CITY OF BLOOMINGTON
COMMON COUNCIL

2010
JACK HOPKINS SOCIAL SERVICES
FUNDING PROGRAM

APPLICATIONS & SUMMARIES

Memo
Indexes
Summaries
Applications

City of
Bloomington
Indiana

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To: **Jack Hopkins Social Services Funding Committee**
From: **Council Office**
Re: **Packet of Social Service Funding Applications**
Date: **April 14, 2010**

34 Applications for Jack Hopkins Social Services Funding

Thirty-Four agencies have submitted applications for 2010 Jack Hopkins Social Services Funding. This year we have $200,000 available for grants and a total request of approximately $427,651. This packet includes:

1) Two tables – one listing requests in alpha order, the other organized by amount requested;
2) Application summaries; and
3) Applications with background materials. *(Some of the inessential materials are not included in the interest of space.)*

Meeting – Thursday, April 22, 2010, 4:00 pm, McCloskey Room to Discuss Applications

The Committee will meet on **Thursday, April 22, 2010 at 4:00 p.m. in the McCloskey Room** to share impressions about the applications, decide which applications merit presentation, and raise questions for agencies to address during their *Presentations* a week later, *on Thursday, April 29, 2010 at 5:00 p.m.* This meeting will also give the Committee members a chance to disclose any conflicts of interest (*see* below) and raise any other questions about the procedure to be followed over the course of the next few meetings.

Conflict of Interests

Please be prepared to disclose any special relationships that you, your spouse, or dependents may have with any of the agencies seeking funds. The term "special relationship" is vague, but is intended to include those relationships that would give the appearance of impropriety if left undisclosed. In the past, members of the Committee have disclosed those relationships at the first meeting, declared their intent to participate fairly, objectively and in the public interest given this relationship, and have participated in the relevant votes. The Committee may adopt other restrictions on participation at this meeting. Please share your thoughts.

(Schedule on Other Side - Over)

<u>Schedule</u> ***(Committee and Council Meetings and Actions are highlighted in bold)***

*** Committee Initially Discusses and Eliminates Some Applications**	Thursday, April 22, 2010 at 4:00 p.m., McCloskey Room
*** Committee Hears Presentations**	Thursday, April 29, 2010 at 5:00 p.m., Council Chambers
Committee Members Submit Rating of Applications	Wednesday, May 5, 2010 by Noon, Council Office
*** Committee Discusses Funding Recommendations at a Pre-Allocation Meeting**	Monday, May 10, 2010, at 4:00 p.m., McCloskey Room
*** Committee Makes Funding Recommendations**	Monday, May 17, 2010, 5:00 p.m., Chambers
Agencies Complete the Funding Agreements	Thursday, May 27, 2010, Council Office
*** Committee Evaluates the Program**	Wednesday, June 2, 2010, 6:00 p.m., Council Library
Council Office Distributes the Council Packet	Friday, June 11, 2010, (in the afternoon)
*** Common Council Action on the Recommendations**	Wednesday, June 16, 2010 during the Regular Session which begins at 7:30 p.m. in Chambers
** HAND Holds Technical Assistance Meeting	Tuesday, June 22, 2010, 8:30 a.m., McCloskey Room

* *These are meetings of the Committee or Common Council. The other listings are either Committee deadlines or staff meetings and actions.*

** *Revised Notice issued on March 12th corrected the date and place for the HAND Technical Assistance Meeting.*

Index – Alpha Order

Agency	Request	Nature of Request	Page
1. Amethyst House Inc	$7,860.00	Equipment (and Surfaces)	43
2. Best Buddies Indiana	$5,000.00	Operational (Bridge)	61
3. Big Brothers Big Sisters of South Central Indiana	$3,309.00	Equipment (Software)	69
4. Bloomington Hospital Community Health	$8,320.00	Operational (Bridge)	81
5. Boys and Girls Clubs of Bloomington	$8,872.00	Equipment	93
6. Camp Kesem Indiana	$16,960.00	Operational (Bridge)	105
7. Catholic Charities Bloomington	$9,882.50	Operational (Pilot)	113
8. Center for Justice and Mediation	$20,000.00	Operational (Bridge/Pilot)	121
9. Centerstone of Indiana	$25,000.00	Operational (Pilot)	127
10. Children's Village	$1,832.00	Operational (Pilot)	137
11. Christole, Inc	$2,000.00	Operational (Bridge)	145
12. Community AIDS Action Group of South Central Indiana	$4,350.00	Operational (Pilot)	153
13. Community Kitchen of Monroe County, Inc	$7,851.00	Equipment	159
14. El Centro Comunal Latino	$3,500.00	Operational (Bridge)	173
15. Foundation of Monroe County Community Schools	$60,000.00	Operational (Pilot/Bridge)	181
16. Girls Inc of Monroe County	$15,000.00	Operational (Bridge)	191
17. Habitat for Humanity of Monroe County	$30,273.32	Equipment	201
18. Indiana Legal Services, Inc	$12,500.00	Operational (Pilot)	225
19. Interfaith Winter Shelter Initiative	$15,193.75	Equipment/Operational (Pilot)	237
20. Martha's House, Inc	$4,225.00	Equipment	245
21. Middle Way House, Inc	$10,554.00	Equipment	255
22. Monroe County Parks and Recreation Foundation, Inc	$39,000.00	Equipment	267
23. Monroe County United Ministries, Inc	$5,540,53	Equipment	283
24. Monroe County YMCA	$11,500.00	Scholarships Operational (Pilot)	293
25. Options, Inc	$9750.00	Equipment (Software & Training)	307
26. People & Animal Learning Services (PALS)	$4,600.00	Scholarships Operational (Pilot)	317
27. Pinnacle School	$10,278.00	Operational (Bridge/Pilot)	329
28. Planned Parenthood of Indiana	$6,000.00	Operational (Bridge/Pilot)	337
29. The Salvation Army	$1,500.00	Equipment (Training)	351
30. Shalom Community Center, Inc	$9,300.00	Operational (Bridge/Pilot)	361
31. South Central Community Action Program, Inc	$22,000.00	Equipment	369
32. Stepping Stones	$4,820.00	Equipment/ Operational (pilot [storage])	379
33. Trustees of Indiana University	$25,000.00	Operational (Bridge)	387
34. Volunteers in Medicine of Monroe County	$5,880.00	Equipment	397
TOTAL	**$427,651**		

Index – Order of Amount Requested

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Total	**$427,651.10**		

 # 1 AMETHYST HOUSE **Page # 43**
Transitional Residential Facilities Upgrade **$7,860**
City Residents Served by Program **81(out of 92)**
Agency [Employees - Full-time: 12; Part-time: 12/ Volunteers: 23]

Mission
Amethyst House, Inc. (Amethyst) has been serving Bloomington since 1980. It is a Bloomington-based non-profit United Way agency that provides recovery focused residential and outpatient services for people with drug, alcohol and gambling addictions, as well as educational and self-awareness groups for persons with signs of potential substance abuse. Its mission is to "partner with individuals, families and communities impacted by additions and substance abuse issues by providing quality recovery services and guidance for clean, sober and healthy living." It collaborates with the court system and a network of social services agencies to provide services to its clients, train staff, and raise money for these purposes. Amethyst has three transitional residential facilities in Bloomington that house 17 men as well as 10 women and their dependent children and that provide 5 weekly 12-Step AA/NA meetings for about 80 persons, who include both new comers and people with long-term sobriety.

Project
Amethyst House requests $7,860 to replace vinyl and carpet flooring in Men's and Women's houses as well as purchase three "near commercial-grade" dishwashers to replace existing ones in Women's house (one) and Men's house (two). The carpet in the Men's House is about 8 years old and the carpet and vinyl in the Women's House is 14 years old. The new surfaces should last about 15 years.

Criteria
Need. The application in 2003 stated that the SPAN/MC ranked drug and alcohol abuse and affordable housing among the five highest priorities for social services in this community. It cited other local studies (by the CARES board and in the HAND's Consolidated Plan) for the need to increase the beds for men seeking treatment for substance abuse. The 1991 COMPASS report also recommended use of the men's facility to reduce the jail population.
One-Time Investment. This is a one time request to replace aged and worn carpet and vinyl flooring and three old dishwashers.
Fiscal Leveraging. Amethyst House is a non-profit that garners approximately $650,000 in funds from a variety of sources to run all of its programs. It is also planning to pay for a fourth dishwasher.
Broad and Long-Lasting Benefits. The investment in flooring and equipment will provide safer and more habitable facilities for all of Amethyst's programs. They will provide broad and long-lasting benefits by keeping existing and attracting new persons for its transitional and counseling services. These persons are facing their addictions and attempting to better their lives and the lives of those around them.

Cost

Amount Requested in Order of Priority	
Vinyl Flooring for Women's House and Men's House (remnant)	$959
Dishwashers – 1 for Women's House and 2 for Men's House	$1,580
Carpet – Men's Dining Area	$2,875
Carpet – Women's Meeting Area	$2,446
TOTAL AMOUNT REQUESTED	**$7,860**
Other Funds – Fundraising for Dishwater in ¾ House	$527
Total Project Costs	**$8,387**

SSF Funding History

1995	Denied	Start-up funds, office equipment and furnishings	$20,000
1997	Denied	Transitional Housing for men and women	$8,557
1999	Granted	New Van	$10,000
2000-Oct.	Granted	Rebuild foundation of Women's' facilities	$7,500
2001	Denied	Phone, Voicemail, Computer networking	$5,000
2002	Granted	To help rebuild and expand the men's facility by restoring the historic façade.	$20,000
2003	Granted	To purchase and install a stairway elevator at Men's House facility	$4,521
2006	Granted	To pay for insurance, utilities, food, and salaries to operate the Men's House	$8,000

#2 BEST BUDDIES INDIANA **Page # 61**

Best Buddies Indiana College Project **$5,000**

City residents served by this project in 2010: **24 (out of 26)**

Participating Agencies: Stone Belt Arc

Agency [Employees - Full-time: 6; Part-Time: 1/
Volunteers: 2562 (including students, advisors and board/committee volunteers)]

Mission

Best Buddies Indiana (BBI) is the state affiliate of Best Buddies International, which was founded in 1989 by Anthony Kennedy Shriver and is "the world's largest non-profit organization that provides social opportunities for people with intellectual and developmental disabilities (IDD)." It is located in Indianapolis and "creates opportunities for one-to-one friendships and integrated employment and leadership development for persons with (these) disabilities." Best Buddies serves more than 3,500 Hoosiers through three friendship programs: 1) Best Buddies High School (which connects high school students with a buddy in over 50 high schools in the state); 2) Best Buddies College (which connects college students with a buddy (age 18-50) in 16 chapters in the state); and 3) E-Buddies (which sets up pen-pals with buddies who are 10 years or older).

Project

BBI requests $5,000 in bridge funding (e.g. salaries, site visits, training and conference fees, equipment and supplies, etc.) to support IU Best Buddies Chapter which began in 2002. The funds will help a BBI Program Manager "recruit, train, and guide IU faculty and student leaders to a run a successful chapter" here. This project is being done in collaboration with Stone Belt Arc, who will serve as the Host Site and identify the 26 potential buddies. The buddy relationship lasts for one academic year and "begin(s) with organized group activities, followed by weekly one-to-one communication between the Buddy Pairs and one-to-one individual activities twice a month."

Criteria

Need: The application cites the 2003 SCAN Report for identifying persons with disabilities as a priority for services, particularly in lessening the "public discomfort and misunderstanding of their capabilities" through "greater awareness and education." It also notes that over 8,500 such persons between the ages of 21-64 are living in Monroe County.

One-Time Investment: This is a request for $5,000 in bridge funding to support the program due to a loss of revenue. A follow-up communication with the grant writer indicated that there was no clear loss in funding, but more of an uncertainty about future funding that led to the application. In regard to a well-developed plan for future funding, the application says that BBI will "support the IU chapter by raising funds from private sources including … special events, major gift cultivation, direct mail, corporate and individual donor cultivation, and foundation grants."

Fiscal Leveraging: The statewide BII College Project has garnered $84,780 in grants and donations, and relies on a significant contribution in the form of the college students serving as "buddies."

Broad and Long-Lasting Effects: The Best Buddy program is unique in providing long-term, mutually enriching one-to-one relationships between people with and without IDD and is recognized as an exemplary model for integrating persons with IDD into the community-life.

Cost

Amount Requested in Order of Priority	
Program - Site visits, Staff Recruitment & Training, Volunteer Recruitment & Training	$896
Salaries – College Program Manager, Program Supervisor; Fringe Benefits	$2,744
Operational – Equipment, Office Space, Postage, Supplies & Telephone	$611
Agency Support & Training	$749
TOTAL AMOUNT REQUESTED	**$5,000**

** Other Funds*	
Salaries – Program Supervisor (29% on Project), College Program Manager, and Fringe Benefits (@ 22%)	*$46,618*
Programs – Site Visits/Travel, Staff Recruitment & Training, Volunteer Recruitment and Training	*$15,201*
Operational – Equipment, Evaluation, Office Space, Postage, Supplies & Telephone	*$10,344*
Agency Support & Training	*$12,717*
Total Project Cost	**$89,780**

**** State Department of Education ($50,000), Hoover Family Foundation ($1,500), Conference Registration ($4,800), and Private Contributions and Event Revenue ($25,000)***

Note: The applicant's program coincides with the academic year and the applicant requests that reimbursement be made from September, 2010 to April 2011.

SSF Funding History

None

 # 3 BIG BROTHERS BIG SISTERS OF SOUTH CENTRAL INDIANA **Page # 69**
Outreach and Communication Enhancement **$3,309**
City Residents Served by this Project in 2010: **600 (of 960)**
Agency [Employees - Full-time: 5; Part-time: 9/Volunteers: 500+]

Mission BBBS is a youth development organization with more than 38 years of service to the community. Its mission is to help children reach their potential through professionally supported, mentoring relationships with measurable impact. In 2009, they served over 900 at-risk youth in this county through their community based 1-1, in-school 1-1, Club Bigs (with Boys and Girls Club), and First Friends (which provides group mentoring for youth on the waiting list). The children matched with BBBS mentors have been shown to be more likely to have better peer relationships and be significantly less likely to skip a day of school, start using illegal drugs or drinking alcohol, or lie to their parents.

Project BBBS is requesting $3,309 to complete a multi-year investment in the BBBS of America *Agency Information Management* (AIM) System. The AIM System streamlines how they "manage contact with (their) matches, track evaluation information, allow 'real time' reports, interface directly with (their national office), communicate directly with volunteers and allow for a massive scale down of 'paper' files." The final step involves the purchase of, and training on, the BlackBaud Sphere in a Box, which is software that includes: 1) Website-in-a-box (allowing them to maintain a webpage that accepts credit card donations, receives volunteer inquiries, enrolls children, and increases collaboration within their network), 2) Friends-asking-Friends along with a Special Events package (allowing them to manage fund-raising events) and 3) E-Communications (allowing them to communicate more effectively with supporters).

Criteria

Need. The application notes that the HAND 2005-2010 *Consolidated Plan* places a high priority on youth services and estimates a service gap of 3,200 youth. The *Plan* acknowledges that caring adult role models and mentors make a positive and measurable difference in the lives of the at-risk youth. The application further notes that the 2003 *SCAN Report* identifies positive youth development as one of its top ten priorities, especially the lack of appropriate consistent role models. The *Report* also recommends targeting low-income families and other at-risk children and removing barriers to their success.

One-Time Investment. The request is for the purchase of, and training on, the BBBS of America web software. It is the final stage in a series of technology improvements. The annual service fees will be covered by the agency in the future.

Fiscal Leveraging. "Through grants from the United Way, Smithville Telephone Foundation, and others over the last 4 years, (they) have been able to purchase laptops for staff, fully integrate into the *AIM* System and update (their) server capacity." The cost of the package has also been "greatly discounted."

Broad and Long-Lasting Benefits. This project will "increase (their) efficiency, thus allowing (them) to serve more children cost effectively and help (them) become a more 'green' agency."

Cost	
Amount Requested	
Blackbaud Sphere Bundle Fee (including Website in a Box, E Communications, Friends asking Friends Kintera BFKS Use)	$2,500
One Time Set Up/Training Fee	$809
TOTAL AMOUNT REQUESTED	**$3,309**
Other Funds	
Smithville Telephone Foundation – for Laptop	*$1,400*
BBBS General – for American Agency Information Management System (AIM) Yearly Management Fee	*$4,298*
Total Other Funds	**$5,698**
Total Project Cost	**$9,007**

SSF Funding History

1995	Granted	Office Renovation	$4,800
1999	Denied	Capital Grant	$50,000
2000-June	Denied	Long Range Business and Growth Plan	$20,000
2000-Oct.	Granted	To expand hours and activities for children at their Crestmont Site	$9,500
2001	Granted	To purchase and install windows and doors for its facility	$8,779
2002	Granted	To purchase computer equipment for recruitment and training initiative	$3,623
2003	Granted	To pay for Program Manager and program expenses for Girl's Inc.'s Teen Outreach LEAP Program	$11,904
2004	Granted	Purchase equipment and software to start Phase I of its long range service plan	$4,500
2005	Granted	Salary of Partnership Coordinator for a multi-year Capacity Building project	$5,000
2006	Granted	To reconfigure and repair roof and replace water-damaged fiber board at their facility at 418 South Walnut	$8,109
2007	Denied	Congregation Volunteer Recruitment Project	$5,215
2008	Denied	Bookend Bigs	$7,905

#4 BLOOMINGTON HOSPITAL – COMMUNITY HEALTH Page # 81

Fresh Start to Life **$8,320**
City Residents Served by this Project in 2010: 75 (of 100)
Agency - Community Health [Employees – Full-time: 34; Part-time: 9/Volunteers: 0]
Agency - Hospital [Employees – Full-time: 1,766; Part-time: 1,089/Volunteers: 300+]

Mission Community Health (CH) is a department of Bloomington Hospital which is a regional hospital that has served the community for over 100 years. According to its webpage, CH provides: health clinics, health screening, lead testing, nutrition counseling, State Health Insurance Program (SHIP), car seat safety checks, Teen Options, Healthy Aging (and a discount Plus Card), Alzheimer's Resource Center, Tobacco Prevention, and a Parish Nurse Program. During 2009, CH served approximately 13,000 county residents.

Project CH is requesting $8,320 in bridge funding to pay half of the salary of Coordinator for the *Fresh Start to Life* Program, which began in 2007 and is designed to reduce the rate of premature birth among at-risk pregnant women. This population includes pregnant women of low-income or young age (under 18), or with an addiction to drugs, alcohol or tobacco. The Coordinator would conduct 5 visits to 75 at-risk pregnant women to provide health assessments, education (on preventative behaviors, risk factors and signs of pre-term labor), and support (via, in part, referrals to other community resources like WIC, food stamps, Hoosier Healthwise, and childcare and parenting programs). The incidence of premature birth was 15% for clients of this program compared to 55% for a similarly situated group of pregnant women. A two-year grant from the Indiana Chapter of the March of Dimes is ending this June.

Criteria
Need. The application cites the most recent SCAN Report for the importance that health care and education play in breaking the cycle of poverty. This included providing outreach in the form of parenting education and health information to low-income populations.
One-Time Investment. The $8,230 request is for bridge-funding to pay half of the salary of the Coordinator operating the *Fresh Start to Life* Program. The program was previously funded by the Community Foundation in 2007 and the Indiana Chapter of the March of Dimes, whose two-year grant will expire in mid-2010. A follow-up call, indicated that CH would seek March of Dimes funds in 2011, seek funds from the Hospital Foundation, and also ask the Foundation's help in raising money.
Fiscal Leveraging. The $8,230 is leveraged by $11,002 in other sources (including part of the grant from the March of Dimes), office space provided by Hannah House, and office space and, technology and supplies provided by Bloomington Hospital.
Broad and Long-Lasting Benefits. This program significantly reduced the incidence of premature birth among at-risk pregnant women which, in turn, lowers the cost of medical care. It also helps improve the lives of the mother and child by providing useful education and support on a one-o-one basis.

Cost

Amount Requested	
Fresh Start to Life Coordinator – Salary (half)	$8,320
TOTAL AMOUNT REQUESTED	**$8,320**
** Other Funds*	
Fresh Start to Life Coordinator – Salary (half)	*$8,320*
Educational Materials and Supplies	*$1,369*
Travel (@ 50 miles/week x $0.505/mile x 52 weeks)	*$1,313*
Total Other Funds	*$11,002*
Total Project Cost	***$19,322***

**** Other Funds are provided by the Indiana Chapter of the March of Dimes***

SSF Funding History

2000-Oct.	*Home Health Services*	Granted	Implement a pilot healthcare program for local inmates after release from jail	$3,000
2002	*Community Health Services*	Denied	Part-time Bilingual Therapist	$25,000
2004	*Positive Link*	Denied	Personnel and materials for a social assets bargaining program	$1,590
2005	*Community Health Education*	Granted	Facilitator salary for New Parents Initiative for the third year	$3,000
2006	*Positive Link*	Granted	To purchase portable hot boxes, portable coolers, and related supplies for the Nutrition Links program.	$1,150
2007	*Positive Link*	Granted	To pay for transportation assistance, training materials, and client services materials for the Mpowerment group support program.	$2,360

5 BOYS AND GIRLS CLUB OF BLOOMINGTON **Page # 93**

Club Riders Program ***$4,900***

City Residents Served in 2010: **44 (out of 50)**

Participating Agencies: Bloomington Bicycle Club

Agency [Employees – Full-time: 7; Part-time: 12 / Volunteers: 200+]

Mission The Boys and Girls Club (B&GC) of Bloomington is a part of national organization which fosters the physical, intellectual, emotional and social growth of boys and girls ages 6-18 with a special concern for those most in need of service. All the Boys and Girls Club programs are designed to build character and strengthen life skills while providing hope and opportunity. There is a main facility at 311 South Lincoln, a satellite facility at 1108 W. 14th Street in the Crestmont Center, and a camp site at Lake Lemon. Programs are staffed by trained youth development professionals, Indiana University students, and community volunteers. B&GC provides transportation services from school to its programs and programs of other youth agencies every school day. Over 1,300 youth are currently registered members of its two clubs. In a follow-up communication, B&GC indicated that 24% of the main club members' families earn below $15,000 per year and 22% of them earn between $15,000 and $30,000 per year.

Project B&GC is requesting $4,900 to purchase equipment and tools to add capacity to its Club Riders Program which began in 2009. The program takes six members (age 11-16) accompanied by two adults on long afternoon rides around Bloomington and focuses on outdoor exercise (health), bike safety and maintenance, and appreciation of our community. The money would help transport the bikes (by paying for two trailer hitches and two hitch-mounted bike racks), replace the aging fleet of bikes (by buying 7 children-size and 1 adult-size bikes), and provide maintenance and instruction on maintenance (by buying a work bench and tools). The request will result in additional 2-4 riders per ride. Those rides are once a week during the school year and, hopefully, every day during the summer.

Criteria

Need. The application cites the *SCAN* Report for the need to provide programs for youth in households experiencing socio-economic ills, who face greater life difficulties than other children. It also cites a study indicating that income-disparities coincide with a lack of healthy food and a lack of opportunities for physical exercise.

One-Time Investment. This is a one-time $4,900 request for bicycles and related equipment for a recently added outdoor exercise program.

Fiscal Leveraging. This request joins contributions by Exodus Church (8 youth bicycles), Bloomington Hospital (8 youth bike helmets), eight community residents ($2,500 toward staff time), and Bloomington Bike Club ($1,400 toward a permanent leader for the rides).

Broad and Long-Lasting Benefits. This program promotes healthy life-styles (bicycling) and provides a chance for youth to learn about a unique aspect of our community character (our love of bicycling and investment in bike trails). This investment will "extend (these) life-enriching opportunities … for many years to come."

Cost

Amount Requested in Order of Priority	
Trailer Hitches ($600), Bike Racks ($600), Work Bench ($380), Work Stand ($150), and Tool Kit ($270)	$2,000
Youth Mountain Bikes (7 @ $350 = $2,450) and an Adult Mountain Bike (@ $450)	$2,900
TOTAL AMOUNT REQUESTED	**$4,900**
** Other Funds*	
Employee Costs – Club Unit Director ($455.22), Club Riders Director ($2,500), Taxes and Benefits ($374.33)	*$3,329*
Office Supplies	*$275*
Vehicle (Fuel, Maintenance, License/Permits & Insurance)	*$368*
Total – Leverage	*$3,972*
Total Project Cost	***$8,872***
** Other funds include 2009 Annual Dinner/Auction ($2,500) and Bloomington Bicycle Club ($1,400)*	

SSF Funding History

1996	Granted	Central Air Conditioning	$3,000
1997	Denied	Van	$15,000
1998	Granted	Renovate and equip facility for a teen center and learning center	$23,000
2003	Granted	Job Development Specialist for TEENSupreme Career Prep Program	$25,000
2004	Granted	Pay for salaries, transportation, and other operating costs related to the No Behind Program	$8,000
2006	Granted	Pay for staffing, supplies, food, and rent for the Crestmont Youth Camp.	$8,160
2007	Denied	Pay for improvements to summer camp facility at Lake Lemon	$9,370
2008	Granted	Purchase mini-bus to transport children	$17,000
2009	Granted	To help pay for salary/ benefits for Unit Director at Crestmont site.	$14, 257

6 CAMP KESEM – INDIANA UNIVERSITY

Page # 105

Camp Kesem Summer Camp 2010 **$16,960**

City Residents Served by this Project in 2010: **50 (out of 90)**

Agency [Employees – None/ Volunteers: ~100]

Mission Camp Kesem (Kesem) is a national 501(c)(3) organization with a branch on the Indiana University campus since 2005. Its mission is to: 1) provide kids whose parents have or have had cancer with a summer camp experience that gives them a chance to be kids; and 2) allow college students to channel their passion for making a difference, while developing critical leadership skills for long-term social impact. Over those five years and with financial and technical support from the national organization, the local branch has provided eligible children 6-16 years of age with a free camp where they can meet peers going through a similar experience and learn six core values: compassion, community, safety, confidence, leadership and magic.

Project Camp Kesem is requesting $16,960 in bridge-funding to cover half of the cost of lodging and food for this week-long camp. The camp is the culmination of a year-long project for IU students who make it happen. The camp is located at Happy Hollow Camp Grounds in Nashville, Indiana.

Criteria

Need. The application represents an organization that serves children of parents who have or have had cancer and sets forth a logical argument for the need for those services, but does not cite any local or other survey supporting the need for this effort.

One-Time Investment. This is a request for bridge-funding where subsequent communication with the grant writer elaborated upon Kesem's circumstances. Due to economic conditions and changes in grant policies, Kesem did not receive money it had received in the past from the Lilly Endowment ($5,000), the Summer Youth Program Fund, and other sources. To provide future funding, they will augment their fundraising efforts by holding events (e.g. car wash), conduction letter writing parties (to friends asking for money), and seeking other grants.

Fiscal Leveraging. The application explains that IU students meet every week during the year to plan and raise money for this camp. This year they raised approximately $20,589 from an IU Mertz Grant, private donors, and other fund raising before submitting their application, with an additional $6,000 coming afterward (per subsequent communication).

Broad and Long-Lasting Benefits. The application asserts that this program allows children of parents who have or have had cancer an experience to recapture childhood that is in danger of being lost and learn important life values.

Note: The fiscal agent is the national office of Camp Kesem which is located in Lafayette, California (per e-mail).

Cost

Amount Requested in order of Priority:	
Facility Rental (including housing and food at the facility (half the cost)	$16,960
TOTAL AMOUNT REQUESTED	**$16,960**
* Other Funds	
IUSF Mertz Grant	$5,000
Private Donors	$10,000
Other Fund Raising	$5,589
Unmet Funding	$20,131
Total Other Funds (as of submittal of application)	*$40,720*
Total Project Costs	***$57,680***

SSF Funding History

2008	Denied	Operational costs for week-long adventure summer camp for teens in families touched by cancer	$9,400

 # 7 CATHOLIC CHARITIES BLOOMINGTON **Page # 113**
Early Childhood Mental Health Services ***$9,882.50***
City Residents Served. **25 (of 30-40 children and their families)**
Agency [Employees – Full-time: 4; Part-time: 5 (contract)/ Volunteers: 5]

Mission

Catholic Charities Bloomington (CCB) is one of six Catholic charities under the Catholic Archdiocese of Indianapolis and has been operating in Bloomington since 1982. It is a member agency of the United Way and has the mission of enhancing human dignity and functioning for the community at large through education, social service delivery, and advocacy. It is a faith-based agency committed to providing quality therapeutic counseling without regard to religious affiliation, gender, disability, race, sexual orientation, age, or ability to pay for services. It serves a six county area but approximately 75% of its clients are from Monroe County. In 2009, CCB provided 2,337 hours of mental health counseling to 208 individuals and 84 families, reaching a total of 146 family members. Eighty-two percent of those hours were for clients without insurance or on Medicaid. During that year, CCB also provided 840 hours of counseling in two schools, reaching 200 children. The fee for mental health counseling ranges from $0 - $100/hr depending on the household income.

Project CCB requests $9,882.50 to pay for start-up costs for a series of pilot group therapy programs for children and their families based upon *The Incredible Years Social Skills Training Program*. This award-winning, evidence-based program "is designed to promote social competence and to prevent, reduce, and treat aggression and related conduct problems in very young and school-age children." The start-up costs include: training two clinical staff (4-day workshop in Seattle), various programs (largely in the form of DVDs), and materials (in the form of puppets, laminated cards, ink stamps, and books). These programs will be conducted both in school and clinical settings under the supervision of Marsha McCarty, who is a licensed psychologist with 30 years experience with child and family therapy. She confirmed in a call that CCB is aware of other agencies (i.e. Milestones and Centerstone) using this program and will collaborate with them and not duplicate services.

Criteria
Need. The application notes that the 2003 *SCAN Report* identified children as a vulnerable population and found that mental health services were "in a state of crisis, with poor accessibility, especially for families without insurance and families living below the poverty level." That crisis worsened when Oak Tree Counseling closed this year. CCB has taken up some of that client load. This request will "greatly enhance CCB's ability to reach young children and their families with an array of (effective) programs…with recognizable outcomes."
One-Time Investment. This is $9,882 request for start-up funds for a series of counseling programs for children and their families. A call to the grant writer confirmed that CCB intends to operate the programs in future years within its agency budget.
Fiscal Leveraging. With receipt of this grant, CCB "will provide the facility, all clinical staff, and staff supports to implement the program within the current agency budget."
Broad and Long-Lasting Benefits. "Research … strongly suggests that reaching children at an early age with positive inventions that reduce barriers to finishing school and (that) allows them to become productive workers and emotionally healthy parents …will have a positive ripple effect … on their own lives .. (and) throughout the communities they live in."

Cost

Amount Requested	
Initial Training for 2 Clinical Staff	$2,281
Baby/Toddler & Preschool Basic Parent Training Program (18 DVDs)	$2,790
Emotional Regulation in Preschool	$195.00
Supplemental Materials for Children's Series (Puppets, Laminated Cards & Books)	$1,324
Dina Dinosaur Classroom Curriculum (Prevention) (3 DVDs)	$1,250
Dina Dinosaur Child Training Programs (Small Group Therapy) (DVD Series)	$1,150
How to Implement Dina Classroom Curricula	$892.50
TOTAL AMOUNT REQUESTED	**$9,882.50**
Other Funds	
CCB will provide staff and staff support	
Total Program Costs	*$9,882.50*

SSF Funding History

2006	Denied	To pay salaries for a Latino outreach program	$4,800

 # 8 CENTER FOR COMMUNITY JUSTICE AND MEDIATION **Page # 121**
Director of Services and Managing Director ***$20,000***
City Residents Served. **450 (of 550)**
Agency [Employees – Full-time: 0; Part-time: 1/ Volunteers: 100+]

Mission
Citizens for Community Justice, Inc. merged with the Community Conflict Resolution Program, Inc. to form the Community Justice and Mediation Center (CJAM) in 2004. With 30 years experience in the community, its mission is to promote a civil and just community through mediation, education, and restorative justice. CJAM serves as a central organizational hub for conflict resolution activities in Bloomington and Monroe County. Programs include the Healing Community Harm/Victim-Offender Reconciliation Program (VORP) and Shoplifter's Alternative, as well as comprehensive community mediation and conflict resolution services for all sectors of the community. Across all of its programs, CJAM took 363 referrals and served over 550 clients and their families in 2009.

Project Communication with CJAM clarified that it is requesting $20,000 in bridge/start-up funding to help to create a part-time Manager, Healing Community Harm Services at 20 hours per week ($15,000) and bring the Managing Director from part-time (18 hrs/wk) to full-time ($5,000) in order to continue and expand existing programs. Principal among these programs is VORP, which works with the Probation Department and the Courts to reduce recidivism for juvenile offenders, "increase reparations, reduce victim discomfort, and produce a community model for addressing violations of trust." In 2009, VORP accepted 97 referrals (75 juveniles and their families) and spent between 5 – 12 hours per offender at no cost. Due to the low participation of victims in this program (50%), CJAM intends to use JHSSF funds to develop a "Community Voices" initiative to make offenders aware of the harm caused by their actions. CJAM also intends to redesign the SA/YES Shoplifters Alternative Program to better serve local needs by, in part, instituting Victim Impact Panels. Lastly, CJAM intends to meet the expanding need for Community Mediation services which went from 6 referrals in 2008 to 93 in 2009.

Criteria
Need. The application cites the 2003 SCAN Report for the number of crimes in the community (4,343 in 2000) and the high level of respondents who felt affected as a victim of household crime (48%). It also cites numerous references in the Report regarding the efficacy and benefits of mediation, especially in regard to family matters.
One-Time Investment. This is a $20,000 request for bridge/start-up funding to continue and expand programs. It recently lost the Indiana Criminal Justice Institute – Victims of Crimes Act (VOCA) grants, which were reduced from an average of $47,000 for 2004-2007, to $14,400 for 2007-2009, and to $0 for 2010. The application states that CJAM intends to fund 2.5 staff in three years. A subsequent communication indicated it intends to raise $35,000 per year from the following sources: fundraising events (e.g. Breadfest); client fees, training and education fees, and corporate sponsors.
Fiscal Leveraging. Roughly 58% of the costs for staff will be covered by other CJAM funds ($9,408) and Monroe County Government ($18,000 – confirmed). The Director of Programs is a volunteer who works between 15-20 hours per week.
Broad and Long-Lasting Benefits. The application provides quotes from Probation and the Courts in support of VORP and the development of restorative justice programs which save money and improve lives in the community.

Cost

Amount Requested	
Manager, Healing Community Harm Services – for salary of new, 20-hr/wk position	$15,000
Managing Director (of Criminal Justice Programs) – for salary to help bring position from 18 to 40 hour per week	$5,000
TOTAL AMOUNT REQUESTED	**$20,000**
Other Funds	
Director of Programs (Ed Greenebaum) – Volunteer at 15 – 20 hours/week	*(-)*
CJAM - for part of Managing Director Salary	*$9,408*
Monroe County Government – for part of Managing Director Salary (Confirmed)	*$18,000*
Total Program Costs	*$47,408*

SSF Funding History

Citizens for Community Justice	2002	Denied	Pamphlets, mediation training and staff	$2,500
Citizens for Community Justice	2004	Denied	Copier	$5,825
Community Justice & Mediation Center (CJAM)	2005	Granted	Operational costs for conflict resolution program for Black and Multi-racial youth	$1,400
Community Justice & Mediation Center (CJAM)	2006	Granted	To purchase materials and pay staff to conduct restorative discipline program	$2,170

 # 9 CENTERSTONE OF INDIANA **Page # 127**
Be Well Lifestyles ***$25,000***
City Residents Served. **50 (of 50)**
Agency [Employees – Full-time: 663; Part-time: 226/Volunteers: 0]

Mission Centerstone of Indiana (CSI) was formerly known as Center for Behavioral Health and provides individuals and families who seek services the opportunity for recovery and health through the research-based mental health and addiction therapy, treatment, technology and education. It has served the Bloomington Community for over 50 years and provides services to 4,000 persons at its Bloomington facilities each year.

Project CSI is requesting $25,000 in start-up funds to cover the training and certification to implement their *Be Well Lifestyles (BWL)* Program. The *BWL* promotes health and physical fitness for adults with serious mental illness, which includes those in treatment for co-occurring substance abuse disorders. The JHSSF money would be used to pay for certification and training and one year of support with the *In SHAPE* program developed by the Monadnock Family Services in New Hampshire. *In SHAPE* "prepares … CSI to deliver the program in a way that appeals to participants, generates reportable outcomes, strengthens credibility and partnerships among other community groups and (provides) the benefits of patient-centered care." The program takes three years to get established and involves a health mentor/personal trainer meeting with the client every week to create and carry-out individualized health, nutrition and fitness goals. Nutrition education and activities, vouchers for membership at exercise facilities, smoking cessation programs and access to their primary care physician will further encourage clients to change behavior. Numerous organizations will collaborate in this program including Bloomington Hospital, YMCA, Parks & Recreation, Mother Hubbard's Cupboard, IU HYPER, and many others.

Criteria
Need. The application states that *BWL* will serve clients with severe and persistent mental illness which were identified as a vulnerable population in the 2003 *SCAN Report*. It cites a national technical report for the proposition that persons with serious mental illness die 25 years earlier than the general population, and that the disparity is "clearly linked" to a lack of access to primary care services. Those services can help address many other contributing factors - sedentary life styles, poor diet, smoking, substance abuse, and metabolic alteration due to psychiatric medications – that lead to an early death and a poor quality of health.
One-Time Investment. The $25,000 request will pay for formal (*In SHAPE*) training and certification for CSI leadership and staff for the first year of a three year commitment. While the first year is being largely paid for outside of its budget, CSI is looking for greater Medicaid reimbursement and intends to develop the resources to fund this program in the future.
Fiscal Leveraging. This is an $180,000 project where the other $155,000 is coming from Medicaid, Corporate and Private Donors (see below). It also involves collaborations and partnerships with numerous organizations.
Broad and Long-Lasting Benefits. This is an innovative and collaborative proposal that offers to improve the life expectancy and quality of life of seriously mentally clients; reduce long-term costs for caring for these clients; better integrate them into the community; and strengthen coalitions that serve this clientele.

Cost

Amount Requested	
In SHAPE – Training and Certification	$25,000
TOTAL AMOUNT REQUESTED	**$25,000**
**Other Costs – Revised Program Budget Submitted*	
Two Full-time Mentor/Trainers	*$90,000*
One ½ Time Coordinator	*$25,000*
One ½-3/4 Time Peer Support Specialist	*$15,000*
10% FTE for Program Staff Supervisor (Beth Murray)	*$10,000*
Miscellaneous (Mileage, etc.)	*$15,000*
Total Program Costs	***$180,000***
Other Funds - Pending: Potential Medicaid Offset ($22,500); Corporate Donor ($60,000); Private Donor ($30,000)/	*$155,000*
Other Funds – To Be Identified: Private Donors ($42,500)	

SSF Funding History

Center for Behavioral Health	2000-June	Granted	Floor covering for facility	$7,000
	2001	Granted	To purchase counseling software for children	$1,639
(Children's Services)	2002	Granted	To purchase equipment and fund 4 programs serving children and their parents	$3,952
	2003	Denied	15 Passenger Van	$26,006
(Monroe County Wrap-Around)	2006	Granted	Car Repair and Insurance for Wheels-to-Work Program	$1816.67

 # 10 CHILDREN'S VILLAGE **Page # 137**
Second Step Anti-Bullying and Personal Safety Curriculum for Pre-K ***$1,832***
City Residents Served IN 2010. **29 (of 40)**
Agency [Employees – Full-time: 27; Part-time: 5/Volunteers: 1]

Mission

Children's Village (CV) is works in partnership with the Villages of Indiana, a multi-faceted child welfare agency that administers the Healthy Family program throughout Indiana and provides foster care and adoption services. CV provides "high quality, loving, safe, nurturing age and developmentally appropriate" child care service to the general public. It encourages the development of self-esteem and works with parents to keep children with challenging behavior in child care (a "no fail" policy) in order to avoid the developmental and social regression often following removal. Approximately 30% of their families live in poverty.

Project
CV is requesting $1,832 in start-up funds to purchase the *Second Step Anti-Bullying and Personal Safety Curriculum (Second Step)* for use with children and families at their facility. *Second Step* is an internationally acclaimed program (with endorsements by a few federal agencies) which uses puppets, photo-lesson plans and sing-along CD's to help children build language and communication skills, while learning to identify their feelings, solve problems and engage in meaningful peer relationships. It also includes a "Talk About Touching" personal safety curriculum. The Director observed *Second Step* in a previous position and, once trained, will train teachers and parents in this program.

Criteria
Need. The application says that the *SCAN Report* "demonstrates the need for services in single-parent households and low-income families who are at greater risk for anxiety, stress and violence (where the) children …are struggling with …self-regulation, social and emotional issues that manifest in aggression, impulsivity and low self-esteem."
One-Time Investment. This $1,832 request for start-up funds to purchase and train the director on *Second Step* curriculum is a one-time investment in that it can be used from year to year without the need to update it.
Fiscal Leveraging. This program will be used initially by 8 teachers at the Center. Funds for travel and lodging to train the Director (about $600) will be provided by CV.
Broad and Long-Lasting Benefits. This program is intended to use an empathic approach to help children reduce aggressive behavior and bullying and offers a long-term positive impact for them, their families and the community.

Cost

Amount Requested	
Second Step Anti-Bullying Curriculum	$289
Training for Director	$525
Personal Safety Curriculum (Talking About Touching)	$289
Puppets for Training Facilitation and Other Materials	$161
DECA (2-5) Nationally Accredited Behavioral Assessment Tool	$199
Family Guide for Training Parents	$369
TOTAL AMOUNT REQUESTED	**$1,832**
Other Costs	
Travel and Lodging Cost for Director (per Call to Grant Writer)	*$600*
Total Program Costs	***$2,432***

SSF Funding History

The Villages of Indiana	2005	Withdrawn	Safety Fencing for Pre-School Program (found private donor)	$2,333.76
Same	2009	Granted	To buy curriculum materials for the Healthy Families program	$1,754.82

#11 CHRISTOLE, INC. **Page # 145**
D-SPA Training Conference Lead Trainer **$2,000**
City Residents Served by this Project in 2010: **80 (out of 100)**
Agency [Employees – Full-time: 70; Part-time: 36/ Volunteers: 0]

Mission Christole, Inc. (Christole) is a not-for-profit which has been providing supervised group living for persons with autism and developmental disabilities in Bartholomew, Brown, and Monroe counties since 1981. It provides a safe, supportive, nurturing, and stable home environment for its clients in facilities that are regulated by State. Christole's mission is to help their clients become more independent by providing individual care in developing life skills and overcoming disabilities and accomplishes this by focusing on improving cognitive and socialization skills and fostering appreciation and attachment to their community. In doing so, Christole cooperates with local schools on transportation and provides school staff with behavioral management support and training. It has four group homes in Monroe County (two in Bloomington and two in Ellettsville) which house six adults and eighteen children.

Project
Christole is requesting $2,000 in bridge-funding for a speaker/trainer on the subject of best practices in the field of developmental disabilities. Tom Pomeranz, a nationally renowned author and expert, will give a key-note address to 100, and then conduct an afternoon training session for smaller group of 40, direct service professionals during this one-and-a-half-day conference. This follows a keynote speech and training he provided last year at a two-day conference sponsored by Christole, Stone belt and Options. In a follow-up communication, the grant writer noted that the presentations will be video-recorded for future use as training.

Criteria
Need. The 2008 application cited the *SCAN Report* for the fact that there are 2,130 persons in Monroe County 5-20 years of age with disabilities and that, in general, this population faces difficulties obtaining: transportation; advocacy for health care and financial services; and the specially trained staff they need. The current application makes the logical (but unsupported) argument that it is difficult for agencies to retain motivated and engaged direct service professionals because there are no existing training programs for them and the work is demanding and requires acute skills, selflessness, and compassion.
One-Time Investment. In a follow-up communication, the grant writer described this as a request for bridge-funding due to a significant reduction in Medicaid reimbursements of 2.5% in 2009 and 3% in 2010, which resulted in deficit of $227,000 over two years. They have cut staff, reduced benefits and frozen wages in order to deal with the loss. This training is an important priority which they intend to fund in the future.
Fiscal Leveraging. In a follow-up communication, the grant writer noted that this request will cover a third of the day-and-a-half conference. The rest will be paid through donations, grants, and fees (for out-of-county participants).
Broad and Long-Lasting Benefits. The application indicates that bringing in this speaker and recording it for future use will help retain, motivate and engage staff who, by their efforts, shape the lives of these clients well into their later years.

Cost

Amount Requested in Order of Priority:	
Tom Pomeranz, Key Speaker and Trainer for Direct Service Professionals	$2,000
TOTAL AMOUNT REQUESTED	**$2,000**
Other Funds and Contributions – will cover 2/3s of the costs of the Conference (per communication with grant-writer).	*$4,000*
Total Project Costs	*$6,000*

SSF Funding History

2008	Granted	To help pay for the installation of a fire sprinkler system in the group home at 1701 Winslow Road	$3,500

#12 COMMUNITY AIDS ACTION GROUP (OF SOUTH CENTRAL INDIANA) Page # 153

NAMES Project HIV Awareness Campaign ***$4,350***

City Residents Served in 2010: 4,500 (out of 7,500)

Agency [Employees – Full-time: 0; Part-time: 0/Volunteers 20

Partnerships: Bloomington Hospital Positive Link, Planned Parenthood of Indiana, Monroe County Health Department, IU Health and Wellness Center

Mission

Community AIDS Action Group of South Central Indiana (CAAG) is a coalition of several community agencies which presents and monitors community education on HIV/AIDS, encourages safe sex practices, and advocates for voluntary, anonymous and confidential HIV testing for high risk populations. Those agencies include Bloomington Hospital Positive Link, Planned Parenthood of Indiana, IU Health and Wellness Center, Monroe County Health Department, Prevention Resource Center and are joined by many individual community members. Its awareness activities primarily include Bloomington World AIDS Day Ceremony of Celebration and Remembrance, the Bloomington AIDS Walk along with 300 educational presentations each year throughout the community.

Project

CAAG is requesting $4,350 to procure (through payment of an honorarium and shipping) 65 panels of the AIDS Memorial Quilt (from the National Names Project Foundation) as part of a year-long HIV/AIDS awareness and education campaign. The campaign is done in partnership with local government. It will begin this spring and end in November and include events at every local school and within the faith and social services communities. Part of the campaign will involve making new quilt panels to be presented to the National Project Office at the closing ceremony.

Criteria

Need. The application cites HAND's *Consolidated Plan* for the need for services relating to HIV/AIDS including education and testing. It cites the *SCAN Report* for the need to overcome the stigma associated with this condition in order to help those infected with this disease and also prevent new infections. The application also notes relevant statistics including: that in 2009, Monroe County had the 5th highest reported infections (200) and the 7th highest number of deaths in the State; and that newly enrolled clients increased 5 times between 2008 and 2009, with 85% of those being newly diagnosed cases.

One-Time Investment. The application acknowledges that JHSSF does not favor events and celebrations, but argues that the request is for a unique year-long campaign that will have an enduring effect on the community. In a follow-up communication, the grant writer indicated that CAAG works within its budget and does not foresee another campaign of this scale on the horizon.

Fiscal Leveraging. The application the $4,350 request represents just 17% of the costs of the campaign which are otherwise being covered by CAAG, corporate sponsorships, in-kind donations, and grants.

Broad and Long-Lasting Benefits The applications argues that bringing the AIDS Memorial Quilt to Bloomington will provide a "huge immediate health message …and (leave) a lasting impression on generations of local community members." It also stresses that the community must renew HIV/AIDS awareness with each maturing generation in order to reduce rising rate of infections in that population.

Cost

Amount Requested in Order of Priority	
AIDS Memorial Quilt Honorarium	$3,250
AIDS Memorial Quilt Shipping	$1,100
TOTAL AMOUNT REQUESTED	**$4,350**
Other Funds	
CAAG – Confirmed - for Educational Materials ($5,000), Display Facility and Set-Up ($2,000), Printing ($750), Red Ribbons ($500) and Postage ($350)	*$8,600*
Sponsorship – Confirmed – for Reception ($1,000), Opening Ceremony ($750) And Quilt Making Materials ($2,300)	*$4,050*
Sponsorships – Pending – for Marketing and Media ($4,000), Mileage and Travel ($2,000), Volunteer Training ($750), Volunteer Materials ($750), and Closing Ceremony ($500)	*$8,000*
Total Other Funding	*$20,650*
Total Project Cost	***$25,000***

SSF Funding History

1999	Denied	AIDS Awareness Week Events	$5,459

13 COMMUNITY KITCHEN OF MONROE COUNTY, INC. Page # 159

New Equipment Purchase ***$7,851***

City Residents Served by this Project in 2010: 890 (of 1,000)

Agency [Employees – Full-time: 5; Part-time: 7/Volunteers 70+/week]

Mission

The Community Kitchen (CK) has been in this community since 1983 with the mission of "work(ing) alone and in collaboration with others, to eliminate hunger in Monroe County and surrounding areas, through direct service, education, and advocacy." They provide hot food every day except Sunday at two locations (South Rogers and West 11th Street – CK Express), prepare meals for agencies serving at-risk youth (Feed Our Future), deliver food to children attending Arlington, Clear Creek, Fairview, Grandview and Summit elementary schools (Backpack Buddies), and prepare two meals per day per person to HIV+ patients through Positive Link. CK served 185,029 meals in 2009, a 22% increase over 2008 and a 21% over their previous record. Approximately 78% of the meals went to children under 18 and senior citizens. Please note that they do not impose an eligibility requirement on those seeking food.

Project The CK is requesting $7,851 to purchase three pieces of equipment to serve its new location on South Rogers Street. The first priority is a $4,359 pallet truck to replace a loaned one that was stolen from their former warehouse space. It will used at their new location at 1515 S. Roger, is necessary to move the pallets of food, rechargeable, replete with safety features, and key-operated (to prevent its unauthorized use). The second priority is a $3,200 ice machine and storage bin to replace an 11-year old machine which is well past its expected life-span of 6-10 years. The machine is necessary to cool foods at the end of the night and convenient to serve cold drinks during meals. The third priority is the purchase of two trainable dollies with handles that will provide a means to take out the trash cans in a safer, cleaner and more efficient (one person rather than two) manner.

Criteria

Need. Hunger has been identified as a significant issue by both the *SCAN Report* and HAND's *Consolidated Plan.* This agency is recognized as the primary provider of free meals in the community and a key to the *Consolidated Plan's* anti-poverty effort.

One-Time Investment. This $7,851 request is for three pieces of equipment that should last many years without need for maintenance or replacement.

Fiscal Leveraging. The CK is an efficient organization that receives all of its $638,886 in revenues in the form of donations, volunteer work, and grants.

Broad and Long-Lasting Benefits. Good food and nutrition are a cornerstone for healthy and successful individuals and families.

Cost

Amount Requested	
Purchase Pallet Truck	$4,359
Purchase Ice Machine	$3,200
Purchase Two "Trainable" Trash Can Dollies with Handles (@ $146 x 2)	$292
TOTAL AMOUNT REQUESTED	**$7,851**
Other Funds	
CK expects to receives $638,886 in revenues from donations, in-kind contributions and grants in 2010	
Total Project Costs	***$7,851***

SSF Funding History

1995	Granted	Used vehicle to serve meals	$9,000
1997	Granted	Transport containers to provide meals to at risk youth in after school programs	$1,300
1998	Granted	Purchase upright commercial oven, mobile sheet pan rack, and mats for kitchen floor	$4,675
1999	Granted	Ice machine and freezer	$4,650
2000-June	Granted	Eight dining tables	$2,460
2001	Granted	To purchase equipment for second food preparation and distribution site	$10,721
2002	Granted	To purchase a copy machine shared with Shelter, Inc. and aprons, and hairnets	$3,639
2003	Granted	Replace fire suppression system, loading dock, and 60 chairs for the S. Rogers site	$10,104
2004	Granted	Replacing a door and dishwashing machine, purchasing a garbage disposal and kitchen grade metal shelving	$7,780
2005	Granted	Replace produce cooler and purchase food trays for free meal service	$4,100
2006	Granted	To purchase and repair a used van from Girls, Inc.	$8,402
2007	Granted	To replace and install an aged walk-in freezer with a larger one	$29,800
2008	Granted	To purchase a commercial-grade refrigerator for use at 917 South Rogers Street.	$2,350
2009	Granted	To purchase 200 (printed) backpacks for take-home food program	$1,005

14 EL CENTRO COMUNAL LATINO

Page # 173

Volunteer Coordinator ***$3,500***

City Residents Served by this Project in 2010 **600 (out of 600)**

Agency [Employees: Full-time; Part-time: 2/Volunteers – 90]

Mission El Centro Comunal Latino (CCL) began in 2000 in response to problems the emerging Latino population was having integrating into the community and the correlated problems social service agencies were having providing services to this population. It is an organization of volunteers who, through direct service, advocacy, education and research, identify needs of their Latino clients and support their efforts to become independent and self-sustaining. CCL's programs include "tutoring services for all ages, the Medical Interpretation Network, direct services, Volunteer Income Tax Assistance Program, the Legal Advice Project, Informate (a series of educational presentations, health programming) and the Bienvenidos program (a support group that helps immigrants acculturate to life in the United States." CCL is currently located within the Monroe County Library and logged 300 direct service visits and serves approximately 600 persons per year.

Project CCL is requesting $3,500 in bridge-funding to pay for part of the salary of the Volunteer Coordinator, which was formerly known as the Advocate for Community Engagement (ACE) position. The ACE position was created three years ago and funded in partnership with the IU Community Outreach and Partnerships in Service Learning (COPSL) Program. Budget cuts at IU led to the termination of funding for the next academic year. The position is essential for this "volunteer powered" agency. The incumbent: "coordinate(s) over 50 volunteers per semester, manage(s the) tutoring program, orient(s) volunteers to CCL's mission and volunteer opportunities, create(s) and distribute(s the) bi-weekly volunteer newsletter, track(s) and record(s) all service hours completed and facilitate(s) …(the assessment) of programs and future needs."

Criteria

Need. The application notes that the *SCAN Report* classifies Latinos as an "at-risk population" who: suffer from language and cultural barriers; are uninformed about services, laws, and rights; become caught up in legal problems; miss opportunities for employment; and, don't use needed social services. A previous application noted that a Monroe County Latino Needs Assessment Task Force found that many sectors of the community lack the means to inform the Spanish-speaking population of their services. It also mentioned an IU study identifying the challenges of relying on a volunteer driven organization.

One-Time Investment. CCL is requesting $3,500 in bridge-funding due to a significant loss of funding from IU, in order to continue the Volunteer Coordinator position into the fall semester. According to a follow-up call, CCL will renew its request for funds from IU COPSL in the future and will engage in more fundraising.

Fiscal Leveraging. The request would be leveraged by $1,700 of CCL funds for salary and $1,050 in grants for materials and supplies. CCL receives income through board contributions, fundraising and enrollment fees. It is primarily "powered" by approximately 90 volunteers each year.

Broad and Long-Lasting Benefits. Funding the Volunteer Coordinator position will assure that volunteers are effective and also enriched by the experience. CCL addresses the problems of the growing Spanish-speaking population by facilitating entry of Latinos with Limited English Proficiency into the community and maximizing the delivery of services which will enrich lives and make Bloomington a more welcoming community.

Cost

Amount Requested in order of Priority	
Volunteer Coordinator – for part of salary	$3,500
Total Amount Requested	$3,500
Other Funds	
El Centro Comunal Latino – Matching Funds for Salary	*$1,700*
Indiana Minority Health Coalition Grant – for Program Materials/Supplies	*$650*
MLK Grant – for Program Materials/Supplies	*$400*
Total Project Cost	*$6,250*

SSF Funding History

2004	Granted	Purchase software, office equipment, and furniture for a central office & meeting space	$1,500
2006	Granted	To purchase a portable DLP projector and laptop and provide stipends for speakers for the Informate Series initiative.	$2,468
2007	*Granted	To fund Outreach Program Coordinator to operate and expand existing programs.	$11,000
2008	Granted	*In 2008, the JHSSF Committee withdrew 2007 funding due to the proposed late start of this program and granted the funds for the same project.	$11,000

#15 FOUNDATION OF MONROE COUNTY COMMUNITY SCHOOLS **Page # 181**
Artful Learning at Fairview Elementary School – Implementation Coordinator (Pilot/Bridge) **$60,000**
City Residents Served in 2010: **240 (of: 240)**
Agency Employees [full-time:1/ part-time: 3/ volunteers: 20]

Mission. "Dedicated to securing resources to improve and enhance the education development of all 10,700 students served by the school corporation. The Foundation works with all 23 schools in the district to develop, implement, and fund educational projects and initiatives that significantly impact student learning. It is our belief that an investment in children is an investment in our community and in our future."

Project. FMCCS is requesting seed money to fund an implementation coordinator for a new instructional model at Fairview School called *Artful Learning*.

Fairview serves the most disadvantaged population in our community – over 90% of students qualify for free and reduced lunch. This economic disadvantage often translates into lower achievement and attendance. Indeed, Fairview has failed to meet progress benchmarks required by federal law. As a result, federal rules have required it to replace its administrator and half of its teaching staff and to completely overhaul its instructional methodology.

After years of study, Fairview has identified a new instructional tool for the school called *Artful Learning*. This is the signature school improvement model of the Leonard Bernstein Center and is based on 19 years of research and refinement by leading educators. It is an interdisciplinary approach to learning that combines music, fine arts and performing arts with concept-based learning. By embedding the arts in the learning process, it "serves as a method of response for students to convey understanding across content areas and throughout the curriculum." Studies show that students with high levels of arts participation did better than their peers on achievement, critical thinking and behavior measures. This difference was more significant in lower socioeconomic groups. *Artful Learning* was approved for Fairview, in part, because the arts have become such an anchor there. Within the last five years, the school has partnered with the IU to provide before and after school programs for instrument lessons, acting and dancing. This has increased both the participation of the students and their parents.

Fairview leadership has studied other *Artful Learning* schools and has learned that both teachers and the broader school community "will need assistance in transition into an entirely new way of learning and teaching." A full-time coordinator would be the expert on implementation, coaching the teachers and serving as a liaison to the community. The coordinator would ensure that the program is being implemented with integrity and, along with the principal, will be accountable for the success of the program. Bridge funding will "allow the school system time to acclimate to the upcoming changes necessitated by extreme funding cuts and develop an action plan for funding the position in the next sever years." If full funding is not granted, partial funding will provide it more time to secure additional funds through other sources. Faculty and staff will commence mandatory training for the program this summer.

Criteria
Need. SCAN points out that "education and participation in productive activities can help break the cycle of persistent poverty. Special efforts should be made to reach out to youth and families in crisis, to those who are underserved, to those who are at risk, and to remove or mitigate barriers to participation."
One-Time Investment. *Artful Learning* requires a three-year implementation phase. Most of the funding for the first year has been secured, except for funds for the coordinator. Beyond the first year, FMCCS will work closely with the school system to secure funding in years two and three. In years two and three, the need for the coordinator will diminish. An implementation coordinator is *not* required after the third year of the program. Indeed, after the third year, the model is sustainable without additional investment.
Fiscal Leveraging. As recounted below, FMCCS has already leveraged $93,829 toward the $153,829 first-year cost of the program. It seeks Hopkins funds to make up the difference.
Broad and Long-Lasting Benefits. *Artful Learning* "has the potential to change the lives of our students. Increased engagement, strengthened understanding, and augmented rigor have the ability to improve achievement and keep these kids in school."
Cost -- *Amount Requested in Order of Priority*

Implementation Coordinator	$60,000
Total Amount Requested	**$60,000**
Artful Learning Implementation Fee	$68,640
Training Compensation for Teachers	$20,000
Artful Learning Observations	$ 5,189
TOTAL PROJECT COST	***$153,829***
Other Funds – all confirmed	
Stimulus Funds for Professional Dev.	*$70,000*
Title 1 Basic Grant Money for Contracted Services	*$ 5,000*
Title 1 Basic Grant Money (Restricted to Travel)	*$4,500*
Title 1 Basic Grant Money for Training Materials	*$5,000*
Title 1 Basic Grant Money for Technology	*$1,000*
Title 1 Subs & Stipends	*$8,329*
Total Other Funds	***$93,829***

JHSSF Funding History (FMCCS)

2004	Denied	Funds for Social Worker	$25,000
See also			
MCCSC (1993)	Denied	Mega Camp - Affordable child care	$15,000
Templeton (2003)	Granted	Food & Supplies for Kinder Camp	$2,580
MCCSC (2004)	Denied.	ELLIS Language Software	$14,250
Aurora(2006)	Denied	Technology for 21st Century Classroom	$6,993

#16 GIRLS INCORPORATED OF MONROE COUNTY

Page # 191

Program Director Salary (Bridge) **$15,000**

City Residents Served in 2010: **225 (of: 250)**

Agency Employees [full-time:4/ part-time: 2/ volunteers: 150+]

Mission

Girls, Inc. (GI) has been in Bloomington since 1975 with the mission of inspiring all "girls to be strong, smart, and bold." It serves girls age 6 – 18 with quality, research-based programs in the areas of: career choice & life planning, self-reliance & life skills, health & sexuality, sports & adventure, leaders & community action, and culture & heritage appreciation. It transports and provides programs to girls after school, at summer and winter camps, and via sports leagues.

Project

GI requests bridge funding for its Program Director's salary due to a substantial loss of Neighborhood Assistance tax credit Program (NAP) credits. GI's credits were reduced from 7,600 ($15,200) in 2008-2009 to 3,000 ($6,000) in 2009-2010. This loss has been compounded by a general decline in donations due to the economic downturn. GI is currently implementing a strategic long-term plan for fund development.

GI writes that its programs and staff are teaching girls to resist gender stereotypes, prepare for the workforce, economic independence and to accept their bodies. GI writes that single-sex environments foster greater self acceptance and make girls more likely to try new things and focus on their individual interests, free of distraction. "In today's economy, it is crucial that girls have a safe place to go after school while guardians finish school and find jobs." By offering need-based scholarships and transportation to its center, GI works to make sure girls of all backgrounds have access to its services.

GI collaborates wit MCCSC and Boys and Girls Club to provide transportation to its facilities and partners with Hoosier Hills Food Bank, Mother Hubbard's Cupboard and the IU Chemistry Club for its programming.

Criteria

Need.

The SCAN Report notes that 40% of families with household income of less than $15,000 had a problem finding affordable after-school programs (as opposed to 19% of all households). The Report also suggested that youth facing economic difficulties have fewer appropriate role models. Adolescent girls feel more stress and use more alcohol (38% v 27%) and cigarettes (66% v 49%) than adolescent boys. GI writes that it is therefore, "crucial that girls have a safe space in which they are encouraged to talk about the anxiety or stress they may be experiencing, receive encouragement from caring staff and volunteers, and learn healthy methods fro dealing with stress." According to SCAN, caring adult role models and mentors make girls more likely to complete school, do better academically, make healthier life choice(s) and engage in fewer destructive behaviors.

One-Time Funding. This is a request for one-time bridge funding to address the loss of NAP credits. GI states that it recently mapped out a strategic plan, of which a comprehensive funds development plan was developed and is now being implemented "to ensure the fiscal health of the agency." One area of focus in this new plan is strengthening individual giving.

Fiscal Leveraging. GI will leverage $6,000 in NAP money and $3,200 from the Smithville Charitable Foundation to fund this position. GI also relies on the work of 150+ volunteers to make its initiatives successful.

Broad and Long Lasting Benefits. "By educating girls about how to care for themselves and for others, and by building their self-confidence," GI writes that it is, "reducing the changes that they will engage in risky behavior that often creates financial burdens for a community.

Cost – *Amount Requested in Order of Priority*

Program Director Salary	$15,000
	$15,000
Other funds	
NAP money	*$ 6,000*
Smithville Charitable Foundation	*$ 3, 200*
TOTAL PROJECT COST	***$24,200***

SSF Funding History

1996	Granted	Van Purchase	$10,000
1998	Granted	Purchase equipment to implement Operation SMART	$6,500
1999	Denied	Automatic Doors	
2000-June	Granted	For supplies and equipment for summer camp program and two car infant seats	$2,303
2000-Oct.	Granted	For the Friendly PEERsuasion Program	$2,500
2000-Oct.	Granted	For books, refreshments, and misc. equipment for after school reading (Reading Renegades) program	$620
2002	Granted	To pay for the salary of the director of the after-school and summer youth programs.	$15,000
2004	Granted	Pay a portion of the cost of one used bus	$10,000
2006	Granted	To pay for personnel expenses for a half-time Program Specialist and purchase Commit to be Fit support materials.	$1,950
2008	Denied	Teen Exploration College/Career Program	$2,500
2009	Granted	To pay for training staff.	$2,930.71

#17 HABITAT FOR HUMANITY

Page # 201

Construction Leadership Program **$30,273.67**

City Residents Served in 2010: **31 (of: 47)**

Agency Employees [full-time:8/ part-time: 6/ volunteers: 1,355]

Mission

Habitat for Humanity of Monroe County (Habitat) is a non-profit, ecumenical Christian organization (affiliated with Habitat for Humanity International) with the mission of building simple, decent homes for and with people in need. They charge no interest, sell for no profit, and work with other housing organizations to eliminate homelessness and poverty housing in Monroe County. Since their inception in 1987, they have built 93 homes resulting the housing of 114 adults and 172 children from low-income families.

Project

Habitat is requesting funds for its *Construction Leadership Program* – an effort to increase the affiliate's building capacity. Funds will be used to purchase a ¾ ton pickup truck with a dump bed, a 24-foot job site trailer and power tools. Habitat has a goal of housing ten more families in the fiscal year 2010-2011 (an increase over eight houses built in 2009-2010) and will have up to four build sites under construction at any one time. To make this goal of increased, simultaneous house-building work, Habitat has launched a *Construction Leadership Program*. The program will train 200 volunteers to serve as skilled volunteers on construction sites. These leaders will be trained by Habitat staff and will direct the work of 2-5 unskilled volunteers on construction sites. To equip the increased number of crew and job sites, it needs more tools and more mobile storage space. Habitat currently has one trailer whose size is insufficient to store the necessary tools, nor is it possible for the trailer to be on more than one site at a time. Habitat currently has one, aging 1987 pick up truck. If it receives funds for an additional truck, it will use both trucks to address the need of simultaneous house building.

Criteria

Need. SCAN identifies the need for safe and affordable housing in our community, especially opportunities for home-ownership by low-income families. It recognizes the problems low-income households face obtaining conventional financing for housing, cars, and higher education. About 43% of households with income of less than $25,000 and about 28% of households with income of less than $15,000 own their own homes. SCAN further states that affordable housing was a major problem for 27% and a minor problem for 54% of respondents.

One-Time Funding. This is a request for one-time funding.

Fiscal Leveraging. Habitat has budgeted $14,000 or 36% of the purchase price of the truck. Habitat will also provide all other vehicle expenses: title, registration, insurance, maintenance and fuel (estimated @ $5,600 in the first year after purchase). Habitat will provide staff members to train the construction leaders, operate the vehicles and maintain the inventory of tools at a cost of $3,672/year. The organization has budgeted $1,000 for tool purchases for the remainder of the fiscal year. An estimated 1,000 construction volunteers will invest more than 8,000 hours as a result of this program, and estimated $156,720 in labor.

Broad and Long Lasting Benefits. The new truck, job site trailer and tools will allow Habitat to begin the process of significantly building its capacity. Once it is able to provision for simultaneous sites, it will be able to grow its volunteer builder base and increase the number of homes it builds every year, thereby serving an ever-more number of families in need of affordable housing.

Cost – *Amount Requested in Order of Priority*

Job Site Trailer	$ 4,400
Power Tools	$ 996.37
Reciprocating saws, 2 @ $99/ea; Reciprocating saw blades, 2 @ $14.99	
Circular saws, 2@ $14.99; Compressor, 1@ $254	
Hose for compressor, 1@ $34.99; Drills, 3 @ $29.97	
Drill bit set, 1 @22.98; Roto zip, 1@ $54.99	
Truck (64% of cost)	$24,876.95
Total Amount Requested	**$30,273.32**

Other funds

Habitat

Truck (36% of cost)	*$14,000*
Truck expenses (license, title, insurance, fuel)	*$ 5,000*
Staff expense for construction leadership training	*$ 3,672*
Trailer expenses (registration, title, insurance)	*$ 600*
Ladder system/Safety Equip.	*$ 995.85 (pending)*
(fall protect. Syst.1 @$159.99; pumper jacks, 4@79.99; guard rail, 4@36.99/ea; jack brace, 4 @31.99; jack safety rail, 4@59.99)	
Construction Leaders & Volunteers (1,000 in 2010)	*$156,720*
TOTAL PROJECT COST	***$211,261.17***

SSF Funding History

1995	Denied	Pave Habitat street	$8,550
2000	Denied	Pay for Volunteer Coordinator	$25,000
2005	Granted	Purchase items for Re-Store facility which sells donated construction materials and uses revenues for its operations.	$10,000
2008	Granted	To help pay for the renovation of Campbell House for use by agency programs and staff	$4,000
2009	Granted	To help purchase a truck with lift gate for ReStore Facility.	$20,069.93

#18 INDIANA LEGAL SERVICES, INC. Page # 225

Indiana Homeless Prevention Wiki (Pilot) **$ 12,500**

City residents served by this project in 2010: 3,000 (of: 86,000*)

Agency Employees [full-time:6/ part-time: 4/ volunteers: 6]

Mission

"To use our resources to provide poor people with a wide variety of aggressive, quality legal services which will effectively help them to gain equal access to the courts; empower them to control their lives; and impact on the major causes and effects of poverty." ILS services low-income people (less than 200% of federal poverty guidelines) and seniors age 60 and over.

Project

Indiana Legal Services (ILS) requests funds to develop a homeless prevention wiki for its web site: www.indianajustice.org. The wiki will include Bloomington-specific information. A wiki is software that allows the creation, collaboration and editing of software on the web in simplified form. The goal of ILS's homeless prevention wiki is to provide simple, up-to-date information on housing law and homelessness prevention through increased legal information. The wiki will largely focus on landlord-tenant and foreclosure prevention.

ILS's Bloomington Housing Law Center requests funds to develop the wiki content, to develop a tutorial on use of the wiki, for website hosting, consultant time for wiki set up and consultant time for development, collaboration and consulting on set up.

This will provide information on Indiana law, with Bloomington-specific information. This wiki is modeled on the homelessness wiki maintained by the National Law Center on Homelessness and Poverty (www.nlchp.org). The housing law wiki will have current information on local, State and federal housing law. For example, it will include current information on illegal lease provisions such as right of re-entry or shutting off utilities without going to court. The wiki will also have information such as the rights of tenants who are victims of domestic violence or whose landlords are being foreclosed upon. Bloomington information will also be culled from IU Student Legal Services, the foreclosure prevention pilot project in the Monroe County courts and other local information, such as the Bloomington Housing Authority. Content will also include brochures and handouts that low-income consumers and agencies can use, as well as sources of law, particularly useful for attorneys and people representing themselves in court.

Tutorials providing instruction on the use of the wiki will be conducted for agencies such as the Housing Network, the Circles Initiative, United Way agency directors and will be filmed for CATS.

Criteria

Need.

According to SCAN, 45% of those making less than $25,000/yr. had a problem affording needed legal help. 37% of social service agency clients lived in housing that needed major repairs. ILS writes that, "Getting needed repairs done in rental housing can be extremely tricky and often requires legal advice in order to avoid eviction. A clear statement of the landlord's and tenant's obligations under Indiana law can give tenants the tools they need to enforce their rights and meet their obligations. A list of resources for low-income people getting needed repairs in Bloomington will also be helpful. Having a homeless prevention wiki available around the clock will also prove useful in emergency situations when consumers and agency staff do not have access to clear legal information about their rights."

One-Time Investment. This is a request for one-time funding. ILS writes that it has the stability and long-term funding to maintain the wiki as a permanent presence on its website.

Fiscal Leveraging. ILS will use Equal Justice AmeriCorps Fellow attorneys to develop the content for the wiki. A Hopkins grant will provide the necessary match for the federal Americorps program.

Broad & Long-Lasting Benefits. ILS writes that low-income housing presents a challenging constellation of statues and regulations that make this area of law a mystery to most people. A wiki will provide clear, easy-to-understand guidance for practitioners, social service providers and residents in crisis.

Cost *Amount Requested – Ranked by Priority*

Attorney time for content development	$ 8,748.75
Attorney time for development & demo of tutorial	$ 583.25 **
Website hosting fee	$ 1,008.00
Consultant time for wiki set up	$ 1,080.00
Consultant time for development, collaboration & consulting on set up	$ 1,080.00
TOTAL AMOUNT REQUESTED	**$12,500.00**

Other funds

Equal Justice Works-Americorps (match for Fellow attys.)	--
Legal Services Corp.	*$ 4, 439 (confirmed)*
($3,123 for personnel; $1,316 for operation)	
TOTAL PROJECT COST	**$16,939 (for 1st year + ongoing thereafter)**

SSF Funding History

2002	Granted	To pay for the salary of an attorney as well as printing and publication expenses related to the new Housing Law Center.	$20,000
2004	Denied	Call system/Off-site service	$15,000/ $20,000
2005	Denied	Computer for *Pro Bono* Project	$1,835

* *Estimated hits on housing law Statewide*

** *See application for breakdown of personnel costs (salary, FICA, health, retirement, workers' comp, life insurance and unemployment insurance).*

#19 INTERFAITH WINTER SHELTER INITIAVE

(United Way expected to act as fiscal agent)

Interfaith Winter Shelter Initiative, 2010-2011 Winter Season (Laundry) **$ 15,193.75**

City residents served by this project in 2010: 1,958 (of: 2,035) in (Jan-Feb 2010)

Agency Employees [full-time:0/ part-time: 2/ volunteers: 450]

Mission

"To provide a low-barrier Emergency Winter Shelter for homeless men and women, not families, in Bloomington, Indiana from Nov. 1 2009-March 31, 2010. The hours of operation will be from 9 PM to 7 AM."

In January 2009, Trinity Episcopal Church started to respond to the need for winter shelter for area homeless residents by providing the facility, beds, staff and volunteers for a low-barrier emergency winter shelter in Bloomington. In the first three months of operation, it served 124 different individuals for a total of 1,882 bed nights. For the 2009-2010 winter season, the church started to recruit partners to help share the load of the emergency winter shelter. In the 2009-2010 season, over 20 local faith communities and 13 governmental, social service and business partners worked together to provide a total of 3,627 bed nights to people in need.* 3,246 of these nights were used by Monroe County residents. The shelter was housed in 2009-2010 at Allison-Jukebox, First United Church, Trinity Episcopal and First Christian Church.

The Interfaith Winter Shelter Initiative (IWSI) is a low barrier shelter and only requires a simple screening and that guests conduct themselves in safe, respectful manner. IWSI strives to accommodate guests at any hour of need. Services are not tied to any sort of religious instruction, nor any other requirement.

At the March 2010 IWSI Task Force meeting, the group voted to move forward with planning for a low-barrier emergency winter shelter from November 1, 2010 to March 31, 2011. The sites for 2010-2011 have not yet been identified.

Project

IWSI requests funds for the purchase of laundry equipment to clean the shelters linens and blankets and to provide a job for one or more of its shelter guests. IWSI writes that it spent more than $17,000 in the 2009-2010 season to launder bed linens. Rather than paying a local business to wash linens and blankets, IWSI proposes to move the laundry in house. Specifically, it requests funds to purchase two large-capacity washing machines, two large-capacity driers, laundry supplies, funds to cover utilities and funds to hire a shelter guest at a living wage to do the labor. The exact location of the washers and dryers are still to be determined, but will likely be sited in one of the partner churches.

Criteria

Need. Emergency shelter is a need cited in both the SCAN and HAND *2005-2010 Consolidated Plan*. Specifically, the *Plan* lists "emergency housing for homeless individuals a "high priority" (p. 108). According to the Plan, one of the principal needs is operating expenses for emergency housing. (p.116). HAND's updated *2010-2015 Consolidated Plan* specifically points out the Interfaith Winter Shelter and concludes that "the churches need more support to continue." (p. 59)

One-Time Investment. This is a request for one-time funding. If the program contracting with a shelter guest for the laundry labor is a success, then the IWSI Task Force will work to raise donations for its continuation. In the event the IWSI does not endure into the 2011-2012 season, the washers and dryers will be donated to a local non-profit.

Fiscal Leveraging. The request for funding for the IWSI laundry initiative is an integral part of its overall Winter Shelter. The IWSI aims to leverage approximately $46,000 in other funds to run the shelter in the 2010-2011 winter season. The project is a collaborative effort of over 20 local faith communities and 13 governmental, social service and business partners. IWSI relies on 450 volunteers.

Broad & Long-Lasting Benefits This request responds to a growing need for a swarm, safe place for adult men and women to sleep during the cold winter months.

Cost *Amount Requested – Ranked by Priority*

2 large-capacity washing machines	$ 1,600
2 large-capacity dryers	$ 1,600
Labor (151 days, 5 hrs/day @$11.25/hr)	$ 8,493.75
Utilities ($300/mo x 5 mos)	$ 1,500
Supplies (detergent, bags, etc.)	$ 2,000
TOTAL AMOUNT REQUESTED	**$ 15,193.75**

Other funds	
Grants	*$25,000 (pending)*
Contributions for partner faith communities	*$15,000 (pending)*
United Way	*$ 6,000 (pending)*
TOTAL PROJECT COST	**$61,200**

SSF Funding History -- None

* Faith Community Partners: Bahai's; Beth Shalom: Clear Creek Christian Church; Exodus Congregation: Fairview United Methodist Church; First Christian Church (shelter site); First Presbyterian; First United (shelter site); First United Methodist; Mennonite Fellowship; Second Baptist; Sherwood Oaks; St. Charles; St. Mark's; St. Paul Catholic Center; St. Thomas; Tibetan Mongolian Buddhist Center; Trinity Episcopal Church (shelter site); Unitarian Universalists; Unity Bloomington and University Baptist. Other Partners: Allison-Jukebox; BPD; City of Bloomington; Monroe County; Perry Twp.; Martha's House; Shalom Community Center; St. Vincent DePaul; The Catholic Worker Community; United Way; Bloomington Bagel Co; Crosstown Cleaners and the Pour House Café.

#20 MARTHA'S HOUSE

Page # 245

Clothing Storage **$4,225**

City residents served by this project in 2010: 350 (of: 200)

Agency Employees [full-time: 5/ part-time: 3/ volunteers: 30]

Mission

Martha's House (MH) is a 28-bed facility whose mission is to provide safe shelter to men and women experiencing homelessness while they work to stabilize their lives. It opened in 2002 to continue emergency housing after Shelter, Inc. closed and incorporated as a not-for-profit in 2004. Since that time, it has provided food, clothing and shelter to 1,600 non-duplicated clients and provided over 38,000 nights of stay. MH runs two programs – Emergency Shelter, where clients can stay for as long as 120 days and Permanent & Supportive Housing (the Bridges Program), where clients can stay as long as they are meeting the requirements. MH staff work with clients in both programs to establish goals regarding employment, life skills, social services and housing and then evaluate their progress. In 2009, MH exceeded HUD benchmarks regarding consulting with clients, finding them stable housing, and improving their employment status.

Project

MH request funds for 14, two-drawer, under-bed clothing chests. Because of limited space, there are only 14 lockers available for residents to store their personal possessions. The remaining 14 residents store their things in bags and crates under the bed. "Because their storage space is not as well defined as a locker, clothing, shoes, etc. spill out on to the limited space around the beds. Their possessions are more easily rifled through by other residents as well. The bed storage units will maximize the limited space available for residents to store personal belongings and clearly defines how much room they may use for their possessions. This funding will help maximize space to better serve residents by making each resident's living space more secure."

Criteria

Need. The *SCAN* Report recognized that homeless individuals and families: do not have access to enough affordable housing in this community; often have multiple problems that block their prospects for self-sufficiency; and, would benefit from more sheltering places. The SCAN Steering Committee recommended that Monroe County "expand the community capacity for providing emergency shelter to individuals and families." MH writes that its services continue to be needed as the current economy threatens to reduce potential employment for the most vulnerable of our community."

One-Time Investment. This is a request for one-time funding.

Fiscal Leveraging. The project will be supported through volunteers. They will help paint beds and storage units to making living space more cohesive. The volunteer labor is valued at $400. MH will provide the paint.

Broad & Long-Lasting Benefits.

MH provides emergency housing and self-sufficiency services to hundreds of persons each year. Through providing this request for storage will better serve residents by making their belongings and living space more secure. This will help residents better work toward stabilizing their lives and move toward self sufficiency.

Cost *Amount Requested – Ranked by Priority*

Amount Requested in Order of Priority

14 two-drawer storage units (@279/ea)	$ 3,906
Shipping	$ 319
Total Amount Requested	**$ 4,225**
Paint/supplies	$ 75
Volunteer support (40 hrs. x$10/hr.	*$ 400*
TOTAL PROJECT COST	***$ 4,700***

SSF Funding History

2004	Granted	Salaries and operational costs needed to operate 28-bed emergency shelter & facilitate a new self-sufficiency & outreach program	$17,823
2005	Granted	Salary for Assistant Director and House Managers of the Emergency Shelter program	$12,500
2006	Granted	To pay for personnel expenses for the Martha's House homeless shelter.	$8,000
2007	Granted	To pay for a commercial washer and dryer for the emergency shelter.	$2,400
2008	Granted	To cover personnel expenses as bridge-funding to operate shelter services	$16.000
2009	Granted	To pay for the salaries and benefits for Resident Advocates for the Emergency Shelter program.	$24,557.92

#21 MIDDLE WAY HOUSE

Page # 255

Food Works Kitchen Equipment **$ 10,554**

City residents served by this project in 2010: 60 (of: 60)

Agency Employees [full-time: 26/ part-time: 49/ volunteers: 350]

Mission

To end violence, both structural and interpersonal, in the lives of women and children. From a crisis line in 1971, Middle Way House (MWH) grew in response to the identified needs of victims of abuse and now provides 24-hour crisis intervention, emergency shelter, transition and permanent housing, life skills development and personal growth activities, legal advocacy, pre-employment training, placement assistance and supported employment, comprehensive programming for children and youth, violence prevention and professional development training programs.

Project

MWH requests $10,554 to help fund the purchase of kitchen equipment for the expansion of its Food Works program. Food Works is a MWH social enterprise that provides living-wage entry level jobs for low-skill workers. "These jobs are hard to come by and are often incompatible with the demands placed on single mothers. Expansion [of] Food Works will provide meaningful, supported employment for more of the women we serve and promote economic development through the Bloomington Kitchen Incubator (BKI) as well." In the next 18 month, MWH anticipates that its Food Works' staff will grow by 5-10 workers (25-25 total) and BKI will support 20-25 people starting food-based businesses.

Criteria

Need. MWH points out that HAND's 2005-2010 *Consolidated Plan* ranks services for battered and abused spouses as a "high priority." The *Plan* refers to MWH as part of an anti-poverty strategy, providing safety net offering self-sufficiency programs, case management services and appropriate counseling referrals. MWH writes that it "figures prominently in the City's Continuum of Care, where shelter is considered first-stage housing in a plan that envisions transitional accommodations (which MWH provides), permanent supportive housing (we maintain one unit and are planning six more), and affordable housing for the working poor." MWH is referenced in the Antipoverty Strategy section of the *Plan* as part of the safety net offering self-sufficiency programs, case management services, and appropriate counseling referrals.

One-Time Investment. This is a request for one-time funding.

Fiscal Leveraging. MWH has 350 volunteers and states that, "Ultimately we anticipate Food Works will generate revenue sufficient to provide substantial support for the basic emergency services we provide to abused women and their children, thereby becoming a true social enterprise."

Broad & Long-Lasting Benefits

Employment for formerly-battered women is essential to their safety, the security of their families, and the futures of their children.

Cost *Amount Requested – Ranked by Priority*

Modular Ice Machine	*$2,845*
Bunn 23400.0042 Air Pot Coffee Maker	*$1,227*
Hannah Food pH Meter	*$430*
N50 5 Quart mixer w/ Accessories	*$2,035*
Imperia 220 Electric Pasta Machine	*$1,599*
2 Cutters for Electric Pasta Machine (@ $145/ea)	*$ 290*
SAMAP Electric Stone Mill F100	*$1,089*
TSM Stainless Steel 14- Tray Dehydrator Model D14	*$1,039*
TOTAL AMOUNT REQUESTED	**$ 10,554**

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TOTAL PROJECT COST ***$10,554***

SSF Funding History

1993	Denied	Transitional housing project and day care center	
1994	Granted	Women's and children's transitional facility	$35,000
1996	Granted	Child care facility	$17,350
1997	Denied	Construction Fees	
1999	Denied	Interim Salary for Coordinator	
2000-June	Granted	To construct addition onto their shelter	$10,000
2000-June	Granted	To buy and install security devices for two facilities	$2,426
2000-June	Denied	Travel and Conference	
2000-Oct.	Granted	To buy an Industrial Grade document scanner for Confidential Document Destruction Program	$3,211
2001	Granted	To support pilot childcare nutrition program/enterprise by paying salaries of cook	$23,885
2003	Granted	Purchase thermal carriers; pots, pans, and food trays; and, dishwasher proof dishes and flatware in order to extend program to Area 10 Agency on Aging	$4,100
2004	Granted	Pay a portion of salary and benefits for a Housing Specialist who will develop a cooperative housing program & facility for low-income women	$7,500
2005	Granted	Steel ramp, tow bar loops, lifts for Confidential Document Destruction	$10,000
2006	Granted	To pay for the personnel expenses of the Childcare Program Coordinator.	$12,000.00
2007	Granted	To pay for salaries, taxes, and benefits for House Manager and weekend staff for the Emergency Shelter.	$6,500
2008	Denied	Alternative Power and Energy for New Wings Community Partnership	$55,000
2009	Granted	To purchase beds and mattresses for the Emergency Shelter.	$10,500

#22 MONROE COUNTY PARKS & RECREATION FOUNDATION, INC **Page # 267**
Hoosier Hills Food Bank Garden & Orchard **$ 39,000**
City residents served by this project in 2010: **13,413 (of 25,800)**
Agency Employees [full-time:0/ part-time: 0/ volunteers: 9]

Mission
"To promote, aid and encourage the purposes, activities and endeavors of the Monroe County Parks and Recreation Department. The Foundation also promotes and facilitates local partnerships that benefit the health and well being of the community."

Project
The Monroe County Parks and Recreation Foundation (MCPRF) requests one-time funds for equipment to launch a 2 ¼ acre organic garden plot and fruit/nut tree orchard for the Hoosier Hills Food Bank's (HHFB) Garden Program at the Will Detmer Park, 4140 W. Vernal Pike. This will allow the HHFB Garden Program to increase food volume, quality and crop variety. HHFB's Bloomington agencies serve approximately 13,413 City residents per year. In 2009, the HHFB distributed over 300,000 pounds of produce, 83% of which went to agencies in the City. With weekly deliveries to three Bloomington Housing sites as and the Templeton Family Market; and 3x/week deliveries to Community Kitchen, Shalom Community Center and Mother Hubbard's Cupboard, HHFB anticipates similar levels of produce distribution to City agencies in the future. Indeed, such distribution might increase. A letter of support provided by HHFB director, Julio Alonso points out that the proximity of the proposed garden to the food bank (approx. 5 minutes away) and the perishable nature of the produce will have an "even higher percentage of benefit to City residents." The HHFB will compost over 30,000 pounds of food waste annually at the garden compost facility.

If the garden equipment is funded, the orchard trees will be planted in 2010-2011 and the garden operations would commence in 2011. It is estimated that, after the perennial crops and the trees take root, the garden/orchard operation may generate over 20,000 pounds of produce each season.

This 2¼ garden is part of an 18-acre park which connects the Bloomington B-Line Trail with the Karst Greenway, making access to the garden and orchard possible by bicycle.

Criteria
Need. SCAN points out that "food is a fundamental human need," and that 17% of all households and 50% of low-income households reported problems having enough money for food. 7% of all households and 31% of low-income household needed emergency or supplemental food assistance.
One-Time Investment. This is a request for a one-time investment in equipment.

Fiscal Leveraging. The HHFB Garden and Gleaning Programs Coordinator will manage the garden and orchard and recruit and train volunteers. The Monroe County Parks and Recreation Department (MCPR) will provide $7,860 in in-kind labor. MCPR will also donate a tractor, hay wagon and 300-gallon water tank. The Monroe County Highway Department will devote $3,000 to driveway entrance improvement. Further, the land for the 18-acre park was donated to MCPR and has a total value of $153,000.

Broad & Long-Lasting Benefits. MCPRF writes that fresh, nutritious food has a number of long-term benefits, including improved individual and community health. Additionally, volunteers will learn valuable skills about sustainable food production. The garden and orchard "will benefit Bloomington residents who are in need of emergency food assistance for decades to come."

Cost -- *Amount Requested – Ranked by Priority*

2' water tap/meter/yok/pit	$5,500
Irrigation pipe/fittings/16 yard hydrants/backflow/ glue/primer/sealant equipment rental	$7,818
10' high farm fence, posts & gates	$11,487
Land Pride RTR 25 Tiller	$ 3,995
Compost Facility 20'x40': reinforced concrete pad with solid concrete block sides	$ 2,850
Garden equipment/tractor shed	$ 2,600
50 fruit & nut trees	$ 2,250
Produce cleaning station	$ 500
Hand tools, hand wagons, hoses	$2,000
TOTAL AMOUNT REQUESTED	**$ 39,000**

Monroe Co. Parks & Rec(confirmed)	
Labor	*$ 7,860*
Tractor	*$15,000*
Hay wagon	*$ 2,000*
300 gallon water tank	*$ 500*
Monroe Co. Highway Dept (confirmed)	
Driveway entrance improvement	*$3,000*
(Total confirmed: $28,360)	
Monroe Co. Council (pending)	
Installation of perimeter deer fence & gate	*$13,000*
Irrigation	*$ 9,700*
Land & Water Conservation Fund (pending)	
Pervious parking lot	*$20,000*
2 family restrooms	*$15,500*
Fish for aquaculture	*$ 500*
Rest area: shad device, picnic tables, drinking fountain for garden volunteers	*$ 5,000*
(Total pending: $63,700)	
TOTAL PROJECT COST	***$ 131,060***

SSF Funding History -- *None*

#23 MONROE COUNTY UNITED MINISTRIES, INC. Page # 283

Affordable Childcare (Cots & Disaster Preparedness) **$ 5,540.53**

City residents served by this project in 2010: **127 (of: 195)**

Agency Employees [full-time:22/ part-time: 11/ volunteers: 300+]

Mission

MCUM, "is a nurturing organization serving working families and those in distress by assisting with emergency needs and subsidized childcare. We provide quality education and a safe place for children, basic needs assistance for the poor and community service opportunities." MCUM provides affordable care to children ages 2-6 in a licensed & accredited center. In 2009, the Childcare Program cared for 157 preschool-aged children.

Project

MCUM requests funds for cots & disaster preparedness for its Childcare Program.

Cots: MCUM requests funds for 15 toddler cots, 90 standard cots, 2 cot carriers and 110 cot name plates (labels required for licensure compliance). MCUM states that its current cots are more than 10 years old and that volunteer and staff resources are regularly spent repairing cots, most of which have reached the end of their repairable lives. MCUM must replace thee cots to avoid safety concerns and to maintain licensing compliance. The new cots are vinyl-coated polyester mesh over coated steel tubes and come with an eight-year guarantee.

Disaster Preparedness Kit: MCUM recently completed a comprehensive Emergency Response Plan to prepare for potential scenarios ranging from a tornado to a terrorist attack – "a complicated undertaking when considering the 90 children in our care on any day." The final step in the plan is assembling two extensive emergency kits to be used when sheltering place or to be taken along if MCUM has to relocate children. The kit include things such as water purification tablets, equipment specific to working with children during an emergency (including diapers, nametags, crayons and snacks) and rolling luggage that allows for easy transport.

Criteria

Need. HAND's *Consolidated Plan* cites childcare services as a high priority, explaining that "[r]eliable, quality, affordable child care is one of the greatest barriers to women obtaining and keeping a job, or furthering their education." It was listed as the 5th highest priority by Bloomington Housing Authority residents. According to a Census 2008 American Community Survey, 5,235 households in Monroe County where all parents were working included children under the age of six. However, in 2008, only 2,520 slots were available in licensed childcare facilities and only 827 children received vouchers to cover the cost of care for low-income families.

One-Time Investment. This is a request for one-time funding for equipment. MCUM anticipates that the new cots will last ten years and that the kits will serve the program for years, with minimal investments in replacement supplies.

Fiscal Leveraging. The MCUCM childcare program is supported with a wide range of local, State and federal funds and parent fees. However, none of these sources are focused on equipment purchase and funds are not available in the operating budge for these purchases. Childcare Program volunteers donated 966 hours in 2009.

Broad & Long-Lasting Benefits. Quality, affordable childcare allows parents to work and prepares children for kindergarten. MCUM also states that children who participate in quality childcare are more likely to demonstrate greater cognitive achievement, better social adjustment, less-frequent grade repetition, and lower rates of crime as adolescents and adults. Further, supporting parents in their efforts to maintain employment and continue their education results in increased short-and long-term family stability, higher earning potential, and improved access to benefits such as health insurance.

Cost -- *Amount Requested – Ranked by Priority*

Cots	
Toddler cots (3 sets of 5 @$166.95/ea).	$ 500.85
Standard cots (18 sets of 5 @ $169.95)	$3,059.10
Cot carriers (2 @42.95/ea)	$ 85.90
Cot name plates (22 sets of 5@$9.95/ea)	$ 218.90
	$ 3,864.75
Emergency Kits	
Megaphone (2@$185/ea)	$ 370
Ready to Roll Deluxe Office Emergency Kit (2@$375)	$ 750
Midland 2-way radio (5 sets@$33.39)	$ 66.78
Manual can openers (2@$5)	$ 10
Signal flares (2 sets @ $30)	$ 60
Color book and crayons (90 sets @$1/ea)	$ 90
Plastic cutlery/cups/snack foods (2 sets for 90 children @ $15/ea)	$ 30
Diapers/wipes (sufficient for 10 children)	$ 25
Office supplies: names tags, markers, clipboard, paper, pens	$ 50
Hand sanitizer (2@$5/ea)	$ 10
Water purification tabs. (2 sets @$6/ea)	$ 12
Whistle (2@$1)	$ 2
Rolling luggage (2 @$100)	$ 200
	$1,675.78
TOTAL AMOUNT REQUESTED	**$ 5,540.53**

TOTAL PROJECT COST (cots & disaster preparedness.) ***$ 5,540.53***
TOTAL PROJECT COST (MCUM Childcare program.) ***$688,756.60***

SSF Funding History

1996	Denied	Facility Addition - Daycare	$50,000
1997	Granted	Addition and renovation of child care facility	$51,000
1998	Granted	Renovate existing building to meet new building code	$9,925
1999	Granted	Equipment for food area	$11,850
2001	Granted	To pay rent and utilities for city residents at risk of being dislocated	$32,884
2003	Granted	Subsidize childcare costs for low-income households within the City	$20,000
2004	Granted	To subsidize child care services for low-income during the summer months	$15,000
2005	Granted	Caseworker salary for Emergency Services program	$16,000
2006	Granted	Expenses of an additional social worker for the Emergency Services program	$20,000
2007	Granted	To subsidize affordable childcare costs for working families residing in the City.	$28,080

#24 MONROE COUNTY YMCA

Page # 293

Group-Based Diabetes Prevention Program (Pilot) **$ 11,500**

City residents served by this project in 2010: *at least* **50 (of: 100)**

Agency Employees [full-time: 21/ part-time: 326/ volunteers: 287]

Mission

YMCA is a volunteer-founded and led organization whose mission is to put "Christian principles into practice through programs that build a healthy spirit, mind and body for all."

Project

The YMCA requests $11,500 in start-up funds to subsidize a group-based Diabetes Prevention Program for 50 low-income City residents. This is a prevention program that is partially funded by the U.S. Centers for Disease Control (CDC) and is based on previous studies demonstrating that lifestyle intervention can reduce the risk of developing diabetes in pre-diabetics by almost 60 percent. The YMCA is working in close collaboration with Volunteers in Medicine (VIM) and Nurse Practitioner, Sue Stoltz for referrals. VIM has already identified more than 1,000 low-income individuals from their current patient base who would benefit from the program.

The program includes a 16-week course, plus a year-long maintenance intervention program aimed at helping individuals with pre-diabetes make enduring lifestyle changes related to food choices and exercise. The program will be delivered to 100 community members (in groups of 10-12 participants).

The CDC will provide the local YMCA (and seven others throughout the country) with funds to implement and evaluate a group-based version of the successful, yet costly, program. Hopkins funds will expand the program to provide access to low-income residents as defined as those below the federal poverty line. This population is disproportionately burdened by diabetes risk and may be deterred from participating if required to pay the full cost of the program. The full cost of the program is $250/participant. The Y seeks Hopkins funding at $230/participant for 50 City residents. The YMCA will ask participants to contribute $20 of their own money to the program, to foster greater buy-in and investment in participation. (As the full program will serve approximately 100 people, other participants will be assessed a participation feed on a sliding scale.)

