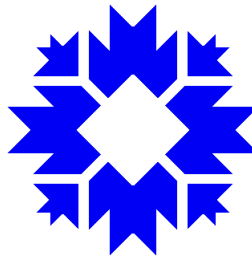


City of Bloomington Common Council

2023 Jack Hopkins Social Services Funding Program Applications

**Inclusive of Memo from Staff, Application Summaries, and Original
Submissions**



AGENDA - 2023 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE

FIRST REVIEW OF APPLICATIONS

18 April 2023 - 6:00 pm

This meeting will be held in the Kelly Conference Room (Suite #155, City Hall, 401 N. Morton) and may also be accessed electronically via Zoom at the following link:

<https://bloomington.zoom.us/j/86046396094?pwd=V3dNY0NCaVHbWF1R0xsTWRNSzYxdz09>

- I. WELCOME
- II. DISCLOSURES OF CONFLICTS OF INTEREST
- III. REVIEW OF APPLICATIONS, A-Z
 - Determine which agencies to invite to present to the Committee
 - Of those agencies invited, develop any questions the Committee wishes the agency to address in the course of its presentation
 - Of those agencies *not* invited to present, develop a clear statement re: why
- IV. OTHER BUSINESS
- V. NEXT STEPS - JACK HOPKINS 2023 SCHEDULE

***BOLD FIELDS** = Committee meetings*

APRIL

27th (Thursday, 5:30pm)

Agency Presentations

MAY

3rd (Wednesday)

Committee Members submit recommended allocations and comments.

Please note: Each Committee members recommended allocations and comments will be shared with the rest of the Committee and participating staff.

5th (Friday)

Council staff turns around compiled recommended allocations and comments to the Committee and participating staff.

11th (Thursday, 6:00 pm)

Pre-Allocation Meeting

16th (Tuesday, 6:00 pm)

Allocation Hearing

25th (Thursday, 6:00 pm)

Debriefing Meeting

JUNE

Early June

Agencies sign funding agreements

14th (Wednesday, 6:30 pm)

Council action on recommendations

20th (Tuesday, 9:00 am)

HAND Technical Assistance Meeting

- VI. ADJOURNMENT



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To: Members of the 2023 Jack Hopkins Social Services Committee
From: Council Office
Re: Applications for 2023 Jack Hopkins Social Services Funding
Date: 14 April 2022

Included herein, please find all applications for the 2023 Jack Hopkins Funding Cycle. Please recall that the Committee will meet in person at City Hall, Kelly Conference Room and via [Zoom](#) on **Tuesday, 18 April at 6:00 pm** to review all applications. If any Committee members intend to participate remotely, please notify staff ahead of time. The focus of the meeting will be to examine each application, determine from which agencies the Committee wishes to hear further, and of the agencies invited to present to the Committee, identify any questions the Committee wishes the agencies to answer in the course of their presentations. Committee members should also be prepared to disclose any conflicts of interest at this meeting. See below.

This year, 45 agencies submitted timely applications for Hopkins funding. The request for applications was issued on 03 March and applications were due by 31 March at 4pm. A Technical Assistance meeting was held in person at City Hall in the Hooker Conference Room and via Zoom on 21 March with approximately 10 participants in attendance.

As is typical, the requests for funding exceed the appropriated money the Jack Hopkins Committee has available to allocate. Collectively, the requests total **\$935,547.13**. This year, the **Committee has \$323,000 to distribute** – approximately \$612,500 less than the total requested by all agencies. Because unused amounts from past funding cycles go back into the Jack Hopkins non-reverting fund, there may be additional funds available. Should the Committee wish to recommend allocation of *additional* available monies, including reverted 2022 monies, know that the Committee will need to ask the Mayor for an appropriation ordinance to do so. The Controller’s Office recommends that the Committee make such request only after it makes its funding determinations.

In reviewing the application material, Committee members are encouraged to review not only the application summaries, but also the original submissions. The original submissions include information not captured in the summaries, such as detailed project budgets, written estimates (where applicable), balance sheets, etc. Note also that the Hopkins application itself includes an “Other” field where agencies can further elaborate on their request. This field is not included in the summary sheet and often provides instructive context.

Conflicts of Interest

In the interest of the April 18th meeting, please be prepared to disclose any special relationships that you, your spouse, or dependents may have with any of the agencies seeking funding. The term “special relationship” is vague, but is intended to include those relationships that would undermine the public (and agencies’) confidence in the process if left undisclosed. In the past, members of the Committee have disclosed those relationships at the initial review of applications, declared their intent to participate fairly, objectively and in the public interest given this relationship, and have participated in the relevant votes. The Committee may adopt other restrictions on participation at this meeting.

If any member has a pecuniary interest in, or derives a profit from, one of any of the current applications, then they must declare the conflict, refrain from voting and deliberating on the subject proposal, and complete a State-proscribed conflict of interest form to be filed by staff. Failure to do so is a Level 6 Felony. I.C. § 35-44.1-1-4. A public servant has a pecuniary interest in a contract or purchase if the contract or purchase will result in, or is intended to result in, an ascertainable increase in the income or net worth of the public servant or a dependent of the public servant who is under the direct or indirect administrative control of the public servant; or receives a contract or purchase order that is reviewed, approved, or directly or indirectly administered by the public servant.

2023 Jack Hopkins Social Services Applications

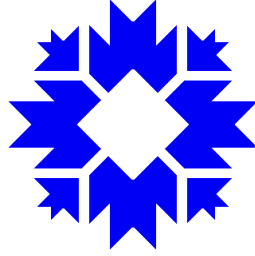
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Organization - Individual Applications	Amount Requested	Page
Agon	\$ 4,000.00	8, 157
All Options	\$ 6,900.00	11, 173
Amethyst House	\$ 22,000.00	15, 187
Beacon, Inc. (Shalom Center)	\$ 18,099.32	19, 210
Big Brothers Big Sisters of South Central Indiana	\$ 25,600.00	23, 238
Bloomington Cooperative Living	\$ 20,300.00	27, 257
Bloomington Refugee Support Network	\$ 10,000.00	31, 282
Bloomington Winter Farmer's Market	\$ 5,500.00	34, 294
Boys & Girls Clubs of Bloomington	\$ 24,000.00	38, 307
Cancer Support Community	\$ 8,500.00	42, 321
CanopyBloomington	\$ 15,800.00	45, 338
Catholic Charities Bloomington	\$ 43,600.00	48, 352
Community Justice and Mediation Center	\$ 21,283.00	51, 371
Community Kitchen of Monroe County, Inc.	\$ 4,079.00	54, 384
Courage to Change Sober Living	\$ 2,466.00	58, 401
Dental Care Action, Inc.	\$ 19,450.00	61, 414
El Centro Comunal Latino	\$ 8,000.00	64, 429
Exodus Refugee Immigration	\$ 30,000.00	67, 440
Farm to Family Fund, Inc.	\$ 10,000.00	70, 457
Habitat for Humanity	\$ 5,800.00	73, 472
Harmony School	\$ 11,038.31	76, 489
Healing Hands Outreach Center	\$ 15,066.00	79, 502
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Hotels for Hope	\$ 40,000.00	86, 538
Indiana Recovery Alliance	\$ 25,000.00	89, 549
Meals on Wheels, Inc.	\$ 3,183.00	92, 564
Monroe County CASA	\$ 19,714.76	95, 578
Monroe County Humane Association	\$ 12,500.00	98, 590
Monroe County United Ministries	\$ 29,259.00	101, 603
Mother Hubbard's Cupboard	\$ 34,660.84	105, 638
New Hope for Families	\$ 34,970.00	109, 656
New Leaf, New Life	\$ 10,888.00	113, 668
Open Arms Christian Ministries, Inc	\$ 5,508.00	116, 681
PALS (People & Animal Learning Services)	\$ 22,400.00	119, 693
Planned Parenthood	\$ 7,500.00	122, 708
St. Vincent de Paul	\$ 30,000.00	126, 721
Stone Belt Arc, Inc.	\$ 24,360.70	129, 736
Susie's Place	\$ 15,000.00	132, 774
Tandem Community Birth Center and Postpartum House, Inc.	\$ 20,000.00	135, 787
Wheeler Mission	\$ 17,139.20	138, 803

2023 Jack Hopkins Social Services Applications

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Organization - Collaborative Applications	Amount Requested	Page
Centerstone of Indiana	\$	72,368.00 143, 852
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New Leaf, New Life	\$	13,600.00 147, 903
Pantry 279	\$	42,514.00 150, 926
People's Cooperative Market	\$	81,000.00 153, 939
Total Request (all applications)	\$	935,547.13



**City of Bloomington
Office of the Common Council**

Jack Hopkins 2023

Application Summaries

APPLICATION SUMMARY

Name of Lead Agency:

Agon

Name of Project to be Funded:

Agon Outreach Fund

Amount Requested:

\$4,000.00

Number of City Residents Served:

10

Number of Employees:

Full-Time	Part-Time	Volunteers
1	3	6

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Agon is a 501(c)(3) organization serving the communities of Bloomington and the surrounding areas with a year-round competitive swim program and swimming lessons. Agon provides affordable coaching with the objective of facilitating flourishing through the pursuit of athletic excellence.

Project Synopsis:

We are requesting \$4,000 to help subsidize the Agon Outreach Fund, which provides financial aid to qualified athletes who might not otherwise be able to afford full price team dues. For example, any swimmer who currently qualifies for WIC, receives free or reduced school lunches, or is covered by Hoosier HealthWise is deemed eligible to receive 50% off team dues.

Need Addressed: (i.e. food, shelter, childcare)

Youth physical health and safety
 Community and personal safety
 Healthy community
 Financial resources

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. 2 swimmers (annual financial aid)	\$800
2. 2 swimmers (annual financial aid)	\$800
3. 2 swimmers (annual financial aid)	\$800
4. 2 swimmers (annual financial aid)	\$800
5. 2 swimmers (annual financial aid)	\$800
6.	
Total Requested	\$4,000
Total Project Cost	\$4,800

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount

Staff Comments:

Agon is a first-time Jack Hopkins applicant that provides swimming lessons and swimming programs. According to the application, the requested funding will help serve 10 city residents by subsidizing team dues (50% off the normal cost). Beyond the normal review for how well the request meets the Committee's establish criteria and stated priorities, the Committee may want to consider the proportionality of the request (i.e. the amount of the request relative to the number of clients, especially city residents, to be served).

APPLICATION SUMMARY

Name of Lead Agency:

All-Options

All-Options Hoosier Diaper Program

Name of Project to be Funded:

\$6,900

Amount Requested:

1500

Number of City Residents Served:

Number of Employees:

Full-Time	Part-Time	Volunteers
10	0	50 (org-wide)

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

All-Options provides judgment-free and unbiased support to people in all their experiences with pregnancy, parenting, abortion, and adoption. We use direct service and social change strategies to ensure that every person can make the reproductive decisions that are right for them, and to fight for the compassionate and just future we all deserve.

Project Synopsis:

Since 2015, the All-Options Hoosier Diaper Program has been striving to meet the overwhelming, often overlooked need for diapers and diapering supplies for local families of infants and toddlers who are struggling to make ends meet. Our goal is to provide cloth and disposable diapers to keep little ones clean, dry, and healthy, while also supporting families in increasing their economic stability and parenting with dignity. Since the start of the Covid-19 pandemic, we have seen the number of families experiencing diaper need skyrocket, with a **98% increase in local diaper need** just in the past 18 months. We have continued to improve our efficiency, paring down our expenses while continuing to fundraise and seek funding from several sources. At least 25 new families request our assistance every single month, and we are working to meet the increased demand. At the same time, we are increasing the number of resources & referrals we offer to families, and are building a potty training support program to help families who are struggling to transition their little ones out of diapers.

Need Addressed: (i.e. food, shelter, childcare)

health care, child care, basic needs

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Because we are able to purchase in bulk and through a national diaper bank network,	
2. A grant of \$5,400 would cover 1-2 months of diapers and wipes for 150 local families.	\$5,400
3. Training underpants, potty training starter kit for 30 families to support their transition out of diapers	\$1,500

4.	
5.	
Total Requested	\$6900
Total Project Cost	\$35,000

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2016	Granted	To purchase disposable diapers and wipes for the All-Options Diaper Bank	\$8,400.00
2017	Granted	To purchase diapers and wipes for the Hoosier Diaper Bank	\$12,000.00
2018	Withdrawn	Baby boxes	\$0.00
2019	Denied	Hoosier Diaper Program	\$4,000.00
2020	Granted	Essential supplies for local families	\$4,450.00
2021	Granted	Mobile diaper distribution Program	\$3,940.00
2022	Granted	Period Equity Program	\$4,000.00

Staff Comments:

Applicant lists several other expected sources of project funds, some confirmed, some pending. The Committee may wish to ask whether an award of Jack Hopkins funding will help secure any other additional sources of funding.

APPLICATION SUMMARY

Name of Lead Agency:

Amethyst House, Inc.

Name of Project to be Funded:

Maintenance

Amount Requested:

\$22,000

Number of City Residents Served:

115

Number of Employees:

Full-Time	Part-Time	Volunteers
13	21	10

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Amethyst House provides a foundation for recovery by partnering with individuals, families and communities impacted by substance-use disorders, offering high-quality residential and outpatient treatment services and guidance for healthy living.

Project Synopsis:

We plan on updating each residential bedroom in the Women’s House; pay for 5 months of our facilities manager salary, along with tree removal and update storage building at the Men’s House.

Need Addressed: (i.e. food, shelter, childcare)

Shelter, healthcare

Type of Funding Sought: (check all that apply)

- Capital Investment
- Operational Funds
- Bridge Funding
- Pilot Project
- Collaborative Project
- Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Remodel of bedrooms at the Women’s House	\$11,000
2. Tree and stump removal	\$ 2,000
3. Storage building updates	\$ 4,000
4. Facilities Manager salary (operational)	\$ 5,000
5. Leveraged funds	\$3,000
6.	
Total Requested	\$22,000
Total Project Cost	\$25,000

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
1995	Denied	Start-up funds, office equipment and furnishings	\$0.00
1997	Denied	Transitional Housing for men and women	\$0.00
1999	Granted	New Van	\$10,000.00
2000	Granted	Rebuild foundation of Women's facilities	\$7,500.00
2001	Denied	Phone, voicemail, computer networking	\$0.00
2002	Granted	To help rebuild and expand men's facility by restoring the historic façade	\$20,000.00
2003	Granted	To purchase and install a stairway elevator at Men's House facility	\$4,521.00
2006	Granted	To pay for property and liability insurance, utilities, food, and salaries needed to operate the Men's House at 215 North Rogers	\$8,000.00
2010	Granted	To replace vinyl and carpet flooring in, and purchase three dishwashers for, the Men's and Women's houses	\$7,860.00
2011	Granted	To purchase and install washers and dryers for men's and women's half-way houses.	\$4,000.00
2012	Granted	Bathroom renovation	\$3,775.00
2013	Granted	To renovate the roof at the men's facility ¾-way facility and to renovate the chimney at the women's residential facility	\$9,090.00
2014	Granted	To purchase mattresses for all three transitional housing locations; to renovate Men's Halfway House bathroom; and, purchase an energy efficient refrigerator for the Women's Halfway House.	\$9,238.03
2015	Granted	To upgrade and improve the Men's Three-Quarter (3/4) Way House, and new chairs for the Men's Halfway House	\$19,000.00
2016	Granted	To pay for tree removal at both the Men's House and at the Women's House and for the replacement of the retaining wall	\$13,500.00

2017	Granted	Replacement of two refrigerators, repair and refinishing of wooden floors, a retaining wall and repainting of floor	\$20,350.00
2018	Granted	Expand and Renovate therapeutic space at men's house	\$16,758.00
2019	Granted	Expand case managers office to increase capacity, flooring for therapeutic space and energy efficient AC unit	\$15,000.00
2020	Granted	Upgrades to Men's and Women's Houses	\$18,000.00
2020	Granted	Residential Bridge Funding	\$13,000.00
2021	Granted	Upgrade Women's Residential Facility and paint the Women's House	\$21,800.00
2022	Granted	Foundation repair and removal of the side entrance into the crawlspace at the Men's House and install water drainage along the foundation of the Women's House.	\$18,000.00

Staff Comments:

Although operational funds for a salary are requested, applicant offers an explanation of how that expense will be covered in the future. (ASK)

The applicant's project is described as general maintenance of facilities and property (at two different addresses). Part of the request also includes salary for a facilities manager position. The Committee may wish to explore how well each part of this proposed project (rather than the agency's general mission) addresses previously-identified priorities for social services, as well as the committee's other stated criteria.

APPLICATION SUMMARY

Name of Lead Agency:

Beacon, Inc.

Name of Project to be Funded:

Smorgasbord for Shalom

Amount Requested:

\$18,099.32

Number of City Residents Served:

1600

Number of Employees:

Full-Time	Part-Time	Volunteers
25	3	~1500

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Beacon is a solutions-driven, antipoverty organization, dedicated to aiding and empowering people experiencing extreme poverty, especially hunger and homelessness.

Project Synopsis:

Beacon is requesting \$18,099.32 for equipment and goods to improve services through our kitchen (Phil's Kitchen) and day shelter (Shalom Center) for people experiencing extreme poverty.

Need Addressed: (i.e. food, shelter, childcare)

Shelter, Food

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Picnic Tables, 3 Trash Cans, and 4 Smoker's Poles	\$8,425
2. Commercial Floor Scrubber	\$4,238.87
3. 5 Commercial Kitchen Work Tables	\$949.95
4. Dinner Plates, Small Plates, Bowls	\$3,871.50
5. Drain Cleaning Snake Auger	\$614
6.	
Total Requested	\$18,099.32
Total Project Cost	\$18,099.32

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2003	Granted	Pay for six phone sets and install three new phone lines at its 219 East 4th Street facility	\$1,900.00
2004	Granted	To pay for a part-time Food Service Coordinator to expand its breakfast & lunch program	\$5,500.00
2005	Granted	Vertical lift for Shalom Center annex at 110 S. Washington St.	\$9,000.00
2006	Granted	To purchase a communication system and a technology system network that includes both server and software to be installed at 110 South Washington, Bloomington, Indiana	\$7,809.18
2007	Granted	To purchase and install a three-compartment deep well sink and convection oven for the Shalom Community Center	\$5,450.00
2008	Granted	To purchase and install food service equipment for the Shalom weekday food program	\$11,030.00
2009	Granted	To purchase food as well as kitchen and miscellaneous supplies	\$18,000.00
2010	Withdrawn	Emergency Hunger Relief	\$0.00
2011	Granted	To pay for renovations to expand facility at 620 S. Walnut	\$19,000.00
2012	Granted	A safer and savvier Shalom	\$15,794.00
2012	Denied	Homeless case manager	\$0.00
2013	Granted		\$20,900.00
2014	Granted	To pay for the following components of the Homelessness Assessment & Information Systems initiative: a server, laptops and accessories, computer upgrades, software, guest Wi-Fi, dual monitors, and installation costs of all the aforementioned.	\$12,996.14
2015	Granted	To purchase 4 washers, dryers, and PureWash systems to allow us to continue to provide laundry services	\$6,800.00

2016	Granted	To pay for two months of operational funding for emergency, overnight sheltering at A Friend's Place	\$25,000.00
2017	Granted	To pay for two months of operational funding for emergency, overnight sheltering at A Friend's Place	\$29,106.00
2017	Granted	To purchase Chromebook computers and internet access for residents and Staff support	\$27,949.00
2018	Granted	Phone System	\$13,740.00
2018	Granted	Crawford Homes II Housing First Program	\$10,800.00
2019	Granted	Water-efficient toilets, washer and dryers and freezer	\$12,502.00
2019	Granted	Fingerprint locks	\$8498.00
2020	Granted	20th Anniversary Upgrade	\$21,000.00
2020	Granted	Shalom Covid Response	\$17,500.00
2021	Granted	Rent and utility support for up to 200 households	\$25,000.00
2022	Granted	Housing Fast - providing quick access to the major financial barriers to finding a new home: application fees and security deposits.	\$18,750.00

Staff Comments:

Some budget items seem high for what they are; they are possibly looking at durable commercial options. (ASK)

The application notes that the project could proceed with partial funding. The Committee may wish to clarify whether any of the itemized program elements are critical to the project proceeding.

APPLICATION SUMMARY

Name of Lead Agency:

Big Brothers Big Sisters of South Central Indiana

Name of Project to be Funded:

The BIG Move Operational Expenses

Amount Requested:

\$25,250

Number of City Residents Served:

600+

Number of Employees:

Full-Time	Part-Time	Volunteers
4		200

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

To create and support one-to-one mentoring relationships that ignite the power and promise of youth.

Project Synopsis:

Big Brothers Big Sisters of South Central Indiana is requesting funding for operational expenses as we move to our new office space. The new location will allow our agency to better serve our families, youth (Littles) and mentors (Bigs) to meet the increased need for our services. These funds will help power our mission by uniting young people with caring, positive adult role models in professionally supported one-to-one mentoring relationships. Together, they clear a path to help our Littles achieve success by breaking societal barriers, closing opportunity gaps and overcoming adversities like poverty and identity-based discrimination.

Need Addressed: (i.e. food, shelter, childcare)

Positive youth development

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Programming Expenses Volunteer and Child Outreach Program Activities	15,400
2. Volunteer Expenses Background Checks Volunteer Recognition	1,250
3. Occupancy Expenses	3,600
4. Technology Programming	5,000
Total Requested	\$25,250
Total Project Cost	\$477,000

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
1995	Granted	Office Renovation	\$4,800.00
1999	Denied	Capital Grant	\$0.00
2000	Denied	Long Range Business and Growth Plan	\$0.00
2000	Granted	To expand hours and activities for children at their Crestmont Site	\$9,500.00
2001	Granted	To purchase and install windows and doors for its facility	\$8,779.00
2002	Granted	To purchase computer equipment for recruitment and training initiative	\$3,623.00
2003	Granted	To pay for Program Manager and program expenses for Girl's Inc.'s Teen Outreach LEAP Program	\$11,904.00
2004	Granted	Purchase a server, related equipment, and software to implement Phase I of its long range services plan	\$4,500.00
2005	Granted	Salary of Partnership Coordinator for a multi-year Capacity Building project	\$5,000.00
2006	Granted	To reconfigure and repair the roof and restore water-damaged areas at 418 South Walnut	\$8,109.00
2007	Denied	Congregation Volunteer Recruitment Project	\$0.00
2008	Denied	Bookend Bigs	\$0.00
2010	Granted	To purchase BlackBaud Sphere in a Box website software and associated set up and training fee for use by agency.	\$2,900.00
2011	Granted	To provide salaries, utilities, supplies, and other operational costs for the One-to-One child mentor program	\$7,000.00
2012	Denied	Big Brothers Big Sisters relocation	\$0.00
2013	Granted	To finish the basement of the new facility at 807 North Walnut to better meet their needs.	\$25,600.00
2014	Denied	One-to-One Youth Mentoring	\$0.00
2015	Granted	To support a Match Support Specialist position in our One-to One (OTO) Mentoring Program	\$10,300.00
2018	Withdrawn	Kids with Absent Parents Pilot Program	\$0.00

2019	Denied	A new mentoring program, Bigs with Badges	\$0.00
2020	Granted	Lessening the Affect of ACEs (Adverse Childhood Experiences) – Personnel Expenses	\$15,000.00
2020	Denied	Strategic Planned Sustainability and Growth	\$0.00
2021	Granted	Operational Expenses	\$20,000.00
2022	Granted	Operational Expenses, Recruitment and Capital Investments	\$14,000.00

Staff Comments:

The budget form is missing the cost for technology programming but that expense is listed here as an itemized cost. The items listed do not seem associated with the overall project – The BIG Move Operational Expenses. Amount requested on budget and the application does not match the amount requested on the application summary. (ASK)

This appears to be a request for operational expenses rather than expenses directly related to the stated project. The total request appears to be \$25,600, but different amounts are listed in different places in the application materials. Staff suggests clarifying the total amount requested and the itemized costs for each item of the project. The application and the application summary also have different levels of detail for the itemized costs. Staff suggests asking for clarity as to what each of the itemized costs would entail – i.e., more detail on both the “personnel” and “occupancy” project elements listed as Priority #1 and #2 respectively on the application. A bit more detail is provided in the submitted project budget, but it’s still not clear to staff how exactly funding would be used.

APPLICATION SUMMARY

Name of Lead Agency:

Bloomington Cooperative Living

Name of Project to be Funded:

Middle Earth Repairs

Amount Requested:

\$20,300

Number of City Residents Served:

20

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	60

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Bloomington Cooperative Living creates and maintains affordable, communal housing in Bloomington, Indiana that is democratically controlled by residents.

Project Synopsis:

We are requesting \$20,300 for repairs to our roof, flooring, and to rebuild our ADA accessible ramp.
1) Provide and Install Laminate Flooring in upstairs bedrooms and remaining common areas
Labor-----\$2,700.00 Materials-----\$2,700.00
Total.....\$5,400.00

The floors upstairs are original to the building which was constructed in 1900. We only need to install flooring upstairs, because the partial funding from the 2022 CDBG we received covered flooring for the first floor.

2) Remove and replace rubber roofing on Front Porch Labor-----
\$5,040.00 Materials-----\$3,360.00 Total.....\$8,400.00

Due to leaks in our porch roof, the floor of our porch has been warped by water damage. The porch itself will be repaired using other funding.

3) Construction of a new ADA compliant access ramp from sidewalk to front porch
Labor-----\$3,000.00 Material-----\$3,500.00
Total.....\$6,500.00

To enable us to house members who require an ADA compliant entrance, we need to update our current ramp to standards.

We have identified these three projects as critical to maintaining high standards of safety and further our mission of affordable housing.

Need Addressed: (i.e. food, shelter, childcare)

Housing

Type of Funding Sought: (check all that apply)

X Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Repairing Porch Roof Membrane	\$8,400
2. Flooring the Second Floor	\$5,400
3. ADA Accessible Ramp	\$6,500
4.	
5.	
6.	
Total Requested	\$20,300
Total Project Cost	\$20,300

APPLICATION SUMMARY

Name of Lead Agency:

Bloomington Refugee Support Network DBA Refugee Support Network (RSN)

Name of Project to be Funded:

Newly arriving Asylum Seeker Family Transition Support

Amount Requested:

\$10,000

Number of City Residents Served:

50 families, 180 residents

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	15

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

RSN is an all-volunteer nonprofit (501C3). Since 2016, we support newly arriving families that fled violence in their home countries, filed for legal asylum status, but are waiting for their work permit, delayed due to the backlogged immigration system. This greatly limits their employment opportunities during this waiting period, which causes great difficulties in feeding and supporting their families.

Project Synopsis:

This project helps provide partial support to these low income families during this interim period. We coordinate closely with our partner community agencies. These families were successful in their home countries before fleeing violence. Our client families are generally financially independent after this year, and giving back to the larger community.

Need Addressed: (i.e. food, shelter, childcare)

With coordination with our wonderful local partner agencies, RSN financial support includes partial payments for food, rent, utilities, medical support for delayed treatments, transportation, as well as gently used clothing, computers, legal assistance, etc.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

	Item Name	Cost
1.	Housing, rent assistance	\$3000
2.	Utility Assistance	\$2000
3.	Medical support, incl Forehead infrared thermometers	\$3000
4.	Transportation support	\$1000
5.	Food Assistance	\$1000
6.		
Total Requested		\$10,000
Total Project Cost		\$47,700

BRSN/Pete Lenzen/

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2020	Granted	Supporting Bloomington Refugees	\$5,000.00
2021	Granted	Video equipment, garden kits, cases and flyers	\$2,944.22

Staff Comments:

No comments.

APPLICATION SUMMARY

Name of Lead Agency:

Bloomington Winter Farmers' Market

Name of Project to be Funded:

Woolery Farmers' Market SNAP Matching

Amount Requested:

\$5,500

Number of City Residents Served:

345

Number of Employees:

Full-Time	Part-Time	Volunteers
	2 independent contractors	Volunteer board, vendor help at market, some community volunteers

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Our mission is to extend the farmers' market season and increase the availability of fresh produce and other local products throughout the four seasons of the year. We seek to encourage direct contact between producer and consumer and increase understanding of local food economy issues. We strive to produce and provide the greatest possible variety of local foods while working together in a cooperative atmosphere to ensure the success of the market.

Project Synopsis:

We seek a total of \$9,050 to sufficiently match SNAP dollars for the 2023 Woolery Farmers' Market season. We are requesting \$5,500 from the Jack Hopkins Social Services Grant. We anticipate helping up to 45 SNAP customers with food insecurity each month. Donations go directly to matching SNAP dollars.

SNAP helps food insecure families gain access to fresh, local food. Customers use their EBT cards at our market to purchase tokens that we treat like cash, so they may buy farm products from our market vendors. Thanks to generous donors, we are grateful to be able to offer matching of these market tokens for up to \$27/week. Customers can draw up to \$27 in SNAP benefits, and receive up to \$54 in tokens to buy farm fresh, healthy, locally grown food at the farmers' market. It is our goal to continue to increase the availability of nutritious, local food options to those experiencing food insecurity within our community.

Need Addressed: (i.e. food, shelter, childcare)

SNAP matching for the Woolery Farmers' Market addresses a previously-identified priority for social services funding as documented in the Service Community Assessment of Needs (SCAN). The SCAN report identifies Hunger and Food Insecurity under "Meeting Essential Needs". The 2020 SCAN Report shows that in December 2018, there were 3,552 Households in Monroe County receiving SNAP, while 7,134 individuals were receiving SNAP. These numbers are pre-pandemic, and are likely much higher at this time. Clearly, there is a need in Monroe county to help families with food insecurity. Our project not only helps these families by increasing their SNAP benefits, but it also encourages them to use these benefits to gain access to healthy, local food.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. All funding will go to SNAP matching.	We anticipate needing \$266 per market.
2.	
3.	
4.	

5.	
6.	
Total Requested	\$5,500
Total Project Cost	\$9,050

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2022	Granted	SNAP Dollar Match for the 2022 Woolery Farmers' Market season	\$4,500.00

Staff Comments:

The agency is requesting funding for the same program it received funding for last year.

APPLICATION SUMMARY

Name of Lead Agency:

Boys & Girls Clubs of Bloomington

Name of Project to be Funded:

Professionalize and Expand Youth Development Staff

Amount Requested:

\$24,000

Number of City Residents Served:

1,150

Number of Employees:

Full-Time	Part-Time	Volunteers
26	45	147

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

The mission of the Boys & Girls Clubs of Bloomington (BGCB) is to empower all young people, especially those who need us most, to reach their full potential as caring, productive and responsible citizens

Project Synopsis:

We are respectfully requesting \$24,000 in funding to hire additional full-time professional program staff at our Lincoln Street and Ferguson Crestmont Club locations. The request comes with a 1:1 match from the Lilly Endowment that is investing in this improved staffing model for Boys & Girls Clubs across the state.

Need Addressed: (i.e. food, shelter, childcare)

This project addresses the need for access to public services for youth and out-of-school time childcare programs.

Type of Funding Sought: (check all that apply)

Capital Investment

X Operational Funds

X Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Ferguson Crestmont Staff (Program Directors)	\$12,000
2. Lincoln Street Staff (Program Directors)	\$12,000
3.	
4.	
5.	
6.	
Total Requested	\$24,000
Total Project Cost	\$180,000

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
1996	Granted	Central Air Conditioning	\$3,000.00
1997	Denied	Van	\$0.00
1998	Granted	Renovate and equip facility for a teen center and learning center	\$23,000.00
2003	Granted	Job Development Specialist for TEEN Supreme Career Prep Program	\$25,000.00
2004	Granted	Pay for salaries, transportation, and other operating costs related to the No Kid Left Behind Program	\$8,000.00
2006	Granted	To pay for staffing, supplies, food, and rent for the Crestmont Youth Camp	\$8,160.00
2007	Denied	Camp Rock Facility Improvements	\$0.00
2008	Granted	To purchase a minibus for the transportation of children	\$17,000.00
2009	Granted	To help pay for salary and benefits for Unit Director at Crestmont site	\$14,257.14
2010	Granted	To purchase bicycles and equipment for the Club Riders Program	\$3,567.14
2011	Granted	To pay for salaries for the Crestmont Boys and Girls Club	\$12,000.00
2012	Denied	Teen Career Development Initiative	\$0.00
2013	Granted	To purchase paint, and license a "gently used" full-size, 71 person school bus"	\$25,000.00
2014	Granted	To pay for salaries and benefits for the Unit Director and Program Director for the Crestmont facility at 1037 N. Summit Street.	\$23,270.00
2015	Granted	To replace the flat roof of a recently purchased building at 803 North Monroe Street	\$25,000.00
2016	Granted	To cover renovation costs of a two-story section of a Boys and girls Club building located at 803 North Morton Street	\$19,000.00

2017	Granted	To purchase chairs and tables for the New Crestmont Club	\$15,000.00
2018	Granted	Furnishings for Lincoln Street Unit	\$27,000.00
2019	Granted	Site preparation for new outdoor recreational space	\$9,000.00
2020	Granted	Continued operations of clubs	\$15,000.00
2021	Granted	Continuing Operations Post Covid-19	\$24,000.00
2022	Granted	Accessibility Improvements for Crestmont Youth with Disabilities – elevator power unit	\$23,005.32

Staff Comments:

The application indicates that the agency has until Dec. 2024 to secure all needed matching funds to secure Lilly Endowment Funds for the envisioned positions, but the agency anticipates securing funds in 2023. However, the Committee may wish to clarify whether a Jack Hopkins award would be at risk of going unused in 2023 if the agency fails to secure all needed matching funds.

APPLICATION SUMMARY

Name of Lead Agency:

Cancer Support Community South Central Indiana

Name of Project to be Funded:

Cancer Patient Assistance

Amount Requested:

\$8,500

Number of City Residents Served:

28

Number of Employees:

Full-Time	Part-Time	Volunteers
16		50

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

To ensure that all people impacted by cancer are empowered by knowledge, strengthened by action, and sustained by community. So that no one faces cancer alone.®

Project Synopsis:

CSCSCI is requesting \$8,500 to purchase essential items to meet the urgent needs of cancer patients in active treatment. Essential items provided include food, transportation, and wigs/hats.

Need Addressed: (i.e. food, shelter, childcare)

This project addresses financial and health needs. The project provides grocery and gas cards to cancer patients in active treatment who meet income requirements. Cancer patients in active treatment who lose their hair are provided with wigs/hats.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

	Item Name	Cost
1.	Groceries (Food gift cards)	\$2,000.00
2.	Transportation (Gas/Lyft/Uber/Bus Pass gift cards)	\$1,000.00
3.	Wigs & Hats	\$3,000.00
4.	Wig Fittings & Application Processing	\$2,000.00
5.	Materials to promote availability of program	\$500.00
6.		
Total Requested		\$8,500.00
Total Project Cost		\$23,800.00

APPLICATION SUMMARY

Name of Lead Agency:

CanopyBloomington, Inc.

Name of Project to be Funded:

Bloomington Neighborhood Tree Planting Project

Amount Requested:

\$15,800.00

Number of City Residents Served:

500 +

Number of Employees:

Full-Time	Part-Time	Volunteers
0	2	250 +

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Our mission at Canopy Bloomington is to engage the Bloomington community in planting and caring together for our urban forest to build a resilient and equitably green city for all.

Project Synopsis:

CanopyBloomington is requesting \$15,800 to (partially) pay the salaries for our Urban Forester (\$12,800) and Administrative Director (\$3,000). We are seeking these resources to plan and carry out neighborhood tree plantings throughout the Fall of 2023. We are developing outreach and working with residents to plan Fall tree plantings in a number of neighborhoods in Bloomington, including Broadview, the Near West Side, Maple Heights and Trailview--built recently by Habitat for Humanity.

Need Addressed: (i.e. food, shelter, childcare)

CanopyBloomington's tree planting programs are helping to raise tree canopy coverage by prioritizing planting in under canopied areas identified by so that everyone in our community can more broadly share the benefits of our urban forests

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Forestry Director (20 hours per week for 32 weeks)	12,800
2. Outreach work for Administrative Director (10 hours per week for 15 weeks)	3,000
3.	
4.	
5.	
6.	
Total Requested	15,800
Total Project Cost	41,000

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
N/A			

Staff Comments:

First time applicant.

APPLICATION SUMMARY

Name of Lead Agency:

Catholic Charities Bloomington

Name of Project to be Funded:

Telehealth Infrastructure Support Initiative

Amount Requested:

\$43,600

Number of City Residents Served:

In 2022, 454 residents of Bloomington served / 598 clients total 76%

Number of Employees:

Full-Time	Part-Time	Volunteers
13	2	10

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

The mission of Catholic Charities Bloomington Counseling Services is to serve all individuals, all couples, and all families by increasing accessibility to quality mental health care in our community.

Project Synopsis:

The Telehealth Infrastructure Support initiative will provide consistent access to mental health treatment for the most vulnerable community members of Bloomington by securing the foundation of telehealth services in our agency.

Need Addressed: (i.e. food, shelter, childcare)

Mental Health Care and Treatment

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Isalus Medical Records Software (6 Months)	\$30,000
2. Zoom HIPPA Compliant Teleconference Software (6 Months)	\$1500
3. AME IT Support (6 Months)	\$6600
4. Docusign Electronic Document Software (6 Months)	\$1500
5. Digital Phone System (6 Months)	\$3000
6. Internet (6 Months)	\$1000
Total Requested	\$43,600
Total Project Cost	\$289,381

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2006	Denied	Latino Outreach	\$0.00
2010	Granted	To pay for start-up costs for the Incredible Years Social Skills Training Program described in the agency's application.	\$8,894.25
2012	Denied	Prevention and early intervention mental health services for families living in poverty	\$0.00
2013	Granted	To train up to three therapists in, and buying equipment for, a counseling model entitled Theraplay	\$4,775.00
2014	Granted	Salary and benefits	\$12,625.71
2015	Denied	To fund its pilot program, Identifying the Mental Health Needs of Senior Citizens in Bloomington	\$0.00
2017	Granted	Supervision and training for play therapy and purchase Positive Family Coaching	\$7,175.00
2018	Granted	Trauma-Informed Care Project	\$13,000.00
2019	Granted	Expand agency capacity for trauma treatment services	\$13,479.00
2020	Granted	Trauma Expansion Grant	\$20,278.00
2020	Granted	Safe Work Space Project	\$2,014.23
2021	Granted	Therapy salary costs for 24 weeks and trauma training	\$17,800.00

Staff Comments:

The Committee might clarify whether any of the itemized priorities are must-haves for the project to go forward.

APPLICATION SUMMARY

Name of Lead Agency:

Community Justice and Mediation Center

Name of Project to be Funded:

Eviction Prevention Project (EPP)

Amount Requested:

\$21,283

Number of City Residents Served:

385

Number of Employees:

Full-Time	Part-Time	Volunteers
2	2	45-55

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

The Community Justice & Mediation Center's mission is to promote a civil and just community through mediation, education, facilitation and restorative justice programs.

Project Synopsis:

We are requesting \$21,283 to provide on-going operational support for the Eviction Prevention Project (EPP) by providing free landlord-tenant mediation services, project management, data collection, social service referrals and navigation services for tenants and landlords before, during or after eviction proceedings.

Need Addressed: (i.e. food, shelter, childcare)

Shelter

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. CJAM Staffing	\$18,245
2. Equip/Technology	\$508
3. Indirect Costs	\$1000
4. Printing/Office Supplies	\$450
5. Eviction Sealing Pilot	\$900
6.	
Total Requested	21,283
Total Project Cost	\$60,526

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2005	Granted	Personnel, training, and recruitment expenses for constructive conflict resolution program for Black and Multi-racial youth	\$1,400
2006	Granted	To pay for printing a conflict resolution handbook, purchasing conflict resolution materials, and personnel expenses for outreach and instruction.	\$2,170.00
2010	Denied	Director of Services and Managing Director	\$0.00
2018	Granted	Develop and Pilot "Mediation Matters" Program	\$9,493.00
2019	Granted	In collaboration with South Central Indiana Housing Opportunities, CJAM, Justice Unlocked & Tenant Assistance Program – Pilot tenant assistance project	\$7,676.00
2021	Granted	Support for HEPP project (CJAM personnel, equipment & technology, indirect costs and printing/copying)	\$27,424.00

Staff Comments:

The Eviction Prevention Project (EPP) has also been called HEPP in previous years. As the application notes, this is not a collaborative application, but the EPP has been an ongoing collaboration between the Monroe County Courts, CJAM, Justice Unlocked, District 10 Pro Bono Project/Indiana Pro Bono, and Indiana Legal Services. Some of these agencies have served as the lead agency in past Jack Hopkins funding rounds.

APPLICATION SUMMARY

Name of Lead Agency:

Community Kitchen of Monroe County, Inc.

Name of Project to be Funded:

Equipment retrofit

Amount Requested:

\$4,079

Number of City Residents Served:

3,690

Number of Employees:

Full-Time	Part-Time	Volunteers
6	14	112/wk

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Community Kitchen's mission is to work alone and in collaboration with others, to eliminate hunger in Monroe County and surrounding areas, through direct service, education and advocacy.

Project Synopsis:

We request \$4,079 to replace a sprayer at our dish machine, and Rhino line the beds of all four of our cargo vans.

Need Addressed: (i.e. food, shelter, childcare)

Food

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Replacing dish sprayer	600
2. Rhino lining 2 smaller vans	1585
3. Rhino lining big white van	947
4. Rhino lining big blue van	947
5.	
6.	
Total Requested	4,079
Total Project Cost	4,079

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
1995	Granted	Used vehicle to serve meals	\$9,000.00
1997	Granted	Transport containers to provide meals to at risk youth in after school programs	\$1,300.00
1998	Granted	Purchase upright commercial oven, mobile sheet pan rack, and mats for kitchen floor	\$4,675.00
1999	Granted	Ice machine and freezer	\$4,650.00
2000	Granted	Eight dining tables	\$2,460.00
2001	Granted	To purchase equipment for second food preparation and distribution site	\$10,721.00
2002	Granted	To purchase a copy machine shared with Shelter, Inc. and aprons, and hairnets	\$3,639.00
2003	Granted	Replace fire suppression system, loading dock, and 60 chairs for the S. Rogers site	\$10,104.00
2004	Granted	Replacing a door and dishwashing machine, purchase a garbage disposal and kitchen grade metal shelving	\$7,780.00
2005	Granted	Replace produce cooler and purchase food trays for free meal service	\$4,100.00
2006	Granted	To purchase and repair a used van from Girls, Inc.	\$8,401.64
2007	Granted	To purchase and install a walk-in cooler and freezer for the 917 South Rogers facility.	\$29,800.00
2008	Granted	To purchase a commercial-grade refrigerator for use at 917 South Rogers Street.	\$2,350.00
2009	Granted	To purchase printed backpacks for the Backpack Buddies program.	\$1,005.00
2010	Granted	To purchase a pallet truck, ice machine and storage bin and two "trainable" dollies	\$7,851.00
2011	Granted	To pay for equipment and relocation costs for new South Rogers Street facility.	\$10,000.00
2012	Granted	Equipment purchase	\$7,555.00

2013	Granted	To purchase six pieces or kinds of equipment to improve the efficiency and effectiveness its main facility at 1515 S. Rogers.	\$3,475.00
2014	Granted	To purchase a new cargo van to transport food and otherwise support agency mission.	\$21,032.00
2016	Granted	To purchase a tilt skillet and to pay for parking lot repair.	\$19,824.00
2017	Granted	To purchase kitchen equipment and a power washer.	\$2,174.00
2018	Granted	Double Convection Oven	\$8,860.00
2019	Granted	Equipment purchase and van retrofitting	\$1,170.00
2020	Granted	Warehouse Pallet Shelving	\$8,113.00
2021	Granted	Produce Cooler Replacement (True T-72-HC three-door cooler)	\$5,400.00

Staff Comments:

No comments.

APPLICATION SUMMARY

Name of Lead Agency:

Courage to Change Sober Living

Name of Project to be Funded:

Courage to Challenge: Men's Residences

Amount Requested:

\$2,466.00

Number of City Residents Served:

17-26

Number of Employees:

Full-Time	Part-Time	Volunteers
	3	<10

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Courage to Change Sober Living provides safe, affordable, low barrier, staff and peer supported transitional housing to those experiencing substance use disorders in Monroe County.

Project Synopsis:

Project Synopsis: Courage to Challenge will provide residents an opportunity to take part in pro-social educational and recreational activities in Bloomington and Monroe County.

Need Addressed: (i.e. food, shelter, childcare)

Physical and mental health; accessing social support networks; community connection.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Tickets to events:	\$1746
2. Staff hours	\$420
3. Food/snacks	\$300
4. Kroger cards (these will be paid for with a donation from private funder)	\$850
5.	
6.	
Total Requested	\$2466
Total Project Cost	\$3316

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2019	Granted	Expand Fresh Start Rent Subsidy program	\$5,667.00
2020	Granted	Fresh Start Fund	\$6,000.00
2020	Granted	Case/House Managers Salaries	\$3,430.00
2021	Granted	Drug Testing Kits for Residents	\$3,036.00
2022	Granted	Courage to Challenge - will allow female recovering addicts to actively engage in twice monthly recreational and educational pro-social activities in and around Bloomington.	\$2,129.00

Staff Comments:

The application notes that this is a pilot project for the men's residences and is similar to the "Courage to Challenge" program for female residents that the agency received funding for last year. The Committee might ask how that program went and whether the agency is continuing that program forward.

APPLICATION SUMMARY

Name of Lead Agency:

Dental Care Action Inc.

Name of Project to be Funded:

Dental Care and Education for Health and Well-being

Amount Requested:

\$19,450

Number of City Residents Served:

120

Number of Employees:

Full-Time	Part-Time	Volunteers
4	4	9

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

We are requesting funds for operational funds for a dental care outreach strategy to help low- and no-income Bloomington residents.

Project Synopsis:

We are visiting shelters to provide dental care education, self-care items, and initial dental assessments. Then we are providing follow-up dental care at our Dental Care Center. We are also providing care for those in need outside of the center.

Need Addressed: (i.e. food, shelter, childcare)

Dental Care

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Initial dental exam/x-ray at shelters	\$4,500.00
2. Self-care dental health products	\$600.00
3. Dental cleaning/treatments for patients from shelters.	\$9,000.00
4. Dental cleaning/treatments for additional patients.	5,000.00
5. Patient transportation from shelter to the Dental Care Center	\$350
6.	
Total Requested	\$19,850
Total Project Cost	\$34,400

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
1995	Denied	Computerization to meet Medicaid requirements	\$0.00
1996	Granted	Dental Equipment	\$1,450.00
1999	Granted	Dental chairs and equipment	\$17,144.00
2000	Granted	To acquire used equipment	\$7,000.00

Staff Comments:

Can priorities 3 and 4 happen without priority 1? (ASK)

The total amount requested is listed both as \$19,450 and \$19,850 in various locations in the application materials. The Committee should clarify the correct amount.

APPLICATION SUMMARY

Name of Lead Agency:

El Centro Comunal Latino

Name of Project to be Funded:

Health & Housing Assistance Project for Community Integration

Amount Requested:

\$8,000

Number of City Residents Served:

400

Number of Employees:

Full-Time	Part-Time	Volunteers
0	1	19

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

El Centro Comunal Latino (CCL) is a community-based organization that provides an accessible and safe space for all Latinos, with a focus on Spanish speakers, to find information, access resources, and provide a safe place to hold community events.

Project Synopsis:

The project is intended to aid the local Latino community with rent assistance (including utilities) as well as healthcare assistance. Many of El Centro's clients do not qualify for assistance elsewhere as their immigration or asylum status creates barriers for social services.

Need Addressed: (i.e. food, shelter, childcare)

Housing and healthcare

Type of Funding Sought: (check all that apply)

- Capital Investment
- Operational Funds
- Bridge Funding
- Pilot Project
- Collaborative Project
- Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1.Housing (rent, utilities)	\$5,000
2. Healthcare	\$3,000
3.	
4.	
5.	
6.	
Total Requested	\$8,000
Total Project Cost	\$10,000

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2004	Granted	Purchase software, office equipment, and furniture for a central office & meeting space	\$1,500.00
2006	Granted	To purchase a portable DLP projector and laptop and provide stipends for speakers for the Informate Series initiative.	\$2,468.51
2007	Granted	To provide compensation for the Program Coordinator Position whose duties include supervising and directing three existing programs and implementing two new programs.	\$11,000.00
2008	Granted	To pay for a person to help operate and evaluate El Centro Comunal Latino's programs as a pilot project	\$11,000.00
2010	Granted	To pay part of the salary for the Volunteer Coordinator position.	\$3,500.00
2011	Granted	To pay for salaries and interpreter fees for the Hablamos Juntos (Speaking Together) program.	\$4,000.00
2017	Granted	To pay for interpretive services provided via the Interpreter Network	\$1,500.00
2020	Granted	Financial Assistance for Latino Residents during the Pandemic	\$10,000.00

Staff Comments:

The agency failed to submit the required year-end financial statement.

The application mentions two submissions for claims reimbursement:

First period: July - December 2023 \$4,000

Second period: January-June 2024 \$4,000

The second claims period is outside of the 2023 reimbursement deadline. The deadline for 2023 claims is December 8, 2023 and the extended deadline is March 15, 2024. (ASK)

The application materials are unclear as to whether the agency considers this a request for operational funding and whether this is a pilot project. The committee may wish to clarify whether the services to be funded are ongoing, and if so, how the agency plans to fund them in the future.

APPLICATION SUMMARY

Name of Lead Agency:

Exodus Refugee Immigration

Name of Project to be Funded:

Emergency Assistance Program

Amount Requested:

\$30,000

Number of City Residents Served:

20

Number of Employees:

Full-Time	Part-Time	Volunteers
9	0	100

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Exodus Refugee Immigration is dedicated to the protection of human rights by serving the resettlement needs of refugees and other displaced people fleeing persecution, injustice, and war by welcoming them to Indiana.

Project Synopsis:

Exodus Refugee Immigration kindly requests a grant of \$30,000 payable over one (1) year to support its Emergency Assistance Program. The program assists refugees struggling to meet their basic needs while working toward self-sufficiency and supporting their families.

Need Addressed: (i.e. food, shelter, childcare)

Through the Emergency Assistance Program, Exodus will address the following social service needs: a good place to live - housing, building self-sufficiency, economic self-sufficiency, economic challenges facing vulnerable populations, ensuring prenatal care and infant health, hunger and food insecurity, emergency and transitional shelter, clothing, and crisis services for refugees.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Direct Client Assistance Funding: For vulnerable refugees to cover basic need expenses, such as rent & utilities, childcare, medical expenses, food, seasonal & work clothing, etc., while they work toward self-sufficiency.	\$30,000
2.	
3.	
4.	
5.	
6.	
Total Requested	\$30,000
Total Project Cost	\$161,035

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2022	Granted	General Operating	\$13,000.00

Staff Comments:

The application says this is not a request for operational funds. However, the website lists the items and services listed in the funding requests as key programs the organization offers. (ASK)

The applicant requested upfront payment of any award, which is not how the Jack Hopkins grants are administered. The Committee might inquire as to whether the agency will be able to make use of any awarded funding on a reimbursement basis. The Committee might also ask whether partial funding would prevent the project from going forward. The application did not provide an prioritized list of program elements, though the project synopsis describes rent, utilities, food, clothing, transportation, childcare, and healthcare as basic needs that are part of the agency's Emergency Assistance program. The Committee might seek detail as to what would be supported by Jack Hopkins funding.

The application indicates that 20 residents would be served through the project. The Committee may want to consider the proportionality of the request (i.e. the amount of the request relative to the number of clients, especially city residents, to be served).

The application notes several other sources of confirmed funding for this project.

APPLICATION SUMMARY

Name of Lead Agency:

Farm to Family Fund, Inc

Name of Project to be Funded:

Farm to Family Program

Amount Requested:

\$10,000

Number of City Residents Served:

4900 (est)

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	25

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Farm to Family's mission is to make healthful, fresh, local, sustainably produced food more available to low-income households; support the local, sustainable food system within Indiana; work with local farmers to provide unsold produce for distribution to low income families; and partner with agencies serving those in our community currently experiencing food insecurity.

Project Synopsis:

We are requesting funds to partially cover this year's anticipated \$150,000 in total food purchased from Bloomington farmers' market vendors and then donated to local agencies serving low-income individuals and families. The food is purchased by F2F at half price at from participating farmers, preventing food waste and income loss for the farmers, and is then transported immediately by volunteers to the agencies.

Need Addressed: (i.e. food, shelter, childcare)

Food access, public health

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. purchase of fresh, local produce from area farmers	\$10,000
2.	
3.	
4.	
5.	
6.	
Total Requested	\$10,000
Total Project Cost	\$150,000

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
N/A			

Staff Comments:

I believe this is a request for operational funds. (ASK)

While not submitted as a collaborative project, the application notes that the agency works with several other local agencies. The application also notes that the agency (a first-time Jack Hopkins applicant) does not directly serve residents, but instead works with other agencies to provide fresh, local produce.

APPLICATION SUMMARY

Name of Lead Agency:

Habitat for Humanity of Monroe County, Inc.

Name of Project to be Funded:

Enhancing Safety and Efficiency

Amount Requested:

\$5,800

Number of City Residents Served:

850-1000+

Number of Employees:

Full-Time	Part-Time	Volunteers
11	4	800+

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

At Habitat for Humanity of Monroe County we build strength, stability, self-reliance and shelter--the only thing we give away is an opportunity. Our mission is to eliminate poverty housing by building decent, affordable homes in partnership with qualifying families. Our vision is a world where everyone has a decent place to live.

Project Synopsis:

We are requesting \$5,800 in funding to purchase lifting equipment for HFHMC construction and ReStore programs, ensuring staff and volunteers can fully and safely help us fulfill our mission.

Need Addressed: (i.e. food, shelter, childcare)

With Jack Hopkins funding to procure this equipment, Habitat can maintain a safe, efficient, and welcoming environment for unskilled volunteers, and attract and retain skilled volunteers and employees to help us to build affordable housing in partnership.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Platform Hoist	\$3,650
2. Pallet Stacker	\$2,150
3.	
4.	
5.	
6.	
Total Requested	\$5,800
Total Project Cost	\$5,800

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
1995	Denied	Paving Habitat Street	\$0.00
2000	Denied	Volunteer Coordinator	\$0.00
2005	Granted	Two heaters and insulation for Habitat ReStore facility	\$4,100.00
2008	Granted	To help pay for the renovation of Campbell House for use by agency programs and staff	\$4,000.00
2009	Granted	To help purchase a truck with lift gate for ReStore facility	\$20,069.93
2010	Granted	To purchase a job site trailer, tools and to help purchase a truck for the Construction Leadership Program	\$17,000.00
2011	Granted	To pay for equipment for Construction Leadership Program	\$6,000.00
2012	Denied	Materials, handling equipment and store fixtures	\$0.00
2013	Granted	To purchase fixtures, equipment and supplies, power tools, hand tools and pneumatic tools and equipment	\$19,085.00
2014	Denied	Habitat ReStore Donations Truck	\$0.00
2015	Granted	To purchase a Chevy Silverado truck and John Deere skid steer with a skid steer trailer	\$30,000.00
2016	Granted	To pay for tools, construction volunteer expenses, materials for classes and education outreach supplies.	\$14,500.00
2017	Denied	Purchase of heavy-duty 9 passenger van & seed funding for Certified Fund Raising Executive training	\$0.00
2019	Granted	Pick-up truck and passenger van	\$19,400.00
2020	Granted	Bridge funding for Habitat for Humanity of Monroe County Women Build	\$10,000.00
2020	Granted	406 N. Spring Street lumber for construction	\$8,862.00
2021	Granted	Purchase a riding mower, chipper/mulcher, and chainsaw	\$9,473.00
2022	Granted	Habitat for Humanity of Monroe County Worksite Safety Initiative	\$7,606.42

Staff Comments

No comments.

APPLICATION SUMMARY

Name of Lead Agency:

Harmony School

Name of Project to be Funded:

Harmony School After-School Program

Amount Requested:

\$11,038.31

Number of City Residents Served:

105

Number of Employees:

Full-Time	Part-Time	Volunteers
23	8	200

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Harmony School's mission is to prepare young people to live in and contribute to a heterogeneous democratic country. We do this by sensitizing young people to the delicate balance needed in a democracy between individual growth and community responsibility.

Project Synopsis:

Harmony School would like to re-start a Monday - Friday after-school program and develop three after school clubs per week to serve the needs of our families. In previous years, parents paid a fee to enroll their children in the after-school program, and to ignite interest and engage students and families to utilize this program again, we would like to offer a free-will donation pay structure for the first year of these programs.

Need Addressed: (i.e. food, shelter, childcare)

Affordable Childcare

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. After-School Coordinator	\$7,358.31
2. Program Supplies for After-School activities	\$1,700.00
3. Clubs Contractor Pay	\$1,980.00
4. After-School Facility Use	\$9,000.00
5. Clubs Facility Use	\$2,970.00
6.	
Total Requested	\$11,038.31
Total Project Cost	\$23,008.31

APPLICATION SUMMARY

Name of Lead Agency:

Healing Hands Outreach Center, Inc.

Name of Project to be Funded:

Increasing Capacity of Care to Community Members

Amount Requested:

\$15,066.00

Number of City Residents Served:

4000

Number of Employees:

Full-Time	Part-Time	Volunteers
	1	20

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

The mission of Healing Hands Outreach Center, Inc. (HHOC) is to connect high-risk, low-income residents in need to a community of support. HHOC accomplishes their mission by offering extensive outreach services addressing the immediate and long-term needs in the areas of homelessness, hunger, poverty, addiction, education, and human trafficking.

Project Synopsis:

Healing Hands Outreach Center, Inc., (HHOC) is requesting \$16,192 to increase capacity of care to high-risk community members experiencing homelessness, addictions, etc., by developing and growing a quality volunteer program. In 2022 HHOC became a Certified Food Pantry of Monroe County as deemed by Hoosier Hills Foodbank. In adding this service, the need for additional volunteers to sustain the increase of needs of the HHOC clients. This outcome will leverage HHOC to serve more clients and increase hours of operation for 2023-2024.

To accomplish the needed growth the following strategic plan is in place which is included in the project costs: :

- Increase paid staff hours to manage the additional volunteers to provide client needs assessment to increase capacity of care to clients.
- Add a volunteer management software system to track volunteers as well as clients on iPads.
- Ensure internet service to run programs needed to track volunteers and clients.
- Properly equip volunteers by providing training manuals to be constructed in-house.

Need Addressed: (i.e. food, shelter, childcare)

No cost essential needs such as clothes, shoes, hygiene items, household items and furniture to low-income, high-risk communities that will leverage the finances of clients to spend on other needs such as food, rent and education.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

	Item Name	Cost
1.	780 staff hours @ \$15 per hour	\$ 11,700.00
2.	Donor/Volunteer Management System 6 months @ 171.00	\$ 1,026..00
3.	Internet 6 months @ 323.37 per month	\$ 1,940.00
4.	40 Volunteer Manuals @\$10 each	\$ 400.00
5.		
6.		
Total Requested		\$15,066.00
Total Project Cost		\$16,566.00

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2021	Granted	Purchase a used moving truck	\$6,649.42
2022	Granted	Power Up - payment of electric bill expense for one year	\$5,976.00

Staff Comments:

Funding for internet and management software is only for six months. I believe the intent is to grow the donor base during those six months but I wonder if there is definite funding for these items after six months or if they would have to cancel subscriptions if they do not secure alternate funding? (ASK)

The Committee might ask for additional detail about a plan for future funding to support these operational expenses.

APPLICATION SUMMARY

Name of Lead Agency:

Hoosier Hills Food Bank

Name of Project to be Funded:

Food Purchasing

Amount Requested:

\$35,000.00

Number of City Residents Served:

13,000

Number of Employees:

Full-Time	Part-Time	Volunteers
16	0	1000+

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

To collect and distribute food through direct service programs and partner agencies serving people with low incomes, the ill and children.

Project Synopsis:

Food will be purchased to supplement food from donated sources for distribution through programs and partner agencies to those in need.

Need Addressed: (i.e. food, shelter, childcare)

Food insecurity and hunger.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Food Purchasing	\$35,000.00
2.	
3.	
4.	
5.	
6.	
Total Requested	\$35,000.00
Total Project Cost	\$600,000.00

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
1994	Denied	Warehouse addition, freezer, cooler, capital expenses	\$0.00
1996	Granted	Refrigerated truck	\$3,800.00
1997	Granted	Equipment for Food Repackaging Room for meal rescue program	\$9,200.00
1999	Granted	Cooler and condensing unit	\$14,394.00
2000	Granted	One low-lift pallet truck and three sets of racking	\$4,549.00
2001	Granted	To purchase food for city residents	\$3,000.00
2004	Granted	Pay for renovations to the facility	\$13,294.00
2006	Granted	To install lights, replace door, reinstall floor scale, and purchase safety equipment for two trucks.	\$6,670.00
2008	Granted	To purchase a refrigerated cargo van for use in the Meal Share prepared food rescue program	\$31,414.00
2011	Granted	To pay for salaries and equipment to expand capacity of their operations.	\$10,750.00
2012	Granted	Meal share program equipment replacement	\$13,895.00
2013	Granted	To purchase two electric Walkie Pallet Trucks and to pay for passive refrigeration supplies and equipment	\$9,930.00
2014	Granted	To purchase a 5000-pound capacity fork lift to be used primarily to improve collection and delivery of food to agencies serving residents of the City.	\$20,000.00
2016	Granted	To purchase and install a lift gate for the Food Bank's primary food collection and delivery truck.	\$12,000.00
2018	Granted	Insulated Refrigerator Van	\$30,000.00
2019	Granted	Matching funds for new vehicle	\$5,000.00
2020	Granted	Covid-19 Food Purchasing Project	\$30,000.00
2021	Granted	Covid-19 Food Purchasing Project	\$35,000.00

Staff Comments:

Third year requesting funds for food purchasing (did not request funding in 2022). (ASK)

Hotels For Hope Inc
(H4H, Hotels For Homeless)
Jack Hopkins Social Service Grant
Application Summary

H4H is a low barrier, housing first model that uses a holistic wraparound approach to shelter families and individuals during emergency and transitional situations. We use intensive individualized casework to overcome any and all barriers participants face in regard to housing stability. The overall goal of H4H's "Emergency and Transitional Program" is to keep families and individuals safe during their experience with homelessness and help them transition into stable long-term housing of their own.

When the weather is deadly due to temperatures or other factors H4H offers rooms to anyone sleeping outside who would otherwise be at risk of death due to the natural elements. When a family/individual is involved in a domestic violence incident we immediately shelter them to keep them safe while we work to find a more sustainable option. When families with children would otherwise be sleeping outside, we immediately shelter them to avoid DCS removing the children from the parents while we work to find a more sustainable option. When a person is experiencing serious medical conditions that would make it impossible for them to otherwise survive homelessness, we immediately shelter them while we work to find a more sustainable option. The overall goal of our Emergency Shelter is to keep families/individuals alive and together until long term solutions can be found.

Participants of the "Emergency and Transitional Program" will receive a private hotel room for the duration of their stay that includes highspeed Wi-Fi and access to digital equipment that can be checked out. We immediately provide any necessary items to survival including food, clothing, and hygiene supplies. For participants using emergency rooms who will be going back to sleeping outside after their stay we provide any necessary items to survival including tents, blankets, hand warmers, ect. Services offered through intensive individualized casework include links to other community resources, job readiness training, Online Navigation and Digital Literacy Training, volunteer defendant advocates to attend and testify during court hearings, assistance with filling out job and housing applications, assistance with attaining and maintaining government benefits including medical insurance, food stamps, and disability or social security, transportation to important appointments as available, and electronic devices to keep during and after participation including laptops, kid friendly tablets, and smartphones if needed and qualified.

Outreach Volunteers for H4H often provide transportation to the participants to important appointments when available and they have the resources to do so. Important appointments include but are not limited to; court hearings, job interviews, medical appointments, DCS appointments, probation and parole appointments. The outreach volunteer transportation services are often offered when busses are not running or the participant is physically unable to use public transportation. Other factors that are considered urgent needs for outreach volunteer transportation are missed busses or emergency/unplanned appointments. Outreach Volunteers also pick up and deliver donations of clothing, food, furniture, ect. to the hotels or to new apartments of participants who are transitioning into stable long-term housing of their own.

\$10,000 of the funds requested will be used to shelter five families/individuals for one month each while we help them to transition into stable long-term housing of their own.

\$15,600 of the funds requested will be used to pay salary for casework at the rate of \$600 per week for twenty-six weeks/six months.

\$14,400 of the funds requested will be used to pay for emergency hotel room stays for those experiencing emergency shelter needs that are not provided by other local services.

Transitional Monthly Stays: \$10,000
 Casework Salary: \$15,600
 Emergency Overnight Stays: \$14,400

H4H will submit claims for reimbursement of funds monthly or bi-monthly with receipts and detailed description of how funds were used. The “Emergency and Transitional Program” will be evaluated using monthly progress reports from caseworkers. A 90-day and 180-day evaluation will be done to determine how many participants were served by Emergency and Transitional rooms and which services each participant used during their stay. H4H expects that up to 100 individuals will be safely sheltered during emergency or transitional periods of homelessness and that at least five families/individuals will have successfully transitioned into long-term stable housing of their own.

Past SSF Funding:

Year	Status	Title	Amount
2020	Granted	Keeping Women and Children Out of the Cold	\$7,400.00
2021	Granted	To continue housing families experiencing homelessness	\$21,500.00
2022	Granted	Emergency and Transitional Program	\$14,000.00

Staff Comments:

The agency failed to submit the required year-end financial statement.

The agency did not submit an application summary on the provided form. Application summary information compiled by staff:

Name of Project: "Emergency and Transitional Shelter"

Total amount requested: \$40,000.00

Number of Residents Served: 100

Number of employees:

Full-Time - 1

Part-Time - 0

Volunteers - 13

Type of Funding - operational funds

Priorities listed on application:

#1 Casework Salary -- \$15,600

#2 Emergency Stays -- \$14,400

#3 Transitional Rooms -- \$10,000

(ASK)

The Committee might ask for additional detail about the agency's plans for future funding of these operational expenses.

APPLICATION SUMMARY

Name of Lead Agency:

Indiana Recovery Alliance

Name of Project to be Funded:

Office Expansion Bridge to New Building

\$25000

Amount Requested:

Number of City Residents Served:

5000

Number of Employees:

Full-Time	Part-Time	Volunteers
2	3	12

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

The Indiana Recovery Alliance is a drug-user human rights advocacy organization that operates under the philosophy of harm reduction to educate the community and to promote the health and dignity of the individuals and communities impacted by drug use. We respectfully collaborate with people to assist in any positive change, as a person defines it for themselves, beginning where the person is at, with no biases or condemnations for the person's chosen lifestyle. Our efforts advance policies, practices and programs that address the adverse effects of drug use including overdose, HIV, hepatitis C, chaotic use and incarceration.

Project Synopsis:

9600 to cover rent for a year on an additional office space in the same building as our current office/outreach space while we close on and prepare a new building for our organization to operate out of. The new building will allow us to expand services, hours, and programs and this additional office space will act as a ramp up to these expanded services. The request is also for furniture, computers, low threshold employment and repairs to the outreach van, all of which are part of ramping up to the operational level we'll be at in the new building.

Need Addressed: (i.e. food, shelter, childcare)

Overall this funding helps address our mission to provide people in crisis the means to reduce harm to themselves and others through harm reduction supplies and services.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name		Cost
1.	Rent	9600
2.	Repairs to Outreach Van	6900
3.	Office Furniture	3500
4.	Low Threshold Employment	3000
5.	2 Desktop Computers	2000
6.		
Total Requested		25000
Total Project Cost		40000

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2016	Granted	To pay for the purchase of an unmarked vehicle used in the provision of Indiana Recovery Alliance services	\$17,600.00
2017	Granted	To purchase naloxone, syringe disposal units, a storage shed, two card laminators, storage totes, and two bike trailers.	\$11,617.00
2018	Granted	Naloxone/Salary, Printer, Furnishings and Items for Disposal	\$16,953.00
2020	Granted	Support Funds	\$4,430.00
2021	Granted	Development Director salary support	\$17,000.00
2022	Granted	Syringe Service Program Coordinator	\$21,600.00

Staff Comments:

It's unclear whether all of the itemized program elements (particularly the repairs to the outreach van) relate to the "Office Expansion Bridge to New Building" project.

APPLICATION SUMMARY

Name of Lead Agency:

Bloomington Meals on Wheels Inc

Name of Project to be Funded:

Groceries to Go Outreach Project

Amount Requested:

\$3,183

Number of City Residents Served:

300

Number of Employees:

Full-Time	Part-Time	Volunteers
0	2	300

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

The mission of Bloomington Meals on Wheels is to provide nutritional meals to homebound persons who are unable, through medical or physical disability, to purchase and prepare nourishing meals.

Project Synopsis:

We are requesting \$3,183 for an outreach project to improve food supply stability for our mobile food pantry program, Groceries to Go. This will fund 5 additional staff hours per week for 22 weeks to identify, contact, and build relationships with companies, organizations, and individuals who can support the program with food drives and funding.

Need Addressed: (i.e. food, shelter, childcare)

This project will increase the amount and variety of food distributed to Bloomington residents who are unable to access other food pantries or Community Kitchen due to health issues or lack of transportation, alleviating some financial strain and ensuring our most vulnerable community members have nutritious food to eat.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Staff time and payroll taxes	\$1,976
2. Mileage	\$207
3. Utility Carts	\$400
4. Food Drive Bins	\$400
5. Flyers	\$200
6.	
Total Requested	\$3183
Total Project Cost	\$3183

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2011	Denied	Bloomington Meals on Wheels (3 clients for 1 year)	\$0.00
2012	Granted	Ensuring hot meal delivery for Bloomington's Homebound	\$1,118.99
2020	Granted	Electric Meal Transporters	\$7,260.00
2020	Granted	Medically tailored meals	\$10,000.00
2021	Granted	Website redevelopment	\$5,673.00

Staff Comments:

The funds will primarily serve to increase staff hours for outreach to potential supporters/donors.
(ASK)

APPLICATION SUMMARY

Name of Lead Agency:

Monroe County CASA

Name of Project to be Funded:

Technology Update

Amount Requested:

\$19,714.76

Number of City Residents Served:

380

Number of Employees:

Full-Time	Part-Time	Volunteers
9	1	115

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Monroe County CASA Inc. is a non-profit organization that recruits, trains, and supervises court appointed volunteers to advocate for children who are involved in juvenile court due to abuse and neglect. Unbiased volunteer advocacy is based on the belief that all children are entitled to a safe and permanent home.

Project Synopsis:

We are requesting funds to complete a technology update for staff equipment to replace current, outdated desktop computers with laptops and docking stations. This will allow staff to easily transition between working in and out of the office as well as provide groundwork for updated data storage and subscription to software as a service.

Need Addressed: (i.e. food, shelter, childcare)

The work CASA does to improve the stability of the child's home or get the child moved to a more permanent home as quickly as possible is the child's best chance to lead a healthy and successful life. Our services are the only ones available to advocate for this vulnerable population in our community.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Equipment	\$17,516.76
2. Installation	\$4,000
3. Owl Webcam	\$1,198
4. 1 Year of Office 365 Subscription	\$198
5.	
6.	
Total Requested	\$19,714.76
Total Project Cost	\$22,912.76

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
1995	Denied	Renovation for office, conference room and storage	\$0.00
2000	Granted	Hire staff for tracking services and measuring outcomes	\$3,200.00
2009	Granted	To pay for rent, salary, and volunteer training for Court Appointed Special Advocates program	\$8,066.76
2011	Granted	To pay for computers and presentation equipment to help recruit and train volunteers	\$1,600.00
2012	Granted	Purchase CASA manager database system	\$2,225.71
2014	Granted	To pay for a portable PA and presentation equipment and billboard marketing for outreach and recruitment of volunteers	\$1,913.57
2016	Granted	To purchase and install a Toshiba C1X40 Digital Hybrid telephone system	\$6,878.00
2018	Granted	Work stations and Projector	\$7,768.00
2020	Granted	For security cameras and related equipment & resource materials	\$1,620.00
2022	Granted	Creation of Functional Training Space	\$4,191.19

Staff Comments:

The Committee might want to ask whether the project could proceed without the agency's #1 priority (laptops) or whether that is a must-have component for the project.

APPLICATION SUMMARY

Name of Lead Agency:

Monroe County Humane Association

Name of Project to be Funded:

Transient Spay/Neuter & Housing

Amount Requested:

\$12,500

Number of City Residents Served:

30+

Number of Employees:

Full-Time	Part-Time	Volunteers
9	6	20

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

MCHA is dedicated to promoting the welfare of animals, strengthening the human-animal bond, and providing access to accessible veterinary care and humane education across our community.

Project Synopsis:

The JHSS grant dollars would allow sponsorship for two transient owned animals each week to be spayed/neutered by PetsAlive and spend three days in our emergency pet housing for surgery prep and recovery.

Need Addressed: (i.e. food, shelter, childcare)

We view this as a service in alignment of One Health Principles - the health of a community's people, pets and environment are all interconnected.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Spay/Neuter, Canine & Feline	\$6,000.00
2. Pet housing, canine & feline	\$1,500.00
3. Veterinary wellness, canine & feline	\$1,500.00
4. Staff time	\$3,500.00
5.	
6.	
Total Requested	\$12,500.00
Total Project Cost	\$20,000.00

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2001	Denied	Spay and Neuter Pets	
2019	Denied	Emergency housing and kennel facility	
2020	Granted	Immediate and extended emergency housing for pets (direct boarding and care, including housing, food, needed vaccines, and basic animal care)	\$2,000.00
2022	Granted	Pet Emergency Housing	\$5,765.71

Staff Comments:

Benefits the unhoused or housing insecure community in Bloomington by providing spay and neuter services. (ASK)

APPLICATION SUMMARY

Name of Lead Agency:

Monroe County United Ministries

Name of Project to be Funded:

Building Synergy to End Generational Poverty

Amount Requested:

\$29,259

Number of City Residents Served:

4154

Number of Employees:

Full-Time	Part-Time	Volunteers
28	1	35

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

MCUM's mission is to support Monroe County residents in breaking the cycle of poverty and achieving self-sufficiency through multi-generational programming, including basic needs assistance, financial assistance, Mobility Mentoring, and high-quality early learning education for low-income families.

Project Synopsis:

MCUM is requesting \$29,259 to cover operational costs fundamental to the implementation of our anti-poverty programs. Jack Hopkins funding will allow us to replace outdated equipment, pay for essential contracts and services, and market our programs to increase our capacity to leave a lasting impact on our community.

Need Addressed: (i.e. food, shelter, childcare)

MCUM addresses the three E's indicated in the City of Bloomington's Anti-Poverty strategy: essentials through our food pantry and emergency financial assistance, earnings and education for adults through our Mobility Mentoring program Your Path, and education for children of low-income families through our Compass Early Learning Center.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Office administration (ex: printer, equipment maintenance, computer server)	\$8,430
2. Professional contracts & services (ex: donor retention management service, TEACH, Mobility Mentoring fees)	\$14,464
3. Marketing expenses (ex: booth fees, Your Path incentives, advertising costs)	\$6,365
4.	
5.	
6.	
Total Requested	\$29,259
Total Project Cost	\$337,236

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
1996	Denied	Facility Addition – Daycare	\$0.00
1997	Granted	Addition and renovation of child care facility	\$51,000.00
1998	Granted	Renovate existing building to meet new building code	\$9,925.00
1999	Granted	Equipment for food area	\$11,850.00
2001	Granted	To pay rent and utilities for city residents at risk of being dislocated	\$32,884.00
2003	Granted	Subsidize childcare costs for low-income households within the City	\$20,000.00
2004	Granted	To subsidize childcare services for low-income City residents primarily during the summer months	\$15,000.00
2005	Granted	Caseworker salary for Emergency Services program	\$16,000.00
2006	Granted	To pay for personnel expenses of an additional social worker for the Emergency Services program	\$20,000.00
2007	Granted	To subsidize affordable childcare costs for working families residing in the City	\$28,080.00
2010	Granted	To purchase cots, cot carriers, cot name plates and emergency kits for the Affordable Childcare program	\$5,540.53
2011	Granted	To pay for electrical improvements and cold storage equipment for the Emergency Food Pantry	\$11,000.00
2012	Granted	Roof replacement for emergency services building	\$17,500.00
2013	Granted	To fund an energy audit and to pay for the purchase and installation of three air conditioning units and two furnace units	\$20,845.00
2014	Denied	Energy Efficiency Improvements for MCUM Childcare Facility	\$0.00
2015	Granted	For capital improvements to two playgrounds on its property in the Crestmont neighborhood	\$27,475.00
2016	Granted	To pay for construction costs associated with MCUM's Food Pantry Expansion Project located at 827 W. 14 th Ct.	\$20,000.00
2017	Granted	To pay for staff salaries associated with the start-up operations of the Compass Early Learning Center.	\$20,000.00

2017	Granted	To pay for kitchen renovation for the Compass Early Learning Center, located at 219 E. 4 th St., Bloomington Indiana 47408	\$21,600.00
2018	Granted	Equipment Upgrades and Additional Staffing for Compass Early Learning Center	\$14,014.00
2019	Granted	Security system, fire protection/security, and energy efficient lighting	\$31,45.00
2020	Granted	Upgrades to Foster Kindergarten Readiness	\$16,000.00
2020	Granted	Building up Monroe County Residents	\$9,500.00
2021	Granted	Upgrade building exterior	\$22,000.00
2022	Granted	MCUM out in the community	\$23,000.00

Staff Comments:

The application lists some examples of the types of operational expenses the agency is requesting, but the Committee might seek to clarify whether the agency is requesting funding for only those listed items or whether the agency has other items in mind. Staff generally recommends making awards for specific items so that it's clear whether an item is covered by a funding agreement or not.

More detailed breakdown of expenditures would likely be useful. (ASK)

APPLICATION SUMMARY

Name of Lead Agency:

Mother Hubbard's Cupboard

Name of Project to be Funded:

Operational Support

Amount Requested:

\$34,660.84

Number of City Residents Served

4,832 (estimated)

Number of Employees:

Full-Time	Part-Time	Volunteers
9	1 (temporary)	~ 60

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Mother Hubbard's Cupboard (MHC) works to increase access to healthy food in ways that cultivate dignity, agency, and community.

Project Synopsis:

MHC is seeking support for operational expenses, specifically: salary for Operations Manager, utilities, software and technology, and building repair and maintenance.

Need Addressed: (i.e. food, shelter, childcare)

Access to food and other essential resources.

Type of Funding Sought: (check all that apply)

Capital Investment

x Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Operations Manager salary (July - December)	\$18,999.99
2. Utilities (electric, gas, telephone/internet, trash, water)	\$8,772.50
3. Technology/software (Bloomerang, Adobe, Clearent, Zoom, Canva, Wix)	\$5,430.35
4. Building repair and maintenance (pest control, fire safety, HVAC servicing, rug & mop cleaning)	\$1,458.00
5.	
6.	
Total Requested	\$34,660.84
Total Project Cost	\$83,287.95

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
1999	Granted	Refrigeration unit	\$1,029.00
2000	Granted	To establish a new Southside food pantry in concert with the Community Kitchen and the Perry Township Trustees	\$9,000.00
2002	Granted	To fund a new nutrition education program	\$5,000.00
2006	Granted	To pay for the purchase and installation of one two-door freezer unit and one two-door refrigeration unit	\$6,670.00
2008	Granted	To provide bridge-funding to pay for salaries to operate the Mother Hubbard's Cupboard community food pantry	\$24,000.00
2009	Granted	To help purchase a cargo van for the Food Pantry program	\$28,650.00
2011	Granted	To help purchase a van for the Garden and Nutrition Program	\$12,575.00
2012	Granted	Freezer storage for food pantry program	\$7,285.71
2013	Granted	Salaries of the Food Pantry Manager and Nutrition Education Coordinator and to pay CE) for 18 weeks	\$23,815.00
2013	Granted	To pay for staff salaries, printed materials, program supplies and scholarships	\$1,960.00
2014	Denied	Expansion of Garden and Nutrition Education	\$0.00
2015	Granted	To purchase 4 laptop computers, 2 external CD drives, and software to increase organizational efficiency	\$4,250.00
2016	Granted	To pay for staff salaries to expand Mother Hubbard's Cupboard's Education and Tool share programs	\$15,000.00
2017	Granted	To purchase a freezer, safety lighting, and a power washer for Mother Hubbard's Cupboard	\$4,002.00
2018	Granted	Equipment Purchase	\$7,017.00
2019	Granted	Computers and software	\$8,620.00
2020	Granted	Bridge Funding	\$10,000.00
2020	Granted	Winter preparation and staff support	\$19,100.00
2021	Granted	Office and pantry furniture	\$11,325.03
2022	Grated	Operational Bridge Funding	\$20,000.00

Staff Comments:

General request for operational funding – the elements of the project seem unrelated.

APPLICATION SUMMARY

Name of Lead Agency:

New Hope for Families

Name of Project to be Funded:

Encouraging Healthy Outdoor Activity for At Risk Children

Amount Requested:

\$34,970

Number of City Residents Served:

250

Number of Employees:

Full-Time	Part-Time	Volunteers
19	7	75

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

New Hope for Families combats homelessness by ensuring a safe place to live and learn while providing individualized essential services aimed at securing permanent affordable housing for each family.

Project Synopsis:

Grant funds will be used to purchase outdoor equipment for our outdoor classrooms and playground spaces.

Need Addressed: (i.e. food, shelter, childcare)

Education of children and youth

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify) Equipment for outdoor classrooms and playgrounds

Itemized Costs: (in order of priority)

Item Name	Cost
1. Shade sail	\$12,400
2. Climbing features	\$6,968q
3. Materials to construct playground equipment	\$3,000
4. Trikes, scooters, swings and instruments	\$4,127
5. Playhouse and trellis	\$2,990
6. Mud kitchen, sensory table, picnic table	\$5,485
Total Requested	\$34,970
Total Project Cost	\$260,425

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2011	Granted	To consturct a handicapped accessible bathroom and laundry at the 409 W. 2nd Street facility.	\$14,000.00
2012	Granted	The 301 project	\$9,400.37
2013	Granted	To pay for an external audit, program materials for the Love and Logic Program and improvements	\$8,025.00
2014	Granted	1) To pay for the following components of the New Hope Children's Program: the salary of the full-time Director, wages of one or more interns, furnishings, appliances, materials and equipment. 2) To pay for the purchase and installation of security system at 303 W. 2nd Street.	\$11,519.43
2015	Granted	To renovate a property as a childcare site and family education center for the clients of New Hope for Families.	\$16,600.00
2016	Granted	A corded telephone system linking New Hope offices; desktop and laptop computers; security system monitor	\$13,382.00
2017	Granted	To purchase outdoor educational items for the New Hope Early Child Development Center and a shed	\$12,091.00
2018	Granted	8-Passenger Vehicle	\$25,000.00
2019	Granted	Camp attendance costs and equipment	\$12,653.00
2020	Granted	Family Stability Program	\$13,000.00
2020	Granted	Strong Healthy Families	\$14,020.00
2020	Denied	Evidenced-Based Therapeutic Play for At-Risk Families	\$0.00
2021	Granted	Appliances and furnishings for new shelter (washer/dryer, beds, refrigerators, oven/stoves, dishwashers)	\$35,000.00

Staff Comments:

A budget form was submitted by the agency after the application deadline, and has therefore not been included in these materials. The Committee should determine whether the information provided before the deadline and included herein satisfies the requirement that agencies submit a project budget detailing the use of Jack Hopkins funds (Please Note: this is a detailed accounting of how Jack Hopkins dollars would be spent on the project proposed in the application.)

Claims submission after the extended deadline date in March 2024. The Committee should clarify that the agency would be able to use awarded funding within the claims window.

APPLICATION SUMMARY

Name of Lead Agency:

New Leaf, New Life

Name of Project to be Funded:

Reducing Recidivism: Reentry Case Management & Direct Service Supplies

Amount Requested:

\$10,888.00

Number of City Residents Served:

570

Number of Employees:

Full-Time	Part-Time	Volunteers
3	0	~10

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

To support individuals who are currently incarcerated or have been recently released from incarceration with their reentry back into our community.

Project Synopsis:

We are requesting \$10,888.00 to provide case management services and direct service supplies to support individuals who are currently incarcerated or have been recently released from incarceration with their reentry back into our community.

Need Addressed: (i.e. food, shelter, childcare)

Meeting the Essentials: shelter, employment, housing, substance use treatment, health care, SNAP/HIP, low income

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Staff Salary Support	\$9,900.00
2. Bus tickets	\$400.00
3. Backpacks	\$228.00
4. Stamps	\$360.00
5.	
6.	
Total Requested	\$10,888.00
Total Project Cost	\$46,261.98

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2006	Denied	Inmate Transition Program	\$0.00
2007	Denied	Families and Children of Incarcerated Parents	\$0.00
2008	Denied	Hal Taylor House	\$0.00
2009	Granted	To pay for salaries, benefits, and supplies for all New Leaf/New Life programs.	\$14,577.96
2012	Granted	Funding part-time facility manager for transition program	\$9,285.71
2014	Granted	To purchase the following for the New Transition Support Center located at 1010 S. Walnut Street: a washer, a dryer, computers, carrels, a copier, folding chairs, folding tables and a caddy.	\$4,085.71
2015	Granted	Pilot project to provide an additional 20 hours/week of much needed casework capacity at our Transition Support Center.	\$6,000.00
2017	Granted	To provide salary support for the Director of New Leaf-New Life Transition Support Center	\$10,000.00
2018	Granted	New Leaf- New Life Services	\$11,229.00
2019	Granted	Salary for Day-1 support and computer equipment	\$12,090.00
2020	Granted	Transition Supportive Services	\$9,000.00
2020	Granted	Re-Entry Support & Direct Service Items	\$9,540.00
2021	Granted	Salary support and supplies (gift cards, money orders, stamps)	\$12,000.00
2022	Granted	Reducing Recidivism: reentry case management and direct service supplies	\$11,136.90

Staff Comments:

This is essentially the same request as last year, which was granted. The organization requests a little less than last year. (ASK)

APPLICATION SUMMARY

Name of Lead Agency:

Open Arms Christian Ministries, Inc

Name of Project to be Funded:

Foster Parent Recruitment Initiative

Amount Requested:

\$5,508.00

Number of City Residents Served:

20-30

Number of Employees:

Full-Time	Part-Time	Volunteers
34	3	20

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Open Arms Christian Ministries (Open Arms) is a 501(c)(3) Human Service agency. Open Arms' mission is to bring hope and healing to the thousands of Indiana's children who have experienced trauma and neglect. Open Arms believes all youth have fundamental rights to a healthy living environment, consistent education, guidance, and wholesome family life. This mission is accomplished through licensing foster homes and placing children in safe homes, offering group homes when more in-depth care is needed and providing therapeutic services for overall healing.

Project Synopsis:

Open Arms Christian Ministries, Inc. (Open Arms) is requesting \$5,508 to recruit new foster families in Bloomington and surrounding areas to address the epidemic shortage of foster homes in Indiana.

Need Addressed: (i.e. food, shelter, childcare)

To provide food and shelter for foster children who will benefit from structured and loving families who will help them heal from the effects of their past trauma and neglect.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. 324 recruitment hours @\$17 per hour	\$5,508.00
2.	
3.	
4.	
5.	
6.	
Total Requested	\$5,508.00
Total Project Cost	\$15,858.00

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2022	Granted	Project FACE (Foster-care Awareness & Cultivating Excellent parents)	\$6,135.00

Staff Comments:

The application asks faith-based applicants to provide the mission statement of the proposed *project*, not the *agency*. It appears as though the provided mission statement applies to the agency.

Funds requested for foster parent recruitment, not foster parent training/licensing. Total requested is \$5,508 not \$5,400 as is stated in the "total requested" line on the application. (ASK)

APPLICATION SUMMARY

Name of Lead Agency:

PALS (People and Animal Learning Services)

Name of Project to be Funded:

PALS PATH Certified Instructors to Expand Special Programs

Amount Requested:

\$22,400

Number of City Residents Served:

Approx. 210 clients directly served.

Up to 800 individuals (families, friends, care-givers) served as a result of client progress.

Number of Employees:

Full-Time	Part-Time	Volunteers
6	9	65

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

PALS promotes joy, quality of life, better health, and empowerment by providing therapeutic programs with horses.

Project Synopsis:

We are requesting \$22,400 for operational coverage of two part-time instructors to expand our special programs and services. These instructors will be able to address the growing need for equine assisted services, offering individual therapeutic and adaptive lessons as well as classes for partner organizations including Centerstone, Indiana Center for Recovery, and Amethyst House.

Need Addressed: (i.e. food, shelter, childcare)

Mental and Physical Health Services, Accessible Recreational Services

Type of Funding Sought: (check all that apply)

- Capital Investment
- Operational Funds
- Bridge Funding
- Pilot Project
- Collaborative Project
- Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Certified Part-Time ESMHL Instructor	\$11,200
2. Certified Part-Time CTRI Instructor	\$11,200
2.	
3.	
4.	
5.	
Total Requested	\$22,400
Total Project Cost	\$22,400

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2003	Granted	Purchase & install two hydraulic mounting lifts to be used for PALS therapeutic riding program	\$3,400.00
2005	Denied	Leadership camp & copier	\$3,300.00
2006	Denied	Therapeutic arena props & special horse tack	\$1,435.00
2007	Denied	Sponsorship for therapy horse	\$3,900.00
2010	Granted	Provide scholarships for at-risk and disadvantaged youth	\$3,453.57
2011	Denied	T@P: Teens at PALS	\$3,000.00
2012	Denied	PATH Intl. Equine Specialist training certification	\$2,644.95
2012	Denied	COLLABORATION – PALS & BBBS: Project LEAD (Linking Essential Assets for Development)	\$8,755.60
2013	Denied	PALS Facility renovation: HVAC installation	\$34,854.00
2014	Denied	PALS Veterans Program	\$5,000.00
2015	Denied	To fund a hauling vehicle for an Equine Assisted Learning Pilot Program	\$21,855.00
2017	Denied	Sensory Trail and Fencing Construction Project	\$-

Staff Comments:

Final drawdown of funds will occur after extended deadline. The Committee should clarify that the agency could use any awarded funding during the claim window.

APPLICATION SUMMARY

Name of Lead Agency:

Planned Parenthood Great Northwest, Hawai'i, Alaska, Indiana, Kentucky

Name of Project to be Funded:

Safety-Net Family Planning Services

Amount Requested:

\$7,500

Number of City Residents Served:

76

Number of Employees:

Full-Time	Part-Time	Volunteers
422	85	1,075

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Together we advocate, educate, and provide exceptional health care supporting sexual health, wellness, and reproductive freedom — without judgment, without fear, without fail.

Project Synopsis:

PPGNHAIK will provide low-to-no cost family planning services for patients who are uninsured, under-insured, and/or living at or below 150 percent of the federal poverty level. Patients can choose whatever family planning method works best for them no matter their ability to pay for care.

Need Addressed: (i.e. food, shelter, childcare)

Health care access for patients who are uninsured and/or low-income.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

	Item Name	Cost
1.	Long-acting reversible contraceptives	\$5,000
2.	Contraceptives used on a schedule	\$2,500
3.	Contraceptives used every time	\$500
4.	Emergency contraception	\$500
5.		
6.		
Total Requested		\$7,500
Total Project Cost		\$50,500

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
1997	Denied	ADA Approved restrooms and waiting room expansion	\$0.00
1999	Granted	Exam table for individuals who are handicapped	\$5,000.00
2000	Denied	Offset \$34,000 need for program	\$0.00
2001	Granted	To purchase equipment to test for anemia	\$1,394.00
2002	Granted	To purchase an autoclave for the purpose of sterilizing instruments	\$1,495.00
2003	Granted	Purchase four computers for its 421 South College facility	\$3,600.00
2004	Granted	To purchase 6 sets of cervical biopsy equipment	\$2,923.00
2005	Granted	Security cameras and equipment for the facility at 421 S. College Ave.	\$1,500.00
2006	Granted	To install cabinetry and purchase files & furniture for renovation.	\$2,440.00
2007	Granted	Friend to Friend Patient Pass program	\$5,000.00
2008	Granted	To pay for colposcopies for women with abnormal Pap test results	\$2,500.00
2010	Granted	Recession Rx program for City of Bloomington residents	\$5,000.00
2011	Granted	To purchase HIV test kits	\$4,200.00
2012	Denied	Love, Sex, and the Freshman 15	\$4,930.00
2013	Granted	Ensuring Access to Life-Saving Preventative Health Services program	\$4,930.00
2014	Granted	Office visits, exams, STD tests, colposcopies, pap tests, pregnancy tests	\$2,785.71
2015	Granted	Subsidized services, LARCs, testing for STDs, and colposcopies	\$5,000.00
2016	Granted	To pay for LARCs, STD Testing, and Colposcopies	\$3,000.00
2017	Granted	To pay for LARCs, STD Testing, and Colposcopies	\$9,000.00
2020	Granted	For colposcopy equipment and related expenses	\$11,134.00

2020	Granted	Contraception subsidies	\$7,500.00
2022	Granted	Safety-Net Family Planning Services	\$7,500.00

Staff Comments:

No comments.

APPLICATION SUMMARY

Name of Lead Agency:

Bloomington St. Vincent de Paul serving Monroe County

Name of Project to be Funded:

St. Vincent de Paul Housing Stability Program

Amount Requested:

\$30,000

Number of City Residents Served:

240

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	70

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Bloomington St. Vincent de Paul provides safety-net services to families and individuals in our community who are suffering, forgotten, or deprived—the working poor, the homeless, those who have been incarcerated, and all people living on the margins of society. We seek a solution to help those in need to pay rent or rent deposits to secure housing.

Project Synopsis:

We request \$30,000 to assist the vulnerable population in the city of Bloomington to pay rent and rent deposits. With this grant funding we will pay up to \$300 to help families stabilize their housing situation.

Need Addressed: (i.e. food, shelter, childcare)

Our funding request directly addresses identified priorities for social service funds for basic services related to shelter for City residents in need. We will provide assistance with rent and rent deposits for Bloomington city residents

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Rent Assistance	\$25,000
2. Rent Deposit Assistance	\$5,000
3.	
4.	
5.	
6.	
Total Requested	\$30,000
Total Project Cost	\$80,000

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2005	Denied	SVDP Furniture distribution and resale center	\$0.00
2008	Denied	Replace truck engine	\$0.00
2019	Granted	Funding to support vehicle repair program	\$8,167.00
2020	Granted	COVID-19 Supplemental Back-Rent Program	\$15,000.00
2020	Granted	Bloomington Utility Assistance Program	\$15,000.00
2021	Denied	Housing Stability Program – pay rent and rent deposits	\$0.00
2022	Granted	Utility Assistance Program	\$30,000.00

Staff Comments:

No comments.

APPLICATION SUMMARY

Name of Lead Agency:

Stone Belt Arc, Inc.

Name of Project to be Funded:

Group home flooring

Amount Requested:

\$24,000

Number of City Residents Served:

6

Number of Employees:

Full-Time	Part-Time	Volunteers
335	111	11

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

We believe in the uniqueness, worth, and right to self-determination of every individual. Therefore, it is our mission, in partnership with the community, to prepare, empower, and support people with developmental disabilities and their families to participate fully in the life of the community.

Project Synopsis:

We are requesting \$24,000 to update the flooring in one of Stone Belt's group homes. Most of Stone Belt's group homes were built to be barrier-free spaces allowing unrestricted movement. Over time with mismatched flooring replacements, most homes have lost some of the accessibility due to the inclusion of threshold transitions creating height mismatch. While these transitions may be small, they can be very challenging when using walkers and other mobility aids. We are seeking grant funding to replace the home flooring in one of our group homes to restore the barrier-free space.

Need Addressed: (i.e. food, shelter, childcare)

Accessibility

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

	Item Name	Cost
1.	Labor	\$13,582
2.	V017 coretec pro plus vinyl plank flooring	\$9,978.64
3.	Plywood underlayment	\$657.76
4.	Transitions	\$142.30
5.		
6.		
Total Requested		\$24,360.70
Total Project Cost		\$24,360.70

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
1997	Granted	Primary network server for computer system	\$15,000.00
1999	Granted	Industrial sewing machines	\$4,000.00
2000-June	Granted	Equipment & software for “compuplay” facility for children with disabilities	\$11,500.00
2003	Denied	Architectural fees	\$35,000.00
2004	Denied	Wheelchair lift	\$20,818.00
2005	Granted	Salary for Curriculum Specialist for new Career Advancement program	\$5,000.00
2007	Granted	Renovate quadrant of manufacturing center for production of client-designed and manufactured fine art pieces	\$7,746.00
2011	Granted	Pay for computers, scanners, other equipment & software to implement the Electronic Health Record program	\$7,700.00
2014	Denied	Energy Efficient Windows for 6 Group Homes	\$65,560.00
2015	Granted	To fund eight, 3-hour Ivy Tech management/supervisory classes for 20 frontline managers and 6 future managers	\$9,000.00
2022	Granted	Job-A-Palooza and an ALL Abilities Health and Arts fair for people of all ages and all abilities	\$7,250.00

Staff Comments:

The Committee may want to consider the proportionality of the request (i.e. the amount of the request relative to the number of clients, especially city residents, to be served).

The Committee might also want to clarify when the agency would be able to submit claims for reimbursement to make sure it falls within the city’s claim window – the application notes the agency would submit a claim by the “end of the third quarter of FY24 (March 31, 2024).”

APPLICATION SUMMARY

Name of Lead Agency:

The Hendricks County Child Advocacy Center dba Susie's Place

Name of Project to be Funded:

Bloomington Center Expansion

Amount Requested:

\$15,000

Number of City Residents Served:

130 per year

Number of Employees:

Full-Time	Part-Time	Volunteers
13	8	17

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Susie's Place provides a neutral, child-friendly center for the investigation of alleged child abuse and neglect while maintaining the comfort and safety of the child as the first priority.

Project Synopsis:

Finish, furnish and equip a suite that neighbors our current location, but will be built out to expand our current location. Construction and build out costs will come from another funding source.

Need Addressed: (i.e. food, shelter, childcare)

Child abuse and neglect and the ongoing trauma from both.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Waiting Room Furniture/Décor	5500
2. Team Room Furniture/TV/Décor	5000
3. Office equipment (printer/copier, phone system)	2000
4. Office furniture/Supplies	1500
5. Interview Room Chairs/Supplies	1000
6.	
Total Requested	15000
Total Project Cost	55000

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2011	Denied	Recording technology & training funds	\$10,233.40
2012	Granted	Child forensic interview room	\$1,170.43
2014	Denied	Equine Facilitated Psychotherapy Collaboration (with PALS)	\$16,760.00
2014	Denied	Child Sexual Abuse Prevention Pilot Program	\$6,500.00
2016	Granted	Pediatric Sexual Assault Medical Exam Program	\$11,000.00
2017	Granted	To pay for flooring replacements and improvements at Susie's Place located at 365 S. Parkridge Drive, Suite 103, Bloomington, Indiana 47401	\$11,510.00
2018	Granted	Update Computer Technology	\$9,089.00

Staff Comments:

Susie's placing will rent the space that is to be updated. They are sourcing funding for the physical buildout from another grant and Jack Hopkins funds would serve to furnish the new space. (ASK)

Agency is seeking funding for furniture and other office equipment/supplies. The Committee might confirm that such furniture/equipment would be moveable to and useable at a new location if the current lease isn't renewed.

The agency anticipates submitting claims in early 2024, so would be requesting an extension from the HAND Director.

APPLICATION SUMMARY

Name of Lead Agency:

Tandem Community Birth Center and Postpartum House, Inc

Name of Project to be Funded:

Tandem Postpartum Guest Room Pilot and "Free Room" Storage

Amount Requested:

\$20,000

Number of City Residents Served:

150

Number of Employees:

Full-Time	Part-Time	Volunteers
	10	100 (in last 6 months)

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

To improve perinatal outcomes by trusting patients, increasing options for care and challenging the status quo.

Project Synopsis:

To open our pilot overnight guest room as part of our Postpartum House and install custom shelving throughout our building to house the donated items of our "free room"

Need Addressed: (i.e. food, shelter, childcare)

Healthcare, Family Resources

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Room rehab and custom shelves	7000
2. Administrative staffing	2000
3. Room Furnishings	5000
4. Postpartum Staff Salaries for 1 week	4000
5. Contracted educational services	1000
6. Advertising and Folding massage table	1000
Total Requested	20000
Total Project Cost	25000

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2021	Granted	Rent, personnel expenses, supplies, insurance, software & licenses, and utility costs	\$30,000.00

Staff Comments:

Agency is requesting funding, in part, for capital improvements to property currently leased by the agency. The application notes there is a 10-year lease through 2031 with an option to purchase at the end.

APPLICATION SUMMARY

Name of Lead Agency:

Wheeler Mission

Name of Project to be Funded:

Emergency Shelter Services Case Management

Amount Requested:

\$17,139.20

Number of City Residents Served:

821

Number of Employees:

Full-Time	Part-Time	Volunteers
14	1	591

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

Wheeler Mission exists to meet the needs of men and women who are experiencing homelessness.

Project Synopsis:

Wheeler Mission is asking the City of Bloomington Common Council Jack Hopkins Social Services Fund Committee to consider funding \$17,139.20 toward the hourly wages and benefits package of our full-time Emergency Shelter Services (ESS) Case Manager over the span of six months within our upcoming fiscal year, which begins June 1, 2023.

Need Addressed: (i.e. food, shelter, childcare)

Wheeler Mission offers year-round, low-barrier, overnight shelter for those experiencing homelessness, as well as three, free daily meals (offered to the general public, as well), showers, clothing, toiletry items, among other services. Within the scope of our application, Wheeler Mission provides customized case management for each of our emergency shelter guests during their stay to empower individuals to realize their full potential.

Type of Funding Sought: (check all that apply)

- Capital Investment
- Operational Funds
- Bridge Funding
- Pilot Project
- Collaborative Project
- Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Emergency Shelter Services Full-Time Case Manager Hourly Wages (\$16.48/hr.) for Six Months	\$17,139.20
2. Emergency Shelter Services Full-Time Case Manager Benefits Package for Six Months	\$4,194.48
3.	
4.	
5.	
6.	
Total Requested	\$17,139.20
Total Project Cost	\$21,333.68

For Office Use Only

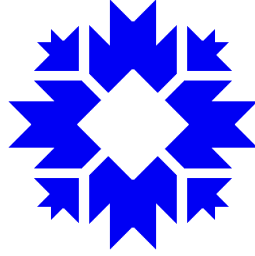
Past SSF Funding:

Year	Status	Title	Amount
2016	Denied	Eight-passenger van	\$0.00
2017	Granted	To pay for security cameras and associated equipment for the Center for Women and Children	\$2,044.00
2018	Granted	Expand Capacity	\$25,000.00
2019	Granted	Increased safety and security for the most vulnerable	\$12,726.00
2020	Granted	Safety and shelter during COVID-19 crisis	\$17,000.00
2020	Granted	Shelter and case management for homelessness COVID-19	\$12,990
2022	Granted	Case Management for those Experiencing Homelessness	\$13,390.00

Staff Comments:

None (ASK)

The Committee may wish to clarify whether the position to be funded entails any religious activity or requires a faith test. The agency's website states: "it is essential that all employees of Wheeler Mission have a personal relationship with Jesus Christ and subscribe to our Mission, Vision, and Core Values. Employees are encouraged and expected to share the Gospel as opportunities arise."



**City of Bloomington
Office of the Common Council**

Jack Hopkins 2023

Collaborative Application Summaries

Centerstone' s Application Summary for 2023 JHSSF Application

Centerstone is a not-for-profit provider of community-based behavioral health that has served communities for over 70 years. With 140,000 people helped, more than 2,832,978 services provided, and nearly 3,800 staff nationwide, the center extends over 170 locations through multiple states. As Centerstone continues to expand its outreach, the City of Bloomington has partnered to enhance employment opportunities for individuals in recovery while maintaining city public spaces through the Brighten B-Town Programs.

Centerstone respectfully requests funds for two vehicles to transport clients employed under the Parks and Recreation and Public Works Programs. We are asking for the cost of two vans at \$72,368.00, the purchase of the year 2020 van at \$36,902.00, the 2021 van at \$35,466.00, or a one-year lease for both vans at \$15,576.00. The two vans will secure transportation for our Parks and Recreation and Public Works employees to on-site locations throughout Bloomington. Transportation is often a significant barrier for new employees reentering the workforce. Our seven-year partnership with the City provides gainful employment for individuals in recovery. By ensuring transportation, we will be able to secure employment for each crew while maintaining the City's public spaces and infrastructure annually.

Staff Notes:

The request is ultimately for EITHER \$72,368 to purchase two vans OR for \$15,576 to lease two vans for one year. The "collaboration" is with the City of Bloomington Parks Department and Public Works Department, not with another social service agency. This should likely be treated as an individual application. (ASK)

The agency did not submit the application summary on the requested form. The application indicates that the number of city residents to be served by this project is 80,000 – the committee might wish to clarify how many city residents would be directly served. The application did not include any quotes or documents to show the cost of the vehicles the agency intends to purchase – the Committee might confirm that the prices provided are accurate.

APPLICATION SUMMARY

Name of Lead Agency:

Name of Project to be Funded:

LIFEDesigns, Inc.

Amount Requested:

Job-A-Palooza

Number of City

\$7,500

Residents Served:

300

Number of Employees:

Full-Time	Part-Time	Volunteers
91	40	48

Please provide **brief** (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

To partner with and promote independence for people with disabilities.

Project Synopsis:

Job-A-Palooza is a joint effort between LIFEDesigns, Stone Belt Arc, and Work to Include that provides a day of job exploration. Over 30 local employers will come to a one-day event and each set up a table with multiple job tasks. Participants can try actual job tasks from each of the employers and ask questions about employment. Participants will also practice their interview skills by completing a mock interview.

Need Addressed: (i.e. food, shelter, childcare)

Employment, disability

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
Venue	\$1,500
Participant Materials	\$4,500
Marketing	\$5,500
AV System	\$1,000
Employer Workshop Materials	\$750
Person-Centered Planning	\$1,000
Participation Incentives	\$1,500
Transportation Vouchers	\$750
Keynote Speaker	\$500
Decorations	\$1,500
Food and Drink for Volunteers	\$1,500
Total Requested	7500
Total Project Cost	\$20,000

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2012	Granted	Housing Options II Essentials	\$6,196.86
2013	Granted	To purchase the College of Direct Support and College of Employment Services training packages	\$13,470.00
2014	Granted	To purchase furniture for bedrooms along with furniture and entertainment equipment for common areas at the Dunn and Winslow homes (located within the City).	\$7,090.00
2016	Granted	To pay for the purchase of a wheelchair-accessible vehicle	\$14,000.00
2017	Granted	To purchase tablets, mobile briefcases, and design services for the LIFE Designs Mobilizing Work Project	\$15,000.00
2019	Granted	Maintenance truck and snow plow	\$16,084.00
2020	Granted	Residential Services for Intellectual and Developmental Disabilities	\$8,800.00
2020	Granted	PPE for Disability Services	\$10,000.00
2021	Granted	Pilot a Day Services Program	\$28,676.26

Staff Comments:

This requests funds for a job fair/event. The Elaboration of Criteria states – “Historically the Council has not funded applications that promote or implement events or celebrations. This policy is based upon the conclusion that these occasions do not engender the broad and long-lasting effects required above.” (ASK)

APPLICATION SUMMARY

Name of Lead Agency:

New Leaf, New Life

Name of Project to be Funded:

Collaborative Housing Grant

Amount Requested:

\$13,600.00

Number of City Residents Served:

42

Number of Employees:

Full-Time	Part-Time	Volunteers
3	0	~10

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

To support individuals who are currently incarcerated or have been recently released from incarceration with their reentry back into our community.

Project Synopsis:

We are requesting \$13,600.00 to assist individuals & families with emergency shelter, transitional housing, and post-transitional housing financial assistance. This financial support will be provided to individuals & families who have been impacted by incarceration.

Need Addressed: (i.e. food, shelter, childcare)

Meeting the Essentials: shelter, employment, housing, substance use treatment, health care, SNAP/HIP, low income

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Transitional Housing Rental Assistance	\$8,700.00
2. Case Management	\$960.00
3. Emergency Shelter Assistance	\$1,120.00
4. Post-Transitional Housing Rental Assistance	\$2,820.00
5.	
6.	
Total Requested	\$13,600.00
Total Project Cost	\$20,410.00

For Office Use Only

Past SSF Funding:

Year	Status	Title	Amount
2006	Denied	Inmate Transition Program	\$0.00
2007	Denied	Families and Children of Incarcerated Parents	\$0.00
2008	Denied	Hal Taylor House	\$0.00
2009	Granted	To pay for salaries, benefits, and supplies for all New Leaf/New Life programs	\$14,577.96
2012	Granted	Funding part-time facility manager for transition program	\$9,285.71
2014	Granted	To purchase the following for the New Transition Support Center located at 1010 S. Walnut Street: a washer, a dryer, computers, carrels, a copier, folding chairs, folding tables and a caddy	\$4,085.71
2015	Granted	Pilot project to provide an additional 20 hours/week of much needed casework capacity at our Transition Support Center	\$6,000.00
2017	Granted	To provide salary support for the Director of New Leaf-New Life Transition Support Center	\$10,000.00
2018	Granted	New Leaf-New Life Services	\$11,229.00
2019	Granted	Salary for Day-1 support and computer equipment	\$12,090.00
2020	Granted	Transition Supportive Services	\$9,000.00
2020	Granted	Re-Entry Support & Direct Service Items	\$9,540.00
2021	Granted	Re-entry Case Management and Direct Service Supplies	\$12,000.00
2022	Granted	Reducing Recidivism: Reentry Case Management & Direct Service Supplies	\$11,136.90

Staff Comments:

This is a collaborative application – the lead applicant New Leaf, New Life (NLNL) has submitted MOUs with 5 other agencies that would join in this project. NLNL and 3 of the agencies joining in this application (Courage to Change Sober Living, Amethyst House, and Hotels 4 Homeless) have also submitted individual applications.

APPLICATION SUMMARY

Name of Lead Agency:

Pantry 279

Name of Project to be Funded:

Pantry 279 Delivery Program Expansion

Amount Requested:

\$42,514.00

Number of City Residents Served:

61,152

Number of Employees:

Full-Time	Part-Time	Volunteers
2	6	700

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

To do our best to end hunger for ALL, while providing sustainable food education and a safe, friendly, and fun place where those in need can come for help with dignity and where ALL ages can give back to their community.

Project Synopsis:

Pantry 279 respectfully requests funding to purchase the necessary food delivery tools (i.e. innovative technology solution) and cover operational costs to expand and sustain Pantry 279 services.

Need Addressed: (i.e. food, shelter, childcare)

Food and Hunger insecurity

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

X Pilot Project

Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Civic Champs Subscription	2,400
1. Part-time Employee Dispatcher	9,750
1. Pantry 279 Lenovo Desktop	700
1. Civic Champs Feature Development	7,900
1. Volunteer Gas Reimbursement	21,944
Total Requested	\$42,514
Total Project Cost	\$211,180

APPLICATION SUMMARY

Name of Lead Agency:

People's Cooperative Market

Name of Project to be Funded:

CSA Local Food Purchasing for Social Service Agencies

Amount Requested:

\$81,000.00

Number of City Residents Served: 12-200

Number of Employees:

Full-Time	Part-Time	Volunteers
		15-30

Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.

Agency's Mission Statement:

We strive to work towards intersectional anti-racism, create space for food justice work, create meaningful collaborations, build equity, cultivate liberation, and ensure access to local food, art, and education.

Project Synopsis:

Purchase Local CSA shares valued at \$75 to include; meat, cheese, eggs, bread and produce, for delivery to Middle Way House and New Hope for families pantry for 12 months.

Need Addressed: (i.e. food, shelter, childcare)

Hunger and Food Insecurity for those who are in Emergency and Transitional Housing

Type of Funding Sought: (check all that apply)

Capital Investment

X Operational Funds

Bridge Funding

Pilot Project

X Collaborative Project

Other (Please Specify)

Itemized Costs: (in order of priority)

Item Name	Cost
1. Middle Way House 6 months of WEEKLY CSA	\$50,400.00
2. New Hope 6 months of WEEKLY CSA	\$21,600.00
3. Staff 60 hours a Month for 6 MONTHS	\$9,000.00
4.	
5.	
6.	
Total Requested	\$81,000.00
Total Project Cost	\$162,000.00

For Office Use Only

Past SSF Funding:

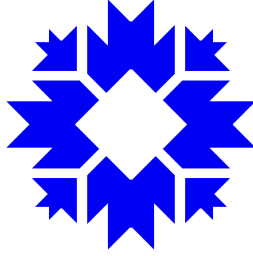
Year	Status	Title	Amount
N/A			

Staff Comments:

Largest request of all 2023 applicants for Jack Hopkins funding.

