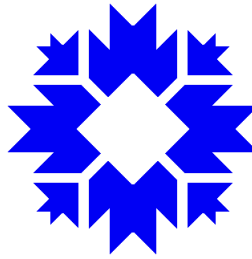


# **City of Bloomington Common Council**

## **2021 Jack Hopkins Social Services Program Applications**

**Inclusive of Meeting Agenda, Memo from Staff, Application  
Summaries, Original Submissions and  
HAND's Final Report for Jack Hopkins Spring 2020**



## 2021 JACK HOPKINS SOCIAL SERVICES COMMITTEE

### AGENDA

#### FIRST REVIEW OF APPLICATIONS

20 April 2021 at 6:00 pm

*Per Executive Orders issued by the Governor, this meeting will be conducted electronically.*

*The public may access the meeting at the following link:*

<https://bloomington.zoom.us/j/98530792233?pwd=M0lpc3lDMEJveGRrSnhnR0kzV1Jl6QT09>

I. WELCOME

II. DISCLOSURES OF CONFLICTS OF INTEREST

III. REVIEW OF APPLICATIONS

- Determine which agencies to invite to present to the Committee
- Of those agencies invited, develop any questions the Committee wishes the agency to address in the course of its presentation
- Of those agencies *not* invited to present, develop a clear statement re: why

IV. OTHER BUSINESS

V. JACK HOPKINS 2021 SCHEDULE

***BOLD FIELDS** = Committee meetings*

APRIL

29 (Thursday, 5:30pm)

**Agency Presentations**

MAY

05 (Wednesday)

Committee members submit recommended allocations and comments.

**Please note:** Each Committee member's recommended allocations and comments will be shared with the rest of the Committee and participating staff.

07 (Friday)

Council staff turns around compiled recommended allocations and comments to the Committee and participating staff.

**11 (Tuesday, 6:00pm)**

**Pre-allocation meeting**

**18 (Tuesday, 6:00pm)**

**Allocation Hearing**

**27 (Thursday, 6:00pm)**

**Debriefing Meeting**

**JUNE**

early June

Agencies sign funding agreements

16 (Wednesday)

Council Action on recommendations

22 (Tuesday, 9:00am)

HAND Technical Assistance Meeting

**VI. ADJOURNMENT**

**NOTE:** Per Executive Orders issued by the Governor, meetings will be conducted electronically until further notice. Zoom links or meeting locations will be posted to the [Jack Hopkins](#) website in the week before a scheduled meeting.

**STATEMENT ON PUBLIC MEETINGS DURING THE PUBLIC HEALTH EMERGENCY**

*As a result of Executive Orders issued by Indiana Governor Eric Holcomb, the Council and its committees may adjust normal meeting procedures to adhere to guidance provided by state officials. These adjustments may include:*

- *allowing members of the Council or its committees to participate in meetings electronically;*
- *posting notices and agendas for meetings solely by electronic means;*
- *using electronic meeting platforms to allow for remote public attendance and participation (when possible);*
- *encouraging the public to watch meetings via Community Access Television Services broadcast or livestream, and encouraging remote submissions of public comment (via email, to [council@bloomington.in.gov](mailto:council@bloomington.in.gov)).*

*Please check <https://bloomington.in.gov/council> for the most up-to-date information on how the public can access Council meetings during the public health emergency.*



City Hall  
401 N. Morton St.  
Post Office Box 100  
Bloomington, Indiana 47402

**Office of the Common Council**  
p: 812.349.3409  
f: 812. 349.3570  
[council@bloomington.in.gov](mailto:council@bloomington.in.gov)  
[www.bloomington.in.gov/council](http://www.bloomington.in.gov/council)

**To: Members of the 2021 Jack Hopkins Social Services Committee**  
**From: Council Office**  
**Re: Applications for 2021 Jack Hopkins Social Services Funding**  
**Date: 15 April 2021**

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Included herein, please find all applications for 2021 Jack Hopkins Funding. Please recall that the Committee will meet [via Zoom](#) on **Tuesday, 20 April at 6:00 pm** to review all applications. The focus of the meeting will be to examine each application, determine from which agencies the Committee wishes to hear further, and of the agencies invited to present to the Committee, identify any questions the Committee wishes the agencies to answer in the course of their presentations. Committee members should also be prepared to disclose any conflicts of interest at this meeting. See below.