Criteria

Need. Currently, 1/3 of the US population is pre-diabetic (57 million people) and it is estimated that 83 percent of these individuals will become diabetic without any lifestyle changes. Indiana ranks 10th in the nation for obesity. This translates into a higher diabetes risk for Hoosiers. According to SCAN, many in the community need health-related services but cannot afford them. SCAN also identifies other challenges for community health, such as the need for more health and wellness programs.

The YMCA states that it partnered with the Active Living Coalition and others entities to complete a CDC assessment tool (CHANGE) designed to assess the community's strengths and weaknesses. CHANGE showed that the community lacks access to chronic disease prevention programs and needs to adopt strategies to educate its residents on the importance of preventative care.

One-Time Investment. The YMCA was chosen by the CDC & YMCA of the USA to be one of 8 sites to test the results of this lifestyle intervention program because of the local Y's successes in the ACHIEVE initiative – a collaborative effort promoting policy and environmental changes to address physical inactivity, proper nutrition, tobacco use and obesity/chronic diseases.

Because this is a pilot project, the YMCA writes that it is still mapping out a long-term strategy for sustaining this initiative and is exploring future program subsidizes for low-income individuals from the Community Foundation of Bloomington and Monroe County, specifically, the Precision Health Network Fund. Ultimately, the goal of this program is to use the results to help the CDC and the YMCA to convince insurers and policymakers to consider covering certified diabetes prevention programs as an insurance benefit.

Fiscal Leveraging. The YMCA will leverage $50,000 in federal funds and devote $23,400 of its own funds to this intervention project.

Broad & Long-Lasting Benefits . "Since diabetes and hypertension are clinical precursors of more serious and more costly conditions, primary prevention activities targeted at the 'entry level' diseases are most likely to have long-lasting positive effects on health and reduce health care spending. If addressed early enough, prevention of these first stage diseases can be relatively straightforward and does not need to involve expensive clinical intervention. The program's systemic impact helps community residents lead healthier lifestyles thus creating a healthier community overall." Since the program serves as both intervention and study, as stated above, another long –term goal of the project is to use data from the project to convince insurance companies to cover diabetes prevention programs.

Cost *Amount Requested – Ranked by Priority*

Program subsidies for 50 low-income City residents ($230/subsidy)	$ 11,500
TOTAL AMOUNT REQUESTED	**$ 11,500**

Other Funds	
Program dev, executive-level training and travel, evaluation design, YMCA & CDC guidance, facilitator training, program administrator wages, supplies, program evaluation and facilitator wages ($11.25/hr) for 2 years	*$50,000 (YMCA of USA Re-Grant from CDC)*
Grant administrative costs (@15%)	*$ 9,225 (Monroe Co. YMCA)*
Facility overhead @ 5% (not all progs. at YMCA)	*$ 3,075 (Monroe Co. YMCA)*
3-month scholarship to UMCA for all participants	*$11,100*
TOTAL PROJECT COST	***$84,900***

SSF Funding History -- None

#25 OPTIONS FOR BETTER LIVING, INC — Page # 307

Power Up: Supporting People with ASD — **$ 9,750**

City residents served by this project in 2010: — **97 (of: 97)**

Agency Employees [full-time: 192/ part-time: 117/ volunteers: 150]

Mission

Options' mission is to partner with people with disabilities and their communities to bring about self-directed and enriched lives through education, information and support. It serves people with disabilities of all ages in the area of employment, community living, continuing education and respite. In 2009, Options served 288 people. It helped 14 customers gain employment and supported another 86 in their jobs. It provided 5,503 hours of respite for 58 families, had 162 people in community living and 57 customers enrolled in continuing education.

Project

In partnership with Christole, Options is seeking funds for a pilot project, PowerUP -- a program which offers resources for autism, families & agency staff. The project has three components: 1) training for staff; 2) skills assessment of clients and 3) evaluation of the program & dissemination of training resources.

1) Training – The program will develop and implement a systemic approach to training direct services staff in supporting youth and adult with autism in 52 settings supported by Options and Christole. People with autism are visual learner and teaching must utilize visual cues to help clients focus on the relevant information. The orientation program provided by the State does not provide detail on how to implement these teaching strategies. Options and Christole plan to use ASD experts at IU's Institute for Disability and Community to provide their agencies with more specific, supplemental training. Such training will be videotaped so that future staff and the community may benefit.

2) Assessment – Developmental assessments are key in identifying abilities and deficits of clients. Options proposes to purchase and implement an evaluation tool called the *Support Intensity Scale* (SIS). SIS measures support requirement in 85 life areas as well as behavioral and medical areas. SIS evaluates the practical supports clients with autism need to be independent.

3) Evaluation & Dissemination of Training Resources – Six-nine months after implementation of training and SIS, Options & Christole will evaluate the program's effectiveness. The organizations will re-administer the SIS to assess skill development. Once finalized, the training will be made available to all staff from both agencies through an Options training website. The organizations will summarize the results and disseminate it and the training video to local schools, community groups and civic leaders in State agencies.

Criteria

Need. SCAN states that individuals with disabilities find it difficult to advocate for themselves and must rely on others for support services. The Indiana Department of Education reports that the State's incidence of ASD was 1 in 113 in 2008-2009. Indiana ranks 10th in the nation for the number of persons with autism in public schools. 18% of Options customers (58 total) have an ASD diagnosis and 82% of Christole customers have such diagnosis (39 total).

One-Time Investment. This is a one-time request for pilot funds. The program will be supported in the future by the existing training infrastructure of both organizations. SIS will be integrated into the existing customer support tools. The online training will be added into the educational requirements of direct support professional at both agencies. The video-taped training will be used a library resource.

Fiscal Leveraging. Both organizations will leverage funds and personnel by contributing staff, resource and money. They are contributing $6,000 toward the SIS software and are contributing half the cost of the training, video production and resource materials for the library. They are also devoted $1,000 worth of staff time to the initiative. These contributions account for approximately $8,750 of the total project cost.

Broad & Long-Lasting Benefits. Through these assessment tools, "both agencies will have a means of identifying what to teach customers and how to measure progress. . . . The strategies implemented after the trainings will provide a lasting benefit to families and individuals in the ADS community by improving the resources and skills of the support staff with which they work."

Cost *Amount Requested – Ranked by Priority*

SIS software (57% cost of 1 SIS & 2 licenses)	*$8,000*
Trainer time (8 hrs./ day for 1 of 2 days)	*$1,000*
Video Production (1 of 2 hours)	*$ 250*
Resource materials for library (1/2 of cost) (communication software, printed material, DVDs)	*$ 500*
TOTAL AMOUNT REQUESTED	**$ 9,750**

Other Funds

Options (all confirmed):

SIS software (43% of cost of 1 SIS & 2 licenses	*$6,000*
Trainer time (8 hrs/ day for 1 of 2 days)	*$1,000*
Video Production (1 of 2 hours)	*$ 250*
Resource materials for library (1/2 of cost)	*$ 500*
Agency Staff Time (20 hrs/agency @ $25/hr)	$1,000
TOTAL PROJECT COST	*$ 18,500*

SSF Funding History

1997	Granted	Upgrading phone and voice mail system	$13,500
1998	Granted	Repair 1991 Club Wagon for client purpose	$3,000
2000-June	Granted	Materials, computer, and furniture for resource library	$5,000
2001	Granted	To purchase CPR training equipment to train staff	$4,966
2002	Granted	Materials for a program between Options and Center for Behavioral Health to address persons with dual diagnosis	$5,000
2003	Granted	Materials for resource library & speaker fees. Family Partnership	$1,725
2004	Denied	Career Exploration Day Transportation and Costs	
2005	Granted	Modify wheelchair accessible van for community participation program	$7,500
2006	Granted	To format and rebuild computers and install modems and software as part of the Equalizing with E-cycling program.	$4,000
2008	Granted	To purchase refurbished computers, modems and internet services to link between community living homes and the main office	$4,000

#26 PEOPLE & ANIMALS LEARNING SERVICES (PALS) Page # 317

At-Risk Youth Scholarship Fund (Pilot) **$ 4,600**

City residents served by this project in 2010 **15 (of 15)**

Agency Employees [full-time: 2/ part-time: 4/ volunteers: 150]

Mission

PALS provides high-quality, safe, educational, fun and therapeutic animal assisted activities such as therapeutic horseback riding, hippotherapy, animal care and pet encounter therapy to children and adults with physical, learning, cognitive or emotional disabilities. Since 200, PALS has provided 12,100 therapeutic riding lessons. PALS was recognized as a winner of the 2009 Youth Investment Award sponsored by the Indiana Youth Institute.

Project

PALS is requests funds to create a scholarship for 15 at-risk and disadvantaged youth. PALS is partnering with the Boys and Girls Club and Big Brother Big Sisters in this effort. In conjunction with these agencies, PALS will identify eligible youth based on the following criteria: 1) need; 2) City residency; 3) commitment to attend all lessons; 4) own form of transportation to and from the barn; and 4) ability to pay $1/lesson.

The cost per lesson is $35, totaling $350 per ten-week session. With a scholarship, recipients will be able to participate in riding lessons at the cost of $10 per ten-week session. Additionally, the Boys and Girls Club has committed to pay $5.00/session for each of the Boys and Girls Club riders.

Boys and Girls Club and Big Brother Big Sisters have provided letters of partnership/ support for PALS' application.

Criteria

Need. PALS writes that, in Monroe County, "there is a lack of activities for youth ages 13-18 during the mid-to-late afternoons to encourage healthy and active lifestyles." SCAN points out that, "[p]articipating in these (recreation) types of activities can help develop valuable competencies and social skills while contributing to self-esteem and a sense of purpose. Research shows that youth that are involved in activities with caring adult role models and mentors are more likely to complete school, do better academically, make healthier life choices, and engage in fewer destructive activities." (pp.72-74).n PALS states that the number of individuals with disabilities and those at-risk continue to grow in Indiana and that "PALS offers a unique, active, and fun program the meets the needs of the community and has numerous benefits to its participants."

One-Time Investment This is a request to jump start the at-risk youth rider scholarship fund program. In order to sustain this program, "PALS and partner agencies will research and apply for funding through several grant opportunities.".

Fiscal Leveraging PALS has secured additional funding for this initiative. Boys and Girls Club has committed $5.00/rider/lesson, totaling $50 for each 10-week session per rider. These funds cover 12.4% of the total costs of providing 150 therapeutic riding lesson. Additionally, the family of each rider will be asked to contribute $1/lesson totaling $10 for each 10-week session.

Broad and Long-Lasting Benefits. "At PALS, riders learn life skills that prepare and encourage them [them] to be a healthy and active part of their community." PALS cites skills learned as: improved communication, building positive relationship and learning to care for animals. Based on a 2009 PALS survey, 75% of riders experienced improved self-confidence, 62% developed respect for animals, 56% experienced an increase in positive relationship skill, 47% experiences a sense of responsibility and 41% experienced improved communication skills. Further, 38.1% reported improved focus, 42.9% reported reduction in anxiety; 42.9% said the therapy helped them forget emotional pain on therapy days. Over half strongly agree that the therapy helps tem make significant improvement in his or her life. The letter from the Boys and Girls Club echoes these benefits.

Cost

Therapeutic Riding Lessons	
100 Lessons for Boys & Girls Club Participants @$29/lesson	$2,900
[$35/lesson less $5/lesson BGC contribution and $1/lesson family contribution]	
50 Lessons for Big Brothers Big Sisters	$1,700
[$35/lesson less $1/lesson family contribution]	
TOTAL AMOUNT REQUESTED	**$4,600**
Other Funds	
Boys and Girls Club ($5/lesson for 100 lessons)	*$ 500.00*
Parent Contribution ($1/less for 150 lessons[100 BCG& 50 BBBS])	*$ 150.00*
TOTAL PROJECT COST	***$ 5,250.00***

SSF Funding History

SSF Funding History

2003	Granted	Purchase and install two hydraulic mounting lifts to be used for and owned by the PALS therapeutic riding program	$3,400
2005	Denied	Leadership camp & copier	$3,300
2006	Denied	Therapeutic Arena Props and Special Horse Tack	$1,435
2007	Denied	Sponsorship for a therapy horse	$3,900

#27 PINNACLE SCHOOL

Page # 329

Filling the Gap: Summer High School Credits (Bridge/Pilot) **$ 10,278.00**

City residents served by this project in 2010 **Est. ~31-32(of 36)**

Agency Employees [full-time:13/ part-time: 3/ volunteers: 24]

Mission

Pinnacle is a non-profit "dedicated to meeting the broad learning needs of children with dyslexia and other information processing differences." Pinnacle serves students in grades K-12 with a full-day school, after-school tutoring, summer learning academy and diagnostic services. It currently serves 73 students; about 72% of which are City residents.

Project

Pinnacle requests funds to help establish a summer program for at-risk high school students in the community. This program aims to fill the void left by the recent closing of area summer schools. Specifically, Pinnacle asks for funds to cover IU High School required credit/program fees for curricula, salary for three teachers and math and reading books and material. The Summer High School program is an 8-week program targeted to low-income students missing credits in reading, writing, or math and who have no access over the summer to the instruction and materials to catch up to their peers. The program will serve 36 students. Of these students, 18 will attend summer school free of charge, and up to an 18 additional students may attend on a sliding scale. Students will meet in small groups with qualified instructors to build core skills and improve their credit shortfall. Pinnacle will also offer remedial reading and math instruction to other low-income high school students who are at-risk for falling behind, but not yet lacking credits for graduation.

Pinnacle will work closely with the Franklin Initiative, the Bloomington Housing Authority, and the Juvenile Division of the Monroe County Probation Department to identify students who are at-risk of dropping out of high school and would benefit from a summer program.

Criteria

Need. SCAN states that "low academic attainment and a lack of life skills and competencies have a demonstrable, negative impact on quality of life and future earning potential." Pinnacle writes that students who cannot read or write effectively will find it challenging to graduate, and to enter or complete post-secondary education. Many students who leave school early do so because they haven't earned enough credits to graduate, or they don't have the opportunity to gain those credits during the summer months.

Pinnacle points out that over 200 MCCSC students left school without graduating during the 2008-2009 academic school year. According to the NIH, dyslexia is the leading cause of reading failure and school dropouts. Pinnacle points out that it is uniquely qualified to assist students at risk for dropping out of school 1) many of the students may have learning disabilities and 2) Pinnacle teachers are trained to work with students with learning disabilities.

One-Time Investment. This program is being implemented to address the gap left by the recent elimination of most area summer schools. Pinnacle writes that the short timeline between the decision to close summer schools and the end of school requires a "one-time investment" to help fill this void. "Pinnacle is committed to working with the school corporation and other non-profit agencies during the coming year to develop and implement a longer-term solution using alternative funding sources to meet the summer school needs of low-income high school students, should the need continue." Pinnacle further states that its "strong collaborations with other area agencies, including the Franklin Initiative and IU High school, and it successful history providing these types of services and programs to at-risk students will allow it to effectively and successfully implement the program within a relatively short time line."

Fiscal Leveraging. Pinnacle is leveraging $12,764 in other funds for this project ($11,364 from CVS Caremark and $1,400 from Pinnacle).

Broad & Long-Lasting Benefits. "Research clearly indicates a strong relationship between dropping out of high school and poverty, unemployment, homelessness, etc. Therefore, increasing the number of at-risk students who graduate high school will have a direct, positive impact on our broader community by increasing the quality of life and future earning potential of the participating at-risk students."

Cost --*Amount Requested – Ranked by Priority*

IUHS Required Credit/Program Fees (curricula) for 36 students	$ 6,278
Instructor Salary – 3@ 6.25 hours/week for 8 weeks @$20/hour	$ 3,000
Math & Reading Texts & Materials	$ 1,000
TOTAL AMOUNT REQUESTED	**$ 10,278**

Other Funds

Remedial Reading Software	*$ 6,000* (CVS Caremark)
Program Supervisor 10 hrs/week for 8 weeks	*$ 1,400* (Pinnacle)
Student Assessments$149 for 36 students	*$ 5,364* (CVS Caremark)
TOTAL PROJECT COST	*$ 23,042*

SSF Funding History

2006	Granted	To purchase specialized teaching materials.	$4,394.67
2008	Denied	Global Beat -- Orff Music Program for Dyslexia	$5,585.00

#28 PLANNED PARENTHOOD OF INDIANA, INC. Page # 337

Recession Rx (Pilot/Bridge) **$ 6,000**

City residents served by this project in 2010: 40 (of: 40)

Agency Employees [full-time: 122/ part-time: 42/ volunteers: 24]

Mission

Planned Parenthood of Indiana's (PPIN) mission is "to provide comprehensive reproductive health care – confidently, compassionately, affordable: to protect through prevention – educating honestly and confidently, compassionately, affordably; to protect through prevention – educating honestly and accurately; and to support those who need us most – without bias or judgment, without fear, without fail." In 2009, Monroe County PPIN served 6,402 unduplicated patients.

Project

Planned Parenthood requests funds to launch Recession Rx in Bloomington. Recession Rx is a new health care initiative designed to help Hoosiers affected by layoffs and plant closures. The program provides free annual exams and STD screenings plus discounted birth control. The program assists people who were laid off and cannot find work; however, any patient who indicates difficulty paying for services due to their current economic situation can qualify. Currently, Recession Rx is offered in two of Indiana's hardest-hit communities: Mishawaka and Warsaw. It plans to expand the program to Bloomington. Funds will pay for costs associated with the program, such as medical supplies, laboratory testing and pharmaceuticals. Funds will allow for medical services for 40 men and women. Under the Rx program, each visit costs approximately $150 and includes: an annual exam, Pap test, STD testing and reduced cost birth control for three months.

Recession Rx assists people who were laid off and cannot find work; however PPIN advises that any patient who indicated difficulty paying for services due to their current economic situation can qualify.

Criteria

Need. Indiana and Monroe County rank very near the top of the Guttmacher Institute's list of underserved areas of contraceptive services and supplies. In Monroe County, it is estimated that 14,930 women between ages of 13 and 44 are in need of publicly-funded contraceptives.

PPIN writes that, "[j]ob losses and the loss of employer-paid insurance have created an unprecedented need for publicly-funded health care for a record number of Americans." A May 2009 report issued by the American College of Obstetricians and Gynecologists reported that the current economic crisis is affecting preventative health care for women. This study found that 14% of women have postponed an annual exam because of the economy, 15% have cut back or stopped taking medication due to cost, 21% reported difficulty paying for health care or medications and 13% who are currently using a hormonal method of contraception, are worried they might not be able to pay for it. According to the most recent update of SCAN (2008), 37% of respondents do not receive annual health exams and paying for health care and prescription drugs was a major problem for many residents.

PPIN continues to provide health care to low-income and uninsured patients through its Women's Health Fund (WHF). However, in 2009, the request for WHF were unprecedented – PPIN saw a doubling of request during the second half of the fiscal year, compared with the first half.

One-Time Investment. PPIN seeks funds to launch this project. PPIN has already incorporated this program into our ongoing fundraising efforts (direct mail, grants, special events and individual solicitations) to ensure program continuation.

Fiscal Leveraging. PPIN has secured $3,000 from the Monroe County Council and $2,000 from the Wahl Family Charitable.

Broad & Long-Lasting Benefits. The proposed program will reach a historically-underserved population at a time when health care services are in highest demand.

Cost *Amount Requested – Ranked by Priority*

Recession Rx for 40 women/men	@150/ea.	$6,000
(Annual exam	$82)	
(Pap test	$20)	
(STD testing	$19)	
(Birth control for 3 mos.	$9-$54)	
TOTAL AMOUNT REQUESTED		**$ 6,000**

Other Funds

Rx for 20 men/women	$3,000 (Monroe County Council)
Rx for 13 men/women	$2,000(Wahl Family Charitable Trust)
TOTAL PROJECT COST	***$11,000***

SSF Funding History

1997	Denied	ADA Approved restrooms and waiting room expansion	
1999	Granted	Exam table for handicapped	$5,000
2000-Oct.	Denied	Offset $34,000 needed for program	
2001	Granted	To purchase equipment to test for anemia	$1,394
2002	Granted	To purchase an autoclave for the purpose of sterilizing instruments.	$1,495
2003	Granted	Purchase four computers for its 421 South College facility	$3,600
2004	Granted	To purchase 6 sets of cervical biopsy equipment	$2,923
2005	Granted	Security cameras and equipment for the facility at 421 S. College Ave.	$1,500
2006	Granted	To install cabinetry and purchase files and furniture for the front desk renovation	$2,440
2007	Granted	To pay for wellness exams for the Friend to Friend Patient Pass program which serves low-income women in the City of Bloomington.	$5,000
2008	Granted	To pay for colposcopies for women with abnormal Pap test results	$2,500

#29 THE SALVATION ARMY — Page # 351

Training the Next Generation's Caretakers: Removing Barriers to Their Success **$ 1,500**

City residents served by this project in 2010: 15 (of: 15)

Agency Employees [full-time: 19/ part-time: 4/ volunteers:1,275]

Mission.
The Salvation Army (SA) is a faith-based agency providing basic human needs: food, clothing, emergency financial assistance, after-school care, religious services and child care. Religious instruction is not a condition for receiving services.

SA works closely with the following community partners: Centerstone, Amethyst House, Township trustees, Lions Clubs, Lenscrafters, IU School of Optometry and Kohls.

Project.
SA requests funds to provide childcare training vouchers to 15 City childcare providers. These vouchers will cover a year-long training program for non-formal Childhood Development Associate (CDA) certificates. This is a national certification; "non formal" indicates that the certification is not part of a degree program. The weekly, evening classes are taught in Bloomington by Columbus, Indiana-based Childhood Connections. Childhood Connections is certified to issue CDA certificates by the State Office of Family and Social Service Administration. SA staff will recruit participants and administer the program.

SA points out that many local childcare providers do not have access to adequate training. A lack of training leads to frustration on the part of caregivers and greater turnover. On the other hand, those providers with training and certification stayed at childcare agencies longer and parents preferred their care.

Criteria
Need. The National Association of Education for Youth Children reports that one third of new child care hires will be gone within the year. SA writes that locally, 39% of childcare providers have difficulty finding job-related training. SCAN points to the need for quality childcare. SA writes that training up to 15 staff per year will increase the quality of care, improve care provider retention, instill greater confidence in parents who use childcare services.

SA writes that the training program will also improve the lives of trainees, by: improving trainee's abilities to secure higher-paying jobs (SCAN, p.26), reducing household economic challenges (SCAN, p. 11), and reducing reliance on agencies for basic needs (SCAN, p. 13).

One-Time Investment. This is a request for a one-time investment in training. SA will evaluate the program after one year to discern whether funding should be pursued for its continuation.

Fiscal Leveraging. The Salvation Army will leverage resources in at least four ways. First, SA volunteers will provide childcare to children of trainees. Second, SA Social Service and Community Relations staff will recruit childcare workers for training and will administer the program. The SA will provide participants without transportation with monthly bus passes. Lastly, the SA Women's Auxiliary will throw a certification party at the completion of the training for trainees and their families.

Broad & Long-Lasting Benefits. SA writes that, "[a] program that focuses on training low-income childcare workers can help break the cycle of poverty (SCAN, p. 15)." The program aims to improve the quality of childcare in the City, thereby better serving children and parents.

Cost -- *Amount Requested – Ranked by Priority*
Non-Formal CDA Certificate ($100 x 15 participants)

TOTAL AMOUNT REQUESTED	**$ 1,500**

Other Funds	
Childcare for trainees	*$4,368 (In kind via 2 volunteers -- confirmed)*
Certificate Celebration	*$ 100 (SA Women's Auxiliary -- pending)*
Administration	*$ 150 (Salvation Army – confirmed)*
Publicity	*$ 150 (Salvation Army – confirmed)*
Bus Tickets	*$2,520 (Salvation Army -- confirmed)*
TOTAL PROJECT COST	*$8,788*

SSF Funding History

2002	Denied	Renovation for Childcare Facility	$ 8,504
2006	Denied	Food Pantry Expansion	$ 7,824

#30 SHALOM COMMUNITY CENTER Page # 361

Emergency Hunger Relief – Part-time Hunger Relief Assistant (Pilot/Bridge) **$ 9,300**

City residents served by this project in 2010: 2,160 (of 2,400)

Agency Employees [full-time: 3/ part-time: 7/ volunteers: (672 for Hunger Relief; 1,764 for Agency)]

Mission

The Shalom Community Center is a daytime respite and resource center for residents of Bloomington who are living in poverty and experiencing its ultimate expressions: hunger, homelessness, and lack of access to health care and basic life necessities. Its principal purpose is to serve as a front door to the larger community and the institutions which can help bring stability and a greater degree of self-sufficiency to those in need. The Center employs a low-barrier outreach model, which is considered to be best practice on a national level. This model includes the delivery of a continuum of onsite social services by area agencies, the provision of basic life supports, and the utilization of an asset-based, client centered approach to employment. Shalom's overriding goal is to maximize opportunities for all people to develop their assets and talents to the fullest extend possible and to take responsibility for their own lives.

Project

Shalom Center requests $9,300 in operational funding to complete the funding for a part-time hunger relief assistant. This position is new and will enable the organization to provide better hunger relief services to more people in Bloomington and Monroe County in this time of extraordinary demand for such services. The Monroe County Council awarded Shalom $5,000 toward the creation of this position in November 2009. Shalom's Board of Directors has already voted to make this a permanent position in subsequent annual budgets. Shalom is waiting to fill the position until it has full funding to do so.

Shalom points out that it has experienced a significant increase in demand for its hunger relief programs. In 2009, the Center served 80,561 meals through its breakfast and lunch programs -- a 17.5% increase over 2008. This follows a 20% increase in 2008 over 2007. It projects that it will serve 91,000 meals and provide groceries to 12,000 people in 2010. It writes that "escalating demand for assistance will clearly challenge the agency's financial capacity."

* Note: In light of the recent announcement that the First United Methodist Church will no longer be providing rent-free space to Shalom, the organization is looking for a short-term housing solution. The Director advises that the loss of space at the church does not change the need for this position; instead, it makes the need for this position even more acute.

Criteria

Need. SCAN indicates that approximately 25% of Monroe County residents live in poverty or at serious economic risk. Shalom primarily serves the community's most vulnerable citizens experiencing hunger & homelessness. Shalom writes that its efforts are "at the heart of anti-poverty efforts in Bloomington, serving primarily our most vulnerable citizens who are experiencing hunger and homelessness." HAND's 2010-2015 *Consolidated Plan* points out the service coordination provided by Shalom as a key part of the local strategy of support and effort to regain self-sufficiency."

One-Time Investment. The Shalom board voted to make this a full-time position and, as such, the organization will building funding for this post into its fundraising efforts. Shalom had expected CDBG monies to fund this position, but was not granted funds this year.

Fiscal Leveraging. The Monroe County Council devoted $5,000 to this position last year. In addition, Shalom' Hunger Relief program receives approximately $125,023 in other grants, contributions and subsidizations from the Hoosier Hills Food Bank (HHFB); in-kind provision of 7,900 volunteer hours (valued at $502,445) and $221,000 in-kind provision of free food from area businesses, individuals and HHFB.

Broad & Long-Lasting Benefits.

"This one-time investment will provide significant hunger relief for Bloomington's most vulnerable citizens."

Cost *Amount Requested – Ranked by Priority*

Funding for Part-Time Hunger Relief Assistant	$ 9,300
TOTAL AMOUNT REQUESTED	**$ 9,300**
Other Funds	
Monroe County Council	*$ 5,000*
TOTAL PROJECT COST (Hunger Relief Assistant)	***$14,300***
TOTAL PROJECT COST (Hunger Relief Program)	***$883,288****(including in-kind provisions)*

SSF Funding History

2003	Granted	Pay for six phone sets and install three new phone lines at its 219 East 4th Street facility	$ 1,900
2004	Granted	To pay for a part-time Food Service Coordinator to expand its breakfast & lunch program as well as train & provide work experience	$ 5,500
2005	Granted	Vertical lift for Shalom Center annex at 110 S. Washington St.	$ 9,000
2006	Granted	To purchase a communication system and a technology system network that includes both server and software to be installed at 110 S. Washington	$ 7,809.18
2007	Granted	To purchase and install a three-compartment deep well sink and convection oven for the Shalom Community Center currently located at 219 E. 4th Street.	$ 5,450
2008	Granted	To purchase and install food service equipment for the Shalom weekday food program	$11,080
2009	Granted	To purchase food as well as kitchen and miscellaneous supplies.	$18,000

#31 SOUTH CENTRAL COMMUNITY ACTION

Page #369

Parking Lot Expansion **$ 22,000**

City residents served by this project in 2010: 2,447(of: 3,059)*

Agency Employees [full-time: 112/ part-time: 11/ volunteers: 710]

Mission

South Central Community Action Program (SCCAP)'s mission is to provide opportunities for low-income citizens to move toward personal and economic independence. SCCAP administers the Circles Initiative and Head Start programs in Monroe County and it also operates the Energy Assistance, Weatherization, Individual Development Account and Section 8 programs in Monroe, Morgan, Owen and Brown Counties. SCCAP serves more than 11,000 annually and works with more than a dozen other agencies and organizations in providing its services.

Project

SCCAP requests $22,000 to add 15 spaces to the parking lot at its main location, 1500 W. 15th Street. The additional spaces would increase the total available spaces from 55 to 70. SCCAP writes that while the services it provides have grown substantially since the parking lot was built in 1992, its parking lot has remained the same size. SCCAP staff has grown from 38 in 1992, to 65 today. On a busy day, SCCAP has more than 60 clients visit its office. This number is anticipated to grow. Over time, SCCAP has experienced an average growth rate in clients of ~5 percent/annum. Due to major expansions of its Head Start and Weatherizaton programs provided by the receipt of federal stimulus funds, the organization anticipates a 10 percent in clients served over 2009. The lot is insufficient for SCCAP's growing cliente.

The growing number of clients and staff place considerable pressure on the parking lot's 55 spaces. It also presents substantial safety concerns. SCCAP operates five Head Start buses out of its main location. These buses carry 3- to 5- year olds. When the lot is at capacity, clients will resort to parking in unsafe areas such as 15th Street (a narrow street), yards, and in grassy areas on SCCAP property. The extra cars on 15th Street make it difficult for Head Start buses to make the turn off of 15th into the parking lot. A November 2009 parking study pointed out the parking problem on 15th Street. MCCSC buses also pick up and drop off students at the building; MCCSC has complained about the hazards of this situation. SCCAP consulted with the City's Planning staff to determine the need for 15 additional parking spaces.

Criteria

Need. HAND's 2005-2010 *Consolidated Plan* describes the need for programs to help low-income people in its Anti-Poverty Strategy (p. 124). The proposed parking lot expansion "will benefit a large number of low-income households (more than 3,000 annually) who receive services at Bloomington's largest anti-poverty agency." Further, the Plan identifies child care services as a high priority need and Head Start is the largest child care program fro low-income families in Bloomington. SCCAP also provides public services that serve low income individuals and families with basic emergency needs, another high priority need identified in HAND's Consolidated Plan.

One-Time Investment. This is a request for one-time funding.

Fiscal Leveraging. SCCAP will leverage $6,815 in additional funds for this project. It has already secured $3,815 and its fundraising committee, the Friends of SCCAP, will raise another $3,000.

Broad & Long-Lasting Benefits.

SCCAP points out that it is essential that it offer services to low-income people that are safe and accessible for all. SCCAP writes that while several sources have allowed it to substantially increase its services over the years to help meet the growing need of working poor and the unemployed, such expansion of services has not been met with a need for more parking.

Cost *Amount Requested – Ranked by Priority*

Paving for 15 parking spaces	$22,000
TOTAL AMOUNT REQUESTED	**$ 22,000**
Other Funds	
Paving fees	
SCCAP	$ 2,200 (confirmed)
Friends of SCCAP	$ 3,000 (pending)
Project fees	
SCCAP	$ 1,000 (confirmed)
Project Oversight	
Director of Operations	
20 hours @ $24.85/hr. +fringes	
SCCAP	$ 525 (confirmed)
Property Manager (5 hours @ $16.79/hr. +fringes)	
SCCAP	$ 90 (confirmed)
TOTAL PROJECT COST	***$ 28,815***

SSF Funding History

1997	Denied	Renovation, cribs, cots, strollers and refrigerators	$28,600
2002	Granted	Establish a revolving loan program for auto repairs of clients	$ 5,000
2003	Granted	Pay for the development of computer software	$ 6,292
2005	Granted	Furnishings, equipment and cognitive materials for Head Start classrooms at Templeton and Summit schools	$ 8,000
2006	Granted	Children's Door project	$ 2,230.80
2007	Granted	Purchase and installation of additional surfacing material for the Arlington Park and Lindbergh Center playgrounds.	$ 5,000
2008	Granted	To cover salaries, materials, stipends, meals, and childcare for the Circles Campaign pilot project	$18,000

* These numbers include households as well as individuals.

#32 STEPPING STONES, INC. Page # 379

Renovation & Technologies (One-time Investment) **$ 4,820**

City residents served by this project in 2010: **34 (of: 34)**

Agency Employees [full-time: 2/ part-time: 2/ volunteers: 5+]

Mission

Stepping Stones, Inc.'s (SSI) mission is to provide a semi-supervised transition housing and supportive services program for youth between the ages of 16-20 that are experiencing homelessness. SSI provides three services: 1) housing for seven residents; 2) education services & vocational planning and preparation and; 3) supportive services including life skills development, case management, and assistance for current and former residents.

At present, SSI provides housing to seven residents (four females and three males). (SSI anticipates a semi-annual turnover in beds; thus, expect to house 14 youth in 2010). As in 2009, it anticipates to reach an additional 20 youth not housed in its program through outreach efforts. SSI plans to increase the number of youth housed in its program to from 7 to 11 by the end of 2011.

Project

SSI requests $4,820 in one-time funding for technology and renovation (furniture and storage).

Technology. As the number of youth served by the organization grows, SSI cites the need to improve its technology systems. Specifically, SSI asks for funds for: 1) application software to make it easier for youth and families to apply for SSI programs (Wufoo [www.wufuoo.com]); 2) donor and volunteer software to better track development initiatives (Giftworks [missionresearch.com]); and 3) marketing and graphic design software (Adobe CS4 and Constant Contact [www.constantcontact.com]) to significantly increase its community presence via web-based activities such as social networking site and e-mail correspondence.

Renovation (Furniture and Storage). In large part, SSI has relied on community donations of used furniture to furnish its facilities. SSI writes that, after five years and over 40 youth living in its program and congregating at its community center, apartments are in need of new beds, dressers, couches and night stands.

As the program is housed in an apartment complex, it has little space to store donations and youth's belongings. To remedy this problem, it requests one year of storage rental space.

Criteria

Need. SSI cites the *Consolidated Plan* for support that, "[t]he lack of housing and necessary services provided to homeless adolescents was identified as a 'critical problem' by the Housing Network of Region 10 (115) and an essential aspect of the community's long-range planning. In response to the public service *category 05D Youth Services* being given a 'high priority'(72) and the identified 'Need for a residential mentoring program for 'runaway' or 'throwaway' teens who are struggling to survive.' " SSI is the only organization in the County devoted solely to addressing the needs of this population.

One-Time Investment. The technology and furniture components are one-time funding requests. SSI intends to sustain funding for storage by holding a garage sale to sell those items which are not claimed by the end of the year or which are not used by the organization. Board members, staff and other donors will contribute items to the sale. This is to be an annual event.

Fiscal Leveraging. As described below, SSI is leveraging $1,666 in funds for this project's technology via Tech Soup and Constant Contact component and $588 via Comfort Solutions and IU Surplues for its furniture component.

Broad & Long-Lasting Benefits. Through housing, education encouragement and attainment, vocational planning, and other life skills training, SSI advises that it provides the most vulnerable of the economically disadvantage population an opportunity to succeed as adults SSI states that by helping troubled youth complete high school and increasing their earning potential and by providing these young people a safe and nurturing environment and by reducing the pressure on alternative systems like foster care, juvenile and adult corrections and emergency systems yields healthier and more productive citizens and a healthier community.

Cost -- *Amount Requested – Ranked by Priority*

Technology	
Graphic Design Software	$ 160 (paired with match: $1,369 Techsoup grant)
Online Application/Waitlist	$ 180
Marketing Software	$ 153 (paired with match: $27 Constant contact grant)
Donor/Volunteer Software	$1,297
	$1,790
Renovation	
Furniture	$2,430 (paired with match: $588 [$80 discount/bed; – Comfort Solutions)
(6 beds at $238/ea; 6 dressers at $42/ea.; balance to be devoted to couches and nightstands)	
Storage Unit – rent for one year	$ 600
	$3,030
TOTAL AMOUNT REQUESTED	**$ 4,820**
Other funds	
Technology -Tech Soup grant for design software	*$1,639*
Technology – Constant Contact discount	*$ 27*
Furniture – Discount from Comfort Solutions & IU Suplus	*$ 588*
TOTAL PROJECT COST	***$7,074***

SSF Funding History

2006	Denied	Incentive Project	$ 4,598.00
2007	Granted	Tutoring and back-to-school supplies for the Tutoring program.	$ 1,314.00
2008	Granted	Independent Living Project – household items, books, supplies, fees	$ 5,000.00
2009	Granted	To pay for rent, deposit, payroll and insurance to expand housing services	$20,000.00

#33 TRUSTEES OF INDIANA UNIVERSITY Page # 387

Community Literacy Intervention Program **$25,000**

City residents served by this project in 2010: 20-30 (of 20-30)

CLIP Employees [full-time:0/ part-time: 1/ volunteers: 50-60]

Mission

"CLIP began in 2005 and is a pre-college after school program that partners with MCCSC high school students and middle schools to identify disadvantaged youth that seek to improve their literacy abilities. The program meets twice a week and includes four primary components: Tutoring, Reading/Writing enrichment activities, SAT preparation, and Leadership skills. CLIP staff works in conjunction with parents and schools to monitor participants' grades and leadership as a means to support and meet their needs. The main goals of CLIP are:

- To emphasize critical thinking and provide literacy support as a way to improve and extend disadvantaged students' literacy skills.
- To facilitate improve academic success in an effort to help youth matriculate through high school and ultimately attend college.
- To help youth utilize community resources to respond to low levels of literacy performance in the school context.
- To build supportive collaboration among, parents, teaches, schools, university community, and larger Bloomington community to improve youth's literacy needs and abilities."

Professor Stephanie Carter runs CLIP and uses IU facilities and staff, students and faculty as volunteer tutors. CLIP does not receive funding from IU for this program, nor do the Trustees require a percentage of this grant, if funded.

Project

CLIP is requesting bridge funding to help support staffing, a mobile technology literacy lab, literacy enrichment materials and activities, and workshop series for local youth, parents and teachers. It also requests educational resources for staff. CLIP notes that it was unable to secure more funding in 2009 due to the poor economy and has had to cut its staff from two people (1@ 20 hrs/wk and 1@10 hrs/wk) to just one person working 10 hours or less per week. As a result, it has had to cut back on the number of students is served from approximately 25/week to 10/week. CLIP writes that bridge funding will help ramp back up its services to provide help to 20-30 City youth.

Professor Carter writes that part of the success of the program is that it monitors and supports academic success. Lately, she has had to call parents, go to schools, meet with counselors and monitor grades. Having help would help the program continue this level of attention, while reaching more students.

Criteria

Need. Local test results point to a disparity among disadvantaged youth in Bloomington. The MCCSC 2008-2009 ISTEP Language Arts data on 8th grade students illustrated the following passing rates: 34% Black, 65% Hispanics; 77% White and 89% Asians. MCCSC students are passing the ISTEP at the following rates: Blacks 59%; Hispanics 66%; and Whites at 80%. CLIP writes that, "After school pre-college programs such as CLIP being to bridge the literacy Gap that many of these youth face."

One-Time Investment. CLIP's current funding is ending and they seek Hopkins funds to bridge the program into next year. CLIP writes that it is seeking federal and private funds to support the program in future years. It is specifically targeting The Kellogg Foundation, which supports projects that foster partnerships between educational institutions and communities to promote learning and workforce preparation among vulnerable young people.

Fiscal Leveraging. IU School of Education provides the facility wherein CLIP participants meet. CLIP writes that it is important for youth to meet on a college campus to give them a collegiate context. Between 50-60 IU students, faculty and staff serve as volunteer tutors in the areas of English, math, science and foreign languages.

Broad & Long-Lasting Benefits. "The majority of CLIP scholars are often from economically challenged and/or single parent households and in some instances the first to graduate from high school or even think of attending college". Since 2005, CLIP has served a total of 26 students, ten of whom were high school seniors who graduated and were accepted to 2-4 year colleges. CLIP also sponsors literacy events that are open to local schools and in which over 100 community youth have participated.

Cost -- *Amount Requested – Ranked by Priority*

2 staff (1@20hrs/wk; 1 @10 hrs/wk)	$ 8,400
10 laptops & headphones	$ 5,000
SAT & literacy software	$ 2,000
Parents, Teachers, Youth Workshops (materials, speakers & food)	$2,000
Educational Enrichment Materials/Activities	$4,600
Staff educ. Enrichment Materials/Activities	$3,000
TOTAL AMOUNT REQUESTED	**$25,000**
Other Funds	*$ 0*
TOTAL PROJECT COST	***$25,000***

SSF Funding History – None

#34 VOLUNTEERS IN MEDICINE

Increasing Patient Safety and Efficiency with Technology - Kirby Lester Table Counter **$ 5,880**
City residents served by this project in 2010: **1,800 (of: 3,000)**
Agency Employees [full-time: 11/ part-time: 5/ volunteers: 600+]

Mission
VIM addresses the health care needs of the uninsured principally through a volunteer corps of physicians, registered nurse practitioners and other medical and non-medical volunteers. In addition, permanent clinical and administrative staff provides consistency and structure to the clinic's services and operations. In cooperation with others in the community, VIM provides the following services to the uninsured: 1) easily accessible, quality primary and preventive healthcare, 2) treatment for both acute and chronic conditions, 3) health education that empowers individuals to take responsibility for their own well being. VIM completed approximately 25,000 patient visits in 2009.

Project
This is a request for one-time funding to purchase an automatic tablet counter. VIM points out that the hazards of manually counting out pills with a pharmacy spatula and tray are well documented. Due to staff shortages, increase in prescription volumes, hectic pace and complicated insurance reimbursement procedures, it is more likely that human error ensues when counting out pills. Errors in counting can be dangerous and the time it takes to count (and recount when count is lost) pills is time consuming. In response, many pharmacies are employing advanced technology for pill dispensations.

VIM requests funds to purchase an automatic tablet counter, called the Kirby Lester Tablet Counter. This counter can count 15-18 tablets per second. In 2009, VIM filled 27,160 prescriptions. VIM writes that the requested tablet counter will improve safety, accuracy, efficiency and will help get patients in and out of the clinic faster, thereby allowing them to serve more patients.

Criteria
Need.
Both SCAN and HAND's 2005-2010 *Consolidated Plan* point out the need for "access to affordable health care." VIM writes that it "leverages and coordinates the existing resources of the health care community to provide medical, dental and behavioral health services. In order to provide high quality care to the uninsured, investments must be made to meet VIM's basic infrastructure needs and maximize return on investment."

One-Time Investment.
This is a request for to promote patient safety and improved operational efficiency. "These benefits translate into the clinic having greater capacity to serve its clients and, therefore, make a significant contribution to VIM and the health of our community."

Fiscal Leveraging. VIM fills over 27,000 prescriptions per year. 100% of VIM's patients are enrolled in pharmaceutical company programs that provide for free or low-cost prescriptions. VIM is staffed by a full-time paid pharmacist and full-time paid pharmacy tech. It has two volunteer pharmacists and 24 volunteer pharmacy techs.

Broad & Long-Lasting Benefits.
VIM writes, "Funding for this project will maximize VIM's capacity to provide patient safety and bolster pharmacy efficiency at the same time. The purchase of this equipment will increase efficiency and allow for quicker turn-around on tasks. As a result, more City residents will have access to high-quality primary, dental and behavioral health care, enjoy better health outcomes and create a healthier community overall."

Cost -- *Amount Requested – Ranked by Priority*

Kirby Lester Tablet Counter	$ 5,880
TOTAL AMOUNT REQUESTED	**$ 5,880**
Other Funds	*$ 0*
TOTAL PROJECT COST	*$ 5,800*

SSF Funding History

2007	$32,250	To purchase computer equipment, commercial grade multi-function printer, subscription to messaging system, and IT network and support for a new, community health care clinic for uninsured residents of Monroe and Owen counties.
2008	$10,725.00	To purchase computer equipment for three clinical work stations, a monitor and software to improve delivery and lower the cost of medical services.

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name Amethyst House Inc.

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 12 Part-time 12 Volunteers 23

Address where Project will be facilitated or housed:
215 N. Rogers, and 322 W. 2nd Street

Name of Project Administrator: Thomas W. Cox

Address PO Box 11 Bloomington, In. 47402

Telephone & E-mail 336-3570 tomcox@bloomington.in.us

Name of other participating agencies, if different from Lead Agency:

Proposed Project:

Title of Project: Transitional residential facilities upgrade

Total Cost of Project: $8387.00

Requested JHSSF Amount: $7860.00

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
529.93	Agency fund raising (dishwasher replacement at 3/4 house	pending

Number of Clients Served by this Project in 2010: 92

Number of City Residents Served by this Project in 2010: 81

Is this a request for operational costs? ☐ Yes ☒ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☐ Bridge

Example:
Tables: 5 tables @ $12.00 each
Chairs: 20 chairs @ $8.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
New vinyl Women's house kitchen (remenent to be used for Men's kitchen vinyl	$ 959.00
Dishwashers one for Women's house 2 for men's house	$ 1,580
Carpet men's dining area	$ 2,875
Carpet Women's meeting area	$ 2446.

Claim Submission Date: *(check one)*

☒ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Amethyst House

Address: PO Box 11

Bloomington, In. 47402

Phone & E-Mail: 336-3570 Tomcox@bloomington.in.us

Website: WWW. Amethysthouse.org

President of Board of Directors: Brian Garvey

Director Information

Director of Lead Agency: Tom Cox

Director's Address: PO Box 11, Bloomington, In. 47402

Phone & E-Mail: 336-3570 ext. 11

Presenter Information

Name of Person to Present Application to the Committee: Julia Dotson

Address: PO Box 11 Bloomington, In. 47402

Phone & E-mail: 336-3570 jdotson@bloomington.in.us

CELL: 320-9391

Grant Writer Information

Name of Grant Writer: Julia Dotson

Address: PO Box 11 Bloomington, In. 47402

Phone & E-Mail: 336-3570 jdotson@bloomington.in.us

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Grant Application for
Submitted by Amethyst House, Inc.
Jack Hopkins Social Service Funding Committee
March 25, 2010

Agency Mission

Amethyst House, Inc. is a Bloomington-based non-profit United Way agency that provides recovery-focused residential and outpatient services for people with drug, alcohol and gambling addictions, as well as educational and self-awareness groups for persons with signs of potential substance abuse. Our Mission Statement reads "Amethyst House partners with individuals, families and communities impacted by addictions and substance abuse issues by providing quality recovery services and guidance for clean, sober and healthy living." Our Vision Statement is "To promote a world where recovery services are accessible to all, the stigma of addiction is eliminated, and lifelong recovery is a reality."

Amethyst House has been serving the above population in Bloomington since 1980. As numerous residential programs across the country have closed over the years, we continue to offer a unique opportunity for long-term transitional housing and treatment, as well as supporting residents to pursue employment, education and involvement in Bloomington's Twelve Step (AA, NA) recovery community. Residents learn daily living skills that enable them to be contributing members of the community.
The resident and Case Management team develop an Individualized Program Plan, focusing on each person's strengths, abilities and needs. Family Case Management and informal meetings are held regularly, recognizing that addiction affects not just the individual, but also the extended families and many others in the community. An Amethyst "Stone Ceremony" is held for each individual who successfully completes the six month program, and family and friends are invited to share in this celebration. These occasions provide opportunities for housemates, staff, family and friends to share personal connections, to recognize growth and progress, and to wish the graduate a sober, healthy future.

In addition to United Way, Amethyst house partners with numerous local, regional, state and national agencies. We use the Hoosier Hills Food Bank and government commodities programs and we encourage residents to utilize Mother Hubbard's Cupboard, when they leave our program. We work with Volunteers in Medicine to coordinate often neglected healthcare for residents. We work closely with the Department of Family and Children to coordinate benefits, childcare, child support payments and child visitation at both our Women's and Men's homes. We utilize reciprocal referrals with Centerstone, Sunrise, Elizabeth York, Meadows Hospital, MiddleWay, Martha's House, Hannah House, Positive Link and Family Solutions, to provide additional housing, mental health, parenting and counseling services. We partner with Bloomington agencies and businesses in training for staff, as well as residents. We regularly invite representatives to share information at our weekly resident house meetings. Some presentations include Positive Link, credit counseling, HAND, Middle

Way, nutrition and parenting, smoking cessation, cooking, and opportunities through Ivy Tech and Indiana University. Further, Amethyst Case Management staff collaborates locally through work with Homeward Bound, Housing Network, the annual Homeless Count and Center Stone's advisory Committee for Co-Occurring Disorders. Amethyst staff work closely with Drug Court and local probation/ parole officers and judges, sharing treatment plans, progress, and critical incident information

One of Amethyst House's most significant, and least recognized, community collaborations is a long-standing commitment to opening both halfway houses to the recovery community for AA/NA meetings. This welcoming atmosphere has introduced many alcoholics/addicts to the possibility of living in a recovery community surrounded by supportive staff and housemates working toward sobriety together, not in isolation. It opens the option to Bloomington residents who may otherwise be homeless or jailed for public intoxication or related offenses. These weekly Twelve Step meetings are attended by both newcomers and people with long-term sobriety. The home atmosphere encourages mentoring relationships crucial to newcomers in sobriety.

Nature of the Project

Amethyst House is requesting $7,860 from the Jack Hopkins social Service Funding Committee for much-worn linoleum and carpeting for the Men's and women's houses, as well as three durable dishwashers, one for the Women's house and two for the Men's. Seventeen men and ten women, coupled with many community visitors, have worn them to a condition which presents issues with safety and sanitation. Residents are encouraged to have their children visit, often overnight, and safe flooring which is easily cleaned is a priority.

Satisfaction of Funding Criteria

This request meets the criteria of the SCAN assessment, as well as HAND's Consolidated Plan by upgrading transitional housing for a largely homeless population and assuring a safe, sanitary living environment for these Bloomington residents.

The Funds Should Provide a One-Time Investment with Leveraged Matching Funds

The requested flooring and equipment would last several years and increased fundraising for specific housing projects would provide leveraging for future replacement. As other appliances and furniture need replacement, Amethyst House uses donations or purchases items needed.

The Program Should Have Broad and Lasting Benefit to the Community

As stated in our Mission narrative, the requested improvements help to provide a safe, welcoming home, not only for residents, but for community visitors as well.

Transitinal housing renivention

4 near commercial grade dishwashers @ 526.92 each	2,107.68
Carpeting and vinyl for Women's House 3404.80	3,404.80
Carpeting and vinyl for Men's house	2,875.36
Total	8,387.84

Grant breaks out priorites by most needed. Which means partial completion of work on each house if not fully funded.

Dishwashers are used by 8 or more people daily on average

hhgregg
appliances & electronics

Customer Qualification Worksheet

Associate: Ø631 Tim Begley Today's Date: 330-2040

Customer Information

Sold To:
Name:
Attn:
Address:
City: State:
Zip Code: e-mail:
Home Ph # Business Ph # Cell #

Deliver To:
Name:
Attn:
Address:
City: State:
Zip Code:

Directions:

Qualifications

Basic Qualifiers
- ○ What are we replacing?
- ○ How long did you have it?
- ○ Why are we replacing it?
- ○ Do you have a brand preference?
- ○ When do you want it Delivered and Installed?
- ○ Are you a hhgregg's Card holder?
- ○ Have you seen something elsewhere that you liked?

Appliances
- ○ Have you considered energy efficient appliances?
- ○ What is the size of your Family?
- ○ How often or in what ways will you use the appliance?

Home Theater
- ○ Viewing Distance?
- ○ What type of source do you have? (Cable, Satellite, Antenna?)
- ○ What other components will this be hooked up to?
- ○ Are you familiar with the DTV Transition?

Product

Model Number	Qty	Price	Color	Del Date	Del Type	Del Codes
KVDC03IVWH	3	526.92			I	

- ○ Deluxe Delivery (DS1) Up to 5 items
- ○ Same Day Delivery (SDDS1) Up to 5 items
- ○ 3-Hour Window (Must be available the day of delivery from 7 am to 9 pm)
- ○ 40 Minute Call Ahead Delivery
- ○ Level & Test Appliance
- ○ Optional Icemaker (Installed prior to delivery)
- ○ Refrigerator / Dryer door reversal (Reversed prior to delivery)
- ○ Install hhgregg purchased Semi-Rigid venting to dryer from existing outlet.*
  - * (No other Dryer Ventilation will be connected)
- ○ Hookup hhgregg purchased accessories for Gas or Electric Appliances (Where allowed by law.)
- ○ Install Anti-Tip Bracket with Ranges (Wall Mount where Required)
- ○ Connect Partial Waterline Connection to Refrigerator (1/4" shutoff valve must be present behind unit.)
- ○ Remove All Boxes & Packaging Materials with Delivery
- ○ Movement or Removal of old Appliance or Television on a One for One basis. (Additional charge for additional moves/units.)

DELIVERY CODES	
TR	Transfer from Store
FL	Floor Model
IC	Leave In Carton
CI	Customer to Install
PO	Pickup Old
Important Models:	
L HAND REFR	
L HAND DRYER	

PRICE & ADVICE GUARANTEED

worksheet080108

ALL AMERICAN FLOORING, INC.

2101 YOST AVE
BLOOMINGTON, IN 47403

Estimate

Date	Estimate #
3/12/2010	3041

Name / Address
AMETHYST HOUSE 215 N ROGERS BLOOMINGTON,IN 47401

Project

Description	Qty	Cost	Total
CARPET MOSAIC FLAIR	98.67	13.95004	1,376.45
Pad 8LB CUSHION	98.67	2.49002	245.69
VINYL X2566	25.33	12.95026	328.03
LABOR CARPET	98.67	3.74997	370.01
LABOR TU CARPET & HAUL OFF	98.67	1.00	98.67
LABOR VINYL	25.33	5.5002	139.32
LABOR MOVE APPLIANCES	3	20.00	60.00
LABOR PULL EXISTING QTR ROUND & REINSTALL	24	1.50	36.00
LABOR INSTALL NEW SUBFLOOR & LUAN PLYWOOD	6	49.20	295.20
LABOR CUT 2 X 5 AREA OF SUBFLOOR REINSTALL NEW AT SOFT SPOT IN FLOOR	1	116.77	116.77
LABOR MOVE FURNITURE		150.00	150.00
LABOR TU EXISTING VINYL		88.66	88.66
LABOR FLOOR PATCHING		100.00	100.00
DOES INCLUDE UNHOOKING COMPUTERS OR MOVING			
322 W SECOND STREET			

Subtotal	$3,404.80
Sales Tax (7.0%)	$0.00
Total	$3,404.80

ALL AMERICAN FLOORING, INC.

2101 YOST AVE
BLOOMINGTON, IN 47403

Estimate

Date	Estimate #
3/12/2010	3040

Name / Address
AMETHYST HOUSE 215 N ROGERS BLOOMINGTON,IN 47401

Project

Description	Qty	Cost	Total
CARPET MOSAIC FLAIR COLOR URBAN PATH	114.33	13.94997	1,594.90
VINYL COVE BASE	1	91.76	91.76
Pad 8LB CUSHION	114.33	2.48999	284.68
LABOR CPT	114.33	3.75002	428.74
LABOR TU EXISTING CARPET & HAUL OFF	114.33	1.00	114.33
LABOR COVE BASE INSTALL & TU		120.00	120.00
LABOR INSTALL VINYL UNDER BAR	1	50.00	50.00
LABOR METALS	18	1.50	27.00
LABOR MOVE FURNITURE		150.00	150.00
LABOR SEAM SEALER FOR VINYL		13.95	13.95
215 N ROGERS			
DOES NOT INCLUDE UNHOOKING COMPUTERS & MOVING			

Subtotal	$2,875.36
Sales Tax (7.0%)	$0.00
Total	$2,875.36

Amethyst House
Profit & Loss
July 1, 2009 through March 29, 2010

	Jul 1, '09 - Mar 29...
Ordinary Income/Expense	
Income	
6000 · DMHA FUNDS	
6010 · Hossier Assurance Plan (HAP)	194,477.60
6020 · Housing Contract	90,000.00
6040 · Gambling	19,836.00
6050 · ATR	15,950.27
Total 6000 · DMHA FUNDS	320,263.87
6075 · INTECARE	17,079.37
6100 · CLIENT FEES	
6125 · Program Participation Fees	90,881.92
6150 · Treatment Fees	80,018.39
Total 6100 · CLIENT FEES	170,900.31
6200 · DONATIONS	
6225 · Restricted	170.00
6250 · Unrestricted	7,734.21
Total 6200 · DONATIONS	7,904.21
6300 · FUNDRAISING	
6320 · Annual Campaign	140.00
6330 · Carnival	2,088.02
6340 · Bricks	2,600.00
6360 · Gift Card Program	370.25
Total 6300 · FUNDRAISING	5,198.27
6400 · GRANTS	
Monroe County	6,000.00
6425 · HUD	50,603.00
6450 · Monroe Cnty. CARES	15,158.00
6475 · Vandeburg Co. CARES	21,875.00
6480 · WFIU	9,470.00
6400 · GRANTS - Other	1,000.00
Total 6400 · GRANTS	104,106.00
6500 · UNITED WAY	
EFSP	1,000.00
6500 · UNITED WAY - Other	19,465.52
Total 6500 · UNITED WAY	20,465.52
6600 · OTHER INCOME	
AH Foundation	290.00
6625 · Interest Income	8.24
6675 · Reimubersments	2,991.93
Total 6600 · OTHER INCOME	3,290.17
Total Income	649,207.72
Gross Profit	649,207.72
Expense	
EMPLOYEE FEES	14.00

Amethyst House

Profit & Loss

July 1, 2009 through March 29, 2010

		Jul 1, '09 - Mar 29...
7000 · PAYROLL		
7025 · Salaries & Wages	342,876.25	
7050 · Vacation, Holiday & Sick Pay	33,876.11	
Total 7000 · PAYROLL		376,752.36
7100 · PAYROLL TAXES		
7125 · Comp MCARE	5,120.09	
7150 · Comp SS	21,892.87	
7175 · Comp SUI	3,165.88	
Total 7100 · PAYROLL TAXES		30,178.84
7200 · EMPLOYEE BENEFITS		
7225 · Health Ins.	68,083.19	
Total 7200 · EMPLOYEE BENEFITS		68,083.19
7400 · FUNDRAISING EXPENSE		
Bricks	226.00	
7453 · Celebrations	80.28	
7454 · Carnival	589.84	
7400 · FUNDRAISING EXPENSE - Other	200.00	
Total 7400 · FUNDRAISING EXPENSE		1,096.12
7500 · OFFICE SUPPLIES		5,484.65
7550 · POSTAGE & SHIPPING		645.14
7575 · DUES & SUBSCRIPTIONS		
Financial	82.03	
7590 · Donor - eTapestry	2,160.00	
7595 · Publications	460.50	
7596 · Professional	835.00	
7575 · DUES & SUBSCRIPTIONS - Other	393.00	
Total 7575 · DUES & SUBSCRIPTIONS		3,930.53
7600 · MEDICAL FEES		
7625 · Supplies	5,631.52	
7650 · Clients	7,130.65	
7675 · Staff	45.00	
Total 7600 · MEDICAL FEES		12,807.17
7700 · FOOD & BEVERAGE COSTS		
7725 · Clients	19,007.94	
7750 · Staff/Board	2,523.09	
Total 7700 · FOOD & BEVERAGE COSTS		21,531.03
7800 · RENT		25,896.42
7850 · TAXES		
Property	85.34	
7860 · Real Estate Taxes	1,645.05	
Total 7850 · TAXES		1,730.39
7900 · TELEPHONE		
7910 · Telephone	6,443.26	
7920 · Internet Services	2,136.29	

Amethyst House
Profit & Loss
July 1, 2009 through March 29, 2010

		Jul 1, '09 - Mar 29...
Total 7900 · TELEPHONE		8,579.55
7950 · UTILITIES		
7960 · Electric	9,691.91	
7970 · Gas	3,833.14	
7980 · Water	3,355.52	
7990 · Cable	572.22	
Total 7950 · UTILITIES		17,452.79
8000 · INSURANCE		
8010 · Umbrella	1,641.71	
8020 · Commercial Package	8,975.91	
8025 · Rental Property	374.70	
8040 · Directors & Officers Liability	3,107.56	
8080 · Workers Comp.	4,331.22	
8090 · Vehicle - Insurance	602.00	
8095 · Off Site Insurance	411.50	
Total 8000 · INSURANCE		19,444.60
8100 · MAINTENANCE & REPAIRS		
House Renovation	328.00	
8100 · MAINTENANCE & REPAIRS - O...	6,975.46	
Total 8100 · MAINTENANCE & REPAIRS		7,303.46
8200 · PROFESSIONAL FEES		
8225 · CPA	17,500.00	
8250 · Certifications	450.00	
Total 8200 · PROFESSIONAL FEES		17,950.00
8300 · INTECARE FEES		728.34
8400 · INTEREST EXPENSE		12,027.15
8500 · CLIENT EXPENSES		
8510 · Supplies	2,855.57	
8520 · Household Goods (non-consumbl.)	3,848.63	
8530 · Incentives	2,617.25	
8540 · Transportation	950.00	
8560 · Client Fees - Refund	1,283.98	
Total 8500 · CLIENT EXPENSES		11,555.43
8600 · ADVERTISING & PRINTING		
8610 · Printing	588.43	
8620 · Copying	449.33	
8640 · Job Advertising	430.97	
8660 · Public Relations Exp.	15.00	
Total 8600 · ADVERTISING & PRINTING		1,483.73
8700 · TRAINING		
8725 · Staff	705.00	
8750 · Conference	565.00	
8775 · Materials	75.21	
Total 8700 · TRAINING		1,345.21
8800 · TRAVEL		

Amethyst House

Profit & Loss

July 1, 2009 through March 29, 2010

	Jul 1, '09 - Mar 29...
8810 · Mileage	4,719.15
8820 · Airfare	563.20
8830 · Gas	115.17
8840 · Parking	145.50
8850 · Vechicle Expenses	505.75
8860 · Lodging	4,073.70
8870 · Meals	1,434.88
Total 8800 · TRAVEL	11,557.35
8900 · EQUIPMENT RENTAL/LEASE/PU...	7,551.87
8950 · DEPRECIATION	14,117.50
9000 · OTHER EXPENSES	
Reimbursment	7,000.00
9050 · Gifts	385.49
9075 · Service Charges	2,122.77
Total 9000 · OTHER EXPENSES	9,508.26
Total Expense	688,755.08
Net Ordinary Income	-39,547.36
Net Income	-39,547.36

Amethyst House

Balance Sheet

As of March 29, 2010

		Mar 29, 10
ASSETS		
Current Assets		
Checking/Savings		
1000 · Monroe Bank 4026850		5,588.87
1005 · United Commerce 5003744		269.69
1022 · Old Nat'l Bank 396813970		294.23
Total Checking/Savings		6,152.79
Accounts Receivable		
DMHA		31,485.20
Total Accounts Receivable		31,485.20
Other Current Assets		
1110 · Accounts Receivable		
Bloomington AR	9,488.22	
Evansville AR	10,034.79	
Residential Men's & 3/4 Way AR	2,472.80	
Residential Women's AR	1,843.74	
1112 · Bad Debt Allowance	-7,000.00	
Total 1110 · Accounts Receivable		16,839.55
1120 · Inventory Asset		239.80
1345 · Petty Cash -- Admin		200.00
1352 · Petty Cash - Maintaince		100.00
1357 · Petty Cash -- Evansville		200.00
1358 · Evansville Change Fund		100.00
1360 · Outpatient Change Fund		30.00
Total Other Current Assets		17,709.35
Total Current Assets		55,347.34
Fixed Assets		
Property 3/4 Way House		
1537 · 416 W. 4th Street	173,500.00	
1538 · Accum Depreciation - 4th St.	-26,984.55	
Total Property 3/4 Way House		146,515.45
Vehicles & Equip		
1300 · Vehicles	10,000.00	
1305 · Accum. Depr - Vehicles	-10,000.00	
Total Vehicles & Equip		
1410 · Property Women's House		
1411 · Second St. Property	293,040.27	
1412 · Accum Depr.- 2nd St.	-69,528.38	
Total 1410 · Property Women's House		223,511.89
1415 · Furniture and Equipment		
1416 · Furniture & Equipment	74,587.13	
1417 · Accumulated depreciation	-65,680.19	
Total 1415 · Furniture and Equipment		8,906.94
1430 · Land		15,000.00

Amethyst House
Balance Sheet
As of March 29, 2010

	Mar 29, 10
1435 · Property Men's House	
1405 · Accum. Depr.- Rogers	-73,624.77
1436 · Rogers St.	431,607.95
1435 · Property Men's House - Other	698.00
Total 1435 · Property Men's House	358,681.18
1524 · Property Evansville	
1525 · L. Hold Improve. - Evansville	6,225.00
1526 · Accumulated Decp - Evansville	-5,630.86
Total 1524 · Property Evansville	594.14
Total Fixed Assets	753,209.60
Other Assets	
1800 · Gift Cards	
1801 · Marsh	150.00
1802 · Kroger	600.00
Total 1800 · Gift Cards	750.00
Total Other Assets	750.00
TOTAL ASSETS	809,306.94
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	7,011.13
Total Accounts Payable	7,011.13
Other Current Liabilities	
3030 · Accrued Vacation	19,151.39
3035 · Payroll - 403 (B)	50.00
3050 · Payroll-INDIANA	676.48
3055 · Payroll-MCARE	82.67
3060 · Payroll-County Taxes	209.25
3065 · Payroll-SOCSEC	353.52
3070 · Payroll-SUI	2,299.23
3075 · Payroll-United Way	507.00
3080 · Payroll - Flex Spending	1,216.15
3084 · Payroll - Employee Insuran...	3,410.00
3085 · Payroll- Ins Spouse, Child, ...	3,099.25
3095 · Salaries & Wages Payable	6,080.89
8031 · Payroll - Supplemental Ins...	134.47
8570 · Savings Accounts - WH	776.92
8571 · Damage Deposits - 3/4way	960.00
Total Other Current Liabilities	39,007.22
Total Current Liabilities	46,018.35
Long Term Liabilities	
4014 · United Commerce-3/4 Way #...	19,724.15
4015 · United Commerce -Women's ...	129,241.29
4018 · United Comm. LOC #500003...	187,270.01

Amethyst House
Balance Sheet
As of March 29, 2010

	Mar 29, 10
4020 · Note Payable - City of Blgtn	153,500.00
Total Long Term Liabilities	489,735.45
Total Liabilities	535,753.80
Equity	
5000 · Open Bal Equity	25,302.37
5005 · Earnings	287,798.13
Net Income	-39,547.36
Total Equity	273,553.14
TOTAL LIABILITIES & EQUITY	809,306.94

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name: Best Buddies Indiana

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

2,419 Student Chapter Members
133 Chapter Advisors

Number of Agency Employees: Full-time 6 Part-time 1 Volunteers 50 Board/Committee Volunteers

Address where Project will be facilitated or housed:
8604 Allisonville Road, Suite 1165 Indianapolis, IN 46250

Name of Project Administrator: Rebecca Scherpelz, College Program Manager

Address: 8604 Allisonville Road, Suite 1165 Indianapolis, IN 46250

Telephone & E-mail: 317-436-8440 ext. 45 | rebeccascherpelz@bestbuddies.org

Name of other participating agencies, if different from Lead Agency: StoneBelt Arc

Proposed Project:

Title of Project: Best Buddies Indiana College Project

Total Cost of Project: $84,780

Requested JHSSF Amount: $5,000

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
see attached		

Number of Clients Served by this Project in 2010: 216 Clients, 106 IU Students

Number of City Residents Served by this Project in 2010: 24 StoneBelt Arc Clients

Is this a request for operational costs? ☒ Yes ☐ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☒ Bridge

Example:	
Tables:	5 tables @ $120.00 each
Chairs:	20 chairs @ $50.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
1. Programs - site visits, staff recruitment + training, volunteer recruitment + training	$896
2. Salaries - College Program Manager, Program Supervisor, Fringe Benefits	$2,744
3. Operational - equipment, office space, postage, supplies, telephone	$611
4. Agency Support + Training	$749

Claim Submission Date: *(check one)*

○ July 2010 – September 2010 ○ October 2010 – December 2010

☒ Other September 2010 – April 2011

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Best Buddies Indiana

Address: 8604 Allisonville Road, Suite 165
Indianapolis, IN 46250

Phone & E-Mail: 317-436-8440 ext. 40 | sarahbaldini@bestbuddies.org

Website: www.bestbuddiesindiana.org

President of Board of Directors: Kim Harvey, Advisory Board Chair

Director Information

Director of Lead Agency: Sarah Baldini, State Director

Director's Address: 8604 Allisonville Road, Suite 165 Indianapolis, IN 46250

Phone & E-Mail: 317-436-8440 ext. 40 | sarahbaldini@bestbuddies.org

Presenter Information

Name of Person to Present Application to the Committee: Natalie Seibert & Rebecca Scherpelz

Address: 8604 Allisonville Road, Suite 165 Indianapolis, IN 46250

Phone & E-mail: 317-436-8440 ext. 41 | natalieseibert@bestbuddies.org

Grant Writer Information

Name of Grant Writer: Natalie Seibert

Address: 8604 Allisonville Road, Suite 165 Indianapolis, IN 46250

Phone & E-Mail: 317-436-8440 ext. 41 | natalieseibert@bestbuddies.org

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Grant Application for Best Buddies Indiana College Project
Submitted by: Best Buddies Indiana
Jack Hopkins Social Services Funding Committee
March 29, 2010

Agency Mission

So often, we take for granted all of the social opportunities that are available in our local communities. But for a person with an intellectual disability, there is not equal access to these activities. Over the last 50 years, people with intellectual disabilities have gained many rights that have improved their lives. Yet, our society is still far from inclusive. People with disabilities have the highest unemployment rate of any minority group in the nation and they often lack social opportunities outside of interaction with relatives and paid caretakers. At the same time, current trends in society are encouraging the transition of individuals with disabilities into schools, the workplace, and communities.

Founded in 1989 by Anthony Kennedy Shriver, Best Buddies International is the world's largest non-profit organization that provides social opportunities for people with intellectual and developmental disabilities (IDD). Best Buddies is dedicated to establishing a global volunteer movement that creates opportunities for one-to-one friendships, integrated employment and leadership development for people with intellectual and developmental disabilities. Best Buddies Indiana, a state affiliate of Best Buddies International, is presenting a project that will enhance the program at the Indiana University campus in Bloomington. The project will aid in the socialization, independence, productivity and inclusion of adults with intellectual disabilities in Monroe County. Best Buddies currently serves more than 3,500 Hoosiers through our three friendship programs – Best Buddies High Schools, Best Buddies Colleges, and e-Buddies®, helping to build more inclusive schools and communities around the state.

Best Buddies High Schools matches students with intellectual and developmental disabilities in one-to-one friendships with other high school students. In the past, individuals with intellectual and developmental disabilities have not had the opportunity to have friends outside of their special education classroom. By introducing Best Buddies into public and private high schools, participants are crossing the invisible line that too often separates those with disabilities from those without. Best Buddies currently has chapters at 50 high schools across the state of Indiana.

Best Buddies Colleges matches adults with intellectual and developmental disabilities in one-to-one friendships with college students. These friendships are facilitated in partnership with a local service provider for people with disabilities in the community where the college is located. In the past, individuals with intellectual disabilities have not had the opportunity to have friends outside of their own environment. By becoming a College Buddy, volunteers offer a Buddy the chance to explore a new way of life. Best Buddies currently has chapters at 16 colleges across the state of Indiana.

e-Buddies® is an e-mail pen pal program for people with an intellectual disability of all ages (10 years old and up) and peer volunteers from across the United States and around the globe. e-Buddies is a fun and safe way to make a new friend in a secure online setting, and is available to anyone who has an e-mail address. e-Buddies can also be a great teaching tool for a special education classroom that can help teach social skills, as well as literacy and computer skills.

Project Description

Best Buddies Indiana is requesting $5,000 from the Jack Hopkins Social Services Funding Committee to support the Indiana University Best Buddies chapter, which matches adults (ages 18-50) with intellectual disabilities (Buddies) into one-to-one friendships with college student volunteers from Indiana University (College Buddies). A Best Buddies Indiana staff member, the Program Manager, will recruit, train, and guide Indiana University faculty and student leaders to run a successful Best Buddies chapter on the Bloomington campus. At the beginning of the school year, the student leaders will recruit College Buddies to be matched in a friendship with an adult with an intellectual disability. These adults are primarily clients of Stonebelt Arc, the Bloomington agency that serves as the Host Site for the IU Best Buddies chapter. They may live in a group home, independently or with their families. Any college student can be a College Buddy as long as he/she is a full-time, registered student in good standing with the university/college, completes a Membership Application and Matching Survey, and interviews with the College Buddy Director (CBD) who is a volunteer student leader. Once the College Buddies are selected, the Best Buddy matches are arranged in partnership with a staff member at Stone Belt who works directly with the chapter and the Best Buddies Indiana office to faciliate the friendship matching process. One major key to the success of the Best Buddies project design is the one academic year commitment outlined by Best Buddies and required of all Buddy Pairs. The year long commitment builds the continuity necessary for quality, life-changing friendships to be formed. The friendships between the Buddy Pairs begin with organized group activities, followed by weekly one-to-one communication between Buddy Pairs, and one-to-one individual activities twice per month.

Funding Criteria

Address a Previously-Identified Priority for Social Services Funding

The Best Buddies Indiana College Project serves 24 Bloomington residents with intellectual disabilities, one of the populations identified as a priority in the 2003 Service Community Assessment of Needs (SCAN) Report. According to the report, there are 2,130 people with disabilities, ages 5-20 years, and 8,518 people with disabilities, ages 21-64, living in Monroe County. The report also indicates that "people with disabilities are still often hampered by public discomfort and misunderstanding of their capabilities. Greater awareness and education about these issues are needed." The project takes place within Bloomington, IN either on the Indiana University campus or within the city limits at various recreational venues, including restaurants, bowling alleys, parks, etc.

Our internationally successful model has been molded and refined over two decades of implementation at 1,400 chapters around the world. The organization, despite the languid economy, has maintained robust financial solvency and continues to grow as an organization. The recreational activities promoted by Best Buddies are models easily replicated and utilized by other appropriate agencies and organizations. At the core, our problems only require the ability to be a friend and to have a friend. The Best Buddies recreational programs are likely to build local capacity to provide and improve services that address the needs of people with intellectual disabilities. The Indiana Center for Evaluation and Education Policy has said our model is exemplary.

While there are many worthy organizations that cater to the needs of people with IDD, providing shelter, food, healthcare and other vital services, Best Buddies, to our knowledge, is the only organization operating in the state that specifically creates long-term, mutually enriching one-to-one friendships between people with and without IDD. These friendships dispel loneliness, and provide supported community engagement that goes beyond inclusive activities or isolated trips into the community. We envision a world where people with IDD are so successfully integrated in their schools, employment and local communities that our efforts will no longer be necessary—our goal and mission is to put ourselves out of business.

In closing, program success is perhaps best reflected in testimonials from our participants whose lives are changed through their involvement in Best Buddies. One IU student and current member of the Best Buddies chapter at Indiana University shared the following about her experience in Best Buddies during the 2009-2010 school year, "Since our first conversation, Angie's and my friendship has grown to great heights, and I enjoy every minute that I spend with her. She always has a way to make me laugh whether it is when we are eating pizza, watching one of her many movies, or cheering on IU. Through these past months, I have found not only an amazing Best Buddy, but also an amazing friend. Angie inspires me every day and I can never be sad when she's around. I enjoy spending time with my friend and I believe that Angie is a great influence on me and I am truly blessed to call her my friend."

JHSSF Funds as a One-Time Investment in a Social Service Initiative

Best Buddies Indiana is requesting a one-time investment of $5,000 from the Jack Hopkins Social Services Funding Committee to support the Indiana University Best Buddies chapter. This funding will primarily assist with providing staff support for the Indiana University Best Buddies chapter by the Program Manager. The Program Manager will directly oversee the Indiana University chapter by maintaining consistent communication with the student volunteers, faculty advisors, and Stone Belt contacts involved with the chapter. The Program Manager will also complete at least two visits to Bloomington each academic semester to meet with the key players in the chapter and evaluate the quality of the program. The Program Manager will also assist with monitoring the quality of the Best Buddies friendships in the chapter and trouble-shooting any difficulties that Buddy Pairs might encounter. In addition to personnel, a $5,000 grant would also fund the annual Leadership Conference training at Indiana University, printing, supplies, training materials and travel.

Upon completion of the grant period Best Buddies Indiana will support the Indiana University chapter by raising funds from private sources including, but not limited to special events, major gift cultivation, direct mail, corporate and individual donor cultivation, and foundation grants.

Best Buddies Indiana

College Project

Summary of Expenses	Request	Match
Salaries		
Program Supervisor (29% time on project)	$ 534	$ 9,057
College Program Manager	$ 1,715	$ 29,073
Fringe Benefits @ 22%	$ 495	$ 8,388
Subtotal	**$ 2,744**	**$ 46,518**
Programs		
Site Visits/Travel	$ 154	$ 2,605
Staff Recruitment/Training	$ 103	$ 1,754
Volunteer Recruitment/Training/Management	$ 639	$ 10,842
Subtotal	**$ 896**	**$ 15,201**
Operational		
Equipment	$ 113	$ 1,909
Evaluation	$ 18	$ 313
Office Space/Utilities	$ 215	$ 3,648
Postage	$ 51	$ 860
Supplies/Printing	$ 65	$ 1,094
Telephone	$ 149	$ 2,520
Subtotal	**$ 611**	**$ 10,344**
Agency Support & Training	$ 749	$ 12,717
Total Expenses	**$ 5,000**	**$ 84,780**

Other Funds Expected for Project

Amount	Source	Confirmed or Pending
$50,000	State of Indiana - Department of Education	Confirmed
$1,500	Hoover Family Foundation	Confirmed
$4,800	Conference Registration	Confirmed
$25,000	Pricate Contributions/BBIN Event Revenue	Pending
$5,000	Jack Hopkins Social Services Funding	Pending

Stone Belt

preparing, empowering and supporting individuals with disabilities

March 22, 2010

To Jack Hopkins Social Services Funding Committee:
When Best Buddies first contacted Stone Belt Arc, Inc. about starting a chapter at Indiana University, I was intrigued. My immediate supervisor at the time was the first Host Site Coordinator for the chapter. I was excited about the idea of helping form friendships between IU students and individuals with developmental disabilities, so I helped her select and approach persons receiving our services to get them involved as well as attending events and assisting in follow-up. When I became the Life Skills Enrichment Coordinator, I took on the role of Host Site Coordinator, putting me in charge of Stone Belt's side of the program.

The participation with IU has been a very positive experience for all those involved. Stone Belt's programs are known for a reluctance to say "No" to persons with even the most challenging needs, and our participation with Best Buddies is no exception. I can't begin to explain what a thrill it is when someone who is barely verbal learns her campus buddy's name or how marvelous it feels when someone who is typically not very social shows up for a group event with a treat to share. The young man who serves as the Buddy Director beams when asked about attending the National Convention last July, and working with the IU officers has given him greater self-confidence in everything he does. Every year the program grows, and more new participants on both sides benefit from the friendships formed.

For students who have never known a person with a developmental disability, Best Buddies provides a chance to learn that we are all much more alike than different. A person with Down Syndrome can cheer for the Hoosiers. Someone in a wheelchair with Cerebral Palsy can enjoy getting made-up for a night out on the town. A buddy with autism can play BINGO—and win. Stone Belt buddies have favorite movies and television shows, foods they love or hate, boyfriends and girlfriends, dreams and hopes just like the IU buddies.

While I am no longer Host Site Coordinator, I am still sometimes approached by several individuals wanting to tell me about the special event they attended with their buddies or just asking when the next party is happening. Even for persons with active social lives, Best Buddies is often the highlight, and for persons who do not have many (or any) other outlets, Best Buddies may be their main tie to the community.

I encourage you to support this excellent group. Best Buddies has touched my life as well as the lives of all who participate in it. Thank you.

Sincerely,

Jenny Austin
Lead Instructor, Project SEARCH

CENTRAL REGION EMPLOYMENT SERVICES
550 South Adams Street, Bloomington, IN 47403 • Tel 812.335.3507 • Fax 812.335.3502 • www.stonebelt.org
member of The Arc and United Way of Monroe County

BEST BUDDIES INDIANA
OPERATING BUDGET - 2009

REVENUE

UNRESTRICTED REVENUE	
Contributions	
Corporate	5,000.00
Individual	4,500.00
Contributions Total	9,500.00
Special Events	
State Fund Raisers	121,500.00
Special Events Total	121,500.00
Leadership Conference	24,000.00
TOTAL UNRESTRICTED	155,000.00
RESTRICTED REVENUE	
Foundation Grants	5,000.00
State Govt Grants	350,000.00
TOTAL RESTRICTED	355,000.00
TOTAL REVENUE	510,000.00

EXPENSES

Personnel	
Salaries	215,750.53
FICA	16,504.92
Medical Insurance	27,000.00
Retirement Plan	1,817.01
Fringe Benefits	2,968.00
Workers Comp.	776.70
Personnel Total	264,917.15
Programs	
Agency Support & Training	78,500.00
Best Buddies Month	150.00
Chapter Grants	1,200.00
Delivery	300.00
Equipment	5,327.00
Evaluation	1,200.00
Fixed Assets	2,000.00
Government Fees	39.00
Handbooks	1,130.00
High Schools Training Day	1,000.00
Leadership Conference	27,500.00
Memberships	25.00
Newsletters	7,000.00
Office Rent	14,000.00
Postage	3,000.00
Printing	2,000.00
Public Awareness	1,000.00
Publications	281.80
Recruitment	500.00
Staff Training	4,500.00
Supplies	2,200.00
Telecommunications	9,673.00
Travel	10,000.00
Volunteer Management	800.00
Programs Total	171,125.80

Management	
Advisory Board	1,000.00
Misc. Operating	300.00
Staff Training	1,450.00
Stewardship	200.00
Management Total	**2,950.00**
Fund Raising	
Hearst Castle Challenge	1,000.00
Hyannis Port Challenge	1,000.00
State Fund Raisers	40,350.00
Corporate Development	500.00
Marketing	2,000.00
Memberships	295.00
Postage	600.00
Printing	1,000.00
Stewardship	800.00
Telecommunications	300.00
Travel	400.00
Fund Raising Total	**48,245.00**
TOTAL EXPENSES	457,237.95
	22,762.05

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name: Big Brothers Big Sisters of South Central Indiana

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 5 Part-time 9 Volunteers 500+

Address where Project will be facilitated or housed:
418 S Walnut Street, Bloomington IN 47402

Name of Project Administrator: Kathy Delaney Willett, Director Outreach & Recruitment

Address: 418 S Walnut Street, PO Box 2534 Bloomington IN 47402

Telephone & E-mail: 334-2828, katdw@bigsindiana.org

Name of other participating agencies, if different from Lead Agency:

Proposed Project:

Title of Project: Outreach and Communication Enhancement

Total Cost of Project: $ 9,007

Requested JHSSF Amount: $ 3,309

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$ 1,400	Smithville Foundation	Confirmed
$ 4,298	BBBS general	confirmed

Number of Clients Served by this Projecr in 2010: 990 +

Number of City Residents Served by this Project in 2010: 600

Is this a request for operational costs? ☐ Yes ☒ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☐ Bridge

Example:
Tables: *5 tables @ $12.00 each*
Chairs: *20 chairs @ $8.00 each*

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Sphere Bundle fee	$ 2500
One time set up/training fee	$ 809

Claim Submission Date: *(check one)*

☒ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Big Brothers Big Sisters of South Central IN

Address: 418 S Walnut Street, PO Box 2534
Bloomington IN 47402

Phone & E-Mail: 812-334-2828 bbbs@bigsindiana.org

Website: www.bigsindiana.org

President of Board of Directors: Susan Thrasher

Director Information

Director of Lead Agency: Beth Krouse

Director's Address: 418 S Walnut Street PO Box 2534 Bloomington IN 47402

Phone & E-Mail: 812-334-2828, bakrouse@bigsindiana.org

Presenter Information

Name of Person to Present Application to the Committee: Beth Krouse

Address: 418 S Walnut Street PO Box 2534 Bloomington IN 47402

Phone & E-mail: 812-334-2828, bakrouse@bigsindiana.org

Grant Writer Information

Name of Grant Writer: Beth Krouse

Address: 418 S Walnut Street PO Box 2534 Bloomington IN 47402

Phone & E-Mail: 812-334-2828, bakrouse@bigsindiana.org

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Grant Application for Technology Update
Submitted by Big Brothers Big Sisters of South Central IN
Jack Hopkins Social Services Funding Committee March 2010

Agency Mission
Big Brothers Big Sisters of South Central Indiana is a youth mentoring organization serving the community for more than 38 years. Our mission is to help children reach their full potential through professionally supported mentoring relationships with **measurable impact.** We target our services to children and families who need our help most: those who are at-risk for experiencing school problems, dropping out of school, getting involved with alcohol and drugs, adolescent pregnancy, juvenile delinquency, and crime. All of our programs focus on developing strong, *professionally supported* relationships, and are proven to have a powerful, lasting impact on children.

We are a member is good standing with Big Brothers Big Sisters of America, the oldest and largest youth mentoring organization in the nation. In 2009 we serviced approximately 1,000 vulnerable children in our community and have approximately 100 currently waiting for a Big.

Nature of the Project
This project is really a final step in a process that began in 2005. We are now one of 140 agencies in the nation to be fully implemented on the web-based Big Brothers Big Sisters of American Agency Information Management System (AIM) accounting for over 80% of the children served nation wide. This central information management tool has streamlined how we manage contacts of our matches (showing increased match length, increase in the number of matches a case manager can have), track evaluation information (true outcome reporting), allow "real time" reports, interface directly with BBBSA, communicate directly with volunteers and allow for a massive scale down of "paper" files. Our Match Support Specialist can now access and enter notes from lap tops where ever they can access the internet giving them increased efficiency.

This final step in our technology upgrade is to now embrace the full network of services with our donors, volunteers and staff through the "Blackbaud Sphere" Network. Taking this last step in this plan to update means that all of our communication and workflow systems can talk with one another. We will be able to have technology support and upgrades that will allow us to keep up-to-date data information , increased website communication and on-going staff training to keep our tools up to date and efficient. We will be able to communicate better with our volunteers, track donors and alumni more fully, communicate with them to build our donor base and keep alumni engaged. It will increase our efficiency, thus allowing us to serve more children cost effectively and help us to become a more "green" agency.

Satisfaction of Funding Criteria

The Program Should Address a Previously Identified Social Service Fund Priority
The Community Development Needs Table in the Bloomington Consolidated Plan 2005-2010 (BCP) recognizes the importance of making youth services a high priority public service. It lists a service gap of 3,200 youth. The plan states "research shows that youth who are involved in

activities with *caring adult role models and mentors* are more likely to complete school, do better academically, make healthier life choices, and engage in fewer destructive activities" (p.121). The plan specifically names Big Brothers Big Sisters as a well-used resource to Bloomington Housing Authority residents (p.121).

The community at large has also clearly articulated the need for our services. *Positive Youth Development* was named one of the ten most prevalent and urgent areas of need in the Monroe County Service Community Assessment of Needs 2003 (SCAN). SCAN emphasizes the need to foster academic achievement, especially for youth in highly transient families, and also recognizes the positive effect mentors can provide for children whose parents are coping with household economic issues and poverty. SCAN strongly identifies the need for more adult role models and mentors.

Even though we serve Monroe and Owen Counties, of the almost 1,000 vulnerable youth we served in 2009 approximately 60% were City of Bloomington residents and 90% of our families incomes rank below the poverty level.

The funds Should Provide a One-Time Investment with Leveraged Matching Funds
The funds requested for this project will be a final step in a multi-year project. Through grants from United Way, Smithville Telephone Foundation, and others over the past 4 years (and currently for 2010) we have been able to purchase laptops for staff, fully integrate into the BBBSA AIM system and update our server capacity. This final investment covers start up costs and first year service that will allow us to increase capacity and efficiency.

The Program Should Have a Broad and Lasting Benefit to the Community
There have been numerous national studies and our own local evaluations to the effectiveness of Big Brothers Big Sisters in a child's life. Independent national research demonstrates: when compared to children of similar backgrounds who do not have a Big, children in our programs are 46% less likely to start using illegal drugs, 52% less likely to skip school and 75% more likely to earn a four year college degree.

Our internal annual analysis of our mentoring programs show that children matched with a Big Brother or Big Sister demonstrate improved relationships with their families (75%) and an improved school performance (75%). Last year's outcome research showed that 40% of our Littles developed improved educational and career goals and 95% show a marked increase in self-esteem. Teachers reported that 70% of the students in their classroom that had Bigs showed improvement in at least one core subject. These mentoring relationships increase a child's chance of growing into a caring and competent adult.

Our technology upgrades have allowed us to grow in the number of Littles we can serve with better time management and tracking of records and evaluations. Even through a time of drastic down turn in funding over the past few years during challenging economic times we have seen our number of open matches sit a record levels. We continue to look at every possible way to increase efficiency to respond to the ever growing need for Bigs in our community.

BIG BROTHERS - BIG SISTERS OF SOUTH CENTRAL, INC.
Technology project

3/24/2010

Expenses	Cost	Funding Source	Total Provided	Confirm Pending
Blackbaud Sphere Bundle	$ 2,500	Jack Hopkins		pending
*includes Website in a box				
* E communications				
* Friends asking Friends Kintera BFKS use				
Set up First year Fee - training and support for new users	$ 809	Jack Hopkins		
Lap Tops - addtil for match support	$ 1,400	Smithville FD	$1,400.00	confirmed
AIM Yearly Management Fee	$ 4,298	BBBS general	$ 4,298.00	confirmed
Total Program Costs	$ 9,007			

The BlackBaud Sphere bundle includes, Website-in-a-Box (WiaB), FAF (Friends Asking Friends), FAF-Special Events and E-Communications.

Website-in-a-Box will provide our agency with the ability to:

- Quickly and easily update and edit an attractive, brand-consistent website without professional help;
- Accept donations, with credit card processing;
- Accept volunteer inquiries;
- Enroll children;
- Increase collaboration throughout the BBBS network.

FAF: (Friends-Asking-Friends) FAF allows the agency to promote Bowl For Kids' Sake and other team fundraising events online by using Sphere to design and launch an event site. Sphere provides a full set of tools to manage an event, supporting online and offline participant, donor, volunteer, and sponsor activities.

FAF-Special Events: FAF-Special Events will provide the agency the opportunity to take other special events online, such as our Golf event. It includes the ability to configure a unique fundraising, outreach, or advocacy website which offers online registration and payment, guest management, resource scheduling, e-invitations, seating arrangements, ticketing, online calendars, and event management.

E-Communications E Communications will enable our agency to bring messaging and marketing materials straight to our supporters. It will allow us to send constituents targeted emails and recurring newsletters; track effectiveness by viewing reader reports; maintain contact lists and segment lists and increase customer affinity.

This bundle is greatly discounted for Big Brothers Big Sisters agencies. The cost is $2,500 a year. There is also a separate first year additional charge of $809. The cost goes to pay the fees for Cathexis Partners, the training and support vendor for WIAB. These costs come with 3 hours of customer service built into the contract.

Big Brothers Big Sisters
Balance Sheet
As of December 31, 2009

8:47 AM
03/26/2010
Accrual Basis

	Dec 31, 09
ASSETS	
Current Assets	
Checking/Savings	
1004 · H. Lyons CD	75,115.12
1008 · H. Lyons Mutual	296,914.70
1009 · H. Lyons Cash	7,480.06
1000 · Monroe County Bank - Operating	16,305.28
1020 · Petty Cash (Petty Cash)	100.00
1040 · Postal Service / Bulk Mail	168.65
Total Checking/Savings	396,083.81
Accounts Receivable	
1300 · Pledge Receivable	
1302 · Pledges Not Received	-2,200.00
1301 · Discount on Pledge Receivable	-7,169.00
1300 · Pledge Receivable - Other	33,486.00
Total 1300 · Pledge Receivable	24,117.00
1100 · Grants Receivable	8,350.00
1200 · Accounts Receivable	2,081.93
Total Accounts Receivable	34,548.93
Other Current Assets	
1350 · Prepaid Expenses	7,688.08
Total Other Current Assets	7,688.08
Total Current Assets	438,320.82
Fixed Assets	
1500 · Office Equipment	25,523.65
1505 · Accum Dep-Ofc Equipmt	-20,474.34
1520 · Furniture & Fixtures	1,513.68
1525 · Accum Dep-Furn & Fix	-1,513.68
Total Fixed Assets	5,049.31
Other Assets	
1600 · Community Foundation Perm Endow	40,310.42
Total Other Assets	40,310.42
TOTAL ASSETS	483,680.55
LIABILITIES & EQUITY	

	Dec 31, 09
Liabilities	
Current Liabilities	
Accounts Payable	
2001 · *Accounts Payable	-1,526.17
Total Accounts Payable	-1,526.17
Other Current Liabilities	
2003 · Wages Payable	1,164.80
2110 · Direct Deposit Liabilities (Direct Deposit Liabilities)	-448.96
2330 · Interest Payable	104.73
2220 · State Tax Witholding	777.80
2230 · Local Tax Witholding	275.59
2240 · Ind Unemployment Taxes	86.73
2245 · Federal Unemployment	106.68
2270 · Accrued vacation pay	3,442.32
2300 · Health Ins. Liability	2,025.84
2310 · United Way (Employee Gift to United Way)	184.00
2400 · Unearned Revenue	9,888.00
Total Other Current Liabilities	17,607.53
Total Current Liabilities	16,081.36
Total Liabilities	16,081.36
Equity	
3960 · Perm Restricted Net Assets	48,553.14
1110 · Retained Earnings (Retained Earnings)	126,342.72
3000 · Unrestricted net assets	355,341.53
Net Income	-62,638.20
Total Equity	467,599.19
TOTAL LIABILITIES & EQUITY	483,680.55

Big Brothers Big Sisters
Profit & Loss
January through December 2009

8:46 AM
03/26/2010
Accrual Basis

	Jan - Dec 09
Ordinary Income/Expense	
Income	
4000 · Program Restricted Income	
4069 · ICJI Grant	5,600.00
4068 · Grants	5,052.90
4034 · Boy & Girls Week-Ends	3,000.00
4030 · MCCSC Grant	8,450.66
4020 · Cares	5,044.00
4040 · Gardner Mem. Tadpole Fund	1,200.00
4080 · Spencer Owen County	
4087 · OC InKind	4,200.00
4086 · Owen County Comm. Foundation	1,457.44
4083 · Special Events	3,335.18
Total 4080 · Spencer Owen County	8,992.62
Total 4000 · Program Restricted Income	37,340.18
4100 · Unrestricted Income	
4255 · Cartridge World	447.75
4115 · InKind Income	7,979.00
4110 · United Way of Monroe Co.	38,428.21
4200 · FundRaising	
4223 · Golf Outing	15,229.75
4221 · Activities & Events	7,455.73
4260 · BFKS Income	
7289 · BFKS InKind 2009	23,675.00
7288 · De Pauw Bowl 2009	2,653.01
7287 · IU Bowl 2009	30,915.71
7286 · Corporate Sponsorships 2009	12,175.00
7285 · Community Bowl 2009	92,659.22
7282 · IU Bowl 2008	100.00
Total 4260 · BFKS Income	162,177.94
4215 · General Fund	
4218 · Pledges	3,000.00
4215 · General Fund - Other	77,262.85
Total 4215 · General Fund	80,262.85
4220 · Fun Frolic	14,714.40
4250 · Foundation & Misc Grants	19,113.00
Total 4200 · FundRaising	298,953.67

	Jan - Dec 09
4301 · Investment income	
4318 · Realized gains (losses) Endow.	-9,987.60
4310 · Interest Income	3,525.85
4315 · Dividend Income -WHO/HL	5,388.23
4319 · Realized Gain on Securities	277.39
4320 · Unrealized gain (loss) on sec (Mutual funds G/L)	-347.32
Total 4301 · Investment income	-1,143.45
4100 · Unrestricted Income - Other	164.50
Total 4100 · Unrestricted Income	344,829.68
Total Income	382,169.86
Expense	
6990 · Bad Debt	1,690.00
5000 · Employee Expense	
5010 · Payroll	312,571.21
5020 · Unemployment Tax	1,233.01
5025 · Federal Unemployment Tax	106.68
5040 · Payroll Tax - FICA	23,886.64
5050 · Employee Health Ins.	23,444.78
5100 · Work Study	441.96
5110 · Contract Labor	64.00
Total 5000 · Employee Expense	361,748.28
6100 · Agency Expense	
7199 · Miscellananeous	-75.00
6112 · Bank & Credit card fees	3,255.40
6658 · IT Development	7,037.10
6145 · Food	104.86
6119 · Depreciation (Depreciation expense)	3,872.89
6110 · Bank Service Charges	10.00
6120 · Office Equipment,Furniture, & F	119.75
6130 · Building Expenses	7.34
6140 · Household Supplies	82.34
6155 · Lawn Care, Snow & Trash Removel	488.75
6160 · Dues and Subscriptions	11,089.71
6170 · Equipment Rental	4,188.77
6175 · Miscellaneous	0.00
7046 · Mortgage Interest	856.47
6100 · Agency Expense - Other	1,949.48
Total 6100 · Agency Expense	32,987.86
6180 · Insurance	

	Jan - Dec 09
6190 · Property & Liability Insurance	14,047.18
Total 6180 · Insurance	14,047.18
6200 · Program Expense	
6261 · Development Expenses	28.80
6205 · Office Supplies	2,165.44
6210 · Postage and Delivery	2,998.57
6215 · Printing and Reproduction	1,450.03
6220 · Advertising	1,197.53
6225 · Mileage & Parking Reimbursement	4,033.20
6230 · Miscellaneous	184.09
6240 · Family Emergency Expenses	50.00
6245 · Prizes & Awards	333.54
6250 · Events & Activities	39,035.63
6200 · Program Expense - Other	22.53
Total 6200 · Program Expense	51,499.36
6270 · Professional Fees	
6650 · Accounting	16,155.00
Total 6270 · Professional Fees	16,155.00
6300 · Volunteer Expense	
6315 · Volunteer Background Checks	2,776.90
6340 · Big Picture Meetings	0.00
6320 · Volunteer Recognition	1,165.30
6330 · Volunteer Recruitment	440.29
Total 6300 · Volunteer Expense	4,382.49
6400 · Repairs & Maintenance	
6410 · Building Repairs	1,258.00
6420 · Computer Repairs & Support (Computer Repairs)	288.00
6430 · Equipment Repairs & Maint.	407.00
Total 6400 · Repairs & Maintenance	1,953.00
6450 · Conference / Training	
6480 · Travel (Travel)	0.00
Total 6450 · Conference / Training	0.00
6500 · Utilities	
6526 · Building Rent	7,320.00
6510 · Water	330.69
6515 · Electric	2,567.92
6520 · Telephone	5,573.37
6525 · Gas	844.47
Total 6500 · Utilities	16,636.45

	Jan - Dec 09
6530 · Board & Staff Expenses	
6546 · Staff and Board Misc.	194.56
6535 · Board Development	204.32
6545 · Staff Development	818.13
Total 6530 · Board & Staff Expenses	1,217.01
6560 · Payroll Expenses	302.43
6999 · InKind Expenses	35,854.00
Total Expense	538,473.06
Net Ordinary Income	-156,303.20
Other Income/Expense	
Other Income	
4325 · Gain on Sale of Property	93,665.00
Total Other Income	93,665.00
Net Other Income	93,665.00
Net Income	-62,638.20

Jack Hopkins Social Services Funding Application

Program Funding Sheet

Lead Agency:

Name Bloomington Hospital Community Health

Is the Lead Agency a 501(c)(3)? Yes

Number of Agency Employees (Community Health): Full-time = 34 Part-time = 9 Volunteers = Event-dependent. **Number of Agency Employees (Bloomington Hospital):** Full-time = 1,766 Part-time = 1,089 Volunteers = 300+

Address where Project will be facilitated or housed:

Clinic Address: 333 East Miller Drive, Bloomington, IN 47403

Mailing Address: P.O. Box 1149, Bloomington, IN 47402

Name of Project Administrator: Gina Forrest, MPH

Address: same as above

Telephone & E-mail: 812.353.3236

Name of other participating agencies, if different from Lead Agency: Bloomington Hospital partners with several organizations to implement Fresh Start to Life including OB/GYN, pediatric and family practice physicians, Hannah House, the WIC office, teen child birth education organizations, teen pregnancy service providers, food stamp and Hoosier Healthwise enrollment sites, local high schools and others.

