

**Bloomington Urban Enterprise Association Board Meeting**

**September 13, 2023**

**12:00 p.m.**

**In-Person CityHall-1-McCloskey Conference Room**

**Join Zoom Meeting**

<https://bloomington.zoom.us/j/89686989011?pwd=ZmNBWW8vYWRkbTFOZkJMelg2YVIEUT09>

[MeetingID:89686989011 Passcode:755445](#)

- **Roll Call**
  - Approval of Minutes - Minutes not included in packet
  
- **Reports from Officers and Committees**
  - Director's Report
    - Grants & Scholarships Update - awarding progress
      - Thank you letter from Wonderlab
      - BEE, RIS, DEI, BAC - submission dates extended
  - Financial Reports
    - June 2023
    - July 2023
  
- **New Business**
  - Grants
    - Safety & Security
      - The Back Door
      - B-Town Beauty Supply
    - Business Accessibility Modification Program
      - B-Town Beauty Supply
  - EZID analysis - Stone Municipal Group
    - Verifying past EZIDs
    - Prospecting for new EZID participants
  
- **Unfinished Business**
- **General Discussion**
- **Adjournment**

**The next BUEA Meeting will be October 11, 2023.**

Auxiliary aids for people with disabilities are available upon request with adequate notice.

Please call 812-349-3429 or e-mail [human.rights@bloomington.in.gov](mailto:human.rights@bloomington.in.gov).

## **BUEA Memorandum July 12, 2023**

### **Attendance:**

- Heather Robinson -Vice Chair
- Mary Morgan - Secretary
- Kate Rosenbarger - Board member (virtual)
- Chris Cockerham - Board member
- Felisa Spinelli - Board member
- Paul Ash - Board member
- Chaz Mottinger - ESD Special Projects Manager
- Andrea de la Rosa - Executive Director
- Karen Jepson-Innes - Wonderlab Executive Director
- Colleen Newbill - City Assistant Attorney

### **Voting Items**

- May meeting minutes - edit to Colleen Newbill's name
  - Move by: MARY MORGAN
  - Seconded: PAUL ASH
  - Motion carried: UNANIMOUSLY
- Financials for April & May
  - Move by: PAUL ASH
  - Seconded: CHRIS COCKERHAM
  - Motion carried: UNANIMOUSLY
- Appointment of Chris Cockerham as BUEA rep on the CFB Board
  - Move by: MARY MORGAN
  - Seconded: PAUL ASH
  - Motion carried: YES 5-0
    - Heather Robinson -Vice Chair
    - Mary Morgan - Secretary
    - Kate Rosenbarger - Board member
    - Felisa Spinelli - Board member
    - Paul Ash - Board member
      - Recusal: Chris Cockerham
- Cancellation of August Meeting - since the board was unable to break for July
  - Move by: PAUL ASH
  - Seconded:CHRIS COCKERHAM
  - Motion carried: UNANIMOUSLY
- Arts Grants - Presentation from Chaz Mottinger - ESD- total of 14 individual grants = to \$17,500
  - Move by: PAUL ASH
  - Seconded: FELISA SPINELLI
  - Motion carried: YES
    - approval of 12 grants UNANIMOUSLY
    - Approval of 2 grants 5-0
      - Mary Morgan - Secretary
      - Kate Rosenbarger - Board member
      - Chris Cockerham - Board member
      - Felisa Spinelli - Board member
      - Paul Ash - Board member
        - Heather Robinson recusal from two of the grant approvals
- Funding for WonderLab's entryway repairs - Presentation from Karen Jepsen Innes - total funding request of \$12,222. Fifty percent to be drawn from Safety & Security Grant and Business Accessibility Modification, respectively
  - Move by: PAUL ASH
  - Seconded: FELISA SPINELLI
  - Motion carried: UNANIMOUSLY

## Bloomington Urban Enterprise Association

09/08/23

## Balance Sheet

Accrual Basis

As of June 30, 2023

	Jun 30, 23
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
<b>Cash &amp; Cash Equivalents</b>	
<b>First Financial Bank</b>	
FFB - Checking	-5,178.84
FFB - Money Market	2,383,519.87
<b>Total First Financial Bank</b>	2,378,341.03
<b>German American Bank</b>	216,568.00
<b>IU Credit Union</b>	204,017.61
<b>Peoples State Bank</b>	104,614.74
<b>Total Cash &amp; Cash Equivalents</b>	2,903,541.38
<b>Total Checking/Savings</b>	2,903,541.38
<b>Total Current Assets</b>	2,903,541.38
<b>Other Assets</b>	
<b>Notes Receivable - Long Term</b>	
Big Brothers Big Sisters	17,914.24
Big Time Trading	18,420.02
Blooming Pets Alive	7,435.91
BTown Beauty Supply	12,261.77
Gaian Hands	5,594.91
KC Designs	15,149.58
Lash Envy	3,803.30
Michael's Uptown Cafe	5,972.07
My Fin, The Tap	8,251.89
My Sport's Locker	35,827.12
PALS	17,904.57
Red Tire Cab	11,518.92
Sew Secret	3,679.29
Spiral Bodies	13,636.40
Vanishing Aesthetics	37,013.70
Notes Receivable - Long Term - Other	-228.16
<b>Total Notes Receivable - Long Term</b>	214,155.53
<b>Total Other Assets</b>	214,155.53
<b>TOTAL ASSETS</b>	<b>3,117,696.91</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Equity</b>	
Opening Balance Equity	1,565,019.23
Unrestricted Net Assets	1,380,448.84
Net Income	172,228.84
<b>Total Equity</b>	3,117,696.91
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>3,117,696.91</b>

Bloomington Urban Enterprise Association

Profit & Loss

June 2023

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	<u>Jun 23</u>
Ordinary Income/Expense	
Income	
Banking Interest	7,083.62
Late Fees - RRF Loans	0.52
RDC Participation Fee	19,916.48
RRF Loan Interest	1,126.74
Zone Membership Fees	45,635.03
	<hr/>
Total Income	73,762.39
	<hr/>
Net Ordinary Income	73,762.39
Other Income/Expense	
Other Income	
Interest Income	269.19
	<hr/>
Total Other Income	269.19
	<hr/>
Net Other Income	269.19
	<hr/>
Net Income	<u><u>74,031.58</u></u>