1st-time applicant, which is not a 501(c)(3) organization. Jack Hopkins criteria require that applicants must be a 501(c)(3), or be sponsored by one. In the event the applicant is sponsored by a 501(c)(3), the sponsoring agency must provide a letter acknowledging its fiscal relationship to the applicant. The letter provided by Bloomington Food Policy Council says that it's offered in support of the application, but does not recognize any fiscal relationship. The Committee should clarify that the Food Policy Council is prepared to act as fiscal agent for purposes of submitting claims for reimbursement and implementing any funding agreement.

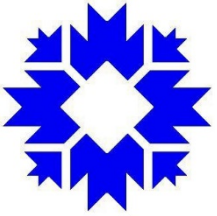
The application indicates \$81,000 of other expected project funds from Growing Justice, which appears to be pending, not confirmed.



**City of Bloomington
Office of the Common Council**

Jack Hopkins 2023

Individual Applications



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Agon

Address:

PO Box 8013 Bloomington, IN 47407

Phone: (812) 318-5983

E-Mail: agoncoach@gmail.com

Website: agon.us

President of Board of Directors: Temujin Gold

Name of Executive Director: Temujin Gold

Phone: (812) 318-5983

E-Mail: agoncoach@gmail.com

Name of Grant Writer: Khurrem Gold

Phone: (646) 209-5073

E-Mail: thirdplace.gold@gmail.com

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
1	3	6

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Agon is a 501(c)(3) organization serving the communities of Bloomington and the surrounding areas with a year-round competitive swim program and swimming lessons. Agon provides affordable coaching with the objective of facilitating flourishing through the pursuit of athletic excellence.

PROJECT INFORMATION

Name of the project to be funded:

Agon Outreach Fund

Total cost of project: \$4,800

Requested amount of Jack Hopkins funding: \$4,000

Number of City residents to be served by this project in 2023: 10

Number of clients to be served by this project in 2023: 20

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$4,000 to help subsidize the Agon Outreach Fund, which provides financial aid to qualified athletes who might not otherwise be able to afford full price team dues. For example, any swimmer who currently qualifies for WIC, receives free or reduced school lunches, or is covered by Hoosier Healthwise is deemed eligible to receive 50% off team dues. We believe that everyone, regardless of economic status, deserves the opportunity to grow and flourish through the pursuit of athletic excellence.

Since its founding in 2014, Agon has sought to offer the highest level of instruction at an affordable price. After the Covid-19 pandemic, we saw a need in the community and began offering this financial aid to those families who most needed it. While sponsorship and fundraising events have helped subsidize the Outreach Fund, more financial assistance will help secure its future and its ability to serve the growing number of members on our team.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

601 Edgewood Dr
Ellettsville, IN 47429

Do you own or have site control of the property at which the project is to take place?

Yes

No

N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use?

Yes

No

N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Agon Outreach 2023 Silent Auction \$800 Pending

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

This is a request for a one-time investment to subsidize the financial aid offered to qualifying athletes. In 2022 there were approximately 10 swimmers per month who qualified and received financial aid from the Outreach Project. With the growth of the team and continued need within the community, we expect more swimmers to qualify in 2023, drawing down funds by the end of the year or early into 2024.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

Completion of the project does not depend on other anticipated funding. Agon intends to continue to offer this financial aid to families that need it for as long as it is able to.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

Agon intends to host a fundraising event in the summer to subsidize and grow the Agon Outreach Fund. We will seek donations from local and regional businesses for a silent auction to benefit this fund. All of the money received from this event, as well as any potential grant money, will go directly to strengthening this fund so that we may offer it to as many community members as possible for as long as we are financially able.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	2 swimmers (annual financial aid)	\$800
Priority #2	2 swimmers (annual financial aid)	\$800
Priority #3	2 swimmers (annual financial aid)	\$800
Priority #4	2 swimmers (annual financial aid)	\$800
Priority #5	2 swimmers (annual financial aid)	\$800
Priority #6		
Priority #7		
Total Requested		\$4,000

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

According to the Centers for Disease Control and Prevention, drowning is the leading cause of death in children ages 1-4 years old and the second leading cause of unintentional injury death for children ages 5-14 years old in the United States. Agon expects to offer formal lessons or training to approximately 100 children within in these age groups over the course of the 2023 season. Providing financial aid to families that may not be able to afford lessons elsewhere will help promote the physical health and safety of youth in the Bloomington area as is outlined in the Service Community Assessment of Needs (SCAN) report.

Beyond the life-saving lessons taught, Agon provides training to athletes throughout their lives, regardless of age, promoting a healthy lifestyle to all members of the community. The Agon Outreach Fund provides financial resources to families that need it most and is available for all ages as long as they qualify.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This funding request is a one-time investment to help subsidize the financial aid offered to low-income athletes looking for swim instruction.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

The Agon Outreach Fund has already helped dozens of swimmers afford life-saving swim instruction during the course of 2022. The availability of a larger fund would mean that we could reach more people and prevent more drownings in our community. Agon is dedicated to promoting a healthy lifestyle, both physically and mentally for all of its athletes and their families. The lessons and healthy habits gained during swim instruction can be continued as these athletes age, can be passed down to their children, and can possibly save someone else's life during a drowning accident.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

We are requesting a one-time donation to subsidize a financial aid fund for qualifying athletes. As such, we could offer data on how many athletes receive financial aid over the course of the month, season, or year. We could also provide information regarding how many unique individuals or families received aid during a specific time period.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

During 2022, approximately 10 swimmers per month benefitted from the Agon Outreach Fund and had their dues reduced by 50%. While the chart listing priorities mentions "annual financial aid", we would like to point out that more than 10 swimmers a year benefit from this program. Dues are paid on a monthly basis and the athletes who receive this aid varies each month. Dozens are impacted by this program each year, and with the hiring of more coaches during this 2023 season, we will be able to offer more lesson times to more youths and we predict that the number of qualifying athletes will grow beyond what we saw in the 2022 season.

AGON OUTREACH FUND	
Total Project Cost	\$4,800
Funds	
JHSS Grant	\$4,000
Silent Auction	\$800
Total Project Funds	\$4,800
COST BREAKDOWN	
Projected # of Qualifying Athletes	Expense
10/month	\$400
12-month Training Calendar	\$4,800

03/30/23

Agon
Balance Sheet Standard
As of March 30, 2023

	<u>Mar 30, '23</u>
ASSETS	
Current Assets	
Checking/Savings	
Checking	3,445.68
Savings	<u>22,601.03</u>
Total Checking/Savings	26,046.71
Accounts Receivable	
Accounts Receivable	<u>1,359.75</u>
Total Accounts Receiva...	1,359.75
Other Current Assets	
Inventory Asset	<u>-144.00</u>
Total Other Current As...	<u>-144.00</u>
Total Current Assets	<u>27,262.46</u>
TOTAL ASSETS	<u><u>27,262.46</u></u>
LIABILITIES & EQUITY	
Equity	
Opening Balance Equity	70,949.65
Retained Earnings	-39,102.33
Net Income	<u>-4,584.86</u>
Total Equity	<u>27,262.46</u>
TOTAL LIABILITIES & EQUI...	<u><u>27,262.46</u></u>

03/30/23

Agon
Profit and Loss Standard
January through December 2022

	Jan - Dec '22
Ordinary Income/Expense	
Income	
Direct Public Support	
Swim-a-thon	2,452.50
Corporate Contributions	
Amazon	50.44
Kroger	153.91
Total Corporate Contributi...	204.35
Total Direct Public Support	2,656.85
Program Income	
Membership Dues	
Beta	2,044.00
Black	3,090.00
Lessons	1,680.00
Prep	8,980.00
Silver	5,615.00
Membership Dues - Other	6,244.50
Total Membership Dues	27,653.50
Total Program Income	27,653.50
Total Income	30,310.35
Cost of Goods Sold	
Cost of Goods Sold	144.00
Total COGS	144.00
Gross Profit	30,166.35
Expense	
Business Expenses	
Gift Card	260.90
Coaching Certification Expe...	481.10
Business Registration Fees	92.00
Business Expenses - Other	120.00
Total Business Expenses	954.00
Facilities and Equipment	
Pool Rent	
Summer Pool Pass	150.00
Pool Rent - Other	3,289.90

03/30/23

Agon
Profit and Loss Standard
January through December 2022

	Jan - Dec '22
Total Pool Rent	3,439.90
Equipment	
Team Apparel	933.38
Equipment - Other	52.45
Total Equipment	985.83
Facilities and Equipment - O...	507.50
Total Facilities and Equipment	4,933.23
Meet Entries	816.50
Operations	
IUPUI Parking	35.00
Supplies	2.56
Total Operations	37.56
Other Types of Expenses	
Indiana Swimming Registrati...	1,179.50
Total Other Types of Expenses	1,179.50
Payroll Expenses	36,160.00
Refund	60.00
Total Expense	44,140.79
Net Ordinary Income	-13,974.44
Other Income/Expense	
Other Income	
Equipment	188.00
Meet Fees	700.50
USA Swimming Registration	1,328.00
Total Other Income	2,216.50
Other Expense	
USA Swimming Swim-a-thon ...	113.88
Total Other Expense	113.88
Net Other Income	2,102.62
Net Income	-11,871.82

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: FEB 04 2016

AGON INC
C/O TEMUJIN GOLD
PO BOX 8013
BLOOMINGTON, IN 47404-8013

Employer Identification Number:
47-1820501
DLN:
17053324335015
Contact Person:
MICHELLE A GLUTZ ID# 31213
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
December 31
Public Charity Status:
509(a)(2)
Form 990/990-EZ/990-N Required:
Yes
Effective Date of Exemption:
September 12, 2014
Contribution Deductibility:
Yes
Addendum Applies:
No

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

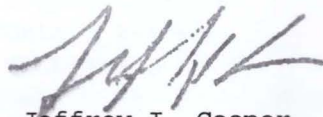
If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

Letter 947

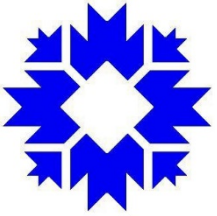
AGON INC

Sincerely,



Jeffrey I. Cooper
Director, Exempt Organizations
Rulings and Agreements

Letter 947



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: All-Options

Address:

1014 S Walnut Street Bloomington, IN 47401

Phone: 812-558-0089

E-Mail: info@alloptionsprc.org

Website: www.alloptionsprc.org, www.all-options.org

President of Board of Directors: Dana Huber

Name of Executive Director: J. Parker Dockray

Phone: 510-817-0781

E-Mail: parker@all-options.org

Name of Grant Writer: Jessica Marchbank

Phone: 812-558-0089 ext 5

E-Mail: jess@all-options.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
10	0	50 (org-wide)

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

At All-Options Pregnancy Resource Center, we trust and support people through every reproductive turning point, including pregnancy, parenting, abortion, adoption, infertility, and pregnancy loss. These issues are complex and each person's reality is different, but we know one thing for certain: Everyone deserves all options.

All-Options PRC is a secular, client-centered organization where everyone is welcome. We are proud to offer judgment-free and compassionate support for our local community including free pregnancy tests, peer counseling, diapers, period supplies, and referrals to community partners, all under one roof. Our Hoosier Diaper Program strives to meet the overwhelming, often overlooked need for diapers and diapering supplies for local families of infants and toddlers who are struggling to make ends meet. We provide cloth and disposable diapers to keep little ones clean, dry, and healthy, while also supporting families in increasing their economic stability and parenting with dignity.

PROJECT INFORMATION

Name of the project to be funded:

All-Options Hoosier Diaper Program

Total cost of project: \$35,000

Requested amount of Jack Hopkins funding: \$6,900

Number of City residents to be served by this project in 2023: 1,500

Number of clients to be served by this project in 2023: 425

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$6,900 to help meet dramatically increased demand for the essential supplies every family with a baby or toddler needs: diapers and wipes. Part of this project will also involve a coordinated potty training program, to help 30 families who are struggling to transition their little ones out of diapers.

Since 2015, the All-Options Hoosier Diaper Program has provided compassionate, judgment-free support to local families by providing essential supplies like diapers, wipes, diaper cream, feeding supplies, baby bottles, and pregnancy tests to help meet the diaper need gap, so that families can keep their little ones safe, dry, and healthy. Since the start of the Covid-19 pandemic, we have seen the number of families experiencing diaper need skyrocket, with a 98% increase in local diaper need just in the past 18 months. We have continued to improve our efficiency, paring down our expenses while continuing to fundraise and seek funding from several sources. Still at least 25 new families request our assistance every single month, and we are striving to meet the increased demand. At the same time, we are increasing the number of resources & referrals we offer to families, and are building a potty training support program to help families who are struggling to transition their little ones out of diapers.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use? Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

pending: Glassybaby Foundation (\$5000), Sophia Travis (\$4000), Walmart (\$2000), Bloomington Tri Kappa Impact Grant (\$5000), Smithville (\$3000)
Confirmed (though amount TBD): Bloomingfoods Positive Change (\$5000), Indiana State Diaper Bank Pilot Project (a collaborative project with a coalition of diaper banks throughout the state to bring diapers to underserved areas including Monroe County), coordinated community diaper drive for May-June 2023 (5,000), Individual donations & sponsorships (\$2500)

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Once we know what our total funding for this project will be, we will place an order in bulk through a supplier with whom we have a discounted purchasing agreement. After placing the order for supplies, we will submit our claim for reimbursement no later than Nov 1, 2023.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

The fact that we can clearly demonstrate the extent of diaper need in our community - by showing that hundreds of local families are experiencing diaper need - is compelling and undeniable. Large due to the Covid-19 pandemic, our staff has not had the capacity to coordinate larger-scale community diaper drives & outreach since late 2019. Beginning June 2023, a Volunteer Coordinator will be added to our staff, which will help us to significantly broaden our outreach efforts to community organizations for diaper drives and sponsorships. We also have secured new interns who have helped our overall

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Diapers	\$5400
Priority #2	Potty training support program	\$1500
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$6900

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Our Hoosier Diaper Program supports hundreds of Bloomington-area families each month in caring for their children with dignity. Our clients include single mothers who are struggling to pay for the diapers required at their child 's daycare; married couples who have been cutting back on groceries and other essentials to come up with the \$80+ per month they need to buy diapers for each child; and grandparents who have taken unexpected custody of their grandchildren when a parent is incarcerated or affected by drug addiction. Before finding All-Options, clients have reported trying to stretch their diaper supply by reusing diapers, waiting longer to change dirty diapers, or using old clothing and sheets as makeshift diapers. The need is desperate, overwhelming, and unacceptable. We must take action to ensure that all Hoosier babies and toddlers have the clean diapers they need. Every dollar helps us serve more families in need. Providing a supply of diapers to a family may mean the difference between a parent going to school or having to stay home; it may mean making sure the lights stay on AND that their child has enough diapers to stay clean, dry, and healthy.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Diaper need is a massive, systemic issue. We can't solve the systemic issue, but we can close the gap for Bloomington families, allowing them to focus on their other needs. For the Hoosier Diaper Program, diapers are - and will always be - an ongoing client service expense. Along with providing diapers and the other essentials we are already providing, a potty training support program will ease & support the transition away from diapers that some families struggle to make. In these ways 1) by supporting families with babies & toddlers with diapers and 2) supporting families in their transition out of diapers, we hope to close that diaper need gap, just a little more, right here in Bloomington.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Because diaper need is such a pervasive and systemic issue, it has far-reaching consequences: families experiencing diaper need face the daunting struggle of having to choose between diapers and other necessities like rent, food, utilities, or other necessities. According to an analysis by the Center for Economic and Policy Research, the poorest 20% of families in the US spent almost 14% of their household income on diapers in 2014. Parents in poverty can get food and clothes at a pantry or with food stamps, but this does not apply to diapers. Diaper need and poverty become a vicious cycle. For so many families, where there is one, there is the other.

Access to clean diapers has a positive impact on the emotional, physical, and economic health of children and families. Just as the poverty cycle has a perpetuating negative impact, changing one element of this cycle can have far-reaching positive impacts. Removing one burden for a family (a month's supply of diapers) has a positive impact on that entire family, and extended to hundreds of families in Bloomington, on the community, as more parents will be able to focus on their families other needs, like school and work.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

All-Options is committed to evaluation of all of our programs, and we regularly improve our programs based on client feedback. We will continue to invite all clients to provide feedback, and assess their satisfaction with the information, resources, and support provided, as well as how receiving services a All-Options impacts their lives.

* 30% increase in families "graduating" from diapers by age 3.5, and overall decrease in the length of time a family needs diaper support

* Parents & caregivers will feel more supported in their parenting, especially around toilet training,

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Some notable quotes from recent client feedback surveys include:

"[All-Options was] kind, thoughtful, and saved us from picking between clean diapers or using our diapers for extra time to save and make them stretch."

"I've never felt judged, or like a bad mom for needing a little extra help at times using this program."

"All-Options inspires me to want to help others in the community... All-Options has a big impact on the community because of the love and opportunity and support they give families and women, thank you."

"[All-Options] staff are friendly and helpful. The free diapers and wipes and other items we've received really are a huge blessing during these super trying financial times."

Since 2015, All-Options' Hoosier Diaper Program has provided more than 2 million diapers to low-income children and families in Bloomington and Monroe County. Partner organizations like Middle Way House, Beacon, New Leaf – New Life, and Mother Hubbard's Cupboard refer clients to us, and during the past year, we have deepened our relationship with these partner agencies - sometimes by also providing supplies for those agencies to distribute. Without a grant from the Jack Hopkins Social Services Committee, we will continue doing what we have always done -- but potentially to fewer families, as each dollar directly translates into more diapers we can purchase and distribute.

2023 Proposed Project Budget			
All-Options Hoosier Diaper Program			
Total Project Cost			\$35,000.00
	Totals	Other Income Sources	JHSS Grant
Funds			
JHSS Grant			\$6,900.00
Other Grants		\$13,000.00	
Other Income Sources		\$15,100.00	
Total Project Funds	\$35,000.00	\$28,100.00	\$6,900.00
Expenses			
Diapers		\$25,600.00	\$5,400.00
Potty training supplies		\$2,500.00	\$1,500.00
Total Project Expenses	\$35,000.00	\$28,100.00	\$6,900.00

All-Options

Balance Sheet

As of March 28, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	\$1,172,029.49
Accounts Receivable	\$13,984.10
Other Current Assets	\$23,849.43
Total Current Assets	\$1,209,863.02
Fixed Assets	\$2,446.35
Other Assets	
Security Deposits Asset	1,800.00
Total Other Assets	\$1,800.00
TOTAL ASSETS	\$1,214,109.37
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	\$3,530.74
Credit Cards	\$3,571.73
Other Current Liabilities	\$23,129.10
Total Current Liabilities	\$30,231.57
Long-Term Liabilities	\$0.00
Total Liabilities	\$30,231.57
Equity	
Opening Bal Equity	694.59
Temp. Restricted Net Assets	128,654.00
Unrestricted Net Assets	1,046,639.31
Net Income	7,889.90
Total Equity	\$1,183,877.80
TOTAL LIABILITIES AND EQUITY	\$1,214,109.37

All-Options

Profit and Loss

July 2021 - December 2022

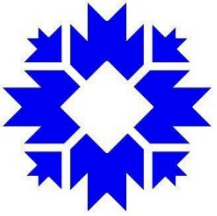
	JUL 2021 - JUN 2022	JUL - DEC, 2022	TOTAL
Income			
DONATED INCOME			\$0.00
Contributions			\$0.00
Community Partners	4,700.02	30,590.84	\$35,290.86
Corporate	17,985.51	7,283.41	\$25,268.92
Individuals	648,838.41	613,016.69	\$1,261,855.10
Total Contributions	671,523.94	650,890.94	\$1,322,414.88
Grants			\$0.00
Government Grants	95,510.00	20,000.00	\$115,510.00
Institutional Grants	451,500.00	209,370.71	\$660,870.71
Total Grants	547,010.00	229,370.71	\$776,380.71
Recognized as Restricted	-360,351.29		\$ -360,351.29
Released from Restriction	101,581.11	360,351.29	\$461,932.40
Total DONATED INCOME	959,763.76	1,240,612.94	\$2,200,376.70
EARNED INCOME			\$0.00
Training Income	35,173.29	18,360.00	\$53,533.29
Total EARNED INCOME	35,173.29	18,360.00	\$53,533.29
MISC INCOME			\$0.00
Gain on sale of stock	2,073.05		\$2,073.05
Interest Income	180.78	100.79	\$281.57
Total MISC INCOME	2,253.83	100.79	\$2,354.62
Total Income	\$997,190.88	\$1,259,073.73	\$2,256,264.61
GROSS PROFIT	\$997,190.88	\$1,259,073.73	\$2,256,264.61
Expenses			
CONTRACTORS	6,369.57	7,060.41	\$13,429.98
EMPLOYEES			\$0.00
Benefits	66,317.34	35,915.88	\$102,233.22
Payroll & Benefits Fees	4,844.51	3,527.67	\$8,372.18
Payroll Taxes	45,188.16	30,115.09	\$75,303.25
Salaries/Wages	521,919.56	340,410.30	\$862,329.86
Worker's Comp Insurance	4,078.12	-102.00	\$3,976.12
Total EMPLOYEES	642,347.69	409,866.94	\$1,052,214.63
OPERATIONS			\$0.00
Appreciation	4,062.49	2,774.41	\$6,836.90
Client Support			\$0.00
Abortion Funding	122,523.00	235,618.00	\$358,141.00
Client Supplies	4,912.42	4,435.46	\$9,347.88
Diapers	28,340.22	21,954.26	\$50,294.48
Total Client Support	155,775.64	262,007.72	\$417,783.36
Conferences & Workshops (Attended)	3,125.67	2,488.00	\$5,613.67

All-Options

Profit and Loss

July 2021 - December 2022

	JUL 2021 - JUN 2022	JUL - DEC, 2022	TOTAL
Depreciation Expense	0.00		\$0.00
Furnishings & Repairs	-573.50		\$ -573.50
Hosted Trainings & Events	167.95	600.96	\$768.91
Info Technology	26,886.14	18,057.11	\$44,943.25
Insurance	6,691.73		\$6,691.73
Licenses & Registrations	1,415.49		\$1,415.49
Memberships & Alliances	1,009.05	658.05	\$1,667.10
Office Supplies & Materials	4,259.78	3,017.58	\$7,277.36
Outreach/Marketing	2,202.36	681.56	\$2,883.92
Postage & Shipping	2,719.96	1,283.04	\$4,003.00
Printing & Copying	4,194.99	3,459.80	\$7,654.79
Rent & Utilities	33,195.71	16,633.41	\$49,829.12
Service Charges	7,173.54	4,435.56	\$11,609.10
Telephone & Internet Svcs	4,883.51	3,109.33	\$7,992.84
Travel	323.44	1,227.85	\$1,551.29
Total OPERATIONS	257,513.95	320,434.38	\$577,948.33
Total Expenses	\$906,231.21	\$737,361.73	\$1,643,592.94
NET OPERATING INCOME	\$90,959.67	\$521,712.00	\$612,671.67
Other Income			
OTHER INCOME			\$0.00
Restricted Grants & Contributions Awarded	360,351.29		\$360,351.29
Restricted Grants & Contributions Used	-101,581.11	-360,351.29	\$ -461,932.40
Total OTHER INCOME	258,770.18	-360,351.29	\$ -101,581.11
Unrealized gain on investment	2,097.00		\$2,097.00
Total Other Income	\$260,867.18	\$ -360,351.29	\$ -99,484.11
NET OTHER INCOME	\$260,867.18	\$ -360,351.29	\$ -99,484.11
NET INCOME	\$351,826.85	\$161,360.71	\$513,187.56



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Amethyst House, Inc.

Address:

PO Box 11 Bloomington, IN 47402

Phone: 812-336-3570

E-Mail: amethyst@amethysthouse.org

Website: www.amethysthouse.org

President of Board of Directors: Patrick Schrems

Name of Executive Director: Mark DeLong

Phone: 812-336-3570 ext 206

E-Mail: mdelong@amethysthouse.org

Name of Grant Writer: Gina Lovell

Phone: 812-336-3570 ext 203

E-Mail: glovell@amethysthouse.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
13	21	10

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Amethyst House provides a foundation for recovery by partnering with individuals, families, and communities impacted by substance-use disorders, offering high-quality residential and outpatient treatment services and guidance for healthy living.

PROJECT INFORMATION

Name of the project to be funded:

Maintenance

Total cost of project: \$25,000

Requested amount of Jack Hopkins funding: \$22,000

Number of City residents to be served by this project in 2023: 115

Number of clients to be served by this project in 2023: 115

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Our request is \$22,000 to assist us with maintenance projects. We utilized Jack Hopkins funding in 2021 to update our kitchen and dining room at the Women's house utilizing Monstera Living. They did such a wonderful job that we would like to have them update our resident's bedrooms. They will replace worn out dressers and wardrobes, update the window coverings and each room will get a fresh coat of paint. We want the residents to be feel relaxed and comfortable in their own rooms. Then we are asking for funds to help cover a portion of our facilities manager salary \$1,000 per month for five months. On a regular basis he makes sure that smoke detectors, carbon monoxide detectors, HVAC units, exhaust fans, lighting, all appliances are in working order. He also helps with landscaping, keeping our windows and doors and lighting in good condition and oversees subcontractors. At the Men's House we have a tree is is causing problems with the roots and hanging over our roof so we need to have it removed before it effects are foundation. We have an outdoor storage building at the Men's that needs some much needed repairs, new roof, windows, and siding.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

322 W. 2nd St. Bloomington
215 N. Rogers St., Bloomington

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

n/a

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

n/a

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

\$3,000 will come from our Fall 2023 Benefit Concert. - confirmed

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

If granted funds through Jack Hopkins, Amethyst House will schedule the work to be done as soon as possible and will draw down the funds after each priority is completed.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

We will receive the concert funds in Sept.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

\$3,000 will come from our 2023 Fall Concert funds.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Remodel of bedrooms	\$11,000
Priority #2	Tree & stump removal	\$2,000
Priority #3	Storage building updates	\$4,000
Priority #4	Facilities Manager salary	\$5,000
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$22,000

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Amethyst House has served Bloomington and the surrounding areas for the past 43 years treating those with substance use disorder. We are dedicated to assisting those who need it most. In 2022 we served 111 residential clients, 42 women at our Women's Residential treatment facility and 69 men at our Men's Residential treatment facility. We prioritize IV drug users, pregnant women, and women with dependent children. The majority of our clientele fall below the poverty line, aiding people who are experiencing poverty is another priority of ours. Indiana historically has a significant history with addiction. Since the beginning of the pandemic, the CDC has reported exacerbated substance abuse cases throughout the country, including Indiana. In order to effectively address the vicious cycle of homelessness, incarceration, addiction, and instability, individualized treatment plans need to be created. At Amethyst House, that is exactly what we do. We provide unique plans to allow our clients to rebuild their lives during their 3-4 month stay which starts them on a path to a healthy lifestyle and reintegration into Monroe County. With the help of the Jack Hopkins funding initiative we hope to continue our trend of improvements throughout 2023.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Remodeling of the bedrooms at the Women's House, the tree and stump removal, and upgrades to the storage building at the Men's House are all one time investments and will help to keep our facilities operational for many years to come. We are asking a portion of our facilities manager salary which is operational funds. We are currently working on expanding our Outpatient Program. This expansion should have a positive effect on our budget and will help us to maintain his salary in the future.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Within the past 43 years of Amethyst House, we have provided services to thousands of clients, many of whom have not only reintegrated back into society successfully but have been able to apply what they have learned about maintaining a healthy lifestyle for years to come and many of whom have successfully reintegrated into the community. The benefits of recovery are two-fold; in pulling an individual out of the criminal justice system or homelessness, the community is required to allocate fewer resources to remedy those issues. Our goal is to encourage our clients to be the best version of themselves, to find ways in which they can give back. Our success in doing so depends on the quality of services we provide. Constant upkeep is required in all of our residential facilities; the Men's and Women's houses are older buildings that deteriorate quickly, especially with so many residents living in the same area at the same time. Grants help mitigate the financial impact of required renovations, and facilities manager wages to free up other funds that can be used to provide services for our clients.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Increase the value of the properties and reduce short-term upkeep and maintenance spending for the houses. It also prevents major issues in the future ie foundation issues due to tree roots. Maintaining our residential facilities also allows us to maintain full capacity when ever possible.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Having been in the Bloomington community for the past 43 years, we pride ourselves on being good neighbors. We work hard to take care of our residential properties. Thanks to grant opportunities like the Jack Hopkins Social Services grant we are able to afford important repairs and remodeling. We strive to create living spaces that are comfortable and supportive of our residents. We also strive to blend in to our neighborhoods and to take care of our properties.

2023 Jack Hopkins Project Budget

Amethyst House		Maintenance	
Total Project Cost		\$25,000	
	Totals	Other Sources	JHSS Grant
FUNDS			
JHSS Grant	23,000		22,000
Other Grants			
Other Income Sources	2,000	3,000.00	
TOTAL PROJECT FUNDS FROM ALL SOURCES	25,000.00	3,000.00	22,000.00
EXPENSES			
Remodel bedrooms	12,000	1,000	11,000
Tree & stump removal	2,975	975	2,000
Storage building updates	5,025	1,025	4,000
Facilities Manager salary	5,000		5,000
TOTAL PROJECT EXPENSES	25,000	3,000.00	22,000.00

Monstera Living LLP, Staging & Design Proposal

Job Name: Amethyst House (womens)

Client Info: NAME – Amethyst House

PHONE/EMAIL –

ADDRESS – 322 W 2nd Street, Bloomington, IN 47403

Services: Cost:

<p><i>Wall prep, paint, rearranging of furniture, new curtains, blinds and hardware, possibly inspirational art for walls, maybe new dressers, bed frames and storage items for 6 bedrooms.</i></p>	<p align="center">12,000</p>
<p align="right"><i>TOTAL Proposed Amount :</i></p>	

** Prices and terms are subject to change due to any unforeseen or unplanned for occurrences. Should these items arise, a revisit of proposed costs should be expected. **

Job Start Date: End Date:

+ Staging Clients will be given a (2) week notice prior to the tear-down date. Client must inform Monstera Living at least (1) week prior to the tear-down date if they would like to keep the date or add an additional week(s) or month. If Monstera has not heard from client by agreed upon date, an automatic (1) week rental fee will be charged. _____CM_____ INITIAL

If this proposal meets with your approval, please sign below, and send back to us at your earliest opportunity. We

look forward to working with you,

Andrea Connolly & Olivia Hall CLIENT:

Signed Name: _____ Andrea
Connolly & Olivia Hall

Monstera Living, LLP Date: Printed Name: _____ Date: _____



Anthony's Lawn Care Tree Removal and Landscaping

PO Box 5427 | Bloomington, Indiana 47407
 (812) 929-9463 | anthonyshomeservices@gmail.com |
<https://www.bloomingtonlandscape.com/>

RECIPIENT:

Steve Fitzgerald
 215 North Rogers Street
 Bloomington, Indiana 47404

Quote #6251	
Sent on	Feb 16, 2023
Total	\$2,975.00

PRODUCT / SERVICE	DESCRIPTION	QTY.	UNIT PRICE	TOTAL
Tree Removal	Get the mulberry tree on the side of the building down, cut up, and hauled away. This includes free stump grinding. We will grind the stump 8 inches to 12 inches below ground level and haul the stump chips away to ground level. Our tree clean up crew will need to be here as we are taking the tree down.	1	\$3,500.00	\$3,500.00

A deposit of \$1,487.50 will be required to begin.

"Their service was above and beyond what I expected. I couldn't be happier!"
 -Tom H.

Anthony's Lawn Care and Landscaping and Anthony's Tree Removal requires a 50% deposit upfront and the remaining 50% payment upon job completion. Deposits are non-refundable and the Client agrees to indemnify and hold The Company harmless. The Company does not guarantee or warranty the health of any tree or shrub after trimming it. Lawn repair, yard repair, and stump grinding are not included in tree removal, tree trimming, landscaping, or lawn mowing estimates unless specified otherwise. The Company does not add a markup to any materials used, therefore The Company does not provide a warranty for any materials used, such as plants, grass seed, sod, shrubs, trees, fence materials, any landscape materials, or any other materials. For lawn repair projects,

Subtotal	\$3,500.00
Discount (15.0%)	- \$525.00
Total	\$2,975.00



Anthony's Lawn Care Tree Removal and Landscaping

PO Box 5427 | Bloomington, Indiana 47407
(812) 929-9463 | anthonyshomeservices@gmail.com |
<https://www.bloomingtonlandscape.com/>

Notes Continued...

estimates are for one round of seed and straw, although it can often take several rounds of seed and straw for the lawn to establish. If anything additional is requested at any point during a work order, a change order will be created, and The Company will provide an additional estimate for such requests. A pre-inspection is done prior to starting work and a final inspection upon completion either in person or over a phone call. The Company is committed to customer satisfaction and strives to provide high quality services.

This quote is valid for the next 30 days, after which values may be subject to change.

Amethyst House Storage Building Updates

Replace roof

Rehab / replace portions of the siding

Replace windows

Scrap, paint trim and siding

Repair the door

Supplies: \$2,865

Labor \$2,160

Steve Fitzgerald

Facilities Manager

Amethyst House
Balance Sheet
As of July 1, 2022

	<u>Jul 1, 22</u>
1417 · Accumulated depreciation	-36,481.13
Total 1415 · Furniture and Equipment	10,097.25
1430 · Land	10,000.00
1435 · Property Men's House	
1436 · Rogers St.	459,587.42
1405 · Accum. Depr.- Rogers	-213,077.27
Total 1435 · Property Men's House	246,510.15
Total Fixed Assets	447,583.78
TOTAL ASSETS	<u>1,189,937.74</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	10,750.81
Total Accounts Payable	10,750.81
Credit Cards	
Bank of America (Jill #3818)	3,131.00
Bank of America (Jill #4285)	1,489.42
Bank of America (Mark #4278)	537.94
Bank Of America (Gina #4514)	2,253.48
Bank of America (Steve #5890)	728.32
Staples #5180	947.15
Total Credit Cards	9,087.31
Other Current Liabilities	
Alumni Account	236.48
Payroll - Term Life	-18.34
3086 · Payroll - Supplemental Insuranc	89.48
4022 · Current Portion of LTD	
4027 · Women's	5,916.63
Total 4022 · Current Portion of LTD	5,916.63
3030 · Accrued Vacation	12,733.87
3050 · Payroll-INDIANA	2,593.28
3055 · Payroll-MCARE	352.64
3060 · Payroll-County Taxes	1,042.40
3065 · Payroll-SOCSEC	2,463.35
3070 · Payroll-SUI	637.86
3075 · Payroll-United Way	857.00
3084 · Payroll - Employee Insurance	67.59
3090 · Payroll - Garnishments	-260.49
3095 · Salaries & Wages Payable	29,500.48
Total Other Current Liabilities	56,212.23
Total Current Liabilities	76,050.35

Amethyst House
Balance Sheet
As of July 1, 2022

	<u>Jul 1, 22</u>
Long Term Liabilities	
4015 · German American - Women's #9105	1,829.15
Total Long Term Liabilities	<u>1,829.15</u>
Total Liabilities	77,879.50
Equity	
5001 · Temp Restricted Asset	16,723.75
5000 · Open Bal Equity	25,491.17
5005 · Earnings	1,023,230.02
Net Income	46,613.30
Total Equity	<u>1,112,058.24</u>
TOTAL LIABILITIES & EQUITY	<u><u>1,189,937.74</u></u>

Amethyst House
Profit & Loss
 July 2021 through June 2022

	Jul '21 - Jun 22
Ordinary Income/Expense	
Income	
6000 · DMHA FUNDS	
6070 · SABG 103	88,988.32
6080 · SABG 104	286,741.38
6010 · Chronic Abuse (CA) Funding	342,259.99
	717,989.69
Total 6000 · DMHA FUNDS	717,989.69
6075 · INTECARE	29,312.01
6100 · CLIENT FEES	
Housing Program	
6105 · Residential Tx Fees	20,597.25
6106 · Medicaid - PerDiem	
8995 · Medicaid Per-Diem Write off	-7,657.56
6106 · Medicaid - PerDiem - Other	535,804.88
	528,147.32
Total 6106 · Medicaid - PerDiem	528,147.32
6107 · RW - PerDiem	4,931.94
	4,931.94
Total Housing Program	553,676.51
OP Treatment	
6110 · Treatment Fees	15,034.89
6153 · Insurance	25,971.51
	41,006.40
Total OP Treatment	41,006.40
Total 6100 · CLIENT FEES	594,682.91
6200 · DONATIONS	
6250 · Unrestricted	25,503.68
	25,503.68
Total 6200 · DONATIONS	25,503.68
6300 · FUNDRAISING	
6310 · NAP	19,316.00
6305 · Amazon Smile	199.20
6360 · Gift Card Program	579.93
6380 · Concert	
6385 · Sponsors	12,800.00
6390 · Tickets	1,075.00
	13,875.00
Total 6380 · Concert	13,875.00
Total 6300 · FUNDRAISING	33,970.13
6400 · GRANTS	
6496 · City of Blgtn	10,000.00
Bloomington Township	1,000.00
6420 · CARES	9,234.43
6430 · EFSP	6,250.00
6440 · Jack Hopkins	21,800.00
6460 · Perry Township	4,049.35

Amethyst House
Profit & Loss
 July 2021 through June 2022

	Jul '21 - Jun 22
6492 · Sophia Travis	3,050.00
Total 6400 · GRANTS	55,383.78
6500 · UNITED WAY	
6510 · Relief Funds	12,000.00
6500 · UNITED WAY - Other	15,725.68
Total 6500 · UNITED WAY	27,725.68
6600 · OTHER INCOME	
6605 · Investment Income	-38,598.38
PPP Cares Act Funding	170,537.50
6615 · AH Foundation	1,340.00
6625 · Interest Income	464.75
6630 · Insurance Claim	24,999.64
6675 · Reimubersments	2,692.16
Total 6600 · OTHER INCOME	161,435.67
Total Income	1,646,003.55
Gross Profit	1,646,003.55
Expense	
7000 · PAYROLL	
7080 · 403 (B) Compnay Match	21,168.83
7025 · Salaries & Wages	760,356.18
7050 · Vacation, Holiday & Sick Pay	110,185.98
Total 7000 · PAYROLL	891,710.99
7100 · PAYROLL TAXES	
7125 · Comp MCARE	11,784.75
7150 · Comp SS	50,389.91
7175 · Comp SUI	2,393.45
Total 7100 · PAYROLL TAXES	64,568.11
7200 · EMPLOYEE BENEFITS	
7225 · Health Ins.	45,894.72
Total 7200 · EMPLOYEE BENEFITS	45,894.72
7350 · SUBCONTRACT	
MBE/WBE/IVOSB - SABG	17,153.60
7355 · Counseling for Change	
7356 · CA Funding	55,200.00
Total 7355 · Counseling for Change	55,200.00
7360 · SPEA Service Corp Contract	1,375.00
7365 · INTECARE FEES	1,172.48
Total 7350 · SUBCONTRACT	74,901.08
7400 · FUNDRAISING EXPENSE	

Amethyst House
Profit & Loss
July 2021 through June 2022

	<u>Jul '21 - Jun 22</u>
7495 · Marketing	400.00
7440 · Celebrations	1,303.84
7480 · Concert	2,890.00
	<hr/>
Total 7400 · FUNDRAISING EXPENSE	4,593.84
7500 · SUPPLIES	
7510 · Office	6,590.96
7520 · Postage & Shipping	1,337.41
7530 · Technology	10,199.89
7540 · Printing & Copying	2,041.23
	<hr/>
Total 7500 · SUPPLIES	20,169.49
7575 · DUES & SUBSCRIPTIONS	
Relias Training	4,869.99
7585 · Financial	2,366.90
7576 · EHR System	11,268.49
7580 · Donor Database	2,400.00
7595 · Publications	842.41
	<hr/>
Total 7575 · DUES & SUBSCRIPTIONS	21,747.79
7600 · MEDICAL FEES	
7625 · Supplies	4,461.65
7650 · Clients	19,235.94
7675 · Staff	204.00
	<hr/>
Total 7600 · MEDICAL FEES	23,901.59
7700 · FOOD & BEVERAGE COSTS	
7725 · Clients	34,713.34
7750 · Staff/Board	8,236.85
	<hr/>
Total 7700 · FOOD & BEVERAGE COSTS	42,950.19
7800 · RENT	51,000.00
7900 · TELEPHONE	
7910 · Telephone	14,920.81
7920 · Internet Services	3,564.56
	<hr/>
Total 7900 · TELEPHONE	18,485.37
7950 · UTILITIES	
7960 · Electric	17,419.18
7970 · Gas	4,335.48
7980 · Water	5,852.17
7990 · Cable	2,951.48
	<hr/>
Total 7950 · UTILITIES	30,558.31
8000 · INSURANCE	
Malpractice	757.00
8010 · Commercial Package	17,039.98
8020 · Directors & Officers Liability	3,370.01
8030 · Employee Bond	500.00

Amethyst House
Profit & Loss
July 2021 through June 2022

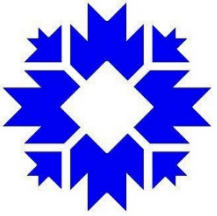
	<u>Jul '21 - Jun 22</u>
8040 · Profesional Liability	625.00
8050 · Rental Property	2,035.60
8060 · Umbrella	2,952.01
8070 · Workers Comp.	12,235.00
8080 · Vehicle	591.00
8090 · Cyber Policy	1,528.28
Total 8000 · INSURANCE	41,633.88
8100 · MAINTENANCE & REPAIRS	
Damage	27,632.75
8140 · Improvements from Jack Hopkins	21,800.00
8110 · SubContract Labor	4,364.00
8120 · Supplies	14,377.01
8150 · Routine	34,250.87
Total 8100 · MAINTENANCE & REPAIRS	102,424.63
8200 · PROFESSIONAL FEES	
8220 · CARF Survey	6,192.00
8240 · CPA	24,060.00
8230 · Certifications	208.06
Total 8200 · PROFESSIONAL FEES	30,460.06
8400 · INTEREST EXPENSE	
8420 · Other Mortgages	185.81
Total 8400 · INTEREST EXPENSE	185.81
8500 · CLIENT EXPENSES	
8580 · Leisure Enhancement	4,712.85
8510 · Supplies	1,487.48
8520 · Household Goods (non-consumbl.)	11,119.29
8540 · Transportation	13,205.21
8560 · Client Fees - Refund	2,527.93
Total 8500 · CLIENT EXPENSES	33,052.76
8600 · ADVERTISING	
8640 · Job Advertising	2,784.02
Total 8600 · ADVERTISING	2,784.02
8700 · TRAINING	
Background Checks	886.20
8725 · Staff Conferences	1,488.74
8775 · Materials	697.61
Total 8700 · TRAINING	3,072.55
8800 · TRAVEL	
8810 · Mileage	3,214.30
8840 · Parking	4.05
8860 · Lodging	128.04

Amethyst House
Profit & Loss
July 2021 through June 2022

	<u>Jul '21 - Jun 22</u>
8870 · Meals	223.04
Total 8800 · TRAVEL	<u>3,569.43</u>
8900 · EQUIPMENT RENTAL/LEASE/PURCH...	
Equipment Lease	6,763.62
Property Taxes	138.10
Total 8900 · EQUIPMENT RENTAL/LEASE/P...	<u>6,901.72</u>
8950 · DEPRECIATION	21,534.50
9000 · OTHER EXPENSES	
9020 · Gifts	6,781.37
9040 · Service Charges	3,290.75
Total 9000 · OTHER EXPENSES	<u>10,072.12</u>
Total Expense	<u>1,546,172.96</u>
Net Ordinary Income	<u>99,830.59</u>
Net Income	<u><u>99,830.59</u></u>

Amethyst House
Balance Sheet
As of July 1, 2022

	<u>Jul 1, 22</u>
ASSETS	
Current Assets	
Checking/Savings	
1000 · ONB 4026850	13,596.50
1040 · Investment Account - #610012015	381,070.38
Savings Accounts	
1025 · Reserve Savings #23312	1,840.23
1026 · Depreciation Savings # 5446	25,000.12
Total Savings Accounts	<u>26,840.35</u>
Total Checking/Savings	421,507.23
Accounts Receivable	
1080 · Insurance OP Services	3,062.77
1050 · DMHA	113,274.78
1065 · Misc. Grants	1,420.59
1070 · Medicaid Per-Diem	198,430.80
Total Accounts Receivable	<u>316,188.94</u>
Other Current Assets	
1110 · Accounts Receivable	
1114 · Outpatient AR	1,170.36
1116 · Men's House AR	-232.60
1119 · Women's House AR	337.63
1112 · Bad Debt Allowance	-500.00
Total 1110 · Accounts Receivable	<u>775.39</u>
1345 · Petty Cash -- Admin	200.00
1346 · Petty Cash - Men's	100.00
1347 · Petty Cash - Women's	100.00
1360 · Outpatient Change Fund	30.00
1499 · Undeposited Funds	3,452.40
Total Other Current Assets	<u>4,657.79</u>
Total Current Assets	742,353.96
Fixed Assets	
1500 · Property 3/4 Way House	
1538 · Accum Depreciation - 4th St.	-3,253.50
Total 1500 · Property 3/4 Way House	<u>-3,253.50</u>
1400 · Property Women's House	
1410 · Second St. Property	357,006.26
1420 · Accum Depr.- 2nd St.	-172,776.38
Total 1400 · Property Women's House	<u>184,229.88</u>
1415 · Furniture and Equipment	
1416 · Furniture & Equipment	44,384.23
Office Equipment	2,194.15



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Beacon, Inc.

Address:

PO Box 451 / 620 S. Walnut St. Bloomington, IN 47402-0451

Phone: 812-334-5734

E-Mail: beacon@beaconinc.org

Website: www.beaconinc.org

President of Board of Directors: Diana Hoffman

Name of Executive Director: Forrest Gilmore

Phone: 812-334-5734, x122

E-Mail: forrest@beaconinc.org

Name of Grant Writer: Forrest Gilmore

Phone: 812-334-5734, x122

E-Mail: forrest@beaconinc.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
25	3	1500

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Beacon is a solutions-driven, antipoverty organization, dedicated to aiding and empowering people experiencing extreme poverty, especially hunger and homelessness. Founded in 2000 in response to a growing community concern about the needs of people without homes, Beacon has grown rapidly these past 23 years to become the largest nonprofit housing provider in Monroe County. Beacon provides daytime and overnight shelter, hunger relief, permanent supportive housing, rapid re-housing, social services and case management, employment support, street outreach, eviction prevention, life essentials (restrooms, laundry, showers, mail, ID, etc.), and other health and human services to hundreds of adults and children each day and thousands each year.

PROJECT INFORMATION

Name of the project to be funded:

Smorgasbord for Shalom

Total cost of project: \$18,099.32

Requested amount of Jack Hopkins funding: \$18,099.32

Number of City residents to be served by this project in 2023: 1600

Number of clients to be served by this project in 2023: 2000

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$18,099.32 for equipment and goods to improve our kitchen (Phil's Kitchen) and Day Center (Shalom Center) for people experiencing extreme poverty.

5 picnic tables, 3 trash cans, and 4 smoker's poles for our outdoor spaces to provide places to rest and assistance with keeping the space clean.

A commercial floor scrubber - mopping has been insufficient to keep our floors clean, which has made an impact on sanitation and aesthetics of the day center. A commercial scrubber is needed to properly clean the floors.

5 Commercial Kitchen Work Tables - our current tables have become rusted and dented after more than a decade of use and need to be replaced

Dinner plates, small plates, and bowls - our supplies for our kitchen are running low and need to be replenished.

Drain Cleaning Snake Auger - regular toilet stoppage has led to expensive plumber calls. An electric auger will help clear our toilets more quickly and save on plumbing costs.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

620 S. Walnut St.
Bloomington

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Our annual budget is ~\$2.5 million dollars, of which 80% is personnel and client housing costs. Our hunger relief annual budget is ~\$120,000 and our annual Shalom Center budget is \$750,000, most of which is raised from local donors. We spend at least \$36,000 per year on maintenance and supplies at Shalom Center, also donor raised. As this grant request is a special project, the costs would be above and beyond our annual budget for these needed supplies and items.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

This is a fairly simple application to implement that would only require us to order the various items. We should be able to easily meet the December deadline for submission and will likely have everything purchased and a reimbursement request in by September.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

We are hoping to fully fund this request through support from Jack Hopkins.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

This project is bolstering our day-to-day operations, providing supplies and equipment that will make our overall programs more successful. As mentioned above, those programs are primarily supported by donations and we spend ~750,000 per year on them. Our annual hunger relief budget is ~120,000 and our maintenance and supply budget for Shalom is ~\$36,000, almost exclusively raised by donors. These programs are also supported by 100+ volunteers every week.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	5 Picnic Tables, 3 Trash Cans, and 4 Smoker’s Poles	\$8,425
Priority #2	Commercial Floor Scrubber	\$4,238.87
Priority #3	5 Commercial Kitchen Work Tables	\$949.95
Priority #4	Dinner Plates, Small Plates, Bowls	\$3,871.50
Priority #5	Drain Cleaning Snake Auger	\$614
Priority #6		
Priority #7		
Total Requested		\$18,099.32

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

The 2020-2024 Consolidated Plan lists one of its core goals as "Housing/services to the homeless/near-homeless." It describes that goal in part as "provide funds to support shelter operations (p 105)." The plan also lists as a goal, "Services for community members in need" and describes that goal as "fund organizations providing services lifting individuals out of poverty, including financial assistance, food assistance, shelter, education, and more."

Shalom Center is a day shelter and the central hub for people experiencing homelessness as they seek housing and other resources. Phil's Kitchen, located inside Shalom Center, is the second largest meal provider in the City for its impoverished residents.

This project will work specifically to support the day-to-day functions of the Shalom Center (and Phil's Kitchen) in its work supporting homeless and impoverished guests.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Each item requested is an item that will support the functioning of Shalom Center for years and in some cases, a decade or more.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Shalom Center provides day shelter and supportive services for thousands of people experiencing extreme poverty every year. It is also the central hub for accessing Beacon's housing programs. Beacon provides more housing for people in poverty than any other nonprofit in Bloomington, which has a clear lasting benefit for those struggling with housing instability and homelessness.

Phil's Kitchen is one of the meal service staples in our city, providing the second highest number of meals to people in poverty in the city.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

These items support the current functioning of existing programs and will improve the quality of the work done in those programs. Each item will improve access to the Shalom Center and Phil's Kitchen for approximately 2,000 people over the next year.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Beacon and its programs are active participants in the Heading Home plan, including serving as the Coordinated Entry Lead for our region as well as a user of the Homeless Management Information System, both essential components of our community's efforts to collaborate among social service providers.

2023 Proposed Project Budget

Beacon, Inc	Smorgasbord for Shalom		
Total Project Cost	\$18,099.32		
	Totals	Other Income Sources	JHSS Grant
FUNDS			
JHSS Grant			18,099.32
Other Grants			
Other Income Sources			
TOTAL PROJECT FUNDS	18,099.32		18,099.32
EXPENSES			
5 picnic tables, 3 trash cans, and 4 smoker's poles			\$8,425
Commercial Floor Scrubber			\$4,238.87
5 Commercial Kitchen Work Tables			\$949.95
Dinner Plates, Small Plates, Bowls			\$3,871.50
Drain Cleaning Snake Auger			\$614
TOTAL PROJECT EXPENSES	\$18,099.32		\$18,099.32

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Add Product by Model #

Model #	Description	Qty	Price	Total	Remove
H-9537BLU	Metal Picnic Table - 46" Square, Blue	<input type="text" value="5"/>	\$1150.00/EA	\$5,750.00	
H-5154BL	Thermoplastic Trash Can - 32 Gallon, Bonnet Lid, Black	<input type="text" value="3"/>	\$565.00/EA	\$1,695.00	
H-2458BL	Rubbermaid® Smoker's Pole - Black	<input type="text" value="4"/>	\$245.00/EA	\$980.00	
SUBTOTAL = \$8,425.00					

Shipping | Sale Code: | [Questions?](#)

\$300+ orders are eligible for a [free item](#).

Metal Picnic Table - 46" Square, Blue

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Uline loves these! Attractive, rugged and built to last. Give your corporate office patio an upscale look.

- Thermoplastic coating withstands heat, cold and all weather elements. Rust free.
- High gloss, smooth surface allows for easy spray paint and graffiti removal.
- 9 gauge expanded metal with 2" black steel frame.
- Rounded corners for added safety.
- Mounting hardware included.

SPECIFY COLOR:

MODEL NO.	DESCRIPTION	SIZE L x W x H	WT. (LBS.)	PRICE EACH		COLOR	IN STOCK SHIPS TODAY
				1	3+		
H-9537BLU	46" Square	80 x 80 x 31"	185	\$1,200	\$1,150	<input type="checkbox"/> Blue	1 <input type="button" value="ADD"/>

SHIPS SAME DAY FROM ULINE UNASSEMBLED VIA MOTOR FREIGHT

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HUGE SELECTION IN STOCK

SHIPS FROM 13 LOCATIONS

Thermoplastic Trash Can - 32 Gallon, Bonnet Lid, Black



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Guaranteed to be the last can you'll ever need to buy.

- Heavy-duty, 9-gauge expanded metal. Rust free.
- Large 9 1/2" opening. Lid cable attachment included.
- Reusable liner. Easy to empty, easy to clean.
- Bonnet lid keeps out rain and snow.
- Use recommended [Uline Steel Tuff® Liners](#).

SPECIFY COLOR:

MODEL NO.	DESCRIPTION	SIZE DIAM. x H	CAP. (GAL.)	WT. (LBS.)	PRICE EACH		COLOR	IN STOCK SHIPS TODAY
					1	3+		
H-5154BL	Bonnet Lid	24 x 37"	32	53	\$585	\$565	<input type="checkbox"/> Black	3 <input type="button" value="ADD"/>

SHIPS VIA MOTOR FREIGHT

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SAME DAY SHIPPING

HUGE SELECTION IN STOCK

SHIPS FROM 13 LOCATIONS



Rubbermaid® Smoker's Pole - Black



More Images

Streamlined space-saver controls smoker's litter.

- Fire-safe, weather resistant, powder-coated aluminum.
- Weighted base for stability.
- Self-extinguishing. No sand or water needed.
- Quick release for easy emptying.

SPECIFY COLOR:

MODEL NO.	SIZE DIAMETER x HEIGHT	WEIGHT (LBS.)	PRICE EACH		COLOR	IN STOCK SHIPS TODAY
			1	3+		
H-2458BL	13 x 41"	24	\$255	\$245	<input type="checkbox"/> Black	1 <input type="button" value="ADD"/>

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SAME DAY SHIPPING

HUGE SELECTION IN STOCK

SHIPS FROM 13 LOCATIONS

All ▾ Enter keyword or product number

Departments Spring Event Women-Owned Businesses Buy Again

EN

Hello, Forrest Account for Beacon, Inc.

Lists Try Business Prime

1

Shopping Cart

Subtotal (1 item): **\$4,238.87**

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Powr-Flite PAS17BA-BC Predator Battery Powered Automatic Scrubber with Pad **\$4,238.87**

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Gift options not available. [Learn more](#)


Qty: 1 [Delete](#) [Save for later](#)
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Subtotal (1 item): **\$4,238.87**

Customers who shopped for Powr-Flite PAS17BA-BC Predator Battery Powered Aut... also shopped for:

 **Sunmax Floor Scrubber, 22" Brush, Corded, 22..."**
12
\$2,097.00
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 **USA-CLEAN Commercial Floor Scrubber Machi...**
3
\$3,559.00
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 **Viper Cleaning Equipment 50000226...**
37
\$2,858.08
Usually ships within 4 to ...
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 **SUNMAX Self-Propelled Floor Scrubber, Batter...**
12
\$3,098.00
[Add to Cart](#)

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The Book on Ending Homelessness **\$25.37**

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Avery Name Badge Inserts, Print or Write, 3 x 4 Inch, 300 Card Stock Refills (5392), White **\$18.12**

In Stock
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Hanes Men's Tagless Briefs with ComfortFlex Waistband-Multiple Packs Available, 9 Pack-White, Large **\$16.47**

In Stock
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12 Pack Winter Beanie Hats for Men Women, Warm Cozy Knitted Cuffed Skull Cap, Wholesale **\$26.99**

In Stock
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Bloomington 47401

Industrial & Scientific ▾ Enter keyword or

Departments Spring Event Women-Owned Businesses Buy Again

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Hello, Forrest
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Powr-Flite PAS17BA-BC Predator Battery Powered Automatic Scrubber with Pad Driver, 200 RPM, 17"

Visit the Powr-Flite Store

1 rating | 10 answered questions

Price: **\$4,238.87**

Delivery & Support

Select to learn more



Ships from
STAPLERMANIA



Eligible for
Refund or
Replacement



Customer
Support

- Full sized 17" pad driver or brush increases productivity
- 200 RPM brush speed provides aggressive scrubbing power
- Comes complete with two 12 volt batteries, charger and pad driver
- Low-profile, ergonomic design provides easy maneuverability
- Fully removable solution tank provides quick access to batteries for routine maintenance

Specifications for this item

Brand Name	Powr-Flite
Capacity	12 gallons
Ean	0098612764953
Height	44 inches
Horsepower	0.75
Item Weight	244 pounds
Length	49 inches
Maximum Speed	200 rpm

See more

[About the product](#) | [Compare with similar products](#) | [Reviews and Q&A](#)

Offers also available from **certified small and diverse sellers**. [Details](#)

[Report incorrect product information.](#)

Consider a similar item



EcoGen ECOFLR-GCS Commercial Floor Cleaner Concentrate, Unscented, gal (Case of 4)
(15)

\$78.44 (\$0.13/Fl Oz)

Climate Pledge Friendly
226

\$4,238.87

FREE delivery **April 12 - 17**. [Details](#)

Deliver to Beacon, - Bloomington
47401

In stock

Usually ships within 4 to 5 days.

Qty: 1

Add to Cart

Ships from and sold by
STAPLERMANIA.

Seller Credentials:

889 certification, Registered Small Business, Economically Disadvantaged Women-Owned Small Business, SBA-Certified Small Disadvantaged Business, Women-Owned Small Business, Service Disabled Veteran-Owned Small Business

Return policy: [Eligible for Refund or Replacement](#)

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New (6) from

\$4,238.87 & FREE Shipping

Other Sellers on Amazon

\$4,238.88

& FREE Shipping

Sold by: 3N Supply

Add to Cart

\$4,399.95


+ \$461.69 shipping

Sold by: Janilink Corporation

Add to Cart

Have one to sell?

Sell on Amazon

 **Regency 30" x 60" 18-Gauge 304 Stainless Steel Commercial Work Table with Galvanized Legs and Undershef** ✕

plus

Qty: 5

TOTAL:
\$949.95

 **Acopa Foundations 5 1/2" White Narrow Rim Melamine Plate - 12/Case** ✕

plus

Qty: 50

TOTAL:
\$713.00

 **Acopa Foundations 12 oz. White Narrow Rim Melamine Bowl - 12/Case** ✕

plus

Qty: 50

TOTAL:
\$1,498.50

 **Acopa Foundations 10" White Narrow Rim Melamine Plate - 12/Case** ✕

plus

Qty: 50

TOTAL:
\$1,660.00

Recommended Products

<i>plus</i> 	Acopa Foundations 4 oz. White Narrow Rim Melamine Fruit \$11.99/Case	<i>plus</i> 	Acopa Foundations 15 oz. White Narrow Rim \$18.49/Case	<i>plus</i> 	Acopa Foundations 7" White Narrow Rim Melamine \$21.99/Case	<i>plus</i> 	Acopa Lunar 10" Round White Coupe Melamine \$51.99/Case	<i>plus</i> 	Acopa Foundations 11 1/2" x 8" White Narrow Rim \$29.49/Case	<i>plus</i> 
---------------------------------------------------------------------------------------------------	--------------------------------------------------------------------------------	----------------------------------------------------------------------------------------------------	------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------	---------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------	--------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------	--------------------------------------------------------------------------------------------------------------------------------------------

Subtotal

\$4,821.45

Save with fast & FREE shipping on all eligible items

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 Credit Key
Payments as low as **\$428.39** / month

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RIDGID K-400 Drain Cleaning Snake Auger 120-Volt Drum Machine with C-32IW 3/8 in. x 75 ft. Cable + 4-Piece Tool Set & Gloves

Model #52363

\$614.00

1

Store Pickup
2 in stock at
Seymour
47274 | [Change](#)

FREE

Ship To Home

FREE

Scheduled Delivery
Starting at **\$8.99** for delivery as soon as **tomorrow**

[How It Works](#)

Curbside Available

[Save for Later](#) | [Save to Favorites](#) | [Remove](#)

Subtotal	\$614.00
Pick Up In Store	FREE
Sales Tax (determined in later step)	---

Total **\$614.00**

[Have a promo code?](#)

Checkout

— or —



Easy In-Store and Online Returns

Read our [Return Policy](#)



Get up to \$100 off

Get a Home Depot Credit Card and receive **\$25** off your purchase of \$25+, **\$50** off purchases \$300+, or **\$100** off

You're shopping Seymour **OPEN** until 9 pm

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Home / Plumbing / Plumbing Tools / Drain Cleaning Tools / Sewer Machines

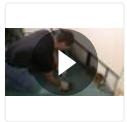
Internet #206405033 Model #52363 Store SKU #1001543037

Best Seller

760

RIDGID K-400 Drain Cleaning Snake Auger 120-Volt Drum Machine with C-32IW 3/8 in. x 75 ft. Cable + 4-Piece Tool Set & Gloves

★★★★★ (727) Questions & Answers (193)



Hover Image to Zoom

\$614⁰⁰

\$52.00 /mo* suggested payments with 12 months* financing [Apply Now](#)

Seymour Store

✓ 2 in stock Aisle 33, Bay 003 [Text to Me](#)

Delivering to: 47274 | [Change](#)

- Store Pickup**
Pickup
- Ship to Home**
Get it by
- Scheduled Delivery**
As soon as

229

Live Chat
Feedback

Today FREE	Tomorrow FREE	Tomorrow Starting at \$35.00
----------------------	-------------------------	----------------------------------------

2 in stock at **Seymour**
[Check Nearby Stores](#)

- 1 + Add to Cart

Product Details ^

Master even the toughest of drain clean jobs with the strength of the RIDGID K-400 Drain Cleaning 120-Volt Drum Machine Kit (catalog number 52363, model K-400). This drain cleaning machine with a sleek profile and user-friendly design includes an induction-style belt motor that spins at 165 RPMs, manual controls, solid core cable, a four-piece tool set, and a pair of gloves. It offers reliable power that cleans even the toughest of everyday 1-1/2 in. to 4 in. drain line blockages in tubs, showers, and sinks hassle-free. The corrosion-resistant cable drum comes with 75 ft. of 3/8 in. diameter rugged and kink-resistant C-32 Integral Wound solid core cable that is ideal for 1/2 in. to 3 in. drain lines. The integrated transport cart features large heavy-duty wheels that easily navigate over bumps and stairs for convenient and easy movement to and from the job site. The fold over handle allows for easier mobility and storage. If the head gets lodged in blockage, the integrated cable control system will cause the drum to stop spinning to limit the potential for cable to flip over in the drum as well as conveniently indicate when blockages are encountered to the user.

Additional Resources

From the Manufacturer

Feedback
Live Chat

Specifications ^

Dimensions: H 30 in, W 24 in, D 20 in

Dimensions

Assembled Depth (in.)	20 in
Assembled Height (in.)	30 in
Assembled Width (in.)	24 in

Details

Accessories Included	Yes
Amperage (amps)	0 A
Cord Length (ft.)	15 ft

Frame Material	Steel
Maintenance, Repair & Supplies Product Type	Drain Openers & Chemicals
Pack Size	1
Parts Included	Gloves, Tool Set
Power Type	Corded
Recommended Use	General Plumbing, Sewer, Shower
Returnable	90-Day
Voltage (volts)	120 V

Warranty / Certifications

Manufacturer Warranty	Lifetime Warranty: RIDGID tools are warranted to be free of defects in workmanship and material. See manufacture warranty for details.
-----------------------	----------------------------------------------------------------------------------------------------------------------------------------

How can we improve our product information? [Provide feedback.](#)





Questions & Answers

193 Questions

Customer Reviews

4.4 out of 5 ★★★★★ (727)

Frequently Bought Together

<input checked="" type="checkbox"/> Select This Item Best Seller 	+	<input checked="" type="checkbox"/> Select 	+	<input checked="" type="checkbox"/> Select Best Seller 	+	<input checked="" type="checkbox"/> Select 
RIDGID K-400 Drain Cleaning Snake Auger 120-Volt Dr... ★★★★★ (724) \$614⁰⁰		RIDGID T-240 3 Piece Drain Cleaning / Sewer Machin... ★★★★★ (93) \$29⁹⁷		Instant Power 128 oz. Hair and Grease Drain Cleaner ★★★★★ (2525) \$15⁸⁸ \$22.34 Save \$6.46 (29%)		Br 20 ★

Subtotal: **\$976⁸²**

Add 5 Items to Cart

Live Chat

Feedback

Beacon, Inc

Statement of Assets, Liabilities, and Net Assets — Modified Cash Basis

As of December 31, 2022

	TOTAL	
	AS OF DEC 31, 2022	AS OF DEC 31, 2021 (PY)
ASSETS		
Current Assets		
Bank Accounts		
10000 Old National Checking 9643	28,190	39,419
10002 Old National Savings 2314	18,158	18,147
10005 German American Bank 6001	519,897	470,449
10008 PayPal	26,249	
Total Bank Accounts	\$592,494	\$528,015
Accounts Receivable		
11000 Accounts Receivable	5,800	0
Total Accounts Receivable	\$5,800	\$0
Other Current Assets		
12001 *Undeposited Funds	6,150	35
69999 Payroll Items - Uncategorized	0	(159)
Total Other Current Assets	\$6,150	\$ (124)
Total Current Assets	\$604,444	\$527,890
Fixed Assets		
18000 Land	140,981	140,981
18100 Land Improvements	11,314	11,314
18200 Buildings	177,879	177,879
18300 Building Improvements	390,430	390,430
18500 Equipment - FP	1,199	1,199
18600 Equipment	97,517	97,517
18700 Furniture and Fixtures	38,387	38,387
18800 Furniture and Fixtures - FP	8,650	8,650
19000 Accumulated Depreciation	(294,515)	(294,515)
Total Fixed Assets	\$571,842	\$571,842
Other Assets		
10004 Endowment	50,736	50,736
Total Other Assets	\$50,736	\$50,736
TOTAL ASSETS	\$1,227,023	\$1,150,469

Beacon, Inc

Statement of Assets, Liabilities, and Net Assets — Modified Cash Basis

As of December 31, 2022

	TOTAL	
	AS OF DEC 31, 2022	AS OF DEC 31, 2021 (PY)
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
20001 Payables	0	1,032
Total Accounts Payable	\$0	\$1,032
Other Current Liabilities		
26000 Payroll Liabilities	0	0
26050 Payroll Tax Liabilities	(2,099)	0
26100 Flex Med Spending Ded	6,851	3,813
26200 Empl United Way Payable	138	129
26300 Garnishment	(52)	549
26400 Life and AD&D - Employee	1,690	1,411
26500 SIMPLE IRA \$ - EE Withholding	875	
26501 SIMPLE IRA \$ - ER Match	2,014	
26550 SIMPLE IRA % - EE Withholding	3,753	
26551 SIMPLE IRA % - ER Match	537	
Total 26000 Payroll Liabilities	13,707	5,901
Total Other Current Liabilities	\$13,707	\$5,901
Total Current Liabilities	\$13,707	\$6,933
Total Liabilities	\$13,707	\$6,933
Equity		
30000 Opening Balance Equity	1,578	0
32000 Unrestricted Net Assets	989,319	442,210
33000 Restricted Net Assets	154,217	154,217
Net Revenue	68,202	547,109
Total Equity	\$1,213,316	\$1,143,536
TOTAL LIABILITIES AND EQUITY	\$1,227,023	\$1,150,469

Note

No assurance has been provided on this financial statement.

Substantially all disclosures required by the modified cash basis of accounting are not included.

Beacon, Inc

Statement of Revenues, Expenses, and Other Changes in Net Assets — Modified Cash Basis

January - December 2022

	TOTAL	
	JAN - DEC 2022	JAN - DEC 2021 (PY)
Revenue		
40000 Donations	3,350.00	
40100 Individual Donations	454,404.84	562,782.16
40110 Individual - Events	31,686.59	2,135.00
40120 Individual - Merch	1,615.00	
Total 40100 Individual Donations	487,706.43	564,917.16
40200 Faith Community Donations	36,996.57	27,396.77
40300 Corporate Donations	54,766.89	29,021.92
40310 Corporate - Events	49,890.00	
Total 40300 Corporate Donations	104,656.89	29,021.92
40400 Organization Donations	129,639.40	38,965.35
41000 NAP Contributions	22,250.00	20,350.00
Total 40000 Donations	784,599.29	680,651.20
41500 Isolation Shelter Income (deleted)		108,881.66
42000 Government Grants	361,474.51	3,128,137.70
42010 Federal Government Grants	1,293,063.02	335,828.75
42020 State/Local Grants	315,775.38	
Total 42000 Government Grants	1,970,312.91	3,463,966.45
42500 Occupancy Fee Income	30,171.30	34,171.00
43000 Nongovernment Grants	5,500.00	95,000.00
48300 Fundraising Event Income	29.15	58,586.24
49000 Investment & Interest Income	297.05	5,758.68
49100 Other Types of Income	6,695.59	
Uncategorized Income	7,051.28	
Total Revenue	\$2,804,656.57	\$4,447,015.23
GROSS PROFIT	\$2,804,656.57	\$4,447,015.23
Expenditures		
60000 Personnel Expenses	3,073.40	0.00
60100 Salaries & Wages	952,348.39	1,373,393.16
60150 Yearly Bonus	8,970.53	23,490.00
60400 Payroll Taxes	84,654.52	124,111.06
60500 Zane Enrollment Fee	2,244.06	6,436.00
60550 Employee Life Insurance	5,104.04	5,612.07
60600 FSA Reimbursements	2,100.04	5,842.62
60625 TRowe Simple IRA	12,618.08	

Beacon, Inc

Statement of Revenues, Expenses, and Other Changes in Net Assets — Modified Cash Basis

January - December 2022

	TOTAL	
	JAN - DEC 2022	JAN - DEC 2021 (PY)
60650 Zane Reimbursements	31,159.09	29,805.71
60700 Workers' Compensation	27,437.00	18,121.00
60800 New Employee Costs	1,933.75	722.70
60900 Staff Support & Training	5,059.39	681.28
61100 Mileage & Travel Expense	5,949.96	8,861.28
61150 Gas - Van	298.94	194.15
Total 61100 Mileage & Travel Expense	6,248.90	9,055.43
61200 Contract Services	650.00	4,400.66
61210 Accounting Fees	9,400.00	11,000.00
61220 Audit Costs	13,300.00	15,500.00
61230 Consulting Services	869.50	8,541.16
Total 61200 Contract Services	24,219.50	39,441.82
61300 Payroll Accounting Fees	3,953.02	5,005.73
Total 60000 Personnel Expenses	1,171,123.71	1,641,718.58
61110 Vehicle Maintenance & Repair	214.64	204.85
62000 Administrative Costs	2,231.11	3,128.82
62100 Office Supplies	6,251.10	6,293.73
62200 Postage & Mailing	2,047.75	511.48
62300 Internet	5,477.30	4,502.78
62400 Telephone	7,355.07	8,128.12
62500 Technology	12,055.31	9,885.22
62600 Memberships & Dues	1,653.77	749.46
62800 Marketing		569.34
Total 62000 Administrative Costs	37,071.41	33,768.95
64000 Facility Expenses	681.11	144.72
64100 Facilities and Equipment	7,462.98	1,043.86
64200 Utilities	1,291.12	
64201 Electricity	18,269.53	20,119.96
64202 Natural Gas	8,832.96	6,389.93
64203 Water	8,393.34	10,997.33
Total 64200 Utilities	36,786.95	37,507.22
64300 Waste Removal	5,013.12	10,724.25
64400 Snow Removal	170.00	325.00
64500 Fire Suppression	2,010.17	2,176.52
64600 Pest Control	2,843.00	6,240.20
64700 Security	4,160.40	7,803.37
64800 Custodial Supplies	13,606.77	13,537.62
64900 Kitchen Supplies	27,242.95	24,291.58
65000 Maintenance and Repair	21,919.23	65,944.13

Beacon, Inc

Statement of Revenues, Expenses, and Other Changes in Net Assets — Modified Cash Basis

January - December 2022

	TOTAL	
	JAN - DEC 2022	JAN - DEC 2021 (PY)
65200 Property & Liability Insurance	10,768.00	16,162.00
65205 Flood Insurance	5,661.00	591.00
65400 Equipment Lease	5,291.27	4,635.76
73250 - Auto Insurance	4,066.00	7,342.40
Total 64000 Facility Expenses	147,682.95	198,469.63
66000 Client Support	26,081.64	1,808.95
66100 Client Rents	1,042,990.28	1,185,095.90
66151 Last Month Lease Rent	2,300.00	
66152 First Month Rent	2,902.48	
66153 Rental Arrears	3,997.87	
Total 66100 Client Rents	1,052,190.63	1,185,095.90
66150 Renters Insurance	1,891.86	1,461.02
66200 Client Security Deposits	40,027.00	41,842.90
66250 Client Application Fees	1,925.60	4,185.56
66300 Client Utilities	53,123.83	61,605.41
66301 Client Utility Arrears	2,493.85	
66302 Client Utility Deposit	784.50	
Total 66300 Client Utilities	56,402.18	61,605.41
66500 Client ID/BMV Expenses	1,838.97	2,629.12
66501 Client Birth Certificate Expenses	110.00	
Total 66500 Client ID/BMV Expenses	1,948.97	2,629.12
66700 Pharmacy	173.36	1,752.63
66800 Bus Tickets - Local	6,440.00	2,860.00
66900 Bus Tickets Out-of-Town	4,522.15	3,710.64
67000 Food	51,572.18	78,148.19
67300 Hygiene Pantry	8,771.06	6,782.22
67600 Other Client Needs	49,805.34	188,024.70
67700 Lyft Transportation	646.73	2,361.20
Total 66000 Client Support	1,302,398.70	1,582,268.44
66901 Reconciliation Discrepancies	148.96	0.00
68000 Fundraising Expenses	35,741.24	9,187.56
68100 Printing and Copying	9,709.19	
68200 Postage - Fundraising	3,007.06	45.38
68300 Fundraising Event Expenses	19,675.02	4,536.23
Total 68000 Fundraising Expenses	68,132.51	13,769.17
70000 Bank & Credit Card Fees	5,069.54	12,795.15
70001 PayPal Fees	1,684.76	
71000 Interest Expense		288.75
72000 Depreciation Expense		30,797.55

Beacon, Inc

Statement of Revenues, Expenses, and Other Changes in Net Assets — Modified Cash Basis

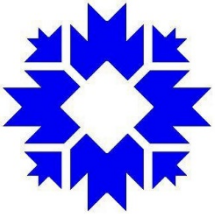
January - December 2022

	TOTAL	
	JAN - DEC 2022	JAN - DEC 2021 (PY)
73000 Miscellaneous Expense	2,080.19	14,517.65
73100 COVID 19 Expenses (deleted)		48,840.99
73150 ISO Shelter Rent (deleted)		37,500.00
73200 Hotel Rents- COVID Isolation (deleted)		284,966.63
Total 73100 COVID 19 Expenses (deleted)		371,307.62
Total 73000 Miscellaneous Expense	2,080.19	385,825.27
74000 SIMPLE IRA (Offset Account)	847.36	
Total Expenditures	\$2,736,454.73	\$3,899,906.34
NET OPERATING REVENUE	\$68,201.84	\$547,108.89
NET REVENUE	\$68,201.84	\$547,108.89

Note

No assurance has been provided on this financial statement.

Substantially all disclosures required by the modified cash basis of accounting are not included.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Big Brothers Big Sisters of South Central Indiana

Address:

501 N Walnut Bloomington, IN 47404 P.O. Box 2534

Phone: 812-334-2828

E-Mail: bbbs@bigsindiana.org

Website: www.bigsindiana.org

President of Board of Directors: Kelly Abel

Name of Executive Director: Jennifer Quick-Cook

Phone: 812-334-2828

E-Mail: jquick-cook@bigsindiana.org

Name of Grant Writer: Elizabeth Mascharka

Phone: 812-334-2828

E-Mail: emascharka@bigsindiana.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
4		200+

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Our Mission at Big Brothers Big Sisters of South Central Indiana is:

To create and support one-to-one mentoring relationships that ignite the power and promise of youth.

Our vision is that all youth will achieve their full potential.

By partnering with parents/guardians, volunteers and others in the community we are accountable for each child in our program to achieve:

*Higher aspirations, greater confidence and better relationships

*Avoidances of risky behaviors

*Educational Success

PROJECT INFORMATION

Name of the project to be funded:

The BIG Move Operational Expenses

Total cost of project: \$417,000

Requested amount of Jack Hopkins funding: \$25,600

Number of City residents to be served by this project in 2023: 600+

Number of clients to be served by this project in 2023: 600+

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Big Brothers Big Sisters of South Central Indiana is requesting \$25,000 in funding for operational expenses as we move to our new office. The new location will allow our agency to better serve our families, youth (Littles) and mentors (Bigs) to meet the increased need for our services. These funds will help power our mission by uniting young people with caring, positive adult role models in professionally supported one-to-one mentoring relationships. Together, they clear a path to help our Littles achieve success by breaking societal barriers, closing opportunity gaps and overcoming adversities like poverty and identity-based discrimination.

This move reduces barriers that may otherwise prevent youth and mentors from meeting by providing free parking, a safe and no-cost meeting locations, and free resources and activities for matches to engage in during their time together.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

New office location: 1802 W 17th St. Bloomington, IN
47404

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Events (approximately) - \$125,000 (\$30,000 confirmed/\$95,000 Pending)
Indirect contributions (approximately) \$40,000 (Confirmed/Pending)
Individual contributions (approximately) \$100,000 (Pending)
Grants and Foundations (approximately) \$100,000 (Confirmed: Duke Energy Foundation, Psi Iota Xi, JJ12)

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

All expenses will be submitted at the time they are incurred, with all official paperwork and receipts.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

Our agency receives funds throughout the year through fundraising events, individual donations and foundation/grant opportunities. We continue to focus our efforts to moving to an individual-donor focused fundraising strategy. There is a balanced calendar of fundraising, individualized giving and granting strategies throughout the year.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

We sustain programs each year through diverse resources that make up our annual revenue budget. In addition to revenue from individual donors and foundations, we raise money through corporate partnerships, special events and our annual Bowl For Kids' Sake fundraising campaign. In addition to providing mentors, we ask our corporate partners for financial support. Their direct financial investment creates stronger collaborations that sustain the program over multiple years. Our requests from individual donors are now more strategic and intentional.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Personnel	\$15,600
Priority #2	Occupancy	\$10,000
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$25,600

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

According to the US Census, Monroe County is home to over 16,000 children and youth in the age range that our agency serves. The Indiana Youth Institute Kids Count Books show over 500 youth in the county are in need of additional services. Since COVID-19, many youth are facing new issues and challenges. In the state of Indiana, youth stating they have issues with anxiety and depression increased from 11.7% (2016) to 16% (2020).

The impact of 1-to-1 mentoring includes increases in overall health and well-being for children and youth including increased mental, physical and social/emotional health. Mentoring positively impacts youth's social connections, academic and emotional development, healthy coping and relationship skills.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Our one-time investment request is for an office move to a new location that will better accommodate our program participants by reducing barriers that may otherwise prevent families and mentoring matches (Bigs and Littles) from engaging in meaningful and intentional mentoring relationships.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Our agency tracks and reports outcomes, impact and long-lasting benefits through an internal data management system. Our agency uses results from our evaluations to continually improve our programs and services to youth. Staff administers the Strength of Relationship survey to both youth and mentors twice each year -- after three months and twelve months. It gauges how well the relationship is progressing and reveals any concerns that need to be addressed. Measurements to assess the relationship strength include:

- Developmental Needs -- help with problem solving, stress management, emotional support
- Conflict -- absences of negative situations
- Safety -- feeling safe when with mentor
- Importance -- significance of relationship with mentor
- Closeness -- emotional bond and attachment to mentor

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Outcomes are measured using our agency's Youth Outcome Survey. Youth complete the surveys before the match begins to get a baseline measure and at each year's match anniversary to be used for comparisons.

Measurement indicators used to evaluate the effectiveness, impact and success of this pre/post survey include:

- Social Competence and Awareness
- Grades and Academic Performance
- Risky Behaviors
- Emotion Regulation
- Depressive Symptoms
- Protective Behaviors

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

As we celebrate 50 years as an agency this year (2023), we are grateful for the opportunity to reduce barriers and ignite potential through Big Brothers Big Sisters of South Central Indiana's programming. This year, we will serve over 150 families, supporting 250+ Littles, impacting over 600 lives including youth, adult mentors, and their families. Our programs are 100% free to the families we serve, which is why operating support is so essential to our mission. We are the only youth serving agency with no cost to families or volunteers involved in our program.

BBBS programs impact youth for a lifetime. Of all the steps Littles take in their journey, walking through our door are the ones they always remember. It is these steps that lead to a friend, a confidante, or someone that will inspire them. It is these steps that give them hope and a chance to dream bigger. BBBS helps them see beyond the boundaries of their neighborhoods, beyond their ideas of what they can achieve, and beyond the journey they imagined they'd be taking.

This opportunity will allow the agency to continue serving the youth in our community for the next 50 years.

Big Brothers Big Sisters of South Central Indiana

BIG Move Operational Expenses

Item	Description	Cost
1 Programming Expenses	Volunteer and Child Outreach from staff. Hosting program activities that provide no-cost opportunities for matches to meet and connect.	\$15,400.00
2 Volunteer Expenses	Background checks for all volunteers Volunteer recognition events and awards to increase volunteer engagement	\$1,250.00
3 Occupancy Expenses	Building and office upkeep Building security and safety	\$3,600
4 Technology Programming	Programming to allow BBSSCI staff support matches throughout their relationships (Matchforce Licenses, Dialpad phone sty	
Total Budget		\$25,600

Management Report

BIG BROTHERS BIG SISTERS OF SC IN
For the period ended December 31, 2022



Prepared on
March 21, 2023

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Statement of Activity

January - December 2022

	Total
REVENUE	
4000 Government Grants	21,400.00
4026 JJ10 Monthly	3,587.63
4027 JJ11 Monthly Income	55,000.00
4030 Cares	4,271.63
Total 4000 Government Grants	84,259.26
4100 Private Grants	
4120 Private Grant Income	24,000.00
Total 4100 Private Grants	24,000.00
4200 Individual Contributions	
4205 Individual Donations	90,577.09
4211 NAP Credits	12,100.00
Total 4200 Individual Contributions	102,677.09
4300 Indirect Contributions	
4310 United Way of Monroe County	22,970.30
4330 Foundation & Misc Grants	24.61
Total 4300 Indirect Contributions	22,994.91
4700 In-Kind Contributions	9,815.00
4800 Fund Raising	
4817 Corporate Sponsor	26,002.64
4840 General Fundraising	4,643.88
4865 IU	898.00
4870 BFKS Income	2,241.59
4875 Community Bowl	57,415.13
Total 4800 Fund Raising	91,201.24
4900 Investment income	
4901 Investments	229.89
4910 Realized Gain on Securities	1,897.17
4920 Unrealized gain (loss) on sec	-5,039.41
4940 Interest Income	306.01
Total 4900 Investment income	-2,606.34
Uncategorized Income	11,305.71
Total Revenue	343,646.87
GROSS PROFIT	
	343,646.87
EXPENDITURES	
6000 Agency Expense	
6018 Bank Fees	882.76
6020 WePay Credit Card Fees	1,826.48
6022 Donations	261.00
6042 Dues and Subscriptions	15,340.92
6043 Technology Programming	6,022.04
6045 Food	168.50

	Total
6055 Miscellaneous	840.96
Total 6000 Agency Expense	25,342.66
6100 Board & Staff Expenses	1,140.89
6120 Board Development	122.75
6150 Staff Development	1,461.75
6170 Staff - Food	974.64
6180 Conference / Training	3,219.92
Meals & Entertainment	257.87
Total 6180 Conference / Training	3,477.79
Total 6100 Board & Staff Expenses	7,177.82
6200 Equipment	
6210 Computer Repairs & Support	1,278.28
6220 Depreciation	437.23
6230 Equipment Rental	1,780.92
6240 Equipment Repairs & Maint.	5.10
6250 Office Equipment, Furniture, & F	1,258.54
Total 6200 Equipment	4,760.07
6300 Insurance	
6325 Liability Insurance	14,513.65
6350 Property & Liability Insurance	797.00
6375 Workmans Comp	1,656.50
Total 6300 Insurance	16,967.15
6400 Occupancy	
6401 Building Rent	34,741.68
6410 Building Expenses	165.00
6450 Utilities	
6451 Water	354.77
6452 Electric	4,451.46
6453 Internet	1,793.23
6455 Telephone	3,197.25
Total 6450 Utilities	9,796.71
Total 6400 Occupancy	44,703.39
6500 Payroll	
6510 Payroll Wage Expense	251,966.55
6520 Contract Labor	10,326.50
6530 Payroll Tax - FICA	19,725.43
6540 Unemployment Tax	437.20
6545 Employee Health Ins.	15,238.15
6550 Employee Life Ins.	801.18
6570 Payroll Expenses	2,825.74
Total 6500 Payroll	301,320.75
6600 Professional Fees	
6650 Accounting	45,754.68
6676 Legal Fees	300.00

	Total
Total 6600 Professional Fees	46,054.68
6700 Program Expense	
6705 Program Consultants	2,122.50
6725 Expense Special Events Programming	189.84
6735 Fundraising Expense	1,557.77
6740 Volunteer & Child Outreach	175.00
6745 Office Supplies	3,049.85
6750 Printing and Reproduction	1,625.16
6765 Postage/NonBulk	469.17
6766 Bulk Mail	220.08
6767 Postal Fees	371.00
6775 Advertising	562.94
6785 Mileage & Parking Reimbursement	73.14
6795 Prizes & Awards	1,471.06
6798 Program Activities	382.23
Total 6700 Program Expense	12,269.74
6800 Volunteer Expense	
6825 Volunteer Background Checks	1,604.03
6850 Volunteer Recognition	5.34
Total 6800 Volunteer Expense	1,609.37
9020 In-Kind	9,815.00
9040 BFKS In-Kind Expense	5,388.30
Total 9020 In-Kind	15,203.30
9055 Interest Expense	4,456.67
Total Expenditures	479,865.60
NET OPERATING REVENUE	-136,218.73
NET REVENUE	\$ -136,218.73

Statement of Financial Position

As of December 31, 2022

	Total
ASSETS	
Current Assets	
Bank Accounts	
1000 CASH	
1001 Monroe Petty Cash	100.00
Total 1000 CASH	100.00
1050 ONB - Operating	194,181.42
1051 German American	200,400.32
1052 GA - Gaming Account	100.00
1065.1 ONB Checking	2,094.29
1109 Baird Cash	254.75
1110 Baird Mutual	29,538.01
Total Bank Accounts	426,668.79
Accounts Receivable	
1200 Receivables	
1250 Grants Receivable	36,465.31
Total 1200 Receivables	36,465.31
Total Accounts Receivable	36,465.31
Other Current Assets	
1305 ERC Credit Receivable	41,938.73
1320 Employee Receivable	127.01
Total Other Current Assets	42,065.74
Total Current Assets	505,199.84
Fixed Assets	
1800 Property	
1810 Office Equipment	6,926.77
1815 Accum Dep-Ofc Equipmt	-4,304.05
1830 Signs	1,436.48
1835 Accum Dep- Signs	-1,094.45
Total 1800 Property	2,964.75
Total Fixed Assets	2,964.75
Other Assets	
1900 Community Foundation Perm Endowment	56,697.82
Total Other Assets	56,697.82
TOTAL ASSETS	\$564,862.41
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2001 Accounts Payable	14,918.31
Total Accounts Payable	14,918.31

	Total
Credit Cards	
Credit Card (6959)	1,806.07
GAB - Visa	562.22
GAB - Visa #3741	61.06
GAB - Visa 3733	5.34
GAB -Visa JQC	1,743.31
Total GAB - Visa	2,371.93
Total Credit Cards	4,178.00
Other Current Liabilities	
2000 Current Liabilities	0.00
2063 Interest Payable	9,313.39
2072 AUL	222.60
Total 2000 Current Liabilities	9,535.99
Total Other Current Liabilities	9,535.99
Total Current Liabilities	28,632.30
Long-Term Liabilities	
2200 SBA Loan	150,000.00
2240 BUEA - Loan	20,970.87
Total Long-Term Liabilities	170,970.87
Total Liabilities	199,603.17
Equity	
2900 Retained Earnings	35,491.37
2950 Perm Restricted Net Assets	102,321.74
2960 Net Assets (Temp Restricted)	38,053.68
2975 Unrestricted net assets	325,611.18
Net Revenue	-136,218.73
Total Equity	365,259.24
TOTAL LIABILITIES AND EQUITY	\$564,862.41



INDIANA DEPARTMENT OF REVENUE
INDIANA GOVERNMENT CENTER NORTH INDIANAPOLIS, INDIANA 46204
NOT-FOR-PROFIT TAX REGISTRATION CERTIFICATE
(THIS CERTIFICATE MAY NOT BE USED TO COLLECT SALES TAX)

FORM IT-35E, STATE FORM 753
Corresp ID: 0200014513606

DATE ISSUED
07/12/2002

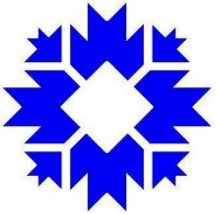
TAXPAYER ID NO.
0002123517 000 0

XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX

BIG BROTHERS BIG SISTERS INCORPORATED
PO BOX 2534
BLOOMINGTON, IN 47402

- ORGANIZATION WHOLLY EXEMPT FROM PAYMENT OF GROSS INCOME TAX
- ORGANIZATION PARTIALLY EXEMPT FROM PAYMENT OF GROSS INCOME TAX

SALES TAX EXEMPT



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Bloomington Cooperative Living

Address:

404 W Kirkwood Ave, Bloomington IN 47404

Phone: (814) 969-3117

E-Mail: lain.conway0@gmail.com

Website: www.bloomingtoncooperative.org

President of Board of Directors: Carsten Stolz

Name of Executive Director: None

Phone: None

E-Mail: None

Name of Grant Writer: Lain Conway

Phone: (814) 969-3117

E-Mail: lain.conway0@gmail.com

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	0

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission of BCL is: "Bloomington Cooperative Living creates and maintains affordable, communal housing in Bloomington, Indiana that is democratically controlled by residents." As a registered 501(c)(3) nonprofit organization, we believe housing is a human right. We work together to create, maintain and expand affordable housing in Bloomington, Indiana without a profit motive.

As part of the BCL mission and commitment to affordable housing, 75% our members meet national, state, and local low-income standards. All members at Middle Earth (404 W. Kirkwood Ave.) and The Trellis (921 W. 9th St.) fall below the 80% threshold for the HUD Bloomington metro area.

PROJECT INFORMATION

Name of the project to be funded:

Middle Earth Repairs

Total cost of project: 20,300

Requested amount of Jack Hopkins funding: 20,300

Number of City residents to be served by this project in 2023: 20

Number of clients to be served by this project in 2023: 0

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$20,300 for repairs to our roof, flooring, and to rebuild our ADA accessible ramp.

1) Provide and Install Laminate Flooring in upstairs bedrooms and remaining common areas
Labor-----\$2,700.00
Materials-----\$2,700.00
Total.....\$5,400.00

The floors upstairs are original to the building which was constructed in 1900. We only need to install flooring upstairs, because the partial funding from the 2022 CDBG we received covered flooring for the first floor.

2) Remove and replace rubber roofing on Front Porch
Labor-----\$5,040.00
Materials-----\$3,360.00
Total.....\$8,400.00

Due to leaks in our porch roof, the floor of our porch has been warped by water damage. The porch itself will be repaired using other funding.

3) Construction of a new ADA compliant access ramp from sidewalk to front porch
Labor-----\$3,000.00
Material-----\$3,500.00
Total.....\$6,500.00

To enable us to house members who require an ADA compliant entrance, we need to update our current ramp to standards.

We have identified these three projects as critical to maintaing high standards of saftey and further our mission of affordable housing.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

404 W Kirkwood Ave, Bloomington IN 47404

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use? Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? *(e.g., salaries, rent, vouchers, etc),*

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: *(Indicate source, amount, and whether confirmed or pending):*

None specifically for this project. Partial funding will have a significant impact on residents. Most importantly, partial funding could impact the cost of rent to increase. As such, BCL would have to make the decision to raise rents (which would have detrimental effects) or to secure more 3rd party funding which impacts the stability and financial viability of BCL overall.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We would like to spend the money for the roof and floor as soon as possible, because of the dire need of repair. The ADA accessible ramp will require more scheduling preparation, and would be a separate reimbursement claim.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

We are applying for this grant, because there are no other methods to obtain funding without adding debt to our organization from a third party, or raising member rates.

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

BCL Members are facilitating and coordinating the project and there will not be any staff funding required. Board President Carsten Stolz would be the appointed individual with fiduciary responsibility.

BCL Members provide in-kind labor for physical improvements to BCL properties on a regular basis as part of their membership agreement. For example, the BCL properties at 921 W. 9th Street and 410 W. Kirkwood Ave. (not benefitting from the funds applied for in this application) benefitted from hundreds of hours of in-kind contributions from members over the course of its construction from construction to administration and coordination of the project.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Repairing porch roof membrane	\$8,400
Priority #2	Flooring for second floor	\$5,400
Priority #3	ADA accessible ramp	\$6,500
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$20,300

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

The SCAN identifies 70% of renters in Monroe county as cost burdened by their housing, spending more than 30% of their income (p. 77). This suggests a distinct lack of quality affordable housing in the county. This problem is pronounced in the lowest income brackets with 38% of households with income less than \$15,001 and 20% of households with income between \$15,001 and \$25,000 had a major problem paying their rent or mortgage.

As part of the BCL mission and commitment to affordable housing, 75% of our members meet national, state, and local low-income standards. All members at Middle Earth (404 W. Kirkwood Ave.) and The Trellis (921 W. 9th St.) fall below the 80% threshold for the HUD Bloomington metro area.

BCL does not rent to students only. In fact, students range from 30-50% of each household. BCL has done research on rent to charge the members of each house, including 404 W. Kirkwood Ave., to cater outside the student population.

This project will ensure we are able to continue to provide quality housing to low income residents.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This request for funding is a one-time investment to make essential repairs.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Bloomington Cooperative Living (BCL) creates and maintains affordable, communal housing in the Bloomington area. The Trellis and Middle Earth serve community members at or below 80% of the Bloomington, Indiana HUD metro Area Median income (AMI).

In addition to the typical housing challenges faced by people of low and moderate income, 19 of the 22 current residents in the house at 404 W. Kirkwood Ave. are LGBTQ+. Finding safe housing and an accepting community is often a challenge faced by LGBTQ+ people seeking housing. BCL provides acceptance, safety, and a healthy community for LGBTQ+ people.

On the BCL website, we are an "organization committed to creating a living environment that is safe and nourishing for everyone. We strive to implement social safety practices within the cooperative. We do not tolerate racism, sexism, homophobia, transphobia, ableism or classism. We do our best to make BCL a space free from any type of discrimination, harassment, or oppression". This is important for our mission as a nonprofit that intends to remain an active part of the community with our member diversity and inclusion strategy.

We are also investigating ways to improve our sustainability, including a grant received for solar panels and energy reduction.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Since BCL is a member based Nonprofit organization, the key outcome indicators for success of the project are:

1. Ability to maintain full membership.
2. Maintain safety and HAND standards for the building.
3. Have the ability to house new members with disabilities the house was not previously equipped for.
4. Ensure no annual rent increases beyond the standard 2-3% cost of living increases.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

As described on the city ' s affordable housing webpage and in its 2020 housing study, Bloomington has one of the highest costs of living in Indiana, with low-income renters particularly affected and over 60% of renters cost-burdened. In the time since this study was carried out, cost of living has increased significantly—up to a national average of 17%, according to some measures. For an organization that works to provide a different model of affordable living, this situation presents a challenge and, therefore, an opportunity.

Founded in 2007, BCL democratically manages four houses throughout Bloomington, two of which it owns (404 W. Kirkwood Ave. and 921 W. 9 th Ave), and two of which it leases (630 Atwater Ave. and 418 S. Woodlawn Ave.). Furthermore, it has recently purchased a new building at 410 W. Kirkwood Ave. and is currently renovating it, with plans to have it operable by August of this year. As an organization primarily serving people at or under 80% of the Bloomington, IN HUD Annual Median Income, we try to use all reasonable avenues to maintain the cost of living affordable for our members.

As an organization, BCL strives to balance fulfilling its mission (providing affordable, democratically-controlled housing) at present while maintaining long-term financial health, which will enable it to continue fulfilling its mission in the future and reach even more of the Community.

Two phrases often used to describe the cooperative housing movement are “ intentional community ” and “ living consciously. ” These phrases can take on various implications, but they ultimately indicate a common foundation: being thoughtful of how we interact with each other and the world around us. Doing so, by definition, involves paying attention to our impact on the environment and our interactions with our surrounding community. In fact, the seventh principle of the cooperative movement states that “ cooperatives work for the sustainable development of their communities through policies approved by their members. ”

Part of our mission is to make a positive impact on the community around us. Our efforts to expand and maintain diversity in our houses, and maintaining quality affordable housing for low income residents are just a few ways we do this.

Our board of directors are:

President: Carsten Stolz

Vice-President: Evelyn Smith

Treasurer: Open seat - In election process

Secretary: Bradi Heaberlin

Membership Coordinator: Jasper Wirtschafter

House Representative “ Which House ” : Will Holdhusen

House Representative “ Middle Earth ” : Lain Conway

House Representative “ Goodlawn ” : Ariana Gunderson

House Representative “ The Trellis ” : Neko Juers

Member at Large: Liz Curran-Groome

Community Board Member: Hugh Farrell

2023 Middle Earth Proposed Project Budget

Bloomington Cooperative Living		Middle Earth Repairs	
Total Project Cost		\$20,300	
	Totals	Other Income Sources	JHSS Grant
JHSS Grant			20,300.00
Other Grants		0.00	
Other Income Sources		0.00	
Total Project Funds	20,300.00		20,300.00
Expenses			
Flooring			5,400.00
Proch Roof			8,400.00
ADA Ramp			6,500.00
Total Project Expenses			20,300.00



Jeshurun Construction

1710 West 8th Street

Bloomington, In. 47404

(812) 361-9604

www.jeshurunconstruction.com

Proposal

Project:

Middle Earth

03/18/2023

- 1) Provide and Install Laminate Flooring in upstairs bedrooms and remaining common areas

Labor-----\$2,700.00

Materials-----\$2,700.00

Total.....\$5,400.00

- 2) Remove and replace rubber roofing on Front Porch

Labor-----\$5,040.00



Materials-----\$3,360.00

Total.....\$8,400.00

3) Construction of a new ADA compliant access ramp from sidewalk to front porch

Labor-----\$3,000.00

Material-----\$3,500.00

Total.....\$6,500.00

Thanks,

Max E. Smith

Bloomington Cooperative Living

Statement of Financial Position

As of July 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
BULK (0081)	160.80
BUSINESSFREE (0077)	3,805.00
Development (0005)	258.05
Goodlawn (0076)	-6,741.13
Goodlawn Savings (0001)	100.43
GRANTS IN RESERVES (0003)	1.81
MEMBER DEPOSITS (0001)	21,734.06
Middle Earth (0076)	7,701.49
Middle Earth Savings (0001)	1,976.99
OPERATING EXPENSES (0077)	19,879.79
OPERATING RESERVES (0002)	436.57
PROPERTY TAX (0007)	6,885.01
REPLACEMENT RESERVES (0006)	31,607.20
Trellis Banking (In)	
Trellis Consumables (0076)	1,102.47
Trellis Reserves (0077) (In)	20,548.63
Trellis Savings (In)	5.00
Total Trellis Banking (In)	21,656.10
Which House (0076)	7,851.11
Which House Savings (0001)	91.91
Total Bank Accounts	\$117,405.19
Accounts Receivable	
Accounts Receivable (A/R)	16,495.53
Total Accounts Receivable	\$16,495.53
Other Current Assets	
Uncategorized Asset	-540.00
Undeposited Funds	173.00
Total Other Current Assets	\$ -367.00
Total Current Assets	\$133,533.72

	TOTAL
Fixed Assets	
Buildings	
Middle Earth Building	
Accumulated Amortization	-3,276.00
Accumulated Depreciation	-87,597.00
Land	50,000.00
Leasehold Improvements	50,797.00
Original cost	486,164.00
Settlement Costs	18,625.00
Total Middle Earth Building	514,713.00
The Trellis Building	
Construction	215,163.20
Original Cost	201,615.50
Settlement Costs	6,441.01
Total The Trellis Building	423,219.71
Total Buildings	937,932.71
Total Fixed Assets	\$937,932.71
TOTAL ASSETS	\$1,071,466.43
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
Total Accounts Payable	\$0.00
Total Current Liabilities	\$0.00
Long-Term Liabilities	
Middle Earth IUCU Mortgage	469,781.94
Security Deposits	32,362.38
The Trellis Mortgage	260,178.41
Total Long-Term Liabilities	\$762,322.73
Total Liabilities	\$762,322.73
Equity	
Opening Balance Equity	4,353.66
Retained Earnings	130,302.37
Net Revenue	174,487.67
Total Equity	\$309,143.70
TOTAL LIABILITIES AND EQUITY	\$1,071,466.43

Bloomington Cooperative Living

Profit and Loss by Tag Group

August 2021 - July 2022

	TOTAL
Revenue	
Donations	456.46
Interest Earned	67.36
Member Contributions	207,746.77
Food Contributions	
GL Food (in)	2,344.00
ME Food (in)	5,021.67
The Trellis Food (in)	107.00
WH Food (in)	4,948.00
Total Food Contributions	12,420.67
NASCO Dues	783.00
Rent Contributions	
GL Rent (in)	25,933.00
ME Rent (in)	39,859.26
Trellis Income (In)	
Trellis CoL Fees (In)	19,632.00
Total Trellis Income (In)	19,632.00
WH Rent (in)	12,491.82
Total Rent Contributions	97,916.08
Utilities Contributions	
GL Utilities (in)	1,667.00
ME Utilities (in)	3,344.00
WH Utilities (in)	2,981.78
Total Utilities Contributions	7,992.78
Total Member Contributions	326,859.30
Parking Income	1,000.00
refund	6,330.95
Sales	1,242.00
Uncategorized Income	58.54
Total Revenue	\$336,014.61
GROSS PROFIT	\$336,014.61
Expenditures	
Advertising & Marketing	623.88
CDFI Friendly Loan Payment	7,302.90
Contractors	274.63
Food	
GL Food (out)	432.26
GL Bulk	3,093.83
GL Groceries	13,252.03
Total GL Food (out)	16,778.12
ME Food (out)	50.70
ME Bulk	4,571.56
ME Groceries	21,701.49

	TOTAL
Total ME Food (out)	26,323.75
Trellis Consumables (Out)	
Trellis Groceries Non-meat (Out)	2,634.30
Total Trellis Consumables (Out)	2,634.30
WH Food (out)	127.32
WH Bulk	5,385.04
WH Groceries	10,424.31
Total WH Food (out)	15,936.67
Total Food	61,672.84
ME Utilities (out)	1,019.80
Miscellaneous House Expenses	14.00
GL Misc (out)	2,878.93
ME Misc (out)	4,358.57
Other Miscellaneous Service Cost	7.95
Trellis Other (Out)	1,314.04
WH Misc (out)	680.59
Total Miscellaneous House Expenses	9,254.08
NASCO Dues	-872.00
Office Supplies & Software	48.00
Other Business Expenses	106.00
Rent and Housing Expenses	
Insurance	6,681.85
Interest Paid (Middle Earth Mortgage)	21,774.88
Rent	74,600.00
Total Rent and Housing Expenses	103,056.73
Repairs & Maintenance	
ME Repairs & Maintenance	25,971.17
ME Grant	-4,652.31
Total ME Repairs & Maintenance	21,318.86
Trellis Renovation Work (Out)	-3,042.05
WH Repairs & Maintenance	1,282.13
Total Repairs & Maintenance	19,558.94
Uncategorized Expense	13,946.41
Utilities	
GL Utilities (out)	8,576.21
ME Utilities (out)	18,229.00
Trellis Utilities (Out)	3,243.97
WH Utilities (out)	14,344.46
Total Utilities	44,393.64
Total Expenditures	\$260,385.85
NET OPERATING REVENUE	\$75,628.76
Other Revenue	
Late Fee Income	25.00
LEAF/CDFI Loan Disbursement	98,833.91
Total Other Revenue	\$98,858.91
NET OTHER REVENUE	\$98,858.91
NET REVENUE	\$174,487.67

Bloomington Cooperative Living

Statement of Activity

August 2021 - July 2022

	TOTAL
Revenue	
Donations	456.46
Interest Earned	67.36
Member Contributions	207,746.77
Food Contributions	
GL Food (in)	2,344.00
ME Food (in)	5,021.67
The Trellis Food (in)	107.00
WH Food (in)	4,948.00
Total Food Contributions	12,420.67
NASCO Dues	783.00
Rent Contributions	
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ME Rent (in)	39,859.26
Trellis Income (In)	
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ME Utilities (in)	3,344.00
WH Utilities (in)	2,981.78
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Contractors	274.63
Food	
GL Food (out)	432.26
GL Bulk	3,093.83
GL Groceries	13,252.03
Total GL Food (out)	16,778.12

	TOTAL
ME Food (out)	50.70
ME Bulk	4,571.56
ME Groceries	21,701.49
Total ME Food (out)	26,323.75
Trellis Consumables (Out)	
Trellis Groceries Non-meat (Out)	2,634.30
Total Trellis Consumables (Out)	2,634.30
WH Food (out)	127.32
WH Bulk	5,385.04
WH Groceries	10,424.31
Total WH Food (out)	15,936.67
Total Food	61,672.84
ME Utilities (out)	1,019.80
Miscellaneous House Expenses	14.00
GL Misc (out)	2,878.93
ME Misc (out)	4,358.57
Other Miscellaneous Service Cost	7.95
Trellis Other (Out)	1,314.04
WH Misc (out)	680.59
Total Miscellaneous House Expenses	9,254.08
NASCO Dues	-872.00
Office Supplies & Software	48.00
Other Business Expenses	106.00
Rent and Housing Expenses	
Insurance	6,681.85
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Rent	74,600.00
Total Rent and Housing Expenses	103,056.73
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ME Repairs & Maintenance	25,971.17
ME Grant	-4,652.31
Total ME Repairs & Maintenance	21,318.86
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WH Repairs & Maintenance	1,282.13
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	TOTAL
LEAF/CDFI Loan Disbursement	98,833.91
Total Other Revenue	\$98,858.91
NET OTHER REVENUE	\$98,858.91
NET REVENUE	\$174,487.67

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: **JAN 19 2011**

BLOOMINGTON COOPERATIVE LIVING
INCORPORATED
PO BOX 2052
BLOOMINGTON, IN 47402

Employer Identification Number:
26-3238535
DLN:
17053078330010
Contact Person:
MARK I. TOMBACK ID# 95020
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
October 31
Public Charity Status:
509(a)(2)
Form 990 Required:
Yes
Effective Date of Exemption:
March 16, 2010
Contribution Deductibility:
Yes
Addendum Applies:
Yes

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

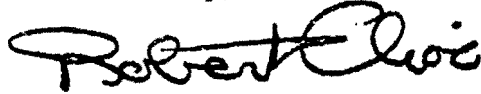
Please see enclosed Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, for some helpful information about your responsibilities as an exempt organization.

Letter 947 (DO/CG)

BLOOMINGTON COOPERATIVE LIVING

We have sent a copy of this letter to your representative as indicated in your power of attorney.

Sincerely,

A handwritten signature in black ink that reads "Robert Choi". The signature is written in a cursive style with a large, prominent initial "R".

Robert Choi
Director, Exempt Organizations
Rulings and Agreements

Enclosure: Publication 4221-PC

Letter 947 (DO/CG)

BLOOMINGTON COOPERATIVE LIVING

You have agreed on your application for exemption under section 501(c)(3) of the Code that your exemption is effective March 16, 2010, the postmarked date of your exemption application.

Letter 947 (DO/CG)

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: **JAN 19 2011**

BLOOMINGTON COOPERATIVE LIVING
INCORPORATED
PO BOX 2052
BLOOMINGTON, IN 47402

Employer Identification Number:
26-3238535
DLN:
17053078330010
Contact Person: MARK I. TOMBACK ID# 95020
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
October 31
Form 990 Required:
Yes
Effective Date of Exemption:
November 7, 2007
Contribution Deductibility:
No

Dear Applicant:

We are pleased to inform you that upon review of your application for tax-exempt status we have determined that you are exempt from Federal income tax under section 501(c)(4) of the Internal Revenue Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Please see enclosed Publication 4221-NC, Compliance Guide for Tax-Exempt Organizations (Other than 501(c)(3) Public Charities and Private Foundations), for some helpful information about your responsibilities as an exempt organization.

Exemption under section 501(c)(4) is recognized as of November 7, 2007, your date of formation or incorporation, to March 16, 2010, the effective date of your exemption under section 501(c)(3).

Contributions to you are not deductible by donors under section 170(c)(2) of the Code.

Letter 948 (DO/CG)

BLOOMINGTON COOPERATIVE LIVING

We have sent a copy of this letter to your representative as indicated in your power of attorney.

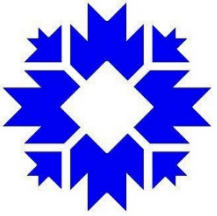
Sincerely,

A handwritten signature in black ink that reads "Robert Choi". The signature is written in a cursive style with a large, prominent "R" and "C".

Robert Choi
Director, Exempt Organizations
Rulings and Agreements

Enclosure: Publication 4221-NC

Letter 948 (DO/CG)



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Bloomington Refugee Support Network (BRSN)

Address:

P. O. Box 8143 Bloomington IN 47407; 3500 East Bradley St, Bloomington 47401

Phone: 812-325-4279

E-Mail: bloomingtonrefugees@gmail.com

Website: Facebook Bloomington Refugee Support Network

President of Board of Directors: Board members, Barb Backler, Ann Segraves, Sylvia McNair, Gracia Vallient

Name of Executive Director: Pete Lenzen

Phone: 812-325-4279

E-Mail: PLNAVY75A@gmail.com

Name of Grant Writer: Pete Lenzen

Phone: _____

E-Mail: _____

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	15

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The Refugee Support Network (RSN) is an all-volunteer nonprofit. Since 2016, we support asylum seekers, refugees, and others who fled violence and wars in their home countries and are now in Bloomington and Monroe County, working to restart their lives. But due to the immigration system backlog, many wait over 12 months to get a work permit (social security card), which greatly limits their employment options. They work in very low pay jobs which are frequently insufficient to always pay for food, rent, utilities and other essentials.

We help our clients meet their immediate needs during this waiting period, including partial payments for food, rent, utilities, transportation, medical support, and trauma counseling.

PROJECT INFORMATION

Name of the project to be funded:

Newly arriving Asylum Seeker Family Transition Support

Total cost of project: \$47,700

Requested amount of Jack Hopkins funding: \$10,000

Number of City residents to be served by this project in 2023: 45 families, 165 total

Number of clients to be served by this project in 2023: 50 families, 180 total

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$10,000 to support our newly arrived, asylum seeker clients' needs for food, rent, utilities, and other essential items. Many have urgent medical appointments, long delayed due to the escape from their home country, stay in a refugee camp and eventual transition to our community. After arrival, our clients frequently wait many months for their work permit from the backlogged Federal immigration system, but still need to feed and support their families during this period. Many families are sharing living arrangements.

Most of our clients are city residents, many have young children. RSN Special Friends volunteer with a family, to help them find local resources and identify when we need to provide financial assistance with bills, avoid eviction and utility shutoff.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

We are an all-volunteer group. We do not have an office, we work from our homes and in our client homes.