Proposed Project:

Title of Project: Fresh Start to Life; Increasing access to health education services to low-income pregnant women.

Total Cost of Project: $19,322

Requested JHSSF Amount: $8,320

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$3,111	March of Dimes	Confirmed

Number of Clients Served by this Project in 2010: 100

Number of City Residents Served by this Project in 2010: 75

Is this a request for operational costs? Yes. This request is for bridge funding until additional funding can be secured.

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Priority #1: 0.50 FTE FSTL Coordinator	$16,640
Priority #2: Educational materials and supplies	$1,369
Priority #3: Travel	$1,313

Claim Submission Date: (*check one*) **July 2010 – September 2010** **X October 2010 – December 2010**

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name:	Bloomington Hospital Community Health
Address:	*Mailing Address:* P.O. Box 1149, Bloomington, IN 47402
	Clinic Address: 333 East Miller Drive, Bloomington, IN 47403
Phone & E-Mail:	812.353.3236
Website:	http://www.bloomingtonhospital.org
President of Board of Directors:	

Director Information

Director of Lead Agency:	Carol Weiss-Kennedy (Director of Community Health)
Director's Address:	Same as above
Phone & E-Mail:	812.353.9371 cweiss-kennedy@bloomingtonhospital.org

Presenter Information

Name of Person to Present Application to the Committee	Gina Forrest, MPH
Address	Same as above
Phone & E-mail	812.353.3236 gforrest@bloomingtonhospital.org

Grant Writer Information

Name of Grant Writer:	Jill Nielsen-Farrell
Address:	Bloomington Hospital Foundation, PO Box 1149, Bloomington, IN 47402
Phone & E-Mail:	(812) 219-2339 jnielsen-farrell@bloomingtonhospital.org

Proposal Narrative

Mission and Purpose of Bloomington Hospital

Since 1905, Bloomington Hospital – a 501(c)(3) not-for-profit hospital and regional health care organization – has existed to serve our community and provide it with high-quality health care. In 2009, it served over 211,000 individuals through its inpatient, outpatient and emergency department services. About 50 percent of the patient base resides in Bloomington. Bloomington Hospital's Community Health Department served approximately 13,000 residents during this same time period. The combination of progressive leadership, highly skilled staff, cutting-edge technology and a spirit of community involvement touches every area of Bloomington Hospital. These qualities are evident in the hospital's dedication to increasing the health outcomes of its patients, employees and the community at-large. In 2008 (the most recent data available), the hospital provided over $38.3 million in uncompensated, charity care and contributed $1,360,000 to community benefit activities.

Fresh Start to Life; Increasing access to health education and prevention services to low-income pregnant women.

About 1 in 8 babies or 12 percent of all babies are born prematurely in the United States each year. There are various risk-factors for premature births. These include, but are not limited to: 1) substance abuse of tobacco, alcohol or other drugs, 2) women under 18, 3) inadequate nutrition during pregnancy, and 4) stress. At Bloomington Hospital, which serves a ten-county regional in south-central Indiana, approximately 9 percent of its 2009 fiscal year births were premature infants. This translates into nearly 200 infants.

Substantial medical research, as well as state and local data, demonstrate a significant need for more health education and outreach to women at high risk for negative birth outcomes. There is also research supporting the need for after-birth services for at-risk infants and their caregivers, including ensuring mothers and infants are connected with health and nutritional support programs and services. In addition, substantial evidence underscores the tremendous price our public health system incurs when infants are born preterm; in 2005, the economic cost of preterm births nationwide was $26.2 billion or $51,600 per infant.[1]

Fresh Start to Life (FSTL) addresses these needs by providing health assessments, education and support for at-risk pregnant women. Specifically, the project will provide an average of 5 educational visits to 75 at-risk pregnant women for a total of 375 visits over the course of this grant period. The visits include specific health education on signs and symptoms of preterm labor, preventative behaviors and risk factors, and information about/referrals to community resources such as WIC, food stamps, Hoosier Healthwise, child care and parenting programs. The primary beneficiaries/targeted populations for FSTL in Bloomington are low-income pregnant women who have a risk factor for preterm labor or other negative birth outcomes, such as under age 18 or drug, alcohol or tobacco addiction.[2] In addition, FSTL works very closely with providers of health-related services to the target population, including OB/GYNs, pediatricians, Hannah House, the WIC office, Bloomington Hospital departments, low-income health care clinics, child birth education programs, high school guidance counselors and teen pregnancy programs. This network works together to form a strong continuum of care for this population.

The track record of FSTL is one of great success. In terms of birth outcomes, all of the enrolled participants have benefited from FSTL's home visits and have achieved optimal birth outcomes considering significant risk factors. Out of the pregnant women enrolled in 2009, approximately 85 percent gave birth to healthy, full-term babies, resulting in a pre-term rate of 15 percent. These statistics are remarkable given the multiple risk factors facing the population. In contrast, the pre-term rate for all Medicaid/Self-pay (comprised of low-income pregnant women) pregnant women giving birth at Bloomington Hospital in 2009 was approximately 55 percent. This shows not only the success of FSTL, but also the need for more outreach and enrollment with the low-income population of pregnant women in our area. After enrollment, all of the participants demonstrated an increase in knowledge of risk factors, were connected with support programs they were eligible for and were receiving prenatal health care.

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[1] National Academy of Sciences, Institute of Medicine of the National Academies. (2006). Pre-term Births Cost U.S. $26 Billion a Year; Multidisciplinary Research Effort Needed to Prevent Early Births. Online: http://www8.nationalacademies.org/onpinews/newsitem.aspx?RecordID=11622

[2] For the purposes of FSTL, low-income will be defined as at or below 200% of poverty.

FSTL seeks to continue the momentum of the positive impacts it has accomplished as well as expand the capacity of the program in 2010-11 to serve more women.

Relationship between Proposal and Jack Hopkins Criteria

Priority for Social Service Funding. The target population of FSTL is vulnerable to stress, anxiety, depression and addictive behaviors. Addressing these issues has been indicated as a community health challenge in Bloomington and across the country.[3] In the most recent SCAN report, "Many local providers feel strongly that access to health care and health education are needed to break the cycle of poverty, and call for a continuum of care to treat the whole patient." It also notes that there is a "lack of outreach services, including parenting education and health information, for low-income populations." FSTL addresses these issues within a high risk population and because it is serving pregnant women, it also benefits the health outcomes of the child to be born. It also coordinates the existing resources of the health care community to provide a stronger continuum of care.
One Time Investment. For the last two years, FSTL has been funded by the Indiana Chapter of the March of Dimes. March of Dimes funding will end mid-year in 2010. Prior to that, bridge funding was provided by the Community Foundation of Bloomington and Monroe County for one year. Bloomington Hospital seeks a one-time investment from the Jack Hopkins Social Services Funding to provide bridge funding to continue this vital program. A grant from Jack Hopkins to the FSTL program will be a significant contribution and foster the continuation of FSTL and ultimately the health of a vulnerable population in our community.
Leverages matching funds or other fiscal mechanisms. This investment will leverage the remaining funding from the March of Dimes grant and allow the program to continue while additional funding is generated. In addition, in-kind support from Bloomington Hospital for office space, technology and supplies as well as the office space Hannah House offers the program, leverages more resources for the program. In addition, FSTL collaborates with other organizations and entities to conduct outreach, generate referrals and strengthen the continuum of care. These collaborative partnerships will be critical to the sustainability of the program.
Broad and long lasting benefits to the community. FSTL assists in preventing preterm labor and promoting positive birth outcomes for at-risk pregnant women. It also positively impacts the health and well-being of at-risk pregnant women and teens and the babies born to them. It allows clients the opportunity to learn about specific safeguards to prevent pre-term labor and the opportunity to adopt healthy strategies to avoid negative birth outcomes such as not smoking, avoiding drugs and alcohol, adhering to regular doctor appointments and eating healthy. It also connects women with Hoosier Healthwise, WIC, Food Stamps, child care, parenting programs, breast feeding support services and other important programs. Since FSTL inception, demand has increased and the needs of the women being referred are multi-factored and complex. Having a one-on-one mentoring-type relationship has been a very important part of the program's success. The program also increases the collaboration of many organizations within Bloomington that serve pregnant women, resulting in a stronger and higher quality continuum of care and support.

Fresh Start to Life
Project Budget

Budget Item	Jack Hopkins	Other Funding Sources	Total
0.50 FSTL Coordinator	$8,320	$8,320	$16,640
Educational Materials and Supplies	$0	$1,369.33	$1,369.33
Travel: 50 miles per week on average @ $0.505 per mile for 52 weeks.	$0	$1,313	$1,313
Total	**$8,320**	**$11,002**	**$19,322**

[3] See SCAN and City of Bloomington HAND's 2005-2010 Consolidated Plan.

Bloomington Hospital, Inc. and Affiliates

Consolidated Balance Sheets

	December 31 2008	December 31 2007
Assets		
Current assets:		
Cash and cash equivalents	**$ 31,051,462**	$ 23,690,462
Assets whose use is limited – current portion	**2,692,334**	2,565,127
Patient accounts receivable, net of allowances for uncollectible accounts ($7,693,867 and $5,848,598, in 2008 and 2007, respectively)	**43,549,408**	42,030,299
Estimated third-party settlements	–	9,400,908
Inventories	**5,803,984**	5,340,689
Prepaid expenses and other assets	**7,189,400**	5,812,917
Total current assets	**90,286,588**	88,840,402
Assets whose use is limited:		
Board-designated funds	**66,743,017**	74,932,369
Property and equipment:		
Land	**11,686,308**	10,331,155
Land improvements	**2,312,558**	2,244,998
Buildings and fixed equipment	**225,895,229**	223,049,369
Movable equipment	**101,342,124**	95,199,484
Construction in progress	**3,544,535**	1,351,326
	344,780,754	332,176,332
Less accumulated depreciation	**(201,958,664)**	(189,028,562)
	142,822,090	143,147,770
Other assets:		
Deferred financing costs	**871,545**	1,060,215
Interest in net assets of the Foundation	**3,703,110**	3,893,502
Prepaid pension asset	–	3,387,564
Investments in joint ventures	**2,484,675**	2,488,874
Other noncurrent assets	**554,715**	734,932
	7,614,045	11,565,087
Total assets	**$ 307,465,740**	$ 318,485,628

0812-1013886

	December 31	
	2008	2007
Liabilities and net assets		
Current liabilities:		
Accounts payable	**$ 9,781,505**	$ 8,058,164
Salaries, wages, and related liabilities	**11,575,214**	10,987,859
Accrued vacation	**8,806,595**	8,674,278
Accrued interest	**679,288**	946,011
Current portion of long-term obligations	**8,360,540**	7,951,464
Estimated third-party settlements	**2,958,698**	–
Total current liabilities	**42,161,840**	36,617,776
Long-term obligations, net of current portion	**67,981,361**	73,100,172
Interest rate swap agreements	–	543,676
Accrued pension obligation	**22,033,146**	–
Accrued malpractice liability	**1,567,111**	1,234,793
Other noncurrent liabilities	**216,497**	216,497
Total liabilities	**133,959,955**	111,712,914
Net assets:		
Unrestricted	**169,802,675**	202,879,212
Temporarily restricted	**3,152,432**	3,348,791
Permanently restricted	**550,678**	544,711
Total net assets	**173,505,785**	206,772,714
Total liabilities and net assets	**$ 307,465,740**	$ 318,485,628

See accompanying notes.

Bloomington Hospital, Inc. and Affiliates

Consolidated Statements of Operations and Changes in Net Assets

	Year Ended December 31	
	2008	**2007**
Operating revenues		
Net patient service revenues	**$ 314,926,459**	$ 297,753,775
Other operating revenues	**6,991,120**	7,510,532
Total revenues	**321,917,579**	305,264,307
Operating expenses		
Salaries and wages	**125,088,116**	119,460,811
Employee benefits	**34,549,861**	31,974,491
Professional and other fees	**14,868,390**	12,714,179
Supplies and other expenses	**58,912,224**	56,097,309
Purchased services	**31,318,423**	28,113,275
Provision for uncollectible accounts	**23,244,206**	21,066,962
Depreciation and amortization	**18,272,057**	17,515,539
Interest	**3,951,966**	4,393,013
Total operating expenses	**310,205,243**	291,335,579
Income from operations	**11,712,336**	13,928,728
Nonoperating gains (losses)		
Interest and dividend income	**456,638**	704,248
Realized gains and losses on sales of investments, net	**3,554,949**	5,058,137
Equity in earnings of unconsolidated investments	**762,736**	1,306,321
Impairment of investment in joint venture	**–**	(2,796,356)
Change in unrealized losses on investments	**(22,828,901)**	(73,587)
Other	**397,893**	347,575
Total nonoperating (losses) gains, net	**(17,656,685)**	4,546,338
(Deficit) excess of revenues and (losses) gains over expenses	**(5,944,349)**	18,475,066

Bloomington Hospital, Inc. and Affiliates

Consolidated Statements of Operations and Changes in Net Assets (continued)

	Year Ended December 31	
	2008	2007
Unrestricted net assets		
(Deficit) excess of revenues and (losses) gains over expenses	**$ (5,944,349)**	$ 18,475,066
Foundation contributions for capital expenditures	**1,391,355**	1,400,000
Change in minimum pension obligations	–	2,233,591
Additional pension obligations resulting from adoption of SFAS No. 158 recognition provision	–	944,988
Effects of pension plan measurement date change pursuant to SFAS No. 158	**(147,680)**	–
Pension liability adjustment	**(28,200,990)**	–
Other	**(174,873)**	–
(Decrease) increase in unrestricted net assets from continuing operations	**(33,076,537)**	23,053,645
Net loss on discontinued operations	–	(2,194,087)
Net gain on discontinued operations	–	1,233,270
(Decrease) increase in unrestricted net assets	**(33,076,537)**	22,092,828
Temporarily restricted net assets		
Change in temporarily restricted net assets held by the Foundation	**(196,359)**	476,553
(Decrease) increase in temporarily restricted net assets	**(196,359)**	476,553
Permanently restricted net assets		
Change in permanently restricted net assets held by the Foundation	**5,967**	90,000
Increase in permanently restricted net assets	**5,967**	90,000
(Decrease) increase in net assets	**(33,266,929)**	22,659,381
Net assets at beginning of year	**206,772,714**	184,113,333
Net assets at end of year	**$ 173,505,785**	$ 206,772,714

See accompanying notes.

Bloomington Hospital, Inc. and Affiliates

Consolidated Statements of Cash Flows

	Year Ended December 31 2008	2007
Operating activities		
(Decrease) increase in net assets	$ (33,266,929)	$ 22,659,381
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	18,272,057	17,515,539
Equity in earnings of unconsolidated entities	(762,736)	(1,306,321)
Decrease (increase) in fair value of interest rate swap agreements	80,324	5,477
Loss (gain) on disposal of property and equipment	231,428	(420,271)
Gain on disposal of CCI	–	(1,233,270)
Additional pension obligations resulting from adoption of SFAS No. 158 recognition provision	–	(944,988)
Effects of pension measurement date change pursuant to SFAS No. 158	147,680	–
Pension liability adjustment	28,200,990	(2,233,591)
Impairment of investment in joint venture	–	2,796,356
Change in net assets held by the Foundation	190,392	(741,426)
Provision for uncollectible accounts	23,244,206	21,066,962
Change in operating assets and liabilities:		
Patient accounts receivable	(24,763,315)	(13,099,483)
Other current assets	(1,966,985)	(2,260,516)
Trading securities	8,189,352	(5,129,120)
Note receivable and other noncurrent assets	947,152	777,614
Accounts payable	1,723,341	(41,344)
Payroll liabilities	719,672	3,615,255
Estimated third-party settlements	12,359,606	(9,563,795)
Accrued interest	(266,723)	(53,690)
Accrued malpractice liability	332,318	1,234,793
Accrued pension obligation	(2,927,960)	(4,853,195)
Net cash provided by operating activities	30,683,870	27,790,367
Investing activities		
Purchase of property and equipment	(17,968,306)	(17,466,250)
Proceeds from disposal of CCI	–	4,200,000
Other	29,875	(54,604)
Net cash used in investing activities	(17,938,431)	(13,320,854)
Financing activities		
Proceeds from issuance of long-term debt	14,614,956	95,491
Repayment of long-term debt	(11,400,000)	–
Principal payments on long-term debt	(7,975,395)	(8,495,882)
Termination of interest rate swap	(624,000)	–
Net cash used in financing activities	(5,384,439)	(8,400,391)
Increase in cash and cash equivalents	7,361,000	6,069,122
Cash and cash equivalents at beginning of year	23,690,462	17,621,340
Cash and cash equivalents at end of year	$ 31,051,462	$ 23,690,462
Supplemental cash flow disclosure		
Interest paid during the year	$ 4,218,689	$ 4,446,703

See accompanying notes.

BLOOMINGTON HOSPITAL
COMMUNITY HEALTH

CONSOLIDATED
FINANCIAL STATEMENT
:
INFORMATION
AVAILABLE

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name: Boys & Girls Clubs of Bloomington

Is the Lead Agency a 501(c)(3)? ■ Yes ☐ No

Number of Agency Employees: Full-time 7 Part-time 12 Volunteers 200+

Address where Project will be facilitated or housed:
311 S Lincoln, Bloomington, IN 47402

Name of Project Administrator: Chris Tann

Address: 311 South Lincoln Street/ P.O. Box 1716, Bloomington, IN 47402

Telephone & E-mail: 812.332.5311, ctann@bgcbloomington.org

Name of other participating agencies, if different from Lead Agency: Bloomington Bicycle Club

Proposed Project:

Title of Project: Club Riders Program

Total Cost of Project: $8872.00

Requested JHSSF Amount: $4900.00

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$2500	2009 Annual Dinner - Fund-A-Need Auction	Confirmed
$1400	Bloomington Bicycle Club	Confirmed

Number of Clients Served by this Project in 2010: 50

Number of City Residents Served by this Project in 2010: 44

Is this a request for operational costs? ☐ Yes ■ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☐ Bridge

Example:
Tables: 5 tables @ $12.00 each
Chairs: 20 chairs @ $8.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Trailer Hitches, Bike Racks, Work Bench, Work Stand, and Tool Kit	$2000.00
7 Youth Mountain Bikes and 1 Adult Mountain Bike	$2900.00

Claim Submission Date: *(check one)*

☑ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Boys & Girls Clubs of Bloomington

Address: 311 S Lincoln/ P.O. Box 1716

Bloomington, IN 47402

Phone & E-Mail: 812.332.5311

Website: www.bgcbloomington.org

President of Board of Directors: Whitney Gates

Director Information

Director of Lead Agency: Jeff Baldwin

Director's Address: 311 South Lincoln Street/ P.O.Box 1716, Bloomington, IN 47402

Phone & E-Mail: 812.332.5311 jbaldwin@bgcbloomington.org

Presenter Information

Name of Person to Present Application to the Committee: Jeff Baldwin

Address: 311 South Lincoln Street/ P.O. Box 1716, Bloomington, IN 47402

Phone & E-mail: 812.332.5311; jbaldwin@bgcbloomington.org

Grant Writer Information

Name of Grant Writer: Carrie Mendevil

Address: 311 S Lincoln/ P.O. Box 1716, Bloomington, IN 47402

Phone & E-Mail: 812.332.5311

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Grant Application for the Main Unit Boys and Girls Club
Submitted by the Boys and Girls Clubs of Bloomington
Jack Hopkins Social Service Funding Committee
March 29, 2010

Agency Mission

The Boys and Girls Clubs of Bloomington is a guidance organization whose mission is to enable all young people, especially those who need us most, to reach their full potential as productive, caring and responsible citizens. Our programs and services are designed to build character and strengthen life skills while providing hope and opportunity. The Club is distinctive among other local youth organizations for a number of exceptional reasons. It is a community-centered program, conveniently located near those members who need us most. The Club provides bus transportation to members, offering a seamless connection from school to the Club. It is facility-based, staffed with full time trained youth professionals and caring adult volunteers. It maintains and develops partnerships with other youth service organizations and programs such as Girl's Inc., Big Brothers Big Sisters, Rhino's, and the Banneker Center. It boasts specialized creative programs, low annual dues, and scholarship opportunities to welcome ALL children. The Boys and Girls Clubs of Bloomington membership currently reaches over 1,300 community youth.

Nature of Project

The Boys and Girls Clubs of Bloomington is requesting $4900.00 from the Jack Hopkins Social Services Funding Committee to strengthen the capacity of our Main Unit's **Club Riders program**. The funds received will be used to purchase two trailer hitches, two hitch-mount bike racks, eight bicycles, and a maintenance workbench and tools.

The Club Riders program was developed in 2009 to provide an opportunity for members to engage in outdoor exercise and develop recreational bike riding and maintenance skills. Program goals center on health education, mentoring from caring community adults especially as it relates to bicycle safety, and a chance to experience and appreciate the City in a unique way. Through this program, club members (age 11 through 15), are presented with opportunities for long afternoon rides through various areas of the City. Each ride consists of six club members accompanied by two adults. Riders cycle on the B-Line Trail, Clear Creek Trail, and on city streets on pre-planned, safe routes throughout the City of Bloomington. Grant funding would allow us to serve an additional 2 – 4 riders on daily rides.

The Club is looking to replace used bicycles and supplies in order to create a more sustainable program that will continue to provide important and lasting benefits to the Bloomington community for years to come. Primarily, the program needs a method of transportation for its bicycles to the B-Line Trail. Trailer hitches and bike racks meet this need, enabling all equipment to be transported to the trailhead without sacrificing participant space inside the vehicle. Secondarily, the program seeks to replace existing bicycles with new bicycles; this would supply the program with quality equipment that would ensure the sustainability and growth of the program. Thirdly, the program is in need of a workbench and tools, which would provide for necessary maintenance and instruction of equipment maintenance. Tools are a lasting investment that would allow for the maintenance of the program's equipment. With increased program capacity, leading to enhanced program sustainability, more of the city's youth will be able to experience the benefits of the Club Riders program.

Satisfaction of the Funding Criteria

The Program Should Address a Previously Identified Social Service Fund Priority

The 2003 Service Community Assessment Needs (SCAN) highlights the needs of youth in Monroe County. SCAN notes that Monroe County has a wealth of dynamic opportunities to engage young people

outside of school. However, SCAN identifies that not all youth have equal access to these resources due to limitations caused by financial and transportation obstacles and a lack of awareness. SCAN notes that breaking down these obstacles, and engaging youth in productive afterschool activities, can work to close the achievement gap and solve the common problems caused by underprivileged circumstances. The Boys and Girls Clubs' mission addresses these obstacles by providing transportation from local schools to the Clubs and keeping membership dues low. The Clubs work to create unique and engaging programming, such as the Club Riders Program, for *all* of Bloomington's youth. A study conducted by Frank J. Chaloupka and Lisa M. Powell, entitled *Price, Availability, and Youth Obesity: Evidence From Bridging the Gap*, specifically identifies areas of inequity, recognizing the presence of "income-related disparities in the availability of healthy food and opportunities for physical activity across communities." The Club Riders program purposely seeks to close this gap by providing opportunities for physical activity, which have been specifically identified as decreasingly available to less-privileged populations.

The Funds Should Provide a One-Time Investment with Leveraged Matching Funds

The funds requested for the Club Riders program through the Jack Hopkins Social Services Funding Committee would provide a lasting capital investment, which would strengthen and broaden the capacity of the program. As outlined in the project description, the equipment would be used to upgrade the program, providing lasting and important benefits to Club members.

The Club has partnered with various local organizations during the initial stages of program development. Exodus Church contributed used youth bicycles, which the program currently uses for its weekly rides. Bloomington Hospital provided eight youth bicycle helmets. The program has also received attention and support from local residents; eight community residents donated a total of $2,500 toward the Club Riders Program at the Clubs' Annual Dinner celebration. Their support funded a shed to store bicycles at our Main Club facility. The program has also been awarded $1400 from the Bloomington Bike Club, which will be used to secure the employment of a permanent leader for the weekly rides. Community support will continue to grow as the program successfully meets stated objectives.

The Program Should have Broad and Lasting Benefit to the Community

Bike riding is a distinct aspect of the City's individual character and charm, as many residents choose to enjoy Bloomington's wealth of natural beauty through cycling. This project seeks to broaden these occasions by extending the opportunity to Bloomington's youth residents; especially those without substantial access to physical activity and community exploration. This program also promotes community use of the B-Line Trail all while modeling for our young people the need to use more energy efficient modes of transportation. By replacing used bicycles and improving other program equipment, our organization seeks to continue and extend life-enriching opportunities to Bloomington youth through the Club Riders program for many years to come.

2010 Club Riders Budget

Item	Item Cost	# Requested	Cost
Employee Costs			
Club Unit Director	$455.22		$455.22
Club Riders Director	$2,500		$2,500
Taxes and Benefits	$374.33		$374.33
Office Supplies	$275.00		$275.00
Vehicle (Fuel, Maintenance, License/Permits, Insurance)	$367.72		$367.72
Trailer Hitch	$300.00	2	$600.00
Trailer Hitch-Mount Bike Rack (Holds 5 Bikes)	$300.00	2	$600.00
Youth Mountain Bike	$350.00	7	$2,450.00
Adult Mountain Bike	$450.00	1	$450.00
Work Bench	$380.00	1	$380.00
Tool Kit	$270.00	1	$270.00
Work Stand	$150.00	1	$150.00
		TOTAL COST	$8,872.27
		AMOUNT REQUESTED	$4,900.00

December 2009
Executive Summary
Profit Loss

	Oct 09	Nov 09	Dec 09	TOTAL	2009 Annual Budget	Budgeted Thru Current Month	$ Over/Under Budget	
Ordinary Income/Expense								
Income								
Auxiliary Funding	3,750.00	3,750.00	3,750.00	35,290.95	$45,000	45,000	(9,709)	
Special Events	7,627.59	17,677.89	4,965.42	76,155.61	$81,000	81,000	(4,844)	
Contributions								
Sponsorships	250.00	250.00	250.00	750.00	$0	0	750	
Bequests/Memorials	150.00	236.80	3,490.00	37,895.45	$500	500	37,395	
Foundations	5,000.00	5,052.00	4,480.00	26,649.00	$6,000	6,000	20,649	
Civic Groups	5,361.00	1,100.00	1,920.00	21,295.00	$15,000	15,000	6,295	
Individual Donations	2,807.58	3,217.07	18,934.75	59,567.34	$95,000	95,000	(35,433)	
Corporate Donations	550.00	417.00	6,203.00	43,018.03	$60,000	60,000	(16,982)	
Contributions - Other	0.00	0.00	0.00	132.00	$0	0	132	
Total Contributions	14,118.58	10,272.87	35,277.75	189,306.82	$176,500	$176,500	12,807	
Fees								
Program/Registrations	271.00	0.00	0.00	7,008.97	$15,000	15,000	(7,991)	
Camps	270.00	495.00	3,669.50	77,031.90	$57,500	57,500	19,532	
Facility Rental	1,050.00	1,000.00	2,070.00	13,920.00	$11,000	11,000	2,920	
Memberships	505.00	2,165.00	1,240.00	14,682.00	$8,000	8,000	6,682	
Total Fees	2,096.00	3,660.00	6,979.50	112,642.87	$91,500	$91,500	21,143	
Grants								
State	4,712.92	1,191.91	3,750.00	31,945.49	$16,500	16,500	15,445	
Local - City/County	5,997.38	13,321.35	10,658.18	104,383.64	$70,000	70,000	34,384	
Federal	0.00	0.00	10,000.00	22,350.00	$10,000	10,000	12,350	
Grants - Other	2,500.00	0.00	0.00	2,500.00	$0	0	2,500	DJ White
Total Grants	13,210.30	14,513.26	24,408.18	161,179.13	$96,500	$96,500	64,679	
Other Income								
Interest	36.37	38.19	0.00	172.36	$0	0	172	
Transportation Contract	0.00	11,311.10	5,555.55	22,422.20	$0	0	22,422	
Scooter Raffle	0.00	0.00	0.00	1,431.00	$0	0	1,431	
Reimbursements	300.00	0.00	359.59	1,660.41	$0	0	1,660	
Volleyball Tournament	764.97	0.00	0.00	764.97	$1,500	1,500	(735)	

December 2009
Executive Summary
Profit Loss

	Oct 09	Nov 09	Dec 09	TOTAL	2009 Annual Budget	Budgeted Thru Current Month	$ Over/Under Budget	
Vending Commission	0.00	0.00	0.00	1,261.20	$1,500	1,500	(239)	
Other Income - Other	0.00	0.00	0.00	8.00	$0	0	8	Mission Fish
Total Other Income	1,101.34	11,349.29	5,915.14	27,720.14	$3,000	$3,000	24,720	
Total Income	41,903.81	61,223.31	81,295.99	602,295.52	$493,500	493,500	108,796	
Expense								
Fundraising Special Events	570.79	482.00	32.00	15,264.33	$8,500	8,500	6,764	
Equipment	417.12	0.00	41.16	5,016.59	$2,400	2,400	2,617	
Program Fees	5,323.00	197.50	11,960.00	24,025.93	$10,000	10,000	14,026	DJ White Camp
Reconciliation Discrepancies	-4.00	0.00	0.00	-4.00	$0	0	(4)	
Financial Expenses								
Misc.	125.83	0.00	0.00	706.32	$0	0	706	
Credit Card Machine Fees	203.59	88.24	28.83	2,023.88	$1,200	1,200	824	
Finance Charge	20.00	34.59	0.00	54.59	$0	0	55	
Line of Credit Interest	0.00	343.33	1,812.46	2,612.46	$12,000	12,000	(9,388)	
Total Financial Expenses	349.42	466.16	1,841.29	5,397.25	$13,200	13,200	(8,509)	
Insurance								
Business Auto	0.00	0.00	800.00	3,740.00	$2,708	2,708	1,032	
Commercial Umbrella	0.00	0.00	589.25	2,795.00	$2,941	2,941	(146)	
Workers' Comp	0.00	861.00	0.00	2,839.00	$2,278	2,278	561	
Commercial Package	0.00	0.00	1,970.75	8,131.00	$7,854	7,854	277	
Liability Insurance	0.00	0.00	0.00	1,227.00	$1,135	1,135	92	
Total Insurance	0.00	861.00	3,360.00	18,732.00	$16,916	16,916	784	
Vehicle								
Fuel	919.15	740.11	702.98	7,230.43	$8,000	8,000	(770)	
License/Permits	73.39	0.00	464.10	1,272.34	$800	800	472	
Maintenance	39.60	106.86	796.96	1,541.53	$500	500	1,042	

December 2009
Executive Summary
Profit Loss

	Oct 09	Nov 09	Dec 09	TOTAL	2009 Annual Budget	Budgeted Thru Current Month	$ Over/Under Budget	
Loan Payment		0.00	4,125.41	4,125.41	$1,292	1,292	2,833	(Curry Funded Excess Amount)
Repairs	750.00	0.00	0.00	4,216.38	$9,000	9,000	(4,784)	
Total Vehicle	**1,782.14**	**846.97**	**6,089.45**	**18,386.09**	**$19,592**	**11,592**	**(436)**	
Utilities								
Electricity	937.23	795.90	927.54	12,207.11	$11,500	11,500	707	
Gas	130.53	98.09	195.57	2,496.60	$3,500	3,500	(1,003)	
Water/Sewer	93.24	129.55	105.72	1,197.02	$1,700	1,700	(503)	
Total Utilities	1,161.00	1,023.54	1,228.83	15,900.73	$16,700	16,700	(799)	
Rent	**2,230.00**	**1,935.00**	**3,306.00**	**17,329.61**	**$4,320**	**4,320**	**13,010**	**Ellettsville rent**
Professional Fees								
IT Consultant	0.00	389.48	0.00	1,747.82	$3,200	3,200	(1,452)	
Misc.	2,324.00	0.00	150.00	5,860.22	$6,500	6,500	(640)	
Development Fees	0.00	0.00	0.00	2,411.82	$1,200	1,200	1,212	Lilly upgrades
Accountant	400.00	0.00	0.00	8,500.00	$8,500	8,500	0	
Total Professional Fees	**2,724.00**	**389.48**	**150.00**	**18,519.86**	**$19,400**	**16,200**	**572**	
General Expenses								
Food	55.37	12.94	3.96	1,941.56	$4,000	4,000	(2,058)	
Printing								
Printing Outsourced	1,014.13	113.40	1,528.31	7,421.28	$6,250	6,250	1,171	
Supplies	0.00	0.00	0.00	220.82	$350	350	(129)	
Copier Maintenance Fees	50.00	50.00	50.00	600.00	$700	700	(100)	
Total Printing	1,064.13	163.40	1,578.31	8,242.10	$7,300	7,300	942	
Misc.								
Club Gear	0.00	0.00	0.00	829.80	$1,700	1,700	(870)	
Awards/Recognition	158.00	84.98	352.07	1,111.66	$1,000	1,000	112	
Misc. - Other	81.21	0.00	121.36	202.57	$650	650	(447)	
Total Misc.	239.21	84.98	473.43	2,144.03	$3,350	3,350	(1,206)	

December 2009
Executive Summary
Profit Loss

	Oct 09	Nov 09	Dec 09	TOTAL	2009 Annual Budget	Budgeted Thru Current Month	$ Over/Under Budget	
Postage	**158.64**	**181.59**	854.19	2,489.46	**$2,250**	**2,250**	**239**	
Supplies								
Misc. Supplies	280.63	533.09	621.65	3,577.46	$3,300	3,300	277	
Office Supplies	239.92	345.85	533.32	3,102.31	$1,750	1,750	1,352	
Art Supplies	30.00	53.50	193.26	1,510.27	$900	900	610	
Total Supplies	**550.55**	**932.44**	**1,348.23**	**8,190.04**	**$5,950**	**5,950**	**2,240**	
Total General Expenses	2,067.90	1,375.35	4,258.12	23,007.19	$22,850	22,850	157	
Maintenance, Facility								
Service	402.48	144.05	0.00	3,997.18	$2,000	2,000	1,997	YCCMC Carpet
Supplies/Hardware	66.61	29.50	492.61	2,041.90	$1,250	1,250	792	
HVAC	0.00	0.00	2300.00	2,300.00	$0	0	2,300	(Paid for by Scott Rink)
Fire & Security	138.60	0.00	549.03	1,413.95	$910	910	504	
Trash	84.53	84.72	87.05	942.01	$920	920	22	
Cleaning Supplies	206.14	37.37	438.85	2,568.00	$2,000	2,000	568	
Total Maintenance, Facility	**898.36**	**295.64**	**3,867.54**	**13,263.04**	**$7,080**	**3,830**	**1,094**	
Finance Charges	**0.00**	**0.00**	**0.00**	14.07	$0	0	**14**	
Dues								
State	0.00	0.00	0.00	1,800.00	$1,800	1,800	0	
National		4133.67	0.00	4,133.67	$3,800	3,800	334	
Local	154.00	0.00	0.00	318.45	$450	450	(132)	
Total Dues	**154.00**	**4,133.67**	**0.00**	**6,252.12**	**$6,050**	**6,050**	**202**	
Communications								
Computer Technology	49.95	405.68	1800.00	4,555.05	$2,500	2,500	2,055	Crestmont Computers paid for by BHA
Advertising	138.06	0.00	0.00	1,265.09	$1,200	1,200	65	
Telephone	369.64	295.93	394.55	3,829.62	$2,600	2,600	1,230	

December 2009
Executive Summary
Profit Loss

	Oct 09	Nov 09	Dec 09	TOTAL	2009 Annual Budget	Budgeted Thru Current Month	$ Over/Under Budget	
Total Communications	**557.65**	**701.61**	**2,194.55**	**9,649.76**	**$6,300**	**6,300**	**3,350**	
Payroll Taxes								
Medicare	292.76	298.76	311.88	4,366.16	$3,762	3,762	604	
Social Security	1,251.92	1277.35	1333.55	18,669.09	$16,144	16,144	2,525	
Total Payroll Taxes	**1,544.68**	**1,576.11**	**1,645.43**	**23,035.25**	**$19,906**	**19,906**	**3,129**	
Staffing Expenses								
Payroll								
Summer Staff	260.00	234.00	456.00	44,486.47	$39,300	39,300	5,186	
Support Staff	4,443.64	4272.38	15089.25	58,752.49	$39,095	39,095	19,657	
Work Study	2,521.86	0.00	75.00	2,596.86	$3,000	3,000	(403)	
Professional Staff	15,488.44	16096.13	17153.82	217,425.58	$196,000	196,000	21,426	Amy Matney not in budget
Total Payroll	**22,713.94**	**20,602.51**	**32,774.07**	**323,261.40**	**$277,395**	**277,395**	**45,866**	
Misc.	**622.00**	**0.00**	**0.00**	**837.62**	**$800**	**800**	**38**	
Training								
Misc. Expense	0.00	0.00	15.00	50.10	$350	350	(300)	
Travel	34.54	0.00	0.00	61.49	$700	700	(639)	
Registration	30.00	0.00	100.00	1,105.00	$1,200	1,200	(95)	
Hotel & Meals	315.92	0.00	1539.00	2,419.17	$1,000	1,000	1,419	
Training - Other	0.00	0.00	0.00	335.00	$0	0	335	
Total Training	**380.46**	**0.00**	**1,654.00**	**3,970.76**	**$3,250**	**3,250**	**1,021**	
Criminal History Checks	**644.40**	**913.95**	**122.85**	**3,332.35**	**$2,200**	**2,200**	**1,132**	
Benefits								
Retirement					$5,278	5,278	(5,278)	
Health & Life Insurance	-370.48	3257.21	6676.58	38,283.67	$32,257	32,257	6,027	Amy
Total Benefits	**-370.48**	**3,257.21**	**6,676.58**	**38,283.67**	**$37,535**	**37,535**	**1,881**	
Total Staffing Expenses	23,990.32	24,773.67	41,227.50	369,685.80	$321,180	321,180	49,938	

December 2009
Executive Summary
Profit Loss

	Oct 09	Nov 09	Dec 09	TOTAL	2009 Annual Budget	Budgeted Thru Current Month	$ Over/Under Budget
Total Expense	43,766.38	39,057.70	81,201.87	583,475.62	$494,394	$479,944	85,894
Net Ordinary Income	-1,862.57	22,165.61	94.12	18,819.90	-$894	$13,556	22,901
Other Income/Expense							
Other Income							
Sale of Equipment	0.00	0.00	0.00	800.00			
Total Other Income	0.00	0.00	0.00	800.00			
Other Expense							
Contribution	0.00	0.00	0.00	233.06			
Total Other Expense	0.00	0.00	0.00	233.06			
Net Other Income	0.00	0.00	0.00	566.94			
Net Income	**-1,862.57**	**22,165.61**	**94.12**	**19,386.84**			

Funding Sheet

Lead Agency:

Name: Camp Kesem Indiana University

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time Ø Part-time Ø Volunteers ~100

Address where Project will be facilitated or housed:
Happy Hollow Camp grounds in Nashville, IN

Name of Project Administrator: Mark Goldfarb

Address: P.O. Box 852 Bloomington, IN 47408

Telephone & E-mail: (812) 737-3447

Name of other participating agencies, if different from Lead Agency:

Proposed Project:

Title of Project: Camp Kesem Summer Camp 2010

Total Cost of Project: $57,680.00

Requested JHSSF Amount: $16,960.00

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$5000.00	IUSF Metz Grant	Confirmed
$10000.00	Private Donors	Confirmed
$5589.00	other fundraising initiatives	Confirmed

Number of Clients Served by this Project in 2010: 90

Number of City Residents Served by this Project in 2010: 50

Is this a request for operational costs? ☐ Yes ☒ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☐ Bridge

Example:	
Tables:	5 tables @ $12.00 each
Chairs:	20 chairs @ $8.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Camp Facility - Meals and Lodging (half cost)	$16960.00
Counselor training, recruitment, and conferences	$4700.00
Camp program supplies and T-shirts	$1100.00
Camp activities and snacks	$890.00
Special Guests at Camp	$300.00

Claim Submission Date: *(check one)*

● July 2010 – September 2010 ○ October 2010 – December 2010

○ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Camp Kesem Indiana University

Address: P.O. Box 852

Bloomington, IN 47408

Phone & E-Mail: (812) 737-3447 campkesemindiana@gmail.com

Website: www.campkesem.org/indiana

President of Board of Directors: Liz Gray (925)403-0717

Director Information

Director of Lead Agency: Mark Goldfarb

Director's Address: P.O. Box 852 Bloomington, IN 47408

Phone & E-Mail: (812)737-3447 macgoldf@indiana.edu

Presenter Information

Name of Person to Present Application to the Committee: Elizabeth Albert

Address: P.O. Box 852 Bloomington, IN 47408

Phone & E-mail: (812) 737-3447 noaveragecabbage@gmail.com

Grant Writer Information

Name of Grant Writer: Christi Perkins

Address: 1911 N. Dunn St. Bloomington, IN 47404

Phone & E-Mail: (317)410-1778 perkinsc@indiana.edu

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Camp Kesem Indiana University

Our Mission is Two-Fold

-To build a supportive community for Central and Southern Indiana families coping with cancer by creating the week of Camp Kesem and camp reunions.

-To empower students to participate in community service by providing leadership positions, organizational roles, and opportunities to work directly or indirectly with children who have/had a parent with cancer.

Camp Kesem is a secular student run weeklong summer camp for kids whose parents have (or have had) cancer. Due to the financial burden of families dealing with cancer, Camp Kesem raises all funds needed for campers to go to camp for free. During the week long camp, kids have fun and share laughs in a compassionate, supportive, cancer-aware environment. This week is the highlight of many campers' summers because they get the chance to just be kids.

Camp Kesem also gives college students the opportunity to channel their passion for making a difference, while developing critical leadership skills for long-term social impact. Students involved with Camp Kesem meet every Tuesday evening to discuss upcoming fundraising and social events, marketing strategies, budget status and changes, development of program planning, and community involvement.

Camp Kesem Indiana University has successfully held camp every year since 2005. However, now, more than ever, Camp Kesem needs the support of the community to help further its mission. Camp Kesem is a yearlong project to raise funds and awareness, culminating during the first week of August for camp.

We are requesting $16,960.00. These funds will cover half of the cost of facilities. Meals and lodging are the two components that make up the cost. Camp Kesem will use this grant to fund the operations of our weeklong camp. To address a previously-identified priority for social services funding, we serve youth ages 6-16 many of whom have lost a parent to cancer leaving them in a disadvantaged state. To ask for JHSFF funds as a one-time investment in a social service initiative, by funding the facilities this grant will help to cover half of the one-time cost of housing and feeding the children for camp this year. To leverage matching funds or other fiscal mechanisms, by funding half the cost other donations will be necessary to cover the full costs. The funds will make a broad and long-lasting contribution to our community by enriching the lives of local children by facilitating meaningful relationships with college students and peers facing similar hardships.

Acct #	*Income*	Estimate	Budget Regular Camp	Budget for Teen Camp	Total Budget	Actual
	Foundations/Corporations	$ 10,000.00	$ 28,000.00		$ 28,000.00	$ 14,051.59
	Private Donations	$ 16,000.00	$ 40,000.00		$ 40,000.00	$ 6,538.00
	Gifts-in-Kind	$ 1,200.00	$ 2,000.00		$ 2,000.00	$ -
	TOTAL INCOME	$ 27,200.00	$ 70,000.00		$ 70,000.00	$ 20,589.59
	TOTAL EXPENSES	**$ 24,200.00**	**$ 48,660.00**	**$ 9,020.00**	**$ 57,680.00**	
	Administrative Costs					
1	Audit	$ -	$ -	$ -	$ -	
2	Camp Phone/Communications	$ 150.00	$ 25.00	$ 25.00	$ 50.00	
3	Fundraising	$ 400.00	$ 800.00	$ -	$ 800.00	
4	Insurance	$ 400.00	$ -	$ 250.00	$ 250.00	
5	Office Supplies	$ 200.00	$ 100.00	$ 50.00	$ 150.00	
6	Postage, Shipping, Delivery	$ 200.00	$ 500.00	$ 200.00	$ 700.00	
7	Printing & Copying	$ 200.00	$ 500.00	$ 200.00	$ 700.00	
8	Storage Unit (for camp supplies)	$ -	$ -	$ 100.00	$ 100.00	
	Total Administrative Expense	**$ 1,550.00**	**$ 1,925.00**	**$ 825.00**	**$ 2,750.00**	
	Program Related Costs					
9	Camp Director Transportation to Camp	$ 500.00	$ 600.00	$ 300.00	$ 900.00	
10	Camp Facility - Meals & Lodging	$ 10,000.00	$ 27,825.00	$ 6,095.00	$ 33,920.00	
11	Camp Program Supplies	$ 500.00	$ 300.00	$ 300.00	$ 600.00	
12	Camper Recruitment	$ 300.00	$ 200.00	$ 100.00	$ 300.00	
13	Camp T-shirts	$ 300.00	$ 350.00	$ 150.00	$ 500.00	
14	Conferences	$ -	$ 3,500.00	$ -	$ 3,500.00	
15	Counselor Background Checks	$ 100.00	-	-	$ -	
16	Counselor Debriefing	$ 250.00	$ 400.00	$ 100.00	$ 500.00	
17	Counselor Recruitment	$ 50.00	$ 100.00		$ 100.00	
18	Counselor Training	$ 300.00	$ 400.00	$ 200.00	$ 600.00	
19	Equipment Rental for Camp	$ 100.00	$ 100.00	$ 200.00	$ 300.00	
20	Family Picnic (Closing Day Event)	$ 200.00	-	$ -	$ -	
21	Infirmary/First Aid Supplies	$ 200.00	$ 100.00	$ 100.00	$ 200.00	
22	Make the Magic	$ -	$ 3,000.00	$ -	$ 3,000.00	
23	Nurse Stipend	$ 100.00	$ 250.00	$ -	$ 250.00	
24	Photography	$ -	$ 100.00	$ -	$ 100.00	
25	Reunion Fall (2nd+ year only)	$ -	$ 250.00	$ -	$ 250.00	
26	Reunion Spring (2nd+ year only)	$ 750.00	$ 250.00	$ -	$ 250.00	

27	Ropes Course/Camp Activities	$ 300.00	$ -	$ 450.00	$ 450.00	
28	Snack Foods for Camp	$ 200.00	$ 300.00	$ 100.00	$ 400.00	
29	Snacks & Supplies for Meetings	$ 500.00	$ 300.00	$ -	$ 300.00	
30	Special Guests at Camp	$ 200.00	$ 300.00	$ -	$ 300.00	
31	Student Recruitment	$ 500.00	$ 100.00	$ -	$ 100.00	
32	Therapist Stipend	$ 1,500.00	$ 250.00	$ -	$ 250.00	
33	Transportation to & from Camp	$ 500.00	$ 100.00	$ 100.00	$ 200.00	
34	Travel Expenses Pre-Camp	$ -	$ 100.00	$ -	$ 100.00	
35	Video (2nd+ year only)	$ 200.00	$ 460.00	$ -	$ 460.00	
36	Volunteer Recognition	$ 2,500.00	$ 300.00	$ -	$ 300.00	
37	Reserve Fund	$ -	$ -	$ -	$ -	
38	Fee 10% of Donations (excluding in-kind)	$ 2,600.00	$ 6,800.00	$ -	$ 6,800.00	
	Total Program Expense	$ 22,650.00	$ 46,735.00	$ 8,195.00	$ 54,930.00	
	TOTAL EXPENSES	$ 24,200.00	$ 48,660.00	$ 9,020.00	$ 57,680.00	

Income

Private Donors	$ 6,538.00
Corporate Donors	
Bloomington Thrift Shop, Inc	$ 1,000.00
Mother Bear's Pizza	$ 100.00
Sweet Melissa Foundation	$ 3,500.00
Trojan Horse	$ 100.00
Duke Energy Foundation	$ 500.00
GoodSearch	$ 18.23
South Madison Community Foundation	$ 500.00
Village Deli	$ 33.36
R367	$ 1,100.00
Indiana University Student Foundation	$ 1,200.00
Other Fundraising Events	$ 1,000.00
Grants	
IUSF Metz Grant	$ 5,000.00
Total	$ 20,589.60

CAMP KESEM

FINANCIAL INFORMATION

- CONFIRMATION OF TAX EXEMPT STATUS

- INCOME TAX FORM 990 [2007]

Funding Sheet

Lead Agency:

Name Catholic Charities Bloomington

Is the Lead Agency a 501(c)(3)? ■ Yes ☐ No

Number of Agency Employees: Full-time 4 Part-time 5 contract Volunteers 5

Address where Project will be facilitated or housed:
631 N. College Avenue, Bloomington, IN 47404

Name of Project Administrator: Marsha R. McCarty, Ph.D., HSPP

Address 631 N. College Avenue, Bloomington, IN 47404

Telephone & E-mail 812-332-1262 mmccarty@catholiccharitiesbtown.org

Name of other participating agencies, if different from Lead Agency:

Proposed Project:

Title of Project: Early Childhood Integrated Mental Health Services

Total Cost of Project: $9,882.50

Requested JHSSF Amount: $9,882.50

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending

Number of Clients Served by this Project in 2010: Approximately 30 to 40 children and their families

Number of City Residents Served by this Project in 2010: no less than 25 children and their families

Is this a request for operational costs? ☐ Yes ■ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☐ Bridge

Example:
Tables: 5 tables @ $12.00 each
Chairs: 20 chairs @ $8.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Initial Training for 2 clinical staff	$2,281.00
Baby/Toddler + Preschool Basic Parent Training Programs	$2,790.00
Emotional Regulation in Preschool	$ 195.00
Supplemental Materials for Children's Series	$1,324.00
Dina Dinosaur Classroom Curriculum (Prevention)	$1,250.00
Dina Dinosaur Child Training Programs (Small Group Therapy)	$1,150.00
How to Implement Dina Classroom Curricula	$ 892.50

Claim Submission Date: *(check one)*

☑ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Catholic Charities Bloomington

Address: 631 N. College Avenue
Bloomington, IN 47401

Phone & E-Mail: 812-332-1262 mmccarty@catholiccharitiesbtown.org

Website: www.catholiccharitiesbtown.org

President of Board of Directors: Shirley Boardman, Acting President

Director Information

Director of Lead Agency: Marsha R. McCarty, Ph.D.,HSPP

Director's Address: 631 N. College Avenue, Bloomington, IN 47404

Phone & E-Mail: 812-332-1262 mmccarty@catholiccharitiesbtown.org

Presenter Information

Name of Person to Present Application to the Committee: Marsha McCarty

Address: 631 N. College Avenue, Bloomington, IN 47404

Phone & E-mail: 812-332-1262 mmccarty@catholiccharitiesbtown.org

Grant Writer Information

Name of Grant Writer: Marsha McCarty

Address: 631 N. College Avenue, Bloomington, IN 47404

Phone & E-Mail: 812-332-1262 mmccarty@catholiccharitiesbtown.org

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Grant Application for Early Childhood Integrated Mental Health Services
Submitted by Catholic Charities Bloomington-March 29, 2010

AGENCY MISSION: Recognizing mental health care as an essential service in a flourishing community, Catholic Charities Bloomington (CCB) strives to remove barriers to quality mental health counseling by providing these services on a sliding fee scale, by reaching out into the community to persons experiencing homelessness and other consequences of poverty, and by providing counseling support within school settings. In 2009 CCB served 208 individual clients and 84 families which reached a total of 146 family members. These services required providing a total of 2337 hours of mental health counseling. Fifty two percent of these hours were provided to clients who were on a sliding fee scale not covered by insurance. Another 30 percent were clients qualifying for Medicaid coverage which requires additional funding to cover the full expense of the counseling they need. In addition CCB also provided approximately 840 hours of school based counseling at two Bloomington Schools last year, reaching over 200 children.

NATURE OF THE PROJECT: CCB is requesting **$9882.50** as start up funds to implement group therapy programs for young children and their families and to deliver these services in both clinical and school settings. These services would be under the supervision of Marsha McCarty, a licensed psychologist with 30 years experience with child and family therapy. The project would include training two current clinical CCB staff in a family centered model entitled, *The Incredible Years Social Skills Training Program.*

The Incredible Years Social Skills Training Program, developed by Carolyn Webster-Stratton, PhD, of the University of Washington, is an award-winning comprehensive set of curricula designed to promote social competence and to prevent, reduce, and treat aggression and related conduct problems in very young and school-aged children. The interventions that make up this nationally recognized series are guided by developmental theory concerning the role of multiple interacting risk and protective factors (child, family, and school) in the development of conduct problems. The program's success rests in its evidence-based foundational principles of family-centered intervention.

The early years are a strategic time to intervene directly with children who are having socialization difficulties and who are showing signs of conduct problems at school and at home. In the absence of treatment, child conduct problems intensify, putting the child at risk for peer rejection, poor social skills development, school failure, child abuse, and later delinquency and legal involvement. It is therefore crucial to intervene at a young age to reduce and eliminate aggressive and disruptive behaviors before children establish maladaptive patterns and acquire anti-social reputations.

The program should address a previously-identified social services funding priority: This project would address the mental health needs of a population, young children, which the 2003 SCAN report designates as vulnerable. Further, that same report identifies mental health services being in a "state of crisis", with poor accessibility, especially for families without insurance

and families living below the poverty level. At the beginning of 2010, Bloomington experienced the closing of Oak Tree Counseling, which provided mental health services to children. CCB was able to continue some of those services. CCB's mission requires the agency to focus on delivering services on a sliding fee scale and to reach out into the community to make services as accessible as possible. This project would greatly enhance the agency's ability to reach young children and their families with an array of programs that have been designed to have a series of recognizable outcomes. Some of these outcomes include:

Goals for child participants:

Strengthen children's social skills and appropriate play skills (turn taking, waiting, asking, sharing, helping, complimenting)

1. Promote children's use of self-control strategies such as effective problem solving steps
2. Increase emotional awareness by labeling feelings, recognizing the different views of oneself and others, and enhancing perspective taking
3. Boost academic success, reading and school readiness
4. Reduce defiance, aggressive behavior, and related conduct problems such as non-compliance, peer aggression and rejection, bullying, stealing and lying
5. Decrease children's negative cognitive attributions and conflict management approaches
6. Increase self-esteem and self-confidence
7. Reduce violence, drug abuse and delinquency in later years

Goals for parent participants:

1. Increase positive and nurturing parenting skills
2. Reduce critical and violent discipline approaches by replacing physical behavior modification (e.g. spanking) with positive strategies such as using logical and natural consequences, redirecting, adequate monitoring, and problem solving
3. Improve parents' problem-solving skills, anger management and communication skills
4. Increase family support networks and school involvement
5. Help parents and teachers work collaboratively to ensure consistency across settings
6. Increase parents' involvement in children's academic-related activities at home

The funds should provide a one-time investment with leveraged matching funds: CCB has, already in place, well-trained, mental health professionals with experience and training in both agency and school counseling who will be utilizing these resources in an agency that has access to several schools, including Head Start. The funds requested would provide the staff training and materials to provide innovative, evidence based mental health services to young children and their families in Bloomington for years to come. CCB will provide the facility, all clinical staff, and staff supports to implement the program within the current agency budget.

The program should have a broad and lasting benefit to the community: The research from many disciplines strongly indicates that reaching children at an early age with positive inventions that reduce barriers to finishing school and allows them to become productive workers and emotionally healthy parents to the next generation will have a positive ripple effect not only through their own lives but throughout the communities they live in as well.

PROPOSED PROJECT BUDGET

Early Childhood Integrated Mental Health Services (start up costs)

EXPENSES

Initial Training for 2 clinical staff to attend 2 workshops	$2281.00
Preschool Basic Parent Training	
Child Social Skills and Problem Solving	
4 day workshops in Seatte: $400 x 2 staff	
Hotel: $387 (double occupancy for 2 staff)	
Flight: $297 x 2 staff	
Meals and Ground Transportation: $250 x 2	
Baby/Toddler Parent Training Program (18 DVDs)	$2,790.00
Emotional Regulations in Pre School	$ 195.00
Supplemental Materials for Children's Series	
Tiny Turtle Puppet	$ 28.00
Baby Dina Puppet	24.00
Dina Dinosaur Puppet	$ 299.00
Wally & Molly Puppets	$ 720.00
Posters, Laminated Cards and Ink Stamps	$ 158.00
Books: A Guide For Parents; Wally's Book for Solving Problems; Wally's Detective Books; Detective Home Manual for Children	$ 95.00
Dina Dinosaur Classroom Curriculum (Prevention) (3 DVDs)	$1,250.00
Dina Dinosaur Child Program (Ages 4-8) DVD Series	$1150.00
Making Friends and Learning Rules	
Understanding and Detecting Feelings	
How to Do Your Best in School	
Problem Solving Steps	
Anger Management	
How to Be Friendly / How to Talk with Friends	
How to Implement Dina Classroom Curricula	$ 892.50
TOTAL EXPENSES	**$9,882.50**

CHANCERY AND CERTAIN ENTITIES
OF THE ARCHDIOCESE OF INDIANAPOLIS

CATHOLIC CHARITIES
STATEMENT OF FINANCIAL POSITION INFORMATION
AS OF JUNE 30, 2009

	Catholic Charities Indianapolis	Catholic Charities Bloomington	St. Elizabeth/ Coleman Pregnancy & Adoption Services	St. Elizabeth-Catholic Charities	Catholic Charities Tell City	Catholic Charities Terre Haute	Total
ASSETS							
CASH AND CASH EQUIVALENTS	$ 1,061,568	$ 4,594	$ 223,317	$ 127,060	$ 49,320	$ 525,509	$ 1,991,368
ACCOUNTS RECEIVABLE — Net	473,678	27,665	30,440	38,411			570,194
CONTRIBUTIONS RECEIVABLE — Net	28,500			26,745			55,245
OTHER ASSETS	4,616	2,508	8,745	1,000			16,869
PROPERTY AND EQUIPMENT — Net	2,728,714	4,185	940,616	452,977	66	1,348,240	5,474,798
INVESTMENTS	773,621		178,096	147,244		68,054	1,167,015
TOTAL	$ 5,070,697	$ 38,952	$ 1,381,214	$ 793,437	$ 49,386	$ 1,941,803	$ 9,275,489
LIABILITIES AND NET ASSETS							
LIABILITIES:							
Accounts payable and accrued expenses	$ 411,294	$ 11,637	$ 75,889	$ 36,141	$ 5,251	$ 30,367	$ 570,579
Other liabilities	75,957		79,257	13,729		43,976	212,919
Total liabilities	487,251	11,637	155,146	49,870	5,251	74,343	783,498
NET ASSETS:							
Unrestricted	458,602	26,475	666,111	643,972	30,816	692,969	2,518,945
Temporarily restricted	3,280,308	840	548,347	89,595	13,319	1,174,491	5,106,900
Permanently restricted	844,536		11,610	10,000			866,146
Total net assets	4,583,446	27,315	1,226,068	743,567	44,135	1,867,460	8,491,991
TOTAL	$ 5,070,697	$ 38,952	$ 1,381,214	$ 793,437	$ 49,386	$ 1,941,803	$ 9,275,489

CHANCERY AND CERTAIN ENTITIES OF THE ARCHDIOCESE OF INDIANAPOLIS

CATHOLIC CHARITIES
STATEMENT OF ACTIVITIES INFORMATION
FOR THE YEAR ENDED JUNE 30, 2009

	Catholic Charities Indianapolis	Catholic Charities Bloomington	St. Elizabeth/ Coleman Pregnancy & Adoption Services	St. Elizabeth-Catholic Charities	Catholic Charities Tell City	Catholic Charities Terre Haute	Total
SUPPORT AND REVENUES:							
Contributions	$ 2,461,239	$ 8,986	$ 104,358	$ 167,492	$ 28,227	$ 285,748	$ 3,056,050
Special events (net of direct costs of $185,551)	187,857		70,860	220,034		26,271	505,022
Archdiocesan support	347,942	75,408	70,308	119,664	50,988	107,740	772,050
United Way operating support	834,098	25,298	146,353	827	7,933	129,334	1,143,843
Government Grants, Federal	1,744,157			202,803		230,122	2,177,082
Government Grants, State and Local	3,318			97,590		9,861	110,769
Program service fees	834,461	116,065	412,907	308,838		97,044	1,769,315
Investment return	(148,852)	1,086	(23,586)	(31,217)	2,130	4,918	(195,521)
Miscellaneous	3,251	1,038	48,858	12			53,159
Total support and revenues	6,267,471	227,881	830,058	1,086,043	89,278	891,038	9,391,769
EXPENSES:							
Salaries and wages	2,004,909	144,441	349,759	606,657	32,190	433,286	3,571,242
Employee benefits and taxes	526,710	28,178	65,570	136,040	13,319	136,673	906,490
Professional services	314,540	36,326	79,441	9,053	15,264	33,448	488,072
Supplies	502,813	13,617	129,251	77,636	8,014	50,634	781,965
Occupancy	318,042	28,513	71,549	38,832		164,199	621,135
Transportation	163,569	3,915	12,235	16,925	2,489	35,084	234,217
Specific assistance	990,979	505	119	703	20,725	52,125	1,065,156
Other	156,753	9,649	58,913	87,766	5,026	30,262	348,369
Depreciation	60,997	2,737	44,875	32,518	1,106	85,330	227,563
Total expenses	5,039,312	267,881	811,712	1,006,130	98,133	1,021,041	8,244,209
CHANGE IN NET ASSETS	1,228,159	(40,000)	18,346	79,913	(8,855)	(130,003)	1,147,560
NET ASSETS — Beginning of year	3,355,287	67,315	1,207,722	663,654	52,990	1,997,463	7,344,431
NET ASSETS — End of year	$ 4,583,446	$ 27,315	$ 1,226,068	$ 743,567	$ 44,135	$ 1,867,460	$ 8,491,991

Funding Sheet

Lead Agency:
Name: Center for Justice and Mediation
Is the Lead Agency a 501(c)(3)? [X] Yes [ ] No

Number of Agency Employees: Full-time ____ Part-time 1 Volunteers 100 plus

Address where Project will be facilitated or housed:
205 S. Walnut St., Suite 16, Bloomington, IN 47404

Name of Project Administrator: David Nosko
Address: 205 S. Walnut St., Suite 16, Bloomington, IN 47404
Telephone & E-mail: (812) 336-8677 cjamvolunteers@gmail.com

Name of other participating agencies, if different from Lead Agency: ____

Proposed Project:
Title of Project: Director of Services & Managing Director
Total Cost of Project: $47,408
Requested JHSSF Amount: $20,000

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$9,408	CJAM	Confirmed
$18,000	Monroe County Government	Pending

Number of Clients Served by this Project in 2010: Projected to match 2009 at over 550 clients
Number of City Residents Served by this Project in 2010: projected at @ 450 plus

Is this a request for operational costs? [X] Yes [ ] No
If "yes," is the request for a pilot project or for bridge funding? [ ] Pilot [X] Bridge

Example:
Tables: 5 tables @ $12.00 each
Chairs: 20 chairs @ $8.00 each

Funding Information:
Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Director of Services	$15,000
Managing Director	$5,000

Claim Submission Date: *(check one)*
○ July 2010 – September 2010 ○ October 2010 – December 2010
☒ Other May 2010 – February 2011

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Center for Justice and Mediation

Address: 205 S. Walnut St., Suite 16
Bloomington, IN 47404

Phone & E-Mail: (812) 336-8677 cjam@bloomington.in.us

Website: www.cjam.org

President of Board of Directors: Michael Grossberg

Director Information

Director of Lead Agency: David Nosko

Director's Address: 205 S. Walnut St., Suite 16, Bloomington, IN 47404

Phone & E-Mail: (812) 336-8677 cjamvolunteers@gmail.com

Presenter Information

Name of Person to Present Application to the Committee: David Nosko

Address: 205 S. Walnut St., Suite 16, Bloomington, IN 47404

Phone & E-mail: (812) 336-8677 cjamvolunteers@gmail.com

Grant Writer Information

Name of Grant Writer: Kristen Bell

Address: 650 Patricia Lane, Bedford, IN 47421

Phone & E-Mail: 812-675-1081 knmebl@hotmail.com

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Jack Hopkins Social Services Funding Committee
Project Budget
Submitted by CJAM
March 29, 2010

Agency Mission

The Community Justice and Mediation Center (CJAM) formed July 1, 2004 with a merger of Citizens for Community Justice, Inc. and the Community Conflict Resolution Program, Inc. With this combined history, CJAM has been serving the Bloomington, Monroe and surrounding communities, for 30 years. CJAM's mission is *to promote a civil and just community through mediation, education and restorative justice*. To fulfill this mission, CJAM strives to provide a visible, central organizational hub for conflict resolution activities in Bloomington and Monroe County; to provide mediation, facilitation and other conflict resolution services for individuals, groups, and organizations; to facilitate understanding and collaborative decision-making between community members; to educate the community about conflict resolution and restorative justice; and to promote the practice of restorative justice throughout the justice system.

Nature of the Project

CJAM is requesting $20,000 in bridge-funding from the Jack Hopkins Social Services Funding Committee to assist with the salary and benefits for a full time Managing Director of CJAM and a part-time Manager of Healing Community Harm Services. These positions will ensure the continuation of the Healing Community Harm/Victim Offender Reconciliation Program (VORP) as well as allow the agency to develop more fully its Community Mediation, Small Claims Mediation, Community Voices Initiative, Shoplifter's Alternative Program, Conflict Resolution Education Curriculum, and other programming potential.

Monroe County's Healing Community Harm/VORP program is a major alternative to incarceration for juvenile delinquents. The VORP program works in close partnership with the Monroe County Probation Department, Monroe County Courts, and other youth-serving organizations both to provide programs and services for juvenile delinquents and other at-risk youth and their families and to maximize the effectiveness for community stakeholders. It is a necessary human services tool in the justice system toolbox that complements other referrals for anger and behavior-management therapy, counseling and psychological services, and other family services. CJAM's Healing Community Harm/VORP program is a very unique program in that CJAM staff and volunteers work one-on-one with juvenile delinquents and their families to discuss habits of decision making and to help youth offenders redirect their energies toward more positive and productive life outcomes. CJAM's Healing Community Harm/VORP program aims to reduce juvenile offender recidivism, increase reparations, reduce victim discomfort, and produce a community model for addressing violations of community trust. CJAM staff and volunteers dedicate between five (5) and twelve (12) hours per Offender throughout the VORP process that includes an Intake session, a Community Voices/Life Coaching session, a Victim-Offender Mediation when appropriate, and as many follow-up meetings as are needed (no less than one) to ensure juvenile offenders move forward in a more positive and productive way. CJAM received 97 VORP referrals in 2009 – working with 75 juveniles and their families. VORP programs are offered at zero cost ($0 or Free) to the participants.

CJAM is working to develop a "Community Voices" Initiative that offers victims of crime who either are unwilling or unable to participate in the VORP process a voice at the mediation table. CJAM will train community volunteers in the new Community Voices role to speak on behalf of crime victims and/or as representatives of the general community during mediations with offenders. The Community Voices Initiative is not Victim role-playing. Instead, CJAM acknowledges that the community has a stake in crime and the community should participate in the VORP process to address the harm crime inflicts upon the general public

good. Community voices will allow CJAM to fill the gap in service to victims and offenders in the 50 percent of cases where victims chose not to participate in an Offender's VORP/Healing Community Harm process.

CJAM is also working to develop an in-house shoplifter's alternative program that incorporates much of the VORP process into already established evidence-based Best Practices for community members apprehended for shoplifting crimes. Currently, CJAM operates the national SA/YES Shoplifter's Alternative Program ®, but both probation officers and local big-box retailers have indicated a desire to improve upon the program. CJAM will redesign the shoplifter's alternative program to include local needs and local effects, including a Victim-Impact Panel similar to that offered by Mothers Against Drunken Driving (MADD) and individual program work that is more reflective in nature to truly assess whether or not participants have benefited from the service.

CJAM's Community Mediation referrals jumped from 6 in 2008 to 93 in 2009. CJAM served over 550 clients and their families through a total of 363 referrals within all of its programs in 2009. CJAM relies on more than 100 volunteers each year that donate over 1,000 hours to the various programs. CJAM's Managing Director is currently paid part-time for approximately 18 hours a week. Frequently it takes between 15 and 30 hours a week to complete enough for minimum organizational functioning. As referrals continue to grow, without further funding, CJAM's current staffing levels may not meet Bloomington and Monroe County's current and future need for alternatives to incarceration for juveniles and to increase access for the broader community to alternatives for dispute resolution processes.

Satisfaction of Funding Criteria

CJAM serves a population –those being impacted by or involved in a crime or dispute– previously identified as a priority for social service funds as indicated in the 2003 SCAN report. The report states that there were a total of 4,343 crimes reported in Monroe County in 2000. 48% of respondents indicated that they had experienced some level of problem with being a victim of household crime specifically. According to SCAN, many stakeholders "believed that mediation services could help deal with some court cases more effectively and efficiently. Some issues, especially family matters, could be settled outside of court, saving tax dollars and court time." Specifically, the SCAN identifies a place to start as needing to "develop and implement a plan for recruiting and training mediators based on the work of alternative dispute resolution." All clients served by CJAM are individuals that have been impacted by or involved in a crime or other community-member to community-member dispute.

The Funds Should Provide a One-Time Investment with Leveraged Matching Funds

The funds requested for this program represent a one-time investment in assisting with re-establishing a functional level of personnel to more effectively improve upon Center for Community Justice and Mediation programming and to increase community outreach that benefits the greater public good. The increase of dedicated staff will allow for the continuation and expansion of programs directly contributing toward dispute resolution services within Bloomington and Monroe County as well as furthering services for alternatives to incarceration for juveniles.

CJAM's Average Grant Total 2004 to 2007 was $47,835.33; the Average Grant Total 2007 to 2009 was $14,438.50, a decrease of 231% from 2004 to 2007 primarily due to the discontinuation of the Indiana Criminal Justice Institute – Victim of Crimes Act (VOCA) grant that provided CJAM a stable base of operations. The Average Grant Total 2009/2010 is $0 as of March 27, 2010. CJAM has developed a committed Board of Directors that has approved fiscal plan to move away from grant funding as primary revenue through developing a functional fundraising/friend raising campaign and significant donor base expansion by 2012. CJAM is scheduled its first large fundraising event to be held in the summer/fall of 2010. The Board is working toward a path of fiscal stability that generates enough non-grant income to fund 2.5 staff positions within three years. While CJAM's current office space provides for a Mediation Room, functionality speaking, CJAM will benefit the community in greater ways when CJAM is most able to efficiently operate its social service programming in innovative ways.

CJAM is utilizing (or has grant applications pending) for more than 58% of the total cost associated with these positions and is seeking bridge funding to support the initial staff increase costs.

The Program Should Have Broad and Lasting Benefit to the Community

CJAM has provided Bloomington and Monroe County mediation, coaching, victim/offender reconciliation, and other community programs for the past 30 years. The effects of these programs on the community as a whole are well stated by the following two stakeholders:

Linda Brady, Monroe County Chief Probation Officer: "Our Probation Department partners with Community Justice and Mediation Center by utilizing their Victim Offender Reconciliation Program (VORP) which is a valued community resource. The Probation Department enjoys a positive professional relationship with the CJAM. To this time, our department has primarily relied on VORP to deal with juvenile property offenders, but we support CJAM's effort to expand their restorative justice programs to be utilized with additional criminal justice populations. Further, these restorative justice programs could be expanded to the community so that program participants will not have to be formally charged with adult criminal offenses or committing juvenile delinquent acts."

Monroe County Juvenile Judge Steve Galvin:

"As judge in Monroe Circuit Court VII exercising jurisdiction over juvenile and probate cases, I have learned the value of Community Justice and Mediation Center's restorative justice programs. The Victim Offender Reconciliation Program which CJAM has offered for several years in partnership with the Monroe County Circuit Court has proven to be greatly beneficial to the youth of Monroe County. Now, CJAM is seeking to develop its restorative justice programs in important ways with our strong support."

Project Budget

Budget Item	Cost	Funding Source	Total Provided	Confirmed	Pending
Manager, Healing Community Harm Services	$15,000	Jack Hopkins	$15,000		yes
Managing Director	$9,408	CJAM	$9,408	yes	
	$18,000	Monroe Co. Gov.	$18,000		yes
	$5,000	Jack Hopkins	$5,000		yes
Total Salary Cost:	$47,408				
Total Leveraged Funds:	$27,408				
TOTAL REQUESTED:	**$20,000**				

Submitted by Community Justice and Mediation Center
By Edwin H. Greenebaum, Director of Programs, Member Board of Directors and Executive Committee

Edwin H. Greenebaum 19 March 2010

COMMUNITY JUSTICE AND MEDIATION CENTER
BUDGET 10-1-09 TO 12-31-09
Income/Expenditures to 11/30/09

INCOME		Expected	Actual	Projected Deficit
Client Fees	$ 1,000	$ 667	$ 360	$ (300)
Contracts				
Contributions/Gifts	$ 3,000	$ 2,000	$ 829	$ (600)
Corporate Support				
Fundraisers/Events	$ 2,200	$ 1,474	$ 1,537	$ (500)
Training/Education Fees				
Government Grants				
Private Grants	$ 500	$ 335		
TOTAL	**$ 6,700**	$ 4,476	$ 2,726	$ (1,400)
EXPENSES				
Case Manager Salary	2800	$ 1,876	$ 1,746	
FICA	215	$ 144	$ 134	
Consultant (Development/Coord.)				
Consultation & Materials (Fdtn)	$ 500	$ 335	$ 500	
Communications	$ 360	$ 241	$ 240	
Community Awareness				
Fundraising Expenses	$ 300	$ 201	$ 167	
Insurance				
Office Supplies	$ 150	$ 101	$ 377	
Accounting Update				
Postage	$ 176	$ 118	$ 396	
Printing and Reproduction	$ 50	$ 34	$ 45	
Rent & Utilities	$ 1,000	$ 670	$ 682	
Shoplifters Program Workbooks				
Training & Education Expenses				
Volunteer Support	$ 500	$ 335		
TOTAL	**$ 6,051**	$ 4,054	$ 4,287	

My best guess is that we will finish the year about $1,400 under the budgeted amount for income and about the budgeted amount for expenses.

We will have sufficient money in the checking account to finish 2009 and probably have at least $4,000 to begin 2010. Income is scarce the first of the year until Annual Dinner.

Office supplies expenses are more than budgeted because spent $190 on printer toner and $148 for new checks (that will last us years).
Postage over because I neglected to count in stamps for the newsletter and fundraising letter when we did the budget.

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name Centerstone of Indiana

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 663 Part-time 226 Volunteers 0

Address where Project will be facilitated or housed:
645 South Rogers Street, Bloomington, IN 47403

Name of Project Administrator: Bethany Murray

Address 645 South Rogers Street, Bloomington, IN 47403

Telephone & E-mail (812) 337-2215/ bethany.murray@centerstone.org

Name of other participating agencies, if different from Lead Agency: N/A

Proposed Project:

Title of Project: Be-Well Lifestyles

Total Cost of Project: $180,000

Requested JHSSF Amount: $25,000

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$22,500	Potential Medicaid Offset	Pending
$60,000	Corporate Donor	Pending
$30,000	Private Donor	Pending
$67,500	Private Donors	To be identified

Number of Clients Served by this Project in 2010: Approximately 50

Number of City Residents Served by this Project in 2010: Approximately 50

Is this a request for operational costs? ☒ Yes ☐ No

If "yes," is the request for a pilot project or for bridge funding? ☒ Pilot ☐ Bridge

Example:
Tables: *5 tables @ $12.00 each*
Chairs: *20 chairs @ $8.00 each*

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
In SHAPE training and certification	$25,000
Two full-time mentor/trainers	$90,000
Half-time program coordinator	$25,000
1/2 TO 3/4 time peer support specialist	$15,000
10% FTE Bethany Murray, program staff supervisor	$10,000
Miscellaneous (Mileage, etc.)	$15,000

Claim Submission Date: *(check one)*

☑ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Centerstone of Indiana

Address: 645 S. Rogers St.
Bloomington, IN 47403

Phone & E-Mail: (800)344-8802/ nancy.lethem@centerstone.org

Website: www.centerstone.org

President of Board of Directors: Steven Pritchard, DDS

Director Information

Director of Lead Agency: Robert Williams, CEO

Director's Address: 720 North Marr Road, Columbus, IN 47201

Phone & E-Mail: (812)314-3406/ robert.williams@centerstone.org

Presenter Information

Name of Person to Present Application to the Committee: Nancy Lethem, Director of Devopment

Address: 645 S. Rogers St., Bloomington, IN 47403

Phone & E-mail: (812)355-6355/ nancy.lethem@centerstone.org

Grant Writer Information

Name of Grant Writer: Nancy Lethem, Director of Development

Address: 645 S. Rogers St., Bloomington, IN 47403

Phone & E-Mail: (812)355-6355/ nancy.lethem@centerstone.org

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Grant Application for BeWell Lifestyles Initiative
Submitted by Centerstone of Indiana
Jack Hopkins Social Services Funding Committee
March 29, 2010

Agency Mission

Centerstone of Indiana exists to provide individuals and families who seek services the opportunity for recovery and health through the availability of research-based mental health and addiction therapy, treatment, technology and education. The values that guide our work comprise the following statement: We believe...

- the best healthcare includes behavioral healthcare.
- in a holistic approach, personalized to meet the needs of the individual.
- people must be treated with respect, dignity, and cultural sensitivity.
- consumers and their families must be central to accessible, high-quality care.
- prevention and early intervention are our most efficient services.
- sharing education and information is critical to our effectiveness as providers.

Nature of the Project

Centerstone is requesting $25,000 to enter into a one-time contract with In SHAPE for certification that includes staff training and consultation for early implementation of the BeWell Lifestyles program. BeWell is a motivational health promotion and physical fitness program that is under development by Centerstone, for adults with serious mental illnesses, including those in treatment and recovery from co-occurring substance abuse disorders. The program is based on the InSHAPE Lifestyles model developed by Monadnock Family Services in New Hampshire and modified to serve consumers in Bloomington, Indiana. Participants will meet with a health mentor/personal trainer weekly, creating individualized health, nutrition, and fitness goals and an action plan designed to decrease risk factors for heart disease, obesity, diabetes, and circulatory conditions. Other key program elements include nutrition-related education and activities, vouchers for membership to exercise facilities, smoking cessation programs, and access to a primary care physician. The program will leverage community resources by creating mutually beneficial partnerships with other organizations. Community resource partnerships with the Bloomington Hospital, YMCA, City of Bloomington Parks and Recreation, Mother Hubbard's Cupboard, Hoosier Hills Foodbank, IU School of Health and Physical Education and Recreation, and many others will be sought and developed to serve the wellness needs of participants.

Satisfaction of Funding Criteria

Centerstone is a 501(C)3 organization that has served the Bloomington community for over 50 years with behavioral healthcare services that are responsive to the needs of individuals and families. Over 4,000 individuals seek and receive services at our Bloomington facilities each year.

The Centerstone BeWell pilot will serve Bloomington and Monroe County, and will operate in the first year with funds that are outside of the existing CSI budget. Centerstone is committed to development of these funds in their entirety except for the expected Medicaid remuneration amount. (See attached program budget.) Over time, we are working with the Indiana State Department of Mental Health for greater Medicaid reimbursement of these services that are proven to improve the health of consumers and reduce healthcare costs to the state overall. We intend to build sustainability for this critical program by developing the requisite resources for successful operation and the program's financial self-sustainance.

The Program Should Address a Previously Identified Social Service Fund Priority
The BeWell project will serve the most vulnerable subset of Centerstone clients, those who have severe and persistent mental illness, often with a co-occurring substance use disorder. A high percentage of Centerstone clients in Monroe County are among the most vulnerable citizens identified in the survey of healthcare needs reported in the Service Community Assessment of Needs report from 2003. (SCAN) Physical health conditions among people with serious mental illnesses impact their quality of life and contribute to disproportionate premature death, causing unnecessary suffering for these individuals and disrupting family life for many. Additionally, the unmet primary healthcare needs of this population take a tremendous toll on public resources including hospitals, our school systems, and jails.

In 2006, the National Association of State Mental Health Program Directors issued a technical report, Morbidity and Mortality in People with Serious Mental Illness, which revealed that people with serious mental illness on the average die 25 years earlier than people without serious mental illness. While several factors contribute to this alarming disparity (including barriers to appropriate care, stigma and the lack of cross-discipline training), empirical findings indicate that early mortality among people with serious mental illnesses is clearly linked to the lack of access to primary care services for this population. People with serious mental illness have an increased risk for obesity and poor health outcomes, due to factors such as a sedentary lifestyle, poor diet, lack of exercise, smoking, substance abuse, and metabolic alteration due to psychiatric medications. Despite evidence suggesting that lifestyle changes can improve health risks and lower psychiatric symptoms, few programs exist to help people with serious mental illness adopt and maintain healthier lifestyles. Because people with serious mental illnesses in Monroe County frequently seek and obtain services from Centerstone, we must be able to formulate partnerships to foster integration of primary care services and provide wellness education and lifestyle modification training with the goal of improving health outcomes for these citizens.

The Fund Should Provide a One-Time Investment with Leveraged Matching Funds
The funds requested represent a one-time investment for Centerstone to engage and complete the In SHAPE Certification program. Offered by the founding organization, Monadnock Family Services (MFS), the certification will prepare the leadership organization – Centerstone—to deliver the program in a way that appeals to participants, generates reportable outcomes, strengthens credibility and partnerships among other community groups and models the benefits of patient centered care. The Jack Hopkins Fund Grant will help in leveraging new community partnerships and pending grant funds and in identifying additional funding resources for the BeWell program in Bloomington. MFS reports that it takes a commitment of three years to get the program established and on its way to sustainability. The certification process provides formal training and support in the first year of operation. Please see the attached document, "In SHAPE Certification."

The Program Should Have Broad and Lasting Benefit to the Community
The BeWell Lifestyles program will provide lasting benefit to the community, not only by improving the quality of life and life expectancy of program participants, but also by significantly alleviating the costs to our families, school systems, public health, and the criminal justice system. Additional lasting benefits include better integration of people with serious mental illness into the community, reduction of stigma, and development of partnerships that have enduring meaning for strengthening coalitions to address healthcare concerns identified in the SCAN report. The grant for certification will enable us to develop, start-up and grow the BeWell program in its capacity to serve the Bloomington community with wellness resources for residents with serious mental illnesses for years to come.

Centerstone of Indiana
BeWell Lifestyles Program Budget

Budget Item	Cost
InSHAPE training/certification	$25,000
Two full time mentor/trainers	$90,000
½ to ¾ time peer support specialist	$15,000
10% FTE Beth Murray RN, program staff supervisor	$10,000
Miscellaneous (mileage, etc.)	$15,000
Half time program coordinator	$25,000
Total:	**$180,000**

Funding Source	Amount	Confirmed	Pending
Jack Hopkins Grant	$25,000		Yes
Private Donor	$30,000		Yes
Corporate Donor	$60,000		Yes
Medicaid Offset	$22,500		Yes
Private Donors	$42,500		To be identified
Total Pending:	**$180,000**		

Total program costs: $180,000

Total leveraged funds: $155,000

Total Requested: $25,000

Additional program value considerations:

- **Leveraged partnerships for collaborations among many community businesses and agencies and town and gown -- to include people with serious mental illness in the Bloomington community vision for whole community health – invaluable, lasting.**

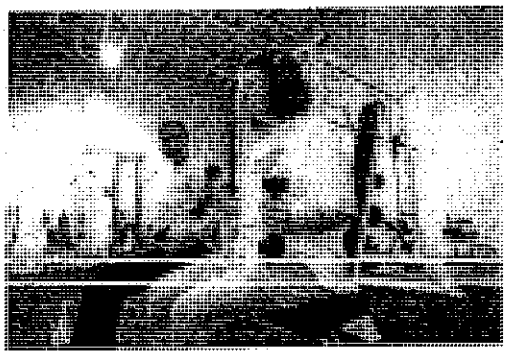
- **Savings in public health dollars, criminal justice resources, and other overcommitted community resources over the lifetime of one person with serious mental illness – inestimable, but with tremendous potential to free up resources that will clearly be otherwise encumbered.**

- **Value of Centerstone commitments in professional staff time for program development, development of community partnerships and fundraising for this initiative – uncalculated, but significant, deeply committed and dedicated for the three year start-up process.**

REVISED

In SHAPE Certification

It takes more than a manual or series of classes for a program like In SHAPE to really reach its potential. Monadnock Family Services' **In SHAPE Certification** process prepares community leaders to deliver the program in a way that that appeals to participants, generates reportable outcomes, strengthens credibility and partnerships among other community groups, and models the benefits of patient centered care.



The certification process is provided by the people who know what make In SHAPE work, have the ability to adapt approaches to the unique needs of different communities without compromising the integrity of the model, and maintain first hand knowledge and experience with the program

A commitment to your success

The requirements for successful implementation of In SHAPE have been carefully identified and the process for certification starts with a careful selection method designed to help communities consider the requirements for success against their current strengths and capacity.

Up to ten organizations will be selected be the first to be certified in 2009. Monadnock Family Services commits to doing everything possible to insure maximum success of these first ten sites. The process provides:

1. A partner committed to adapting the In SHAPE model to leverage the unique strengths of your organization and community.
2. A two-day training on all aspects of the program, including elements of a research component, needed for implementation for up to five members of your team.
3. Program manual with guidelines, tools and templates for all members of the team in both print and electronic formats.
4. Assistance from the developers in finding grant funding to support In SHAPE for up to one year.
5. Up to 40 hours of technical assistance, including an on-site visit, phone coaching and consulting to help you recognize opportunities, overcome obstacles and establish a successful program.

Fast Facts about Certification

Duration: It takes a commitment of three years to get the program established and on its way to sustainability. The certification process provides formal training and support for the first year.

Eligibility: Any community group or leader (it's not necessary to be a behavioral health provider) can become certified to deliver InSHAPE.

Requirements: The program and certification process are designed to leverage the strengths of entrepreneurial leaders who are passionate about creating opportunities for people with severe mental illness to improve their health and quality of life, who already have strong support from their boards or advisors, as well as strong existing relationships with community partners (especially fitness and nutrition providers).

Fees: Certification fees, which include all training, consulting, and materials, for the first year and ongoing membership in the national network providing a connection to visibility and success of the program and other members are $25,000 per organization or community.

Other costs: Implementation costs vary by community and will be estimated as part of the selection process.

The network: The people committed to this first phase of In SHAPE's expansion will naturally share a desire to go beyond the status quo in behavioral health services, as well as a strong personal commitment to do more and better for the people being served. Monadnock Family Services intends to facilitate evolution of this unique network to provide ongoing value to its members.

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Centerstone of IN
Statement of Activities
From 6/1/2009 Through 6/30/2009

		Current Period Actual	Current Year Actual
	Revenues		
	Government		
40100	Medicaid Revenue	34,224.41	1,303,403.21
40101	Contractual Adj-Medicaid	526,554.99	(166,178.23)
40102	Contractual Adj-Medicaid	(557,681.56)	(557,681.56)
40110	Care Select Revenue	78,525.00	465,611.52
40111	Contractual Adj-Care Select	(42,643.56)	(250,097.01)
40120	Hoosier Healthwise Revenue	172,298.73	1,050,949.21
40121	Contractual Adj-Hoosier Healthwise	(78,519.20)	(465,379.36)
40130	MRO Revenue	2,062,673.64	16,166,104.21
40131	Contractual Adj-MRO	(527,329.72)	(3,746,787.19)
40132	MRO Match	(330,077.00)	(4,005,792.45)
40140	Medicare Revenue	119,759.27	908,217.49
40141	Contractual Adj-Medicare	(49,150.20)	(674,475.07)
40150	HIP Revenue	14,276.25	93,734.53
40151	Contractual Adj-HIP	(13,224.65)	(63,613.82)
40170	Agency Revenue	32,609.90	285,013.67
40171	Contractual Adj-Agency	(18,871.53)	(204,277.10)
40180	IV-B Revenue	(1,293.93)	38,396.40
40181	Contractual Adj-IV-B	(66.81)	(2,445.07)
40190	Voc Rehab Revenue	41,420.30	292,888.82
40191	Contractual Adj-VocRehab	0.00	736.99
41100	State SMI Funds	772,237.66	7,490,508.92
41110	State SED Funds	69,498.17	416,989.02
41120	State CA Funds	136,890.67	821,344.02
41130	PATH Grant	6,129.00	73,548.00
41140	DEAF Funds	2,672.00	19,857.00
42100	County Tax Funds	167,796.90	1,483,564.80
43110	Federal HUD	38,047.05	351,858.23
43120	MHFRP Revenue	170,000.00	1,312,217.33
	Total Government	2,826,755.78	22,438,216.51
	Non-Government		
40160	3rd Party Revenue	163,114.51	1,897,031.69
40161	Contractual Adj-3rd Party	(59,959.21)	(857,579.07)
40200	Private Pay Revenue	405,440.47	3,883,802.31
40201	Contractual Adj-Private Pay	1,735,848.11	(536,439.40)
40202	Contr Adj-Private Pay	(2,024,194.22)	(2,024,194.22)
43100	Grant Revenue	147,244.24	1,090,687.44
43130	Solutions EAP Revenue	42,440.82	200,147.03
43131	Contractual Adj-Solutions	(38.76)	12,304.21
43150	Consultation & Education Revenue	3,225.00	19,745.00
44100	Donations	0.00	31,204.77
44110	Rental Income	21,423.56	233,644.98
44120	Resident Meal/Per Diem Income	0.00	17.00
44130	Miscellaneous Income	50,103.95	561,980.33
44140	Interest Income	851.34	1,480.08
44150	BHOI Mgt Fee Revenue	24,803.95	158,661.98
44160	Mgt Services Revenue	21,845.69	387,731.85
63200	Allowance for Bad Debts	(91,907.96)	(734,836.14)
	Total Non-Government	440,241.49	4,325,389.84
	Total Revenues	3,266,997.27	26,763,606.35

Centerstone of IN
Statement of Activities
From 6/1/2009 Through 6/30/2009

		Current Period Actual	Current Year Actual
	Expenses		
	Operating		
60100	Salaries - Regular	1,635,803.71	14,944,827.61
60101	Salaries - OT	16,825.69	129,005.58
60102	Leased Employees	12,553.16	43,840.63
60110	Paid Time Off	161,257.14	311,985.98
60120	Payroll/Temporary	7,128.32	82,606.49
60200	Major Medical	772,110.77	2,080,053.26
60210	Employer FICA	119,904.05	1,054,941.12
60220	Unemployment Compensation	6,080.09	56,384.59
60230	Pension	39,035.40	407,667.63
60240	Workman's Compensation	1,471.83	23,987.14
60260	Wellness Program	1,906.55	11,249.24
60270	LTD/Life/AD&D	26,667.63	173,651.26
61100	Medical	6,080.47	68,084.49
61110	Household Food (Client)	12,044.99	106,474.51
61120	Household Supplies Client	2,180.60	30,170.19
61130	Laundry & Linen	3,043.49	30,065.18
62100	Meals, Travel & Lodging	5,631.35	154,217.95
62110	Employee Mileage	65,011.61	439,141.80
62120	Travel-Other	0.00	251.25
63100	Program Supplies/Food	19,945.27	137,932.96
63110	Vehicle Repairs	4,096.53	32,419.99
63120	Gasoline	4,477.89	45,273.56
63130	Auto Insurance	7,280.50	47,264.56
63140	Transportation	1,429.25	7,761.92
63150	Malpractice Insurance	4,242.42	57,772.06
63160	Physician/Clinical (Client)	8,075.00	36,999.55
63170	Addictions Purchased Services	17,500.00	210,989.75
64100	Liability Insurance	6,243.49	76,078.33
64110	Professional Services - Non - Clinl...	26,032.16	500,896.63
64120	Legal	2,212.40	76,975.36
64130	Accounting & Auditing	3,765.73	50,354.18
64140	Marketing and Advertising	15,408.07	92,046.43
64160	Supplies - Office and Event	17,512.45	205,722.83
64165	Printing Expenses	6,217.90	23,560.71
64170	Postage	3,643.87	41,429.80
64180	Internet Access and T-1 lines	15,535.79	179,053.46
64190	Mobile Communications	2,417.00	136,660.33
64200	Telephone - Local and LD	22,267.80	198,760.19
64210	Publications & Subscriptions	3,291.25	29,412.62
64220	Equipment Leases	8,651.49	53,102.89
64230	Building Rental	14,622.55	132,372.90
64240	Real Estate Tax	1,372.18	3,765.82
64250	Repair & Maint-Building/Grounds	56,123.14	632,948.85
64260	Repair & Maint-Equipment	22,871.40	170,651.87
64270	Electricity	24,315.94	182,707.16
64280	Gas	997.93	62,901.80
64290	Sewage & Water	2,678.61	28,399.07
64300	Cable Television	1,173.13	10,755.89
65100	Employees Dues & Licenses	4,158.77	20,912.79

Centerstone of IN
Statement of Activities
From 6/1/2009 Through 6/30/2009

		Current Period Actual	Current Year Actual
65110	Training/Conferences	8,163.10	82,842.62
65120	Recruiting	7,184.05	46,715.95
65130	Rewards & Recognition	0.00	6,498.63
65140	TB Testing	0.00	783.66
65150	Employee Relations	88.56	88,795.46
	Total Operating	3,238,732.47	23,860,126.48
	Non-Operating		
61140	Semi-Independent Living	617.00	10,893.02
63180	Grant Expense	0.00	3,097.78
63185	Wheels to Work	0.00	26.95
64150	Corporate Dues & Memberships	5,988.63	82,829.81
66100	Other Miscellaneous Expense	34,857.06	332,517.82
66110	Depreciation	91,332.90	865,812.86
66120	Amortization Expense	9,152.00	58,206.00
66130	Interest Expense	32,663.90	250,106.64
66140	Service Charges & Fees	6,167.84	44,575.62
66150	Cash Short/Over	52.90	336.63
66160	IDFA Rev Bond Annual Expense	3,164.45	37,973.40
66170	Loss on Disposal/Investment	0.00	8.33
66180	Unrealized Loss on Derivative	(9,077.00)	66,937.00
67130	CI Overhead	0.00	211,242.72
	Total Non-Operating	174,919.68	1,964,564.58
	Total Expenses	3,413,652.15	25,824,691.06
	Net Surplus / (Deficit)	(146,654.88)	938,915.29

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name Children's Village

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 27 Part-time 5 Volunteers 1

Address where Project will be facilitated or housed:
2431 N. Smith Pike, Bloomington, IN. 47404

Name of Project Administrator: Marla Rosen, Center Director

Address 2431 N. Smith Pike, Bloomington, IN. 47404

Telephone & E-mail 812-355-4881

Name of other participating agencies, if different from Lead Agency:

Proposed Project:

Title of Project: Second Step Anti Bullying and Personal Safety Curriculum for Pre-K

Total Cost of Project: $1832.00

Requested JHSSF Amount: 1832.00

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
Travel and Lodging expenses to attend training	The Villages of Indiana	Confirmed

Number of Clients Served by this Project in 2010: 40 (possibly more if community shows interest)

Number of City Residents Served by this Project in 2010: 29

Is this a request for operational costs? ☐ Yes ☒ No

If "yes," is the request for a pilot project or for bridge funding? ☒ Pilot ☐ Bridge

Example:
Tables: 5 tables @ $12.00 each
Chairs: 20 chairs @ $8.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Second Step Anti Bullying Curriculum	289.00
Training for Director	525.00
Personal Safety Curriculum (Talking about Touching)	289.00
Puppets for Training Facilitation and Other Materials	161.00
DECA (2-5) Nationally Accredited Behavioral Assessment Tool	199.00
Family Guide For Training Parents	369.00

Claim Submission Date: *(check one)*

☑ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Children's Village

Address: 2431 N. Smith Pike

Bloomington, IN. 47404

Phone & E-Mail: (812) 355-4881

Website: www.childrensvillagekids.org

President of Board of Directors: David Barrett (317) 569-9600

Director Information

Director of Lead Agency: CEO - Sharon Pierce

Director's Address: 652 N. Girls School Rd., Ste. 240, Indpls, IN. 46214

Phone & E-Mail: (800) 874-6880 SPierce@villages.org

Presenter Information

Name of Person to Present Application to the Committee: Director of Children's Village - Marla Rosen

Address: 2431 N. Smith Pike, Bmgton, IN. 47404

Phone & E-mail: (812) 355-4881

Grant Writer Information

Name of Grant Writer: Marla Rosen

Address: 2431 N. Smith Pike, Bmgton, IN. 47404

Phone & E-Mail: (812) 355-4881

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Children's Village
A Child Development and Education Center
Marla Rosen, M.Ed.
Director
2431 North Smith Pike
Bloomington, IN 47404
Phone: 812.355.4881
fax: 812.355.4885
email: mrosen@villages.org
www.childrensvillagekids.org

Children's Village, Bloomington, IN

Training for Director and Implementation of Nationally accredited Second Step Anti Bullying and Personal Safety Curriculum

Mission

Children's Village is dedicated to providing children and their families with a high quality, loving, safe, nurturing, age and developmentally appropriate environment. We, at Children's Village, also encourage the development of positive self-esteem to help grow children who are intelligent and confident. Understanding that parents are their child's first teachers, the Children's Village partners with families to promote continuity in the child's home and school experiences. We work in partnership with the Villages of Indiana, a multi faceted child welfar agency that administers the Healthy Families program throughout Indiana and provides foster care and adoption services.

