

City of Bloomington Common Council

2020 Jack Hopkins Social Services Funding Program Applications

**Inclusive of Memo from Staff, Application Summaries,
and Original Submissions**



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To: Members of the 2020 Jack Hopkins Social Services Funding Committee
From: Council Office
Re: Applications for 2020 Jack Hopkins Social Services Funding
Date: 24 April 2020

Included herein, please find all applications for 2020 Jack Hopkins Funding. Please recall that the Committee will meet on **Monday, 04 May at 6:00 pm** to review all applications. The focus of the meeting will be to examine each application, determine from which agencies the Committee wishes to hear further and identify any questions the Committee wishes the agencies to answer. These questions will be emailed to agencies with a reply due no later than 14 May. Committee members should also be prepared to disclose any conflicts of interest. See below.

This year, 37 agencies submitted timely applications for Hopkins funding; three agencies submitted an application after the deadline. The request for applications was issued on 02 March and applications were initially due by 20 March. However, due to the COVID-19 emergency, the Committee Chair, after consultation with Committee members, extended the application deadline to 13 April and removed the public presentation requirement from the schedule. The Technical Assistance meeting was cancelled on 17 March and a video presentation was posted online for agencies to view. Agencies were encouraged to email any questions to the Council Office. A revised schedule of Committee meetings was issued on 25 March 2020. Approximately 10 agency representatives submitted questions about the application process this year, with many inquiring about an extension of the deadline or adjustments to the process due to COVID-19.

As is typical, the requests for funding exceeds the money the Hopkins Committee has available to allocate. Collectively, the requests total **\$822,970.96**. This year, the Committee has approximately **\$319,114.44** to distribute (\$311,000 appropriated for 2020 plus \$8,114.14 in unused 2019 monies)¹ – a difference of approximately \$503,858.52. Should the Committee wish to recommend allocation of *all* available monies, including reverted 2019 monies, know that the Committee will need to ask the Mayor for an appropriation ordinance to do so. The Controller’s Office recommends that the Committee make such request only after it makes its funding determinations.

In reviewing the application material, Committee members are encouraged to review not only the application summaries, but also the original submissions. The original submissions include information not captured in the summaries, such as detailed project budgets, written estimates (where applicable), balance sheets, etc. Note also that the Hopkins application itself includes an “Other” field where agencies can further elaborate on their request. This field is not included in the summary sheet and often provides instructive context.

¹ Note that this number is subject to final confirmation by the Controller’s Office. Of the funds allocated and awarded in 2019, 6 agencies did not use approximately \$8,114.44.

Conflict of Interests

In the interest of the 04 May meeting, please be prepared to disclose any special relationships that you, your spouse, or dependents may have with any of the agencies seeking funding. The term “special relationship” is vague, but is intended to include those relationships that would undermine the public (and agencies’) confidence in the process if left undisclosed. In the past, members of the Committee have disclosed those relationships at the initial review of applications, declared their intent to participate fairly, objectively and in the public interest given this relationship, and have participated in the relevant votes. The Committee may adopt other restrictions on participation at this meeting.

If any Committee member has a pecuniary interest in, or derives a profit from, one of any of the current applications, then s/he must declare the conflict, refrain from voting and deliberating on the subject proposal, and complete a State-proscribed conflict of interest form to be filed by staff. Failure to do is a Level 6 Felony. I. C. § 35-44.1-1-4. A public servant has a pecuniary interest in a contract or purchase if the contract or purchase will result in, or is intended to result in, an ascertainable increase in the income or net worth of the public servant or a dependent of the public servant who is under the direct or indirect administrative control of the public servant; or receives a contract or purchase order that is reviewed, approved, or directly or indirectly administered by the public servant.

REMAINING 2020 JACK HOPKINS SOCIAL SERVICES FUNDING SCHEDULE

Highlighted fields = Committee meetings

MARCH

02 (Monday)

Solicitations issued

17 (Tuesday)

Technical Assistance Presentation posted online

APRIL

13 April (Monday, by 4pm)

Applications due (extended from original deadline)

24 (Friday) (no later than 5pm)

Applications sent to Committee

MAY

04 (Monday, 6:00pm)

Committee meets via Zoom to discuss applications

14 (Thursday)

Agencies submit answers to Committee questions

18 (Monday, by Noon)

Committee members submit recommended allocations and comments.

21 (Thursday, 6:00pm)

Pre-allocation Meeting via Zoom

26 (Tuesday, 6:00pm)

Allocation Hearing via Zoom

JUNE

Early June

Agencies sign funding agreements

11 (Thursday, 6:00pm)

Debriefing Meeting (location TBD)

17 (Wednesday)

Council Action on Committee recommendations

23 (Tuesday, 8:30am)

HAND Technical Assistance, McCloskey Room (#135)

2020 Jack Hopkins Social Service Funding Applications

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Agency	Request	Page
1 All Options Pregnancy Resource Center	\$ 12,000.00	121
2 American Red Cross of Southeast Indiana	\$ 15,000.00	134
3 Amethyst House	\$ 34,500.00	147
4 Artisan Alley	\$ 3,000.00	169
5 Big Brothers Big Sisters of Central Indiana	\$ 30,000.00	182
6 Bloomington Cooperative Living Inc	\$ 7,000.00	202
7 Boys & Girls Club	\$ 24,000.00	256
8 Catholic Charities Bloomington	\$ 22,666.00	265
9 Centerstone	\$ 44,750.00	280
10 City Church for All Nations	\$ 15,000.00	337
11 Commuity Kitchen of Monroe County	\$ 8,113.00	351
12 Courage to Change Sober Living	\$ 6,000.00	369
13 El Centro Comunal Latino	\$ 10,000.00	382
14 El Shadday and I, Inc	\$ 62,829.00	395
15 Foundation of the Monroe County Community Schools	\$ 15,000.00	415
16 Habitat for Humanity of Monroe County	\$ 30,760.00	451
17 HealthNet Bloomington Health Center	\$ 19,590.00	488
18 Hoosier Hills Food Bank	\$ 30,000.00	503
19 Human Delta (South Bend Code School)	\$ 36,000.00	517
20 Life Designs	\$ 16,812.71	539
21 Made up Mind, Inc	\$ 18,900.00	553
22 Meals of Wheels	\$ 7,260.00	566
23 Middle Way House	\$ 6,000.00	579
24 Monroe County CASA	\$ 9,637.36	596
25 Monroe County Health Department	\$ 8,648.62	611
26 Monroe County United Ministries	\$ 24,228.80	624
27 Mother Hubbard's Cupboard	\$ 10,000.00	640
28 New Hope for Families	\$ 25,000.00	656
29 New Leaf - New Life	\$ 15,746.90	668
30 Pantry 279	\$ 88,000.00	681
31 Planned Parenthood of Indiana and Kentucky	\$ 11,134.00	695
32 Safe Families for Children in Monroe County	\$ 30,000.00	755
33 Shalom Center	\$ 32,433.57	784
34 South Central Community Action Program	\$ 25,000.00	808
35 St Vincent dePaul Society	\$ 15,000.00	825
36 Wheeler Mission	\$ 32,688.00	842
Total	\$ 802,697.96	
Collaborative		
37 New Hope for Families and Catholic Charities	\$ 20,273.00	887
Total	\$ 20,273.00	
GRAND TOTAL	\$ 822,970.96	

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Index - By Amount Requested

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GRAND TOTAL	\$ 822,970.96	

Name of Project-

All-Options Hoosier Diaper Program

\$ Amount requested-

\$12,000

City Residents Served/Total Clients Served

900/1000 (individuals) → 90%

Employees:

Full-Time	Part-Time	Volunteers
3	0	45

Mission

At All-Options Pregnancy Resource Center, we trust and support people through every reproductive turning point, including pregnancy, parenting, abortion, adoption, infertility, and pregnancy loss. These issues are complex and each person’s reality is different, but we know one thing for certain: Everyone deserves to have all options!

All-Options PRC is a secular, client-centered organization where everyone is welcome. We are proud to offer judgment-free support including free pregnancy tests, peer counseling, diapers, abortion funding, safer sex supplies, menstrual products, and referrals to community partners – all under one roof.

Our Hoosier Diaper Program strives to meet the overwhelming and often overlooked need for diapers and diapering supplies for local families of infants and toddlers who are struggling to make ends meet. Our goal is to provide cloth and disposable diapers to keep little ones clean, dry and healthy, while also supporting families in increasing their economic stability and parenting with dignity.

Project Synopsis:

All-Options requests \$12,000 to purchase diapers to meet increased community need due to the COVID-19 epidemic. Over the past few weeks, our Hoosier Diaper Program has received many new requests from people who have just lost jobs or are struggling to find diapers on the store shelves. We want to expand to meet the emergency needs of local families while continuing to support our existing clients (approximately 125 children each month, the majority of whom are residents of Bloomington).

We also want to avoid buying diapers from local stores so families can find what they need. As a non-profit and a member of the National Diaper Bank Network, we have access to medical suppliers for bulk purchasing diapers. However, that requires us to place larger orders far in advance, as most suppliers are facing widespread delays. This grant would expand our purchasing power to allow us to meet growing demand as the coronavirus epidemic continues to impact the Bloomington community over the coming months.

All-Options is working within the latest public health guidelines to distribute diapers as safely as possible. We have closed the Center to the public and are no longer using volunteers for everyone’s protection. Only staff will be involved in diaper distribution and we are taking appropriate precautions to minimize transmission of germs. We are also coordinating with other community organizations and mutual aid networks to ensure those most in need can access diapers with limited risk.

Criteria:

Need –

Even before the current crisis, diaper need was widespread in our community; the National Diaper Bank Network estimates that 1 in 3 Hoosier families are unable to provide enough diapers for their children. Before finding our diaper program, clients have reported trying to stretch their diaper supply by reusing diapers, waiting longer to change dirty diapers, or using old clothing or sheets as makeshift diapers. The need is desperate, overwhelming, and unacceptable. And as more people lose their jobs and struggle to stay healthy and safe, this need will only grow.

The COVID-19 epidemic puts additional burdens on the most vulnerable families. With limited or unpredictable income, they cannot afford to stock up or buy diapers in bulk, but making frequent trips to the store is no longer advised for public health reasons -- and too often, stores are running out of essentials like toilet paper and diapers. When a child lacks enough diapers, too much time in soiled diapers also puts them at risk of diaper rash and bladder infections. Providing clean diapers can reduce nonessential visits to the doctor, limiting exposure to germs and reducing the burden on our health care providers at this time.

One-Time Investment –

We request operational funding under the special allowance for 2020; our request does not quite meet the exceptions for pilot, bridge, or collaborative funding.

All-Options did not receive funding from Jack Hopkins in 2018 or 2019, and we are working hard to sustain our Hoosier Diaper Program so it can meet the urgent ongoing needs of local families. We understand that we cannot depend on regular funding from Jack Hopkins, but we seek support for an emergency expansion of our services during the 2020 coronavirus outbreak, while we continue to identify and secure additional income sources for the long term.

Fiscal Leveraging –

A grant from Jack Hopkins will allow us to leverage our bulk purchasing power in response to growing demand for diapers during the coronavirus outbreak. Especially when safety dictates reduced use of volunteers and in-kind donations, this grant would help us provide diapers for families in need.

Our current budget can continue to serve approximately 50 families (125 children) per month through December 2020. Grants from the United Way and Community Foundation will help support new emergency clients through June, and this grant would allow us to confidently meet both existing and increased need through the end of 2020.

Broad & Long-Lasting Effects –

Ensuring that families have an adequate supply of diapers for their children makes a huge difference in their daily lives and improves the health of the child, the family, and our whole community.

Our program helps to keep local children healthy by preventing the diaper rash and infections that come from a lack of clean diapers. Diapers are also critical for allowing parents to attend work or school, since most child care (including subsidized programs) requires infants and toddlers to bring their own supply of disposable diapers. By helping to provide these diapers, our Hoosier Diaper Program is supporting a family's ability to make ends meet and to parent with dignity.

When someone connects with All-Options to receive diapers, they are also establishing a lasting relationship that can support them in a myriad of other needs. Clients frequently ask us to include condoms, menstrual products, and pregnancy tests in the diaper packages we are distributing. We can also provide people with on-going resources or emotional support for pregnancy, parenting, abortion, and adoption, and connect them to local safety net providers for food, housing, health care, mental health, substance abuse, and domestic or sexual violence.

Outcome Indicators:

- At least 250 families (1,000 individuals) will receive diapers and wipes in 2020; approximately 125 families will receive a regular monthly supply of diapers and wipes.
- 50-100 new Bloomington families will receive emergency diaper assistance to help them bridge COVID-19 related circumstances such as job loss, serious illness, or lack of local supplies.
- Children with special needs and/or those in potty training will receive diapers and pull-ups; our clients report that All-Options is one of the only local agencies with diapers in sizes 4 and up.

Cost

Amount Requested (*in order of priority*)

1. Each \$1,000 allows us to support approximately 50 families with a month’s supply of diapers	
2. With a grant of \$1,000 we could provide diapers and wipes to approximately 50 new families for 1 month.	\$1,000
3. With a grant of \$3,000 we could provide diapers and wipes to approximately 50 new families for 3 months, or 150 families for 1 month.	\$3,000
4. With a grant of \$6,000 we could provide diapers and wipes to approximately 50 new families for 6 months.	\$6,000
TOTAL REQUESTED	\$12,000
Other Funds: The application identifies about \$15,000 from Individual Donations (\$4,000), In-Kind Donations (\$5,000), Smithville Charitable Foundation (\$2,500), UW Rapid COVID-19 Emergency Relief Fund (\$2,500) and Community Foundation (\$1,000).	\$13,750
Total Project Cost	\$25,750

Past SSF Funding

Year	Status	Title	Amount
2016	Granted	To purchase disposable diapers and wipes for the All-Options Diaper Bank	\$8,400
2017	Granted	To purchase disposable diapers and wipes for the All-Options Hoosier Diaper Bank	\$12,000
2018	Withdrawn	Baby Boxes	\$4,500
2019	Denied	Hoosier Diaper Program	\$10,000

Staff Comments

Need – COVID – The application indicates that loss of jobs for families due to the COVID emergency has increased the need for diapers.

One-Time Funding – Request for Operational Funds - No Well-Developed Plan for Future Funding
 The application states that this request is “for emergency an expansion of services during the 2020 [COVID] outbreak and “will continue to identify and secure additional income sources for the long term.”
Note: This agency has requested funds for this program in four of the last five years. The Committee may want to inquire about the number for families/individuals served each year over those five years to gauge the extent the program has been able to expand its services.

Name of Project-

Home Fire Relief

\$ Amount requested-

\$15,000

City Residents Served/Total Persons Served

50/60 → 83%

Employees:

Full-Time	Part-Time	Volunteers
4	0	95

Mission

The American Red Cross prevents and alleviates human suffering in the face of emergencies by mobilizing the power of volunteers and the generosity of donors.

The American Red Cross, through its strong network of volunteers, donors and partners, is always there in times of need. We aspire to turn compassion into action so that...

...all people affected by disaster across the country and around the world receive care, shelter and hope;
 ...our communities are ready and prepared for disasters;
 ...everyone in our country has access to safe, lifesaving blood and blood products;
 ...all members of our armed services and their families find support and comfort whenever needed; and
 ...in an emergency, there are always trained individuals nearby, ready to use their Red Cross skills to save lives.

Project Synopsis:

We are requesting \$15,000 in operational support of Home Fire Relief for financial assistance to clients and staff costs. Home Fire Relief helps families gain the financial and referral resources they need to get back on their feet. We help families find temporary and long-term housing, work with insurance companies to access benefits, provide assistance for basic needs such as transportation and food, and provide referrals to short- and long-term recovery needs, like clothing and furniture, home repairs, mental health needs and more.

Each family experiences a different set of obstacles that impacts their ability to recover from disaster, most commonly:

- **Displacement:** A home fire or natural disaster causes enough damage that a home is no longer habitable.
- **Financial Stability:** Many families do not have emergency savings to replace items lost during a fire or disaster. New research shows 61% of US families do not have enough savings to pay a \$1,000 emergency bill.
- **Mental/Physical Health:** Losing a home and all possessions causes tremendous stress. In addition, a physical injury sustained while fleeing a disaster can have mental and financial impacts that impede the recovery process.
- **Social Support Network:** Some disaster victims do not have a family or friend network that can offer support and assistance during their time of need, forcing families to face recovery alone.

The Red Cross aims to alleviate these burdens by helping families navigate the challenges of replacing their belongings, repairing homes or finding new housing, and overcoming the emotional stress of a home fire.

Criteria:

Need –

Home Fire Relief directly addresses emergency housing needs identified in the Service Community Assessment of Needs, because many families who experience a home fire have nowhere else to go. They lack the financial and social supports to find immediate and long-term shelter, as well as other basic needs. While Red Cross programs and services are free and available to all Monroe County residents regardless of race, gender, age, religion, nationality, sexual orientation or income level, our clients tend to be working families living at or below poverty. Typically, the families are renters, with little or no insurance, who are forced to relocate following the fire. Families often have trouble finding appropriate and affordable housing in a matter of two or three days.

Red Cross services help families bridge the gap between their current resources and the resources they need to recover from a home fire. These services are not available through any other agency in Monroe County and are critical to keeping Monroe County families from experiencing disaster-caused homelessness and financial insolvency following an unexpected disaster.

One-Time Investment –

The American Red Cross respectfully requests operational funds to continue our Home Fire Relief program in Monroe County. Home Fire Relief services in Monroe County are not fully funded by donations from the community, and therefore, we must rely on unrestricted funds raised elsewhere, and fee-based programming to help make up this difference. In light of the COVID-19 outbreak, unrestricted funds raised elsewhere will need to go toward emergency needs, and we will need to raise more funds from local communities to support programs in those communities.

Fiscal Leveraging –

Thanks to 95 Monroe County volunteers, the Red Cross can provide critical programs that meet community needs. The chapter board has prioritized sustainability long-term, which means building volunteer capacity and offering experiences to volunteers that are engaging and meaningful. We rely on the generosity of Hoosiers to deliver vital services to our communities and are working with local companies, individuals and foundations to support ongoing programming. In addition, we work closely with social service agencies, such as Goodwill, Salvation Army, food pantries, township trustees and other groups to help families recover from home fires.

Broad & Long-Lasting Effects –

Upon notification, the Red Cross dispatches trained volunteers to address a family's immediate and basic needs and to offer ongoing recovery casework and assistance to bridge the gap between their current resources and those required for full recovery. Home Fire Relief services most commonly include:

1. Direct financial - Families are provided funds for temporary lodging if needed. In addition, all families receive basic needs assistance to purchase items, such as food, clothing, transportation and other basic needs lost in a home fire. Supplemental assistance is available, if needed, to help families get back into permanent housing.
2. Casework - Once immediate needs have been met, a volunteer caseworker will work with the family to assess additional needs, such as clothing or furniture replacement, utilities connections, prescription medical or medical equipment replacement, and a variety of other needs.
3. Recovery planning - Red Cross caseworkers also help families develop a longer-term recovery plan and identify specific recovery needs, such as making insurance claims, searching for a new home, quoting costs for home repairs, or health and mental health services. Caseworkers work with the family to meet those needs until the family states they have all their emergency needs met.

Outcome Indicators:

- Outcome 1: Provide relief and recovery services to 60 individuals following a home fire or other disaster, so they can return to normal more quickly
 - Outcome 2: 90% of clients state emergency basic needs were met through Red Cross services
 - Outcome 3: 75% of clients state Red Cross services were helpful in recovery
 - Outcome 4: Prevent disaster-caused homelessness in 100% of home fire cases in Monroe County
- We administer an anonymous client satisfaction survey at the close of each disaster case, as well as capture all client information and services rendered through our CAS 2.0 system.

Cost

Amount Requested (*in order of priority*)

1. Home Fire Financial Assistance	\$27,327
2. Compensation	\$20,738
3. Smoke alarms	\$2,130
4. Program Materials	\$56
TOTAL REQUESTED	\$15,000
Other Funds: The application identifies \$30,723 from United Way (\$6,394), Thrasher Trust (\$4,000), Oliver Winery (\$500), Van Buren Twp Trustee (\$1,000) and Individual Donations (\$18,829).	~\$35,251
Total Project Cost	\$50,251

Past SSF Funding

Year	Status	Title	Amount
1996	Denied	1 Day Intensive CPR Training	\$10,080
1996	Denied	Station Wagon	\$11,000
2000	Granted	To convert a van to a mobile supply vehicle for disaster relief	\$1,600
2001	Granted	To purchase tables and chairs for community classroom	\$5,100
2004	Denied	Cabinet, health and safety equipment	\$3,362
2005	Denied	Lighting and electrical renovation	\$2,007
2006	Denied	Disaster: Food, Shelter & Clothing	\$5,000

Staff Comments

City Residents Served – The application indicates that 50 of the 60 persons served by this program will be City residents. An email to Chief Moore confirmed the accuracy of the City residents served.

Need - Vulnerable Population – The application indicates that while the program is free and offered to persons without regard to their household income, their clients are typically renters and tend to be low-income. Please see the “Other Comments” statement in the Application for more on how the program serves At-Risk Populations.

One-Time Investment - Operational Funding – No Well-Developed Plan for Future Funding – The application requests operational funding, but does not provide the required well-developed plan for future funding. However, it does address what it describes as a shortfall due to the COVID crisis that presumably won’t be true in future years: unrestricted funds from elsewhere in the region ordinarily cover this program cost, but are now being used to address the COVID emergency.

Reimbursement Plan – The application indicates that the agency would “need to exceed \$5,000 in staff costs and \$10,000 in financial support” before drawing down JHSSF monies. Note: This probably assumes full-funding of the request.

Application – Missing Material

Year-End Financial Statement for the Agency

Name of Project-

Upgrades to Men’s and Women’s Houses

\$ Amount requested-

\$34,500

City Residents Served/Total Clients Served

125/150 → 83%

Employees:

Full-Time	Part-Time	Volunteers
15	14	13

Mission

Amethyst House provides a foundation for recovery by partnering with individuals, families, and communities impacted by substance-use disorders, offering high-quality residential and outpatient treatment services and guidance for healthy living.

Project Synopsis:

We are requesting \$25,114.50 to upgrade the common areas at our Men’s Residential facility. These funds will allow us to replace rapidly deteriorating tile flooring with more durable, waterproof, vinyl plank flooring throughout the kitchen and dining areas. The living room’s carpet will be replaced as well. Additionally, the countertops, doors, and kitchen drawers need to be replaced, and the walls and cabinets painted. With up to 17 residents living in a house at one time, common area facilities require frequent maintenance, and we hope to improve those facilities in upgrading to more durable materials.

Additionally, we are requesting \$9,385.50 to paint the Women’s House; two adjacent houses comprise the Women’s House, and the costs of painting each of those houses are \$6,082.50 and \$3,303.00, totaling \$9,385.50. Doing so will provide additional protection from the weather, and will help to preserve the siding. Further, in painting the house, we hope to increase the aesthetic appeal of the home in order to create a more welcoming environment for our residents.

Criteria:

Need –

Amethyst House has served Bloomington and the surrounding areas for four decades, and with each passing year we improve our ability to reach those who most need our help. In 2019, we housed 89 men and 61 women in our residential treatment facilities, and provided outpatient treatment services for 276 clients. The majority of our clients are below the 200% poverty level and we prioritize IV drug users, pregnant women and women with dependent children. Indiana has an addiction problem that affects thousands of Hoosiers every year. In order to break the cycle of homelessness, incarceration, or instability that is the reality for many of our clients, we must provide services that allow them to rebuild their lives. All of our clients have a unique treatment plan, and on average, our residential clients stay for 3-4 months. We’ve been fortunate to make significant improvements to our programs in the past with the help of The Jack Hopkins funding initiative, and we hope to continue that trend of improvement in 2020. In doing so, we improve the experience of our clients and increase the likelihood of their reintegration into the community.

One-Time Investment –

The upgrades to the Men’s House will be a one-time investment. Installing durable countertops, flooring, drawers and doors, we expect the common area to be operational for many years to come.

The painting of the Women’s House will be a one-time investment as well. We do not expect to reapply exterior paint for 10 years.

Fiscal Leveraging –

We will use remaining funds from our 2019 spring fundraiser with Beta Sigma Psi for this project.

Broad & Long-Lasting Effects –

For the past 40 years, Amethyst House has provided services for thousands of individuals, many of whom have successfully reintegrated into the community. The benefits of recovery are two-fold; in pulling an individual out of the criminal justice system or homelessness, the community is required to allocate fewer resources to remedy those issues. Additionally, a person in recovery is able to make a meaningful contribution to his or her community, the long-term benefits of which are immeasurable. Our goal is to encourage our clients to be the best version of themselves, to find ways in which they can give back. Our success in doing so depends on the quality of services we provide.

Constant upkeep is required in all of our residential facilities; the Men’s and Women’s houses are older buildings that deteriorate quickly, especially with so many residents living in the same area at the same time. Grants help mitigate the financial impact of required renovations, and free up other funds that can be used to provide services for our clients.

Outcome Indicators:

- Increase curb appeal of Women’s House, increasing the value of the property by up to 10%. Further, in maintaining the appearance of our facility, we improve the value of other homes in the area and create a more welcoming environment for our residents.
- Reduce short-term upkeep and maintenance spending in both houses.

Cost

Amount Requested (*in order of priority*)

1. Men’s House (215 N. Rogers) Common Area Upgrades – replace tile flooring with vinyl plank flooring in kitchen and dining areas; replace drawers, countertops, and doors and paint the walls and cabinets in the kitchen area. (Estimate: \$27,900)	\$25,114.50
2. Women’s House Building #1 (322 W. 2 nd Street) – Painting Exterior (Estimate: \$6,940)	\$6,082.50
3. Women’s House Building #2 (515 S. Madison Street) – Painting Exterior (Estimate: \$3,670)	\$3,303.00
TOTAL REQUESTED	\$34,500
Other Funds: The application indicates that remaining funds from last year’s Beta Sigma Psi’s Dodging Addiction Fundraiser (which won’t be held this year because of the COVID crisis) will make up the difference.	\$4,010
Total Project Cost	\$38,510

Past SSF Funding

Year	Status	Title	Amount
1995	Denied	Start-up funds, office equipment and furnishings	\$20,000
1997	Denied	Transitional Housing for men and women	\$8,557
1999	Granted	New Van	\$10,000.00
2000	Granted	Rebuild foundation of Womens' facilities	\$7,500.00
2001	Denied	Phone, Voicemail, Computer networking	\$5,000
2002	Granted	To help rebuild and expand the men's facility by restoring the historic façade.	\$20,000.00
2003	Granted	To purchase and install a stairway elevator at Men's House facility	\$4,521.00
2006	Granted	To pay for property and liability insurance, utilities, food, and salaries needed to operate the Men's House at 215 North Rogers.	\$8,000.00
2010	Granted	To replace vinyl and carpet flooring in, and purchase three dishwashers for, the Men's and Women's houses.	\$7,860.00
2011	Granted	To purchase and install washers and dryers for men's and women's half-way houses.	\$4,000.00
2012	Granted	Bathroom renovation	\$3,775.00
2013	Granted	To renovate the roof at the men's 3/4-way facility at 416 West 4th Street and to renovate the chimney at the women's residential facility at 322 W. 2nd Street.	\$9,090.00
2014	Granted	To purchase mattresses for all three transitional housing locations; to renovate Men's Halfway House bathroom; and, purchase an energy efficient refrigerator for the Women's Halfway House.	\$9,238.03
2015	Granted	To upgrade and improve the Men's Three-Quarter (3/4) Way House, and to purchase new chairs for the Men's Halfway House	\$19,000.00
2016	Granted	To pay for tree removal at both the Men's 3/4 Way House located at 416 W. 4th and at the Women's House at 322 W. 2nd and to pay for the replacement of the retaining wall at the Women's House at 322 W. 2nd.	\$13,500.00
2017	Granted	To pay for the replacement of two refrigerators at the Men's Halfway House, the repair and refinishing of wooden floors throughout the Men's 3/4 House and the Women's Halfway House, the repair of a retaining wall at the Women's Halfway House and the repainting of the concrete flooring in the Men's Halfway House	\$20,350.00
2018	Granted	Expand and Renovate therapeutic space at men's house	\$16,758.00
2019	Granted	Expand case managers office to increase capacity, flooring for therapeutic space and energy efficient AC unit	\$15,000.00

Staff Comments

Need – Renovations

Note: For the past 20 years, this agency has primarily requested JFSSF grants for repair of its residential facilities and structures, and estimated that the work would lower maintenance costs and last for many years. While only tangential to the request, the Committee may want to inquire when the last time the work had been done and whether it had been funded via JHSSF.

Name of Project-

Artisan Alley After-School Art Camp

\$ Amount requested-

\$3,000

City Residents Served

150/150 → 100%

Employees:

Full-Time	Part-Time	Volunteers
1	1	12

Mission

Artisan Alley is an art cooperative in Bloomington, Indiana, that provides affordable creative resources such as workspaces, classes, tools and equipment, and exhibition opportunities for the regional art community.

By providing these resources, Artisan Alley connects local artists with the city as a whole and adds cultural value by emphasizing artistic education and exploration in accessible ways.

Project Synopsis:

We are requesting \$3,000 to fund our newest program, the Artisan Alley After-School Art Camp.

Starting August 1, Bloomington youth can join us Monday-Friday from 3-6pm for an after-school program focused on arts education. With daily objectives, qualified instructors, and a relaxed and creative environment, our art camp will offer a unique artistic experience that is both fun and educational.

There is a need in the Bloomington community for both affordable after-school programs and affordable arts education. We are seeing an increasing de-emphasis on arts education in schools, but studies show that the arts have numerous intellectual and emotional health benefits.

At Artisan Alley, our mission is to bring the arts to the community in accessible ways, and this is a program we feel very strongly will work.

The grant funds will be used to purchase the materials required to start the camp, start our second round of marketing (our first round was for the pilot program, which shut down after one day in due to COVID-19), and to pay the teachers for the first month of work.

Criteria:

Need –

Finding affordable after-school care is an issue in the Bloomington community, especially for low-income families. The Service Community Assessment of Needs said that in 2010, 33% of all households were having major difficulty finding affordable day care, while over 50% of low-income households said it was either a major or a minor problem.

Our camp addresses this directly. We’re partnered with Hoosier Hills Food Bank to provide healthy snacks, and along with our low ticket price, we accept SNAP and have scholarship programs in place.

One-Time Investment –

This is a pilot program for us. We did a soft launch in March for one family, which lasted exactly one day before closing due to COVID-19.

However, there is still much to be done. When we have a full roster of children, we need to ensure we have enough supplies—everything from one-time computer programming purchases to notebooks, paper, paints, and the like—to get the program started.

In addition, we need to begin marketing in preparation for the new school year. We understand that parents want to register sooner rather than later, and if we don't get the ball rolling on it soon, we will miss our chance.

Finally, we have to pay two instructors for their time—they are developing the programming and will be at Artisan Alley three hours a day Monday-Friday. Once the program gets rolling, the ticket purchases are affordable enough for low-income families to participate in the program, but high enough that the program will be self-sustaining, but we want to ensure that the first month is covered.

Fiscal Leveraging –

The grant funding we received from the Indiana Pacers allowed us to make physical alterations to our classroom spaces and start marketing for the camp. We “child-proofed” all the rooms and started our social media advertising push.

Our volunteers spend time helping with the child-proofing – installing cubbies, finding new tables and chairs, repainting, etc.

Broad & Long-Lasting Effects –

This service is a necessity for the Bloomington community. There is a market for affordable and accessible childcare, especially among parents who work afternoons and evenings, and we have the space, staffing, and resources to do just that.

Our camp is an effective supplement to early childhood education. Numerous studies have shown that teaching children to explore and create artistically has a significant impact on intellectual and emotional development, but currently, the public-school system is not doing enough. Our program allows kids to meet other artistic kids outside of school and participate in a fun and educational experience that is not provided by traditional schooling.

By making the camp affordable to all of Bloomington's youth, we can ensure that the arts reach every facet of our community.

Outcome Indicators:

As we do with all our programs, we regularly check in with parents and students for feedback. We use this to shape our programs, both current and future, and to determine what community needs Artisan Alley can fill.

Cost

Amount Requested (*in order of priority*)

1. Classroom Materials – Computer Programs, Paints, Paper, Molding Clay, etc.	\$1,000
2. Second Marketing Push – Social Media Advertising, Radio, and Flyers	\$1,000
3. Paying 2 Teachers for the first month of work.	\$1,000
TOTAL REQUESTED	\$3,000
Other Funds: Indiana Pacers Grant (\$2,500) and Artisan Alley Funds (\$4,500)	\$7,000
Total Project Cost	\$10,000

Past SSF Funding

Year	Status	Title	Amount
N/A	--	--	--

Staff Comments

Need – After-School Activity – The application identifies the need for after-school activity. In regard to serving low-income youth, it mentions a scholarship program, which the Committee might want to know more about, and its “low”, but unstated, “ticket price,” which the Committee could determine. The Committee may want to explore what transportation is being arranged for this program.

COVID-19 – The application mentioned that a “soft launch” was cancelled this Spring due to the COVID-19 emergency, but that the program is preparing to start on August 1, 2020.

Outcome Indicators – While the application mentions a means for measuring Outcome Indicators (regular contact with parents), it does not provide any indicators.

Name of Project-

Strategic Planned Sustainability and Growth

\$ Amount requested-

\$30,000

City Residents Served/Total Clients Served

750+ (Total clients listed is 250+)

Employees:

Full-Time	Part-Time	Volunteers
5	1	300

Mission

Mission Statement: To create and support one-to-one mentoring relationships that ignite the power and promise of youth.

Vision Statement: All youth achieve their full potential

Accountability Statement: By partnering with parents/guardians, volunteers and others in the community we are accountable for each child in our program achieving:

- Higher aspirations, greater confidence, and better relationships
- Avoidance of risky behaviors
- Educational success

Project Synopsis:

Big Brothers Big Sisters is requesting \$30,000 to pay for the partial staff salary of our newly implemented "Development Associate" position and hiring a professional development consultant to work with our board to create a strategic plan to create sustainability to support the children in the BBBS program. In the immediate, this consultant will develop a plan to recuperate losses from our annual Bowl For Kids' Sake event.

The recent implementation of our "Development Associate" position coincides with our efforts to make Big Brothers Big Sisters of South Central Indiana grow, be more sustainable and reach more children to serve. The position itself aims to aid in fund development along with our Executive Director, acquiring resources, and building relationships with members of the community that understand the importance of our mission. In addition, we plan to hire a consultant to meet with members of our Board of Directors and staff to develop a strategic plan to increase the sustainability and growth of the mentoring program.

This collaboration will directly benefit child and volunteer recruitment by increasing outreach and training. This collaboration would also directly increase the number of matches that we would be able to make and increase the impact we have on the community's youth. The increase of matches being made impacts the community in creating strong, young leaders that will succeed academically, socially, and will grow into successful young adults that give back to the community.

Criteria:

Need –

Youth in Monroe County without supervision or a trusted adult in their life are likely to engage in unhealthy or undesirable behaviors. BBBSSCI provides opportunities for academic support, positive social interaction with a role model, physical activity, and developing talents and interests. To continue making life-long impacts on our community's youth it's vital that BBBSSCI can develop sustained support through donors. To reach these benchmarks consistently it is imperative that BBBSSCI can fund the Fund Development position to create sustained income and introduce BBBSSCI to a larger and consistent donor base.

Approximately, 80% of BBBSSCI revenue comes from events/fundraisers. According to research, individual donations should be the top source of income for nonprofits and make up 70 percent of all giving. We identified the dependence of events/fundraisers in 2019 and concluded funding a full-time development position is vital for BBBSSCI to continue our mission. The most effective way to increase our individual giving and develop an increase in major gift donors is by adding a concentrated development associate. The suspected loss of revenue from Bowl For Kids' Sake (our largest annual fundraiser) caused by COVID-19 confirms the need for this position.

One-Time Investment –

BBBSSCI seeks a one-time investment from the Jack Hopkins Social Service Funding to provide funding for partial staff salary and a consultant.

We are implementing new roles and responsibilities to our "Development Associate" position. These tasks will directly affect the growth of fund development, child and volunteer recruitment, and sustainability at BBBSSCI for the long term. The hiring of a consultant will also be able to increase the effectiveness of our program to reach more supporters to in result create an impactful mentoring program for our "Littles."

Fiscal Leveraging –

Adding the Development position and strategic plan through the consultant, we will reach new supporters that will realize the impacts of BBBSSCI. By reaching a larger supporter base we will grow the BBBSSCI program that will have a direct impact on our community's children. We will work closely with our match support specialist to engage current volunteers and reengage alumni thus increasing BBBSSCI's supporter base. In addition, we will be following the new development plan as a result of working with Valarie Pena Consulting. Combining the new position with a professional strategic plan will allow BBBSSCI to serve more children.

Broad & Long-Lasting Effects –

Obtaining a clear and balanced funding source is crucial for the sustainability of the agency. The long- term impact from BBBSSCI on children is consistent and continues despite any external factors, including outbreaks such as COVID-19. BBBSSCI prides itself on not only helping in the immediate but being a true force for change in the life of children for the long-term. Our average match length is nearly 27 months and many matches continue their relationship post graduation, a true testament to the long-term impacts from BBBSSCI.

BBBSSCI is a mentoring program that pairs adult volunteers with children aged 6 to 18 years to ignite the power and promise of youth that we serve. BBBS has an extensive infrastructure, including intense volunteer screening, match criteria, and ongoing supervision. As a result, BBBSSCI can create impactful, long-term mentoring relationships by developing successful young adults who will give back to our community. For example, 90% of children feel more confident in themselves, 88% maintained or improved their grades, and 99% have shown reduced risky behaviors. In order to be able to provide these outcomes for the community we need to be able to have a stable donor base.

Outcome Indicators:

Short term indicators would be tracking new relationships with potential funders, new grant opportunities, individual donors, and positioning ourselves with the ability to decrease our dependency from events. We realize this shift will take more than just one year, however with a 3-5- year strategic plan in place we will better position ourselves in the future. BBBSSCI also intends on measuring the number of new volunteers, children enrolled, and matches made in order to track the outcomes of funding being provided for our agency.

Cost

Amount Requested (in order of priority)

1. Tyler Garzinski Salary, Development Associate	Portion of \$45,000
2. To recoup lost revenue from Bowl For Kid’s Sake fund-raiser cancelled due to COVID-19. <i>Note: Application does not allocate where this lost revenue would be spent.</i>	Portion of \$80,000
3. Cost of board strategic development consultant, Valerie Pena Consulting.	Portion of \$2,500
TOTAL REQUESTED	\$30,000
Other Funds: Not identified	~\$97,500
Total Project Cost	\$127,500

Past SSF Funding

Year	Status	Title	Amount
1995	Granted	To purchase and install windows and doors for its facility	\$4,800.00
1999	Denied	For Capital grant.	\$50,000
2000	Denied	For long-range business and growth plan.	\$20,000
2000	Granted	Purchase a server, related equipment, and software to implement Phase I of its long range service plan	\$9,500.00
2001	Granted	Salary of Partnership Coordinator for a multi-year Capacity Building project	\$8,779.00
2002	Granted	To reconfigure and repair the roof and restore water-damaged areas at 418 South Walnut.	\$3,623.00
2003	Granted	Congregation Volunteer Recruitment Project	\$11,904.00
2004	Granted	Bookend Bigs	\$4,500.00
2005	Granted	To purchase BlackBaud Sphere in a Box website software and associated set up and training fee for use by agency.	\$5,000.00
2006	Granted	To provide salaries, utilities, supplies and other operational costs for the One-to-One child mentor program.	\$8,109.00
2007	Denied	Volunteer Program	\$5,215
2008	Denied	Bookend Bigs.	\$7,905
2010	Granted	One-to-One Youth Mentoring	\$2,900.00
2011	Granted	To support a Match Support Specialist position in our One-to-One (OTO) Mentoring Program.	\$7,000.00
2012	Denied	Relocation Project	\$10,000
2013	Granted	To finish the basement of the new facility at 807 North Walnut to better meet their needs	\$25,600.00
2014	Denied	One-to-One Youth Mentoring	\$25,0000
2015	Granted	To purchase computer equipment for recruitment and training initiative	\$10,300.00
2018	Withdrawn	To pay for Program Manager and program expenses for Girl’s Inc.’s Teen Outreach LEAP Program	\$7,260
2019	Denied	Bigs with Badges Program	\$24,000

Staff Comments

City Residents Served / Total Clients Served – The application lists 750 City residents served of a total of 250 clients for the project. The Committee may want the agency to clarify these numbers.

Need – This question is intended for agencies to describe how their services serve an important need in our community. This application addresses the need of the agency: in this case, a need to re-orient financial support from fund-raisers to individual donations (via funding a new position) and to focus the board on strategic planning (via a consultant).

Project Costs – Partial Funding - Priorities – This part of the application and summary is intended to inform the Committee on the allocation of funds in the event of partial funding. The application requested \$30,000 and indicated the agency could go forward with partial funding. However, only two of the three listed priorities - #1) Development Associates salary (\$45,000) and #3) contracting with a consultant to facilitate strategic planning by the board (\$2,500) - are for costs, which in this case deal with bolstering financial assistance in the future. The middle priority - #2) was a request to recoup *lost revenue* from the Bowl for Kid's Sake fund-raiser (\$80,000), which was cancelled due to the COVID-19 outbreak – does not indicate where that allocation should be spent. Absent the Project Budget (see below) and given the general request for help with a shortfall, the Committee may want more information on where agency would want the grant allocated.

Application – Missing Document(s)

RKB – Project Budget

Name of Project-

921 W 9th St

\$ Amount requested-

\$7,000

City Residents Served/Total Clients Served in 2020

0/0

Employees:

Full-Time	Part-Time	Volunteers
	1	

Mission

Bloomington Cooperative Living is a housing cooperative and 501(c)(3) non-profit in Bloomington, Indiana whose mission is (1) to provide affordable, communally oriented and democratically governed housing to approximately 45 residents spread across three houses and (2) to work to expand our capacity to provide affordable housing to the local community through new housing projects.

Project Synopsis:

BCL is engaged in an ongoing effort to purchase and renovate a property located at 921 W 9th St, with the goal of converting it into a fourth communal home. We have sought and obtained support from the Near West Side Neighborhood Association, who have stated their desire to see a multi-generational communal home in their neighborhood. The house has stood vacant for several years, and has had difficulty finding a buyer given the cost of necessary repairs to the home, which is presently uninhabitable. The location is ideal for our members as it is close to downtown, the B-line, bus routes and a community garden.

As a part the effort to turn 921 W 9th St into a communal home, BCL is requesting \$7,000 to cover the cost of replacing the roof. An appraisal conducted November 1st 2018 found that the roof needs to be replaced, and the \$7,000 price tag is based on an estimate that has been provided to us by our general contractor and that is included as a part of the application.

Criteria:

Need –

Bloomington is currently undergoing a serious and persistent shortage of affordable housing. SCAN classifies households that spend more than 30% of their income on housing as cost-burdened and indicates that 29% of homeowners with a mortgage and 70% of renters in Monroe County exceed this threshold. It states that the estimated monthly rent in Monroe County is “higher than any of the surrounding counties and \$43 more than that of the state”. A report published in 2019 by the National Low-Income Housing Coalition lists Bloomington as the most expensive place to live in Indiana.

The Consolidated Plan adopted by HAND identifies “assist[ing] with the cost of creating affordable housing units” as one of the strategies that is to be utilized to “promote affordable housing” in Bloomington. The average monthly rent in a BCL house is \$400, which is \$361 less than the average rent for a studio apartment and \$192 less than the average for a two-bedroom split between two residents in Bloomington. All BCL houses are located on bus routes and within a 20 minute walk of downtown. Further, communal food purchase/preparation and utilities/household supplies dramatically decrease member expenses. 40 out of 45 BCL residents presently qualify as low- or very low-income in Bloomington.

One-Time Investment –

We are seeking funding to cover a part of the capital cost associated with the 921 W 9th St development project.

Fiscal Leveraging –

(blank)

Broad & Long-Lasting Effects –

The major long-term benefit of this project is that, once completed, it will result in an additional 18 units of affordable housing in Bloomington. These are units that will remain affordable and that will become a permanent part of Bloomington’s housing stock. A second long-term benefit is that a property in one of the core neighborhoods that is currently vacant and in disrepair will be renovated and functional. Our hope is that it will not only be functional but also an asset to the neighborhood, and we have a strong working relationship with the Near West Side Neighborhood Association about how we can work to achieve this. Finally, once completed, this project will position BCL to plan and carry out additional projects of this kind in the future.

Outcome Indicators:

- Installation of the roof will be completed within 6 months of the receipt of funds.
- The renovation phase of the 921 W 9th St project will be completed and 18 units of affordable housing will be made available to the local community beginning August 1st 2021.
- Once the house located on the property is renovated, BCL will take the appropriate steps so that it is occupied by residents who have undergone a membership application process by no later than April 15th, 2021.

Cost

Amount Requested *(in order of priority)*

1. Roof	\$7,000
TOTAL REQUESTED	\$7,000
<i>Total Project Cost</i>	\$7,000

Past SSF Funding

Year	Status	Title	Amount
N/A	--	--	--

City Residents Served/Total Clients Served – 0/0 – According to the Long-term Benefits and Outcome Indicators (above), this project would begin providing 18 units of affordable, cooperative housing in August 2021.

Fiscal Leveraging – Blank – The application offered no information under the Fiscal Leveraging criteria. However, follow-up questions from the Committee may reveal in-kind and other contributions that have counted toward this criteria in the past.

Reimbursement Requirement – JHSSF grants are provided on a reimbursement basis. Under Outcome Indicators (above), the applicant indicates that “the roof will be completed within 6 months of receipt of funds.” In the event the Committee funds this project, it should determine whether the applicant has capacity to pay for the project and seek reimbursement and, if not, what may be done about it.

Missing Application Material

RKB – No Project Budget or Estimate included with application.

Note: The Project Synopsis (above) refers to an estimate from a general contractor in 2018 that was to be included in the application.

Name of Project-

Continued operations of the Boys & Girls Clubs of Bloomington through Community Emergency Relief Programs

\$ Amount requested-

\$24,000

City Residents Served

3,100/ 3,400 → 90%

Employees:

Full-Time	Part-Time	Volunteers
23	103	575
<p><i>“*These numbers are pre-Coronavirus operations. Currently we have had to put 2 full-time staff and all part-time staff on furlough. We have dropped the hours of 4 full-time staff from 40 to 15 a week. We have very few volunteers working with the program at this time – roughly 10.”</i></p>		

Mission

The mission of the Boys & Girls Clubs of Bloomington (BGCB) is to empower all young people, especially those who need us most, to reach their full potential as caring, productive and responsible citizens. Club programs build character and strengthen life skills while providing hope and opportunity through accessible programming made possible by low membership dues (\$20/year), transportation from school to clubs, and programs such as cooking, drama, tutoring, fencing, etc. BGCB meets the needs of the community by providing well-rounded afterschool programs that support the goals of the city and needs of its parents. Currently BGCB is meeting the needs of our community by planning to begin providing the Community Emergency Relief Camp (CERC) for children ages 6-12 of essential workers (nurses, lab techs, etc.) starting April 20th, providing weekly food and supply deliveries to more than 40 families representing over 100 kids (growing!), and offering virtual programming.

Project Synopsis:

BGCB is requesting \$24,000 to continue operations through Emergency Community Relief Programming.

This programming includes, but is not limited to:

1. the Community Emergency Relief Camp (CERC) for children ages 6-12 of essential workers (healthcare workers, key grocery store employees, etc.);
2. delivery of much needed food and essential supplies to more than 40 Club families representing over 100 kids - and this number is growing each week;
3. virtual programming, including tutoring to ensure kids do not fall behind in their schooling during this difficult time; and,
4. maintaining operations at a level that will allow the Club to re-open when the Coronavirus crisis is over despite significant revenue losses, such as, postponing two of BGCB’s three largest fundraising events (a projected loss of \$105,000), suspending collections of government grant funding that requires on-going operations to receive reimbursements (a projected loss of \$55,000), and the early cancellation of the Club’s “Our Kids” and “Big Hearts” Annual Campaigns (a projected loss of \$95,000).

Criteria:

Need –

The SCAN (2012) explains that the economic and social challenges faced by many of Bloomington's youth limits their access to essential programs: "Access to appropriate health services and promoting healthy habits in youth and teens is critical to preventing chronic health conditions...almost half of children and teens age 6 to 17 are engaged in less than 5 days of vigorous activity in a week." BGCB addresses Strategy 4 and 5 of the 2015-19 Consolidated Plan by being a community resource working to create a better quality of life for all citizens of Bloomington, especially during this crisis. According to the 2015-19 Consolidated Plan, BGCB is addressing all items of Strategy 5, as the Club serves low income individuals/families, provides a safety net for community members in need, and provides valuable services to improve quality of life. Club programs address "Anti-Poverty Strategy #4" (91.215j) through "goals/policies that aim to reduce the number of poverty level families by providing resource to overcome poverty and by meeting a priority non-housing community need through youth services". Furthermore, as listed in Strategy 4, BGCB will "continue to cooperate with other local funders on anti-poverty strategies, such as the United Way of Monroe County".

One-Time Investment –

As this is acting as bridge funding to get the Boys & Girls Clubs of Bloomington through this unprecedented crisis, this is a one-time request. As operations resume, funding will return to its pre- Coronavirus levels and ongoing funding will come from usual operational sources to cover these expenses.

Fiscal Leveraging –

Jack Hopkins funds will help the Club leverage other funders to provide bridge funding for continued operations. Corporate funders like IU Health, Cook, and others want to see a collaboration of community support for the Club's Community Emergency Relief programming and funding from Jack Hopkins would show that. Funding from Jack Hopkins would also show other funders like, United Way and the Community Foundation, that they are not sole funders to provide BGCB with the bridge funding needed to keep up emergency operations and work towards a path of re-opening for in-person programs when the time is right.

Broad & Long-Lasting Effects –

There are sweeping long-term benefits of the Club continuing to provide essential services to families and kids in need during this crisis, provide the Community Emergency Relief Camp, and maintain its professional staff.

Long-term benefits for the food/supply delivery program are that families do not go hungry or without essential items during this critical time. This will allow them to spend their limited resources on medications, rent, utilities, and other expenses.

Long-term benefits for virtual programming include support for parents, connection for youth with their Club friends and adult mentors, homework help, mental health support for youth, etc.

Long-term benefits of the Community Emergency Relief Camps are that essential workers can get back to work, which stimulates our local economy, which helps support local business and keeps people employed.

Long-term benefits of the Club continuing to operate and employ its full-time professional staff are that the Club will be positioned to re-open and provide services to everyone in need as this COVID-19 crisis begins to dissipate. The Club will be able to operate from a position of strength if it can retain its full-time staff and support those who will be in need in the wake of this crisis.

Outcome Indicators:

This bridge funding will allow the Club to maintain its level of current Community Emergency Relief operations by continuing to provide food/supplies to families in need, virtual programming, and the Community Emergency Relief Camp. Indicators will include people who have access to these emergency services who otherwise would not have.

Metrics the Club will track include:

1. the number of families/kids receiving essential food, supplies, and emergency financial assistance during this time;
2. the number of essential workers who can go back to work that otherwise could not have; and,
3. the number of Club staff who remain employed.

Cost

Amount Requested *(in order of priority)*

1. Funding for continued operations of the Boys & Girls Clubs of Bloomington – including food/supply distribution to families and virtual programming	\$14,000
2. Staffing for the Community Emergency Relief Camps	\$10,000
TOTAL REQUESTED	\$24,000
Program Costs and Other Funds: <i>Please see the Proposed Budget for more detail on costs and Project Costs and Fiscal Leveraging for more on source of other funds.</i>	~ \$387,500
Total Project Cost	\$412,500

Past SSF Funding

Year	Status	Title	Amount
2006	Granted	To pay for staffing, supplies, food, and rent for the Crestmont Youth Camp.	\$8,160.00
2007	Denied	Camp Rock Facility Improvements	\$93700.00
2008	Granted	To purchase a minibus for the transportation of children	\$17,000.00
2009	Granted	To help pay for salary and benefits for Unit Director at Crestmont site.	\$14,257.14
2010	Granted	To purchase bicycles and equipment for the Club Riders Program	\$3,567.14
2011	Granted	To pay for salaries for the Crestmont Boys and Girls Club.	\$12,000.00
2012	Denied	Teen Career Development Initiative	\$13,375.00
2013	Granted	To purchase, paint, and license a “gently used” full-size, 71-person school bus” to help operate the Boys and Girls Club transportation program.	\$25,000.00
2014	Granted	To pay for salaries and benefits for the Unit Director and Program Director for the Crestmont facility at 1037 N. Summit Street.	\$23,270.00
2015	Granted	To replace the flat roof of a recently purchased building at 803 North Monroe Street, in the heart of the Crestmont Community.	\$25,000.00
2016	Granted	To cover renovation costs of a two-story section of a Boys and Girls Club building located at 803 North Morton Street	\$19,000.00
2017	Granted	To purchase chairs and tables for the New Crestmont Club	\$15,000.00
2018	Granted	Furnishings for Lincoln Street Unit	\$27,000.00
2019	Granted	Site preparation for new outdoor recreational space	\$9,000.00

Staff Comments

Agency requests \$24,000 in bridge-funding due to Covid-19 Emergency and:

- Estimates significant revenue losses of \$255,000;
- Made adjustments to their services to include food and supply delivery to families of Club members, and Community Emergency relief Camps for families of essential workers (via virtual pod-programming);
- Has greatly reduced staff and volunteers (but intends to be ready to bring them back after the emergency abates); and
- When that occurs, anticipates return to normal operations and funding.

(Please see Other Comments for details on emergency programs)

Name of Project-

Trauma Expansion Grant

\$ Amount requested-

\$22,666

City Residents Served

275/300 → 92%

Employees:

Full-Time	Part-Time	Volunteers
10	1	13

Mission

Trauma Expansion Grant

Catholic Charities Bloomington (CCB) seeks to expand our capacity to serve the current increased demand in mental health services and the anticipated increase in demand for services for those indirectly and directly affected by the coronavirus. The effects of the pandemic on economics, family structure and life, existing mental health issues, and systemic issues such as poverty, unemployment, and child welfare will continue into the foreseeable future.

1. Increase the capacity of CCB to provide mental health services by 100 individuals and families and 1000 sessions.
2. Increase the capacity to treat trauma in our community and to collaborate with other nonprofit agencies by providing services on site.
3. Increase access to services and support by offering different types and levels of care.

Project Synopsis:

In order to address the growing need for access to mental health care and in response to the coronavirus and the drastic changes that have disrupted many lives, CCB is requesting a one-time investment of \$22,666 in bridge funding to hire an additional therapist, and also provide EMDR training. Many people are experiencing grief, fear, anxiety, and loneliness at unprecedented levels, and we are experiencing increased requests for services. Even before the COVID-19 pandemic, CCB was already maxed out in our capacity to accommodate more individual and family therapy sessions. Now more than ever, CCB needs the addition of another therapist who works with both adults and children in order to accommodate the increased need for therapy sessions in our community. In 2019, 65% of our clients had Medicaid insurance or are on a sliding fee payment plan. Of the 220 Medicaid and self-pay clients, 176 clients are children. Our clients do not qualify as having severe mental health issues or active substance use disorders, so therefore they are not appropriate fits for Centerstone. Therefore, CCB is the main provider in the area treating this gap population. The new therapist funded through this grant will help us treat more individuals in this demographic and will provide Telehealth services to clients for the remainder of the stay at home orders and beyond.

Criteria:

Need –

The Community Survey in Bloomington’s Housing and Neighborhood Development’s 2015-2019 Consolidation Plan (p.54) ranked mental health and related services as the most critical need for our community. According to SCAN 2012 a significant number of households, particularly with lower incomes, report that stress, anxiety and depression negatively impact their lives (p.105) Additionally, the Client Challenges Survey in this report showed that a significant number of households cannot pay for counseling.

The national Substance Abuse and Mental Health Services Administration (SAMHSA) Disaster Distress help line saw a 338 percent increase in calls in March of 2020 compared to February 2020. Additionally, the Kaiser Family Foundation reports that of the Americans

polled, 1 in 5 people stated that the coronavirus pandemic has had a “major impact” on their mental health. Those numbers were the same across gender and ethnicity lines, and that survey was done in early March, before many Americans were even ordered to shelter in place. Those in the field are beginning to prepare for what will likely be an increase in mental illness and risk of suicidality for teens and adults directly correlated to isolation, as noted in The Chicago Tribune. Nationally and locally, the prolonged quarantines, isolation from loved ones, deaths of family members, loss of social outlets and absence of recovery meetings will spell a greater demand for counseling services, as we are already beginning to see.

“Commentary: Chicago Forward-For teens, isolation during the pandemic can trigger mental health issues”, Joel L. Rubin.

<https://www.chicagotribune.com/opinion/chicago-forward/ct-edit-chicago-forward-coronavirus-youth-vulnerable-mental-health-20200410-x5zrkbyudza23bmt3ifti2hz6m-story.html>

One-Time Investment –

The proposed project meets the bridge funding requirement, making it a one-time investment. For all of our therapists, there is a length of time while they are being trained and on-boarded where they have not yet met their productivity levels. This of course is due to the limited number of clients that a starting therapist will see as they learn the ropes of a new agency. However, once we hire a therapist with this funding, they will begin working to develop a caseload of clients and to become paneled with the many kinds of insurance companies we are able to bill. Once the therapist begins to carry a consistently full caseload, at around 5 months, there will not be a need for this bridge funding. This is due to the number of clients seen and the reimbursement we receive from insurance companies. These reimbursements will “pay for” the individual therapist’s salary.

Fiscal Leveraging –

Our agency is a training site for graduate students in the mental health field, and we have had a very strong group of interns this past year. In response to the pandemic, we are applying for a FEMA grant to run a COVID-19 mental health support line managed by our current interns. We will be able to pay them for their time working those warm line shifts. The Trauma Expansion Grant project would allow us to hire one of our student interns in May to work full-time to help us expand services for clients affected by COVID. Between hiring one of our students full time and running a separate warm line, we ideally will be expanded our service capacity to our community.

Broad & Long-Lasting Effects –

While we are of course focused on the immediate crisis of COVID-19, our country was facing a growing mental health crisis and demand long before the pandemic. In particular, our client base, or those who fall in the gap area for both insurance and treatment need, have been alarmingly disrupted by the pandemic and the economic fallout. Not only have some of our clients lost their jobs, but many are at home in less than nurturing home environments, many are elderly who are panicked about contracting the virus while also dealing with chronic loneliness, and still more are forced to go into an “essential” business in order to ensure they receive a paycheck. The entire structure of our world has flipped on its head overnight, exposing existing challenges with depression, anxiety, OCD, addiction and recovery, child abuse and neglect, domestic violence; the list goes on. The heightened collective anxiety and desperation to meet basic needs has exacerbated existing mental health challenges, provoking some individuals to reach out to our office for mental health care.

Due to the demand increase, we need a new full time therapist in the short term to immediately beginning serving clients. One therapist can see between 25 and 30 clients in a week time frame. Long term, we know that the effects of the pandemic will linger as the economy rebuilds and people begin to return to work and children begin to return to school. At times of great transition, children and adults alike display shifts in their behaviors, some of which are problematic and decrease quality of life. Having another therapist on staff will help us keep up with the demand for therapy which will continue late into next year.

Outcome Indicators:

1. Catholic Charities Bloomington will expand our trauma informed services to an additional 25 sessions per week.
 - a. Along with the additional sessions at the CCB office, an additional therapist will allow us to partner with other nonprofits to provide therapy sessions for their staff and clients. Such partners will be Boys and Girls Club, New Hope for Families, Fairview School, and Monroe County United Ministry.
 - b. An additional therapist will be trained in EMDR therapy, a modality that can be used for both children and adults. Thus, the new therapist will be a versatile addition to our staff.
2. We will measure the improvements in mental health and behaviors of both adults and children on a monthly basis.
 - a. Parents and caregivers will report they feel more capable of parenting.
 - b. Families will report fewer emotional and behavioral problems at home and school.
 - c. Individuals who have lost their jobs due to the pandemic will be given tools to cope with their grief, and encouragement and support to look towards their future.
 - d. Adults who are working from home or who are unemployed will report that they have made the transition back to on-site work or new employment.

Cost

Amount Requested (*in order of priority*)

1. Five months of therapist salary and benefits @ \$4,333	\$21,666
2. Eye Movement Desensitization and Reprocessing (EMDR) Training	\$1,000
TOTAL REQUESTED	\$22,666
Other Funds: Laptop (Archdiocese) and Telehealth Fee (\$50/month)	\$2,500
Total Project Cost	\$24,166

Past SSF Funding

Year	Status	Title	Amount
2006	Denied	Latino Outreach	\$4,800
2010	Granted	To pay for start-up costs for the Incredible Years Social Skills Training Program described in the agency’s application.	\$8,894.25
2013	Granted	To train up to three therapists in, and buying equipment for, a counseling model entitled Theraplay.	\$4,775.00
2014	Granted	To pay for the following components of the Improving School Performance at Fairview (School) Through Mental Health Services	\$12,625.71
2015	Denied	To fund it’s pilot program, Identifying the Mental Health Needs of Senior Citizens in Bloomington,	\$3,000
2017	Granted	To purchase specialized supervision and training for play therapy, increase available weekly play therapy house, and purchase Positive Family Coaching to assist parents.	\$7,175.00
2018	Granted	Trauma-Informed Care Project	\$13,000.00
2019	Granted	Expand agency capacity for trauma treatment services	\$13,479.00

Staff Comments

Need – COVID-19 – The application cites multiple sources for the major adverse impact COVID-19 will have on the mental health of individuals.

One-Time Funding – Bridge Funding – This application argues that the costs for the new position will be absorbed via gradual attainment of a full caseload and the accompanying insurance reimbursements. Please see the Other Comments section of the application for a statement on this agency’s ability to keep staff initially funded by JHSSF.

Name of Project-

Kinser Flats Permanent Supportive Housing – Security Communication System

\$ Amount requested-

\$44,750

City Residents Served

80/80 → 100%

Employees:

Full-Time	Part-Time	Volunteers
984	201	150

Mission

Centerstone’s Mission and Noble Purpose is delivering care that changes people’s lives. Centerstone is the community mental health provider in South Central Indiana that offers a full array of behavioral health services that include 24-hour Emergency Services; Adult, Child & Family Outpatient Services; Residential Housing; Medical/Psychiatric Services; Employment Services; Community Support Services, and SUD Recovery Services. For more than 50 years, Centerstone has been the core provider of behavioral health and addiction services available to all citizens of all ages, levels of need and walks of life in Monroe County and the surrounding communities. We provide the opportunity for recovery and health through research-based mental health and addiction therapy, treatment, technology, research, outreach and education to enable an individual’s recovery and strengthen their resilience. Each year in Indiana, 30,000 adults, seniors, adolescents, children and their families receive treatment for behavioral health and substance use disorders through Centerstone programs. In 2019, Centerstone served over 4,900 Monroe County residents.

Project Synopsis:

Centerstone is requesting \$44,750 to support the purchase and installation of a comprehensive security camera and communications system in our new Kinser Flats residential location. Kinser Flats is a 50-unit Permanent Supportive Housing project in Bloomington, consisting of 12 two-bedroom family units and 38 one-bedroom units for persons experiencing homelessness with substance use disorders or substance use disorders with co-occurring mental illness. By targeting this population we address a major barrier of accessibility to permanent supportive housing (PSH) for HUD-defined homeless persons with opiate and other substance use disorders (SUD). This SUD-PSH project will utilize the Housing First model to include harm reduction and eviction prevention practices.

For many, the feeling of safety is a precursor to sustained recovery. Residents who feel safe are more able to support others, be supported, and fully participate in the community. Architectural design and technology must provide clear and constant oversight of the premises. A visual security system is vital to maintaining a recovery-conducive social environment in which any issues identified by residents or staff are monitored and addressed immediately.

Criteria:

Need –

Monroe County is identified as a top priority in the state due to substance abuse, based on consumption and consequence data for substances including alcohol, marijuana, cocaine and heroin, methamphetamine, and prescription drugs. In addition, Monroe County specifically is a priority area for the need to address prescription drug abuse and heroin abuse. Monroe County (22.1%) exhibits a higher percentage of heroin use at treatment admission compared to the state (18.6%). The 2017 Region 10 Point-In-Time Homeless Count documented 333 homeless individuals in Monroe County with 42 persons identified as adults with a substance abuse disorder and 56 adults identified as having a serious mental illness; currently our region has 0 units of Permanent Supportive Housing targeting homeless persons with SUD. The Executive Summary of the City of Bloomington 2015-2019 Consolidated Plan Amended lists three community goals with the first being development of “Decent housing includes helping

homeless persons to obtain appropriate housing... and increasing the availability of housing that is affordable... Decent housing also includes increasing the supply of supportive housing for persons with special needs..."(p.1).

One-Time Investment –

Equipment and labor funded by the Jack Hopkins SSF is a one-time, initial investment that will be utilized to establish the Kinser Flats Security Communications System. Once installed, this equipment will continue to provide safety benefits to Kinser Flats residents, staff, and guests for many years. Installation plans provide resources to accommodate up to 45 camera placements should additions be required in the future.

Fiscal Leveraging –

Centerstone leveraged \$10,805,478 for the development, land, and construction of the 50-unit Kinser Flats apartments through City, state, and federal sources, matched with private financing, including the first investment facilitated through the City of Bloomington’s new CDFI-Friendly Bloomington (CFB) initiative, connecting local investment opportunities with community development finance institutions (CDFIs).

Old National Bank provided the construction loan and sponsored a \$500,000 Affordable Housing Program award from Federal Home Loan Bank-Indianapolis; Indiana Housing & Community Development Authority awarded a \$500,000 Development Fund loan and \$1,100,786 in Low Income Housing Tax Credits (LIHTC); and City of Bloomington HAND awarded \$175,000 in HOME funds.

Broad & Long-Lasting Effects –

Each participant served will either maintain safe, affordable, permanent housing in the program indefinitely or move on to another permanent housing situation. Each participant will obtain, maintain, or increase income while in the project. Each participant will apply for health insurance and other mainstream benefits they might qualify for. Each participant experiencing substance abuse disorders or substance use with co- occurring mental illness will be provided with the option to voluntarily participate in substance use disorder and community mental health services. Each participant's use of emergency services will decrease. Emergency services includes: Emergency Shelter Services, Hospital Emergency Services, Mental Health Inpatient Services, Police Contact, and Township Trustee Services. Our goal is to improve access to permanent affordable housing for persons with SUD, reduce the number of homeless persons with SUD in emergency shelter and the county jail in Monroe County by providing safe housing first, while forging trust, building relationships, and offering each participant a robust and dynamic supportive service plan that will allow them to increase housing and income stability within the community.

Outcome Indicators:

Kinser Flats is scheduled to open October 31, 2020. We will be working with the Region 10 Coordinated Entry Continuum of Care Committee to identify individuals and families experiencing chronic homelessness and substance use disorders in our community, providing leases, moving tenants into their apartments, and establishing care plans. Our short-terms goals for the funding period are:

- Kinser Flats will be at a minimum of 70% occupancy by December 31, 2020
- 100% of Kinser Flats households will receive case management services
- 75% of our residents will be engaged in on-site, recovery-oriented services for substance use disorders including recovery coaching and intensive outpatient SUD treatment.

Cost

Amount Requested (in order of priority)

1. Provision, installation, and configuration of CCTV Security Camera System, including Cat5 Data Circuits and Cameras (not necessarily listed in the order of priority): <ul style="list-style-type: none"> Cat5 Data Circuits (provision and installation) - \$9,250 CCTV exterior camera upgrade - \$3,000 CCTV System (provision and installation) - \$32,500 <i>See Estimate for further breakdown in costs.</i>	\$44,750
TOTAL REQUESTED	\$44,750
Other Funds: The security camera system is part of \$10.8 million 50-unit residential project for homeless persons with substance use disorders (SUD) and mental illness.	
Total Project Cost	\$44,750

Past SSF Funding

Year	Status	Title	Amount
2006	Denied	Incentive project	\$4,598.00
2007	Granted	Tutoring & back-to-school supplies for the Tutoring program	\$1,314.00
2008	Granted	Independent Living Project – household items, books, supplies, fees	\$5,000.00
2009	Granted	Pay for rent, deposit, payroll and insurance to expand housing services	\$20,000.00
2010	Granted	Purchase furniture & software and to pay rent of a storage unit	\$4,300.00
2011	Granted	Pay salaries, fees, communications, and supplies for the Youth Housing Program	\$12,700.00
2012	Denied	Career steps	\$16,145.00
2013	Granted	Provide bridge funding to pay for rent & utilities for SS youth housing program & to partially fund salary of a Resident Assistant position	\$15,000.00
2013	Granted	COLLABORATION – Stepping Stones & Amethyst House: Services of AH staff to coordinate and consult on SS’s Medicaid application, services of a Health Service Provider in Psychology, counseling workbooks and administration (overhead, office supplies, admin. of the grant)	\$3,390.00
2014	Granted	COLLABORATION – Stepping Stones & Catholic Charities Bloomington: To fund the salary of the Clinical Partnership Program Director, staff trainings, counseling workbooks and program administration. <i>Note: this project was not implemented and funds were returned.</i>	\$13,176.30
2014	Granted	Pay for computers, technical support, a non-profit postal permit and office furniture.	\$6,755.00
2015	Granted	To replace the loss of CDBG funding for 2014/15 granting period which was earmarked for staffing expenses.	\$20,000.00
2016	Granted	To pay for staff salaries for Stepping Stones’ Street and Community Outreach Pilot Program	\$10,120.00
2017	Granted	To purchase furniture and cover the rent costs associated with the Stepping Stones Program	\$21,464

Staff Comments

Project Cost – Partial Funding - The application requests \$44,750 for security equipment for a 50-unit permanent supportive housing (PSH) to serve homeless persons with substance use disorders (SUDs) or with SUDs co-occurring with mental illness. It is scheduled for completion in October of this year. The application does not prioritize items within this request, but does indicate that it will apply to other sources to complete the project.

Fiscal Leveraging – This project is estimated at \$10.8 million in City, State and federal money along with private financing secured with Low Income Housing Tax Credits. This includes \$175,000 in HOME funds. The Committee may want to determine how much other City-supported dollars have already been applied to this project.

Other Comments Section – Please see the Other Comments section for more on: the Kinser Flats Apartments collaboration; the agency’s organizational experience; and the project challenges addressed by this request (i.e. the problems resulting from the guests of residents).

Name of Project-

CCFAN Outreach: Healing Hands Moving Truck Project

\$ Amount requested-

\$15,000

City Residents Served

200-400/200-400 → 100%

Employees:

Full-Time	Part-Time	Volunteers
1	0	20

Mission

City Church for All Nations (CCFAN) offers extensive outreach services to low-income, high-risk communities across Monroe County and surrounding areas. CCFAN Outreach provides the following no-cost services and resources to residents of Monroe County and surrounding communities:

- Furniture, appliances, essential household items (such as toiletries), clothing and food
- Pick-up and drop off services for anyone in need without way of transporting items requested and/or for any donations.

These services are open to all and do not require religious or spiritual affiliation. To mitigate fear and reduce stigma, CCFAN Outreach operates at a neutral, non-religious location on the Westside of town.

Project Synopsis:

CCFAN Outreach is seeking \$15,000 from JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE to purchase a used moving truck needed to transport donated items to city residents.

Currently CCFAN Outreach depends on a local moving business that donates the truck(s), staff and time. Acquiring a moving truck allows us to provide more efficient services and mitigate risk for the local business.

CCFAN Outreach would expand pick-up and drop-off services to operate daily allowing greater need to be met. Items that are delivered include but are not limited to couches, beds, dressers, appliances, desks, chairs, household items etc.

The immediate benefits of this project include:

1. Servicing greater need for elderly and/or disabled residents
2. Servicing individuals and families from low-income communities

Offering increased quality of life for Bloomington families who may experience lack of resources due to homelessness, loss of wages, low-income households etc.

Criteria:

Need –

CCFAN Outreach aims to address the following priorities identified in the Service Community Assessment of Needs: Priority # 5-- A Healthy Community and Priority # 7—Meeting Essential Needs.

Currently, CCFAN Outreach services approximately 200-400 families annually. Acquiring a moving truck allows the team to support a healthy community by providing bedding and furniture for families. This is particularly important for families that have members with physical disabilities or limitations and young children. Providing quality sleeping and living conditions also leads to increase focus and morale for students which inadvertently impacts their performance in the classroom. Research has proven that reducing and/or addressing adverse childhood experiences (ACES) for children leads to greater performance and confidence in the classroom.

Additionally, this project allows for CCFAN Outreach to address priority #7 of meeting essential needs. The following excerpt was pulled from the SCAN report:

“The 2010 Household Survey revealed that 20% of respondents had at least a minor problem with having enough money to buy needed clothing and shoes, while 80% of respondents had no problem having enough money to buy needed clothing and shoes. This is similar to what was found in 2003. Nearly one-third (30%) of respondents with income less than \$15,000 said that buying clothing and shoes was a major problem.

Providing free furniture and clothing helps remediate the most emergent needs for these families and reduces stressors that lead to substance abuse and neglect in households.

One-Time Investment –

The purchase of a moving truck is a one-time investment. CCFAN assumes all responsibility as it relates to maintenance, insurance, license plates, operational costs and/or upkeep of the vehicle.

Fiscal Leveraging –

This project leverages funds in several ways:

1. Through business, volunteers with moving trucks that is being donated when available.
2. Financial donations through City Church for All Nations that are addressed to the giving of: Healing Hands Outreach, non-monetary donations from City Church for All Nations and our City of Bloomington residents and businesses.

Broad & Long-Lasting Effects –

For every home that is furnished at no cost to the resident, this allows the money to be put back into the economy or household in a way that stimulates growth, reduces stress, and improves quality of life. For example, providing furniture for a family with a household of 7 will reduce the burden on finances and allow money to be reallocated to food, clothing, and educational expenses. Also, it is particularly advantageous for families to not have to the burden of moving and delivery expenses.

Outcome Indicators:

This funding request is for a moving truck that will last for years of service. To empirically assess success for this investment, CCFAN Outreach will log the number of families, number of deliveries, and number of items delivered every six months. It is expected that the numbers will increase by 10-15% in the first year since access to moving trucks and furniture will be easier.

Cost

Amount Requested *(in order of priority)*

1. 12ft -15 ft. Moving Truck (used)	\$15,000
TOTAL REQUESTED	\$15,000
Total Project Cost	\$15,000

Past SSF Funding

Year	Status	Title	Amount
N/A	--	--	--

Staff Comments

First Time-Applicant – Request for Vehicle – The request from a first-time applicant for a money toward a vehicle has been a difficult one in the past. Along with the usual questions, the Committee has asked: for more detail on the scale of the operation (e.g. number of transports per week); about collaborations and referrals; confirmation of city residents served; and, use of vehicle for other purposes

First Time Applicant – 501(c) (3) Confirmation – The application includes a letter from the IRS indicating that the City Church for All Nations was issued a determination letter in August of 2006 and another letter indicating a change of name in 2008 (formerly Cherry Hill Church Ministries).

Application – Missing Materials

RKB- Application does not include Project Budget, Financial Statement or Estimate.

Name of Project-

Warehouse Pallet Shelving Project

\$ Amount requested-

\$8,113

City Residents Served

2,560/3200 → 80%

Employees:

Full-Time	Part-Time	Volunteers
6	14	120/wk

Mission

Community Kitchen’s mission is to work alone and in collaboration with others to eliminate hunger in Monroe County and surrounding areas through direct service, education and advocacy.

Project Synopsis:

We are requesting \$8,113 for pallet shelving and a new battery and charger for a 2003 Raymond Walkie Reach Stacker Model RRS 30. We have reached the point that we need to order pallets of canned vegetables and other foods, in addition to food we receive through TEFAP and the Hoosier Hills Food Bank. To accommodate that food in our warehouse, we must install pallet shelving. This will provide us with 80% more pallet room. Having the extra room will allow us to take advantage of purchasing opportunities and/or larger distributions from the food bank or other vendors, ensuring we have the food we need for all of our programs.

Criteria:

Need –

Community Kitchen addresses Strategy #5 (Public Service Assistance) of the City’s 2015-2019 Consolidated Plan. Strategy #5 states “Provide funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care.” (p. 6 & 91). Within the section NA-40 Homeless Needs Assessment, funding for service providers (like Community Kitchen) is listed as the second of five priorities for the next five years (p. 50).

According to Section 504 Needs Assessment, Community Kitchen was among the top four most highly utilized Community Resources or Programs (Consolidated Plan, p.44). In addition, 53% of those Housing Choice voucher and public housing tenants responding indicated that food was the largest strain on their budget (p. 44). Not only is Community Kitchen a vital agency functioning in accordance with the City’s Consolidated Plan, but we also fit into the City of Bloomington’s Anti-Poverty Strategy (Consolidated Plan p.108). Part 2. states “provide access to emergency assistance by providing funding...to agencies that provide said services” and 4. C. “continue to cooperate with other local funders on anti-poverty strategies such as the United Way of Monroe County” whose Essentials category includes “sufficient food,” an area Community Kitchen addresses.

One-Time Investment –

Community Kitchen is seeking funding for a one-time investment in equipment of pallet shelving and the battery and charger for a used and donated pallet walkie reach to increase our warehouse food storage by more than 80%.

Fiscal Leveraging –

In researching this project, we have made a connection with an Associated company representative who has helped us leverage a donation of a 2003 Raymond Walkie Reach Stacker Model RRS 30. That is the equipment needed to lift, set, and retrieve pallets from the shelving. This piece of equipment has been lightly used and is valued at \$4,000 resale value. So, this project is leveraging a \$4,000 piece of equipment.

Broad & Long-Lasting Effects –

Community Kitchen provides a vital service to some of the community’s most vulnerable residents. In 2019, CK provided 314,911 meals and snacks to community members in need. 72% of those we served were children; 10% were seniors and 12% had experienced homelessness in the previous six months. Of those patrons surveyed 96% had income levels of extremely low- or low-income. Kitchen services really do meet a basic need of some of our community’s most vulnerable members. Every effort we make to be more efficient and more intentional about the food we are able to access, means better nutrition and more successful outreach efforts. Having access to quality nutrition on a consistent basis make a long-term impact on our community’s individuals and families.

Outcome Indicators:

The outcome indicator for the success of this project will be the quality of nutrition that our over 3,200 patrons are able to access, and the program efficiency we are able to achieve and maintain with this newly expanded capacity. I expect that we will see our food purchase amounts increase over the following year, due to our ability to get more good, quality foods into our facility. Patrons in all of our programs will benefit from that nutrition.

Cost

Amount Requested *(in order of priority)*

1. Battery (\$4,786) and Charger (\$800)	\$5,586
2. Pallet Shelving and Decking (7 Uprights - \$952; 30 Beams - \$990; and 30 Wire Decking - \$ 585)	\$2,527
TOTAL REQUESTED	\$8,113
Other Funds/Contributions: Donation of one Raymond Walkie Reach Stacker Model RRS 30 - \$4,000 <i>(not listed in project budget)</i>	
Total Project Cost	\$8,113

Past SSF Funding

Year	Status	Title	Amount
1999	Granted	Ice machine and freezer	\$4,650.00
2000	Granted	Eight dining tables	\$2,460.00
2001	Granted	To purchase equipment for second food preparation and distribution site	\$10,721.00
2002	Granted	To purchase a copy machine shared with Shelter, Inc. and aprons, and hairnets	\$3,639.00
2003	Granted	Replace fire suppression system, loading dock, and 60 chairs for the S. Rogers site	\$10,104.00
2004	Granted	Replacing a door and dishwashing machine, purchase a garbage disposal and kitchen grade metal shelving	\$7,780.00
2005	Granted	Replace produce cooler and purchase food trays for free meal service	\$4,100.00
2006	Granted	To purchase and repair a used van from Girls, Inc.	\$8,401.64
2007	Granted	Purchase and install a walk-in cooler and freezer for South Rogers facility.	\$29,800.00
2008	Granted	Purchase a commercial-grade refrigerator for use at South Rogers Street.	\$2,350.00
2009	Granted	To purchase printed packs for the Backpack Buddies program.	\$1,005.00
2010	Granted	Pallet truck, ice machine and storage bin and two “trainable” dollies for use at their current and future sites on South Rogers Street.	\$7,851.00
2011	Granted	Equipment and relocation costs for new South Rogers Street facility.	\$10,000.00
2012	Granted	Equipment purchase	\$7,555.00
2013	Granted	To purchase six pieces or kinds of equipment	\$3,475.00

2014	Granted	A new cargo van to transport food and otherwise support agency mission.	\$21,032.00
2016	Granted	To purchase a tilt skillet and to pay for parking lot repair.	\$19,824.00
2017	Granted	To purchase kitchen equipment and a power washer.	\$2,174.00
2018	Granted	Double Convection Oven	\$8,860.00
2019	Granted	Equipment purchase and van retrofitting	\$1,170.00

Staff Comments

<i>None</i>

Name of Project-

Fresh Start (Rent Subsidy) Fund

\$ Amount requested-

\$6,000

City Residents Served

(left blank on application)

Employees:

Full-Time	Part-Time	Volunteers
3		>15

Mission

Courage to Change Sober Living provides low barrier, affordable, safe sober living, and transitional housing to people affected by substance abuse disorders where residents take responsibility for their recovery with support from house managers and board members.

Courage to Change Sober Living was founded in 2015 when a need for more transitional housing options was identified by members of the community due to the rising opioid epidemic.

CTC started with one house and has grown to four houses--two women's houses and two men's houses--allowing us to serve 22 clients at a time. Since its' inception Courage to Change has served over 93 clients with 99% of those clients being from Monroe County.

Courage to Change Sober Living applicants come from self-referral, family members, Monroe County Probation Office, Monroe County Prosecutors Office, Monroe County Correctional Facility, Indiana Department of Corrections and other substance abuse treatment facilities.

Project Synopsis:

Courage to Change is asking \$6000.00 to continue our Fresh Start Rent Subsidy Fund. Rent includes utilities, drug tests, furnishings and move in package. This amount would provide four \$250.00 scholarships each month for our residents--two for women's, two for men's. Our Fresh Start Fund was started with the understanding that our residents face many obstacles including paying rent, court and probation fees all while transitioning out of homelessness, unemployment, incarceration or other crisis situations.

Residents can make a one- time request during their stay under the following circumstances:

1. New CTC resident.
2. Resident has relapsed, and after treatment the resident will return to CTC.
3. Resident has lost their job and is seeking new employment.
4. Drug court temporary mandated incarceration with the resident returning to a CTC house.
5. Residents must apply for the Fresh Start Fund and must meet all other requirements of our program in order to be given this one-time assistance.

With the COVID-19 pandemic our residents have taken big hits in terms of employment and becoming self-sufficient. Many have lost their jobs completely or have had their hours cut. The mission of this fund has always been to give residents the opportunity to secure employment, allow residents who have relapsed, lost their job or who had to satisfy mandated temporary incarceration to do so without worrying about becoming homeless as well. This is even more important during this pandemic when things are very uncertain and our residents need stability of secure housing.

Criteria:

Need –

Key findings from social service agencies as reported in SCAN find that paying rent, court fees, clothing and utilities, finding employment, dealing with stress, depression, and anxiety are all major issues for their clients. SCAN also finds that barriers like unemployment, low wages, exposure to violence and substance abuse prevent individuals from meeting the basic needs of sufficient food, a stable place to live, health care and wellness and crisis management skills.

The HAND 2015-2019 report states that the need for affordable housing exceeds the availability for all persons. Strategy number 5 under Public Service Assistance states: provide funding to nonprofit organizations that serve low income, individuals with their basic needs of food, shelter and health care; as well as organizations that provide a safety net for community members in need and provide funding to organizations that provide services to improve quality of life. Our Fresh Start Fund addresses the needs outlined in the SCAN and Hand reports. Recidivism is a huge problem in our community and lack of housing along with addiction and unstable employment is directly related to these rates. Our residents struggle with finding landlords who will rent to them especially coming directly from jail or prison.

One-Time Investment –

We realize we are asking for the same operational funds we asked for last year. Last years' program was very successful but due to COVID-19 our residents are struggling with paying rent due to being laid off or having their hours cut. Our residents are those essential workers who are risking their own health by continuing to work as much as possible.

CTC remains committed to providing safe, sober, supportive living to our residents. Paying our rent is essential to providing these services.

Future funding: Sober Joe Coffee; fundraising; township trustees; residents becoming more stable in their employment after COVID-19.

Fiscal Leveraging –

The township trustees have been very helpful with rent help for our residents however given the situation and how stretched they are with COVID-19 we aren't certain how much funding the township trustees will be able to offer but we will still encourage our residents to apply for rent help.

Sober Joe Coffee is a business that supports CTC by donating to our Fresh Start Fund. Sadly, as a small business he has taken a big hit as well so is unable at this time to contribute to the Fund but we are hopeful that will change during the year.

Broad & Long-Lasting Effects –

This program impacts the community as a whole in many ways including allowing our residents to concentrate on their recovery without worrying about becoming homeless, allowing them to reconnect with family, better employment rates, better health, establishing a credit history, mentoring from our house managers, becoming more secure in their recovery and feeling connected to the community as a whole. Many have lost this feeling of connection because of addiction or incarceration. Alleviating some of the financial stress especially for those coming directly from jail or prison helps to break the cycle of homelessness, addiction and recidivism.

99% of our residents come from Monroe County. We can now serve 23 clients at a time but throughout the year we serve more than 23 clients depending on how quickly our residents feel ready to transition to living on their own.

Getting behind on rent is very stressful for our residents and they try to not let that happen but especially now that is just not always possible. Most if not all come to us with nothing-no money, no family, no job. This program gives them the help they need to become stable in their recovery and in their employment situation.

Outcome Indicators:

Short term indicators:
 How many new residents will be able to enter our program with their rent paid for two weeks; how many residents will be able to stay if they relapse or are temporarily incarcerated, have lost their jobs or had hours cut but meet all other guidelines of our program—all without worrying about becoming homeless.
 House managers hold weekly meetings and ask the types of questions that will allow CTC to measure the impact this program has on our residents and how many have been helped to stay on their road to recovery because this fund was available.

Cost

Amount Requested (*in order of priority*)

1. Two weeks paid rent per month for four residents (2 in women’s residences and 2 in men’s residences) for six months - \$125/wk x 2 wks x 4 residents x 6 months	\$6,000
2. One week paid rent per month for four residents for six months - \$125/wk x 4 residents x 6 months	\$3,000
<i>Note: These numbers converted by staff from the \$250 and \$125 per month figure provided in the application.</i>	
TOTAL REQUESTED	\$6,000
<i>Total Project Cost</i>	\$6,000

Past SSF Funding

Year	Status	Title	Amount
2019	Granted	Expand Fresh Start Rent Subsidy program	\$5,667.00

Staff Comments

City Residents/Total Clients Served in 2020 – Blank – The application did not fill in the box regarding City residents to be served 2020. However, according to the Mission Statement (above), since the program’s inception in 2015, 99% of the clients served at their four residential facilities were from Monroe County.

Need – One-Time Funding – Fiscal Leveraging – Other Comments Statement - COVID-19 Related – This agency provides transitional housing for both men and women who need a safe and sober environment. Many are on probation or parole. The application requests rental assistance (which includes other monthly expenses as well) and acknowledges that it’s for the same purpose as last year’s grant. The COVID-19 has sidelined many residents from employment and also sidelined one of its largest donors (Sober Joe Coffee).

Name of Project-

Financial Assistance for Latino Residents during the Pandemic

\$ Amount requested-

\$10,000

City Residents Served

90/120 → 75%

Employees:

Full-Time	Part-Time	Volunteers
0	1	25

Mission

El Centro Comunal Latino is a community-based organization that provides an accessible and safe space for all Latinos, with a focus on Spanish speakers, to find information, obtain resources, and have a place for community events. El Centro also seeks to promote communication and understanding between service agencies and Latino residents in order to facilitate integration and encourage active participation in our community.

Project Synopsis:

We are requesting \$10,000 to offer financial relief to Latino residents who are unable to work or with reduced hours during the COVID-19 emergency, and who have little to no access to programs like unemployment compensation, government relief checks, health insurance, and township assistance. These people work in hourly wage jobs (such as restaurants or hotels) or the gig economy (such as cleaning houses) hit hard by the economic downturn during the pandemic, and their immigration status or lack therein make it especially difficult to make ends meet. Moreover, summers are always hard times economically for many of these workers due to the drop in customers, so for them the financial crisis will stretch at least into August. While it is wonderful that utility and rental/mortgage companies will not cut services or start eviction/foreclosure proceedings for nonpayment during this emergency period, these bills still will need to be paid when the immediate emergency ends. Medical bills will continue to arrive because of the lack of health insurance, and food will need to be purchased although supplemented by supplies from food pantries and summer meal programs for children. El Centro will make these financial assistance funds available through a basic application conducted over the phone or in person when that becomes possible and accompanied by supporting documents such as copies of bills and rental information, and then will allocate these resources appropriately directly to the companies involved or with grocery gift cards if needed.

Criteria:

Need –

The precarious economic situation of Latino residents who live in the shadows can be hard to precisely document officially. The U.S. Census Bureau estimates that the current Latino population in Bloomington is 3,484 or 4.1% of the total population. Figures from MCCSC may help to give a sense of the recent immigrant Latino population which is most vulnerable during the pandemic. In 2020, Latino children comprise 5.8% of total MCCSC total enrollment, with children who speak Spanish at home representing the largest single group in the English Language Learner program and 34% of students with limited English proficiency. The 2018 IU Health Bloomington Hospital Needs Assessment Report comments that poverty rates in Monroe County are higher than the Indiana average, with poverty rates of Black, Asian, and Hispanic Monroe County residents higher than the rate for whites. HAND’s 2015-2019 Consolidated Plan shows a relatively low number of Hispanics in public housing programs, which implies that area Hispanics tend to find housing on the open market.

One-Time Investment –

El Centro’s request for a Jack Hopkins Social Services Grant is to address the current financial emergency caused by the COVID-19 pandemic to area Latinos whose earning power has been greatly reduced or eliminated, and who are not eligible for government relief programs or health insurance. We anticipate that the economic crisis will continue until the end of the year, but we are hoping that the pandemic emergency will not become a chronic situation.

Fiscal Leveraging –

El Centro’s volunteer board treasurer will help track expenditures, and a qualified community volunteer may be assisting with this task as well. City of Bloomington Programs director and El Centro board member Josefa Luce currently is able to assist El Centro by communicating with Latino applicants through cell phone calls and texts and by email to fill out applications and make referrals when appropriate to other assistance programs for which they can qualify.

Broad & Long-Lasting Effects –

The COVID-19 pandemic has brought us into an existential crisis. Social distancing, hygiene, and barrier imperatives are helping us contain the spread of the virus in Indiana, including its transmission to especially vulnerable populations like minorities. Now we must help meet essential needs like food, shelter, and utilities for workers like area Latinos unable to meet their financial obligations due to reduced or no employment and limited or nonexistent relief support from the government. We also need to give them hope. The benefit of our financial assistance program is survival with dignity for this vulnerable population of Latino individuals and families.

Outcome Indicators:

- The number of area Latinos who received financial assistance and did not get evicted.
- The number of area Latinos who received financial assistance and did not face foreclosure.
- The number of area Latinos who received financial assistance and did not lose electricity.
- The number of area Latinos who received financial assistance and did not lose water and trash services.
- The number of area Latinos who received assistance and did not lose gas.
- The number of area Latinos who received assistance and did not endure similar personal and family crises.

Cost

Amount Requested (*in order of priority*)

1. Financial aid for Latino residents out of work or with very limited hours during pandemic & with limited or no access to government assistance programs: \$1,666.66 / month x 6 months (from June through December)	\$10,000
TOTAL REQUESTED	\$10,000
Other Funds: United Way COVID-19 Emergency Relief Fund (\$12,000) and Donations from the Wider Community (\$13,550) = \$25,550	\$38,000
Total Project Cost	\$48,000

Past SSF Funding

Year	Status	Title	Amount
2004	Granted	Purchase software, office equipment, and furniture for a central office & meeting space	\$1,500.00
2006	Granted	To purchase a portable DLP projector and laptop and provide stipends for speakers for the Informate Series initiative.	\$2,468.51
2007	Granted	To provide compensation for the Program Coordinator Position whose duties include supervising and directing three existing programs and implementing two new programs.	\$11,000.00
2008	Granted	To pay for a person to help operate and evaluate El Centro Comunal Latino's programs as a pilot project	\$11,000.00
2010	Granted	To pay part of the salary for the Volunteer Coordinator position.	\$3,500.00
2011	Granted	To pay for salaries and interpreter fees for the Hablamos Juntos (Speaking Together) program.	\$4,000.00
2016	Granted	To pay for interpretive services provided via the Interpreter Network	\$1,000.00
2017	Granted	To pay for interpretive services provided via the Interpreter Network	\$1,500.00

Staff Comments

Project Costs – One-Time Funding - Operational (Misabeled as Non-Operational) Funds – COVID-19 Related Request – This request is for \$10,000 to be used for Latino households for basic living expenses (food, rent, utilities) who have lost their source of income due to jobs that have ceased during the COVID-19 emergency.

Reimbursement and Monitoring of Expenditures – The application indicates that upon application by households the funds will be allocated to the companies owed funds (e.g. rent and utilities) and to the households via gift cards. The Committee may want to confirm with the HAND department that gift cards are a reasonable and trackable way to assist these households. The Committee may want to consider whether the amount of assistance per household be tracked (anonymously) as well.

Name of Project-

New Wheelchair Van Proposal

\$ Amount requested-

\$62,829

City Residents Served

134/300 → 45%

Employees:

Full-Time	Part-Time	Volunteers
1	2	4

Mission

El Shadday and I, Inc. was established as a non-profit corporation and shall operate exclusively for non-emergency transportation and charitable purposes within the meaning of Section 501 (c)(3) of the Internal Revenue Code, or the corresponding section of any future Federal tax code.

El Shadday and I, Inc. aims to offer mobility services that extend beyond simply chauffeured transportation. El Shadday and I, Inc. will be a resource for providing unique quality, smoke free, integrity-filled solution for your paratransit needs. This means that we will continue to be innovative in our approach to providing transportation services to our clients.

Furthermore, we will provide occasional complimentary transport to and from church and grocery shopping for the disabled and senior citizens.

Project Synopsis:

El Shadday and I, Inc. are requesting a one-time investment of \$62,829 to purchase a new wheelchair accessible van, which will include safety equipment for compliance with Medicaid , and a year auto insurance. Transportation is needed due to clients who have various disabilities and inability to transport themselves.

In attending a few of the Bloomington Transportation and Mobility meetings, it was noted that the city bus transportation does not extend beyond the city limits. Our most vulnerable populations are in need of transportation. It's not only the vulnerable portion of our populations that can be affected. We could also be talking about someone who's normally healthy enough to get around but may be temporarily waylaid by an acute injury or surgery. Post -surgical patients aren't allowed to drive until cleared by their healthcare provider, even if the surgery didn't involve limbs or hands.

In addition, some of our more fragile population face transportation challenges to get to their essential medical appointments. Some must rely on family and friends or local community organizations to transport them. If these options become limited, Non-Emergency Medical Transportation (NEMT) can fill in the gap

Criteria:

Need –

Our project addresses the Human Services Organization needs priority by providing a service to ensure that the Healthy Community needs of adults and seniors are met through our non-emergency transportation. It will transport those in need to and from various appointments such as doctors, dialysis, and other non-emergency appointments which will help ensure the health of our clients. Our project, which is a vitally important resource in our community, meets the essential needs of non-emergency medical transportation, by making transportation available to our most vulnerable residents. In addition, El Shadday and I, Inc. would be able to reach out to the surrounding counties which also show a great need for non-emergency transportation that is currently not being met.

One-Time Investment –

Currently we are providing service for our clients using a 2008 Handicap Accessible vehicle which is working to provide for our clients, however, our vehicle is in subpar condition and needs to be upgraded. There is a shortage of non-emergency transportation providers in the Bloomington area. Due to the condition of our 2008 handicap accessible van we have been in various situations where out of town trips can not be provided. A vehicle upgrade would allow out of town trips to be provided on a regular basis.

Fiscal Leveraging –

(Left blank on application)

Broad & Long-Lasting Effects –

Our business establishes relationships and trust for the ambulatory and non-ambulatory population. With more medical care provided on outpatient basis, and an increasing number of people with chronic conditions, trips to medical appointments, are the lifeblood of a sustainable healthcare system. Non-emergency medical transportation provides trips to and from scheduled medical appointments, return trips from hospital emergency rooms, and transfers between hospitals/nursing homes for people without access to transportation. By providing consistent and efficient access to medical appointments, the state can save money by helping these individuals avoid costly ambulance trips or emergency room visits. With this project, El Shadday and I would be able to provide safe, dependable, long distance trips throughout Indiana.

Outcome Indicators:

Due to reliable transportation not being available, there are a number of delayed or canceled appointments, and/or rejected trips. Therefore, clients will not be able to get to their necessary appointments.

Increasing the number of clients who make their appointments due to reliable transportation being available. This would help to lessen the number of times clients would miss scheduled appointments. This would also provide a significant increase in clientele for El Shadday and I, Inc.

Cost

Amount Requested (in order of priority)

Wheel chair accessible van	\$50,015
Lettering on van/paint wrap (Note: the project budget refers to Medicaid compliance of vehicle.)	\$3,000
Year auto insurance premium	\$5,000
Vehicle Registration	\$614
Oil change for a year	\$200
Gas for a year	\$4,000
TOTAL REQUESTED	\$62,829
Other Funds:	\$0
Total Project Cost	\$62,829

Past SSF Funding

Year	Status	Title	Amount
N/A	--	--	--

Staff Comments

First Time-Applicant – Request for Vehicle – The request from a first-time applicant for a money toward a vehicle has been a difficult one in the past. Along with the usual questions (e.g. the availability of a used vehicle), the Committee has asked: for more detail on the scale of the operation (e.g. number of clients and transports per week in the past); about collaborations and referrals; confirmation of city residents served; and, use of vehicle for other purposes

One-Time Funding - \$9,814 / \$62,828 for Operational Funding – No Well-Developed Plan for Future Funding – The application did not recognize that about \$9,800 of the request was for annual, operational costs. The application does not include the required well-developed plan for future funding when requesting operational funds, but the financial statement indicates payment for the fuel and maintenance for the current 11+ year old wheel chair van. The Committee might want to know whether the old vehicle will no longer be used.

Fiscal Leveraging – Blank – This request is one of the highest in the program’s 25+ year history and the application does not identify any contributions from other sources.

First Time Applicant – 501(c) (3) - Confirmation Provided – The application included a letter from the IRS indicating that the agency’s tax exempt status commenced on February 1, 2018.

Name of Project-

STEM to THEM

\$ Amount requested-

\$15,000

City Residents Served

3,787/6000 →63%

Employees:

Full-Time	Part-Time	Volunteers
1	1	100

Mission:

The Foundation of Monroe County Community Schools engages community support to inspire learning, enrich teaching, and enhance educational opportunities for all MCCSC students.

FMCCS works closely with the school corporation and community to ensure that:

- Our schools and classrooms are equipped to serve children,
- Our educators have the tools necessary to meet the diverse needs of students,
- Our students benefit from programs and experiences that prepare them for success, &
- Our school system has the resources to embrace innovation and excellence.

Project Synopsis:

We are requesting a one-time investment of \$15,000. This will be used toward the purchase of a mobile STEM lab that will provide high quality hands-on STEM learning to all MCCSC elementary students.

There is an unmet need in our community to provide hands-on STEM learning equitably. Indiana educational requirements, now include process standards in Computer Science & Coding and Engineering Design for elementary age students. Our school corporation is struggling to implement these standards in a way that allows students to create, problem solve, and become better thinkers.

Vital signs Indiana reports that STEM jobs in Indiana will grow at a rate of 13% from 2017 to 2027 specifically in the areas of computing, engineering, and advanced manufacturing. To prepare students to fill this unmet need we must transform STEM education and make it accessible to all students. It must be fun, interactive, and designed to harvest every child’s natural inclination to explore, to build, and question. Research shows that providing hands-on STEM learning at younger ages develops the 4C’s – Creativity, Collaboration, Critical Thinking, and Communication. These skills are proven to impact students today and their future.

The immediate benefits of the mobile STEM lab is that all students, regardless of income, ethnicity or school they attend will receive this programming. The lessons will be based on real-world applications showing students how STEM is relevant in their daily lives. The lessons will provide authentic experiences linking how STEM concepts are applied to education, careers and local work force.

Criteria:

Need –

According to SCAN 2012 educational attainment is strongly related to a person's level of employment and income. Low educational attainment negatively impacts a household's ability to meet basic needs. In 2010, the total poverty rate in Monroe County for those with less than a high school education was about 45% and 78% human service providers believed that most of their clients lacked the necessary education needed for employment to cover household expenses (p.50).

SCAN 2012 and Vital Signs Indiana report STEM jobs are growing in Indiana. These positions will require some post-secondary education. Local businesses and advanced manufacturing report shortages for qualified candidates to fill current job needs. The importance of improving educational attainment is greater today than ever before.

The STEM to THEM mobile lab focuses on learning for all K-6 students. Research shows that introducing STEM concepts at younger ages through inquiry-based and real-world problem solving ignites students' interest in STEM. It develops problem solving, critical thinking, and collaboration skills that students will need in middle and high school for more rigorous STEM classes. This is especially important for underrepresented student populations. MCCSC provides educational opportunities for all children regardless of income, gender, ethnicity, or ability.

One-Time Investment –

FMCCS seeks a one-time investment to implement the STEM to THEM mobile lab. The lab is an integral component of MCCSC's Ready Schools Initiative and Career Pathways for PreK-12.

The mobile lab was selected after much research. We interviewed school districts across the nation using mobile learning models, and those with stand-alone labs within a school. We believe the mobile lab ensures MCCSC's ability to sustain the program and provide a long-term benefit to our students and community. A new vehicle provides a 15 year life expectancy and makes it more affordable to advance with technology changes and professional development.

Fiscal Leveraging –

This project leverages funds in several ways.

1. The collaboration of funding from many different businesses in our community. These donors are listed in the Project Costs section and are all committed to the success of this program for our students.
2. Volunteers to support learning on the lab. The mobile lab will travel to all fourteen elementary schools twice during the school year. The lab will have a dedicated STEM coach and classroom teachers will accompany their students to the lab. We are currently working with Indiana University to provide volunteer and internship opportunities for students attending the Luddy School of Informatics (Teach IT and Serve IT). We are looking into opportunities with the IU School of Education.
3. The Ready Schools advisory board is comprised of several local industry partners. Their input and collaboration will be used to support future lessons and programming on the lab to stay current with technology changes and work force needs.

Broad & Long-Lasting Effects –

The STEM to THEM project creates a learning model that provides hands-on STEM instruction equitably for 6,000 MCCSC elementary age children annually.

Business leaders in Indiana have sounded an alarm. They cannot find the science, technology, engineering, and math (STEM) talent they need to stay competitive and fill jobs. STEM to THEM will transform STEM education locally and introduce students to these subject areas at younger ages. It will develop student’s skills in creativity, critical thinking, collaboration, and communication to help close academic gaps in math and science. It will prepare students to learn challenging content needed to advance in college and STEM related careers.

Investing in the mobile lab will provide opportunities to engage all students, especially minorities, in hands-on STEM learning. The program will impact all MCCSC elementary schools and equitably balance STEM learning for children at Fairview, Arlington, Templeton, and Summit. These schools serve children in Bloomington city limits who are at greater risk and face barriers to educational attainment. Student enrollment in these schools is 1,753 with 58% receiving free and reduce lunch. Improving educational attainment and skills for these children is life-changing. Your investment directly impacts their future career opportunities and ability to be self-sustaining.

Outcome Indicators:

Success of the program will be measured by:

1. Number of instructional days the lab is at schools.
2. Number of students engaged in active learning.
3. ILEARN math exam scores and improvement for students in grade 3-6.
4. Data in middle schools to track number of students electing higher level STEM classes. We are already seeing this – Grandview Elementary became an accredited STEM school in 2016; today more than 80% of its students take science electives at Batchelor Middle School.

Cost

Amount Requested (in order of priority)

1. Any funding received will be used toward the purchase price of the mobile STEM lab.	\$15,000
<i>The Project Budget breaks down the full costs as follows: Mobile Lab (\$300,000); Instructional Equipment for Robotics and Engineering Labs (\$75,000); Instructional Materials (\$5,000); and Professional Development (\$5,000).</i>	
TOTAL REQUESTED	\$15,000
Other Funds: <i>Please see the Project Budget for details on other funding which includes \$350,800 in already-committed funds and ~\$19,200 in other pending requests.</i>	~\$370,000
Total Project Cost	\$385,000

Past SSF Funding

Year	Status	Title	Amount
2004	Denied	Full Time Social Worker	\$25,000
2010	Granted	To help pay for an implementation coordinator for the Artful Learning curriculum at Fairview Elementary.	\$32,000

Staff Comments

Need – Vulnerable Populations – This request is for a small portion of the cost of mobile STEM (Science, Technology, Engineering & Mathematics) Lab that will provide the State-required services to all 14 MCCSC elementary students (by going to each school twice a year). According to the narrative for Broad and Long-Lasting Benefits, this includes four schools in City limits where a majority of students are eligible for free or reduced lunches – Fairview, Arlington, Templeton, and Summit (Title 1 Schools). The Other Comments section of the application indicates that students from the local Title 1 schools perform below State average in Math, while students from other local schools perform above average. The Committee may want to know how the services are currently provided and what will be done differently to help those students who need these services the most (e.g. students in Title 1 schools).

Reimbursement Schedule – The application indicates payment to the manufacturer upon delivery of the lab which is expected to occur in late November / early December. If funded, this may require the agency to seek an extension from the Director of HAND.

Name of Project-

Bridge funding for Habitat for Humanity of Monroe County Women Build site preparation

\$ Amount requested-

\$30,760

City Residents Served

4/4 → 100%

Employees:

Full-Time	Part-Time	Volunteers
18	6	~1,300

Mission

Habitat for Humanity of Monroe County’s (HFHMC) mission is to eliminate poverty housing by building decent, affordable homes in partnership with qualifying families. Through volunteer labor and tax-deductible donations of money and materials, our houses are sold to future homeowners at no profit and are financed with affordable loans. As partnering families pay back their interest-free mortgages, we are able to offer future opportunities for home ownership, making an impact for additional families.

Future Habitat homeowners are selected based on their need for housing, ability to repay an affordable mortgage, and willingness to partner with HFHMC. Each adult member living in a Habitat home must commit to 250 hours “sweat equity” in the form of volunteer hours and homeownership education courses.

Project Synopsis:

We are requesting \$30,760 in bridge funding due to lost revenue in order to hire contractors to complete the necessary site preparation, including tree removal, excavation, and foundation work that will permit Habitat to resume building two homes alongside volunteers when the health crisis has passed.

- To help families financially survive this crisis, Habitat is offering forbearance to homeowners unable to pay their mortgages due to COVID-19 income loss. We estimate approximately half of our families will be unable to pay their mortgages over the next several months, reducing Habitat’s revenue by \$25,000/month.
- Simultaneously, we have had two other major sources of revenue disrupted – Women Build fundraising for two homes (budgeted to be \$200,000) and ReStore retail operations. Essentially every source of revenue that allows Habitat to operate and build homes has been significantly and adversely impacted.

Originally scheduled for Spring 2020, we have postponed our annual Women Build tentatively to August 2020. But due to our significant revenue losses, we are unable to move forward with the infrastructure work that will allow us to quickly begin building once the danger has passed. Skilled contractors are needed to complete the required site preparation.

Bridge funding from the Jack Hopkins Social Services Funding Program will help Habitat close the gap in lost Women Build donation revenue, and will allow us to quickly resume building homes for families in need in our community, beginning with these two Women Build homes later this summer.

Criteria:

Need –

The SCAN and the 2015-2019 Consolidated Plan outline a significant need in our community to improve the cost of housing. HFHMC provides low-income families the opportunity to purchase a decent, affordable home with a mortgage payment that is no more than 30% of their gross monthly income.

Many of our organizational goals directly align with strategies outlined in the 2015-2019 Consolidated Plan, and bridge funding will allow us to help the city reach its goals. The funds will allow us to increase the number of affordable housing units (Strategy 1). Through home ownership, Habitat families gain stability and an overall improvement in their quality of life (Strategy 5). All of our partner families are low-income and earn between 25-80% of Monroe County median income, which corresponds to the desired population segment for these funds.

Stable housing is more critical than ever as the capacity to mitigate the pandemic is greatly impaired by inadequate housing. The risk to low-income individuals and families is even greater if nonprofits like HFHMC do not have the resources to play a role in helping communities recover. Funding our project will help us stand ready to resume building affordable housing to serve families in Bloomington.

One-Time Investment –

Bridge funding will help HFHMC close the gap that will come from lost Women Build donation revenue, and will allow us to quickly resume building homes for families in need in our community, beginning with two Women Build homes later this summer. This one-time investment will allow us to preserve our capabilities to serve low income families and will simultaneously fulfill a need of the city of Bloomington for affordable housing.

Fiscal Leveraging –

Although every attempt will be made to leverage fundraising dollars, we anticipate a marked decrease in giving due to the COVID-19 pandemic. The crisis also has an adverse impact on our ability to mobilize volunteers for construction until social distancing is lifted.

Broad & Long-Lasting Effects –

Habitat for Humanity has always been community-focused, and we will continue to offer our hand to the hardworking families in Monroe County who need it most. With bridge assistance from the Jack Hopkins Social Services Funding Program we can continue to support current Habitat homeowners hardest hit by income loss, and limit disruptions to future homeowners by preparing to quickly resume construction activities with volunteers once it is safe.

This funding will ensure HFHMC has the resources to play a role in helping low-income individuals and families in our community to recover from the COVID-19 pandemic. By allowing us to move forward with construction preparations, we stand ready to build again alongside families who need affordable homes in Bloomington. Maintaining our construction schedule will permit us to reopen our application window for future homeowners and accept new families in to our program.

The opportunity to preserve the number of homes we build annually will benefit more people in Bloomington by helping them purchase affordable homes at a cost of no more than 30% of their monthly income. This will greatly assist the city in providing more affordable housing for residents, a goal of Strategy 1 in the consolidated plan.

Outcome Indicators:

With the onset of the COVID-19 pandemic, we aim to preserve capacity to continue building for families in need. Our 2020 goal included housing 12 families. While we know that our ability to meet this goal will be impacted by the crisis, quickly resuming construction will minimize its impact and allow us to adjust our future schedule to align with new fundraising and mortgage realities and resume planning with families. The specific outcome associated with this funding will be the summer construction of two Habitat homes that will house two low-income households with an AMI between 25-80% by October 2020.

Cost

Amount Requested (in order of priority)

1. Right of Way Tree Clearing	\$5,000
2. Women Build Site Access from W. Guy	\$2,250
3. 626 and 614 W. Duncan Lot Tree Clearing	\$5,000
4. Build Site Excavation and Foundation Construction	\$15,820
5. Move of the Encroaching Fence	\$2,690
TOTAL REQUESTED	\$30,760
Total Project Cost	\$30,760

Past SSF Funding

Year	Status	Title	Amount
1995	Denied	Paving Habitat Street	\$8,550.00
2000	Denied	Volunteer Coordinator	\$25,000.00
2005	Granted	Two heaters and insulation for Habitat ReStore facility	\$4,100.00
2008	Granted	To help pay for the renovation of Campbell House for use by agency programs and staff	\$4,000.00
2009	Granted	To help purchase a truck with lift gate for ReStore Facility.	\$20,069.93
2010	Granted	To purchase a job site trailer, tools and to help purchase a truck for the Construction Leadership Program.	\$17,000.00
2011	Granted	To pay for equipment for Construction Leadership Program.	\$6,000.00
2012	Denied	Materials, handling equipment and store fixtures	\$9,529.00
2013	Granted	To purchase fixtures, equipment and supplies, power tools, hand tools and pneumatic tools and equipment for a warehouse.	\$19,085.00
2014	Denied	Habitat ReStore Donations Truck	\$17,750.00
2015	Granted	Purchase a Chevy Silverado truck and John Deere skid steer with a skid steer trailer for construction of new homes.	\$30,000.00
2016	Granted	To pay for tools, construction volunteer expenses, materials for classes and education outreach supplies.	\$14,500.00
2017	Denied	Purchase of heavy-duty 9 passenger van + seed funding for Certified Fund Raising Executive training	\$28,925.00
2019	Granted	Pick up truck and passenger van	\$19,400.00

Staff Comments

City residents served – The Committee should note that the concept of “proportionality” was added to the Elaboration of Criteria this year, which states, “In making funding decisions, the Committee may consider the amount of funding requested relative to the number of clients that would be served by a given project.” The applicant states that this proposal would serve 4 city residents.

Project synopsis – As Committee members know, COVID-19 and the associated measures taken to limit its spread have impacted many individuals and organizations in Bloomington. This applicant states that “essentially every source of revenue that allows Habitat to operate and build homes has been significantly and adversely impacted” by COVID-19. The applicant points out that social distancing requirements have impacted the ability to mobilize and utilize volunteers.

One-time investment – This request is for operational bridge funding, which is one of the exceptions to the one-time funding requirement. While the application does not explicitly provide the required well-developed plan for future funding, it can be inferred that once adverse impacts from the COVID-19 emergency subside, the normal funding mechanisms (e.g. Women’s Build and ReStore) will be back in place.

Funding priorities – ranked – The applicant has provided an itemized prioritization of the request, in the event of partial funding.

Name of Project-

Improving the Oral Health of Low-Income Children and Adults

\$ Amount requested-

\$19,590

City Residents Served

1000/1120 → 89%

Employees:

Full-Time	Part-Time	Volunteers
14	3	0

Mission

HealthNet is a not-for-profit 501(c)(3) corporation providing primary care, dentistry, mental health, and support services to the medically underserved. Like Volunteers in Medicine, the HealthNet mission is to improve lives with compassionate health care and support services, regardless of ability to pay.

Project Synopsis:

HealthNet respectfully requests \$19,590 to purchase equipment necessary to expand the Bloomington Health Center’s dental services.

(Prior to the COVID-19 crisis) Access to dental care, arguably, presents the greatest challenge in healthcare access in this community. Disparities in access to dental care are well-documented and have received national attention by government agencies, health professional organizations, and researchers. Populations that have low incomes or reside in rural areas are known to obtain less care and have poorer oral health than more affluent, healthy, and urban/suburban populations. Indeed, obtaining dental care has long been a challenge for many residents of Bloomington, Monroe County, and the surrounding areas (SCAN). At the same time, there is a critical connection between oral health and medical health. Tooth decay is the most common chronic disease among children in this country. Early preventive dental care is a crucial part of a child’s overall health affecting eating, speaking, playing, and learning. Similarly, with today’s aging population, people are keeping their teeth longer which means that maintaining good oral hygiene is more important than ever. Gum disease, sensitive teeth, diabetes, dry mouth, and oral cancer are some of the conditions that highlight the importance of oral health in older adults.

With the HealthNet Bloomington dental clinic expansion, substantially more people will have access to dental services. Moreover, as a federally qualified health center, HealthNet Bloomington is open to children, adults, and seniors, with and without insurance. As such, this project addresses a huge unmet need in Bloomington and surrounds.

Criteria:

Need –

Lack of dental care is arguably one of the biggest gaps in healthcare access in Monroe and surrounding counties. According to the SCAN, obtaining dental care has long been a challenge for many residents of Monroe County and the surrounding areas (p.101). While paying for the dentist is a major problem for about 15% of all general households, closer to 50% of households earning less than \$15,000 report this to be a major challenge (p.101).

Furthermore, a feasibility study conducted by VIM in January 20181, concluded that there is a serious shortage of dentists available to meet the needs of the Medicaid population in Bloomington. Additionally, dentists who accept Medicaid may not provide all covered services, e.g. root canals, dentures.

A 2013 report from the Mayo Clinic underscores the critical connection between oral health and medical health. Oral health contributes to conditions such as endocarditis, cardiovascular disease, birth complications, and pneumonia. Moreover, tooth decay is the most prevalent chronic disease affecting children, and can lead to pain, systemic infection, poor speech development, difficulty eating, disrupted sleep and lack of concentration.³

This HealthNet Bloomington initiative will expand access to dentistry for children and adults and address this gap in services.

One-Time Investment –

This funding request is a one-time investment to purchase essential equipment for the HealthNet Bloomington dental clinic expansion

Fiscal Leveraging –

While there is no specific fiscal leveraging, Jack Hopkins funding is essential to this initiative and joins several other funding partners (listed above) to ensure a successful dental clinic expansion. The expansion of the HealthNet Bloomington dental services is a huge project. Not only will there be a full-time dentist, full-time dental hygienist, and two full-time dental assistants, but we will also, for the first time, have capacity to build dentures in the new onsite dental lab.

Broad & Long-Lasting Effects –

Regular dental checkups aren't just for oral health maintenance. Dentists and hygienists detect diseases and other health concerns just by looking at one's mouth and teeth. Even though many dental insurance plans cover preventative health care like cleanings and exams, many people don't end up going to a dentist. In fact, data from 2016 show that 40% of adults in the VIM service area hadn't seen a dentist in 12 months.¹

The expanded dental clinic at HealthNet Bloomington will have many long-term benefits for our community:

1. Access to dental services for low-income adults will expand by about 50% from VIM's previous capacity.
2. Access to services will include both preventive and restorative dental care: comprehensive assessment, intervention, cleanings, and education to help patients take responsibility for and sustain their oral health over time.
3. For the first time, dentures will be made onsite, reducing cost for patients and time spent going to off-site dentists.
4. As a federally qualified health center, HealthNet Bloomington will now offer dental services to children and seniors – a hugely important addition to the clinic's services and essential to address key areas of significant unmet need in our community.

¹ *Center for Disease Control & Prevention, 2015 and 2016 Behavioral Risk Factor Surveillance Surveys*

Outcome Indicators:

Since the dental clinic expansion is focused on expanding access to services, the key outcome indicator focuses on access:

1. Number of individuals seen at the HealthNet Bloomington dental clinic, sub-divided by:
 - a. Children / Adults
 - b. Ethnicity
 - c. Insurance status
 - d. Type of Service: cleaning/prophylaxis, extraction or other procedure / dentures

Cost

Amount Requested (in order of priority)

1. Schick 33 Sz2 6” Starter Kit with Cable & RMT	\$8,120.00
2. Statim 5000 G4 Autoclave	\$6,215.00
3. Synea 400 TG-97L Handpieces	\$3,113.56
4. Demi Plus LED Curing Light System	\$1,385.09
5. NXT HG5 Amalgam Separator	\$757.00
TOTAL REQUESTED	\$19,590.00
Other Funds: <i>This request for equipment is part of an expansion of the dental clinic. \$39,500 in other funds were listed a part of this larger project.</i>	\$51,186
Total Project Cost	\$70,776

Past SSF Funding (*HealthNet is formally Volunteers in Medicine*)

Year	Status	Title	Amount
2007	Granted	To purchase computer equipment, commercial grade multi-function printer, subscription to messaging system, and IT network and support for a new, community health care clinic for uninsured residents of Monroe and Owen counties.	\$32,250.00
2008	Granted	To purchase computer equipment for three clinical work stations, a monitor and software to improve delivery and lower the cost of medical services.	\$10,725.00
2010	Granted	To purchase a Kirby Lester Tablet Counter to be housed at the facility located at 811 West 2nd Street.	\$5,880.00
2011	Granted	To purchase scanners to improve patient assistance.	\$2,700.00
2012	Granted	Promoting high quality care with high quality equipment	\$7,141.69
2013	Granted	To purchase and automated medication refill system, including the Tele-Fill and Attendant-Rx program.	\$7,545.00
2014	Granted	To pay for the following components of the Supporting Care for Uninsured Individuals with Diabetes: an A1C Analyzer, a pilot study of Fenofibrate for 20 diabetic patients with triglycerides > 400, and an electronic vital signs monitor and mobile stand.	\$9,283.22
2015	Granted	To purchase the Alere Cholestech System in order to offer patients onsite fasting lipid testing for the screening of risk factors for cardiovascular disease.	\$5,700.00
2016	Granted	To pay for salaries of dentists, dental assistants, and dental hygienists in interest of the expansion of Volunteers in Medicine's dental services.	\$21,500.00
2017	Granted	To pay for the following in the interest of implementing an Electronic Medical Records (EMR) system: computers, data migration, license fee, fax server, film x-ray scanner, operating system software and installation, consulting, etc.	\$24,830.00
2018	Granted	Diagnostic Labs and Imaging	\$26,000.00
2019	Granted	Offset Nurse Practitioner salary and fringe benefit cost to staff Walk-In Clinic	\$24,800.00

Staff Comments

Note - HealthNet was formerly Volunteers in Medicine and is a 501[c][3] (confirmation is included).

Project synopsis – The Committee might ask how prolonged social distancing measures would impact applicant’s ability to deliver the services enabled by the proposed purchases.

Name of Project-

Covid-19 Food Purchasing Project

\$ Amount requested-

\$30,000

City Residents Served

11,868/25,800 → 46%

Employees:

Full-Time	Part-Time	Volunteers
12	2	2,000

Mission

To rescue, collect and distribute food to non-profit agencies serving people with low incomes, children, and the ill in south central Indiana.

Project Synopsis:

We have purchased food to sustain our ability to remain open and distribute it during the Covid-19 crisis and to meet an increased demand and alleviate the loss of donated food and are requesting \$30,000 in reimbursement for a portion of the unbudgeted, unplanned food purchases we have made.

Our purchases have included over 305,000 pounds of food, the equivalent of 255,000 meals. Items acquired included: Macaroni & Cheese, Beef Stew, Green Beans, Shelf Stable Milk, Black/Red Kidney Beans; Refried Beans; Eggs, Beef Ravioli, Peanut Butter; Pasta; Rice; Cereal; Oats; Tuna, Corn, Canned Vegetables and Pasta Sauce. Additional purchases may still be made.

Criteria:

Need –

HHFB's food distribution program addresses both the specific priority of food insecurity and numerous other priorities outlined in both SCAN and the Consolidated Plan. "Public services" as mentioned in these plans include the provision of food and shelter to those in need and the services provided by many of our partner agencies including youth programming, counseling, addiction services, child care and health care.

One-Time Investment –

Our request is for a one-time response to an extraordinary circumstance, the Covid-19 pandemic. The sudden and unpredictable nature of this crisis required unprecedented action on our part and on the parts of our partner agencies to ensure that a suddenly increased number of people in need of food resources had access to them. It is our sincere hope that such a need will never arise again, and that going forward we will return to reliance on our normal channels of food and less on the direct purchases that were required to respond to this situation.

Fiscal Leveraging –

This project has allowed food pantries, kitchens and shelters to continue to operate during the Covid-19 crisis. The food purchased has been combined with donated food to prepare meals and fill bags and boxes of groceries distributed to people in need. Many of these agencies, including HHFB utilized volunteers as part of their efforts.

Broad & Long-Lasting Effects –

In general, ensuring that people have access to nutritious food provides long-lasting benefits through increased health and wellness and helps to reduce problems such as absenteeism from work and school. In this specific instance, it has also provided reassurance that our community is able to respond in a crisis and not only feed those who are ordinarily at risk, but those who suddenly find themselves in dramatic, life-changing situations that compromise their ability to sustain themselves.

Outcome Indicators:

Our success is ultimately measured by the ability to keep the emergency and supplemental food assistance network functioning during the pandemic. Frankly, each day we were able to continue to serve people and agencies was a gift. We will ultimately have the opportunity to review how we responded and seek formal data and opinions from our partner agencies, but as we are still working through the crisis at the time of this application, hard data is difficult to quantify but we will certainly have information on the amount of food distributed during this period. The fact that we and our partners are still open and still feeding people is the key outcome we've sought under the current circumstances

Cost

Amount Requested (*in order of priority*)

1. Food Purchases (made to address the COVID-19 emergency)	\$30,000
TOTAL REQUESTED	\$30,000
Other Funds: This project serves a multi-county area. A total of \$118,000 has already been committed (with at least \$87,260 generated within Monroe County). <i>See Project Costs.</i>	~ \$144,167
Total Project Cost	\$174,167

Past SSF Funding

Year	Status	Title	Amount
1994	Denied	Warehouse addition, freezer, cooler, capital expenses	
1996	Granted	Refrigerated truck	\$3,800.00
1997	Granted	Equipment for Food Repackaging Room for meal rescue program	\$9,200.00
1999	Granted	Cooler and condensing unit	\$14,394.00
2000	Granted	One low-lift pallet truck and three sets of racking	\$4,549.00
2001	Granted	To purchase food for city residents	\$3,000.00
2004	Granted	Pay for renovations to the facility	\$13,294.00
2006	Granted	To install lights, replace door, reinstall floor scale, and purchase safety equipment for two trucks.	\$6,670.00
2008	Granted	To purchase a refrigerated cargo van for use in the Meal Share prepared food rescue program	\$31,414.00
2011	Granted	To pay for salaries and equipment to expand capacity of their operations.	\$10,750.00
2012	Granted	Meal share program equipment replacement	\$13,895.00
2013	Granted	Purchase two electric Walkie Pallet Trucks and to pay for passive refrigeration supplies and equipment including portable coolers, reusable Ice Pack Sheets, and insulated blankets and pallet covers.	\$9,930.00
2014	Granted	To purchase a 5000-pound capacity fork lift to be used primarily to improve collection and delivery of food to agencies serving residents of the City.	\$20,000.00
2016	Granted	Purchase and install a lift gate for the Food Bank's primary food collection and delivery truck.	\$12,000.00
2018	Granted	Insulated Refrigerator Van	\$30,000.00
2019	Granted	Matching funds for new vehicle	\$5,000.00

Staff Comments

Please see Other Comments – COVID-19 Driven Application – The application makes an urgent request for \$30,000 of about \$174,167 in bridge funding it has already expended due to the increased, emergency demand and loss of revenue resulting from the Covid-19 crisis. It anticipates that once the crisis abates the need will reduce and the normal funding will be restored. As further evidence of how it is operating in crisis mode, the application indicates that rather than provide outcome indicators as part of the application, it will survey its partners and offer an evaluation once the crisis abates.

City Residents Served – This agency has grown to serve a multi-county area and indicates that about 46% of its clients reside in the City. The \$30,000 is part of \$174,000 expenditure for all the area served by the agency. The Committee may want to confirm that this request will help offset expenditures made for the benefit of City residents.

Name of Project-

South Bend Code School /Bloomington

\$ Amount requested-

\$36,000

City Residents Served

90/90 → 100%
(30 students or tri-mester)

Employees:

Full-Time	Part-Time	Volunteers
9	16	2

Mission

South Bend Code School was founded to combat the technology skills gap at the earliest level by reforming technology education for students 18 and younger. SBCS does this by making learning skills in coding and computer science accessible to students from all walks of life.

Project Synopsis:

South Bend Code School // Bloomington is requesting \$36,000 to continue exposing as many students as possible to the world of technology. The \$36,000 will be utilized in various ways to help assure that coding is accessible to all. \$9,000 of the JHSSF will be used to purchase AR/VR equipment to attract students ages 13-18. These powerful technologies are anticipated to have a great impact on various industries with experts expecting a \$108 billion AR/VR market by 2021. \$5,000 will be used to purchase additional computers to use in the classroom and help expand our acceptance numbers. \$7,000 will be used to for rent to continue using classroom space at Dimension Mill. In conclusion, our goal is to build student’s confidence and introduce them to the number of opportunities that they can pursue in the 21st century with a solid understanding of technology. SBCS // Bloomington believes learning how to code should be accessible to all; therefore, we are requesting \$20,000 to offer Bloomington students who might require financial assistance full and/or partial scholarships.

Criteria:

Need –

Retaining South Bend Code School // Bloomington in the greater Bloomington region is important to the continual issue of affordable after-school programs for low-income families in the five-county region. Over 40% of low-income families (\$15-\$25k range) stated that finding affordable after school programs and recreational activities for teenagers was a major problem. We plan to combat this with our scholarship fund to offer families a full and/or discounted scholarship for children ages 7-18. Obtaining AR/VR equipment will allow South Bend Code School // Bloomington to attract 13-18-year-olds to an affordable and unique recreational activity all while learning skills for future employment opportunities.

One-Time Investment –

The one-time investment will allow us to purchase equipment and pay our rent for three years within our current location at Dimension Mill. With the ability to grow South Bend Code School // Bloomington and accept more students into our program we will see an upswing in our income. Thus, allowing us to continue programming in a self-sustaining model. With the additional \$20,000 allocated to scholarship dollars, we know we can show the value of the program and receive additional scholarship dollars from other entities in the greater Bloomington region.

Fiscal Leveraging –

South Bend Code School // Bloomington intends to use these grant dollars as a catalyst for additional scholarship dollars for continual programming in the Bloomington region.

Broad & Long-Lasting Effects –

By continuing the program we aim to reduce the barrier for low-income families within Monroe, Lawrence, Owen & Greene counties to attend after-school programs as well as affordable recreational activities for teenagers. Our program will also assist with the retention of Indiana University students as well as graduates as we use them for instructors and exposure to startup companies within the Dimension Mill space for potential employment. We build students’ confidence and introduce them to a number of opportunities that they can pursue with a solid understanding of technology, thus, helping to raise the per capita household income. Our student population demographics are 39% underrepresented minority and 34% female.

Outcome Indicators:

South Bend Code School // Bloomington hopes to increase our class size by a minimum of 50% in 2020. As part of that metric, we also hope to increase our program’s accessibility by admitting more students from low-income demographics.

Cost

Amount Requested (*in order of priority*)

1. Scholarship Dollars	\$20,000
2. AR/VR Equipment & Computers	\$9,000
3. Rent for Dimension Mill	\$7,000
TOTAL REQUESTED	\$36,000
Total Project Cost	\$36,000

Past SSF Funding

Year	Status	Title	Amount
N/A	--	--	--

Staff Comments

NOTES:

1. New applicant this year but no 501(c)(3) documentation included with application.
2. Indicate in application that this is a collaborative project with Dimension Mill but all indications are that they are housed in the Mill and pay rent. No MOA or further information provided.
3. A project budget is outlined in the synopsis.

Need: Neither SCAN nor 2015-2019 Consolidated plan are addressed

Financials:

- Top priority is \$20,000 in scholarships but application does not expound on cost of the program, scholarship eligibility or award amount.
- Ask is for \$36,000 which is 7 times more than their income from 2019.
- Relying exclusively on Jack Hopkins funds for growth and sustainability of the program.
- Plan to use Jack Hopkins funds “as a catalyst for additional scholarship dollars.”
- Ask is for \$20,000 in scholarships funds but 2020 projected budget shows \$18,000 in scholarships

See Other Comments (in Application) for the start-up nature of this project

Name of Project-

Residential Services for Intellectual and Developmental Disabilities

\$ Amount requested-

\$16,812.71

City Residents Served

79/146 → 54%

Employees:

Full-Time	Part-Time	Volunteers
181	55	131

Mission

LIFEDesign’s mission is to partner with and promote independence for people with disabilities. Our core programs provide individual staff supports to people with intellectual and developmental disabilities with the goal of increasing their level of independence. Our focus with our clients is supporting them to have opportunities to live in their own housing, be employed in the community, and establish a network of natural supports around them (friends, neighbors, co-workers, etc.). Our agency works with case management companies to set goals for our clients to help them achieve their highest possible level of independence. Our staff work directly with individual clients to build their life and employment skills as well as develop relationships with community members, and learn how to access community resources.

Project Synopsis:

LIFEDESIGNS is requesting \$16,812.71 as bridge funding as a one-time investment to our residential services for people with intellectual and developmental disabilities. This request is urgent and important now because of the effects the Coronavirus has had on our community. When the CDC began recommending social distancing and other practices to reduce the chance of the COVID-19 transmission through the community, we made the difficult decision to make some temporary but pretty substantial changes to our programs—especially community services. The biggest change was restricting community access provided by our employees to our clients, and asking our employees to self-restrict their own community exposure. This was necessary to keep our clients and employees at a low risk for contracting the virus, and to be able to continue providing individual support services in our clients’ homes. Our services are essential to maintaining the health of a population considered highly vulnerable and low income in the Bloomington community. The virus has impacted us by reducing our revenue (for community-based services we are not able to provide during this time), and increased our expenses because our clients who are now unable to receive the community-based services still need supports, but in their homes. These services are not expected to be reimbursed by Medicaid, but yet we are still required by the state to provide the care our clients need to maintain their health and safety.

Criteria:

Need –

The SCAN identifies people with a disability as a vulnerable population. Our clients typically are low income as well. The services that we provide are categorized in the health care field. Without our staff to support them, many of our clients would be at high risk for homelessness and other threatening health conditions. The SCAN report also states this population may also face additional difficulty accessing other services, maintaining consistent employment, developing strong social ties, advocating for themselves, and participating independently in their communities. The difficulties mentioned in the SCAN are exactly the types of things our staff work to support our clients on. We work with case management to assist our clients to access other types of services and community resources that could benefit them. Our staff work individually with our clients on developing skills related to employment, while we have an employment team that works specifically on helping people find and keep consistent employment. Social ties are one of the most important aspects of achieving higher levels of independence for people with disabilities, and our staff assist our clients in communicating and planning activities with others. Our residential services are filling this need in the community.

One-Time Investment –

The current health emergency related to the Coronavirus (COVID-19) has impacted nearly every business and family household in all communities across the nation. We have already lost significant revenue and increased expenses as a direct result of the COVID-19 impact. This is very unusual, and we do not expect for this impact to continue into 2021 or beyond. We're specifically requesting bridge funding for operating expenses of our residential services program which will help us maintain critical services to people with disabilities through this very unexpected situation. Maintaining services now will prevent future health issues within our clients' lives.

Fiscal Leveraging –

Community interactions are a priority for our clients. This is based on the belief that people with disabilities should be included in all community activities, which benefits everyone. With the current shelter at home restrictions, we've had to be more creative about how to engage our clients with the community. A couple of examples are: Fun with Friends over Zoom video chat, Facebook live video series engaging volunteers and community businesses and organizations in short "how to" craft or cooking at home videos. Additionally, we're using in-kind donations from community members to provide our clients with supplies for these activities.

Broad & Long-Lasting Effects –

Residential services for people with disabilities fall into the category of "Long Term Supports and Services" under Medicaid. As the name indicates, these services are aimed at benefitting the long-term health and well-being of people with disabilities. This is achieved by being pro-active as opposed to re-active, for example teaching people about their health and wellness and how to maintain a healthy diet and exercise before they develop serious health conditions. Our services certainly impact our clients' lives directly, but additionally have some impact on the entire family of the client as well as the community at large. If our services weren't available, a family member would have to devote most or all of their time providing the care to their family member with a disability. This would make it very challenging for them to maintain employment, especially full-time employment. They would then likely fall into a low income or poverty category. This would impact local businesses by decreasing the number of qualified candidates, and reduce the local economy by having fewer consumers making purchases. Everything our staff does with our clients is targeted toward achieving their long-term goals of independence, health, and life.

Outcome Indicators:

Our goal outcome for this project is to be able to continue providing services to the same number of people (who want services) throughout the COVID-19 health emergency. So far this year we've had about 20 clients elect not to receive services due to their family's concern for their health. Some clients who have chosen to travel will need to self-isolate for 14 days before they are able to receive services again. At the end of the grant period, we plan to report on the number of clients who continued receiving residential support services in Bloomington city limits.

Cost

Amount Requested (in order of priority)

1. Residential Habilitation & Support Services	\$11,380.46
2. Group Home Direct Support	\$4,781.25
3. Trips	\$651.00
TOTAL REQUESTED	\$16,812.71
Other Funds: Please see the Residential Services Budget for more details on program costs and revenues.	~ \$84,314
Total Project Cost (for One month of this Program)	\$101,127.57

Past SSF Funding

Year	Status	Title	Amount
OPTIONS			
1997	Granted	Upgrading phone and voicemail system	\$13,500.00
1998	Granted	Repair 1991 Club Wagon for client purpose	\$3,000.00
2000-June	Granted	Materials, computer, and furniture for resource library	\$5,000.00
2001	Granted	To purchase CPR training equipment to train staff	\$4,966.00
2002	Granted	Materials for program between Options and Center for Behavioral Health to address persons with dual diagnosis	\$5,000.00
2003	Granted	Materials for resource library and speaker fees, Family Partnership	\$1,725.00
2004	Denied	Career Exploration Day Transportation and Costs	\$2,400.00
2005	Granted	Modify wheelchair accessible van for community participation program	\$7,500.00
2006	Granted	Format and rebuild computers and install modems and software as part of the Equalizing with E-cycling program	\$4,000.00
2008	Granted	Purchase refurbished computers, modems and internet services to link between community living homes and the main office	\$4,000.00
2010	Granted	Pay for software, training, video production and resource materials for the Power Up program	\$9,750.00
2011	Granted	Purchase a scanner for the Electronic Records project	\$3,100.00
CHRISTOLE			
2008	Granted	Pay for installation for a fire sprinkler system in the group home at 1701 Winslow	\$3,500.00
2010	Denied	D-Spa Training Conference Lead Trainer	\$2,000.00
LIFE Designs			
2012	Granted	Housing Options II Essentials	\$6,196.86
2013	Granted	To purchase the College of Direct Support and College of Employment Services training packages and to pay for the administrative and performance management fees associated with these training packages.	\$13,470.00
2014	Granted	To purchase furniture for bedrooms along with furniture and entertainment equipment for common areas at the Dunn and Winslow homes (located within the City).	\$7,090.00
2016	Granted	To pay for the purchase of a wheelchair-accessible vehicle.	\$14,000.00
2017	Granted	To purchase tablets, mobile briefcases, and design services for the LIFE Designs Mobilizing Work Project.	\$15,000.00
2019	Granted	Maintenance truck and snow plow	\$16,084.00

Staff Comments

Covid-19 – LifeDesigns has had to make substantial changes to their programs due to the Covid-19 pandemic. The agency is requesting \$16,812 in bridge funding to assist with the temporary extra cost of in-home services, increased need, and significant loss of revenue. It anticipates a return to normal operating costs and revenues once the Covid-19 emergency subsides.

Funding Priorities – Priority 3 is “Trips” (\$651.00) but do not include details of this request.

Budget – The program budget from the agency applies the \$16,812 request toward the approximate cost for a month of the Residential Services Program (~\$101,127). The Committee may want to inquire how the agency plans to cover the costs in future months during the emergency.

Name of Project-

MUM Community Center

\$ Amount requested-

\$18,900

City Residents Served

20/40 → 50%

Employees:

Full-Time	Part-Time	Volunteers
0	0	30

Mission

Our mission is to develop the capabilities of ex-offenders who have made up their mind to stay out of prison, through our transitional life training and hands-on work experience, thus breaking the cycle of homelessness, addiction, and incarceration.

MUM was incorporated in November of 2017, in light of our growing community challenge to reunite and heal families that are handicapped by their traumatic experiences of incarceration, addiction, and poverty. MUM exists to help ex-offenders navigate the landscape of social services in Bloomington, and to provide an individually-tailored, relationship-centered support structure that weaves-together existing ex-offender services while supplementing service-gaps with unique courses, programs, and personal development opportunities that, in combination, restore client self-sufficiency, family relations, and sense of community.

Project Synopsis:

MUM is requesting \$18,900 to run our MUM Community Center Pilot Project. Though Bloomington has a unique wealth of social service organizations, navigating the landscape of programs and services can be challenging for recently-released ex-offenders. Through our working relationships with Centerstone, POPs, New Leaf New Life, Shalom Center, and St. Vincent de Paul, MUM assists with this navigation by weaving-together diverse services into a personally-tailored, wrap-around structure for building self- sufficiency; however, the most consistent challenge we face is logistical: coordinating rides to dozens of locations in and around town – the courthouse, parole offices, community organizations, counselors/mentors, trainings, job opportunities, volunteer opportunities – consumes much of our time (coordination and transportation), increases our costs (fuel, driver-time), and increases our liability (due to normal road and traffic hazards exacerbated by time on the road).

Hence, we believe that our organization could operate with much greater efficiency – stretching the impact of each donation and providing services to more clients – if we could centralize service provision at a one-stop-shop location. Further, keeping the space open to the public can create a place of encounter for fostering new relationships, learning new skills, and helping similarly disadvantaged members of the community access free and low-cost services. This would be an innovative model, both for MUM and for Bloomington, so we believe it is well worth Piloting the project, to determine the extent to which we should guide future investment towards a more permanent MUM Community Center arrangement.

By securing equipment donations and devoting many hours of service, our dedicated volunteers have already begun to turn our blank, empty storefront into the beautiful beginnings of a multi-purpose community service center. JHSS funding will help cover operating expenses of this Pilot project – rent, internet connectivity, & open-hours staffing – while MUM will match these proceeds, both in monetary value and volunteer hours.

Address where project will

Criteria:

Need –

The 2012 SCAN Assessment identified declines in access to job training (p.72), finding a job that pays enough to meet a family’s basic needs (p.71), and ability to pay for essentials such as housing, utilities, and food (p.76), with 40% of these families facing disruptions in their lives due to drug/alcohol abuse (p.106). This defines our local barriers to putting together the building blocks of a better life.

The HAND 2015-2019 Consolidated Plan similarly identified substance abuse related services and job training/employment services as critical needs for our community.

MUM believes that poverty, coupled with a lack of opportunity, breeds crime which is why having a community center that can provide a safe space with all the building blocks of a healthier life is so important for people like our clients. Our community center offers immediate employment through our social-enterprises, job training, transportation, job certifications, classes on healthy relationships, meditation, Toastmaster participation, budgeting classes, free use of workout equipment to stay in shape laborious jobs, free haircuts, and, most importantly, access to our growing network of employers that will work with individuals who have criminal records.

Many of these resources have been run by our volunteers, in the time they have to spare; but, with JHSS support, our clients will have access to them all, for 40 hours a week, in a single, safe location that is an easily accessible place for healing and personal growth.