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Over the past 12 months, we have received \$13,000 in grants and \$14,000 in donations from faith community and other organizations and individuals, which enabled us to continue to support our families. However, these did not meet our client support needs last year (\$52,0000). This year we have received \$10,000 in grants and \$4000 in donations (confirmed March 2023). We are confident that our wonderful community supporters will provide additional grants and donations and enable us to meet our goals.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will submit claims for reimbursement per program guidelines. The Refugee Support Network does not pay clients directly for their financial needs. Rather, we make direct payments to the appropriate agency, landlord, utility, medical office, on the client's behalf. We anticipate these requested funds will be depleted before year end, providing this support for essential services, rent, utility, and delayed, urgent medical procedures.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

If we do not have sufficient funding, we will not able to support some urgent client needs.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

Much of RSN support to our newly arrived asylum seeker families is non-financial. Our volunteers, "Special Friends" meet their client friends on a regular basis, develop a friendship, and become a trusted resource. They help our friends navigate our local community networks, from our wonderful community partners, such as Health Net, St. Vincent de Paul, Middle Way house, El Centro, My Sisters Closet, MCUM, Opportunity House, Bloomington Thrift Shop, and various faith communities. These "special friends," practice speaking English, but also help clients obtain furniture, drive to food pantries, find lower cost medical support options, drive clients to doctor appointments and immigration hearings in Chicago, help clients find lower cost legal assistance and sort out legal pathway for various issues, missing child support, etc. Some volunteers help clients become more experienced drivers and get drivers licenses and reliable used vehicles. We help clients find resources to help them pursue recertification in their professional field.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Rent assistance	3000
Priority #2	Utility Assistance	2000
Priority #3	Medical visits, forehead infrared thermometers	3000
Priority #4	transportation	1000
Priority #5	Food assistance	1000
Priority #6		
Priority #7		
Total Requested		10,000

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Our project will enable RSN to financially assist newly-arrived, Bloomington asylum seekers and families, in the initial period of time after arrival in our community. They fled their country and after a difficult journey, recently arrived, and are now struggling with insufficient work hours and very low wage jobs, waiting for their work permits. Our clients are lower income city residents, who were successful in their home countries, before having to flee. Many clients have small children, most are without insurance. We plan to give "forehead infrared thermometers" to parents with small children, and train them on their use, as well as after-hours support nurse lines to help them more comfortably deal with childhood illnesses and reduce the dependence on the ER.

These families fled persecution in their their home countries because of their religion, social group, ethnic background, desire for education for girls, employment for women (e.g., Muslim, Uyghur, Hazaras in Afghanistan, etc). Our legal asylum seeker client families are from Middle Eastern (Syria), African, Asian (China, Afghanistan), as well as Latin America countries (Venezuela, Colombia, Honduras, Mexico, etc).

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This grant will be used to provide support for newly arrived asylum seekers families. During this initial 10-15 month period, these families are able to earn very low income, as they have greatly reduced employment options (delayed issue of work permits). RSN provides partial payments for rent, utilities, food, medical, which is essential for these families staying in their apartments, the kids staying in schools. After this difficult period, families are generally self-supportive and independent. However, more asylum seeker families have arrived, with similar needs. So this support is new for them. Many families had a complicated journey escaping their homes, living in refugee camps, Military bases before eventually settling here. As a result, many of our friends have long-delayed medical issues, that are now more serious, including injury treatment, dental, women's health, trauma counseling.

So, this is a one-time investment in these families. Once these families are stable, they are independent and don't need our support. But every year, we see new families who need our support. This is a new program for them.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Our clients are eager to create new lives within the Bloomington community and are passionate about not wanting charity. Prior to fleeing their country due to violence, many were professionals, nurses, teachers, supporting their families. Now, restarting their lives, they strongly want to be self-sufficient, earn their own way, pay taxes, and contribute to the community. However, when households are behind on utilities or unable to provide for their families while waiting for their work permits, they reluctantly ask for assistance, not wanting to be burdensome to the community. By supporting our clients now, they will be able to continue to build upon their new lives in Bloomington.

Some of our previous clients that have adjusted to life in our community, now volunteer to help newly arrived asylum seekers and immigrants assimilate. Our clients have become restaurant owners, engineers, high-tech workers and chefs. This program will continue to strengthen the diverse, welcoming culture that Bloomington is known for.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

- We intend to support 28 client families that falling behind on rent and utility payments.
- We intend to assist 10 client families that are unable to get urgent medical care, lacking established credit and funds for a down payment for a needed medical procedure.
- Through these actions, we intend to see 40 client families improve their financial stability, physical and emotional health, and confidence, enabling them to progress towards regaining their professional certifications, help their children succeed in school, and further contribute to their surrounding community.
- We plan to issue 35 "forehead infrared thermometers" to families with kids, train them on their use, as well as how to get after hour support (nurse lines).

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

The (Bloomington) Refugee Support Network (RSN) provides support for immigrants arriving in our community as legal asylum seekers, refugees. Much of our volunteer support is non-financial, helping our clients learn the "ins and outs" of our community, from medical providers, to schools, jobs, etc.

These newly arrived families face a difficult period, waiting for their work permit (social security), which will then open up many more jobs. In the last year, we helped over 50 families. After this period, our client families are generally supportive and independent. But we have new families arriving, applying for asylum, and need our support.

While now enrolled in local MCCSC schools, many children urgently need additional English tutoring, after hours,

When families come to our community, the husbands interact and learn about our community at work, the older children learn in school. But the mothers with small children are frequently very isolated, with fewer opportunities to speak English, learn about our community, always remembering family members back home still in hiding. Support for these women with small children is a special focus of RSN.

We could not do our work without support from wonderful faith communities and caring individuals and community grants. This Jack Hopkins grant is very important to our organization to help our client families become successful in our community

Bloomington has witnessed remarkable success from welcoming families who were born in other countries. Many local physicians, engineers, high-tech factory workers, restaurant owners are first generation immigrants, who have succeeded, and are shining examples of the American dream.

After becoming financially stable, many of our clients "pay it forward" by volunteering at schools and community events. Our previous clients have created positive relationships with, and contribute to, the greater community.

RSN frequently recites a portion from a poem "Home" written by Warsan Shire, A Kenyan-born Somali poet, writer and educator, who was the unanimous winner of the 2013 Inaugural Brunel University African Poetry Prize.

- No one leaves home unless home is the mouth of a shark.
- I want to go home, but ...home is the barrel of the gun.
- No one would leave home, unless home chased you to the shore, unless home tells you to leave.
- You have to understand, no one puts their children in a boat, unless the water is safer than the land.

Thank you for your consideration,



**Refugee
Support**
NETWORK

Newly-arriving Asylum Seeker
Family Transition Support-2023
PROJECT BUDGET

TOTAL PROJECT COST

\$47,700

FUNDS

**OTHER
INCOME**

JHSS GRANT

JHSS GRANT

10,000

OTHER GRANTS

28,000

DONATIONS

15,000

**TOTAL PROJECT
FUNDS**

43,000

10,000

PROJECT EXPENSES

RSN PROJECT

JHSS GRANT

APPLIC, LEGAL FEES

4,000

0

ATTORNEY SUPPORT

1,200

0

CLOTHING

500

0

COMPUTER

1,000

0

FOOD

4,000

1,000

MEDICAL

5,000

3,000

RENT

25,000

3,000

TRANSP

2,000

1,000

UTILITY

5,000


2,000

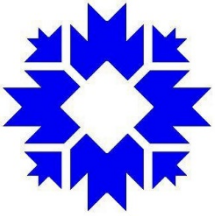
**TOTAL PROJECT
EXPENSES**

47,700

10,000

BRSN/pete lenzen\2023 March

YEAR END STATEMENT-		2022	 Refugee Support NETWORK
TOTAL ASSETS year end 2021	IUCU	52,851.00	
	2022 INCOME		
Donations	14,357.85		
Grants	13,568.00		
Income from Sales			
TOTAL CASH INCOME		27,925.85	
<i>in-Kind Contributions</i>			
<i>Value of Volunteer hours \$25/hr</i>	<i>53,568.00</i>		
10 regular volunteers			
	2022 EXPENSES		
BANK FEES	-37.85		
EVENTS	-545.88		
OFFICE SUPPLIES	-594.28		
		(1,178.01)	
DIRECT SUPPORT TO CLIENTS			
APPLICATION FEES, LEGAL	-2,244.06		
ATTORNEY FEES	-2,420.90		
CLOTHING	-3,273.14		
COMPUTER	-5,638.02		
FOOD	-5,090.07		
MEDICAL	-1,557.31		
RENT	-19,399.16		
TRANSP	-7,815.61		
UTILITY	-4,912.69		
GRAND TOTAL		(52,350.96)	
NET CASH INCOME FOR 2022		(25,603.12)	
TOTAL ASSETS year end 2022	IUCU	27,247.88	
BLOOMINGTON REFUGEE SUPPORT NETWORK 501c3, DBA- Refugee Support Network;			
pete lenzen 812-325-4279 bloomingtonrefugees@gmail.com; PLNAVY75A@gmail.com			



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Bloomington Winter Farmers' Market

Address:

P.O. Box 503 Bloomington IN 47402

Phone: 812-935-5953

E-Mail: bwfmboardpresident@gmail.com

Website: www.bloomingtonwinterfarmers

President of Board of Directors: Shannon Rose Sill

Name of Executive Director: _____

Phone: 812-935-5953

E-Mail: bwfmboardpresident@gmail.com

Name of Grant Writer: Shannon Rose Sill

Phone: 812-935-5953

E-Mail: bwfmboardpresident@gmail.com

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
	part time independent c	We have some volunteers at our summer market.

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Our mission is to extend the farmers' market season and increase the availability of fresh produce and other local products throughout the four seasons of the year. We seek to encourage direct contact between producer and consumer and increase understanding of local food economy issues. We strive to produce and provide the greatest possible variety of local foods while working together in a cooperative atmosphere to ensure the success of the market.

PROJECT INFORMATION

Name of the project to be funded:

SNAP Matching for the Woolery Farmers' Market

Total cost of project: \$9050

Requested amount of Jack Hopkins funding: \$5500

Number of City residents to be served by this project in 2023: 345

Number of clients to be served by this project in 2023: _____

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We seek a total of \$5,500 to sufficiently match dollars for the Supplemental Nutrition Assistance Program (SNAP) at our summer farmers' market, the Woolery Farmers' Market, held every Saturday, April through October. We anticipate helping up to 45 SNAP customers with food insecurity each month.

SNAP helps food insecure families gain access to fresh, local food. Customers use their EBT cards at our market to purchase tokens that we treat like cash, so they may buy farm products from our market vendors. Thanks to generous donors, we are grateful to be able to offer matching of these market tokens for up to \$27/week. Customers can draw up to \$27 in SNAP benefits, and receive up to \$54 in tokens to buy farm fresh, healthy, locally grown food at the farmers' market. It is our goal to continue to increase the availability of nutritious, local food options to those experiencing food insecurity within our community.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

2250 W Sunstone Dr., Bloomington, IN 47403

Do you own or have site control of the property at which the project is to take place?

Yes

No

N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

If the property zoned for your intended use?

Yes

No

N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Private Donations \$1100 - donation received
Hoosier Hills Credit Union \$500 - donation received
Bloomington Precision Sharpening \$250 - donation received
Bloomingfoods \$500 - donation received
Waters Edge Apartments \$1000
Rose Hill Farm Stop \$200

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We plan to submit our claims for reimbursement at the end of each month. We must hold the markets each week to report the amount needed for SNAP matching.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

We have received donations from other businesses and individuals in the community and continue to reach out to many local businesses and organizations requesting sponsorships to match SNAP dollars. In addition, we have a donation button on our website so community members can easily donate to help with SNAP matching. Furthermore, the Bloomington Winter Farmers' Market will donate funds, if necessary, to help food insecure families.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	All funding will go to SNAP matching.	We anticipate needing \$266 per market.
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$5,500

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

SNAP matching for the Woolery Farmers' Market addresses a previously-identified priority for social services funding as documented in the Service Community Assessment of Needs (SCAN). The SCAN report identifies Hunger and Food Insecurity under "Meeting Essential Needs". The 2020 SCAN Report shows that in December 2018, there were 3,552 Households in Monroe County receiving SNAP, while 7,134 individuals were receiving SNAP. These numbers are pre-pandemic, and are likely much higher at this time. Clearly, there is a need in Monroe county to help families with food insecurity. Our project not only helps these families by increasing their SNAP benefits, but it also encourages them to use these benefits to gain access to healthy, local food.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

For future funding we intend to reach out to local businesses and organizations, apply for grants and sponsorships, and seek donations from individuals in the community.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

SNAP matching at the Woolery Farmers' Market will have long-lasting benefits for our community. Matching SNAP dollars not only helps families gain food security, but it also encourages these food insecure families to come to the farmers' market, explore healthier food options, learn about what foods are grown locally, meet farmers, and gather as a community. It is a wonderful opportunity to open these individuals up to a world they might not otherwise explore. Stepping foot into a farmers market, and purchasing and consuming fresh, local food can have a life long impact on the health and wellbeing of food insecure families. Our project lays a foundation of food awareness and health in these families, bringing them the opportunity to make healthier food choices. It enables and encourages them to purchase food through a farmers' market, and will likely become part of their weekly life for years to come. Furthermore, our project is putting money back into our local economy by supporting local farms and businesses. Finally, the lasting relationships that grow between customers and vendors is invaluable and strengthens the community as a whole.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

We track weekly SNAP usage at our market. Each week we record how many customers used SNAP, how many SNAP dollars were withdrawn with EBT cards, and how many dollars were matched. As a result, at any point in the season we can identify how many customers have benefited from the program, how many dollars they used with their card, and the total amount of SNAP dollar matching the program provided.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Purchasing local food products can seem unattainable to food insecure families due to the higher costs than the processed food that lines the grocery store shelves or lack of familiarity with local food options. With a limited amount of SNAP dollars allocated to them through the program, they may choose to purchase lower quality, nutrient void foods out of necessity. Our project of matching SNAP dollars at the farmers' market gives these families the opportunity and encouragement to purchase healthier, local foods. It opens the doors of opportunity to explore a farmers' market and local food, something they may be unfamiliar with. This will have lasting effects on the health of these families, while giving everyone in our community access to this basic need - healthy, fresh, local food products.

Thank you for your consideration.

**2023 Jack Hopkins Project Budget
Bloomington Winter Farmers' Market**

Bloomington Winter Farmers' Market	Woolery Farmers' Market SNAP Dollar Matching
Total Cost of Project	\$9,050

	Totals	Other Sources	JHSS Grant
FUNDS			
JHSS Grant			\$5,500
Other Grants			
Other Income Sources		\$3,550 (\$2,350 received)	
Total Project Funds from all sources	\$9,050	\$3,550	\$5,500

EXPENSES			
SNAP matching per market		April – June 13 markets \$266/market \$3,458	July - October 21 markets \$266/market \$5,586
TOTAL PROJECT EXPENSES	\$9,050	\$3,458	\$5,586

If we should receive any donations beyond our stated goal for this season or do not use all of the funds we have received for our project due to less SNAP customers, extra funds will be used for SNAP matching in the 2024 Woolery Farmers' Market season.

If we should not receive enough money to fund our project, the Bloomington Winter Farmers' Market will donate to the project to ensure SNAP matching for the season.

We will continue to accept donations throughout the season until we reach our project goal. We do not need to reach our project goal before offering SNAP matching.

**BLOOMINGTON WINTER FARMERS' MARKET
INCOME STATEMENT**
January - December 2022

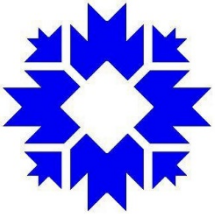
INCOME	
Woolery Farmers' Market Application Fees	\$600
Woolery Farmers' Market Vendor Fees	\$19,764
Winter Market Application Fees	\$1,040
Winter Market Vendor Fees	\$19,870
Merchandise Sales	\$784

TOTAL = \$42,058

EXPENSES	
Market Manager	\$ 9,000.00
SNAP Administrator	\$ 2,500
Switchyard Venue Fee	\$ 8,287.50
Woolery Venue Fee	\$ 6,200.00
SNAP Doubling	\$619
Musicians	\$ 5,200.00
Insurance	\$ 360.00
Marketing	\$550
Supplies	\$900
Events	\$ 295.00
Merchandise	\$ 753.00
Porta Potty	\$ 1,400.00
Website	\$ 276.00
Domains (4 total)	\$ 62.00
Sales tax on merchandise	\$ 54.48
Checks	\$ 24.00
IPAD	\$ 240.00
PO Box	\$ 120.00

TOTAL = \$36,840.98

DIFFERENCE = \$5,217.02



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Boys & Girls Clubs of Bloomington

Address:

803 N. MonroeSt. P.O. Box 1716 Bloomington, IN 47404

Phone: 812-332-5311

E-Mail: labshier@bgcbloomington.org

Website: bgcbloomington.org

President of Board of Directors: Jen Goins

Name of Executive Director: Jeff Baldwin

Phone: 812-332-5311

E-Mail: jbaldwin@bgcbloomington.org

Name of Grant Writer: Leslie Abshier

Phone: 812-332-5311

E-Mail: labshier@bgcbloomington.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
26	45	147

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission of the Boys & Girls Clubs of Bloomington (BGCB) is to empower all young people, especially those who need us most, to reach their full potential as caring, productive and responsible citizens. Club programs build character and strengthen life skills while providing hope and opportunity through accessible programming made possible by low membership dues (\$20/year), transportation from school to Clubs, and programs such as cooking, tutoring, drama, etc. BGGCB meets the needs of the community by providing well-rounded after school programs that support the goals of the city and needs of its families.

PROJECT INFORMATION

Name of the project to be funded:

Secure Additional Professional Youth Development Staff

Total cost of project: \$180,000

Requested amount of Jack Hopkins funding: \$24,000

Number of City residents to be served by this project in 2023: 1,150

Number of clients to be served by this project in 2023: 1,950

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are respectfully requesting \$24,000 in funding to hire additional full-time professional program staff at our Lincoln Street and Ferguson Crestmont Club locations. We currently run programming that is limited by staff expertise as we employ mostly college students part-time. We plan to change our staffing model to hire more professional staff who have expertise to implement quality programs, like basketball skills camp, chess, robotics, and more at all Clubs year-round instead of only at one Club at a time. This will serve more than 3 times the number kids we serve now with higher quality evidence-based programs. The main cost to this improvement is the increased cost to hire full-time professional staff in place of part-time college students.

The request comes with a 1:1 match from the Lilly Endowment that is investing in this improved staffing model for Boys & Girls Clubs across the state. Lilly has provided \$90,000 (\$30,000 per Club location) that needs to be matched by community donations. This will allow us to have more professional full-time staff at the Club which will provide for more consistency in programming and higher quality in the program delivery. We plan to add 2.5 FTE's at each location.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

n/a

How do your missions, operations and services complement each other?

n/a

What is the existing relationship between agencies?

n/a

How will communication and coordination change as a result of the project?

n/a

Explain any challenges and steps you plan to take to address those challenges.

n/a

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

311 S. Lincoln St. and 1111 W. 12th St.

Do you own or have site control of the property at which the project is to take place?

Yes

No

N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

n/a

If the property zoned for your intended use?

Yes

No

N/A

If "no," please explain:

n/a

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

n/a

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Lilly Endowment \$90,000 - confirmed
Community Foundation of Bloomington and Monroe County \$50,000 - requesting
The portion of the project left unfunded after the requests above will be funded by the Boys & Girls Clubs of Bloomington's individual donors and other grant funders.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We plan to implement this program model shift in the Fall of 2023. Claims could be made by the end of 2023, but could go into the Spring of the 2023-2024 school year. As hours are worked by these new staff beginning in Fall 2023, their salaries would be claimed.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

The Lilly Endowment Funds are critical to making this project successful and will not be received without matching dollars committed from local funders. We have until December of 2024 to secure all matching funds, but anticipate being able to secure them all in 2023 to be able to begin the staffing model transition in Fall 2023.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

The Boys & Girls Clubs of Bloomington has secured significant funding from the Lilly Endowment to expand and improve Club programming, including serving significantly more kids and measuring improved outcomes. This shift in our staffing model is a key element to this over project. It is significant for us to show local support to Lilly of the funds they have committed to us. This will leverage future funds from Lilly to continue to be invested in youth in Bloomington through grants to the Boys & Girls Clubs. Commitment by Jack Hopkins will help leverage funds from others for this project.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Ferguson Crestmont Program Directors	\$12,000
Priority #2	Lincoln Street Program Directors	\$12,000
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$24,000

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

The Ferguson Crestmont unit is located in the Bloomington Housing Authority and directly addresses one of the city's primary needs according to the 2020 Consolidated Plan for the City of Bloomington: access to public services for youth (2020-24 Consolidated Plan p. 84-85). Serving families in a public housing neighborhood, the Ferguson Crestmont Club provides a safe environment and strong mentoring programs to a demographic at high risk for dropping out of school, teen pregnancy, crime, abuse, and neglect. Both the Crestmont and Lincoln Clubs serve as community centers for youth after-school, on Saturdays, during the summer, and during school breaks. Between the two Clubs, more than 55% of families are extremely low income. Research confirms that quality mentoring relationships have powerful positive effects on young people last last their entire lives. According to the Afterschool Alliance After 3PM Report, youth with consistent adult mentors in an afterschool program have higher academic achievement, improved social competence, higher aspirations, and improved behavior. Our programs provide a positive, safe, and supportive environment to our community's most vulnerable, yet most promising citizens. Improving the quality and consistency of our staff will improve these programs and opportunities for the youth we serve.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This staffing shift represents a one-time investment for the organization as we bring on full-time staff while phasing out part-time staff. Once the part-time staff are decreased and supplemented with high-quality full-time staff and enhanced volunteers programs, we will be able to maintain that level of operations moving forward. Lilly is providing staggering support through 2024 to help us make the transition smoothly.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

The Club is committed to continually improving. This staffing model shift is the result of years of research into the best way to provide the highest quality programs and mentoring relationships to youth. We have done collaborative work with Boys & Girls Clubs across the state and with the national organization, looking at research from leading youth development organizations across the country. The Club will have greater reach, serving more kids successfully, and that the impact we have on those kids will last longer, improving their life-long outcomes, if we can make this change. The impact these youth will have on our community long-term has the potential to be far greater, as well. America After 3PM reports that afterschool programs have kept kids safe, inspired them to learn, and offered parents peace of mind that their children are constructively engaged in the hours between the end of the school day and when parents return from work. Afterschool programs are a lifeline for working families. 78% of parents with a child in an after-school program agrees that the program helps them keep their job or work more hours. This has significant and long-lasting benefits for the whole community.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

of days attended by youth goes from 2 days a week on average to 3 days a week on average.
of youth participating in evidence-based specialty programming at the Club every day increases by 3X.
of children who report feeling safe at the Club stays above 95%.
Youth reporting abuse, thoughts of self-harm, bullying, and other things that may be unsafe to an adult at the Club increases by 2X. We know that this number increases as youth feel more safe with the adults that mentor them. Consistency and professionalism of staff will allow for this.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

It is important to know that the number of adults in the building will stay the same or increase as part-time staff are decreased. This will happen with high quality volunteer programs and partners that are being implemented with support from Lilly and others as part of this overall state wide after-school program improvement strategy. The number of full-time highly trained professional staff will improve the quality of programming overall. Also, these staff will be trainers and will also be equipped to train the trainers. This means the volunteers, interns and part-time staff who remain in the buildings will all have higher quality managers and leaders coaching and teaching them how to run the programs that we know have the best outcomes. Overall, this will allow us to create a more sustainable model that will be easier to scale to serve more kids while still ensuring quality.

Thank you for considering partnership with us in this exciting time for Boys & Girls Clubs of Bloomington as we take this significant step to further professionalize our staff, improve the quality of our programs, and expand our reach.

2023 Jack Hopkins Project Budget

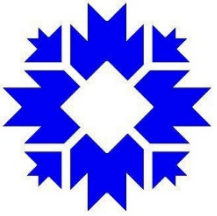
Boys & Girls Clubs of Bloomington		Professionalize and Expand Youth Development Staff	
Total Project Cost		\$180,000	
	Totals	Other Sources	JHSS Grant
FUNDS			
JHSS Grant			\$24,000
Lilly Endowment		\$90,000	
Community Foundation of Bloomington and Monroe County		\$50,000	
Other Income Sources		\$16,000	
TOTAL PROJECT FUNDS FROM ALL SOURCES	\$180,000	\$156,000	\$24,000
EXPENSES			
Ferguson Crestmont FT Program Directors (2)		\$60,000	\$12,000
Lincoln Street FT Program Directors (2)		\$60,000	\$12,000
Increase one PT staff to FT at Ferguson Crestmont		\$18,000	
Increase one PT staff to FT at Ferguson Crestmont		\$18,000	
TOTAL PROJECT EXPENSES	\$180,000	\$156,000	\$24,000

Boys & Girls Clubs of Bloomington
Budget vs. Actuals: January 1, 2022 - December 31, 2022

	<u>Actual</u>	<u>Budget</u>
Revenue		
40000 Auxiliary Funding	75,000.00	75,000.00
40010 Special Events		
40011 Boys to Men	206,223.54	85,000.00
40012 Club Heroes Golf Outing	63,037.03	50,000.00
40013 Father Daughter Dance	2,500.00	5,000.00
40014 Hoops Hysteria	3,000.00	5,000.00
40015 Lemonade Day	48,551.50	60,000.00
40016 Smart Girls, Strong Women	106,929.49	75,000.00
40017 Other Fundraising Events/Income	25,304.00	30,000.00
Total 40010 Special Events	\$ 455,545.56	\$ 310,000.00
40020 Contributions		
40021 Bequests/Memorials	17,915.35	5,000.00
40022 Major Gift Initiative	185,000.00	350,000.00
40023 Individual	269,801.91	300,000.00
40024 Civic Groups	45,760.77	55,000.00
40025 Corporate	156,852.31	285,000.00
40026 Alumni Club	3,126.81	7,500.00
40027 Big Hearts	50,831.41	90,000.00
40028 Our Kids	259,141.57	275,000.00
Total 40020 Contributions	\$ 988,430.13	\$ 1,367,500.00
40040 Fees		
40041 Camp Rock Fees	144,990.20	148,000.00
40042 Club Camp Fees		
40042-10 Club Camp Fees-Ellettsville	79,789.00	85,000.00
40042-20 Club Camp Fees-Crestmont	42,631.00	17,500.00
40042-30 Club Camp Fees-Lincoln	101,901.30	103,000.00
Total 40042 Club Camp Fees	\$ 224,321.30	\$ 205,500.00
40050 Memberships Fees		
40050-10 Membership Fees-Ellettsville	7,634.00	10,000.00
40050-20 Membership Fees-Crestmont	6,541.00	1,000.00
40050-30 Membership Fees-Lincoln	18,820.57	15,000.00
Total 40050 Memberships Fees	\$ 32,995.57	\$ 26,000.00
40060 Facility Rental Fees		
40060-20 Facility Rental-Crestmont	15,334.88	15,000.00
40060-30 Facility Rental-Lincoln	17,231.00	17,800.00
40060-40 Facility Rental-Camp Rock	47.08	2,000.00
40060-50 Facility Rental-Kenworthy	40,008.00	40,000.00
Total 40060 Facility Rental Fees	\$ 72,620.96	\$ 74,800.00
Total 40040 Fees	\$ 474,928.03	\$ 454,300.00
40070 Grants		

40071 Government	742,747.13	745,000.00
40072 Non-Government	175,720.32	217,000.00
Total 40070 Grants	\$ 918,467.45	\$ 962,000.00
40080 Interest Income	372.61	200.00
40090 Reimbursement Income	1,617.93	8,352.00
Billable Expenditure Revenue	5,155.18	
Misc Income	2,128.87	
Total Revenue	\$ 2,921,645.76	\$ 3,177,352.00
Gross Profit	\$ 2,921,645.76	\$ 3,177,352.00
Expenditures		
60000 Fundraising Special Events		
60001 Boys to Men Expenses	15,022.71	7,500.00
60002 Club Heroes Golf Outing Expenses	4,766.50	5,000.00
60003 Father Daughter Dance Expenses	790.74	1,000.00
60004 Hoop Hysteria Expenses	1,274.55	1,000.00
60005 Lemonade Day Expenses	22,438.36	20,000.00
60006 Smart Girl, Strong Women Expenses	8,932.90	7,500.00
60007 Other Fundraising Expenses	34,182.10	162,000.00
Total 60000 Fundraising Special Events	\$ 87,407.86	\$ 204,000.00
60009 Cultivation/Stewardship	26,602.28	20,000.00
60010 Marketing, Advertising & Dues	15,325.62	29,751.00
60020 Club Gear	1,241.00	1,500.00
60030 Facility Maintenance	153,603.51	172,237.00
60035 Member Food	1,904.48	3,018.00
60040 Equipment & Hardware	23,367.71	4,800.00
60045 Transportation	17,475.42	29,080.00
60060 Programs	39,746.27	115,568.00
60075 Software, Licenses & Fees	44,159.82	51,031.00
60080 Staff Food, Training & Recognition	10,707.99	13,608.00
60090 Supplies Copier Printing Mail	12,268.53	7,022.00
60095 Utilities	124,060.98	93,356.00
60100 Vehicle	6,287.77	7,349.00
60110 Professional & Legal Fees	51,655.75	66,345.00
60115 Property Taxes	3,660.38	7,300.00
60120 Member Engagement	7,619.05	7,300.00
60125 Board of Directors Expense	11,374.76	9,950.00
60130 Bank & Credit Card Processing Fees & Interest	27,188.16	20,000.00
60140 Background Checks	7,225.88	5,000.00
60150 Dues	15,420.25	15,696.00
60160 Insurance	48,415.99	55,913.00
60165 Payroll Taxes		
60166 Social Security	110,089.13	108,228.00
60167 Medicare	24,987.16	25,681.00
Total 60165 Payroll Taxes	\$ 135,076.29	\$ 133,909.00
60170 Staffing Expenses		
60173 Work Study, AmeriCorps, & VISTA	73,454.43	115,970.00
60175 Payroll Deduction	-8,848.13	

Total 60170 Staffing Expenses	\$	64,606.30	\$	115,970.00
60177 Wages		1,824,502.73		1,834,374.00
60180 Benefits		142,145.01		150,742.00
Unapplied Cash Bill Payment Expenditure		-493.00		
Total Expenditures	\$	2,902,556.79	\$	3,174,819.00
Net Operating Revenue	\$	19,088.97	\$	2,533.00



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Cancer Support Community Indiana _____

Address:

1719 W 3rd St Bloomington, IN 47404

Phone: (812) 233-3286 _____

E-Mail: info@cancersupportscin.org _____

Website: cancersupportscin.org _____

President of Board of Directors: Steve Freeland _____

Name of Executive Director: Eric Richards _____

Phone: (317) 257-1505 _____

E-Mail: eric@cancersupportindy.org _____

Name of Grant Writer: Stephanie Shelton _____

Phone: (574) 606-7687 _____

E-Mail: stephanie@cancersupportscin.org _____

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
16	0	50

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Cancer Support Community South Central Indiana (CSCSCI) opened its doors on West Third Street in Bloomington, Indiana in April 2022. CSCSCI offers free programs of support to cancer patients, survivors, family members, and caregivers. Our mission is to ensure that all people impacted by cancer are empowered by knowledge, strengthened by action, and sustained by community. So that no one faces cancer alone®. Programs are center around counseling and support, nutrition and wellness, education, social connections, and resources. Examples of programs include: support groups, individual counseling, reiki, yoga, art therapy, music therapy, and walking club. Examples of free resources offered include: wigs, grocery and gas gift cards, comfort kits, art kits, and more.

PROJECT INFORMATION

Name of the project to be funded:

Cancer Patient Assistance

\$23,800

Total cost of project: _____

\$8,500

Requested amount of Jack Hopkins funding: _____

28

Number of City residents to be served by this project in 2023: _____

105

Number of clients to be served by this project in 2023: _____

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Cancer Support Community South Central Indiana is requesting \$8,500 to purchase essential items to meet the urgent needs of cancer patients in active treatment. Cancer Support Community South Central Indiana (CSCSCI) provides direct assistance to cancer patients in active treatment to meet essential needs such as food and transportation through our Patient Assistance Fund. Additionally, CSCSCI houses a boutique where cancer patients may choose a wig, hats, scarves, and more. An award of \$8,500 would provide 10 city residents with grocery and transportation assistance and 18 city residents with a wig and hat to cover their head when their hair falls out due to cancer treatments.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

Project will be housed at agency address: 1719 W 3rd St, Bloomington, IN 47404

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use?

Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

United Way - \$8,500 Confirmed
Sophia Travis Monroe County - \$6,800 Confirmed

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will submit claims for reimbursement of funds in 2 or 3 requests between July-December 2023. We will make purchases of the items needed to disburse to cancer patients. Additionally, we will track program expenses such as processing applications for food and transportation assistance and providing wig fittings.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

Other funds have already been received.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

Individuals and groups donate items in-kind to our boutique. For example, there is a local knitting group that donates hats, knitted knockers, and similar items. A local youth group makes fleece blankets to donate. Some cancer patients bring back their wig when they do not need it any longer. If the wig is in good condition, we can sanitize it and make it available to someone else. Additionally, we have a relationship with a wholesale vendor that allows us to purchase wigs and hats wholesale when we don't already have something in our boutique that works for an individual.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Groceries (Food Gift Cards)	\$2,000.00
Priority #2	Transportation (Gas or LYFT/Uber/Bus Pass Gift Cards)	\$1,000.00
Priority #3	Wigs & Hats	\$3,000.00
Priority #4	Wig Fittings & Application Processing	\$2,000.00
Priority #5	Materials to Promote availability of the Program	\$500.00
Priority #6		
Priority #7		
Total Requested		\$8,500.00

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

In 2023, 40,270 new cancer cases are expected to be diagnosed in Indiana—additionally 13,660 deaths are expected due to cancer. Cancer Support Community provides essential services that help to promote nutrition and wellness as well as mental health among cancer patients, survivors, family members, and caregivers. The Service Community Assessment of Needs (SCAN) specifically mentions cancer as the second leading cause of death in Monroe County. Additionally it states uninsured patients paying for cancer treatment out-of-pocket contribute considerably to medically-related bankruptcy, and that people in lower income brackets experience more stress and anxiety due to financial burden. All programs and resources offered at Cancer Support Community are 100% free of charge and open to anyone impacted cancer. Patient Assistance Fund specifically targets cancer patients in active treatment who are low income to provide additional financial assistance to maintain healthy diet and transportation to ensure they can attend their cancer treatment appointments. Cancer Support Community's boutique offers free wigs, hats, scarves and other items which provide both warmth and a positive image at a time when anxiety and stress are at their worst for many cancer patients. This project address both financial and health concerns identified in SCAN.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Cancer Support Community's patient assistance fund and wig boutique are on-going programs, but they will only be available to the community as long as there is funding available to support them. This request will allow for the purchase of ten \$200 grocery gift cards and ten \$100 gas or transportation gift cards; ten wig kits (includes wig, stand, care kit); and 60 hats. These items will be available until they are all used. Cancer Support Community will submit other requests for funds to replenish the supplies until there is no longer a need in the community for these supplies.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

A cancer diagnosis can create sudden financial strain on a family. This program provides immediate financial assistance that improves physical health while reducing anxiety and stress and increasing confidence and hope. Although this support is temporary to cancer patients and their families, it can have an enormous and lasting impact. Here are a few quotes that say it best from participants of the program:

“All I can say is “wow”. I appreciate this so much. I can get gas and food. Bless You.”

“This helped me get to my treatments. The food card helped due to being off work during my treatments.”

“Since I was diagnosed, my husband had to quit his job to take care of me. The gift cards are a lot of help.”

“I can’t tell you how much it means to me, getting a wig I love. Cancer Support Community gave me strength—inner strength, that’s something you can’t put a monetary value on.”

This program provides critical support in the moment of greatest need for cancer patients, resulting in better health outcomes.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The outcome indicators for this project are as follows:

- 10 city residents at or below 300% poverty in active cancer treatments provided with: \$200 grocery gift card, and \$100 gas or transportation gift card.
- Up to 10 cancer patients in active treatment will receive a wig kit
- Up to 60 cancer patients in active treatment who lose their hair, will receive hat(s)
- All cancer patients who receive wigs or financial assistance will have increased access to other support services, such as counseling, nutrition classes, social connections, yoga, and much more.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Cancer Support Community South Central Indiana (CSCSCI) is a satellite office of Cancer Support Community Indiana (CSCI). Cancer Support Community and Gilda's Club are part of a national affiliate network with access to resources, training, best practices, and colleagues with a wealth of experience. CSCSCI operates out of an office in Bloomington, Indiana and serves the same 11-county region as IU Health Bloomington Hospital. CSCSCI also partners closely with IU Health and the Olcott Nursing Program, whose nurse navigators provide referrals to CSC programs to cancer patients. CSCSCI operates with 4 local full time staff who live in Bloomington, IN. Staff include: Program Manager, Program Coordinator, Office Manager, and Development Manager. CSCSCI also has an advisory council made up of local cancer survivors, members of the community, and health care employees to ensure we are meeting the needs of our local community. CSCSCI is funded strictly through corporate and individual donations, grants, fundraising events, and a 5-year grant agreement with Bloomington Health Foundation. CSCSCI benefits from Hoosiers Outrun Cancer, the largest 5K run/walk type event in Indiana. CSCSCI is a member of the Bloomington Chamber, BEDC, and collaborative partner of the United Way of Monroe County.

Cancer Support Community South Central Indiana 202

Cancer Patient Assistance

Project Funds	United Way	Sophia Travis	JHSSF
JHSSF Request			\$ 8,500.00
Sophia Travis Grant Award		\$ 6,800.00	
United Way Allocation	\$ 8,500.00		
 Total Funds			
 Project Expenses			
Grocery Cards	\$ 3,800.00	\$ 3,200.00	\$ 2,000.00
Gas Cards	\$ 1,900.00	\$ 1,600.00	\$ 1,000.00
Wig Boutique			\$ 3,000.00
Wig Fittings			\$ 1,500.00
Processing Applications	\$ 2,000.00	\$ 2,000.00	\$ 500.00
Promoting Program	\$ 800.00		\$ 500.00
 Totals	 \$ 8,500.00	 \$ 6,800.00	 \$ 8,500.00

23

**Total Project
Funds**

\$	8,500.00
\$	6,800.00
\$	8,500.00
\$	23,800.00

\$	9,000.00
\$	4,500.00
\$	3,000.00
\$	1,500.00
\$	4,500.00
\$	1,300.00
\$	23,800.00

Cancer Support Community IN
Budget vs. Actuals: 2022 by Program - FY22
 January - December 2022

		To
	Actual	
Income		
4000 Contributed Income		97,663
4040 Corporate Contributions		141,267
4080 In House Gift Solicitations		3,500
4110 In-Kind Gifts		8,177
4210 Foundation Gifts/Grants		943,508
5000 Earned Income		395,585
5300 Revenue from Investments		142,572
5800 Special Events Income		795,355
6000 Other Revenue		5,800
Total Income	\$	2,533,426
Gross Profit	\$	2,533,426
Expenses		
7200 Program & Admin Salary Expenses		1,363,930
7500 Contract Service Expenses		158,904
8100 Office Supplies & Expenses		105,659
8200 Facility & Equipment Expenses		179,153
8210 Mortgage Interest		8,746
8300 Travel Expense		50,573
8400 Program Costs		171,348
8410 Program Supplies		9,489
8450 Special Events/Fundraisers		271,111
8460 Board & Volunteer Expenses		2,725
8500 Other Expenses		144,983
8600 Business Expenses		
Total Expenses	\$	2,466,622
Net Operating Income	\$	66,804
Other Expenses		
8620 Depreciation Expense		56,560
Total Other Expenses	\$	56,560
Net Other Income	-\$	56,560
Net Income	\$	10,244

Tuesday, Feb 14, 2023 11:19:45 AM GMT-8 - Accrual Ba

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tal	
Budget	
	167,000
	28,300
	740,083
	385,585
	135,670
	817,980
	12,000
\$	2,286,618
\$	2,286,618
	1,344,276
	93,252
	119,968
	106,398
	9,600
	24,529
	30,595
	11,183
	286,553
	3,100
	93,541
	27,612
\$	2,150,607
\$	136,011
	58,175
\$	58,175
-\$	58,175
\$	77,836

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Cancer Support Community IN Balance Sheet

As of December 31, 2022

	Total
ASSETS	
Current Assets	
Bank Accounts	
1000 Cash in Bank-Checking	4,919
1099 Cash on Hand	1,110
Money Market (4659)	225,617
Total Bank Accounts	\$ 231,646
Accounts Receivable	
1100 Accounts Receivable	127,500
Total Accounts Receivable	\$ 127,500
Other Current Assets	
1450 Prepaid Expenses	6,360
1498 Unitrust & Trust Annuity Intere	149,242
Total Other Current Assets	\$ 155,602
Total Current Assets	\$ 514,748
Fixed Assets	
1500 Fixed Assets	1,644,535
Total Fixed Assets	\$ 1,644,535
Other Assets	
1400 Beneficiary Interest	505,253
1910 Artwork	16,000
Total Other Assets	\$ 521,253
TOTAL ASSETS	\$ 2,680,536
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	28,050
Total Accounts Payable	\$ 28,050
Credit Cards	
2060 LCB Credit Cards	6,188
Total Credit Cards	\$ 6,188
Other Current Liabilities	
2110 Accrued Payroll	41,276
2131 PrimePay Liabilities	17,124
2140 Deferred Revenue	0
2735 Lake City Bank Line of Credit	177
Total Other Current Liabilities	\$ 58,577
Total Current Liabilities	\$ 92,816
Long-Term Liabilities	
2720 Accrued Interest	1,241

2730 Lake City Bank Loans		138,042
Total Long-Term Liabilities	\$	139,283
Total Liabilities	\$	232,099
Equity		
3010 Unrestricted net assets		1,322,495
3020 Temporarily restricted net asse		709,276
3075 Retained Earnings		406,423
Net Income		10,244
Total Equity	\$	2,448,437
TOTAL LIABILITIES AND EQUITY	\$	2,680,536

Tuesday, Feb 14, 2023 11:16:28 AM GMT-8 - Accrual Basis



Department of the Treasury
Internal Revenue Service

P.O. Box 2508, Room 4010
Cincinnati OH 45201

In reply refer to: 4077550286
Feb. 11, 2010 LTR 4168C 0
35-1902427 000000 00
00025158
BODC: TE

CANCER SUPPORT COMMUNITY
CENTRAL INDIANA INC
% SARA ANDERSON
5150 W 71ST ST
INDPLS IN 46268-4117



017708

Employer Identification Number: 35-1902427
Person to Contact: Vaida Singleton
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Jan. 21, 2010, request for information regarding your tax-exempt status.

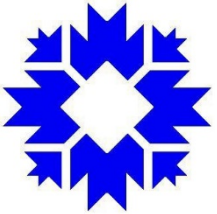
Our records indicate that your organization was recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in January 1994.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Beginning with the organization's sixth taxable year and all succeeding years, it must meet one of the public support tests under section 170(b)(1)(A)(vi) or section 509(a)(2) as reported on Schedule A of the Form 990. If your organization does not meet the public support test for two consecutive years, it is required to file Form 990-PF, Return of Private Foundation, for the second tax year that the organization failed to meet the support test and will be reclassified as a private foundation.

If you have any questions, please call us at the telephone number shown in the heading of this letter.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: CanopyBloomington

Address:

PO Box 5591 Bloomington, IN 47407-5591

Phone: 812 272-9708

E-Mail: hello@canopybloomington.org

Website: https://www.canopybloomington.org/

President of Board of Directors: Philippa Guthrie

Name of Executive Director: Philippa Guthrie

Phone: 812-312-7512

E-Mail: philippaguthrie@yahoo.com

Name of Grant Writer: Cynthia Ramlo

Phone: 812 272-9708

E-Mail: cynthia@canopybloomington.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
0	2	250+

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Our mission at Canopy Bloomington is to engage the Bloomington community in planting and caring together for our urban forest in order to build a resilient and equitably green city for all.

CanopyBloomington is a social impact organization founded by women in 2021 to grow and sustainably manage Bloomington's urban forest for the many environmental, health, economic, social, and quality of life benefits of trees. We are dedicated to environmental justice through the equitable growth of our urban tree canopy.

PROJECT INFORMATION

Name of the project to be funded:

Bloomington Neighborhood Tree Planting Project

Total cost of project: \$41,000

Requested amount of Jack Hopkins funding: 15,800

Number of City residents to be served by this project in 2023: 500+

Number of clients to be served by this project in 2023: 500+

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

CanopyBloomington is requesting \$15,800 to (partially) pay the salaries for our Forestry Director (\$12,800) and Administrative Director (\$3,000). We are seeking these resources in order to plan and carry out neighborhood tree plantings throughout the Fall of 2023. For all of our 2023 tree plantings we have received generous funds from the Duke Energy (\$15,000 for 2023) and Smithville Foundations (\$25,450 for 2023). These funds, however, are restricted. They will be used to fund 100% of the costs of trees and the supplies needed to plant and maintain them, however, we are in need of operational funds to continue our work.

CanopyBloomington is working to increase the tree canopy in areas of the City of Bloomington, particularly those that have been awarded low tree equity scores by the American Forests Tree Equity Score mapping project. These scores are amplified by the findings of the 2019 Bloomington Urban Tree Canopy Report prepared by Davey Resource Group for the City of Bloomington. The report demonstrates how our City's crucial tree canopy is not currently distributed equitably in our community. We have identified target areas in Bloomington in which trees can be planted to increase both environmental and social equity. CanopyBloomington's tree planting programs are helping to raise tree canopy coverage by prioritizing planting in these under canopied areas so that everyone in our community can more broadly share the benefits of our urban forests. We are developing outreach and working with residents to plan our Fall Neighborhood Tree Planting Project in a number of neighborhoods across Bloomington, including Broadview, the Near West Side, Maple Heights and Trailview.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

CanopyBloomington projects will take place in a number of neighborhoods in the City of Bloomington. All of our staff work remotely. Our mailing address is PO Box 5591, Bloomington, IN 47407-5591

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

No permits or variances are required for our tree plantings. CanopyBloomington works with all necessary stakeholders associated with our planting partners to identify tree planting locations and to coordinate a tree planting event. Plantings do not move forward until all underground utilities are located by Indiana 811 via a ticket submission. The timeline for confirming planting partners and scheduling a tree planting varies based on scale of the projects and number of stakeholders/planners involved.

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

We have confirmed funds for 2023 tree plantings:
Duke Energy Foundation \$15,000
Smithville Foundation \$25,450

We have spent \$15,250 of these funds for our Spring plantings and, therefore will have \$25,200 available to plant trees in under canopied neighborhoods throughout Bloomington in the Fall of 2023.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will submit required documentation by the end of November and do not anticipate the need for any extensions in order to complete a draw down of funds.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

We will not need any other sources of funding to successfully complete this project.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

- Tree planting grants noted above (Duke Energy Foundation \$15,000, Smithville Foundation \$25,450)
- Bluestone Tree will make in-kind contributions of mulch, tree deliveries, and storage.
- CanopyBloomington's Youth Tree Tenders program, in partnership with the City of Bloomington, provides training and professional development to local high school students who will assist with planning fall plantings and will, also, learn more about tree selection during site visits.
- Neighborhood volunteers will support neighborhood tree plantings and subsequent tree watering throughout the growing season.
- CanopyBloomington's outreach and marketing intern will build social media and web content promoting our plantings connecting more people to our mission.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Forestry Director (20 hours per week for 32 weeks)	\$12,800
Priority #2	Administrative Director for Outreach (10 hours per week for 15 weeks)	\$3,000
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		15,800

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

The projected outcome for the Bloomington Neighborhood Tree Planting project is more tree canopy coverage in communities that have compounding low socioeconomic factors in addition to high heat stress and lack of healthy or sufficient canopy. This project is guided by the findings in the 2019 Bloomington Urban Tree Canopy Report prepared by Davey Resource Group (DRG) for the City of Bloomington. This study found that access to tree canopy is not distributed equitably in our community which is a significant concern as trees produce benefits (e.g. cleaner air, cooler temperatures, shade for buildings, less energy use, comfortable outdoor spaces for recreation and socializing, mental and emotional well-being, improved focus and productivity, a green workforce, etc.). When trees are not equitably distributed, these benefits are not equitably available to residents. Ironically, disadvantaged communities are arguably most in need of these benefits but are least likely to have them under current circumstances.

We have identified target areas in Bloomington in which trees can be planted to increase tree canopy cover for more equitable benefits. By prioritizing plantings in these areas and engaging community members in process, we will support the goals of the City's Urban Tree Canopy Report.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Our request for operational funds is pursuant to the 2023 allowance for operational funds. These funds will be used for salaries (partial) for CanopyBloomington's Urban Forester and Administrative Director. As we apply for 2024 grants, we are including program and operational costs in our proposals. Lastly, we are working with a volunteer development specialist to grow our donor base. She is helping us to share our story with the local Bloomington community and we believe that this will help us to reach more people and grow our organizational support.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

The broad and long-lasting benefits from the CanopyBloomington Neighborhood Tree Planting projects cannot be overstated. Trees are infrastructure that appreciate in value for decades if not centuries, and as they grow, the value of their benefits increase. Trees are critical in mitigating climate change and adaptation to heat, storm events, and drought which will increase for the foreseeable future. According to the Arbor Day Foundation, in one year a mature tree will absorb more than 48 pounds of carbon dioxide from the atmosphere. A single tree planted in the right location can significantly cool a home reducing air conditioning needs. Tree canopy cover can function as effectively as gray infrastructure to move stormwater and prevent flooding. Bloomington's urban forest produces real environmental benefits equivalent to millions of dollars annually according to the City's 2019 commissioned report on canopy cover. Yet that same study details that our canopy cover is declining, and it is inequitably distributed. Research demonstrates that increased canopy will not only improve the environment, it will afford its residents profound mental, physical, social and economic benefits. For Audrey Williams, "working with CanopyBloomington to plant trees will help me to meet neighbors and improve my neighborhood in Broadview."

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The Bloomington Neighborhood Tree Planting Project will plant 100 or more 6' to 7' native trees. The projected outcomes of this project will be increased canopy cover in communities that have compounding low socioeconomic factors and diminished high heat stress arising from the lack of healthy or sufficient canopy. The trees that we plant are already 6' to 7' tall. As they grow their shade will decrease the heat in our neighborhoods and remove CO2 from the air through photosynthesis.

To understand the direct impact of the trees planted by our organization, we will use the 2019 Bloomington tree inventory and canopy assessment as the baseline. We will inventory and geolocate all trees planted and assess how new tree plantings change urban forestry metrics and how they contribute to climate resiliency within neighborhood-level and/or block-group level project boundaries.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

CanopyBloomington was formed in 2021 from our understanding of the profound environmental, mental, and physical health benefits trees provide in our community: we are dedicated to the growth and care of our urban forest.

Alread in 2023, CanopyBloomington has strengthened our community partnerships. This spring, we are planting trees (6'- to 7') around the playground at the newly established New Hope for Families Shelter, partner with Fairview Elementary School to plant trees and coordinate STEM learning, collaborate with the AP Environmental Science class and Students Advocating for a Greener Environment (S.A.G.E) at Bloomington High School South, and host a shared day of service to plant trees with St. Thomas ELCA Lutheran Church, Beth Shalom Congregation, and University Baptist Church.

Across the country, access to and benefits of green space is not distributed equitably. Low-income and minority communities are historically under canopied and ignored by greening projects. CanopyBloomington's Neighborhood Tree Planting Program will help to raise tree canopy coverage in a number of these neighborhoods. We utilize data collected by Davey Resource Group for the City of Bloomington in 2019 to inform our decisions about which neighborhoods to target for tree plantings and then reach out to residents, businesses, places of worship, and organizations located in these areas to ensure that we are involving those that have been ignored due to historical and institutional racism and prejudice in our efforts to grow their tree canopy. We have identified target areas in Bloomington in which trees can be planted to increase both environmental and social equity. We provide education on the benefits of trees and involve residents of these neighborhoods in the planning and planting of trees at various locations within these areas (residencies, businesses, etc.) to increase personal investment and build community ties.

CanopyBloomington's tree planting programs are helping to raise tree canopy coverage by prioritizing planting in these under canopied areas so that everyone in our community can more broadly share the benefits of our urban forests. Achievement of CanopyBloomington's long term goals requires that we continually engage with the Bloomington community to improve neighborhoods by stewarding our urban tree canopy. This grant will support our staff as so that we are able to provide free 6' to 7' trees and planting assistance to under canopied neighborhoods in Bloomington.

2023 Jack Hopkins Grant Budget

CanopyBloomington	Bloomington Neighborhood Tree Planting Project		
Total Project Cost	\$41,000		
	Totals	Other Income Sources	JHSS Grant
FUNDS			
JHSS Grant			15,800.00
Other Grants		25,200	
Other Income Sources		0	
TOTAL PROJECT FUNDS	41,000.00	25,200.00	15,800.00
EXPENSES			
Urban Forester (20 hrs per week for 32 weeks.)		0	12,800.00
Administrative Director (10 hrs per week for 15 weeks)		0	3000.00
Trees & Tree Supplies		25,200.00	
TOTAL PROJECT EXPENSES	41,000.00	25,200.00	15,800.00

CanopyBloomington

Statement of Activity

January - December 2022

	TOTAL
Revenue	
Contributed income	
Business Supporters	551.44
Canopy T-Shirts 2022	209.43
Donations directed by individuals	-30.08
Government grants & contracts	4,170.07
Grants	53,939.86
Individual Donations	8,603.30
Major Donations	21,593.96
Peer Fundraising	564.11
Recurring Donations	3,999.92
Sponsorships	5,000.00
Website Donations	49,661.60
Total Contributed income	148,263.61
Sales	
Earned Revenue--Tree Plantings/Services	100.00
Total Sales	100.00
Uncategorized Income	30.08
Total Revenue	\$148,393.69
GROSS PROFIT	\$148,393.69
Expenditures	
Advertising & marketing	174.40
Educational and Outreach Events/Opportunities	195.00
Fundraising Costs	1,781.21
Total Advertising & marketing	2,150.61
Insurance	1,324.00
Office expenses	29.46
Dues & Subscriptions/Software	2,865.36
Memberships & subscriptions	210.00
Office supplies	197.40
Total Office expenses	3,302.22
Payroll expenses	36,663.24
Employer Liability	4,092.50
Salaries & wages	3,306.19
Withholding	6,415.69
Total Payroll expenses	50,477.62
Professional Development	492.34
Supplies	419.19
Educational Supplies	364.18
Total Supplies	783.37

CanopyBloomington

Statement of Activity
January - December 2022

	TOTAL
Trees	100.00
Tree Maintenance Supplies	1,496.03
Tree Needs	1,440.47
Trees	9,159.80
Total Trees	12,196.30
Total Expenditures	\$70,726.46
NET OPERATING REVENUE	\$77,667.23
NET REVENUE	\$77,667.23



Department of the Treasury
Internal Revenue Service
Tax Exempt and Government Entities
P.O. Box 2508
Cincinnati, OH 45201

CANOPYBLOOMINGTON INC
C/O SHERYL WOODHOUSE
1026 S DUNN ST
BLOOMINGTON, IN 47401

Date:
09/09/2021
Employer ID number:
86-2689176
Person to contact:
Name: Ms. Chien
ID number: 32071
Telephone: (877) 829-5500
Accounting period ending:
December 31
Public charity status:
170(b)(1)(A)(vi)
Form 990 / 990-EZ / 990-N required:
Yes
Effective date of exemption:
March 17, 2021
Contribution deductibility:
Yes
Addendum applies:
No
DLN:
26053509009721

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

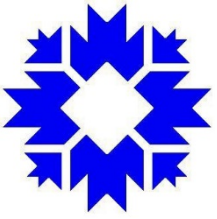
If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

Sincerely,

Stephen A. Martin
Director, Exempt Organizations
Rulings and Agreements

Letter 947 (Rev. 2-2020)
Catalog Number 35152P



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING
COMMITTEE 2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Catholic Charities Bloomington

Address:

803 N. Monroe St. Suite B Bloomington, IN 47404

Phone: 812-332-1262

E-Mail: mstribling@ccbin.org

Website: www.ccbin.org

President of Board of Directors: Judith Williams

Name of Executive Director: David Bethuram

Phone: 317-236-1530

E-Mail: dbethuram@archindy.org

Name of Grant Writer: Michael Stribling

Phone: 812-332-1262

E-Mail: mstribling@ccbin.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
14	1	10

MISSION STATEMENT *(150 words or less)*

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission of Catholic Charities Bloomington Counseling Services is to serve all individuals, all couples, and all families by increasing accessibility to quality mental health care in our community.

PROJECT INFORMATION

Name of the project to be funded:

Telehealth Infrastructure Support Initiative

Total cost of project: \$289,381

Requested amount of Jack Hopkins funding: \$43,600

Number of City residents to be served by this project in 2023: 450

Number of clients to be served by this project in 2023: 600

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Catholic Charities Bloomington requests \$43,600 towards our Telehealth Infrastructure Support initiative. Since March 2019, Catholic Charities Bloomington has been able to deliver a robust offering of therapeutic services via telehealth. This service-delivery includes trauma-informed, evidence-based therapy for children and adults, individuals and families, as well as groups. As the pandemic has changed and become endemic, we have continued to offer these important services to clients facing barriers such as transportation, childcare hardships, and isolating mental illness among other hardships making telehealth vital. In 2023, two-thirds of our clients are served via telehealth. Telehealth allows tremendous flexibility, though it requires an infrastructure with significant hidden expense. Our Telehealth Infrastructure Support request will provide the needed infrastructure to continue this vital service.

In the past, insurance billing revenue has covered some of these expenses in addition to community support. In the latter half of 2022 a significant insurance provider covering 14% of our clients withheld payment during a 7-month audit period. Though audits are routine, this was exceptional in that \$237,533 in charges were delayed with a reimbursement range of .50-.70 cents on the dollar totaling at minimum \$118,767 in payments withheld. As a result, the agency and donors have been stretched thin to maintain existing services to our clients and unable to address new needs. These funds will ensure we can continue to serve our community from a strong foundation and support programming for the community's emerging needs.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

Same as agency address

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

Permits, variances, and approvals are not required for this project.

PROJECT COSTS

Is this request for operational funds? *(e.g., salaries, rent, vouchers, etc),*

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: *(Indicate source, amount, and whether confirmed or pending):*

- Insurance revenue:
o \$414,977 in 21-22
o \$273,774 in 22-23 (so far)
- Current grants:
o \$3,000 SCIREMC Grant (Purchasing telehealth equipment for conf. Room, tv/speakers)

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will request reimbursement on a monthly basis.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

Catholic Charities Bloomington is applying for other grant resources to support our operating costs with payment potentially beginning in May 2023 and again in the fall.

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

This infrastructure funding will allow CCB to return to a position where we can create new and needed programs for the community. Historically, we have used grant money to fund new children’s therapists, on-site programming at agencies serving low-income families, and other services desperately needed by Bloomington’s most vulnerable residents. Funds awarded by the Jack Hopkins Social Services grant will solidify coverage of our foundational infrastructure so that other grant funds can be leveraged to create new opportunities for services and collaboration.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Isalus Medical Records Software	30000
Priority #2	Zoom	1500
Priority #3	AME IT Support	6600
Priority #4	DocuSign	1500
Priority #5	Digital Phone Service	3000
Priority #6	Internet	1000
Priority #7		
Total Requested		43600

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

The Telehealth Infrastructure Support Initiative specifically targets the needs of the most vulnerable citizens of Bloomington. Telehealth has increased access to those facing poverty and generational trauma by bringing the mental health supports directly to their homes. This fits into the City of Bloomington's strategic plan to improve the communities for low- and moderate-income families (<https://bloomington.in.gov/sites/default/files/2021-08/Strategic%20Plan.pdf>, p. 1). Telehealth also makes our agency more accessible in times of mental health crisis for our clients as we can now have HIPPA compliant interactions over the phone or on Zoom. This corresponds with "Crisis Services" on p. 147-149 of the Service Community Assessment of Needs (<https://www.monroeunitedway.org/sites/monroeunitedway.org/files/SCAN2012-Ch7.pdf>). Telehealth provides flexibility to our community members who live at the extreme end of the poverty scale of which Medicaid provides insurance support for 70-75% of our agency's clients. Two-thirds of our client sessions are currently utilizing tele-health causing a significant increase in mental health treatment for those in most need of support in our community. These services correspond with the Housing and Neighborhood Development Dept's consolidated plan's Goals and Objectives as "Services for Community Members in Need," "Non-housing Community Development," and "Public Services" (<https://bloomington.in.gov/sites/default/files/2021-08/Consolidated%20Plan%2020-24-.pdf>, p. 120).

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), you must detail your plan for future funding.

CCB's funding request covers 6-months of telehealth infrastructure expense. This infrastructure was initiated in the past by Covid emergency relief funds. Afterwards, the expenses were covered by the operating budget. However, this has been taxed by the insurance reimbursement withholding. After December 2023, expenses will be re-absorbed into the CCB annual budget as typical prior to the fiscal demand created by insurance reimbursement withholding. The close of the grant and end of the fiscal demand will coincide in December 2023.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

One gain from the Covid-19 tragedy was the viability and permanency of telehealth. Prior to 2020, telehealth services for those with barriers of transportation, low-income, time rigidity, mental illness, childcare gaps, et al were a pipe dream with years to fruition. The pandemic fast-tracked telehealth needs such as high-speed internet, HIPAA protocols, insurance cooperation, evidence-based interventions, and telehealth providers – making mental health treatment accessible, affordable, and – in some cases – possible. CCB’s Telehealth Infrastructure project will fortify our agency’s ability to preserve this important modality for Bloomington residents served by tele-mental health services.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Catholic Charities Bloomington will track, measure, and report on the following outcome indicators related to our Tele-Health Infrastructure Support initiative:

- # of weekly telehealth sessions provided by CCB for current clients
- # of telehealth clients listed as “some progress made” and in progress notes

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

The therapeutic services offered by Catholic Charities Bloomington has been enhanced by the telehealth infrastructure we have implemented as a result of the Covid 19 pandemic. Prior to Covid, all of our therapy sessions were legally required to be in a face to face in person model in our offices. Due to the pandemic and our agencies' need to continue to support our clients during this time of crisis, we were legally allowed to provide therapy services via the phone and on Zoom in a HIPPA compliant format for the first time and these laws remain in place. Our agency's mission is to serve those who experience marginalized factors in their lives such as poverty and generational trauma. Tele-health has changed the face of therapy for the clients of our agency of which 70% utilize Medicaid as their source of support for health care. Clients no longer need to choose between buying food and supplies for their families, paying for gas to drive to our office, or paying for childcare to attend therapy appointments. Telehealth reduces the stigma of mental health treatment because children and families can remain in the familiar surroundings of their home while working with our trained therapists to process the emotional stress and trauma they have faced in their lives. Tele-health offers additional conveniences as clients can now benefit from therapy during their lunch hour or right after their children go to school and before they go to work, reducing the amount of time needed to miss work or school for therapy. The generous funding from the Jack Hopkins Social Services Grant will support our agencies mission to help everyone regardless of any human characteristic as our logo tag line states that we are "Providing Help, Creating Hope, Serving All."

Category	Item	Totals	Grant Request	Other funding sources
Telehealth Sessions				
	100% telehealth therapists' salary and benefits	\$198,981	\$0	Donors, insurance revenue, Archdiocese subsidy
Telehealth Infrastructure				
	Zoom (July-Dec 2023)	\$1,500	\$1,500	
	Zoom (Jan-June 2024)	\$1,500	\$0	Donors, insurance revenue, Archdiocese subsidy
	iSalus Electronic Medical Records (July-Dec 2023)	\$30,000	\$30,000	
	iSalus Electronic Medical Records (Jan-June 2024)	\$30,000	\$0	Donors, insurance revenue, Archdiocese subsidy
	IT Support (AME) (July-Dec 2023)	\$6,600	\$6,600	
	IT Support (AME) (Jan-June 2024)	\$6,600	\$0	Donors, insurance revenue, Archdiocese subsidy
	DocuSign (July-Dec 2023)	\$1,500	\$1,500	
	DocuSign (Jan-June 2024)	\$1,500	\$0	Donors, insurance revenue, Archdiocese subsidy
	Digital phone service (July-Dec 2023)	\$3,000	\$3,000	
	Digital phone service (Jan-June 2024)	\$3,000	\$0	Donors, insurance revenue, Archdiocese subsidy
	Internet (July-Dec 2023)	\$1,000	\$1,000	
	Internet (Jan-June 2024)	\$1,000	\$0	Donors, insurance revenue, Archdiocese subsidy
	On-site infrastructure to connect telehealth therapists to CCB	\$3,200	0	SCI REMC
	TOTAL PROGRAM COST =	\$289,381	0	
	TOTAL GRANT REQUEST =	\$43,600	\$43,600	
	% of program cost requested =	15.1%		

FYTD BUDGET VS. FYTD ACTUAL - EXPANDED BY LOCATION

	All Locations					
	Catholic Charities Bloomington, Inc.			All Locations		
	Year To Date			Year To Date		
	June 30, 2023			June 30, 2023		
	Actual	Budget	Fav (Unfav)	Actual	Budget	Fav (Unfav)
Revenue						
Contribution Revenue	54,445	67,816	(13,371)	54,445	67,816	(13,371)
Program Fee Revenue	396,158	686,000	(289,842)	396,158	686,000	(289,842)
Grant Revenue and Other Public Support Revenue	43,353	217,357	(174,005)	43,353	217,357	(174,005)
Fundraising Events - Net	1,002	28,000	(26,998)	1,002	28,000	(26,998)
Total Revenue	\$494,958	\$999,173	\$(504,216)	\$494,958	\$999,173	\$(504,216)
Expenses						
Salaries And Wages Expense	516,173	734,632	218,460	516,173	734,632	218,460
Payroll Taxes And Benefits Expense	107,220	167,375	60,155	107,220	167,375	60,155
Health Care Costs, net						
Health Care Costs, gross						
50201 - Health Claims	1,238	0	(1,238)	1,238	0	(1,238)
Total Health Care Costs, gross	1,238	0	(1,238)	1,238	0	(1,238)
Total Health Care Costs, net	1,238	0	(1,238)	1,238	0	(1,238)
Professional Services Expense	43,308	61,097	17,789	43,308	61,097	17,789
Admin And Supplies Expense	8,235	14,800	6,565	8,235	14,800	6,565
Repairs And Maintenance Expense	176	2,040	1,864	176	2,040	1,864
Occupancy Costs	42,218	54,720	12,502	42,218	54,720	12,502
Bad Debt Expense	(17,000)	0	17,000	(17,000)	0	17,000
Contribution Expense	500	0	(500)	500	0	(500)
Other Expenses	21,008	9,801	(11,207)	21,008	9,801	(11,207)
Total Expenses	\$723,076	\$1,044,465	\$321,390	\$723,076	\$1,044,465	\$321,390
Change in Net Assets	\$(228,118)	\$(45,292)	\$(182,826)	\$(228,118)	\$(45,292)	\$(182,826)

FULL FISCAL YEAR BUDGET - EXPANDED BY LOCATION

	All Locations	
	Catholic Charities Bloomington, Inc.	All Locations
	Year Ending	Year Ending
	06/30/2023	06/30/2023
	Budget	Budget
All amounts in \$000s		
Revenue		
Contribution Revenue	68	68
Program Fee Revenue	686	686
Grant Revenue and Other Public Support Revenue	217	217
Fundraising Events - Net	28	28
Total Revenue	\$999	\$999
Expenses		
Salaries And Wages Expense	734	734
Payroll Taxes And Benefits Expense	168	168
Professional Services Expense	61	61
Admin And Supplies Expense	15	15
Repairs And Maintenance Expense	2	2
Occupancy Costs	54	54

All Locations

	Catholic Charities Bloomington, Inc.	All Locations
	Year Ending	Year Ending
	06/30/2023	06/30/2023
	Budget	Budget
All amounts in \$000s		
Other Expenses	10	10
Total Expenses	\$1,044	\$1,044
Change in Net Assets	\$(45)	\$(45)

FYTD ACTUAL - EXPANDED BY LOCATION

All Locations

	Catholic Charities Bloomington, Inc.	All Locations
	Year To Date	Year To Date
	June 30, 2023	June 30, 2023
	Actual	Actual
Change in Net Assets		
Revenue		
Contribution Revenue	54,445	54,445
Program Fee Revenue	396,158	396,158
Grant Revenue and Other Public Support Revenue	43,353	43,353
Fundraising Events - Net	1,002	1,002
Total Revenue	494,958	494,958
Expenses		
Salaries And Wages Expense	516,173	516,173
Payroll Taxes And Benefits Expense	107,220	107,220
Health Care Costs, net	1,238	1,238
Professional Services Expense	43,308	43,308
Admin And Supplies Expense	8,235	8,235
Repairs And Maintenance Expense	176	176
Occupancy Costs	42,218	42,218
Bad Debt Expense	(17,000)	(17,000)
Contribution Expense	500	500
Other Expenses	21,008	21,008
Total Expenses	723,076	723,076
Change in Net Assets	(228,118)	(228,118)

Archdiocese of Indianapolis
Profit and Loss
FYTD as of June 30, 2023

All Locations
Catholic Charities Bloomington, Inc.
Year To Date
June 30, 2023

	Actual	Budget	Fav (Unfav)
Expenses			
Salaries And Wages Expense			
50000 - Wages - Lay	516,173	734,632	(218,459)
Total Salaries And Wages Expense	516,173	734,632	(218,459)
Payroll Taxes And Benefits Expense			
50101 - FICA Expense	38,795	55,052	(16,257)
50102 - Workers Comp - Paid to Arch	1,263	1,895	(632)
50104 - Health Insurance	47,703	81,240	(33,537)
50110 - Lay Retirement	19,459	29,188	(9,729)
Total Payroll Taxes And Benefits Expense	107,220	167,375	(60,155)
Health Care Costs, net			
Health Care Costs, gross			
50201 - Health Claims	1,238	0	1,238
Total Health Care Costs, gross	1,238	0	1,238
Total Health Care Costs, net	1,238	0	1,238
Professional Services Expense			
51000 - Professional Fees	8,038	18,762	(10,724)
51001 - Professional Fees - Legal	1,025	0	1,025
51004 - Professional Fees - Background Checks	28	100	(72)
51006 - Professional Services - Security	28	335	(308)
51009 - Software as a Service (Saas)	34,189	41,900	(7,711)
Total Professional Services Expense	43,308	61,097	(17,790)
Admin And Supplies Expense			
Equipment Rental Expense			
53000 - Office Equipment Rental Expense	2,711	5,000	(2,288)
Total Equipment Rental Expense	2,711	5,000	(2,288)
General Office Expenses			
53200 - Office Supplies	2,273	4,200	(1,927)
53201 - Postage & Shipping	816	1,330	(514)
53202 - Printing	885	1,020	(136)
53203 - Publicity & Advertising	50	650	(600)
Total General Office Expenses	4,024	7,200	(3,177)
Program Expenses			
53300 - Program Expense - Food	2	100	(97)
53301 - Program Expense - Materials and Supplies	1,497	2,500	(1,003)
Total Program Expenses	1,499	2,600	(1,100)
Total Admin And Supplies Expense	8,234	14,800	(6,565)
Repairs And Maintenance Expense			
Maintenance And Cleaning Supplies Expense (R&M)			
55100 - Maintenance and Cleaning Supplies (R&M)	0	2,040	(2,040)
Total Maintenance And Cleaning Supplies Expense (R&M)	0	2,040	(2,040)
Repairs And Maintenance Expense - Building			
55300 - Repairs and Maintenance - Building	33	0	32
Total Repairs And Maintenance Expense - Building	33	0	32
Repairs And Maintenance Expense - Equipment			
55400 - Repairs and Maintenance - Equipment	144	0	145
Total Repairs And Maintenance Expense - Equipment	144	0	145
Total Repairs And Maintenance Expense	177	2,040	(1,863)
Occupancy Costs			

Archdiocese of Indianapolis
Profit and Loss
FYTD as of June 30, 2023

All Locations
Catholic Charities Bloomington, Inc.
Year To Date
June 30, 2023

	Actual	Budget	Fav (Unfav)
57002 - Utilities - Electricity	3,898	2,976	921
57003 - Utilities - Gas	207	2,484	(2,277)
57004 - Utilities - Water	83	984	(901)
57005 - Telecommunications - Land Line	6,372	0	6,372
57007 - Internet and Cable	(607)	4,800	(5,406)
57008 - Building Rental	30,006	40,008	(10,002)
57011 - Trash	39	468	(429)
57013 - Building Cleaning/Janitorial Expense	2,220	3,000	(780)
Total Occupancy Costs	42,218	54,720	(12,502)
Bad Debt Expense			
59000 - Bad Debt Expense	(17,000)	0	(17,000)
Total Bad Debt Expense	(17,000)	0	(17,000)
Contribution Expense			
Contribution Expense			
60300 - Contribution Expense	500	0	500
Total Contribution Expense	500	0	500
Total Contribution Expense	500	0	500
Other Expenses			
Other Expenses			
90000 - Miscellaneous Expense	3	0	3
90001 - Dues & Memberships	4,351	0	4,351
90002 - Registration Fees for Conferences / Meetings / Events	2,970	1,800	1,170
90003 - Bank Charges & Fees	13,072	6,000	7,072
Total Other Expenses	20,396	7,800	12,596
Travel-Related Expenses			
91000 - Travel - Hotel / Lodging	0	500	(500)
91001 - Meals - Business	103	501	(398)
91002 - Travel - Mileage	0	500	(500)
Total Travel-Related Expenses	103	1,501	(1,398)
Hosting Conferences / Meetings Expense			
92001 - Hosting Conferences & Meetings - Food and Beverage	509	500	9
Total Hosting Conferences / Meetings Expense	509	500	9
Total Other Expenses	21,008	9,801	11,207
Total Expenses	\$ 723,076	\$ 1,044,465	\$ (321,389)

Archdiocese of Indianapolis
Profit and Loss
FYTD as of June 30, 2023

All Locations
All Locations
Year To Date
June 30, 2023

	Actual	Budget	Fav (Unfav)
Expenses			
Salaries And Wages Expense			
50000 - Wages - Lay	516,173	734,632	(218,459)
Total Salaries And Wages Expense	516,173	734,632	(218,459)
Payroll Taxes And Benefits Expense			
50101 - FICA Expense	38,795	55,052	(16,257)
50102 - Workers Comp - Paid to Arch	1,263	1,895	(632)
50104 - Health Insurance	47,703	81,240	(33,537)
50110 - Lay Retirement	19,459	29,188	(9,729)
Total Payroll Taxes And Benefits Expense	107,220	167,375	(60,155)
Health Care Costs, net			
Health Care Costs, gross			
50201 - Health Claims	1,238	0	1,238
Total Health Care Costs, gross	1,238	0	1,238
Total Health Care Costs, net	1,238	0	1,238
Professional Services Expense			
51000 - Professional Fees	8,038	18,762	(10,724)
51001 - Professional Fees - Legal	1,025	0	1,025
51004 - Professional Fees - Background Checks	28	100	(72)
51006 - Professional Services - Security	28	335	(308)
51009 - Software as a Service (Saas)	34,189	41,900	(7,711)
Total Professional Services Expense	43,308	61,097	(17,790)
Admin And Supplies Expense			
Equipment Rental Expense			
53000 - Office Equipment Rental Expense	2,711	5,000	(2,288)
Total Equipment Rental Expense	2,711	5,000	(2,288)
General Office Expenses			
53200 - Office Supplies	2,273	4,200	(1,927)
53201 - Postage & Shipping	816	1,330	(514)
53202 - Printing	885	1,020	(136)
53203 - Publicity & Advertising	50	650	(600)
Total General Office Expenses	4,024	7,200	(3,177)
Program Expenses			
53300 - Program Expense - Food	2	100	(97)
53301 - Program Expense - Materials and Supplies	1,497	2,500	(1,003)
Total Program Expenses	1,499	2,600	(1,100)
Total Admin And Supplies Expense	8,234	14,800	(6,565)
Repairs And Maintenance Expense			
Maintenance And Cleaning Supplies Expense (R&M)			
55100 - Maintenance and Cleaning Supplies (R&M)	0	2,040	(2,040)
Total Maintenance And Cleaning Supplies Expense (R&M)	0	2,040	(2,040)
Repairs And Maintenance Expense - Building			
55300 - Repairs and Maintenance - Building	33	0	32
Total Repairs And Maintenance Expense - Building	33	0	32
Repairs And Maintenance Expense - Equipment			
55400 - Repairs and Maintenance - Equipment	144	0	145
Total Repairs And Maintenance Expense - Equipment	144	0	145
Total Repairs And Maintenance Expense	177	2,040	(1,863)
Occupancy Costs			

Archdiocese of Indianapolis
Profit and Loss
FYTD as of June 30, 2023

All Locations
All Locations
Year To Date
June 30, 2023

	Actual	Budget	Fav (Unfav)
57002 - Utilities - Electricity	3,898	2,976	921
57003 - Utilities - Gas	207	2,484	(2,277)
57004 - Utilities - Water	83	984	(901)
57005 - Telecommunications - Land Line	6,372	0	6,372
57007 - Internet and Cable	(607)	4,800	(5,406)
57008 - Building Rental	30,006	40,008	(10,002)
57011 - Trash	39	468	(429)
57013 - Building Cleaning/Janitorial Expense	2,220	3,000	(780)
Total Occupancy Costs	42,218	54,720	(12,502)
Bad Debt Expense			
59000 - Bad Debt Expense	(17,000)	0	(17,000)
Total Bad Debt Expense	(17,000)	0	(17,000)
Contribution Expense			
Contribution Expense			
60300 - Contribution Expense	500	0	500
Total Contribution Expense	500	0	500
Total Contribution Expense	500	0	500
Other Expenses			
Other Expenses			
90000 - Miscellaneous Expense	3	0	3
90001 - Dues & Memberships	4,351	0	4,351
90002 - Registration Fees for Conferences / Meetings / Events	2,970	1,800	1,170
90003 - Bank Charges & Fees	13,072	6,000	7,072
Total Other Expenses	20,396	7,800	12,596
Travel-Related Expenses			
91000 - Travel - Hotel / Lodging	0	500	(500)
91001 - Meals - Business	103	501	(398)
91002 - Travel - Mileage	0	500	(500)
Total Travel-Related Expenses	103	1,501	(1,398)
Hosting Conferences / Meetings Expense			
92001 - Hosting Conferences & Meetings - Food and Beverage	509	500	9
Total Hosting Conferences / Meetings Expense	509	500	9
Total Other Expenses	21,008	9,801	11,207
Total Expenses	\$ 723,076	\$ 1,044,465	\$ (321,389)

Archdiocese of Indianapolis
Profit and Loss
FYTD as of June 30, 2023

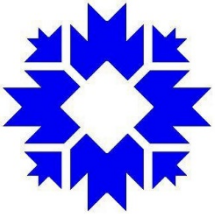
All Locations
Catholic Charities Bloomington, Inc.
Year To Date
June 30, 2023

	Actual	Budget	Fav (Unfav)
Revenue			
Contribution Revenue			
Contribution Revenue - General			
42000 - Contribution Revenue	24,829	40,000	(15,171)
42001 - Contribution Revenue - Appeals	4,996	6,000	(1,004)
42004 - Contribution Revenue - NAP Credit	19,370	19,316	54
42005 - Contribution Revenue - Foundations	5,250	2,500	2,750
Total Contribution Revenue - General	<u>54,445</u>	<u>67,816</u>	<u>(13,371)</u>
Program Fee Revenue			
Program Fee Revenue			
45000 - Program Fees	577,480	477,750	99,730
45001 - Program Fee Adjustments	(464,814)	(451,500)	(13,314)
45006 - Program Fees - Third Party Payments	58,401	110,250	(51,849)
45007 - Program Fees - Medicare / Medicaid	225,091	549,500	(324,409)
Total Program Fee Revenue	<u>396,158</u>	<u>686,000</u>	<u>(289,842)</u>
Total Program Fee Revenue	<u>396,158</u>	<u>686,000</u>	<u>(289,842)</u>
Grant Revenue and Other Public Support Revenue			
United Way Revenue			
46000 - United Way (Not Donor Options)	13,571	14,600	(1,029)
46001 - United Way Donor Options	480	6,257	(5,777)
Total United Way Revenue	<u>14,051</u>	<u>20,857</u>	<u>(6,806)</u>
Grant Revenue			
46100 - Gov't Grants - Federal	2,433	6,000	(3,567)
46102 - Gov't Grants - Local	3,260	90,000	(86,740)
46103 - Grants from Non-gov't Entities	23,609	100,500	(76,892)
Total Grant Revenue	<u>29,302</u>	<u>196,500</u>	<u>(167,199)</u>
Total Grant Revenue and Other Public Support Revenue	<u>43,353</u>	<u>217,357</u>	<u>(174,005)</u>
Fundraising Events - Net			
Fundraising Event Revenue			
47000 - Fundraising Events Revenue - Contributions	152	28,000	(27,848)
47001 - Fundraising Events Revenue - Sponsorship	850	2,000	(1,150)
Total Fundraising Event Revenue	<u>1,002</u>	<u>30,000</u>	<u>(28,998)</u>
Fundraising Event Expense			
47105 - Fundraising Events Expense - Other Direct Expenses	0	(2,000)	2,000
Total Fundraising Event Expense	<u>0</u>	<u>(2,000)</u>	<u>2,000</u>
Total Fundraising Events - Net	<u>1,002</u>	<u>28,000</u>	<u>(26,998)</u>
Total Revenue	\$ <u>494,958</u>	\$ <u>999,173</u>	\$ <u>(504,216)</u>

Archdiocese of Indianapolis
Profit and Loss
FYTD as of June 30, 2023

All Locations
All Locations
Year To Date
June 30, 2023

	Actual	Budget	Fav (Unfav)
Revenue			
Contribution Revenue			
Contribution Revenue - General			
42000 - Contribution Revenue	24,829	40,000	(15,171)
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Total Fundraising Event Expense	<u>0</u>	<u>(2,000)</u>	<u>2,000</u>
Total Fundraising Events - Net	<u>1,002</u>	<u>28,000</u>	<u>(26,998)</u>
Total Revenue	\$ <u>494,958</u>	\$ <u>999,173</u>	\$ <u>(504,216)</u>



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Community Justice and Mediation Center

Address:

205 S. Walnut St., Suite 16, Bloomington Indiana

Phone: 812-336-8677

E-Mail: director@cjamcenter.org

Website: www.cjamcenter.org

President of Board of Directors: Vanessa Roberts

Name of Executive Director: Liz Grenat

Phone: 812-336-8677 wk 812-671-3889 c

E-Mail: director@cjamcenter.org

Name of Grant Writer: Liz Grenat

Phone: same as above

E-Mail: _____

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
2	2 (paid) 2 (volunteer)	45-55

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The Community Justice & Mediation Center's mission is to promote a civil and just community through mediation, education, facilitation and restorative justice programs. CJAM envisions a fair community that learns from conflict, prevents harm, and grows in understanding. We are committed to making our services accessible to everyone who needs them, especially the undeserved, and to meet emerging community needs.

PROJECT INFORMATION

Name of the project to be funded:

Eviction Prevention Project: Mediation, Program Management, Navigation and Support

Total cost of project: \$60,526

Requested amount of Jack Hopkins funding: \$21,283

Number of City residents to be served by this project in 2023: 385

Number of clients to be served by this project in 2023: 550

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$21,283 to provide on-going operational support for the Eviction Prevention Project (EPP) by providing free landlord-tenant mediation services, project management, data collection, social service referrals and navigation services for tenants and landlords before, during or after eviction proceedings. We also provide community outreach, education and awareness activities. The goal is to prevent and reduce evictions and improve overall housing stability for renters in the City of Bloomington and Monroe County, which primarily impact low-income and other underrepresented households.

This year, we are also requesting funds to support piloting two eviction sealing clinics. The state of Indiana recently passed a law allowing tenants who received filings, but were not evicted, to have their records sealed. This is another important step in helping people remain housed.

Please note: while we are not requesting funds as a collaborative, the Eviction Prevention Project is a collaboration between the Monroe County Courts, CJAM, Justice Unlocked and D-10/Indiana Pro Bono and Indiana Legal Services.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

We have the following confirmed funding: Community Foundation (\$3530), CDBG (\$ 10,763). 50% of the \$2000 fundraising dollars have been secured.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We plan to submit monthly claims and will draw down funds by December. 8, 2023.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

Each week CJAM provides four volunteer mediators, and a volunteer court liaison, at regular eviction and damages hearings, for a total of 5 volunteers@ 3 hours @ 2 sessions @ \$27/hr @ 25 weeks = \$20,250 leveraged dollars. In addition, CJAM volunteer office manager and program director spend a total 4 hours a week @ \$27.00 for 25 weeks, providing administrative/supervisory support = \$2,700, for a total of \$22,950 in-kind support.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	CJAM Staffing	\$18,425.00
Priority #2	Equip & Technology	\$508.00
Priority #3	Indirect Costs	\$1000.00
Priority #4	Printing/Office Supplies	\$450.00
Priority #5	Eviction Sealing Pilot related expenses)\$300 supplies, \$600 attorney stipends)	\$900.00
Priority #6		
Priority #7		
Total Requested		\$21,283.00

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

In the City of Bloomington, 76% percent of low-income renters (6,805 households) in the city are extremely cost burdened, paying more than 50% of their income on housing (Source: U.S. Housing and Urban Development Comprehensive Housing Affordability Strategy data, 2011- 2015). This makes these renters extremely vulnerable to experiencing an eviction. The **Heading Home Plan**: (Updated March 2021) has identified the following priorities:

Goal #1: Invest in strategies that prevent homelessness:

Strategy 3: Initiate practices that will assist households:

- Action Step 2: Expand access to and create awareness of financial assistance and housing stability services
- Action Step 3: Expand access/increase awareness of emergency rental assistance funds and eviction diversion strategies.
- Action Step 4: Address legal issues that are barriers to stable housing and determine ways to increase access to mediation and legal services for those at risk of housing insecurity.

2020 – 2024 HAND Consolidated Plan: prioritizes and recommends providing assistance to non-profit organizations that provide services to “improve the quality of life and to help extremely low-income individuals and families avoid becoming homeless.”

2012 SCAN: Identified the lack of affordable legal services and identified the need for mediation services; and the need for continued inter-agency collaboration.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

We are asking for operational funds that will partially support our programming. We have worked diligently to diversify funding since launching the project in 2019. We continue to identify and secure local, state and/or regional funding sources (government funding, private foundations), in addition to doing fundraising. This year, we will be working with United Way/Heading Home to develop a plan to build the capacity of our community to sustain these eviction prevention and intervention services. We can not do this alone.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Between 700 - 900 evictions are filed each year in Monroe County. Eviction is a traumatizing and destabilizing event that puts individuals and families on a path to financial, health, and social challenges. Housing costs in Monroe County are some of the highest in Indiana and it is estimated that 76% of extremely low-income renters (6,805 households) in the city are cost-burdened, paying more than 50% of their income on housing. An eviction on one's record makes it extremely hard to rent in the future, and can even ban a person from accessing government housing assistance. Parents may lose their jobs because of the instability and have difficulty finding a new one, further exacerbating the crisis (Desmond and Gershenson 2016). Children experience educational disruptions which can negatively affect their achievement (Vásquez-Vera et al. 2017). At the same time, landlords struggle to figure out ways to work effectively with tenants and do not consider eviction a successful outcome. Best practices show that eviction prevention and diversion programs that provide a set of holistic services to both tenants and landlords have beneficial outcomes. These elements include strong support and leadership of local courts, access to legal assistance/advice, mediation services along with social service and housing referrals, navigation and rent assistance, are important tools for empowering better outcomes. (Ebiinger & Clysdale, 2020)

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

- a. 250 mediations provided (serving 500+ individuals) before or during eviction court proceedings
- b. 70% are city residents
- c. 225 tenants (90 %) are low-income household
- d. 60% of mediated cases will preserve tenancy or mediate a voluntary move-out
- e. 300 referrals will be made for social services, financial assistance, and/or housing supports
- f. 2 eviction sealing clinics will be offered
- g. Track the number of default hearings (tenant/landlord failed to appear) (51 in 2022 which is a substantial decline over time we have been providing reminder texts and court navigation supports.)

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

EPP has been an important community partner in providing mediation to landlords and tenants during and out-side of court hours, and in helping tenants who might need to find new homes with housing navigation, financial resources and social services. We do marketing and outreach throughout the community to raise awareness of the services, and provide landlord/tenant education.

More about the services we provide:

Rental assistance referrals: we refer tenants and landlords to the IHEDA COVID relief application portal (when it is open), and assist them in navigating the application process. We also provide their Township Trustee contact information and other community resources for rental assistance. Not only does this support continued tenancy and reduce arrears, it provides an income stream to the landlords that they may not otherwise have.

Continuity of housing through mediated agreements: CJAM provides mediation services to negotiate agreements between landlords and tenants during eviction court & damages hearings, and when possible, before, eviction/damages hearing. The goal is for tenants to remain housed, or for Voluntary Surrender agreements allowing more time than what would typically be granted by the Court. CJAM also provides outreach and follow-up with landlords and tenants post eviction.

Temporary housing/shelter referrals: In situations where tenants are vacating with no housing options, we provide direct referrals to local shelters for temporary housing, food assistance and case management support.

Court Navigation and Referral Support: EPP Coordinator provides individualized support to landlords and tenants and provides targeted assistance through referrals, education, and follow up, to help relieve anxiety, provide timely information about the eviction process, and help to propel the person to take steps towards improving their situation.

Hearing Notice/Documentation: We communicate with tenants who did not receive service about their upcoming hearings, along with sending reminder texts/calls to tenants the day before or the day of their hearing. Our goal is to reduce tenant default judgments (no show) that lead to vacate the premises orders (eviction).

Enhanced efficiencies: We continue to improve data collection through a web-based database system that is used to improve efficiencies, communication and to track data and case outcomes. The gravity of eviction necessitates meticulous tracking of court dates, eviction dates and status to ensure the right priorities are set. In 2022 we began collecting demographic data. We conduct regular mediation debrief sessions, and hold bi-monthly meetings of all collaborators and quarterly meetings with the courts.

2023 CJAM - Jack Hopkins Budget Request			
Community Justice & Mediation Center (CJAM)		Eviction Prevention Project	
Total Project Cost			
FUNDS	Totals	Other	JHSS Grant
JHSS Grant	\$21,283	\$0	\$21,283
Other Grants	\$14,293	\$14,293	\$0
CJAM Pro-Bono Mediator and Admin Time	\$22,950	\$22,950	\$0
Fund Raising	\$2,000	\$2,000	\$0
TOTAL PROJECT FUNDS	\$60,526	\$39,243	\$21,283
EXPENSES	Totals	Other	JHSS Grant
Staffing			
CJAM Director	\$3,250	\$3,250	\$0
EPP Cordinator (20 Hrs/wk @ \$27/hr x 25 weeks)	\$13,500	\$0	\$13,500
CJAM Landlord-Tenant Case Manager: 15 hrs./week @ \$26 hr. for 25 weeks	\$9,750	\$9,750	\$0
CJAM EPP Assistant Case Manager: 5 hrs/wk hrs @ \$19/hr for 25 weeks	\$2,375	\$0	\$2,375
CJAM EPP Court-based Asisstant: 6 hrs/wk @ \$17/hr for 25 Weeks	\$2,550	\$0	\$2,550
CJAM Pro-Bono Mediator and Admin Time	\$22,950	\$22,950	\$0
Project Supplies			
Printing	\$900	\$500	\$400
Office Supplies	\$200	\$150	\$50
2 Eviction Sealing Clinics (Printing, Supplies, Food)	\$300	\$0	\$300
Equipment & Technology			
Facilicase Database: \$130/mo x 5 months	\$650	\$390	\$260
Cell Phone #1/EPP Intake Line: \$28/mo x 5.5 months	\$154	\$0	\$154
Cell Phone #2/CJAM Landlord-Tenant Intake Line: \$15/mo x 5.5 months	\$83	\$83	\$0
EPP Website Hosting	\$94	\$0	\$94
Other			
Eviction Sealing Clinics (2): Stipends for 1 Attorney Supervisor per 3 hour clinic @ \$100/hr	\$600	\$0	\$600
Indirect Costs @ 12%	\$3,170	\$2,170	\$1,000
TOTAL PROJECT EXPENSES	\$60,526	\$39,243	\$21,283

Community Justice & Mediation Center Profit & Loss

January through December 2022
Jan - Dec 22

Ordinary Income/Expense

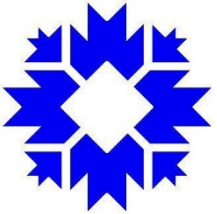
Income	
4000 - REVENUE	
400 - CJAM Income	
410 - Government Grants	11,589.10
415 - RWJ Grant	426,517.48
420 - Private Grants	6,500.00
425 - County Contract	25,000.00
426 - Other Contracts	5,000.00
430 - Contributions/Gifts	
431 - Individual Contributions/Gifts	7,100.00
432 - NAP contributions	15,634.00
433 - Corporate/Organizational Support	7,550.00
Total 430 - Contributions/Gifts	30,284.00
440 - Fundraisers/Events	
441 - Harvest Gathering	10,776.27
443 - Miscellaneous Fundraising	98.16
Total 440 - Fundraisers/Events	10,874.43
445 - Endowment Distribution	627.00
450 - Training/Education	4,130.00
460 - Client Fees	
462 - STEP	900.00
463 - Mediation Fees	100.00
Total 460 - Client Fees	1,000.00
470 - Interest	1.45
Total 400 - CJAM Income	521,523.46
Total 4000 - REVENUE	521,523.46
Total Income	521,523.46
Gross Profit	521,523.46
Expense	
4001 - Reconciliation Discrepancies	1,533.55
5000 - EXPENDITURES	
500 - Personnel	134,418.61
600 - PR/Marketing	2,565.96
605 - Communications	3,751.61
620 - Contracting	58,262.32
630 - Equipment	768.00
635 - Fundraising	
636 - Cashinq	1,032.58
637 - Harvest Gathering	4,520.02
638 - Other Fundraising Expense	2,808.29
Total 635 - Fundraising	8,360.89
640 - Insurance	2,822.93
650 - Miscellaneous	218.00
660 - Office Supplies	546.89

Community Justice & Mediation Center Profit & Loss

January through December 2022

Jan - Dec 22

665 · Accountintg Update	650.00
670 · Penalties & Interest	142.70
680 · Postage	116.00
700 · Rent & Utilities	10,774.97
710 · Subscriptions/Memberships	200.00
730 · Training/Education	143.36
750 · Volunteer Support	44.69
770 · Board Support	34.08
820 · RWJ Office Operation	
8201 · RWJ Printing	2,827.39
8202 · RWJ Postage	180.00
8203 · RWJ Supplies	404.96
Total 820 · RWJ Office Operation	<u>3,412.35</u>
835 · RWJ Meeting Expense	
8351 · RWSLocal Meeting Expense	895.01
835 · RWJ Meeting Expense - Other	66.72
Total 835 · RWJ Meeting Expense	<u>961.73</u>
840 · RWJ Miscellaneous	
8403 · RWJ Stipends	12,283.49
Total 840 · RWJ Miscellaneous	<u>12,283.49</u>
5000 · EXPENDITURES - Other	<u>47.25</u>
Total 5000 · EXPENDITURES	<u>240,525.83</u>
Total Expense	<u>242,059.38</u>
Net Ordinary Income	<u>279,464.08</u>
Net Income	<u><u>279,464.08</u></u>



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Community Kitchen of Monroe County, Inc.

Address:

PO Box 3286 (1515 S Rogers St) Bloomington IN 47402-3286

Phone: 812-332-0999

E-Mail: director@monroecommunitykitchen.com

Website: monroecommunitykitchen.com

President of Board of Directors: Jim Becker

Name of Executive Director: Vicki Pierce

Phone: 812-332-0999

E-Mail: director@monroecommunitykitchen.com

Name of Grant Writer: Vicki Pierce

Phone: 812-332-0999

E-Mail: director@monroecommunitykitchen.com

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
6	14	112/wk

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Community Kitchen's mission is to work alone and in collaboration with others, to eliminate hunger in Monroe County and surrounding areas, through direct service, education and advocacy.

PROJECT INFORMATION

Name of the project to be funded:

Equipment retrofit

Total cost of project: \$4,079

Requested amount of Jack Hopkins funding: \$4,079

Number of City residents to be served by this project in 2023: 3,690

Number of clients to be served by this project in 2023: 4,100

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We request \$4,079 to replace a sprayer at our dish machine, and Rhino line the beds of all four of our cargo vans. The sprayer is old and leaking. It is an older style sprayer with several places that are vulnerable to breaking or leaking. The newer model has fewer of those vulnerable spots and should function better for the way we use it.

The bulk of the funds requested would be for Rhino lining our four van beds. We move food in all of those vans. Over time all of that food transportation means that we experience both spillage and damage to the beds. In order to preserve the metal beds in the cargo areas of the vans, we would like to Rhino line those. They can be easily washed/sprayed out then. Damage to the metal beds will be prevented. Rhino lining has a lifetime warranty so if that spray coating is damaged, they'll cover it to again prevent damage to the beds. This should give us longer life capacity for those vans. Since they aren't driven that many miles (all in town and short trips), maintaining the integrity of the structure is very important.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

NA

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

NA

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative
 None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

No funding for this project is being requested from other sources. If not fully funded, we will delay Rhino lining certain vans and will only do the ones for which we have funding.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We would place the order for the sprayer and have it installed as soon as Gooldy is available to install it. Ziebart says Rhino lining for the vans will take just one day each and their schedule is pretty open. We expect that we could submit a claim for complete draw down of funds, within one month or two at most, after funds are awarded.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

We work to protect, service and care for all of our equipment in order to maximize the life of it and leverage our funds for programs, instead of maintenance and repair of equipment. By protecting the beds of these vans, we prolong the life of vans that will continue to serve us well. Replacing the sprayer saves us water usage and higher water bills.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Replacing the dish sprayer	\$600
Priority #2	Rhino lining 2 smaller vans	\$1,585
Priority #3	Rhino lining the big white van	\$947
Priority #4	Rhino lining the big blue van	\$947
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$4,079

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Community Kitchen addresses Priority Need #3 (Public Services) of the current Consolidated Plan. The description of Public Service includes "food access," which Community Kitchen clearly addresses in a meaningful way, as we are the largest provider of free meals in the community. Goal #7 of the Plan mentions the City's goal to "Fund organizations providing services lifting individuals out of poverty, including financial assistance, food assistance, shelter, education, and more." (p.104)

According to p. 58 of the City of Bloomington's current Consolidated Plan, food access is a concern in our city: "Additionally, food access was a major concern for stakeholders. According to Feeding America, 16.8% of Monroe County residents (24,260 people) are food insecure, above the national food insecurity rate of 12.5%. The population in Bloomington receiving assistance for food access are almost entirely very low income, or households with incomes 50% or less than the area median family income."

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Community Kitchen's request is for replacing the dish sprayer and Rhino lining the van cargo floors. Those are one-time investments. The sprayer itself is expected to last more than 10 years, while the lining of the van floors will last the lifetime of the vans, and has a lifetime warranty.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Our program efficiency is dependent upon having good quality, functioning equipment and making that equipment last its maximum lifespan. As much as we can avoid it, we don't want to divert dollars from program funding to replace equipment. Making investments in the longevity of equipment, frees up more funds for programs and provides more meals in our community. The long-lasting benefits of nutrition in the lives of individuals and the healthiness of communities, is well documented through national research.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The outcome indicators for success for this project will be difficult to measure, as the absence of potential costs is difficult to measure sometimes. We expect to see a slight reduction in our water bills for Rogers St once the sprayer is replaced. In addition, we expect that having the van beds Rhino lined will reduce the time and energy necessary to clean the vans, making more efficient use of staff time. Currently, added mats must be removed and cleaned separately, as well as, cleaning the van floor. Once Rhino lined, it will be possible to primarily clean the van beds, by spraying them out, with no additional mats to remove and scrub.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

We appreciate a history of funding from this committee. While our request this year is somewhat small compared to other requests, we are working to preserve funding wherever possible right now. We are in the early stages of having solar panels installed at our Rogers St location and are getting ready to start a renovation of our Express location. With some out-of-pocket costs for those projects unclear right now, we want to maximize funding opportunities for things we need.

Community Kitchen
Project Budget 2023

Item	Cost
Dish sprayer purchase and installation	\$600.00
Rhino lining for small vans 2@\$792.50 each	\$1,585.00
Rhino lining for larger white van	\$947.00
Rhino lining for larger blue van	\$947.00
Total	\$4,079.00

GOOLDY & SONS, INC.
926 West 17th Street
BLOOMINGTON, INDIANA 47404
(812) 332-1682
FAX (812) 332-2610

Page #1

1113

PROPOSAL SUBMITTED TO <i>County hidden</i>		PHONE <i>222-0999</i>	DATE <i>3-24-2013</i>
STREET		JOB NAME <i>Mrs. Tim C.</i>	
CITY, STATE and ZIP CODE		JOB LOCATION <i>Ev 222-1937</i>	
ARCHITECT	DATE OF PLANS	JOB PHONE	

We hereby submit specifications and estimates for:

* Estimate for T & T DVM pre-venter and night:

Line # D-0113 T & T DVM pre-venter and night complete (single side style) } = 400.00
Line # 2902-12 F. den wall block

Line Estimate labor to remove old wall at all new ones = 200.00
(see 2902-12)
Estimate Total = 600.00

(Please both or state)

We propose hereby to furnish material and labor -- complete in accordance with above specifications, for the sum of:

Payment to be made as follows: *Net 30 days* dollars (\$ _____).

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

Authorized Signature: *[Signature]*
Note: This proposal may be withdrawn by us if not accepted within *30* days.

Acceptance of Proposal -- The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Date of Acceptance: _____ Signature: _____



Auto-X-10'D, Inc.
 Ziebart of Bloomington
 2440 W Third St.
 Bloomington, IN 47404
 812.336.7878
 IN02@Ziebart1.com
 ziebart.com

Quote

Page 1 of 1

IN02

Date	Quote #
3/27/2023	275

Salesperson: Jordan

Customer
Community Kitchen 1515 S RODGERS , 47403 812.332.0999

Vehicle	
VIN#	Mfg Date 1/2014
Year 2014 Miles	Make Ford
Model CONNECT	Color

--

Description	Qty	Suggested Retail	Net
RSOL Rhino Sprayed on Liner	1	750.00	750.00
Z1 Environmental Impact Surcharge	1	20.00	20.00
Z2 Shop Supplies Fee	1	22.50	22.50
Totals:		792.50	792.50

--	--

Taxes: 52.50
Grand Total: 845.00

I HEREBY AUTHORIZE THE WORK SHOWN TO BE DONE ALONG WITH THE NECESSARY MATERIALS AND AGREE THAT YOU ARE NOT RESPONSIBLE FOR LOSS OR DAMAGE TO VEHICLE OR ARTICLES LEFT IN VEHICLE IN CASE OF FIRE, THEFT OR ANY OTHER CAUSE BEYOND YOUR CONTROL. AN EXPRESS MECHANICS LIEN IS HEREBY ACKNOWLEDGED ON THE ABOVE VEHICLE TO SECURE THE AMOUNT OF SERVICE HERETO.

X



Auto-X-10'D, Inc.
 Ziebart of Bloomington
 2440 W Third St.
 Bloomington, IN 47404
 812.336.7878
 IN02@Ziebart1.com
 ziebart.com

Quote

Page 1 of 1

Date	Quote #
3/27/2023	276

IN02

Salesperson: Jordan

Customer
Community Kitchen 1515 S RODGERS , 47403 812.332.0999

Vehicle			
VIN#	Mfg Date 1/2015		
Year 2015	Miles	Make Ford	
Model TRANSIT	Color		

Description	Qty	Suggested Retail	Net
RSOL Rhino Sprayed on Liner	1	900.00	900.00
Z1 Environmental Impact Surcharge	1	20.00	20.00
Z2 Shop Supplies Fee	1	27.00	27.00
Totals:		947.00	947.00

--	--

Taxes: 63.00
Grand Total: 1,010.00

I HEREBY AUTHORIZE THE WORK SHOWN TO BE DONE ALONG WITH THE NECESSARY MATERIALS AND AGREE THAT YOU ARE NOT RESPONSIBLE FOR LOSS OR DAMAGE TO VEHICLE OR ARTICLES LEFT IN VEHICLE IN CASE OF FIRE, THEFT OR ANY OTHER CAUSE BEYOND YOUR CONTROL. AN EXPRESS MECHANICS LIEN IS HEREBY ACKNOWLEDGED ON THE ABOVE VEHICLE TO SECURE THE AMOUNT OF SERVICE HERETO.

X

Community Kitchen of Monroe County, Inc.

Profit & Loss

03/28/23

January through December 2022

Accrual Basis

	<u>Jan - Dec 22</u>
Ordinary Income/Expense	
Income	
Head Start	188,355.45
Sale of Equipment	4.50
INCOME	
Business/Professional	39,898.35
Church	8,170.20
Civic	15,398.82
Collection Cans	1,173.40
Individual Contributions	448,003.20
Interest	170.07
Special Events Income	
Cookie Fundraiser	3,585.00
Birding	2,111.28
Brunch	12,079.75
Chef's Challenge	22,808.12
Total Special Events Income	<u>40,584.15</u>
Total INCOME	553,398.19
Grant Income	
CACFP	81,457.94
CDBG Grant	20,226.44
EFSP Grant	6,000.00
Local Govt./Townships	19,500.00
Misc. Grants/Other	38,542.00
SFSP	40,680.93
United Way Grant	37,518.01
Total Grant Income	<u>243,925.32</u>
BOBPAN-Perry Twp. Pantry	700.53
CK Express Pantry-Blmtn Twp.	539.60
In-Kind Income	
Food Donations	
Food Bank In-Kind	243,608.40
Food Donations - Other	160,636.52
Total Food Donations	<u>404,244.92</u>
Labor	220,156.81
Non-Food Donations	24,104.03
Rent & Utilities	3,660.00
Total In-Kind Income	<u>652,165.76</u>
Total Income	1,639,089.35
Expense	
EXPENSES	
Technology Services	600.00
Automobile Expense	
Gas Expense	6,800.81
Registration & Plates	149.60
Vehicle Repairs	2,629.79
Vehicle Insurance	6,265.35
Automobile Expense - Other	2,124.20
Total Automobile Expense	<u>17,969.75</u>
Bank Service Fees	4,692.63
BOBPAN-Perry Twp Pantry	834.86
CK Express Pantry-Blmtn. Twp.	839.69
Classified Advertising	95.74

Community Kitchen of Monroe County, Inc.

Profit & Loss

03/28/23

January through December 2022

Accrual Basis

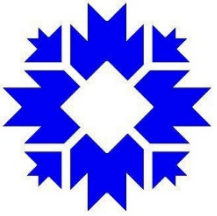
	Jan - Dec 22
Food & Beverage Expense	
Head Start	65,803.61
Backpack Buddies	18,389.89
CACFP	52,712.00
SFSP	35,555.69
Food & Beverage Expense - O...	30,596.52
Total Food & Beverage Expense	203,057.71
Fundraising	14,270.99
Gen. Repairs/Maint. Svcs.	
Building Repairs	3,169.32
Equipment Repairs	3,285.71
Trash	3,545.95
Gen. Repairs/Maint. Svcs. - Ot...	6,505.53
Total Gen. Repairs/Maint. Svcs.	16,506.51
Insurance	
Directors & Officers	2,010.66
Health Insurance	53,715.60
Liability & Worker's Comp	14,207.94
Life Insurance	3,000.12
Total Insurance	72,934.32
Kitchen	
Physical Plant Equipment	1,016.75
Physical Plant Supplies	41,469.63
Total Kitchen	42,486.38
New Building Costs	100.00
Office Equipment	
Computer & Software	1,899.81
Office Equipment - Other	370.13
Total Office Equipment	2,269.94
Office Supplies	2,497.57
Organiz. Memberships/Filing Fee	180.00
Other/Contingency	2,190.34
Payroll Expenses	486,407.34
Payroll Taxes	
FICA-Company	28,067.51
FUTA	285.44
Medicare-Company	6,564.19
SUTA	907.92
Total Payroll Taxes	35,825.06
Postage	3,702.07
Printing	9,858.45
Professional Fees	10,250.00
Staff Training	250.00
Subscriptions	421.98
Telephone & internet	2,917.57
Utilities	25,976.93
Volunteer Recognition	1,190.73
Total EXPENSES	958,326.56
In-Kind Expenses	
Food Donations	
Food Bank In-Kind	243,608.40
Food Donations - Other	150,758.77
Total Food Donations	394,367.17

Community Kitchen of Monroe County, Inc.

Profit & Loss

January through December 2022

	<u>Jan - Dec 22</u>
Labor	220,156.81
Non-Food Donations	24,104.03
Rent & Utilities	<u>3,660.00</u>
Total In-Kind Expenses	642,288.01
Total Expense	<u>1,600,614.57</u>
Net Ordinary Income	<u>38,474.78</u>
Net Income	<u><u>38,474.78</u></u>



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Courage to Change Sober Living

Address:

P.O. Box 3001, Bloomington, Indiana 47402

Phone: 812-391-5440

E-Mail: c2csoberliving@gmail.com

Website: couragetochangehouse.org

President of Board of Directors: Misty James

Name of Executive Director: Marilyn Burrus

Phone: 812-391-5440

E-Mail: c2csoberliving@gmail.com

Name of Grant Writer: Bobby Overman

Phone: 812-320-0508

E-Mail: bobbyjpcv@gmail.com

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
	3	<10

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Courage to Change Sober Living provides safe, affordable, low barrier, staff and peer supported transitional housing to those suffering from substance misuse in Monroe County.

PROJECT INFORMATION

Name of the project to be funded:

Courage to Challenge: Men's Residences

Total cost of project: \$3316.00

Requested amount of Jack Hopkins funding: \$2466.00

Number of City residents to be served by this project in 2023: 17-26

Number of clients to be served by this project in 2023: 17-26

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$2466 for our Courage to Challenge program, men's residences. Evidence shows that engagement with community resources can aid the process of recovery from substance misuse and If done successfully, engagement with resources that are pro-social and afford access to meaningful activities not only provides a platform for personal development, but also has the ability to trigger a social contagion of positive behavior and improve connectedness within communities. (Collinson,Best 2019)

Participation is by choice, but participants who attend at least 65% of the total sessions will receive a Kroger gift card and CTC will pay all entrance fees/costs for participants. Most of our residents come to us from jail/ prison and have not had the means or opportunities to engage in many of the recreational/educational opportunities available in our community. Folks will be able to challenge themselves mentally and physically in a safe space with the support of staff and fellow participants. Some of the activities our house manager has planed are Wylie House tour; Movie night; bowling night; Museum of Art tour; AxeCaliber game night; I.U baseball game night, I.U. football game and tour of facilities.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

Activities will take place all around Bloomington and Monroe County. Our two men's residences are located at 4525 Sunset Avenue and 1201 W Green Tree Lane.

Do you own or have site control of the property at which the project is to take place?

Yes

No

N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

If the property zoned for your intended use?

 Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

\$850 confirmed donation from private funder.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will submit claims on a monthly basis and complete draw down of funds at the end of the funding cycle.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

Private donation in the amount of \$850. Board members to volunteer to accompany participants to events.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Tickets	\$1746
Priority #2	Staff hours	\$420.00
Priority #3	Food/Snacks	\$300.00
Priority #4	(Kroger Cards from private funder not from JH)	\$850.00
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$2466

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

This project addresses the same concerns that were addressed with our Courage to Challenge program for our female residents. SCAN notes lack of physical activity leads to poor health and can lead to stress, anxiety and mental health issues. Our residents are working to stay in recovery and relapse can be triggered by stress and anxiety and providing our residents with pro social activities that will positively impact their physical and mental health can help to alleviate these triggers. SCAN also reports those with lower incomes feel less connected to their neighborhood and to the broader community. These pro social activities will help our residents become more connected to each other and to the community as a whole. The City Consolidated Plan mentions those that are involved with the criminal justice system face barriers to accessing services including social support networks. Studies have found this lack of access is also linked to a higher rate of recidivism. Most of our residents come to us from the criminal justice system so providing these pro social activities are an important part of transitioning these individuals back into our community and making them feel welcome.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

We received funding for this program last year for our women's residences. Our men's residences face their own challenges different than our women's residences so we consider this project a pilot program for our men's houses. Once we have completed this project for the men's houses we can see how we could fund the program for the men's and women's houses in the future and if we need to tweak portions of the project. We could look for sponsors to purchase tickets, staff costs could be paid by other grants or rental income and we could lower the number of pay events.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Our residents are part of the marginalized communities that were highly impacted by social distancing including folks with substance use disorders. Social support networks are not as readily available to those suffering from SUDs than those without SUDs. (Peterson 2019) Loss of social skills is associated with those suffering from SUDs. Studies have shown social interactions are crucial in the human life cycle both in family relationships and in the workplace and are invaluable for quality of life. (Limberger 2018) Residents will connect to the larger community by allowing them to take part in activities they may not be able to afford on their own, not know exist or not feel like they would be welcome to attend as well as connect with others on a new level, form meaningful relationships inside and outside the group, reduce emotional and mental stress, learn a new way of being in recovery and most importantly move away from identifying as "only an addict." Prosocial support is particularly necessary for those individuals who have been incarcerated as they attempt to reenter society without personal resources such as job skills, education, consistent employment records and prosocial community connections. (McDaniel 2014) Individual positive change impacts the whole community in positive ways.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

1. How many residents took part in the project.
2. How many different activities did each resident take part in.
3. Did participants feel challenged by the activities.
4. Did participants feel more connected to participants/ others in the community.
5. What new social skills were learned.
6. What prevented some residents from participating in the program.
7. Were the activities ones participants would continue to participate in on their own.
8. Did participants feel the activities promoted a feeling of connectivity and overall wellbeing.
9. What did participants hope to learn by participating in the activities.
10. Were stress levels lessened.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

As I explained when applying for funding for this program for the women's houses, the number of participants could be anywhere from 17-26. This has to do with the way our residents join and leave our program. Residents sign an agreement to stay 90 days. After 90 days they have successfully completed our program and can transition into their own housing. But some folks need more than 90 days and are allowed to stay longer. There are many barriers our folks face even when they have graduated our program including not being able to find affordable housing because of financial issues, bad credit or low paying jobs. Landlords often won't rent to them because of their criminal records, lack of rental history or lack of history of long term employment. We don't move graduates out of our residences until they, our house managers and Executive Director feel they have safe housing to move into.

We could have 17 men sign up for the program or we could have 26 men sign up since that is the maximum amount of folks we have at any given time in our men's residences. We could have 26 men sign up for the full length of the program or we could have less than that amount depending on when folks move in and out. But 17 is the number our house manager feels is an accurate count of how many men will participate at one time. This could be 17 men who signed up from start to finish or 17 different individuals throughout the project.

This program is not mandatory since our folks have lots of mandatory things they need to do and we wanted this to be a choice they make on their own--while incentivizing participation.

The challenges our male residents face are different than the ones faced by our female residents. Many of the men who join our program have fewer community and family ties than do our female residents so bonding with others either through house meetings, backyard events planned by our men's house manager or encouraging residents to take part in cultural and educational activities is very important for their reentry into our community.

Our residents are very excited about this program. They were excited about being part of the process of choosing activities they wanted to take part in. Many have mentioned to board members how they have wanted to take part in events in our community but weren't sure where to start. Coming from the correctional system, social distancing during COVID and still learning reentry skills makes it difficult for our residents to take part in activities that others in the community find easy to do. Having our residents see themselves as more than "just an addict" and rebuilding relationships with their family members and others in the community is our hope for this program as it was for the women's Courage to Challenge program.

Courage to Change Sober Living

Courage to Challenge: Men's Residences

Funds	Totals	Other Income Sources	JHSS Grant
JHSS Grant			2466.00
Other grants Other Income Sources		850.00	
Total Project Funds	3316	850	2466
Expenses			
Tickets			1746
Staff Time (28 hours)			420
Food/Snacks			300
Kroger Cards		850	
Total Project Expenses	3316	850	2466

Courage to Change Sober Living

Profit and Loss for Fiscal Year 2021-2022

July 2021 - June 2022

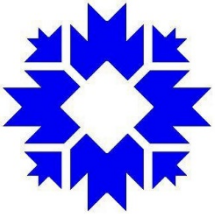
	TOTAL
Income	
Donation	2,169.00
Fundraising	955.83
Grants	7,925.00
Jack Hopkins Social Services	3,036.00
Michael Lindsay Foundation	15,000.00
Monroe County CARES	4,795.93
Perry Township	5,750.00
Smithville Foundation	9,536.00
Sophia Travis	2,580.00
United Way	8,000.00
Total Grants	56,622.93
Recovery Works	89,980.58
Rental Income	43,604.24
Uncategorized Income	520.00
Total Income	\$193,852.58
GROSS PROFIT	\$193,852.58
Expenses	
Advertising & Marketing	216.19
Bank Charges & Fees	20.00
Contractors	468.65
House Furnishings/supplies	637.74
House Supplies/Furniture	2,361.21
Insurance	10,676.17
Job Supplies	1,660.91
Legal & Professional Services	650.90
Office Supplies & Software	2,655.38
Other Business Expenses	590.45
Payroll Expenses	17.82
Payroll Fees	451.42
Salaries & Wages	1,569.22
Employees	46,000.00
Total Salaries & Wages	47,569.22
Taxes	3,503.42
Total Payroll Expenses	51,541.88
Reimbursable Expenses	218.22
Rent & Lease	59,700.00
Repairs & Maintenance	1,639.08
Supplies & Materials	1,990.15
Taxes & Licenses	603.00
Utilities	25,403.63

Courage to Change Sober Living

Profit and Loss for Fiscal Year 2021-2022

July 2021 - June 2022

	TOTAL
Welcome Home Fund	450.00
Total Expenses	\$161,483.56
NET OPERATING INCOME	\$32,369.02
Other Income	
Dividend Income	36.92
Total Other Income	\$36.92
Other Expenses	
Other Miscellaneous Expense	30.00
Total Other Expenses	\$30.00
NET OTHER INCOME	\$6.92
NET INCOME	\$32,375.94



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Dental Care Action Inc. (Dental Care Center)

Address:

648 S. Walker Street Bloomington, IN 47401

Phone: (812) 339.7700

E-Mail: jenna@dentalcareaction.org

Website: dentalcareactionin.org

President of Board of Directors: Dr. Carl Briggs

Name of Executive Director: Dr. Carl Briggs

Phone: (812) 219.2233

E-Mail: briggsc@indiana.edu

Name of Grant Writer: Dr. Sarah A. Robinson

Phone: (812) 369.1524

E-Mail: sarahama@gmail.com

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
4	4	9

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Dental Care Action, established as a 501(c)(3) since 1980, proposes a project involving the provision of dental care (teeth cleaning and repair, tooth extraction, and dentures as needed), dental education, and self-care dental supplies for low- and no-income residents of Bloomington in the hopes of reaching the medically underserved, regardless of ability to pay. Besides aiding affordability, this project would be focused on dental education and disease prevention, ease of access to care, and a special (but not exclusive) focus on the dental needs of persons receiving aid from Bloomington shelters and mission centers.

PROJECT INFORMATION

Name of the project to be funded:

Dental Care and Education for Health and Well-being

Total cost of project: \$34,400

Requested amount of Jack Hopkins funding: \$19,450

Number of City residents to be served by this project in 2023: 120

Number of clients to be served by this project in 2023: 125

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$15,000 for operational funds for a dental care outreach strategy to help low-and no-income Bloomington residents.

Beginning in early September 2023 our dentist, certified assistants, and 1-2 volunteers will initiate visits to a shelter(s) and provide dental care information, pamphlets, and products, along with initial exams/x-rays. Our main site visit will be Beacon's Homeless shelter. An onsite shelter visit would remedy transportation problems and help to provide initial care in a familiar environment that could be more comfortable for those having had previous trauma around dental care. Having assessed dental care needs, we would arrange to treat patients within our own facility, the Dental Care Center, in the following two weeks after initial evaluations. Personnel at Wheeler Mission suggested that more immediate care would make follow-through by patients with dental care most likely.

Starting earlier, in June 2023, we are hoping that additional funds from a Jack Hopkins grant might help individuals in need who reach out to us beyond our homeless shelter outreach program. Because of increased costs, decreased dental coverage by Medicaid, and Covid delayed treatments, we are currently unable to provide dental services that are not covered by insurance, Medicaid, or income.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

N/A

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Tri Kappa Grant \$6,000 Pending.
Medicare/Medicaid \$8,900-12,000 Pending. Amount dependent on qualification of individuals and Medicaid coverage of treatments.

Beacon estimated that 50% of persons they see qualify for Medicaid. Medicaid does not cover items such as lost dentures, missing front teeth, and sometimes x-rays needed to qualify for joint replacements.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Claims would be submitted for reimbursement on the Thursday of each month or each month as agreed to with HAND. We expect the largest claim months to be September through November of 2023. Completion of requests for reimbursement and a complete draw down of funds will be made on December 8 of 2023.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

Tri Kappa Grant funding could affect how many individuals our Dental Center is able to help in 2023. Tri-Kappa Grant awards are announced May 9, 2023.

Medicaid reimbursements are typically processed and received 2-3 weeks following services.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

There is no specific fiscal leveraging involved in this project. Though, the creation of our own denture lab (now in in use) is certain to advantage our effective use of Jack Hopkins funds received.

Board members and pre-dental student volunteers will research and prepare educational material around dental health. Volunteers will communicate with shelters, and will aid dentists and certified dental staff on their initial visits to shelters and centers in Bloomington.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	3 of 5 days initial dental exam/x-rays at shelter locations.	\$4,500.00
Priority #2	Self-care dental health products given during initial exams.	\$600.00
Priority #3	Dental cleaning/treatments for patients from shelter sites.	\$9,000.00
Priority #4	Dental cleaning/treatments for additional referred patients.	\$5,000.00
Priority #5	Patient transportation from shelter to the Dental Care Center for care.	\$350.00
Priority #6		
Priority #7		
Total Requested		\$19,850.00

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Our project addresses Healthy Community dental care needs for adults and seniors who may have limited access to dental care due to no insurance, low- and no-income or other difficult circumstances.

Many individuals in our community have dental conditions that can be health or life threatening and/or may affect social and employment status. Poor resources and Medicare/Medicaid's lack of coverage for certain dental issues can leave people in unnecessary pain and worsening dental and health issues. For example, dental infections left unattended can affect brain health, and gum disease leads to lost teeth and oral cancer. Without timely preventive measures for dental concerns, larger and more expensive health issues arise. At one shelter in Bloomington, a serious dental related abscess turned into an emergency room visit.

Health problems and social stigma related to not have access to dental care can also affect employment and one's mental health. For example, Medicaid does not cover the replacement of front teeth which can limit employment where social interaction is a part of the job. Poor self-image due to missing and/or poor teeth and gums is likely to affect an individual ' s quality of life on a daily basis.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This is a pilot project to examine the effects of dental education, earlier and easier access to initial diagnosis, and shortened wait times between diagnosis and treatment. With this program, .e.g., we can measure whether timely treatments decrease the number of missed appointments.

This project also serves as a bridge until changes we have made come into effect. Due to increased costs, dental needs, and changes to Medicaid that had decreased reimbursements for dental care, we are currently unable to fulfill our mission as a non-profit to not turn people away due to a lack of access to personal funds.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Preventative- this project begins to explore methods of earlier prevention of dental health problems, especially for those experiencing a care gap and especially troubling circumstances for the conditionally homeless. Earlier intervention should decrease costs over time.

Easier access- Many people don't go to the dentist because they don't know how to access the care, have fears related to dental care, or have difficulties with transportation to facilities. This project addresses these issues.

Access to dental care is increased through these funds for Medicaid recipients as we are currently the only functioning office dedicated to serving those with Medicaid.

Dentures benefits- through Gala Benefit funds (February 2023) we added a dentures lab onsite. This projects gives patients access to a attaining dentures through us within a 6-week time period (pulling teeth/fitting & attain teeth) rather than the time of up to 4 months.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

We will look at the # of and comparison of results for individuals either initially in shelters versus intially seen at our dental clinic for the following measures:

2. Comparisons of scheduled versus missed appointments. Also, previous scheduling practice versus appointments associated with the project.
3. Measure of time between diagnosis and completed treatments.
4. Type of service: for example cleaning/prophylaxis, extraction, dentures.
5. Insurance and Medicaid status
6. Number and type of services provided to Medicaid qualified individuals but not covered by Medicaid.
7. With permission of each individual, a record of reactions from patients who attain these services.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Our Dental Care Center is currently unable to fulfill our mission of not turning anyone away because of a lack of funding means. However, recent measures already in place by us and future changes should, over time, remedy this situation. Jack Hopkins funds would help us as we make adjustments.

Solutions that help to put us in the position of once again providing our own dental care funds for those in need includes our now open and fully functioning denture lab. We are now no longer losing funds each time we provide dentures through Medicaid. Now we attain a margin of funds above the costs of production. The explanation is complex but the results of attaining our own denture lab means that our patients receive better fitting dentures that can be attained in six weeks rather than the typical four month wait. The changes mean less time in the chair time for patients and dentures that we can produce that are better quality and half the price. Additionally, we are continually working towards lessening missed appointments which have become more common following Covid.

We also held a Gala fundraiser for the first time this year which allowed us to fund our denture lab. We plan to hold a yearly gala and continue to seek grant funds.

Details of Self-care Material Estimates

Crest Toothpaste from Webstaurant .85 oz. 240 count	\$65.99
Oral-B Dental Floss 50m from Webstaurant 120 count	\$224.65
Oral-B toothbrush from Webstaurant 144 count	\$116.98
TEMU Denture Cleaning Brush 20 count	\$35.80
Fixodent Denture Adhesive Cream 1.4 Oz, 24 count	\$134.45
Total: \$577.87 plus shipping	

2023 Proposed Project Budget

Dental Care Action	Dental Care and Education for Health and Well-being
Total Project Cost:	\$34,400

	Totals	Other Income Sources	JHSS GRANT
FUNDS			
Tri Kappa Grant		\$6,000	
Other Income Sources			
Medicaid		\$8,950 estimated	
TOTAL PROJECT FUNDS	\$34,400	\$14,950	\$19,850
EXPENSES			
Project Supplies		0	\$600
Staff Time Initial exam (5 work days ; dentist & 2 staff)		\$1,500	\$4,500
Client Services (from shelter visitS)		\$3,000	\$9,000
Client Services (other location origins)		\$10,450	\$5,000
Patient transportation		0	\$350
TOTAL PROJECT EXPENSES	\$34,400	14,950	\$19,850

Dental Care Action, Inc.

Balance Sheet As of August 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
CHASE-Invstmnt Sweep (6112)	227,703.41
CHASE-Plat Bus Cking (0883)	36,844.12
CHASE-Savings (9270)	168.81
Petty Cash	59.00
Total Bank Accounts	\$264,775.34
Accounts Receivable	
Accounts Receivable (A/R)	81,725.30
Total Accounts Receivable	\$81,725.30
Other Current Assets	
Inventory	500.00
Investment - Raymond James	190,363.57
Total Other Current Assets	\$190,863.57
Total Current Assets	\$537,364.21
Fixed Assets	
Accumulated Deprecation	-14,432.75
Buildings	375,221.53
Construction in Progress	10,000.00
Land	84,764.00
Total Fixed Assets	\$455,552.78
TOTAL ASSETS	\$992,916.99
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
Retained Earnings	1,318,785.06
Net Income	-325,868.07
Total Equity	\$992,916.99
TOTAL LIABILITIES AND EQUITY	\$992,916.99

Note

No assurances provided on these financial statements.

Dental Care Action, Inc.

Profit and Loss

September 2021 - August 2022

	TOTAL
Income	
Accounts Receivable Adjustment	-37,606.36
Dental Services	28,576.34
Insurance Receipts	275,676.90
Patient	105,038.16
Total Dental Services	409,291.40
Other Income	21,652.45
Total Income	\$393,337.49
Cost of Goods Sold	
Cost of Goods Sold	
Dental Lab	44,928.60
Dental Supplies	63,270.65
Sanitation & Disposal Services	255.92
Total Cost of Goods Sold	108,455.17
Total Cost of Goods Sold	\$108,455.17
GROSS PROFIT	\$284,882.32
Expenses	
Advertising & Marketing	11,096.03
Bank Charges & Fees	1,418.54
Credit Card Processing Fees	2,043.47
Total Bank Charges & Fees	3,462.01
Contractors	138,885.35
Dental Hygiene Services	240.00
Dentist	124,870.67
Practice Manager	32,112.50
Total Contractors	296,108.52
Insurance	6,309.55
Legal & Professional Services	16,734.50
Accounting Services	7,675.00
AR Collections Services	28,471.57
Information Technology Services	5,942.65
Payroll Processing Services	2,311.11
Total Legal & Professional Services	61,134.83
Meals & Entertainment	210.47

Dental Care Action, Inc.

Profit and Loss

September 2021 - August 2022

	TOTAL
Office Supplies & Software	6,284.21
Cleaning Supplies	185.33
Postage	237.32
Software Subscription	956.78
Hsps Dentrax Credit Card Process Fee	10,556.35
Total Software Subscription	11,513.13
Total Office Supplies & Software	18,219.99
Other Business Expenses	
Board Stipend	320.00
Condominium Fees	4,956.00
Total Other Business Expenses	5,276.00
Owner Association Dues	2,578.14
Rent & Lease	1,204.10
Repairs & Maintenance	4,047.84
Pest Control Services	630.00
Total Repairs & Maintenance	4,677.84
Salaries & Wages	167,217.68
Taxes & Licenses	5,217.16
Payroll Taxes	12,792.29
Total Taxes & Licenses	18,009.45
Training	1,287.91
Utilities	
Electricity	3,643.40
Gas	669.62
Internet and Phone	3,291.21
Total Utilities	7,604.23
Total Expenses	\$604,396.75
NET OPERATING INCOME	\$ -319,514.43
Other Income	
Raymond James - Dividend Income	153.78
Total Other Income	\$153.78
Other Expenses	
Depreciation	6,507.42
Total Other Expenses	\$6,507.42
NET OTHER INCOME	\$ -6,353.64
NET INCOME	\$ -325,868.07

Note

No assurances provided on these financial statements.

Internal Revenue Service
District Director

Department of the Treasury

Date: JUN 24 1983

Person to Contact:
Marilyn Miller

Contact Telephone Number:
513-684-3578

Dental Care Action, Inc.
c/o Marie Harlan
508 North Morton
Bloomington, IN 47401

Dear Sir or Madam:

Based on the information you recently submitted, we have classified your organization as one that is not a private foundation within the meaning of section 509(a) of the Internal Revenue Code because you are an organization described in section 509(a)(1) and 170(b)(1)(A)(vi).

Your exempt status under section 501(c)(3) of the Code is still in effect.

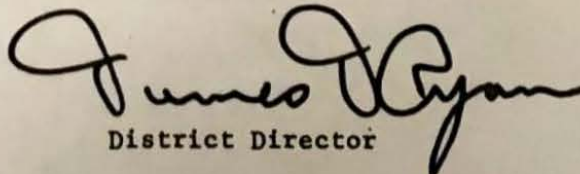
This classification is based on the assumption that your operations will continue as you have stated. If your sources of support, or your purposes, character, or method of operation change, please let us know so we can consider the effect of the change on your exempt status and foundation status.

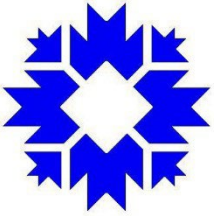
This supersedes our letter dated March 15, 1983.

Because this letter could help resolve any questions about your foundation status, you should keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown above.

Sincerely yours,


District Director



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: El Centro Comunal Latino

Address:

303 E Kirkwood Ave. Room 206 Bloomington, IN, 47408

Phone: 812-533-7513

E-Mail: elcentrocomunal@gmail.com

http://www.elcentrocomunal.com/About_Contact.html

Website: _____

President of Board of Directors: Sandra Britton

Name of Executive Director: Ana Cordero

812-355-7513

Phone: _____

E-Mail: elcentrocomunal@gmail.com

Name of Grant Writer: Ana Cordero/Jayme Mendez

Phone: 812-355-7513

elcentrocomunal@gmail.com

E-Mail: _____

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
0	1	19

MISSION STATEMENT *(150 words or less)*

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

El Centro Comunal Latino (CCL) is a community-based organization that provides an accessible and safe space for all Latinos, with a focus on Spanish speakers, to find information, access resources, and provide a safe place to hold community events. El Centro Comunal Latino seeks to promote communication and understanding between service agencies and Latino residents in order to facilitate integration and encourage active participation in the greater Bloomington area.

PROJECT INFORMATION

Name of the project to be funded:

Health & Housing Assistance Project for Community Integration

Total cost of project: \$10,000

Requested amount of Jack Hopkins funding: \$8,000

Number of City residents to be served by this project in 2023: 400

Number of clients to be served by this project in 2023: 150

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

El Centro Comunal Latino is requesting \$8,000 to fund housing and healthcare assistance for the local Latino community.

Assistance with affordable housing for the Latino population in Monroe County is one of El Centro's top priorities. Consequently, the expectation is that most of the funds will be used for rental assistance and services. It is important to note that many of the families who are newcomers to the city are hosted by family or friends and sometimes up to 3 families share the same space. The need for suitable space to accommodate these families becomes even more important when they experience situations in which their income has been reduced making it difficult to pay rent.

By filling the healthcare gap, El Centro will decrease the stress experienced by community members and families who would otherwise be unable to pay for medical expenses in full. Given that many of our beneficiaries are not eligible for any healthcare assistance, one of El Centro's goals with this project is to provide financial assistance for healthcare so that community members do not have to compromise their health by limiting their access because of the cost of the service.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

NA

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

NA

Is the property zoned for your intended use?

Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

NA

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative
 None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Bloomington Tri Kappa Grant	\$2,000	Pending approval
-----------------------------	---------	------------------

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

First period:	July - December 2023	\$4,000
Second period:	January-June 2024	\$4,000

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

NA

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Housing Assistance	\$5,000
Priority #2	Healthcare Assistance	\$3,000
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$8,000

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

As of 2023, 3.8% of the Monroe County population is Latino. While this number may seem small, the number of county residents that identify as Latino is growing. Within the past decade, over 2,000 Latino community members have moved into Monroe County. As the community grows, El Centro understands that there are specific needs that need to be met such as interpreting services and housing assistance that alleviates hardships experienced by the community. Along with lost income due to the pandemic, the housing crisis in Monroe County has only exacerbated the struggle to afford rent. The current situation is worse for the Latino community, as they are more likely to be renters. Monroe County is an especially difficult place to find housing as the average cost of a home is 4 times greater than the median household income. There is a need in Bloomington for additional rental housing and as more Latino's move into the County, we want to ensure that they can live here comfortably and permanently as integrated community members. Furthermore, some of El Centro's clients are asylum seekers or do not qualify for housing assistance due to their immigration status.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

El Centro Comunal Latino's request is intended to aid the housing and healthcare assistance project solely for the time indicated.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Many of El Centro's clients are unable to qualify for healthcare and may compromise their health by deciding to not see a doctor due to financial hardships. As a non-profit community organization, El Centro is committed to aid the Latino population who experience decreased healthcare as a result of choices made seemingly out of necessity. This motivation is also reflected in the issue of affordable housing where rent assistance helps avoid eviction, homelessness, and housing instability.

As the Latino community grows in Monroe County, El Centro believes it is vital to create stable strong communities that not only help one another but the County. This allows families to be involved in activities in the County beyond their usual time spent at work. This will have benefits for both the economy and vitalization of the County. By improving healthcare, community members can instead focus their time on finding jobs, learning English, and settling in Monroe County.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Outcome indicators include;

- 1.) Giving housing assistance (rent and utilities) to at least 4 families or more, with an average of 4 per household, every month until the end of the year. El Centro expects to aid at least 48 families, or 150 community members. The costs of rent and utilities ranges between \$200 - \$500 for each family.
- 2.) With funding assistance available, more community members will make the choice to seek healthcare. Funding assistance will be given to at least 2 families a month, every month, until the end of the year. Healthcare bills can vary depending on the circumstances, and more funding may applied to one case.
\$3,000 will be set aside solely for these costs and El Centro will assess how much to give to each case.

OTHER COMMENTS *(500 words or less)*

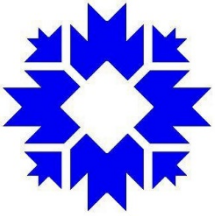
Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

A number of El Centro's clients have unclear immigration status. Many are seeking to live in the United States, and Monroe County permanently, but encounter difficulties in regard to available housing and healthcare. With decreased/worsening health and unstable housing, these individuals experience barriers far greater than we can comprehend. Specifically, Spanish speaking individuals feel these burdens tenfold as they need more than just automated Spanish services. El Centro's clients feel a sense of community cohesion as we walk them through every step of their needs ranging from healthcare, help paying bills, or finding pro bono lawyers in the County that speak Spanish and are willing to extend a hand despite immigration status. Furthermore, we help them gain an understanding of the culture of the County and navigating the cultural shift they experience. Although giving financial assistance is one step in aiding the Latino community in Monroe County, El Centro offers preventative healthcare programs, dental care for kids, tutoring, and more. These programs allow Latino individuals to become stakeholders in the success and vitalization of the County.

Every year, almost 45,000 Americans die due to a lack of health insurance. This means that uninsured Americans have a 40% higher risk of death in comparison to individuals who are insured. Although these numbers are unknown for those who have come to the country from elsewhere, we can assume that there are deaths linked to a lack of health insurance in general for this community. Because of this, one of El Centro's goals is to ensure that our clients can seek healthcare without issue. Furthermore, our services move beneficiaries to be involved in the community, learn English, and improve their quality of life in Monroe County.

2023 Proposed Project Budget

El Centro Comunal Latino	Health & Housing Assistance Project for Community Integration	
Total Project Cost	\$10,000	
	Totals	JHSS Grant
Funds		
JHSS Grant		\$8,000
Bloomington Tri Kappa	\$2,000	
Other Income Sources		
TOTAL PROJECT FUNDS	\$10,000	
Expenses		
Rent Assistance		\$5,000
Healthcare Assistance		\$3,000
Total Project Expenses	\$10,000	



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Exodus Refugee Immigration, Inc.

Address:

1401 S. Walnut St. Bloomington, IN 47401

Phone: 317-601-6280

E-Mail: eaquino@exodusrefugee.org

Website: https://www.exodusrefugee.org/

President of Board of Directors: Marina Hadjioannou Waters

Name of Executive Director: Erin Aquino

Phone: 317-601-6280

E-Mail: eaquino@exodusrefugee.org

Name of Grant Writer: Matt Calvert

Phone: 317-921-0836

E-Mail: mcalvert@exodusrefugee.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
9	0	100

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Exodus Refugee Immigration is dedicated to the protection of human rights by serving the resettlement needs of refugees and other displaced people fleeing persecution, injustice, and war by welcoming them to Indiana.

PROJECT INFORMATION

Name of the project to be funded:

Emergency Assistance Program

Total cost of project: \$161,035

Requested amount of Jack Hopkins funding: \$30,000

Number of City residents to be served by this project in 2023: 20

Number of clients to be served by this project in 2023: 20

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Exodus Refugee Immigration kindly requests a grant of \$30,000 payable over one (1) year to support its Emergency Assistance Program. The program assists refugees struggling to meet their basic needs while working toward self-sufficiency and supporting their families. Basic needs are rent, utilities, food, clothing, transportation, childcare, and health care. Emergency assistance is especially critical now, as the housing crisis has significantly and negatively affected Exodus clients in myriad ways.

When refugees first arrive, Exodus helps find their first home and sets those homes up with the basic furniture and home supplies that families need to start their new lives. However, recent challenges in the housing market, including limited availability and increased rent, have made it more difficult to find housing for newly arriving refugee families. Accordingly, Exodus must sometimes find temporary housing options, including extended stay hotels, until permanent housing can be found. Inflation has also made refugees' basic needs, including rent and utility bills, food supplies, medical expenses, and other needs significantly more expensive.

A grant from the Jack Hopkins Social Services Fund would help Exodus provide housing and basic needs support for 20 refugees during the grant period.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

1401S. Walnut St.
Bloomington, IN 47401

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use? Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Exodus has secured/projects the following income sources to support the Emergency Assistance Program: (1) Office of Refugee Resettlement (ORR) "Reception and Placement" Grants - \$14,302 (confirmed); (2) Community Foundation of Bloomington and Monroe County - \$17,500 (confirmed); (3) Duke Energy - \$1,500 (confirmed); (4) Anonymous Foundation - \$75,000 (confirmed); (5) Future Foundation Grants - \$15,000 (potential); and (6) Individual Donations - \$7,733 (confirmed).

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Exodus requests a full upfront payment of the \$30,000 for immediate use to for emergency basic needs assistance to aid refugee clients. If the \$30,000 cannot be paid in full at the start of the grant, Exodus requests to submit bi-weekly claims for reimbursement.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

Miscellaneous future grants – \$15,000. Exodus is working to secure at least \$15,000 in grant funding in 2023 to support the basic needs of its refugee clients.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

Exodus will leverage the following to support Bloomington sub-office:

Private grant funding and individual donations – to support personnel, resources, and services needed to aid refugee clients.

Volunteers – to provide support to newly arrived refugee individuals and families.

Donations – to furnish homes for newly arrived refugee individuals and families.

Community Stakeholders – Exodus works with Bloomington community stakeholders to ensure refugees needs are met. Key stakeholders include the local health department, Monroe County Community School Corporation, Mayor ' s office, landlords, faith communities, Family and Social Services Administration, public safety, local employers, and faculty at Indiana University.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Direct client assistance is provided for vulnerable refugees to cover basic need expenses, such as rent & utilities, childcare, medical expenses, food, seasonal & work clothing, etc., wh	\$30,000
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$30,000

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Through the Emergency Assistance Program, Exodus will address the following social service needs: a good place to live - housing, building self-sufficiency, economic self-sufficiency, economic challenges facing vulnerable populations, ensuring prenatal care and infant health, hunger and food insecurity, emergency and transitional shelter, clothing, and crisis services for refugees.

When arriving in the U.S., each refugee is provided very limited federal assistance—a one-time amount of \$1,275—to cover basic expenses. Accordingly, Exodus provides needed household items when it sets up homes and provides each family up to four months of rental assistance after arrival. During this time, clients may also need assistance with food, seasonal clothing, medical co-pays, utility payments, and other basic needs.

Exodus receives some federal funding for specific programs geared at assisting refugees to strive toward self-sufficiency in their initial months. While Exodus's federally funded programs are undoubtedly beneficial for early integration, language, and employment services, they are limited in scope and do not always meet the long-term integration needs required for refugees to make a successful transition to life in the United States. Therefore, Exodus seeks private funding to support its Emergency Assistance Program to respond to the unique critical needs of its clients.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

For 42 years, Exodus has had a strong record of sustaining its programs. Exodus attributes this to its adaptability, leadership and board, and ability to achieve greater cost-efficiency through difficult economic times.

To ensure Exodus can assist refugees meet their basic needs and ultimately reach self-sufficiency, Exodus will seek support from individuals, foundations, corporations, faith-based organizations, and other private sources. Exodus will build upon its prior fundraising successes and is informed by a comprehensive fundraising audit and plan.

Additionally, Exodus's Board of Directors is committed to the financial well-being of the organization and has a Development and Community Engagement Committee.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Exodus recognizes that refugees can have a profound impact on the communities in which they have resettled. From that standpoint, Exodus strives through its programs to provide clients with the necessary assistance to ensure they can become self-sufficient. By providing for refugees' basic needs, the Emergency Assistance program allows refugees the ability to concentrate on important self-sufficiency goals and fully integrate into their new communities as productive and active members.

And successful integration of the agency's clients leads to an economic boost within their new communities, as refugees join the work force, pay taxes, open businesses, and buy houses. Refugees also introduce their new cities to new cultures, arts, and cuisines, leading to more social diversity.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Exodus will measure the success of the project through the following outcome indicators:

- # of clients who accessed long-term affordable housing
- # of clients who accessed public assistance benefits
- # of clients who obtained jobs with income that exceeds expenses
- # of clients who were connected with a Primary Care Provider
- # of clients enrolled in English language learner classes/resources
- # of clients connected with volunteers/community members to aid in community integration
- # of school-aged children enrolled in school

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

General Agency Information

For 42 years, Exodus Refugee Immigration, Inc. has been dedicated to the protection of human rights by serving the resettlement needs of refugees and other displaced people (such as asylees, Cuban/Haitian entrants, asylum seekers, Special Immigrant Visa (SIV) holders, and victims of human trafficking) fleeing persecution, injustice, and war by welcoming them to Indiana. These individuals have fled persecution or violence in their home country and sought safety in the U.S. The agency resettles individuals and families representing many faiths and nationalities including individuals from Afghanistan, Burma, Central African Republic, Colombia, the Democratic Republic of the Congo, El Salvador, Eritrea, Ethiopia, Guatemala, Haiti, Honduras, Iraq, Somalia, Sudan, and Syria.

Exodus is part of a well-established network of providers for U.S. refugee resettlement; is the largest refugee resettlement agency in Indiana; and is the primary agency that serves refugee newcomers from prior to arrival through self-sufficiency.

Exodus's primary office is in Indianapolis, and the agency recently opened a suboffice in Bloomington in 2021. Since opening, the Bloomington suboffice welcomed 130 refugees; this year, the suboffice expects to welcome 100 more refugees to the city.

2023 Jack Hopkins Project Budget

Exodus Refugee Immigration, Inc. - Bloomington		Emergency Assistance Program	
Total Project Cost		\$30,000	
	Totals	Other Sources	JHSS Grant
FUNDS			
JHSS Grant	\$30,000		\$30,000
Office of Refugee Resettlement (ORR) "Reception and Placement" Grants	\$14,302	\$14,302	
Community Foundation of Bloomington and Monroe County	\$17,500	\$17,500	
Duke Energy	\$1,500	\$1,500	
Anonymous Foundation General Operating Grant (potential)	\$75,000	\$75,000	
Individual Donors	\$7,733	\$7,733	
Foundations (potential)	\$15,000	\$15,000	
TOTAL PROJECT FUNDS FROM ALL SOURCES	\$161,035	\$161,035	\$30,000
EXPENSES			
Emergency Assistance Program - Direct client assistance is provided	\$161,035	\$161,035	\$161,035

for vulnerable refugees to cover basic need expenses, such as rent & utilities, childcare, medical expenses, food, seasonal & work clothing, etc., while they work toward self-sufficiency.			
TOTAL PROJECT EXPENSES	\$161,035	\$161,035	\$30,000

Exodus Refugee Immigration
Balance Sheet
As of December 31, 2022

	Total
ASSETS	
Current Assets	
Bank Accounts	
1100 Petty Cash	2,840.00
1140 First Financial - Checking	1,290.09
1145 First Financial - MM	1,473,229.32
1150 First Financial - New Checking	149,954.72
Total Bank Accounts	\$ 1,627,314.13
Accounts Receivable	
1200 Accounts Receivable	1,763,628.05
Total Accounts Receivable	\$ 1,763,628.05
Other Current Assets	
12000 Undeposited Funds	0.00
1205 Pledges Receivable	100,000.00
1250 Prepaid Expense	9,167.17
Total Other Current Assets	\$ 109,167.17
Total Current Assets	\$ 3,500,109.35
Fixed Assets	
1300 Property & Equipment	
1310 Vehicles	50,000.00
1320 Other Property and Equipment	182,729.61
1330 Accumulated Depreciation	-110,327.00
Total 1300 Property & Equipment	\$ 122,402.61
1350 Long-Term Investments	481,009.36
Total Fixed Assets	\$ 603,411.97
Other Assets	
1400 Software	
1410 PC Software	0.00
1420 Accumulated Amortization	0.00
Total 1400 Software	\$ 0.00
1500 Security Deposit	7,783.39
1600 ROU Office	346,772.71
1610 ROU Printer	17,514.11
Total Other Assets	\$ 372,070.21
TOTAL ASSETS	\$ 4,475,591.53
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
2120 Regions Visa	0.00
2140 First Financial VISA	76,600.97
Total Credit Cards	\$ 76,600.97

Other Current Liabilities	
2210 401k Liability	0.00
2230 Miscellaneous Liabilities	24,510.51
2250 Accrued Payroll	167,860.09
2290 Deferred Revenue	1,520,176.75
Total Other Current Liabilities	\$ 1,712,547.35
Total Current Liabilities	\$ 1,789,148.32
Long-Term Liabilities	
2300 Office Lease Liability	347,477.81
2350 Printer Lease Liabilities	17,920.37
Total Long-Term Liabilities	\$ 365,398.18
Total Liabilities	\$ 2,154,546.50
Equity	
3000 Opening Bal Equity	0.00
3100 Temporarily Restricted Funds	0.00
3200 Net Assets	1,843,089.14
3210 Net Assets Designated for Deprn.	0.00
3300 Retained Earnings	0.00
Net Income	477,955.89
Total Equity	\$ 2,321,045.03
TOTAL LIABILITIES AND EQUITY	\$ 4,475,591.53

Friday, Mar 31, 2023 07:27:58 AM GMT-7 - Accrual Basis

Exodus Refugee Immigration
Profit and Loss
January - December 2022

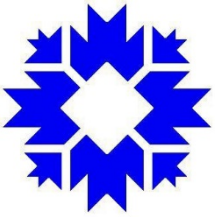
	Total
Income	
4100 Federal Funding	4,059,861.35
4200 State Funding	1,987,360.01
4300 Private Funding	
4310 Grants/Foundations	1,651,957.75
4320 Corporate Funding	41,165.93
4330 Faith Groups	145,463.17
4340 Individuals	478,641.33
4341 T-Shirts	1,571.00
Total 4340 Individuals	\$ 480,212.33
4350 Fundraiser Proceeds	
4355 Gala Proceeds	190,828.93
Total 4350 Fundraiser Proceeds	\$ 190,828.93
Total 4300 Private Funding	\$ 2,509,628.11
4400 Income - Misc.	477,578.64
4500 Income - Deferral Entries	-711,284.58
4600 Investment Return	-56,357.16
Total Income	\$ 8,266,786.37
Gross Profit	\$ 8,266,786.37
Expenses	
5000 Compensation & Benefits	
5010 Salary Expense	2,965,842.96
5020 Payroll Taxes	224,067.51
5025 Workers Compensation	22,058.75
5030 Health Insurance/HSA	330,951.08
5035 Emp. Health Ins. Contribution	-81,490.31
5040 401K Match	34,446.89
Total 5000 Compensation & Benefits	\$ 3,495,876.88
6000 Administration	
6100 Professional Fees & Contractors	
6110 Payroll/Auditor/Misc.	50,563.38
6120 IT/Website Labor	109,948.74
6140 Contracted Staff	97,689.18
6150 Consultants (deleted)	2,000.00
6160 Business Insurance	19,556.97
Total 6100 Professional Fees & Contractors	\$ 279,758.27
6300 Occupancy	
6310 Space Rental	133,360.31
6320 Cleaning, Recycling, Shredding	9,803.14
Total 6300 Occupancy	\$ 143,163.45
6400 Supplies, Equip & Furnishings	
6410 Office Supplies	21,596.76

6420 Office Equipment & Furnishings		32,557.75
6430 Copier Expense		2,004.94
6450 Depreciation & Amort. Expense		17,157.19
6480 Interest Expenses		1,183.06
Total 6400 Supplies, Equip & Furnishings	\$	74,499.70
6500 Marketing/Development		18,780.00
6510 T-Shirts		2,276.60
6515 Gala Expenses		49,869.96
6520 Credit Card Processing Fees		5,577.12
Total 6500 Marketing/Development	\$	76,503.68
6600 Communications		
6610 Phones/Internet		27,974.44
6620 Postage		2,516.56
Total 6600 Communications	\$	30,491.00
6800 Trainings/Conferences		21,015.24
6900 Admin Other		
6920 Bank Fees		796.65
6950 Board Expenses		165.67
6960 Admin Miscellaneous		37,841.27
Total 6900 Admin Other	\$	38,803.59
Total 6000 Administration	\$	664,234.93
7000 Program Expenses		
7105 Basic Needs - Direct to Clients		
7110 Direct Cash		521,245.11
7115 Rent		1,817,675.78
7120 Utilities		269,504.09
7125 Furnishings		137,033.94
7130 Food		104,223.99
7135 Clothing		5,356.56
7140 Medical/Health		4,909.29
7145 Basic Needs - Other		48,726.86
Total 7105 Basic Needs - Direct to Clients	\$	2,908,675.62
7175 Basic Needs - Indirect		
7180 Refugee Mileage/Transport		115,522.11
7181 Uber/Lyft/Taxi		17,382.30
Total 7180 Refugee Mileage/Transport	\$	132,904.41
7185 Interpretation		267,097.05
7190 Bulk Client Purchases		169,068.63
7195 Apartment Set Up Costs		14,096.07
7200 Client Postage		2,606.68
7205 Education Expense		86,027.51
7210 Employment Expense		36,640.48
7220 Bus Passes		11,675.00
Total 7175 Basic Needs - Indirect	\$	720,115.83
Total 7000 Program Expenses	\$	3,628,791.45
Total Expenses	\$	7,788,903.26
Net Operating Income	\$	477,883.11

Net Income

\$ 477,883.11

Friday, Feb 24, 2023 06:34:06 AM GMT-8 - Accrual Basis



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING
COMMITTEE 2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Farm to Family Fund, Inc

Address:

PO Box 1771 Bloomington, IN 47402

Phone: 812-339-4767

E-Mail: farm2familyfund@gmail.com

Website: Farm2FamilyFund.org

President of Board of Directors: Deborah Piston-Hatlen

Name of Executive Director: N/A

Phone: _____

E-Mail: _____

Name of Grant Writer: Deborah Piston-Hatlen

Phone: 812-339-4767

E-Mail: farm2familyfund@gmail.com

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	25

MISSION STATEMENT *(150 words or less)*

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Farm to Family's mission is to make healthful, fresh, local, sustainably produced food more available to low-income households; support the local, sustainable food system within Indiana; work with local farmers to provide unsold produce for distribution to low income families; partner with agencies serving those in our community currently experiencing food insecurity.

PROJECT INFORMATION

Name of the project to be funded:

Farm to Family Program

Total cost of project: \$150,000

Requested amount of Jack Hopkins funding: \$10,000

Number of City residents to be served by this project in 2023: 4900 (est)

Number of clients to be served by this project in 2023: 7800 (est)

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Farm to Family (F2F) is requesting \$10,000 to partially fund the anticipated \$150,000 in total food purchased annually from Bloomington farmers' market vendors, which is then donated to local agencies serving low-income individuals and families. The food is purchased by F2F at half price from participating farmers, preventing food waste and income loss for the farmers, and is then transported immediately by volunteers to the local agencies (The Rise, The Community Kitchen of Monroe County, and Mother Hubbard's Cupboard). Farmers sometimes deliver food (especially eggs, which are difficult to transport) to Hoosier Hills Food Bank. Purchasing \$150,000 of food from local farmers yields \$300,000 worth of local fresh produce, eggs, dairy, and occasionally meat to the agencies for distribution to their patrons.

In the winter, F2F is the main source of fresh produce for Mother Hubbard's Cupboard, a major contributor of fresh food to the Community Kitchen of Monroe Co., and provides fresh food directly to the residents of The Rise. F2F operates year-round and is an all-volunteer organization. Partnering with these other 501(c)3 organizations makes it possible to make this food available to low income residents in our community without having to manage the distribution to these residents.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

N/A

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative
 None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

\$25,000 matching funds, anonymous donor, confirmed
\$70,000 matching funds challenge grant, anonymous foundation, pending
~\$10,000 Bloomingfoods Positive Change recipient for September, confirmed but amount pending
\$9,500 individual donors and donations from community organizations, confirmed through March 2023
\$40,000 anticipated donations

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

F2F pays farm vendors once/month and based on 2022, would expect to pay well over \$10,000/month. Thus, F2F would most likely submit a claim at the end of July, the first month after the date of agreement signing.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

The matching funds confirmed and expected add to the impact of the project, as do the F2F dedicated volunteers. Helping the local agricultural economy while at the same time donating fresh food to local agencies appeals to the Bloomington community, both volunteers and donors. We have developed a donor base that has grown every year. An anonymous foundation has funded a 2-1 match since 2015-2016, which is a great motivation to donors—it makes their \$100 donation worth \$600 because when matched 2-1, it becomes \$300. Then F2F purchases at half price, receiving \$600 worth of food for the \$300.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	purchase of fresh, local produce from area farmers	up to \$10,000
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$10,000

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Food access and food insecurity are identified in the 2020 Consolidated Plan as major concerns for stakeholders. As a public service, food access is a highest priority need. Goal #7 in the Plan aims to provide services for community members in need, including funding organizations that provide food assistance. F2F donates all food purchased at the farmers' markets to 4 of the 6 Public Services projects (Mother Hubbard's Cupboard, Community Kitchen, HHFB, and Middle Way House [The Rise]) identified in the Plan as projects that help community members meet basic needs, including access to food and providing meals.

Additionally, a goal of the 2018 Sustainability Plan is to increase access to healthy, local food in addressing food insecurity. The Plan recognizes food access as a concern for Bloomington and identifies F2F as a program working in this area.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), you must detail your plan for future funding.

We are requesting funds for food purchases, which in our current fiscal year are more than 99% of our costs of operation. F2F's non-food costs have remained stable—between \$1000 and \$2000—even as our food costs have increased dramatically. Since our first year (2013-14), when we purchased \$5200 worth of fresh food for \$2600, we have grown significantly and so far have purchased \$276,000 worth of fresh food for \$138,000 in our current fiscal year (2022-2023, ending April 30). These numbers and our matching funds create great community support for our program.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

The link between food and health has been reported in numerous articles and studies. Harvard School of Public Health documents the importance of a diet that includes a variety of fruits and vegetables: "A diet rich in vegetables and fruits can lower blood pressure, reduce the risk of heart disease and stroke, prevent some types of cancer, lower risk of eye and digestive problems, and have a positive effect upon blood sugar, which can help keep appetite in check" (<https://www.hsph.harvard.edu/nutritionsource/what-should-you-eat/vegetables-and-fruits/>).

Johns Hopkins Medicine discusses the benefits of fresh, local produce: "Produce from local farmers has spent more time on the vine, on the tree or in the ground, so you get better taste and more nutrients.... When it comes to fresh fruit and vegetables, the shorter the time and distance from farm to sale, the higher the levels of vitamins and minerals" (<https://www.hopkinsmedicine.org/health/wellness-and-prevention/health-benefits-of-farmers-markets>).

By increasing access to fresh, local food, F2F works to move toward "a community where everyone has equal access to nutritious food, waste is minimized, and all members are healthy, self-sufficient, and empowered to reach their full potential," as envisioned by Mother Hubbard's Cupboard. All of the agencies we work with are part of this movement.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

F2F will measure outcomes by assessing our ability to purchase more quality food, to increase the number of farmers who participate, and to provide each agency with more fresh, local produce, as well as the continued support of our donors.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

F2F is an all-volunteer organization with no employees and no non-cash assets. Thus, we do not directly serve residents. Approximately 90% of the food we purchase goes to Mother Hubbard's Cupboard, so we have estimated the number of residents/total number served based on their numbers.

We work with five farmers' markets in Bloomington in the hope of increasing the ability of our partner agencies to provide access to food and to accomplish their missions/goals.

Because we functioned only with the winter market when we started, we set our fiscal year to run from May through April of the next year. Our current fiscal year is in its 11th month, so we are including financial statements for last FY and the 11 months of this FY.

2023 Proposed Project Budget - Farm to Family Fund

Farm to Family Fund		Farm to Family Program	
Total Project Cost		\$150,000	
	Totals	Other Income Sources	JHSS Grant
FUNDS			
JHSS Grant			10,000.00
Other Grants		70,000.00	
Other Income Sources		70,000.00	
TOTAL PROJECT FUNDS	150,000.00	140,000.00	10,000.00
EXPENSES			
Food purchases		140,000.00	10,000.00
TOTAL PROJECT EXPENSES	150,000.00	140,000.00	10,000.00

Farm to Family Fund Financial Report
May 1, 2021-April 30, 2020

BEGINNING BALANCE	F2F programs	Other programs	
Carryover F2F programs	\$12,647.64		
Carryover BWFM SNAP matching		\$1,189.43	
Total Carryover	\$12,647.64	\$1,189.43	\$13,837.07
Income			
Individual & community organization donations	\$45,153.77		
Total Donations	\$45,153.77		\$45,153.77
Bloomington Thrift Shop (Psi Iota Xi) grant	\$500.00		
Foundation grants	\$50,000.00		
Community Foundation of Bloomington & Monroe County grants		\$40,000.00	
Total grants	\$50,500.00	\$40,000.00	\$90,500.00
TOTAL INCOME	\$95,653.77	\$40,000.00	\$135,653.77
FUNDS AVAILABLE	\$108,301.41	\$41,189.43	\$149,490.84
Expenses			
F2F Fees (Paypal)	\$298.29		
F2F Supplies & Printing	\$1,031.02		
Insurance	\$549.00		
Total non-food expenses	\$1,878.31		\$1,878.31
Market food purchases	\$112,812.61		
SNAP matching, BWFM		\$6,035.50	
SNAP matching, Rose Hill Farm Stop		\$1,710.44	
RHFS purchases for Banneker & Shalom		\$3,550.18	
Total food expenses	\$112,812.61	\$11,296.12	\$124,108.73
TOTAL EXPENSES	\$114,690.92	\$11,296.12	\$125,987.04
BALANCE	-\$6,389.51	\$29,893.31	\$23,503.80

DRAFT - Farm to Family Fund, financial report May 1, 2022 - March 31, 2023

BEGINNING BALANCE	F2F programs	Other programs	Total
Carryover F2F programs	-\$6,389.51	\$29,893.31	\$23,503.80
Total Carryover	-\$6,389.51	\$29,893.31	\$23,503.80
Income			
Individual & community organization donations	\$46,984.46		
Total Donations	\$46,984.46	\$0.00	\$46,984.46
Foundation grants	\$158,620.50		
Total grants	\$158,620.50	\$0.00	\$158,620.50
TOTAL INCOME	\$205,604.96	\$0.00	\$205,604.96
FUNDS AVAILABLE	\$199,215.45	\$29,893.31	\$229,108.76
Expenses			
F2F Fees (Paypal)	\$193.65		
F2F Supplies & Printing, etc.	\$396.20		
Insurance	\$499.00		
Total non-food expenses	\$1,088.85	\$0.00	\$1,088.85
Market food purchases	\$136,682.14		
SNAP matching, BWFM		\$1,225.50	
SNAP matching, Rose Hill Farm Stop		\$8,437.57	
RHFS purchases for Banneker & Shalom		\$4,260.00	
Total food expenses	\$138,048.14	\$13,923.07	\$151,971.21
TOTAL EXPENSES	\$139,136.99	\$13,923.07	\$153,060.06
BALANCE	\$60,078.46	\$15,970.24	\$76,048.70

Date of this notice: 03-05-2018

Employer Identification Number:
82-4653056

Form: SS-4

Number of this notice: CP 575 E

FARM TO FAMILY FUND
% FARM TO FAMILY FUND
518 N PARK RIDGE RD
BLOOMINGTON, IN 47408

For assistance you may call us at:
1-800-829-4933

IF YOU WRITE, ATTACH THE
STUB AT THE END OF THIS NOTICE.

WE ASSIGNED YOU AN EMPLOYER IDENTIFICATION NUMBER

Thank you for applying for an Employer Identification Number (EIN). We assigned you EIN 82-4653056. This EIN will identify you, your business accounts, tax returns, and documents, even if you have no employees. Please keep this notice in your permanent records.

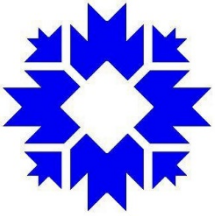
When filing tax documents, payments, and related correspondence, it is very important that you use your EIN and complete name and address exactly as shown above. Any variation may cause a delay in processing, result in incorrect information in your account, or even cause you to be assigned more than one EIN. If the information is not correct as shown above, please make the correction using the attached tear-off stub and return it to us.

When you submitted your application for an EIN, you checked the box indicating you are a non-profit organization. Assigning an EIN does not grant tax-exempt status to non-profit organizations. Publication 557, Tax-Exempt Status for Your Organization, has details on the application process, as well as information on returns you may need to file. To apply for recognition of tax-exempt status under Internal Revenue Code Section 501(c)(3), organizations must complete a Form 1023-series application for recognition. All other entities should file Form 1024 if they want to request recognition under Section 501(a).

Nearly all organizations claiming tax-exempt status must file a Form 990-series annual information return (Form 990, 990-EZ, or 990-PF) or notice (Form 990-N) beginning with the year they legally form, even if they have not yet applied for or received recognition of tax-exempt status.

Unless a filing exception applies to you (search www.irs.gov for Annual Exempt Organization Return: Who Must File), you will lose your tax-exempt status if you fail to file a required return or notice for three consecutive years. We start calculating this three-year period from the tax year we assigned the EIN to you. If that first tax year isn't a full twelve months, you're still responsible for submitting a return for that year. If you didn't legally form in the same tax year in which you obtained your EIN, contact us at the phone number or address listed at the top of this letter.

For the most current information on your filing requirements and other important information, visit www.irs.gov/charities.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Habitat for Humanity of Monroe County, Inc.

Address:

213 E Kirkwood Ave Bloomington IN 47408

Phone: 812-331-4069

E-Mail: habitat@monroecountyhabitat.org

Website: monroecountyhabitat.org

President of Board of Directors: Mark Bauman

Name of Executive Director: Wendi Goodlett

Phone: 812-331-4069

E-Mail: goodlett@monroecountyhabitat.org

Name of Grant Writer: Lindsey Boswell

Phone: 812-331-4069

E-Mail: boswell@monroecountyhabitat.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
11	4	800+

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Habitat for Humanity of Monroe County (HFHMC) builds strength, stability, self-reliance and shelter - the only thing we give away is an opportunity. Our mission is to eliminate poverty housing by building decent, affordable homes in partnership with qualifying families. Our vision is a world where everyone has a decent place to live. Through volunteer labor and tax-deductible donations of money and materials, Habitat homes are sold to future homeowners at no profit and are financed with affordable loans. As families pay back their interest-free mortgages, we are able to offer future opportunities for home ownership, making an impact for additional families in the community.

Future Habitat homeowners are selected based on their need for housing, ability to repay an affordable mortgage, and willingness to partner with HFHMC. Each adult household member must commit to 250 hours of "sweat equity" in the form of volunteer hours and homeownership education courses.

PROJECT INFORMATION

Name of the project to be funded:

Enhancing Safety and Efficiency

Total cost of project: \$5,800

Requested amount of Jack Hopkins funding: \$5,800

Number of City residents to be served by this project in 2023: 850-1000+

Number of clients to be served by this project in 2023: 85

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$5,800 in funding to purchase lifting equipment for HFHMC construction and ReStore programs, ensuring staff and volunteers can fully and safely help us fulfill our mission. At the construction site, a platform hoist will safely and efficiently lift shingles, oriented strand board, tools and other heavy items from the ground to the roof of a home. Right now, we need to manually lift these heavy items. At ReStore, a pallet stacker will safely and efficiently move heavy and bulky items around the store and warehouse.

With Jack Hopkins funding to procure this equipment, Habitat can maintain a safe, efficient, and welcoming environment for unskilled volunteers, and attract and retain skilled volunteers and employees to help us to build affordable housing in partnership. In order to safely employ and grow volunteer participation to the fullest, we need to train and equip more volunteers to safely move heavy materials, construct second story roofs, and meet Habitat construction standards.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

The platform hoist will be used at HFHMC home construction sites within the City of Bloomington, notably in the Osage Place and Arlington Park neighborhoods. The pallet stacker will be used at the Habitat ReStore, located at 850 S Auto Mall Rd.

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

HFHMC applies for and received Monroe County building permits for all new home construction projects. As needed, HFHMC also obtains Right of Way and other permits.

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Funds requested through Jack Hopkins will provide all new resources currently required. HFHMC's annual giving program will cover any gaps or overruns in expenses, and existing annual fundraising will provide future ongoing funding for equipment maintenance and upkeep.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Assuming ready market availability of equipment for purchase, we would procure the items upon notification of a successful application and the ability to commit funds. Once we purchase the equipment, no further steps will be necessary to file for reimbursement.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

A main tenet of Habitat's model is the wide-ranging and deep engagement of volunteers in our work. By utilizing both skilled and unskilled volunteers, HFHMC is able to successfully build affordable housing by keeping our costs low. The additional cost savings realized by using our model to employ volunteers in specialized tasks using appropriate safety equipment will allow us to build homes more affordably, attract more volunteers, and ultimately increase our capacity to partner with more families seeking affordable homeownership opportunities in our community.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	TranzSporter TP250, 250 lb, 28' Platform Hoist with 1 HP Electric Motor	\$3,650
Priority #2	ApolloLift Manual Hydraulic Pallet Stacker 2200lbs Cap. 63" Lift Height A-3003	\$2,150
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$5,800

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

The SCAN and the 2020-2024 Consolidated Plan outline significant need in our community to improve the affordability of housing. HFHMC provides low-income families the opportunity to purchase an affordable home with a mortgage payment that is no more than 30% of their gross monthly income.

HFHMC's goals align with strategies outlined in the 2020-2024 Consolidated Plan. Increasing our ability to further utilize volunteer labor will permit us to redirect funds to home construction, helping the City reach its goal of increased availability of affordable housing and decreased cost burden. According to the Joint Center for Housing Studies of Harvard University, the total cost burden for households in Bloomington is 32.8% - 58.1% of renters and only 16.9% of homeowners, a huge disparity. All of our partnering families are low-income and earn between 25-80% of area median income, which corresponds to the desired population segment for these funds.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

HFHMC regularly assesses workplace practices for safety, efficiency and functionality, and maintains a modest annual budget for needed investments and maintenance. The equipment to be funded consists of new equipment designed to safely and efficiently move heavy and bulky items that would otherwise be moved manually by our staff and volunteers. Habitat recognizes the importance of being good stewards of our resources, and it is our intention that this equipment remain safe and functional for the long term. Going forward, this new equipment will be assessed and replaced as needed as part of our existing equipment replacement procedures.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

HFHMC's work depends on community partnerships. The reasons that future homeowners and volunteers choose to partner with Habitat are varied – from families seeking to create a better life for their children or learn a new skill that leads to greater economic opportunity, to volunteers looking for social connections or to ways to stay active – but our partners share a commitment and dedication to building affordable housing and creating strong communities.

Habitat partners regularly with Monroe County organizations and individuals in all facets of our work. Sponsorship funds, volunteer and fundraising efforts from businesses, faith organizations and student groups, and donations of materials and services from corporations and individuals all drive our success. Volunteers are especially critical to our ability to improve the economic and social well-being of future Habitat homeowners, and they play an integral role in all of our programs. By providing safety resources to our construction and ReStore teams, we can continue to build homes safely, efficiently and most importantly, affordably.

Because of the work of volunteers, families achieve the strength, stability and independence they need to build better lives. We are committed to expanding safe service opportunities so more volunteers can be involved in our work.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

This project helps us reach our ultimate outcome of advancing affordable homeownership opportunities for more families in our community. We can measure the project's impact by analyzing the cost savings and time efficiencies of utilizing the platform hoist on the construction site, which would also affect the number of homes we can build in a specific time frame.

By having the proper lifting equipment at ReStore, we can measure the sales per square foot for the department and items the pallet stacker will help move and merchandise. We can also measure the increase in upper-level shelves that are fully utilized.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

HFHMC conducted research of available equipment to select the specific equipment requested in this grant. Our parameters included: suitability for our particular needs (size, lifting capabilities, power source); durability; performance; and cost.

The cost included in this grant application is the average of several prices available at the time of application submission. If awarded the grant, HFHMC will look for the best price available at the time of notice to proceed.

Habitat for Humanity of Monroe County, Inc.

2023 Proposed Project Budget

Enhancing Safety and Efficiency

Item	Requested Amount	Estimates
TranzSporter TP250, 250 lb, 28' Platform Hoist with 1 HP Electric Motor	\$3,650.00	<p>https://buymbs.com/p-5789-tranzsporter-tp250-250lb-28-foot-ladder-hoist.aspx?vid=1055472&utm_source=Google&utm_medium=Product_CPC&utm_campaign=1055472&gclid=Cj0KCQjwiZqhBhCJARIsACHHEH9WK8jzvTYq4NCPHSEG9EGT32xq3qsNUHPySFEC3IEWiuL6OwiCgplaAsefEALw_wcB</p> <p>https://www.roofingdirect.com/shop/tranzsporter-tp250-28ft-platform-hoist-with-high-torque-electric-motor/?utm_source=google&utm_medium=Organic+Product+Listing&utm_campaign=google_shopping_ctx_live&utm_content=Free+Product+Listings?utm_source=google&utm_medium=Organic+Product+Listings&utm_campaign=Shopping+Feed&utm_content=Free+Product+Listings&utm_term=3824&gclid=Cj0KCQjwiZqhBhCJARIsACHHEH9kGQ7q3TNJRJBkxRqJIU56lhJeVGgq8Jo5MzbdkDmb_ed-54Le8QaAtgjEALw_wcB</p> <p>https://www.acmetools.com/tranzsporter-28-platform-hoist-with-electric-engine-60045/081628600452.html?gclid=Cj0KCQjwiZqhBhCJARIsACHHEH_GtIso0V9ux9NX6LjLYu0TnTW1h1hNQ8Mu0P_HAS-rK4V5CNPkz9waAqCrEALw_wcB</p> <p>https://www.zoro.com/tie-down-engineering-tp250-platform-hoist-28ft-elect-engine-60042/i/G5415687/?utm_source=google&utm_medium=surfaces&utm_campaign=shopping%20feed&utm_content=free%20google%20shopping%20clicks&gclid=Cj0KCQjwiZqhBhCJARIsACHHEH_FBohowlGOWulOlQFxrGS1S2O-BpXz5COTea75kWfpFICHUNvoNxQaAn_TEALw_wcB</p>

Apolloift Manual Hydraulic Stacker Pallet Stacker Adjustable Forks 2200lbs Cap. 63" Lift Height A-3003	\$2,150.00	https://www.apolloliftus.com/products/a-3003?variant=40170709221544 https://www.amazon.com/Xilin-Stacker-Capacity-Straddle-Adjustable/dp/B089LZQLN1?source=ps-sl-shoppingads-lpcontext&ref_=fplfs&psc=1&smid=A2T8XRDYGYSY50 https://oceanviewcity.com/products/apollolift-manual-hydraulic-stacker-pallet-stacker-adjustable-forks-2200lbs-cap-63-lift-height-a-3003?currency=USD&utm_medium=cpc&utm_source=google&utm_campaign=Google%20Shopping
TOTAL	\$5,800.00	

HABITAT FOR HUMANITY OF MONROE COUNTY, INC.

**Statements of Financial Position
June 30, 2022 and 2021**

	2022	2021
Assets		
Cash and cash equivalents	\$ 1,084,168	\$ 1,683,399
Homes for sale or under construction	1,029,816	494,978
Other assets	126,169	108,723
Investment in Leverage Lender	865,419	-
Land held for development	2,382,097	1,276,922
Mortgages receivable	4,070,514	4,196,360
Property and equipment, net	108,181	125,503
Total assets	\$ 9,666,364	\$ 7,885,885
 Liabilities and Net Assets		
Liabilities		
Accounts payable	\$ 159,196	\$ 149,122
Refundable advance	-	29,708
Mortgage repurchase obligation	192,631	192,631
Accrued expenses	161,012	103,919
Notes payable less issuance costs	1,107,230	63,203
Total liabilities	1,620,069	538,583
 Net assets		
Without donor restrictions	7,875,745	7,160,302
With donor restrictions	170,550	187,000
Total net assets	8,046,295	7,347,302
Total liabilities and net assets	\$ 9,666,364	\$ 7,885,885

See accompanying notes to financial statements

HABITAT FOR HUMANITY OF MONROE COUNTY, INC.

**Statements of Activities
June 30, 2022 and 2021**

	2022	2021
Revenues and support		
Contributions	\$ 881,322	\$ 548,183
Home sales	661,798	361,127
Imputed interest on non-interest bearing mortgages	212,617	319,836
Merchandise sales	637,618	620,452
Gain on sale of mortgages	-	573,190
Grant revenue	75,745	391,234
Other	29,140	27,884
Net assets released from donor restrictions	641,115	541,850
 Total revenue and support	 3,139,355	 3,383,756
Expenses		
Program services:		
Habitat	1,752,390	1,263,784
Restore	501,390	515,511
Management and administrative	51,016	36,904
Fundraising	119,116	107,002
 Total expenses and losses	 2,423,912	 1,923,201
Change in net assets without donor restrictions	715,443	1,460,555
Net assets with donor restrictions		
Contributions	540,629	487,000
Grant revenue	84,036	41,850
Net assets released from restrictions	(641,115)	(541,850)
Change in net assets with donor restrictions	(16,450)	(13,000)
Change in net assets	698,993	1,447,555
Net assets - beginning of year	7,347,302	5,899,747
Net assets - end of year	\$ 8,046,295	\$ 7,347,302

See accompanying notes to financial statements

HABITAT FOR HUMANITY OF MONROE COUNTY, INC

**Statement of Functional Expenses
Year Ended June 30, 2022**

	Program Services			Management and Administrative	Fundraising	Total
	Habitat	Restore	Total Program Services			
Salaries and wages	\$ 627,243	\$ 240,562	\$ 867,805	\$ 29,664	\$ 91,324	\$ 988,793
Cost of homes sold	480,640	-	480,640	-	-	480,640
Mortgage discounts (net of payoffs)	321,912	-	321,912	-	-	321,912
Rent	36,672	173,956	210,628	-	3,183	213,811
Contributions	96,000	-	96,000	-	-	96,000
Insurance	29,507	10,222	39,729	1,306	2,522	43,557
Computer support	19,975	4,769	24,744	863	3,137	28,744
Vehicle expenses	13,080	13,033	26,113	852	1,446	28,411
Other expenses	24,421	2,246	26,667	-	-	26,667
Travel	23,967	-	23,967	798	1,865	26,630
Depreciation	8,232	14,432	22,664	737	1,169	24,570
Professional fees	21,957	-	21,957	732	1,707	24,396
Utilities	12,411	3,847	16,258	535	1,064	17,857
Bank service fees	346	14,875	15,221	1,527	538	17,286
Telephone	-	13,797	13,797	454	903	15,154
Postage	11,305	95	11,400	379	884	12,663
Training	7,964	154	8,118	270	617	9,005
Office supplies	3,749	2,999	6,748	222	415	7,385
Public relations	-	-	-	-	6,908	6,908
Interest	-	-	-	6,695	-	6,695
Repairs and maintenance	1,748	4,462	6,210	199	253	6,662
Temporary help	5,510	-	5,510	192	704	6,406
Mortgage servicing fees	5,751	-	5,751	192	447	6,390
Amortization	-	-	-	5,369	-	5,369
Printing	-	948	948	30	30	1,008
Dues and memberships	-	993	993	-	-	993
	\$ 1,752,390	\$ 501,390	\$ 2,253,780	\$ 51,016	\$ 119,116	\$ 2,423,912

See accompanying notes to financial statements

HABITAT FOR HUMANITY OF MONROE COUNTY, INC

**Statement of Functional Expenses
Year Ended June 30, 2021**

	Program Services			Management and Administrative	Fundraising	Total
	Habitat	Restore	Total Program Services			
Salaries and wages	\$ 568,123	\$ 253,116	\$ 821,239	\$ 28,073	\$ 86,423	\$ 935,735
Cost of homes sold	327,496	-	327,496	-	-	327,496
Mortgage discounts (net of payoffs)	58,827	-	58,827	-	-	58,827
Rent	25,939	173,264	199,203	-	3,011	202,214
Contributions	74,800	-	74,800	-	-	74,800
Insurance	21,735	9,874	31,609	1,040	2,006	34,655
Computer support	12,881	191	13,072	455	1,658	15,185
Vehicle expense	11,104	10,622	21,726	709	1,203	23,638
Other expenses	17,217	2,380	19,597	650	1,415	21,662
Travel	10,348	-	10,348	345	805	11,498
Depreciation	11,083	14,708	25,791	838	1,331	27,960
Professional fees	20,559	-	20,559	685	1,599	22,843
Utilities	12,105	4,445	16,550	545	1,083	18,178
Bank service fees	1,764	13,305	15,069	484	562	16,115
Telephone	-	13,592	13,592	434	434	14,460
Postage	9,918	39	9,957	332	772	11,061
Training	4,712	165	4,877	162	371	5,410
Office supplies	5,002	2,774	7,776	256	478	8,510
Interest	33,215	-	33,215	1,107	2,583	36,905
Repairs and maintenance	3,229	13,481	16,710	538	681	17,929
Mortgage servicing fees	7,545	-	7,545	251	587	8,383
Advertising	6,182	120	6,302	-	-	6,302
Bad debt expense	20,000	-	20,000	-	-	20,000
Dues and memberships	-	3,435	3,435	-	-	3,435
	<u>\$ 1,263,784</u>	<u>\$ 515,511</u>	<u>\$ 1,779,295</u>	<u>\$ 36,904</u>	<u>\$ 107,002</u>	<u>\$ 1,923,201</u>

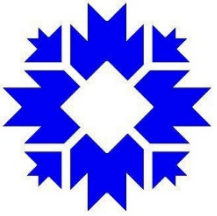
See accompanying notes to financial statements

HABITAT FOR HUMANITY OF MONROE COUNTY, INC

**Statements of Cash Flows
June 30, 2022 and 2021**

	2022	2021
Cash flows from operating activities		
Change in net assets	\$ 698,993	\$ 1,447,555
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation	24,570	27,960
Bad debt expense	-	20,000
Mortgage discounts	321,912	58,827
Imputed interest on mortgages	(212,617)	(319,836)
Amortization of debt issuance costs	5,369	-
Gain on sale of mortgages	-	(573,190)
Changes in:		
Homes for sale or under construction	(534,838)	(243,048)
Land held for development	(1,105,175)	(236,428)
Other assets	(17,446)	(28,598)
Refundable advances	(29,708)	(133,642)
Mortgage repurchase obligation	-	192,631
Accounts payable and accrued expense	67,167	144,773
Net cash provided (used) by operating activities	(781,773)	357,004
Cash flows from investing activities		
Purchase of investments	(378,183)	(71)
Originations of mortgages receivable	(618,590)	(361,127)
Proceeds from sale of mortgages	-	307,416
Payments on mortgages receivable	635,141	666,840
Purchase of property and equipment	(7,248)	(13,350)
Net cash provided (used) by investing activities	(368,880)	599,708
Cash flows from financing activities		
Proceeds from notes payable	720,675	-
Payments on debt issuance costs	(143,063)	-
Payments on notes payable	(26,190)	(38,626)
Net cash provided (used) by financing activities	551,422	(38,626)
Net change in cash and cash equivalents	(599,231)	918,086
Cash and cash equivalents - beginning of year	1,683,399	765,313
Cash and cash equivalents - end of year	\$ 1,084,168	\$ 1,683,399
Interest paid	\$ 6,695	\$ 36,905
Non-cash transactions		
Sale of mortgages to extinguish line of credit	-	1,300,000
Non-cash contribution of CIP to HFHI investment	487,236	-

See accompanying notes to financial statements



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Harmony School

Address:

909 E 2nd Street Bloomington, Indiana 47401

Phone: 812-334-8349

E-Mail: development@harmonyschool.org

Website: www.harmonyschool.org

President of Board of Directors: Steve Bonchek

Name of Executive Director: Steve Bonchek

Phone: 812-334-8349

E-Mail: roc@harmonyschool.org

Name of Grant Writer: Alycyn DeClerk

Phone: 812-334-8349

E-Mail: alycyn@harmonyschool.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
23	8	200

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Harmony School's mission is to prepare young people to live in and contribute to a heterogeneous democratic country. We do this by sensitizing young people to the delicate balance needed in a democracy between individual growth and community responsibility.

PROJECT INFORMATION

Name of the project to be funded:

Harmony School After-School Program

Total cost of project: \$23,008.31

Requested amount of Jack Hopkins funding: \$11,038.31

Number of City residents to be served by this project in 2023: 105

Number of clients to be served by this project in 2023: 175

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$11,038.31 to re-start our after-school program for students in Kindergarten - 4th grades and to develop club activities for students in 5th to 12th grades at Harmony School.

Prior to the COVID-19 pandemic, Harmony offered an after-school program to students that was very popular and successful. In September 2021, when we returned to in-person learning, we decided not to have an after-school program to avoid mixing of students/class pods to mitigate the spread of the virus. Now (March 2023) we have returned to many of the activities that our students and staff enjoyed prior to COVID-19. Many parents/guardians have expressed interest in participating in an after-school program and for the need of school club activities.

For the 2023/24 school year, and with funding from JHSSF, we would like to re-start a Monday - Friday after-school program (3pm - 5:30pm) and develop three after-school clubs per week to serve the needs of our families. In previous years, parents paid a fee to enroll their children in the after-school program. In an effort to ignite interest and engage students and families to utilize this program again, we would like to offer a voluntary donation pay structure for the first year of these programs.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

NA

How do your missions, operations and services complement each other?

NA

What is the existing relationship between agencies?

NA

How will communication and coordination change as a result of the project?

NA

Explain any challenges and steps you plan to take to address those challenges.

NA

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

Same as agency address.

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

NA

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

NA

PROJECT COSTS

Is this request for operational funds? *(e.g., salaries, rent, vouchers, etc),*

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: *(Indicate source, amount, and whether confirmed or pending):*

We expect to receive donations from families of program participants. We will request a donation of \$1 per day for each student participant. This expectation is pending as we will not deny any student participation based on their ability to pay.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Our 2023/2024 school year begins in September, the after-school program will start the first week of school and clubs will start mid-September. We will submit monthly claims for reimbursement. As this program will extend into 2024, we plan to request an extension for expending funds prior to the December 2023 reporting deadline. We will request an extension until late March 2024.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

NA

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

Our fund request includes wages and FICA for a part-time After-School Program Coordinator, Contractor pay for Club activities and program supplies. The After-School Program Coordinator will be responsible for identifying and implementing a schedule of activities, recruiting volunteers, people to teach club activities, and sourcing in-kind donations of items needed.

All Harmony School parents/guardians are required to complete service hours in support of the school. While the After-School Program Coordinator will be responsible for the overall program, volunteers will certainly be needed and utilized for implementation.

We look forward to continuing our partnerships with organizations such as Bridges: Children, Languages, World and Indiana University's Title VI Centers, which hosts a free Mandarin Chinese Club for Harmony Students. Harmony teachers have also been a valuable resource for specialized clubs and activities including Knitting Club, Dungeons & Dragons Club, as well as after-school homework help/tutoring.

While our project budget includes a request for activity supplies, in-kind donations or borrowed items will be sourced from the community whenever possible, depending on the activity or club's needs. For example, if a Harmony theatre club is in need of a specific set piece, we may lean on one of our community theatre partners to utilize for the club duration. Our After-School Program Coordinator and Club Contractors will seek out resources in order to make our supplies budget last.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	After-School Coordinator Wages & FICA	\$7,358.31
Priority #2	Program Supplies for After-School activities	\$1,700.00
Priority #3	Clubs Contractor Pay	\$1,980.00
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$11,038.31

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Local and national research indicates that the most high-risk time for adolescents is after-school and on weekend evenings. The 2012 SCAN confirms that there is a shortage of affordable after-school activities for local youth, which has unfortunately increased from 3% in 2003 to 14% in 2012 (p. 46). The 2003 SCAN states "there is a shortage of affordable after-school activities and tutoring between the hours of 3 and 6 pm." Further, it identifies a need to "provide more positive adult supervision and mentoring/role modeling as well as more opportunities and activities in the arts and business" (p. 74).

According to the Housing and Neighborhood Development Department's 2020-2024 Consolidated Plan, "Affordable childcare was among the most cited public service needed."

Harmony's proposed After-School Program provides affordable childcare that our Harmony families need. Our school day ends at 3pm Monday-Friday. For working parents/guardians this often leaves a few hours each weekday for families to find alternative programming and adult supervision for their children during work hours.

COVID-19 created mental health and academic impacts for our youth, who suffered the isolation and interruption in instruction at the height of the pandemic. Our students are still making up for that lost time in the classroom and social interactions.

Lastly, Harmony families also need an affordable option for an after-school program. Over 80% of our students qualify for scholarships, and 45% of our students are considered economically-disadvantaged (based on the Indiana income guidelines for free or reduced lunch).

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that **do not** satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Harmony's After-School program was successful prior to the COVID-19 pandemic. After halting entirely in 2020, Harmony has not re-implemented the program in order to mitigate the spread of the COVID-19 virus.

After returning to a number of activities previously enjoyed by the Harmony community, we feel comfortable re-starting the program. While we previously charged a fee for this service, in our first year of the re-started program, we would like to make this experience as affordable as possible by offering a voluntary donation pay structure. Our hope is to generate interest and engage as many students and families as possible.

After the initial school year of programming, we would return to a fee structure, while offering sliding-scale scholarships for students who are unable to afford the After-School Program fee (by using a process similar to our tuition scholarships). Based on the interest level and participation of the initial year, we can estimate what our funding needs might be in subsequent years, and plan for how we intend to meet those needs through revenue streams outside of JHSSF.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

We anticipate that our After-School Program will help our students and families to be safe, engaged and connected within the Harmony School community.

Harmony parents/guardians will have the opportunity to utilize an affordable program that allows them to work more/without interruption, while also knowing that their children are safe and engaged. This benefit not only impacts families, but businesses and the community as a whole.

Nationally, a Harvard Family Research Project study from 2008 (republished in 2015) asked the question: “Does participation in after-school programs make a difference? The short answer is yes, a decade of research and evaluation studies, as well as large-scale, rigorously conducted syntheses looking across many research and evaluation studies, confirms that children and youth who participate in after school programs can reap a host of positive benefits in a number of interrelated outcome areas—academic, social/emotional, prevention, and health and wellness” (p. 2).

Lastly, some of the positive impacts of our previous After-School Program were the friendships, community-building and connectedness that participants experienced as a result of their after-school program.

We believe our After-School program will encourage rebuilding connections and community for our students. After the isolation of COVID-19, we believe this impact is extremely important, now more than ever, for our students' mental health and academic success.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Success of the Harmony After-School Program will be measured by indicators such as participation numbers, attendance consistency and satisfaction.

Daily attendance records will track participation and consistency, and a satisfaction survey will be offered to all parents/guardians and students each semester.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

2023 Proposed Project Budget

Harmony School	Harmony School After-School Program		
Total Project Cost	\$23,008		
	Totals	Other Income Sources	JHSS Grant
FUNDS			
JHSS Grant	11,038.31		11,038.31
Student/Family Program Donations (\$1/student per club or after-school	1,810.00	1,810.00	
In-Kind Use of Harmony Classrooms and Gym	10,160.00	10,160.00	
TOTAL PROJECT FUNDS	23,008.31	11,970.00	11,038.31
EXPENSES			
After-School Program Facility Use	9,000.00	9,000.00	
Clubs Program Facility Use	2,970.00	2,970.00	
After-School Program Staff Time (\$15.29/hr x 17.5 hrs/week x 25 weeks)	6,689.38		6,689.38
Club Program Facilitators (\$30/club x 3 clubs/week x 22 weeks)	1,980.00		1,980.00
Benefits (FICA, taxes)	668.94		668.94
Supplies	1,700.00		1,700.00
TOTAL PROJECT EXPENSES	23,008.31	11,970.00	11,038.31

2:33 PM
03/30/23
Cash Basis

Harmony School Corporation
Profit & Loss
September 2021 through August 2022

	<u>Sep '21 - Aug 22</u>
Ordinary Income/Expense	
Income	
40000 · School Income	503,870.32
42000 · Rental Income	3,690.00
43000 · Fundraising Income	245,296.53
45000 · Endowment & Investment Income	183,000.00
46000 · NSRF Income	483,360.98
48000 · Misc Income	3,798.67
Total Income	<u>1,423,016.50</u>
Gross Profit	1,423,016.50
Expense	
50000 · Personnel Expense	1,110,797.09
60000 · Occupancy Expenses	73,182.99
61000 · Allocated Program Expenses	59,356.95
62000 · School Expenses	28,643.86
62600 · Fundraising Expenses	6,172.40
63000 · NSRF Expenses	242,280.65
Total Expense	<u>1,520,433.94</u>
Net Ordinary Income	<u>-97,417.44</u>
Net Income	<u><u>-97,417.44</u></u>

Internal Revenue Service
District Director

Department of the Treasury

Date:

AUG 5 1980

Employer Identification Number:

35-1554219

Accounting Period Ending:

December 31

Form 990 Required: Yes No

Harmony School Corporation
P.O. Box 1787, 108 North Grant
Bloomington, IN 47402

Person to Contact:

Marilyn Miller

Contact Telephone Number:

513-684-3578

Dear Applicant:

Based on information supplied, and assuming your operations will be as stated in your application for recognition of exemption, we have determined you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code.

We have further determined that you are not a private foundation within the meaning of section 509(a) of the Code, because you are an organization described in section 509(a)(1) and 170(b)(1)(A)(ii).

If your sources of support, or your purposes, character, or method of operation change, please let us know so we can consider the effect of the change on your exempt status and foundation status. Also, you should inform us of all changes in your name or address.

Generally, you are not liable for social security (FICA) taxes unless you file a waiver of exemption certificate as provided in the Federal Insurance Contributions Act. If you have paid FICA taxes without filing the waiver, you should contact us. You are not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Since you are not a private foundation, you are not subject to the excise taxes under Chapter 42 of the Code. However, you are not automatically exempt from other Federal excise taxes. If you have any questions about excise, employment, or other Federal taxes, please let us know.

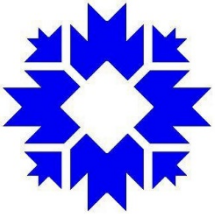
Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

The box checked in the heading of this letter shows whether you must file Form 990, Return of Organization Exempt from Income tax. If Yes is checked, you are required to file Form 990 only if your gross receipts each year are normally more than \$10,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of your annual accounting period. The law imposes a penalty of \$10 a day, up to a maximum of \$5,000, when a return is filed late, unless there is reasonable cause for the delay.

P.O. Box 2508, Cincinnati, Ohio 45201

Letter 947(DO) (5-77)

mm



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Healing Hands Outreach Center, Inc.

Address:

1917 S Walnut Street Suite B Bloomington, IN 47401

Phone: 812-272-2515

E-Mail: info@healinghandsbloomington

Website: healinghandsbloomington.org

President of Board of Directors: David Norris

Name of Executive Director: Renee Norris, CFO

Phone: 812-336-5958

E-Mail: business@citychurchbloomingt

Name of Grant Writer: Julie Carter, Director

Phone: 812-272-7821

E-Mail: info@healinghandsbloomington

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
	1	20

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission of Healing Hands Outreach Center, Inc. (HHOC) is to connect high-risk, low-income residents in need to a community of support. HHOC accomplishes their mission by offering extensive outreach services addressing the immediate and long-term needs in the areas of homelessness, hunger, poverty, addiction, education, and human trafficking. HHOC provides the following no-cost services and resources to residents of Monroe County and surrounding communities: furniture, appliances, essential household items (such as toiletries), clothing, and food.

HHOC began in 2009 in a closet of a church reaching fifty in the first year. HHOC obtained a 501(c) 3 in 2021 and now inhabits a 5,972-square-foot building and has served over 8,000 people in the last 2 1/2 years, averaging 400+ per month. In 2023 HHOC goal is to connect 4,000 to 5,000 community members with the needed sources to improve their quality of life.

PROJECT INFORMATION

Name of the project to be funded:

Increasing Capacity of Care to Community Members

Total cost of project: \$16,533.00.00

Requested amount of Jack Hopkins funding: \$15,066.00

Number of City residents to be served by this project in 2023: 4,000

Number of clients to be served by this project in 2023: 4,000

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Healing Hands Outreach Center, Inc., (HHOC) is requesting \$15,066.00 to increase capacity of care to high-risk community members experiencing homelessness, addictions, etc., by developing and growing a quality volunteer program. In 2022 HHOC became a Certified Food Pantry of Monroe County as deemed by Hoosier Hills Foodbank. In adding this service, the need for additional volunteers to sustain the increase of needs of the HHOC clients. This outcome will leverage HHOC to serve more clients and increase hours of operation for 2023-2024.

To accomplish the needed growth the following strategic plan is in place which is included in the project costs: :

- Increase paid staff hours to manage the additional volunteers to provide client needs assessment to increase capacity of care to clients.
- Add a volunteer management software system to track volunteers as well as clients on iPads.
- Ensure internet service to run programs needed to track volunteers and clients.
- Properly equip volunteers by providing training manuals to be constructed in-house.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

n/a

How do your missions, operations and services complement each other?

n/a

What is the existing relationship between agencies?

n/a

How will communication and coordination change as a result of the project?

n/a

Explain any challenges and steps you plan to take to address those challenges.

n/a

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

1917 S Walnut Street
Suite B
Bloomington, IN 47401

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

n/a

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

n/a

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

HHOC will submit a Walmart grant in the amount of \$1,500 to purchase one laptop and two iPads to use for the volunteer and client management system. If this grant is not received, individual donor requests will be made to cover the cost. HHOC is planning on making the purchase by June 1, 2023.
City Church for All Nations donates to HHOC on a monthly basis to help cover operational funds. HHOC is currently building their financial donor base to receive individual, church, business and foundational giving.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

HHOC plans to submit claims according to the claim schedule posted by JHSS

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

The Jack Hopkins Grant funds would be used to financially support the capacity growth of Healing Hands Outreach Center and the increasing client needs. The leverage of this support will allow the Healing Hands Outreach Center to cover the costs of paid staff to recruit and manage volunteers through software and Internet usage. Initiating this plan will improve the efficiency of operations at the Healing Hands Outreach Center to further its outreach and create sustainable systems that would allow the organization to grow.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	780 staff hours @ \$15 per hour	\$11,700.00
Priority #2	Donor/Volunteer Management System	\$ 1,026.00
Priority #3	Internet @\$323.37 pm for 12 months	\$ 1,940.00
Priority #4	40 Volunteer Manuals @\$10 each	\$ 400.00
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$15,066.00

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

This project addresses a previously-identified priority for social service funding under the Service Community Assessment of Needs, article 7, Meeting the Essentials. The United States Census Bureau reported on July 1, 2021, that 18.8% of Bloomington's population was living in poverty. A total of 16.8% of Monroe County residents were identified as food insecure according to Feeding America- this is greater than the national average of food insecurity (Consolidated Plan of Bloomington). These statistics illuminate why the services HHOC provides are essential for the community. HHOC provides services that aid in directly addressing these statistics while aiming to assist the City of Bloomington in successfully completing the goals outlined in the city's Consolidated Plan.

HHOC currently services the community in three main areas: 1) homelessness, 2) hunger, and 3) poverty to partner with agencies and include areas of addiction, foster care, education, and human trafficking. Physiological services are provided, free of charge, to all individuals who enter HHOC, and HHOC is non-discriminatory to any clients needing basic, essential needs for life necessities. Maslow's hierarchy of needs explains how these physiological needs often must be fulfilled before an individual can adequately focus on their other personal life pursuits.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This funding request is a one-time investment to supply as a catalyst to boost volunteer efforts and management. The volunteer management program will also be used to receive donations and build a donor data base toward future sustainability.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

HHOC can benefit the community by assisting to reduce the number of food insecure individuals, assist the population that is facing and is currently experiencing homelessness, and lower the number of the City of Bloomington population in need of basic necessities of life.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Outcome indicators would include:

By the end of May 31, 2023, implement a volunteer strategic plan, and increase staff hours to pay for volunteer management to recruit and manage new volunteers through the volunteer database.

By August 1, 2023 - increase capacity to serve 25% additional clients and increase operational hours.

By December 31, 2023, increase 50% in volunteer recruitment in order to track clients, provide client care, sort and distribute donations.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

2023 Jack Hopkins Project Budget

Healing Hands Outreach Center, Inc.		Increasing Capacity of Care to Community Members	
Total Project Cost		\$15,066.00	
	Totals	Other Sources	JHSS Grant
FUNDS			
JHSS Grant			15,066.00
Walmart Grant		1,500.00	
Other Income Sources			
TOTAL PROJECT FUNDS FROM ALL SOURCES	16,566.00	1,500.00	15,066.00
EXPENSES			
Laptop & iPads		1,500.00	
Staff Time (780 hrs.)			15,066.00
TOTAL PROJECT EXPENSES	16,566.00	1,500.00	15,066.00

City Church For All Nations, Inc.
Account QuickReport
January through December 2022

	<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Name</u>
Income	Grant	7/12/2022		CICF
	Grant	12/22/2022		Lily Scholarship
	Grant	12/23/2022		City of Bloomington
	Donation	10/22/2022		Healing Hands 5K
	Donation	12/31/2022		City Church Donation
	Donation	11/21/2022		Stripe Donations
Gross Income				
Expenses				
Employee Salary				
	Check	12/31/2022		Carter, Clay H
Total Salary				
Supplies				
	Check	01/03/2022	15041	Carter (*), Julie
	Check	02/24/2022	3933	Carter (*), Julie
	Check	03/11/2022	15153	Carter (*), Julie
	Check	03/27/2022	15162	Carter (*), Julie
	Check	04/05/2022	15182	Carter (*), Julie
	Check	06/05/2022	15240	Carter, Clay H
	Check	08/03/2022	15306	Carter (*), Julie
	Check	10/05/2022	4286	Carter (*), Julie
	Check	11/02/2022		JCB Business Credit Cards
	Check	12/08/2022	4380	Hoosier Hills Food Bank
	Check	12/22/2022		JCB Business Credit Cards
Total Supplies				
Utilities/Rent				
	Check	01/01/2022	15037	Bland Properties II LLC
	Check	01/06/2022	15042	Comcast Inc
	Check	01/07/2022	15056	JB's Disposal Services, LLC
	Check	01/17/2022		Vectren/Center Point Energy
	Check	01/20/2022	3840	Duke Energy
	Check	01/31/2022	3844	City of Bloomington Utilities
	Check	02/01/2022	3845	Bland Properties II LLC
	Check	02/03/2022		Comcast Inc
	Check	02/08/2022	3898	Duke Energy
	Check	02/18/2022	15105	Vectren/Center Point Energy
	Check	02/18/2022	3926	Duke Energy
	Check	02/22/2022	15106	City of Bloomington Utilities
	Check	03/01/2022	3936	Bland Properties II LLC
	Check	03/03/2022	15124	JB's Disposal Services, LLC
	Check	03/06/2022	15143	Comcast Inc
	Check	03/17/2022	15147	Vectren/Center Point Energy
	Check	03/20/2022	3999	Duke Energy
	Check	03/22/2022	15159	City of Bloomington Utilities
	Check	04/01/2022	4031	Bland Properties II LLC
	Check	04/08/2022	4040	JB's Disposal Services, LLC

City Church For All Nations, Inc.

Account QuickReport

January through December 2022

Type	Date	Num	Name
Check	04/14/2022	15191	Duke Energy
Check	04/20/2022		Vectren/Center Point Energy
Check	04/27/2022		City of Bloomington Utilities
Check	05/01/2022	4096	Bland Properties II LLC
Check	05/05/2022	4106	JB's Disposal Services, LLC
Check	05/17/2022		Duke Energy
Check	05/17/2022	15221	Vectren/Center Point Energy
Check	05/18/2022		City of Bloomington Utilities
Check	06/01/2022	4144	Bland Properties II LLC
Check	06/16/2022	4182	JB's Disposal Services, LLC
Check	06/22/2022		Duke Energy
Check	06/22/2022		Vectren/Center Point Energy
Check	06/27/2022		City of Bloomington Utilities
Check	07/01/2022	4202	Bland Properties II LLC
Check	07/14/2022	15288	Republic Service
Check	07/21/2022		City of Bloomington Utilities
Check	07/31/2022		Duke Energy
Check	08/01/2022	4212	Bland Properties II LLC
Check	08/01/2022		Vectren/Center Point Energy
Check	08/11/2022	15331	Republic Service
Check	08/22/2022		City of Bloomington Utilities
Check	08/24/2022		Duke Energy
Check	09/01/2022	4243	Bland Properties II LLC
Check	09/23/2022		Duke Energy
Check	09/23/2022		Republic Service
Check	09/26/2022		City of Bloomington Utilities
Check	10/01/2022	4272	Bland Properties II LLC
Check	10/10/2022		Comcast Inc
Check	10/13/2022	15370	Rumpke of Indiana LLC
Check	10/13/2022	15371	Republic Service
Check	10/24/2022		Duke Energy
Check	10/25/2022	15394	City of Bloomington Utilities
Check	11/01/2022	4302	Bland Properties II LLC
Check	11/07/2022	4327	Rumpke of Indiana LLC
Check	11/10/2022		Comcast Inc
Check	11/23/2022	15417	City of Bloomington Utilities
Check	11/23/2022		Duke Energy
Check	12/01/2022	4336	Bland Properties II LLC
Check	12/05/2022		Vectren/Center Point Energy
Check	12/09/2022		Comcast Inc
Check	12/19/2022		Rumpke of Indiana LLC
Total Utilities/Rent			
Vehicles			
	02/23/2022		Indiana Bureau for Motor Vehicles
Total Vehicles			

City Church For All Nations, Inc.
Account QuickReport
January through December 2022

	<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Name</u>
Total Growth Track-HEALING HANDS				
Total Expenses				
Net Income				

City Church For All Nations, Inc.
Account QuickReport
January through December 2022

	<u>Memo</u>	<u>Split</u>	<u>Amount</u>
Income			
		Jackson County Bank	7,500.00
	Winter Warm Grant	Jackson County Bank	2,500.00
	Electric Bill Reimbursement	Jackson County Bank	2,490.00
	Race Registrations	Jackson County Bank	905.00
	Donation to cover expenses	Jackson County Bank	89,404.42
	Donations from givers	Jackson County Bank	678.20
Gross Income			103,477.62
Expenses			
Employee Sala			
	2022 Salary	Jackson County Bank	10,540.40
Total Salary			10,540.40
Supplies			
	Outreach Center	The Peoples State Bank	79.38
	Supplies	Jackson County Bank	41.01
	Reimbursed	The Peoples State Bank	63.06
	Reimbursed	The Peoples State Bank	66.00
	Reimbursed	The Peoples State Bank	42.79
	Reimbursed	The Peoples State Bank	358.39
	Reimbursed	The Peoples State Bank	39.53
	Reimbursed	Jackson County Bank	768.27
	Clay's CARD	Jackson County Bank	299.32
	FOOD	Jackson County Bank	53.96
	Clay's card	Jackson County Bank	294.00
Total Supplies			2,105.71
Utilities/Rent			
	Rent/Outreach Center	The Peoples State Bank	5,872.00
	Internet	The Peoples State Bank	232.30
	Outreach Center/Trash	The Peoples State Bank	82.50
	Utilities/Outreach Center	The Peoples State Bank	403.78
	Utilities/Outreach Center	Jackson County Bank	498.00
	Water Bill	Jackson County Bank	116.33
	\$3,000.00 from H4H account	Jackson County Bank	5,872.00
	Outreach Center	The Peoples State Bank	230.46
	On Behalf of: Cole Johnson 1600 N Willis DR Lot #1	Jackson County Bank	446.28
	Gas-Outreach Center	The Peoples State Bank	616.36
	Electric Outreach Center	Jackson County Bank	498.00
	Water	The Peoples State Bank	117.07
	March	Jackson County Bank	5,872.00
	Invoice #220228118271	The Peoples State Bank	165.00
	Healing Handa location	The Peoples State Bank	222.46
		The Peoples State Bank	427.26
		Jackson County Bank	498.00
		The Peoples State Bank	128.85
	April	Jackson County Bank	5,872.00
	Invoice #220331118271	Jackson County Bank	82.50

City Church For All Nations, Inc.
Account QuickReport
January through December 2022

Memo	Split	Amount
	The Peoples State Bank	498.00
//	The Peoples State Bank	377.90
Online Payment	The Peoples State Bank	117.07
MAY	Jackson County Bank	5,872.00
Invoice #220430118271	Jackson County Bank	82.50
ACH	Jackson County Bank	498.00
	The Peoples State Bank	242.98
	The Peoples State Bank	132.10
June Rent	Jackson County Bank	5,872.00
Invoice#220531118271	Jackson County Bank	82.50
	Jackson County Bank	498.00
Gas Bill	The Peoples State Bank	54.29
//	The Peoples State Bank	117.07
July Rent	Jackson County Bank	5,872.00
	The Peoples State Bank	82.50
//	The Peoples State Bank	105.29
//	The Peoples State Bank	498.00
August Rent	Jackson County Bank	5,872.00
//	The Peoples State Bank	400.00
	The Peoples State Bank	82.50
//	The Peoples State Bank	105.29
//	The Peoples State Bank	498.00
September Rent	Jackson County Bank	5,872.00
//	The Peoples State Bank	498.00
//	The Peoples State Bank	84.09
//	The Peoples State Bank	128.93
Rent	Jackson County Bank	5,872.00
Internet	The Peoples State Bank	323.49
Invoice #3132264/Trash	The Peoples State Bank	119.90
Balance of closed account	The Peoples State Bank	39.10
Electric/Outreach Center	The Peoples State Bank	498.00
OUTREACH CENTER	The Peoples State Bank	105.35
Monthly Rent	Jackson County Bank	5,872.00
Trash Removal	Jackson County Bank	84.00
8529-20-120-0277910	The Peoples State Bank	323.38
Water	The Peoples State Bank	117.14
	The Peoples State Bank	498.00
December	Jackson County Bank	5,872.00
//	The Peoples State Bank	34.57
8529-20-120-0277910	The Peoples State Bank	323.37
Trash Removal //	The Peoples State Bank	86.95
Total Utilities/Rent		<u>82,965.41</u>
Vehicles		
Box Truck Registration		248.00
Total Vehicles		<u>248.00</u>

City Church For All Nations, Inc.
Account QuickReport
January through December 2022

	<u>Memo</u>	<u>Split</u>	<u>Amount</u>
Total Growth Track-I			95,859.52
Total Expenses			95,859.52
Net Income			7,618.10

City Church For All Nations, Inc.
Account QuickReport
January through December 2022

Income

Gross Income

Expenses

Employee Sala

Total Salary

Supplies

Total Supplies

Utilities/Rent

City Church For All Nations, Inc.
Account QuickReport
January through December 2022

Total Utilities/Rc

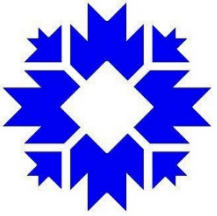
Vehicles

Total Vehicles

City Church For All Nations, Inc.
Account QuickReport
January through December 2022

Total Growth Track-I _____
Total Expenses

Net Income



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Hoosier Hills Food Bank

Address:

PO Box 697 (Mailing) 2333 W Industrial Park Dr (Physical) Bloomington, IN 47402

Phone: 812-334-8374

E-Mail: julio@hhfoodbank.org

Website: www.hhfoodbank.org

President of Board of Directors: Kevin R. Robling

Name of Executive Director: Julio Alonso

Phone: 812-334-8374

E-Mail: julio@hhfoodbank.org

Name of Grant Writer: same

Phone: _____

E-Mail: _____

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
16	0	1000+

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Hoosier Hills Food Bank collects and distributes food through direct service programs and partner agencies serving people with low incomes, children and the ill and works to educate the community on hunger issues.

PROJECT INFORMATION

Name of the project to be funded:

Food Purchasing

Total cost of project: \$600,000.00

Requested amount of Jack Hopkins funding: \$35,000.00

Number of City residents to be served by this project in 2023: 13,000

Number of clients to be served by this project in 2023: 52,000

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Hoosier Hills Food Bank is requesting \$35,000 toward the purchasing of food that will be distributed to city residents and agencies serving city residents. These purchases will supplement food obtained from other sources including retail/wholesale donations, community food drives, commodities and garden produce.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

Note: this is not a collaborative project for the purposes of this application, however, our food distribution efforts are collaborative in nature and involve partnerships with significant numbers of other city non-profits.

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

na

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

na

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

na

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Funds totalling approximately \$300,000 have been received or committed from Anthem, Feeding America, Perry Township, Van Buren Township, Psi Iota Xi and an anonymous private donor. Assuming legislative approval we expect at least \$40,000 in funding from the state of Indiana's food banks program. Our operating budget will be used to supplement beyond grant funds.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will place orders for food immediately upon notification of grant approval and will seek reimbursement as invoices are paid. We anticipate no difficulty in meeting the City's claim deadlines.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

Use of JH funds for project is not dependent upon receipt of other funding. The total amount of funding we receive will ultimately determine how much food can be purchased overall, but any and all funds received can and will be used to purchase food.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

The food we purchase is supplementary to the donated food we collect. In 2022, while we spent about \$800,000 on food purchasing, our efforts leveraged food valued at over \$5 million. Purchased food is combined with food from retail and wholesale donors, food drives, federal commodities, our garden and national network sources. Most of our distributions and those of our partner agencies also leverage significant levels of volunteer help.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Food purchases	\$35,000.00
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$35,000.00

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

It is widely accepted that a lack of nutritious food impacts many aspects of human health and development, particularly for those at either end of the age spectrum - children and seniors. Monroe County has a food insecurity rate over 16%, higher than both the state and national averages. SCAN notes "Having access to an adequate food supply continues to be a problem for some individuals and families. Hunger can be associated with homelessness, poverty and unemployment." The City's Consolidated Plan notes that "food access is a concern in our City" and discusses "food access" in Priority Need #3 and establishes the goal of providing services to community members in need, including food assistance. In recent years, the Covid-19 pandemic and ensuing sharp inflationary increases in food prices have made the problem of food insecurity even more acute.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Because we have received Covid-related support for food purchasing in the past, HHFB intentionally did not seek food purchasing funds from Jack Hopkins last year, although we frankly could have used more purchasing dollars. However, local residents are still being impacted by the lingering effects of Covid, which arguably include the sharp increases in food and fuel costs that drove so many more people to food pantries in 2022. That need has not abated. HHFB will always need to raise funds for food purchasing to supplement donated food as long as issues such as a stagnant minimum wage, lack of living wages, access to health care, mental health services and child care remain, but hopefully we will see a lessening of the pandemic-era effects going forward.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

We do not deny that the primary impacts of HHFB's services address the immediate need that people have for food but we also believe that meeting this need also provides long-term positive benefits for the community. Hungry people have greater difficulty growing, learning, working and maintaining their health. Providing them with the nutritious food they need helps improve their development, education, workforce participation and overall health...especially for those who may already be more vulnerable such as children, seniors and the ill. Providing food through our network can also help people with low incomes to stretch limited budgets further and manage the costs of other necessities such as housing, child care, transportation and health care. Making access to food available is also valuable to "buy time" for those experiencing temporary set backs such as illness, job loss, reduced working hours or the need to care for ill family members.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

As described in the question, the most significant short-term, quantitative indicator we will be able to report is the level of service provided to clients and agencies through food purchased with this funding. We will track and note the number of households and individuals served in any direct service programs as well as the impacts reported by our partner agencies. Agencies are asked through periodic pulse surveys to report whether they are receiving enough food from HHFB to support their programs. In our most recent (February 2023) survey, 66% of agencies responded that they are receiving enough food. Our goal is 100% and hopefully we will be able to report improvement as a result of these funds.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

The past three years have posed unprecedented challenges for Hoosier Hills Food Bank, which we have met through the generous support of our local, state and national donors including Jack Hopkins. Last year, we anticipated that client numbers would decrease as the pandemic waned. Unfortunately, skyrocketing food and fuel costs pushed numbers back to levels not seen since the height of the pandemic in summer 2020. Ironically, pandemic-era support enabled us to report for the first time in our history that 100% of our partner agencies were receiving enough food. Sadly, this is no longer the case. We continue our efforts on every front to increase the levels of donated food available to distribute, but we cannot control the level of federal commodities (down by 27% in 2022) we receive or the impact of outside influences such as inflation. We seek your support to continue our ability to purchase food that will supplement our other sources in order to provide the best possible quantity and variety that we can. We also anticipate that we will, for a fourth year, continue the Fresh Friday direct distributions of food that have assisted our neighbors through these difficult few years. In 2022, Fresh Fridays served 3,483 households with an average of 2.8 individuals each and 59% were City of Bloomington residents. We appreciate your support!

HHFB Jack Hopkins Application
Food Purchasing Budget 2023

Income

Received or Committed Funds	\$	303,000.00
Pending Funds	\$	50,000.00
Jack Hopkins Funds	\$	35,000.00
Operating Funds	\$	<u>212,000.00</u>
Total	\$	600,000.00

Expenses

Food Purchasing & Transportation	\$	<u>600,000.00</u>
Total	\$	600,000.00



ACCOUNTANTS' COMPILATION REPORT

To the Board of Directors
Hoosier Hills Food Bank, Inc.
Bloomington, Indiana

Management is responsible for the accompanying financial statements of Hoosier Hills Food Bank, Inc. (a non-profit corporation), which comprise the statement of financial position as of December 31, 2022 and 2021, and the related statements of activities for the one and twelve months then ended, and the accompanying supplementary information in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements and supplementary information. During our compilation, we did become aware of certain departures from accounting principles generally accepted in the United States of America that are described in the following paragraph.

The value of in-kind donations of food and supplies and the value of such materials distributed have not been included in these financial statements. This data has been omitted because the amounts have not been determined. If accounting principles generally accepted in the United States of America had been followed, in-kind revenue and expenses would be different by an undetermined amount. The net of donations received and distributions has been estimated and included as an expense. A statement of cash flows and a statement of functional expenses for the period ended has not been presented. Accounting principles generally accepted in the United States of America require that such statements be presented when financial statements purport to present financial position and results of operations.

Management has elected to omit substantially all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures and statements were included in the financial statements, they might influence the user's conclusions about the company's financial position, changes in net assets, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

Stampfli Associates

March 1, 2023

Hoosier Hills Food Bank, Inc.
Statements of Financial Position
December 31, 2022 and 2021

Assets

	2022	2021
Current Assets		
Petty Cash	\$ 50.00	\$ 50.00
German American Checking	712,678.16	805,749.74
German American Savings	201,762.95	194,280.11
German American Capital Projects	166,114.68	23,311.64
CD - 18 month	49,469.41	49,370.57
Unrestricted CD	19,164.57	19,126.28
CD - 8 Month	10,653.68	10,635.96
CD 7 - 8 Month	75,275.19	75,212.53
Beneficial Interest in Trusts	220,390.02	271,632.46
Accounts Receivable	8,684.30	29,726.13
Grant Receivable - Restricted	48,000.00	96,000.00
Grant Receivable - Unrestricted	33,881.39	61,490.14
Allowance for Uncollectible Account	(2,000.00)	(2,000.00)
Inventory - Donated Food Inventory	377,293.41	449,144.61
Inventory - Donated Book Inventory	52,734.82	82,543.46
Prepaid Insurance	7,109.16	7,109.16
Prepaid Warranty	2,782.00	2,782.00
Security Deposit	500.00	500.00
Loan Origination Fees	6,082.17	6,082.17
Total Current Assets	<u>1,990,625.91</u>	<u>2,182,746.96</u>
Property and Equipment		
Land	157,500.00	157,500.00
Buildings	810,810.67	795,276.00
Building Improvements	590,448.74	425,743.74
Equipment	210,873.75	196,176.75
Vehicles	705,914.29	613,435.57
	<u>2,475,547.45</u>	<u>2,188,132.06</u>
Less Accumulated Depreciation	<u>(1,292,104.08)</u>	<u>(1,163,384.75)</u>
Net Property and Equipment	<u>1,183,443.37</u>	<u>1,024,747.31</u>
Total Assets	<u>\$ 3,174,069.28</u>	<u>\$ 3,207,494.27</u>

Liabilities and Net Assets

	2022	2021
Current Liabilities		
Accounts Payable	41,725.40	19,341.30
Accrued Wages	13,789.74	11,225.25
Accrued Paid Time Off	45,201.57	42,610.30
Payroll Taxes Payable	16,761.89	9,371.05
Employee Benefits	6,312.62	5,135.61
Mortgage - Current	22,715.53	20,950.74
Total Current Liabilities	<u>146,506.75</u>	<u>108,634.25</u>
Long-Term Liabilities		
Mortgage	<u>522,951.01</u>	<u>546,357.08</u>
Total Long-Term Liabilities	<u>522,951.01</u>	<u>546,357.08</u>
Total Liabilities	<u>669,457.76</u>	<u>654,991.33</u>

Hoosier Hills Food Bank, Inc.
Statements of Financial Position
December 31, 2022 and 2021

Net Assets - Unrestricted	<u>2,504,611.52</u>	<u>2,552,502.94</u>
Total Liabilities and Net Assets	<u>\$ 3,174,069.28</u>	<u>\$ 3,207,494.27</u>

Hoosier Hills Food Bank, Inc.

Statements of Activity

For the One and Twelve Months Ending December 31, 2022 and 2021

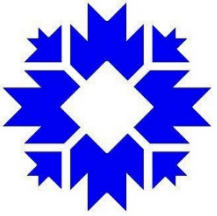
	Period			Year		
	2022	2021	Budget	2022	2021	Budget
Support and Revenue:						
Support						
Donated Book Inventory	\$ 0.00	\$ 0.00	\$ 200.00	\$ 0.00	\$ 0.00	\$ 2,400.00
United Way	2,777.50	3,124.22	3,000.00	46,716.90	105,677.49	36,000.00
Misc Grants	150,000.00	37,679.36	12,583.34	910,872.00	283,518.65	151,000.00
Restricted Bequests	0.00	0.00	200.00	0.00	0.00	2,400.00
Donations	131,883.98	151,820.12	22,083.34	506,537.37	656,628.43	265,000.00
Food Donation In Kind Income	4,843,335.87	4,918,805.50	200.00	4,843,335.87	4,918,805.50	2,400.00
Bequest	(480.23)	(13,286.12)	0.00	0.00	13,038.18	0.00
Total Support	<u>5,127,517.12</u>	<u>5,098,143.08</u>	<u>38,266.68</u>	<u>6,307,462.14</u>	<u>5,977,668.25</u>	<u>459,200.00</u>
Revenue						
Shared Maint	7,332.49	4,333.31	15,000.00	94,143.30	12,883.04	180,000.00
Food Purchase Reimbursement	18,950.00	0.00	2,083.34	18,950.00	0.00	25,000.00
Monroe Co FEMA	0.00	0.00	916.67	31,665.00	17,833.50	11,000.00
CDB Grant-Operating	16,359.00	0.00	2,083.34	16,359.00	100,000.00	25,000.00
Restricted - Capital Contributions	5,000.00	0.00	199.96	105,170.00	0.00	2,399.52
Restricted Grants - Anthem	0.00	96,000.00	0.00	0.00	96,000.00	0.00
USDA	(27,608.75)	(4,624.20)	12,583.34	183,256.67	253,991.42	151,000.00
Local Government Grants	8,750.00	8,500.00	5,625.00	68,600.00	135,300.00	67,500.00
USDA CARES	0.00	0.00	200.00	0.00	0.00	2,400.00
Investment Income	(37,100.42)	18,958.01	50.00	(36,658.76)	19,348.81	600.00
Fund-Raising Events	75,704.66	110,548.34	42,502.14	640,946.75	664,756.01	510,025.33
PPP Funds	0.00	0.00	0.00		127,030.00	0.00
Total Revenue	<u>67,386.98</u>	<u>233,715.46</u>	<u>81,243.79</u>	<u>1,122,431.96</u>	<u>1,427,142.78</u>	<u>974,924.85</u>
Total Revenue, Gains and Other Support	<u>5,194,904.10</u>	<u>5,331,858.54</u>	<u>119,510.47</u>	<u>7,429,894.10</u>	<u>7,404,811.03</u>	<u>1,434,124.85</u>
Expenses						
In Kind Food Expense	4,915,187.07	5,104,879.28	0.00	4,915,187.07	5,104,879.28	0.00
Salaries	79,830.28	72,480.32	55,354.91	690,551.59	645,627.68	664,259.00
Payroll Taxes	7,766.21	6,706.22	4,234.66	52,432.77	49,473.42	50,816.00
Health Insurance	21,349.03	10,388.79	10,084.16	131,012.21	117,923.21	121,010.00
Employee Benefits	2,788.34	1,438.60	1,150.00	14,047.10	14,077.12	13,800.00
IU Work Study	0.00	800.00	125.00	1,387.00	48.36	1,500.00
Harvest Membership	0.00	939.00	708.33	7,318.72	5,883.80	8,500.00
Food Share Purchase	142,467.25	36,081.56	15,833.33	872,130.18	608,260.91	190,000.00
Agency Food Purchase	0.00	0.00	2,083.33	18,950.00	0.00	25,000.00
Supplies & Maintenance	395.01	155.19	416.66	5,402.47	6,349.13	5,000.00
Occupancy	6,876.84	6,743.13	2,358.31	36,348.47	30,730.84	28,300.00
Office Supplies	1,896.00	1,282.01	208.33	5,016.39	3,925.51	2,500.00
General Office Fund	337.00	1,999.00	41.66	1,636.44	7,642.57	500.00
Computer Sup. & Exp.	5,772.09	2,137.70	1,500.00	23,500.18	21,114.93	18,000.00
Telephone	0.00	473.28	0.00	225.00	1,707.29	0.00
Postage	869.96	45.48	333.33	6,090.39	3,072.29	4,000.00
Subscriptions & Publications	0.00	290.94	58.33	831.76	1,305.84	700.00
Conf & Lodging	135.00	0.00	250.00	11,003.54	310.00	3,000.00
Business Insurance	6,924.41	7,718.95	2,750.00	39,621.33	42,213.55	33,000.00
Copy & Printing	3,773.38	2,916.77	916.66	17,041.76	9,435.64	11,000.00
Fundraising exp	47,969.35	29,012.80	6,250.00	139,700.79	95,262.92	75,000.00
Vehicle Expenses	16,370.51	8,004.42	4,816.65	85,065.86	58,037.00	57,800.00
Interest Expense	2,446.66	3,299.46	2,666.66	31,590.72	33,477.59	32,000.00
Donated Book Expense	29,808.64	43,809.91	0.00	29,808.64	43,809.91	0.00
Compliance and Safety Expense	1,847.50	3,888.98	791.66	7,395.62	13,793.63	9,500.00
Equip Repair & Maintenance	0.00	217.50	583.33	11,340.46	6,765.34	7,000.00
Repairs & Maintenance	1,820.97	3,080.75	625.00	4,630.01	12,491.13	7,500.00
Legal & Accounting	5,998.99	2,405.00	2,250.00	27,959.79	26,900.53	27,000.00
Volunteer Supplies	5,691.63	9,308.89	1,000.00	20,457.23	30,396.06	12,000.00
Employee Mileage	720.88	250.79	83.33	2,481.41	743.84	1,000.00
Rent Expense	0.00	0.00	0.00	0.00	450.00	0.00
Depreciation	133,204.33	118,696.30	0.00	133,204.33	118,696.30	0.00
Miscellaneous	149.01	20.00	201.25	7,411.94	5,274.86	2,415.00
Grants to Agencies	0.00	26,194.55	0.00	83,005.45	40,014.55	0.00
Food Rescue Supplies	12,103.10	14,559.91	1,833.33	45,498.90	41,409.47	22,000.00
Gain(loss) on Sale of Assets	0.00	0.00	0.00	(1,500.00)	0.00	0.00

Hoosier Hills Food Bank, Inc.