This year, 35 agencies submitted timely applications for Hopkins funding. The request for applications was issued on 05 March and applications were due by 05 April. A Technical Assistance meeting was held via Zoom on 18 March 2021 with approximately 20 participants in attendance. Approximately 6 agency representatives submitted questions about the application process this year.

As is typical, the requests for funding exceed the appropriated money the Jack Hopkins Committee has available to allocate. Collectively, the requests total **\$648,196.86**. This year, the Committee has **\$511,000** to distribute – a difference of approximately \$137,196.86. Because unused amounts from past funding cycles go back into the Jack Hopkins non-reverting fund, there are additional funds available (amounting to approximately \$28,000). Should the Committee wish to recommend allocation of *all* available monies, including reverted Spring 2020 monies, know that the Committee will need to ask the Mayor for an appropriation ordinance to do so. The Controller’s Office recommends that the Committee make such request only after it makes its funding determinations.

In reviewing the application material, Committee members are encouraged to review not only the application summaries, but also the original submissions. The original submissions include information not captured in the summaries, such as detailed project budgets, written estimates (where applicable), balance sheets, etc. Note also that the Hopkins application itself includes an “Other” field where agencies can further elaborate on their request. This field is not included in the summary sheet and often provides instructive context.

### **Conflict of Interests**

In the interest of the April 20<sup>th</sup> meeting, please be prepared to disclose any special relationships that you, your spouse, or dependents may have with any of the agencies seeking funding. The term “special relationship” is vague, but is intended to include those relationships that would undermine the public (and agencies’) confidence in the process if left undisclosed. In the past, members of the Committee have disclosed those relationships at the initial review of applications, declared their intent to participate fairly, objectively and in the public interest given this relationship, and have participated in the relevant votes. The Committee may adopt other restrictions on participation at this meeting.

If any Committee member has a pecuniary interest in, or derives a profit from, one of any of the current applications, then s/he must declare the conflict, refrain from voting and deliberating on the subject proposal, and complete a State-proscribed conflict of interest form to be filed by staff. Failure to do is a Level 6 Felony. I. C. § 35-44.1-1-4. A public servant has a pecuniary interest in a contract or purchase if the contract or purchase will result in, or is intended to result in, an ascertainable increase in the income or net worth of the public servant or a dependent of the public servant who is under the direct or indirect administrative control of the public servant; or receives a contract or purchase order that is reviewed, approved, or directly or indirectly administered by the public servant.

## **2021 JACK HOPKINS SOCIAL SERVICES SCHEDULE**

***Bold Fields** = Committee meetings*

### **MARCH**

05 (Friday)

Solicitations issued

18 (Thursday)

Technical Assistance Presentation

### **APRIL**

05 April (Monday, by 4pm)

Applications due (extended from original deadline)

15 (Wednesday)

Applications sent to Committee

**20 (Tuesday, 6:00pm)**

**Application Review Meeting ([via Zoom](#))**

**29 (Thursday, 5:30pm)**

**Agency Presentations**

### **MAY**

05 (Wednesday)

Committee members submit recommended allocations and comments.

**11 (Tuesday, 6:00pm)**

**Pre-allocation Meeting**

**18 (Tuesday, 6:00pm)**

**Allocation Hearing**

**27 (Thursday, 6:00pm)**

**Debriefing Meeting**

### **JUNE**

Early June

Agencies sign funding agreements

16 (Wednesday)

Council Action on Committee recommendations

22 (Tuesday, 9:00 am)

HAND Technical Assistance

NOTE: Per Executive Orders issued by the Governor, meetings will be conducted electronically until further notice. Zoom links or meeting locations will be posted to the [Jack Hopkins](#) website in the week before a scheduled meeting.