One-Time Investment –

The MUM Community Center will be a Pilot project while MUM continues to grow its existing social enterprises (Big Boys Moving and Gardens by Ana). MUM, itself, began as a 2-year Pilot project – run with the support of value-aligned businesses and volunteers – and we were so successful that we’ve now grown to become a fully incorporated, community-based nonprofit. MUM has been designed as a self-sustaining nonprofit that operates and plans future growth by leveraging funds through monetary and in-kind donations, fundraising, volunteer labor, and financial/job-placement support from our social-enterprises. Nonetheless, our need for a community center is very immediate, as we have a growing list of potential clients and other individuals in our community who would greatly benefit, right away.

Fiscal Leveraging –

MUM minimizes costs through dedicated volunteer work and support from partnered businesses. MUM also requires clients to give back through volunteer hours whether it be done with MUM or other non-profits such as St. Vincent de Paul. MUM carries its own D&O insurance but the work done off premises is covered by the insurance of partnered businesses. MUM will still leverage both monetary and in-kind donations and fundraising events.

Broad & Long-Lasting Effects –

The MUM community center will provide a safe space for individuals who would otherwise loiter in our parks and public properties. For example, the men who reside at the Wheeler Mission Men’s Shelter will be able to come utilize our community center resources, when they have to leave the mission by 7am (they can only turn-in hand-written job applications for so many hours of their day, and coming to us would keep their hands and minds occupied and moving forward). At the MUM community center, they will be able to fill out applications online and practice other job-related skills, all while having access to the rest of the center’s resources and a network of peers committed to growing self-sufficiency.

In other cases, men and women – who have a place to stay but who are still on probation or parole – will be able to come to our center to meet their probation/parole officer and then attend classes or programs, right after. For those in the process of finding a job, the center provides a drug free environment where they don’t have to be around family stressors, wayward peers, or other distractions that may have been an issue for them, in the past.

It will be a community center that empowers people into self-sufficient living, while instilling a Made Up Mindset of doing “whatever it takes” to transform past barriers into future stepping stones, helping Bloomington to become a safer and healthier community for everyone.

Outcome Indicators:

- MUM will measure:
- Number of Clients and Bloomington residents served (including nonresidents that are receiving local social services).
 - Recidivism rate of clientele.
 - Clients’ ability to secure and retain employment during their involvement in MUM and for 1 year (minimum) after they complete the program.
 - Quality of Life Improvements (general index) – ability to meet material needs (client earnings vs Monroe County cost-of-living data); social-network growth (number of new/returning family members, friends, and mentors); volunteer service growth (number of hours served); personal-development growth (skill-seeking through course registrations and program participation).
 - Tracking clients’ progress toward self-sufficiency – their ability to meet their basic needs for housing, transportation, clothing, food, as well as their unique needs for backpay of child- support and/or restitution/court-fees.
 - Tracking how many people were served – and with which services – to evaluate which services are in highest demand.
 - Tracking the number of new partnerships created for or by the operation of the community center.

Cost

Amount Requested (*in order of priority*)

1. Rent	\$8,100
2. Internet	\$1,200
3. 2 Staff Position (6 months – 20hrs/week)	\$9,600
4.	
TOTAL REQUESTED	\$18,900
Total Project Cost	\$61,200

Past SSF Funding

Year	Status	Title	Amount
2019	<i>Granted with conditions, and declined by applicant</i>	<i>MUM Community Center</i>	<i>\$18,900</i>

Staff Comments

2019 Application – This application mirrors almost exactly a request submitted last year by the same applicant. Due to concerns about conflicts of interest within the organization (described in the draft minutes from the June 4, 2019, July 22, 2019, and October 17, 2019 meetings and contained in the 2020 Organizing Meeting Packet [here](#)), last year’s Committee placed certain conditions in the agency’s funding agreement. Rather than meet those conditions, the agency declined funding. This year, the Committee may want to determine if those conflicts of interest still exist.

Program/Project Budget – While one can piece together the costs and contributions from various sections of the application, no Program/Project Cost/Funding sheet was provided (as requested in the Solicitation materials).

Address where project will be housed – The Committee should inquire whether the property intended for this community center (1850 S. Walnut Street) is zoned to allow this type of use. From the zoning map, it appears the zoning may not permit a community center use on the property.

Name of Project-

Electric Meal Transporters

\$ Amount requested-

\$7,260

City Residents Served

115/115 → 100%

Employees:

Full-Time	Part-Time	Volunteers
	1	250+

Mission

The mission of Bloomington Meals on Wheels is to provide nutritional meals to homebound persons who are unable, through medical or physical disability, to purchase and prepare nourishing meals. The service is provided to the ill, disabled or elderly, regardless of income and without distinction as to race, color, creed, national origin or sex.

Project Synopsis:

Bloomington Meals on Wheels is requesting \$7,260 to purchase 8 electric meal transporters to transport meals to 84 clients Monday-Friday. We currently have 7 electric meal transporters in use, with one back-up in case of product failure. Six of the current meal transporters are more than 20 years old, in style is no longer made. They are a metal box, with sharp edges that are beginning to warp and snag. Replacement and repair for any structure or operational failures are no longer available. The metal housing is extremely hot and can cause burns, while newer plastic housings do not pose this risk. Our food service providers (IU Bloomington Health Hospital and Meadowood Retirement Community) have instructed us to replace the metal meal transporters by the end of 2020.

The cost of one electric meal transporter is \$870, and shipping for 8 units would be approximately \$300.

Criteria:

Need –

According to the City of Bloomington, Housing and Neighborhood Development Department’s 2015-

2019 Consolidated Plan, the Non-Homeless Special Needs Assessment, 7.9% of Bloomington’s population is 65 or older and another 6.7% under 65 years old are disabled. Bloomington Meals on Wheels exclusively serves these two populations. The HAND Consolidated Plan Objectives include financial assistance to organizations that serve those specified populations.

Per the 2012 SCAN 2010 Household Survey, over 50% of respondents with a household income of \$15,001 or less report that having enough money for food was a major or minor problem. 50% of clients served by Bloomington Meals on Wheels have a household income under \$15,001 and received free or significantly reduced fee meals.

Our food service providers will not continue to supply food using the current meal transporters after the end of 2020. If these meal transporters are not replaced, 84 Bloomington residents currently receiving Meals on Wheels will not receive the medically-tailored meals they are receiving each day, Monday-Friday.

One-Time Investment –

This grant will provide for the one-time replacement of 8 electric meal transporters at once, as required by our meal providers.

Going forward, Bloomington Meals on Wheels plans to budget for the depreciation of the meal transporters each year and implement a long-term replacement plan. This plan will budget for the replacement of one unit every two years, as needed, with new purchases starting in 8 years. The budgeting plan will allow Meals on Wheels to replace its equipment in a planful and affordable way, and will reduce the need for future funding for this equipment from Jack Hopkins funds.

Fiscal Leveraging –

Bloomington Meals on Wheels leverages the support of over 250 volunteers each month to deliver meals, coordinate other volunteers, assist with financial oversight, fundraise, and market the organization.

Meals on Wheels continues to leverage collaborative community partnerships with CallNet, Meadowood Retirement Community, Area 10 Agency on Aging, and Indiana University Health Bloomington Hospital. Within the last year, Meals on Wheels has added partnerships with Community Kitchen and One World Enterprises.

Broad & Long-Lasting Effects –

Meals on Wheels serves homebound Bloomington residents who are unable to cook for themselves. Meals are tailored to each individual’s dietary needs. Over time, health care costs are reduced because of appropriate nutrition required for their medical needs, such as diabetes or heart health.

Additionally, often the ill or disabled have family, friends, or other caregivers who provide support. Meals on Wheels supplements this support providing respite for caregivers and reducing lost time from work absences. It also provides a daily safety check for isolated community members, 50% of whom report see no other people during the course of a day.

Outcome Indicators:

This funding request is for 8 meal transporters, each with a life-expectancy of at least 10 years. Outcome indicators include:

- 115 Bloomington residents will receive 2 medically-tailored meals per day Monday-Friday delivered by a friendly volunteer each year. (Maximum capacity at one time is 84. 115 includes residents who are served partially each year)
- 40,320 medically-tailored meals delivered each year.

Cost

Amount Requested (*in order of priority*)

1. 8 electric meal transporters (7 routes plus 1 extra for use during repairs or cleaning) + shipping	\$7,260
2.	
3.	
4.	
TOTAL REQUESTED	\$7,260
Total Project Cost	\$7,260

Past SSF Funding

Year	Status	Title	Amount
2011	Denied	<i>Bloomington Meals on Wheels (3 clients for 1 year)</i>	\$3,960.00
2012	Granted	Ensuring hot meal delivery for Bloomington's Homebound	\$1,118.99

Staff Comments

One-time investment – The request is for a very specific, one-time need, essential to providing the agency’s services to Bloomington residents. The applicant appears to have a healthy financial picture in relation to the requested amount.

Note: The applicant did not include an estimate for the electric meal transporters. The Committee may want documentation of the cost of each unit in the event only partial funding is awarded.

Name of Project-

Climate Control Panel for Emergency Shelter

\$ Amount requested-

\$6,000

City Residents Served

200/250 → 80%

Employees:

Full-Time	Part-Time	Volunteers
27	40	~150

Mission

Middle Way House works to support all survivors of domestic violence, sexual assault, and human trafficking; and to educate the community through outreach and prevention programs.

Project Synopsis:

Middle Way House’s 24-hour, 30+2 bed crisis shelter operates every day of the year, serving survivors fleeing domestic and sexual violence, as well as human trafficking. Last year the shelter replaced its Mitsubishi outdoor HVAC unit. That installation including labor totaled \$13,975. The centralized control panel that allowed control and diagnosis of the system from inside the building failed in 2018. This unfortunately means that currently MWH has no control of the system from inside the building, shelter residents cannot set temperatures in individual rooms, MWH has no ability to set temperature schedules, no ability to see error codes, or monitor energy efficiencies. Currently if there is an issue with the system, a technician must perform an onsite visit and diagnose and repair the system with a computer. Middle Way House is requesting \$6,292 from the committee for parts and labor involved in the installation of the central control panel. The climate system control panel is capable of remedying all of the aforementioned issues. This is not simply a matter of comfort or convenience. Site visits for maintenance cost valuable resources and moreover inability to fine tune the system leads to significantly higher utility costs for the organization.

Criteria:

Need –

This proposed project will directly benefit homeless families, especially women and their children, in need of emergency shelter as a consequence of experiencing violence in the home. Maintaining secure, 24/7 operation of our shelter services demands basic information technology infrastructure: reliable telecom connectivity and internet access, intra-agency networking capabilities, and confidential electronic file storage. This project will protect our equipment and ensure emergency shelter operations for years to come.

The City’s Consolidated Plan 2015-2019, the Homelessness Strategy (91.215(d) pg. 104) states that the City of Bloomington will continue to support efforts that address emergency and transitional housing needs for "victims of domestic violence." Further, the South Central Housing Network's Heading Home: A Regional Plan to Make Homelessness Rare, Brief & Nonrepeating report's strategies include using Transitional Housing strategically to focus on survivors of domestic violence.

One-Time Investment –

The original climate unit lasted 10 years with constant use. The newer unit should be expected to last 12-15 years. While this is not a one-time investment in totality, it is a single investment that will pay dividends for over a decade for Middle Way House’s day to day operational costs by making the shelter’s consumption of electricity for climate control far more efficient.

Fiscal Leveraging –

Middle Way House has already completed the installation of the outdoor unit as previously stated at a cost in excess of \$12,000. If only partial funding is awarded, Middle Way House would hope to raise additional funds to complete the project before November of 2020 in order to have greater control of the climate control system before winter.

Broad & Long-Lasting Effects –

Middle Way House consistently provides life-saving/life-changing services to an extremely vulnerable population. By securing the equipment that is essential to our agency’s continued operation, MWH will continue to provide not only emergency shelter but all of the services we offer to non-residents in our community, including free legal advocacy and violence prevention programming in the school system.

We anticipate serving at least many community members in 2018; however, as the population of Bloomington/Monroe County/our service area increases, this could be interpreted as an overall decrease in the number of individuals and families requiring crisis intervention services. If so, this demonstrates progression towards our organizational mission of eliminating violence in our community, which will ultimately result in increased productivity at work and school and decreased poverty.

Outcome Indicators:

At least 250 shelter residents will benefit from a more comfortable living environment in months of extreme temperatures while over 100 direct service volunteers will be able to do their work more comfortably in shelter. Beyond this, installation of the panel will save Middle Way House thousands of dollars in utility costs over the life of the unit. This money will help survivors in crisis seek and secure safe, permanent housing more quickly, pay for hotel nights when all beds are full in shelter, and assist with transportation costs for survivors trying to reach secure living situations in other cities.

Cost

Amount Requested (*in order of priority*)

1. Parts	\$4,000
2. Labor	\$2,292
3.	
4.	
TOTAL REQUESTED	\$6,000
<i>Total Project Cost</i>	\$6,292

Past SSF Funding

Year	Status	Title	Amount
1994	Granted	Women's and children's transitional facility	\$35,000.00
1996	Granted	Child care facility	\$17,350.00
1997	Denied	Construction Fees	\$25,000
1999	Denied	Interim Salary for Coordinator	\$20,000
2000	Granted	To construct addition onto their shelter	\$10,000.00
2000	Granted	To buy and install security devices for two facilities	\$2,426.00
2000	Granted	Travel and Conference	
2000	Granted	To buy an Industrial Grade document scanner for Confidential Document Destruction Program	\$3,210.95
2001	Granted	To support pilot childcare nutrition program/enterprise by paying salaries of cook	\$23,885.00
2003	Granted	Purchase thermal carriers; pots, pans, and food trays; and, dishwasher proof dishes and flatware	\$4,100.00
2004	Granted	Pay a portion of salary and benefits for a Housing Specialist who will develop a cooperative housing program & facility for low-income women	\$7,500.00
2005	Granted	Steel ramp, tow bar loops, lifts for Confidential Document Destruction	\$10,000.00
2006	Granted	To pay for the personnel expenses of the Childcare Program Coordinator.	\$12,000.00
2007	Granted	To pay for salaries, taxes, and benefits for House Manager and weekend staff for the Emergency Shelter.	\$6,500.00
2008	Denied	Alternative Power and Energy for New Wings Community Partnership	\$55,000
2009	Granted	To purchase beds and mattresses for the Emergency Shelter.	\$10,500.00
2010	Granted	To purchase Food Works Kitchen equipment, including: an ice machine, a coffee maker, a pH meter, a mixer, an electric pasta machine and two pasta-machine cutters.	\$10,554.00
2011	Granted	To pay for equipment and lighting to make facilities on South Washington more sustainable.	\$12,000.00
2012	Granted	New Wings emergency DV shelter	\$24,000.00
2013	Granted	To pay for the salaries of two Crisis Intervention and Prevention Service Coordinators, plus taxes and benefits	\$11,715.00
2014	Denied	New Wings Community Partnership	\$25,000
2015	Denied	To purchase a high-speed, fiber-optic, integrated internet/phone system and a server.	\$25,000
2016	Granted	To purchase beds, mattresses, vinyl sofas, rocking chairs and related furnishings for 338 S. Washington Street.	\$11,800.00
2018	Granted	Redesign Technology Closet	\$11,000.00
2019	Granted	AEDs and hearing-impaired accessibility	\$7,470.00

Staff Comments

One-time investment – This request is for a specific, one-time investment (life span estimated to be over a decade) that will add to long-term savings in heating and cooling costs for the organization.

Name of Project-

Increased security for staff and volunteers; Educational materials for staff and child advocates

\$ Amount requested-

\$9,637.36

City Residents Served

190/250 →76%

Employees:

Full-Time	Part-Time	Volunteers
7	4	127

Mission

Monroe County CASA Inc. is a non-profit organization that recruits, trains, and supervises court appointed volunteers to advocate for children who are involved in juvenile court due to abuse and neglect. Volunteer advocacy is based on the belief that all children are entitled to a safe and permanent home.

Project Synopsis:

We are requesting a total of 9,357.36 for security for our new office space; materials for a pilot project with local schools carried out by Monroe County CASA and the Monroe County LINK Alliance; and educational resources for our staff.

We recently had the good fortune to move to the ground floor of our building, which provides much more suitable office space for our operations and makes us more accessible to our volunteers and the community. With that increased accessibility comes increased risk, and the need for cameras for the safety and security of our volunteers, staff and offices. (\$1,470.36)

Monroe County CASA is proud to be a founding agency in the Monroe County LINK Alliance, which is a collaboration among local agencies in the areas of law enforcement, child protection, and animal welfare. The Alliance’s mission is to address violence and harm at the intersection of all living beings. Monroe County CASA and the LINK Alliance have proposed to the Monroe County Community School system a pilot of the RedRover Readers program in two classrooms for the 2020-2021 school year. This would involve 50 students and books for those students for each of 10 lessons, for a total of 500 books. (\$7,737)

Lastly, in the agency’s increasing efforts to develop its work in the human-animal connection and the reduction of violence in our community, there are two scholarly books that would be valuable resources for our staff and collaborators. (\$150.00)

Criteria:

Need –

The work that Monroe County CASA does is tied to a number of the identified needs in at least five categories of the Service Community Assessment of Needs (SCAN) report. Those categories include Education, Earning a Living, Healthy Community, Youth Development, and Meeting Essential Needs. Of those, Youth Development is the most comprehensively pertinent.

In the 2012 report, Monroe County CASA was cited as having four staff members managing 75 volunteers serving 100-110 open Children in Need of Services (CHINS) cases at any given time. Currently, those numbers stand at 11 staff members managing 127 volunteers serving 325-350 cases at any given time.

More recent numbers show that CHINS case filings increased from 336 cases in 2014 to our highest number of over 725 cases in 2018. This marked increase required the agency to recruit, train and supervise a 50% increase in volunteers.

Our agency has grown and become more sophisticated in its programing to reach even more children. It is important to note, though, that the number of children appointed to CASA certainly doesn't include all of the children who suffer from abuse. Too many remain under the radar.

One-Time Investment –

Our request involves the one-time purchase of equipment and supplies:

1. Security cameras
2. RedRover Readers for a pilot project in two MCCSC classrooms in the 2020-2021 school year
3. Two scholarly reference works for staff use: Companion Animals and Domestic Violence: Rescuing Me, Rescuing You (Palgrave Studies in Animals and Social Problems), Taylor and Fraser; and Animal Maltreatment: Forensic Mental Health Issues and Evaluations, Levitt, Patronek and Grisso.

Fiscal Leveraging –

-- Increasing security will help attract and retain volunteers by providing additional safety for trainings and meetings.

-- An in-kind contribution will be received of 1/3 of our installer's time due to his belief that this equipment is so important for our agency.

-- RedRover Readers will attract additional financial support by increasing fundraising marketability and the visibility of "Jordy", our certified facility dog.

-- The three educators for the RedRover program will be volunteers.

-- Resource materials will add to our base of knowledge and ability to be successful with the RedRover program and our work with the Alliance.

The abuse and neglect of children has a number of obvious physical effects (bruises and breaks, unsafe environments, etc.), but the extent of the consequences of maltreatment and the long-term nature of those effects are not as commonly seen. As stated by The Children’s Bureau, “Childhood maltreatment can be linked to later physical, psychological, and behavioral consequences as well as costs to society as a whole.”

These costs can include those associated with poor educational outcomes, mental health problems, lack of necessary life skills, inability to maintain healthy relationships, substance abuse problems, likelihood of later domestic violence or child abuse (as either victim or perpetrator), a life of poverty, inability to maintain productive employment, physical health problems, and delinquency or adult criminal behavior, among others. A study by the Centers for Disease Control and Prevention (CDC), using 2015 data, estimates that the cost of non-fatal child maltreatment amounts to a lifetime cost of \$831,000 per child.

Monroe County CASA’s ability to attract and retain staff and volunteers and keep them safe, and to intervene in violence that is already happening as well as prevent future violence through humane education, can have a positive and long-lasting impact on the Bloomington community.

Outcome Indicators:

Quantifying is difficult for this project, but we will certainly be able to determine success.

1. CAMERAS
 - a. Increased comfort level of staff and volunteers.
 - b. The ultimate measure of success we hope we never achieve – ability to identify and prosecute an intruder or aggressor.
2. REDROVER READERS
 - a. Having three committed educators trained to conduct the program.
 - b. Having the program underway in two specially identified classrooms, reaching a total of 50 children/families.
 - c. Receiving quantitative data from the school(s) on outcomes of the program.
3. RESOURCE MATERIALS

Staff reporting increased knowledge and comfort with topics covered.

Cost

Amount Requested (in order of priority)

Security cameras and related equipment	\$1,470.36
RedRover Readers program (training and materials)	\$7,737
Resource materials: <i>Companion Animals and Domestic Violence: Rescuing Me, Rescuing You</i> (Palgrave Studies in Animals and Social Problems), Taylor and Fraser <i>Animal Maltreatment: Forensic Mental Health Issues and Evaluations</i> , Levitt, Patronek and Grisso.	\$150.00
4.	
TOTAL REQUESTED	\$9,357.36
Total Project Cost	\$9,637.36

Past SSF Funding

Year	Status	Title	Amount
1995	Denied	Renovation for office, conference room and storage	\$2,500.00
2000	Granted	Hire staff for tracking services and measuring outcomes	\$3,200.00
2009	Granted	To pay for rent, salary, and volunteer training for Court Appointed Special Advocates program.	\$8,066.76
2011	Granted	To pay for computers and presentation equipment to help recruit and train volunteers.	\$1,600.00
2012	Granted	Purchase CASA manager database system	\$2,225.71
2014	Granted	To pay for a portable PA and presentation equipment and billboard marketing for outreach and recruitment of volunteers.	\$1,913.57
2016	Granted	To purchase and install a Toshiba C1X40 Digital Hybrid telephone system	\$6,878.00
2018	Granted	Work stations and Projector	\$7,768.00

Staff Comments

As Committee members know, COVID-19 and the associated measures taken to limit its spread have impacted many individuals and organizations in Bloomington. This applicant notes that the COVID-19 emergency has negatively affected its fundraising (see Other Comments), by stating “[w]e estimate a loss of approximately \$100,000 in expected revenues from cancelled fundraising events and from the drop in individual donations we are already experiencing.”

One-time investment and partial funding - RedRover program (\$7,737 requested) – It is not clear from the application if this program is confirmed with the Monroe County Community School system or if it just a proposal. It is also unclear whether CASA would retain or be able to reuse the purchased materials in future years for the same program? The Committee might seek more details about the program and how an award of partial funding would impact it.

Note: The application came with a cover letter thanking the committee members for their support.

Name of Project-

Safe Sharps Disposal

\$ Amount requested-

\$8,648.62

City Residents Served

84,000 #city residents served
3,000 #clients served

Employees:

Full-Time	Part-Time	Volunteers
20	6	0

Mission

The mission of the Monroe County Health Department is to protect, promote and improve the health of all people in Monroe County.

Project Synopsis:

We are requesting \$8648.62 for sharps containers and disposal costs to increase the access for community members and syringe service program participants to appropriately dispose of syringes. There are a few sharps disposal units in public locations around Monroe County, though they are not all available 24/7 and are not always close in proximity to the found syringe. Monroe County Health Department has provided smaller sharps containers to install for agencies such as the city parks, Monroe County Public Library, Perry Township Trustee, Shalom Community Center, and more. MCHD plans to purchase weather resistant outdoor sharps containers to provide to agencies that are experiencing a need for a large volume disposal unit. MCHD was able to purchase a single standalone outdoor unit with a smaller grant in 2019 that has had success in reducing syringe litter, and was also able to partner with the City of Bloomington Parks Department for a pilot project with smaller outdoor containers early in 2020, two recent examples that show both a need in the community, and the capacity of MCHD to successfully obtain and distribute sharps disposal units to stakeholders in need. By providing ample opportunities for individuals to dispose of syringes regardless of the time of day, there is great opportunity for improving the health and well-being of the community, civic pride, and support for the life-saving programming that is the Monroe County Syringe Service Program.

Criteria:

Need –

Improperly disposed of syringes are a symptom of substance use disorder, trauma and poverty, identified by the SCAN as areas of concern for adult health outcomes. Substance use and mental health are areas of concern that disproportionately affect persons in Bloomington who are in lower income brackets, as seen in the SCAN as well as Monroe County’s most recent Community Health Needs Assessment.

High rates of the infectious disease hepatitis C led to County health officials declaring a health emergency in 2015, paving the way for the Monroe County Syringe Service Program (MCSSP). In addition to sterile supplies to reduce the spread of diseases like hepatitis C and HIV, SSPs provide a way to safely dispose of syringes so that there is a reduced risk of community members coming into contact with infectious diseases. In 2018, according to MCSSP database reports, the return rate was up to 87%. While return rates have increased every year since the program’s inception, improperly disposed of syringes continue to be found and reported in the community. This can be due to a variety of reasons, namely a fear of being arrested and charged with a level 6 felony for the unlawful possession of a syringe. For individuals who are transient or experiencing homelessness, a regular place to store and secure used syringes (even for persons injecting physician prescribed insulin or hormones) can be challenging. Providing increased disposal options will decrease likelihood of disease transmission among community members.

One-Time Investment –

The most cost prohibitive component of a secure outdoor container is the cost of the unit and shipping. Once in place, the cost of replacement inserts and disposal is more easily bundled into current disposal operations. We are asking for a portion of the funds to act as a buffer for the remainder of the fiscal year in the event that disposal costs exceeded the current expectations. Were the disposal costs to be greater than expected, we plan to write in those additional costs from our renewable program funding sources. If unable to fund the entire sum, the project is scalable and could be funded in as little as one disposal unit + shipping and the cost of disposal. Additionally, in the event that we did not have sufficient partner need for the larger syringe disposal units, we would instead utilize those funds to purchase smaller wall mounted containers, but in greater quantity. For example, if only four agencies still requested large sharps containers, the funds that would have gone to the remaining 2 will be allocated to purchase 20 smaller sharps containers to distribute instead.

Fiscal Leveraging –

MCHD currently works with the Indiana Recovery Alliance (IRA) to dispose of sharps as a part of the Monroe County Syringe Service Program (MCSSP). The current disposal plan allows for up to 156 containers to be disposed of in a calendar year. To date, the upper limit of 156 has never been surpassed. In the event that the upper limit of 156 containers is reached, we have asked for funding for an additional 6 containers beyond the standard disposal plan.

Sharps containers will be monitored by the recipient, and Health Department staff will assist in disposal as needed.

Broad & Long-Lasting Effects –

This program will directly offer a safe alternative to disposal of sharps in inappropriate locations such as standard trash, recycling, or on the ground. This decreases the likelihood of needle-stick injury by the general public, sanitation workers and law enforcement. With a more visible response to syringe litter in the community, there may be more support for the lifesaving services offered as a part of the SSP including decreased spread of HIV/HCV, connections to substance use/mental health treatment resources and overdose prevention. Though a sharps disposal unit may not be directly utilized by each individual resident in Bloomington, all residents and visitors benefit from a community that has a reduction in syringe litter.

Outcome Indicators:

We will be able to measure the effectiveness of this program by counting the number of syringes collected in each of the containers. If the containers are used at all, this is an indicator of success. If they are not used at all, MCHD staff will re-evaluate the placement of the container to determine any barriers that may be resulting in the non-use.

Cost

Amount Requested (*in order of priority*)

1. 6 Large Standalone Outdoor Sharps Containers (\$858) + Shipping (\$386.40)	6 x (\$1,244.40) = 7466.4
2. Disposal for 6 containers	6 x (\$15.37) = 92.22
3. 10 small metal sharps containers (\$99.50) + Shipping (\$10.40)	10 x (\$109.90) = \$1090.00
4.	
TOTAL REQUESTED	\$8,648.62
<i>Total Project Cost</i>	\$8,648.62

Past SSF Funding

Year	Status	Title	Amount
N/A	--	--	--

Staff Comments

One-time investment and fiscal leveraging – The applicant is the Monroe County Health Department, a county government agency. The applicant states that “As a government agency we are a tax exempt entity. We have a board that is legally accountable for implementing the funding agreements.” The Committee should note that the [Elaboration of Criteria](#), which all applicants were directed to read, states that “Except on rare occasions, the Council has not directly or indirectly funded agencies that have the power to levy property taxes or whose primary revenues derive from property taxes.” While the applicant makes the case for why this is a needed project, the applicant does not address why the Jack Hopkins fund is an appropriate source of funding, given the agency’s status as a government agency.

Number of residents served: The applicant lists that 84,000 city residents (the approximate population of Bloomington) would be serviced, while the number of actual clients would be 3,000. The Committee might want more details on these numbers.

Past Funding: The applicant stated they received previous Sophia Travis grant and had partnered with Bloomington Parks and Recreation on a similar purchase in the past.

Costs and Collaboration: The applicant stated they will wait for acknowledgement of funds *before* reaching out to potential community members or ensuring shipments for sharps containers are still being processed. It appears the cost of disposal is estimated: “Were the disposal costs to be greater than expected, we plan to write in those additional costs from our renewable program funding sources.”

Efficacy: The application contains no documentation of effectiveness of the program or where containers would be placed. They are planning to evaluate and adjust as they proceed.

Name of Project-

Updates & Upgrades to Foster Kindergarten Readiness

\$ Amount requested-

\$24,228.80

City Residents Served

72/130 → 55%

Employees:

Full-Time	Part-Time	Volunteers
30	8	43

Mission

Monroe County United Ministries’ mission is to create lasting solutions to economic, educational, and social injustice in our community through quality services, collaboration, and innovation.

Our Vision is to eliminate generational poverty for the people we serve.

Project Synopsis:

MCUM requests \$24,228.80 to make necessary equipment and supply upgrades (\$18,728.80) as well as provide training and professional development for our staff (\$5,500) so that they can more effectively implement the new material into their classrooms. Specifically, funds will allow us to purchase 10 computers and software, 5 curriculum kits, and 60 iSprout assessments for the Compass Early Learning Center and send two representatives to the National Association for the Education of Young Children (NAEYC) conference in November, 2020 and pay for five Lead Teachers to attend local early childhood educator trainings.

The world of early childhood education has advanced since the time we last purchased curriculum kits (2009) and computers for this program (early 2000’s), and it is critical for all teachers and administrative staff working directly with young children to stay up-to-date by improving their knowledge base, skills, and implementation of best practices – and to have the materials needed to do so.

Criteria:

Need –

Having affordable childcare for local low-income families is ranked second as “the most critical need for our community” in the City of Bloomington’s 2015-2019 Consolidated Plan (p. 55). Affordable childcare is considered an immediate need for residents of Public Housing and Housing Choice vouchers holders, from the City of Bloomington’s 2015-2019 Consolidated Plan (p. 45). While, we do not track if a parent at Compass uses vouchers for Public Housing and Housing Choice, we target low- income to very low-income families. As identified in the City of Bloomington’s 2020-2024 Consolidated Plan affordable childcare is a top need “for individuals and families with children who are at risk of experiencing homelessness” (p. 9).

Essential to providing quality, affordable childcare is having educators that are highly trained and are able to stay up-to-date. This project will enable our teachers to take the newest research and offer Compass children the best educational opportunities.

One-Time Investment –

The 3 computers in the Compass Early Learning Center have not been replaced since the early 2000’s and are now starting to malfunction. As technology evolves, it has also become necessary to incorporate it into the classrooms. We anticipate being able to use new computers for many years to come.

Curriculum is also ever-evolving but is not necessary to replace annually. However, ours is overdue for replacement and we expect it to last us 5-10 years.

Resource room upgrades have not been done since Compass was remodeled in the 70s. Creating a space for teachers to lesson-plan, hold parent-teacher conferences, and for families to access the internet and resources for their children is very important to us.

Fiscal Leveraging –

We have already secured several enthusiastic volunteers who will provide the labor necessary for our parent-teacher resource room, including furniture assembly, painting, etc. They will do this as an in-kind/time donation to MCUM.

This project will also leverage additional donor support, both financial and in-kind through our Compass Christmas in July fundraiser. Once each classroom has their new equipment and curriculum, supports will be able to buy additional curriculum-endorsed materials specific to what each room needs. This is a very popular fundraiser and many of our donors will look forward to our having the newest curriculum and assessment kits to provide outcomes and report back to them on how our children are doing!

Broad & Long-Lasting Effects –

Compass provides affordable childcare for low-income, working families with the capacity to serve 100 children at once. We target low-income families, 83% of kids are from low-income families, with 40% considered extremely low income. Affordable childcare is one of the best investments a community can make. According to the National Forum on Early Childhood Policy and Programs, high quality early childhood programs can yield up to a \$9 dollar return into a community for every dollar invested.

Programs like Compass:

- increase one’s likelihood to pursue higher education¹ (Only 45% of Monroe County adults have higher education degrees²);
- support the attainment of higher-paying, stable jobs (Monroe County’s current unemployment rate is 2.1%³); and
- reduce the use of social services (7,612 Monroe County residents used Food Stamps in 2018 and over 5,300 of Monroe County students were free and reduced lunch recipients).

Please see “Other Comments” for citations.

Outcome Indicators:

- 84 children with access to improved technology in classrooms
- 13 staff with capacity to utilize technology in classrooms
- Assessments to determine kindergarten readiness in 60 preschoolers
- 10 teachers with improved knowledge of implementing classroom practices
- 2 Directors empowered to facilitate best practices gained from NAEYC conference
- 160 parents with improved access to childcare and community resources

Cost

Amount Requested (*in order of priority*)

1. Computers and Software(10)	\$3,800
2. Curriculum Kits (5)	\$12,330
3. iSprout Assessments (60)	\$598.80
4. Resource Room Updates – furniture, paint, supplies	\$2,000
5. National NAEYC conference for (2) co-directors	\$2,500
6. Professional development credits for (5) Lead teachers	\$3,000
TOTAL REQUESTED	\$24,228.80
Total Project Cost	\$51,779.58

Past SSF Funding

Year	Status	Title	Amount
1996	Denied	Facility Addition - Daycare	
1997	Granted	Addition and renovation of child care facility	\$51,000.00
1998	Granted	Renovate existing building to meet new building code	\$9,925.00
1999	Granted	Equipment for food area	\$11,850.00
2001	Granted	To pay rent and utilities for city residents at risk of being dislocated	\$32,884.00
2003	Granted	Subsidize childcare costs for low-income households within the City	\$20,000.00
2004	Granted	To subsidize child care services for low-income city residents primarily during the summer months	\$15,000.00
2005	Granted	Caseworker salary for Emergency Services program	\$16,000.00
2006	Granted	To pay for personnel expenses of an additional social worker for the Emergency Services program.	\$20,000.00
2007	Granted	To subsidize affordable childcare costs for working families residing in the City.	\$28,080.00
2010	Granted	To purchase cots, cot carriers, cot name plates and emergency kits for the Affordable Childcare program located at 827 West 14th Street Court.	\$5,540.53
2011	Granted	To pay for electrical improvements and cold storage equipment for the Emergency Food Pantry.	\$11,000.00
2012	Granted	Roof replacement for emergency services building	\$17,500.00
2013	Granted	To fund an energy audit and to pay for the purchase and installation of three air conditioning units and two furnace units.	\$20,845.00
2014	Denied	Energy Efficiency Improvements for MCUM Childcare Facility	
2015	Granted	For capital improvements to two playgrounds on its property in the Crestmont neighborhood.	\$27,475.00
2016	Granted	To pay for construction costs associated with MCUM's Food Pantry Expansion Project located at 827 W. 14th Ct.	\$20,000.00
2017	Granted	To pay for staff salaries associated with the start-up operations of the Compass Early Learning Center.	\$20,000.00
2018	Granted	Equipment Upgrades and Additional Staffing for Compass Early Learning Center	\$14,014.00
2019	Granted	Security System, fire protection/security, and energy efficient lighting	\$31,456.00

Staff Comments

Fiscal Leveraging/ Budget – It's unclear if the \$23,327.78 from MCUM donors has been secured or is anticipated as part of their "2020 Christmas in July" fundraiser.

Number of Clients Served – It's unclear if this is families or children (72/130). In Outcome Indicators, the applicant cites 84 children + 60 preschoolers and 160 parents who will benefit from program improvements.

Cost - No written estimates or documentation of costs provided.

Other Comments - MCUM further details their program and explains that the requested funds will help them advance from a Level 3 to a Level 4 on the Indiana Paths to Quality Certification scale, improving overall quality of care.

Name of Project-

Bridge Funding

\$ Amount requested-

\$10,000

City Residents Served

9,346/15,578 → 60%

Employees:

Full-Time	Part-Time	Volunteers
6	2	500

Mission

Mother Hubbard’s Cupboard’s (MHC) mission is to increase access to healthy food for all people in need in ways that cultivate dignity, self-sufficiency, and community. MHC provides healthy, wholesome food to people in need, and equips people with the skills, knowledge, and tools to grow and prepare their own food, making nutritious food and wholesome meals more accessible. MHC’s five programs (Food Pantry, Garden Education, Nutrition Education, Advocacy, and Tool Share) form a holistic approach to tackling the issues of hunger and food insecurity. All MHC programs focus on serving low-income families at or below 200% of the federal poverty line. MHC’s Food Pantry Program is the largest in the region and last year distributed 175,000 bags of healthy groceries to people in need.

Project Synopsis:

We are requesting \$10,000 for emergency bridge funding. Due to the pandemic, we have had to cancel our largest annual fundraiser, during which we raise 1/3 of our yearly budget. The money raised during this event is incredibly important to our functioning in that it is all unrestricted funds. In addition to the normal challenges to purchasing and providing food, we have seen a significant increase in demand due to the Covid19 outbreak. We have changed our shopping process to ensure that patrons and staff are able to maintain 6ft of distance, and are handing out boxes of food in our parking lot until further notice. In the first week of this change, we distributed 35,000 lbs of food, an amount that is normally distributed in one month of services in the pantry.

Criteria:

Need –

MHC provides emergency food, nutrition and gardening education, and makes gardening and kitchen tools available at no cost to patrons. Mother Hubbard's Cupboards programming addresses the needs outlined in both the Service Community Assessment of Needs (SCAN) and the Housing and Neighborhood Development Department’s (HAND) 2015-2019 Consolidated Plan. Specifically, MHC aligns with NA-50, Non-Housing Community Development Needs-91.215 (f) (Strategy 5, 1&3), which states HAND’s priority to “Provide funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care.” And, “Provide funding to non-profit organizations that provide valuable services to improve quality of life.” (P.6) MHC’s programming develops the self-sustainability of community members who participate in educational services. Community members who participate in the Nutrition and Garden programs gain skills that reduce their dependency on emergency food providers. MHC also helps low-income community members access the “Essentials” as outlined in SCAN (section 7). In addition to the normal challenges facing our organization everyday, dealing with Covid19 has created daily uncertainty. Funding from Jack Hopkins would provide MHC with a small amount of stability and allow us to find a new normal in a chaotic situation.

One-Time Investment –

Our annual fundraiser takes place early spring and consistently raises 1/3 of our annual funding. It is during this event that MHC attracts and retains regular, multi-year donors. This year, due to COVID19, this event was cancelled and because there is no end in sight for this pandemic, it will not be rescheduled. More than likely, we will be unable to hold our annual fall fundraiser (The Garden Gala) as well. The funding from these events provides MHC with unrestricted funds that ensure operational costs are covered.

Fiscal Leveraging –

MHC has developed a strategic fundraising plan that is focused on growing individual donors, special events, gifts from faith communities, corporate donors, and grants. Support from JHSSF would allow MHC to leverage funds and seek additional foundation funding. In addition, MHC will continue to seek funding from a variety of sources, as outlined in our Strategic Plan.

Broad & Long-Lasting Effects –

Our programs have grown significantly since the move to the new facility in June 2013, and demand continues to grow. According to Feeding America, an estimated 25,260 food insecure people live in Monroe County. Monroe County’s food insecurity rate was 16.8% in 2018, higher than the national average of 12.9% (This is the most recent data available for our area). Food insecurity in adults has been linked to an increased risk of diabetes and chronic cardiovascular illnesses. Children who live in food insecure households have an increased likelihood of being sick, having growth problems, and being at risk for obesity.

The poverty rate in Bloomington is 37.5%, and a staggering 37.2% for children under 5. In this moment of societal uncertainty due to Covid19, we have seen our demand increase significantly in the first three weeks of this pandemic. We have seen many people new to our services due to job loss because of Covid19. Our low/no barrier services are sure to help community members who are losing jobs temporarily and who will not be eligible for high barrier services such as SNAP.

Outcome Indicators:

In an effort to follow CDC recommended safety guidelines for the Covid19 outbreak, MHC is tracking the amount of food distributed and number in the household, from a 6ft distance, minimizing contact with patrons. Patrons are allowed to take as many boxes of food as they may need and we are encouraging them to take enough to allow them to stay sheltered in place. In order to reduce contact, we are not collecting little data on people who come to collect food. We are tracking the pounds of food we are distributing, and in the first three weeks of this change, we distributed over 77,000 pounds.

MHC’s services throughout this pandemic will ensure that people have access to healthy, nutritious food. Our services have always alleviated the financial stress that our most vulnerable population knows to well, and during this crisis we will provide the healthiest options we can for any community member who falls on hard times.

Cost

Amount Requested (*in order of priority*)

1. Bridge Funding	\$10,000
2.	
3.	
4.	
TOTAL REQUESTED	
Total Project Cost	

Past SSF Funding

Year	Status	Title	Amount
1999	Granted	Refrigeration unit	\$1,029.00
2000	Granted	To establish a new Southside food pantry in concert with the Community Kitchen and the Perry Township Trustees	\$9,000.00
2002	Granted	To fund a new nutrition education program	\$5,000.00
2006	Granted	To pay for the purchase and installation of one two-door freezer unit and one two-door refrigeration unit.	\$6,670.00
2008	Granted	To provide bridge-funding to pay for salaries to operate the Mother Hubbard's Cupboard community food pantry	\$24,000.00
2009	Granted	To help purchase a cargo van for the Food Pantry program	\$28,650.00
2011	Granted	To help purchase a van for the Garden and Nutrition Program.	\$12,575.00
2012	Granted	Freezer storage for food pantry program	\$7,285.71
2014	Granted	Expansion of Garden and Nutrition Education	\$0.00
2015	Granted	To purchase 4 laptop computers, 2 external CD drives, and software to increase organizational efficiency.	\$4,250.00
2016	Granted	To pay for staff salaries to expand Mother Hubbard's Cupboard's Education and Tool share programs.	\$15,000.00
2017	Granted	To purchase a freezer, safety lighting, and a power washer for Mother Hubbard's Cupboard, located at 1100 W. Allen Street, Bloomington, Indiana 47403	\$4,002.00
2018	Granted	Equipment Purchase	\$7,017.00
2019	Granted	Computers and software	\$8,620.00

Staff Comments

Project Synopsis – The applicant is seeking bridge funding due to cancelation of its largest fundraiser (1/3 of annual funding) due to the COVID-19 emergency. MHC also cites substantially increased demand (distributed 35,000 lbs, a month's worth of food, in the first week of government-mandated lockdown).

One-time investment/Fiscal leveraging - MHC states it has developed a new strategic plan to secure lost funding from other sources.

Other Comments: The application details adjustments made to MHC's normal procedures for food distribution due to the COVID-19 Emergency.

Name of Project-

Family Stability Program

\$ Amount requested-

\$25,000

City Residents Served

140/140 → 100%

Employees:

Full-Time	Part-Time	Volunteers
9	6	60

Mission

New Hope for Families helps families impacted by homelessness gain and maintain stable housing and provides excellent, nationally accredited early childhood programming aimed at breaking the cycle of homelessness and poverty

Project Synopsis:

We are requesting \$25,000 to pilot a new program. Family Stability Programming pairs volunteer and professional teachers with families in our emergency shelter to provide education about essential life skills.

Today, New Hope’s shelter program “The Roof” provides weekly case management for our residents that focuses on the field’s best practice: the “housing first” model. In addition, we connect families to the immediate, short-term goals like government benefits and employment that make housing possible.

In addition to housing first, we provide 6 months of “aftercare” case management after a family moves into their new lease. Our aftercare program helps clients meet midrange goals like getting a bank account, enrolling in GED programming, and more.

Our housing first approach is sound, with more then 80% of families leaving for affordable leases (compared to a state average of 34%). We want to build on success by implementing Family Stability Programming like financial coaching, budgeting, parenting and cooking classes, and more to help our families prepare for their mid-range goals sooner.

Families would be paired with experienced volunteer mentors and teachers in group or individual settings. Our volunteers would help families learn important skills and concepts like cooking on a budget or how to purchase a car. Volunteers would maintain a mentoring relationship with the clients even after they move out. Though we have knowledgeable volunteers and a professional staff, we cannot manage this program without more human resources.

We are requesting funds to hire an intern, expand our Family Services Coordinator’s hours, and include our childcare program’s chef’s hours to provide the high-quality, professionally-supported programming we have in mind.

Criteria:

Need –

Our Family Stability Programming addresses all of the priorities in the United Way SCAN.

- **Education:** Family Stability Programming advances people’s knowledge of essential life skills such as good nutrition and financial literacy. Moreover, the program equips parents to pass on those life skills. The character of the program is education, and it educates both parents and children.
- **Earning a Living:** When families have volunteer mentors and professionals to educate them about life skills, they will make better choices about their careers, understand their compensation options, and galvanize their vision for the future. We expect families to learn how to earn a better living and how to manage that income well.
- **A Healthy Community:** When families learn the basics of food and nutrition, they can avoid many unhealthy habits that lead to poor health like diabetes or obesity. Family Stability Programming reaches parents, who then teach their children healthy habits which leads to a more healthy community.
- **Meeting Essential Needs:** When families can manage their incomes and avoid crises, they can provide for their essential needs better. Family Stability Programming is designed to help families gain and maintain essentials like housing, food, transportation, healthcare and more.

One-Time Investment –

We expect the expansion of staff hours and the addition of an intern for Family Stability Programming will result in better client outcomes. When we demonstrate a connection between enhanced family stability programming and better outcomes in terms of housing success to our donors, we are confident our donors will continue to support the programming over years to come. Moreover, we intend to involve board members and volunteers as mentors and teachers, creating even more salient connections for donations and ongoing financial support. Thus, we are confident that this grant will provide proof of concept to our supporters, and we will incorporate the stability programming into our normal budget. Following the pilot period, some FHLB funds will be used to maintain the programming.

Fiscal Leveraging –

The Roof’s Family Stability Programming is situated in our exiting shelter program, supported by our staff, and will be supplied by our donors and volunteers. We use food from the Hoosier Hills Food Bank, conduct supply drives regularly, and receive in-kind donations from partner churches. In addition, we have a strong core of volunteers who are eager to lend their experience to our resident families.

Thus, our ability to pilot evening classes, mentorships, and programming around family stability is well-rooted in our existing resources. The funds we are requesting would give us the capacity to test and prove the most popular or successful programming to be funded by our donors and performed by our staff in coming years.

This funding in addition to the private donor funds will be sufficient to continue this program for 24 months. During that time, we anticipate securing significant funding from the Federal Home Loan Bank of Indianapolis. The FHLB funding may be contingent on these services being in place, but once they are secured, FHLB monies can be used to fund the program in an ongoing way.

Broad & Long-Lasting Effects –

When we leverage our stability programming to encourage healthy financial and nutritional choices in the short-term, we know we are equipping our families to apply those positive decision-making skills to future challenges. We anticipate stronger, more resilient families in our mid-range aftercare program. Thus, when we equip parents to overcome challenges like financial decisions and make healthy nutritional choices, we know they will translate their experiences and success into long-term stability. Moreover, our families’ children will enjoy knowledgeable coaching from their parents, and have meaningful connections to their parent’s mentors—interrupting cycles of poverty in the long-term.

Beyond the long-term benefits to individuals and their families, we anticipate benefits for our social services and community. Our community's resources are protected and conserved when families can resolve or avoid a crisis like eviction, running out of SNAP benefits early, or an ER visit on their own.

Outcome Indicators:

We anticipate several short-term outcomes during the course of our family stability programming that signal our long-term goals.

1. We will measure the number of people who say they feel better equipped to handle a crisis. (For example, in a financial stability class we would ask if they feel ready to handle a financial crisis, or if we do a cooking class we'd ask if they feel better able to manage their food budget or avoid unhealthy food choices that harm their health.)
2. Number of Families who participate in Family Stability Programming
3. Number of volunteer mentors and instructors who participate

Cost

Amount Requested (*in order of priority*)

1. Expand Family Service Coordinator's Hours to support intern and other volunteers	\$13,000
2. Employ EXPLOR Intern to coordinate programming	\$8,300
3. Expand Chef & Nutritional Coordinator's hours to conduct cooking and nutritional classes	\$2,000
4. Supplies like cook books, financial planning documents, parenting class materials, food, and other materials for learning	\$1,700
TOTAL REQUESTED	\$25,000
Total Project Cost	\$50,000

Past SSF Funding

Year	Status	Title	Amount
2011	Granted	To construct a handicapped accessible bathroom and laundry at the 409 W. 2nd Street facility.	\$14,000.00
2012	Granted	The 301 project	\$9,400.37
2013	Granted	To pay for an external audit, program materials for the Love and Logic Programed improvements to the shelter house located at 301 W. 2nd Street	\$8,025.00
2014	Granted	To pay for the following components of the New Hope Children's Program: the salary of the full-time Director, wages of one or more interns, furnishings, appliances, materials and equipment.	\$11,519.43
2015	Granted	To renovate a property for use by our Children's Program as a childcare site and family education center for the clients of New Hope for Families.	\$16,600.00
2016	Granted	To purchase and install a corded telephone system linking New Hope offices; desktop and laptop computers; security system monitor; wireless network; to pay for hardwiring and set up of aforementioned technology; cribs, tables, child-sized chairs, tip-resistant shelving, a coat locker, outdoor sheds,	\$13,382.00
2017	Granted	To purchase outdoor educational items for the New Hope Early Child Development Center, a shed, and other shelter maintenance equipment.	\$12,091.00
2018	Granted	8-Passenger Vehicle	\$25,000.00
2019	Granted	Camp attendance costs and equipment	\$12,653.00

Staff Comments

Project Synopsis - NHFF does not address any COVID-19-related adjustments that might be required to launch their proposed pilot program.

Other Comments – The rationale for the proposed program is available in “Other Comments” within the application.

Cost - Healthy financials in comparison to ask amount but a little vague on how long the Jack Hopkins money would support the pilot program and how they plan to continue to fund the program. The Committee might also ask how partial funding would impact the ability of the applicant to implement the program.

Name of Project-

Transition Supportive Services

\$ Amount requested-

\$15,746.90

City Residents Served

650/825 → 79%

Employees:

Full-Time	Part-Time	Volunteers
0	3	>60

Mission

New Leaf – New Life is a 501 c3 nonprofit organization whose mission is to support individuals during incarceration and in their transition back into our community. To that end, we offer services to inmates in the Monroe County Jail during incarceration and to anybody after release. Applying the philosophy of transformative justice, we encourage personal growth and self-advocacy, supporting incarcerated individuals in their efforts to make a successful transition back into the community in the spirit of solidarity not charity.

As an organization, we are committed to working in partnership with our impacted neighbors (mutuality), with like-minded committed community partners (collaboration), listening and acting on the legitimate concerns of all parties (respect), treating each person with the common decency due to everyone (dignity) and excluding no individual from our circle of love and service (inclusiveness).

Project Synopsis:

We are requesting \$15,746.90 to fund 3 part-time positions and materials in order to continue providing vital reentry supportive services during this chaotic time and beyond. We are requesting \$9,000 for two part-time re-entry mentors who will provide education about sobriety-threatening issues amidst the current COVID-19 pandemic and the lasting damage it has caused by isolation in the community. Specifically, they will provide long term re-entry support to 175 people after they are released from jail or treatment including support for probation requirements, meaningful connection, transition back into the community, etc. Both mentors are existing New Leaf - New Life (NLNL) employees who have lived experience with incarceration, addiction, and recovery. Therefore, they will be the most equipped to provide guidance and support to individuals who have been released during the global pandemic. Further, we are requesting \$6,746.90 to fund reentry materials and staffing for an existing NLNL staff person who will work as an employee liaison inside the jail to provide interview and resume-building workshops to approximately 650 participants, assist in getting critical documents that would be required for employment, support people in developing infrastructure to be on-time and responsible, and work on the community side-- building relationships with local businesses advocating for their hiring of formerly incarcerated people. This role will be significant given that many restaurants and businesses have been shut down indefinitely, resulting in a high number of layoffs and folks being released from jail with fewer job opportunities due to COVID-19.

Criteria:

Need –

In 2018, the IDOC reported that the adult recidivism rate in Monroe County was 33.5%. According to the Prison Policy Initiative, folks with a criminal record are unemployed at a rate over 27% - 5 times higher than the unemployment rate for the US - due to structural barriers and exclusion (2018). The IDOC also reported that an increase in job opportunities results in decreased recidivism rates. Strategy 5 in the 2015-2019 Consolidated Plan indicates that funding will be provided to organizations that provide a safety net for community members, as well as agencies that provide valuable services to improve quality of life to folks who are in need. These programs are in alignment with this strategy and the funding would allow us to reduce barriers associated with job seekers who have a criminal record, as well as create an added safety net for folks with limited access to resources and benefits. This project will equip participants with necessary tools to secure a job that adds meaning to their lives post-release, and provides them with financial stability, reducing the chances of recidivism. This project is even more critical now that businesses have closed due to COVID-19 and resources have been limited.

One-Time Investment –

Employment liaison and materials funding is intended to get the pilot program off the ground and into the hands of volunteers that will manage it after the training materials and infrastructure are built. Funding for reentry mentors does not satisfy the aforementioned exceptions, but is pursuant to the 2020 allowance of operational funds. Our plan for future funding is to fundraise over the next 6 months, and pursue other grant sources for money to fund this project. Due to COVID-19, we have been unable to fundraise since March, and will be unable to do so until the pandemic ceases.

Fiscal Leveraging –

New Leaf - New Life has a large number of dedicated volunteers who have lived experience with incarceration and have successfully re-entered into the community. Our existing staff will leverage this resource by developing training materials so that our volunteers will be equipped to provide employment navigation and support to our clients. Additionally, we will utilize our relationship with Goodwill by exchanging clothing donations for Goodwill vouchers which we will then provide to participants in our program. The office space used will be our existing Transition Support Center and will not require the renting of additional space.

Broad & Long-Lasting Effects –

As stated above, the IDOC reports recidivism rates as high as 33.78% in 2018. Incarceration in Indiana cost \$517 million in 2015, \$18,000 per inmate (Vera). The US as a whole spent \$45 billion in 2015 on prison expenditures (Vera). This project would be part of a bigger initiative to reduce recidivism by supporting ex-offenders through the job seeking process, consequently decreasing the amount of money needed to fund the carceral system.

In addition, every participant supported through this program results in a long-term benefit to our community by providing an added safety net for folks to build a foundation for their lives. They move from costing the community money to fund their incarceration, to contributing to our economic growth by becoming employed and spending their money at local businesses.

Outcome Indicators:

<p>CSF 1: Completion of Re-Entry Mentorship Program KPI 1A: Build on re-entry materials and update based on growing needs as a result of the pandemic. KPI 1B: Continue to train volunteers who have lived experience to build on the program.</p> <p>KPI 1C: Participants (75%) in program complete questionnaire.</p> <p>CSF 2: Completion of Employment Assistance Program Pilot KPI 2A: Educational materials for skill-building workshops are created and shared with volunteers</p> <p>KPI 2B: Participants (75%) in program complete questionnaire</p> <p>CSF 3: Materials for Employee Liaison Program KPI 3A: Loaner system for materials created KPI 3B: Identified materials are procured and distributed</p>

Cost

Amount Requested (*in order of priority*)

1. Expansion of hours for two existing part-time NLNL employees to continue the re-entry mentorship program	\$9,000
2. Expansion of hours for an existing staff member to run the pilot employee liaison program and develop training for volunteers	\$4,500
3. Provide vital materials (loaner phones to call employers, non-slip shoes, work boots, etc.)	\$2,246.90
4.	
TOTAL REQUESTED	\$15,746.90
Total Project Cost	\$58,542.90

Past SSF Funding

Year	Status	Title	Amount
2006	Denied	<i>Inmate Transition Program</i>	\$23,000.00
2007	Denied	<i>Families and Children of Incarcerated Parents</i>	\$14,100.00
2008	Denied	<i>Hal Taylor House</i>	\$6,270.00
2009	Granted	To pay for salaries, benefits, and supplies for all New Leaf/New Life programs.	\$14,577.96
2012	Granted	Funding part-time facility manager for transition program	\$9,285.71
2014	Granted	For New Transition Support Center, a washer, a dryer, computers, carrels, a copier, chairs, folding tables, caddy.	\$4,085.71
2015	Granted	To fund a pilot project to provide an additional 20 hours/week of casework capacity at our Transition Support Center.	\$6,000.00
2017	Granted	To provide salary support for the Director of New Leaf-New Life Transition Support Center	\$10,000.00
2018	Granted	New Leaf- New Life Services	\$11,229.00
2019	Granted	Salary for Day-1 support and computer equipment	\$12,090.00

Staff Comments

Project Synopsis - NL-NL cites a greater need for its support service due to COVID-19 shut down of restaurants and businesses along with community and counseling programs like AA.

One-time Investment -

- Future funding for expanded hours for 2 reentry mentors (\$9,000) is dependent upon the ability to fundraise, which NL-NL has not been able to do since March due to COVID-19.
- The pilot program request (\$4,500 for employee liaison project) would transfer to volunteers once the program is developed and would not require long-term funding.

Note: In 2019, NL-NL requested funding (\$5,366) for the employment liaison pilot program and was denied.

Name of Project-

Pantry 279 Long Term Sustainability

\$ Amount requested-

\$88,000

City Residents Served

10,470/16,680 → 63%

Employees:

Full-Time	Part-Time	Volunteers
0	0	20

Mission

Pantry 279’s mission is to provide solutions to the food insecurity problems faced in the greater Bloomington Area. This is accomplished by food distribution on Monday, Wednesday and Saturday for all comers. Tuesday is designated as Senior/Disabled day to allow a day where the staff caters to the needs of seniors and disabled. Pantry 279 provides service opportunities to a multitude of community groups such as Churches, schools, youth organizations such as scouts and 4H, as well as individual volunteers. Our approach is to be understanding of the guest’s circumstances and to serve them with compassion and respect.

Project Synopsis:

We believe the items listed below should stabilize Pantry 279 to be able to make a difference in food security in the Bloomington area for the long term. The total amount of \$88,000 covers some long term needs as well as securing our future by improving our revenue stream.

1. We are requesting \$20,000 to purchase an enclosed cargo truck to allow Pantry 279 to acquire food from alternate food sources. Currently our food sources are Hoosier Hills Food Bank and Midwest Food Bank in Indianapolis. Pantry 279 currently is using rental equipment for the Midwest Food Bank and is only accomplished on a monthly basis. Our own truck would allow more opportunities to acquire food from additional sources.
2. We are requesting \$30,000 to cover food expenses as well as operational costs such as cleaning supplies and trash removal. With the unprecedented demand of the COVID-19 pandemic our resources are strained and the demand has increased by 4 times the previous level.
3. We are requesting \$30,000 to pay our executive director over the next 6 months. This will free up the executive director from regular job requirements to pursue additional grants and communication with other potential sources of support.
4. We are requesting \$8,000 to purchase two commercial grade refrigerators to enhance the quality and capacity of our refrigerated storage. Most of the current equipment is residential grade equipment not designed for mass storage and is nearing the end of its useful life.

Criteria:

Need –

Per Section 7 of the “Service Community Assessment of Needs” in 2009 16.3% of Monroe County experience food insecurity. Given Pantry 279’s experience in the community, we believe this demand has grown. In 2015, Pantry 279 started out with a handful of guests who reported food insecurity. That demand has definitely increase as Pantry 279 serves over 3000 people per month by providing much need food before the pandemic. Since Bloomington’s economy is heavily dependent on the student population which for the most part will be absent for a significantly longer timeframe than the community is accustomed. Not only that many restaurants, bars, and other service oriented businesses have scaled back their operations while leaving many employees without employment and income. This has led to a 4 fold increase in guests over the month of March 2020. As we get deeper into the pandemic as well as the recovery time, we expect food insecurity to be a much larger issue prior to this health and economic crisis. We believe that the effects on those who are below poverty level will be felt for at least five years or more. Some due to circumstances will require food assistance for the long haul, while others who have gained food security have lost it with the effects of this pandemic as can be seen by several former guests coming back after several years without assistance.

One-Time Investment –

We have requested several line items. The truck will alleviate the need for rental trucks as well as pursue other opportunities to obtain food at low cost where transportation is an issue. Some is bridge funding for our Executive Director to allow her to spend time working on more permanent and sustainable sources of income. Currently our Executive Director is a volunteer and is not paid in any way. This means that she needs to be employed in addition to her position with Pantry 279. The request for funding for additional food will allow Pantry 279 to better serve guests during this time of unprecedented demand. The refrigeration equipment should allow for more food to be stored and kept in a smaller space with less energy demand and this should last for years to come.

Fiscal Leveraging –

With the ability to pay the Executive Director a salary, we intend to leverage that time to find additional opportunities for grants and other sources of funding. Pantry 279 intends to be a primarily volunteer organization. Currently the core group of volunteers are providing over 200 hour per week in volunteer hours. Delivery personnel not only donate their time, but also donate fuel and vehicle costs to make 50 deliveries per week. Trinity Lutheran Church is graciously providing space and utilities for Pantry 279 to operate at no charge.

Broad & Long-Lasting Effects –

Pantry 279 is primarily funded by individuals, youth organizations, small business, and faith based organizations. While this has been successful for many years, economic downturns leave Pantry 279 struggling for operational funding. The idea of this grant is to establish more permanent and reliable sources of income and reduce operational costs. We believe if the entire effort is funded it will have a large impact on the sustainability of Pantry 279 and the ability to overcome food insecurity on a longer term basis in Bloomington.

Outcome Indicators:

1. With more food and capacity available, we believe the current 3000 guests served will be able to obtain higher quality food and also increase the number of guests served on a monthly basis to 5000 per month.
2. More permanent revenue streams will guarantee Pantry 279 will be able to continue to serve the community for years to come. The Executive Director should be a full time paid position to better manage Pantry 279 and that is the goal of this grant opportunity.

Cost

Amount Requested (in order of priority)

1. Cargo Truck	\$20,000
2. Executive Director Compensation	\$30,000
3. Food Expenses	\$30,000
4. Refrigeration equipment	\$8,000
TOTAL REQUESTED	\$88,000
<i>Total Project Cost</i>	\$88,000

Past SSF Funding

Year	Status	Title	Amount
N/A	--	--	--

Staff Comments

Note - Pantry 279 is a first-time applicant (its 501(c)(3) letter from the IRS is enclosed) and is located in Ellettsville. As Committee members know, COVID-19 and the associated measures taken to limit its spread have impacted many individuals and organizations serving Bloomington. Pantry 279 cites a substantial increase in demand due to the COVID-19 emergency.

City residents served - The Committee may want to clarify whether the 10,470 “City residents” Pantry 279 anticipates serving are actually from Bloomington or from Ellettsville.

One-time investment and Financials -

- In 2019, Pantry 279 states it had a total income of \$39,234.21 and no paid staff. Can the applicant realistically serve 16,680 clients in 2020? For comparison, Mother Hubbard’s Cupboard in Bloomington had \$626,445.98 in income in 2019 and served 15,578 clients.
- The applicant is seeking, in part, operational funding for its executive director. However, the applicant has not included a well-developed plan for future funding beyond noting that bridge funding for the Executive Director would allow her to spend time working on more permanent and sustainable sources of income.
- The \$88,000 requested is more than 2 times the applicant’s entire budget for 2019.
- The applicant did not provide any written estimates with the application.
- The applicant’s top funding priority is a cargo truck. The Committee may want to ask how the applicant intends to pay for fuel, maintenance, registration, and insurance.

Name of Project-

Cervical Cancer Advanced Diagnosis

\$ Amount requested-

\$11,134

City Residents Served

30/40 → 75%

Employees:

Full-Time	Part-Time	Volunteers
143	45	465

Mission

Our mission is to serve persons in Indiana and Kentucky - without bias or judgment, without fear, without fail - by providing access to high-quality health care confidentially and compassionately; by reducing unintended pregnancies and sexually transmitted diseases through age-appropriate and accurate sexual health education; and by advocating for freedom of individual choice in all matters of sexual health and reproductive justice.

Project Synopsis:

Planned Parenthood of Indiana and Kentucky (PPINK) respectfully requests \$11,134 to purchase upgraded colposcopy equipment for our Bloomington health center. A colposcopy is a type of cervical cancer test. It lets doctors or nurses get a close-up look at a patient's cervix, and it's used to find abnormal cells that could be cancerous. Both the cervical cancer incidence rate and the cervical cancer mortality rate are higher in Indiana than the national average. In some counties, the cervical cancer mortality rate is double the national average. This problem is caused by increasingly high rates of STIs, as well as a lack of access to advanced diagnostic testing. With a grant from the Jack Hopkins Social Services Fund, PPINK will purchase the upgraded equipment needed to maintain access to high quality care at our Bloomington health center, and we'll ensure affordable access to care for all women and girls - no matter their income or insurance status. By increasing access to advanced diagnostic testing in south central Indiana, more people in Bloomington and throughout Monroe County will be able to prevent, detect, and/or treat cervical cancer.

Criteria:

Need –

PPINK's project addresses the need to ensure access to advanced diagnostic testing in Monroe County. According to the Service Community Assessment of Needs, cancer is the second leading cause of death in Monroe County, and 43 percent of all cancer deaths could be prevented by lifestyle changes. The Service Community Assessment of Needs recommends improving the health behaviors of residents in conjunction with early detection for many cancers, including cervical.

The human papillomavirus (HPV), a sexually transmitted infection, causes most cases of cervical cancer. According to the Robert Wood Johnson Foundation's 2019 County Health Rankings, Monroe County's STI prevalence is reaching record high levels, outpacing both Indiana's and the national average. PPINK is working to educate patients about HPV prevention, and we remain committed to providing cervical cancer screenings for patients in need. Colposcopies can cost upwards to \$600, so even women with OB-GYN access may struggle to pay for the service, especially if they are uninsured or have enrolled in a high-deductible plan. PPINK currently charges \$249 for a colposcopy, and we have financial counselors who further assist women or girls with exceptional financial needs.

This project will improve Monroe County health and economic outcomes related to cervical cancer.

One-Time Investment –

PPINK respectfully requests a one-time investment that will fully fund the purchase of new colposcopy equipment. Any future maintenance of the equipment will be funded through patient service revenue generated by the colposcopy procedures; therefore, PPINK will never request additional JHSSF funding for this project.

Fiscal Leveraging –

Colposcopy equipment requires annual maintenance and software updates that total approximately \$3,000 per year, but the equipment is self-sustaining. As we provide colposcopies to patients in Bloomington, the service generates enough patient revenue to pay for equipment maintenance for many years to come. Please note, PPINK offers low-cost services to patients who are uninsured, under-insured, and/or living below the federal poverty level. Revenue is generated through a mix of: payments from patients who can afford care, either partially or entirely; Medicaid and/or other insurance reimbursements; and donated patient financial assistance provided by generous donors throughout Monroe County and all of Indiana.

Broad & Long-Lasting Effects –

The earlier cancer is detected, the better chance a patient has to treat it. When caught early enough, the survival rate of cervical cancer is very high. Nevertheless, cervical cancer occurs in almost 13,000 women each year in the U.S., leading to about 4,100 deaths. The survival rate is lowest among people who cannot afford health care, with Black women dying at a much higher rate than any other racial or ethnic group. Ensuring equitable access to care is critical for any city to achieve its health equity goals.

By equipping PPINK with upgraded colposcopy equipment, this project helps women and girls in Monroe County more quickly diagnosis and treat cervical cancer. PPINK estimates that at least 40 women will receive a colposcopy at our Bloomington health center during the first year of this project, and we anticipate the number will grow in years following. Overall, Indiana's cervical cancer mortality rate will decline as an outcome of this grant. In addition to those served directly by the grant-funded colposcopy equipment, this grant will also benefit families that don't have to suffer the loss of a loved one from cervical cancer thanks to advanced diagnostic testing.

Outcome Indicators:

Outcome 1: The Bloomington health center will be equipped new colposcopy equipment, which will be used for many years to come.

Outcome 2: At least 40 unduplicated patients (of whom 30 are City residents) will receive colposcopies every year.

PPINK uses NextGen Healthcare Information software to measure a variety of metrics, including how many patients are served each day, poverty levels of patients, type of service(s) provided, and health insurance status of patients. PPINK will be able to report exactly who and how many people (non-HIPPA protected information, like demographics and poverty levels) are served by the new colposcopy equipment.

Cost

Amount Requested (*in order of priority*)

1. Total cost of EVA Equipment	\$11,134
2.	
3.	
4.	
TOTAL REQUESTED	\$11,134
<i>Total Project Cost</i>	<i>\$11,134</i>

Past SSF Funding

Year	Status	Title	Amount
1997	Denied	ADA Approved restrooms and waiting room expansion	\$22,350
1999	Granted	Exam table for handicapped	\$5,000.00
2000	Denied	Offset \$34,000 needed for program	\$5,000
2001	Granted	To purchase equipment to test for anemia	\$1,394.00
2002	Granted	To purchase an autoclave for the purpose of sterilizing instruments.	\$1,495.00
2003	Granted	Purchase four computers for its 421 South College facility	\$3,600.00
2004	Granted	To purchase 6 sets of cervical biopsy equipment	\$2,923.00
2005	Granted	Security cameras and equipment for the facility at 421 S. College Ave.	\$1,500.00
2006	Granted	To install cabinetry and purchase files & furniture for renovation.	\$2,440.00
2007	Granted	Friend to Friend Patient Pass program	\$5,000.00
2008	Granted	To pay for colposcopies for women with abnormal Pap test results	\$2,500.00
2010	Granted	Recession Rx program for City of Bloomington residents.	\$5,000.00
2011	Granted	To purchase HIV test kits.	\$4,200.00
2012	Denied	Love, Sex, and the Freshman 15	\$4,975.00
2013	Granted	Ensuring Access to Life-Saving Preventative Health Services program.	\$4,930.00
2014	Granted	Office visits, exams, STD tests, colposcopies, pap tests, pregnancy tests	\$2,785.71
2015	Granted	Subsidized services, LARCs, testing for STDs, and colposcopies	\$5,000.00
2016	Granted	To pay for LARCs, STD Testing, and Colposcopies.	\$3,000.00
2017	Granted	To pay for LARCs, STD Testing, and Colposcopies.	\$9,000.00

Staff Comments

This Committee has previously awarded grants to the applicant for colposcopy-related services. It may want to inquire as to how long this equipment will last and what new capabilities the upgraded equipment will provide.

The Committee may also want to ask if the applicant could utilize a partial award, or if only an award for the full request could be used.

#32. SAFE FAMILIES FOR CHILDREN IN MONROE COUNTY Page Location #755

Name of Project-

Safe Families for Children in Bloomington, Indiana

\$ Amount requested-

\$30,000

City Residents Served

15/20 → 75%

Employees:

Full-Time	Part-Time	Volunteers
4	2	300

Mission

Safe Families for Children reduces the risk of child abuse and neglect before it occurs by offering safe homes with our trained host families for children whose low-income parents are facing an insurmountable crisis. Children are cared for, parents are mentored and supported and pointed to resources through SFFC Circles of Support (host families, family friends, family coaches, resource friends) that lead to long-term stability. Families are supported and made healthier, parents’ needs are addressed: permanent housing is secured, stable jobs are found, mental health needs are addressed, or substance abuse treatment is secured; among other needs. Rather than solely rescuing children after abuse, Safe Families addresses the needs of parents so they may become stable, thriving individuals connected to social supports able to care for their children well.

Project Synopsis:

Safe Families for Children is requesting \$15,000 for program costs for mentoring to parents and hosting arrangements for children to help low-income families stabilize. Safe Families for Children-Monroe County seeks to create a strong force of advocates surrounding families in crisis with caring, compassionate community. Our mission is to host vulnerable children and create extended family-like support for desperate, low-income families through a community of devoted volunteers who are motivated by compassion to keep children safe and families intact. Named an “Essential Service” by the government during the COVID-19 pandemic, Safe Families intake has increased in Bloomington and Monroe County, and Safe Families is poised to continue serving families in need through our innovative approach to helping others through families. Because of the pandemic, our yearly gala was cancelled, which usually funded our work in Bloomington for the year. This request will keep us going serving those in need and supporting those struggling to make it right now. Funding will go toward training and recruiting volunteers, connecting families to community referral sources and tangible needs of families.

Criteria:

Need –

Safe Families for Children in Bloomington addresses the needs of low-income, marginalized families with earning a living and meeting essential needs. Safe Families primarily works with low-income single mother families with children ages 0-5 as the majority of the ages served. Safe Families addresses the families’ needs for crisis interventions, for example, a mother who may need mental health help, help addressing homelessness, or help with substance abuse treatment. Safe Families provides mentors who walk alongside the parent and help the parent set their own goals and help connect them to existing community resources to support them and help meet those goals. Children are cared for by our volunteer host families who have been trained and want to care for the children with their own resources until the parent is able to take them again. Placing parents voluntarily choose this, seeing it as volunteers stepping in like volunteer “extended family,” to help out until they can stabilize. Many families we serve simply have very few social or financial resources and the temporary help from another family who cares about them goes a long way in helping the family, preventing the devastating impact of abuse, and helping families thrive.

One-Time Investment –

Safe Families satisfies the exception to the one-time funding rule because of the unique situation of the current pandemic. Normally, our Bloomington chapter is able to raise the funds necessary to meet these needs, but our yearly gala cannot be held, and this has greatly impacted the funding we require to run for one year. A one-time gift from Jack Hopkins would help fill this gap for this unique year, and next year, our gala should be back up and running, providing the necessary funding.

Fiscal Leveraging –

The Safe Families for Children national office has a match for individual donations, some churches provide support and partnership in Monroe County, and many volunteers provide financial donations, donations of goods for families, and services, like professional services – doctors or dentists who are also Safe Families volunteers often provide complementary services to placing families and their children.

Broad & Long-Lasting Effects –

Safe Families for Children helps families stabilize, stay together, and heal. Many low-income, single parent families live paycheck to paycheck, with one small crisis or mishap away from a major emergency for their family. For example, car trouble for a single mother barely making it can lead to job loss, homelessness and a very desperate situation if she has no one safe to turn to for some temporary help to stabilize. Many families are barely making it and now with the COVID-19 pandemic, many more families who did not see themselves in dire circumstances are in need of tangible help, to make a living, and to meet their basic needs. Rather than waiting for children to be harmed, Safe Families comes alongside families in crisis and walks alongside them out of friendship and compassion, inviting volunteers who desire to share what they have been blessed with other families in need. It is at a fraction of the cost of many other programs, including foster care, because it utilizes volunteers, gets involved at the choice of the parent, and addresses the health of the parent, not just the child. When children return home to a thriving, stable parent, these families stay connected to their mentor and host family, providing them with social connection, community, and a life line if they face challenges again. They know they aren't alone, and this helps families thrive. When families are thriving, stable and able to provide for their families, communities thrive too.

Outcome Indicators:

Safe Families is funded by contributions without charging any fees to program recipients. The following outcomes are the goals for 2021:

- Outcome #1: Children from families in crisis will have a reduced likelihood of experiencing abuse/neglect.
- Outcome #2: Families in crisis will have an extended support system. At least 80% of families will meet their goals.
- Outcome #3: Children will be deflected from entering the child welfare system. At least 95% of children will return safely home or to a relative.

Safe Families has several goals for the next year. This includes increasing the number of host families by 10% the following year in addition to having a 90% reunification rate. Funding will allow us to provide high quality training for volunteers and also expand our outreach.

Cost

Amount Requested (*in order of priority*)

1. Full Time Church Engagement Coordinator	\$25,000
2. Tangible Needs for Families	\$3,000
3. Transportation	\$2,000
4.	
TOTAL REQUESTED	\$30,000
Total Project Cost	\$30,000

Past SSF Funding

Year	Status	Title	Amount
N/A	--	--	--

Staff Comments

Mission - Safe Families for Children in Monroe County is a first-time applicant for Jack Hopkins funding. The organization's 501(c)(3) letter from the IRS is included in the application materials.

One-time investment - As Committee members know, COVID-19 and the associated measures taken to limit its spread have impacted many individuals and organizations in Bloomington. SFFC did not characterize this request as bridge funding, but this request likely falls under the bridge funding exception to the one-time investment rule. The applicant notes that an annual gala (which was cancelled this year, due to COVID-19) normally pays for this program's cost.

Fiscal leveraging –The Committee might confirm how a potential partial award from the Jack Hopkins Committee would affect the program.

Name of Project-

20th Anniversary Upgrade

\$ Amount requested-

\$32,433.57

City Residents Served

2,100/2,500 → 84%

Employees:

Full-Time	Part-Time	Volunteers
22	12	1,000+

Mission

The mission of Shalom Community Center is to aid and empower people experiencing hunger, poverty, and homelessness in our community. For the past 20 years, Shalom has continued to grow, becoming the most comprehensive response to extreme poverty, most notably homelessness, in Monroe County. Shalom provides daytime and emergency overnight shelter, hunger relief, permanent supportive housing, rapid re-housing, social services and case management, employment support, street outreach, eviction prevention, prescription and health care assistance, life essentials (restrooms, laundry, showers, mail, ID, etc.), and other health and human services to hundreds of adults and children each day and thousands each year.

Project Synopsis:

Shalom Community Center respectfully requests a one-time grant in the amount of \$32,433.57 to help pay for much-needed upgrades to our day shelter. 2020 marks Shalom’s 20th anniversary as an organization and 10th anniversary in our building at 620 S. Walnut Street. To mark those anniversaries and also recognize the wear and tear from heavy use over the last decade, Shalom is seeking financial support for some essential building advances.

We are engaging a number of major projects, including the improvement of our showers, painting of the exterior building, re-doing our floors, the revamping of our patio fencing, upgrading our security cameras, and redesigning our entryway. These improvements will improve services, brighten our surroundings, and increase safety.

The total project is estimated to cost \$87,202.75. We have \$30,000 on hand for these projects and have two pending grant applications for \$6,000 each. With your funding and some additional funding we hope to fully fund the project.

Criteria:

Need –

The 2015-19 Consolidated Plan describes two of its priority needs as providing “funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care,” and providing “funding to non-profit organizations that provide a safety net for community members in need.”

The Plan also describes its Anti-Poverty Strategy as providing “access to emergency assistance by providing funding through CDBG and the Jack Hopkins Council Social Service Grant Program to agencies that provide said services.”

On page ninety-six of the Consolidated Plan, it even lists the work of Shalom as an essential part of the City’s service delivery system for people experiencing homelessness. It reads, “In Bloomington, often individuals and families who are homeless or at risk of homelessness learn about valuable services at Shalom Community Center... The Shalom Community Center is a daytime resource center for people who are living in poverty and experiencing its ultimate expressions: hunger, homelessness, and a lack of access to basic life necessities.”

Because of our central work as a resource center for people experiencing extreme poverty and the essential need for shelter, meals, case management, and more, this project will help address a significant need in our community.

One-Time Investment –

This is a one-time capital project investment.

Fiscal Leveraging –

In addition to the above noted funding sources, we hope to be able to utilize Rotary members in demolition, furniture removal, cleaning, etc. This type of project also appeals to groups and the Volunteer Coordinator will put out requests for “people power” assistance as needed

Broad & Long-Lasting Effects –

Shalom’s Day Center provides vital services to hundreds of adults and children every day and thousands every year. Ninety-six percent of our guests are experiencing extreme poverty.

The four specific improvements we’re seeking to fund through Jack Hopkins will improve the beauty, function, and safety at the Center. The exterior painting will create a warmer, friendlier presence both for the thousands of people who drive past the Center and the hundreds who come through our doors every day. The improved flooring (vinyl tile) would be an upgrade from our concrete flooring, which is difficult to clean, is tough underfoot, and routinely appears dirty. The patio fencing upgrade would repair damage to our fenced-in patio and install an emergency exit (push bar) door in the fence, allowing us to both better secure the space and improve safety in the event of an emergency. Our current exterior cameras lack clarity, decent night vision, and the ability to view online. An upgrade would greatly improve our ability to keep the Center and guests safe 24 hours a day.

These improvements are part a number of upgrades all designed to improve the function and form of the Center and its services.

Outcome Indicators:

These improvements are all qualitative in nature, but for all of these upgrades, we can provide the number of people with improved access to Shalom services.

Cost

Amount Requested (in order of priority)

1. Exterior Painting	\$6,935
2. Floor Upgrade	\$16,100
3. Patio Fencing Upgrade	\$4,345
4. Camera Upgrades	\$5,053.57
TOTAL REQUESTED	\$32,433.57
Total Project Cost	\$87,202.75

Past SSF Funding

Year	Status	Title	Amount
2003	Granted	Pay for six phone sets and install three new phone lines at its 219 East 4th Street facility	\$1,900.00
2004	Granted	To pay for a part-time Food Service Coordinator to expand its breakfast & lunch program as well as train & provide work experience	\$5,500.00
2005	Granted	Vertical lift for Shalom Center annex at 110 S. Washington St.	\$9,000.00
2006	Granted	To purchase a communication system and a technology system network that includes both server and software to be installed at 110 South Washington, Bloomington, Indiana.	\$7,809.18
2007	Granted	To purchase and install a three-compartment deep well sink and convection oven for the Shalom Community Center currently located at 219 E. 4th Street.	\$5,450.00
2008	Granted	To purchase and install food service equipment for the Shalom weekday food program	\$11,030.00
2009	Granted	To purchase food as well as kitchen and miscellaneous supplies.	\$18,000.00
2010	Withdrawn	Emergency Hunger Relief	\$9300.00
2011	Granted	To pay for renovations to expand facility at 620 S. Walnut	\$19,000.00
2012	Granted	A safer and savvier Shalom	\$15,794.00
2013	Granted		\$20,900.00
2014	Granted	Components of the Homelessness Assessment & Information Systems initiative: a server, laptops and accessories, computer upgrades, software, guest wi-fi, dual monitors, and installation	\$12,996.14
2015	Granted	To apply an epoxy/polyurethane system to the bare concrete floors at the Shalom Center.	\$5,900.00
2016	Granted	To pay for two months of operational funding for emergency, overnight sheltering at A Friend's Place, located at 917/919 S. Rogers Street, Bloomington, Indiana	\$25,000.00
2017	Granted	To pay for two months of operational funding for emergency, overnight sheltering at A Friend's Place, located at 917/919 S. Rogers Street, Bloomington, Indiana, 47404	\$29,106.00
2018	Granted	Phone System	\$13,740.00
2019	Granted	Water-efficient toilets, washer and dryers and freezer	\$12,502.00

Staff Comments

Project Synopsis – This proposed project involves capital improvements to property owned or controlled by the applicant. Given the mention of possible COVID-19-related delays, the Committee should confirm that applicant will be able to submit claims for reimbursement by the Dec 2020 deadline.

Fiscal Leveraging – The applicant has \$30,000 in donations on hand and two pending grant applications: \$6,000 from Bloomington Rotary Club and \$6,000 from the SIA Foundation. The Committee may want to ask if any of these funding sources are contingent. The Committee might also ask if the applicant can proceed with particular upgrades without receiving funding for all desired upgrades (note that the applicant has itemized and prioritized upgrades).

Outcome indicators – The applicant states that project is qualitative in nature and, therefore, the outcome of the project would be difficult to measure. The Committee may want to encourage some objective reporting, perhaps not for each individual upgrade, but for the upgrades as a whole.

Name of Project-

Covering Kids & Families

\$ Amount requested-

\$25,000

City Residents Served

1500/2000 → 75%

Employees:

Full-Time	Part-Time	Volunteers
100	10	250

Mission

South Central Community Action Program’s mission is to provide opportunities for low-income individuals and families to achieve personal and economic independence. We envision all individuals having the support and resources needed to attain a quality lifestyle and self-sufficiency.

Project Synopsis:

We are requesting \$25,000 in bridge funds to continue the work of the Covering Kids & Families Program through the 2020 calendar year. The program employs licensed health navigators who provide free assistance to community members with enrollment in Indiana Health Coverage Programs, providing documentation to maintain coverage, and accessing healthcare services.

Our efforts are focused on those with barriers to accessing the state benefit programs, and those unlikely to seek medical care without insurance. We conduct enrollments onsite at shelters, substance use disorder clinics, schools, and other locations, as well as taking applications by phone, with the goal of making the enrollment process as easy and accessible as possible for the client.

The continuation of the program is particularly vital at this time, as Covid 19 related loss of employment and income will result in many of our community members becoming eligible for Indiana Health Coverage Programs who have not previously interacted with the Indiana benefits system.

Criteria:

Need –

The Service Community Assessment of Needs identifies affordable health coverage as an essential element of obtaining necessary healthcare. Covering Kids & Families of SCCAP directly addresses that need by assisting community members with the enrollment process for Indiana Health Coverage Programs.

We also provide assistance and guidance for those who have health coverage with the actions required to maintain that coverage, and help them to access services through answering their questions, facilitating discussions with their insurance and healthcare providers, and guiding them to resources.

Additionally, we assist with SNAP applications, referrals for other SCCAP programs, and help connect clients with other organizations in our community for food, shelter, mental health counseling, or other needs.

One-Time Investment –

Funding issues at Covering Kids & Families of Indiana have necessitated a reduction in their financial support of Covering Kids & Families of South Central Community Action Program for 2020, and going forward. The bridge funds from the Jack Hopkins Grant will fund our program through the remainder of the calendar year, allowing us to continue to provide assistance to our existing client base, and those who will be applying for benefits due to Covid 19 related loss of income. We are currently contacting potential funders to continue our work into 2021 and beyond.

Fiscal Leveraging –

Covering Kids & Families of Indiana provides navigator training and resources, and outreach materials.

South Central Community Action Program provides office space, equipment, and supplies; administration such as bookkeeping and payroll, human resources; and agency-wide outreach opportunities.

Covering Kids & Families of Indiana has provided 60% of our funding for 2020, with the requirement that we obtain 40% in matching funds. 13% has been obtained from the Managed Care Entities (Anthem, CareSource, MHS). We have also received \$2,275 from IU Health Community Outreach, and \$1,000 from a private donor. These are all confirmed funding sources, leaving 25% remaining.

Broad & Long-Lasting Effects –

The Office of Medicaid Policy and Planning estimates that each individual who obtains health coverage generates \$6,400 in health care dollars. Based on that estimate, the clients who we assisted in obtaining health coverage in 2019 generated over \$1,000,000 in our local economy. This does not take into account the 1,800 people we assisted with accessing care through existing coverage. But more importantly, we are helping to create a healthier community, building trust with clients, and connecting them to additional resources.

Outcome Indicators:

Our goal for 2020 is to obtain health coverage for at least 200 people who are currently without coverage, and provide assistance to 2,000.

We track the number of client assists, applications, and approved applications, as well as onsite enrollment locations and referral sources to ensure that we are available where and when we can serve the most people.

We are also developing a client survey to be conducted six months after application to obtain self-reported information regarding use of their coverage and any qualitative changes in their health.

Cost

Amount Requested (*in order of priority*)

1. (<i>Will not be able to proceed with partial funding</i>)	\$25,000
2.	
3.	
4.	
TOTAL REQUESTED	\$25,000
Total Project Cost	\$102,330

Past SSF Funding

Year	Status	Title	Amount
2002	Granted	To establish a revolving loan program for auto repairs of clients	\$5,000.00
2003	Granted	Pay for the development of computer software	\$6,292.00
2010	Granted	To pay for parking lot expansion at 1500 West 15th Street.	\$16,521.00
2011	Granted	To pay for salaries for the Circles initiative	\$18,500.00
2012	Granted	STAR Child safety restraint systems- seats, connectors, and shipping	\$6,432.50
2013	Denied	<i>Bloomington Hydroponic Employment and Training Project</i>	\$21,700.00
2014	Granted	To purchase a hydroponics system for installation at Greenhouse #2 for the Growing Opportunities initiative	\$15,500.00
2015	Denied	<i>To make housing more affordable for low-income citizens in the City of Bloomington by reducing their energy costs.</i>	\$26,100.00
2016	Denied	<i>Bloomington Weatherization Challenge</i>	\$15,000.00
2017	Granted	To pay for parenting curriculum and equipment for the Dedicated Dads and Family Development Initiative.	\$3,000.00

Staff Comments

One-time investment & well-developed plan for future funding – As Committee members know, COVID-19 and the associated measures taken to limit its spread have impacted many individuals and organizations in Bloomington. This applicant has experienced a gap in funding for the Covering Kids & Families Program through the 2020 calendar year. The application stated that they are currently contacting potential funders to continue this work into 2021 and beyond, but has not provided more details about future funding. The applicant did provide information about fiscal leveraging and other funding sources available for this program in 2020.

Name of Project-

Bloomington COVID-19 Supplemental Back- Rent Program

\$ Amount requested-

\$15,000

City Residents Served

200/200 → 100%

Employees:

Full-Time	Part-Time	Volunteers
0	0	80

Mission

Mission Statement of the Bloomington COVID-19 Supplemental Back-Rent Program:
 The Society of St. Vincent de Paul is an all-volunteer organization that serves the poor and unfortunate in Bloomington and Monroe County, Indiana. We are seeking a solution to help those in need be able to pay their back-rent when the moratorium is lifted and who have, due to COVID-19, lost their jobs or been laid off and presently have no income.

Clients learn about us from handouts at Township Trustees, Monroe County United Ministries, Salvation Army, 211, church bulletins, and agency direct referrals.

We require no faith-based test; we are open to all.

Project Synopsis:

Two goals:

We are requesting \$15,000 to help clients pay toward their back-rent when the moratorium on rent is lifted and landlords demand payment for months not paid during the COVID -19 virus pandemic. Some corporations serving as landlords have threatened late fees to be added during this time. Effectiveness of the program will be measured by the number of clients who will be allowed to stay in their homes with \$300.00 of added monies the grant would supply, plus the \$100 regular rent amount St. Vincent de Paul ordinarily pays through financial assistance. Our previous client families pay between \$200 and \$1000 monthly rent; with Sec.8 this is based on their income and the number of bedrooms in their dwelling. Sec. 8 families face eviction if they cannot pay other required bills, such as utilities.

Our second goal will be an assessment of the program for all clients assisted under this grant to measure how and why this was a valuable stopgap program. The assessment will include follow-up interviews with the families to see if the additional monetary help kept them sheltered. Many of our clients were on hourly wages at fast-food restaurants, food serving jobs (now terminated) at \$2.75/hour with main income via tips, and low level positions at grocery stores. It will not be possible to play “catch up” on back rent bills when they return to the workplace without additional assistance.

Criteria:

Need –

Addressing the SCAN document on Housing

Our clients are represented in the following SCAN information:

Among the top health issues identified within the SCAN document include: homelessness; housing which included high cost; a long wait list for Section 8 housing. Also, basic needs in security is an issue for certain residents, and affects many aspects of health. True affordable housing is difficult to ensure, as minimum wage is often not high enough to support rent.

Monroe County has a higher percentage of households with severe housing problems than both the Indiana average and peer county average. Community Input identified issues such as: poor access to affordable housing; homelessness; basic needs insecurity; and lack of workforce and educational opportunities. Unemployment rates in Lawrence, Monroe, and Owen counties have been above Indiana averages in recent years. Poverty rates in Monroe County are particularly high, and low income census tracts are present in each county in the community.

One-Time Investment –

This is a one-time request for Jack Hopkins funding to help our community survive the COVID-19 economic disaster when past rent is required in order that our clients will not face eviction.

Fiscal Leveraging –

We will not be able to have our annual Hog Roast Fundraiser this June, as in the past, due to the virus. We have begun to contact our previous donors/sponsors of past Hog Roast events to seek their support in order to maintain our level of financial service in early Fall. We will contact, via online and phone conferencing, local organizations to invite them to participate in this program. Our volunteers will screen the client families for city of Bloomington residency and to determine the financial rent assistance needed and negotiate with landlords for favorable terms.

Broad & Long-Lasting Effects –

Housing is a key necessity for keeping families out of poverty, providing stability in a wavering economy. We need to keep our clients in their homes. Eviction will create a huge number of homeless families and no place for them to reside as they seek shelter. Trustees will have some monies available for rent, but there are limitations to the dollar amount based on the number of members in the household plus utility and other bills trustees will need to address.

Presently, Monroe County and the state of Indiana in general, is just beginning to be hit by this disease; we are continuing to have an increase in COVID-19 positive results from testing, but many more who have the symptoms are never tested, just told to quarantine. Across the country, today, 17,000,000 are out of work. Each day the number of unemployed, the diagnosed COVID-19 cases, and the deaths are increasing within our state, county and community. When you read this today, the number will be far higher than when we submitted this grant application.

Outcome Indicators:

Our strategy includes surveying clients assisted through this grant. Committee members have already identified post-assistance questions to ask our clients. The outcome will be a report from the data gathered. After we measure the effect of this assistance, the report will help us quantify its impact, identify other partners, and target future funding sources as our economy slowly recovers. The report will first be evaluated by the Project Committee and then presented to the entire local St. Vincent de Paul Society.

Cost

Amount Requested (*in order of priority*)

1. 50 families will be assisted with past rent bills.	\$15,000
2. 40 families will be assisted with past rent bills.	\$12,000
3. 30 families will be assisted with past rent bills.	\$9,000
4. 20 families will be assisted with past rent bills.	\$6,000
TOTAL REQUESTED	\$15,000
Total Project Cost	\$15,000

Past SSF Funding

Year	Status	Title	Amount
2005	<i>Denied</i>	<i>SVDP Furniture distribution and resale center</i>	<i>\$29,000.00</i>
2008	<i>Denied</i>	<i>Replace truck engine</i>	<i>\$4,847.74</i>
2019	Granted	Funding to support vehicle repair program	\$8,167.00

Staff Comments

Long-term benefits - As Committee members know, COVID-19 and the associated measures taken to limit its spread have impacted many individuals and organizations in Bloomington. With [Executive Order 20-06](#), the Governor issued a temporary prohibition on evictions and foreclosures in the state. This application states that the proposed program would help people pay their back-rent when the prohibition is lifted. The applicant mentions that some rental assistance is also available through township trustees. The Committee may want to inquire how the proposed rental assistance program will interface with other available resources (Township Trustees or other sources). The Committee may also want to inquire how clients will be selected for rental assistance through SVDP and how the program will be limited to city residents. From the application, it appears as though SVDP is calculating that each individual may qualify for \$300 in assistance.

Name of Project-

Safety and shelter for the most vulnerable during COVID-19 crisis

\$ Amount requested-

\$32,688

City Residents Served

1,000/1,000 → 100%

Employees:

Full-Time	Part-Time	Volunteers
25	5	558

Mission

Wheeler Mission aims to ensure that every man and woman experiencing homelessness in Bloomington has access to a safe environment where they can rest easily and confidently while working toward addressing the root causes of their homelessness.

Project Synopsis:

Wheeler Mission is seeking an investment of \$32,688 to help absorb the cost of six full-time staff in the emergency shelter program, for three months, at both shelter sites in Bloomington. Three of these roles have not existed but needed to be created due to COVID-19 impacting volunteerism and staffing at Wheeler shelter sites. The other three roles currently exist but are seasonal (due to winter contingency – which typically ends at the conclusion of March) and will be extended due to the existing emergency.

Wheeler Mission hosted 90 guests per night, and served an average of 189 meals per day, at the Center for Men in Bloomington throughout 2019. Through March of 2020, the Center for Men is hosting an average of 106 guests per night and serving an average of 231 meals per day. Moreover, the Center for Women is hosting an average of 34 guests per night.

Wheeler Mission relies on a cadre of volunteers who – quite suddenly – are not able to show up. With citizens ordered to stay home during this pandemic, organizations helping the most vulnerable citizens are finding themselves in need. In fact, volunteer numbers through the first week of April are down over 50% year over year. Through the first week of April in 2019, Wheeler Mission hosted 1,026 volunteers at a Bloomington shelter site. Through the same period in 2020, Wheeler Mission hosted 558 volunteers.

These full-time roles were added (and extended) because Wheeler is committed to ensuring every person experiencing homelessness in Bloomington has access to a safe environment, including a nutritious meal, hot shower, and clean bed – even (and especially) during this time of crisis.

Criteria:

Need –

Data from Monroe County Public Library’s 2017 community survey indicates that the top three concerns for the local community are: 1) homelessness, 2) opioids/addictions, and 3) affordable housing. This correlates with data collected from the United Way’s latest ALICE (Asset Limited, Income Constrained, Employed) report, where it was reported that 63% of Bloomington households are below the ALICE threshold; most of any city in the state of Indiana.

Wheeler Mission, along with many other social service agencies in the community, is absorbing the real impact of these reports. Wheeler Mission hosted an average of 90 guests each night throughout 2019 at the Center for Men. Moreover, Wheeler Mission hosted an average of 77 guests at that site in 2018 and an average of 54 guests each night in 2017. The number continues to climb each year; corresponding with what has been experienced through the first three months of 2020. Wheeler is providing lodging to an average of 106 guests each night, through the month of March of 2020, at the Center for Men. For the past several years, it is more frequent than infrequent that there are over 100 men, women, and children seeking emergency shelter, food, and clothing at a Wheeler Mission site every night.

As more people experience homelessness and/or find themselves in a crisis, Wheeler Mission aims to be a safe place where people can meet their basic needs and access case management and/or other resources aimed at helping them address the barriers they may be facing. These services must continue to be made available, even (and especially) during a time of crisis

One-Time Investment –

Wheeler Mission seeks a one-time investment to assist in absorbing the cost of hiring full-time staff at both shelter sites in Bloomington, to compensate for a loss of volunteers in a time of increased meal service and lodging. These staff are needed due to the COVID-19 public health crisis and the resulting loss of volunteer support.

This will not be an ongoing cost/need for Wheeler Mission. Under normal circumstances, Wheeler Mission would plan for increased labor costs by including those additional costs in the general operating budget. The luxury of budgeting and planning for these additional costs was not available for this unique circumstance.

Fiscal Leveraging –

As noted earlier, Wheeler recently received support from the COVID-19 Emergency Relief Fund administered by the United Way of Monroe County. Wheeler has received support from many local donors, including individuals, businesses, and churches, to ensure the most vulnerable people in the community have access to a safe, clean environment and hot meal.

Wheeler is also rolling-out a Sponsor A Meal program. The goal is help people who desperately need food right now while simultaneously helping the restaurants that may be struggling during this time of lockdown. The purpose is to drive cash into local restaurants while serving the community’s most vulnerable.

Broad & Long-Lasting Effects –

Public health experts from across the country have warned that people living on the streets or have limited access to soap and water are more exposed to COVID-19. In fact, those experiencing homelessness are seen as crucial links in the spread of the pathogen. Indiana Family and Social Services Administration Secretary Jennifer Sullivan recently said, “a general spread of COVID-19 in the homeless population quickly becomes a public health emergency and an additional burden on our health care system.”

Many people live on the street and lack the ability to self-quarantine, receive medical attention or access clean facilities. Wheeler Mission, and others serving the community’s most vulnerable population, is grappling with the enormous challenge of increasing capacity to ensure everyone has access to basic needs, such as a nutritious meal, basic hygiene, and a clean environment to rest overnight while, simultaneously, doing their part to ensure the community’s hospital and health care system does not become overwhelmed.

Outcome Indicators:

This is a unique, one-time request. The outcomes pursued include:

- Providing a safe and secure environment to an average of 140 men and women every night until authorities lift stay at home orders.
- Provide meals to an average of 310 meals every day until authorities lift stay at home orders.
- Fill the gap of a reduction of over 500 volunteers, and 1,000 volunteer hours, over a three-month period – or, until authorities lift stay at home orders.

Cost

Amount Requested (*in order of priority*)

1. Shelter Monitor / <u>FT@\$11.35/hour</u> for three months	\$5,448
2. Shelter Monitor / <u>FT@\$11.35/hour</u> for three months	\$5,448
3. Shelter Monitor / <u>FT@\$11.35/hour</u> for three months	\$5,448
4. Shelter Monitor / <u>FT@\$11.35/hour</u> for three months	\$5,448
5. Shelter Monitor / <u>FT@\$11.35/hour</u> for three months	\$5,448
6. Shelter Monitor / <u>FT@\$11.35/hour</u> for three months	\$5,448
TOTAL REQUESTED	\$32,688
Total Project Cost	\$99,312

Past SSF Funding

Year	Status	Title	Amount
2016	Denied	Eight-passenger van	\$20,835.00
2017	Granted	To pay for security cameras and associated equipment for the Center for Women and Children, located at 400 S. Opportunity Lane	\$2,044.00
2018	Granted	To purchase bunk beds, mattresses, and privacy screens for use at 215 S. Westplex Ave	\$25,000.00
2019	Granted	To purchase security camera upgrades for the Men's Center (215 S. Westplex Ave) and Women's Center (400 S. Opportunity Lane) Center and a metal detector for the Women's Center	\$12,726.00

Staff Comments

One-time investment & well-developed plan for future funding - As Committee members know, COVID-19 and the associated measures taken to limit its spread have impacted many individuals and organizations in Bloomington. As a result of executive orders issued by the Governor, many businesses and organizations have had to either close or change certain practices. This applicant mentioned that the state's stay-at-home order has impacted volunteerism and staffing at Wheeler shelter sites. Given the unique and unforeseen nature of the public health emergency, this applicant noted that it did not budget or plan for the additional labor costs it would incur to continue operating and to meet increased demand for its services. Note that this request is for general operational funding meant to offset staffing costs already absorbed by the agency.

Jack Hopkins Social Service Funds – 2020 Collaborative Application

(New Hope for Families and Catholic Charities Bloomington)

Name of Project-

Evidenced-Based Therapeutic Play for At-Risk Families

\$ Amount requested-

\$20,273

City Residents Served

120/160 → 75%

Employees:

Full-Time	Part-Time	Volunteers
9	6	60

Mission

New Hope for Families helps families impacted by homelessness gain and maintain stable housing and provides excellent, nationally accredited early childhood programming aimed at breaking the cycle of homelessness and poverty.

Project Synopsis:

We are requesting \$20,273 to provide local at-risk families with increased access to evidence-based training to improve parenting skills, thereby increasing the safety and school-readiness of children who have been impacted by trauma and instability.

This project has four parts:

Part 1: Catholic Charities will select two therapists to receive specialized training, during the summer of 2020, in the theories and techniques of play therapy. This training will include focused training and certification in Theraplay, a specific type of play therapy endorsed by experts and supported by a growing body of evidence.

Part 2: The now-trained therapists will work with New Hope staff to integrate therapeutic therapy concepts and methods into our early childhood curriculum.

Part 3: The trained therapists and collaborating early childhood educators will share what they have learned with other local early childhood educators, through a partnership with the Community Foundation’s Monroe Smart Start and the Indiana Association for the Education of Young Children CDA program, ensuring that providers interested in increasing program quality can have access to best practice instruction.

Part 4: These trained therapists will provide intensive, individualized play therapy for clients of New Hope for Families, and other area shelters and agencies serving families who could most benefit.

This project builds on an existing relationship between New Hope for Families and Catholic Charities. During the past year we engaged a therapist from Catholic Charities to offer an exceptionally well-received parenting class to families currently enrolled in New Hope’s early child care and education program. The project is also inspired by the positive results we have seen through the play-based curriculum already implemented in our shelter.

Criteria:

Need –

Both the SCAN and the Consolidated Plan encourage assistance to homeless families, which New Hope provides in the form of shelter, case management, programming for school-aged children, and nationally accredited early childhood care and education. These documents also acknowledge the urgent need for better access to mental health services, especially for low-income and homeless populations, a need this project addresses through a partnership between New Hope and Catholic Charities.

The Consolidated Plan specifically recognizes the need to provide services to homeless families. As the only shelter serving homeless families regardless of composition or religious beliefs, New Hope is uniquely equipped to assist families on their path to housing stability. New Hope’s partnerships with other agencies, including Catholic Charities, have contributed to its success. Last year, New Hope moved more than 85% of its client families into sustainable housing. This is significantly higher than the state average of 52%.

The SCAN acknowledges a strong and growing need for care and education for the youngest members of low-income families. New Hope provides these services, thereby meeting parents’ needs and preparing their children to succeed in school. The additional parenting classes and evidence-based play therapy provided through this grant will complement our existing offerings and help meet a critical area of need for low-income families in the community.

One-Time Investment –

The grant we seek will fund a complete project, beginning with training and certification, and including curriculum planning and development, presentation to other local therapists, and the provision of direct services to clients.

Fiscal Leveraging –

Catholic Charities will leverage billable hours eligible through Medicaid, the Healthy Indiana Plan and private insurance. These funds will subsidize costs for families who are underinsured, ensuring equity of access for all families in our community.

Broad & Long-Lasting Effects –

The long-term benefits of this project are directly related to improved attachments between “at risk” children and their primary caregivers. The category of primary caregiver potentially includes parents, teachers and other caregivers, depending on the individual circumstances of the child. The correct development of these attachments is of fundamental importance to the development of healthy, well-adjusted children who are ready to succeed in school and in life.

The children who will benefit from these improved attachments include clients at New Hope for Families and other area agencies who receive individualized play therapy provided by the therapists trained through this project. All children participating in future educational programs at New Hope will benefit from the play-therapy based curriculum innovations developed through this project.

In addition, area therapists who attend the October 2020 conference will benefit from exposure to play therapy concepts, and be encouraged to apply these ideas in their individual work with clients.

Outcome Indicators:

The underlying goal of all our work at New Hope for Families is to assist families who have been impacted by homelessness, facilitate their transition to stable housing, and ensure that the experience of homelessness is brief and non-recurring. To break the cycle of poverty and homelessness requires that the children of these families are prepared for success in school and in life. Our outcome indicators will continue to include the success rate for achieving stable housing following the family’s stay in our shelter, as well as readiness for kindergarten based on testing that we administer to the children in our program at the time of their “graduation” from our preschool program.

Cost

Amount Requested (*in order of priority*)

1. Theraplay Level One Course (tuition and travel for two therapists)	\$3,248
2. Curriculum planning and development costs (Catholic Charities and New Hope staff)	\$5,500
3. Direct therapy services provided to clients of New Hope and other local agencies	\$4,125
4. Foundational Theraplay Practitioner certification for two therapists	\$2,400
5. Subsidized access for other area early childhood practitioners	\$5,000
TOTAL REQUESTED	\$20,273
<i>Total Project Cost</i>	\$20,273

Past SSF Funding – New Hope for Families

Year	Status	Title	Amount
2011	Granted	To construct a handicapped accessible bathroom and laundry at the 409 W. 2nd Street facility.	\$14,000.00
2012	Granted	The 301 project	\$9,400.37
2013	Granted	To pay for an external audit, program materials for the Love and Logic Programed improvements to the shelter house located at 301 W. 2nd Street	\$8,025.00
2014	Granted	To pay for the following components of the New Hope Children's Program: the salary of the full-time Director, wages of one or more interns, furnishings, appliances, materials and equipment.	\$11,519.43
2015	Granted	To renovate a property for use by our Children's Program as a childcare site and family education center for the clients of New Hope for Families.	\$16,600.00
2016	Granted	To purchase and install a corded telephone system linking New Hope offices; desktop and laptop computers; security system monitor; wireless network; to pay for hardwiring and set up of aforementioned technology; cribs, tables, child-sized chairs, tip-resistant shelving, a coat locker, outdoor sheds,	\$13,382.00
2017	Granted	To purchase outdoor educational items for the New Hope Early Child Development Center, a shed, and other shelter maintenance equipment.	\$12,091.00
2018	Granted	8-Passenger Vehicle	\$25,000.00
2019	Granted	Camp attendance costs and equipment	\$12,653.00

Past SSF Funding – Catholic Charities

Year	Status	Title	Amount
2006	Denied	Latino Outreach	\$4,800
2010	Granted	To pay for start-up costs for the Incredible Years Social Skills Training Program described in the agency’s application.	\$8,894.25
2013	Granted	To train up to three therapists in, and buying equipment for, a counseling model entitled Theraplay.	\$4,775.00
2014	Granted	To pay for the following components of the Improving School Performance at Fairview (School) Through Mental Health Services	\$12,625.71
2015	Denied	To fund its pilot program, Identifying the Mental Health Needs of Senior Citizens in Bloomington,	\$3,000
2017	Granted	To purchase specialized supervision and training for play therapy, increase available weekly play therapy house, and purchase Positive Family Coaching to assist parents.	\$7,175.00
2018	Granted	Trauma-Informed Care Project	\$13,000.00
2019	Granted	Expand agency capacity for trauma treatment services	\$13,479.00

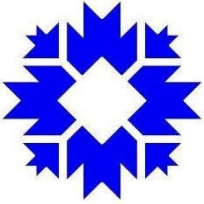
Past SSF Funding – Collaborations

Year	Status	Title	Amount
N/A	--	No past collaboration	--

Staff Comments

Collaborative project – The applicants have submitted the required Memorandum of Understanding, which is included with their application.

Cost – While the applicants have itemized the various costs associated with this program, the Committee may want to explore whether the program would still move forward with only partial funding from the Jack Hopkins Fund.

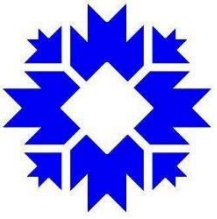


CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

COMPLETED
APPLICATION FORM
PROJECT BUDGET
DETAILING THE USE OF
HOPKINS FUND
A YEAR-END FINANCIAL
STATEMENT including fund
balances, total revenue and
expenditures
SIGNED, WRITTEN



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: All-Options Pregnancy Resource Center, a program of All-Options

Address: 1014 S Walnut Street, Bloomington, IN 47401

Phone: 812-558-0089

E-Mail: info@alloptionsprc.org

Website: www.alloptionsprc.org

President of Board of Directors: Dana Huber

Name of Executive Director: J. Parker Dockray

Phone: 510-817-0781

E-Mail: parker@all-options.org

Name and Title of Person to Present Proposal to the Committee: Jessica McCanse, Center Manager

Phone: 812-322-7005

E-Mail: jess@all-options.org

Name of Grant Writer: Jessica McCanse, Center Manager

Phone: 812-322-7005

E-Mail: jess@all-options.org

All Options Pregnancy Resource Center

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? Yes No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
3 AOPRC 8 All-Options total (including 3 at AOPRC)	0	45 (All-Options)

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

At [All-Options Pregnancy Resource Center](#), we trust and support people through every reproductive turning point, including pregnancy, parenting, abortion, adoption, infertility, and pregnancy loss. These issues are complex and each person's reality is different, but we know one thing for certain: Everyone deserves to have all options!

All-Options PRC is a secular, client-centered organization where everyone is welcome. We are proud to offer judgment-free support including free pregnancy tests, peer counseling, diapers, abortion funding, safer sex supplies, menstrual products, and referrals to community partners – all under one roof.

Our Hoosier Diaper Program strives to meet the overwhelming and often overlooked need for diapers and diapering supplies for local families of infants and toddlers who are struggling to make ends meet. Our goal is to provide cloth and disposable diapers to keep little ones clean, dry and healthy, while also supporting families in increasing their economic stability and parenting with dignity.

PROJECT INFORMATION

Project Name: All-Options Hoosier Diaper Program

Total cost of project: \$25,750

Requested amount of JHSSF funding: \$12,000

Total number of City residents anticipated to be served by this project in 2020: 225 families / 900 individuals

Total number of clients anticipated to be served by this project in 2020: 250 families / 1000 individuals

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

All-Options requests \$12,000 to purchase diapers to meet increased community need due to the COVID-19 epidemic. Over the past few weeks, our Hoosier Diaper Program has received many new requests from people who have just lost jobs or are struggling to find diapers on the store shelves. We want to expand to meet the emergency needs of local families while continuing to support our existing clients (approximately 125 children each month, the majority of whom are residents of Bloomington).

We also want to avoid buying diapers from local stores so families can find what they need. As a non-profit and a member of the National Diaper Bank Network, we have access to medical suppliers for bulk purchasing diapers. However, that requires us to place larger orders far in advance, as most suppliers are facing widespread delays. This grant would expand our purchasing power to allow us to meet growing demand as the coronavirus epidemic continues to impact the Bloomington community over the coming months.

All-Options is working within the latest public health guidelines to distribute diapers as safely as possible. We have closed the Center to the public and are no longer using volunteers for everyone's protection. Only staff will be involved in diaper distribution and we are taking appropriate precautions to minimize transmission of germs. We are also coordinating with other community organizations and mutual aid networks to ensure those most in need can access diapers with limited risk.

All Options Pregnancy Resource Center

Address where project will be housed:

1014 S Walnut Street, Bloomington, IN 47401

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

N/A

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

While not strictly a collaborative project, we are working closely with organizers of Monroe County Area Mutual Aid, and regularly communicate and collaborate with Middle Way House, Mother Hubbard's Cupboard, and other local agencies. We are also working with Bloomington's three Rotary clubs and the organizers of the planned 2nd annual It Takes a Village resource fair; we will be receiving approximately 300 packs of diapers and some additional funding originally slated for use at this year's event. At this time, we believe that coordination and cooperation among social services agencies, especially those serving the area's most vulnerable populations, are more important than ever.

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

For 2020, the following funds are expected or anticipated for the Hoosier Diaper Program. However, with the coronavirus outbreak and its impact on not only public health but also the economy, we do not yet know how individual donations, grants, or in-kind donations will be affected this year.

- Sophia Travis, received 2017-2019 (approx \$3,750)
- Individual Donations (approx \$4,000/year)
- In-kind donations (average \$5,000/year)
- Smithville Charitable Foundation (\$2,500 / pending for 2020)
- United Way Rapid COVID-19 Emergency Relief Fund (\$2,500)
- Community Foundation of Bloomington & Monroe County (\$1,000)

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We anticipate submitting claims for reimbursement in August/September and November/December, each time invoicing for approximately 50% of the funds.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

A grant from Jack Hopkins will allow us to leverage our bulk purchasing power in response to growing demand for diapers during the coronavirus outbreak. Especially when safety dictates reduced use of volunteers and in-kind donations, this grant would help us provide diapers for families in need.

Our current budget can continue to serve approximately 50 families (125 children) per month through December 2020. Grants from the United Way and Community Foundation will help support new emergency clients through June, and this grant would allow us to confidently meet both existing and increased need through the end of 2020.

All Options Pregnancy Resource Center

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Based on our bulk purchasing rates, it costs an average of \$20/month per family (with wide variation based on the number of children in diapers and whether a family needs assistance every month). Each \$1,000 allows us to support approximately 50 families with a month’s supply of diapers.	
Priority #2	With a grant of \$1,000 we could provide diapers and wipes to approximately 50 new families for 1 month.	\$1,000
Priority #3	With a grant of \$3,000 we could provide diapers and wipes to approximately 50 new families for 3 months, or 150 families for 1 month.	\$3,000
Priority #4	With a grant of \$6,000 we could provide diapers and wipes to approximately 50 new families for 6 months.	\$6,000
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$12,000

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Even before the current crisis, diaper need was widespread in our community; the National Diaper Bank Network estimates that 1 in 3 Hoosier families are unable to provide enough diapers for their children. Before finding our diaper program, clients have reported trying to stretch their diaper supply by reusing diapers, waiting longer to change dirty diapers, or using old clothing or sheets as makeshift diapers. The need is desperate, overwhelming, and unacceptable. And as more people lose their jobs and struggle to stay healthy and safe, this need will only grow.

The COVID-19 epidemic puts additional burdens on the most vulnerable families. With limited or unpredictable income, they cannot afford to stock up or buy diapers in bulk, but making frequent trips to the store is no longer advised for public health reasons -- and too often, stores are running out of essentials like toilet paper and diapers. When a child lacks enough diapers, too much time in soiled diapers also puts them at risk of diaper rash and bladder infections. Providing clean diapers can reduce nonessential visits to the doctor, limiting exposure to germs and reducing the burden on our health care providers at this time.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

We request operational funding under the special allowance for 2020; our request does not quite meet the exceptions for pilot, bridge, or collaborative funding.

All-Options did not receive funding from Jack Hopkins in 2018 or 2019, and we are working hard to sustain our Hoosier Diaper Program so it can meet the urgent ongoing needs of local families. We understand that we cannot depend on regular funding from Jack Hopkins, but we seek support for an emergency expansion of our services during the 2020 coronavirus outbreak, while we continue to identify and secure additional income sources for the long term.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

All Options Pregnancy Resource Center

Ensuring that families have an adequate supply of diapers for their children makes a huge difference in their daily lives and improves the health of the child, the family, and our whole community.

Our program helps to keep local children healthy by preventing the diaper rash and infections that come from a lack of clean diapers. Diapers are also critical for allowing parents to attend work or school, since most child care (including subsidized programs) requires infants and toddlers to bring their own supply of disposable diapers. By helping to provide these diapers, our Hoosier Diaper Program is supporting a family's ability to make ends meet and to parent with dignity.

When someone connects with All-Options to receive diapers, they are also establishing a lasting relationship that can support them in a myriad of other needs. Clients frequently ask us to include condoms, menstrual products, and pregnancy tests in the diaper packages we are distributing. We can also provide people with on-going resources or emotional support for pregnancy, parenting, abortion, and adoption, and connect them to local safety net providers for food, housing, health care, mental health, substance abuse, and domestic or sexual violence.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

- At least 250 families (1,000 individuals) will receive diapers and wipes in 2020; approximately 125 families will receive a regular monthly supply of diapers and wipes.
- 50-100 new Bloomington families will receive emergency diaper assistance to help them bridge COVID-19 related circumstances such as job loss, serious illness, or lack of local supplies.
- Children with special needs and/or those in potty training will receive diapers and pull-ups; our clients report that All-Options is one of the only local agencies with diapers in sizes 4 and up.

All Options Pregnancy Resource Center

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Diapers are essential for raising kids, but no public assistance program helps families afford them. WIC and SNAP can't be used to pay for diapers; Temporary Assistance for Needy Families checks can be used for diapers, but at just \$288 per month for a family of three in Indiana, it falls far short. As a result, local families are regularly forced to make the impossible and heartbreaking choice between diapers, food, and other necessities -- or try to stretch the few diapers they can find.

As the coronavirus epidemic spreads, its added burdens will fall on those who are already most vulnerable: people living in poverty or with food and housing insecurity, those with low wage jobs that do not provide adequate paid sick time or health benefits, and families who are already struggling to make ends meet. While the needs of vulnerable populations will be many, All-Options will focus on amplifying what we already do well -- providing clean diapers to families who need them, and helping them connect to additional community resources and support.

All Options Pregnancy Resource Center

All-Options Hoosier Diaper Program - 2020 Budget	Hoosier Diaper Program	Jack Hopkins
INCOME		
Individual Donations	4,000	
Foundation Grants	21,750	12,000
Total Income	25,750	12,000
EXPENSES		
Client Supplies (diapers & wipes)	25,750	12,000
Total Expenses	25,750	12,000
End of Year Balance	0	0

All Options Pregnancy Resource Center
All-Options

BALANCE SHEET

As of March 31, 2020

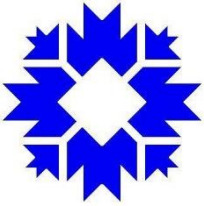
	TOTAL
ASSETS	
Current Assets	
Bank Accounts	\$617,230.82
Accounts Receivable	\$21,965.00
Other Current Assets	\$6,748.40
Total Current Assets	\$645,944.22
Fixed Assets	
Accumulated Depreciation	-19,028.38
Furniture and Equipment	12,490.73
Leasehold Improvements	11,230.00
Total Fixed Assets	\$4,692.35
Other Assets	
Security Deposits Asset	5,200.00
Total Other Assets	\$5,200.00
TOTAL ASSETS	\$655,836.57
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	\$835.74
Credit Cards	\$6,296.97
Other Current Liabilities	
Accrued Payroll	0.00
Accrued Vacation Payable	23,578.67
ADP P/R Clearing	27,001.84
Total Other Current Liabilities	\$50,580.51
Total Current Liabilities	\$57,713.22
Total Liabilities	\$57,713.22
Equity	
Opening Bal Equity	209.01
Temp. Restricted Net Assets	144,600.00
Unrestricted Net Assets	718,434.99
Net Income	-265,120.65
Total Equity	\$598,123.35
TOTAL LIABILITIES AND EQUITY	\$655,836.57

All Options Pregnancy Resource Center
All-Options

PROFIT AND LOSS

July 2018 - March 2020

	JUL 2018 - JUN 2019	JUL 2019 - MAR 2020	TOTAL
Income			
DONATED INCOME	1,200,832.32	401,807.91	\$1,602,640.23
EARNED INCOME	3,450.00	4,400.00	\$7,850.00
MISC INCOME	5,223.91	4,458.33	\$9,682.24
Total Income	\$1,209,506.23	\$410,666.24	\$1,620,172.47
GROSS PROFIT	\$1,209,506.23	\$410,666.24	\$1,620,172.47
Expenses			
CONTRACTORS	13,123.43	20,982.35	\$34,105.78
EMPLOYEES	563,501.55	432,885.78	\$996,387.33
OPERATIONS	185,363.97	151,664.73	\$337,028.70
Total Expenses	\$761,988.95	\$605,532.86	\$1,367,521.81
NET OPERATING INCOME	\$447,517.28	\$ -194,866.62	\$252,650.66
Other Income			
OTHER INCOME	121,322.78	-70,254.03	\$51,068.75
Total Other Income	\$121,322.78	\$ -70,254.03	\$51,068.75
NET OTHER INCOME	\$121,322.78	\$ -70,254.03	\$51,068.75
NET INCOME	\$568,840.06	\$ -265,120.65	\$303,719.41



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

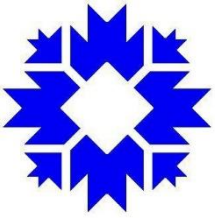
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 30 MARCH, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: American Red Cross of Southeast Indiana

Address: 1600 W. Third St., Bloomington, IN 47404

Phone: (812) 332-7292

E-Mail: whitney.thomas@redcross.org

Website: <https://www.redcross.org/local/indiana/about-us/locations/southern-indiana.html>

President of Board of Directors: Jeff Rufener

Name of Executive Director: Donna Colón

Phone: (317) 691.4046

E-Mail: donna.colon@redcross.org

Name and Title of Person to Present Proposal to the Committee: Whitney Thomas

Phone: (317) 671.4855

E-Mail: whitney.thomas@redcross.org

Name of Grant Writer: Whitney Thomas

Phone: (317) 671.4855

E-Mail: whitney.thomas@redcross.org

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [X] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
4	0	95

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The American Red Cross prevents and alleviates human suffering in the face of emergencies by mobilizing the power of volunteers and the generosity of donors.

The American Red Cross, through its strong network of volunteers, donors and partners, is always there in times of need. We aspire to turn compassion into action so that...

...all people affected by disaster across the country and around the world receive care, shelter and hope;
...our communities are ready and prepared for disasters;
...everyone in our country has access to safe, lifesaving blood and blood products;
...all members of our armed services and their families find support and comfort whenever needed; and
...in an emergency, there are always trained individuals nearby, ready to use their Red Cross skills to save lives.

PROJECT INFORMATION

Project Name: Home Fire Relief

Total cost of project: \$50,251

Requested amount of JHSSF funding: \$15,000

Total number of City residents anticipated to be served by this project in 2020: 50

Total number of clients anticipated to be served by this project in 2020: 60

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$15,000 in operational support of Home Fire Relief for financial assistance to clients and staff costs. Home Fire Relief helps families gain the financial and referral resources they need to get back on their feet. We help families find temporary and long-term housing, work with insurance companies to access benefits, provide assistance for basic needs such as transportation and food, and provide referrals to short- and long-term recovery needs, like clothing and furniture, home repairs, mental health needs and more.

Each family experiences a different set of obstacles that impacts their ability to recover from disaster, most commonly:

- Displacement: A home fire or natural disaster causes enough damage that a home is no longer habitable.
- Financial Stability: Many families do not have emergency savings to replace items lost during a fire or disaster. New research shows 61% of US families do not have enough savings to pay a \$1,000 emergency bill.
- Mental/Physical Health: Losing a home and all possessions causes tremendous stress. In addition, a physical injury sustained while fleeing a disaster can have mental and financial impacts that impede the recovery process.
- Social Support Network: Some disaster victims do not have a family or friend network that can offer support and assistance during their time of need, forcing families to face recovery alone.

The Red Cross aims to alleviate these burdens by helping families navigate the challenges of replacing their belongings, repairing homes or finding new housing, and overcoming the emotional stress of a home fire.

Address where project will be housed:

1600 W. Third St., Bloomington, IN 47403

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

American Red Cross of Southeast Indiana

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

United Way of Monroe County- \$6,394, committed

F. Wilson and Marjorie Thrasher Trust- \$4,000 pending

Oliver Winery- \$500, committed

Van Buren Township Trustee- \$1,000, committed

Individual donors- \$18,829, committed

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We would expect to request funds by the end of calendar year 2020. We would need to exceed \$5,000 in staff costs and \$10,000 in financial support to request the draw down of funds.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Thanks to 95 Monroe County volunteers, the Red Cross can provide critical programs that meet community needs. The chapter board has prioritized sustainability long-term, which means building volunteer capacity and offering experiences to volunteers that are engaging and meaningful. We rely on the generosity of Hoosiers to deliver vital services to our communities and are working with local companies, individuals and foundations to support ongoing programming. In addition, we work closely with social service agencies, such as Goodwill, Salvation Army, food pantries, township trustees and other groups to help families recover from home fires.

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

American Red Cross of Southeast Indiana

	Item	Cost
Priority #1	Home fire financial assistance	\$ 27,327
Priority #2	Compensation	\$ 20,738
Priority #3	Smoke alarms	\$ 2,130
Priority #4	Program Materials	\$ 56
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$15,000

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Home Fire Relief directly addresses emergency housing needs identified in the Service Community Assessment of Needs, because many families who experience a home fire have nowhere else to go. They lack the financial and social supports to find immediate and long-term shelter, as well as other basic needs. While Red Cross programs and services are free and available to all Monroe County residents regardless of race, gender, age, religion, nationality, sexual orientation or income level, our clients tend to be working families living at or below poverty. Typically, the families are renters, with little or no insurance, who are forced to relocate following the fire. Families often have trouble finding appropriate and affordable housing in a matter of two or three days.

Red Cross services help families bridge the gap between their current resources and the resources they need to recover from a home fire. These services are not available through any other agency in Monroe County and are critical to keeping Monroe County families from experiencing disaster-caused homelessness and financial insolvency following an unexpected disaster.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The American Red Cross respectfully requests operational funds to continue our Home Fire Relief program in Monroe County. Home Fire Relief services in Monroe County are not fully funded by donations from the community, and therefore, we must rely on unrestricted funds raised elsewhere, and fee-based programming to help make up this difference. In light of the COVID-19 outbreak, unrestricted funds raised elsewhere will need to go toward emergency needs, and we will need to raise more funds from local communities to support programs in those communities.

American Red Cross of Southeast Indiana

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Upon notification, the Red Cross dispatches trained volunteers to address a family's immediate and basic needs and to offer ongoing recovery casework and assistance to bridge the gap between their current resources and those required for full recovery. Home Fire Relief services most commonly include:

1. Direct financial - Families are provided funds for temporary lodging if needed. In addition, all families receive basic needs assistance to purchase items, such as food, clothing, transportation and other basic needs lost in a home fire. Supplemental assistance is available, if needed, to help families get back into permanent housing.
2. Casework - Once immediate needs have been met, a volunteer caseworker will work with the family to assess additional needs, such as clothing or furniture replacement, utilities connections, prescription medical or medical equipment replacement, and a variety of other needs.
3. Recovery planning - Red Cross caseworkers also help families develop a longer-term recovery plan and identify specific recovery needs, such as making insurance claims, searching for a new home, quoting costs for home repairs, or health and mental health services. Caseworkers work with the family to meet those needs until the family states they have all their emergency needs met.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

American Red Cross of Southeast Indiana

- **Outcome 1:** Provide relief and recovery services to 60 individuals following a home fire or other disaster, so they can return to normal more quickly
- **Outcome 2:** 90% of clients state emergency basic needs were met through Red Cross services
- **Outcome 3:** 75% of clients state Red Cross services were helpful in recovery
- **Outcome 4:** Prevent disaster-caused homelessness in 100% of home fire cases in Monroe County

We administer an anonymous client satisfaction survey at the close of each disaster case, as well as capture all client information and services rendered through our CAS 2.0 system.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

American Red Cross of Southeast Indiana

Home fires are extremely common, dangerous and costly. Every day, it happens without warning. An unattended stove or a short in electrical wiring causes a fire—and suddenly a family is standing on the curb, watching everything they own burn. Few people know they have as little as two minutes to escape a burning home before it is too late. **Sadly, every two and a half hours, someone in the U.S. dies from a home fire.** A fire-related injury is reported every 44 minutes. The need is great: 60 percent of U.S. homes with fire fatalities did not have a working smoke alarm. Many of these tragedies are preventable yet occur too often. Nearly 1,000 times every day, fire departments are called to home fires. Furthermore, the United States' mortality rate from fires ranks eighth among the 25 developed countries for which statistics are available. A recent national Red Cross survey revealed that 4 in 10 families believe they have a better chance of winning the lottery than experiencing a home fire; and **1 in 10 families chose not to purchase smoke alarms due to the cost.** What's more, while most people surveyed (98 percent) said they believe smoke alarms can save lives, nearly half said they've disconnected an alarm or taken the batteries out when it went off. All of these behaviors put families at risk of experiencing dangerous and devastating home fires. While no one is immune to home fires, some residents have higher rates of vulnerability.

At-Risk Populations:

- **Youth** - Exposure to smoke and fire for children younger than 15 is the third-leading cause of death, after transportation accidents and drowning.
- **Low-income** - The cost of maintaining safe heating and wiring systems and purchasing a smoke alarm can serve as barriers. One in ten respondents on a national survey said they did not purchase smoke alarms because of the cost.
- **Seniors** - Compared to the general population, adults over the age of 65 face higher risk of home fire death, and the risk grows exponentially for adults over 85. Risk will continue to grow in our communities, as our population continues to age in place.
- **Disabled** - More than half of all disabled fire victims played a role in igniting the fire and were in the room when the fire started. Disabled children or adults may have physical limitations that prevent them from easily exiting a home, or cognitive disabilities that prevent them from understanding the risk and the steps they need to take to exit safely.

American Red Cross of Southeast Indiana

**American Red Cross
Monroe County
Home Fire Campaign Budget**

	Proposed FY-21	
	<u>HFC</u>	<u>Jack Hopkins Fund</u>
REVENUE		
Federated Revenue / Monetary Contributions	\$ 30,723	
Support from other ARC units*	\$ 19,527	\$ 15,000
TOTAL REVENUE	\$ 50,250	\$ 15,000
EXPENSES		
Compensation	\$ 20,738	\$ 5,000
Financial Assistance	\$ 27,327	\$ 10,000
Smoke Alarms	\$ 2,130	
Printing and Promotionals	\$ 56	
TOTAL EXPENSES	\$ 50,250	\$ 15,000
SURPLUS (DEFICIT)	0	-

*Support from other ARC units was initially expected. However, COVID-19 will change the availability of funds. The Jack Hopkins Fund would help us make up for the loss of support from those ARC units.

American Red Cross of Southeast Indiana

Internal Revenue Service
P.O. Box 2508
Cincinnati, OH 45201

Department of the Treasury

Date: April 10, 2019

Employer Identification Number:
53-0196605

Person to Contact:
R. Meyer ID# 0110429

Toll Free Telephone Number:
877-829-5500

AMERICAN NATIONAL RED CROSS
SHARED SERVICES CENTER
% JENNIFER HAWKINS
431 18TH ST NW
WASHINGTON, DC 20006-5310

Dear Sir or Madam:

This is in response to your April 9, 2019, request for information regarding your tax-exempt status. You have represented that you are a chapter, branch or auxiliary of the American National Red Cross.

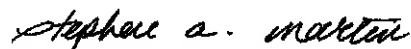
Our records indicate that in December 1938, the American National Red Cross was held to be exempt from Federal income tax under section 101(6) of the Internal Revenue Act of 1938, which now corresponds to section 501(c)(3) of the Internal Revenue Code. In a subsequent determination, the American Red Cross was classified as a publicly supported organization described in sections 509(a)(1) and 170(b)(1)(a)(vi) of the Code.

Even though the American National Red Cross was issued an individual ruling, this ruling covers its chapters, branches, and auxiliaries.

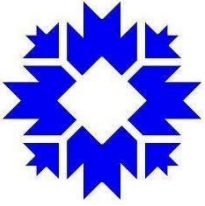
Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to them or for their use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,



Stephen A. Martin
Director, Exempt Organizations
Rulings and Agreements



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

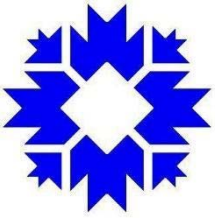
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Amethyst House

Address: P.O. Box 11, Bloomington, IN, 47402

Phone: (812) 336 - 3570

E-Mail: glovell@amethysthouse.org

Website: <http://www.amethysthouse.org/>

President of Board of Directors: John Whikehart

Name of Executive Director: Mark DeLong

Phone: (812) 336 – 3570 ext. 206

E-Mail: mdelong@amethysthouse.org

Name and Title of Person to Present Proposal to the Committee:

Phone: Mark DeLong

E-Mail: mdelong@amethysthouse.org

Name of Grant Writer: Connor Waddell

Phone: (317) 771-4605

E-Mail: cwaddell@amethysthouse.org

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [X] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
15	14	13

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Amethyst House provides a foundation for recovery by partnering with individuals, families, and communities impacted by substance-use disorders, offering high-quality residential and outpatient treatment services and guidance for healthy living.

PROJECT INFORMATION

Project Name: Upgrades to Men’s and Women’s Houses

Total cost of project: \$38,510.00

Requested amount of JHSSF funding: \$34,500

Total number of City residents anticipated to be served by this project in 2020: 125

Total number of clients anticipated to be served by this project in 2020: 150

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$25,114.50 to upgrade the common areas at our Men’s Residential facility. These funds will allow us to replace rapidly deteriorating tile flooring with more durable, waterproof, vinyl plank flooring throughout the kitchen and dining areas. The living room’s carpet will be replaced as well. Additionally, the countertops, doors, and kitchen drawers need to be replaced, and the walls and cabinets painted. With up to 17 residents living in a house at one time, common area facilities require frequent maintenance, and we hope to improve those facilities in upgrading to more durable materials.

Additionally, we are requesting \$9,385.50 to paint the Women’s House; two adjacent houses comprise the Women’s House, and the costs of painting each of those houses are \$6,082.50 and \$3,303.00, totaling \$9,385.50. Doing so will provide additional protection from the weather, and will help to preserve the siding. Further, in painting the house, we hope to increase the aesthetic appeal of the home in order to create a more welcoming environment for our residents.

Address where project will be housed:

Men’s House: 215 N. Rogers St., Bloomington, IN 47404

Women’s Houses: 322 W. 2nd St., Bloomington, IN 47403

515 S. Madison St., Bloomington, IN 47403

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

Amethyst House

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

N/A

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

N/A

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

The remaining funds from Beta Sigma Psi’s 2019 Dodging Addiction Fundraiser will be used as leverage for these projects. This fundraiser yielded \$12,866.91. We are unable to hold the same tournament this year due to COVID-19 related restrictions.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

If granted approval by the Jack Hopkins committee, Amethyst House anticipates submitting claims for the projects as soon as possible, we plan to start the projects in July and hope to finish up by the end of Sept. 2020.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

We will use remaining funds from our 2019 spring fundraiser with Beta Sigma Psi for this project.

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

Amethyst House

	Item	Cost
Priority #1	Men's House Common Area Upgrades	\$25,114.50
Priority #2	Women's House Building #1 Painting	\$6,082.50
Priority #3	Women's House Building #2 Painting	\$3,303.00
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$34,500.00

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Amethyst House has served Bloomington and the surrounding areas for four decades, and with each passing year we improve our ability to reach those who most need our help. In 2019, we housed 89 men and 61 women in our residential treatment facilities, and provided outpatient treatment services for 276 clients. The majority of our clients are below the 200% poverty level and we prioritize IV drug users, pregnant women and women with dependent children. Indiana has an addiction problem that affects thousands of Hoosiers every year. In order to break the cycle of homelessness, incarceration, or instability that is the reality for many of our clients, we must provide services that allow them to rebuild their lives. All of our clients have a unique treatment plan, and on average, our residential clients stay for 3-4 months. We've been fortunate to make significant improvements to our programs in the past with the help of The Jack Hopkins funding initiative, and we hope to continue that trend of improvement in 2020. In doing so, we improve the experience of our clients and increase the likelihood of their reintegration into the community.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The upgrades to the Men's House will be a one-time investment. Installing durable countertops, flooring, drawers and doors, we expect the common area to be operational for many years to come.

The painting of the Women's House will be a one-time investment as well. We do not expect to reapply exterior paint for 10 years.

Amethyst House

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

For the past 40 years, Amethyst House has provided services for thousands of individuals, many of whom have successfully reintegrated into the community. The benefits of recovery are two-fold; in pulling an individual out of the criminal justice system or homelessness, the community is required to allocate fewer resources to remedy those issues. Additionally, a person in recovery is able to make a meaningful contribution to his or her community, the long-term benefits of which are immeasurable. Our goal is to encourage our clients to be the best version of themselves, to find ways in which they can give back. Our success in doing so depends on the quality of services we provide. Constant upkeep is required in all of our residential facilities; the Men's and Women's houses are older buildings that deteriorate quickly, especially with so many residents living in the same area at the same time. Grants help mitigate the financial impact of required renovations, and free up other funds that can be used to provide services for our clients.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

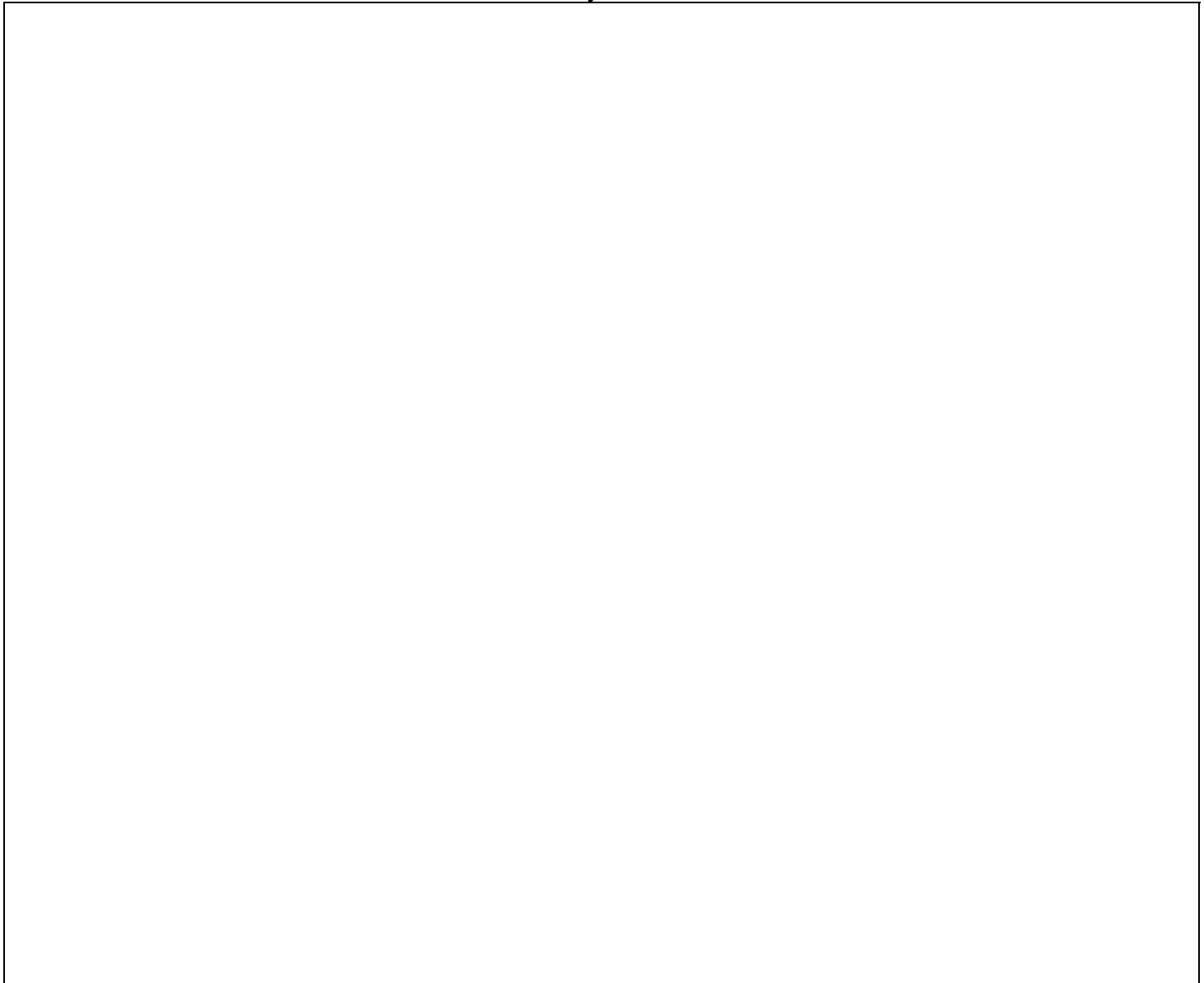
Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

- Increase curb appeal of Women's House, increasing the value of the property by up to 10%. Further, in maintaining the appearance of our facility, we improve the value of other homes in the area and create a more welcoming environment for our residents.
- Reduce short-term upkeep and maintenance spending in both houses.