## Bloomington Urban Enterprise Association Profit & Loss Budget vs. Actual

09/08/23

Accrual Basis

January through June 2023

	Jan - Jun 23	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
AIEZ Fees Refunded	0.00	18,500.00	-18,500.00	0.0%
Banking Interest	13,971.86			
Business Zone Loan Interest	982.52	1,600.00	-617.48	61.4%
EZID Loan Program Interest	0.00	60,000.00	-60,000.00	0.0%
Late Fees - RRF Loans	0.52			
Late Fees - Zone Loans	255.98	0.00	255.98	100.0%
RDC Participation Fee	27,533.83			
RRF Loan Interest	1,646.17	3,904.00	-2,257.83	42.2%
Uncategorized Income	23.52			
Zone Membership Fees	154,943.75	500,000.00	-345,056.25	31.0%
<b>Total Income</b>	<b>199,358.15</b>	<b>584,004.00</b>	<b>-384,645.85</b>	<b>34.1%</b>
<b>Expense</b>				
Accounting & Tax Services	-781.02	2,500.00	-3,281.02	-31.2%
Advertising and Promotion	0.00	1,500.00	-1,500.00	0.0%
Bank Service Charges	-24,040.41	80.00	-24,120.41	-30,050.5%
<b>Grants</b>				
City Art Program	0.00	20,000.00	-20,000.00	0.0%
Dimension Mill Zone Day Passes	0.00	1,000.00	-1,000.00	0.0%
Emergency Arts Grants	0.00	20,000.00	-20,000.00	0.0%
Facade Grants	0.00	50,000.00	-50,000.00	0.0%
Grants-Miscellaneous SBDC	45,000.00	45,000.00	0.00	100.0%
<b>Total Grants-Miscellaneous</b>	<b>45,000.00</b>	<b>45,000.00</b>	<b>0.00</b>	<b>100.0%</b>
Lemonade Day	0.00	2,500.00	-2,500.00	0.0%
Recover Forward Grants	0.00	0.00	0.00	0.0%
School Grants	0.00	50,000.00	-50,000.00	0.0%
Unbudgeted Grants	0.00	20,000.00	-20,000.00	0.0%
<b>Zone Arts Grants</b>				
Artisan Alley	0.00	0.00	0.00	0.0%
Lotus Education & Arts	0.00	0.00	0.00	0.0%
Stages Bloomington Company	0.00	0.00	0.00	0.0%
The Overlook Community Center	2,000.00			
Visit Bloomington	0.00	0.00	0.00	0.0%
Zone Arts Grants - Other	3,800.00	40,000.00	-36,200.00	9.5%
<b>Total Zone Arts Grants</b>	<b>5,800.00</b>	<b>40,000.00</b>	<b>-34,200.00</b>	<b>14.5%</b>
<b>Zone Improvement Grants</b>				
Business Accessibility	0.00	15,000.00	-15,000.00	0.0%
Business Building Improvement	0.00	20,000.00	-20,000.00	0.0%
Environmental Sustainability	0.00	15,000.00	-15,000.00	0.0%
Home Accessibility MModification	0.00	15,000.00	-15,000.00	0.0%
Home Improvement	0.00	15,000.00	-15,000.00	0.0%
Resident Child Care Grant	0.00	30,000.00	-30,000.00	0.0%
Small Business Safety/Security	0.00	20,000.00	-20,000.00	0.0%
Tech Modernization & Software	0.00	20,000.00	-20,000.00	0.0%
<b>Total Zone Improvement Grants</b>	<b>0.00</b>	<b>150,000.00</b>	<b>-150,000.00</b>	<b>0.0%</b>
<b>Grants - Other</b>	<b>0.00</b>	<b>3,250.00</b>	<b>-3,250.00</b>	<b>0.0%</b>
<b>Total Grants</b>	<b>50,800.00</b>	<b>401,750.00</b>	<b>-350,950.00</b>	<b>12.6%</b>
Insurance Expense	3,033.00	3,500.00	-467.00	86.7%
Marketing Consultant	0.00	10,000.00	-10,000.00	0.0%
Miscellaneous Expense	39.99	2,500.00	-2,460.01	1.6%
Professional Bonds	0.00	3,500.00	-3,500.00	0.0%
<b>Professional Fees</b>				
Management	0.00	45,000.00	-45,000.00	0.0%
Project Administration	0.00	12,210.00	-12,210.00	0.0%
<b>Total Professional Fees</b>	<b>0.00</b>	<b>57,210.00</b>	<b>-57,210.00</b>	<b>0.0%</b>
<b>Scholarships</b>				
Business Scholarships	0.00	10,000.00	-10,000.00	0.0%
DEI Training Scholarships	0.00	15,000.00	-15,000.00	0.0%
Resident Scholarships	0.00	15,000.00	-15,000.00	0.0%
<b>Total Scholarships</b>	<b>0.00</b>	<b>40,000.00</b>	<b>-40,000.00</b>	<b>0.0%</b>
<b>Total Expense</b>	<b>29,051.56</b>	<b>522,540.00</b>	<b>-493,488.44</b>	<b>5.6%</b>
<b>Net Ordinary Income</b>	<b>170,306.59</b>	<b>61,464.00</b>	<b>108,842.59</b>	<b>277.1%</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
Interest Income	1,922.25	1,240.00	682.25	155.0%
<b>Total Other Income</b>	<b>1,922.25</b>	<b>1,240.00</b>	<b>682.25</b>	<b>155.0%</b>
<b>Net Other Income</b>	<b>1,922.25</b>	<b>1,240.00</b>	<b>682.25</b>	<b>155.0%</b>
<b>Net Income</b>	<b>172,228.84</b>	<b>62,704.00</b>	<b>109,524.84</b>	<b>274.7%</b>