# 2021 Jack Hopkins Social Service Applications

## Table of Contents

<b>Agency</b>	<b>Request</b>	<b>Page</b>
All-Options Pregnancy Resource Center	\$ 3,940.00	128
Amethyst House	\$ 21,800.00	141
Artisan Alley	\$ 15,000.00	162
Beacon Inc. (Shalom Center)	\$ 25,000.00	173
Big Brothers Big Sisters of South Central Indiana	\$ 20,000.00	188
Bloomington Community Bike Project	\$ 6,800.00	204
Boys & Girls Clubs of Bloomington	\$ 25,000.00	226
Catholic Charities Bloomington	\$ 17,800.00	242
City Church For All Nations Outreach	\$ 10,000.00	256
Community Justice and Mediation Center	\$ 27,424.00	270
Community Kitchen of Monroe County, Inc.	\$ 5,400.00	284
Courage to Change Sober Living	\$ 3,036.00	301
El Shadday and I	\$ 71,335.00	313
Habitat for Humanity	\$ 9,473.00	331
HealthNet Inc.	\$17,690.00	347
Hoosier Hills Food Bank	\$ 35,000.00	359
Hotels for Hope Inc	\$ 21,520.00	373
Indiana Recovery Alliance	\$ 20,000.00	398
LIFEDesigns Inc.	\$ 28,676.26	410
Meals on Wheels, Bloomington	\$ 5,673.00	424
Middle Way House	\$ 10,000.00	450
Monroe County United Ministries	\$ 22,261.56	464
Mothers Hubbard's Cupboard	\$ 11,325.03	481
My Sister's Closet of Monroe County	\$ 22,456.00	499
New Hope for Families	\$ 35,000.00	512
New Leaf New Life	\$ 12,015.00	523
Persisterhood Workshop, Inc., The	\$ 2,943.07	535
Pets Alive Inc., Bloomington	\$ 35,200.32	548
Project School, The	\$ 12,210.00	561
Refugee Support Network	\$ 8,000.00	583
South Central Community Action Program	\$ 2,944.22	595
St. Vincent DePaul	\$ 30,000.00	608
Tandem Community Birth Center and Postpartum House	\$ 30,000.00	621
Wheeler Mission	\$ 15,068.40	634
<b>Total</b>	<b>\$ 639,990.86</b>	
<b>Collaborative</b>		
Pro Bono Indiana, dba District 10 Pro Bono Project	\$ 8,206.00	651
<b>Total</b>	<b>\$ 8,206.00</b>	
<b>GRAND TOTAL</b>	<b>\$ 648,196.86</b>	



**City of Bloomington**  
**Office of the Common Council**

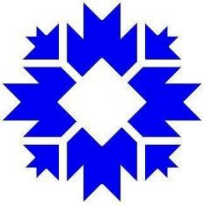
Jack Hopkins 2021

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Application Summaries







## APPLICATION SUMMARY

Name of Lead Agency:

**All-Options Pregnancy Resource Center**

Name of Project to be Funded:

**All-Options Mobile Diaper Program**

Amount Requested:

**\$3,940**

Number of City Residents Served:

**200**

Number of Employees:

Full-Time	Part-Time	Volunteers
3 AOPRC 8 All-Options total	0	45 (All-Options)

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

Our Hoosier Diaper Program strives to meet the overwhelming and often overlooked need for diapers and diapering supplies for local families of infants and toddlers who are struggling to make ends meet. Our goal is to provide cloth and disposable diapers to keep little ones clean, dry and healthy, while also supporting families in increasing their economic stability and parenting with dignity.

Project Synopsis:

We are requesting \$3,940 to pilot a mobile diaper distribution program for the rest of 2021. Working with community partners, we would identify and do outreach to underserved populations and neighborhoods in Bloomington and rent a van/truck twice a month to do mobile distribution at key locations.

Need Addressed: (i.e. food, shelter, childcare)

This addresses the devastating and wide-spread diaper need in our community, which affects a child's health & well-being, and a family's ability to work, go to school, or send their children to child care programs.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Truck or Van Rental	\$1000
2. Staff time	\$1540
3. Diapers, wet wipes, menstrual products, soap/shampoo	\$1400
4. Signage/Printing/Outreach	\$500
5. Mobile Hotspot	\$100
6. Driver/Van Staffing	\$1400
<b>Total Requested</b>	<b>\$3940</b>
<b>Total Project Cost</b>	<b>\$5940</b>

## For Office Use Only

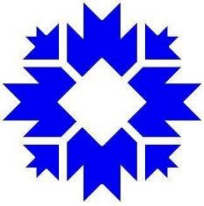
### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2016	Granted	To purchase disposable diapers and wipes for the All-Options Diaper Bank	\$8,400.00
2017	Granted	To purchase diapers and wipes for the Hoosier Diaper Bank	\$12,000.00
2018	Withdrawn	Baby Boxes	\$0.00
2019	Denied	Hoosier Diaper Program	\$0.00
2020	Granted	Diaper Program	\$4,000.00
2020	Granted	Essential supplies for local families	\$4,450.00

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### **Staff Comments:**

**One Time Funding – Request for Operational Funds** for pilot diaper distribution program for remainder of 2021. **No Well-Developed Plan for Future Funding.** Application states that agency would “track our success and impact through 2021 and then evaluate for next steps.”