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Amethyst House



Project Budget:

Priority	Expenses:	Total:	Leverage	Grant:
1)	Kitchen upgrades (following 3 subtotals)	\$ 27,900	\$ 2,785.50	\$ 25,114.50
	- Flooring & installation	\$ 12,720		
	- counter top & installation	\$ 7,685		
	- painting cabinet bases & replacing with new painted doors & drawer	\$ 7,495		
2)	WH Exterior - 322 W. 2 nd	\$ 6,940	\$ 857.50	\$ 6,082.50
3)	WH Exterior - 515 W. Madison	\$ 3,670	\$ 367.00	\$ 3,303.00
	Total Expenses:	\$ 38,510.00	\$ 4,010.00	\$34,500.00

Amethyst House

ESTIMATE

Kaleb Plummer

8123456312 (Phone)
belakremmulp@gmail.com

For	Gina lovell	Estimate #	EST14
		Date	03/31/2020

Description	Qty	Rate	Amount
Estimate for flooring remodel at Amethyst Men's house.	1	\$0.00	\$0.00
Demo/remove countertops, uninstall sinks and appliances, uninstall base cabinets and remove in order to demo tiled floor. \$1350	1	\$1,350.00	\$1,350.00
Demo existing flooring tile, tile under laminate, sand/grind thin set (tile and underlayment adhesive) in order to prep subfloor for new flooring to be installed. Haul away debris and dispose. \$1500 Area will need to be quarantined using the zip wall system to keep dust and debris at bay during this part of the kitchen remodel process. \$450	1	\$1,950.00	\$1,950.00
Plumbing fees to disconnect, cap, and reconnect during remodel process. labor and materials \$1200	1.00	\$1,200.00	\$1,200.00
Demo carpet, staples, tack strips, sand seams in order to prep floor. Cut door jams with jam saw in order to properly install new flooring. labor clean up and debris removal. \$1000	1	\$1,000.00	\$1,000.00
Install water vapor barrier. Install new vinyl (water proof) snap together floating floor (780sqft.) base board trim will have to be removed and reinstalled when finished. Transitions will need to be installed in door ways. Labor, construction materials, and flooring \$6500	1.00	\$6,500.00	\$6,500.00
Solid surface granite countertop and back splash for purchase and install.	1	\$5,500.00	\$5,500.00
Reinstall base cabinets with new toe kick trim and new peninsula back panel if needed. Install temporary countertops and set up temp kitchen with temporary installment of sinks and appliances untill permanent countertops are installed. Uninstall temp kitchen and reinstall sinks and appliances after countertops are installed. \$1750	1	\$1,750.00	\$1,750.00
Contractor/Overhead fees 6%	1.00	\$1,155.00	\$1,155.00
Thank you for your business.		Subtotal	\$20,405.00
		Total	\$20,405.00
		Balance Due	\$20,405.00

Amethyst House

Lovell Brothers, LLC

Brandon Lovell
 405 W. Skyline Dr.
 Bloomington, IN 47404
 812-369-3875
coachbrandon92@gmail.com

Estimate No. _____
Bill To Amethyst House
Address 215 N. Rogers St.

Phone _____
E-Mail _____

Estimate Date:
3/31/2020

Estimage Labor	\$4,500.00
Estimate Material	\$2,995.00
Estimate Total	\$7,495.00
Total Amount Due	_____
Amount Paid	_____

Amount	Description	Price
	Material	
	Cabinet drawers, doors and hardware	\$2,500.00
2 gallons	Stain	\$110.00
2 gallons	Poly	\$110.00
2 gallons	extreme bonding primer and cabinet paint	\$155.00
3 gallons	wall paint (super paint)	\$120.00

	Labor	
	2 coats of paint on all the walls	\$500.00
	2 coats of stain on cabinet doors and drawers	\$4,000.00
	2 coats of poly on cabinet doors and drawers	
	sanding in between coats	
	boxes for cabinets to be prepped, 1 coat of primer	
	2 coats of paint on boxes	
	install new doors and drawers	
	Total	

Thanks for letting me serve you!

Amethyst House

Lovell Brothers, LLC

Brandon Lovell
 405 W. Skyline Dr.
 Bloomington, IN 47404
 812-369-3875
coachbrandon92@gmail.com

Estimate No. _____
 Bill To Amethyst House
 Address 322 W. 2nd St.

 with 1 full coat of paint
 Phone _____
 E-Mail _____

Estimate Date:
3/23/2020

Estimate Labor	\$6,400.00
Estimate Material	\$540.00
Estimate Total	\$6,940.00
Total Amount Due	_____
Amount Paid	_____

Amount	Description	Price
	Pressure wash	\$700.00
	Labor	\$5,700.00
	scraping, and removal of vines on siding	
	1 coat of paint	
	on trim and siding	
	2 on siding as needed	

	Material	
	Resilience Satin	
3 gallons	trim	\$180.00
5 gallons	wall paint	\$360.00
	Total	

Thanks for letting me serve you!

Amethyst House

Lovell Brothers, LLC

Brandon Lovell
 405 W. Skyline Dr.
 Bloomington, IN 47404
 812-369-3875
coachbrandon92@gmail.com

Estimate No. _____
Bill To Amethyst House
Address 515 S. Madison St.

Phone _____
E-Mail _____

Estimate Date:
3/23/2020

Estimate Labor	\$3,400.00
Estimate Material	\$270.00
Estimate Total	\$3,670.00
Total Amount Due	_____
Amount Paid	_____

Amount	Description	Price
	Pressure Wash	\$400.00
	Labor	\$3,000.00
	heavy scraping on all sides	
	2 coats of paint	
	on trim and siding	
	keeping same color pattern	
	Material	
	Resilience Satin	
2 gallons	trim	\$90.00
4 gallons	wall paint	\$180.00
	Total	_____

Thanks for letting me serve you!

Amethyst House
Amethyst House
Profit & Loss
July 2018 through June 2019

	<u>Jul '18 - Jun 19</u>
Ordinary Income/Expense	
Income	
6000 · DMHA FUNDS	
6010 · Chronic Abuse (CA) Funding	340,932.24
6042 · Gambling	2,080.15
	<hr/>
Total 6000 · DMHA FUNDS	343,012.39
6075 · INTECARE	32,504.75
6100 · CLIENT FEES	
Housing Program	
6105 · Program Participation Fees	51,326.17
6106 · Medicaid - PerDiem	289,276.58
6107 · RW - PerDiem	97,374.20
6108 · RW - Recovery Housing	56,522.55
8980 · Program Partic. Fees Write Off	-1,338.43
	<hr/>
Total Housing Program	493,161.07
OP Treatment	
6110 · Treatment Fees	9,438.84
6112 · RW - Treatment	27,926.29
6153 · Insurance	32,403.33
6157 · DCS	324.60
6128 · Ins. Write Off	-10,811.77
	<hr/>
Total OP Treatment	59,281.29
	<hr/>
Total 6100 · CLIENT FEES	552,442.36
6200 · DONATIONS	
6250 · Unrestricted	8,075.22
	<hr/>
Total 6200 · DONATIONS	8,075.22
6300 · FUNDRAISING	
Lumiere Ball	2,500.00
Dodging Addiction	12,866.91
6310 · NAP	21,267.32
6305 · Amazon Smile	152.65
6360 · Gift Card Program	825.82
6380 · Concert	
6385 · Sponsors	10,860.00
6390 · Tickets	13,879.00
6380 · Concert - Other	491.00
	<hr/>
Total 6380 · Concert	25,230.00
	<hr/>
6340 · Bricks	150.00
	<hr/>
Total 6300 · FUNDRAISING	62,992.70
6400 · GRANTS	
6420 · CARES	8,937.94
6430 · EFSP	1,260.00

Amethyst House
 Amethyst House
Profit & Loss
 July 2018 through June 2019

	Jul '18 - Jun 19
6440 · Jack Hopkins	16,758.00
6460 · Perry Township	3,000.00
6491 · Blgtn Township Trustee	1,000.00
6492 · Sophia Travis	3,500.00
6494 · Rotary Club	7,340.00
	41,795.94
Total 6400 · GRANTS	41,795.94
6500 · UNITED WAY	17,202.46
6600 · OTHER INCOME	
6615 · AH Foundation	1,337.00
6625 · Interest Income	43.77
6675 · Reimubersments	383.37
	1,764.14
Total 6600 · OTHER INCOME	1,764.14
Total Income	1,059,789.96
Gross Profit	1,059,789.96
Expense	
7000 · PAYROLL	
7025 · Salaries & Wages	555,433.19
7050 · Vacation, Holiday & Sick Pay	58,452.30
7075 · Bonuses	225.00
	614,110.49
Total 7000 · PAYROLL	614,110.49
7100 · PAYROLL TAXES	
7125 · Comp MCARE	8,457.87
7150 · Comp SS	36,164.59
7175 · Comp SUI	2,913.17
	47,535.63
Total 7100 · PAYROLL TAXES	47,535.63
7200 · EMPLOYEE BENEFITS	
7225 · Health Ins.	60,873.07
	60,873.07
Total 7200 · EMPLOYEE BENEFITS	60,873.07
Alumni Expenses	58.52
7350 · SUBCONTRACT	
7355 · Counseling for Change	
7356 · CA Funding	55,200.00
	55,200.00
Total 7355 · Counseling for Change	55,200.00
7360 · SPEA Service Corp Contract	1,375.00
7365 · INTECARE FEES	1,172.48
	2,547.48
Total 7350 · SUBCONTRACT	2,547.48
7400 · FUNDRAISING EXPENSE	
7495 · Marketing	871.33
7420 · Bricks	525.00
7440 · Celebrations	859.08

Amethyst House
Amethyst House
Profit & Loss
July 2018 through June 2019

	<u>Jul '18 - Jun 19</u>
7480 · Concert	7,471.16
7490 · Website & Social Media	93.47
Total 7400 · FUNDRAISING EXPENSE	9,820.04
7500 · SUPPLIES	
7510 · Office	12,800.58
7520 · Postage & Shipping	690.49
7530 · Technology	3,583.71
7540 · Printing & Copying	2,812.78
Total 7500 · SUPPLIES	19,887.56
7575 · DUES & SUBSCRIPTIONS	
INARR	645.00
7585 · Financial	2,987.85
7576 · EHR System	8,800.00
7580 · Donor Database	4,916.92
7595 · Publications	942.54
Total 7575 · DUES & SUBSCRIPTIONS	18,292.31
7600 · MEDICAL FEES	
7625 · Supplies	4,418.61
7650 · Clients	11,728.61
7675 · Staff	499.00
Total 7600 · MEDICAL FEES	16,646.22
7700 · FOOD & BEVERAGE COSTS	
7725 · Clients	29,797.27
7750 · Staff/Board	7,934.52
Total 7700 · FOOD & BEVERAGE COSTS	37,731.79
7800 · RENT	34,800.00
7900 · TELEPHONE	
7910 · Telephone	7,348.58
7920 · Internet Services	2,097.60
Total 7900 · TELEPHONE	9,446.18
7950 · UTILITIES	
7960 · Electric	17,566.09
7970 · Gas	3,907.80
7980 · Water	7,077.03
7990 · Cable	5,166.73
Total 7950 · UTILITIES	33,717.65
8000 · INSURANCE	
8010 · Commercial Package	4,733.00
8020 · Directors & Officers Liability	14,974.00
8030 · Employee Bond	500.00
8050 · Rental Property	1,147.50
8060 · Umbrella	1,018.00

Amethyst House
Amethyst House
Profit & Loss
July 2018 through June 2019

	<u>Jul '18 - Jun 19</u>
8070 · Workers Comp.	6,581.00
8080 · Vehicle	69.00
Total 8000 · INSURANCE	29,022.50
8100 · MAINTENANCE & REPAIRS	
8146 · Improvements from Rotary	2,439.27
8140 · Improvements from Jack Hopkins	9,828.98
8110 · SubContract Labor	9,550.44
8120 · Supplies	10,310.57
8150 · Routine	10,467.81
Total 8100 · MAINTENANCE & REPAIRS	42,597.07
8200 · PROFESSIONAL FEES	
8240 · CPA	21,270.50
Total 8200 · PROFESSIONAL FEES	21,270.50
8400 · INTEREST EXPENSE	
8420 · Other Mortgages	10,560.02
8410 · LOC	2,128.14
Total 8400 · INTEREST EXPENSE	12,688.16
8500 · CLIENT EXPENSES	
8580 · Leisure Enhancement	3,199.33
8510 · Supplies	1,238.78
8520 · Household Goods (non-consumbl.)	5,431.63
8540 · Transportation	1,450.00
8560 · Client Fees - Refund	3,071.39
Total 8500 · CLIENT EXPENSES	14,391.13
8600 · ADVERTISING	
8640 · Job Advertising	1,258.64
Total 8600 · ADVERTISING	1,258.64
8700 · TRAINING	
8725 · Staff Conferences	2,771.12
8775 · Materials	127.00
Total 8700 · TRAINING	2,898.12
8800 · TRAVEL	
8810 · Mileage	2,564.04
8840 · Parking	36.80
8860 · Lodging	1,659.91
8870 · Meals	506.19
Total 8800 · TRAVEL	4,766.94
8900 · EQUIPMENT RENTAL/LEASE/PURCHASE	
Equipment Lease	3,670.07

Amethyst House
Amethyst House
Profit & Loss
July 2018 through June 2019

	<u>Jul '18 - Jun 19</u>
Property Taxes	35.26
Total 8900 · EQUIPMENT RENTAL/LEASE/PURCHASE	3,705.33
8950 · DEPRECIATION	22,619.00
9000 · OTHER EXPENSES	
9020 · Gifts	5,201.57
9040 · Service Charges	3,504.04
Total 9000 · OTHER EXPENSES	8,705.61
Total Expense	1,124,589.94
Net Ordinary Income	-64,799.98
Net Income	<u><u>-64,799.98</u></u>

Amethyst House
Amethyst House
Balance Sheet
As of June 30, 2019

	<u>Jun 30, 19</u>
ASSETS	
Current Assets	
Checking/Savings	
1000 · ONB 4026850	24,237.14
1030 · PayPal	825.57
Savings Accounts	
1025 · Reserve Savings #23312	1,789.36
1026 · Depreciation Savings # 5446	1,083.63
Total Savings Accounts	<u>2,872.99</u>
Total Checking/Savings	27,935.70
Accounts Receivable	
1080 · Insurance OP Services	212.15
Medicaid - OP	17,994.84
1055 · Recovery Works	2,153.13
1050 · DMHA	18,438.09
1065 · Misc. Grants	2,322.47
1070 · Medicaid Per-Diem	208,259.37
Total Accounts Receivable	<u>249,380.05</u>
Other Current Assets	
1110 · Accounts Receivable	
1114 · Outpatient AR	2,172.12
1116 · Men's House AR	1,187.86
1119 · Women's House AR	1,874.38
1112 · Bad Debt Allowance	-2,000.00
Total 1110 · Accounts Receivable	<u>3,234.36</u>
1345 · Petty Cash -- Admin	200.00
1360 · Outpatient Change Fund	30.00
Total Other Current Assets	<u>3,464.36</u>
Total Current Assets	280,780.11
Fixed Assets	
1500 · Property 3/4 Way House	
1537 · 416 W. 4th Street	181,250.00
1538 · Accum Depreciation - 4th St.	-68,818.55
Total 1500 · Property 3/4 Way House	<u>112,431.45</u>
1400 · Property Women's House	
1410 · Second St. Property	345,906.26
1420 · Accum Depr.- 2nd St.	-145,945.38
Total 1400 · Property Women's House	<u>199,960.88</u>
1415 · Furniture and Equipment	
1416 · Furniture & Equipment	40,744.13
Office Equipment	2,194.15

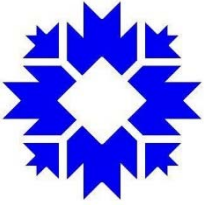
Amethyst House
 Amethyst House
Balance Sheet
 As of June 30, 2019

	Jun 30, 19
1417 · Accumulated depreciation	-30,460.13
Total 1415 · Furniture and Equipment	12,478.15
1430 · Land	15,000.00
1435 · Property Men's House	
1436 · Rogers St.	439,116.42
1405 · Accum. Depr.- Rogers	-177,850.27
Total 1435 · Property Men's House	261,266.15
Total Fixed Assets	601,136.63
TOTAL ASSETS	881,916.74
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	-66.65
Total Accounts Payable	-66.65
Credit Cards	
Lowes	46.46
Satples #5180	305.98
Bank of America (Jill #3273)	3,724.19
Bank of America (Niki #5040)	117.98
Bank of America (Mark #8086)	512.52
Bank Of America (Gina #4514)	3,096.11
Total Credit Cards	7,803.24
Other Current Liabilities	
Alumni Account	236.48
Payroll - Term Life	9.17
3086 · Payroll - Supplemental Insuranc	-0.02
4022 · Current Portion of LTD	
4025 · Men's	6,405.00
4026 · 3/4 Way	1,665.00
4027 · Women's	7,970.00
Total 4022 · Current Portion of LTD	16,040.00
3030 · Accrued Vacation	14,954.37
3040 · Payroll-FEDERAL	1,386.00
3050 · Payroll-INDIANA	1,403.85
3055 · Payroll-MCARE	1,031.74
3060 · Payroll-County Taxes	536.39
3065 · Payroll-SOCSEC	4,411.48
3070 · Payroll-SUI	610.33
3075 · Payroll-United Way	1,407.00
3084 · Payroll - Employee Insurance	2,385.44
3095 · Salaries & Wages Payable	32,497.50

Amethyst House

Amethyst House
Balance Sheet
As of June 30, 2019

	<u>Jun 30, 19</u>
Total Other Current Liabilities	<u>76,909.73</u>
Total Current Liabilities	84,646.32
Long Term Liabilities	
4014 · German American - 3/4 Way #662	7,705.27
4015 · German American - Women's #9105	65,544.50
4016 · German American - #22991	109,541.76
4019 · German American LOC 5000230071	104,000.00
4020 · Note Payable - City of Blgtn	<u>93,500.00</u>
Total Long Term Liabilities	<u>380,291.53</u>
Total Liabilities	464,937.85
Equity	
5000 · Open Bal Equity	25,491.17
5005 · Earnings	456,287.70
Net Income	<u>-64,799.98</u>
Total Equity	<u>416,978.89</u>
TOTAL LIABILITIES & EQUITY	<u><u>881,916.74</u></u>



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

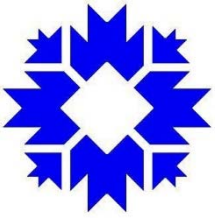
All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.
send to: council@bloomington.in.gov
with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Artisan ALley

Address: 222 W. 2nd Street

Phone: 812-370-0278

E-Mail: services@artisanalley.com

Website: artisanalley.com

President of Board of Directors: Justin Cox

Name of Executive Director: Adam Nahas

Phone: 812-360-5164

E-Mail: info@artisanalley.com

Name and Title of Person to Present Proposal to the Committee:

Phone: Adam Nahas

E-Mail: 812-360-5164

Name of Grant Writer: James Tanford

Phone: 812-369-0134

E-Mail: services@artisanalley.com

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? Yes No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
1	1	12

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Artisan Alley is an art cooperative in Bloomington, Indiana, that provides affordable creative resources such as workspaces, classes, tools and equipment, and exhibition opportunities for the regional art community.

By providing these resources, Artisan Alley connects local artists with the city as a whole and adds cultural value by emphasizing artistic education and exploration in accessible ways.

PROJECT INFORMATION

Project Name: Artisan Alley After-School Art Camp

Total cost of project: \$10,000

Requested amount of JHSSF funding: \$3,000

Total number of City residents anticipated to be served by this project in 2020: 150

Total number of clients anticipated to be served by this project in 2020: 150

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$3,000 to fund our newest program, the Artisan Alley After-School Art Camp.

Starting August 1, Bloomington youth can join us Monday-Friday from 3-6pm for an after-school program focused on arts education. With daily objectives, qualified instructors, and a relaxed and creative environment, our art camp will offer a unique artistic experience that is both fun and educational.

There is a need in the Bloomington community for both affordable after-school programs and affordable arts education. We are seeing an increasing de-emphasis on arts education in schools, but studies show that the arts have numerous intellectual and emotional health benefits.

At Artisan Alley, our mission is to bring the arts to the community in accessible ways, and this is a program we feel very strongly will work.

The grant funds will be used to purchase the materials required to start the camp, start our second round of marketing (our first round was for the pilot program, which shut down after one day in due to COVID-19), and to pay the teachers for the first month of work.

Address where project will be housed: 222 W. 2nd Street

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

Artisan Alley

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

We have been at 222 W. 2nd Street since 2017, and will be at our current location at least through the end of 2021.

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

While they aren't helping with the implementation of the program itself, we have partnered with the Hoosier Hills Food Bank to provide healthy snacks for the children.

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

\$2,500 – Indiana Pacers Grant

\$4,500 – Artisan Alley Funds

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds: By the time our program launches in August, we will have made all the necessary building renovations and purchased all the supplies. We will apply for reimbursement at that time.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received: We have already received the Pacers grant, and when we couple other Artisan Alley funds with your grant money, we have enough to launch our program.

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

The grant funding we received from the Indiana Pacers allowed us to make physical alterations to our classroom spaces and start marketing for the camp. We “child-proofed” all the rooms and started our social media advertising push.

Our volunteers spend time helping with the child-proofing – installing cubbies, finding new tables and chairs, repainting, etc.

Artisan Alley

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Classroom Materials - Computer Programs, Paints, Paper, Molding Clay, etc.	\$1,000
Priority #2	Second Marketing Push - Social Media Advertising, Radio, and Flyers	\$1,000
Priority #3	Paying 2 Teachers for the first month of work.	\$1,000
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Finding affordable after-school care is an issue in the Bloomington community, especially for low-income families. The *Service Community Assessment of Needs* said that in 2010, 33% of all households were having *major difficulty* finding affordable day care, while over 50% of low-income households said it was either a major or a minor problem.

Our camp addresses this directly. We're partnered with Hoosier Hills Food Bank to provide healthy snacks, and along with our low ticket price, we accept SNAP and have scholarship programs in place.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Artisan Alley

This is a pilot program for us. We did a soft launch in March for one family, which lasted exactly one day before closing due to COVID-19.

However, there is still much to be done. When we have a full roster of children, we need to ensure we have enough supplies—everything from one-time computer programming purchases to notebooks, paper, paints, and the like—to get the program started.

In addition, we need to begin marketing in preparation for the new school year. We understand that parents want to register sooner rather than later, and if we don't get the ball rolling on it soon, we will miss our chance.

Finally, we have to pay two instructors for their time—they are developing the programming and will be at Artisan Alley three hours a day Monday-Friday. Once the program gets rolling, the ticket purchases are affordable enough for low-income families to participate in the program, but high enough that the program will be self-sustaining, but we want to ensure that the first month is covered.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

This service is a necessity for the Bloomington community. There is a market for affordable and accessible childcare, especially among parents who work afternoons and evenings, and we have the space, staffing, and resources to do just that.

Our camp is an effective supplement to early childhood education. Numerous studies have shown that teaching children to explore and create artistically has a significant impact on intellectual and emotional development, but currently, the public-school system is not doing enough. Our program allows kids to meet other artistic kids outside of school and participate in a fun and educational experience that is not provided by traditional schooling.

By making the camp affordable to all of Bloomington's youth, we can ensure that the arts reach every facet of our community.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Artisan Alley

As we do with all our programs, we regularly check in with parents and students for feedback. We use this to shape our programs, both current and future, and to determine what community needs Artisan Alley can fill.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Artisan Alley

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: **FEB 28 2019**

ARTISAN ALLEY LTD
222 W 2ND ST
BLOOMINGTON, IN 47403

Employer Identification Number:
90-0799219
DLN:
17053047331048
Contact Person:
GINGER L JONES ID# 31646
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
January 31
Public Charity Status:
509(a)(2)
Form 990/990-EZ/990-N Required:
Yes
Effective Date of Exemption:
June 15, 2016
Contribution Deductibility:
Yes
Addendum Applies:
Yes

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

Based on the information you submitted in your application, we approved your request for reinstatement under Revenue Procedure 2014-11. Your effective date of exemption, as listed at the top of this letter, is retroactive to your date of revocation.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar

Letter 947

Artisan Alley

3:42 PM
01/10/20
Accrual Basis

Artisan Alley LTD 2019 Ending Balance Sheet As of December 31, 2019

	Dec 31, 19
ASSETS	
Current Assets	
Checking/Savings	
Indiana University Credit Union	
Checking - IUCU	1,120.22
Janeway Checking	8,537.89
Janeway Savings	5.00
Savings - IUCU	4,006.18
Total Indiana University Credit Union	13,669.29
PayPal Account	1,083.73
Total Checking/Savings	14,753.02
Other Current Assets	
Inventory Asset	423.25
Total Other Current Assets	423.25
Total Current Assets	15,176.27
Fixed Assets	
Donated Fixed Assets	
Art Donations	427,156.00
Furniture and Equipment	
Accumulated Depreciation	-6,219.88
Furniture and Equipment - Other	48,244.22
Total Furniture and Equipment	42,024.34
Total Donated Fixed Assets	469,180.34
Total Fixed Assets	469,180.34
TOTAL ASSETS	484,356.61
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Payroll Liabilities	
Payroll Taxes Payable	489.87
Total Payroll Liabilities	489.87
Total Other Current Liabilities	489.87
Total Current Liabilities	489.87
Long Term Liabilities	
Salary Payable	41,404.95
Security Deposits Liability	14,851.00
Total Long Term Liabilities	56,255.95
Total Liabilities	56,745.82
Equity	
Opening Balance Equity	
Security Deposit Offset	-16,755.00
Opening Balance Equity - Other	49,688.38
Total Opening Balance Equity	32,933.38
Temp. Restricted Net Assets	
Gain on Receipt of Donation	427,156.00
Total Temp. Restricted Net Assets	427,156.00

Artisan Alley

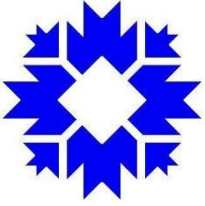
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01/24/20

Accrual Basis

Artisan Alley LTD Profit & Loss January through December 2019

	Jan - Dec 19
Ordinary Income/Expense	
Income	
Direct Public Support	
Corporate Contributions	2,500.00
Individ, Business Contributions	400.00
Other Donations	28.52
Total Direct Public Support	2,928.52
Indirect Public Support	
Grants	5,000.00
Total Indirect Public Support	5,000.00
Investments	
Interest-Savings, Short-term CD	7.53
Total Investments	7.53
Other Types of Income	
Janeway Donations	8,855.74
Miscellaneous Revenue	851.25
Total Other Types of Income	9,706.99
Paypal Sales	551.25
Program Income	
Classes and Educational Service	2,004.61
Membership Dues	105,851.34
Program Service Fees	23.00
Program Income - Other	1,920.00
Total Program Income	109,798.95
Total Income	127,993.24
Cost of Goods Sold	
Cost of Goods Sold	65.80
Total COGS	65.80
Gross Profit	127,927.44
Expense	
Business Expenses	
Employee Wages, Salary, etc	23,320.89
Marketing Expense	1,044.99
Online Services	233.12
Payroll Taxes	489.87
Business Expenses - Other	1,336.77
Total Business Expenses	26,425.64
Contract Services	
Outside Contract Services	254.17
Contract Services - Other	14,065.05
Total Contract Services	14,319.22
Facilities and Equipment	
Depreciation Expense	6,219.88
Equip Rental and Maintenance	2,814.74
Rent, Parking, Utilities	78,735.56
Facilities and Equipment - Other	130.00
Total Facilities and Equipment	87,900.18



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

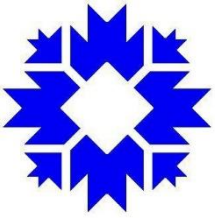
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 30 MARCH, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Big Brothers Big Sisters of South Central Indiana

Address: 501 N. Walnut St Office, Bloomington, IN 47404

Phone: 812-334-2828

E-Mail: bbbs@bigsindiana.org

Website: www. Bigsindiana.org

President of Board of Directors: Kelly Abel

Name of Executive Director: Danell Witmer

Phone: 812-334-2828

E-Mail: dwitmer@bigs.indiana.org

Name and Title of Person to Present Proposal to the Committee: Danell Witmer, Executive Director

Phone: 812-334-2828

E-Mail: dwitmer@bigsindiana.org

Name of Grant Writer: Danell Witmer, Executive Director

Phone: 812-334-2828

E-Mail: bbbs@bigsindiana.org

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [X] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
5	1	300

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Mission Statement: To create and support one-to-one mentoring relationships that ignite the power and promise of youth.

Vision Statement: All youth achieve their full potential

Accountability Statement: By partnering with parents/guardians, volunteers and others in the community we are accountable for each child in our program achieving:

- Higher aspirations, greater confidence, and better relationships
- Avoidance of risky behaviors
- Educational success

PROJECT INFORMATION

Project Name: Strategic Planned Sustainability and Growth

Total cost of project: \$127,500

Requested amount of JHSSF funding: \$30,000

Total number of City residents anticipated to be served by this project in 2020: 750+

Total number of clients anticipated to be served by this project in 2020: 250+

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

Big Brothers Big Sisters is requesting \$30,000 to pay for the partial staff salary of our newly implemented "Development Associate" position and hiring a professional development consultant to work with our board to create a strategic plan to create sustainability to support the children in the BBBS program. In the immediate, this consultant will develop a plan to recuperate losses from our annual Bowl For Kids' Sake event.

The recent implementation of our "Development Associate" position coincides with our efforts to make Big Brothers Big Sisters of South Central Indiana grow, be more sustainable and reach more children to serve. The position itself aims to aid in fund development along with our Executive Director, acquiring resources, and building relationships with members of the community that understand the importance of our mission. In addition, we plan to hire a consultant to meet with members of our Board of Directors and staff to develop a strategic plan to increase the sustainability and growth of the mentoring program.

This collaboration will directly benefit child and volunteer recruitment by increasing outreach and training. This collaboration would also directly increase the number of matches that we would be able to make and increase the impact we have on the community's youth. The increase of matches being made impacts the community in creating strong, young leaders that will succeed academically, socially, and will grow into successful young adults that give back to the community.

Big Brother Big Sisters of South Central Indiana

Address where project will be housed: 501 N. Walnut St Office, Bloomington, IN 47404

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

Note: Under parameters of lease.

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A no forms, permits, or variances are required

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

N/A

PROJECT COSTS

Is this request for operational funds? Yes No

If "yes," indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

Other funds come from our fundraising efforts from events, grants, and various campaigns. The result of this position will increase our individual giving thus making the agency more sustainable.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will submit monthly payroll summaries for the salary portion. We will also submit the receipt for the development consultant. We will share information with shows the total monies raised from our last 5 years of Bowl For Kids' Sake which shows the projected loss of income for this year's event caused by COVID-19.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

We will be researching other potential fundraising events through the end of 2020. We will also create a laser focus on developing relationships resulting in individual donations.

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Big Brother Big Sisters of South Central Indiana

Adding the Development position and strategic plan through the consultant, we will reach new supporters that will realize the impacts of BBBSCI. By reaching a larger supporter base we will grow the BBBSCI program that will have a direct impact on our community's children. We will work closely with our match support specialist to engage current volunteers and reengage alumni thus increasing BBBSCI's supporter base. In addition, we will be following the new development plan as a result of working with Valarie Pena Consulting. Combining the new position with a professional strategic plan will allow BBBSCI to serve more children.

Big Brother Big Sisters of South Central Indiana

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Tyler Garzinski Salary, Development Associate	\$45,000
Priority #2	Funding recuperation for losses from Bowl For Kids’ Sake being cancelled due to COVID-19.	\$80,000
Priority #3	Cost of board strategic development consultant, Valerie Pena Consulting.	\$2,500
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$127,500

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Youth in Monroe County without supervision or a trusted adult in their life are likely to engage in unhealthy or undesirable behaviors. BBBSSCI provides opportunities for academic support, positive social interaction with a role model, physical activity, and developing talents and interests. To continue making life-long impacts on our community's youth it's vital that BBBSSCI can develop sustained support through donors. To reach these benchmarks consistently it is imperative that BBBSSCI can fund the Fund Development position to create sustained income and introduce BBBSSCI to a larger and consistent donor base.

Approximately, 80% of BBBSSCI revenue comes from events/fundraisers. According to research, individual donations should be the top source of income for nonprofits and make up 70 percent of all giving. We identified the dependence of events/fundraisers in 2019 and concluded funding a full-time development position is vital for BBBSSCI to continue our mission. The most effective way to increase our individual giving and develop an increase in major gift donors is by adding a concentrated development associate. The suspected loss of revenue from Bowl For Kids' Sake (our largest annual fundraiser) caused by COVID-19 confirms the need for this position.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

BBBSSCI seeks a one-time investment from the Jack Hopkins Social Service Funding to provide funding for partial staff salary and a consultant.

We are implementing new roles and responsibilities to our "Development Associate" position. These tasks will directly affect the growth of fund development, child and volunteer recruitment, and sustainability at BBBSSCI for the long term. The hiring of a consultant will also be able to increase the effectiveness of our program to reach more supporters to in result create an impactful mentoring program for our "Littles."

Big Brother Big Sisters of South Central Indiana

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Obtaining a clear and balanced funding source is crucial for the sustainability of the agency. The long-term impact from BBBSSCI on children is consistent and continues despite any external factors, including outbreaks such as COVID-19. BBBSSCI prides itself on not only helping in the immediate but being a true force for change in the life of children for the long-term. Our average match length is nearly 27 months and many matches continue their relationship post graduation, a true testament to the long-term impacts from BBBSSCI.

BBBSSCI is a mentoring program that pairs adult volunteers with children aged 6 to 18 years to ignite the power and promise of youth that we serve. BBBS has an extensive infrastructure, including intense volunteer screening, match criteria, and ongoing supervision. As a result, BBBSSCI can create impactful, long-term mentoring relationships by developing successful young adults who will give back to our community. For example, 90% of children feel more confident in themselves, 88% maintained or improved their grades, and 99% have shown reduced risky behaviors. In order to be able to provide these outcomes for the community we need to be able to have a stable donor base.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Big Brother Big Sisters of South Central Indiana

Short term indicators would be tracking new relationships with potential funders, new grant opportunities, individual donors, and positioning ourselves with the ability to decrease our dependency from events. We realize this shift will take more than just one year, however with a 3-5-year strategic plan in place we will better position ourselves in the future. BBBSCI also intends on measuring the number of new volunteers, children enrolled, and matches made in order to track the outcomes of funding being provided for our agency.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Big Brother Big Sisters of South Central Indiana

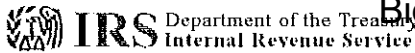
According to 2019 CDC *Vitalsigns*, 1 in 6 adults experience four or more types of Adverse Childhood Experiences (ACEs). These ACEs carry on with an individual their whole life and could potentially create complications with adult health. Some negative outcomes in adulthood that could be reduced with the promotion of preventing ACEs are health conditions, health risk behaviors, and socioeconomic challenges

Big Brothers Big Sisters has been serving Monroe County since 1973 and has been actively supporting positive mentoring matches since then. We began with 1 program for a small group of children and dedicated volunteers, and have grown to 3 core programs, multiple community collaborations, an Indiana University Big Brothers Big Sisters program, and almost 600 children and volunteers a year. We are an organization with our eye on the future, constantly looking for ways to reach more children, to enhance the support that we offer to our current Littles, and to involve the local community. The Youth Outcome Surveys, Strength of Relationship Surveys, and Harris Institute numbers demonstrate that our programs are effective in enhancing the lives of local youth, with positive impacts that last from childhood through adulthood.

Big Brothers Big Sisters prides itself on being the safest and most effective mentoring agency in the country. With the extensive screening done through our match support we are providing highly skilled volunteer mentors to ignite the potential in our community's youth.

Our Bigs serve as an outlet to children to stand in their corner for all aspects of life including academically, socially and in their personal lives. The work done by the mentors of BBBSSCI does not stop under any circumstances. For example, with the outbreak of COVID-19 our Bigs are using new forms of technology including FaceTime and Zoom video conferencing where they continue to strengthen their match and build empowering relationships. At all times communication from our matches is key. Our Big Brothers and Big Sisters listen to their Littles, they expose them to positive experiences and opportunities. By creating positive relationships with the parents/guardians of the children, BBBSSCI is able to develop a web of support that ensures that the child is safe and that they are on the right path to reach their own success and goals as they mature into young adults in our community.

Simply put, the BBBSSCI program impacts youth for a lifetime. Of all the steps Littles take in their journey, walking through our door are the ones they always remember. It is these steps that lead to a friend, a confidante, or someone that will inspire them. It is these steps that give them hope and a chance to dream bigger. BBBSSCI helps them see beyond the boundaries of their neighborhoods, beyond their ideas of what they can achieve, and beyond the journey they imagined they'd be taking to reach their full potential. Developing new and sustainable funding sources is key to the future of BBBSSCI.



Big Brother Big Sisters of South Central Indiana

Department of the Treasury
Internal Revenue Service
P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248364798
Sep. 17, 2009 LTR 4168C E0
35-1330448 000000 00
00011240
BODC: TE

BIG BROTHERS BIG SISTERS OF MONROE
COUNTY INC
PO BOX 2534
BLOOMINGTON IN 47402-2534

014660

Employer Identification Number: 35-1330448
Person to Contact: Mr. Bayer
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your request of Sep. 08, 2009, regarding your tax-exempt status.

Our records indicate that a determination letter was issued in September 1975, that recognized you as exempt from Federal income tax, and discloses that you are currently exempt under section 501(c)(3) of the Internal Revenue Code.

Our records also indicate you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,

Michele M. Sullivan, Oper. Mgr.
Accounts Management Operations I

Management Report

BIG BROTHERS BIG SISTERS OF SC IN
For the period ended December 31, 2019

Prepared on
April 1, 2020

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Big Brother Big Sisters of South Central Indiana

Statement of Activity

January - December 2019

	Total
REVENUE	
4000 Government Grants	6,500.00
4030 Cares	6,653.98
4035 OJJ	30,689.90
Total 4000 Government Grants	43,843.88
4100 Private Grants	
4150 Riley Children's Endowment Gran	10,000.00
Total 4100 Private Grants	10,000.00
4200 Individual Contributions	
4205 Individual Donations	21,519.41
4211 NAP Credits	23,673.26
4212 ASK	23,284.85
4220 Program Restricted Income	500.00
4230 Employee Giving	576.00
4235 Gardner Mem. Tadpole Fund	400.00
Total 4200 Individual Contributions	69,953.52
4300 Indirect Contributions	
4310 United Way of Monroe Co.	26,058.94
4330 Foundation & Misc Grants	34,916.24
Total 4300 Indirect Contributions	60,975.18
4700 In-Kind Contributions	
4710 MC InKind Income	48,087.23
4720 OC InKind	626.00
Total 4700 In-Kind Contributions	48,713.23
4800 Fund Raising	
4805 Activities & Events	-50.00
4817 Corporate Sponsor	54,402.00
4840 General Fundraising	159,254.43
4865 IU	11,267.24
4875 Community Bowl	46,176.88
Total 4800 Fund Raising	271,050.55
4900 Investment income	
4901 Investments	1,095.64
4910 Realized Gain on Securities	311.51
4920 Unrealized gain (loss) on sec	2,462.62
4940 Interest Income	74.90
Total 4900 Investment income	3,944.67
4995 Miscellaneous Income	0.83
Total Revenue	508,481.86
GROSS PROFIT	508,481.86
EXPENDITURES	
6000 Agency Expense	

Big Brother Big Sisters of South Central Indiana

	Total
6018 Bank Fees	4,733.39
6020 WePay Credit Card Fees	85.48
6022 Donations	135.00
6042 Dues and Subscriptions	14,232.70
6045 Food	945.46
6055 Miscellaneous	105.82
Total 6000 Agency Expense	20,237.85
6100 Board & Staff Expenses	
6120 Board Development	469.52
6130 Board - Food	11.76
6150 Staff Development	3,334.32
Total 6100 Board & Staff Expenses	3,815.60
6200 Equipment	
6210 Computer Repairs & Support	3,111.14
6230 Equipment Rental	1,570.17
6250 Office Equipment, Furniture, & F	1,002.92
Total 6200 Equipment	5,684.23
6300 Insurance	
6325 Liability Insurance	2,926.63
6350 Property & Liability Insurance	7,949.16
6375 Workmans Comp	526.00
Total 6300 Insurance	11,401.79
6400 Occupancy	
6401 Building Rent	24,000.00
6420 Household Supplies	139.59
6450 Utilities	
6451 Water	397.04
6452 Electric	4,498.47
6453 Internet	5,361.46
Total 6450 Utilities	10,256.97
Total 6400 Occupancy	34,396.56
6500 Payroll	
6510 Payroll Wage Expense	208,623.26
6530 Payroll Tax - FICA	15,643.60
6540 Unemployment Tax	465.49
6545 Employee Health Ins.	18,609.71
6570 Payroll Expenses	203.58
Total 6500 Payroll	243,545.64
6600 Professional Fees	
6650 Accounting	24,920.50
Total 6600 Professional Fees	25,319.50
6700 Program Expense	
6725 Expense Special Events Programming	15,840.04
6740 Volunteer & Child Outreach	441.93

Big Brother Big Sisters of South Central Indiana

	Total
6745 Office Supplies	1,434.17
6750 Printing and Reproduction	2,307.03
6765 Postage/NonBulk	1,611.34
6775 Advertising	5,764.67
6785 Mileage & Parking Reimbursement	671.51
6790 Miscellaneous Program Expenses	839.07
6795 Prizes & Awards	7,184.03
6798 Program Activities	866.03
Total 6700 Program Expense	36,959.82
6800 Volunteer Expense	
6805 Misc Volunteer Expenses	19.97
6825 Volunteer Background Checks	2,024.49
6850 Volunteer Recognition	508.45
Total 6800 Volunteer Expense	2,552.91
9025 In-Kind Expenses	48,713.23
Total Expenditures	432,627.13
NET OPERATING REVENUE	75,854.73
OTHER EXPENDITURES	
9000 Other Expenses	28,643.32
Total Other Expenditures	28,643.32
NET OTHER REVENUE	-28,643.32
NET REVENUE	\$47,211.41

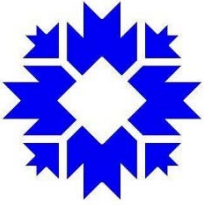
Statement of Financial Position

As of December 31, 2019

	Total
ASSETS	
Current Assets	
Bank Accounts	
1000 CASH	
1001 Monroe Petty Cash	70.00
1050 ONB - Operating	112,370.68
1055 Postal Service / Bulk Mail	317.25
1060 Baird Cash	252.01
Total 1000 CASH	113,009.94
1065 Venmo _ BBBSSCI	1,346.89
1110 Baird Mutual	28,954.27
Total Bank Accounts	143,311.10
Other Current Assets	
1300 Prepaid Expenses	4,918.21
Total Other Current Assets	4,918.21
Total Current Assets	148,229.31
Fixed Assets	
1800 Property	
1810 Office Equipment	32,267.27
1815 Accum Dep-Ofc Equipmt	-31,123.86
1820 Furniture & Fixtures	1,513.68
1825 Accum Dep-Furn & Fix	-1,513.68
1830 Signs	2,311.48
1835 Accum Dep- Signs	-755.90
Total 1800 Property	2,698.99
Total Fixed Assets	2,698.99
Other Assets	
1900 Community Foundation Perm Endow	49,407.67
Total Other Assets	49,407.67
TOTAL ASSETS	\$200,335.97
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2001 *Accounts Payable	3,370.23
Total Accounts Payable	3,370.23
Other Current Liabilities	
2000 Current Liabilities*	0.00
2050 Federal Withholding	622.00
2051 Social Security W/H	479.19
2052 Medicare Withholding	112.07

Big Brother Big Sisters of South Central Indiana

	Total
2053 State Tax Withholding	892.74
2054 Local Tax Withholding	403.10
2055 Ind Unemployment Taxes	1.44
2072 AUL	-212.49
2110 Direct Deposit Liabilities	5,957.35
Total 2000 Current Liabilities*	8,255.40
Total Other Current Liabilities	8,255.40
Total Current Liabilities	11,625.63
Total Liabilities	11,625.63
Equity	
2900 Retained Earnings	-68,856.31
2950 Perm Restricted Net Assets	42,857.00
2960 Net Assets (Temp Restricted)	66,459.33
2975 Unrestricted net assets	101,038.91
Net Revenue	47,211.41
Total Equity	188,710.34
TOTAL LIABILITIES AND EQUITY	\$200,335.97



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

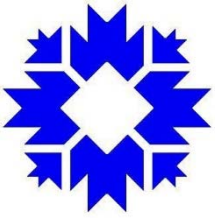
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 30 MARCH, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Bloomington Cooperative Living Inc.

Address: 404 W Kirkwood Ave

Phone:

E-Mail: bloomingtoncoop@gmail.com

Website: bloomingtoncooperative.org

President of Board of Directors: Zackary Dunivin

Name of Executive Director: N/A

Phone:

E-Mail:

Name and Title of Person to Present Proposal to the Committee: Zackary Dunivin

Phone: 734-395-6593

E-Mail: zackaryodunivin@gmail.com

Name of Grant Writer: Wesley Cammenga

Phone: 574-596-0717

E-Mail: wcammeng@gmail.com

Bloomington Cooperative Living

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [x] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
	1	

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Bloomington Cooperative Living is a housing cooperative and 501(c)(3) non-profit in Bloomington, Indiana whose mission is (1) to provide affordable, communally oriented and democratically governed housing to approximately 45 residents spread across three houses and (2) to work to expand our capacity to provide affordable housing to the local community through new housing projects.

PROJECT INFORMATION

Project Name: 921 W 9th St

Total cost of project: \$7,000

Requested amount of JHSSF funding: \$7,000

Total number of City residents anticipated to be served by this project in 2020: 0

Total number of clients anticipated to be served by this project in 2020: 0

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

BCL is engaged in an ongoing effort to purchase and renovate a property located at 921 W 9th St, with the goal of converting it into a fourth communal home. We have sought and obtained support from the Near West Side Neighborhood Association, who have stated their desire to see a multi-generational communal home in their neighborhood. The house has stood vacant for several years, and has had difficulty finding a buyer given the cost of necessary repairs to the home, which is presently uninhabitable. The location is ideal for our members as it is close to downtown, the B-line, bus routes and a community garden.

As a part the effort to turn 921 W 9th St into a communal home, BCL is requesting \$7,000 to cover the cost of replacing the roof. An appraisal conducted November 1st 2018 found that the roof needs to be replaced, and the \$7,000 price tag is based on an estimate that has been provided to us by our general contractor and that is included as a part of the application.

Address where project will be housed: 921 W 9th St Bloomington, IN 47404

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

Bloomington Cooperative Living

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

The property we are seeking to purchase is not currently owned by BCL. Therefore no BCL activities or projects take place there. We have been working for over a year and a half to obtain a use-variance, develop design plans, secure loans and hire contractors. All that remains are final negotiations on project financing and purchase from the seller. The seller has no other prospects, as the property is unsuitable for a single-family home and not zoned for another use.

If the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

A use-variance was obtained for the property in 2019. However, since then, Bloomington City Code has altered the definition of single family home to include cooperative houses such as the one we are developing at 921 W 9th St.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

Bloomington Cooperative Living

We are in the preliminary stages of an effort to recruit skilled and unskilled volunteers for some parts of the project, such as carpentry, painting, and demolition. However, there are no concrete plans to collaborate with any formal agencies or organizations at this time.

PROJECT COSTS

Is this request for operational funds? Yes No

If "yes," indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project (*Please indicate source, amount, and whether confirmed or pending*):

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We expect to submit our claim for reimbursement in the third or fourth quarter of 2020.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

We are in the process of securing loans to purchase the property and complete the renovation. We anticipate that we will be able to secure these loans by October of this year.

FISCAL LEVERAGING (*100 words or less*)

Describe how your project will leverage other resources, e.g., other funds, in-kind

contributions, or volunteers.

Bloomington Cooperative Living

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**
[] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Roof	\$7,000
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Bloomington is currently undergoing a serious and persistent shortage of affordable housing. SCAN classifies households that spend more than 30% of their income on housing as cost-burdened and indicates that 29% of homeowners with a mortgage and 70% of renters in Monroe County exceed this threshold. It states that the estimated monthly rent in Monroe County is “higher than any of the surrounding counties and \$43 more than that of the state”. A report published in 2019 by the National Low-Income Housing Coalition lists Bloomington as the most expensive place to live in Indiana.

The Consolidated Plan adopted by HAND identifies “assist[ing] with the cost of creating affordable housing units” as one of the strategies that is to be utilized to “promote affordable housing” in Bloomington. The average monthly rent in a BCL house is \$400, which is \$361 less than the average rent for a studio apartment and \$192 less than the average for a two-bedroom split between two residents in Bloomington. All BCL houses are located on bus routes and within a 20 minute walk of downtown. Further, communal food purchase/preparation and utilities/household supplies dramatically decrease member expenses. 40 out of 45 BCL residents presently qualify as low- or very low-income in Bloomington.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

We are seeking funding to cover a part of the capital cost associated with the 921 W 9th St development project.

Bloomington Cooperative Living

LONG-TERM BENEFITS (200 words or less)

The major long-term benefit of this project is that, once completed, it will result in an additional 18 units of affordable housing in Bloomington. These are units that will remain affordable and that will become a permanent part of Bloomington's housing stock. A second long-term benefit is that a property in one of the core neighborhoods that is currently vacant and in disrepair will be renovated and functional. Our hope is that it will not only be functional but also an asset to the neighborhood, and we have a strong working relationship with the Near West Side Neighborhood Association about how we can work to achieve this. Finally, once completed, this project will position BCL to plan and carry out additional projects of this kind in the future.

Explain how your program will have broad and long-lasting benefits for our community.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Bloomington Cooperative Living

- Installation of the roof will be completed within 6 months of the receipt of funds.
- ~~The renovation phase of the 921 W 9th St project will be completed and 18 units of affordable housing will be made available to the local community beginning August 1st 2021.~~
- Once the house located on the property is renovated, BCL will take the appropriate steps so that it is occupied by residents who have undergone a membership application process by no later than April 15th, 2021.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

BLOOMINGTON COOPERATIVE LIVING
INCORPORATED
P.O. BOX 2052
BLOOMINGTON, IN 47402
ATTENTION: BRADI HEABERLIN

ENCLOSED IS THE ORGANIZATION'S 2018 EXEMPT ORGANIZATION
RETURN.

SPECIFIC FILING INSTRUCTIONS ARE AS FOLLOWS.

FORM 990 RETURN:

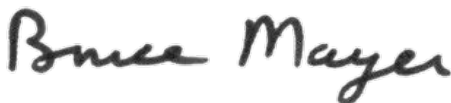
THIS RETURN HAS QUALIFIED FOR ELECTRONIC FILING. THE RETURN
HAS BEEN TRANSMITTED ELECTRONICALLY TO THE IRS AND NO FURTHER
ACTION IS REQUIRED.

TAX-EXEMPT ORGANIZATIONS ARE REQUIRED TO MAKE AVAILABLE FOR
PUBLIC INSPECTION A COPY OF THEIR ANNUAL RETURNS UPON
REQUEST. RETURNS MUST BE AVAILABLE FOR A PERIOD OF THREE
YEARS BEGINNING ON THE DATE THE RETURNS ARE REQUIRED TO BE
FILED (INCLUDING EXTENSIONS) OR ARE ACTUALLY FILED, WHICHEVER
IS LATER. THE ENCLOSED COPY OF YOUR RETURN MAY BE USED TO
COMPLY WITH THE PUBLIC INSPECTION REQUIREMENTS.

WE SINCERELY APPRECIATE THE OPPORTUNITY TO SERVE YOU. PLEASE
CONTACT US IF YOU HAVE ANY QUESTIONS CONCERNING THE TAX
RETURN.

A COPY OF THE RETURN IS ENCLOSED FOR YOUR FILES. WE SUGGEST
THAT YOU RETAIN THIS COPY INDEFINITELY.

SINCERELY,



BRUCE MAYER, CPA
PARTNER

Bloomington Cooperative Living

Form **990**

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

2018

Department of the Treasury
Internal Revenue Service

▶ **Do not enter social security numbers on this form as it may be made public.**
▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

Open to Public Inspection

A For the 2018 calendar year, or tax year beginning AUG 1, 2018 and ending JUL 31, 2019

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization BLOOMINGTON COOPERATIVE LIVING INCORPORATED Doing business as Number and street (or P.O. box if mail is not delivered to street address) Room/suite P.O. BOX 2052 City or town, state or province, country, and ZIP or foreign postal code BLOOMINGTON, IN 47402 F Name and address of principal officer: ZACKARY DUNIVIN SAME AS C ABOVE	D Employer identification number 26-3238535 E Telephone number (812) 327-5773 G Gross receipts \$ 275,516. H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. (see instructions) H(c) Group exemption number ▶
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		
J Website: ▶ BLOOMINGTONCOOPERATIVE.ORG		
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶		
L Year of formation: 2007		M State of legal domicile: IN

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: TO PROVIDE AFFORDABLE HOUSING WHILE BUILDING THE FOUNDATIONS OF AN EQUITABLE, SUSTAINABLE SOCIETY 2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) 3 6 4 Number of independent voting members of the governing body (Part VI, line 1b) 4 6 5 Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 0 6 Total number of volunteers (estimate if necessary) 6 45 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a 0. 7b Net unrelated business taxable income from Form 990-T, line 38 7b 0.																									
Revenue	<table border="1" style="width:100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Prior Year</th> <th style="text-align: center;">Current Year</th> </tr> </thead> <tbody> <tr> <td>8 Contributions and grants (Part VIII, line 1h)</td> <td style="text-align: right;">0.</td> <td style="text-align: right;">0.</td> </tr> <tr> <td>9 Program service revenue (Part VIII, line 2g)</td> <td style="text-align: right;">273,522.</td> <td style="text-align: right;">275,222.</td> </tr> <tr> <td>10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)</td> <td style="text-align: right;">45.</td> <td style="text-align: right;">294.</td> </tr> <tr> <td>11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)</td> <td style="text-align: right;">0.</td> <td style="text-align: right;">0.</td> </tr> <tr> <td>12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)</td> <td style="text-align: right;">273,567.</td> <td style="text-align: right;">275,516.</td> </tr> </tbody> </table>		Prior Year	Current Year	8 Contributions and grants (Part VIII, line 1h)	0.	0.	9 Program service revenue (Part VIII, line 2g)	273,522.	275,222.	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	45.	294.	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	0.	0.	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	273,567.	275,516.							
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Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer ZACKARY DUNIVIN, PRESIDENT Type or print name and title	Date _____			
Paid Preparer Use Only	Print/Type preparer's name BRUCE MAYER, CPA	Preparer's signature <i>Bruce Mayer</i>	Date 4/6/20	Check if self-employed <input type="checkbox"/>	PTIN P00187180
	Firm's name ▶ WEGNER CPAS, LLP Firm's address ▶ 2921 LANDMARK PL STE 300 MADISON, WI 53713-4236	Firm's EIN ▶ 39-0974031 Phone no. 608-274-4020			

May the IRS discuss this return with the preparer shown above? (see instructions) **Yes** **No**

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission:
BLOOMINGTON COOPERATIVE LIVING (BCL) IS A HOUSING COOPERATIVE AND INTENTIONAL COMMUNITY CONSISTING OF THREE HOUSES IN BLOOMINGTON, INDIANA. THROUGH COOPERATIVE ACTION, BCL STRIVES TO CREATE A DIVERSE, INCLUSIVE COMMUNITY THAT INSPIRES AND EMPOWERS CREATIVE, CONSCIOUS,

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No
If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No
If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 247,206. including grants of \$) (Revenue \$ 275,222.)
PROVIDED AFFORDABLE HOUSING AND RELATED SERVICES TO LOW INCOME INDIVIDUALS.

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe in Schedule O.)
(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses **247,206.**

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors?</i>		X
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>		X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>		X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	X	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>		X
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>		X
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>		X

Bloomington Cooperative Living
INCORPORATED

Form 990 (2018)

26-3238535 Page 4

Part IV Checklist of Required Schedules (continued)

	Yes	No
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		X
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>		X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		X
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>		X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>		X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>		X
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	X	

Note. All Form 990 filers are required to complete Schedule O

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

	Yes	No
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		1
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		0
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		
	1c	

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

		Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	0
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	X
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	X
b	If "Yes," enter the name of the foreign country: See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	X
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c	
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	X
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d	
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8	
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the sponsoring organization make any taxable distributions under section 4966?	9a	
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b	
10	Section 501(c)(7) organizations. Enter:		
a	Initiation fees and capital contributions included on Part VIII, line 12	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b	
11	Section 501(c)(12) organizations. Enter:		
a	Gross income from members or shareholders	11a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.	13a	
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b	
c	Enter the amount of reserves on hand	13c	
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b	
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N.	15	X
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O.	16	X

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

			Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.	1a	6		
b Enter the number of voting members included in line 1a, above, who are independent	1b	6		
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2			X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?	3			X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4			X
5 Did the organization become aware during the year of a significant diversion of the organization's assets?	5			X
6 Did the organization have members or stockholders?	6		X	
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		X	
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b			X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:				
a The governing body?	8a		X	
b Each committee with authority to act on behalf of the governing body?	8b		X	
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9			X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

			Yes	No
10a Did the organization have local chapters, branches, or affiliates?	10a			X
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b			
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a			X
b Describe in Schedule O the process, if any, used by the organization to review this Form 990.				
12a Did the organization have a written conflict of interest policy? If "No," go to line 13	12a			X
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b			
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c			
13 Did the organization have a written whistleblower policy?	13			X
14 Did the organization have a written document retention and destruction policy?	14			X
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?				
a The organization's CEO, Executive Director, or top management official	15a			X
b Other officers or key employees of the organization	15b			X
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).				
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a			X
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b			

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed ▶ **NONE**
- 18** Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 Own website Another's website Upon request Other (explain in Schedule O)
- 19** Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records ▶
BRADI HEABERLIN - (812) 327-5773
P.O. BOX 2052, BLOOMINGTON, IN 47402

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) ZACKARY DUNIVIN PRESIDENT	4.00	X		X				0.	0.	0.
(2) KEVIN WEINBERG SECRETARY	4.00	X		X				0.	0.	0.
(3) EVELYN SMITH TREASURER	4.00	X		X				0.	0.	0.
(4) KENZIE GIVENS DIRECTOR	2.00	X						0.	0.	0.
(5) HUGH FARRELL DIRECTOR	2.00	X						0.	0.	0.
(6) WES CAMMENGA DIRECTOR	2.00	X						0.	0.	0.

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Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
1b Sub-total							0.	0.	0.	
c Total from continuation sheets to Part VII, Section A							0.	0.	0.	
d Total (add lines 1b and 1c)							0.	0.	0.	

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **0**

	Yes	No
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
NONE		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **0**

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Bloomington Cooperative Living
INCORPORATED

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Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a					
	b Membership dues	1b					
	c Fundraising events	1c					
	d Related organizations	1d					
	e Government grants (contributions)	1e					
	f All other contributions, gifts, grants, and similar amounts not included above	1f					
	g Noncash contributions included in lines 1a-1f: \$						
	h Total. Add lines 1a-1f						
Program Service Revenue	2 a MEMBER CHARGES	Business Code 531110	275,222.	275,222.			
	b						
	c						
	d						
	e						
	f All other program service revenue						
	g Total. Add lines 2a-2f		275,222.				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)		294.			294.	
	4 Income from investment of tax-exempt bond proceeds						
	5 Royalties						
	6 a Gross rents	(i) Real	(ii) Personal				
		b Less: rental expenses					
		c Rental income or (loss)					
		d Net rental income or (loss)					
	7 a Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other				
		b Less: cost or other basis and sales expenses					
		c Gain or (loss)					
		d Net gain or (loss)					
	8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	a					
		b Less: direct expenses	b				
		c Net income or (loss) from fundraising events					
	9 a Gross income from gaming activities. See Part IV, line 19	a					
b Less: direct expenses		b					
c Net income or (loss) from gaming activities							
10 a Gross sales of inventory, less returns and allowances	a						
	b Less: cost of goods sold	b					
	c Net income or (loss) from sales of inventory						
Miscellaneous Revenue		Business Code					
11 a							
	b						
	c						
	d All other revenue						
	e Total. Add lines 11a-11d						
12 Total revenue. See instructions			275,516.	275,222.	0.	294.	

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Form 990 (2018)

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Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

<i>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</i>	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees				
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages				
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits				
10 Payroll taxes				
11 Fees for services (non-employees):				
a Management	5,174.		5,174.	
b Legal				
c Accounting				
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)				
12 Advertising and promotion				
13 Office expenses				
14 Information technology				
15 Royalties				
16 Occupancy	186,032.	186,032.		
17 Travel				
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	13,684.	13,216.	468.	
23 Insurance				
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a FOOD	37,333.	37,333.		
b DEVELOPMENT EXPENSES	6,755.	6,755.		
c				
d				
e All other expenses	3,870.	3,870.		
25 Total functional expenses. Add lines 1 through 24e	252,848.	247,206.	5,642.	0.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Bloomington Cooperative Living
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Form 990 (2018)

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Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year	
Assets	1 Cash - non-interest-bearing	72,569.	1	55,369.	
	2 Savings and temporary cash investments	77,561.	2	102,878.	
	3 Pledges and grants receivable, net		3		
	4 Accounts receivable, net		4		
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L			5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L			6	
	7 Notes and loans receivable, net			7	
	8 Inventories for sale or use			8	
	9 Prepaid expenses and deferred charges			9	
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	586,961.			
	b Less: accumulated depreciation	87,597.	512,580.	10c	499,364.
	11 Investments - publicly traded securities			11	
	12 Investments - other securities. See Part IV, line 11			12	
	13 Investments - program-related. See Part IV, line 11			13	
	14 Intangible assets	15,817.		14	15,349.
	15 Other assets. See Part IV, line 11			15	
16 Total assets. Add lines 1 through 15 (must equal line 34)		678,527.	16	672,960.	
Liabilities	17 Accounts payable and accrued expenses		17		
	18 Grants payable		18		
	19 Deferred revenue		19		
	20 Tax-exempt bond liabilities		20		
	21 Escrow or custodial account liability. Complete Part IV of Schedule D			21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L			22	
	23 Secured mortgages and notes payable to unrelated third parties	569,184.		23	540,949.
	24 Unsecured notes and loans payable to unrelated third parties			24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	24,300.		25	24,300.
	26 Total liabilities. Add lines 17 through 25		593,484.	26	565,249.
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.				
	27 Unrestricted net assets	85,043.		27	107,711.
	28 Temporarily restricted net assets			28	
	29 Permanently restricted net assets			29	
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.				
	30 Capital stock or trust principal, or current funds			30	
	31 Paid-in or capital surplus, or land, building, or equipment fund			31	
	32 Retained earnings, endowment, accumulated income, or other funds			32	
33 Total net assets or fund balances	85,043.		33	107,711.	
34 Total liabilities and net assets/fund balances		678,527.	34	672,960.	

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Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	275,516.
2	Total expenses (must equal Part IX, column (A), line 25)	2	252,848.
3	Revenue less expenses. Subtract line 2 from line 1	3	22,668.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	85,043.
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	107,711.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
b Were the organization's financial statements audited by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____ If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.		
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? _____		X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits _____		

Form 990 (2018)

Bloomington Cooperative Living

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support
Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

Name of the organization **BLOOMINGTON COOPERATIVE LIVING INCORPORATED** Employer identification number **26-3238535**

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).
- 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).)
- 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).
- 4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: _____
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)
- 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)
- 9 An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: _____
- 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)
- 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4).
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
 - a **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
 - b **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
 - c **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
 - d **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
 - f Enter the number of supported organizations
 - g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
Total						

Bloomington Cooperative Living

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4.						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						
12 Gross receipts from related activities, etc. (see instructions)					12	
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						► <input type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f))	14	%
15 Public support percentage from 2017 Schedule A, Part II, line 14	15	%
16a 33 1/3% support test - 2018. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		► <input type="checkbox"/>
b 33 1/3% support test - 2017. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		► <input type="checkbox"/>
17a 10% -facts-and-circumstances test - 2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		► <input type="checkbox"/>
b 10% -facts-and-circumstances test - 2017. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		► <input type="checkbox"/>
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		► <input type="checkbox"/>

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	326,209.	317,756.	301,605.	273,522.	275,222.	1494314.
3 Gross receipts from activities that are not an unrelated trade or business under section 513			1,538.			1,538.
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5	326,209.	317,756.	303,143.	273,522.	275,222.	1495852.
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						0.
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						0.
c Add lines 7a and 7b						0.
8 Public support. (Subtract line 7c from line 6.)						1495852.

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9 Amounts from line 6	326,209.	317,756.	303,143.	273,522.	275,222.	1495852.
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	78.	107.	137.	45.	294.	661.
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b	78.	107.	137.	45.	294.	661.
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)	326,287.	317,863.	303,280.	273,567.	275,516.	1496513.

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15 Public support percentage for 2018 (line 8, column (f), divided by line 13, column (f))	15	99.96 %
16 Public support percentage from 2017 Schedule A, Part III, line 15	16	99.98 %

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2018 (line 10c, column (f), divided by line 13, column (f))	17	.04 %
18 Investment income percentage from 2017 Schedule A, Part III, line 17	18	.02 %

19a 33 1/3% support tests - 2018. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33 1/3% support tests - 2017. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
b A family member of a person described in (a) above?		
c A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI .		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).		
2 Activities Test. Answer (a) and (b) below.		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.		
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.		
3 Parent of Supported Organizations. Answer (a) and (b) below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI .		
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.		

Bloomington Cooperative Living

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d	3	
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions)	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Bloomington Cooperative Living

Schedule A (Form 990 or 990-EZ) 2018

INCORPORATED

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Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations *(continued)*

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI). See instructions.	
7 Total annual distributions. Add lines 1 through 6.	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	
9 Distributable amount for 2018 from Section C, line 6	
10 Line 8 amount divided by line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018
1 Distributable amount for 2018 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2018 (reasonable cause required- explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2018			
a From 2013			
b From 2014			
c From 2015			
d From 2016			
e From 2017			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2018 distributable amount			
i Carryover from 2013 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2018 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2018 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2018, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI . See instructions.			
6 Remaining underdistributions for 2018. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI . See instructions.			
7 Excess distributions carryover to 2019. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2014			
b Excess from 2015			
c Excess from 2016			
d Excess from 2017			
e Excess from 2018			

Schedule A (Form 990 or 990-EZ) 2018

Bloomington Cooperative Living

Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Multiple horizontal lines for supplemental information.

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Bloomington Cooperative Living
Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

Name of the organization **BLOOMINGTON COOPERATIVE LIVING INCORPORATED** Employer identification number **26-3238535**

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		<input type="checkbox"/> Yes <input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		<input type="checkbox"/> Yes <input type="checkbox"/> No

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).
 Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area
 Protection of natural habitat Preservation of a certified historic structure
 Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1

(ii) Assets included in Form 990, Part X

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenue included on Form 990, Part VIII, line 1

b Assets included in Form 990, Part X

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2018

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3** Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):
- a** Public exhibition
 - b** Scholarly research
 - c** Preservation for future generations
 - d** Loan or exchange programs
 - e** Other _____
- 4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5** During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b** If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|--|-----------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a** Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
- b** If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

- 2** Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a** Board designated or quasi-endowment _____ %
 - b** Permanent endowment _____ %
 - c** Temporarily restricted endowment _____ %
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|---|---------------|----|
| (i) unrelated organizations | 3a(i) | |
| (ii) related organizations | 3a(ii) | |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? | 3b | |
- 4** Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		50,000.		50,000.
b Buildings		486,164.	79,310.	406,854.
c Leasehold improvements		50,797.	8,287.	42,510.
d Equipment				
e Other				
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				499,364.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) SECURITY DEPOSITS	24,300.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	24,300.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1 Total revenue, gains, and other support per audited financial statements		1
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a Net unrealized gains (losses) on investments	2a	
b Donated services and use of facilities	2b	
c Recoveries of prior year grants	2c	
d Other (Describe in Part XIII.)	2d	
e Add lines 2a through 2d		2e
3 Subtract line 2e from line 1		3
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b Other (Describe in Part XIII.)	4b	
c Add lines 4a and 4b		4c
5 Total revenue. Add lines 3 and 4c . <i>(This must equal Form 990, Part I, line 12.)</i>		5

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1 Total expenses and losses per audited financial statements		1
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a Donated services and use of facilities	2a	
b Prior year adjustments	2b	
c Other losses	2c	
d Other (Describe in Part XIII.)	2d	
e Add lines 2a through 2d		2e
3 Subtract line 2e from line 1		3
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b Other (Describe in Part XIII.)	4b	
c Add lines 4a and 4b		4c
5 Total expenses. Add lines 3 and 4c . <i>(This must equal Form 990, Part I, line 18.)</i>		5

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Bloomington Cooperative Living
Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

Open to Public
Inspection

Name of the organization	BLOOMINGTON COOPERATIVE LIVING INCORPORATED	Employer identification number	26-3238535
--------------------------	--	--------------------------------	-------------------

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

THROUGH THE PRACTICE OF COOPERATIVE LIVING.

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

AND SUSTAINABLE LIVING.

FORM 990, PART VI, SECTION A, LINE 6:

THE COOPERATIVE HAS TWO CLASSES OF MEMBERS: CLASS A AND CLASS B. ALL
RESIDENTS OF THE THREE COOPERATIVE HOUSES ARE CLASS A MEMBERS OF
BLOOMINGTON COOPERATIVE LIVING.

FORM 990, PART VI, SECTION A, LINE 7A:

THE CLASS A MEMBERS OF BLOOMINGTON COOPERATIVE LIVING HAVE THE RIGHT TO
ELECT THE MEMBERS OF THE GOVERNING BODY. THE MEMBERS OF THE GOVERNING BODY
ARE ELECTED ON AN ANNUAL BASIS AND AS VACANCIES ARISE.

FORM 990, PART VI, SECTION B, LINE 11B:

THE PREPARED FORM 990 IS REVIEWED BY THE PRESIDENT BEFORE THE RETURN IS
FILED WITH THE IRS.

FORM 990, PART VI, SECTION C, LINE 19:

THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS AND FINANCIAL STATEMENTS
AVAILABLE TO THE PUBLIC UPON REQUEST.

Bloomington Cooperative Living

2018 DEPRECIATION AND AMORTIZATION REPORT

FORM 990 PAGE 10

990

Asset No.	Description	Date Acquired	Method	Life	C o n v	Line No.	Unadjusted Cost Or Basis	Bus % Excl	Section 179 Expense	* Reduction In Basis	Basis For Depreciation	Beginning Accumulated Depreciation	Current Sec 179 Expense	Current Year Deduction	Ending Accumulated Depreciation
	BUILDINGS														
2	BUILDING		SL	.000		16	486,164.				486,164.	67,344.		11,966.	79,310.
	* 990 PAGE 10 TOTAL BUILDINGS						486,164.				486,164.	67,344.		11,966.	79,310.
	LAND														
1	LAND		L				50,000.				50,000.			0.	
	* 990 PAGE 10 TOTAL LAND						50,000.				50,000.	0.		0.	0.
	PROGRAM SERVICES														
3	LEASEHOLD IMPROVEMENTS		SL	.000		16	50,797.				50,797.	7,037.		1,250.	8,287.
	* 990 PAGE 10 TOTAL PROGRAM SERVICES						50,797.				50,797.	7,037.		1,250.	8,287.
	MANAGEMENT AND GENERAL														
4	SETTLEMENT COSTS			40M		HY43	18,625.				18,625.	2,808.		468.	3,276.
	* 990 PAGE 10 TOTAL MANAGEMENT AND GENERAL						18,625.				18,625.	2,808.		468.	3,276.
	* GRAND TOTAL 990 PAGE 10 DEPR & AMORT						605,586.				605,586.	77,189.		13,684.	90,873.

Form **4562**

Bloomington Cooperative Living Depreciation and Amortization (Including Information on Listed Property)

990

OMB No. 1545-0172

2018

Attachment
Sequence No. 179

Department of the Treasury
Internal Revenue Service (99)

▶ Attach to your tax return.

▶ Go to www.irs.gov/Form4562 for instructions and the latest information.

Name(s) shown on return

Business or activity to which this form relates

Identifying number

**BLOOMINGTON COOPERATIVE LIVING
INCORPORATED**

FORM 990 PAGE 10

26-3238535

Part I Election To Expense Certain Property Under Section 179 Note: If you have any listed property, complete Part V before you complete Part I.

1	Maximum amount (see instructions)	1	1,000,000.
2	Total cost of section 179 property placed in service (see instructions)	2	
3	Threshold cost of section 179 property before reduction in limitation	3	2,500,000.
4	Reduction in limitation. Subtract line 3 from line 2. If zero or less, enter -0-	4	
5	Dollar limitation for tax year. Subtract line 4 from line 1. If zero or less, enter -0-. If married filing separately, see instructions	5	
6	(a) Description of property	(b) Cost (business use only)	(c) Elected cost
7	Listed property. Enter the amount from line 29	7	
8	Total elected cost of section 179 property. Add amounts in column (c), lines 6 and 7	8	
9	Tentative deduction. Enter the smaller of line 5 or line 8	9	
10	Carryover of disallowed deduction from line 13 of your 2017 Form 4562	10	
11	Business income limitation. Enter the smaller of business income (not less than zero) or line 5	11	
12	Section 179 expense deduction. Add lines 9 and 10, but don't enter more than line 11	12	
13	Carryover of disallowed deduction to 2019. Add lines 9 and 10, less line 12	13	

Note: Don't use Part II or Part III below for listed property. Instead, use Part V.

Part II Special Depreciation Allowance and Other Depreciation (Don't include listed property.)

14	Special depreciation allowance for qualified property (other than listed property) placed in service during the tax year	14	
15	Property subject to section 168(f)(1) election	15	
16	Other depreciation (including ACRS)	16	13,216.

Part III MACRS Depreciation (Don't include listed property. See instructions.)

Section A

17	MACRS deductions for assets placed in service in tax years beginning before 2018	17	
18	If you are electing to group any assets placed in service during the tax year into one or more general asset accounts, check here <input type="checkbox"/>		

Section B - Assets Placed in Service During 2018 Tax Year Using the General Depreciation System

	(a) Classification of property	(b) Month and year placed in service	(c) Basis for depreciation (business/investment use only - see instructions)	(d) Recovery period	(e) Convention	(f) Method	(g) Depreciation deduction
19a	3-year property						
b	5-year property						
c	7-year property						
d	10-year property						
e	15-year property						
f	20-year property						
g	25-year property			25 yrs.		S/L	
h	Residential rental property	/		27.5 yrs.	MM	S/L	
		/		27.5 yrs.	MM	S/L	
i	Nonresidential real property	/		39 yrs.	MM	S/L	
		/			MM	S/L	

Section C - Assets Placed in Service During 2018 Tax Year Using the Alternative Depreciation System

20a	Class life					S/L	
b	12-year			12 yrs.		S/L	
c	30-year	/		30 yrs.	MM	S/L	
d	40-year	/		40 yrs.	MM	S/L	

Part IV Summary (See instructions.)

21	Listed property. Enter amount from line 28	21	
22	Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21. Enter here and on the appropriate lines of your return. Partnerships and S corporations - see instr.	22	13,216.
23	For assets shown above and placed in service during the current year, enter the portion of the basis attributable to section 263A costs	23	

Part V Listed Property (Include automobiles, certain other vehicles, certain aircraft, and property used for entertainment, recreation, or amusement.)
Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete **only** 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable.

Section A - Depreciation and Other Information (Caution: See the instructions for limits for passenger automobiles.)

24a Do you have evidence to support the business/investment use claimed? <input type="checkbox"/> Yes <input type="checkbox"/> No		24b If "Yes," is the evidence written? <input type="checkbox"/> Yes <input type="checkbox"/> No							
(a) Type of property (list vehicles first)	(b) Date placed in service	(c) Business/ investment use percentage	(d) Cost or other basis	(e) Basis for depreciation (business/investment use only)	(f) Recovery period	(g) Method/ Convention	(h) Depreciation deduction	(i) Elected section 179 cost	
25 Special depreciation allowance for qualified listed property placed in service during the tax year and used more than 50% in a qualified business use							25		
26 Property used more than 50% in a qualified business use:									
		%							
		%							
		%							
27 Property used 50% or less in a qualified business use:									
		%				S/L -			
		%				S/L -			
		%				S/L -			
28 Add amounts in column (h), lines 25 through 27. Enter here and on line 21, page 1							28		
29 Add amounts in column (i), line 26. Enter here and on line 7, page 1								29	

Section B - Information on Use of Vehicles

Complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owner," or related person. If you provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to completing this section for those vehicles.

30 Total business/investment miles driven during the year (don't include commuting miles)	(a) Vehicle		(b) Vehicle		(c) Vehicle		(d) Vehicle		(e) Vehicle		(f) Vehicle	
31 Total commuting miles driven during the year ...												
32 Total other personal (noncommuting) miles driven												
33 Total miles driven during the year. Add lines 30 through 32												
34 Was the vehicle available for personal use during off-duty hours?	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
35 Was the vehicle used primarily by a more than 5% owner or related person?												
36 Is another vehicle available for personal use?												

Section C - Questions for Employers Who Provide Vehicles for Use by Their Employees

Answer these questions to determine if you meet an exception to completing Section B for vehicles used by employees who aren't more than 5% owners or related persons.

37 Do you maintain a written policy statement that prohibits all personal use of vehicles, including commuting, by your employees?	Yes	No
38 Do you maintain a written policy statement that prohibits personal use of vehicles, except commuting, by your employees? See the instructions for vehicles used by corporate officers, directors, or 1% or more owners		
39 Do you treat all use of vehicles by employees as personal use?		
40 Do you provide more than five vehicles to your employees, obtain information from your employees about the use of the vehicles, and retain the information received?		
41 Do you meet the requirements concerning qualified automobile demonstration use?		

Note: If your answer to 37, 38, 39, 40, or 41 is "Yes," don't complete Section B for the covered vehicles.

Part VI Amortization

(a) Description of costs	(b) Date amortization begins	(c) Amortizable amount	(d) Code section	(e) Amortization period or percentage	(f) Amortization for this year	
42 Amortization of costs that begins during your 2018 tax year:						
43 Amortization of costs that began before your 2018 tax year					43	468.
44 Total. Add amounts in column (f). See the instructions for where to report					44	468.

Bloomington Cooperative Living

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: **JAN 19 2011**

BLOOMINGTON COOPERATIVE LIVING
INCORPORATED
PO BOX 2052
BLOOMINGTON, IN 47402

Employer Identification Number:
26-3238535
DLN:
17053078330010
Contact Person:
MARK I. TOMBACK ID# 95020
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
October 31
Public Charity Status:
509(a)(2)
Form 990 Required:
Yes
Effective Date of Exemption:
March 16, 2010
Contribution Deductibility:
Yes
Addendum Applies:
Yes

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

Please see enclosed Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, for some helpful information about your responsibilities as an exempt organization.

Letter 947 (DO/CG)

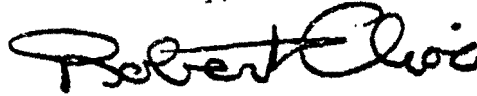
Bloomington Cooperative Living

-2-

BLOOMINGTON COOPERATIVE LIVING

We have sent a copy of this letter to your representative as indicated in your power of attorney.

Sincerely,

A handwritten signature in black ink that reads "Robert Choi". The signature is written in a cursive style with a large, prominent initial "R".

Robert Choi
Director, Exempt Organizations
Rulings and Agreements

Enclosure: Publication 4221-PC

Letter 947 (DO/CG)

Bloomington Cooperative Living

-3-

BLOOMINGTON COOPERATIVE LIVING

You have agreed on your application for exemption under section 501(c)(3) of the Code that your exemption is effective March 16, 2010, the postmarked date of your exemption application.

Letter 947 (DO/CG)

Bloomington Cooperative Living

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: **JAN 19 2011**

BLOOMINGTON COOPERATIVE LIVING
INCORPORATED
PO BOX 2052
BLOOMINGTON, IN 47402

Employer Identification Number:
26-3238535
DLN:
17053078330010
Contact Person:
MARK I. TOMBACK ID# 95020
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
October 31
Form 990 Required:
Yes
Effective Date of Exemption:
November 7, 2007
Contribution Deductibility:
No

Dear Applicant:

We are pleased to inform you that upon review of your application for tax-exempt status we have determined that you are exempt from Federal income tax under section 501(c)(4) of the Internal Revenue Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Please see enclosed Publication 4221-NC, Compliance Guide for Tax-Exempt Organizations (Other than 501(c)(3) Public Charities and Private Foundations), for some helpful information about your responsibilities as an exempt organization.

Exemption under section 501(c)(4) is recognized as of November 7, 2007, your date of formation or incorporation, to March 16, 2010, the effective date of your exemption under section 501(c)(3).

Contributions to you are not deductible by donors under section 170(c)(2) of the Code.

Letter 948 (DO/CG)

Bloomington Cooperative Living

BLOOMINGTON COOPERATIVE LIVING

We have sent a copy of this letter to your representative as indicated in your power of attorney.

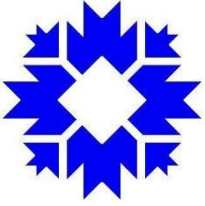
Sincerely,

A handwritten signature in black ink that reads "Robert Choi". The signature is written in a cursive style with a large, looped initial "R".

Robert Choi
Director, Exempt Organizations
Rulings and Agreements

Enclosure: Publication 4221-NC

Letter 948 (DO/CG)



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

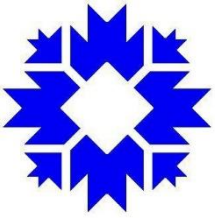
All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.
send to: council@bloomington.in.gov
with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Boys & Girls Clubs of Bloomington (“BGCB” or “the Club”)

Address: 803 N. Monroe St. P.O. Box 1716 Bloomington, IN 47402

Phone: 812-332-5311

E-Mail: labshier@bgcbloomington.org

Website: <https://bgcbloomington.org>

President of Board of Directors: Scott Johnson

Name of Executive Director: Jeff Baldwin

Phone: 812-332-5311 ext: 212

E-Mail: jbaldwin@bgcbloomington.org

Name and Title of Person to Present Proposal to the Committee: Jeff Baldwin, Executive Director

Phone: 812-332-5311 ext: 212

E-Mail: jbaldwin@bgcbloomington.org

Name of Grant Writer: Leslie Abshier

Phone: 812-332-5311 ext: 213

E-Mail: labshier@bgcbloomington.org

Boys & Girls Club of Bloomington

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [X] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
23*	103*	575*

**These numbers are pre-Coronavirus operations. Currently we have had to put 2 full-time staff and all part-time staff on furlough. We have dropped the hours of 4 full-time staff from 40 to 15 a week. We have very few volunteers working with the program at this time – roughly 10.*

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission of the Boys & Girls Clubs of Bloomington (BGCB) is to empower all young people, especially those who need us most, to reach their full potential as caring, productive and responsible citizens. Club programs build character and strengthen life skills while providing hope and opportunity through accessible programming made possible by low membership dues (\$20/year), transportation from school to clubs, and programs such as cooking, drama, tutoring, fencing, etc. BGCB meets the needs of the community by providing well-rounded afterschool programs that support the goals of the city and needs of its parents. Currently BGCB is meeting the needs of our community by planning to begin providing the Community Emergency Relief Camp (CERC) for children ages 6-12 of essential workers (nurses, lab techs, etc.) starting April 20th, providing weekly food and supply deliveries to more than 40 families representing over 100 kids (growing!), and offering virtual programming.

Boys & Girls Club of Bloomington

PROJECT INFORMATION

Project Name: Continued operations of the Boys & Girls Clubs of Bloomington through Community Emergency Relief Programs

Total cost of project: approximately \$400,000

Requested amount of JHSSF funding: \$24,000

Total number of City residents anticipated to be served by this project in 2020: we plan to serve more than 3,100 youth and families in 2020 through our continued operations

Total number of clients anticipated to be served by this project in 2020: about 90% of our kids and families are City residents

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

BGCB is requesting \$24,000 to continue operations through Emergency Community Relief Programming.

This programming includes, but is not limited to:

- 1) the Community Emergency Relief Camp (CERC) for children ages 6-12 of essential workers (healthcare workers, key grocery store employees, etc.);
- 2) delivery of much needed food and essential supplies to more than 40 Club families representing over 100 kids - and this number is growing each week;
- 3) virtual programming, including tutoring to ensure kids do not fall behind in their schooling during this difficult time; and,
- 4) maintaining operations at a level that will allow the Club to re-open when the Coronavirus crisis is over despite significant revenue losses, such as, postponing two of BGCB's three largest fundraising events (a projected loss of \$105,000), suspending collections of government grant funding that requires on-going operations to receive reimbursements (a projected loss of \$55,000), and the early cancellation of the Club's "Our Kids" and "Big Hearts" Annual Campaigns (a projected loss of \$95,000).

Address where project will be housed: Our central service location is 803 N. Monroe St. Bloomington, IN 47404.

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in

Boys & Girls Club of Bloomington

the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

n/a

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

No forms of approval are required, however, BGCB is working closely with City of Bloomington, the Monroe County Health Department, and the Governor's Office for the State of Indiana to resume in-person operations safely and do not plan to move forward without communication from those local and state officials to do so.

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):* Funding will come, in part, from the entities who employ the essential workers BGCB will be serving. For example, if the Community Emergency Relief Camp (CERC) serves 40 IU Health employees, IU Health will help cover at least half of the cost of the service provided to those employees. This arrangement is confirmed from Cook, IU Health and Kroger and is pending confirmation from Catalent, the utilities companies, and Monroe Hospital. BGCB has received \$2,500 from the Community Foundation for the CERC program and have another \$30,000 pending from them that will be used for continuing operations of the Club overall.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds: The Club plans to submit claims regularly. Club employees are paid every two-weeks. BGCB will be able to provide a claim for reimbursement as frequently as once a month. Food and supplies needed for the Community Emergency Relief Camp (CERC), weekly family distributions, and virtual programming are all purchased on a weekly basis and could be submitted for a claim monthly as well.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received: it does not rely on other anticipated funding, however the amount of funding provided will determine the scale of operations the Club can continue with.

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Jack Hopkins funds will help the Club leverage other funders to provide bridge funding for continued operations. Corporate funders like IU Health, Cook, and others want to see a collaboration of community support for the Club’s Community Emergency Relief programming and funding from Jack Hopkins would show that. Funding from Jack Hopkins would also show other funders like, United Way and the Community Foundation, that they are not sole funders to provide BGCB with the bridge funding needed to keep up emergency operations and work towards a path of re-opening for in-person programs when the time is right.

Boys & Girls Club of Bloomington

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Funding for continued operations of the Boys & Girls Clubs of Bloomington - including food/supply distribution to families and virtual programming	\$14,000
Priority #2	Staffing for the Community Emergency Relief Camps	\$10,000
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$24,000

Boys & Girls Club of Bloomington

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The **SCAN** (2012) explains that the economic and social challenges faced by many of Bloomington's youth limits their access to essential programs: "Access to appropriate health services and promoting healthy habits in youth and teens is critical to preventing chronic health conditions...almost half of children and teens age 6 to 17 are engaged in less than 5 days of vigorous activity in a week." BGCB addresses Strategy 4 and 5 of the **2015-19 Consolidated Plan** by being a community resource working to create a better quality of life for all citizens of Bloomington, especially during this crisis. According to the 2015-19 Consolidated Plan, BGCB is addressing all items of Strategy 5, as the Club serves low income individuals/families, provides a safety net for community members in need, and provides valuable services to improve quality of life. Club programs address "Anti-Poverty Strategy #4" (91.215j) through "goals/policies that aim to reduce the number of poverty level families by providing resource to overcome poverty and by meeting a priority non-housing community need through youth services". Furthermore, as listed in Strategy 4, BGCB will "continue to cooperate with other local funders on anti-poverty strategies, such as the United Way of Monroe County".

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

As this is acting as bridge funding to get the Boys & Girls Clubs of Bloomington through this unprecedented crisis, this is a one-time request. As operations resume, funding will return to its pre-Coronavirus levels and ongoing funding will come from usual operational sources to cover these expenses.

Boys & Girls Club of Bloomington

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

There are sweeping long-term benefits of the Club continuing to provide essential services to families and kids in need during this crisis, provide the Community Emergency Relief Camp, and maintain its professional staff.

Long-term benefits for the food/supply delivery program are that families do not go hungry or without essential items during this critical time. This will allow them to spend their limited resources on medications, rent, utilities, and other expenses.

Long-term benefits for virtual programming include support for parents, connection for youth with their Club friends and adult mentors, homework help, mental health support for youth, etc.

Long-term benefits of the Community Emergency Relief Camps are that essential workers can get back to work, which stimulates our local economy, which helps support local business and keeps people employed.

Long-term benefits of the Club continuing to operate and employ its full-time professional staff are that the Club will be positioned to re-open and provide services to everyone in need as this COVID-19 crisis begins to dissipate. The Club will be able to operate from a position of strength if it can retain its full-time staff and support those who will be in need in the wake of this crisis.

Boys & Girls Club of Bloomington

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

This bridge funding will allow the Club to maintain its level of current Community Emergency Relief operations by continuing to provide food/supplies to families in need, virtual programming, and the Community Emergency Relief Camp. Indicators will include people who have access to these emergency services who otherwise would not have.

Metrics the Club will track include:

- 1) the number of families/kids receiving essential food, supplies, and emergency financial assistance during this time;
- 2) the number of essential workers who can go back to work that otherwise could not have; and,
- 3) the number of Club staff who remain employed.

Boys & Girls Club of Bloomington

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

The Boys & Girls Club is meeting community members' basic needs that are not being met by anyone else in this time of crisis by providing essential supplies, food, and virtual educational programming to our Club families. These are critical operations and levels of service in this time of crisis. Food and critical supplies, such as diapers, first-aid supplies, etc. are being delivered to Club families weekly who cannot get out to get supplies due to illness or transportation issues, as well as, families who cannot afford to buy those items during this time. The Club is also providing utilities assistance and financial help to families in critical need at this time. More than 65% of Club families are single-parent homes and many are not able to work as they have to stay with their children at home. Club staff are in communication with all Club families, especially those in the Crestmont Community, on a weekly basis to update their needs lists. The Club then asks for those items to be donated in-kind by members of the community. Many donor are also giving financially for Club staff to purchase items for families in need. BGCB is working with the Food Train, the schools, BuffaLouie's, Kroger, Chick-fil-A, and so many others to make sure all children who need food are receiving it. This funding will increase the Club's capacity to provide local food security and meet anticipated basic needs of Club families. These needs increase the longer this crisis goes on.

Starting April 20th, limited in-person youth programming through the Community Emergency Relief Camp (CERC) will be operational (details mentioned above). This program would serve 8 youth (ages 6-12) with 2 staff in what is being called a youth pod. The Club has the physical capacity to serve 88 kids through 11 youth pods. The Club has the staffing capacity currently to serve 48 kids through 6 youth pods. It is projected that a youth pod will cost \$2,500 a week to operate. The Club is working through Without Jack Hopkins funding, and others like it, the Community Emergency Relief Camp will be much more limited in its scope and may take longer to get up and running.

Without bridge funds, like these from Jack Hopkins, BGCB will have to lay-off or furlough more full-time professional staff which will hinder the Club's ability to continue to operate current food/supply delivery programs, virtual programming, and the Community Emergency Relief Camp. This bridge funding is needed now, more than ever, to support the Boys & Girls Clubs of Bloomington to continue to operate during this crisis, as the mission says, "for those who need us most", and to be well situated for the future when regular operations can resume.

Boys & Girls Club of Bloomington

Boys & Girls Clubs of Bloomington	
Proposed budget	
Jack Hopkins Social Service Funding	
Item	Expense
CERC staffing	\$10,000.00
Continued operations of the Club	\$14,000.00
<i>Total request from JHSSG</i>	<i>\$24,000.00</i>
Additional projected expenses:	
CERC Staffing (11 pods, 15 weeks)	\$320,000.00
CERC supplies	\$20,000.00
Continued operations of the Club	\$28,500.00
Food (for families and for CERC)	\$20,000.00
<i>Estimated total cost at this time for entire project.</i>	<i>\$412,500.00</i>

Boys & Girls Club of Bloomington
Balance Sheet - Prev Year Comparison
As of December 31, 2019

	Dec 31, 19	Dec 31, 18	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
First Financial Bank - Raffle	5.00	13,978.62	-13,973.62	-99.96%
First Financial Reserve	256,202.88	125,965.91	130,236.97	103.39%
Fist Financial Restricted	8,352.64	18,267.60	-9,914.96	-54.28%
First Financial Capital Camp.	47,498.21	198,311.48	-150,813.27	-76.05%
First Fin Capital Camp. Equip	9,123.30	10,723.30	-1,600.00	-14.92%
First Fin Capital Improvements	10,000.00	0.00	10,000.00	100.0%
First Financial General Account	230,293.41	210,962.76	19,330.65	9.16%
Total Checking/Savings	561,475.44	578,209.67	-16,734.23	-2.89%
Other Current Assets				
Acct Receivable	0.00	59,869.00	-59,869.00	-100.0%
Interest in Endowment Fund	170,000.00	0.00	170,000.00	100.0%
Interest - Community Foundation	110,289.01	95,597.01	14,692.00	15.37%
Interest Boys & Girls Endow VG	270,772.48	86,922.48	183,850.00	211.51%
Total Other Current Assets	551,061.49	242,388.49	308,673.00	127.35%
Total Current Assets	1,112,536.93	820,598.16	291,938.77	35.58%
Fixed Assets				
Building Crestmont				
Crestmont CIP 2017	3,325,683.68	3,325,683.68	0.00	0.0%
Crestmont CIP 2016	297,932.49	297,932.49	0.00	0.0%
Crestmont Equipment & Furniture	181,703.75	86,680.75	95,023.00	109.62%
Building Crestmont - Other	48,042.26	0.00	48,042.26	100.0%
Total Building Crestmont	3,853,362.18	3,710,296.92	143,065.26	3.86%
Lincoln Remodeling				
Lincoln CIP 2017	2,350.00	2,350.00	0.00	0.0%
Lincoln CIP 2016	138,990.81	138,990.81	0.00	0.0%
Lincoln Remodeling - Other	4,725,391.41	4,723,691.41	1,700.00	0.04%
Total Lincoln Remodeling	4,866,732.22	4,865,032.22	1,700.00	0.04%
Building Kenworthy				
Kenworthy CIP Complete	292,126.01	292,126.01	0.00	0.0%
Building Kenworthy - Other	669,073.00	669,073.00	0.00	0.0%
Total Building Kenworthy	961,199.01	961,199.01	0.00	0.0%
Land 323 & 329 S. Lincoln St	40,638.25	40,638.25	0.00	0.0%
Vehicles	161,356.00	161,356.00	0.00	0.0%
Computers	15,799.00	15,799.00	0.00	0.0%
Equipment & Furniture	168,768.31	141,267.28	27,501.03	19.47%
Office Equipment	11,913.99	11,913.99	0.00	0.0%
Leasehold Improvement	377,366.79	377,366.79	0.00	0.0%
Software	5,200.00	5,200.00	0.00	0.0%
Accumulated Depreciation	-507,476.00	-507,476.00	0.00	0.0%
Total Fixed Assets	9,954,859.75	9,782,593.46	172,266.29	1.76%
TOTAL ASSETS	11,067,396.68	10,603,191.62	464,205.06	4.38%

Boys & Girls Club of Bloomington
~~Boys & Girls Club of Bloomington~~
Balance Sheet - Prev Year Comparison
 As of December 31, 2019

	Dec 31, 19	Dec 31, 18	\$ Change	% Change
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable	13,897.05	33,059.33	-19,162.28	-57.96%
Total Accounts Payable	13,897.05	33,059.33	-19,162.28	-57.96%
Other Current Liabilities				
Loan Jackson County Bank	21,863.57	29,932.21	-8,068.64	-26.96%
Indiana Counties Tax	50.00	0.00	50.00	100.0%
Payroll Deductions	883.02	1,495.91	-612.89	-40.97%
Payroll Liabilities				
Staff Payroll	0.00	27,729.75	-27,729.75	-100.0%
Payroll Taxes	0.00	9,540.10	-9,540.10	-100.0%
Total Payroll Liabilities	0.00	37,269.85	-37,269.85	-100.0%
Accrued Retirement	14,000.00	17,329.73	-3,329.73	-19.21%
Total Other Current Liabilities	36,796.59	86,027.70	-49,231.11	-57.23%
Total Current Liabilities	50,693.64	119,087.03	-68,393.39	-57.43%
Long Term Liabilities				
ONB Crestmont Loan	1,889,374.55	1,889,374.55	0.00	0.0%
Less Payment ONB Crestmont Loan	-1,788,374.55	-989,374.88	-798,999.67	-80.76%
Other Liabilities				
Capital Improvement Liability	10,000.00	0.00	10,000.00	100.0%
Total Other Liabilities	10,000.00	0.00	10,000.00	100.0%
Total Long Term Liabilities	111,000.00	899,999.67	-788,999.67	-87.67%
Total Liabilities	161,693.64	1,019,086.70	-857,393.06	-84.13%
Equity				
Unrestricted Net Assets	9,356,802.54	4,290,770.51	5,066,032.03	118.07%
Temporarily Restricted	227,302.38	227,302.38	0.00	0.0%
Net Income	1,321,598.12	5,066,032.03	-3,744,433.91	-73.91%
Total Equity	10,905,703.04	9,584,104.92	1,321,598.12	13.79%
TOTAL LIABILITIES & EQUITY	11,067,396.68	10,603,191.62	464,205.06	4.38%

Boys & Girls Club of Bloomington

	Dec 19	Budget	Jan - Dec 19	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
Auxiliary Funding	12,500.00	12,500.00	75,000.00	75,000.00	75,000.00
Special Events					
Boys to Men 2019	8,121.33		85,599.73		
ManUp to Make a Difference 2019	0.00	0.00	5,405.28	75,000.00	75,000.00
Smart Girl, Strong Women 2018	650.20		12,252.33		
Smart Girl, Strong Women 2019	6,852.77	0.00	75,058.43	65,000.00	65,000.00
ManUp to Make a Difference 2018	0.00	0.00	1,525.00	0.00	0.00
Lemonade Day	750.00	0.00	48,366.00	60,000.00	60,000.00
Father Daughter Dance	0.00	0.00	5,275.91	10,000.00	10,000.00
Club Heroes Golf Outing	600.00	0.00	27,174.12	30,000.00	30,000.00
Other Fundraising Events Income	5,000.00	4,166.67	51,014.94	50,000.00	50,000.00
Total Special Events	21,974.30	4,166.67	311,671.74	290,000.00	290,000.00
Contributions					
Alumni Club	1,385.74	900.00	6,491.71	10,000.00	10,000.00
Big Hearts 2019	2,677.91	5,417.00	68,575.18	65,000.00	65,000.00
Big Hearts 2018	0.00		1,623.00		
Our Kids 2020	3,412.70		10,342.70		
Our Kids 2019	33,979.13	18,750.00	208,096.16	225,000.00	225,000.00
Our Kids 2018	0.00		7,268.07		
Our Kids 2017	50.00		450.00		
Major Gift Initiative	0.00	12,500.00	141,664.25	150,000.00	150,000.00
Bequests/Memorials	13,592.60	417.00	458,930.10	5,000.00	5,000.00
Civic Groups	2,430.00	3,750.00	57,961.00	45,000.00	45,000.00
Individual Donations	76,437.56	16,667.00	274,232.47	200,000.00	200,000.00
Corporate Donations	116,553.50	18,750.00	285,489.51	225,000.00	225,000.00
Total Contributions	250,519.14	77,151.00	1,521,124.15	925,000.00	925,000.00
Fees					
Camp Rock Fees	0.00	0.00	129,102.00	136,000.00	136,000.00
Camps-Clubs	1,668.50	7,417.00	99,227.74	89,000.00	89,000.00
Facility Rental	5,640.00	6,083.00	71,820.00	73,000.00	73,000.00
Memberships	335.00	2,083.00	26,536.00	25,000.00	25,000.00
Total Fees	7,643.50	15,583.00	326,685.74	323,000.00	323,000.00
Grants					
State	93,651.33	28,750.00	374,502.17	345,000.00	345,000.00
Local - City/County	29,612.51	8,333.00	127,560.78	100,000.00	100,000.00
Federal/National	2,172.20	4,167.00	92,333.86	50,000.00	50,000.00
Total Grants	125,436.04	41,250.00	594,396.81	495,000.00	495,000.00
Other Income					
Income in Endowment Fund	500.00		500.00		
Income in Community Foundation	0.00		14,692.00		
Interest	69.19		402.99		
Reimbursements	0.00		1,073.43		

Boys & Girls Club of Bloomington

Total Other Income	569.19		16,668.42		
Total Income	418,642.17	150,650.67	2,845,546.86	2,108,000.00	2,108,000.00
Gross Profit	418,642.17	150,650.67	2,845,546.86	2,108,000.00	2,108,000.00
Expense					
Resource Development					
Fundraising Special Events					
Man Up to Make Difference	0.00	0.00	6,720.43	5,000.00	5,000.00
Smart Girls Strong Women	0.00	0.00	5,981.80	5,000.00	5,000.00
Lemonade Day	65.78	0.00	16,686.48	18,000.00	18,000.00
Father Daughter Dance	0.00	0.00	1,003.70	3,000.00	3,000.00
Club Heroes Golf Outing	0.00	0.00	6,153.84	5,000.00	5,000.00
Other Special Fundraise-Events	0.00	0.00	77,136.69	5,500.00	5,500.00
Total Fundraising Special Events	65.78	0.00	113,682.94	41,500.00	41,500.00
Supplies Copier Printing Mail					
Our Kids & Big Heart-Supplies	0.00	250.00	1,836.05	3,000.00	3,000.00
End of Year-Mailing & Supplies	2,965.58	2,625.00	2,965.58	4,000.00	4,000.00
Other Mailing, Postage, Supply	374.14	167.00	2,667.14	2,000.00	2,000.00
Supplies Copier Printing Mail - Other	0.00		520.46		
Total Supplies Copier Printing Mail	3,339.72	3,042.00	7,989.23	9,000.00	9,000.00
Cultivation/Stewardship					
Cultivation/Stewardship - Other	15.95	208.00	3,137.66	2,500.00	2,500.00
Eat, Thank, Love	1,016.46	542.00	4,549.60	6,500.00	6,500.00
Food, Travel, Mailing, Supplies	1,036.97	833.00	5,893.44	10,000.00	10,000.00
Cultivation/Stewardship - Other	0.00		0.00		
Total Cultivation/Stewardship	2,069.38	1,583.00	13,580.70	19,000.00	19,000.00
Marketing, Advertising & Dues	99.00	1,667.00	29,689.89	20,000.00	20,000.00
Software, Licenses & Fees (RD)	36.07	333.00	3,347.42	4,000.00	4,000.00
Total Resource Development	5,609.95	6,625.00	168,290.18	93,500.00	93,500.00
Club and Camp Expenses					
Camp Rock Expenses					
Program Fees-Camp Rock	0.00	983.00	9,226.06	11,800.00	11,800.00
Program Supplies-Camp Rock	0.00	62.50	193.72	750.00	750.00
Food-Camp Rock	0.00	37.50	623.23	450.00	450.00
Snacks-Camp Rock	0.00	0.00	0.00	0.00	0.00
Equipment & Repair-Camp Rock	0.00	25.00	798.97	300.00	300.00
Facility Maint.-Camp Rock	0.00	166.67	7,975.83	2,000.00	2,000.00
Vehicle Expense-Camp Rock	0.00	62.50	351.59	750.00	750.00
RBBCSC Trans.-Camp Rock	0.00	791.67	10,350.95	9,500.00	9,500.00
Staff Food & Training-Camp Rock	0.00	174.50	1,148.39	2,094.00	2,094.00
Club Gear-Camp Rock	0.00	16.67	0.00	200.00	200.00
Awards/Recognition-Camp Rock	0.00	19.58	147.93	235.00	235.00
Supplies Copier Printing Mail	0.00	70.83	731.41	850.00	850.00
Software, Licenses & Fees Cam R	2,220.00	0.00	5,530.00	3,300.00	3,300.00
Utilities-Camp Rock	300.83	325.00	3,270.04	3,900.00	3,900.00
Rent-Camp Rock	0.00	0.00	0.00	1.00	1.00
Total Camp Rock Expenses	2,520.83	2,735.42	40,348.12	36,130.00	36,130.00

Boys & Girls Club of Bloomington

Ellettsville Expenses

Professional Fees	1,312.50	1,312.50	19,458.31	15,750.00	15,750.00
Program Fees-Ellettsville	0.00	1,510.92	21,727.87	18,131.00	18,131.00
Program Supplies-Ellettsville	545.38	633.83	13,011.76	7,606.00	7,606.00
Food-Ellettsville	92.66	125.00	1,900.47	1,500.00	1,500.00
Equipment & Repair-Ellettsville	249.95	25.00	5,562.09	300.00	300.00
Facility Maint.-Ellettsville	176.37	25.00	839.31	300.00	300.00
Vehicle Expense-Ellettsville	204.86	840.00	5,184.88	10,080.00	10,080.00
RBBCSC Trans.-Ellettsville	77.64		77.64		
Staff Food & Training-Elletts	679.98	528.67	11,246.45	6,344.00	6,344.00
Club Gear-Ellettsville	0.00	76.67	906.61	920.00	920.00
Awards/Recognition-Ellettsville	183.47	25.00	183.47	300.00	300.00
Supplies Copier Printing Mail	15.51	50.00	951.54	600.00	600.00
Office Equipment & Hardware-EV	0.00		98.03		
Software, Licenses & Fees EV	12,980.00	1,604.08	13,636.96	19,249.00	19,249.00
Utilities-Ellettsville	184.26	155.00	2,301.00	1,860.00	1,860.00
Rent-Ellettsville	0.00	0.00	0.00	1.00	1.00
Total Ellettsville Expenses	16,702.58	6,911.67	97,086.39	82,941.00	82,941.00

Crestmont Expenses

Program Fees-Crestmont	5,107.99	541.67	12,728.59	6,500.00	6,500.00
Programs Supplies-Crestmont	452.76	429.17	6,487.57	5,150.00	5,150.00
Food-Crestmont	19.64	166.67	8,634.17	2,000.00	2,000.00
Equipment & Repair-Crestmont	0.00	29.17	1,705.15	350.00	350.00
Facility Maint.-Crestmont	2,340.02	1,266.67	36,794.88	15,200.00	15,200.00
Vehicle Expense-Crestmont	63.45	333.33	2,696.81	4,000.00	4,000.00
Staff Food & Training-Crestmont	0.00	122.08	523.62	1,465.00	1,465.00
Club Gear-Crestmont	0.00	75.00	464.45	900.00	900.00
Awards/Recognition-Crestmont	0.00	25.00	0.00	300.00	300.00
Supplies Copier Printing Mail	97.77	138.67	1,837.18	1,664.00	1,664.00
Office Equipment & Hardware-CMT	0.00	33.33	281.75	400.00	400.00
Software, Licenses & Fees CRM	0.00	108.33	1,297.00	1,300.00	1,300.00
Utilities-Crestmont	2,550.58	1,983.33	28,255.13	23,800.00	23,800.00
Total Crestmont Expenses	10,632.21	5,252.42	101,706.30	63,029.00	63,029.00

Lincoln Expenses

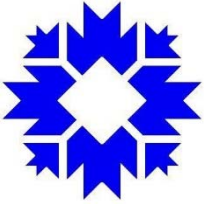
Programs Fees-Lincoln	270.00	791.67	14,538.22	9,500.00	9,500.00
Programs Supplies-Lincoln	146.33	375.00	4,656.75	4,500.00	4,500.00
Food-Lincoln	134.28	33.33	1,331.84	400.00	400.00
Equipment & Repair-Lincoln	0.00	41.67	3,521.02	500.00	500.00
Facility Maint.-Lincoln	1,227.10	525.00	11,899.71	6,300.00	6,300.00
Vehicle Expense-Lincoln	354.63	1,180.83	14,243.53	14,170.00	14,170.00
RBBCSC Trans.-Lincoln	26.11		26.11		
Staff Food & Training-Lincoln	-91.01	37.50	1,665.59	450.00	450.00
Club Gear-Lincoln	0.00	41.67	164.79	500.00	500.00
Awards/Recognition-Lincoln	0.00	41.67	10.00	500.00	500.00
Supplies Copier Printing Mail	241.19	197.50	3,613.44	2,370.00	2,370.00
Office Equipment & Hardware-Lin	0.00	108.33	377.60	1,300.00	1,300.00

Boys & Girls Club of Bloomington

Software, Licenses & Fees-Linco	0.00		1,297.00		
Utilities-Lincoln	4,505.74	2,899.92	38,974.35	34,799.00	34,799.00
Total Lincoln Expenses	6,814.37	6,274.09	96,319.95	75,289.00	75,289.00
Total Club and Camp Expenses	36,669.99	21,173.60	335,460.76	257,389.00	257,389.00
Kenworthy Admin Center					
Capital Improvements	833.35	833.33	10,000.00	10,000.00	10,000.00
Audit and Tax Return	0.00	750.00	10,150.00	9,000.00	9,000.00
Professional & Legal	0.00		5,040.00		
Property Taxes	0.00	0.00	7,834.76	3,000.00	3,000.00
Youth of the Year	5,000.00	0.00	9,283.49	300.00	300.00
Facility Maint., Admin	309.94	133.33	2,509.52	1,600.00	1,600.00
Vehicle Expense	30,427.32	41.67	30,564.50	500.00	500.00
Staff Food & Training-Admin	2,166.25	333.33	8,986.96	4,000.00	4,000.00
Supplies Copier Printing, Mail	511.48	827.92	7,766.35	9,935.00	9,935.00
Office Equipment & Hardware-Adm	0.00	41.67	203.49	500.00	500.00
Software, License, Fees-Admin	265.18	183.33	3,914.42	2,200.00	2,200.00
Advertising-Admin	0.00	0.00	0.00	0.00	0.00
Computer, Other Consulting Fees	0.00	0.00	79.99	0.00	0.00
Board of Directors Expense	77.77	964.08	11,355.63	11,569.00	11,569.00
Payment Processing Fees	772.06	1,333.33	19,630.58	16,000.00	16,000.00
Background Checks	187.93	333.33	6,646.53	4,000.00	4,000.00
Utilities-Admin	1,681.86	1,625.00	14,907.24	19,500.00	19,500.00
Insurance					
Director + Officers	0.00	146.42	1,757.00	1,757.00	1,757.00
Business Auto	0.00		0.00		
Commercial Umbrella	0.00		0.00		
Workers' Comp	2,263.00	770.83	9,903.00	9,250.00	9,250.00
Commercial Package	0.00	3,043.25	35,604.00	36,519.00	36,519.00
Total Insurance	2,263.00	3,960.50	47,264.00	47,526.00	47,526.00
Dues					
State	0.00	0.00	3,700.00	3,400.00	3,400.00
Local	50.00	112.50	1,373.00	1,350.00	1,350.00
National	0.00	675.00	8,060.00	8,100.00	8,100.00
Total Dues	50.00	787.50	13,133.00	12,850.00	12,850.00
Total Kenworthy Admin Center	44,546.14	12,148.32	209,270.46	152,480.00	152,480.00
Professional Fees	150.00		198.00		
Payroll Taxes					
Social Security	7,219.52	6,933.67	78,614.13	83,204.00	83,204.00
Medicare	1,688.37	1,621.50	18,587.99	19,458.00	19,458.00
Total Payroll Taxes	8,907.89	8,555.17	97,202.12	102,662.00	102,662.00
Staffing Expenses					
401K Admin Expenses	0.00	0.00	4,146.32	3,800.00	3,800.00
ADP Payroll Fees	606.24	808.33	10,931.34	9,700.00	9,700.00
Staffing IU Work Study	7,113.61	418.08	7,113.61	5,017.00	5,017.00
Staffing AmeriCorps & VISTA	0.00	3,063.33	36,359.37	36,760.00	36,760.00
Payroll					

Boys & Girls Club of Bloomington

Camp Rock	0.00	7,290.25	49,840.58	87,483.00	87,483.00
Administrative Staff	29,353.44	30,399.67	359,956.85	364,796.00	364,796.00
Lincoln Street Unit	30,345.38	23,362.92	326,383.01	280,355.00	280,355.00
Ellettsville Unit	27,672.61	27,490.00	331,116.84	329,880.00	329,880.00
Crestmont Unit	24,252.73	24,707.50	229,858.08	296,490.00	296,490.00
Payroll - Other	7,625.00		9,750.00		
Total Payroll	119,249.16	113,250.34	1,306,905.36	1,359,004.00	1,359,004.00
Benefits					
Healthy Lifestyle Reimbursement	149.00	300.00	1,765.00	3,600.00	3,600.00
Health & Life Insurance	4,165.29	4,635.42	61,729.72	55,625.00	55,625.00
Retirement	1,166.67	1,167.00	14,000.00	14,000.00	14,000.00
Total Benefits	5,480.96	6,102.42	77,494.72	73,225.00	73,225.00
Total Staffing Expenses	132,449.97	123,642.50	1,442,950.72	1,487,506.00	1,487,506.00
Total Expense	228,333.94	172,144.59	2,253,372.24	2,093,537.00	2,093,537.00
Net Ordinary Income	190,308.23	-21,493.92	592,174.62	14,463.00	14,463.00
Other Income/Expense					
Other Income					
Capital Campaign					
Big Futures	214,756.96		780,622.00		
Total Capital Campaign	214,756.96		780,622.00		
Temporarily Restricted Income					
Crestmont Fund St. John	73.00		73.00		
Scholarships Camp Rock	0.00		2,500.00		
Total Temporarily Restricted Income	73.00		2,573.00		
Total Other Income	214,829.96		783,195.00		
Other Expense					
Capital Campaign Expenses					
CC Campaign Expenses Fundraisin	0.00		5,817.93		
CC Miscellaneous Expense	0.00		1,749.06		
Interest ONB Loan	428.56		27,812.68		
Capital Campaign Expenses - Other	0.00		-2,376.00		
Total Capital Campaign Expenses	428.56		33,003.67		
Temporarily Restricted Expenses					
Scholarships Camp Rock	0.00		4,160.00		
Crestmont Fund St John	0.00		16,607.83		
Total Temporarily Restricted Expenses	0.00		20,767.83		
Total Other Expense	428.56		53,771.50		
Net Other Income	214,401.40		729,423.50		
	404,709.63	-21,493.92	1,321,598.12	14,463.00	14,463.00



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

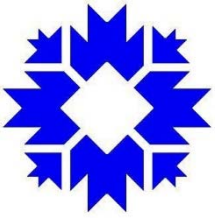
All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.
send to: council@bloomington.in.gov
with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Catholic Charities Bloomington (CCB)

Address: 803 N. Monroe St., Bloomington, IN 47403

Phone: 812.332.1262

E-Mail: occase@ccbin.org

Website: <https://www.archindy.org/cc/bloomington/>

President of Board of Directors: Robin Roy Gress

Name of Executive Director: David Bethuram

Phone: 317.236.1530

E-Mail: DBethuram@archindy.org

Name and Title of Person to Present Proposal to the Committee: O'Connell Case

Phone: 812.332.1262

E-Mail: occase@ccbin.org

Name of Grant Writer: O'Connell Case

Phone: 804. 695.4577 (cell)

E-Mail: occase@ccbin.org

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [x] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
10	1	13

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Trauma Expansion Grant

Catholic Charities Bloomington (CCB) seeks to expand our capacity to serve the current increased demand in mental health services and the anticipated increase in demand for services for those indirectly and directly affected by the coronavirus. The effects of the pandemic on economics, family structure and life, existing mental health issues, and systemic issues such as poverty, unemployment, and child welfare will continue into the foreseeable future.

1. Increase the capacity of CCB to provide mental health services by 100 individuals and families and 1000 sessions.
2. Increase the capacity to treat trauma in our community and to collaborate with other nonprofit agencies by providing services on site.
3. Increase access to services and support by offering different types and levels of care.

PROJECT INFORMATION

Project Name: Trauma Expansion Grant

Total cost of project: \$24,166

Requested amount of JHSSF funding: \$22,666

Total number of City residents anticipated to be served by this project in 2020: 275

Total number of clients anticipated to be served by this project in 2020: 300 adults and children

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

Catholic Charities Bloomington

In order to address the growing need for access to mental health care and in response to the coronavirus and the drastic changes that have disrupted many lives, CCB is requesting a one-time investment of \$22,666 in bridge funding to hire an additional therapist, and also provide EMDR training. Many people are experiencing grief, fear, anxiety, and loneliness at unprecedented levels, and we are experiencing increased requests for services. Even before the COVID-19 pandemic, CCB was already maxed out in our capacity to accommodate more individual and family therapy sessions. Now more than ever, CCB needs the addition of another therapist who works with both adults and children in order to accommodate the increased need for therapy sessions in our community. In 2019, 65% of our clients had Medicaid insurance or are on a sliding fee payment plan. Of the 220 Medicaid and self-pay clients, 176 clients are children. Our clients do not qualify as having severe mental health issues or active substance use disorders, so therefore they are not appropriate fits for Centerstone. Therefore, CCB is the main provider in the area treating this gap population. The new therapist funded through this grant will help us treat more individuals in this demographic and will provide Telehealth services to clients for the remainder of the stay at home orders and beyond.

Address where project will be housed:

803 N. Monroe St. Bloomington, IN 47404

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

Catholic Charities Bloomington

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

We are not seeking capital improvements.

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

N/A

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

Program fees and donations will fund the remainder of the expenses on the sixth month for the remainder of the year.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We would like to submit our claims on the Third Thursday of each month for five months;

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Our agency is a training site for graduate students in the mental health field, and we have had a very strong group of interns this past year. In response to the pandemic, we are applying for a FEMA grant to run a COVID-19 mental health support line managed by our current interns. We will be able to pay them for their time working those warm line shifts. The Trauma Expansion Grant project would allow us to hire one of our student interns in May to work full-time to help us expand services for clients affected by COVID. Between hiring one of our students full time and running a separate warm line, we ideally will be expanded our service capacity to our community.

Catholic Charities Bloomington

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Five months of therapist salary and benefits @ \$4,333 (\$3,467/month salary, \$867/month salary, both amounts across 5 months)	\$21,666
Priority #2	EMDR training	\$1,000
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$22,666

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The Community Survey in Bloomington's Housing and Neighborhood Development's 2015-2019 Consolidation Plan (p.54) ranked mental health and related services as the most critical need for our community. According to SCAN 2012 a significant number of households, particularly with lower incomes, report that stress, anxiety and depression negatively impact their lives (p.105) Additionally, the Client Challenges Survey in this report showed that a significant number of households cannot pay for counseling.

The national Substance Abuse and Mental Health Services Administration (SAMHSA) Disaster Distress help line saw a 338 percent increase in calls in March of 2020 compared to February 2020. Additionally, the Kaiser Family Foundation reports that of the Americans polled, 1 in 5 people stated that the coronavirus pandemic has had a "major impact" on their mental health. Those numbers were the same across gender and ethnicity lines, and that survey was done in early March, before many Americans were even ordered to shelter in place. Those in the field are beginning to prepare for what will likely be an increase in mental illness and risk of suicidality for teens and adults directly correlated to isolation, as noted in The Chicago Tribune. Nationally and locally, the prolonged quarantines, isolation from loved ones, deaths of family members, loss of social outlets and absence of recovery meetings will spell a greater demand for counseling services, as we are already beginning to see.

"Commentary: Chicago Forward-For teens, isolation during the pandemic can trigger mental health issues", Joel L. Rubin.

<https://www.chicagotribune.com/opinion/chicago-forward/ct-edit-chicago-forward-coronavirus-youth-vulnerable-mental-health-20200410-x5zrkbyudza23bmt3ifti2hz6m-story.html>

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Catholic Charities Bloomington

The proposed project meets the bridge funding requirement, making it a one-time investment. For all of our therapists, there is a length of time while they are being trained and on-boarded where they have not yet met their productivity levels. This of course is due to the limited number of clients that a starting therapist will see as they learn the ropes of a new agency. However, once we hire a therapist with this funding, they will begin working to develop a caseload of clients and to become paneled with the many kinds of insurance companies we are able to bill. Once the therapist begins to carry a consistently full caseload, at around 5 months, there will not be a need for this bridge funding. This is due to the number of clients seen and the reimbursement we receive from insurance companies. These reimbursements will “pay for” the individual therapist’s salary.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

While we are of course focused on the immediate crisis of COVID-19, our country was facing a growing mental health crisis and demand long before the pandemic. In particular, our client base, or those who fall in the gap area for both insurance and treatment need, have been alarmingly disrupted by the pandemic and the economic fallout. Not only have some of our clients lost their jobs, but many are at home in less than nurturing home environments, many are elderly who are panicked about contracting the virus while also dealing with chronic loneliness, and still more are forced to go into an “essential” business in order to ensure they receive a paycheck. The entire structure of our world has flipped on its head overnight, exposing existing challenges with depression, anxiety, OCD, addiction and recovery, child abuse and neglect, domestic violence; the list goes on. The heightened collective anxiety and desperation to meet basic needs has exacerbated existing mental health challenges, provoking some individuals to reach out to our office for mental health care.

Due to the demand increase, we need a new full time therapist in the short term to immediately beginning serving clients. One therapist can see between 25 and 30 clients in a week time frame. Long term, we know that the effects of the pandemic will linger as the economy rebuilds and people begin to return to work and children begin to return to school. At times of great transition, children and adults alike display shifts in their behaviors, some of which are problematic and decrease quality of life. Having another therapist on staff will help us keep up with the demand for therapy which will continue late into next year.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to

Catholic Charities Bloomington

the improved service or facility.

- I. Catholic Charities Bloomington will expand our trauma informed services to an additional 25 sessions per week
 - a. Along with the additional sessions at the CCB office, an additional therapist will allow us to partner with other nonprofits to provide therapy sessions for their staff and clients. Such partners will be Boys and Girls Club, New Hope for Families, Fairview School, Monroe County United Ministry.
 - b. An additional therapist will be trained in EMDR therapy, a modality that can be used for both children and adults. Thus, the new therapist will be a versatile addition to our staff.
- II. We will measure the improvements in mental health and behaviors of both adults and children on a monthly basis.
 - a. Parents and caregivers will report they feel more capable of parenting.
 - b. Families will report fewer emotional and behavioral problems at home and school.
 - c. Individuals who have lost their jobs due to the pandemic will be given tools to cope with their grief, and encouragement and support to look towards their future.
 - d. Adults who are working from home or who are unemployed will report that they have made the transition back to on-site work or new employment.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Catholic Charities Bloomington

Additional Statements:

- CCB continues to serve the community, even if clients do not have the ability to pay right now with the belief that the community will support our services.
- Jack Hopkins Grant has funded bridge loans in the past to expand our capacity and train staff. This has worked well for us as we have retained those positions and specialties and continue to grow. Last year, with the addition of the child trauma therapist bridge loan, we were able to provide 1000 more sessions than the year before. We would not have been able to do this without the Jack Hopkins Grant funding.

Catholic Charities Bloomington

**Jack Hopkins Social Services Funding Application 2020
Catholic Charities Bloomington-**

Trauma Expansion Grant

I. Full Time Therapist

Projected Salary	\$21,666
(\$3467 per month x 5 months)	
(Benefits of \$867 per month x 5 months)	
	Subtotal: \$21,666

II. Additional Costs

EMDR Training	\$1,000
Laptop	\$900
Telehealth Fee (\$50 per month)	\$600
	Subtotal: \$2,500

III. Leveraged Funds:

Laptop from Archdioceses	\$900
Telehealth Fee (\$50 per month)	\$600
	Subtotal: \$1,500

Total Project:	\$24,166
TOTAL REQUEST	\$22,666

Catholic Charities Bloomington

Catholic Charities Bloomington, Inc. Budget Detail Report As of June 30, 2020

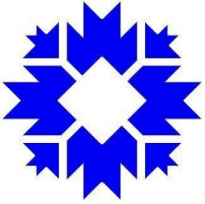
As of Date: 06/30/2020
 Program: Counseling - CCB
 Location: Catholic Charities Bloomington, Inc.

	Year Ending 06/30/2020
	Annual Budget
Change in Net Assets	
Revenue	
42000 - Contribution Revenue	20,000
42001 - Contribution Revenue - Appeals	4,500
42004 - Contribution Revenue - NAP Credit	10,000
42005 - Contribution Revenue - Foundations	1,300
42100 - Archdiocesan Subsidy	65,099
42101 - Accounting Subsidy	17,022
45000 - Program Fees	442,000
45001 - Program Fee Adjustments	(384,000)
45006 - Program Fees - Third Party Payments	77,000
45007 - Program Fees - Medicare / Medicaid	250,000
46000 - United Way (Not Donor Options)	29,722
46001 - United Way Donor Options	400
46102 - Gov't Grants - Local	15,000
46103 - Grants from Non-gov't Entities	114,247
47000 - Fundraising Events Revenue - Contributions	3,000
Total Revenue	665,290
Expenses	
50000 - Wages - Lay	397,270
50101 - FICA Expense	30,391
50102 - Workers Comp - Paid to Arch	1,112
50104 - Health Insurance	81,240
50110 - Lay Retirement	13,918
51000 - Professional Fees	13,900
51003 - Professional Fees - Accounting / Audit / Tax	1,170
51004 - Professional Fees - Background Checks	245
51006 - Professional Services - Security	336
51008 - Donated Acctg Services	17,022
51009 - Software as a Service (Saas)	32,000
53000 - Office Equipment Rental Expense	3,700
53200 - Office Supplies	2,500
53201 - Postage & Shipping	1,000
53202 - Printing	2,000
53203 - Publicity & Advertising	3,000
53204 - Minor Capital Purchases (Under \$5K)	500
53300 - Program Expense - Food	600
53301 - Program Expense - Materials and Supplies	1,500
53302 - Program Expense - Admissions & Field Trips	100
55100 - Maintenance and Cleaning Supplies (R&M)	1,700
55400 - Repairs and Maintenance - Equipment	500
57002 - Utilities - Electricity	2,580
57003 - Utilities - Gas	756
57004 - Utilities - Water	720
57007 - Internet and Cable	2,200

Catholic Charities Bloomington

57008 - Building Rental	36,000
57011 - Trash	240
90002 - Registration Fees for Conferences / Meetings / Events	1,000
90003 - Bank Charges & Fees	4,000
90007 - Volunteer Recognition	100
90900 - Allocation - Administration	10,540
91000 - Travel - Hotel / Lodging	150
91001 - Meals - Business	500
91002 - Travel - Mileage	300
92001 - Hosting Conferences & Meetings - Food and Beverage	500
Total Expenses	<u>665,290</u>
Change in Net Assets	<u><u>0</u></u>

Created on:



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

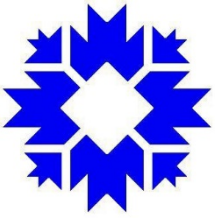
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Centerstone of Indiana, Inc.

Address: 645 South Rogers Street, Bloomington, IN 47403

Phone: 812-355-6310

E-Mail: Rene.Llewellyn@centerstone.org

Website: <https://www.centerstone.org/>

President of Board of Directors: Terrye Davidson, Chair

Name of Executive Director: Suzanne Koesel

Phone: 812-337-2350

E-Mail: Suzanne.Koesel@centerstone.org

Name and Title of Person to Present Proposal to the Committee:

James Fries, Assistant Director, Supportive Housing Services

Stephanie LaFontaine, Housing Initiatives Strategist

Phone: 812-337-2267 (James Fries); 812-360-2260 (Stephanie LaFontaine)

E-Mail: James.Fries@centerstone.org; Stephanie.LaFontaine@centerstone.org

Name of Grant Writer: Rene Llewellyn, Grant Coordinator, Supportive Housing Services

Phone: 812-337-2361

E-Mail: Rene.Llewellyn@centerstone.org

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [X] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
984	201	150

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Centerstone’s Mission and Noble Purpose is delivering care that changes people’s lives. Centerstone is the community mental health provider in South Central Indiana that offers a full array of behavioral health services that include 24-hour Emergency Services; Adult, Child & Family Outpatient Services; Residential Housing; Medical/Psychiatric Services; Employment Services; Community Support Services, and SUD Recovery Services. For more than 50 years, Centerstone has been the core provider of behavioral health and addiction services available to all citizens of all ages, levels of need and walks of life in Monroe County and the surrounding communities. We provide the opportunity for recovery and health through research-based mental health and addiction therapy, treatment, technology, research, outreach and education to enable an individual’s recovery and strengthen their resilience. Each year in Indiana, 30,000 adults, seniors, adolescents, children and their families receive treatment for behavioral health and substance use disorders through Centerstone programs. In 2019, Centerstone served over 4,900 Monroe County residents.

PROJECT INFORMATION

Project Name: Kinser Flats Permanent Supportive Housing – Security Communication System

Total cost of project: \$44,750

Requested amount of JHSSF funding: \$44,750

Total number of City residents anticipated to be served by this project in 2020: 80+

Total number of clients anticipated to be served by this project in 2020: 80+

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

Centerstone is requesting \$44,750 to support the purchase and installation of a comprehensive security camera and communications system in our new Kinser Flats residential location. Kinser Flats is a 50-unit Permanent Supportive Housing project in Bloomington, consisting of 12 two-bedroom family units and 38 one-bedroom units for persons experiencing homelessness with substance use disorders or substance use disorders with co-occurring mental illness. By targeting this population we address a major barrier of accessibility to permanent supportive housing (PSH) for HUD-defined homeless persons with opiate and other substance use disorders (SUD). This SUD-PSH project will utilize the Housing First model to include harm reduction and eviction prevention practices.

For many, the feeling of safety is a precursor to sustained recovery. Residents who feel safe are more able to support others, be supported, and fully participate in the community. Architectural design and technology must provide clear and constant oversight of the premises. A visual security system is vital to maintaining a recovery-conducive social environment in which any issues identified by residents or staff are monitored and addressed immediately.

Address where project will be housed: 1610 North Kinser Pike, Bloomington IN, 47404

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

Centerstone

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

Centerstone is not seeking funds for capital improvements.

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

All permits, variances, and other forms of approval have been obtained.

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

The Security Communication System installation project does not involve other agencies. However, many state and local organizations are collaborating on the overall Kinser Flats Permanent Supportive Housing program. See **Kinser Flats Collaboration** in Other Comments.

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

See Kinser Flats Collaboration in Other Comments.

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

Centerstone intends to pursue funding opportunities provided by state and local government agencies, philanthropic foundations, and private corporations as needed to complete this project.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Equipment will be purchased and installed by our target opening date of October 31, 2020. A single claim for reimbursement will be submitted before December 31, 2020.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

Funds to construct Kinser Flats have been secured. Centerstone will apply to other funding sources to complete the Security Communication System installation if necessary.

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Centerstone

Centerstone leveraged \$10,805,478 for the development, land, and construction of the 50-unit Kinser Flats apartments through City, state, and federal sources, matched with private financing, including the first investment facilitated through the City of Bloomington's new CDFI-Friendly Bloomington (CFB) initiative, connecting local investment opportunities with community development finance institutions (CDFIs).

Old National Bank provided the construction loan and sponsored a \$500,000 Affordable Housing Program award from Federal Home Loan Bank-Indianapolis; Indiana Housing & Community Development Authority awarded a \$500,000 Development Fund loan and \$1,100,786 in Low Income Housing Tax Credits (LIHTC); and City of Bloomington HAND awarded \$175,000 in HOME funds.

Centerstone

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**
[X] Yes [] No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Provision, installation, and configuration of CCTV Security Camera System, including Cat5 Data Circuits and Cameras (Tauren Communication Services quote)	\$44,750.00
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$44,750.00

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Monroe County is identified as a top priority in the state due to substance abuse, based on consumption and consequence data for substances including alcohol, marijuana, cocaine and heroin, methamphetamine, and prescription drugs. In addition, Monroe County specifically is a priority area for the need to address prescription drug abuse and heroin abuse. Monroe County (22.1%) exhibits a higher percentage of heroin use at treatment admission compared to the state (18.6%). The 2017 Region 10 Point-In-Time Homeless Count documented 333 homeless individuals in Monroe County with 42 persons identified as adults with a substance abuse disorder and 56 adults identified as having a serious mental illness; currently our region has 0 units of Permanent Supportive Housing targeting homeless persons with SUD. The Executive Summary of the City of Bloomington 2015-2019 Consolidated Plan Amended lists three community goals with the first being development of “Decent housing includes helping homeless persons to obtain appropriate housing... and increasing the availability of housing that is affordable... Decent housing also includes increasing the supply of supportive housing for persons with special needs...” (p.1).

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc.), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Equipment and labor funded by the Jack Hopkins SSF is a one-time, initial investment that will be utilized to establish the Kinser Flats Security Communications System. Once installed, this equipment will continue to provide safety benefits to Kinser Flats residents, staff, and guests for many years. Installation plans provide resources to accommodate up to 45 camera placements should additions be required in the future.

Centerstone

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Each participant served will either maintain safe, affordable, permanent housing in the program indefinitely or move on to another permanent housing situation. Each participant will obtain, maintain, or increase income while in the project. Each participant will apply for health insurance and other mainstream benefits they might qualify for. Each participant experiencing substance abuse disorders or substance use with co-occurring mental illness will be provided with the option to voluntarily participate in substance use disorder and community mental health services. Each participant's use of emergency services will decrease. Emergency services includes: Emergency Shelter Services, Hospital Emergency Services, Mental Health Inpatient Services, Police Contact, and Township Trustee Services. Our goal is to improve access to permanent affordable housing for persons with SUD, reduce the number of homeless persons with SUD in emergency shelter and the county jail in Monroe County by providing safe housing first, while forging trust, building relationships, and offering each participant a robust and dynamic supportive service plan that will allow them to increase housing and income stability within the community.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Centerstone

Kinser Flats is scheduled to open October 31, 2020. We will be working with the Region 10 Coordinated Entry Continuum of Care Committee to identify individuals and families experiencing chronic homelessness and substance use disorders in our community, providing leases, moving tenants into their apartments, and establishing care plans. Our short-terms goals for the funding period are:

- Kinser Flats will be at a minimum of 70% occupancy by December 31, 2020
- 100% of Kinser Flats households will receive case management services
- 75% of our residents will be engaged in on-site, recovery-oriented services for substance use disorders including recovery coaching and intensive outpatient SUD treatment.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Centerstone

Kinser Flats Collaboration: Centerstone is working collaboratively with the Bloomington Housing Authority and Indiana Housing & Community Development Authority so that all Kinser Flats residents will receive rental assistance through project-based vouchers. The Bloomington Housing Authority has agreed to provide 10 vouchers. Indiana Housing & Community Development Authority has agreed to provide 40 vouchers. We are collaborating with Genoa Pharmacy to assist residents in management and delivery of medications if they choose to use its services. Genoa is a pharmacy co-located in Centerstone's outpatient clinic that provides low-cost prescription and coordinates care with Centerstone's medical services prescribers as well as other providers in the community. As persons with addictions have a higher incidence of being HIV+ due to increased likelihood of engaging in high risk social behaviors and IV drug use, Centerstone has an agreement with IU Bloomington Hospital's Positive Link program to provide on-site HIV counseling.

Organizational Experience: Centerstone has developed and managed supportive housing for 40 years with experience utilizing many different funding streams (HUD CoC, HUD 811, HUD 202, Section 8, HOME, CDBG, USDA, LIHTC, and FHLBI). Currently, we house over 500 residents in 35 facilities we own and/or manage, including group living, semi-independent and independent apartments, and two sub-acute stabilization facilities. We operate three CoC-funded Permanent Supportive Housing (PSH) projects in Bloomington (Limestone), Martinsville (Plaza Apartments), and Columbus (Caldwell House), and are sub-recipients for two other CoC-funded projects in Bloomington (SCCMHC Shelter + Care) and Richmond (Dunn Supportive Housing). We manage the sole remaining Section 8 Moderate Rehab SRO program in the state, in partnership with the Bloomington Housing Authority (Grant Street House). In 2009 we developed Redwood Terrace Apartments in Richmond, a site with 60 one-bedroom apartments that combines Project-Based Section 8 vouchers, LIHTC, and CDBG funds. We also have a 17-unit HUD CoC-funded scattered site PSH project in Richmond (Dunn Supportive Housing).

Centerstone is a core and founding member of the South Central Housing Network (SCHN) which is Region 10's Continuum of Care Planning Council. We have assisted the City of Bloomington in gathering information and sponsored focus groups for their Consolidation Plan and staff have also provided input to Indiana Housing and Community Development Authority on the State Consolidated Plan. Centerstone has a strong relationship with Judge MaryEllen Diekhoff from the Monroe County Drug Treatment Court and with the City of Bloomington Housing & Neighborhood Development Department (HAND).

Challenges: The primary challenges we have experienced within our Permanent Supportive Housing programs include helping participants to set boundaries with other homeless individuals and prevention of participant exploitation or endangerment of housing stability. It is often not the participant that causes on-site issues, but guests. Security technology supported by Jack Hopkins funding is crucial to helping Centerstone staff protect our residents and will permit us to maintain a safe, secure environment for their recovery. An integrated security camera and communication system will empower staff and residents to proactively address on-site issues, within the facility and on the surrounding property, and allow Centerstone to establish Kinser Flats' reputation as an exemplary permanent supportive housing site in Bloomington.

**Kinser Flats Permanent Supportive Housing – Security
Communication System**

Expenses	
Cat5 Data Circuits (provision & installation)	\$9,250
CCTV Exterior camera upgrade	\$3,000
CCTV System (provision & installation)	\$32,500
TOTAL (JHSSF Request for Funding)	\$44,750

Centerstone

From: [Rene Llewellyn](#)
To: [Rene Llewellyn](#)
Subject: FW: Taurin Quote: Centerstone - Kinser Flatts - Project Proposal 03252001
Date: Friday, April 10, 2020 7:20:59 AM
Importance: High

From: Stephanie LaFontaine <Stephanie.LaFontaine@centerstone.org>
Sent: Thursday, March 26, 2020 9:28 AM
To: Rene Llewellyn <Rene.Llewellyn@centerstone.org>; Dan McNeely <Dan.McNeely@centerstone.org>
Subject: Taurin Quote: Centerstone - Kinser Flatts - Project Proposal 03252001
Importance: High

From: Rafael A. Diaz <Rafael.Diaz@centerstone.org>
Sent: Thursday, March 26, 2020 1:33 AM
To: Stephanie LaFontaine <Stephanie.LaFontaine@centerstone.org>; Dan McNeely <Dan.McNeely@centerstone.org>
Cc: Melissa Brown (IN - Facilities Manager) <Melissa.Brown@centerstone.org>; Tom Gilliam <Tom.Gilliam@centerstone.org>
Subject: Fwd: Centerstone - Kinser Flatts - Project Proposal 03252001

Rafael Diaz

Begin forwarded message:

From: Jerry Gatlin <taurencs@gmail.com>
Date: March 25, 2020 at 6:13:09 PM EDT
To: "Rafael A. Diaz" <Rafael.Diaz@centerstone.org>
Subject: Centerstone - Kinser Flatts - Project Proposal 03252001

[External Email - Please check the email address before clicking on any links in the email.]

Rafael,

We are pleased to offer the included preliminary proposal for the project as described within. This proposal is in response to a request for proposal from Centerstone representatives for data cable installation services at the Centerstone Kinser Flatts facility located at 1610 North Kinser Pike, Bloomington, IN 47404. As noted this is a preliminary proposal and subject to modification to better detail the cost and technical requirements of the projects. This proposal provides for the following:

Centerstone – Kinser Flatts Bloomington IN – Cat5 Data Circuits

- Provision and installation of:
 - 34 each Cat5E circuits for stations and WAP's
 - 3' & 7' patch cables provided
- Provision and installation of:
 - 1 Each 7' Two Post, 45U Telco Relay Rack

Centerstone

- 1 Each 48 Port Cat5E 350 Patch Panel for data circuits
- 2 Each Horizontal Cable Manager
- 2 Each Vertical Cable Manager
- 1 Each 10 Outlet Basic Horizontal/Rack Mount PDU w/Surge & Switch
- All circuits terminated, tested and labeled
- Telco rack grounded to provided earth ground
- Quote does not include any additional drilling through walls, ceilings, or floors that exceed 12" in depth and ½" in diameter, firewall penetrations or specialty drilling equipment
- Pricing assumes any existing conduits and pathways to be used will be undamaged and have available capacity and access to station location
- Pricing assumes existing cable pathways have proper cable support and no horizontal studs in walls
- Price is estimated based on initial assessment, additional materials and labor may be required
- Final invoice will reflect actual time and materials
- Client to provide all network equipment, phones and WAP's
- Price : **\$9,250.00 Not Including Sales Tax**

CCTV Options:

- Proposal provides for 6 each exterior rated cameras with a approximate 90° field of view
- These can be replaced with 5 exterior rated cameras with a approximate 180° field of view for better overall coverage
- Additional charge to upgrade to 5 each 180° cameras **\$3,000.00**
- Currently these 180° Cameras are on sale for 38% off normal price saving over **\$3,000.00** off normal price

Centerstone – Kinser Flats Bloomington IN – CCTV System

- Provision, installation and configuration of 39 each 4MP POE HD IP Cameras, Vandal Resistant with IR, Varifocal
 - 6 Each wall mounts and domes for exterior cameras
 - 6 Each surge protectors for exterior cameras grounded to provided earth ground
 - 39 Cat5E 350 circuits for each camera
- Provision, installation and configuration of 3 each unmanaged 24 port POE switches
- Provision, installation and configuration of 1 each 64 Channel Network Video Recorder (NVR) with 4 Each 12TB Drives, estimated storage of 30 days or more
 - Configuration of client software on 1 PC
 - Additional PC's configured for an additional charge
- Provision and installation of:
 - 1 Each 48 Port Cat5E 350 Patch Panel for camera circuits
 - 4 Each Horizontal Cable Manager
- All circuits terminated, tested and labeled
- Quote does not include any additional drilling through walls, ceilings, or floors that exceed 12" in depth and ½" in diameter, firewall penetrations or specialty drilling equipment
- Pricing assumes any existing conduits and pathways to be used will be undamaged and have available capacity and access to station location
- Pricing assumes existing cable pathways have proper cable support and no horizontal studs in walls

Centerstone

- Price is estimated based on initial assessment, additional materials and labor may be required
- Final invoice will reflect actual time and materials
- Client to provide all network equipment
- Price : **\$32,500.00 Not Including Sales Tax**

Notes and Assumptions:

- The CCTV system proposed is compliant with a standard we have established for all Centerstone facilities
- Our proposal includes 6 wall mounts to mount exterior cameras on a horizontal axis
- This provides a better camera field of view and better protects the camera from sun and weather exposure
- Proposal provides for CCTV NVR resources to accommodate up to 45 cameras or more for future additions
- Proposal assumes the electrical contractor will provide 120 VAC isolated ground, dedicated circuit for MDF equipment
- Proposal assumes the electrical contractor will provide earth ground at MDF
- Proposal assumes the electrical contractor will provide conduit or pathways between floors for cabling
- Proposal assumes the electrical contractor will provide conduit stub-ups for data circuits and camera circuits
- Proposal assumes the electrical contractor will not be providing data cabling support such as cable tray or j-hooks
- Proposal assumes the building will consist of drop ceiling as opposed to hard drywall ceiling
- Proposal assumes there will be a landing point for the elevators phone circuit
- Proposal assumes data circuits are 1 per station / wap (34 Total) as indicated on the provided drawings
- Proposal assumes camera circuits are 1 per camera (39 Total) as indicated on the provided drawings
- Proposal assumes all data circuits are within the 100 meter (328') length restriction for Cat5E cable and no IDF is required

A 50% deposit is requested prior to start of installation. 25% payment due upon 50% completion. Balance in full required upon completion. I am available most anytime via my cell to discuss this project in more detail. We appreciate this opportunity and your consideration.