## Bloomington Urban Enterprise Association

09/08/23

## Balance Sheet

Accrual Basis

As of July 31, 2023

	Jul 31, 23
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
<b>Cash &amp; Cash Equivalents</b>	
First Financial Bank	
FFB - Checking	-5,178.84
FFB - Money Market	2,487,586.97
<b>Total First Financial Bank</b>	2,482,408.13
German American Bank	216,763.80
IU Credit Union	204,017.61
Peoples State Bank	104,614.74
<b>Total Cash &amp; Cash Equivalents</b>	3,007,804.28
<b>Total Checking/Savings</b>	3,007,804.28
<b>Total Current Assets</b>	3,007,804.28
<b>Other Assets</b>	
<b>Notes Receivable - Long Term</b>	
Big Brothers Big Sisters	17,401.66
Big Time Trading	18,420.02
Blooming Pets Alive	7,231.39
BTown Beauty Supply	11,407.95
Gaian Hands	5,594.91
KC Designs	14,740.96
Lash Envy	3,803.30
Michael's Uptown Cafe	5,694.29
My Fin, The Tap	8,251.89
My Sport's Locker	35,827.12
PALS	17,393.13
Red Tire Cab	11,518.92
Sew Secret	3,576.95
Spiral Bodies	13,247.56
Vanishing Aesthetics	34,965.31
Notes Receivable - Long Term - Other	-228.16
<b>Total Notes Receivable - Long Term</b>	208,847.20
<b>Total Other Assets</b>	208,847.20
<b>TOTAL ASSETS</b>	<b>3,216,651.48</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Equity</b>	
Opening Balance Equity	1,565,019.23
Unrestricted Net Assets	1,380,448.84
Net Income	271,183.41
<b>Total Equity</b>	3,216,651.48
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>3,216,651.48</b>

## Bloomington Urban Enterprise Association

09/08/23

## Profit &amp; Loss

Accrual Basis

July 2023

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	<u>Jul 23</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Banking Interest	7,609.98
Late Fees - RRF Loans	0.52
RRF Loan Interest	326.27
Zone Membership Fees	101,322.00
	<hr/>
<b>Total Income</b>	109,258.77
<b>Expense</b>	
<b>Grants</b>	
Lemonade Day	2,500.00
Zone Arts Grants	8,000.00
	<hr/>
<b>Total Grants</b>	10,500.00
<b>Total Expense</b>	10,500.00
	<hr/>
<b>Net Ordinary Income</b>	98,758.77
<b>Other Income/Expense</b>	
<b>Other Income</b>	
Interest Income	195.80
	<hr/>
<b>Total Other Income</b>	195.80
	<hr/>
<b>Net Other Income</b>	195.80
	<hr/>
<b>Net Income</b>	<b>98,954.57</b>
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## Bloomington Urban Enterprise Association Profit & Loss Budget vs. Actual

09/08/23

Accrual Basis

January through July 2023

	Jan - Jul 23	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
AIEZ Fees Refunded	0.00	18,500.00	-18,500.00	0.0%
Banking Interest	21,581.84			
Business Zone Loan Interest	982.52	1,600.00	-617.48	61.4%
EZID Loan Program Interest	0.00	60,000.00	-60,000.00	0.0%
Late Fees - RRF Loans	1.04			
Late Fees - Zone Loans	255.98	0.00	255.98	100.0%
RDC Participation Fee	27,533.83			
RRF Loan Interest	1,972.44	3,904.00	-1,931.56	50.5%
Uncategorized Income	23.52			
Zone Membership Fees	256,265.75	500,000.00	-243,734.25	51.3%
<b>Total Income</b>	<b>308,616.92</b>	<b>584,004.00</b>	<b>-275,387.08</b>	<b>52.8%</b>
<b>Expense</b>				
Accounting & Tax Services	-781.02	2,500.00	-3,281.02	-31.2%
Advertising and Promotion	0.00	1,500.00	-1,500.00	0.0%
Bank Service Charges	-24,040.41	80.00	-24,120.41	-30,050.5%
<b>Grants</b>				
City Art Program	0.00	20,000.00	-20,000.00	0.0%
Dimension Mill Zone Day Passes	0.00	1,000.00	-1,000.00	0.0%
Emergency Arts Grants	0.00	20,000.00	-20,000.00	0.0%
Facade Grants	0.00	50,000.00	-50,000.00	0.0%
Grants-Miscellaneous SBDC	45,000.00	45,000.00	0.00	100.0%
<b>Total Grants-Miscellaneous</b>	<b>45,000.00</b>	<b>45,000.00</b>	<b>0.00</b>	<b>100.0%</b>
Lemonade Day	2,500.00	2,500.00	0.00	100.0%
Recover Forward Grants	0.00	0.00	0.00	0.0%
School Grants	0.00	50,000.00	-50,000.00	0.0%
Unbudgeted Grants	0.00	20,000.00	-20,000.00	0.0%
<b>Zone Arts Grants</b>				
Artisan Alley	0.00	0.00	0.00	0.0%
Lotus Education & Arts	0.00	0.00	0.00	0.0%
Stages Bloomington Company	0.00	0.00	0.00	0.0%
The Overlook Community Center	2,000.00			
Visit Bloomington	0.00	0.00	0.00	0.0%
Zone Arts Grants - Other	11,800.00	40,000.00	-28,200.00	29.5%
<b>Total Zone Arts Grants</b>	<b>13,800.00</b>	<b>40,000.00</b>	<b>-26,200.00</b>	<b>34.5%</b>
<b>Zone Improvement Grants</b>				
Business Accessibility	0.00	15,000.00	-15,000.00	0.0%
Business Building Improvement	0.00	20,000.00	-20,000.00	0.0%
Environmental Sustainability	0.00	15,000.00	-15,000.00	0.0%
Home Accessibility MModification	0.00	15,000.00	-15,000.00	0.0%
Home Improvement	0.00	15,000.00	-15,000.00	0.0%
Resident Child Care Grant	0.00	30,000.00	-30,000.00	0.0%
Small Business Safety/Security	0.00	20,000.00	-20,000.00	0.0%
Tech Modernization & Software	0.00	20,000.00	-20,000.00	0.0%
<b>Total Zone Improvement Grants</b>	<b>0.00</b>	<b>150,000.00</b>	<b>-150,000.00</b>	<b>0.0%</b>
<b>Grants - Other</b>	<b>0.00</b>	<b>3,250.00</b>	<b>-3,250.00</b>	<b>0.0%</b>
<b>Total Grants</b>	<b>61,300.00</b>	<b>401,750.00</b>	<b>-340,450.00</b>	<b>15.3%</b>
Insurance Expense	3,033.00	3,500.00	-467.00	86.7%
Marketing Consultant	0.00	10,000.00	-10,000.00	0.0%
Miscellaneous Expense	39.99	2,500.00	-2,460.01	1.6%
Professional Bonds	0.00	3,500.00	-3,500.00	0.0%
<b>Professional Fees</b>				
Management	0.00	45,000.00	-45,000.00	0.0%
Project Administration	0.00	12,210.00	-12,210.00	0.0%
<b>Total Professional Fees</b>	<b>0.00</b>	<b>57,210.00</b>	<b>-57,210.00</b>	<b>0.0%</b>
<b>Scholarships</b>				
Business Scholarships	0.00	10,000.00	-10,000.00	0.0%
DEI Training Scholarships	0.00	15,000.00	-15,000.00	0.0%
Resident Scholarships	0.00	15,000.00	-15,000.00	0.0%
<b>Total Scholarships</b>	<b>0.00</b>	<b>40,000.00</b>	<b>-40,000.00</b>	<b>0.0%</b>
<b>Total Expense</b>	<b>39,551.56</b>	<b>522,540.00</b>	<b>-482,988.44</b>	<b>7.6%</b>
<b>Net Ordinary Income</b>	<b>269,065.36</b>	<b>61,464.00</b>	<b>207,601.36</b>	<b>437.8%</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
Interest Income	2,118.05	1,240.00	878.05	170.8%
<b>Total Other Income</b>	<b>2,118.05</b>	<b>1,240.00</b>	<b>878.05</b>	<b>170.8%</b>
<b>Net Other Income</b>	<b>2,118.05</b>	<b>1,240.00</b>	<b>878.05</b>	<b>170.8%</b>
<b>Net Income</b>	<b>271,183.41</b>	<b>62,704.00</b>	<b>208,479.41</b>	<b>432.5%</b>