Project

Children's Village is requesting $1832.00 to administer an internationally acclaimed pilot project called *Second Step.* This curriculum is an evidenced based anti-bullying curriculum and has received awards and endorsements from the U.S. Department of Education, the U.S. Department of Mental Health and has been rated a "model program" by the Office of Juvenile Justice and Delinquency Prevention. The Second Step program offers hands-on activity based lessons that teach social-emotional skills which are imperative to learning and building a positive sense of self and respect for others. Children enrolled in these programs build language and communication skills, while learning how to identify their feelings, solve problems and engage in meaningful peer relationships. Puppets, photo-lesson plans and sing along CD's help children internalize and retain activities, interfacing visual, kinesthetic and audio learning. The "Talking About Touching" Personal Safety Curriculum offers young children a foundation of fundamental skills for dealing with dangerous situations and supports families and teachers in discussing sensitive but critical issues with children. Teaching strategies in these programs are appropriate for different developmental levels and offer a multi-cultural perspective teaching ethnic and racial tolerance.

Criteria-Need.

The Monroe County Scan demonstrates the need for services in single parent households and low income families, who are at greater risk for anxiety, stress and violence. Many of the children in these families are struggling and have identifiable problems with self regulation, social and emotional issues that manifest in aggression, impulsivity and low self esteem. Based on voucher use at Children's Village, 30% of our families live in poverty. Children's Village makes every effort to implement a "no fail" policy in terms of dealing with challenging behavior in a consistently nurturing and empathetic manner. We engage with parents to find ways in which we can work together on behalf of their child rather than dismissing the family. Research shows that children who are kicked out of daycare due to behavior regress developmentally and socially. This also manifests in identifiable shame and sense of failure by parent. Additionally, test scores are lower and kindergarten readiness is diminished. The Director at Children's Village would like to implement this program at our center to help support children, teachers and families. This curriculum is effectively used between Pre-K and middle school level in schools all over

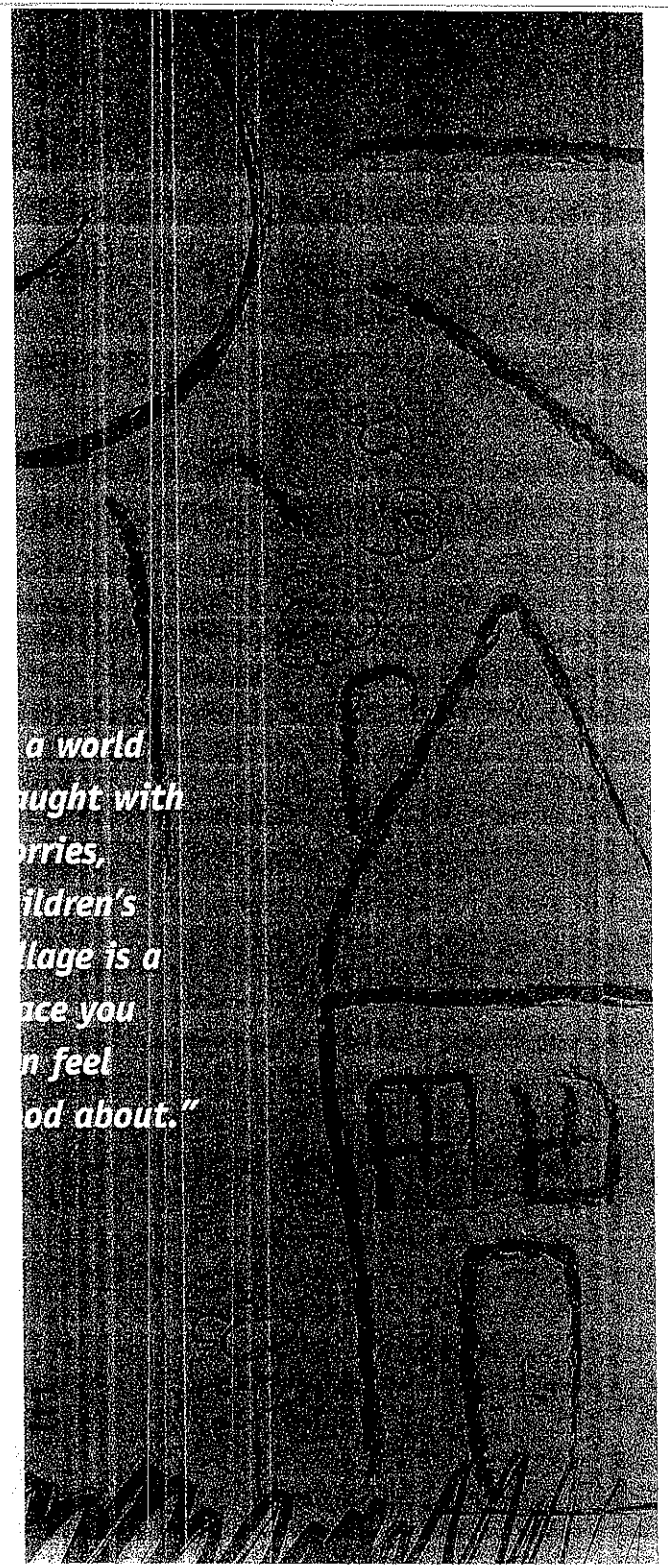
the U.S. and internationally and has shown to improve school performance and create good citizenship and an environment of empathy among students. As an Early Childhood Mental Health Consult in Oakland, CA. between 2004 and 2009, the current Director of Children's Village observed the successful implementation of *Second Step* in Head Starts, Even Start and in other Pre-K programs. The Parent Training, administered by the Director would offer effective tools that compliment the teachers' implementation of this program by teaching parents ways in which they can support pro-social behavior and problem solving in their preschoolers. Decreased aggression and more connectedness with our "at risk" families as well as all families will reap many benefits. The Director would like to work with other centers to provide training.

One-Time Investment.
Children's Village requests these "pilot" training funds in order to ensure that Director receives full scope of training and can facilitate with teacher and parents. Training materials and curriculum do not need to be updated, as lessons are repeated throughout year.

Fiscal Leveraging
Director would seek travel and lodging costs to attend training from The Villages of Indiana.

Broad and Long-Lasting Benefits. This request for training funds will serve to support young children as they become a part of the community as students. Helping children to become positive role models will diminish aggression and bullying and have a community wide effect in Bloomington. Parents and teachers who struggle with children's behavioral issues will better understand the meaning underneath behaviors and will have an opportunity to manage in a more empathetic way.

Amount Requested (in Order of Priority):	
Second Step Anti Bullying Curriculum	**289.00**
Training for Director	**525.00**
A Personal Safety Curriculum (Talking about Touching)	**289.00**
Puppets For Classroom Facilitation and Posters	**161.00**
DECA (2-5) Nationally Accredited Behavioral Assessment Tool	**199.00**
Family Guide For Training Parents	**369.00**
TOTAL AMOUNT REQUESTED	**1,832.00**



Programs are offered in the following age groups

- Infant (6 weeks to 1 year old)
- Toddler (walking infant through 2 years old)
- Preschool (3 to 5 years old)

Children are accepted into their age group classes as space is available. Placement into the next age group is based on chronological age, developmental skills and state guidelines. Our programs are available to children of any race, gender, religion, or national origin.

For More Information

Please visit our web site:
childrensvillagekids.org

or call:
812.355.4881 (Bloomington)
317.821.9000 (Indianapolis)

Children's Village
A Child Development and Education Center

2431 N. Smith Pike
Bloomington, IN 47404

5555 Galeao Ct.
Indianapolis, IN 46241

United Way

CWA

ACCREDITED

Children's Village
A Child Development and Education Center

Bloomington and Indianapolis

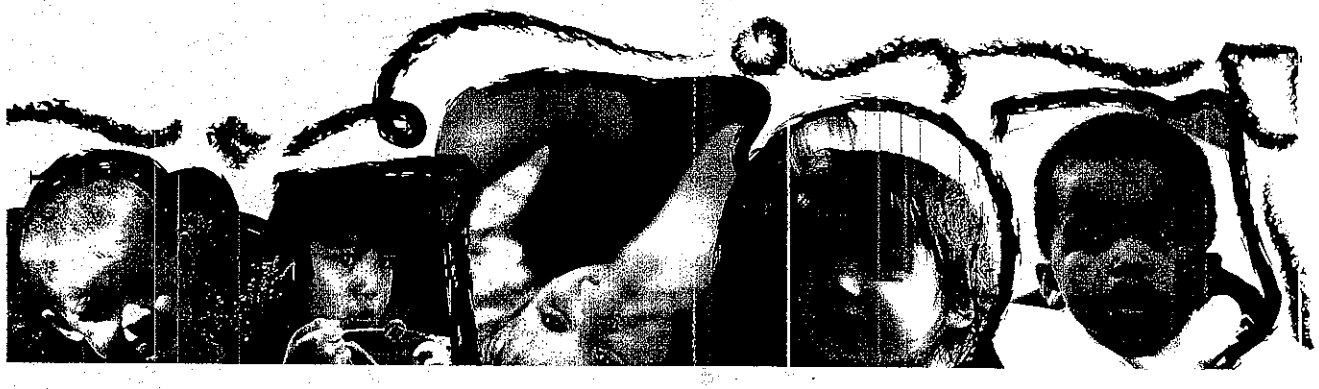
Play, discover, grow.

Learning Through Play

Children learn by doing. This is at the heart of the Children's Village mission. We are dedicated to providing children and their families with a high quality, loving, safe, nurturing, age and developmentally appropriate environment. We know that each child is a unique individual, so we have developed our child care program to promote the development of each child in the following areas:

Large Motor	**Self Help Skills**
Fine Motor	**Language**
Social/Emotional	**Cognitive/ Problem Solving**

The Children's Village learning experience encourages children to think of new ideas, make new discoveries, ask questions, experiment, and learn through trial and error. Understanding that parents are their child's first teachers, we partner with families to promote continuity between the child's home and school experiences.



Learning Environment

Being separated from your young child isn't easy, even if only for a few hours a day. To provide some peace of mind for working parents, we operate two state-of-the-art child care centers in Indianapolis and Bloomington. Both facilities are designed to be safe, secure environments for young children to play, discover and grow, while they are away from home.

A safe, nurturing place when home isn't possible.

From the secure entries and fenced outdoor grounds, to the caring, focused teachers and the nutritious, freshly prepared meals and snacks, Children's Village is a safe, nurturing place for your child—the next best thing to home.

Learning Through Care Giving

Whenever possible, Children's Village offer individualized attention to each child by allowing teachers to remain with the child they progress to new levels. By focusing o each child's individual progress with the c nuity of teacher relationships, Children's V is able to provide ideal, tailored developm programs for all children, including those with disabilities.

Learning About The Villa

The Villages operates more than 20 offices across Indiana bringing quality family and childhood services to families. In addition Children's Village, The Villages administers Healthy Families program, operates a diver foster care program and facilitates adoptio For more information visit The Villages we at **villageskids.org**.

Children's Village Bloomington Center
A Division of The Villages of Indiana, Inc.
Center Financial Statement at 12/31/2009

Revenue:	
Fee Revenue less discounts (vacation, multi-child)	879,708
Federal Food & Nutrition Program meal reimbursements	32,208
MiddleWay FoodWorks lease income (ended December 2009)	16,823
Other Income (interest, donations, etc.)	17,102
Total Revenue:	945,841
Expenses:	
Salaries	595,921
Payroll Taxes & Fringe Benefits	193,949
Program Supplies and Food	189,449
Staff Training and Travel	5,312
Leased and Purchased Equipment	4,226
Repairs, Maintenance, Cleaning	42,657
Rent, Utilities, Telephone, Insurance	223,513
Total Expenses:	1,255,026
Net Revenue or (Loss):	(309,185)

THE VILLAGES OF INDIANA, INC

Statement of Activities

Year to Date at Month Ended December 2009	2009
Revenue and Other Support	
Contributions	139,900
Foundation Program Support	244,422
Government Grants - Federal	71,948
Government Grants - Other	2,646,492
Healthy Families Grant	5,484,456
Statewide FP Recruitment Grant	902,507
Prevent Child Abuse Indiana	401,756
Foster Care	11,799,598
Adoption	132,629
Transitional Living	1,021,332
Children's Village Centers	1,692,180
Family Services	41,553
Interest Income	12,398
Other	291,294
Total Revenue and other support	24,882,464
Expenses and Losses	
Program Services	
Foster Care	10,725,054
Adoption	515,337
Prevent Child Abuse Indiana	382,916
Transitional Living	1,450,698
Children's Village Centers	2,564,207
Family Services	1,301,801
Healthy Families	4,811,481
Statewide FP Recruitment Grant	855,916
Total Program Services	22,607,410
Support Services	
Management and general	1,921,670
Other supporting activities	213,466
Total Support Services	2,135,135
Total Expenses	24,742,545
Change in Unrestricted Net Assets	139,918
Unrestricted Net Assets, Beginning of Year	4,995,497
Unrestricted Net Assets, End of December (Fund Balance)	5,135,415

Jack Hopkins Social Services Funding Application
Funding Sheet

Lead Agency:

Name **Christole, Inc.**

Is the Lead Agency a 501(c)(3)? _X_Yes __ No

Number of Agency Employees: Full-time 70____ Part-time 36 __ Volunteers

Address where Project will be facilitated or housed:

Sherwood Oaks Christian Church, 2700 East Rogers Road, Bloomington, Indiana 47401

Name of Project Administrator: **Bert Clemons**

Address: **200 South Hawthorne Drive, Nashville, Indiana 47448**

Telephone & E-mail: **812-988-1257 ext 212 bert@christole.org**

Name of other participating agencies, if different from Lead Agency:

Options, Stonebelt

Proposed Project:

Title of Project: **D-SPA Training Conference Lead Trainer**

Total Cost of Project: **$2,000.00**

Requested JHSSF Amount: **$2,000.00**

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending

No other sources have been contacted for this element of the training conference.

Number of Clients Served by this Project in 2010: 100 _____

Number of City Residents Served by this Project in 2010: 80 _____

Is this a request for operational costs? __Yes _X_ No If "yes," is the request for a pilot project or for bridge funding? __ Pilot __ Bridge

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priorityand their costs.

ITEM	COST
Tom Pomeranz, Key Speaker and Trainer	**$2,000.00**

Claim Submission: July 2010 – September 2010 X October 2010 – December 2010

Other

Jack Hopkins Social Services Funding Application
Agency Contact Sheet

Lead Agency:

Name: **Christole, Inc**

Address: **200 South Hawthorne, Nashville, Indiana 47448**

Phone & E-Mail: **812-988-1257 ext 212 bert@christole.org**

Website: **www.christole.org**

President of Board of Directors: **Phil Reinhard, Board Chair**

Director Information

Director of Lead Agency: **Bert Clemons 4519 East Deckard Drive, Bloomington IN 47401**

Phone and E-mail **812-339-3738 bert@christole.org**

Presenter Information

Name of Person to Present
Application to the Committee:
Bert Clemons

Address: **4519 East Deckard Dr. Bloomington, IN 47408**

Phone & E-mail: **812-339-3738 bert@christole.org**

Grant Writer Information

Name of Grant Writer: Bert Clemons

Address: **4519 East Deckard Dr. Bloomington, IN 47408**

Phone & E-mail: **812-339-3738 bert@christole.org**

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative

A Simple Program Budget for use of requested funds (please check your math)

- A year-end financial statement that includes fund balances and total revenue & expenditures

Christole, Inc.
Jack Hopkins Social Services Funding Request
March 2010
General Information

Christole's mission is to enhance the quality of life for people with disabilities by offering individualized community opportunities. We began as an effort by parents of children with autism in Franklin, Indiana who were seeking support services for their children. As more parents with similar circumstances became involved, the grassroots effort provided day services for children. As funding sources expanded for service as well as the implementation of the Americans with Disabilities Act and the Indiana Autism Commission, Christole began to expand and develop unique residential services for children with autism and developmental disabilities. The agency soon grew from two homes in Johnson County to seven homes in Monroe, Brown, and Bartholomew Counties.

We are governed by a 10 member Board of Directors who represent our service delivery area. We are also regulated and licensed by the Indiana Family and Social Services Administration (FSSA) and the Indiana State Department of Health (ISDH).

Christole currently serves 18 children and 6 adults in Monroe County, Indiana in 4 group home settings. We also serve 6 adults and 12 children in neighboring Brown and Bartholomew Counties in Indiana. In 2008, we provided over 83,000 hours of direct care at our residential sites.

Christole helps children and adults overcome their disabilities and achieve independence through consistent skills training and active treatment. We help those we serve to acquire daily living skills that they will need when they reach their ultimate goal: independence. We work with children in conjunction with local schools to reach their educational goals while providing a home environment that assists them to learn the basic skills of personal hygiene, eating and diet, communication, community access, and maintaining their own health care. Our group homes are staffed 24 hours a day to provide any support or guidance that residents may require.

Christole works closely with schools in Monroe, Brown, and Bartholomew Counties to assist the children we serve with their educational needs. We cooperate with transportation, provide behavior management support as well as training for school staff to help them better understand the unique abilities of the children we serve.

Jack Hopkins Request
Working with persons with disabilities is a demanding job. It requires acute skills, selflessness, and compassion. Christole and other organizations that provide these services are always challenged to retain staff who are motivated and engaged. Few employees come to work with Christole with significant past experience with the developmentally disabled. There are currently no colleges in Indiana offering career paths in Developmental Disabilities. Almost all of the training a person who works for Christole, Stonebelt, or Stonebelt receives occurs on site at the agency. Yet, individuals and families expect a high degree of competence and performance while the state continues to diminish funds for these services.

Christole, Inc.
Jack Hopkins Social Services Funding Request
March 2010

In this time when funds are being cut for agencies that serve the most vulnerable people among us, trained staff who care about those they serve are a valuable asset to our community and society.

In 2009, Christole, Stonebelt, and Options put on D-SPA, the first training Indiana conference specifically for Direct Service Professionals, "the hardest working crew in the business". This two day conference, held in April, was intended to provide extra training and support in health care issues, disability issues, self motivation, and stress relief. A total of 20 hours of training were offered during this conference.

100 staff from organizations in Southern Indiana, 80 of whom worked in Monroe County, attended the two day training. Because this conference targeted DSPs who are generally entry level staff. DSPs attended the conference at no cost. The total cost of the conference, including fees for trainers, was shared between Christole, Options, and Stonebelt.

Tom Pomeranz, a well known trainer and speaker in the disabilities industry, provided a keynote address and afternoon training session on the delivering care that emphasize independence over institutionalization and current best practices in the industry. A description of Mr. Pomeranz is attached.

This year, we will again engage Mr. Pomeranz our key speaker and trainer. He will hold an afternoon training session for 40 Direct Service Professionals on best practices in the field of developmental disabilities. Having Tom Pomeranz as a focal point of our training conference will draw more staff to interact not only with him, but also with other health care professionals, therapists and trainers who also will be presenting in separate sessions during the one and a half day conference. His customary fee is $2,000.00 per full day.

Use of Funds
Christole is requesting $2000.00 from the Jack Hopkins Social Services Fund to cover the cost of bringing Tom Pomeranz to our D-SPA training conference for one day of staff training.

28 March 2010

Bloomington City Council
401 North Morton Street
Bloomington, Indiana 47402

Dear Council Members:

Attached to this email message is Christole, Inc's request for funding from the Jack Hopkins Social Services Fund.

We are requesting funds to train Direct Service Professionals from three local organizations that serve person with disabilities. We anticipate that 100 staff, most of whom live and work in the Bloomington area, will participate in this training.

During this time of dwindling resources, training and retention of people who serve our city's most vulnerable citizens is a most important concern that we all share.

Thank you for your consideration. Please do not hesitate to contact me by phone at 812-988-1257 ext 212 or by email at bert@christole.org if you need my assistance or additional information.

Sincerely,

Bert Clemons
Christole, Inc.

Universal LifeStiles, L.L.C.

...Overcoming Life's Obstacles

THOMAS E. POMERANZ, Ed. D.

Dr. Tom Pomeranz is a nationally recognized authority, trainer, clinician and consultant in the field of services for people with disabilities.

Dr. Tom Pomeranz is a nationally recognized authority, trainer, clinician and consultant in the field of services for people with disabilities. Over the last forty (40) years, Tom has conducted thousands of seminars and programs throughout the United States and Canada. His audiences praise his ability to combine information, humor, passion and storytelling into an informative whole that does not just present the information, but really communicates it in a memorable fashion.

Tom was the keynote speaker at the Fifth International Conference on Developmental Disabilities and Aging in Cyprus. He is the highly acclaimed creator of Universal Enhancement, which teaches strategies promoting community participation and supporting people to have a quality life. Additionally, he is noted for his innovative approach to leadership and management training.

Tom has authored numerous articles in various professional publications and The Principles and Practices of Universal Enhancement. Published by High Tide Press, this book details with humor and compassion the autocratic and clinical restraints of supporting people with developmental disabilities and the alternative "Universal Enhancement" way. Tom has also created a seven part staff training DVD series The Principles and Practices of Building Community. Co-produced with Tierra Del Sol it covers seven critical topics that provide staff with best practice tools to enhance the quality of life for people with disabilities.

Tom received his Bachelor and Master of Science Degrees in Special Education and a Doctorate in Mental Health Administration from Indiana University, followed by post-graduate work from the University of Notre Dame in the area of experimental psychology. He has held a variety of top level administrative posts in community-based service organizations and three large state-operated facilities. Tom is a Policy Fellow and Visiting Lecturer for Minot State University – North Dakota Center for Persons with Disabilities, a University Center of Excellence.

Tom is the President and CEO of Universal LifeStiles with offices located in Indianapolis, IN.

©Universal LifeStiles, L.L.C.
8126 Wellsbrook Drive
Indianapolis, IN 46278
Phone: (317) 871-2092 | Fax: (317) 871-2096
tpomer@aol.com

CHRISTOLE, INC.
Balance Sheet
December 31, 2009

ASSETS		
Current Assets		
Cash	$ 608,482.72	
Accounts receivable	157,789.73	
Prepaid insurance	3,529.77	
Other prepaid expenses	1,513.49	
Total Current Assets		$ 771,315.71
Property and Equipment		
Fixed assets	2,558,656.69	
Accumulated depreciation	(1,454,155.13)	
Net Property and Equipment		1,104,501.56
Other Assets		
Community Foundation Endowment	11,531.58	
Heritage Fund Endowment	11,648.29	
Lease Deposit Red bud Storage	50.00	
Unamortized loan costs	8,822.41	
Total Other Assets		32,052.28
TOTAL ASSETS		$ 1,907,869.55
LIABILITIES AND FUND BALANCE		
Current Liabilities		
Accounts payable	$ 33,990.27	
Estimated third party liabilities	82,800.00	
Other current liabilities	10,000.00	
Provider assessment tax	8,717.60	
Accrued payroll & related liabilities	178,132.24	
Total Current Liabilities		$ 313,640.11
Long-Term Liabilities		
Mortgage Rhinestone LB #40804	81,485.72	
Mortgage Park Lane LB #40988	113,199.70	
Loan Van #8 PSB #3004534107	15,918.35	
Consolidated Mtge LB #40925	884,062.21	
Loan - Phone System - SBC	290.28	
Total Long-Term Liabilities		1,094,956.26
Total Liabilities		1,408,596.37
Fund Balance		
Unrestricted fund balance	626,644.55	
Net Income	(127,371.37)	
Total Fund Balance		499,273.18
TOTAL LIABILITIES & FUND BALANCE		$ 1,907,869.55

3/29/2010 at 8:35 AM *Unaudited - For Management Purposes Only*

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name: Community AIDS Action Group of South Central Indiana

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 0 Part-time 0 Volunteers 20

Address where Project will be facilitated or housed:
333 East Miller Drive, Bloomington IN 47401

Name of Project Administrator: Jill Stowers

Address: PO Box 5275, Bloomington, IN 47407

Telephone & E-mail: 812.353.3250 / jstowers@bloomingtonhospital.org

Name of other participating agencies, if different from Lead Agency: Bloomington Hospital Positive Link, Planned Parenthood of Indiana, Monroe County Health Department, IU Health and Wellness Center

Proposed Project:

Title of Project: NAMES Project HIV Awareness Campaign

Total Cost of Project: $25,000.00

Requested JHSSF Amount: $4,350.00

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$8,600.00	CAAG Operating Expenses	Confirmed
$12,050.00	Sponsorship	Pending

Number of Clients Served by this Project in 2010: 7,500

Number of City Residents Served by this Project in 2010: 4,500

Is this a request for operational costs? ☐ Yes ☒ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☐ Bridge

Example:
Tables: *5 tables @ $12.00 each*
Chairs: *20 chairs @ $8.00 each*

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
AIDS Memorial Quilt Honorarium	$3,250.00
AIDS Memorial Quilt Shipping	$1,100.00

Claim Submission Date: *(check one)*

☑ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Community AIDS Action Group of South Central Indiana

Address: PO Box 5275

Bloomington, IN 47407

Phone & E-Mail: 812.353.3250 / jstowers@bloomingtonhospital.org

Website: www.thecaag.org

President of Board of Directors: Jill Stowers

Director Information

Director of Lead Agency: Jill Stowers

Director's Address: 333 East Miller Drive, Bloomington IN 47401

Phone & E-Mail: 812.353.3250 / jstowers@bloomingtonhospital.org

Presenter Information

Name of Person to Present Application to the Committee: Larisa Niles-Carnes

Address: 421 S College, Bloomington IN 47403

Phone & E-mail: 812.336.0219 / l.niles-carnes@ppin.org

Grant Writer Information

Name of Grant Writer: Jill Stowers

Address: 333 East Miller Drive, Bloomington IN 47401

Phone & E-Mail: 812.353.3250 / jstowers@bloomingtonhospital.org

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Agency Mission

The Community AIDS Action Group of South Central Indiana (CAAG) is a community based group who exists to present and monitor community education on HIV/AIDS, encourage safe sex practices, and advocate for voluntary, anonymous and confidential HIV testing for high-risk populations. As a coalition of several community agencies, the primary initiatives of the Community AIDS Action Group are Advocacy, Prevention, and Education.

Member agencies, including Bloomington Hospital Positive Link, Planned Parenthood, IU Health and Wellness Center, Prevention Resource Center, as well as many individual community members, seek to provide HIV awareness and education to the community through increasing public health education related to HIV risk reduction. The primary awareness activities of the CAAG include the Bloomington World AIDS Day Ceremony of Celebration and Remembrance, the Bloomington AIDS Walk, and over 300 educational presentations per year throughout the community.

Nature of the Project

The Community AIDS Action Group of South Central Indiana is requesting **$4350.00** from the Jack Hopkins Social Services Funding for procurement of 65 AIDS Memorial Quilt panels included in a nearly year-long awareness and education message presented by the CAAG. In November of 2010, the Community AIDS Action Group is hosting the largest display of the AIDS Memorial Quilt ever to take place in the state of Indiana. The display will include educational and awareness events throughout Bloomington and the region beginning in spring 2010 and culminating in the display (November 11-15, 2010).

CAAG has worked for the past year to secure local, statewide, and national support for this display. The display enjoys the support, both programmatic and financial, of the National Names Project Foundation (the organization responsible for storage and display of the AIDS Memorial Quilt). In addition, the CAAG has developed an extensive programming and marketing plan to leverage the notoriety of the AIDS Memorial Quilt with increased awareness and education events throughout the community, including at every local school (elementary, middle and high schools), within the faith community, within the social service community, and in partnership with local government. As an additional component of the campaign, CAAG will be working with a variety of community groups to facilitate the making of new quilt panels to be presented to the National Project Office at the closing ceremony of the display.

HIV remains a significant health issue in our community, with nearly 200 individuals living with HIV in Monroe County alone. In the region, nearly 500 individuals are living with HIV, and over 4,000 Hoosiers are living with this disease. While it no longer garners the national attention it was once given, HIV infection rates continue to remain stable, and in some populations are increasing. As perhaps the most recognized visual embodiment of the pandemic, displaying The AIDS Memorial Quilt provides our community the chance to remember those we have lost, celebrate those who continue to fight, and give hope to a future that will one day no longer include HIV.

Satisfaction of Funding Criteria

The Project Should Address a Previously Identified Priority for Social Services Funding

HIV is a highly recognized health issue in our community. As noted in the Consolidated Plan: "Persons with HIV/AIDS: HIV/AIDS can have a profound impact on the individual, their family and their support group, as well as the community as whole." It further notes the need for services related to HIV, including health education and testing services. These are the specific services provided by CAAG and CAAG member agencies that are promoted through this project.

Further, the SCAN report notes a primary challenge in community health is provision of care to individuals with HIV, who are often reluctant to seek services due to stigma. By providing the NAMES Project Awareness Campaign with the culminating Quilt Display, CAAG seeks to decrease stigma of HIV by increasing the community awareness of HIV risk factors. In addition to promoting safer behaviors in the general population, this increased awareness leads to increased service provision by decreasing stigma in the community.

The Funds Should Provide a One Time Investment in a Social Service Initiative

The fund requested fro this project represent a one time investment in a social service initiative. While CAAG is able to provide fiscally for all programming, this significant event will likely not occur again. The display of the AIDS Memorial Quilt allows for a one-time awareness campaign that will impact the community in a way that no other events are able to do. In addition, it promotes Bloomington's ongoing support of the HIV community to the larger statewide community.

As outlined in the attached budget, CAAG is requesting $4350.00 toward to expense of the awareness campaign. This represents 17% of the overall cost of the display. Funds are currently being procured from corporate sponsorship, in-kind donation, and additional granting organizations to provide the additional funds. CAAG is also contributing $8,600 toward the display from its current operating expenses.

The Project Should Make a Broad and Lasting Contribution to Our Community

HIV remains a significant health issue in the Bloomington community. In fact, Monroe County has the 5th highest number of reported HIV infections in the state of Indiana and the 7th highest number of deaths attributed to HIV. In 2009, over five times the number of new clients enrolled in care services for HIV infection than had in 2008. Of those, nearly 85% were newly diagnosed. HIV is not a disease our community can afford to ignore. As infection rates remain stable and even increase in some populations, we are challenged by a decreasing public awareness of the disease coupled with a new generation of young adults who have never experienced a world without HIV. This lack of awareness is resulting in increasing infection rates among the young generation, and traditional HIV prevention messages are not reaching the target audience. The NAMES Project HIV Awareness Campaign provides the opportunity to saturate the community with an awareness message. The AIDS Memorial Quilt is by far the most significant piece of HIV history, and bringing such a considerable display to Bloomington provides not only a huge immediate health message, but also a lasting impression on generations of local community members.

Project Budget

Budget Item		Cost	Funding Source	Confirmed	Pending
Educational Materials	$	5,000.00	CAAG	yes	
Marketing and Media	$	4,000.00	Sponsorship		yes
AIDS Memorial Quilt Honorarium	**$**	**3,250.00**	**Jack Hopkins**		**yes**
Mileage/Travel	$	2,000.00	Sponsorship		yes
Display Facility and Set-Up	$	2,000.00	CAAG	yes	
AIDS Memorial Quilt Shipping	**$**	**1,100.00**	**Jack Hopkins**		**yes**
Reception	$	1,000.00	Sponsorship	yes	
Volunteer Training	$	750.00	Sponsorship		yes
Volunteer Materials (shirts, gloves, etc)	$	750.00	Sponsorship		yes
Printing	$	750.00	CAAG	yes	
Opening Ceremony	$	750.00	Sponsorship	yes	
Red Ribbons	$	500.00	CAAG	yes	
Closing Ceremony	$	500.00	Sponsorship		yes
Postage	$	350.00	CAAG	yes	
Quilt Making Materials	$	2,300.00	CAAG/Sponsorship	yes	yes

Total Project Cost	$	25,000.00
Total Leveraged Funds	$	20,650.00
Total Requested	$	4,350.00

Community AIDS Action Group

Financial Report

Fiscal Year 2008 - 2009

Date	Chk #	Vendor	Item	Debit	Credit	Balance
Balance at Old National as of 7/1/08 (first day of fiscal year)						$ 7,894.08
07/31/08		Old National Bank	Interest Payment		$ 0.24	$ 7,894.32
07/31/08	2360	Positive Link	female condoms	$ (130.00)		$ 7,764.32
07/31/08	2361	CFC, Inc	WAD Room Rental	$ (300.00)		$ 7,464.32
07/31/08	2362	Indiana AIDS Fund	Quilt for WAD	$ (100.00)		$ 7,364.32
07/31/08	2363	Jill Stowers	PO Box	$ (70.00)		$ 7,294.32
08/01/08	2364	Jill Stowers	flowers for Terry	$ (37.45)		$ 7,256.87
08/08/08		Step-Up	2 payments plus bonus money		$ 2,447.00	$ 9,703.87
08/12/08	2365	Positive Link	bonus to emergency assistance	$ (436.00)		$ 9,267.87
08/12/08	2366	Positive Link	percentage of Step-Up funds	$ (603.00)		$ 8,664.87
08/27/08	2351	CFC, Inc	PL Holiday Party	$ (300.00)		$ 8,364.87
08/29/08		Old National Bank	Interest Payment		$ 0.30	$ 8,365.17
09/19/08		Positive Link	WAD Sponsorship		$ 300.00	$ 8,665.17
09/25/08	2353	Positive Link	Test Kits - IU Test Day	$ (600.00)		$ 8,065.17
09/26/08	2355	Center for Sexual Health Promot	incentives for sexual health study	$ (100.00)		$ 7,965.17
10/12/08	2356	Tammy Dutkowski	WAD	$ (800.00)		$ 7,165.17
10/12/08	2357	Jim Stevens	WAD	$ (150.00)		$ 7,015.17
11/25/08	2358	Award Center	WAD	$ (52.00)		$ 6,963.17
12/17/08	2359	Jasynda Lacy	Gifts of Grace	$ (250.00)		$ 6,713.17
12/24/09		Flowers Inc	Flowers for Paula	$ (53.58)		$ 6,659.59
01/19/09	2367	Emily Brinegar	Client Housing Assistance	$ (672.00)		$ 5,987.59
01/20/09		Step-Up (from 10/22/08)	3rd qtr payment		$ 1,000.00	$ 6,987.59
01/20/09		Cash	WAD		$ 38.00	$ 7,025.59
01/20/09		CFC, Inc	deposit refund		$ 250.00	$ 7,275.59
01/30/09		Old National Bank	Interest Payment		$ 0.04	$ 7,275.63
02/03/09	2368	Positive Link	Client Emergency Fund	$ (333.00)		$ 6,942.63
02/03/09		Step Up	4th qtr 2008 payment		$ 1,000.00	$ 7,942.63
02/03/09	2369	Positive Link	Client Emergency Fund	$ (333.00)		$ 7,609.63
02/04/09	2370	Larisa Niles-Carnes	MLGBTCC Conference	$ (60.00)		$ 7,549.63
02/09/09	2371	Jeremy Forcier	MLGBTCC Conference	$ (60.00)		$ 7,489.63
02/25/09	2372	Ashley Farrell	Speakers for Edgewood	$ (100.00)		$ 7,389.63
02/27/09		Old National Bank	Interest Payment		$ 0.04	$ 7,389.67
03/09/09		SGAC	WAD reimbursement		$ 419.11	$ 7,808.78
03/25/09	2373	SGAC	AIDS Walk Sponsorship	$ (300.00)		$ 7,508.78
03/31/09		Old National Bank	Interest Payment		$ 0.05	$ 7,508.83
04/28/09		Step Up	3rd qtr payment		$ 1,000.00	$ 8,508.83
04/28/09	2374	Positive Link	Client Emergency Fund	$ (335.00)		$ 8,173.83
04/30/09		Old National Bank	Interest Payment		$ 0.04	$ 8,173.87
05/04/09	2375	Jill Stowers	State Business Entity Report	$ (12.24)		$ 8,161.63
05/27/09		CAAG	CD Cashed In		$ 596.69	$ 8,758.32
05/29/09		Old National Bank	Interest Payment		$ 0.05	$ 8,758.37
06/15/09	2376	Norda Ratcliff	Jamaica Outreach - purchase tests	$ (1,000.00)		$ 7,758.37
06/23/09	2377	Walter Miya	Red Cross Training	$ (150.00)		$ 7,608.37
06/24/09	2378	Dr Kenfield, DDS	Client Assistance	$ (400.00)		$ 7,208.37
Balance at Old National as of 6/30/09 (last day of fiscal year)						$ 7,208.37

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name Community Kitchen of Monroe County, Inc.

Is the Lead Agency a 501(c)(3)? ☑ Yes ☐ No

Number of Agency Employees: Full-time 5 Part-time 7 Volunteers over 70 /wk

Address where Project will be facilitated or housed:
917 S Rogers St, Bloomington IN 47403

Name of Project Administrator: Vicki Pierce

Address PO Box 3286, Bloomington IN 47402-3286

Telephone & E-mail 812-332-0999 director@monroecommunitykitchen.com

Name of other participating agencies, if different from Lead Agency:

Proposed Project:

Title of Project: New equipment purchase

Total Cost of Project: $7,851

Requested JHSSF Amount: $7,851

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending

Number of Clients Served by this Project in 2010: 1,000

Number of City Residents Served by this Project in 2010: 890

Is this a request for operational costs? ☐ Yes ■ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☐ Bridge

Example:
Tables: 5 tables @ $12.00 each
Chairs: 20 chairs @ $8.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Purchase Pallet Truck	$4,359.00
Purchase Ice Machine	$3,200.00
Purchase trash can dollies	$292.00

Claim Submission Date: *(check one)*

☑ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Community Kitchen of Monroe County, Inc.

Address: PO Box 3286
Bloomington, IN 47402-3286

Phone & E-Mail: 812-332-0999 director@monroecommunitykitchen.com

Website: www.monroecommunitykitchen.com

President of Board of Directors: Laurie Eynon

Director Information

Director of Lead Agency: Vicki Pierce

Director's Address: PO Box 3286, Bloomington IN 47402-3286

Phone & E-Mail: 812-332-0999 director@monroecommunitykitchen.com

Presenter Information

Name of Person to Present Application to the Committee: Vicki Pierce

Address: PO Box 3286, Bloomington IN 47402-3286

Phone & E-mail: 812-332-0999 director@monroecommunitykitchen.com

Grant Writer Information

Name of Grant Writer: Vicki Pierce

Address: PO Box 3286, Bloomington IN 47402-3286

Phone & E-Mail: 812-332-0999 director@monroecommunitykitchen.com

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Community Kitchen (CK/the Kitchen) is respectfully requesting a one-time grant of $7,851 to purchase equipment for our operations at 917 S Rogers St.

The mission of Community Kitchen is "to work alone and in collaboration with others, to eliminate hunger in Monroe County and surrounding areas, through direct service, education and advocacy." Community Kitchen has provided warm, nutritious meals to anyone in need since 1983. In 2009 the Kitchen served a 185,029 to such individuals. Of our patrons, 61% were children under the age of eighteen; another 17% were seniors. Hot meals are served on site at 917 S. Rogers Street and for carryout at 1100 W. 11th Street (CK Express) from 4-6pm each Monday through Saturday. Meals are also provided to at-risk children through the Summer Breakfast Program (about 12,000 each summer) and the Feed Our Future program for youth serving agencies. Feed Our Future provides approximately 1,400 meal and snacks to children at Broadview Teen Learning Center, all three Boy's & Girl's Clubs, Middle Way's The Rise childcare program, Girls Inc., and Monroe County Community Corrections Juvenile program. Additionally, backpacks of food are provided to selected families of Fairview, Summit, Arlington, Grandview and Clear Creek Elementary School students each weekend of the school year through our Backpack Buddies Program. Finally, two nutritious meals are provided to area HIV+ patients through a partnership of home delivery with Bloomington Hospital's Positive Link.

Addressing a previously identified priority: The 2003 Service Community Assessment of Needs (SCAN) identified hunger as a significant issue in our community. SCAN results indicate that many low-income families report a problem paying for food (39% of families with household income less than $25,000; and 43% of families with household income less than $15,000) and report having sought emergency supplemental food assistance in the previous twelve months (23% of families with less than $25,000 household income and 34% of families with less than $15,000 household income). The 185,029 meals served by the Kitchen in 2009 represent a 22% increase over the previous year and a new record by 21% over the previous record of 152,516 meals, set in 2007. 78% of the patrons served by Community Kitchen in 2009 were children and seniors, both populations identified vulnerable by the 2003 SCAN report. The Kitchen's hunger relief programs have also met funding priorities as determined by United Way of Monroe County and the City of Bloomington Community Development Block Grant process.

Community Kitchen addresses the general public service category (high priority) of the Consolidated Plan 2005-2010 for the City of Bloomington by providing emergency food assistance to anyone in need. While hunger wasn't specifically mentioned as a high priority unmet need, page 119 of the Consolidated Plan states that,

> "It is important to note that some issues, such as hunger, were mentioned throughout the data collection process, but did not rate highly because the work of existing agencies is widely recognized as efficient and successful. Several organizations, including ***Community Kitchen***...work hard to combat hunger in our city. They are making a difference in our community... It is difficult to surmise what would happen if their current level of funding were to fall, but the assumption is that if existing services were decreased, then hunger would again become an issue to tackle."

According to the Bloomington Housing Authority survey, Community Kitchen was the second most highly utilized agency among the general public services category (Consolidated Plan, p. 121). And not only is Community Kitchen a vital agency functioning in line with the City's Consolidated Plan, CK also fits into the City of Bloomington's Anti-Poverty Strategy. According to page 125 of the Consolidated Plan, a significant part of the Strategy is to "provide access to information and emergency assistance to the most vulnerable elements of the community." Community Kitchen's emergency free meals service is directly addressing that part of the Strategy by providing access to warm nutritious meals and additional food programs for children. CK also provides information and referral services on site three days each week.

One-time investment: The Kitchen is requesting funding for a one-time investment to purchase new equipment for our operations at 917 S Rogers St. The following requests are explained in priority order:

1. **Purchase a Raymond Model 102XM Pallet Truck.** Our food supplies (commodities, other large volumes of food supplies) have been most recently stored in a Cook Pharmica warehouse. During our time there we had access to a Hoosier Hills Food Bank pallet truck until they moved to their new facility. After they moved, they let us have one of their old manual pallet trucks. It was stolen a few months back and we have been without a way to move pallets since that occurred. We have now moved all of our food supplies to our new building at 1515 S Rogers St and borrowed services from the Food Bank to move them. However, we have no way to move those pallets of food around or unload them from trucks in the future. Warehouse space will be a permanent part of our new facility. This pallet truck will allow our staff to safely and efficiently make the best use of this storage space. This particular unit is a rechargeable power pallet truck. It is easy to use and has several safety features, such as a kill switch that activates at certain bump points, or when the fork is raised too high or low. It also is key operated which keeps unauthorized users from attempting to use it. The addition of this piece of equipment really is necessary for our staff to make best and more efficient use of time and space. This pallet truck will cost $4,359.00.

2. **Purchase a Manitowoc S-322 ice machine on B-320 Storage Bin.** Our current ice machine is the oldest piece of equipment on site at Community Kitchen. A typical ice machine lasts 6-10 years and ours is beyond that life cycle at 11 years. We have had to conduct repairs beyond regular maintenance over the past two years. We would like to replace this machine now before it dies, rather than wait until it no longer works and have to replace it immediately with necessary operations money. We have to have ice on site, not only for drinks during dinner but more importantly to properly cool foods at the end of the night to preserve food and observe proper food handling procedures. The ice machine will cost $3,200.00.

3. **Purchase two trainable trash dollies with handles.** Currently, emptying trash at Community Kitchen means dragging the trash cans or bags through the dining room or two-person carrying them to the dumpster. These dollies with handles would allow us to transport the trash out of the building more easily and cleanly. The dollies are $95.00 each and the handles are $51.00 each. We request two of each for a cost of $292.00.

Fiscal leveraging and contribution to program: With the continual need for our services and the importance of access to basic food resources for all, CK has worked to minimize operating costs and provide our services in the most efficient manner possible. Community Kitchen is currently in the beginning phases of a capital campaign to fund our purchase and the renovation of new Kitchen facilities at 1515 S Rogers St. As we get deeper into this campaign, we want to make the most of both operating and capital funds. Purchasing this necessary equipment that will be used both now and after we move to the new facility, will allow us to leverage those dollars to the necessary renovations and sustaining operations.

Provide broad and long-lasting community benefits: Community Kitchen's ability to provide meals will meet an important need in Bloomington for many years to come. Access to food and nutrition are commonly accepted necessities for healthy individuals and families. Proper nutrition helps ensure success in school and work, and better physical and mental health.

The items requested for Common Council Social Services funding would provide a long-term investment in equipment at CK. They are investments for the capacity and efficiency of the agency and will last many years into the future. These investments also help enhance the Kitchen's programs by providing dependable equipment, capacity to move food efficiently and higher quality of service.

Community Kitchen appreciates the Committee and the Council's past support and consideration of its request for 2010 Social Service funding. Thank you.

Attachments:

- ✓ Simple Program Budget
- ✓ 2009 Profit & Loss Statement
- ✓ Estimate for Raymond 102XM Pallet Truck ($4,359.00)
- ✓ Estimate for Manitowoc S-Series 322 ice machine on B-320 storage bin ($3,200.00) – Gooldy & Sons, Inc.
- ✓ Estimate for Trainable Dollies and handles - 2 each ($292.00)

Income/Expense Category	2010 Budget
INCOME	
Business Contributions	$9,000.00
Church Contributions	$10,000.00
Civic Contributions	$8,000.00
Collection Cans	$3,000.00
Individual Contributions	$132,000.00
Interest	$800.00
Taste of Bloomington	$8,000.00
Homeward Bound	$3,500.00
Palette to Palate	$18,000.00
Chefs' Challenge	$18,000.00
Misc Events	$2,500.00
CDBG Grant	$17,750.00
EFSP(FEMA) Grant	$6,500.00
SFSP	$32,000.00
CACFP	$35,000.00
Local Government	$10,000.00
United Way Community Services	$50,000.00
Misc Grants/Other	$5,000.00
Total Cash Income	**$369,050.00**
In-kind Food	$150,000.00
In-kind Labor	$65,000.00
In-kind Rent	$34,836.00
In-kind Other/Non food donations	$20,000.00
Total In-kind Income	$269,836.00
TOTAL INCOME	**$638,886.00**
EXPENSES	
Auto Expense	$5,000.00
Classified Advertising	$300.00
Food & Beverages	$40,000.00
Fundraising	$10,000.00
Board Development	$500.00
Volunteer Recognition	$1,500.00
Building & Equipment Repairs	$2,000.00
Maintenance	$5,600.00
Insurance	$26,500.00
Kitchen Equipment	$4,000.00
Kitchen Supplies	$22,000.00
Printing	$2,000.00
Office Supplies	$1,500.00
Office Equipment & Repair	$1,200.00
Organiz Membership	$750.00
Other/Contingency	$250.00
Payroll	$215,000.00
Payroll Taxes	$18,204.00
Postage	$4,000.00
Professional Audit	$5,200.00
Staff Training, Conferences & local me	$500.00
Subscriptions	$200.00
Telephone & Internet	$3,000.00
Utilities	$5,000.00
Total Cash Expenses	**$374,204.00**
In-kind Food	$150,000.00
In-kind Labor	$65,000.00
In-kind Rent	$34,836.00
In-kind Other/Non food donations	$20,000.00
Total In-kind Income	$269,836.00
TOTAL EXPENSES	**$644,040.00**
Excess income over expenses	**-$5,154.00**

Jack Hopkins Social Service Funding Request

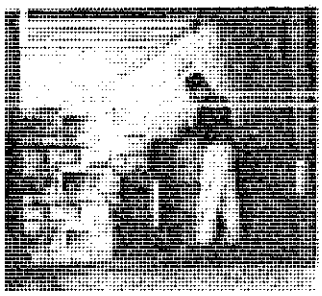
Purchase Pallet Truck	$4,359
Replace Ice Machine	$3,200
Purchase Trash dollies	$292
Total	$7,851

Model 102XM

Walkie Pallet Truck

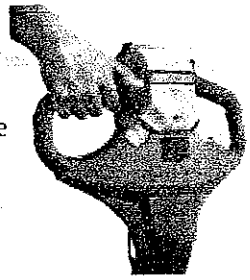
Perform Pinwheel Maneuvers with Ease

With reduced head length and a unique handle configuration and fork profile, the 102XM easily maneuvers 180 degree turns needed especially in tight spaces inside trailers. **Increased maneuverability increases productivity and storage capability.**



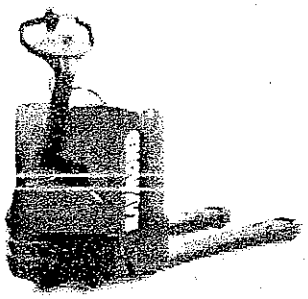
Designed with the Operator in Mind

The unique handle provides smooth, comfortable control for the operator. In addition, easy-to-read displays on the handle include battery discharge indicator, hour meter and error code displays. **Easier to use controls provide superior performance and less operator fatigue.**



Tilt the Handle up to Operate in Tight Places

When working inside trailers or other confined areas, the operator can move the handle to a vertical position with the "click to creep" feature. This conserves space while maintaining control and maneuverability, allowing for right angle turning and pinwheel maneuvers. **The electric brake provides built-in anti-roll protection.**



Programmable Performance Levels

The unique handle keypad lets you program the truck's performance to fit up to 10 different operator skill levels–from slower speeds for new operators or tight quarters to high-performance speeds for experienced operators and open areas. **Performance can also be programmed to match specific applications to get the maximum productivity.**

Rugged Construction

With convenient controls and smooth acceleration, the 102XM can move over floor obstructions and tailgates with ease, **so you get smoother, more productive operation.**

RAYMOND
Above. And beyond.™

Description of Equipment and Materials

New Raymond Model 102XM Pallet Truck, Horizontal Transport
Quantity: **(1)**

Equipment Specifications:

Forks 48" Long x 27" OAW
Battery Pack Swing-Out Battery/Charger Pack (24V)
Battery Compartment 26.5" Long x 7.8" Wide
Casters Stabilizer Bars with Polymer Blocks
Drive Tire Rubber
Key Switch Keyless On/Off
Manuals Maintenance (Paper) and Parts Catalog (CD only)

Standard Equipment

Auto Power-Off Device
Battery, 24 Volt Power Unit
Battery Compartment usable 26.5 x 7.75 x 32"
Battery Connector, Red SB-175
Battery Discharge Indicator with Lift Interrupt and Hour Meter
Brake, Electromagnetic Disconnect
Braking, Regenerative
Capacity, 4,500 lb. (2041 kg)
Click-to-Creep (C2C)
Deadman Brake and Power Cut-Off
Drive Tire, Rubber
Dual Thumb Wheel Variable Speed and Direction Control
Emergency Power Disconnect
Emergency Reversing Switch
Enhanced Microprocessor Based Separately Excited Control System
Ergonomically Advanced Control Handle
Error Code Display Integral to Handle
Fork, 5.4" Lift
Guard, Hand Wrap Around
Horn
Operator Handle Display
BSOC
Diagnostics
Error Code Display
Fault History Access
Hour Meters
Keyless on/off switch
Load Wheels, Poly
OSHA and ANSI/ITSDF Compliance
Owner/Operator Manual
Programmable Performance
Stabilizer Bars with Polymer Blocks
UL "E" Type Construction

Pricing Summary Page

	Unit Price	Total Price
(1) Model 102XM Pallet Truck	$ 4,359.00	$ 4,359.00
Total Price		$ 4,359.00

*Above Pricing Includes Installation & Prep
*Freight and Sales Tax Not Included

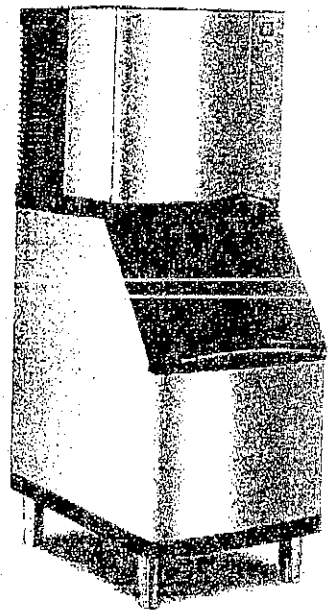
RAYMOND
Above. And beyond.™

S-Series 322
Ice Cube Machine

Manitowoc

NEW

GOOLDY & SONS, INC.
826 W. 17th Pl. 332-1682
Bloomington, Indiana 47401



S-Series 322
Ice Machine on B-320 Bin

SANITATION
We've made it simple to clean

SAVINGS
The perfect balance of power and efficiency

SOUND
Designed to run whisper-quiet

SERVICEABILITY
Easy access means less downtime

- Up to 340 lbs. (154 kgs.) daily ice production
- Only 22" (55.88 cm) wide
- Removable water distribution tube with no tools
- Food zone designed with soft, round, cove corners
- Patented cleaning and sanitizing technology
- Select components made with AlphaSan antimicrobial
- Hinged front door for easy access
- Warranty

  5-year parts and 5-year labor coverage on ice machine evaporator

  5-year parts and 3-year labor coverage on ice machine compressor

  3-year parts-and-labor coverage on all other ice machine, dispenser, and storage bin components

ISO 9001:2000 Quality System Certified

America's #1 Selling Ice Machine

Ice Cube & Flake Machines • Ice Storage Bins • Ice Dispensers

Foodservice Group

Manitowoc S-Series 322

Model	Cube size	Ice production 24 hours lbs.	Ice production 24 hours kgs.	Power kWh/100 lbs.
SD-0322A	dice	250	113	6.9
SD-0323W	dice	290	132	5.4
SY-0324A	half-dice	250	113	6.9
SY-0325W	half-dice	290	132	5.4
Water usage 100 lbs/45.4 kgs. of ice				
Potable Water: 18 gallons, 68 liters • Water-cooled Condenser: 180 gallons, 681.5 liters				

Data on this unit is applicable "A" to "W" following model numbers indicates "W" is "Water" cooled unit

Certified in Accordance with ARI Automatic Commercial Ice-Cube Machines (Batch-Type) Certification Program, which is based on ARI Standard 810

24-Hour Production ‡

lbs./kgs.

AIR-COOLED UNIT air temp	water temp			WATER-COOLED UNIT air temp	water temp		
°F	50°	70°	90°	°F	50°	70°	90°
°C	10°	21°	32°	°C	10°	21°	32°
70°	240	320	300	70°	330	310	280
21°	164	145	136	21°	150	141	127
80°	320	290	270	80°	320	300	280
27°	145	132	122	27°	145	136	127
90°	280	260	240	90°	310	290	270
32°	127	118	108	32°	141	132	122

‡ Production based on Nominal Rating. Data is guaranteed within ±10% tolerance. Actual production may vary by 20% depending on installation and operating conditions.

Ice Machine Electric

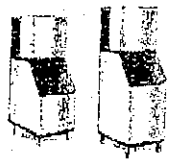
115/60/1 standard (208-230/60/1 and 230V50/1 also available.)

Min. circuit ampacity: Air-cooled — 11.3 amps
Water-cooled — 10.5 amps

Max. fuse size: Air-cooled and Water-cooled — 15 amps

HACR type circuit breakers can be used in place of fuses.

Space-Saving Designs



	S-322 B-320	S-322 B-570
Height	59.50" 151.13 cm	71.50" 194.31 cm
Width	22.00" 55.88 cm	22.00" 55.88 cm
Depth	34.00" 86.30 cm	34.00" 86.30 cm
Bin Storage	210 lbs. 95 kgs.	310 lbs. 141 kgs.

Height reduces adjustable to as low as 57.00" (145.00 cm) for S-322 on B-320 Storage Bin. Bin capacity 260 (capable by 50 lbs) to stay in specification. Replacement Bin Part #

Specifications

BTU Per Hour:
3,800 (average) 6,000 (peak)

Compressor:
Nominal rating: 1/2 HP

Cupro-Nickel Condenser:
(Water-cooled models)
Adds protection from corrosive water elements

Operating Limits:

- Ambient Temperature Range:
  Air and water:
  35° to 110°F (1.6° to 43.3°C)
- Water Temperature Range:
  35° to 90°F (1.6° to 32.2°C)
- Water Pressure Ice Maker Water In:
  Min. 20 psi (137.9 kPa)
  Max. 80 psi (551.1 kPa)
- Condenser Inlet Water In:
  (Water cooled only)
  Min. 20 psi (137.9 kPa)
  Max. 150 psi (1,034.2 kPa)

NSF c UL us LISTED CE

Air Flow Top View

AuCS®SO Accessory

Automatic Cleaning System purchased as an option and installed in the field.

2 Cube Sizes Available

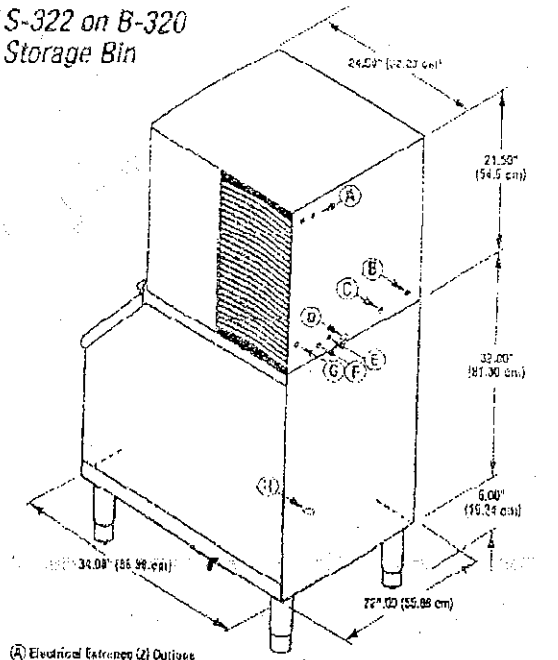
Half Dice
.96" x 1.14" x .96"
(2.45 x 2.90 x 2.22 cm)

Dice
.96" x .96" x .96"
(2.22 x 2.22 x 2.22 cm)

Guardian® Accessory

Slime Inhibitor with Ice Sentry sachet refill. Sachet holder standard in S-Series machine.

S-322 on B-320 Storage Bin



(A) Electrical Entrance (2) Options
(B) 3/8" (0.95 cm) F.P.T. Water Condenser Inlet (water-cooled units)
(C) 1/2" (1.27 cm) F.P.T. Water Condenser Outlet (water-cooled units)
(D) 1/2" (1.27 cm) Auxiliary Base Drain Socket
(E) 3/8" (0.95 cm) F.P.T. Ice Making Water Inlet
(F) 1/2" (1.27 cm) F.P.T. Ice Making Water Drain
(G) AuCS® Accessory Knockout
(H) 3/4" (1.91 cm) Bin Drain

Installation Note - Minimum Installation Clearance: Top/Sides are 8" (20.32 cm), Back is 5" (12.7 cm).

GOOLDY & SONS, INC.
926 W. 17th Pl. 332-1682
Bloomington, Indiana 47401

Manitowoc

Proposal

Page No. Of Pages

GOOLDY & SONS, INC.
926 West 17th Street
BLOOMINGTON, INDIANA 47404
(812) 332-1682
FAX (812) 332-2610

1113

PROPOSAL SUBMITTED TO: County Institution	PHONE: 332-0999	DATE: 3-9-2010
STREET	JOB NAME: Attn: Tim	
CITY, STATE and ZIP CODE	JOB LOCATION: Fax # 332-1937	
ARCHITECT / DATE OF PLANS		JOB PHONE

We hereby submit specifications and estimates for:

(1) # FD0377A Martinsville
w/ line (air cooled, dice cube, 115 volt) = 2,350.00

(1) # B-470 Martinsville storage bin
(310 lb capacity) = 850.00

3,200.00

Tax exempt

+ Labor to install (Time & material)

We Propose hereby to furnish material and labor — complete in accordance with above specifications, for the sum of:

dollars ($).

Payment to be made as follows: Net 30 days

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

Authorized Signature: [signature]

Note: This proposal may be withdrawn by us if not accepted within 30 days.

Acceptance of Proposal — The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Signature

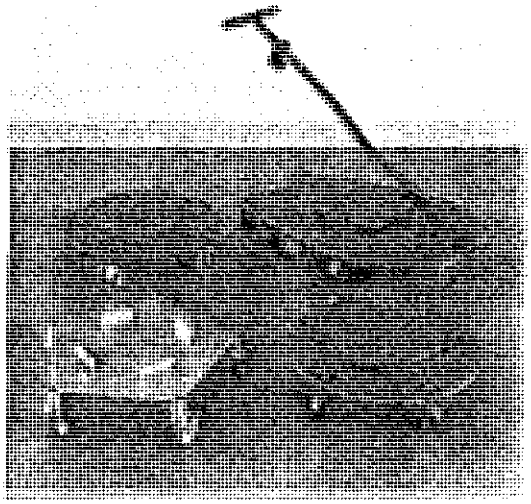
Date of Acceptance:

Signature

To Reorder:

BRUTE® Container Dollies

Catalog - Page 669



RUBBERMAID®
Container Dollies
BRUTE® Container Dollies
IN STOCK.

Complete Item #	Description	Key	Stock Number	Product Code	Price
3273000	Trainable Dolly. Transport up to three BRUTE® containers at once. Hook together via hitch and ball connecting device. Quiet casters. Handle sold separately. Must order two dollies to make a train.	B.	3273000	R	95.00
3273100	Trainable Dolly Handle.		3273100	T	51.00
4507000	Round Dolly.	A.	4507000	R	56.00
4558700	Quiet Dolly. Eliminates 88% of noise on both smooth and uneven surfaces. Non-marking red casters do not vibrate.	C.	4558700	S	77.00

Check out these related products...
PRAIRIE VIEW INDUSTRIES Container Dolly

2:26 PM
03/22/10
Cash Basis

Community Kitchen of Monroe County, Inc.
Profit & Loss
January through December 2009

		Jan - Dec 09
Income		
INCOME		
Business/Professional		7,434.00
Church		10,899.19
Civic		8,049.59
Collection Cans		3,206.50
Individual Contributions		146,700.48
Interest		775.37
Special Events Income		
Chef's Challenge	14,029.00	
Taste of Bloomington	8,000.00	
Homeward Bound	2,942.88	
Palette to Palate	16,654.62	
Misc Events	27.50	
Special Events Income - Other	2,671.71	
Total Special Events Income		44,325.71
Total INCOME		221,390.84
Grant Income		
CDBG Grant		28,501.24
EFSP Grant		9,100.00
Local Govt./Townships		24,981.00
SFSP		33,796.44
CACFP		24,328.89
United Way Grant		49,140.47
Misc. Grants/Other		1,336.00
Total Grant Income		171,184.04
CK Express Pantry-Blmtn Twp.		1,000.00
In-Kind Income		
Food Donations		
Food Bank In-Kind	96,584.79	
Food Donations - Other	50,682.77	
Total Food Donations		147,267.56
Labor		74,134.86
Non-Food Donations		14,354.48
Rent & Utilities		34,226.00
Total In-Kind Income		269,982.90
Total Income		663,557.78
Expense		
EXPENSES		
New Building Costs		3,614.00
Board Development		10.00
CK Express Pantry-Blmtn. Twp.		741.60
Automobile Expense		
Gas Expense	1,683.64	
Registration & Plates	139.10	
Van Repairs	710.44	
Vehicle Insurance	1,748.88	
Automobile Expense - Other	41.33	
Total Automobile Expense		4,323.39
Classified Advertising		179.93
Food & Beverage Expense		
Backpack Buddies	1,228.16	
Summer Breakfast Program	7,717.26	
Feed Our Future	17,629.72	
Food & Beverage Expense - Other	9,595.51	
Total Food & Beverage Expense		36,170.65
Fundraising		6,752.20

Community Kitchen of Monroe County, Inc.
Profit & Loss
January through December 2009

		Jan - Dec 09
Gen. Repairs/Maint. Svcs.		
Building Repairs	914.12	
Equipment Repairs	1,283.00	
Trash	2,038.84	
Gen. Repairs/Maint. Svcs. - Other	3,192.10	
Total Gen. Repairs/Maint. Svcs.		7,428.06
Insurance		
Directors & Officers	1,181.00	
Liability & Worker's Comp	3,451.00	
Health Insurance	16,634.19	
Life Insurance	1,197.80	
Total Insurance		22,463.99
Kitchen		
Physical Plant Equipment	4,629.47	
Physical Plant Supplies	19,964.80	
Total Kitchen		24,594.27
Printing		1,546.66
Office Equipment		
Computer & Software	593.99	
Office Equipment - Other	1,741.71	
Total Office Equipment		2,335.70
Office Supplies		1,182.70
Organiz. Memberships/Filing Fee		751.14
Other/Contingency		-24.56
Payroll Expenses		203,194.47
Payroll Taxes		
FICA-Company	12,302.61	
Medicare-Company	2,877.22	
SUTA	827.83	
FUTA	60.67	
Total Payroll Taxes		16,068.33
Postage		3,088.30
Professional Audit		4,850.00
Staff Training		290.00
Subscriptions		155.40
Telephone & internet		2,624.92
Volunteer Recognition		1,291.15
Total EXPENSES		343,632.30
In-Kind Expenses		
Food Donations		
Food Bank In-Kind	96,584.79	
Food Donations - Other	50,682.77	
Total Food Donations		147,267.56
Labor		74,134.86
Non-Food Donations		14,354.48
Rent & Utilities		34,226.00
Total In-Kind Expenses		269,982.90
Total Expense		613,615.20
Net Income		49,942.58

Funding Sheet

Lead Agency:

Name El Centro Comunal Latino

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time — Part-time 2 Volunteers 90

Address where Project will be facilitated or housed:
303 E. Kirkwood, Room 11, Bloomington, IN 47408

Name of Project Administrator: Alyssa Rosch

Address 303 E Kirkwood Avenue, Bloomington, IN 47408

Telephone & E-mail (216) 370-7313 aerosch@umail.iu.edu

Name of other participating agencies, if different from Lead Agency:

Proposed Project:

Title of Project: Volunteer Coordinator

Total Cost of Project: $6,250

Requested JHSSF Amount: $3,500

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$1,700	El Centro Comunal Latino	Confirmed
$1,050	Indiana Minority Health Coalition	"
	and MLK grants	"

Number of Clients Served by this Project in 2010: 600 approximately

Number of City Residents Served by this Project in 2010: - Same -

Is this a request for operational costs? ☒ Yes ☐ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☒ Bridge

Example:
Tables: 5 tables @ $12.00 each
Chairs: 20 chairs @ $8.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Volunteer Coordinator	$3,500

Claim Submission Date: *(check one)*

○ July 2010 – September 2010 ○ October 2010 – December 2010

☒ Other July 2010 – December 2010

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: El Centro Comunal Latino

Address: PO Box 3462
303 E. Kirkwood Ave, Room 11, Blmgtn, IN 47408

Phone & E-Mail: (812) 355-7513 elcentro@elcentrocomunal.org

Website: www.elcentrocomunal.org

President of Board of Directors: Lillian Casillas

Director Information

Director of Lead Agency: Lillian Casillas

Director's Address: P.O. Box 3462, Blmgtn, IN 47401

Phone & E-Mail: mlcasill@indiana.edu (812) 855-0174

Presenter Information

Name of Person to Present Application to the Committee: Lillian Casillas

Address: PO Box 3462, Bloomington, IN 47401

Phone & E-mail: mlcasill@indiana.edu (812) 855-0174

Grant Writer Information

Name of Grant Writer: Melissa Britton

Address: PO Box 3462, Bloomington, IN 47401

Phone & E-Mail: (812) 320-7698 mbritton@elcentrocomunal.org

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Jack Hopkins Social Service Grant
Submitted by El Centro Comunal Latino, March 29, 2010
Bridge Funding Request for Volunteer Coordinator Salary

Agency Mission:
Established in 1999, El Centro Comunal Latino (CCL) is a grassroots, 501c3 nonprofit organization that seeks to provide an accessible and safe space for all Latinos, with a focus on Spanish-speaking people, to find information, access to resources and a place to hold community events. CCL also seeks to promote communication and understanding among service agencies and the Latino community in order to facilitate their integration and encourage active Latino(a) participation in the greater Bloomington community (Monroe County). CCL's work includes tutoring services for all ages, the medical interpretation network, direct service, Volunteer Income Tax Assistance program, the Legal Advice Project, Infórmate--series of educational presentations, health programming, and the Bienvenidos program; a support group that helps immigrants acculturate to life in the United States. CCL logs approximately 300 direct service visits annually and serves approximately 600 participants through programming.

Nature of the Project:
Many of CCL's programs are primarily volunteer powered such as the Volunteer Income Tax Preparation service, Legal Advice Project, "Bienvenidos" support services for immigrants, adult and youth tutoring, intake/direct service, and the "Infórmate" educational series. CCL has an average of 90 volunteers that contribute to these programs annually. Volunteers assist with all aspects of CCL programming including planning, implementation, developing lesson plans, publicity, outreach and evaluation. Without the help of this strong volunteer base, the scope of CCL's programming would have to be much smaller.

Supervising these volunteers is no small task and CCL has been fortunate to have a Volunteer Coordinator assigned to the agency for the past three years. This position was created in partnership with the Indiana University COPSL program (Community Outreach and Partnerships in Service Learning). This position is titled Advocate for Community Engagement and her job duties include the following: Coordinate over 50 volunteers per semester, manage tutoring program, orientate volunteers to CCL's mission and volunteer opportunities, create and distribute bi-weekly volunteer newsletter, track and record all service hours completed, and facilitate reflection to assess effectiveness of programs and future needs.

The ACE position is traditionally funded through the Indiana University ACE program. Due to budget cuts within the university, the ACE program could not renew their partnership with CCL for the coming academic year. While CCL is actively seeking funds to cover the cost, there is an immediate need to secure funds to continue employment for the volunteer coordinator through the summer and fall of 2010 and Spring of 2011. Her work has been an incredible asset to the agency and has given volunteers an opportunity to connect with the Latino community in a meaningful way. CCL is requesting bridge funds of $3,500 from the JHSSF committee to hire her part-time to continue carrying on the volunteer program.

How our project satisfies the JHSSF program criteria:

Address a previously-identified priority for social services funding:
The findings of the local 2003 SCAN Report, which classifies Latinos as an "at-risk population" of Monroe County, identifies several issues which coincide with CCL's own observations and experience in directly serving this population. In response to these findings, CCL has implemented programs to address all of the following SCAN identified issues: language barriers, health services and program regulation presented in a culturally-appropriate format, legal challenges, understanding of rights, lack of outreach and services for low income populations, removing employment barriers; lack of multilingual staff in organizations that want to reach out.

As previously mentioned many of CCL's programs are primarily volunteer powered such as the Volunteer Income Tax Preparation service, Legal Advice Project, "Bienvenidos" support services for immigrants, adult and youth tutoring, and the Infórmate educational series. All of these programs address the needs identified in the SCAN 2003 Report and all of these programs are powered by volunteers, a volunteer coordinator and one staff member.

Ask for JHSSF funds as a one-time investment in a social service initiative:
This request for bridge funding is a one-time investment that will allow the volunteer coordinator to carry on her work in the immediate interim (summer and fall 2010) while CCL establishes other funding sources for this position in the long term. Losing this position would adversely affect the momentum of programming especially over the summer as many student volunteers leave making it all the more challenging to recruit volunteers to fill this gap. A drop in the volunteer workforce leaves many clients without the benefits of ongoing tutoring and direct service casework.

Leverage matching funds or other fiscal mechanisms:
CCL does receive a percentage of its income through board contributions, fundraising, and enrollment fees, and a portion of this will be used to cover some of the volunteer coordinator salary. All volunteer-run program expenses such as supplies and materials are paid for with a combination of funds from the Indiana Minority Heath Coalition grant and the Martin Luther King Commission grant.

Make a broad and long-lasting contribution to our community:
All of CCL's programs offer long lasting and meaningful improvements in the lives of clients and volunteers through education and direct service.

Volunteers have the opportunity to play an active role in helping to make a positive change in the life of someone. They learn about the community they are helping and develop skills that they can use for the rest of their lives in a variety of settings. In as little as two hours, individuals can make a difference! Whether they are sharing skills as a tutor, mentor, workshop facilitator, or direct service provider, the volunteers' contribution of time, resources and skills supports CCL's mission to deliver services that change lives and our community for the better.
The tutoring program gives clients a chance to enhance their skills creating a positive self-image and strengthening their academic standing. Language tutoring improves their ability to communicate with those who do not share their native language; an invaluable tool for participants in the tutoring program.

Clients find support in times of crisis through guidance from volunteers who offer direct service and intake in the CCL office. Volunteers listen to the needs of their clients and become advocates on their behalf; helping them navigate the social service system. The tax preparation clinic and legal advice project give clients the tools they need to advocate on their own behalf and to understand their connections to the IRS, Indiana Department of Revenue, the Monroe County justice system and how immigration law pertains to them. CCL's volunteer-run programs promote communication and understanding among service agencies and the Latino community and encourage active Latino(a) participation in the greater Bloomington community (Monroe County).

Jack Hopkins Social Service Grant
Submitted by El Centro Comunal Latino, March 29, 2010
Bridge Funding Request for Volunteer Coordinator Salary

	Volunteer Coordinator Salary	Program Materials/Supplies	Confirmed	Pending
JHSSF Request	$3,500	--		Yes
Matching Funds	$1,700	--	Yes	
Indiana Minority Health Coalition Grant	--	$650	Yes	
MLK Grant	--	$400	Yes	
Total	**$5,200**	**$1,050**		

Total Project Cost: $6,250

Total Leveraged Funds: $2,750

Toral Requested:$3,500

El Centro Comunal, Inc. Budget 2009

Starting balance for 2009 - $6297.82
Ending balance for 2009 - $6788.65

Income		
Community Foundation Grant	$	3,661.90
Funding for Disability Brochure Translation	$	150.00
Indiana Minority Health Coalition	$	38,888.88
Jack Hopkins Grant	$	2,992.00
City (MLK Allocated to Legal Program)	$	250.00
City (MLK Grant Allocated to Vital Program)	$	500.00
CARES Grant	$	1,565.00
Fundraiser Bucceto's	$	56.64
Nick's Hut Fundraiser	$	55.00
COPA - Registration Fees	$	1,600.00
Subtotal	$	49,719.42

Salary		
Marines Fornerino	$	(924.00)
Evelia Kohlman	$	(26,425.00)
Geovanny Sarigu	$	(2,068.00)
Jose Quiroz	$	(2,406.00)
Employment Taxes	$	(1,974.38)
Subtotal	$	(33,797.38)

Services		
Stampfi Associates - Federal and State Tax returns	$	(600.00)
Stampfi Associates - Property Tax returns	$	(140.00)
Lauren Caldarera - board retreat and strategic plan development	$	(1,000.00)
Terry Howe - Design Interpreter Brochure	$	(800.00)
January Jones - Design CCL Brochure	$	(696.00)
Time Plus - Payroll	$	(829.96)
Subtotal	$	(4,065.96)

Travel/Training		
Evelia Kohlman IMHC meeting Indy 4/20 & 4/21	$	(115.74)
Evelia Kohlman IMHC meeting Indy 5/26, 5/27 & 5/28	$	(194.65)
Conference Registration (Evelia Kohlman)	$	(90.00)
Registration fee Bridging the Gap (Susan Johnson)	$	(350.00)
Subtotal	$	(750.39)

Programs		
Vital Tax Program	$	(236.09)
Legal Program	$	(162.00)
Copa expenses	$	(1,172.00)
Bienvenidos Program	$	(1,140.95)
Health Fair	$	(205.56)
Paranda Navidena	$	(139.68)

Donation to support needy Latino family for Christmas	$	(200.00)
Volunteer Program	$	(30.61)
BHSS Background checks to work AMIGOS	$	(11.00)
Subtotal	$	(3,297.89)

Office Expense		
Rent	$	(3,600.00)
Reimbursement for rent payment in 2007 - Tim Gonzalez	$	(1,000.00)
PO Box Rental (12 months)	$	(28.00)
Business Entity Report	$	(7.14)
Insurance	$	(255.00)
Postage	$	(55.17)
Office supplies	$	(900.79)
Printing	$	(979.28)
Nonprofit Alliance Member Fee	$	(50.00)
Subtotal	$	(6,875.38)
Total	$	932.42

Furniture		
Chair	$	79.00
Computer	$50.00 (Donation)	
Shelf	$	100.00

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name: Foundation of Monroe County Community Schools

Is the Lead Agency a 501(c)(3)? ■ Yes ☐ No

Number of Agency Employees: Full-time 1 Part-time 3 Volunteers 20

Address where Project will be facilitated or housed:

Name of Project Administrator: Foundation of Monroe County Community Schools

Address: 315 North Drive, Bloomington IN 47401

Telephone & E-mail: 812-330-7700 ext. 51085; tpeterso@mccsc.edu

Name of other participating agencies, if different from Lead Agency: Monroe County Community School Corporation

Proposed Project:

Title of Project: Artful Learning at Fairview Elementary School

Total Cost of Project: $155,829.00 ~~$247,658~~ year one; $173,640 year two; $158,640 year three; total three year commitment $486,109

Requested JHSSF Amount: $60,000

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
Year One Only		
$70,000	Stimulus Funds	Confirmed
$23,829	Title I Funds	Confirmed

Number of Clients Served by this Project in 2010: 240 students; 40 faculty/staff

Number of City Residents Served by this Project in 2010: 240 students and their respective families

Is this a request for operational costs? ■ Yes ☐ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ■ Bridge

Example:
Tables: *5 tables @ $12.00 each*
Chairs: *20 chairs @ $8.00 each*

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Full time implementation coordinator	$60,000
Half time implementation coordinator would be beneficial to the project if full funding is not available	$30,000

Note grant is being written for salary/operational dollars. Terms of spending will follow the school calendar June 2010 to May 2011.

Claim Submission Date: *(check one)*

☐ July 2010 – September 2010 ☐ October 2010 – December 2010

☑ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Foundation of Monroe County Community Schools

Address: 315 North Drive
Bloomington, IN 47401

Phone & E-Mail: 812-330-7700; tpeterso@mccsc.edu

Website: www.mccscfoundation.org

President of Board of Directors: Tom Bunger

Director Information

Director of Lead Agency: Tina Peterson

Director's Address: 315 North Drive, Bloomington, IN 47401

Phone & E-Mail: 812-330-7700 ext. 51085; tpeterso@mccsc.edu

Presenter Information

Name of Person to Present Application to the Committee: Tina Peterson & Cameron Rains

Address: 315 North Drive, Bloomington, IN 47401

Phone & E-mail: 812-330-7700 ext. 51085; tpeterso@mccsc.edu

Grant Writer Information

Name of Grant Writer: Tina Peterson

Address: 315 North Drive, Bloomington, IN 47401

Phone & E-Mail: 812-330-7700 ext. 51085; tpeterso@mccsc.edu

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Artful Learning at Fairview Elementary School
Submitted by the Foundation of Monroe County Community Schools
Jack Hopkins Social Services Funding Committee
March 29, 2010

FMCCS Mission

The Foundation of Monroe County Community Schools (FMCCS) has been supporting the students and schools of MCCSC since 1972. The organization is dedicated to securing resources to improve and enhance the educational development of all 10,700 students served by the school corporation. The Foundation works with all 23 schools in the district to develop, implement, and fund educational projects and initiatives that significantly impact student learning. It is our belief that an investment in children is an investment in our community and in our future.

Nature of the Project

FMCCS is seeking funding of $60,000 to support the implementation of a new instructional model at Fairview Elementary School. It is no secret that Fairview serves the most disadvantaged population of students in our community. Over 90% of their students qualify for free and reduced lunch, the measure by which schools recognize the level of at risk students served. Students from impoverished families suffer from the lowest levels of achievement and have the greatest difficulty getting to school. Both of these measures are evident at Fairview and are the primary reasons why the school has not achieved Adequate Yearly Progress, as defined by the directives of No Child Left Behind. Each year that the school fails to achieve AYP results in additional consequences. As a result, Fairview has replaced its administrator and one-half of its teaching staff, as dictated by NCLB legislation. The school is now required to officially restructure and to entirely overhaul its instructional methodology.

After multiple years of study, the Fairview faculty, the Friends of Fairview, and the MCCSC School Board have selected a new instructional model for the school. *Artful Learning* is the signature school improvement model of the Leonard Bernstein Center. It is based on 19 years of intensive collaboration and refinement, field research and implementation by leading educators. *Artful Learning* provides a framework for educators to explore and deliver their curriculum in a way that revitalizes learning, teaching, and leadership. It is inspired by Leonard Bernstein's vision that music, fine arts, and the performing arts can be combined with concept-based, interdisciplinary instruction to improve academic achievement and instill a love of learning in students. It embeds the arts in the learning process and serves as a method of response for students to convey understanding across content areas and throughout the curriculum.

Over the past five years, it has become apparent that the arts are a unifying force within the Fairview community. Through strong programs in the arts and partnerships with the IU School of Music, Fairview students have been playing classical instruments, acting, and dancing in a multitude of before and after school programs. The school community has responded enthusiastically to these initiatives and parents long absent from the school environment have begun to participate. For these reasons and others, the MCCSC school board has approved a three year implementation of *Artful Learning*. This summer, the faculty and staff will begin the first of three mandatory years of training. Implementation will begin to impact students this fall as the four components of an Artful Learning curriculum are embedded into instruction.

Grant funding from the Jack Hopkins Social Service Fund would be used to fund an implementation coordinator for the school. School leadership has been studying other *Artful Learning* schools and has learned that both teachers and the broader school community will need assistance in transitioning into an entirely new way of learning and teaching. A full-time coordinator would become the expert on implementation. He/she would serve as a coach for the teachers and a liaison between the school and the arts community. The coordinator would be charged with confirming that faculty members have the resources necessary to serve students well and ensuring that the new instructional model is implemented with fidelity. Ultimately, he/she would join with the principal in guaranteeing that Artful Learning fulfills its potential by impacting achievement and attendance for Fairview students. As the school explores options for becoming an "opportunity site" for students throughout the school system, the coordinator would be charged with creating a framework for becoming a community school. Given the current realities in the school system, it will become imperative that overtaxed teachers and administrators have the support necessary to successfully restructure Fairview and create a new opportunity for its students to succeed.

Ideally the coordinator's position would be full-time for at least one school year. Bridge funding from the Jack Hopkins fund would allow the school system time to acclimate to the upcoming changes necessitated by extreme funding cuts and develop an action plan for funding the position in the next several years. If full funding is not possible through Jack Hopkins, partial funding would allow the school foundation to secure additional funds through grant or private sources.

Satisfaction of Funding Criteria

According to Bloomington's *Service Community Assessment of Needs (SCAN),* "education and participation in productive activities can help break the cycle of persistent poverty. Special efforts should be made to reach out to youth and families in crisis, to those who are underserved, to those who are at risk, and to remove or mitigate barriers to participation." Without a doubt, education presents our best opportunity for improving the lives of the least fortunate in our community and that of their families. In 1999 the President's Commission on the Arts and the Humanities together with the Arts Education Partnership published a landmark report documenting arts education in America, *Champions of Change: The Impact of the Arts on Learning.* The findings showed that students with high levels of arts participation did better than their peers on achievement and behavior measures, and that this difference was more significant in lower socioeconomic groups. The report concluded that learning in the Arts enhances critical thinking and positively affects learning in other domains. *Artful Learning* has the potential to change the lives of our students. Increased engagement, strengthened understanding, and augmented rigor have the ability to improve achievement and keep these kids in school.

The majority of the funding required for the first year of implementation has been secured. The school system and the Foundation will now work collaboratively to ensure that adequate funding is available for years two and three. After the third year, the model is sustainable without additional investment. An implementation coordinator would not be required after the third year and the need should diminish in the second and third years also. Assistance from the Jack Hopkins fund would come at a critical time in the evolution of Fairview and its students. It would allow the school corporation the time to address serious funding shortages and would increase the likelihood that this "new" school would become a sustainable solution for generations of our most underserved students.

Artful Learning Implementation Budget

Year 1 Implementation
June 2010 to May 2011

Artful Learning Implementation Fee*	$68,640.00
Training Compensation for Teachers	$20,000.00
Artful Learning Observations	$5,189.00
Implementation Coordinator	$60,000.00
	$153,829.00

Revenue Sources for Year 1 Implementation

Stimulus Funds for Professional Development	$70,000.00
Title 1 Basic Grant Money for Contracted Services	$5,000.00
Title 1 Basic Grant Money (Restricted to Travel)	$4,500.00
Title 1 Basic Grant Money for Training Materials	$5,000.00
Title 1 Basic Grant Money for Technology	$1,000.00
Title 1 Subs and Stipends	$8,329.00
	$93,829.00

Funding Shortfall for Year 1 Implementation	**$60,000.00**

*Includes Training, PD Materials, Coaching, and Bernstein Center Support

Year 2 Implementation
June 2011 to May 2012

Artful Learning Implementation Fee*	$68,640.00
Training Compensation for Teachers	$20,000.00
Student Marketing and Recruitment	$25,000.00
Implementation Coordinator	$60,000.00
	$173,640.00

Year 3 Implementation
June 2012 to May 2013

Artful Learning Implementation Fee*	$68,640.00
Training Compensation for Teachers	$20,000.00
Student Marketing and Recruitment	$10,000.00
Implementation Coordinator	$60,000.00
	$158,640.00

3:23 PM
03/29/10
Accrual Basis

Foundation of the Monroe County Community Schools, Inc.
Balance Sheet
As of August 31, 2009

	Aug 31, 09	
ASSETS		
Current Assets		
Checking/Savings		
Ameritrade Account		
Ishares Gss Natural Res Indx Fd	5,928.12	
Ishares MSCI Emrg Mkt Fund	18,820.23	
Ishares TR Barclay Tips Bd Fund	25,338.24	
Ishares TR Barclays 1-3yr Bd Fd	3,776.40	
Ishares TR Chohen & Steer	5,107.20	
Ishares TR Russell	24,882.00	
Ishares TR S&P 500 Growth Index	14,842.80	
Ishares TR S&P Midcap	23,729.31	
Ishares Trust S & P 500	52,942.00	
Loomis Sayles Fds 1	20,733.90	
PIMCO Total Return	38,710.11	
Vanguard Intl Growth Fund	25,745.56	
Vanguard Intl Value Fund	25,677.83	
Ameritrade Account - Other	5,475.16	
Total Ameritrade Account		291,708.86
Irwin Union Checking		19,097.77
Irwin Union Petty Cash Account		196.57
Monroe Bank 18 month CD (2)		162,560.27
Regions 8 month CD		50,000.00
Total Checking/Savings		523,563.47
Other Current Assets		
Accrued Interest Income		3,492.26
Total Other Current Assets		3,492.26
Total Current Assets		527,055.73
Fixed Assets		
Less accumulated depreciation		-3,327.70
Office Equipment		5,043.22
Total Fixed Assets		1,715.52
TOTAL ASSETS		**528,771.25**
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
Grants Payable By #		
08-02-11 Comp. Network . . .	174.50	
08-10-04 Geography Research	29.08	
08-10-08 ISD Reform	92.78	
08-10-23 Free Reading at NT	80.15	
08-10-24 Civil War Lit	600.00	
09-02-04 Bldg a Fndtn for Read&	4.15	
09-02-07 Little Kids Need Volca	1,500.00	
09-02-15 Guiding Reading Instr	34.69	
09-02-20 SIPPS for HS Read'g In	-27.25	
EL 08-03 Unionville	41.51	
EL 08-09 Marlin	2.07	
EL 08-10 Arlington	0.19	
EL 08-11 Binford	70.78	
EL 08-12 Lakeview	34.10	
FT 07-11 Ball Drumming	1,425.00	
FT 07-12 Sport Stacking	391.00	
FT 08-09-04 North Fitness Circt	69.05	
FT 08-09-07 Phys Ed Grant	42.40	
HT 07-01 New Tech	7,577.10	
HT 07-02 AHS 21st Cent.	107.00	
HT 07-03 AVID	768.80	
HT 08-10 North SLC	9,823.60	

Foundation of the Monroe County Community Schools, Inc.
Balance Sheet
As of August 31, 2009

		Aug 31, 09
PD 08-03-02 Biology Curr Review	402.71	
PD 08-07-01 Strong Start - JCMS	929.87	
Total Grants Payable By #		24,173.28
Liabilities		
Bell & Beyond Parent Pass Thru	215.00	
Bell & Beyond SES Pass Thru	6,780.93	
BHSS QB Club Pass Through	4,551.45	
BHSS Scholarship Pass Through	2,882.27	
Binford & Rogers Schools PT	1,080.79	
Chimney Swift Pass Through	1,003.00	
Clear Creek-Bradford Woods - PT	1,132.00	
Int'l Welcome Fund Pass Thru	50.00	
New Tech PTO Pass Through	816.00	
Payroll Liabilities	1,991.77	
South Weight Room Pass Through	207.76	
Templeton Playground Pass Thru	14,515.00	
TLC Student Support Pass Thru	500.00	
University Elementary Pass Thru	3,940.97	
Youth Outreach Fund Pass Thru	1,471.61	
Total Liabilities		41,138.55
Scholarships Payable		
Business & Prof. Women's Award	305.00	
Eberly Scholarship	220.00	
Hamilton Scholarship	205.00	
Total Scholarships Payable		730.00
Total Other Current Liabilities		66,041.83
Total Current Liabilities		66,041.83
Long Term Liabilities		
Deferred Revenue		100,000.00
Total Long Term Liabilities		100,000.00
Total Liabilities		166,041.83
Equity		
Restricted Funds		
Other Restricted Funds		
Challenge Grants	2,952.05	
Fairview Support Fund	1,166.17	
GED Scholarships	185.00	
Leadership Awards	-50.00	
Library Grants	1,237.23	
Miscellaneous Restricted Gifts	-560.36	
New Tech HS	-14,948.00	
North American Speech Team	41.35	
North Publications	100.00	
PE Curricular Support	5,685.00	
Rotary Middle School Library	2,400.00	
Science Initiative	3,822.52	
Sweat Every Day	3,380.76	
Vision Screening	481.30	
Wonderlab	555.75	
Total Other Restricted Funds	6,448.77	

Foundation of the Monroe County Community Schools, Inc.
Balance Sheet
As of August 31, 2009

	Aug 31, 09	
Scholarship Endowment Funds		
Abel	2,282.15	
Anderson	9,054.57	
Brabson	11,269.30	
Bradford Woods Endowment Fund	50,227.51	
Burgess Memorial	7,741.58	
Business & Prof Women	7,842.24	
Childs	11,560.95	
Cleveland	4,379.51	
Connell Endowment Fund	3,040.66	
Eberly	7,697.68	
Elena Veach Scholarship Fund	11,987.00	
Foundation Endowment Fund	8,678.86	
Foundation Library Fund	13,455.70	
Hamilton	10,498.06	
Happily Ever After	9,974.48	
Hidore	810.44	
Hinkle	82,588.76	
Owens	2,773.81	
Stevens Music Fund	9,397.25	
Thompson	5,720.36	
Verhagen Childs Library Fund	10,499.08	
Whaley	6,070.63	
Ziemer Endowment Fund	31,185.13	
Total Scholarship Endowment Funds	318,735.71	
Total Restricted Funds		325,184.48
Unrestricted Operating Fund		-63,334.21
Williamson Corp Partner Fund		3,500.00
Net Income		97,379.15
Total Equity		362,729.42
TOTAL LIABILITIES & EQUITY		528,771.25

FOUNDATION OF MONROE COUNTY COMMUNITY SCHOOLS

FINANCIAL STATEMENTS FOR 2007 AVAILABLE

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name: Girls Incorporated of Monroe County

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 4 Part-time 2 Volunteers 150+

Address where Project will be facilitated or housed:
1108 W. 8th Street, Bloomington, IN 47404

Name of Project Administrator: Lee Ann Jourdan

Address: 1108 W. 8th Street, Bloomington, IN 47404

Telephone & E-mail: 812/336-7313; ljourdan@monroe.girls-inc.org

Name of other participating agencies, if different from Lead Agency: None

Proposed Project:

Title of Project: Program Director Salary

Total Cost of Project: $24,200

Requested JHSSF Amount: $15,000

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$6,000	NAP/Individual Contributions	Confirmed
$3,200	Smithville Charitable Foundation	Confirmed

Number of Clients Served by this Project in 2010: 250

Number of City Residents Served by this Project in 2010: 225

Is this a request for operational costs? ☒ Yes ☐ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☒ Bridge

Example:
Tables: 5 tables @ $12.00 each
Chairs: 20 chairs @ $8.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Program Director Salary	$15,000

Claim Submission Date: *(check one)*

☒ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Girls Incorporated of Monroe County

Address: 1108 W 8th St

Bloomington, IN 47404

Phone & E-Mail: 812/336-7313; ljourdan@monroe.girls-inc.org

Website: www.girlsinc-monroe.org

President of Board of Directors: Dana Cummings

Director Information

Director of Lead Agency: Lee Ann Jourdan

Director's Address: 1108 W. 8th Street, Bloomington, IN 47404

Phone & E-Mail: 812/336-7313; ljourdan@monroe.girls-inc.org

Presenter Information

Name of Person to Present Application to the Committee: Lee Ann Jourdan

Address: 1108 W. 8th Street, Bloomington, IN 47404

Phone & E-mail: 812/336-7313; ljourdan@monroe.girls-inc.org

Grant Writer Information

Name of Grant Writer: Lee Ann Jourdan

Address: 1108 W. 8th Street, Bloomington, IN 47404

Phone & E-Mail: 812/336-7313; ljourdan@monroe.girls-inc.org

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Agency Mission

The mission of Girls Incorporated of Monroe County (Girls Inc.) is to inspire all girls to be strong, smart, and bold. Since 1975, Girls Inc. has responded to the changing needs of girls in our community through research-based programs and advocacy that empower girls to reach their full potential and understand, value, and assert their rights. We provide girls with a safe environment where they can take risks, overcome challenges, and strive to be the best they can be. We accomplish our mission by facilitating innovative and educational after-school programming, winter and summer day camps, and sports leagues.

Nature of the Project

Girls Inc. is requesting a total of $15,000 in bridge funds to support the salary of our Program Director. This year, due to a focus on emergency housing, we experienced a drastic cut in our Neighborhood Assistance tax credit Program (NAP) annual allocation. Over the past year, we've noticed that many donors were unable to make contributions at their usual levels, and subsequently, the reduction in NAP credits has compounded this loss of donations. We want to keep our dedicated staff employed to inspire all girls to be strong, smart, and bold. We also create programs that require minimal paid staff, but can involve many volunteers. That saves us money.