Thank You

Jerry L. Gatlin Jr.

Tauren Communication Services

jerry.gatlin@taurenllc.com

812.876.5044 Fax/Office

812.345.0777 Cell

CENTERSTONE OF INDIANA, INC.

**Consolidated Financial Statements and
Supplemental Schedules**

June 30, 2019 and 2018

(With Independent Auditors' Report Thereon)

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Centerstone of America, Inc.:

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Centerstone of Indiana, Inc. and its subsidiaries (the "Corporation"), which comprise the consolidated statements of financial position as of June 30, 2019 and 2018, the related consolidated statements of activities and changes in net assets and cash flows for the years then ended, and the statement of functional expenses for the year ended June 30, 2019, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of Independent Living Alternatives, Inc. d/b/a Cumberland Apartments and Centerstone Supportive Housing, LLC d/b/a Redwood Terrace, wholly owned subsidiaries, included in the consolidated financial statements, whose statements reflect total assets of approximately \$8,009,000 and \$8,291,000 as of June 30, 2019 and 2018, respectively, and total revenues of approximately \$1,023,000 and \$981,000 for the years ended June 30, 2019 and 2018, respectively. Those statements were audited by other auditors, whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for those identified, is based solely on the reports of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States and *Guidelines for Examinations of Entities Receiving Financial Assistance from Governmental Sources*, issued by the Indiana State Board of Accounts. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Corporation's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Centerstone

Opinion

In our opinion, based on our audits and the reports of the other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Centerstone of Indiana, Inc. and its subsidiaries as of June 30, 2019 and 2018, and the changes in their net assets and their cash flows for the years then ended and their functional expenses for the year ended June 30, 2019 in conformity with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As explained in Note 2(b) to the consolidated financial statements, the Corporation is part of an affiliated group of entities. The Corporation is included in the reporting entity, Centerstone of America, Inc., and these consolidated financial statements include only the financial position, changes in net assets, cash flows and functional expenses of the Corporation. Our opinion is not modified with respect to this matter.

Report on Supplemental Schedules

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplemental consolidating schedules listed in the table of contents are presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, results of operations, cash flows and functional expenses of the individual companies, and are not a required part of the consolidated financial statements. The Schedule of Expenditures of State and Local Awards is required by the *Guidelines for Examinations of Entities Receiving Financial Assistance from Governmental Sources*, issued by the Indiana State Board of Accounts. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, which insofar as it relates to the financial statements audited by other auditors is based on the reports of the other auditors, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report (as part of Centerstone of America, Inc.'s Consolidated Single Audit report) dated December 11, 2019 on our consideration of Centerstone of America, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Centerstone of America, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Centerstone of America, Inc.'s internal control over financial reporting and compliance.

LBMC, PC

Brentwood, Tennessee
December 11, 2019

Consolidated Statements of Financial Position

June 30, 2019 and 2018

	<u>Assets</u>	
	<u>2019</u>	<u>2018</u>
Current assets:		
Cash and cash equivalents	\$ 8,651,515	\$ 3,558,610
Accounts receivable, net	5,164,058	4,598,621
Other receivables	4,146,725	4,824,849
Due from affiliated entities	-	4,186,375
Unconditional promises to give, net	536,588	294,261
Prepaid expenses and other current assets	330,966	187,339
	<hr/>	<hr/>
Total current assets	18,829,852	17,650,055
Property and equipment, net	26,170,683	24,592,054
Other assets	54,931	52,405
Unconditional promises to give, net	108,607	59,782
Beneficial interest	1,335,768	1,337,837
Assets whose use is limited	9,327,131	9,448,694
	<hr/>	<hr/>
Total assets	\$ 55,826,972	\$ 53,140,827
	<u>Liabilities and Net Assets</u>	
Current liabilities:		
Current portion of long-term debt	\$ 714,183	\$ 949,987
Current portion of notes payable to related party	104,600	-
Accounts payable and accrued expenses	1,754,052	1,036,625
Estimated third-party settlements	627,183	602,466
Due to affiliated entities	2,526,111	2,556,468
Accrued payroll, benefits and taxes	3,501,242	3,940,157
	<hr/>	<hr/>
Total current liabilities	9,227,371	9,085,703
Long-term debt, excluding current portion, net of deferred financing costs	5,627,203	7,407,893
Notes payable to related party, excluding current portion	3,601,985	-
Other long-term liabilities	400,000	422,396
	<hr/>	<hr/>
Total liabilities	18,856,559	16,915,992
Net assets:		
Without donor restrictions	31,465,419	30,496,745
With donor restrictions	5,504,994	5,728,090
	<hr/>	<hr/>
Total net assets	36,970,413	36,224,835
Total liabilities and net assets	\$ 55,826,972	\$ 53,140,827

See accompanying notes to the consolidated financial statements.

Consolidated Statements of Activities and Changes in Net Assets

Years ended June 30, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Revenue and other support:		
Net client service revenue	\$ 48,738,156	\$ 40,809,742
(Provision for) recoveries of bad debts	204,452	(704,412)
Net client service revenue less (provision for) recoveries of bad debts	48,942,608	40,105,330
Public support	28,945,321	28,647,551
Affiliated management fees	1,264,348	-
Other revenue	3,679,316	3,008,162
Total revenue and other support	82,831,593	71,761,043
Expenses:		
Salary and fringe benefits	55,924,144	50,078,165
Professional fees	2,846,358	2,677,927
Facilities and equipment	4,878,278	4,391,366
Depreciation and amortization	1,337,881	1,236,002
Travel and transportation	2,119,064	2,115,593
Supplies	1,461,586	1,415,351
Communications	927,497	949,463
Affiliated management fees	11,121,518	9,490,852
Interest	220,648	121,062
Miscellaneous	3,964,324	3,681,893
Total expenses	84,801,298	76,157,674
Operating loss	(1,969,705)	(4,396,631)

See accompanying notes to the consolidated financial statements.

Consolidated Statements of Activities and Changes in Net Assets (Continued)

Years ended June 30, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Nonoperating revenues (expenses):		
Contributions and pledges	2,458,069	2,050,959
Realized gain on investments	438,229	900,741
Unrealized loss on investments	(218,309)	(243,250)
Interest and dividends	158,598	138,812
Gain (loss) on disposal of assets	500	(25,105)
Other	(46,504)	125,597
Total nonoperating revenues	2,790,583	2,947,754
Excess of revenues over expenses (expenses over revenues)	820,878	(1,448,877)
Other changes in net assets without donor restrictions:		
Contributions to supported entities	(219,273)	(1,609,166)
Net assets released from restrictions	367,069	1,609,166
Total other changes in net assets without donor restrictions	147,796	-
Change in net assets without donor restrictions	968,674	(1,448,877)
Change in net assets with donor restrictions:		
Contributions and pledges	143,973	783,877
Change in value of beneficial interest	-	24,311
Net assets released from restriction	(367,069)	(1,609,166)
Change in net assets with donor restrictions	(223,096)	(800,978)
Change in net assets	745,578	(2,249,855)
Net assets at beginning of year	36,224,835	38,474,690
Net assets at end of year	\$ 36,970,413	\$ 36,224,835

See accompanying notes to the consolidated financial statements.

Consolidated Statements of Cash Flows

Years ended June 30, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Operating activities:		
Change in net assets	\$ 745,578	\$ (2,249,855)
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
(Gain) loss on the disposal of assets	(500)	25,105
Public support - debt forgiveness	(499,083)	(499,083)
Depreciation and amortization	1,337,881	1,236,002
Amortization of deferred financing costs	3,240	6,480
Provision for (recoveries of) bad debts	(204,452)	704,412
Unrealized loss on investments	218,309	243,250
Realized gain on sale of investments	(438,229)	(900,741)
In-kind contributions	(27,974)	-
Change in beneficial interest	2,069	(24,311)
Provisions for uncollectible and discount to net present value on promises to give	8,460	(228,732)
Restricted contributions and pledges	(143,973)	(783,877)
Changes in operating assets and liabilities		
Accounts receivable, net	(360,985)	(896,324)
Due to/from affiliates	4,156,018	1,459,766
Other receivables	678,124	(1,106,458)
Unconditional promises to give, net	(299,612)	194,758
Prepaid expenses and other assets	(146,153)	15,725
Accounts payable and accrued expenses	717,427	151,721
Estimated third-party settlements	24,717	(406,727)
Accrued payroll, benefits and taxes	(438,915)	(124,325)
Other long-term liabilities	(22,396)	(39,191)
Net cash provided (used) by operating activities	5,309,551	(3,222,405)
Investing activities:		
Purchase of property and equipment	(2,972,150)	(3,058,950)
Proceeds from the sale of property and equipment	56,140	649,000
Proceeds from the sale or maturity of investments	9,765,327	4,632,922
Purchases of investments	(9,596,532)	(4,448,990)
Change in agency liabilities	-	(34,676)
Net cash used by investing activities	(2,747,215)	(2,260,694)
Financing activities:		
Restricted contributions and pledges	143,973	783,877
Principal payments on long term debt	(1,520,651)	(453,238)
Proceeds from note payable to related party	3,706,585	-
Change in collateral savings account	200,662	-
Net cash provided by financing activities	2,530,569	330,639
 Increase (decrease) in cash and cash equivalents	 5,092,905	 (5,152,460)
Cash and cash equivalents at beginning of year	3,558,610	8,711,070
Cash and cash equivalents at end of year	\$ 8,651,515	\$ 3,558,610
Supplemental cash flows information:		
Cash paid for interest on long-term debt	\$ 66,792	\$ 121,212
Cash paid for interest on notes payable to related party	\$ 150,616	\$ -
Noncash financing activities:		
Indiana Housing and Community Development Authority debt forgiveness	\$ 499,083	\$ 499,083

See accompanying notes to the consolidated financial statements.

Centerstone
CENTERSTONE OF INDIANA, INC.

Consolidated Statement of Functional Expenses

Year ended June 30, 2019

	Child Community Based Care	Adult Community Based Care	Psychiatric Medical & Counseling	Housing	Child Welfare	Other	Total Program Services	Management and General	Fundraising	Total
Expenses:										
Salary and fringe benefits	\$ 17,669,752	\$ 10,698,132	\$ 10,380,478	\$ 5,575,055	\$ 802,954	\$ 7,929,636	\$ 53,056,007	\$ 2,868,137	\$ -	\$ 55,924,144
Professional fees	4,006	116,397	447,738	14,708	1,398,167	738,598	2,719,614	125,419	1,325	2,846,358
Facilities and equipment	533,840	608,499	306,332	1,116,762	27,935	796,913	3,390,281	1,487,997	-	4,878,278
Depreciation and amortization	120,002	145,363	77,451	363,964	586	41,569	748,935	588,946	-	1,337,881
Travel and transportation	885,610	406,034	152,490	107,584	68,941	253,695	1,874,354	244,180	530	2,119,064
Supplies	223,612	384,200	129,424	534,568	5,638	149,889	1,427,331	33,731	524	1,461,586
Communications	288,091	193,353	68,401	105,616	12,909	84,126	752,496	175,004	(3)	927,497
Affiliated management fees	-	-	-	-	-	-	-	11,121,518	-	11,121,518
Interest	2,800	2,800	14,333	54,972	-	(49,202)	25,703	194,945	-	220,648
Miscellaneous	207,249	318,068	107,625	506,345	28,446	1,707,493	2,875,226	1,089,714	(616)	3,964,324
Total expenses	\$ 19,934,962	\$ 12,872,846	\$ 11,684,272	\$ 8,379,574	\$ 2,345,576	\$ 11,652,717	\$ 66,869,947	\$ 17,929,591	\$ 1,760	\$ 84,801,298

See accompanying notes to the consolidated financial statements.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

(1) Nature of operations

Centerstone of Indiana, Inc. and its affiliates (collectively, the "Corporation") are private, non-profit corporations that provide multi-funded, locally directed mental health and addiction services to people of all ages. The Corporation was incorporated as a not-for-profit organization in June 1967 under the laws of the State of Indiana and commenced operations in August 1968. The Corporation is responsible for the establishment, operation and maintenance of a comprehensive mental health center which focuses on the treatment and prevention of mental illness and emotional disturbances of individuals. These services are provided to children and adults upon application or referral. The Corporation employs qualified psychiatrists, psychologists, social workers and others to consult with and treat individuals using the facilities of the Corporation. These services are currently delivered through community clinics located throughout many counties in Indiana and include outpatient care, consultation, screening, 24-hour emergency services, community education, a detoxification program with inpatient treatment and residential services to area residents. The Corporation received a majority of its revenue from client services and federal, state and county grants.

(2) Summary of significant accounting policies

(a) Principles of consolidation

The consolidated financial statements include the accounts of Centerstone of Indiana, Inc., Centerstone Foundation, Inc. (the "Foundation"), Johnson Nichols Health Clinic, Inc. ("Johnson Nichols"), Independent Living Alternatives, Inc. ("Cumberland") and Centerstone Supportive Housing, LLC d/b/a Redwood Terrace ("Supportive Housing").

The Corporation is the sole member of the Foundation. The Foundation is a not-for-profit organization that receives contribution and support for the affiliated entities of Centerstone of America, Inc.

Johnson Nichols is a health clinic located in Indiana in which the Corporation pays the salaries generated at Johnson Nichols and is reimbursed accordingly. During 2016, the Corporation became the sole member of Johnson Nichols as its communities served aligned with the Corporation's operations. Previously, Johnson Nichols was reported within Centerstone of America, Inc. Johnson Nichols ceased operations effective September 30, 2017.

Cumberland was incorporated to construct, own and operate a 21-unit apartment community in Richmond, Indiana, known as Cumberland Apartments. They have entered into the standard Federal Housing Administration ("FHA") regulatory agreements governing the operation of the apartment project with the FHA Section of the Department of Housing and Urban Development ("HUD").

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

Supportive Housing was incorporated in the State of Indiana and may conduct any and all lawful business and activities as long as they are consistent with the charitable purposes or status of the sole member, the Corporation. Supportive Housing was formed to develop, own and operate a 60-unit affordable housing rental project ("Project") and participates in the 1602 Tax Credit Exchange Program mortgage administered through the Indiana Housing Community Development Authority.

Cumberland and Supporting Housing are consolidated as the Corporation is the sole corporate member.

All material intercompany accounts and transactions have been eliminated.

(b) Affiliated entities and related parties

The Corporation is part of an affiliated group of entities. The Corporation is included in the reporting entity, Centerstone of America, Inc. (the "Parent"), and these consolidated financial statements include only the financial position, changes in net assets and cash flows of the Corporation and its subsidiaries located in the state of Indiana.

The Parent is the holding company and sole corporate member of the Corporation. Centerstone of America, Inc. has the following additional entities under common control: Military Services, Centerstone of Tennessee, Inc., Centerstone of Illinois, Inc., the Research Institute, Centerstone of Florida, Inc. and Centerstone of Kentucky, Inc. (the "affiliated entities").

(c) Basis of presentation

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Corporation and changes therein are classified and reported as follows:

Net assets without donor restrictions - Net assets that are not restricted by donor-imposed restrictions and available to support operations. The only limits on the use of net assets without donor restrictions are the broad limits resulting from the nature of the Corporation, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

Net assets with donor restrictions - Net assets resulting from contributions and other inflows of net assets whose use by the Corporation is limited by donor-imposed restrictions. These include net assets with donor restrictions, some of which may or will be met either by action of the Corporation and/or passage of time. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities and changes in net assets as net assets released from restrictions. These also include net assets with donor restrictions that neither expire by the passage of time nor can be fulfilled or otherwise removed by actions of the Corporation. Net assets with donor restrictions includes endowment funds, which are subject to restrictions of gift instruments requiring that the principal be maintained in perpetuity, and invested for the purpose of producing present and future income.

(d) **Cash and cash equivalents**

For purposes of reporting cash flows, the Corporation considers all liquid investments with an original maturity of three months or less to be cash equivalents. The Corporation maintains these deposits with banks. At times, these deposits may exceed federally insured limits. The Corporation believes it is not exposed to any significant credit risk on cash and cash equivalents.

(e) **Investments and investment income**

Investments in equity securities and debt securities are measured at fair value in the consolidated statements of financial position. Fair values are based on quoted market prices, if available, or estimated using quoted market prices for similar securities.

Unrealized and realized gains and losses on investments, interest, and dividends from all investments are reported as a component of the performance indicator unless the income is restricted by donor or law.

(f) **Assets whose use is limited**

Assets whose use is limited consist of funds that have been designated by the board to be used to acquire buildings, property and equipment, funds held by the trustee for debt service and donor restricted funds.

The fair value of the related assets whose use is limited set aside for debt service as of June 30, 2018 was approximately \$201,000. The funds consisted of cash. The debt was paid off in 2019 (see Note 17) and the related cash was no longer required to be set aside for debt service.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

(g) Accounts receivable

The accounts receivable balance represents the unpaid amounts billed to clients and third-party payors. Contractual adjustments, discounts and an allowance for doubtful accounts are recorded to report receivables for client care services at net realizable value.

Client accounts receivable are reduced by an allowance for doubtful accounts based on the Corporation's evaluation of its major payor sources of revenue, the aging of the accounts, historical losses, current economic conditions, and other factors unique to its service area and the healthcare industry. Management regularly reviews data about the major payor sources of revenue in evaluating the sufficiency of the allowance for doubtful accounts. For receivables associated with services provided to clients who have third-party coverage, the Corporation analyzes contractually due amounts and provides an allowance for contractual adjustments and a provision for bad debts, if necessary. For receivables associated with self-pay payments, which includes both clients without insurance and clients with deductible and copayment balances due for which third-party coverage exists for part of the bill, the Corporation records a significant provision for bad debts in the period of service on the basis of its past experience, which indicates that many clients are unable or unwilling to pay the portion of their bill for which they are financially responsible. The difference between the standard rates (or the discounted rates if negotiated) and the amounts actually collected after all reasonable collection efforts have been exhausted is charged off against the allowance for doubtful accounts.

The Corporation's allowance for doubtful accounts as of June 30, 2019 and 2018 were approximately \$299,000 and \$287,000, respectively.

(h) Other receivables

The Corporation has recorded receivables from federal and state agencies related to grants under contract. The Corporation expects full collection of these receivables.

(i) Property and equipment and depreciation

Property and equipment are stated at cost. Depreciation is provided over the assets' estimated useful lives using the straight-line method as follows:

Furniture and equipment	3 – 10 years
Buildings	18 – 40 years
Building and land improvements	5 – 20 years

Expenditures for maintenance and repairs are expensed when incurred. Expenditures for renewals or betterments are capitalized. When property is retired or sold, the cost and the related accumulated depreciation are removed from the accounts, and the resulting gain or loss is recorded as a change in net assets.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

Gifts of long-lived assets such as land, buildings, or equipment are reported as without donor restrictions, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as with donor restrictions. Absent explicit donor stipulations about how long those long-lived assets must be maintained; expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

(j) Net client service revenue

The Corporation recognizes net client service revenues on the accrual basis of accounting in the reporting period in which services are performed based on the current gross charge structure, less actual adjustments and estimated discounts for contractual allowances, principally for clients covered by Medicare, Medicaid, and managed care and other health plans. Gross client service revenue is recorded in the accounting records using the established rates for the type of service provided to the client. The Corporation recognizes an estimated contractual allowance to reduce gross client charges to the estimated net realizable amount for services rendered based upon previously agreed to rates with a payor. The Corporation utilizes the client billing system to calculate contractual allowances on a payor by payor basis based on the rates in effect for each primary third-party payor. The management of the Corporation continually reviews the contractual estimation process to consider and incorporate updates to laws and regulations and the frequent changes in managed care contractual terms that result from contract renegotiations and renewals.

Payors include federal and state agencies, including Medicare and Medicaid, managed care health plans, commercial insurance companies and employers. These third-party payors provide payments to the Corporation at amounts different from its established rates based on negotiated reimbursement agreements. Payment arrangements include prospectively determined rates per discharge, reimbursed costs, discounted charges and fee schedule payments. Retroactive adjustments under reimbursement agreements with third-party payors are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined.

Given the current regulatory and reimbursement environment, there can be no assurances that adequate reimbursement levels will continue to be available for the services provided by the Corporation. Significant limits on the scope of services reimbursed and on reimbursement rates and fees could have a material adverse effect on the Corporation's liquidity, financial condition, results of operations and cash flows.

Included in net client revenue are reimbursements from Medicare, Medicaid, commercial payors and self-pay clients. As part of the Medicaid program, the Corporation participates in the Medicaid Rehabilitation Option ("MRO"). The MRO program includes a Federal portion and a State portion. As part of the State plan related to Indiana, the Corporation pays the State portion.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

Laws and regulations governing the Medicare and Medicaid programs are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term.

(k) Charity care

The Corporation provides care to clients who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. The charity care amounts are not reported as net client service revenue as the Corporation does not pursue collection. Amounts for forgone charges related to charity care are approximately \$2,340,000 and \$2,190,000 as of June 30, 2019 and 2018, respectively.

Of the Corporation's total unrestricted operating expense reported pertaining to the entities providing client care, an estimated \$1,167,000 and \$1,056,000 arose from providing services to charity clients during the years ended June 30, 2019 and 2018, respectively.

The estimated costs of providing charity services are based on a calculation which applies a ratio of costs to charges to the gross uncompensated charges associated with providing care to charity clients. The ratio of cost to charges is calculated based on the Corporation's total expenses divided by gross client service revenue.

(l) Medicaid funds recovery

The Corporation participates in the Medicaid Funds Recovery Program. Funding for the Medicaid Funds Recovery Program is available through the Medicaid Program to reimburse expenses for certain administrative activities. Funding under the Medicaid Funds Recovery Program is available only to those providers who are certified as Managed Care Providers or Community Mental Health Centers by the Division of Mental Health and Addiction.

(m) Public support

The Corporation receives federal, state and county grants for providing services in specific program areas. Receipt of these funds is subject to the fulfillment of certain obligations by the Corporation as prescribed by these programs and funds may be subject to repayment upon a determination of noncompliance made by a funding agency.

Indiana state law stipulates that the counties served by comprehensive community mental health centers provide the centers with a minimum designated amount. Tax receipts are designated to be remitted to the centers by June and December of each year. The Corporation recognizes the county tax receipts as income in the period the funds are due from the counties. Accordingly, amounts are recorded as other receivables or deferred revenue based upon the timing of the actual receipts.

The Corporation has contracts with the State of Indiana to provide community mental health services. During 2019 and 2018, the Corporation was paid by the State based upon applicable contractually agreed to stipulations.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

The Corporation derives a significant portion of its revenue from third-party payors and federal, state and county funding programs. The receipt of future revenues by the Corporation is subject to among other factors, federal, state and county policies affecting the health care industry, economic conditions that may include an inability to control expenses in periods of inflation, increased competition, market pressures on premium rates and other conditions which are impossible to predict.

(n) Contributions

Contributions received and unconditional promises to give are recorded as revenue without donor restrictions or revenue with donor restrictions depending on the existence of donor restrictions, if they exist.

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities and changes in net assets as net assets released from restriction.

If a restriction is fulfilled in the same accounting period in which the contribution is received, the contribution is reported as without donor restrictions.

The Corporation uses the allowance method to determine uncollectible promises receivable. The allowance is based on prior years' experience and management's analysis of specific promises made.

In-kind contributions are recorded based on their estimated fair value at the date of donation.

The Foundation sends contribution support to affiliated entities to help further the mission of those organizations. Amounts will be eliminated upon consolidation of these financial statements.

(o) Advertising costs

The Corporation uses advertising to promote its programs and services among the general public. The advertising costs are expensed as incurred. Advertising costs for the Corporation totaled approximately \$144,000 and \$88,000 for 2019 and 2018, respectively.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

(p) Income taxes

The Corporation and its subsidiaries, except for Supportive Housing, are organized as not-for-profit corporations under section 501(c)(3) of the United States Internal Revenue Code ("IRC"). IRC Section 513(a) defines an unrelated trade or business of an exempt organization as any trade or business which is not substantially related to the exercise or performance of its exempt purpose. Supportive Housing is organized as a limited liability company, whereby net taxable income is taxed directly to the members and not this entity. As such, Supportive Housing is generally exempt from income taxes. Accordingly, no current or deferred provision for income taxes was made for 2019 and 2018. The Corporation and its subsidiaries are required to file Federal Form 990 – Return of Organization Exempt from Income Tax which is an informational return only. The Corporation and its subsidiaries have filed their federal and state income tax returns for periods through June 30, 2018. Thus, the financial statements do not include any provision for Federal or State income taxes.

Accounting principles generally accepted in the United States of America ("GAAP") require management to evaluate tax positions taken and recognize a tax liability if it is more likely than not that an uncertain tax position would not be sustained upon examination by various federal and state taxing authorities. Management has analyzed the tax positions taken and has concluded that as of June 30, 2019 and 2018, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the accompanying consolidated financial statements. The Corporation and its subsidiaries are subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

(q) Performance indicator and operating indicator

The consolidated statements of activities and changes in net assets include a performance indicator, excess of revenues over (under) expenses. Changes in net assets without donor restrictions which would be excluded from the performance indicator, consistent with industry practice, include net assets released for long-lived assets and contributions to supported entities. The consolidated statements of activities and changes in net assets also include an operating indicator, operating gain (loss). Certain non-operating items are excluded from the operating indicator, including contributions and pledges from donors and related parties, realized and unrealized gains (losses) on investments, interest and dividend income, gains (losses) on disposal of assets, and other non-operating income.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

(r) Adoption of new accounting pronouncement

In August 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*, to improve the current net asset classification requirements and the information presented in financial statements and notes about a not-for-profit entity's liquidity, financial performance and cash flows. The Corporation adopted this ASU for the fiscal year ended June 30, 2019 and has applied the provisions retrospectively. As a result of the adoption, temporarily restricted net assets of \$22,983 and permanently restricted net assets of \$5,705,107 at June 30, 2018 were combined and are now referred to as net assets with donor restrictions to conform to this presentation.

(s) New accounting pronouncements

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)* ("ASU 2014-09"), which will eliminate the transaction and industry-specific revenue recognition guidance under current GAAP and replace it with a principles-based approach. ASU 2014-09 affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets unless those contracts are within the scope of other standards. The core principle of the guidance in ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

The five step model defined by ASU 2014-09 requires the entity to: (i) identify the contract(s) with a customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract and (v) recognize revenue when (or as) the entity satisfies a performance obligation. The FASB has also issued several ASUs to provide entities further clarity on the application of ASU 2014-09. ASU 2014-09 additionally enhances the required disclosures surrounding the nature, amount, timing and uncertainty of revenues and the associated cash flows. ASU 2014-09 may be applied retrospectively to each period (full retrospective) or retrospectively with the cumulative effect recognized as of the date of initial application (modified retrospective). ASU 2014-09, as amended, is effective beginning July 1, 2019 and management of the Corporation is currently evaluating the impact adoption will have on its financial statements and disclosures.

In June 2018, the FASB issued ASU No. 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made* ("ASU 2018-08"). ASU 2018-08 is intended to clarify (1) when transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of contribution accounting guidance, or as exchange (reciprocal) transactions subject to other guidance, and (2) determining whether a contribution is conditional. ASU 2018-08 is effective beginning July 1, 2019 and management of the Corporation is currently evaluating the impact adoption will have on its financial statements and disclosures.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

(t) Use of estimates

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(u) Reclassifications

Certain information from 2018 has been reclassified to conform to the 2019 presentation. There is no effect on the consolidated change in net assets as a result of these reclassifications.

(v) Functional expenses

The consolidated financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of the Corporation. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and fringe benefits, professional fees, facilities, equipment, depreciation and amortization, travel and transportation, supplies, communications, interest, and miscellaneous expenses. Other than depreciation and amortization, these costs are allocated based on management's estimates of time and effort involved for each program or supporting function. Depreciation and amortization expense is allocated based on management's assessment of administrative square footage used as a percent of the total facility's square footage.

The Corporation provides behavioral healthcare services to residents within its geographic location. Expenses related to providing these services for 2018 includes \$63,694,405 and \$12,463,269 of program services and management and general services, respectively. The Corporation incurred fundraising expenses which are incorporated in nonoperating revenues and expenses in the accompanying consolidated financial statements of approximately \$2,939,000 for the year ended June 30, 2018.

(w) Events occurring after reporting date

The Corporation has evaluated events and transactions that occurred between June 30, 2019 and December 11, 2019, which is the date that the consolidated financial statements were available to be issued, for possible recognition or disclosure in the consolidated financial statements.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

(3) Third-party reimbursement program

The Corporation has estimated third-party liabilities for Medicare, Medicaid, MRO, grants and other programs reflecting the difference between interim reimbursement and reimbursement as determined by contractual agreements and third-party audits. Based upon payments received from Medicare, Medicaid, MRO, grants and other programs, the Corporation has estimated third-party settlements of approximately \$627,000 and \$602,000 as of June 30, 2019 and 2018, respectively.

(4) Credit concentrations

The mix of the accounts receivable as of June 30 and net client service revenue for the year ending June 30 is as follows:

	Receivables		Revenue	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
Medicare	2 %	3 %	2 %	3 %
Medicaid	79 %	79 %	80 %	74 %
Self-pay	2 %	4 %	1 %	3 %
Other third-party payors	<u>17 %</u>	<u>14 %</u>	<u>17 %</u>	<u>20 %</u>
	<u>100 %</u>	<u>100 %</u>	<u>100 %</u>	<u>100 %</u>

(5) Beneficial interest in Community Foundation of Middle Tennessee

The Foundation is the trustee of the beneficial interest in the Community Foundation of Middle Tennessee ("Community Foundation"). Centerstone of Tennessee, Inc. transferred these funds to the Community Foundation and named Centerstone of Tennessee, Inc. as the specified beneficiary. The intended use of the Agency Endowment Fund is to support the mission of serving the needy for the Corporation. Variance power has been granted to the Community Foundation to make distributions from the fund in accordance with the Community Foundation's Articles of Incorporation and in accordance with the Community Foundation's expressed intent. Centerstone of Tennessee, Inc. has the right and responsibility to recommend distributions of principal and income, but those recommendations are advisory in nature.

The beneficial interest is reported at fair value for the years ended June 30, 2019 and 2018. The following schedule summarizes the investment expenses and earnings.

	<u>2019</u>	<u>2018</u>
Beneficial interest in Community Foundation, beginning of year	\$ 1,337,837	\$ 1,313,526
Investment expenses	(8,425)	(9,116)
Investment gain	72,556	100,827
Grants paid out	<u>(66,200)</u>	<u>(67,400)</u>
Beneficial interest in Community Foundation, end of year	<u>\$ 1,335,768</u>	<u>\$ 1,337,837</u>

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

Fair value of the beneficial interest is estimated as the net asset value ("NAV") of the underlying shares in the Community Foundation's investment pool. Fair value is determined in this manner because there are no observable market transactions for assets similar to the beneficial interest in the Agency Endowment Fund. Because there are no observable market transactions and because the Foundation can only redeem the resources at NAV for its own use, subject to the approval of the governing board of the Community Foundation, this fair value measurement is a Level 3 measurement as defined in FASB ASC 820, *Fair Value Measurement*.

(6) Assets whose use is limited

The composition of assets limited as to use at June 30, 2019 and 2018 is set forth in the following table.

	<u>2019</u>	<u>2018</u>
Cash	\$ 91,207	\$ 269,814
Mutual funds	9,235,924	8,798,989
Exchange-traded funds	<u>-</u>	<u>379,891</u>
	<u>\$ 9,327,131</u>	<u>\$ 9,448,694</u>

(7) Fair value of financial instruments

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3). The three levels of the fair value hierarchy are described as follows:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Corporation has the ability to access.
- Level 2 Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2019 and 2018.

- *Mutual funds:* Valued at the daily closing price as reported by the fund. Mutual funds held by the Corporation are open-end mutual funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily NAV and to transact at that price. The mutual funds held by the Corporation are deemed to be actively traded.
- *Exchange-traded funds:* Valued at the daily closing price as reported by the fund on an active market on which the exchange-traded funds are traded. Exchange-traded funds are generally valued at their NAV, although shares may trade at a premium or discount to the NAV depending on the liquidity of the underlying securities, market volatility, and other factors.
- *Beneficial interest in outside trust:* Valued at fair value as reported by the trustee, which represents the Corporation's pro rata interest in the net assets of the trust, substantially all of which are valued on a mark-to-market basis.

The following table sets forth by level, within the fair value hierarchy, the Corporation's assets and liabilities measured at fair value on a recurring basis at June 30, 2019 and 2018:

<u>Fair Value Measurements as of</u> <u>June 30, 2019 using the following inputs</u>				
	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Assets whose use is limited				
Mutual funds				
Growth	\$ 3,413,708	\$ 3,413,708	\$ -	\$ -
Index	1,652,439	1,652,439	-	-
Value	652,539	652,539	-	-
International	445,419	445,419	-	-
Fixed income	<u>3,071,819</u>	<u>3,071,819</u>	<u>-</u>	<u>-</u>
	9,235,924	\$ <u>9,235,924</u>	\$ <u>-</u>	\$ <u>-</u>
Cash	<u>91,207</u>			
	<u>\$ 9,327,131</u>			
Beneficial interest - funds held by Community Foundation	<u>\$ 1,335,768</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,335,768</u>

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

**Fair Value Measurements as of
June 30, 2018 using the following inputs**

	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Assets whose use is limited				
Exchange-traded funds				
Index	\$ 379,891	\$ 379,891	\$ -	\$ -
Mutual funds				
Growth	2,595,931	2,595,931	-	-
Index	1,023,362	1,023,362	-	-
Value	1,845,268	1,845,268	-	-
International	655,670	655,670	-	-
Emerging Markets	138,551	138,551	-	-
Fixed income	<u>2,540,207</u>	<u>2,540,207</u>	<u>-</u>	<u>-</u>
	9,178,880	<u>\$ 9,178,880</u>	<u>\$ -</u>	<u>\$ -</u>
Cash	<u>269,814</u>			
	<u>\$ 9,448,694</u>			
Beneficial interest - funds held by Community Foundation				
	<u>\$ 1,337,837</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,337,837</u>

The Corporation's policy is to recognize transfers between levels as of the actual date of the event or change in circumstances. There were no significant transfers between levels 1 and 2 during 2019 and 2018.

(8) Unconditional promises to give

Unconditional promises to give consist of pledges restricted to the support of the Corporation. Promises to give are discounted to the present value of the estimated future cash flows and also include an allowance for estimated uncollectible pledges.

	<u>2019</u>	<u>2018</u>
Promises receivable in less than one year	\$ 542,288	\$ 295,717
Promises receivable in one to five years	119,741	66,700
Less net present value discount	(16,834)	(8,374)
Less allowance for uncollectible pledges	<u>-</u>	<u>-</u>
	<u>\$ 645,195</u>	<u>\$ 354,043</u>

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

(9) Property and equipment

A summary of property and equipment as of June 30, 2019 and 2018 is as follows:

	<u>2019</u>	<u>2018</u>
Land	\$ 2,216,776	\$ 2,216,776
Buildings and improvements	36,109,471	34,509,495
Furnishings, equipment and vehicles	4,260,434	3,359,602
Construction in progress	<u>745,525</u>	<u>246,892</u>
	43,332,206	40,332,765
Accumulated depreciation and amortization	<u>(17,161,523)</u>	<u>(15,740,711)</u>
	<u>\$ 26,170,683</u>	<u>\$ 24,592,054</u>

As of June 30, 2019 the Corporation has commitments for various property and equipment projects that approximate \$7,700,000 and relate to construction of a 50 unit low income housing project and remodeling of various group homes and are expected to be completed during 2020. The Corporation obtained financing subsequent to year end for the low income housing project.

(10) Liquidity and availability

The Corporation regularly monitors liquidity required to meet its operating needs and other commitments, while also striving to maximize the investment of its available funds. As part of the Corporation's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

Financial assets available for general expenditures within one year of the June 30, 2019 consolidated statement of financial position are as follows:

Cash and cash equivalents	\$ 8,651,515	
Patient accounts receivable	5,164,058	
Other receivables	4,146,725	
Unconditional promises to give, net	<u>124,956</u>	
	<u>\$ 18,087,254</u>	

The remaining \$411,632 of unconditional promises to give included in current assets at June 30, 2019, contain specific donor restrictions that limit their use. As such, these have been excluded above.

None of the above assets are subject to donor or other restrictions. The unconditional promises to give excludes those which are subject to donor or other restrictions. The Parent also has a \$5,000,000 line of credit that could be utilized for the Corporation.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

(11) Long-term debt

A summary of long-term debt as of June 30, 2019 and 2018 is as follows:

	<u>2019</u>	<u>2018</u>
Mortgage payable to Indiana Housing & Community Development Authority, 0% interest, due 2026, forgiven over a 15 year period, collateralized by certain real estate.	\$ 5,142,667	\$ 5,642,750
Indiana Department of Finance Authority ("IDFA") Series 2002 variable rate demand economic development revenue bonds, variable interest rate of 1 month LIBOR (2.40% at June 30, 2019), \$200,000 redeemed on December 1st each year, final payment due December 2022, collateralized by certain real estate and accounts receivable.	800,000	1,000,000
Note payable to financial institution, variable interest rate of one month LIBOR plus 1.85%, payable in monthly principal and interest payments of \$20,810 through April 9, 2022, collateralized by certain real estate and bank accounts with a balance of approximately \$200,000. Paid in 2019 through note payable to related party (see Note 17).	-	926,043
Mortgage loan with U.S. Department of Housing and Urban Development. Monthly installments of principal and interest are approximately \$5,000 with a maturity date of July 1, 2031. Interest is being charged at a fixed rate of 9.25%, collateralized by certain real estate.	424,682	448,016

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

Note payable to financial institution, 7.00% fixed rate, payable in monthly installments of \$3,076 due September 2032, collateralized by certain real estate. Paid in 2019 through note payable to related party (see Note 17).	-	<u>370,274</u>
Total long-term debt	6,367,349	8,387,083
Less deferred financing costs	25,963	29,203
Less current portion	<u>714,183</u>	<u>949,987</u>
Long-term debt, excluding current portion	<u>\$ 5,627,203</u>	<u>\$ 7,407,893</u>

The 2002 bonds are secured by a letter of credit. Under the terms of the letter of credit and reimbursement agreement, the Corporation is required to maintain certain financial covenants. In the event of a failed remarketing, the letter of credit is due in 367 days. The letter of credit has a maturity date of December 15, 2019.

The mortgage loan with the Indiana Housing & Community Development Authority is interest free and forgivable over a 15 year period, commencing when the associated property is placed into operation and as long as Supportive Housing manages and operates the Project for its intended purpose.

Aggregate annual maturities of long-term debt as of June 30, 2019 is as follows:

<u>Year</u>	<u>Amount</u>
2020	\$ 714,183
2021	714,183
2022	714,183
2023	714,183
2024	514,183
2025 and later years	<u>2,996,434</u>
	<u>\$ 6,367,349</u>

The Corporation is required to maintain certain financial ratios and comply with various other restrictive covenants as defined in the agreements.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

(12) Net assets

The net assets with donor restrictions consist of the following as of June 30, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Military Services Executive Director Position	\$ -	\$ 22,983
Endowments	4,361,021	4,705,107
Beneficial Interest	1,000,000	1,000,000
Center for Clinical Excellence	125,992	-
Other	<u>17,981</u>	<u>-</u>
	<u>\$ 5,504,994</u>	<u>\$ 5,728,090</u>

The earnings on the endowment assets can be used for general purposes. The endowment is subject to endowment spending policy and appropriation.

Net assets with donor restrictions were released from restriction for the years ended June 30, 2019 and 2018 for the following purposes:

	<u>2019</u>	<u>2018</u>
Military Services Executive Director Position	\$ 22,983	\$ -
Endowment	344,086	-
Dede Wallace Campus	-	222,164
Research	<u>-</u>	<u>1,387,002</u>
	<u>\$ 367,069</u>	<u>\$ 1,609,166</u>

(13) Endowment funds

The Corporation's endowment consists of a fund established for a specific purpose. The endowment includes only donor-restricted funds to function as an endowment. Net assets associated with the endowment fund are classified and reported based on the existence or absence of donor-imposed restrictions.

The investment objective is to meet or exceed the market index, or blended market index, selected and agreed upon by the Corporation or provide an acceptable return with lower volatility or credit risk. In order to meet its needs, the investment strategy of the Corporation is to emphasize total return; that is, the aggregate return from capital appreciation and dividend and interest income.

Notes to the Consolidated Financial Statements

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Specifically, the primary objective in the investment management for endowment fund assets shall be long-term growth of capital and to emphasize long-term growth of principal while avoiding excessive risk. Short-term volatility will be tolerated in as much as it is consistent with the volatility of a comparable market index. The board of directors has interpreted the relevant law as requiring prudent preservation of the fund and evaluates the amounts of without donor restrictions income and the unrealized gains and losses periodically.

The Corporation has a policy of appropriating for distribution an amount of earned income based on a stipulated formula.

The endowment net assets by type of fund as of June 30, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Donor-restricted endowment funds	\$ 4,361,021	\$ 4,705,107
Beneficial interest funds	<u>1,000,000</u>	<u>1,000,000</u>
Total endowment funds	<u>\$ 5,361,021</u>	<u>\$ 5,705,107</u>

The Corporation has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Corporation classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

In accordance with the law, the Corporation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Corporation, and (7) the Corporation's investment policies.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

(14) Net client service revenue

The Corporation has agreements with third-party payors including Medicare, Medicaid and the State of Indiana and other commercial insurance carriers that provide for payments to the Corporation at amounts different from its established rates. The following is a schedule of gross service charges, charity care and contractual adjustments incurred during 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Gross client service revenue	\$ 145,771,744	\$ 82,591,278
Less deductions:		
Charity care	(2,344,050)	(2,193,255)
Contractuals	<u>(94,689,538)</u>	<u>(39,588,281)</u>
Net client service revenue	48,738,156	40,809,742
Less (provision for) recoveries of bad debts	<u>204,452</u>	<u>(704,412)</u>
Net client service revenue less (provision for) recoveries of bad debts	<u>\$ 48,942,608</u>	<u>\$ 40,105,330</u>

In accordance with its grant requirements and state regulations, the Corporation provides services to clients and charges them based on their ability to pay according to a co-pay schedule. The Corporation also adjusts charges based on contractual agreements with third-party payors. The Corporation maintains records to identify and monitor the level of charges foregone for services furnished under charity care policy and contractual adjustments.

(15) Public support

The composition of public support during the years ended June 30, 2019 and 2018 is set forth in the following table.

	<u>2019</u>	<u>2018</u>
U.S. Department of Housing and Urban Development	\$ 332,809	\$ 317,549
Medicaid administrative outreach	3,183,858	2,954,065
Division of Mental Health	14,321,182	15,415,246
County funds	3,694,223	3,539,797
State Women Infant Children	531,062	520,958
Other public support	<u>6,882,187</u>	<u>5,899,936</u>
	<u>\$ 28,945,321</u>	<u>\$ 28,647,551</u>

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

(16) Defined contribution plan

The Corporation has a defined contribution plan (the "Plan"). Contributions are made to employees who meet the eligibility requirements. The Plan includes an employer match up to 3% of eligible compensation. Employer contributions to the Plan were approximately \$823,000 and \$808,000 for 2019 and 2018, respectively.

(17) Affiliated entities and related party transactions

The Corporation entered into certain working capital, administrative and general transactions with its Parent and affiliated entities as disclosed in Note 2(b). The Corporation has recorded a net related party payable and receivable as of June 30, 2019 and 2019, respectively. For the years ended June 30, 2019 and 2019, the Corporation incurred affiliated management fees for services provided by its Parent which include finance, payroll, human resources, marketing, executive support, and other supporting services. The Foundation received affiliated management fees for services provided to the Supported Organizations. These fees are allocated to the Supported Organizations based on direct allocation of specific services provided to the Supported Organizations for fundraising events and and as an allocation of total operating expenses of the Foundation, excluding contribution expense. For the years ended June 30, 2019 and 2019, the Corporation incurred malpractice and liability insurance coverage of approximately \$719,000 and \$436,000, respectively, which is paid by the Parent and then reimbursed by the Corporation.

During 2019, the Parent refinanced debt with a financial institution. Concurrent with the refinance, the Parent paid two of the Corporation's notes payable with financial institutions with balances of \$926,043 and \$370,274 at June 30, 2018. The Corporation entered into two notes payable with the Parent. The first note payable due to Parent was issued in the original amount of \$1,307,846 maturing on January 31, 2029, with monthly installments of \$9,682 and an interest rate of 6.41%. The balance outstanding was \$1,294,453 at June 30, 2019. The second note payable due to Parent was issued in the original amount of \$2,441,502 used for capital expenditures. The note matures on January 31, 2029, with monthly installments of \$16,207 and an interest rate of 5.07%. The balance outstanding was \$2,412,132 at June 30, 2019.

Aggregate annual maturities of notes payable to related party as of June 30, 2019 is as follows:

<u>Year</u>	<u>Amount</u>
2020	\$ 104,600
2021	111,147
2022	117,501
2023	124,224
2024	130,838
2025 and later years	<u>3,118,275</u>
	<u>\$ 3,706,585</u>

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

The Foundation is a supporting organization to the affiliated entities. The Foundation has a net related party payable as of June 30, 2019 and 2018. During 2019 and 2018, the Foundation contributed approximately \$1,144,000 and \$2,911,000, respectively, to supported entities. For the year ended June 30, 2019, the Foundation received affiliated management fees of approximately \$1,600,000 for services provided to its affiliates. This revenue is included within other nonoperating revenue and expenses within the consolidated statement of activities and changes in net assets.

The Corporation is a management agent and sponsor of six multifamily residential apartments and two supervised living group homes for the mentally ill. Each of these eight communities is a separate not-for-profit center. Management revenue of approximately \$22,000 was recorded during June 30, 2019 and 2018.

The Corporation contracts with Red Oak Industries to provide cleaning services and has recorded associated fees in the approximate amount of \$217,000 and \$319,000 during June 30, 2019 and 2018, respectively.

(18) Commitments and contingencies

Operating leases

The Corporation leases various non-cancelable operating leases for facilities and equipment. Rent expense was approximately \$2,431,000 and \$2,314,000 in 2019 and 2018, respectively. A summary of approximate future minimum payments under these leases as of June 30, 2019 is as follows:

2020	\$	759,000
2021		346,000
2022		197,000
2023		77,000
2024		<u>7,300</u>
Total minimum lease payments	\$	<u>1,386,300</u>

It is expected that in the normal course of business, leases that expire will be renewed or replaced by other leases; thus, it is anticipated that future lease payments will not be less than the expense for 2019.

Monroe County constructed the Bloomington facility, which was completed in July 1982, and entered into a lease agreement with the Corporation for \$1.00 per year. The property reverts to the County if the Corporation ceases to use it for certain specified purposes. The fair market value of the facility space provided by the lease approximated \$1,007,000 and \$984,000 for the years ended June 30, 2019 and 2018, respectively, and is included in other revenue and rent expense in the accompanying consolidated statements of activities and changes in net assets.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

Insurance

Through the Parent, the Corporation maintains professional and general liability insurance to cover medical malpractice claims and insurance related to employee health benefit programs.

The professional and general liability insurance includes known claims and incidents that may result in the assertion of additional claims, as well as claims from unknown incidents that may be asserted arising from services provided to clients. The State of Indiana puts a judgment cap of \$1,250,000 on malpractice claims for those institutions and individual physicians willing to participate in the state funded insurance "pool." The "pool" requires that an institution/physician be responsible for the first \$250,000 of every claim and the State will fund the remaining balance of each claim.

The Corporation is self-insured for certain costs related to employee health benefit programs. Expenses resulting from claims experience are recorded as incurred including an estimate of claims incurred but not reported. The related expense for the years ended June 30, 2019 and 2018 approximated \$6,928,000 and \$5,185,000, respectively. The Corporation has purchased insurance, which limits its exposure on a per individual basis to \$300,000 and no annual aggregate. The estimate of claims incurred but not reported for employee health benefit programs are recorded as a liability by the Parent, with the appropriate expense allocated to the Corporation.

Litigation

A contractor of the State of Indiana previously conducted certain audits related to documentation supporting claims billed under the MRO. The Corporation has engaged legal counsel and has filed a request for an administrative appeal for the audit findings. Management has included a related provision of approximately \$338,000 as part of estimated third-party settlements on the accompanying consolidated statements of financial position as of June 30, 2019 and 2018.

The Corporation is involved in certain litigation arising in the ordinary course of business and has made provisions for any known estimable settlements. The Corporation is also involved in other litigation for which the outcome is unknown. After consultation with legal counsel, it is management's opinion that these matters will be resolved without material adverse effect on the Corporation's financial position, results of operations, and cash flows.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

Guarantees

The Corporation is a guarantor, along with certain other affiliated entities, to a loan issued to the Parent in the original amount of approximately \$6,265,000 maturing on May 31, 2022, with approximate monthly payments of \$26,102 and an interest rate of LIBOR plus 2.5%. The balance outstanding was approximately \$4,437,000 as of June 30, 2018. On January 31, 2019, the Parent refinanced the loan in the amount of \$29,000,000 including a \$15,000,000 taxable term loan that requires monthly principal and interest payments and bears interest at LIBOR plus the applicable margin for the taxable term loan (5.10% at June 30, 2019) and a \$14,000,000 tax-exempt term loan that requires monthly principal and interest payments and bears interest at LIBOR plus the applicable margin for the tax-exempt term loan (3.76% at June 30, 2019). The balance outstanding was approximately \$28,744,000 as of June 30, 2019. This loan is collateralized with certain buildings and real estate. The loan matures January 31, 2029.

The Corporation is also a guarantor with certain other affiliated entities to a revolving promissory note issued to the Parent in the amount of \$5,000,000 which matures on January 31, 2022. The Parent had no borrowings outstanding on the line of credit as of June 30, 2019 and 2018. The line of credit is collateralized with buildings, real estate, and accounts receivable.

Should the Corporation be required to pay any portion of the total amount of the loans it has guaranteed, the Corporation could attempt to recover some or the entire amount from guarantee parties. The Corporation holds certain identified properties as collateral in respect of the guarantees.

Health care industry

The delivery of personal health care services entails an inherent risk of liability. Participants in the health care services industry have become subject to an increasing number of lawsuits alleging negligence or related legal theories, many of which involve large claims and result in the incurrence of significant exposure and defense costs. The Corporation is insured with respect to medical malpractice risk on a claims-made basis. The Corporation also maintains insurance for general liability, director and officer liability and property. Certain policies are subject to deductibles. In addition to the insurance coverage provided, the Corporation indemnifies certain officers and directors for actions taken on behalf of the Corporation. Management is not aware of any claims against the Corporation which would have a material financial impact.

The health care industry is subject to numerous laws and regulations of federal, state and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, government health care program participation requirements, reimbursement for client services, and Medicare and Medicaid fraud and abuse. Recently, government activity has increased with respect to investigation and/or allegations concerning possible violations of fraud and abuse statutes and/or regulations by health care providers. Violations of these laws and regulations could result in expulsion from government health care programs together with the imposition of significant fines and penalties, as well as repayments for client services previously billed. Management believes that the Corporation is in compliance with fraud and abuse statutes, as well as other applicable government laws and regulations.

Notes to the Consolidated Financial Statements

June 30, 2019 and 2018

Health care reform

The health care industry in the United States is subject to fundamental changes due to ongoing health care reform efforts and related political, economic and regulatory influences. Notably, the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010 (collectively, the "Affordable Care Act") resulted in expanded health care coverage to millions of previously uninsured people beginning in 2014 and has resulted in significant changes to the U.S. health care system. To help fund this expansion, the Affordable Care Act outlines certain reductions in Medicare reimbursements for various health care providers as well as certain other changes to Medicare payment methodologies. This comprehensive health care legislation has resulted and will continue to result in extensive rulemaking by regulatory authorities, and also may be altered, amended, repealed, or replaced.

It is difficult to predict the full impact of the Affordable Care Act due to the complexity of the law and implementing regulations, as well as the Corporation's inability to foresee how CMS and other participants in the health care industry will respond to the choices available to them under the law. The Corporation also cannot accurately predict whether any new or pending legislative proposals will be adopted or, if adopted, what effect, if any, these proposals would have on the Corporation's business. Similarly, while the Corporation can anticipate that some of the rulemaking that will be promulgated by regulatory authorities will affect the Corporation's business and the manner in which the Corporation is reimbursed by the federal health care programs, the Corporation cannot accurately predict today the impact of those regulations on the Corporation's business. The provisions of the legislation and other regulations implementing the provisions of the Affordable Care Act or any amended or replacement legislation may increase costs, decrease revenues, expose the Corporation to expanded liability or require the Corporation to revise the ways in which it conducts business.

Centerstone
CENTERSTONE OF INDIANA, INC.

Consolidating Statement of Financial Position

June 30, 2019

	Centerstone of Indiana, Inc.	Centerstone Foundation, Inc.	Johnson Nichols Health Clinic, Inc.	Independent Living Alternatives, Inc.	Supportive Housing, LLC	Eliminations	Total
Assets							
Current assets:							
Cash and cash equivalents	\$ 7,391,766	\$ 688,143	\$ 16,039	\$ 191,505	\$ 364,062	\$ -	\$ 8,651,515
Accounts receivable, net	5,164,058	-	-	-	-	-	5,164,058
Other receivables	4,122,406	-	-	2,911	21,408	-	4,146,725
Unconditional promises to give, net	-	536,588	-	-	-	-	536,588
Prepaid expenses and other current assets	320,560	264	-	-	10,142	-	330,966
Total current assets	16,998,790	1,224,995	16,039	194,416	395,612	-	18,829,852
Property and equipment, net	18,751,655	-	-	181,012	7,238,016	-	26,170,683
Other assets	54,931	-	-	-	-	-	54,931
Unconditional promises to give, net	-	108,607	-	-	-	-	108,607
Beneficial interest	-	1,335,768	-	-	-	-	1,335,768
Assets whose use is limited	-	9,327,131	-	-	-	-	9,327,131
Total assets	\$ 35,805,376	\$ 11,996,501	\$ 16,039	\$ 375,428	\$ 7,633,628	\$ -	\$ 55,826,972
Liabilities and net assets (deficit)							
Current liabilities:							
Current portion of long-term debt	\$ 200,000	\$ -	\$ -	\$ 15,100	\$ 499,083	\$ -	\$ 714,183
Current portion of notes payable to related party	104,600	-	-	-	-	-	104,600
Accounts payable and accrued expenses	1,639,240	20,945	16,039	45,856	31,972	-	1,754,052
Estimated third-party settlements	627,183	-	-	-	-	-	627,183
Due to affiliated entities	951,363	1,574,748	-	-	-	-	2,526,111
Accrued payroll, benefits and taxes	3,430,765	70,477	-	-	-	-	3,501,242
Total current liabilities	6,953,151	1,666,170	16,039	60,956	531,055	-	9,227,371
Long-term debt, excluding current portion, net of deferred financing costs	574,038	-	-	409,582	4,643,583	-	5,627,203
Notes payable to related party, excluding current portion	3,601,985	-	-	-	-	-	3,601,985
Other long-term liabilities	-	-	-	-	400,000	-	400,000
Total liabilities	11,129,174	1,666,170	16,039	470,538	5,574,638	-	18,856,559
Net assets (deficit):							
Without donor restrictions	24,676,202	4,825,337	-	(95,110)	2,058,990	-	31,465,419
With donor restrictions	-	5,504,994	-	-	-	-	5,504,994
Total net assets (deficit)	24,676,202	10,330,331	-	(95,110)	2,058,990	-	36,970,413
Total liabilities and net assets	\$ 35,805,376	\$ 11,996,501	\$ 16,039	\$ 375,428	\$ 7,633,628	\$ -	\$ 55,826,972

See accompanying independent auditors' report.

Centerstone
CENTERSTONE OF INDIANA, INC.

Consolidating Statement of Activities and Changes in Net Assets

Year ended June 30, 2019

	Centerstone of Indiana, Inc.	Centerstone Foundation, Inc.	Johnson Nichols Health Clinic, Inc.	Independent Living Alternatives, Inc.	Supportive Housing, LLC	Eliminations	Total
Revenue and other support:							
Net client service revenue	\$ 48,738,156	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 48,738,156
(Provision for) recoveries of bad debts	204,452	-	-	-	-	-	204,452
Net client service revenue less provision for bad debts	48,942,608	-	-	-	-	-	48,942,608
Public support	28,072,887	-	-	-	872,434	-	28,945,321
Affiliated management fees	-	1,623,371	-	-	-	(359,023)	1,264,348
Other revenue	3,302,184	-	248,257	150,977	-	(22,102)	3,679,316
Total revenue and other support	80,317,679	1,623,371	248,257	150,977	872,434	(381,125)	82,831,593
Expenses:							
Salary and fringe benefits	54,964,527	959,617	-	-	-	-	55,924,144
Professional fees	2,809,397	36,961	-	-	-	-	2,846,358
Facilities and equipment	4,557,688	59,160	-	35,526	225,904	-	4,878,278
Depreciation and amortization	1,089,364	-	-	17,424	231,093	-	1,337,881
Travel and transportation	2,071,105	47,959	-	-	-	-	2,119,064
Supplies	1,448,165	13,421	-	-	-	-	1,461,586
Communications	918,461	9,036	-	-	-	-	927,497
Affiliated management fees	11,480,541	-	-	-	22,102	(381,125)	11,121,518
Interest	180,027	-	-	40,621	-	-	220,648
Miscellaneous	2,399,771	1,359,026	-	117,170	88,357	-	3,964,324
Total expenses	81,919,046	2,485,180	-	210,741	567,456	(381,125)	84,801,298
Operating gain (loss)	(1,601,367)	(861,809)	248,257	(59,764)	304,978	-	(1,969,705)

See accompanying independent auditors' report.

Centerstone
CENTERSTONE OF INDIANA, INC.

Consolidating Statement of Activities and Changes in Net Assets

Year ended June 30, 2019

	Centerstone of Indiana, Inc.	Centerstone Foundation, Inc.	Johnson Nichols Health Clinic, Inc.	Independent Living Alternatives, Inc.	Supportive Housing, LLC	Eliminations	Total
Nonoperating revenues (expenses):							
Contributions and pledges	\$ 493,937	\$ 1,964,132	\$ -	\$ -	\$ -	\$ -	\$ 2,458,069
Realized gain on investments	-	438,229	-	-	-	-	438,229
Unrealized loss on investments	-	(218,309)	-	-	-	-	(218,309)
Interest and dividends	757	157,841	-	-	-	-	158,598
Gain on disposal of assets	500	-	-	-	-	-	500
Other	51,987	(98,491)	-	-	-	-	(46,504)
Total nonoperating revenues (expenses)	547,181	2,243,402	-	-	-	-	2,790,583
Excess of revenues over expenses (expenses over revenues)	(1,054,186)	1,381,593	248,257	(59,764)	304,978	-	820,878
Other changes in net assets without donor restrictions:							
Contributions to supported entities	1,750	(221,023)	-	-	-	-	(219,273)
Net assets released from restrictions	-	367,069	-	-	-	-	367,069
Total other changes in net assets without donor restrictions	1,750	146,046	-	-	-	-	147,796
Change in net assets without donor restrictions	(1,052,436)	1,527,639	248,257	(59,764)	304,978	-	968,674
Change in net assets with donor restrictions:							
Contributions and pledges	-	143,973	-	-	-	-	143,973
Net assets released from restriction	-	(367,069)	-	-	-	-	(367,069)
Change in net assets with donor restrictions:	-	(223,096)	-	-	-	-	(223,096)
Change in net assets	(1,052,436)	1,304,543	248,257	(59,764)	304,978	-	745,578
Net assets (deficit) at beginning of year	25,728,638	9,025,788	(248,257)	(35,346)	1,754,012	-	36,224,835
Net assets (deficit) at end of year	\$ 24,676,202	\$ 10,330,331	\$ -	\$ (95,110)	\$ 2,058,990	\$ -	\$ 36,970,413

See accompanying independent auditors' report.

Centerstone
CENTERSTONE OF INDIANA, INC.

Consolidating Statement of Financial Position

June 30, 2018

	Centerstone of Indiana, Inc.	Centerstone Foundation, Inc.	Johnson Nichols Health Clinic, Inc.	Independent Living Alternatives, Inc.	Supportive Housing, LLC	Eliminations	Total
Assets							
Current assets:							
Cash and cash equivalents	\$ 2,366,778	\$ 682,201	\$ 5,553	\$ 154,517	\$ 349,561	\$ -	\$ 3,558,610
Accounts receivable, net	4,581,886	-	-	16,735	-	-	4,598,621
Other receivables	4,771,509	8,866	52,707	-	8,611	(16,844)	4,824,849
Due from affiliated entities	4,492,892	-	-	-	-	(306,517)	4,186,375
Unconditional promises to give, net	-	294,261	-	-	-	-	294,261
Prepaid expenses and other current assets	186,256	-	-	1,083	-	-	187,339
Total current assets	16,399,321	985,328	58,260	172,335	358,172	(323,361)	17,650,055
Property and equipment, net	16,831,948	-	-	260,869	7,499,237	-	24,592,054
Other assets	52,405	-	-	-	-	-	52,405
Unconditional promises to give, net	-	59,782	-	-	-	-	59,782
Beneficial interest	-	1,337,837	-	-	-	-	1,337,837
Assets whose use is limited	200,662	9,248,032	-	-	-	-	9,448,694
Total assets	\$ 33,484,336	\$ 11,630,979	\$ 58,260	\$ 433,204	\$ 7,857,409	\$ (323,361)	\$ 53,140,827
Liabilities and net assets (deficit)							
Current liabilities:							
Current portion of long-term debt	\$ 435,804	\$ -	\$ -	\$ 15,100	\$ 499,083	\$ -	\$ 949,987
Accounts payable and accrued expenses	957,800	13,941	-	21,081	60,647	(16,844)	1,036,625
Estimated third-party settlements	602,466	-	-	-	-	-	602,466
Due to affiliated entities	-	2,556,468	306,517	-	-	(306,517)	2,556,468
Accrued payroll, benefits and taxes	3,905,375	34,782	-	-	-	-	3,940,157
Total current liabilities	5,901,445	2,605,191	306,517	36,181	559,730	(323,361)	9,085,703
Long-term debt, excluding current portion, net of deferred financing costs	1,831,857	-	-	432,369	5,143,667	-	7,407,893
Other long-term liabilities	22,396	-	-	-	400,000	-	422,396
Total liabilities	7,755,698	2,605,191	306,517	468,550	6,103,397	(323,361)	16,915,992
Net assets (deficit):							
Without donor restrictions	25,728,638	3,297,698	(248,257)	(35,346)	1,754,012	-	30,496,745
With donor restrictions	-	5,728,090	-	-	-	-	5,728,090
Total net assets (deficit)	25,728,638	9,025,788	(248,257)	(35,346)	1,754,012	-	36,224,835
Total liabilities and net assets	\$ 33,484,336	\$ 11,630,979	\$ 58,260	\$ 433,204	\$ 7,857,409	\$ (323,361)	\$ 53,140,827

See accompanying independent auditors' report.

Centerstone
CENTERSTONE OF INDIANA, INC.

Consolidating Statement of Activities and Changes in Net Assets

Year ended June 30, 2018

	Centerstone of Indiana, Inc.	Centerstone Foundation, Inc.	Johnson Nichols Health Clinic, Inc.	Independent Living Alternatives, Inc.	Supportive Housing, LLC	Eliminations	Total
Revenue and other support:							
Net client service revenue	\$ 40,809,742	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40,809,742
Provision for bad debts	(704,412)	-	-	-	-	-	(704,412)
Net client service revenue less provision for bad debts	40,105,330	-	-	-	-	-	40,105,330
Public support	27,655,843	-	160,195	-	831,513	-	28,647,551
Other revenue	2,907,000	-	-	149,024	-	(47,862)	3,008,162
Total revenue and other support	70,668,173	-	160,195	149,024	831,513	(47,862)	71,761,043
Expenses:							
Salary and fringe benefits	49,267,105	764,412	46,648	-	-	-	50,078,165
Professional fees	2,643,787	34,140	-	-	-	-	2,677,927
Facilities and equipment	4,348,701	42,665	-	-	-	-	4,391,366
Depreciation and amortization	999,310	-	-	9,957	226,735	-	1,236,002
Travel and transportation	2,063,549	52,044	-	-	-	-	2,115,593
Supplies	1,392,285	23,066	-	-	-	-	1,415,351
Communications	940,334	9,129	-	-	-	-	949,463
Affiliated management fees	9,451,137	39,715	-	-	22,162	(22,162)	9,490,852
Interest	79,205	-	-	41,857	-	-	121,062
Miscellaneous	1,293,070	2,013,604	44,716	67,527	288,676	(25,700)	3,681,893
Total expenses	72,478,483	2,978,775	91,364	119,341	537,573	(47,862)	76,157,674
Operating gain (loss)	(1,810,310)	(2,978,775)	68,831	29,683	293,940	-	(4,396,631)

See accompanying independent auditors' report.

Centerstone
CENTERSTONE OF INDIANA, INC.

Consolidating Statement of Activities and Changes in Net Assets

Year ended June 30, 2018

	Centerstone of Indiana, Inc.	Centerstone Foundation, Inc.	Johnson Nichols Health Clinic, Inc.	Independent Living Alternatives, Inc.	Supportive Housing, LLC	Eliminations	Total
Nonoperating revenues (expenses):							
Contributions and pledges	\$ -	\$ 2,050,959	\$ -	\$ -	\$ -	\$ -	\$ 2,050,959
Realized loss on investments	-	900,741	-	-	-	-	900,741
Unrealized loss on investments	-	(243,250)	-	-	-	-	(243,250)
Interest and dividends	767	138,045	-	-	-	-	138,812
Loss on disposal of assets	(25,105)	-	-	-	-	-	(25,105)
Other	(14,757)	145,080	(4,680)	(46)	-	-	125,597
Total nonoperating revenues (expenses)	(39,095)	2,991,575	(4,680)	(46)	-	-	2,947,754
Excess of revenues over expenses (expenses over revenues)	(1,849,405)	12,800	64,151	29,637	293,940	-	(1,448,877)
Other changes in net assets without donor restrictions:							
Contributions to supported entities	-	(1,609,166)	-	-	-	-	(1,609,166)
Net assets released from restrictions	-	1,609,166	-	-	-	-	1,609,166
Total other changes in net assets without donor restrictions	-	-	-	-	-	-	-
Change in net assets without donor restrictions	(1,849,405)	12,800	64,151	29,637	293,940	-	(1,448,877)
Change in net assets with donor restrictions:							
Contributions and pledges	-	783,877	-	-	-	-	783,877
Change in value of beneficial interest	-	24,311	-	-	-	-	24,311
Net assets released from restriction	-	(1,609,166)	-	-	-	-	(1,609,166)
Change in net assets with donor restrictions:	-	(800,978)	-	-	-	-	(800,978)
Change in net assets	(1,849,405)	(788,178)	64,151	29,637	293,940	-	(2,249,855)
Net assets (deficit) at beginning of year	27,578,043	9,813,966	(312,408)	(64,983)	1,460,072	-	38,474,690
Net assets (deficit) at end of year	\$ 25,728,638	\$ 9,025,788	\$ (248,257)	\$ (35,346)	\$ 1,754,012	\$ -	\$ 36,224,835

See accompanying independent auditors' report.

Centerstone

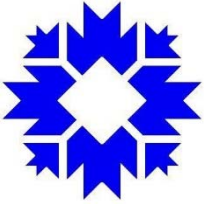
CENTERSTONE OF INDIANA, INC.

Schedule of Expenditures of State and Local Awards Year ended June 30, 2019

Grantor	Expenditures
State	
Indiana Division of Mental Health and Addiction	\$ 10,986,832
Indiana Family & Social Services	2,855,026
Other	1,092,958
Total state awards	14,934,816
Local	
Bartholomew County Funds	614,896
Brown County Funds	132,454
Decatur County Funds	195,520
Henry County Funds	41,250
Jackson County Funds	343,874
Jefferson County Funds	45,275
Jennings County Funds	107,841
Lawrence County Funds	291,516
Marion County Funds	100,136
Monroe County Funds	730,429
Morgan County Funds	408,552
Owen County Funds	104,335
Rush County Funds	143,340
Wayne County Funds	517,101
Fayette County Funds	84,996
Randolph County Funds	158,042
Union County Funds	46,116
Other	636,662
Total local awards	4,702,335
	\$ 19,637,151

Note - The accompanying schedule of expenditures of state and local awards for the year ended June 30, 2019, includes the state award activity of the Corporation on the accrual basis of accounting. The basic financial statement classifications may include other financial activity for reporting purposes. Therefore, some of the amounts presented in this schedule may differ from amounts presented in or used in the preparation of the basic financial statements. The schedule of expenditures of federal awards for the Corporation for the year ended June 30, 2019 is included in the Consolidated Single Audit of Centerstone of America, Inc.

See accompanying independent auditors' report.



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

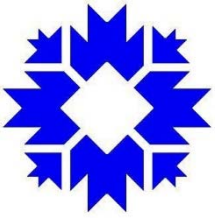
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 April, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [City Church for All Nations]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: City Church for All Nations

Address: 1200 North Russell Road Bloomington, IN 47408

Phone: 812-336-5958

E-Mail: info@citychurchbloomington.org

Website: <https://citychurchbloomington.org/>

President of Board of Directors: Renee L. Norris, CFO

Name of Executive Director: David Norris, Senior Pastor

Phone: 812-336-5958

E-Mail: pastor.david@citychurchbloomington.org

Name and Title of Person to Present Proposal to the Committee: Julie Carter, CCFAN Outreach Leader

Phone: 812-272-1821

E-Mail: jcarter106@yahoo.com

Name of Grant Writer: Julie Carter

Phone: 812-272-1821

E-Mail: jcarter106@yahoo.com

City Church for All Nations

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? Yes No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
1	0	20

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

City Church for All Nations (CCFAN) offers extensive outreach services to low-income, high-risk communities across Monroe County and surrounding areas. CCFAN Outreach provides the following no-cost services and resources to residents of Monroe County and surrounding communities:

- Furniture, appliances, essential household items (such as toiletries), clothing and food
- Pick-up and drop off services for anyone in need without way of transporting items requested And/or for any donations.

These services are open to all and do not require religious or spiritual affiliation. To mitigate fear and reduce stigma, CCFAN Outreach operates at a neutral, non-religious location on the Westside of town.

PROJECT INFORMATION

Project Name: CCFAN Outreach: Healing Hands Moving Truck Project

Total cost of project: \$15,000

Requested amount of JHSSF funding: \$15,000

Total number of City residents anticipated to be served by this project in 2020: 200-400

Total number of clients anticipated to be served by this project in 2020: 200-400

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

City Church for All Nations

CCFAN Outreach is seeking \$15,000 from JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE to purchase a used moving truck needed to transport donated items to city residents.

Currently CCFAN Outreach depends on a local moving business that donates the truck(s), staff and time. Acquiring a moving truck allows us to provide more efficient services and mitigate risk for the local business.

CCFAN Outreach would expand pick-up and drop-off services to operate daily allowing greater need to be met. Items that are delivered include but are not limited to couches, beds, dressers, appliances, desks, chairs, household items etc.

The immediate benefits of this project include:

- 1) Servicing greater need for elderly and/or disabled residents
 - 2) Servicing individuals and families from low-income communities
- Offering increased quality of life for Bloomington families who may experience lack of resources due to homelessness, loss of wages, low-income households etc.

Address where project will be housed: Former MC Sports building: 3100 W Susan Drive Bloomington, IN 47404

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

City Church for All Nations

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

N/A

Is the property zoned for your intended use? Yes No N/A
If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

N/A

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project (*Please indicate source, amount, and whether confirmed or pending*): N/A

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds: N/A

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING (*100 words or less*)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

This project leverages funds in several ways:

- 1) Through business, volunteers with moving trucks that is being donated when available.
- 2) Financial donations through City Church for All Nations that are addressed to the giving of: Healing Hands Outreach, non-monetary donations from City Church for All Nations and our City of Bloomington residents and businesses.

City Church for All Nations

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	12ft -15 ft Moving Truck (used)	\$15,000
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$15,000.00

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

CCFAN Outreach aims to address the following priorities identified in the Service Community Assessment of Needs: Priority # 5-- A Healthy Community and Priority # 7—Meeting Essential Needs.

Currently, CCFAN Outreach services approximately 200-400 families annually. Acquiring a moving truck allows the team to support a healthy community by providing bedding and furniture for families. This is particularly important for families that make have members with physical disabilities or limitations and young children. Providing quality sleeping and living conditions also leads to increase focus and morale for students which inadvertently impacts their performance in the classroom. Research has proven that reducing and/or addressing adverse childhood experiences (ACES) for children leads to greater performance and confidence in the classroom.

Additionally, this project allows for CCFAN Outreach to address priority #7 of meeting essential needs. The following excerpt was pulled from the SCAN report:

“The 2010 Household Survey revealed that 20% of respondents had at least a minor problem with having enough money to buy needed clothing and shoes, while 80% of respondents had no problem having enough money to buy needed clothing and shoes. This is similar to what was found in 2003. Nearly one-third (30%) of respondents with income less than \$15,000 said that buying clothing and shoes was a major problem.

Providing free furniture and clothing helps remediate the most emergent needs for these families and reduces stressors that lead to substance abuse and neglect in households.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc.), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

City Church for All Nations

The purchase of a moving truck is a one-time investment. CCFAN assumes all responsibility as it relates to maintenance, insurance, license plates, operational costs and/or upkeep of the vehicle.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

For every home that is furnished at no cost to the resident, this allows the money to be put back into the economy or household in a way that stimulates growth, reduces stress, and improves quality of life. For example, providing furniture for a family with a household of 7 will reduce the burden on finances and allow money to be reallocated to food, clothing, and educational expenses. Also, it is particularly advantageous for families to not have to the burden of moving and delivery expenses.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

City Church for All Nations

This funding request is for a moving truck that will last for years of service. To empirically assess success for this investment, CCFAN Outreach will log the number of families, number of deliveries, and number of items delivered every six months. It is expected that the numbers will increase by 10-15% in the first year since access to moving trucks and furniture will be easier.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

ATLANTA GA 39901-0001

In reply refer to: 0752286427
Feb. 06, 2020 LTR 4168C 0
01-0830345 000000 00
00015153
BODC: TE

CITY CHURCH FOR ALL NATIONS INC
% KIMBERLY NORRIS
1200 N RUSSELL RD
BLOOMINGTON IN 47408-9481



017114

Employer ID number: 01-0830345
Form 990 required: Yes

Dear Taxpayer:

We're responding to your request dated Jan. 28, 2020, about your tax-exempt status.

We issued you a determination letter in August 2006, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(03).

We also show you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Sections 509(a)(1) and 170(b)(1)(A)(i).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5th month after the end of your annual accounting period:

- Form 990, Return of Organization Exempt From Income Tax
- Form 990EZ, Short Form Return of Organization Exempt From Income Tax
- Form 990-N, Electronic Notice (e-Postcard) for Tax-Exempt Organizations Not Required to File Form 990 or Form 990-EZ
- Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

According to IRC Section 6033(j), if you don't file a required annual information return or notice for 3 consecutive years, we'll revoke your tax-exempt status on the due date of the 3rd required return or notice.

You can get IRS forms or publications you need from our website at www.irs.gov/forms-pubs or by calling 800-TAX-FORM (800-829-3676).

If you have questions, call 877-829-5500 between 8 a.m. and 5 p.m.,

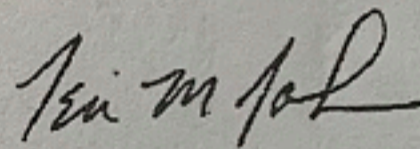
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Feb. 06, 2020 LTR 4168C 0
01-0830345 000000 00
00015154

CITY CHURCH FOR ALL NATIONS INC
% KIMBERLY NORRIS
1200 N RUSSELL RD
BLOOMINGTON IN 47408-9481

local time, Monday through Friday (Alaska and Hawaii follow Pacific time).

Thank you for your cooperation.

Sincerely yours,



Teri M. Johnson
Operations Manager, AM Ops. 3

Internal Revenue Service
P.O. Box 2508
Cincinnati, OH 45201

Department of the Treasury

Date: **APR 09 2008**

Person to Contact:
Gloria Robinson 31-08224
Toll Free Telephone Number:
877-829-5500
Employer Identification Number:
01-0830345

CITY CHURCH FOR ALL NATIONS INC
% KIMBERLY NORRIS
417 E 16TH ST
BLOOMINGTON, IN 47408-1909

Dear Sir or Madam:

This is in response to your request of February 5, 2008, regarding your tax-exempt status. We have updated our records to reflect the name change from CHERRY HILL CHURCH MINISTRIES to CITY CHURCH FOR ALL NATIONS INC.

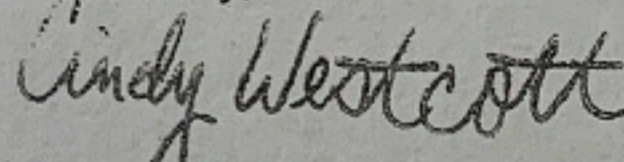
Our records indicate that a determination letter was issued in August 2006 that recognized you as exempt from Federal income tax, and reflect that you are currently exempt under section 501(c)(3) of the Internal Revenue Code.

Our records also indicate you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section 509(a)(1) and 170(b)(1)(A)(i).

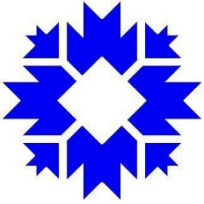
Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely,



Cindy Westcott
Manager, Exempt Organizations
Determinations



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

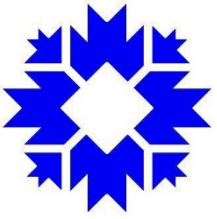
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 30 MARCH, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Community Kitchen of Monroe County, Inc.

Address: PO Box 3286 (1515 S Rogers St) Bloomington IN 47402-3286

Phone: 812-332-0999

E-Mail: director@monroecommunitykitchen.com

Website: www.monroecommunitykitchen.com

President of Board of Directors: Hope Snodgrass

Name of Executive Director: Vicki Pierce

Phone: 812-332-0999

E-Mail: director@monroecommunitykitchen.com

Name and Title of Person to Present Proposal to the Committee: Vicki Pierce

Phone: 812-332-0999

E-Mail: director@monroecommunitykitchen.com

Name of Grant Writer: Vicki Pierce

Phone: 812-332-0999

E-Mail: director@monroecommunitykitchen.com

Community Kitchen of Monroe County

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? Yes No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
6	14	120/wk

AGENCY MISSION STATEMENT *(150 words or less)*

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Community Kitchen's mission is to work alone and in collaboration with others to eliminate hunger in Monroe County and surrounding areas through direct service, education and advocacy.

Community Kitchen of Monroe County

PROJECT INFORMATION

Project Name: Warehouse Pallet Shelving Project

Total cost of project: \$8,113

Requested amount of JHSSF funding: \$8,113

Total number of City residents anticipated to be served by this project in 2020: 2,560

Total number of clients anticipated to be served by this project in 2020: 3,200

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$8,113 for pallet shelving and a new battery and charger for a 2003 Raymond Walkie Reach Stacker Model RRS 30. We have reached the point that we need to order pallets of canned vegetables and other foods, in addition to food we receive through TEFAP and the Hoosier Hills Food Bank. To accommodate that food in our warehouse, we must install pallet shelving. This will provide us with 80% more pallet room. Having the extra room will allow us to take advantage of purchasing opportunities and/or larger distributions from the food bank or other vendors, ensuring we have the food we need for all of our programs.

Address where project will be housed: 1515 S Rogers St Bloomington IN 47403

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

Community Kitchen of Monroe County

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

NA

Is the property zoned for your intended use? Yes No N/A
If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

NA

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):* We will incur and pay for any charges for installation. That amount is unknown at this time. There are no other funds being sought for this project.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds: We would order shelves and the battery and charger as soon as an award is announced. It appears that there is about a 5-7 business day lead time (but that was before COVID-19) on the shelving. We would be able to follow up with a claim for reimbursement and draw down funds immediately thereafter.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

In researching this project, we have made a connection with an Associated company representative who has helped us leverage a donation of a 2003 Raymond Walkie Reach Stacker Model RRS 30. That is the equipment needed to lift, set, and retrieve pallets from the shelving. This piece of equipment has been lightly used and is valued at \$4,000 resale value. So, this project is leveraging a \$4,000 piece of equipment.

Community Kitchen of Monroe County

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Battery and charger	\$5,586
Priority #2	Pallet shelving and decking	\$2,527
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$8,113

Community Kitchen of Monroe County

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Community Kitchen addresses Strategy #5 (Public Service Assistance) of the City's 2015-2019 Consolidated Plan. Strategy #5 states "Provide funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care." (p. 6 & 91). Within the section NA-40 Homeless Needs Assessment, funding for service providers (like Community Kitchen) is listed as the second of five priorities for the next five years (p. 50).

According to Section 504 Needs Assessment, Community Kitchen was among the top four most highly utilized Community Resources or Programs (Consolidated Plan, p.44). In addition, 53% of those Housing Choice voucher and public housing tenants responding indicated that food was the largest strain on their budget (p. 44). Not only is Community Kitchen a vital agency functioning in accordance with the City's Consolidated Plan, but we also fit into the City of Bloomington's Anti-Poverty Strategy (Consolidated Plan p.108). Part 2. states "provide access to emergency assistance by providing funding...to agencies that provide said services" and 4. C. "continue to cooperate with other local funders on anti-poverty strategies such as the United Way of Monroe County" whose Essentials category includes "sufficient food," an area Community Kitchen addresses.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Community Kitchen is seeking funding for a one-time investment in equipment of pallet shelving and the battery and charger for a used and donated pallet walkie reach to increase our warehouse food storage by more than 80%.

Community Kitchen of Monroe County

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Community Kitchen provides a vital service to some of the community's most vulnerable residents. In 2019, CK provided 314,911 meals and snacks to community members in need. 72% of those we served were children; 10% were seniors and 12% had experienced homelessness in the previous six months. Of those patrons surveyed 96% had income levels of extremely low- or low-income. Kitchen services really do meet a basic need of some of our community's most vulnerable members. Every effort we make to be more efficient and more intentional about the food we are able to access, means better nutrition and more successful outreach efforts. Having access to quality nutrition on a consistent basis make a long-term impact on our community's individuals and families.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

The outcome indicator for the success of this project will be the quality of nutrition that our over 3,200 patrons are able to access, and the program efficiency we are able to achieve and maintain with this newly expanded capacity. I expect that we will see our food purchase amounts increase over the following year, due to our ability to get more good, quality foods into our facility. Patrons in all of our programs will benefit from that nutrition.

Community Kitchen of Monroe County

Item		Cost
Energys Battery		\$4,786.00
Battery charger		\$800.00
IF70-42"-192" Uprights	\$136 *7	\$952.00
IB45E-096" beams	\$33*30	\$990.00
Wire decking	\$19.50*30	\$585.00
Total		\$8,113.00

Community Kitchen of Monroe County

Community Kitchen of Monroe County, Inc.

Profit & Loss by Class

January through December 2019

9:18 AM

01/14/20

Accrual Basis

	Building Fund		General		TOTAL	
	Jan - Dec 19	Jan - Dec 18	Jan - Dec 19	Jan - Dec 18	Jan - Dec 19	Jan - Dec 18
Ordinary Income/Expense						
Income						
Head Start	0.00	0.00	181,810.65	166,566.09	181,810.65	166,566.09
Sale of Equipment	0.00	0.00	0.00	-1,924.00	0.00	-1,924.00
INCOME						
Business/Professional	0.00	0.00	54,925.17	26,069.80	54,925.17	26,069.80
Church	0.00	0.00	18,189.66	15,801.42	18,189.66	15,801.42
Civic	0.00	0.00	4,958.91	6,515.00	4,958.91	6,515.00
Collection Cans	0.00	0.00	1,399.32	1,980.55	1,399.32	1,980.55
Individual Contributions	0.00	23,350.00	382,454.73	297,824.05	382,454.73	321,174.05
Interest	0.00	0.00	75.01	67.28	75.01	67.28
Special Events Income						
Brunch	0.00	0.00	19,863.95	21,162.84	19,863.95	21,162.84
Chef's Challenge	0.00	0.00	18,723.83	14,611.76	18,723.83	14,611.76
Taste of Bloomington	0.00	0.00	2,500.00	3,500.00	2,500.00	3,500.00
Special Events Income - Other	0.00	0.00	4,422.18	3,938.50	4,422.18	3,938.50
Total Special Events Income	0.00	0.00	45,509.96	43,213.10	45,509.96	43,213.10
Total INCOME	0.00	23,350.00	507,512.76	391,471.20	507,512.76	414,821.20
Grant Income						
CACFP	0.00	0.00	78,374.25	63,052.90	78,374.25	63,052.90
CDBG Grant	0.00	0.00	29,999.50	38,298.81	29,999.50	38,298.81
EFSP Grant	0.00	0.00	4,600.00	4,368.00	4,600.00	4,368.00
Local Govt./Townships	0.00	0.00	21,870.00	26,200.00	21,870.00	26,200.00
Misc. Grants/Other	0.00	10,000.00	14,909.20	29,525.70	14,909.20	39,525.70
SFSP	0.00	0.00	29,750.41	26,668.14	29,750.41	26,668.14
United Way Grant	0.00	0.00	28,037.08	26,203.23	28,037.08	26,203.23
Grant Income - Other	0.00	0.00	0.00	58.38	0.00	58.38
Total Grant Income	0.00	10,000.00	207,540.44	214,375.16	207,540.44	224,375.16
BOBPAN-Perry Twp. Pantry	0.00	0.00	3,786.96	4,717.44	3,786.96	4,717.44
CK Express Pantry-Blmtn Twp.	0.00	0.00	0.00	2,000.00	0.00	2,000.00
In-Kind Income						
Food Donations						
Food Bank In-Kind	0.00	0.00	263,278.03	250,591.78	263,278.03	250,591.78
Food Donations - Other	0.00	0.00	61,110.87	101,889.60	61,110.87	101,889.60
Total Food Donations	0.00	0.00	324,388.90	352,481.38	324,388.90	352,481.38
Labor	0.00	0.00	237,545.37	224,419.62	237,545.37	224,419.62
Non-Food Donations	0.00	0.00	4,974.03	8,347.72	4,974.03	8,347.72
Rent & Utilities	0.00	0.00	7,320.00	7,320.00	7,320.00	7,320.00
Total In-Kind Income	0.00	0.00	574,228.30	592,568.72	574,228.30	592,568.72
Income Tax Refund	0.00	0.00	0.00	1,307.46	0.00	1,307.46
Uncategorized Income	0.00	0.00	330.00	0.07	330.00	0.07
Total Income	0.00	33,350.00	1,475,209.11	1,371,082.14	1,475,209.11	1,404,432.14
Expense						
Depreciation	0.00	0.00	0.00	60,653.51	0.00	60,653.51
EXPENSES						
Automobile Expense						
Gas Expense	0.00	0.00	2,386.65	2,449.11	2,386.65	2,449.11
Registration & Plates	0.00	0.00	625.05	708.05	625.05	708.05
Van Repairs	0.00	0.00	3,875.06	3.99	3,875.06	3.99
Vehicle Insurance	0.00	0.00	1,470.00	0.00	1,470.00	0.00
Automobile Expense - Other	0.00	0.00	61.15	1,776.29	61.15	1,776.29
Total Automobile Expense	0.00	0.00	8,417.91	4,937.44	8,417.91	4,937.44

Community Kitchen of Monroe County

Community Kitchen of Monroe County, Inc.

Profit & Loss by Class

January through December 2019

9:18 AM

01/14/20

Accrual Basis

	Building Fund		General		TOTAL	
	Jan - Dec 19	Jan - Dec 18	Jan - Dec 19	Jan - Dec 18	Jan - Dec 19	Jan - Dec 18
Bank Service Fees	0.00	0.00	371.76	396.00	371.76	396.00
Board Development	0.00	0.00	115.12	153.23	115.12	153.23
BOBPAN-Perry Twp Pantry	0.00	0.00	3,464.40	4,832.82	3,464.40	4,832.82
CK Express Pantry-Blm tn. Twp.	0.00	0.00	887.48	1,069.74	887.48	1,069.74
Classified Advertising	0.00	0.00	430.71	0.00	430.71	0.00
Food & Beverage Expense						
Head Start	0.00	0.00	48,721.14	45,616.42	48,721.14	45,616.42
Backpack Buddies	0.00	0.00	16,979.82	21,691.68	16,979.82	21,691.68
CACFP	0.00	0.00	41,595.93	34,804.99	41,595.93	34,804.99
SFSP	0.00	0.00	14,560.39	15,916.95	14,560.39	15,916.95
Food & Beverage Expense - Oth...	0.00	0.00	18,315.18	15,734.14	18,315.18	15,734.14
Total Food & Beverage Expense	0.00	0.00	140,172.46	133,764.18	140,172.46	133,764.18
Fundraising	0.00	0.00	8,193.27	6,437.46	8,193.27	6,437.46
Gen. Repairs/Maint. Svcs.						
Building Repairs	0.00	0.00	160.00	650.70	160.00	650.70
Equipment Repairs	0.00	0.00	2,633.53	2,292.53	2,633.53	2,292.53
Trash	0.00	0.00	2,706.70	2,194.29	2,706.70	2,194.29
Gen. Repairs/Maint. Svcs. - Other	0.00	0.00	17,240.21	14,567.52	17,240.21	14,567.52
Total Gen. Repairs/Maint. Svcs.	0.00	0.00	22,740.44	19,705.04	22,740.44	19,705.04
Insurance						
Directors & Officers	0.00	0.00	694.00	1,388.00	694.00	1,388.00
Health Insurance	0.00	0.00	34,330.89	30,914.13	34,330.89	30,914.13
Liability & Worker's Comp	0.00	0.00	10,354.55	12,059.62	10,354.55	12,059.62
Life Insurance	0.00	0.00	2,355.93	2,151.93	2,355.93	2,151.93
Prepaid Insurance	0.00	0.00	1,230.00	922.50	1,230.00	922.50
Total Insurance	0.00	0.00	48,965.37	47,436.18	48,965.37	47,436.18
Kitchen						
Physical Plant Equipment	0.00	0.00	2,986.61	725.35	2,986.61	725.35
Physical Plant Supplies	0.00	0.00	23,351.50	17,471.97	23,351.50	17,471.97
Total Kitchen	0.00	0.00	26,338.11	18,197.32	26,338.11	18,197.32
Office Equipment						
Computer & Software	0.00	0.00	1,671.99	2,266.99	1,671.99	2,266.99
Office Equipment - Other	0.00	0.00	0.00	27.92	0.00	27.92
Total Office Equipment	0.00	0.00	1,671.99	2,294.91	1,671.99	2,294.91
Office Supplies	0.00	0.00	2,838.70	3,772.99	2,838.70	3,772.99
Organiz. Membership s/Filing Fee	0.00	0.00	352.00	346.32	352.00	346.32
Other/Contingency	0.00	0.00	3,747.76	620.26	3,747.76	620.26
Payroll Expenses	0.00	0.00	406,071.48	388,845.17	406,071.48	388,845.17
Payroll Taxes						
FICA-Company	0.00	0.00	23,413.15	21,999.77	23,413.15	21,999.77
FUTA	0.00	0.00	110.83	35.78	110.83	35.78
Medicare-Company	0.00	0.00	5,475.66	5,145.12	5,475.66	5,145.12
SUTA	0.00	0.00	733.30	710.55	733.30	710.55
Payroll Taxes - Other	0.00	0.00	0.00	680.17	0.00	680.17
Total Payroll Taxes	0.00	0.00	29,732.94	28,571.39	29,732.94	28,571.39
Postage	0.00	0.00	2,630.56	3,158.61	2,630.56	3,158.61
Printing	0.00	0.00	7,533.97	7,216.15	7,533.97	7,216.15
Professional Fees	0.00	0.00	9,390.00	9,241.25	9,390.00	9,241.25
Staff Training	0.00	0.00	1,476.01	2,317.51	1,476.01	2,317.51
Subscriptions	0.00	0.00	603.84	211.25	603.84	211.25
Telephone & internet	0.00	0.00	2,749.37	3,043.85	2,749.37	3,043.85
Utilities	0.00	0.00	15,546.33	14,977.42	15,546.33	14,977.42

Community Kitchen of Monroe County

Community Kitchen of Monroe County, Inc.

Profit & Loss by Class

January through December 2019

9:18 AM

01/14/20

Accrual Basis

	Building Fund		General		TOTAL	
	Jan - Dec 19	Jan - Dec 18	Jan - Dec 19	Jan - Dec 18	Jan - Dec 19	Jan - Dec 18
Volunteer Recognition	0.00	0.00	1,185.69	2,074.50	1,185.69	2,074.50
Total EXPENSES	0.00	0.00	745,627.67	703,620.99	745,627.67	703,620.99
In-Kind Expenses						
Food Donations						
Food Bank In-Kind	0.00	0.00	263,278.03	250,591.78	263,278.03	250,591.78
Food Donations - Other	0.00	0.00	35,194.97	93,560.53	35,194.97	93,560.53
Total Food Donations	0.00	0.00	298,473.00	344,152.31	298,473.00	344,152.31
Labor	0.00	0.00	237,545.37	224,419.62	237,545.37	224,419.62
Non-Food Donations	0.00	0.00	4,974.03	8,347.72	4,974.03	8,347.72
Rent & Utilities	0.00	0.00	7,320.00	7,320.00	7,320.00	7,320.00
In-Kind Expenses - Other	0.00	0.00	0.00	853.96	0.00	853.96
Total In-Kind Expenses	0.00	0.00	548,312.40	585,093.61	548,312.40	585,093.61
Interest Expense	0.00	33.46	-11.76	1,259.70	-11.76	1,293.16
Reconciliation Discrepancies	0.00	0.00	0.00	35.00	0.00	35.00
Total Expense	0.00	33.46	1,293,928.31	1,350,662.81	1,293,928.31	1,350,696.27
Net Ordinary Income	0.00	33,316.54	181,280.80	20,419.33	181,280.80	53,735.87
Net Income	0.00	33,316.54	181,280.80	20,419.33	181,280.80	53,735.87

Community Kitchen of Monroe County **Quotation**



Tim Clougher
Community Kitchen
1515 S Rogers St.
Bloomington, IN. 47403

Date: 3/24/2020
Quote No. 32420sb1

Page 1 of 4

Per your request below is a description and pricing for a Enersys HUP Battery for your consideration that will go in **Raymond stand up deep reachTruck:**

(1) Battery Manufacturer: Enersys

Model: 18-125-11
Description: Industrial Battery
Voltage: 36 Volts
Amp Hour Capacity: 625
Connector: SB-350 Gray
Battery Size: 38.26x 14.12 x 31
Cover: None
Warranty: 5 Year Full Warranty, Plus 2 Years Pro-Rated

Enersys Battery 18-125-11, 625 Amp. Hour battery in Raymond deep reach.....\$4,786

Matching USED Charger.....\$800

F.O.B.: Delivered

Delivery: TBD

Thank you for the opportunity to earn your material handling business and please do not hesitate to call me with any questions.

Community Kitchen of Monroe County Quotation



Tim Clougher
Community Kitchen
1515 S Rogers St.
Bloomington, IN. 47403

Date: 3/25/20
Quote No. 32420sb2

Page 1 of 3

Per your request below is a description and pricing for Rack and decking for Community Kitchen for your consideration:

Qty	Model / Specs	Cost Each	Ext. Cost
7	IF70-42"-192" Uprights 23k lbs at 48" spacing	\$ 136	\$952
30	IB45E-096" Beams 8' long x 4 1/2" high, 4500 lbs	\$ 33	\$990

Lead Time: Stock 5-7 business days

F.O.B. Cinn. OH.

Nashville Wire Decking

Qty- 30

PalletShelf™ 42"deep X 46"wide WATERFALL WIRE DECK, 5 16 gauge std U supports for step beams, 2.5" X 4" mesh c-c 7 gauge wire all .180" diameter, finish is gray, capacity is 2200 lbs UDL *Made in the USA*

(30) Price Each.....\$19.50 Ext. \$585

LEAD TIME- 5-7 business days(currently stock items)
 FOB- Cinn. OH./Nashville TN

Thank you for the opportunity to earn your material handling business and please do not hesitate to call me with any questions.

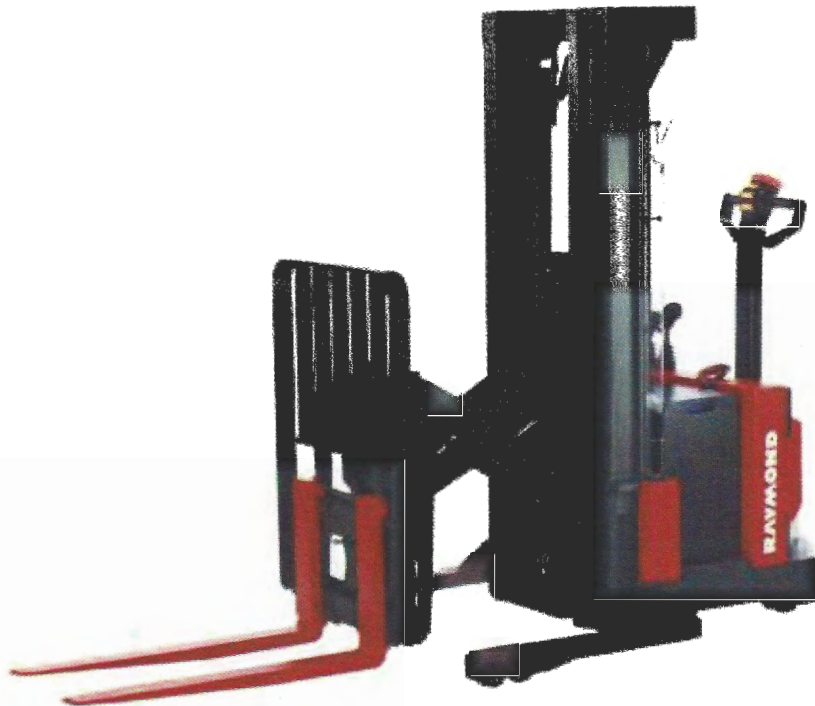
WALKIE REACH STACKER

MODEL RRS 30

Raymond® Walkie Reach Model RRS30. Do the job in less time for less money. Whether you are trying to improve productivity, reduce maintenance costs, or perform more tasks with one truck, the *Raymond* RRS is the solution. This highly maneuverable stacker is the perfect vehicle for retail storage areas, weight restricted elevators and floors, and other specialized operations. The versatile RRS can accomplish all of your staging and dock-to-stock needs. The easy-to-use controls and ergonomic control handle provide maximum simplicity and smooth operation, increasing operator confidence. Variable speed control levers make load handling easier and more precise, which enhances productivity and reduces rack damage. Modular components, state-of-the-art transistor controls, and heavy-duty construction make the *Raymond* RRS easy to maintain and economical to own.

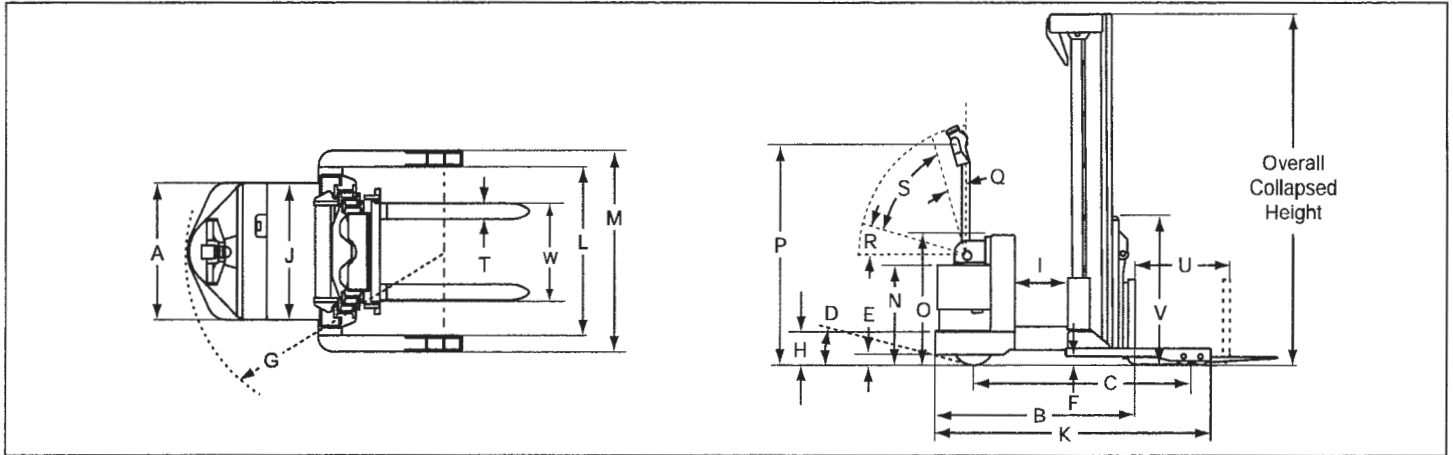
RRS30 Standard Equipment:

- › 3000 pound maximum capacity
- › Two and three stage masts with fork heights up to 189"
- › Load sensing torsion bar suspension for easier steering
- › Separately excited traction system for smooth acceleration
- › Thumb wheel control
- › Key switch
- › Horn
- › Handle mounted electric lift/lower for easy access
- › Chassis mounted manual lift/lower for precise control
- › Tilt carriage
- › 48" high load backrest
- › Hour meter



RAYMOND
Above. And beyond.®

WALKIE REACH MODEL 30



MAST SPECIFICATIONS				
Lift Height (in.)	Lift Height (in.)	Overall Collapsed Height (in.)	Free Lift (in.)	Capacity (lbs.)*
2-stage	3-Stage			
100		71	6	3000
124		83	6	3000
150		95	6	2750
	150	71	53	2750
	180	83	65	2100
	189	87	69	2000

* Deduct 250 lbs. with sideshift

PERFORMANCE SPECIFICATIONS			
			RRS30
Truck Weight, less battery	lbs.		3500
Battery Connector			SB-175 red
Battery Lead Position/Length	in.		B/20
Battery Voltage	V		24
Minimum Battery Weight	lbs.		950
Travel Speed	empty/loaded	mph	3.2/2.8
Lift Speed	empty/loaded	fpm	46/29
Lowering Speed	empty/loaded	fpm	47/60

AISLE WIDTH REQUIRED FOR RIGHT ANGLE STACKING			
		RRS30	
Load Width (in.)	Load Length (in.)		
	42	48	
30	85	92	
32	84	92	
36	84	91	
40	83	91	
42	83	90	
48	82	90	

Aisle width requirements based on 6" clearance between pallets. Add 6-12" for ease of operation. Add 4.5" for 3-stage mast.

DIMENSION CHART		
		RRS30
Capacity	lbs.	3000
Tilt (Backward/Forward)	deg.	4/3
A Tractor Width	in.	34.1
B Tractor Head Length — 2-stage/3-stage	in.	47.4/50.6
C Wheelbase	in.	55.3
D Grade Clearance	%	10
E Underclearance: Tractor	in.	2.1
F Underclearance: Baselegs	in.	2
G Turning Radius	in.	65
H Battery Floor Height with optional rollers	in.	9.5
I Battery Compartment Width	in.	13.3
J Battery Compartment Length	in.	32.3
K Overall Length (without forks)	in.	69.75
L Baseleg Opening (inside)	in.	32-50
M Baseleg (outside)	in.	40-58
N Tractor Height at Handle	in.	25.25
O Tractor Height at Battery	in.	32.25
P Handle Height Retracted	in.	55.6
Q Top Vertical Braking Arc	deg.	12.5
R Bottom Braking Arc	deg.	10.5
S Handle Operating Arc	deg.	67
T Forks	in.	1.75 x 4
U Reach Distance — 2-stage/3-stage	in.	24
V Load Backrest (height)	in.	48
W Fork Adjustment	in.	12-30
Drive Tire	in.	10.5 x 5 polyurethane
Load Wheels	in.	4 x 2.875 tandem polyurethane

Due to continuous product improvement, specifications are subject to change without notice or obligation. Some systems and features shown are optional at extra cost. Raymond and Above. And beyond. are U.S. trademarks of The Raymond Corporation.

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 www.raymondcorp.com | Toll free 1-800-235-7200
 SIFB-0087 0812VP-2.5



F. D. BOX 2508
CINCINNATI, OH 45201

Community Kitchen of Monroe County

Date: MAR 07 1989

Employer Identification Number:
31-1101408

Contact Person:
CARRIE M. TOTTEN

Contact Telephone Number:
(513) 684-3578

COMMUNITY KITCHEN OF
MONROE COUNTY INC
827 W 14TH ST
ELOOMINGTON, IN 47401

Our Letter Dated:
January 24, 1985
Addendum Applies:
No

Dear Applicant:

This modifies our letter of the above date in which we stated that you would be treated as an organization which is not a private foundation until the expiration of your advance ruling period.

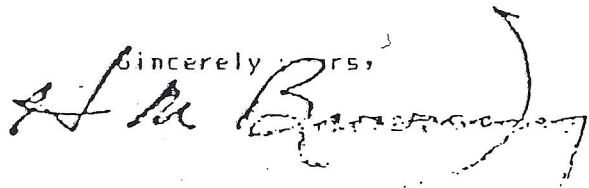
Your exempt status under section 501(a) of the Internal Revenue Code as an organization described in section 501(c)(3) is still in effect. Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the code because you are an organization of the type described in section 509(a)(1) and 170(b)(1)(A)(vi).

Grantors and contributors may rely on this determination unless the Internal Revenue Service publishes notice to the contrary. However, if you lose your section 509(a)(1) status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act, or the substantial or material change on the part of the organization that resulted in your loss of such status, or if he or she acquired knowledge that the Internal Revenue Service had given notice that you would no longer be classified as a section 509(a)(1) organization.

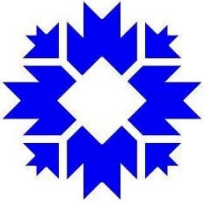
If we have indicated in the heading of this letter that an addendum applies, the addendum enclosed is an integral part of this letter.

Because this letter could help resolve any questions about your private foundation status, please keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown above.

Sincerely,


Harold M. Browning
District Director



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

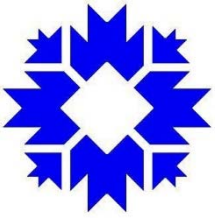
All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.
send to: council@bloomington.in.gov
with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Courage To Change Sober Living

Address: P.O. Box 3001

Phone: 812-391-5440

E-Mail: c2csoberliving@gmail.com

Website: couragetochangehouse.org

President of Board of Directors: Marilyn Burrus

Name of Executive Director: N/A

Phone: 812-391-5440

E-Mail:

Name and Title of Person to Present Proposal to the Committee:

Phone:

E-Mail:

Name of Grant Writer: Bobby Overman

Phone: 812-320-0508

E-Mail: bobbyjpcv@gmail.com

Courage to Change Sober Living

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [x] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
3		<15

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Courage to Change Sober Living provides low barrier, affordable, safe sober living, transitional housing to people affected by substance abuse disorders where residents take responsibility for their recovery with support from house managers and board members.

Courage to Change Sober Living was founded in 2015 when a need for more transitional housing options was identified by members of the community due to the rising opioid epidemic.

CTC started with one house and has grown to four houses--two women's houses and two men's houses-allowing us to serve 22 clients at a time. Since its' inception Courage to Change has served over 93 clients with 99% of those clients being from Monroe County.

Courage to Change Sober Living applicants come from self-referral, family members, Monroe County Probation Office, Monroe County Prosecutors Office, Monroe County Correctional Facility, Indiana Department of Corrections and other substance abuse treatment facilities.

PROJECT INFORMATION

Project Name: Fresh Start Fund

Total cost of project: \$6000.00

Requested amount of JHSSF funding:

Total number of City residents anticipated to be served by this project in 2020:

Total number of clients anticipated to be served by this project in 2020:

PROJECT SYNOPSIS (250 words or less)

***Please provide a brief overview of your project.** This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Courage to Change is asking \$6000.00 to continue our Fresh Start Rent Subsidy Fund. Rent includes utilities, drug tests, furnishings and move in package. This amount would provide four \$250.00 scholarships each month for our residents-two for women's, two for men's.

Our Fresh Start Fund was started with the understanding that our residents face many obstacles including paying rent, court and probation fees all while transitioning out of homelessness, unemployment, incarceration or other crisis situations.

Residents can make a one- time request during their stay under the following circumstances:

1. new CTC resident.
2. resident has relapsed, and after treatment the resident will return to CTC.
3. resident has lost their job and is seeking new employment.
- 4 drug court temporary mandated incarceration with the resident returning to a CTC house.
5. Residents must apply for the Fresh Start Fund and must meet all other requirements of our program in order to be given this one-time assistance.

With the COVID-19 pandemic our residents have taken big hits in terms of employment and becoming self-sufficient. Many have lost their jobs completely or have had their hours cut. The mission of this fund has always been to give residents the opportunity to secure employment, allow residents who have relapsed, lost their job or who had to satisfy mandated temporary incarceration to do so without worrying about becoming homeless as well. This is even more important during this pandemic when things are very uncertain and our residents need stability of secure housing.

Address where project will be housed: We rent four sober living houses throughout Monroe County.

Courage to Change Sober Living

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use? Yes No N/A
If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will submit claims for reimbursement when we receive the application from a current resident who has come into a crisis situation and needs help or when we have someone applying to be a resident and has been accepted but needs help with rent immediately. We will give out four \$250 scholarships per month until the funds have been drawn down.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

The township trustees have been very helpful with rent help for our residents however given the situation and how stretched they are with COVID-19 we aren't certain how much funding the township trustees will be able to offer but we will still encourage our residents to apply for rent help.

Sober Joe Coffee is a business that supports CTC by donating to our Fresh Start Fund. Sadly, as a small business he has taken a big hit as well so is unable at this time to contribute to the Fund but we are hopeful that will change during the year.

Courage to Change Sober Living

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Two weeks paid rent for resident	\$250.00
Priority #2	One week paid rent for resident	\$125.00
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

Courage to Change Sober Living

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Key findings from social service agencies as reported in SCAN find that paying rent, court fees, clothing and utilities, finding employment, dealing with stress, depression, and anxiety are all major issues for their clients. SCAN also finds that barriers like unemployment, low wages, exposure to violence and substance abuse prevent individuals from meeting the basic needs of sufficient food, a stable place to live, health care and wellness and crisis management skills.

The HAND 2015-2019 report states that the need for affordable housing exceeds the availability for all persons. Strategy number 5 under Public Service Assistance states: provide funding to nonprofit organizations that serve low income, individuals with their basic needs of food, shelter and health care; as well as organizations that provide a safety net for community members in need and provide funding to organizations that provide services to improve quality of life. Our Fresh Start Fund addresses the needs outlined in the SCAN and Hand reports.

Recidivism is a huge problem in our community and lack of housing along with addiction and unstable employment is directly related to these rates. Our residents struggle with finding landlords who will rent to them especially coming directly from jail or prison.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

We realize we are asking for the same operational funds we asked for last year. Last years' program was very successful but due to COVID-19 our residents are struggling with paying rent due to being laid off or having their hours cut. Our residents are those essential workers who are risking their own health by continuing to work as much as possible.

CTC remains committed to providing safe, sober, supportive living to our residents. Paying our rent is essential to providing these services.

Future funding: Sober Joe Coffee; fundraising; township trustees; residents becoming more stable in their employment after COVID-19.

Courage to Change Sober Living

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

This program impacts the community as a whole in many ways including allowing our residents to concentrate on their recovery without worrying about becoming homeless, allowing them to reconnect with family, better employment rates, better health, establishing a credit history, mentoring from our house managers, becoming more secure in their recovery and feeling connected to the community as a whole. Many have lost this feeling of connection because of addiction or incarceration. Alleviating some of the financial stress especially for those coming directly from jail or prison helps to break the cycle of homelessness, addiction and recidivism.

99% of our residents come from Monroe County. We can now serve 23 clients at a time but throughout the year we serve more than 23 clients depending on how quickly our residents feel ready to transition to living on their own.

Getting behind on rent is very stressful for our residents and they try to not let that happen but especially now that is just not always possible. Most if not all come to us with nothing-no money, no family, no job. This program gives them the help they need to become stable in their recovery and in their employment situation.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Courage to Change Sober Living

Short term indicators:

how many new residents will be able to enter our program with their rent paid for two weeks; how many residents will be able to stay if they relapse or are temporarily incarcerated, have lost their jobs or had hours cut but meet all other guidelines of our program—all without worrying about becoming homeless.

House managers hold weekly meetings and ask the types of questions that will allow CTC to measure the impact this program has on our residents and how many have been helped to stay on their road to recovery because this fund was available.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Courage to Change Sober Living

I wanted to expand on why we are asking for money for the Fresh Start Fund again this year. We understand that usually grants are not given for the same operational costs two years in a row but given the unusual circumstances surrounding COVID-19 we hope you will consider our request for funding.

As most nonprofits are experiencing, CTC has taken a hit in terms of our financial stability.

Sober Joe Coffee is a big part of the Fresh Start Fund but as a local business has taken a huge hit so is unable to support this project at this time. Hopefully that will change but given the uncertainty we can't count on that happening any time soon.

The Township Trustees have been very supportive of helping our residents with rent but sometimes our residents don't meet the guidelines and at this time the trustees are very stretched with so many other folks applying for assistance so we are not sure how much assistance our residents can count on.

Some of our fundraising plans have been put on hold until things change in terms of being able to gather in groups. Many folks who have donated to us in the past would like to donate but at this time they are uncertain of their own financial realities.

Our residents continue to pay court fees, probation fees, child support and we encourage this since falling behind on these costs can lead to incarceration or stress that could lead to relapse. Even if some fees are waived the stress of knowing somewhere down the road they may have to come up with a huge chunk of money in order to get current on these fees is just a very stressful situation. So given the choice of falling behind a bit on rent or falling behind on other fees we would rather work with them with rent payments so they don't get behind on other court ordered fees. But our landlords expect us to continue to be good tenants so we must continue to pay our rent during this time so we can maintain housing for our residents.

The Fresh Start Rent Fund helps with these issues by allowing them to not stress about becoming homeless and understanding that our house managers will work with them to access all resources that will help them including the townships trustees and finding other employment if needed.

Our residents are extremely vulnerable in the best of times and this is not the best of times. Staying sober in these uncertain times while maintaining employment in jobs that can be dangerous to their health is very stressful. Alleviating some of that stress by giving them help with rent is why this fund was started and is even more vital now. Even after COVID-19 abates our residents will still be dealing with the aftermath of this stressful time and trying to play catch up with bills besides rent as will many in the community. But those who are many times new in their recovery process face many more triggers, and fear of relapse by our residents is very much on the mind of our house managers and board members.

We are very proud of our residents and our house managers. They have all stepped up to take extra precautions, to support one another, continue with their meetings virtually, to reach out if they are experiencing stress or triggers and to continue to follow the guidelines of our houses. They are all working each day to maintain their sobriety and still continue to pay rent—even with their hours being cut. We would like to expand this fund for another 6 months until circumstances start to even out.

We hope you will continue to support this program for another six months and we believe it is vital to the work we do at this time.

Courage to Change Sober Living

Courage to Change Sober Living Fresh Start Rent Fund Budget

All of the monies will be used to provide rent help to our residents.

Total Budget: \$6000.00

\$250.00 each month times 4 residents = \$1000.00 per month.

Two scholarships for the women's houses.

Two scholarships for the men's houses.

Courage to Change Sober Living

Courage to Change Sober Living

Statement of Financial Position as of April 10th, 2020

Current Assets:

Checking Account Unrestricted: _____ \$8858.20
Checking Account Restricted Grants (salary and furnishings): _____ \$15,895.00
Savings: _____ \$208.00
**Estimated Rental Income for rest of 2020: _____ \$70,875.00

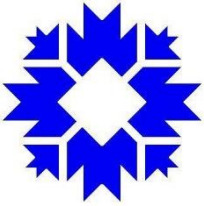
TOTAL INCOME: \$95,836.00

Expenses for remainder of 2020

House Manager Wages: _____ \$10,048.00
House Leases: _____ \$41,400.00
**Utilities: _____ \$36,000
Repairs/Maintenance: _____ \$1500.00
**Food: _____ \$500.00
**Client Care: _____ \$750.00
Insurance: _____ \$2124.00
Website: _____ \$108.00
Security Cameras: _____ \$234.00
Furnishings (beds, frames, couches, sheets, towels, etc. _____ \$700.00

TOTAL EXPENSES: \$93,364.00

*** These are estimated costs because of the circumstances. Rental income is really in question depending on how many residents keep their jobs or how many have their hours cut. Food and client care are also in flux. Utilities are estimated because each month is different based on the weather or other circumstances.



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

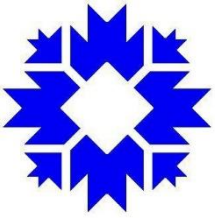
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: El Centro Comunal Latino (The Latino Community Center)

Address: 303 E. Kirkwood Ave., Bloomington, IN 47408

Phone: 812-272-9184 (cell since office is closed)

E-Mail: elcentrocomunal@gmail.com

Website: <http://www.elcentrocomunal.com/>

President of Board of Directors: Sandra Britton

Name of Executive Director: Jane Walter

Phone: 812-272-9184 (cell)

E-Mail: elcentrocomunal@gmail.com

Name and Title of Person to Present Proposal to the Committee: Jane Walter, Director/Health Projects Coordinator

Phone: 812-272-9184 (cell)

E-Mail: elcentrocomunal@gmail.com

Name of Grant Writer: Jane Walter

Phone: 812-272-9184 (cell)

E-Mail: elcentrocomunal@gmail.com

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [X] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
0	1	25

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

El Centro Comunal Latino is a community-based organization that provides an accessible and safe space for all Latinos, with a focus on Spanish speakers, to find information, obtain resources, and have a place for community events. El Centro also seeks to promote communication and understanding between service agencies and Latino residents in order to facilitate integration and encourage active participation in our community.

PROJECT INFORMATION

Project Name: Financial Assistance for Latino Residents during the Pandemic

Total cost of project: \$48,000

Requested amount of JHSSF funding: \$10,000

Total number of City residents anticipated to be served by this project in 2020: At least 90 adults and children, some of whom may be helped several times

Total number of clients anticipated to be served by this project in 2020: At least 120 adults and children, some of whom may be helped several times

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$10,000 to offer financial relief to Latino residents who are unable to work or with reduced hours during the COVID-19 emergency, and who have little to no access to programs like unemployment compensation, government relief checks, health insurance, and township assistance. These people work in hourly wage jobs (such as restaurants or hotels) or the gig economy (such as cleaning houses) hit hard by the economic downturn during the pandemic, and their immigration status or lack therein make it especially difficult to make ends meet. Moreover, summers are always hard times economically for many of these workers due to the drop in customers, so for them the financial crisis will stretch at least into August. While it is wonderful that utility and rental/mortgage companies will not cut services or start eviction/foreclosure proceedings for nonpayment during this emergency period, these bills still will need to be paid when the immediate emergency ends. Medical bills will continue to arrive because of the lack of health insurance, and food will need to be purchased although supplemented by supplies from food pantries and summer meal programs for children. El Centro will make these financial assistance funds available through a basic application conducted over the phone or in person when that becomes possible and accompanied by supporting documents such as copies of bills and rental information, and then will allocate these resources appropriately directly to the companies involved or with grocery gift cards if needed.

Address where project will be housed: El Centro Comunal Latino, 303 E. Kirkwood Ave., Bloomington, IN 47408. (The El Centro office is located at the Monroe County Public Library, Room 206. Until the library reopens, the El Centro director is working from home at El Centro Comunal Latino, c/o Jane Walter, 1012 S. Washington St., Bloomington, IN 47401).

Do you own or have site control of the property at which the project is to take place?

Yes No N/A – El Centro rents its office space from the MCPL.

El Centro Comunal Latino

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

N/A

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

El Centro received \$12,000 in early April from the United Way of Monroe County COVID-19 Emergency Relief Fund. Upon the formal announcement of the opportunity to apply for these funds, Latinos flooded El Centro with requests for this financial assistance. On April 8th, El Centro announced a request for donations from the wider community for this financial aid fund and so far has raised \$13,550.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

El Centro plans to submit claims for reimbursement on the 30th of the month until our Jack Hopkins grant funds are completely allocated. We will continue seeking donations to our pandemic financial assistance fund as needed and will seek other funding sources as well.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received: We are currently seeking donations to our pandemic financial assistance fund and will seek other funding sources as well.

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

El Centro’s volunteer board treasurer will help track expenditures, and a qualified community volunteer may be assisting with this task as well. City of Bloomington Programs director and El Centro board member Josefa Luce currently is able to assist El Centro by communicating with Latino applicants through cell phone calls and texts and by email to fill out applications and make referrals when appropriate to other assistance programs for which they can qualify.

El Centro Comunal Latino

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Financial aid for Latino residents out of work or with very limited hours during pandemic & with limited or no access to government assistance programs.	\$10,000
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The precarious economic situation of Latino residents who live in the shadows can be hard to precisely document officially. The U.S. Census Bureau estimates that the current Latino population in Bloomington is 3,484 or 4.1% of the total population. Figures from MCCSC may help to give a sense of the recent immigrant Latino population which is most vulnerable during the pandemic. In 2020, Latino children comprise 5.8% of total MCCSC total enrollment, with children who speak Spanish at home representing the largest single group in the English Language Learner program and 34% of students with limited English proficiency. The 2018 IU Health Bloomington Hospital Needs Assessment Report comments that poverty rates in Monroe County are higher than the Indiana average, with poverty rates of Black, Asian, and Hispanic Monroe County residents higher than the rate for whites. HAND's 2015-2019 Consolidated Plan shows a relatively low number of Hispanics in public housing programs, which implies that area Hispanics tend to find housing on the open market.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

El Centro's request for a Jack Hopkins Social Services Grant is to address the current financial emergency caused by the COVID-19 pandemic to area Latinos whose earning power has been greatly reduced or eliminated, and who are not eligible for government relief programs or health insurance. We anticipate that the economic crisis will continue until the end of the year, but we are hoping that the pandemic emergency will not become a chronic situation.

El Centro Comunal Latino

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

The COVID-19 pandemic has brought us into an existential crisis. Social distancing, hygiene, and barrier imperatives are helping us contain the spread of the virus in Indiana, including its transmission to especially vulnerable populations like minorities. Now we must help meet essential needs like food, shelter, and utilities for workers like area Latinos unable to meet their financial obligations due to reduced or no employment and limited or nonexistent relief support from the government. We also need to give them hope. The benefit of our financial assistance program is survival with dignity for this vulnerable population of Latino individuals and families.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

- The number of area Latinos who received financial assistance and did not get evicted.
- The number of area Latinos who received financial assistance and did not face foreclosure.
- The number of area Latinos who received financial assistance and did not lose electricity.
- The number of area Latinos who received financial assistance and did not lose water and trash services.
- The number of area Latinos who received assistance and did not lose gas.
- The number of area Latinos who received assistance and did not endure similar personal and family crises.

El Centro Comunal Latino

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

On the evening of April 5th El Centro Comunal Latino announced the opportunity for area Latinos who are unemployed or substantially underemployed because of the pandemic to apply for financial assistance available through a substantial grant from the United Way of Monroe County COVID-19 Emergency Relief Fund. We were absolutely flooded with requests from Latino residents for assistance made by phone, text, and email, so much so that El Centro had to close the application window on the morning of April 8th. We began putting people with new requests for assistance on a waiting list. El Centro immediately put out a call for donations from community members to help replenish our pandemic financial assistance fund.

It is abundantly clear that the containment policies that government, civic, and business leaders have established to reduce coronavirus transmission have helped preserve lives, especially those of people like the local immigrants who work in low-wage jobs where they are often in close proximity to others. However, all too frequently they are unable to gain access to most or all government-based social net programs because of immigration status. Our restaurant and hospitality sectors that rely on their labor will be slow to recover, especially since even fewer college students than usual will be in town this summer than in the past. Now we need to preserve access to food, shelter, and utilities and help these Latino adults and families survive until their ability to earn a living for themselves and their children is restored.

With this new financial aid program, El Centro is stretching its usual role in the community to support this population which already had limited financial resources and now is at great risk. A 2020 Jack Hopkins Social Services Grant for El Centro Comunal Latino will provide vital financial support for these efforts.

El Centro Comunal Latino

El Centro: 2020 Jack Hopkins Social Services Grant Projected Budget

Time Period	Expenditure
June 2020	\$ 1,666.67
July 2020	\$ 1,666.67
August 2020	\$ 1,666.66
September 2020	\$ 1,666.67
October 2020	\$ 1,666.66
November 2020	\$ 1,666.67
December 2020 - FINAL TOTAL	\$ 10,000.00

El Centro Comunal Latino

El Centro Comunal, Inc. Budget 2019

Start of year balance	\$ 11,650.89
End of year balance	\$ 17,622.02

Income

Donations	\$ 520.80
Indiana Minority Health Coalition	\$ 34,147.64
COPA	\$ 2,400.00
Reimbursement for Better Birth Days	\$ 600.00
Old National Donation	\$ 1,000.00
Sofia Travis Grant	\$ 1,990.00
Subtotal	\$ 40,658.44

Salary

Jane Walter - IMHC	\$ 16,963.24
Jane Walter - Interpreting	\$ 990.00
Stephen Grimsley - Interpreting	\$ 1,170.00
Gracia Valliant - Interpreting	\$ 25.00
Alec Pena - COPA Ref	\$ 280.00
Chi Song - COPA Ref	\$ 320.00
Evan Keiser - COPA Ref	\$ 240.00
Bo Stillions - COPA Security	\$ 120.00
Tax/Fringe	\$ 5,256.39
Subtotal	\$ 25,364.63

Services

Stampfli Associates, CPAs	\$ 1,560.00
Subtotal	\$ 1,560.00

Travel/Training

IMHC Events	\$ 164.00
Indiana Latino Leadership Conference Registration	\$ 280.00
Subtotal	\$ 444.00

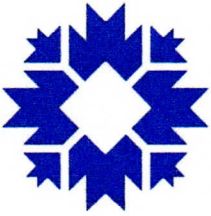
Programs

Materials and Supplies	\$ 7,136.24
Verified Volunteers, Inc/ Sterling Volunteers	\$ 164.84
Children's Expo - Parks & Rec	\$ 65.00
Subtotal	\$ 7,366.08

Office Expense

El Centro Comunal Latino

PO Box Rental	\$	70.00
Postage	\$	172.95
First Insurance Group - Selective	\$	263.00
Rent	\$	3,600.00
Subtotal	\$	4,105.95



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: El Shadday and I, Inc.

Address: 520 S Walnut Box 1043

Phone: 812-908-2134

E-Mail: El.shadday812@gmail.com

Website:

President of Board of Directors: Michael A. Carter

Name of Executive Director: Cheryl Mabry

Phone: 812-345-5522

E-Mail: cmabry@comcast.net

Name and Title of Person to Present Proposal to the Committee: Michael A. Carter

Phone: 812-360-5108

E-Mail: pastormike@mychurchlife.org

Name of Grant Writer: Carol S. Carter

Phone: 812-320-0138

E-Mail: cdenises54@gmail.com

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [X] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
1	2	4

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

El Shadday and I, Inc. was established as a non-profit corporation and shall operate exclusively for non-emergency transportation and charitable purposes within the meaning of Section 501 (c)(3) of the Internal Revenue Code, or the corresponding section of any future Federal tax code.

El Shadday and I, Inc. aims to offer mobility services that extend beyond simply chauffeured transportation. El Shadday and I, Inc. will be a resource for providing unique quality, smoke free, integrity-filled solution for your paratransit needs. This means that we will continue to be innovative in our approach to providing transportation services to our clients.

Furthermore, we will provide occasional complimentary transport to and from church and grocery shopping for the disabled and senior citizens.

PROJECT INFORMATION

Project Name: New Wheelchair Van Proposal

Total cost of project: \$62,829

Requested amount of JHSSF funding: \$62,829

Total number of City residents anticipated to be served by this project in 2020: 134 (3000 trips)

Total number of clients anticipated to be served by this project in 2020: 300 (6000 trips)

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

El Shadday and I, Inc. are requesting a one-time investment of \$62,829 to purchase a new wheelchair accessible van, which will include safety equipment for compliance with Medicaid, and a year auto insurance. Transportation is needed due to clients who have various disabilities and inability to transport themselves.

In attending a few of the Bloomington Transportation and Mobility meetings, it was noted that the city bus transportation does not extend beyond the city limits. Our most vulnerable populations are in need of transportation. It's not only the vulnerable portion of our populations that can be affected. We could also be talking about someone who's normally healthy enough to get around but may be temporarily waylaid by an acute injury or surgery. Post -surgical patients aren't allowed to drive until cleared by their healthcare provider, even if the surgery didn't involve limbs or hands.

In addition, some of our more fragile population face transportation challenges to get to their essential medical appointments. Some must rely on family and friends or local community organizations to transport them. If these options become limited, **Non-Emergency Medical Transportation (NEMT)** can fill in the gap.

Address where project will be housed:

334 Miami St. W Ellettsville, IN 47429

Kroger West has given the business permission to park in their lot, because it is a central location for the drivers.

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

N/A

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

N/A

PROJECT COSTS

Is this request for operational funds? Yes No

If "yes," indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind

contributions, or volunteers.

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Wheel chair accessible van	\$50,015
Priority #2	Lettering on van/paint wrap	\$ 3,000
Priority #3	Year auto insurance premium	\$5,000
Priority #4	Vehicle Registration	\$614
Priority #5	Oil change for a year	\$200
Priority #6	Gas for a year	\$4,000
Priority #7		
TOTAL REQUESTED		\$62,829

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Our project addresses the Human Services Organization needs priority by providing a service to ensure that the Healthy Community needs of adults and seniors are met through our non-emergency transportation. It will transport those in need to and from various appointments such as doctors, dialysis, and other non-emergency appointments which will help ensure the health of our clients. Our project, which is a vitally important resource in our community, meets the essential needs of non-emergency medical transportation, by making transportation available to our most vulnerable residents. In addition, El Shadday and I, Inc. would be able to reach out to the surrounding counties which also show a great need for non-emergency transportation that is currently not being met.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Currently we are providing service for our clients using a 2008 Handicap Accessible vehicle which is working to provide for our clients, however, our vehicle is in subpar condition and needs to be upgraded. There is a shortage of non-emergency transportation providers in the Bloomington area. Due to the condition of our 2008 handicap accessible van we have been in various situations where out of town trips can not be provided. A vehicle upgrade would allow out of town trips to be provided on a regular basis.

LONG-TERM BENEFITS (200 words or less)

Our business establishes relationships and trust for the ambulatory and non-ambulatory population. With more medical care provided on outpatient basis, and an increasing number of people with chronic conditions, trips to medical appointments, are the lifeblood of a sustainable healthcare system. Non-emergency medical transportation provides trips to and from scheduled medical appointments, return trips from hospital emergency rooms, and transfers between hospitals/nursing homes for people without access to transportation. By providing consistent and efficient access to medical appointments, the state can save money by helping these individuals avoid costly ambulance trips or emergency room visits. With this project, El Shadday and I would be able to provide safe, dependable, long distance trips throughout Indiana.

Explain how your program will have broad and long-lasting benefits for our community.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Due to reliable transportation not being available, there are a number of delayed or canceled appointments, and/or rejected trips. Therefore, clients will not be able to get to their necessary appointments.

Increasing the number of clients who make their appointments due to reliable transportation being available. This would help to lessen the number of times clients would miss scheduled appointments. This would also provide a significant increase in clientele for El Shadday and I, Inc.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

El Shadday and I

El Shadday and I, Inc. has partnered with Bloomington Volunteers Network. We have established a positive reputation with local and non-local nursing homes, dialysis centers, and individual clients throughout the Monroe County area.

We had a fundraiser last November, which raised \$2,000. These funds were used to support maintenance of our 2008 Handicapped Accessible Van purchased at the Bloomington Transit Auction. This vehicle receives regular maintenance to be sure our clients and drivers are safe and secure. We are planning to have another fund raiser in November, 2020

We had a local donor for a year which totaled \$1,300.

El Shadday and I

El Shadday and I, Inc.

2020 Budget

Budget \$62,829

2020 Passenger Van	\$50,015
Medicaid compliance of vehicle	\$3000.00
Gas (1 year)	\$4,000.00
Vehicle Registration (1 year)	\$614.00
Maintenance	
Oil change changes (1 year)	\$200.00
Auto insurance (1 Year)	\$5,000.00
	<hr/>
Total	\$62,829

El Shadday and I
El Shadday and I Inc

Profit & Loss

January through December 2019

	Jan - Dec 19
Ordinary Income/Expense	
Income	
Direct Public Support	
Individ, Business Contributions	3,406.43
Total Direct Public Support	3,406.43
Other Types of Income	
Miscellaneous Revenue	1.48
Other Types of Income - Other	90.00
Total Other Types of Income	91.48
Program Income	
Program Service Fees	16,916.58
Program Income - Other	21,404.98
Total Program Income	38,321.56
Total Income	41,819.47
Expense	
Business Expenses	
Business Registration Fees	483.60
Fuel	4,012.34
Business Expenses - Other	68.28
Total Business Expenses	4,564.22
Contract Services	
Accounting Fees	6.42
Contract Services - Other	550.25
Total Contract Services	556.67
Facilities and Equipment	
Refund	-46.29
Rent, Parking, Utilities	35.00
Vehicle Maintenance	
Advanced	6.41
Reimbursement	842.00
Vehicle Maintenance - Other	2,674.71
Total Vehicle Maintenance	3,523.12
Facilities and Equipment - Other	240.00
Total Facilities and Equipment	3,751.83
Operations	
paypal fees	0.23
Postage, Mailing Service	40.00
Supplies	357.13
Operations - Other	67.00
Total Operations	464.36
Other Types of Expenses	
Insurance	7,288.43
Total Other Types of Expenses	7,288.43
Payroll Expenses	20,358.72
Total Expense	36,984.23
Net Ordinary Income	4,835.24
Net Income	4,835.24



Department of the Treasury
Internal Revenue Service
Cincinnati, OH 45999-0038

El Shadday and I



Notice	CP148A
Notice date	December 30, 2019
Employer ID number	XX-XXX5440
To contact us	Phone 800-829-0115

Page 1 of 1

157229.214347.250789.10365 1 AB 0.412 370

EL SHADDAY AND I INC
520 S WALNUT ST BOX 1043
BLOOMINGTON IN 47401-4618



157229

We changed your mailing address

We updated our records for your mailing address.

We update our records anytime the address entered on a tax return is different from what we have in our records, or a Form 8822-B is received.

The address shown above is where we will mail any IRS notice or letter about your tax account. We also sent a confirmation notice to your previous mailing address.

What you need to do

Our update to your address may be for minor changes in words and abbreviations, such as using "Street" rather than "St." in your address. To avoid confusion, you or your tax preparer should always enter your correct mailing address in exactly the same way every time you file tax returns.

If the mailing address for IRS notices and letters shown above is correct, you do not need to do anything.

If the mailing address shown above is incorrect, call or write to us using the contact information at the top of this page. If you call, please review the most recent tax returns you filed for differences in addresses entered. For written correspondence, include a copy of this notice.

Caution for employers regarding third-party payroll providers

If we find any issues with an account, we send a letter or notice to your address of record. We strongly caution any employer against changing the address of record to that of a payroll service provider or other third party as it may significantly limit our ability to inform the employer of tax matters involving the business. The employer is ultimately responsible for depositing and paying all federal employment tax liabilities.

For more information, visit www.irs.gov and search keywords, "Change of Address" or "Outsourcing Payroll Duties."

Additional information

- Visit www.irs.gov/cp148a
- For tax forms, instructions, and publications, visit www.irs.gov/forms-pubs or call 800-TAX-FORM (800-829-3676).
- Keep this notice for your records.

If you need assistance, please don't hesitate to contact us.

El Shadday and I

EL SHADDAY AND I INC
520 S WALNUT ST BOX 1043
BLOOMINGTON IN 47401-4618 203

Taxpayer Identification Number: 82-3425440

Form(s):

Dear Taxpayer:

Thank you for your telephone inquiry of December 5th, 2019.

Your Employer Identification Number (EIN) is 82-3425440. Please keep this letter in your permanent records. Enter your name and your EIN on all business federal tax forms and on related correspondence.

If you have any questions regarding this letter, please call our Customer Service Department at 1-800-829-0115 between the hours of 7:00 AM and 10:00 PM. If you prefer, you may write to us at the address shown at the top of the first page of this letter. When you write, please include a telephone number where you may be reached and the best time to call.

Sincerely,

Mr. Doebrich
1003247039
Customer Service Representative

Date: MAR 07 2018

El Shadday and I

Employer Identification Number:

92-2165140

DLN:

26053439001058

EL SHADDAY AND I TRANSPORT
334 MIAMI ST WEST
ELLETTSVILLE, IN 47429-0000

Contact Person:

CUSTOMER SERVICE

ID# 31954

Contact Telephone Number:

(877) 829-5500

Accounting Period Ending:

December 31

Public Charity Status:

509(a)(2)

Form 990/990-EZ/990-N Required:

Yes

Effective Date of Exemption:

February 1, 2018

Contribution Deductibility:

Yes

Addendum Applies:

No

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

Letter 947

El Shadday and I

EL SHADDAY AND I TRANSPORT

Sincerely,

Stephen a. martin

Director, Exempt Organizations
Rulings and Agreements

Letter 947



Estimate #
5782
DATE
4/8/2020
SALESMAN
JEFF

SOLD TO:
EL SHADDAY & I

SHIP TO:
EL SHADDAY & I

STOCK#	SHIPPED VIA	TERMS	PO#	ORDER#	COMMENTS
	N/A	CHECK			Transit Van Partial Wrap

QTY. ORDERED	QTY. SHIPPED	QTY. B.O.	DESCRIPTION OF ITEM	ITEM PRICE	ITEM PRICE (MULTIPLIED BY QTY.)
1	1	0	Half Wrap	3000	3000

SHOP ONLINE @
VANHORN1.COM

VANHORN TINT & ACCESSORIES
4503 OUTBACK COURT
BLOOMINGTON, IN 47404
(812) 876-2230 (812) 325-3040
EMAIL: VANHORN1@SMITHVILLE.NET

SUB-TOTAL	=	3000
DISCOUNT	=	0
TAXES	=	0
SHIPPING	=	0
INSTALLATION	=	0
C.O.D.	=	0
GRAND TOTAL	=	3000



Carol Carter <cdenises54@gmail.com>

Fwd: FW: New quote

1 message

CHERYL Clayton <cmabry@comcast.net>

Mon, Apr 13, 2020 at 11:12 AM

Reply-To: CHERYL Clayton <cmabry@comcast.net>

To: Carol Carter <cdenises54@gmail.com>, pastormike@mychurchlife.org, renauldclayton87@yahoo.com

This is the insurance quote for the application

Hi Cheryl

Per our conversation, with wheelchair equipment, either one less than 7 seating capacity, I estimate the insurance to be \$5,000 annually, or \$2,000 pro-rated to the end of the policy period.

Have a great day!