August 18<sup>th</sup>, 2023

Andrea de la Rosa  
Bloomington Urban Enterprise Association  
PO Box 100  
Bloomington, IN 47402



Dear De and all our friends at BUEA,

Thank you so much for the gift of \$12,222.00\*, received on August 4<sup>th</sup>, 2023. Your gift was used to install automatic door openers on WonderLab's new front doors. You are helping to make collaborative, hands-on STEM experiences for children and families more accessible.

As you read in our proposal, WonderLab's front doors were at the end of their life and created a barrier to the Museum. I'm happy to let you know that the new doors and the automatic door openers were installed at the beginning of this week on Monday the 14<sup>th</sup>. Now, since the installation, those with mobility issues and families with strollers can enter the building more easily.

We've already heard positive feedback about the automatic openers! A mother approached the doors with her children yesterday and didn't have any spare hands to open the door. A Visitor Services team member saw this and opened the doors for her by using the door opener's remote. At first, the mother was surprised, but then realized WonderLab now had automatic doors and was so excited.

Thank you again for your support. We cannot begin to express how grateful we are.

Best wishes,

Lydia Potter  
Donor Relations Manager  
WonderLab Museum of Science, Health & Technology

THANK  
YOU

\* No goods or services were provided in exchange for this contribution. WonderLab Museum of Science, Health, and Technology is an exempt organization as described in Section 501(c)(3) of the Internal Revenue Code; Tax ID: 35-1956521.

August 25<sup>th</sup>, 2023

Bloomington Urban Enterprise Association  
401 N. Morton Street, Suite 150  
Bloomington, IN 47404

RE: Small Business Safety and Security Grant

Dear BUEA Members,

The Back Door is a bar and nightclub located in downtown Bloomington. We are requesting financial assistance to help us upgrade our security systems and protocols to prevent crime and increase our overall security. We are committed to the safety of our guests and staff, and particularly as a business that caters to the LGBTQ+ community and has a mostly LGBTQ+ staff, security is a top priority for us. We are requesting funding in order to upgrade our ID scanner, install two new security cameras, and improve the security of our patio doors.

The first part of our funding request is for a new ID scanner. A high quality ID scanner costs \$1060, but greatly increases our ability to prevent fake IDs, as well as giving us the opportunity to easily stop anyone from coming in who has been asked to leave in the past due to safety and security concerns. The scanner also has an "anti-passback" feature which will alert us if an ID has been used recently, further helping us to prevent underage people from entering the bar. We currently use a similar scanner, but it is several years old and has a broken screen. If we can get a new scanner then we can keep the old one as a backup. It is a vital tool for crime reduction.

The second part of our funding request is for four new security cameras, as well as a new PC to run those cameras. We rely on security cameras throughout the inside of the bar and on the patio to monitor customer behavior, and have screens in the office, behind the bar, and behind our entrance stand (security stand). Unfortunately, we do not currently have any security camera coverage of the alley area outside the bar, and all our cameras are somewhat outdated. This would be helpful as there is a door that accesses that part of the alley, and there have been incidents of crime and vandalism happening in the alley in the past. It would improve the safety of our staff to know that no one is in the alley when they are leaving late at night and would provide footage if any incidents did happen. The estimate for this work to be done by Calvin Inc. (the same company that installed our current cameras) is \$1579.20. It will include enough capacity to work with what we currently have while also leaving room to add on additional upgraded cameras in the future.