Statements of Activity

For the One and Twelve Months Ending December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>	<u>Budget</u>	<u>2022</u>	<u>2021</u>	<u>Budget</u>
Total Expenses	5,454,499.44	5,520,225.48	119,508.21	7,477,785.52	7,201,504.50	1,434,100.00
Changes in Unrestricted Net Assets	\$ (259,595.34)	\$ (188,366.94)	\$ 2.26	(47,891.42)	203,306.53	24.85
Net Assets - January 1st				2,552,502.94	2,349,196.41	0.00
Net Assets - December 31, 2022				<u>\$ 2,504,611.52</u>	<u>\$ 2,552,502.94</u>	<u>\$ 24.85</u>



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Hotels For Hope (Hotels For Homeless)

Address:

1840 S. Walnut St. Suite 105 Bloomington, IN, 47401

Phone: 812-219-8817

E-Mail: h4hbloomington@gmail.com

Website: h4hbloomington.org

President of Board of Directors: Katie Norris

Name of Executive Director: Katie Norris

Phone: 812-219-8817

E-Mail: knorris1615@gmail.com

Name of Grant Writer: Katie Norris

Phone: 812-219-8817

E-Mail: knorris1615@gmail.com

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
1		13

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Hotels For Hope Inc. is grounded in low-barrier, housing-first principles that have been proven to reduce homelessness and save precious community resources. Our mission is to provide rapid interventions and support services that can prevent or end chronic homelessness. Wrap-around services are provided to support participants in their efforts to overcome homelessness with their dignity intact while gaining the self-confidence needed to not only survive but to thrive.

PROJECT INFORMATION

Name of the project to be funded:

"Emergency and Transitional Shelter"

Total cost of project: \$40,000

Requested amount of Jack Hopkins funding: \$40,000

Number of City residents to be served by this project in 2023: 100

Number of clients to be served by this project in 2023: 100

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$10,000 to provide five hotel rooms for thirty days of shelter each to help families transition into long term stable housing of their own.

We are requesting \$15,600 to pay caseworker salary of \$600 a week for 26 weeks/6 months.

We are requesting \$14,400 to pay for emergency hotel stays to those in the community needing shelter for one to five nights due to domestic violence, emergency medical situations, deadly weather conditions, ect.

H4H is a low barrier, housing first model that uses a holistic wraparound approach to shelter families and individuals during emergency and transitional situations. We use intensive individualized casework to overcome any and all barriers participants face in regard to housing stability. The overall goal of H4H 's " Emergency and Transitional Program " is to keep families and individuals safe during their experience with homelessness and help them transition into stable long-term housing.

Intensive individualized casework is the key to successfully overcoming barriers associated with homelessness and transitioning families into stable long-term housing. With the support provided by caseworkers individuals/families have a much higher chance of not only attaining but maintaining stable long-term housing. The goal of our transitional rooms is to eliminate the future need of valuable community resources associated with homelessness.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

Best Value Inn
200 Indiana 45 46 Bypass
Bloomington, IN, 47408

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

If the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We plan to submit claims each period for the amount used during each period associated with hotel room fees and salary. We expect our first claim to be made in June and our final claim to be made in November.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

--Volunteers provide fundraising, networking, book keeping, transportation, food/supply delivery, mental health support, ect.

--In-Kind material support contributions include; food, clothing, hygiene supplies, toys/games, diapers, ect.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Casework Salary	\$15,600
Priority #2	Emergency Stays	\$14,400
Priority #3	Transitional Rooms	\$10,000
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$40,000

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

While emergency shelter primarily focuses on meeting the basic need for a warm, safe space to sleep, transitional housing tends to offer its residents more comprehensive services like case management, transportation, or assistance with employment. (P. 138)

Some shelters offer both emergency housing as well as longer-term transitional housing. Because people who experience homelessness often face additional challenges, many shelters offer a variety of services. Such services include case management, substance abuse prevention and treatment, employment services, and provision of food, clothing, and hygiene items. (p.138)

A qualifying disability is “ a diagnosable substance abuse disorder, a serious mental illness, developmental disability, or chronic physical illness or disability, including the co-occurrence of two or more of these conditions. ” (P. 138)

H4H is able to offer a holistic-care approach with wraparound services to those who are in our transitional rooms. While we are low-barrier, we focus our transitional rooms primarily on families who have one or more member that meet our criteria for “ high-risk ” . This includes those escaping domestic violence, having a “ qualifying disability ” , or are chronically homeless. H4H defines a family as, “ two or more individuals who love each other. ”

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The funds requested for transitional rooms is a one-time investment in five or more families to help them completely overcome homelessness eliminating their future need for homeless related community resources.

The funds requested for caseworker salaries is a one-time investment to pay for casework directly related to this project of transitioning at least 5 families and providing 200 nightly emergency hotel rooms. H4H is constantly fundraising and applying for grants to continue to pay for hotel rooms and the valuable casework needed to provide emergency shelter and transition participants.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Homelessness is currently a huge problem for our community. The resources to ensure survival and encourage success for those experiencing homelessness in our community are extremely costly. H4H is working to not only help ensure survival but to help those in need completely overcome homelessness. Each individual/family that is able to successfully overcome homelessness eliminates the future cost for our community to provide valuable homeless related services.

Long-term benefits to the community include:

Less need for:

- Shelter Services
- Food Services
- Clothing Services
- Emergency Medical Services
- Mental Health Services
- Department of Child Services
- Area 10 Aging Services
- BPD Services
- Local Church Outreach Services
- Homeless Outreach Services

Hotel rooms alleviate the effects of poverty by reducing susceptibility to disease both communicative and non-communicable while maintaining a healthy distance from others and having a safe, sanitary place to recover. Hotel rooms decrease absences from school and work by providing stability to receive transportation, a place to keep belongings, maintain hygiene, and use Wi-Fi.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The “ Emergency and Transitional Program ” will be evaluated using monthly progress reports from caseworkers. A 90-day and 180-day evaluation will be done to determine how many participants were served by Emergency and Transitional rooms and which services each participant used during their stay. H4H expects that at least 100 individuals will be safely sheltered during emergency or transitional periods of homelessness and that at least five families with children will have successfully transitioned into long-term stable housing of their own.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

By being able to provide our dedicated caseworker with a salary H4H can provide our community with 24/7 emergency services by someone with a college education, an intense passion for philanthropy, who is able to provide rapid response. H4H casework comes with compassion and empathy due to personal experience overcoming many of the obstacles that have led our clients to needing our services including homelessness with and without children, chronic illness, chronic injury, mental health issues, substance abuse disorder, and domestic violence survival.

In 2021 we were able to use the funding from the Jack Hopkins Grant to successfully transition 33 community members into stable long-term housing of their own.

In 2022 we were able to use the funding from the Jack Hopkins Grant to successfully transition 10 families into stable long-term housing. We were able to use the funding to pay for casework that provides service to our clients and assists other local social service agencies.

In 2023 we have seen a huge increase for the need to shelter families with children in emergency situations. Domestic Violence cases have taken most of our funding as women and children are referred to us by Middle Way House, BPD, DCS, Youth Services Bureau, and Ireland Homebased Services like never before. With funding H4H can take a referral and place a family safely together in a hotel room in less than 30 minutes 24 hours a day 7 days a week.

Bloomington is lucky to have so many great resources to assist families in need but there just are not enough. There is a major gap for emergency situations involving domestic violence, children, and medical emergencies. H4H is willing and able to quickly fill that gap without hesitation or prejudice if funding is available! Due to lack of funds, we have had to turn so many families/individuals away on the phone with desperate caseworkers who plead with us to help their clients and keep the families together.

With funding from the 2023 Jack Hopkins grant we can shelter those in need in our community who are unable to receive services through other local agencies. H4H has never given up since day one and we don't intend to start now. The community support for our mission and efforts never ceases to amaze us. Our dedicated team is determined to find and acquire the necessary funding to help our most vulnerable community members not only survive but thrive. If we receive funding from the Jack Hopkins Grant, we will use it to leverage other funds to help support our program and those in our community who not only need it but deserve to have their basic human needs met.

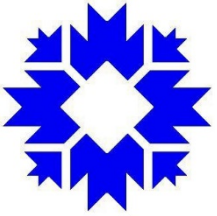
If we receive less funding than requested we will adjust our project and use the allotted funds to help as many people as possible.

Hotels For Hope Inc
(H4H, Hotels For Homeless)
Jack Hopkins Social Service Grant
Project Budget

\$10,000 – Hotel Room Fees for 30 nightly stays for 5 families/individuals at an average cost of \$2,000 each.

\$15,600 – Salary Compensation for Caseworker at a rate of \$600 a week for 26 weeks/6 months.

\$14,400 -- Emergency Hotel Room Fees for up to 200 Overnight Stays



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Indiana Recovery Alliance

Address:

118 S. Rogers St. Suite 2 Bloomington, IN 47404

Phone: 812-567-2337

E-Mail: info@indianarecoveryalliance.org

Website: https://indianarecoveryalliance.org

President of Board of Directors: Alicia Suarez

Name of Executive Director: Nicholas Voyles

Phone: 812-361-6451

E-Mail: nick@indianarecoveryalliance.org

Name of Grant Writer: Liz Curran-Groome

Phone: 609-375-5636

E-Mail: liz@indianarecoveryalliance.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
2	3	12

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The Indiana Recovery Alliance is a drug-user human rights advocacy organization that operates under the philosophy of harm reduction to educate the community and to promote the health and dignity of the individuals and communities impacted by drug use. We respectfully collaborate with people to assist in any positive change, as a person defines it for themselves, beginning where the person is at, with no biases or condemnations for the person's chosen lifestyle. Our efforts advance policies, practices and programs that address the adverse effects of drug use including overdose, HIV, hepatitis C, chaotic use and incarceration.

PROJECT INFORMATION

Name of the project to be funded:

Office Expansion Bridge to New Building

Total cost of project: \$40000

Requested amount of Jack Hopkins funding: 25000

Number of City residents to be served by this project in 2023: 5000

Number of clients to be served by this project in 2023: 5000

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We request 9600 for rent for an additional office space in the same building as our current office space (\$800/month for 12 months) to tide us over for program expansions until we obtain the building we will receive funding for from opioid settlement through Monroe County. This enables us to expand our new clinic for training nurses from Indiana University in harm reduction and to expand our Harm Reduction Recovery meetings for participants as well as our HIV/HCV testing program with Positive Link. We currently run all administrative, outreach, and other programs out of a single-room office and desperately need more space to ramp up operations in anticipation of the new building we'll move into in June 2024.

Additionally, as part of the office and program expansion we request:

- 2000 for desktop computers
- 3500 for furniture for office
- 3000 to pay for low threshold employment to: clean office, run groups, harm reduction recovery meetings
- 6900 for repairs to our large mobile outreach van: leaf springs, various hoses and valves, breaks, HVAC, fixing the generator for cloudy days when the solar panels can't run HVAC during outreach shifts so our volunteers can stay a reasonable temperature during van outreach.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

While the project itself isn't a collaboration, it does enable us to further expand pre-existing collaborations with Positive Link to provide HIV/HCV testing and care as well as with the IU School of Nursing to train nursing students in harm reduction.

How do your missions, operations and services complement each other?

Our mission is dedicated to protecting drug users' human rights, our operations involve people who use drugs at every level of the organization from volunteers, outreach staff, administrative staff, leadership and the board. Our services empower people who use drugs to make the positive changes that they choose, without judgement or coercion. Our mission lives in every person, program, and dollar allocation here at the IRA.

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

118 S. Rogers St. Suite 2 & 4 Bloomington, IN 47404

Do you own or have site control of the property at which the project is to take place?

Yes

No

N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use?

Yes

No

N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

We have received permission from the landlord to rent the space that we are requesting funding for.

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

We have a robust individual fundraising program that continues to grow. We doubled our individual donations last year from the year prior and anticipate a similar gross growth in individual donations this year. We are allocating \$1000 of individual fundraising funds to furnishing the additional office space, \$1000 to low threshold employment, and \$1000 to van repairs in addition to the amount we are requesting from Jack Hopkins. The remaining \$12000 in funding to cover the total costs of the van repairs, low threshold employment program, and furnishing and computers comes from other grants we have received for these purposes.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

The landlord is permitting us to pay upfront for a discounted rent rate and we will therefore be able to submit a claim for reimbursement in June when the grant period begins. The funding towards office furniture, van repair, and computers would be expended between June and July so we would submit for reimbursement in August. The expenditures on low-threshold employment would occur over the rest of the grant period and we could make quarterly claims for reimbursement.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

We have already received or will have received by June the other funding for the project either from individual donors or other grants.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

The Indiana Recovery Alliance has a small but dedicated group of volunteers who can be counted on to help us move into the new office space and to help staff the expanded outreach hours in the old office space. We will be putting out a call in our newsletter and to our network of volunteers for furniture and computers that are in serviceable condition in the hopes that these types of in-kind donations can keep costs down. As mentioned above, we will be using some individual and grant funding in addition to Jack Hopkins funding to complete the office furnishing, van repair, and low threshold employment program.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Rent	9600
Priority #2	Repairs to Outreach Van	6900
Priority #3	Office Furniture	3500
Priority #4	Low Threshold employment	3000
Priority #5	2 Desktop Computers	2000
Priority #6		
Priority #7		
Total Requested		25000

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Currently, all of our outreach, programs, and administrative work happen in a single-room office. This severely restrains our programming and outreach hours. By adding an administrative office space in the same building as our outreach and services office, the IRA will become free to offer outreach for more hours, conduct more trainings and offer more regular harm reduction recovery meetings for participants. This addresses the previously-identified priorities for social services in the "Meeting Essential Needs" chapter of the Service Community Assessment of Needs including clothing, community and personal safety, and crisis services.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This project perfectly fits this criteria as this rental office space will simply serve as a bridge to the building we will be acquiring next year through Opioid Settlement Funds. The additional rental office will give the IRA the space to begin to ramp up programming and capacity so that we can hit the ground running when we acquire the building following this lease period.

The funding for fixing the outreach van will be a one-time, much-needed set of improvements and will enable expandedvan outreach.

The funding for low-threshold employment is a one-time investment in giving participants the chance to make some money with a low barrier to entry in a way that is linked to this bridge period for the IRA. Low-threshold employment opportunities would arise out of the move and expansion of services and giving participants the chance to make money while helping out the IRA gives them funds, dignity, and opportunities traditionally denied to people who use drugs.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

This funding will be an integral part of bringing the IRA into a new era of service and programming. While our outreach hours only occur for 2 hours/day currently, we anticipate being able to offer outreach hours for up to 6 hours a day with a second office. More outreach hours means safer use in Bloomington. It means more overdose reversals and fewer overdose deaths. It means more people (health care professionals, partner organizations, and citizens) trained in harm reduction, overdose reversal, and equipped with the tools to be part of the harm reduction movement. It means more syringes returned to our boxes and safely disposed of. It means safer drug use and more conversations about changing, reducing, or stopping drug use for those seeking to make a change. It means we will be able to dedicate more focused administrative time to building relationships with other recovery organizations in Bloomington and around the state so we can collectively pursue better drug policy and better services for people who use drugs. It means stronger relationships with our volunteers and donors and it means recruiting more new volunteers and donors. This funding is a ramp to the next phase and we hope you are willing and able to help us build that ramp.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Expanding outreach hours and recovery services for the year of the lease. Opening up our current office for more programmatic events such as harm reduction recovery meetings, overdose reversal trainings, volunteer open hours, low threshold employment open hours for participants, positive link HIV/HCV testing and treatment clinics, and the IU nursing program clinic. Having our current office space dedicated solely to programming and the new office space dedicated to administrative staff, board meetings, and staff meetings will enable us to prepare for the new building and program expansion and capacity that the new building will enable and require.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

2023 Proposed Project Budget - Sample

Sample Organization	Sample Project Name		
Total Project Cost	\$40,000		
	Totals	Other Income Sources	JHSS Grant
FUNDS			
JHSS Grant			25,000.00
Other Grants		12,000.00	
Other Income Sources		3,000.00	
TOTAL PROJECT FUNDS	40,000.00	15,000.00	25,000.00
EXPENSES			
Rent			9600
Repairs to Outreach Van		6000	6900
Office Furniture		1000	3500
Low Threshold Employment		6000	3000
2 Desktop Computers		2000	2000
TOTAL PROJECT EXPENSES	40,000.00	15,000.00	25,000.00



Indiana Recovery Alliance

Statement of Activity

January - December 2022

	TOTAL
Revenue	
Contributed Revenue	
Donations	26,974.67
Grants	
Aids United	
Covid Tier1	66,666.67
Total Aids United	66,666.67
Aids United SAF	19,800.00
Broadway Cares	7,500.00
City of Bloomington	39,150.20
Comer Foundation	15,000.00
Greater Health Foundation of Indiana	5,355.32
HepConnect	60,720.00
HRC Conference	1,500.00
IN FSSA Reimbursements	37,579.56
Monroe Co Health Dept	20,000.00
NASDAT	1,188.00
Sophia Travis 2022	6,485.93
SWOP	31,250.00
The Cancer Foundation	5,000.00
The Cares Grant	4,299.84
Total Grants	321,495.52
Total Contributed Revenue	348,470.19
Employee Retention Credit	23,027.60
Merchandise	464.54
Merchandise Sales	2,610.87
Total Revenue	\$374,573.20
GROSS PROFIT	\$374,573.20
Expenditures	
Advertising	1,459.12
Printing	3,429.00
Website	359.40
Total Advertising	5,247.52
Auto	
Mileage / Fuel	4,484.35
Parking	107.10
Vehicle Maintenance	5,630.40
Vehicle Registration	100.18
Total Auto	10,322.03

	TOTAL
CASA Training	0.00
Compensation	
Wages	149,568.94
Total Compensation	149,568.94
Contributions	140.00
Fees for Services	
Accounting	4,753.95
Low-threshold Employment	10,458.97
Management	22,246.00
Total Fees for Services	37,458.92
Information / Technology	4,694.92
Insurance	807.89
Legal & Professional Fees	7,459.86
Member Benefits	150.00
Meals and Entertainment	5,555.59
Participant Incentive	10,051.00
Total Member Benefits	15,756.59
Merch Supplies	1,243.19
Office Expenses	-232.68
Naloxone Supplies	5,000.00
SSP Supplies	109,961.25
Supplies	40,934.08
Total Office Expenses	155,662.65
Other Expenses	
Bank Charges	-839.92
Disposal Fees	2,693.29
Shipping	1,611.61
Taxes & Licenses	924.67
Total Other Expenses	4,389.65
Parking	24.30
Paypal Fees	20.86
Payroll Taxes	14,790.10
Promotional	10.00
Rent or Lease	3,900.00
Storage Unit	2,002.20
Total Rent or Lease	5,902.20
Repair & Maintenance	426.52
Telephone Expense	2,058.87
Travel	8,435.38
Travel Meals	8.56
Total Expenditures	\$424,428.95
NET OPERATING REVENUE	\$ -49,855.75

	TOTAL
Other Revenue	
Interest Earned	105.93
Total Other Revenue	\$105.93
NET OTHER REVENUE	\$105.93
NET REVENUE	\$ -49,749.82

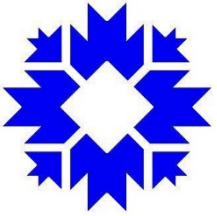


Indiana Recovery Alliance

Statement of Financial Position

As of December 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking 076	26,869.45
IUCU CHECKING (0076)	0.00
Savings	0.00
Total IUCU CHECKING (0076)	0.00
IUCU SAVINGS (0001)	5.00
Loan	0.00
PayPal	0.00
Savings 001	8,650.86
Total Bank Accounts	\$35,525.31
Total Current Assets	\$35,525.31
Fixed Assets	
Auto Asset	17,600.00
Total Fixed Assets	\$17,600.00
TOTAL ASSETS	\$53,125.31
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
Credit Card	0.00
Total Credit Cards	\$0.00
Other Current Liabilities	
Payroll Liabilities	0.00
Federal Taxes (941/944)	0.00
IN Income / Local Taxes	0.00
IN Unemployment Tax	0.00
Total Payroll Liabilities	0.00
Total Other Current Liabilities	\$0.00
Total Current Liabilities	\$0.00
Total Liabilities	\$0.00
Equity	
Opening Balance Equity	0.00
Retained Earnings	102,875.13
Net Revenue	-49,749.82
Total Equity	\$53,125.31
TOTAL LIABILITIES AND EQUITY	\$53,125.31



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Bloomington Meals on Wheels, Inc

Address:

2620 N. Walnut St., Suite 925 Bloomington, IN 47404

Phone: 812-822-2499

E-Mail: info@bloomingtonmealsonwheels.org

Website: bloomingtonmealsonwheels.org

President of Board of Directors: Patti Russo

Name of Executive Director: Carrie McHaley

Phone: 812-822-2499

E-Mail: carrie@bloomingtonmealsonwheels.org

Name of Grant Writer: Carrie McHaley

Phone: 812-822-2499

E-Mail: carrie@bloomingtonmealsonwheels.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
0	2	300

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission of Bloomington Meals on Wheels is to provide nutritional meals to homebound persons who are unable, through medical or physical disability, to purchase and prepare nourishing meals. The service is provided to the ill, disabled or elderly, regardless of income and without distinction as to race, color, creed, national origin or sex.

PROJECT INFORMATION

Name of the project to be funded:

Groceries to Go Outreach Project

Total cost of project: \$3,183

Requested amount of Jack Hopkins funding: \$3,183

Number of City residents to be served by this project in 2023: 300

Number of clients to be served by this project in 2023: 300

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$3,183 for an outreach project to improve food supply stability for our mobile food pantry program, Groceries to Go. Started as a pilot program in 2021, Groceries to Go delivers supplemental food at no charge to Bloomington residents who are unable to access another food pantry or Community Kitchen due to health issues or lack of transportation. Most of our food is supplied by Hoosier Hills Food Bank, however, that supply is limited. We've supplemented with food drives and purchasing food through a grant from Kroger. For this program to be effective and reach as many households as necessary, we need to build partnerships with companies, organizations, and individuals who can support the program through food drives. One part-time staff member spends 15 hours per week managing participant orders, organizing routes, ordering food, and managing volunteer distribution assistants and delivery drivers. This project adds five hours per week for 22 weeks to establish an outreach program. In these five hours per week, the program coordinator will create an outreach plan, informational materials, identify, contact, and build relationships with potential partners. Once partnerships are established, time for managing them should fit into the program coordinator's weekly schedule.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

Same as agency address

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

JHSSF is currently the only expected funds for this project.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will submit claims for reimbursement monthly, July through November. A complete drawdown of funds will occur when we have expended 110 staff hours on the project and purchased the necessary supplies listed in the budget.
July \$1,380
August \$470
September \$415
October \$418
November \$500

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

Bloomington Meals on Wheels leverages the support of over 300 volunteers each month to deliver meals, pack grocery bags, coordinate other volunteers, assist with financial oversight, fundraise, and market the organization. Meals on Wheels continues to leverage collaborative community partnerships with CallNet, Meadowood Retirement Community, Area 10 Agency on Aging, Hoosier Hills Food Bank, and IU Health Bloomington Hospital. This outreach project will allow us to build additional partnerships to further leverage these resources.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Staff time and payroll taxes	\$1,976
Priority #2	Mileage	\$207
Priority #3	Utility Carts	\$400
Priority #4	Food Drive Bins	\$400
Priority #5	Flyers	\$200
Priority #6		
Priority #7		
Total Requested		\$3,183

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

According to the City of Bloomington, Housing and Neighborhood Development Department's 2020-2024 Consolidated Plan, the Non-Homeless Special Needs Assessment, 8.7% of Bloomington's population is 65 or older and another 7% under 65 years old are disabled. Ninety-five percent of participants in Bloomington Meals on Wheels' Groceries to Grow program are in these categories. The HAND Consolidated Plan Objectives include financial assistance to organizations that serve those specified populations. Per the 2012 SCAN 2010 Household Survey, over 50% of respondents with a household income of \$15,001 or less report that having enough money for food was a major or minor problem. Eighty-five percent of participants served by Groceries to Go report a household income under \$15,001.

This project will increase the amount and variety of food distributed to Bloomington residents who are unable to access other food pantries or Community Kitchen due to health issues or lack of transportation, alleviating some financial strain and ensuring our most vulnerable community members have nutritious food to eat.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Groceries to Go is still a new program, piloted in 2021-2022. This project will allow a temporary expansion of staff time and materials to build relationships with companies, organizations, and individuals who will support the program through hosting food drives and fundraisers. Once established, the amount of time to maintain the relationships will be significantly less and should be manageable within budgeted allocations for the program.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

This project will allow the Groceries to Go program to develop long-term sustainability through developing partnerships that support the food supply to ensure long-term availability for Bloomington residents who can't access other food pantries or Community Kitchen due to health issues or lack of transportation. When Bloomington residents have access to nutritious foods, they are better able to manage chronic conditions, such as diabetes, and reduce strain on healthcare resources.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

At the end of the grant period:

- * We will have increased the average number of different items available in the pantry by 75% (currently 12).
- * We will have increased our average weekly inventory of protein items by 75% (currently 200).
- * We will have 30 new partners who have either completed or scheduled a food drive for Groceries to Go.

To achieve those goals, we will identify and initiate a minimum of 200 contacts during the grant period to provide information about Groceries to Go and opportunities to support the program.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Jack Hopkins Social Services Funding Request Budget 2023

Bloomington Meals on Wheels	Groceries to Go Out
Total Project Cost	\$3,183
Income	Totals
Jack Hopkins Social Service Funding requested	
Total income	\$3,183
Expenses	
Flyers (for outreach contacts to distribute)	\$200
Food drive bins (8 at \$50)	\$400
Rolling utility carts to transport food (2@ \$200)	\$400
Staff time for outreach (5 hours/week x 22 weeks X \$16/hr)	\$1,760
Payroll tax on staff time (12.3%)	\$216
Mileage for outreach meetings (15 miles/week x 22 weeks x .625/mi)	\$206.25
Total Project Expenses	\$3,183

reach Project

Other Income Sources	JHHS Grant
	\$3,183
	\$3,183
	\$200
	\$400
	\$400
	\$1,760
	\$216
	\$206.25
	\$3,183

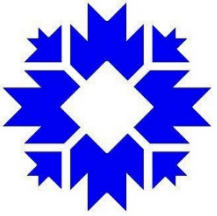
Meals on Wheels Twelve Months of Running Our Operations

January 1, 2022- December 31, 2022

	Twelve months 2022	2022 Budget Amounts	% of budget
Operations-Serving meals			
Waiver client payments	\$59,440	64,000	93%
Self-pay payments	57,985	64,000	91%
Total payments received for meals	117,425	128,000	92%
Waiver clients	(30,363)	(34,822)	87%
Self-pay clients	(45,601)	(47,219)	97%
Low-income clients	(46,339)	(51,000)	91%
Total payments to hospital/Meadowood for meals	(122,303)	(133,041)	92%
Net cost to provide meals A	(4,878)	(5,041)	
Operating expenses:			
Payroll salaries	45,260	45,634	99%
Executive director's bonus	8,000	5,000	160%
Related payroll taxes	2,987	10,000	30%
Total salary costs	56,247	60,634	93%
Business insurance	2,104	2,500	84%
Business supplies	110	-	
Business travel	523	500	105%
Dues and subscriptions	652	500	130%
Facilities costs	10,871	23,200	47%
Groceries to Go Costs	14,653	-	
Management fees	780	1,300	60%
Miscellaneous (volunteers)	150	1,500	10%
MOW Solutions	900	900	100%
Office expenses	246	1,000	25%
Postage & delivery	357	750	48%
Printing & reproduction	758	1,000	76%
Professional and legal	1,450	2,000	73%
Program supplies	3,235	10,000	32%
Other income-tax refund	(2,746)		
Technology	3,321	-	
Total Operating Expenses B	93,611	105,784	
Net Cost of Operations (A-B)	\$ (98,488.94)	(110,825)	
Other Income:			
Individual donors	25,929		
Donations from organizations	3,122		
Grants	3,432		
NAP credits	21,950		
Total contributions from donors	54,433		
Grants received	27,869		
Total other income	82,302		
Investment activity:			
Realized gains (losses) on investments	(3,601)		
Interest income	12,317		
Unrealized gains (losses)	(121,636)		
	(112,920)		

Meals On Wheels
Where We Stand Financially As Of Dec. 31, 2022

	Dec. 31, 2022	Dec.31, 2021
Current assets:		
Regions bank account	\$31,970	\$25,241
Investments held by the foundation:		
Beginning of the year	751,076	
Contributions & change in investments	(60,636)	
Funds drawn for cash needs & management fees	(78,780)	
Foundation balance as of 12/31/22	611,659	
Total assets as of 12/31/22	643,629	
Estimate of net worth as of 12/31/21	776,317	
Change in value of assets	(132,688)	
Estimate of MOW net worth as of 12/31/22	643,629	



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Monroe County CASA, Inc.

Address:

320 W 8th Street Suite 201 Bloomington IN 47404

Phone: 812-333-2272

E-Mail: info@monroecountycasa.org

Website: monroecountycasa.org

President of Board of Directors: Jesica Sonneborn

Name of Executive Director: Kristin Bishay

Phone: 812-333-2272

E-Mail: kristin.bishay@monroecountycasa.org

Name of Grant Writer: Corbin Bathory

Phone: 812-333-2272

E-Mail: corbin.bathory@monroecountycasa.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
9	1	115

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Monroe County CASA Inc. is a non-profit organization that recruits, trains, and supervises court appointed volunteers to advocate for children who are involved in juvenile court due to abuse and neglect. Unbiased volunteer advocacy is based on the belief that all children are entitled to a safe and permanent home.

The achievement of the goals of this agency is best served by the active participation of citizens of the community. To this end, the agency accepts and encourages the involvement of advocates at all levels of the agency and within all appropriate programs and activities. All agency staff are encouraged to assist in the creation of meaningful and productive roles in which advocates might serve and to assist in recruitment of advocates from the community.

PROJECT INFORMATION

Name of the project to be funded:

Technology Update

Total cost of project: \$22,912.76

Requested amount of Jack Hopkins funding: \$19,714.76

Number of City residents to be served by this project in 2023: 380

Number of clients to be served by this project in 2023: 450

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$19,714.76 in order to update our technology to meet the demands of ever changing software as well as demands of evolving work styles. The current equipment we purchased with a 2016 Jack Hopkins grant is becoming inefficient to run updated applications, support modern cloud data storage, and have secure software our technology needs to be updated. Additionally, equipment with enhanced design tools will be purchased for the purpose of improved media and marketing design.

The upgrade of our equipment will work in conjunction with an overhaul of our data network and software services. We will shift to using a low cost subscription for software as a service, a more reliable and secure email service, and a cloud based network that will allow CASA staff to access their work while out of the office. This will also reduce recurring operational costs elsewhere such as our iDrive desktop and network backup, which will be made obsolete with these changes. Lastly, two sets of communal office equipment will be made available for CASA volunteers, staff and volunteer training, staff meetings, and seminars hosted in the CASA office.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

NO No

If yes, list the name(s) of agency partner(s)

na

How do your missions, operations and services complement each other?

na

What is the existing relationship between agencies?

na

How will communication and coordination change as a result of the project?

na

Explain any challenges and steps you plan to take to address those challenges.

na

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

na

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

na

If the property zoned for your intended use? Yes No N/A

If "no," please explain:

na

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

na

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

A donation of \$1,198 has been confirmed, specifically for the purchase of the OWL Labs Meeting Camera. Along with this, and In-Kind donation of \$2,000 for installation, training, and on going technology service has been confirmed.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Claims for reimbursement will be submitted by October 2023. The purchase of all items will precede a complete draw down of funds.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

na

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

A contribution of \$1,198 has been confirmed by the means of donation for one of the technology items, the OWL Labs Meeting Camera. Along with this, an in-kind donation of \$2,000 for labor costs has been secured. This labor includes work for installation and training, as well as, work to assess the agency's needs and make recommendations. This in-kind donation will also cover ongoing technology service and maintenance. We are requesting Jack Hopkins to fund the rest of the cost of the Technology Update Project.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Laptops	\$12,797.00
Priority #2	Docking Stations	\$2,969.89
Priority #3	Monitors	\$1,499.92
Priority #4	Keyboard & Mouse	\$249.95
Priority #5	Installation Labor Costs	\$2,000.00
Priority #6	Office 365 1 Year Subscription	\$198.00
Priority #7		
Total Requested		\$19,714.76

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

The work Monroe County CASA and its volunteers do in the community relate to a number of categories in the Service Community Assessment of Needs. Including Earning a Living, Education, Healthy Community, Meeting Essential Needs, and most prevalent, Youth Development. When children are in an unstable and unsafe home their social development, health, and education are all negatively affected. Monroe County CASA works to ensure that all abused children find permanent and safe homes. The work CASA does to improve the stability of the child's home or get the child moved to a more permanent home as quickly as possible is the child's best chance to lead a healthy and successful life. Our services are the only ones available to advocate for this vulnerable population in our community. Our CASA agency currently has nine full time staff who actively manage over 115 volunteers. In 2022, our volunteers donated over 11,000 hours and served 468 children in our community. To continue training and supervising these volunteers, the CASA staff require updated technology to ensure that the largest number of children in the community are helped as soon as possible.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Our request is for the one-time purchase of new technology that can meet the CASA Agency's needs for reliable and secure technology. We will purchase new laptops for the staff and the office, as well as necessary docking stations, eliminating the need for both desktops and laptops for each staff member. We will also be able to replace incompatible and outdated computer monitors. The new equipment will allow us to switch to a low cost subscription for software as a service which will both increase CASA's productivity and reduce some of our operating costs. Past the first year, subscription payment will be assured through donation funds.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

The advocacy of a CASA volunteer has a huge impact on the children of Monroe County, leading to a permanent and safe home. Monroe County CASA has proven to increase, not only the safety of the children but also their educational needs. Our advocacy decreases the chances of the children we advocate for to reenter into the Department of Child Services system, becoming homeless, as well as entering into the juvenile courts system. Any support that enhances the ability of our volunteers to advocate to their fullest abilities, will ultimately give a great deal of long lasting benefits to the community, e.g. higher education and less incarceration. Along with this is the benefit of donating our current computers that has been refurbished to the children and families our agency serves. It cannot be understated how much having a computer in the home can benefit a family, allowing for increased job opportunities for families and improved education for the children and teens in the home.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The nature of the project makes it difficult to measure quantitative outcome indicators. The biggest impact this project will have is the increased quality of support the CASA staff can provide for our network of over 115 volunteers, and in turn, better support the over 450 children they advocate for annually. Updated technology will allow for modern data security for the sensitive information we handle. Also, all of our volunteers will have direct access to the additional communal technology resources that this will provide. Lastly, the 11 desktops our staff currently uses will be refurbished and donated to the families we serve.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

The professional staff of Monroe County CASA work to select and train members of the community as CASA Volunteers. Under their supervision, our volunteers are able to contribute over 11,000 hours of service annually for the children and families in the Bloomington community. The CASA volunteer is an independent advocate who can report to the judge and recommend services for the child and family. Their goal is to protect the child from further harm and ensure that the child is in a stable, safe, and permanent home as soon as possible.

The purchase of new equipment will contribute to the continued success of the Monroe County CASA agency in a number of ways. Since Covid-19, the way we work and how the court system works have both changed, putting an even greater reliance on the technology we use. Unfortunately, the work our Case Supervisors handle does not stop when they are out of the office; they must be accessible and able to access their work at all times, whether they are at home, at the courthouse, at an offsite meeting, on a case visit, or at a conference. The use of a laptop and docking station will allow for staff to easily take their work out of the office. Our staff also finds themselves working long hours, so an emphasis will be placed on ergonomically designed equipment that will reduce the strain and stress of what is already a very stressful job. Additionally, equipment with enhanced design tools will be purchased for the purpose of improved media and marketing design.

It is also important to remember that the information the CASA agency handles on an everyday basis is Personally Identifiable Information and incredibly private. Therefore, ensuring we have modern data security in place in order to protect these members of our community is of the utmost importance. With the new computers not only will we be able to increase our information security, we will also shift to using a low cost subscription for software as a service, a more reliable and secure email service, and a cloud based network that will allow CASA staff to access anything they need for their work no matter where they are.

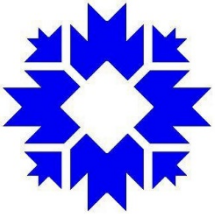
With meetings and even court hearings often taking place in online zoom meetings, having reliable and modern computer equipment is more important than ever. These necessary improvements to the technology we use will allow the CASA staff to be efficient and effective no matter where they are. Intelligently designed, modern equipment will provide a more ergonomic work environment for staff as well as increase our design and marketing capabilities. It will provide additional resources we can offer our vital volunteer base. And last but not least, it will work as a platform for the necessary overhaul of our programs software, data storage, and information security capabilities.

2023 Jack Hopkins Project Budget

Monroe County CASA		Technology Update	
Total Project Cost		\$22,912.76	
	Totals	Other Sources	JHSS Grant
FUNDS			
JHSS Grant	\$19,714.76		\$19,714.76
Other Grants	\$0.00	\$0.00	
Other Income Sources	\$3,198.00	\$3,198.00	
TOTAL PROJECT FUNDS FROM ALL SOURCES	\$22,912.76	\$3,198.00	\$19,714.76
EXPENSES			
Office Equipment	\$18,912.76	\$1,198.00	\$17,714.76
Staff Time (20 hrs.)			0
Client Services	\$4,000	\$2,000	\$2,000
Project Supplies		0	0
TOTAL PROJECT EXPENSES	\$22,912.76	\$3,198	\$19,714.76

Monroe County CASA, Inc
Balance Sheet
As of December 31, 2022

	Total
ASSETS	
Current Assets	
Bank Accounts	
100.00 Operating Account	94,127.88
100.10 Charles Schwab Investment	196,919.42
103.00 Money Market	176,277.54
Total Bank Accounts	\$ 467,324.84
Accounts Receivable	
Accounts Receivable (A/R)	0.00
Total Accounts Receivable	\$ 0.00
Other Current Assets	
200.01 Community Fnd L/T Fund	141,285.14
Total Other Current Assets	\$ 141,285.14
Total Current Assets	\$ 608,609.98
Fixed Assets	
203 Furniture and Equipment	
203.1 Accum. Deprec.	-40,260.61
Total 203 Furniture and Equipment	\$ 4,609.34
204 Leasehold Improvements	
204.1 Accumulated Depreciation-	-8,668.89
Total 204 Leasehold Improvements	\$ 36,829.03
Total Fixed Assets	\$ 41,438.37
Other Assets	
200.00 Community Foundation	141,198.37
Total Other Assets	\$ 141,198.37
TOTAL ASSETS	\$ 791,246.72
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
4002 Accounts Payable	0.00
Total Accounts Payable	\$ 0.00
Other Current Liabilities	
4000 Payroll Liabilities	
4000.10 SUTA	0.51
4000.1 Emp Benefits (Healthcare)	1,205.36
4000.2 Emp Benefits (Insurance)	410.88
4000.3 Emp Benefits (IRA cont.)	994.89
4000.4 Federal W/H Tax	9,277.26
4000.5 FICA	4,580.74
4000.6 Indiana W/H Tax	1,168.29
4000.7 Medicare	1,071.30
4000.8 Monroe Co. W/H Tax	736.04
4000.9 Penalties & Interest	0.00
Total 4000 Payroll Liabilities	\$ 56,365.20
Payroll Liabilities	
Accident Insurance	265.40
American Funds IRA	147.72
Baird IRA	150.78
CFC IRA	668.90
Colonial Life Critical Illness Insurance	81.62
Colonial Life- Hospital Income	76.42
Colonial Life- ST Disability Insurance	38.85
Dental	25.75
Fidelity IRA	162.78
Healthcare Clinic	382.05
Universal Life Insurance	339.28
Total Payroll Liabilities	\$ 2,339.55
Total Other Current Liabilities	\$ 58,704.75
Total Current Liabilities	\$ 58,704.75
Total Liabilities	\$ 58,704.75
Equity	
302 Unrestricted Net Assets	631,406.64
302.1 Perm Restricted Net Assts	172,700.98
302.2 Temp Restricted Net Assts	
CASA Facility Dog	2,762.36
Randall Grant	4,731.94
Total 302.2 Temp Restricted Net Assts	\$ 7,494.30
Equity - Unrealized Gains/Losses	-21,693.44
Net Income	-57,366.51
Total Equity	\$ 732,541.97
TOTAL LIABILITIES AND EQUITY	\$ 791,246.72



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Monroe County Humane Association

Address:

3410 S. Walnut St. Bloomington, IN 47401

Phone: 812-333-6242

E-Mail: mcha@monroehumane.org

Website: www.monroehumane.org

President of Board of Directors: Valerie Pena

Name of Executive Director: Currently do not have one

Phone: _____

E-Mail: _____

Name of Grant Writer: Sue Allmon

Phone: 812-320-6456

E-Mail: allmon.wyatt@gmail.com

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
9	6	20

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

MCHA is dedicated to promoting the welfare of animals, strengthening the human-animal bond, and providing access to accessible veterinary care and humane education across our community. To accomplish our mission, we provide:

- Direct veterinary services to help animals and animal owners;
- A thorough humane education platform that reaches youth and adults across the community;
- Volunteer animal therapy teams sharing the benefits of the human-animal bond;
- Resources and trap-neuter-return assistance for caretakers of feral or outdoor cats;
- Facilitate emergency foster, temporary housing and disaster response;
- A pet food and supply pantry with free or very low-cost pet food, treats, supplies, and care items;
- Veterinary care sponsorship for extreme injury/illness veterinary care and the prevention of accidental litters

PROJECT INFORMATION

Name of the project to be funded:

Transient Spay/Neuter and Housing

Total cost of project: \$20,000

Requested amount of Jack Hopkins funding: \$12,500

Number of City residents to be served by this project in 2023: 30+

Number of clients to be served by this project in 2023: 30+

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$12,500 to assist with our new program of Transient Spay/Neuter. The JHSS grant dollars would allow sponsorship for two animals each week to be spayed/neutered by PetsAlive and spend three days in our emergency pet housing for surgery prep and recovery. The grant request includes care for the necessary veterinary intake needs and the staff time it takes to maintain a high-quality of care.

MCHA has a preventive medicine/minor medical outreach program for the pets in our community's transient population. We serve pet owners who are currently homeless, those who are accessing our community shelters, and those who live in housing that is dedicated to people who were previously homeless and/or currently battling addiction. We view this as a service in alignment of One Health Principles - the health of a community's people, pets and environment are all interconnected.

Many of the pets we serve are not spayed or neutered, and several are reproducing. We work to educate and encourage spaying and neutering of these pets and we would like to include cat and dog spay/neuter services as part of our program. Pets Alive has agreed to keep a standing reservation to spay/neuter two pets per week for us. We transport the pets to their clinic and return them to the owners. This will be done in conjunction with the pet owner's social worker and a community outreach officer.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

MCHA works in concert with other social service providers to meet the needs of both humans and pets. But utilizing this shared approach, we're able to build rapport and trust with clients. Clients become more engaged with all services when they see that both their needs and the needs of their pet, often their only source of comfort, are being met.

What is the existing relationship between agencies?

While we have no formal collaborative partner to facilitate this grant, this initiative will directly support the current cooperative relationship between MCHA, Homeland Security, Monroe County Emergency Services and several other nonprofit agencies. Currently, MCHA works closely with both city and county animal control officers and to coordinate our spay/neuter education and hope to provide spay/neuter surgeries to our transient residents

How will communication and coordination change as a result of the project?

If our project is funded, it will allow MCHA to provide additional assistance to our cooperating agencies and reduce the pet population within our transient communities.

Explain any challenges and steps you plan to take to address those challenges.

MCHA continues to work closely with our social service partners to address the continued unmet needs of our community and how we can best respond, both proactively and reactively. MCHA wants to continue to ensure that this safety net of services remains available, while not excusing the responsibility of owning a pet. MCHA continues to address the parameters and boundaries of the Emergency Housing Program and that it does both to meet the needs and support the pet owner's engagement and decisions.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

791 S. Fieldstone Blvd.
Bloomington, IN 47403

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

No permits, variances or approval are necessary. MCHA is an approved animal holding and kennel site.

PROJECT COSTS

Is this request for operational funds? *(e.g., salaries, rent, vouchers, etc),*

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: *(Indicate source, amount, and whether confirmed or pending):*

MCHA aims to provide any and all support materials necessary to meet the needs of the animals while they are in our care. Additionally, MCHA will work with other grant resources to meet the medical needs of the animals, including illness, injury, surgery, including spay/neuter.
MCHA Sponsorship, In-Kind Veterinary Wellness: \$2,000 : Confirmed
Pet Friendly Services, Spay/Neuter Sponsorship: \$800: Confirmed
Transient Care/emergency housing: \$2000 confirmed
Staff time \$2700 confirmed

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

As funds are utilized and draws are required, MCHA will submit requests for reimbursement from grant funding.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

There is no additional anticipated funding.

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

The spa/neuter project will create opportunities for on-site volunteers seeking hands-on animal care roles. MCHA provides housing services to our current partners seeking supportive services and we would like to include the spay/neuter option. MCHA will pursue additional grant opportunities to support the operating costs of emergency housing programs and the spay/neuter expenses that will occur. In-kind donations of pet food, care and supply items will directly support this program.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Spay/Neuter, Canine & Feline	\$6,000
Priority #2	Pet Housing	\$1,500
Priority #3	Veterinary Wellness, Canine & Feline	\$1,500
Priority #4	Staff time	\$3,500
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$12,500

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

MCHA has a preventive medicine/minor medical outreach program for the pets in our community's transient population. We serve pet owners who are currently homeless, those who are accessing our community shelters, and those who live in housing that is dedicated to people who were previously homeless and/or currently battling addiction. We view this as a service in alignment of One Health Principles - the health of a community's people, pets and environment are all interconnected.

Many of the pets we serve are not spayed or neutered, and several are reproducing. We work to educate and encourage spaying and neutering of these pets and we would like to include cat and dog spay/neuter services as part of our program. Pets Alive has agreed to keep a standing reservation to spay/neuter two pets per week for us. We transport the pets to their clinic and return them to the owners.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Future funding for the spay/neuter program and emergency housing project will be sought from other grants providing organizations as well as other fundraising events held throughout the year by MCHA.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

MCHA has a preventive medicine/minor medical outreach program for the pets in our community's transient population. We serve pet owners who are currently homeless, those who are accessing our community shelters, and those who live in housing that is dedicated to people who were previously homeless and/or currently battling addiction. We view this as a service in alignment of One Health Principles - the health of a community's people, pets and environment are all interconnected.

By offering the spay/neuter program, we will reduce the unwanted pet population in the transient community. By offering this program, we will assist in the creation of healthy, loved pets in our community.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The outcome indicators for this project will include the education of our transient population on the health benefits of the spay/neuter surgery to hopefully create an even larger need for the surgeries beyond the two per week already set aside by Pets Alive. At a minimum, we will be spaying/neutering 80 pets (canine or feline) by the end of the 2023 year.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

2023 Proposed Project Budget

Monroe County Humane Association		Transient Spay/Neuter & Housing	
Total Project Cost		\$20,000	
	Totals	Other Income Sources	JHSS Grant
FUNDS			
JHSS Grant			\$12,500
Other Income Sources		\$7,500	
TOTAL PROJECT FUNDS		\$7,500	\$12,500
EXPENSES			
Spay/Neuter Surgery		\$800	\$6,000
Veterinary Wellness		\$2,000	\$1,500
Pet housing		\$2,000	\$1,500
Staff time (140 hrs.)		\$2,700	\$3,500
TOTAL PROJECT EXPENSES		\$7,500	\$12,500

MCHA

Statement of Financial Position

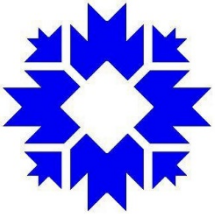
As of December 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	\$340,025.07
Other Current Assets	
1300 Endowment	1,584,347.87
Total Other Current Assets	\$1,584,347.87
Total Current Assets	\$1,924,372.94
Fixed Assets	
1600 Fixed Assets	
1610 Fieldstone Animal Clinic	1,093,622.05
1620 Fieldstone Equipment	24,862.45
1650 Fieldstone Land	123,923.75
1699 Accumulated Depreciation	-38,540.90
Total 1600 Fixed Assets	1,203,867.35
Total Fixed Assets	\$1,203,867.35
Other Assets	\$263,680.09
TOTAL ASSETS	\$3,391,920.38
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2400 Sales Tax Payable	952.66
Total Other Current Liabilities	\$952.66
Total Current Liabilities	\$952.66
Long-Term Liabilities	
2800 Notes Payable - GAB - 1232793980	793,668.31
Total Long-Term Liabilities	\$793,668.31
Total Liabilities	\$794,620.97
Equity	
3300 Permanently Restricted Net Assets	26,695.00
3900 Unrestricted Net Assets	2,920,278.40
Net Revenue	-349,673.99
Total Equity	\$2,597,299.41
TOTAL LIABILITIES AND EQUITY	\$3,391,920.38

MCHA

Statement of Activity January - December 2022

	TOTAL
Revenue	
4010 Clinic Services	409,039.67
4015 Online Pharmacy Income	54,696.14
4020 ER Medical Fund	2,500.00
4030 Emergency Housing Center	530.68
4400 Programming	2,100.00
4500 Annual Fund Income	177,626.55
4560 Unsolicited Donations	102,702.61
4700 Grants	27,120.53
4800 MCHA Community Foundation Funds	1,250.00
4900 Planned Giving	5,146.84
4910 New Building / Naming	5,000.00
Total Revenue	\$787,713.02
GROSS PROFIT	\$787,713.02
Expenditures	
5000 Cost of Goods Sold	213,328.03
6000 Salary and Payroll Expenses	498,816.18
7000 Office General Administrative	75,818.37
8000 Building - Facility Expenses	
8025 Business Insurance	16,029.00
8030 Interest Expense	35,019.74
8040 Utilities	17,212.01
8050 Building Expenses	38,392.46
Total 8000 Building - Facility Expenses	106,653.21
Total Expenditures	\$894,615.79
NET OPERATING REVENUE	\$ -106,902.77
Other Revenue	
9000 Other Revenue & Expenses	
9005 Interest Income	1,312.72
9050 SBA PPP Loan Forgiven	69,030.22
9090 Other Income	5.48
9100 Endowment Income & Expenses	-313,119.64
Total 9000 Other Revenue & Expenses	-242,771.22
Total Other Revenue	\$ -242,771.22
NET OTHER REVENUE	\$ -242,771.22
NET REVENUE	\$ -349,673.99



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Monroe County United Ministries

Address:

827 W 14th Ct, Bloomington, IN 47404

Phone: (812) 339-3429

E-Mail: mcum@mcum.org

Website: mcum.org

President of Board of Directors: Joel Schneider

Name of Executive Director: Katie Broadfoot

Phone: (812) 339-3429 ext. 10

E-Mail: kbroadfoot@mcum.org

Name of Grant Writer: Darcie Casey

Phone: (812) 339-3429 ext. 18

E-Mail: dcasey@mcum.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
28	1	35

MISSION STATEMENT *(150 words or less)*

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Established in 1939, Monroe County United Ministries is a 501(c)(3) United Way agency with the vision of ending generational poverty for the people we serve. MCUM's mission is to support Monroe County residents in breaking the cycle of poverty and achieving self-sufficiency through multi-generational programming, including basic needs assistance, financial assistance, Mobility Mentoring, and high-quality early learning education for low-income families.

PROJECT INFORMATION

Name of the project to be funded:

Building Synergy to End Generational Poverty

Total cost of project: \$337,236

Requested amount of Jack Hopkins funding: \$29,259

Number of City residents to be served by this project in 2023: 4154

Number of clients to be served by this project in 2023: 9461

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

MCUM is requesting \$29,259 to cover operational costs fundamental to the implementation of our anti-poverty programs. Jack Hopkins funding will allow us to replace outdated equipment, pay for essential contracts and services, and market our programs to increase our capacity to leave a lasting impact on our community.

With funding from the Jack Hopkins committee, MCUM will be able to continue meeting community needs relating to the three areas outlined in the City of Bloomington's Anti-Poverty Strategy: education, earnings, and essentials. First, through our food pantry and emergency rental assistance program, MCUM helps clients in crisis receive the essentials they need, providing the foundation necessary for growth in the areas of education and earnings. MCUM provides education to young children from low-income families through its high-quality Compass Early Learning Center, setting the children of Bloomington up for future success by supporting their early development. Lastly, in MCUM's Your Path program, adult participants set relevant and attainable goals relating to both furthering education and increasing their earning potential.

Funding from Jack Hopkins will help us pay for the necessary operational resources that allow us to fulfill our mission of providing cycle-breaking multigenerational programs that empower Bloomington residents to become self-sufficient.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

N/A

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Early Learning Initiative \$100,000 (confirmed)
Elks \$6,000 (confirmed)
Tri-Kappa \$10,000 (pending)
Trinity Church - \$15,000 (pending)
Opportunity House \$48,000 (confirmed)

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

The funds will be used before the end of the year to pay for operational expenses. Once funding is available, we will be ready to submit claims.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

Jack Hopkins funding will alleviate the expense of everyday operational costs and will allow our development team to focus on securing funding for our programs through grants and donor stewardship. We will work on stewarding our lapsed donor base as well as planned giving for our loyal monthly givers. Our annual campaigns will raise funds for our programs as well as nonperishable food items to keep client-choice pantry stocked. Lastly, we will work in partnership with community businesses to receive in-kind donations to cater to our clients' highest needs.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Office administration (ex: printer, equipment maintenance, computer server)	\$8,430
Priority #2	Professional contracts & services (ex: donor retention management service, TEACH, Mobility Mentoring fees)	\$14,464
Priority #3	Marketing expenses (ex: booth fees, Your Path incentives, advertising costs)	\$6,365
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$29,259

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Funding for operational costs allows us to maintain our programs that break the cycle of poverty in Bloomington. Our approach aligns with the City of Bloomington's Anti-Poverty Strategy in HAND's 2020-2024 Consolidated Plan, which offers a framework for reducing poverty through addressing three goal areas: education, earnings, and essentials.

Services aimed at these goals can be obtained through various avenues in Bloomington, yet MCUM is unique in that it is equipped to address all three within one agency through our holistic and multi-generational approach.

Our Self-Sufficiency Center addresses the essential needs of Bloomington residents in crisis, allowing them to build a foundation from which they can make goals towards earnings and education. Through our Compass Early Learning Center, we support the development of children and provide families with the opportunity to work or attend school. The final component of our approach is enrolling clients in our Mobility Mentoring service, Your Path, in which they set goals and develop the skills to become self-sufficient.

In 2022 we served over 9,000 Bloomington residents, and the need for our services continues to climb with increasing urgency. The compounded synergy between our programs breaks the cycle of poverty and prevents it from enduring.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Our plan for future funding relies on expanding support from donors, grants, and partnerships. It is rare to get the opportunity to apply for operational costs, and receiving this grant would allow our development team to continue seeking out the best funding opportunities through grants and community partners. Furthermore, receiving this funding demonstrates our commitment to responsible stewardship to our donors and therefore increases their willingness to support us financially in the future. Finally, Jack Hopkins funding for operational costs also ensures that we are able to remain focused on providing our existing services to the Bloomington community.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

MCUM interrupts the long-term negative effects of generational poverty through each of the three E's outlined in the City of Bloomington's Anti-Poverty Plan: education, essentials, and earnings.

Beginning with most urgent needs, MCUM's Self-Sufficiency Center helps community members get back on their feet by offering low-barrier access to essentials such as food and emergency financial assistance. Once their urgent needs are met, clients are enabled to think about the future, and we then encourage them to participate in our Mobility Mentoring program, Your Path. In this scientifically backed program, participants set specific, measurable, attainable, relevant, and time-bound goals relating to education, earnings, and long-term self-sufficiency.

Notably, our longest-term impact is on the futures of the children that attend Compass, our affordable and high-quality Early Learning Center. By supporting their early development, MCUM sets up the children of vulnerable families in Bloomington for compounding future successes in K-12 and beyond into their adult lives.

By providing access to education, essentials, and earnings, MCUM's programs improve long-term outcomes and conditions for marginalized residents of Bloomington. These programs depend on general operational costs to exist, therefore funding our operations directly facilitates these long-term benefits in our community.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The primary outcomes generated by this funding relate to the operational costs for which we are applying. Cross-reference outcomes below with the submitted budget sheet to see how requested funds relate to specific outcomes.

Number of new donors thanked through our customer retention management software (eTapestry, marketing)

Number of applications processed for rent and utility assistance (printer, server)

Number of new Your Path participants benefiting from EMPATH Mobility Mentoring (EMPATH, marketing)

Number of teachers pursuing further early childhood education through TEACH in compliance with NAEYC (TEACH, NAEYC)

Dollars saved on cost of printer toner, servicing, and outsourcing printing jobs (printer)

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

MCUM's Building Synergy to End Generational Poverty

Operational Income

Early Learning	\$100,000	confirmed
Elks	\$6,000	confirmed
Opportunity House	\$48,000	confirmed
Tri Kappa	\$10,000	pending
Trinity	\$15,000	pending
MCUM donors	\$126,977	confirmed
Jack Hopkins	\$29,259	pending
Teach	\$2,000	confirmed

Total Income **\$337,236**

Operational Grant Expenses

Item	Cost	Notes
Office Administration		\$8,430
SHARP Copier/Printer	\$4,695	Replace unreliable printer to maintain office efficiency and avoid service interruption
Equipment maintenance/lease	\$735	Regular scheduled maintenance
Computer Support	\$3,000	Fourthphase server support, tech maintenance
Professional Contracts		\$14,464
eTapestry Blackbaud	\$3,245	CRM for donor stewardship & grant-tracking for Development
ProCare	\$480	Database for our Compass Early Learning Center
EMPath membership fees	\$2,000	To provide Mobility Mentoring for Your Path Program
NAEYC	\$629	National Association of the Education of Young Children membership fees
ABC Mouse	\$1,800	Early learning tool
Zoom	\$180	Internal and external communication
Jotform	\$375	Survey database
Canva Pro	\$120	Marketing materials software
TEACH	\$5,500	Tuition reimbursement for Compass Early Learning Center teachers pursuing related qualifications
Webhosting	\$135	Website fees
Marketing Expenses		\$6,365
Engagement	\$1,500	Booth fees and items to promote our brand at community events
Incentives	\$3,365	Gas and gift cards to incentivize participation and goal-completion for Your Path participants
Advertising	\$1,500	Bloom, Herald Times, Facebook boosts, radio ads.
Total Operational Project Costs	\$29,259	
Non-grant funded expenses		
Personnel	\$176,388	Salaries, insurances, audit, etc.
Other (includes project expense)	\$160,848	Maintenance
Total Expenses	\$337,236	

MONROE COUNTY UNITED MINISTRIES, INC.

FINANCIAL STATEMENTS

DECEMBER 31, 2022 AND 2021

CPAs / ADVISORS



MONROE COUNTY UNITED MINISTRIES, INC.

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DECEMBER 31, 2022 AND 2021

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REPORT OF INDEPENDENT AUDITORS

Board of Directors
Monroe County United Ministries, Inc.
Bloomington, Indiana

Opinion

We have audited the accompanying financial statements of Monroe County United Ministries, Inc. (the "MCUM"), a nonprofit organization, which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of MCUM as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of MCUM and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about MCUM's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of MCUM's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about MCUM's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Blue & Co., LLC

Seymour, Indiana

February 27, 2023

MONROE COUNTY UNITED MINISTRIES, INC.

STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2022 AND 2021

ASSETS

	2022	2021
Cash and cash equivalents	\$ 563,324	\$ 632,848
Restricted cash	8,336	12,765
Vouchers and fees receivable	64,987	47,199
Grants receivable	21,599	2,500
Investments	742,516	545,953
Prepaid expenses	10,404	8,571
Beneficial interest in assets held by others	337,515	283,941
Property and equipment, net	<u>1,020,807</u>	<u>922,150</u>
	<u>\$ 2,769,488</u>	<u>\$ 2,455,927</u>

LIABILITIES AND NET ASSETS

Liabilities		
Accounts payable	\$ 30,659	\$ 17,345
Accrued expenses	82,630	69,368
Assets held for others	8,330	12,760
Finance lease liability	<u>-0-</u>	<u>1,037</u>
Total liabilities	121,619	100,510
Net assets		
Without donor restrictions		
Undesignated	1,471,804	1,379,427
Board designated endowment	<u>833,141</u>	<u>545,953</u>
	2,304,945	1,925,380
With donor restrictions		
Restricted for specified purpose	96,034	146,096
Restricted for endowment	<u>246,890</u>	<u>283,941</u>
	<u>342,924</u>	<u>430,037</u>
Total net assets	<u>2,647,869</u>	<u>2,355,417</u>
	<u>\$ 2,769,488</u>	<u>\$ 2,455,927</u>

See accompanying notes to financial statements.

MONROE COUNTY UNITED MINISTRIES, INC.

STATEMENTS OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2022
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2021)

	2022			2021
	Without Donor Restrictions	With Donor Restrictions	Total	Total
Support and revenues				
Contributions	\$ 389,246	\$ 82,841	\$ 472,087	\$ 624,609
Childcare and preschool vouchers and scholarships	765,736	-0-	765,736	579,246
Grants	659,459	-0-	659,459	406,476
PPP grant income	-0-	-0-	-0-	197,437
Childcare fees	155,779	-0-	155,779	186,364
Investment return, net	(103,193)	-0-	(103,193)	26,782
Change in value of beneficial interest in assets held by others, net	(15,704)	(30,034)	(45,738)	45,302
Miscellaneous income	16,318	-0-	16,318	12,971
Net assets released from restrictions	139,920	(139,920)	-0-	-0-
Total support, gains, and other revenue	<u>2,007,561</u>	<u>(87,113)</u>	<u>1,920,448</u>	<u>2,079,187</u>
Expenses				
Program services				
Preschool and childcare	959,804	-0-	959,804	1,093,129
Emergency services	192,754	-0-	192,754	212,925
Total program services	<u>1,152,558</u>	<u>-0-</u>	<u>1,152,558</u>	<u>1,306,054</u>
Management and general	362,397	-0-	362,397	95,120
Fundraising	113,041	-0-	113,041	134,508
Total expenses	<u>1,627,996</u>	<u>-0-</u>	<u>1,627,996</u>	<u>1,535,682</u>
Change in net assets	379,565	(87,113)	292,452	543,505
Net assets, beginning of year	<u>1,925,380</u>	<u>430,037</u>	<u>2,355,417</u>	<u>1,811,912</u>
Net assets, end of year	<u>\$ 2,304,945</u>	<u>\$ 342,924</u>	<u>\$ 2,647,869</u>	<u>\$ 2,355,417</u>

See accompanying notes to financial statements.

MONROE COUNTY UNITED MINISTRIES, INC.

STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2021

	Without Donor Restrictions	With Donor Restrictions	Total
Support and revenues			
Contributions	\$ 544,593	\$ 80,016	\$ 624,609
Childcare and preschool vouchers and scholarships	579,246	-0-	579,246
Grants	342,456	64,020	406,476
PPP grant income	197,437	-0-	197,437
Childcare fees	186,364	-0-	186,364
Investment return, net	26,782	-0-	26,782
Change in value of beneficial interest in assets held by others, net	-0-	45,302	45,302
Miscellaneous income	12,971	-0-	12,971
Net assets released from restrictions	<u>82,768</u>	<u>(82,768)</u>	<u>-0-</u>
Total support, gains, and other revenue	1,972,617	106,570	2,079,187
Expenses			
Program services			
Preschool and childcare	1,093,129	-0-	1,093,129
Emergency services	<u>212,925</u>	<u>-0-</u>	<u>212,925</u>
Total program services	1,306,054	-0-	1,306,054
Management and general	95,120	-0-	95,120
Fundraising	<u>134,508</u>	<u>-0-</u>	<u>134,508</u>
Total expenses	<u>1,535,682</u>	<u>-0-</u>	<u>1,535,682</u>
Change in net assets	436,935	106,570	543,505
Net assets, beginning of year	<u>1,488,445</u>	<u>323,467</u>	<u>1,811,912</u>
Net assets, end of year	<u>\$ 1,925,380</u>	<u>\$ 430,037</u>	<u>\$ 2,355,417</u>

See accompanying notes to financial statements.

MONROE COUNTY UNITED MINISTRIES, INC.

STATEMENTS OF FUNCTIONAL EXPENSES
 YEAR ENDED DECEMBER 31, 2022
 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2021)

	2022						2021
	Program Services			Management and General	Fundraising	Total	Total
	Preschool and Childcare	Emergency Services	Total				
Salaries and wages	\$ 637,197	\$ 104,917	\$ 742,114	\$ 149,079	\$ 86,008	\$ 977,201	\$ 1,003,324
Employee benefits	80,923	9,725	90,648	28,049	11,159	129,856	146,105
Total salaries, wages, and employee benefits	718,120	114,642	832,762	177,128	97,167	1,107,057	1,149,429
Advertising	14,217	58	14,275	1,500	3,026	18,801	7,426
Supplies and expendables	1,908	203	2,111	2,888	331	5,330	4,868
Transportation and vehicles	191	68	259	124	-0-	383	330
Food, paper and crafts	54,648	11,597	66,245	-0-	-0-	66,245	45,566
Utilities and telephone	31,624	2,253	33,877	1,382	1,807	37,066	30,311
Printing	4	106	110	577	89	776	1,149
Insurance	-0-	77	77	20,143	-0-	20,220	19,590
Professional services	-0-	-0-	-0-	21,897	3,293	25,190	24,356
Repairs and maintenance	94,170	13,376	107,546	7,050	4,751	119,347	93,913
Postage and shipping	-0-	-0-	-0-	2,393	-0-	2,393	2,471
Events	2,680	3,449	6,129	2,879	2,317	11,325	14,823
Emergency grants	-0-	37,310	37,310	-0-	-0-	37,310	31,616
CARES stipends, scholarships and other grants	27,946	265	28,211	2,831	185	31,227	4,575
Depreciation	-0-	-0-	-0-	108,105	-0-	108,105	92,879
Training and staff development	7,570	7,547	15,117	9,820	-0-	24,937	2,975
Rent	-0-	212	212	-0-	-0-	212	445
Miscellaneous	6,726	1,591	8,317	3,680	75	12,072	8,960
	<u>\$ 959,804</u>	<u>\$ 192,754</u>	<u>\$ 1,152,558</u>	<u>\$ 362,397</u>	<u>\$ 113,041</u>	<u>\$ 1,627,996</u>	<u>\$ 1,535,682</u>

See accompanying notes to financial statements.

MONROE COUNTY UNITED MINISTRIES, INC.

STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2021

	Program Services			Management and General	Fundraising	Total
	Preschool and Childcare	Emergency Services	Total			
Salaries and wages	\$ 735,431	\$ 123,287	\$ 858,718	\$ 52,057	\$ 92,549	\$ 1,003,324
Employee benefits	108,224	14,566	122,790	8,207	15,108	146,105
Total salaries, wages, and employee benefits	843,655	137,853	981,508	60,264	107,657	1,149,429
Advertising	7,044	333	7,377	49	-0-	7,426
Supplies and expendables	3,276	408	3,684	687	497	4,868
Transportation and vehicles	-0-	243	243	87	-0-	330
Food, paper and crafts	43,653	1,913	45,566	-0-	-0-	45,566
Utilities and telephone	25,279	1,809	27,088	1,596	1,627	30,311
Printing	132	121	253	558	338	1,149
Insurance	13,419	2,399	15,818	2,299	1,473	19,590
Professional services	3,087	537	3,624	17,315	3,417	24,356
Repairs and maintenance	66,992	17,133	84,125	5,160	4,628	93,913
Postage and shipping	-0-	-0-	-0-	2,471	-0-	2,471
Events	768	6,303	7,071	-0-	7,752	14,823
Emergency grants	-0-	31,616	31,616	-0-	-0-	31,616
CARES stipends, scholarships and other grants	3,462	240	3,702	473	400	4,575
Depreciation	74,257	9,388	83,645	2,922	6,312	92,879
Training and staff development	2,405	495	2,900	75	-0-	2,975
Rent	-0-	445	445	-0-	-0-	445
Miscellaneous	5,700	1,689	7,389	1,164	407	8,960
	<u>\$ 1,093,129</u>	<u>\$ 212,925</u>	<u>\$ 1,306,054</u>	<u>\$ 95,120</u>	<u>\$ 134,508</u>	<u>\$ 1,535,682</u>

See accompanying notes to financial statements.

MONROE COUNTY UNITED MINISTRIES, INC.

STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2022 AND 2021

	2022	2021
Operating activities		
Change in net assets	\$ 292,452	\$ 543,505
Adjustments to reconcile change in net assets to cash provided by operating activities		
Depreciation	108,105	92,879
Reinvested interest and dividends	(12,920)	(3,983)
Realized and unrealized loss (gain) on investments, net	110,306	(26,049)
Change in value of the beneficial interest in assets held by others	45,738	(45,302)
Changes in operating assets and liabilities:		
Vouchers and fees receivable	(17,788)	(22,651)
Grants receivable	(19,099)	17,240
Prepaid expenses	(1,833)	(1,688)
Accounts payable	13,314	9,856
Accrued expenses	13,262	4,074
Assets held for others	(4,430)	(2,377)
Net cash flows from operating activities	527,107	565,504
Investing activities		
Purchases of property and equipment	(206,762)	(109,041)
Purchases of investments	(614,728)	(199,223)
Proceeds on sale of investments	320,779	62,609
Contributions to assets held by others	(110,000)	-0-
Distributions from assets held by others	10,688	9,976
Net cash flows from investing activities	(600,023)	(235,679)
Financing activities		
Principal payments on finance lease liability	(1,037)	(11,087)
Net change in cash	(73,953)	318,738
Cash and cash equivalents and restricted cash, beginning of year	645,613	326,875
Cash and cash equivalents and restricted cash, end of year	\$ 571,660	\$ 645,613

See accompanying notes to financial statements.

MONROE COUNTY UNITED MINISTRIES, INC.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

1. NATURE OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

Monroe County United Ministries, Inc. (MCUM) was incorporated as a not-for-profit organization under the laws of the State of Indiana. MCUM provides childcare and nutritional assistance to low-income families. MCUM also provides emergency services to crisis victims. These services are provided to residents of Bloomington, Indiana and Monroe County. MCUM relies on contributions, fees for services, government funding, and other sources of support and revenue to carry out its programs.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis, and have been prepared with a focus on the entity as a whole. Net assets, support, revenues, gains, and losses are classified based on the existence or absence of donor restrictions. Accordingly, the net assets of MCUM are classified and reported as follows:

Net assets without donor restrictions: Net assets that are currently available for operating purposes under the direction of the board or designated by the board for specific use.

Undesignated – used to fund current operations of MCUM

Board designated endowment – established with the expectation that the principal be maintained in perpetuity to generate grants, subject to the spending policy, used to support the general operations of MCUM as designated by the board of directors (Board)

Net assets with donor restrictions: Net assets subject to donor stipulations for specific purposes or time restrictions. These include donor restrictions requiring the net assets be held in perpetuity or for a specified term to support operations or specific purposes. MCUM maintains net assets with donor restrictions as follows:

Restricted for specified purposes – all contributions to MCUM with the intention of the donor to be used for a specific program or purpose

Restricted for endowment – represents a transfer of donor-restricted funds to the Community Foundation of Bloomington and Monroe County, Inc. (CFBMC) with the intention of the donors that the assets be held in perpetuity and are being managed in accordance with CFBMC's spending policy

MONROE COUNTY UNITED MINISTRIES, INC.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

Management's Estimates

Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities and the reported support, revenues and expenses. Actual results could vary from the estimates that were used.

Cash, Cash Equivalents, and Restricted Cash

For the purposes of the statement of cash flows, MCUM considers all liquid investments with original maturities of three months or less when purchased to be cash equivalents, but excludes cash equivalents held by fund managers and included in the investment portfolio. Cash equivalents are carried at cost, which approximates market value, and consists of bank money market funds.

Restricted cash includes money held for the benefit of others and is also included as a liability on the Statements of Financial Position.

The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the statements of financial position that sum to the total of the same such amounts shown in the statements of cash flows:

	<u>2022</u>	<u>2021</u>
Cash and cash equivalents	\$ 563,324	\$ 632,848
Restricted cash	<u>8,336</u>	<u>12,765</u>
Total cash, cash equivalents, and restricted cash	<u>\$ 571,660</u>	<u>\$ 645,613</u>

Vouchers, Fees, and Grants Receivables

Vouchers receivable are stated at the allowable amount billed for childcare services as awarded by the State of Indiana. Vouchers receivable represents amounts due from performance-based service contracts once the services have been performed.

Fees receivable are stated at the amount billed for childcare and are due at the time the service is rendered. When an account becomes past due, efforts are made by management to collect and to establish repayment plans when necessary. When all attempts to establish a payment plan fail, or if repayment under the plan is not followed, the account is placed with an outside collection agency. No interest is charged on accounts past due.

Grants receivable are stated at the amount expected to be collected or reimbursed. Grants receivable represent amounts due from cost-reimbursement grants once allowable costs have been incurred.

MONROE COUNTY UNITED MINISTRIES, INC.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

Management estimates an allowance for doubtful receivables based on an evaluation of historical losses, current economic conditions, and other factors unique to its grantors and customers. Management has determined that no allowance for vouchers, fees, or grants receivable is necessary at December 31, 2022 and 2021.

Investments and Investment Return

Investments are carried at fair value for financial reporting purposes. Realized gains or losses upon the sale of investments are based on the cost of specifically identified securities. Changes in unrealized appreciation or depreciation of investments are reflected in the statements of activities in the period in which such changes occur. Interest and dividend income is recorded when earned.

Beneficial Interest in Assets Held by Others

MCUM transferred assets to CFBMC to hold donor restricted gifts intended to be held in perpetuity and is the beneficiary of the fund holding those assets. MCUM receives an annual return on these assets in accordance with CFBMC's policy and undistributed earnings are retained by CFBMC. In 2022, MCUM transferred \$110,000 to CFBMC, which is not donor restricted; however, is intended by the Board to be held in perpetuity.

The fair value of this asset (beneficial interest in assets held by others) is included in the statements of financial position at \$337,515 and \$283,941 as of December 31, 2022 and 2021, respectively. The change in the value of the beneficial interest in assets held by others in the statement of activities includes realized and unrealized gains and losses and interest and dividends.

Property and Equipment

Property and equipment are recorded at cost, if purchased, and at fair value at the date of donation, if donated. All land, buildings and improvements are capitalized. Equipment is capitalized if it has a useful life when acquired of more than one year. Repairs and maintenance that do not significantly increase the useful life of the asset are expensed as incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which range from three to forty years.

Assets Held for Others

MCUM administers the Individual Development Account (IDA) Program as developed by the Indiana Housing and Community Development Authority (IHCDA). IDAs are matched savings accounts that enable low to moderate-income individuals to save money and build financial assets for specified purposes. These accounts total \$8,330 and \$12,760 at December 31, 2022 and 2021 and are reported as restricted cash and assets held for others in the Statements of Financial Position.

MONROE COUNTY UNITED MINISTRIES, INC.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

Accounting for Contributions and Revenue Recognition

Contributions, including unconditional promises to give, are recognized when received. All contributions are reported as increases in net assets without donor restrictions unless use of the contributed assets is specifically restricted by the donor. Amounts received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in net assets with donor restrictions.

Unconditional promises with payments due in future years have an implied restriction to be used in the year the payment is due, and therefore are reported as net assets with donor restrictions until the payment is due unless the contribution is clearly intended to support activities of the current fiscal year or is to be used for a specific purpose. Conditional promises, such as matching grants, are not recognized until they become unconditional, that is, until all conditions on which they depend are substantially met.

Revenue funded by grants is recognized as MCUM incurs eligible expenses under the programs or agreements. Activities and expenses allocated to specific grants are subject to audit and acceptance by the granting agency and, as a result of such audit, adjustments could be required.

Childcare and preschool vouchers and scholarships and childcare fees are revenue from contracts with customers and are recognized over time as the childcare services are provided to customers. Vouchers and fees receivable (contract receivables) for the years ended December 31, 2022 and 2021 were as follows:

	<u>2022</u>	<u>2021</u>
Beginning of year	\$ 47,199	\$ 24,548
End of year	\$ 64,987	\$ 47,199

In-Kind Contributions

MCUM periodically receives contributions in a form other than cash or investments. If MCUM receives a contribution of land, buildings, or equipment, the contributed asset is recognized as an asset at its estimated fair value at the date of the gift, provided that the value of the asset and its estimated useful life meets MCUM's capitalization policy.

MCUM benefits from personal services provided by a substantial number of volunteers. Those volunteers have donated significant amounts of time and services in MCUM's program operations, fundraising campaigns and various committee assignments. However, the contributed services do not meet the criteria for recognition in the financial statements and therefore no amount is recorded in the accompanying financial statements for those services. Accounting principles generally accepted in the United States of America allow for recognition of contributed services when the services received create or enhance nonfinancial assets or

MONROE COUNTY UNITED MINISTRIES, INC.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

require specialized skills possessed by the individuals providing the service and the service would typically need to be purchased if not donated.

MCUM pays for most services requiring specific expertise.

Donations of food, clothing, or other items, which are passed on directly to MCUM's consumers, are not valued or recorded.

Functional Allocation of Expenses

The costs of providing the programs and services of MCUM have been summarized on a functional basis in the Statements of Activities. Accordingly, certain costs have been allocated among the various programs and supporting activities benefited.

The financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of MCUM. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. All expenses not directly benefiting a certain program are allocated based on estimates of time and usage by personnel and programs and the benefits derived. While the methods of allocation are considered appropriate, other methods could produce different results.

Income Taxes

MCUM is organized as a not-for-profit corporation under Section 501(c)(3) of the United States Internal Revenue Code.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by MCUM and recognize a tax liability if MCUM has taken an uncertain position that more likely than not would not be sustained upon examination by various federal and state taxing authorities. Management has analyzed the tax positions taken by MCUM, and has concluded that as of December 31, 2022 and 2021, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the accompanying financial statements. MCUM is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

As such, MCUM is generally exempt from income taxes. However, MCUM is required to file Federal Form 990 – Return of Organization Exempt from Income Tax which is an informational return only.

Paycheck Protection Program

In January 2021, MCUM received a low interest loan in the amount of \$197,437 under the Paycheck Protection Program (PPP) administered by the Small Business Administration. The loan was forgivable to the extent that employers incurred and spent the funds on qualified expenditures, which included payroll, employee health insurance and utilities during the covered

MONROE COUNTY UNITED MINISTRIES, INC.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

period. MCUM satisfied all the criteria, applied for, and received total forgiveness on June 14, 2021.

MCUM elected to treat this loan as a conditional contribution and recognized a contribution in the amount of \$197,437 for the year ended December 31, 2021, when forgiveness of the loan was received, which represents 100% of the loan proceeds. This revenue is recognized as PPP grant income on the statements of activities.

Reclassifications

Certain prior year amounts have been reclassified to conform to the current method of presentation.

Subsequent Events

MCUM evaluates events occurring subsequent to the date of the financial statements in determining the accounting for and disclosure of transactions and events that affect the financial statements. Subsequent events have been evaluated through February 27, 2023 which was the date the financial statements were available to be issued.

2. INVESTMENTS

Investments at December 31, 2022 and 2021, consist of the following:

	<u>2022</u>	<u>2021</u>
Cash	\$ 34,328	\$ 41,889
Equity mutual funds		
Large cap	294,238	216,908
Mid cap	50,202	30,228
Small cap	23,849	16,173
International	61,122	41,242
Fixed income mutual funds		
Short term	116,699	89,930
Intermediate term	162,078	99,518
Other	<u>-0-</u>	<u>10,065</u>
	<u>\$ 742,516</u>	<u>\$ 545,953</u>

MONROE COUNTY UNITED MINISTRIES, INC.

NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021

3. PROPERTY AND EQUIPMENT

Property and equipment include the following at December 31, 2022 and 2021:

	<u>2022</u>	<u>2021</u>
Land	\$ 10,000	\$ 10,000
Land improvements	16,511	16,511
Buildings and building improvements	2,442,864	2,290,919
Furniture and equipment	388,996	373,156
Vehicles	<u>27,696</u>	<u>2,600</u>
	2,886,067	2,693,186
Less accumulated depreciation	<u>(1,865,260)</u>	<u>(1,771,036)</u>
	<u>\$ 1,020,807</u>	<u>\$ 922,150</u>

4. FINANCE LEASE LIABILITY

MCUM had a financing agreement for the replacement of light fixtures. The asset and liability under this capital lease obligation was initially recorded at the fair value of the assets. This lease expired in January 2022. MCUM recognized \$1,519 of depreciation expense on the asset under this capital lease obligation during the years ended December 31, 2022 and 2021. Following is a summary of the asset held under capital lease obligation as of December 31, 2022:

	<u>2022</u>	<u>2021</u>
Light fixtures	\$ 22,788	\$ 22,788
Less accumulated depreciation	<u>5,587</u>	<u>4,068</u>
	<u>\$ 17,201</u>	<u>\$ 18,720</u>

MONROE COUNTY UNITED MINISTRIES, INC.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

5. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following at December 31, 2022 and 2021:

	<u>2022</u>	<u>2021</u>
Restricted for specified purpose		
Emergency services	\$ 86,871	\$ 70,408
Preschool	9,163	75,688
Restricted for endowment		
Beneficial interest in assets held by others	<u>246,890</u>	<u>283,941</u>
	<u>\$ 342,924</u>	<u>\$ 430,037</u>

The remaining beneficial interest in assets held by others of \$90,625 as of December 31, 2022 is included in net assets without donor restrictions – board designated endowment.

6. NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions as follows during the years ended December 31, 2022 and 2021:

	<u>2022</u>	<u>2021</u>
Purpose restrictions accomplished:		
Emergency services	\$ 66,378	\$ 72,292
Preschool	66,525	500
Endowment funds appropriated for expenditure	<u>7,017</u>	<u>9,976</u>
	<u>\$ 139,920</u>	<u>\$ 82,768</u>

7. ENDOWMENT

MCUM's endowment consists of one board designated fund and one fund that consists of donor restricted and board designated funds. Both funds have been established to support general operations. As required by accounting principles generally accepted in the United States of America (GAAP), net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

MONROE COUNTY UNITED MINISTRIES, INC.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

The Board of Directors has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of the interpretation, MCUM retains in perpetuity (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) accumulation to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulations are added to the fund.

Donor-restricted endowment funds are subject to appropriation for expenditure by the organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, MCUM considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of MCUM and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of MCUM
- (7) The investment policies of MCUM

From time to time, due to unfavorable market fluctuations, the fair value of assets associated with the donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires to be retained as a fund of perpetual duration. Both CFBMC and MCUM internally have policies that do not preclude spending from underwater endowment funds, unless otherwise not permitted by donor intent or relevant laws and regulations. There were no deficiencies of this nature at December 31, 2022 and 2021.

MCUM has adopted investment and spending policies for assets held for endowment that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the original fair value of the endowment assets. Assets held for endowment include those assets of donor-restricted funds that MCUM must hold in perpetuity, as well as board-designated funds.

Under this policy, MCUM has funds held at CFBMC. The assets held at CFBMC are invested in a manner that is intended to produce a total return which protects the purchasing power of the investment and which allows a spending rate of up to 4.25% of average fund value over the prior 16 quarters. MCUM expects its assets at CFBMC, over time, to provide an average rate of return of approximately 7% annually. Actual returns in any given year may vary from this amount.

MCUM internally manages a portion of its board designated endowment funds. The internally managed funds are invested in a manner that is intended to produce a total return which protects the purchasing power of the endowed investments but which allows an annual spending rate of 2% of the fund value. An annual increase of 3% will be added to the principal

MONROE COUNTY UNITED MINISTRIES, INC.

NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021

balance to allow for future inflation so as to maintain an inflation adjusted principal balance of the fund. No withdrawals will be permitted which would decrease the adjusted principal of the fund without the approval of the Board. MCUM expects the internally managed endowment investments, over time, to provide an average rate of return of approximately 6-8% annually. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate-of-return objectives, MCUM relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). MCUM targets a diversified asset allocation that places a greater emphasis on fixed income investments and cash to achieve its long-term return objectives within prudent risk constraints.

The composition of endowment net assets is as follows at December 31, 2022 and 2021:

	2022		
	Without Donor Restrictions	With Donor Restrictions	Total
Board designated	\$ 833,141	\$ -0-	\$ 833,141
Donor restricted	<u>-0-</u>	<u>246,890</u>	<u>246,890</u>
	<u>\$ 833,141</u>	<u>\$ 246,890</u>	<u>\$ 1,080,031</u>
	2021		
	Without Donor Restrictions	With Donor Restrictions	Total
Board designated	\$ 545,953	\$ -0-	\$ 545,953
Donor restricted	<u>-0-</u>	<u>283,941</u>	<u>283,941</u>
	<u>\$ 545,953</u>	<u>\$ 283,941</u>	<u>\$ 829,894</u>

The change in endowment net assets is as follows for the years ended December 31, 2022 and 2021:

	2022		
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 545,953	\$ 283,941	\$ 829,894
Contributions	410,000	-0-	410,000
Investment return, net	(119,141)	(30,034)	(149,175)
Appropriation of endowment assets for expenditure	<u>(3,671)</u>	<u>(7,017)</u>	<u>(10,688)</u>
Endowment net assets, end of year	<u>\$ 833,141</u>	<u>\$ 246,890</u>	<u>\$ 1,080,031</u>

MONROE COUNTY UNITED MINISTRIES, INC.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

	2021		
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 219,760	\$ 248,615	\$ 468,375
Contributions	300,000	-0-	300,000
Investment return, net	26,193	45,302	71,495
Appropriation of endowment assets for expenditure	-0-	(9,976)	(9,976)
Endowment net assets, end of year	<u>\$ 545,953</u>	<u>\$ 283,941</u>	<u>\$ 829,894</u>

8. FAIR VALUE MEASUREMENTS

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3). The three levels of the fair value hierarchy are described as follows:

- Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that MCUM has the ability to access.
- Level 2: Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2022 or 2021.

Mutual funds: Valued at the daily closing price as reported by the fund. Mutual funds are open-end mutual funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value (NAV) and to transact at that price. The mutual funds held by MCUM are deemed to be actively traded.

MONROE COUNTY UNITED MINISTRIES, INC.

NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021

Beneficial interest in assets held by others: Valued at fair value as reported by CFBMC, which represents MCUM's pro rata interest in the CFBMC's investment pool, substantially all of which are valued on a mark-to-market basis.

The following table sets forth by level, within the hierarchy, MCUM's assets measured at fair value on a recurring basis as of December 31, 2022 and 2021:

	2022		
	Total	Level 1	Level 3
Mutual funds	\$ 708,188	\$ 708,188	\$ -0-
Beneficial interest in assets held by others	337,515	-0-	337,515

	2021		
	Total	Level 1	Level 3
Mutual funds	\$ 504,064	\$ 504,064	\$ -0-
Beneficial interest in assets held by others	283,941	-0-	283,941

The following table sets forth the change in assets measured at fair value on a recurring basis using significant unobservable inputs (level 3):

	2022	2021
Balance, beginning of year	\$ 283,941	\$ 248,615
Contributions	110,000	-0-
Investment return, net	(45,738)	45,302
Distributions	(10,688)	(9,976)
Balance, end of year	<u>\$ 337,515</u>	<u>\$ 283,941</u>

9. PROFIT SHARING PLAN

MCUM maintains a 401(k) plan for the benefit of employees meeting certain eligibility requirements. The plan calls for MCUM to match employee contributions based on a formula. Discretionary contributions are determined annually by MCUM. Eligible participants are immediately vested in their own contributions to the plan. Eligible participants vest in employer contributions according to the provisions of the plan. Retirement expense under the 401(k) plan was \$7,987 and \$8,138 for the years ended December 31, 2022 and 2021.

MONROE COUNTY UNITED MINISTRIES, INC.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

10. CONCENTRATIONS

MCUM's investments and the beneficial interest in assets held by others are exposed to various risks such as interest rate, market, and credit risk. Due to the level of risk associated with these assets and the level of uncertainty related to changes in their value, it is at least reasonably possible that changes in the various risk factors will occur in the near term that could materially affect the amounts reported in the accompanying financial statements, however, management believes that the investment policy that it has established for investments is prudent for the long-term welfare of MCUM and its beneficiaries.

MCUM maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. MCUM has not experienced any losses in such accounts. MCUM believes it is not exposed to any significant credit risk on cash.

Marketable securities and money market funds are maintained with two investment firms. Such balances, at times, may exceed the Securities Investor Protection Corporation insured limits of up to \$500,000.

11. LIQUIDITY AND AVAILABILITY

The following reflects MCUM's financial assets as of the Statement of Financial Position date, reduced by amounts not available for general use within one year of the Statement of Financial Position date because of contractual or donor-imposed restrictions:

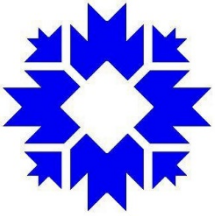
	2022	2021
Cash and cash equivalents	\$ 563,324	\$ 632,848
Vouchers and fees receivable	64,987	47,199
Grants receivable	21,599	2,500
Investments	<u>742,516</u>	<u>545,953</u>
Total financial assets	1,392,426	1,228,500
Less: board designated endowment (excludes \$90,625 and \$0, respectively held at CFBMC)	742,516	545,953
Less: donor restrictions for specific purposes	<u>96,034</u>	<u>146,096</u>
Financial assets available for general expenditures within one year	<u>\$ 553,876</u>	<u>\$ 536,451</u>

MCUM's endowment funds consist of donor restricted and board designated endowments. Both endowments are to support certain future expenditures as more fully described in Note 7. Based on CFBMC's spending policy, balance of the fund and historical distributions, MCUM expects to receive a distribution from this donor-restricted endowment fund of approximately \$10,000 in

MONROE COUNTY UNITED MINISTRIES, INC.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

the next year. The board designated endowment has a spending rate of 2 to 4 percent. Although MCUM does not intend to spend from this board designated endowment (other than amounts appropriated for general expenditures as part of the Board's annual budget approval and appropriation), these amounts could be made available, if necessary.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Mother Hubbard's Cupboard

Address:

1100 W. Allen St. Bloomington, IN 47404

Phone: 8123556843

E-Mail: development@mhcfoodpantry.org

Website: www.mhcfoodpantry.org

President of Board of Directors: Megan Betz

Name of Executive Director: Megan Betz

Phone: 8123556843

E-Mail: ceo@mhcfoodpantry.org

Name of Grant Writer: Erika Wheeler

Phone: 8123556843

E-Mail: development@mhcfoodpantry.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
9	1 (temporary)	~ 60

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Mother Hubbard's Cupboard's (MHC) mission is to increase access to healthy food for all people in need in ways that cultivate dignity, agency, and community. MHC's approach to building community food security is holistic: from the low-barrier, client-choice food pantry, to access to cooking tools and classes; free seeds and plants and a community garden in which to grow, to examining root causes of food insecurity over a shared meal. MHC works daily to build a community where food is accessible, equitable, and just, because access to healthy food is a basic human right.

PROJECT INFORMATION

Name of the project to be funded:

Operational Support

Total cost of project: \$83,287.95

Requested amount of Jack Hopkins funding: \$34,660.84

Number of City residents to be served by this project in 2023: 4,832 (est.)

Number of clients to be served by this project in 2023: 7,800 (est.)

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

MHC respectfully requests \$34,660.84 in operational support. Operational expenses are among the organization's most basic and essential, and yet often the most difficult expenses to fundraise for due to constraints set by funders. MHC is grateful for the opportunity to describe exactly what the organization needs in order to continue to serve the community.

Funding in the requested amount will cover the following expenses (July - December):

-Operations Manager salary

-Utilities

-Software and technology

-Building repair/maintenance

(More detailed information regarding these expenses can be found in Funding Priorities.)

The cost of everything has increased in recent years. MHC's utilities alone have risen \$4,000 since 2019. Alongside rising costs, MHC is also experiencing an influx of new patrons. In 2022, 35% of respondents to the Annual Patron Survey reported being new to the Hub (shopping less than one year). All MHC patrons are low- to extremely-low income – folks for whom inflation hits the hardest. In supporting these foundational organizational expenses, you enable MHC staff to focus on supporting those in our community who most sharply feel these rising costs we are all experiencing.

This request encompasses 3.6% of MHC's 2023 expenses.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

Same as agency address

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

MHC relies on individual donations and special events to fund not only operational expenses, but also insurance, salaries, programming costs, and other organizational needs. The below-listed funds are used to support organizational expenses beyond just what is detailed in this request.
United Way Allocations & Designations: \$13,253.10 - confirmed
Annual Breakfast fundraiser: \$40,000 + variable, multi-year pledges - pending
Garden Gala fundraiser: \$8,000 - pending
Recurring donations July - December: \$18,835.92 - pending

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

MHC will submit monthly claims for these expenses beginning in July and concluding in December.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

This project does not depend on other funding -- these are expenses that must be paid no matter what. If we do not receive operational support, we will have to divert funds from elsewhere in the organizational budget, potentially impacting our ability to offer robust programming to our community.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

MHC uses a combination of in-kind donations, volunteer support, and collaborative partnerships to maximize organizational efficiency. Funding sources are diverse, ranging from national, regional, and local grants, to corporate and individual donors. Because funding opportunities often deem operational expenses ineligible, support for these expenses from Jack Hopkins will allow MHC to focus fundraising efforts on programmatic needs.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Operations Manager salary (July - December)	\$18,999.99
Priority #2	Utilities (electric, gas, telephone/internet, trash, water)	\$8,772.50
Priority #3	Technology/software (Bloomerang, Adobe, Clearent, Zoom, Canva, Wix)	\$5,430.35
Priority #4	Building repair and maintenance (pest control, fire safety, HVAC servicing, rug & mop cleaning)	\$1,458.00
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$34,660.84

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Food access continues to be a concern in our community, as identified in the 2020-2024 Consolidated Plan. According to Feeding America, 19,540 of Monroe County residents were food insecure in 2020. Monroe County's rate of food insecurity (13.3%) is considerably higher than that of the statewide rate of 10.8%. MHC's low-barrier, client-choice food pantry acts as a buffer for those individuals, reducing the likelihood of our low-income neighbors having to choose which basic need to meet as they stretch scarce financial resources. According to the 2012 SCAN, nearly half (47%) of low-income households in Monroe County reported problems having enough money for food.

MHC's food pantry is just one of seven programs offered at our community food resource center. MHC's Community Garden, Cooking Education, and Youth Education programs offer low-barrier opportunities to patrons of all ages and abilities to build relationships, develop skills, and access the resources needed to both increase food security and improve quality of life. This aligns with the "need for community centers that provide a safe place for neighbors to congregate, hold events, (...) and serve as a hub for information related to services provided by the City," as identified in the latest ConPlan.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

MHC is requesting operational funds pursuant to the 2023 allowance. MHC typically utilizes special events to help cover annual operating costs. In March of 2020, MHC put special events on hold due to the pandemic. Last year, MHC celebrated the return of in-person fundraising with the Garden Gala. This year will usher in the return of MHC's largest fundraiser, the Harvest Team Breakfast. Hosting both fundraisers this year will restore two predictable streams of funding and significantly ease the strain on MHC's organizational budget in this time of rising costs and rising demand for services.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

The link between food and health is inextricable. According to Feeding America, folks who are food insecure are disproportionately affected by both physical and psychological health issues. MHC's holistic approach to food insecurity supports the whole person. In the pantry, this looks like offering access to healthy food in ways that are both low-barrier (no application or documentation required) and client-choice, (patrons can choose the items that best suit their needs) while combating the stigma all too often associated with food pantries by cultivating an atmosphere of dignity, respect, and trust. The supplemental food patrons receive at MHC allows patrons to divert scarce financial resources to other needs, such as housing, transportation, and childcare - all areas of high community need, as identified in the ConPlan.

As the pantry offers a buffer against the physical effects of food insecurity, the Education Programs work to do the same for the psychological effects (i.e. stress and isolation). While our community offers many opportunities for social engagement and enrichment, all too often those opportunities are inaccessible to our low-income neighbors, whether due to cost or commitment. Our Education Programs offer low-barrier, accessible opportunities for engagement and enrichment at no cost to patrons.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

MHC relies on our annual Patron Survey to better understand the needs of our patrons, the impact of our services, and to help guide future programming. MHC's outcome indicators include:

- % of patrons reporting increased access to healthy food
- % of households reporting reduced hunger

MHC staff also track the the impact of the Education Programs through:

- # of participants (in workshops, workdays, etc.)
- # of workshops
- Resources shared (# of seeds, seedlings, pounds of compost, etc.)

MHC also tracks the number of pantry visits and pounds of food distributed.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

In 2022, MHC's pantry was accessed by community members 88,725 times. On average, the pantry served 591 individuals every day -- the majority of whom are City residents. MHC distributed nearly 750,000 pounds of food in 2022, including 4,000 pounds of fresh, local produce purchased from local farms.

161 community members cooked with MHC in 2022 at 18 workshops ranging from Beginner Bread Baking to Tequenos de Venezolanos.

Responses from the 2022 Patron Survey:

93% of patrons agree or strongly agree that their household experiences less hunger by shopping at MHC.

97% of patrons agree or strongly agree that shopping at MHC helps their household access healthy food.

69% of patrons shop at the Hub once a week or more.

If MHC was not open or available: 47% would eat less nutritious food; 37% would skip meals; 29% would go to another service agency; 26% would rely on friends and/or family for help; 24% of patrons would skip or delay paying bills; 9% would cut back on health insurance or medical visits.

20% of patrons who responded to our annual survey are employed full-time; 25% part-time; 10% were laid off in the last 6 months; 20% are retired, and 25% are on disability.

Additional information:

76% of MHC patrons are extremely low income (30% AMI and below)

19% of MHC patrons are low income (30-50% AMI)

5% of MHC patrons are low-moderate income (50-80% AMI)

62% of patrons are City residents.

2023 Jack Hopkins Project Budget

Mother Hubbard's Cupboard	Requested Operational Support
Total project cost: \$83,287.95	\$34,660.84

Funds	Other sources	JHSS Grant
JHSS Grant		\$34,660.84
United Way Allocations (July - December)	\$13,253.10 (confirmed)	
Annual Breakfast Fundraiser	\$40,000 + variable multi-year pledges (approximate, pending)	
Annual Garden Gala	\$8,000 (approximate, pending)	
Recurring donations (July - December)	\$18,835.92	
Total Project Funds*	\$80,089.02	\$34,660.84
*These are general funds, used for expenses beyond what is encompassed in this request.		

Expenses	Totals	Other sources	JHSS Grant
Operations Manager salary, 100% of salary for pantry support (July-December)	\$18,999.99	\$0	\$18,999.99
Utilities (July-December)	\$8,772.50	\$0	\$8,772.50
Technology/software (July-December)	\$5,430.35	\$0	\$5,430.35

Building repair and maintenance	\$1,458.00	\$0	\$1,458.00
Total project expenses	\$34,660.84		\$34,660.84

MOTHER HUBBARD'S CUPBOARD INC.

Balance Sheet

As of December 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Charles Schwab Investment Acct	158.64
Checking	66,813.86
IUCU Savings Direct Giving	1,460.62
Other Bank Cash	0.00
Petty Cash	85.58
Petty Cash Garden Gala	0.00
Savings 1008023356	93,162.03
Total Bank Accounts	\$161,680.73
Accounts Receivable	
Other Receivable	0.00
PayPal	0.00
Pledges Receivable	0.00
2005 Pledges Receivable	0.00
2006 pledges receivable	0.00
2007 pledges receivable	0.00
2008 pledges receivable	0.00
2009 pledges receivable	0.00
2010 pledges receivable	0.00
2011 pledges receivable	0.00
2012 Cap Camp AR	0.00
2012 Pledges Receivable	-0.80
2013 Cap Camp AR	0.00
2013 Pledges Receivable	0.00
2014 Cap Camp AR	0.00
2014 Pledges Receivable	0.00
2015 Cap Camp AR	0.00
2015 Pledges Receivable	0.00
2016 Pledges Receivable	0.00
2017 Pledges Receivable	5,277.83
2018 Pledges Receivable	12,079.65
2019 Pledges Receivable	26,357.79
2020 Pledges Receivable	24,912.78
2021 Pledges Receivable	21,208.85
2022 Pledges Receivable	19,372.62
2023 Pledge Receivable	10,309.55
Total Pledges Receivable	119,518.27
UPG - United Way	0.00
Total Accounts Receivable	\$119,518.27

MOTHER HUBBARD'S CUPBOARD INC.

Balance Sheet

As of December 31, 2022

	TOTAL
Other Current Assets	
Allow Doubtful Accts - Pledges	-20,500.00
Discount on Pledges	-7,500.00
Total Allow Doubtful Accts - Pledges	-28,000.00
Inventory Asset	0.00
Pass Thru for Venison Account	0.00
Prepaid Expenses	3,837.23
Prepaid Gen Liab. & Health Ins.	0.00
Prepaid Ins - D&O	0.00
Prepaid Ins - Wkrs Comp	0.00
Prepaid Ins -Auto	0.00
Undeposited Funds	0.00
Total Other Current Assets	\$ -24,162.77
Total Current Assets	\$257,036.23
Fixed Assets	
Accumulated Depreciation	-258,516.82
Apple Computers	23,059.93
Awning	4,230.00
Building	348,581.80
Building Improvement	161,108.40
Dumpster Enclosure	3,500.00
Equipment	38,943.76
Equipment-VAN	42,824.50
Furniture	18,918.54
Garden Shed	3,280.00
Landscaping	1,175.00
Leasehold Improvements	79,677.97
Phone System	3,828.00
Stainless Steel Sink	1,550.00
Stoves (2)	1,300.14
Walk-In Cooler/Freezer Combo	26,905.00
Total Fixed Assets	\$500,366.22
Other Assets	
Rent Security Deposit	0.00
Total Other Assets	\$0.00
TOTAL ASSETS	\$757,402.45

MOTHER HUBBARD'S CUPBOARD INC.

Balance Sheet

As of December 31, 2022

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	0.00
Total Accounts Payable	\$0.00
Credit Cards	
Mr. Copy on account	0.00
Total Credit Cards	\$0.00
Other Current Liabilities	
Accrued Payroll	0.00
Accrued Real Estate Taxes	0.00
Deposit for Repairs	0.00
Line of Credit ONB	0.00
Other Current Liabilities	0.00
Payroll Liabilities	0.00
Unearned Revenue	0.00
Total Other Current Liabilities	\$0.00
Total Current Liabilities	\$0.00
Long-Term Liabilities	
ONB Mortgage Payable	0.00
Total Long-Term Liabilities	\$0.00
Total Liabilities	\$0.00
Equity	
Opening Bal Equity	0.00
Retained Earnings	1,012,496.87
Net Income	-255,094.42
Total Equity	\$757,402.45
TOTAL LIABILITIES AND EQUITY	\$757,402.45

MOTHER HUBBARD'S CUPBOARD INC.

Profit and Loss

January - December 2022

	TOTAL
Income	
Contributions Income	
Church/Nonprofit	17,644.80
Corporate	12,006.95
Individual	209,179.16
NAP Individual Contributions	21,586.94
Stock Donations	2,695.95
United Way	
Allocation	25,173.52
Total United Way	25,173.52
Total Contributions Income	288,287.32
Grants	5,350.00
Bloomington Township Grant	1,000.00
CDBG	2,500.00
Emergency Food Asst. Program	17,001.00
Jack Hopkins	20,000.00
Other Garden Grants	3,500.61
Other Program Grants	69,822.77
SCI Comm Fund Grant	5,000.00
Total Grants	124,174.38
In-kind Income	
Inkind - Supplies	19,115.41
Total In-kind Income	19,115.41
Interest Income	5.62
Merchandise Sales	3,110.69
Special Events	
GG Garden Gala	8,096.85
Share Harvest	10,713.85
Total Special Events	18,810.70
Total Income	\$453,504.12
Cost of Goods Sold	
Cost of Goods Sold	0.00
Inventory Shrinkage	0.00
Total Cost of Goods Sold	\$0.00
GROSS PROFIT	\$453,504.12
Expenses	
Advertising	382.88
MHC Merchandise	2,359.40
Total Advertising	2,742.28

MOTHER HUBBARD'S CUPBOARD INC.

Profit and Loss

January - December 2022

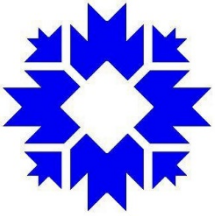
	TOTAL
Automobile Expense	
Fuel	134.03
Other	1,259.35
Van R&M	3,257.05
Total Automobile Expense	4,650.43
Building R&M	2,573.24
Building R&M, Unexpected	826.00
Conference/Travel	109.85
Conferences/Trainings	1,659.91
Depreciation	24,097.68
Direct Giving Application Review	840.00
Direct Giving Patrons	23,433.60
Dues & Fees	586.86
FDE Fundraising Direct Expense	8,589.41
Garden Gala	7,070.35
Printing/Reproduction	3,688.72
Total FDE Fundraising Direct Expense	19,348.48
Food Purchases-Other	46,777.27
In-Kind Donated Services/Assets	19,115.41
Insurance	
Auto-Insurance Vans	1,281.91
D&O Insurance	758.00
Insurance	3,025.58
Worker's Comp	3,696.00
Total Insurance	8,761.49
Mileage Reimbursements	21.07
Misc. Expenses	100.00
Bonus	5,000.00
Total Misc. Expenses	5,100.00
Misc. Pandemic Expenses	608.72
Payroll Expenses	
ADP Fees	1,615.75
Health STD LTD Den & Vis Ins.	49,816.21
Salary and Wages	383,813.88
SPEA Intern	6,000.00
Taxes	30,398.66
Total Payroll Expenses	471,644.50
Postage and Delivery	1,463.28

MOTHER HUBBARD'S CUPBOARD INC.

Profit and Loss

January - December 2022

	TOTAL
Professional fees	2,644.14
Accounting	7,300.00
Audit	6,225.00
Nutritionists, speakers	600.00
Total Professional fees	16,769.14
Rent & Real Estate Taxes	50.00
Supplies	1,295.68
Advocacy & Outreach	716.62
Education	2,028.38
Garden	4,132.45
Program Equipment	349.69
Total Garden	4,482.14
Nutrition	72.48
Office	1,400.16
Pantry	17,952.25
Printing	275.24
Staff Appreciation	5,125.62
Technology/Software	6,603.62
Tool Share	65.67
Volunteer Appreciation	119.69
Youth Garden	190.37
Total Supplies	40,327.92
Uncategorized Expense	211.63
Utilities	
Electric	7,811.69
Gas	2,204.60
Telephone/Internet	2,827.15
Trash	2,852.84
Water	1,183.50
Total Utilities	16,879.78
Total Expenses	\$708,598.54
NET OPERATING INCOME	\$ -255,094.42
NET INCOME	\$ -255,094.42



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: New Hope Family Shelter, Inc (d.b.a. New Hope for Families)

Address:

P.O. Box 154 Bloomington, IN 47402

Phone: 812-334-9840

E-Mail: development@newhope4families.org

Website: www.newhope4families.org

President of Board of Directors: John Hurlow

Name of Executive Director: Emily Pike

Phone: 812-369-7760

E-Mail: director@nhfsinc.org

Name of Grant Writer: James Olsen

Phone: 812-334-9840

E-Mail: development@newhope4families.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
19	7	75

MISSION STATEMENT *(150 words or less)*

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

New Hope for Families combats homelessness by ensuring a safe place to live and learn while providing individualized essential services aimed at securing permanent affordable housing for each family

PROJECT INFORMATION

Name of the project to be funded:

Encouraging Healthy Outdoor Activity for At Risk Children

Total cost of project: \$260,425

Requested amount of Jack Hopkins funding: \$34,970

Number of City residents to be served by this project in 2023: 250

Number of clients to be served by this project in 2023: 250

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$34,970 to purchase outdoor equipment to better serve the children who have access to the Nest outdoor classrooms and the new shelter playground that is currently under construction.

New Hope for Families completed its new campus in 2022, the culmination of the multi year Growing New Hope capital campaign. The new campus enabled our agency to increase our emergency shelter capacity by 70%, and our early learning program by 200%. As part of this relocation and expansion, New Hope constructed four age-specific outdoor classrooms, and is in the process of constructing an all ages playground adjacent to the shelter building. This request, if funded, would enable New Hope to add outdoor play and learning equipment to benefit the 48 children enrolled in our early learning care and education program, and to benefit the estimated 30 children at a time who stay at our shelter.

Shade sails have quickly become an especially high priority item for our outdoor classrooms, due in part to the recent removal of trees due to Duke Energy's Reliability Corridor project.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

1140 S. Morton St
Bloomington, IN 47403

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use?

Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes

No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Community Development Block Grants, \$215,871, confirmed
Volunteer labor (estimated 40 days x 8 hours x \$29.95/hr), \$9,584, confirmed

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We plan to submit claims within 12 months of receipt of funds.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

New Hope's outdoor classrooms and playground spaces are built and maintained by volunteer labor. One of our regular volunteer groups, the Hope Builders, has invested thousands of hours of volunteer labor in support of New Hope and the clients we serve, including an estimated 320 hours of labor to construct the fences that enclose our outdoor classroom and shelter playground.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Shade sail for pre-kindergarten outdoor classroom	\$12,400
Priority #2	Climbing feature for each of 4 outdoor classrooms	\$6,968
Priority #3	Materials to construct playground equipmnt for new shelter playground	\$3,000
Priority #4	Trikes, scooters, swings and instruments	\$4,127
Priority #5	Playhouse and trellis	\$2,990
Priority #6	Mud kitchen and sensory table	\$4,285
Priority #7	Picnic tables	\$1,200
Total Requested		\$34,970

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Both the SCAN and the Consolidated Plan encourage assistance to homeless families, which New Hope provides in the form of shelter, case management, programming for school-aged children, and nationally accredited early childhood care and education.