Lisa Schmidt AINS

Customer Service Agent

Advisornet Property & Casualty LLC

An affiliate of Robertson Ryan & Associates

Email: LSchmidt@advisornetpc.com

Toll Free: 866-896-0281 ext. 3729 answered 24/7

Direct: 612-436-3729

Fax: 612-313-7473

○



<< QUOTE >>

Indiana Locations

5410 Madison Ave. Indianapolis, IN 46227 (317)781-6900
 4246 Meghan Beeler Ct., Ste 1 South Bend, IN 46628 (574)271-1175
 2218 Contractor's Dr. Fort Wayne, IN 46818 (260)497-8267
 3414 Interstate Dr. Evansville, IN 47715 (812)402-8267

Kentucky Locations

1506 Lakeshore Ct. Louisville, KY 40223 (502)447-8267
 761 E. New Circle Rd. Lexington, KY 40505 (859)253-1832

Louisiana Locations

12329 Industriplex Blvd Baton Rouge, LA 70058 (225)663-8830
 1901 Westbank Expy Ste 500 New Orleans (Harvey), LA 70058 (504)684-2100

Tennessee Location

10640 Braden Dickey Ln. Knoxville, TN 37932 (888)340-8267

www.superiorvan.com

B 3MABR
I CHERYL MABRY
L 334 MIAMI ST
L ELLETTSVILLE, IN 47429
T
O

Phone 8123455522

S CHERYL MABRY
H 334 MIAMI ST
I ELLETTSVILLE, IN 47429
P
T
O

Phone 8123455522 Fax

TOTAL DUE 50,015.00

SLS1	SLS2	DUE DATE	DISC DUE DATE	ORDER NO	ORDER DATE	SHIP DATE	SHIP NO
SLO		4/11/2020	4/11/2020	00242271	4/11/2020		

TERMS DESCRIPTION	CUSTOMER PO NO	SHIP VIA
DUE NOW		

ITEM ID	UNITS	ORDERED	SHIPPED	UNIT PRICE	EXTENSION
NMV- COMM NEW MOBILITY VEHICLE COMMERCIAL 2020 TOYOTA SIENNA LE VIN: TBD MILEAGE: ~200 COLOR: TBD	EA	1.0000	0.0000	33,865.0000	33,865.00
NEW BRAUN TOYOTA RE BRAUN TOYOTA REAR ENTRY- MANUAL TOYOTA ADA SHORT FLOOR - VA 1 WHEELCHAIR POSITION, 56" MANUAL DOOR, VERTICAL STOW FLODOUT RAMP, ADA RAMP LIGHTING, RUBBER FLOORING, QRT MAX SLIDE-N-CLICK TIE-DOWNS, TRANSMISSION INTERLOCK, BACKUP ALARM, EMERGENCY HATCH RELEASE	EA	1.0000	0.0000	14,775.0000	14,775.00
501849KN OPTIONAL ELECTRONIC FRONT RETRACTABLE TIE-DOWNS	EACH	1.0000	0.0000	1,200.0000	1,200.00
PF PROCESSING FEE - IN, KY, TN, NE	EA	1.0000	0.0000	175.0000	175.00
SALES TAX SALES TAX NOT-FOR-PROFIT TAX EXEMPTION REQUIRES IRS FEDERAL DETERMINATION LETTER. OTHERWISE, INDIANA SALES TAX (7.0%) REQUIRED	EACH	1.0000	0.0000	0.0000	0.00



<< QUOTE >>

Indiana Locations

Kentucky Locations

Louisiana Locations

Tennessee Location

5410 Madison Ave. Indianapolis, IN 46227 (317)781-6900
 4246 Meghan Beeler Ct., Ste 1 South Bend, IN 46628 (574)271-1175

1506 Lakeshore Ct. Louisville, KY 40223 (502)447-8267

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10640 Braden Dickey Ln. Knoxville, TN 37932 (888)340-8267

2218 Contractor's Dr. Fort Wayne, IN 46818 (260)497-8267
 3414 Interstate Dr. Evansville, IN 47715 (812)402-8267

13095 Parkside Dr. Fishers, IN 46038 (317)436-6722

761 E. New Circle Rd. Lexington, KY 40505 (859)253-1832

1901 Westbank Expy Ste 500 New Orleans (Harvey), LA 70058 (504)684-2100

www.superiorvan.com

B 3MABR
I CHERYL MABRY
L 334 MIAMI ST
L ELLETTSVILLE, IN 47429

Phone 8123455522

S CHERYL MABRY
H 334 MIAMI ST
I ELLETTSVILLE, IN 47429

Phone 8123455522 Fax

TOTAL DUE 50,015.00

SLS1	SLS2	DUE DATE	DISC DUE DATE	ORDER NO	ORDER DATE	SHIP DATE	SHIP NO
SLO		4/11/2020	4/11/2020	00242271	4/11/2020		

TERMS DESCRIPTION	CUSTOMER PO NO	SHIP VIA
DUE NOW		

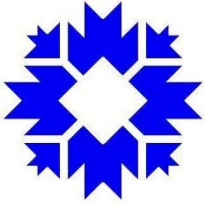
ITEM ID	UNITS	ORDERED	SHIPPED	UNIT PRICE	EXTENSION
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Quotes are good for 30 days.

Federal Tax ID 30-0184223

TAXABLE	NONTAXABLE	FREIGHT	SALES TAX	MISC	TOTAL
0.00	50,015.00	0.00	0.00	0.00	50,015.00
TOTAL DUE					50,015.00

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 YOU are our best referral source! Ask for Referral Cards and get paid for sending us new business!



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

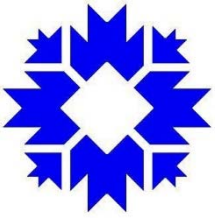
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 30 MARCH, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

AGENCY CONTACT INFORMATION

Lead Agency Name: Foundation of Monroe County Community Schools

Address: 315 North Drive, Bloomington IN 47401

Phone: 812-330-7700

E-Mail: fmccs@mccsc.edu

Website: <https://mccsfoundation.org/>

President of Board of Directors: Tom Bunger

Name of Executive Director: Cyrilla Helm

Phone: 812-330-7700 ext 50065

E-Mail: mhelm@mccsc.edu

Name and Title of Person to Present Proposal to the Committee:

Phone: Cyrilla Helm

E-Mail: mhelm@mccsc.edu

Name of Grant Writer:

Phone: Cyrilla Helm

E-Mail: mhelm@mccsc.edu

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [X] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
1	1	100

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The Foundation of Monroe County Community Schools engages community support to inspire learning, enrich teaching, and enhance educational opportunities for all MCCSC students.

FMCCS works closely with the school corporation and community to ensure that:

- Our schools and classrooms are equipped to serve children,
- Our educators have the tools necessary to meet the diverse needs of students,
- Our students benefit from programs and experiences that prepare them for success, &
- Our school system has the resources to embrace innovation and excellence.

PROJECT INFORMATION

Project Name: STEM to THEM

Total cost of project: \$385,000

Requested amount of JHSSF funding: \$15,000

Total number of City residents anticipated to be served by this project in 2020: 3,787

Total number of clients anticipated to be served by this project in 2020: 6,000 (all MCCSC elementary students)

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting a one-time investment of \$15,000. This will be used toward the purchase of a mobile STEM lab that will provide high quality hands-on STEM learning to all MCCSC elementary students.

There is an unmet need in our community to provide hands-on STEM learning equitably. Indiana educational requirements, now include process standards in Computer Science & Coding and Engineering Design for elementary age students. Our school corporation is struggling to implement these standards in a way that allows students to create, problem solve, and become better thinkers.

Vital signs Indiana reports that STEM jobs in Indiana will grow at a rate of 13% from 2017 to 2027 specifically in the areas of computing, engineering, and advanced manufacturing. To prepare students to fill this unmet need we must transform STEM education and make it accessible to all students. It must be fun, interactive, and designed to harvest every child's natural inclination to explore, to build, and question. Research shows that providing hands-on STEM learning at younger ages develops the 4C's – Creativity, Collaboration, Critical Thinking, and Communication. These skills are proven to impact students today and their future.

The immediate benefits of the mobile STEM lab is that all students, regardless of income, ethnicity or school they attend will receive this programming. The lessons will be based on real-world applications showing students how STEM is relevant in their daily lives. The lessons will provide authentic experiences linking how STEM concepts are applied to education, careers and local work force.

Address where project will be housed:

Do you own or have site control of the property at which the project is to take place?

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

The Foundation is the 501(c) 3 of the Monroe County Community School Corporation. We are an independent nonprofit supporting MCCSC. The Foundation is raising the funds for the purchase of the mobile lab and related instructional equipment.

PROJECT COSTS

Is this request for operational funds? Yes No

If "yes," indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project (*Please indicate source, amount, and whether confirmed or pending*):

Confirmed Funding:

Vectren a CenterPoint Energy Company - \$100,000

Boston Scientific - \$50,000

Duke Energy - \$25,000

Smithville Foundation - \$25,000

Raymond Foundation - \$25,000

State Farm Neighborhood Grant - \$25,000

Harrell Fish, Inc. - \$25,000

Bloomington Urban Enterprise Association - \$10,800

Old National Bank Foundation - \$10,000

SIRA - \$5,000

DOE Grant - \$50,000 (this will go through MCCSC and apply to student content in the lab)

Pending Requests:

SIA Foundation - \$10,000

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

MCCSC is contracting with Farber Specialty Vehicles to purchase the customized vehicle. The contract was approved in the March 2020 MCCSC School Board meeting. The timeline to complete is scheduled for 240 days from contract signing. This will place completion in late November / early December 2020. Payment will be made upon completion. We will request reimbursement to correspond with the payment.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

To date we have earned 91% of the funding needed for the investment of the vehicle and the equipment for the Robotics Lab and Engineering Design (Maker) Lab. Funds have been received from all confirmed donors. We are working to raise the additional \$34,200 needed. Your support will put us at 95% of goal.

FISCAL LEVERAGING (*100 words or less*)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

This project leverages funds in several ways.

1. The collaboration of funding from many different businesses in our community. These donors are listed in the Project Costs section and are all committed to the success of this program for our students.
2. Volunteers to support learning on the lab. The mobile lab will travel to all fourteen elementary schools twice during the school year. The lab will have a dedicated STEM coach and classroom teachers will accompany their students to the lab. We are currently working with Indiana University to provide volunteer and internship opportunities for students attending the Luddy School of Informatics (Teach IT and Serve IT). We are looking into opportunities with the IU School of Education.
3. The Ready Schools advisory board is comprised of several local industry partners. Their input and collaboration will be used to support future lessons and programming on the lab to stay current with technology changes and work force needs.

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Any funding received will be used toward the purchase price of the mobile STEM lab.	
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

According to SCAN 2012 educational attainment is strongly related to a person's level of employment and income. Low educational attainment negatively impacts a household's ability to meet basic needs. In 2010, the total poverty rate in Monroe County for those with less than a high school education was about 45% and 78% human service providers believed that most of their clients lacked the necessary education needed for employment to cover household expenses (p.50).

SCAN 2012 and Vital Signs Indiana report STEM jobs are growing in Indiana. These positions will require some post-secondary education. Local businesses and advanced manufacturing report shortages for qualified candidates to fill current job needs. The importance of improving educational attainment is greater today than ever before.

The STEM to THEM mobile lab focuses on learning for all K-6 students. Research shows that introducing STEM concepts at younger ages through inquiry-based and real-world problem solving ignites students' interest in STEM. It develops problem solving, critical thinking, and collaboration skills that students will need in middle and high school for more rigorous STEM classes. This is especially important for underrepresented student populations. MCCSC provides educational opportunities for all children regardless of income, gender, ethnicity, or ability.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. *If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.*

FMCCS seeks a one-time investment to implement the STEM to THEM mobile lab. The lab is an integral component of MCCSC's Ready Schools Initiative and Career Pathways for PreK-12.

The mobile lab was selected after much research. We interviewed school districts across the nation using mobile learning models, and those with stand-alone labs within a school. We believe the mobile lab ensures MCCSC's ability to sustain the program and provide a long-term benefit to our students and community. A new vehicle provides a 15 year life expectancy and makes it more affordable to advance with technology changes and professional development.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

The STEM to THEM project creates a learning model that provides hands-on STEM instruction equitably for 6,000 MCCSC elementary age children annually.

Business leaders in Indiana have sounded an alarm. They cannot find the science, technology, engineering, and math (STEM) talent they need to stay competitive and fill jobs. STEM to THEM will transform STEM education locally and introduce students to these subject areas at younger ages. It will develop student's skills in creativity, critical thinking, collaboration, and communication to help close academic gaps in math and science. It will prepare students to learn challenging content needed to advance in college and STEM related careers.

Investing in the mobile lab will provide opportunities to engage all students, especially minorities, in hands-on STEM learning. The program will impact all MCCSC elementary schools and equitably balance STEM learning for children at Fairview, Arlington, Templeton, and Summit. These schools serve children in Bloomington city limits who are at greater risk and face barriers to educational attainment. Student enrollment in these schools is 1,753 with 58% receiving free and reduce lunch. Improving educational attainment and skills for these children is life-changing. Your investment directly impacts their future career opportunities and ability to be self-sustaining.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: *an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to*

the improved service or facility.

Success of the program will be measured by:

1. Number of instructional days the lab is at schools.
2. Number of students engaged in active learning.
3. ILEARN math exam scores and improvement for students in grade 3-6.
4. Data in middle schools to track number of students electing higher level STEM classes. We are already seeing this – Grandview Elementary became an accredited STEM school in 2016; today more than 80% of its students take science electives at Batchelor Middle School.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Data over the past three years shows an alarming decline in math skills for MCCSC elementary age students. ILEARN and ISTEP data from 2017 to 2019 show the following decline by grade level in students not passing the math portion only – 3rd relatively flat, 4th decline of 4.1%, 5th decline of 20.1%, and 6th decline of 16.8%. The data mirrors this decline in students of ethnicity and low income. In our free/reduced population we see a drop of 11.8% in math scores.

Some of the decline can be explained through the unfortunate changes we have seen in the state exam and transition to ILEARN but in digging deeper into the data by school we see that math performance in all of our Title 1 schools is below the state average of passing. This includes Fairview, Summit, Arlington and Templeton within city limits, and Grandview, Highland Park, and Clear Creek outside of city limits. Our non-title schools are performing above state average in math but we are not seeing growth in math that we need to ensure our student proficiency is on track.

The bottom line is that we must continually invest in our students to prepare them for graduation and future careers. Today, most jobs require some type of advanced training. Whether that is college or technical certification, academic proficiency in math and literacy is a must.

This grant was written prior to the COVID-19 crisis and closure of public schools in our community. MCCSC is using an E-learning model to keep our students learning during this time but we know there will be large learning gaps for many students. Many low-income families will be further behind. This type of innovative learning tools is desperately needed to help students make connections between STEM learning, careers, and relevance to how it impacts their life. It will impact and change educational attainment.

Foundation Monroe County Community Schools

Foundation of Monroe County Community Schools

Project Budget:

STEM to THEM

Revenue			Project Budget
Grants - List all sources of anticipated funding			
Organization	Status - pending or requested	Status Committed	
Boston Scientific		50,000.00	
Raymond Foundation		25,000.00	
Duke Energy Foundation		25,000.00	
Smithville Foundation		25,000.00	
State Farm Neighborhood Grant		25,000.00	
Vectren a CenterPoint Energy Company		100,000.00	
Bloomington Urban Enterprise Association		10,800.00	
Harrell Fish, Inc.		25,000.00	
SIRA, Inc.		5,000.00	
Indiana DOE (Grant to MCCSC for instructional labs)		50,000.00	
Old National Bank Foundation		<u>10,000.00</u>	
SIA Foundation	10,000.00		
Jack Hopkins Grant	15,000.00		
Unidentified/Not Requested	9,200.00		
Subtotal	\$ 34,200.00	\$ 350,800.00	\$ 385,000.00
Individuals			
Fundraisers			
Other			
Total Revenue	\$ 34,200.00	\$ 350,800.00	\$ 385,000.00
Expenses			
STEM Lab			300,000.00
Instructional Equipment for Robotics / Engineering labs			75,000.00
Instructional materials / supplies (year 1)			5,000.00
Professional Development			5,000.00
Total Expenses			\$ 385,000.00
Revenue over Expenses			\$ -

Foundation Monroe County Community Schools

Average investment over 14 elementary schools served		\$ 27,500.00
% of request from Jack Hopkins over full project		3.90%

% Revenue raised to date 91.12%

Please note in our fundraising model organizations contributing \$25,000 or more may have the included on the exterior wrap of the vehicle. We did not request this level in the grant but want to thank information with the committee.



AGREEMENT
Mobile STEM Vehicle Purchase
Monroe County Community School
1800 S. Henderson Street
Bloomington, IN 47401

AGREEMENT made this 20th day of March, 2020, between Farber Specialty Vehicles Inc, hereinafter called the Builder, an Ohio corporation with its principal place of business at 7052 Americana Parkway, Columbus, Ohio 43068, and Monroe County Community School hereinafter called the Purchaser.

1. DESCRIPTION. The Builder shall construct for and deliver to the Purchaser a 2020 33' Coach, Farber Specialty Vehicles, Mobile STEM Lab.

More particularly described in the attached specifications listed in Exhibit "A" attached hereto and the terms of which are incorporated into this Agreement.

2. BUILDER'S RESPONSIBILITIES. The Builder shall be responsible for supplying a completed unit meeting the specifications and design drawings attached in Exhibits "A", and "B" hereto.

3. PAYMENTS. The Purchaser shall pay to the Builder the sum of Two Hundred, Nine-Five Thousand, Four Hundred and Seventeen Dollars and No/100 Dollars. Payment shall be made once inspected and accepted by Purchaser. Acceptance shall be determined at the sole discretion of Purchaser.

4. MODIFICATION TO SPECIFICATIONS. Any modification to the annexed specifications shall be confirmed in writing, signed by both parties, and any additional costs shall be as agreed upon by the parties at the time of the modification.

5. DELIVERY DATE. The Builder shall deliver the subject vehicle, completed in accordance with the annexed specifications to the Purchaser within 240 days from the date of receipt of PO and signed contract from Purchaser. In the event of completion being delayed through amendments or additions to the specifications, the above delivery date shall be reasonably deferred.

6. RISK OF LOSS OR DAMAGE. Until such time as the vehicle is delivered to the Purchaser, the Builder shall provide that the vehicle be insured against loss and damage, and in the event that the vehicle shall sustain damage at any time before delivery to the Purchaser any monies received in respect of the insurance shall be applied to repairing such damage or loss or replacing the vehicle. At the time of delivery of the vehicle to the Purchaser all liability of the Builder for insurance coverage under this paragraph shall cease.

7. LIMITED WARRANTY. The warranty period for all coverage begins on the date the vehicle is delivered to the Purchaser. The basic warranty period is 12 months, unlimited miles. The Purchaser has added additional warranty coverage that is included in Exhibit A. Those warranties are presented in Exhibit C. The following items are not subject to warranty coverage by Farber Specialty Vehicles but are covered by the separate warranties of the respective manufacturers, the automotive system (including the chassis and drive train), tires, batteries, and generator.

8. ASSIGNMENT AND DELEGATION. This Agreement cannot be assigned or performance of the duties hereunder delegated without the express written consent of the parties hereto or their duly authorized agents.

9. DISPUTE RESOLUTION. Any disputes arising out of this Agreement shall be resolved in the Monroe County state courts located in Bloomington Indiana. Farber specifically agrees to consent to personal jurisdiction in the Monroe County courts as well as exclusive venue in Monroe County. Purchaser does not agree to consent to the personal jurisdiction of the state of Ohio or venue in any court in the state of Ohio. If a

dispute arises under this contract, the prevailing party shall be entitled to recover their reasonable attorney fees.

10. COMPLETE CONTRACT. This Agreement comprises the entire contract between the parties and no other representations are given or should be implied from the written or oral negotiations that preceded this Agreement.

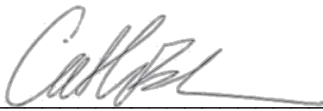
IN WITNESS WHEREOF, the parties have executed this Agreement on the date first mentioned above.

FARBER SPECIALTY VEHICLES. INC.

BY: **Rick
Armstrong** Digitally signed by Rick Armstrong
DN: cn=Rick Armstrong, o=Farber
Specialty Vehicles, ou,
email=ramstrong@farberspecialty.c
om, c=US
Date: 2020.03.20 12:32:09 -04'00'

DATE: March 20, 2020 _____

Monroe County Community Schools

BY: X  _____
Cathy Fuentes-Rohwer - President, School Board

DATE: March 24, 2020 _____

Foundation Monroe County Community Schools



7052 Americana Parkway
Columbus Ohio, 43068
Toll Free (800) 331-3188
Fax (614)759-2098



CUSTOMER
Monroe County Community School
John Kenny
1800 S. Henderson Street
Bloomington, IN 47401
812-349-4758
jkenny@mccsc.edu

QUOTE/PROJECT DESCRIPTION

Exhibit A

TOTAL UNIT PRICE \$ 295,417.00

CONTACT	DELIVERY	SHIPPED VIA	TERMS	CONTRACT NUMBER
Rick Armstrong	240 Days	Farber	Net 30	128867

QUANTITY	UNIT PRICE	TOTAL PRICE
VEHICLES - FOB Continental US		
1 FSV Coach Style 33	\$ 205,860.00	\$ 205,860.00
Model Upgrade Pricing		
<i>Includes Custom Floorplan Design</i>		
1 Inner tire valve extenders (2)	\$ 150.00	\$ 150.00
INTERIOR OPTIONS		
1 Emergency Exit Window	\$ 629.00	\$ 629.00
1 Wheelchair lift, automatic, ADA approved, w/door	\$ 6,194.00	\$ 6,194.00
0 Wheelchair lift, Cassette, automatic, ADA approved, w/door	\$ 13,705.00	\$ -
0 Level 1 Interior finish upgrade (solid surface counters, upgraded flooring) per foot	\$ 157.00	\$ -
0 Level 2 Interior finish upgrade (includes level 1, and upgraded laminate walls and cabinets)	\$ 250.00	\$ -
FINISHES & UPGRADES		
1 Exterior graphics package (One to four units required)	\$ 4,681.00	\$ 4,681.00
0 Full exterior wrap with paint on front and back included (per foot)	\$ 617.00	\$ -
EXTERIOR OPTIONS		
1 Electric roll up exterior awning, Sunbrella color selection, up to 22'	\$ 2,909.00	\$ 2,909.00
0 Lateral arm box awning, Sunbrella color selection, up to 22'	\$ 5,029.00	\$ -
1 Hydraulic leveling and stabilizing jacks - medium duty	\$ 6,575.00	\$ 6,575.00
Trailer hitch and wiring, light duty (One Standard)	\$ 1,410.00	\$ -
0 Exterior steps custom aluminum, adjustable, three step	\$ 1,786.00	\$ -
SLIDE-OUT ROOMS		
1 Custom Raised Floor slide out room up to 16'	\$ 23,970.00	\$ 23,970.00
AUDIO/VIDEO OPTIONS		
1 40" LCD monitor, exterior view w/ weather-proof door	\$ 5,541.00	\$ 5,541.00
0 60" LCD monitor, exterior view w/ weather-proof door	\$ 10,335.00	\$ -
0 SMART board 40" LCD monitor	\$ 9,089.00	\$ -
0 SMART board 60" LCD monitor	\$ 10,982.00	\$ -
0 TV antenna, roof mounted w/ booster	\$ 141.00	\$ -
0 GPS with AM/FM/CD, back up camera, built in dash	\$ 2,086.00	\$ -
Back-up camera system, 7" LCD color monitor (Standard)	\$ 1,175.00	\$ -
0 Camera, Seon SA-21D series, day/night exterior	\$ 812.00	\$ -
0 Camera, Seon SD-12N series, lexan dome, interior	\$ 886.00	\$ -
0 8 x 8 matrix switch w/wiring installed	\$ 6,110.00	\$ -
0 4 X 4 matrix switch w/wiring installed	\$ 1,692.00	\$ -
1 Peavey audio amplifier system w/ mixer and front and rear wall mounted speakers	\$ 1,363.00	\$ 1,363.00
1 Rear speakers from cab AM/FM/CD, one pair	\$ 352.00	\$ 352.00
1 UHF wireless microphone system, w/12 hour battery life, 100 meter range	\$ 639.00	\$ 639.00
0 Commercial LCD monitor w/ TV tuner up to 22" with mount	\$ 545.00	\$ -
0 Commercial LCD monitor w/ TV tuner up to 34" with mount	\$ 733.00	\$ -
1 Commercial LCD monitor w/ TV tuner up to 40" with mount (Front of Coach)	\$ 2,180.00	\$ 2,180.00
1 Commercial LCD monitor w/ TV tuner up to 55" with mount (Rear of the Coach)	\$ 3,647.00	\$ 3,647.00
0 Commercial LCD monitor w/ TV tuner up to 65" with mount	\$ 4,681.00	\$ -
COMPUTER		
0 Dell computer w/ 17" Dell flat screen, counter or wall mounted, service contract, each	\$ 1,781.00	\$ -
SATELLITE & CONNECTIVITY		
1 Connectivity Package: Cradlepoint	\$ 2,350.00	\$ 2,350.00
ELECTRONICS		
1 24-port switch & CAT 6 patch panel	\$ 611.00	\$ 611.00
1 CAT 6 network with printer/fax/scanner	\$ 6,110.00	\$ 6,110.00
2 Monitor mount, swivel base	\$ 173.00	\$ 346.00
0 Equipment rack with, casters, Lexan door, power fan, approx. 19 x 64	\$ 1,128.00	\$ -
0 Microwave oven, cabinet mounted	\$ 376.00	\$ -
0 Refrigerator, AC/DC, compressor operated	\$ 893.00	\$ -
0 Coffee maker	\$ 98.00	\$ -

Foundation Monroe County Community Schools

H.V.A.C.			
1	Powered reversible roof vent w/ max air cover	\$ 611.00	\$ 611.00
	Roof mounted air conditioner (Two Standard)	\$ 916.00	\$ -
PLUMBING OPTIONS			
0	Lavatory with marine toilet, pump, sink, holding & water tank, hot water heater, monitor panel	\$ 5,828.00	\$ -
GENERATORS & POWER SUPPLIES			
	12 KW Diesel Generator with compartment (One Standard)	\$ 13,329.00	\$ -
0	15 KW Diesel Generator with compartment	\$ 18,029.00	\$ -
LOW VOLTAGE OPTIONS			
1	Accelle security alarm system, w/ motion sensors	\$ 611.00	\$ 611.00
0	Entrance door lock, electro-magnetic w/ exterior keypad	\$ 968.00	\$ -
0	Digital clock, master-slave, 2.5" super bright red LED digits, each	\$ 399.00	\$ -
INTERIOR LIGHTING			
1	Indirect 12 volt flourescent valance lighting	\$ 1,974.00	\$ 1,974.00
1	LED ceiling light package	\$ 3,440.00	\$ 3,440.00
0	LED ceiling light with dimmer control, each	\$ 117.00	\$ -
EXTERIOR LIGHTING			
3	Scene lights, LED , each	\$ 432.00	\$ 1,296.00
EMERGENCY LIGHTING			
0	Discrete lighting package	\$ 2,049.00	\$ -
1	Delivery and Training	\$ 3,500.00	\$ 3,500.00
\$ 285,539.00		TOTAL PRICE	\$ 285,539.00
GREEN TECHNOLOGY OPTIONS			
1	400 watt solar charger kit	\$ 5,508.00	\$ 5,508.00
0	800 watt solar charger kit	\$ 7,388.00	\$ -
EXTENDED WARRANTIES			
0	Freightliner extended warranty to 36/100,000	\$ 1,425.00	\$ -
1	Base Axle Coverage	\$ 170.00	\$ 170.00
1	Farber extended warranty for one more year	\$ 3,500.00	\$ 3,500.00
0	Install customer supplied equipment, per hour	\$ 117.00	\$ -
1	Installation of a vent outside of the vehicle for the Glowforge laser cutter	\$ 1,500.00	\$ 1,500.00
1	Installation of a Hepa Filter	\$ 3,200.00	\$ 3,200.00
1	Additional Discounts	\$ (4,000.00)	\$ (4,000.00)
	TOTAL		\$ 295,417.00

Optional full exterior graphics for a 33' coach \$ 12,750.00

Freightliner Customer Chassis Corporation (FCCC)



Motor Home Chassis

Description	Coverage ¹	
	Time ²	Distance ²
Basic Chassis	3 Years	50,000 mi/80 500 km
Battery	1 Year	100,000 mi/161 000 km
Brightwork	6 Months	Unlimited
Corrosion	6 Months	Unlimited
Crossmembers	5 Years	100,000 mi/161 000 km
Diesel Emission 2010 ³	5 Years	100,000 mi/161 000 km
Frame Rails	5 Years	100,000 mi/161 000 km
GHG14 ⁴ (Light Heavy Duty Trucks)	5 Years	50,000 mi/80 500 km
GHG14 ⁴ (Medium Heavy Duty to Heavy Heavy Duty Trucks)	5 Years	100,000 mi/161 000 km
GHG14 ⁴ Tire	2 Years	24,000 mi/38 400 km
Paint, Chassis	6 Months	Unlimited
Towing/Roadside Assistance ⁵	3 Years	50,000 mi/80 500 km
Front Axle	3 Years	50,000 mi/80 500 km
Rear Axle	3 Years	50,000 mi/80 500 km
Transfer Case	3 Years	50,000 mi/80 500 km
Transmission	3 Years	50,000 mi/80 500 km
Detroit Front Axle (File Direct)		
Pre-Model Year 2011 ⁶	3 Years	50,000 mi/80 500 km
Post-Model Year 2011 ⁷	3 Years	Unlimited
Detroit Rear Axle (File Direct)		
Pre-Model Year 2011 ⁶	3 Years	50,000 mi/80 500 km
Post-Model Year 2011 ⁷	3 Years	Unlimited

¹Coverage may vary; check vehicle's actual warranty coverage online via OWL's Coverage Info/Check Coverage screen.

²Time or distance, whichever comes first

³Applies to vehicles equipped with EPA 2010 compliant diesel engines.

⁴Applies to models 2013 and later domiciled in the United States, check actual warranty online via OWL's Coverage Info/Check Coverage screen for coverage listed as "GHG14...".

⁵Up to a maximum of \$450 per occurrence for models 2007 and prior. For 2008 model years and later, towing/Roadside Assistance fully reimbursed to the nearest Company authorized repairing location for a Daimler Trucks North America LLC Warrantable repair in a vehicle-down situation, call 1-800-385-HELP.

⁶Pre-Model Year 2011 Detroit Axle: Warranty coverage is determined by Gross Combination Weight Rating, road surface, and vocation. Please see www.ddcsn.com for specific coverage details.

⁷Bus & Chassis – Custom Chassis: Warranty coverage is determined by Gross Combination Weight Rating, road surface, and vocation. Please see www.ddcsn.com for specific coverage details.

Warranty Statement & Warranty Coverage Descriptions follow on page two of this document.

The information provided in this document is for general information only and is not offered as customer's warranty.

This coverage may be superseded without notification.

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Warranty Statement

1.1 New Vehicle Coverage

The following section outlines Company standard warranty coverages for all Company vehicles, apparatus or chassis or cabs sold by Daimler Trucks North America and domiciled in the USA (50 states and Washington, D.C.) and Canada. This information is also included in the Owner's Warranty Information Booklet.

See Warranty Coverage Descriptions for standard warranty coverages by make and model. Additional coverage may apply, verify actual coverages with your local dealership for specific vehicle warranty.

1.2 New Vehicle Limited Warranty

Under this New Vehicle Limited Warranty ("Warranty"), Company warrants that each new vehicle will be free from defects in material and workmanship that occur under normal use within the applicable warranty period, subject to certain limitations and exclusions as specified in this document.

This limited warranty applies only to new vehicles sold by an authorized Daimler Trucks North America (DTNA) dealer or ordered directly from DTNA; vehicles sold at auction or as a result of repossession retain the warranty coverage from the original in-service date or factory invoice date if the vehicle has not been warranty registered.

Daimler Trucks North America LLC reserves the right to reduce or remove coverage on vehicles in salvage condition.

This Warranty covers all components and parts unless specifically covered by other warranties or otherwise excluded by this document.

1.3 Limitations

This Warranty does not apply to vehicles that are sold or domiciled outside of the United States (50 states and Washington, D.C.) or Canada.

This Warranty does not apply to engines, Allison transmissions, tires, or other components or parts that are not manufactured by Company and that are warranted directly by their respective manufacturers. Progressive damage caused by these manufacturers' components to any other parts including, but not limited to, parts installed by Company is excluded from Company warranty coverage. With respect to the foregoing, Company makes no warranty whether express, implied, statutory or otherwise including, but not limited to, any warranty of merchantability or fitness for a particular purpose.

THIS WARRANTY IS EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES OF ANY KIND WHETHER WRITTEN, ORAL, OR IMPLIED INCLUDING, BUT NOT LIMITED TO ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. THIS WARRANTY SPECIFICALLY EXCLUDES ANY OTHER

WARRANTIES OR CONDITIONS PROVIDED FOR BY LAW, WHETHER STATUTORY OR OTHERWISE.

COMPANY'S SOLE OBLIGATION UNDER THIS WARRANTY SHALL BE TO REPAIR OR REPLACE, IN COMPANY'S SOLE DISCRETION, ANY DEFECTIVE COMPONENT OR PART. SUCH REPAIR OR REPLACEMENT SHALL BE WITHOUT COST TO PURCHASER WHEN PERFORMED WITHIN THE APPLICABLE WARRANTY PERIOD (TIME, DISTANCE, OR HOUR LIMIT, WHICHEVER OCCURS FIRST).

Purchaser must notify Company within the applicable warranty period, of any failure of the vehicle to comply with this Warranty and Purchaser must, at Purchaser's expense, promptly return the vehicle to an Authorized Service Facility for inspection and repair or replacement of any defect in material or workmanship occurring within the applicable warranty period. During New Vehicle coverage, warranty reimbursement will not be paid on repairs performed by customers on their own vehicles without a current Customer Performed Warranty Agreement (CPWA).

The vehicle must be maintained and serviced according to the prescribed schedules outlined in the Driver's/Operator's and Maintenance Manuals. Receipted bills and other evidence that required maintenance and service have been performed are required by Company as a condition of this Warranty.

After the Company's obligations under this Warranty expire, all liabilities of Company to Purchaser under this Warranty shall terminate. Repairs made under this Warranty do not constitute an extension of the original Warranty period for the vehicle or for any specific component or part.

To the extent that any provision of this Warranty contravenes the law of any jurisdiction, such provision shall be inapplicable in such jurisdiction, and the remainder of the warranty shall not be affected.

1.4 Purchaser's Exclusive Remedy

THIS WARRANTY SHALL BE THE PURCHASER'S SOLE AND EXCLUSIVE REMEDY AGAINST COMPANY, WHETHER IN CONTRACT, UNDER STATUTE (INCLUDING STATUTORY PROVISIONS AS TO CONDITIONS AS TO QUALITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF GOODS SUPPLIED PURSUANT TO THE CONTRACT OF SALE), WARRANTY, TORT, STRICT LIABILITY, OR ANY OTHER LEGAL THEORY.

1.5 Limitation of Liability

COMPANY'S LIABILITY UNDER THIS WARRANTY IS LIMITED TO THE COST TO REPAIR OR REPLACE, IN COMPANY'S SOLE DISCRETION, THE DEFECTIVE COMPONENT OR PART THAT IN NO EVENT SHALL EXCEED THE FAIR MARKET VALUE OF THE VEHICLE AT THE TIME THE DEFECT IS DISCOVERED.

IN NO EVENT SHALL COMPANY BE LIABLE FOR SPECIAL, INDIRECT, INCIDENTAL, OR CONSEQUENTIAL DAMAGES INCLUDING, BUT NOT LIMITED TO, INJURIES TO PERSONS OR DAMAGE

TO PROPERTY, LOSS OF PROFITS OR ANTICIPATED PROFITS, OR LOSS OF VEHICLE USE.

1.6 Exclusions

The following components, parts, or conditions are specifically excluded from coverage under this Warranty.

AERODYNAMIC WHEEL COVERS

Aerodynamic wheel covers are excluded from coverage under this Warranty

AIR SPRINGS

Tolerance buildup can occur during the assembly process of the rear suspension and rear cab air springs, and can cause the springs to have the appearance of being crooked, misaligned or improperly installed. This tolerance buildup is not detrimental to the operation of the vehicle and will not have an effect on either the quality of the ride or the durability of the components or vehicle. Straightening of these springs is not covered under this Warranty.

ALIGNMENT OF AXLES/WHEELS/STEERING

Each DTNA vehicle manufacturing plant uses an integrated alignment system to align axles and wheels and to center the steering wheel to Daimler Trucks North America LLC specifications. Realignment or readjustment of these items, including steering stops and steering poppets, is not covered under warranty.

Any special alignment settings at the request of the Owner must be handled between the Dealer and Owner after delivery from factory. These special adjustments are not covered under Warranty.

AXLE BREATHER VENTS

During the vehicle manufacturing process, an oil run or drip stain may appear at the breather vent. Removing the vent, applying pipe sealant to the threaded vent fitting and re-installing the vent is unnecessary. Removing the axle breather vent and re-sealing the threaded fitting is not covered under this Warranty.

CAB INTERIOR COMPONENTS

The repair or replacement of cab interior components that are rendered unserviceable due to normal wear or abuse are not covered under this Warranty.

These components include, but are not limited to:

- Curtains
- Floor coverings (including floor mats)
- Painted trim components
- Steering wheel
- Steering wheel wrap
- Upholstery
- Window shades

CHROME SURFACES, ALUMINUM AND STAINLESS STEEL COMPONENTS

The following items ARE covered under this Warranty:

- Chrome peeling off in sheets
- Chrome cut at mounting bolts due to over-torque at the factory
- Bubbles in the chrome that are not caused by rock chips and/or general rust conditions
- Isolated rust along seams or welds

The following items are NOT covered under this Warranty:

- General rust, for example, rust on the unfinished backside of a bumper
- Dimpling at the mounting bolts
- Staining, bluing, and/or yellowing that can be cleaned with a quality cleaning-product
- Rust, pits, and/or nicks caused by road wash or road debris breaking the chrome surface
- Streaks/stains/corrosion caused by severe wash solutions or corrosive road salts/chemicals

Claims pertaining to failures of chrome surfaces, aluminum, and stainless steel components will not be processed unless a clear digital picture is provided that adequately shows the defect.

CLUTCH ADJUSTMENT

Clutch adjustments are normally required due to clutch wear and are considered normal maintenance. However, if the clutch adjustment is found to be outside of Company specifications during, or prior to, in-service of the vehicle, a warranty claim will be accepted on a one-time basis.

Claims for clutch adjustments will not be accepted unless the adjustment is found to be outside of Company specifications using the special clutch adjustment measuring tools provided by Company (e.g., adjusting the clutch to satisfy feel will not be accepted as warranty).

COMPETITION

Warranty will become void on any vehicle that is used in competition, including but not limited to:

- Racing
- Tractor pulls
- Other motor sports

CONSUMABLE PARTS

Parts that are subject to consumption during their normal service life and are routinely replaced during normal maintenance services are covered up to 15,000 miles (24 000km) for all Daimler Trucks North America LLC vehicles except for Thomas Built Bus (TBB) bodies and chassis. TBB consumable parts are covered up to 30 days from date of in-service.

These items are:

- Antennas
- Ashtrays
- Belts
- Brake Linings
- Cigarette lighter assembly
- Clutch brake
- Clutch linings
- Data logger batteries
- Desiccant cartridges
- Fire extinguishers
- Fluorescent ballast and tubes
- Fuses
- Gladhand
- Hosetennas
- Light bulbs
- Mattresses
- Mud flaps
- Mud flap mounting brackets
- Caps (including, but not limited to, DEF, fuel, radiator, surge tank)
- Receiver-dryer filter
- Trailer air hoses
- Trailer electrical cables

- Windshield washer nozzles
- Wiper arms and blades (TBB makes – wiper blades only)

Consumable parts NOT covered under this Warranty include, but are not limited to, the following:

- Antifreeze
- Filters (fuel, air, oil, water)
- Fluids (unless low due to a warrantable failure)
- Lubricant

CORROSION

A detailed list of exclusions for CORROSION is listed under Warranty Coverage Descriptions.

DAMAGE

The following are not covered under this Warranty:

- Damage caused by use of the vehicle in any application that is not approved or is inconsistent with build specifications
- Damage resulting from improper use or misuse or abuse, negligence, improper operation, improper or insufficient maintenance (including, but not limited to failure to maintain vehicle as outlined in the driver's/operator's and maintenance manuals), overloading, unauthorized modifications, accidents, or operation at excessive speeds
- Environmental damage, including airborne fallout (including chemicals, tree sap, etc.), or other atmospheric conditions, hailstones, or other acts of nature
- Damage caused by road salts/chemicals or cleaning solvents, detergents or compounds
- Storage deterioration including damage caused by improper or insufficient storage or maintenance
- Damage caused by road hazards or road conditions
- Damage caused during shipping/transport after initial delivery of vehicle
- Damages (including peeling or flaking) caused by high-pressure washing or steam-cleaning
- Damages occurring after in-service (e.g., from rock chips)
- Damages caused by customer-installed sealer in air conditioning systems
- Damages caused by engine horsepower/torque upgrades
- Damage due to vibration associated with misapplication or improper operation of drivetrain components
- Damage due to terrorist activities
- Damage due to acts of war

ENGINE

The engine, including all of its components as supplied by the engine manufacturer, is not covered under this Warranty, but is warranted separately by the manufacturer of the engine. For engine warranty or service, contact the engine manufacturer's authorized sales and service facility.

ENGINE BRAKES, AIR COMPRESSORS, AND OTHER PROPRIETARY ENGINE COMPONENTS

The engine manufacturer installs most air compressors and engine brakes. Any failure of a proprietary engine component or Jacob[®] Brake component must be filed directly to the engine manufacturer. Failures on non-proprietary engine components can be filed through DTNA.

EXHAUST SYSTEM CLAMPS

During the early life of the vehicle or when the engine is cold, many exhaust clamps exhibit a soot trace. This condition is self-correcting and does not require adjustment, tightening, or replacement of the clamp. Claims for adjusting or tightening will not be paid under warranty.

FIFTH WHEELS

Adjustment of the locking mechanism, bushings, slide locking plungers, and the repair or replacement of lock guards are considered routine maintenance and are not covered under this Warranty.

GLASS, MIRRORS, LENS

Glass, mirror, or lens breakage or chips or scratches of glass, mirrors, or lenses are not covered by this Warranty.

MISAPPLICATION OF VEHICLE

The warranty on any vehicle used inconsistent with its specified vocation/application will be downgraded to the warranty that is consistent with the vehicle use. Any and all claims associated with the misapplication of the vehicle will be subject to chargeback.

MISCELLANEOUS EXPENSES

Premium charges and work not directly related to the repair or replacement of a warranted part are not covered under this Warranty. Examples include, but are not limited to:

- Federal, state, provincial, and local taxes
- Travel expenses
- Loss of revenue
- Customer labor, including overtime labor
- Downtime
- Driver's expenses
- Cost of rental equipment
- Loss of cargo, including perishable cargo
- General housekeeping supplies (i.e., rags, solvents, sweeping compounds, coveralls, etc.)
- Communication charges
- Towing/road call assistance (unless coverage is specifically stated in the applicable warranty coverage table)
- Repair or replacement of optional items not sold or installed by company
- Removal or replacement of dealer, body builder, or customer installed equipment
- Environmental fees, cleanup, or other charges
- Cost of emergency services

MODIFICATIONS TO ORIGINAL EQUIPMENT

Company does not warrant vehicle component or chassis modifications, or equipment installations arranged by Dealers or Customers. In addition, the extra time necessary to remove body builder installed items and/or equipment to work on a warranted repair is not covered under this Warranty unless Company sells the complete chassis/body/equipment as a package.

If Dealers or Customers perform any vehicle modifications or equipment installations, to the extent these modifications or equipment installations adversely affect other vehicle components or vehicle performance, Company shall not accept any product liability or claims under the terms of the vehicle warranty. These claims become the sole responsibility of the person performing the modifications or equipment installations.

PAINT

The following exclusions to paint warranty include, but are not limited to:

- Complete chassis re-painting to repair paint damages
- Damages occurring after in-service (e.g., from rock chips)
- Peeling/flaking caused by high-pressure washing or steam cleaning
- Rusting of painted bumpers
- Removal and/or replacement of decals, striping, and/or lettering not applied by Company
- Specific areas of the vehicle are deliberately not painted or are not painted to any standard; paint repairs are not warrantable to such areas. These areas include:
 - Underside of the hood, including the inside of the wheel wells
 - Underside of the roof-mounted air fairings
 - Underside of the exterior sun visor
 - Inside of the side-mounted air fairings
 - Inside of the bumper
 - Aftertreatment devices

Gloss

Gloss Warranty claims pertaining to gloss issues on vehicles painted with low-gloss colors (identified in the Data Books) will not be covered under this Warranty.

SHIP LOOSE ITEMS AND COMPONENTS

During the manufacturing process, certain vehicle components are normally placed in the cab of the vehicle or strapped down to the chassis for security reasons. It is the Dealer's responsibility to mount these "ship loose" items in the correct location on the vehicle. Mounting of "ship loose" items will not be covered under warranty.

These items include, but may not be limited to, the following:

- Aerodynamic wheel covers
- Antennas
- Fire extinguishers
- Trailer air hoses
- Trailer electrical cables
- Winter fronts
- Tire inflation hoses
- Spare wheels/tires
- Chrome lug nut covers
- Driver's pouch
- Jacks

Daimler Trucks North America has established a Roof Fairing Removal program in order to reduce transport related damage. The Transporter will remove the fairing during the decking process and secure the fairing on the frame rail of the unit. Benefits for this program include fewer units towed in reverse and an overall improved delivery process.

Some units will continue to be received with the fairing collapsed. It is the Dealer's responsibility to mount these fairings correctly. Claims for mounting of these collapsed fairings will not be covered under warranty.

Those units received with the fairing removed, DTNA warranty will reimburse for the re-installation of the roof fairing prior to delivery to the end customer.

If vehicle is drop shipped directly to customer:

Transporter notifies customer that roof fairing has been removed for transport and arranges for re-installation prior to or at delivery.

- If customer has facilities for re-installation of roof fairings, then fairings will be re-installed at final delivery location.
- If customer does not have facilities to re-install fairings, transporter will arrange with nearest authorized DTNA dealership to have fairings re-installed and shuttle units to customer location at no additional cost to our customer.

TRANSMISSIONS

Allison transmissions and components are not covered under this Warranty, but are warranted separately by Allison. Information regarding Allison's warranty is provided for informational purposes only and is subject to change. For warranty or service information, contact Allison's authorized sales and service facility.

The Detroit DT-12 Transmission is not covered under this Warranty. Please see www.ddcsn.com for coverage details.

ROUTINE MAINTENANCE

Routing maintenance, servicing, and adjustment, as defined in the applicable Vehicle Maintenance Manual and Driver's Manual, are excluded from Warranty.

Periodic adjustment or re-torque of wheel bearings, wheel lug nuts, and suspension U-bolts are considered maintenance adjustments and are not covered under warranty.

Vibrations, squeaks, rattles, loose fittings/clamps, hose fitting leaks, loose nuts/bolts/screws, and loose electrical connections may develop during the initial trip(s) of the vehicle and these types of repairs/adjustments are covered under warranty one time during the following applicable initial operating periods unless excluded in the paragraphs below.

Reminder: After the following initial operating periods, these developments are the result of use and their repair/adjustment activities are considered routine maintenance and thus excluded from warranty.

INITIAL OPERATING PERIOD

The Initial Operating Period (IOP) for Daimler Trucks North America LLC vehicles is as follows:

Make	Initial Operating Period
Freightliner, Sterling, Western Star	Up to 15,000 miles/ 24 000 km
Freightliner Custom Chassis Corporation (FCCC)	Up to 25,000 miles/ 40 000 km
Thomas Built Bus (TBB) bodies and TBB chassis ^a	Up to 6 months from date of in-service

^a TBB applications utilizing FCCC chassis retain the FCCC IOP separate from the TBB body.

See CONSUMABLE PARTS elsewhere in this section.

Exclusions from warranty during the IOP are:

- Cab, hood, and fender-mounted mirrors are adjusted at the factory but may be retracted by the transporter to prevent damage during transport. Subsequent adjustments and tightening of mirror

mounting hardware are considered part of the routine preparation of the vehicle before Customer delivery. Claims for adjusting the mirrors or tightening of the attaching hardware will not be paid under warranty during or after the initial operating period.

- Claims for re-routing of electrical wiring, hoses, or lines which meet Daimler Trucks North America's routing standards will not be paid under warranty during or after the initial operating period.
- Final preparation of the vehicle for Customer delivery to include cleaning/vacuuming interior of cab, washing windows, washing the exterior of the vehicle, polishing exterior chromed or painted surfaces are considered as ordering-Dealer responsibilities. Claims for these activities will not be paid under warranty during or after the initial operating period.

TEST VEHICLES

Any vehicles being used in testing or used to test specific components must be identified to the Warranty Department and accommodations must be made for claims that relate to the test item(s).

Any vehicles used in endurance testing, such as the Altoona Test, are void of all warranty, new or used.

TIRES AND TIRE BALANCING

The tires are not covered under this Warranty, but are warranted separately by the tire manufacturer. Tire balancing is not covered under warranty.

1.7 Transfer of Warranty

This Warranty is transferable to a subsequent Owner if it has not expired. To ensure the Owner receives proper warranty recognition, the ownership information should be updated in the Company system.

1.8 Change of Owner Address Information

To ensure Company's ability to reach the current Owner with Recall and Field Service campaign information, the Owner's information must be updated whenever there is a change to the Owner's name or address.

1.9 Product Improvement

Company reserves the right to make improvements or changes to the product at any time without incurring any obligation to make such changes or improvements to any other vehicle.

1.10 Owner's Responsibilities

It is the Owner's responsibility to ensure the vehicle is maintained as outlined in the Driver's/Operator's and Maintenance Manuals. It is important that the new Owner becomes familiar with the contents of the warranty information. When the Owner first receives the vehicle, Dealer should review the Owner's Warranty Information booklet with the Owner.

To initiate warranty, customer must complete and sign the Warranty Start Form (WAR275). Dealer must attach the Warranty Start Form to the Product Registration screen in OWL.

Coverage Descriptions

Axles

Coverage includes all factory-installed front axles; rear axles; steer axles; drive axles; tag axles; and pusher axles. Detroit axles are warranted directly through Detroit. *Excludes any axle installed by a dealer or body builder.*

Detroit Axle(s)

All warranty inquiries and claims are filed directly to Detroit Axles. Please see www.ddcsn.com for specific coverage details.

Drive Axle(s)

Coverage includes axle housing, carrier assembly, differential assembly, power divider, axle shafts, and gaskets and seals. *Excludes suspension and torque rod brackets, tie rod ends, wheel end equipment, wiring, yokes, and attaching hardware.*

Front Axle(s)

Coverage is for non-Detroit front axle(s) only. Coverage includes I-beam, steering knuckles, differential on drive steer axle, spindles, kingpin bearings, and steering arms. *Excludes tag axle(s), pusher axle(s), wheel end equipment, steering linkage components, driveline(s), U-joints, and kingpin bushings/kingpin seals.*

Pusher Axle

A pusher axle is a non-driven, weight-bearing axle that can be raised when not required to bear a portion of the load. Since the pusher axle can be of many different configurations, warranty coverage includes all components included in the individual build specification of each individual application.

Rear Axle(s)

Coverage is for non-Detroit rear axle(s) only. Coverage includes axle housing, carrier assembly, differential assembly, power divider, axle shafts, and gaskets and seals. *Excludes tag axle(s), pusher axle(s), suspension and torque rod brackets, wheel end equipment, wiring yokes, driveline(s), U-joints, and attaching hardware.*

Steer Axle(s)

Coverage includes I-beam, steering knuckles, differential on drive steer axle, spindles, kingpins, kingpin bearings and steering arms. *Excludes wheel end equipment, tie rod ends, steering linkage components, kingpin bushings, and king pin seals.*

Tag Axle

A tag axle is a non-driven, continuous weight-bearing axle. Since the tag axle can be of many different configurations, warranty coverage includes all components included in the individual build specification of each individual application.

Battery

Coverage includes Alliance Brand Batteries only; claims for all other brands must be submitted directly to the supplier. Includes starting battery assemblies and factory-installed APU battery assemblies. *Excludes non-*

Alliance Brand batteries, battery cables, battery mounting box and hardware.

Basic Chassis

Coverage includes all factory-installed components of the vehicle/chassis that are not excluded elsewhere in the warranty or by special agreement or described as having a different time, or distance or hours, or listed separately on each new vehicle warranty coverage chart.

Basic Vehicle

Coverage includes all factory-installed components of the vehicle/chassis that are not excluded elsewhere in the warranty, or by special agreement or described as having a different time or distance, or listed separately on each new vehicle warranty coverage chart.

Brightwork

Coverage includes all factory-installed components with chrome, polished aluminum, or polished stainless steel surfaces. *Excludes any damage backside of bumpers, and concealed or inner surfaces.*

Cab Corrosion/Perforation

Coverage is limited to rust-through or perforation of the cab and integral sleeper structure and sleeper box (if applicable) due to corrosion from within. *Excludes all conditions of rust or corrosion that has not resulted in rust-through or perforation as well as surface rust or corrosion caused by non-adhesion. Excludes any damage to the paint such as chips or scratches.*

Cab Structure

Coverage includes cab and integral sleeper structural components, structural components of factory-installed sleeper boxes (if applicable), sheet metal panels, doors, and hoods. *Excludes all bolt-on components including door and hood hinges, latches, guides, and other mounting hardware.*

Corrosion

Coverage provides warranty against corrosion to any metal or metal alloy part of the vehicle. Rust or corrosion to specific components and/or caused by certain conditions are excluded from all Company warranty coverage and will not be paid under Basic Vehicle, Cab Structure, Cab Corrosion, or Aftermarket Parts Warranty.

Exclusions to corrosion warranty include, but are not limited to, the following:

- *Corrosion caused by general rust (for example, rust on the unfinished backside of a bumper)*
- *Surface rust caused by chips or scratches in the paint or chrome surfaces*
- *Corrosion caused by high-pressure washing, severe wash solutions, cleaning solvents, detergents, compounds*
- *Corrosion caused by salinity in the environment or corrosive salts and/or chemicals used on the road surface.*

- *Corrosion caused by acid rain or other industrial fallout*
- *Corrosion due to improper prevention measures during storage or use*
- *Corrosion or rust on tone rings, rotors or drums (rotor exclusion does not apply to hydraulic discs with Magna-Coat Rotors)*
- *Corrosion due to environmental damage (including ocean spray); airborne fallout (includes chemicals, tree sap, etc.), or other atmospheric conditions or other acts of nature*
- *Corrosion due to improper use, misuse or abuse, negligence, including improper or insufficient maintenance*

Cowl Corrosion/Perforation

Coverage is limited to rust-through or perforation of the cowl due to corrosion from within. *Excludes all conditions of rust or corrosion that have not resulted in rust-through or perforation as well as surface rust or corrosion caused by non-adhesion. Excludes any damage to the paint such as chips or scratches.*

Cowl Structure

Coverage includes cowl structural components, sheet metal panels, and hood. *Excludes all bolt-on components including hood hinges, latches, guides, or other mounting hardware.*

Crossmembers

Coverage includes crossmembers, gussets, and huck-mounting bolts that attach gussets to crossmembers and gussets/crossmembers to frame rails. *Excludes any bolt-on item attached with either conventional or huck bolts.*

Driveline

Coverage includes driveshaft tubing, U-joints, yokes, support bearings, and splines.

Frame Rails

Coverage is limited to breaking or cracking of factory-installed frame rails, frame rail liners, frame rail extensions, and any item(s) factory welded to them. *Excludes all bolt-on items regardless if attached with conventional or huck bolts.*

GHG14*

Daimler Trucks North America LLC (DTNA) warrants that its vehicles are (1) designed, built and equipped so as to conform, at the time of sale, with requirements of vehicle manufacturers whose vehicles are designed to meet applicable 2014 and later U.S. Environmental Protection Agency and National Highway Traffic and Safety Administration Standards greenhouse gas and fuel efficiency standards, and (2) free from defects in material and workmanship which cause the vehicle to fail to conform with the vehicle manufacturer's requirements for all vehicle emission control items listed below.

*Coverage name/description may vary, check actual warranty online via OWL's *Coverage Info/Check Coverage* screen for coverage listed as "GHG14..."

GHG14 Tire*

Daimler Trucks North America LLC (DTNA) warrants that its vehicles are (1) designed, built and equipped with tires that conform, at the time of sale, with requirements of vehicle manufacturers whose vehicles are designed to meet applicable 2014 and later U.S. Environmental Protection Agency and National Highway Traffic and Safety Administration greenhouse gas and fuel efficiency standards, and (2) those tires are free from defects in material and workmanship which cause the vehicle to fail to conform with the vehicle manufacturer's requirements for a period of 2 years or 24,000 miles, whichever occurs first. Claims for failures under this coverage are filed directly to the tire manufacturer.

*Coverage name/description may vary, check actual warranty online via OWL's *Coverage Info/Check Coverage* screen for coverage listed as "GHG14..."

Glider

An incomplete vehicle which may be ordered with or without engine and/or major drivetrain components; warranty coverage includes all components as specified in the specific build specification.

Hybrid Transmission - Eaton

Eaton requires that only hybrid-authorized dealerships work on units equipped with Eaton hybrid parts. Pre-authorization is required prior for repair of these vehicles in order to obtain technical assistance and a pre-authorization number for replacement parts. Eaton hybrid parts will be shipped directly from Eaton and will not be stocked in the PDCs due to the short shelf life and low volume. The following hybrid parts are covered under this Warranty: power electronics carrier (PEC), motor generator, inverter, DC/DC converter, hybrid control module (HCM), transmission control module (TCM), clutch, and electronic clutch actuator (ECA). Coverage does NOT include oil cooler or cooling systems. Please reference Roadranger Warranty Guide TCWY0900 for more information on complete listing of limits and exclusions, as well as terms and conditions.

Off Road On-Site Assistance

Coverage is exclusively available for off road vehicles that are prohibited from use on public streets. If this coverage is provided, it will be specifically included in the coverage table as a separate category. Coverage includes on-site assistance and/or equipment transportation to the nearest authorized repairing location for a Daimler Trucks North America LLC warrantable repair.

Paint (Body, Cab, & Cowl)

Paint coverage *excludes lack-of gloss issues on vehicles painted with low gloss colors; the underside of hoods and roof and side mounted air fairings; and any damages to the paint or painted surface such as chips and scratches.*

Body Paint

Coverage includes all factory-painted exterior body surfaces. Warranted against orange peel; peeling/delaminating; cracking or checking; or loss of gloss due to cracking, checking or hazing.

Cab Paint

Coverage includes all factory-painted surfaces (except those included in chassis paint coverage). Warranted against orange peel; peeling or delaminating; cracking or checking; or loss of gloss due to cracking, checking or hazing.

Cowl Paint

Coverage includes all factory-painted exterior surfaces of cowl structure (except those included in chassis paint). Warranted against orange peel; peeling or delaminating; cracking or checking; or loss of gloss due to cracking, checking or hazing.

Paint, Chassis (Chassis Paint)

Coverage includes all factory painted surfaces on frame rails, crossmembers/gussets, front and rear bumpers, suspension components, power train components, drivelines, fuel tanks, air tanks, wheel end equipment, tool boxes, battery boxes, access steps, and attaching brackets and hardware. Warranted against peeling or non-adhesion. *Excludes U-joints and any damages to the paint or painted surface such as chips and scratches.*

Towing/Roadside Assistance

Coverage includes roadside assistance or towing (to the nearest authorized repair location) for a Daimler Trucks North America LLC warrantable repair in a vehicle-down situation that prevents the safe and lawful operation of the vehicle. If this coverage is provided, it will be specifically included in the coverage table as a separate category.

Transfer Case

Coverage includes housing and all internally lubricated parts. *Excludes broken synchronizer pins, PTOs, airlines, gauge, clutch assemblies, driveline(s), and U-joints.*

Transmission

Coverage does not include Allison transmissions, Detroit transmissions, or Eaton Hybrid transmissions. Coverage includes housing and all internally lubricated parts, electric/air shift/control units, valves, gaskets, and seals. *Excludes broken synchronizer pins, PTOs, airlines, gauge, gauge senders, yoke(s), clutch assemblies, clutch and clutch control components including clutch brake, driveline(s), and U-joints.*

Wheel End Equipment

Coverage includes brake components, wheels, hubs, drums, rotors, wheel seals/ bearings, slack adjustors, and attaching hardware.

TWO (2) YEAR LIMITED WARRANTY

Thank you for choosing
FARBER SPECIALTY VEHICLES, INC.

Thank you for choosing to purchase a FARBER MOBILE UNIT, a fine product in which design and construction have received the care that quality demands. This important warranty covers many items and is indicative of our desire to stand behind our products and assure our customers' complete satisfaction.

WARRANTY COVERAGE:

Farber Specialty Vehicles, 7052 Americana Parkway, Reynoldsburg (Columbus), Ohio 43068 (Warrantor) warrants the original consumer (Purchaser) for a period of (2) two years from date of delivery to the purchaser (Warranty Period), that the interior structures of the vehicle, plumbing, heating, electrical systems, and all cabinetry and hardware installed by the warrantor, is warranted under normal use to be free of substantial defects in materials and workmanship attributable to Warrantor.

THIS WARRANTY DOES NOT COVER:

1. The automotive system (including the chassis and drive train), tires and batteries, which are covered by the separate warranties of the respective manufacturers of these components.
2. Any part or component covered by a written warranty issued by its manufacturer. Including but not limited to; auxiliary generator, refrigerator, microwave oven, satellite systems, emergency equipment and lighting.
3. Defects caused by or related to:
 - a. Abuse, misuse, negligence or accident;
 - b. Failure to comply with instructions contained in the owner's manual;
 - c. Alteration or modification of the mobile unit;
 - d. Environmental conditions (salt, hail, chemicals in the atmosphere, etc.)
4. Normal deterioration due to wear or exposure, such as fading of fabrics or drapes, carpet wear, etc.
5. Normal maintenance and service items, such as light bulbs, fuses, wiper blades, lubricants, etc.
6. Transportation to and from dealer or manufacturing plant location, loss of time, inconvenience, commercial loss, loss of use, towing charges.

OWNER'S OBLIGATIONS:

If a problem occurs which the owner believes is covered by this warranty, the owner shall contact the manufacturer by calling the toll free number with sufficient information to resolve the matter. Authorization will be given to repair or replace the defective material.



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Foundation Monroe County Community Schools

Foundation of the Monroe County Community Schools, Inc.
Profit & Loss
 September 2018 through August 2019

2:55 PM
 03/12/2020
 Accrual Basis
Sep '18 - Aug 19

Income		
	Support and Revenue	
	Administrative Fee Endowed/Restricted Gift	19,554.20
	Auto license contributions	2,550.00
	Businesses - Public Support	183,644.61
	Golf Outing	41,717.56
	Grants / Scholarships Reverted	4,283.24
	Individuals - Public Support	175,446.52
	Investment Income (Loss)	
	Capital gains	-13,091.99
	Dividends	38,132.44
	Interest	1,768.04
	Unrealized gain/loss	<u>-33,093.22</u>
	Total Investment Income (Loss)	-6,284.73
	Memorials-Public Support	8,911.87
	Online Auction	10,420.99
	Other Foundations	53,094.10
	Restricted Funds Reverted	1,530.00
	Service Org.-Public Support	13,571.98
	Spelling Bee	29,449.12
	Tailgate Raffle	565.00
	Thank-a-Teacher-Public Support	<u>3,420.52</u>
	Total Support and Revenue	<u><u>541,874.98</u></u>
	Total Income	<u><u>541,874.98</u></u>
Gross Profit		<u><u>541,874.98</u></u>
	Expense	
	Administration Expenses	
	Board Development	3,796.89
	Continuing Education	551.28
	Depreciation	22.84
	Dues/Fee	792.19
	Financial Reviews / Taxes	1,350.00
	Insurance	1,715.55
	Investment Consulting Fees	4,142.00
	Miscellaneous	230.00
	Office supplies	594.83
	Payroll Services	734.00
	Payroll taxes	1,603.89
	Salary / Wages	20,703.25
	Total Administration Expenses	36,236.72
	Fund Raising Expenses	
	Advertising and promotion	856.91
	Contracting Services	1,369.04
	Credit Card Fees	1,070.67
	Donor Recognition	480.00
	Golf Outing	9,089.73
	Online Auction	2,178.02
	Payroll taxes	2,283.23
	Postage	205.72
	Printing	1,343.59
	Salary	29,472.00

Foundation Monroe County Community Schools

	Spelling Bee	2,013.41
	Website Fees/Software	<u>3,046.20</u>
	Total Fund Raising Expenses	53,408.52
	Program Services	
	Athletic/Student Group Support	32,527.00
	Administration fee Endowed / Restricted	19,518.43
	Food Assistance	55,196.02
	GED Scholarships	135.00
	Grants	
	Admin Expense	125.30
	Grants-External	163,146.08
	Grants Online	
	Software	500.00
	Grants - Other	<u>53,189.21</u>
	Total Grants	216,960.59
	Payroll taxes	2,283.23
	Personal achievement banquet	3,110.27
	Program Supplies	16,058.82
	Salary	<u>29,472.00</u>
	Total Scholarships	<u>12,669.00</u>
	Total Program Services	<u>387,930.36</u>
	Total Expense	<u>477,575.60</u>
Net Income		<u><u>64,299.38</u></u>

Net Income is result of gifts made to Endowed Funds.

**Foundation of the Monroe County Community
Balance Sheet
As of September 1, 2019**

2:59 PM

03/12/2020

Accrual Basis

Sep 1, 19

ASSETS

Current Assets

Checking/Savings

Ameritrade Account

Total Ameritrade Account 854,420.61

German American Checking 97,433.59

German American Money Market 192,119.58

IUCU Checking 6,427.00

IUCU Money Market 3,962.93

IUCU Regular Savings 5.00

Total Checking/Savings 1,154,368.71

Total Current Assets 1,154,368.71

Fixed Assets

Less accumulated depreciation -5,203.20

Office Equipment 5,203.20

Total Fixed Assets 0.00

TOTAL ASSETS 1,154,368.71

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

BUEA Grant Liability 11,106.30

Duke GED Grant 68.00

Grants Payable By #

CE 18-10-18 Courtyard Garden 572.26

HI 19 HHCC Farm to Table 1,408.79

RO-JA-16-17 501.14

RO-JC-17-18 333.21

Rotary-JCMS 18-19 600.00

RSE 18/19-04 Goose Pond 110.00

Total Grants Payable By # 3,525.40

Liabilities

Bell & Beyond Parent Pass Thru 215.00

BHSS Scholarship Pass Through 2,882.27

Binford & Rogers Schools PT 1,151.83

Clear Creek-Bradford Woods - PT 1,861.00

Elementary Strings Pass-Thru 2,770.40

Int'l Welcome Fund Pass Thru 50.00

MOCMS Balance Balls Rogers Elem 8.84

MOCMS18 TNMS Cul/Garden 240.00

MOCMS18 Unionville 200.00

Payroll Liabilities 304.60

Templeton Healthy School PT 385.26

University Elementary Pass Thru 7,772.77

Foundation Monroe County Community Schools

	<u>Sep 1, 19</u>
Total Liabilities	17,841.97
Scholarships Payable	
Business & Prof. Women's Award	150.00
IUCU Personal Achievement	1,000.00
Total Scholarships Payable	1,150.00
STEM to THEM Program Liability	98,100.00
Summer Reading Grant	4,321.08
Total Other Current Liabilities	136,112.75
Total Current Liabilities	136,112.75
Long Term Liabilities	
Deferred Revenue	
Deferred Revenue-Spelling Bee	16,500.00
Real Men Read Def R	6,000.00
Deferred Revenue - Other	21,300.00
Total Deferred Revenue	43,800.00
Total Long Term Liabilities	43,800.00
Total Liabilities	179,912.75
Equity	
Restricted Funds	
Endowment Funds	
Bradford Woods Endowment Fund	143,983.67
Connell Endowment Fund	2,763.42
Foundation Endowment Fund	167,479.75
Foundation Library Fund	27,359.13
Happily Ever After	36,192.96
Jayma Acton Endowment	5,179.86
Marty Humes Professional	11,447.73
Stevens Music Fund	9,442.79
Teachers' Warehouse	33,199.19
Verhagen Childs Library Fund	11,401.29
Ziemer Endowment Fund	38,857.12
Total Endowment Funds	487,306.91
Other Restricted Funds	
Cummings Family Kindness	694.00
Cynthia Valentine Scholarship	2,035.00
Fairview Support Fund	216.69
GED Scholarships	204.80
HHCC Farm to Table	2,950.00
Hutton Global Grants	845.00
Jayma Acton Memorial Fund	1,307.67
JoEllen Ham Fairview Elem. Supp	1,627.20
Library Grants	1,138.82
Literacy Fund	11,486.40
Maryrose Pratter Memorial Fund	2,084.65
MCCSC Alumni Scholarship Fund	24.96
Personal Achievement	1,000.00
Real Men Read	8,850.42

Foundation Monroe County Community Schools

	<u>Sep 1, 19</u>
Rotary Middle School Library	176.02
School Lunch Assistance	384.05
Science and Environment	324.09
Science Initiative	6,529.61
STEM Grants	
STEM Grant Batchelor Elementary	-11,000.80
Total STEM Grants	-11,000.80
Templeton Library	1,200.49
Watercolor Society	2,093.51
Wellness Challenge	5,588.23
Wertheim Award	76.27
Total Other Restricted Funds	39,837.08
Scholarship Endowment Funds	
Anderson	9,518.27
Brabson	11,738.32
Burgess Memorial	18,951.94
Business & Prof Women	8,475.18
Childs	11,565.30
Cleveland	4,074.64
Eberly	15,206.97
Elena Veach Scholarship Fund	25,031.96
Hamilton	11,427.72
Hidore	1,263.64
Hinkle	87,868.33
Lexie Mills Memorial Scholarship	12,860.77
Owens	4,325.05
Simic, Fred	15,376.48
Stroup, Isaiah	10,529.74
Thompson	46,469.39
Whaley	6,816.46
Total Scholarship Endowment Funds	301,500.16
Total Restricted Funds	828,644.15
Unrestricted Operating Fund	145,811.81
Total Equity	974,455.96
TOTAL LIABILITIES & EQUITY	<u><u>1,154,368.71</u></u>

Foundation Monroe County Community Schools

Internal Revenue Service

Department of the Treasury

District
Director

P.O. Box 2508
Cincinnati, OH 45201

Date: September 18, 1990

Person to Contact:

Lois Parrott

Telephone Number:

513-684-3957

Refer Reply to:

EP/EO

Employer Identification Number:

31-0889739

Foundation of Monroe County
Community Schools Inc
315 North Drive
Bloomington, IN 47401-6595

Dear Sir or Madam:

This is in response to your telephone request of September 18, 1990, requesting a copy of your determination letter.

Our records indicate that by a determination letter issued August 23, 1976 your organization was recognized as exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code of 1954. That letter is still in effect.

We further determined that your organization is not a private foundation within the meaning of section 509(a) of the Code because you are an organization described in sections 509(a)(1) and 170(b)(1)(A)(vi).

The classification was based on the assumption that your operations would continue as stated in the application. If your sources of support, or your purposes, character, or method of operations have changed, please let us know so we can consider the effect of the change on your exempt status and foundation status.

As of January 1, 1984, you are liable for taxes under Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more you pay to each of your employees during a calendar year. You are not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, you are not automatically exempt from other Federal excise taxes. If you have any questions about excise, employment, or other Federal taxes, please let us know.

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Foundation Monroe County Community Schools

(2)

Foundation of Monroe County Community Schools Inc

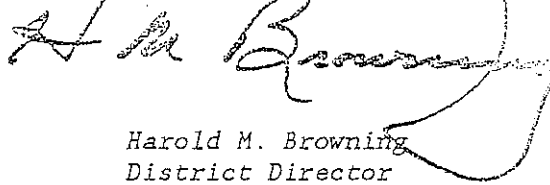
You are required to file Form 990, Return of Organization Exempt from Income Tax, only if your gross receipts each year are normally more than \$25,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of your annual accounting period. The law imposes a penalty of \$10 a day, up to a maximum of \$5,000, when a return is filed late, unless there is reasonable cause for the delay.

You are not required to file Federal income tax returns unless you are subject to the tax on unrelated business income under section 511 of the Code. If you are subject to this tax, you must file an income tax return on Form 990-T, Exempt Organization Business Income Tax Return. In this letter, we are not determining whether any of your present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

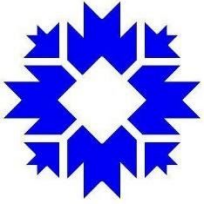
Because this letter could help resolve any questions about your exempt status and foundation status, you should keep it in your permanent records.

If you have any questions, you may contact us at the address or telephone number shown in the heading of this letter.

Sincerely yours,

A handwritten signature in cursive script that reads "Harold M. Browning". The signature is written in dark ink and is positioned above the typed name and title.

Harold M. Browning
District Director



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

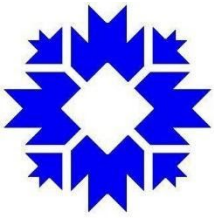
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Habitat for Humanity of Monroe County

Address: 213 E Kirkwood Ave., Bloomington, IN 47408

Phone: (812) 331-4069

E-Mail: habitat@monroecountyhabitat.org

Website: monroecountyhabitat.org

President of Board of Directors: Meredith Rogers

Name of Executive Director: Wendi Goodlett, President & CEO

Phone: (812) 331-4069

E-Mail: goodlett@monroecountyhabitat.org

Name and Title of Person to Present Proposal to the Committee: Nathan Ferreira, Director of Land Development and Production

Phone: (812) 331-4069

E-Mail: ferreira@monroecountyhabitat.org

Name of Grant Writer: Colleen McKenna

Phone: (812) 331-4069

E-Mail: mckenna@monroecountyhabitat.org

Habitat for Humanity of Monroe County

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? Yes No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
18	6	~1300

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Habitat for Humanity of Monroe County's (HFHMC) mission is to eliminate poverty housing by building decent, affordable homes in partnership with qualifying families. Through volunteer labor and tax-deductible donations of money and materials, our houses are sold to future homeowners at no profit and are financed with affordable loans. As partnering families pay back their interest-free mortgages, we are able to offer future opportunities for home ownership, making an impact for additional families.

Future Habitat homeowners are selected based on their need for housing, ability to repay an affordable mortgage, and willingness to partner with HFHMC. Each adult member living in a Habitat home must commit to 250 hours "sweat equity" in the form of volunteer hours and homeownership education courses.

Habitat for Humanity of Monroe County

PROJECT INFORMATION

Project Name: Bridge funding for Habitat for Humanity of Monroe County Women Build site preparation

Total cost of project: \$30,760

Requested amount of JHSSF funding: \$30,760

Total number of City residents anticipated to be served by this project in 2020: 4

Total number of clients anticipated to be served by this project in 2020: 2 Households, 626 W. Duncan = one single adult; and, 614 W. Duncan = one adult and two children

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$30,760 in bridge funding due to lost revenue in order to hire contractors to complete the necessary site preparation, including tree removal, excavation, and foundation work, that will permit Habitat to resume building two homes alongside volunteers when the health crisis has passed.

- To help families financially survive this crisis, Habitat is offering forbearance to homeowners unable to pay their mortgages due to COVID-19 income loss. We estimate approximately half of our families will be unable to pay their mortgages over the next several months, reducing Habitat's revenue by \$25,000/month.
- Simultaneously, we have had two other major sources of revenue disrupted – Women Build fundraising for two homes (budgeted to be \$200,000) and ReStore retail operations. **Essentially every source of revenue that allows Habitat to operate and build homes has been significantly and adversely impacted.**

Originally scheduled for Spring 2020, we have postponed our annual Women Build tentatively to August 2020. But due to our significant revenue losses, we are unable to move forward with the infrastructure work that will allow us to quickly begin building once the danger has passed. **Skilled contractors are needed to complete the required site preparation.**

Bridge funding from the Jack Hopkins Social Services Funding Program will help Habitat close the gap in lost Women Build donation revenue, and will allow us to quickly resume building homes for families in need in our community, beginning with these two Women Build homes later this summer.

Address where project will be housed: 626 and 614 W Duncan Dr., Bloomington, IN 47403

Do you own or have site control of the property at which the project is to take place?

Habitat for Humanity of Monroe County

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Building permits for both houses and the Right of Way work have been approved for our project.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

Habitat for Humanity of Monroe County

N/A

PROJECT COSTS

Is this request for operational funds? Yes No

If "yes," indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project (*Please indicate source, amount, and whether confirmed or pending*):

Each year, Women Build participants raise the total amount of funding needed to construct two Habitat homes. Approximately \$75,000 had been raised through donations prior to the COVID-19 Stay at Home Order mid-March. Since that point, donations have dropped to nearly zero. As a result of the economic recession caused by the pandemic we anticipate a reduction in Women Build fundraising. The Jack Hopkins grant will help to meet this gap in funding.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

All site preparation work will be completed prior to the drawdown of funds. Site preparation work will begin in June and will finish by the first week of August, 2020.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING (*100 words or less*)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Habitat for Humanity of Monroe County

Although every attempt will be made to leverage fundraising dollars, we anticipate a marked decrease in giving due to the COVID-19 pandemic. The crisis also has an adverse impact on our ability to mobilize volunteers for construction until social distancing is lifted.

Habitat for Humanity of Monroe County

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**
[x] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Right of Way Tree Clearing	\$5,000
Priority #2	Women Build Site Access from W. Guy	\$2,250
Priority #3	626 and 614 W. Duncan Lot Tree Clearing	\$5,000
Priority #4	Build Site Excavation and Foundation Construction	\$15,820
Priority #5	Move of the Encroaching Fence	\$2,690
Priority #6		
Priority #7		
TOTAL REQUESTED		\$30,760

Habitat for Humanity of Monroe County

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The SCAN and the 2015-2019 Consolidated Plan outline a significant need in our community to improve the cost of housing. HFHMC provides low-income families the opportunity to purchase a decent, affordable home with a mortgage payment that is no more than 30% of their gross monthly income.

Many of our organizational goals directly align with strategies outlined in the 2015-2019 Consolidated Plan, and bridge funding will allow us to help the city reach its goals. The funds will allow us to increase the number of affordable housing units (Strategy 1). Through home ownership, Habitat families gain stability and an overall improvement in their quality of life (Strategy 5). All of our partner families are low-income and earn between 25-80% of Monroe County median income, which corresponds to the desired population segment for these funds.

Stable housing is more critical than ever as the capacity to mitigate the pandemic is greatly impaired by inadequate housing. The risk to low-income individuals and families is even greater if nonprofits like HFHMC do not have the resources to play a role in helping communities recover. Funding our project will help us stand ready to resume building affordable housing to serve families in Bloomington.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Bridge funding will help HFHMC close the gap that will come from lost Women Build donation revenue, and will allow us to quickly resume building homes for families in need in our community, beginning with two Women Build homes later this summer. This one-time investment will allow us to preserve our capabilities to serve low income families and will simultaneously fulfill a need of the city of Bloomington for affordable housing.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Habitat for Humanity of Monroe County

Habitat for Humanity has always been community-focused, and we will continue to offer our hand to the hardworking families in Monroe County who need it most. With bridge assistance from the Jack Hopkins Social Services Funding Program **we can continue to support current Habitat homeowners hardest hit by income loss, and limit disruptions to future homeowners by preparing to quickly resume construction activities with volunteers once it is safe.**

This funding will ensure HFHMC has the resources to play a role in helping low-income individuals and families in our community to recover from the COVID-19 pandemic. By allowing us to move forward with construction preparations, we stand ready to build again alongside families who need affordable homes in Bloomington. Maintaining our construction schedule will permit us to reopen our application window for future homeowners and accept new families in to our program.

The opportunity to preserve the number of homes we build annually will benefit more people in Bloomington by helping them purchase affordable homes at a cost of no more than 30% of their monthly income. This will greatly assist the city in providing more affordable housing for residents, a goal of Strategy 1 in the consolidated plan.

Habitat for Humanity of Monroe County

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

With the onset of the COVID-19 pandemic, we aim to preserve capacity to continue building for families in need. Our 2020 goal included housing 12 families. While we know that our ability to meet this goal will be impacted by the crisis, quickly resuming construction will minimize its impact and allow us to adjust our future schedule to align with new fundraising and mortgage realities and resume planning with families. The specific outcome associated with this funding will be the summer construction of two Habitat homes that will house two low-income households with an AMI between 25-80% by October 2020.

Habitat for Humanity of Monroe County

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

At Habitat for Humanity of Monroe County we build strength, stability, self-reliance and shelter. With housing costs already consuming more than half of the monthly income for 18 million households across the United States, individuals and families who have lost wages or incurred new healthcare costs due to the COVID-19 pandemic may not be able to afford the place they call home, putting them at risk of foreclosure or eviction even after the pandemic subsides. The risk to low-income individuals and families is even greater if nonprofits like Habitat for Humanity do not have the resources to play a role in helping communities recover.

The 2015-2019 Consolidated plan outlines a great need in affordable housing for Monroe County: 8,615 households in our community have a housing cost burden (i.e. mortgage payments as a percentage of gross family income) of greater than 50%. Hundreds of households further suffer from overcrowding and deficient plumbing or kitchen facilities. This is a long-term problem and one that HFHMC works every day to reduce. Our aim is to continue serving vulnerable Bloomington citizens who need safe and stable housing now more than ever.

HFHMC home builds such as Women Build provide not just shelter for the two families, but they also provide benefits for the community as a whole, including:

- A sense of belonging where residents, partners, and volunteers identify with the neighborhood, feel connected, and support one another.
- A social cohesion, with willing residents, volunteers, and partners working together.
- A place for collective action, where residents, community associations and partners have the capacity and resources to effect change and influence decisions being made about our community.

Habitat for Humanity of Monroe County

Jack Hopkins - HFHMC Women Build Site Preparation Budget	
Task	Cost
W. Duncan Right of Way Tree Removal	\$5,000.00
Women Build Site Access from W. Guy	\$2,250.00
Fence Encroachment	\$2,690.00
#210 - 626 W Duncan	
Dig Crawl & Footers	\$3,800.00
Dig Out Drive and Stone	\$600.00
Stone is Crawl, Drainage Pipe, Backfill	\$1,990.00
Remove Trees on Lot	\$2,500.00
Block Foundation Labor	\$1,265.00
#210 Total	\$10,155.00
#211 - 614 W. Duncan	
Dig Crawl & Footers	\$4,200.00
Dig Out Drive and Stone	\$600.00
Stone is Crawl, Drainage Pipe, Backfill	\$1,990.00
Remove Trees on Lot	\$2,500.00
Block Foundation Labor	\$1,375.00
#211 Total	\$10,665.00
TOTAL PROJECT COST	\$30,760.00

Habitat for Humanity of Monroe County

CLARK EXCAVATING & UNDERGROUND UTILITIES LLC.

6331 S. HARMONY RD
BLOOMINGTON IN 47403
812-360-6925
FAX: 812-825-5983
clarkexcuu@gmail.com

Incl. Clark

TO: HABITAT FOR HUMANITY
LOT #210

DIG CRAWLSPACE AND FOOTERS TO INCLUDE CONCRETE- REBAR-PUMP TRUCK	3800.00
DIG OUT FOR DRIVEWAY & STONE	600.00
STONE IN CRAWLSPACE WITH DRAINAGE PIPE DAMP PROOF CRAWL WITH STONE & PIPE ON OUTSIDE ROUGH BACKFILL AND GRADE YARD	1990.00
CLEAR TREES ON LOT ONLY	2500.00
TOTAL MATERIAL & LABOR	8890.00

Habitat for Humanity of Monroe County

CLARK EXCAVATING & UNDERGROUND UTILITIES LLC.

6331 S. HARMONY RD
BLOOMINGTON IN 47403
812-360-6925
FAX: 812-825-5983
clarkexcuu@gmail.com

Joel Clark

TO: HABITAT FOR HUMANITY
LOT #211

DIG CRAWLSPACE AND FOOTERS TO INCLUDE CONCRETE REBAR-PUMP TRUCK	4200.00
DIG OUT FOR DRIVEWAY & STONE	600.00
STONE IN CRAWLSPACE WITH DRAINAGE PIPE DAMP PROOF CRAWL WITH STONE & PIPE ON OUTSIDE ROUGH BACKFILL AND GRADE YARD	1990.00
CLEAR TREES ON LOT ONLY	2500.00
TOTAL MATERIAL & LABOR	9290.00

Habitat for Humanity of Monroe County

CLARK EXCAVATING & UNDERGROUND UTILITIES LLC.

6331 S. HARMONY RD
BLOOMINGTON IN 47403
812-360-6925
FAX: 812-825-5983
clarkexcuu@gmail.com

Jack Clark

TO: HABITAT FOR HUMANITY

INSTALL ROAD TO CONNECT W. GUY STREET TO W. DUNCAN STREET

REMOVE GRASS

INSTALL STONE & GRADE

MATERIAL & LABOR

2250.00

Habitat for Humanity of Monroe County

CLARK EXCAVATING & UNDERGROUND UTILITIES LLC.

6331 S. HARMONY RD
BLOOMINGTON IN 47403
812-360-6925
FAX: 812-825-5983
clarkexcuu@gmail.com

Joe Clark

TO: HABITAT FOR HUMANITY

CLEAR TREES FROM RIGHT OF WAY ON E. SIDE OF DUNCAN DRIVE
APPROX. 250' IN FRONT OF LOT #210 AND LOT #211

TOTAL

5000.00

Habitat for Humanity of Monroe County

Rader Masonry
 2293 S. Maple Road
 Bloomfield IN 47424

Estimate	
DATE	ESTIM...
6/9/2018	118

NAME / ADDRESS Habitat for Humanity 218 S. Main Street, St. Louis

P.O. NO.	PROJECT

DESCRIPTION	QTY	COST	TOTAL
Labour for Brick Smokestack Blower # 218 420 N. Durbin Drive		1,265.00	1,265.00
TOTAL			51,265.00

Phone #	812.367.6455
---------	--------------

JM Rader

Rader Masonry
2293 S. Maple Road
Bloomfield IN 47424

Estimate	
DATE	ESTIM...
4/9/2020	121

NAME / ADDRESS

Habitat For Humanity
213 E. Mainwood Ln # 208

[Empty box for name/address details]

P.O. NO. PROJECT

DESCRIPTION

QTY

COST

TOTAL

Labor on Eng. Blue K. Foundation Home # 211 414 W. Duncan Drive

1375.00

1375.00

TOTAL

\$1375.00

Phone #
812-366-6355

Jeff Rader

Habitat for Humanity of Monroe County

Habitat for Humanity of Monroe County

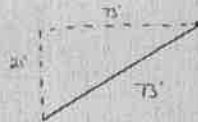
**Affordable
FENCE, Inc.**

P.O. Box 1452 • Bloomington, Indiana • 47402
Phone# 812-824-1427 • Fax 812-824-9976
michaelsterrett@yahoo.com
affordablefence.org

Name Habitat for Humanity Address 624 W. Tancan Dr.
City Bloomgtn State IN Zip 47403 County Monroe
Twp. Perry Phone 317-985-4440 Note Email _____
Cross St. S. Rochester Rd Dig# _____ Dates _____ To _____
Affordable Fence Agrees to the following _____

- Remove 94' of existing fence. Salvage all useable materials + Haul away remains
- Install
- 73'
- 4" Picture Framed Stockade Fence w/ lattice accent

- * Cut existing posts to remove below grade
- * All wood is treated
- * All posts set in concrete
- Core drilling additional (\$50^{ea})
- * 4" x 4" posts
- * 2" x 4" Stockade panel framing
- * 2" x 2" lattice accent framing
- * Fasten w/ screws
- * 1 year warranty on labor



Existing fence to remove - - - -
Existing post to attach to (*)

Top Rail Na
Term Posts |
Gate Posts |
Line Posts |
Wire Gauge |

At the Above Address for the Price of \$2690.00 Due on Completion
Any independent line locates, Approvals from the City, State, or Homeowners Association are the responsibility
of the owner.

Owners _____ Date _____ Affordable Fence Michael Sterrett Date 3/

Habitat for Humanity of Monroe County, Inc.

Financial Statements June
30, 2019 and 2018, and
Independent Auditors' Report

HABITAT FOR HUMANITY OF MONROE COUNTY, INC.

June 30, 2019 and 2018

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Statements of Functional Expenses	5 - 6
Statements of Cash Flows	7
Notes to Financial Statements	8 - 14

**Independent Auditors'
Report**

Habitat for Humanity of Monroe County

To the Board of Directors Habitat for
Humanity of Monroe County, Inc.
Bloomington, Indiana

Report on the Financial Statements

We have audited the accompanying financial statements of Habitat for Humanity of Monroe County, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Habitat for Humanity of Monroe County, Inc. as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Habitat for Humanity of Monroe County

Effect of Adopting New Accounting Standard

As discussed in Note 1, Habitat for Humanity of Monroe County, Inc. has adopted Financial Accounting Standards Board Accounting Standards Update 2016-14, *Presentation of Financial Statements of Not-for-Profits Entities*, which primarily addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, the lack of consistency in the type of information provided about expenses and investment return, and other financial statement presentation items and enhanced disclosures. Our opinion is not modified with respect to that matter.

December 6, 2019
Indianapolis,
Indiana

Habitat for Humanity of Monroe County

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**HABITAT FOR HUMANITY OF MONROE COUNTY,
INC.**

**Statements of Financial
Position June 30, 2019 and 2018**

2019 2018 **Assets**

Cash and cash equivalents 593,017 \$ 473,075 \$ Homes for sale or under construction 456,433
377,818 Other assets 10,966 19,144 Investments 93,125 83,606 Land held for development
1,168,374 1,103,745 Mortgages receivable 4,763,937 4,604,000 Property and equipment 151,253
147,969

Habitat for Humanity of Monroe County

Total assets 7,237,105 \$ 6,809,357 \$

Liabilities and Net Assets

Liabilities

Accounts payable 61,460 \$ 50,083 \$ Accrued expenses 65,842 62,441 Line of credit 1,267,102
303,120 Notes payable 431,730 412,928

Total liabilities 1,826,134 828,572

Net assets without donor restrictions 5,410,971 5,980,785

Total liabilities and net assets 7,237,105 \$ 6,809,357 \$

See accompanying notes to financial
statements

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**HABITAT FOR HUMANITY OF MONROE COUNTY,
INC.**

**Statements of Activities Years
Ended June 30, 2019 and 2018**

Habitat for Humanity of Monroe County

2019 2018

Revenues and support

Contributions 900,864 \$ 1,381,847 \$ Home sales (net of imputed interest) 969,735 1,254,246 Merchandise sales 669,058 682,145 Grant revenue 10,250 151,076 Other 56,790 57,556

Total revenue and support 2,606,697 3,526,870

Expenses

Program services:

Habitat 2,383,663 2,433,986 Restore 579,513 788,799 Management and administrative 49,606 47,340 Fundraising 163,729 152,824

Total expenses 3,176,511 3,422,949

Change in net assets (569,814) 103,921

Net assets without donor restrictions - beginning of year 5,980,785 5,876,864

Net assets without donor restrictions - end of year 5,410,971 \$ 5,980,785 \$

See accompanying notes to financial statements

Habitat for Humanity of Monroe County

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HABITAT FOR HUMANITY OF MONROE COUNTY, INC

Statement of Functional Expenses Year Ended June 30, 2019

Program Services

Management Total Program and Habitat Restore Services Administrative Fundraising Total

Cost of homes sold 1,268,409 \$ - \$ 1,268,409 \$ - - \$ 1,268,409 \$ Salaries and wages 686,402 297,457
983,859 33,644 103,961 1,121,464 Rent - 173,352 173,352 - 24,228 197,580 Travel 115,672 - 115,672
3,856 8,997 128,525 Computer support 45,948 3,254 49,202 1,709 6,054 56,965 Insurance 38,333
12,540 50,873 1,678 3,381 55,932 Interest 27,433 - 27,433 914 2,134 30,481 Vehicle expenses 13,698
13,542 27,240 889 1,497 29,626 Utilities 8,024 19,354 27,378 885 1,242 29,505 Mortgage servicing fees
23,598 - 23,598 787 1,835 26,220 Advertising 20,310 5,519 25,829 - - 25,829 Contributions 25,000 -
25,000 - - 25,000 Depreciation 36,426 14,783 51,209 1,686 3,305 56,200 Postage 15,607 957 16,564 551
1,245 18,360 Repairs and maintenance 7,183 9,261 16,444 535 855 17,834 Professional fees 15,077 -
15,077 503 1,173 16,753 Training 13,108 126 13,234 441 1,024 14,699 Bank service fees 12,297 188
12,485 416 962 13,863 Telephone - 12,718 12,718 406 406 13,530 Office supplies 3,804 6,629 10,433
339 508 11,280 Dues and memberships - 6,215 6,215 - - 6,215 Other expenses 2,618 3,618 6,236 202
319 6,757 Temporary help 4,716 - 4,716 165 603 5,484

2,383,663 \$ 579,513 \$ 2,963,176 \$ 49,606 \$ 163,729 \$ 3,176,511 \$

See accompanying notes to financial statements

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HABITAT FOR HUMANITY OF MONROE COUNTY, INC

Statement of Functional Expenses Year Ended June 30, 2018

Program Services

Management Total Program and Habitat Restore Services Administrative Fundraising Total

Cost of homes sold 1,486,497 \$ - \$ 1,486,497 \$ - - \$ 1,486,497 \$ Salaries and wages 578,396 292,851
871,247 29,727 89,898 990,872 House Sponsorship Tithes - 202,100 202,100 6,450 6,450 215,000 Rent -
174,585 174,585 - 34,146 208,731 Travel 41,998 761 42,759 1,424 3,291 47,474 Computer support
16,745 5,119 21,864 751 2,420 25,035 Insurance 24,503 8,664 33,167 1,094 2,183 36,444 Interest 2,980
- 2,980 99 232 3,311 Vehicle expense 10,590 24,518 35,108 1,135 1,606 37,849 Utilities 7,635 12,232
19,867 645 984 21,496 Mortgage servicing fees 15,966 - 15,966 532 1,242 17,740 Advertising 20,141
2,374 22,515 - - 22,515 Contributions 123,500 - 123,500 - - 123,500 Depreciation 10,914 7,624 18,538

Habitat for Humanity of Monroe County

607 1,092 20,237 Postage 15,997 82 16,079 535 1,247 17,861 Repairs and maintenance 4,766 19,072
23,838 768 979 25,585 Professional fees 32,726 - 32,726 1,091 2,545 36,362 Training 8,434 336 8,770
291 666 9,727 Bank service fees 14,881 149 15,030 502 1,163 16,695 Telephone - 13,935 13,935 444
445 14,824 Office supplies 4,437 4,849 9,286 303 500 10,089 Dues and memberships - 3,682 3,682 - -
3,682 Other expenses 8,339 15,866 24,205 784 1,155 26,144 Temporary help 4,541 - 4,541 158 580
5,279

2,433,986 \$ 788,799 \$ 3,222,785 \$ 47,340 \$ 152,824 \$ 3,422,949 \$

See accompanying notes to financial statements

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HABITAT FOR HUMANITY OF MONROE COUNTY, INC

Statements of Cash Flows Years ended June 30, 2019 and 2018

2019 2018

Cash flows from operating activities

Change in net assets (569,814) \$ 103,921 \$ Adjustments to reconcile change in net assets to net cash
provided by operating activities Depreciation 56,200 20,237 Unrealized gains (8,544) (12,883) Discounts and
amortization of mortgages receivable 443,646 349,657 Changes in:

Homes for sale or under construction (78,615) 212,839 Land held for development (64,629) 72,682 Other
assets 8,178 229 Accounts payable and accrued expense 14,778 20,748

Net cash provided (used) by operating activities (198,800) 767,430

Cash flows from investing activities

Purchase of investments (975) (3,002) Originations of mortgages receivable (1,413,381) (1,548,782)
Payments on mortgages receivable 809,798 684,248 Purchase of property and equipment (59,484) (6,721)

Net cash used by investing activities (664,042) (874,257)

Cash flows from financing activities

Proceeds from line of credit 963,982 303,120 Proceeds from notes payable 49,777 45,000 Payments on notes
payable (30,975) (34,074)

Net cash provided by financing activities 982,784 314,046

Net change in cash and cash equivalents 119,942 207,219

Cash and cash equivalents - beginning of year 473,075 265,856

Habitat for Humanity of Monroe County

Cash and cash equivalents - end of year 593,017 \$ 473,075 \$

Interest paid 30,481 \$ 3,311 \$

See accompanying notes to financial
statements

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**HABITAT FOR HUMANITY OF MONROE COUNTY,
INC**

Notes to Financial Statements

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organizational

n

Habitat for Humanity of Monroe County, Inc. (HFH) is an independent and locally governed tax exempt non-profit Indiana Corporation formed in 1988 for the purpose of providing residential housing for low-income families who have been residents of Monroe County and adjacent counties for at least one year.

HFH works to end poverty housing in Monroe County and adjacent counties by creating opportunities for home ownership in partnership with low-income families and by making safe, decent, affordable housing a matter of community conscience and action. HFH builds market-quality homes utilizing volunteer labor and sells homes to qualified low-income families for minimal cash down and utilizing 15-30 year non-interest bearing mortgages. Families who purchase homes are identified by the Family Selection Committee who uses predetermined criteria which does not consider race, gender, nationality, age, handicap, religion, marital status or source of personal income. An approved applicant must provide 250 hours of "sweat equity" by participating in a significant amount of labor in its home construction program and/or in some other form of community service. In addition, each buyer must maintain the home as required by the mortgage contract and participate in HFH's nurturing program, which provides pre-purchase and post-purchase homeowner education and counseling.

In addition to home building activities, HFH also operated a retail thrift operation (dba ReStore).

Habitat for Humanity of Monroe County

ReStore specializes in selling surplus new and used building and home improvement materials, appliances and furniture to the public. ReStore receives donated usable materials from retail businesses, contractors, individuals and other organizations. Costs associated with operation of ReStore are expensed in program-ReStore in the accompanying statement of activities and changes in net assets. All net proceeds from the operation of ReStore help support and enhance HFH's non-profit mission-related activities.

Financial Statement Presentation

The financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles (GAAP). HFH is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions, which are available for use in general operations and not subject to donor restrictions; and net assets with donor restrictions, which are either temporary in nature, such as those that will be met by the passage of time or other events specified by the donor, or are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

Fair Value Measurements

GAAP has a three-level hierarchy for fair value measurements based on transparency of valuation inputs as of the measurement date. The hierarchy is based on the lowest level of input that is significant to the fair value measurement. The three levels are defined as follows: Level 1 inputs are unadjusted quoted prices for identical assets in active markets; Level 2 inputs are observable quoted prices for similar assets in active markets; Level 3 inputs are unobservable and reflect management's best estimate of what market participants would use as fair value.

Cas h

For purposes of the statements of cash flows, HFH considers all liquid investments with an original maturity of three months or less to be cash equivalents. Cash equivalents consist primarily of money market accounts. HFH maintains its cash in bank accounts which, at times, may exceed federally insured limits. HFH has not experienced any losses in its accounts and management believes it is not exposed to any significant credit risks on cash and cash equivalents.

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**HABITAT FOR HUMANITY OF MONROE COUNTY,
INC**

Notes to Financial Statements (Continued)

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – (CONTINUED)

Mortgages Receivable

Habitat for Humanity of Monroe County

Mortgages receivable consist of non-interest bearing mortgages, which are secured by real estate and payable in monthly installments. Most of the mortgages mature in 20-30 years. The receivable has been discounted using an imputed interest rate of 7.66% based upon Habitat for Humanity International averages for low income housing. Interest income is recorded over the lives of the mortgages using the effective interest method. HFH's estimate for allowance of loan losses is zero. HFH has had historical success in collecting and makes every effort for homebuyers to arrange repayment even when experiencing financial difficulties. HFH also believes the homes securing the notes are sufficient collateral to not experience loan losses.

Investments

Investments in equity securities having a readily determinable fair value and all debt securities are carried at fair value. Investments at June 30, 2019 and 2018 consisted of exchange-traded funds and are valued using Level 1 inputs in the fair value hierarchy. Investments primarily consist of the Pat Wilson Education Fund "the fund" which is restricted to assist in encouraging secondary education opportunities for the children of Habitat families in Monroe County. As of June 30, 2019, no amount has been appropriated for expenditure. The fund is open to donations from other donors. Board can modify the fund and expenditures if circumstances or opportunities warrant change.

Assets Held for Development

Assets held for development are reported at cost or if donated, at fair market value at date of donation. Once development is complete, the properties are sold to arranged buyers with selling price based upon a budgeted formula with excess basis expensed as program cost.

Property and Equipment

Property and equipment are recorded at cost or, if donated or impaired, at fair value at the time of the gift or determination. Depreciation is calculated on a straight-line basis over the estimated useful lives of the respective assets. Major improvements are capitalized, while maintenance and repairs are expensed as incurred.

Contributions

Gifts of cash and other assets received without donor stipulations are reported as unrestricted revenue and net assets. Gifts received with a donor stipulation that limits their use are reported as donor restricted revenue and net assets. When a donor stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Gifts having donor stipulations which are satisfied in the period the gift is received are reported as unrestricted revenue.

Habitat for Humanity of Monroe County

In-Kind Donations

The Organization receives certain in-kind donations during the year, which are recorded at fair market value as contribution revenue and an expense in the financial statements. For the years ended June 30, 2019 and 2018, \$97,618 and \$209,280, respectively, were received in in-kind donations.

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HABITAT FOR HUMANITY OF MONROE COUNTY, INC

Notes to Financial Statements (Continued)

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – (CONTINUED)

Effect of Adopting New Accounting Standard

In 2018, HFH adopted Financial Accounting Services Board (FASB) Accounting Standards Update (ASU) 2016-14, (*Presentation of Financial Statements of Not-for-Profit Entities*). The update primarily addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, the lack of consistency in the type of information provided about expenses and investment return, and other financial statement presentation items and enhanced disclosures. Net asset classifications have been reduced from three classes (unrestricted, temporarily restricted and permanently restricted) to two classes (net assets without donor restrictions and net assets with donor restrictions). In addition, updated disclosure requirements are presented regarding risk exposure and availability of cash for short-term use and expenses are reported by both natural and functional classification. HFH adopted ASU 2016-14 as of July 1, 2018 and has adjusted the presentation of these statements accordingly. The ASU has been applied retrospectively to all periods presented except for disclosing information about liquidity and availability of resources, which is permitted to be omitted for any periods presented before the period of adoption.

Functional Allocation of Expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the statements of activities. Certain costs have been allocated among the program, management and general and fundraising categories based upon estimates of the time spent by the Organization's personnel.

Income Taxes

Habitat for Humanity of Monroe County

The Organization is exempt from income taxes under Section 501 of the Internal Revenue Code and a similar provision of Indiana law. However, the Organization is subject to federal income tax on any unrelated business taxable income.

The Organization's IRS Form 990 is subject to review and examination by Federal and state authorities. The Organization believes it has appropriate support for any tax positions taken, and therefore, does not have any uncertain income tax positions that are material to the financial statements.

Advertising Costs

Advertising costs are expensed as incurred. Costs totaled \$25,829 and \$22,515 for the year ending June 30, 2019 and 2018, respectively.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of the revenues, expenses, gains, losses, and other changes in net assets during the reporting period. Actual results could differ from those estimates.

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**HABITAT FOR HUMANITY OF MONROE COUNTY,
INC**

Notes to Financial Statements (Continued)

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – (CONTINUED)

New Accounting Standards

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, *Revenue from Contracts with Customers*. The standard's core principle is that an organization will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the organization expects to be entitled in exchange for those goods or services. This standard also includes expanded

Habitat for Humanity of Monroe County

disclosure requirements that result in an entity providing users of financial statements with comprehensive information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contract with customers. This standard will be effective for the calendar year ending June 30, 2020.

In February 2016, the FASB issued ASU 2016-02, *Leases*. The standard requires all leases with lease terms over 12 months to be capitalized as a right-of-use asset and lease liability on the statement of financial position at the date of lease commencement. Leases will be classified as either finance or operating. This distinction will be relevant for the pattern of expense recognition in the statement of activities. This standard will be effective for calendar year ending June 30, 2022.

In June 2018, the FASB issued ASU 2018-08, Not-For-Profit Entities (Topic 958): *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. The standard clarifies and improves current guidance about whether a transfer of assets is a contribution or an exchange transaction. The standard clarifies how an entity determines whether a resource provider is participating in an exchange by evaluating whether the resource provider is receiving commensurate value in return for the resources transferred. The standard also requires that an entity determine whether a contribution is conditional on the basis of whether an agreement includes a barrier that must be overcome and either a right of return of assets transferred or a right of release of a promisor's obligation to transfer assets. This standard will be effective for the calendar ending June 30, 2020.

HFH is currently in the process of evaluating the impact of adoption of these ASUs on its financial statements.

Subsequent Event Evaluation

Management has evaluated subsequent events through December 6, 2019, which represents the date the financial statements were available to be issued. Subsequent events after that date have not been evaluated.

NOTE 2 LIQUIDITY AND AVAILABILITY

HFH's financial assets available within one year of the statement of financial position date for general expenses are as follows as of June 30, 2019:

Cash \$ 593,017
Mortgages receivable to be collected within one year 587,846

Total financial assets available \$ 1,180,863
As part of HFH's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

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**HABITAT FOR HUMANITY OF MONROE COUNTY,
INC**

Habitat for Humanity of Monroe County

**Notes to Financial
Statements (Continued)**

NOTE 3 MORTGAGES RECEIVABLE

Mortgages receivable as of June 30, 2019 were \$8,828,322 and were valued, net of present value amortization of \$4,064,385 on the statement of financial position. Mortgage receivable as of June 30, 2018 were \$8,224,739 and were valued, net of present value amortization of \$3,620,739 on the statements of financial position.

HFH also records a second mortgage on properties sold below market value to protect the value of the sale. These mortgages are valued at \$0 as collection is unlikely and are not included in these financial statements.

NOTE 4 FUNDS HELD BY COMMUNITY FOUNDATION

Certain donors have transferred assets to the Community Foundation of Bloomington and Monroe County. The funds are designated to HFH. Since the Community Foundation of Bloomington and Monroe County retains variance power over these funds, they are not recorded on HFH's financial statements. The fair value of the funds held by Community Foundation of Bloomington and Monroe County was approximately \$43,000 and \$45,000 as of June 30, 2019 and 2018, respectively.

NOTE 5 PROPERTY AND EQUIPMENT

Property and equipment at June 30 consisted of the following:

2019 2018

Leasehold Improvements \$ 203,080 \$ 203,080 Equipment 38,012 38,012 Vehicles
189,200 136,313 Less accumulated depreciation (279,039) (229,436)

\$ 151,253 \$ 147,969

**HABITAT FOR HUMANITY OF MONROE COUNTY,
INC**

**Notes to Financial
Statements (Continued)**

NOTE 6 NOTES PAYABLE

Notes payable at June 30 consisted of the

Habitat for Humanity of Monroe County

following:

2019 2018

SHOP note 195001 (A) \$ 4,461 \$ 6,237 SHOP note 211044 (B) 28,750 28,750
SHOP note 221045 (C) 16,250 16,250 SHOP note 181075 (D) 10,839 18,039
SHOP note 191035 (E) 1,080 1,788 SHOP note 192009 (F) 13,627 22,711 SHOP
note 193005 (G) 10,695 16,035 SHOP note 194004 (H) 2,230 3,118 Note Payable
John McDaniel (I) 300,000 300,000 Note payable IUCU (J) 43,798 - Convertible line
of credit (K) 1,267,102 303,120

\$ 1,698,832 \$ 716,048 (A) During the year, HFH obtained a note from Habitat for Humanity International (loan no. 195001) which bears an interest rate of 0%. Monthly payments are not yet required. The note matures on December 31, 2021 and is unsecured.

(B) On July 1, 2017, HFH obtained a note from Habitat for Humanity International (loan no. 211044) which bears an interest rate of 0%. Monthly payments of \$598 are required. The note matures on January 1, 2020 and is unsecured.

(C) On July 1, 2017, HFH obtained a note from Habitat for Humanity International (loan no. 221045) which bears an interest rate of 0%. Monthly payments of \$598 are required. The note matures on January 1, 2020 and is unsecured.

(D) On December 4, 2014, HFH obtained a note from Habitat for Humanity International (loan no. 181075) which bears an interest rate of 0%. Monthly payments are not yet required. The note matures on December 31, 2020 and is unsecured.

(E) On August 5, 2014, HFH obtained a note from Habitat for Humanity International (loan no. 191035) which bears an interest rate of 0%. Monthly payments are not yet required. The note matures on December 31, 2020 and is unsecured.

(F) On August 5, 2014, HFH obtained a note from Habitat for Humanity International (loan no. 192009) which bears an interest rate of 0%. Monthly payments are not yet required. The note matures on December 31, 2020 and is unsecured.

(G) On February 15, 2015, HFH obtained a note from Habitat for Humanity International (loan no. 193005) which bears an interest rate of 0%. Monthly payments are not yet required. The note matures on June 30, 2021 and is unsecured.

(H) During the year, HFH obtained a note from Habitat for Humanity International (loan no. 194004) which bears an interest rate of 0%. Monthly payments are not yet required. The note matures on December 31, 2021 and is unsecured.

Habitat for Humanity of Monroe County

HABITAT FOR HUMANITY OF MONROE COUNTY, INC

Notes to Financial Statements (Continued)

NOTE 6 NOTES PAYABLE (CONTINUED)

(I) During 2015, HFH extended a loan from an individual which bears an interest rate of 0%. Monthly payments are not required. The note matures July 1, 2019 at which point a balloon payment of \$300,000 is required. This loan was repaid in July 2019.

(J) HFH has a \$1,000,000 revolving line of credit agreement which was further increased to \$1,300,000 in 2019. As of June 30, 2019, and 2018 \$1,267,102 and \$303,120, respectively, was borrowed against this line. The line is collateralized by substantially all of the HFH's assets. The outstanding balance at February 15, 2020 shall convert to a term note and lender shall not authorize further advances to borrower as of the date of conversion. The outstanding amount at February 15, 2020 is to be amortized for a fixed term of 10 years from the date of conversion and shall accrue interest at a rate of 4.5%.

(K) During 2018, HFH obtained a note from the Indiana University Credit Union for \$49,777 which bears interest at the annual rate of 4.5% and requires monthly payments of \$929. The note is secured by the vehicle the loan was used to acquire. The note matures on October 15, 2023.

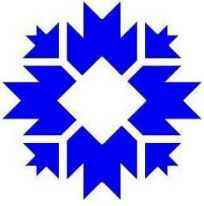
Scheduled maturities of notes payable are as follows:

Year ending June				
30,				
2020	\$ 385,077	2021	126,739	2022 122,068
2023	126,119	2024	121,592	Thereafter
	817,237			

Total \$ 1,698,832 **NOTE 7**

OPERATING LEASE

HFH leases property for its Restore facility under a noncancelable operating lease that expires May 31, 2021. The lease can be extended for 2 five-year terms and was extended through May 31, 2026. Rent expense for this lease included in the statement of activities was approximately \$173,000 for both of the years ended June 30, 2019 and 2018. HFH is also responsible for real estate taxes under this lease. Future annual minimum lease payments are \$173,000 for 2020 through 2023 and \$179,000 for 2024 and 2025.



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

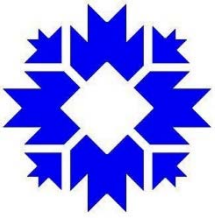
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: HealthNet Bloomington Health Center (formerly Volunteers in Medicine)

Address: 811 W. Second Street, Bloomington, IN 47403

Phone: 812-333-4004

E-Mail: kay.johnson@indyhealthnet.org

Website: www.indyhealthnet.org

President of Board of Directors: Terry Garcia

Name of Executive Director: Rick Diaz

Phone: 317-957-2035

E-Mail: rick.diaz@indyhealthnet.org

Name and Title of Person to Present Proposal to the Committee: Nancy Richman, Project Director

Phone: 812-333-4032 (cell: 812-322-1335)

E-Mail: nancy.richman@indyhealthnet.org

Name of Grant Writer: Nancy Richman

Phone: 812-333-4032 (cell: 812-322-1335)

E-Mail: nancy.richman@indyhealthnet.org

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? Yes No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
14	3	0

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

HealthNet is a not-for-profit 501(c)(3) corporation providing primary care, dentistry, mental health, and support services to the medically underserved. Like Volunteers in Medicine, the HealthNet mission is to improve lives with compassionate health care and support services, regardless of ability to pay.

PROJECT INFORMATION

Project Name: *Improving the Oral Health of Low-Income Children and Adults*

Total cost of project: \$70,776

Requested amount of JHSSF funding: \$19,590

Total number of City residents anticipated to be served by this project in 2020: ~1000

Between June 1-December 31, we project about 1000 City residents will be served by this project (92% VIM patients were city residents – assuming about the same percentage)

Total number of clients anticipated to be served by this project in 2020: 1120

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

HealthNet respectfully requests \$19,590 to purchase equipment necessary to expand the Bloomington Health Center's dental services.

(Prior to the COVID-19 crisis) Access to dental care, arguably, presents the greatest challenge in healthcare access in this community. Disparities in access to dental care are well-documented and have received national attention by government agencies, health professional organizations, and researchers. Populations that have low incomes or reside in rural areas are known to obtain less care and have poorer oral health than more affluent, healthy, and urban/suburban populations. Indeed, obtaining dental care has long been a challenge for many residents of Bloomington, Monroe County, and the surrounding areas (SCAN). At the same time, there is a critical connection between oral health and medical health. Tooth decay is the most common chronic disease among children in this country. Early preventive dental care is a crucial part of a child's overall health affecting eating, speaking, playing, and learning. Similarly, with today's aging population, people are keeping their teeth longer which means that maintaining good oral hygiene is more important than ever. Gum disease, sensitive teeth, diabetes, dry mouth, and oral cancer are some of the conditions that highlight the importance of oral health in older adults.

With the HealthNet Bloomington dental clinic expansion, substantially more people will have access to dental services. Moreover, as a federally qualified health center, HealthNet Bloomington is open to children, adults, and seniors, with and without insurance. As such, this project addresses a huge unmet need in Bloomington and surrounds.

Address where project will be housed: 811 W. Second Street, Bloomington, IN 47403

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

HealthNet Bloomington

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

NA

Is the property zoned for your intended use? Yes No N/A
If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

NA

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

PROJECT COSTS

Is this request for operational funds? Yes No

If "yes," indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

Bloomington Health Foundation	\$20,000	Confirmed
REMC Operation Round-Up	\$6,000	Confirmed
Sarkes-Tarzian Foundation	\$10,000	Confirmed
Psi Iota Xi Society	\$1,000	Confirmed
Delta Dental	\$2,500	Confirmed

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Since this request is for a one-time investment for some of the equipment we will need in order to expand dental services, we expect to submit a claim for the entire grant by the end of the third quarter 2020 (September 30, 2020).

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received: N/A

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

While there is no specific fiscal leveraging, Jack Hopkins funding is essential to this initiative and joins several other funding partners (listed above) to ensure a successful dental clinic expansion. The expansion of the HealthNet Bloomington dental services is a huge project. Not only will there be a full-time dentist, full-time dental hygienist, and two full-time dental assistants, but we will also, for the first time, have capacity to build dentures in the new onsite dental lab.

HealthNet Bloomington

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**
[X] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Schick 33 Sz2 6" Starter Kit with Cable & RMT	\$8,120.00
Priority #2	Statim 5000 G4 Autoclave	\$6,215.00
Priority #3	Synea 400 TG-97L Handpieces	\$3,113.56
Priority #4	Demi Plus LED Curing Light System	\$1,385.09
Priority #5	NXT HG5 Amalgam Separator	\$757.00
TOTAL		\$19,590.65
TOTAL REQUESTED		\$19,590.00

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Lack of dental care is arguably one of the biggest gaps in healthcare access in Monroe and surrounding counties. According to the SCAN, obtaining dental care has long been a challenge for many residents of Monroe County and the surrounding areas (p.101). While paying for the dentist is a major problem for about 15% of all general households, closer to 50% of households earning less than \$15,000 report this to be a major challenge (p.101).

Furthermore, a feasibility study conducted by VIM in January 2018¹, concluded that there is a serious shortage of dentists available to meet the needs of the Medicaid population in Bloomington. Additionally, dentists who accept Medicaid may not provide all covered services, e.g. root canals, dentures.

A 2013 report² from the Mayo Clinic underscores the critical connection between oral health and medical health. Oral health contributes to conditions such as endocarditis, cardiovascular disease, birth complications, and pneumonia. Moreover, tooth decay is the most prevalent chronic disease affecting children, and can lead to pain, systemic infection, poor speech development, difficulty eating, disrupted sleep and lack of concentration.³

This HealthNet Bloomington initiative will expand access to dentistry for children and adults and address this gap in services.

¹ Volunteers in Medicine FQHC Feasibility Study, 2018.

² <http://www.mayoclinic.org/healthy-lifestyle/adult-health/in-depth/dental/art-20047475?pg=1>

³ Edelstein B, Chinn C. Update on disparities in oral health and access to dental care for America's children. *Academic Pediatrics*. 2009;9:415-19

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc.), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This funding request is a one-time investment to purchase essential equipment for the HealthNet Bloomington dental clinic expansion

HealthNet Bloomington

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Regular dental checkups aren't just for oral health maintenance. Dentists and hygienists detect diseases and other health concerns just by looking at one's mouth and teeth. Even though many dental insurance plans cover preventative health care like cleanings and exams, many people don't end up going to a dentist. In fact, data from 2016 show that 40% of adults in the VIM service area hadn't seen a dentist in 12 months¹.

The expanded dental clinic at HealthNet Bloomington will have many long-term benefits for our community:

1. Access to dental services for low-income adults will expand by about 50% from VIM's previous capacity.
2. Access to services will include both preventive and restorative dental care: comprehensive assessment, intervention, cleanings, and education to help patients take responsibility for and sustain their oral health over time.
3. For the first time, dentures will be made onsite, reducing cost for patients and time spent going to off-site dentists.
4. As a federally qualified health center, HealthNet Bloomington will now offer dental services to children and seniors – a hugely important addition to the clinic's services and essential to address key areas of significant unmet need in our community.

¹ Center for Disease Control & Prevention, 2015 and 2016 Behavioral Risk Factor Surveillance Surveys.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

***Examples:** an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.*

Since the dental clinic expansion is focused on expanding **access** to services, the key outcome indicator focuses on access:

1. Number of individuals seen at the HealthNet Bloomington dental clinic, sub-divided by:
 - a. Children / Adults
 - b. Ethnicity
 - c. Insurance status
 - d. Type of Service: cleaning/prophylaxis, extraction or other procedure / dentures

HealthNet Bloomington

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

One question the Committee may ask is: *With the federal New Access Point grant and the addition of insurance revenue, why does HealthNet Bloomington need financial assistance for dental equipment?*

We were thrilled that HealthNet was awarded one of the few, highly competitive Health Services Resource Administration (HRSA) New Access Point (NAP) grants to fund the start-up of the HealthNet Bloomington Health Center (formerly Volunteers in Medicine). After extensive due diligence, both the HealthNet and Volunteers in Medicine board of directors felt confident that the acquisition was a partnership between two like-minded healthcare systems, each passionately committed to serving the medically underserved.

Even acquiring a fully functioning clinic, the start-up of a new federally qualified health center is a huge undertaking. The planning for a clinic the size of VIM to absorb an estimated 300% increase in the number of patients (by the end of Year 2) is daunting. Renovations are nearing completion which will result in the addition of 8 patient exam rooms, the restructuring of the front reception and waiting room areas, upgrading restrooms to meet ADA regulations, painting, flooring, cabling for IT and phones, installing a fire alarm system, creating a denture lab, and so forth.

Fortunately, the purpose of the NAP grant is to provide initial operational support for the start-up of new federally qualified health centers. The grant provides \$650,000 for each of the first two years of the new clinic. Unfortunately, in the blink of an eye this grant is, essentially, already spent. For Year 1, HRSA allows \$150,000 of the grant to be used for facility renovations, which, even with the plan stripped down to the most essential elements, exceeds the allowable amount of grant funding. To meet the renovation gap, the VIM board of directors approved contributing \$150,000 to the renovation budget.

The remaining NAP grant is earmarked to hire essential personnel including a full-time pediatrician, two additional nurse practitioners, a full-time dentist, hygienist, two dental assistants, several medical assistants and several other new positions (e.g. enrollment navigators, registration specialists). The personnel expenses, alone, will by far exceed the NAP grant for the first two years.

Moreover, while there will be some insurance revenue in the first year, because the construction won't be completed until mid-April, and hiring of providers is taking longer than hoped (made worse by the COVID crisis), the clinic won't be at full capacity until much later in 2020 than initially projected. Further, for the first several months most of the patients seeking care at Healthnet Bloomington are previous VIM patients – low-income and uninsured. Thus, insurance revenue will likely not be a significantly contributor to revenue in Year 1.

While FQHCs receive federal dollars and insurance revenue, as nonprofit clinics, they are still in need of additional grant funding and community support. Like VIM, HealthNet Bloomington is the only safety-net clinic in Bloomington and we are thrilled to be able to expand our services to so many more people than previously.

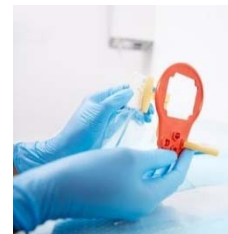
Thank you for your consideration!

HealthNet Bloomington
2020 Jack Hopkins Social Services Funding Application
HealthNet Bloomington Health Center Project Budget

ITEM	Quantity	Unit Price	Total Price
1. Schick 33 Sz2 6” Starter Kit with Cable & RMT	1	\$8,120.00	\$8,120.00
2. Statim 5000 G4 Autoclave	1	\$6,215.00	\$6,215.00
3. Synea 400 TG-97L Handpieces	4	\$778.39	\$3,113.56
4. Demi Plus LED Curing Light System	1	\$1,385.09	\$1,385.09
5. NXT HG5 Amalgam Separator	1	\$757.00	\$757.00
Total			\$19,590.65
Total Requested			\$19,590.00

Explanations for budgeted items

1. **Schick Starter Kits:** Digital imaging uses an x-ray machine like that used for traditional dental x-ray images made with film. But instead of using film in a plastic holder, digital images are made using a small **electronic sensor** that is placed in your mouth to capture the x-ray image.



2. **Statim Autoclave:** An autoclave is a high temperature machine that uses steam to sterilize instruments. Instruments are laid in cassettes that are inserted into the autoclave.



3. **Demi Plus LED Curing Light System:** A curing light is needed to harden composites, dental adhesives and adhesive cements utilized in fillings, and other procedures.



4. **Handpieces:** Essentially, everything done in a dentist’s office requires a handpiece. With two dental operatories at the clinic, 4 handpieces are needed to accommodate two patients at a time with a set that is always in the autoclave.



5. **Amalgam Separator:** Now required by the City of Bloomington to be installed prior to July 14, 2020, the amalgam separator is a mercury collection device that sits ‘inline’ between the operatory and vacuum pump. Dental wastewater flows through the vacuum line and passes through the amalgam separator where teeth fragments, dental amalgam and mercury are separated and collected.





Balance Sheet - Unaudited

As of 12/31/2019

1	Assets	22,552,218
2	Current Assets	4,602,055
3	Assets Limited to Use	(0)
4	Property, Plant & Equipment	11,769,936
5	Non-Current Assets	6,180,228
6	Liabilities	4,448,906
7	Current Liabilities	4,414,522
8	Long-Term Liabilities	34,384
9	Equity	18,103,311
10	Total Liabilities and Equity	22,552,218

HealthNet Bloomington

Internal Revenue Service

Department of the Treasury

**P. O. Box 2508
Cincinnati, OH 45201**

Date: November 26, 2001

Person to Contact:
Michael Dutcher 31-07421
Customer Service Specialist

Health Net, Inc.
3401 E. Raymond St.
Indianapolis, IN 46203-4744

Toll Free Telephone Number:
8:00 a.m. to 9:30 p.m. EST
877-829-5500

Fax Number:
513-263-3756

Federal Identification Number:
35-1579827

Dear Sir:

This letter is in response to your request for a copy of your organization's determination letter. This letter will take the place of the copy you requested.

Our records indicate that a determination letter issued in September 1984 granted your organization exemption from federal income tax under section 501(c)(3) of the Internal Revenue Code. That letter is still in effect.

Based on information subsequently submitted, we classified your organization as one that is not a private foundation within the meaning of section 509(a) of the Code because it is an organization described in section 509(a)(3).

This classification was based on the assumption that your organization's operations would continue as stated in the application. If your organization's sources of support, or its character, method of operations, or purposes have changed, please let us know so we can consider the effect of the change on the exempt status and foundation status of your organization.

Your organization is required to file Form 990, Return of Organization Exempt from Income Tax, only if its gross receipts each year are normally more than \$25,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of the organization's annual accounting period. The law imposes a penalty of \$20 a day, up to a maximum of \$10,000, when a return is filed late, unless there is reasonable cause for the delay.

All exempt organizations (unless specifically excluded) are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more paid to each employee during a calendar year. Your organization is not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, these organizations are not automatically exempt from other federal excise taxes.

Donors may deduct contributions to your organization as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to your organization or for its use are deductible for federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

HealthNet Bloomington

TOTAL P.03

-2-

Health Net, Inc.
35-1579827

Your organization is not required to file federal income tax returns unless it is subject to the tax on unrelated business income under section 511 of the Code. If your organization is subject to this tax, it must file an income tax return on the Form 990-T, Exempt Organization Business Income Tax Return. In this letter, we are not determining whether any of your organization's present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

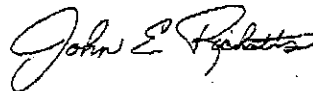
The law requires you to make your organization's annual return available for public inspection without charge for three years after the due date of the return. If your organization had a copy of its application for recognition of exemption on July 15, 1987, it is also required to make available for public inspection a copy of the exemption application, any supporting documents and the exemption letter to any individual who requests such documents in person or in writing. You can charge only a reasonable fee for reproduction and actual postage costs for the copied materials. The law does not require you to provide copies of public inspection documents that are widely available, such as by posting them on the Internet (World Wide Web). You may be liable for a penalty of \$20 a day for each day you do not make these documents available for public inspection (up to a maximum of \$10,000 in the case of an annual return).

Because this letter could help resolve any questions about your organization's exempt status and foundation status, you should keep it with the organization's permanent records.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

This letter affirms your organization's exempt status.

Sincerely,



John E. Ricketts, Director, TE/GE
Customer Account Services

HealthNet Bloomington



CONFIDENTIAL

Income Statement - Preliminary Unaudited

		2019 Year To Date
		Actuals
1	Gross Patient Charges	43,515,984
2	Medicare Allowances	(1,439,600)
3	Medicaid Allowances	(12,598,895)
4	Commercial Allowances	(3,762,281)
5	Other Allowance Adjustments	(65,066)
6	Charity Care	(3,548,000)
7	Bad Debts	(1,731,525)
8	Medicaid and Medicare Settlement	18,670,725
9	Net Patient Revenue	39,041,342
10	Grant and Gift Income	15,505,911
11	Meaningful Use and Incentive Payments	628,585
12	Provider Service Agreement Revenue	283,224
13	Other Income	6,216,902
14	Operating Revenue	61,675,964
15	Payroll Expense	36,927,812
16	Contracted Labor	596,948
17	Employee Benefits and Taxes	8,375,788
18	Medical & Dental Supplies and Equipment	592,605
19	Drugs and Pharmaceutical Supplies	1,587,579
20	Travel and Education	528,870
21	Contracted Medical Services	211,214
22	General & Admin Expense	372,288
23	Legal Fees	409,653
24	IT Licenses, Fees, & Equipment	1,138,717
25	Other Professional Fees	3,264,197
26	Contracted Grant Expense	991,764
27	Building Lease Expense	1,320,425
28	Utilities and Telecomm	521,106
29	Facilities Maintenance and Equipment	1,262,442
30	Taxes & Insurance	733,456
31	Operating Expenses	58,834,865
32	Surplus/(Deficit) from Operations	2,841,099
33	Non-Operating Gift Revenue	2,629
34	Investment & Interest Income	(14,569)
35	Equity Gain	-
36	Non-Operating Revenue	(11,940)
37	Depreciation Expense	1,172,978
38	Interest Expense	150,394
39	Donated Services & Supplies	-
40	Non-Operating Expenses	1,323,372
41	Net Surplus/(Deficit)	1,505,787



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

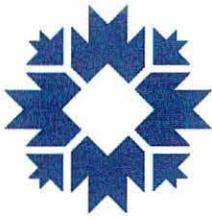
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Hoosier Hills Food Bank

Address: PO Box 697, Bloomington IN 47402 (Physical: 2333 W Industrial Park Dr)

Phone: 812-334-8374

E-Mail: julio@hhfoodbank.org

Website: www.hhfoodbank.org

President of Board of Directors: Kevin R. Robling

Name of Executive Director: Julio Alonso

Phone: 812-334-8374

E-Mail: julio@hhfoodbank.org

Name and Title of Person to Present Proposal to the Committee: same

Phone:

E-Mail:

Name of Grant Writer: same

Phone:

E-Mail:

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [x] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
12	2	2000

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

To rescue, collect and distribute food to non-profit agencies serving people with low incomes, children, and the ill in south central Indiana.

PROJECT INFORMATION

Project Name: Covid-19 Food Purchasing Project

Total cost of project: \$174,167

Requested amount of JHSSF funding: \$30,000

Total number of City residents anticipated to be served by this project in 2020: 11,868+

Total number of clients anticipated to be served by this project in 2020: 25,800+

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We have purchased food to sustain our ability to remain open and distribute it during the Covid-19 crisis and to meet an increased demand and alleviate the loss of donated food and are requesting \$30,000 in reimbursement for a portion of the unbudgeted, unplanned food purchases we have made.

Our purchases have included over 305,000 pounds of food, the equivalent of 255,000 meals. Items acquired included: Macaroni & Cheese, Beef Stew, Green Beans, Shelf Stable Milk, Black/Red Kidney Beans; Refried Beans; Eggs, Beef Ravioli, Peanut Butter; Pasta; Rice; Cereal; Oats; Tuna, Corn, Canned Vegetables and Pasta Sauce. Additional purchases may still be made.

Address where project will be housed:

2333 West Industrial Park Drive, Bloomington, IN 47404

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

Hoosier Hills Food Bank

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

n/a

Is the property zoned for your intended use? Yes No N/A
If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

n/a

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

Not in the formal sense, but all the food purchased is being distributed to other non-profit partner agencies at no cost to them.

PROJECT COSTS

Is this request for operational funds? Yes No

If "yes," indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):* United Way of Monroe County (\$50,000); Monroe County Government (\$25,000); Catalent (\$12,460); Brown County Community Foundation (\$1,500); Lawrence County Community Foundation (\$2,500); Private foundation (\$10,000); Other sources (\$20,000) – all confirmed. Grants requested and pending: Orange County Community Foundation (\$2,500); Lawrence County Community Foundation (\$2,500 additional); Delta Dental Foundation (\$5,000). Total confirmed: \$118,000.00; Total pending: \$10,000.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds: We're prepared to submit claims immediately after approval of the grant and can provide receipts for all purchases.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received: The pending grants have various award dates. Because of supply chain considerations we ordered this food on faith and because Monroe County and United Way gave us funds up front. If our remaining grants, including this one, are unsuccessful, funds will have to come from our normal operating funds or reserves.

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

This project has allowed food pantries, kitchens and shelters to continue to operate during the Covid-19 crisis. The food purchased has been combined with donated food to prepare meals and fill bags and boxes of groceries distributed to people in need. Many of these agencies, including HHFB utilized volunteers as part of their efforts.

Hoosier Hills Food Bank

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Food purchases	\$30,000
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$30,000

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

HHFB's food distribution program addresses both the specific priority of food insecurity and numerous other priorities outlined in both SCAN and the Consolidated Plan. "Public services" as mentioned in these plans include the provision of food and shelter to those in need and the services provided by many of our partner agencies including youth programming, counseling, addiction services, child care and health care.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Our request is for a one-time response to an extraordinary circumstance, the Covid-19 pandemic. The sudden and unpredictable nature of this crisis required unprecedented action on our part and on the parts of our partner agencies to ensure that a suddenly increased number of people in need of food resources had access to them. It is our sincere hope that such a need will never arise again, and that going forward we will return to reliance on our normal channels of food and less on the direct purchases that were required to respond to this situation.

Hoosier Hills Food Bank

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

In general, ensuring that people have access to nutritious food provides long-lasting benefits through increased health and wellness and helps to reduce problems such as absenteeism from work and school. In this specific instance, it has also provided reassurance that our community is able to respond in a crisis and not only feed those who are ordinarily at risk, but those who suddenly find themselves in dramatic, life-changing situations that compromise their ability to sustain themselves.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Our success is ultimately measured by the ability to keep the emergency and supplemental food assistance network functioning during the pandemic. Frankly, each day we were able to continue to serve people and agencies was a gift. We will ultimately have the opportunity to review how we responded and seek formal data and opinions from our partner agencies, but as we are still working through the crisis at the time of this application, hard data is difficult to quantify but we will certainly have information on the amount of food distributed during this period. The fact that we and our partners are still open and still feeding people is the key outcome we've sought under the current circumstances.

Hoosier Hills Food Bank

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

This is perhaps the most unusual application we've ever submitted. In part because of the circumstances but also because it isn't over at the time of this writing. We've made it through about three weeks of extremely difficult circumstances and are settling into somewhat of a new normal routine with vastly changed procedures, but we have weeks of continued pressure ahead of us. And frankly, I'm submitting this perhaps imperfect application in a hurry to guard against the possibility that I get sick and can't submit it later.

We're seeking to recover funds we've spent on faith. We had early commitments from other funders that allowed us to begin purchasing food at a time when the whole food supply chain network was in question. It was imperative to get orders in the pipeline as normal sources of food dried up and as the supply chain production dates edged further and further out and products became unavailable. We had faith that the City of Bloomington would respond as other governmental and private entities did with support down the road.

As of March 16, we have also suspended any normal shared maintenance charges for agencies, which is normally 19 cents per pound on about 20% of the food we distribute. 100% of food distributed has and continues to come at no cost to agencies, but at the cost of one of our revenue streams.

Numbers are somewhat hard to come by, but we have heard from almost all agencies that they've seen marked increases in client numbers and are trying to provide more food at each distribution in order to reduce the number of times clients need to venture out. We distributed 548,000 pounds of food in March – a 35% increase over March 2019. We depleted all dry federal commodities during the first three weeks of the crisis, although more of that food is in the pipeline. We also suspended food drives and our Meal Share prepared food rescue program and curtailed retail collections to reduce public contacts. And, we've received the news that our largest food drive, the Stamp Out Hunger event scheduled for May 9 has been postponed to a date to be announced later. That means that the 40,000+ pounds of food we count on receiving in early May will not be forthcoming. All these factors required us to move to purchasing food in quantities that we would never normally consider.

Thank you for your support and consideration!

Hoosier Hills Food Bank

HHFB Covid19 Food Project Budget

Expenses:

Food Purchases: Total 154 pallets, 305,774 pounds from various sources including: Macaroni & Cheese; Beef Stew; Green, Red Kidney, Black and Refried Beans; Shelf Stable Milk; Eggs; Collard Greens; Sweet Potatoes; Corn; Tuna; Oats; Apple Juice; Pork & Beans; Pasta Sauce; Beef Ravioli; Peanut Butter; Spaghetti; Raisin Bran Flakes; Long Grain White Rice. Total cost: \$174,167.36

Income:

United Way of Monroe County (\$50,000) Monroe County Government (\$25,000); Catalent (\$12,460); Brown County Community Foundation (\$1,500); Lawrence County Community Foundation (\$2,500); Private foundation (\$10,000); Other sources (\$20,000) – all confirmed. Total confirmed: \$121,460.00

Grants requested and pending: Orange County Community Foundation (\$2,500); Lawrence County Community Foundation (\$2,500 additional); Delta Dental Foundation (\$5,000). Total confirmed: \$118,000.00; Total pending: \$10,000.

Jack Hopkins Request: \$30,000.00

Balance from donations/operating budget/reserves: \$12,707.36

***As of April 1, 2020. Additional food may be ordered.**

**Hoosier Hills Food Bank
Hoosier Hills Food Bank, Inc.
Statements of Financial Position
December 31, 2019 and 2018**

Assets

	2019	2018
Current Assets		
Petty Cash	\$ 50.00	\$ 50.00
German American Checking	170,048.72	123,182.67
German American Savings	62,114.83	56,456.91
German American Capital Projects	136,196.33	0.00
CD - 18 month	48,906.99	48,529.57
Unrestricted CD	18,936.22	18,791.63
CD - 8 Month	10,500.00	0.00
Beneficial Interest in Trusts	258,561.69	263,961.03
Accounts Receivable	26,211.80	15,106.79
Grant Receivable - Unrestricted	38,247.26	9,086.29
Allowance for Uncollectible Account	(2,000.00)	(2,000.00)
Inventory - Donated Food Inventory	139,404.24	209,768.82
Inventory - Donated Book Inventory	75,319.00	61,403.14
Prepaid Insurance	7,109.16	7,109.16
Prepaid Warranty	2,782.00	2,782.00
Security Deposit	1,960.00	1,960.00
Deposit on Asset	10,000.00	0.00
Loan Origination Fees	6,984.27	6,984.27
Total Current Assets	1,011,332.51	823,172.28
Property and Equipment		
Land	157,500.00	157,500.00
Buildings	760,586.00	760,586.00
Building Improvements	351,340.72	351,340.72
Equipment	144,627.16	151,445.66
Vehicles	439,424.58	439,424.58
	1,853,478.46	1,860,296.96
Less Accumulated Depreciation	(958,606.88)	(896,076.24)
Net Property and Equipment	894,871.58	964,220.72
Total Assets	\$ 1,906,204.09	\$ 1,787,393.00

Liabilities and Net Assets

	2019	2018
Current Liabilities		
Accounts Payable	31,476.96	20,448.00
Accrued Wages	25,214.26	20,757.12
Accrued Paid Time Off	38,039.71	36,942.75
Payroll Taxes Payable	1,374.38	1,249.92
Accrued Expenses	6,984.27	6,984.27
Employee Benefits	484.19	284.67
Mortgage - Current	18,739.51	10,458.35
Total Current Liabilities	122,313.28	97,125.08
Long-Term Liabilities		
Mortgage	606,802.14	625,541.65
Total Long-Term Liabilities	606,802.14	625,541.65
Total Liabilities	729,115.42	722,666.73

**Hoosier Hills Food Bank
Hoosier Hills Food Bank, Inc.
Statements of Financial Position
December 31, 2019 and 2018**

Net Assets - Unrestricted	<u>1,177,088.67</u>	<u>1,064,726.27</u>
Total Liabilities and Net Assets	<u>\$ 1,906,204.09</u>	<u>\$ 1,787,393.00</u>

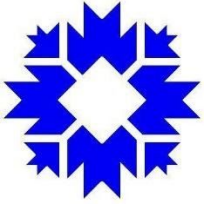
Hoosier Hills Food Bank
Hoosier Hills Food Bank, Inc.