Finally, we are requesting funding to increase the security of our patio doors. Our doors are currently easy to open from the outside with any small tool through the gap between the door and the door jamb. Two heavy-duty latch guards and installation would cost approximately \$150. Again, this would help ensure that no one can access our patio, particularly late at night when our staff is going home. It would also reduce the chance of any theft from our patio during

the day when we are closed. This work would be done by a member of our staff and the cost includes paying them for their time.

**The Back Door Request:**

New ID Scanner:	\$1060.00
New Security Cameras:	\$1579.20
Latch Guards for Patio:	\$150.00
Total Cost:	\$2789.20
Amount Covered by The Back Door (25%):	\$697.30
<b>Amount Requested from BUEA:</b>	<b>\$2091.90</b>

We appreciate the opportunity to apply for this grant and hope that the BUEA will support our proposal. These tools will enable us to reduce crime and vandalism and ultimately provide a safer environment for our guests and staff. Please contact me at thebackdoorbloomington@gmail.com or (708) 710-8146 if you have any questions regarding this proposal.

Sincerely,



Tobias Foster, General Manager

Attached:

Estimate from Calvin Inc.

Pictures of ID scanner, alley, and patio doors

Utility bill showing proof of business address

Calvin, Inc.

Calvin, Inc.

P.O.Box 1493

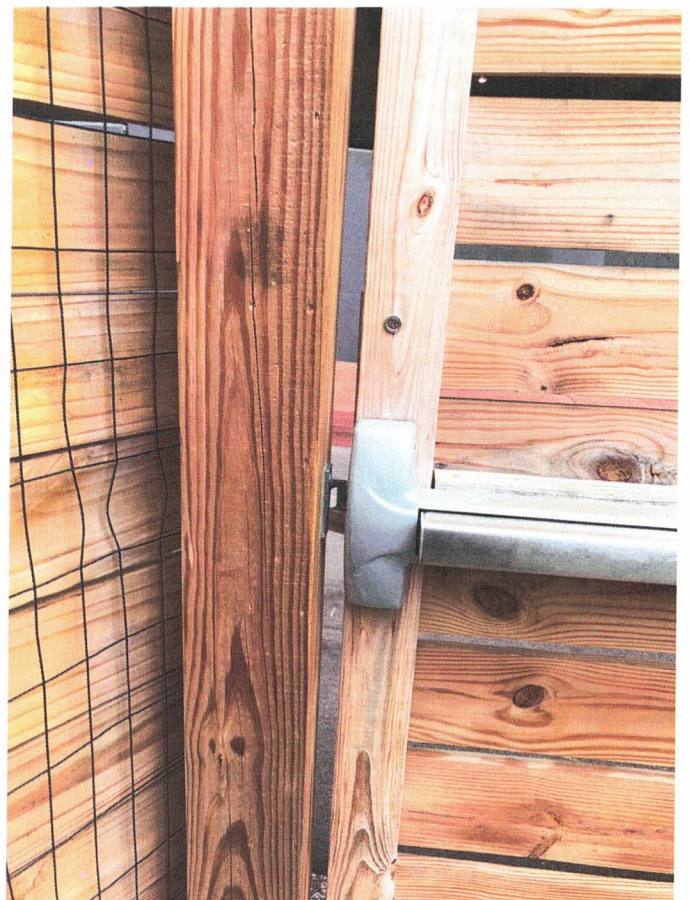
Bloomington, IN 47402

# Estimate

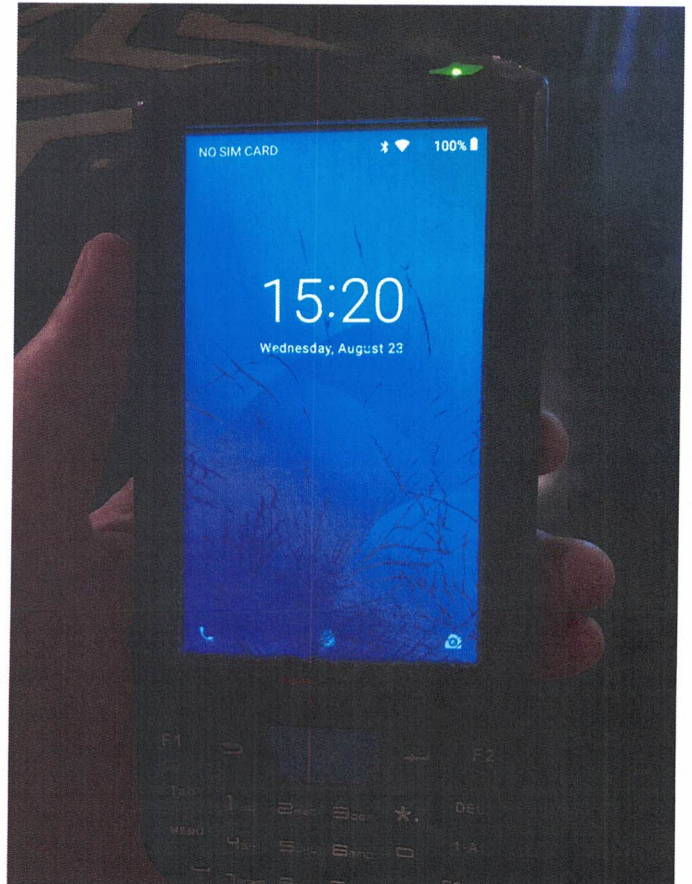
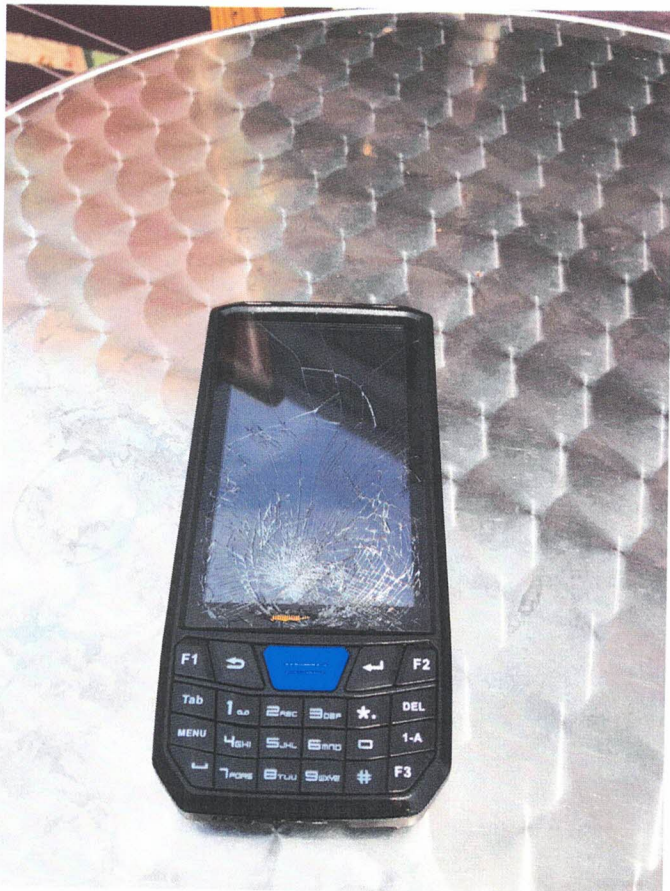
Date	Estimate #
8/30/2023	930