The Consolidated Plan specifically recognizes the need to provide services to homeless families. As the only shelter serving homeless families regardless of composition or religious beliefs, New Hope is uniquely equipped to assist families on their path to housing stability. Last year, New Hope moved more than 85% of its client families into sustainable housing. This is significantly higher than the state average of 52%.

The SCAN acknowledges a strong and growing need for care and education for the youngest members of low-income families, and a need to promote healthy habits in children of all ages, including exercise. New Hope provides these services, thereby meeting parents' needs and preparing their children to succeed in school and in life. The additional outdoor play and learning equipment provided through this grant will complement our existing offerings and help meet a critical area of need for low-income families in the community.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This project is a one time investment to purchase equipment and materials needed for enhancement of New Hope's outdoor learning spaces and playground areas.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Safe outdoor play and regular exercise contribute to the healthy development of children, physically, intellectually and emotionally. Healthy children are better able to learn, and are more likely to achieve their potential and to succeed as adults.

New Hope for Families has integrated physical movement and outdoor activities into its educational curriculum in the Nest early learning program, and are committed to providing opportunities for safe outdoor play for all children staying in our emergency shelter. The equipment this grant will provide will help us to maximize the opportunities for our young clients to play, learn and exercise outdoors, and gain these benefits for themselves and their families.

Studies have documented the financial benefit to the community, as a direct result of investment in high-quality early learning experiences. The dollars that will be invested through the funding of this proposal will benefit the community indirectly, through the success of these children and their families. Also, based on numerous studies, a return of \$4 to \$7 for every \$1 is expected, and communities benefit from future citizens who vote, pay taxes, and raise families.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The underlying goal of all our work at New Hope for Families is to assist families who have been impacted by homelessness, facilitate their transition to stable housing, and ensure that the experience of homelessness is brief and non-recurring. To break the cycle of poverty and homelessness requires that the children of these families are prepared for success in school and in life. Our outcome indicators will continue to include the success rate for achieving stable housing following the family ' s stay in our shelter, as well as readiness for kindergarten based on testing that we administer to the children in our program at the time of their “ graduation ” from our preschool program.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

The benefits of healthy outdoor activities are well documented. “ Being outside in green spaces supports an active and healthy lifestyle, which has shown to increase life expectancy, improve sleep quality and reduce cancer risk. ” [USDA “ The Wellness Benefits of the Great Outdoors ” <https://www.fs.usda.gov/features/wellness-benefits-great-outdoors.>]

These benefits can begin to accrue from an early age. “ Regular participation in physical activity helps reduce the health risk of childhood obesity and the associated chronic diseases. In addition, recent studies suggest that increased participation in physical activity influences cognitive functions in children. ” [Physical Activity in Children's Health and Cognition, Biomedical Research Interest, 2018, <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC6036844/>]

The National Association for the Education of Young Children promotes outdoor play for children because “ 1. It invites children to learn science. 2. It creates opportunities for social interaction and collaboration. 3. It promotes physical health. 4. It invites new contexts for learning. 5. It promotes better sleep. 6. It gives children a chance to take appropriate risks. ”
[<https://www.naeyc.org/resources/pubs/yc/may2019/outdoor-play-is-essential>]

Unfortunately, however, children in poorly-resourced families – the ones who arguably are in the greatest need of healthy outdoor activities – are often the ones least able to access them. [“ Low-Income Communities Living In 'Nature-Deprived' Areas Are Starved for the Health Benefits of Green Space ” <https://www.shape.com/lifestyle/mind-and-body/green-space-access-health-effects>]

New Hope for Families

Statement of Activity

July 2021 - June 2022

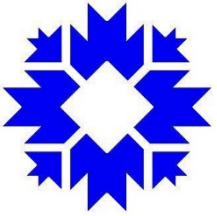
	TOTAL
Revenue	
41000 Earned Revenue	128,085.57
42000 Unearned Revenue	
43000 Donations	1,329,516.62
44000 Government Grants	384,433.29
45000 Nongovernment Grants	1,406,140.12
Total 42000 Unearned Revenue	3,120,090.03
Total Revenue	\$3,248,175.60
GROSS PROFIT	\$3,248,175.60
Expenditures	
50000 Personnel Expenses	882,768.55
60000 Non-Personnel Expenses	
61000 Administrative Expenses	44,233.36
61075 Property Tax	89.43
62000 Facility Expenses	50,800.99
63000 Program Expenses	253,584.78
64000 Fundraising Expenses	94,664.47
Total 60000 Non-Personnel Expenses	443,373.03
66000 Interest Paid	69,639.80
Total Expenditures	\$1,395,781.38
NET OPERATING REVENUE	\$1,852,394.22
Other Revenue	\$4,503.68
Other Expenditures	\$19,339.66
NET OTHER REVENUE	\$ -14,835.98
NET REVENUE	\$1,837,558.24

New Hope for Families

Statement of Financial Position

As of June 30, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	\$1,248,670.25
Accounts Receivable	\$21,114.61
Other Current Assets	
12000 Undeposited Funds	0.00
Prepaid Expenses	6,590.50
Total Other Current Assets	\$6,590.50
Total Current Assets	\$1,276,375.36
Fixed Assets	\$4,609,622.34
TOTAL ASSETS	\$5,885,997.70
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	\$28,951.03
Other Current Liabilities	
20200 Interest Payable	497.76
21000 Payroll Liabilities	2,006.88
21050 Accrued Payroll	7,249.59
29000 JCB PPP Loan	77,500.00
Contractor Liability	345,345.97
Lewis and Ritchie Education Fund	25,100.00
Total Other Current Liabilities	\$457,700.20
Total Current Liabilities	\$486,651.23
Long-Term Liabilities	\$2,150,578.41
Total Liabilities	\$2,637,229.64
Equity	\$3,248,768.06
TOTAL LIABILITIES AND EQUITY	\$5,885,997.70



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: New Leaf, New Life

Address:

1010 S Walnut St. Suite H Bloomington, IN. 47401

Phone: 317-366-7916

E-Mail: grants-manager@newleafnewlife.org

Website: newleafnewlife.org

President of Board of Directors: Bobby Overman

Name of Executive Director: Jordan McIntire

Phone: 317-366-7916

E-Mail: grants-manager@newleafnewlife.org

Name of Grant Writer: Jordan McIntire

Phone: 317-366-7916

E-Mail: grants-manager@newleafnewlife.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
3	0	~10

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

To support individuals who are currently incarcerated or have been recently released from incarceration with their reentry back into our community.

PROJECT INFORMATION

Name of the project to be funded:

Reducing Recidivism: Reentry Case Management & Direct Service Supplies

Total cost of project: \$46,261.98

Requested amount of Jack Hopkins funding: \$10,888.00

Number of City residents to be served by this project in 2023: 570

Number of clients to be served by this project in 2023: 600

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$10,888.00 to provide case management services and direct service supplies to support individuals who are currently incarcerated or have been recently released from incarceration with their reentry back into our community.

Of these funds, \$9,900.00 will directly support our case managers (both full-time), which provide critical services to our clients and have lived experience with incarceration themselves. Our case managers assist clients with obtaining housing, treatment, employment, SNAP & HIP benefits, cell phones, personal identification documents, and other necessary resources to successfully navigate reentry.

The remaining \$988.00 requested will assist us with purchasing necessary supplies to support our clients in their reentry efforts, such as bus tickets, backpacks for our reentry kits, and stamps.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

Same as agency address.

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use? Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Confirmed, MC CARES 2022: \$3,503.37
Confirmed, Community Foundation 2022: \$180.00
Confirmed, Bloomington Downtown Outreach 2023: \$300.00
Confirmed, Smithville 2022 grant: \$1,874.00
Confirmed, Private Donation: \$19,999.98
Pending, JH's 23 SS Grant (Collaboration): \$960.00
Pending, Donations & Fundraising: \$8,556.63

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We plan to submit 3 claims for reimbursement on or before the following dates: 8/18/23, 10/13/23, 12/8/23. Steps that precede a complete draw down of funds include purchasing supplies and staff members completing work hours.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

Completion of our project is not dependent on other anticipated funding.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

We try to limit salary expenses by leveraging volunteers as much as possible. On average, we have 5 volunteers per month that each contribute 25 work hours. This equates to 125 volunteer hours per month. Based on its newest value of volunteer time report (Independent Sector, Do Good Institute), the latest value of a volunteer hour is estimated to be \$29.95 – meaning we leverage \$3,743.75 in volunteer work hours each month. Additionally, we frequently request & receive donations of clothing, shoes, & hygiene items. This helps us limit the amount of expenses needed to purchase these critical supplies.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Staff Salary Support	\$9,900.00
Priority #2	Bus Tickets	\$400.00
Priority #3	Backpacks	\$228.00
Priority #4	Stamps	\$360.00
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$10,888.00

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

While jails are intended to promote public safety, they're increasingly utilized to respond to medical and economic problems unrelated to public safety issues. As a result, local jails are filled with people who need medical care and social services, many of whom cycle in and out of jail without receiving the help they need. The Prison Policy Initiative (2019) found that people who are jailed have higher rates of social, economic, and health problems, and repeated arrests are related to poverty and high rates of mental illness & substance use disorders.

Locally, the SCAN (2012) found that 33% of those who are housing insecure in Monroe County struggle with addiction, leading itself to increased incarceration rates. The Indiana State Department of Health (2020) reported a 26.6% increase in incidents of opioid emergency department visits between 2017-2020. With a majority of Monroe County inmates experiencing incarceration due to substance abuse issues, it's apparent that increased reentry support – the process of guiding the currently/recently incarcerated through the process of acclimating to free society – is extremely important in assisting these individuals struggling with social, economic, and health related problems, including substance use disorders, in an attempt to reduce recidivism and drug use rates.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

As mentioned in the Jack Hopkins solicitation letter, we, too, are experiencing a need for granting bodies to allow requests for operational funding. Through 2023, we will continue to leverage donations and volunteer hours while we maintain gathering strong program data showing promising recidivism rates. We plan on using this data to apply for state and/or federal funding in the upcoming year so we can continue offering free services to our clients.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

High incarceration rates have detrimental effects on communities due to factors such as loss of working-age adults in the community, increased exposure to infectious diseases, and shifting public resources from health and social supports to the penal system. Emerging evidence suggests that high incarceration rates may directly contribute to poor population-level health and produce health inequalities (Gifford, 2019).

By focusing our efforts on reducing recidivism rates, we're working to directly combat these issues in our community. That is, by assisting individuals with obtaining stable housing, employment, health insurance, and other services, we're aiming to reduce recidivism rates and keep people out of jail. These efforts help to limit the negative impacts that incarceration rates have on our families and the community at-large. Currently, we're maintaining recidivism rates on 624 clients and our collective recidivism rate is 23.24%. For clients we've assisted with housing (56), our recidivism rates are 7.14%. For perspective, the Indiana Department of Corrections recidivism rate is 32.5%.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Within the Jack Hopkins SS funding period (mid-June through early December 2023), we will:

- Provide case management services to at least 270 clients
- Assist at least 35 clients with obtaining a copy of their birth certificate (needed for employment)
- Distribute at least 50 reentry kits to clients leaving incarceration
- Assist at least 40 individuals with obtaining a cell phone
- Support at least 30 clients with gaining employment
- Assist at least 25 clients with signing up for SNAP/HIP benefits

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

For the year 2022, New Leaf, New Life:

- Served over 2,700 individuals at our Transition Support Center
- Supported 73 individuals with completing their public restitution volunteer hours
- Received and responded to over 2,100 letters from the Monroe County Correctional Center
- Assisted 89 individuals with signing up for SNAP/HIP benefits
- Obtained copies of birth certificates for 94 individuals
- Supported 102 individuals with gaining employment
- Distributed 185 reentry kits
- Distributed 1,995 bus tickets
- Assisted 34 individuals with obtaining housing

As mentioned above, we are currently tracking the recidivism rates of 624 clients, and our collective recidivism rate is 23.24%. For clients we've assisted with housing expenses (deposit, first month's rent, etc.), our recidivism rate is 7.14%. According to the Indiana Department of Correction (2023), Indiana's recidivism rate is 32.5% (for people leaving prison). This makes New Leaf, New Life's client recidivism rate 9.26% lower than the state of Indiana, and 25.36% lower when individuals are assisted with obtaining secure and stable housing.

2023 Jack Hopkins Project Budget

New Leaf, New Life	Reducing Recidivism: Reentry Case Management & Direct Service Supplies		
Total Project Cost:		\$46,261.98	
	TOTALS	OTHER SOURCES	JHSS GRANT
FUNDS			
JHSS Grant	\$10,888.00		\$10,888.00
Other Grants	\$6,817.37	\$6,817.37	
Other Income Sources	\$28,556.61	\$28,556.61	
TOTAL PROJECT FUNDS FROM ALL SOURCES	\$46,261.98	\$35,373.98	\$10,888.00
EXPENSES (6 months)			
Staff Time	\$43,399.98	MC Cares: \$3,503.37 Comm. Found.: \$180.00 BDO grant: \$300.00 Donations: \$28,556.61 JHSS Collab Grant: \$960.00	\$9,900.00
Direct Service Supplies			
Birth Certificate Fees	\$624.00	Smithville 2022 grant: \$1,874.00	\$0.00
Reentry Kits	\$1,350.00		\$228.00
Bus Tickets	\$528.00		\$400.00
Postage	\$360.00		\$360.00
TOTAL PROJECT EXPENSES	\$46,261.98	\$35,373.98	\$10,888.00

New Leaf New Life

Profit and Loss

January - December 2022

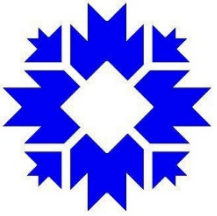
	TOTAL
Income	
4000 Revenue from Direct Contributions	
4010 Individual Contributions	10,132.36
4020 Corporate Contributions	5,632.93
Total 4000 Revenue from Direct Contributions	15,765.29
4300 Non-government Grants	
4330 Foundation/Trust Grants	
4330.1 Community Foundation of Monroe County	14,155.29
4330.2 Community Foundation of Middle Tennessee	2,000.00
4330.3 Smithville Foundation	4,384.33
4330.50 United Way	416.67
Total 4330 Foundation/Trust Grants	20,956.29
4340 Nonprofit Organization Grants	46,242.81
4340.1 St. Mark's Methodist Church Grant	391.48
Total 4340 Nonprofit Organization Grants	46,634.29
Total 4300 Non-government Grants	67,590.58
4500 Government Grants	
4530 Local Government Grants	4,000.00
4530.1 Monroe County CARES	9,254.37
4530.2 Jack Hopkins Grant	11,136.90
4530.3 Sophia Travis Grant	6,300.00
4530.4 CDBG COVID Grant	31,300.00
Total 4530 Local Government Grants	61,991.27
Total 4500 Government Grants	61,991.27
4800 Revenue from Other Sources	374.00
Total Income	\$145,721.14
GROSS PROFIT	\$145,721.14
Expenses	
5000 Salaries and Wages	
5010 Payroll	88,017.96
5020 Payroll Taxes	6,733.39
Total 5000 Salaries and Wages	94,751.35
6000 Professional Fees	
6010 Accounting Fees	
6010.1 QuickBooks Subscription	1,684.00
Total 6010 Accounting Fees	1,684.00
Total 6000 Professional Fees	1,684.00
6050 Insurance - GL	2,541.00
6051 Insurance - BoD	1,708.00

New Leaf New Life

Profit and Loss

January - December 2022

	TOTAL
7000 Transition Center Program	
7100 Office Supplies	9,824.66
7110 Postage	1,091.88
7120 Personal Care Items	2,280.31
7125 Re Entry Kits	1,657.90
7130 Glasses	1,121.86
7150 Clothing and Glasses	745.76
7160 IDs and Personal Documents	1,856.71
7170 Transportation	1,026.27
7170.1 Bus passes	715.00
7170.2 Business Travel	12.63
Total 7170 Transportation	1,753.90
7180 Food	51.00
7190 Programming	20,056.33
7210 Utilities	
7210.1 Phone-AT&T	692.16
7210.2 Energy-Duke Energy	1,866.29
7210.3 Natural Gas	1,371.85
Total 7210 Utilities	3,930.30
7300 Maintenance and Repairs	206.62
9000 Fundraising Expenses	1,388.39
9010 Advertising	774.17
Total 9000 Fundraising Expenses	2,162.56
Total 7000 Transition Center Program	46,739.79
Other Expenses	100.00
PayPal Fees	130.75
Reimbursements	200.00
Total Expenses	\$147,854.89
NET OPERATING INCOME	\$ -2,133.75
NET INCOME	\$ -2,133.75



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Open Arms Christian Ministries

Address:

4516 West State Road 54 Bloomfield, Indiana 47424

Phone: 812-659-2533

E-Mail: sheila@openarmschristian.com

Website: www.openarmschristian.com

President of Board of Directors: Rhena Crane

Name of Executive Director: Martin Corey

Phone: 812-659-2533

E-Mail: marty@openarmschristian.com

Name of Grant Writer: Sheila Corey

Phone: 812-659-2533 ext. 225 /317-410-0533

E-Mail: sheila@openarmschristian.com

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
34	3	20

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Open Arms Christian Ministries (Open Arms) is a 501(c)(3) Human Service agency. Open Arms' mission is to bring hope and healing to the thousands of Indiana's children who have experienced trauma and neglect. Open Arms believes all youth have fundamental rights to a healthy living environment, consistent education, guidance, and wholesome family life. This mission is accomplished through licensing foster homes and placing children in safe homes, offering group homes when more in-depth care is needed and providing therapeutic services for overall healing.

PROJECT INFORMATION

Name of the project to be funded:

Foster Parent Recruitment Initiative

Total cost of project: \$15,858

Requested amount of Jack Hopkins funding: \$5,508.00

Number of City residents to be served by this project in 2023: 20 Foster Parents

Number of clients to be served by this project in 2023: 40-50

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Open Arms Christian Ministries, Inc. (Open Arms) is requesting \$5,508 to recruit new foster families in Bloomington and surrounding areas to address the epidemic shortage of foster homes in Indiana. It will take approximately 324 recruitment hours to engage foster parent recruitment strategies and implement tactics to include the intended target groups: churches, corporations, schools, and the individual cultures of Bloomington.

The 2023-2024 recruitment strategy is two-fold:

Strategy one -to communicate awareness and call to action the need for foster care homes and recruit potential foster care parents by executing a marketing and recruitment plan in Bloomington. Strategy one is the focus of the Jack Hopkins grant request.

Strategy two- to utilize relationships with current foster parents to refer and cultivate potential new foster parents in the location where current foster parents or adoptive parents reside. Strategy two will be funded by other sources.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

n/a

How do your missions, operations and services complement each other?

n/a

What is the existing relationship between agencies?

n/a

How will communication and coordination change as a result of the project?

n/a

Explain any challenges and steps you plan to take to address those challenges.

n/a

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

1917 S. Walnut Street, Ste B
Bloomington, IN 47401

Do you own or have site control of the property at which the project is to take place?

Yes

No

N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

n/a

Is the property zoned for your intended use?

 Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

n/a

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Garrett Production Studios (video) - 50% reduction cost (\$300) - confirmed
Chapel Rock Christian Church - 100% brochure printing costs (\$600.00) - confirmed
Individual donation for flash drives (\$500) -confirmed
Sign sponsorship (\$600) - pending
5k fundraising event (\$8,000)- annual event
Individual ask or draw from general funds (\$350)-confirmed

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

The plans for reimbursement is to track recruitment hours by utilizing the Clockify program application. A weekly report will be printed. This report, along with a copy of the staff member's pay stub will be sent to the City of Bloomington for reimbursement according to the JHSS claim schedule.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

See above.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

The Jack Hopkins funding will be used as seed money to start the initial process toward recruitment of new foster homes and future sustainability. Any gaps in the overall costs accrued will be obtained through additional grant opportunities, fundraising campaigns or events, and individual donor requests. Volunteers will be utilized for additional marketing initiatives hours. Due to generous donors, businesses and churches, in-kind gifts such as paper, printing costs or services rendered are used to benefit the overall project.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	324 recruitment hours @ \$17 per hour	\$5,508.00
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$5,400.00

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

The SCAN2012 document reports that Human Services organizations reported the largest increase in the changes in the level of demand (p.20). This increase is evident in comparing the number of children placed in foster homes every year outside and the decrease in licensed foster homes to meet the demand.

According to the Indiana.gov website, the number of children in foster care in Indiana from January 2022 to January 2023 was 25,411, and 438 were reported living in Monroe County (https://www.in.gov/dcs/files/PI_Absence_Of_Maltreatment_Foster_Care_1-23.pdf). The average stay for a foster child is 16 months before moving to another placement with 16% of those children experiencing four or more placements while in foster care.

The Indiana Youth Institute (Kids Count Databook, Annie E. Casey Foundation) reports that youth with one less placement change per year, are almost twice as likely to graduate high school before leaving care. Since frequent placements lead to poor educational outcomes, mental health issues, and eventually homelessness, utmost care must be taken in recruiting, training, and supporting foster parents to decrease the chances of failed placements.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The funding request is a one-time investment to increase foster care services in by recruiting additional foster parents in the Bloomington area.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

The long-lasting benefits of this project to recruit foster parents from Bloomington:

1. Additional foster children will benefit from structured and loving families who will help them heal from the effects of their past trauma and neglect.
2. Foster parents will benefit:
 - a. from training through a well-seasoned licensing specialist;
 - b. through local case management and support provided by an agency with 35 years of experience with foster children;
 - c. and by additional assistance, such as respite care, carpools, and childcare provided by other local support systems;
3. The community will benefit through foster children becoming better citizens with less dependence on government assistance and a decrease in mental health care.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Measurable Outcomes:

- By May 30, 2023 – - Contact 5 Corporations/Businesses regarding EAP programs
- On June 3, 2023- One More - Because Every Child Matters 5K – Participants will have a non-disclosure bio of a child to run/walk to connect participants to foster children.
- By July 28, 2023, Cultivate ten churches, and schedule 2 foster care awareness events.
- By September 1, 2023 – Launch Foster Parent Referral Incentive Program
- By November 17, 2023 – presentations to 10 to 20 churches, small groups, and Sunday school classes.
- By December 2023 – 6 to 10 foster parents recruited and in the licensing process.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

According to Systematic Review of Foster Parent Recruitment. Child Welfare, some proven foster parent recruiting strategies are 1) leveraging current foster families for recruiting other foster families; 2) designating a specific role within an agency for recruitment; 3) improving public perception of foster care, "methods could include media highlights of successful foster care placement;" 4) build community relationship; 5) partner with religious organizations; 6) offer mentorships and foster care support networks between new and experienced foster parents; 7) use social media and advertising in local media networks (Hanlon et al., 2021). These recruiting strategies are presented in this project.

Open Arms' brand is to be used in the 2023/2024 marketing plan and, with this project is "One More. Open Arms-Because Every Child Matters." The marketing vehicles to be used are:

1) Video production. A video of an Open Arms' former foster child is in production. Angelina Morehouse was placed in foster care at age 11 with her siblings (a 7-year-old and a 6-month-old). She was adopted at the age of 14. Angelina struggled through her teen years coping with the realities of her past but found solace in managing basketball and joining the National FFA Organization. Even though Angelina applied to many colleges and was accepted by each one, she decided to attend Purdue University. As a freshman, she was chosen to be the manager of the Purdue girls' basketball team and has gained a leadership position at the collegiate level of FFA. Angelina is determined to break the cycle. Angelina's story will hopefully dispel the fears of fostering older youth. Angelina's video and the Open Arms' "information on how to foster will be downloaded on branded flash drives with contact information to distribute to target audiences.

2) Printed materials such as brochures, fliers, and yard signs. Open Arms has an existing volunteer base to help with the distribution of marketing materials.

Open Arms believes that success will breed success in this project. In 2022, with the hiring of a Licensing Specialist through the Bloomington office, Open Arms licensed five new families, two of which are in the process of being licensed. Also in 2022, Open Arms celebrated six adoptions with current foster families. Continued strategic planning, marketing, and fund development will be needed to sustain the foster program in future years. Open Arms has a three-man development team and a solid base of frequent donors. One staff member specializes in church relations. Retaining foster parents is another key to sustainability. To help meet the needs of the foster parents, Open Arms has a Foster Care Strategic Planning Team consisting of staff members and foster parents to ensure quality care for our foster families.

Thank you for this opportunity.

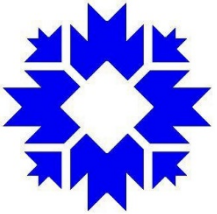
Hanlon, R., Feltner, A., Day, A., Vanderwill, L., Kim, J., & Dallimore, E. J. (2021). Systematic Review of Foster Parent Recruitment. *Child Welfare*, 99(1), 117–142.
<https://www.jstor.org/stable/48623713>

2023 Jack Hopkins Project Budget

Open Arms Christian Ministries, Inc.		Foster Parent Recruitment Initiative	
Total Project Cost		\$15,858.00	
	Totals	Other Sources	JHSS Grant
FUNDS	\$		
JHSS Grant			\$5,508.00
Production discount		\$300.00	
Donation		\$350.00	
Ind. Donation/ flash drives		\$500.00	
In-kind printing		\$600.00	
Sign sponsorship		\$600.00	
5k Fundraiser		\$8,000.00	
TOTAL PROJECT FUNDS FROM ALL SOURCES	\$15,858.00	\$10,350.00	\$5,508.00
EXPENSES			
Flash drives		\$500.00	
Marketing tools		\$1,250.00	
Video production		\$600.00	
324 recruitment hours			\$5,508.00
Foster parent referral incentive program		\$8,000.00	
TOTAL PROJECT EXPENSES	\$15,858.00	\$10,350.00	\$5,508.00

Open Arms Christian Ministries
Profit & Loss
January through December 2022

	<u>Jan - Dec 22</u>
Ordinary Income/Expense	
Income	1,909,474.12
Gross Profit	<u>1,909,474.12</u>
Expense	1,851,346.43
Net Ordinary Income	<u>58,127.69</u>
Other Income/Expense	-15,209.78
Net Income	<u><u>42,917.91</u></u>



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: PALS (People and Animal Learning Services)

Address:

7644 W. Elwren Rd. Bloomington, IN 47403

Phone: 812.336.2798

E-Mail: rachel@palstherapy.org

Website: www.palstherapy.org

President of Board of Directors: Alisha Schott

Name of Executive Director: Christine Herring

Phone: 812.336.2798

E-Mail: chris@palstherapy.org

Name of Grant Writer: Rachel Morrow

Phone: 812.336.2798

E-Mail: rachel@palstherapy.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
6	9	65

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

PALS promotes joy, quality of life, better health, and empowerment by providing therapeutic programs with horses.

By providing a caring, safe, and challenging environment, PALS will foster growth and individual achievement of all participants that will enable them to reach their highest potential.

PROJECT INFORMATION

Name of the project to be funded:

PALS Path Intl. Certified Instructors for Expanding Special Programs

Total cost of project: 22,400

Requested amount of Jack Hopkins funding: 22,4000

Number of City residents to be served by this project in 2023: 210

Number of clients to be served by this project in 2023: 250

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$22,400 for operational coverage of two part-time instructors to expand our special programs and services.

The Monroe County Health Ranking reports increases in behavioral risk factors including "poor mental health days" (13.2%), "poor physical health days" (14.3%), and "excessive drinking in adults" (20.2%). The Indiana Youth Institute has reported the number of children in need of services has almost doubled in the last decade.

The increasing need for social services that address these needs is reflected in our organization's roster. We are at full client capacity, with a growing waitlist of individual clients and partner organizations.

To address this need, we offer an Instructor in Training Program. Individuals train with our instructors to receive certification through the Professional Association of Therapeutic Horsemanship (PATH Intl.) PALS is fortunate to have two instructors-in-training who will be certified by June 2023 and will be ready to join our staff and instruct lessons and classes for 20 hours a week, each. These instructors will be able to address the growing need for equine assisted services, offering individual therapeutic and adaptive lessons as well as classes for partner organizations including Centerstone, Indiana Center for Recovery, and Amethyst House.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

7644 W Elwren Rd
Bloomington, IN 47403

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? *(e.g., salaries, rent, vouchers, etc),*

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: *(Indicate source, amount, and whether confirmed or pending):*

Program Income: Average of \$2660/week. This source would be confirmed with the increase in special programs and clients served.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

One year from the aquisition of funds to be drawn down on a quarterly basis. We anticipate a complete draw down of funds in April 2024, at which our program income and additional funding will continue to support this project.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

Our project will leverage matching funds including volunteer hours. At PALS, our adaptive lessons can have up to 3 volunteers engaged in each 1-hour session. Our current average of in-session volunteer hours a week is 63. With this new project, we would increase those volunteer hours by an average of 15 hours. At the national value of \$26.76/hour, this would bring PALS' volunteer resources to \$2,087.28 a week for 78 hours.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Certified Part-Time ESMHL Instructor	\$11,200
Priority #2	Certified Part-Time CTRI Instructor	\$11,200
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$22,400

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

PALS serves a diverse population of individuals addressing a variety of needs from physical and mental health needs, to emotional and social needs.
By implementing this project, we will be able to offer more ground group classes for at-risk youth, youth processing grief and trauma, individuals on their journey to addiction recovery, and individuals with autism spectrum disorder and other physical differences.
We partner with local organizations such as Centerstone, Indiana Center for Recovery, and Amethyst House, to reach these individuals and provide them with equine assisted services. We also work closely with clients' physicians and therapists to determine individualized program needs.

Sessions are lead by our Certified Therapeutic Riding Instructors and Equine Specialists in Mental Health and Learning. Equine Assisted Services have been proven to reduce stress and increase self-regulation, decrease feelings of depression and hopelessness and improve motor skills, trunk core strength, and respiratory control. Our clients have found reduction in abnormal muscle tone, increased ability to express thoughts and needs, and improved understanding of visual cues.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

By providing this one-time investment of operational funds, we would be able to offer new special programs and classes to local partners as well as individual lessons, creating a bridge to provide additional sustainable programming. These classes would bring in recurring program income. Additionally, through increased local partnerships, we would be able to apply for further collaborative grant funding to maintain our program costs and provide certain special programs at no cost to participants. Our individual donors are also inspired by growth and increased service for our local community. We would be further funded by individual giving.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

By caring for individuals, we care for our community as a whole. When we address the mental and physical needs of our community members, there is a long-lasting effect on the local quality of life. Care and compassion that is kindled in one individual spreads to their family, friends, and care-givers. The number of City residents to be served by this project (210) identifies the primary number of clients participating directly in our services. It's important to share that when our clients experience the benefits of equine assisted services, their families and care givers experience the benefits as well. Taking into account the extended reach of benefits, the number of City residents to be served could be up to approximately 800 individuals.

In 2022, PALS conducted client surveys to capture the positive effects of equine assisted learning. Our survey results included percentage changes in pre/post session emotions. Clients reported a 98% increase in feeling loved and a 94% increase of relaxation. It was also reported that clients experienced a 71% decrease in stress and sadness after a 1-hour session at PALS.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Our organization would identify the number of persons with new access to our special programs and services. We would also identify improved financial accessibility if we receive additional grant funding that allows certain programs to be offered at no cost to participants.

Additionally, we would continue to administer surveys to identify the immediate measure of success for our expanded programming. This would identify changes in each individual's mental, emotional, and physical needs before and after their lessons.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

PALS ICFR Pre/Post Session Emotions Survey Results 2022

Clients were asked to fill out a pre- and post-session worksheet which had various categories for them to report on their current emotional state. We have observations from 328 clients who attended sessions at PALS between April- October 2022. 183 clients (56%) reported attending a session at PALS in the past. 218 clients (66%) reporting have prior horse experience.

NOTABLE REDUCTIONS: (raw Ns)

60 fewer clients reported being tired after the session
58 fewer clients reported being anxious after their session.
27 fewer clients reported being depressed after their session.
61 fewer clients reported being stressed out after their session.

NOTABLE INCREASES: (raw Ns)

67 more clients reported being content after the session
115 more clients reported being relaxed after the session
82 more clients reported being happy after the session.
64 more clients reported being thankful after the session
54 more clients reported being loved after the session
51 more clients reported being playful after the session
78 more clients reported being calm after the session
53 more clients reported being fortunate/lucky after the session.

Percent changes in pre/post session emotions: ((after value-before value)/before value)*100
(these are overall trends and not snapshots of one person in one session)

SAD: -71%

FRUSTRATED: -58%

TIRED: -40%

ANGRY: -58%

TENSE: -62%

ANXIOUS: -62%

CONFUSED: -50%

HELPLESS: -56%

DEPRESSED: -55%

DISINTRESTED: -57%

SCARED: -77%

HURT: -35%

STRESSED: -71%

EXCITED: -7%

CONTENT: 64%

RELAXED: 94%

POSITIVE: 31%

STRONG: 38%

CONFIDENT: 49%

HAPPY: 71%

OPTOMISTIC: 19%

THANKFUL: 54%

LOVED: 98%

PLAYFUL: 67%

CALM: 55%

FORTUNATE/LUCKY: 50%

CONCLUSIONS:

PALS Changing Leads sessions can act as one tool to help clients reduce negative feelings and emotions and increase positive feelings and emotions. Clients reported large decreases in stress, sadness, and feeling scared and large increases in feeling loved and relaxed after their sessions.

2023 PALS Proposed Project Budget			
PALS (People and Animal Learning Services)		PALS PATH Intl. Certified Instructors for Expanding Special Programs	
TOTAL PROJECT COST			
		\$22,400	
	TOTALS	OTHER INCOME	JHSS GRANT
FUNDS			
JHSS Grant			\$22,400
Total Funds	22,400		22,400
EXPENSES			
Staff Time (Annual Cost of 1 Part-Time/20 Hours a Week at \$14/hr)			11,200
Staff Time (Annual Cost of 1 Part-Time/20 Hours a Week at \$14/hr)			11,200
Total Project Expenses			22,400
<i>After grant funds have been drawn down, this project will be self-funded through program income.</i>		<i>Weekly Program Income from 2 Part-Time Instructor Services</i>	\$2660/Week

People and Animal Learning Services

Profit & Loss

02/27/23

January through December 2022

Accrual Basis

	<u>Jan - Dec 22</u>
Ordinary Income/Expense	
Income	
4000 · Program Income	147,655.00
4100 · Facility Income	34,094.74
430.2 · Unsolicited	6,814.19
430.3 · Third Party Fundraising	1,472.30
430.5 · Memorial Contributions	114.26
430.6 · Corporate Sponsorship	13,700.00
4300 · Unrestricted Donations	137,115.63
470 · In-Kind Income	101,713.68
4999 · Accom. Purpose Rest Releas...	47,340.89
Total Income	<u>490,020.69</u>
Gross Profit	490,020.69
Expense	
Bad Debt	2,210.00
Programs-Delivering Services	73.02
600 · Personnel	258,567.73
66910 · Bank Service Charges	19.00
700 · Program Support	52,542.25
702 · Facility	52,209.11
712 · Advertising	1,968.35
713 · Promotional Items	1,910.02
715 · Loan Interest	12,774.94
780 · Special Events	6,678.30
Total Expense	<u>388,952.72</u>
Net Ordinary Income	101,067.97
Other Income/Expense	
Other Income	
Product Sales	1,392.54
Reimbursement Items	1,727.19
Sale of Assets	4,100.00
440 · Event Income	14,139.06
450 · Miscellaneous Income	763.16
460.3 · House Rental	5,000.00
Total Other Income	<u>27,121.95</u>
Other Expense	
Other Expenses	3,802.00
Rental House Expenses	3,153.10
669. · Reconciliation Discrepancies	17,895.44
978 · Depreciation	25,130.00
Total Other Expense	<u>49,980.54</u>
Net Other Income	<u>-22,858.59</u>
Net Income	<u><u>78,209.38</u></u>

People and Animal Learning Services

Balance Sheet

02/27/23

As of February 27, 2023

Accrual Basis

	Feb 27, 23
ASSETS	
Current Assets	
Checking/Savings	
1030 · Petty Cash	115.25
1050 · ONB Checking	42,675.87
1100 · FF Checking-Operating Acct	39,698.57
Total Checking/Savings	82,489.69
Accounts Receivable	
1250 · Accounts Receivable	950.00
Total Accounts Receivable	950.00
Other Current Assets	
1260 · Undeposited Funds	1,713.25
Total Other Current Assets	1,713.25
Total Current Assets	85,152.94
Fixed Assets	
150.3 · Program Equipment	62,636.52
1500 · Property Improvements	
1501 · Outdoor Arena	4,265.00
1502 · Parking Lot	28,002.07
1503 · Sensory Trail	67,543.45
Total 1500 · Property Improvements	99,810.52
1510 · Furniture and Fixtures	1,699.96
1520 · Buildings - Elwren Road	621,695.05
1530 · House - Elwren Road	120,858.00
1540 · Land Elwren Road	194,142.00
1550 · Facility Equipment	6,500.00
1560 · Horses	38,800.00
1800 · Accum Depreciation Building	-276,530.00
1810 · Accum Depreciation Equipment	-24,029.00
Total Fixed Assets	845,583.05
TOTAL ASSETS	930,735.99
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
2010 · First Financial CC 5234	2,666.28
Total Credit Cards	2,666.28
Other Current Liabilities	
2200 · Payroll Tax Liabilities	
2230 · IN Income / Local Taxes	1,028.21
2240 · IN Unemployment Tax	222.16
Total 2200 · Payroll Tax Liabilities	1,250.37
2300 · Benefit Liabilities	
2330 · Company Contributions IRA	-126.45
2340 · Simple IRA Contribution	-129.23
Total 2300 · Benefit Liabilities	-255.68

People and Animal Learning Services

Balance Sheet

As of February 27, 2023

02/27/23

Accrual Basis

	Feb 27, 23
2400 · Unearned Income	
Summer Camps	8,100.00
Total 2400 · Unearned Income	8,100.00
Total Other Current Liabilities	9,094.69
Total Current Liabilities	11,760.97
Long Term Liabilities	
2700 · Bltg City Loan - RRF	19,920.21
2710 · Mortgage-FF bank AKA Mainso...	301,707.59
2720 · EIDL LOAN	145,077.00
Total Long Term Liabilities	466,704.80
Total Liabilities	478,465.77
Equity	
3000 · Opening Balance Equity	-266.65
3200 · Retained Earnings	492,041.07
3400 · Restricted Donations	
3407 · Veteran Scholarships	-25,875.63
Total 3400 · Restricted Donations	-25,875.63
3500 · Donor Restricted Funds	
3510 · Facility	
3511 · Barn Expenses	85.82
3512 · Hay	1,806.34
3510 · Facility - Other	500.00
Total 3510 · Facility	2,392.16
3520 · General Program Services	
3522 · Staff Dinner	152.64
Total 3520 · General Program Services	152.64
3530 · Client Scholarships	
Silver Spurs	980.00
Therapeutic	3,875.00
Total 3530 · Client Scholarships	4,855.00
3550 · Grants	
3551 · Smithville - Horses - 2022	8,500.00
3550 · Grants - Other	100.00
Total 3550 · Grants	8,600.00
3570 · Horse Sponsorships	
3571 · Big D	1,930.00
3573 · Daisy Mae	150.00
3574 · Nemo	18.00
3575 · Pistol	50.00
3577 · Tank	511.55
3578 · Bella	255.93
3579 · Frankie	128.12
Total 3570 · Horse Sponsorships	3,043.60
Total 3500 · Donor Restricted Funds	19,043.40
Net Income	-32,671.97
Total Equity	452,270.22
TOTAL LIABILITIES & EQUITY	930,735.99

Indiana Department of Revenue
General Sales Tax Exemption Certificate

Indiana registered retail merchants and businesses located outside Indiana may use this certificate. The claimed exemption must be allowed by Indiana code. Exemption statutes of other states are not valid for purchases from Indiana vendors. **This exemption certificate can not be issued for the purchase of Utilities, Vehicles, Watercraft, or Aircraft.** Purchaser must be registered with the Department of Revenue or the appropriate taxing authority of the purchaser's state of residence.

Sales tax must be charged unless all information in each section is fully completed by the purchaser. Purchasers not able to provide all required information must pay the tax and may file a claim for refund (Form GA-110L) directly with the Department of Revenue.

Section 1 (print only)

Name of Purchaser People & Animal Learning Services (PALS)

Business Address PO Box 1033 City Bloomington State IN Zip 47402

Purchaser must provide minimum of one ID number below.*

Provide your Indiana Registered Retail Merchant's Certificate
TID and LOC Number as shown on your Certificate.....

	TID# (10 digits)	LOC# (3 digits)
If not registered with the Indiana DOR, provide your State Tax ID Number from another State.....	<u>0108218783</u>	<u>Indiana</u>
*See instructions on the reverse side if you do not have either number.	State ID#	State of Issue

Section 2

Is this a blanket purchase exemption request or a single purchase exemption request? (check one)

Description of items to be purchased. _____

Section 3

Purchaser must indicate the type of exemption being claimed for this purchase. (check one or explain)

Sales to a retailer, wholesaler, or manufacturer for **resale** only.

Sale of manufacturing machinery, tools, and equipment to be used directly in **direct production**.

Sales to **nonprofit organizations** claiming exemption pursuant to Sales Tax Information Bulletin #10.
(May not be used for personal hotel rooms and meals.)

Sales of tangible personal property predominately used (greater than 50 percent) in providing **public transportation** - provide USDOT#. A person or corporation who is hauling under someone else's motor carrier authority, or has a contract as a **school bus operator**, must provide their SS# or FID# in lieu of a State ID# in Section #1. USDOT# _____

Sales to persons, occupationally engaged as farmers, to be used directly in production of **agricultural** products for sale.
Note: A farmer not possessing a State Business License# may enter a FID# or a SS# in lieu of a State ID# in Section #1.

Sales to a **contractor** for exempt projects (such as public schools, government, or nonprofits).

Sales to **Indiana Governmental Units** (agencies, cities, towns, municipalities, public schools, and state universities).

Sales to the **United States Federal Government** - show agency name. _____
Note: A U.S. Government agency should enter its Federal Identification Number (FID#) in Section #1 in lieu of a State ID#.

Other - explain. _____

Section 4

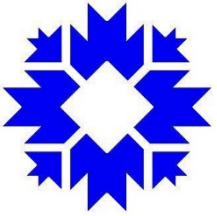
I hereby certify under the penalties of perjury that the property purchased by the use of this exemption certificate is to be used for an exempt purpose pursuant to the State Gross Retail Sales Tax Act, Indiana Code 6-2.5, and the item purchased is not a utility, vehicle, watercraft, or aircraft.

I confirm my understanding that misuse, (either negligent or intentional), and/or fraudulent use of this certificate may subject both me personally and/or the business entity I represent to the imposition of tax, interest, and civil and/or criminal penalties.

Signature of Purchaser Susan O. Carter Date 1-26-2021

Printed Name SUSAN O. Carter Title Executive Director

The Indiana Department of Revenue may request verification of registration in another state if you are an out-of-state purchaser.
Seller must keep this certificate on file to support exempt sales.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Planned Parenthood Great Northwest, Hawai'i, Alaska, Indiana, Kentucky

Address:

200 S. Meridian St., Ste 400 Indianapolis, IN 46225

Phone: (317) 210-9333

E-Mail: Steven.Conrad@ppgnaik.org

Website: www.ppgnaik.org

President of Board of Directors: Michael Carter, Jr.

Name of Executive Director: Rebecca Gibron

Phone: (206) 861-7511

E-Mail: Rebecca.Gibron@ppgnaik.org

Name of Grant Writer: Steven Conrad

Phone: (317) 210-9333

E-Mail: Steven.Conrad@ppgnaik.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
422	85	1,075

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Planned Parenthood Great Northwest, Hawai'i, Alaska, Indiana, Kentucky (PPGNHAIK) is a leader in reproductive health care, rights, and education in Alaska, Hawai'i, Idaho, Indiana, Kentucky, and western Washington. We are unwavering in our belief that all people deserve high-quality, affordable health care. We're tireless in our efforts to provide education and information so people can make their own health decisions. We proudly fight for people to be able to get the sexual and reproductive health services they need. We do all of this because we care passionately about helping people lead healthy lives. Our mission: "Together we advocate, educate, and provide exceptional health care supporting sexual health, wellness, and reproductive freedom — without judgment, without fear, without fail."

PROJECT INFORMATION

Name of the project to be funded:

Safety-Net Family Planning Services

Total cost of project: \$50,500

Requested amount of Jack Hopkins funding: \$7,500

Number of City residents to be served by this project in 2023: 76

Number of clients to be served by this project in 2023: 101

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

PPGNHAIK respectfully requests a grant of \$7,500 to provide family planning services on a sliding-scale for patients who are uninsured, under-insured, and/or living at or below 150 percent of the federal poverty level. The safety-net services grant funding will help provide are: (1) long-acting reversible contraceptives (LARCs), like intrauterine devices (IUDs) and birth control implants; (2) contraceptives used on a schedule, like Depo-Provera shots, vaginal rings, patches, and birth control pills; (3) contraceptives used every time, like condoms and spermicide; and (4) emergency contraception.

PPGNHAIK is Bloomington's leading provider of safety-net family planning and sexual health services, and many of our patients need financial assistance to access care. Over the past 12 months, PPGNHAIK served 2,956 unduplicated patients at our Bloomington health center, of whom: 63 percent reported an annual income at or below 150 percent of the federal poverty level; and 46 percent were uninsured or on Medicaid. PPGNHAIK provided \$395,241 worth of discounted services to Bloomington patients this past year, which included \$50,302 worth of subsidized contraception. The demand for safety-net family planning services in Bloomington is growing, and PPGNHAIK's ability to meet the need is dependent on philanthropic support. Thank you for your consideration of a grant.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

421 S. College Ave.
Bloomington, IN 47403

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use?

Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Individual Donors - \$28,000 - Pending (ongoing, annual fundraising)
Sophia Travis Community Service Grant - \$5,000 - Confirmed
Bloomington Township Trustee - \$5,000 - Confirmed
Wahl Family Charitable Trust - \$5,000 - Confirmed

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

If awarded a grant, PPGNHAIK will create a special JHSSF billing code within our electronic medical records system. Our Bloomington health center manager will track usage of the discount code. Patients are provided financial assistance on a sliding-scale basis, and PPGNHAIK will apply the grant discount code as needed for qualifying patients. PPGNHAIK will then redact HIPAA-protected information and submit electronic medical records with claims for reimbursement pursuant to the claims schedule. Once the discount code has been used to subsidize care up to \$7,500, PPGNHAIK will submit our final claim, final report, and we will remove the discount code from our system.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

PPGNHAIK continuously fundraises for patient financial assistance in Bloomington and at all our health center locations. The majority of philanthropic support for patient financial assistance comes from individual donors throughout the year. PPGNHAIK provides patient financial assistance on an ongoing basis as we secure philanthropic support.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

PPGNHAIK utilizes grants from the City of Bloomington Common Council to leverage other grants and gifts from supporters in Monroe County. Many supporters want to see that we receive Council support when making their contributions. Furthermore, PPGNHAIK retains many patients with private insurance who once relied on us for grant-funded assistance. Our “Patient Supporter Campaign” teaches folks that private insurance reimbursements greatly support our ability to subsidize care for patients who are uninsured. These formerly uninsured patients choose to continue their care at Planned Parenthood after obtaining insurance as a way to financially support us.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	LARCs (IUDs, Implants)	\$5,000
Priority #2	Contraception used on a schedule (the pill, patches, injections, etc.)	\$1,500
Priority #3	Contraception used every time (condoms/barriers, spermicide, etc.)	\$500
Priority #4	Emergency contraception	\$500
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$7,500

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Within the Service Community Assessment of Needs, there are several health, social, and economic outcomes indicating a lack of equitable access to family planning services in Monroe County. In 2022, the Monroe County chlamydia infection rate was 616.4 cases per 100,000 people, which is higher than both the state and national average. Monroe County performs better than most Indiana counties regarding teen birth and unintended pregnancy (thanks to safety-net providers like PPGNHAIK); however, negative sexual and reproductive health outcomes are impacting Black, Indigenous, and/or People of Color (BIPOC) residents at disproportionately high rates. Compared to their white peers, BIPOC youth and young adults in Monroe County experience almost twice the risk for unintended pregnancy and HIV/STI incidence. Furthermore, the 2022 childhood poverty rate remains high at 14 percent; the single-parent household rate is 25 percent; 10 percent of adults in Monroe County are uninsured; and 7 percent of youth are uninsured.

Income and insurance-status remain significant barriers to care for folks trying to access effective and consistent contraception. For Monroe County to achieve its health and economic equity goals, it is imperative that all people - regardless of their race, income, or insurance-status - have access to family planning services.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

PPGNHAIK is seeking operational support to cover the cost of family planning services for patients who are uninsured and/or cannot afford to pay. PPGNHAIK continuously fundraises for patient financial assistance. The need for subsidized services usually outweighs our available grant/donor funds; nevertheless, we always provide care to patients no matter their ability to pay and no matter our current balance of philanthropic support. Maintaining a net-income neutral health center operation is challenging. Our six-state-wide merger in 2021 helped us gain better economies of scale in Indiana, but we were still forced to close five health centers last year.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

In addition to the people PPGNHAIK serves directly, a family planning safety net is imperative for any community to achieve its broader health and economic equity goals. Decades of research prove that young people who can plan their pregnancies and/or strategically space their pregnancies are significantly more likely to complete high school, pursue higher education, participate in the workforce, establish stable and supportive relationships, and achieve or maintain economic stability. Investing in sexual health and family planning is an investment in the human capital of both adults and children. Research has proven that communities with far-reaching family planning programs have lower rates of unintended pregnancy; lower teen birth rates; lower abortion rates; fewer single-parent households; and lower rates of maternal and infant mortality. Communities with far-reaching family planning programs experience greater family stability; lower childhood poverty rates; higher educational attainment; and greater workforce participation. Ultimately, communities with far-reaching family planning programs have greater household incomes; more family resources for children; and more community resources for children and families. By lowering rates of unintended pregnancy and teen birth, PPGNHAIK helps people create a healthier, wealthier, and more resilient future for themselves.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Complemented by PPGNHAIK's other sources of funding for patient financial assistance, this grant will help us accomplish the following:

- 1) ~45 patients will receive financial assistance to access LARCs;
- 2) ~36 patients will receive financial assistance to access contraception used on a schedule;
- 3) ~10 patients will receive financial assistance to access contraception used every time; and
- 4) ~10 patients will receive financial assistance to access emergency contraception.

PPGNHAIK uses NextGen Healthcare Information software to maintain our electronic medical records. PPGNHAIK will be able to report exactly who (non-HIPAA protected information) is served by this grant.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

PPGNHAIK can ensure that no grant dollars will be used to subsidize the cost of abortion care. PPGNHAIK's electronic medical records and billing system has unique discount codes that can only be applied by certain health centers and for certain health services. If awarded a grant, a JHSSF code will be created that can only be used on contraception for patients at our Bloomington health center.

At the time of this grant proposal, Indiana Senate Bill 1 is enjoined and PPGNHAIK is providing abortion care in Bloomington. Should the Indiana Supreme Court allow Senate Bill 1 to become law, PPGNHAIK's Bloomington health center will continue to operate and provide the full range of contraception and sexual health services. We saw the public demand for LARCs and emergency contraception skyrocket after the Dobbs v. Jackson Women's Health Organization decision last summer. Providers were buying contraceptive supplies in bulk; individuals began hoarding emergency contraception; and our health center struggled to maintain supplies. No matter the final disposition of Senate Bill 1, PPGNHAIK is grateful for your consideration of a grant that will help our most vulnerable community members achieve their family planning goals during this scary, unpredictable time.

2023 Jack Hopkins Project Budget			
Planned Parenthood		Safety-Net Family Planning Services	
Total Project Cost		\$50,500	
	Totals	Other Sources	JHSS Grant
FUNDS			
JHSS Grant			\$7,500
Other Grants		\$15,000	
Individual Donors		\$28,000	
PPGNHAIK		In-Kind (clinician wages, equipment, health center utilities, etc.)	
TOTAL PROJECT FUNDS	\$50,500	\$43,000	\$7,500
EXPENSES			
Office Equipment		In-Kind (PPGNHAIK already owns an ultrasound, exam tables, etc.)	
Staff Time		In-Kind (PPGNHAIK already employs a clinical team in Bloomington)	
LARC insertion procedures		\$15,000	
LARC devices		\$23,000	\$5,000
Contraceptives used on a schedule		\$3,000	\$1,500
Contraceptives used every time		\$1,000	\$500
Emergency contraceptives		\$1,000	\$500
TOTAL PROJECT EXPENSES	\$50,500	\$43,000	\$7,500

PPGNHAIK
Statement of Revenues and Expenditures - S Op Stmt - PPGNHAIK vs Budget
From 12/1/2022 Through 12/31/2022

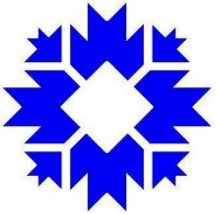
(In Whole Numbers)

	Current Year Actual	YTD Budget	YTD Budget Variance
SUPPORT AND REVENUE:			
Support			
Contributions	19,393,900.00	14,995,879.00	4,398,020.00
Merger Net Asset Contribution	0.00	42,479.00	(42,479.00)
Use of Restricted	<u>2,876,479.00</u>	<u>3,520,332.00</u>	<u>(643,852.00)</u>
Total Support	22,270,379.00	18,558,690.00	3,711,689.00
Revenue			
Family Planning - Medicaid and Take Charge	8,065,542.00	8,336,636.00	(271,094.00)
Contraceptives - Medicaid and Take Charge	5,622,604.00	6,232,630.00	(610,026.00)
AB & Procedures - Medicaid and Take Charge	7,662,405.00	7,127,464.00	534,941.00
Family Planning - Insurance	9,573,310.00	11,075,050.00	(1,501,740.00)
Contraceptives - Insurance	8,401,081.00	9,594,209.00	(1,193,128.00)
AB & Procedures - Insurance	6,296,600.00	5,914,866.00	381,734.00
Family Planning - Selfpay	5,308,208.00	4,735,492.00	572,716.00
Contraceptives - Selfpay	2,012,253.00	2,620,064.00	(607,811.00)
AB & Procedures - Selfpay	8,013,337.00	6,537,860.00	1,475,477.00
Contractual Allowance - Medicaid and Take Charge	(7,652,605.00)	(8,373,573.00)	720,967.00
Contractual Allowance - Insurance	(9,732,768.00)	(9,981,947.00)	249,180.00
Selfpay Revenue Adjustments	(4,876,666.00)	(2,564,756.00)	(2,311,910.00)
Federal Title X	1,646,053.00	2,472,001.00	(825,948.00)
State Title X	10,232,653.00	9,775,000.00	457,653.00
Federal Education Grants	105,539.00	104,000.00	1,539.00
Investment/Interest	1,605,097.00	1,674,564.00	(69,467.00)
Other Income	6,283,205.00	6,788,068.00	(504,863.00)
Total Revenue	<u>58,565,848.00</u>	<u>62,067,627.00</u>	<u>(3,501,779.00)</u>
Total SUPPORT AND REVENUE:	<u>80,836,227.00</u>	<u>80,626,317.00</u>	<u>209,910.00</u>
EXPENSE:			
Salaries & Professional Fees			
Salary & Fringe	43,231,766.00	44,128,139.00	896,373.00
Professional Fees	3,890,012.00	3,717,275.00	(172,737.00)
Professional Liability Insurance	<u>655,070.00</u>	<u>598,244.00</u>	<u>(56,827.00)</u>
Total Salaries & Professional Fees	47,776,849.00	48,443,658.00	666,809.00
Supplies & Equipment			
Cost of Supply Sales	7,472,800.00	8,395,371.00	922,571.00
Medical Supplies	1,067,411.00	1,468,268.00	400,857.00
Other Supplies	3,146,193.00	2,671,257.00	(474,936.00)
Equipment	1,101,029.00	1,173,364.00	72,335.00
Phone	<u>966,599.00</u>	<u>866,777.00</u>	<u>(99,822.00)</u>
Total Supplies & Equipment	13,754,032.00	14,575,037.00	821,005.00
Other Expenses			
Postage & Shipping	468,586.00	428,946.00	(39,640.00)
Advertising & Direct Mail	3,006,099.00	2,812,374.00	(193,725.00)
Printing & Copying	71,737.00	37,127.00	(34,609.00)
Travel & Training	674,247.00	913,818.00	239,571.00
Dues	2,706,858.00	2,775,715.00	68,857.00
Occupancy	5,014,683.00	4,216,415.00	(798,268.00)
Other Operating Expenses	1,692,916.00	2,932,633.00	1,239,716.00
Depreciation	2,097,313.00	2,104,058.00	6,745.00
Bad Debt	<u>2,428,130.00</u>	<u>313,423.00</u>	<u>(2,114,707.00)</u>
Total Other Expenses	<u>18,160,570.00</u>	<u>16,534,509.00</u>	<u>(1,626,061.00)</u>
Total EXPENSE:	<u>79,691,451.00</u>	<u>79,553,204.00</u>	<u>(138,247.00)</u>
EXCESS/(DEFICIT)	<u>1,144,776.00</u>	<u>1,073,113.00</u>	<u>71,663.00</u>

PPGNHAIK
Balance Sheet
12/31/22

(In Whole Numbers)

	Y-T-D	Prior Year
Assets		
Current Assets		
Cash	7,130,667.00	1,786,961.00
Medicaid and Take Charge Patient Fees Rec	3,319,550.00	2,388,498.00
Other Patient Fees Receivable	(564,275.00)	1,370,270.00
Other Government Receivables	1,220,077.00	659,002.00
Other Receivables	2,602,402.00	2,295,528.00
Pledges Receivable	1,600,232.00	3,771,761.00
Inventory	2,781,013.00	2,854,515.00
Supplies	545,363.00	700,494.00
Prepaid Expenses and Deposits	<u>940,577.00</u>	<u>925,732.00</u>
Total Current Assets	19,575,605.00	16,752,761.00
Long- Term Investments	44,432,026.00	50,719,448.00
Property and Equipment		
Land	12,632,312.00	12,742,812.00
Buildings & Improvements	23,869,940.00	24,328,788.00
Furniture and Equipment	14,655,655.00	13,326,675.00
Leasehold Improvements	9,276,978.00	9,335,255.00
Less Accumulated Depreciation	(22,771,120.00)	(20,974,404.00)
Construction in Process	<u>16,515.00</u>	<u>672,305.00</u>
Total Property and Equipment	<u>37,680,280.00</u>	<u>39,431,430.00</u>
Total Assets	<u>101,687,912.00</u>	<u>106,903,639.00</u>
Liabilities and Fund Balance		
Liabilities		
Accounts Payable	3,648,248.00	5,186,025.00
Accrued Payroll and Others	164,538.00	1,520,204.00
Bank Notes Payable	16,175,786.00	16,477,931.00
Estimated Liabilities	<u>1,890,460.00</u>	<u>2,487,271.00</u>
Total Liabilities	21,879,033.00	25,671,430.00
Fund Balances		
Beginning Balances	81,232,209.00	81,232,209.00
Current YTD Net Income		
Gain/Loss on Disposal of Fixed Assets	558,396.00	0.00
Other	(1,981,727.00)	0.00
Total Current YTD Net Income	<u>(1,423,330.00)</u>	<u>0.00</u>
Total Fund Balances	<u>79,808,879.00</u>	<u>81,232,209.00</u>
Total Liabilities and Fund Balance	<u>101,687,912.00</u>	<u>106,903,639.00</u>



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Bloomington St. Vincent de Paul serving Monroe County

Address:

1413 East 17th Street, Bloomington, IN 47408

Phone: (812) 961-1510

E-Mail: info@bloomingtonsvdp.org

Website: https://www.svdpbloomington.org/

President of Board of Directors: We have a slate of officers, but no Board

Name of Executive Director: Scott Alber (President)

Phone: (812) 322-1093

E-Mail: salber@bloomingtonsvdp.org

Name of Grant Writer: Jo Gilbertson and Mary Jean Regoli

Phone: (812) 219-5566; (812) 322- 5345

E-Mail: jo_gilbertson_503@comcast.net; mjregoli@outlook.com

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	70

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The Society of St. Vincent de Paul is an all-volunteer, non-profit, 501(c)(3) organization serving those in need in Bloomington and Monroe County, Indiana without regard to religion, gender, sexual orientation, race, or ethnicity. Our local organization began in 1992, primarily providing donated furniture to families. Now we meet clients person-to-person, assisting with resource materials, rent and utility bills, rent deposits, furniture and appliances, medical co-pays, and emergency vehicle assistance. We provide safety-net services to families and individuals in our community who are suffering, forgotten, or deprived—the working poor, the homeless, those who have been incarcerated, and all people living on the margins of society. We seek a solution to help those in need to pay rent or rent deposits to secure housing. The help given is based on the need of the client and the resources available. We require no faith-based test; we are open to all.

PROJECT INFORMATION

Name of the project to be funded:

St. Vincent de Paul Housing Stability Program

Total cost of project: \$80,000

Requested amount of Jack Hopkins funding: \$30,000

Number of City residents to be served by this project in 2023: 100 households (240 individuals)

Number of clients to be served by this project in 2023: 433 households (1,039 individuals)

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We request \$30,000 to assist the vulnerable population in the city of Bloomington to pay rent and rent deposits. Our maximum financial assistance to clients is \$150 every six months. Our church donations, which provide the bulk of our recurring funding, are down. Through the pandemic, by securing foundation, United Way, and city grants, we were able to provide additional funds to help families through those challenging times. Yet we continue to witness need that surpasses our standard financial assistance to enable people to access housing and remain in their homes. With this grant funding we will pay up to \$300 to help families stabilize their housing situation. St. Vincent de Paul is the only organization in our community with a program to provide rent deposits for those in need! One client, "Marie," works at Cook Medical. Her 12 year old brother and her mother live with her now. Marie lost time working due to caring for her mother recovering from open heart surgery. The mother receives no income; the brother is in school. Marie needed rent assistance and we were able to pay the remaining amount due to stop any warning of eviction.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

N/A

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? *(e.g., salaries, rent, vouchers, etc),*

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: *(Indicate source, amount, and whether confirmed or pending):*

We have a grant for \$20,000 from the Good Shepherd Fund at the Catholic Foundation to be used for both rent and utility assistance. We also receive funds from individual donors. The amount of these funds varies from year to year. Of the \$65,639 that we disbursed to clients for rent and rent deposit assistance in FY2022, 47% came from individual donors and 53% came from grants.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will submit claims periodically as checks clear the bank (necessary for documentation) and will draw down by December 8, 2023.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

We work with other agencies, organizations, and churches to support the needs of our clients. Salvation Army, Monroe County United Ministries, the Township Trustees, the three local Catholic churches, St. Thomas Lutheran Church, First United Church, and Sherwood Oaks Christian Church share their resources when they are able, while identifying and sending clients to us on a regular basis. We also receive many clients through word of mouth among those in need. Our organization is comprised of 70 recurring volunteers who work efficiently to determine client needs, verify their information, and provide the best assistance possible with the resources available.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Assist 100 households with rent or rent deposit	\$30,000
Priority #2	With partial funding, we would help fewer families.	
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$30,000

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

The 2020 Service Community Assessment of Needs (SCAN) data for Monroe County reports that the percent of people living in poverty in Monroe County has increased from 16.7% in 2010 to 21.6% in 2017.

The City of Bloomington Housing and Neighborhood Development Department 2020-2024 Consolidated Draft Plan indicates the most significant housing issue was cost burden. A household is cost burdened if it spends between 30-50% of its income on housing, and severely cost burdened if it spends more than 50% of its income. 28.9% of Bloomington households are severely cost burdened, while an additional 14.7% experience cost burden.

Cost burden and severe cost burden disproportionately affect households with incomes below 80% of the Median Family Income (MFI). For example, 72.6% of households earning 30% of MFI or less are severely cost burdened. Elderly, small family, and single person households face similar rates of housing problems at incomes of 50% MFI and below.

According to the Consolidated Plan, there are 13,065 households earning 0-50% HUD-adjusted Median Family Income (HAMFI) and 5,735 housing units affordable to households at those income levels. More than twice as many need housing than there are affordable units for those at this low-income level.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This will be a bridge to assist people who have substandard housing or who face eviction. They need rent deposit funds when new housing is located or rent to help keep them in their home. Less than 10% of rentals in Bloomington are under \$1,000 a month. According to the Harvard Joint Center for Housing Studies, renters in the Bloomington Metropolitan Statistical Area struggle more with high-cost burdens than renters in other areas in Indiana. In Bloomington, nearly six in 10 renters are classified as cost-burdened, meaning they spend more than 30% of their income on housing. (Herald-Times, 8/10/2022)

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

The U.S. Interagency Council on Homelessness describes how housing is a core social determinant of personal health and well-being. “A body of evidence indicates that when people—both adults and children alike—experience housing instability or homelessness, their prospects for future educational attainment, employment growth, health stability, and family preservation are significantly reduced.” (The Importance of Housing Affordability and Stability for Preventing and Ending Homelessness, May 2019)

Our project addresses a pressing need to secure stable housing: rent deposits and rent payments. From October 2021 to September 2022, St. Vincent de Paul granted 879 requests for assistance with \$187,647 total financial aid given. 37% of financial aid was for rent (238 families) and rent deposits (63 families.) The need exceeded what we could provide. We work diligently to acquire external grants to augment these funds including a \$20,000 grant from The Good Shepherd Fund at The Catholic Foundation for rent and utilities. Funds received from The Catholic Foundation in October, 2022 were dispersed in three months. This \$30,000 grant would enable us to increase our aid to \$300 for city residents, providing a greater impact for families facing challenges in securing stable housing.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The effectiveness of this program will be measured by the number of clients who were able to secure housing or to stay in their homes due to the \$300 added monies the grant would supply. We will see if the additional monetary support helped to keep them sheltered and had a positive impact on their household economic conditions.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

People in need contact us directly, or the Township Trustees, Monroe County United Ministries, 211, the Salvation Army, and other agencies, as well as previous clients recommend St. Vincent de Paul to our clients as a place to receive assistance for utilities, as well as other bills. The potential client leaves a voice to text message with name and phone number. The Phone Volunteer returns the call and asks for date of birth, address, and the need from the client. We will screen potential clients to determine their need for rent or rent deposit assistance, city of residence, income, and other information to evaluate the appropriate use of these grant funds. If the client resides within Bloomington, a Home Visitor is assigned to call and schedule an interview with that individual. Due to COVID-19, the Home Visitor does the interview via phone or facetime, if the client has such a phone.

It is during the interview that our St. Vincent de Paul member gathers information about the family and their circumstances:

- The number in the household
- Who provides income to the family (including SS, SSI, SSDI, pensions, jobs, child support paid out or coming in)
- The amount of income from each family member
- Is the client currently receiving assistance through Public Housing or Section 8
- Has the client been to their Township Trustee, and after that, Monroe County United Ministries, Salvation Army, church calls, and the results of such contacts
- If they have not contacted this list of places to gain help, we ask that they do so.
- Their expenses for utilities, rent, and other bills.

Please see attached Screening Application.

We have a referral and screening process in place that ensures equitable distribution of funds: The Home Visitor submits a Client Report electronically to the Treasurer and President. This report includes interview responses and the Home Visitor determination of the level of assistance we will provide after information is verified.

BLOOMINGTON ST. VINCENT de PAUL SERVING MONROE COUNTY
2023 Jack Hopkins Social Services Grant Opportunity

FY2023 Proposed Project Budget for Client Rent and Rent Deposits

Total Project Cost: \$80,000

	<u>Total Project</u>	<u>Internal</u>	<u>Other Grants</u>	<u>JHSS</u>
REVENUE				
JHSS Grant		\$ 0	\$ 0	\$30,000
Other Grants		0	6,000	0
Internal Sources		<u>44,000</u>	<u>0</u>	<u>0</u>
TOTAL FUNDS	\$80,000	\$44,000	\$6,000	\$30,000
EXPENSES				
Rent Assistance		\$35,000	\$6,000	\$25,000
Rent Deposit Assistance		<u>9,000</u>	<u>0</u>	<u>5,000</u>
TOTAL COSTS	\$80,000	\$44,000	\$6,000	\$30,000

BLOOMINGTON ST VINCENT de PAUL SOCIETY SERVING MONROE COUNTY
Report on Fiscal Year-End 2022

YEAR-END REPORT

Overall, the Conference ended the year with a modest surplus of \$11,702 on total revenues of \$239 thousand across all funds. The General Operating Fund recorded a surplus of \$26,541, while the cash/restricted funds overall were reduced by \$14,839.

The General Operating Fund was covered in detail in the last meeting during the discussion of the budget for the 2022-23 fiscal year. In summary, there was a surplus of \$26,541, the result of generous donations, a very successful Hog Roast, and reduced client aid over the year because of grant funds.

Cash/Restricted Accounts: These accounts are not budgeted but rather controlled by the balances and the uses for which they were awarded or allocated.

- The Appliance Center primarily provided subsidies to clients purchasing new or used washer or dryers. A small amount of the expenditures was for dryer parts to fix up donated units for clients.
- The Bed Bug account had little activity, spending less than \$100 for special sheets. The balance of the account was transferred into the Furniture Special Projects account.
- The Bob Muldoon Fund benefited from both individual and family contributions and from a large gift from the Tarzian Foundation. Funds were used to assist clients with unusually large need, usually with utilities or rent.
- The Catholic Foundation third grant was received and fully used for rent or utilities for several clients.
- The Furniture Special Projects was active used during FY22. Former member and donor Donald van Armand and his son donated most of the funds received. Most of the usage was to purchase beds dressers and to provide maintenance for the warehouse trucks.
- Employees of a local apartment complex that houses several of our clients recommended our Society to receive a grant from the foundation supported by their owner corporation. A grant of \$7,500 was the result. These funds were received and fully expended during the fiscal year for rent support for clients.
- The local group Fifty Plus Men Who Care awarded us a \$3,300 grant for rent, rent deposits, and utilities. The funds were quickly used accordingly.
- The Jack Hopkins account saw the end of one grant and the beginning of another during the 2022-23 fiscal year. The amount expected at the end of the preceding fiscal year was deposited during 2021-22 and new grant activity commenced in June of 2022. The grant should be used up by December of 2022.
- The rent deposits account was funded during FY22 from a distribution from the Tarzian Foundation gift. These funds supplemented internal fund allocations from prior years.
- The Sophia Travis grant was finally used up during the year. The decision was made not to request a new grant during the 2021-22 fiscal year.
- Since the last externally-funded grant for vehicle assistance, this program has been funded by allocations of internal funds (nearly \$6,000 during FY22) and by the donations of vehicles to the SVdP Council for our benefit (almost \$5,000 during FY22). These funds were augmented by an allocation of \$7,500 from the Tarzian Foundation.

- A United Way grant awarded toward the end of FY21 for vehicle assistance. These funds were exhausted by March.

	9/30/2021		Disburse-	Net	9/30/2022
	<u>Balances</u>	<u>Receipts</u>	<u>ments</u>	<u>Change</u>	<u>Balances</u>
General Operating Fund	\$ 76,291	\$ 140,125	\$ 113,584	\$ 26,541	\$ 102,832
	(receipts and disbursements gross)				
Cash/Restricted Accounts					
Appliance Center	\$ 7,371	\$ -	\$ 3,944	\$ (3,944)	\$ 3,427
Bed Bug & Furniture Fund	771	-	771	(771)	-
Bob Muldoon Fund	6,163	8,012	6,646	1,367	7,530
Catholic Foundation	-	20,000	20,000	-	-
Furniture Special Projects	6,439	17,627	19,153	(1,526)	4,914
Glick Foundation Grant	-	7,511	7,511	-	-
Grant 50+ Men	-	3,300	3,300	-	-
Jack Hopkins Grants	(9,665)	23,623	31,097	(7,474)	(17,138)
Rent Deposits	1,322	7,500	3,525	3,975	5,297
Sophia Travis Grant	(513)	3,103	2,590	513	-
Vehicle Assistance Program	1,393	18,682	13,660	5,022	6,416
United Way COVID Grant 5	<u>12,000</u>	<u>39</u>	<u>12,039</u>	<u>(12,000)</u>	<u>-</u>
Subtotal	\$ 25,283	\$ 109,398	\$ 124,237	\$ (14,839)	\$ 10,445
TOTAL ALL FUNDS	\$ 101,575	\$ 249,523	\$ 237,821	\$ 11,702	\$ 113,277

CLIENT ASSISTANCE FUNDED DURING FY 2022

The General Operating Fund provided \$67,407 in client financial assistance during the year, augmented greatly by \$120,240 in grant and designated funds. Checks written numbered 879. As is typical for our client needs, utilities and rent, at \$120,745, dwarfed other categories, accounting for almost two-thirds of the total. The aid for vehicle repairs was strong, and furniture and appliances recorded significant amounts; these levels of aid will likely not be repeated unless we receive new grant or other funds designated for these uses.

<u>Category Group</u>	<u>Funding Source</u>			<u># Checks</u>
	<u>General Operating</u>	<u>Grants & Designated</u>	<u>Total</u>	
Rent	\$ 28,699	\$ 28,385	\$ 57,084	302
Utilities	28,086	35,575	63,611	348
Auto	1,995	25,958	27,953	105
Furniture & Appliances	-	23,390	23,390	52
Rent Deposits	1,915	6,640	8,555	39
All Other	<u>6,711</u>	<u>291</u>	<u>7,003</u>	33
	\$ 67,407	\$ 120,240	\$ 187,647	879

We were down about \$20,900 from the FY21 level of aid, but that year was marked by multiple Catholic Foundation, Jack Hopkins, United Way, and other grants. FY22 was a very good year. The aid provided in FY2019, for comparison, totaled \$91 thousand, while FY20 recorded \$136 thousand.

Jack Hopkins RENT Form ver 2021-07-14-2021

Check box if this is a corrected version of a previously submitted form CORRECTED VERSION

HV INFO:

Interview (HV) Date mm/dd/yyyy:

Primary HV: Initials Other If you find and select your initials then you may skip to Assistant HV
If Other is selected above please fill out your name below

NOTE: NAMES on this form are in FIRST name LAST name order

HV First: HV Last:

CHECK BOX IF NO ASSISTANT:

Assistant HV Name First: Last:

CLIENT INFO:

Client Name: First: Last: DOB:

Housing Type: (click down arrow for other housing types)

Street Address:

Zip Code: (please be sure to include)

If an Apt Complex or Trailer Ct List Name: Unit #:

To verify that this address is within the Bloomington City Limits [click here](#) and use browser back arrow to return
I have verified that this address is WITHIN BLOOMINGTON CITY LIMITS:

Phone (###-###-####) Primary: Secondary:

Client's Email (if any):

Is client currently receiving rent assistance through Public Housing? Yes No

Is client currently receiving rent assistance from Section 8? Yes No

Is client currently employed? Yes No If yes where

Was client laid off or terminated due to Covid 19? Yes No

If yes from where

If employed approximate monthly income from work:

Enter monthly amount received from Social Security:

Enter monthly amount received from SSI :

Enter monthly amount received from SSDI

Enter any additional monthly income :

List additional income sources (if any):

Total Monthly Income:

Name of Other Household Members	Relationship (Add Ages if Children)	Income if any	Additional Information or Comments (Optional)

Total Adults in Household: Total Children (Under 18)

PAYMENT INFORMATION & MAILING ADDRESS:

Name of Property, Rental Agency or Landlord:

Street Address or PO Box

City: State: Zip Code:

Contact Person: Phone:

Monthly Rent\$:

Last Rent Paid Date Paid:

Total Rent Owed : Total Amount SVDP Agrees to Pay

SPECIAL INSTRUCTIONS TO TREASURER (if any are needed)

I contacted the Landlord / Agency and Verified the Amounts and Dates Listed Above Yes No

Is Trustee working or negotiating with Landlord on Rent? Yes No

I attempted to negotiate with landlord on the rent Yes No

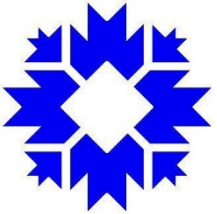
PROBLEM & RESOLUTION SUMMARY

Please describe situation and why help is needed. This is important for our grant report and may be used for future grants.

REVIEW

SUBMIT

Note: There may be a slight pause before report is submitted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Stone Belt Arc, Inc.

Address:

2815 E. 10th St. Bloomington, IN 47408

Phone: 812-332-2168

E-Mail: development@stonebelt.org

Website: www.stonebelt.org

President of Board of Directors: Carol-Anne Hossler

Name of Executive Director: Bitta DeWees

Phone: 812-332-2168 ext. 173

E-Mail: bdewees@stonebelt.org

Name of Grant Writer: Adam Hamel

Phone: 812-332-2168 ext. 269

E-Mail: development@stonebelt.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
335	111	11

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

We believe in the uniqueness, worth, and right to self-determination of every individual. Therefore, it is our mission, in partnership with the community, to prepare, empower, and support people with developmental disabilities and their families to participate fully in the life of the community.

PROJECT INFORMATION

Name of the project to be funded:

Group home flooring

Total cost of project: \$24,360.70

Requested amount of Jack Hopkins funding: \$24,360.70

Number of City residents to be served by this project in 2023: 6

Number of clients to be served by this project in 2023: 6

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$24,360.70 to update the flooring in one of Stone Belt's group homes. This estimate of costs is based off of a similar flooring project conducted in another group home. Most of Stone Belt's group homes were built to be barrier-free spaces allowing unrestricted movement. Over time with mismatched flooring replacements, most homes have lost some of the accessibility due to the inclusion of threshold transitions creating height mismatch. While these transitions may be small, they can be very challenging when using walkers and other mobility aids. We are seeking grant funding to replace the home flooring in one of our group homes to restore the barrier-free space.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

1006 W 11th St
Blomington, IN 47404

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative
 None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

If only partially funded, Stone belt will cover additional costs in order for this project to be completed.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Since this request is for a one-time investment for flooring installation, we expect to submit a claim for the entire grant by the end of the third quarter of FY24 (March 31, 2024).

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

N/A

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Completed flooring installation	24,360.70
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		24,360.70

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Stone Belt provides residential support to 62 people with developmental disabilities in group homes throughout their lifetime. The average life expectancy for people with a developmental disability was 22 in 1931, compared to 62 years for the general population. According to Medicaid data, the current average life expectancy for people in state intellectual and developmental disabilities systems is 50 - 63 years old. Stone Belt currently supports nine adults older than 63 in our group homes. The average age of the individuals we support in group homes is 45, with the oldest being 80. Historically, people with developmental disabilities died at younger ages, but the increase in life expectancy means that we are now assisting people with disabilities through many of the health concerns you would find in peers without disabilities; we also often have health concerns related to an individual's disability and the combination of aging with a life-long disability. With the increase in need for wheelchairs and walkers, upgrading the flooring has become a greater priority to allow residents free movement in their own home.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This funding request is a one-time investment to install new flooring in a Stone Belt group home.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Stone Belt provides residential support to people with developmental disabilities in group homes throughout their lifetime. Updating the flooring in this home will help to reduce the risk of falls, which can be life-threatening to older adults as well as reduce the risk of strain and other physical injuries. In addition to reducing the physical dangers, more accessible flooring can help to improve the quality of life for aging individuals by making their home more comfortable and enjoyable.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Stone Belt regularly tracks falls for the individuals we support. We will be tracking whether updated flooring reduces the total falls each quarter in this specific group home.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

2023 Proposed Project Budget

Stone Belt Arc, Inc.		Group home flooring	
Total Project Cost		\$24,360.70	
	Totals	Other Income Sources	JHSS Grant
Funds			
JHSS Grant			\$24,360.70
Total Project Funds	\$24,360.70		\$24,360.70
Expenses			
Labor			\$13,582.00
Vinyl plank flooring			\$9,978.64
Plywood underlayment			\$657.76
Transitions			\$142.30
Total Project Expenses	\$24,360.70		\$24,360.70

Bounds Flooring Inc.

5005 N State Rd 37 Business | Bloomington, IN 47404

(812) 332-6555

<https://boundsflooring.com>
info@boundsflooring.com

Invoice

I-6676
Project #
4187
Job #
4187
Contract #
Customer PO
Date
12/13/2022
Sales Person1
Lisa Clarke
Sales Person2

Acct # 341
Sold To: 812-332-2168 Fax

Ship To:

Stonebelt Center
2815 E 10th St
Bloomington, IN 47408

Stonebelt
3502 Festive Drive
Bloomington, IN 47403

Type	Quantity	Product Description Labor Description	Color / Item Number Room	Price	Total
LVP/LVT					
Materials	2884 SF	V017 coretec pro plus	01008, Biscayne oak	\$3.46	\$9,978.64
Freight					
Labor	1 EA	Freight		\$125.00	\$125.00
Labor					
Labor	1 EA	labor to take up tile on wood in one bathroom and dispose		\$1,200.00	\$1,200.00
Labor					
Labor	1 EA	labor to remove lauan subfloor, vinyl and dispose		\$840.00	\$840.00
Labor					
Labor	1 EA	labor to remove all wood base and dispose		\$560.00	\$560.00
Labor					
Labor	1 EA	labor to take up floating vinyl plank and dispose		\$2,757.00	\$2,757.00
Labor					
Labor	1 EA	labor to install vinyl plank in all rooms		\$6,800.00	\$6,800.00
Labor					
Labor	3 EA	Remove and Reset - Toilets		\$95.00	\$285.00
Notes	NOTE: CUSTOMER WILL BE RESPONSIBLE FOR HIRING A PLUMBER IF WE ENCOUNTER WORN PLUMBING PARTS				
INSTALLATION MATERIALS					
Materials	8EA	Revolutionply 4x8 (Patriot) 100 Sh/Pa Libr48	Revolutionply Plywood Underlayment 4x8 Revolutionply4x8	\$39.33	\$314.64
Labor					
Labor	8EA	labor to install Rovultionply (lauan) in two rooms		\$40.00	\$320.00
INSTALLATION MATERIALS					
Materials	8EA	Revolutionply 4x8 (Patriot) 100 Sh/Pa Libr48	Revolutionply Plywood Underlayment 4x8 Revolutionply4x8	\$42.89	\$343.12
Labor					
Labor	8EA	labor to install 8 more lauan		\$40.00	\$320.00

MM 1223/25 175-5101 24,360.70
747

Continuation For: Stonebelt Center, Invoice # I-6676

Type	Quantity	Product Description Labor Description	Color / Item Number Room	Price	Total
Installation Materials					
<i>Materials</i>	1 EA	Roppe # 74, 3/8 reducer, wheeled transition	BLACK	\$64.30	\$64.30
Cove Base					
<i>Materials</i>	52LF	700 Series 4"	Black	\$1.50	\$78.00
Labor					
<i>Labor</i>	15EA	labor to undercut metal door jambs		\$25.00	\$375.00

Information

Total

Labor	\$13,582.00
Materials	\$10,778.70
Contract Total	\$24,360.70
Sales Tax	
Grand Total	\$24,360.70
Payments	
Balance	\$24,360.70

Terms	Due Date	Job Start Date
Net 30	1/12/2023	

Payment is now due on this invoice.

Initial _____

SPECIAL ORDER PRODUCTS ARE NOT RETURNABLE.



FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

CPAs / ADVISORS



STONE BELT ARC, INC.

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JUNE 30, 2022 AND 2021

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Statements of Activities and Changes in Net Assets	4
Statements of Cash Flows	5
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Blue & Co., LLC / 500 N. Meridian Street, Suite 200 / Indianapolis, IN 46204
main 317.633.4705 fax 317.633.4889 email blue@blueandco.com

REPORT OF INDEPENDENT AUDITORS

Board of Directors
Stone Belt Arc, Inc.
Bloomington, Indiana

Opinion

We have audited the accompanying financial statements of Stone Belt Arc, Inc. (Stone Belt), a nonprofit organization, which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities and changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Stone Belt as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the *Uniform Compliance Guidelines for Examination of Entities Receiving Financial Assistance from Governmental Sources*, issued by the Indiana State Board of Accounts. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Stone Belt and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Stone Belt's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Board of Directors
Stone Belt Arc, Inc.
Bloomington, Indiana

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Stone Belt's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgement, there are conditions or events, considered in the aggregate, that raise substantial doubt about Stone Belt's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Blue & Co., LLC

Indianapolis, Indiana
October 17, 2022

STONE BELT ARC, INC.

STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2022 AND 2021

ASSETS

	2022	2021
Current assets		
Cash	\$ 7,380,050	\$ 2,835,964
Contract receivables, net	1,072,407	1,273,214
Grants receivable	-0-	3,753,109
Prepaid expenses	135,009	81,551
Contribution receivable, net	75,000	75,000
Other current assets	187,347	220,049
Total current assets	8,849,813	8,238,887
Contribution receivable, net	28,892	97,123
Assets whose use is limited	706,802	777,836
Property and equipment, net	3,222,287	3,020,385
Total assets	\$ 12,807,794	\$ 12,134,231

LIABILITIES AND NET ASSETS

Current liabilities		
Current portion of long-term debt	\$ -0-	\$ 163,544
Accounts payable	230,980	97,953
Accrued wages and related liabilities	1,183,928	995,260
Total current liabilities	1,414,908	1,256,757
Long-term debt	-0-	847,104
Total liabilities	1,414,908	2,103,861
Net assets		
Without donor restrictions		
Undesignated	10,813,933	9,312,060
Board designated	374,610	445,736
Total without donor restrictions	11,188,543	9,757,796
With donor restrictions	204,343	272,574
Total net assets	11,392,886	10,030,370
Total liabilities and net assets	\$ 12,807,794	\$ 12,134,231

See accompanying notes to financial statements.

STONE BELT ARC, INC.

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
YEARS ENDED JUNE 30, 2022 AND 2021

	2022	2021
Revenues and support		
Residential program	\$ 19,065,788	\$ 17,595,114
Day program	878,755	704,545
Clinic service revenue	480,322	627,080
Industrial services revenue	628,764	581,471
Leased employee revenue	512,532	481,008
Grant revenue	3,100,953	6,645,471
Contributions and other support	863,469	826,329
Investment return	(75,532)	105,030
Other	67,872	49,986
Net assets released from restrictions	75,000	75,000
	25,597,923	27,691,034
Expenses		
Salaries, wages and benefits	19,789,936	18,643,089
Professional fees	217,071	148,658
Purchased services	316,149	275,651
Supplies	659,519	554,650
Rent and leases	532,851	526,476
Utilities and telephone	558,856	484,859
Depreciation	364,495	363,280
Repairs and maintenance	268,297	253,197
Dues and subscriptions	252,195	225,544
Insurance	159,381	150,266
Vehicle	252,125	194,220
Travel and training	202,035	135,314
Provider tax	441,721	414,580
Interest	37,332	53,137
Other	115,213	202,109
	24,167,176	22,625,030
Change in net assets without donor restrictions	1,430,747	5,066,004
Change in net assets with donor restrictions		
Contributions	6,769	9,393
Net assets released from restrictions	(75,000)	(75,000)
	(68,231)	(65,607)
Change in net assets	1,362,516	5,000,397
Net assets		
Beginning of year	10,030,370	5,029,973
End of year	\$ 11,392,886	\$ 10,030,370

See accompanying notes to financial statements.

STONE BELT ARC, INC.STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2022 AND 2021

	2022	2021
Operating activities		
Change in net assets	\$ 1,362,516	\$ 5,000,397
Adjustments to reconcile change in net assets to net cash flows from operating activities		
Depreciation	364,495	363,280
Amortization of discount on contribution receivable	(6,769)	(9,393)
Amortization of debt issuance costs	12,526	2,243
Realized gain on investments	(24,130)	(18,517)
Unrealized (gain) loss on investments	100,746	(84,762)
Changes in operating assets and liabilities		
Contract receivables	200,807	(235,418)
Grants receivable	3,753,109	(3,753,109)
Prepaid expenses	(53,458)	(2,435)
Contribution receivable	75,000	75,000
Other current assets	32,702	(148,971)
Accounts payable	133,027	(85,193)
Accrued wages and related liabilities	188,668	(35,428)
Refundable advance	-0-	(1,130,846)
Net cash flows from operating activities	6,139,239	(63,152)
Investing activities		
Purchase of property and equipment	(566,397)	(351,846)
Purchase of investments	(77,514)	(143,988)
Proceeds from sale of investments	71,932	142,281
Net cash flows from investing activities	(571,979)	(353,553)
Financing activities		
Principal payments on long-term debt	(1,023,174)	(199,557)
Net change in cash	4,544,086	(616,262)
Cash		
Beginning of year	2,835,964	3,452,226
End of year	\$ 7,380,050	\$ 2,835,964
Supplemental cash flows information		
Cash paid for interest	\$ 24,806	\$ 50,894

See accompanying notes to financial statements.

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Stone Belt Arc, Inc. (Stone Belt) is incorporated as a not-for-profit organization, under the laws of the State of Indiana. The primary purpose, mission, and principal activities are to prepare, empower, and support persons with developmental disabilities and their families to participate fully in the life of the community. Stone Belt serves children and adults with developmental disabilities and children at risk for developmental disabilities in a seven-county area in south central Indiana. A summary of Stone Belt's significant programs include:

- Manufacturing Services - providing training and employment experience in a manufacturing setting.
- Community Employment Services - providing training on skills related to seeking, obtaining and holding a job in the community.
- Lifelong Learning Services - providing training in social inclusion, active citizenship and identity development with the goal of increasing independence.
- Community Living Services - providing supervised residential services in a variety of settings from 24-hour supervision to semi-independent support for apartment living.
- Transportation Services - represents the costs of transporting clients between facilities and employment locations and maintenance of the transportation facilities.
- Behavioral Health Services - certified outpatient mental health clinic providing care to children, adolescents and individuals with disabilities.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash

Stone Belt maintains its cash in bank deposits accounts which, at times may exceed federally insured limits. Stone Belt has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash.

Contract Receivables

Contract receivables are recorded at the net realizable amounts based on established charges when the service is rendered. Stone Belt has agreements with third-party payors that provide for payments to Stone Belt at amounts different from its established rates. Payment arrangements include prospectively determined rates, discounted charges and per diem payments.

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

The allowances offset against contract receivables represents management's estimate of the expected losses to be realized, and is based on historical experience, current economic conditions, and other relevant factors. Periodically, management reviews contract receivables and adjusts the allowance based on current circumstances and charges off uncollectible receivables when all attempts to collect have failed. All contract receivables are expected to be collected within one year. As of June 30, 2022 and 2021, Stone Belt recorded allowances against contract receivables of approximately \$71,000 and \$67,000, respectively. Contract receivables and the associated allowance were \$1,070,000 and \$32,000, respectively, as of July 1, 2020.

Grants Receivable

Grants receivable represent amounts awarded by various government agencies. Grants receivable are due within one year and are recorded at their net realizable value. Management estimates an allowance for uncollectible grants receivable based on current economic conditions, historical trends, and current and past experience with the individual grantors. Management determined that no allowance was necessary as of June 30, 2022 and 2021.

The Coronavirus Aids, Relief, and Economic Security (CARES) Act included a provision for the Employee Retention Tax Credit (ERTC). The ERTC is a fully refundable tax credit for employers equal to 70 percent of qualified wages (including allocable qualified health plan expenses) that eligible employers pay their employees. The ERTC applies to qualified wages paid in calendar year 2021. The credit is 70% of the first \$10,000 in wages per employee in each quarter of calendar year 2021 meaning the ERTC is worth up to \$7,000 per quarter and up to \$28,000 per calendar year, for each employee. Stone Belt recognized approximately \$2,129,000 and \$3,753,000 of ERTC as grant revenue during 2022 and 2021, respectively.

Assets Whose Use Is Limited

Assets whose use is limited consist of board designated funds, amounts designated for reserve requirements, and donor restricted endowment. The assets consist of mutual funds, recorded at fair value, and cash. Stone Belt considers interest, dividends, realized and unrealized gains and losses on investments as a component of investment return in the statements of activities and changes in net assets. As of June 30, 2022 and 2021, approximately \$232,000 of funds designated for reserve requirements serve as collateral for a letter of credit related to workers compensation and employers liability.

Additionally, Stone Belt benefits from the investment return earned related to approximately \$84,000 of funds held by the Community Foundation of Bloomington and Monroe County (the Foundation). These funds are not recorded in Stone Belt's financial statements since the Foundation has variance power over the funds.

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

Property, Equipment and Depreciation

Property and equipment are stated at cost or, if donated, at fair market value on the date of acquisition. Additions and improvements are capitalized based on certain dollar thresholds; expenditures for routine maintenance are charged to operations. Depreciation is provided over the estimated useful lives of the various classes of assets on the straight-line method. The estimated useful lives are as follows:

<u>Description</u>	<u>Range of Useful Lives</u>
Land improvements	10-40 years
Buildings and improvements	10-40 years
Furniture and equipment	3-10 years
Vehicles	5-7 years

Gifts of long-lived assets such as land, buildings and equipment are reported as support without donor restrictions unless explicit donor stipulations specify how the assets are to be used. The gift of cash and other assets that must be used to acquire long-lived assets are reported as donor restricted support. Absent explicit donor stipulations about how long-lived assets must be maintained, expirations of donor restrictions are reported when the donated acquired long-lived assets are placed in service.

Net Assets

The accompanying financial statements have been prepared on the accrual basis, and have been prepared with a focus on the entity as a whole. Net assets, support, revenues, gains, and losses are classified based on the existence or absence of donor restrictions. Accordingly, the net assets of Stone Belt are classified and reported as follows:

- Net assets without donor restrictions: Net assets that are currently available for operating purposes under the direction of the board or designated by Stone Belt for specific use. Designated net assets approximated \$375,000 and \$446,000 as of June 30, 2022 and 2021, respectively.
- Net assets with donor restrictions: Net assets subject to donor stipulations for specific operating purposes or time restrictions. These include donor restrictions requiring the net assets be held in perpetuity or for a specified term with investment return available for operations or specific purposes. Net assets with donor restrictions as of June 30, 2022 and 2021 were related to net assets with time restrictions of approximately \$104,000 and \$172,000, respectively. Net assets restricted for endowment were \$100,000 as of June 30, 2022 and 2021. Net assets released in 2022 and 2021 were \$75,000 and \$75,000, respectively, related to meeting donor time restrictions.

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

Revenue Recognition

Residential and Day Programs

Stone Belt contracts with various State of Indiana (the State) agencies to provide a wide variety of services to persons with disabilities, including residential and day services. Stone Belt vouchers the State agencies based on current activity and the original amount of the contract. These services, rendered to Medicaid waiver program beneficiaries, are paid utilizing a determined daily consumer rate. These services are paid at prospectively determined rates. Stone Belt recognizes the amount of revenue it expects to collect for the transfer of services to clients over time in the period in which its performance obligations are satisfied.

Service revenues are recognized over time as promised services are delivered to clients, in an amount that reflects the consideration Stone Belt expects to be entitled to in exchange for those services. Service revenue from contracts with various third-party payers is recognized in the amount to which Stone Belt has a right to invoice, (generally determined and billed on a weekly to monthly basis), when services are rendered by Stone Belt. Generally, the transaction price in contracts is known at inception and the performance obligation is measured from the commencement of the services to the point when Stone Belt is no longer required to provide services. Stone Belt submits annual cost reports to determine its Medicaid rates for residential services. These reports are subject to periodic audit by the State. Based upon reports previously submitted and unaudited periods, Stone Belt has determined that any liability related to unsettled Medicaid cost reports would be not be significant to the financial statements as a whole as of June 30, 2022 and 2021.

Laws and regulations governing the Medicaid programs are complex and subject to interpretation. Stone Belt believes that it is in compliance with all applicable laws and regulations and is not aware of any pending or threatened investigations involving allegations and potential wrongdoing. While no such regulatory inquiries have been made, compliance with such laws and regulations can be subject to future government review and interpretations as well as significant regulatory action including fines, penalties, and exclusion from the Medicaid programs.

Clinic Service Revenue

Stone Belt operates a behavioral health clinic, Milestones Health Clinic, as a department of Stone Belt. Clinic service revenue is reported at the amount that reflects the consideration to which Stone Belt expects to be entitled in exchange for providing patient care. These amounts are due from patients, third-party payors (including health insurers and government payors), and others and includes variable consideration for retroactive revenue adjustments due to settlement of audits, reviews, and investigations. Generally, Stone Belt bills the patients and third-party payors several days after the services are performed. Revenue is recognized as the performance obligations are satisfied.

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

Performance obligations are determined based on the nature of the services provided by Stone Belt. Revenue for performance obligations satisfied over time is recognized based on actual charges incurred in relation to total expected (or actual) charges. Stone Belt believes that this method provides a faithful depiction of the transfer of services over the term of the performance obligation based on the inputs needed to satisfy the obligation. Generally, performance obligations satisfied over time relate to patients receiving services in outpatient centers. Stone Belt measures the performance obligation from the commencement of the service, to the point when it is no longer required to provide services to that patient, which is generally at the time of completion of the services. The method of reimbursement for Stone Belt is fee for service. The timing of revenue and recognition for healthcare services is transferred over time.

Stone Belt determines the transaction price based on standard charges for goods and services provided, reduced by contractual adjustments provided to third-party payors, discounts provided to uninsured patients in accordance with Stone Belt's policy, or implicit price concessions provided to uninsured patients. Stone Belt determines its estimates of contractual adjustments and discounts based on contractual agreements, its discount policies, and historical experience. Stone Belt determines its estimate of implicit price concessions based on its historical collection experience with this class of patients.

Given the current regulatory and reimbursement environment, there can be no assurances that adequate reimbursement levels will continue to be available for clinic services provided by Stone Belt. Significant limits on the scope of services reimbursed and on reimbursement rates and fees could have a material adverse effect on Stone Belt's liquidity, financial condition, and results of operations.

Industrial Services Revenue

Stone Belt recognizes revenue from providing industrial services to various local employers. Revenues are recognized over time as promised services are delivered to the employers, in an amount that reflects the consideration Stone Belt expects to be entitled to in exchange for those services. Revenue is recognized in the amount to which Stone Belt has a right to invoice, (generally determined and billed on a weekly to monthly basis), when services are rendered by Stone Belt. Generally, the transaction price in contracts is known at inception and the performance obligation is measured from the commencement of the services to the point when Stone Belt is no longer required to provide services.

Leased Employee Revenue

Stone Belt has a leased employee agreement with Centerstone, a nonprofit licensed behavioral health care organization that provides behavioral health services in Indiana. The agreement allows Stone Belt to lease employees to Centerstone for the purposes of providing Medicaid Rehabilitation Option services and Medicaid Clinic Services to Medicaid eligible Residential Waiver and Non-Residential clients. Revenues are recognized over time as promised services are delivered to Centerstone, in an amount that reflects the consideration Stone Belt expects to be entitled to in exchange for those services. Revenue is recognized in the amount to which Stone Belt has a right to invoice, (generally determined and billed on a weekly to monthly basis), when services are rendered by Stone Belt. Generally, the transaction price in contracts is known at inception and the performance obligation is measured from the commencement of the services to the point when Stone Belt is no longer required to provide services. The agreement is renewable annually and can be terminated by either party with appropriate written notice.

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

Grants and Contributions and Other Support

Contributions from the general public, governmental agencies, philanthropic foundations, and other organizations are recognized as support in the period when cash, securities, or other assets, or an unconditional promise to give is received. Contributions that are not restricted by the donor or restricted by time are reported as an increase in net assets without donor restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction is met in the reporting period in which the revenue is received. Expirations of donor restrictions on net assets, either by fulfillment of the stipulated purpose or the passage of time, are reported as reclassifications between the applicable classes of net assets. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met.

Stone Belt also evaluates whether a contribution is unconditional or conditional based on the absence or presence of barriers and any right of return provisions. Receipt of funds for conditional contributions are recorded as a refundable advance in the statement of financial position until conditions are satisfied. Once satisfied, the refundable advance is released into contribution revenue. Materials, property, equipment, and other assets received as donations are recorded and reflected in the accompanying financial statements at their estimated fair market values on the date received. Contributed non-financial assets were not significant to the financial statements in 2022 and 2021.

The value of donated volunteer services is not reflected in the accompanying financial statements since there is no objective basis available by which to measure the value of such services. However, a substantial number of volunteers have donated significant amounts of their time to various fund-raising events and contacts with individuals receiving services at Stone Belt.

Malpractice Coverage

Stone Belt participates in the State of Indiana Patient Compensation Fund (the Fund) and is covered under the Indiana Medical Malpractice Act (the Act). The Act provides for a maximum recovery of \$1,650,000 per occurrence (\$8,000,000 annual aggregate based on Stone Belt's size), \$400,000 of which would be paid through Stone Belt's malpractice insurance coverage and the balance would be paid by the Fund.

Stone Belt has commercial insurance for malpractice (in addition to coverage under the Act) under a claims-made policy, whereby only the claims reported to the insurance carrier during the policy period are covered regardless of when the incident giving rise to the claim occurred. Under the terms of the policy, Stone Belt bears the risk of the ultimate costs of any individual claims exceeding \$250,000, if not covered under the Act, or aggregate claims exceeding \$5,000,000, if not covered under the Act, for claims asserted in the policy year. Should the claims-made policy not be renewed or replaced with equivalent insurance, claims based on the occurrences during the claims-made term, but reported subsequently, will be uninsured. Stone Belt is not aware of any medical malpractice claims, either asserted or unasserted, that would exceed the policy limits.

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

Marketing and Community Relations

Stone Belt expenses marketing and community relations costs as incurred. The total expense for 2022 and 2021 was approximately \$95,000 and \$37,000, respectively.

Income Taxes

Stone Belt is organized as not-for-profit corporation under Section 501(c)(3) of the United States Internal Revenue Code. As such, Stone Belt is generally exempt from income taxes. However, Stone Belt is required to file Federal Form 990 – Return of Organization Exempt from Income Tax, which is an informational return only.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by Stone Belt and recognize a tax liability if Stone Belt has taken an uncertain position that more likely than not would not be sustained upon examination by various federal and state taxing authorities. Management has analyzed the tax positions taken by Stone Belt, and has concluded that as of June 30, 2022 and 2021, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the accompanying financial statements. Stone Belt is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

Stone Belt filed its federal and state income tax returns for periods through June 30, 2021. These income tax returns are generally open to examination by the relevant taxing authorities for a period of three years from the later of the date the return was filed or its due date (including approved extensions).

Reclassifications

Certain amounts from the 2021 financial statements have been reclassified to conform to the current year presentation. The reclassifications have no effect on previously reported net assets or change in net assets.

Going Concern Evaluation

Management evaluated whether there are conditions or events that raised substantial doubt about Stone Belt's ability to continue as a going concern for a period of one year from the date the financial statements were available to be issued.

Subsequent Events

Stone Belt evaluated events or transactions occurring subsequent to the financial position date for recognition and disclosure in the accompanying financial statements through the date the financial statements were available to be issued which was October 17, 2022.

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

Upcoming Accounting Standards Updates

In February 2016, the Financial Accounting Standards Board (the FASB) issued Accounting Standards Update (ASU) No. 2016-02, *Leases (Topic 842)*. This standard, which Stone Belt is not required to adopt until its year ending June 30, 2023, is intended to improve financial reporting about leasing transactions by requiring entities that lease assets to recognize on their statement of financial position the assets and liabilities for the rights and obligations created by those leases, and to provide additional disclosures regarding the leases. Leases with terms (as defined in the ASU) of twelve months or less are not required to be reflected on an entity's statement of financial position. Stone Belt is presently evaluating the effects that this ASU will have on its future financial statements, including related disclosures.

2. CONTRIBUTION RECEIVABLE

Stone Belt had a 50 year non-cancellable lease, which was extended for an additional 4 years, for land on which Stone Belt's primary campus is located. The payments under this agreement is \$1 per year and expire in November 2023. Accordingly, Stone Belt recognized a contribution receivable based on the fair value of property to lease and the required payments. The contribution has been discounted at 4% as of June 30, 2022 and 2021 which approximates Stone Belt's expected borrowing rate. Stone Belt expects full realization on the contribution and has not recognized an allowance as of June 30, 2022 and 2021. The following is a summary of the contribution receivable as of June 30:

	<u>2022</u>	<u>2021</u>
Contribution receivable	\$ 106,250	\$ 181,250
Discount to present value	(2,358)	(9,127)
	<u>\$ 103,892</u>	<u>\$ 172,123</u>
Due in one year	\$ 75,000	\$ 75,000
Due in one to five years	31,250	106,250
	<u>\$ 106,250</u>	<u>\$ 181,250</u>

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

3. ASSETS WHOSE USE IS LIMITED

Assets whose use is limited are reported at fair value and consist of the following as of June 30:

	2022	2021
Board designated funds	\$ 374,610	\$ 445,736
Held for reserve requirements	231,741	231,649
Donor restricted	100,451	100,451
	<u>\$ 706,802</u>	<u>\$ 777,836</u>
Cash	\$ 250,140	\$ 243,130
Mutual funds	456,662	534,706
	<u>\$ 706,802</u>	<u>\$ 777,836</u>

Board designated funds relate primarily to capital improvements. Investments of approximately \$232,000 are designated for reserve requirements to serve as collateral for a letter of credit related to workers compensation and employers' liability. The remaining funds are donor restricted.

Investment return is comprised of the following for 2022 and 2021:

	2022	2021
Interest and dividends, net of fees	\$ 1,084	\$ 1,751
Net unrealized gain (loss) on investments	(100,746)	84,762
Net realized gain on investments	24,130	18,517
Investment return	<u>\$ (75,532)</u>	<u>\$ 105,030</u>

4. PROPERTY AND EQUIPMENT

The following is a summary of Stone Belt's property and equipment as of June 30:

	2022	2021
Land	\$ 461,431	\$ 461,431
Land improvements	2,783,089	2,783,089
Building and improvements	5,346,239	5,224,003
Furniture and equipment	3,476,567	3,032,406
Vehicles	658,044	658,044
	12,725,370	12,158,973
Accumulated depreciation	<u>(9,503,083)</u>	<u>(9,138,588)</u>
	<u>\$ 3,222,287</u>	<u>\$ 3,020,385</u>

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

There were no significant outstanding commitments related to property and equipment as of June 30, 2022.

5. PAYCHECK PROTECTION PROGRAM

Under the provisions of the CARES Act, Stone Belt received in April 2020 a low interest loan in the amount of \$3,112,000 under the Paycheck Protection Program (PPP) administered by the Small Business Administration (SBA). The PPP loan was unsecured with fixed interest at 1%. Funds advanced under PPP were subject to forgiveness, if certain criteria were met, with the remaining balance repayable within two years of disbursement. The PPP loan was forgivable to the extent that Stone Belt incurred and spent the funds on qualified expenditures, which included payroll, employee health insurance, rent, utilities and interest costs during the covered period as defined by the PPP guidance. In addition, Stone Belt was required to maintain specified employment and wage levels during the Coronavirus (COVID-19) pandemic and submit adequate documentation of such expenditures to qualify for loan forgiveness. During 2021, Stone Belt received notification from the SBA that the PPP loan was fully forgiven.

Stone Belt elected to treat the PPP loan as a grant and recognize as revenue as the conditions for loan forgiveness were satisfied over the period of time as outlined in the PPP guidance. As of June 30, 2020, Stone Belt recognized as a refundable advance of approximately \$1,131,000 as the conditions of the PPP guidance had not been met. During 2021, Stone Belt recognized grant revenue of \$1,131,000, as conditions under the PPP guidance were satisfied. There was no activity in 2022 for Stone Belt related to PPP.

6. LONG-TERM DEBT AND LINE OF CREDIT

Long-term debt consisted of the following as of June 30:

	2022	2021
Note payable to Old National Bank, due in monthly installments of \$16,916 until February 2027, fixed interest rate of 4.10%, secured by property with a net book value of approximately \$1,300,000 as of June 30, 2021.	\$ -0-	\$ 1,023,174
	-0-	1,023,174
Unamortized debt issuance costs	-0-	(12,526)
Current portion of long-term debt	-0-	(163,544)
	<u>\$ -0-</u>	<u>\$ 847,104</u>

The note payable was paid in full during 2022.

As of June 30, 2022 and 2021, a \$250,000 line of credit with Old National Bank was available with interest at prime plus .25%. The line of credit expires in November 2022 and is collateralized by substantially all of Stone Belt's assets. As of June 30, 2022 and 2021, there were no amounts outstanding on the line of credit.

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

7. FAIR VALUE MEASUREMENTS

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3).

The three levels of the fair value hierarchy are described as follows:

- Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that Stone Belt has the ability to access.
- Level 2: Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used as of June 30, 2022 and 2021.

- *Mutual funds*: Valued at the daily closing price as reported by the fund. Mutual funds held by Stone Belt are open-end mutual funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value and to transact at that price. The mutual funds held by Stone Belt are deemed to be actively traded.

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

The following table sets forth by level, within the hierarchy, Stone Belt's assets and liabilities measured at fair value on a recurring basis as of June 30, 2022 and 2021 as follows:

		June 30, 2022			
		Total	Level 1	Level 2	Level 3
Assets					
Assets whose use is limited					
Mutual funds					
Intermediate-term bond	\$	85,949	\$ 85,949	\$ -0-	\$ -0-
Large blend		131,850	131,850	-0-	-0-
Large growth		75,717	75,717	-0-	-0-
Large value		46,692	46,692	-0-	-0-
Short-term bond		70,369	70,369	-0-	-0-
Other		46,085	46,085	-0-	-0-
Total mutual funds		456,662	<u>\$ 456,662</u>	<u>\$ -0-</u>	<u>\$ -0-</u>
Cash		250,140			
	\$	<u>706,802</u>			
		June 30, 2021			
		Total	Level 1	Level 2	Level 3
Assets					
Assets whose use is limited					
Mutual funds					
Intermediate-term bond	\$	99,137	\$ 99,137	\$ -0-	\$ -0-
Large blend		153,458	153,458	-0-	-0-
Large growth		94,759	94,759	-0-	-0-
Large value		49,116	49,116	-0-	-0-
Short-term bond		81,014	81,014	-0-	-0-
Other		57,222	57,222	-0-	-0-
Total mutual funds		534,706	<u>\$ 534,706</u>	<u>\$ -0-</u>	<u>\$ -0-</u>
Cash		243,130			
	\$	<u>777,836</u>			

Realized gains and losses are reported in the statements of activities and changes in net assets as a component of investment return. Realized gains were recorded during 2022 and 2021 of approximately \$24,000 and \$19,000, respectively. Differences between market value and cost of investments are classified as unrealized gains or losses. Unrealized gains or losses are included in earnings for the period attributable to the change in unrealized gains relating to assets held as of June 30, 2022 and 2021 and are reported in the statements of activities and changes in net assets in investment return. An unrealized loss of \$101,000 was recorded in 2022 and an unrealized gain of \$85,000 was recorded in 2021.

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

Stone Belt holds investments which are exposed to various risks such as interest rate, market, and credit. Due to the level of risk associated with these securities and the level of uncertainty related to changes in the value, it is at least reasonably possible that changes in the various risk factors will occur in the near term that could materially affect the amounts reported in the accompanying financial statements.

8. ENDOWMENT FUND

Stone Belt's donor restricted net assets include an endowment fund which consists of various investment securities, most of which are traded on public markets. The endowment is made of donor restricted assets. As required by accounting principles generally accepted in the United States of America, net assets associated with the endowment fund are classified and reported based on the existence or absence of donor-imposed restrictions. The donor restricted endowment was approximately \$100,000 as of June 30, 2022 and 2021. The income from the endowment is available to be utilized by Stone Belt at its discretion. The investment return from the endowment is included in the statements of activities and changes in net assets as activity without donor restrictions.

Interpretation of Relevant Law

Stone Belt's Board of Directors has determined the requirements of Indiana's version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) to center around the preservation of the fair value of the original investment as of the date of the asset transfers. Investments resulting from donations directing that they be invested in perpetuity are classified as donor restricted. The earnings generated by these investments are classified as without donor restriction upon their appropriation for expenditure by Stone Belt in a manner consistent with the standard of prudence prescribed by Indiana's version of the UPMIFA. Stone Belt considers the following factors in making a determination to appropriate or accumulate its endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of Stone Belt and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of Stone Belt
- (7) The investment policies of Stone Belt

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

Return Objectives and Risk Parameters

Stone Belt has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that Stone Belt must hold in perpetuity. Under this policy, as approved by the Board of Directors, all endowment assets are invested in readily marketable securities. The purpose of the endowment fund is to facilitate donors' desires to make substantial long-term gifts to Stone Belt to develop a source of revenue to support the endeavors of Stone Belt and to support the activities of Stone Belt's clients.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate of return objectives, Stone Belt relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). Stone Belt targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How Investment Objectives Relate

Annually a spending rate shall be determined by the Board of Directors after a recommendation from the finance committee. The allowable distribution from endowment funds, over and above fees and expenses allocable to the funds, shall be calculated annually by multiplying the current year's spending rate by the average ending market value of the endowment funds for each of the prior twenty quarters, using Stone Belt's calendar year ending June 30.