Statements of Activity

For the One and Twelve Months Ending December 31, 2019 and 2018

	Period			Year		
	2019	2018	Budget	2019	2018	Budget
Support and Revenue:						
Support						
Donated Book Inventory	\$ 71,899.80	\$ 71,777.30	\$ 0.00	\$ 71,899.80	\$ 71,777.30	\$ 0.00
United Way	2,441.57	(852.12)	2,916.67	31,502.64	26,143.45	35,000.00
Misc Grants	0.00	2,000.00	5,833.34	25,920.76	55,954.53	70,000.00
Restricted Bequests	0.00	263,961.03	0.00	0.00	263,961.03	0.00
Donations	64,076.58	59,789.33	16,000.00	221,336.87	245,169.13	192,000.00
Food Donation In Kind Income	4,992,751.00	5,686,711.80	0.00	4,992,751.00	5,686,711.80	0.00
Bequest	(13,214.78)	0.00	8.34	0.00	17,970.31	100.00
Total Support	<u>5,117,954.17</u>	<u>6,083,387.34</u>	<u>24,758.35</u>	<u>5,343,411.07</u>	<u>6,367,687.55</u>	<u>297,100.00</u>
Revenue						
Shared Maint	12,658.22	11,899.10	16,666.67	186,713.65	181,997.93	200,000.00
Food Purchase Reimbursement	0.00	0.00	8.34	1,312.46	0.00	100.00
Monroe Co FEMA	0.00	0.00	916.67	17,003.50	5,003.50	11,000.00
CDB Grant-Operating	0.00	0.00	2,083.34	25,000.00	22,849.00	25,000.00
Restricted - Capital Contributions	0.00	0.00	0.00	116,185.00	0.00	0.00
USDA	67,588.91	18,159.23	10,086.34	229,487.44	130,357.95	121,036.00
Local Government Grants	(12,172.58)	5,000.00	3,333.34	36,940.00	59,340.00	40,000.00
Investment Income	7,922.87	58.11	29.17	8,765.52	432.85	350.00
Fund-Raising Events	75,235.62	75,884.28	33,666.68	489,482.92	415,496.11	404,000.00
Total Revenue	<u>151,233.04</u>	<u>111,000.72</u>	<u>66,790.55</u>	<u>1,110,890.49</u>	<u>815,477.34</u>	<u>801,486.00</u>
Total Revenue, Gains and Other Support	<u>5,269,187.21</u>	<u>6,194,388.06</u>	<u>91,548.90</u>	<u>6,454,301.56</u>	<u>7,183,164.89</u>	<u>1,098,586.00</u>
Expenses						
In Kind Food Expense	5,063,115.58	5,752,771.26	0.00	5,063,115.58	5,752,771.26	0.00
Salaries	54,501.92	48,166.54	42,968.00	515,625.47	509,867.27	515,616.00
Payroll Taxes	3,712.88	3,521.46	3,287.00	39,020.46	38,483.66	39,444.00
Health Insurance	7,399.24	7,631.36	7,983.33	90,798.77	80,912.78	95,800.00
Employee Benefits	716.00	695.29	791.66	9,299.80	8,986.45	9,500.00
IU Work Study	0.00	0.00	104.16	2,010.20	68.29	1,250.00
Harvest Membership	1,853.28	26.66	700.00	8,189.91	8,452.94	8,400.00
Food Share Purchase	7,933.84	5,159.17	8,333.33	96,040.64	86,407.93	100,000.00
Agency Food Purchase	0.00	0.00	8.33	1,312.46	0.00	100.00
Supplies & Maintenance	867.40	593.22	270.83	3,722.30	2,307.52	3,250.00
Occupancy	3,491.45	3,351.85	2,545.82	29,549.01	29,045.81	30,550.00
Office Supplies	758.74	508.72	208.33	3,015.37	1,950.44	2,500.00
General Office Fund	0.00	140.18	104.16	727.41	2,333.72	1,250.00
Computer Sup. & Exp.	114.18	584.75	545.83	4,461.58	5,454.85	6,550.00
Telephone	188.62	166.59	191.66	3,263.09	2,261.13	2,300.00
Postage	644.11	548.96	375.00	3,406.85	3,091.28	4,500.00
Subscriptions & Publications	55.00	200.32	41.66	512.74	636.94	500.00
Conf & Lodging	76.80	0.00	166.66	2,599.09	2,872.79	2,000.00
Business Insurance	2,179.98	(1,439.14)	2,312.50	27,788.10	30,488.25	27,750.00
Copy & Printing	3,097.90	2,105.20	916.66	13,578.76	8,570.16	11,000.00
Fundraising exp	24,279.83	19,670.00	6,666.66	99,548.31	93,382.19	80,000.00
Vehicle Expenses	6,578.36	16,204.08	4,374.99	78,631.86	73,212.01	52,500.00
Interest Income	2,921.04	(875.56)	2,933.33	35,798.89	12,395.59	35,200.00
Donated Book Expense	57,983.94	58,782.06	0.00	57,983.94	58,782.06	0.00
Compliance and Safety Expense	2,431.42	2,197.58	583.33	14,863.30	5,104.86	7,000.00
Equip Repair & Maintenance	1,172.88	0.00	291.66	3,557.44	3,859.98	3,500.00
Repairs & Maintenance	0.00	175.00	483.33	3,754.47	4,230.21	5,800.00
Legal & Accounting	1,890.00	1,975.00	1,916.66	24,538.10	24,320.00	23,000.00
Volunteer Supplies	757.34	711.20	458.33	8,560.99	5,947.12	5,500.00
Employee Mileage	218.66	0.00	133.33	1,214.64	1,866.20	1,600.00
Depreciation	75,843.64	62,412.23	0.00	75,843.64	62,412.23	0.00
Miscellaneous	(4,525.33)	41.25	185.50	(2,828.76)	3,484.33	2,226.00
Food Rescue Supplies	4,013.42	4,312.06	1,666.66	22,461.55	19,503.27	20,000.00
Gain(loss) on Sale of Assets	0.00	0.00	0.00	(26.80)	0.00	0.00
Total Expenses	<u>5,324,272.12</u>	<u>5,990,337.29</u>	<u>91,548.70</u>	<u>6,341,939.16</u>	<u>6,943,463.52</u>	<u>1,098,586.00</u>
Changes in Unrestricted Net Assets	<u>\$ (55,084.91)</u>	<u>\$ 204,050.77</u>	<u>\$ 0.20</u>	112,362.40	239,701.37	
Net Assets - January 1st				1,064,726.27	825,024.90	0.00
Net Assets - December 31, 2019				<u>\$ 1,177,088.67</u>	<u>\$ 1,064,726.27</u>	<u>\$ 0.00</u>

See Accountants' Compilation Report

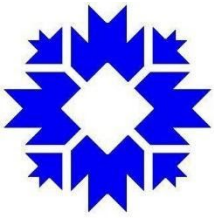


CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

**APPLICATION
CHECKLIST**

All applicants for 2020
Jack Hopkins Funding
must submit the
following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED.**



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

AGENCY CONTACT INFORMATION

Lead Agency Name: Human Delta, Inc.

Address: 1165 Franklin Street Suite #120 South Bend, IN 46601

Phone: 574-302-7670

E-Mail: info@southbendcodeschool.com

Website: www.southbendcodeschool.com

President of Board of Directors: Alexander Sejdinaj

Name of Executive Director: Brian Donoghue

Phone: 574-299-3955

E-Mail: alex@southbendcodeschool.com

Name and Title of Person to Present Proposal to the Committee: Alexander & Alexandra Sejdinaj
(President & Vice President)

Phone: 678-612-1251

E-Mail: alex@southbendcodeschool.com; alex.l@southbendcodeschool.com

Name of Grant Writer: Catlin Bulger

Phone: 574-302-7670

E-Mail: catlin@southbendcodeschool.com

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? Yes No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Full-Time	Part-Time	Volunteers
9	16	2

Number of Employees: 27

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services, and 4) Any Hopkins program must be open to all without a faith test.

<p>South Bend Code School was founded to combat the technology skills gap at the earliest level by reforming technology education for students 18 and younger. SBCS does this by making learning skills in coding and computer science accessible to students from all walks of life.</p>

PROJECT INFORMATION

Project Name: South Bend Code School // Bloomington

Total cost of project: \$36,000

Requested amount of JHSSF funding: \$36,000

Total number of City residents anticipated to be served by this project in 2020: 90 students per year (30 every semester; spring, summer, fall)

Total number of clients anticipated to be served by this project in 2020: 90 students per year (30 every semester; spring, summer, fall)

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

South Bend Code School // Bloomington is requesting \$36,000 to continue exposing as many students as possible to the world of technology. The \$36,000 will be utilized in various ways to help assure that coding is accessible to all. \$9,000 of the JHSSF will be used to purchase AR/VR equipment to attract students ages 13-18. These powerful technologies are anticipated to have a great impact on various industries with experts expecting a \$108 billion AR/VR market by 2021. \$5,000 will be used to purchase additional computers to use in the classroom and help expand our acceptance numbers. \$7,000 will be used to for rent to continue using classroom space at Dimension Mill. In conclusion, our goal is to build student’s confidence and introduce them to the number of opportunities that they can pursue in the 21st century with a solid understanding of technology. SBCS // Bloomington believes learning how to code should be accessible to all; therefore, we are requesting \$20,000 to offer Bloomington students who might require financial assistance full and/or partial scholarships.

Address where project will be housed: Dimension Mill, 642 N. Madison Street, Bloomington, IN 47404

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

South Bend Code School // Bloomington has been operating out of Dimension Mill since its opening in the Fall of 2018 and plans to continue our partnership well into the future.

Is the property zoned for your intended use? Yes No N/A
If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s): Dimension Mill

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

South Bend Code School // Bloomington and Dimension Mill collaborated to bring South Bend Code School to Bloomington. Both organizations share a similar mission to build an infrastructure where technology, innovation and entrepreneurship can thrive. South Bend Code School // Bloomington assures that learning to code is accessible to everyone, while Dimension Mill assures that entrepreneurs have an environment filled with mentorship, programmatic and collaboration to further launch and grow their startups. If South Bend Code School // Bloomington receives funding, the partnership will only be able to grow. Students graduating from the program will have an opportunity to incubate any projects/ideas that they are working on within the Dimension Mill space. There is also an opportunity for students to receive internships and/or job opportunities that will retain them in the

Bloomington region, thus helping with the out-migration that is common in the Midwest.

PROJECT COSTS

Is this request for operational funds? Yes No

If "yes," indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Reimbursement for physical equipment will occur after the purchase occurs. Scholarship dollars will be given to our non-profit organization Human Delta, Inc. and called out by South Bend Code School // Bloomington as required. Quarterly reports can be issued regarding scholarship dollars to JHSSF as necessary.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received: We do not require any other funds to complete this project.

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

South Bend Code School // Bloomington intends to use these grant dollars as a catalyst for additional scholarship dollars for continual programming in the Bloomington region.

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**
 Yes No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Scholarship Dollars	\$20,000
Priority #2	AR/VR Equipment & Computers	\$9,000
Priority #3	Rent for Dimension Mill	\$7,000
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$36,000

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Retaining South Bend Code School // Bloomington in the greater Bloomington region is important to the continual issue of affordable after-school programs for low-income families in the five-county region. Over 40% of low-income families (\$15-\$25k range) stated that finding affordable after school programs and recreational activities for teenagers was a major problem. We plan to combat this with our scholarship fund to offer families a full and/or discounted scholarship for children ages 7-18. Obtaining AR/VR equipment will allow South Bend Code School // Bloomington to attract 13-18-year-olds to an affordable and unique recreational activity all while learning skills for future employment opportunities.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The one-time investment will allow us to purchase equipment and pay our rent for three years within our current location at Dimension Mill. With the ability to grow South Bend Code School // Bloomington and accept more students into our program we will see an upswing in our income. Thus, allowing us to continue programming in a self-sustaining model. With the additional \$20,000 allocated to scholarship dollars, we know we can show the value of the program and receive additional scholarship dollars from other entities in the greater Bloomington region.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

By continuing the program we aim to reduce the barrier for low-income families within Monroe, Lawrence, Owen & Greene counties to attend after-school programs as well as affordable recreational activities for teenagers. Our program will also assist with the retention of Indiana University students as well as graduates as we use them for instructors and exposure to startup companies within the Dimension Mill space for potential employment. We build students' confidence and introduce them to a number of opportunities that they can pursue with a solid understanding of technology, thus, helping to raise the per capita household income. our student population demographics are 39% underrepresented minority and 34% female.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: *an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.*

South Bend Code School // Bloomington hopes to increase our class size by a minimum of 50% in 2020. As part of that metric, we also hope to increase our program's accessibility by admitting more students from low-income demographics.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

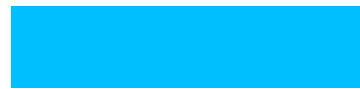
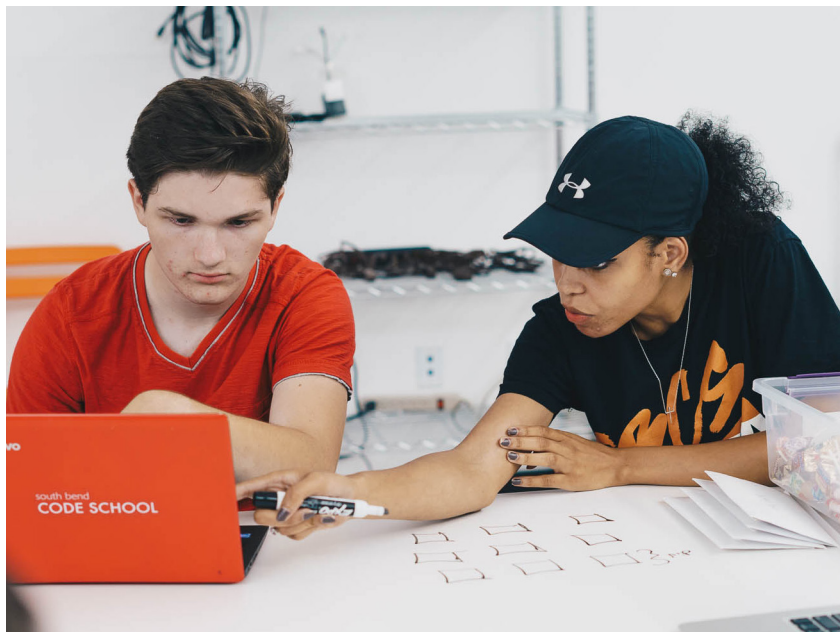
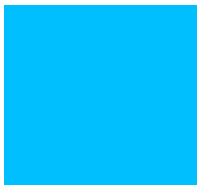
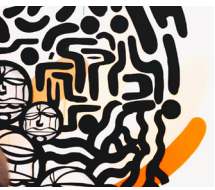
We wanted to take this opportunity to further explain our financials for 2018 & 2019. The current financials show South Bend Code School // Bloomington operating at loss. South Bend Code School // Bloomington started operations in the Fall of 2018 allowing for only one semester of classes for that year. SBCS // Bloomington was able to run a full year of programming (Spring, Summer & Fall) in 2019. During this time Code School was trying to find the best financial model for lead instructors and part-time instructors that would allow multiple locations throughout the state of Indiana to be sustainable. Since our launch at Dimension Mill we have created an instructor pricing model that is preferred by all instructors and allows for SBCS // Bloomington to be sustainable. Previously stated in this proposal, if funding is received from JHSSF SBCS // Bloomington anticipates a 50% increase in class size which would allow Code School to operate in the black. The funding used from JHSSF will be a launching pad for additional partnerships that will allow SBCS // Bloomington to continue providing computer science education to students from all walks of life.

south bend CODE SCHOOL

South Bend Code School // Bloomington Financials

	2018	2019	Projected 2020
Revenues			
Tuition	\$1,950.00	\$4,600.00	\$18,000.00
Grants	\$0.00	\$0.00	\$36,000.00
Total	\$1,950.00	\$4,600.00	\$54,000.00
Expenses			
Computers & Classroom Supplies	\$2,000.00	\$0.00	\$9,000.00
Instructors	\$4,722.00	\$11,486.60	\$12,000.00
Scholarships	\$0.00	\$1,040.00	\$18,000.00
Rent	\$0.00	\$0.00	\$2,333.00
Total	\$6,722.00	\$12,526.60	\$41,333.00
Net Totals	-\$4,772.00	-\$7,926.60	\$12,667.00

south bend CODE SCHOOL



Overview

It has been widely known for some time that there is a large problem in our growing technology skills gap. The number of job openings in the US that require computer science skills far outweighs the number of available workers to fill those positions. According to the U.S. Bureau of Labor Statistics, there will be more than one million unfilled tech-related jobs by 2020. Technology education is crucial for preparing youth for success in a technologically-advanced world. Beyond the need for workers skilled in computer science, students greatly benefit from being educated in computer science concepts due to the required use of logic, critical thinking, and creative problem solving.

Launched in 2015, South Bend Code School was founded to combat that skills gap at the earliest level by reforming technology education for elementary, middle/intermediate, and high school aged students. Our goal is to expose as many students as possible to the world of technology.

South Bend Code School teaches students ages 7-18 technology skills through project development. SBCS offers in-school partnerships as well as after-school programs. Based on interests and technological understanding, we offer a number of different learning tracks for students to grow their tech talents. No prior coding experience is required for any of our coding classes.

Our goal is to build students' confidence and introduce them to the number of opportunities that they can pursue in the 21st century with a solid understanding of technology. We want to make learning how to code accessible to all. Therefore, we have a scholarship program available to our students, offering both full and partial scholarships for our coding courses.

Key Statistics

We have worked with over 1000 students in our formal and informal programs since we began in the summer of 2015.

We currently work with an average of 200 students on a weekly basis between our 4 existing locations (South Bend, Elkhart, Fort Wayne, and Bloomington).

Our student population demographics are 39% underrepresented minority and 34% female.

After School Programs

South Bend Code School hosts weekly after-school sessions for students ages 7-18. In our coding program, students have a choice in a variety of technology learning tracks based on their individual interests.

Ages 7–12

Students start learning computer science concepts by designing projects using visual coding blocks and work their way up to building projects using text-based coding, such as HTML and CSS to build their own websites and programming languages, such as Python and JavaScript.

This age group learns key coding concepts such as sequencing, iteration, variables, boolean operators, and functions.

Ages 13–18

Participants choose a learning path that interests them and grow their technology skills. Our students learn coding languages and concepts, build real-world applications, and develop a portfolio of work.

Students have the opportunity to learn the fundamentals of programming, graphic design, and entrepreneurship. The curriculum grants students experience conceptualizing, designing and building applications that works towards solving real-world problems.





School Partnerships

At South Bend Code School, we partner with elementary, middle, and high schools to assist with integrating computer science into a traditional school day. We offer:

In-School Programs

SBCS supplies **curriculum**, **instruction**, and **hardware** for our in-school partnerships.

Teacher Trainings

We created a program that assists educators on an ongoing basis throughout the school year by providing customized support for technology classroom management and curriculum development.

During the training, teachers get:

- Classroom training
- Introduction to computer science
- Detailed walk through and explanation of the state's standards
- Example core lesson plans
- Education on free resources to make lesson planning as unrestrictive as possible
- On-going support



Curriculum

Beginner Coders

Kids just starting out are introduced to coding concepts such as sequencing, loops, variables, selection, boolean operators, etc. They learn how to apply these concepts by designing and building their own animations and games. Teens just starting out get to choose whatever track interests them the most!

Advanced Coders

Kids just starting out are introduced to coding concepts such as sequencing, loops, variables, selection, boolean operators, etc. They learn how to apply these concepts by designing and building their own animations and games. Teens just starting out get to choose whatever track interests them the most!

Unplugged vs. Plugged

Unplugged lessons are activities where students are not on a computer or a digital device.

Plugged lessons involve activities and projects that require the use of a computer.

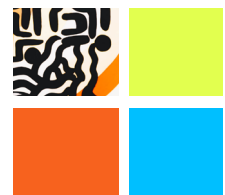
Our curriculum uses a careful balance of both unplugged and plugged activities to teach computer science. Unplugged activities are used as reinforcers for coding concepts and skills that a student learns in a plugged environment. They are relatable to students' own lives and help bridge the gap between coding and the rest of their world. They also present the opportunity for students to get up and physically move during their school day.

Project Based

We run our classroom like a tech startup. Startup culture is about self motivated teams who own a problem and work together to build cutting edge solutions. At SBCS, we want students to feel that way about their education. After all, education is about learning how to solve big problems.

We encourage students in our program to determine their path based on their interests. In our new model, students have a variety of options to choose from, multiple paths they can travel, and ownership they can take over their learning. The end game remains to be projects that stem from students building solutions to issues they care about.

Throughout the school year, we see students' independent thinking continue to expand as they become stronger in their abilities to formulate their own questions, develop their own solutions, and assist one another.



Soft Skills and Hard Skills

We realize that not every student wants to pursue computer programming as a career. Instead, our goal is to offer students hard and soft skills that will help them to be successful in any future professional and academic pursuits in the 21st century. Our classes focus on the following:



Problem Solving

In technology, the answer is not always clear. It requires critical thinking and a student's ability to divide a bigger problem into clearer and smaller pieces.



Resilience

A motto in our classroom is "Fail fast and adjust". Like all things in life, failure is inevitable. Our students expect to not always get the right answer the first time and learn to embrace the challenge of deriving the solution.



Creativity

With every project, students are the creative leads and make the creative choices in how to design their projects. They express intent by choosing the projects that they are passionate about.



Collaboration

During coding time, we encourage an open classroom. In other words, students are encouraged to float around the room to test one another's projects and help each other debug problem areas in their code. They gain practice in what it means to offer constructive feedback and treat their peers like a team.



Communication

With daily presentations and group discussions, students learn that computer science is a communicative field. They learn how to form their own questions, speculate, and explain tech concepts to both technical and nontechnical audiences. We also discuss relevant tech news stories to educate students on how the world that they live in is changing and how these changes affect them.

Technology Tracks

Adventures in Scratch Programming

The perfect program for aspiring young coders! Scratch is a program built by MIT to educate young minds in computer science skills through exposure to fun, game based learning. Students use visual elements to learn some of the fundamentals that are applicable to many coding languages.

Python

Participants learn the fundamentals of programming, including: basic numerical operations, variable types and roles, conditionals and control flow, loops, and functions.

Your coders will be able to write simple Python scripts, handle and fix errors, and read official documentation to learn more about how to use Python.

Intro to Web Development

Students learn two coding languages and one programming language (HTML, CSS, and JavaScript) by learning to build their own websites.

This technology track offers a lot of room for growth as students can explore innovation by developing sites and business models for their start-up business ideas and build real-world applications through front-end web development.

C# and 3D Game Development With Unity

Participants receive an introduction to first person 3D adventure game design and development with Unity, one of the world's leading game engines. They also have the opportunity to practice programming with C# and object oriented programming.

Students explore 3D animations and modeling.

2D + 3D Animations

Students learn to create 2D and 3D animations using Unity.

Graphic Design

Participants learn the principles of graphic design and develop their portfolios through project building.

Get Involved

If you're interested in learning more about our program or supporting our mission, there are a number of ways to get involved.

Enroll your Student

Enroll your student age 7-18 in a SB Code School course near you.

Locations:

- Bloomington, IN - Dimension Mill, 642 N Madison Street
- Elkhart, IN - ETHOS Innovation Center, North Michigan Street
- Fort Wayne, IN - Atrium, 2323, 111 W Berry St
- South Bend, IN - Studebaker Building 113, 635 S Lafayette Blvd

Sign up at southbendcodeschool.com

Invite us to your school

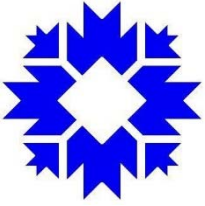
Through both in school programs and teacher trainings, we provide educators and school administrators with professional development and curricular resources to improve computer science teaching and learning.

Bring us to your city

South Bend Code School is excited about the opportunity to partner with other cities and expand our program.

Donate to our scholarship fund

Our scholarship fund provides the educational opportunity for low income youth to learn how to code.



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

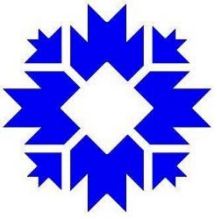
All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 30 MARCH, 4:00 PM.
send to: council@bloomington.in.gov
with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: LIFE*Designs*, Inc.

Address: 200 E. Winslow Rd.

Phone: (812) 332-9615

E-Mail: info@lifedesignsinc.org

Website: lifedesignsinc.org

President of Board of Directors: Mr. Terry Patterson

Name of Executive Director: Mr. Russell Bonanno

Phone: (812) 332-9615

E-Mail: rbonanno@lifedesignsinc.org

Name and Title of Person to Present Proposal to the Committee: Ms. Stephanie Shelton, Director of Development

Phone: (574) 606-7687

E-Mail: sshelton@lifedesignsinc.org

Name of Grant Writer: Ms. Stephanie Shelton

Phone: (574) 606-7687

E-Mail: sshelton@lifedesignsinc.org

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full time: 181

Full-Time	Part-Time	Volunteers

Part time: 55

Volunteers & Interns:

131 (2019 total)

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

<p>LIFEDesign's mission is to partner with and promote independence for people with disabilities. Our core programs provide individual staff supports to people with intellectual and developmental disabilities with the goal of increasing their level of independence. Our focus with our clients is supporting them to have opportunities to live in their own housing, be employed in the community, and establish a network of natural supports around them (friends, neighbors, co-workers, etc.). Our agency works with case management companies to set goals for our clients to help them achieve their highest possible level of independence. Our staff work directly with individual clients to build their life and employment skills as well as develop relationships with community members, and learn how to access community resources.</p>

PROJECT INFORMATION

Project Name: Residential Services for Intellectual and Developmental Disabilities

Total cost of project: \$101,127.57

Requested amount of JHSSF funding: \$16,812.71

Total number of City residents anticipated to be served by this project in 2020: 79

Total number of clients anticipated to be served by this project in 2020: 146

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

LIFEDesigns is requesting \$16,812.71 as bridge funding as a one-time investment to our residential services for people with intellectual and developmental disabilities. This request is urgent and important now because of the effects the Coronavirus has had on our community. When the CDC began recommending social distancing and other practices to reduce the chance of the COVID-19 transmission through the community, we made the difficult decision to make some temporary but pretty substantial changes to our programs—especially community services. The biggest change was restricting community access provided by our employees to our clients, and asking our employees to self-restrict their own community exposure. This was necessary to keep our clients and employees at a low risk for contracting the virus, and to be able to continue providing individual support services in our clients’ homes. Our services are essential to maintaining the health of a population considered highly vulnerable and low income in the Bloomington community. The virus has impacted us by reducing our revenue (for community-based services we are not able to provide during this time), and increased our expenses because our clients who are now unable to receive the community-based services still need supports, but in their homes. These services are not expected to be reimbursed by Medicaid, but yet we are still required by the state to provide the care our clients need to maintain their health and safety.

Address where project will be housed: Various locations in Bloomington (client residences), but our main office is: 200 E Winslow Rd, Bloomington, IN 47401

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

Life Designs

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

N/A

Is the property zoned for your intended use? Yes No N/A
If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

N/A

PROJECT COSTS

Is this request for operational funds? [] Yes [] No

If “yes,” indicate the nature of the operational request:

[] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project (*Please indicate source, amount, and whether confirmed or pending*):

LIFE Designs is applying for the Small Business Administration Payroll Protection Loan (which is has forgiveness terms). There is no guarantee that we’ll receive the loan, but are hopeful we can access that resource. Additionally, we’re applying to the United Way of Monroe County’s Relief Fund for Social Services agencies, and the Community Foundation of Bloomington and Monroe County’s Rapid Response grants. Finally, we are also using some of our reserves to cover some of the costs which cannot be reimbursed through other funding resources. As the state evaluates funding and resources, there is some new changes which could allow us to continue providing community services in the home and be reimbursed for them. This is not yet fully defined, but we will be keeping a close watch on this and adjusting where we can to continue providing all of the services we can to our clients.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

In our budget, you’ll see we have estimated our weekly operational expenses which are directly related to the COVID-19 impact on the community. These expenses are expected to continue, and possibly may increase until our clients are able to return to their normal activities in the community. Upon receiving notice of the award from the funding committee, we would be able to submit expenses within approximately one month after the grant award is announced. We could either submit all expenses at once or in a few installments.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

The completion of our project does not depend on other anticipated funding.

FISCAL LEVERAGING (*100 words or less*)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Community interactions are a priority for our clients. This is based on the belief that people with disabilities should be included in all community activities, which benefits everyone. With the current shelter at home restrictions, we’ve had to be more creative about how to engage our clients with the community. A couple of examples are: Fun with Friends over Zoom video chat, Facebook live video series engaging volunteers and community businesses and organizations in short “how to” craft or cooking at home videos. Additionally, we’re using in-kind donations from community members to provide our clients with supplies for these activities.

Life Designs

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Residential Habilitation & Support Services	\$11,380.46
Priority #2	Group Home Direct Support	\$4,781.25
Priority #3	Trips	\$651.00
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$16,812.71

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The SCAN identifies people with a disability as a vulnerable population. Our clients typically are low income as well. The services that we provide are categorized in the health care field. Without our staff to support them, many of our clients would be at high risk for homelessness and other threatening health conditions. The SCAN report also states this population may also face additional difficulty accessing other services, maintaining consistent employment, developing strong social ties, advocating for themselves, and participating independently in their communities. The difficulties mentioned in the SCAN are exactly the types of things our staff work to support our clients on. We work with case management to assist our clients to access other types of services and community resources that could benefit them. Our staff work individually with our clients on developing skills related to employment, while we have an employment team that works specifically on helping people find and keep consistent employment. Social ties are one of the most important aspects of achieving higher levels of independence for people with disabilities, and our staff assist our clients in communicating and planning activities with others. Our residential services are filling this need in the community.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The current health emergency related to the Coronavirus (COVID-19) has impacted nearly every business and family household in all communities across the nation. We have already lost significant revenue and increased expenses as a direct result of the COVID-19 impact. This is very unusual, and we do not expect for this impact to continue into 2021 or beyond. We're specifically requesting bridge funding for operating expenses of our residential services program which will help us maintain critical services to people with disabilities through this very unexpected situation. Maintaining services now will prevent future health issues within our clients' lives.

Life Designs

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Residential services for people with disabilities fall into the category of “Long Term Supports and Services” under Medicaid. As the name indicates, these services are aimed at benefitting the long-term health and well-being of people with disabilities. This is achieved by being pro-active as opposed to reactive, for example teaching people about their health and wellness and how to maintain a healthy diet and exercise before they develop serious health conditions. Our services certainly impact our clients lives directly, but additionally have some impact on the entire family of the client as well as the community at large. If our services weren’t available, a family member would have to devote most or all of their time providing the care to their family member with a disability. This would make it very challenging for them to maintain employment, especially full-time employment. They would then likely fall into a low income or poverty category. This would impact local businesses by decreasing the number of qualified candidates, and reduce the local economy by having fewer consumers making purchases. Everything our staff does with our clients is targeted toward achieving their long-term goals of independence, health, and life.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Our goal outcome for this project is to be able to continue providing services to the same number of people (who want services) throughout the COVID-19 health emergency. So far this year we’ve had about 20 clients elect not to receive services due to their family’s concern for their health. Some clients who have chosen to travel will need to self-isolate for 14 days before they are able to receive services again. At the end of the grant period, we plan to report on the number of clients who continued receiving residential support services in Bloomington city limits.

Life Designs

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

The need for LIFE Designs services has actually increased due to all of the changes taking place in response to COVID-19. Young adults who would normally attend school daily are now home all day adding hours of work not normally scheduled. Others who worked, often at entry level jobs during the day have found themselves out of work and requiring additional at home supports, again hours not scheduled. For our staff this means, our clients need them more, perhaps during the same hours that their own children now out of school need them. For our agency, this means providing services that funding sources are not prepared to pay. In addition to clients needing more staff, we've had staff who've been unable to work because they are sick, precautionary measures, FMLA, or other reasons related to COVID-19. As a result, our overtime costs have increased during this time. In addition to the added hours and increased overtime expenses, we've also lost several streams of revenue: Attendant Care Service, Community Habilitation Individual Services, Respite Services, Day Program Services, and trips to the community. Finally, our administrative and operational expenses, such as Human Resources, Fiscal Department, and others will not change.

In the area where it asks us to prioritize our requests for different items, we wanted to clarify that currently our highest priorities are providing personal protective equipment (PPE) to our staff, and providing services to clients at the highest level possible. We really can't prioritize any particular element of what was listed in our use of funds, but would fund to the greatest extent possible based on available funding.

We previously mentioned submitting requests to other funders and applying for the payroll protection forgivable loans. We also wanted to clarify that we are not asking for funds overlapping with any other funding request. The payroll protection loans are designed to permit maintaining last year's pay levels to the same number of employees as last year. It does not recognize added costs due to additional staffing needed because of COVID-19, and cannot be used for the purchase of PPE supplies, additional food, lost income, etc. It also does not recognize the raise we implemented in May 2019, which was a significant increase (3.00/hour) designed to improve our employee retention and ultimately our services to our clients. Additionally, LIFE Designs is prepared to use some of our reserves to help us maintain our services to our clients through this difficult situation. The expenses related to our costs of providing direct services were estimated on a weekly basis, and are expected to continue at the estimated rate or possibly even increase for as long as the COVID situation continues. The total costs we've included in the overall program budget represent one month of the COVID impact to our agency. We are making use of every resource available to us such as reaching out to our local distilleries for hand sanitizer donations, and accepting donations of fabric masks produced by the local mask drive in Bloomington.

Life Designs

Residential Services for People with Intellectual and Developmental Disabilities - Budget 2020	
Expense Description	Total Cost
<i>Request to JHSSF</i>	
Residential Habilitation & Support Services	\$ 11,380.46
Group Home Direct Support	\$ 4,781.25
Trips	\$ 651.00
<i>**Costs displayed in weekly amounts</i>	
Total Request to JHSSF	\$ 16,812.71
<i>Request to CFBMC and others for Supplies</i>	
PPE Supplies	\$ 7,891.97
Zoom Subscription	\$ 300.00
<i>**Actual costs since COVID-19 began</i>	
Total Request for Supplies	\$ 8,191.97
<i>Other Lost Revenue</i>	
Day Program Lost Revenue	\$ 2,616.60
Community Habilitation Individual Services	\$ 2,199.23
Respite Services	\$ 627.60
Attendant Care Services	\$ 977.76
<i>**Costs displayed in weekly amounts</i>	
Total Other Lost Revenue	\$ 6,421.19
Total Supplies Costs	\$ 8,191.97
Total Weekly Costs	\$ 23,233.90
Total cost for one month	\$ 101,127.57

LifeDesigns, Inc.
Life Designs
Statement of Financial Position
For the 12 months ended December 31, 2019

ASSETS

Current Assets:	
Cash & Cash Equivalents	2,499,803
Cash - Internet Sales	76,879
Cash - Crawford Project	0
Cash - Covey Lane Deposits	12,874
Certificates of Deposit - Raymond James	0
Total Cash	<u>2,589,556</u>
Accounts Receivable	1,448,489
Accounts Receivable - Developer Fee	0
Accounts Receivable - Dr. Brewer	0
Accounts Receivable - Workers' Comp	0
Accounts Receivable Retainage	0
Less: Allowance for Doubtful Accounts	-35,209
Accounts Receivable County Tax	0
Accounts Receivable Net	<u>1,413,280</u>
Other Current Assets	14,027
Total Current Assets	4,016,864
Investments:	
Endowment Fund Raymond Janes	0
Endowment Fund Heritage	26,177
Endowment Fund Community Foundation	29,176
Endowment Fund Brown Co. Community Foundation	13,956
Endowment Fund ONB IMA	562,203
Cash in Bank ONB Ops Fund	553,359
Investment in LifeDesigns-McKinley	885,444
Investment in Crawford	100
Total Investments	<u>2,070,416</u>
Mortgage Receivable Crawford Apartments	1,065,000
Mortgage Interest Receivable Crawford Apts	259,700
Mortgage Receivable Crawford II	900,000
Mortgage Interest Receivable Crawford II	55,468
Note Receivable LifeDesigns-McKinley	22,500
Property and Equipment	6,172,846
Less: Accumulated Depreciation	<u>-2,494,013</u>
Net Property and Equipment	3,678,833
TOTAL ASSETS	<u>12,068,780</u>

LIABILITIES AND NET ASSETS

Current Liabilities:	
Current Maturities of Long-term Debt	165,381
Accounts Payable	208,798
Accrued Salaries	897,239
Payroll Taxes	67,520
Rental Deposits - Covey Lane	12,924
rental Deposits - Orris	574
Deposits - Private Pay	1,153
Deferred Revenue Week of Chocolate	2,760
County Tax Received in Advance	0
Medicaid Payable	7,019
Total Current Liabilities	<u>1,363,368</u>
Non-Current Liabilities:	
Long-term Debt, Less Current Maturities	1,599,968
Total Liabilities	<u>2,963,337</u>
Net Assets:	
Fund Balance	9,757,550
YTD Net Income (Loss)	<u>-652,107</u>
Total Net Assets	<u>9,105,443</u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>12,068,780</u></u>

Life Designs

LifeDesigns, Inc.

Statement of Activities

For the 12 months ended December 31, 2019

Total Agency

	Current Month		Year to Date	
	<u>Actual</u>	<u>Budget</u>	<u>YTD Actual</u>	<u>YTD Budget</u>
Revenue				
Medicaid Revenue	268,234	259,920	2,901,427	3,119,036
MW Income ATTC	3,474	3,667	44,711	44,006
Waiver RH10	7,329	8,536	74,589	102,433
Waiver RH20	196,706	223,880	2,521,550	2,686,564
Waiver EMS	5,162	10,263	104,362	123,152
Waiver IBI	6,646	5,696	76,164	68,346
Waiver Workplace Assistance	1,011	125	10,813	1,500
Waiver Trip Revenue	16,676	10,573	107,233	126,872
Waiver PAC	9,034	11,300	118,605	135,599
Waiver Daily Rate	250,341	292,058	2,992,617	3,504,693
MW Income SE	1,035	1,250	13,814	15,000
MW Income CHP1	30,075	22,256	173,976	267,076
MA Waiver BMG10	8,263	16,957	149,968	203,489
MW Income CHGO	7,047	9,291	101,134	111,486
MW Income RATT	1,689	3,769	31,251	45,224
MW Income AF01	1,608	1,420	18,103	17,039
MW Income AF01	<u>3,189</u>	<u>3,129</u>	<u>37,548</u>	<u>37,547</u>
Total Medicaid Revenue	817,517	884,088	9,477,865	10,609,061
Other Service Revenue				
VR	33,351	37,500	421,213	450,000
Private Pay	5,063	4,903	56,613	58,831
Rental Income Covey	13,948	15,057	173,109	180,687
Prior Year Income	-20,555	0	-9,119	0
Total Other Service Revenue	31,806	57,460	641,815	689,518
Total Service Revenue	849,323	941,548	10,119,680	11,298,578
Other Revenue				
Grant Revenue	166	4,183	48,020	50,200
Donations	24,277	5,025	105,922	60,300
Fundraising	21,248	7,862	90,003	94,350
Interest Income	23,537	42	23,579	500
County Funding	31,013	29,994	372,161	359,924
Unrealized Gain on Endowment Fund	47,586	2,225	160,663	26,700
Dividend Income	4,907	933	18,026	11,200
Miscellaneous Income	560	1,395	6,234	16,740
Total Other Revenue	153,294	51,659	824,607	619,914
Total Revenue	1,002,617	993,208	10,944,287	11,918,492

Life Designs

Expenses

Variable Expenses

Householders/Indep Contractors	29,423	38,498	547,606	461,981
Nursing	416	458	4,947	5,500
Food & Dietary	7,883	8,154	96,418	97,850
Housekeeping & Laundry	2,445	2,700	29,478	32,400
Repairs & Maintenance; Small Equip	8,243	11,430	170,309	137,156
Legal & Accounting	-18,188	9,013	71,598	108,154
Adv, Promotions, Help Wanted Ads	2,482	8,247	103,448	98,959
Travel	15,710	19,595	195,122	235,143
Licenses, Dues, Subscriptions	2,656	4,124	46,339	49,494
Supplies, Postage, Copies	1,219	1,935	24,949	23,225
Activities & Recreation	2,566	2,450	23,242	29,400
Day Service	22,029	23,167	260,944	278,000
Pharmacy	4	1,231	12,805	14,775
Salaries	661,745	642,178	7,583,036	7,706,136
Benefits	126,507	140,635	1,458,647	1,687,626
Conf, Inservices, & Training Materials	1,567	3,482	41,112	41,780
Bad Debt	-32,956	0	-32,956	0
Background Checks	938	917	12,601	11,000
Donation Expense	0	58	0	700
Miscellaneous	5,306	1,693	38,128	20,316
Total Variable Expenses	839,997	919,966	10,687,772	11,039,593

Fixed Expenses

Depreciation & Amortization	27,923	27,890	332,022	334,679
Utilities & Phone	7,765	9,855	110,792	118,262
Office Lease	720	792	8,640	9,504
Van Lease	1,584	1,445	18,506	17,346
Copier Lease	1,125	1,531	13,559	18,368
Insurance	11,872	15,445	163,912	185,344
Provider Assessment	14,919	13,916	176,022	166,998
Interest	37,870	5,691	104,907	68,288
Total Fixed Expenses	103,779	76,566	928,360	918,789

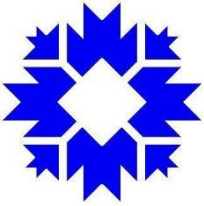
Total Expenses	943,776	996,532	11,616,132	11,958,382
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Results of Current Operations	58,841	-3,324	-671,845	-39,890
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Gain/Loss on Sale of Assets	0	0	19,738	0
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Net Income (Loss)	58,841	-3,324	-652,107	-39,890
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Serv Rev - Total Expenses	-63,440		-1,124,291	
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CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

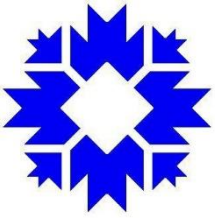
All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

Incomplete applications will not be considered for funding.

**ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00
PM. send to: council@bloomington.in.gov**

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: MUM – Made Up Mind, Inc

Address: 1850 S. Walnut, Bloomington, IN 47401

Phone: 812-822-0876

E-Mail: mummadeupmind@gmail.com

Website: mummadeupmind.org

President of Board of Directors: Ana Jackson

Name of Executive Director: Antonio Jackson

Phone: 812-947-1479

E-Mail: bbmoving812@gmail.com

Name and Title of Person to Present Proposal to the Committee: Ana Bouwkamp, Board President & Antonio Jackson, Executive Director

Phone: 574-870-5893

E-Mail: ab.futbol1@gmail.com

Name of Grant Writer: Ana Jackson

Phone: 574-870-5893

E-Mail: ab.futbol1@gmail.com

AGENCY INFORMATION

Lead Agency:

Is Lead Agency a 501(c)(3)? [X] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	~30

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Our mission is to develop the capabilities of ex-offenders who have made up their mind to stay out of prison, through our transitional life training and hands-on work experience, thus breaking the cycle of homelessness, addiction, and incarceration.

MUM was incorporated in November of 2017, in light of our growing community challenge to reunite and heal families that are handicapped by their traumatic experiences of incarceration, addiction, and poverty. MUM exists to help ex-offenders navigate the landscape of social services in Bloomington, and to provide an individually-tailored, relationship-centered support structure that weaves-together existing ex-offender services while supplementing service-gaps with unique courses, programs, and personal development opportunities that, in combination, restore client self-sufficiency, family relations, and sense of community.

PROJECT INFORMATION

Project Name: MUM Community Center

Total cost of project: \$61,200 + plus more than 1,500 hours of volunteer time

Requested amount of JHSSF funding: \$18,900

Total number of City residents anticipated to be served by this project in 2020: ~20 individuals plus their families

Total number of clients anticipated to be served by this project in 2020: We anticipate that around 20 individuals will be served with most of the services and between 40-60 more with one service or more.

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

MUM is requesting \$18,900 to run our MUM Community Center Pilot Project. Though Bloomington has a unique wealth of social service organizations, navigating the landscape of programs and services can be challenging for recently-released ex-offenders. Through our working relationships with Centerstone, POPs, New Leaf New Life, Shalom Center, and St. Vincent de Paul, MUM assists with this navigation by weaving-together diverse services into a personally-tailored, wrap-around structure for building self-sufficiency; however, the most consistent challenge we face is logistical: coordinating rides to dozens of locations in and around town – the courthouse, parole offices, community organizations, counselors/mentors, trainings, job opportunities, volunteer opportunities – consumes much of our time (coordination and transportation), increases our costs (fuel, driver-time), and increases our liability (due to normal road and traffic hazards exacerbated by time on the road).

Hence, we believe that our organization could operate with much greater efficiency – stretching the impact of each donation and providing services to more clients – if we could centralize service provision at a one-stop-shop location. Further, keeping the space open to the public can create a place of encounter for fostering new relationships, learning new skills, and helping similarly disadvantaged members of the community access free and low-cost services. This would be an innovative model, both for MUM and for Bloomington, so we believe it is well worth Piloting the project, to determine the extent to which we should guide future investment towards a more permanent MUM Community Center arrangement.

By securing equipment donations and devoting many hours of service, our dedicated volunteers have already begun to turn our blank, empty storefront into the beautiful beginnings of a multi-purpose community service center. JHSS funding will help cover operating expenses of this Pilot project – rent, internet connectivity, & open-hours staffing – while MUM will match these proceeds, both in monetary value and volunteer hours.

Address where project will be housed: 1850 S. Walnut, Bloomington, IN 47401

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

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If you are seeking funds to capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement or lease agreement upon the Committee's request.*

MUM will rent this location for two years, a space for clerical work, board meetings, and limited work-training. However, given the location’s accessibility for our clients, their families, service providers, and other, nearby community members faced with poverty-related struggles, we came to see the space as having much more potential for development as a community resource. As we began to make improvements and project our financial needs for buildout, it became clear that Piloting this community center would be the most responsible approach – to our clients, partners, volunteers, and board – rather than seeking an immediate purchase. As such, with the support of JHSS grant funding, we intend to Pilot this community center over the term of the 2-year lease we are invited to move in May of this year (2020). As we are currently expanding the two social-enterprises that provide core financing for MUM – Big Boys Moving Company and Gardens by Ana – we expect to be able to fully fund a long-term lease (or purchase) and the basic operating expenses for the MUM Community Center, by our own means, by the conclusion of the Pilot in May 2022.

Is the property zoned for your intended use? Yes No N/A

If “no,” please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

No approval needed

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2019 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

-Not Applicable

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will keep a bi-weekly reimbursement claim. The steps preceding a complete draw down include a continual expense sheet tracking all costs pertaining to the Community Center, then submission of the expenses to be reimbursed with supporting receipts and logs, then finally a report showing all costs and sources of funding and reimbursement.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

MUM minimizes costs through dedicated volunteer work and support from partnered businesses. MUM also requires clients to give back through volunteer hours whether it be done with MUM or other non-profits such as St. Vincent de Paul. MUM carries its own D&O insurance but the work done off premises is covered by the insurance of partnered businesses. MUM will still leverage both monetary and in-kind donations and fundraising events.

Sources for 2019	Promised	Applied	Secured
Big Boys Moving LLC	\$35,000	\$24,000	
Gardens by Ana	\$5,000	\$1,100	
Monetary Donations			\$2,100

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FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Rent Cost (6 months of rent June-November)	\$8,100
	Internet	\$1,200
	Staff Positions-(6 months – 20 hrs/week x \$10/hr per position) (2 people always there each 40 hrs) (this is matched by volunteers from MUM & other work experience programs)	\$9,600
	Total Requested	\$18,900
Priority #2	Rent Cost (6 months June-November)	\$8,100
	Internet	\$1,200
	Staff Positions-(6 months–15 hrs/week x \$10/hr per position) (2 people always there each 40 hrs) (rest fulfilled by volunteers from MUM & other work experience programs)	\$7,200
	Total Requested	\$16,500
Priority #3	Rent Cost (6 months of rent June-November)	\$8,100
	Internet	\$1,200
	Staff Position- (6 months – 20 hrs/week x \$10/hr) (2 people always there each 40 hrs)(rest fulfilled by volunteers from MUM & other work experience programs)	\$4,800
	Total Requested	\$14,100
Priority #4	Rent Cost (6 months June-Nov. ½ matched by in-kind donation)	\$4,050
	Internet	\$1,200
	Staff Positions-(6 months – 20 hrs/week x \$10/hr per position) (2 people always there each 40 hrs) (this is matched by volunteers from MUM & other work experience programs)	\$9,600
	Total Requested	\$14,850
Priority #5	Rent Cost (6 months June-Nov. ½ matched by in-kind donation)	\$4,050
	Internet	\$1,200
	Staff Positions-(6 months–15 hrs/week x \$10/hr per position) (2 people always there each 40 hrs) (rest fulfilled by volunteers from MUM & other work experience programs)	\$7,200
	Total Requested	\$12,450
Priority #6	Rent Cost (6 months June-Nov. ½ matched by in-kind donation)	\$4,050
	Internet	\$1,200
	Staff Position- (6 months – 20 hrs/week x \$10/hr) (2 people always there each 40 hrs)(rest fulfilled by volunteers from MUM & other work experience programs)	\$4,800
	Total Requested	\$10,050
Priority #7	Rent Cost (6 months of rent June-November)	\$8,100
	Internet	\$1,200
	Total Requested	\$9,300

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The 2012 SCAN Assessment identified declines in access to job training (p.72), finding a job that pays enough to meet a family's basic needs (p.71), and ability to pay for essentials such as housing, utilities, and food (p.76), with 40% of these families facing disruptions in their lives due to drug/alcohol abuse (p.106). This defines our local barriers to putting together the building blocks of a better life. The HAND 2015-2019 Consolidated Plan similarly identified substance abuse related services and job training/employment services as critical needs for our community.

MUM believes that poverty, coupled with a lack of opportunity, breeds crime which is why having a community center that can provide a safe space with all the building blocks of a healthier life is so important for people like our clients. Our community center offers immediate employment through our social-enterprises, job training, transportation, job certifications, classes on healthy relationships, meditation, Toastmaster participation, budgeting classes, free use of workout equipment to stay in shape laborious jobs, free haircuts, and, most importantly, access to our growing network of employers that will work with individuals who have criminal records.

Many of these resources have been run by our volunteers, in the time they have to spare; but, with JHSS support, our clients will have access to them all, for 40 hours a week, in a single, safe location that is an easily accessible place for healing and personal growth.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2019 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The MUM Community Center will be a Pilot project while MUM continues to grow its existing social enterprises (Big Boys Moving and Gardens by Ana). MUM, itself, began as a 2-year Pilot project – run with the support of value-aligned businesses and volunteers – and we were so successful that we've now grown to become a fully incorporated, community-based nonprofit. MUM has been designed as a self-sustaining nonprofit that operates and plans future growth by leveraging funds through monetary and in-kind donations, fundraising, volunteer labor, and financial/job-placement support from our social-enterprises. Nonetheless, our need for a community center is very immediate, as we have a growing list of potential clients and other individuals in our community who would greatly benefit, right away.

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LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

The MUM community center will provide a safe space for individuals who would otherwise loiter in our parks and public properties. For example, the men who reside at the Wheeler Mission Men's Shelter will be able to come utilize our community center resources, when they have to leave the mission by 7am (they can only turn-in hand-written job applications for so many hours of their day, and coming to us would keep their hands and minds occupied and moving forward). At the MUM community center, they will be able to fill out applications online and practice other job-related skills, all while having access to the rest of the center's resources and a network of peers committed to growing self-sufficiency.

In other cases, men and women – who have a place to stay but who are still on probation or parole – will be able to come to our center to meet their probation/parole officer and then attend classes or programs, right after. For those in the process of finding a job, the center provides a drug free environment where they don't have to be around family stressors, wayward peers, or other distractions that may have been an issue for them, in the past.

Overall, it will be a community center that empowers people into self-sufficient living, while instilling a Made Up Mindset of doing "whatever it takes" to transform past barriers into future stepping stones, helping Bloomington to become a safer and healthier community for everyone.

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OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

MUM will measure:

- Number of Clients and Bloomington residents served (including nonresidents that are receiving local social services).
- Recidivism rate of clientele.
- Clients' ability to secure and retain employment during their involvement in MUM and for 1 year (minimum) after they complete the program.
- Quality of Life Improvements (general index) – ability to meet material needs (client earnings vs Monroe County cost-of-living data); social-network growth (number of new/returning family members, friends, and mentors); volunteer service growth (number of hours served); personal-development growth (skill-seeking through course registrations and program participation).
- Tracking clients' progress toward self-sufficiency – their ability to meet their basic needs for housing, transportation, clothing, food, as well as their unique needs for backpay of child-support and/or restitution/court-fees.
- Tracking how many people were served – and with which services – to evaluate which services are in highest demand.
- Tracking the number of new partnerships created for or by the operation of the community center.

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

MUM has just completed its first year as a fully incorporated community nonprofit, after starting as a 2-year pilot program. During our pilot program, MUM assisted 22 ex-offenders with finding employment, with only 2 of our clients returning to jail during the period. MUM emphasizes that having housing and employment – undergirded by a multi-service, wrap-around support structure – greatly decreases the chances of recidivism for men and women recently released from incarceration. To more completely explain the benefits of MUM, we offer more details, here, on some of the additional services we offer:

- Transportation to and from work , with a vehicle that was donated to MUM.
- Meditation, Relationship Health, and Personal Accountability classes and programs.
- MUM Toastmasters group participation (MUM founded and named "We're M.A.D")
- ABC Kickstart Program: A is for Any job (employment in our social enterprises), until a client C- a client's Career job (stable, long-term employment).
- Free use of exercise and weight-training equipment, to ensure that clients have a safe and stable place to improve their physical health and to release stress.
- Guided reconciliation with clients' families and those that may have been harmed by clients' past, bad choices.
- Facilitated, mandatory volunteer opportunities that allow clients to experience the transformative, healing power of giving back to the community that they once only took from.

MUM does not aim to reinvent the road to reentry; we strive to weave-together a package of services and a network of providers that can pave the road ahead, for those in need. MUM would like the whole Bloomington community to be the beneficiary of our comprehensive, wrap-around service-program that is capable of drastically reducing the number of people, here, trapped in cycles of abuse, addiction, poverty, and recidivism. With JHSS support for our Pilot project MUM community center, this can soon become a more profound reality in Bloomington.

Made Up Mind

MUM Made Up Mind, Inc 1

Statement of Financial Income and Expense

January through December 2019

1:03 PM

03/23/20

Accrual Basis

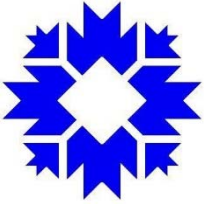
	TOTAL
Ordinary Income/Expense	
Income	
43400 · Direct Public Support	
43410 · Corporate Contributions	22,405.54
43450 · Individ, Business Contributions	62,923.75
Total 43400 · Direct Public Support	85,329.29
46400 · Other Types of Income	
46430 · Miscellaneous Revenue	1,524.69
Total 46400 · Other Types of Income	1,524.69
Total Income	86,853.98
Expense	
62100 · Contract Services	
62110 · Accounting Fees	3.58
62120 · Bank Fees	66.00
62130 · PayPal Fees	46.57
62140 · Legal Fees	22.00
62145 · Web Hosting Fees	438.00
62150 · Outside Contract Services	15,421.87
62160 · SubContract Client Fees	1,871.75
Total 62100 · Contract Services	17,869.77
62800 · Facilities and Equipment	
62810 · Depr and Amort - Allowable	1,752.00
62890 · Rent, Parking, Utilities	
62891 · 17th Street Rent	14,850.00
62893 · 17th Street Utilities	838.83
62890 · Rent, Parking, Utilities - Other	1,542.95
Total 62890 · Rent, Parking, Utilities	17,231.78
62895 · In Kind Donations from BBM	-6,690.33
Total 62800 · Facilities and Equipment	12,293.45
65000 · Operations	
65005 · Advertising	63.38
65010 · Books, Subscriptions, Reference	28.88
65040 · Supplies	2,211.29
65050 · Telephone, Telecommunications	742.00
65060 · Auto Registration and Fees	96.35
65061 · Gas, Oil and Truck Maintenance	3,639.67
Total 65000 · Operations	6,781.57
65100 · Other Types of Expenses	
65120 · Insurance - Liability, D and O	900.50
65122 · Volunteer Ins	200.00
65125 · Workman's Comp Ins	1,034.00
Total 65100 · Other Types of Expenses	2,134.50
66000 · Payroll Expenses	
66010 · Payroll Services	158.78
66000 · Payroll Expenses - Other	10,088.73
Total 66000 · Payroll Expenses	10,247.51
68300 · Travel and Meetings	
68310 · Conference, Convention, Meeting	420.90
Total 68300 · Travel and Meetings	420.90
Total Expense	49,747.70
Net Ordinary Income	37,106.28
Net Income	37,106.28

Made Up MInd

MUM Made Up Mind, Inc 1 Statement of Financial Position As of December 31, 2019

10:50 AM
03/23/20
Accrual Basis

	Dec 31, 19	Dec 31, 18	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
10000 · CASH				
10100 · IU Credit Union Cash in Bank	23,497.11	62.02	23,435.09	37,786.3%
Total 10000 · CASH	23,497.11	62.02	23,435.09	37,786.3%
Total Checking/Savings	23,497.11	62.02	23,435.09	37,786.3%
Accounts Receivable				
11000 · Accounts Receivable	11,773.37	0.00	11,773.37	100.0%
Total Accounts Receivable	11,773.37	0.00	11,773.37	100.0%
Other Current Assets				
12000 · Undeposited Funds	2,465.00	0.00	2,465.00	100.0%
Total Other Current Assets	2,465.00	0.00	2,465.00	100.0%
Total Current Assets	37,735.48	62.02	37,673.46	60,744.1%
Fixed Assets				
16000 · Automobile and Trucks	6,998.00	8,750.00	-1,752.00	-20.0%
Total Fixed Assets	6,998.00	8,750.00	-1,752.00	-20.0%
Other Assets				
18600 · Other Assets	1,490.00	0.00	1,490.00	100.0%
Total Other Assets	1,490.00	0.00	1,490.00	100.0%
TOTAL ASSETS	46,223.48	8,812.02	37,411.46	424.6%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
20000 · Accounts Payable	-892.83	-87.75	-805.08	-917.5%
Total Accounts Payable	-892.83	-87.75	-805.08	-917.5%
Other Current Liabilities				
24000 · Payroll Liabilities	1,110.26	0.00	1,110.26	100.0%
Total Other Current Liabilities	1,110.26	0.00	1,110.26	100.0%
Total Current Liabilities	217.43	-87.75	305.18	347.8%
Total Liabilities	217.43	-87.75	305.18	347.8%
Equity				
32000 · Unrestricted Net Assets	8,899.77	0.00	8,899.77	100.0%
Net Income	37,106.28	8,899.77	28,206.51	316.9%
Total Equity	46,006.05	8,899.77	37,106.28	416.9%
TOTAL LIABILITIES & EQUITY	46,223.48	8,812.02	37,411.46	424.6%



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

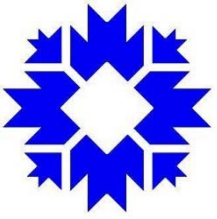
All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.
send to: council@bloomington.in.gov
with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Bloomington Meals on Wheels Inc.

Address: PO Box 1149, Bloomington, IN 47402

Phone: 812-353-2248

E-Mail: blm-mow@iuhealth.org

Website: www.bloomingtonmealsonwheels.org

President of Board of Directors: Susan Rannochio

Name of Executive Director: Carrie McHaley

Phone: 812-353-2248

E-Mail: cmchaley@iuhealth.org

Name and Title of Person to Present Proposal to the Committee: Carrie McHaley, Executive Director

Phone: 812-353-2248

E-Mail: cmchaley@iuhealth.org

Name of Grant Writer: Carrie McHaley

Phone: 812-353-2248

E-Mail: cmchaley@iuhealth.org

Meals On Wheels

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? Yes No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
	1	250 +

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission of Bloomington Meals on Wheels is to provide nutritional meals to homebound persons who are unable, through medical or physical disability, to purchase and prepare nourishing meals. The service is provided to the ill, disabled or elderly, regardless of income and without distinction as to race, color, creed, national origin or sex.

PROJECT INFORMATION

Project Name: Electric Meal Transporters

Total cost of project: \$7,260

Requested amount of JHSSF funding: \$7,260

Total number of City residents anticipated to be served by this project in 2020: 365 (clients & volunteers)

Total number of clients anticipated to be served by this project in 2020: 115

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

Bloomington Meals on Wheels is requesting \$7,260 to purchase 8 electric meal transporters to transport meals to 84 clients Monday-Friday. We currently have 7 electric meal transporters in use, with one back-up in case of product failure. Six of the current meal transporters are more than 20 years old, in style is no longer made. They are a metal box, with sharp edges that are beginning to warp and snag. Replacement and repair for any structure or operational failures are no longer available. The metal housing is extremely hot and can cause burns, while newer plastic housings do not pose this risk. Our food service providers (IU Bloomington Health Hospital and Meadowood Retirement Community) have instructed us to replace the metal meal transporters by the end of 2020.

The cost of one electric meal transporter is \$870, and shipping for 8 units would be approximately \$300.

Address where project will be housed:

IU Health Bloomington Hospital
601 W. 2nd Street, Bloomington, IN 47402

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

Meals On Wheels

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

N/A

Is the property zoned for your intended use? Yes No N/A
If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project (*Please indicate source, amount, and whether confirmed or pending*): No other sources for funding have been identified.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Bloomington Meals on Wheels will submit claims for reimbursement when the new units are order, which, if funded, would be in July. A complete drawdown of funds would be when the new units arrive at Meals on Wheels in Bloomington, likely in July or early August.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

The funds requested from JHSSF would complete the project in full.

FISCAL LEVERAGING (*100 words or less*)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Bloomington Meals on Wheels leverages the support of over 250 volunteers each month to deliver meals, coordinate other volunteers, assist with financial oversight, fundraise, and market the organization. Meals on Wheels continues to leverage collaborative community partnerships with CallNet, Meadowood Retirement Community, Area 10 Agency on Aging, and Indiana University Health Bloomington Hospital. Within the last year, Meals on Wheels has added partnerships with Community Kitchen and One World Enterprises.

Meals On Wheels

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**
 Yes No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	8 electric meal transporters (7 routes plus 1 extra for use during repairs or cleaning) + shipping	\$7,260
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$7,260

Meals On Wheels

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

According to the City of Bloomington, Housing and Neighborhood Development Department's *2015-2019 Consolidated Plan*, the Non-Homeless Special Needs Assessment, 7.9% of Bloomington's population is 65 or older and another 6.7% under 65 years old are disabled. Bloomington Meals on Wheels exclusively serves these two populations. The HAND Consolidated Plan Objectives include financial assistance to organizations that serve those specified populations.

Per the 2012 SCAN 2010 Household Survey, over 50% of respondents with a household income of \$15,001 or less report that having enough money for food was a major or minor problem. 50% of clients served by Bloomington Meals on Wheels have a household income under \$15,001 and received free or significantly reduced fee meals.

Our food service providers will not continue to supply food using the current meal transporters after the end of 2020. If these meal transporters are not replaced, 84 Bloomington residents currently receiving Meals on Wheels will not receive the medically-tailored meals they are receiving each day, Monday-Friday.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This grant will provide for the one-time replacement of 8 electric meal transporters at once, as required by our meal providers.

Going forward, Bloomington Meals on Wheels plans to budget for the depreciation of the meal transporters each year and implement a long-term replacement plan. This plan will budget for the replacement of one unit every two years, as needed, with new purchases starting in 8 years. The budgeting plan will allow Meals on Wheels to replace its equipment in a planful and affordable way, and will reduce the need for future funding for this equipment from Jack Hopkins funds.

Meals On Wheels

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Meals on Wheels serves homebound Bloomington residents who are unable to cook for themselves. Meals are tailored to each individual's dietary needs. Over time, health care costs are reduced because of appropriate nutrition required for their medical needs, such as diabetes or heart health. Additionally, often the ill or disabled have family, friends, or other caregivers who provide support. Meals on Wheels supplements this support providing respite for caregivers and reducing lost time from work absences. It also provides a daily safety check for isolated community members, 50% of whom report see no other people during the course of a day.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

This funding request is for 8 meal transporters, each with a life-expectancy of at least 10 years.

Outcome indicators include:

- 115 Bloomington residents will receive 2 medically-tailored meals per day Monday-Friday delivered by a friendly volunteer each year. (Maximum capacity at one time is 84. 115 includes residents who are served partially each year)
- 40,320 medically-tailored meals delivered each year.

Meals On Wheels

Jack Hopkins Social Servies Funding Request Budget

Expense

Supplies:

8 electric meal transporters @ \$870 each	\$6,960
Estimated shipping for 8 meal transporters	\$300

Total expense	\$7,260
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Income

Jack Hopkins Social Service Funding requested	\$7,260
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Total income	\$7,260
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Meals On Wheels

Meals On Wheels Twelve Months Of Running Our Operations
Jan 1, 2019—Dec 31, 2019

	12 months 2019	2019 amounts as a % of annual budget	
Operations—Serving Meals			
Payments received for meals	\$ 109,042	102,000	107%
(Waiver payments)	57,355	52,000	110%
(Self-pay payments)	51,687	50,000	103%
Payments to hospital & Meadowwood			
(Waiver clients)	-32,117		
(Self-pay clients)	-44,370		
(Low-income clients)	-35,138		
Net income before operating expenses	-2,583	9,000	-348%
Operating expenses:			
Executive director's salary	-26,890	-24,900	108%
Related taxes	- 2,843	- 1,906	149%
Total salary costs	-29,733	-26,806	111%
Insurance	- 1,417	- 1,400	101%
Miscell	- 418	- 1,000	42%
Dues & subscriptions	0	- 175	0%
Management fee	- 871	- 800	109%
Meals & entertainment	- 1,456	- 1,500	97%
MOW solutions	- 900	- 900	100%
Office	- 381	- 1,500	25%
Postage & delivery	- 406	- 300	135%
Business supplies	- 550	- 0	N/A
Printing & reproduction	- 188	- 100	188%
Professional & legal	- 1,277	- 1,300	98%
Total operating expenses	- 37,597		
Net cost of operations	- 40,180		

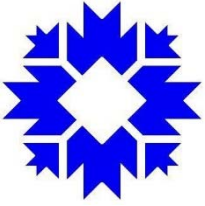
Meals On Wheels

Meals On Wheels
Where We Stand Financially As Of Dec. 31, 2019

	Dec. 31, 2019	Dec. 31, 2018
Current Assets		
Regions bank account	\$ 11,996	\$ 4,189
Investments held by Foundation:		
Beginning of the year	391,078	
Contributions & change in investment activity	156,777	
Funds drawn for cash needs	42,000	
Foundation balance 12/31/2019	504,624	
Total assets as of 12/31/2019	516,620	
Estimate of net worth Jan 1., 2019	395,263	
Change in value of assets	121,357	
Estimate of MOW net worth 12/31/2019	516,620	

Meals On Wheels

Contributions received	74,218
Investment activity:	
Interest & dividends	9,991
Realized gains/losses	41,979
Unrealized gains/losses	30,229
Other income	360
Total change in investment activity	82,559
Contributions and change in investment activity.	156,777
Net gains for the twelve months	116,597



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

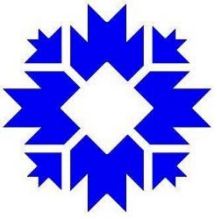
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Incomplete applications will not be considered for funding.

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send to: council@bloomington.in.gov
with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Middle Way House, Inc.

Address: 338 S. Washington St., Bloomington, IN 47401

Phone: 812-333-7404

E-Mail: grantsmanager@middlewayhouse.org

Website: www.middlewayhouse.org

President of Board of Directors: Kathleen Sideli

Name of Executive Director: Debra Morrow

Phone: 812-333-7404

E-Mail: debramorrow@middlewayhouse.org

Name and Title of Person to Present Proposal to the Committee: Lauren Fox

Phone: 812-333-7404

E-Mail: laurenfox@midldewayhouse.org

Name of Grant Writer: Sam Ujdak

Phone: 812-333-7404

E-Mail: grantsmanager@midldewayhouse.org

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [x] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
27	40	~150

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Middle Way House works to support all survivors of domestic violence, sexual assault, and human trafficking; and to educate the community through outreach and prevention programs.

Middle Way House

PROJECT INFORMATION

Project Name: Climate Control Panel for Emergency Shelter

Total cost of project: \$6,292

Requested amount of JHSSF funding: \$6,000

Total number of City residents anticipated to be served by this project in 2020: ~200

Total number of clients anticipated to be served by this project in 2020: ~250

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

Middle Way House's 24-hour, 30+2 bed crisis shelter operates every day of the year, serving survivors fleeing domestic and sexual violence, as well as human trafficking. Last year the shelter replaced its Mitsubishi outdoor HVAC unit. That installation including labor totaled \$13,975. The centralized control panel that allowed control and diagnosis of the system from inside the building failed in 2018. This unfortunately means that currently MWH has no control of the system from inside the building, shelter residents cannot set temperatures in individual rooms, MWH has no ability to set temperature schedules, no ability to see error codes, or monitor energy efficiencies. Currently if there is an issue with the system, a technician must perform an onsite visit and diagnose and repair the system with a computer. Middle Way House is requesting \$6,292 from the committee for parts and labor involved in the installation of the central control panel. The climate system control panel is capable of remedying all of the aforementioned issues. This is not simply a matter of comfort or convenience. Site visits for maintenance cost valuable resources and moreover inability to fine tune the system leads to significantly higher utility costs for the organization.

Address where project will be housed: 338 S. Washington St., Bloomington, IN 47401

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

Middle Way House

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

n/a

Is the property zoned for your intended use? Yes No N/A
If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

Permits not necessary

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds: We would hope to complete this installation project before the end of summer of 2020. COVID measures may present certain challenges to that aim, but the general goal would be to install the control panel as soon as possible.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Middle Way House has already completed the installation of the outdoor unit as previously stated at a cost in excess of \$12,000. If only partial funding is awarding, Middle Way House would hope to raise additional funds to complete the project before November of 2020 in order to have greater control of the climate control system before winter.

Middle Way House

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Parts	\$4,000
Priority #2	Labor	\$2,292
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

This proposed project will directly benefit homeless families, especially women and their children, in need of emergency shelter as a consequence of experiencing violence in the home. Maintaining secure, 24/7 operation of our shelter services demands basic information technology infrastructure: reliable telecom connectivity and internet access, intra-agency networking capabilities, and confidential electronic file storage. This project will protect our equipment and ensure emergency shelter operations for years to come.

The City's Consolidated Plan 2015-2019, the Homelessness Strategy (91.215(d) pg. 104) states that the City of Bloomington will continue to support efforts that address emergency and transitional housing needs for "victims of domestic violence." Further, the South Central Housing Network's Heading Home: A Regional Plan to Make Homelessness Rare, Brief & Nonrepeating report's strategies include using Transitional Housing strategically to focus on survivors of domestic violence.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The original climate unit lasted 10 years with constant use. The newer unit should be expected to last 12-15 years. While this is not a one-time investment in totality, it is a single investment that will pay dividends for over a decade for Middle Way House's day to day operational costs by making the shelter's consumption of electricity for climate control far more efficient.

Middle Way House

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Middle Way House consistently provides life-saving/life-changing services to an extremely vulnerable population. By securing the equipment that is essential to our agency's continued operation, MWH will continue to provide not only emergency shelter but all of the services we offer to non-residents in our community, including free legal advocacy and violence prevention programming in the school system.

We anticipate serving at least many community members in 2018; however, as the population of Bloomington/Monroe County/our service area increases, this could be interpreted as an overall decrease in the number of individuals and families requiring crisis intervention services. If so, this demonstrates progression towards our organizational mission of eliminating violence in our community, which will ultimately result in increased productivity at work and school and decreased poverty.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

At least 250 shelter residents will benefit from a more comfortable living environment in months of extreme temperatures while over 100 direct service volunteers will be able to do their work more comfortably in shelter. Beyond this, installation of the panel will save Middle Way House thousands of dollars in utility costs over the life of the unit. This money will help survivors in crisis seek and secure safe, permanent housing more quickly, pay for hotel nights when all beds are full in shelter, and assist with transportation costs for survivors trying to reach secure living situations in other cities.

Middle Way House

MWH PROJECT BUDGET 2020 – JACK HOPKINS GRANT PROGRAM

Project Portion	Item	Estimated Cost
Parts	Temperature/Humidity Control unit	\$4,000
Redesign of Space and Repositioning of Equipment	<p style="text-align: center;">- installation of all materials for the scope of work below.</p> <ul style="list-style-type: none">• Disconnecting and removing the existing Mitsubishi central controller unit.• Mounting the new Mitsubishi central controller in the same location as existing.• Technician startup and testing on site.• Verification of the proper operation for the newly installed equipment and existing indoor heads.	\$,2,292
Cost Subtotal:		\$6,292



Commercial Service

Heating Cooling Plumbing

Middle Way House

April 10, 2020

Middleway House
338 S. Washington St.
Bloomington, IN 47401

To: Lauren Fox
From: David Sonneborn
Subject: Replacement of Mitsubishi Central Controller

Included in this Quote:

- Purchase and installation of all materials for the scope of work below.
- Disconnecting and removing the existing Mitsubishi central controller unit.
- Mounting the new Mitsubishi central controller in the same location as existing.
- Technician startup and testing on site.
- Verification of the proper operation for the newly installed equipment and existing indoor heads.

Total Labor, Materials (Tax Exempt):

\$6,292.00

David Sonneborn
Proposed –CSB Representative

4/10/2020
date

Accepted –Customer/Customer Representative

date

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03/04/20

Accrual Basis

Middle Way House
Middle Way House Inc
Balance Sheet
As of December 31, 2019

	Dec 31, 19
ASSETS	
Current Assets	
Checking/Savings	
100000 · Petty Cash	134.00
100010 · Main Source - Opr 7316865	203,426.32
100012 · Main Source - MM 73168652	77,153.43
100013 · Raymond James Investment Accoun	311,806.83
101000 · German American-Opr 1015163	209,379.83
Total Checking/Savings	801,900.41
Accounts Receivable	
120000 · Accts Rec	
120001 · Fundraising AR	5,073.36
122000 · PERM HOUSING - Accts Recv	142,073.12
123000 · GRANTS - Accts Recv	291,097.44
124100 · UPG UW	6,952.00
125000 · RELATED PARTIES - Accts Recv	29,632.74
125900 · WWC - Accts Rec	2,000.00
Total 120000 · Accts Rec	476,828.66
126019 · UPG New Wings	
125700 · New Wings Allowance Bad Debts	-8,444.51
126005 · 2012 Pledge NW	3,982.50
126006 · 2013 Pledge NW	335.00
126007 · 2014 Pledge NW	1,115.00
126008 · 2015 Pledge NW	5,440.00
126010 · 2017 Pledge NW	935.00
126104 · 2010 SSL Pledges	45.00
126105 · 2011 SSL Pledges	185.00
126108 · Unamortized Pledge Discount NW	0.24
Total 126019 · UPG New Wings	3,593.23
Total Accounts Receivable	480,421.89
Other Current Assets	
Inventory - Vehicles	500.00
125100 · Employee Loans	273.52
Total Other Current Assets	773.52
Total Current Assets	1,283,095.82
Fixed Assets	
150000 · Furniture & Equipment	
150100 · Equipment	165,406.04
153000 · Furniture and Fixtures	11,225.98
154000 · Office Equipment	42,807.76
Total 150000 · Furniture & Equipment	219,439.78
150300 · Bldgs & Improvements	
152002 · Coke Bldg.	
1503b · Bldg & Imp Coke Bldg Contractor	4,117,782.50
152021 · Improvements - Coke Bldg.	441,602.83
1520211 · Contractor	1,345,078.05
1520212 · Courtyard	9,425.48
Total 152002 · Coke Bldg.	5,913,888.86
Total 150300 · Bldgs & Improvements	5,913,888.86
151000 · Automobiles	42,205.29
156000 · Land	348,676.00
160000 · Accumulated Depreciation	-1,759,594.76
Total Fixed Assets	4,764,615.17
Other Assets	

Middle Way House
 Middle Way House Inc
Balance Sheet
 As of December 31, 2019

	Dec 31, 19
180000 · Investments	
181000 · Mutual Funds - VG Social Index	23,812.77
182000 · Unrealized G/(L) on Securities	0.36
Total 180000 · Investments	23,813.13
185000 · Investment in Subsidiaries	
185100 · Middleway Development Inc	-0.23
185500 · Investment Adjusting Account	-0.25
Total 185000 · Investment in Subsidiaries	-0.48
1920 · Notes Receivable	
1923 · MWTH LP	
194000 · Accrued Interest Receivable	-0.07
Total 1923 · MWTH LP	-0.07
Total 1920 · Notes Receivable	-0.07
Total Other Assets	23,812.58
TOTAL ASSETS	6,071,523.57
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
200000 · Accounts Payable	-6,586.08
Total Accounts Payable	-6,586.08
Other Current Liabilities	
206000 · Security Deposits PH	5,698.00
222100 · Payroll Liabilities	
220000 · Accrued Vacation Payable	13,105.23
220500 · Accrued Wages Payable	51,637.62
222000 · United Way WH	1,278.00
222500 · Employee WH Dental/Vision	114.59
223000 · 403(b) WH	165.00
224100 · Indiana Unemployment	
Indiana unemp - MWFW	-999.63
224100 · Indiana Unemployment - Other	1,529.68
Total 224100 · Indiana Unemployment	530.05
227001 · State and Local WH	61.55
229103 · FICA and FIT	54,768.48
222100 · Payroll Liabilities - Other	1,644.43
Total 222100 · Payroll Liabilities	123,304.95
Total Other Current Liabilities	129,002.95
Total Current Liabilities	122,416.87
Long Term Liabilities	
230000 · MTG City of Blmtg	81,377.00
Total Long Term Liabilities	81,377.00
Total Liabilities	203,793.87
Equity	
Retained Earnings	933,091.25
300000 · Net Assets	
311000 · Temporarily Restricted	422,299.04
320000 · Unrestricted	4,664,350.38
320100 · Board Designated	155,520.65
325000 · Permanently Restricted	1,000.00

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03/04/20
Accrual Basis

Middle Way House
Middle Way House Inc
Balance Sheet
As of December 31, 2019

	<u>Dec 31, 19</u>
Total 300000 · Net Assets	5,243,170.07
Net Income	-308,531.62
Total Equity	5,867,729.70
TOTAL LIABILITIES & EQUITY	<u>6,071,523.57</u>

Middle Way House
Middle Way House Inc
Profit & Loss
January through December 2019

	Jan - Dec 19
Ordinary Income/Expense	
Income	
400000 · Grants	957,958.73
403000 · Contributions Income	
Cars Donated	500.00
4001.00 · Donations - MWH	339,249.65
4210AD · United Way	40,277.31
422500 · Restricted	
423020 Martha Voyles Ripple Fnd	6,693.08
422700 · Foundations & Awards	21,500.00
423010 · Toby Strout VOICES Fund	2,755.93
423015 · T Strout Ed & Infrastructure Fd	9,590.00
423026 · YES STEM Classroom	10,430.00
4260AD · NAP Credits	23,765.32
Total 422500 · Restricted	74,734.33
403000 · Contributions Income - Other	10,719.32
Total 403000 · Contributions Income	465,480.61
417000 · Program Fees	
4370-AD · Childcare Fees	22,175.20
Total 417000 · Program Fees	22,175.20
4220AD · Donated Services and Assets	152,217.45
4380AD · Other Income	
9720AD · Laundry (Rent)	93.24
9740AD · Miscellaneous Income	978.21
9750AD · Rental Income	54,419.69
4380AD · Other Income - Other	245.96
Total 4380AD · Other Income	55,737.10
4401AD · Fundraising	114,377.52
950000 · Investment Income	
9501AD · Dividends	743.65
9502AD · Unrealized Gain/Loss on Invest	3,932.53
9520AD · Interest	3,221.85
950000 · Investment Income - Other	4,050.84
Total 950000 · Investment Income	11,948.87
950010 · Returned Check Charges	0.00
Total Income	1,779,895.48
Gross Profit	1,779,895.48
Expense	
Merchant deposit fees	204.40
502800 · Employee Appreciation	1,044.59
5100AD · Advertising	39.00
5150AD · Automobile Expense	
515500 · Other	125.01
515600 · Fuel	55.03
Total 5150AD · Automobile Expense	180.04
5170AD · Bank Service Charges	3,319.09
519900 · Client Direct Assistance	2,503.48
530000 · Compensation	
500200 · Salaries and Wages	1,221,413.34
5300AD · Payroll Taxes	105,471.25
5350AD · Health Insurance/Benefits	14,856.45

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02/25/20

Accrual Basis

Middle Way House
Middle Way House Inc
Profit & Loss
 January through December 2019

	Jan - Dec 19
Total 530000 · Compensation	1,341,741.04
5400AD · Contract Labor	3,161.84
5410AD · Conferences	2,912.60
5411AD · Training	412.65
5600AD · Donated Services	152,217.45
5700AD · Dues and Fees	5,413.82
580000 · Restricted Fund Expenditures	
580020 · Martha Voyles Ripple Fund	37.98
Total 580000 · Restricted Fund Expenditures	37.98
590600 · FDE Fundraising Direct Expense	
590632 · Postage/Mailing	562.39
590600 · FDE Fundraising Direct Expense - Other	22,050.52
Total 590600 · FDE Fundraising Direct Expense	22,612.91
6000AD · Insurance	69,716.18
6200AD · Miscellaneous	494.09
6300AD · Occupancy	
5800AD · Equipment Rent and Maint	45,724.70
6310AD · Transportation	2,912.34
6320AD · Laundry	799.22
6330AD · Food	7,076.60
6335AD · Security	13,710.83
6340AD · Building Repairs and Maint	13,972.32
6350AD · Rent	3,300.00
6360AD · Supplies	1,688.52
6361AD · Trash Removal	2,686.87
6370AD · Utilities	62,149.32
6800AD · Telephone	16,771.51
Total 6300AD · Occupancy	170,792.23
635000 · Travel & Ent	
6905AD · Conference Registration	1,936.57
6910AD · Meals	14.87
6940AD · Program travel	2,150.68
6946AD · Mileage	4,970.60
635000 · Travel & Ent - Other	349.40
Total 635000 · Travel & Ent	9,422.12
6390AD · Penalties	1,940.55
6400AD · Postage and Delivery	2,235.75
6450AD · Printing and Reproduction	34,964.77
6500AD · Professional Fees	
6501AD · Audit	34,750.00
6510AD · Accounting	1,750.00
6520AD · Computer hardware/software	13,991.04
6525AD · Consulting	12,389.75
6500AD · Professional Fees - Other	2,578.92
Total 6500AD · Professional Fees	65,459.71
6600AD · Supplies	
Software	11,290.36
6610AD · Program	5,421.12
6620AD · Office	18,266.54
6630AD · Office Equipment	3,605.46
6600AD · Supplies - Other	1,481.38
Total 6600AD · Supplies	40,064.86
6700AD · Subscriptions and Publications	662.45
6960AD · Uncategorized Expense	
Reimbursement Clearing Account	-330.56

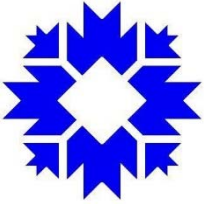
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02/25/20

Accrual Basis

Middle Way House
Middle Way House Inc
Profit & Loss
January through December 2019

	Jan - Dec 19
Total 6960AD - Uncategorized Expense	-330.56
Total Expense	1,931,223.04
Net Ordinary Income	-151,327.56
Other Income/Expense	
Other Expense	
542500 - Depreciation Expense	156,030.00
Total Other Expense	156,030.00
Net Other Income	-156,030.00
Net Income	-307,357.56



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CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

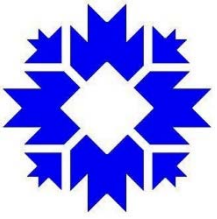
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 30 MARCH, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Monroe County CASA Inc.

Address: 201 North Morton Street, Bloomington IN 47404

Phone: 812-333-2292

E-Mail: kristin.bishay@monroecountycasa.org

Website: www.monroecountycasa.org

President of Board of Directors: Teddie Gambler

Name of Executive Director: Kristin Bishay

Phone: 812-333-2292

E-Mail: kristin.bishay@monroecountycasa.org

Name and Title of Person to Present Proposal to the Committee: Kristin Bishay, Executive Director

Phone: 812-333-2292

E-Mail: kristin.bishay@monroecountycasa.org

Name of Grant Writer: Jill M. Jolliff and Kristin Bishay

Phone: 812-333-2292

E-Mail: jill.jolliff.at.casa@gmail.com; kristin.bishay@monroecountycasa.org

Monroe County CASA

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [X] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
7	4	127

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Monroe County CASA Inc. is a non-profit organization that recruits, trains, and supervises court appointed volunteers to advocate for children who are involved in juvenile court due to abuse and neglect. Volunteer advocacy is based on the belief that all children are entitled to a safe and permanent home.

Monroe County CASA

PROJECT INFORMATION

Project Name: Increased security for staff and volunteers; Educational materials for staff and child advocates

Total cost of project: \$9,637.36

Requested amount of JHSSF funding: \$9,357.36

Total number of City residents anticipated to be served by this project in 2020: 190 estimated

Total number of clients anticipated to be served by this project in 2020: 250 estimated

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting a total of 9,357.36 for security for our new office space; materials for a pilot project with local schools carried out by Monroe County CASA and the Monroe County LINK Alliance; and educational resources for our staff.

We recently had the good fortune to move to the ground floor of our building, which provides much more suitable office space for our operations and makes us more accessible to our volunteers and the community. With that increased accessibility comes increased risk, and the need for cameras for the safety and security of our volunteers, staff and offices. (\$1,470.36)

Monroe County CASA is proud to be a founding agency in the Monroe County LINK Alliance, which is a collaboration among local agencies in the areas of law enforcement, child protection, and animal welfare. The Alliance's mission is to address violence and harm at the intersection of all living beings. Monroe County CASA and the LINK Alliance have proposed to the Monroe County Community School system a pilot of the RedRover Readers program in two classrooms for the 2020-2021 school year. This would involve 50 students and books for those students for each of 10 lessons, for a total of 500 books. (\$7,737)

Lastly, in the agency's increasing efforts to develop its work in the human-animal connection and the reduction of violence in our community, there are two scholarly books that would be valuable resources for our staff and collaborators. (\$150.00)

Monroe County CASA

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

N/A

Is the property zoned for your intended use? Yes No N/A
If "no," please explain:

--

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

--

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project (*Please indicate source, amount, and whether confirmed or pending*): None

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We anticipate being able to draw down part of the requested funds during the summer of this year, and the final amount by the end of October 2020 (pending any COVID-19 related delays in camera installation.)

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING (*100 words or less*)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

- Increasing security will help attract and retain volunteers by providing additional safety for trainings and meetings.
- An in-kind contribution will be received of 1/3 of our installer’s time due to his belief that this equipment is so important for our agency.
- RedRover Readers will attract additional financial support by increasing fundraising marketability and the visibility of “Jordy”, our certified facility dog.
- The three educators for the RedRover program will be volunteers.
- Resource materials will add to our base of knowledge and ability to be successful with the RedRover program and our work with the Alliance.

Monroe County CASA

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Security cameras and related equipment	\$1,470.36
Priority #2	RedRover Readers program (training and materials)	\$7,737
Priority #3	Resource materials: <i>Companion Animals and Domestic Violence: Rescuing Me, Rescuing You</i> (Palgrave Studies in Animals and Social Problems), Taylor and Fraser <i>Animal Maltreatment: Forensic Mental Health Issues and Evaluations</i> , Levitt, Patronek and Grisso.	\$150.00
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

Monroe County CASA

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The work that Monroe County CASA does is tied to a number of the identified needs in at least five categories of the Service Community Assessment of Needs (SCAN) report. Those categories include Education, Earning a Living, Healthy Community, Youth Development, and Meeting Essential Needs. Of those, Youth Development is the most comprehensively pertinent.

In the 2012 report, Monroe County CASA was cited as having four staff members managing 75 volunteers serving 100-110 open Children in Need of Services (CHINS) cases at any given time. Currently, those numbers stand at 11 staff members managing 127 volunteers serving 325-350 cases at any given time.

More recent numbers show that CHINS case filings increased from 336 cases in 2014 to our highest number of over 725 cases in 2018. This marked increase required the agency to recruit, train and supervise a 50% increase in volunteers.

Our agency has grown and become more sophisticated in its programming to reach even more children. It is important to note, though, that the number of children appointed to CASA certainly doesn't include all of the children who suffer from abuse. Too many remain under the radar.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc.), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Monroe County CASA

Our request involves the one-time purchase of equipment and supplies:

1. Security cameras
2. RedRover Readers for a pilot project in two MCCSC classrooms in the 2020-2021 school year
3. Two scholarly reference works for staff use: *Companion Animals and Domestic Violence: Rescuing Me, Rescuing You* (Palgrave Studies in Animals and Social Problems), Taylor and Fraser; and *Animal Maltreatment: Forensic Mental Health Issues and Evaluations*, Levitt, Patronek and Grisso.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

The abuse and neglect of children has a number of obvious physical effects (bruises and breaks, unsafe environments, etc.), but the extent of the consequences of maltreatment and the long-term nature of those effects are not as commonly seen. As stated by The Children's Bureau, "Childhood maltreatment can be linked to later physical, psychological, and behavioral consequences as well as costs to society as a whole."

These costs can include those associated with poor educational outcomes, mental health problems, lack of necessary life skills, inability to maintain healthy relationships, substance abuse problems, likelihood of later domestic violence or child abuse (as either victim or perpetrator), a life of poverty, inability to maintain productive employment, physical health problems, and delinquency or adult criminal behavior, among others. A study by the Centers for Disease Control and Prevention (CDC), using 2015 data, estimates that the cost of non-fatal child maltreatment amounts to a lifetime cost of \$831,000 per child.

Monroe County CASA's ability to attract and retain staff and volunteers and keep them safe, and to intervene in violence that is already happening as well as prevent future violence through humane education, can have a positive and long-lasting impact on the Bloomington community.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might

Monroe County CASA

cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Quantifying is difficult for this project, but we will certainly be able to determine success.

1. CAMERAS

A. Increased comfort level of staff and volunteers.

B. The ultimate measure of success we hope we never achieve – ability to identify and prosecute an intruder or aggressor.

2. REDROVER READERS

A. Having three committed educators trained to conduct the program.

B. Having the program underway in two specially identified classrooms, reaching a total of 50 children/families.

C. Receiving quantitative data from the school(s) on outcomes of the program.

3. RESOURCE MATERIALS

Staff reporting increased knowledge and comfort with topics covered.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Monroe County CASA

Monroe County CASA has been a part of the Bloomington community since 1983 and has served thousands of children. The stakes are high and the systems complex. Our advocacy is provided by carefully selected and trained volunteers who operate with the coaching and supervision of paid professional staff. Our primary objectives are to protect children from further harm, address and reduce the effects of harm already inflicted, and move children to safe, stable and *permanent* homes as quickly as possible.

CASA volunteers independently assess the child's situation, monitor compliance with court orders by both the parents and the Department of Child Services, report to the judge on changes and developments in the case, advocate for effective and coordinated services for the child and family, and make recommendations to the judge for further action. Since CASA services are required by law, local government would be required to budget for attorney services at a rate of at least \$60 per hour. CASA volunteers contributed more than 11,000 hours of service last year to Bloomington's most vulnerable children, leading to an estimated savings to the community of more than \$660,000.

Unfortunately, the COVID-19 pandemic has compounded our need for community and governmental support. As is surely true for virtually all non-profit human service agencies, the impact of the quarantine will be profoundly felt. We estimate a loss of approximately \$100,000 in expected revenues from cancelled fundraising events and from the drop in individual donations we are already experiencing. Although the amount we're asking for in Jack Hopkins funds pales in comparison to this loss, these small supports can go a long way in helping to ensure the financial health of the agency, our ability to continue to serve the community, and our ability to do so even more effectively by covering costs for protections and advancements we wouldn't be able to afford otherwise. Although we indicated elsewhere in the application that we could proceed with partial funding, that answer is based on the fact that our request is in three discrete parcels, so choices could be made among them. The fiscal reality is, if we experience the revenue loss we fear, necessary priorities may dictate that we not devote any of our remaining funds to these needs.

We appreciate the opportunity to apply for Jack Hopkins Social Service Funding and appreciate your consideration of our application. Since it's estimated that approximately three-quarters of our clients are City residents, we believe Jack Hopkins support for our project is money well spent.

Monroe County CASA

Monroe County CASA Jack Hopkins 2020 Project Budget

Item (Listed by priority)	Cost
Reolink 16CH 5MP PoE Home Security Camera System, 8 x Wired 5MP Outdoor PoE IP Cameras, 5MP 16 Channel NVR Security System w/ 3TB HDD for 7/24 Recording Super HD RLK16-410B8-5MP	689.99
Cable Matters Snagless Long Cat6A (SSTP, SFTP) Shielded Ethernet Cable in Black 100 ft X3 @ \$29.49 per	\$88.47
CMVision IR130-198 LED Indoor/Outdoor Long Range 300-400ft IR Illuminator with Free 3A 12VDC Adaptor X2 @ \$65.95 per	\$131.90
Instalation of equipment 8 hours @ \$70 per	\$560.00

	Security Subtotal \$1,470.36
Red Rover Readers X50 @ \$15 per	\$7500.00
Training X3 instructors @ \$79 per	\$237.00

	Readers Subtotal \$7,737.00
<i>Companion Animals and Domestic Violence: Rescuing Me, Rescuing You</i> (Palgrave Studies in Animals and Social Problems), Taylor and Fraser <i>Animal Maltreatment: Forensic Mental Health Issues and Evaluations,</i> Levitt, Patronek and Grisso. (cost varies on Amazon per day – this is approx.)	\$150.00

	Total grant funds requesting \$9,357.36

Monroe County CASA
 Monroe County CASA, Inc.
Profit & Loss
 January through December 2019

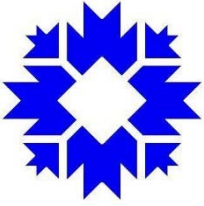
	Jan - Dec 19
Ordinary Income/Expense	
Income	
1200 Contributions	
1240 Business	2,716.05
1220 Individuals	77,893.26
1230 Organizations	10,236.88
1210 Recurring Gift	8,943.37
1200 Contributions - Other	26,349.97
Total 1200 Contributions	126,139.53
1300 Fundraising	
Karaoke Sponsorship	0.00
Karaoke	0.00
Quilt raffle	0.00
Gaming/Raffles	0.00
Golf Entry Fees	0.00
1310 CASAblanca	
CASAblanca Event Night	1,419.83
1312 CASAblanca Ticket Sales	800.00
1313 CASAblanca donation	48,058.62
CASAblanca Sponsor	0.00
Total 1310 CASAblanca	50,278.45
1360 Misc Event	10,840.58
1320 Corporate Sponsor	47,983.68
Upland event donations	0.00
Golf Sponsorship	0.00
1330 Direct Mail CASA	13,241.16
Playhouse	
Sponsor	250.00
Total Playhouse	250.00
1300 Fundraising - Other	290.00
Total 1300 Fundraising	122,883.87
1100 Grants	
1110 Monroe County Courts	214,500.00
Community Foundation	5,983.00
1120 ICJI	233,842.95
1130 State CASA	101,665.42
1100 Grants - Other	0.00
Total 1100 Grants	555,991.37
Total Income	805,014.77
Expense	
2300 Volunteer Expenses	
2350 CASA Kids	2,339.97
2310 Background Checks	68.60
2330 Recognition	7,564.96
2320 Training	3,334.92
2300 Volunteer Expenses - Other	32.90
Total 2300 Volunteer Expenses	13,341.35
2600 Court Dog	
2610 Dog Expenses	2,800.09
Total 2600 Court Dog	2,800.09
State Conference	1,400.30

Monroe County CASA
Monroe County CASA, Inc.
Profit & Loss
 January through December 2019

	Jan - Dec 19
2200 Professional Services	
2210 Contract Fees	57,600.00
2220 Accounting Fees	600.00
2240 Work study	1,532.26
2200 Professional Services - Other	546.00
	60,278.26
Total 2200 Professional Services	
2700 Operations	
2785 Reconciliation Discre	22.24
2775 Misc Expense	1,676.06
2767 Moving and Constr Expense	44,234.95
2790 Bank Fees	61.22
2740 Books, Subscriptions, Ref	786.00
2770 Credit card & Paypal fees	2,018.80
2760 Equipment Lease	1,582.92
2730 Insurance	4,587.68
2735 Licenses, Fees, Reg	1,564.08
2725 Maintenance/Equipment	5,515.72
2745 Meeting/Event food	2,074.29
2755 Office Supplies	5,340.24
2750 Postage	2,205.45
2710 Rent	61,202.57
2500 Resource Development	
2540 Direct Mail Expenses	77.56
2530 CASABlanca expense	26,984.69
2520 Misc Event	
2522 Breakfast Expenses	600.00
2521 Howl at Moon Expenses	3,650.00
	4,250.00
Total 2520 Misc Event	
2510 Printing, Design & Advert	14,868.64
	46,180.89
Total 2500 Resource Development	
2400 Staff Development	
2440 Staff Recognition	847.45
2420 National Conference	15,478.57
	16,326.02
Total 2400 Staff Development	
Technical Support	41.71
2715 Telephone & Internet	3,438.78
2720 Parking / Mileage	6,772.67
2765 Website services	2,218.00
	207,850.29
Total 2700 Operations	
Payroll Expenses	
Employee Benefits	1,200.00
FICA (CASA)	26,525.03
Gross Wages	
Bonus	5,250.00
Administrative	203,138.39
Paid Time Off	20,903.65
Professional	171,151.71
Vacation	21,345.10
	421,788.85
Total Gross Wages	

Monroe County CASA
Monroe County CASA, Inc.
Profit & Loss
January through December 2019

	<u>Jan - Dec 19</u>
Medicare (CASA)	6,203.45
SUTA	885.72
Payroll Expenses - Other	<u>11,167.20</u>
Total Payroll Expenses	<u>467,770.25</u>
Total Expense	<u>753,440.54</u>
Net Ordinary Income	51,574.23
Other Income/Expense	
Other Income	
1400 Other Income	
1420 Money Market Interest	<u>362.51</u>
Total 1400 Other Income	<u>362.51</u>
Total Other Income	362.51
Other Expense	
Miscellaneous Expense	<u>2,702.08</u>
Total Other Expense	<u>2,702.08</u>
Net Other Income	<u>-2,339.57</u>
Net Income	<u><u>49,234.66</u></u>



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

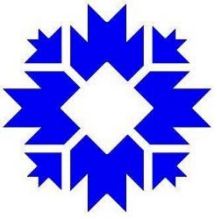
All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.
send to: council@bloomington.in.gov
with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Monroe County Health Department

Address: 119 W. 7th Street

Phone: 349-7345

E-Mail: mvehslage@co.monroe.in.us

Website: <https://www.co.monroe.in.us/department/?structureid=12>

President of Board of Directors: Kay Leach

Name of Executive Director: Penny Caudill

Phone: 812-349-2543

E-Mail: pcaudill@co.monroe.in.us

Name and Title of Person to Present Proposal to the Committee: Melanie Vehslage – Harm Reduction Health Educator

Phone: 812-349-7345

E-Mail: mvehslage@co.monroe.in.us

Name of Grant Writer: Melanie Vehslage

Phone: 812-349-7345

E-Mail: mvehslage@co.monroe.in.us

Monroe County Health Department

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [X] Yes [] No

As a government agency we are a tax exempt entity. We have a board that is legally accountable for implementing the funding agreements.

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
20	6	0

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission of the Monroe County Health Department is to protect, promote and improve the health of all people in Monroe County.

PROJECT INFORMATION

Project Name: Safe Sharps Disposal

Total cost of project: \$8648.62

Requested amount of JHSSF funding: \$8648.62

Total number of City residents anticipated to be served by this project in 2020: 84,000

Total number of clients anticipated to be served by this project in 2020: 3,000

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$8648.62 for sharps containers and disposal costs to increase the access for community members and syringe service program participants to appropriately dispose of syringes. There are a few sharps disposal units in public locations around Monroe County, though they are not all available 24/7 and are not always close in proximity to the found syringe. Monroe County Health Department has provided smaller sharps containers to install for agencies such as the city parks, Monroe County Public Library, Perry Township Trustee, Shalom Community Center, and more. MCHD plans to purchase weather resistant outdoor sharps containers to provide to agencies that are experiencing a need for a large volume disposal unit. MCHD was able to purchase a single stand alone outdoor unit with a smaller grant in 2019 that has had success in reducing syringe litter, and was also able to partner with the City of Bloomington Parks Department for a pilot project with smaller outdoor containers early in 2020, two recent examples that show both a need in the community, and the capacity of MCHD to successfully obtain and distribute sharps disposal units to stakeholders in need. By providing ample opportunities for individuals to dispose of syringes regardless of the time of day, there is great opportunity for improving the health and well-being of the community, civic pride, and support for the life-saving programming that is the Monroe County Syringe Service Program.

Address where project will be housed: The location of syringe containers will be at partner sites throughout the Bloomington community.

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

Monroe County Health Department

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

N/A

Is the property zoned for your intended use? Yes No N/A
If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

- Pilot
- Bridge
- Collaborative
- None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

MCHD is not anticipating other funding for this particular project. Previous grants, such as the Sophia Travis grant have allowed for similar purchases to be made in the past. We will continue to look for sources of funding to support the purchase and distribution of sharps containers throughout Bloomington and Monroe County if Jack Hopkins funding is not secured.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Upon acknowledgement of being granted funding, MCHD staff would reach out to community partners to identify whether they were still interested in being provided with one of the large sharps containers. MCHD staff would also reach out to the vendors to ensure that shipments were still being processed in regards to the coronavirus pandemic. MCHD would then purchase the containers as soon as possible to have delivered. Following the order, we would then request reimbursement of funds from the Jack Hopkins grant committee.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

MCHD currently works with the Indiana Recovery Alliance (IRA) to dispose of sharps as a part of the Monroe County Syringe Service Program (MCSSP). The current disposal plan allows for up to 156 containers to be disposed of in a calendar year. To date, the upper limit of 156 has never been surpassed. **In the event that the upper limit of 156 containers is reached, we have asked for funding for an additional 6 containers beyond the standard disposal plan.**

Sharps containers will be monitored by the recipient, and Health Department staff will assist in disposal as needed.

Monroe County Health Department

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	6 Large Stand alone Outdoor Sharps Containers (\$858) + Shipping (\$386.40)	6 x (\$1,244.40) = 7466.4
Priority #2	Disposal for 6 containers	6 x (\$15.37) = 92.22
Priority #3	10 small metal sharps containers (\$99.50) + Shipping (\$10.40)	10 x (\$109.90) = \$1090.00
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$8648.62

Monroe County Health Department

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Improperly disposed of syringes are a symptom of substance use disorder, trauma and poverty, identified by the SCAN as areas of concern for adult health outcomes. Substance use and mental health are areas of concern that disproportionately affect persons in Bloomington who are in lower income brackets, as seen in the SCAN as well as Monroe County's most recent Community Health Needs Assessment. High rates of the infectious disease hepatitis C led to County health officials declaring a health emergency in 2015, paving the way for the Monroe County Syringe Service Program (MCSSP). In addition to sterile supplies to reduce the spread of diseases like hepatitis C and HIV, SSPs provide a way to safely dispose of syringes so that there is a reduced risk of community members coming into contact with infectious diseases. In 2018, according to MCSSP database reports, the return rate was up to 87%. While return rates have increased every year since the program's inception, improperly disposed of syringes continue to be found and reported in the community. This can be due to a variety of reasons, namely a fear of being arrested and charged with a level 6 felony for the unlawful possession of a syringe. For individuals who are transient or experiencing homelessness, a regular place to store and secure used syringes (even for persons injecting physician prescribed insulin or hormones) can be challenging. Providing increased disposal options will decrease likelihood of disease transmission among community members.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The most cost prohibitive component of a secure outdoor container is the cost of the unit and shipping. Once in place, the cost of replacement inserts and disposal is more easily bundled into current disposal operations. We are asking for a portion of the funds to act as a buffer for the remainder of the fiscal year in the event that disposal costs exceeded the current expectations. Were the disposal costs to be greater than expected, we plan to write in those additional costs from our renewable program funding sources. If unable to fund the entire sum, the project is scalable and could be funded in as little as one disposal unit + shipping and the cost of disposal. Additionally, in the event that we did not have sufficient partner need for the larger syringe disposal units, we would instead utilize those funds to purchase smaller wall mounted containers, but in greater quantity. For example, if only four agencies still requested large sharps containers, the funds that would have gone to the remaining 2 will be allocated to purchase 20 smaller sharps containers to distribute instead.

Monroe County Health Department

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

This program will directly offer a safe alternative to disposal of sharps in inappropriate locations such as standard trash, recycling, or on the ground. This decreases the likelihood of needle-stick injury by the general public, sanitation workers and law enforcement. With a more visible response to syringe litter in the community, there may be more support for the life saving services offered as a part of the SSP including decreased spread of HIV/HCV, connections to substance use/mental health treatment resources and overdose prevention. Though a sharps disposal unit may not be directly utilized by each individual resident in Bloomington, all residents and visitors benefit from a community that has a reduction in syringe litter.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: *an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.*

We will be able to measure the effectiveness of this program by counting the number of syringes collected in each of the containers. If the containers are used at all, this is an indicator of success. If they are not used at all, MCHD staff will re-evaluate the placement of the container to determine any barriers that may be resulting in the non-use.

Monroe County Health Department

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

The Monroe County Health Department has been working to address improperly disposed of syringes in the community by dispatching field staff to respond to calls from community members finding syringes, offering education regarding pickup and risks, partnering with the Indiana Recovery Alliance to conduct community cleanups with a focus on syringe litter, as well as providing small sharps containers for individuals and businesses who report a high number of syringes found in their area. MCHD believes that it is important to increase access to locations where sharps may be disposed of in the community, and seeks to respond to the requests and needs of community members for an increased response to syringe litter in Bloomington and Monroe County. In addition to working with community members to place these disposal units in high risk areas, MCHD will ask property management/owners for permission to share the location of the disposal unit on a public map on the Monroe County website to increase public knowledge of and use of the units. MCHD believes that this project is relatively low cost when compared to the impact that it will have on improving both actual and perceived public safety, and will act as a progressive model for surrounding communities that are dealing with similar concerns. The proposed project works separately but in tandem with our syringe service program in an attempt to provide services for those experiencing poverty and homelessness, keeping people alive while reducing the spread of disease among participants (in turn increasing health outcomes for the entire community). For individuals who are too stigmatized and concerned with the criminalization of the possession of a syringe, these anonymous syringe disposal units provide an important opportunity to participate in programming with one less barrier while protecting the community at large. We appreciate your consideration of this project in any sum that you are willing to support.

Monroe County Health Department

Jack Hopkins 2020

Budget for Safe Sharps Disposal Project

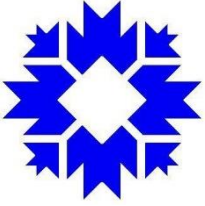
Total # of items	Type of item	Estimated cost for one item + shipping (if applicable)	Total cost for type of item + shipping (if applicable)
6	Outdoor stand alone metal sharps container	\$1,244.40	\$7,466.40
6	Units of disposal	\$15.37	\$92.22
10	Small metal wall mounted sharps containers	\$109.90	\$1090.0
Total			\$7,558.62

Note: Balances include transactions after the last posted date of 01/31/2020.

Acct	t	Acct Desc	Loc Desc	Original Approp	Total Approp	Encumbrance	Begin Balance Exp	Expenditure	Expenditure Total	Unencumb Balance	Unencumb Pct	Unexpend Balance	Unexpend Pct
[-] Fund : 8153													
[-] Loc : 9620													
10121		Health Educator/H arm Reduction	2020	0.00	38,802.00	0.00	5,748.40	2,874.20	8,622.60	30,179.40	77.7779	30,179.40	77.7779
17601		Longevity	2020	0.00	400.00	0.00	400.00	0.00	400.00	0.00	0.00%	0.00	0.00%
18001		FT Self Insurance	2020	0.00	10,500.00	0.00	1,750.00	875.00	2,625.00	7,875.00	75.00%	7,875.00	75.00%
18101		FICA	2020	0.00	2,970.00	0.00	450.20	209.80	660.00	2,310.00	77.7778	2,310.00	77.7778
18201		PERF	2020	0.00	5,539.00	0.00	816.28	408.14	1,224.42	4,314.58	77.8946	4,314.58	77.8946
20011		Other Supplies	2020	0.00	1,015.00	0.00	493.06	0.00	493.06	521.94	51.4227	521.94	51.4227
30014		Other Services	2020	0.00	14,100.00	0.00	0.00	6,357.50	6,357.50	7,742.50	54.9113	7,742.50	54.9113
30028		Training/Tra vel	2020	0.00	4,935.00	0.00	0.00	23.08	23.08	4,911.92	99.5323	4,911.92	99.5323
				0.00	78,261.00	0.00	9,657.94	10,747.72	20,405.66	57,855.34	73.93%	57,855.34	73.93%
[-] Loc : 0000													
10121		Health Educator/H arm Reduction	No Depa rtme nt	0.00	1,437.10	0.00	1,437.10	0.00	1,437.10	0.00	0.00%	0.00	0.00%
18001		FT Self Insurance	No Depa rtme nt	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%
18101		FICA	No Depa rtme nt	0.00	104.90	0.00	104.90	0.00	104.90	0.00	0.00%	0.00	0.00%
18201		PERF	No Depa rtme nt	0.00	204.07	0.00	204.07	0.00	204.07	0.00	0.00%	0.00	0.00%
				0.00	1,746.07	0.00	1,746.07	0.00	1,746.07	0.00	0.00%	0.00	0.00%
				0.00	80,007.07	0.00	11,404.01	10,747.72	22,151.73	57,855.34	72.31%	57,855.34	72.31%

Note: Balances include transactions after the last posted date of 01/31/2020.

Acct	t	Acct Desc	Loc Desc	Original Approp	Total Approp	Encumbrance	Begin Balance Exp	Expenditure	Expenditure Total	Unencumb Balance	Unencumb Pct	Unexpend Balance	Unexpend Pct
				0.00	80,007.07	0.00	11,404.01	10,747.72	22,151.73	57,855.34	72.31%	57,855.34	72.31%



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

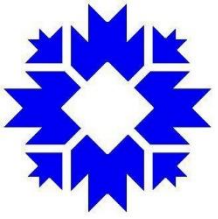
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 30 MARCH, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Monroe County United Ministries

Address: 827 W. 14th Ct
Bloomington, IN 47404

Phone: 812-339-3924 x18

E-Mail: mjholwager@mcum.org

Website: mcum.org

President of Board of Directors: Helen Ingersoll

Name of Executive Director: Katie Broadfoot

Phone: 812-339-3924 x11

E-Mail: kbroadfoot@mcum.org

Name and Title of Person to Present Proposal to the Committee: Mary Jean Holwager

Phone: 812-339-3924 x18

E-Mail: mjholwager@mcum.org

Name of Grant Writer: Mary Jean Holwager

Phone: 812-339-3924 x18

E-Mail: mjholwager@mcum.org

Monroe County United Ministries

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [X] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
30	8	43

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Monroe County United Ministries' mission is to create lasting solutions to economic, educational, and social injustice in our community through quality services, collaboration, and innovation.

Our Vision is to eliminate generational poverty for the people we serve.

PROJECT INFORMATION

Project Name: Updates & Upgrades to Foster Kindergarten Readiness

Total cost of project: \$51,779.58

Requested amount of JHSSF funding: \$24,228.80

Total number of City residents anticipated to be served by this project in 2020: 72

Total number of clients anticipated to be served by this project in 2020: 130

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

MCUM requests \$24,228.80 to make necessary equipment and supply upgrades (\$18,728.80) as well as provide training and professional development for our staff (\$5,500) so that they can more effectively implement the new material into their classrooms. Specifically, funds will allow us to purchase 10 computers and software, 5 curriculum kits, and 60 iSprout assessments for the Compass Early Learning Center *and* send two representatives to the National Association for the Education of Young Children (NAEYC) conference in November, 2020 and pay for five Lead Teachers to attend local early childhood educator trainings.

The world of early childhood education has advanced since the time we last purchased curriculum kits (2009) and computers for this program (early 2000's), and it is critical for all teachers and administrative staff working directly with young children to stay up-to-date by improving their knowledge base, skills, and implementation of best practices – and to have the materials needed to do so.

Address where project will be housed:

827 W. 14 Ct
Bloomington, IN 47404

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

Monroe County United Ministries

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

N/A

Is the property zoned for your intended use? Yes No N/A
If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

No

PROJECT COSTS

Is this request for operational funds? Yes No

If "yes," indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

MCUM donors – \$23,327.78

Duke Energy - \$3,723; confirmed

IAEYC - \$500; pending

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will begin making equipment purchases as soon as funding is available.

Professional development reimbursements will be made as soon as funding is available and as soon as registration for the conference and trainings are live.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

We have already secured several enthusiastic volunteers who will provide the labor necessary for our parent-teacher resource room, including furniture assembly, painting, etc. They will do this as an in-kind/time donation to MCUM.

This project will also leverage additional donor support, both financial and in-kind through our Compass Christmas in July fundraiser. Once each classroom has their new equipment and curriculum, supports will be able to buy additional curriculum-endorsed materials specific to what each room needs. This is a very popular fundraiser and many of our donors will look forward to our having the newest curriculum and assessment kits to provide outcomes and report back to them on how our children are doing!

Monroe County United Ministries

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Computers and software (10)	\$3,800
Priority #2	Curriculum kits (5)	\$12,330
Priority #3	iSprout assessments (60)	\$598.80
Priority #4	Resource room updates – furniture, paint, supplies	\$2,000
Priority #5	National NAEYC conference for (2) co-directors	\$2,500
Priority #6	Professional development credits for (5) Lead teachers	\$3,000
Priority #7		
TOTAL REQUESTED		\$24,228.80

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Having affordable childcare for local low-income families is ranked second as “the most critical need for our community” in the City of Bloomington’s 2015-2019 Consolidated Plan (p. 55). Affordable childcare is considered an immediate need for residents of Public Housing and Housing Choice vouchers holders, from the City of Bloomington’s 2015-2019 Consolidated Plan (p. 45). While, we do not track if a parent at Compass uses vouchers for Public Housing and Housing Choice, we target low-income to very low-income families. As identified in the City of Bloomington’s 2020-2024 Consolidated Plan affordable childcare is a top need “for individuals and families with children who are at risk of experiencing homelessness” (p. 9).

Essential to providing quality, affordable childcare is having educators that are highly trained and are able to stay up-to-date. This project will enable our teachers to take the newest research and offer Compass children the best educational opportunities.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The 3 computers in the Compass Early Learning Center have not been replaced since the early 2000’s and are now starting to malfunction. As technology evolves, it has also become necessary to incorporate it into the classrooms. We anticipate being able to use new computers for many years to come.

Curriculum is also ever-evolving but is not necessary to replace annually. However, ours is over-due for replacement and we expect it to last us 5-10 years.

Resource room upgrades have not been done since Compass was remodeled in the 70s. Creating a space for teachers to lesson-plan, hold parent-teacher conferences, and for families to access the internet and resources for their children is very important to us.

Monroe County United Ministries

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Compass provides affordable childcare for low-income, working families with the capacity to serve 100 children at once. We target low-income families, 83% of kids are from low-income families, with 40% considered extremely low income. Affordable childcare is one of the best investments a community can make. According to the National Forum on Early Childhood Policy and Programs, high quality early childhood programs can yield up to a \$9 dollar return into a community for every dollar invested.

Programs like Compass:

- increase one's likelihood to pursue higher education¹ (Only 45% of Monroe County adults have higher education degrees²);
- support the attainment of higher-paying, stable jobs (Monroe County's current unemployment rate is 2.1%³); and
- reduce the use of social services (7,612 Monroe County residents used Food Stamps in 2018 and over 5,300 of Monroe County students were free and reduced lunch recipients).

Please see "Other Comments" for citations.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

- 84 children with access to improved technology in classrooms
- 13 staff with capacity to utilize technology in classrooms
- Assessments to determine kindergarten readiness in 60 preschoolers
- 10 teachers with improved knowledge of implementing classroom practices
- 2 Directors empowered to facilitate best practices gained from NAEYC conference
- 160 parents with improved access to childcare and community resources

¹ National Center for Children in Poverty. Investing in Young Children: a Fact Sheet on Early Care and Education Participation, Access, and Quality. 2013.

² U.S. Census Bureau & American Community Survey, 5 Year Estimates. 2015. http://www.stats.indiana.edu/dms4/new_dpage.asp?profile_id=302&output_mode=1

³ U.S. Census Bureau & American Community Survey, 5 Year Estimates. 2015. http://www.stats.indiana.edu/dms4/new_dpage.asp?profile_id=302&output_mode=1

Monroe County United Ministries

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

We believe that a high-quality, safe early learning environment should be accessible to *all* local families. There are only enough spots in a licensed center for 30% of Monroe County children. Families with young children choose between spending a significant portion of their income on childcare, finding a cheaper and potentially lower-quality option, or leaving the workforce to care for their children. Lower-income families are often further forced to sacrifice other needs and opportunities to make things work. Compass' fee scale enables low-income parents to maintain stable income, remove a barrier to their parents' education or employment and our Self-Sufficiency Center can work with Compass families to build savings and assets.

Compass utilizes a play-based created curriculum that emphasizes literacy, communication, and math skills while using the Conscious Discipline method to encourage the development of the children's emotional intelligence. Research demonstrates that high-quality early childhood education programs like Compass prevent the effects of long-term achievement gap often resulting from disparity in educational success between low-income and minority children, as compared to their peers from higher-income families. This ensures that our children leave Compass kindergarten ready and on equal footing with their peers. On top of the educational component, Compass provides daily meals and snacks (providing 75% of their daily nutritional needs, annual preventative health screenings, enriching activities like field trips to WonderLab Museum and summer swimming lessons. Onsite we also have a fulltime early childhood mental health therapist. Our goals are to make sure our graduates leave ready for kindergarten while removing a barrier to their parents' education or employment.

The resources requested in this grant will not only help us provide higher-quality education, it will also help us achieve higher levels of certification. Compass currently has level 3 status under Indiana Paths to Quality but are planning to qualify for level 4 status over the next year. By offering a level 4 status childcare center, we will better serve the most vulnerable of Monroe County residents: children from minority and low-income families. A level 4 status would improve upon the quality of care we are giving our students every day as it will ensure that our program is doing everything we can to help keep our students from falling into the achievement gap.

¹ National Center for Children in Poverty. Investing in Young Children: a Fact Sheet on Early Care and Education Participation, Access, and Quality. 2013.

³STATS Indiana, Indiana Department of Education, American Community Survey 5-year estimates, 2020
https://www.stats.indiana.edu/profiles/profiles.asp?scope_choice=a&county_changer=18105

⁴ STATS Indiana, Indiana Department of Workforce Development, 2020.
https://www.stats.indiana.edu/profiles/profiles.asp?scope_choice=a&county_changer=18105

Monroe County United Ministries



mcum

Project Budget

Updates & Upgrades to Foster Kindergarten Readiness

Revenue

Jack Hopkins Social Services Funding	\$	24,228.80
IAEYC-Pending	\$	500.00
Duke Energy-Confirmed	\$	3,723.00
MCUM Donors	\$	23,327.78
<i>Total</i>	\$	<u>51,779.58</u>

Expenses

Computers and Software	\$	3,800.00
Curriculum Kits	\$	12,330.00
iSprout Assessments	\$	598.80
Resource Room Updates	\$	2,000.00
National NAEYC Conference	\$	2,500.00
Professional Development	\$	3,000.00
Indiana NAECY Conference	\$	2,850.00
Staff Time for Conference	\$	2,124.96
Classroom Cots	\$	4,100.00
Carpet for Classrooms	\$	12,150.00
Miscellaneous	\$	6,325.82
<i>Total</i>	\$	<u>51,779.58</u>

Monroe County United Ministries
 Monroe County United Ministries, Inc.
MCUM Balance Sheet
 As of March 31, 2020

	Mar 31, 20
ASSETS	
Current Assets	
Checking/Savings	
1005-1 · MB-General Chk (operating fund)	45,770.52
1015-1 · MB-SSC Chk (restricted funds)	51,486.98
1030-1 · MB-Market (operating funds)	3,609.93
1040 · IUCU- (cash reserve)	9,619.87
1042 · ONB IDA Accounts	5.19
1045-1 · ONB IDA-Cain, Maiko-Match	968.54
1045-2 · ONB IDA-Cain, Maiko-Deposit	642.89
1046-1 · ONB IDA-Kernan, Alisha-Match	3,540.29
1046-2 · ONB-Kernan, Alisha-Deposit	1,020.09
1047-1 · ONB IDA-Terrell, Angela-Match	3,346.10
1047-2 · ONB IDA-Terrell, Angela-Deposit	836.55
1049-1 · ONB IDA-Watson, Natalie-Match	4,000.39
1049-2 · ONB IDA-Watson, Natalie-Deposit	1,000.13
1050-1 · ONB IDA-Hash, Ruthette-Deposit	25.00
1051-1 · Baird (board restricted)	158,625.55
1059 · ONB-Wealth Mgmt	186,920.86
1060 · Petty Cash	35.86
1062 · Safran MorphoTrust Escrow	277.40
Total Checking/Savings	471,732.14
Accounts Receivable	
1100 · Accounts receivable	29,313.22
Total Accounts Receivable	29,313.22
Other Current Assets	
1140 · Prepaid Blackbaud	2,596.73
1150 · Prepaid Insurance	9,294.66
1170 · Prepaid Pest Control	217.33
1180 · Prepaid Koorsen Fire & Security	(165.23)
1190 · Prepaid Web Hosting, Membership	89.99
Total Other Current Assets	12,033.48
Total Current Assets	513,078.84
Fixed Assets	
1200 · Land	10,000.00
1210 · Buildings	2,076,487.96
1250 · Land Improvements	16,510.67
1260 · Equipment	447,090.28
1290 · Vehicles	2,600.00
1300 · Accumulated depreciation	(1,630,242.78)
Total Fixed Assets	922,446.13
Other Assets	
1054 · MCUM Fund-Community Foundation	239,937.93
Total Other Assets	239,937.93
TOTAL ASSETS	1,675,462.90
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2070 · Accounts Payable	3,639.39
Total Accounts Payable	3,639.39
Credit Cards	
2400 · Capital One Card - Katie	313.40

Monroe County United Ministries
 Monroe County United Ministries, Inc.
MCUM Balance Sheet
 As of March 31, 2020

	Mar 31, 20
2500 · Card Member Services	221.35
Total Credit Cards	534.75
Other Current Liabilities	
2000 · Taxes Payable	3,370.38
2010 · ONB IDA Main Account	15,379.50
2040 · MCRL Liability	228.80
2080 · Pension Expense Payable	1,725.88
2100 · United Way Payable	34.00
2107 · Health Insurance Contribution P	8,755.12
Total Other Current Liabilities	29,493.68
Total Current Liabilities	33,667.82
Long Term Liabilities	
2006 · Lease - Lighting Replacement	16,997.31
Total Long Term Liabilities	16,997.31
Total Liabilities	50,665.13
Equity	
2900 · Temporarily restricted asset	23,974.76
2950 · Permanently restricted assets	210,345.96
2990 · Residual Equity (RE)	1,462,892.37
Net Income	(72,415.32)
Total Equity	1,624,797.77
TOTAL LIABILITIES & EQUITY	1,675,462.90

Monroe County United Ministries
 Monroe County United Ministries, Inc.
Profit & Loss
 January through December 2019

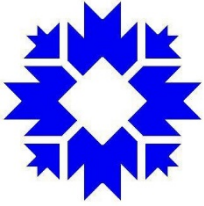
	Jan - Dec 19
Ordinary Income/Expense	
Income	
4010 · Contributions	
4011 · Religious Organizations	57,709.64
4012 · Individual & Special	125,437.17
4013 · Service Organization	3,904.30
4014 · Opportunity House	48,000.00
4015 · Corporate/Business	41,534.42
4016 · In-kind Gifts	2,329.62
Total 4010 · Contributions	278,915.15
4030 · MCUM Fund Distributions	
4031 · MCUM Fund Distributions - CF	0.00
Total 4030 · MCUM Fund Distributions	0.00
4050 · Special Events Revenue	
4052 · Spring Luncheon Income	
4052-2 · 4052-2 SL Donation (ES&PS&tix)	8,041.00
4052-3 · 4052-3 SL Tickets Sales	6,341.26
4052-4 · 4052-4 SL Auction Item	2,965.00
Total 4052 · Spring Luncheon Income	17,347.26
4055 · Box Tops for Education	180.70
4057 · Each One Feed One	
4057-1 · 405471 EOFO Mail	150.00
4057-2 · 4057-2 EOFO Cash Cans	2,191.00
Total 4057 · Each One Feed One	2,341.00
4060 · Special Event Sponsors	1,000.00
Total 4050 · Special Events Revenue	20,868.96
4070 · Rent	
4075 · Green House - 829 W 14th Ct	3,756.36
Total 4070 · Rent	3,756.36
4080 · Federal Government Funds	
4082 · CACFP (School Lunch)	108,263.97
4083 · Emergency Food & Shelter Program	11,000.00
4084 · CCDF Vouchers	214,691.45
4085 · CDBG - Social Service	25,000.00
Total 4080 · Federal Government Funds	358,955.42
4100 · State and Local Government Fund	
4101 · Jack Hopkins Fund	31,456.00
4102 · Township Grant	12,000.00
4104 · M County Budget (Sophia Travis)	3,400.00
4105 · On my way Pre K	83,100.75
Total 4100 · State and Local Government Fund	129,956.75
4120 · NAP	8,548.00
4130 · Childcare Fees	
4131 · Preschool	386,588.60
Total 4130 · Childcare Fees	386,588.60
4140 · United Way	
4141 · UWCS - Monroe Co	20,602.97
Total 4140 · United Way	20,602.97
4150 · Grants	
4152 · Community Foundation	48,516.00

Monroe County United Ministries
 Monroe County United Ministries, Inc.
 Profit & Loss
 January through December 2019

	Jan - Dec 19
4154 · Miscellaneous Grant	49,968.35
Total 4150 · Grants	98,484.35
4170 · Interest Income	
4171 · Interest on CD's & Bank Accts	76.16
4172 · Interest & Dividend on Investment	9,782.86
Total 4170 · Interest Income	9,859.02
4180 · Investments	
4181 · Realized Gain (or Loss)	61,933.91
4182 · Unrealized Gain (or Loss)	9,032.75
4183 · CF MCUM Fund (Gain/Loss)	44,522.93
Total 4180 · Investments	115,489.59
4190 · Miscellaneous Income	6,794.48
4200 · G/L on Sale or Disposal of Assets	545.00
Total Income	1,439,364.65
Gross Profit	1,439,364.65
Expense	
5000 · Salaries	1,177,146.34
5010 · Fringe	
5011 · FICA	91,618.40
5012 · Employee Pension Expense	5,662.13
5014 · Employee Health Insurance	48,622.21
5015 · Unemployment	2,052.16
Total 5010 · Fringe	147,954.90
5020 · Misc. Personnel Expense	
5021 · Interns & Contract Labor	4,774.75
5022 · Criminal Hsty & TB Test	4,341.60
Total 5020 · Misc. Personnel Expense	9,116.35
5026 · Miscellaneous Grant Expense	378.60
5030 · Food and Paper	78,592.97
5035 · Arts and Crafts	1,785.66
5040 · Special Events Expense	
5040-2 · Special Event Misc Expense	606.61
5042 · Spring Luncheon	6,026.95
5047 · Each One Feed One	102.80
Total 5040 · Special Events Expense	6,736.36
5060 · Office Supplies	7,989.90
5065 · Advertising	6,223.07
5070 · Printing	267.00
5075 · Memberships	1,659.39
5080 · Postage and Shipping	5,048.76
5081 · Office Lease	15,280.36
5090 · Equipment & Repairs & Supplies	
5092 · Program	13,465.88
5093 · Maintenance	2,471.34
5094 · Food Service	2,156.83
5095 · Computer Hardware & Repair	730.85
5096 · Computer Software	6,227.00
Total 5090 · Equipment & Repairs & Supplies	25,051.90
5100 · Utilities	26,738.06
5120 · Communications	
5121 · Telephone	1,451.86
5122 · Internet, Email, Webhosting	1,391.01

Monroe County United Ministries
 Monroe County United Ministries, Inc.
Profit & Loss
 January through December 2019

	Jan - Dec 19
Total 5120 · Communications	2,842.87
5140 · Commercial Pkg Insurance	
5141 · Special Risks	1,041.24
5142 · Directors /Officers	1,246.08
5143 · Commercial Package	9,998.02
5144 · Employment Practices	662.96
5145 · Workers Comp	4,593.00
5146 · Vehicles	1,948.32
Total 5140 · Commercial Pkg Insurance	19,489.62
5160 · Vehicle Fuel & Maintenance	192.06
5170 · Staff Mileage & Parking	296.63
5180 · Training and Staff Development	6,097.26
5190 · TEACH Expense	166.41
5200 · Emergency Grants	18,992.36
5220 · Custodial Supply	3,677.57
5230 · Custodial Maintenance Contracts	37,337.42
5240 · Building and Grounds	5,597.02
5250 · Professional Fees	
5251 · Audit	14,825.00
5252 · Computer Technical Support	3,506.05
5253 · Retirement Plan	3,632.78
5254 · Investment Fees	3,577.64
5255 · CF MCUM Fund - Investment Fee	4,795.46
Total 5250 · Professional Fees	30,336.93
5270 · Depreciation	88,302.04
5280 · Bad Debts	3,492.05
5310 · Rental Expense	
5313 · Green House - 829 W 14th Ct	433.10
Total 5310 · Rental Expense	433.10
5350 · Miscellaneous	1,427.55
Total Expense	1,728,650.51
Net Ordinary Income	-289,285.86
Net Income	-289,285.86



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

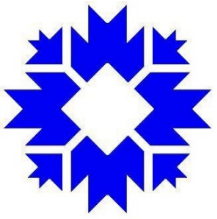
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 30 MARCH, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Mother Hubbard's Cupboard

Address: 1100 W. Allen St. Bloomington, IN 47403

Phone: 812-355-6843

E-Mail: development@mhcfoodpantry.org

Website: www.mhcfoodpantry.org

President of Board of Directors: Julia Dotson

Name of Executive Director: Amanda Nickey

Phone: 812-355-6843

E-Mail: Amanda@mhcfoodpantry.org

Name and Title of Person to Present Proposal to the Committee: Sarah Cahillane

Phone: 812-355-6843

E-Mail: development@mhcfoodpantry.org

Name of Grant Writer: Sarah Cahillane

Phone: 812-355-6843

E-Mail: development@mhcfoodpantry.org

Mother Hubbard's Cupboard

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? Yes No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
6	2	500

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Mother Hubbard’s Cupboard’s (MHC) mission is to increase access to healthy food for all people in need in ways that cultivate dignity, self-sufficiency, and community. MHC provides healthy, wholesome food to people in need, and equips people with the skills, knowledge, and tools to grow and prepare their own food, making nutritious food and wholesome meals more accessible. MHC’s five programs (Food Pantry, Garden Education, Nutrition Education, Advocacy, and Tool Share) form a holistic approach to tackling the issues of hunger and food insecurity. All MHC programs focus on serving low-income families at or below 200% of the federal poverty line. MHC’s Food Pantry Program is the largest in the region and last year distributed 175,000 bags of healthy groceries to people in need.

PROJECT INFORMATION

Project Name: Bridge Funding

Total cost of project: \$10,000

Requested amount of JHSSF funding: \$10,000

Total number of City residents anticipated to be served by this project in 2020: 9,346

Total number of clients anticipated to be served by this project in 2020: 15,578

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$10,000 for emergency bridge funding. Due to the pandemic, we have had to cancel our largest annual fundraiser, during which we raise 1/3 of our yearly budget. The money raised during this event is incredibly important to our functioning in that it is all unrestricted funds. In addition to the normal challenges to purchasing and providing food, we have seen a significant increase in demand due to the Covid19 outbreak. We have changed our shopping process to ensure that patrons and staff are able to maintain 6ft of distance, and are handing out boxes of food in our parking lot until further notice. In the first week of this change, we distributed 35,000 lbs of food, an amount that is normally distributed in one month of services in the pantry.

Address where project will be housed:

1100 W. Allen St. Bloomington, IN

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

Mother Hubbard's Cupboard

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

N/A

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

Mother Hubbard's Cupboard

N/A

PROJECT COSTS

Is this request for operational funds? Yes No

If "yes," indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

MHC will utilize the funds within three months of availability, and submit an invoice promptly.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

MHC has applied for emergency funding from The United Way, No Kid Hungry, and the Community Foundation of Bloomington and Monroe County.

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind

MHC has developed a strategic fundraising plan that is focused on growing individual donors, special events, gifts from faith communities, corporate donors, and grants. Support from JHSSF would allow MHC to leverage funds and seek additional foundation funding. In addition, MHC will continue to seek funding from a variety of sources, as outlined in our Strategic Plan.

contributions, or volunteers.

Mother Hubbard's Cupboard

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Bridge Funding	\$10,000
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

Mother Hubbard's Cupboard

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

MHC provides emergency food, nutrition and gardening education, and makes gardening and kitchen tools available at no cost to patrons. Mother Hubbard's Cupboards programming addresses the needs outlined in both the Service Community Assessment of Needs (SCAN) and the Housing and Neighborhood Development Department's (HAND) 2015-2019 Consolidated Plan. Specifically, MHC aligns with NA-50, Non-Housing Community Development Needs-91.215 (f) (Strategy 5, 1&3), which states HAND's priority to "Provide funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care." And, "Provide funding to non-profit organizations that provide valuable services to improve quality of life." (P.6) MHC's programming develops the self-sustainability of community members who participate in educational services. Community members who participate in the Nutrition and Garden programs gain skills that reduce their dependency on emergency food providers. MHC also helps low-income community members access the "Essentials" as outlined in SCAN (section 7). In addition to the normal challenges facing our organization everyday, dealing with Covid19 has created daily uncertainty. Funding from Jack Hopkins would provide MHC with a small amount of stability and allow us to find a new normal in a chaotic situation.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Mother Hubbard's Cupboard

Our annual fundraiser takes place early spring and consistently raises 1/3 of our annual funding. It is during this event that MHC attracts and retains regular, multi-year donors. This year, due to COVID19, this event was cancelled and because there is no end in sight for this pandemic, it will not be rescheduled. More than likely, we will be unable to hold our annual fall fundraiser (The Garden Gala) as well. The funding from these events provides MHC with unrestricted funds that ensure operational costs are covered.

LONG-TERM BENEFITS (200 words or less)

Our programs have grown significantly since the move to the new facility in June 2013, and demand continues to grow. According to Feeding America, an estimated 25,260 food insecure people live in Monroe County. Monroe County's food insecurity rate was 16.8% in 2018, higher than the national average of 12.9% (This is the most recent data available for our area). Food insecurity in adults has been linked to an increased risk of diabetes and chronic cardiovascular illnesses. Children who live in food insecure households have an increased likelihood of being sick, having growth problems, and being at risk for obesity.

The poverty rate in Bloomington is 37.5%, and a staggering 37.2% for children under 5. In this moment of societal uncertainty due to Covid19, we have seen our demand increase significantly in the first three weeks of this pandemic. We have seen many people new to our services due to job loss because of Covid19. Our low/no barrier services are sure to help community members who are losing jobs temporarily and who will not be eligible for high barrier services such as SNAP.

Explain how your program will have broad and long-lasting benefits for our community.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Mother Hubbard's Cupboard

In an effort to follow CDC recommended safety guidelines for the Covid19 outbreak, MHC is tracking the amount of food distributed and number in the household, from a 6ft distance, minimizing contact with patrons. Patrons are allowed to take as many boxes of food as they may need and we are encouraging them to take enough to allow them to stay sheltered in place. In order to reduce contact, we are not collecting little data on people who come to collect food. We are tracking the pounds of food we are distributing, and in the first three weeks of this change, we distributed over 77,000 pounds.

MHC's services throughout this pandemic will ensure that people have access to healthy, nutritious food. Our services have always alleviated the financial stress that our most vulnerable population knows to well, and during this crisis we will provide the healthiest options we can for any community member who falls on hard times.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Mother Hubbard's Cupboard

As the largest direct-service provider of emergency groceries in our community, MHC fills a vital role in the continuum of care for lower-income individuals, including homeless and temporarily sheltered community members. On average, MHC's food pantry serves 3,800 people each week, or two patrons per minute for the 30 hours that we are open each week. Children make up approximately 38% of our patrons, and adults over the age of 55 make up 25% of our patrons. These especially vulnerable populations, children and the elderly, make up nearly two thirds of those patrons who struggle to find enough food to eat without our pantry. MHC's pantry is determined to feed the many veterans, pregnant and nursing mothers, single mothers, and disabled individuals who seek out our services every weekday. Food assistance allows families and individuals to allocate limited resources toward housing costs, childcare, healthcare, and other "non-negotiables," preventing homelessness and other crises.

Due to the Covid19 outbreak, we have changed our shopping process to ensure that patrons and staff are able to maintain 6ft of distance, and are handing out boxes of food in our parking lot until further notice. In the first week of this change, we distributed 35,000 lbs of food, an amount that is normally distributed in one month of services in the pantry. To ensure the safety of our community, we are operating on only 7 staff members, and have canceled all nonessential programming.

As an organization that is based in client choice, making the change to an impersonal distribution of boxes has been difficult, but necessary. This change was made, in addition to sending home all volunteers, in an effort to keep the seven staff members healthy for as long as possible. (One staff member is high-risk, and is quarantined at home.) MHC recognizes that in this time of crisis, we may be the only source of food for many of our community members and because of this, we intend to stay open and to make as much food available as possible for those in need. The timeline for this process is unknown. We are currently operating three days a week as a drive through service. Patrons are allowed to take as many boxes of food as they may need and we are encouraging them to take enough to allow them to stay sheltered in place. In order to reduce contact, we are not collecting minimal data on people who come to collect food. We are tracking the pounds of food we are distributing, as well as the name of the household, and the number of individuals in each household we serve.

Mother Hubbard's Cupboard

MHC JHAAF Budget 2020

Item	Cost	Total
Bridge funding	\$10,000	\$10,000
Total		\$10,000

Mother Hubbard's Cupboard

Mother Hubbard's Cupboard Profit and Loss

January - December 2019

	<u>Total</u>
Income	
Contributions Income	
Total Contributions Income	\$ 183,530.53
Grants	2,000.00
Total Grants	\$ 132,759.88
In-kind Income	
HHFB Donated Food	177,203.56
Total In-kind Income	\$ 177,203.56
Misc. Income, Tools & T-Shirts	42.00
Special Events	
Total Special Events	\$ 132,910.01
Total Income	\$ 626,445.98
Gross Profit	\$ 626,445.98
Expenses	
Automobile Expense	
Total Automobile Expense	\$ 1,191.41
Building R&M	2,020.01
Conference/Travel	4,469.69
Conferences/Trainings	965.00
Depreciation	24,097.68
Dues & Fees	691.35
Equipment R&M	1,249.25
FDE Fundraising Direct Expense	
Total FDE Fundraising Direct Expense	\$ 8,957.80
HHFB SMC	43,950.25
In-Kind Donated Services/Assets	
HHFB In-Kind Food	177,203.56
Total In-Kind Donated Services/Assets	\$ 177,203.56
Insurance	
Total Insurance	\$ 7,536.03
Interest Expense ONB LOC	2,002.44
Payroll Expenses	
Total Payroll Expenses	\$ 314,707.57
Postage and Delivery	786.83
Professional fees	
Total Professional fees	\$ 13,850.00
Special Project Grants-Expense	1,750.00
Supplies	
Total Supplies	\$ 18,725.50
Utilities	
Total Utilities	\$ 13,149.64
Total Expenses	\$ 637,304.01
Net Operating Income	-\$ 10,858.03

Mother Hubbard's Cupboard

Net Income

-

10,858.03



Department of the Treasury
Internal Revenue Service

Mother Hubbard's Cupboard

P.O. Box 2508, Room 4010
Cincinnati OH 45201

In reply refer to: 4077550279
Apr. 17, 2015 LTR 4168C 0
35-2082414 000000 00

00031367
BODC: TE

MOTHER HUBBARDS CUPBOARD INC
1100 W ALLEN ST
BLOOMINGTON IN 47403-4830



053997

Employer Identification Number: 35-2082414
Person to Contact: S BROWN
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Mar. 31, 2015, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(03) of the Internal Revenue Code in a determination letter issued in April 2000.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

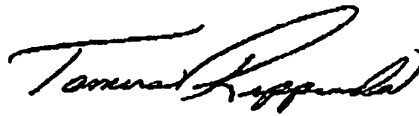
Mother Hubbard's Cupboard

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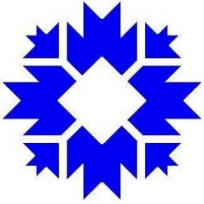
MOTHER HUBBARDS CUPBOARD INC
1100 W ALLEN ST
BLOOMINGTON IN 47403-4830

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,



Tamera Ripperda
Director, Exempt Organizations



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

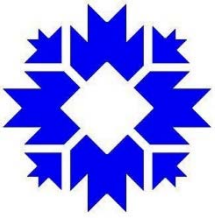
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: New Hope for Families

Address: PO Box 154 Bloomington IN 47402

Phone: 812-334-9840

E-Mail: director@newhope4families.org

Website: newhope4families.org

President of Board of Directors: Elizabeth McCrea

Name of Executive Director: Emily Pike

Phone: 812-369-7760

E-Mail: director@newhope4families.org

Name and Title of Person to Present Proposal to the Committee: Emily Pike

Phone: 812-369-7760

E-Mail: director@newhope4families.org

Name of Grant Writer: Chase Techentin

Phone: 812-334-9840

E-Mail: theroof@newhope4families.org

New Hope for Families

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [x] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
9	6	60

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

New Hope for Families helps families impacted by homelessness gain and maintain stable housing and provides excellent, nationally accredited early childhood programming aimed at breaking the cycle of homelessness and poverty.

PROJECT INFORMATION

Project Name: Family Stability Program

Total cost of project: \$50,000

Requested amount of JHSSF funding: \$25,000

Total number of City residents anticipated to be served by this project in 2020: 140

Total number of clients anticipated to be served by this project in 2020: 140

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$25,000 to pilot a new program. Family Stability Programming pairs volunteer and professional teachers with families in our emergency shelter to provide education about essential life skills.

Today, New Hope's shelter program "The Roof" provides weekly case management for our residents that focuses on the field's best practice: the "housing first" model. In addition, we connect families to the immediate, short-term goals like government benefits and employment that make housing possible.

In addition to housing first, we provide 6 months of "aftercare" case management after a family moves into their new lease. Our aftercare program helps clients meet midrange goals like getting a bank account, enrolling in GED programming, and more.

Our housing first approach is sound, with more than 80% of families leaving for affordable leases (compared to a state average of 34%). We want to build on success by implementing Family Stability Programming like financial coaching, budgeting, parenting and cooking classes, and more to help our families prepare for their mid-range goals sooner.

Families would be paired with experienced volunteer mentors and teachers in group or individual settings. Our volunteers would help families learn important skills and concepts like cooking on a budget or how to purchase a car. Volunteers would maintain a mentoring relationship with the clients even after they move out. Though we have knowledgeable volunteers and a professional staff, we cannot manage this program without more human resources.

We are requesting funds to hire an intern, expand our Family Services Coordinator's hours, and include our childcare program's chef's hours to provide the high-quality, professionally-supported programming we have in mind.

New Hope for Families

Address where project will be housed:

301 West 2nd Street, Bloomington, IN 47403

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

New Hope for Families

(We are not collaborating but we are leveraging a partnership with First Christian Church, who provides interns through the national EXPLOR program. We pay only \$8,300 for a ¾ time intern for 10 months. In addition, The Roof is collaborating with New Hope's early childhood program by having their chef provide nutritional classes and cooking classes).

PROJECT COSTS

Is this request for operational funds? Yes No

If "yes," indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):* We anticipate a dollar for dollar match from a private donor, who is particularly interested in providing life skills coaching to at-risk families.

We additionally anticipate significant funding from the Federal Home Loan Bank of Indianapolis to relocate and expand shelter services, but that funding may be contingent upon the establishment of these services. Once they are established, the FHLB funds can be used to continue the programming.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will create a cash budget for supplies. We can provide receipts and a tracking spreadsheet at the end of the grant period, or quarterly.

We will create an accrual budget for Intern compensation, Chef compensation, and Family Services Coordinator compensation which can be delivered upon the receipt of the grant, and again after we have spent the funds at the end of the grant period with a letter from our treasurer confirming the use of the funds toward this program.

We will claim all funds by December 1, 2020.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received: N/A

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

New Hope for Families

The Roof's Family Stability Programming is situated in our exiting shelter program, supported by our staff, and will be supplied by our donors and volunteers. We use food from the Hoosier Hills Food Bank, conduct supply drives regularly, and receive in-kind donations from partner churches. In addition, we have a strong core of volunteers who are eager to lend their experience to our resident families.