Name / Address
Backdoor Bloomington, LLC 207 S College Ave. Bloomington, IN 47404

			Project
Description	Qty	Cost	Total
Dell Optiplex 7050 SFF Desktop PC Intel i7-7700 4-Cores 3.60GHz 32GB DDR4 1TB SSD WiFi BT HDMI Duel Monitor Support Windows 10 Pro	1	240.00	240.00T
CABLE Cat6 Riser (CMR), 1000ft, Black, 23AWG 4 Pair Solid Bare Copper, 550MHz, PoE++ (4PPoE), ETL Listed, Unshielded Twisted Pair	1	190.00	190.00T
Amcrest 2-Pack UltraHD 4K (8MP) IP PoE AI Camera, 49ft Nightcolor, Security Outdoor Turret Camera	2	175.00	350.00T
NETGEAR 8-Port Gigabit Ethernet Unmanaged PoE Switch (GS108PP) - with 8 x PoE+	2	115.00	230.00T
Blue Iris Security Camera Management Software		50.00	50.00T
Crucial X6 4TB Portable SSD - Up to 800MB/s	1	190.00	190.00
Service Normal Rate Setup and installation time.	3	85.00	255.00
Install 2 new Cameras to cover blind spots in side alley. Install 2 new cameras in entry area for better coverage and facial recognition. Setup new PC and software to be basis of replacement of 2011 era system as new cameras are added replacing older ones.			
		<b>Subtotal</b>	\$1,505.00
		<b>Sales Tax (7.0%)</b>	\$74.20
		<b>Total</b>	\$1,579.20



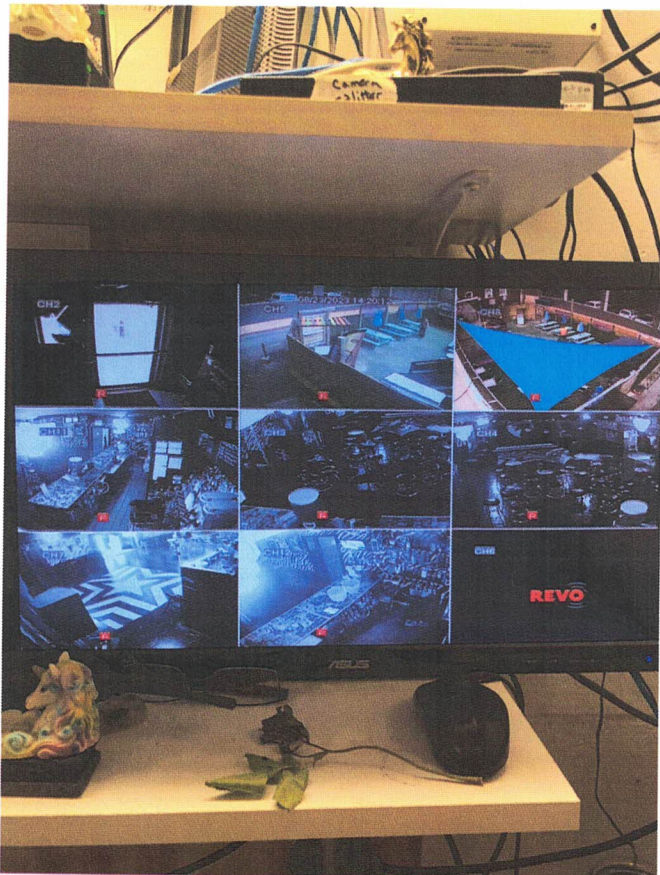
**Current patio doors with large gap near latch.**



**Current ID scanner with broken screen.**



**View from alley  
(area currently not  
covered by cameras  
that includes employees  
entrance and patio door.)**



**Current camera viewing  
screen inside office.**



duke-energy.com  
800.774.1202

# Your Energy Bill

**Service address**

THE BACK DOOR BLOOMINGTON LLC  
207 S COLLEGE AVE  
BLOOMINGTON IN 47404

Bill date Aug 30, 2023

For service Jul 27 - Aug 28  
33 days

Account number **9101 2286 0637**

## Billing summary

Previous Amount Due	\$979.31
Payment Received Aug 18	-979.31
Current Electric Charges	984.18
Current Lighting Charges	10.69
Taxes	69.64
<b>Total Amount Due Sep 20</b>	<b>\$1,064.51</b>

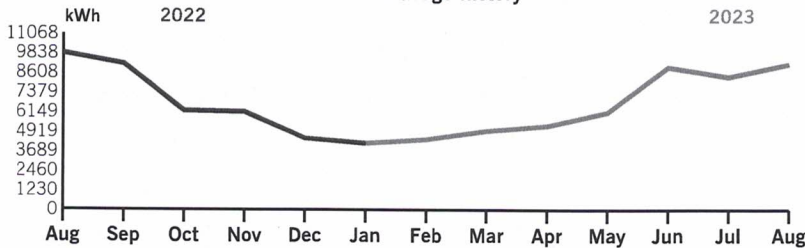


Thank you for your payment.