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**Amethyst House**

Name of Project to be Funded:

**Essential Upgrades to the Women’s House**

Amount Requested

**\$21,800**

Number of City Residents Served:

50

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
16	10	5

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

Amethyst House provides a foundation for recovery by partnering with individuals, families and communities impacted by substance-use disorders, offering high-quality residential and outpatient treatment services and guidance for healthy living.

Project Synopsis:

We are requesting \$21,800 to upgrade our Women's Residential facility. And \$5,500 to paint the Women's House.

Need Addressed: (i.e. food, shelter, childcare)

Address the vicious cycle of homelessness, incarceration, addiction and Instability.

Type of Funding Sought: (check all that apply)

- Capital Investment
- Operational Funds
- Bridge Funding
- Pilot Project
- Collaborative Project
- Other (Please Specify)

Partial Funding Okay? - YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Floor Support in Kitchen	\$2,600
2. Kitchen Remodel	\$5,100
3. Floor Support in Dining Room	\$8,600
4. Exterior Painting	\$5,500
5.	
6.	
<b>Total Requested</b>	<b>\$21,800</b>
<b>Total Project Cost</b>	<b>\$25,810</b>

## For Office Use Only

### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
1995	Denied	Start-up funds, office equipment and furnishings	\$0.00
1997	Denied	Transitional Housing for men and women	\$0.00
1999	Granted	New Van	\$10,000.00
2000	Granted	Rebuild foundation of Women's' facilities	\$7,500.00
2001	Denied	Phone, Voicemail, Computer networking	\$0.00
2002	Granted	To help rebuild and expand the men's facility by restoring the historic façade.	\$20,000.00
2003	Granted	To purchase and install a stairway elevator at Men's House facility	\$4,521.00
2006	Granted	To pay for property and liability insurance, utilities, food, and salaries needed to operate the Men's House at 215 North Rogers.	\$8,000.00
2010	Granted	To replace vinyl and carpet flooring in, and purchase three dishwashers for, the Men's and Women's houses.	\$7,860.00
2011	Granted	To purchase and install washers and dryers for men's and women's half-way houses.	\$4,000.00
2012	Granted	Bathroom renovation	\$3,775.00
2013	Granted	To renovate the roof at the men's ¾-way facility and to renovate the chimney at the women's residential facility	\$9,090.00
2014	Granted	To purchase mattresses for all three transitional housing locations; to renovate Men's Halfway House bathroom; and, purchase an energy efficient refrigerator for the Women's Halfway House.	\$9,238.03
2015	Granted	To upgrade and improve the Men's Three-Quarter (3/4) Way House, and new chairs for the Men's Halfway House	\$19,000.00
2016	Granted	To pay for tree removal at both the Men's House and at the Women's House and for the replacement of the retaining wall	\$13,500.00
2017	Granted	Replacement of two refrigerators, repair and refinishing of wooden floors, a retaining wall and repainting of floor	\$20,350.00

2018	Granted	Expand and Renovate therapeutic space at men's house	\$16,758.00
2019	Granted	Expand case managers office to increase capacity, flooring for therapeutic space and energy efficient AC unit	\$15,000.00
2020	Granted	Upgrades to Men's and Women's Houses	\$18,000.00
2020	Granted	Residential Bridge Funding	\$13,000.00

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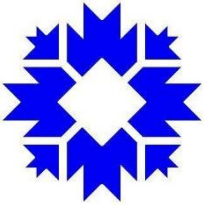
**Staff Comments:**

**Need - Renovations**

Over the past 20 years, this agency has primarily request JFSSF grants for repair of its residential facilities and structures, and estimated that the work would lower maintenance costs and last for many years.

In the spring round of 2020 the agency requested \$34,500 and was awarded \$18,000 for flooring upgrades at its Men's House and other building upgrades at either the Men's House or Women's Houses. Which of these other building upgrades to pursue was left to the agency's discretion. One possible upgrade was painting the exterior of the Women's House at 515 S. Madison Street.