Thus, our ability to pilot evening classes, mentorships, and programming around family stability is well-rooted in our existing resources. The funds we are requesting would give us the capacity to test and prove the most popular or successful programming to be funded by our donors and performed by our staff in coming years.

This funding in addition to the private donor funds will be sufficient to continue this program for 24 months. During that time, we anticipate securing significant funding from the Federal Home Loan Bank of Indianapolis. The FHLB funding may be contingent on these services being in place, but once they are secured, FHLB monies can be used to fund the program in an ongoing way.

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**
 Yes No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Expand Family Service Coordinator's Hours to support intern and other volunteers	13,000
Priority #2	Employ EXPLOR Intern to coordinate programming	8,300
Priority #3	Expand Chef & Nutritional Coordinator's hours to conduct cooking and nutritional classes	2,000
Priority #4	Supplies like cook books, financial planning documents, parenting class materials, food, and other materials for experiential learning	1,700
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		25,000

New Hope for Families

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Our Family Stability Programming addresses all of the priorities in the United Way SCAN.

- **Education:** Family Stability Programming advances people's knowledge of essential life skills such as good nutrition and financial literacy. Moreover, the program equips parents to pass on those life skills. The character of the program is education, and it educates both parents and children.
- **Earning a Living:** When families have volunteer mentors and professionals to educate them about life skills, they will make better choices about their careers, understand their compensation options, and galvanize their vision for the future. We expect families to learn how to earn a better living and how to manage that income well.
- **A Healthy Community:** When families learn the basics of food and nutrition, they can avoid many unhealthy habits that lead to poor health like diabetes or obesity. Family Stability Programming reaches parents, who then teach their children healthy habits which leads to a more healthy community.
- **Meeting Essential Needs:** When families can manage their incomes and avoid crises, they can provide for their essential needs better. Family Stability Programming is designed to help families gain and maintain essentials like housing, food, transportation, healthcare and more.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

New Hope for Families

We expect the expansion of staff hours and the addition of an intern for Family Stability Programming will result in better client outcomes. When we demonstrate a connection between enhanced family stability programming and better outcomes in terms of housing success to our donors, we are confident our donors will continue to support the programming over years to come. Moreover, we intend to involve board members and volunteers as mentors and teachers, creating even more salient connections for donations and ongoing financial support. Thus, we are confident that this grant will provide proof of concept to our supporters, and we will incorporate the stability programming into our normal budget. Following the pilot period, some FHLB funds will be used to maintain the programming.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

When we leverage our stability programming to encourage healthy financial and nutritional choices in the short-term, we know we are equipping our families to apply those positive decision-making skills to future challenges. We anticipate stronger, more resilient families in our mid-range aftercare program. Thus, when we equip parents to overcome challenges like financial decisions and make healthy nutritional choices, we know they will translate their experiences and success into long-term stability. Moreover, our families' children will enjoy knowledgeable coaching from their parents, and have meaningful connections to their parent's mentors—interrupting cycles of poverty in the long-term.

Beyond the long-term benefits to individuals and their families, we anticipate benefits for our social services and community. Our community's resources are protected and conserved when families can resolve or avoid a crisis like eviction, running out of SNAP benefits early, or an ER visit on their own.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

New Hope for Families

We anticipate several short-term outcomes during the course of our family stability programming that ~~signal our long-term goals.~~

- 1) We will measure the number of people who say they feel better equipped to handle a crisis. (For example, in a financial stability class we would ask if they feel ready to handle a financial crisis, or if we do a cooking class we'd ask if they feel better able to manage their food budget or avoid unhealthy food choices that harm their health.)
- 2) Number of Families who participate in Family Stability Programming
- 3) Number of volunteer mentors and instructors who participate

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

New Hope is proud of its track record for moving families from homelessness to stability, consistently seeing success rates more than twice as high as the state average. We understand, however, that for those cases to truly be successful, it has to be a stability that is sustainable. Financial literacy, parenting, nutrition, study skills, budgeting, and so many other skills are essential for long-term stability.

So many of these skills and habits are “caught” as much as taught over time, allowing those of us with middle class backgrounds to take them for granted. People who have not had as much exposure to positive habits deserve to be assisted with intentionality. By partnering with local volunteers, we can provide excellent resources to these families and also help them develop relationships with local folks who can help them wade through the sea of information and misinformation available.

Because all services at New Hope are voluntary, families maintain their dignity and autonomy by choosing the resources that will be most valuable to them at any given moment. Offering these services individually or in small groups allows us to customize the material to meet our clients' needs.

In the past, we have found that a boxed curriculum is aimed at low middle-income families and so encourages families to set goals that are too difficult for our families to achieve, leaving our families feeling defeated from the start. Tailoring the material to suit the clients specifically allows us to meet them where they are, and using volunteers to provide the service allows us to do it at a very, very low cost.

New Hope for Families

Jack Hopkins Program Budget

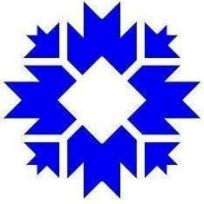
Family Stability Programming pairs volunteer and professional teachers with families in our emergency shelter to provide education about essential life skills.	
<i>Item</i>	<i>Cost</i>
XPLOR Program Intern (in partnership with 1st Christian Church)	\$ 8,300.00
Family Services Coordinator expanded hours	\$ 13,000.00
Chef & Nutritional Coordinator hours expanded to oversee cooking classes and nutrition education for roof residents	\$ 2,000.00
Program Supplies (e.g. cookbooks, financial literacy materials, budgetting sheets, calendars, planning notebooks, etc.)	\$ 1,700.00
Request Total	\$ 25,000.00

New Hope for Families
New Hope for Families

STATEMENT OF ACTIVITY

July 2018 - June 2019

	TOTAL
Revenue	
41000 Earned Revenue	
41010 Daycare Revenue	77,108.79
41040 CCDF Income	41,818.55
41050 On My Way Pre-K Income	18,861.15
Total 41000 Earned Revenue	137,788.49
42000 Unearned Revenue	
43000 Donations	503,379.77
44000 Government Grants	
44100 Fed/State Government Grants	44,053.68
44300 Local Government Grants	52,532.47
Total 44000 Government Grants	96,586.15
45000 Nongovernment Grants	42,629.44
Total 42000 Unearned Revenue	642,595.36
47200 Program Income	-90.00
Unapplied Cash Payment Revenue	-606.00
Uncategorized Revenue	0.00
Total Revenue	\$779,687.85
GROSS PROFIT	\$779,687.85
Expenditures	
50000 Personnel Expenses	417,448.52
60000 Non-Personnel Expenses	
61000 Administrative Expenses	2,305.05
62000 Facility Expenses	17,955.56
63000 Program Expenses	58,629.48
64000 Fundraising Expenses	27,781.55
Total 60000 Non-Personnel Expenses	106,671.64
66900 Reconciliation Discrepancies	0.00
Depreciation Expense	15,724.09
Uncategorized Expenditure	9,104.29
Total Expenditures	\$548,948.54
NET OPERATING REVENUE	\$230,739.31
Other Revenue	\$1,141.10
Other Expenditures	\$1,829.13
NET OTHER REVENUE	\$ -688.03
NET REVENUE	\$230,051.28

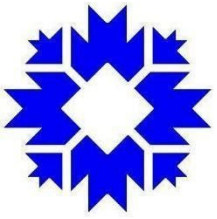


**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

**APPLICATION
CHECKLIST**

All applicants for 2020
Jack Hopkins funding
must submit the
following:

- COMPLETED APPLICATION FORM**
- PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- A YEAR-END FINANCIAL STATEMENT**
including fund balances, total revenue and expenditures



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: New Leaf - New Life

Address: 1010 South Walnut Street, Suite H, Bloomington, IN 47401

Phone: (812) 355-6842

E-Mail: info@newleafnewlife.org

Website: <http://newleafnewlife.org/>

President of Board of Directors: Lindsey Badger

Name of Executive Director: Lindsey Badger (acting)

Phone: (812) 223-4165

E-Mail: lindseybadger@gmail.com

Name and Title of Person to Present Proposal to the Committee: Arielle Hacker; Social Work Trainer and Coordinator

Phone: (812) 606-8386

E-Mail: arielle@newleafnewlife.org

Name of Grant Writer: Arielle Hacker

Phone: (812) 606-8386

E-Mail: arielle@newleafnewlife.org

New Leaf - New Life

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [x] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Full-Time	Part-Time	Volunteers
0	3	>60

Number of Employees: 3

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

New Leaf – New Life is a 501 c3 nonprofit organization whose mission is to support individuals during incarceration and in their transition back into our community. To that end, we offer services to inmates in the Monroe County Jail during incarceration and to anybody after release. Applying the philosophy of transformative justice, we encourage personal growth and self-advocacy, supporting incarcerated individuals in their efforts to make a successful transition back into the community in the spirit of solidarity not charity.

As an organization, we are committed to working in partnership with our impacted neighbors (mutuality), with like minded committed community partners (collaboration), listening and acting on the legitimate concerns of all parties (respect), treating each person with the common decency due to everyone (dignity) and excluding no individual from our circle of love and service (inclusiveness).

New Leaf - New Life

PROJECT INFORMATION

Project Name: Transition Supportive Services

Total cost of project: \$58,542.90

Requested amount of JHSSF funding: \$15,746.90

Total number of City residents anticipated to be served by this project in 2020: 650

Total number of clients anticipated to be served by this project in 2020: 825

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$15,746.90 to fund 3 part-time positions and materials in order to continue providing vital reentry supportive services during this chaotic time and beyond. We are requesting \$9,000 for two part-time re-entry mentors who will provide education about sobriety-threatening issues amidst the current COVID-19 pandemic and the lasting damage it has caused by isolation in the community. Specifically, they will provide long term re-entry support to 175 people after they are released from jail or treatment including support for probation requirements, meaningful connection, transition back into the community, etc. Both mentors are existing New Leaf - New Life (NLNL) employees who have lived experience with incarceration, addiction, and recovery. Therefore, they will be the most equipped to provide guidance and support to individuals who have been released during the global pandemic. Further, we are requesting \$6,746.90 to fund reentry materials and staffing for an existing NLNL staff person who will work as an employee liaison inside the jail to provide interview and resume-building workshops to approximately 650 participants, assist in getting critical documents that would be required for employment, support people in developing infrastructure to be on-time and responsible, and work on the community side-- building relationships with local businesses advocating for their hiring of formerly incarcerated people. This role will be significant given that many restaurants and businesses have been shut down indefinitely, resulting in a high number of layoffs and folks being released from jail with fewer job opportunities due to COVID-19.

Address where project will be housed: In the Monroe County Correctional Center, as well as at New Leaf - New Life's Transition Support Center

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

New Leaf - New Life

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

N/A

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

N/A

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project (*Please indicate source, amount, and whether confirmed or pending*):

We have an already-operating office (Transition Support Center) that will be leveraged for this project. We have a substantial (+60) number of volunteers that will assist with much of the work on the Employee Liaison and Re-Entry Mentorship programs. Confirmed Smithville funding for re-entry mentors until October in the amount of \$10,000. This money is to fund each re-entry mentor for 16 hours a week. Confirmed United Way funding for the amount of \$6,000 which will be used up before August. See the separate project budget for details. We estimate that our matching funds are nearly equal \$42,796 to the requested funding.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete drawdown of funds:

We plan to submit our claims for reimbursement monthly. Our reimbursement requests will follow the Jack Hopkins required reimbursement dates each month. The reimbursement request will contain detailed information pertaining to the supplies purchased for the month, in addition to staff expenses.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received: N/A

FISCAL LEVERAGING (*100 words or less*)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

New Leaf - New Life has a large number of dedicated volunteers who have lived experience with incarceration and have successfully re-entered into the community. Our *existing* staff will leverage this resource by developing training materials so that our volunteers will be equipped to provide employment navigation and support to our clients. Additionally, we will utilize our relationship with Goodwill by exchanging clothing donations for Goodwill vouchers which we will then provide to participants in our program. The office space used will be our existing Transition Support Center and will not require the renting of additional space.

New Leaf - New Life

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**
 Yes No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Expansion of hours for two existing part-time NLNL employees to continue the re-entry mentorship program and provide education about sobriety-threatening issues amidst the current COVID-19 pandemic, in addition to long term re-entry support to 175 people after they are released from jail, prison, or treatment.	\$9,000
Priority #2	Expansion of hours for an existing staff member to run the pilot employee liaison program and develop training for volunteers to provide resume and interview skill-building workshops, as well as work one-on-one with participants to support them through the job seeking process.	\$4,500
Priority #3	Provide vital materials (loaner phones to call employers, non slip shoes, work boots, etc) so that participants are equipped to start employment.	\$2,246.90
TOTAL REQUESTED		\$15,746.90

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

In 2018, the IDOC reported that the adult recidivism rate in Monroe County was 33.5%. According to the Prison Policy Initiative, folks with a criminal record are unemployed at a rate over 27% - 5 times higher than the unemployment rate for the US - due to structural barriers and exclusion (2018). The IDOC also reported that an increase in job opportunities results in decreased recidivism rates. Strategy 5 in the 2015-2019 Consolidated Plan indicates that funding will be provided to organizations that provide a safety net for community members, as well as agencies that provide valuable services to improve quality of life to folks who are in need. These programs are in alignment with this strategy and the funding would allow us to reduce barriers associated with job seekers who have a criminal record, as well as create an added safety net for folks with limited access to resources and benefits. This project will equip participants with necessary tools to secure a job that adds meaning to their lives post-release, and provides them with financial stability, reducing the chances of recidivism. This project is even more critical now that businesses have closed due to COVID-19 and resources have been limited.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Employment liaison and materials funding is intended to get the pilot program off the ground and into the hands of volunteers that will manage it after the training materials and infrastructure are built. Funding for reentry mentors does not satisfy the aforementioned exceptions, but is pursuant to the 2020 allowance of operational funds. Our plan for future funding is to fundraise over the next 6 months, and pursue other grant sources for money to fund this project. Due to COVID-19, we have been unable to fundraise since March, and will be unable to do so until the pandemic ceases.

New Leaf - New Life

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

As stated above, the IDOC reports recidivism rates as high as 33.78% in 2018. Incarceration in Indiana cost \$517 million in 2015, \$18,000 per inmate (Vera). The US as a whole spent \$45 billion in 2015 on prison expenditures (Vera). This project would be part of a bigger initiative to reduce recidivism by supporting ex-offenders through the job seeking process, consequently decreasing the amount of money needed to fund the carceral system.

In addition, every participant supported through this program results in a long-term benefit to our community by providing an added safety net for folks to build a foundation for their lives. They move from costing the community money to fund their incarceration, to contributing to our economic growth by becoming employed and spending their money at local businesses.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change affected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

***Examples:** an agency providing a service might cite the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.*

CSF 1: Completion of Re-Entry Mentorship Program

KPI 1A: Build on re-entry materials and update based on growing needs as a result of the pandemic.

KPI 1B: Continue to train volunteers who have lived experience to build on the program.

KPI 1C: Participants (75%) in program complete questionnaire.

CSF 2: Completion of Employment Assistance Program Pilot

KPI 2A: Educational materials for skill-building workshops are created and shared with volunteers

KPI 2B: Participants (75%) in program complete questionnaire

CSF 3: Materials for Employee Liaison Program

KPI 3A: Loaner system for materials created

KPI 3B: Identified materials are procured and distributed

New Leaf - New Life

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Amidst the current COVID-19 pandemic, it is even more crucial that we continue operating at our usual capacity to provide critical support and material assistance to our most vulnerable populations in Bloomington. Folks who are involved in the legal system already face multiple barriers with obtaining housing and employment because of their criminal record. Therefore, now more than ever, it is important for us to be able to continue to provide support through these processes and assistance with navigating through the added barriers due to the current pandemic (businesses shutting down, loss of access to public resources, etc). Further, this pandemic has severely impacted folks in the recovery community due to the discontinuation of in-person counseling, case management, and AA/NA meetings. Our reentry mentorship program is vital to continuing to support folks recently released with positive coping skills, developing prosocial supports, and finding a supportive recovery community.

Although it is predicted that this pandemic will flatten by the end of the summer, the repercussions for our clients will continue much longer. The Transition Supportive Services that we offer, and will continue to offer, through these programs remains essential to our participants' success in the community.

New Leaf - New Life

Transition Supportive Services Program

Budget for New Leaf - New Life (Jack Hopkins Grant 2020)

Priority 1 - Two Re-Entry Mentors

<u>Item</u>	<u>Quantity</u>	<u>Item Subtotal</u>	<u>Notes</u>
Staff person (6 months)*	312	\$ 4,500	\$13/hr at 13 hours/week
Staff person (6 months)**	312	\$ 4,500	\$13/hr at 13 hours/week
TOTAL 1		\$ 9,000	

Priority 2 and 3 - Employee Liaison (2) and Materials (3)

<u>Item</u>	<u>Quantity</u>	<u>Item Subtotal</u>	<u>Notes</u>
Staff person (6 months)***	312	\$ 4,500	\$13/hr at 13 hours/week
Loaner Phones & Minute Cards	30	\$ 1,168.7	30 phones (\$19.99/ea.) 30 cards (\$18.98/ea.)
Non slip shoes	15	\$ 403.20	15 pairs (\$26.88/ea.)
Work boots	15	\$ 675	15 pairs (\$45/ea.)
TOTAL 2		\$ 6,746.9	
TOTAL REQUESTED		\$ 15,746.9	
MATCH		\$ 42,796	SEE BELOW
TOTAL PROJ COST		\$ 58,542.9	

* Provides re-entry supportive services and recovery coaching at Transition Support Center

** Provides re-entry support services and recovery coaching at Transition Support Center

*** Pilot for employment assistance and material allocation to participants

Matching

<u>Item</u>	<u>Amount</u>	<u>Notes</u>
Office Space	\$ 1,800	1/4 of the office space of the Transition Support Center (TSC)
Utilities	\$ 650	1/4 of utilities of TSC
Grants*	\$ 19,500	Smithville (10,000) United Way (6,000) Perry Twshp Trustee (3,500)
Volunteer Labor for Transition Supportive Services**	\$ 20,250	Estimate (conservatively) 1.5 times more labor by volunteers for Priority 1 and 2 than staff
Accounting and Insurance	\$ 379	1/4 of the total organizational expenses
Payroll Tax/Fees, Workers Comp	\$ 217	
TOTAL OF MATCH	\$ 42,796	

* This funding will be depleted by August (United Way) and October (Smithville). In addition, these funds are to pay for the remainder of hours for this program that would not be covered by Jack Hopkins.

** We are unsure if this amount will decrease due to the COVID-19 pandemic. If volunteer operations are fully operating at the time of this grant funding, this is the value of that volunteer labor.

New Leaf - New Life
New Leaf New Life

BALANCE SHEET

As of December 31, 2019

DEC 2019

ASSETS	
Current Assets	
Bank Accounts	
1010 ONB Operating Account	20,456.99
1020 ONB Payroll	0.00
1040 ONB Petty Cash	1,270.31
PayPal Account	-585.90
Total Bank Accounts	\$21,141.40
Other Current Assets	
1015 Cash Reserve	-12,000.00
Total Other Current Assets	\$ -12,000.00
Total Current Assets	\$9,141.40
TOTAL ASSETS	\$9,141.40

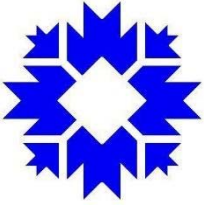
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Direct Deposit Payable	-9.97
Payroll Liabilities	
Federal Taxes (941/944)	1,195.82
IN Income / Local Taxes	218.42
IN Unemployment Tax	0.00
Total Payroll Liabilities	1,414.24
Total Other Current Liabilities	\$1,404.27
Total Current Liabilities	\$1,404.27
Total Liabilities	\$1,404.27
Equity	
3000 Opening Bal Equity	2,382.51
3010 Retained Earnings	28,153.57
Net Income	-22,798.95
Total Equity	\$7,737.13
TOTAL LIABILITIES AND EQUITY	\$9,141.40

New Leaf - New Life
New Leaf New Life

PROFIT AND LOSS

January - December 2019

	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	JUN 2019	JUL 2019	AUG 2019	SEP 2019	OCT 2019	NOV 2019	DEC 2019	TOTAL
Income													
4000 Revenue from Direct Contributions	1,000.00				223.01								\$1,223.01
4010 Individual Contributions	300.00	800.00	195.30	500.00						330.00			\$2,125.30
4020 Corporate Contributions					12.61	500.00	250.00	9.01			9.48		\$781.10
Total 4000 Revenue from Direct Contributions	1,300.00	800.00	195.30	500.00	235.62	500.00	250.00	9.01		330.00	9.48		\$4,129.41
4300 Non-government Grants													
4330 Foundation/Trust Grants													\$0.00
4330.2 Community Foundation of Middle Tennessee												3,000.00	\$3,000.00
4330.50 United Way					208.33							250.00	\$458.33
Total 4330 Foundation/Trust Grants					208.33							3,250.00	\$3,458.33
4340 Nonprofit Organization Grants													
4340.1 St. Mark's Methodist Church Grant		2,557.30						190.79			23,868.25	35.00	\$26,460.55
		540.50									176.50		\$907.79
Total 4340 Nonprofit Organization Grants		3,097.80						190.79			24,044.75	35.00	\$27,368.34
Total 4300 Non-government Grants		3,097.80			208.33			190.79			24,044.75	3,285.00	\$30,826.67
4500 Government Grants													
4530 Local Government Grants		3,041.66	1,000.00		604.00		4,732.00		5,000.00	9,360.00			\$23,737.66
4530.2 Jack Hopkins Grant				11,172.00									\$11,172.00
Total 4530 Local Government Grants		3,041.66	1,000.00	11,172.00	604.00		4,732.00		5,000.00	9,360.00			\$34,909.66
Total 4500 Government Grants		3,041.66	1,000.00	11,172.00	604.00		4,732.00		5,000.00	9,360.00			\$34,909.66
4800 Revenue from Other Sources													
5490 Misc revenue		17.44											\$17.44
Total 4800 Revenue from Other Sources		17.44											\$17.44
Total Income	\$1,300.00	\$6,956.90	\$1,195.30	\$11,672.00	\$1,047.95	\$500.00	\$4,982.00	\$199.80	\$5,000.00	\$9,690.00	\$24,054.23	\$3,285.00	\$69,883.18
GROSS PROFIT	\$1,300.00	\$6,956.90	\$1,195.30	\$11,672.00	\$1,047.95	\$500.00	\$4,982.00	\$199.80	\$5,000.00	\$9,690.00	\$24,054.23	\$3,285.00	\$69,883.18
Expenses													
5000 Salaries and Wages													
5010 Payroll	2,444.00	3,296.00	4,754.00	4,420.00	6,357.00	5,245.15	5,089.15	5,487.84	5,492.50	8,016.69	6,083.30	5,912.46	\$62,598.09
5020 Payroll Taxes	186.97	252.14	363.68	338.13	486.32	379.89	367.97	387.85	420.18	602.68	422.66	441.56	\$4,650.03
5050 Payroll Fees	43.00	43.00		62.19									\$148.19
Total 5000 Salaries and Wages	2,673.97	3,591.14	5,117.68	4,820.32	6,843.32	5,625.04	5,457.12	5,875.69	5,912.68	8,619.37	6,505.96	6,354.02	\$67,396.31
6000 Professional Fees													
6010 Accounting Fees			222.00			330.00			279.95				\$831.95
6010.1 QuickBooks Subscription	60.00	60.00	119.00	165.00	55.00	119.00	129.00	129.00	129.00	125.00	125.00	125.00	\$1,340.00
Total 6010 Accounting Fees	60.00	60.00	341.00	165.00	55.00	449.00	129.00	129.00	408.95	125.00	125.00	125.00	\$2,171.95
6045 Bank Fees		14.90									38.73		\$53.63
Total 6000 Professional Fees	60.00	74.90	341.00	165.00	55.00	449.00	129.00	129.00	408.95	125.00	163.73	125.00	\$2,225.58
6050 Insurance - GL													
6051 Insurance - BoD			2,698.15	26.00									\$2,724.15
				1,222.00									\$1,222.00
7000 Transition Center Program													
7100 Office Supplies	100.54	404.54	609.21	46.23	139.88	28.30	126.57	27.77	120.19	141.71	77.69	148.63	\$1,971.26
7105 Other Business Expenses											339.96		\$339.96
7110 Postage	1.63	43.60									110.00		\$155.23
7120 Personal Care Items	9.97	41.04											\$51.01
7125 Re Entry Kits			1,477.45	380.62		49.23		125.78		463.25	130.14	123.79	\$2,750.26
7130 Glasses					105.00							177.20	\$282.20
7140 Hygiene			9.97	9.97	9.97	9.97	9.97		9.97	9.97	9.97	9.97	\$89.73
7150 Clothing and Glasses						16.02	25.44	48.80	179.10	239.85	355.15	666.46	\$1,530.82
7160 IDs and Personal Documents			765.00		28.08		11.50		94.65	136.78	127.29	74.28	\$1,237.58
7170 Transportation													\$0.00
7170.1 Bus passes	100.00	100.00	400.00							125.00			\$725.00
Total 7170 Transportation	100.00	100.00	400.00							125.00			\$725.00
7180 Food	342.84		100.26	66.40	36.67	49.89	52.06	55.67	79.59	34.39	36.67	34.96	\$889.40
7200 Facility Expenses													
7320 Security					23.53								\$23.53
Total 7200 Facility Expenses					23.53								\$23.53
7210 Utilities													
7210.1 Phone-AT&T	321.41	121.74											\$443.15
7210.2 Energy-Duke Energy			52.61	52.61	52.61	52.61	52.61		52.61	61.89	57.68	57.68	\$492.91
7210.3 Natural Gas-Vectren			61.06	315.59	66.15	213.60	170.90	260.78	213.01	194.56	136.97	111.49	\$1,744.11
7210.4 Utilities		160.35		253.20	64.24	38.33	36.38	36.38	36.38	36.38	56.69	118.98	\$837.31
											70.00		\$70.00
Total 7210 Utilities	321.41	282.09	113.67	621.40	183.00	304.54	259.89	297.16	302.00	292.83	321.34	288.15	\$3,587.48
7300 Maintenance and Repairs													
9000 Fundraising Expenses			235.19										\$235.19
9010 Advertising													
									58.85				\$58.85
Total 9000 Fundraising Expenses									58.85				\$58.85
Total 7000 Transition Center Program	876.39	871.27	3,710.75	1,124.62	526.13	457.95	485.43	555.18	844.35	1,443.78	1,508.21	1,523.44	\$13,927.50
8000 Jail Program													
8100 Office Supplies		29.99	159.92		20.23			54.92		304.35	64.08		\$473.57
8125 Personal Docs & ID's	98.16					149.26	9.88	67.62					\$324.92
8300 Bingo Program Expenses				996.96									\$996.96
Supplies & Materials													
8120 Education	4.25	16.55	310.94		126.24			52.61	70.00				\$580.59
8130 Glasses	131.96	194.30	260.55	84.40	104.46	139.40	236.70	80.55			114.40		\$1,346.72
Total Supplies & Materials	136.21	210.85	571.49	84.40	230.70	139.40	236.70	133.16	70.00		114.40		\$1,927.31
Total 8000 Jail Program	234.37	240.84	731.41	1,081.36	250.93	288.66	246.58	255.70	70.00		643.74	64.08	\$4,107.67
Other Expenses													
Payroll Expenses					140.46								\$140.46
Wages													\$140.46
Total Payroll Expenses					140.46								\$140.46
Purchases													
		220.00											\$220.00
Total Expenses	\$3,844.73	\$4,998.15	\$13,147.25	\$8,579.76	\$7,682.56	\$6,977.39	\$6,318.13	\$6,817.57	\$7,240.26	\$10,188.15	\$8,821.64	\$8,066.54	\$92,682.13
NET OPERATING INCOME	\$ -2,544.73	\$1,958.75	\$ -11,951.95	\$3,092.24	\$ -6,634.61	\$ -6,477.39	\$ -1,336.13	\$ -6,617.77	\$ -2,240.26	\$ -498.15	\$15,232.59	\$ -4,781.54	\$ -22,798.95
NET INCOME	\$ -2,544.73	\$1,958.75	\$ -11,951.95	\$3,092.24	\$ -6,634.61	\$ -6,477.39	\$ -1,336.13	\$ -6,617.77	\$ -2,240.26	\$ -498.15	\$15,232.59	\$ -4,781.54	\$ -22,798.95



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

COMPLETED APPLICATION FORM

PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND

A YEAR-END FINANCIAL STATEMENT including fund balances,
total revenue and expenditures

SIGNED, WRITTEN ESTIMATES if an agency is seeking funding for
capital improvements

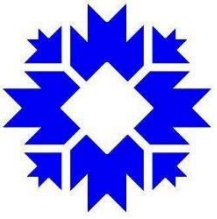
A MEMORANDUM OF UNDERSTANDING signed by all agencies
participating in an

application for a Collaborative Project

501(c)(3) DOCUMENTATION for any first-time applicant.

(Agencies who have previously applied from Jack Hopkins
funding do not need to provide this documentation.)

Incomplete applications will not be considered for funding.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Pantry 279, Inc.

Address: 501 E Temperance St, Ellettsville, IN 47404

Phone: (812) 606-1524

E-Mail: pantry279@yahoo.com

Website: www.pantry279.org

President of Board of Directors: Cindy Chavez

Name of Executive Director: Cindy Chavez

Phone: (812) 606-1524

E-Mail: pantry279@yahoo.com

Name and Title of Person to Present Proposal to the Committee: Cindy Chavez

Phone: (812) 606-1524

E-Mail: pantry279@yahoo.com

Name of Grant Writer: John Scheiwe

Phone: (812) 606-3426

E-Mail: jscheiwe@bluemarble.net

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? Yes No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	20

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Pantry 279’s mission is to provide solutions to the food insecurity problems faced in the greater Bloomington Area. This is accomplished by food distribution on Monday, Wednesday and Saturday for all comers. Tuesday is designated as Senior/Disabled day to allow a day where the staff caters to the needs of seniors and disabled. Pantry 279 provides service opportunities to a multitude of community groups such as Churches, schools, youth organizations such as scouts and 4H, as well as individual volunteers. Our approach is to be understanding of the guest’s circumstances and to serve them with compassion and respect.

PROJECT INFORMATION

Project Name: Pantry 279 Long Term Sustainability

Total cost of project: \$88,000

Requested amount of JHSSF funding: \$88,000

Total number of City residents anticipated to be served by this project in 2020: 10,470

Total number of clients anticipated to be served by this project in 2020: 16,680

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We believe the items listed below should stabilize Pantry 279 to be able to make a difference in food security in the Bloomington area for the long term. The total amount of \$88,000 covers some long term needs as well as securing our future by improving our revenue stream.

1. We are requesting \$20,000 to purchase an enclosed cargo truck to allow Pantry 279 to acquire food from alternate food sources. Currently our food sources are Hoosier Hills Food Bank and Midwest Food Bank in Indianapolis. Pantry 279 currently is using rental equipment for the Midwest Food Bank and is only accomplished on a monthly basis. Our own truck would allow more opportunities to acquire food from additional sources.
2. We are requesting \$30,000 to cover food expenses as well as operational costs such as cleaning supplies and trash removal.. With the unprecedented demand of the COVID-19 pandemic our resources are strained and the demand has increased by 4 times the previous level.
3. We are requesting \$30,000 to pay our executive director over the next 6 months. This will free up the executive director from regular job requirements to pursue additional grants and communication with other potential sources of support.
4. We are requesting \$8,000 to purchase two commercial grade refrigerators to enhance the quality and capacity of our refrigerated storage. Most of the current equipment is residential grade equipment not designed for mass storage and is nearing the end of its useful life.

4Address where project will be housed: 501 E Temperance St, Ellettsville, IN.

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

Pantry 279

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

N/A

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

N/A

PROJECT COSTS

Is this request for operational funds? Yes No

If "yes," indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project (*Please indicate source, amount, and whether confirmed or pending*):

N/A

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

For the one-time efforts, Pantry 279 intends to execute within 60 days of funds availability. At this time our resources are strained and we would need to leverage funding to pay for the items at the time of procurement.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

FISCAL LEVERAGING (*100 words or less*)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

With the ability to pay the Executive Director a salary, we intend to leverage that time to find additional opportunities for grants and other sources of funding. Pantry 279 intends to be a primarily volunteer organization. Currently the core group of volunteers are providing over 200 hour per week in volunteer hours. Delivery personnel not only donate their time, but also donate fuel and vehicle costs to make 50 deliveries per week. Trinity Lutheran Church is graciously providing space and utilities for Pantry 279 to operate at no charge.

Pantry 279

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**
[X] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Cargo Truck	\$20,000
Priority #2	Executive Director Compensation	\$30,000
Priority #3	Food Expenses	\$30,000
Priority #4	Refrigeration Equipment	\$8,000
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$88,000

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Per Section 7 of the "Service Community Assessment of Needs" in 2009 16.3% of Monroe County experience food insecurity. Given Pantry 279's experience in the community, we believe this demand has grown. In 2015, Pantry 279 started out with a handful of guests who reported food insecurity. That demand has definitely increase as Pantry 279 serves over 3000 people per month by providing much need food before the pandemic. Since Bloomington's economy is heavily dependent on the student population which for the most part will be absent for a significantly longer timeframe than the community is accustomed. Not only that many restaurants, bars, and other service oriented businesses have scaled back their operations while leaving many employees without employment and income. This has led to a 4 fold increase in guests over the month of March 2020. As we get deeper into the pandemic as well as the recovery time, we expect food insecurity to be a much larger issue prior to this health and economic crisis. We believe that the effects on those who are below poverty level will be felt for at least five years or more. Some due to circumstances will require food assistance for the long haul, while others who have gained food security have lost it with the effects of this pandemic as can be seen by several former guests coming back after several years without assistance.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

We have requested several line items. The truck will alleviate the need for rental trucks as well as pursue other opportunities to obtain food at low cost where transportation is an issue. Some is bridge funding for our Executive Director to allow her to spend time working on more permanent and sustainable sources of income. Currently our Executive Director is a volunteer and is not paid in any way. This means that she needs to be employed in addition to her position with Pantry 279. The request for funding for additional food will allow Pantry 279 to better serve guests during this time of unprecedented demand. The refrigeration equipment should allow for more food to be stored and kept in a smaller space with less energy demand and this should last for years to come.

Pantry 279

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Pantry 279 is primarily funded by individuals, youth organizations, small business, and faith based organizations. While this has been successful for many years, economic downturns leave Pantry 279 struggling for operational funding. The idea of this grant is to establish more permanent and reliable sources of income and reduce operational costs. We believe if the entire effort is funded it will have a large impact on the sustainability of Pantry 279 and the ability to overcome food insecurity on a longer term basis in Bloomington.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

1. With more food and capacity available, we believe the current 3000 guests served will be able to obtain higher quality food and also increase the number of guests served on a monthly basis to 5000 per month.
2. More permanent revenue streams will guarantee Pantry 279 will be able to continue to serve the community for years to come. The Executive Director should be a full time paid position to better manage Pantry 279 and that is the goal of this grant opportunity.

Pantry 279

Pantry 279 – Jack Hopkins 2020 Grant Application Project Budget:

26 ft Cargo Truck with Liftgate	\$20,000
Executive Director 6 Month Salary	\$30,000
COVID-19 Food and Operational Expenses	\$30,000
2 Commercial Grade Refrigeration Equipment	\$8,000
Total	\$88,000

Pantry 279

2019 Financial Statement for Pantry 279

Income

Donations	\$39,234.21
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Expenses

Hoosier Hills Food Bank Shared Maintenance Fees:	\$18,394.25
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Off Site Storage	\$ 2,153.00
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Cargo Truck Rental & Fuel	\$ 2,211.67
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Trash Removal:	\$ 688.49
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Advertisement	\$ 227.50
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Plates and Insurance for Delivery Vehicle	\$ 1273.35
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Miscellaneous Expense, Cleaning Supplies	\$ 5,549.12
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Thanksgiving Basket Expenses	\$11,011.43
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Elf Dispatch Expenses	\$ 5,206.17
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Total Expenses:	\$46,714.98
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Net Loss	(\$ 7,480.77)
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Pantry 279

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: DEC 20 2016

PANTRY 279 INC
5290 W NOVA DR
BLOOMINGTON, IN 47404-0000

Employer Identification Number:
81-3024014
DLN:
26053714001166
Contact Person:
JOAN C KISER ID# 31217
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
December 31
Public Charity Status:
509(a)(2)
Form 990/990-EZ/990-N Required:
Yes
Effective Date of Exemption:
February 8, 2016
Contribution Deductibility:
Yes
Addendum Applies:
No

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

Letter 947

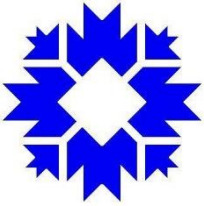
Pantry 279

PANTRY 279 INC

Sincerely,



Jeffrey I. Cooper
Director, Exempt Organizations
Rulings and Agreements



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

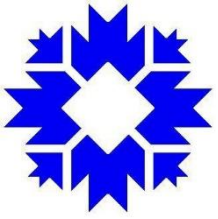
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 30 MARCH, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Planned Parenthood of Indiana and Kentucky

Address: 200 S. Meridian St., Ste. 400 / Indianapolis, IN 46225

Phone: (317) 637-4156

E-Mail: steven.conrad@ppink.org

Website: www.ppink.org

President of Board of Directors: Kristen Roby Dimlow

Name of Executive Director: Christine Charbonneau

Phone: (206) 861-7511

E-Mail: christine.charbonneau@ppadm.net

Name and Title of Person to Present Proposal to the Committee: Steven Conrad, Institutional Giving Officer

Phone: (317) 637-4156

E-Mail: steven.conrad@ppink.org

Name of Grant Writer: Steven Conrad

Phone: (317) 637-4156

E-Mail: steven.conrad@ppink.org

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [X] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
143	45	465

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Our mission is to serve persons in Indiana and Kentucky - without bias or judgment, without fear, without fail - by providing access to high-quality health care confidentially and compassionately; by reducing unintended pregnancies and sexually transmitted diseases through age-appropriate and accurate sexual health education; and by advocating for freedom of individual choice in all matters of sexual health and reproductive justice.

PROJECT INFORMATION

Project Name: Cervical Cancer Advanced Diagnosis

Total cost of project: \$11,134

Requested amount of JHSSF funding: \$11,134

Total number of City residents anticipated to be served by this project in 2020: 30 (annually)

Total number of clients anticipated to be served by this project in 2020: 40 (annually)

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

Planned Parenthood of Indiana and Kentucky (PPINK) respectfully requests \$11,134 to purchase upgraded colposcopy equipment for our Bloomington health center. A colposcopy is a type of cervical cancer test. It lets doctors or nurses get a close-up look at a patient's cervix, and it's used to find abnormal cells that could be cancerous. Both the cervical cancer incidence rate and the cervical cancer mortality rate are higher in Indiana than the national average. In some counties, the cervical cancer mortality rate is double the national average. This problem is caused by increasingly high rates of STIs, as well as a lack of access to advanced diagnostic testing. With a grant from the Jack Hopkins Social Services Fund, PPINK will purchase the upgraded equipment needed to maintain access to high quality care at our Bloomington health center, and we'll ensure affordable access to care for all women and girls - no matter their income or insurance status. By increasing access to advanced diagnostic testing in south central Indiana, more people in Bloomington and throughout Monroe County will be able to prevent, detect, and/or treat cervical cancer.

Address where project will be housed: 421 S. College Ave. / Bloomington, IN 47403

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

N/A

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project (*Please indicate source, amount, and whether confirmed or pending*):

PPINK has not requested additional funding from any other companies or philanthropic institutions. A grant from JHSSF will fully fund the purchase of new colposcopy equipment. Although PPINK is unable to financially contribute to this one-time purchase, PPINK pays for the health center clinicians who preform colposcopies, and we also pay all other costs associated with operating our health center in Bloomington. Annually, PPINK spends ~\$1.3 million to maintain the Bloomington health center as fully-staffed, highly-effective, and highly-accessible for all patients seeking care.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

This is a capital request for the one-time purchase of colposcopy equipment. If awarded funding, PPINK will purchase the equipment and submit the claim for reimbursement as soon as the funding is made available.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

FISCAL LEVERAGING (*100 words or less*)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Colposcopy equipment requires annual maintenance and software updates that total approximately \$3,000 per year, but the equipment is self-sustaining. As we provide colposcopies to patients in Bloomington, the service generates enough patient revenue to pay for equipment maintenance for many years to come. Please note, PPINK offers low-cost services to patients who are uninsured, under-insured, and/or living below the federal poverty level. Revenue is generated through a mix of: payments from patients who can afford care, either partially or entirely; Medicaid and/or other insurance reimbursements; and donated patient financial assistance provided by generous donors throughout Monroe County and all of Indiana.

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**
 Yes No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1		
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

PPINK's project addresses the need to ensure access to advanced diagnostic testing in Monroe County. According to the Service Community Assessment of Needs, cancer is the second leading cause of death in Monroe County, and 43 percent of all cancer deaths could be prevented by lifestyle changes. The Service Community Assessment of Needs recommends improving the health behaviors of residents in conjunction with early detection for many cancers, including cervical.

The human papillomavirus (HPV), a sexually transmitted infection, causes most cases of cervical cancer. According to the Robert Wood Johnson Foundation's 2019 County Health Rankings, Monroe County's STI prevalence is reaching record high levels, outpacing both Indiana's and the national average. PPINK is working to educate patients about HPV prevention, and we remain committed to providing cervical cancer screenings for patients in need. Colposcopies can cost upwards to \$600, so even women with OB-GYN access may struggle to pay for the service, especially if they are uninsured or have enrolled in a high-deductible plan. PPINK currently charges \$249 for a colposcopy, and we have financial counselors who further assist women or girls with exceptional financial needs.

This project will improve Monroe County health and economic outcomes related to cervical cancer.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

PPINK respectfully requests a one-time investment that will fully fund the purchase of new colposcopy equipment. Any future maintenance of the equipment will be funded through patient service revenue generated by the colposcopy procedures; therefore, PPINK will never request additional JHSSF funding for this project.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

The earlier cancer is detected, the better chance a patient has to treat it. When caught early enough, the survival rate of cervical cancer is very high. Nevertheless, cervical cancer occurs in almost 13,000 women each year in the U.S., leading to about 4,100 deaths. The survival rate is lowest among people who cannot afford health care, with Black women dying at a much higher rate than any other racial or ethnic group. Ensuring equitable access to care is critical for any city to achieve its health equity goals.

By equipping PPINK with upgraded colposcopy equipment, this project helps women and girls in Monroe County more quickly diagnosis and treat cervical cancer. PPINK estimates that at least 40 women will receive a colposcopy at our Bloomington health center during the first year of this project, and we anticipate the number will grow in years following. Overall, Indiana's cervical cancer mortality rate will decline as an outcome of this grant. In addition to those served directly by the grant-funded colposcopy equipment, this grant will also benefit families that don't have to suffer the loss of a loved one from cervical cancer thanks to advanced diagnostic testing.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Outcome 1: The Bloomington health center will be equipped new colposcopy equipment, which will be used for many years to come.

Outcome 2: At least 40 unduplicated patients (of whom 30 are City residents) will receive colposcopies every year.

PPINK uses NextGen Healthcare Information software to measure a variety of metrics, including how many patients are served each day, poverty levels of patients, type of service(s) provided, and health insurance status of patients. PPINK will be able to report exactly who and how many people (non-HIPPA protected information, like demographics and poverty levels) are served by the new colposcopy equipment.

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Patient Testimonial:

When I was 16, we lived in Logansport. I went to the Planned Parenthood clinic because of the bad things that had happened to me as a child. It left me with some problems, we just didn't know how bad. We had never heard of HPV, which is what I ended up having. Mom worked at Hardee's and we didn't have money, no insurance, and we couldn't go to the doctor's office in town. A friend told me about Planned Parenthood.

The old Lafayette clinic had some special equipment and they did a biopsy. I had cancer on the outside of my vagina. My mom was so sad, because we didn't have any money to see a doctor. The staff got me in to a resident doctor at Methodist Hospital in Indianapolis. They didn't charge a lot, and we still had to find a way to get to Indianapolis, it was a big deal for us.

While my friends were getting ready for prom, I was getting ready for a strange and embarrassing surgery. When my best friend Julie was shopping at the mall, I had most of the outside of my vagina removed. I remember waking up and my mom was there and so was the Planned Parenthood nurse who did my biopsy. She came all that way, and she sat with my mom until I woke up, until she knew I was ok and that my mom was ok. You don't get that kind of care at a doctor's office.

It took a long time for me to heal and a longer time for me to laugh, it seemed. But years have gone by and I did grow up, and all these years the staff at Planned Parenthood made sure no cancer came back. At 16 I missed my prom. I missed doing a lot of stuff with my friends, but I didn't miss my life when I could have. I owe a lot to the staff who took care of me, even though we didn't have money.

[The nurse] told me there are people at your open house who do a lot to help give all the new gadgets to the clinic. I wish I could thank you all personally. My life was changed because of the kindness and support of people like you. I can't be with you Saturday, but if I could I would like to introduce you to my husband. He's a very caring and understanding man, and I know I deserve him and I deserve happiness. And around Thanksgiving we're gonna have our first baby. Life turns out ok. [The nurse] asked me to share my story with you all. If doing this can help just one other girl, then everything will have been worth it. And I would like to say thanks to all of you from me and from all the girls who need the services of Planned Parenthood.

*Patient is now a 39-year-old mother of a beautiful girl.

**Jack Hopkins Social Services Funding Application for 2020
Planned Parenthood of Indiana and Kentucky**

Program Budget

Item	Cost
EVA Colposcopy Equipment	\$8,082
Secure Case Sharing / Chat and Live Tele-Consultation	\$2,565
Enterprise Software Services	\$462
Shipping and Handling	\$25
Total	\$11,134

*All other costs associated with this project (e.g. clinician salaries, health center operations, etc.) will be paid by Planned Parenthood.

Planned Parenthood of Indiana and Kentucky



Created Date	6/12/2019	Quote Number	00001723
Expiration Date	7/9/2019	Payment Terms	30 days from delivery
Prepared By	Deena Moskovitz	Contact Name	Joanne Bottenberg
Email	deenamoskovitz@mobileodt.com	Email	joanne.bottenberg@ppgnw.org
		Phone	206.764.8186

Address Information

Bill To Name	PPGNHI - Planned Parenthood of the Great Northwest and the Hawaiian Islands	Ship To Name	PPGNHI - IN/K
		Ship To	United States
Bill To	2001 East Madison Street Seattle, Washington 98122 United States		

Product	Sales Price	Quantity	Subtotal	Discount	Total Price
2019RH: Collaborate-Annual Prepaid	\$2,700.00	1.00	\$2,700.00	5.00%	\$2,565.00
2019RH: Enterprise Software Services-Annual Prepaid	\$1,200.00	1.00	\$1,200.00	61.50%	\$462.00
2019RH: EVA 3 Plus Premium	\$8,980.00	1.00	\$8,980.00	10.00%	\$8,082.00
2019RH: Rolling Stand_N	\$0.00	1.00	\$0.00		\$0.00
Shipping And Handling	\$25.00	1.00	\$25.00		\$25.00
Grand Total					\$11,134.00

Packages

Description	Billing Schedule	Each Amount
Enterprise Package: Enhanced Compliance and Security	Annually	463.00
Collaborate Package: Secure Case Sharing/Chat and Live Tele-Consultation	Annually	2,565.00

Payment

Paylink https://paylink.blackthorn.io/AOBAIkmWMHE09N20H-kVsP3WdSKLYQCTQH2jwwaE-L_cfVRm6JI_YgABCvNkVRkYwFOG

Collaborate and Enterprise packages are billed automatically starting one month after purchase of EVA System, according to the billing schedule; Premium packages are billed one year after purchase

Terms

All prices stated are in USD.	MobileODT Inc. 1732 1st Ave #20574 New York, NY 10128 United States www.mobileodt.com T +1 646 975 9445
Service & Warranty Start: Upon receipt of EVA System.	

You undertake to comply, and to ensure the compliance of any and all end-user who is using the Services as part of this engagement, with our Term of Services (available at: <https://www.mobileodt.com/legal-center/>) and all its ancillaries.

Your use of the Services may influence the privacy of third-parties. You hereby acknowledge that it is your sole and ultimate responsibility to use the Services in compliance with any and all applicable privacy laws and regulations, including without limitation, obtaining and maintaining of all necessary consents (e.g. patients' consent) for the use of the Services. In addition to the instructions provided in the Term of Services, you may specifically instruct MobileODT for what purposes the personal information you provide will be processed.



F +1 718 732 2405

Items will be shipped within 14 days of receiving payment.

VAT /Taxes will be added in accordance with applicable law.
If sales tax has not been charged on this quote, please consult your tax adviser. You may be subject to Use Tax in your state.

You undertake to comply, and to ensure the compliance of any and all end-user who is using the Services as part of this engagement, with our Term of Services (available at: <https://www.mobileodt.com/legal-center/>) and all its ancillaries.

Your use of the Services may influence the privacy of third-parties. You hereby acknowledge that it is your sole and ultimate responsibility to use the Services in compliance with any and all applicable privacy laws and regulations, including without limitation, obtaining and maintaining of all necessary consents (e.g. patients' consent) for the use of the Services. In addition to the instructions provided in the Term of Services, you may specifically instruct MobileODT for what purposes the personal information you provide will be processed.



Planned Parenthood of Indiana
and Kentucky

CONSOLIDATED FINANCIAL STATEMENTS

AND

SUPPLEMENTARY INFORMATION

JUNE 30, 2019 AND 2018

CPAs / ADVISORS



PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

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JUNE 30, 2019 AND 2018

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Blue & Co., LLC / 2650 Eastpoint Parkway, Suite 300 / Louisville, KY 40223
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REPORT OF INDEPENDENT AUDITORS

Board of Directors
Planned Parenthood of Indiana and Kentucky, Inc.
Indianapolis, Indiana

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Planned Parenthood of Indiana and Kentucky, Inc. (the "Agency") (a nonprofit organization), which comprise the consolidated statements of financial position as of June 30, 2019 and 2018, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Agency's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors
Planned Parenthood of Indiana and Kentucky, Inc.
Indianapolis, Indiana

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Agency as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Change in Accounting Principle

As discussed in Note 3 to the financial statements, effective July 1, 2018, the Agency adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2016-14, *Presentation of Financial Statement of Not-for-Profit Entities*. Our opinion is not modified with respect to this matter.

Other Matters

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying consolidating statement of financial position – 2019, consolidating statement of activities and changes in net assets – 2019 on pages 34 and 35, and schedule of expenditures of federal awards on page 36, as required by Title 2 U.S. *Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 17, 2019 on our consideration of the Agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Agency's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Agency's internal control over financial reporting and compliance.

Blue & Co., LLC

Louisville, Kentucky
December 17, 2019

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2019 AND 2018

ASSETS		
	2019	As restated 2018
Current assets		
Cash and cash equivalents	\$ 199,004	\$ 326,115
Patient accounts receivable, net of estimated uncollectibles of \$1,293,158 and \$1,366,238 in 2019 and 2018, respectively.	455,930	1,561,279
Grants receivable	164,851	321,030
Contributions receivable	161,150	340,791
Inventory	586,553	731,599
Prepaid expenses and other assets	166,375	127,780
Total current assets	<u>1,733,863</u>	<u>3,408,594</u>
Noncurrent assets		
Beneficial interest in assets held by Planned Parenthood Federation of America, Inc.	110,764	88,786
Property and equipment, net	6,922,750	7,491,137
Contributions receivable from charitable remainder trusts	477,985	415,319
Assets whose use is limited	1,170,186	903,987
Investments - permanent endowment	2,701,416	2,576,416
Other noncurrent assets	19,746	22,439
Total noncurrent assets	<u>11,402,847</u>	<u>11,498,084</u>
Total assets	<u>\$ 13,136,710</u>	<u>\$ 14,906,678</u>
LIABILITIES AND NET ASSETS		
Current liabilities		
Accounts payable	\$ 3,418,753	\$ 2,013,301
Accrued personnel costs	488,142	540,385
Self-insurance liability	62,000	62,000
Total current liabilities	<u>3,968,895</u>	<u>2,615,686</u>
Noncurrent liabilities		
Line of credit	1,000,000	878,696
Other noncurrent liabilities	14,167	19,460
Total noncurrent liabilities	<u>1,014,167</u>	<u>898,156</u>
Total liabilities	4,983,062	3,513,842
Net assets		
Without donor restrictions	3,693,297	7,016,521
With donor restrictions	4,460,351	4,376,315
Total net assets	<u>8,153,648</u>	<u>11,392,836</u>
Total liabilities and net assets	<u>\$ 13,136,710</u>	<u>\$ 14,906,678</u>

See accompanying notes to consolidated financial statements.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
YEAR ENDED JUNE 30, 2019

	Without donor restrictions	With donor restrictions	Total
Revenues, gains, and other support			
Net patient service revenue	\$ 11,159,252	\$ -0-	\$ 11,159,252
Less: Provision for bad debts	(2,001,240)	-0-	(2,001,240)
Net patient service revenue less provision for bad debts	9,158,012	-0-	9,158,012
Contributions	4,448,476	1,262,491	5,710,967
Government grants	1,238,763	-0-	1,238,763
Net investment income	22,898	229,129	252,027
In-kind contributions	262,374	-0-	262,374
Other	108,150	-0-	108,150
Total	15,238,673	1,491,620	16,730,293
Net assets released from restriction	1,407,584	(1,407,584)	-0-
Total revenues, gains, and other support	16,646,257	84,036	16,730,293
Expenses			
Program services			
Patient services	14,452,520	-0-	14,452,520
Education	422,992	-0-	422,992
Public policy	524,577	-0-	524,577
Total program services	15,400,089	-0-	15,400,089
Supporting services			
Management and general-marketing	179,608	-0-	179,608
Management and general-other	3,682,434	-0-	3,682,434
	3,862,042	-0-	3,862,042
Fundraising	683,424	-0-	683,424
Loss on disposal of capital assets	23,926	-0-	23,926
Total expenses	19,969,481	-0-	19,969,481
Change in net assets	(3,323,224)	84,036	(3,239,188)
Net Assets			
Beginning of year	7,016,521	4,376,315	11,392,836
End of year	\$ 3,693,297	\$ 4,460,351	\$ 8,153,648

See accompanying notes to consolidated financial statements.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
YEAR ENDED JUNE 30, 2018

	Without donor restrictions	With donor restrictions	Total
Revenues, gains, and other support			
Net patient service revenue	\$ 9,766,751	\$ -0-	\$ 9,766,751
Less: Provision for bad debts	(1,722,479)	-0-	(1,722,479)
Net patient service revenue less provision for bad debts	8,044,272	-0-	8,044,272
Contributions	5,018,552	1,325,586	6,344,138
Government grants	1,569,198	-0-	1,569,198
Net investment income	53,456	178,372	231,828
In-kind contributions	280,576	-0-	280,576
Other	96,224	-0-	96,224
Total	15,062,278	1,503,958	16,566,236
Net assets released from restriction	2,566,278	(2,566,278)	-0-
Total revenues, gains, and other support	17,628,556	(1,062,320)	16,566,236
Expenses			
Program services			
Patient services	14,223,463	-0-	14,223,463
Education	464,929	-0-	464,929
Public policy	592,857	-0-	592,857
Total program services	15,281,249	-0-	15,281,249
Supporting services			
Management and general-marketing	270,897	-0-	270,897
Management and general-other	3,730,198	-0-	3,730,198
	4,001,095	-0-	4,001,095
Fundraising	726,775	-0-	726,775
Loss on disposal of capital assets	787	-0-	787
Total expenses	20,009,906	-0-	20,009,906
Change in net assets	(2,381,350)	(1,062,320)	(3,443,670)
Net Assets			
Beginning of year	9,397,871	5,438,635	14,836,506
End of year	\$ 7,016,521	\$ 4,376,315	\$ 11,392,836

See accompanying notes to consolidated financial statements.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES
YEARS ENDED JUNE 30, 2019 AND 2018

	<u>2019</u>							
	Program Services			Management and General				
	Patient Services	Education	Public Policy	Marketing	Other	Fundraising	Other	Total
Program services:								
Salaries and wages	\$ 5,257,630	\$ 307,493	\$ 296,716	\$ 64,992	\$ 1,321,265	\$ 318,053	\$ -0-	\$ 7,566,149
Employee benefits	1,111,081	63,990	61,271	14,224	150,986	68,808	-0-	1,470,360
Total	6,368,711	371,483	357,987	79,216	1,472,251	386,861	-0-	9,036,509
Occupancy	1,944,592	7,821	10,449	888	588,942	1,807	-0-	2,554,499
Professional fees and contracted services	1,090,114	3,437	16,876	86,494	1,503,240	203,395	-0-	2,903,556
Travel, conferences, and meetings	228,693	35,138	46,023	1,411	33,417	39,198	-0-	383,880
Medical expenses	4,786,933	-0-	336	-0-	-0-	-0-	-0-	4,787,269
Other	33,477	5,113	92,906	11,599	84,584	52,163	-0-	279,842
Loss on disposal of assets	-0-	-0-	-0-	-0-	-0-	-0-	23,926	23,926
Total expenses	<u>\$ 14,452,520</u>	<u>\$ 422,992</u>	<u>\$ 524,577</u>	<u>\$ 179,608</u>	<u>\$ 3,682,434</u>	<u>\$ 683,424</u>	<u>\$ 23,926</u>	<u>\$ 19,969,481</u>
	<u>2018</u>							
	Program Services			Management and General				
	Patient Services	Education	Public Policy	Marketing	Other	Fundraising	Other	Total
Program services:								
Salaries and wages	\$ 5,306,565	\$ 349,991	\$ 395,765	\$ 137,227	\$ 1,169,254	\$ 345,457	\$ -0-	\$ 7,704,259
Employee benefits	580,539	40,493	43,321	15,055	581,300	37,201	-0-	1,297,909
Total	5,887,104	390,484	439,086	152,282	1,750,554	382,658	-0-	9,002,168
Occupancy	1,980,667	19,531	19,574	9,311	574,763	9,195	-0-	2,613,041
Professional fees and contracted services	1,243,314	16,399	70,558	76,855	1,243,100	110,107	-0-	2,760,333
Travel, conferences, and meetings	229,966	31,846	23,009	11,807	59,519	130,942	-0-	487,089
Medical expenses	4,822,781	-0-	140	-0-	4,200	-0-	-0-	4,827,121
Other	59,631	6,669	40,490	20,642	98,062	93,873	-0-	319,367
Loss on disposal of assets	-0-	-0-	-0-	-0-	-0-	-0-	787	787
Total expenses	<u>\$ 14,223,463</u>	<u>\$ 464,929</u>	<u>\$ 592,857</u>	<u>\$ 270,897</u>	<u>\$ 3,730,198</u>	<u>\$ 726,775</u>	<u>\$ 787</u>	<u>\$ 20,009,906</u>

See accompanying notes to consolidated financial statements.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.CONSOLIDATED STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2019 AND 2018

	2019	2018
Cash flows from operating activities		
Change in net assets	\$ (3,239,188)	\$ (3,443,670)
Adjustments to reconcile change in net assets to net cash from operating activities:		
Depreciation	562,747	675,336
(Gain) loss on disposals of property and equipment	23,926	787
Provision for bad debts	2,001,240	1,722,479
Net realized and unrealized (gains) losses on investments	(168,281)	(171,967)
Changes in operating assets and liabilities:		
Patient accounts receivable	(895,891)	(1,632,706)
Grant receivable	156,179	(28,881)
Inventory	145,046	(119,512)
Prepaid expenses and other assets	(38,595)	55,884
Accounts payable	1,405,452	555,775
Accrued personnel costs	(52,243)	19,753
Self-insurance liability	-0-	(54,064)
Other noncurrent liabilities	(5,293)	(14,496)
Beneficial interest in assets held by Planned Parenthood Federation of America, Inc.	(21,978)	(3,895)
Contributions receivable	179,641	(102,276)
Contribution receivable from charitable remainder trusts	(62,666)	(15,945)
Net cash from operating activities	<u>(9,904)</u>	<u>(2,557,398)</u>
Cash flows from investing activities		
Purchases of property and equipment	(18,286)	(141,751)
Change in assets whose use is limited	(222,918)	1,645,934
Change in investments	-0-	261,107
Change in other noncurrent assets	2,693	-0-
Net cash from investing activities	<u>(238,511)</u>	<u>1,765,290</u>
Cash flows from financing activities		
Change in line of credit, net	121,304	878,696
Principal payments on capital lease obligation	-0-	(33,482)
Net cash from financing activities	<u>121,304</u>	<u>845,214</u>
Net change in cash and cash equivalents	(127,111)	53,106
Cash and cash equivalents, beginning of year	<u>326,115</u>	<u>273,009</u>
Cash and cash equivalents, end of year	<u>\$ 199,004</u>	<u>\$ 326,115</u>
Supplemental disclosure of cash flow information		
Cash paid during the year for interest	\$ 54,118	\$ 14,595
Noncash investing and financing activities:		
Purchases of property and equipment in accounts payable	\$ -0-	\$ 7,750

See accompanying notes to consolidated financial statements.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

1. NATURE OF OPERATIONS

The consolidated financial statements include the accounts of Planned Parenthood of Indiana and Kentucky, Inc. (hereby referred to as the "Agency") and Planned Parenthood Advocates of Indiana and Kentucky, Inc. (hereby referred to as "Advocates"), collectively referred to as the "Agency".

The Agency was established in 1932 and incorporated as a not-for-profit organization in December 1933, under the laws of the State of Indiana. The Agency is organized to promote and provide education, counseling, and medical assistance in the area of reproductive health and operates various health centers in Indiana and Kentucky. Funding of the Agency's programs and activities comes from both private and public resources.

Advocates was incorporated as a not-for-profit organization under the laws of the State of Indiana in November 1995, and commenced operations in January 1996. The primary activities of Advocates are to encourage and protect individual choice regarding reproductive health care, advocate related public policies, and to foster and preserve a social and political climate favorable to the exercise of reproductive choice. Advocates formed a political action committee in July 2004.

Effective July 1, 2013, the Agency acquired Planned Parenthood of Kentucky, Inc. and changed its name to Planned Parenthood of Indiana and Kentucky, Inc. Also, Advocates changed its name to Planned Parenthood Advocates of Indiana and Kentucky, Inc.

Effective January 29, 2019, the Board of Directors of the Agency amended the articles of incorporation to make Planned Parenthood of the Greater Northwest and Hawaiian Islands, Inc. (PPGNHI) the sole member of PPINK. As the sole member of the Agency, PPGNHI shall have all statutory rights and powers of membership in the Agency conferred under the new bylaws, and in addition shall have the sole authority to authorize the significant transactions of the Agency.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The Agency prepares its consolidated financial statements using the accrual basis of accounting. Accrual accounting requires the recognition of revenues when they are earned and measurable in the accounting period when services are provided, and the recognition of expenses in the period in which they occur.

Principles of Consolidation

The Agency coordinates its efforts with Advocates in furtherance of the Agency's goals through a related directorate and management. All material intra-entity accounts and transactions have been eliminated from the consolidated financial statements.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

Management's Estimates

Management uses estimates and assumptions in preparing financial statements in conformity with accounting principles generally accepted in the United States. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, if any, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Cash and Cash Equivalents

At times, balances in bank accounts may exceed federally insured limits. The Agency has not experienced any losses from their bank accounts. For purposes of the consolidated statement of cash flows, the Agency considers all highly liquid investments, if any, purchased with an original maturity of three months or less to be cash equivalents.

Inventory

Inventory consists of contraceptives and therapeutics and is stated at the lower of cost or net realizable value. Cost is determined on the first-in, first-out method. Inventory is expensed when dispensed to a patient.

Investment Valuation and Income Recognition

Investments are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 5 for discussion of fair value measurements.

Interest income is recorded on the accrual basis, and dividends are recorded on the ex-dividend date. Purchases and sales of investments are recorded on the trade date. Gains and losses on the sale of investments are determined using the specific-identification method. Realized and unrealized gains and losses of investments are included in the consolidated statements of activities and changes in net assets.

Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risks in the near term could materially affect the amounts reported in the consolidated financial statements.

Accounts Receivable and Credit Policies

Accounts receivable represent amounts billed or billable to third-party insurers, the Medicaid program, or patients for medical services provided, net of an allowance for uncollectible accounts.

The Agency establishes an allowance for uncollectible accounts receivable based on historical collection experience, economic conditions and management's evaluation of the collectability of outstanding balances. Management periodically reviews the status of delinquent accounts and writes off uncollectible

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

accounts after reasonable collection efforts have been exhausted, including the use of a third party collection agency.

Grant Reimbursements

The Agency receives its grant support through periodic claims filed with the respective funding sources, not to exceed a limit specified in the funding agreement. Since the consolidated financial statements are prepared on the accrual basis, all earned portions of the grants not yet received as of June 30, 2019 and 2018, have been recorded as receivables. Any unearned portions of grants received as of June 30, 2019 and 2018 have been recorded as deferred revenue.

Property and Equipment

Property and equipment with a cost basis of \$1,000 or more are capitalized at cost, except for donated items, which are recorded at fair market value at the date of donation.

Depreciation is computed using the straight-line method over the assets' estimated useful lives as follows:

Furnishings and equipment	3-20 years
Buildings	39 years
Building improvements	3-39 years
Leasehold improvements	3-39 years

If program services as defined in the Agency's grant application are discontinued, disposition of property and equipment acquired with Federal or State funding is subject to guidelines as set forth by the Department of Health and Human Services.

Long-Lived Assets

Long-lived assets, including property and equipment, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability is measured by comparison of the carrying amount to future net undiscounted cash flows expected to be generated by the related asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount exceeds the fair market value of the assets. To date, no adjustments to the carrying amount of long-lived assets have been necessary.

Beneficial Interest in Assets Held by Planned Parenthood Federation of America, Inc.

Assets held by the Agency's national affiliate consist of annuities and other planned giving items for which the Agency is the beneficiary upon the death of the donor. These assets are recorded net of the liability for the future value of payments to donors. See Note 5.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

Net Asset Classification

Net assets, support, revenues, gains, and losses are classified based on the existence or absence of donor restrictions. Accordingly, the net assets of the Agency are classified and reported as follows:

- Net assets without donor restrictions: Net assets that are currently available for operating purposes under the direction of the board or designated by the board for specific use.
- Net assets with donor restrictions: Net assets subject to donor stipulations for specific operating purposes or time restrictions. These include donor restrictions requiring the net assets be held in perpetuity or for a specified term with investment return available for operations or specific purposes.

Functional Expenses

Expenses are allocated directly or indirectly to various program and supporting services in the consolidated statements of functional expenses. Expenses that can be identified with a specific program or supporting service are allocated directly according to their natural classification. Indirect costs including certain salary and wage expenses, employee benefits expenses, occupancy expenses, and other general and administrative expenses are allocated based on estimates of time or space utilized by each program or function.

Patient Accounts Receivable and Net Patient Service Revenue

The Agency recognizes net patient service revenues on the accrual basis of accounting in the reporting period in which services are performed based on the current gross charge structure, less actual adjustments and estimated discounts for contractual allowances, principally for patients covered by Medicaid and other health plans. Gross patient service revenue is recorded in the accounting records using the established rates for the type of service provided to the patient. The Agency recognizes an estimated contractual allowance to reduce gross patient charges to the estimated net realizable amount for services rendered based upon previously agreed-to rates with a payor. The Agency utilizes the patient accounting system to calculate contractual allowances on a payor-by-payor basis based on the rates in effect for each primary third-party payor. The Agency's management continually reviews the contractual estimation process to consider and incorporate updates to laws and regulations and the frequent changes in managed care contractual terms that result from contract renegotiations and renewals.

Payors include federal and state agencies, including Medicaid, managed care health plans, commercial insurance companies, and patients. These third-party payors provide payments to the Agency at amounts different from its established rates based on negotiated reimbursement agreements. Payment arrangements include discounted charges and fee schedule payments. Retroactive adjustments under reimbursement agreements with third-party payors are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018Allowance for Doubtful Accounts

Accounts receivable are reduced by an allowance for doubtful accounts based on the Agency's evaluation of its major payor sources of revenue, the aging of the accounts, historical losses, current economic conditions, and other factors unique to their service area and the healthcare industry. Management regularly reviews data about the major payor sources of revenue in evaluating the sufficiency of the allowance for doubtful accounts.

For receivables associated with services provided to patients who have third-party coverage, the Agency analyzes contractually due amounts and provides an allowance for doubtful accounts and a provision for bad debts, if necessary (for example, for expected uncollectible deductibles and copayments on accounts for which the third-party payor has not yet paid, or for payors who are known to be having financial difficulty that make the realization of amounts due unlikely). For receivables associated with self-pay payments, which includes both patients without insurance and patients with deductible and copayment balances due for which third-party coverage exists for part of the bill, the Agency records a provision for bad debts in the period of service on the basis of its past experience, which indicates that some patients are unable or unwilling to pay the portion of their bill for which they are financially responsible and may not qualify for the sliding fee discount. The difference between the standard rates (or the discounted rates if negotiated) and the amounts actually collected after all reasonable collection efforts have been exhausted is charged off against the allowance for doubtful accounts.

The June 30, 2019 and 2018 allowance for doubtful accounts balances consist of the following:

	<u>2019</u>	<u>2018</u>
Reserve for third-party payor balances	\$ 127,121	\$ 1,113,914
Reserve for self-pay balances	<u>1,166,037</u>	<u>252,324</u>
Total allowance for doubtful accounts	<u>\$ 1,293,158</u>	<u>\$ 1,366,238</u>

At June 30, 2019, the allowance for doubtful accounts represents primarily reserves for self-pay account balances due to an increase in the percentage of self-pay patient revenues, a shift of many third-party payor account balances to patient responsibility, and the increased aging of these accounts.

Charity Care

The Agency provides care without charge or at amounts less than its established rates to patients who meet certain criteria under its sliding fee scale policy. Because the Agency does not collect amounts deemed to be charity care, they are not reported as revenue. The estimated costs of providing charity services are based on a calculation which applies a ratio of costs to charges to the gross uncompensated charges associated with providing care to charity patients using the sliding fee scale. The ratio of cost to charges is calculated based on the Agency's total operating expenses divided by gross patient service revenues. For the years ended June 30, 2019 and 2018, the Agency incurred estimated costs of \$2,540,849 and \$3,419,651, respectively.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

Support and Revenue

The Agency reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities and changes in net assets as net assets released from restrictions.

Donated Property and Equipment

The Agency reports gifts of land, buildings, and equipment as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used.

Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations regarding how long those long-lived assets must be maintained, the Agency reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Government Grants

Support funded by grants is recognized as the Agency performs the contracted services under grant agreements. Grant revenue is recognized as earned as the eligible expenses are incurred. Grant expenditures are subject to audit and acceptance by the granting Agency and, as a result of such audit, adjustments could be required. There have been no such adjustments for the years ended June 30, 2019 and 2018.

In-Kind Contributions

In addition to receiving cash contributions, the Agency receives in-kind contributions from various donors. It is the policy of the Agency to record the estimated fair value of certain in-kind contributions as revenue and as expense for programs or activities benefited. For the years ended June 30, 2019 and 2018, in-kind contributions amounted to \$262,374 and \$280,576, respectively.

Income Taxes

The Agency is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Advocates is exempt from federal income taxes under Section 501(c)(4) of the Internal Revenue Code. Therefore, no provision or liability for income taxes has been included in the consolidated financial statements. In addition, the Agency has not been determined to be a private foundation with the meaning of Section 509(a) of the Internal Revenue Code. The Agency is required to file Federal Form 990 – Return of Organization Exempt from Income Tax which is an informational return only.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Agency and recognize a tax liability if the Agency has taken an uncertain position that more likely than not would not be sustained upon examination by various federal and state taxing authorities. Management has analyzed the tax positions taken by the Agency, and has concluded that as of June 30, 2019 and 2018, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the accompanying consolidated financial statements. The Agency is subject to routine audits by taxing jurisdictions. However, as of the date the consolidated financial statements were available to be issued, there were no audits for any tax periods in progress.

Advertising Costs

Advertising costs are expensed as incurred. Advertising expenses amounted to \$36,375 and \$47,701 for the years ended June 30, 2019 and 2018, respectively.

Going Concern Evaluation

Management evaluates whether there are conditions or events that raise substantial doubt about the Agency's ability to continue as a going concern for a period of one year from the date of the consolidated financial statements are available to be issued.

Subsequent Events

The Agency has evaluated events or transactions occurring subsequent to the consolidated statement of financial position date for recognition and disclosure in the accompanying consolidated financial statements through the date the consolidated financial statements are available to be issued, which is December 17, 2019.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018**3. CHANGE IN ACCOUNTING PRINCIPLE**

Effective July 1, 2018, the Agency adopted the Financial Accounting Standards Board's Accounting Standards Update (ASU) 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. The ASU simplifies and improves how a not-for-profit organization classifies its net assets, as well as information it presents in the financial statements and notes about its liquidity, financial performance and cash flows. The Organization has adjusted the presentation of its 2018 financial statements herein and retrospectively restated the prior year financial statements. In addition to changes in terminology used to describe categories of net assets throughout the financial statements, new disclosures were added regarding liquidity and the availability of resources (Note 20).

The impact of the adoption of ASU No. 2016-14 on the Agency's net assets is as follows:

Consolidated Statements of Financial Position

	As previously stated June 30, 2018	Adjustment	As restated June 30, 2018
Unrestricted net assets	\$ 7,016,521	\$ (7,016,521)	\$ -0-
Temporarily restricted net assets	1,384,580	(1,384,580)	-0-
Permanently restricted net assets	2,991,735	(2,991,735)	-0-
Without donor restrictions		7,016,521	7,016,521
With donor restrictions		4,376,315	4,376,315
Total net assets	<u>\$ 11,392,836</u>	<u>\$ -0-</u>	<u>\$ 11,392,836</u>

Consolidated Statements of Activities and Changes in Net Assets

	As previously stated June 30, 2018	Adjustment	As restated June 30, 2018
Changes in unrestricted net assets	\$ (2,381,350)	\$ 2,381,350	\$ -0-
Changes in temporarily restricted net assets	(1,078,265)	1,078,265	-0-
Changes in permanently restricted net assets	15,945	(15,945)	-0-
Changes in net assets without donor restrictions		(2,381,350)	(2,381,350)
Changes in net assets with donor restrictions		(1,062,320)	(1,062,320)
Total changes in net assets	<u>\$ (3,443,670)</u>	<u>\$ -0-</u>	<u>\$ (3,443,670)</u>

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018**4. NET PATIENT SERVICE REVENUE**

For the years ended June 30, 2019 and 2018, net patient service revenue was as follows:

	2019	2018
Gross patient service revenue	\$ 21,908,938	\$ 24,041,115
Deductions from revenue		
Charity care	(2,787,619)	(4,108,576)
Contractual adjustments	(7,962,067)	(10,165,788)
Net patient service revenue	11,159,252	9,766,751
Less provision for bad debts	(2,001,240)	(1,722,479)
Net patient service revenue less provision for bad debts	<u>\$ 9,158,012</u>	<u>\$ 8,044,272</u>

For the years ended June 30, 2019 and 2018, net patient service revenue, net of contractual allowances and discounts (but before provision for bad debts), by major payor source was as follows:

	2019	2018
Patient service revenue (net of contractual allowances and discounts):		
Third party payors	\$ 6,588,313	\$ 6,926,756
Patients	4,570,939	2,839,995
Total	<u>\$ 11,159,252</u>	<u>\$ 9,766,751</u>

The Agency grants credit without collateral to its patients, most of whom are local residents and insured under third-party payor agreements. The mix of receivables from patients and third-party payors at June 30, 2019 and 2018 is as follows:

	2019		2018	
	Revenues	Receivables	Revenues	Receivables
Medicaid	21 %	25 %	30 %	47 %
Commercial	38	24	36	39
Patients	41	51	34	14
	<u>100 %</u>	<u>100 %</u>	<u>100 %</u>	<u>100 %</u>

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

The Agency has agreements with third-party payors that provide for payments to the Agency at amounts different from its established rates. A summary of the payment arrangements with major third-party payors follows:

- **Medicaid** - The Agency is a provider of services to patients entitled to coverage under Title XIX (Medicaid) of the Health Insurance Act. The Agency is reimbursed for Medicaid services based on a fixed price per clinical unit of service. Differences between the total program billed charges and the payments received are reflected as deductions from revenue. There is no cost settlement for the Medicaid program.
- **Other** - The Agency has also entered into preferred provider agreements with certain commercial insurance carriers. The basis for payment to the Agency under these agreements is a discount from established charges.
- **Sliding Fee Adjustments** - The Agency receives federal grant monies to provide care without charge or at amounts less than its established rates to patients who meet certain criteria under its sliding fee adjustment policy. The sliding fee scale adjustments are based on the ability of the patient to pay as determined by the patient's income, in accordance with federal grant program regulations.

Laws and regulations governing the Medicaid program are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term. Final determination of compliance with such laws and regulations is subject to future government review and interpretation. Violations may result in significant regulatory action including fines, penalties, and exclusion from the Medicaid program. The Agency believes that it is in compliance with all applicable laws and regulations.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

5. FAIR VALUE MEASUREMENTS

The Agency has categorized their assets and liabilities that are measured at fair value into a three-level fair value hierarchy. The hierarchy prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The three levels of the fair value hierarchy are described as follows:

- Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Agency has the ability to access.
- Level 2 – Inputs to the valuation methodology may include: quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; and/or inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement. In situations where there is little or no market activity for the asset or liability, the Agency makes estimates and assumptions related to the pricing of the asset or liability including assumptions regarding risk. Also included in Level 3 are assets measured using a practical expedient that can never be redeemed at the practical expedient.

Following is a description of the valuation methodologies used by the Agency for assets that are measured at fair value on a recurring basis. There have been no changes in the methodologies used at June 30, 2019 and 2018.

- *Money Market Mutual Funds*: Generally transact subscription and redemption activity at a \$1 stable net asset value (NAV) however, on a daily basis the funds are valued at the daily NAV calculated using the amortized cost of the securities held in the fund.
- *Mutual Funds*: Valued at the daily closing price as reported by the fund. Mutual funds held by the Agency are open-end mutual funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value and to transact at that price. The mutual funds held by the Agency are deemed to be actively traded.
- *Exchange-traded funds (ETFs)*: Valued at the closing price on the active exchange on which the individual securities are traded. Unlike mutual funds, ETFs trade like common stocks and are not required to publish and transact their daily net asset value. The ETFs held by the Agency are deemed to be actively traded.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

- *Federal Bonds*: Valued using pricing models maximizing the use of observable inputs for similar securities.
- *Corporate Bonds and Municipal Bonds*: Valued using pricing models maximizing the use of observable inputs for similar securities. This includes basing the value on yields currently available on comparable securities of issuers with similar credit ratings.
- *Brokered Certificates of Deposit*: Determined by discounting the related cash flows based on current yields of similar instruments with comparable durations considering the credit-worthiness of the issuer.
- *Contributions Receivable from Charitable Remainder Trusts*: Valued at the present value of the estimated future distributions expected to be received by the Agency at the end of the trusts' terms based on the reported fair market value of the underlying assets within each trust, estimated growth or decline within each trust over its term, the portion of each trust's remainder designated to the Agency, and a risk-adjusted discount rate consistent with the estimated future distributions.
- *Beneficial Interests in Assets Held by Planned Parenthood Federation of America (PFFA)*: Valued using the Agency's share of the fair value of the pooled investments of the fund, based on information provided by PFFA, as a practical expedient, since no facts and circumstances indicate that the fair value of assets in the fund differs from the fair value of the Agency's beneficial interests.

For those assets and liabilities with fair value measured using Level 3 inputs, management determines the fair value measurement policies and procedures in consultation with the Agency's Finance Committee. Those policies and procedures are reassessed at least annually to determine if the current valuation techniques are still appropriate. At that time, the unobservable inputs used in the fair value measurements are evaluated and adjusted, as necessary, based on current market conditions and other third-party information.

The preceding methods may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Agency's management believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain assets could result in a different fair value measurement at the reporting date.

The Agency's policy is to recognize transfers between levels as of the end of the reporting period. There were no significant transfers between levels 1, 2, and 3 during 2019 and 2018.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

Following is a summary, by major nature and risks class within each level of the fair value hierarchy, of the Agency's assets that are measured at fair value on a recurring basis as of June 30, 2019 and 2018:

	June 30, 2019			
	Level 1	Level 2	Level 3	Total
Assets				
Money market mutual funds	\$ -0-	\$ 140,332	\$ -0-	\$ 140,332
Brokered certificates of deposits	-0-	300,539	-0-	300,539
Mutual funds				
Equity	683,799	-0-	-0-	683,799
Blend	783,233	-0-	-0-	783,233
Total mutual funds	1,467,032	-0-	-0-	1,467,032
Exchange-traded funds				
Equity	193,594	-0-	-0-	193,594
Commodity-based	200,458	-0-	-0-	200,458
Total exchange-traded funds	394,052	-0-	-0-	394,052
Fixed income investments				
Corporate bonds	-0-	552,296	-0-	552,296
Federal bonds	-0-	372,212	-0-	372,212
Municipal bonds	-0-	209,516	-0-	209,516
Total fixed income investments	-0-	1,134,024	-0-	1,134,024
Contribution receivable from charitable remainder trusts	-0-	-0-	477,985	477,985
Beneficial interests in assets held by PPFA	-0-	-0-	110,764	110,764
Total assets at fair value	<u>\$ 1,861,084</u>	<u>\$ 1,574,895</u>	<u>\$ 588,749</u>	4,024,728
Cash and cash equivalents				<u>435,623</u>
				<u>\$ 4,460,351</u>

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

	June 30, 2018			Total
	Level 1	Level 2	Level 3	
Assets				
Money market mutual funds	\$ -0-	\$ 179,042	\$ -0-	\$ 179,042
Brokered certificates of deposits	-0-	275,713	-0-	275,713
Mutual funds				
Equity	827,994	-0-	-0-	827,994
Blend	708,693	-0-	-0-	708,693
Commodity-based	56,834	-0-	-0-	56,834
Total mutual funds	1,593,521	-0-	-0-	1,593,521
Exchange-traded funds				
Equity	358,791	-0-	-0-	358,791
Commodity-based	75,244	-0-	-0-	75,244
Total exchange-traded funds	434,035	-0-	-0-	434,035
Fixed income investments				
Corporate bonds	-0-	574,771	-0-	574,771
Federal bonds	-0-	167,889	-0-	167,889
Municipal bonds	-0-	255,432	-0-	255,432
Total fixed income investments	-0-	998,092	-0-	998,092
Contribution receivable from charitable remainder trusts	-0-	-0-	415,319	415,319
Beneficial interests in assets held by PPFA	-0-	-0-	88,786	88,786
	<u>\$ 2,027,556</u>	<u>\$ 1,452,847</u>	<u>\$ 504,105</u>	<u>\$ 3,984,508</u>

At June 30, 2019 and 2018, the Agency has no other assets and no liabilities that are measured at fair value on a recurring basis.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

Following is a summary of the changes in Level 3 assets for the years ended June 30, 2019 and 2018:

	Contribution Receivable from Charitable Remainder Trusts	Beneficial Interests in Assets Held by PPFA	Total
Balance at June 30, 2017	\$ 399,374	\$ 84,891	\$ 484,265
Change in value	15,945	3,895	19,840
Balance at June 30, 2018	415,319	88,786	504,105
Change in value	62,666	21,978	84,644
Balance at June 30, 2019	<u>\$ 477,985</u>	<u>\$ 110,764</u>	<u>\$ 588,749</u>

Quantitative Information about Significant Unobservable Inputs Used in Level 3 Fair Value Measurements

The following table represents the Agency's Level 3 assets, the valuation techniques used to measure the fair value of those assets, and the significant unobservable inputs and the ranges of values for those inputs.

June 30, 2019					
Investment	Fair Value	Principal Valuation Technique	Unobservable Inputs	Basis or Range of Significant Input Values	Weighted Average
Contribution receivable from charitable remainder trusts	\$ 477,985	Discounted cash flow	Return on trust asset	5.0%	N/A
			Discount rate	3.00%	N/A
Beneficial interests in assets held by PPFA	\$ 110,764	Fair value of trust assets	N/A	N/A	N/A
June 30, 2018					
Investment	Fair Value	Principal Valuation Technique	Unobservable Inputs	Basis or Range of Significant Input Values	Weighted Average
Contribution receivable from charitable remainder trusts	\$ 415,319	Discounted cash flow	Return on trust asset	5.0%	N/A
			Discount rate	2.95%	N/A
Beneficial interests in assets held by PPFA	\$ 88,786	Fair value of trust assets	N/A	N/A	N/A

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018**6. INVESTMENTS AND ASSETS WHOSE USE IS LIMITED**

Investments and assets whose use is limited at June 30, 2019 and 2018, consisted of the following:

	<u>2019</u>	<u>2018</u>
Cash and cash equivalents	\$ 435,623	\$ -0-
Money market mutual funds	140,332	179,042
Brokered certificates of deposit	300,539	275,713
Exchange-traded funds	394,052	434,035
Mutual funds	1,467,032	1,593,521
Fixed income investments	1,134,024	998,092
Total	<u>\$ 3,871,602</u>	<u>\$ 3,480,403</u>

Investments are included in the consolidated statements of financial position at June 30, 2019 and 2018 as follows:

	<u>2019</u>	<u>2018</u>
Assets whose use is limited	\$ 1,170,186	\$ 903,987
Investments - permanent endowment	2,701,416	2,576,416
Total	<u>\$ 3,871,602</u>	<u>\$ 3,480,403</u>

The following summarizes the net investment income (loss) for the years ended June 30, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Dividends and interest	\$ 99,394	\$ 76,058
Net realized gains on investments	17,306	251,182
Net unrealized gains (losses) on investments	150,975	(79,215)
	<u>267,675</u>	<u>248,025</u>
Less: administrative investment expense	(15,648)	(16,197)
Total net investment income (loss)	<u>\$ 252,027</u>	<u>\$ 231,828</u>

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

7. ENDOWMENT

The Agency's endowment consists of two individual funds, a general endowment fund for women's health and education and one for abortion patient grants. Its endowment includes donor-restricted endowment funds. As required by accounting principles generally accepted in the United States (GAAP), net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Agency is subject to the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions. The Board of Directors has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Agency considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of the gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The Agency has adopted a policy to not spend from underwater endowments unless directed by the donor. No underwater funds existed as of June 30, 2019 and 2018.

In accordance with UPMIFA, the Agency considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds.

- (1) The duration and preservation of the fund
- (2) The purposes of the Agency and the donor-restricted endowment funds
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Agency
- (7) The investment policies of the Agency

The Agency has adopted investment and spending policies for endowment assets that attempt to balance the mission of building capital for future use with the corresponding obligation to support current and future needs of the Agency. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce long-term growth of capital without undue exposure to risk.

To satisfy its long-term rate of return objectives, the Agency relies on a total return strategy in which investment decisions shall be made with the intent of maximizing the long-term total return of the portfolio through market value changes (realized and unrealized) and through earned income (dividends and interest).

On balances of endowed funds, as of the beginning of each fiscal year, an amount as determined by the Agency Board will be distributed for the intended purposes of the endowment annually. Growth of the endowment will come from the annual earnings of investments in excess of distributions plus contributions made to the endowment.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

Endowment net asset composition by type of fund as of June 30, 2019 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Donor restricted endowment funds	\$ -0-	\$ 2,849,050	\$ 2,849,050

Changes in Endowment Net Assets for the year ended June 30, 2019 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ -0-	\$ 2,615,449	\$ 2,615,449
Investment income and contributions	-0-	233,601	233,601
Endowment net assets, end of year	\$ -0-	\$ 2,849,050	\$ 2,849,050

Endowment net asset composition by type of fund as of June 30, 2018 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Donor restricted endowment funds	\$ -0-	\$ 2,615,449	\$ 2,615,449

Changes in Endowment Net Assets for the year ended December 31, 2018 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ -0-	\$ 2,921,697	\$ 2,921,697
Investment income and contributions	-0-	133,752	133,752
Appropriation of endowment assets for expenditure	-0-	(440,000)	(440,000)
Endowment net assets, end of year	\$ -0-	\$ 2,615,449	\$ 2,615,449

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

	<u>2019</u>	<u>2018</u>
The portion of perpetual endowment funds that is required to be retained permanently either by explicit donor stipulation or UPMIFA	<u>\$ 2,701,416</u>	<u>\$ 2,576,416</u>

8. SPLIT-INTEREST AGREEMENTS

The Agency has been informed that it has been named as a remainder beneficiary of two charitable remainder unitrusts. The trusts provide for the payment of distributions to a designated beneficiary over the trusts' term, which is the designated beneficiary's lifetime. At the end of the trusts' term, a portion of the remaining assets are available to the Agency to be added to the General Endowment Fund. The portion of the agreement attributable to the present value of the future benefits to be received by the Agency was recorded in the consolidated statement of activities as permanently restricted contributions in the year the remainder beneficiary designations became irrevocable. On an annual basis, the Agency revalues this asset based on actuarial assumptions. The present value of future benefits expected to be received by the Agency was estimated to be \$477,985 and \$415,319 at June 30, 2019 and 2018, respectively, which is reported as contributions receivable from charitable remainder trusts on the consolidated statements of financial position. This estimate was calculated using applicable mortality tables and a discount rate of 3.00% and 2.95% at June 30, 2019 and 2018, respectively. The revaluation of the asset resulted in an adjustment to contributions with donor restrictions of \$62,666 and \$15,945 during the years ended June 30, 2019 and 2018, respectively.

9. PROPERTY AND EQUIPMENT

Property and equipment at June 30, 2019 and 2018, consisted of the following:

	<u>2019</u>	<u>2018</u>
Furnishings and equipment	\$ 3,005,472	\$ 2,987,186
Building and improvements	1,471,567	1,471,567
Leasehold improvements	9,054,271	9,207,652
Land	<u>344,942</u>	<u>344,942</u>
Total property and equipment, gross	13,876,252	14,011,347
Less: accumulated depreciation	<u>(6,953,502)</u>	<u>(6,520,210)</u>
Total property and equipment, net	<u>\$ 6,922,750</u>	<u>\$ 7,491,137</u>

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018**10. LINE OF CREDIT**

On November 20, 2017, the Agency entered into a revolving line of credit expiring on November 20, 2019, which allows for maximum borrowing of up to \$1,000,000 with interest at the prime rate (5.50% at June 30, 2019) due on maturity. The line of credit is secured by the National Bank of Indianapolis bond investment account held by the Agency with a fair value of \$1,449,191 at June 30, 2019. As of June 30, 2019, \$1,000,000 was outstanding on the line of credit.

11. OPERATING LEASES

The Agency leases administrative offices and clinic facilities under long-term non-cancellable operating lease arrangements. These leases expire at various dates through fiscal year 2024. Certain leases include escalation clauses. Rental expense for all leases was \$747,933 and \$788,521 for the years ended June 30, 2019 and 2018, respectively.

At June 30, 2019, the future minimum rental payments required by all long-term non-cancellable operating leases are as follows:

Year <u>Ending June 30.</u>	<u>Amount</u>
2020	\$ 600,453
2021	498,440
2022	350,715
2023	239,153
2024	89,320
Thereafter	-0-
Total operating lease payments due	<u>\$ 1,778,081</u>

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018**12. NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions are restricted for the following purposes or periods as of June 30, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Net assets with donor restrictions		
Subject to expenditure for specified purpose:		
Accumulated appreciation of investment in perpetuity		
Cockrum Compassionate Care Fund (General Endowment)	\$ 147,634	\$ 39,033
CAPS Justice Fund	12,786	11,062
Abortion Fund	182,600	140,388
Cockrum Compassionate Care Fund	36,877	174,414
Marion County operations	-0-	28,597
Health care improvement project	123,543	80,468
Education initiatives	49,500	173,452
SAP project	1,157	32,865
Employee retention and training	200,000	400,000
PPFA AB Recruitment	161,221	-0-
PPFA Public Policy Support	100,000	-0-
Advocates restricted	35,890	62,130
Other restricted grants and contributions	118,978	153,385
Subject to the passage of time:		
Beneficial interest in assets held by PPFA	110,764	88,786
Subject to spending policy and appropriation		
Investment in perpetuity, the income of which is expendable to support:		
Cockrum Compassionate Care Fund	2,691,416	2,566,416
Patient grants (Abortion Fund)	10,000	10,000
Contributions receivable - the charitable remainder trust for the:		
Cockrum Compassionate Care Fund	<u>477,985</u>	<u>415,319</u>
 Total net assets with donor restrictions	 <u>\$ 4,460,351</u>	 <u>\$ 4,376,315</u>

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018**13. NET ASSETS RELEASED FROM RESTRICTIONS**

Net assets were released from donor restrictions during the years ended June 30, 2019 and 2018, by incurring expenses satisfying the restricted purposes, time restrictions or by occurrence of other events specified by donors, as follows:

	2019	2018
CAPS Justice Fund	\$ 236,276	\$ 238,014
Abortion Fund	29,266	101,705
General Endowment	-0-	430,865
Cockrum Compassionate Care Fund	297,133	143,695
Electronic health records implementation project	-0-	25,414
Marion County operations	28,597	42,236
Health care improvement project	53,717	93,119
Education initiatives	173,952	207,870
SAP project	31,708	321,204
PPFA 2nd Century	-0-	486,789
Employee retention and training	200,000	200,000
PPFA AB Recruitment	63,779	-0-
Advocates restricted	87,240	80,441
Beneficial interest in PPFA assets	20,529	-0-
Other grants	185,387	194,926
Total net assets released from restrictions	<u>\$ 1,407,584</u>	<u>\$ 2,566,278</u>

14. EMPLOYEE BENEFIT PLAN

The Agency sponsors a defined contribution plan which allows for both participant and employer contributions. Contributions to the Plan are allowed for all eligible employees age 21 or older with at least two years of service. Agency contributions consist of a matching contribution of 100% of participant contributions, up to 3% of eligible employee compensation. The Agency's contributions to the Plan totaled \$64,896 and \$64,585 for the years ended June 30, 2019 and 2018, respectively.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018**15. EMPLOYEE INSURANCE OBLIGATION**

The Agency self-insures its employee group medical plan. Claim expenses are recorded as incurred. Insurance policies in force at June 30, 2019 and 2018 limit the Agency's maximum plan cost to approximately \$1,301,382 and \$1,556,318, respectively, per plan year. The Agency's portion of the predetermined funding provision is charged to expense each month. A reinsurance policy is in place to limit the Agency's maximum claim liability to \$50,000 per covered individual, unless a specific stop-loss deductible is noted in the policy for an individual. Unpaid claims incurred prior to June 30 and filed within three months of year-end were accrued at June 30. The self-insurance liability was \$62,000 at both June 30, 2019 and 2018.

16. CONCENTRATIONS OF FUNDING

Federal grant funding represented 7.4% and 9.5% of the Agency's total revenues, gains, and other support for the years ended June 30, 2019 and 2018, respectively. Federal grant funding from each source was as follows for the years ended June 30, 2019 and 2018:

	2019	2018
Title X/Family Planning Services	\$ 1,110,476	\$ 1,451,466
Affordable Care Act - Personal Responsibility Program	128,287	117,732
Total	<u>\$ 1,238,763</u>	<u>\$ 1,569,198</u>

17. CONTRIBUTIONS RECEIVABLE

Contributions receivable at June 30, 2019 and 2018 were as follows:

	2019	2018
Without restriction - from donor for general use	\$ 4,991	\$ 250,000
Without restriction - from PPFA for general use	156,159	90,791
Total contributions receivable in less than one year	<u>\$ 161,150</u>	<u>\$ 340,791</u>

Contributions receivable restricted for long-term purposes, such as for permanent endowment, are included in other assets on the consolidated statements of financial position, even when receivable in less than one year. At June 30, 2019 and 2018, there were no contributions receivable in less than one year that were restricted for long-term purposes. Contributions receivable in more than one year that are greater than \$100,000 are discounted at 2%.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

18. ASSETS HELD IN COMMUNITY FOUNDATIONS

The Agency has been named a beneficiary of an endowment fund administered by the Community Foundation of Louisville, Inc. (CFL), which is not included in the Agency's consolidated financial statements as the CFL retained variance power over the fund. At both June 30, 2019 and 2018, these funds approximated \$31,000.

The Agency has been named a beneficiary of an endowment fund administered by the Central Indiana Community Foundation, Inc., which is not included in the Agency's consolidated financial statements as the Central Indiana Community Foundation, Inc. retains variance power over the fund. At June 30, 2019 and 2018, these funds approximated \$954,000 and \$893,000, respectively.

19. RELATED PARTY TRANSACTIONS

Members of the Board of Directors and staff of the Agency regularly make contributions to the Agency. During the years ended June 30, 2019 and 2018, Board members contributed \$923,523 and \$1,962,791, respectively.

As described in Note 1 to the consolidated financial statements, the Agency entered into a strategic alliance with PPGNHI during the year ended June 30, 2019. Following the strategic alliance, PPGNHI provided funding to subsidize Agency operations. Additionally, the Agency paid a fixed monthly management fee to PPGNHI. A schedule of the Agency's transactions and balances with PPGNHI as of, and for the year ended June 30, 2019, follows:

Description	Amount	Consolidated Statements of Financial Position Line Item
Operating subsidies	\$ 1,900,000	Accounts Payable
Accrued management fee	21,000	Accounts Payable

Description	Amount	Consolidated Statements of Activities Line Item
Contribution	\$ 55,485	Revenues - Contributions
Management fees	\$ 105,000	Expenses - Management and general-other

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018**20. LIQUIDITY AND AVAILABILITY OF RESOURCES**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

Cash and cash equivalents	\$ 199,004
Patient accounts receivable, net	455,930
Grants receivable	164,851
Contributions receivable	<u>161,150</u>
	<u>\$ 980,935</u>

As part of the liquidity management plan, excess cash in the Agency's operating checking account is invested in investment accounts held with Stifel, Nicolaus & Company and the National Bank of Indianapolis.

21. CONTINGENCIES

Medical Malpractice Insurance coverage is provided by New Hampshire Insurance Company (New Hampshire) and National Union Fire Insurance Co. (National Union) through Marsh USA, Inc. (Marsh). Marsh, New Hampshire, and National Union are publicly held corporations admitted to write such insurance in the State of Indiana and State of Kentucky. The Agency pays a premium to Affiliate Risk Management Services, Inc., which then forwards payment to Marsh for its professional liability coverage. The Agency is not covered by State of Indiana Patient's Compensation Fund. Insurance is provided on an occurrence basis, with a maximum of \$1,000,000 per claim and \$3,000,000 in aggregate.

The Agency is susceptible to a variety of legal proceedings and claims by others against the Agency in a variety of matters arising out of the conduct of the Agency's business. The ultimate resolution of such claims would not, in the opinion of management, have a material adverse effect on the financial statements.

On February 18, 2016, the Kentucky Cabinet for Health and Family Services filed a lawsuit against the Agency in Jefferson Circuit Court alleging that the Agency violated the law when it conducted abortions at its new Louisville health center while its license application was pending. The suit seeks a maximum of \$684,000 in fines. The Agency adamantly denies the allegations that it, at any time, acted unlawfully. Rather, the Agency was acting under the guidance of the Kentucky Office of Inspector General. The Agency will vigorously defend against the claims in the lawsuit and is confident that it will prevail.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

22. NEW ACCOUNTING STANDARDS

On May 28, 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*. The core principle of this new guidance is that “an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services”. On August 12, 2015, the FASB further amended this guidance and issued ASU 2015-14, *Revenue from Contracts with Customers (Topic 606)*, which deferred the effective date for all entities by one year. These new standards, which the Agency is not required to adopt until its year ending June 30, 2020, deal with the timing of reporting revenues from contracts with customers, and disclosures related thereto.

On February 25, 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*. This new standard, which the Agency is not required to adopt until its year ending June 30, 2021, is intended to improve financial reporting about leasing transactions by requiring entities that lease assets to recognize on their balance sheet the assets and liabilities for the rights and obligations created by those leases, and to provide additional disclosures regarding the leases. Leases with terms (as defined in the ASU) of twelve months or less are not required to be reflected on an entity’s balance sheet.

On November 16, 2016, the FASB issued ASU No. 2016-18, *Statement of Cash (Topic 230) – Restricted Cash*. This new standard intends to eliminate diversity in practice by requiring the statement of cash flows to present the change in total cash and cash equivalents, which will include restricted cash and cash equivalents. The Agency will be required to adopt this new standard in the year ending June 30, 2020.

On June 21, 2018, the FASB issued ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. The amendments in this ASU clarify and improve current guidance about whether a transfer of assets (or the reduction, settlement, or cancellation of liabilities) is a contribution or an exchange transaction. The amendments clarify how an entity determines whether a resource provider is participating in an exchange transaction by evaluating whether the resource provider is receiving commensurate value in return for the resource transferred. Additionally, the amendments in this ASU require that an entity determine whether a contribution is conditional on the basis of whether an agreement includes a barrier that must be overcome and either a right of return of assets transferred or a right of release of a promisor’s obligation to transfer assets. Finally, ASU 2018-08 amends the “simultaneous release accounting policy” to allow an NFP entity to recognize a restricted contribution directly in unrestricted net assets/net assets without donor restrictions if the restriction is met in the same period revenue is recognized. The Agency will be required to adopt this new standard in the year ending June 30, 2020.

The Agency is presently evaluating the effects that these ASUs will have on its future financial statements, including related disclosures.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2019 AND 2018

23. MANAGEMENT'S PLANS FOR CONTINUED OPERATIONS

In February of 2019, the Agency entered into a strategic alliance with Planned Parenthood of the Great Northwest and the Hawaiian Islands (PPGNHI). The purpose of the alliance is to enable the two organizations to strengthen the provision of reproductive health services and education across the six states in which the two organizations are located. Part of the alliance is to standardize high quality processes and systems across the two organizations. The standardization will result in growth and increased efficiency that will allow the Agency to improve financial results. The financial strength of PPGNHI will be relied upon in the early phases of the alliance while the work is being implemented. Management expects to see considerable improvement in the financial performance of the Agency by the end of FY2020.

Management and the Board understand that the continued success of the Agency is dependent on achieving the operational results outlined in the Agency's annual operating budgets, and its ability to maintain appropriate credit facilities. It is not possible at this time to predict the success of these plans.

SUPPLEMENTARY INFORMATION

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.CONSOLIDATING STATEMENT OF FINANCIAL POSITION
JUNE 30, 2019

	ASSETS			
	Planned Parenthood of Indiana and Kentucky, Inc.	Planned Parenthood Advocates of Indiana and Kentucky, Inc.	Eliminations	Consolidated
Current assets				
Cash and cash equivalents	\$ 22,165	\$ 176,839	\$ -0-	\$ 199,004
Patient accounts receivable, net	455,930	-0-	-0-	455,930
Grants receivable	164,851	-0-	-0-	164,851
Contributions receivable	154,150	7,000	-0-	161,150
Notes receivable from related party	-0-	6,121	(6,121)	-0-
Inventory	586,553	-0-	-0-	586,553
Prepaid expenses and other assets	166,278	97	-0-	166,375
Total current assets	<u>1,549,927</u>	<u>190,057</u>	<u>(6,121)</u>	<u>1,733,863</u>
Noncurrent assets				
Beneficial interest in assets held by Planned Parenthood Federation of America, Inc.	110,764	-0-	-0-	110,764
Property and equipment, net	6,922,750	-0-	-0-	6,922,750
Contributions receivable from charitable remainder trusts	477,985	-0-	-0-	477,985
Assets whose use is limited	1,134,296	35,890	-0-	1,170,186
Investments - permanent endowment	2,701,416	-0-	-0-	2,701,416
Other noncurrent assets	19,746	-0-	-0-	19,746
Total noncurrent assets	<u>11,366,957</u>	<u>35,890</u>	<u>-0-</u>	<u>11,402,847</u>
Total assets	<u>\$ 12,916,884</u>	<u>\$ 225,947</u>	<u>\$ (6,121)</u>	<u>\$ 13,136,710</u>
LIABILITIES AND NET ASSETS				
Current liabilities				
Accounts payable	\$ 3,418,753	\$ -0-	\$ -0-	\$ 3,418,753
Accrued personnel costs	488,142	-0-	-0-	488,142
Self-insurance liability	62,000	-0-	-0-	62,000
Notes payable to related party	6,121	-0-	(6,121)	-0-
Total current liabilities	<u>3,975,016</u>	<u>-0-</u>	<u>(6,121)</u>	<u>3,968,895</u>
Noncurrent liabilities				
Line of credit	1,000,000	-0-	-0-	1,000,000
Other noncurrent liabilities	14,167	-0-	-0-	14,167
Total noncurrent liabilities	<u>1,014,167</u>	<u>-0-</u>	<u>-0-</u>	<u>1,014,167</u>
Total liabilities	<u>4,989,183</u>	<u>-0-</u>	<u>(6,121)</u>	<u>4,983,062</u>
Net assets				
Without donor restrictions	3,503,240	190,057	-0-	3,693,297
With donor restrictions	4,424,461	35,890	-0-	4,460,351
Total net assets	<u>7,927,701</u>	<u>225,947</u>	<u>-0-</u>	<u>8,153,648</u>
Total liabilities and net assets	<u>\$ 12,916,884</u>	<u>\$ 225,947</u>	<u>\$ (6,121)</u>	<u>\$ 13,136,710</u>

See Report of Independent Auditors on Pages 1 - 2.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.CONSOLIDATING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
YEAR ENDED JUNE 30, 2019

	Planned Parenthood of Indiana and Kentucky, Inc.	Planned Parenthood Advocates of Indiana and Kentucky, Inc.	Eliminations	Consolidated
Revenues, gains, and other support				
Net patient service revenue	\$ 11,159,252	\$ -0-	\$ -0-	\$ 11,159,252
Less: Provision for bad debts	(2,001,240)	-0-	-0-	(2,001,240)
Net patient service revenue less provision for bad debts	9,158,012	-0-	-0-	9,158,012
Contributions	5,514,549	196,418	-0-	5,710,967
Government grants	1,238,763	-0-	-0-	1,238,763
Net investment income	251,479	548	-0-	252,027
In-kind contributions	262,374	-0-	-0-	262,374
Other	93,090	15,060	-0-	108,150
Total revenues, gains, and other support	16,518,267	212,026	-0-	16,730,293
Expenses				
Program services:				
Patient services	14,452,520	-0-	-0-	14,452,520
Education	422,992	-0-	-0-	422,992
Public policy	281,351	243,226	-0-	524,577
Total program services	15,156,863	243,226	-0-	15,400,089
Supporting services				
Management and general-marketing	179,608	-0-	-0-	179,608
Management and general-other	3,682,434	-0-	-0-	3,682,434
	3,862,042	-0-	-0-	3,862,042
Fundraising	683,424	-0-	-0-	683,424
Loss on disposal of capital assets	23,926	-0-	-0-	23,926
Total expenses	19,726,255	243,226	-0-	19,969,481
Change in net assets	(3,207,988)	(31,200)	-0-	(3,239,188)
Net Assets				
Beginning of year	11,135,689	257,147	-0-	11,392,836
End of year	\$ 7,927,701	\$ 225,947	\$ -0-	\$ 8,153,648

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
YEAR ENDED JUNE 30, 2019

Federal Grantor/Pass-through/Program Title	Federal CFDA Number	Pass-Through Grantor's Number	Passed Through to Subrecipients	Total Federal Expenditures
Major programs				
U.S. Department of Health and Human Services Passed through Indiana Family Health Council: Family Planning - Services	93.217	Not identified	\$ -0-	\$ 1,110,476
Non-major programs				
U.S. Department of Health and Human Services Passed through Health Care Education and Training: Affordable Care Act (ACA) Personal Responsibility Education Program	93.092	Not identified	-0-	128,287
Total Expenditures of Federal Awards			\$ -0-	\$ 1,238,763

A. BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal grant activity of Planned Parenthood of Indiana and Kentucky, Inc. (the "Agency") under programs of the federal government for the year ended June 30, 2019. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"). Because the Schedule presents only a selected portion of the operations of the Agency, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Agency.

B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

C. INDIRECT COST RATE

The Agency has elected not to use the 10% de minimis indirect cost rate as allowed under the Uniform Guidance.



Blue & Co., LLC / 2650 Eastpoint Parkway, Suite 300 / Louisville, KY 40223
main 502.992.3500 fax 502.992.3509 email blue@blueandco.com

Report of Independent Auditors on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

Board of Directors
Planned Parenthood of Indiana and Kentucky, Inc.
Indianapolis, Indiana

Report on the Financial Statements

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Planned Parenthood of Indiana and Kentucky, Inc., (the "Agency"), which comprise the consolidated statement of financial position as of June 30, 2019, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated December 17, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered the Agency's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, we do not express an opinion on the effectiveness of the Agency's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. We did identify a certain deficiency in internal control, described in the accompanying schedule of findings and questioned costs as item 2019-001 that we consider to be a material weaknesses.

Planned Parenthood of Indiana and Kentucky

Board of Directors
Planned Parenthood of Indiana and Kentucky, Inc.
Indianapolis, Indiana

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Agency's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of consolidated financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Agency's Response to Findings

The Agency's response to the finding identified in our audit is described in the accompanying schedule of findings and questioned costs. The Agency's response was not subjected to auditing procedures applied in the audit of the consolidated financial statements and, accordingly, we express no opinion on this response.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Agency's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Agency's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Blue & Co., LLC

Louisville, Kentucky
December 17, 2019



Blue & Co., LLC / 2650 Eastpoint Parkway, Suite 300 / Louisville, KY 40223
main 502.992.3500 fax 502.992.3509 email blue@blueandco.com

Report of Independent Auditors on Compliance for Each Major Federal Program and on Internal Control Over Compliance Required by the Uniform Guidance

Board of Directors
Planned Parenthood of Indiana and Kentucky, Inc.
Indianapolis, Indiana

Report on Compliance for Each Major Federal Program

We have audited Planned Parenthood of Indiana and Kentucky, Inc.'s (the "Agency") compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Agency's major federal programs for the year ended June 30, 2019. The Agency's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Agency's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Agency's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Agency's compliance.

Planned Parenthood of Indiana and Kentucky

Board of Directors
Planned Parenthood of Indiana and Kentucky, Inc.
Indianapolis, Indiana

Opinion on Each Major Federal Program

In our opinion, the Agency complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2019.

Report on Internal Control Over Compliance

Management of the Agency is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Agency's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Agency's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Blue & Co., LLC

Louisville, Kentucky
December 17, 2019

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS
YEAR ENDED JUNE 30, 2019

Section I - Summary of Auditor's Results

Financial Statements

Type of auditor's report issued: Unmodified

Internal control over financial reporting:

Material weakness(es) identified? X yes none reported

Significant deficiency(s) identified that are not considered to be material weakness(es)? yes X none reported

Noncompliance material to financial statements noted? yes X no

Federal Awards

Internal controls over major programs

Material weakness(es) identified? yes X none reported

Significant deficiency(s) identified that are not considered to be material weakness(es)? yes X none reported

Type of auditor's report issued on compliance for major programs: Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR section 200.516(a)? yes X no

Identification of major programs:

<u>CFDA Number</u>	<u>Name of Federal Program or Cluster</u>
93.217	Family Planning - Services

Dollar threshold used to distinguish between type A and B programs: \$750,000

Auditee qualified as low-risk auditee? X yes no

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS
YEAR ENDED JUNE 30, 2019

Section II – Financial Statement Findings

2019-001: Material Weakness in Internal Control over Financial Reporting – Accounts Receivable

Condition: An audit adjustment was recorded to increase the allowance for contractual adjustments and the allowance for doubtful accounts. The contractual and bad debt allowances are among the most sensitive estimates affecting the Agency's financial statements.

Criteria: The contractual and bad debt allowances are among the most sensitive estimates affecting the Agency's financial statements, and should be updated on a regular basis to reflect changes in the payment trends of patients and third-party insurance payors.

Cause: The Agency's contractual and bad debt allowance model did not accurately reflect current payment trends and collection rates.

Effect: The effect of this deficiency was an overstatement of net revenues.

Recommendation: We recommend that the Agency's contractual and bad debt allowance model be updated so that it accurately reflects current payment trends and collection rates.

Response: The Agency will update its contractual and bad debt allowance model so that it accurately reflects current payment trends and collection rates.

Views of Responsible Officials: Management concurs with Audit Finding 2019-001. The Agency will commit the necessary resources to ensure that current payment trends and collection rates are accurately reflected in the contractual and bad debt allowances.

PLANNED PARENTHOOD OF INDIANA AND KENTUCKY, INC.

SCHEDULE OF PRIOR YEAR FINDINGS AND QUESTIONED COSTS
YEAR ENDED JUNE 30, 2019

Section V – Prior Year Federal Award Findings and Questioned Costs

2018-001: Significant Deficiency in Internal Control over Compliance; Family Planning – Services, CFDA No. 93.217

Condition: During our compliance testing of program income, we noted that 2 out of the 40 patients selected for sample testing did not receive the proper sliding fee discount indicated by the sliding fee scale and the internal policy in effect.

Recommendation: We recommended that the Agency implement review procedures to ensure appropriate application of the sliding fee scale.

Current Status: No similar findings were noted as part of the 2019 audit.



Planned Parenthood of Indiana and Kentucky
CORRECTIVE ACTION PLAN

November 11, 2019

U.S. Department of Health and Human Services

Planned Parenthood of Indiana and Kentucky, Inc. respectively submits the following corrective action plan for the year ended June 30, 2019.

Name and address of independent public accounting firm:

Blue & Co., LLC
2650 Eastpoint Pkwy., Suite 300
Louisville, Kentucky 40223

Audit period: Year ended June 30, 2019

The findings from the schedule of findings and questioned costs for the year ended June 30, 2019, are discussed below. The findings are numbered consistently with the numbers assigned in the Schedule.

FINDINGS - FINANCIAL STATEMENTS AUDIT

2019-001 Condition: An audit adjustment was recorded to increase the allowances for contractual adjustments and doubtful accounts. The contractual and bad debt allowances are among the most sensitive estimates affecting the Agency's financial statements, and should be updated on a regular basis to reflect changes in the payment trends of patients and third-party insurance payors.

Action: The Agency will commit the necessary resources to ensure that current payment trends and collection rates are accurately reflected in the contractual and bad debt allowances.

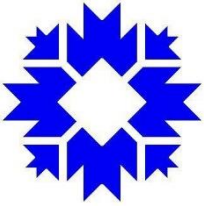
FINDINGS – FEDERAL AWARD PROGRAM AUDITS

None

If the U.S. Department of Health and Human Services has questions regarding this plan, please call Cheryl Gatzmer, VP of Finance at (317) 637-4378.

Sincerely yours,

Cheryl Gatzmer
VP of Finance



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

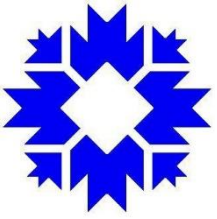
All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.
send to: council@bloomington.in.gov
with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Safe Families for Children Central Indiana

Address: PO Box 3174, Bloomington IN 47402

Phone: 317-796-9247

E-Mail: grants@safefamilies.net

Website: <https://bloomington.safe-families.org/>

President of Board of Directors: John Phillips

Name of Executive Director: Dr. David Anderson

Phone: 773-653-2200

E-Mail: danderson@lydiahome.org

Name and Title of Person to Present Proposal to the Committee: Lanna Blanchard

Phone: 317-796-9247

E-Mail: grants@safefamilies.net

Name of Grant Writer: Casey Manes

Phone: 815-592-9422

E-Mail: grants@safefamilies.net

Safe Families for Children in Monroe County

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? Yes No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
4	2	300

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Safe Families for Children reduces the risk of child abuse and neglect before it occurs by offering safe homes with our trained host families for children whose low-income parents are facing an insurmountable crisis. Children are cared for, parents are mentored and supported and pointed to resources through SFFC Circles of Support (host families, family friends, family coaches, resource friends) that lead to long-term stability. Families are supported and made healthier, parents needs are addressed: permanent housing is secured, stable jobs are found, mental health needs are addressed, or substance abuse treatment is secured; among other needs. Rather than solely rescuing children after abuse, Safe Families addresses the needs of parents so they may become stable, thriving individuals connected to social supports able to care for their children well.

Safe Families for Children in Monroe County

PROJECT INFORMATION

Project Name: Safe Families for Children in Bloomington, Indiana

Total cost of project: \$30,000

Requested amount of JHSSF funding: \$15,000

Total number of City residents anticipated to be served by this project in 2020: 15

Total number of clients anticipated to be served by this project in 2020: We aim to serve 20 families.

PROJECT SYNOPSIS (250 words or less)

***Please provide a brief overview of your project.** This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Safe Families for Children is requesting \$15,000 for program costs for mentoring to parents and hosting arrangements for children to help low-income families stabilize. Safe Families for Children-Monroe County seeks to create a strong force of advocates surrounding families in crisis with caring, compassionate community. Our mission is to host vulnerable children and create extended family-like support for desperate, low-income families through a community of devoted volunteers who are motivated by compassion to keep children safe and families intact. Named an "Essential Service" by the government during the COVID-19 pandemic, Safe Families intake has increased in Bloomington and Monroe County, and Safe Families is poised to continue serving families in need through our innovative approach to helping others through families. Because of the pandemic, our yearly gala was cancelled, which usually funded our work in Bloomington for the year. This request will keep us going serving those in need and supporting those struggling to make it right now. Funding will go toward training and recruiting volunteers, connecting families to community referral sources and tangible needs of families.

Address where project will be housed: PO Box 3174, Bloomington IN 47402

Do you own or have site control of the property at which the project is to take place?

Yes No N/A The work we do is within the homes of volunteers. Currently, within the current pandemic climate, communications can easily be performed electronically and we are instituting safety precautions for all involved within the homes of our volunteers.

Safe Families for Children in Monroe County

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use? Yes No N/A
If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):* The yearly gala which, on average, helps fund the Monroe County Safe Families for Children cannot be held this year, and so funding is needed to continue the important work Safe Families for Children does to help families in crisis.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

Funding is for tangible needs for families, training and recruiting volunteers, and one staff person in Monroe County.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

The Safe Families for Children national office has a match for individual donations, some churches provide support and partnership in Monroe County, and many volunteers provide financial donations, donations of goods for families, and services, like professional services – doctors or dentists who are also Safe Families volunteers often provide complementary services to placing families and their children.

Safe Families for Children in Monroe County

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**
 Yes No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Full-time church engagement coordinator	\$25,000
Priority #2	Tangible needs for families	\$3,000
Priority #3	Transportation	\$2,000
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED	Partial funding of church engagement coordinator position: \$10,000; Transportation for children and families and staff: \$2000; Tangible needs for families: (diapers, interview clothes, food, gas card, groceries, etc.): \$3,000	15,000

Safe Families for Children in Monroe County

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Safe Families for Children in Bloomington addresses the needs of low-income, marginalized families with earning a living and meeting essential needs. Safe Families primarily works with low-income single mother families with children ages 0-5 as the majority of the ages served. Safe Families addresses the families needs for crisis interventions, for example, a mother who may need mental health help, help addressing homelessness, or help with substance abuse treatment. Safe Families provides mentors who walk alongside the parent and help the parent set their own goals and help connect them to existing community resources to support them and help meet those goals. Children are cared for by our volunteer host families who have been trained and want to care for the children with their own resources until the parent is able to take them again. Placing parents voluntarily choose this, seeing it as volunteers stepping in like volunteer "extended family," to help out until they can stabilize. Many families we serve simply have very few social or financial resources and the temporary help from another family who cares about them goes a long way in helping the family, preventing the devastating impact of abuse, and helping families thrive.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Safe Families satisfies the exception to the one-time funding rule because of the unique situation of the current pandemic. Normally, our Bloomington chapter is able to raise the funds necessary to meet these needs, but our yearly gala cannot be held, and this has greatly impacted the funding we require to run for one year. A one-time gift from Jack Hopkins would help fill this gap for this unique year, and next year, our gala should be back up and running, providing the necessary funding.

Safe Families for Children in Monroe County

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Safe Families for Children helps families stabilize, stay together, and heal. Many low-income, single parent families live paycheck to paycheck, with one small crisis or mishap away from a major emergency for their family. For example, car trouble for a single mother barely making it can lead to job loss, homelessness and a very desperate situation if she has no one safe to turn to for some temporary help to stabilize. Many families are barely making it and now with the COVID-19 pandemic, many more families who did not see themselves in dire circumstances are in need of tangible help, to make a living, and to meet their basic needs. Rather than waiting for children to be harmed, Safe Families comes alongside families in crisis and walks alongside them out of friendship and compassion, inviting volunteers who desire to share what they have been blessed with with other families in need. It is at a fraction of the cost of many other programs, including foster care, because it utilizes volunteers, gets involved at the choice of the parent, and addresses the health of the parent, not just the child. When children return home to a thriving, stable parent, these families stay connected to their mentor and host family, providing them with social connection, community, and a life line if they face challenges again. They know they aren't alone, and this helps families thrive. When families are thriving, stable and able to provide for their families, communities thrive too.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Safe Families for Children in Monroe County

Safe Families is funded by contributions without charging any fees to program recipients. The following outcomes are the goals for 2021:

- Outcome #1: Children from families in crisis will have a reduced likelihood of experiencing abuse/neglect.
- Outcome #2: Families in crisis will have an extended support system. At least 80% of families will meet their goals.
- Outcome #3: Children will be deflected from entering the child welfare system. At least 95% of children will return safely home or to a relative.

Safe Families has several goals for the next year. This includes increasing the number of host families by 10% the following year in addition to having a 90% reunification rate. Funding will allow us to provide high quality training for volunteers and also expand our outreach.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Safe Families for Children in Monroe County

Project Budget

July 1, 2020 – June 30, 2021

Safe Families for Children in Monroe County, Indiana

Expenses:

Salary

Church engagement coordinator: \$25,000

Transportation: \$2,000

Tangible needs of Families: \$3,000

Total Expenses: \$30,000

Safe Families for Children in Monroe County

Safe Families for Children Alliance Audit Report For the Year Ended June 30, 2019

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Safe Families for Children in Monroe County

INDEPENDENT AUDITOR'S REPORT

Board of Directors
Safe Families for Children Alliance
Chicago, Illinois

Report on the Financial Statements

We have audited the accompanying financial statements of **Safe Families for Children Alliance** which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Safe Families for Children in Monroe County

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Safe Families for Children Alliance as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Effect of Adopting a New Accounting Standard

As discussed in Note 2, Safe Families for Children Alliance, adopted the Financial Accounting Standards Board's Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities* as of and for the year ended June 30, 2019. Our opinion is not modified with respect to this matter.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary schedule of revenue and expenses by chapter on pages 12 and 13 is presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated January 14, 2020, on our consideration of Safe Families for Children Alliance's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Safe Families for Children Alliance's internal control over financial reporting and compliance.

Selden Fox, Rtd.

January 14, 2020

Safe Families for Children in Monroe County

**Safe Families for Children Alliance
Statement of Financial Position
June 30, 2019**

Assets	
Cash	\$ 599,537
Accounts receivable:	
Government fees and grants	179,837
Pledges	50,000
Other	91,198
Prepaid expenses	35,115
Equipment, net of accumulated depreciation of \$210,363	<u>113,350</u>
Total assets	<u>\$ 1,069,037</u>
Liabilities and Net Assets	
Liabilities:	
Accounts payable	\$ 216,503
Accrued wages and benefits	130,004
Due to Lydia Home Association	<u>56,654</u>
Total liabilities	<u>403,161</u>
Net assets:	
Without donor restrictions	(759,111)
With donor restrictions	<u>1,424,987</u>
Total net assets	<u>665,876</u>
Total liabilities and net assets	<u>\$ 1,069,037</u>

See accompanying notes and independent auditor's report.

Safe Families for Children in Monroe County

**Safe Families for Children Alliance
Statement of Activities
For the Year Ended June 30, 2019**

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Revenues:			
Contributions:			
Cash	\$ 2,689,028	\$ 747,040	\$ 3,436,068
Property and in-kind	2,943	-	2,943
Government fees and grants	1,249,556	-	1,249,556
Licensing and service fees	161,256	-	161,256
Special events, net	(10,793)	-	(10,793)
Interest income	132	-	132
Net assets released from restrictions	148,056	(148,056)	-
Total revenues	4,240,178	598,984	4,839,162
Expenses:			
Program services:			
Chapter operations	2,969,301	-	2,969,301
Safe Families Plus	124,495	-	124,495
Total program services expenses	3,093,796	-	3,093,796
Supporting services:			
Management and general	738,893	-	738,893
Development	219,368	-	219,368
Total supporting services expenses	958,261	-	958,261
Total expenses	4,052,057	-	4,052,057
Change in net assets	188,121	598,984	787,105
Net assets, beginning of the year	(947,232)	826,003	(121,229)
Net assets, end of the year	\$ (759,111)	\$ 1,424,987	\$ 665,876

See accompanying notes and independent auditor's report.

Safe Families for Children in Monroe County

**Safe Families for Children Alliance
Statement of Functional Expenses
For the Year Ended June 30, 2019**

	Program Services			Supporting Services			Total
	Chapter Operations	Safe Families Plus	Total	Management and General	Development	Total	
Wages	\$ 2,170,274	\$ 93,634	\$ 2,263,908	\$ 288,401	\$ 153,695	\$ 442,096	\$ 2,706,004
Payroll taxes and benefits	345,197	13,159	358,356	75,604	32,182	107,786	466,142
Contractors and consultants	133,173	7,690	140,863	102,209	1,925	104,134	244,997
Consumable supplies	40,444	1,633	42,077	43,093	5,901	48,994	91,071
Occupancy	2,304	-	2,304	41,565	-	41,565	43,869
Transportation	99,717	1,680	101,397	10,901	2,354	13,255	114,652
Specific assistance to individuals	43,112	-	43,112	-	-	-	43,112
Leases and rent	5,186	-	5,186	5,640	-	5,640	10,826
Communications and miscellaneous	103,140	6,307	109,447	78,203	22,264	100,467	209,914
Non-reimbursable expenses	23,700	392	24,092	7,254	1,047	8,301	32,393
Depreciation	849	-	849	85,285	-	85,285	86,134
Donated items	2,205	-	2,205	738	-	738	2,943
Total expenses before costs of special events	2,969,301	124,495	3,093,796	738,893	219,368	958,261	4,052,057
Costs of special events	-	-	-	-	46,276	46,276	46,276
Total expenses	\$ 2,969,301	\$ 124,495	\$ 3,093,796	\$ 738,893	\$ 265,644	\$ 1,004,537	\$ 4,098,333

See accompanying notes and independent auditor's report.

Safe Families for Children in Monroe County

**Safe Families for Children Alliance
Statement of Cash Flows
For the Year Ended June 30, 2019**

Cash flows from operating activities:	
Change in net assets	\$ 787,105
Adjustments to reconcile change in net assets to net cash from operating activities:	
Depreciation	86,134
Changes in operating assets and liabilities:	
Government fees and grants receivable	(15,443)
Pledges receivable	(50,000)
Other receivables	(50,734)
Prepaid expenses	(19,977)
Accounts payable	76,484
Accrued wages and benefits	(83,136)
Due to Lydia Home Association	<u>(260,589)</u>
Net cash from operating activities	469,844
Cash flows from investing activities - purchase of equipment	<u>(72,054)</u>
Net change in cash	397,790
Cash, beginning of the year	<u>201,747</u>
Cash, end of the year	<u>\$ 599,537</u>

See accompanying notes and independent auditor's report.

Safe Families for Children in Monroe County

Safe Families for Children Alliance Notes to the Financial Statements

1. Nature of Organization

Safe Families for Children Alliance (Alliance) is a non-profit organization with headquarters in Chicago, Illinois, and local chapters nationwide created to extend family-like support for desperate families through a community of devoted volunteers who are motivated by faith to keep children safe and families intact. The Alliance is dedicated to:

- Keeping children safe during a family crisis such as homelessness, hospitalization, or domestic violence in an effort to prevent child abuse and/or neglect.
- Supporting and stabilizing families in crisis by surrounding them with a caring, compassionate community.
- Reuniting families and reducing the number of children entering the child welfare system.

The Alliance is controlled by Lydia Home Association, who is its sole member.

2. Summary of Significant Accounting Policies

Basis of Accounting – The financial statements have been prepared on the accrual basis of accounting and are designed to focus on the Alliance as a whole, with balances and transactions presented according to the existence or absence of donor-imposed restrictions as follows:

Net Assets Without Donor Restrictions – Net assets which are available for fulfillment of the Alliance's mission and which may be expended at the discretion of management and the Board of Directors.

Net Assets With Donor Restrictions – Net assets which are subject to donor-imposed restrictions. Some restrictions could be temporary in nature, such as those that will be met by the actions of the Alliance or the passage of time, while some restrictions could be perpetual in nature, in that a donor has stipulated the funds be maintained in perpetuity.

Contributions received with donor restrictions that are met in the same year as received are reported as increases in net assets without donor restrictions. All other donor restricted contributions are reported as increases in net assets with donor restrictions and released if and when the related restriction expires, that is, when the stipulated purpose has been fulfilled, the stipulated time has elapsed, or both.

Use of Estimates – The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements, and reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates used in the preparation of these financial statements include the Alliance's determination that an allowance for doubtful accounts is not necessary. For the aforementioned estimate, it is reasonably possible that the recorded amounts or related disclosures could significantly change in the near future, as new information is available.

Accounts Receivable – Fees and grants receivable from governmental agencies are stated at the amount billed. The Alliance does not charge interest or late fees on amounts past due. The Alliance considers all accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts has been provided for.

Safe Families for Children in Monroe County

Safe Families for Children Alliance Notes to the Financial Statements (cont'd)

2. Summary of Significant Accounting Policies (cont'd)

Equipment – Equipment is stated at cost, or in the case of gifts, at fair value as of the date of donation. Depreciation of equipment is provided using the straight-line method over the estimated useful lives of the related assets, ranging from 3 to 5 years. When equipment is sold or otherwise disposed of, the related cost and accumulated depreciation are removed from the accounts, and any resulting gain or loss is included in the statement of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of equipment are expensed as incurred.

Revenue Recognition – Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value. Licensing and service fees, along with fees due under cost-reimbursable government grants, are recorded in the period the related services are performed or expenditures are incurred.

Donated Services and In-Kind Contributions – Volunteers contribute significant amounts of time to support the Alliance's program services and operations; however, the financial statements do not reflect the value of these contributed services as they do not meet the recognition criteria prescribed by generally accepted accounting principles. Contributed goods and professional services are recorded at fair value based on the date of donation or the service was provided.

Functional Allocation of Expenses – The costs of program and supporting services have been summarized on a functional basis in the statement of activities but are detailed by their natural classification in the statement of functional expenses. In determining the functional allocation of expenses, direct expenses are charged to the program or supporting service benefited. This includes the recognition of wages, payroll taxes, and benefits based on employees' assigned functions. All other expenses, including any indirect program or supporting service expenses, are considered to be management and general expenses. In addition, certain operating transactions are allocated between Lydia Home Association and the Alliance, contributing to the interorganizational balance at June 30, 2019.

Income Taxes – The Alliance is a not-for-profit entity, as described in Section 501(c)(3) of the Internal Revenue Code, and is exempt from income taxes, except to the extent of any unrelated business income in excess of a \$1,000 specific deduction. The Alliance reported no such income for the year ended June 30, 2019. Although the Alliance has determined it is not required to report a liability for any uncertain tax positions as of June 30, 2019, and has received no notice of exam, the Alliance's tax returns for the years ended June 30, 2016 through 2018, remain subject to examination.

Adoption of New Accounting Pronouncement – For the year ended June 30, 2019, the Alliance adopted the Financial Accounting Standards Board's Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statement of Not-for Profit Entities*. This update addresses the complexity and understandability of net asset classifications, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Alliance has adjusted the presentation of these statements accordingly.

As a result of the update, transactions and balances previously reported as unrestricted are now reported as being without donor restrictions, and transactions and balances previously reported as temporarily restricted are now reported as being with donor restrictions. In addition, there is added disclosure about the Alliance's liquidity and the availability of funds. These changes did not impact the Alliance's total net assets or changes therein as previously reported.

Safe Families for Children in Monroe County

Safe Families for Children Alliance Notes to the Financial Statements (cont'd)

2. Summary of Significant Accounting Policies (cont'd)

Subsequent Events – Subsequent events have been evaluated through January 14, 2020, which is the date the financial statements were available to be issued.

3. Net Assets

Net assets with donor restrictions at June 30, 2019, consist of the following amounts subject to expenditure for specified purposes:

Chapter operations:		
Colorado:		
Colorado Springs	\$	16,418
Denver		7,083
Connecticut - Danbury		1,023
Florida:		
Tallahassee		7,257
Treasure Coast		29,545
Illinois:		
Central		9,935
Chicago		181,889
Indiana:		
Anderson		1,605
Bloomington		5,103
Fort Wayne		32,189
Indianapolis		189,035
Maine		20,513
Minnesota – Minneapolis		50,000
New York – New York City		175,001
North Carolina:		
Charlotte		74,514
Raleigh		22,607
Ohio – Cleveland		19,802
Pennsylvania – Pittsburgh		40,606
Texas:		
Abilene		91,789
Dallas-Fort Worth		55,371
Western States		71,654
Wisconsin – Milwaukee		62,994
		<hr/>
		1,165,933
Safe Families Plus		8,964
Personnel		160,450
Database applications		62,340
Other		27,300
		<hr/>
	\$	<u>1,424,987</u>

Net assets released from donor restrictions for the year ended June 30, 2019, based on the incurrence of expenditures for specified purposes, consist of the following:

Chapter operations	\$	87,566
Safe Families Network		61,000
		<hr/>
	\$	<u>148,056</u>

Safe Families for Children in Monroe County

Safe Families for Children Alliance Notes to the Financial Statements (cont'd)

4. Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, at June 30, are comprised of the following:

Cash	\$ 599,537
Accounts receivable:	
Government fees and grants	179,837
Pledges	50,000
Other	<u>91,198</u>
 Total financial assets	 920,572
 Net assets with donor restrictions	 <u>(1,424,987)</u>
 Financial assets available for general expenditures over the next twelve months	 <u>\$ (504,415)</u>

Based on the foregoing, the Alliance is using its net assets with donor restrictions to provide a source of liquidity for its general operations. However, if necessary, the alliance could borrow funds from Lydia Home Association, who maintains sufficient funds without donor restrictions to cover the deficit notes above.

5. Special Events

Gross receipts and related costs from special events held during the year ended June 30, 2019, consist of the following:

Gross receipts	\$ 35,483
Related costs	<u>(46,276)</u>
 Net loss	 <u>\$ (10,793)</u>

6. Benefit Plan

The Alliance is a participant in the Lydia Home Association 401(k) Retirement Plan and Trust in which substantially all employees having attained age 21 may participate. Employees may contribute a portion of their compensation up to the limits established by the Internal Revenue Service. Employees are immediately vested in their own deferrals. The plan also provides for discretionary employer matching and profit sharing contributions; however, no such contributions have been made to date.

7. Significant Concentrations

Deposits – From time to time, the Alliance maintains cash on deposit with financial institutions in excess of FDIC insurance limits. At June 30, 2019, such uninsured deposits totaled \$234,340.

Revenue – Government fees and grants reflect funding received from the Illinois Department of Children and Family Services and accounted for approximately 20.4% of the Alliance's revenue for the year ended June 30, 2019. The receipt of such funds generally requires compliance with terms and conditions specified in the grant agreements and may be subject to audit by the granting agency. Any disallowed claims resulting from such audits could become a liability of the Alliance.

Safe Families for Children in Monroe County

Safe Families for Children Alliance Notes to the Financial Statements (cont'd)

8. Future Changes in Accounting Principles

Revenue Recognition – In May 2014, the Financial Accounting Standards Board (FASB) released ASU 2014-09 *Revenue from Contracts with Customers (Topic 606)*. This ASU replaces all related existing revenue recognition guidance and provides a single, comprehensive revenue recognition model to account for contracts with customers. The standard's core principle is that organizations should recognize revenue at the time goods or services are transferred, and in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In addition, to the changes in revenue recognition, this standard also expands the disclosure requirements to provide users of the financial statement with comprehensive information about the nature, amount, timing, and uncertainty of revenue and cash flows arising from such contracts.

In 2018, the FASB issued clarifying and amended guidance in ASU 2018-08, *Not for Profit Entities – Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. The guidance provides clarification on whether a transfer of assets is a contribution or exchange transaction, as well as whether a contribution is conditional or unconditional.

These new revenue recognition standards will be applicable to the Association for the year ending June 30, 2020. The Association is in the process of evaluating any potential impact related to their adoption, but has yet to determine their effect.

Leases – In February 2016, the Financial Accounting Standards Board released Accounting Standards Update No. 2016-02 *Leases (Topic 842)*. The revised standard is intended to increase transparency by recognizing lease assets and liabilities on the statement of financial position and enhancing the related disclosures. Under current standards, a lease was only recognized on the balance sheet if it met the definition of a capital lease. However, under the new standard, a lessee will be required to:

- Recognize a right-of-use asset and a lease liability, initially measured at the present value of the lease payments, in the statement of financial position.
- Recognize a single lease cost, calculated so that the cost of the lease is allocated over the lease term on a generally straight-line basis.
- Classify all cash payments within operating activities in the statement of cash flows.

In doing so, an entity must separate lease components from nonlease components (such as maintenance services) and include only the lease components in the measurement of the right-to-use asset and lease liability. Unless early implemented, this standard will be applicable to the Alliance for the year ending June 30, 2022. The Alliance is in the process of evaluating the potential impacts of its adoption but has yet to determine its effect.

Safe Families for Children in Monroe County

Safe Families for Children Alliance Schedule of Revenues and Expenses by Chapter For the Year Ended June 30, 2019

	Revenues	Expenses	Allocation of Management and General Expenses	Revenues Over (Under) Expenses
California - Santa Cruz	\$ 6,100	\$ (10,365)	\$ (1,734)	\$ (5,999)
Colorado:				
Colorado Springs	275	(791)	(132)	(648)
Denver	37,092	(25,721)	(4,288)	7,083
Connecticut - Danbury	956	(602)	(101)	253
Florida:				
Tallahassee	7,620	(311)	(52)	7,257
Treasure Coast	70,424	(35,163)	(5,716)	29,545
Illinois:				
Chicago	802,176	(651,586)	(105,081)	45,509
Central	143,476	(114,408)	(19,132)	9,936
Metro East St. Louis	53,529	(55,003)	(9,197)	(10,671)
Mount Vernon	51,574	(48,618)	(8,130)	(5,174)
Northern Cook / Lake County	-	(84,320)	(14,109)	(98,429)
Peoria	60,713	(55,757)	(9,320)	(4,364)
Rockford	62,097	(67,297)	(11,238)	(16,438)
Indiana:				
Anderson	1,117	(48)	(8)	1,061
Bloomington	35,012	(47,573)	(7,945)	(20,506)
Fort Wayne	79,567	(79,283)	(13,266)	(12,982)
Indianapolis	240,512	(195,600)	(25,746)	19,166
Iowa:				
Davenport	36,418	(43,995)	(7,329)	(14,906)
Iowa City	72,584	(72,177)	(11,891)	(11,484)
Kansas - Kansas City	189,476	(162,687)	(26,789)	-
Maine:				
Ellsworth-Machias	3,984	(9,365)	(1,567)	(6,948)
Lewiston-Portland	465	(16,895)	(2,827)	(19,257)
Other	75,822	(24,933)	(4,172)	46,717
Minnesota:				
Minneapolis	339,756	(308,196)	(51,344)	(19,784)
Rochester	-	(36)	(6)	(42)
Missouri:				
Cape Girardeau	21,405	(24,971)	(3,669)	(7,235)
Kansas City	16,846	(18,884)	(3,160)	(5,198)
New York - New York City	199,345	(152,757)	(25,399)	21,189

(cont'd)

Safe Families for Children in Monroe County

**Safe Families for Children Alliance
Schedule of Revenues and Expenses by Chapter (cont'd)
For the Year Ended June 30, 2019**

	Revenues	Expenses	Allocation of Management and General Expenses	Revenues Over (Under) Expenses
North Carolina:				
Charlotte	\$ 91,159	\$ (33,266)	\$ (5,483)	\$ 52,410
Raleigh	61,048	(49,113)	(7,900)	4,035
Other	-	(264)	(44)	(308)
Ohio:				
Cincinnati	181,158	(100,711)	(9,821)	70,626
Cleveland	81,989	(53,518)	(8,669)	19,802
Columbus	-	(57,786)	(1,734)	(59,520)
Dayton	-	(10,783)	(323)	(11,106)
Oregon	-	(6,559)	(1,097)	(7,656)
Pennsylvania - Pittsburgh	84,748	(37,877)	(6,265)	40,606
Texas:				
Abilene	100,000	(7,034)	(1,177)	91,789
Dallas-Fort Worth	32,967	(206)	(34)	32,727
Western States	172,000	(109,959)	(18,399)	43,642
Wisconsin:				
Milwaukee	158,850	(105,052)	(16,821)	36,977
Southeast	96,026	(89,831)	(6,195)	-
	<u>\$ 3,668,286</u>	<u>\$ (2,969,301)</u>	<u>\$ (457,310)</u>	<u>\$ 241,675</u>

See independent auditor's report.

INDEPENDENT AUDITOR’S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors
Safe Families for Children Alliance
Chicago, Illinois

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of **Safe Families for Children Alliance**, which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated January 14, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Safe Families for Children Alliance’s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Safe Families for Children Alliance’s internal control. Accordingly, we do not express an opinion on the effectiveness of Safe Families for Children Alliance’s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity’s financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Safe Families for Children in Monroe County

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Safe Families for Children Alliance's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Selden Fox, Ltd.