Our programs and staff are teaching girls to resist gender stereotypes, prepare for interesting work and economic independence, and accept and appreciate their bodies. Single-sex environments encourage girls to accept themselves and confront societal messages about their value and potential. In a single-sex setting, girls are also more likely to try new things, take pride in their successes, and focus on their individual interests, at their own pace, free from distraction and comparison. In today's economy, it is crucial that girls have a safe place to go after school while guardians finish school and find jobs. By offering need-based scholarships and transportation to our center, Girls Inc. ensures that girls of all socio-economic backgrounds have access to our critical services.

Our collaborations with other organizations are central to our success and the success of our members. Some of our members are only able to come because of the transportation we provide in collaboration with MCCSC and Boys and Girls Club. In order to provide programs such as gardening and Operation SMART, we partner with other local organizations including the Hoosier Hills Food Bank, Mother Hubbard's Cupboard, and the IU Chemistry Club. We also attend community events with the girls, who might not otherwise have access to such events, thus exposing them to resources available in and around our community. With the support of our active board, valuable community partnerships, extensive volunteer network, and dedicated staff members, we are meeting the educational needs of girls in Monroe County.

Satisfaction of Funding Criteria

Our after school program **addresses previously-identified priorities for social services funds.** As noted in the 2003 SCAN, "Research shows that youth who are involved in activities with caring adult role models and mentors are more likely to complete school, do better academically, make healthier life choices, and engage in fewer destructive activities."

One challenge noted by SCAN, is that "not all youth are able to access...opportunities because of associated costs, transportation problems, or parents who do not have time to take them to classes, lessons, or sports." Some of our members are only able to come because of the low membership fees (often by scholarship), and the included transportation (in collaboration with MCCSC and Boys and Girls Club). For some, Girls Inc. is the only activity outside of school that they participate in – we see working

single parents who are also attending school. This is particularly critical because, as noted in the SCAN, 40% of families with a household income of less than $15,000 say that finding affordable after-school programs is a problem compared to 19% of all households. Because of our access to a transportation fleet, we are also able to attend community events with the girls, exposing them to a plethora or resources available in and around our community.

Youth living in households experiencing economic difficulties may be subject to additional anxiety and stress and, according to the SCAN, report having fewer appropriate, consistent role models. Furthermore, more adolescent girls than boys report feeling a great deal of stress and more girls than boys say that they use cigarettes (66% vs. 49%) and alcohol (38% vs. 27%) to deal with stress. It is critical that girls have a safe space in which they are encouraged to talk about the anxiety or stress they may be experiencing, receive encouragement from caring staff and volunteers, and learn healthy methods for dealing with stress.

We are requesting funds from Jack Hopkins as a **one-time investment** that will help us to bridge the gap in individual contributions lost due to a drastic reduction in NAP credits. Funds will provide a one-time investment that, through other fiscal leveraging, will make a significant contribution to the program. We are currently completing a strategic planning process that will allow our agency to plan into the future. In that, a comprehensive funds development plan was developed and is now being implemented to ensure the fiscal health of the agency. One area of focus is individual giving; we are always looking for ways to leverage dollars and other fiscal mechanisms in order to save the agency money. One way we do this is through our extensive volunteer/intern program. We also work in partnership and collaboration with existing agencies when it makes sense.

This investment will lead to broad and long-lasting benefits to the community. We know that attendance at after school programs prepares students for school and increases their likelihood to succeed in school. Participation in our other activities increases self-confidence, decreases risky behaviors, and leads to an all around balanced and healthy lifestyle - things that will in turn increase a child's chances for success in school.

Girls Inc. programs are preventative, educational, and oriented toward intervention. Girls Inc. reduces long-term societal cost by focusing on prevention. At the core of our mission is the belief that all children, regardless of socio-economic class or gender, have the right to have opportunities to grow and prosper, including earning a quality education (both formally and informally), preparing for interesting work and becoming economically literate, and making safe and healthy life choices.

Girls Inc. programming creates measurable improvements in girls' lives and community conditions. At Girls Inc., girls are empowered in an environment that has high expectations of them and high levels of support. They are the leaders. Breaking down barriers to participation, including transportation and cost barriers, makes Girls Inc. accessible – girls are not at home alone after school, with unstructured time and no supervision. Instead, girls participate in constructive programs and are discouraged from making dangerous decisions and participating in harmful activities.

By educating girls about how to care for themselves and for others, and by building their self-confidence, we are reducing the chances that they will engage in risky behavior that often creates financial burdens for a community.

Proposed 2010 Budget

	TOTAL 2010 Annual Budget	2010 Annual Program Budget	2010 Annual Camp Budget
Salaries & Related Expenses			
P - 403(b)	(1,208.00)	(906.00)	(302.00)
S - 403(b)			
P - Health Insurance	(4,955.00)	(3,716.25)	(1,238.75)
S - Health Insurance	(2,519.00)		
G - Payroll Taxes	(1,511.00)		
P - Payroll Taxes	(5,884.00)	(4,413.00)	(1,471.00)
S - Payroll Taxes	(3,165.00)		
G - Wages	(20,988.00)		
X P - Wages	(68,881.00)	(51,660.75)	(17,220.25)
S - Wages	(43,952.00)		
P - Work Study	(1,875.00)	(1,406.25)	(468.75)
S - Work Study	(750.00)		
Total Salaries & Related Expenses	(155,688.00)	(62,102.25)	(20,700.75)
Insurance--Not Health			
P - Directors & Officers	(437.50)	(328.13)	(109.38)
S - Directors & Officers	(437.50)		
P - Member (Travel)	(805.00)	(603.75)	(201.25)
S - Member (Travel)	(805.00)		
P - Workers Comp	(822.00)	(616.50)	(205.50)
S - Workers Comp	(822.00)		
Total Insurance--Not Health	(4,129.00)	(1,548.38)	(516.13)
Benefits-Not Tax Related			
P - CPR	(100.00)	(75.00)	(25.00)
S - CPR	(100.00)		
P - Med Exam/Drivers License	(67.00)	(50.25)	(16.75)
S - Med Exam/Drivers License			
P - National/Regional	(1,250.00)	(937.50)	(312.50)
S - National/Regional	(1,250.00)		
Total Benefits-Not Tax Related	(2,767.00)	(1,062.75)	(354.25)
Other Personnel Expenses			
P - Accounting Fees	(3,387.50)	(2,540.63)	(846.88)
S - Accounting Fees	(3,387.50)		
S - Officials			
Basketball	(2,100.00)		
Volleyball	(2,600.00)		
Total S - Officials	(4,700.00)		
Total Other Personnel Expenses	(11,475.00)	(2,540.63)	(846.88)
Office Supplies			
G - Office Supplies	(750.00)		
P - Office Supplies	(1,700.00)	(1,275.00)	(425.00)
S - Office Supplies	(1,700.00)		
Total Office Supplies	(4,150.00)	(1,275.00)	(425.00)
P - Program Supplies			
Center Supplies	(250.00)	(250.00)	
Fall Programs Supplies	(287.50)	(287.50)	
Member Snacks Supplies		0.00	
Outreach Supplies		0.00	
Resource Center Supplies	(4,200.00)	(4,200.00)	
Spring Programs Supplies	(262.50)	(262.50)	
Summer Sunshine Supplies	(5,000.00)		(5,000.00)
Winter Wonderland Supplies	(250.00)		(250.00)
Total P - Program Supplies	(10,250.00)	(5,000.00)	(5,250.00)
S - Sports Supplies			
Basketball Supplies	(800.00)		
Dance Supplies	(400.00)		
Volleyball Supplies	(1,275.00)		
Awards Expense			
Dance	(100.00)		
Basketball	(400.00)		
Volleyball	(650.00)		
Total Awards Expense	(1,150.00)		
Misc Sports Supplies	(300.00)		
Rental Fees Expense	(90.00)		
Total S - Sports Supplies	(4,015.00)	0.00	0.00
Telephone/Telecommunications			
P - Telephone/Telcommunications	(1,500.00)	(1,125.00)	(375.00)
S -Telephone/Telecommunications	(1,500.00)		
Total Telephone/Telecommunication	(3,000.00)	(1,125.00)	(375.00)
Postage/Shipping			
G - Fundraising--not spcl evnts	(500.00)		
G - General Postage	(250.00)		
P - General Postage	(350.00)	(262.50)	(87.50)
S - General Postage	(350.00)		
P - Special Events Postage	(200.00)	(150.00)	(50.00)
S - Special Events Postage	(200.00)		
S - Sports Letters			
Total Postage/Shipping	(1,850.00)	(412.50)	(137.50)
Printing & Copying			
P - Printing & Copying	(200.00)	(150.00)	(50.00)
S - Printing & Copying	(530.00)		
Total Printing & Copying	(730.00)	(150.00)	(50.00)
Hospitality			
G - Hospitality			
P - Hospitality	(120.00)	(90.00)	(30.00)
S - Hospitality	(120.00)		
Total Hospitality	(240.00)	(90.00)	(30.00)
Fundraising/Special Events			
G - Fndrsng exp, not spl evnts	(1,325.00)		
G - Geranium Sale Expenses	(6,650.00)		
G - Holiday Hoopla Expenses	(250.00)		
G - Other Spcl Events Expenses	(200.00)		
G - Outback Expenses	(2,000.00)		
Total Fundraising/Special Events	(10,425.00)	0.00	0.00
Occupancy Expenses			
Utilities			
P - Electricity	(1,488.00)	(1,116.00)	(372.00)
S - Electricity	(1,476.00)		
P - Gas	(468.00)	(351.00)	(117.00)
S - Gas	(2,664.00)		
P - Water & Sewer	(700.00)	(525.00)	(175.00)
S - Water & Sewer	(372.00)		

	Annual Budget	2010 Annual Program Budget	2010 Annual Camp Budget
Total Utilities	(7,168.00)	(1,992.00)	(664.00)
P - Insurance–Property	(3,596.00)	(2,697.00)	(899.00)
S - Insurance–Property	(3,596.00)		
Total Occupancy Expenses	(14,360.00)	(4,689.00)	(1,563.00)
Occupancy Repairs & Maintenance			
Building Supplies/Services			
P - Cleaning/Maintain Supplies	(720.00)	(540.00)	(180.00)
S - Cleaning/Maintain Supplies	(720.00)		
P - Occupancy Maintenance Sr	(1,270.00)	(952.50)	(317.50)
S - Occupancy Maintenance Sr	(915.00)		
Total Building Supplies/Services	(3,625.00)	(1,492.50)	(497.50)
P - Recycle/Waste Disposal	(30.00)	(22.50)	(7.50)
S - Recycle/Waste Disposal	(30.00)		
S - Trash Pick-Up	(252.00)		
P - Trash Pick-Up	(252.00)	(189.00)	(63.00)
Total Occupancy Repairs & Mainten	(4,189.00)	(1,704.00)	(568.00)
Travel			
P - Auto Allowance	(180.00)	(135.00)	(45.00)
P - Conference/Meeting Expenses	(700.00)	(525.00)	(175.00)
S - Conference/Meeting Expenses	(700.00)		
P - Fuel, Oil	(2,000.00)	(1,500.00)	(500.00)
P - Insurance–Auto	(6,792.00)	(5,094.00)	(1,698.00)
P - Vehicle Registration	(360.00)	(270.00)	(90.00)
P - Vehicle Repair/Maintanence	(9,184.00)	(6,888.00)	(2,296.00)
Total Travel	(19,916.00)	(14,412.00)	(4,804.00)
Misc Business Expenses			
G - Bank Charges	(700.00)		
G - Interest Expense	(650.00)		
Association Dues			
P - Chamber of Commerce	(154.00)	(115.50)	(38.50)
S - Chamber of Commerce	(154.00)		
P - National	(1,815.00)	(1,361.25)	(453.75)
S - National	(1,815.00)		
P - Other (NPA, Black Prof.)	(240.00)	(180.00)	(60.00)
S - Other (NPA, Black Prof.)	(240.00)		
Total Association Dues	(4,418.00)	(1,656.75)	(552.25)
G - State/Fed Filings			
P - State/Fed Filings	(4.00)	(3.00)	(1.00)
S - State/Fed Filings	(4.00)		
P - Media/Advertising	(1,332.50)	(999.38)	(333.13)
S - Media/Advertising	(1,532.50)		
Total Misc Business Expenses	(8,641.00)	(2,659.13)	(886.38)
Total Expense	(255825.00)	(98,770.63)	(38,506.88)

*Program Director is responsible for After School Programs and Camp; not shown are Organized Sports Leagues and Administration portions of the 2010 Budget

Girls Incorporated of Monroe Co

Profit & Loss

January through December 2009

		Jan - Dec 09
Ordinary Income/Expense		
Income		
4100 · Board Designated Investment Inc		2,086.00
1969 · Rlized/Unrlized Invest Inc/Loss		6,820.13
4000 · -----Contributed Support-----		
4010 · Indiv/Business Contribution	21,787.75	
4020 · Sponsors, Earned Rev-Sports	9,075.00	
4050 · Sponsors, Earned RevProgram	100.00	
4210 · Grants & Awards-Corp/Business	74,624.59	
4250 · Grants & Awards-Government	20,279.00	
Total 4000 · -----Contributed Support-----		125,866.34
5200 · -----Earned Revenues-----		
5260 · Fundraising--Not Special Events	2,869.00	
5900 · Misc Business Income		
5901 · Returned Checks Collections	530.00	
5900 · Misc Business Income - Other	49.50	
Total 5900 · Misc Business Income	579.50	
5211 · Membership Dues Received	13,930.10	
5220 · Fees - Sports	6,755.00	
5230 · Fees - Program	41,440.04	
5240 · Concessions	820.50	
5250 · Sports Photos	202.00	
5310 · Interest Earned	3.03	
5320 · Rental Income	778.75	
5820 · Special Events-Revenue	26,545.11	
Total 5200 · -----Earned Revenues-----		93,923.03
Total Income		228,695.50
Expense		
7200 · --Salaries & Related Expenses--		
7210 · FICA/Medicare Expense	9,009.45	
7230 · Retirement (Company Pd)	2,436.00	
7240 · Health Insurance	1,293.30	
7260 · SUTA Expense	0.00	
7270 · Wages	117,770.42	
7280 · Work Study	1,750.07	
7290 · Insurance-Not Health	2,962.00	
7300 · --Benefits-Not Tax Related		
7310 · Staff Training, Misc. Cont Edu	538.00	
7330 · Professional Development	580.25	
7350 · Physicals/Drivers License	201.00	
Total 7300 · --Benefits-Not Tax Related	1,319.25	
Total 7200 · --Salaries & Related Expenses--		136,540.49
7500 · ---Other Personnel Expenses---		
7530 · Accounting Fees	15,300.00	
7550 · Other Service Providers	3,455.00	
Total 7500 · ---Other Personnel Expenses---		18,755.00
8100 · ----Non-Personnel Expenses----		
8110 · Supplies		
8115 · Office Supplies	4,436.51	
8120 · Program Supplies	7,691.70	
8125 · Sports Supplies	6,673.83	
Total 8110 · Supplies	18,802.04	
8130 · Telephone & Telecommunications	2,353.69	
8140 · Postage/Shipping/Delivery	1,518.19	
8150 · Printing & Copying	538.45	
8170 · Hospitality	180.10	
8180 · Fundraising Expenses		
8198 · Fundraising Exp--not spcl evnts	827.75	
8197 · Special Events Expenses	6,221.47	
Total 8180 · Fundraising Expenses	7,049.22	
Total 8100 · ----Non-Personnel Expenses----		30,441.69

Profit & Loss

January through December 2009

	Jan - Dec 09	
8200 · -----Occupancy Expenses-----		
8210 · Utilities, Other Occupancy Exp	6,613.79	
8220 · Insurance-Property	6,352.03	
8250 · Repairs & Maintenance-Occupancy	9,306.98	
Total 8200 · -----Occupancy Expenses-----		22,272.80
8300 · --Travel & Meetings Expenses--		
8310 · Travel Expenses	18,143.78	
8320 · Conference/Convention/Meetings	700.00	
8330 · Insurance-Travel	6,741.30	
Total 8300 · --Travel & Meetings Expenses--		25,585.08
8450 · -Depreciation & Amoritization-		
8460 · Depreciation	15,026.00	
Total 8450 · -Depreciation & Amoritization-		15,026.00
8500 · ----Misc Expenses---		
8510 · Interest Expense-General	539.58	
8520 · Media/Advertising Expense	558.25	
8530 · Bank Charges, Credit Card Disc	694.55	
Total 8500 · ----Misc Expenses---		1,792.38
8600 · -----Business Expenses-----		
8610 · Misc Business Expenses	39.50	
8620 · Association Dues	3,938.00	
Total 8600 · -----Business Expenses-----		3,977.50
Total Expense		254,390.94
Net Ordinary Income		(25,695.44)
Other Income/Expense		
Other Income		
9800 · Commercial Loan Transfers		0.00
6810 · Restricted Savings Transfers		0.00
Total Other Income		0.00
Net Other Income		0.00
Net Income		(25,695.44)

Girls Incorporated of Monroe Co
Balance Sheet
As of December 31, 2009

		Dec 31, 09
ASSETS		
Current Assets		
Checking/Savings		
1011 · Irwin Union Checking Account		62.22
1012 · Irwin Union General Savings		669.07
1990 · Irwin Union Restricted Savings		26,722.77
1013 · Irwin Union Raffle Savings		240.82
1030 · Petty Cash		8.91
Total Checking/Savings		27,703.79
Accounts Receivable		
1110 · Accounts Receivable		4,245.00
Total Accounts Receivable		4,245.00
Other Current Assets		
12000 · Undeposited Funds		25.00
1450 · -----Prepaid Expenses-----		
1451 · Prepaid Insurance	3,873.17	
Total 1450 · -----Prepaid Expenses-----		3,873.17
Total Other Current Assets		3,898.17
Total Current Assets		35,846.96
Fixed Assets		
1650 · Land/Buildings/Equip--Basis		
1651 · Land, Operating-Basis	2,000.00	
1652 · Building,Center-Basis	118,293.12	
1653 · Building,Gym-Basis	386,418.00	
1654 · Equipment-Basis	66,078.37	
1655 · Vehicles-Basis	31,849.92	
Total 1650 · Land/Buildings/Equip--Basis		604,639.41
1750 · Land/Buildings/Equip--Accum Dep		
1752 · Building,Center-Accum Dep	(118,093.00)	
1753 · Building,Gym-Accum Dep	(171,166.70)	
1754 · Equipment-Accum Dep	(60,081.68)	
1755 · Vehicles-Accum Dep	(21,773.58)	
Total 1750 · Land/Buildings/Equip--Accum Dep		(371,114.96)
Total Fixed Assets		233,524.45
Other Assets		
1965 · Joan Scully Carmack Endowment		10,100.00
1960 · H Lyons Endowment		
1962 · H Lyons Endowment Contributions	31,450.00	
1963 · H Lyons Endowment Gain/Loss	1,466.66	
Total 1960 · H Lyons Endowment		32,916.66
Total Other Assets		43,016.66
TOTAL ASSETS		**312,388.07**
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2010 · -----Accounts Payable-----		
2011 · Accounts Payable	3,932.64	
Total 2010 · -----Accounts Payable-----		3,932.64
Total Accounts Payable		3,932.64

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name Habitat for Humanity of Monroe County

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 8 Part-time 6 Volunteers 1355

Address where Project will be facilitated or housed:

Name of Project Administrator: Tom Boudreau

Address 213 E. Kirkwood Avenue, Bloomington, IN 47401

Telephone & E-mail 812-331-4069, boudreau@monroecountyhabitat.org

Name of other participating agencies, if different from Lead Agency:

Proposed Project:

Title of Project: Construction Leadership Program

Total Cost of Project: $211,261.67

Requested JHSSF Amount: $30,273.32

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
Discount on Truck Purchase Price	CurryCommercial Sales	Pending--TBD at time of purchase

Number of Clients Served by this Project in 2010: 47 clients, 1,000 volunteers

Number of City Residents Served by this Project in 2010: 31 clients, 487 volunteers

Is this a request for operational costs? ☐ Yes ☒ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☐ Bridge

Example:
Tables: *5 tables @ $12.00 each*
Chairs: *20 chairs @ $8.00 each*

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Job Site Trailer	$4,400
Tools	$996.37
Truck	$24,876.95

Claim Submission Date: *(check one)*

☒ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Habitat for Humanity of Monroe County

Address: 213 E. Kirkwood Avenue
Bloomington, IN 47408

Phone & E-Mail: 812-331-4069

Website: www.monroecountyhabitat.org

President of Board of Directors: Beth Ellis

Director Information

Director of Lead Agency: Kerry Thomson

Director's Address: 213 E. Kirkwood Avenue, Bloomington, IN 47408

Phone & E-Mail: 812-331-4069 thomson@monroecountyhabitat.org

Presenter Information

Name of Person to Present Application to the Committee: Kerry Thomson

Address: 213 E. Kirkwood Avenue, Bloomington, IN 47408

Phone & E-mail: 812-331-4069 thomson@monroecountyhabitat.org

Grant Writer Information

Name of Grant Writer: Noma Maier

Address: 213 E. Kirkwood Avenue, Bloomington, IN 47408

Phone & E-Mail: 812-331-4069 maier@monroecountyhabitat.org

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Jacks Hopkins Social Services Grant Application
for Construction Leadership Program

Submitted by Habitat for Humanity of Monroe County

Mission Statement

Habitat for Humanity of Monroe County, an affiliate of Habitat for Humanity International, is a nonprofit, ecumenical Christian organization that partners with families and volunteers of all faiths to build simple, decent, and affordable houses. Habitat sells the homes to low income families with a 0% interest loan and at no profit, which keeps the payments for the homes low. Through this work and partnerships with other housing organizations, Habitat's vision is to eliminate poverty housing and homelessness in Monroe County. From the inception of the affiliate in 1987 to December of 2009, Habitat for Humanity of Monroe County has built 93 homes resulting in the housing of 114 adults and 172 children from low income families.

The Proposed Project

Habitat for Humanity of Monroe County is seeking funding in the amount of **$30,273.32** through the Jack Hopkins Social Services Funding for support of its new Construction Leadership Program. Funds will be used for the purchase a ¾ ton pickup truck with a dump bed, a 24 ft job site trailer and power tools. These items will be specifically used to increase the affiliate's building capacity and provide equipment for our Construction Leadership program. In order to achieve our goal of housing ten (10) more families in fiscal year 2010-2011, Habitat has committed to building ten (10) houses and will have up to four (4) build sites under construction at any one time. To provide the necessary supervision for multiple worksites, Habitat has launched a new Construction Leadership program to train two hundred (200) volunteers to serve as skilled volunteers on our construction sites. These construction leaders will be trained by Habitat Construction staff, and they will then direct the work of 2-5 unskilled volunteers on our construction sites. To equip the multiple crews and job sites, more tools are required as well mobile storage space for them. Although the affiliate does own a construction trailer, it is neither sufficient in size to store all the tools necessary to run multiple crews nor is it possible for it to be on more than one construction site at a time.

Satisfaction of Funding Criteria

The Program Should Address a Previously Identified Social Service Fund Priority

Habitat for Humanity of Monroe County serves families in need of affordable housing. One of Bloomington's most pressing needs, as identified in the Service Community Assessment of Needs (SCAN 2003), is affordable housing. As of December, 2009 Habitat has housed 93 families in Monroe County, and is currently on pace to serve another 19 families between March, 2010 and July 1, 2011. The Household Survey cited in SCAN 2003 states that affordable housing was a major problem for 27% and a minor problem for 54% of the respondents. (Page 32) All clients served by Habitat for Humanity of Monroe County and this proposed project are, by definition, low income families whose annual total income is between 25-70% of the median income for Bloomington. Habitat is the only entity providing homeownership opportunities to this income population, and provides an interest free mortgage to make homes extremely affordable. Habitat serves families who are unable to obtain conventional loans and is more forgiving of poor credit history, especially in regards to medical debt. Thus Habitat serves a population identified by SCAN 2003 which states, "For many low-income individuals, the inability to pay certain bills over a period of time leaves them with a poor credit history. In turn, this makes it more difficult, if not impossible, to obtain financing for housing, an automobile or

higher education. Loans that they are able to obtain are often at very high interest rates." (Page 65) Further, 28% of the respondents identified living in a home in need of major repairs as a major problem (SCAN 2003, page 36).
The Construction Leadership program addresses the factor which most limits Habitat's ability to build more houses: trained volunteer construction leaders equipped with the tools they need to complete each task. Providing this one-time support and on-site storage for this equipment will enable Habitat to increase its housing capacity.

The Funds Should Provide a One-Time Investment with Leveraged Matching Funds
Habitat of Monroe County has budgeted $14,000 in fiscal year 2009-2010 for the purchase of a truck with a dump bed. Additionally, Habitat will provide all other vehicle expenses beyond the purchase price of the truck and trailer—title, registration, insurance, maintenance and fuel at an estimated $5,600 in the first year after purchase. Habitat will provide staff members to train the construction leaders, operate the vehicles and maintain the inventory of tools at a cost of $3,672 per year. Habitat has budgeted $1,000 for tool purchases for the remainder of our fiscal year 2009-2010. Further, an estimated 1000 construction volunteers will invest more than 8,000 volunteer hours as a result of this program. The value of this labor totals $156,720 per year as figured with Points of Light volunteer calculator.

The Program Should Have a Broad and Lasting Benefit to the Community
For over 21 years, Habitat for Humanity of Monroe County has done much to improve the lives of low income residents through its home building program, partner family education program and its successful ReStore. Habitat's building program continues to build quality, affordable housing for families making 25 to 70% of the area median income, a need clearly addressed in the SCAN report. Habitat's home owner classes prepare low income families to be responsible, informed home owners. Home owner education is clearly identified as a need on page 34 of the 2003 SCAN report, "There is a need for additional education about responsible home ownership, credit counseling, credit consolidation, predatory lending and how to become a home owner." Each of these topics is a part of the Habitat homeowner curriculum that all future homeowners are required to attend. Additionally, Habitat's ReStore has complemented Habitat's building program with six successful years of providing funds for Habitat's building programs while providing a source of affordable building and household materials to all Bloomington residents. The SCAN report (p.36) identifies the cost of maintaining a home as a factor in low income households having "less money for essential needs". In addition to keeping these items out of landfills, this ReStore's selection of goods provides a real alternative for Bloomington residents on extremely tight budgets, thus helping many who otherwise would not have the means to maintain their home. As noted in the SCAN survey, 43% of households with incomes of less than $25,000 a year own their own homes, and 28% with incomes of less than $15,000 a year own their homes. ReStore customers regularly report that the ReStore has enabled them to make affordable home repairs.

By the continuance of these established programs and the capacity building potential of the new Construction Leadership program, Habitat will continue to benefit the citizens of Bloomington and the surrounding community.

Construction Leadership Project Budget
Jack Hopkins Social Services Funding Committee
Submitted By Habitat for Humanity of Monroe County

Budget Item	Cost	Funding	Confirmed	Pending
*36% of purchase price of 3/4 ton Truck with dump bed	$14,000.00	Habitat	Yes	
*64% of purchase price of 3/4 ton Truck with dump bed	$24,876.95	JHSS		Yes
Truck Expenses-license, title, insurance, fuel	$5,000.00	Habitat	Yes	
Staff Expense for Construction Leadership training	$3,672.00	Habitat	Yes	
24 ft Cargo Trailer	$4,400.00	JHSS		Yes
Trailer Expenses-license & Reg., title, insurance	$600.00	Habitat	Yes	
Power Tools	$996.37	JHSS	Yes	
Reciprocating Saws, 2 @ $99 each				
Reciprocating Saw Blades, 2 @ $14.99 each				
Circular Saws, 2 @ $119 each				
Circular Saw Blades, 8 @ 9.19 each				
Compressor, 1 @$254				
Hose for compressor, 1 @ $34.99				
Drills, 3 @ $29.97 each				
Drill bit set, 1 @ 22.98 each				
Roto zip, 1 @ 54.99				
Ladder System/Safety Equipment	$995.85	Habitat		Yes
Fall protection system, 1 @ 159.99				
Pump jacks, 4 @ $79.99 each				
Guard rail, 4 @ 36.99 each				
Jack brace, 4 @ 31.99 each				
Ladder jack safety rail, 4 @ $59.99				
**Construction Leaders & Volunteers (1,000 total in 2010)	$156,720.00	Habitat	Yes	

Total Project Cost	**$211,261.17**
Total Leveraged Funds	**TBD**
Total Habitat Contribution	**$180,987.85**
Total Funds Requested	**$30,273.32**

*Factory incentives & discount from Curry will lower these figures. Estimated Discount = $1,000--$4,000
**1000 volunteers x 8 hrs/day x $19.59 hr (construction laborer) = $156,720

Prepared By:
administrator

2010 Retail Chevrolet Silverado 3500HD 2WD Reg Cab 161.5" WB, 84.4" C

PRICING SUMMARY

PRICING SUMMARY - 2010 Retail CC31403 2WD Reg Cab 161.5" WB, 84.4" CA WT

	MSRP
Base Price	$28,800.00
Total Options:	$414.95
Vehicle Subtotal	$29,214.95
Advert/Adjustments	$0.00
Destination Charge	$995.00
GRAND TOTAL	**$30,209.95**

12 FT PLATform
WOOD Bed
14" Sideboards w/ Tailgate $5995.—
Reese type Hitch

optional electric Hoist $2672.—

$38,876.95

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 159.1, Data updated 3/16/2010 1:17:00 PM
©Copyright 1986-2005 Chrome Systems Corporation. All rights reserved.
Customer File:

Spencer Trailers Inc.

303 W St Hwy 46

Spencer, IN 47460

Quote for Tom / Habitat for Humanity

Atlas 8 x 24 Cargo trailer

#1 grade 3/8" Plywood wall liner

¾" Advantech floor

Wall studs 16" O.C.

Tandem 3500 axles with brakes

36" side door

Stone guard

Interior lights with a wall switch

1 roof vent

Seamless aluminum roof

Double sealed doors with aluminum frames

Price FOB our lot: $4,400

Thanks.

Ry Ly

812-829-0226

RECIPROCATING, MITER, CHAIN SAWS

makita AVT

15 Amp Reciprocating Saw

AVT (Anti-Vibation) Reciprocating Saw has orbital action, variable speed, clutched to protect gears, electronic speed control for faster cutting. Tool-less blade change and shoe adjustment. Includes steel case.

Product No.	Model No.	Price
Z 88381-06132	JR3070CT	$199.00

HITACHI

12" Sliding Dual Compound Miter Saw

Compact slide system allows the saw head to slide along fixed rails. Top-mounted, digital, LCD scale swivels to provide clear and accurate miter and bevel readings from any angle. Laser marker system increases cutting accuracy. Powerful 15 Amp motor with 1,850 Watts of max output power. Kit includes: Saw blade, dust bag, vice assembly, and box wrench.

Product No.	Model No.	Price
Z 17709-01033	C12LSH	$719.0

HITACHI

12 Amp Reciprocating Saw

Low vibration technology reduces vibration by over 65%. Triple seal design protects tool from dust, debris and water. Stroke length 1¼" 0-3000 spm.

Product No.	Model No.	Price
Z 17709-01192	CR13VBY	$179.00

DEWALT

12" Compound Miter Saw

15 Amp motor delivers 4,000 rpm for extended powe Adjustable stainless miter den plate with 11 stops. Tall slidi fence supports material up to 5¼" nested or 6½" vertically.

Product No.	Model No.	Price
Z 28877-50575	DW715	$299

HITACHI

Swing Action Reciprocating Saw

Powerful 10 Amp motor with 0-2,800 spm 1⅛" stroke length with electronic feedback power control. Tool-less blade changing system. Dust and water resistant. Oversized trigger switch. Reversible blade setting feature for reverse cutting. Includes case.

Product No.	Model No.	Price
Z 17709-00675	CR13V	$116.00

HITACHI

10" Compound Miter Saw

15 Amp motor. Laser marker system for increased cutting accuracy. 0-52° miter angle range to the right and left for increased flexibility. 0-45° bevel angle range to the left with adjustable bevel stops for precision cuts. Large pivoting flip fence, raises 4". Dust collector attachment. Kit includes: Saw blade, pivoting fence, dust bag, and vise assembly.

Product No.	Model No.	Price
Z 17709-01144	C10FCH2	$209

DEWALT

99.00

10 Amp Heavy-Duty Reciprocating Saw

4 position blade clamp allows for flush cutting

makita

18" Chain Saw

45.6 cc. engine. Automatic half throttle lock for easy

DEWALT

High Performance Reciprocating Saw Blades

These blades have a tough, flexible body that resists breaking. A 3° shank angle for fast cutting. A +5° hook angle for fast cuts through the toughest materials. 5 blades per pack.

Product No.	Model No.	Length	TPI	Application	Price
Z 28874-04802	DW4802	6"	6	Gen. Purp. Plunge Wood Cutting	$14.99
Z 28874-04803	DW4803	9"	6	Gen. Purp. Plunge Wood Cutting	$22.49
Z 28874-04804	DW4804	12"	6	Gen. Purp. Plunge Wood Cutting	$26.99
Z 28874-04845	DW4845	6"	10/14	Aluminum, Plastic Cutting	$12.99
Z 28874-04846	DW4846	8"	10/14	Aluminum, Plastic Cutting	$17.99
Z 28874-04847	DW4847	9"	5/8	Fast Wood Cutting	$22.49
Z 28874-04848	DW4848	12"	5/8	Fast Wood Cutting	$26.99
Z 28874-04805	DW4805	6"	10	Aluminum, Plastic Cutting	$12.99
Z 28874-04806	DW4806	9"	10	Aluminum, Plastic Cutting	$22.49
Z 28874-04807	DW4807	6"	14	High Carbon Steel Cutting	$12.99
Z 28874-04811	DW4811	6"	18	Mild Steel, Galvanized Pipe	$12.99
Z 28874-04812	DW4812	9"	24	Metal Tubing, Conduit, Pipe	$22.49
Z 28874-04862	DW4862	6"	6	Demolition	$24.99
Z 28874-04863	DW4863	9"	6	Demolition	$29.99

Starrett Reciprocating Saw Blades

Bi-metal 2 pack industrial quality blades with high speed steel cutting edge welded to a tough, flexible back.

Product No.	Model No.	Length	TPI	Price
Z 49659-16977	B418-2	4"	18	$ 4.39
Z 49659-16978	B624-2	6"	24	$ 4.99
Z 49659-16979	B618-2	6"	18	$ 4.99
Z 49659-16980	B624-2	6"	24	$ 4.99
Z 49659-16985	BT66-2	Tapered 6"	6	$ 6.19
Z 49659-16989	BT6610-2	Tapered 6"	6/10	$ 6.19
Z 49659-17002	BT12610-2	Tapered 12"	6/10	$10.69

BOSCH

Reciprocating Saw Blades for Wood with Nails

Thinner blade allows for faster cutting in wood with nails. Made from Bi-metal material. 5 pack.

Product No.	Model No.	Length	TPI	Price
Z 00346-35008	RN66	6"	6	$14.99
Z 00346-35010	RN96	9"	6	$19.99
Z 00346-35012	RN126	12"	6	$22.99

BOSCH

Malco Carbide Tipped Hole Saws

Shown with optional Arbor sold separately.

Designed to speed through fiber cement, wall tile, fiberglass, plastic and wood. Features quick connect arbor. Cutting depth is 2¼".

Product No.	Model No.	Diameter	Price
Z 86046-53465	HF1	1⅜"	$ 31.[illegible]
Z 86046-53466	HF2	1¾"	$ 32.[illegible]
Z 86046-53467	HF3	2"	$ 31.[illegible]
Z 86046-53468	HF4	2¼"	$ 33.[illegible]
Z 86046-53469	HF5	2½"	$ 39.[illegible]
Z 86046-53470	HF6	2¾"	$ 37.[illegible]
Z 86046-53471	HF7	3"	$ 41.[illegible]
Z 86046-53472	HF8	3½"	$ 46.[illegible]
Z 86046-53473	HF9	4"	$ 54.[illegible]
Z 86046-53492	HF10	4¼"	$ 58.[illegible]
Z 86046-53491	HF11	4½"	$ 79.[illegible]
Z 86046-53492	HF12	5"	$ 99.[illegible]
Z 86046-53493	HF13	5¼"	$109.[illegible]
Z 86046-53494	HF14	5½"	$1[illegible]
Z 86046-53495	HF15	6"	$135.[illegible]
Z 86046-53496	HF16	6½"	$142.[illegible]

Product No.	Model No.	Description	Price
Z 86046-53497	HA1	Quick Connect Arbor	$19.[illegible]
Z 86046-53540	HH1	Quick Change Pilot Drill-High Speed Steel	$17.[illegible]
Z 86046-53541	HH2	Quick Change Pilot Drill-Carbide Tipped	$1[illegible]
Z 86046-53499	HHA1	Quick Release Set Arbor W/Pilot Drill-High Speed Steel	$22.[illegible]
Z 86046-53500	HHA2	Quick Release Set Arbor W/Pilot Drill-Carbide Tipped	$30.[illegible]

Starrett Bi-Metal Hole Saws

Starrett bi-metal hole saws are constructed of hardened, heat and abrasion resisting high speed steel teeth with a tough alloy body and cap. This gives them exceptional strength, durability and shatter resistance for user safety. Cuts through wood, steel, brass, aluminum and vinyl siding and plastics. Variable pitch.

Product No.	Model No.	Arbor No.	Diameter	Price
Z 49659-60189	VH0200	A10	2"	$7.[illegible]
Z 49659-60195	VH0212	A10	2½"	$9.[illegible]

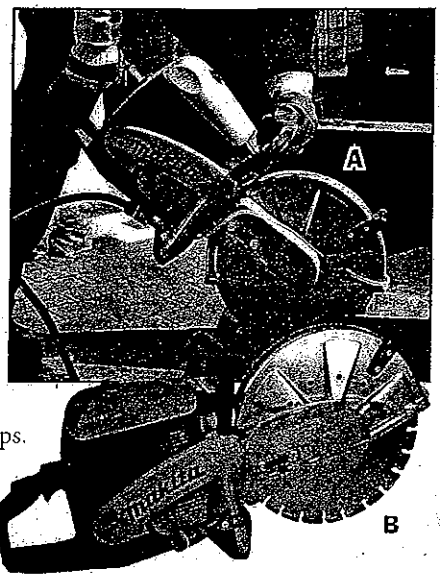
A B

Starrett Hole Saw Arbors

Product No.	Model No.	Description	Diameter	Price
Z 49659-60157 A	A4	Arbor	¾"	$ 6.[illegible]
Z 49659-60158 B	A10	Arbor (Long Reach)	[illegible]	$11.[illegible]

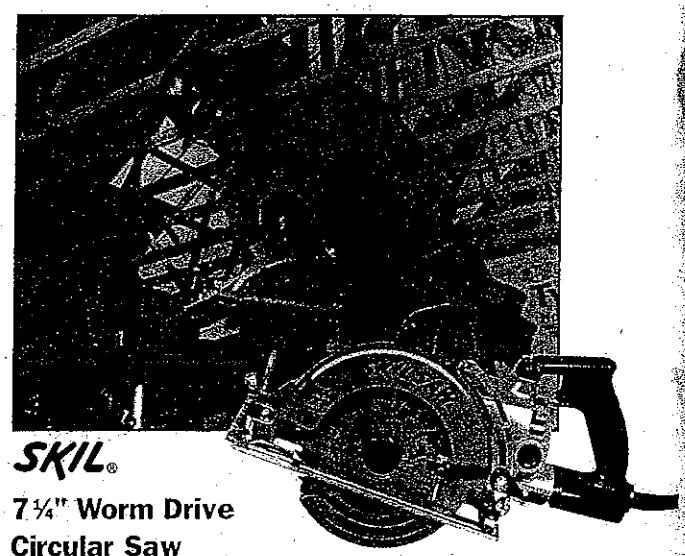
SPYDER SCRAPER

NEW!



Makita
Power Gas Saw
Reinforced aluminum blade guard with 70° range. On-off choke operating switch. " arbor with adapter. Cushioned operator grips. Water kit is assembled to saw. Improved exhaust emissions are EPA Phase II compliant.

Product No.	Mfg. No.	Size	Engine	Price
Z 88381-31982 **A**	DPC6411	12"	64cc.	$899.00
Z 88381-06359 **B**	DPC7311	14"	64cc.	$939.00

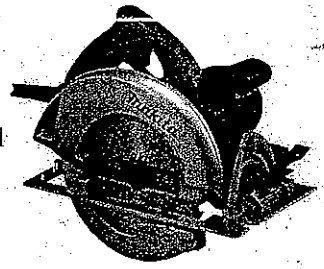


SKIL®
7¼" Worm Drive Circular Saw
Features a 15 Amp motor, precision machined worm gears, 2 position saw hook. Housing is made of strong lightweight magnesium. Weighs 17 lbs. Includes 24T blade.

Product No.	Mfg. No.	Price
Z 39725-02909	SHD77M	$189.00

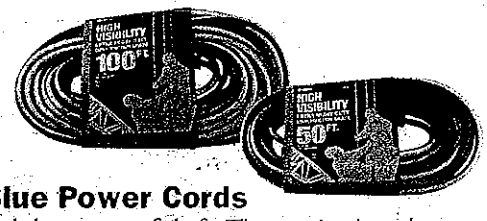
HITACHI
12" Cut-Off Saw
Powerful 15 Amp motor for heavy use and greater cutting efficiency. Comes with 12" metal cutting wheel, masonry cutting wheel and two wrenches. Weighs 13.2 lbs.

Product No.	Mfg. No.	Price
Z 01500-19007	CC12Y	$439.00



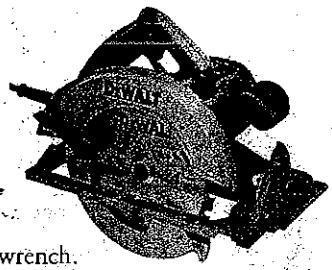
Makita
7¼" Circular Saw
Excellent balance for superior handling and performance. Powerful 15 Amp motor, 5800 rpm. Bevel cuts to 56 degrees, positive stops at 22.5, 45, and 56. Convenient bevel and depth settings. Includes 24 tooth carbide blade, wrench, fence and tool case.

Product No.	Mfg. No.	Price
Z 88381-09053	5007NK	$129.00



Woods
Red-White-Blue Power Cords
Increased safety and deterrence of theft. These striped cords are perfect for the jobsite. Available in 100' or 50' lengths.

Product No.	Mfg. No.	Length	Gauge	Amps	Price
Z 78693-13133	13133	100'	12/3	15	$59.99
Z 78693-13130	13130	50'	12/3	15	$32.99

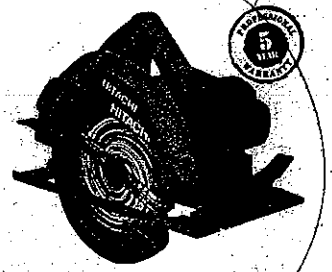


DEWALT
7¼" Circular Saw
This 9.5 lb. lightweight tool is ergonomically designed. 15 Amp, 2,200 rpm motor. 56 degree beveling capacity allows for more aggressive angle cuts. Includes 24 tooth carbide blade and blade wrench.

Product No.	Mfg. No.	Price
Z 28877-26720	DW368	$121.00

Woods
YELLOW JACKET
Yellow Jacket® GFCI
Cords have an in-line ground fault circuit interrupter. Provides maximum safety. Manual test/reset buttons. Powerlite™ plugs glow when the cord has power. 2' long, 12/3 gauge, 15 Amps.

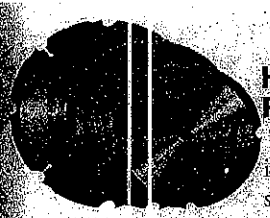
Product No.	Mfg. No.	Price
Z 78693-02816	82816	$55.99



HITACHI
7¼" Circular Saw
Features a 15 Amp motor for various material applications. Heavy-duty, die-cast aluminum alloy, one-piece base with easy to read front and side scales. Includes carrying case, blade and wrench.

Product No.	Mfg. No.	Price
Z 17709-00949	C7SB2	$119.00

See pages 34 and 35 for Accessories

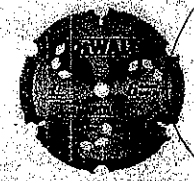


HITACHI®
Fiber Cement Saw Blades

These blades have diamond impregnated thin kerf edges properly suited for cutting fiber cement materials.

Product No.	Mfg. No.	Dia.	Teeth	Price
Z 54005-18008	18008	7¼"	4	$ 72.99
Z 54005-18109	18109	12"	8	$122.99

DEWALT HARDIPLANK®
Fiber Cement Saw Blade



Designed to cut fiber cement products including HardiPlank®, Cemplank™, etc. Single sheets or stacks. Poly-crystalline Diamond (PCD) teeth provide maximum life and durability.

Product No.	Mfg. No.	Dia.	Teeth	Price
Z 28877-32061	DW3193	7¼"	6	$59.99

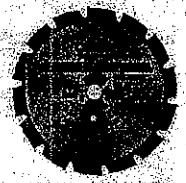
NEW!

DIABLO Fiber Cement HardieBlade™

Diablo Fiber Cement Blades generate up to 50% less respirable dust, while delivering the longer blade life. Diablo PCD Hardieblades are perfect for full time use in heavy duty applications like cutting multiple pieces of fiber cement board.

Product No.	Mfg. No.	Dia.	Price
Z 08925-06732	D0704DH	7¼"	$54.99

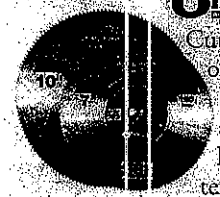
Oldham Pro Series Nail Cutting/Roofing Carbide Blade



Special design allows the blade to cut without binding or sticking. 7¼" x 14 teeth.

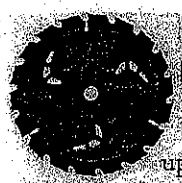
Product No.	Mfg. No.	Price
Z 49551-00378	B7256814	$22.19

Oldham Aluminum/Plastic Blades



Cuts aluminum sheeting, tubing, siding and other nonferrous metals such as copper, brass, aluminum, lead and magnesium. It's also used to cut plastic tubing, unlaminated Formica®, Plexiglas® and vinyl siding. 150 teeth. Fits ⅝" arbor.

Product No.	Mfg. No.	Dia.	Price
Z 49551-00138	700AP	7"	$12.29
Z 49551-00142	100AP	10"	$22.99



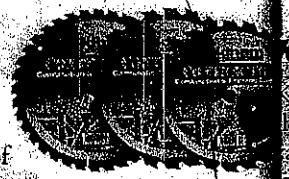
DEWALT Rock Carbide® Saw Blade

10 times more durable than conventional saw blades. The exclusive anti-stick rim resists build up for faster, freer cutting. 7¼" x 18 teeth.

Product No.	Mfg. No.	Price
Z 28874-03591	DW3591	$14

9.19

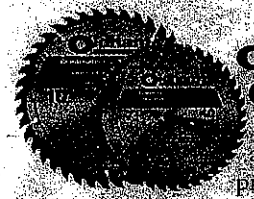
Oldham Contractor Super Duty Carbide Saw Blades



C4 Carbide tipped thin kerf blade specially designed for longer life, faster, smoother cutting, with the durability of C4 Carbide. The blade designed for the contractor.

Product No.	Mfg. No.	Dia.	Teeth	Price
Z 49551-01072	B650C418*	6½"	18	$10
Z 49551-01074	B725C424	7¼"	24	$ 9
Z 49551-01075	B725C436	7¼"	36	$15

*Max Life Series Cordless Blades (extends battery life).

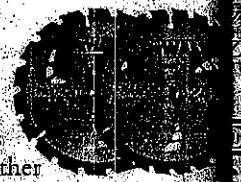


Oldham All Purpose Industri Carbide Saw Blades

Designed for ripping and cross cutting all types of wood, finished plywood and prefinished materials.

Product No.	Mfg. No.	Dia.	Teeth	Price
Z 49551-00527	B7254740	7¼"	40	$ 9
Z 49551-01032	B10240	10"	40	$ 9

DEWALT Series 20 Carbide Thin Kerf Saw Blades



Features: tougher tungsten carbide stays sharper longer. Anti-stick coating reduces friction and gum-up. Thin kerf for smoother cuts. Ribbed heat vents allow blade to run cooler, reducing flexing and binding. ⅝" arbor with diamond knock-out.

Product No.	Mfg. No.	Dia.	Teeth	Price
Z 28874-03592	DW3592B10	7¼"	18	$
Z 28874-03593	DW3593B10	7¼"	24	$

NEW!

DIABLO Demo Demon Saw Bla

The Demo Demon delivers up to six times life of standard blades in extreme situations. The blade is designed to provide exceptional performance and impact resistance through radical design and special carbide.

ELECTRIC COMPRESSOR SPECIFICATIONS

Model	H.P.	Amps	CFM at 90 PSI	Storage Capacity	Dimensions	Weight
D55151	2.0	14	3.2	4 Gal.	18"L x 15"W x 16"H	50 lbs.
Runs Approximately: 1-2 Framing Guns or 1-2 Roofing Guns or 2-3 Trim/Finish Guns						
D55146	1.8	[illegible]	3.2	4 Gal.	[illegible]	65 lbs.
Runs Approximately: 1-2 Framing Guns or 2-3 Roofing Guns or 3-4 Trim/Finish Guns						
EC12	2.0	14	3.9	4 Gal.	20"L x 14"W x 14"H	60 lbs.
Runs Approximately: 1-2 Framing Guns or 1-2 Roofing Guns or 3-5 Trim/Finish Guns						
EC125	2.5	15	4.0	4 Gal.	20"L x 14"W x 14"H	60 lbs.
Runs Approximately: 1-2 Framing Guns or 1-2 Roofing Guns or 2-5 Trim/Finish Guns						
EC79	2.0	12.5	2.7	6 Gal.	24"L x 22"W x 23"H	60 lbs.
Runs Approximately: 1-2 Framing Guns or 1-2 Roofing Guns or 2-3 Trim/Finish Guns						
FC2002	2.0	13.9	3.0	4.5 Gal.	20"L x 15"W x 17"H	58 lbs.
Runs Approximately: 1-2 Framing Guns or 1-2 Roofing Guns or 2-3 Trim/Finish Guns						

Number of tools is dependent on the efficiency of the contractor's whole pneumatic system.

DEWALT

1.8 H.P. Compressor

200 psi max pressure provides enough air to power your tools. 10" pneumatic wheels provide easy transportation. Vertical stand feature allows user to also use in a vertical position.

Product No.	Mfr. No.	List
Z 28877-56212	D55146	$379.00

ROLAIR

The Bull®, 2 H.P. Twin Tank Compressor

115 Volt low amp draw motor with manual reset protection. Low profile stack tank. On/off pressure switch, regulator and gauge. Unit is splash lubricated. Replaceable plastic intake filter.

Product No.	Mfr. No.	List
Z 62865-41651	FC2002	$239

HITACHI

2 H.P. Twin Tank Compressor

Features a direct drive electric motor, vertically stacked twin tanks with a 2 gallon capacity each, an O-ring on the draincock and a line regulator with pressure gauge.

Product No.	Mfr. No.	List
Z 17709-00399	EC12	$254.00

DEWALT

2 H.P. Twin Tank Compressor

Oil lubricated pump improves durability. 4 gallon twin stack tanks. Lightweight design. Overload protection eliminates risk of motor damage. Includes synthetic compressor oil and pressure regulator.

Product No.	Mfr. No.	List
Z 28877-36686	D55151	$289

HITACHI

HITACHI

2.5 H.P.

Flexzilla Hi-Vis Safety Green Air Hose

NEW!

Made from an engineered hybrid of pvc and rubber materials, and being superior to both. Temperature range (-40° F to 150° F) with a 300 psi working pressure. Excellent abrasion resistance and versatile bending properties.

Product No.	Model No.	Size	Price
Z 92329-38585	HFZ1425YW2	¼" x 25'	$24.99
Z 92329-38588	HFZ14050YW2	¼" x 50'	$39.99
Z 92329-38508	HFZ14100YW2	¼" x 100'	$69.99

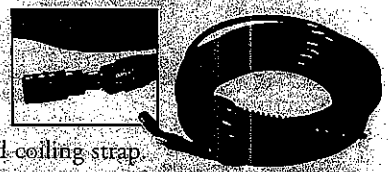
FLEXEEL® Compressor Hoses

Up to 50% lighter than rubber hoses, retains its flexibility in sub-zero conditions Resists lubrication oils and greases. Temperature range: -40°F to +165°F. Working pressure is 200 PSI. Includes ¼" fittings and bend restrictors on each end.

Product No.	Model No.	Size	Price
Z 29292-92342	PFE40504T	¼" x 50'	$39.99
Z 29292-90316	PFE40104T	¼" x 100'	$69.99
Z 29292-50321	PFE60504T	⅜" x 50'	$49.99
Z 29292-50325	PFE60104T	⅜" x 100'	$84.99

FLEXEEL max ¼" Air Hose

300 PSI. Includes industrial coupler with air safety plug. Reusable ball swivel barb, and coiling strap.



Product No.	Model No.	Size	Price
Z 29292-53248	PFX4050GS15XS	50'	$59.99
Z 29292-53249	PFX4100GS15XS	100'	$99.99

APACHE EPDM Compressor Hose

Made of high quality EPDM rubber. Suitable for pressure up to 300 PSI.

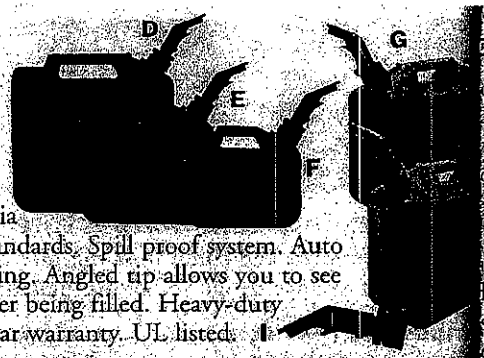
Product No.	Model No.	Size	Price
Z 25559-17082	98108940	¼" x 50'	$34.99
Z 25559-17083	98108945	¼" x 100'	$59.99

APACHE PVC Compressor Hose

Oil and abrasion resistant tube and cover. Flexible, kink-proof construction handles up to 300 PSI working pressure. Best suited for warm weather. Includes one bend restricter.

Product No.	Model No.	Size	Price
Z 25559-12868	98108767	¼" x 50'	$17.99
Z 25559-20940	98108773	¼" x 50'	$22.99

Fuel Containers



Meets all California Environmental standards. Spill proof system. Auto shut-off. Self venting. Angled tip allows you to see inside the container being filled. Heavy-duty construction. 1 year warranty. UL listed.

Product No.		Model No.	Size	Price
Z 60534-85053	D	W528	5 Gallon Gas	$1[illegible]
Z 60534-85028	E	[illegible]	2.5 Gallon Gas	$1[illegible]
Z 60534-85013	F	W128	1.25 Gallon Gas	$[illegible]
Z 60534-85056	G	W528	5 Gallon Diesel	$1[illegible]
Z 60534-85059	H	W1008	5 Gallon Kerosene	$1[illegible]
Z 60534-85040	I	T205C	Auto-Shut-off Spout	$[illegible]

ROLAIR Premium Quality Compressor Oil

Provides excellent wear, rust and corrosion protection. Improved oxidation stability. Resists foaming.

Product No.		Model No.	Size	Price
Z 62865-55000	J	OILCOMP10W34	10 wt. 34 oz.	$[illegible]
Z 62865-51000	K	OILCOMP30W34	30 wt. 34 oz.	$[illegible]

BOSTITCH 20 oz. Pneumatic Tool Lubricant

Put a few drops of oil in the air fitting of your Bostitch Tool in the morning and then again in the afternoon. That's all you need to keep your tools running smoothly.

Product No.		Model No.	Size	Price
Z 77914-05147	L		20 oz. Premium Grade	$[illegible]
Z 77914-05148	M		20 oz. Value Grade	$[illegible]

Starrett All Purpose Lubricant

CO_2 propellant allows for 20% more lubricant to fill the 12 oz. can. Penetrates quickly to free frozen nuts, bolts and metal parts. Environmentally friendly.

Product No.	Model No.	Size
Z 49659-93215	M-1	$[illegible]

WD-40 Smart Straw® & Trigger Pro™

NEW!

P

Smart Straw feature simply flip it up for a precision stream and down for a regular spray action. WD-40®

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Let's Build Something Together

Prices, promotions, styles, and availability may vary. Our local stores do not honor online pricing. Prices and availability of products and services are subject to change without notice. Errors will be corrected where discovered, and Lowe's reserves the right to revoke any stated offer and to correct any errors, inaccuracies or omissions including after an order has been submitted.

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Spring 101: Your Inspiration Starts Here | Find Spring Ideas

Home Skil 120-Volt 3/8" Corded Drill

Skil 120-Volt 3/8" Corded Drill

Item #: 176034 | Model #: 6238-02

Be the first to review this product!

$29.97

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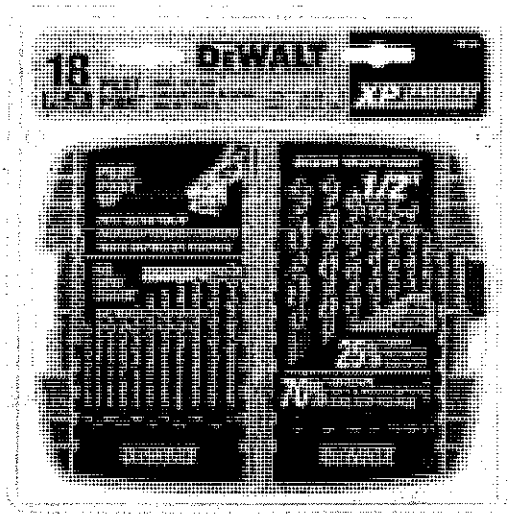
Spring 101: Your Inspiration Starts Here

Home Tools Power Tools Drills, Drivers & Bits Drill Bit Sets DEWALT 18-Piece Pilot Point Drill Bit



DEWALT 18-Piece Pilot Point Drill Bit Set

Item #: 196676 | Model #: DW1958

★★★★★(1 reviews)

$22.98

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Spring 101: Your Inspiration Starts Here | Find Spring Heat

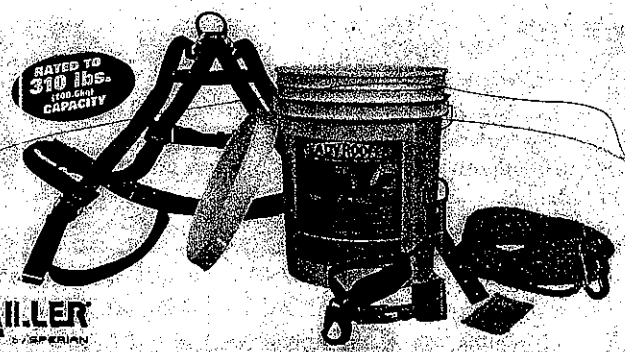
Home Search "rotozip" RotoZip 120-Volt Spiral Saw Kit

RotoZip 120-Volt Spiral Saw Kit

Item #: 258953 | Model #: RZ01-1300

★★★★½ (3 reviews)

$54.99



MILLER by SPERIAN

Ready Roofer Fall Protection System

A complete fall protection system that includes a lightweight, full body harness, a versatile, reusable roof anchor with an attachment D-ring and 8 screws, a compact Microloc trailing rope grab, a shock-absorbing lanyard, and a 25' or 50' high-strength rope lifeline in a reusable bucket for storage. Meets applicable OSHA, ANSI and CSA standards ensuring safety and compliance on the job site.

Item No.	Model No.	Size	Price
Z01500-24070	BRFK25	25'	$159.99
Z01500-24071	BRFK50	50'	[illegible]

MILLER by SPERIAN

RATED TO 400 lbs. (181.4kg) CAPACITY

DuraFlex® Stretchable Harness

Dura*Flex* Full-Body harnesses are easy to wear. They are flexible, lightweight, and soft. Dura*Flex* harnesses also feature solid colored leg straps to help users orient the harness for quicker, easier donning, and conform to the shape of each worker, stretching with every movement. There is no bunching, binding or kinking. No cutting into the shoulders and legs. Webbing protected with *Teflon*® HT for extended wear and easy maintenance.

Item No.	Model No.	Size	Price
Z01500-24087	E850/U	Universal Fit	$95.99

MILLER by SPERIAN

RATED TO 400 lbs. (181.4kg) CAPACITY

Construction Harness

A light-weight comfortable harness designed specifically for the construction industry. This full body harness has a single back D-ring, soft lumbar pad for

MILLER by SPERIAN

Duraflex® Construction Harness

- *High-strength, abrasion-resistant webbing*
- *Durable, high-density, water-repellent foam*
- *Contoured edge improve comfort*

Miller Python® DuraFlex harness has cushioned tubular webbing shoulder straps. Soft, rounded cushioned webbing minimizes possible irritation around the neck and shoulders enabling the wearer to be comfortable even in a t-shirt. Reduces stress to the shoulders when using a tool belt, no bunching, binding or kinking and comes in a high vis color for added safety. The DuraFlex webbing stretches wi body movement for greater flexibility, mobility and less fatigue. Eliminates the need to frequently adjust for better fit and increases productivity. The self-adjusting sub-pelvic strap automatically adjusts for a proper fitting harness. Webbing protected with Teflon® H extended wear and easy maintenance.

Item No.	Model No.	Size	Price
Z01500-24034	P950	Universal Fit	$

MILLER by SPERIAN

RATED TO 400 lbs. (181.4kg) CAPACITY

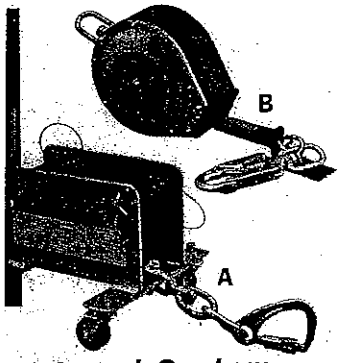
Duraflex® Harness Roof Anchor Kit

A complete, easy to install roof anchor kit. Comes complete with 25' or 50' nylon rope lifeline, manual rope grab with SofStop shock absorber, a Dura*Flex* stretchable harness, carabiner, written and video instruction a durable carrying bag. Twelve single-use roof anchors are a included with 72/16D coated nails. Webbing protected wit *Teflon*® HT for extended wear and easy maintenance.

Item No.	Model No.	Size	Price
Z01500-24080	RA10-25	25'	$
Z01500-24081	RA10-50	50'	[illegible]

RATED TO 310 lbs. (100.6kg) CAPACITY

TITAN



'all Arrest System

:e of retractables. Lightweight hed to any roof anchor on the A and ANSI standards for fall ve a 3/16" galvanized cable with a tag line.

Description	Price
madillo Cradle Unit	$124.99
3/16" Retractable Lifeline	$389.99
1/16" Retractable Lifeline	$389.99

nized

n (D) or compact, rage firmly into place - no lost poles ' of bright yellow pennants.

; (F) include 4 zinc plated steel llow pennants. Metal roof units ber foot; this omnidirectional ict with the metal roof's standing firmly into place - no lost poles on each stanchion allows for easy

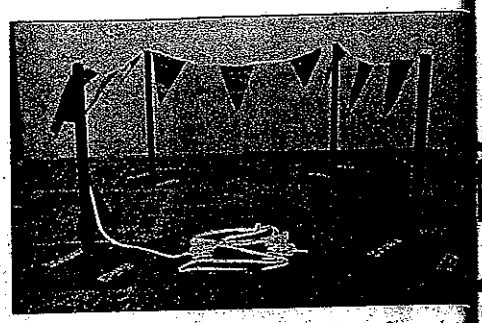
itions and requirements. Consult e using.

Description	Price
Pole and Pan	$379.99
4 Foldable Units	$379.99
3 Foldable Units	$299.99
Foldable Metal Roof Units	$399.99

to change

CLEASBY manufacturing company inc.

Perimeter Warning Line System

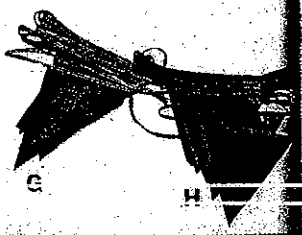


Meets OSHA specs. Safe, practical, and easy to assemble. Heavy-duty steel plates and poles with 100 feet of reinforced pennants. Plate size: 24" square. Pole size is 36"H. Set weighs 205 lbs.

Product No.	Mfg. No.	Price
Z 01600-00347	W00050	$399

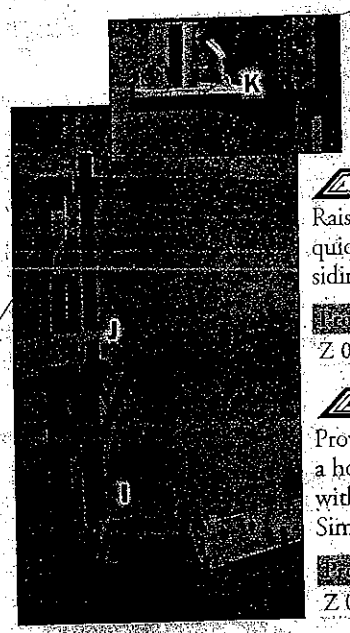
NABCO

Perimeter Pennants



Each pennant is 12" wide by 18" long. Made of polyethylene sewn on high-strength, sag-resistant nylon. OSHA's 500 lb. break strength compliance standard.

Product No.	Mfg. No.	Description	Price
Z 01500-02102 G	SA560-C	60' Danger Men Working	$10
Z 01500-02100 H	OSHA48-RY	100' Red & Yellow	$1



ACTO Pump Jack

Raises workers, materials and tools quickly. Simple to set up. Use for siding, painting, insulating, etc.

Product No.	Mfg. No.	Price
Z 01600-01625 I	10100	$79

ACTO Guard Rail

Provides operator safety. Makes a horizontal fence behind operator with 2 x 4's. Moves up with oper Simple set-up with jack system.

Product No.	Mfg. No.	Price
Z 01600-01627 J	10120	$3

ACTO Pump Jack Brace

Easy to set-up and use in conjunction with pump jack poles.

Product No.	Mfg. No.	Price
Z 01600-01626 (Not Shown)	10110	$3

ACTO Work Bench

Material platform moves up with use of pump jack. Helps carry material and tools. Convenient work bench. Attaches easily to guard rail.

Product No.	Mfg. No.	Price
Z 01600-01628 K	10130	$3

NEW!

ACTO ohnny ack Roof Staging System

roof bracket system for all steep itch surfaces. For use on metal hingles, slate, shake, asphalt and for nstalling skylights. Holds a 2" x 10" 45°. Staging arms remain 5½" above the deck surface

Product No.	Mfg. No.
Z 03397-19700	19700

ACTO ngle Roof Brackets

rackets come with four long, ocking nail slots and a nail ole in the hook to secure the ork plank. The 19" brackets ave a reinforcing gusset at the rking heel for extra strength. 19" brackets allow the lank to sit 3" lower which makes set-up easier and p amage to shingles.

Product No.	Mfg. No.	Angle
6" Length, 2x6 Plank		
Z 01600-01600 A	16456	45°
Z 01600-01601	16606	60°
Z 01600-01603	16906	90°
6" Length, 2x4 Plank		
Z 01600-01602	16904	90°
9" Length, 2x6 Plank		
Z 01600-01610	19456	45°
Z 01600-01612	19606	60°
Z 01600-01616	19906	90°
9" Length, 2x4 Plank		
Z 01600-01615	19904	90°
9" Length, 2x8 Plank		
Z 01600-01617	19908	90°
9" Length, 2x10 Plank		
Z 01600-01619	19601	60°
Z 01600-01618	19901	90°

ACTO Adjustable

Four position adjustment, hook for plank. Uses 2x8, Four long nail slots and four holes for safety.

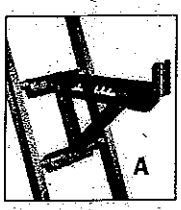
Product No.	Mfg. No.
Z 01600-01620	19038

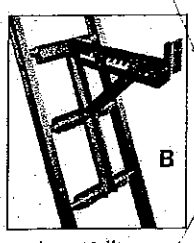
qual·craft Ladder Jack Safety Rail Holder

Provides handrail support for ladder jack systems. Use with fabricated 2 x 4 rails. Lightweight aluminum construction. Use in conjunction with personal fall protection. Meets OSHA requirements as a handrail. **Sold Individually.**

Product No.	Mfg. No.	Price
Z 12643-02450	2450	$59.99

qual·craft Ladder Jacks





These ladder jacks will accommodate up to an 18" wide plank. Welded and riveted construction for strength and durability. Adjustable to fit round or D-rung ladders. **Sold in pairs.** Capacity: *2 workers plus 75 lbs. between two ladders. *(Pending duty rating of ladders being used).

Product No.		Mfg. No.	Rungs	Description	Price
Z 12643-02422	A	2422	2	Short Body Jack	$ 99.99
Z 12643-02432	B	2432	3	Long Body Jack	$124.99

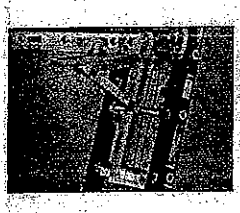
WERNER Ladder Jacks

Recommended for use with 300 lb. Type IA or 375 lb. Type IAA extension ladders. (OSHA and ANSI allow use with 250 lb. Type I extension ladders also.) Lightweight, sturdy, easy to use. Mounts on either side of extension ladder. **Sold in pairs.**

Short Body

Spans and connects to 2 rungs.
Accepts stages to 14" wide.

Product No.	Mfg. No.	Price
Z 51751-03913	AC10-14-02	$96.99



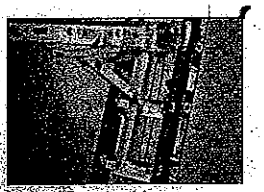
Long Body

Spans 3 rungs/connects to 2 rungs.
Accepts stages to 20" wide.

Product No.	Mfg. No.	Price
Z 51751-03914	AC10-20-02	$109.99

Long Body

Spans and connects to 3 rungs.
Accepts stages to 20" wide.



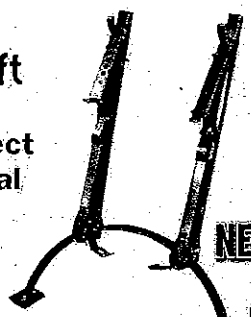
Product No.	Mfg. No.	Price
Z 51751-03915	AC10-20-03	$119.99

WERNER Level Master®

Easily attaches to any extension ladder to level ladder on uneven surfaces. Automatically adjusts up to 8½". Easily levels and locks securely in place. Two (2) ladder levelers (one for each ladder rail) come with mounting hardware and instructions. Automatically locks in place. Plated steel swivel shoe.

Product No.	Mfg. No.	Price
Z 51751-03912	PK80-2	$133.99

qual·craft Basemate Easy Connect Professional Ladder Stabilizer

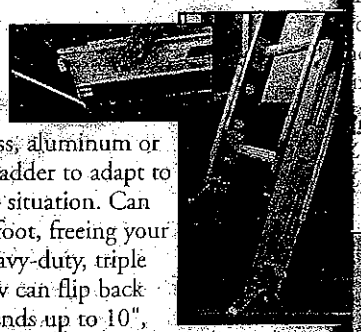


NEW!

Safe extra wide footprint for a stable platform on uneven surfaces. Adjustable feet with ice pick feature. Non-slip rubber feet keep ladder from moving out of position. Tested to exceed ANSI Type 1A and CSA grade 1 weight requirements. Quickly attaches to most extension ladders in seconds. Patented leveling mechanism features effortless one foor operation. Over 200,000 North Americans are admitted to hospitals for ladder-related accidents every year. Protect yourself and save rime and money by using the Basem Easy Connect on your ladder.

Product No.	Mfg. No.	Price
Z 12643-02475	2475	$13

LeveLok® Corporation Ladder Leveling System



Enables virtually any fiberglass, aluminum or wood extension or sectional ladder to adapt to nearly any indoor or outdoor situation. Can be operated using only your foot, freeing your hands to hold the ladder. Heavy-duty, triple plated pivoting foot with claw can flip back for ice, snow and gravel. Extends up to 10", ⅜" increments. Exceeds OSHA/ANSI standards. **Sold in pairs.**

Product No.	Mfg. No.	Price
Z 58132-00000	LL-STB-1AL	$11

LeveLok® Corporation Quick Connect Bas Unit and Leveler

Base Units mount to the ladder. This allows the use to connect and disconnect Levelok leveler in less than second. Use leveler only w needed. Installs quickly an easily on all fiberglass, and aluminum extens and combination ladders. 300 lb. duty rating

Single Leg Leveler: Use with above base u Use leveler on either side of ladder. Extends up to 10".

Quick Connect Kit: includes 1 pair of base units (**C**) and 1 leveler (**D**).

Product No.		Mfg. No.	Description	Pr
Z 58132-00030	C	LL-QC-1	Base Unit (Pair)	$3
Z 58132-00040	D	LL-STB-1QC	Leg Leveler (Single)	$
Z 58132-00050		LL-STB-2QC	Quick Connect Kit	$8

2:31 PM
12/02/09
Accrual Basis

Habitat for Humanity of Monroe County, Inc.
Profit & Loss
July 2008 through June 2009

		Jul '08 - Jun 09
Ordinary Income/Expense		
Income		
4100 · Contributions		
4104 · General Contributions		
4105 · Churches	5,685.03	
4101 · Individual	232,891.03	
4102 · Businesses	43,754.30	
4103 · Organizations	21,431.80	
Total 4104 · General Contributions		303,762.16
4106 · House Sponsors		248,242.42
4110 · Other Contributions		281.73
4100 · Contributions - Other		0.00
Total 4100 · Contributions		552,286.31
4300 · Transfers to Homeowners, net		
4301 · Transfers to Homeowners		376,230.00
4302 · Contra-Discount on Mortgages		-8,448.94
Total 4300 · Transfers to Homeowners, net		367,781.06
4500 · Partner Family Income		
4501 · Mortgage		13,521.97
Total 4500 · Partner Family Income		13,521.97
4600 · Fund Raising Income		
4602 · Cost of Grocery Coupons		-25,479.00
4601 · Sales of Grocery Coupons		28,384.00
4603 · Sales of Fundraising Inventory		25.00
Total 4600 · Fund Raising Income		2,930.00
4700 · Other Income		
4701 · Rental Income		3,360.20
4704 · Rebates		3,362.17
4705 · Refunds		1,106.78
4706 · Interest Income		2,493.81
4707 · Miscellaneous		2,428.21
4700 · Other Income - Other		15,008.84
Total 4700 · Other Income		27,760.01
4800 · Grant Income		
4803 · Shop Grant		65,000.00
4805 · FHLB		30,000.00
4806 · City of Bloomington		40,000.00
4807 · Softwood Lumber		75,314.77
4809 · Other Grants		4,400.00
Total 4800 · Grant Income		214,714.77
Total Income		1,178,994.12
Cost of Goods Sold		
5200 · Construction Materials Costs		
5300 · COGS - Lot, Land		75,504.97
5205 · Site Prep		14,073.56
5210 · Foundation/Floor/Frame/Roof		201,655.67
5220 · Mechanical/Plumbing/Electrical		75,050.31
5250 · Other Construction Costs		30,000.06
5200 · Construction Materials Costs - Other		57,460.62
Total 5200 · Construction Materials Costs		453,745.19
Total COGS		453,745.19
Gross Profit		725,248.93

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12/02/09
Accrual Basis

Habitat for Humanity of Monroe County, Inc.
Profit & Loss
July 2008 through June 2009

		Jul '08 - Jun 09
Expense		
66900 · Reconciliation Discrepancies		0.00
6032 · Construction Prior Year		1,658.54
6005 · Auto and Truck Expenses		4,685.94
6010 · Bank Fees & Service Charges		1,282.51
6015 · Business Licenses and Permits		7.14
6020 · Closing Costs/Credit Check, Etc		3,689.00
6025 · Computer Support		9,323.35
6030 · Construction Tools & Supplies		1,937.65
6035 · Contract Labor		37,515.40
6040 · Depreciation Expense		6,758.33
6042 · Fees		5,125.60
6045 · Hospitality		
6046 · Meals and Entertainment	656.11	
6047 · Volunteer Expenses	6,759.29	
Total 6045 · Hospitality		7,415.40
6050 · Insurance		13,410.75
6060 · Interest Expense		1,616.15
6061 · Misc Expense		0.00
6065 · Mortgage Service Fee		5,673.00
6070 · Office Expense		8,040.00
6080 · Payroll Expenses		
6082 · payroll taxes	48,906.59	
6081 · Salaries & Wages	264,918.63	
6086 · 401K Expense	13,065.46	
Total 6080 · Payroll Expenses		326,890.68
6090 · Postage & Freight		9,674.00
6091 · Printing		10,253.98
6095 · Professional Fees		11,747.29
6097 · Public Relations		86.90
6100 · Rentals, Etc - Events		8,376.18
6105 · Repairs and Maintenance		1,453.04
6110 · Taxes		3,161.74
0115 · Telephone & Internet Exp		1,287.00
6120 · Tithes & Missions Expense		48,247.00
6125 · Training		2,734.20
6130 · Travel		5,496.00
6150 · Utilities		3,294.81
Total Expense		541,043.62
Net Ordinary Income		184,205.31
Net Income		184,205.31

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12/02/09
Accrual Basis

Habitat for Humanity of Monroe County, Inc.
Balance Sheet
As of June 30, 2009

		Jun 30, 09
ASSETS		
Current Assets		
Checking/Savings		
1002 · Monroe Bank Checking		7,628.28
1005 · CD		35,513.53
1006 · Shop		1.00
1007 · Irwin Union- checking		48,486.17
1008 · Irwin Union - Money Market		250,321.85
Total Checking/Savings		341,950.83
Accounts Receivable		
1107 · Hilary Kirk		6,958.00
1110 · AR- Restore		27,673.26
1100 · Mortgages Receivable		2,723,396.09
1105 · Unamortized Disc on Mortgage		-1,009,589.07
Total Accounts Receivable		1,748,438.28
Other Current Assets		
12000 · Undeposited Funds		22,406.49
1200 · Inventory		
1201 · Supplies	5,000.00	
1210 · Grocery Coupons	2,923.00	
Total 1200 · Inventory		7,923.00
1250 · Prepaid Expenses		
1251 · Prepaid Interest	10,586.22	
1250 · Prepaid Expenses - Other	10,826.25	
Total 1250 · Prepaid Expenses		21,412.47
1300 · Land for Development		
12th St Ct	25,649.15	
Cedar Chase	563,166.42	
1300 · Land for Development - Other	899.00	
Total 1300 · Land for Development		589,714.57
Total Other Current Assets		641,456.53
Total Current Assets		2,731,845.64
Fixed Assets		
1400 · Fixed Assets		
1401 · Automobiles	21,531.45	
1413 · Trailer	8,002.28	
1441 · Buildings		
Campbell House	101,259.00	
722/724 Lindbergh	75,106.36	
Total 1441 · Buildings	176,365.36	
1442 · Bldg Improvements	19,507.74	
1451 · Computers & Equipment	8,267.71	
1461 · Office Equipment	4,774.00	
1490 · Accumulated Depreciation	-45,400.19	
Total 1400 · Fixed Assets		193,048.35
Total Fixed Assets		193,048.35
Other Assets		
1500 · Investments - Land Not For Sale		17,615.45
Total Other Assets		17,615.45
TOTAL ASSETS		2,942,509.44

2:32 PM

12/02/09

Accrual Basis

Habitat for Humanity of Monroe County, Inc.
Balance Sheet
As of June 30, 2009

	Jun 30, 09	
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2100 · Accounts Payable		28,079.23
Total Accounts Payable		28,079.23
Other Current Liabilities		
2108 · Accrued Pension		181.26
2107 · Accrued Payroll Taxes		883.84
2106 · Accrued Payroll		8,867.56
2120 · Homeowner Escrows - MFS		-1,264.96
2105 · Accrued Vacation Payable		25,932.09
2110 · Home Deposits		5,435.00
Total Other Current Liabilities		40,035.79
Total Current Liabilities		68,115.02
Long Term Liabilities		
2600 · Long Term Notes Payable		
2658 · Shop , #103925	8,001.25	
2668 · SHOP #121054	8,532.00	
2670 · SHOP 2007 #122016	2,848.00	
2672 · SHOP 2005, #123011	6,500.00	
2678 · SHOP , #131079	16,250.00	
2640 · AAR 2002-1, #50282 NP	7,783.95	
2644 · AAR 2003-1, #50333 NP	21,505.41	
2646 · Flexcap 2009	176,500.00	
Total 2600 · Long Term Notes Payable		247,920.61
Total Long Term Liabilities		247,920.61
Total Liabilities		316,035.63
Equity		
3000 · Opening Bal Equity		821,617.86
3100 · Unrestricted Net Assets		1,620,650.64
Net Income		184,205.31
Total Equity		2,626,473.81
TOTAL LIABILITIES & EQUITY		2,942,509.44

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name: Indiana Legal Services, Inc.

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 6 Part-time 4 Volunteers 6

Address where Project will be facilitated or housed:
214 S. College Avenue, Bloomington, Indiana 47404

Name of Project Administrator: Marcy Wenzler

Address: 214 S. College Avenue, Bloomington, Indiana 47404

Telephone & E-mail: (812) 961-7217; marcy.wenzler@ilsi.net

Name of other participating agencies, if different from Lead Agency: Indiana University Student Legal Services
Indiana University Maurer School of Law

Proposed Project:

Title of Project: Indiana homeless prevention wiki

Total Cost of Project: $16,939 for first year of wiki plus ongoing expenses thereafter ($103,082 total EJW project)

Requested JHSSF Amount: $12,500

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$47,200	Equal Justice Works-AmeriCorps	confirmed, pending Congressional approval
$50,000	Indiana Housing & Community Development Authority	pending
$ 4,439	Legal Services Corporation	confirmed

Number of Clients Served by this Project in 2010: 86,000 estimated web hits on housing law statewide

Number of City Residents Served by this Project in 2010: 3,000

Is this a request for operational costs? ☒ Yes ☐ No

If "yes," is the request for a pilot project or for bridge funding? ☒ Pilot ☐ Bridge

Example:
Tables: *5 tables @ $12.00 each*
Chairs: *20 chairs @ $8.00 each*

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Attorney time for wiki content development	$8,748.75
Attorney time for development and demonstration of tutorial on how to use the wiki	$ 583.25
Web-site hosting fee	$1,008.00
Consultant time for set-up of wiki	$1,080.00
Consultant time for development, collaboration and consulting on set-up	$1,080.00

Claim Submission Date: *(check one)*

☐ July 2010 – September 2010 ☑ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Indiana Legal Services, Inc.

Address: 214 S. College Avenue
Bloomington, Indiana 47404

Phone & E-Mail: (812) 339-7668; marcy.wenzler@ilsi.net

Website: www.indianajustice.org

President of Board of Directors: Paul A. Leonard, Jr.

Director Information

Director of Lead Agency: Norman Metzger

Director's Address: 151 N. Delaware, Suite 1640, Indianapolis, IN 46204

Phone & E-Mail: (317) 829-3087; norman.metzger@ilsi.net

Presenter Information

Name of Person to Present Application to the Committee: Marcy Wenzler

Address: 214 S. College, Bloomington, Indiana 47404

Phone & E-mail: (812) 361-7216; marcy.wenzler@ilsi.net

Grant Writer Information

Name of Grant Writer: Marcy Wenzler

Address: 214 S. College, Bloomington, Indiana 47404

Phone & E-Mail: (812) 361-7216; marcy.wenzler@ilsi.net

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Grant Application for Development of Housing Law Wiki
Submitted by Indiana Legal Services, Inc.
Jack Hopkins Social Services Funding Committee
March 29, 2010

Agency Mission

The mission of Indiana Legal Services, Inc. is to use our resources to provide poor people with a wide variety of aggressive, quality legal services which will effectively help them to gain equal access to the courts; empower them to control their lives; and impact on the major causes and effects of poverty.

Nature of the Project

Indiana Legal Services (ILS) is requesting $12,500 from the Jack Hopkins Social Services Funding Committee for the development of a homeless prevention wiki for our web-site (www.indianajustice.org), including Bloomington-specific information. A wiki is software that allows the creation, collaboration and editing of content on the web in a simplified form. The goal is to have simple, up-to-date information on housing law and a variety of ways to prevent homelessness through increased legal information.

Legal information on housing law (primarily landlord-tenant and foreclosure prevention) will be available for the use of low-income consumers, social service agencies, attorneys, and the general public. Content will be developed by two Equal Justice Works AmeriCorps Fellowship lawyers working primarily on foreclosure prevention and rental housing. Collaboration on the wiki will be provided by I.U. Student Legal Services and the I.U. Maurer School of Law.

A model for the project is the homelessness wiki maintained by the National Law Center on Homelessness and Poverty (www.nlchp.org). The housing law wiki will have current information on local, state and federal housing law. For example, we'll include common lease provisions that are illegal under state law (such as the right to re-enter the premises or shut off utilities upon default without going to court) and have information such as rights of tenants who are victims of domestic violence or whose landlords are being foreclosed upon. Bloomington information will also come from the Student Legal Services web-site (http://www.indiana.edu/~sls/landlord_tenant.html, to be updated May, 2010), the foreclosure prevention pilot project in the Monroe County courts, and other local information, from the Bloomington Housing Authority, etc.

Content will include brochures and hand-outs that low-income consumers and agencies can use, as well as sources of law, particularly useful for attorneys and people representing themselves in court.

Demonstrations or tutorials of how to use the wiki will be conducted for agencies such as the Housing Network, the Circles Initiative, United Way agency directors and filmed for Community Access Television Services (CATS).

Satisfaction of Funding Criteria

The program should address a previously identified social service fund priority

According to the 2003 SCAN Report, 45% of those making less than $25,000 had a problem affording needed legal help. 37% of social service agency clients lived in housing that needed major repairs. ILS serves low-income people (less than 200% of federal poverty guidelines) and seniors age 60 and over.

Getting needed repairs done in rental housing can be extremely tricky and often requires legal advice in order to avoid eviction. A clear statement of the landlord's and tenant's obligations under Indiana law can give tenants the tools they need to enforce their rights and meet their obligations. A list of resources for low-income people getting needed repairs in Bloomington will also be helpful.

Having a homeless prevention wiki available around the clock will also prove useful in emergency situations, when consumers and agency staff do not have access to clear legal information about their rights.

Funds should provide a one-time investment that, through leveraging, makes a significant contribution to the project

The Housing Law Center of ILS was started with a $20,000 seed grant from Jack Hopkins funding in 2002. With our Equal Justice AmeriCorps Fellow attorneys, we have the chance to develop content for a homeless prevention wiki. This grant will supply necessary matching funds for the Fellows and allow us to hire the professional staff to create the wiki.

Project should have broad and lasting benefits to the community

ILS has the stability and long-term funding to maintain the wiki as a permanent presence on our web-site. A section dedicated solely to Bloomington, as the original funder, will allow us to provide a level of detail and resources for local tenants and homeowners that would not be possible for a statewide project. At the same time, Bloomington residents will benefit from the content that covers state and federal law. Low-income housing, in particular, presents a challenging array of statutes and regulations that make this area of law a mystery to most people.

ILS has had a long-term relationship with the multiple agencies that participate in the Housing Network, and a more recent relationship with the newly established Homeless Prevention and Rapid Re-housing Program (HPRP). The wiki will allow all of these to have public links to their programs and help maintain current housing lists.

Budget Narrative

	JHSSG	ILS	Total
Personnel Costs			
Salary:			
Attorney #1- ($40,500 x 8.05% FTE = $3,260)	3,260		3,260
Attorney #2 – ($40,500 x 8.05% FTE =$3,260)	3,260		3,260
Supervising Attorney – ($73,954 x 3.85% FTE = $2,847)	0	2,247	2,247
	6,520	2,247	8,767
FICA:			
Attorney #1 ($3,260 x 7.65% = $249)	249		249
Attorney #2 ($3,260 x 7.65% = $249)	249		249
Supervising Attorney ($2,847 x 7.65% = $218)	0	218	218
	498	218	716
Health Care Costs:			
Attorney #1 ($1,162 per mo. x 12 =$13,944 x 8.05% =$1,123)	1,123	0	1,123
Attorney #2 ($1,162 per mo. x 12 =$13,944 x 8.05% =$1,123)	1,123	0	1,123
Supervising Attorney ($1,162 x .5 mo. = $581)	0	581	581
	2,246	581	2,827
Retirement Costs:			
Attorney #1 =0	0	0	0
Attorney #2 =0	0	0	0
Supervising Attorney ($2,947 x 2% = $59)	0	59	59
	0	59	59
Worker's Compensation:			
Attorney A: ($.14 @ $100) = 32.60 x $.14 = $5	5	0	5
Attorney B: ($.14 @ $100) = 32.60 x $.14 = $5	5	0	5
Supervising Attorney ($.14 x 28.47 = $4)	0	4	4
	10	4	14
Life Insurance:			
Attorney A: ($10 per mo. x 12 = $120 x 8.05% = $10)	10	0	10
Attorney B: ($10 per mo. x 12 = $120 x 8.05% = $10)	10	0	10
Supervising Attorney: ($10 @ mo. X .5 mo.) = $5	0	5	5
	20	5	25
Unemployment Insurance:			
Attorney A: ($231 @ yr. x 8.05%) = $19	19	0	19
Attorney B: ($231 @ yr. x 8.05%) = $19	19	0	19
Supervising Attorney ($231 @ yr. x 3.85%) = $9	0	9	9
	38	9	47
Overall Personnel Costs	9,332	3,123	12,455
Operating Costs			
Computer software (licensing = 0; website hosting-annual = $1,008)	1,008	0	1,008
Computer consultant for setup and development, 24 hrs@$90=$2,160)	2,160	0	2,160
Space & Utilities ($47,356/10.6 persons = $4,468 x .1923 FTE proj)	0	859	859
Equipment ($9,950/10.6 =$939 x .1923 FTE Project Staff = $939)	0	181	181
Telephone ($10,500/10.6 = $991 x .1923 FTE Proj Staff = $190)	0	190	190
Supplies ($4,733/10.6 = $447 x .1923 FTE Proj. Staff = $86)	0	86	86
Overall Operating Costs	3,168	1,316	4,484
Overall Project Costs	12,500	4,439	16,939

Indiana Legal Services

Balance Sheet

For the Twelve Months Ending December 31, 2009

ASSETS

CURRENT ASSETS	
Cash	$239,757.23
Client Escrow	45,173.99
Savings and Certificates of Deposit	486,139.30
Due from Grantors	5,825,886.68
Prepaid and Other Assets	70,813.20
TOTAL CURRENT ASSETS	6,667,770.40
PROPERTY	
Furniture & Equipment	1,057,979.36
Less Accumulated Depreciation	(988,091.39)
TOTAL PROPERTY	69,887.97
TOTAL ASSETS	$6,737,658.37

LIABILITIES

LIABILITIES & NET ASSETS	
Accounts Payable	$81,107.09
Accrued Expenses	63,501.95
Accrued Employee Benefits	(37.60)
Lease Commitment	10,870.00
Other Liabilities	44,576.40
TOTAL LIABILITIES	200,017.84
UNRESTRICTED NET ASSETS	
Legal Services Corp - Basic Field	5,547,987.05
General Fund	550,071.38
Other Grants	233,486.97
Property	59,017.97
TOTAL UNRESTRICTED NET ASSETS	6,390,563.37
TEMPORARILY RESTRICTED NET ASSETS	
Legal Services Corp - Migrants	147,077.17
TOTAL TEMPORARILY RESTRICTED NET ASSETS	147,077.17
TOTAL LIABILITIES AND NET ASSETS	$6,737,658.38

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Indiana Legal Services

Report of Net Assets
For the Twelve Months Ending December 31, 2009

NET ASSETS (Grants)

UNSRESTRICTED NET ASSETS	
LSC - Basic Field	$5,547,987.05
TOTAL LSC NET ASSETS (Grants)	$5,547,987.05
OTHER GRANTS	
U Way of Central Indiana	71,672.00
U Way of Posey County	9,500.00
U Way of St. Joe County	24,000.00
Anderson Grant	33,500.00
District 8 Pro Bono	64,659.72
District 5 Pro Bono	29,321.92
TOTAL OTHER GRANTS	$232,653.64
TEMPORARILY RESTRICTED NET ASSETS	
LSC - Migrant Farmworker Project	$147,077.17
AGING GRANTS	
OTHER GRANTS	

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Indiana Legal Services

Overall Revenue and Expense

For the Twelve Months Ending December 31, 2009

Description	Current Period Actual	Budget	Variance	Year-to-Date Actual	Budget	Variance	Annual Budget
Revenues and Support							
LSC Basic Field	$5,898,330.00	$443,008.13	($5,455,321.87)	$5,898,330.00	$5,316,098.00	($582,232.00)	$5,316,098.00
LSC - Accrued Interest Income	6,033.66		(6,033.66)				
LSC - Interest Income	(5,054.16)	1,250.00	6,304.16	9,943.88	15,000.00	5,056.12	15,000.00
LSC - MFW	132,485.00	9,229.12	(123,255.88)	132,485.00	110,749.00	(21,736.00)	110,749.00
LSC - Miscellaneous Revenue	32.00		(32.00)	4,672.00		(4,672.00)	
LSC - Access to Justice Revenue	15,710.00		(15,710.00)	21,620.00		(21,620.00)	
Indianapolis Aging	124,532.70	17,503.87	(107,028.83)	240,263.96	210,046.00	(30,217.96)	210,046.00
Monroe County United Way	932.00	1,312.37	380.37	15,577.00	15,748.00	171.00	15,748.00
Central Indiana United Way	15,008.00	10,906.00	(4,102.00)	131,336.00	130,872.00	(464.00)	130,872.00
U Way Porter County	1,249.99	208.37	(1,041.62)	4,749.99	2,500.00	(2,249.99)	2,500.00
U Way Posey County	9,500.00	750.00	(8,750.00)	9,500.00	9,000.00	(500.00)	9,000.00
Lake Area United Way		4,375.00	4,375.00	52,500.00	52,500.00		52,500.00
Anderson Foundation	33,500.00	2,791.63	(30,708.37)	33,500.00	33,500.00		33,500.00
St. Joe U Way		4,583.37	4,583.37	48,000.00	55,000.00	7,000.00	55,000.00
Hammond CDBG	13,333.28	1,666.63	(11,666.65)	19,999.92	20,000.00	0.08	20,000.00
East Chicago CDBG	30,000.00	2,500.00	(27,500.00)	30,000.00	30,000.00		30,000.00
Ft. Wayne Block Grant		1,000.00	1,000.00		12,000.00	12,000.00	12,000.00
Columbus Aging	13,679.95	2,735.88	(10,944.07)	32,831.88	32,831.00	(0.88)	32,831.00
Evansville Aging	18,256.42	3,004.50	(15,251.92)	33,950.12	36,054.00	2,103.88	36,054.00
Bloomington Aging	2,054.25	396.25	(1,658.00)	4,828.00	4,755.00	(73.00)	4,755.00
Anderson Aging	12,272.23	5,500.00	(6,772.23)	54,659.63	66,000.00	11,340.37	66,000.00
Terre Haute Aging	4,597.50	842.87	(3,754.63)	10,114.50	10,114.00	(0.50)	10,114.00
Richmond Aging	6,418.46	666.63	(5,751.83)	8,000.00	8,000.00		8,000.00
South Bend Aging	19,490.60	2,902.50	(16,588.10)	36,743.22	34,830.00	(1,913.22)	34,830.00
NWICAC	(11,328.24)	2,150.88	13,479.12	24,339.00	25,811.00	1,472.00	25,811.00
LAGE Area IV & V Revenue	35,097.25	4,755.87	(30,341.38)	66,162.25	57,070.00	(9,092.25)	57,070.00
Generations	4,761.48	840.12	(3,921.36)	9,850.08	10,081.00	230.92	10,081.00
Indianapolis Bar Foundation		250.00	250.00		3,000.00	3,000.00	3,000.00
Dists 4 & 5 Pro Bono	142,301.50	9,411.75	(132,889.75)	189,407.86	112,941.00	(76,466.86)	112,941.00
Dist 8 Pro Bono	78,463.23	6,488.63	(71,974.60)	158,015.27	77,864.00	(80,151.27)	77,864.00
CACEF				4,808.00		(4,808.00)	
Dist 12 & 14 Pro Bono	400.00		(400.00)	2,400.00		(2,400.00)	
IFLA	(159.75)	6,666.63	6,826.38	60,000.00	60,000.00		60,000.00
Skadden		2,715.25	2,715.25	31,145.12	32,583.00	1,437.88	32,583.00
Bloomington Low Income Taxpaye	19,917.00	1,666.63	(18,250.37)	39,127.00	20,000.00	(19,127.00)	20,000.00
Ft. Wayne Aging	5,808.14	1,458.37	(4,349.77)	22,499.85	17,500.00	(4,999.85)	17,500.00
Civil Legal Aid Funding		76,047.63	76,047.63	956,480.14	936,572.00	(19,908.14)	936,572.00
IU Law School Grants	5,000.00	2,083.37	(2,916.63)	5,000.00	25,000.00	20,000.00	25,000.00
Ft. Wayne Community Foundation	10,000.00		(10,000.00)	10,000.00		(10,000.00)	
IAGE Training Revenues	9,353.42	5,833.37	(3,520.05)	85,633.10	70,000.00	(15,633.10)	70,000.00
Contributions - LAGE				100.00		(100.00)	
Contributions - IAGE	602.00	2,500.00	1,898.00	14,972.75	30,000.00	15,027.25	30,000.00
Contributions - EAGE				100.00		(100.00)	
NAP Contributions	13,300.00		(13,300.00)	47,100.00		(47,100.00)	
Contributions - General Fund	(7,722.53)	833.37	8,555.90	69,423.56	10,000.00	(59,423.56)	10,000.00
Annual Campaign - General Fund		3,125.00	3,125.00	10,493.50	37,500.00	27,006.50	37,500.00
	$6,658,155.38	$645,959.99	($6,012,195.39)	$8,860,662.58	$7,751,519.00	($909,143.58)	$7,751,519.00
Expenses							
Salaries - Attorneys	$369,740.20	$246,330.62	($123,409.58)	$3,091,732.62	$2,955,967.00	($135,765.62)	$2,955,967.00
Salaries - Paralegals	109,255.34	75,851.12	(33,404.22)	905,614.17	910,213.00	4,598.83	910,213.00
Salaries - Other Staff	125,555.04	89,314.85	(36,240.19)	1,112,868.95	1,071,776.00	(41,092.95)	1,071,776.00
Salaries - Accrued Vacation	(2,826.07)		2,826.07	(2,826.07)		2,826.07	
LRAP		3,333.37	3,333.37		40,000.00	40,000.00	40,000.00
FICA Expense	44,246.04	31,479.63	(12,766.41)	367,003.33	377,756.00	10,752.67	377,756.00
Fringe Benefits	85,172.31	77,530.10	(7,642.21)	945,632.46	930,359.00	(15,273.46)	930,359.00
Legal Fees and Expenses		416.63	416.63	3,444.00	5,000.00	1,556.00	5,000.00
Contract Services	22,335.45	15,865.49	(6,469.96)	237,845.47	190,385.00	(47,460.47)	190,385.00
On-Line Data Subscription	3,018.10	2,170.24	(847.86)	27,776.91	28,042.00	(1,734.91)	28,042.00
Contract Services - Audit Fees		2,750.00	2,750.00	35,000.00	33,000.00	(2,000.00)	33,000.00
Program Travel	19,783.11	5,588.63	(14,194.48)	104,331.25	67,064.00	(37,267.25)	67,064.00
Board Travel	7,489.47	1,416.63	(6,072.84)	20,797.81	17,000.00	(3,797.81)	17,000.00
Training Program - Staff	180.25	2,383.89	2,203.64	15,127.43	28,608.00	13,480.57	28,608.00
Training Program - Board	264.23	83.37	(180.86)	389.23	1,000.00	610.77	1,000.00
Training Program - Client	7,249.88	1,666.63	(5,583.25)	23,467.53	20,000.00	(3,467.53)	20,000.00
Space Rental	53,445.89	48,447.75	(4,998.14)	578,836.45	581,373.00	2,536.55	581,373.00
Utilities & Other Space Costs	7,306.98	3,812.37	(3,494.61)	60,731.15	45,748.00	(14,983.15)	45,748.00
Rental on Lease of Equipment	6,473.43	7,069.35	595.92	85,733.32	84,830.00	(903.32)	84,830.00
Consumable Supplies	7,350.57	3,324.87	(4,025.70)	67,019.12	39,898.00	(27,121.12)	39,898.00
Telephone	8,216.35	11,125.79	2,909.44	101,042.56	133,513.00	32,470.44	133,513.00
Law Library	8,144.90	2,026.63	(6,118.27)	33,368.16	24,320.00	(9,048.16)	24,320.00
Insurance	3,725.12	4,333.26	608.14	43,502.11	52,000.00	8,497.89	52,000.00
Litigation	1,558.87	1,308.26	(250.61)	24,942.14	15,700.00	(9,242.14)	15,700.00
Dues & Fees	1,150.00	983.37	(166.63)	29,732.08	11,800.00	(17,932.08)	11,800.00
Other Direct Expense	29,110.19	2,784.38	(26,325.81)	54,088.03	33,413.00	(20,675.03)	33,413.00
Postage	7,205.08	3,281.50	(3,923.58)	52,119.51	39,378.00	(12,741.51)	39,378.00
Printing	3,892.50	1,919.89	(1,972.61)	27,134.70	23,040.00	(4,094.70)	23,040.00
Computer Repair Expense		485.40	485.40	1,203.91	5,827.00	4,623.09	5,827.00
Depreciation Expense	20,509.54		(20,509.54)	20,509.54		(20,509.54)	
Acquisition of Property	10,796.80	6,641.77	(4,155.03)	85,232.99	79,703.00	(5,529.99)	79,703.00
	$960,349.57	$653,725.79	($306,623.78)	$8,153,400.86	$7,844,713.00	($308,687.86)	$7,844,713.00

Indiana Legal Services

Bloomington Branch Office

For the Twelve Months Ending December 31, 2009

Description	Current Period Actual	Budget	Variance	Year-to-Date Actual	Budget	Variance	Annual Budget
Expenses							
Expenses							
Salaries - Attorneys	$8,425.63	$10,439.74	$2,014.11	$123,082.33	$125,276.00	$2,193.67	$125,276.00
Salaries - Paralegal	8,479.59	6,328.74	(2,150.85)	77,550.83	75,944.00	(1,606.83)	75,944.00
Salaries - Other Staff	4,568.16	2,202.25	(2,365.91)	32,969.30	26,427.00	(6,542.30)	26,427.00
FICA Expense	352.54	2,403.75	2,051.21	24,389.13	28,845.00	4,455.87	28,845.00
Fringe Benefits	4,433.95	7,255.88	2,821.93	80,442.18	87,071.00	6,628.82	87,071.00
Contract Services	63.75	483.37	419.62	2,931.86	5,800.00	2,868.14	5,800.00
On-Line Data Subscription	(256.00)	233.37	489.37	2,054.00	2,800.00	746.00	2,800.00
Program Travel	656.92	396.88	(260.04)	7,641.25	4,763.00	(2,878.25)	4,763.00
Training Program - Staff	(159.75)	125.00	284.75	1,075.25	1,500.00	424.75	1,500.00
Space Rental	(3,161.96)	2,838.00	5,999.96	28,056.04	34,056.00	5,999.96	34,056.00
Utilities & Other Space Costs	320.00	308.37	(11.63)	4,160.00	3,700.00	(460.00)	3,700.00
Rental on Lease of Equipment	(1,797.61)	720.87	2,518.48	3,893.20	8,650.00	4,756.80	8,650.00
Consumable Supplies	(371.78)	291.63	663.41	1,631.93	3,500.00	1,868.07	3,500.00
Telephone	(3,809.32)	833.37	4,642.69	9,481.26	10,000.00	518.74	10,000.00
Law Library	418.98	250.00	(168.98)	6,062.72	3,000.00	(3,062.72)	3,000.00
Litigation	27.66	150.00	122.34	160.48	1,800.00	1,639.52	1,800.00
Other Direct Expense	301.41	50.00	(251.41)	796.37	600.00	(196.37)	600.00
Postage	800.00	350.00	(450.00)	4,816.77	4,200.00	(616.77)	4,200.00
Printing		100.00	100.00	799.15	1,200.00	400.85	1,200.00
Computer Repair Expense		41.63	41.63	99.00	500.00	401.00	500.00
Acquisition of Property		125.00	125.00	9,480.59	1,500.00	(7,980.59)	1,500.00
Total Expenses	$19,292.17	$35,927.85	$16,635.68	$421,573.64	$431,132.00	$9,558.36	$431,132.00

Indiana Legal Services

B'ton Low Income Taxpayer Clinic
For the Twelve Months Ending December 31, 2009

Description	Current Period Actual	Budget	Variance	Year-to-Date Actual	Budget	Variance	Annual Budget
Expenses							
Expenses							
Salaries - Attorneys	$12,734.76	$1,666.63	($11,068.13)	$48,319.76	$20,000.00	($28,319.76)	$20,000.00
Salaries - Other Staff	4,194.23		(4,194.23)	4,194.23		(4,194.23)	
FICA Expense	4,017.32		(4,017.32)	4,017.32		(4,017.32)	
Fringe Benefits	5,188.36		(5,188.36)	5,188.36		(5,188.36)	
On-Line Data Subscription	466.00		(466.00)	466.00		(466.00)	
Program Travel				402.30		(402.30)	
Space Rental	6,000.00		(6,000.00)	6,000.00		(6,000.00)	
Rental on Lease of Equipment	2,351.00		(2,351.00)	2,351.00		(2,351.00)	
Consumable Supplies	1,756.00		(1,756.00)	1,756.00		(1,756.00)	
Telephone	4,702.00		(4,702.00)	4,702.00		(4,702.00)	
Law Library	612.00		(612.00)	737.91		(737.91)	
Insurance	2,000.00		(2,000.00)	2,000.00		(2,000.00)	
Other Direct Expense	2,218.98		(2,218.98)	2,218.98		(2,218.98)	
Postage				17.97		(17.97)	
Printing				618.00		(618.00)	
Total Expenses	$46,240.65	$1,666.63	($44,574.02)	$82,989.83	$20,000.00	($62,989.83)	$20,000.00

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name: Interfaith Winter Shelter Initiative

Is the Lead Agency a 501(c)(3)? ☐ Yes ☒ No

Number of Agency Employees: Full-time _____ Part-time 2 Volunteers 450

Address where Project will be facilitated or housed:
The project was housed in 2009-2010 at Allison-Jukebox, First United Church, Trinity Episcopal Church and First Christian Church. The sites for 2010-2011 have not yet been identified.