From the agency's monitoring report, it does not appear as though any 2020 Jack Hopkins funding was used for exterior painting of either Women's House, but the Committee may want to confirm this.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**Artisan Alley, LTD**

Name of Project to be Funded:

Artisan Alley Grant-Writing Fund

Amount Requested:

\$15,000

Number of City Residents Served:

4-5000

Number of Employees:

Full-Time	Part-Time	Volunteers
1	5	15

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

Artisan Alley is a 501(3)c nonprofit in Bloomington, Indiana, that provides affordable creative resources such as workspaces, classes, tools & equipment, and exhibition opportunities for the local art community.

Project Synopsis:

Artisan Alley is requesting \$15,000 to hire an additional grant writer.



Need Addressed: (i.e. food, shelter, childcare)

Numerous future projects. Past ones funded through grants include Food, Childcare, Internet Access, and Affordable Education.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? - YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Grant Writer (\$15/hour, 20 hours/week, 1 year)	\$15,000
2.	
3.	
4.	
5.	
6.	
<b>Total Requested</b>	<b>\$15,000</b>
<b>Total Project Cost</b>	<b>\$15,000</b>

## For Office Use Only

### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2020	Denied	Artisan Alley After-School Art Camp	\$0.00
2020	Denied	Virtual learning Program	\$0.00

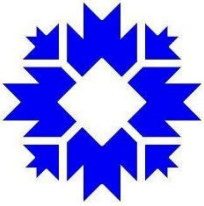
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### **Staff Comments:**

**Need - Additional grant writer.** - The application identifies a need for an additional, part-time grant writer.

The application states that in order to expand the agency's existing programs to better support the underserved community, it needs additional funding. And to secure that additional funding, the agency needs another grant writer.

Artisan Alley expects to hire a grant writer at \$15/hour for 20 hours/week. The committee may wish to confirm whether the agency expects to find someone who can fill this role within the funding window.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**Beacon, Inc.**

Name of Project to be Funded:

**Eviction Prevention Project**

Amount Requested:

**\$25,000**

Number of City Residents Served:

**160**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
53	10	Typically ~1500/yr

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

Beacon, Inc. is a vital, leading, compassionate organization, which aids and empowers those experiencing poverty with a full range of support services to reduce hunger and homelessness in communities we serve.

Project Synopsis:

We are requesting \$25,000 to boost our eviction prevention funds for people at risk of losing their homes due to the COVID-19-induced recession. Fully funded, this program would allow us to increase rent and utility support for 200 households up to \$250 per household.

Need Addressed: (i.e. food, shelter, childcare)

Housing insecurity, eviction risk, homeless prevention

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? - YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. 100 Households at \$250	\$25,000
2. 80 households at \$250 or 100 households at \$200	\$20,000
3. 60 households at \$250 or 100 households at \$150	\$15,000
4.	
5.	
6.	
<b>Total Requested</b>	<b>\$25,000</b>
<b>Total Project Cost</b>	<b>\$64,500</b>

## For Office Use Only

### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2003	Granted	Pay for six phone sets and install three new phone lines at its 219 East 4th Street facility	\$1,900.00
2004	Granted	To pay for a part-time Food Service Coordinator to expand its breakfast & lunch program	\$5,500.00
2005	Granted	Vertical lift for Shalom Center annex at 110 S. Washington St.	\$9,000.00
2006	Granted	To purchase a communication system and a technology system network that includes both server and software to be installed at 110 South Washington, Bloomington, Indiana.	\$7,809.18
2007	Granted	To purchase and install a three-compartment deep well sink and convection oven for the Shalom Community Center	\$5,450.00
2008	Granted	To purchase and install food service equipment for the Shalom weekday food program	\$11,030.00
2009	Granted	To purchase food as well as kitchen and miscellaneous supplies.	\$18,000.00
2010	Withdrawn	Emergency Hunger Relief	\$0.00
2011	Granted	To pay for renovations to expand facility at 620 S. Walnut	\$19,000.00
2012	Granted	A safer and savvier Shalom	\$15,794.00
2012	Denied	Homeless case manager	\$0.00
2013	Granted		\$20,900.00
2014	Granted	To pay for the following components of the Homelessness Assessment & Information Systems initiative: a server, laptops and accessories, computer upgrades, software, guest Wi-Fi, dual monitors, and installation costs of all the aforementioned.	\$12,996.14
2015	Granted	To apply an epoxy/polyurethane system to the bare concrete floors at the Shalom Center.	\$5,900.00
2015	Granted	To purchase 4 washers, dryers, and PureWash systems to allow us to continue to provide laundry services	\$6,800.00