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or UPMIFA requires Stone Belt to retain as a fund of perpetual duration. Cumulative deficiencies of this nature are reported in net assets without donor restrictions. Stone Belt had no such deficiencies as of June 30, 2022 and 2021.

The following is a progression of the endowment assets for 2022 and 2021.

	<u>2022</u>	<u>2021</u>
Balance, beginning of year	\$ 100,451	\$ 100,451
Interest and dividends	1,272	1,240
Realized gain	5,102	3,739
Unrealized gain (loss)	(6,374)	17,244
Distributions	-0-	(22,223)
Balance, end of year	<u>\$ 100,451</u>	<u>\$ 100,451</u>

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

9. RETIREMENT PLAN

Stone Belt maintains a 401k profit-sharing plan for eligible employees. Under the 401k retirement plan, Stone Belt makes a matching contribution of 100% up to 2% of the participant's contributions. Total retirement plan expense was approximately \$166,000 and \$160,000 for 2022 and 2021, respectively.

10. LEASE COMMITMENTS

Stone Belt leases vehicles and equipment under various operating leases through 2025. Total rent expense for 2022 and 2021 was approximately \$533,000 and \$526,000, respectively. The future minimum lease payments under noncancelable leases for years subsequent to June 30, 2022 are as follows:

Year Ending June 30,		
2023	\$	225,461
2024		164,268
2025		<u>26,436</u>
	\$	<u>416,165</u>

11. LIQUIDITY AND AVAILABILITY OF RESOURCES

As of June 30, 2022, Stone Belt had approximately \$8,452,000 of financial assets available within one year of the statement of financial position date to meet cash needs for general expenditure consisting of cash of \$7,380,000 and contract receivables of \$1,072,000. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the statement of financial position date. Contract and grant receivables are subject to implied time restrictions, but are expected to be collected within one year. Stone Belt's policy is to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, as part of its liquidity management, Stone Belt invests cash in excess of daily requirements in various investments, including mutual funds.

As of June 30, 2021, Stone Belt had \$7,862,000 of financial assets available within one year of the statement of financial position date to meet cash needs for general expenditure consisting of cash of approximately \$2,836,000, contract receivables of \$1,273,000, and grant receivables of \$3,753,000.

As of June 30, 2022 and 2021, Stone Belt had approximately \$375,000 and \$446,000, respectively, in long-term investments that were without donor restriction but designated by the board for capital improvements. While there is no intent to liquidate these investments, they are available to Stone Belt with board approval. Furthermore, Stone Belt also had \$250,000 available on its line of credit as of June 30, 2022 and 2021 which is available through November 2022 when the line of credit expires.

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

12. CONCENTRATION OF CREDIT RISK

Major customers/grantors are those that individually account for more than 10% of Stone Belt's total support and revenue. For 2022 and 2021, Medicaid programs (primarily residential and day services) accounted for 78% and 66% of the total support and revenue for 2022 and 2021, respectively. Stone Belt provides services to individuals and companies which are billed in arrears at least monthly. The majority of individual services are provided under grant contracts or provider agreements with state agencies. Companies are provided credit in the normal course of business without collateral. Accounts receivable by payor was as follows at June 30:

	<u>2022</u>	<u>2021</u>
Medicaid	56%	52%
Government	30%	13%
Other	14%	35%
	<u>100%</u>	<u>100%</u>

13. COMMITMENTS AND CONTINGENCIES

Stone Belt has a standby letter of credit for \$225,000 as of June 30, 2022 and 2021, as a requirement to the workers compensation and employers liability insurance policy. There were no borrowings against this letter of credit as of June 30, 2022 and 2021. The letter of credit is collateralized by funds held in a separate account reported in assets whose use is limited in the statement of financial position.

Certain grants and contracts require the fulfillment of certain conditions as set forth in the instruments. Failure to fulfill the conditions could result in the return of the funds to grantors. Although that is a possibility, Stone Belt deems the contingency remote, since by accepting the funds and their terms it has accommodated the objectives of the organization to the provisions of the grant or contract.

Stone Belt is involved in various legal proceedings and litigation arising in the ordinary course of business. Although the eventual outcome of these matters is not presently determinable, in the opinion of Stone Belt's management, the resolution of such proceedings and litigation will not have a material adverse effect on the financial position, results of operations or cash flows of Stone Belt.

14. FUNCTIONAL EXPENSES

Stone Belt provides a full range of services to individuals with disabilities. The costs of providing various programs and support activities have been summarized on a natural basis in the statements of activities and changes in net assets and on functional basis below. Certain costs such as salaries, wages and benefits have been allocated among program services, general and administrative, and fundraising categories based on actual direct expenditures and cost allocations based on estimates of time spent by Stone Belt's personnel. Other costs such as rents and leases, utilities and telephone and depreciation have been allocated among program services, general and administrative, and fundraising categories based on actual direct expenditures and cost allocations based on estimates of space utilized by these functional expense categories. Allocations have been applied to all functional categories reported below. Although the methods used were appropriate, alternative methods may provide different results.

STONE BELT ARC, INC.

NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

Expenses related to providing these services for 2022 and 2021 were as follows:

	2022				2021			
	Program Services	General and Administrative	Fundraising	Total Expenses	Program Services	General and Administrative	Fundraising	Total Expenses
Salaries, wages and benefits	\$ 17,964,789	\$ 1,713,794	\$ 111,353	\$ 19,789,936	\$ 16,973,714	\$ 1,555,293	\$ 114,082	\$ 18,643,089
Professional fees	146,501	70,570	-0-	217,071	64,178	84,480	-0-	148,658
Purchased services	134,713	180,288	1,148	316,149	167,900	106,852	899	275,651
Supplies	521,439	104,018	34,062	659,519	469,432	68,755	16,463	554,650
Rent and leases	466,744	62,357	3,750	532,851	478,436	44,290	3,750	526,476
Utilities and telephone	414,382	143,105	1,369	558,856	314,557	169,181	1,121	484,859
Depreciation	221,564	142,135	796	364,495	229,222	133,253	805	363,280
Repairs and maintenance	186,630	81,658	9	268,297	169,134	84,063	-0-	253,197
Dues and subscriptions	12,644	234,682	4,869	252,195	12,532	207,537	5,475	225,544
Insurance	140,208	19,173	-0-	159,381	132,100	18,166	-0-	150,266
Vehicle	242,847	9,189	89	252,125	189,061	5,063	96	194,220
Travel and training	148,935	53,100	-0-	202,035	53,700	81,527	87	135,314
Provider tax	441,721	-0-	-0-	441,721	414,580	-0-	-0-	414,580
Interest	37,332	-0-	-0-	37,332	48,415	4,722	-0-	53,137
Other	64,873	50,340	-0-	115,213	103,431	98,678	-0-	202,109
Total	<u>\$ 21,145,322</u>	<u>\$ 2,864,409</u>	<u>\$ 157,445</u>	<u>\$ 24,167,176</u>	<u>\$ 19,820,392</u>	<u>\$ 2,661,860</u>	<u>\$ 142,778</u>	<u>\$ 22,625,030</u>

15. FEDERAL, STATE AND LOCAL AWARDS

Uniform Compliance Guidelines for Examination of Entities Receiving Financial Assistance from Government Sources, issued by the Indiana State Board of Accounts, requires Indiana not-for-profit entities to disclose federal, state and local awards expended during the entities' annual reporting period. During 2022, and 2021, Stone Belt expended the following federal, state, and local awards.

	2022	2021
Federal		
Provider Relief Funds	\$ -0-	\$ 365,646
Day Services Sustainability Grant	-0-	1,363,494
Home and Community Based Services Grant	912,500	-0-
Total federal	912,500	1,729,140
Local		
Monroe County	546,660	515,159
United Way	34,965	35,297
Other	24,382	-0-
Total local	606,007	550,456
	<u>\$ 1,518,507</u>	<u>\$ 2,279,596</u>

Federal awards were received and expended during 2021 related to the CARES Act Provider Relief Fund (PRF). These PRF grants were received directly by Stone Belt through the Department of Health and Human Services (HHS) under Catalog of Federal Domestic Assistance (CFDA) #93.498.

STONE BELT ARC, INC.

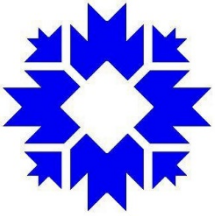
NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

Stone Belt also received COVID-19 federal grant funds through the Department of Treasury under CFDA #21.019 passed through the State of Indiana Family and Social Services Administration (FSSA). In 2022 these funds were for the stabilization of the workforce, and in 2021 these funds were for sustainability of its adult and residential services programs. FSSA considers Stone Belt a beneficiary for these grant funds rather than sub-recipient. As a beneficiary, these funds are excluded from Stone Belt's determination of federal expenditures under the Uniform Guidance requirements.

16. COVID-19

In March 2020, the World Health Organization declared COVID-19 a pandemic. The continued spread of COVID-19, or any similar outbreaks in the future, may adversely impact the local, regional, national and global economies. The extent to which COVID-19 impacts Stone Belt's operating results is dependent on the breadth and duration of the pandemic and could be affected by other factors management is not currently able to predict. Potential impacts include, but are not limited to, shortages of personnel, and delays, loss of, or reduction to, contributions and program revenues and investment portfolio declines. Management believes Stone Belt is taking appropriate actions to respond to the pandemic. However, the full impact is unknown and cannot be reasonably estimated at the date the financial statements were available to be issued.

PRF grants authorized under the CARES Act were distributed to eligible providers impacted by the outbreak of the COVID-19 pandemic primarily under CFDA #93.498. Stone Belt received approximately \$366,000 of PRF during 2021. PRF amounts are recognized to the extent Stone Belt meets the terms and conditions as set forth related to qualifying COVID-19 expenses and lost revenues. Stone Belt recognized PRF of \$366,000 as COVID-19 grant funds in the statement of activities and changes in net assets for 2021. PRF funds are subject to recoupment by the grantor in the event that the conditions for recognition are not satisfied.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: The Hendricks County Child Advocacy Center dba Susie's Place

Address:

365 S. Park Ridge Road Suite 103 Bloomington, IN 47401

Phone: 812-822-1570

E-Mail: lynn@susiesplace.org

Website: www.susiesplace.org

President of Board of Directors: Courtney Warren

Name of Executive Director: Emily E. Perry

Phone: 317-522-6202

E-Mail: emily@susiesplace.org

Name of Grant Writer: Lynn Clinton

Phone: 317-605-7637

E-Mail: lynn@susiesplace.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
13	8	17

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Susie's Place provides a neutral, child-friendly center for the investigation of alleged child abuse and neglect while maintaining the comfort and safety of the child as the first priority.

PROJECT INFORMATION

Name of the project to be funded:

Bloomington Center Expansion

Total cost of project: \$55,000

Requested amount of Jack Hopkins funding: \$15,000

Number of City residents to be served by this project in 2023: 130

Number of clients to be served by this project in 2023: 470

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Susie's Place respectfully requests \$15,000 toward the expansion of the current Bloomington center. Effective January 1, 2024, Susie's Place will lease the office suite next to our current center at 103 S. Park Ridge Road. This expansion will require funds for construction/build out, additional equipment like security systems and recording equipment, furniture, finishings, office supplies and equipment, etc. Funding for the construction and build out is being secured through a separate grant opportunity, however the furniture, finishings and office supplies and equipment are outside of that grant's funding.

This location is currently an office suite, however it will be transformed into a private, safe, and secure waiting area, office space, a forensic interview room, and a team meeting room. These rooms will require comfortable, durable, and easily cleanable couches and chairs, a desk and office chair, two oversized interview room chairs, and a conference room table with six chairs. This is an addition of space, so there is no furniture from our existing center to fill this area. Additionally, Susie's Place is a child-friendly space so wall decorations, drapes, shelves for toys, and homey decorations are needed to make children feel safe and ease their nerves.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

365 S. Park Ridge Road Suite 102
Bloomington, IN 47401

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

Susie's Place currently leases 365 S. Park Ridge Road Suite 103. We have leased that location since February 15, 2016. That lease expired in 2021, and a 2 year extension was signed with the understanding that we could not extend the lease longer without being able to potentially expand into additional square footage. Now that suite 102 is available, Susie's Place will be entering into another 5 year lease when our current contract ends this year. By expanding into suite 102, there is no foreseeable reason extensions won't be signed even after the next 5 year lease.

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

Permits are not required for the build out of the new suite.

PROJECT COSTS

Is this request for operational funds? *(e.g., salaries, rent, vouchers, etc),*

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: *(Indicate source, amount, and whether confirmed or pending):*

Susie's Place has requested \$40,000 in grant funding from The Lilly Foundation to cover the cost of the build out, security systems, and recording equipment. This funding is currently pending.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Susie's Place anticipates the construction on the new suite to take place October through December of 2023. Upon completion of the construction, funds from this grant will be utilized to fill that space with furniture, finishings, supplies etc. The goal is to have funds drawn down and submitted by the end of January 2024 so that the space is usable by February 1, 2024 at the latest.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

Susie's Place will receive information regarding the construction grant during the summer of 2023. Those funds will be available before the end of 2023, however can be used as reimburseable funds and will not delay construction.

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

This space will leverage volunteer groups to participate in the painting and set up of the spaces and lower the cost of having to pay labor for those endeavors. An in-kind donation campaign is planned to receive toys and activities for children to use while they are receiving services at this location versus using grant or general funds to purchase those items.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Waiting Room Furniture/Decor	5500
Priority #2	Team Room Furniture/Decor/TV	5000
Priority #3	Office Equipment (printer/copier, phones)	2000
Priority #4	Office Furniture/Supplies	1500
Priority #5	Interview Room Chairs/Supplies	1000
Priority #6		
Priority #7		
Total Requested		15000

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Susie's Place addresses at least two specific SCAN areas: A Healthy Community (Youth and Teens and Adults) and Youth Development (Physical Health and Safety and Vulnerable Youth). Through the forensic interview program, Susie's Place assists in the investigation of child abuse and neglect. Susie's Place advocates for the reported child victims and their nonoffending caregivers to find appropriate medical/ mental health services. The Susie's Place Education and Outreach division brings research-based body safety programming to students K-12 as well as child sexual abuse prevention programming for adults. Both programs work to end abuse and make children safer. People need to understand the trauma that comes with child abuse costs victims throughout their lives, and the community they live in. According to the American Academy of Pediatrics in October 2020, " Child maltreatment is a major public health issue worldwide, with serious and often debilitating long-term consequences for psychosocial development as well as physical and mental health, " (<https://publications.aap.org/pediatrics/article/146/4/e20200438/79676/Long-term-Cognitive-Psychological-and-Health>). The cost of untreated trauma from abuse costs entire communities. The CDC estimates " the lifetime cost for each victim of child maltreatment who lived was \$210,012, " (<https://www.cdc.gov/violenceprevention/childabuseandneglect/EconomicCost.html>). By investing in Susie's Place, this cost to an individual's health and the community is reduced.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This project is a one time expansion into a neighbor suite and additional funds for maintenance of that space will be covered through other funding measures like state or federal funding once those contract/grant opportunities open for the next application process.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Susie's Place is considered an exemplary child advocacy not just in Indiana, but in the nation. In 2022, Susie's Place took all three of their centers through the National Children's Alliance accreditation process and is the only child advocacy center in the nation to pass all three at one time. Of the three locations, the Bloomington center serves the largest number of reported child victims. In 2022, 543 children were served, and what is notable, is that only two full-time forensic interviewers conduct those interviews, and only two part time Child and Family Advocates provide wraparound services to assist the healing. Housed in that center is also a medical suite where partners from Riley Pediatrics conduct pediatric sexual assault exams for the Bloomington area versus sending those victims all the way to Indianapolis for medical services. This team conducted more pediatric sexual assault exams at Susie's Place Bloomington than any other practice or hospital in the state. The children and families of Bloomington will be able to be seen in safe, child friendly, confidential settings in a more timely and private manner when there can be three interviews and three private waiting rooms in use at the same time.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Susie's Place will measure the outcome of this larger space by growth in the numbers served and the breadth of services offered. When operational in 2024, more forensic interviews will take place because of a third interview room and team room. Additionally, the office space is to allow for a mental health professional to co-locate and provide trauma-informed therapy to the child victims served in Bloomington. By sharing that space and providing that service while tracking the number of children that go through those services, Susie's Place will be able to clearly demonstrate the success of this expansion.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

A current survey of the multidisciplinary team members (Dept. of Child Services, law enforcement, prosecutors, medical partners, mental health partners, and victim advocates) from all 43 Indiana counties that work with Susie's Place resulted in a few statistics or comments that warrant sharing.

75.24% of respondents " Strongly Agreed " that Susie's Place is a child-friendly, safe, and comfortable for children and families. 23.81% " Agree. "

One respondent commented that the biggest strength of Susie's Place is:
Their ability to create an environment that allows both parents and children to feel safe to discuss things and ask for help 3/20/2023 3:42 PM

This shows the care and thought that goes into the physical plant of Susie's Place.

Under the space for additional comments, Susie's Place received the following comment:

I am forever grateful to all of those who have worked to make our child advocacy center what it is today. Having been conducting investigations concerning abuse and neglect for more than 17 years I can sincerely tell you that Susie's Place has made such a difference in the outcomes of many of these cases. I feel good inside when I can be the voice of a child who sometimes cant convey the pain that they've endured. I feel good inside when I can stop what hurts many of these children, and even better when I can stop it forever. Susie's Place has supported my work for the last several years and helped me to help these children. Thank you for the trainings that you've sponsored to help me to become better at what I do. And thank you for helping me to help my victims, and for all that you do. 3/14/2023 2:18 PM

Susie's Place Child Advocacy Center

Bloomginton Center Expansion

Total Project Cost \$ 55,000.00

Funds	Totals	JHSS Grant	Other Funding Source
Build Out/ Construction	\$ 40,000.00		\$ 40,000.00
Furnishings/Equipment/Supplies		\$ 15,000.00	
TOTAL PROJECT FUNDS	\$ 55,000.00		

Expenses

Construction/Buildout/Security/Recording Equipment			\$ 40,000.00
Waiting Room Furniture/Décor		\$ 5,500.00	
Team Room Furniture/TV/Decor		\$ 5,000.00	
Office Equipment (phone system, printer/copier)		\$ 2,000.00	
Office Furniture/Supplies		\$ 1,500.00	
Interview Room Chairs/Supplies		\$ 1,000.00	

Total Project Expenses \$ 15,000.00 \$ 40,000.00

Susie's Place Child Advocacy
Unaudited Statement of Financial Position
As of December 31, 2022

	Total			
	As of Dec 31, 2022	As of Dec 31, 2021 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
10000 Cash on Hand	400,526.32	339,161.72	61,364.60	18.09%
10800 Brokerage Account	33,556.99	26,196.07	7,360.92	28.10%
Total Bank Accounts	\$ 434,083.31	\$ 365,357.79	\$ 68,725.52	18.81%
Accounts Receivable				
10703 Grant Receivable	137,947.49	116,093.23	21,854.26	18.82%
11000 Accounts Receivable	795.39	24,189.40	-23,394.01	-96.71%
Total Accounts Receivable	\$ 138,742.88	\$ 140,282.63	-\$ 1,539.75	-1.10%
Other Current Assets				
16001 Prepaid Expenses	22,845.25	16,592.00	6,253.25	37.69%
Deferred Rent	57,000.00	57,000.00	0.00	0.00%
Total Other Current Assets	\$ 79,845.25	\$ 73,592.00	\$ 6,253.25	8.50%
Total Current Assets	\$ 652,671.44	\$ 579,232.42	\$ 73,439.02	12.68%
Other Assets				
13000 Accumulated Depreciation	-244,843.40	-244,843.40	0.00	0.00%
14000 Furniture and Equipment	324,752.59	268,225.93	56,526.66	21.07%
15000 Leashold Improvements	88,607.41	82,407.41	6,200.00	7.52%
16000 16000 Security Deposit	2,500.00	2,500.00	0.00	0.00%
Total Other Assets	\$ 171,016.60	\$ 108,289.94	\$ 62,726.66	57.92%
TOTAL ASSETS	\$ 823,688.04	\$ 687,522.36	\$ 136,165.68	19.81%
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
20000 Accounts Payable	0.00	0.00	0.00	
Total Accounts Payable	\$ 0.00	\$ 0.00	\$ 0.00	
Other Current Liabilities				
24000 Payroll Liabilities	0.00	220.01	-220.01	-100.00%
24100 LOC First Merchants	0.00	0.00	0.00	
Accrued Expense	2,303.99	0.00	2,303.99	
Direct Deposit Payable	0.00	0.00	0.00	
Total Other Current Liabilities	\$ 2,303.99	\$ 220.01	\$ 2,083.98	947.22%
Total Current Liabilities	\$ 2,303.99	\$ 220.01	\$ 2,083.98	947.22%
Total Liabilities	\$ 2,303.99	\$ 220.01	\$ 2,083.98	947.22%
Equity				
31000 Opening Balance Equity	0.00	0.00	0.00	
32000 Unrestricted Net Assets	687,302.35	567,794.18	119,508.17	21.05%
Net Revenue	134,081.70	119,508.17	14,573.53	12.19%
Total Equity	\$ 821,384.05	\$ 687,302.35	\$ 134,081.70	19.51%
TOTAL LIABILITIES AND EQUITY	\$ 823,688.04	\$ 687,522.36	\$ 136,165.68	19.81%

Note

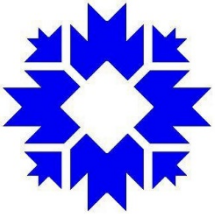
For Management Purposes Only

Susie's Place Child Advocacy
Unaudited Statement of Activities
January - December 2022

	Total			
	Actual	Budget	over Budget	% of Budget
Revenue				
41000 Corporate Contributions	69,584.72	116,766.88	-47,182.16	59.59%
42000 Government Income	838,906.24	847,395.52	-8,489.28	99.00%
43000 Revenue - Other	459,800.20	424,209.84	35,590.36	108.39%
44000 Nongovernment Grants	122,631.87	140,000.00	-17,368.13	87.59%
Total Revenue	\$ 1,490,923.03	\$ 1,528,372.24	-\$ 37,449.21	97.55%
Gross Profit	\$ 1,490,923.03	\$ 1,528,372.24	-\$ 37,449.21	97.55%
Expenditures				
Conference and Meetings	8,492.59	13,500.00	-5,007.41	62.91%
Dues and Fees-Bank	169.86	200.00	-30.14	84.93%
Dues and Fees-Prevention	334.00	1,250.00	-916.00	26.72%
Dues and Fees-Professional	15,482.59	3,900.00	11,582.59	396.99%
Dues and Fees-Registration	1,007.33	1,600.00	-592.67	62.96%
Emergency Reserves	0.00	75,000.00	-75,000.00	0.00%
Facility Expenses	179,147.61	226,021.33	-46,873.72	79.26%
Fundraising Expenses	55,809.49	44,000.00	11,809.49	126.84%
Insurance-D & O	2,535.00	2,639.00	-104.00	96.06%
Insurance-Liability	8,508.50	5,753.00	2,755.50	147.90%
Insurance-Workers Comp	7,240.00	7,742.00	-502.00	93.52%
Marketing	1,130.78	4,000.00	-2,869.22	28.27%
Marketing-Prevention	1,250.00	1,500.00	-250.00	83.33%
Office Expenses	115,643.41	56,700.00	58,943.41	203.96%
Payroll and Benefits	850,262.45	964,231.91	-113,969.46	88.18%
Professional Fees	45,228.09	27,885.00	17,343.09	162.20%
Program Expenses	2,800.69	750.00	2,050.69	373.43%
Technology	27,595.48	50,650.00	-23,054.52	54.48%
Travel	41,606.22	41,300.00	306.22	100.74%
Total Expenditures	\$ 1,364,244.09	\$ 1,528,622.24	-\$ 164,378.15	89.25%
Net Operating Revenue	\$ 126,678.94	-\$ 250.00	\$ 126,928.94	
Other Revenue				
43600 Investments/Interest	41.84	250.00	-208.16	
Interest Income	7,795.44		7,795.44	
Unrecognized Gain/Loss on Investments	-434.52		-434.52	
Total Other Revenue	\$ 7,402.76	\$ 250.00	\$ 7,152.76	
Net Other Revenue	\$ 7,402.76	\$ 250.00	\$ 7,152.76	
Net Revenue	\$ 134,081.70	\$ 0.00	\$ 134,081.70	

Note

For Management Purposes Only



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Tandem Community Birth Center and Postpartum House, Inc

Address:

2613 E 3rd St Bloomington, IN 47401

Phone: 812-727-0134

E-Mail: admin@tandembloomington.org

Website: www.tandembloomington.org

President of Board of Directors: Hadassah Katz

Name of Executive Director: Julie Duhon

Phone: 650-388-0414 (cell)

E-Mail: julie@tandembloomington.org

Name of Grant Writer: Julie Duhon

Phone: 650-388-0414

E-Mail: julie@tandembloomington.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
	10	approximately 100 in the last 6 months

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Tandem's mission is to improve perinatal outcomes by trusting patients, increasing options for care and challenging the status quo.
At Tandem, we understand that the choices to bear children and/or to parent are ones that have direct impacts on physical health, emotional health, relationships and more. We provide holistic medical and supportive services to families regardless of ability to pay to strengthen our community and to help build the village we all need.
Our vision is a community where child-bearing families of all kinds have choices in the care they receive and find support and connection during these transformative years.

PROJECT INFORMATION

Name of the project to be funded:

Tandem Postpartum Guest Room Pilot and "Free Room" Storage

Total cost of project: 25000

Requested amount of Jack Hopkins funding: 20000

Number of City residents to be served by this project in 2023: 150

Number of clients to be served by this project in 2023: 180

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$20,000 to fund the renovation, furnishing and launch of services in our first overnight guest room to serve as the pilot room for our Postpartum House. This funding will also go towards building custom shelving to store donated items in our "free room."

Our guest room will allow clients and their babies to stay for up to 24 hrs and receive comprehensive postpartum support from our postpartum doulas.

Since opening our facility in October 2022, one of the most popular services has been our "free room." We receive donations of pregnancy, postpartum and infant/toddler supplies and clothes and use volunteer power to sort through and clean items and then make them available to anyone who comes to Tandem and can use them. The free room may be browsed during our open hours or by appointment. We routinely have expectant parents come in who have NOTHING for the baby and they leave with armloads of clothes and gear. Currently, everything is in overflowing plastic tubs, bags and boxes. We would like to build custom shelving and storage to allow clients to more easily browse our available items.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

2613 E 3rd St
Bloomington, IN
47401

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

We have a 10 year lease through 2031 with an option to purchase at the end.

If the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

Our current occupancy of the facility from the county includes the postpartum guest room for stays up to 24 hrs and our renovations are not structural and will not require any new permitting. When we eventually expand this pilot to 4 guest rooms and increase the length of stay to multiple days, we will have to seek a change of use permit, but all of the elements of this Jack Hopkins project are fully covered by our current permits.

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

We have a confirmed \$5000 matching donation for this project from an anonymous donor to help maintain cash flow for this project, since it is by reimbursement instead of an up-front grant.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will submit monthly claims from the end of June to December 2023.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

The confirmed \$5000 match will be delivered in May after the committee makes its funding recommendations.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

We plan to continue to leverage our large cohort of interns and volunteers alongside our paid contractor to reduce costs. This strategy has been very successful for us so far.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Room Rehab (time and materials: paint, flooring, drywall repair, new window, etc) and Custom Shelving for Donations	7000
Priority #2	Administrative Staffing (managing volunteers, contractors, purchase orders, service rollout, etc)	2000
Priority #3	Furnishings for Postpartum Room (bed, rocking chair, co-sleeper, lamp, mini-fridge, etc)	5000
Priority #4	Salaries for Postpartum Staff while services ramp up	4000
Priority #5	Contracted Educational Services for Postpartum Guests (including community space drop-ins)	1000
Priority #6	Advertising	500
Priority #7	Folding Massage Table (for prenatal and postpartum massage)	500
Total Requested		20000

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Tandem sits squarely in line with the needs identified in our community from the SCAN and HAND's 2020-2024 Consolidated Plan. Not covered in the SCAN are the impacts of the pandemic, which are still being studied, but preliminary data shows had many adverse affects on perinatal outcomes and families at a national level.

Tandem's services including specifically this project help to address three of the nine identified goals in the Consolidated Plan: services for community members in need, services improving quality of life for residents, and improving public facilities.

Adequate support and high quality postpartum care can reduce or eliminate perinatal mood and anxiety disorders requiring treatment. 32% of children in Monroe county are born to single parent households and more than 3000 participants receive WIC benefits. An overnight stay in our postpartum guest room and services in our community space can help alleviate acute stressors and gives Tandem staff the opportunity to further connect clients with resources in our community as well as with each other.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

These funds will be used for a pilot roll-out of services, a portion of which will go to fund the operational expenses (salaries) involved in that. The postpartum room will be available for hourly daytime stays or overnight and will be offered on a sliding scale. We know we'll have an immediate influx of low-income clients, which is why having some up front staffing salaries funded is essential, but ultimately, we believe we will attract clients from a wide range of income levels and from a broad geographic region. We will very intentionally be subsidizing our lower income clients with the fees collected from high income clients. Following this pilot, we will seek funding from various sources with our pilot data to renovate the rest of the postpartum house, but overall, we expect the endeavor to be self-sustaining in the long run.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Tandem is a needed community hub on the East side with our community space, integrated services and "free room." Investing in this space and these services ensures that we can support our community better.

Tandem's Postpartum House concept is new though inspired by ancient traditions. Aside from an upscale, \$900/night, "postnatal retreat" in New York City, Tandem's postpartum house might be the first of its kind in the country. We will care for clients who are in their first months of parenthood. Imagine a single parent struggling to keep up, and now the baby is having a sleep regression and is teething or colicky. At Tandem, we'll tuck the parent in bed. We'll make sure they are nourished and hydrated, and check in on their worries and fears. We'll hold and care for the baby while they get some REAL rest. We'll provide education and advice and bring in the experts they need for on-site 1:1 consultations. We'll connect them to community resources and other agencies as appropriate. This kind of care extends far beyond that single parent. It will follow that child and future children and will radiate outwards. Caring for families is caring for our community.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

We track the number of clients who access our free room for donated supplies. When the postpartum room opens, we will track the number of clients who reserve the room along with basic demographics including income level and whether or not they are a City of Bloomington resident.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Tandem would like to thank the Jack Hopkins Social Services committee for being our first major source of funding when we were starting up in 2021. Despite many challenges and setbacks, those funds were absolutely essential to getting to us to where we are today and absolutely paved the way for additional grants and funding (including the \$100,000 Gannett foundation grant that is currently funding our birth center renovations). Because of you we have a building, a midwife and office manager (and now, growing staff!). We are offering gynecology services and a wide range of other supportive services (check out our website). Our client volumes have been increasing week-over-week and month-over-month and we know that we are making a difference. So, THANK YOU!

At Tandem, we are no strangers to penny-pinching and salvaging used supplies and just making them work. However, for the postpartum room, we would like to invest in high-quality furniture that will be sturdy enough to serve our community for a long time. We plan to install a murphy bed so we can maximize our use of the space when the room is not being used for sleeping. The mini fridge can store snacks and drinks for our guest, but also can be used to store pumped milk, or partial bottles. We are contracting with massage therapists in our community who specialize in perinatal massage and would like to own our own folding massage table that can be stored when not in use. We also contract with postpartum-specialized social workers/therapists, pelvic-floor physical therapists and provide in-house lactation counseling. We are working to find a chef who will prepare meals off-site in a certified kitchen for our postpartum guests and will work with us to optimize postpartum nutrition while meeting the dietary restrictions of our guests. This pilot will provide us with the opportunity to proof of concept our postpartum house before its expansion to more rooms and nights.

Minnie Wray LLC
Dan Woerner

INVOICE

6475 S Main St
Bloomington, IN 47401
(336)202-4191

DATE: 3/31/23

TO: TANDEM

COMMENTS OR SPECIAL INSTRUCTIONS:
Itemized receipts available upon request.

ESTIMATE FOR "BLUE ROOM"

QUANTITY	DESCRIPTION	LABOR	MATERIAL	TOTAL
			UNIT PRICE	
	CARPET/TILE REMOVAL			
	FLOORING INSTALL	1000	500	1500
	REPLACE WINDOW	250	250	500
	PAINT ROOM	150	350	500
	PATCH CEILING	400	100	500
	LOCK BOX	300	200	500
	MURPHY BED	500	-	500
	SHELVING	750	1250	2000
			SUBTOTAL	<u>6000</u>
			SALES TAX	
			SHIPPING & HANDLING	
			TOTAL DUE	

ESTIMATE
PREPARED BY DAN WOERNER
Dan Woerner

Make all checks payable to Minnie Wray LLC
Venmo & Zelle payments to Dan Woerner / (336)202-4191 / dtwoerner@gmail.com

THANK YOU FOR YOUR BUSINESS!

Tandem

Statement of Financial Position

As of December 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking (0076)	12,615.68
PayPal Bank	1.00
Savings (0001)	40,442.69
Total Bank Accounts	\$53,059.37
Other Current Assets	
Inventory Asset	530.92
Julie's personal funds	0.00
Undeposited Funds	66.54
Total Other Current Assets	\$597.46
Total Current Assets	\$53,656.83
TOTAL ASSETS	\$53,656.83
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
Julie's Capital One Credit Card	3,173.94
Total Credit Cards	\$3,173.94
Other Current Liabilities	
Other Current Liabilities	440.00
Total Other Current Liabilities	\$440.00
Total Current Liabilities	\$3,613.94
Total Liabilities	\$3,613.94
Equity	
Opening Balance Equity	530.92
Retained Earnings	55,335.96
Net Revenue	-5,823.99
Total Equity	\$50,042.89
TOTAL LIABILITIES AND EQUITY	\$53,656.83

Tandem

Statement of Activity

January - December 2022

	TOTAL
Revenue	
Non-Profit Revenue	0.01
Amazon Smile Donation	129.20
Cash or Check Donation	29,701.00
Educational Course Donation	518.17
Facebook Donations	186.00
Grant Revenue	85,000.00
Reimbursable Grant Revenue	11,886.05
Total Grant Revenue	96,886.05
Kroger Community Rewards	275.36
MightyCause Donation	3,857.48
PayPal Donation	184.15
PayPal Giving Fund	2.00
Stripe Donation	2,256.11
Total Non-Profit Revenue	133,995.53
Sales	
Discounts given	-363.74
Gift Bag Sales	215.00
Tandem Merchandise	10.00
Training and Continuing Education Sales	400.00
Total Sales	261.26
Unapplied Cash Payment Revenue	-2,409.89
Uncategorized Income	-3.83
Total Revenue	\$131,843.07
Cost of Goods Sold	
Cost of Goods Sold	
Gift Bag Supplies	93.02
Bulk Tote Bag Order	262.50
Total Gift Bag Supplies	355.52
Shipping Costs	13.14
Total Cost of Goods Sold	368.66
Total Cost of Goods Sold	\$368.66
GROSS PROFIT	\$131,474.41
Expenditures	
Advertising & Marketing	458.65
Events	220.00
Facebook Ads	10.00
Printing, Publications, Postage and Shipping	458.00
Total Advertising & Marketing	1,146.65

Tandem

Statement of Activity

January - December 2022

	TOTAL
Bank Charges & Fees	136.26
Eventbrite Fees	3.63
PayPal Fees	17.34
Total Bank Charges & Fees	157.23
Contractors	3,730.00
Hardware	2,110.98
Insurance	
General Liability Insurance	794.38
Medical Malpractice	6,263.78
Worker's Comp	68.88
Total Insurance	7,127.04
Interest Paid	114.11
Legal & Professional Services	
Professional Memberships	55.00
Total Legal & Professional Services	55.00
Meals & Entertainment	110.88
Medical Supplies	278.16
Consumables	971.63
Durable Medical Equipment	490.62
Total Medical Supplies	1,740.41
Office Supplies & Software	2,885.22
Bathroom Supplies	640.92
Decor	216.51
Fixtures and non-medical Durable equipment	3,857.08
Furniture	2,346.09
Office Supplies	1,204.27
Technology	2,592.25
Accounting Software	75.00
CyberSecurity	376.84
Electronic Health Records	675.00
Payroll Software	1,188.00
Unified Communications	617.81
Website and Email	236.00
Total Technology	5,760.90
Volunteer Appreciation	20.24
Total Office Supplies & Software	16,931.23
Other Business Expenses	45.00

Tandem

Statement of Activity

January - December 2022

	TOTAL
Payroll	
Employee Hourly	
Midwives	3,918.64
Office Manager	14,641.87
Perinatal Educators	4,264.68
Total Employee Hourly	22,825.19
Employer Taxes	1,746.15
Total Payroll	24,571.34
Perinatal Education Expenses	
Perinatal Education Supplies	278.94
Total Perinatal Education Expenses	278.94
Reimbursable Expenses	2,698.55
Rent & Lease	27,500.00
Repairs & Maintenance	11,817.50
Landscaping	195.75
Remodeling Floor 1	585.46
Remodeling Floor 2	26,268.26
Total Repairs & Maintenance	38,866.97
Taxes & Licenses	998.54
State Fees	108.00
Total Taxes & Licenses	1,106.54
Training and Continuing Education	3,000.00
Unapplied Cash Bill Payment Expenditure	97.17
Utilities	4,527.34
Fire Alarm System	762.16
Waste Removal	108.40
Water/Sewer	566.28
Total Utilities	5,964.18
Total Expenditures	\$137,352.22
NET OPERATING REVENUE	\$ -5,877.81
Other Revenue	
Interest Earned	53.82
Total Other Revenue	\$53.82
NET OTHER REVENUE	\$53.82
NET REVENUE	\$ -5,823.99



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Wheeler Mission

Address:

215 S. Westplex Ave. Bloomington, IN 47404

Phone: 812.333.1905

E-Mail: cmmorrison@wheelermission.org

Website: www.wheelermission.org

President of Board of Directors: Jim Fountain

Name of Executive Director: Perry Hines

Phone: 317.635.3575

E-Mail: perryhines@wheelermission.org

Name of Grant Writer: Chris-Michael G. Morrison

Phone: 812.219.2939

E-Mail: cmmorrison@wheelermission.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
14	1	591

MISSION STATEMENT *(150 words or less)*

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Wheeler Mission exists to meet the needs of men and women who are experiencing homelessness. No matter the cause of their plight, Wheeler Mission's Bloomington operations accept our guests as they are; specifically, through year-round low-barrier shelter. Wheeler Mission's team of program professionals determine any immediate and ongoing barriers to self-sufficiency while ensuring any guest's stay at our West 3rd Street facilities are brief and non-repeating.

Guests seeking emergency shelter are offered a variety of services, including, but not limited to, three daily meals (offered to the general public, too) clothing, toiletry items, shower facilities, restrooms, storage for belongings, WiFi access, a community day room, overnight lodging, and individualized case management. Such critically-needed services are provided in a safe, loving atmosphere without regard to race, color, religion, national origin or citizenship status, sex, gender identity or expression, pregnancy, sexual orientation, age, disability, or military status.

PROJECT INFORMATION

Name of the project to be funded:

Emergency Shelter Services Case Management

Total cost of project: \$21,333.68

Requested amount of Jack Hopkins funding: \$17,139.20

Number of City residents to be served by this project in 2023: 821

Number of clients to be served by this project in 2023: 1,039

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Wheeler Mission is asking the City of Bloomington Common Council Jack Hopkins Social Services Fund Committee to consider funding \$17,139.20 toward the hourly wages of our full-time Emergency Shelter Services (ESS) Case Manager over the span of six months within our upcoming fiscal year, which begins June 1, 2023.

On average, nearly 85% of Wheeler Mission's guests visiting our Bloomington campus are seeking emergency shelter services considering their episodic experience of homelessness. Therefore, Wheeler's sole ESS Case Manager's caseload of guests is rather large and fluid.

Wheeler's ESS Case Manager's responsibilities oversee an expansive set of unique circumstances that have led our guests to our shelter. Upon an initial case management assessment, our ESS Case Manager develops trust with each guest formulating a distinct strategic plan to connect men and women experiencing homelessness to community resources such as identification procurement (driver licenses, social security cards, birth certificates, DD214s, etc.), access to local physical/mental health services, federal income programs such as SSI and SSDI, gainful employment, and local housing opportunities, among other collaborative means.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

Not applicable.

How do your missions, operations and services complement each other?

Not applicable.

What is the existing relationship between agencies?

Not applicable.

How will communication and coordination change as a result of the project?

Not applicable.

Explain any challenges and steps you plan to take to address those challenges.

Not applicable.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

215. S. Westplex Ave.
Bloomington, IN 47404

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

Not applicable as Wheeler Mission is asking the City of Bloomington Common Council to consider appropriating Jack Hopkins social services funds toward general operating expenses associated with our emergency shelter services program; specifically, case management.

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

Not applicable.

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Wheeler Mission is not pursuing any other additional grant awards to support our case management general operating expenses. That being said, Wheeler secures general operating support through an annual diversified stream of funding; specifically, direct mail, major donor cultivation/stewardship, business/church relations, PR/communications efforts, and scheduled special events.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Wheeler Mission’s Emergency Shelter Services Case Manager is a full-time, budgeted position offering individualized case management for our guests experiencing homelessness. Considering this position is paid bi-weekly, Wheeler Mission will electronically submit monthly pay stubs until reimbursement funding claims are fully exhausted.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

Considering Wheeler Mission’s Emergency Shelter Services Case Manager schedules appointments with any interested emergency shelter guest each business day every week, our general operating funding request is not contingent on additional grant support as case management services are imperative for guests experiencing homelessness to take initial and ongoing steps toward empowerment, stability, and self-sufficiency.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

Since Wheeler Mission merged with Backstreet Mission in late 2015, donation income for Wheeler’s Bloomington shelter operations has grown by 154%. The vast majority of Wheeler Mission’s general operating support for our programs and services, including case management, stems from private funding where relationships are cultivated among individuals, local businesses, churches, organizations, and foundations in addition to Wheeler Mission’s partnership with the City of Bloomington and Monroe County. Besides fundraising efforts, Wheeler Mission recruits volunteers year-round to supplement our Bloomington team’s efforts ranging from meal service, housekeeping, hospitality, PC basics, and case management assistance as referenced within our funding request.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Full-Time Case Manager @ \$16.48/hour for one month.	\$2,856.54
Priority #2	Full-Time Case Manager @ \$16.48/hour for one month.	\$2,856.54
Priority #3	Full-Time Case Manager @ \$16.48/hour for one month.	\$2,856.53
Priority #4	Full-Time Case Manager @ \$16.48/hour for one month.	\$2,856.53
Priority #5	Full-Time Case Manager @ \$16.48/hour for one month.	\$2,856.53
Priority #6	Full-Time Case Manager @ \$16.48/hour for one month.	\$2,856.53
Priority #7		
Total Requested		\$17,139.20

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the Service Community Assessment of Needs, the City of Bloomington, Housing and Neighborhood Development Department's 2020-2024 Consolidated Plan, or any other community-wide survey of social service needs.

Wheeler Mission is a participant in the City of Bloomington's 2020-2024 Consolidated Plan, along with Indiana Balance of State Continuum of Care's Region 10.

Wheeler Mission's program team of thirteen staff members work tirelessly where more than 1,260 men and women experiencing homelessness were served and cared for this past year. With nearly 400 guests visiting Wheeler Mission for the first time in 2022, each arrival and stay is identified by a unique set of circumstances, including but not limited to, physical/mental illness, substance abuse, medical emergencies, joblessness, financial loss, underemployment, and housing insecurity, among others.

Among these experiences of homelessness, per Heading Home of South Central Indiana, the lack of affordable housing, especially among individual households earning less than \$25,000, is ever-present in our community.

Thankfully, as our community's largest shelter provider (a total capacity of 156), Wheeler Mission is in a position to offer low-barrier emergency shelter each day and understands the importance of collaborating with other community service providers; specifically, through coordinated entry to identify next steps for securing affordable housing and other community resources for Bloomington's most vulnerable citizens.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Wheeler Mission is seeking an investment from the Jack Hopkins Social Services Fund pursuant of this year's application exception as our request does not reflect a pilot, bridge, or collaborative program. Considering the importance of relational case management within Wheeler Mission's service platform, our full-time ESS Case Manager is an ongoing position necessary for our guests' stay at Wheeler Mission to be brief and non-repeating as possible. Wheeler Mission is actively pursuing private funding from a variety of local/regional sources; specifically, individuals, businesses, organizations, and foundations to ensure our services to those experiencing homelessness are sustainable.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

Wheeler Mission has implemented an ongoing effort to accept individuals as they are in their time of need through our year-round, low-barrier shelter program. As important as Wheeler Mission's Guest Service Coordinators are at greeting and directing our guests to daily meals, showers, clothing, toiletry items, and overnight shelter, our case management team; particularly, our ESS Case Manager, serves as gatekeepers and liaisons into our welcoming community.

Equal effort is prioritized in ensuring individuals experiencing homelessness can find safe, temporary emergency shelter away from the harsh elements of the streets as well as reconnecting our guests back into Bloomington as productive, empowered community members.

That's why Wheeler Mission's ESS Case Manager has continued to set aside time to schedule an average of five case management appointments per business day (1,200 in 2022). Guests have been able to develop trust with our ESS Case Manager and mutually create an action plan to secure identification, physical/mental health resources, income/employment, housing, and reunification with loved ones. Such an extensive case management effort goes beyond our Bloomington campus and into weekly Bloomington Police Department Zoom calls and bi-weekly coordinated entry discussions with our fellow service providers to ensure homelessness is brief and non-repeating.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

To better evaluate the effectiveness of Wheeler Mission's case management efforts, our program team has created an Independence Continuum platform. Considering our emergency shelter guests visit Wheeler Mission's Bloomington campus in-crisis, the journey toward successful community re-entry can prove difficult and our guests are encouraged to champion progress. Wheeler Mission's ESS Case Manager will evaluate each emergency shelter guests' steps forward as they meet during scheduled case management visits within the following areas during a guest's stay at Wheeler Mission:

- Income
- Education
- Employment
- Substance Abuse Treatment
- Healthcare and Health Status
- Nutrition
- Housing
- Transportation
- Access to a Support System
- Family Interactions

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Wheeler Mission's Board of Directors, Executive team, and Bloomington team are ecstatic that we were able to successfully transition our emergency shelter services guests from our Center for Men location (215 S. Westplex Ave., Bloomington, IN 47404) to our new emergency shelter services facility (201 S. Westplex Ave., Bloomington, IN 47404) the first of December this past year.

Such a move was made possible by Wheeler Mission's purchase of what used to be Jazzercise. Over the course of last fall, renovations were made to retrofit our acquired 3,840 square feet facility to accommodate required emergency shelter provisions. Wheeler's new fully operational building is equipped with a check-in area, a community day room, Wi-Fi accessibility, restrooms, eleven individual shower units, and a large emergency shelter space where forty bunk beds are spread out for eighty men to sleep in each evening.

With the addition of our new emergency shelter services space, Wheeler Mission's campus off of West 3rd Street has expanded to three buildings: 1) Wheeler's Center for Men which operates as our exclusive long-term programming site, along with our administrative offices (including case management) and our cafeteria (an additional community day room space, as well) where Wheeler Mission serves breakfast, lunch, dinner every day (including holidays) to our guests experiencing homelessness, as well as the general public seeking free meal services. 2) As previously referenced, Wheeler's new emergency shelter services facility. And, 3) Wheeler's Annex (135 S. Westplex Ave., Bloomington, IN 47404) where our guests' clothes, bedding, and bathroom linens are laundered, and staff/community engagement space (including lunch and learns) is utilized.

Thankfully, with Wheeler Mission overseeing our community's Winter Shelter program, our team was able to launch emergency shelter operations within our campus' new addition at the onset of the winter season. Even considering our campus' expansion, Wheeler Mission continues to welcome a steady stream of guests seeking emergency shelter each day where men are sleeping on cots/mats in overflow areas, such as our new building's community day room and Center for Men's cafeteria, when necessary.

To put Wheeler Mission's demand for service in perspective, here are our Bloomington shelter operation services totals from 2022:

- Meals Served: 77,624
- Nights of Shelter Provided: 34,949 (An average of 96 guests staying at Wheeler Mission per night)
- Number of individuals seeking a service at Wheeler Mission: 1,260
- First-time guests experiencing homelessness staying at Wheeler Mission: 384
- Stable Housing Procurement: 69
- Gainful Employment/Income Realized: 203

Wheeler Mission continues to provide an open, welcoming, kind and compassionate environment to meet the complex needs of our guests experiencing homelessness.

2023 Proposed Project Budget

Wheeler Mission	Emergency Shelter Services Case Management		
Total Project Cost	\$21,333.68		
	Totals	Other Income Sources	JHSS Grant
FUNDS			
JHSS Grant			\$17,139.20
Other Income Sources		\$4,194.48	
TOTAL PROJECT FUNDS	\$21,333.68	\$4,194.48	\$17,139.20
EXPENSES			
Full-Time Emergency Shelter Services Case Manager Hourly Wages (\$16.48/hour) for Six Months			\$17,139.20
Full-Time Emergency Shelter Services Case Manager Benefits Package for Six Months		\$4,194.48	
TOTAL PROJECT EXPENSES	\$21,333.68	\$4,194.48	\$17,139.20



**WHEELER MISSION MINISTRIES, INC.
AND SUBSIDIARIES
CONSOLIDATED FINANCIAL STATEMENTS
AND
SUPPLEMENTARY INFORMATION
MAY 31, 2022 AND 2021**

CPAs / ADVISORS



WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

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REPORT OF INDEPENDENT AUDITORS

Board of Directors
Wheeler Mission Ministries, Inc. and Subsidiaries
Indianapolis, Indiana

Opinion

We have audited the accompanying consolidated financial statements of Wheeler Mission Ministries, Inc., a nonprofit organization, and subsidiaries (hereby collectively referred to as the Ministry), which comprise the consolidated statements of financial position as of May 31, 2022 and 2021, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Ministry as of May 31, 2022 and 2021, and changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Ministry and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Ministry's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

REPORT OF INDEPENDENT AUDITORS
(Continued)

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Ministry's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgement, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Ministry's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidated statement of program expenses is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such

REPORT OF INDEPENDENT AUDITORS
(Continued)

information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Blue & Co., LLC

Carmel, Indiana
September 28, 2022

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
MAY 31, 2022 AND 2021**

	<u>2022</u>	<u>2021</u>
ASSETS		
Cash	\$ 1,448,628	\$ 5,939,282
Restricted cash	342,315	342,317
Investments - capital and general operating	15,699,244	9,484,233
Accounts receivable, net	693,976	418,086
Contributions receivable, net	374,225	314,641
Government grants receivable	2,970,595	-0-
Note receivable	6,086,700	6,086,700
Inventory	188,982	208,896
Prepaid and other assets	52,960	30,818
Property and equipment, net	28,724,506	28,236,938
Investments - endowment	14,765,744	15,041,218
Investments - other		
Charitable gift annuities	196,301	210,683
Charitable remainder trust	<u>3,668,696</u>	<u>3,758,952</u>
	<u>\$ 75,212,872</u>	<u>\$ 70,072,764</u>

LIABILITIES AND NET ASSETS

Liabilities		
Accounts payable	\$ 454,883	\$ 1,343,447
Accrued payroll and other liabilities	558,726	383,446
Charitable gift annuities payable	52,418	62,144
Charitable remainder trust payable	2,648,943	2,739,199
Notes payable	<u>8,640,000</u>	<u>8,640,000</u>
Total liabilities	12,354,970	13,168,236
Net assets		
Without donor restrictions		
Undesignated	43,967,363	26,530,667
Board designated - endowment	1,573,872	1,735,451
Board designated - operating reserve	<u>500,000</u>	<u>500,000</u>
	46,041,235	28,766,118
With donor restrictions		
Purpose restricted	2,239,872	12,795,504
Time restricted for future periods	1,384,923	1,037,136
Endowment	<u>13,191,872</u>	<u>14,305,770</u>
	<u>16,816,667</u>	<u>28,138,410</u>
Total net assets	<u>62,857,902</u>	<u>56,904,528</u>
	<u>\$ 75,212,872</u>	<u>\$ 70,072,764</u>

See accompanying notes to consolidated financial statements.

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED MAY 31, 2022

(With Comparative Total for the Year Ended May 31, 2021)

	2022			2021 Total
	Without Donor Restrictions	With Donor Restrictions	Total	
Support and revenue				
Support				
Contributions	\$ 12,731,738	\$ 4,434,294	\$ 17,166,032	\$ 18,867,064
Contributions - wills and estates	420,910	-0-	420,910	2,600,026
Government grants - employee retention credits	2,970,595	-0-	2,970,595	
Other fees and grants from government agencies - contributions	1,337,139	-0-	1,337,139	-0-
Gifts-in-kind	1,067,854	-0-	1,067,854	883,397
Revenue				
Fees and grants from government agencies - exchange	-0-	-0-	-0-	1,049,406
Program service revenue	2,708,495	-0-	2,708,495	1,989,358
Other	119,072	-0-	119,072	217,101
Change in value of annuity and trust liabilities	5,298	(216,879)	(211,581)	(1,242,580)
Investment return, net	(355,361)	(1,304,894)	(1,660,255)	4,594,223
Gain on debt extinguishment	-0-	-0-	-0-	1,531,300
Net assets released from restrictions	14,234,264	(14,234,264)	-0-	-0-
	<u>35,240,004</u>	<u>(11,321,743)</u>	<u>23,918,261</u>	<u>30,489,295</u>
Special events				
Registration fees and other support	1,511,135	-0-	1,511,135	882,934
Gift-in-kind support	803,038	-0-	803,038	758,626
Direct expenses of events	(445,803)	-0-	(445,803)	(208,013)
Gift-in-kind expenses	(803,038)	-0-	(803,038)	(758,626)
	<u>1,065,332</u>	<u>-0-</u>	<u>1,065,332</u>	<u>674,921</u>
Total support and revenue	36,305,336	(11,321,743)	24,983,593	31,164,216
Expenses				
Program services				
Men's residential center	1,247,260	-0-	1,247,260	1,199,357
Shelter for men	2,482,545	-0-	2,482,545	1,993,882
Center for women and children	2,849,320	-0-	2,849,320	2,054,421
Camp Hunt	1,068,211	-0-	1,068,211	950,039
Industry	1,719,750	-0-	1,719,750	1,206,462
Edwards residence	98,205	-0-	98,205	68,877
Thrift shop	586,884	-0-	586,884	602,181
Ministry services	1,540,475	-0-	1,540,475	1,372,019
Center for men (Bloomington)	807,052	-0-	807,052	661,735
Center for women and children (Bloomington)	154,111	-0-	154,111	154,876
Food services	1,261,951	-0-	1,261,951	1,073,215
Restored creations	94,645	-0-	94,645	71,038
	<u>13,910,409</u>	<u>-0-</u>	<u>13,910,409</u>	<u>11,408,102</u>
Supporting activities				
Management and general	1,114,156	-0-	1,114,156	889,994
Fundraising and development	4,005,654	-0-	4,005,654	3,585,605
	<u>5,119,810</u>	<u>-0-</u>	<u>5,119,810</u>	<u>4,475,599</u>
Total expenses	19,030,219	-0-	19,030,219	15,883,701
Change in net assets	17,275,117	(11,321,743)	5,953,374	15,280,515
Net assets, beginning of year	28,766,118	28,138,410	56,904,528	41,624,013
Net assets, end of year	\$ 46,041,235	\$ 16,816,667	\$ 62,857,902	\$ 56,904,528

See accompanying notes to consolidated financial statements.

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED MAY 31, 2021

	Without Donor Restrictions	With Donor Restrictions	Total
Support and revenue			
Support			
Contributions	\$ 13,439,202	\$ 5,427,862	\$ 18,867,064
Contributions - wills and estates	2,600,026	-0-	2,600,026
Gifts-in-kind	883,397	-0-	883,397
Revenue			
Fees and grants from government agencies - exchange	1,049,406	-0-	1,049,406
Program service revenue	1,989,358	-0-	1,989,358
Other	217,101	-0-	217,101
Change in value of annuity and trust liabilities	(30,122)	(1,212,458)	(1,242,580)
Investment return, net	547,062	4,047,161	4,594,223
Gain on debt extinguishment	1,531,300	-0-	1,531,300
Net assets released from restrictions	1,651,970	(1,651,970)	-0-
	<u>23,878,700</u>	<u>6,610,595</u>	<u>30,489,295</u>
Special events			
Registration fees and other support	882,934	-0-	882,934
Gift-in-kind support	758,626	-0-	758,626
Direct expenses of events	(208,013)	-0-	(208,013)
Gift-in-kind expenses	(758,626)	-0-	(758,626)
	<u>674,921</u>	<u>-0-</u>	<u>674,921</u>
Total support and revenue	24,553,621	6,610,595	31,164,216
Expenses			
Program services			
Men's residential center	1,199,357	-0-	1,199,357
Shelter for men	1,993,882	-0-	1,993,882
Center for women and children	2,054,421	-0-	2,054,421
Camp Hunt	950,039	-0-	950,039
Industry	1,206,462	-0-	1,206,462
Edwards residence	68,877	-0-	68,877
Thrift shop	602,181	-0-	602,181
Ministry services	1,372,019	-0-	1,372,019
Center for men (Bloomington)	661,735	-0-	661,735
Center for women and children (Bloomington)	154,876	-0-	154,876
Food services	1,073,215	-0-	1,073,215
Restored creations	71,038	-0-	71,038
	<u>11,408,102</u>	<u>-0-</u>	<u>11,408,102</u>
Supporting activities			
Management and general	889,994	-0-	889,994
Fundraising and development	3,585,605	-0-	3,585,605
	<u>4,475,599</u>	<u>-0-</u>	<u>4,475,599</u>
Total expenses	15,883,701	-0-	15,883,701
Change in net assets	8,669,920	6,610,595	15,280,515
Net assets, beginning of year	<u>20,096,198</u>	<u>21,527,815</u>	<u>41,624,013</u>
Net assets, end of year	<u>\$ 28,766,118</u>	<u>\$ 28,138,410</u>	<u>\$ 56,904,528</u>

See accompanying notes to consolidated financial statements.

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED MAY 31, 2022

(With Comparative Total for the Year Ended May 31, 2021)

	2022					
	Program Services	Supporting Activities			Total	2021 Total
		Management and General	Fundraising and Development	Total Supporting Activities		
Salaries and benefits	\$ 7,057,706	\$ 291,784	\$ 1,554,690	\$ 1,846,474	\$ 8,904,180	\$ 7,860,633
Gift-in-kind expenses	1,066,803	-0-	803,038	803,038	1,869,841	1,636,889
Public relations and direct mailing	3,491	4,780	1,759,024	1,763,804	1,767,295	1,781,693
Direct expenses of events	-0-	-0-	445,803	445,803	445,803	208,013
Telephone and utilities	665,410	33,420	4,487	37,907	703,317	622,043
Depreciation expense	1,299,977	142,727	-0-	142,727	1,442,704	985,463
Postage	1,084	27,470	412,894	440,364	441,448	171,529
Maintenance	431,048	33,070	51,379	84,449	515,497	356,333
Insurance	217,361	1,536	5,994	7,530	224,891	243,701
Food	957,984	-0-	2,000	2,000	959,984	865,207
Equipment repair and maintenance	194,903	13,083	9,878	22,961	217,864	198,194
Cleaning supplies	97,210	1,434	-0-	1,434	98,644	69,668
Fuel and oil	64,250	2,021	804	2,825	67,075	54,875
Professional services	313,710	352,052	113,948	466,000	779,710	618,486
Program materials	119,359	-0-	1,650	1,650	121,009	108,333
Office supplies	17,968	996	2,415	3,411	21,379	16,658
Staff travel and conferences	36,586	7,692	11,937	19,629	56,215	17,811
Industry and supplies	1,298,770	-0-	-0-	-0-	1,298,770	848,194
Grants and scholarships	29,575	-0-	-0-	-0-	29,575	31,125
Interest, net of capitalized amounts	-0-	(333)	-0-	(333)	(333)	10,222
Membership fees	19,376	277	1,900	2,177	21,553	15,455
Sales and property tax	-0-	3,339	-0-	3,339	3,339	(18,614)
Capital campaign expenses	-0-	95,040	-0-	95,040	95,040	(59,686)
Lockbox and bank fees	11,097	103,795	72,421	176,216	187,313	198,355
Miscellaneous	6,741	(27)	233	206	6,947	9,760
Total expenses	13,910,409	1,114,156	5,254,495	6,368,651	20,279,060	16,850,340
Less expenses netted with support and revenues on the statement of activities	-0-	-0-	(1,248,841)	(1,248,841)	(1,248,841)	(966,639)
Total expenses reported on the statement of activities	<u>\$ 13,910,409</u>	<u>\$ 1,114,156</u>	<u>\$ 4,005,654</u>	<u>\$ 5,119,810</u>	<u>\$ 19,030,219</u>	<u>\$ 15,883,701</u>

See accompanying notes to consolidated financial statements.

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED MAY 31, 2021

	Supporting Activities				Total
	Program Services	Management and General	Fundraising and Development	Total Supporting Activities	
Salaries and benefits	\$ 6,214,650	\$ 268,797	\$ 1,377,186	\$ 1,645,983	\$ 7,860,633
Gift-in-kind expenses	878,263	-0-	758,626	758,626	1,636,889
Public relations and direct mailing	2,819	2,505	1,776,369	1,778,874	1,781,693
Direct expenses of events	-0-	-0-	208,013	208,013	208,013
Telephone and utilities	588,934	28,628	4,481	33,109	622,043
Depreciation expense	831,771	153,692	-0-	153,692	985,463
Postage	3,319	14,074	154,136	168,210	171,529
Maintenance	279,184	20,127	57,022	77,149	356,333
Insurance	231,547	3,813	8,341	12,154	243,701
Food	844,709	-0-	20,498	20,498	865,207
Equipment repair and maintenance	162,563	18,769	16,862	35,631	198,194
Cleaning supplies	68,553	1,115	-0-	1,115	69,668
Fuel and oil	51,021	1,082	2,772	3,854	54,875
Professional services	214,661	330,369	73,456	403,825	618,486
Program materials	106,283	-0-	2,050	2,050	108,333
Office supplies	11,340	3,392	1,926	5,318	16,658
Staff travel and conferences	10,189	1,370	6,252	7,622	17,811
Industry and supplies	848,194	-0-	-0-	-0-	848,194
Grants and scholarships	31,125	-0-	-0-	-0-	31,125
Interest, net of capitalized amounts	-0-	10,222	-0-	10,222	10,222
Membership fees	10,508	1,388	3,559	4,947	15,455
Sales and property tax	-0-	(18,614)	-0-	(18,614)	(18,614)
Capital campaign expenses	-0-	(59,686)	-0-	(59,686)	(59,686)
Lockbox and bank fees	10,687	108,945	78,723	187,668	198,355
Miscellaneous	7,782	6	1,972	1,978	9,760
Total expenses	11,408,102	889,994	4,552,244	5,442,238	16,850,340
Less expenses netted with support and revenues on the statement of activities	-0-	-0-	(966,639)	(966,639)	(966,639)
Total expenses reported on the statement of activities	\$ 11,408,102	\$ 889,994	\$ 3,585,605	\$ 4,475,599	\$ 15,883,701

See accompanying notes to consolidated financial statements.

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED MAY 31, 2022 AND 2021

	2022	2021
Operating activities		
Change in net assets	\$ 5,953,374	\$ 15,280,515
Adjustments to reconcile change in net assets to net cash flows from operating activities		
Depreciation	1,442,704	985,463
(Gain) loss on disposal of property and equipment	5,793	(25,284)
Realized and unrealized (gains) losses on investments, net	2,728,723	(4,209,672)
Change in value of annuity and trust liabilities	211,581	1,242,580
Change in allowance for doubtful accounts	95,041	(59,686)
Proceeds from contributions restricted for purchase and renovation of buildings	(1,418,732)	(2,865,075)
Proceeds from contributions restricted for investment in endowment	-0-	(100,000)
Contribution related to release of charitable gift annuity liability	-0-	(8,280)
Gain on debt extinguishment	-0-	(1,531,300)
Changes in assets and liabilities		
Accounts receivable	(333,733)	(247,125)
Contributions receivable	(96,782)	103,005
Government grants receivable	(2,970,595)	-0-
Other assets	(2,228)	(20,036)
Accounts payable	107,820	37,651
Accrued payroll and other liabilities	175,280	52,110
Net cash flows from operating activities	5,898,246	8,634,866
Investing activities		
Capital expenditures	(2,932,449)	(9,816,246)
Proceeds from sale of property and equipment	-0-	166,233
Purchases of investments	(17,241,401)	(16,195,168)
Proceeds from sale of investments	8,677,779	9,496,185
Net cash flows from investing activities	(11,496,071)	(16,348,996)
Financing activities		
Borrowings (repayments) under line of credit	-0-	(1,000,000)
Proceeds from contributions restricted for purchase and renovation of buildings	1,418,732	2,865,075
Proceeds from contributions restricted for investment in endowment	-0-	100,000
Annuities and trusts payments	(311,563)	(274,205)
Net cash flows from financing activities	1,107,169	1,690,870
Net change in cash	(4,490,656)	(6,023,260)
Cash and restricted cash, beginning of year	6,281,599	12,304,859
Cash and restricted cash, end of year	\$ 1,790,943	\$ 6,281,599
Included in the consolidated statements of financial position as		
Cash	\$ 1,448,628	\$ 5,939,282
Restricted cash	342,315	342,317
Total cash and restricted cash, end of year	\$ 1,790,943	\$ 6,281,599
Supplemental disclosure of cash flow information		
Change in accounts payable related to capital expenditures	\$ (996,384)	\$ 582,018
Cash paid for interest, net of capitalized amounts	\$ -0-	\$ 10,222

See accompanying notes to consolidated financial statements.

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MAY 31, 2022 AND 2021

1. NATURE OF ACTIVITIES

The accompanying consolidated financial statements include the accounts of Wheeler Mission Ministries, Inc. and its wholly owned subsidiaries, Wheeler East Street Holdings, Inc., Drumstick Dash, LLC and Wheeler Stores, LLC. (collectively referred to as the Ministry). All significant intercompany balances and transactions have been eliminated in consolidation.

Wheeler Mission Ministries, Inc. (WMM), an Indiana not-for-profit corporation, is a non-denominational Christian organization that exists to provide Christ-centered programs and services for individuals experiencing homelessness and those in need. The vision of the Ministry is to see every man, woman, and child we serve be equipped to be productive citizens who enjoy lasting success in Christ.

Services to the community are provided through seven separate facilities, each offering unique programs to the homeless and those in need in Indiana. These facilities include Men's Residential Center, Shelter for Men, Center for Women and Children, and Edwards Residence in the greater Indianapolis, Indiana area, as well as the Training Center at Camp Hunt, the Center for Men, and Center for Women and Children in Bloomington, Indiana.

WMM offers a long-term residential treatment program for addiction recovery that is offered to men at the Training Center at Camp Hunt and to women at the Center for Women and Children.

In addition to the seven service centers, WMM owns and operates a thrift shop on the south side of Indianapolis and a pallet manufacturing shop at the Training Center on the Camp Hunt campus in Bloomington. The Wheeler Mission Thrift Store sells used clothing and household items, along with providing no-cost items to individuals and families in need and employment opportunities and training to program participants. Wheeler Pallet and Industry manufactures pallets and provides employment opportunities and training to program participants. Through Restored Creations, women being served by WMM produce candles and develop transferable job skills needed to obtain and maintain employment.

WMM is a member of the Citygate Network, the Evangelical Council for Financial Accountability, and the National Society of Fund Raising Executives.

WMM receives the majority of its support from individuals, churches, businesses, civic organizations, and foundations within the Indianapolis metropolitan area.

Wheeler East Street Holdings, Inc. (ESH), an Indiana public benefit corporation, serves as a holding company for two properties that WMM utilizes to operate various programs. ESH received its initial start-up funding from WMM. WMM also provides ongoing operational support to ESH.

Drumstick Dash, LLC (DD) is a single member limited liability company. DD was formed to house the activities of the annual Drumstick Dash event.

During the year ended May 31, 2021, WMM formed Wheeler Stores, LLC (WS) a single member limited liability company. WS was formed to house activities of the new thrift store and eventually, the existing thrift store activities. WS had no assets or liabilities at May 31, 2022 and 2021, and incurred no income or expense during the years then ended.

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MAY 31, 2022 AND 2021

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The consolidated financial statements report net assets and changes in net assets in classes that are based upon the existence or absence of restrictions on use that are placed by the Ministry's donors, as follows:

Net assets without donor restrictions – Net assets without donor restrictions are resources available to support operations. The only limits on the use of net assets without donor restrictions are the broad limits resulting from the nature of the Ministry, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net assets with donor restrictions – Net assets with donor restrictions are resources that are restricted by a donor for use for a particular purpose or in a particular future period. The Ministry's unspent contributions are classified in this class if the donor limited their use. Earnings on donor restricted endowment funds are classified as net assets with donor restrictions until those amounts are appropriated for expenditure. Additionally, some net assets are subject to donor-imposed restrictions that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Ministry. Included in this classification are endowment funds, which are subject to the restrictions of gift instruments requiring that the principal be maintained in perpetuity and invested for the purpose of producing present and future income.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the consolidated statement of activities by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions. Net assets restricted for acquisition of property and equipment (or the contribution of those assets directly) are reported as net assets with donor restrictions until the donated or acquired assets are placed in service, unless the donor provides more specific directions about the period of its use.

Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of support, revenue and expenses during the reporting period. Actual results could differ from those estimates.

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MAY 31, 2022 AND 2021

Cash and Restricted Cash

For purposes of the consolidated statement of cash flows, cash excludes cash held by various fund managers which is included in investments.

At May 31, 2022 and 2021, restricted cash consists of ESH funds which are required to be set aside as a reserve related to the net market tax credits (Note 11).

Accounts Receivable

Accounts receivable (contract receivables) are recorded at net invoice amounts and consist primarily of billings for the Ministry's enterprise operations at the Training Center on the Camp Hunt campus, which include the production and sales of wood pallets and other wood products. The Ministry's policy for determining when receivables are past due is on a case by case basis. Management estimates an allowance for uncollectible accounts receivable based on an evaluation of current economic conditions, historical trends, and other factors unique to the Ministry's customer base. No late fees or finance charges are assessed. Amounts are considered uncollectible at the time management believes all collection efforts have been exhausted. Management has determined that an allowance for doubtful accounts receivable of \$57,843 is necessary at May 31, 2022. No allowance for doubtful accounts receivable was determined necessary at May 31, 2021. At May 31, 2022 and 2021 and June 1, 2020, net accounts receivable have a balance of \$693,976, \$418,086 and \$170,961, respectively.

Contributions Receivable

Contributions receivable are unconditional promises to give that are recognized as contributions when the promise is received. Contributions receivable are initially recorded at fair value based on estimated future cash flows of the unconditional pledges and are reported net of an allowance for doubtful amounts. The computation of a present value discount on contributions due in future years has been determined to be insignificant.

Management estimates an allowance for uncollectible contributions receivable based on current economic conditions, historical trends, and current and past experience with their donor base.

Government Grants Receivable

Government grants receivable represent amounts awarded by government agencies. Government grants receivable are due within one year and are recorded at their net realizable value. Management estimates an allowance for uncollectible government grants receivable based on current economic conditions, historical trends, and current and past experience with the individual grantors. Management determined that no allowance was necessary as of May 31, 2022.

The Coronavirus Aids, Relief, and Economic Security (CARES) Act included a provision for the Employee Retention Credit (ERC). The ERC is a fully refundable tax credit for employers that may be available based on specified declines in gross receipts (revenues) in calendar quarters in 2020 or 2021 compared to the corresponding quarters in 2019. The credit is calculated at

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MAY 31, 2022 AND 2021

defined percentages of qualified wages that eligible employers pay their employees during the qualifying quarters. The Ministry recognized \$2,970,595 of ERC grant revenue during fiscal 2022, which is included in government grants – employee retention credits in the consolidated statement of activities. Additionally, \$2,970,595 has not yet been received and is included in government grants receivable in the consolidated statement of financial position at May 31, 2022.

Note Receivable

The note receivable represents the outstanding amount due to the Ministry from Chase NMTC Wheeler Mission Investment Fund, LLC which matures March 1, 2051. At May 31, 2022 and 2021, the outstanding balance of this note is \$6,086,700. It is secured by a 99.9% interest in the sub-CDE (see Note 11). The note requires quarterly interest payments through March 10, 2027, then quarterly principal and interest payments of \$74,854 through maturity (interest rate of 1.411%).

The note receivable is reported at its carrying value. The Ministry considers the note to be fully collectible; therefore, no allowance for doubtful accounts has been provided. Interest income related to the note receivable is recorded as an increase in net assets without donor restrictions.

Inventory

Inventory consists of thrift store goods donated for resale and lumber used to build pallets. Purchased items of inventory are valued at the lower of cost or net realizable value with cost being determined using the first-in, first-out (FIFO) basis. Donated goods received by the Ministry that are to be distributed or sold in the thrift stores are valued at one-twelfth of the current year's sales, which approximates fair value.

Property and Equipment

Property and equipment are capitalized at cost, including expenditures that substantially increase the useful lives of existing assets. Costs of ordinary maintenance and repairs are expensed as incurred.

Gifts of property and equipment are recorded as support at their estimated fair value at the date of the gift. Such gifts are reported as support without donor restrictions unless the donor has restricted the donated asset to a specific purpose or stipulated how long those long-lived assets must be used. Gifts for the acquisition of property and equipment are reported as support in net assets with donor restrictions. Absent explicit donor restrictions on use or how long the donated assets must be maintained, the Ministry reports expirations of donor restrictions when the donated or acquired assets are placed in service. The Ministry reclassifies net assets with donor restrictions to net assets without donor restrictions at that time.

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MAY 31, 2022 AND 2021

Property and equipment are depreciated using the straight-line method over the estimated useful lives of the assets as follows:

<u>Description</u>	<u>Useful Lives</u>
Buildings and improvements	5 – 40 years
Equipment	3 – 20 years
Vehicles	3 – 10 years

Impairment of Long-Lived Assets

Property and equipment are reviewed for impairment when a significant change in the asset's use or another indicator of possible impairment is present. If impairment is present, the carrying value of the impaired asset is reduced to its fair value. During the years ended May 31, 2022 and 2021, there was no impairment loss recognized for long-lived assets.

Investments and Investment Return

Investments having a readily determinable market value are carried at fair value.

Investment return includes interest, dividends, and realized and unrealized gains and losses. Changes in unrealized appreciation or depreciation of investments are recorded in the period in which such changes occur. Interest and dividend income are recorded when earned. Realized gains and losses are recorded based on the cost of the specific securities sold.

Split-Interest Agreements

Charitable Gift Annuities

The Ministry administers (through a third party administrator) various charitable gift annuities. A charitable gift annuity provides for the payment of distributions to the donor or other designated beneficiaries over a specified term (usually the designated beneficiary's lifetime). At the end of the specified term, the remaining assets are available for the unrestricted use of the Ministry. The portion of the charitable gift annuities attributable to the present value of future benefits to be received by the Ministry is recorded in the consolidated statement of activities as donor restricted contributions in the period the gift is received. There were no such contributions during the years ended May 31, 2022 and 2021. During the year ended May 31, 2021, liability for future payments under three of the charitable gift annuities administered ceased upon the previous deaths of the annuity's beneficiary. A contribution for the release of the liabilities related to the present value of estimated future payments of \$8,280 was recognized as contribution income during the year ended May 31, 2021. There were no liabilities released for the year ended May 31, 2022.

Assets held in trust total \$196,301 and \$210,683 at May 31, 2022 and 2021, respectively, and primarily consist of mutual funds and are reported at their fair value as charitable gift annuity investments in the consolidated statements of financial position. The present value of the estimated future payments to beneficiaries amounts to \$52,418 and \$62,144 at May 31, 2022 and 2021, respectively. The fair value (Level 2 in the fair value hierarchy – see Note 5 for

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MAY 31, 2022 AND 2021

definition) of the estimated future payments to beneficiaries is based on the present value of the future payments and was calculated using a discount rate of 3.0% and the applicable mortality tables.

Charitable Remainder Trust

The Ministry, serving as the trustee, administers (through a third party administrator) a charitable remainder trust. The trust provides for the payment of distributions to the grantor or other designated beneficiaries over the trust's term (the designated beneficiaries' lifetimes). At the end of the trust's term, the remaining assets are available for the Ministry's use. The portion of the charitable remainder trust attributable to the present value of future benefits to be received by the Ministry is reported in the consolidated statement of activities as donor restricted contributions in the period the contributions are made to the trust. Contributions of \$410,556 and \$400,000, were made to the charitable remainder trust during the years ended May 31, 2022 and 2021, respectively.

Assets held in trust total \$3,668,696 and \$3,758,952 at May 31, 2022 and 2021, respectively, and primarily consist of mutual funds and are reported at their fair value as charitable remainder trust investments in the consolidated statements of financial position. On an annual basis, the Ministry revalues the liability for distributions to the designated beneficiaries based on actuarial assumptions. The present value of the estimated future payments to beneficiaries amounted to \$2,648,943 and \$2,739,199 at May 31, 2022 and 2021, respectively. The fair value (Level 2 in the fair value hierarchy – see Note 5 for definition) of the estimated future payments is calculated using a discount rate of 3.0% and the applicable mortality tables.

Accounting for Contributions and Revenue Recognition

The Ministry recognizes contributions when cash, securities or other assets, an unconditional promise to give, or a notification of a beneficial interest is received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met.

All contributions are reported as increases in net assets without donor restrictions unless use of the contributed assets is specifically restricted by the donor. Amounts received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in net assets with donor restrictions. Unconditional promises with payments due in future years have an implied restriction to be used in the year the payment is due, and therefore are reported as contributions with donor restrictions until the payment is due unless the contribution is clearly intended to support activities of the current fiscal year.

Program service revenues relate to pallet sales and thrift store sales and are recorded as revenue at the point of sale. Program service revenues also include services provided to individuals in need and are recorded as revenue over time in the year to which they relate (in which performance obligations are fulfilled). All program service revenues represent exchange transactions.

All other revenues are recognized when earned.

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

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Gifts-In-Kind Contributions

Donated goods used in the operations of the Ministry are recorded at their estimated "thrift store" fair market value on the date the gifts are received. Donated goods that are used for special events are recorded at their estimated fair market value on the date the gifts are received, which includes discounting their value based on quantities donated. All other donated goods received by the Ministry are channeled to the thrift store and recorded as revenue when sold. Donated goods contributed to the Ministry in excess of requirements for the Ministry's internal programs are distributed to other relief organizations within the Indianapolis area.

Functional Allocation of Expenses

The costs of providing the programs and services of the Ministry have been summarized on a functional basis in the consolidated statements of activities and functional expenses. Accordingly, certain costs have been allocated among the various programs and supporting activities benefited based on estimates of time and usage by personnel and programs and the benefits derived. Expenses allocated include salaries and benefits, telephone and utilities, depreciation, maintenance, insurance, professional services and travel. Although the method used was appropriate, other methods could produce different results.

Fundraising costs are expensed as incurred, even though they may result in contributions received in future years. The Ministry generally does not conduct its fundraising activities in conjunction with its other activities. In a case in which it does, such costs have been allocated between fundraising and development, program services or management and general expenses in accordance with standards for accounting for costs of activities that include fundraising.

Income Taxes

WMM and ESH are exempt from Federal and state income taxes on related income under Section 501(c)(3) of the United States Internal Revenue Code and similar state law.

The activities of DD and WS are exempt as programs under WMM's not-for-profit exemption and are included in the income tax filings of WMM. The exemption is on all income except unrelated business income.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Ministry and recognize a tax liability if the Ministry has taken an uncertain position that more likely than not would not be sustained upon examination by various federal and state taxing authorities. Management believes that as of May 31, 2022 and 2021, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the accompanying consolidated financial statements. The Ministry is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

As such, the Ministry is generally exempt from income taxes. However, WMM and ESH are required to file Federal Form 990 – Return of Organization Exempt from Income Tax and a corresponding state return, which are informational returns only. WMM and ESH have filed

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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their federal and state income tax returns for periods through May 31, 2021. The activities of DD are included in WMM's tax filings. WS had no activity as of May 31, 2022, but all future activity will be included on WMM's tax filings. These income tax returns are generally open to examination by the relevant taxing authorities for a period of three years from the later of the date the return was filed or its due date (including approved extensions).

Recently Issued Accounting Standards

In September 2020, the Financial Accounting Standards Board (FASB) issued an Accounting Standards Update (ASU) No. 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. This new standard is intended to increase transparency around contributed nonfinancial assets (also known as "gifts-in-kind") received by not-for-profit (NFP) organizations, including information on how those assets are used and how they are valued. This new standard requires that an NFP present contributed nonfinancial assets as a separate line item in the statement of activities, apart from contributions of cash or other financial assets. In addition, there are expanded disclosure requirements. The Ministry will be required to adopt this new standard in the year ending May 31, 2023.

In February 2016, the FASB issued ASU No. 2016-02 *Leases*. This new standard, which the Ministry will be required to adopt in its year ending May 31, 2023, is intended to improve financial reporting about leasing transactions by requiring entities that lease assets to recognize on their statement of financial position the assets and liabilities for the rights and obligations created by those leases, and to provide additional disclosures regarding the leases. Leases with terms (as defined in the ASU) of twelve months or less are not required to be reflected on an entity's statement of financial position.

The Ministry is presently evaluating the effects these ASUs will have on its future financial statements, including related disclosures.

Subsequent Events

The Ministry evaluates events or transactions occurring subsequent to the date of the consolidated financial statements in determining the accounting for and disclosure of transactions and events that affect the consolidated financial statements. Subsequent events have been evaluated through September 28, 2022, which is the date the consolidated financial statements were available to be issued.

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MAY 31, 2022 AND 2021

3. CONTRIBUTIONS RECEIVABLE

Contributions receivable consist of the following at May 31:

	<u>2022</u>	<u>2021</u>
Due within one year	\$ 362,777	\$ 343,695
Due in one to five years	77,700	-0-
Contributions receivable	<u>440,477</u>	<u>343,695</u>
Less allowance for doubtful accounts	(66,252)	(29,054)
Contributions receivable, net	<u>\$ 374,225</u>	<u>\$ 314,641</u>

4. PROPERTY AND EQUIPMENT

Property and equipment consist of the following at May 31:

	<u>2022</u>	<u>2021</u>
Land	\$ 2,017,552	\$ 2,017,552
Buildings and improvements	34,101,255	23,012,875
Equipment	3,279,487	2,993,840
Vehicles	729,662	712,617
Construction in process	<u>388,409</u>	<u>10,212,670</u>
	40,516,365	38,949,554
Accumulated depreciation	<u>(11,791,859)</u>	<u>(10,712,616)</u>
	<u>\$ 28,724,506</u>	<u>\$ 28,236,938</u>

Land and buildings aggregating a total cost of \$6,275,721 at May 31, 2022 and 2021, have been partially funded through grants from the Federal Home Loan Bank of Indianapolis (FHLBI) for the development of affordable housing. The Ministry is subject to various reporting requirements in addition to meeting certain occupancy and low-income housing requirements, as defined in the grants, for a retention period of fifteen years beginning after project completion. If the Ministry does not fulfill the compliance requirements over the fifteen year retention period under the grants, it could be liable to repay a portion of the funding. Management believes the likelihood of not fulfilling its requirements under the FHLBI grants is remote. The retention period of FHLBI grants aggregating \$375,000, \$500,000 and \$500,000 end during March 2023, January 2031, and May 2036, respectively.

Construction in process includes costs associated with building construction and improvements not completed as of the end of the fiscal year. At May 31, 2022, the Ministry has contracts in place with various vendors of approximately \$244,000 to complete additional improvements. All of these improvements are anticipated to be completed during fiscal 2023.

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5. INVESTMENTS

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of fair value hierarchy are described as follows:

- Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Ministry has the ability to access.
- Level 2 – Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at May 31, 2022 and 2021.

- *Money market mutual funds:* Generally transact subscription and redemption activity at a \$1 stable net asset value (NAV); however, on a daily basis the funds are valued at their daily NAV calculated using the amortized cost of the securities held in the fund.
- *Mutual funds:* Valued at the daily closing price as reported by the fund. Mutual funds held by the Ministry are open-end mutual funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value and to transact at that price. The mutual funds held by the Ministry are deemed to be actively traded.
- *Exchange traded funds:* Valued at the closing price reported on the active market on which the individual securities are traded.
- *US government obligations:* Valued using pricing models maximizing the use of observable inputs for similar securities.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the

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Ministry believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in different fair value measurements at the reporting date.

The following tables set forth the Ministry's investment portfolio as of May 31:

	2022		
	Level 1	Level 2	Total
Money market mutual fund	\$ -0-	\$ 2,525,761	\$ 2,525,761
Mutual funds			
Equity			
Large cap growth	1,625,209	-0-	1,625,209
Large cap value	1,242,144	-0-	1,242,144
Large cap blended	2,139,711	-0-	2,139,711
Midcap	1,427,408	-0-	1,427,408
Small cap	876,018	-0-	876,018
International	1,046,099	-0-	1,046,099
Other	1,205,323	-0-	1,205,323
Fixed income	2,554,876	-0-	2,554,876
Exchange traded funds			
Equity			
Large cap growth	985,351	-0-	985,351
Large cap value	1,436,089	-0-	1,436,089
Large cap blended	2,287,784	-0-	2,287,784
Midcap	424,244	-0-	424,244
Small cap	519,053	-0-	519,053
International	761,582	-0-	761,582
Other	644,371	-0-	644,371
Fixed income			
Ultrashort bond	686,290	-0-	686,290
Intermediate-core bond	2,664,630	-0-	2,664,630
Other bond	445,677	-0-	445,677
US government obligations			
Treasury notes	-0-	5,702,015	5,702,015
Total fair value	\$ 22,971,860	\$ 8,227,776	31,199,636
Cash			3,130,349
Total investments			\$ 34,329,985

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	2021		
	Level 1	Level 2	Total
Money market mutual fund	\$ -0-	\$ 2,523,238	\$ 2,523,238
Mutual funds			
Equity			
Large cap growth	887,299	-0-	887,299
Large cap value	772,639	-0-	772,639
Large cap blended	1,281,899	-0-	1,281,899
Midcap	901,920	-0-	901,920
Small cap	1,054,304	-0-	1,054,304
International	704,116	-0-	704,116
Other	366,129	-0-	366,129
Fixed income	3,911,118	-0-	3,911,118
Exchange traded funds			
Equity			
Large cap growth	1,252,156	-0-	1,252,156
Large cap value	1,928,626	-0-	1,928,626
Large cap blended	2,996,931	-0-	2,996,931
Midcap	771,555	-0-	771,555
Small cap	594,193	-0-	594,193
International	1,078,064	-0-	1,078,064
Other	464,561	-0-	464,561
Fixed income			
Ultrashort bond	704,583	-0-	704,583
Inflation-protected bond	732,517	-0-	732,517
Intermediate-core bond	2,936,781	-0-	2,936,781
Corporate bond	705,669	-0-	705,669
Other bond	468,244	-0-	468,244
Total fair value	<u>\$ 24,513,304</u>	<u>\$ 2,523,238</u>	<u>27,036,542</u>
Cash			<u>1,458,544</u>
Total investments			<u>\$ 28,495,086</u>

The Ministry's investments are exposed to various risks such as interest rate, market, and credit. Due to the level of risk associated with these securities and the level of uncertainty related to changes in the value, it is at least reasonably possible that changes in the various risk factors will occur in the near term that could materially affect the amounts reported in the accompanying consolidated financial statements.

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Investments are reported on the consolidated statements of financial position as follows at May 31:

	<u>2022</u>	<u>2021</u>
Investments - capital and general operating	\$ 15,699,244	\$ 9,484,233
Investments - endowment	14,765,744	15,041,218
Investments - other		
Charitable gift annuities	196,301	210,683
Charitable remainder trust	3,668,696	3,758,952
	<u>\$ 34,329,985</u>	<u>\$ 28,495,086</u>

The following schedule summarizes investment return for the years ended May 31:

	<u>2022</u>	<u>2021</u>
Interest and dividend income	\$ 1,165,531	\$ 475,070
Realized and unrealized gains (losses), net	(2,728,723)	4,209,672
Investment service fees	(97,063)	(90,519)
Investment return, net	<u>\$ (1,660,255)</u>	<u>\$ 4,594,223</u>

6. LINE OF CREDIT AGREEMENTS

The Ministry has a \$1,000,000 revolving line of credit facility available with a bank through November 24, 2022. Borrowings under this facility are secured by substantially all assets of the Ministry, and bear interest at the prime rate less 1.25% (2.75% at May 31, 2022). There were no borrowings on this facility as of May 31, 2022 and 2021.

During the year ended May 31, 2020, the Ministry obtained a \$5,500,000 revolving line of credit facility in connection with the New Market Tax Credits project (Note 11). This line of credit facility was available with the bank through June 30, 2021. Borrowings under this facility were secured by substantially all assets of the Ministry, and bore interest at prime rate less 1.25% (2.00% at May 31, 2021). There were no borrowings outstanding at May 31, 2021. The Ministry elected not to renew the line of credit facility at its maturity date.

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7. NOTES PAYABLE

Notes payable consist of the following at May 31:

	<u>2022</u>	<u>2021</u>
Note payable to IR CDE Twelve, LLC (Note 11) with an annual interest rate of 1.00%. Quarterly interest only payments through March 1, 2027, then quarterly principal and interest payments of \$62,863 through maturity on December 1, 2054; secured by a mortgage on the financed ESH property (with a net book value of \$12,643,572 at May 31, 2022) and assignment of contracts and rents; guaranteed by WMM.	\$ 6,086,700	\$ 6,086,700
Note payable to IR CDE Twelve, LLC (Note 11) with an annual interest rate of 1.00%. Quarterly interest only payments through March 1, 2027, then quarterly principal and interest payments of \$26,370 through maturity on December 1, 2054; secured by a mortgage on the financed ESH property (with a net book value of \$12,643,572 at May 31, 2022) and assignment of contracts and rents; guaranteed by WMM.	<u>2,553,300</u>	<u>2,553,300</u>
	<u>\$ 8,640,000</u>	<u>\$ 8,640,000</u>

The above notes payable to IR CDE Twelve, LLC contain certain restrictive covenants, primarily related to ESH, including limitations on the creation of additional indebtedness and liens.

On April 24, 2020, the Ministry received a low interest loan in the amount of \$1,531,300 under the Paycheck Protection Program (PPP) administered by the Small Business Administration (SBA). The PPP loan was unsecured, bore interest at 1% and funds advanced under the program were subject to forgiveness, if certain criteria were met, with the remaining balance repayable within two years of disbursement. PPP loans may be forgivable to the extent that employers incur and spend the funds on qualified expenditures, which include payroll, employee health insurance, rent, utilities and interest costs during the covered period as defined by the PPP guidance. In addition, employers must maintain specified employment and wage levels during the pandemic and submit adequate documentation of such expenditures to qualify for loan forgiveness.

On April 17, 2021, the Ministry was released from its creditor and notified by the SBA its loan had been forgiven. The total loan amount of \$1,531,300 is recorded as gain on debt extinguishment on the consolidated statement of activities for the year ended May 31, 2021, as the Ministry utilized the debt accounting model. The SBA retains the right to audit the forgiveness of the loan for six years.

Future maturities on notes payable of \$8,640,000 at May 31, 2022 are all due beyond May 31, 2027 (Note 11).

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8. NET ASSETS

Net Assets Without Donor Restrictions – Board Designated

Board designated net assets are net assets without donor restrictions subject to self-imposed limits determined by action of the Board of Directors. The designations are as follows at May 31:

	<u>2022</u>	<u>2021</u>
Funds functioning as endowment:		
General operations	\$ 1,573,872	\$ 1,735,451
Other board designated:		
Operating reserve	<u>500,000</u>	<u>500,000</u>
	<u>\$ 2,073,872</u>	<u>\$ 2,235,451</u>

Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods at May 31:

	<u>2022</u>	<u>2021</u>
Purpose restricted		
Center for Women and Children	\$ 266,735	\$ 88,452
Capital campaign for expansion of Center for Women and Children	214,014	11,371,862
Lilly Endowment - capital investments	301,748	327,184
Lilly Endowment - technology and security	-0-	9,642
Lilly Endowment - optimization study	12,184	25,000
COVID-19	473,549	432,800
Outreach addiction recovery	282,773	300,000
Other programs	<u>688,869</u>	<u>240,564</u>
	2,239,872	12,795,504
Time restricted for future periods		
Charitable remainder trusts	1,019,754	1,019,754
Drumstick Dash	273,556	16,321
Other	<u>91,613</u>	<u>1,061</u>
	1,384,923	1,037,136
Endowment		
Future sustainability	10,922,831	12,009,859
Director of food service support	655,506	689,356
Center for Women and Children or Training Center at Camp Hunt	1,298,824	1,362,197
Other	<u>314,711</u>	<u>244,358</u>
	<u>13,191,872</u>	<u>14,305,770</u>
	<u>\$ 16,816,667</u>	<u>\$ 28,138,410</u>

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Net Assets Released From Restrictions

Net assets were released from donor-imposed restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by donors as follows during the years ended May 31:

	<u>2022</u>	<u>2021</u>
Purpose restriction:		
Center for Women and Children	\$ 623,185	\$ 352,048
Capital campaign for expansion of Center for Women and Children	11,956,509	61,882
Provide shelter, food, and medical assistance under various other programs	1,179,360	889,301
Lilly Endowment - capital investments	25,436	110,999
Lilly Endowment - technology and security	9,642	20,241
Lilly Endowment - optimization study	12,816	-0-
COVID-19	403,251	181,299
Director of food service	-0-	33,200
Time restriction:		
Drumstick Dash	24,065	3,000
	<u>\$ 14,234,264</u>	<u>\$ 1,651,970</u>

9. ENDOWMENT

The Ministry's endowments consist of donor restricted and board designated funds. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

Management is subject to the State Prudent Management of Institutional Funds Act (SPMIFA) and thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the Board of Directors appropriates such amounts for expenditure. Those net assets are also subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The Board of Directors has interpreted SPMIFA as not requiring the preservation of the purchasing power of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Ministry considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument.

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The Ministry has interpreted SPMIFA to permit spending from underwater funds in accordance with the prudent measure required under the law. Additionally, in accordance with SPMIFA, the Ministry considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Ministry and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Ministry
- (7) The investment policies of the Ministry

Underwater Endowment Funds

From time to time, due to unfavorable market fluctuations, the fair value of assets associated with the individual donor-restricted endowment funds may fall below the level that the donor requires the Ministry to retain as a fund of perpetual duration. There were no deficiencies of this nature at May 31, 2022 and 2021.

Return Objectives and Risk Parameters

The Ministry has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments while seeking to maintain the purchasing power of the endowment assets. Under these policies, as approved by the Board of Directors, the endowment investments are invested in a manner that is intended to protect the purchasing power of the original investment and to maximize the total return of the Ministry within reasonable and prudent levels of risk. Actual returns in any given year may vary.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Ministry relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Ministry, as it relates to its endowment investments, targets a diversified asset allocation that places an emphasis on a balance between equity and fixed income investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Ministry has a policy of appropriating for distributions each year up to 3% of the net asset value of the endowment as calculated on May 31 of the preceding fiscal year, except for those donor restricted endowment funds held to support future sustainability. Appropriations in excess of 3% of the net asset value of the endowment or appropriations that would cause deterioration of the corpus of the endowment require an affirmative vote of 75% of the entire of Board of Directors then serving. The endowment fund held for future sustainability (Note 8) is

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limited by the donor, at such times when the balance of the fund is below the historic dollar value of the grant, to spending of 2% of the grant fund balance, and at such times when the grant fund balance is over the historic dollar value of the grant but when planned spending would cause the grant fund balance to fall below the historic dollar value of the grant, to spending of the greater of up to 2% of the grant fund balance or the excess of the grant fund balance over the historic dollar value of the grant. In establishing its policies, the Ministry intends to maintain the purchasing power of the endowment assets held in perpetuity as well as to provide additional real growth through new gifts and investment return.

The composition of the Ministry's endowment is as follows at May 31:

	2022		
	Without Donor Restrictions	With Donor Restrictions	Total
Board designated endowment funds	\$ 1,573,872	\$ -0-	\$ 1,573,872
Donor restricted endowment funds			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-0-	10,403,400	10,403,400
Accumulated investment gains	-0-	2,788,472	2,788,472
	\$ 1,573,872	\$ 13,191,872	\$ 14,765,744
	2021		
	Without Donor Restrictions	With Donor Restrictions	Total
Board designated endowment funds	\$ 1,735,451	\$ -0-	\$ 1,735,451
Donor restricted endowment funds			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-0-	10,403,400	10,403,400
Accumulated investment gains	-0-	3,902,370	3,902,370
	\$ 1,735,451	\$ 14,305,770	\$ 16,041,221

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The change in endowment net assets is as follows for the years ended May 31:

	2022		
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 1,735,451	\$ 14,305,770	\$ 16,041,221
Investment return, net	(161,579)	(1,113,898)	(1,275,477)
Endowment net assets, end of year	<u>\$ 1,573,872</u>	<u>\$ 13,191,872</u>	<u>\$ 14,765,744</u>

	2021		
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 554,450	\$ 11,057,474	\$ 11,611,924
Deposits	1,000,000	100,000	1,100,000
Distributions	-0-	(33,200)	(33,200)
Investment return, net	<u>181,001</u>	<u>3,181,496</u>	<u>3,362,497</u>
Endowment net assets, end of year	<u>\$ 1,735,451</u>	<u>\$ 14,305,770</u>	<u>\$ 16,041,221</u>

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10. LIQUIDITY AND AVAILABILITY OF RESOURCES

The following table reflects the Ministry's financial assets that are available to meet general expenditures within one year of the consolidated statement of financial position date at May 31:

	2022	2021
Financial assets		
Cash	\$ 1,448,628	\$ 5,939,282
Restricted cash	342,315	342,317
Accounts receivable, net	693,976	418,086
Contributions receivable, net	374,225	314,641
Government grants receivable	2,970,595	-0-
Investments	34,329,985	28,495,086
Note receivable	6,086,700	6,086,700
Total financial assets	46,246,424	41,596,112
Restricted cash	(342,315)	(342,317)
Contributions receivable not due within one year	(77,700)	-0-
Charitable gift annuities payable	(52,418)	(62,144)
Charitable remainder trust payable	(2,648,943)	(2,739,199)
Note receivable not due within one year	(6,086,700)	(6,086,700)
Net assets with donor restrictions		
Purpose restricted (net of construction in process expended in cash)	(1,878,843)	(3,606,598)
Time restricted for future periods	(1,384,923)	(1,037,136)
Endowment	(13,191,872)	(14,305,770)
Board designated net assets		
Endowment	(1,573,872)	(1,735,451)
Operating reserve	(500,000)	(500,000)
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 18,508,838</u>	<u>\$ 11,180,797</u>

The Ministry's board-designated net assets are designated by the Board of Directors to provide income to support general operations in the future, as well as an operating reserve. Although the Ministry does not intend to spend the board designated funds to meet general expenditures, the amounts could be made available, if necessary.

As more fully described in Note 6, the Ministry maintains a line of credit of \$1,000,000 with a bank available to be drawn upon as needed during the year. At May 31, 2022, the Ministry has no outstanding borrowings and the full amount is available as needed to meet cash needs for general expenditures.

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11. NEW MARKET TAX CREDITS PROJECT

In January 2020, the Ministry entered into a New Market Tax Credit (NMTC) financing transaction to fund a portion of the cost of construction and expansion of the Center for Women and Children. The NMTC program was provided for in the Community Renewal Tax Relief Act of 2000 (the Act) and is intended to induce capital investment in qualified low-income communities. The Act permits certain taxpayers to claim credits against their Federal income taxes for up to 39% of qualified investments in the equity of Community Development Entities (CDE). A CDE is a privately managed investment institution that is certified to make qualified low-income community investments (QLICI) loans. The NMTC structure includes the Ministry (through ESH), as a leverage lender, and the tax credit investor is Chase NMTC Wheeler Mission Investment Fund, LLC, an entity formed for purposes of NMTC transactions by Chase Bank, N.A.

In January 2020, Chase Community Equity, LLC made a \$9,000,000 capital contribution to Chase NMTC Wheeler Mission Investment Fund, LLC, a qualified equity investment fund. At the same time, the Ministry (through ESH as leverage lender) made a \$6,086,700 leveraged loan to the same investment fund (Note 2), resulting in a partial return of capital to Chase Community Equity, LLC. In turn, Chase NMTC Wheeler Mission Investment Fund, LLC made a \$9,000,000 capital contribution to IR CDE Twelve, LLC (sub-CDE), which is recognized as a qualified community development entity (noted above) or sub-CDE in this structure. After deducting certain fees associated with the transaction, the sub-CDE made two QLICI loans to the Ministry for a combined total of \$8,640,000. In this structure, the Ministry (through ESH) is designated as a qualified active low-income community benefit entity (QALICB). The QLICI loans bear interest at a rate of 1% and mature on December 1, 2054. Interest only payments due quarterly are made during the first seven years of the notes (Note 7).

The NMTC is subject to 100% recapture for a period of seven years as provided in the Internal Revenue Code. The Ministry is required to be in compliance with various regulations and contractual provisions that apply to the NMTC arrangement. Non-compliance with applicable requirements could result in projected tax benefits not being realized and, therefore, could require the Ministry to indemnify the investments for any loss or recapture of NMTCs related to the financing until such time as the Ministry's obligation to deliver tax benefits is relieved. The Ministry does not anticipate any credit recaptures in connection with this arrangement. This transaction includes a put / call provision that becomes effective at the end of the seven year compliance recapture period. Under the put provision, the Ministry may be obligated to purchase the investor's (CDE) interest in the Fund (Chase NMTC Wheeler Mission Investment Fund, LLC) for the sum of \$1,000 plus all transfer or excise taxes imposed on the investor. Under the call provision, the Ministry would be entitled to purchase the investor's interest in the Fund at fair market value. The Ministry believes the investor will exercise the put option in March 2027 at the end of the compliance recapture period. The value attributed to the put / call provision is de minimis.

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12. EMPLOYEE BENEFITS

Retirement Plan

The Ministry offers a voluntary 403(b) program open to all employees upon hire, which acts as the investment vehicle holding any employee contributions. This vehicle holds all of the Ministry's contributions made on behalf of employees, both matched and unmatched. To receive the Ministry's contributions, employees must meet the age and length of service requirements. It is the Ministry's policy to make contributions to the plan as provided annually by the Board of Directors. Contribution expense under this plan was \$275,439 and \$285,208 for the years ended May 31, 2022 and 2021, respectively.

Flexible Benefit Plan

The Ministry offers a flexible benefit plan through a Health Saving Account (HSA). The plan offers medical expense reimbursements for certain employees grandfathered into the plan. Employees can make voluntary contributions to the plan for medical expense reimbursements. The Ministry contributed \$26,120 and \$29,050 to the plan during the years ended May 31, 2022 and 2021, respectively.

Health Insurance

The Ministry provides its regular full-time employees with medical health insurance. Regular full-time employees may choose to have their eligible family members covered under the health care plan as well. Participants are eligible to purchase coverage through the Ministry for dependents at their own expense by payroll deduction. For employees hired after June 1, 1992, the cost is paid for by the employee. Participants should refer to the benefits booklet for a more complete description of the benefit provisions. Contribution expense under this plan was \$696,054 and \$671,116 for the years ended May 31, 2022 and 2021, respectively.

13. FACILITY LEASE

Effective April 27, 2022, the Ministry (through WS) entered into a facility lease to house a new thrift store. The lease is expected to commence in August 2022 and is for a seven year term. Monthly rental payments range from \$14,936 to \$16,429 throughout the term of the lease. The Ministry is also responsible for its proportionate share of the facility's operating costs, insurance and taxes. The lease provides the Ministry one five-year renewal option.

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Future minimum lease payments required under this noncancellable operating lease at May 31, 2022 are as follows:

Year Ending May 31,	
2023	\$ 149,356
2024	179,228
2025	184,206
2026	185,202
2027	190,180
Thereafter	<u>420,189</u>
	<u>\$ 1,308,361</u>

14. CONTINGENCY

On March 11, 2020, the World Health Organization declared Coronavirus (COVID-19) a pandemic. The continued spread of COVID-19, or any similar outbreaks in the future, may adversely impact the local, regional, national and global economies. The extent to which COVID-19 impacts the Ministry's operating results is dependent on the breadth and duration of the pandemic and could be affected by other factors management is not currently able to predict. Potential impacts include, but are not limited to, additional costs for responding to COVID-19, shortages of personnel, shortages of supplies, delays, loss of, or reduction to revenue, contributions and funding, and investment portfolio declines. Management believes the Ministry is taking appropriate actions to respond to the pandemic; however, the full impact is unknown and cannot be reasonably estimated at the date the financial statements were available to be issued.

15. CONCENTRATIONS

The Ministry maintains its cash in accounts which generally exceed federally insured limits. The Ministry has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash.

All of the Ministry's investments are managed by one investment management firm. The Ministry was invested in one fund that comprised approximately 10% of total investments at May 31, 2021. There was no such concentration at May 31, 2022.

As of at May 31, 2022, the Ministry has contributions receivable from four donors representing 60% of gross contributions receivable. As of at May 31, 2021, the Ministry has contributions receivable from three donors representing 68% of gross contributions receivable.

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2022 AND 2021

16. SUBSEQUENT EVENTS

Effective September 2, 2022, the existing Wheeler Mission Thrift Store has been closed for an indefinite period due to structural issues that were discovered with the building.

Effective September 14, 2022, the Ministry obtained a \$500,000 construction loan to support renovations to a facility at its Center for Men in Bloomington, Indiana.

SUPPLEMENTARY INFORMATION

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

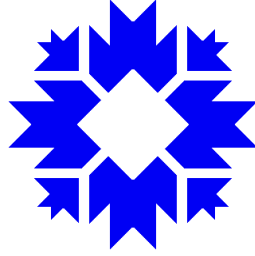
CONSOLIDATED STATEMENT OF PROGRAM SERVICES EXPENSES

YEAR ENDED MAY 31, 2022

(With Comparative Total for the Year Ended May 31, 2021)

	2022													2021
	Men's Residential Center	Shelter for Men	Center for Women and Children	Camp Hunt	Industry	Edwards Residence	Thrift Shop	Ministry Services	Center for Men (Bloomington)	Center for Women and Children (Bloomington)	Food Services	Restored Creations	Total Program Services	Total
Salaries and benefits	\$ 727,611	\$ 1,399,592	\$ 1,602,206	\$ 534,719	\$ 198,973	\$ 71,766	\$ 401,866	\$ 1,288,723	\$ 419,259	\$ 117,193	\$ 234,588	\$ 61,210	\$ 7,057,706	\$ 6,214,650
Gift-in-kind expenses	135,669	410,549	181,303	122,555	-0-	-0-	-0-	-0-	216,677	50	-0-	-0-	1,066,803	878,263
Public relations and direct mailing	-0-	-0-	-0-	-0-	-0-	-0-	2,200	-0-	-0-	-0-	-0-	1,291	3,491	2,819
Telephone and utilities	121,593	105,618	136,994	139,441	48,959	10,548	32,378	3,399	51,964	14,516	-0-	-0-	665,410	588,934
Depreciation expense	124,609	223,834	618,641	125,710	99,896	4,918	39,001	-0-	48,834	14,534	-0-	-0-	1,299,977	831,771
Postage	-0-	72	-0-	309	-0-	22	-0-	15	-0-	-0-	-0-	666	1,084	3,319
Maintenance	70,904	75,480	90,758	37,787	9,444	5,357	47,459	38,411	38,761	6,664	9,650	373	431,048	279,184
Insurance	2,546	4,017	6,643	1,858	31,520	389	2,365	165,521	1,428	-0-	837	237	217,361	231,547
Food	-0-	-0-	-0-	9,633	-0-	66	-0-	-0-	-0-	-0-	948,285	-0-	957,984	844,709
Equipment repair and maintenance	10,106	15,400	43,069	21,413	35,533	1,125	10,644	6,972	6,982	1,015	38,185	4,459	194,903	162,563
Cleaning supplies	10,591	17,675	25,605	14,859	-0-	428	178	-0-	10,175	36	17,663	-0-	97,210	68,553
Fuel and oil	2,053	8,427	733	14,233	16,997	952	5,277	6,635	2,318	-0-	6,625	-0-	64,250	51,021
Professional services	-0-	204,061	79,885	-0-	-0-	-0-	29,529	-0-	-0-	-0-	235	-0-	313,710	214,661
Program materials	28,852	10,585	48,682	11,216	531	764	4,583	2,085	9,046	-0-	1,629	1,386	119,359	106,283
Office supplies	785	917	4,507	1,962	1,740	-0-	449	6,823	309	-0-	105	371	17,968	11,340
Staff travel and conferences	3,169	942	9,346	10,943	35	54	894	8,437	266	-0-	2,500	-0-	36,586	10,189
Industry and supplies	-0-	-0-	-0-	-0-	1,275,323	-0-	-0-	-0-	-0-	-0-	-0-	23,447	1,298,770	848,194
Grants and scholarships	8,100	-0-	-0-	20,375	-0-	1,100	-0-	-0-	-0-	-0-	-0-	-0-	29,575	31,125
Membership fees	672	876	798	1,198	799	39	163	13,454	1,015	103	192	67	19,376	10,508
Lockbox and bank fees	-0-	-0-	61	-0-	-0-	-0-	9,898	-0-	-0-	-0-	-0-	1,138	11,097	10,687
Miscellaneous	-0-	4,500	89	-0-	-0-	677	-0-	-0-	18	-0-	1,457	-0-	6,741	7,782
	<u>\$ 1,247,260</u>	<u>\$ 2,482,545</u>	<u>\$ 2,849,320</u>	<u>\$ 1,068,211</u>	<u>\$ 1,719,750</u>	<u>\$ 98,205</u>	<u>\$ 586,884</u>	<u>\$ 1,540,475</u>	<u>\$ 807,052</u>	<u>\$ 154,111</u>	<u>\$ 1,261,951</u>	<u>\$ 94,645</u>	<u>\$ 13,910,409</u>	<u>\$ 11,408,102</u>

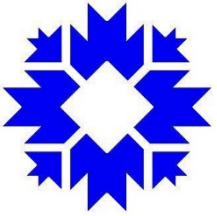
See report of independent auditors on pages 1 through 3.



**City of Bloomington
Office of the Common Council**

Jack Hopkins 2023

Collaborative Applications



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Centerstone of Indiana

Address:

645 S. Rogers Bloomington IN 47401

Phone: 812-337-1691

E-Mail: vanessa.douglas@centerstone.org

Website: centerstone.org

President of Board of Directors: Geoff McKim

Name of Executive Director: Suzanne Koesel

Phone: 812-360-7263

E-Mail: suzanne.koesel@centerstone.org

Name of Grant Writer: Vanessa Douglas

Phone: 812-337-2211

E-Mail: vanessa.douglas@centerstone.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
<small>1156 for Centerstone of Indiana and 2 Parks and Recreation</small>	38 Parks and Recreation	0

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Our mission, also known as our noble purpose is: Delivering care that changes people's lives.

PROJECT INFORMATION

Name of the project to be funded:

Transportation for our employees who work for Parks and REC and Public Work

Total cost of project: \$72,368.00+

Requested amount of Jack Hopkins funding: \$72,368.00

Number of City residents to be served by this project in 2023: 80,000

Number of clients to be served by this project in 2023: 40+

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Centerstone respectfully requests \$72,368.00 for the purchase of two vans through Curry Auto. The two vans are necessary to secure transportation for our Parks and Recreation and Public Works employees to on-site locations throughout Bloomington. Our seven year partnership with the City provides gainful employment for individuals in recovery. Transportation is often a significant barrier for new employees reentering the workforce. By ensuring transportation for up to 40 employees, we will be able to secure employment for each crew while maintaining the City's public spaces and infrastructure annually.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

City of Bloomington

How do your missions, operations and services complement each other?

We are collaborating to increase employment opportunities while maintaining public spaces and infrastructure.

What is the existing relationship between agencies?

This is our seventh year partnering with the City of Bloomington to increase employment opportunities for individuals in recovery. As of 2022, the program has employed over 80 people. Each year the City has funded additional employees to provide other services.

How will communication and coordination change as a result of the project?

Coordination will improve with ability to transport all employees to site locations.