Name of Project Administrator: Thomas F. Capshew

Address: PO Box 1324, Bloomington, IN 47402-1324

Telephone & E-mail: 812-219-6734, info@interfaithwintershelter.org

Name of other participating agencies, if different from Lead Agency: Please see attached two-page narrative, listing 21 faith communities, 5 government agencies, 5 social service agencies, and 3 local businesses, all partners and participating agencies.

Proposed Project:

Title of Project: Interfaith Winter Shelter Initiative, 2010-2011 Winter Season

Total Cost of Project: $61,200.00

Requested JHSSF Amount: $15,193.75

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$25,000	Grants	pending
$15,000	Contributions from partner faith communities	pending
$6,000	Contributions to United Way from individuals and businesses	pending

Number of Clients Served by this Project in 2010: 2035 (January and February 2010)

Number of City Residents Served by this Project in 2010: 1958 (January and February 2010)

Is this a request for operational costs? ☒ Yes ☐ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☒ Bridge

Example:
Tables: *5 tables @ $12.00 each*
Chairs: *20 chairs @ $8.00 each*

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Purchase of 2 large capacity washing machines	$1600.00
Purchase of 2 large capacity laundry drying machines	$1600.00
Labor (Independent Contractor position with shelter guest(s), 151 days, 5 hours/day, $11.25/hour)	$8493.75
Utilities (reimbursement to facility housing washing and drying machines, $300 x 5 months)	$1500.00
Supplies (laundry detergent, bags, etc.)	$2000.00
Total	$15,193.75

Claim Submission Date: *(check one)*

☐ July 2010 – September 2010 ☐ October 2010 – December 2010

☑ Other until March 31, 2011

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Interfaith Winter Shelter Initiative

Address: PO Box 1324

Bloomington, IN 47402-1324

Phone & E-Mail: 812-219-6734, info@interfaithwintershelter.org

Website: www.interfaithwintershelter.org

President of Board of Directors: not applicable

Director Information

Director of Lead Agency: Thomas F. Capshew

Director's Address: PO Box 1324, Bloomington, IN 47402-1324

Phone & E-Mail: 812-219-6734, info@interfaithwintershelter.org

Presenter Information

Name of Person to Present Application to the Committee: Thomas F. Capshew

Address: PO Box 1324, Bloomington, IN 47402-1324

Phone & E-mail: 812-219-6734, info@interfaithwintershelter.org

Grant Writer Information

Name of Grant Writer: Thomas F. Capshew

Address: PO Box 1324, Bloomington, IN 47402-1324

Phone & E-Mail: 812-219-6734, info@interfaithwintershelter.org

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Interfaith Winter Shelter Initiative's Two-page Narrative in Application for 2010 Jack Hopkins Social Services Funding Application

Emergency Shelter is a previously indentified priority for social services funding in both the Service Community Assessment of Needs (SCAN) Report (pp. 55-56) and the 2005-2010 Consolidated Plan (pp. 106-117). Specifically, the 2005-2010 Consolidated Plan has as its first listed priority "emergency housing for homeless individuals," giving it a "high priority" (p. 108). In addition, the 2005-2010 Consolidated Plan states, "One of the principal needs in this category is operating expenses for emergency housing" (p. 116). The Interfaith Winter Shelter is described in the draft 2010-2015 Consolidated Plan, and the description concludes, "the churches need more support to continue" (p. 59).

In January of 2009, Trinity Episcopal Church responded to a growing need in our community for a warm, safe place for adult men and women to sleep during the cold winter months. For the first three months of 2009, Trinity provided the facility, beds, staff and volunteers for a low-barrier emergency winter shelter in Bloomington. After serving 124 different individuals for a total of 1882 bed nights, Trinity began recruiting other faith communities and organizations to share the load for the 2009-2010 winter season. By the fall of 2009, four sites were finalized, and over 20 faith communities have participated and partnered in the project:

> Baha'is of Bloomington; Beth Shalom; Clear Creek Christian Church; Exodus Congregation of Bloomington; Fairview United Methodist Church; First Christian Church *(shelter site)*; First Presbyterian Church; First United Church *(shelter site)*; First United Methodist Church; Mennonite Fellowship of Bloomington; Second Baptist Church; Sherwood Oaks Christian Church; St. Charles Catholic Church; St. Mark's United Methodist Church; St. Paul Catholic Center; St. Thomas Lutheran Church; Tibetan Mongolian Buddhist Cultural Center; Trinity Episcopal Church *(shelter site)*; Unitarian Universalist Church; Unity Bloomington; University Baptist Church.

In addition to faith communities, the following governmental, social service and business partners have contributed to the success of the 2009-2010 season:

> Bloomington Parks & Recreation Allison-Jukebox Center (*shelter site*); Bloomington Police Department; City of Bloomington; Monroe County; Perry Township; Martha's House; Shalom Community Center; St. Vincent DePaul; The Catholic Worker Community; United Way of Monroe County (*fiscal agent*); Bloomington Bagel Company; Crosstown Cleaners; and The Pour House Cafe.

The mission of the Interfaith Winter Shelter Initiative ("IWSI") is:

To provide a low-barrier Emergency Winter Shelter for homeless men and women, not families, in Bloomington, Indiana from Nov. 1, 2009 – March 31, 2010. The hours of operation will be from 9 PM to 7 AM.

We accomplish our mission through the collaborative resources of over 450 volunteers and donors, who have contributed time, talent and treasure to the effort. The project is overseen by the Task Force and a half-time paid Administrator, who coordinates the policies, activities and energies of this grassroots effort.

Because we are emergency focused, we are a low-barrier shelter. We want to help people needing a safe night's sleep out of the weather. We require only a simple screening, and that guests conduct themselves in a safe, respectful manner. We also try to accommodate guests regardless of the hour. We require no additional agreements (religious or otherwise) to receive services.

Statistics for Interfaith Winter Shelter, November 1, 2009 to February 28, 2010

	Bed nights men	Bed nights women	Total bed nights	Monroe County Residents
November 2009	641	40	681	571
December 2009	849	62	911	817
January 2010	917	135	1052	1010
February 2010	895	88	983	948
Totals	3302	325	3627	3346

Our average census was 23 per night in November 2009, 29 per night in December 2009, 34 per night in January 2010 and 35 per night in February 2010. March 2010 numbers are running close to 30 per night. Attached is a Revenue and Expense Report for the 2009-2010 season through the end of February 2010. Our largest expense was laundry, with a projected cost for the season of approximately $17,000.00.

At a meeting on March 2, 2010, the IWSI Task Force voted to move forward with planning for a low-barrier emergency winter shelter from November 1, 2010 to March 31, 2011. A Projected Budget for Winter 2010-2011 is attached, with projections based on the categories and sources of revenue and expense from the previous season.

This grant application requests funding for laundry expenses, which amounted to over $17,000 for the 2009-2010 season. Rather than paying a local business to provide clean linens and blankets for the guests, we are proposing the purchase of our own equipment, housed in one of the facilities, and contracting with one or more of the homeless guests who is homeless because of loss of a job to provide the labor to wash and dry the linens and blankets for the shelter sites. This proposal will not only build capacity within the IWSI, but also provide some income for a few of our guests.

InterFaith Winter Shelter
Proposed Budget for Winter 2010- 2011

Revenue Sources	
Donations	$21,200.00
Grants	$40,000.00
Total Revenue	$61,200.00
Expenses	
Shelter Administrator (Oct - April)	$21,000.00
Bookkeeping	$1,000.00
Administrative Assistant	$1,000.00
Security Guard	$5,000.00
Laundry	$17,000.00
Cots, Blankets, Pillows (4 sites)*	$8,800.00
Cleaning supplies/ carpet cleaning	$3,000.00
Food	$2,000.00
Intake Staff (2 hrs @$12 x 21 week	$500.00
Printing	$500.00
Office supplies	$400.00
Miscellaneous	$1,000.00
Total Expense	$61,200.00

Notes: * 40 cots @ $40 x 4 sites = $6,400; 40 blankets at $10 x 4 sites = $1600;
40 pillows @ $5 x 4 sites = $800

Revenue and Expense
Total Sheet - Feb. 28th, 2010

Total Revenue for all 4 sites
$52,813.61

United Way Total Deposits

Thru Feb. 28th, 2010
$39,101.61

Total $91,915.22

Total Expenses for all 4 Sites
$35,499.75

United Way Total Expenses
Thru Feb. 28th, 2010
$11,198.65

Total $46,698.40

Cash Reconcilition Total
Thru February 28th 2010

Total $45,216.82

Projected expenses through end of season:

Laundry February 2010	$3000.00
Laundry March 2010	$2500.00
Security Guard Feb 2010	$ 750.00
Security Guard Mar 2010	$ 750.00
Misc. Site Expenses	$1000.00
Accounting	$ 300.00
Administrator (balance of 5 month contract)	$4500.00
Miscellaneous	$1000.00
Total Projected Expenses	**$13,800.00**
Projected Net Balance (end of season)	**$31,416.82**

- Does not include Perry Township grant of $2250 to be received at end of season
- Does not include United Way Campaign allocation to be received 3/31/2010
- Does not include any new donations received in March and beyond

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name Martha's House, Inc.

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 5 Part-time 3 Volunteers 30

Address where Project will be facilitated or housed:
919 S Rogers Street, Bloomington, Indiana 47403

Name of Project Administrator: Bobbie Summers

Address P.O. Box 2115 Bloomington, Indiana 47402

Telephone & E-mail (812) 332-1444 bsummers409@hotmail.com

Name of other participating agencies, if different from Lead Agency:

Proposed Project:

Title of Project: Clothing storage

Total Cost of Project: ~~$4,225.00~~ $4,700

Requested JHSSF Amount: $4,225.00

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending

Number of Clients Served by this Project in 2010: ~~450~~ 350

Number of City Residents Served by this Project in 2010: 200

Is this a request for operational costs? ☐ Yes ☒ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☐ Bridge

Example:
Tables: *5 tables @ $12.00 each*
Chairs: *20 chairs @$8.00 each*

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
14 two-drawer clothing storage units	$279.00 each
shipping	319.00

Claim Submission Date: *(check one)*

☑ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Martha's House, Inc.

Address: P.O. Box 2115
Bloomington, Indiana 47402

Phone & E-Mail: (812) 332-1444 bsummers409@hotmail.com

Website:

President of Board of Directors: Robert Miller

Director Information

Director of Lead Agency: same as above

Director's Address:

Phone & E-Mail:

Presenter Information

Name of Person to Present Application to the Committee: same as above

Address

Phone & E-mail

Grant Writer Information

Name of Grant Writer: same as above

Address:

Phone & E-Mail:

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

The mission of Martha's House is to provide safe shelter to individuals in crisis while working with the community to end homelessness.

In 2002, through the efforts of the Perry Township Board, the Township Trustee, and concerned community members, Martha's House opened as an adjunct program of the trustee's office to guarantee the continuation of an emergency shelter for residents of the community experiencing homelessness after the closing of Shelter, Inc. Two years later, Martha's House incorporated as a not-for-profit organization and opened its doors as a new local social service agency. Since 2004, Martha's House has provided basic needs of shelter, food, and clothing to over 1,600 unduplicated clients and provided over 38,000 nights of stay.

While the agency supported many residents in crisis in its first few years of operation, the staff of Martha's House observed that some residents consistently returned each year needing additional support. They determined that to meet the agency's mission would require addressing the root causes of homelessness by extending services and community partnerships. In 2006, the agency received HUD funding and began providing housing through its Bridges Program for chronically homeless individuals with disabilities and families struggling to remain housed and intact.

The agency's Bridges Program and Emergency Shelter both offer support through intensive, individualized case management that is designed to assist clients as they work to stabilize their lives and move toward self-sufficiency. While the agency's emergency shelter now provides up to 120 nights of stay to residents because of the changing economy, this maximum stay still requires intensive support to guarantee residents can successfully secure better employment and stable housing within the time restriction. The case manager works with each resident to establish goals and determine strategies for achieving them. These goals include identifying potential employers, learning life skills, accessing mainstream services, and finding affordable housing. Residents meet weekly with their case manager to evaluate their progress and determine any additional needs.

The agency's emergency shelter adheres to HUD formulated benchmarks designed to determine program effectiveness in assisting individuals in becoming self-sufficient. These benchmarks include:

- Forty percent of those completing the program should move into stable housing. In 2009, sixty-two percent of the residents staying in shelter at least thirty days found stable housing.
- Eighty percent of residents staying in shelter at least seven days should receive case management at least one time. In 2009, eighty percent of residents staying at least seven days received case management at least one time.
- Fifty percent of residents staying at least thirty days should find or improve employment. In 2009, fifty-three percent of residents found or improved their employment.

Criteria The need for emergency shelter in Bloomington was demonstrated in Monroe County's 2003 SCAN report. The SCAN report recognized the challenges

inherent with the issue of homelessness. "Individuals experiencing homelessness often have a history of multiple, accumulated problems that can include chemical addictions, mental illness and emotional health issues, physical health issues, a lack of education, and limited job skills. A shortage of affordable housing creates an even greater challenge for the homeless" (p.55). The SCAN Steering Committee recommended that Monroe County "expand the community capacity for providing emergency shelter to individuals and families. Martha's House services continue to be needed as the current economy threatens to reduce potential employment for the most vulnerable of our community.

Funding Request Martha's House is requesting $4,225.00 from Jack Hopkins Social Services committee for fourteen, two-drawer, under bed clothing chests. Martha's House, Inc. is a twenty-eight bed emergency shelter and operates at capacity twelve months a year. The agency shares a building owned by Perry Township Trustee with Community Kitchen and space is at a high premium.

Because of limited space, there are only fourteen lockers available for residents to store their personal possessions. The remaining fourteen residents store their things in bags and crates under the bed. Because their storage space is not as well defined as a locker, clothing, shoes, etc spill out onto the limited space around the beds. Their possessions are more easily rifled through by other residents as well. The bed storage units will maximize the limited space available for residents to store personal belongings and clearly defines how much room they may use for their possessions. This funding will help maximize space to better serve residents by making each residents living space more secure.

The project will be supported through volunteers. They will help paint beds and storage units to make living space more cohesive.

2010 Martha's House Equipment Budget

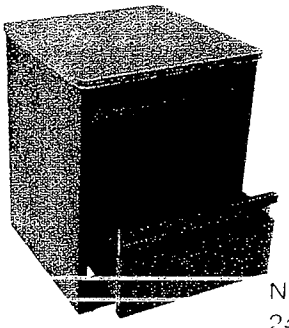
14 storage units	$3,906.00
Shipping	319.00
Paint/supplies	75.00
Total	$4,300.00
Volunteer support (40 hours) valued @$10.00 hourly rate	$400.00

PLATINUM SERIES

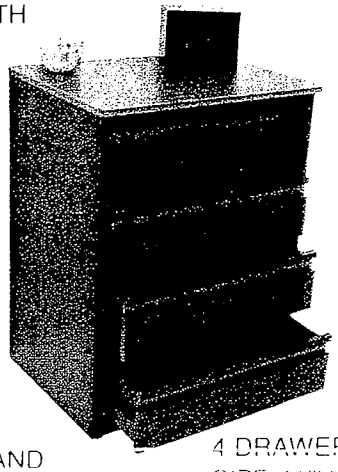
"EXTREME DUTY METAL FURNITURE"

PLATINUM SERIES BUNK
ADJUST FROM 75" TO 80" LENGTH
68"H X 36"W OR 38"W
OVERALL LENGTH 79" TO 85"

SILY
NVERTS TO
GLE BED



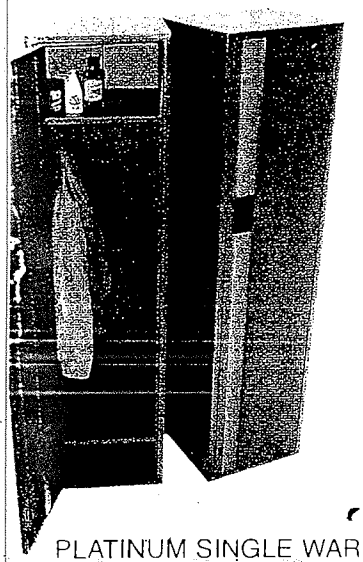
NIGHT STAND
24"H X 18"W X 19"D



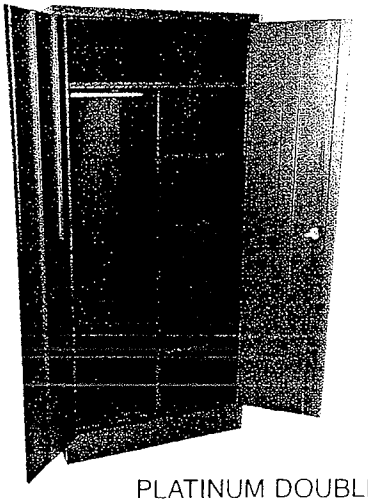
4 DRAWER CHEST
SIZE 41"H X 31"W X 25"D

LOCKABLE TOP
DRAWER
OPTIONAL

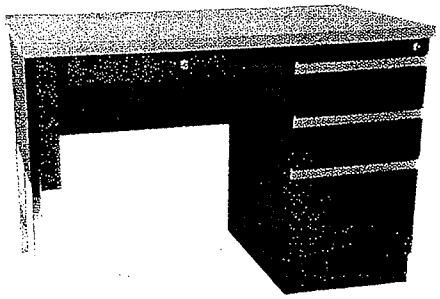
QUALITY ★ DEPENDABILITY ★ SERVICE



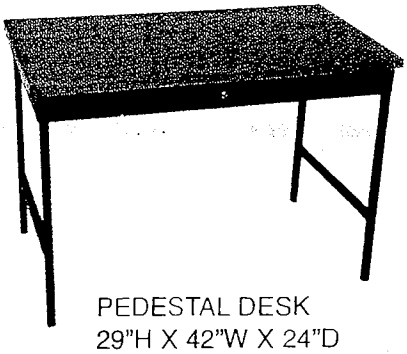
PLATINUM SINGLE WARDROBE
70"H X 18"W X 19"D
CAN BE STACKED SIDE BY SIDE
OR BACK TO BACK



PLATINUM DOUBLE
WARDROBE
78"H X 36"W X 24"D

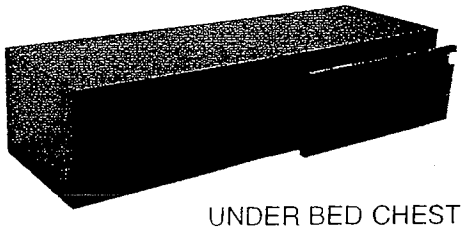


STUDENT DESK
29"H X 42"W X 24"D



PEDESTAL DESK
29"H X 42"W X 24"D

EM #	DESCRIPTION	PRICE
L360-750/800	Platinum Metal Bunk 36"	$389.00
L380-750/800	Platinum Metal Bunk 38"	$419.00
-SGL Wardrobe	Single Wardrobe	$375.00
-DBL Wardrobe	Double Wardrobe	$525.00
-4D Chest	4 Drawer Chest	$380.00
-UBC	Under Bed Chest	$279.00
-NS	Night Stand 2 Drawer	$229.00
-PED Desk	Pedestal Desk	$299.00
-ST Desk	Student Desk with Drawers	$389.00



UNDER BED CHEST
52"W X 12"H X 17.5"D

www.americanbeddingmfg.com

Martha's House, Inc
Balance Sheet
As of December 31, 2009

Accrual Basis

	Dec 31, 09
ASSETS	
Current Assets	
Checking/Savings	
1010 · Cash in bank - operating	9,814.38
1040 · Petty cash	62.04
1070 · Savings & short-term investment	11,316.62
Total Checking/Savings	21,193.04
Accounts Receivable	
1210 · Pledges receivable	15,587.16
Total Accounts Receivable	15,587.16
Other Current Assets	
1450 · Prepaid expenses	497.00
Total Other Current Assets	497.00
Total Current Assets	37,277.20
Fixed Assets	
1640 · Furniture, fixtures, & equip	14,644.00
1745 · Accum deprec- furn,fix,equip	-7,714.00
Total Fixed Assets	6,930.00
TOTAL ASSETS	44,207.20
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2130 · Accrued payroll taxes	1,716.93
2150 · Accrued expenses - other	3,763.05
Total Other Current Liabilities	5,479.98
Total Current Liabilities	5,479.98
Total Liabilities	5,479.98
Equity	
3010 · Unrestrict (retained earnings)	52,354.00
Net Income	-13,626.78
Total Equity	38,727.22
TOTAL LIABILITIES & EQUITY	44,207.20

Martha's House, Inc
Profit & Loss Budget vs. Actual
Accrual Basis

January through December 2009

	Jan - Dec 09	Budget	$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
4313 · Special events - gift revenue	170.00			
4000 · Grant Income				
4001 · Federal Grants				
4002 · HUD	135,682.19	133,668.00	2,014.19	101.5%
Total 4001 · Federal Grants	135,682.19	133,668.00	2,014.19	101.5%
4030 · State Grants				
4031 · ESG	25,705.19	29,000.00	-3,294.81	88.6%
4032 · State auditor/payables	1,040.00	18,000.00	-16,960.00	5.8%
4033 · NAP Credits	8,022.00			
4030 · State Grants - Other	0.00			
Total 4030 · State Grants	34,767.19	47,000.00	-12,232.81	74.0%
4075 · Local government grants				
4076 · EFSP/FEMA via UW Monroe Co	10,750.00	8,000.00	2,750.00	134.4%
4077 · EFSP/FEMA via UW Owen Co	1,140.00	1,500.00	-360.00	76.0%
4078 · EFSP/FEMA via UW Lawrence Co	1,500.00	1,500.00	0.00	100.0%
4079 · MLK Commission	225.00	225.00	0.00	100.0%
4080 · Jack Hopkins	24,557.92	25,000.00	-442.08	98.2%
4081 · City of Bloomington	15,000.00	2,500.00	12,500.00	600.0%
4082 · Perry Township Trustee	5,000.00	5,000.00	0.00	100.0%
4083 · Bloomington Twnship Trustee	10,000.00	10,000.00	0.00	100.0%
4084 · VanBuren Township	1,500.00	1,000.00	500.00	150.0%
4085 · Other Township Trustees	1,000.00	1,000.00	0.00	100.0%
4086 · Monroe Cty Commissioners	5,000.00	10,000.00	-5,000.00	50.0%
4075 · Local government grants - Other	0.00			
Total 4075 · Local government grants	75,672.92	65,725.00	9,947.92	115.1%
4125 · Nonprofit organization grants				
4126 · United Way Designations	2,092.16	1,650.00	442.16	126.8%
4127 · Bigtn/Monroe Cty Foundation	2,792.18	9,000.00	-6,207.82	31.0%
4128 · Psi Iota Xi	2,000.00	2,000.00	0.00	100.0%
4125 · Nonprofit organization grants - Other	50.00			
Total 4125 · Nonprofit organization grants	6,934.34	12,650.00	-5,715.66	54.8%
Total 4000 · Grant Income	253,056.64	259,043.00	-5,986.36	97.7%
4200 · Contributed support				
4201 · Indiv/business contribution	23,341.72	24,000.00	-658.28	97.3%
Total 4200 · Contributed support	23,341.72	24,000.00	-658.28	97.3%
4300 · Fundraising revenue				
4301 · adopt-a-bed	8,310.00	20,000.00	-11,690.00	41.6%
4302 · Direct Mail/Newsletters	2,500.00	11,500.00	-9,000.00	21.7%
4303 · Nat'l Homeless & Hunger Week	5,585.20	6,500.00	-914.80	85.9%
4304 · Homeward Bound Walk	1,822.23	5,000.00	-3,177.77	36.4%
4305 · Roberta Mccloskey Memorial	370.00	2,500.00	-2,130.00	14.8%
4306 · Am Legion	3,163.00	4,000.00	-837.00	79.1%
4307 · Dancing with Celebs	0.00	2,000.00	-2,000.00	0.0%
4308 · $10/$100 Challenge	0.00	1,000.00	-1,000.00	0.0%
4310 · Recycling Project	59.41			
4314 · Martha Regester Memorial	6,830.00			
4399 · Misc. Fundraising	111.42	1,200.00	-1,088.58	9.3%
4300 · Fundraising revenue - Other	950.00			
Total 4300 · Fundraising revenue	29,701.26	53,700.00	-23,998.74	55.3%
4500 · Donated Services and Assets				
4503 · Donated use of facilities	25,320.00	25,320.00	0.00	100.0%
4505 · Donated Utilities	8,664.00	8,668.00	-4.00	100.0%
Total 4500 · Donated Services and Assets	33,984.00	33,988.00	-4.00	100.0%
4800 · Earned revenues				
4801 · Rent Income	2,425.00			

Martha's House, Inc
Profit & Loss Budget vs. Actual
January through December 2009

Accrual Basis

	Jan - Dec 09	Budget	$ Over Budget	% of Budget
4802 · Interest Income	59.76			
Total 4800 · Earned revenues	2,484.76			
4999 · Misc Income	726.26			
Total Income	343,464.64	370,731.00	-27,266.36	92.6%
Expense				
7200 · Salaries & related expenses				
7220 · Salaries & wages - other	166,614.45	163,548.00	3,066.45	101.9%
7230 · Pension plan contributions	0.00			
7235 · Workers comp	1,211.00	2,500.00	-1,289.00	48.4%
7240 · Employee benefits - not pension	17,992.16	21,840.00	-3,847.84	82.4%
7250 · Payroll taxes				
7251 · FICA Expense	12,745.89	12,504.00	241.89	101.9%
7252 · FUTA Expense	0.00			
7253 · SUTA Expense	3,402.41			
Total 7250 · Payroll taxes	16,148.30	12,504.00	3,644.30	129.1%
Total 7200 · Salaries & related expenses	201,965.91	200,392.00	1,573.91	100.8%
7500 · Other personnel expenses				
7510 · Fundraising fees	0.00	3,500.00	-3,500.00	0.0%
7520 · Accounting fees	7,955.00	7,440.00	515.00	106.9%
Total 7500 · Other personnel expenses	7,955.00	10,940.00	-2,985.00	72.7%
8100 · Non-personnel expenses				
8110 · Supplies	361.67	6,000.00	-5,638.33	6.0%
8115 · Dues and fees	17.14	600.00	-582.86	2.9%
8130 · Telephone				
8131 · Office Telephones	3,297.37	1,560.00	1,737.37	211.4%
8132 · Resident Telephones	218.81	1,080.00	-861.19	20.3%
8130 · Telephone - Other	-58.13			
Total 8130 · Telephone	3,458.05	2,640.00	818.05	131.0%
8140 · Postage, shipping, delivery	504.34	300.00	204.34	168.1%
8160 · Equip rental & maintenance	1,009.19	100.00	909.19	1,009.2%
8170 · Printing & copying	322.16	202.00	120.16	159.5%
8180 · Books, subscriptions, reference	342.03	165.00	177.03	207.3%
8185 · Fundraising Direct Expenses	350.00			
Total 8100 · Non-personnel expenses	6,364.58	10,007.00	-3,642.42	63.6%
8200 · Occupancy expenses				
8210 · Donated Rent, parking, other	25,320.00	25,320.00	0.00	100.0%
8211 · SHP #1 - rent & utilities	96,520.40	98,556.00	-2,035.60	97.9%
8212 · Bus Tickets	1,775.00	2,004.00	-229.00	88.6%
8215 · Contracted services	3,286.65	732.00	2,554.65	449.0%
8119 · Utilities	68.82			
8220 · Donated Utilities	8,664.00	8,668.00	-4.00	100.0%
8222 · Supplies, office & shelter	6,335.81	5,004.00	1,331.81	126.6%
8225 · Repairs and maintenance	64.56	400.00	-335.44	16.1%
8240 · Personal property taxes	25.00			
Total 8200 · Occupancy expenses	142,060.24	140,684.00	1,376.24	101.0%
8300 · Travel & meetings expenses				
8310 · Travel	169.86	1,425.00	-1,255.14	11.9%
8300 · Travel & meetings expenses - Other	43.65			
Total 8300 · Travel & meetings expenses	213.51	1,425.00	-1,211.49	15.0%
8500 · Misc expenses				
8510 · Interest expense - general	10.50			
8520 · Insurance - non-employee	2,188.18	2,400.00	-211.82	91.2%
8540 · Staff development	0.00	252.00	-252.00	0.0%
8570 · Advertising expenses	75.00			
8575 · Bank charges	410.90			
8590 · Other expenses	23.60			

Martha's House, Inc
Profit & Loss Budget vs. Actual
Accrual Basis

January through December 2009

	Jan - Dec 09	Budget	$ Over Budget	% of Budget
8500 · Misc expenses - Other	-4,176.00			
Total 8500 · Misc expenses	-1,467.82	2,652.00	-4,119.82	-55.3%
Total Expense	357,091.42	366,100.00	-9,008.58	97.5%
Net Ordinary Income	-13,626.78	4,631.00	-18,257.78	-294.3%
Net Income	-13,626.78	4,631.00	-18,257.78	-294.3%

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name: Middle Way House, Incorporated

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 26 Part-time 49 Volunteers 350

Address where Project will be facilitated or housed:
318 South Washington St. Bloomington, IN 47401

Name of Project Administrator: Toby Strout

Address: PO Box 95 Bloomington, IN 47402-0095

Telephone & E-mail: 812-333-7404 tobystrout@middlewayhouse.org

Name of other participating agencies, if different from Lead Agency: N/A

Proposed Project:

Title of Project: Food Works Kitchen Equipment

Total Cost of Project: $204,501

Requested JHSSF Amount: $10,554

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$84,000	USDA	Confirmed
$15,000	Anonymous	Confirmed
$10,000	Cummins	Confirmed

Number of Clients Served by this Project in 2010: 60

Number of City Residents Served by this Project in 2010: 60

Is this a request for operational costs? ☐ Yes ☒ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☐ Bridge

Example:
Tables: *5 tables @ $12.00 each*
Chairs: *20 chairs @ $8.00 each*

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
1 Scottsman Prodigy Modular Cube Ice Machine	$2,845
1 Bunn 23400.0041 Air Pot Coffee Brewer	$1,227
1 Hannah Food pH Meter	$430
1 N50 5 Qt. Mixer w/ Accessories	$2,035
1 Imperia 220 Electric Pasta Machine	$1,599
2 Cutters for Pasta Machine @ $145 each	$290
1 SAMAP Electric Stone Mill F100	$1,089
1 TSM Stainless Steel 14-Tray Dehydrator Model D14	$1,039

Claim Submission Date: *(check one)*

☒ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Middle Way House, Inc.

Address: PO Box 95
Bloomington, IN 47402-0095

Phone & E-Mail: 812-333-7404 tobystrout@middlewayhouse.org

Website: www.middlewayhouse.org

President of Board of Directors: Michael DeNunzio

Director Information

Director of Lead Agency: Toby Strout

Director's Address: P.O. Box 95 Bloomington, IN 47402-0095

Phone & E-Mail: 812-333-7404 tobystout@middlewayhouse.org

Presenter Information

Name of Person to Present Application to the Committee: Toby Strout

Address: P.O. Box 95 Bloomington, IN 47402-0095

Phone & E-mail: 812-333-7404 tobystout@middlewayhouse.org

Grant Writer Information

Name of Grant Writer: Amy Harrison

Address: P.O. Box 95 Bloomington, IN 47402-0095

Phone & E-Mail: 812-333-7404 amyharrison@middlewayhouse.org

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Middle Way House, Inc.'s mission is **"to end violence, both structural and interpersonal, in the lives of women and children."** From a crisis line in 1971, Middle Way House grew in response to the identified needs of victims of abuse and now provides 24-hour crisis intervention (over the phone and in person at the scene), emergency shelter, transitional and permanent housing, life skills development and personal growth activities, legal advocacy, pre-employment training, placement assistance and supported employment, comprehensive programming for children and youth, violence prevention and professional development training programs.

MWH figures prominently in the City's Continuum of Care, where shelter is considered first-stage housing in a plan that envisions transitional accommodations (which MWH provides), permanent supportive housing (we maintain one unit and are completing six more), and affordable housing for the working poor. In the City's Consolidated Plan 2005-2010, Public Services for (05G) Battered and Abused Spouses (see Community Development Needs Table pg. 72) receives a "high priority" ranking. Further, MWH is referenced in the Antipoverty Strategy section of the Plan (p. 125) as part of the safety net offering self-sufficiency programs, case management services, and appropriate counseling referrals.

One of our social enterprises, Food Works, provides living-wage, entry level jobs for low-skill workers. These jobs are hard to come by and are often incompatible with the demands placed on single mothers. Expansion Food Works will provide meaningful, supported employment for more of the women we serve and promote economic development through the Bloomington Kitchen Incubator (BKI) as well. In the next 18 months, we anticipate Food Works' staff will grow by 5-10 workers (25-35 in all) and BKI will support 20-25 individuals starting food-based businesses. Employment for formerly battered women is essential to their

safety, the security of their families, and the futures of their children. Transformations we see in the lives of the women we employ include the smoother functioning of their families and improved performance of their children in school and the wider community. Ultimately, we anticipate Food Works will generate revenue sufficient to provide substantial support for the basic and emergency services we provide to abused women and their children, thereby becoming a true social enterprise.

We are asking for $10,554 to help fund the purchase of equipment which will enable Food Works for Middle Way House to expand operations and employ a larger number of women from the organization's target population. This request meets the criteria of the Jack Hopkins grant program—it is tied to providing a safety net offering self-sufficiency programs in our social enterprise program, Food Works, and it represents a one-time expenditure.

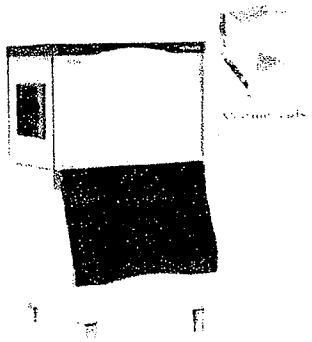
Number	Item	Cost
1	Scottsman Prodigy Modular Cube Ice Machine	$2,845
1	Bunn 23400.0041 Air Pot Coffee Maker	$1,227
1	Hannah Food pH Meter	$430
1	N50 5 Quart Mixer w/ Accessories	$2,035
1	Imperia 220 Electric Pasta Machine	$1,599
2	Cutters for Pasta Machine @ $145 each	$290
1	SAMAP Electric Stone Mill F100	$1,089
1	TSM Stainless Steel 14-Tray Dehydrator Model D14	$1,039
	Total	**$10,554**

Food Works
for middle way house

Catering Good Food and Good Works

Equipment Needs List March 2010

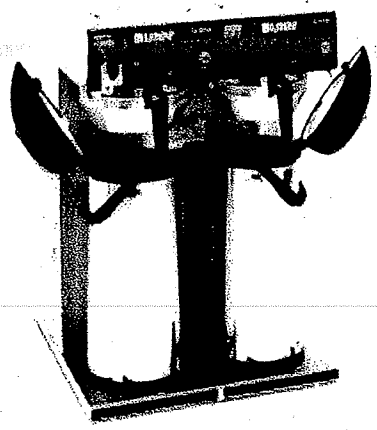
Item 1. 350 lbs. Prodigy Modular Cube Ice Machine with 344 lbs.



Bin $2,845

An Ice Machine is required to optimize catering and commercial kitchen services.

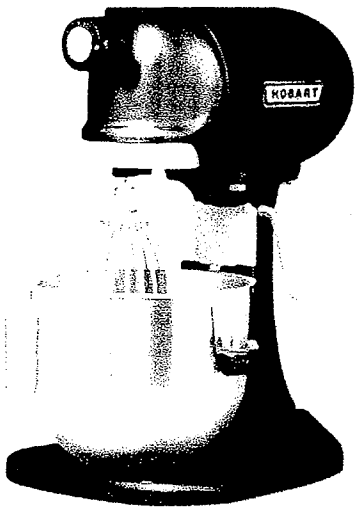
Bunn 23400.0041 Airpot Coffee Brewer Thermo Fresh TWIN-APS



120/240V $,1227

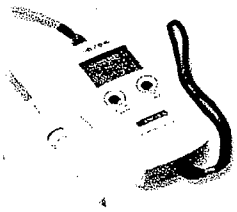
A Coffee Maker is imperative for Food Works special event catering.

N50 5 Qt Mixer with Accessories



Cooking classes and small batch baking will benefit from the purchase of a smaller mixer. $2,035

Hanna Food pH Meter



Ph meters will allow BKI clients to bring their product in to be tested to a degree of accuracy similar to that of a lab operated by a process authority. This model has replaceable probes.

$429

Samap Electric Stone Mill, Model F100

This mill will allow Food Works to grind fresh flour, yielding health and cost benefits. This will enable Food Works to create the amount of flour needed from wheat stored in our freezer space, and add to marketing capabilities. Bulk wheat and other grains are available from a fellow Local Community Food Grant Participant – Bloomingfoods – and also from several regional growers.

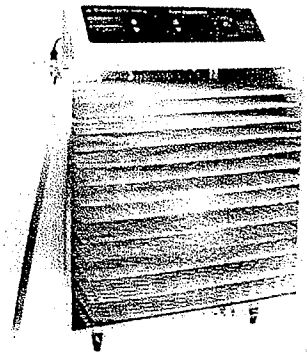
$1,089

Imperia 220 Electric Pasta Machine

Food Works prepares premium quality lasagnas and hopes to expand this production to include fresh made pasta. Fresh pasta is also a possible production/wholesale/retail item in the future. $1,599

Pasta Cutters required for above: 2 @ 145 each (one for lasagna one for fettucini) $290

TSM Stainless Steel 14-Tray Dehydrator Model D14



Click to Enlarge

Another piece of equipment which would be extremely useful and financially productive for Food Works and the BKI would be a commercial dehydrator. Food Works is transitioning to an increased use of local food. One way that Food Works and/or a local grower will be able to utilize an overabundance of product will be for the product to be preserved for future use. In some instances the best way to do this for product development will be to use a commercial dehydrator. $1,039

Middle Way House, Inc.
Consolidated Statements of Assets, Liabilities and Net Assets
As of December 31, 2009 and 2008

	December 31,	
Assets	**2009**	**2008**
Current Assets		
Cash and Equivalents	$ 767,796	$ 731,157
Accounts Receivable, Net	1,945,771	1,526,899
Other Current Assets	33,480	45,258
Total Current Assets	2,747,047	2,303,314
Non-Current Assets		
Property Plant and Equipment, Net	3,502,073	1,633,219
Investments	107,202	106,488
Investment in Subsidiaries	702.934	702.935
Loan Acquisition Costs	12,292	-
Total Non-Current Assets	4,324,501	2,442,642
Total Assets	$ 7,071,548	$ 4,745,956
Liabilities and Net Assets		
Current Liabilities		
Accounts Payable	$ 632,171	$ 25,108
Accrued Expenses	97,433	86,729
Unearned Revenue	37,403	21,456
Total Current Liabilities	767,007	133,293
Non-Current Liabilities		
Notes Payable	375,061	194,033
Total Non-Current Liabilities	375,061	194,033
Total Liabilities	1,142,068	327,326
Net Assets		
Unrestricted	1,452,052	516,711
Temporarily Restricted	2,965,578	2,038,855
Permanently Restricted	1,000	1,000
Net Income	1,510,850	1,862,064
Total Net Assets	5,929,480	4,418,630
Total Liabilities and Net Assets	$ 7,071,548	$ 4,745,956

Middle Way House Inc

Consolidated Statements of Activities

For the Quarters and Years Ending December 31, 2009 and 2008

	Quarter Ending December 31,				Year Ending December 31,			
	2009	%	2008	%	2009	%	2008	%
Income								
Grants	$ 1,106,550	64.47%	$ 211,556	11.88%	$ 2,063,210	53.54%	$ 839,029	21.00%
Contribution Income								
Donated Services & Assets	70,140	4.09%	59,053	3.32%	260,580	6.76%	210,023	5.26%
Restricted								
Foundations & Awards	259,835	15.14%	268,258	15.06%	434,503	11.28%	586,338	14.68%
NAP Credits	-	0.00%	-	0.00%	31,380	0.81%	44,002	1.10%
United Way	15,213	0.89%	17,807	1.00%	57,681	1.50%	66,872	1.67%
New Wings Campaign	59,616	3.47%	1,072,475	60.21%	171,391	4.45%	1,419,434	35.53%
Unrestricted	61,367	3.58%	36,945	2.07%	123,443	3.20%	89,843	2.25%
Program Fees	119,657	6.97%	103,583	5.82%	662,079	17.18%	645,100	16.15%
Fundraising	20,419	1.19%	4,892	0.27%	35,357	0.92%	71,010	1.78%
Investment Income	1,639	0.10%	1,991	0.11%	6,354	0.16%	10,793	0.27%
Other	2,018	0.12%	4,520	0.25%	7,447	0.19%	12,238	0.31%
Total Income	1,716,454	100.00%	1,781,080	100.00%	3,853,425	100.00%	3,994,682	100.00%
Cost of Goods Sold	65,869	3.84%	73,560	4.13%	277,419	7.20%	266,096	6.66%
Gross Profit	1,650,585	96.16%	1,707,520	95.87%	3,576,006	92.80%	3,728,586	93.34%
Expense								
Advertising	1,148	0.07%	1,190	0.07%	4,796	0.12%	7,415	0.19%
Automobile Expense	4,999	0.29%	13,127	0.74%	23,977	0.62%	33,150	0.83%
Bad Debts	-	0.00%	6,100	0.34%	546	0.01%	6,694	0.17%
Bank Service Charges	733	0.04%	526	0.03%	1,954	0.05%	1,798	0.05%
Client Direct Assistance	4,576	0.27%	2,482	0.14%	14,341	0.37%	6,838	0.17%
Compensation	262,478	15.29%	234,383	13.16%	1,435,754	37.26%	1,312,131	32.85%
Conferences	-	0.00%	-	0.00%	717	0.02%	-	0.00%
Contract Labor	-	0.00%	-	0.00%	702	0.02%	-	0.00%
Contributions and Donations	-	0.00%	1,026	0.06%	-	0.00%	2,126	0.05%
Depreciation Expense	23,333	1.36%	3,400	0.19%	45,833	1.19%	25,900	0.65%
Donated Car Expense		0.00%	-	0.00%	181	0.00%	4,050	0.10%
Donated Rent Expense	4,800	0.28%	4,800	0.27%	19,200	0.50%	14,400	0.36%
Donated Services	65,340	3.81%	52,130	2.93%	241,360	6.26%	195,895	4.90%
Dues and Fees	3,317	0.19%	1,824	0.10%	9,092	0.24%	9,882	0.25%
Employee Appreciation	-	0.00%	407	0.02%	-	0.00%	1,257	0.03%
Equipment Rent and Maint	2,460	0.14%	1,100	0.06%	9,721	0.25%	11,145	0.28%
FDE Fundraising Expense	6,361	0.37%	1,952	0.11%	9,002	0.23%	13,671	0.34%
Insurance	11,156	0.65%	19,261	1.08%	46,368	1.20%	36,125	0.90%
Interest Expense	4,613	0.27%	326	0.02%	4,613	0.12%	326	0.01%
Miscellaneous Expense	-	0.00%	-	0.00%	-	0.00%	-	0.00%
Occupancy	25,522	1.49%	19,956	1.12%	91,537	2.38%	87,758	2.20%
Postage and Delivery	977	0.06%	1,709	0.10%	4,969	0.13%	6,775	0.17%
Printing and Reproduction	4,474	0.26%	8,187	0.46%	21,203	0.55%	16,145	0.40%
Professional Fees	2,250	0.13%	5,625	0.32%	29,331	0.76%	26,500	0.66%
Subscriptions and Publications	225	0.01%	728	0.04%	2,022	0.05%	3,436	0.09%
Supplies	3,180	0.19%	2,367	0.13%	15,588	0.40%	13,179	0.33%
Telephone	5,476	0.32%	5,577	0.31%	23,315	0.61%	22,373	0.56%
Training	491	0.03%	340	0.02%	1,903	0.05%	1,286	0.03%
Travel & Ent	1,613	0.09%	1,169	0.07%	7,131	0.19%	6,267	0.16%
Total Expense	439,522	25.61%	389,692	21.88%	2,065,156	53.59%	1,866,522	46.73%
Net Operating Income (Loss)	$ 1,211,063	70.56%	$ 1,317,828	73.99%	$ 1,510,850	39.21%	$ 1,862,064	46.61%

Jack Hopkins Social Services Funding Application

Program Funding Sheet

Lead Agency:

Name Monroe County Parks and Recreation Foundation, Inc.
Is the Lead Agency a 501 (c) (3) ? ☒ Yes ☐ No
Number of Agency Employees: Full-time 0 Part-time 0 Volunteers 9

Address where Project will be facilitated or housed: 4140 West Vernal Pike, Bloomington, IN 47404

Name of Project Administrator: Kelli Witmer
Address: 214 West 7th Street, Suite 110, Bloomington, IN 47404
Telephone & E-mail: main 812-349-2800 direct 349-2802 kwitmer@co.monroe.in.us

Name of other participating agencies, if different from Lead Agency:
Monroe County Parks and Recreation Department and the Hoosier Hills Food Bank

Proposed Project:

Title of Project: Hoosier Hills Food Bank Garden and Orchard
Total Cost of Project: $131,260.
Requested JHSSF Amount: $39,000 ? per call 3/29/10

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$41,000	Land & Water Conservation Fund	Pending
$22,700	Monroe County Council Community Services Grant	Pending
$25,360	Monroe County Parks & Recreation Department	Confirmed
$ 3,000	Monroe County Highway Department	Confirmed

Number of Clients Served by this Project in 2010: 0 future: 25,800 Clients
Number of City Residents Served by this Project in 2010: 0 future: 13,413 City Residents

Is this a request for operational costs? ☐ Yes ☒ No
If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☐ Bridge

Example:
Tables: 5 tables @ $12.00 each
Chairs 20 chairs @ $8.00 each

Funding information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute finds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST	ITEM	COST
1. Water Tap/meter/yok/pit	$5,500	6. Garden Equipment/Tractor Shed	$2,600
2 Irrigation pipe, fittings, 16 hydrants, backflow, glue, primer, sealant, equipment rental.	$7,818	7. Fruit/Nut Orchard	$2,250
3. (10'h) Farm Fence, posts & gates	$11,487	8. Produce Cleaning Station	$500
4. Land Pride RTR 25 Tiller	$3,995	9. Hand Tools, Hand Wagons, Hose	$2,000
5. Compost facility	$2,850		

Claim Submission Date: *(check one)* ☐ July 2010 – September 2010 ☒ October 2010 – December 2010 ☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Monroe County Parks and Recreation Foundation, Inc.
Address: 214 West 7th Street, Suite 110
Bloomington, IN 47404
Phone & E-Mail: 812-349-2800 kwitmer@co.monroe.in.us
Website: none
President of Board of Directors: Leasa Farkas

Director Information

Director of Lead Agency: Kelli Witmer
Director's Address: 214 West 7th Street, Suite 110 Bloomington, IN 47404
Phone & E-Mail: main 812-349-2800 direct 349-2802 kwitmer@co.monroe.in.us

Presenter Information

Name of Person to Present Application to the Committee: Julio Alonso, Executive Director of the Hoosier Hills Food Bank
Address: P.O. Box 697 Bloomington, IN 47402-0697
Phone & E-Mail: 812-334-8374 julio@hhfoodbank.org

Grant Writer Information

Name of Grant Writer: Kelli Witmer
Address: 214 West 7th Street, Suite 110 Bloomington, IN 47404
Phone & E-Mail: 812-349-2800 kwitmer@co.monroe.in.us

Please also include:

- The Agency's Mission Statement in two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Jack Hopkins Social Services Funding Committee
3/29/10 Project: Hoosier Hills Food Bank Garden and Orchard
Submitted by: Monroe County Parks and Recreation Foundation, Inc.

Lead Agency Mission
The **Monroe County Parks and Recreation Foundation** is organized to promote, aid and encourage the purposes, activities and endeavors of the Monroe County Parks and Recreation Department. The Foundation also promotes and facilitates local partnerships that benefit the health and well being of the community.

Participating Agencies
Monroe County Parks and Recreation Department (MCPR) exists to provide quality parks, recreation and educational programs, promote appreciation of environmental and cultural resources, and preserve green space.

The **Hoosier Hills Food Bank** (HHFB) collects, stores and distributes food to non-profit agencies feeding people who are in need of emergency food assistance and works to educate the community about hunger.

In 2008, the Food Bank expanded the scope of its food rescue efforts to include local farm produce through the Gleaning Program. In 2009, that program grew significantly and one of HHFB's gleaning relationships expanded to become the Garden Program. Strangers Hill Organics in Monroe County donated a half-acre garden plot, tillage and access to water for irrigation. In the garden's first season, over 211 volunteers donating over 500 hours, planted, maintained and harvested over 5,600 pounds of organic green beans, tomatoes, green peppers, butternut squash, radishes and beets. The outpouring of volunteers bolstered community support for the Garden Program.

Both of these programs were born out of a continuing effort to increase the quantity and quality of food provided to local area food pantries and soup kitchens. By its very nature, fresh produce is significantly more nutritious than most of the processed foods obtained from other donation sources. As local, organic and sustainable foods regain importance in our nation's food consciousness, Hoosier Hills Food Bank is working to ensure that these important, healthful foods are accessible to all in our community

Nature of the Project
Monroe County Parks and Recreation Foundation is requesting $39,000 from the Jack Hopkins Social Services Funding Committee for a one-time investment in a 2 ¼ acre organic garden plot and fruit/nut tree orchard for the Hoosier Hills Food Bank's Garden Program at the Will Detmer Park. These funds will go specifically for the garden and orchard items and equipment listed in the budget.

The park will provide a suitable location for the HHFB Garden Program to increase food volume, quality and crop variety. In 2009, the HHFB distributed over 300,000 pounds of produce and 83% went to agencies in the City of Bloomington. HHFB's Bloomington agencies serve approximately 13,416 Bloomington residents per year. A permanent garden location that is only five minutes from the HHFB warehouse will increase the efficiency of perishable food transportation and will be convenient for the warehouse operations to compost over 30,000 pounds of food waste annually at the compost facility, thus making the site a model for sustainable practices.

The HHFB Garden and Gleaning Programs Coordinator will manage the garden and orchard and recruit and train volunteers. Volunteers are vital to the success of the Garden Program, thus a positive volunteer experience is a priority. Having a beautiful park setting with basic amenities is a plus. Also, the (18) acre park will connect the Bloomington B-Line Trail with the Karst Greenway, making access to the garden and orchard possible by bicycle.

Address a previously-identified priority for social services funding
The Service Community Assessment of Needs (SCAN) plan states that "food is a fundamental human need", and reports that 17% of all households and 50% of low-income households reported problems having enough money for food, and 7% of all households and 31% of low-income households needed emergency or supplemental food assistance.

The City of Bloomington's Consolidated Plan discusses the city's interest in supporting the work of social service agencies in order to facilitate and enhance their ability to serve city residents in need. United Way of Monroe County also includes access to food as one of its seven community priorities.

Ask for JHSSF funds as a one-time investment in a social service initiative

The funds requested represent a one-time investment in the capital items needed to operate the Hoosier Hills Food Bank Garden and Orchard. The garden and orchard project is a creative and innovative community project that enables the food bank to proactively determine the type of food it will grow for distribution to better suit the needs of the agencies it serves.

If the garden and orchard budget items are funded, the orchard trees would be planted in 2010-2011 and the garden operations would commence in 2011, the planting of perennials and a season of cover cropping for the long term health of the beds. It is estimated that, after the perennial crops and the trees take root, the garden/orchard operation may generate over 20,000 pounds of food each season.

Leverage matching funds or other fiscal mechanisms

The collaborative partnership between the Monroe County Parks and Recreation Foundation, Monroe County Parks and Recreation Department and the Hoosier Hills Food Bank is a natural fit. All thriving communities have five things in common: 1.) Access to good food/water 2.) Access to health care 3.) Access to an education 4.) Access to employment opportunities 5.) Access to recreational opportunities.

Monroe County Parks and Recreation staff will be installing the water lines, yard hydrants, irrigation, and constructing the compost facility, equipment shed, produce cleaning area and planting the orchard trees. The MCPR staff is highly skilled and knowledgeable in construction, irrigation installation, mechanics and horticulture. The MCPR in-kind labor contribution is estimated at $7,860. MCPR's in-kind equipment contribution to the project is a Kubota tractor, hay wagon and a 300 gallon water tank.

The Monroe County Parks and Recreation Park Board is also applying for a 2010 Land and Water Conservation Fund (LWCF) grant, administered by the Indiana Department of Natural Resources for the Will Detmer Park. The LWC Funds are earmarked for outdoor support facilities (i.e. restrooms, parking lots, fishing piers, trails, shelters, playgrounds, and community garden plots). Due to the LWCF grant restrictions, the capital items needed to operate the HHFB garden and orchard are not included.

MCPR is applying for a Monroe County Council Community Services Grant for the installation of the perimeter deer fence and the Community Garden's irrigation. Due to recent budget limitations, the Monroe County Council has concentrated on funding operational lines and not on capital items. The only viable options to fund the remaining capital items in this project are from the JHSSF or from private donors. Unfortunately, the parks department does not have the staff to solicit donations for this project which will delay the project by years or even may kill it. While the HHFB does have limited fundraising staff, they are committed to ongoing fundraising activities to meet operational needs during this period of high demand for their services.

If funded, the Jack Hopkins committee can be assured that the strong partnership between the Monroe County Parks and Recreation Foundation, Monroe County Parks and Recreation Department and the Hoosier Hills Food Bank will be able to sustain the garden, orchard and park at a high level well into the future.

Make a broad and long-lasting contribution to our community

This project will have numerous positive, long-term spillover effects. Providing fresh nutritional food has many long term benefits. Children are more attentive at school, a person who is ill may feel a little better, a person in need will have fewer things to worry about, a person will have the energy to play and exercise, volunteers will make new friends and learn about sustainable food production and the community will prosper.

Future food production possibilities for the Hoosier Hills Food bank at the Will Detmer Park may include aquaculture and/or egg production. The HHFB garden and orchard will benefit Bloomington residents who are in need of emergency food assistance for decades to come.

Jack Hopkins Social Services Funding Committee
Project Budget: 3/29/10
Submitted by Monroe County Parks and Recreation Foundation, Inc.

Budget Item	Cost	Funding Source	Confirmed	Pending
Monroe County Parks & Recreation Labor (in-kind contribution)	$7,860	Monroe County Parks & Recreation Dept.	Yes	
Kubota Tractor (in-kind contribution)	$15,000	Monroe County Parks & Recreation Dept.	Yes	
Hay wagon (in-kind contribution)	$2,000	Monroe County Parks & Recreation Dept.	Yes	
300 gallon water tank (in-kind contribution)	$500	Monroe County Parks & Recreation Dept.	Yes	
Driveway entrance improvement	$3,000	Monroe County Highway Dept.	Yes	
Installation of the perimeter deer fence & gates for entire garden	$13,000	Monroe County Council Community Services Grant		Yes
Irrigation for Community Garden	$9,700	Monroe County Council Community Services Grant		Yes
Pervious parking lot	$20,000	Land & Water Conservation Fund		Yes
(2) family restrooms on a concrete slab & a solar exhaust fan	$15,500	Land & Water Conservation Fund		Yes
Fish to stock pond (possibility of aquaculture)	$500	Land & Water Conservation Fund		Yes
Rest area: shade device, picnic tables, drinking fountain for garden volunteers	$5,000	Land & Water Conservation Fund		Yes
2" water tap/meter/yok/pit	$5,500	Jack Hopkins		Yes
Irrigation pipe/fittings/16 yard hydrants/backflow/glue/primer/sealant equipment rental	$7,818	Jack Hopkins		Yes
10' high farm fence, posts & gates	$11,487	Jack Hopkins		Yes
Land Pride RTR 25 Tiller	$3,995	Jack Hopkins		Yes
Compost Facility 20' x 40': reinforced concrete pad with solid concrete block sides	$2,850	Jack Hopkins		Yes
Garden equipment/tractor shed	$2,600	Jack Hopkins		Yes
(50) Fruit & nut trees for orchard	$2,250	Jack Hopkins		Yes
Produce cleaning station	$500	Jack Hopkins		Yes
Hand tools, hand wagons, hoses	$2,000	Jack Hopkins		Yes

Total Value of Land for Garden & Orchard for use by Hoosier Hills Food Bank for community food production	**$153,000**
Total Project Cost	**$131,060**
Total Leveraged Funds	**$92,060**
Total Requested	**$39,000**

HOOSIER HILLS FOOD BANK
A UNITED WAY AGENCY
FEEDING AMERICA

Hoosier Hills Food Bank
Post Office Box 697
2333 West Industrial Park Drive
Bloomington, Indiana 47402
Telephone (812) 334-8374

March 29, 2010

City of Bloomington Jack Hopkins Social Services Grant Committee

Dear Committee Members:

Hoosier Hills Food Bank is excited to partner with the Monroe County Parks & Recreation Foundation and Monroe County Parks & Recreation Department and to support their application for Jack Hopkins social service funding.

As you may know, HHFB has faced an extraordinary increase in demand for food over the past several years, distributing 92% more food in 2009 than in 2006. In addition to seeking new and innovative ways to obtain food, we have also sought to increase the nutritional value and local and sustainable nature of food distributed. We are extremely grateful to MCP&R for including us in this unique partnership opportunity for long-term collaboration that will provide fresh, local, nutritious, organic food to City of Bloomington residents who may not normally have access to it due to economic disadvantages.

HHFB serves six counties and distributed a record 3.1 million pounds of food in 2009. However, **over half of that total was distributed to agencies in the City of Bloomington**. Due to its perishable nature and source proximity, the amount of the type of food gained through this project has an even higher percentage of benefit to City residents. **In 2009, over 300,000 pounds of produce were distributed and 83% went to agencies in the City of Bloomington**. With weekly deliveries to three Bloomington Housing Authority sites and the Templeton Family Market; and three times a week deliveries to Community Kitchen, Shalom Community Center and Mother Hubbard's Cupboard, we anticipate similar levels of produce distribution to city agencies in the future.

HHFB has expanded our Garden Program in 2009 with hopes for further expansion in 2010 and beyond. The stability of MCP&R as a partner; the increased amount of land; the infrastructure to be provided through this grant; and the extreme proximity of the Detmer property to our warehouse makes this new partnership ideally suited to the long-term sustainability of organic gardening as a means of obtaining food for our agencies.

We are pleased to participate in this project as outlined in the foundation's application and appreciate your consideration and support.

Sincerely,

Julio Alonso

Julio Alonso, Executive Director

Taking the Hunger Out of Poverty for 25,000 Hoosiers

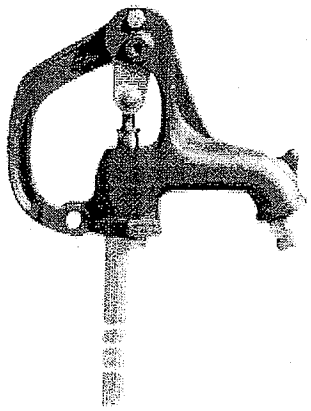
3-29-10

Project: Hoosier Hills Food Bank Garden and Orchard

ESTIMATES

ITEM	AMOUNT
2" water tap, meter, yok, pit	$5,500
Irrigation pipe/fittings/16 yard hydrants/backflow/glue/primer/sealant/equipment rental	$7,818
10' farm fence, posts & gates	$11,487
Land Pride RTR 25 Tiller	$3,995
Compost Facility: 20' x 40' reinforced concrete pad with solid concrete block sides	$2,850
Garden & tractor shed	$2,600
50 fruit/nut trees for the orchard	$2,250
Produce cleaning station with shade device	$500
Hand tools/hand wagons/hose	$2,000
Total	$39,000

Signature: _____ Date: 3/29/2010
Monroe County Parks and Recreation Administrator



Watersource Frostproof Yard Hydrant – With 5-Foot Bury Depth, Model# YH5

Item#:

Price:

ORDER TODAY AND SAVE $5

The Watersource frostproof yard hydrant features a shutoff valve that operates below the frost line to supply running water, even in the coldest weather. Cast iron head can be secured with padlock.

Qty 16

Overall Rating 5 / 5

Stock Status:

1 of 1 would recommend this product to a friend.

See all reviews below Write a review

Share this Product:

$54.95 x 16

Ship Weight:

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- SHARE CUSTOMER IMAGES

WATER SOURCE

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Print Page

Email Prod

PRODUCT SPECS | MORE IMAGES | CUSTOMER REVIEWS | WHAT'S INCLUDED | WARRANTY INFO | HELPF

Product Specs

Key Specs

Bury Depth	5
Plunger Type	Sturdy Buna-N Plunger with solid brass core-leakproof seal in all temperatures
Shutoff Valve	Operates below frost line
Hydrant Head	Cast Iron
Standpipe Size	1in. Corrosion-Resistant
Valve Seats	Nylon
Connecting Rod	Brass

Additional Specs

Brass connecting rod provides smooth, easy, leakproof operation; will not rust or cut into packing

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Shopping Cart

Item	Unit Price	Qty.	Cost
Deer Fence: Fixed Knot Woven Wire 23/120/6 10' X 330' Roll *[remove]*	$660.00	8	$5,280.00

Update

Subtotal: $5,280.00

Total: $5,280.00

- Keep Shopping
- Checkout

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Att - Chuck

Fence Posts

Julian Lumber Co.
Antlers, Ok
800-962-2506

Monroe County Parks
Bloomington,In

CCA

EFFECTIVE JAN. 1, 2010

POST	SIZE TOP	WT.	DELIVERED
6 1/2'	2"	12	1.87
	2 1/2"	16	2.40
	3"	23	3.68
	3 1/2"	30	4.82
	4"	40	6.09
	4 1/2"	45	7.34
	5"	62	8.97
Dome	5 1/2"	66	12.12

SAWN HALVES

6 1/2'			
	5 1/2"	33	5.57
8'			
	5 1/2"	42	7.01

Rails	3 1/2"	40	9.18
8'	4"	48	7.87
	4 1/2"	60	8.85
	5"	75	10.34
	5 1/2"	85	11.40
	6"	95	14.17
	7"	130	19.01
	8"	160	23.99

POLES	SIZE TOP	WT.	DELIVERED
10'			
	5"	115	17.03
	6"	135	21.84
12'			
	5"	125	19.48
	6"	150	24.63
14'			
	5"	135	22.84
	6"	180	$30.46 x125 = 3,807
			Delivered
16'			
	5"	205	29.35
	6"	230	36.25
18'			
	5"	225	34.07
	6"	260	42.33
20'			
	5"	206	43.43
	6"	275	51.33
25'	5"	280	51.04
	6"	370	63.27
30'	5"	395	*
	6"	480	*

NET PRICES

LAWRENCE COUNTY EQUIPMENT
BEDFORD, INDIANA
812-275-6300

attention
Chuck Stephenson

1 Landpride RTR 25-70 tiller

List Price - $4970.00

Sale Price $3995.00

Tiller

Thank you
Brian Johnson

Item No. Qty

Add

Click Here for the Express Order Form

*Express*Ordering:
You can add items to your shopping cart by entering the item number and quantity, and then click Add.

Your Shopping Cart

Continue Shopping

Checkout

Item #	Product	Unit Price	Today's Price	Quantity	Availability	Total	Remove
109817	Heavy-duty Field Hoe w/ 60" Straight Handle	$28.00	$25.25	4		$101.00	
125865	Flexogen 75-ft. 3/4" 8-ply Hose	$72.75	$72.75	5		$363.75	
139460	Heavy-duty Deep Scoop Fork	$99.50	$99.50	1		$99.50	
156252	5-tine Manure Pitch Fork	$35.95	$35.95	3		$107.85	
156314	Weedivator ™ Handheld Cultivator -- Long-handled	$27.95	$27.95	3		$83.85	
D2400	24" Steel Landscaper's Rake	$62.50	$58.95	3		$176.85	
D404	GroundShark D-Handle Shovel	$73.95	$73.95	2		$147.90	
F12	Felco #12 Hand Pruner	$54.85	$54.85	3		$164.55	
G1648	Bahco Lopping Shears -- Heavy-duty 31"	$122.50	$122.50	1		$122.50	
LH15	Nursery Spade -- Straight Blade w/ Straight Handle	$82.95	$82.95	2		$165.90	

Freight: Charges shown here are an estimate. Actual charges will be displayed at checkout.

Taxes: State taxing authorities require us to collect taxes in certain states.

Order Total: $1,533.65
Shipping (Ground)*: $34.85

*NOTE: There are more shipping options available at check out. If you changed quantities, click "Update Quantities" to recalculate. Special offers may not appear in the cart, but will be applied in check out and appear on the final review page.

Keycode: Apply Keycode

If you are ordering from a catalog or other mailing, please enter the keycode found in the address label or offer.
Click "Apply Keycode" above to activate any special offers.
Your current keycode is 25GMMSN.

Hand Tools

Update Quantities

Checkout

If you had GEMPLER'S Shipping Saver, you wouldn't be paying freight on this order.

Learn more

Hand Wagon

Shopping Cart | QC Supply

SHOPPING CART

	Item	Status	Price	Quantity	Total		
	600 lb. Gorilla Cart Product #: 360730	*In Stock*	$95.35	5	$476.75	Delete	Add To Wishlist

PROMOTION CODE *

* Coupon codes are case sensitive.

Subtotal $476.75

Shipping Rates Return Policy

Monroe County Parks & Recreation Foundation

INCOME STATEMENT

	2009	2008	2007	2006	2005
Income					
Donations (funds & land)	1,228,927.93	29,100.42	7,335.00	486.79	100,602.50
Program/Sponsorship Income	0.00	25,000.00	0.00	0.00	0.00
Farm Income	2,537.50	2,537.50	2,537.50	1,479.00	1,479.00
Interest	64.15	89.05	60.97	1,756.89	34.73
Total Income	$ 1,231,529.58	$ 56,726.97	$ 9,933.47	$ 3,722.68	$ 102,116.23
Expenses					
Program/Sponsorship Expenses	25,250.00	25,000.00	3,850.00	100,000.00	50.00
Taxes	0.00	0.00	0.00	0.00	0.00
Accounting Fees	475.00	496.25	310.00	468.00	300.00
Bank, Admin Fees, Sec of State	10.00	10.00	10.00	10.00	10.00
Total Expenses	$ 25,735.00	$ 25,506.25	$ 4,170.00	$ 100,478.00	$ 360.00
Net Income	$ 1,205,794.58	$ 31,220.72	$ 5,763.47	$ (96,755.32)	$ 101,756.23

Monroe County Parks & Recreation Foundation

BALANCE SHEET AS OF DECEMBER 31

	2009	2008	2007	2006	2005
Assets					
Cash - Checking	28.79	38.79	48.79	1,658.79	53.00
Cash - Savings	22,948.31	42,503.73	11,273.01	10,501.04	108,862.15
Land: Ferguson Nature Park	87,552.00	87,552.00	87,552.00	87,552.00	87,552.00
Land: Will Detmer Park	1,225,360.00	0.00	0.00	0.00	0.00
Total Assets	1,335,889.10	130,094.52	98,873.80	99,711.83	196,467.15
Liabilities & Fund Balance					
Liabilities	0.00	0.00	0.00	0.00	0.00
Fund Balance	1,335,889.10	130,094.52	98,873.80	99,711.83	196,467.15
Total Liabilities & Fund Balance	1,335,889.10	130,094.52	98,873.80	99,711.83	196,467.15

Ferguson = 48.64 acres X $1,800 per acre

Detmer = 18.02 acres x $68,000 per acre

Jack Hopkins Social Services Funding Application

Program Funding Sheet

Lead Agency:

Name Monroe County United Ministries, Inc.

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 22 Part-time 11 Volunteers 300+ annually

Address where Project will be facilitated or housed: 827 W. 14th Court Bloomington, Indiana 47404

Name of Project Administrator: Meri Reinhold, Executive Director

Address: 827 W. 14th Court Bloomington, Indiana 47404

Telephone & E-mail: (812) 339-3429 mcum@bloomington.in.us

Name of other participating agencies, if different from Lead Agency: _____

Proposed Project:

Title of Project: Affordable Childcare

Total Cost of Project: $688,756.60

Requested JHSSF Amount: $ 5,540.53

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending

This program is funded by a wide variety of sources. Please see the attached program budget for a complete list. The majority of these sources are confirmed or estimates based on historical data.

Number of Clients Served by this Project in 2010: 195 (estimated)

Number of City Residents Served by this Project in 2010: 127

Is this a request for operational costs? ☐ Yes ☒ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☐ Bridge

Example:
Tables: 5 tables @ $12.00 each
Chairs: 20 chairs @ $8.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Cot Purchases (partial funding will partially fulfill needs list)	$3,864.75
Emergency Kit #1 Purchase	$837.89
Emergency Kit #2 Purchase	$837.89

Claim Submission Date: (*check one*) **X July 2010 – September 2010** ○ **October 2010 – December 2010**

○ **Other**

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Monroe County United Ministries, Inc.

Address: 827 W. 14th Court

Bloomington, Indiana 47404

Phone & E-Mail: (812) 339-3429 mcum@bloomington.in.us

Website: www.mcum.org

President of Board of Directors: Tom Bunger

Director Information

Director of Lead Agency: Meri Reinhold, Executive Director

Director's Address: 827 W. 14th Court Bloomington, Indiana 47404

Phone & E-Mail: (812) 339-3429 mcum@bloomington.in.us

Presenter Information

Name of Person to Present Application to the Committee: Rebecca Stanze, Development Coordinator

Address: 827 W. 14th Court Bloomington, Indiana 47404

Phone & E-mail: (812) 339-3429 mcumfund@bloomington.in.us

Grant Writer Information

Name of Grant Writer: Rebecca Stanze, Development Coordinator

Address: 827 W. 14th Court Bloomington, Indiana 47404

Phone & E-Mail: (812) 339-3429 mcumfund@bloomington.in.us

Please also include:

- **The Agency's Mission Statement in Two-Page Application Narrative**
- **A Simple Program Budget for use of requested funds**
- **A year-end financial statement that includes fund balances and total revenue & expenditures**

Jack Hopkins Social Service Funding Program - Monroe County United Ministries

Agency Overview: Monroe County United Ministries (MCUM) has been a social service institution in Monroe County since 1939. MCUM provides full-time, high-quality, affordable childcare for children ages 2-6 in a licensed and accredited center and nine weeks of summer care for school-aged children. The Childcare Program requires that parents work or attend school and work, provides basic health services, encourages parental involvement in each child's education and development, presents workshops to build parenting skills and provides 75% of each child's daily nutritional needs. MCUM also provides basic needs assistance to low-income families who are experiencing financial crisis through the Emergency Services Program. Our mission statement reads: "Monroe County United Ministries is a nurturing organization serving working families and those in distress by assisting with emergency needs and subsidized childcare. We provide quality education and a safe place for children, basic needs assistance for the poor and community service opportunities."

During 2009, the Childcare Program cared for 157 preschool-aged children, with the following demographics:

Average Family Size:	3.3 people	**Household income as % of Area Median Income:**	
% single mother households:	68%	30% or less AMI	55%
% racial minority:	39%	31-50% AMI	23%
% Hispanic:	11%	51-80% AMI	16%
% City of Bloomington residents:	60%	Total:	94%

Previously Identified Priority: According to the City of Bloomington's 2005-2010 Consolidated Plan's Community Development Needs Table, Child Care Services are a high funding priority for the city. The plan states, "Reliable, quality, affordable child care is one of the greatest barriers to women obtaining and keeping a job, or furthering their education and was listed as the 5th highest priority by the Bloomington Housing Authority residents on their survey." The need for subsidized childcare is highlighted throughout the plan in responses from citizen participants. Citizens ranked childcare as one of the most needed services in the community and the second most important community development need.

According to the Census Bureau's American Community Survey, in 2008, 5,235 households in Monroe County where all parents were working included children under the age of six. However, according to the Anne E. Casey Foundation's Kids Count Report, only 2,520 slots were available in licensed childcare facilities that year. And only 827 children received Child Care Development Fund (CCDF) vouchers to cover the cost of the care for low-income families. In the absence of government assistance for working families, the demand is high for affordable childcare on a sliding fee scale. Without affordable care, parents are forced to either find cheaper care that may be less safe, dependable and professional, or quit their jobs and education programs, weakening the long-term stability of their family. Without affordable, quality care, children are at higher risk for failure in school and ongoing struggles in adulthood.

One Time Investment: MCUM is respectfully requesting funding for two types of purchases to benefit the Childcare Program and our enrolled children. First, we request your assistance in purchasing cots for the Childcare Program. Our current cots are more than 10 years old. Volunteer and staff resources are regularly spent repairing cots, most of which have reached the end of their repairable life. Cots will need to be purchased soon in order to avoid safety concerns and to maintain licensing compliance. The new

cots come with an eight-year guarantee and are made with vinyl-coated polyester mesh over coated steel tubes. The total cot purchase will cost $3,864.75 and we anticipate the cots lasting for at least 10 years.

Also, we are seeking assistance to purchase disaster preparedness equipment. MCUM recently finalized a comprehensive Emergency Response Plan to prepare for potential scenarios ranging from a tornado to a terrorist attack – a complicated undertaking when considering the 90 children in our care on any day. The final step in the plan is assembling two extensive emergency kits to be used when sheltering in place or to be taken along if we have to relocate children. These kits include everything from water purification tablets to equipment specific to working with children during an emergency (including diapers, nametags, crayons and snacks) in rolling luggage that allows for easy transport. Once purchased, these kits will serve the program for years, with minimal annual investments to replace expired snacks and medical supplies. The purchase of the permanent elements of the kit will cost $1,675.78.

Maximized Investment: The Childcare Program is supported by a wide range of local, state and federal funding sources and enrolled children generate funding in the form of parent fees, CCDF vouchers, and reimbursements through the federal Child and Adult Care Food Program (also known as the free and reduced lunch program). Although this program benefits from a variety of funding sources, none are focused on equipment purchases and funds are not available in the operating budget for these purchases. Childcare Program volunteers donated 966 hours in 2009, plus time donated by administrative and maintenance agency volunteers.

MCUM's Emergency Response Plan was developed with the support of the Monroe County Emergency Management Department, Monroe County Red Cross, Bloomington Hospital Ambulance Service, Bloomington City Fire Department, Duke Energy and Vectren. These collaborative entities reviewed plan drafts, provided resources, and presented staff training. The success of the plan is also dependent on a variety of community partners, including Area 10 Agency on Aging, which will provide emergency transportation, and local entities that have agreed to serve as evacuation relocation sites.

Many programs serving children limit their emergency planning to fire and tornado drills. MCUM has experienced several events in the past few years that have convinced us that an emergency evacuation will occur at some point. This has highlighted the need for a more comprehensive plan, requiring the supplies requested. With the purchase of these supplies, we plan to organize a mock-disaster drill as a test of our plan and then anticipate being as fully prepared for a disaster as possible.

Broad and Long Lasting Contribution: Affordable, dependable care increases family stability by supporting parents in their efforts to keep jobs or continue their education. High-quality childcare benefits children by preparing them to start school on equal footing with their higher-income peers and has been shown to decrease grade repetition, decrease special needs services required by public school districts and increase graduation rates. These school achievements lead to adult successes. High-quality early childhood education programs have been shown to increase earning potential, decrease the likelihood of being involved in the criminal justice system and decrease the likelihood of adults requiring social services later in life. Supporting parents in their efforts to maintain employment and continue their education results in increased short- and long-term family stability, higher earning potential, and improved access to benefits such as health insurance. An investment in quality childcare is an investment in the long-term success of each child and family, and in the overall health of our community.

Jack Hopkins Social Service Funding Program - Monroe County United Ministries

JHSSF Request Purchase and Program Budget Information

Cots:

Item	Quantity	Unit Price	Price for Item
Toddler Cots	3 (sets of 5)	$166.95	$500.85
Standard Cots	18 (sets of 5)	$169.95	$3,059.10
Cot Carriers	2	$42.95	$85.90
Cot Name Plates (labels required by license)	22 (sets of 5)	$9.95	$218.90
		Total Request:	**$3,864.75**

Emergency Kits:

Item	Quantity	Unit Price	Price for Item
Megaphone with siren 25 watt with detachable microphone	2	$185	$370
Ready to Roll Deluxe Office Emergency Kit*	2	$375	$750
Midland 2-way radio	5 sets of 2	$33.39	$66.78
Manual can openers	2	$5	$10
Signal flares	2 sets	$30	$60
Coloring book and crayons	90 sets	$1	$90
Plastic cutlery/cups/snack foods	2 sets for 90 children	$15	$30
Diapers/Wipes	sufficient for 10 children		$25
Office Supplies: name tags, markers, clipboard, paper, pens	2 sets	$25	$50
Hand sanitizer	2	$5	$10
Water purification tablets	2 sets	$6	$12
Whistle	2	$1	$2
Rolling luggage to store and transport kits	2	$100	$200
		Total Request:	**$1,675.78**

**Prepackaged kits that include first aid supplies, survival supplies, personal hygiene kits, and basic search and rescue supplies.*

Childcare Program's 2010 Operating Budget:

Expense Category	Budgeted 2010 Expenses
5000 · Salaries	$447,805.00
5010 · Fringe	$85,511.00
5020 · Misc. Personnel Expense	$693.00
5025 · Precision Health Expense	$4,500.00
5026 · Miscellaneous Grant Expense	$1,300.00
5030 · Food and Paper	$44,210.00
5035 · Arts and Crafts	$862.00
5055 · Field Trips	$226.00
5060 · Office Supplies	$3,462.00
5065 · Advertising	$1,461.00
5070 · Printing	$1,740.00
5075 · Memberships	$130.00
5080 · Postage and Shipping	$3,291.00
5090 · Equipment & Repairs & Supplies	$13,720.00
5100 · Utilities	$21,242.00
5120 · Communications	$1,607.00
5140 · Insurance	$7,748.00
5160 · Vehicle Fuel & Maintenance	$44.00
5170 · Staff Mileage	$637.00
5180 · Training and Staff Development	$2,652.00
5190 · TEACH Expense	$500.00
5220 · Custodial Supply	$3,675.00
5230 · Custodial Maintenance Contracts	$28,595.00
5240 · Building and Grounds	$10,621.00
5250 · Professional Fees	$2,073.60
5280 · Bad Debts	$225.00
5350 · Miscellaneous	$226.00
Total:	**$688,756.60**

Revenue Category	Budgeted 2010 Restricted Revenue
4010 · Contributions	$4,990.00
4050 · Special Events Revenue	$350.00
4080 · Federal Government Funds	$342,600.00
4100 · State and Local Government Fund	$10,600.00
4120 · NAP	$30,000.00
4130 · Childcare Fees	$145,000.00
4150 · Other Grants	$17,000.00
Total:	**$550,540.00**

MONROE COUNTY UNITED MINISTRIES, INC.

STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2009 AND 2008

ASSETS

	2009	2008
Cash and cash equivalents	$ 519,693	$ 520,685
Accounts and grants receivable	31,054	27,226
Investments used in operations	389,065	361,188
Prepaid expenses	3,127	2,551
Property and equipment, net	1,062,848	1,088,320
Endowement assets		
Investments designated for endowment	276,018	223,536
Investments permanently restricted for endowment	3,430	2,855
Beneficial interest in assets held by others	188,955	155,711
	$ 2,474,190	$ 2,382,072

LIABILITIES AND NET ASSETS

Liabilities		
Accounts payable	$ 12,340	$ 14,245
Accrued expenses	48,517	45,527
Total liabilities	60,857	59,772
Net assets		
Unrestricted		
Undesignated	1,888,897	1,836,528
Board designated	276,018	223,536
	2,164,915	2,060,064
Temporarily restricted	39,272	53,090
Permanently restricted	209,146	209,146
Total net assets	2,413,333	2,322,300
	$ 2,474,190	$ 2,382,072

See accompanying notes to financial statements.

Monroe County United Ministries, Inc.

Profit & Loss

January through December 2009

Income	
4010 · Contributions	261,530.62
4030 · MCUM Fund Distributions - CF	7,218.00
4040 · Endowment Gifts	100.00
4050 · Special Events Revenue	30,520.88
4070 · Rent	5,408.92
4080 · Federal Government Funds	416,382.62
4100 · State and Local Government Fund	13,075.00
4120 · NAP	31,380.00
4130 · Childcare Fees	180,177.28
4140 · United Way	46,423.37
4150 · Grants	28,326.11
4170 · Interest Income	26,079.18
4190 · Miscellaneous Income	79.01
4200 · G/L on Sale or Disposal/ Assets	-811.03
Total Income	1,045,889.96

Monroe County United Ministries, Inc.
Profit & Loss
January through December 2009

Expense	
5000 · Salaries	638,092.09
5010 · Fringe	106,894.81
5020 · Misc. Personnel Expense	2,089.14
5025 · Precision Health Expense	3,577.13
5026 · Miscellaneous Grant Expense	602.03
5030 · Food and Paper	47,888.34
5035 · Arts and Crafts	1,277.65
5040 · Special Events Expense	10,171.72
5055 · Field Trips	1,992.75
5060 · Office Supplies	9,492.80
5065 · Advertising	1,528.71
5070 · Printing	427.30
5075 · Memberships	848.00
5080 · Postage and Shipping	5,768.70
5090 · Equipment & Repairs & Supplies	15,584.94
5100 · Utilities	22,436.05
5120 · Communications	3,913.02
5140 · Commercial Pkg Insurance	12,835.70
5160 · Vehicle Fuel & Maintenance	416.99
5170 · Staff Mileage	932.80
5180 · Training and Staff Development	2,340.63
5190 · TEACH Expense	455.57
5200 · Emergency Grants	32,831.73
5220 · Custodial Supply	4,612.72
5230 · Custodial Maintenance Contracts	32,245.99
5240 · Building and Grounds	12,354.22
5250 · Professional Fees	21,194.58
5270 · Depreciation	53,158.30
5280 · Bad Debts	-452.90
5310 · Rental Expense	1,477.52
5350 · Miscellaneous	1,349.10
Total Expense	1,048,338.13
Net Income	-2,448.17

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name: Monroe County YMCA

Is the Lead Agency a 501(c)(3)? ■ Yes ☐ No

Number of Agency Employees: Full-time 21 Part-time 326 Volunteers 287

Address where Project will be facilitated or housed:
2125 S. Highland Ave, Bloomington, IN 47401

Name of Project Administrator: Margie Kobow, Hearteam/Adult Health Director

Address: 2125 S. Highland Ave, Bloomington, IN 47401

Telephone & E-mail: 812-332-5555 ext. 221 & mkobow@monroecountyymca.org

Name of other participating agencies, if different from Lead Agency: Volunteers in Medicine and Nurse Practitioner, Sue Stolz

Proposed Project:

Title of Project: Group-Based Diabetes Prevention Program

Total Cost of Project: $84,900

Requested JHSSF Amount: $11,500

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$50,000	YMCA of the USA Re-Grant from the Centers for Disease Control	Confirmed
$23,400	Monroe County YMCA Resources	Confirmed

Number of Clients Served by this Project in 2010: 100

Number of City Residents Served by this Project in 2010: Approximately 60% City Residents and 40% County Residents

Is this a request for operational costs? ■ Yes ☐ No

If "yes," is the request for a pilot project or for bridge funding? ■ Pilot ☐ Bridge

Example:
Tables: *5 tables @ $12.00 each*
Chairs: *20 chairs @ $8.00 each*

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Program subsidizes for 50 low-income city residents	$11,500

Claim Submission Date: *(check one)*

☐ July 2010 – September 2010 ☑ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Monroe County YMCA

Address: 2125 S. Highland Ave.
Bloomington, IN 47401

Phone & E-Mail: 812-332-5555 & rkelzer@monroecountyymca.org

Website: www.monroecountyymca.org

President of Board of Directors: Mary Clare Bauman

Director Information

Director of Lead Agency: Roberta Kelzer, Executive Director

Director's Address: 2125 S. Highland Ave., Bloomington, IN 47401

Phone & E-Mail: 812-332-5555 ext. 215 & rkelzer@monroecountyymca.org

Presenter Information

Name of Person to Present Application to the Committee: Roberta Kelzer, Executive Director

Address: 2125 S. Highland Ave., Bloomington, IN 47401

Phone & E-mail: 812-332-5555 ext. 215 & rkelzer@monroecountyymca.org

Grant Writer Information

Name of Grant Writer: Erika Albert, Development Director

Address: 2125 S. Highland Ave., Bloomington, IN 47401

Phone & E-Mail: 812-332-5555 ext. 215 & rkelzer@monroecountyymca.org

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

JACK HOPKINS SOCIAL SERVICES FUNDING

Monroe County YMCA - YMCA Diabetes Prevention Program Application Narrative

Mission

The Monroe County YMCA, volunteer founded and led, is a community based non-profit organization with the mission of putting Christian principles into practice through programs that build a healthy spirit, mind and body for all. We serve more than 18,000 individuals each year: uniting men, women and children of all ages, races, faiths, backgrounds, abilities and income levels. Last year, more than $340,000 in scholarships, subsidies and outreach efforts provided critical access to struggling and low-income individuals and families. Since 1890, the Y has added lasting value to the lives of Bloomington residents by: helping them begin and maintain healthy lifestyles, enhancing the quality of life for active older adults, creating a positive, safe place for children and teens and providing a place that enriches and strengthens families.

Project

In collaboration with referral partners Volunteers in Medicine (VIM) and Sue Stolz (Nurse Practitioner), the YMCA requests $11,500 in start–up funding to subsidize a group-based Diabetes Prevention Program for low-income city residents. This prevention program, part of a larger effort partially funded by the Centers for Disease Control (CDC), is based on a previous study showing structured lifestyle intervention can reduce the risk of developing diabetes in pre-diabetics by nearly 60 percent.

The CDC will provide the Monroe County YMCA and seven Y's in other communities with funds to implement and evaluate a group-based version of the successful, yet costly, Diabetes Prevention Program studied by the National Institutes for Health (NIH). Funding from the Jack Hopkins Social Service grant will expand the prevention program access to low-income persons who are disproportionately burdened by diabetes risk and might only participate if fees are significantly reduced.

Utilizing funding from federal and local sources, the YMCA will train non-clinicians to run a 16-week course, plus yearlong maintenance intervention program aimed at helping individuals with pre-diabetes make enduring lifestyle changes related to food choices and exercise. The program will be delivered in groups of 10-12 participants, with the first-year goal of reaching a total of 100 community members. While no one will be turned away, funding from the Jack Hopkins grant will only support city residents who are at or below the federal poverty level.

The 16-week course already has been successfully modeled at Indianapolis and Louisville YMCAs. Program participants there shed nearly 6 percent of their body weight within six months. The group-based Diabetes Prevention Program is so successful because it focuses on small steps to behavior change. The program helps people who couldn't previously sustain behavior change.

Previously Identified Social Service Fund Priority

Currently, one-third of the population is pre-diabetic (57 million people) and it is estimated that 83 percent of these individuals will become diabetic without any lifestyle changes. Indiana's 10th obesity ranking nationally and the increased rate of chronic diseases associated with obesity translate to a higher diabetes risk for Hoosiers.

According to the 2003 SCAN community assessment, many individuals and families in the community need health-related services but cannot afford them. The SCAN report also identified other challenges for community health, including instituting more health and wellness programs. This grant will help address these needs.

Additionally, the YMCA, the Active Living Coalition and other partners completed a CDC community assessment tool (CHANGE) designed to assess the community's assets and potentials areas for improvement. The CHANGE tool showed that our community lacks access to chronic disease prevention programs and needs to adopt strategies to educate its residents on the importance of preventative care. VIM identified more than 1,000 low-income individuals from their current patient base who would benefit from the Diabetes Prevention Program because they have one or more diabetes risk factors.

One-Time Investment with Leveraged Matching Funds

The Monroe County YMCA was chosen by the CDC and the YMCA of the USA to be one of eight sites to test the results of this lifestyle intervention program because of its commitment and leadership in the ACHIEVE initiative. That collaborative effort focuses on promoting policy and environmental changes to address physical inactivity, poor nutrition, tobacco use and obesity/chronic diseases.