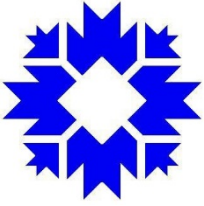
2016	Granted	To pay for two months of operational funding for emergency, overnight sheltering at A Friend's Place	\$25,000.00
2017	Granted	To pay for two months of operational funding for emergency, overnight sheltering at A Friend's Place	\$29,106.00
2017	Granted	To purchase Chromebook computers and internet access for residents and Staff support	\$27,949.00
2018	Granted	Phone System	\$13,740.00
2018	Granted	Crawford Homes II Housing First Program	\$10,800.00
2019	Granted	Water-efficient toilets, washer and dryers and freezer	\$12,502.00
2019	Granted	Fingerprint locks	\$8,498.00
2020	Granted	20th Anniversary Upgrade	\$21,000.00
2020	Granted	Shalom Covid Response	\$17,500.00

**Staff Comments:**

**Project Synopsis** – this project is to boost eviction prevention funds for people at risk of losing their homes due to the COVID-19- induced recession.

**Fiscal Leveraging** – The proposed budget for the project is \$64,500. The agency has secured \$26,500 in funding for this project and is working to secure the remainder. The Committee may want to learn more about whether any of the potential funding sources are contingent. The agency indicated in its application that it can adjust the size of the project depending on funding that it receives.

**Outcome Indicators** – The agency states that the project will be measured by the number of adults, children and households who avoided eviction due to assistance. The Committee may want more information about whether this is different from the number of people who were provided resources.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**Big Brothers Big Sisters of South Central Indiana**

Name of Project to be Funded:

**Operational Support**

Amount Requested:

**\$20,000.00**

Number of City Residents Served:

**500+**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
7		250+

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

To create and support one-to-one mentoring relationships that ignite the power and promise of youth

Project Synopsis:

Big Brothers Big Sisters is requesting \$20,000.00 to support operational needs.

Need Addressed: (i.e. food, shelter, childcare)

Youth development: fostering of self-empowerment, positive values, access to community support networks, a commitment to learning, social competencies, and constructive use of time.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? - YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Operational Expenses	\$20,000
2.	
3.	
4.	
5.	
6.	
<b>Total Requested</b>	<b>\$20,000</b>
<b>Total Project Cost</b>	<b>\$359,800</b>



## For Office Use Only

### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
1995	Granted	Office Renovation	\$4,800.00
1999	Denied	Capital Grant	\$0.00
2000	Denied	Long Range Business and Growth Plan	\$0.00
2000	Granted	To expand hours and activities for children at their Crestmont Site	\$9,500.00
2001	Granted	To purchase and install windows and doors for its facility	\$8,779.00
2002	Granted	To purchase computer equipment for recruitment and training initiative	\$3,623.00
2003	Granted	To pay for Program Manager and program expenses for Girl's Inc.'s Teen Outreach LEAP Program	\$11,904.00
2004	Granted	Purchase a server, related equipment, and software to implement Phase I of its long range service plan	\$4,500.00
2005	Granted	Salary of Partnership Coordinator for a multi-year Capacity Building project	\$5,000.00
2006	Granted	To reconfigure and repair the roof and restore water-damaged areas at 418 South Walnut.	\$8,109.00
2007	Denied	Congregation Volunteer Recruitment Project	\$0.00
2008	Denied	Bookend Bigs	\$0.00
2010	Granted	To purchase BlackBaud Sphere in a Box website software and associated set up and training fee for use by agency.	\$2,900.00
2011	Granted	To provide salaries, utilities, supplies and other operational costs for the One-to-One child mentor program.	\$7,000.00
2012	Denied	Big Brothers Big Sisters relocation	\$0.00
2013	Granted	To finish the basement of the new facility at 807 North Walnut to better meet their needs.	\$25,600.00
2014	Denied	One-to-One Youth Mentoring	\$0.00
2015	Granted	To support a Match Support Specialist position in our One-to-One (OTO) Mentoring Program.	\$10,300.00

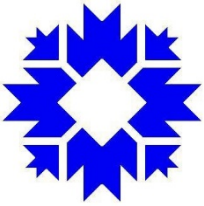
2018	Withdrawn	Kids with Absent Parents Pilot Program	\$0.00
2019	Denied	A new mentoring program, Bigs with Badges	\$0.00
2020	Granted	Lessening the Affect of ACEs (Adverse Childhood Experiences) – Personnel expenses	\$15,000.00
2020	Denied	Strategic Planned Sustainability and Growth	\$0.00

---

**Staff Comments:**

**City Residents Served/Total Clients Served** – The application lists 500+ City residents served of a total of 250+ clients for the project. The Committee may want the agency to clarify these numbers.