The Unmetered Outdoor Lighting Service (UOLS) maintenance charges for your outdoor lighting will increase approximately 25% after September 1. This cost adjustment will only impact the maintenance portion of your bill, and not the energy or equipment charges.

## Your usage snapshot

Electric usage history



Average temperature in degrees

73° 66° 53° 44° 35° 38° 42° 43° 54° 63° 70° 76° 72°

	Current Month	Aug 2022	12-Month Usage	Avg Monthly Usage
Electric (kWh)	9,158	9,838	77,656	6,471

12-month usage based on most recent history

Late payments are subject to a 3.0% late charge.

### Amount of automatic draft

**\$1,064.51**  
by Sep 20

Your payment is scheduled to be made by monthly automatic draft on Sep 20

\$ \_\_\_\_\_ \$ \_\_\_\_\_  
Add here, to help others with a contribution to Share the Light **Amount enclosed**

Please return this portion with your payment. Thank you for your business.



Duke Energy Return Mail  
PO Box 1090  
Charlotte, NC 28201-1090

Account number  
**9101 2286 0637**

**THE BACK DOOR BLOOMINGTON LLC**  
207 S COLLEGE AVE  
BLOOMINGTON IN 47404-5179

Duke Energy Payment Processing  
PO Box 1094  
Charlotte, NC 28201-1094

88910122860637000110000000000000010645100001064517

Btown Beauty Supply  
Business Accessibility Modification Program  
Requested amount: \$3,000  
September 1, 2023

Btown Beauty Supply (BBS), est. 2007, is a full-service hair salon and beauty supply store, serving adults and children of all hair types in Bloomington and beyond. Btown Beauty Supply is purchasing its building at 805 S. Rogers St. on contract from Shaw LLC, and is self-financing restoration and renovation of the property. 805 S Rogers St. is a contributing historical structure, and some residents have suggested it was part of the Underground Railroad. The age and importance of this building and its location in the Bloomington Urban Enterprise Zone make it a prime candidate for the BUEA Accessibility Modification Program.

Accessibility is critical to BBS's ability to continue serving its current clients and for its future growth. Current customers with accessibility challenges are waited on at the front door or in the parking lot, as the current sidewalk and door are difficult if not impossible to cross and enter. The back door, which is a point of egress required by the UDO, is not safe for a customer with mobility challenges to exit. The store itself is also challenging to navigate given that it is subdivided into rooms that would be difficult to make for someone in a wheelchair.

With the support of the Accessibility modification program, BBS will be able to include accessibility improvements like replacing the front door and threshold, and opening up the walls on the interior in order to make the space ADA compliant. To be clear, as an historic building, this compliance is not required. However, given the business's desire to support a genuinely diverse community and staff, it welcomes the opportunity to become usable by all.



EXTERIOR OF BUILDING



PROOF OF ADDRESS



CITY OF BLOOMINGTON  
UTILITIES

**DUE UPON RECEIPT** \$19.89

---

**RECEIVED AFTER** 08/31/2023 \$21.88

---

**ACCOUNT NUMBER** 34455-003



*a quicker utility account*

If you are not currently using our electronic pre-authorized debit payment service Aqua Pay please return invoice using the enclosed. Make check payable to City of Bloomington Utilities



  
 \*\*\*\*\*AUTO\*\*S-DIGIT 47403 1 8  
 BTOWN BEAUTY SUPPLY  
 805 S ROGERS ST  
 BLOOMINGTON IN 47403-2337

Mail payment to:

CITY OF BLOOMINGTON UTILITIES  
 ACCOUNTS RECEIVABLE  
 PO BOX 2500  
 BLOOMINGTON IN 47402-2500

**Accounts 60 days delinquent will be subject to disconnect**

PLEASE RETAIN THIS PORTION FOR YOUR RECORDS

<b>Account Number</b> 34455-003	<b>Service Address</b> 805 S ROGERS ST
<b>Customer Name</b> BTOWN BEAUTY SUPPLY	<b>Service Period</b> 07/01/2023 to 07/31/2023

**BILL SUMMARY**

Previous Bill	(\$33.68)
Adjustments	\$0.00
Payment - Thank You	\$0.00
Past Due Balance (includes late fee)	(\$33.68)
Current Charges	\$53.57
<b>Total Due</b>	<b>\$19.89</b>
Amount Due if Paid after 8/31/2023	\$21.88

**YOUR WATER USE HISTORY**

To view more water use history, visit <https://esuite.bloomington.in.gov/esuite/utilities/>



Month	J	A	S	O	N	D	J	F	M	A	M	J	J
Usage (1,000 gal)	2	2	1	2	1	3	2	1	1	2	1	2	1

**BILL DETAIL**

Btown Beauty Supply  
Small Business Safety & Security Grant  
Requested amount: \$5,000  
September 1, 2023

Btown Beauty Supply, est. 2007, is a full-service hair salon and beauty supply store, serving adults and children of all hair types in Bloomington and beyond. Btown Beauty Supply is purchasing its building at 805 S. Rogers St. on contract from Shaw LLC, and is self-financing restoration and renovation of the property. 805 S Rogers St. is a contributing historical structure, and some residents have suggested it was part of the Underground Railroad.

Btown Beauty Supply is currently a stabilizing force in a neighborhood that is experiencing challenges with safety as part of a corridor where Bloomington's unhoused residents camp and travel to the Community Kitchen and other resources. Btown Beauty Supply has had numerous attempts at break-ins, and its vending machine, where it is able to connect with customers off hours, is a frequent target of vandals and thieves.

Btown Beauty Supply requests the full funding amount of \$5,000 to purchase and install security cameras and to purchase and install a secure back door. BBS requests an extra \$5,000 to aid in repair of the pavement in front of the building, which will contribute to physical safety as well as the perception of a building that is safe and well-cared for.