Participation in this pilot study represents an exciting opportunity for our community to be part of a national movement toward preventive care, especially because of Bloomington's previous healthy living initiatives. The Jack Hopkins Social Service grant provides local funding to ensure that program access is universal regardless of financial ability. It also allows the YMCA to leverage federal funding to support the program's staffing, training, evaluation and implementation for multiple years.

Because of the pioneering nature of this study, the YMCA is still charting a path toward program sustainability. However, many avenues exist for future funding. Clearly, preventative health care is a priority for the federal government, evident by the passing of the landmark healthcare reform outlining increased funding for preventative initiatives. Locally, the YMCA would be in better position to receive additional grant funding from the health care law. The YMCA is exploring future program subsidizes for low-income individuals from the Community Foundation of Bloomington and Monroe County, specifically the Precision Health Network Fund.

A key next step will be making health-care providers aware of the YMCA program and creating incentives for referrals so the program can continue well into the future. Ultimately, the evidence-based results of these eight test sites will help CDC and the YMCA of the USA representatives convince insurers and policymakers to consider covering the YMCA or other certified diabetes prevention programs as an insurance benefit.

Broad and Lasting Benefit to the Community

The YMCA program is a cost effective diabetes prevention effort that could be implemented on a wide scale basis and possibly be disseminated nationally through the Y network. Since diabetes and hypertension are clinical precursors of more serious and more costly conditions, primary prevention activities targeted at these "entry level" diseases are most likely to have long-lasting positive effects on health and reduce health care spending. If addressed early enough, prevention of these first stage diseases can be relatively straightforward and does not need to involve expensive clinical intervention. The program's systemic impact helps community residents lead healthier lifestyles thus creating a healthier community overall.

By lowering costs and expanding access to diabetes-prevention services, the Jack Hopkins Social Service Funding Committee and the YMCA will provide a compelling model for health insurance reimbursement. This provides yet another reason to develop and test strategies linking local community-based program delivery with existing clinical services that could help to identify and activate more adults with pre-diabetes.

Some health plans already pay for fitness facility access and other community wellness benefits, but short-term cost recovery and uncertainty about health benefits limit their sustainability. If the YMCA can continue to support a training model for group instructors and ensure program quality and consistency, health insurers may be more willing to pay fees associated with a Diabetes Prevention Program.

JACK HOPKINS SOCIAL SERVICES FUNDING

Monroe County YMCA - YMCA Diabetes Prevention Program Application Budget

Budget

The original clinically based Diabetes Prevention Program model cost more than $1,400 per participant. The YMCA estimates the total cost for the program during the first year as $250 per participant not including initial investment costs such as training and program development. To keep the program cost affordable because it cannot be billed for insurance reimbursement, program participants only would be charged $50 for Y members and $100 for Y non-members. Funding from the CDC will help bridge the gap between what participants will be charged and what it costs to run the program.

However, even the lower cost can be prohibitive for low-income individuals. Additional subsidizes would be provided on a sliding scale per income basis. Individuals at or below the federal poverty level only would be charged $20 or less. Funding from the Jack Hopkins Social Service grant will provide subsidizes between what it costs to run the program and what we would charge low income city residents.

We believe asking participants to pay a small amount adds to their investment in the program and increases their participation. Local grants will allow us to extend funding from the CDC for multiple years and serve more people.

Expenses	Cost	Funding Source
Program development, executive level training and travel, evaluation design, YMCA and CDC guidance, facilitator training, program administrator wages, supplies, program evaluation and facilitator wages ($11.25 per hour) for two years	$50,000	YMCA of the USA Re-Grant from the CDC
Program subsidizes for 50 low-income city residents at an estimated $230 per subsidize ($250 cost of program - $20 lower participation fee)	$11,500	Jack Hopkins Social Service Grant
Grant Administrative Costs @ 15%	$9,225	MC YMCA
Facility Overhead @ 5% *(not all programs may be held at the YMCA)*	$3,075	MC YMCA
3- Month Scholarships to the YMCA for all participants	$11,100	MC YMCA
Total Expenses	**$84,900**	

Adapting the Diabetes Prevention Program Lifestyle Intervention for Delivery in the Community

The YMCA Model

research update

Abstract

The Diabetes Prevention Program (DPP) demonstrated that a structured diet and physical activity intervention that achieves and maintains modest weight loss for overweight adults with impaired glucose tolerance can significantly reduce the development of diabetes. Although tens of millions of American adults could benefit from access to the DPP lifestyle intervention, there currently is no available model for nationwide dissemination of this highly beneficial and cost-effective approach to diabetes prevention. In this article, the authors describe the evolution of adaptations to improve DPP lifestyle intervention implementation and dissemination by a strong community partner, the YMCA. They also provide information about early field research and an ongoing clinical trial that will provide information about the feasibility and effectiveness of applying this new model on a national scale.

Ronald T. Ackermann, MD, MPH

David G. Marrero, PhD

From the Department of Medicine, Indiana University School of Medicine, Indianapolis, Indiana.

Correspondence to Ronald T. Ackermann, MD, MPH, 250 University Boulevard Suite 122, Indianapolis, IN 46202 (rtackerm@iupui.edu).

Acknowledgments: The authors would like to acknowledge Indiana University School of Medicine and the National Institute of Diabetes and Digestive and Kidney Diseases (R34 DK70702-02) for support of work related to the development of this article.

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More than 20 million American adults have diabetes.[1-5] Moreover, another 41 million have prediabetes, defined by impaired glucose tolerance (IGT) or impaired fasting glucose, placing them at substantially increased risk for developing diabetes.[1-4,6] The prevalence of diabetes in the United States is expected to double over the next 30 years, making it a public health priority.[7] A tremendous mounting challenge for the health of America is to develop population-based strategies to prevent the development of diabetes.

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the traditional intervention format to all participants. At the Indiana University DPP study site, a new intervention format was adopted that retained the DPP approach to behavior change but introduced modifications that were supported by prior research demonstrating that weight loss effectiveness and maintenance could be enhanced by group social support and use of training partners to increase accountability for regular participation and goal-directed efforts.[13-15] This adapted DPP intervention (1) shifted the core curriculum to a group-based delivery format, (2) eliminated many costly toolbox incentives used to enhance goal achievement, (3) introduced a formal exercise training partner system, and (4) delivered exercise components of the program using local fitness club staff trained in behavioral counseling rather than specialized lifestyle coaches.

Foundations for Delivery of the DPP Lifestyle Intervention by the YMCA

Translating the DPP lifestyle intervention to the broad public sector will require the program to be adapted for delivery by community organizations and agencies. Such groups need to have the resources and capability to deliver a multifaceted program that is accessible to a broad segment of residents from diverse communities. The YMCA is one such organization. With more than 2500 YMCA facilities serving more than 10 000 US communities, the YMCA has exceptional community penetration and is well positioned to become a vehicle for nationwide program dissemination. Moreover, the YMCA maintains a policy to turn away no person because of inability to pay and offers financial assistance on an as-needed basis to expand program access or membership for low-income persons. This is extremely relevant for a lifestyle intervention to prevent diabetes because low-income groups are disproportionately burdened by diabetes risk and might enjoy program access only if fees are significantly reduced or eliminated.

The authors have worked with the YMCA of Greater Indianapolis since 2003 to design, implement, and evaluate a group-based adaptation of the DPP lifestyle intervention for delivery in YMCA branch facilities. As a part of this collaboration, the YMCA was assisted to review DPP intervention materials and refine session format and content to improve long-range sustainability, and a structured program for training YMCA personnel in the principles of intervention delivery was developed. The authors are now collaborating with the YMCA in 2 National Institutes of Health–funded studies to evaluate the effectiveness, adoption, implementation, and maintenance of this modified DPP lifestyle intervention, which is called the Group-Organized YMCA Diabetes Prevention Program (GO-YDPP).

Description of the GO-YDPP

The GO-YDPP model combines prior experience and theory-driven adaptations to the DPP intensive lifestyle intervention with additional modifications to enhance sustainability by the YMCA. GO-YDPP has retained the same physical activity and weight loss goals of the original DPP lifestyle intervention and follows the premise that long-term changes in diet and exercise and sustained motivation to maintain behavioral change require (1) basic training in diet, exercise, and behavior modification skills; (2) an emphasis on self-esteem, empowerment, and social support; (3) use of a structured protocol (in which all participants receive certain common information) with the ability for tailoring to meet individual needs; and (4) diet and physical activity interventions that are flexible, culturally sensitive, and acceptable in the context of local communities in which they are implemented.

GO-YDPP incorporates these principles across 3 major phases of intervention: (1) a 16-lesson core curriculum phase, (2) a 4-week training and refinement phase, and (3) a long-term maintenance phase. Each of these phases is described below:

GO-YDPP Core Curriculum

The GO-YDPP core curriculum involves the same 16-lesson approach as the original DPP,[11] but lessons are delivered in groups of 10 to 12 participants and are held over just 16 weeks. During the final 6 sessions, participants are encouraged to work more closely with the YMCA group instructor to develop a more explicit physical activity action plan and to enhance self-efficacy and problem-solving skills that are essential for successful lifestyle maintenance. This includes active participation by group members to share experiences about safe, accessible, and low-cost community-based physical activity outlets, as well as 1 or more visits into the

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Monroe County YMCA
Statement of Assets, Liabilities & Fund Balances
December 31, 2009

	12/31/2009
Assets	
Cash & Investments	$ 1,122,380
Endowment (market value $1,205,493)	1,093,939
Inventory	4,448
Accounts Receivable	(2,981)
Pledges Receivable	2,301
Property, Land & Equipment (net of accumulated depreciation)	2,714,701
Total Assets	$ 4,934,788
Liabilities & Fund Balances	
Accounts Payable	$ -
Accrued Expenses	45,916
Deferred Revenue - Membership	401,425
Deferred Revenue - Program	100,189
Temporarily Restricted Fund Balance	202,206
Unrestricted, Capital, & Restricted Fund Balances	2,800,240
Board Designated Fund Balance	290,873
Endowment Fund Balance	1,093,939
Total Liabilities & Fund Balances	$ 4,934,788

03/29/10
02 33 PM

Monroe County YMCA
Operating Revenue & Expense Statement
For the Twelve Months Ending December 31, 2009

	12/31/09 MTD Actual	12/31/09 MTD Budget	2009 YTD Actual	2009 YTD Budget	% Difference	2009 Annual Budget
Operating Revenue						
Program Fees	$117,297 91	$27,731 40	$1 073,020 11	$1 047,454 27	2%	$1 047 454 27
Membership Dues	510,382 52	150,828 03	2,098,657 02	2,217,653 01	-5%	2,217 653 01
Daily Membership	6,491 00	5,500.00	47,442 50	50,210 00	-6%	50,210 00
Facility Rental	(2 00)	1,000 00	6 413 70	15,000 00	-57%	15 000 00
Mds/Vending/Locker	3,015 04	3,110 00	32,393 79	35,750 00	-9%	35 750 00
Misc Income	3,107 92	0 00	5,493 07	0 00	0%	0 00
Interest Income	1,534 81	1,950 00	14,488 61	23,500 00	-38%	23 500 00
Total Operating Revenue	641,827 20	190,119 43	3 277 908 80	3 389 567 28	-3%	3 389 567 28
Operating Expenses						
Professional Salaries	40,160 80	42,615 00	515,399 90	533,000 00	-3%	533,000 00
Administrative Salaries	13,342 57	14,657 00	171,901 45	190,687 00	-10%	190,687 00
Maintenance Wages	13,334 04	13,557 03	176,540 93	178,057 03	-1%	178,057 03
Program Wages	31,098 28	31,866 62	483,166 45	464,451 80	4%	464,451 80
Non-program Wages	33,342 40	34,112 93	435,349 29	431,422 00	1%	431,422 00
Payroll Taxes	11,052 71	11,492 00	148,347 92	152,841 00	-3%	152,841 00
Employee Benefits	19,471 43	14,873 00	179,941 76	177,263 00	2%	177,263 00
Auto Expense	1,097 88	250 00	2,346 10	2,750 00	-15%	2,750 00
Office Supplies	2,182 48	5,542 00	39,224 52	47,000 00	-17%	47,000 00
Postage	1,897 00	2,197 00	16,847 70	18,800 00	-10%	18,800 00
Printing & Promotion	15,796 58	20,900 00	81,814 94	108,275 00	-24%	108,275 00
Dues & Subscriptions	1 688 18	1,742 00	5,117 75	6,692 00	-24%	6,692 00
Data Processing	1,220 64	1,250 00	17,510 29	17,500 00	0%	17 500 00
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	-6%	23 461 00
Annual Audit/Prof Fees	0 00	0 00	21,830 00	24,500 00	-11%	24,500 00
Program Supplies/Training	13,023 51	5,357 00	99,922 42	113,242 00	29%	113 242 00
Conf/Prof Training	1,122 22	1,170 00	7,301 19	13,400 00	-46%	13,400 00
Hskp/Maint Supplies	7,093 36	5,712 91	62,719 76	79,912 91	-22%	79 912 91
Bldg Repair/Maint	17,771 55	12,595 00	109,127 08	130,820 00	-17%	130,820 00
Insurance	(43,399.19)	0.00	29,396.43	81,499 00	-64%	81,499 00
Service Contracts	753.40	500 00	23,883 34	22,600.00	6%	22,600 00
Utilities	12,739 99	16,411.00	173,933 66	185,611 00	-6%	185,611 00
Telephone	350.46	470 00	4,046 39	5,750.00	-30%	5,750 00
Fair Share	5,273.00	5,165.00	70,489.40	62,035.00	14%	62,035.00
Mds/Vending/Towel	1,317 85	1,420.00	11,533.98	14,200.00	-19%	14,200 00
Bank Charges/Net Bad Checks	2,349.50	2,074.76	39,478.35	36,034.76	10%	36,034 76
Misc Expense	22,781.09	3,200.00	39,697.84	23,700.00	68%	23,700.00
Total Operating Expenses	229,726.84	252,155 25	2,989,672 86	3,155,504 50	-5%	3,155,504 50
Change in Fund Balance	412,100.36	(62,035 82)	288,235 94	234,062 78	23%	234,062 78
Depreciation	(4,081 84)	34,420.00	374,318 16	412,820 00	-9%	412,820 00
Total Operating Expenses & Depr	225,645 00	286,575.25	3,363,991.02	3,568,324 50	-6%	3,568,324 50
Change in Fund Balance Including Depr	416,182.20	(96,455.82)	(86,082.22)	(178,757 22)	-52%	(178,757 22)

MONROE COUNTY

ALA

FINANCIAL STATEMENTS

2007 - 2008

AVAILABLE

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name Options, Inc

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 192 Part-time 117 Volunteers 150

Address where Project will be facilitated or housed:
200 E. Winslow Road Bloomington, Indiana 47402

Name of Project Administrator: Susan Rinne

Address 200 E. Winslow Road, PO Box 1732 Bloomington, Indiana 47402

Telephone & E-mail 812-332-9615 srinne@optionsfbl.com

Name of other participating agencies, if different from Lead Agency: Christole, Inc.

Proposed Project:

Title of Project: Power Up: Supporting People with ASD

Total Cost of Project: $18,500

Requested JHSSF Amount: $9,750

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
~~$10,000~~ $8,750.00	Options	Confirmed

Number of Clients Served by this Project in 2010: 97

Number of City Residents Served by this Project in 2010: 97

Is this a request for operational costs? ☐ Yes ☒ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☐ Bridge

Example:
Tables: *5 tables @ $12.00 each*
Chairs: *20 chairs @ $8.00 each*

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Supports Intensity Software	$8,000
Trainer Time (8hrs per day for 2 days)	$1,000
Video Production	$250
Library Resource Materials	$500

Claim Submission Date: *(check one)*

☐ July 2010 – September 2010 ☑ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Options, Inc

Address: 200 E. Winslow Rd, PO Box 1732
Bloomington, Indiana 47402

Phone & E-Mail: 812-332-9615 srinne@optionsfbl.com

Website: www.optionsfbl.com

President of Board of Directors: Margie Rice

Director Information

Director of Lead Agency: Susan Rinne

Director's Address: 200 E. Winslow Rd, PO Box 1732

Phone & E-Mail: 812-332-9615 srinne@optionsfbl.com

Presenter Information

Name of Person to Present Application to the Committee: Susan Rinne

Address: 200 E. Winslow Rd, PO Box 1732

Phone & E-mail: 812-332-9615 srinne@optionsfbl.com

Grant Writer Information

Name of Grant Writer: Karen Scherer

Address: 200 E. Winslow Rd, PO Box 1732

Phone & E-Mail: 812-332-9615 kscherer@optionsfbl.com

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Jack Hopkins Social Service Funding 2010

PowerUP: Teaching and Supporting People with Autism

Mission: Established in 1982, Options is a non-profit organization whose mission is to partner with people with disabilities and their communities to bring about self-directed and enriched lives through education, information and support. Options serves people with disabilities of all ages in the area of employment, community living, continuing education and respite. We accomplished this mission in 2009 by serving 288 people. We helped 14 customers gain employment and supported another 86 in their jobs. We provided 5503 hours of respite for 58 families. We supported 162 people in community living and had 57 customers enrolled in our continuing education courses.

Project: Options, in partnership with Christole Inc., seeks to pilot a project, *Power UP*, which offers vital resources to individuals with autism, families and agency staff. Both agencies serve people with disabilities in Bloomington. Specifically, *Power UP* would develop and implement a training curriculum for direct support staff to UPgrade their ability to teach and support people with autism in daily living and vocational skills. The project seeks to provide a library of timely resources, videotaped training sessions, skills assessment and a variety of printed materials. In order to identify and monitor the support needs for individual customers (clients), a computer software program called Supports Intensity Scale (SIS) would be purchased to track progress. SIS would help to assess the strengths and weakness of each customer by measuring support needs in 85 life skill areas, as well as behavioral and medical areas. By tracking skill development and milestones, Options and Christole will maximize service effectiveness as they identify areas for joint staff and customer development. PowerUp has the following objectives:

a. Develop and implement a systematic approach to training direct services staff in supporting youth and adults with autism in 52 settings supported by Options and Christole in Bloomington.
b. Assess the skills and support needs of 68 youth and adults with autism in Bloomington.
c. Evaluate the effectiveness of the training and formalize ongoing web-based training based on results of skill assessment and participant feedback for all staff of Options and Christole.

a. **Develop and implement a systematic approach to training direct services staff in supporting youth and adults with autism in 52 settings supported by Options and Christole.** Experts recommend specific teaching strategies that maximize the ability of people with autism of any age to learn and become independent. Eric Schopler, founder of Division TEACCH in the early 1970's, demonstrated that people with autism process visual information more easily than verbal information. Teaching must be based upon an understanding of the unique features and characteristics associated with the nature of autism. It must utilize visual cues which help people with autism focus on the relevant information which can, at times, be difficult for the person with autism to distinguish from the non-relevant information. Unfortunately, the orientation program provided to agencies by the state of Indiana provides little to no detail on how to implement these strategies. But fortunately, Bloomington has experts in supports for people with ASD located at the Indiana Institute for Disability and Community, a University Center of Excellence on the Bloomington Campus. Through PowerUP Options and Christole will augment state provided training programs to UPgrade the skills of our direct support professionals and ensure our customers have a much better chance at independence.

b. **Assess the skills and support needs of 68 youth and adults with autism.** One of the first steps in effective instruction is knowing what to teach. Developmental assessments are important to identify problems and the need for further diagnostic evaluation; provide an objective description abilities and deficits; and because people with autism may demonstrate different patterns of strengths and weaknesses, it is important to individualize the specific components of a developmental assessment. Through this project, Options and Christole will purchase and implement the Support Intensity Scale. The SIS measures support requirements in 85 life areas as well as behavioral and medical areas. SIS measures support needs in the areas of home living, community living, lifelong learning, employment, health and safety, social activities, and protection and advocacy. Traditionally, a person's level of developmental disability has been

measured by the skills the individual lacks. SIS shifts the focus from lacks to *needs*. In addition, the Scale evaluates practical supports people with autism need to lead independent lives. By using the SIS, staff will be able to closely evaluate what a person needs to learn, what supports will be effective, and (upon retesting) whether the person is making progress.

c. Evaluate the effectiveness of the training and formalize ongoing web-based training based on results of skill assessment and participant feedback for all staff of Options and Christole. Six to nine months after the implementation of staff training and new support strategies, the project will evaluate its effectiveness. By readministering the SIS, we will show skill development of those supported by PowerUP participants. Using this data along with satisfaction feedback from participants and customers, Options and Christole will be able to assess impacts and make any needed changes to the curriculum. Once finalized, the training will be made available to all staff from both agencies through an Options' training website. PowerUp will summarize program results and disseminate to local schools, community groups, civic leaders, and state agencies to promote the power of appropriate assessment and instruction.

Need: As stated in the 2003 SCAN report, individuals with disabilities find it difficult to advocate for themselves and must rely on others for support services. According to the 2005-2007 American Community Survey 10.4% of Bloomington residents over five years old had some sort of a disability. The PowerUp program will provide resources for addressing developmental disabilities, specifically autism spectrum disorders (ASDs). ASD can cause significant social, communication and behavioral challenges. Being a spectrum disorder, each person is affected in different ways. This is why it is important to individually assess our customers and create specific strategies that work for them. The PowerUp program will use the assessment software and trainings to customize care and discover additional ways to support people. The increase in ASD is a national epidemic with rates increasing every year. The Indiana Department of Education reported that the incidence for ASD was 1 in 113 in their 2008-2009 Child Count Data collected from school districts across the state. According to Fighting Autism , a clearing house for ASD data, Indiana ranks 10th in the nation for the number of persons with autism in public schools from 2008-2009. The Monroe County Community School Corp. (MCCSC) had approximately 187 students with an ASD diagnosis in December 2008. Both Options and Christole have long histories of providing services for individuals with autism spectrum disorder. Currently 18% of Options customers (a total of 58) have ASD diagnosis and 82% of Christole customers (a total of 39). Project PowerUP was designed to meet the unique needs of these customers.

One-Time Investment: Options and Christole are requesting support to develop an innovative approach to assessing and supporting its customer with ASD. This one-time investment will result in the ability of both organizations to determine teaching needs and progress of our customers, train direct support professionals in effective teaching strategies and enhance the independence and community participation of people with autism we serve. Power Up is a pilot program but the program can be continuously supported by the existing training infrastructure of Options and Christole. The assessment software program (SIS) will be integrated into the existing customer support tools the organizations already employ. The online ASD training will be added into the education requirements of direct support professionals at both agencies. The web-based training will also allow Christole to add training resources, as they currently do not use any online training programs. The videotaped trainings will be used as a library resource and for targeting staff training for ASD customers. Options and Christole will leverage funds and personnel for the PowerUP program by contributing staff time, resources and money. Those contributions will account for 50% of the total project costs.

Broad and Long-lasting Effects: Currently Options and Christole serve 97 individuals with autism in Bloomington. This project will enhance capacity of both organizations to assess, teach and support these individuals. But it will have broad and long-lasting effects by implementing specific support strategies in both Options and Christole training programs. Through the assessment process both agencies will have a means of identifying what to teach customers and how to measure progress. The SIS program will allow individuals progress to be tracked and understood in an accessible manner for all team members supporting the individual with ADS. By providing the training online, the project will ensure easy access to every participant on an ongoing basis. The strategies implemented after the trainings will provide a lasting benefit to families and individuals in the ADS community by improving the resources and skills of the support staff with which they work.

PowerUP- Teaching and Supporting People with Autism						
Priority	**Item**	Quantity	Cost per	Request	Contributed	Total
1	Supports Intensity Scale (SIS) software	1-receive 2 licenses	$ 14,000.00	$ 8,000.00	$ 6,000.00	$ 14,000.00
2	Trainer time	8 hrs.per day for 2 days	$1,000 per day	$ 1,000.00	$ 1,000.00	$ 2,000.00
3	Video production	2 hour DVD	$250 per hour	$ 250.00	250.00	$ 500.00
4	Resource materials for library-communication software, printed materials, DVDs	n/a	$ 1,000.00	$ 500.00	$ 500.00	$ 1,000.00
5	Agency staff time for project	20 hours per agency	$25 per hour		1,000.00	$ 1,000.00
	Total			$ 9,750.00	$ 8,750.00	$ 18,500.00

Options For Better Living, Inc.

Statement of Financial Position

For the Twelve Months Ending December 31, 2009

ASSETS

Current Assets:	$1,485,443
Cash and Cash Equivalents	123
Cash - Internet Sales	4,604
Cash - Covey Lane Deposits	76,820
Certificates of Deposit - Monroe Bank	189,101
Certificates of Deposit - Hilliard Lyons	
	792,684
Accounts Receivable	(32,540)
Less: Allowance for Doubtful Accounts	
Accounts Receivable Net	*760,144*
	54,139
Other Current Assets	
Total Current Assets	*2,570,374*
Investments:	264,968
Endowment Fund	
	1,872,682
Property and Equipment	(703,450)
Less: Accumulated Depreciation	
Net Property and Equipment	*1,169,232*
TOTAL ASSETS	***4,004,574***

LIABILITIES AND NET ASSETS

Current Liabilities:	43,705
Current Maturities of Long-term Debt	173,201
Accounts Payable	413,813
Accrued Salaries	31,273
Payroll Taxes	4,604
Rental Deposits - Covey Lane	5,000
Deferred Revenue Week of Chocolate	28
Medicaid Payable	
Total Current Liabilities	*671,624*
Non-Current Liabilities:	346,350
Long-term Debt, Less Current Maturities	
Total Liabilities	*1,017,974*
Net Assets:	2,844,504
Fund Balance	142,096
YTD Net Income (Loss)	
Total Net Assets	*2,986,600*
TOTAL LIABILITIES AND NET ASSETS	***4,004,574***

Financial Ratios

Quick Ratio (Cash & Cash Equiv/Current Liabilities)	2.61
Current Ratio (Current Assets/Current Liabilities)	3.83
Working Capital (Current Assets-Current Liabilities)	1,898,750
Long-Term Debt to Equity	0.12
Average Collection Period (Days)	37.75

Options For Better Living, Inc.

Statement of Revenue & Expense

For the Twelve Months Ending December 31, 2009

	December				Year To Date			
	Actual	Budget	% Variance	% Revenue	Actual	Budget	% Variance	% Revenue
Service Revenue								
Medicaid Revenue:								
Medicaid (Group Homes)	80,777	87,922	-8.1%	11.6%	993,150	1,051,623	-5.6%	11.7%
Medicaid Waiver (Supported Living)	477,750	548,521	-12.9%	70.0%	6,133,076	6,467,672	-5.2%	72.5%
Total Medicaid Revenue	558,526	636,443	-12.2%	81.9%	7,126,226	7,519,295	-5.2%	84.2%
Other Services Revenue								
VRS	13,200	10,913	21.0%	1.9%	141,712	131,000	8.2%	1.7%
DDARS	26,215	22,672	15.6%	3.8%	314,751	269,991	16.6%	3.7%
Supported Living Private Pay & SSI	7,262	1,872	287.9%	1.1%	24,635	22,497	9.5%	0.3%
Rental & Utility Income	8,752	6,824	28.3%	1.3%	75,198	81,811	-8.1%	0.9%
Prior Year Income	0	0	0.0%	0.0%	68,593	0	0.0%	1.0%
Total Other Services Revenue	55,429	42,281	31.1%	8.1%	644,889	505,289	27.6%	7.6%
Total Service Revenue	613,957	678,724	-9.6%	90.0%	7,771,115	8,024,584	-3.2%	91.8%
Other Revenue:								
Donations & Grants	26,922	38,317	-29.7%	3.9%	341,114	445,504	-23.4%	4.0%
Interest Income	4,324	1,250	246.0%	0.6%	9,777	15,000	-34.8%	0.1%
County Funding	25,000	25,000	0.0%	3.7%	300,000	300,000	0.0%	3.5%
Gain on Sale of Assets	(500)	0	0.0%	[illegible]	0	0	0.0%	0.0%
Unrealized Gain on Endowment Fund	11,131	0	0.0%	1.6%	36,053	0	0.0%	0.4%
Dividend Income	1,400	0	0.0%	0.2%	5,214	0	0.0%	0.1%
Total Other Revenue	68,278	64,567	5.7%	10.0%	692,158	760,504	-9.0%	8.2%
Total Revenue	*682,233*	*743,291*	-8.2%	*100.0%*	*8,463,274*	*8,785,088*	-3.7%	*100.0%*
Expenses								
Variable Expenses:								
DDARS Related	1,199	2,948	-59.3%	0.2%	23,330	35,354	-34.0%	0.3%
Householders/Indep Contractors	16,411	11,371	44.3%	2.4%	169,489	136,628	24.1%	2.0%
Grant Expenses, NAP, County Vouchers	1,907	2,163	-11.8%	0.3%	19,029	26,000	-26.8%	0.2%
Nursing	2,368	3,166	-25.2%	0.3%	27,428	38,025	-27.9%	0.3%
Food & Dietary	3,236	4,385	-26.2%	0.5%	44,624	52,620	-15.2%	0.5%
Housekeeping & Laundry	966	1,183	-18.4%	0.1%	14,900	14,295	4.2%	0.2%
Repairs & Maintenance; Small Equip	6,174	5,118	20.6%	0.9%	60,280	61,185	-1.5%	0.7%
Common Area Maintenance	6,134	1,036	492.1%	0.9%	15,939	12,432	28.2%	0.2%
Legal & Accounting	(2,102)	4,327	-148.6%	-0.3%	49,944	51,924	-3.8%	0.6%
Advertising, Promotions, Help Wanted Ad	1,927	4,866	-60.4%	0.3%	37,388	53,425	-30.0%	0.4%
Travel	27,168	19,872	36.7%	4.0%	235,963	238,288	-1.0%	2.8%
Licenses, Dues, Subscriptions	3,141	1,326	136.9%	0.5%	22,447	16,000	40.3%	0.3%
Supplies, Postage, Copies	2,447	3,087	-20.7%	0.4%	30,438	37,260	-18.3%	0.4%
Activities & Recreation	1,279	2,753	-53.5%	0.2%	15,298	33,201	-53.9%	0.2%
Day Service	7,192	7,427	-3.2%	1.1%	74,933	89,223	-16.0%	0.9%
Pharmacy	422	369	14.4%	0.1%	4,783	4,450	7.5%	0.1%
PT, ST, OT	4,000	737	442.7%	0.6%	4,000	8,800	-54.5%	0.0%
Salaries	464,770	474,723	-2.1%	68.1%	5,386,787	5,658,246	-4.8%	63.6%
Benefits	133,540	114,708	16.4%	19.6%	1,334,843	1,293,715	3.2%	15.8%
Conf, Inservices, & Training Matl	2,016	6,609	-69.5%	0.3%	75,813	79,440	-4.6%	0.9%
Bad Debt Expense	12,016	0	0.0%	1.8%	12,016	0	0.0%	0.1%
Loss on Sale of Assets	2,461	0	0.0%	0.4%	2,461	0	0.0%	0.0%
Background Checks	211	481	-56.1%	0.0%	4,348	5,750	-24.4%	0.1%
Miscellaneous	1,055	4,377	-75.9%	0.2%	33,519	52,480	-36.1%	0.4%
Total Variable Expenses	699,939	677,033	3.4%	102.6%	7,700,000	7,998,741	-3.7%	91.0%
Fixed Expenses:								
Depreciation & Amortization	10,198	9,338	9.2%	1.5%	129,936	112,232	15.8%	1.5%
Utilities & Phone	7,508	8,846	-15.1%	1.1%	100,864	106,240	-5.1%	1.2%
Office Lease	8,721	8,727	-0.1%	1.3%	102,310	102,310	0.0%	1.2%
Van Lease	2,422	5,208	-53.5%	0.4%	35,163	62,628	-43.8%	0.4%
Copier Lease	2,469	2,471	-0.1%	0.4%	9,996	9,878	1.2%	0.1%
Insurance	12,771	11,215	13.9%	1.9%	157,416	134,492	17.0%	1.9%
Provider Assessment	4,803	4,771	0.7%	0.7%	57,529	57,197	0.6%	0.7%
Interest	2,271	2,320	-2.1%	0.3%	27,963	27,763	0.7%	0.3%
Total Fixed Expenses	51,163	52,896	-3.3%	7.5%	621,178	612,740	1.4%	7.3%
Total Expenses	***751,102***	***729,929***	2.9%	***110.1%***	***8,321,178***	***8,611,481***	-3.4%	***98.3%***
Net Income (Loss)	***(68,869)***	***13,362***	-615.4%	***-10.1%***	***142,095***	***173,607***	-18.2%	***1.7%***

PowerUP 7

Options For Better Living, Inc.

Statement of Cash Flows

For the Twelve Months Ending December 31, 2009

	December	Year to Date
Cash flows from operating activities	($68,869)	$142,095
Changes in net assets		
cash from operating activities		
adjustments to reconcile change in net assets to net cash		
from operating activities		
Provision for bad debt	12,016	12,016
(Gain) loss on sale of fixed assets	(2,461)	(2,461)
Depreciation and amortization	10,198	129,936
Change in assets and liabilities		
Accounts receivable	50,312	45,177
Prepaid expenses	8,201	(38,318)
Accounts payable and accrued expenses	20,715	28,386
Accrued salaries and related liabilities	(154,677)	22,644
Deferred revenue	(24,500)	(4,820)
Net cash from operating activities	(149,065)	334,655
Cash flows from investing activities		
Cash invested in assets limited as to use	(31,719)	(98,722)
Capital expenditures	6,867	(49,017)
Net cash from investing activities	(24,852)	(147,739)
Cash flows from financing activities		
Principal payments of long-term debt	(163)	(43,757)
Net cash from financing activities	(163)	(43,757)
Net change in cash and cash equivalents	(174,080)	143,159
Cash at Beginning of Period	1,971,372	1,654,133
Cash and cash equivalents at end of period	$1,797,292	$1,797,292

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name People & Animal Learning Services (PALS)

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 2 Part-time 4 Volunteers 150

Address where Project will be facilitated or housed:
608 W. That Rd., Bloomington, IN 47403

Name of Project Administrator: Fern Bonchek

Address PO Box 1033, Bloomington, IN 47402

Telephone & E-mail 812-336-2798, fbonchek@indiana.edu

Name of other participating agencies, if different from Lead Agency: Boys & Girls Club and Big Brothers Big Sisters

Proposed Project:

Title of Project: At-Risk Youth Scholarship Fund

Total Cost of Project: $5,250

Requested JHSSF Amount: $4,600.00

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$500.00	Boys & Girls Club Bloomington	Confirmed
$150.00	Parent Portion	Pending

Number of Clients Served by this Project in 2010: 15

Number of City Residents Served by this Project in 2010: 15

Is this a request for operational costs? ☐ Yes ☒ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☐ Bridge

Example:
Tables: 5 tables @ $12.00 each
Chairs: 20 chairs @ $8.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
- 100 Therapeutic Riding Lesson for Boys & Girls Club Bloomington Participants ($35.00 per lesson - Boys & Girls Club of Bloomington portion of $5.00 per lesson & Parent portion of $1.00 per lesson totals $6.00 per lesson leaving $29.00 per lesson to be covered)	= $2,900.00
- 50 Therapeutic Riding Lesson for Big Brothers Big Sisters of South Central Indiana Participants ($35.00 per lesson - Big Brothers Big Sisters of South Central Indiana Parent portion of $1.00 per lesson leaving $34.00 per lesson to be covered)	= $1,700.00
	Total = $4,600.00

Claim Submission Date: *(check one)*

☒ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: People & Animal Learning Services (PALS)

Address: PO Box 1033

Bloomington, IN 47402

Phone & E-Mail: 812-336-2798 office, pals@indiana.edu

Website: www.palstherapy.org

President of Board of Directors: Fern Bonchek

Director Information

Director of Lead Agency: Fern Bonchek

Director's Address: PO Box 1033, Bloomington, IN 47402

Phone & E-Mail: 812-325-5102 cell, fbonchek@indiana.edu

Presenter Information

Name of Person to Present Application to the Committee: Fern Bonchek

Address: PO Box 1033, Bloomington, IN 47402

Phone & E-mail: 812-325-5102 cell, fbonchek@indiana.edu

Grant Writer Information

Name of Grant Writer: Michele Bander

Address: PO Box 1033, Bloomington, IN 47402

Phone & E-Mail: 314-614-0420 cell, mbander@indiana.edu

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

People and Animal Learning Services (PALS)

ORGANIZATION OVERVIEW:

People and Animal Learning Services, Inc. (PALS) is dedicated to providing high-quality, safe, educational, fun and therapeutic animal-assisted activities such as therapeutic horseback riding, hippotherapy, animal care, and pet encounter therapy to children and adults with physical, learning, cognitive, or emotional disabilities. Since 2000, PALS has provided 12,100 therapeutic riding lessons to clients within Monroe County as well as eight surrounding counties. Each week PALS averages 65 riders who are supported by two full-time staff members, four part-time instructors, and 150 volunteers. Most recently, PALS has been recognized as a winner of the 2009 Youth Investment Award sponsored by Indiana Youth Institute.

PROJECT REQUEST:

PALS is requesting $4,600 from the Jack Hopkins Social Services Funding (JHSSF) Committee to create a scholarship fund for at-risk and disadvantaged youth from the City of Bloomington. These funds will be used in partnership with other youth serving agencies such as Boys and Girls Club of Bloomington and Big Brothers Big Sisters of South Central Indiana to offer therapeutic riding lessons to at-risk and disadvantage youth in the community. PALS in conjunction these organizations will identify youth that fit within the parameters of the scholarship who would benefit from therapeutic riding lessons at PALS.

The following requirements must be met in order to be awarded this scholarship funding:

- Member of the Boys and Girls Club or Big Brother Big Sisters and/or identified by PALS as a youth in need
- Lives within Bloomington city limits
- Ability to make a commitment to attend all lesson dates in the session
- Own form of transportation to and from the barn
- Ability to pay $1.00 for each lesson (to be paid at one time at the beginning of the 10 week session)

This scholarship will be awarded to five riders per session during our Spring, Summer, and Fall sessions. This will provide a unique opportunity for a total of 15 youths. The cost of per lesson at PALS is $35, totaling $350 per ten week session. With the creation of this scholarship, recipients will be able to participate in riding lessons at the cost of $10 per session, significantly reducing the barrier of cost. Additionally, Boys & Girls Club of Bloomington has committed to pay $50.00 for each of their 10 riders per each 10 week session ($5.00 per lesson).

SATISFACTION OF FUNDING CRITERIA:

I. ADDRESS A PREVIOUSLY-IDENTIFIED PRIORITY FOR SOCIAL SERVICES FUNDING :

In Monroe County, there is a lack of activities for youth ages 13–18 during the mid-to-late afternoons to encourage healthy and active lifestyles. The results of the 2003 Service Community Assessment of Needs (SCAN) suggested, "Participating in these (recreation) types of activities can help develop valuable competencies and social skills while contributing to self-esteem and a sense of purpose. Research shows that youth that are involved in activities with caring adult role models and mentors are more likely to complete school, do better academically, make healthier life choices, and engage in fewer destructive activities," further indicating the need for innovative recreation programs (www.bloomington.in.us/~scan, pages 72 and 74). Additionally, there are no local programs that include animals, or more specifically horses, for either population. Statistics show a continued increase in the number of individuals with disabilities and youth

considered to be at-risk in the state of Indiana and populations that will require an increased number of therapeutic services throughout their lifetime. PALS offers a unique, active, and fun program that meets the needs of the community and has numerous benefits to its participants. PALS is the only NARHA Premier Accredited therapeutic riding center in Southern Indiana. The At-Risk Youth Scholarship will serve 100% at-risk and disadvantaged youth from the city of Bloomington. Please see enclosed letters of support from Boys and Girls Club of Bloomington and Big Brothers Big Sisters of South Central Indiana.

II. ONE-TIME INVESTMENT IN A SOCIAL SERVICE INITIATIVE:

The funds request for this scholarship fund represent a one-time investment. PALS is requesting these funds from JHSSF to jump start the at-risk youth rider scholarship fund program. In order to sustain this scholarship for years to come, PALS and partner agencies will research and apply for funding through several grant opportunities.

III. LEVERAGE MATCHING FUNDS OR OTHER FISCAL MECHANISMS:

In addition to the funds requested from the Jack Hopkins Social Services Funding, PALS has secured funding through additional sources. The family of each rider will be asked to contribute $1 per lesson, totaling $10 for each 10 week session per rider. Additionally, Boys and Girls Club of Bloomington has committed $5.00 per rider/per lesson, totaling $50.00 for each 10 week session per rider. These funds cover 12.4% of the total costs of providing 150 therapeutic riding lessons.

IV: MAKE A BROAD AND LONG-LASTING CONTRIBUTION TO OUR COMMUNITY:

When PALS was established in 2000, 250 lessons were given that year supported by 20 volunteers and one instructor. As community need and demand for PALS services has grown in the past 10 years, PALS has risen to meet those needs. At PALS, riders learn life skills that prepare and encourage then to be a healthy and active part of their community. The skills learned during time at PALS include improved communication, building positive relationships, and learning to care for animals. The benefits of PALS are numerous and prepare riders to be active and contributing members of their community. Based on the PALS 2009 rider satisfaction survey reports that 75% riders experienced improved self-confidence, 62% developed respect for animals, 56% experienced an increase in positive relationships skills, 47% of riders experienced an increased sense of responsibility and 41% experienced improved in communication skills.

Key PALS Statistics:

- 38.1% of PALS riders reported that the horse helps them focus on important problems.
- 57.1% of the riders strongly agree that the horse was of comfort during the lesson.
- 42.9% of PALS riders strongly agree that equine assisted therapy reduces feelings of anxiety.
- 42.9% of PALS riders reported "strongly agree" that equine assisted therapy helps the rider forget emotional pain on therapy days.
- 51.1% of the respondents strongly agree that the rider is making significant improvements in his or her life because of participating in equine assisted activities.

"PALS is clearly a hands-on therapeutic tool which teaches through the experience of relationship. It is an activity which instills a positive sense of self simply via the experience of its application. Areas of confidence, interpersonal skill, sense of identity are then enhanced and applied by the rider." -PALS Parent

The establishment of this JHSSF scholarship fund specifically for at-risk and disadvantaged youth will allow PALS the ability to greater serve a community in need.

Jack Hopkins Social Services Funding Program

PALS At-Risk Youth Scholarship Fund Program Budget

Budget Item	Cost	Funding Source	Total Provided	Confirmed	Pending
150 Therapeutic Riding Lessons	$ 5,250.00	Boys & Girls Club Portion for 100 Lessons	$ 500.00	Yes	
		Parent Contribution	$ 150.00		Yes
		JHSSF	$ 4,600.00		Yes

Total Project Cost	$ 5,250.00
Total Leverage Funds	$ 650.00
Total Requested	$ 4,600.00

BOYS & GIRLS CLUB
OF BLOOMINGTON

March 22, 2010

Dear Jack Hopkins Social Services Funding Committee Members:

I am writing this letter of support for People & Animal Learning Services (PALS) and their request to the Jack Hopkins Social Services Funding Committee as they seek support for scholarship funding for at-risk and disadvantaged youth from the City of Bloomington. The Boys and Girls Clubs of Bloomington is very excited about the opportunity to partner with PALS on this project. We have wanted our members to participate in therapeutic riding lessons at PALS for many years but have never been able to offer this programming, due to limited financial resources. Over 60% of our Main Club members live in the City of Bloomington with 67% coming from households that make less than $7500.00 annually. Nearly 100% of Crestmont members are City residents who come from families that make less than $2500.00 annually.

We believe that the benefits PALS would be able to offer our members are very significant and will have a positive and lasting effect on their lives. Some of the proven benefits are: improved self esteem, decreased anxiety, ability to forget emotional pain, developing more respect for animals and a greater sense of responsibility as well as an increase in communication skills.

I sincerely hope that the Jack Hopkins Social Services Funding Committee will support this innovative and collaborative effort between PALS and the Boys and Girls Clubs of Bloomington so more youth from the City of Bloomington can benefit from therapeutic riding lessons at PALS.

Sincerely,

Jeff Baldwin

Executive Director

Boys and Girls Club s of Bloomington

Main Club: 311 South Lincoln Street • P.O. Box 1716 • Bloomington, IN 47402 • Tel 812-332-5311 • Fax 812-332-9750
Crestmont Club: 1037 N. Summit Street • P.O. Box 1716 • Bloomington, IN 47402
www.bgcbloomington.org

United Way Agency

Big Brothers Big Sisters
of South Central Indiana

Big Brothers Big Sisters of South Central Indiana
Monroe County • 418 S. Walnut • P.O. Box 2534 • Bloomington, IN 47402 • 812-334-2828
Owen County • 151 E. Hillside • P.O. Box 571 • Spencer, IN 47460 • 812-829-5869
www.bigsindiana.org • bbbs@bigsindiana.org

United Way

March 22, 2010

Jack Hopkins Social Services
Bloomington Common Council

Dear Jack Hopkins Social Services Funding Committee:

We at Big Brothers Big Sisters of South Central Indiana (BBBS) want to express our support for People & Animal Learning Services (PALS) and their request to the Jack Hopkins Social Services Funding Committee in support of scholarship funding for at-risk and disadvantaged youth from the City of Bloomington. BBBS is very excited about the opportunity to partner with PALS on this project.

We search continually for opportunities for our matches that allow them to spend quality time in activities that are positive, help in building self esteem, deal with emotional pain and serve to grow that bond that we know is so important in a young person's life. Those outcomes mirror so well what comes from the PALS program and that is why we are excited to be a part of this opportunity. Of the close to 1,000 vulnerable children we served in 2009 over 95% come from families that qualify for public assistance of some sort. Even though we serve the entire Monroe County based upon addresses we know that approximately 70% live within the city limits of Bloomington.

We strongly hope that the Jack Hopkins Social Services Funding Committee will support this innovated and collaborative effort between PALS and BBBS, so more youth from the City of Bloomington can benefit from therapeutic riding lessons at PALS.

Sincerely,

Beth Krouse

Beth Krouse
Executive Director

Sometimes one fan is all you need. Become a Big Brother or Big Sister.

PALS
Profit & Loss
January through December 2009

		Jan - Dec 09
Ordinary Income/Expense		
Income		
400 · Contributions Income		
401 · Restricted		
415 · Horse Sponsorship	8,686.00	
419 · NAP - Horse Sponsorship	500.00	
420 · NAP - Rider Scholarships	200.00	
425 · Rider Scholarships	1,893.14	
430 · United Way Grant	6,110.62	
437 · AQH Foundation	3,000.00	
445 · NAP Donations	26,340.52	
448 · My PALS	40.00	
Total 401 · Restricted		46,770.28
402 · Consultant Fee		35,693.90
450 · Unrestricted		48,556.64
Total 400 · Contributions Income		131,020.82
460 · Miscellaneous Income		
461 · PALS Attire	1,192.00	
Total 460 · Miscellaneous Income		1,192.00
470 · In-Kind Income		15,901.50
481 · Fun Show		
481.1 · Fun Show - Sponsor	3,250.00	
481.2 · Fun Show - NAP Sponsor	1,500.00	
481.3 · Fun Show - Concessions	404.60	
Total 481 · Fun Show		5,154.60
490 · TR Lesson Fees		50,075.42
492 · AB Lesson Fees		13,265.00
495 · Entry Fees		300.00
498 · Wine Tasting		
498.1 · Wine Tasting - Tickets	5,346.48	
498.2 · Wine Tasting - Auction	11,230.00	
498.3 · Wine Tasting - Sponsorship	2,500.00	
Total 498 · Wine Tasting		19,076.48
Total Income		235,985.82
Expense		
500 · Program Expense		
502 · Awards and T-Shirts		
502.2 · PALS Attire	887.33	
502.3 · Vol/Staff Gifts	1,500.00	
502.4 · Vol / T-Shirts	603.60	
Total 502 · Awards and T-Shirts		2,990.93
510 · Horse		
510.1 · Board	23,100.00	
510.2 · Farrier	3,543.00	
510.3 · Feed	1,842.00	
510.6 · Maintenance	5,257.51	
510.7 · Veterinarian Expense	3,973.60	
Total 510 · Horse		37,716.11
512 · Program Supplies		
512.1 · Tack & Equipment	184.00	
512 · Program Supplies - Other	538.28	
Total 512 · Program Supplies		722.28
514 · Rent		
514.1 · Arena	10,560.00	
Total 514 · Rent		10,560.00

PALS
Profit & Loss
January through December 2009

		Jan - Dec 09
520 · Fun Show Expense		
520.2 · Awards	629.50	
520.5 · Printing	258.87	
Total 520 · Fun Show Expense		888.37
521 · Entry Fee Expense		14.00
Total 500 · Program Expense		52,891.69
600 · Operating Expenses		
602 · Accounting		1,895.00
604 · Advertising		15.00
606 · Bank Service Charge		279.97
608 · Computer Expense		985.77
610 · Continuing Education		660.00
612 · Dues and Subscriptions		471.06
613 · Office Space		36.42
614 · Entertainment		
614.1 · Entertainment - Staff	69.00	
614.2 · Entertainment - Volunteer	259.84	
Total 614 · Entertainment		328.84
616 · Insurance		
616.2 · Casualty	2,340.00	
616.3 · Health	6,377.31	
616.4 · Workmans Compensation	5,252.00	
616.5 · D & O	310.00	
616.7 · Unemployment Insurance	405.06	
616.8 · Property Insurance	275.00	
616.9 · 125 Plan Fee	140.00	
Total 616 · Insurance		15,099.37
618 · Licenses and Fees		28.56
619 · Capital Campaign		
619.1 · Consultant Fee	25,375.00	
Total 619 · Capital Campaign		25,375.00
622 · Membership NARHA		775.00
624 · Office Supplies		1,758.30
626 · Payroll Taxes		4,978.54
628 · Postage		
628.1 · Ride A Thon Postage	6.85	
628.2 · Newsletter Postage	723.69	
628.4 · Fund Raising	520.80	
628.5 · Misc Postage	82.86	
628 · Postage - Other	465.95	
Total 628 · Postage		1,800.15
629 · Intern Stipend		550.00
630 · Printing		5,215.20
632 · Reimbursed Mileage		83.08
634 · Salaries and Wages		66,551.31
636 · Telephone		2,970.11
638 · Travel		42.54
643 · Wine Tasting		
643.1 · Wine Tasting - Mailings	59.68	
643.2 · Wine Tasting - Food	1,969.19	
643.4 · Wine Tasting - Insurance	150.00	
643.5 · Wine Tasting - Music	100.00	
643.6 · Wine Tasting - Printing/Supplie	3,610.33	
Total 643 · Wine Tasting		5,889.20

PALS
Profit & Loss
January through December 2009

	Jan - Dec 09
650 · Petty Cash	0.00
699 · Miscellaneous Expense	799.98
Total 600 · Operating Expenses	136,588.40
Total Expense	189,480.09
Net Ordinary Income	46,505.73
Other Income/Expense	
Other Income	
900 · Interest Income	5.17
910 · Cash Back Rewards	25.10
Total Other Income	30.27
Other Expense	
800 · Gain/Loss on Asset Sales	499.00
Total Other Expense	499.00
Net Other Income	-468.73
Net Income	46,037.00

Funding Sheet

Lead Agency:

Name: Pinnacle School

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full time 13 Part time 3 Volunteers 24

Address where Project will be facilitated or housed: 1503 W. Arlington Road, Bloomington, IN 47404

Name of Project Administrator: Kristina Simmonds

Address: 1503 W. Arlington Road, Bloomington, IN 47404

Telephone & E-mail: 812-339-8141 ksimmonds@pinnacleschool.org

Name of other participating agencies, if different from Lead Agency: The Franklin Initiative

Proposed Project:

Title of Project: Filling the Gap: Summer High School Credits

Total Cost of Project: $23,042.00

Requested JHSSF Amount: $10,278.00

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$6,000	CVS Caremark	Confirmed
$5,364	CVS Caremark	Confirmed
$1,400	Pinnacle	Confirmed

Number of Clients Served by this Project in 2010: 54

Number of City Residents Served by this Project in 2010: 38 +

Is this a request for operational costs? ☒ Yes ☐ No

If "yes," is the request for a pilot project or for bridge funding? ☒ Pilot ☐ Bridge

Example:	
Tables:	5 tables @ $120.00 each
Chairs:	20 chairs @ $8.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
IUHS Credit Program Fees	$6278.00
Instructor Salary for 8 weeks	$3000.00
Math and Reading Texts and Materials	$1000.00

Claim Submission Date: *(check one)*

✓ July 2010 – September 2010 ○ October 2010 – December 2010

○ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Pinnacle School

Address: 1503 W. Arlington Road
Bloomington, IN 47404

Phone & E-Mail: 812-339-8141

Website: www.pinnacleschool.org

President of Board of Directors: Stephanie Powers

Director Information

Director of Lead Agency: Dr. Denise Lessow

Director's Address: 1503 W. Arlington Road Bloomington, IN 47404

Phone & E-Mail: 812-339-8141 dlessow@pinnacleschool.org

Presenter Information

Name of Person to Present Application to the Committee: Kristina Simmonds, Communications Director

Address: 1503 W. Arlington Road Bloomington, IN 47404

Phone & E-mail: 812-339-8141 ksimmonds@pinnacleschool.org

Grant Writer Information

Name of Grant Writer: Kristina Simmonds, Communications Director

Address: 1503 W. Arlington Road Bloomington, IN 47404

Phone & E-Mail: 812-339-8141 ksimmonds@pinnacleschool.org

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Filling the Gap: Summer High School Credits -- Submitted by Pinnacle School
Jack Hopkins Social Services Funding Application: March 29, 2010

Agency Mission

Pinnacle School is a non-profit 501 (c)(3) organization dedicated to meeting the broad learning needs of children with dyslexia and other information processing differences. For more than 29 years, Pinnacle, formerly known as the Bloomington dePaul School, has helped children develop their talents and skills through a unique curriculum based on proven approaches. We serve students from Kindergarten through high school with a full-day school, after-school tutoring, summer learning academy and diagnostic services. We currently serve 73 students in our full-time program; about 72% are local residents. Almost 40% of our students receive financial support in the form of tuition remissions and scholarships, and would qualify for the free and reduced lunch program in their home schools.

Nature of the Program

To meet the needs of at-risk high school students, and to fill the significant void left by the closing of area summer schools, Pinnacle School is requesting one-time funds in the amount of $10,278 to assist in the opening of a summer program for high school students in our community. This 8-week program will be targeted toward low-income students missing credits in reading, writing, or math, and who have no access over the summer to the instruction and materials to catch up to their peers. With these funds, Pinnacle will be able to provide emergency instruction for up to 36 students, helping to bridge the academic gap and give students confidence heading into the next school year. Of these students, 18 will attend summer school free of charge, and up to 18 additional students may attend on a sliding scale. Students will meet in small groups with qualified instructors to build core skills and improve their credit shortfall. In addition, Pinnacle will offer remedial reading and math instruction to other low-income high school students who are at-risk for falling behind, but not yet lacking credits for graduation.

Strong relationships with community partners provide students with high-quality opportunities for learning. Pinnacle's strong history of collaborating with community partners is evident in its current and recent partnerships with Sycamore Land Trust, Theatre of the People, Nature's Crossroads, Girls Inc., and the Kelly School of Business CLD. For the proposed program Pinnacle will continue its strong collaborations with community partners. Pinnacle will work closely and collaboratively with the Franklin Initiative, Bloomington Housing Authority, and the Juvenile Division of the Monroe County Probation Department to identify students who are at-risk of dropping out of high school and would benefit from a summer program. The Franklin Initiative, a 501(c)(3) organization that provides career awareness and workforce development services for youth in Bloomington, has Graduation Coaches working with approximately 150 students in Monroe County who are currently considered at-risk. Franklin's Director of Workforce Initiatives, Matt Wysocki, estimates that, of those students, approximately 60% are city residents who have no access to summer school in 2010.

Satisfaction of Funding Criteria

(1) Program addresses a previously-identified priority for social services funding

The *Service Community Assessment of Need* (SCAN 2003) has identified the importance of educational attainment to City residents who are low to moderate income, and encourages the community to identify those young people who are most at-risk. In speaking about Youth Development, SCAN states that "low academic attainment and a lack of life skills and competencies have a demonstrable, negative impact on quality of life and future earning potential." Students who cannot read or write effectively will find it challenging to graduate, and to enter or complete post-secondary education. Many students who leave school early do so because they haven't earned enough credits to graduate, and they don't have the opportunity to gain those credits during the summer months. Over 200 Monroe County Community School Corporation students left school without graduating during the 2008-2009 academic school year alone. According to research by the National Institutes of Health (1994), dyslexia is the leading cause of reading failure and school dropouts in our country. This means Pinnacle is uniquely qualified to assist students at-risk for dropping out of school, because (1) many of these students may have learning disabilities and (2) our outstanding teachers are already trained to work with students struggling in reading, writing, and math.

(2) The funds should provide a one-time investment with leveraged funds
Pinnacle's high school summer program is being implemented to address the critical void that has been created by the recent elimination of most area summer schools. The short timeline between the announcement of the school corporation's budget decisions and the end of the school year requires a "one-time investment" in order to help meet the immediate gap in services that has been created. Pinnacle is committed to working with the school corporation and other non-profit agencies during the coming year to develop and implement a longer-term solution using alternative funding sources to meet the summer school needs of low-income high school students, should the need continue. However, for now, current circumstances require a "one-time investment" to ensure that existing at-risk students are not left behind. Pinnacle's strong collaborations with other area agencies, including the Franklin Initiative and IU High School, and its successful history providing these types of services and programs to at-risk students will allow it to effectively and successfully implement the program within a relatively short timeline.

The proposed program will leverage this request with funding from its general fund (generated from fundraising and business sponsorships) and CVS Caremark grant funds. Services provided by these funds include remedial reading software, the staffing of a Program Supervisor, and the costs associated with 36 student assessments.

(3) The program should have a broad and lasting contribution to our community
The proposed high school summer program has both immediate and long-term ramifications for the community. In addition to the immediate positive impact by increasing the number of at-risk students in our community that could graduate from high school, there are numerous broader, long-term implications of graduating these students. Research clearly indicates a strong relationship between dropping out of high school and poverty, unemployment, homelessness, etc. Therefore, increasing the number of at-risk students who graduate high school will have a direct, positive impact on our broader community by increasing the quality of life and future earning potential of the participating at-risk students.

Jack Hopkins Social Services Funding Committee

Project Budget – Filling the Gap: Summer High School Credits
Submitted by Pinnacle School

Budget Item	Total Cost	Funding Source	Total Provided	Confirmed	Pending
IUHS Required Credit/Program Fees for 36 students	$6278	Jack Hopkins			yes
Instructor Salary – 3 @ 6.25 hrs/week for 8 weeks @ $20/hour	$3000	Jack Hopkins			yes
Math and Reading Texts & Materials	$1000	Jack Hopkins			yes
Remedial Reading Software	$6,000	CVS Caremark	$6,000	yes	
Program Supervisor 10 hrs/week for 8 weeks	$1,400	Pinnacle	$1,400	yes	
Student Assessments $149 for 36 students	$5,364	CVS Caremark	$5,364	yes	

Total Project Cost: $23,042

Total Leveraged Funds: $12,764

Total Requested: $10, 278

DePaul Reading & Learning Association/Pinnacle School

2009 - 2010 Budget -- Confidential

	2009 - 2010 Budget
INCOME	
Tuition	655,900
Tuition Discount	-81,148
Tuition Net	574,752
Special Events	5,500
Donations	15,000
Sponsorships	1,800
Foundation Grant	20,000
After School	17,300
Summer Programs	12,000
Total Income	**646,352**
EXPENSES	
Payroll & Salary	405,590
Benefits, Taxes	81,593
Other Personnel	14,769
Program Supply	27,000
Telephone	4,200
Postage	1,500
Facility	21,000
Printing	1,000
Building Occup	48,000
Utilities	19,900
Staff Development	5,000
Insurance	9,800
Promotion	4,000
Other Bus Exp	3,000
Total Expense	**646,352**

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name: Planned Parenthood of Indiana

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 122 Part-time 42 Volunteers 24

Address where Project will be facilitated or housed:
421 South College Avenue, Bloomington, Indiana 47403-1514

Name of Project Administrator: Susan Taylor

Address: 421 South College Avenue, Bloomington, Indiana 47403-1514

Telephone & E-mail: (812) 336-0219, extension 1218 susan.taylor@ppin.org

Name of other participating agencies, if different from Lead Agency: N/A

Proposed Project:

Title of Project: Recession Rx

Total Cost of Project: $11,000.00

Requested JHSSF Amount: $6,000.00

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$3,000.00	Monroe County Council	Confirmed
$2,000.00	Wahl Family Charitable Trust	Confirmed

Number of Clients Served by this Project in 2010: N/A, New Project

Number of City Residents Served by this Project in 2010: N/A, New Project

Is this a request for operational costs? ☒ Yes ☐ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☑ Bridge

Example:
Tables: 5 tables @ $1200 each
Chairs: 20 chairs @ $80.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
40 patient exams, including costs related to annual exam, Pap test, STD tests and reduced-cost birth control (at $150.00/exam)	40 X $150.00 = $6,000.00

Claim Submission Date: *(check one)*

☑ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Planned Parenthood of Indiana

Address: 200 South Meridian Street, Suite 400
Indianapolis, Indiana 46225

Phone & E-Mail: (317) 637-4343 grants@ppin.org

Website: www.ppin.org

President of Board of Directors: Ms. Claudette Einhorn

Director Information

Director of Lead Agency: Betty Cockrum, President and CEO

Director's Address: 200 South Meridian Street, Suite 400, Indianapolis, Indiana 46225

Phone & E-Mail: (317) 637-4332 betty.cockrum@ppin.org

Presenter Information

Name of Person to Present Application to the Committee: Hannah Day

Address: 200 South Meridian Street, Suite 400, Indianapolis, Indiana 46225

Phone & E-mail: (317) 637-4350 hannah.day@ppin.org

Grant Writer Information

Name of Grant Writer: Catherine Parker

Address: 200 South Meridian Street, Suite 400, Indianapolis, Indiana 46225

Phone & E-Mail: (317) 445-9624 catherine.parker@ppin.org

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Planned Parenthood® of Indiana

For 78 years, Planned Parenthood of Indiana (PPIN) has provided quality, affordable reproductive health care to Hoosier women and families including direct health care, education and advocacy efforts. PPIN's mission is to provide comprehensive reproductive health care--confidentially, compassionately, affordably; to protect through prevention--educating honestly and accurately; and to support those who need us most--without bias or judgment, without fear, without fail. PPIN is the fifth largest affiliate in the nation, and in fiscal year 2009 served nearly 90,000 patients. Sixty-two percent of these patients had incomes at or below the federal poverty level, with 76% at or below 150% of the federal poverty level. Most of our patients lack health insurance, or have inadequate coverage for basic health care needs, such as contraception, preventive screenings and annual exams. For many of our patients, we are the only health care provider they see.

In Monroe County, PPIN served 6,402 unduplicated patients in fiscal year 2009, through a total of 17,040 visits. Ninety percent of our patients are Caucasian, 6% African-American and 4% other. PPIN provided 3,106 Pap tests, 3,103 breast exams, 2,325 chlamydia tests, 2,324 gonorrhea tests and 288 HIV tests. Additionally, of the testing provided, high-risk groups were identified and referred for treatment, with 289 abnormal pap tests, 143 positive chlamydia tests and 33 positive gonorrhea tests. PPIN distributed 26,896 contraceptives and administered 1,229 pregnancy tests. Through all of these services PPIN seeks to increase detection and early treatment of cervical cancer, decrease incidence of sexually transmitted diseases and prevent unintended pregnancies. No other organization in Indiana provides such comprehensive reproductive health services.

Indiana and Monroe County rank very near the top of the Guttmacher Institute's list of underserved areas for contraceptive services and supplies. In 2006, the Guttmacher Institute ranked states on the following indicators: (1) *service availability* - how well states meet existing need for subsidized contraceptive services and supplies; (2) *laws and policies* - whether laws and policies are likely to facilitate access to contraceptive services and information; and (3) *public funding* - the extent to which states devote their own revenues, and leverage potential federal dollars, to support the delivery of publicly supported contraceptive services and supplies. Indiana ranked 49th in service availability, 42nd in laws and policies, 35th in public funding and 49th overall. For Monroe County, it is estimated that 14,930 women between the ages of 13 and 44 are in need of publicly-funded contraceptives.

Job losses, and thus loss of employer-paid health insurance, have created an unprecedented need for publicly-funded health care for a record number of Americans. In May 2009, the American College of Obstetricians and Gynecologists (ACOG) reported that the current economic crisis is affecting preventive health care for women. This study found that 14% of women have postponed an annual exam because of the economy, 15% have cut back or stopped taking medication due to cost, 21% reported difficulty paying for health care or medications and 13%, who are currently using a hormonal method of contraception, are worried they might not be able to pay for it.

In 2003, the Service Community Assessment of Needs (SCAN) report documented the human service needs and gaps of Monroe County, Indiana. This report points to the many burdens families face in providing for health care. Specifically, some of the challenges include:

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- Bloomington has some of the highest housing costs in the state and one of the lowest median incomes;
- 17% of respondents go to the emergency room when sick, not a primary health care provider;
- 37% of respondents do not receive annual health exams;
- Paying for *health care* is a major problem for 26% of those earning $25,000 annually and 38% of those earning $15,000 annually;
- Paying for *prescription medications* is a major problem for 26% of those earning $25,000 annually and 43% of those earning $15,000 annually;
- Although 90% of respondents have some type of insurance, 22% have difficulty paying for medical visits.

As evidenced by the SCAN report, Bloomington is home to a large number of residents who are in need of health care, including reproductive health care, and this is increasing annually. Since the most recent update of SCAN data occurred in 2008, it is anticipated that health care needs have only increased further, due to the financial hardships associated with the economic downturn.

In response to the devastating economic conditions of the past year, and PPIN's commitment to our mission, we have responded to the high demand for services, with a focus on providing health care to low-income and uninsured patients. PPIN continues to offer services through the Women's Health Fund (WHF), which provides annual exams, cancer screenings, STD testing and treatment and birth control to women and men who are unable to pay for these services due to financial hardship. In 2009, requests for WHF support were unprecedented – we saw a doubling of requests during the second half of the fiscal year, compared with the first half. Each year, requests for the WHF exceed available funding, a demonstration of the need for women's health services and the shortage of publicly funded services. Additionally, in May 2009, PPIN implemented Recession Rx, a new health care initiative designed to help Hoosiers affected by layoffs and plant closures. Recession Rx provides free annual exams and STD screenings plus discounted birth control and is currently offered in two of the hardest hit areas of the state – Mishawaka and Warsaw. Recession Rx assists people who were laid off and cannot find work; however, any patient who indicates difficulty paying for services due to their current economic situation can qualify. Through one-time support from the Jack Hopkins Social Services fund, PPIN intends to expand Recession Rx to Bloomington, at a time when health care services are needed most.

Specifically, funding will pay for costs associated with Bloomington Recession Rx visits, such as medical supplies, laboratory testing and pharmaceuticals. A $6,000 grant will allow for medical services for approximately 40 men and women. As noted in the attached budget, a visit is estimated at $150, which includes an annual exam, Pap test, STD testing and reduced cost birth control for 3 months.

We are confident in our ability to successfully provide the proposed services in Monroe County, reaching a historically underserved population at a time when health care services are in highest demand. Should you have any questions about this proposal, please contact Catherine Parker, Grants Officer, at (317) 445-9624 or catherine.parker@ppin.org. Thank you for your consideration of this proposal.

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Planned Parenthood of Indiana

Program Budget

Item	Cost	Funding Source	Requested Amount	Confirmed/Pending
Comprehensive Patient Exam				
▪ Annual exam	$82.00			
▪ Pap test	$20.00			
▪ STD testing	$19.00			
▪ Reduced-cost birth control for 3 months	$9.00 - $54.00			
Total Exam Cost for Above Services for One Patient	**$150.00**			
Recession Rx for 20 women men (20 X 150)	$3,000.00	Monroe County Council	$3,000.00	Confirmed
Recession Rx for 13 women men (13 X 150)	$2,000.00	Wahl Family Charitable Trust	$2,000.00	Confirmed
Recession Rx for 40 women/men (40 X 150)	$6,000.00	Bloomington Common Council	$6,000.00	Pending
Total Bloomington Recession Rx	$11,000.00			
Total Request from Bloomington County Council	**$6,000.00**			

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RUN DATE 07/27/09 @ 12:35
BAL 1

Planned Parenthood of Indiana
BALANCE SHEET
06/30/2009

	OPERATING FUNDS	GOLDEN/ HEALTH FUND	AR FUND	BD DESIGNATED ENDOWMENT	SANGER ENDOWMENT	ASHER/MAVES PEEBLES	CAPITAL IMPRVMTS	TOTAL ALL FUNDS
ASSETS								
Cash	1,577,289	190,428	128,424	0	0	7,447	680,842	2,584,431
Petty Cash	5,365	0	0	0	0	0	0	5,365
Accounts Receivable	203,988	0	0	0	0	0	0	203,988
Grants Receivable	515,242	0	0	0	0	0	0	515,242
Pledges Receivable	5,750	0	0	0	0	0	903,133	908,883
Discounts for Pledges Receiv	0	0	0	0	0	0	(152,053)	(152,053)
Allowance for Uncollectibles	0	0	0	0	0	0	(126,782)	(126,782)
Inventory	783,585	0	0	0	0	0	0	783,585
Prepaid Expenses	151,978	0	0	0	0	0	0	151,978
Accrued Interest	0	0	0	1,975	4,825	0	0	6,800
Other Assets	9,947	0	0	0	0	0	0	9,947
Due To/Due From	348,066	(107,301)	0	(14,696)	(87,934)	34	(143,168)	0
Beneficial Interest in Assets	103,684	0	0	0	383,188	0	0	486,872
Investments	2,028,984	178,978	13,988	346,916	1,026,886	170,711	365,283	4,131,748
Note Receivable	250,000	0	0	0	0	0	0	250,000
Land	152,772	0	0	0	0	0	153,174	305,946
Building	1,234,869	0	0	0	0	0	459,607	1,694,476
Equipment	2,088,746	0	0	0	0	0	401,299	2,490,045
Equipment/Government	447,626	0	0	0	0	0	0	447,626
Improvements	1,638,029	0	0	0	0	0	3,060,151	4,698,181
Less: Depreciation	(3,921,813)	0	0	0	0	0	(850,984)	(4,772,797)
TOTAL ASSETS	7,624,111	262,104	142,412	334,194	1,331,966	178,193	4,750,501	14,623,484
LIABILITIES								
Accounts Payable	531,124	0	0	0	0	0	0	531,124
Accrued Payroll & Taxes	467,094	0	0	0	0	0	0	467,094
Accrued Emp Medical Insurance	26,651	0	0	0	0	0	0	26,651
Security Deposits Held	3,750	0	0	0	0	0	0	3,750
Deferred Revenue	147,334	0	0	0	0	0	0	147,334
Remainder Estate	63,489	0	0	0	0	0	0	63,489
Capital Lease Obligation	625	0	0	0	0	0	0	625
Fund Balance	6,384,041	262,104	142,412	334,194	1,331,966	178,193	4,750,501	13,383,414
LIABILITIES & FUND BALANCES	7,624,111	262,104	142,412	334,194	1,331,966	178,193	4,750,501	14,623,484

Planned Parenthood of Indiana, Inc.
Summarized Income and Expense Statement - All Funds
July 1, 2008 - June 30, 2009

	Budget Year To Date (12 Months)	Total Year to Date - All Funds	General Operating	Abortion Loan Fund	Ashler Endowment	Board Designated Fund	Capital Campaign	Gulden Health Fund	Maves Endowment	Peebles Fund	Sanger Endowment	Women's Health Fund
Income												
Contributions	533,796	1,227,932	869,397	141,332			19[illegible]4	500				197,221
Grants	582,073	573,234	185,634	387,600								600
Government Contracts & Grants	2,965,315	3,025,214	3,025,214									
Patient Services Revenue	12,076,829	10,663,898	10,663,898									
Education Revenue	126,776	182,615	182,615									
Investment Revenue	171,750	(775,331)	(360,682)	944	(303)	(83,298)	(38,5[illegible]8)	(5,352)	(3,791)	(1,989)	(289,997)	168
In-Kind Contributions	377,084	286,580	286,580									
Miscellaneous Revenue	84,950	88,379	88,379									
Transfer In	523,778	(23,635)	718,548	(594,302)			(3[illegible]1)					(234,415)
Total	17,442,351	15,248,886	15,659,383	24,574	(303)	(83,298)	(14[illegible]5)	(5,352)	(3,791)	(1,989)	(289,997)	(36,426)
Expenses												
Salaries & Benefits	8,704,149	7,958,524	7,958,524									
Occupancy	2,108,936	1,984,769	1,984,769									
Contract Fees	452,008	502,194	502,194									
Mileage, Travel, Conf & Meetings	260,415	222,731	222,731									
Clinic Medical Expenses	4,701,289	4,576,184	4,576,184									
General	1,287,636	1,314,435	1,054,497	260		4,098	240,712	-		1,570	12,984	314
Intercompany	(76,000)	(74,408)	(74,408)									
Sub-Total	17,438,433	16,484,429	16,224,491	260	-	4,098	240,712	-	-	1,570	12,984	314
Net Profit (Loss)	3,918	(1,235,543)	(564,308)	24,014	(303)	(87,396)	(254,9[illegible]7)	(5,352)	(3,791)	(3,559)	(302,981)	(36,740)

Planned Parenthood of Indiana, Inc.
Summarized Income and Expense Statement - Current Monthly Comparison
General Operating
July 1, 2008 - June 30, 2009

	Budget Year To Date (12 Months)	Total Year to Date - All Funds	July, 2008	August, 2008	September, 2008	October, 2008	November, 2008	December, 2008	January, 2009	February, 2009	March, 2009	April, 2009	May, 2009	June, 2009
Income														
Contributions	533,796	869,697	66,730	255,450	8,756	19,594	37,625	174,557	15,119	62,579	16,222	54,502	29,669	132,454
Grants	582,073	185,630	10,472	8,399	8,435	63,425	3,821	27,671	13,505	6,019	8,824	9,316	11,197	14,545
Government Contracts & Grants	2,965,315	3,025,303	235,877	256,459	283,873	257,985	309,606	216,456	306,811	237,166	258,596	256,608	232,071	273,395
Patient Services Revenue	12,076,829	10,663,932	951,913	905,900	846,300	934,099	847,433	825,636	905,291	877,761	936,384	944,680	894,499	896,286
Education Revenue	126,776	182,614	84,966	4,204	54,303	2,960	7,044	3,704	3,074	2,589	6,884	2,624	6,035	4,727
Investment Revenue	171,750	(362,831)	(29,136)	25,779	(205,311)	(275,337)	(66,475)	48,565	(75,301)	(103,140)	89,374	131,144	57,259	6,747
In-Kind Contributions	377,084	286,580												286,580
Miscellaneous Revenue	84,950	88,382	7,596	4,135	5,775	7,089	10,919	5,881	5,356	20,771	6,251	4,737	4,401	5,468
Transfer In	523,778	718,675	37,390	47,612	41,274	62,875	56,290	56,419	60,942	54,039	63,617	58,781	68086	111,150
Total	17,442,351	12,593,413	1,365,808	1,509,038	1,044,598	1,068,691	1,006,263	1,357,890	1,234,797	1,157,784	1,386,152	1,462,392	1,333,217	1,731,352
Expenses														
Salaries & Benefits	8,704,149	7,958,517	683,255	663,605	640,456	705,603	632,324	705,236	685,972	612,632	638,208	665,182	579,005	756,825
Occupancy	2,108,936	1,984,693	187,265	154,127	157,093	157,411	161,150	170,212	187,905	154,170	164,283	167,203	180,578	133,296
Contract Fees	452,008	502,195	85,716	21,411	61,041	70,383	6,295	22,932	62,483	18,968	66,673	6,954	36,131	43,207
Mileage, Travel, Conf & Meetings	260,415	222,748	34,516	35,234	22,043	31,941	19,590	20,539	11,953	14,086	6,133	6,442	9,023	11,248
Clinic Medical Expenses	4,701,289	4,576,227	376,755	376,281	348,739	388,541	335,425	361,871	366,548	266,292	365,355	366,464	362,098	661,638
General	1,287,636	1,054,526	62,323	56,434	62,683	114,261	103,944	87,543	107,107	75,644	90,321	158,180	81,189	55,791
Intercompany	(76,000)	(74,408)	(20,677)	20,657								(71,506)		(2,882)
Sub-Total	17,438,433	16,224,498	1,409,153	1,327,749	1,303,073	1,468,340	1,247,829	1,368,335	1,421,968	1,141,792	1,330,973	1,298,939	1,248,024	1,659,323
Net Profit (Loss)	3,918	(723,738)	(43,345)	181,289	(257,475)	(399,649)	(241,566)	(10,445)	(187,171)	15,992	55,179	163,453	85,193	72,029

Planned Parenthood of Indiana
Income and Expense Statement
Total Agency General Operating
For The Month Ended 06/30/2009

	Current Month Budget	Current Month Actual	Current Month $ Variance	Year To Date Budget	Year To Date Actual	Year To Date $ Variance	Total Annual Budget
REVENUE							
Contributions	64,533	132,494	[illegible]	533,736	869,697	336,241	533,736
Grants	55,520	14,545	40,975	582,073	185,634	-396,439	582,073
Government Contracts & Grants	256,540	273,395	16,855	2,965,315	3,025,214	59,899	2,965,315
Patient Services Revenue	1,025,992	896,286	-129,706	12,076,829	13,683,698	1,412,931	12,076,829
Education Revenue	11,552	4,727	-6,825	126,776	182,615	55,839	126,776
Investment Revenue	14,313	6,747	-7,566	171,750	303,682	532,432	171,750
In-Kind Contributions	277,084	286,580	-90,504	377,084	286,580	-90,504	377,084
Miscellaneous Revenue	3,770	5,469	1,698	84,950	88,379	3,429	84,950
Transfer In	15,274	111,150	95,876	523,778	718,648	194,870	523,778
Total Revenue	1,814,578	1,731,352	-83,226	17,442,351	15,659,983	-1,782,368	17,442,351
EXPENSES							
Salaries & Benefits	716,633	756,835	40,202	8,704,149	7,958,524	-745,625	8,704,149
Occupancy	170,492	133,296	37,196	2,108,936	1,984,769	124,167	2,108,936
Contract Fees	28,831	43,207	14,376	462,008	592,194	130,186	462,008
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible] Medical Exp Int	756,989	761,409	[illegible]	1,751,369	1,626,193	[illegible]	1,751,369
General	93,129	55,781	-47,336	1,787,636	1,064,497	219,139	1,787,636
Special Events Exp Fairs	76,300	3,881	[illegible]	76,300	74,158	1,642	76,300
Total Expenses	1,691,925	1,689,303	-32,622	17,436,403	16,224,491	-1,213,342	17,436,403
Incr. (Decr.) in Fund Assets	122,653	72,029	-50,624	5,948	-564,508	568,456	5,948

Planned Parenthood of Indiana
Income and Expense Statement
Total Agency General Operating
For The Month Ended 06/30/2009

	Current Month			Year To Date			Total
	Budget	Actual	$ Variance	Budget	Actual	$ Variance	Annual Budget
REVENUE							
Contributions	54,533	132,464	77,931	633,796	669,697	35,901	633,796
Grants	55,520	14,545	-40,975	582,073	185,634	-396,439	582,073
Government Contracts & Grants	256,540	273,395	16,855	2,965,315	3,025,214	59,899	2,965,315
Patient Services Revenue	1,025,992	896,266	-129,726	12,076,829	10,663,898	-1,412,931	12,076,829
Education Revenue	11,552	4,727	-6,825	126,776	182,615	55,839	126,776
Investment Revenue	14,313	6,747	-7,566	171,750	-360,682	-532,432	171,750
In-Kind Contributions	377,084	286,580	-90,504	377,084	286,580	-90,504	377,084
Miscellaneous Revenue	3,770	5,468	1,698	84,950	88,379	3,429	84,950
Transfer In	15,274	111,150	95,876	523,778	718,648	194,870	523,778
Total Revenue	1,814,578	1,731,352	-83,226	17,442,351	15,659,983	-1,782,368	17,442,351
DEPT EXPENSES							
Patient Services	1,500,686	1,398,146	-102,540	14,017,502	13,183,333	-834,169	14,017,502
Education & Training	75,520	50,195	-25,325	771,142	614,421	-156,721	771,142
Management & General	84,718	117,882	33,164	1,248,712	1,191,812	-56,900	1,248,712
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Development	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Marketing	19,267	21,434	2,167	517,541	486,089	31,452	517,541
Total Expenses	1,691,925	1,659,323	-32,602	17,438,423	16,224,491	-1,213,932	17,438,423
Incr. (Decr.) in Fund Assets	122,653	72,029	50,624	3,918	564,508	560,426	3,918

Planned Parenthood of Indiana
Income and Expense Statement
Total Agency Detail
For The Month Ended 06/30/2009

	Current Month Budget	Current Month Actual	Current Month $ Variance	Year To Date Budget	Year To Date Actual	Year To Date $ Variance	Total Annual Budget
REVENUE							
CONTRIBUTIONS							
Individual Contributions	28,700	66,887	38,187	450,300	383,122	67,176	450,300
Corp/Bus Contributions		225	225		2,125	2,125	
Foundation Contributions		72,927	72,927		136,937	136,937	
PPFA Contributions				16,000		16,000	16,000
Bequests	25,000		-25,000	25,000	287,695	262,695	25,000
Special Events				12,500	2,017	10,483	12,500
United Way Designations		666	666		38,686	38,686	
Workplace Giving (Fed/St)	833		-833	29,996	23,257	-6,739	29,996
Total Contributions	54,533	132,705	78,172	533,796	874,339	340,543	533,796
GRANTS							
Foundation Grants	52,500	2,856	-49,644	357,833	141,087	-216,746	357,833
PPFA Grants		11,792	11,792	168,000	100,671	-67,329	168,000
United Way Grants	3,020	2,753	267	36,240	37,373	1,267	36,240
Total Grants	55,520	17,401	38,119	562,073	[illegible]	[illegible]	562,073
GOVERNMENT CONTRACTS & GRANTS							
Title V	32,709	46,073	13,364	441,643	469,207	27,564	441,643
Title X	91,987	70,944	-11,043	822,253	794,915	-27,338	822,253
Title XX	131,841	144,333	12,492	1,582,108	1,611,178	29,070	1,582,108
HIV Integration	6,250	4,672	-1,578	75,000	85,932	10,932	75,000
State Board of Health-HIV	1,996	2,676	680	23,952	29,123	5,171	23,952
State Board of Health-STD	1,697	1,697		20,359	22,459	2,100	20,359
Total Govmnt Contracts/Grants	256,540	273,395	16,855	2,965,316	3,013,214	69,899	2,965,316
PATIENT SERVICES REVENUE							
Patient Services Fees	912,418	749,058	137,360	10,774,637	9,043,807	-1,730,830	10,774,637
Patient Co-Payments	6,043	8,943	2,919	72,536	91,172	18,636	72,636
Medicaid	86,128	123,929	37,791	1,033,450	1,111,917	[illegible]	1,033,450
Insurance	16,383	15,497	-1,1.4	[illegible]	[illegible]	[illegible]	[illegible]
Clinic Over (Short)		495	495		3,680	3,680	
Clinic Grants	1,000	8,346	8,346	12,000	63,325	51,325	12,000
Total Patient Services Revenue	1,022,992	906,292	116,700	12,076,623	10,952,099	1,112,031	12,076,623
EDUCATION REVENUE							
Program Fees	10,556	1,620	-9,915	121,776	80,743	-35,033	121,776
Resource Center Income	17		-17	200	443	243	200
Publications Revenue				4,800		-4,800	4,800
Total Education Revenue	11,552	1,620	-9,932	126,776	87,186	-39,590	126,776
INVESTMENT INCOME							
Interest Income	1,813	414	-1,399	21,750	26,985	5,235	21,750
Investment Income	12,500	5,083	-7,417	150,000	78,807	-71,193	150,000
Realized Gains/Losses					-215,529	-215,529	
Unrealized Gains/Losses		1,250	1,250		-251,145	-251,145	
Sale of Equipment					200	200	
Total Investment Income	14,313	6,747	-7,566	171,750	-360,682	-532,432	171,750

Planned Parenthood of Indiana
Income and Expense Statement
Total Agency Detail
For The Month Ended 06/30/2009

	Current Month			Year To Date			Total
	Budget	Actual	$ Variance	Budget	Actual	$ Variance	Annual Budget
IN-KIND CONTRIBUTIONS							
Contraceptives/Therapeutics	40,300	64,942	24,642	40,300	64,942	24,642	40,300
Lab Fees	336,784	220,388	-116,396	336,784	220,388	-116,396	336,784
Other In Kind		1,250	1,250		1,250	1,250	
Total In-Kind Contributions	377,084	286,580	-90,504	377,084	286,580	-90,504	377,084
MISCELLANEOUS INCOME							
Rental Income	3,770	3,770		44,950	48,585	3,635	44,950
Promotional Items		10	10		383	383	
Miscellaneous Income		395	395	40,000	25,579	-14,421	40,000
Discounts Taken		1,293	1,293		13,832	13,832	
Total Miscellaneous Income	3,770	5,468	1,698	84,950	88,379	3,429	84,950
INTER-FUND TRANSFER Capital				102,056		-102,056	102,056
INTER-FUND TRANSFER Bad Debt Off		53,412	53,412		53,412	53,412	
INTER-FUND TRANSFER WHF	12,912	12,784	-128	154,950	160,268	5,318	154,950
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Total Inter-Fund Transfers	15,274	111,150	95,876	523,778	718,648	194,870	523,778
Total Revenue	1,814,678	1,731,352	-83,326	17,442,351	15,659,983	1,782,368	17,442,351

Planned Parenthood of Indiana
Income and Expense Statement
Total Agency Detail
For The Month Ended 06/30/2009

	Current Month Budget	Current Month Actual	Current Month $ Variance	Year To Date Budget	Year To Date Actual	Year To Date $ Variance	Total Annual Budget
EXPENSES							
SALARIES & BENEFITS							
Salaries & Wages	583,348	546,244	-37,104	7,084,768	6,607,687	477,081	7,084,768
Fringe Benefits	133,185	210,581	77,396	1,619,381	1,350,837	-268,544	1,619,381
Total Salaries & Benefits	716,533	756,825	40,292	8,704,149	7,958,524	-745,625	8,704,149
OCCUPANCY							
Rent	80,893	84,069	3,176	970,802	1,024,031	53,229	970,802
Mortgage Interest	4,470		-4,470	53,637		53,637	53,637
Grounds, Janitorial, & Maint.	9,840	12,831	22,671	120,087	120,901	814	120,087
Utilities	11,861	10,951	-910	151,570	156,244	4,674	151,570
Telephone Services	15,799	11,688	-4,111	207,737	188,985	18,752	207,737
Security Services	4,725	5,568	843	58,308	63,033	4,725	58,308
Medical Waste Removal	1,751	1,685	-66	22,012	20,300	1,712	22,012
Pest Control	710	582	-128	9,071	8,590	481	9,071
Property Insurance	6,273	5,706	567	75,018	68,808	-6,210	75,018
Equipment Leasing	7,116	6,400	716	86,731	85,529	-1,202	86,731
Equipment Repairs	188	4,362	4,174	31,117	37,959	6,844	31,117
Small Equipment Purchases	1,969	389	576	31,679	17,998	-13,681	31,679
Small Equipment Purchases - IT	4,246	3,376	-4,871	51,206	21,635	-29,571	51,206
Depreciation	21,963	16,143	-5,816	240,161	173,994	-66,167	240,161
Total Occupancy	171,605	163,800	-7,805	2,178,336	1,994,169	-184,167	2,178,336
CONTRACT & PROFESSIONAL FEES							
Contract Labor	24,226	27,443	3,217	170,175	196,545	26,370	170,175
Contract Labor II	2,918	10,025	7,107	34,868	33,451	-1,417	34,868
Employment Ads	1,000		-1,000	13,000	6,941	-7,059	13,000
Dues & Memberships	610		-610	12,966	17,864	4,898	12,966
PPFA Dues				190,000	187,198	-2,802	190,000
Payroll Processing/Audit Fees		5,671	5,671	30,000	59,768	29,768	30,000
Legal	83		-83	1,000	324	-676	1,000
Other Outside Consultants					1,600	1,600	
Total Contract Fees	28,851	43,207	14,356	452,008	502,194	50,186	452,008
MILEAGE, TRAVEL, CONFERENCES							
Mileage	9,848	2,441	-7,407	116,608	105,301	-11,307	116,608
Lodging	1,122	823	-299	14,060	17,806	3,746	14,060
Parking	858	56	-802	10,065	2,969	-7,096	10,065
Meals	718	99	-620	6,147	6,346	199	6,147
Airfare, Taxi, Shuttle, Tolls	1,699	1,730	31	13,469	20,197	6,728	13,469
Conferences Fees	14,793	3,830	-10,963	54,814	44,004	-10,810	54,814
Educational Workshops				450	3,161	2,711	450
Staff Continued Education	1,309	132	-1,177	27,800	9,953	-17,847	27,800
Stipends	1,433	825	-608	11,700	3,705	-7,995	11,700
Annual Staff & Regional Meetgs	125		-125	1,700	7,982	6,282	1,700
Board/Committee Meetings	145	112	-33	3,512	1,307	-2,205	3,512
Total Mileage, Travel, Conf	32,051	11,248	-20,803	260,415	222,731	-37,684	260,415
CLINIC MEDICAL EXPENSES							
Malpractice Insurance	18,311	15,500	-2,811	219,729	180,474	-39,255	219,729
Physician Fees	11,168	8,100	-3,068	134,000	124,185	-9,815	134,000
Lab Fees	385,625	261,198	-124,427	922,820	733,903	-188,917	922,820
Contraceptives & Therapeutics	285,743	330,751	45,008	2,992,267	3,058,651	66,384	2,992,267
Expired & Unusable Goods		2,420	2,420		11,954	11,954	
Clinic Supplies	36,042	43,869	7,827	432,473	467,017	34,544	432,473
Total Clinic Medical Expenses	736,889	661,838	-75,051	4,701,289	4,576,184	125,105	4,701,289

Planned Parenthood of Indiana
Income and Expense Statement
Total Agency Detail
For The Month Ended 06/30/2009

	Current Month			Year To Date			Total
	Budget	Actual	$ Variance	Budget	Actual	$ Variance	Annual Budget
GENERAL							
Patient Recruitment Ads		2,546	2,546	200,000	179,285	-20,715	200,000
Patient Recruitment Other				10,000		-10,000	10,000
Donor Recruitment	167		-167	2,000	5,317	3,317	2,000
Education/Advocacy		500	500		2,890	2,890	
Printing	10,291	108	-10,183	135,526	53,057	-82,469	135,526
Brochures & Pamphlets	3,710	1,826	-1,884	46,008	22,346	-23,662	46,008
Promotional Items	307	206	-101	13,721	13,963	242	13,721
Special Events Expenses	5,300	230	-5,070	127,400	86,769	40,631	127,400
Exhibit Fees	404		-404	4,625	1,090	-3,535	4,625
Subscriptions & News Clipping	262	76	-186	3,138	3,138		3,138
Resource Center Materials	200	35	-165	2,400	699	1,701	2,400
Educational Materials	67	308	241	1,025	1,261	236	1,025
Office Supplies	10,635	5,068	5,567	128,499	90,889	-37,610	128,499
Postage, Shipping, Storage	11,604	12,202	598	154,400	140,078	-14,322	154,400
License & Fees					302	302	
Bank Service Charges	301	2,418	2,117	3,228	21,595	18,367	3,228
Bank Merchant Credit Card Fees	9,518	7,072	2,446	114,206	100,494	-13,712	114,206
Investment Admin Fees	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Interest Expense	283		-283	2,455	169	2,311	2,455
Sales Tax	3,747	2,129	1,618	23,103	26,546	3,443	23,103
Taxes					31,575	31,575	
Miscellaneous Other	836		-836	10,533	1,166	-9,367	10,533
Contributions				1,500	673	-827	1,500
Advocates Grant	8,337	8,333	-4	100,000	100,000		100,000
Bad Debts Expense	16,535	11,697	-4,838	198,424	157,355	-41,069	198,424
Loss or Theft					64	64	
Total General Expenses	83,129	55,791	-27,338	1,287,636	1,054,497	-233,139	1,287,636
Special Events Exp Gains	-76,000	-2,882	73,118	-76,000	-74,408	1,592	-76,000
Total Expenses	1,691,925	1,659,323	-32,602	17,438,433	16,224,491	-1,213,942	17,438,433
Incr (Decr) in Fund Assets	126,653	72,029	-54,624	3,916	-564,508	-568,426	3,916

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name The Salvation Army

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 19 Part-time 4 Volunteers 1,275

Address where Project will be facilitated or housed:
111 N. Rogers St. 47404

Name of Project Administrator: Peter Iversen

Address 111 N. Rogers St. 47404

Telephone & E-mail 336-4310 x12; Peter_Iversen@usc.salvationarmy.org

Name of other participating agencies, if different from Lead Agency: Childcare Connections, Childhood Connections, A Child's Dream #1, A Child's Dream #2, Penny Lane East and Penny Lane West

Proposed Project:

Title of Project: Training the Next Generation's Caretakers: Removing Barriers to Their Success

Total Cost of Project: $8,788.00

Requested JHSSF Amount: $1,500

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$4,368.00	In-Kind Labor	Pending
$2,820.00	The Salvation Army	Confirmed
$ 100.00	The Salvation Army Women's Auxiliary	Pending

Number of Clients Served by this Project in 2010: 15

Number of City Residents Served by this Project in 2010: 15

Is this a request for operational costs? ☐ Yes ☒ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☐ Bridge

Example:
Tables: 5 tables @ $12.00 each
Chairs: 20 chairs @ $8.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Non-Formal CDA Certificate (x 15)	$1,500.00
Child Care	$4,368.00
Bus Tickets	$2,520.00
Administration	$150.00
Publicity	$150.00
Certificate Celebration	$100.00

Claim Submission Date: *(check one)*

☒ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: The Salvation Army

Address: PO Box 2117 47402

111 N. Rogers St. 47404

Phone & E-Mail: 336-4310 x12; Peter_Iversen@salvationarmy.org

Website: www.bloomington.salvationarmyindiana.org

President of Board of Directors: Don Weaver

Director Information

Director of Lead Agency: Lt. Jonathan Fitzgerald

Director's Address: same

Phone & E-Mail: 336-4310 x11; Jonathan_Fitzgerald@salvationarmy.org

Presenter Information

Name of Person to Present Application to the Committee: Peter Iversen

Address: same

Phone & E-mail: 336-4310 x12; Peter_Iversen@salvationarmy.org

Grant Writer Information

Name of Grant Writer: Peter Iversen

Address: same

Phone & E-Mail: 336-4310 x12; Peter_Iversen@salvationarmy.org

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Agency Mission
The Salvation Army exists to preach the Gospel of Jesus Christ and to meet human needs in his name without discrimination. Since 1907, Bloomington residents have come to The Salvation Army for assistance with their most basic needs, and today it serves 250,000 of our neighbors every year. Through five distinct service departments, they receive food, clothing, emergency financial assistance, after-school care, religious services and child care. Although The Salvation Army is a faith-based organization, clients regularly receive services without any type of proselytizing.

The Salvation Army also addresses community needs through key partnerships. Centerstone clients spend time at The Salvation Army in employment training. Amethyst House residents use basketball in our gym as a part of their recovery. Township trustee aid recipients come to The Salvation Army to work off their hours or take personal finance classes. A partnership with Lions Clubs, Lenscrafters and the IU School of Optometry distributes glasses and eye care. Lastly, employees from Kohls Department Store establish relationships with after school children through tutoring and structured play. These are the many and varied ways that The Salvation Army meets human needs in Bloomington.

Nature of the Project
The Salvation Army requests funds for an innovative project that reduces barriers for untrained child care workers in Bloomington. While funding vehicles exist for formal education, some childcare workers are not ready for that step, yet they are still in need of formal training. The child care at The Salvation Army has seen these workers fall through the cracks: untrained staff did not know how to professionally care for children, became frustrated and soon left. Conversely, staff with their Childhood Development Associate (CDA) certification were professional, they stayed at the agency longer and parents preferred them. This difference is not unique to The Salvation Army, it occurs all over Bloomington and the United States. The National Association of Education for Young Children reports that one third of this years hires will be gone within the year. Locally, one reason for this turnover is that 39% of SCAN's client provider group had problems finding job related training.

Therefore, this collaborative program utilizes multiple partners to ensure that childcare workers have access to quality job related training. The Jack Hopkins grant funds will provide training vouchers to 15 child care workers who will be referred to The Salvation Army from Bloomington childcares. The Salvation Army's Social Service office will publicize the program and administer vouchers that will cover all four quarters required for the non-formal Childhood Development Associate certificate. The weekly, evening classes are taught in Bloomington by Childhood Connections, a company based in Columbus, IN and certified to issue CDA certificates by the state office of Family and Social Service Administration. In efforts to eliminate research-related barriers to completing courses, Salvation Army volunteers will provide free childcare and participants will have access to free bus tickets. Once a group receives their CDA certification, The Salvation Army's Women's Auxiliary will throw a small party for them and their families to celebrate their success. Letters of support from area childcares are forthcoming. At no point in this process will Salvation Army staff, volunteers or those associated proselytize.

Satisfaction of Funding Requirements

Address a previously-identified priority for social services funding

The collaborative nature of this project addresses indentified priorities for four segments of Bloomington residents.