**Need-** This application is for general operational support. The agency provided a budget of its operating costs, but did not specify how the JHSSF monies would be applied. Given the general nature of this request for operating funds, the Committee should clarify how the funds would be used and applied.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**Bloomington Community Bike Project**

Name of Project to be Funded:

**Provide free working bikes, a tow-behind trailer and site upgrades.**

Amount Requested:

**\$6,800**

Number of City Residents Served:

**1000**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
0	0	20+

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

The Bloomington Community Bike Project is a local cooperative that keeps Bloomington moving by recycling bicycles back into the community.

Project Synopsis:

We are requesting \$6,800 for our Free Bikes, a tow behind trailer and bike shop equipment.

Need Addressed: (i.e. food, shelter, childcare)

Transportation

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. New parts for 600 used bikes @ \$15/bike	\$3,575
2. 10' Utility Trailer + workshop tools and materials	\$2,440
3. Upgrading our repair space capacity, storage & safety	\$985
<b>Total Requested</b>	<b>\$6,800</b>
<b>Total Project Cost</b>	<b>\$12,225</b>

## For Office Use Only

### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2011	Denied	Renovation of railroad building	\$0.00

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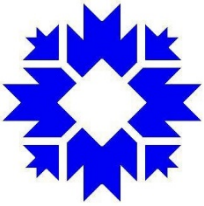
### **Staff Comments:**

**Need** – The agency is requesting partial funding for its Keeping Pace Project. This project seeks funding for three components: 1) a free bike program; 2) a tow-behind trailer outfitted as a mobile bike repair workshop; and upgrades to their on-site capacity.

Committee might want to inquire about who is serving as Executive Director as that was left blank on the application.

**Additional sources of funding** – The agency has confirmed \$5,425 in additional funding from other sources.

**Claims** – Agency does not anticipate submitting claims for tools, shop supplies and trailer until summer/fall of 2022 (\$3,425), which is well outside of the funding window.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**Boys & Girls Clubs of Bloomington**

Name of Project to be Funded:

**Continuing Operations post Covid-19**

Amount Requested:

**\$25,000**

Number of City Residents Served:

**1000**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
22	59	355

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

The Mission of the BGCB is to empower all young people, especially those who need us most, to be caring, productive, and responsible citizens.

Project Synopsis:

We are seeking general operations support (bridge funding) as we transition back to full Club capacity as the public health crisis allows.

Need Addressed: (i.e. food, shelter, childcare)

After school childcare and food assistance.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? - YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Operations and Supplies	\$15,000
2. Staffing	\$10,000
3.	
4.	
5.	
6.	
<b>Total Requested</b>	<b>\$25,000</b>
<b>Total Project Cost</b>	<b>\$835,000</b>

## For Office Use Only

### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
1996	Granted	Central Air Conditioning	\$3,000.00
1997	Denied	Van	\$0.00
1998	Granted	Renovate and equip facility for a teen center and learning center	\$23,000.00
2003	Granted	Job Development Specialist for TEEN Supreme Career Prep Program	\$25,000.00
2004	Granted	Pay for salaries, transportation, and other operating costs related to the No Kid Left Behind Program	\$8,000.00
2006	Granted	To pay for staffing, supplies, food, and rent for the Crestmont Youth Camp.	\$8,160.00
2007	Denied	Camp Rock Facility Improvements	\$0.00
2008	Granted	To purchase a minibus for the transportation of children	\$17,000.00
2009	Granted	To help pay for salary and benefits for Unit Director at Crestmont site.	\$14,257.14
2010	Granted	To purchase bicycles and equipment for the Club Riders Program	\$3,567.14
2011	Granted	To pay for salaries for the Crestmont Boys and Girls Club.	\$12,000.00
2012	Denied	Teen Career Development Initiative	\$0.00
2013	Granted	To purchase, paint, and license a "gently used" full-size, 71-person school bus"	\$25,000.00
2014	Granted	To pay for salaries and benefits for the Unit Director and Program Director for the Crestmont facility at 1037 N. Summit Street.	\$23,270.00
2015	Granted	To replace the flat roof of a recently purchased building at 803 North Monroe Street	\$25,000.00
2016	Granted	To cover renovation costs of a two-story section of a Boys and Girls Club building located at 803 North Morton Street	\$19,000.00
2017	Granted	To purchase chairs and tables for the New Crestmont Club	\$15,000.00
2018	Granted	Furnishings for Lincoln Street Unit	\$27,000.00