January 14, 2020

Safe Families for Children in Monroe County

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: **JAN 08 2012**

SAFE FAMILIES FOR CHILDREN ALLIANCE
4300 W IRVING PARK RD
CHICAGO, IL 60641

Employer Identification Number:
45-3194102
DLN:
17053314309001
Contact Person:
DALE T SCHABER ID# 31175
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
June 30
Public Charity Status:
170(b)(1)(A)(vi)
Form 990 Required:
Yes
Effective Date of Exemption:
December 30, 2010
Contribution Deductibility:
Yes
Addendum Applies:
No

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

Please see enclosed Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, for some helpful information about your responsibilities as an exempt organization.

Safe Families for Children in Monroe County

SAFE FAMILIES FOR CHILDREN ALLIANCE

We have sent a copy of this letter to your representative as indicated in your power of attorney.

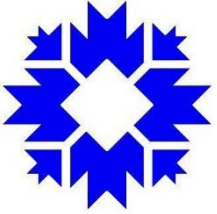
Sincerely,

A handwritten signature in cursive script that reads "Lois G. Lerner".

Lois G. Lerner
Director, Exempt Organizations

Enclosure: Publication 4221-PC

Letter 947 (DO/CG)



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Shalom Community Center

Address: PO Box 451 / 620 S Walnut St Bloomington, IN 47402

Phone: 812.334.5734

E-Mail: forrest@shalomcommunitycenter.org

Website: www.shalomcommunitycenter.org

President of Board of Directors: Ross Martinie-Eiler

Name of Executive Director: Forrest Gilmore

Phone: 812.334.5734 X122

E-Mail: forrest@shalomcommunitycenter.org

Name and Title of Person to Present Proposal to the Committee: Forrest Gilmore

Phone: 812.334.5734 X122

E-Mail: forrest@shalomcommunitycenter.org

Name of Grant Writer: Forrest Gilmore

Phone: 812.334.5734 X122

E-Mail: forrest@shalomcommunitycenter.org

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
22	12	1,000+

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

<p>The mission of Shalom Community Center is to aid and empower people experiencing hunger, poverty, and homelessness in our community. For the past 20 years, Shalom has continued to grow, becoming the most comprehensive response to extreme poverty, most notably homelessness, in Monroe County. Shalom provides daytime and emergency overnight shelter, hunger relief, permanent supportive housing, rapid re-housing, social services and case management, employment support, street outreach, eviction prevention, prescription and health care assistance, life essentials (restrooms, laundry, showers, mail, ID, etc.), and other health and human services to hundreds of adults and children each day and thousands each year.</p>
--

PROJECT INFORMATION

Project Name: 20th Anniversary Upgrade

Total cost of project: \$87,202.75

Requested amount of JHSSF funding: \$32,433.57

Total number of City residents anticipated to be served by this project in 2020: 2,100

Total number of clients anticipated to be served by this project in 2020: 2,500

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

Shalom Community Center respectfully requests a one-time grant in the amount of \$32,433.57 to help pay for much-needed upgrades to our day shelter. 2020 marks Shalom's 20th anniversary as an organization and 10th anniversary in our building at 620 S. Walnut Street. To mark those anniversaries and also recognize the wear and tear from heavy use over the last decade, Shalom is seeking financial support for some essential building advances.

We are engaging a number of major projects, including the improvement of our showers, painting of the exterior building, re-doing our floors, the revamping of our patio fencing, upgrading our security cameras, and redesigning our entryway. These improvements will improve services, brighten our surroundings, and increase safety.

The total project is estimated to cost \$87,202.75. We have \$30,000 on hand for these projects and have two pending grant applications for \$6,000 each. With your funding and some additional funding we hope to fully fund the project.

Address where project will be housed:

620 S Walnut St Bloomington, IN 47401

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

Shalom Center

N/A

Is the property zoned for your intended use? [] Yes [] No [] N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

Renovations may be dependent upon timeline with COVID-19 isolation procedures but we would like to proceed as soon as possible. All permits will be in place before starting project. To minimize disruption of services, we anticipate a quick turn-around time.

Is this a collaborative project? [] Yes [] No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

PROJECT COSTS

Is this request for operational funds? [] Yes [] No

If "yes," indicate the nature of the operational request:

[] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

We have \$30,000 in donations on hand and two pending grant applications: \$6,000 from Bloomington Rotary Club and \$6,000 from the SIA Foundation.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We have the capacity to begin the internal projects immediately and anticipate completion of the project by mid-August, as Coronavirus allows. Claims will be submitted immediately after completion.

Shalom Center

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

We will adjust the project based on received funding. We expect to hear from the pending grants in late spring or early summer.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

In addition to the above noted funding sources, we hope to be able to utilize Rotary members in demolition, furniture removal, cleaning, etc. This type of project also appeals to groups and the Volunteer Coordinator will put out requests for “people power” assistance as needed.

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Exterior Painting	\$6,935
Priority #2	Floor Upgrade	\$16,100
Priority #3	Patio Fencing Upgrade	\$4,345
Priority #4	Camera Upgrades	\$5,053.57
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$32,433.57

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The 2015-19 Consolidated Plan describes two of its priority needs as providing “funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care,” and providing “funding to non-profit organizations that provide a safety net for community members in need.”

The Plan also describes its Anti-Poverty Strategy as providing “access to emergency assistance by providing funding through CDBG and the Jack Hopkins Council Social Service Grant Program to agencies that provide said services.”

On page ninety-six of the Consolidated Plan, it even lists the work of Shalom as an essential part of the City’s service delivery system for people experiencing homelessness. It reads, “In Bloomington, often individuals and families who are homeless or at risk of homelessness learn about valuable services at Shalom Community Center... The Shalom Community Center is a daytime resource center for people who are living in poverty and experiencing its ultimate expressions: hunger, homelessness, and a lack of access to basic life necessities.”

Because of our central work as a resource center for people experiencing extreme poverty and the essential need for shelter, meals, case management, and more, this project will help address a significant need in our community.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This is a one-time capital project investment.

Shalom Center

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Shalom's Day Center provides vital services to hundreds of adults and children every day and thousands every year. Ninety-six percent of our guests are experiencing extreme poverty.

The four specific improvements we're seeking to fund through Jack Hopkins will improve the beauty, function, and safety at the Center. The exterior painting will create a warmer, friendlier presence both for the thousands of people who drive past the Center and the hundreds who come through our doors every day. The improved flooring (vinyl tile) would be an upgrade from our concrete flooring, which is difficult to clean, is tough underfoot, and routinely appears dirty. The patio fencing upgrade would repair damage to our fenced-in patio and install an emergency exit (push bar) door in the fence, allowing us to both better secure the space and improve safety in the event of an emergency. Our current exterior cameras lack clarity, decent night vision, and the ability to view online. An upgrade would greatly improve our ability to keep the Center and guests safe 24 hours a day.

These improvements are part a number of upgrades all designed to improve the function and form of the Center and its services.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

These improvements are all qualitative in nature, but for all of these upgrades, we can provide the number of people with improved access to Shalom services.

Shalom Center



shalom community center
helping people in need

PO Box 451/620 S Walnut Street
Bloomington, IN 47402-0451
www.shalomcommunitycenter.org
day center: (812) 334-5728
administration: (812) 334-5734
fax: (812) 334-5736

**20TH Anniversary Upgrade
Program Budget 2020**

\$6,935	Exterior Painting (Modern Masterpiece)
\$16,100	Floor (CarpetsPlus Colortile)
\$4,345	Patio Fencing Upgrade (Affordable Fence)
\$5,053.57	Camera Upgrade (B-Tech)
\$26,320	Entryway Remodel (Loren Wood Builders)
\$28,449.18	Shower Redesign (Loren Wood Builders)
\$87,202.75	TOTAL COST
\$32,433.57	TOTAL JACK HOPKINS REQUEST
\$30,000	Cash Donations
\$12,000	Pending Grant Applications
\$12,769.18	Minimum Dollar Figure To Be Raised

We are specifically applying to the Jack Hopkins fund for the exterior painting, floor improvement, and patio fencing repair and safety upgrade.

Further details are in attached estimates from Modern Masterpiece, CarpetsPlus Colortile, Affordable Fence, B-Tech, and Loren Wood Builders.

Shalom Center



Modern Masterpiece

7827 State Highway 43
Spencer, IN 47460
(765) 702-9662

PROPOSAL

PROPOSAL SUBMITTED TO		TODAY'S DATE	DATE OF PLANS
Forrest @ Shalom Community Center		3/27/2020	TBD
PHONE NUMBER	EMAIL	JOB NAME	
812-207-7334	forrest@shalomcommunitycenter.org	Shalom Exterior Painting	
ADDRESS, CITY, STATE, ZIP			
620 S Walnut, Bloomington, IN			

DESCRIPTION

PRICE

Labor

\$4900

Pressure wash fence, deck, and all exterior

Fill mortar joints

Caulk and putty gaps

Paint/stain 2 coats on all exterior (soffits, fascia, doors, deck, brick, and siding)

Materials

\$2035

Masking, caulk, mortar caulking, TSP mold killer

250

Paint: Emerald satin, 30 gallons @ \$55 per gallon

1650

Deck stain: Super Deck, 3 gallons @ \$45 per gallon

135

Grand Total: \$6935

We propose hereby to furnish material and labor – complete in accordance with above specifications for the sum of:

Six thousand nine hundred thirty-five _____ dollars (\$ _____ 6935)

Payment as follows: 50% deposit, remainder due upon completion

All material is guaranteed to be as specified. All work to be completed in a substantial workmanlike manner according to specifications submitted, per standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workmen's Compensation Insurance. If either party commences legal action to enforce its rights pursuant to this agreement, the prevailing party in said legal action shall be entitled to recover its reasonable attorney's fees and costs of litigation relating to said legal action, as determined by a court of competent jurisdiction. Payments made after 30 days of job completion will receive a 1% late fee per month.

Authorized Signature _____

Note: this proposal may be withdrawn by us if not accepted within _____ days.

ACCEPTANCE OF PROPOSAL The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Signature _____

Signature _____

Date of Acceptance _____

CarpetsPlus Colortile
1180 S. Liberty Drive, Suite 160
Bloomington IN 47403
812-323-0100 812-323-0263

Salesperson	Date	Quote
Sheldon Beasley	4/8/2020	64655

Quote For:
Shalom Center 620 S Walnut st Bloomington, IN 812 Fax

Ship To:
Shalom Center / MAIN AREAS, VINYL PLANK 620 S Walnut st Bloomington, IN 812

Description of Work

Vinyl Tile / Plank - Provide and install PATCRAFT COMMERCIAL TIMBER GROVE II 30MIL 1438V
VINYL PLANK- DIRECT GLUE DOWN

MAIN BACK AREAS, RESTROOMS, LAUNDRY, AND VESTIBULE

INSTALLATION MATERIALS - Provide and install PATCRAFT COMMERCIAL LVP 4100 ADHESIVE S103V - 4 GALLON
VINYL ADHESIVE

Wall Base - Provide and install Roppe ROPPE 6 COVEBASE COIL R - BLACK 100
NEW RUBBER WALL BASE

Installation Materials - Provide and install JOHNSONITE JOHNSONITE COVEBASE 960 ADHESIVE - 30OZ TUBE
BASE ADHESIVE

Transitions - Provide and install ROPPE ROPPE 168 TRANSITION (COIL 35 LF) - BLACK 100
TRANSITION

Perimeter Moldings - Cove Base- Removal
REMOVE WALL BASE

INSTALLATION MATERIALS - Provide and install PATCRAFT COMMERCIAL 9050 9050D PRIMER - 4 GALLON PAIL
FLOOR PRIMER

Installation Materials - Provide and install ARDEX ARDEX FEATHER FINISH 10LBS

FLOOR PREP

Floor Preparation - Hourly Wage #1
GRIND CONCRETE TO REMOVE SEALER

Description of Work

Grand Total	\$16,100.00
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THE SALES AGREEMENT IS A BINDING AGREEMENT BETWEEN CARPETS PLUS COLOR TILE AND THE BUYER.
 . ALL SALES AGREEMENTS ARE FINAL AND MUST BE READ THOROUGHLY AND SIGNED BEFORE THE MATERIAL WILL BE ORDERED. THIS AGREEMENT COVERS THE AGREED TO PRODUCTS, PRICING, AND INSTALLATION STIPULATIONS. ALL SALES QUOTE PRICING WILL BE HONORED FOR 30 DAYS.

. PAYMENT IN FULL IS REQUIRED BEFORE MATERIAL WILL BE ORDERED ON ALL SALES UNLESS OTHER ARRANGEMENTS HAVE BEEN SET UP.

. NO CANCELLATIONS OR RETURNS ON SPECIAL ORDERS.
 . NO RETURNS ON CARPETS PLUS COLOR TILE STOCK MATERIAL AFTER 30 DAYS.

. THERE WILL BE A FEE FOR ANY CHANGE OF ORDERS OR RESTOCK FEES.
 . COLOR, SHADE AND FINISHES WILL VARY FROM SAMPLES AND BROCHURES.
 . CARPETS PLUS COLOR TILE ASSUMES NO RESPONSIBILITY FOR YOUR MEASUREMENTS. (SHORTAGES OR OVERAGES ARE THE BUYER'S OBLIGATION).
 . ALL LABOR PRICES ARE SUBJECT TO CHANGE IF PROBLEMS THAT WERE UNDETECTABLE DURING ESTIMATION ARE REVEALED.

. ALL EXTRA LABOR WILL BE QUOTED AND APPROVED BEFORE WORK BEGINS.
 . COUPONS AND DISCOUNTS MUST BE GIVEN UPON TIME OF SIGNING SALES AGREEMENT.
 . OVERDUE INVOICES ARE SUBJECT TO 1.5% FINANCE CHARGE PER MONTH.
 . RETURNED CHECKS ARE SUBJECT TO \$30 SERVICE CHARGE.

. BUYER'S ACCEPTANCE OF THIS SALES AGREEMENT VIA ELECTRONIC MEANS EVIDENCES ACCEPTANCE OF ALL TERMS OF THIS SALES AGREEMENT.
 . BUYER AGREES TO PAY ALL REASONABLE ATTORNEY'S FEES AND COSTS OF COLLECTION INCURRED BY CARPETS PLUS COLORTILE'S ENFORCEMENT OF THE SALES AGREEMENT.
 . THE PARTIES AGREE TO VENUE WITHIN MONROE COUNTY, INDIANA FOR ANY PROCEEDINGS.
 . THE LIABILITY OF CARPETS PLUS COLORTILE AND IT'S EMPLOYEES AND SUBCONTRACTORS, INCLUDING ATTORNEY'S FEES, IS LIMITED AND SHALL NOT, UNDER ANY CIRCUMSTANCE, EXCEED THE TOTAL AMOUNT PAID BY BUYER REGARDLESS OF THE LEGAL THEORY UNDER WHICH SUCH LIABILITY IS IMPOSED. CARPET PLUS COLORTILE HEREIN EXPRESSLY DISCLAIMS ANY AND ALL IMPLIED WARRANTIES AND IN SHALL NO EVENT BE LIABLE FOR SPECIAL, INCIDENTAL, CONSEQUENTIAL, OR PUNITIVE DAMAGES.

Buyer _____ Date _____
 Seller _____ Date _____

Name Shalom Community Center Address 620 S Walnut St.
City Bingmtn State IN Zip 47401 County Montcal
Twp. Perry Phone 322-9591 / 202-7734 Email _____
Cross St. E Wylie St Dig# _____ Dates _____ To _____

Affordable Fence Agrees to the following _____
Forrest@Shalomcommunitycenter.org

- Install
 - (1) 4' x 5' Galvanized Chain Link Walk Gate (1 5/8" Frame SS40)
 - Panic Bar w/ Keyed Entry from outside
 - Adjustable Mounting Plate
 - Lockey TB350 Silver gate closer
 - w/ TB Link mounting Kit for Chain link
 - Gate Stop
 - w/ SS Link mounting Kit for chain link
 - Std Hinges
- \$ 3450.00 \$ 2000.00 Deposit \$ 1450.00 Due on Completion

- 10' (1 Bag) _____ (Cover 10 Line Posts) 4ug
- 5' Black winged Slats \$ 70.00 -----|-----

- Repair Existing Double Drive Gates
 - Install
 - 1 3/8" Tension Bands as needed
 - Rc Stretch Chain Link Fabric
 - Replace Damaged Fabric w/ncw
 - Weld Gate Frame (1) existing gate leaf
 - Adjust Hinges + align latch + drop rod
- \$ 895.00 Existing Fence ----

- * All Posts Set in Concrete
- Core drilling additional (\$50.00)
- * 1 Year Warranty on labor

Top Rail Na
Term Posts Na
Gate Posts 3" SS40
Line Posts Na
Wire Gauge 9 / 11 1/2 Existing

At the Above Address for the Price of _____ Due on Completion

Any Independent line locates, Approvals from the City, State, or Homeowners Association are the responsibility of the owner.

Owners _____ Date _____ Affordable Fence Michael Sterrett 795 Date 4/13/20

Shalom Center



Shalom Center
PO Box 451
Attn: Forrest Gilmore
Bloomington IN 47402-0451

Shalom Center -Clinton
Camera

13769031120

812-332-1995 • www.btechllc.com

Shalom Center

TERMS AND CONDITIONS

I. DEFINITIONS: "Agreement" means these terms and conditions together with the work order or proposal attached or on the reverse side of this document. "Customer" means the individual or entity that purchases B-Tech's, equipment, products, systems, or services. "B-Tech" means B-Tech, LLC, an Indiana limited liability company and its agents, employees, officers, members and authorized representatives

II. INSURANCE: Customer acknowledges that B-Tech is not an insurer. It is Customer's obligation to purchase insurance to protect itself from loss, damage, death, or injury related to or arising out of any occurrences or consequences, which B-Tech's equipment, products, systems, or services are designed to detect or avert. Customer expressly acknowledges that no fire suppression system can guarantee prevention of any loss, damage, death, or injury.

III. LIMITATION OF LIABILITY: The amounts payable to B-Tech are based upon the value of the equipment, products, systems, or services provided. The scope of B-Tech's liability is unrelated to the value of Customer's property or property of others located on Customer's premises. B-Tech has made no guarantee, representation, or warranty, including any implied warranty of merchantability or fitness for a particular purpose, that B-Tech's equipment, products, systems, or services will avert or prevent any specific occurrence or consequence including any occurrence or consequence that the equipment, products, systems, or services are designed to detect or avert. B-Tech is exempt from liability for any loss, damage, death, or injury related to or arising out of any occurrences or consequences which its equipment, products, systems, or services are designed to detect or avert. That if B-Tech should be found liable for loss, damage or injury due to a failure of service or equipment in any respect, its liability shall be limited to a sum equal to 10% of the annual service charge or \$250, whichever is greater, as the agreed upon damages and not as a penalty, as the exclusive remedy, and that the provisions of this paragraph shall apply if loss damage or injury, irrespective of cause or origin, results directly or indirectly to person or property from performance or nonperformance of obligations imposed by this contract or from negligence, active or otherwise, of B-Tech, its agents or employees. If any person not a party to this Agreement makes any claim or files any lawsuit against B-Tech related to or arising out of the operation or failure in any respect of any of the equipment, products, systems, or services that B-Tech provides to Customer in relation to this Agreement, Customer shall, to the fullest extent permitted by law, indemnify and hold B-Tech harmless for any and all such claims, lawsuits, or other proceedings, including the payment of all damages, expenses, costs, and attorneys' fees. If Customer desires B-Tech to assume a greater liability under this Agreement, B-Tech may amend this Agreement by attaching a rider setting forth the amount of additional liability and the additional amount payable by Customer for the assumption by B-Tech of such greater liability provided. However, such rider and additional obligation shall in no way be interpreted to hold B-Tech as an insurer and unless such written rider is attached and signed by B-Tech, no additional liability will be assumed. The provisions of this paragraph shall apply if any loss, damage, death, or injury, irrespective of cause or origin, results directly or indirectly to person or property from performance or non-performance of obligations imposed by this Agreement or from negligence, active or otherwise, of B-Tech. If this Agreement provides for a direct connection to a municipal police or fire department or other organization, that department, or other organization, may invoke the provisions hereof against any claims by Customer due to any failure of such department or organization

IV. CUSTOMER'S DUTIES: Customer shall not alter or modify any of B-Tech's equipment, products, systems, or services. Customer shall instruct all persons who may use B-Tech's equipment, products, systems, or services on their proper use and maintenance. Customer shall inspect B-Tech's equipment, products, systems, and services on a regular basis, between routine inspections, to look for things such as missing discharge nozzles, redirected pipes and nozzles, missing nozzle blow off caps or protectors, grease accumulation on detection devices, and any other items requiring general maintenance. If Customer finds problems during any such inspection, Customer shall notify B-Tech and schedule a service call, for which there will be a charge. Customer shall notify B-Tech in writing immediately if any cooking appliances are replaced, added, or deleted on Customer's property. Customer shall also notify B-Tech in writing immediately if any changes of any kind are made to any cooking ventilation system on Customer's property. Customer acknowledges that any of the above changes may affect the operation of B-Tech's equipment, products, systems, or services.

V. BINDING AGREEMENT: The terms expressed herein shall inure to the benefit of and apply to all parent, subsidiary, and affiliated companies of B-Tech, as well as to any company which B-Tech may contract with to provide any of B-Tech's equipment, products, systems, or services. Customer may not assign its rights without B-Tech's express written consent.

VI. ENTIRE AGREEMENT: Except as otherwise mutually agreed in writing by B-Tech and Customer, this Agreement constitutes the entire agreement and understanding between Customer and B-Tech with respect to the subject matter hereof, and supersedes all other agreements, understandings, representations, warranties, promises, conditions, or statements, whether express or implied, written or oral.

VII. GOVERNING LAW AND VENUE: This Agreement shall be governed by Indiana law without regard to its choice of law rules. Venue for any dispute related to or arising out of this Agreement shall be in a state court located in Monroe County, Indiana or the federal district court having jurisdiction over Monroe County, Indiana.

VIII. SEVERABILITY: The covenants and acknowledgements contained in this Agreement shall be construed as separate and independent and this Agreement shall not be construed against either party. If any term or provision of this Agreement shall to any extent be held to be invalid, illegal, or unenforceable, the remainder of this Agreement shall not be affected thereby and shall be valid, legal, and enforceable to the fullest extent permitted by law.

XI. WAIVER: No party shall be deemed to have waived compliance by the other party of any provision of this Agreement, unless the waiver is contained in a written instrument signed by the waiving party. The failure of a party to enforce at any time any of the provisions of this Agreement or to exercise any right contained in the Agreement shall not be construed to be a waiver of such provisions, nor shall any party's failure to enforce a similar right against another party constitute a waiver against any party to this agreement.



Proposal

Service Information	
Shalom Center 602 S Walnut St Attn: Forrest Gilmore Bloomington IN 47401-4624	
Phone: (812) 336-3713	Fax:
Alt Contact:	Alt Phone:
E-Mail: administrator@perrytownship.info	

Billing Information	
Shalom Center PO Box 451 Attn: Forrest Gilmore Bloomington IN 47402-0451	

Sales Rep	Terms
AB	Net 25

Job Name
Shalom Center -Clinton Camera

Proposal #
13769031120

Scope of Work:

Scope of Work:
 Install (9) Dome HD cameras. To layout plans
 Install DVR Video recorder with (2) terabit drive with max camera connection of 16
 High-speed network required for remote viewing
 I-Phone app available from I store
 The system will be protected with a UPS battery back
 This option has onsite storage only.
 Labor is estimated, actual time and materials to be billed after completion

Customer to provide all 120v power
 If drywall damage is required, the repair of the drywall is not included
 Conduit / wire mold will be used where required.

Item	
Ce-EX16/2TB Recorder	1
HD Vandal X Camera	9
9 Out 12VDC CCTV Power Supply	1
Vandal X Wall Mount Bracket	9
RG59 Black 18/2 Black Wire 500ft Box Siamese	1
Labor	1
APC Back UPS ES 600VA, 120V 731304325116	1

Summary of Costs



Job Subtotal: \$5,053.57
Tax: \$0.00
Total Due: \$5,053.57

Payment Terms

Net 25

Acceptance

Customer Acceptance

3/11/2020

Date

B-Tech Representative

3/11/2020

Date

This Agreement shall become effective upon the execution by the Customer and acceptance and execution of this Agreement by a duly authorized representative of B-Tech, LLC. I understand and agree to the terms & conditions of this Agreement.





Specification Sheet

Shalom Center Entry

620 S. Walnut Street, Bloomington, IN 47401

00 General Conditions	\$0.00
------------------------------	---------------

General Conditions and Assumptions	\$0.00
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Project: Shalom Center Entry Door and Clothes Dryer Infrastructure
 Contact: Rev. Forrest Gilmore
 Customer Email: forrest@shalomcommunitycenter.org
 Customer Phone: (812) 334-5734 x122

This estimate is provided based on current knowledge of the existing space and is for planning purposes. Upon acceptance a fixed bid contract will be created for the completion of work as described. As always in construction, unforeseen conditions may cause additional expense that would be managed as part of a change control process.

Scope:

1. Move existing east wall to the left to open up more space inside the center
2. Replace the current storefront entry doors
3. Equip the new entry doors with power assists for ADA access and remotely controlled entry locks
4. Building an enclosed entry space with two service windows for checking guests into the center
5. Adding one door between the two service windows to allow rapid access to the entry space as necessary.

All work would be performed according to current building codes

Shalom Center

LWB • 4535 E 3rd St, Bloomington, Indiana 47401 • (815) 985-1583

and executed under a permit by the City of Bloomington, subject to all required inspections.

03 Structure & Framing **\$8,320.00**

Demolition \$1,680.00

Remove all effected walls and entry door system in preparation for new door system.

Rebuild of Entry \$6,640.00

Includes labor and materials to rebuild the entry vestibule from framing to painting (doors are covered in a separate section).

Assumption: Currently available interior doors can be reused for the door that is planned to be between the service windows. The door frame is assumed to be replaced. This quote includes the cost of one new steel door frame.

04 Windows and Exterior Doors **\$17,400.00**

Entry Doors \$17,400.00

Material and Labor for new doors

97 Other Items **\$600.00**

Dumpsters \$600.00

Dumpsters and dump fees for hauling debris away.

Current Estimate **\$26,320.00**

Client Signature

Date

Client Signature

Date



Specification Sheet

Shalom Community Center
620 S Walnut St, Bloomington, IN 47401

Wood, Plastics, and Composites	\$9,466.80
<p>Rough Carpentry</p> <p>Includes labor and materials to: Demo two shower inserts. Remove compromised materials in ADA shower wall due to moisture damage. Reframe as necessary. Assumes only two partial walls are affected. Frame two new doorways. Labor for drywall work as well.</p>	\$9,466.80
Openings	\$1,269.90
<p>Doors and Frames</p> <p>Install 2 new hollow core metal doors in hallways</p>	\$1,269.90
Finishes	\$15,046.50
<p>Plaster and Gypsum Board</p> <p>Drywall repair material in both shower rooms, around new doorways, and around drinking fountain</p>	\$300.00
<p>Flooring</p> <p>New tile in both shower rooms:</p> <p>CERAMIC TILE - Provide and install DALTILE KEYSTONES FIELD TILE 2X2 MOUNTED 12X24 MS S0083F02250367 .1667 X .1667 BATH FLOORS</p>	\$12,329.70

Sub-floor - Provide and install SCHLUTER DITRA XL
 UNDERLAYMENT 5/16" - PER SF *STOCK* - PER SQUARE
 FOOT
 UNDERLAYMENT
 INSTALLATION MATERIALS - Provide and install SCHLUTER
 SYSTEMS INC RENO U 1/2 TRANSITION SCHE21 AEU125 -
 SATIN
 ANODIZED ALUMINUM AE
 TRANSITION TO CONCRETE
 INSTALLATION MATERIALS - Provide and install SCHLUTER
 SYSTEMS INC DILEX AHK 3/8 COVE PROFILE SCH519 -
 SATIN
 ANODIZED ALUMINUM AE
 METAL COVE TRIM
 INSTALLATION MATERIALS - Provide and install SCHLUTER
 SYSTEMS INC DILEX AHK IN CORNER 90 SCH522 - SATIN
 ANODIZED ALUMINUM AE
 METAL COVE TRIM
 INSTALLATION MATERIALS - Provide and install SCHLUTER
 SYSTEMS INC DILEX AHK OUT CORNER 90 SCH710 - SATIN
 ANODIZED ALUMINUM AE
 METAL COVE TRIM
 INSTALLATION MATERIALS - Provide and install SCHLUTER
 SYSTEMS INC DILEX AHK END CAP SCH521 - SATIN
 NICKEL
 ANODIZED ALUMINUM
 METAL COVE TRIM
 Ceramic - Provide and install TILE ALLOWANCE
 WALL TILE- ALL WALLS TO CEILING
 INSTALLATION MATERIALS - Provide and install SCHLUTER
 SYSTEMS INC QUADec 3/8 FINISH AND EDGING SCH524 -
 SATIN
 ANODIZED ALUMINUM AE
 WALL TILE TRIM

 INSTALLATION MATERIALS - Provide and install SCHLUTER
 SYSTEMS INC KERDI SHOWER TS 38X60 TRAY SCHQ86 -
 offcenter
 drain - offcenter
 SHOWER WATERPROOFING
 INSTALLATION MATERIALS - Provide and install SCHLUTER
 SYSTEMS INC KERDI SHOWER T 38X60 TRAY SCHQ83 -
 CENTER
 SHOWER WATERPROOFING
 FIXTURES - Provide and install SCHLUTER SYSTEMS INC
 KERDI-DRAIN FLANGE KIT SCHR54 SCHKD2FLKPVc - PVC
 SHOWER WATERPROOFING
 FIXTURES - Provide and install SCHLUTER SYSTEMS INC
 KERDI-DRAIN GRATE ONLY SCHKD4GRKE - STAINLESS
 STEEL

SHOWER WATERPROOFING
 INSTALLATION MATERIALS - Provide and install SCHLUTER
 SYSTEMS INC KERDI BD SHOWER CURB 60X6X4.5 SCHT23
 - NONE
 NA
 SHOWER WATERPROOFING
 INSTALLATION MATERIALS - Provide and install SCHLUTER
 SYSTEMS KERDI MEMBRANE WIDE ROLL 6'7 WIDE - XXX
 SHOWER WATERPROOFING
 INSTALLATION MATERIALS - Provide and install SCHLUTER
 SYSTEMS INC KERDI 3 3X 98 5 MEMBRANE 200 SCHH98 -
 ORANGE
 KERDI
 SHOWER WATERPROOFING
 INSTALLATION MATERIALS - Provide and install SCHLUTER
 SYSTEMS INC KERDI KERECK INSIDE CORNERS 2
 SCHKERECKFI2 -
 NONE KERECK
 SHOWER WATERPROOFING
 Transitions - Provide and install THRESHOLD STOCK 6X72 -
 SNOW WHITE
 TOP OF SHOWER CURB
 INSTALLATION MATERIALS - Provide and install RAIMONDI
 CLIPS 250 EACH RMT235 - WHITE 1/16 180BASE250
 LEVELING CLIPS
 Installation Materials - Provide and install HYDROMENT
 DITRASET BOSTIK UNMODIFIED THINSET MORTAR
 DAPDITRA-SET - 50LB
 BAG WHITE STOCK
 ADHESIVE
 INSTALLATION MATERIALS - Provide and install LATICRETE
 INTERNATIONAL INC SPECTRALOCK PRO PREMIUM
 GROUT
 LAT002 - STOCK - PART AB LIQUID SINGLES 225P1-NS-S1
 GROUT
 INSTALLATION MATERIALS - Provide and install LATICRETE
 INTERNATIONAL INC SPECTRALOCK GROUT 9 LB PART C
 LAT006
 GROUT
 INSTALLATION MATERIALS - Provide and install LATICRETE
 INTERNATIONAL INC LATASIL CAULK 10.3 OZ LAT486

Painting and Coating \$2,416.80

Paint as needed in shower rooms, around new doorways, and
around water fountain

Plumbing \$1,200.00

Plumbing Piping \$1,200.00

Disconnect plumbing in both showers. Remove water fountain. Reinstall plumbing & fixtures for both showers. Reinstall water fountain in same location. Assumes plumbing fixtures can all be reused.

Other Items **\$1,068.90**

Cleaning & Protection **\$609.30**

Job site cleaning & flooring protection during project. Includes regular job site cleanup, and final cleaning at the end of the project.

Dumpsters & Dump Trips **\$459.60**

This covers the cost of dumpsters and any dump trailer loads needed for construction waste

Permits, Fees, & Insurance **\$397.08**

Building Permit, County Fees, & Insurance **\$397.08**

This item covers the building permit fee, any other city or county fees (such as driveway permits or septic permits), builder's risk insurance, and copies of prints.

Exclusions

This assumes there will be no electrical work, exit signs, or crash bar door hardware needed.

Starting Estimate **\$28,449.18**

DocuSigned by
Forrest Gilmore 3/6/2020
B1CF403CBCFB4A8
Client Signature Date

Client Signature Date

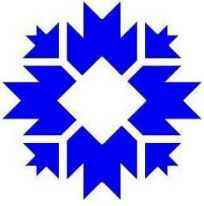
Shalom Center
Statement of Financial
Income and Expense

2019 Fiscal Year

	<u>TOTAL</u>
Ordinary Income/Expense	
Income	
40000 · Donations	
40100 · Individual Donations	290,659.01
40200 · Faith Community Donations	26,020.62
40300 · Corporate Donations	19,539.53
40400 · Organization Donations	58,585.30
40500 · Income for Capital	1,500.00
41000 · NAP Contributions	16,498.00
Total 40000 · Donations	<u>412,802.46</u>
42000 · Government Grants	1,215,995.13
42500 · Occupancy Fee Income	26,003.94
43000 · Nongovernment Grants	19,956.75
44000 · Gifts in Kind	500.00
48300 · Fundraising Events	83,332.00
49000 · Investment & Interest Income	806.15
Total Income	<u>1,759,396.43</u>
Gross Profit	<u>1,759,396.43</u>
Expense	
60000 · Personnel Expenses	
60100 · Salaries & Wages	700,637.10
60150 · Yearly Bonus	5,167.97
60400 · Payroll Taxes	58,326.59
60500 · Zane Enrollment Fee	47.00
60550 · Employee Life Insurance	678.95
60600 · FSA Reimbursements	421.17
60650 · Zane Reimbursements	31,288.80
60700 · Workers' Compensation	8,985.00
60800 · New Employee Costs	602.59
60900 · Staff Development & Education	281.22
61100 · Mileage & Travel Expense	6,440.18
61200 · Contract Services	
61210 · Accounting Fees	13,000.00
61220 · Audit Costs	11,600.00
61230 · Consulting Services	90.23
61200 · Contract Services - Other	4,334.40
Total 61200 · Contract Services	<u>29,024.63</u>
61300 · Payroll Accounting Fees	3,167.41
60000 · Personnel Expenses - Other	1,493.64
Total 60000 · Personnel Expenses	<u>846,562.25</u>
62000 · Administrative Costs	
62100 · Office Supplies	3,342.95
62200 · Postage & Mailing	2,916.31
62300 · Internet	2,835.27
62400 · Telephone	7,215.32
62500 · Technology	2,204.98
62600 · Memberships & Dues	520.65
62000 · Administrative Costs - Other	879.59
Total 62000 · Administrative Costs	<u>19,915.07</u>
64000 · Occupancy Expenses	
64100 · Facilities and Equipment	9,155.53
64200 · Utilities	
64201 · Electricity	16,672.46
64202 · Natural Gas	4,696.65
64203 · Water	10,940.20
64200 · Utilities - Other	538.93
Total 64200 · Utilities	<u>32,848.24</u>

Shalom Center
Statement of Financial
Income and Expense

	<u>TOTAL</u>
Expense	
64300 · Waste Removal	3,702.89
64400 · Snow Removal	130.00
64500 · Fire Suppression	1,685.52
64600 · Pest Control	2,180.60
64700 · Security	3,873.03
64800 · Custodial Supplies	10,044.89
64900 · Kitchen Supplies	4,808.79
65000 · Maintenance and Repair	10,062.39
65200 · Property & Liability Insurance	12,318.00
65400 · Equipment Lease	4,604.80
64000 · Occupancy Expenses - Other	15.00
Total 64000 · Occupancy Expenses	<u>95,429.68</u>
66000 · Client Support	
66100 · Client Rents	707,020.52
66150 · Renters Insurance	20.00
66200 · Client Security Deposits	51,638.00
66250 · Client Application Fees	3,109.95
66300 · Client Utilities	36,547.80
66400 · Welcome Home Baskets	534.63
66500 · Client BMV/BC Expenses	2,225.55
66600 · HIP Payments	1,540.89
66700 · Pharmacy	2,202.27
66800 · Bus Tickets - Local	6,125.00
66900 · Bus Tickets Out-of-Town	7,942.38
67000 · Food	47,097.16
67300 · Hygiene Pantry	3,225.15
67600 · Other Client Needs	10,152.76
Total 66000 · Client Support	<u>879,382.06</u>
66901 · Reconciliation Discrepancies	-0.30
68000 · Fundraising Expenses	
68200 · Postage - Fundraising	237.40
68000 · Fundraising Expenses - Other	16,918.93
Total 68000 · Fundraising Expenses	<u>17,156.33</u>
70000 · Bank & Credit Card Fees	1,886.44
73000 · Miscellaneous Expense	3,135.80
Total Expense	<u>1,863,467.33</u>
Net Ordinary Income	<u>-104,070.90</u>
Net Income	<u><u>-104,070.90</u></u>



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

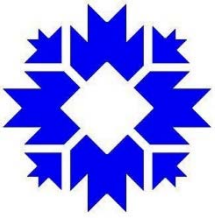
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: South Central Community Action Program

Address: 1500 W 15th St, Bloomington, IN 47404

Phone: 812-339-3447

E-Mail: aobrien@insccap.org

Website: www.insccap.org

President of Board of Directors: Tricia Bock

Name of Executive Director: Frank Peacock

Phone: 812-339-3447

E-Mail: frank@insccap.org

Name and Title of Person to Present Proposal to the Committee: Amy O'Brien, Program Manager,
Covering Kids & Families

Phone: 812-929-1613

E-Mail: aobrien@insccap.org

Name of Grant Writer: Amy O'Brien

Phone: 812-929-1613

E-Mail: aobrien@insccap.org

South Central Community Action Program

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [X] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
100	10	250

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

South Central Community Action Program's mission is to provide opportunities for low-income individuals and families to achieve personal and economic independence. We envision all individuals having the support and resources needed to attain a quality lifestyle and self-sufficiency.

South Central Community Action Program

PROJECT INFORMATION

Project Name: Covering Kids & Families

Total cost of project: \$102,330

Requested amount of JHSSF funding: \$25,000

Total number of City residents anticipated to be served by this project in 2020: 1,500

Total number of clients anticipated to be served by this project in 2020: 2,000

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$25,000 in bridge funds to continue the work of the Covering Kids & Families Program through the 2020 calendar year. The program employs licensed health navigators who provide free assistance to community members with enrollment in Indiana Health Coverage Programs, providing documentation to maintain coverage, and accessing healthcare services.

Our efforts are focused on those with barriers to accessing the state benefit programs, and those unlikely to seek medical care without insurance. We conduct enrollments onsite at shelters, substance use disorder clinics, schools, and other locations, as well as taking applications by phone, with the goal of making the enrollment process as easy and accessible as possible for the client.

The continuation of the program is particularly vital at this time, as Covid 19 related loss of employment and income will result in many of our community members becoming eligible for Indiana Health Coverage Programs who have not previously interacted with the Indiana benefits system.

Address where project will be housed: 1500 W. 15th St, Bloomington, IN 47404

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

South Central Community Action Program

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? *Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.*

N/A

Is the property zoned for your intended use? Yes No N/A
If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

--

South Central Community Action Program

PROJECT COSTS

Is this request for operational funds? Yes No

If “yes,” indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

Covering Kids & Families of Indiana has provided 60% of our funding for 2020, with the requirement that we obtain 40% in matching funds. 13% has been obtained from the Managed Care Entities (Anthem, CareSource, MHS). We have also received \$2,275 from IU Health Community Outreach, and \$1,000 from a private donor. These are all confirmed funding sources, leaving 25% remaining.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will be requesting a one-time claim to submit as our matching funds to CKF of Indiana.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received: N/A

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Covering Kids & Families of Indiana provides navigator training and resources, and outreach materials.

South Central Community Action Program provides office space, equipment, and supplies; administration such as bookkeeping and payroll, human resources; and agency-wide outreach opportunities.

South Central Community Action Program

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**
[] Yes [X] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1		
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

South Central Community Action Program

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The Service Community Assessment of Needs identifies affordable health coverage as an essential element of obtaining necessary healthcare. Covering Kids & Families of SCCAP directly addresses that need by assisting community members with the enrollment process for Indiana Health Coverage Programs.

We also provide assistance and guidance for those who have health coverage with the actions required to maintain that coverage, and help them to access services through answering their questions, facilitating discussions with their insurance and healthcare providers, and guiding them to resources.

Additionally, we assist with SNAP applications, referrals for other SCCAP programs, and help connect clients with other organizations in our community for food, shelter, mental health counseling, or other needs.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Funding issues at Covering Kids & Families of Indiana have necessitated a reduction in their financial support of Covering Kids & Families of South Central Community Action Program for 2020, and going forward. The bridge funds from the Jack Hopkins Grant will fund our program through the remainder of the calendar year, allowing us to continue to provide assistance to our existing client base, and those who will be applying for benefits due to Covid 19 related loss of income. We are currently contacting potential funders to continue our work into 2021 and beyond.

South Central Community Action Program

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

The Office of Medicaid Policy and Planning estimates that each individual who obtains health coverage generates \$6,400 in health care dollars. Based on that estimate, the clients who we assisted in obtaining health coverage in 2019 generated over \$1,000,000 in our local economy. This does not take into account the 1,800 people we assisted with accessing care through existing coverage. But more importantly, we are helping to create a healthier community, building trust with clients, and connecting them to additional resources.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Our goal for 2020 is to obtain health coverage for at least 200 people who are currently without coverage, and provide assistance to 2,000.

We track the number of client assists, applications, and approved applications, as well as onsite enrollment locations and referral sources to ensure that we are available where and when we can serve the most people.

We are also developing a client survey to be conducted six months after application to obtain self-reported information regarding use of their coverage and any qualitative changes in their health.

South Central Community Action Program

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Please see attached Impact Statement and brochure for more information.



33,060

Hoosiers in our service area covered by Indiana Health Coverage and Marketplace plans for whom we provide outreach, education, and enrollment assistance. ^{4,5}



16,142

UNINSURED HOOSIERS IN OUR SERVICE AREA ¹

2,366

CHILDREN IN OUR COMMUNITY WITHOUT HEALTH INSURANCE ¹

1,808

Number of times our agency **assisted** Hoosiers with coverage and healthcare questions in 2019



187

Number of applications for healthcare coverage **completed** by our coalition in 2018



\$1,196,800

Estimated healthcare dollars **generated** in our community due to the increased healthcare coverage that we supported through our efforts ^{2,3}

379

OUTREACH ACTIVITIES

— *in 2019* —

\$72,921,485

Estimated healthcare dollars that would be added to our local economy if all Hoosiers in our service area were insured. ^{1,2,3}

COMMUNITY IMPACT

Covering Kids and Families of South Central Community Action Program serves Brown, Monroe, and Owen counties. We provide community outreach, education, and enrollment assistance for Hoosier Healthwise, Healthy Indiana Plan, Medicaid and Marketplace plans. With increased health coverage enrollment, we enable a healthier community and economy.

1. B27001: HEALTH INSURANCE COVERAGE STATUS BY SEX BY AGE - Universe: Civilian noninstitutionalized population and S2701: HEALTH INSURANCE COVERAGE STATUS 2013-2017 American Community Survey 5-Year Estimates.

2. MEDICAID CLAIMS BY SUBPROGRAM FUNDING SOURCE - Indiana Office of Medicaid Policy and Planning

3. Centers for Medicare & Medicaid Services, Office of the Actuary, National Health Statistics Group.

4. Centers for Medicare & Medicaid Services, 2019 OE County Level Public Use Files

5. Indiana Family and Social Services Administration, Enrollment Data



Agency mission

The South Central Community Action Program (SCCAP) is a nonprofit organization based in Bloomington, Indiana that has served low-income people for 50 years. Our mission is to provide opportunities for low-income citizens to move toward personal and economic independence.

SCCAP is also proud to offer:

- Early Head Start
- Head Start
- Energy Assistance
- Weatherization
- Section 8
- Thriving Connections
- Growing Opportunities

Program mission

Build partnerships among health centers, providers, schools, funders, organizations and agencies to increase access to health care for all Hoosiers.

Advocate to reduce barriers and increase accessibility and affordability for all Hoosiers.

Raise awareness at both community and state level about health disparities

Recognize how we can make positive and sustainable changes to increase retention of health insurance for all Hoosiers.

What we do

Educate consumers about the health insurance options, how to use their benefits and how to find a plan that best fits their needs.

Assist with Medicaid, Hoosier Healthwise, HIP 2.0, or Marketplace application process start to finish.

Troubleshoot problems that may arise while signing up for health insurance.

Provide outreach to at risk populations within Monroe, Owen, & Brown counties. .

Why choose us

Our services are **FREE** and **open to anyone!**

Applying for health care and understanding your benefits can be very complicated. We have certified Indiana navigators that help guide you through the process.

We are unaffiliated with any insurance or health care provider, insuring unbiased support.





**Guiding you to
affordable
healthcare**

HIP 2.0

HEALTHY INDIANA PLANSM
Health Coverage = Peace of Mind



Amy O'Brien

**aobrien@insccap.org
812-339-3447 ex 512**

Jessica Martlage

**jmartlage@insccap.org
812-339-3447 ex 510**

**ckfindiana.org/
[sccap#scheduler](https://twitter.com/sccap#scheduler)**

facebook.com/sccapckf



**1500 W 15th St
Bloomington, IN 47404**



Covering Kids & Families

South Central Community Action Program

**FREE ASSISTANCE WITH STATE
AND FEDERAL HEALTH
COVERAGE APPLICATIONS AND
QUESTIONS!**



**HAS YOU
COVERED!**

South Central Community Action Program

South Central Community Action Program
Budget Period 1/01/2020 - 12/31/2020
Covering Kids & Families of Indiana

COST CATEGORIES

PERSONNEL AND OUTREACH EXPENSES:

Personnel : INTAKE CKF Specialist 2 full time	\$	3,000.00
Fringes	\$	815.00

Personnel: OUTREACH CKF Specialist	\$	69,574.00
Fringes	\$	18,941.00

OTHER OUTREACH EXPENSES

Communications/Marketing	\$	2,000.00
Meeting Costs	\$	2,000.00
Travel	\$	2,000.00

Liability Insurance

Accounting Services (including audit fees)

OUTSTATIONING COSTS

Materials and Supplies	\$	2,000.00
Telephone & Internet	\$	2,000.00
Total Amount of Claimed Expenses	\$	102,330.00

Outreach	\$	94,515.00
Intake	\$	3,815.00
Outstationing	\$	4,000.00
Total Expenses	\$	102,330.00

Required Donations	\$	40,932.00
YTD Donations	\$	16,275.00

Surplus/(Deficit)	\$	(24,657.00)
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South Central Community Action Program

Statement of Revenues and Expenditures

From 1/1/2019 Through 12/31/2019

	Current Period Actual	Prior Year Actual	Current Year % Change
Revenue			
Grant Revenue	8,141,819.86	7,376,088.01	10.38
Rental Revenue	59,363.00	59,984.00	(1.04)
Donations	9,744.15	16,936.85	(42.47)
Program Income	42,278.82	24,150.54	75.06
Investment Income	11.76	13.68	(14.04)
Misc Revenue - Non-Federal	64,894.54	59,715.37	8.67
Revenue-Inkind-HS	985,406.99	948,737.12	3.87
Total Revenue	<u>9,303,519.12</u>	<u>8,485,625.57</u>	<u>9.64</u>
Expense			
Payroll Processing	17,335.59	22,833.40	(24.08)
Salary	2,890,331.39	2,871,515.19	0.66
Unemployment Compensation	54,775.58	56,138.55	(2.43)
FICA	210,033.61	206,861.45	1.53
Employee Ins	557,527.79	566,352.38	(1.56)
Mileage	15,415.35	19,794.54	(22.12)
Equipment< \$5000	7,036.35	23,703.20	(70.31)
Depreciation	126,501.26	124,374.01	1.71
Liability Insurance	38,792.00	38,482.08	0.81
Workers Compensation Insurance	21,806.00	33,741.00	(35.37)
Parent activity	124.98	1,778.81	(92.97)
Policy Council	893.69	610.55	46.37
Inkind Support	985,406.99	948,737.12	3.87
Advertising	64,524.35	25,906.62	149.07
Rent	90,969.49	87,997.76	3.38
Utilities	58,301.33	63,450.57	(8.12)
Supplies	235,432.20	86,870.79	171.01
Operating Supplies	28,011.82	47,211.69	(40.67)
Nutrition Experience	852.11	1,361.60	(37.42)
Maintenance and Repairs	31,060.74	56,610.04	(45.13)
Vehicles Expense	24,792.70	31,660.96	(21.69)
Postage	7,994.33	10,985.14	(27.23)
Telephone	24,136.52	21,131.70	14.22
Subscriptions & Memberships	20,272.35	15,723.83	28.93
Copy Cost	41,353.26	44,766.49	(7.62)
Professional Services	163,574.18	120,462.86	35.79
Interest	1,432.67	3,038.02	(52.84)
I.T. Support	47,851.44	43,491.61	10.02
Training	57,386.94	63,724.85	(9.95)
Travel - Out of Town	57,521.47	51,624.39	11.42
Food Service	348,876.61	309,820.48	12.61
Employee Incentives	3,808.91	6,896.04	(44.77)
Program Assistance	3,037,498.31	2,512,918.19	20.88
Bad Debt Expense	24,000.00	8,000.00	200.00
Miscellaneous Expense	4,590.50	2,377.92	93.05
Gain or (loss) on sale of property	2,809.90	0.00	100.00
Total Expense	<u>9,303,032.71</u>	<u>8,530,953.83</u>	<u>9.05</u>
Excess of Revenues over Expense	<u>486.41</u>	<u>(45,328.26)</u>	<u>(101.07)</u>

South Central Community Action Program

Balance Sheet
As of 12/31/2019

Current Year

Assets

Current Assets

Cash - Old National	1000	166,863.80
Petty Cash	1004	850.00
W2W bank account	1005	7,403.15
Cash - JP Morgan Chase	1021	49,927.58
Accounts Receivable	1200	55,254.75
Allowance for Doubtful Accounts	1201	(49,000.00)
Grants Receivable	1220	168,400.60
Grants Receivable	1221	510,103.47
Mortgage Receivable 429 Hopewell	1225	26,460.00
Equipment - Non Fed	1400	<u>119,148.28</u>

Total Current Assets 1,055,411.63

Long-term Assets

Equipment Federal	1410	724,330.28
Accum Deprec. - Non-Fed	1415	(87,332.98)
Accum depr. - Fed Equip	1420	(654,497.54)
Land	1505	39,917.74
Storm Sewer	1506	6,500.00
Real Estate - Affordable Rental Hou	1520	671,270.57
Affordable Rental Houses - Accum I	1525	(506,421.07)
Other		<u>206,708.21</u>

Total Long-term Assets 400,475.21

Total Assets 1,455,886.84

Liabilities

Short-term Liabilities

Accounts Payable	2000	75,638.22
Escrow Payable - Hopewell	2015	60.00
Loans Payable - Current Portion	2100	5,407.86
ARH Deposits	2240	4,607.00
Accrued Salaries	2300	205,672.89
Garnishment W/H	2370	(70.00)
Clearing	2380	(1,951.63)
Owen Bank Mortg. 0600	2606	4,394.40
Owen Bank Mortgage 0760	2608	<u>2,132.21</u>

Total Short-term Liabilities 295,890.95

Long-term Liabilities

Owen Bank Mortgage 0719-355 N.	2609	1,913.37
Current portion - LT Debt	2800	(5,407.86)

Total Long-term Liabilities (3,494.49)

Total Liabilities 292,396.46

Net Assets

Beginning Net Assets

Unrestricted Fund Balance	3100	1,053,393.69
Temporarily Restricted Fund Balanc	3200	<u>109,610.28</u>
Total Beginning Net Assets		1,163,003.97

Current YTD Net Income 486.41

Total Net Assets 1,163,490.38

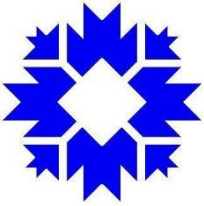
South Central Community Action Program

South Central Community Action Program Inc
Balance Sheet

As of 12/31/2019

Total Liabilities and Net Assets

1,455,886.84



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

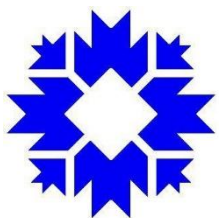
All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.
send to: council@bloomington.in.gov
with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Bloomington Saint Vincent de Paul Society Serving Monroe County

Address: 1413 East 17th St. Bloomington, IN 47408

Phone: (812) 961-1510

E-Mail: info@bloomingtonsvdp.org

Website: Bloomingtonsvdp.org

President of Board of Directors:

Name of Executive Director:

President: Scott Alber

Phone: 812-322-1093

E-Mail: salber@bloomingtonsvdp.org

Name and Title of Person to Present Proposal to the Committee: Ron Kofmehl, Director of Fundraising and Marketing

Phone: 812-361-5451

E-Mail: ronkofmehl@comcast.net

Name of Grant Writer: Ron Kofmehl

Phone: 812-361-5451

E-Mail: ronkofmehl@comcast.net

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [X] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	~80

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Mission Statement of the Bloomington COVID-19 Supplemental Back-Rent Program:

The Society of St. Vincent de Paul is an all-volunteer organization that serves the poor and unfortunate in Bloomington and Monroe County, Indiana. We are seeking a solution to help those in need be able to pay their back-rent when the moratorium is lifted and who have, due to COVID-19, lost their jobs or been laid off and presently have no income.

Clients learn about us from handouts at Township Trustees, Monroe County United Ministries, Salvation Army, 211, church bulletins, and agency direct referrals.

We require no faith-based test; we are open to all.

PROJECT INFORMATION

Project Name: Bloomington COVID-19 Supplemental Back- Rent Program

Total cost of project: 100% of funding will be used for this program.

Requested amount of JHSSF funding: \$15,000

Total number of City residents anticipated to be served by this project in 2020: Approximately 50 households or 200 individuals (average household is 4 people).

Total number of clients anticipated to be served by this project in 2020: 200 individuals.

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

Two goals:

We are requesting \$15,000 to help clients pay toward their back-rent when the moratorium on rent is lifted and landlords demand payment for months not paid during the COVID -19 virus pandemic. Some corporations serving as landlords have threatened late fees to be added during this time. Effectiveness of the program will be measured by the number of clients who will be allowed to stay in their homes with \$300.00 of added monies the grant would supply, plus the \$100 regular rent amount St. Vincent de Paul ordinarily pays through financial assistance. Our previous client families pay between \$200 and \$1000 monthly rent; with Sec.8 this is based on their income and the number of bedrooms in their dwelling. Sec. 8 families face eviction if they cannot pay other required bills, such as utilities.

Our second goal will be an assessment of the program for all clients assisted under this grant to measure how and why this was a valuable stopgap program. The assessment will include follow-up interviews with the families to see if the additional monetary help kept them sheltered. Many of our clients were on hourly wages at fast-food restaurants, food serving jobs (now terminated) at \$2.75/hour with main income via tips, and low level positions at grocery stores. It will not be possible to play "catch up" on back rent bills when they return to the workplace without additional assistance.

Address where project will be housed: N/A

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

St. Vincent dePaul Society

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use? Yes No N/A
If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

N/A

PROJECT COSTS

Is this request for operational funds? Yes No

If "yes," indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project (*Please indicate source, amount, and whether confirmed or pending*): N/A

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We will submit one time per month and will draw down by December 3, 2020.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received: N/A

FISCAL LEVERAGING (*100 words or less*)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

We will not be able to have our annual Hog Roast Fundraiser this June, as in the past, due to the virus. We have begun to contact our previous donors/sponsors of past Hog Roast events to seek their support in order to maintain our level of financial service in early Fall. We will contact, via online and phone conferencing, local organizations to invite them to participate in this program. Our volunteers will screen the client families for city of Bloomington residency and to determine the financial rent assistance needed and negotiate with landlords for favorable terms.

St. Vincent dePaul Society

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**
[] Yes [] No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	50 families will be assisted with past rent bills.	\$15,000
Priority #2	40 families will be assisted with past rent bills.	\$12,000
Priority #3	30 families will be assisted with past rent bills.	\$09,000
Priority #4	20 families will be assisted with past rent bills.	\$06,000
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Addressing the SCAN document on Housing

Our clients are represented in the following SCAN information:

Among the top health issues identified within the SCAN document include: homelessness; housing which included high cost; a long wait list for Section 8 housing. **Also**, basic needs in security is an issue for certain residents, and affects many aspects of health. True affordable housing is difficult to ensure, as minimum wage is often not high enough to support rent.

Monroe County has a higher percentage of households with severe housing problems than both the Indiana average and peer county average. Community Input identified issues such as: poor access to affordable housing; homelessness; basic needs insecurity; and lack of workforce and educational opportunities. Unemployment rates in Lawrence, Monroe, and Owen counties have been above Indiana averages in recent years. Poverty rates in Monroe County are particularly high, and low income census tracts are present in each county in the community.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This is a one-time request for Jack Hopkins funding to help our community survive the COVID-19 economic disaster when past rent is required in order that our clients will not face eviction.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

St. Vincent dePaul Society

Housing is a key necessity for keeping families out of poverty, providing stability in a wavering economy. We need to keep our clients in their homes. Eviction will create a huge number of homeless families and no place for them to reside as they seek shelter. Trustees will have some monies available for rent, but there are limitations to the dollar amount based on the number of members in the household plus utility and other bills trustees will need to address.

Presently, Monroe County and the state of Indiana in general, is just beginning to be hit by this disease; we are continuing to have an increase in COVID-19 positive results from testing, but many more who have the symptoms are never tested, just told to quarantine. Across the country, today, 17,000,000 are out of work. Each day the number of unemployed, the diagnosed COVID-19 cases, and the deaths are increasing within our state, county and community. When you read this today, the number will be far higher than when we submitted this grant application.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Our strategy includes surveying clients assisted through this grant. Committee members have already identified post-assistance questions to ask our clients. The outcome will be a report from the data gathered. After we measure the effect of this assistance, the report will help us quantify its impact, identify other partners, and target future funding sources as our economy slowly recovers. The report will first be evaluated by the Project Committee and then presented to the entire local St. Vincent de Paul Society.

(See Attachment on Assessment of Program)

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

St. Vincent dePaul Society

The Society of St. Vincent de Paul is an all-volunteer organization that serves the poor and unfortunate in Monroe County, Indiana, offering tangible support to those suffering and in need. Our local organization began in 1992, primarily providing donated furniture to families. Today we meet clients person-to-person, assisting with resource materials, rent and utility bills, rent deposits, furniture and appliances, medical co-pays, and emergency vehicle assistance.

We provide Safety-Net services to families and individuals in our community who are suffering, forgotten, or deprived—the working poor, the homeless, those who have been incarcerated, and all people living on the margins of society. We also seek systemic change solutions to help move people out of poverty.

Other programs that are unique to SVdP, funded through philanthropic organizations and grants:

Appliance Program

Bed Bug Suppression Program

Apartment Rental Deposit Program

Vehicle Assistance Program

St. Vincent dePaul Society
Bloomington COVID-19 Supplemental Back- Rent Program Budget

Back-rent Assistance 50 families at \$300.00 each = Total \$15,000

St. Vincent dePaul Society

Account Balances - As of

9/30/2019

Account	9/30/2019 Balance
Bank Accounts	
0538 Appliance Center	4,852.85
0538 Bed Bug_Micro Loans	1,309.94
0538 Furniture fund_Hefting Fund	1,259.24
0538 Furniture Ops	7,988.33
0538 Gnrl Chckg	11,459.90
0538 HgRstProfit	0.00
0538 HV Balances	0.00
0538 Jack Hopkins Grant	-2,247.00
0538 Rent Deposits	500.00
0538 Sophia Travis Grant	4,138.36
0538 Vehicle Assistance Prgm	4,368.77
TOTAL Bank Accounts	33,630.39
Liability Accounts	
AG - Angela	53.02
AM - Andrea	239.29
BZ - Bob Zerr	162.45
CH - Chris	56.14
DM - Dan	115.64
DS - Dick	342.87
DV - Donald V	79.12
DZ - Debbie Zerr	243.37
GG - Gene	64.24
JG - Jo	56.06
JMK-JamesK	0.00
KK - Kevin	0.00
MC - Carson	27.26
Peggy S	0.00
RK - Ron	40.30
Rob - Rob Springton	49.50
TOTAL Liability Accounts	1,529.26

The liability accounts represent the funds each Home Visitor has been allocated but not yet spent.

St. Vincent dePaul Society

BANKING SUMMARY

10/1/2018 through 9/30/2019

INCOME

Church Collections	
Sherwood Oaks	3,900.00
St Charles	22,602.57
St Johns	18,605.26
St Pauls	20,004.50
St Pauls online giving	2,317.00
TOTAL St Pauls	22,321.50
St Thomas	2,650.00
St. Mark United Methodist Church	256.00
TOTAL Church Collections	70,335.33
Fund Raising	335.05
Hog Roast	23,311.13
TOTAL Fund Raising	23,646.18
Furn Appliances	20,000.00
Furniture Operations	
Delivery & Pickup	3,430.03
Grant	5,400.00
Other Donations	5,935.00
Recycle	1,205.74
TOTAL Furniture Operations	15,970.77
Jack Hopkins Grant	2,515.00
Members Donations	1,472.80
Members	676.70
TOTAL Members Donations	2,149.50
Memorial Donations	456.40
Other Donations	1,525.99
Gift Cards	700.00
Kroger	1,578.22
TOTAL Other Donations	3,804.21
Other Income	160.00
Pay Pal	459.44
Psi Iota grant	800.00
SmithvCFgrant	5,000.00
SVDP Indianapolis Council	14,400.00
Vehicle Donation	3,014.90
TOTAL SVDP Indianapolis Council	17,414.90
TOTAL INCOME	162,711.73

EXPENSES

Uncategorized	0.00
Christmas Baskets	1,208.75
Clients	
Appliances	0.00
Auto	69.88
Fuel	24.72
Insurance	366.46
Licence	420.70
Loan	160.00
Repairs	11,360.18

St. Vincent dePaul Society

SmithvilleCFgrant	1,633.89
TOTAL Auto	14,035.83
Bed Bugs	269.34
Clothing	315.62
Food	87.27
Furniture	2,516.75
Insurance	516.64
Medical	1,364.05
Insurance	112.00
TOTAL Medical	1,476.05
Miscellaneous	277.54
Motel	214.26
Moving	80.00
Moving Assistance	100.00
other Fees	45.00
Rent	26,035.00
Rent Deposit	10,002.45
Shalom	
Miscellaneous	55.00
Transportation	30.00
TOTAL Shalom	85.00
Storage	453.00
Transportation	5,826.00
Utilities	
Energy	24,864.40
Non-Energy	2,028.43
Telephones	204.15
TOTAL Utilities	27,096.98
TOTAL Clients	89,432.73
Expenses	
Hog Roast	2,880.34
TOTAL Expenses	2,880.34
Furniture Appliances	22,091.35
Furniture Op	
Other	504.90
Transportation	
Fuel	2,501.20
Ins & Reg	79.85
R & M	2,474.14
Truck Rental	3,477.11
TOTAL Transportation	8,532.30
Warehouse	841.00
Computer Services	2,832.40
Other	814.09
R & M	550.45
Rent	24,310.10
Repair Furn	11.74
Utilities	2,650.85
warehouse supplies	1,741.13
TOTAL Warehouse	33,751.76
TOTAL Furniture Op	42,788.96

St. Vincent dePaul Society

Marketing	866.16
Operating Expenses	14.07
Background Checks	24.00
Office Supplies	641.28
Other	172.04
Postage	355.00
Web Services	240.73
TOTAL Operating Expenses	1,447.12
Other	500.00
TOTAL EXPENSES	161,215.41
<hr/>	
OVERALL TOTAL	1,496.32



St. Vincent dePaul Society
St. Vincent de Paul Society, Monroe County

COVID-19 Supplemental Back-Rent Application

Name of Home Visitor:

Assistant Home Visitor:

Date of Interview:

Full Name of Client	Last	First	Middle Initial
Type of Housing	Apartment:	Duplex:	House
Location	Street Address (put below)	Apt. Complex Name (below)	Apt./Unit # (below)
Phone Numbers	Home ()	Cell ()	
Email Address			

Are you presently receiving assistance through Public Housing, Section 8 or neither? Circle correct response.

Are you presently employed? Yes ___ No ___ If Yes, where?

If laid off or job terminated due to COVID-19, where were you employed?

If you receive any of the following, how much: Social Security _____;
SSI _____; SSDI _____

Pension: _____

Present Total Income: _____ Monthly rent: _____

Total rent due: _____

Names of individuals living in household:	Relationship:	If person provides income, state amount:	Any Additional information:

St. Vincent dePaul Society

Landlord information	
Rental Agency Name/Landlord: Phone Number:	Contact Person:
Have you, the Home Visitor: Verified via phone <i>call</i> or <i>documentation</i>:	
Rental Agency Street Address: State: Zip:	City:
From landlord/contact person:	
Total Monthly Rent due: \$	Last rental payment:
Have you suggested negotiating payment arrangements for your client? Results:	

Assessment of Program:

Questions to be asked at 3 months from assistance:

Did you, the client, supply any part of the back-rent due and if so, how much:

How many individuals now present in your household: Adults: _____ Children: _____

Did the supplemental back-rent money keep you from being evicted?

What other bills were you able to pay due to the supplemental back-rent help?

Did our negotiation with the landlord help keep you in your home?



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 30 MARCH, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: Wheeler Mission

Address: 215 S. Westplex Avenue

Phone: (812) 333-1905

E-Mail: stevegermani@wheelermission.org

Website: wheelermission.org

President of Board of Directors: Jim Fountain, Chairman

Name of Executive Director: Rick Alvis, President & CEO

Phone: (317) 635-3575

E-Mail: rickalvis@wheelermission.org

Name and Title of Person to Present Proposal to the Committee: Dana Jones, Bloomington Director

Phone: (812) 333-1905

E-Mail: danajones@wheelermission.org

Name of Grant Writer: Steve Germani

Phone: (574) 358-1270

E-Mail: stevegermani@wheelermission.org

Wheeler Mission

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? [X] Yes [] No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
25 NOTE: Only for Bloomington location	5 NOTE: Only for Bloomington location	558 in Bloomington

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Wheeler Mission aims to ensure that every man and woman experiencing homelessness in Bloomington has access to a safe environment where they can rest easily and confidently while working toward addressing the root causes of their homelessness.

Wheeler Mission

PROJECT INFORMATION

Project Name: Safety and shelter for the most vulnerable during COVID-19 crisis

Total cost of project: \$99,312

Requested amount of JHSSF funding: \$32,688

Total number of City residents anticipated to be served by this project in 2020: 1,000

Total number of clients anticipated to be served by this project in 2020: 1,000

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

Wheeler Mission is seeking an investment of \$32,688 to help absorb the cost of six full-time staff in the emergency shelter program, for three months, at both shelter sites in Bloomington. Three of these roles have not existed but needed to be created due to COVID-19 impacting volunteerism and staffing at Wheeler shelter sites. The other three roles currently exist but are seasonal (due to winter contingency – which typically ends at the conclusion of March) and will be extended due to the existing emergency.

Wheeler Mission hosted 90 guests per night, and served an average of 189 meals per day, at the Center for Men in Bloomington throughout 2019. Through March of 2020, the Center for Men is hosting an average of 106 guests per night and serving an average of 231 meals per day. Moreover, the Center for Women is hosting an average of 34 guests per night.

Wheeler Mission relies on a cadre of volunteers who – quite suddenly – are not able to show up. With citizens ordered to stay home during this pandemic, organizations helping the most vulnerable citizens are finding themselves in need. In fact, volunteer numbers through the first week of April are down over 50% year over year. Through the first week of April in 2019, Wheeler Mission hosted 1,026 volunteers at a Bloomington shelter site. Through the same period in 2020, Wheeler Mission hosted 558 volunteers.

These full-time roles were added (and extended) because Wheeler is committed to ensuring every person experiencing homelessness in Bloomington has access to a safe environment, including a nutritious meal, hot shower, and clean bed – even (and especially) during this time of crisis.

Address where project will be housed: 215 S. Westplex Avenue & 400 S. Opportunity Lane

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

Wheeler Mission

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

Not applicable. Wheeler Mission owns the properties where this project will take place.

Is the property zoned for your intended use? Yes No N/A
If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

Not applicable. No forms of approval are required for this project.

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s):

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

Wheeler Mission

Not applicable. While Wheeler Mission works with a variety of other agencies in the community in serving the needs of those experiencing homelessness in Bloomington, the nature of this specific request is not collaborative. However, Wheeler is working alongside several other agencies providing critical needs by coordinating and securing safe isolation shelter spaces for individuals currently in mass shelters. It is difficult for those experiencing homelessness, and relying on shelters, to achieve any semblance of social distancing without this type of effort.

PROJECT COSTS

Is this request for operational funds? Yes No

If "yes," indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project (*Please indicate source, amount, and whether confirmed or pending*): Wheeler Mission received \$35,000 from Phase 1 of the COVID-19 Emergency Relief Fund administered by the United Way of Monroe County. These funds are confirmed and were received days prior to the submission of this application. It should be noted that those funds are being used for additional staffing, and overtime costs, that are above and beyond the specific nature of this request. In fact, the total projected additional cost absorbed by Wheeler Mission in Bloomington is \$99,312.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds: Wheeler Mission will submit claims for reimbursement almost immediately upon receipt of any support from Jack Hopkins Social Services Funding. The claims for reimbursement will be for costs being absorbed by Wheeler Mission through the months of April, May, and June.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received: Wheeler Mission is committed to providing a nurturing environment to all who seek shelter, and has already pursued the additional staffing needed to get through this time of emergency. In other words, Wheeler's commitment to providing shelter and service to those experiencing homelessness is not dependent on any other funding at this time.

FISCAL LEVERAGING (*100 words or less*)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Wheeler Mission

As noted earlier, Wheeler recently received support from the COVID-19 Emergency Relief Fund administered by the United Way of Monroe County. Wheeler has received support from many local donors, including individuals, businesses, and churches, to ensure the most vulnerable people in the community have access to a safe, clean environment and hot meal.

Wheeler is also rolling-out a Sponsor A Meal program. The goal is help people who desperately need food right now while simultaneously helping the restaurants that may be struggling during this time of lockdown. The purpose is to drive cash into local restaurants while serving the community's most vulnerable.

Wheeler Mission

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

[X] Yes [] No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Shelter Monitor / FT@\$11.35/hour for three months	\$5,448
Priority #2	Shelter Monitor / FT@\$11.35/hour for three months	\$5,448
Priority #3	Shelter Monitor / FT@\$11.35/hour for three months	\$5,448
Priority #4	Shelter Monitor / FT@\$11.35/hour for three months	\$5,448
Priority #5	Shelter Monitor / FT@\$11.35/hour for three months	\$5,448
Priority #6	Shelter Monitor / FT@\$11.35/hour for three months	\$5,448
Priority #7		
TOTAL REQUESTED		\$32,688

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Data from Monroe County Public Library's 2017 community survey indicates that the top three concerns for the local community are: 1) homelessness, 2) opioids/addictions, and 3) affordable housing. This correlates with data collected from the United Way's latest ALICE (Asset Limited, Income Constrained, Employed) report, where it was reported that 63% of Bloomington households are below the ALICE threshold; most of any city in the state of Indiana.

Wheeler Mission, along with many other social service agencies in the community, is absorbing the real impact of these reports. Wheeler Mission hosted an average of 90 guests each night throughout 2019 at the Center for Men. Moreover, Wheeler Mission hosted an average of 77 guests at that site in 2018 and an average of 54 guests each night in 2017. The number continues to climb each year; corresponding with what has been experienced through the first three months of 2020. Wheeler is providing lodging to an average of 106 guests each night, through the month of March of 2020, at the Center for Men. For the past several years, it is more frequent than infrequent that there are over 100 men, women, and children seeking emergency shelter, food, and clothing at a Wheeler Mission site every night.

As more people experience homelessness and/or find themselves in a crisis, Wheeler Mission aims to be a safe place where people can meet their basic needs and access case management and/or other resources aimed at helping them address the barriers they may be facing. These services must continue to be made available, even (and especially) during a time of crisis.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Wheeler Mission

Wheeler Mission seeks a one-time investment to assist in absorbing the cost of hiring full-time staff at both shelter sites in Bloomington, to compensate for a loss of volunteers in a time of increased meal service and lodging. These staff are needed due to the COVID-19 public health crisis and the resulting loss of volunteer support.

This will not be an ongoing cost/need for Wheeler Mission. Under normal circumstances, Wheeler Mission would plan for increased labor costs by including those additional costs in the general operating budget. The luxury of budgeting and planning for these additional costs was not available for this unique circumstance.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Public health experts from across the country have warned that people living on the streets or have limited access to soap and water are more exposed to COVID-19. In fact, those experiencing homelessness are seen as crucial links in the spread of the pathogen. Indiana Family and Social Services Administration Secretary Jennifer Sullivan recently said, “a general spread of COVID-19 in the homeless population quickly becomes a public health emergency and an additional burden on our health care system.”

Many people live on the street and lack the ability to self-quarantine, receive medical attention or access clean facilities. Wheeler Mission, and others serving the community’s most vulnerable population, is grappling with the enormous challenge of increasing capacity to ensure everyone has access to basic needs, such as a nutritious meal, basic hygiene, and a clean environment to rest overnight while, simultaneously, doing their part to ensure the community’s hospital and health care system does not become overwhelmed.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: *an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.*

Wheeler Mission

This is a unique, one-time request. The outcomes pursued include:

- Providing a safe and secure environment to an average of 140 men and women every night until authorities lift stay at home orders.
- Provide meals to an average of 310 meals every day until authorities lift stay at home orders.
- Fill the gap of a reduction of over 500 volunteers, and 1,000 volunteer hours, over a three-month period – or, until authorities lift stay at home orders.

OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Wheeler Mission

Wheeler Mission's number-one priority is the health and safety of guests. During this public health emergency, Wheeler has pursued policies based on best practices and guidance from the Center for Disease Control, in collaboration with state and local health officials.

Wheeler is committed to ensuring that staff take every practical measure to reduce the risk of exposure to the novel coronavirus among persons experiencing homelessness and those providing vital services.

The virus is most usually spread through close person-to-person contact (shaking hands, touching, hugging); respiratory droplets from coughing or sneezing; or by touching an object or surface that has the virus on it. Due to this type of transmission, those living in shelters or on the street face increased risk of being exposed.

Wheeler Mission always strives to maintain a clean and sanitary environment. However, beyond compensating for the impact of a loss of volunteers in serving meals and providing basic needs to those experiencing homelessness, there has been an additional strain on existing staff as they consistently take additional steps to deep clean shared spaces and do everything possible to ensure facilities and operations are congruent with CDC guidelines and recommendations for homeless shelters. Support from Jack Hopkins Social Services Fund will go a long way in making sure Wheeler Mission has the capacity to provide the environment, and service, needed by people experiencing homelessness in the community through this time of public health emergency.

Wheeler Mission

WHEELER MISSION

Safety and shelter for the most vulnerable during COVID-19 crisis

PROJECT BUDGET

TOTAL COST

Item	Cost
Shelter Monitor / <u>FT@\$11.35/hour</u> for three months	\$5,448
Shelter Monitor / <u>FT@\$11.35/hour</u> for three months	\$5,448
Shelter Monitor / <u>FT@\$11.35/hour</u> for three months	\$5,448
Shelter Monitor / <u>FT@\$11.35/hour</u> for three months	\$5,448
Shelter Monitor / <u>FT@\$11.35/hour</u> for three months	\$5,448
Shelter Monitor / <u>FT@\$11.35/hour</u> for three months	\$5,448
TOTAL COST	\$32,688



**WHEELER MISSION MINISTRIES, INC.
AND SUBSIDIARIES
CONSOLIDATED FINANCIAL STATEMENTS
AND
SUPPLEMENTARY INFORMATION
MAY 31, 2019 AND 2018**

CPAs / ADVISORS



Wheeler Mission

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

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MAY 31, 2019 AND 2018

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Blue & Co., LLC / 12800 N. Meridian Street, Suite 400 / Carmel, IN 46032
main 317.848.8920 fax 317.573.2458 email blue@blueandco.com

REPORT OF INDEPENDENT AUDITORS

Board of Directors
Wheeler Mission Ministries, Inc. and Subsidiaries
Indianapolis, Indiana

We have audited the accompanying consolidated financial statements of Wheeler Mission Ministries, Inc. and Subsidiaries (hereby collectively referred to as the Ministry), which comprise the consolidated statements of financial position as of May 31, 2019 and 2018, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

Wheeler Mission

REPORT OF INDEPENDENT AUDITORS (Continued)

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Ministry as of May 31, 2019 and 2018, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Change in Accounting Principle

As discussed in Note 3 to the consolidated financial statements, effective June 1, 2018, the Ministry adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. Our opinion is not modified with respect to this matter.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidated statement of program services expenses is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Blue & Co., LLC

Carmel, Indiana
January 22, 2020

Wheeler Mission

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
MAY 31, 2019 AND 2018

ASSETS

	<u>2019</u>	<u>2018</u>
Cash	\$ 1,578,397	\$ 501,135
Investments - capital and general operating	3,231,009	3,975,182
Accounts receivable	206,560	140,874
Contributions receivable	4,900	23,900
Inventory	309,186	193,976
Prepaid and other assets	18,422	15,486
Property and equipment, net	17,309,770	15,836,240
Investments - endowment	11,339,499	2,224,997
Investments - other		
Charitable gift annuities	160,510	169,971
Charitable remainder trust	<u>2,393,112</u>	<u>1,376,980</u>
	<u>\$ 36,551,365</u>	<u>\$ 24,458,741</u>

LIABILITIES AND NET ASSETS

Liabilities		
Accounts payable	\$ 226,423	\$ 301,160
Accrued payroll and other liabilities	292,703	237,358
Charitable gift annuities payable	62,161	64,178
Charitable remainder trust payable	<u>1,453,433</u>	<u>861,631</u>
Total liabilities	2,034,720	1,464,327
Net assets		
Without donor restrictions		
Undesignated	18,591,320	19,121,008
Board designated - endowment	528,883	546,024
Board designated - operating reserve	<u>500,000</u>	<u>500,000</u>
	19,620,203	20,167,032
With donor restrictions		
Purpose restricted	3,140,187	609,160
Time restricted for future periods	945,639	539,249
Endowment	<u>10,810,616</u>	<u>1,678,973</u>
	<u>14,896,442</u>	<u>2,827,382</u>
Total net assets	<u>34,516,645</u>	<u>22,994,414</u>
	<u>\$ 36,551,365</u>	<u>\$ 24,458,741</u>

See accompanying notes to consolidated financial statements.

Wheeler Mission

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF ACTIVITIES

YEAR ENDED MAY 31, 2019

(With Comparative Total for the Year Ended May 31, 2018)

	2019			2018 Total
	Without Donor Restrictions	With Donor Restrictions	Total	
Support and revenue				
Contributions	\$ 7,878,035	\$ 15,063,201	\$ 22,941,236	\$ 9,195,668
Contributions - wills and estates	378,112	-0-	378,112	760,765
Gifts-in-kind	1,028,074	-0-	1,028,074	1,096,334
Program service revenue	2,212,401	-0-	2,212,401	1,726,130
Change in value of annuity and trust liabilities	(2,253)	(683,480)	(685,733)	(225,082)
Investment return, net	4,236	70,592	74,828	514,451
Other	65,625	-0-	65,625	31,398
Net assets released from restrictions	2,392,453	(2,392,453)	-0-	-0-
	13,956,683	12,057,860	26,014,543	13,099,664
 Special events				
Registration fees and other support	990,406	11,200	1,001,606	991,755
Gift-in-kind support	1,161,762	-0-	1,161,762	1,436,441
Direct expenses of events	(369,472)	-0-	(369,472)	(361,008)
Gift-in-kind expenses	(1,161,762)	-0-	(1,161,762)	(1,436,441)
	620,934	11,200	632,134	630,747
 Total support and revenue	14,577,617	12,069,060	26,646,677	13,730,411
 Expenses				
Program services				
Men's residential center	1,027,103	-0-	1,027,103	995,055
Shelter for men	1,856,394	-0-	1,856,394	1,691,405
Center for women and children	1,538,916	-0-	1,538,916	1,191,198
Camp Hunt	914,468	-0-	914,468	930,619
Industry	1,585,182	-0-	1,585,182	1,171,735
Edwards residence	114,929	-0-	114,929	142,195
Thrift shop	573,842	-0-	573,842	509,741
Ministry services	1,008,665	-0-	1,008,665	884,794
Center for men (Bloomington)	716,111	-0-	716,111	604,025
Center for women and children (Bloomington)	404,996	-0-	404,996	355,308
Food services	671,121	-0-	671,121	602,936
Restored creations	102,293	-0-	102,293	63,658
	10,514,020	-0-	10,514,020	9,142,669
Supporting activities				
Management and general	900,930	-0-	900,930	627,866
Fundraising and development	3,709,496	-0-	3,709,496	2,782,213
	4,610,426	-0-	4,610,426	3,410,079
 Total expenses	15,124,446	-0-	15,124,446	12,552,748
 Change in net assets	(546,829)	12,069,060	11,522,231	1,177,663
 Net assets, beginning of year	20,167,032	2,827,382	22,994,414	21,816,751
 Net assets, end of year	\$ 19,620,203	\$ 14,896,442	\$ 34,516,645	\$ 22,994,414

See accompanying notes to consolidated financial statements.

Wheeler Mission

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED MAY 31, 2018

	Without Donor Restrictions	With Donor Restrictions	Total
Support and revenue			
Contributions	\$ 7,632,505	\$ 1,563,163	\$ 9,195,668
Contributions - wills and estates	760,765	-0-	760,765
Gifts-in-kind	1,096,334	-0-	1,096,334
Program service revenue	1,726,130	-0-	1,726,130
Change in value of annuity and trust liabilities	(833)	(224,249)	(225,082)
Investment return, net	267,881	246,570	514,451
Other	31,398	-0-	31,398
Net assets released from restrictions	928,008	(928,008)	-0-
	12,442,188	657,476	13,099,664
Special events			
Registration fees and other support	975,355	16,400	991,755
Gift-in-kind support	1,436,441	-0-	1,436,441
Direct expenses of events	(361,008)	-0-	(361,008)
Gift-in-kind expenses	(1,436,441)	-0-	(1,436,441)
	614,347	16,400	630,747
Total support and revenue	13,056,535	673,876	13,730,411
Expenses			
Program services			
Men's residential center	995,055	-0-	995,055
Shelter for men	1,691,405	-0-	1,691,405
Center for women and children	1,191,198	-0-	1,191,198
Camp Hunt	930,619	-0-	930,619
Industry	1,171,735	-0-	1,171,735
Edwards residence	142,195	-0-	142,195
Thrift shop	509,741	-0-	509,741
Ministry services	884,794	-0-	884,794
Center for men (Bloomington)	604,025	-0-	604,025
Center for women and children (Bloomington)	355,308	-0-	355,308
Food services	602,936	-0-	602,936
Restored creations	63,658	-0-	63,658
	9,142,669	-0-	9,142,669
Supporting activities			
Management and general	627,866	-0-	627,866
Fundraising and development	2,782,213	-0-	2,782,213
	3,410,079	-0-	3,410,079
Total expenses	12,552,748	-0-	12,552,748
Change in net assets	503,787	673,876	1,177,663
Net assets, beginning of year	19,663,245	2,153,506	21,816,751
Net assets, end of year	\$ 20,167,032	\$ 2,827,382	\$ 22,994,414

See accompanying notes to consolidated financial statements.

Wheeler Mission

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED MAY 31, 2019

(With Comparative Total for the Year Ended May 31, 2018)

	2019					2018 Total
	Program Services	Supporting Activities			Total	
		Management and General	Fundraising and Development	Total Supporting Activities		
Salaries and benefits	\$ 5,514,695	\$ 209,534	\$ 1,149,076	\$ 1,358,610	\$ 6,873,305	\$ 5,794,040
Gift-in-kind expenses	1,028,074	-0-	1,161,762	1,161,762	2,189,836	2,526,348
Public relations and direct mailing	157,386	3,370	1,523,014	1,526,384	1,683,770	1,666,327
Direct expenses of events	-0-	-0-	369,472	369,472	369,472	361,008
Telephone and utilities	669,496	39,700	3,075	42,775	712,271	644,320
Depreciation expense	702,283	102,923	-0-	102,923	805,206	686,668
Postage	1,287	8,775	43,904	52,679	53,966	49,361
Maintenance	308,395	30,453	31,741	62,194	370,589	327,227
Insurance	154,578	10,630	56,443	67,073	221,651	218,343
Food	178,268	-0-	1,095	1,095	179,363	149,954
Equipment repair and maintenance	158,561	11,885	21,660	33,545	192,106	162,444
Cleaning supplies	73,250	46	-0-	46	73,296	60,546
Fuel and oil	73,621	1,529	3,209	4,738	78,359	70,247
Professional services	37,062	412,659	58,031	470,690	507,752	289,568
Program materials	118,287	-0-	2,227	2,227	120,514	66,198
Office supplies	15,694	2,666	4,614	7,280	22,974	22,324
Staff travel and conferences	44,253	1,887	17,670	19,557	63,810	58,351
Industry and supplies	1,208,379	-0-	-0-	-0-	1,208,379	884,115
Grants and scholarships	40,250	-0-	-0-	-0-	40,250	56,700
Membership fees	9,117	1,127	3,692	4,819	13,936	14,968
Sales and property tax	-0-	3,225	-0-	3,225	3,225	105
Capital campaign expenses	-0-	-0-	719,033	719,033	719,033	82,468
Lockbox and bank fees	10,214	60,283	68,188	128,471	138,685	133,136
Miscellaneous	10,870	238	2,824	3,062	13,932	25,431
Total expenses	<u>10,514,020</u>	<u>900,930</u>	<u>5,240,730</u>	<u>6,141,660</u>	<u>16,655,680</u>	<u>14,350,197</u>
Less expenses netted with support and revenues on the statement of activities	<u>-0-</u>	<u>-0-</u>	<u>(1,531,234)</u>	<u>(1,531,234)</u>	<u>(1,531,234)</u>	<u>(1,797,449)</u>
Total expenses reported on the statement of activities	<u>\$ 10,514,020</u>	<u>\$ 900,930</u>	<u>\$ 3,709,496</u>	<u>\$ 4,610,426</u>	<u>\$ 15,124,446</u>	<u>\$ 12,552,748</u>

See accompanying notes to consolidated financial statements.

Wheeler Mission

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED MAY 31, 2018

	Program Services	Supporting Activities			Total
		Management and General	Fundraising and Development	Total Supporting Activities	
Salaries and benefits	\$ 4,655,896	\$ 214,508	\$ 923,636	\$ 1,138,144	\$ 5,794,040
Gift-in-kind expenses	1,089,907	-0-	1,436,441	1,436,441	2,526,348
Public relations and direct mailing	186,879	4,930	1,474,518	1,479,448	1,666,327
Direct expenses of events	-0-	-0-	361,008	361,008	361,008
Telephone and utilities	614,321	26,884	3,115	29,999	644,320
Depreciation expense	620,261	66,407	-0-	66,407	686,668
Postage	1,008	8,717	39,636	48,353	49,361
Maintenance	273,798	27,069	26,360	53,429	327,227
Insurance	149,333	10,928	58,082	69,010	218,343
Food	149,954	-0-	-0-	-0-	149,954
Equipment repair and maintenance	136,431	6,375	19,638	26,013	162,444
Cleaning supplies	60,443	103	-0-	103	60,546
Fuel and oil	66,013	1,080	3,154	4,234	70,247
Professional services	42,547	198,223	48,798	247,021	289,568
Program materials	60,858	1,429	3,911	5,340	66,198
Office supplies	16,273	3,565	2,486	6,051	22,324
Staff travel and conferences	33,564	6,836	17,951	24,787	58,351
Industry and supplies	884,115	-0-	-0-	-0-	884,115
Grants and scholarships	56,700	-0-	-0-	-0-	56,700
Membership fees	9,971	1,384	3,613	4,997	14,968
Sales and property tax	-0-	105	-0-	105	105
Capital campaign expenses	-0-	-0-	82,468	82,468	82,468
Lockbox and bank fees	9,064	49,300	74,772	124,072	133,136
Miscellaneous	25,333	23	75	98	25,431
Total expenses	9,142,669	627,866	4,579,662	5,207,528	14,350,197
Less expenses netted with support and revenues on the statement of activities	-0-	-0-	(1,797,449)	(1,797,449)	(1,797,449)
Total expenses reported on the statement of activities	\$ 9,142,669	\$ 627,866	\$ 2,782,213	\$ 3,410,079	\$ 12,552,748

See accompanying notes to consolidated financial statements.

Wheeler Mission

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED MAY 31, 2019 AND 2018

	2019	2018
Operating activities		
Change in net assets	\$ 11,522,231	\$ 1,177,663
Adjustments to reconcile change in net assets to net cash flows from operating activities		
Depreciation	805,206	686,668
Gain on sale of property and equipment	(16,371)	(11,694)
Realized and unrealized losses (gains) on investments, net	259,594	(282,880)
Change in value of annuity and trust liabilities	685,733	225,082
Proceeds from contributions restricted for purchase and renovation of buildings	(4,119,121)	(780,549)
Proceeds from contributions restricted for investment in endowment	(9,000,000)	(125,000)
Contribution related to release of charitable gift annuity liability	-0-	(12,180)
Changes in assets and liabilities		
Accounts receivable	(65,686)	(78,427)
Contributions receivable	19,000	155,300
Other assets	(118,146)	(7,578)
Accounts payable	(31,307)	60,462
Accrued payroll and other liabilities	55,345	(113,728)
Net cash flows from operating activities	(3,522)	893,139
Investing activities		
Capital expenditures	(2,325,301)	(1,291,833)
Proceeds from sale of property and equipment	19,506	14,147
Purchases of investments	(11,993,945)	(2,020,780)
Proceeds from sale of investments	2,357,351	998,137
Net cash flows from investing activities	(11,942,389)	(2,300,329)
Financing activities		
Proceeds from contributions restricted for purchase and renovation of buildings	4,119,121	780,549
Proceeds from contributions restricted for investment in endowment	9,000,000	125,000
Annuities and trusts payments	(95,948)	(101,383)
Net cash flows from financing activities	13,023,173	804,166
Net change in cash	1,077,262	(603,024)
Cash, beginning of year	501,135	1,104,159
Cash, end of year	\$ 1,578,397	\$ 501,135
Supplemental disclosure of noncash investing activities		
Change in accounts payable related to capital expenditures	\$ (43,430)	\$ (58,944)
Cash held in endowment used for purchase of investments	\$ -0-	\$ 125,000

See accompanying notes to consolidated financial statements.

Wheeler Mission

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2019 AND 2018

1. NATURE OF ACTIVITIES

The accompanying consolidated financial statements include the accounts of Wheeler Mission Ministries, Inc. and its wholly owned subsidiaries, Wheeler East Street Holdings, Inc. and Drumstick Dash, LLC. (collectively referred to as the Ministry). All significant intercompany balances and transactions have been eliminated in consolidation.

Wheeler Mission Ministries, Inc. (WMM), an Indiana not-for-profit corporation, is a non-denominational Christian organization that exists to provide Christ-centered programs and services for the homeless and those in need. The vision of the Ministry is to see every man, woman, and child served be equipped to be productive citizens who enjoy lasting success in Christ.

Services to the community are provided through seven separate facilities, each offering unique programs to the homeless and those in need in Indiana. These facilities include Men's Residential Center, Shelter for Men, Center for Women and Children, and Edwards Residence in the greater Indianapolis, Indiana area, as well as the Training Center at Camp Hunt, the Center for Men, and Center for Women and Children in Bloomington, Indiana.

WMM offers a long-term residential treatment program for addiction recovery that is offered to men at the Training Center at Camp Hunt (orientation at Men's Residential Center) and to women at the Edwards Residence (orientation at Center for Women and Children).

In addition to the seven service centers, WMM owns and operates a thrift shop on the south side of Indianapolis and a pallet manufacturing shop at the Training Center on the Camp Hunt campus in Bloomington. The Wheeler Mission Thrift Store sells used clothing and household items, along with providing no-cost items to individuals and families in need and employment opportunities and training to program participants. Wheeler Pallet and Industry manufactures pallets and provides employment opportunities and training to program participants.

WMM is a member of the Citygate Network, the Evangelical Council for Financial Accountability, and the National Society of Fund Raising Executives.

WMM receives the majority of its support from individuals, churches, businesses, civic organizations, and foundations within the Indianapolis metropolitan area.

Wheeler East Street Holdings, Inc. (ESH), an Indiana public benefit corporation, serves as a holding company for one property that WMM utilizes to operate various programs. ESH received its initial start-up funding from WMM. WMM also provides ongoing operational support to ESH.

During the year ended May 31, 2017, WMM formed Drumstick Dash, LLC (DD) a single member limited liability company. DD was formed to house the activities of the annual Drumstick Dash event.

Wheeler Mission

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2019 AND 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The consolidated financial statements report net assets and changes in net assets in classes that are based upon the existence or absence of restrictions on use that are placed by the Ministry's donors, as follows:

Net assets without donor restrictions – Net assets without donor restrictions are resources available to support operations. The only limits on the use of net assets without donor restrictions are the broad limits resulting from the nature of the Ministry, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net assets with donor restrictions – Net assets with donor restrictions are resources that are restricted by a donor for use for a particular purpose or in a particular future period. The Ministry's unspent contributions are classified in this class if the donor limited their use. Earnings on donor restricted endowment funds are classified as net assets with donor restrictions until those amounts are appropriated for expenditure. Additionally, some net assets are subject to donor-imposed restrictions that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Ministry. Included in this classification are endowment funds, which are subject to the restrictions of gift instruments requiring that the principal be maintained in perpetuity and invested for the purpose of producing present and future income.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the consolidated statement of activities by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions. Net assets restricted for acquisition of property and equipment (or the contribution of those assets directly) are reported as net assets with donor restrictions until the donated or acquired assets are placed in service, unless the donor provides more specific directions about the period of its use.

Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of support, revenue and expenses during the reporting period. Actual results could differ from those estimates.

Wheeler Mission

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2019 AND 2018

Cash

For purposes of the consolidated statement of cash flows, cash excludes cash held by various fund managers and included in investments, and also excludes endowment cash.

Accounts Receivable

Accounts receivable are recorded at net invoice amounts and consist primarily of billings for the Ministry's enterprise operations at the Training Center on the Camp Hunt campus, which include the production and sales of wood pallets and other wood products. The Ministry's policy for determining when receivables are past due is on a case by case basis. Management estimates an allowance for uncollectible accounts receivable based on an evaluation of current economic conditions, historical trends, and other factors unique to the Ministry's customer base. No late fees or finance charges are assessed. Amounts are considered uncollectible at the time management believes all collection efforts have been exhausted. Management has determined that no allowance for doubtful accounts receivable is necessary at May 31, 2019 and 2018.

Contributions Receivable

Contributions receivable of \$4,900 and \$23,900 at May 31, 2019 and 2018, respectively, consist of amounts that have been unconditionally promised to the Ministry. All contributions receivable are due within one year of the consolidated statement of financial position date.

Management estimates an allowance for uncollectible contributions receivable based on current economic conditions, historical trends, and current and past experience with their donor base. Management has determined that no allowance for uncollectible contributions receivable is necessary at May 31, 2019 and 2018.

Inventory

Inventory consists of thrift store goods donated for resale and lumber used to build pallets. Purchased items of inventory are valued at the lower of cost or net realizable value with cost being determined using the first-in, first-out (FIFO) basis. Donated goods received by the Ministry that are to be distributed or sold in the thrift stores are valued at one-twelfth of the current year's sales, which approximates fair value.

Property and Equipment

Property and equipment are capitalized at cost, including expenditures that substantially increase the useful lives of existing assets. Costs of ordinary maintenance and repairs are expensed as incurred.

Gifts of buildings and equipment are recorded as support at their estimated fair value at the date of the gift. Such gifts are reported as support without donor restrictions unless the donor has restricted the donated asset to a specific purpose or stipulated how long those long-lived assets must be used. Absent explicit donor restrictions on use or how long the donated assets must be maintained, the Ministry reports expirations of donor restrictions when the donated or

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WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2019 AND 2018

acquired assets are placed in service. The Ministry reclassifies net assets with restrictions to net assets without restrictions at that time.

Property and equipment are depreciated using the straight-line method over the estimated useful lives of the assets as follows:

<u>Description</u>	<u>Useful Lives</u>
Buildings and improvements	5 – 40 years
Equipment	3 – 20 years
Vehicles	3 – 10 years

Impairment of Long-Lived Assets

Property and equipment are reviewed for impairment when a significant change in the asset's use or another indicator of possible impairment is present. If impairment is present, the carrying value of the impaired asset is reduced to its fair value. During the years ended May 31, 2019 and 2018, there was no impairment loss recognized for long-lived assets.

Investments and Investment Return

Investments having a readily determinable market value are carried at fair value.

Investment return includes interest, dividends, and realized and unrealized gains and losses. Changes in unrealized appreciation or depreciation of investments are recorded in the period in which such changes occur. Interest and dividend income are recorded when earned. Realized gains and losses are recorded based on the cost of the specific securities sold.

Split-Interest Agreements

Charitable Gift Annuities

The Ministry administers (through a third party administrator) various charitable gift annuities. A charitable gift annuity provides for the payment of distributions to the donor or other designated beneficiaries over a specified term (usually the designated beneficiary's lifetime). At the end of the specified term, the remaining assets are available for the unrestricted use of the Ministry. The portion of the charitable gift annuities attributable to the present value of future benefits to be received by the Ministry is recorded in the consolidated statement of activities as restricted contributions in the period the gift is received. There were no such contributions during the years ended May 31, 2019 and 2018. During the year ended May 31, 2018, liability for future payments under one of the charitable gift annuities administered ceased upon the death of the annuity's beneficiary. A contribution for the release of the liability related to the present value of estimated future payments of \$12,180 was recognized as contribution income during the year then ended. There were no such contributions released for the year ended May 31, 2019.

Assets held in trust total \$160,510 and \$169,971 at May 31, 2019 and 2018, respectively, and primarily consist of mutual funds and are reported at their fair value as charitable gift annuity

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WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MAY 31, 2019 AND 2018

investments in the consolidated statements of financial position. The present value of the estimated future payments to beneficiaries amounts to \$62,161 and \$64,178 at May 31, 2019 and 2018, respectively. The fair value (Level 2 in the fair value hierarchy – see Note 5 for definition) of the estimated future payments to beneficiaries is based on the present value of the future payments and was calculated using a discount rate of 3.2% and the applicable mortality tables.

Charitable Remainder Trust

The Ministry, serving as the trustee, administers (through a third party administrator) a charitable remainder trust. The trust provides for the payment of distributions to the grantor or other designated beneficiaries over the trust's term (the designated beneficiaries' lifetimes). At the end of the trust's term, the remaining assets are available for the Ministry's use. The portion of the charitable remainder trust attributable to the present value of future benefits to be received by the Ministry is reported in the consolidated statement of activities as restricted contributions in the period the contributions are made to the trust. During the years ended May 31, 2019 and 2018, contributions in the amount of \$1,200,000 and \$200,000, respectively, were made to the charitable remainder trust.

Assets held in trust total \$2,393,112 and \$1,376,980 at May 31, 2019 and 2018, respectively, and primarily consist of mutual funds and are reported at their fair value as charitable remainder trust investments in the consolidated statements of financial position. On an annual basis, the Ministry revalues the liability for distributions to the designated beneficiaries based on actuarial assumptions. The present value of the estimated future payments to beneficiaries amounted to \$1,453,433 and \$861,631 at May 31, 2019 and 2018, respectively. The fair value (Level 2 in the fair value hierarchy – see Note 5 for definition) of the estimated future payments is calculated using a discount rate of 3.2% and the applicable mortality tables.

Support and Revenue Recognition

Contributions, which include unconditional promises to give, are recognized in the period the contribution is received, the promise is made, or ownership of other assets is transferred to the Ministry.

Support that is not restricted by the donor is reported as an increase in net assets without restrictions. All donor-restricted support is reported as an increase in net assets with donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statement of activities as net assets released from restrictions.

Program service revenues are recorded as revenue in the year to which they relate.

Gifts-In-Kind Contributions

Donated goods used in the operations of the Ministry are recorded at their estimated "thrift store" fair market value on the date the gifts are received. Donated goods that are used for

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WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MAY 31, 2019 AND 2018

special events are recorded at their estimated fair market value on the date the gifts are received, which includes discounting their value based on quantities donated. All other donated goods received by the Ministry are channeled to the thrift store and recorded as revenue when sold. Donated goods contributed to the Ministry in excess of requirements for the Ministry's internal programs are distributed to other relief organizations within the Indianapolis area.

Functional Allocation of Expenses

The costs of providing the programs and services of the Ministry have been summarized on a functional basis in the consolidated statements of activities and functional expenses. Accordingly, certain costs have been allocated among the various programs and supporting activities benefited based on estimates of time and usage by personnel and programs and the benefits derived. Expenses allocated include salaries and benefits, facilities, travel, professional fees and office overhead. Although the method used was appropriate, other methods could produce different results.

Fundraising costs are expensed as incurred, even though they may result in contributions received in future years. The Ministry generally does not conduct its fundraising activities in conjunction with its other activities. In a case in which it does, such costs have been allocated between fundraising and development, program services or management and general expenses in accordance with standards for accounting for costs of activities that include fundraising.

Income Taxes

WMM and ESH are exempt from Federal and state income taxes on related income under Section 501(c)(3) of the United States Internal Revenue Code and related state law.

The activities of DD are exempt as programs under WMM's not-for-profit exemption and are included in the income tax filings of WMM. The exemption is on all income except unrelated business income.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Ministry and recognize a tax liability if the Ministry has taken an uncertain position that more likely than not would not be sustained upon examination by various federal and state taxing authorities. Management believes that as of May 31, 2019 and 2018, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the accompanying consolidated financial statements. The Ministry is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

As such, the Ministry is generally exempt from income taxes. However, WMM and ESH are required to file Federal Form 990 – Return of Organization Exempt from Income Tax and a corresponding state return, which are informational returns only. WMM and ESH have filed their federal and state income tax returns for periods through May 31, 2018. DD had no activity in previous years, so the activities for the year ended May 31, 2019 will be included in WMM's tax filings. These income tax returns are generally open to examination by the relevant taxing

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WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2019 AND 2018

authorities for a period of three years from the later of the date the return was filed or its due date (including approved extensions).

Reclassifications

Certain amounts from the fiscal 2018 consolidated financial statements have been reclassified herein to conform to the 2019 presentation. These reclassifications had no effect on the previously reported change in net assets.

Subsequent Events

The Ministry evaluates events or transactions occurring subsequent to the date of the consolidated financial statements in determining the accounting for and disclosure of transactions and events that affect the consolidated financial statements. Subsequent events have been evaluated through January 22, 2020, which is the date the consolidated financial statements were available to be issued.

3. CHANGE IN ACCOUNTING PRINCIPLE

Effective June 1, 2018, the Ministry adopted the Financial Accounting Standards Board's Accounting Standards Update (ASU) No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. The ASU simplifies and improves how a not-for-profit organization classifies its net assets, as well as information it presents in the financial statements and notes about its liquidity, financial performance and cash flows. The Ministry has adjusted the presentation of its fiscal 2019 consolidated financial statements herein and retrospectively restated the prior year consolidated financial statements. In addition to changes in terminology used to describe categories of net assets throughout the consolidated financial statements, new disclosures were added regarding liquidity and availability of resources (Note 9), and disclosures related to the functional allocation of expenses were expanded (Note 2). The adoption of the ASU did not have a significant impact on the consolidated statement of cash flows.

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WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2019 AND 2018

The impact of the adoption of ASU No. 2016-14 on the Ministry's net assets as reported in the consolidated statement of financial position as of May 31, 2018 and the consolidated statement of activities for the year then ended is as follows:

	As Previously Stated	Adjustments	As Restated
Statement of Financial Position			
at May 31, 2018:			
Unrestricted net assets	\$ 20,167,032	\$ (20,167,032)	\$ -0-
Temporarily restricted net assets	1,523,982	(1,523,982)	-0-
Permanently restricted net assets	1,303,400	(1,303,400)	-0-
Net assets without donor restrictions	-0-	20,167,032	20,167,032
Net assets with donor restrictions	-0-	2,827,382	2,827,382
Total net assets	\$ 22,994,414	\$ -0-	\$ 22,994,414
Statement of Activities for the year			
ended May 31, 2018:			
Change in unrestricted net assets	\$ 503,787	\$ (503,787)	\$ -0-
Change in temporarily restricted net assets	673,876	(673,876)	-0-
Change in permanently restricted net assets	-0-	-0-	-0-
Change in net assets without donor restrictions	-0-	503,787	503,787
Change in net assets with donor restrictions	-0-	673,876	673,876
Total change in net assets	\$ 1,177,663	\$ -0-	\$ 1,177,663

4. PROPERTY AND EQUIPMENT

Property and equipment consist of the following at May 31:

	2019	2018
Land	\$ 1,988,470	\$ 1,947,970
Buildings and improvements	20,109,790	19,214,022
Equipment	2,660,896	2,303,197
Vehicles	634,551	510,510
Construction in process	950,115	136,686
	26,343,822	24,112,385
Accumulated depreciation	(9,034,052)	(8,276,145)
	\$ 17,309,770	\$ 15,836,240

Land and buildings aggregating a total cost of \$5,894,082 have been partially funded through grants from the Federal Home Loan Bank of Indianapolis (FHLBI) for the development of affordable housing. The Ministry is subject to various reporting requirements in addition to meeting certain occupancy and low-income housing requirements, as defined in the grants, for a retention period of fifteen years beginning after project completion. If the Ministry does not fulfill the compliance requirements over the fifteen year retention period under the grants, it

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could be liable to repay a portion of the funding. Management believes the likelihood of not fulfilling its requirements under the FHLBI grants is remote. The retention period of FHLBI grants aggregating \$375,000 and \$500,000 end during March 2023 and January 2031, respectively.

5. INVESTMENTS

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of fair value hierarchy are described as follows:

- Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Ministry has the ability to access.
- Level 2 – Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at May 31, 2019 and 2018.

- *Mutual funds*: Valued at the daily closing price as reported by the fund. Mutual funds held by the Ministry are open-end mutual funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value and to transact at that price. The mutual funds held by the Ministry are deemed to be actively traded.
- *Exchange traded funds*: Valued at the closing price reported on the active market on which the individual securities are traded.
- *US Government obligations*: Valued using pricing models maximizing the use of observable inputs for similar securities.

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The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Ministry believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in different fair value measurements at the reporting date.

The following tables set forth the Ministry's investment portfolio as of May 31:

	2019		
	Level 1	Level 2	Total
Mutual funds			
Equity			
Large cap growth	\$ 830,421	\$ -0-	\$ 830,421
Large cap value	946,471	-0-	946,471
Large cap blended	661,264	-0-	661,264
Midcap	532,579	-0-	532,579
Small cap	383,920	-0-	383,920
International	347,785	-0-	347,785
Other	358,733	-0-	358,733
Fixed income	857,469	-0-	857,469
Exchange traded funds			
Equity			
Large cap growth	679,699	-0-	679,699
Large cap value	898,272	-0-	898,272
Large cap blended	1,552,246	-0-	1,552,246
Midcap	297,981	-0-	297,981
Small cap	335,400	-0-	335,400
International	710,774	-0-	710,774
Other	45,181	-0-	45,181
Fixed income			
Ultrashort bond	283,364	-0-	283,364
Inflation-protected bond	195,294	-0-	195,294
Intermediate-core bond	768,039	-0-	768,039
Short-term bond	475,652	-0-	475,652
Other bond	235,904	-0-	235,904
US government obligations			
Treasury bill	-0-	5,662,433	5,662,433
Total fair value	<u>\$ 11,396,448</u>	<u>\$ 5,662,433</u>	<u>17,058,881</u>
Cash			65,249
Total investments			<u>\$ 17,124,130</u>

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	2018		
	Level 1	Level 2	Total
Mutual funds			
Equity			
Large cap growth	\$ 662,966	\$ -0-	\$ 662,966
Large cap value	745,882	-0-	745,882
Large cap blended	527,378	-0-	527,378
Midcap	482,377	-0-	482,377
Small cap growth	227,924	-0-	227,924
Small cap value	75,112	-0-	75,112
International	281,945	-0-	281,945
Fixed income			
Ultrashort bond	1,702,143	-0-	1,702,143
Inflation-protected bond	382,004	-0-	382,004
Other bond	483,920	-0-	483,920
Exchange traded funds			
Large cap growth	215,835	-0-	215,835
Large cap value	408,694	-0-	408,694
Large cap blended	384,491	-0-	384,491
Midcap blended	162,822	-0-	162,822
Small cap blended	167,854	-0-	167,854
Fixed income	283,667	-0-	283,667
International	296,319	-0-	296,319
Total fair value	\$ 7,491,333	\$ -0-	7,491,333
Cash			255,797
Total investments			\$ 7,747,130

The Ministry's policy is to recognize transfers between levels as of the end of the reporting period. There were no transfers among levels within the hierarchy at May 31, 2019 and 2018.

The Ministry's investments are exposed to various risks such as interest rate, market, and credit. Due to the level of risk associated with these securities and the level of uncertainty related to changes in the value, it is at least reasonably possible that changes in the various risk factors will occur in the near term that could materially affect the amounts reported in the accompanying consolidated financial statements.

Investments are reported on the consolidated statements of financial position as follows at May 31:

	2019	2018
Investments - capital and general operating	\$ 3,231,009	\$ 3,975,182
Investments - endowment	11,339,499	2,224,997
Investments - other		
Charitable gift annuities	160,510	169,971
Charitable remainder trust	2,393,112	1,376,980
	\$ 17,124,130	\$ 7,747,130

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The following schedule summarizes investment return for the years ended May 31:

	<u>2019</u>	<u>2018</u>
Interest and dividend income	\$ 377,719	\$ 264,656
Realized and unrealized gains (losses), net	(259,594)	282,880
Investment service fees	<u>(43,297)</u>	<u>(33,085)</u>
Investment return, net	<u>\$ 74,828</u>	<u>\$ 514,451</u>

6. LINE OF CREDIT AGREEMENT

The Ministry had a \$500,000 revolving line of credit facility available with a bank through October 24, 2018, at which time the line was renewed. At the time of renewal, the revolving line of credit was increased to \$1,000,000 available through October 24, 2019, at which time it is subject to renewal. Borrowings under this facility are secured by substantially all assets of the Ministry, and bear interest at the prime rate less 1.00% (4.50% at May 31, 2019). There were no borrowings on this facility as of May 31, 2019 and 2018.

Subsequent to year end, the Ministry renewed this line of credit facility through October 24, 2020, at which time it is subject to renewal. Borrowings under this facility are secured by substantially all assets of the Ministry, and bear interest at the prime rate less 1.25%.

7. NET ASSETS

Net Assets Without Donor Restrictions – Board Designated

Board designated net assets are net assets without donor restrictions subject to self-imposed limits determined by action of the Board of Directors. The designations are as follows at May 31:

	<u>2019</u>	<u>2018</u>
Funds functioning as endowment:		
General operations	\$ 528,883	\$ 546,024
Other board designated:		
Operating reserve	<u>500,000</u>	<u>500,000</u>
	<u>\$ 1,028,883</u>	<u>\$ 1,046,024</u>

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Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods at May 31:

	<u>2019</u>	<u>2018</u>
Purpose restricted		
Center for Women and Children	\$ 65,685	\$ 74,230
Camp Dormitory	-0-	202,372
Capital campaign	2,122,998	224,013
Lilly Endowment - capital investments	544,096	-0-
Lilly Endowment - technology and security	135,991	-0-
Lilly Endowment - optimization study	25,000	-0-
Other programs	<u>246,417</u>	<u>108,545</u>
	3,140,187	609,160
Time restricted for future periods		
Charitable remainder trusts	939,679	515,349
Drumstick Dash	4,900	23,900
Other	<u>1,060</u>	<u>-0-</u>
	945,639	539,249
Endowment		
Future sustainability	9,186,998	-0-
Director of food service support	537,343	558,005
Center for Women and Children or Training		
Center at Camp Hunt	982,464	1,013,791
Other	<u>103,811</u>	<u>107,177</u>
	<u>10,810,616</u>	<u>1,678,973</u>
	<u>\$ 14,896,442</u>	<u>\$ 2,827,382</u>

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Net assets were released from donor-imposed restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by donors as follows during the years ended May 31:

	<u>2019</u>	<u>2018</u>
Purpose restriction:		
Center for Women and Children	\$ 220,857	\$ 224,361
Camp Dormitory	356,909	22,628
Provide shelter, food, and medical assistance under various other programs	497,628	446,396
Restored creations	-0-	25,762
Capital campaign	991,946	151,907
Lilly Endowment - capital investments	155,904	-0-
Lilly Endowment - technology and security	139,009	-0-
Time restriction:		
Drumstick Dash	30,200	46,700
Other	-0-	10,254
	<u>\$ 2,392,453</u>	<u>\$ 928,008</u>

8. ENDOWMENT

The Ministry's endowments consist of donor restricted and board designated funds. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

Management is subject to the State Prudent Management of Institutional Funds Act (SPMIFA) and thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the Board of Directors appropriates such amounts for expenditure. Those net assets are also subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The Board of Directors has interpreted SPMIFA as requiring the preservation of the purchasing power of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Ministry considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument.

The Ministry has interpreted SPMIFA to permit spending from underwater funds in accordance with the prudent measure required under the law. Additionally, in accordance with SPMIFA, the

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Ministry considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Ministry and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Ministry
- (7) The investment policies of the Ministry

Underwater Endowment Funds

From time to time, due to unfavorable market fluctuations, the fair value of assets associated with the individual donor-restricted endowment funds may fall below the level that the donor requires the Ministry to retain as a fund of perpetual duration. There were no deficiencies of this nature at May 31, 2019 and 2018.

Return Objectives and Risk Parameters

The Ministry has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments while seeking to maintain the purchasing power of the endowment assets. Under these policies, as approved by the Board of Directors, the endowment investments are invested in a manner that is intended to protect the purchasing power of the original investment and to maximize the total return of the Ministry within reasonable and prudent levels of risk. Actual returns in any given year may vary.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Ministry relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Ministry, as it relates to its endowment investments, targets a diversified asset allocation that places an emphasis on a balance between equity and fixed income investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Ministry has a policy of appropriating for distributions each year up to 3% of the net asset value of the endowment as calculated on May 31 of the preceding fiscal year, except for those donor restricted endowment funds held to support future operations. Appropriations in excess of 3% of the net asset value of the endowment or appropriations that would cause deterioration of the corpus of the endowment require an affirmative vote of 75% of the entire of Board of Directors then serving. The endowment fund held for future operations (Note 7) is limited by the donor, at such times when the balance of the fund is below the historic dollar value of the grant, to spending of 2% of the grant fund balance, and at such times when the grant fund

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balance is over the historic dollar value of the grant but when planned spending would cause the grant fund balance to fall below the historic dollar value of the grant, to spending of the greater of up to 2% of the grant fund balance or the excess of the grant fund balance over the historic dollar value of the grant. In establishing its policies, the Ministry intends to maintain the purchasing power of the endowment assets held in perpetuity as well as to provide additional real growth through new gifts and investment return.

The composition of the Ministry's endowment is as follows at May 31:

	2019		
	Without Donor Restrictions	With Donor Restrictions	Total
Board designated endowment funds	\$ 528,883	\$ -0-	\$ 528,883
Donor restricted endowment funds			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-0-	10,303,400	10,303,400
Accumulated investment gains	-0-	507,216	507,216
	\$ 528,883	\$ 10,810,616	\$ 11,339,499
	2018		
	Without Donor Restrictions	With Donor Restrictions	Total
Board designated endowment funds	\$ 546,024	\$ -0-	\$ 546,024
Donor restricted endowment funds			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-0-	1,303,400	1,303,400
Accumulated investment gains	-0-	375,573	375,573
	\$ 546,024	\$ 1,678,973	\$ 2,224,997

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The change in endowment net assets is as follows for the years ended May 31:

	2019		
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 546,024	\$ 1,678,973	\$ 2,224,997
Deposits	-0-	9,000,000	9,000,000
Investment return, net	(17,141)	131,643	114,502
Endowment net assets, end of year	<u>\$ 528,883</u>	<u>\$ 10,810,616</u>	<u>\$ 11,339,499</u>
	2018		
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 494,701	\$ 1,423,757	\$ 1,918,458
Deposits	-0-	125,000	125,000
Investment return, net	51,323	130,216	181,539
Endowment net assets, end of year	<u>\$ 546,024</u>	<u>\$ 1,678,973</u>	<u>\$ 2,224,997</u>

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9. LIQUIDITY AND AVAILABILITY OF RESOURCES

The following table reflects the Ministry's financial assets as of May 31, 2019 that are available to meet general expenditures within one year of the statement of financial position date:

Financial assets	
Cash	\$ 1,578,397
Accounts receivable	206,560
Contributions receivable	4,900
Investments	<u>17,124,130</u>
Total financial assets	18,913,987
Charitable gift annuities payable	(62,161)
Charitable remainder trust payable	(1,453,433)
Net assets with donor restrictions	
Purpose restricted	(3,140,187)
Time restricted for future periods	(945,639)
Endowment	(10,810,616)
Board designated net assets	
Endowment	(528,883)
Operating reserve	<u>(500,000)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 1,473,068</u>

Endowment funds consist of donor-restricted endowments and funds designated by the Board of Directors to function as endowments. Income from one donor-restricted endowment is available for future operations (Notes 7 and 8). The board-designated endowment is designated by the Board of Directors to provide income to support general operations in the future. Although the Ministry does not intend to spend the board designated endowment to meet general expenditures, the amounts could be made available, if necessary.

As more fully described in Note 6, the Ministry maintains a line of credit of \$1,000,000 with a bank available to be drawn upon as needed during the year. At May 31, 2019, the Ministry has no outstanding borrowings and the full amount is available as needed to meet cash needs for general expenditures.

10. CONDITIONAL CONTRIBUTION

Subsequent to May 31, 2019, Lilly Endowment, Inc. (the Endowment) awarded the Ministry a grant for \$4,000,000. Of this grant, \$3,000,000 is without any matching requirements and is expected to be paid in fiscal 2020. The remaining \$1,000,000 of this grant is contingent upon the Ministry raising qualifying matching funds in accordance with certain conditions. To qualify as matching funds, contributions must consist of enforceable pledges, entered into during the matching period of July 1, 2019 through October 31, 2020, and payable on or before December 31, 2021, and contributions of cash or equivalents. Under terms of the grant agreement, the Ministry would receive a \$1(grantor)-for-\$1(grantee) match for its capital campaign from the

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Endowment over the grant period. If less than \$1,000,000 in such matching funds are raised during the matching period, only the qualifying matching funds raised during the period will be eligible for the matching treatment.

11. EMPLOYEE BENEFITS

Retirement Plan

The Ministry offers a voluntary 403(b) program open to all employees upon hire, which acts as the investment vehicle holding any employee contributions. This vehicle holds all of the Ministry's contributions made on behalf of employees, both matched and unmatched. To receive the Ministry's contributions, employees must meet the age and length of service requirements. It is the Ministry's policy to make contributions to the plan as provided annually by the Board of Directors. Contribution expense under this plan was \$213,606 and \$205,470 for the years ended May 31, 2019 and 2018, respectively.

Flexible Benefit Plan

The Ministry offers a flexible benefit plan through a Health Saving Account (HSA). The plan offers medical expense reimbursements for certain employees grandfathered into the plan. Employees can make voluntary contributions to the plan for medical expense reimbursements. The Ministry contributed \$29,680 and \$26,430 to the plan during the years ended May 31, 2019 and 2018, respectively.

Health Insurance

The Ministry provides its regular full-time employees with medical health insurance. Regular full-time employees may choose to have their eligible family members covered under the health care plan as well. Participants are eligible to purchase coverage through the Ministry for dependents at their own expense by payroll deduction. For employees hired after June 1, 1992, the cost is paid for by the employee. Participants should refer to the benefits booklet for a more complete description of the benefit provisions. Contribution expense under this plan was \$675,793 and \$535,634 for the years ended May 31, 2019 and 2018, respectively.

12. CONCENTRATIONS

The Ministry maintains its cash in accounts which generally exceed federally insured limits. The Ministry has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash.

All of the Ministry's investments are managed by one investment management firm. The Ministry was invested in one Treasury bill that comprised approximately 33% of total investments at May 31, 2019 and one mutual fund that comprised of approximately 13% of total investments at May 31, 2018.

During the year ended May 31, 2019, the Ministry received support from one grantor in the amount of \$10,000,000.

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13. SUBSEQUENT EVENTS

The Ministry has entered into several contractual agreements as of May 31, 2019 related to construction and equipment purchases at certain locations. The total contractual commitment related to the executed but uncompleted contracts amounts to approximately \$827,000 at May 31, 2019.

The Ministry entered into a capital campaign to fundraise for the costs related to the expansion of the Center for Women and Children. As of the date the financials were available to be issued, the Ministry has received cash and pledges associated with this campaign that total approximately \$11,100,000 (including the amounts in Note 10).

Subsequent to year end, the Ministry has entered into several contractual agreements related to the construction, improvement and expansion of the Center for Women and Children. The total contractual commitment related to these executed but uncompleted contracts amounts to approximately \$9,600,000 as of the date the financials are available to be issued.

Subsequent to year end, the Ministry entered into a new \$5,500,000 line of credit facility available with a bank through June 30, 2021 to fund the Center for Women and Children expansion noted above. Borrowings under this facility are secured by substantially all assets of the Ministry and bear interest at the prime rate less 1.25%.

On January 22, 2020, the Ministry entered into agreements to execute participation in a new market tax credit transaction, which will provide additional funding for the expansion of the Center for Women and Children. As part of the transaction a restricted account was established to fund the construction costs of the Center for Women and Children expansion. The Ministry contributed \$6,086,700 to the restricted account, including \$1,000,000 which was borrowed from the credit facility.

SUPPLEMENTARY INFORMATION

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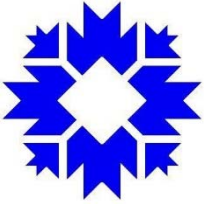
CONSOLIDATED STATEMENT OF PROGRAM SERVICES EXPENSES

YEAR ENDED MAY 31, 2019

(With Comparative Total for the Year Ended May 31, 2018)

	2019													2018 Total
	Men's Residential Center	Shelter for Men	Center for Women and Children	Camp Hunt	Industry	Edwards Residence	Thrift Shop	Ministry Services	Center for Men (Bloomington)	Center for Women and Children (Bloomington)	Food Services	Restored Creations	Total Program Services	
Salaries and benefits	\$ 582,924	\$ 962,054	\$ 955,264	\$ 376,857	\$ 254,977	\$ 74,968	\$ 401,188	\$ 939,085	\$ 265,017	\$ 229,770	\$ 414,350	\$ 58,241	\$ 5,514,695	\$ 4,655,896
Gift-in-kind expenses	92,922	474,481	120,775	99,340	-0-	-0-	-0-	-0-	192,777	47,779	-0-	-0-	1,028,074	1,089,907
Public relations and direct mailing	-0-	-0-	60	900	-0-	-0-	4,774	-0-	150,078	125	-0-	1,449	157,386	186,879
Telephone and utilities	118,682	123,701	106,303	186,900	13,331	13,679	37,362	2,977	35,949	29,137	-0-	1,475	669,496	614,321
Depreciation expense	104,251	178,371	190,350	110,192	44,131	3,793	39,171	-0-	20,506	11,518	-0-	-0-	702,283	620,261
Postage	511	5	37	-0-	-0-	-0-	106	613	-0-	-0-	15	-0-	1,287	1,008
Maintenance	58,920	42,172	58,822	42,704	12,948	3,851	34,468	13,942	9,810	9,185	18,601	2,972	308,395	273,798
Insurance	15,522	18,814	19,755	14,487	29,118	4,045	11,071	19,565	7,526	4,798	9,877	-0-	154,578	149,333
Food	-0-	4,007	-0-	2,137	-0-	1,374	-0-	-0-	-0-	4,343	166,407	-0-	178,268	149,954
Equipment repair and maintenance	12,587	12,784	24,016	11,480	20,231	662	8,642	12,739	9,316	7,801	34,956	3,347	158,561	136,431
Cleaning supplies	8,371	17,224	11,476	8,442	-0-	360	1,582	-0-	7,630	7,153	11,012	-0-	73,250	60,443
Fuel and oil	2,480	2,686	1,904	15,247	24,491	2,139	8,796	2,828	3,359	92	9,599	-0-	73,621	66,013
Professional services	2,116	2,652	8,067	2,130	3,224	367	13,250	-0-	1,455	919	2,606	276	37,062	42,547
Program materials	12,365	5,843	23,817	7,987	-0-	3,315	5,109	3,686	6,053	48,549	63	1,500	118,287	60,858
Office supplies	1,202	924	2,642	1,758	874	27	900	4,178	818	909	215	1,247	15,694	16,273
Staff travel and conferences	4,916	4,829	14,218	5,174	1,636	1,380	391	6,474	989	2,374	1,815	57	44,253	33,564
Industry and supplies	-0-	-0-	-0-	-0-	1,179,241	-0-	-0-	-0-	-0-	-0-	-0-	29,138	1,208,379	884,115
Grants and scholarships	6,150	-0-	-0-	28,050	-0-	4,500	-0-	-0-	1,550	-0-	-0-	-0-	40,250	56,700
Membership fees	1,548	1,347	1,408	683	980	469	-0-	1,165	374	281	791	71	9,117	9,971
Lockbox and bank fees	-0-	-0-	-0-	-0-	-0-	-0-	6,817	-0-	2,291	-0-	-0-	1,106	10,214	9,064
Miscellaneous	1,636	4,500	2	-0-	-0-	-0-	321	1,920	-0-	263	814	1,414	10,870	25,333
	<u>\$ 1,027,103</u>	<u>\$ 1,856,394</u>	<u>\$ 1,538,916</u>	<u>\$ 914,468</u>	<u>\$ 1,585,182</u>	<u>\$ 114,929</u>	<u>\$ 573,842</u>	<u>\$ 1,008,665</u>	<u>\$ 716,111</u>	<u>\$ 404,996</u>	<u>\$ 671,121</u>	<u>\$ 102,293</u>	<u>\$ 10,514,020</u>	<u>\$ 9,142,669</u>

See report of independent auditors on pages 1 and 2.



CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION

APPLICATION CHECKLIST

All applicants for 2020 Jack Hopkins funding must submit the following:

- ✓ **COMPLETED APPLICATION FORM**
- ✓ **PROJECT BUDGET DETAILING THE USE OF HOPKINS FUND**
- ✓ **A YEAR-END FINANCIAL STATEMENT** including fund balances, total revenue and expenditures
- ✓ **SIGNED, WRITTEN ESTIMATES** if an agency is seeking funding for capital improvements
- ✓ **A MEMORANDUM OF UNDERSTANDING** signed by all agencies participating in an application for a Collaborative Project
- ✓ **501(c)(3) DOCUMENTATION** for any first-time applicant. (Agencies who have previously applied from Jack Hopkins funding do not need to provide this documentation.)

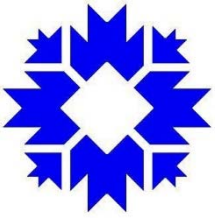
Incomplete applications will not be considered for funding.

ALL APPLICATIONS DUE BY MONDAY, 13 APRIL, 4:00 PM.

send to: council@bloomington.in.gov

with subject "2020 JHSSF Application - [agency name]"

No late applications accepted.



**CITY OF BLOOMINGTON, COMMON COUNCIL
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE
2020 GRANT APPLICATION**

AGENCY CONTACT INFORMATION

Lead Agency Name: New Hope for Families

Address: P.O. Box 154, Bloomington IN 47402

Phone: 812-334-9840

E-Mail: director@nhfsinc.org

Website: www.newhope4families.org

President of Board of Directors: Elizabeth McCrea

Name of Executive Director: Emily Pike

Phone: 812-369-7760

E-Mail: director@newhope4families.org

Name and Title of Person to Present Proposal to the Committee:

Phone: Emily Pike

E-Mail: director@newhope4families.org

Name of Grant Writer: James Olsen

Phone: 412-427-4283

E-Mail: development@nhfsinc.org

New Hope for Families - Catholic Charities - Collaboration

AGENCY INFORMATION

Lead Agency:

Is the Lead Agency a 501(c)(3)? Yes No

Note: If your agency is a first-time applicant for Jack Hopkins funding, you must provide 501(c)(3) documentation with your application.

Number of Employees:

Full-Time	Part-Time	Volunteers
9	6	60

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

New Hope for Families helps families impacted by homelessness gain and maintain stable housing and provides excellent, nationally accredited early childhood programming aimed at breaking the cycle of homelessness and poverty.

PROJECT INFORMATION

Project Name: Evidenced-Based Therapeutic Play for At-Risk Families

Total cost of project: \$20,273

Requested amount of JHSSF funding: \$20,273

Total number of City residents anticipated to be served by this project in 2020: 120 (hundreds more indirectly through the early childhood educators trained)

Total number of clients anticipated to be served by this project in 2020: 160 (hundreds more indirectly through the early childhood educators trained)

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$20,273 to provide local at-risk families with increased access to evidence-based training to improve parenting skills, thereby increasing the safety and school-readiness of children who have been impacted by trauma and instability.

This project has four parts:

Part 1: Catholic Charities will select two therapists to receive specialized training, during the summer of 2020, in the theories and techniques of play therapy. This training will include focused training and certification in Theraplay, a specific type of play therapy endorsed by experts and supported by a growing body of evidence.

Part 2: The now-trained therapists will work with New Hope staff to integrate therapeutic therapy concepts and methods into our early childhood curriculum.

Part 3: The trained therapists and collaborating early childhood educators will share what they have learned with other local early childhood educators, through a partnership with the Community Foundation's Monroe Smart Start and the Indiana Association for the Education of Young Children CDA program, ensuring that providers interested in increasing program quality can have access to best practice instruction.

Part 4: These trained therapists will provide intensive, individualized play therapy for clients of New Hope for Families, and other area shelters and agencies serving families who could most benefit.

This project builds on an existing relationship between New Hope for Families and Catholic Charities. During the past year we engaged a therapist from Catholic Charities to offer an exceptionally well-received parenting class to families currently enrolled in New Hope's early child care and education program. The project is also inspired by the positive results we have seen through the play-based curriculum already implemented in our shelter.

Address where project will be housed: 301 W. 2nd Street, Bloomington IN 47403

New Hope for Families - Catholic Charities - Collaboration

Do you own or have site control of the property at which the project is to take place?

Yes No N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

Is the property zoned for your intended use? Yes No N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

N/A

Is this a collaborative project? Yes No. If yes: List name(s) of agency partner(s): Catholic Charities

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; and any challenges and steps you plan to take to address those challenges.

New Hope for Families - Catholic Charities - Collaboration

This project is a natural fit for both New Hope and Catholic Charities. The mission of Catholic Charities (see below) makes them well-suited to provide the training that we seek to make available for New Hope's clients and other families in our community. Our past experience in collaborating with Catholic Charities has been positive and all indications are that this new project will bring benefits to many at-risk families and their children.

Catholic Charities Bloomington is dedicated to the enhancement of the dignity and functioning of all persons in the community-at-large through education, social services delivery and advocacy.

We are committed to working within our communities to remove barriers that reduce the quality of life for the poor or for persons marginalized by our society in any way. We are dedicated to providing help and creating hope to all in need in our communities.

PROJECT COSTS

Is this request for operational funds? Yes No

If "yes," indicate the nature of the operational request:

Pilot Bridge Collaborative None of the Preceding – General request for operational funds pursuant to 2020 funding guidelines.

Other Funds Expected for this Project *(Please indicate source, amount, and whether confirmed or pending):*

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We intend to submit claims for reimbursement by December 31, 2020. By that point we anticipate all steps of the project as described herein will have been completed.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

FISCAL LEVERAGING *(100 words or less)*

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Catholic Charities will leverage billable hours eligible through Medicaid, the Healthy Indiana Plan and private insurance. These funds will subsidize costs for families who are underinsured, ensuring equity of access for all families in our community.

New Hope for Families - Catholic Charities - Collaboration

FUNDING PRIORITIES -- RANKED

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, **will you be able to proceed with partial funding?**

Yes No

If “yes”, please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Theraplay Level One Course (tuition and travel for two therapists)	\$3,248
Priority #2	Curriculum planning and development costs (Catholic Charities and New Hope staff)	\$5,500
Priority #3	Direct therapy services provided to clients of New Hope and other local agencies	\$4,125
Priority #4	Foundational Theraplay Practitioner certification for two therapists	\$2,400
Priority #5	Subsidized access for other area early childhood practitioners	\$5,000
Priority #6		
Priority #7		
TOTAL REQUESTED		\$20,273

New Hope for Families - Catholic Charities - Collaboration

JACK HOPKINS FUNDING CRITERIA

NEED (200 words or less)

Explain how your project addresses: a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Both the SCAN and the Consolidated Plan encourage assistance to homeless families, which New Hope provides in the form of shelter, case management, programming for school-aged children, and nationally accredited early childhood care and education. These documents also acknowledge the urgent need for better access to mental health services, especially for low-income and homeless populations, a need this project addresses through a partnership between New Hope and Catholic Charities.

The Consolidated Plan specifically recognizes the need to provide services to homeless families. As the only shelter serving homeless families regardless of composition or religious beliefs, New Hope is uniquely equipped to assist families on their path to housing stability. New Hope's partnerships with other agencies, including Catholic Charities, have contributed to its success. Last year, New Hope moved more than 85% of its client families into sustainable housing. This is significantly higher than the state average of 52%.

The SCAN acknowledges a strong and growing need for care and education for the youngest members of low-income families. New Hope provides these services, thereby meeting parents' needs and preparing their children to succeed in school. The additional parenting classes and evidence-based play therapy provided through this grant will complement our existing offerings and help meet a critical area of need for low-income families in the community.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2020 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The grant we seek will fund a complete project, beginning with training and certification, and including curriculum planning and development, presentation to other local therapists, and the provision of direct services to clients.

New Hope for Families - Catholic Charities - Collaboration

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

The long-term benefits of this project are directly related to improved attachments between “at risk” children and their primary caregivers. The category of primary caregiver potentially includes parents, teachers and other caregivers, depending on the individual circumstances of the child. The correct development of these attachments is of fundamental importance to the development of healthy, well-adjusted children who are ready to succeed in school and in life.

The children who will benefit from these improved attachments include clients at New Hope for Families and other area agencies who receive individualized play therapy provided by the therapists trained through this project. All children participating in future educational programs at New Hope will benefit from the play-therapy based curriculum innovations developed through this project.

In addition, area therapists who attend the October 2020 conference will benefit from exposure to play therapy concepts, and be encouraged to apply these ideas in their individual work with clients.

OUTCOME INDICATORS (100 words or less)

Please describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

Examples: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

The underlying goal of all our work at New Hope for Families is to assist families who have been impacted by homelessness, facilitate their transition to stable housing, and ensure that the experience of homelessness is brief and non-recurring. To break the cycle of poverty and homelessness requires that the children of these families are prepared for success in school and in life. Our outcome indicators will continue to include the success rate for achieving stable housing following the family’s stay in our shelter, as well as readiness for kindergarten based on testing that we administer to the children in our program at the time of their “graduation” from our preschool program.

New Hope for Families - Catholic Charities - Collaboration

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

A thorough appreciation for the value of play therapy, including specifically Theraplay, requires an understanding of the “attachment theory” upon which it is based.

Attachment theory in psychology originates with the seminal work of John Bowlby (1958). In the 1930’s John Bowlby worked as a psychiatrist in a Child Guidance Clinic in London, where he treated many emotionally disturbed children. This experience led Bowlby to consider the importance of the child’s relationship with their mother in terms of their social, emotional and cognitive development. Specifically, it shaped his belief about the link between early infant separations with the mother and later maladjustment, and led Bowlby to formulate his attachment theory. [McLeod, S. A. (2017, February 05). Attachment theory. Simply Psychology. <https://www.simplypsychology.org/attachment.html>]

Increasing scientific evidence demonstrates the validity and utility of Bowlby’s original theory. Many of these studies have focused on at-risk populations, including specific use in shelter settings. See partial bibliography, below.

To the best of our knowledge, this project will bring the benefits of Theraplay to Bloomington-area at-risk families for the first time.

NB: Funds subsidizing access to trainings will be used for early childhood educators who cannot afford to pay for trainings. We understand that early childhood is an underpaid and underprofessionalized group of workers. By providing access to best practice for even low-income providers, we ensure that the low-income families they serve have access to higher quality service and allow providers to professionalize their practices, expanding their earning potential.

Tucker, C., Schieffer, K., Wills, T., Hull, C. and Murphy, Q. (2017). “Enhancing Social-Emotional Skills in At-Risk Preschool Students Through Theraplay Based Groups: The Sunshine Circle Model.” *International Journal of Play Therapy*, Vol. 26, Number 4, 185-195

Bennett, L.R., Shiner, S.K. and Ryan, S. (2006). “Using Theraplay in Shelter Settings with Mothers and Children Who Have Experienced Violence in the Home”, *Journal of Psychosocial Nursing and Mental Health Service*, 44 (10), 38-47.

Cort, L. & Rowley, E. (2015). A case study evaluation of a Group Theraplay intervention to support mothers and their preschool children following domestic abuse (Research in Brief). *British Psychological Society, Debate* 156.

Tucker, C. & Smith, S. (2018), *Using Play to Enhance Growth in Children who have Experienced Trauma: Theraplay Groups as Early Intervention.*, *Young Exceptional Children Monograph*, #17 Maltreatment and Toxic Stress, 72-81

New Hope for Families - Catholic Charities - Collaboration

Program Budget

Jack Hopkins Grant Proposal	
New Hope for Families and Catholic Charities Collaborative Grant	
Theraplay Level One Course (tuition and travel for two therapists)	\$3,248
Curriculum planning and development costs (Catholic Charities and New Hope staff)	\$5,500
Direct therapy services provided to clients of New Hope and other local agencies	\$4,125
Foundational Theraplay Practitioner certification for two therapists	\$2,400
Subsidized access for other area early childhood practitioners	\$5,000
Total	\$ 20,273.00

New Hope for Families - Catholic Charities - Collaboration

MEMORANDUM OF UNDERSTANDING FOR THE
Jack Hopkins Social Services Fund Grant 2020
New Hope for Families and Catholic Charities Bloomington

This memorandum outlines the primary responsibilities of the above parties in providing play-based mental health training for early childhood providers in Monroe County.

These organizations will cooperate to assist families and providers in accessing TheraPlay services and training teachers to integrate the principles of TheraPlay into classroom practices.

New Hope for Families agrees to:

- Collaborate with Catholic Charities to identify relevant principles and create an accessible training for early childhood providers


Catholic Charities agrees to:

- Certify two qualified therapists in TheraPlay techniques, work collaboratively with New Hope for Families to create an accessible training for early childhood providers, and provide TheraPlay family therapy to families impacted by homelessness and poverty.

This agreement will be in effect from the award of the program from the Jack Hopkins Committee on Social Service and shall continue until the completion of the award or altered or cancelled by either party in writing.


Either party may cancel this agreement at any time without cause by giving 30 days written notice to the other party.

By signing below, **New Hope Family Shelter** and **Catholic Charities Bloomington** agree to the terms of this collaborative agreement.



Emily Pike, Executive Director
New Hope for Families

4/13/2020
Date



David Bethuram, Executive Director
Catholic Charities Bloomington

4/13/2020
Date

New Hope for Families - Catholic Charities - Collaboration
New Hope for Families

STATEMENT OF ACTIVITY

July 2018 - June 2019

	TOTAL
Revenue	
41000 Earned Revenue	
41010 Daycare Revenue	77,108.79
41040 CCDF Income	41,818.55
41050 On My Way Pre-K Income	18,861.15
Total 41000 Earned Revenue	137,788.49
42000 Unearned Revenue	
43000 Donations	503,379.77
44000 Government Grants	
44100 Fed/State Government Grants	44,053.68
44300 Local Government Grants	52,532.47
Total 44000 Government Grants	96,586.15
45000 Nongovernment Grants	42,629.44
Total 42000 Unearned Revenue	642,595.36
47200 Program Income	-90.00
Unapplied Cash Payment Revenue	-606.00
Uncategorized Revenue	0.00
Total Revenue	\$779,687.85
GROSS PROFIT	\$779,687.85
Expenditures	
50000 Personnel Expenses	417,448.52
60000 Non-Personnel Expenses	
61000 Administrative Expenses	2,305.05
62000 Facility Expenses	17,955.56
63000 Program Expenses	58,629.48
64000 Fundraising Expenses	27,781.55
Total 60000 Non-Personnel Expenses	106,671.64
66900 Reconciliation Discrepancies	0.00
Depreciation Expense	15,724.09
Uncategorized Expenditure	9,104.29
Total Expenditures	\$548,948.54
NET OPERATING REVENUE	\$230,739.31
Other Revenue	\$1,141.10
Other Expenditures	\$1,829.13
NET OTHER REVENUE	\$ -688.03
NET REVENUE	\$230,051.28