Explain any challenges and steps you plan to take to address those challenges.

N/A

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

N/A

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

It is confirmed that the City of Bloomington will pay Centerstone for invoiced amounts for labor costs of the Parks seasonal employment program. Amounts not to exceed an hourly rate of \$15.29 per hour, plus FICA for park maintenance and landscaping, Cascades Golf Course and Switchyard Park, monitor crew positions. Centerstone will continue to pay for car insurance, gas, and maintenance for each vehicle.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Since this request is one-time investment that will impact several years we will submit claims once Curry Auto provides a final bill of sale.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

Though there is no specific leveraging, Jack Hopkins funding is essential to the employment initiatives and joins Parks and Recreation to ensure successful employment expansion opportunities, for underemployed or unemployed persons who are struggling with mental health and or substance use disorders.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	1 van purchase (2020 Express 3500 Pass. Ext. V8)	\$36,902.00
Priority #2	1 van purchase (2021 Express 3500 Pass. Ext. V8)	\$35,466.00
Priority #3	2 van, 1 year lease with Curry Auto	\$15,576.00
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$72,368.00

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

With regards to the services community assessment of needs, this project specifically address number 4 - Earning a Living. Our project emphasizes finding and keeping a job, income, housing, building self-sufficiency all for a vulnerable population. There is a need for more low-barrier employment opportunities for people experiencing Substance Use Disorder. We are providing employment opportunities at a livable wage while supporting employees in their recovery. Employees of the program clean city parks and golf courses, do landscaping, monitor Switchyard park restrooms, leaf and snow removal, sidewalk salting, paint curbs, and many other services. In addition to supervised employment, individuals in the program also receive services from Centerstone. This work helps them establish a good work history and move on to more competitive positions independently.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This funding request is a one-time investment to ensure essential transportation for Centerstone's Parks and Rec and Brighten B-Town Programs, a supported employment effort with the City of Bloomington and Centerstone.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

There are several long-term benefits to our program. The program offers a competitive living wage and provides a supported work environment. The employment opportunities offered help workers enhance employment skills, promote a sense of belongingness, and encourage future goal setting (vocational and recovery goals). The program increases social networks and enhances social support. The collaboration serves individuals as well as the appearance of the community.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

With this program employees have obtained permanent housing and moved on to better jobs and are self-sufficient. Many of the individuals employed have used the program as a stepping stone to move on to better paying jobs, full-time jobs with insurance. These employees work as Supervisors for the Parks Program, The City of Bloomington, Wal-Mart, and Centerstone. To date the program has:

- Employed 78 people
- 58 employees were homeless or in transitional housing/treatment programs when they began the program all of those individuals were successfully housed
- 72 employees have maintained permanent housing (of the individuals we still have contact with)
- 25 employees participated in Substance Use Residential Treatment Programs
- 73 employees participated in services at Centerstone
- 9 employees have indicated that they intend to become a Certified Peer CHW/CRS (Community Health Worker/Certified Recovery Specialist) and work to help others obtain and maintain sobriety, Housing , and Employment

Our goal will be to continue employing those who have employment barriers, housing the homeless, promoting recovery, and enhance interdependency.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

2023 Proposed Project Budget

Centerstone of Indiana	Transportation for Parks and REC and Public Work Employees
Total Project Cost	TBA

Funds	Total	Other Income Source	JHSS Grant
Employee salaries		Paid by City of Bloomington	
Vans x 2			\$72,368.00
<u>Total</u>		<u>TBA</u>	<u>\$72,368.00</u>

Expenses	Total	Other Income Source	JHSS Grant
Employee salaries		Paid by City of Bloomington	
Vans x 2			\$72,368.00
Gas		Paid by Centerstone	
Maintenance		Paid by Centerstone	
Car Insurance		Paid by Centerstone	
<u>Total</u>		<u>TBA</u>	<u>\$72,368.00</u>

CoA - FIN - Income Statement

Repeat By Company Hierarchy
Company Centerstone of Indiana
Period 2022 - Dec
Time Period Last 12 Periods
Ledger Account/Summary
Worktags
Additional Options Include Payroll Details

Ledger Account	Centerstone of Indiana	Eliminations
Revenue	92,204,194	0
Fee for Service Revenue	58,250,327	0
Grant Revenue	11,103,512	0
Contract Revenue	5,594,369	0
Contribution Revenue	1,458,594	0
Other Revenue	15,797,392	0
Expense	73,354,605	0
Salary and Benefits	58,084,695	0
Expense		
Professional Fees	2,577,311	0
Expense		
Facilities Expense	3,739,302	0
Equipment Expense	772,564	0
Depreciation Expense	1,606,109	0
Travel and Transportation	1,133,622	0
Expense		
Consumables Expense	1,267,256	0
Communications Expense	800,123	0
Computer Hardware and	245,237	0
Software Expense		
Interest Expense	251,531	0
Other Expense	2,876,853	0
Contribution Margin	18,849,589	0
Non-operating Revenue and	12,424,507	0
Expense		
Non-Operating Rev & Exp	260,092	0
Shared Service Expense	12,164,415	0
Grant Revenue	(0)	0
Calculation		
Net Income	6,425,083	0



Total

92,204,194
58,250,327
11,103,512
5,594,369
1,458,594
15,797,392

73,354,605
58,084,695

2,577,311

3,739,302
772,564
1,606,109
1,133,622

1,267,256
800,123

245,237

251,531
2,876,853

18,849,589

12,424,507

260,092

12,164,415
(0)

6,425,083

CoA - FIN - Income Statement

Repeat By Company Hierarchy
Company Centerstone of Indiana
Period 2022 - Jun
Time Period Current Period YTD
Ledger Account/Summary
Worktags Customer: Bloomington
Parks and Rec
Additional Options Include Payroll Details

Ledger Account	Centerstone of Indiana	Eliminations	
Revenue	111,981		0
Contract Revenue	111,981		0
43600:Local	111,981		0
Government Contract			
Expense	0		0
Contribution Margin	111,981		0
Non-operating Revenue and Expense	0		0
Net Income	111,981		0



Total

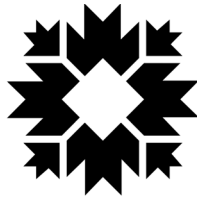
111,981
111,981
111,981

0

111,981

0

111,981



CITY OF BLOOMINGTON
Parks and Recreation

COOPERATION SERVICES AGREEMENT PROGRAM PARTNERSHIP

Partner(s):

This Agreement is made and entered into this ____ day of ____ 2023, by and between the City of Bloomington Parks and Recreation Department (“BPRD”) and, Centerstone of Indiana, Inc. (“CS”).

WHEREAS, BPRD and CS desire to cooperate in a park maintenance crew, landscaping crew, Cascades Golf Course crew, Switchyard Park (SYP) monitor crew; and

WHEREAS, CS is qualified to perform such services for BPRD; and

WHEREAS, BPRD is authorized to plan and develop partnerships and contractual arrangements with non-city organizations to ensure delivery of services.

NOW, THEREFORE, the parties do mutually agree as follows:

1.0 Purpose of Agreement:

The purpose of this Agreement is to outline a program partnership, which will provide an opportunity for CS clients to work for CS in BPRD parks by combining available resources from each party to the Agreement.

2.0 Duration of Agreement:

This Agreement is in effect from the date of signing until December 31, 2023 unless terminated earlier as provided under Article 7.0.

3.0 Bloomington Parks & Recreation:

3.1 The goal of BPRD is to provide well-maintained parks for the community to enjoy.

3.2 BPRD agrees to:

1. Under the direction of the Operations Superintendent or designee designate Seminary Park, Peoples Park, Butler Park, Building Trades Park, the Waldron, Hill and Buskirk Park and other locations as sites for the park maintenance crew.

- (April 3 – October 29, 2023) 8am-2pm,
Friday – Monday.

2. Under the direction of the Urban Greenspace Manager or designee designate landscaping areas and tasks for the landscaping crew.
 - (April 4 – October 26, 2023) 8am – 12pm, Tuesday and Thursday.
3. Under the direction of the Cascades Golf Course Manager or designee designate ground keeping duties such as landscaping pruning, weed pulling, debris removal, bunker weeding, raking leaves, painting, litter pick-up and other related duties.
 - (April 3 – October 28, 2023) 8am - 12pm, two days per week.
4. Under the direction of the SYP General Manager or designee SYP Monitors will clean and monitor the police substation restroom, spray pad restrooms, and pick up litter in the park.
 - In-season: (May 26-September 30, 2023) 10am-2:30pm & 4-8:30pm, seven days a week.
 - Off-season: (April 3- May 25, 2023; September 30-December 31, 2023) 10am-1:30pm & 2:30-6pm, seven days a week.
5. To provide on-site training for the CS park maintenance, landscaping, Cascades Golf Course and SYP monitor crews.
6. Provide maintenance equipment and supplies necessary to maintain the designated parks, landscaped areas, Cascades Golf Course and SYP areas.
7. Provide personal protection equipment for members for the CS park maintenance, landscaping, Cascades Golf Course and SYP monitor crews.
8. Pay CS invoiced amounts for labor costs of the Parks seasonal employment program. Amounts not to exceed an hourly rate of \$15.29 per hour, plus FICA for park maintenance, landscaping, Cascades Golf Course and SYP monitor crew positions.

4.0 Centerstone:

4.1 The goal of CS is to conduct an employment placement program for park maintenance.

4.2 CS agrees to:

1. Conduct hiring interviews, hire, pay, and assume liability/risk coverage for maintenance crews.
2. Provide the following number of employees per area:
 - Park Maintenance Crew:
 - (April 3-Oct. 29): 2 employees and 1 supervisor; 8am-2pm, Friday – Monday; total of 24 hours per week per employee.
 - Landscaping Crew:
 - (April 4-Oct. 26): 2 employees and 1 supervisor; 8am - 12pm Tuesdays & Thursdays, total of 8 hours per week per employee.
 - Cascades Golf Course:
 - (April 3-Oct. 29): 1 employee and 1 supervisor; total of 8 hours per week per employee.
 - Switchyard Park (SYP) Monitors:
 - In-season (May 26-Sept 30): 1 employee and 1 supervisor; 10am-2:30pm & 4-8:30pm, seven days a week, 9 hours per employee per day.
 - Off-season (April 3- May 25; Sept 30-Dec 31): 1 supervisor, 10am-1:30pm & 2:30-6pm, seven days a week, 7 hours per employee per day.
3. Invoice Parks three times per season for labor costs from April 3 – July 15, July 16 – October 29 and October 30 – December 31 at a reimbursement rate of \$15.29 per hour plus FICA depending on the positions filled and hours worked.
4. Provide separate invoices for each of the four areas: Park Maintenance, Landscaping, Cascades Golf Course and SYP.
5. Provide transportation to the sites (People’s Park, Seminary Park, Building Trades Park, Butler Park, the Waldron, Hill and Buskirk Park, Switchyard Park, Parks Operations Center, Cascades Golf Course) and other sites as directed.
6. Provide a Supervisor to transport and supervise each crew on site.
7. Have substitute workers available to fill in or permanently take a spot on the crew.
8. Address behavioral issues that come up at sites.
9. Communicate with designed park staff on issues, progress, and supply needs.

5.0 Terms Mutually Agreed To By All Partners to This Agreement.

- 5.1** The intent of this Agreement is to document a mutually beneficial partnership between CS and BPRD.
- 5.2** The staff and personnel involved in this Agreement will at all times represent all parties to this Agreement in a professional manner and reflect the commitment of all parties to quality services and customer satisfaction.
- 5.3** CS shall maintain comprehensive general liability insurance, with a minimum combined single limit of one million dollars (\$1,000,000.00) per occurrence and two million dollars (\$2,000,000.00) in the aggregate. The policy shall name the City of Bloomington Parks and Recreation Department as an additional insured, and CS shall provide Parks with a certificate of insurance prior to the commencement of operations under this Agreement. CS and its insurer shall notify Parks within ten (10) days of any insurance cancellation.
- 5.4** The commitment of personnel, facilities, supplies and payments will be honored according to the timetable agreed upon by all partners.
- 5.5** CS is recognized as having the expertise and experience to hire and supervise the park maintenance, landscaping, golf course and SYP monitor work crews safely and effectively. BPRD shall have the right to review risk management, agreement terms, and service quality issues.
- 5.6** Municipal Code sections 6.12.020 and 14.36.090, respectively, prohibit smoking and vaping inside city facilities and the consumption of alcoholic beverages on city property.
- 5.7** Pursuant to Indiana code 35-47-11.1-2 and 3, the City is prohibited from enforcing a firearms policy in public parks and city facilities as of July 1, 2011. However, per Indiana Code 35-47-11.1-4(10), CS may develop and implement, at its own discretion, rules of conduct or admission regarding the carrying and storage of firearms, upon which attendance at and participation in its activities is conditioned, and the City is hereby authorized to enforce said policy for purposes of this Agreement. If CS implements such a policy, it shall provide a copy of the policy to the City to be attached to this Agreement and incorporated herein by reference.
- 5.8** The parties will evaluate this Agreement and the services provided during the month of February 2024.
- 5.9** CS shall release, hold harmless, and indemnify the City of Bloomington, its Parks and Recreation Department, and its officers, employees, agents, and assigns (Releasees) from any and all claims which may arise as a result of CS's activities under this Agreement. This includes claims for personal injury, property damage, or any other type of claim which might be brought against Releasees or CS, or its employees, agents or patrons, by any third

party, even if caused by the negligence of Releasees.

6.0 Notice:

6.1 Notice regarding any significant concerns or issues of non-compliance shall be given to those contacts as follows:

Centerstone	BPRD
Vanessa Douglas	Mark Marotz
645 S. Rogers St.	930 W Fourth St.
Bloomington, IN 47403	Bloomington, IN 47403
(812)337-2237	(812) 327-6119

6.2 Representatives for the day-to-day operational implementation of this Agreement are:

Centerstone	BPRD
Christina Murphy	Kyle Hudson– Park Maintenance (812)360-4226
645 S. Rogers St.	Joanna Sparks – Landscaping (812)349-3497
Bloomington, IN 47403	Satoshi Kido – Golf Course (812)349-3712
(812)318-3378	Hsiung Marler- Switchyard (217)898-6814

7.0 Termination

This Agreement may only be terminated in writing by the mutual agreement of all partners.

7.1 The Parties understand and agree that due to the ongoing COVID-19 pandemic, there may be limitations and restrictions enacted that will affect the ability of the Parties to perform as required under this Agreement. The Parties agree that, in the event a limitation or restriction is enacted which prevents performance of the terms of the Agreement, Parks may terminate the Agreement in its sole discretion if it determines that there is no reasonable alternative means of performance under the Agreement. Parks shall notify CS of any such termination and the reasons therefore in writing.

8.0 E-Verify

8.1 Contractor is required to enroll in and verify the work eligibility status of all newly-hired employees through the E-Verify program. (This is not required if the E-Verify program no longer exists). Contractor shall sign an affidavit, attached as Exhibit A, affirming that Contractor does not knowingly employ an unauthorized alien. Contractor shall require any subcontractors performing work under this contract to certify to the Contractor that, at the time of certification, the subcontractor does not knowingly employ or contract with an unauthorized alien and the subcontractor has enrolled in and is participating in the E-Verify program. Contractor shall maintain on file all subcontractors' certifications throughout the term of the contract with the City.

Signed and Agreed to this ____ day of _____, 2023.

CENTERSTONE:

Suzanne Koesel, LCSW

Suzanne Koesel, CEO

1/30/2023

Date

CITY OF BLOOMINGTON:

Paula McDevitt, Administrator, BPRD

Date

Kathleen Mills, President,
Board of Park Commissioners

Date

Beth Cate, Corporate Counsel

Date

EXHIBIT A

E-VERIFY AFFIDAVIT

STATE OF INDIANA)
)SS:
COUNTY OF _____)

AFFIDAVIT

The undersigned, being duly sworn, hereby affirms and says that:

1. The undersigned is the _____ of _____.
(job title) (company name)
2. The company named herein that employs the undersigned:
 - i. has contracted with or seeking to contract with the City of Bloomington to provide services; **OR**
 - ii. is a subcontractor on a contract to provide services to the City of Bloomington.
3. The undersigned hereby states that, to the best of his/her knowledge and belief, the company named herein does not knowingly employ an “unauthorized alien,” as defined at 8 United States Code 1324a(h)(3).
4. The undersigned hereby states that, to the best of his/her belief, the company named herein is enrolled in and participates in the E-verify program.

Signature

Printed Name

STATE OF INDIANA)
)SS:
COUNTY OF _____)

Before me, a Notary Public in and for said County and State, personally appeared _____ and acknowledged the execution of the foregoing this _____ day of _____, 2023.

Notary Public’s Signature My Commission Expires: _____

Printed Name of Notary Public County of Residence: _____

**CITY OF BLOOMINGTON
COOPERATION SERVICES AGREEMENT
WITH CENTERSTONE OF INDIANA, INC.**

This Agreement is made and entered into by and between the City of Bloomington Public Works Department (“COB - DPW”) and Centerstone of Indiana, Inc. (“CS”).

WHEREAS, COB - DPW and CS (“the Parties”) desire to cooperate as part of an employment program to support the Brighten B-Town maintenance and beautification efforts Citywide, and

WHEREAS, CS is qualified to perform such services for COB - DPW; and

WHEREAS, COB - DPW is authorized to plan and develop partnerships and contractual arrangements with non-city organizations to ensure delivery of services.

NOW, THEREFORE, the Parties do mutually agree as follows:

I. Purpose of Agreement

The purpose of this Agreement is to outline a program partnership, which will provide an opportunity for CS clients to work for CS as part of the Brighten B-Town by combining available resources from each Party to the Agreement.

II. Duration of Agreement

This Agreement shall be in effect from the date of signing until December 31, 2023 unless terminated earlier as provided under Section XI.

III. City of Bloomington Public Works Department Responsibilities

A. The goal of COB - DPW is to provide well maintained and clean public spaces.

B. COB - DPW agrees to:

1. Define the work areas in the public rights-of-way to be cleaned and maintained under this program which may include: curb painting; vegetation and debris removal; snow removal; general maintenance; cleaning; and other efforts as part of the Brighten B-Town program administered by the Facilities Division of the Public Works Department;
2. COB - DPW shall, under the coordination of the Public Works Director, the Facilities and Operations Manager, the Special Projects and Operations Manager, and the Downtown Specialist, coordinate the weekly work plans with CS to be completed during work hours of 9:00 a.m. - 2:00 p.m., Monday - Friday from the execution date through December 31, 2023;
3. Provide on-site training for the CS Brighten B-Town team members on work zone safety, maintenance duties and expectations;

4. Provide maintenance equipment and supplies necessary to maintain the designated rights-of way;
5. Provide personal protective equipment for the CS Brighten B-Town team members; and
6. Pay CS invoiced amounts for labor costs of the COB-DPW and CS Brighten B-Town partnership. Payment shall not to exceed the rate of \$15.29, plus FICA for CS Brighten B-Town team members, which shall not exceed an aggregate amount of Three Hundred Fifty Thousand Dollars (\$350,000.00).
7. Notwithstanding any other provision of this Agreement, if funds for the continued fulfillment of this Agreement by the COB-DPW are at any time not forthcoming or are insufficient, through failure of any entity, including the COB-DPW itself, to appropriate funds or otherwise, then the COB-DPW shall have the right to terminate this Agreement without penalty.

IV. CENTERSTONE Responsibilities

A. The goal of CS is to conduct an employment placement program for Centerstone Brighten B-Town.

B. CS agrees to:

1. Conduct hiring interviews, hire, pay, and assume liability/risk coverage for maintenance crews;
2. Provide up to ten (10) employees Monday through Friday from 7:30 a.m. - 2:30 p.m. to complete cleaning and maintenance tasks as described above;
3. Invoice COB - DPW monthly for labor costs, plus FICA depending on the positions filled and hours worked, at the rate of \$15.29 per hour for the calendar year 2023;
4. Provide transportation each day to the agreed upon work sites that are part of the weekly work plans;
5. Provide a Supervisor to transport and supervise crew on site;
6. Have substitute workers available to fill in or permanently take a spot on the crew;
7. Address behavioral issues that come up at sites;

8. Complete maintenance log daily per site; and
9. Communicate with designed COB - DPW staff on issues, progress, and supply needs.

V. Terms Mutually Agreed To By the Parties to this Agreement

- A. The intent of this Agreement is to document a mutually beneficial partnership between CS and COB - DPW in an amount not to exceed Three Hundred Fifty Thousand Dollars (\$350,000.00);
- B. The staff and personnel involved in this Agreement will at all times represent the Parties to this Agreement in a professional manner and reflect the commitment of the Parties to quality services and customer satisfaction;
- C. During the performance of any and all Services under this Agreement, CS shall maintain the following insurance in full force and effect: a) General Liability Insurance, with a minimum combined single limit of \$1,000,000 for each occurrence and \$2,000,000 in the aggregate; b) Automobile Liability Insurance, with a minimum combined single limit of \$1,000,000 for each person and \$1,000,000 for each accident; and c) Workers' Compensation Insurance in accordance with the statutory requirements of Title 22 of the Indiana Code. All insurance policies shall be issued by an insurance company authorized to issue such insurance in the State of Indiana. The City of Bloomington, the Department of Public Works, and the officers, employees and agents of each shall be named as insureds under the General Liability, Automobile, and Worker's Compensation policies, and such policies shall stipulate that the insurance will operate as primary insurance and that no other insurance of the City's will be called upon to contribute to a loss hereunder. CS shall provide COB - DPW with a certificate of insurance prior to the commencement of operations under this Agreement. CS and its insurer shall notify COB - DPW within ten (10) days of any insurance cancellation;
- D. The commitment of personnel, facilities, supplies and payments will be honored according to the timetable agreed upon by the Parties;
- E. CS is recognized as having the expertise and experience to hire and supervise the Brighten B-Town work crews safely and effectively. COB - DPW shall have the right to review risk management, agreement terms, and service quality issues;
- F. Municipal Code Sections 6.12.020 and 14.36.090, respectively, prohibit smoking and vaping inside city facilities and the consumption of alcoholic beverages on City property;
- G. Pursuant to Indiana Code Sections 35-47-11.1-2 and -3, the City is prohibited from enforcing a firearms policy in public parks and City facilities as of July 1, 2011. However, per Indiana Code Section 35-47-11.1-4(10), CS may develop and implement, at its own discretion, rules of conduct or admission regarding the carrying and storage of

firearms, upon which attendance at and participation in its activities is conditioned, and the City is hereby authorized to enforce said policy for purposes of this Agreement. If CS implements such a policy, it shall provide a copy of the policy to the City, which shall be attached to this Agreement and incorporated herein by reference;

H. The Parties shall evaluate this Agreement and the services provided hereunder during the month of December 2023; and

VI. Indemnification and Release

CS shall release, hold harmless, and indemnify the City of Bloomington, its Public Works Department, and its officers, employees, agents, and assigns (Releasees) from any and all claims which may arise as a result of CS’s activities under this Agreement. This includes claims for personal injury, property damage, or any other type of claim which might be brought against Releasees or CS, or its employees, agents or patrons, by any third party, even if caused by the negligence of Releasees.

VII. Independent Contractor Status

During the entire term of this Agreement, CS shall be an independent contractor, and in no event shall any of its personnel, agents or sub-contractors be construed to be, or represent themselves to be, employees of the COB-DPW. CS shall be solely responsible for the payment and reporting of all employee and employer taxes, including social security, unemployment, and any other federal, state, or local taxes required to be withheld from employees or payable on behalf of employees.

VIII. Notices and Representatives

A. Notice regarding any significant concerns or issues of non-compliance shall be provided to those contacts as follows:

Centerstone	COB - DPW
Christina L. Murphy	Adam Wason
645 S. Rogers St.	401 N. Morton Street
Bloomington, IN 47403	Bloomington, IN 47404
(812)337-2237	(812) 349-3410

B. Representatives for the day-to-day operational implementation of this Agreement are:

Centerstone	COB - DPW
Christina L. Murphy	J. D. Boruff, Facilities
645 S. Rogers St.	812 325-2592
Bloomington, IN 47403	
(812) 337-2237	

IX. Non-Discrimination

CS shall comply with Bloomington Municipal Code 2.21.020 and all other federal, state and local laws and regulations governing non-discrimination in all regards, including, but not limited to, employment.

CS understands that the City of Bloomington prohibits its employees from engaging in harassment or discrimination of any kind, including harassing or discriminating against independent contractors doing work for the City. If CS believes that a City employee engaged in such conduct towards CS and/or any of its employees, CS or its employees may file a complaint with the City department head in charge of the grant and/or with the City human resources department or the Bloomington Human Rights Commission. The City takes all complaints of harassment and discrimination seriously and will take appropriate disciplinary action if it finds that any City employee engaged in such prohibited conduct.

X. Compliance with Laws

In performing the Services under this Agreement, CS shall comply with any and all applicable federal, state and local statutes, ordinances, plans and regulations, including any and all regulations for protection of the environment. Where such statutes, ordinances, plans or regulations of any public authority having any jurisdiction over the project are in conflict, CS shall proceed using its best judgment only after attempting to resolve any such conflict between such governmental agencies, and shall notify COB-DPW in a timely manner of the conflict, attempts of resolution, and planned course of action.

XI. Termination and Modification

This Agreement may be terminated only upon the mutual written agreement of the Parties. Likewise, the parties may modify any term of this Agreement through mutual written agreement.

XII. E-Verify

CS is required to enroll in and verify the work eligibility status of all newly-hired employees through the E-Verify program. (This is not required if the E-Verify program no longer exists). CS shall sign an affidavit, attached as Exhibit A, affirming that CS does not knowingly employ an unauthorized alien. CS shall require any subcontractors performing work under this contract to certify to the CS that, at the time of certification, the subcontractor does not knowingly employ or contract with an unauthorized alien and the subcontractor has enrolled in and is participating in the E-Verify program. CS shall maintain on file all subcontractors' certifications throughout the term of the contract with the City.

XIII. Termination

This Agreement may be terminated only upon the mutual written agreement of the Parties.

XIV. Integration and Modification

This Agreement, including all Exhibits incorporated by reference, represents the entire and integrated agreement between COB-DPW and the CS. It supersedes all prior and contemporaneous communications, representations and agreements, whether oral or written, relating to the subject matter of this Agreement. This Agreement may be modified only by a written amendment signed by both parties hereto.

XV. Non-Collusion

CS is required to certify that it has not, nor has any other member, representative, or agent of CS, entered into any combination, collusion, or agreement with any person relative to the price to be offered by any person nor prevented any person from making an offer nor induced anyone to refrain from making an offer and that this offer is made without reference to any other offer. CS shall sign an affidavit, attached hereto as Exhibit B, affirming that CS has not engaged in any collusive conduct. Exhibit B is attached hereto and incorporated by reference as though fully set forth.

[Signature Page Follows]

Signed and Agreed to this 3rd day of January, 2023.

CENTERSTONE OF INDIANA, INC.

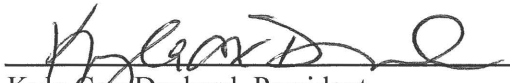

Suzanne Koesel, CEO

1/2/23
Date

CITY OF BLOOMINGTON


Adam Wason, Director, COB - DPW

1/3/23
Date


Kyla Cox Deckard, President
Board of Public Works

1/3/23
Date

Beth Cate, Corporation Counsel

Date

EXHIBIT A

STATE OF INDIANA)
) SS:
COUNTY OF MONROE)

E-VERIFY AFFIDAVIT

The undersigned, being duly sworn, hereby affirms and says that:

1. The undersigned is the _____ of _____.
(job title) (company name)
2. The company named herein that employs the undersigned:
 - i. has contracted with or seeking to contract with the City of Bloomington to provide services; **OR**
 - ii. is a subcontractor on a contract to provide services to the City of Bloomington.
3. The undersigned hereby states that, to the best of his/her knowledge and belief, the company named herein does not knowingly employ an “unauthorized alien,” as defined at 8 United States Code 1324a(h)(3).
4. The undersigned hereby states that, to the best of his/her belief, the company named herein is enrolled in and participates in the E-verify program.

Signature

Printed Name

STATE OF INDIANA)
) SS:
COUNTY OF MONROE)

Before me, a Notary Public in and for said County and State, personally appeared _____ and acknowledged the execution of the foregoing this ____ day of _____, 20____.

Notary Public

Printed name

My Commission Expires: _____
County of Residence: _____
Commission No: _____

EXHIBIT B

STATE OF INDIANA)
) SS:
COUNTY OF MONROE)

NON-COLLUSION AFFIDAVIT

The undersigned offeror or agent, being duly sworn on oath, says that he has not, nor has any other member, representative, or agent of the firm, company, corporation or partnership represented by him, entered into any combination, collusion or agreement with any person relative to the price to be offered by any person nor to prevent any person from making an offer nor to induce anyone to refrain from making an offer and that this offer is made without reference to any other offer.

OATH AND AFFIRMATION

I affirm under the penalties of perjury that the foregoing facts and information are true and correct to the best of my knowledge and belief.

Dated this _____ day of _____, _____.

CENTERSTONE OF INDIANA, INC.

By: _____
Suzanne Koesel, CEO

STATE OF INDIANA)
) SS:
COUNTY OF MONROE)

Before me, a Notary Public in and for said County and State, personally appeared _____ and acknowledged the execution of the foregoing this ____ day of _____, 20____.

Notary Public

Printed name

My Commission Expires: _____
County of Residence: _____
Commission No. _____



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: LIFE Designs, Inc.

Address: 200 E Winslow Rd Bloomington, IN 47401

Phone: 812-336-9615

E-Mail: bhamilton@lifedesignsinc.org

Website: lifedesignsinc.org

President of Board of Directors: Kenneth Branaman

Name of Executive Director: Shane Burton

Phone: 812-745-7686

E-Mail: sburton@dsiservices.org

Name of Grant Writer: Sally Tran

Phone: 678-557-1011

E-Mail: stran@lifedesignsinc.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
91	40	48

MISSION STATEMENT *(150 words or less)*

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

To partner with and promote independence for people with disabilities.

PROJECT INFORMATION

Name of the project to be funded: Job-A-Palooza

Total cost of project: \$20,000

Requested amount of Jack Hopkins funding: \$7,500

Number of City residents to be served by this project in 2023: 300

Number of clients to be served by this project in 2023: 500

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$7,500 to facilitate Job-A-Palooza (JAP) for people of all ages and disabilities in October, which is Disability Employment Awareness Month. JAP is a joint effort between LIFE Designs, Stone Belt Arc, and Work to Include that provides a day of job exploration. Over 30 local employers will come to a one-day event, and each will set up a table and administer multiple job tasks to participants. Participants can try actual job tasks from each of the employers and ask questions about employment. Participants will also practice their interview skills by completing a mock interview. For the first time, LIFE Designs is planning on expanding Job-A-Palooza to Columbus.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

Stone Belt Arc, Developmental Services, Inc. (DSI), Work to Include, Monroe County Community School Corporation, Vocational Rehabilitation, Richland-Bean Blossom Community School Corporation, Indiana Institute on Disability and Community, and more.

How do your missions, operations and services complement each other?

We all believe that our community is stronger when the needs of the community are met and allow people to succeed. We all work collectively to meet the needs of the community and this project would allow us to put the focus on employment opportunities for people of all ages with disabilities.

What is the existing relationship between agencies?

We are a partner agency of DSI and currently partner with Stone Belt and Work to Include on the JAP aspect of this project. We wish to expand JAP and include more agency partners to address the needs of the community and offer JAP to more participants and

How will communication and coordination change as a result of the project?

All agencies will work collectively together. Overall communication and coordination will be provided by the Employment Services Department at LIFE Designs.

Explain any challenges and steps you plan to take to address those challenges.

The most evident challenges we anticipate is (1) getting more employers and participants to attend the JAP in Bloomington compared to previous years and (2) expanding JAP to Columbus. We plan to leverage the relationships of LIFE Designs and Stone Belt's Employment Services teams to encourage more employers to attend and encourage educational programs and disability service providers to send participants to JAP. We plan to work closely with DSI to plan and implement JAP in Columbus; several of our staff already commute regularly to Columbus to support collaborative efforts with DSI.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

The Warehouse (tentatively)

Do you own or have site control of the property at which the project is to take place?

Yes

No

N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use?

Yes

No

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

FUNDING PRIORITIES – RANKED

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

We are also applying for funding from the Duke Energy Local Impact Grant, Gordon Flesch Charitable Foundation, Bridgestone Trust, and more. Additional funding allows us to host more employers, provide more resources for participants, and increase participation through incentives like transportation vouchers. All funding is currently pending.

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will submit claims for reimbursement as soon as possible to ensure that all aspects of JAP meet the needs of the community.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

We expect to receive notification about whether we received funds from the Duke Energy Local Impact Grant, Gordon Flesch Charitable Foundation, and other grant sources in June 2023.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

We will utilize volunteers in most areas to decrease the amount of paid staff time needed to put this event on. Also, we will use in-kind donations and sponsorships where we can.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes

No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Venue	\$1,500
Priority #2	Participant Materials	\$4,500
Priority #3	Marketing	\$5,500
Priority #4	AV System	\$1,000
Priority #5	Employer Workshop Materials	\$750
Priority #6	Person-Centered Planning	\$1,000
Priority #7	Participation Incentives	\$1,500
Priority #8	Transportation Vouchers	\$750
Priority #9	Keynote Speaker	\$500
Priority #10	Decorations	\$1,500
Priority #11	Food and Drink for Volunteers	\$1,500
Total Requested		\$7,500

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Nationally, people with disabilities are unemployed in much higher numbers than people without disabilities. In 2020, just 17.9 % of people with disabilities were employed compared to 61.8 % of those who do not have disabilities. People with disabilities operating in sheltered work received an average wage of \$3.16 per hour, and those who held individual jobs earned an average wage of \$9.80 per hour. These rates are substantially lower than those for people with no disabilities. Access to jobs that pay well are pivotal for people with disabilities to make a living and afford bare necessities like housing.

JAP will address the needs of the community by using person-centered planning to specifically address the employment needs of people with disabilities and connecting people with disabilities directly to employers in a safe and supportive setting. JAP allows many more people with disabilities to gain much more exposure to different work experiences compared to the traditional approach to Disability Employment Services. Whether people with disabilities find employment in the community or start a self-employment venture, JAP will increase the ability of people with disabilities to attain meaningful employment and have their needs met.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

While we will always need some funding to be able to put on events yearly, this grant funding will allow up to purchase some big ticket items such as signage that can be used every year. Also, we believe that the community will be better with this resource fair available to people with disabilities of all ages. As this fair expands to other areas, gains new partners, and grows in visibility, it will be easier to find sponsors for the event long-term who see the impact that JAP has made in the community.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

By doing person-centered planning to identify goals and plans to meet the needs of people with disabilities, we are giving them the tools they need to have a huge impact to their daily lives. By providing employer training to local businesses, we are ensuring that our community is meeting the needs of all of its members, some being the most vulnerable. When someone is employed, they become more self-sufficient and less reliant on other forms of assistance. With JAP, we hope to fill some of the needed open positions that local employers are struggling to fill. We also believe that all people, regardless of disability, have the right to live and work in the community they are in. By offering this All-Abilities Fair, we are recognizing that people with disabilities matter. We are giving them a chance to thrive with the help of their community.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

- We hope to help over 75 area Transition Age Students discover employment paths.
- We hope to help over 75 adults with disabilities discover employment paths.
- We hope to work with over 30 local businesses to find employees for their open positions.
- We hope to help over 150 people with disabilities identify goals to independence.
- We hope to meet the needs of all people with disabilities that live in our

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

There are many resource fairs for different groups within the community; however, there are few that specifically focus on people of all ages with disabilities. We feel this collaboration will impact more people than doing a smaller event to meet the needs of just our clients at LIFE Designs.

JAP was held in person in 2019, then online in 2020, and then a JAP Town Hall inviting employers to participate was held in 2021, and in-person again in 2022 with the help of funding from Jack Hopkins. There were many factors that have impacted this, with COVID-19 being a big one and staff shortage being another and we need support to get an in-person event planned.

Lastly, we want to offer pre-JAP workshops. These workshops will help individuals with disabilities in the community identify goals that lead to successful independence using person-centered planning tools. Pre-JAP workshops for employers will also be offered to help any local business provide the best quality services to people with disabilities and we will provide them the tools to meet the needs of this diverse population. This will help both groups of people prepare for JAP.

Organization:
Project Name:

LIFEDesigns, Inc.
Job-A-Palooza (Bloomington)

FUNDS

	Other Sources	Other Grants	JHHS Grant
JHSS Grants			\$7,500.00
Other Grants		\$15,000.00	
Other Income Sources	\$3,500.00		
TOTAL PROJECT FUNDS*			

EXPENSES

	Other Sources	Other Grants	JHHS Grant
Venue	\$ 250.00	\$ 500.00	\$ 750.00
Decorations	\$ 250.00	\$ 500.00	\$ 750.00
Participant Materials		\$ 3,000.00	\$ 1,500.00
Marketing	\$ 1,500.00	\$ 2,000.00	\$ 2,000.00
Key Note Speaker		\$ -	\$ 500.00
AV System		\$ 500.00	\$ 500.00
Participation Incentives		\$ 1,000.00	\$ 500.00
Person-Centered Plannin		\$ 500.00	\$ 500.00
Transportation Vouchers		\$ 750.00	\$ -
Employer Workshop Mat		\$ 250.00	\$ 500.00
Food and Drink for Volur	\$ 1,500.00		
TOTAL PROJECT EXPENSES	\$ 3,500.00	\$ 9,000.00	\$ 7,500.00

Total	
	\$26,000.00
Total	
\$	1,500.00
\$	1,500.00
\$	4,500.00
\$	5,500.00
\$	500.00
\$	1,000.00
\$	1,500.00
\$	1,000.00
\$	750.00
\$	750.00
\$	1,500.00
\$	20,000.00

Funding Source
Other Grants
Duke Energy Foundation
SCI REMC Operation RoundUp
Gordon Flesch Charitable Foundation
Other Sources
Sponsorships
In-Kind Donations

*Total Project Funds currently exceeds Tot
not receive some

Amount Requested	Status	Explanatory Notes
\$ 15,000.00		
\$ 7,500.00	Pending	Expected Notification May 31
\$ 2,500.00	Pending	Expected Notification May 31
\$ 5,000.00	Pending	Expected Notification May 31
\$ 3,500.00		
\$ 2,000.00	Pending	
\$ 1,500.00	Pending	

al Project Expenses because we are planning for the case that we do
e grants to which we submitted proposals.

YEAR 2022
 PERIOD 6

LifeDesigns, Inc.
 Statement of Financial Position
 For the 7 months ended June 30, 2022

ASSETS		
Current Assets:		
	Cash & Cash Equivalents	3,043,221
1013-00-002	Cash - Internet Sales	126,240
1013-23-455	Cash - Covey Lane Deposits	11,131
1014-00-000	Certificates of Deposit - ONB	100,474
1014-00-001	Certificates of Deposit - German American	101,205
	Total Cash	3,382,272
		-
1100-00-000	Accounts Receivable	1,399,692
1100-00-003	Accounts Receivable - Dr. Brewer	(2,705)
1150-00-000	Less: Allowance for Doubtful Accounts	(3,849)
1160-00-000	Accounts Receivable County Tax	(62,579)
	Accounts Receivable Net	1,330,558
		-
	Other Current Assets	13,129
		-
	Total Current Assets	4,725,959
		-
Investments:		
1015-00-003	Endowment Fund Heritage	37,204
1015-00-004	Endowment Fund Community Foundation	46,186
1015-00-005	Endowment Fund Brown Co. Community Foundation	20,511
1015-00-006	Endowment Fund ONB IMA	618,035
1013-00-009	Cash in Bank ONB Ops Fund	608,312
1016-00-002	Investment in LifeDesigns-McKinley	774,707
1016-00-000	Investment in Crawford	100
	Total Investments	2,105,055
		-
	Mortgage Receivable Crawford Apartments	1,065,000
	Mortgage Interest Receivable Crawford Apts	298,500
	Mortgage Receivable Crawford II	900,000
	Mortgage Interest Receivable Crawford II	126,510
1293-00-000	Note Receivable LifeDesigns-McKinley	23,026
		-
13??-??-???	Property and Equipment	6,440,019
14??-??-???	Less: Accumulated Depreciation	(3,301,679)
	Net Property and Equipment	3,138,339
		-
	TOTAL ASSETS	12,382,390
		-

	LIABILITIES AND NET ASSETS	-
		-
	Current Liabilities:	-
2140-10-400	Current Maturities of Long-term Debt	52,438
	Accounts Payable	272,168
	Accrued Salaries	494,113
	Payroll Taxes	32,882
2128-23-455	Rental Deposits - Covey Lane	11,131
2128-23-130	Rental Deposits - Orris	588
2128-20-200	Deposits - Private Pay	1,153
2128-23-136	Rental Deposits - WN Rental	1,400
2129-00-000	Accrued Lawsuit Deductibles	-
2134-00-000	Deferred Revenue; HO-Operations	-
2134-00-003	Deferred Revenue Week of Chocolate	-
2121-00-000	Medicaid Payable	3,124
	Total Current Liabilities	868,997
		-
	Non-Current Liabilities:	-
23??-??-???	Long-term Debt, Less Current Maturities	1,022,693
	Total Liabilities	1,891,690
		-
	Net Assets:	-
	Fund Balance	10,440,488
4???-??-???	Revenue	5,309,627
5???-??-???	Expenses	5,259,415
	YTD Net Income (Loss)	50,212
	Total Net Assets	10,490,700
		-
	TOTAL LIABILITIES AND NET ASSETS	12,382,390
		-

LifeDesigns, Inc.
Statement of Activities
For the 7 months Ended June 30, 2022
Total Agency

	Current Month <u>Actual</u>	Year to Date <u>YTD Actual</u>
Revenue		
Medicaid Revenue	195,238	1,508,125
MW Income ATTC	1,560	15,574
Waiver RH10	7,072	56,363
Waiver RH20	129,508	1,064,514
Waiver EMS	1,117	16,940
Waiver IBI	3,517	24,588
Waiver Workplace Assistance	-	-
Waiver Trip Revenue	3,554	31,312
Waiver PAC	11,684	71,782
Waiver Daily Rate	192,654	1,345,675
MW Income SE	2,001	13,545
MW Income CHP1	5,418	47,708
MA Waiver BMG10	2,093	11,448
MW Income CHGO	-	-
MW Income RATT	1,200	13,623
MW Income RCCR	-	-
MW Income AF01	3,086	21,808
Medicaid Waiver Revenue	364,464	2,734,880
Total Medicaid Revenue	559,702	4,243,006
Other Service Revenue		
VR	19,011	172,753
Private Pay	955	5,387
Rent Income	17,427	119,111
Prior Year Income	541	(14,857)
Total Other Service Revenue	37,934	282,394
Total Service Revenue	597,636	4,525,399
Other Revenue		
Donations & Grants	411,308	650,456
Grant Revenue Highland & Crawford	-	-
Interest Income	52	22,800
County Funding	34,885	242,759
Unrealized Gain on Endowment Fund	(144,757)	(150,721)
Dividend Income	3,641	12,152
Miscellaneous Income	535	6,781
Gain/Loss McKinley	-	-
Total Other Revenue	305,663	784,228
Total Revenue	903,299	5,309,627

Expenses

Variable Expenses		
DDRS Related	-	-
Householders/Indep Contractors	15,740	140,145
Grant Expenses, NAP, County Vouchers	-	-
Nursing	1,519	11,622
Food & Dietary	8,200	54,053
Housekeeping & Laundry	1,508	11,751
Repairs & Maintenance; Small Equip	10,625	65,736
Legal & Accounting	14,393	38,036
Adv, Promotions, Help Wanted Ads	7,584	42,834
Travel	8,676	61,893
Licenses, Dues, Subscriptions	68	11,922
Supplies, Postage, Copies	1,776	6,985
Activities & Recreation	605	5,460
Day Service	5,077	44,234
Pharmacy	116	(6,954)
Physical Therapy	-	-
Speech Therapy	-	-
Occupational Therapy	-	-
Salaries	503,888	3,437,484
Benefits	91,705	653,035
Conf, Inservices, & Training Materials	362	6,731
Bad Debt	(682)	1,583
Background Checks	1,265	3,612
Donation Expense	-	-
Miscellaneous	177,153	175,950
Total Variable Expenses	849,577	4,766,114
Fixed Expenses		
Depreciation & Amortization	32,030	188,718
Utilities & Phone	10,880	67,901
Office Lease	-	1,350
Van Lease	818	7,898
Copier Lease	1,085	7,595
Insurance	14,088	100,478
Provider Assessment	12,020	93,718
Interest	3,555	25,643
Total Fixed Expenses	74,476	493,301
Total Expenses	924,053	5,259,415
Results of Current Operations	(20,754)	50,212
Net Income (Loss)	(20,754)	50,212

LifeDesigns, Inc.
Statement of Financial Position
For the 12 months ended December 31, 2021

ASSETS

Current Assets:	
Cash & Cash Equivalents	3,169,245
Cash - Internet Sales	118,036
Cash - Covey Lane Deposits	10,057
Certificates of Deposit - ONB	100,449
Certificates of Deposit - German American	101,155
Total Cash	3,498,942
Accounts Receivable	1,195,177
Accounts Receivable - Dr. Brewer	-
Less: Allowance for Doubtful Accounts	(2,266)
Accounts Receivable County Tax	0
Accounts Receivable Net	1,192,911
Other Current Assets	8,196
Total Current Assets	4,700,050
Investments:	
Endowment Fund Heritage	33,234
Endowment Fund Community Foundation	40,134
Endowment Fund Brown Co. Community Foundation	17,798
Endowment Fund ONB IMA	699,672
Cash in Bank ONB Ops Fund	688,666
Investment in LifeDesigns-McKinley	774,707
Investment in Crawford	100
Total Investments	2,254,310
Mortgage Receivable Crawford Apartments	1,065,000
Mortgage Interest Receivable Crawford Apts	298,500
Mortgage Receivable Crawford II	900,000
Mortgage Interest Receivable Crawford II	103,910
Note Receivable LifeDesigns-McKinley	23,026
Property and Equipment	6,337,099
Less: Accumulated Depreciation	(3,122,134)
Net Property and Equipment	3,214,965
TOTAL ASSETS	12,559,761

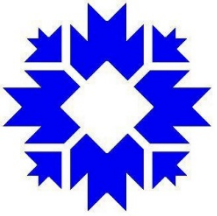
LIABILITIES AND NET ASSETS

Current Liabilities:	
Current Maturities of Long-term Debt	82,306
Accounts Payable	243,797
Accrued Salaries	571,162
Payroll Taxes	43,224
Rental Deposits - Covey Lane	10,057
Rental Deposits - Orris	-
Deposits - Private Pay	1,153
Rental Deposits - WN Rental	-
Accrued Lawsuit Deductibles	-
Deferred Revenue; HO-Operations	-
Deferred Revenue Week of Chocolate	-
Medicaid Payable	3,124
Total Current Liabilities	954,824
Non-Current Liabilities:	
Long-term Debt, Less Current Maturities	1,164,450
Total Liabilities	2,119,273
Net Assets:	
Fund Balance	10,298,376
YTD Net Income (Loss)	142,112
Total Net Assets	10,440,488
900	
TOTAL LIABILITIES AND NET ASSETS	12,559,761

LifeDesigns, Inc.
Statement of Activities
For the 12 months ended December 31, 2021
Total Agency

	Current Month		Year to Date	
	<u>Actual</u>	<u>Budget</u>	<u>YTD Actual</u>	<u>YTD Budget</u>
Revenue				
Medicaid Revenue	339,544	234,660	3,063,508	2,815,925
MW Income ATTC	1,187	1,617	16,785	19,405
Waiver RH10	9,830	9,737	101,291	116,842
Waiver RH20	163,548	241,565	2,180,849	2,898,785
Waiver EMS	623	2,329	62,182	27,948
Waiver IBI	5,019	6,198	65,684	74,373
Waiver Workplace Assistance	-	267	-	3,200
Waiver Trip Revenue	5,155	12,804	57,372	153,652
Waiver PAC	9,215	16,561	101,577	198,729
Waiver Daily Rate	202,282	207,845	2,768,120	2,494,140
MW Income SE	2,180	833	16,600	10,000
MW Income CHP1	9,908	16,667	101,120	200,000
MA Waiver BMG10	1,128	-	13,923	-
MW Income CHGO	-	1,339	-	16,066
MW Income RATT	3,816	4,638	21,331	55,653
MW Income AF01	3,189	3,129	37,548	37,548
Total Medicaid Revenue	<u>756,626</u>	<u>760,189</u>	<u>8,607,889</u>	<u>9,122,266</u>
Other Service Revenue				
VR	19,655	30,833	300,842	370,000
Private Pay	683	727	9,056	8,722
Rent Income	16,097	16,077	183,460	192,926
Prior Year Income	-	-	17,502	-
Total Other Service Revenue	<u>36,435</u>	<u>47,637</u>	<u>510,860</u>	<u>571,648</u>
Total Service Revenue	793,061	807,826	9,118,749	9,693,914
Other Revenue				
Donations & Grants	9,102	15,500	361,578	186,000
Interest Income	22,618	-	22,959	-
County Funding	33,447	32,099	401,365	385,187
Unrealized Gain on Endowment Fund	63,876	-	149,627	-
Dividend Income	5,306	-	14,820	-
Miscellaneous Income	1,805	-	11,870	-
Total Other Revenue	<u>136,155</u>	<u>47,599</u>	<u>962,219</u>	<u>571,187</u>
Total Revenue	929,216	855,425	10,080,967	10,265,100

	Current Month		Year to Date	
	<u>Actual</u>	<u>Budget</u>	<u>YTD Actual</u>	<u>YTD Budget</u>
Expenses				
Variable Expenses				
Householders/Indep Contractors	44,506	20,829	246,458	249,950
Nursing	2,922	442	18,032	5,300
Food & Dietary	7,167	8,002	91,643	96,020
Housekeeping & Laundry	2,188	2,839	30,782	34,074
Repairs & Maintenance; Small Equip	12,076	12,291	154,738	147,487
Legal & Accounting	3,696	8,966	37,531	107,598
Adv, Promotions, Help Wanted Ads	4,780	7,708	63,866	92,500
Travel	12,153	15,408	113,495	184,899
Licenses, Dues, Subscriptions	1,584	3,578	47,611	42,931
Supplies, Postage, Copies	205	1,399	10,463	16,790
Activities & Recreation	680	1,500	12,641	18,000
Day Service	17,105	26,167	50,609	314,000
Pharmacy	(7,750)	926	1,771	11,110
Salaries	455,600	731,889	6,810,600	8,782,665
Benefits	102,989	136,657	1,331,240	1,639,882
Conf, Inservices, & Training Materials	3,609	3,157	23,398	37,880
Bad Debt	2,266	967	2,266	11,600
Background Checks	(518)	1,000	5,071	12,000
Miscellaneous	(15,296)	1,917	5,736	23,000
Total Variable Expenses	649,961	985,640	9,059,028	11,827,684
Fixed Expenses				
Depreciation & Amortization	26,035	25,740	311,474	308,877
Utilities & Phone	9,203	8,833	114,179	105,999
Office Lease	450	750	6,000	9,000
Van Lease	1,430	1,584	18,062	19,006
Copier Lease	1,085	1,085	13,020	13,020
Insurance	14,524	15,405	185,168	184,865
Interest	4,050	4,281	51,054	51,375
Total Fixed Expenses	71,989	74,273	879,827	891,280
Total Expenses	721,950	1,059,914	9,938,855	12,718,964
Results of Current Operations	207,266	(204,489)	142,112	(2,453,863)
Net Income (Loss)	207,266	(204,489)	142,112	(2,453,863)



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: New Leaf, New Life

Address:

1010 S Walnut St. Suite H Bloomington, IN. 47401

Phone: 317-366-7916

E-Mail: grants-manager@newleafnewlife.org

Website: newleafnewlife.org

President of Board of Directors: Bobby Overman

Name of Executive Director: Jordan McIntire

Phone: 317-366-7916

E-Mail: grants-manager@newleafnewlife.org

Name of Grant Writer: Jordan McIntire

Phone: 317-366-7916

E-Mail: grants-manager@newleafnewlife.org

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
3	0	~10

MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

To support individuals who are currently incarcerated or have been recently released from incarceration with their reentry back into our community.

PROJECT INFORMATION

Name of the project to be funded:

Collaborative Housing Grant

Total cost of project: \$20,410.00

Requested amount of Jack Hopkins funding: \$13,600.00

Number of City residents to be served by this project in 2023: 42

Number of clients to be served by this project in 2023: 42

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$13,600.00 to assist individuals (& families) with emergency shelter, transitional housing, and post-transitional housing financial assistance. This financial support will be provided to individuals & families who have been impacted by incarceration.

We've budgeted \$1,120.00 for emergency shelter, \$8,700.00 for transitional housing assistance, \$2,820.00 for post-transitional housing assistance and \$960.00 for case management.

This is a collaborative project between New Leaf, New Life, Courage to Change Sober Living, Amethyst House, Robin & Trisha's House, Oxford Houses, Hotels 4 Homeless, and could potentially include other organizations based on client needs.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

New Leaf, New Life, Courage to Change Sober Living, Amethyst House, Robin & Trisha's House, Oxford Houses, and Hotels 4 Homeless. We will provide financial assistance for clients needing placement at other organizations as well if the need arises.

How do your missions, operations and services complement each other?

All parties are local social service organizations serving simliar clientele - individuals who are experiencing substance use disorder, have been impacted by incarceration, and/or are experiencing poverty. Because we work with similar clients, we can have a more synergistic impact when working together as opposed to being siloed.

What is the existing relationship between agencies?

New Leaf, New Life already has a working relationship with these agencies and we collaborate on case management and work together to assist clients with problem solving. Over the past year, we've worked together to help: 19 individuals with placement at Robin & Trisha's House, 22 individuals with placement at Oxford House, and 6 individuals with placement at Amethyst House.

How will communication and coordination change as a result of the project?

By obtaining this grant, communication and coordination will continue between our agencies as New Leaf, New Life will be able to continue financially assisting individuals with obtaining stable housing with these organizations.

Explain any challenges and steps you plan to take to address those challenges.

Because we've been facilitating this housing program for over a year (thanks to a United Way, Smithville & Community Foundation Heading Home grant), we've already identified and resolved program challenges.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

Same as agency address.

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use? Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? *(e.g., salaries, rent, vouchers, etc),*

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: *(Indicate source, amount, and whether confirmed or pending):*

Confirmed, Bloomington Downtown Outreach Grant: \$8,000.00

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We plan to submit 3 claims for reimbursement on or before the following dates: 8/4/23, 10/13/23, 12/8/23. Steps that precede a complete draw down of funds include identifying and supporting individuals and families with their housing needs.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

We've received funding for this project from the Community Foundation (July 2022-June 2023) and the Bloomington Downtown Outreach grant (funds to be received soon). Securing Jack Hopkins grant funding will help extend the life of this program.

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

We received \$8,000 in grant funding for this project through the Bloomington Downtown Outreach grant, which will support ~10 individuals with obtaining housing from June-July 2023. With an additional \$13,600 from JHSS 2023, we can extend this program and support another 32 individuals from August-November 2023. Additionally, we leverage volunteers as much as possible. On average, we have 5 volunteers per month that collectively contribute 125 hours. Based on its newest volunteer time report (Independent Sector, Do Good Institute), the value of a volunteer hour is estimated to be \$29.95 – meaning we leverage \$3,743.75 in volunteer work hours each month.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Transitional Housing Rental Assistance	\$8,700.00
Priority #2	Case Managment	\$960.00
Priority #3	Emergency Shelter Assistance	\$1,120.00
Priority #4	Post-Transitional Housing Rental Assistance	\$2,820.00
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$13,600.00

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Formerly incarcerated people are 10 times more likely to be homeless than the general public, and 13 times more likely if they've been incarcerated more than once. Many formerly incarcerated people rely on shelters after their release and over the long-term. SCAN (2012) found that 33% of those who are housing insecure in Monroe County struggle with addiction, lending itself to increased incarceration & recidivism rates. Excluding formerly incarcerated people from safe & stable housing reduces their access to health care services, makes it harder to secure a job, and destabilizes the entire reentry process.

Since November 2021, we've assisted 56 formerly incarcerated individuals with obtaining stable housing. Of these 56, only 4 have experienced reincarceration – making the collective housing program recidivism rate 7.14%. For some perspective, our general client recidivism rate is 23.24%, and the IN Department of Corrections recidivism rate is 32.5%.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Since November 2021, we've received \$30,735.38 for this program from three different grants (United Way: \$3,000, Smithville: \$1,935.38, CFBMC: \$25,800). Because the data we're collecting is showing how critical housing is to reducing recidivism rates, we believe we'll continue to produce competitive grant applications through various revenue streams into the future.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

High incarceration rates have detrimental effects on communities due to factors such as loss of working-age adults in the community, increased exposure to infectious diseases, and shifting public resources from health and social supports to the penal system. Emerging evidence suggests that high incarceration rates may directly contribute to poor population-level health and produce health inequalities (Gifford, 2019).

By focusing our efforts on reducing recidivism rates, we're working to directly combat these issues in our community. That is, by assisting individuals with obtaining stable housing, employment, health insurance, and other services, we're aiming to reduce recidivism rates and keep people out of jail. These efforts help to limit the negative impacts that incarceration rates have on our families and the community at-large. Currently, we're maintaining recidivism rates on 624 clients and our collective recidivism rate is 23.24%. For clients we've assisted with housing (56), our recidivism rates are 7.14%. For perspective, the Indiana Department of Corrections recidivism rate is 32.5%.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Our program outcome indicators will be (1) the amount of people we're able to help avoid homelessness during the grant period and (2) the collective program recidivism rate.

Our first goal is to support at least 42 individuals with housing between June-November 2023. Our second goal is for our program participants to have a collective recidivism rate of 22.5% or less (10% lower than Indiana's state average).

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

For years, we've been assisting individuals with applying for treatment and transitional housing while they're incarcerated. We've noticed that a barrier for folks getting accepted is the lack of available beds at treatment facilities and transitional housing organizations. Another barrier is that individuals leaving incarceration typically do not have the \$150-\$500 saved up for a deposit and/or first month's rent if they are to get accepted into one of these orgs. Hardly any local organizations assist individuals with deposits, and there are many barriers to getting financial support for rent. This grant can help with both of the identified barriers mentioned above.

With funding from past grants, we've been able to meet with clients and assess their needs. Based on client needs, we assist them with applying for treatment/transitional housing. If they're accepted but lack the financial resources to commit, we'll conduct a housing support assessment. This entails seeing how long an individual has been released from incarceration, gauging whether or not they're working towards employment, and, sometimes, talking with their other case managers if able (e.g., their case manager at Amethyst House). If an individual is approved for housing support, we (New Leaf, New Life) make a direct payment to the organization on their behalf. All collaborators listed on this grant have already received at least one payment from New Leaf, New Life for this program.

One way the JHSS grant would help us expand upon this program is by providing funds for us to assist individuals that are ready to leave transitional housing with obtaining their own rental. Many individuals stay longer in transitional housing because the cost of a deposit and first month's rent is so high in Bloomington. If we could assist a few individuals with leaving transitional housing and obtaining their own rental, we would also be freeing up more beds in transitional housing for those desperately needing it.

2023 Jack Hopkins Project Budget

New Leaf, New Life	Collaborative Housing Grant		
Total Project Cost:		\$20,410.00	
	TOTALS	OTHER SOURCES	JHSS GRANT
FUNDS			
JHSS Grant	\$13,600.00		\$13,600.00
Other Grants	\$6,810.00	\$6,810.00	
Other Income Sources			
TOTAL PROJECT FUNDS FROM ALL SOURCES	\$20,410.00	\$6,810.00	\$13,600.00
EXPENSES (6 months)			
Staff Time	\$3,360.00	MC Cares: \$1,920.00 Comm. Found.: \$180.00 BDO grant: \$300.00	\$960.00
Housing Expenses			
Emergency Shelter Assistance	\$1,120.00		\$1,120.00
Transitional Housing Assistance	\$13,110.00	\$4,410.00	\$8,700.00
Post-Transitional Housing Assistance	\$2,820.00		\$2,820.00
TOTAL PROJECT EXPENSES	\$20,410.00	\$6,810.00	\$13,600.00

New Leaf New Life

Profit and Loss

January - December 2022

	TOTAL
Income	
4000 Revenue from Direct Contributions	
4010 Individual Contributions	10,132.36
4020 Corporate Contributions	5,632.93
Total 4000 Revenue from Direct Contributions	15,765.29
4300 Non-government Grants	
4330 Foundation/Trust Grants	
4330.1 Community Foundation of Monroe County	14,155.29
4330.2 Community Foundation of Middle Tennessee	2,000.00
4330.3 Smithville Foundation	4,384.33
4330.50 United Way	416.67
Total 4330 Foundation/Trust Grants	20,956.29
4340 Nonprofit Organization Grants	46,242.81
4340.1 St. Mark's Methodist Church Grant	391.48
Total 4340 Nonprofit Organization Grants	46,634.29
Total 4300 Non-government Grants	67,590.58
4500 Government Grants	
4530 Local Government Grants	4,000.00
4530.1 Monroe County CARES	9,254.37
4530.2 Jack Hopkins Grant	11,136.90
4530.3 Sophia Travis Grant	6,300.00
4530.4 CDBG COVID Grant	31,300.00
Total 4530 Local Government Grants	61,991.27
Total 4500 Government Grants	61,991.27
4800 Revenue from Other Sources	374.00
Total Income	\$145,721.14
GROSS PROFIT	\$145,721.14
Expenses	
5000 Salaries and Wages	
5010 Payroll	88,017.96
5020 Payroll Taxes	6,733.39
Total 5000 Salaries and Wages	94,751.35
6000 Professional Fees	
6010 Accounting Fees	
6010.1 QuickBooks Subscription	1,684.00
Total 6010 Accounting Fees	1,684.00
Total 6000 Professional Fees	1,684.00
6050 Insurance - GL	2,541.00
6051 Insurance - BoD	1,708.00

New Leaf New Life

Profit and Loss

January - December 2022

	TOTAL
7000 Transition Center Program	
7100 Office Supplies	9,824.66
7110 Postage	1,091.88
7120 Personal Care Items	2,280.31
7125 Re Entry Kits	1,657.90
7130 Glasses	1,121.86
7150 Clothing and Glasses	745.76
7160 IDs and Personal Documents	1,856.71
7170 Transportation	1,026.27
7170.1 Bus passes	715.00
7170.2 Business Travel	12.63
Total 7170 Transportation	1,753.90
7180 Food	51.00
7190 Programming	20,056.33
7210 Utilities	
7210.1 Phone-AT&T	692.16
7210.2 Energy-Duke Energy	1,866.29
7210.3 Natural Gas	1,371.85
Total 7210 Utilities	3,930.30
7300 Maintenance and Repairs	206.62
9000 Fundraising Expenses	1,388.39
9010 Advertising	774.17
Total 9000 Fundraising Expenses	2,162.56
Total 7000 Transition Center Program	46,739.79
Other Expenses	100.00
PayPal Fees	130.75
Reimbursements	200.00
Total Expenses	\$147,854.89
NET OPERATING INCOME	\$ -2,133.75
NET INCOME	\$ -2,133.75



New Leaf - New Life, Inc.

Transformative Justice, Personal Growth, & Self-Advocacy

MEMORANDUM OF UNDERSTANDING (MOU) between
New Leaf, New Life
and
Amethyst House
for the Jack Hopkins 2023 SS's Collaborative Housing Grant

I. Purpose of this MOU

This memorandum of understanding (MOU) outlines the basic agreement during operation between **New Leaf, New Life** (hereafter, NLNL) and **Amethyst House** for the **Jack Hopkins Collaborative Housing grant**, a supportive and collaborative housing project for individuals and families that have been impacted by incarceration.

II. Program Goal

The goal of this program is to assist at least 42 individuals/families that have been impacted by incarceration with obtaining stable housing and avoiding homelessness during the grant duration (June 2023-November 2023). By partnering with community organizations, we aim to:

- support at least 30 individuals with obtaining transitional housing (deposit and/or first month's rent),
- support at least 4 individuals with obtaining post-transitional housing (deposit and/or first month's rent at an apartment or rental),
- provide up to 16 nights of shelter at a hotel for individuals or families experiencing an emergency (these funds will be used to help a child or children avoid sleeping in a car or on the street, or for adults experiencing a medical emergency, etc.).

III. Term

This agreement shall commence when NLNL has received a signed contract from the City of Bloomington Jack Hopkins Committee (early to mid-June 2023) and end when program funds have been exhausted (estimated mid to late November 2023).

IV. Operational Roles and Responsibilities

A. NLNL

1. Maintain full responsibility for all Jack Hopkins grant reporting and requirements.
2. Maintain all program data, including program finances, client information, recidivism rates, etc.
3. Facilitate case management with clients impacted by incarceration and assist them with filling out and submitting applications to partner organizations.



New Leaf - New Life, Inc.

Transformative Justice, Personal Growth, & Self-Advocacy

4. Conduct assessments with clients to determine who will qualify for financial housing support.

B. Amethyst House

1. Assist NLNL case managers with identifying and determining which clients qualify for financial housing support.
2. Accept housing support payments for your clients from NLNL (in the form of a paper check, online check initiated through Old National Bank, or Zelle payment).

Julie Hall
Signature – Amethyst House Representative

3/21/23
Date

Julie Hall
Printed Name

Admissions Coordinator
Role/Title



New Leaf - New Life, Inc.

Transformative Justice, Personal Growth, & Self-Advocacy

**MEMORANDUM OF UNDERSTANDING (MOU) between
New Leaf, New Life
and
Courage to Change Sober Living
for the Jack Hopkins 2023 SS's Collaborative Housing Grant**

I. Purpose of this MOU

This memorandum of understanding (MOU) outlines the basic agreement during operation between **New Leaf, New Life** (hereafter, NLNL) and **Courage to Change Sober Living** (hereafter, CTC) for the **Jack Hopkins Collaborative Housing grant**, a supportive and collaborative housing project for individuals and families that have been impacted by incarceration.

II. Program Goal

The goal of this program is to assist at least 42 individuals/families that have been impacted by incarceration with obtaining stable housing and avoiding homelessness during the grant duration (June 2023-November 2023). By partnering with community organizations, we aim to:

- support at least 30 individuals with obtaining transitional housing (deposit and/or first months rent),
- support at least 4 individuals with obtaining post-transitional housing (deposit and/or first months rent at an apartment or rental),
- provide up to 16 nights of shelter at a hotel for individuals or families experiencing an emergency (these funds will be used to help a child or children avoid sleeping in a car or on the street, or for adults experiencing a medical emergency, etc.).

III. Term

This agreement shall commence when NLNL has received a signed contract from the City of Bloomington Jack Hopkins Committee (early to mid-June 2023) and end when program funds have been exhausted (estimated mid to late November 2023).

IV. Operational Roles and Responsibilities

A. NLNL

1. Maintain full responsibility for all Jack Hopkins grant reporting and requirements.
2. Maintain all program data, including program finances, client information, recidivism rates, etc.
3. Facilitate case management with clients impacted by incarceration and assist them with filling out and submitting applications to partner organizations.



New Leaf - New Life, Inc.

Transformative Justice, Personal Growth, & Self-Advocacy

4. Conduct assessments with clients to determine who will qualify for financial housing support.

B. CTC

1. Assist NLNL case managers with identifying and determining which clients qualify for financial housing support, especially clients leaving transitional housing and seeking post-transitional housing support.
2. Accept housing support payments for your clients from NLNL (in the form of a paper check, online check initiated through Old National Bank, or Zelle payment).

Marilyn Grimes

Signature – Courage to Change Representative

3/21/2023

Date

Marilyn Grimes

Printed Name

Executive Director

Role/Title



New Leaf - New Life, Inc.

Transformative Justice, Personal Growth, & Self-Advocacy

**MEMORANDUM OF UNDERSTANDING (MOU) between
New Leaf, New Life
and
Hotels 4 Homeless
for the Jack Hopkins 2023 SS's Collaborative Housing Grant**

I. Purpose of this MOU

This memorandum of understanding (MOU) outlines the basic agreement during operation between **New Leaf, New Life** (hereafter, NLNL) and **Hotels 4 Homeless** (hereafter, H4H) for the **Jack Hopkins Collaborative Housing grant**, a supportive and collaborative housing project for individuals and families that have been impacted by incarceration.

II. Program Goal

The goal of this program is to assist at least 42 individuals/families that have been impacted by incarceration with obtaining stable housing and avoiding homelessness during the grant duration (June 2023-November 2023). By partnering with community organizations, we aim to:

- support at least 30 individuals with obtaining transitional housing (deposit and/or first month's rent),
- support at least 4 individuals with obtaining post-transitional housing (deposit and/or first month's rent at an apartment or rental),
- provide up to 16 nights of shelter at a hotel for individuals or families experiencing an emergency (these funds will be used to help a child or children avoid sleeping in a car or on the street, or for adults experiencing a medical emergency, etc.).

III. Term

This agreement shall commence when NLNL has received a signed contract from the City of Bloomington Jack Hopkins Committee (early to mid-June 2023) and end when program funds have been exhausted (estimated mid to late November 2023).

IV. Operational Roles and Responsibilities

A. NLNL


1. Maintain full responsibility for all Jack Hopkins grant reporting and requirements.
2. Maintain all program data, including program finances, client information, recidivism rates, etc.
3. Facilitate case management with clients impacted by incarceration and assist them with filling out and submitting applications to partner organizations.



New Leaf - New Life, Inc.

Transformative Justice, Personal Growth, & Self-Advocacy

4. Conduct assessments with clients to determine who will qualify for financial housing support.
- B. H4H**
1. Assist NLNL case managers with identifying and determining which clients qualify for financial housing support, especially emergency housing needs.
 2. Accept housing support payments for your clients from NLNL (in the form of a paper check, online check initiated through Old National Bank, or Zelle payment).



Signature – H4H Representative

3-27-23
Date

Katie Narris
Printed Name

Executive Director
Role/Title



New Leaf - New Life, Inc.

Transformative Justice, Personal Growth, & Self-Advocacy

MEMORANDUM OF UNDERSTANDING (MOU) between

New Leaf, New Life

and

Oxford House, Inc.

for the Jack Hopkins 2023 SS's Collaborative Housing Grant

I. Purpose of this MOU

This memorandum of understanding (MOU) outlines the basic agreement during operation between **New Leaf, New Life** (hereafter, NLNL) and **Oxford House, Inc.**, for the **Jack Hopkins Collaborative Housing grant**, a supportive and collaborative housing project for individuals and families that have been impacted by incarceration.

II. Program Goal

The goal of this program is to assist at least 42 individuals/families that have been impacted by incarceration with obtaining stable housing and avoiding homelessness during the grant duration (June 2023-November 2023). By partnering with community organizations, we aim to:

- support at least 30 individuals with obtaining transitional housing (deposit and/or first month's rent),
- support at least 4 individuals with obtaining post-transitional housing (deposit and/or first month's rent at an apartment or rental),
- provide up to 16 nights of shelter at a hotel for individuals or families experiencing an emergency (these funds will be used to help a child or children avoid sleeping in a car or on the street, or for adults experiencing a medical emergency, etc.).

III. Term

This agreement shall commence when NLNL has received a signed contract from the City of Bloomington Jack Hopkins Committee (early to mid-June 2023) and end when program funds have been exhausted (estimated mid to late November 2023).

IV. Operational Roles and Responsibilities

A. NLNL

1. Maintain full responsibility for all Jack Hopkins grant reporting and requirements.
2. Maintain all program data, including program finances, client information, recidivism rates, etc.
3. Facilitate case management with clients impacted by incarceration and assist them with filling out and submitting applications to partner organizations.



New Leaf - New Life, Inc.

Transformative Justice, Personal Growth, & Self-Advocacy

4. Conduct assessments with clients to determine who will qualify for financial housing support.

B. Oxford House, Inc.

1. Assist NLNL case managers with identifying and determining which clients qualify for financial housing support.
2. Accept housing support payments for a resident from NLNL (in the form of a paper check written in the name of the local Oxford House for the resident) if accepted into an Oxford House based on the house interview and acceptance.

Signature – Oxford House, Inc. Representative

03/23/2023

Date

Jason Paul Jarreau

Printed Name

Director, Contracts and Development

Role/Title



New Leaf - New Life, Inc.

Transformative Justice, Personal Growth, & Self-Advocacy

**MEMORANDUM OF UNDERSTANDING (MOU) between
New Leaf, New Life
and
Robin & Trisha's House
for the Jack Hopkins 2023 SS's Collaborative Housing Grant**

I. Purpose of this MOU

This memorandum of understanding (MOU) outlines the basic agreement during operation between **New Leaf, New Life** (hereafter, NLNL) and **Robin & Trisha's House** for the **Jack Hopkins Collaborative Housing grant**, a supportive and collaborative housing project for individuals and families that have been impacted by incarceration.

II. Program Goal

The goal of this program is to assist at least 42 individuals/families that have been impacted by incarceration with obtaining stable housing and avoiding homelessness during the grant duration (June 2023-November 2023). By partnering with community organizations, we aim to:

- support at least 30 individuals with obtaining transitional housing (deposit and/or first month's rent),
- support at least 4 individuals with obtaining post-transitional housing (deposit and/or first month's rent at an apartment or rental),
- provide up to 16 nights of shelter at a hotel for individuals or families experiencing an emergency (these funds will be used to help a child or children avoid sleeping in a car or on the street, or for adults experiencing a medical emergency, etc.).

III. Term

This agreement shall commence when NLNL has received a signed contract from the City of Bloomington Jack Hopkins Committee (early to mid-June 2023) and end when program funds have been exhausted (estimated mid to late November 2023).

IV. Operational Roles and Responsibilities

A. NLNL

1. Maintain full responsibility for all Jack Hopkins grant reporting and requirements.
2. Maintain all program data, including program finances, client information, recidivism rates, etc.
3. Facilitate case management with clients impacted by incarceration and assist them with filling out and submitting applications to partner organizations.



New Leaf - New Life, Inc.

Transformative Justice, Personal Growth, & Self-Advocacy

4. Conduct assessments with clients to determine who will qualify for financial housing support.

B. Robin & Trisha's House

1. Assist NLNL case managers with identifying and determining which clients qualify for financial housing support.
2. Accept housing support payments for your clients from NLNL (in the form of a paper check, online check initiated through Old National Bank, or Zelle payment).

Signature – Robin & Trisha's House Representative

3-27-23

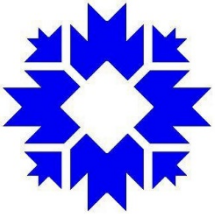
Date

Katie Norris

Printed Name

Executive Director

Role/Title



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: Pantry 279

Address:

501 E Temperance St, Ellettsville, IN 47429

Phone: 812-606-1524

E-Mail: pantry279@yahoo.com

Website: https://pantry279.org/

President of Board of Directors: Cindy Chavez

Name of Executive Director: Cindy Chavez

Phone: 812-606-1524

E-Mail: pantry279@yahoo.com

Name of Grant Writer: Emma Dawson

Phone: 417-763-4840

E-Mail: edawson108@gmail.com

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
2	6	700

MISSION STATEMENT *(150 words or less)*

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

To do our best to end hunger for ALL, while providing sustainable food education and a safe, friendly, and fun place where those in need can come for help with dignity and where ALL ages can give back to their community.

PROJECT INFORMATION

Name of the project to be funded:

Pantry 279 Delivery Program Expansion

Total cost of project: \$211,180.00

Requested amount of Jack Hopkins funding: \$42,514.00

Number of City residents to be served by this project in 2023: 61,152

Number of clients to be served by this project in 2023: 1,248

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Pantry 279 respectfully requests \$42,514 to purchase the necessary tools and cover operational costs to expand and sustain Pantry 279 services.

Pantry 279 originally opened in 2015 after local Girl Scout Troop 69-279 realized friends at school didn't have enough to eat. According to United Way of Monroe Country, Monroe County has a 16% food insecurity rate, higher than both the state and national averages. Disparities in food access continue to build silos in Bloomington, especially after the COVID-19 crisis. In 2022, Pantry 279 fed 99,455 individuals (27,841 families) and is currently averaging 9000+ people a month. We continue to see the growing need for our food delivery program, but Pantry 279 is currently unable to meet all of these Bloomington delivery requests. Without necessary tools such as a delivery tracking system (currently using pen and paper methods), a delivery employee, and volunteer gas reimbursement, we will not be able to grow our delivery program.

With the Pantry 279 expansion, we could increase our delivery capacities by 50%, supporting 300+ deliveries per week. The support from Jack Hopkins would allow us to build a future of more sustainable efforts to eliminate food insecurity in our community.

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

Civic Champs

How do your missions, operations and services complement each other?

With Civic Champs, Pantry 279 will be able to use delivery dispatch software to log all necessary data to volunteers and recipients. Instead of spending up to 20 extra hours a week on clerical manual data needs, Pantry 279 employees can work on other meaningful projects.

What is the existing relationship between agencies?

Since the pandemic, Civic Champs has helped recruit volunteers for Pantry 279. Pantry 279 partnered with Civic Champs when they were beginning to prototype and test delivery service software. Civic Champs still volunteers with Pantry 279 weekly.

How will communication and coordination change as a result of the project?

Pantry 279 would become an official customer of Civic Champs. Pantry 279 and Civic Champs will also use in-person onboardings and training to deepen communication and coordination. There will be better coordination between volunteers and Pantry 279 through Civic Champs - through automated notifications and feedback on when deliveries are completed.

Explain any challenges and steps you plan to take to address those challenges.

Pantry 279 may have challenges shifting delivery operations from pen and paper to Civic Champs services. One way we plan to address this challenge is for Civic Champs to provide on-site onboarding and training for existing and new Pantry 279 personnel who will manage the software. Civic Champs will plan to meet with Pantry 279 monthly to check in on progress and discuss future feature requests.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

501 E Temperance St, Ellettsville, IN 47429

Do you own or have site control of the property at which the project is to take place?

Yes

No

N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use?

Yes

No

N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Community Development Block Grant (1/3 \$ deliveries)	\$80,666	Confirmed
Smithville Foundation	\$40,000	Confirmed
Rural Electric Membership Cooperative (REMC) Grant	\$8,000	Confirmed
Tri Kappa Grant	\$40,000	Pending until May 9, 2023

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Since this request is for a one-time investment for tools and pilot operational funds, we expect to submit a claim for the entire grant by the end of the third quarter 2023 (September 30, 2023).

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

Jack Hopkins funding is essential to piloting the initiative and joins several other funding partners (listed above) to ensure a successful Pantry 279 expansion. Other funds will be used for expenses such as food, part-time employee costs after the pilot year, full time salaries, and truck delivery costs. Volunteer capacity will also increase by 50% (43 volunteer trips per week), increasing community impact to over \$162,110 in 2023.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Civic Champs subscription	\$2,400
Priority #2	Part-time Employee Dispatcher	\$9,750
Priority #3	Pantry 279 Laptop	\$700
Priority #4	Civic Champs Feature Development	\$7,900
Priority #5	Gas Reimbursement	\$21,944
Priority #6		
Priority #7		
Total Requested		\$42,514.00

JACK HOPKINS FUNDING CRITERIA

NEED *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

According to the City of Bloomington's Five-Year Consolidated Plan, food access is a major concern for stakeholders. " According to Feeding America, 16.8% of Monroe County residents (24,260 people) are food insecure, above the national food insecurity rate of 12.5%. The population in Bloomington receiving assistance for food access are almost entirely very low income, or households with incomes 50% or less than the area median family income" (Executive Summary, pg. 58). Monroe United Way also identifies hunger and food insecurity as an essential need for the community to address (SCAN, pg.128). Currently, Indiana has a child food insecurity rate of 14.4%, which ranks #23 highest among all states (Feeding America). This ranking has gone up 22 places since the SCAN report was released in 2012.

The Pantry 279 initiative will expand access to food delivery services to Bloomington residents. Our expansion efforts will immediately fill a need to serve 1,200+ residents per week, helping build the foundation for a sustainable, long-lasting Bloomington food delivery solution.

ONE-TIME INVESTMENT *(100 words or less)*

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This funding request has a component of a one-time investment to purchase essential software and offer volunteer gas reimbursement for Pantry 279. Another portion of the request is for pilot operational funding. Pantry 279 will pilot a part-time employee dispatcher.

Just as Jack Hopkins put us on the map for other funds in 2021, we have the same strategy for this funding. These pilot funds place a foundation for other funding opportunities: Pantry 279 will use confirmed CDBG funds to continue supporting the dispatcher position and we have a Tri Kappa Grant pending for future support.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

The expanded delivery services at Pantry 279 will have many long-term benefits for our community:
1. Pantry 279 will be able to expand delivery services by 50%, increasing capacity by 2x and reaching 1,200+ residents per week.

2. For the first time, adding a part-time dispatcher employee allows the two Pantry 279 full time staff members to devote increased time on other expansion programs, such as outreach initiatives: food delivery to school families and senior citizens in low income apartment programs. Every Pantry 279 program increases food education and accessibility within the Bloomington community, ultimately creating more sustainable, equitable food access systems for all residents.

3. Gas reimbursement attracts more volunteers to Pantry 279, creating long-lasting connections to more volunteers in our community. We would be able to support 43 more volunteers weekly with the Jack Hopkins funding. This number will only go up from here.

4. The use of a software service vs. manual pen and paper creates a long-lasting system that will be able to track 50%+ more deliveries.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Since the Pantry 279 delivery initiative is focused on expanding access to delivery services, the key outcome indicators focus on access on a weekly basis:

1. Number of families delivered groceries: 300 families per week/ 15,600 families in 2023
2. Number of volunteer drivers: 43 average per week/ 2,236 in 2023

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Calculation for Total Residents served in 2023:

4 people averaging in family units served

300 deliveries per week

$300 \times 4 = 1200$ individuals per week

1200×52 weeks in a year = 62,400 individuals in a year

End number: 62,400 individuals in a year

2% of individuals are outside of Bloomington residents (clients) = 1,248

Bloomington residents = 61,152

Calculations for Gas reimbursement

300 deliveries per week

Volunteers average 7 stops per delivery

15 miles per trip assumption

$300 / 7 = 43$ trips

43×15 miles each trip = ~645 miles per week

$645 \times \$0.655$ (national gas reimbursement average) = \$422

$\$422 \times 52$ weeks = \$21,944 for gas reimbursement in 2023

Calculations for Volunteer Impact \$:

43 volunteer trips per week

(43×52) 2236 trips per year

Assumption each trip takes 2.5 hours

5,590 hours per year

\$29 / hour average volunteering impact

$\$29 \times 5590$ hrs = \$162,110

Explanation of Budget Items:

1. Civic Champs Subscription

Civic Champs provides mobile registrations, questionnaires, and notifications for volunteers and recipients, delivery tracking and notes, and mileage tracking.

Civic Champs is a mobile facing platform with a web-facing management system that Pantry 279 will manage.

2. Pantry 279 Lenovo Desktop

Pantry 279 currently has a desktop that does not work and Cindy is forced to do much of the work manually. The ThinkCentre Neo 30a Intel (24) All-in-One Lenovo Desktop will allow the Civic Champs subscription to be managed properly and for other clerical work to have a space to be housed/managed.

3. Civic Champs feature development

Civic Champs will work with Pantry 279 to continue building the notifications feature from V1 to V2. So drivers and recipients have more access to chat abilities, not just group messaging. This will be worked on collaboratively through the remainder of 2023.

Pantry 279		Pantry 279 Delivery Program Expansion	
Total Project Cost		\$210,284.70	
	Total	Other Income Sources	JHSS Grant
FUNDS			
JHSS Grant			41,514.00
CDBG Grant		80,666.00	
Smithville Foundation		40,000.00	
REMC Grant		8,000.00	
Tri Kappa		40,000.00	
TOTAL PROJECT FUNDS	211,180.00	168,666.00	42,514.00
EXPENSES			
Civic Champs Subscription			2,400.00
Part-Time Employee (Pilot Year)			9,570.00
Pantry 279 Lenovo Desktop			700.00
Civic Champs Feature Development			7,900.00
Gas Reimbursement		9,720.00	21,944.00
Part-Time Employee (Year 2-5)		38,280.00	
Food Costs		35,000.00	
Other operational costs (full time salaries, etc.)		80,666.00	
Truck delivery costs		5,000.00	
TOTAL PROJECT EXPENSES	211,180.00	168,666.00	42,514.00

Pantry 279 Profit and Loss Statement for 2022

INCOME

Donations and Grants	\$302,025.13
----------------------	--------------

TOTAL INCOME	\$302,025.13
---------------------	---------------------

EXPENSES

General Operating Expenses	\$3,640.39
----------------------------	------------

Trash Removal	\$1,924.71
---------------	------------

Izzy's (Port-a-Potty)	\$1,080.00
-----------------------	------------

Storage	\$5,896.00
---------	------------

Vehicle Expense	\$11,511.07
-----------------	-------------

Insurance (Vehicle, Liability, Workman's Comp, etc)	\$8,687.00
-----------------------------------------------------	------------

Volunteer Lunch	\$4,850.29
-----------------	------------

Volunteer Expenses	\$2,662.06
--------------------	------------

Food Purchases Kroger, HHFB etc.	\$97,632.14
----------------------------------	-------------

Transfers from #1047 and	\$2,426.84
--------------------------	------------

Elf Dispatch (Christmas program for Children)	\$4,489.53
------------------------------------------------	------------

Trinity Lutheran Church – utilities expense	\$500.00
---------------------------------------------	----------

Office Expenses	\$9,160.98
-----------------	------------

AT&T phone services	\$908.21
---------------------	----------

Payroll	\$137,379.89
---------	--------------

<u>Payroll Expenses (taxes)</u>	\$40,732.00
---------------------------------	-------------

TOTAL EXPENSES	\$333,481.11
-----------------------	---------------------

<u>Difference Expenses more than Income</u>	-\$31,455.98
----------------------------------------------------	---------------------

City of Bloomington Jack Hopkins
Grant Memorandum of Understanding

This agreement is between Pantry 279 and Civic Champs to collaborate in a pilot project to employ Civic Champs' new delivery tracking and management system and employ a Pantry 279 part-time employee to run the software system as a dispatcher and delivery manager. The agreed purpose is to decrease food insecurity amongst Bloomington residents with an innovative and sustainable technology solution. The purpose of this Memorandum of Understanding is to provide a written agreement and understanding between the two mentioned organizations to coordinate activities of the funded project in such a way to optimize the results for both organizations. It further outlines the responsibilities and tasks each agrees to complete, in order to ensure the project meets the goals outlined in the project proposal.

Civic Champs Subscription

- Civic Champs will provide Pantry 279 access to its delivery and driver management software for one year. After one year, both parties will meet to discuss future usage. As an early adopter, Civic Champs will not increase its subscription price for Pantry 279 for three years.

Product Feedback

- Pantry 279 will provide feedback to Civic Champs including bug reporting, ease of use, and product improvement ideas, every 3 months during a 30 minute check-in meeting.

Civic Champs Onboarding and Training

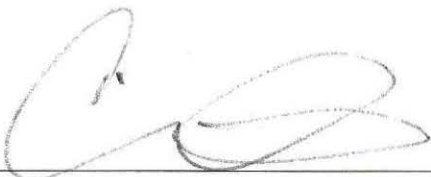
- Civic Champs will on board and train all Pantry 279 full time and part-time employees that plan to use the Civic Champs delivery software. For the first month, Civic Champs' customer success team will meet on a weekly basis with the new part-time dispatcher employee.

Feature Development

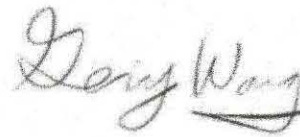
- Civic Champs will develop the feature request of delivery notifications for Pantry 279. Pantry 279 will pilot the notifications feature and provide feedback accordingly.

Communication

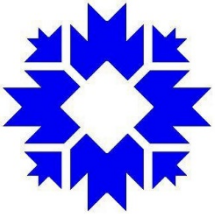
- Continual sharing of feedback is one of the goals of this agreement.
- Both agencies will notify the other in case of updates and changes necessary in the project activities, usage of software, or any other relevant changes.



Cindy Chavez, Executive Director
Pantry 279



Geng Wang, Co-Founder and CEO
Civic Champs



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2023 GRANT APPLICATION**

CONTACT INFORMATION

Lead Agency Name: People's Cooperative Market

Address:

642 N Madison Street Bloomington, IN 47404

Phone: 914-899-0597

E-Mail: peoplesmarketmanager@gmail.com

Website: peoplesmarketbtown.org

President of Board of Directors: N/A

Name of Executive Director: N/A

Phone: _____

E-Mail: _____

Name of Grant Writer: Lauren McCalister

Phone: 914-899-0597

E-Mail: peoplesmarketmanager@gmail.com

AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
		15-30

MISSION STATEMENT *(150 words or less)*

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

We at People's Cooperative Market envision a market community driven by a set of values that reflect the highest aspirations for equitable inclusiveness in significant and meaningful ways. Cultivating a sense of belonging for all who share these values is a main objective. We strive to work towards intersectional anti-racism, create space for food justice work, create meaningful collaborations, build equity, cultivate liberation, and ensure access to local food, art, and education. We at People's Cooperative Market envision a market community driven by a set of values that reflect the highest aspirations for equitable inclusiveness in significant and meaningful ways. Cultivating a sense of belonging for all who share these values is a main objective. Since the summer of 2020 PCM has offered the sponsored box program to community members experiencing food insecurity in Bloomington, sourcing food from farmers in Monroe county. Our mission is to create spaces that remain welcoming, inclusive, and accessible; led and directed by farmers and vendors, and people from marginalized communities. PCM has a fiscal agent, Bloomington Food & Farm Policy Council.

PROJECT INFORMATION

Name of the project to be funded:

Cooperative Supported Agriculture-Local Food Purchasing for social service agencies

Total cost of project: \$81,000.00

Requested amount of Jack Hopkins funding: \$81,000.00

Number of City residents to be served by this project in 2023: 135-200

Number of clients to be served by this project in 2023: 135-200

PROJECT SYNOPSIS (200 words or less)

Describe the project to be funded. Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Monroe County has a 16 percent food insecurity rate, higher than both the state and national averages as reported by United Way. On the Peoplesmarketbtown.org website shoppers can purchase their weekly CSA and sponsor food for other families. Our sponsored box program allows those courageous enough to ask for support to shop the online store 24/7 to receive produce, eggs, bread, meat and dairy delivered to their door with zero fees. Every week PCM receives more requests for sponsored boxes as SNAP benefits are diminishing in the state. PCM is built on relation building and will continue to hear directly from our partners about the opportunities for improvement and areas of success. Our partners are in weekly communication with our committee and volunteers about the changing needs of their clients. PCM has relationships with social services agencies and organizations that make a measurable impact in Bloomington and Monroe County.

28 families at Middle Way House (\$75.00 x 28 sponsored boxes= \$2,100.00)
WEEKLY for 6 months=\$50,400.00 / WEEKLY for 12 months =\$100,800.00

12 families at New Hope for Families (\$75.00 x12 sponsored boxes=\$900.00)
WEEKLY for 6 months=\$21,600.00 / WEEKLY for 12 months=\$43,200.00

Administration (60 hours per month/\$25 per hour)
MONTHLY for 6 months=\$9,000.00 / MONTHLY for 12 months=\$18,000.00

COLLABORATIVE PROJECTS

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

Middle Way House
New Hope for Families (People's Open Pantry)

How do your missions, operations and services complement each other?

For fifty years, Middle Way House has been providing services to people in crisis. Middle Way House provides empowering services such as emergency shelter; a 24-hour help and crisis line; on-scene advocacy; support services; and transitional and permanent housing solutions to support survivors of domestic violence, sexual assault, and human trafficking. Currently, MWH hosts 28 families in their housing units and provides daycare for the children. Concurrently, New Hope provides emergency shelter for up to 12 families at a time while a dedicated team of skilled and caring professionals work with those families to help them. New Hope is the only place in Monroe County where families with children can find shelter together. New Hope for Families is open at their new facility which will be life-changing for up to 12 families in Bloomington. In total, more than 40 families or 120-200 individuals on average can be served by grant funding awarded to PCM.

What is the existing relationship between agencies?

In December 2022, PCM was awarded a community impact grant from the Community Foundation of Bloomington and Monroe County to continue our work delivering local produce, meat, dairy, eggs and bread to the families served by Middle Way house and New Hope for Families food pantry. Middle Way House reported "Over the past few years the People's Cooperative Market has found so many ways to support survivors we serve in our agency- providing an abundance of fresh vegetables for our childcare meals and shelter kitchen with weekly dedication. When food access and donations have often come in bursts and then deficits from other sources- the consistency from the People's Cooperative Market has made a huge impact in our clients' felt sense of security. The People's Cooperative Market has also provided proteins for us that are often too costly and/or very hard to acquire through other sources- especially meat, eggs, yogurt and cheeses." PCM is built on relation building and will continue to hear directly from our partners about the opportunities for improvement and areas of success. PCM has been working with New Hope for Families since we began on-the-ground operations in 2020. Our partners are in weekly communication with our committee and volunteers about the changing needs of their clients. PCM has relationships with social services agencies and organizations that make a measurable impact in Bloomington and Monroe County.

How will communication and coordination change as a result of the project?

Hoosiers are hungry for local food and local farms thrive with the Cooperative Supported Agriculture model, also known as a prepaid model. As a result, the food system in southern Indiana can be more stable for our current community members who are in crisis or moving away from a state of high need. Farmers report financial benefit outcomes for the CSA model for the sponsored boxes. A standing order ensures that food will be sold at the freshest point and crop planning is profitable because sales are guaranteed. Farmers will enter a planting season with a guaranteed sale of their products and clients served at social services agencies can offer food security to the families in their care.

Explain any challenges and steps you plan to take to address those challenges.

The prime challenge is consistent funding for our farmers to feed those with high needs. We are able to receive matching funds with the support of the Jack Hopkins award. Together we can offer a year of food security for Hoosiers in need of emergency services that benefits the eater and the grower by investing in the local economy.

For collaborative projects, please attach a signed Memorandum of Understanding to this application.

PROJECT LOCATION

Address where the project will be housed (if different than agency address):

Food products will be delivered directly to the partner agencies.

Do you own or have site control of the property at which the project is to take place?

Yes

No

N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use?

Yes

No

N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

PROJECT COSTS

Is this request for operational funds? *(e.g., salaries, rent, vouchers, etc),*

Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: *(Indicate source, amount, and whether confirmed or pending):*

Growing Justice \$81,000.00

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will be drawing down funds on a monthly basis from June 2023 until November 2023. The project receiving 100% of the funding requested would allow for farmers to plant food for a fall harvest and to offer frozen fruit and vegetables for storage at social services agencies.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

Specifically, PCM applied to the Growing Justice Fund that announce awardees in May of 2023 with disbursement of funds in August 2023.

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

People's Cooperative Market remains committed to the CSA model of equitable investment into our local food system. We enact our commitments by applying to multiple grants when eligible. Specifically, PCM applied to the Growing Justice Fund for \$81,000.00 of funding to match supporting these 40 families for a total of 12 months. When both grants are awarded, PCM continues to serve our partner agencies with local nutrient dense food. Ultimately, these social service agencies can use this time to request grants for purchasing after our funding cycle is complete and work to empower the residents to purchase local food. Our volunteer powered market has maintained our commitment to serving sponsored boxes to our community prioritizing Middle Way House and New Hope for more than 2 years.

FUNDING PRIORITIES – RANKED

If the Committee is unable to meet your full request, will you be able to proceed with partial funding? (Due to limited funds, the Committee may recommend partial funding for a program)

Yes No

If “yes”, provide an itemized list of program elements, ranked by priority:

	Item	Cost
Priority #1	Middle Way House	\$50,400
Priority #2	New Hope for families pantry	\$21,600
Priority #3	Administration	\$9,000
Priority #4		
Priority #5		
Priority #6		
Priority #7		
Total Requested		\$81,000.00

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2020-2024 Consolidated Plan](#), or any other community-wide survey of social service needs.

Analysis of the 2020 Census data revealed that Vigo, Sullivan Knox and Monroe counties have a poverty rate 15% above the state average. All of the recipients of the sponsored boxes funded by project dollars are prioritizing Hoosiers experiencing emergency and/ or transitional housing. Simultaneously, these families experience hunger and food insecurity.

Sponsored boxes include Produce, Eggs, Bread, Meat, Dairy that total \$75.00 per share. The box feeds 4-6 people. This program seeks to eliminate barriers to fresh, local, nutrient-dense food for marginalized and underserved community members who cannot afford these necessities at this time.

Providing this local, nutrient-dense food allows families to have flexibility in their finances and move from surviving to thriving in a way that works for them. Equally important, local farmers will receive full compensation for their labor and products; which also leads to those farmers and producers to move from surviving to thriving.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2023 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Jack Hopkins funds will kick start closing the local food gap by connecting local supply to local demand. Grant dollars will spark an ongoing relationship between local farmers and social service agencies to work in coalition. This coalition of food system stakeholders can enact the Cooperative Supported Agricultural model in order to foster a healthy community of eaters and growers.

Administration fees will be sustained through grant dollars but the work will continue as we are a volunteer run organization. Procurement costs will be covered by donations, fundraising, and sales from our online store when grant dollars are not available.

LONG-TERM BENEFITS (200 words or less)

How will your project have broad and long-lasting benefits for our community?

The project will increase the use of local food in cooking at Social Service Agencies. Grant dollars will increase a feeling of food security for families resourced at social service agencies, decrease food cost for families using social service agencies, incentivize the purchase of local food products for families by social service agencies and increase prepaid sales for local farmers and producers. Similarly, families will benefit from increased awareness of local food products and the economy will benefit from visibility for local farmers and their outlets.

OUTCOME INDICATORS (100 words or less)

Describe the outcome indicators to be used to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

PCM intends to;

Provide families with information about ordering on the People's Market website for sponsored boxes, measure consumption of local food at social service agencies and survey for Integrated consumption of local food at social service agencies for users.

PCM will;

- Increase distribution frequency for underserved communities to receive local food products
- Expand eligibility for participating local producers to be a supplier with social services and community action organizations.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

With this grant proposal, People's Cooperative Market seeks your collaboration and support to achieve our goals of cooperative economics and a welcoming environment for underserved, at-risk and marginalized communities who access our Sponsored Box Program.



March 28th, 2023

Dear Jack Hopkins Social Services Grant Committee,

On behalf of Bloomington Food Policy Council, Inc. (dba Bloomington Food & Farm Council, BFFC), please accept this letter as a MOU in support of of People's Cooperative Market and their application for a Social Services Grant

BFFC is a group of community members committed to building equity, sustainability, food security and food sovereignty by assessing the current food system, advocating policy changes to improve it, and providing educational opportunities to the public. We strive to improve access to affordable and nutritious food, with an emphasis on food produced sustainably by local farmers and gardeners.

We are choosing to offer support to People's Cooperative Market (PCM) in their application for a Jack Hopkins Social Services Grant because PCM is providing transformative solutions to the critical community issues of hunger, food insecurity, and injustice in our food system. PCM has a variety of programs that support both economic opportunity for socially disadvantaged farmers and ranchers (SDFR) and also the distribution of food to underserved communities through nontraditional networks. PCM is a BIPOC-led organization that practices equity, solidarity, and collaboration with partner organizations in support of one another, increasing our collective impact. We believe that PCM is an optimal organization to support with a Jack Hopkins Social Services Grant.

If you require more information about the Bloomington Food & Farm Council, please contact us via email at bloomingtonfoodpc@gmail.com

Sincerely,

Angela Babb

Angela Babb
Secretary
Bloomington Food & Farm Council

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: **MAY 15 2014**

BLOOMINGTON FOOD POLICY COUNCIL INC
PO BOX 7542
BLOOMINGTON, IN 47407-7542

Employer Identification Number:
38-3853415
DLN:
17053141328003
Contact Person:
JOHN ALDAN III ID# 31695
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
December 31
Public Charity Status:
170(b)(1)(A)(vi)
Form 990 Required:
Yes
Effective Date of Exemption:
October 7 2011
Contribution Deductibility:
Yes
Addendum Applies:
No

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

Please see enclosed Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, for some helpful information about your responsibilities as an exempt organization.

Sincerely,


Director, Exempt Organizations

Enclosure: Publication 4221-PC

Letter 947

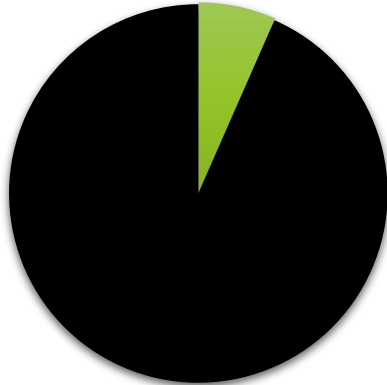
1120X with

2023 Proposed Project Budget - PCM

People's Cooperative Market	CSA-Local Food Purchasing for social service agencies		
Total Project Cost	\$162,000.00		
	Totals	Other Income Sources	JHSS Grant
FUNDS			
JHSS Grant			81,000.00
Growing Justice Grant		81,000.00	
TOTAL PROJECT FUNDS	162,000.00	81,000.00	81,000.00
EXPENSES			
Local Food Purchases (12 months)	144,000.00		72,000.00
Staff (60 hours/month)	18,000.00		9,000.00
TOTAL PROJECT EXPENSES	162,000.00	81,000.00	81,000.00

Budget

% of Income Spent



93%

Summary

Total Annual Income

\$92,499

Total Annual Expenses

\$86,400

Total Annual Savings

\$1,000

Cash Balance

\$5,099

Annual Income

Item	Amount
Grant	\$53,484.00
Sales	\$36,715.00
Donations	\$2,300.00

Annual Expense

Item	Amount
Insurance	\$800.00
Office Rental	\$600.00
Supplies	\$1,350.00
Fees	\$1,841.00
Website	\$720.00
Service Charge	\$1,273.00
Cost of Goods Sold	\$79,816.00

Annual Savings

Date	Amount
9/1/22	\$1,000.00

Memorandum of Understanding

This Memorandum of Understanding (the "Memorandum") is made on October 01, 2022, by and between People's Cooperative Market, of 642 N Madison, Bloomington, Indiana 47404 (hereinafter referred to as "PCM") and New Hope for Families (People's Open Pantry), of 1136 S Morton Street, Bloomington, Indiana 47403 (hereinafter referred to as "POP") for the purpose of achieving the various aims and objectives relating to the CSA Local Food Purchasing for Social Service agencies (the "Project").

WHEREAS PCM and POP desire to enter into an agreement in which PCM and POP will work together to complete the Project;

AND WHEREAS PCM and POP are desirous to enter into a Memorandum of Understanding between them, setting out the working arrangements that each of the partners agree are necessary to complete the Project;

Purpose

The purpose of this Memorandum is to provide the framework for any future binding contract regarding the CSA Local Food Purchasing for Social Service agencies between PCM and POP.

Obligations of the Partners

The Partners acknowledge that no contractual relationship is created between them by this Memorandum, but agree to work together in the true spirit of partnership to ensure that there is a united visible and responsive leadership of the Project and to demonstrate financial, administrative and managerial commitment to the Project by means of the following individual services.

Cooperation

The activities and services for the Project shall include, but not limited to:

- a. Services to be rendered by PCM include:

PCM will delivery local food products to POP in a CSA model of \$75 boxes for at least 12 families per week as long as grant dollars are available for 2023.

- b. Services to be rendered by POP include:

POP will receive and distribute \$75 value boxes of local food products to residents and those who attend the weekly pantry hours.

Resources

The Partners will endeavor to have final approval and secure any financing necessary to fulfill their individual financial contributions at the start of the planning for the development of the Project.

- a. PCM agrees to provide the following financial, material and labor resources in respect of the Project:

PCM will contribute 100% of the funding for 2023 project expenses.

- b. POP hereby agrees to provide the following financial, material and labor resources in respect of the Project:

POP will have volunteers to distribute food, set up and close down the pantry every week.

Communication Strategy

Marketing of the vision and any media or other public relations contact should always be consistent with the aims of the Project and only undertaken with the express agreement of both parties. Where it does not breach any confidentiality protocols, a spirit of open and transparent communication should be adhered to. Coordinated communications should be made with external organizations to elicit their support and further the aims of the Project.

Liability

No liability will arise or be assumed between the Partners as a result of this Memorandum.

Dispute Resolution

In the event of a dispute between the Partners in the negotiation of the final binding contract relating to this Project, a dispute resolution group will convene consisting of the Chief Executives of each of the Partners together with one other person independent of the Partners appointed by the Chief Executives. The dispute resolution group may receive for consideration any information it thinks fit concerning the dispute. The Partners agree that a decision of the dispute resolution group will be final. In the event the dispute resolution group is unable to make a compromise and reach a final decision, it is understood that neither party is obligated to enter into any binding contract to complete the Project.

Term

The arrangements made by the Partners by this Memorandum shall remain in place from October 01, 2022 until December 01, 2023. The term can be extended only by agreement of all of the Partners.

Notice

Any notice or communication required or permitted under this Memorandum shall be sufficiently given if delivered in person or by certified mail, return receipt requested, to the address set forth in the opening paragraph or to such other address as one party may have furnished to the other in writing.

Governing Law

This Memorandum shall be construed in accordance with the laws of the State of Indiana.

Assignment

Neither party may assign or transfer the responsibilities or agreement made herein without the prior written consent of the non-assigning party, which approval shall not be unreasonably withheld.

Amendment

This Memorandum may be amended or supplemented in writing, if the writing is signed by the party obligated under this Memorandum.

Severability

If any provision of this Memorandum is found to be invalid or unenforceable for any reason, the remaining provisions will continue to be valid and enforceable. If a court finds that any provision of this Memorandum is invalid or unenforceable, but that by limiting such provision it would become valid and enforceable, then such provision will be deemed to be written, construed, and enforced as so limited.

Prior Memorandum Superseded

This Memorandum constitutes the entire Memorandum between the parties relating to this subject matter and supersedes all prior or simultaneous representations, discussions, negotiations, and Memorandums, whether written or oral.

Understanding

It is mutually agreed upon and understood by and among the Partners of this Memorandum that:

- a. Each Partner will work together in a coordinated fashion for the fulfillment of the Project.
- b. In no way does this agreement restrict involved Partners from participating in similar agreements with other public or private agencies, organizations, and individuals.
- c. To the extent possible, each Partner will participate in the development of the Project.
- d. Nothing in this memorandum shall obligate any Partner to the transfer of funds. Any endeavor involving reimbursement or contribution of funds between the Partners of this Memorandum will be handled in accordance with applicable laws, regulations, and procedures. Such endeavors will be outlined in separate agreements that shall be made in writing by representatives of the Partners involved and shall be independently authorized by appropriate statutory authority. This Memorandum does not provide such authority.
- e. This Memorandum is not intended to and does not create any right, benefit, or trust responsibility.
- f. This Memorandum will be effective upon the signature of both Partners.
- g. Any Partner may terminate its participation in this Memorandum by providing written notice to other Partner.

The following Partners support the goals and objectives of the CSA Local Food Purchasing for Social Service agencies:

Signatories

This Agreement shall be signed on behalf of People's Cooperative Market by Lauren McCalister, Incorporator, and on behalf of New Hope for Families (People's Open Pantry) by Angela Babb, its Director. This Agreement shall be effective as of the date first written above.

By: Lauren McCalister
 People's Cooperative Market
 Lauren McCalister, its Incorporator

Date: 03/31/2023

By: Angela Babb
 New Hope for Families (People's Open Pantry)
 Angela Babb, its Director

Date: 03/31/2023

Memorandum of Understanding

This Memorandum of Understanding (the "Memorandum") is made on October 01, 2022, by and between People's Cooperative Market, of 642 N Madison, Bloomington, Indiana 47404 (hereinafter referred to as "PCM") and New Hope for Families (People's Open Pantry), of 1136 S Morton Street, Bloomington, Indiana 47403 (hereinafter referred to as "POP") for the purpose of achieving the various aims and objectives relating to the CSA Local Food Purchasing for Social Service agencies (the "Project").

WHEREAS PCM and POP desire to enter into an agreement in which PCM and POP will work together to complete the Project;

AND WHEREAS PCM and POP are desirous to enter into a Memorandum of Understanding between them, setting out the working arrangements that each of the partners agree are necessary to complete the Project;

Purpose

The purpose of this Memorandum is to provide the framework for any future binding contract regarding the CSA Local Food Purchasing for Social Service agencies between PCM and POP.

Obligations of the Partners

The Partners acknowledge that no contractual relationship is created between them by this Memorandum, but agree to work together in the true spirit of partnership to ensure that there is a united visible and responsive leadership of the Project and to demonstrate financial, administrative and managerial commitment to the Project by means of the following individual services.

Cooperation

The activities and services for the Project shall include, but not limited to:

- a. Services to be rendered by PCM include:

PCM will delivery local food products to POP in a CSA model of \$75 boxes for at least 12 families per week as long as grant dollars are available for 2023.

- b. Services to be rendered by POP include:

POP will receive and distribute \$75 value boxes of local food products to residents and those who attend the weekly pantry hours.

Resources

The Partners will endeavor to have final approval and secure any financing necessary to fulfill their individual financial contributions at the start of the planning for the development of the Project.

- a. PCM agrees to provide the following financial, material and labor resources in respect of the Project:

PCM will contribute 100% of the funding for 2023 project expenses.

- b. POP hereby agrees to provide the following financial, material and labor resources in respect of the Project:

POP will have volunteers to distribute food, set up and close down the pantry every week.

Communication Strategy

Marketing of the vision and any media or other public relations contact should always be consistent with the aims of the Project and only undertaken with the express agreement of both parties. Where it does not breach any confidentiality protocols, a spirit of open and transparent communication should be adhered to. Coordinated communications should be made with external organizations to elicit their support and further the aims of the Project.

Liability

No liability will arise or be assumed between the Partners as a result of this Memorandum.

Dispute Resolution

In the event of a dispute between the Partners in the negotiation of the final binding contract relating to this Project, a dispute resolution group will convene consisting of the Chief Executives of each of the Partners together with one other person independent of the Partners appointed by the Chief Executives. The dispute resolution group may receive for consideration any information it thinks fit concerning the dispute. The Partners agree that a decision of the dispute resolution group will be final. In the event the dispute resolution group is unable to make a compromise and reach a final decision, it is understood that neither party is obligated to enter into any binding contract to complete the Project.

Term

The arrangements made by the Partners by this Memorandum shall remain in place from October 01, 2022 until December 01, 2023. The term can be extended only by agreement of all of the Partners.

Notice

Any notice or communication required or permitted under this Memorandum shall be sufficiently given if delivered in person or by certified mail, return receipt requested, to the address set forth in the opening paragraph or to such other address as one party may have furnished to the other in writing.

Governing Law

This Memorandum shall be construed in accordance with the laws of the State of Indiana.

Assignment

Neither party may assign or transfer the responsibilities or agreement made herein without the prior written consent of the non-assigning party, which approval shall not be unreasonably withheld.

Amendment

This Memorandum may be amended or supplemented in writing, if the writing is signed by the party obligated under this Memorandum.

Severability

If any provision of this Memorandum is found to be invalid or unenforceable for any reason, the remaining provisions will continue to be valid and enforceable. If a court finds that any provision of this Memorandum is invalid or unenforceable, but that by limiting such provision it would become valid and enforceable, then such provision will be deemed to be written, construed, and enforced as so limited.

Prior Memorandum Superseded

This Memorandum constitutes the entire Memorandum between the parties relating to this subject matter and supersedes all prior or simultaneous representations, discussions, negotiations, and Memorandums, whether written or oral.

Understanding

It is mutually agreed upon and understood by and among the Partners of this Memorandum that:

- a. Each Partner will work together in a coordinated fashion for the fulfillment of the Project.
- b. In no way does this agreement restrict involved Partners from participating in similar agreements with other public or private agencies, organizations, and individuals.
- c. To the extent possible, each Partner will participate in the development of the Project.
- d. Nothing in this memorandum shall obligate any Partner to the transfer of funds. Any endeavor involving reimbursement or contribution of funds between the Partners of this Memorandum will be handled in accordance with applicable laws, regulations, and procedures. Such endeavors will be outlined in separate agreements that shall be made in writing by representatives of the Partners involved and shall be independently authorized by appropriate statutory authority. This Memorandum does not provide such authority.
- e. This Memorandum is not intended to and does not create any right, benefit, or trust responsibility.
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By: Lauren McCalister
 People's Cooperative Market
 Lauren McCalister, its Incorporator

Date: 03/31/2023

By: Angela Babb
 New Hope for Families (People's Open Pantry)
 Angela Babb, its Director

Date: 03/31/2023