The planned renovation of 805 S Rogers St. has been designed by Springpoint Architects, and Rogers Remodeling LLC has been retained as the general contractor. Structural Engineer Kevin Potter will consult on the project. The scope of the full renovation includes structural evaluation and repair, replacement of the porch over the front entrance that provides access to the upstairs rental unit, replacement of doors for accessibility, replacement of the front picture windows for energy efficiency, as well as cosmetic improvements like replacing flooring and ceiling materials and installing new drywall on the interior. Further, the interior space, which is currently subdivided into rooms, will be opened up to make it accessible throughout. The entire building interior and exterior will be painted.

While the renovation project is extensive, it does not include repaving the sidewalk and parking in front of the building. It does not currently include replacement of the back door with a safe door with a window, and it does not include the purchase of security cameras and lights. Receiving the BUEA grant would allow these security measures to be incorporated into the renovation.

The overall impact of the renovation is to stabilize and restore an historic property, while making it inviting to all residents of Bloomington who pass by along the Rogers St. corridor.

In the post pandemic era, when so many community centers have disappeared and Bloomington's way of interacting as a community has changed, places like Btown Beauty

Supply have become even more important. Supporting Btown Beauty Supply with the Business Building Improvement grant will contribute to its safety and longevity as a community hub and will make sure it is available for many Bloomington residents to come.

Btown Beauty Supply requests the full \$5,000 for the project. A cost estimate for the complete renovation project is included in the application packet.

The Safety & Security grant will be used to purchase and install security cameras and to purchase and install a secure back door. BBS requests an extra \$5,000 to aid in repair of the pavement in front of the building, which will contribute to physical safety as well as the perception of a building that is safe and well-cared for.

The impact of these three projects will be to increase the perception of security as well as the ease of actively managing the security of 805 S Rogers.

See attached and below for additional information requested by the grant application:

#### Project Budget

<i><b>Description</b></i>	<i><b>Units</b></i>	<i><b>Total cost</b></i>
Security camera purchase	15 units	\$1623.85
Security Door purchase	1	\$1888.06
Security Door installation–labor (includes rebuilding door frame as needed)	1	\$1500.00
<i><b>Total</b></i>		<i><b>\$5011.94</b></i>

# QUOTE FOR CAMERA PURCHASE

## Shopping Cart



Blink Floodlight camera - Wireless smart security Outdoor camera (3rd Gen) + LED mount, two-year battery, motion detection - 2 camera system (Black)

**\$129.98**

This bundle contains 2 items(these items may ship separately)

Blink Floodlight camera - Wireless smart security Outdoor camera (3rd Gen) + LED mount, two-year battery, motion detection - 1 camera system (Black)

Blink Outdoor (3rd Gen) – wireless, weather-resistant HD security camera with two-year battery life and motion detection, set up in minutes – Add-on camera (Sync Module required)

Eligible for FREE Shipping

This is a gift [Learn more](#)

Color: Black

Configuration: 2 Camera System

Qty: 1 | [Delete](#) | [Save for later](#) | [Compare with similar items](#) | [Share](#)



Blink Floodlight camera - Wireless smart security Outdoor camera (3rd Gen) + LED mount, two-year battery, motion detection - 1 camera system (Black)

**\$97.99** 30% off Deal List Price: ~~\$139.98~~

In Stock

Eligible for FREE Shipping & FREE Returns ▼

This is a gift [Learn more](#)

Color: Black

Configuration: 1 Camera System

Qty: 3 ▼ | [Delete](#) | [Save for later](#) | [Compare with similar items](#) | [Share](#)



All-New Blink Outdoor 4 (4th Gen) — Wire-free smart security camera, two-year battery life, two-way audio, HD live view, enhanced motion detection, Works with Alexa – 1 ca...

**\$119.99**

In Stock

Eligible for FREE Shipping & FREE Returns ▼

This is a gift [Learn more](#)

Configuration: 1 Camera System

Style: Outdoor 4

10 | [Delete](#) | [Save for later](#) | [Share](#)

Subtotal (15 items): **\$1,623.85**

EXTERIOR OF BUILDING



PARKING LOT BEFORE



PROOF OF ADDRESS



CITY OF BLOOMINGTON  
UTILITIES

DUE UPON RECEIPT	<b>\$19.89</b>
RECEIVED AFTER	08/31/2023 <b>\$21.88</b>
ACCOUNT NUMBER	34455-003



*a quicker utility account*

If you are not currently using our electronic pre-authorized debit payment service Aqua Pay please return invoice using the enclosed. Make check payable to City of Bloomington Utilities



\*\*\*\*\*AUTO\*\*5-DIGIT 47403 1 8  
BTOWN BEAUTY SUPPLY  
805 S ROGERS ST  
BLOOMINGTON IN 47403-2337

Mail payment to:

CITY OF BLOOMINGTON UTILITIES  
ACCOUNTS RECEIVABLE  
PO BOX 2500  
BLOOMINGTON IN 47402-2500

PLEASE RETAIN THIS PORTION FOR YOUR RECORDS

Account Number	34455-003	Service Address	805 S ROGERS ST
Customer Name	BTOWN BEAUTY SUPPLY	Service Period	07/01/2023 to 07/31/2023

**BILL SUMMARY**

Previous Bill	(\$33 68)
Adjustments	\$0 00
Payment - Thank You	\$0 00
Past Due Balance (includes late fee)	(\$33 68)
Current Charges	\$53 57
<b>Total Due</b>	<b>\$19.89</b>
Amount Due if Paid after 8/31/2023	\$21 88

**YOUR WATER USE HISTORY**

To view more water use history, visit  
<https://esuite.bloomington.in.gov/esuite/utilities/>



J	A	S	O	N	D	J	F	M	A	M	J	J
2	2	1	2	1	3	2	1	1	2	1	2	1
Usage (1,000 gal)												
Month												

**BILL DETAIL**