Most clearly, the trainee's quality of life is improved. The SCAN report states that training programs reduce household economic challenges (p. 11), reduce reliance on agencies for basic needs (p.13) and improves their ability to find better jobs at higher wages (p. 26). This program allows access for low-income workers to find fulfilling careers at higher salaries.

Parents also benefit from this job, especially mothers (SCAN, p. 53) (HAND Consolidated Plan 05-10, p. 122). Trained staff means reduced worry about the quality of childcare and more time for them to find or stay at their jobs. (SCAN, p. 52)

Local child cares will also benefit. Many list that their staff must have a CDA, but that's more desire than reality. Training up to 15 staff per year will increase the quality of our community's childcares by increasing child and staff retention and improving the quality of care. This will result in better and more attractive child cares.

Lastly, this program removes significant barriers to education. Among these barriers are needs for childcare during classes (SCAN, p. 52), financial aid (SCAN, p. 13) and transportation (SCAN, p. 11). Toward this end, this program seeks to work with government, for-profit and non-profit partners to provide previously-unobtainable education (SCAN p. 15).

Ask for JHSSF funds as a one-time investment in a social service initiative

The JHSSF funding for this program covers the entire annual certification process for 15 un-trained staff throughout the community. Since these trainees will be referred from community child cares, they will continue to work in the community upon certification, immediately earning higher wages and if desired utilizing existing funding for further education. Otherwise, no additional funding is needed to provide the benefits enumerated above.

Leverage matching funds or other fiscal mechanisms

There are three leveraging bodies. The first are child care volunteers. They will watch participant's children at The Salvation Army's Community Center during classes. This free service reduces one of the largest barriers to education (SCAN, p. 52). The second leveraging body is The Salvation Army itself. Social Service and Community Relations staff will recruit childcare workers and responsibly administer the grant to them in the form of a voucher, reducing the funding barrier (SCAN, p. 13). The Salvation Army will also purchase monthly bus passes for those without transportation to child care or the classes themselves, reducing the transportation barrier (SCAN, p. 11). Lastly, in an effort to instill pride and celebrate accomplishment, The Salvation Army's Women's Auxiliary will throw a Certification party.

Make a broad and long-lasting contribution to our community

A program that focuses on training low-income childcare workers can help break the cycle of poverty (SCAN p. 15). This program also improves childcares across the community since trainees will come from multiple centers as long as the trained staff remains. Relatedly, trained staff will improve the quality of care at centers and better prepare Bloomingtonians of tomorrow with the skills they need today.

The Salvation Army
Simple Budget
JHSSF 2010

Budget Item	Cost	Funding Source	Confirmed	Pending
Non-Formal CDA Certificate (x 15)	$ 1,500.00	Jack Hopkins		yes
Child Care	$ 4,368.00	In-kind Labor: 2 Volunteers	yes	
Certificate Celebration	$ 100.00	Salvation Army Women's Auxiliary		yes
Administration	$ 150.00	Salvation Army	yes	
Publicity	$ 150.00	Salvation Army	yes	
Bus Tickets	$ 2,520.00	Salvation Army	yes	

Total Requested $ 1,500.00

Total Leveraged Funds $ 7,288.00

Total Project Cost $ 8,788.00

THE SALVATION ARMY

PETER IVERSEN
COMMUNITY RELATIONS & VOLUNTEER COORDINATOR

PETER_IVERSEN@USC.SALVATIONARMY.ORG
WWW.BLOOMINGTON.SALVATIONARMYINDIANA.ORG

111 N. ROGERS ST
BLOOMINGTON, IN 47404

P: (812) 336-4310
F: (812) 336-2380

006 The Salvation Army -Bloomington, IN

Fiscal Year Beginning 10/1/2008

Budgeted Financial Statement for Period 12 September 100.00%

Summarized Consolidated - General Fund

	Annual Budget	Budget for Period	Actual for Period	Budget YTD	Actual YTD	Var. Actual to YTD Budget Dollar	Var. Actual to YTD Budget %	Actual YTD Last Year
I N C O M E - GENERAL								
CONTRIBUTIONS								
4001000 Unrestricted Donations	1,500.00	1,363.64	2,230.00	1,500.00	25,394.18	23,894.18	******	20,370.55
4001001 Christmas-Other Income	83,500.00	.00	.00	83,500.00	18,585.72	-64,914.28	22.26	83,640.63
4002000 Christmas Kettles	120,000.00	.00	.00	120,000.00	131,616.55	11,616.55	109.68	115,265.81
4002094 On Line Kettle Donatio	.00	.00	.00	.00	3,895.00	3,895.00	.00	.00
4002100 Counter Kettles	.00	.00	.00	.00	2,249.15	2,249.15	.00	324.98
4002200 Christmas Mail Appeal	95,000.00	.00	.00	95,000.00	86,874.00	-8,126.00	91.45	93,205.86
4002300 Camp Mail Appeal	10,000.00	.00	.00	10,000.00	2,135.00	-7,865.00	21.35	225.00
4002400 Membership Mail Appeal	.00	.00	.00	.00	.00	.00	.00	.00
4002500 Other Mail Appeal	13,500.00	1,041.86	2,307.00	13,500.00	62,669.23	49,169.23	464.22	60,364.27
4003000 Meeting Collections	1,560.00	108.66	138.58	1,560.00	1,833.95	273.95	117.56	1,571.97
4004000 Cartridges	20,800.00	1,448.74	1,871.00	20,800.00	23,820.04	3,020.04	114.52	19,035.18
4042000 World Services Donatio	15,114.00	1,052.71	882.11	15,114.00	5,433.72	-9,680.28	35.95	3,346.35
4042100 Harvest Festival Donat	50.00	3.48	.00	50.00	.00	-50.00	.00	15.40
4051000 Restricted Donations &	.00	.00	.00	.00	.00	.00	.00	.00
4052000 Gifts-in-Kind	.00	.00	.00	.00	.00	.00	.00	.00
SPECIAL FUND RAISING EVENTS								
4201000 Special Fund Raising E	1,500.00	115.76	.00	1,500.00	4,664.00	3,164.00	310.93	60.00
ASSOCIATED ORGANIZATIONS								
4601000 Associated Org.-Corps	.00	.00	.00	.00	.00	.00	.00	.00
4601991 Reimbursement from Cus	200.00	13.93	.00	200.00	21.36	-178.64	10.68	.00
4601993 World Service from Cus	.00	.00	.00	.00	.00	.00	.00	75.00
4601995 Christmas Donations fr	.00	.00	.00	.00	.00	.00	.00	.00
4601997 Project from Custodial	.00	.00	.00	.00	.00	.00	.00	30.00
4610000 DHQ Allocation Nonexem	85,500.00	22,950.59	14,622.00	85,500.00	72,336.55	-13,163.45	84.60	83,842.93
4610100 DHQ Allocation Exempt	.00	.00	-8,122.00	.00	836.44	836.44	.00	4,174.78
4650000 Women's Auxiliary Appr	.00	.00	.00	.00	2,503.31	2,503.31	.00	.00
UNITED WAY								
4701000 United Way Allocation	45,000.00	-19,863.72	-15,419.26	45,000.00	18,053.67	-26,946.33	40.12	28,296.14
4702000 United Way Donor Desig	.00	.00	.00	.00	2,226.58	2,226.58	.00	-249.86
4701100 United Way Temp. Restr	.00	.00	12,409.51	.00	12,409.51	12,409.51	.00	17,957.93
4702100 United Way Temp. Rest.	.00	.00	.00	.00	.00	.00	.00	.00
Unassoc & Non-Federated								
4801000-4801000 Unassoc & Non-	.00	.00	.00	.00	22,895.13	22,895.13	.00	5,518.50
GOVERNMENT FUNDS								
5001000 Public Funds	68,000.00	-22,426.54	9,680.43	68,000.00	36,861.44	-31,138.56	54.21	12,253.91
5001100 Public Funds FEMA	.00	.00	-.04	.00	1,499.96	1,499.96	.00	.00
MEMBERSHIP DUES								
6001000 Membership Dues	.00	.00	.00	.00	.00	.00	.00	.00
PROGRAM SERVICES FEES								
6201000 Program Service Fees	60,000.00	8,052.13	4,073.00	60,000.00	52,270.55	-7,729.45	87.12	51,185.40
6201100-6201100 Corps Subsidiz	.00	.00	.00	.00	.00	.00	.00	.00
SALES TO THE PUBLIC								
6401000 War Cry Sales	2,500.00	208.33	.00	2,500.00	80.00	-2,420.00	3.20	.00
6403000 Vending Machine Sales	1,000.00	83.33	51.89	1,000.00	405.65	-594.35	40.57	397.23
6431000 Store Sales	100,000.00	9,519.60	16,703.03	100,000.00	202,134.84	102,134.84	202.13	164,988.80
6431100 Welfare Sales	26,000.00	2,397.67	5,139.70	26,000.00	34,257.22	8,257.22	131.76	30,085.41
6431200 Non tax Sales	.00	.00	.00	.00	3,360.49	3,360.49	.00	.00
6431300 Delivery Fees	.00	.00	.00	.00	.00	.00	.00	37.37
6432000 Paper Sales	.00	.00	.00	.00	.00	.00	.00	.00

006 The Salvation Army -Bloomington, IN
Fiscal Year Beginning 10/1/2008
Budgeted Financial Statement for Period 12 September 100.00%
Summarized Consolidated - General Fund

	Annual Budget	Budget for Period	Actual for Period	Budget YTD	Actual YTD	Var. Actual to YTD Budget Dollar	Var. Actual to YTD Budget %	Actual YTD Last Year
6433000 Rags Sales	42,000.00	.00	512.23	42,000.00	1,472.14	-40,527.86	3.51	1,384.90
6435000 Junk Sales	61,500.00	10,774.43	.00	61,500.00	88.65	-61,411.35	.14	586.32
6436000 Sales - Changes in Inv	1,000.00	1,000.00	3,713.00	1,000.00	3,713.00	2,713.00	371.30	-3,085.25
INVESTMENT INCOME								
6501000 Investment Income Unre	.00	.00	.00	.00	.00	.00	.00	.00
6502000 Investment Income Rest	.00	.00	.00	.00	.00	.00	.00	.00
6503000 Gain or Loss on Sale o	.00	.00	.00	.00	.00	.00	.00	900.00
INTEREST INCOME								
6801000 Interest Income	.00	.00	144.49	.00	497.84	497.84	.00	2,968.23
MISCELLANEOUS INCOME								
6902000 Sundry Income	.00	.00	.00	.00	.00	.00	.00	.00
6908100 Net Assest Released	.00	.00	17,957.93	.00	17,957.93	17,957.93	.00	19,237.49
6908300 Temp. Rest. Net Assets	.00	.00	-17,957.93	.00	-17,957.93	-17,957.93	.00	-19,237.49
TOTAL INCOME	855,224.00	17,844.80	50,939.67	855,224.00	837,094.87	-18,129.13	97.88	708,773.74
EXPENSES - GENERAL								
SALARIES & ALLOWANCES								
7001000 Officer Allowance	26,191.00	2,493.52	2,108.00	26,191.00	19,860.60	-6,330.40	75.83	26,116.40
7001010 Officer Allowance - Ta	10,505.00	.00	.00	10,505.00	6,682.00	-3,823.00	63.61	10,554.00
7001100 Officer Allowance - Ho	750.00	62.50	.00	750.00	.00	-750.00	.00	.00
7001200 Officer Allowance - Ch	.00	.00	351.00	.00	1,813.50	1,813.50	.00	258.00
7001400 Second Officer Allowan	.00	.00	.00	.00	.00	.00	.00	.00
7001500 Second Officer Allow-H	.00	.00	.00	.00	.00	.00	.00	.00
7001600 Secnd Officer Allow-Ch	.00	.00	.00	.00	.00	.00	.00	.00
7001700-7001700 Second Officer	.00	.00	.00	.00	.00	.00	.00	.00
7001800 Cadet Summer/Christmas	.00	.00	.00	.00	.00	.00	.00	.00
7002000 Professional Staff Sal	99,356.00	10,770.45	9,202.45	99,356.00	90,496.33	-8,859.67	91.08	85,701.06
7003000 Clerical Staff Salarie	.00	.00	.00	.00	.00	.00	.00	2,376.63
7008000 Other Staff Salaries	248,665.00	100,882.31	19,345.55	248,665.00	196,507.51	-52,157.49	79.03	182,999.59
OFFICER & EMPLOYEE BENEFITS								
7102000 Employee Life Ins.	477.00	51.27	36.85	477.00	442.20	-34.80	92.70	324.00
7107001 Officer Life Insuranc	174.00	14.50	11.14	174.00	133.68	-40.32	76.83	132.00
7103000 Medical and Hospital	68,112.00	7,855.09	4,340.00	68,112.00	61,172.10	-6,939.90	89.81	44,198.94
7108000 Officer Health Ins.	9,800.00	947.12	650.00	9,800.00	7,800.00	-2,000.00	79.59	8,826.00
7104000 Employee Pension & Ret	12,123.00	6,118.35	2,219.29	12,123.00	6,767.79	-5,355.21	55.83	5,380.59
7109000 Officer Pension	5,750.00	479.17	480.00	5,750.00	5,760.00	10.00	100.17	5,496.00
PAYROLL TAXES								
7201000 FICA Taxes - SA Portio	26,624.00	2,246.17	2,181.54	26,624.00	21,920.40	-4,703.60	82.33	20,629.54
7203000 Other Payroll Taxes	7,695.00	611.82	325.83	7,695.00	3,940.03	-3,754.97	51.20	3,910.59
PROFESSIONAL FEES								
8008000 Professional Fees and	16,927.00	388.76	1,437.39	16,927.00	18,066.22	1,139.22	106.73	25,827.95
SUPPLIES								
8103000 Ed., Rec., & Craft Sup	4,000.00	663.07	408.15	4,000.00	6,108.61	2,108.61	152.72	4,132.91
8104000 Food Purchased Supplie	8,000.00	1,510.56	1,690.02	8,000.00	13,236.02	5,236.02	165.45	11,013.92
8105100 Uniform Assistance - O	500.00	174.36	.00	500.00	72.55	-427.45	14.51	243.75
8105200 Uniform Assistance - E	.00	.00	.00	.00	48.00	48.00	.00	282.18
8105300 Uniform Assistance - S	200.00	16.67	-135.51	200.00	348.33	148.33	174.17	.00
8105400 Uniform Assistance - P	.00	.00	.00	.00	.00	.00	.00	.00
8106000 Office Supplies	5,100.00	300.81	456.91	5,100.00	6,366.42	1,266.42	124.83	4,950.76
8108000 Supplies for Re-sale	.00	.00	.00	.00	17.38	17.38	.00	17.38

006 The Salvation Army -Bloomington, IN
Fiscal Year Beginning 10/1/2008
Budgeted Financial Statement for Period 12 September 100.00%
Summarized Consolidated - General Fund

	Annual Budget	Budget for Period	Actual for Period	Budget YTD	Actual YTD	Var. Actual to YTD Budget Dollar	Var. Actual to YTD Budget %	Actual YTD Last Year
8109000 Reconditioning Materia	00	.00	.00	.00	15.00	15.00	.00	.00
TELEPHONE								
8201000 Telephones-Corps	4,500.00	563.02	221.06	4,500.00	4,848.31	348.31	107.74	4,880.41
8201100 Telephones-Quarters	500.00	30.78	.00	500.00	54.56	-445.44	10.91	493.64
8202100 Quarter's Internet	600.00	.00	44.95	600.00	459.65	-140.35	76.61	269.70
8201200 Telephones-Other	2,500.00	167.07	302.33	2,500.00	1,909.62	-590.38	76.38	2,395.62
POSTAGE & SHIPPING								
8301000 Postage and Shipping	8,000.00	1,039.97	746.42	8,000.00	7,380.08	-619.92	92.25	8,573.43
OCCUPANCY								
8401000 Local Rents	800.00	123.08	135.00	800.00	1,620.00	820.00	202.50	1,755.00
8403000 Building & Equip. Ins.	.00	.00	.00	.00	.00	.00	.00	.00
8405000 Utilities-Corps	27,500.00	3,221.76	2,522.33	27,500.00	32,296.15	4,796.15	117.44	31,818.28
8405100 Utilities-Quarters	2,700.00	251.86	204.85	2,700.00	3,042.66	342.66	112.69	2,958.20
8405200 Utilities-Others	00	00	00	00	.00	00	.00	00
8409000 Property Upkeep & Repa	12,000.00	929.05	2,517.24	12,000.00	17,335.08	5,335.08	144.46	17,301.74
8409100 Property Upkeep & Repa	1,400.00	.00	00	1,400.00	1,051.44	-348.56	75.10	1,639.93
8409200 Property Upkeep & Repa	.00	.00	.00	.00	.00	.00	.00	.00
8413000 Janitorial Supplies	2,500.00	230.63	457.21	2,500.00	3,179.20	679.20	127.17	3,476.78
FURNISHINGS & EQUIP. & REPAIRS								
8503000 Furnishings & Equipmen	.00	.00	96.80	.00	13,614.01	13,614.01	.00	10,214.35
8503100 Furnishings & Equip-Qt	.00	.00	321.92	.00	668.26	668.26	.00	689.55
8503200 Furnishings & Equip-Qt	2,760.00	.00	104.97	2,760.00	422.94	-2,337.06	15.32	119.95
8503300 Furnishings & Equipmen	.00	.00	.00	.00	.00	.00	.00	.00
PRINTING & PUBLICATIONS								
8601000 Printed Materials	18,325.00	1,137.18	924.73	18,325.00	18,726.34	401.34	102.19	19,751.91
8607000 War Cry Costs	2,300.00	287.50	108.00	2,300.00	1,830.00	-470.00	79.57	1,788.00
LOCAL TRAVEL & MEALS								
8701000 Other Trans. & Meals-O	1,500.00	76.36	157.64	1,500.00	465.57	-1,034.43	31.04	1,208.44
8701100 Other Trans. & Meals-E	.00	.00	17.60	.00	240.62	240.62	.00	1,372.13
8702000 SA Vehicles-Operating	5,000.00	365.24	181.40	5,000.00	2,358.69	-2,641.31	47.17	3,646.11
8702100 SA Vehicles-Operating	4,000.00	558.22	283.90	4,000.00	3,513.94	-486.06	87.85	5,925.12
8704000 SA Vehicles - Insuranc	7,292.00	607.69	514.56	7,292.00	6,174.72	-1,117.28	84.68	8,380.80
CONF, MEETINGS & MAJOR TRIPS								
8802000 Annual and Special Mee	3,200.00	.00	.00	3,200.00	5,274.30	2,074.30	164.82	4,104.87
8805000 Councils, Conferences	3,900.00	742.50	182.54	3,900.00	2,259.85	-1,640.15	57.94	2,495.64
SPECIFIC ASSISTANCE								
8904000 State & Interstate-Ind	.00	.00	.00	.00	.00	.00	.00	.00
8906000 Financial Assistance -	50,000.00	5,042.95	7,779.32	50,000.00	63,847.24	13,847.24	127.69	59,583.84
8906100 Financial Assistance -	.00	.00	749.96	.00	1,499.96	1,499.96	.00	.00
8906200 Financial Assistance-	.00	.00	.00	.00	50.00	50.00	.00	50.00
8906999-8906999 Financial Assi	17,798.00	.00	.00	17,798.00	17,798.00	.00	100.00	17,279.00
8916000 Fin Assist-Seasonal &	21,500.00	.00	.00	21,500.00	32,597.85	11,097.85	151.62	30,749.58
ORGANIZATION DUES								
9001000 Organization Membershi	600.00	.00	.00	600.00	740.00	140.00	123.33	397.75
AWARDS & GRANTS								
9103000 State & Inter-Training	.00	.00	.00	.00	150.00	150.00	.00	150.00
9104000 Educational Grants & S	4,000.00	.00	174.77	4,000.00	204.29	-3,795.71	5.11	6,829.26
INTEREST EXPENSE								
9303000 Interest Expense	.00	.00	.00	.00	.00	.00	.00	.00
MISCELLANEOUS								
9401000 Sundry	.00	.00	.00	.00	55.00	55.00	.00	6,112.32

Run Date 10/16/2009
Time 10:41:56

006 The Salvation Army -Bloomington, IN
Fiscal Year Beginning 10/1/2008
Budgeted Financial Statement for Period 12 September 100.00%
Summarized Consolidated - General Fund

	Annual Budget	Budget for Period	Actual for Period	Budget YTD	Actual YTD	Var Actual to YTD Budget Dollar	Var Actual to YTD Budget %	Actual YTD Last Year
9401001 Sales Tax Expense	00	.00	-64.30	00	-64.10	-64.10	.00	70.02
9402000 World Services - Corps	15,119.00	419.43	00	15,119.00	14,557.92	-561.08	96 29	14,417 22
9402100 Harvest Festival - Cor	.00	00	.00	00	50.00	50.00	.00	50.00
DEPRECIATION								
9501000 Depreciation - Automob	6,501.00	1,083 51	1,612 42	6,501.00	16,027.66	9,526.66	246.54	11,378.16
9502000 Depreciation - Other E	00	.00	00	00	.00	.00	.00	00
SUPPORT SERVICE/APPROPRIATION								
9605000 Appropriation to Other	.00	.00	.00	.00	.00	.00	.00	4,174.78
9692000 Support Service	81,211.00	5,787.19	4,061.00	81,211.00	81,244.42	33.42	100.04	72,492.92
TOTAL EXPENSES	858,955 00	158,251.49	69,467.23	858,955.00	825,058.90	-33,896.10	96.05	802,366.64
NET REVENUE OR (EXPENSE)	-3,731 00	-140,406 89	-18,530.56	-3,731.00	12,035.97	15,766.97	-322.59	-3,592 90

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name Shalom Community Center, Inc.

Is the Lead Agency a 501(c)(3)? X Yes ☐ No

Number of Agency Employees: Full-time 3 Part-time 7 Volunteers 1,764 total ; 672 Hunger Relief Program

Address where Project will be facilitated or housed:
219 E. Fourth St., Bloomington, IN 47408

Name of Project Administrator: Joel Rekas, Executive Director

Address 219 E Fourth St., P.O. Box 451, Bloomington, IN 47402-0451

Telephone & E-mail (812) 334-5734 / joel@shalomcommunitycenter.org

Name of other participating agencies, if different from Lead Agency: _____

Proposed Project:

Title of Project: Emergency Hunger Relief

Total Cost of Project: $883,288.00

Requested JHSSF Amount: $9,300.00

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$125,023.00	Other Grants and Contributions	Confirmed,but some not yet received
$221,000.00	In-kind contributions of food	Estimated based on 2009 results - pending
$ 25,520.00	In- kind provision of space & equipment by First United Methodist Church	confirmed

Number of Clients Served by this Project in 2010: 2,400

Number of City Residents Served by this Project in 2010: 2,160

Is this a request for operational costs? XYes ☐ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot X Bridge

Example:
Tables: 5 tables @ $12.00 each
Chairs: 20 chairs @ $8.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Salary & Wages (half-time Hunger Relief Assistant)	$9,300.00

Claim Submission Date: (*check one*) **0 July 2010 – September 2010** **X October 2010 – December 2010**

○ Other Dates Needed - As Explained in Application

*This form is available on our website at: http://bloomington.in.gov/council/funding.php

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name:	Shalom Community Center, Inc.
Address:	219 E. Fourth St. P.O. Box 451 Bloomington, IN 47402-0451
Phone & E-Mail:	(812) 334-5734 / joel@shalomcommunitycenter.org
Website:	www.shalomcommunitycenter.org
President of Board of Directors:	Joe E. Emerson

Director Information

Director of Lead Agency:	Joel Rekas, Executive Director
Director's Address:	219 E. Fourth St., P.O. Box 451 Bloomington, IN 47402-0451
Phone & E-Mail:	(812) 334-5734 / joel@shalomcommunitycenter.org

Presenter Information

Name of Person to Present Application to the Committee	Joel Rekas, Executive Director
Address	219 E. Fourth St., P.O. Box 451, Bloomington, IN 47402-0451
Phone & E-mail	(812) 334-5734 / joel@shalomcommunitycenter.org

Grant Writer Information

Name of Grant Writer:	Phillip Saunders
Address:	3725 E. Brownridge Road, Bloomington, IN 47401-4209
Phone & E-Mail:	(812) 336-0722 / saunders@indiana.edu

Please also include:

- **The Agency's Mission Statement in Two-Page Application Narrative**
- **A Simple Program Budget for use of requested funds**
- **A year-end financial statement that includes fund balances and total revenue & expenditures**

TWO PAGE STATEMENT ACCOMPANYING THE FUNDING REQUEST OF SHALOM COMMUNITY CENTER FOR SUPPORT OF EMERGENCY HUNGER RELIEF

Agency's Mission

The Shalom Community Center is a daytime respite and resource center for residents of Bloomington who are living in poverty and experiencing its ultimate expressions: hunger, homelessness, and lack of access to health care and basic life necessities. Its principal purpose is to serve as a front door to the larger community and the institutions which can help bring stability and a greater degree of self-sufficiency to those in need. The Center employs a low-barrier outreach model, which is considered to be best practice on a national level. This model includes the delivery of a continuum of onsite social services by area agencies, the provision of basic life supports, and the utilization of an asset-based, client-centered approach to empowerment. Our overriding goal is to maximize opportunities for all people to develop their assets and talents to the fullest extent possible, and to take responsibility for their own lives.

How Much Is Being Requested And What Will It Be Used For?

We are requesting $9,300.00 in bridge funding to complete the funding for a part-time hunger relief assistant. This position is new and will enable the organization to provide better hunger relief services to more people in Bloomington and Monroe County in this time of extraordinary demand for such services. The Monroe County Council awarded the Center $5,000.00 toward the creation of this position in November 2009. Shalom's Board of Directors has already voted to make this a permanent position in subsequent annual budgets. The Center had expected to complete the funding for this position in the 2010-11 CDBG funding cycle, but the request was not funded.

Simple Program Budget Detailing Use of Funds

Projected Expenses of Shalom's Hunger Relief Program in 2010:

Salary and Payroll Expenses of Hunger Relief Coordinator	$ 31,960.00
10% of Salary and Payroll Expenses of Executive Director	$ 4,703.00
In-kind Provision of Rent-free space and Commercial Kitchen Equipment by First United Methodist Church	$ 25,520.00
In-kind provision of 7,900 hours of volunteer help (valued at minimum wage of $7.25/hr + $0.725/hr in payroll expenses)	$502,445.00
Provision of 91,000 Free Meals through Shalom's Weekday Breakfasts and Lunch Program, Emergency Grocery Assistance and Templeton-Shalom Family Market	$309,360.00
Funds Requested from the Jack Hopkins social services funding program for a half-time Hunger relief Assistant	$ 9,300.00
TOTAL	$883,288.00

Projected Revenues:

Funds Requested from the Jack Hopkins social services funding program	$ 9, 3000.00
Other Grants and Contributions from Individuals and Community Supporters for Staff Salaries and Purchase of Food from Various Suppliers and at Subsidized Prices from the Hoosier Hills Food Bank	$ 125,023.00
In-kind Provision of Rent-free Space and Commercial Kitchen Equipment by First United Methodist Church	$ 25,520.00
In-kind provision of 7,900 hours of volunteer help (valued at minimum wage of $7.25/hr + $0.725/hr in payroll expenses)	$502,445.00
In-kind Provision of Free Food by Various Bloomington Businesses, Individuals, and the Hoosier Hills Food Bank	$221,000.00
TOTAL	$883,288.00

Financial Statements

The Shalom Center's last audited income statement is for the twelve months ending December 31, 2008. It is attached as Appendix A. An unaudited income and expense statement for 2009 is attached as Appendix B

Background Information

The Shalom Community Center was created in 2002 in response to a growing community concern about the lack of a daytime facility and services for homeless people. Begun as a partnership between the former Shelter, Inc. and First United Methodist Church in Bloomington, the Shalom Community Center reorganized, applied for and received non-

profit status as an independent organization following the dissolution of Shelter, Inc. in 2002. It was incorporated as an independent organization on August 14, 2002. It received its 501(C) (3) designation from the U.S. Internal Revenue Service in a letter dated September 19, 2002. Calendar year 2003 was the Shalom Community Center's first full year of operation as an independent organization. The Center has grown rapidly since that time to its status today as the area's "one-stop" service center for individuals and families experiencing homelessness and poverty. **In fact, the City of Bloomington Consolidated Plan 2005-2010 states: "... the newly created Shalom Center (2002) has become a clearing house for services to those who use its meal program."**

The Shalom Community Center continues to experience a significant increase in demand for its hunger relief programs. In 2009, the Center served 80,561 meals through its breakfast and lunch programs – **a 17.5% increase over 2008**. This follows a 20% increase in 2008 over 2007 in the number of meals served. Likewise, the Center's Templeton Shalom Family Market, a weekly food pantry focused on addressing family food needs, remained busy providing groceries and supplies to 1,698 families, representing 6,355 men, women and children. These increases reflect the growing need for hunger relief support in our current economic climate, and the first quarter of 2010 is showing similar demand.

The Shalom Community Center has always worked deliberately and effectively in partnership with area programs that provide services to those in need. **In fact, the City of Bloomington Draft Consolidated Plan 2010-2015 states: "Service coordination is a key part of the local strategy of support and effort to regain self-sufficiency. Shalom Community Center is a daytime resource center for anyone experiencing poverty and or homelessness. ..."** As Bloomington's principal provider of free breakfasts and lunches every weekday throughout the year, as well as a weekly provider of groceries at its Family Market, the Center is one of a small number of agencies that represent the area's safety net against hunger and food insecurity. The challenges that we all face have been well documented locally.

Based on the past year's experience and current indicators, Shalom Community Center is projecting that it will serve 91,000 meals and provide groceries to 12,000 people during 2010. Although the Center's Board of Directors increased the budget line for food purchases by $6,000.00 in 2010, escalating demand for assistance will clearly challenge the agency's financial capacity.

Shalom Community Center is grateful to the City Council for its 2007 – 2009 Jack Hopkins awards. Those monies enabled us to begin and complete the process of facilities improvement and capacity building for the Center's Hunger Relief Program, as well as implementation of recommendations from the Monroe County Health Department. **However, bridge support from the Jack Hopkins Social Service Fund is crucial in 2010 if the agency is to help our community cope with the continuing economic crisis and one of its devastating manifestations—hunger and food insecurity. The Center's 2010 Jack Hopkins request represents approximately 11 % of the hard (cash) cost of this year's Hunger Relief Program.**

Relation of Request to Three Criteria

1. Priority for Social Service Funds. The programs of Shalom Community Center, Inc. clearly meet the test of providing specialized services to low income city residents. In 2003, United Way's Community Services Needs Assessment Report indicated that approximately 25% of Monroe County residents live in poverty or serious economic risk. The Shalom Community Center is at the heart of anti-poverty efforts in Bloomington, serving primarily our most vulnerable citizens who are experiencing hunger and homelessness.

2. One-time Investment Leveraged Through Matching Funds. This one-time request to help the Shalom Community Center address an emergency situation in our community is leveraged almost 95 times by cash and in-kind contributions from other sources.

3. Broad and Long Lasting Benefits to the Community. This one-time investment will provide significant hunger relief for Bloomington's most vulnerable citizens.

We would welcome an opportunity to make a further presentation of our proposal and answer questions on April 29.

Appendix A

Audited Financial Statement From Stampfli Associates, CPAs, P.C.

SHALOM COMMUNITY CENTER, INC.

Statement of Support, Revenue, Expenses and Changes in Net Assets - Cash Basis
Year Ended December 31, 2008 and 2007

	2008	2007
SUPPORT AND REVENUE:		
Contributions - Direct	$ 194,425	$ 198,696
Contributions - Direct - In Kind	136,129	144,506
Contributions - Indirect	92,043	64,483
Contributions - Indirect - In Kind	201,006	195,931
Total support	623,603	603,616
Government grants	21,086	35,321
Interest Income	1,632	1,382
Other revenue	2,450	19,639
Total Revenue	25,168	56,342
Total Support and revenue	648,771	659,958
EXPENSES		
Program services	600,624	539,549
Supporting services:		
Management and general	40,552	37,844
Fund raising	20,449	31,151
Total expenses	661,625	608,544
CHANGES IN UNRESTRICTED NET ASSETS	(12,854)	51,414
NET ASSETS - January 1	138,687	87,273
NET ASSETS - December 31	$ 125,833	$ 138,687

Appendix B

Unaudited Income and Expense Statement for 2009

Shalom Community Center, Inc.

Income Statement

For the Twelve Months Ending December 31, 2009

	Current Month		Year to Date	
Revenues				
Unrestricted - Individual	$ 90,838.40	23.40	$ 90,838.40	23.40
Unrestricted - Faith Community	21,216.75	5.47	21,216.75	5.47
Unrestricted - Business	4,200.00	1.08	4,200.00	1.08
Unrestricted - Edu Institution	407.15	0.10	407.15	0.10
Unrestricted - Foundation	8,273.91	2.13	8,273.91	2.13
Unrestricted - Government	1,500.00	0.39	1,500.00	0.39
Unrestricted - Nonprofit Org	149.62	0.04	149.62	0.04
Unrestricted - Organization	7,658.39	1.97	7,658.39	1.97
TR - Individual	635.00	0.16	635.00	0.16
TR - Emergency Fund	19,425.00	5.00	19,425.00	5.00
TR - Winter Shelter	22,512.70	5.80	22,512.70	5.80
TR - Hunger Relief	2,500.00	0.64	2,500.00	0.64
TR - Staff Bonus	1,795.00	0.46	1,795.00	0.46
TR - Bus tickets	1,666.00	0.43	1,666.00	0.43
Grants - General	30,736.42	7.92	30,736.42	7.92
Grants-Emergency Fund	1,500.00	0.39	1,500.00	0.39
United Way	13,306.21	3.43	13,306.21	3.43
Grants-Jack Hopkins	18,000.00	4.64	18,000.00	4.64
Grant - MLK	800.00	0.21	800.00	0.21
Grants - CDBG	0.00	0.00	0.00	0.00
Grants-Winter Night Shelter	0.00	0.00	0.00	0.00
Grants - Legal Clinic	1,834.13	0.47	1,834.13	0.47
Transfer of Funds - FUMC	0.00	0.00	0.00	0.00
Fundraising - Ticket Sales	10,156.70	2.62	10,156.70	2.62
Fundraising - Special Events	23,533.90	6.06	23,533.90	6.06
Year-End Campaign	0.00	0.00	0.00	0.00
Feinstein Campaign	23,298.44	6.00	23,298.44	6.00
NAP Contributions	79,210.00	20.40	79,210.00	20.40
Foundation Funding	0.00	0.00	0.00	0.00
Interest Income	311.29	0.08	311.29	0.08
Other Income	1,468.19	0.38	1,468.19	0.38
In Kind Contributions - FUMC	1,265.23	0.33	1,265.23	0.33
In Kind Contributions - Indiv	0.00	0.00	0.00	0.00
In Kind Contributions - Faith	0.00	0.00	0.00	0.00
In Kind Contributions-Business	0.00	0.00	0.00	0.00
Interest Income	0.00	0.00	0.00	0.00
Total Revenues	388,198.43	100.00	388,198.43	100.00
Cost of Sales				
Total Cost of Sales	0.00	0.00	0.00	0.00
Gross Profit	388,198.43	100.00	388,198.43	100.00
Expenses				

Shalom Community Center, Inc.
Income Statement
For the Twelve Months Ending December 31, 2009

	Current Month		Year to Date	
Advertising and Promotion	307.13	0.08	307.13	0.08
Safety Net	0.00	0.00	0.00	0.00
Communications Expense	25.89	0.01	25.89	0.01
Communications - Legal Clinic	0.00	0.00	0.00	0.00
Office Supplies	2,886.19	0.74	2,886.19	0.74
Office Supplies - Legal Clinic	365.37	0.09	365.37	0.09
Office Supplies - In Kind	28.47	0.01	28.47	0.01
Custodial Supplies	900.00	0.23	900.00	0.23
Custodial - Legal Clinic	0.00	0.00	0.00	0.00
Custodial Supplies - In Kind	0.00	0.00	0.00	0.00
Janitorial Services	52.00	0.01	52.00	0.01
Maintenance and Repair	4,169.16	1.07	4,169.16	1.07
Maintenance/Repair - In Kind	0.00	0.00	0.00	0.00
Postage	988.41	0.25	988.41	0.25
Postage - Legal Clinic	0.00	0.00	0.00	0.00
Postage - In Kind	1,236.76	0.32	1,236.76	0.32
Insurance	10,363.15	2.67	10,363.15	2.67
Fundraising Expense	11,727.58	3.02	11,727.58	3.02
Fundraising Exp - Legal Clinic	0.00	0.00	0.00	0.00
Background Checks	738.00	0.19	738.00	0.19
Bank/Credit Card Fees	126.06	0.03	126.06	0.03
Computer Expenses	100.00	0.03	100.00	0.03
Computer Exp - Legal Clinic	0.00	0.00	0.00	0.00
Guest Needs	466.81	0.12	466.81	0.12
Guest Needs-Winter Shelter	581.99	0.15	581.99	0.15
Guest Needs - In Kind	0.00	0.00	0.00	0.00
Guest Supplies, Adult, In Kind	0.00	0.00	0.00	0.00
Guest Supplies, Child, In Kind	0.00	0.00	0.00	0.00
Kitchen Supplies	298.07	0.08	298.07	0.08
Kitchen Supplies - In Kind	0.00	0.00	0.00	0.00
Computer Equipment	0.00	0.00	0.00	0.00
Computer Equip - Legal Clinic	0.00	0.00	0.00	0.00
Client Programming	499.60	0.13	499.60	0.13
Equipment	1,391.00	0.36	1,391.00	0.36
Client Bus Tickets	5,550.00	1.43	5,550.00	1.43
Food Expense	37,133.56	9.57	37,133.56	9.57
Food Expense - In Kind	0.00	0.00	0.00	0.00
Telephone	9,593.91	2.47	9,593.91	2.47
Electricity	0.00	0.00	0.00	0.00
Natural Gas	0.00	0.00	0.00	0.00
Rent Expense - In Kind	0.00	0.00	0.00	0.00
Rent Expense	0.00	0.00	0.00	0.00
Water Expense	0.00	0.00	0.00	0.00
Utilities	2,700.00	0.70	2,700.00	0.70
Salary and Wage Expense - SCC	238,455.46	61.43	238,455.46	61.43
Salary/Wage Exp-Legal Clinic	0.00	0.00	0.00	0.00
Salary/Wage Exp-Winter Shelter	0.00	0.00	0.00	0.00
Volunteer Time - In Kind	0.00	0.00	0.00	0.00

Shalom Community Center, Inc.
Income Statement
For the Twelve Months Ending December 31, 2009

	Current Month		Year to Date	
Employee Health Benefits - SCC	2,871.32	0.74	2,871.32	0.74
Empl Hlth Benefits-Lgl Clinic	125.00	0.03	125.00	0.03
Payroll Tax Expense - SCC	19,788.33	5.10	19,788.33	5.10
Payroll Tax Exp-Legal Clinic	0.00	0.00	0.00	0.00
Payroll Tax Exp-Winter Shelter	0.00	0.00	0.00	0.00
Worker Training Fund	0.00	0.00	0.00	0.00
Tax Penalty	0.00	0.00	0.00	0.00
Employee Expense	1,067.46	0.27	1,067.46	0.27
Subcontractor - Work Study	0.00	0.00	0.00	0.00
Subcontractor - General	0.00	0.00	0.00	0.00
Miscellaneous Expenses	2,134.00	0.55	2,134.00	0.55
Education/Seminars	304.00	0.08	304.00	0.08
Professional Fees	4,260.00	1.10	4,260.00	1.10
Client Security Deposits	699.00	0.18	699.00	0.18
Client Utilities - Electricity	5,900.58	1.52	5,900.58	1.52
Client Utilities - Gas	1,101.58	0.28	1,101.58	0.28
Client Water/Sewer, Phone	762.06	0.20	762.06	0.20
Client Prescriptions	19.25	0.00	19.25	0.00
Client Gasoline	160.00	0.04	160.00	0.04
Client Rent	3,347.08	0.86	3,347.08	0.86
Client BMV/B.C. Fees	3,186.75	0.82	3,186.75	0.82
Interest Expense	0.00	0.00	0.00	0.00
Depreciation Expense	0.00	0.00	0.00	0.00
Total Expenses	376,410.98	96.96	376,410.98	96.96
Net Income	$ 11,787.45	3.04	$ 11,787.45	3.04

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name: South Central Community Action Program, Inc.

Is the Lead Agency a 501(c)(3)? ■ Yes ☐ No

Number of Agency Employees: Full-time 112 Part-time 11 Volunteers 710

Address where Project will be facilitated or housed:
1500 W. 15th Street, Bloomington, IN 47404

Name of Project Administrator: Chris Myers, Director of Operations

Address: 1500 W. 15th Street, Bloomington, IN 47404

Telephone & E-mail: 339-3447, ext. 223, chrism@insccap.org

Name of other participating agencies, if different from Lead Agency:

Proposed Project:

Title of Project: SCCAP Parking Lot Expansion

Total Cost of Project: $28,815

Requested JHSSF Amount: $22,000

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
$3,815	SCCAP Program Income	Confirmed
$3,000	Fund raising - Friends of SCCAP committee	Pending

Number of Clients Served by this Project in 2010: 3059 (some of the 3059 are household rather than individuals)

Number of City Residents Served by this Project in 2010: 2447 (some of the 2447 are households rather than individuals)

Is this a request for operational costs? ☐ Yes ■ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☐ Bridge

Example:
Tables: *5 tables @ $12.00 each*
Chairs: *20 chairs @ $8.00 each*

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Paving for 15 parking spaces (see attached estimate for details)	$22,000

Claim Submission Date: *(check one)*

☑ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: South Central Community Action Program

Address: 1500 W. 15th Street

Bloomington, IN 47404

Phone & E-Mail: 339-3447

Website: www.insccap.org

President of Board of Directors: Jack Slaybaugh

Director Information

Director of Lead Agency: Todd Lare

Director's Address: 1500 W. 15th Street, Bloomington, IN 47404

Phone & E-Mail: todd@insccap.org

Presenter Information

Name of Person to Present Application to the Committee: Todd Lare

Address: 1500 W. 15th Street, Bloomington, IN 47404

Phone & E-mail: todd@insccap.org

Grant Writer Information

Name of Grant Writer: Doug Wilson

Address: 1500 W. 15th Street, Bloomington, IN 47404

Phone & E-Mail: 339-3447, ext. 262, doug@insccap.org

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Agency Mission
The South Central Community Action Program (SCCAP) is a nonprofit organization based in Bloomington that has served low-income people for 45 years. Our mission is to provide opportunities for low-income citizens to move toward personal and economic independence. SCCAP administers the Circles Initiative and Head Start programs in Monroe County, and, it also operates the Energy Assistance, Weatherization, Individual Development Account and Section 8 programs in Monroe, Morgan, Owen and Brown counties. We serve more than 11,000 individuals annually. We work in partnership with more than a dozen other agencies and organizations in providing our services.

Nature of the Project
The project is located at the main office of the South Central Community Action Program (SCCAP), 1500 W. 15th Street in Bloomington, which is located within the City of Bloomington. SCCAP is requesting $22,000 to add 15 spaces to the parking lots at that location. These additional spots would increase our available parking from 55 to 70 spots in our parking lots. This office has experienced severe overcrowding of its parking lot for more than five years as a result of growth in the number of clients it serves and in the staff needed to serve those clients. During busy times on an average day, there are cars parked in several unsafe areas such as an adjacent narrow street, in nearby residents' yards and in grassy areas on SCCAP's property. This creates potentially dangerous conditions, particularly because SCCAP's Head Start program operates five buses out of this location, carrying 3- to 5-year olds, and is an inconvenience for all of our clients and employees. SCCAP serves hundreds of elderly and disabled low-income citizens each year who are put in painful and/or dangerous situations by having to park on a street away from our building.

It is common for about a dozen vehicles to be squeezed into spaces not intended for parking in our front and back lots and along 15th Street, as documented in a parking survey conducted in November 2009. The extra cars on 15th Street are of particular concern because they make it very difficult for Head Start buses to make the turn off of 15th Street into our parking lot. SCCAP has received a complaint about this situation from the Monroe County Community School Corporation, which also has buses that pick up and drop off students at our building through a partnership with Head Start to serve special needs children. The proposed 15-space expansion of the parking lot would take care of the daily problem of cars located in spots not intended for parking. There would still be occasions when parking would be inadequate for large meetings or events, but the situation on most days would be greatly improved safety for the large numbers of low-income people who receive much-needed services at SCCAP.

The number of additional parking spots, 15, and the location of those spots were recommended to SCCAP by the City of Bloomington Planning Department (Tom Micuda and Patrick Shay) after the planning staff examined other possibilities to add parking near our building. The costs requested for this project are based on the attached written estimate from Dave O'Mara Contractor, Inc.

Satisfaction of Funding Criteria

The Program Should Address a Previously Identified Social Service Priority
The City's 2005-2010 Consolidated Plan describes the need for programs to help low-income people in its Anti-poverty Strategy on page 124. The proposed parking lot expansion will benefit a large number of low-income households (more than 3,000 annually) who receive services at Bloomington's largest anti-poverty agency. All of the programs provided at the SCCAP main office are anti-poverty programs that support this strategy. The Community Development Table, found on page 72 of the Consolidated Plan, identifies Child Care Services as a High Priority Need. SCCAP's Head Start program is the largest child care program for low-income families in Bloomington. SCCAP also provides Public Services, another High Priority Need on the Community Development Table. These Public Services are defined in the Consolidated Plan as those that "serve low income individual/families with their basic emergency needs:

food, shelter and health care" and that "provide a safety net for community members in need." SCCAP's assistance with emergency utility payments for low-income families, many of them facing disconnection, certainly fits this category, as does its Weatherization Program (cutting utility costs, while keeping families warmer in winter), its affordable rental housing program and its Section 8 housing program, which provides decent, safe shelter that would not otherwise be affordable.

The need for the proposed project is clear in looking at the number of low-income clients who are now served at SCCAP and the increased number of staff necessary to provide a broad range of services to those clients. SCCAP has 65 employees working out of its Bloomington office, making its current 55 parking spots clearly inadequate when considering that on a busy day we have more than 60 clients visit our office -- 40 for Energy Assistance Programs, 10 for Weatherization, five or more for Section 8 housing, five or more for Family Development and roughly five for the Circles Initiative (Note: the number of client visits to the office is much higher than the number of clients served because many clients are at our office multiple times). This doesn't include the many parents who drop off and pick up their Head Start children daily for the four Head Start classrooms located at our main office, nor the private contractors who must come to our office frequently as part of their involvement in our Weatherization Program.

When our office was built in 1992, SCCAP had 38 employees at this office and served far fewer clients. This number had grown to roughly 58 by 2008. At that point, there had been a serious shortage of parking at SCCAP for close to five years as the agency experienced an average growth rate in clients of about five percent per year. This shortage of parking has grown since the summer of 2009, when stimulus funds allowed SCCAP to make major expansions of its Head Start and Weatherization programs. This year, SCCAP is on pace for a 10 percent increase in clients served over 2009.

The Funds Should Provide a One-Time Investment with Leveraged Matching Funds
The funds requested for this project are for a one-time investment in the expansion of SCCAP's parking lot at its main office in Bloomington. This expansion will allow us to continue to serve more low-income people with all of the services we provide.

As indicated in the attached budget, SCCAP is seeking $22,000 from the Jack Hopkins Social Services Funding Committee toward completion of this project. SCCAP has so far secured $3,815 toward the completion of the parking lot expansion project and its fundraising committee, the Friends of SCCAP, will raise another $3,000. In addition to leveraging these funds, the requested funds are truly leveraging the several million dollars in services that SCCAP provides at the location to low-income individuals and families from the City of Bloomington each year.

The Program Should Have Broad and Lasting Benefit to the Community
There is no other investment the Jack Hopkins committee can make that will have a greater impact on low-income people in Bloomington. SCCAP offers by far the broadest range of services for low-income people of any social services agency in Monroe County.

While expanding a parking lot may not be as eye-catching as creating a new program, it is essential in this case to offer services to low-income people that are safe and accessible for all. SCCAP has been fortunate that several different funding sources have allowed us to expand our services over the years to help meet the growing need for services to the working poor and the unemployed. These funding sources, however have not included funding for expansions to our parking lot (the proposed leveraged funds are from our limited program income or are for staff to oversee the project). The Jack Hopkins committee can make a lasting contribution to the thousands of local residents who use SCCAP services each year by providing the remaining funding needed for this project.

Budget item	Funding Sources	Cost	Confirmed
Paving for 15 parking spaces	SCCAP	$2,200	Yes
	Jack Hopkins	22,000	No
	Friends of SCCAP	3,000	No
Project fees	SCCAP	1,000	Yes
<u>Project Oversight</u>			
Director of Operations 20 hours @ 24.85/hr. + fringes	SCCAP	525	Yes
Property Manager 5 hours @ 16.79/hr. + fringes	SCCAP	90	Yes

TOTAL PROJECT COST	$28,815
TOTAL LEVERAGED FUNDS	6,815
TOTAL REQUESTED	$22,000

Proposal

DAVE O'MARA

Dave O'Mara Contractor, Inc.
P.O. Box 1117
Bloomington, Indiana 47402

Phone: 812-824-5900
Fax: 812-824-5902

PROPOSAL SUBMITTED TO: Ms. Chris Myers	PHONE	DATE
South Central Comm. Action Program, Inc.	339-3447 Ext. 223/fax-334-8366	11/18/2009
STREET	JOB NAME	
1500 W. 15th. Street	South Central Comm. Action Program, Inc.	
CITY, STATE AND ZIP CODE	JOB LOCATION	Job Phone
Bloomington, IN 47404	1500 W. 15th St., Bloomington, IN	

We hereby submit specification and estimates for: **ASPHALT PAVING**

Our 2010 Paving Price of $12,260.00, for 7 parking spaces, includes the following:

1. Excavate sod as needed on 18' x 63' area and remove from the job-site.
2. Furnish/install average six (6") inches Compacted Aggregate, pave with average two (2') inches Hot Mix Asphalt 19mm Intermediate and average one (1") inch Hot Mix Asphalt 9.5mm Surface and roll each lift until thoroughly compacted.
3. Stripe for 7 cars and furnish/install 7 wheel stops.
4. Place rip-rap and Seed/Straw as needed on North slope to prevent erosion.

Our 2010 Paving Price of $18,225.00, for 8 parking spaces, includes the following:

5. Excavate sod and existing curb/gutter on 16' x 72' and remove from the job-site.
6. Prepare and pave same as Item #2 above.
7. Install stackable block wall on East side of parking area average three (3') feet high.
8. Stripe for 8 cars and furnish/install 8 wheel stops.
9. Seed/Straw disturbed areas as needed.

NOTE: Total price if both areas completed at same time will be $27,200.00.

Our Prices **DO NOT** include the following:

1. Bonds, Permits, Sales Tax on materials, Testing (services of an independent testing laboratory).
2. Excavation of solid rock if encountered.
3. Repair/replacement of underground utilities if encountered.

We propose hereby to furnish material and labor-complete in accordance with above specifications, for the sum of:

see above dollars see above

Payment to be made as follows: Upon receipt of invoice.

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

Authorized Signature

Ed M Pruett Estimator

Note: This proposal may be withdrawn by us if not accepted within 30 days.

Acceptance of Proposal - The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Signature _____

Date of Acceptance _____

Signature _____

SOUTH CENTRAL COMMUNITY ACTION PROGRAM, INC.
Bloomington, Indiana

EXHIBIT A

STATEMENTS OF FINANCIAL POSITION

ASSETS

	December 31, 2008	2007
Current Assets		
Cash in bank	$758,242	$532,684
Grants receivable	437,346	438,949
Other receivables	405,228	394,707
Total current assets	1,600,816	1,366,340
Long-term Assets		
Mortgage receivable	48,140	46,620
Property and equipment, net	1,422,534	1,541,297
Other long-term assets	7,332	10,160
Total long-term assets	1,478,006	1,598,077
Total assets	$3,078,822	$2,964,417

LIABILITIES AND NET ASSETS

Current Liabilities		
Accounts payable	$984,356	$879,613
Accruals	106,986	150,029
Current portion of long-term debt	60,240	58,634
Total current liabilities	1,151,582	1,088,276
Long-term liabilities		
Long-term debt net of current portion	389,363	415,224
Bonds payable net of current portion	279,286	313,225
Total long-term liabilities	668,649	728,449
Net Assets		
Temporarily restricted	153,601	169,660
Permanently restricted	15,370	30,370
Unrestricted	1,089,620	947,662
Total Net Assets	1,258,591	1,147,692
TOTAL LIABILITIES AND NET ASSETS	$3,078,822	$2,964,417

The accompanying notes are an integral part of the financial statements

SOUTH CENTRAL COMMUNITY ACTION PROGRAM, INC.
Bloomington, Indiana

SCHEDULES OF PROGRAM ACTIVITY
For the Years Ended December 31,

	Program Services													
	C.S.B.G.	Energy Assistance	D.O.E. WX	LIHEAP Weatherization	SWEEP Weatherization	Head Start	Self-Sufficiency	Section 8	Housing & Other	Management and General	Subtotal	GAAP Adjustments	2008 Total	2007 Total
Revenue:														
Current year awards	$418,791	$2,588,928	$297,659	$225,075	$31,372	$1,951,948	$5,850	$1,911,4[illegible]	$344,872	$0	$7,775,912	$0	$7,775,912	$7,211,793
Program income	0	0	0	0	0	0	0	0	84,016	341	84,357	0	84,357	101,195
Interest income	0	0	0	0	0	3	0	0	0	7,086	7,089	0	7,089	12,415
Other income	233	1,410	0	0	0	475,659	100	0	96,162	(16,872)	556,692	(78,380)	478,312	548,691
Total Revenue	419,024	2,590,338	297,659	225,075	31,372	2,427,610	5,950	1,911,4[illegible]	525,050	(9,445)	8,424,050	(78,380)	8,345,670	7,874,094
Expenses:														
Personnel	128,855	265,695	110,138	69,158	3,069	1,509,973	6	11[illegible],220	123,120	45,749	2,372,983	0	2,372,983	2,234,771
Occupancy	12,249	32,715	6,852	5,693	57	66,334	2,519	15,809	32,060	(62)	174,226	26,235	200,461	232,414
Contractual	1,878	5,714	844	843	70	28,442	28	2,070	1,987	0	41,876	0	41,876	230,896
Materials and supplies	16,138	47,932	5,494	9,082	177	92,459	1,423	7,144	1,100	1,426	182,375	0	182,375	201,321
Equipment purchases	57,808	15,769	3,926	21,004	58	130,170	1,677	4,507	56,936	275	292,130	(36,407)	255,723	190,652
Travel	43,252	3,374	3,644	1,907	108	55,084	158	3,404	7,186	354	118,471	0	118,471	89,492
Insurance	1,200	7,504	3,739	3,362	338	37,959	0	3,431	11,647	0	69,180	0	69,180	90,409
Interest	21,917	0	0	0	0	0	0	0	28,424	0	50,341	0	50,341	57,242
Client support	127,292	2,210,804	163,017	113,702	27,494	33,697	0	1,623,635	229,306	4,748	4,533,746	0	4,533,746	3,914,252
In-kind support	0	0	0	0	0	469,882	0	0	0	0	469,882	(78,380)	391,502	393,313
Other	8,435	831	5	324	1	3,610	139	(325)	4,814	280	18,113	0	18,113	60,167
Total Expenses	419,024	2,590,338	297,659	225,075	31,372	2,427,610	5,950	1,776,915	496,580	52,770	8,323,323	(88,552)	8,234,771	7,694,929
Change in net assets	0	0	0	0	0	0	0	134,472	28,470	(62,215)	100,727	10,172	110,899	179,165
Net Assets - Beginning of Year	0	0	0	0	0	0	0	0	71,175	989,999	1,061,174	86,518	1,147,692	968,527
Net Assets - End of Year	$0	$0	$0	$0	$0	$0	$0	$134,472	$99,645	$927,784	$1,161,901	$96,690	$1,258,591	$1,147,692

The accompanying notes are an integral part of the financial statements

SCCAP

PRELIMINARY ECONOMIC
RESPONSE MANAGER

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name: Stepping Stones

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 2 Part-time 2 Volunteers 5+

Address where Project will be facilitated or housed:
2615 E. 2nd St. Apt #4 Bloomington, IN 47401

Name of Project Administrator: Warren Wade

Address: P.O. Box 1366 Bloomington, IN 47402

Telephone & E-mail: (812) 339-9771 & wwade@steppingstones-inc.org

Name of other participating agencies, if different from Lead Agency: N/A

Proposed Project:

Title of Project: Capital Investment

Total Cost of Project: 7,074.00

Requested JHSSF Amount: 4,820.00

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
1,639.00	Techsoup.org	Confirmed
480.00	Comfort Solutions	Confirmed
108.00	IU Surplus	Confirmed

Number of Clients Served by this Project in 2010: 34

Number of City Residents Served by this Project in 2010: 34

Is this a request for operational costs? ☒ Yes ☐ No

If "yes," is the request for a pilot project or for bridge funding? ☒ Pilot ☐ Bridge

Example:
Tables: 5 tables @ $12.00 each
Chairs: 20 chairs @ $8.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Techology Request	$ 1,790.00
Renovation	$ 3,030.00

Claim Submission Date: *(check one)*

☑ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Stepping Stones, Inc

Address: P.O. Box 1366
Bloomington, IN 47402

Phone & E-Mail: (812) 339-9771 & wwade@steppingstones-inc.org

Website: www.steppingstones-inc.org

President of Board of Directors: Dustin Plummer

Director Information

Director of Lead Agency: Sheri Benham

Director's Address: P.O. Box 1366 Bloomington, IN 47402

Phone & E-Mail: (812) 339-9771 & sbenham@steppingstones-inc.org

Presenter Information

Name of Person to Present Application to the Committee: Warren Wade

Address: P.O. Box 1366 Bloomington, IN 47402

Phone & E-mail: (812) 339-9771 & wwade@steppingstones-inc.org

Grant Writer Information

Name of Grant Writer: Warren Wade

Address: P.O. Box 1366 Bloomington, IN 47402

Phone & E-Mail: (812) 339-9771 & wwade@steppingstones-inc.org

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

Agency Mission

Stepping Stones, Inc.'s mission is to provide a semi-supervised transitional housing and supportive services program for youth between the ages of 16-20 that are experiencing homelessness. They become homeless due to some type of domestic abuse (physical, sexual or substance abuse); family dysfunction and breakdown; inadequate housing that cannot accommodate them; or they have been abandoned, kicked out of or have left and are not allowed to return to their home of origin. Our supportive housing program provides services to our residents 24 hours a day, 7 days a week for up to two years and has three primary components which effectively address the immediate, emergency need of our youth and aid in preparation for the future: 1) housing for seven residents; and 2) educational encouragement and attainment and vocational planning and preparation and 3) supportive services including life skills development, case management, and assistance for current and former residents. In a living situation analogous to foster care or group home living, we provide meals multiple times a week, mentoring, and case management; plus, they are given a *home*.

Stepping Stones also provides outreach services to other at-risk youth in the community. Our staff provide life skills education such as job coaching to help them obtain and maintain a job; teach essential life and social skills like money management, cooking, shopping, and tutoring; or connect them with GED, vocational training programs, and postsecondary educational opportunities. Service provision is customized to the needs of the youth.

Satisfaction of Funding Criteria

The program should address a previously identified priority for social services funds

As noted in the Consolidated Plan, the lack of housing and necessary services provided to homeless adolescents was identified as a "critical problem" by the Housing Network of Region 10 (115) and an essential aspect of the community's long-range planning. In response to the public service category "05D Youth Services" being given a "high priority" (72) and the identified "need for a residential mentoring program for 'runaway' or 'throwaway' teens who are struggling to survive," Stepping Stones was created through a partnership with the Youth Services Bureau and is the only organization in our county addressing solely the needs of this population. Through housing, educational encouragement and attainment, vocational planning, and other life skills training, we provide the "most vulnerable of the economically disadvantaged population...[an]...opportunity to succeed as adults" (126). While we effectively address the needs for youth in our program, there is still a need in the community as evidenced by youth on our waiting list; thus, this program will move us in the direction of being able to serve those youth.

With the support of Jack Hopkins last year, Stepping Stones was able to move our Resident Assistant (RA) out of the community center into an additional apartment and hire a second RA. The bedroom in which the RA used to live was converted into a "Resident Lab" in which residents can fill out job applications, do homework and other activities. All of these steps were in preparation for further steps made by Stepping Stones to address identified priorities. With the support of the Community Foundation, Stepping Stones received funding to pay for payroll and furniture needs to add a seventh bed for a male. Tentatively, over the next 12 to 18 months, Stepping Stones will be similarly converting the large bedrooms in our female apartments to add two additional beds, bringing our total amount of homeless youth that can be housed in our program from six in 2009 to nine by the end of 2011.

Additionally, Stepping Stones has launched a bolstered, supportive outreach pilot program to other at-risk youth in our community. With the support of the County Council, Stepping Stones has reached youth outside of our program and provided them with various services from employment counseling and tutoring to finding apartment furnishings and other case management.

These initiatives, both old and new, are in response to a previously identified need in our community: needs of youth for both housing and services that provide them the opportunity to succeed. The project proposed takes place entirely in Bloomington, IN and serves almost exclusively Bloomington and Monroe County residents.

Request & Use of Funds

Stepping Stones is requesting **$4,820.00** from the Jack Hopkins Social Services Funding Committee for multiple *One-Time Investments: renovation and technologies.* The following items have been identified as necessary investments to increase Stepping Stones visibility in the community which in turn will increase funding to provide for more opportunities for youth as well as maintain and update operations.

The Funds Should Provide a One-Time Investment with Leveraged Matching Funds

Computer/Technology Equipment – In response to the identified social services needs mentioned above, Stepping Stones has grown both in program and staff capacity. To maintain these levels and to reach out further to youth and the community about the need, Stepping Stones needs to make *"system-wide improvements"* to our "information and communication technologies." To that end, various software and web-based programming have been tested and proven to meet our needs. One such program will make applying to be in our program and on our waitlist (as well as employment) easier for youth and those counselors, parents, friends and relatives that contact us on their behalf.

Regular communication with donors is statistically one of the most effective ways to maintain and cultivate donor relations. Stepping Stones needs to make significant investment to our community presence efforts via web-based activities such as social networking sites and email correspondence. Responses to an increase in marketing will benefit youth by way of additional donations and goods, in-kind services, and other assets. Jack Hopkins' gift would be considered a one-time investment into these recurring costs.

In order to continually grow our organization, we must have the community support by way of donations. Therefore, Stepping Stones is also requesting funds for donor and volunteer software as well as graphic design software. For years, Stepping Stones has utilized an access database to monitor and track donations. As we further develop our practices, we recognize our needs have grown beyond the capacity of our database. The software to be purchased is a one-time transaction.

Renovation – Up until December of last year when we received support from the Community Foundation to expand our housing and purchase items for these new openings, Stepping Stones has relied almost entirely on community support for apartment furnishings and furniture by way of donations. This means that we traditionally receive couches and beds second and third hand. After nearly five years and over 40 youth living in our program and congregating at our community center, their apartments are now in dire need of new items. With Jack Hopkins funds, we would purchase new beds for all six of our original beds as well as couches and other items for our apartments. As we are in a small apartment complex, we also have no storage facility in which we can store items as large as this and are requesting support from Jack Hopkins for one year of storage rental space.

Matching Funds

Because of the quantity in which the furniture is purchased and our tax-exempt status, local furniture retailers have promised between 25% and 30% discount on the purchase of furniture. The Community Foundation has provided us funds to furniture costs associated with the expansion of our program. Similarly, we will receive a 91% discount on the nearly $1,800 graphic design software we are requesting from an online distributor.

Broad and Long Lasting Benefits to the Community

Stepping Stones continues to reach out to more youth through housing and services which produces long lasting benefits for the Bloomington community. Whether it is being able and encouraged to complete high school and, thus, increase their potential earnings income or being housed in a safe, nurturing environment which fosters productivity, creativity and ability or reducing costs on alternative systems like foster care, juvenile and adult corrections, and emergency care, systems which homeless youth tend to affect – Stepping Stones mission is to affect life-long changes and provide long-last benefits to our youth. An investment from the Jack Hopkins Social Services Fund will sustain and bolster the efforts already in place to reach out to more youth in our community which, in turn, will yield more productive citizens willing and able to give to their fullest potential.

Capital Investment

	Project	Jack Hopkins	In-Kind/Discount	Total	Source
1					
2	Technology				
3	Graphic Design Software	160.00	1,639.00	1,799.00	Techsoup
4	Online Application/Waitlist	180.00	-	180.00	Jack Hopkins
5	Marketing Software	153.00	27.00	180.00	Jack Hopkins/Constant contact
6	Donor/Volunteer Software	1,297.00	-	1,297.00	Jack Hopkins
7	Total Technology	1,790.00	1,666.00	3,456.00	Jack Hopkins
8	Renovation				
9	Furniture	2,430.00	588.00	3,018.00	Jack Hopkins/Comfort Solutions/IU Surplus
10	Storage Unit	600.00	-	600.00	Jack Hopkins
11	Total Renovation	3,030.00	588.00	3,618.00	Jack Hopkins
12	Total Project Cost	4,820.00	2,254.00	7,074.00	
		68%	32%	100%	

	Notes
3	Adobe CS4 (Retail : $1,799.00)
4	Wufoo (www.wufoo.com)
5	Constant Contact (www.constantcontact.com)
6	Giftworks (www.missionresearch.com)
9	6 beds at $238/pc, 6 dressers at $42/pc, other furniture
10	@$50/mo x 12 mo

Stepping Stones, Inc.

Profit & Loss

January - December 2009

	Total
Income	
Contributed support	224,085.16
Earned revenues	567.81
Program Reimbursement	6,753.33
Total Income	$ 231,406.30
Expenses	
Activities	2,735.26
Communications	4,168.19
Contractual Fees	5,291.90
Equipment/Furniture	333.94
Food	4,966.98
In-Kind	27,939.04
Insurance	15,032.71
Materials & Supplies	9,339.04
Memberships, Publications & Subscriptions	279.50
Misc expenses	212.67
Occupancy expenses	48,101.82
Payroll Exp.- Stepping Stone	89,322.83
Postage	1,080.64
Professional Fees	8,030.00
Recruiting & Training	155.00
Technology	787.08
Travel	4,465.27
Total Expenses	$ 222,291.87
Net Operating Income	$ 9,114.43
Net Income	$ 9,114.43

Friday, Jan 08, 2010 01:24:40 PM GMT-5 - Cash Basis

Stepping Stones, Inc.

Balance Sheet

As of December 31, 2009

	Total
ASSETS	
Current Assets	
Bank Accounts	
18 Month CD @ 2.7%	0.00
Cash in bank - Checking	25,743.66
Money Market Savings	4,013.16
Total Resident Savings	$ 1,452.41
Total Bank Accounts	$ 31,209.23
Accounts Receivable	
Accounts receivable	125.31
Total Accounts Receivable	$ 125.31
Other Current Assets	
Prepaid expenses	
Grocery Cards	204.88
Total Prepaid expenses	$ 204.88
Undeposited Funds	0.00
Total Other Current Assets	$ 204.88
Total Current Assets	$ 31,539.42
Fixed Assets	
Accum deprec- furn,fix,equip	(1,555.00)
Furniture, fixtures, & equip	5,575.00
Total Fixed Assets	$ 4,020.00
TOTAL ASSETS	$ 35,559.42
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
Capital One	1,813.94
Staples	252.97
Total Credit Cards	$ 2,066.91
Other Current Liabilities	
Direct Deposit Payable	0.00
Payroll Clearing	56.79
Total Payroll Liabilities	$ 5,169.67
Total Other Current Liabilities	$ 5,226.46
Total Current Liabilities	$ 7,293.37
Total Liabilities	$ 7,293.37
Equity	
Opening Bal Equity	3,989.82
Reclassifications In	655.00
Reclassifications Out	(655.00)
Unrestricted Net Assets	15,161.80
Net Income	9,114.43
Total Equity	$ 28,266.05
TOTAL LIABILITIES AND EQUITY	$ 35,559.42

Friday, Jan 08, 2010 01:25:58 PM GMT-5 - Cash Basis

Jack Hopkins Social Services Funding Application

Funding Sheet

Lead Agency:

Name: Trustees of Indiana University

Is the Lead Agency a 501(c)(3)? ☒ Yes ☐ No

Number of Agency Employees: Full-time 4,000 Part-time 1,000 Volunteers _____

Address where Project will be facilitated or housed:
Indiana University School of Education, 201 North Rose Avenue, Bloomington, IN 47406

Name of Project Administrator: Dr. Stephanie Carter

Address: Indiana University School of Education, 201 North Rose Avenue, Bloomington, IN 47406

Telephone & E-mail: 812, 856 8265, stecarte@indiana.edu

Name of other participating agencies, if different from Lead Agency: _____

Proposed Project:

Title of Project: Community Literacy Intervention Program (CLIP)

Total Cost of Project: $25,000 +

Requested JHSSF Amount: $25,000

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending

Number of Clients Served by this Project in 2010: 10-15

Number of City Residents Served by this Project in 2010: 10-15

Is this a request for operational costs? ☒ Yes ☐ No

If "yes," is the request for a pilot project or for bridge funding? ☐ Pilot ☒ Bridge

Example:
Tables: 5 tables @ $12.00 each
Chairs: 20 chairs @ $8.00 each

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
(2) Hourly Staff (1@ 20 hrs and 1@10 hrs wk. ea)	$ 8,400
10 Laptop computers & Headphones	$ 5,000
S.A.T. & Literacy Software Programs	$ 2,000
Parents, Teachers, Youth Workshops (materials, speakers and food)	$ 2,000
Educational Enrichment Materials/Activities	$ 4,600
Staff Educational Enrichment Materials/Activities	$ 3,000
Total	$ 25,000

Claim Submission Date: *(check one)*

☑ July 2010 – September 2010 ☐ October 2010 – December 2010

☐ Other

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Trustees of Indiana University

Address: P.O. Box 1847
Bloomington, IN 47402-1847

Phone & E-Mail: 812-855-0516 rugs@indiana.edu

Website: http://researchadmin.iu.edu

President of Board of Directors: William R. Cast, President of the Trustees

Director Information

Director of Lead Agency: Steven A. Martin, V.P. for Research Admin.

Director's Address: P.O. Box 1847, Bloomington, IN 47402-1847

Phone & E-Mail: 812-855-0516 rugs@indiana.edu

Presenter Information

Name of Person to Present Application to the Committee: Stephanie Carter

Address: 201 N Rose Avenue, Bloomington, IN 47406

Phone & E-mail: 812-856-8265 stecarte@indiana.edu

Grant Writer Information

Name of Grant Writer: Stephanie Carter

Address: 201 N Rose Avenue, Bloomington, IN 47406

Phone & E-Mail: 812-856-8265 stecarte@indiana.edu

Please also include:

- The Agency's Mission Statement in Two-Page Application Narrative
- A Simple Program Budget for use of requested funds (please check your math)
- A year-end financial statement that includes fund balances and total revenue & expenditures

COMMUNITY LITERACY INTERVENTION PROGRAM (CLIP)

Literacy Support for Local Disadvantaged Youth (Bridge Funding)

City Residents Served by this Project in 2009

- *Literacy Enrichment Programs (125 youth)*
- *Leadership and Literacy Workshop (26 youth)*
- *Literary Magazine (16 youth)*

Mission

CLIP began in 2005 and is a pre-college after school program that partners with MCCSC high schools and middle schools to identify disadvantaged youth that seek to improve their literacy abilities. The program meets twice a week and includes four primary components: Tutoring, Reading/Writing enrichment activities, SAT preparation, and Leadership skills. CLIP staff works in conjunction with parents and schools to monitor participants' grades and leadership as a means to support and meet their needs. The main goals of CLIP are:

- To emphasize critical thinking and provide literacy support as a way to improve and extend disadvantages students' literacy skills.
- To facilitate improved academic success in an effort to help youth matriculate through high school and ultimately attend college.
- To help youth utilize community resources to respond to low levels of literacy performance in the school context.
- To build a supportive collaboration among, parents, teachers, schools, university community, and larger Bloomington community to improve youth's literacy needs and abilities.

Project

CLIP is requesting $25,000 in bridge funding to help support staffing, a mobile technology literacy lab, literacy enrichment materials and activities, and workshop series for local youth, parents, and teachers. We are also requesting that the program staff receive professional development resources (e.g., membership to literacy organizations, attend conference) to stay current and well read in the area of literacy. Because CLIP was unable to secure more funding in 2009, staffing has been cut to one hourly person that works 10 hours or less a week. As a result, our literacy resources have drastically decreased as well as the number of students that we can provide literacy support. Also, due to limited resources, the program has had to narrow its focus to high school aged youth. This financial request will provide us with more staffing which would afford us an opportunity to support and assist more disadvantaged youth in the area of literacy. It will also provide us with technology resources (a mobile technology lab--10-15 laptops with literacy, critical thinking and SAT software) to support youth literacy learning and make available needed resources to assist teachers and parents to facilitate the literacy learning of these youth.

Criteria

Need: The MCCSC 2008-09 ISTEP Language Arts data on 8th grade students illustrated the following passing rates: 34% Black, 65% Hispanics, 77% Whites, and 89% Asians. Overall in the MCCSC school district according to *No Child Left Behind Report Card*, students are passing ISTEP at the following rates: Blacks 59%, Hispanic 66%, at Whites 80%. These scores might also reflect the 2008-09 graduation rates for some students are

lower than the state average. This disparity among disadvantaged youth in Bloomington is also reflected in national trends. After school pre-college programs such as CLIP begin to bridge the literacy Gap that many of these youth face.

One-Time Investment: This one time investment would provide us with bridge funding to pay for hourly staff and literacy resources to support the literacy learning of disadvantaged youth in the Bloomington community. The support staff would allow us to work with more youth. The resources would include a mobile literacy lab and workshops that would support students and those who will also help facilitate their literacy learning. We are also asking that the staff receive professional development resources (e.g., membership to literacy organizations, attend conference) to stay current and well read in the area of literacy. As our current grant funding is ending, we are targeting some national funding as well as private foundations, such as The Kellogg Foundation, which supports projects that foster partnerships between education institutions and communities to promote learning, academic performance, and workforce preparation among vulnerable young people. Funding has been difficult this year because of the economic downturn and many grants are focusing on areas of science and math.

Fiscal Leveraging: Indiana University School of Education provides a facility for the CLIP program to meet. Meeting on a college campus is extremely important because college preparedness is an integral part of the CLIP program, particularly since many of the youth have no context for college. Several IU students, faculty, and staff serve as volunteer tutors in the areas of English, math, science, and foreign languages.

Broad & Long-Lasting Benefits: The majority of CLIP scholars are often from economically challenged and/or single parent households and in some instances the first to graduate from high school or even think of attending college. Since 2005, CLIP has had ten high school seniors and all of them have graduated and were accepted to 2-4 year colleges (e.g., ISU, SIU, IUB, and Ivy Tech), with the exception of two students who now attend colleges out of state.

Cost

(2) Hourly Staff (1@ 20 hrs and 1@10 hrs wk. ea)	$8,400
10 Laptop computers & Headphones	$5,000
S.A.T. & Literacy Software Programs	$2,000
Parents, Teachers, Youth Workshops (materials, speakers and food)	$2,000
Educational Enrichment Materials/Activities (e.g., purchase of training materials, educational videos, DVDs, paper, removable thumb drives, attend African American Read-In Program, attend literary plays, college tours)	$4,600
Staff Educational Enrichment Materials/Activities (e.g., membership in national literacy organization and conference registration and travel to literacy conference, and staff retreat)	$3,000
Total Amount Requested	**$25,000**

PROPOSAL TO:
City of Bloomington
Common Council
401 North Morton Suite 110
Bloomington, IN 47401
council@bloomington.in.gov

Title:	"Jack Hopkins Social Services Funding"
Period of Performance:	5/27/2010 – 12/31/2010
Date Submitted:	March 26, 2010
Project Director Name and Mailing Address:	Stephanie Carter, Principal Investigator Indiana University Education Department Wright Education Bldg 3018 Bloomington, IN 47405-7104 Phone: 812-856-8265 stecarte@indiana.edu
Amount Requested:	$25,000.00
Applicant Institution: *(Address for all Correspondence)*	Indiana University P.O. Box 1847 Bloomington, IN 47402-1847 (812) 855-0516 phone (812) 855-9943 fax rugs@indiana.edu
Payment Address:	Indiana University Office of Research Administration P.O. Box 66057 Indianapolis, IN 46266-6057
Individual Authorized To Sign for the Institution:	Steven A. Martin Steven A. Martin Associate Vice President for Research Administration

NO FINANCIAL INFORMATION
[illegible] YEAR

CLIP Funding July 2009- June 30, 2010
$ 7, 721.64

Expenditures July 2009- March 2010

Salaries and Wages	
	1,893
Total Salaries and Wages	**1,893**
Equipment	
	1,140
	1,140
Consummable Supplies	
Educational videos, DVDs, paper, thumb drives, literacy materials	1,312
Total Consummable Supplies	**1,312**
Travel	
Travel to Conference	185
	185
Other	
Membership in national literacy organization	120
Parents, teachers,youth workshops/retreats Literacy events	482
S.A.T. and Literacy Software	
Total Other	**602**
TOTAL EXPENDITURES 7/09-3/10	**5,132**
FUND BALANCE	**2,590**

Jack Hopkins Social Services Funding Application

Program Funding Sheet

Lead Agency:

Name Volunteers in Medicine of Monroe County

Is the Lead Agency a 501(c)(3)? Yes

Number of Agency Employees: Full-time = 11 Part-time = 5 Volunteers = 600+

Address where Project will be facilitated or housed:

Clinic Address: 811 West 2nd Street, Bloomington, IN 47403

Mailing Address: P.O. Box 2568, Bloomington, IN 47402

Name of Project Administrator: Elizabeth Sturgeon, Executive Director

Address: same as above

Telephone & E-mail: (812) 333-4032

Name of other participating agencies, if different from Lead Agency: The fiscal agent for this grant will be the Bloomington Hospital Foundation, P.O. Box 1149 Bloomington, IN 47402. The BHF staff person responsible is Jill Nielsen- Farrell - (812) 219-2339 or jnielsen-farrell@bloomingtonhospital.org

Proposed Project:

Title of Project: Increasing Patient Safety and Efficiency with Technology at VIM

Total Cost of Project: $5,880

Requested JHSSF Amount: $5,880

Other Funds Expected for Project:

Amount	Source	Confirmed or Pending
N/A		

Number of Clients Served by this Project in 2010: 3,000

Number of City Residents Served by this Project in 2010: 1,800

Is this a request for operational costs? X No, this is considered a one-time investment for VIM for specialized equipment.

Funding Information:

Please note: Due to limited funds, the Committee often recommends partial funding for a program. In the interest of helping the Committee best decide how to distribute funds, please provide an itemized list of program elements, ranked by priority and their costs.

ITEM	COST
Kirby Lester Tablet Counter	$5,880

Claim Submission Date: (*check one*) X **July 2010 – September 2010** ○ **October 2010 – December 2010**

○ **Other Dates Needed - As Explained in Application**

[REVISED]

Jack Hopkins Social Services Funding Application

Agency Contact Sheet

Lead Agency:

Name: Volunteers in Medicine of Monroe County

Address: *Clinic Address:* 811 West 2nd Street, Bloomington, IN 47403
Mailing Address: PO Box 2568, Bloomington, IN 47402
Fiscal Agent Address: Bloomington Hospital Foundation, PO Box 1149, Bloomington, IN 47402

Phone & E-Mail: (812) 333-4032 info@vimmonroecounty.org

Website: http://www.vimmonroecounty.org

President of Board of Directors: Linda Simon

Director Information

Director of Lead Agency: Elizabeth Sturgeon

Director's Address: Same as above

Phone & E-Mail: (812) 333-4032 esturgeon@vimmonroecounty.org

Presenter Information

Name of Person to Present Application to the Committee: Elizabeth Sturgeon

Address: Same as above

Phone & E-mail: Same as above

Grant Writer Information

Name of Grant Writer: Jill Nielsen-Farrell

Address: Bloomington Hospital Foundation, PO Box 1149, Bloomington, IN 47402

Phone & E-Mail: (812) 219-2339 jnielsen-farrell@bloomingtonhospital.org

Please also include:

- **The Agency's Mission Statement in Two-Page Application Narrative**
- **A Simple Program Budget for use of requested funds**
- **A year-end financial statement that includes fund balances and total revenue & expenditures**

Increasing Patient Safety and Efficiency with Technology at VIM
Project Budget

Line Item	Jack Hopkins Funding	Other Sources of Support	Total
1. EQUIPMENT			
Kirby Lester Tablet Counter	$5,800	$0	$5,880
2. TOTAL	$5,880	$0	$5,800

Relationship between Proposal and Jack Hopkins Criteria

Priority for Social Service Funding. Providing high quality, affordable health care for low-income individuals without health insurance,has been indicated as a priority for social service funding in our community and across the country.[1] VIM is an innovative response to the growing problem of the uninsured because it leverages and coordinates the existing resources of the health care community to provide medical, dental and behavioral health services. In order to provide high quality care to the uninsured, investments must be made to meet VIM's basic infrastructure needs and maximize return on investment.

One Time Investment. VIM seeks a one-time investment from the Jack Hopkins Social Services Funding to purchase necessary equipment to promote patient safety and improved operational efficiency. These benefits translate into the clinic having greater capacity to serve its clients and, therefore, make a significant contribution to VIM and the health of our community.

Leverages matching funds or other fiscal mechanisms. VIM's pharmacy fills over 27,000 prescriptions each year. 100% of VIM's patients are enrolled in any pharmaceutical company programs that allow for free or low-cost prescriptions, if they are eligible. It is staffed with a full-time pharmacist and pharmacy tech. Volunteer pharmacists and pharmacy techs create a substantial leveraging of staff time. This additional investment from the Jack Hopkins Social Services funding will leverage the existing resources, staff and strong volunteer power of VIM to create a safer and more time and cost efficient pharmacy service line.

Broad and long lasting benefits to the community. Promoting efficiency and maximizing patient safety are primary goals in all health care settings, including VIM. An investment from the Jack Hopkins now will have a positive, long-term effect on the quality and continuum of care VIM provides to low-income, uninsured individuals in Bloomington. Funding for this project will maximize VIM's capacity to provide patient safety and bolster pharmacy efficiency at the same time. The purchase of this equipment will increase efficiency and allow for quicker turn-around on tasks. As a result, more City residents will have access to high-quality primary, dental and behavioral health care, enjoy better health outcomes and create a healthier community overall.

[1] See SCAN Chapter 4 and City of Bloomington HAND's 2005-2010 Consolidated Plan "access to affordable health care" cited as a challenge.

Proposal Narrative

Mission and Purpose of Volunteers in Medicine of Monroe County

Volunteers in Medicine of Monroe County (VIM) is a non-profit, 501(c)(3) community owned, community operated, community financed free health care clinic for the uninsured in Monroe and Owen Counties. VIM is a perfect example of a public-private partnership that leverages the rich resources of a community to address the pressing issue of those without health care insurance. VIM addresses the health care needs of the uninsured principally through a volunteer corps of physicians, registered nurse practitioners and other medical and non-medical volunteers. In addition, permanent clinical and administrative staff provides consistency and structure to the clinic's services and operations. In cooperation with others in the community, VIM provides the following services to the uninsured: 1) easily accessible, quality primary and preventive healthcare, 2) treatment for both acute and chronic conditions, 3) health education that empowers individuals to take responsibility for their own well being. VIM completed approximately 25,000 patient visits in 2009.

Nature of the Project: Increasing Patient Safety and Efficiency with Technology at VIM

Today's pharmacy industry recognizes the need for heightened vigilance against medication errors across the entire spectrum. A wealth of research has been conducted regarding the prevalence of medication errors and the ability of technology to decrease or eliminate such errors. Prescription dispensing safety and accuracy in the pharmacy are an essential part of ensuring the right patient gets the right medication at the right dosage. A trend in pharmacy is to place a greater reliance on technology and pharmacy automation to minimize the chance of human error and speed up the process of dispensing. Pharmacy management generally sees technology as a solution to industry challenges like staffing shortages, prescription volume increases, long and hectic work hours and complicated insurance reimbursement procedures. Instead of adding more staff, pharmacies employ advanced technologies that help to handle an ever-escalating number of prescriptions, while making dispensing safer and more precise.

In 2009, VIM filled over 27,160 prescriptions. VIM seeks to improve patient safety and make the medication services more efficient by purchasing an automatic tablet counter. This device, the Kirby Lester Tablet Counter, will accurately count tablets of all shapes and sizes. A unique vial size indicator displays the correct container size for every batch counted. The ergonomic design speeds counting, at a rate of 15-18 tablets per second.

Patient safety is a value in this purchase because of the accuracy in counting – the patient's vial will be filled with the exact pills prescribed. Currently the process for counting pills involves an individual using a pharmacy spatula in a small pill tray. Sometimes pills need to be recounted if count is lost during the process. There are a lot of things going on in the pharmacy to cause distractions which can make the person counting lose count and start over. Dispensing too few pills would not be beneficial to the patient, as some medications need to have a regular dosage to keep the balance of medicine in the body at the prescribed level – the patient may not anticipate running out too soon, and thus miss some doses.

Efficiency in the pharmacy is important because of the large number of patients coming in to fill prescriptions. The sooner VIM can get pills counted and provide the prescription to the patient, the quicker the patient is in and out of the clinic. We are challenged on some days to provide enough space for the number of people waiting in the reception area. Having an automatic pill counter that can count 15-18 tablets per second can save valuable time.

Volunteers In Medicine Clinic of Monroe County
Operating Budget Assumptions - 2010
12/08/09

VIM 2010 Budget Assumptions:

1 Patient Appointments: Medical apointments to increase by approximately 6.5% and dental appointments by 60%.

2 Some employees will receive a merit increase in early spring, 2010. There will be no cost of living increases.

3 Employer benefits will increase by 5.6%

4 Supplies will increase in cost by 5.3%

5 Pharmaceuticals will have expenses related to a few particular grants along with regular expenses.

6 Pension match of 5% will take place in spring of 2010.

7 Audit expenses for 2009 to be paid in July '10 - $12,500.

8 Expense for fund manager in December, 2010 (Heather Allen)

9 Unrealized market gain/(loss) - Used an 8% investment growth rate - which includes the Foundation dividend and interest income.

10 Capital Purchase: $30,000 in February '10 to equip the dental rooms and for a few miscellaneous computer equipment items. Assume $300 per month in additional depreciation expense.

Volunteers In Medicine Clinic of Monroe County
Board Presentation Dated 12/09/09
12/08/09

	Actual 2006A	Actual 2007A	Actual 2008A	Forecast 2009F	Budget 2010B	Forecast 2011F
Patient Visits:						
Medical Appointments	0	5,181	8,506	8,837	9,408	9,408
Dental Appointments	0	310	482	542	865	865
Mental Health Appointments	0	358	361	497	540	540
Total Medical Appointments	0	5,849	9,349	9,876	10,813	10,813
Pharmacy Assistant Program Visits	0	404	5,338	9,151	9,780	9,780
Eligibility Appointments	0	3,155	6,212	6,038	6,192	6,192
Total Appointments	0	9,408	20,899	25,065	25,785	26,785
Balance Sheet:						
Current Assets:						
Monroe Bank Checking	$554	$588,321	$45,812	$41,228	$14,658	$17,489
Bloomington Hospital Foundation Restricted Funds	$0	$0	$0	$80,967	$93,000	$105,000
Bloomington Hospital Foundation Uurestricted Funds	$84,937	$804,929	$802,447	$780,000	$800,000	$800,000
Total Current Assets	$85,491	$1,393,250	$848,259	$902,195	$907,658	$922,489
Revenue & Operating Expense Statement:						
Revenue and Support:						
Grants and Other Agency Gifts	$0	$588,321	$643,307	$372,464	$555,750	$555,750
Regular Gifts/Donations (Including Restructed Gifts)	$84,062	$739,526	$251,160	$403,400	$147,000	$149,700
Other Revenues (Includes Gain/Loss on Investments)	$3	$70,126	($247,519)	$133,477	$110,448	$110,448
Total Non-In-Kind Revenue and Support	$84,065	$1,397,973	$646,948	$909,340	$813,198	$815,898
In-Kind Revenue and Support	$2,374	$857,833	$1,154,105	$1,287,184	$1,266,660	$1,329,993
Total Revenue and Support	$86,439	$2,255,806	$1,801,053	$2,196,524	$2,079,858	$2,145,891
Operating Expenses:						
Salaries, Payroll, Benefits and Other Labor Related Expense	$0	$264,252	$427,387	$423,641	$466,429	$480,422
Other Expense	$949	$225,556	$322,378	$342,656	$341,460	$351,399
Total Non-In-Kind Operating Expenses	$949	$489,809	$749,764	$766,297	$807,889	$831,821
In-Kind Operating Expense	$0	$852,883	$1,149,205	$1,287,184	$1,266,660	$1,329,993
Total Operating Expense	$949	$1,342,691	$1,898,969	$2,053,481	$2,074,549	$2,161,814
Excess Revenue over Expense	$85,491	$913,114	($97,917)	$143,043	$5,310	($15,923)
Capital Expenditure Budget	**$0**	**$58,321**	**$24,587**	**$112,677**	**$30,000**	**$0**

Volunteers in Medicine Clinic of Monroe County, Inc.
Statement of Assets, Liabilities and Net Assets
December 31, 2009

ASSETS

CURRENT ASSETS		
Monroe Bank Checking		89,627.84
Bloomington Hospital Foundation		877,862.04
Employee Advance		843.95
Total Current Assets	$	968,333.83
PROPERTY AND EQUIPMENT		
Building Improvements		38,529.99
Equipment		124,234.35
Software		32,820.00
Accum Depreciation		-54,548.54
Total Property and Equipment	$	141,035.80
OTHER ASSETS		
Bloomington Foundation Restrict		81,317.00
Total Other Assets		
TOTAL ASSETS	$	1,190,686.63

LIABILITIES AND STOCKHOLDERS' EQUITY

CURRENT LIABILITIES		
Total Current Liabilities	$	0.00
LONG-TERM LIABILITIES		
Total Long-Term Liabilities		
Total Liabilities	$	0.00
STOCKHOLDERS' EQUITY		
Unrestricted and Temp Restricted	$	1,109,369.63
Permanent Restricted		81,317.00
Total Stockholders' Equity	$	1,190,686.63
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	$	1,190,686.63

See Accountants' Compilation Report

Volunteersin Medicine Clinic of Monroe County, Inc.

Statement of Support, Revenue, Expenses and Change in Net Assets

Cash Basis

For the One and Twelve Months Ending December 31, 2009

	December 09	Budget	YTD	YTD Budget	Annual Budget
Support & Revenue					
6000 · Grants	71187 50	23333 00	389326 15	613748 00	613748.00
6100 · Receipts - Pharmacy	2392 55	3500 00	21618 08	42000 00	42000 00
6200 · Gifts / Donations	49125 18	11000 00	499767 36	132000 00	132000 00
6400 · Miscellaneous Income	0.00	25 00	1999 66	300 00	300.00
6500 · Investment Income	11179 91	4183 00	145799 64	50240 00	50240 00
	133885 14	42041 00	1058510 89	838288.00	838288.00
In-Kind Income	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Total Income	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
9699 · Reclassifications	0 00	0 00	-75,000 00	0 00	0 00
Expenses	256,764 58	156,785 00	2,069,078 40	1,930,630 00	1,930,630 00
Change in Unrestricted and Temporarly Restricted Net Assets	3229 56	(11969 00)	364042 24	140958.00	140958 00
Permanently Restricted Net Assets					
6475 · Contributions	350 00	0 00	350 00	0 00	0 00
6450 · Investment Income	0 00	0.00	0.00	0.00	0 00
6501 · Reclassifications	0.00	0.00	75000.00	0 00	0.00
Change in Permanently Restricted Net Assets	350 00	0 00	74650 00	0 00	0 00
Change In Net Assets	3579 56	(11969 00)	289392.24	140958.00	140958.00

See Accountants' Compilation Report

Volunteers in Medicine Clinic of Monroe County, Inc.

Supporting Statement of Revenues

Cash Basis

For the One and Twelve Months Ending December 31, 2009

	December 09	Budget	YTD	YTD Budget	Annual Budget
Inkind Contributions					
6300 · In-Kind · Supplies Income	0 00	40 00	0 00	480 00	480 00
6325 · In-Kind · Rent Income	5250 00	2000 00	56500 00	24000 00	24000 00
6350 · In-Kind · Medical Services Inc	16492 00	21500 00	223772 09	258000 00	258000 00
6351 · In-Kind · Other Services Income	140 00	280 00	2218 00	3360 00	3360 00
6352 · In-Kind · Hospital Services Inc	104227 00	78000 00	1015173 00	936000 00	936000 00
6360 · In-Kind · Equipment	0 00	430 00	1475 00	5160 00	5160 00
6361 · In-Kind · Other Income	0 00	525 00	474.66	6300.00	6300 00
Total Inkind	126109 00	102775 00	1299809 75	1233300 00	1233300 00
Investment Income					
*Interest & Dividends	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Checking Interest	3	20	55	240	240
*Realized Gain/Loss	(544)	0	(184[illegible])	0	0
*Unrealized Gain/Loss	9402	2163	142584	26000	26000
	11180	4183	145800	50240	50240
Less Portion Allocated to Endowment	0	0	0	0	0
	11180	4183	145800	50240	50240

See Accountants' Compilation Report

Volunteers in Medicine Clinic of Monroe County, Inc.

Supporting Statement of Expenses

Cash Basis

For the One and Twelve Months Ending December 31, 2009

	December 09	Budget	YTD	YTD Budget	Annual Budget
Expense					
7775 · Insurance- Director/Officer	0.00	0.00	2,000.00	0.00	0.00
7750 · Insurance- Business Owners	0.00	61.00	1,140.70	732.00	732.00
7950 · Computer Support	25.00	0.00	6,230.00	0.00	0.00
9855 · Community Needs	0.00	0.00	400.00	0.00	0.00
9750 · Travel Expense	0.00	25.00	1053.23	300.00	300.00
9800 · Volunteer Expense	435.65	525.00	2466.73	6300.00	6300.00
7130 · Pension Expense	0.00	730.00	7829.93	8760.00	8760.00
9660 · Fees	0.00	120.00	245.00	1440.00	1440.00
9650 · Professional Education	0.00	200.00	1134.92	2400.00	2400.00
9550 · Management Fees	73194.02	200.00	75282.23	2400.00	2400.00
7000 · Payroll Expenses	10315.62	9563.00	129550.03	123927.00	123927.00
7050 · Salaries	19935.45	21576.00	240622.49	274229.00	274229.00
7100 · FICA	2234.59	2179.00	29107.84	27871.00	27871.00
7120 · Health Insurance	1861.96	1700.00	16324.69	20400.00	20400.00
7200 · Contract Labor	0.00	250.00	200.00	3000.00	3000.00
7300 · Drugs & Medication	5359.92	3500.00	49209.70	45000.00	45000.00
7400 · Medical Supplies	4172.04	1300.00	19595.26	15600.00	15600.00
7450 · Medical Expense	4421.17	4500.00	72358.74	54000.00	54000.00
7700 · Insurance - Liability	0.00	500.00	340.00	6000.00	6000.00
7800 · Insurance - Workers Comp	0.00	55.00	672.00	660.00	660.00
7900 · Office Supplies	1131.73	1100.00	25631.47	13200.00	13200.00
8200 · Utilities	0.00	0.00	0.00	0.00	0.00
8250 · Equipment Expense	0.00	35.00	0.00	420.00	420.00
8260 · Telephone Expenses	675.49	1000.00	9429.13	12000.00	12000.00
9000 · Postage	418.95	300.00	6701.61	3600.00	3600.00
9555 · Business Property Tax	0.00	0.00	0.00	0.00	0.00
8225 · Mileage Reimbursement	0.00	3.00	0.00	36.00	36.00
9100 · Bank Charges	5.00	2.00	5.00	23.00	23.00
9200 · Repairs and Maintenance	0.00	0.00	1252.75	0.00	0.00
9300 · Depreciation Expense	4703.72	3359.00	28088.45	40308.00	40308.00
9400 · Marketing Expenses	22.00	315.00	2733.15	3780.00	3780.00
9500 · Accounting Fees	1620.00	1300.00	37145.00	35600.00	35600.00
9700 · Miscellaneous Expenses	43.27	42.00	2058.60	504.00	504.00
	130655.58	54440.00	769468.65	702490.00	702490.00
7205 · In-Kind - Medical Services Exp	16492.00	21500.00	223772.09	258000.00	258000.00
7210 · In-Kind - Other Services Exp	140.00	280.00	1640.00	3360.00	3360.00
7212 · In-Kind - Hospital Services	104227.00	78000.00	1015173.00	936000.00	936000.00
7910 · In-Kind - Supplies	0.00	40.00	0.00	480.00	480.00
8000 · In-Kind - Rent Expense	5250.00	2000.00	56500.00	24000.00	24000.00
8005 · In-Kind - Other Expense	0.00	525.00	2524.66	6300.00	6300.00
	126109.00	102345.00	1299609.75	1228140.00	1228140.00
Total Expense	$ 256,764.58	$ 156,785.00	$ 2,069,078.40	$ 1,930,630.00	$ 1,930,630.00

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