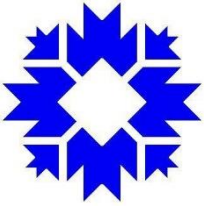
2019	Granted	Site preparation for new outdoor recreational space	\$9,000.00
2020	Granted	Continued operations of clubs	\$15,000.00
2020	Granted	Youth Pod School Age Childcare	\$10,400.00

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**Staff Comments:**

**Need** – Agency requests \$25,000 in bridge-funding to support a return to full capacity when the community health situation allows. Agency anticipates a return to funding from usual operational sources and community partners as community recovers from the pandemic. Given the general nature of this request for operating funds, the Committee should clarify how the funds would be used and applied.

**Other Project Funds** – Agency has identified several other sources of funds, including \$25,000 confirmed from the BGCB Auxiliary; and \$785,000 pending from other sources.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**Catholic Charities Bloomington**

Name of Project to be Funded:

**Hire a therapist to serve adolescents and young**

Amount Requested:

**\$17,800**

Number of City Residents Served:

**125**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
13		16

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

Increase accessibility to mental health services for all. This project will be focusing on teens and young adults who are at high-risk at this time.

Project Synopsis:

CCB will expand capacity for teens by consultations, individual therapy, and groups by hiring a 28 hour a week therapist. Asking for first 24 weeks of salary and EMDR training, anticipating the position to be self-sustaining by December through client insurance.

Need Addressed: (i.e. food, shelter, childcare)

Mental Health Treatment for teens and young adults

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? - YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Therapy Salary Costs for 24 weeks	\$16,800
2. Trauma Training	\$1,000
3.	
4.	
5.	
6.	
<b>Total Requested</b>	<b>\$17,800</b>
<b>Total Project Cost</b>	<b>\$23,685</b>

## For Office Use Only

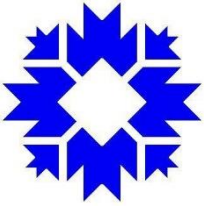
### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2006	Denied	Latino Outreach	\$0.00
2010	Granted	To pay for start-up costs for the Incredible Years Social Skills Training Program described in the agency's application.	\$8,894.25
2012	Denied	Prevention and early intervention mental health services for families living in poverty	\$0.00
2013	Granted	To train up to three therapists in, and buying equipment for, a counseling model entitled Theraplay	\$4,775.00
2014	Granted	Salary and benefits	\$12,625.71
2015	Denied	To fund it's pilot program, Identifying the Mental Health Needs of Senior Citizens in Bloomington	\$0.00
2017	Granted	Supervision and training for play therapy and purchase Positive Family Coaching	\$7,175.00
2018	Granted	Trauma-Informed Care Project	\$13,000.00
2019	Granted	Expand agency capacity for trauma treatment services	\$13,479.00
2020	Granted	Trauma Expansion Grant	\$20,278.00
2020	Granted	Safe Work Space Project	\$2,014.23

### **Staff Comments:**

**Need - COVID 19** - The agency is seeking one time funding to expand their services for adolescents and young adults. The application cites multiple sources for the major adverse impact COVID -19 has had on the mental health of people 10-19 years of age. The agency notes that treatment requests, especially for high-risk teens, have tripled this year.

**One-Time Funding - Bridge Funding** - The agency states that the greatest difficulty in adding a new therapist is being able to support the position for the first six (6) months. The agency believes that by the end of 24 weeks, the new therapist will have a stable caseload and that the agency will be receiving insurance reimbursement to cover the salary for the remainder of the year.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**City Church for All Nations/Healing Hands Outreach**

Name of Project to be Funded:

**Moving Forward - used moving truck**

Amount Requested:

**\$10,000**

Number of City Residents Served:

**400**

Number of Employees:

Full-Time	Part-Time	Volunteers
1		20

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

City Church for All Nations (CCFAN)/Healing Hands Outreach Center, Inc. offers extensive outreach services to low-income, high-risk communities across Monroe County and surrounding areas.

Project Synopsis:

CCFAN/Healing Hands Outreach Center, Inc. is seeking \$10,000 from JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE to purchase a used moving truck needed to transport donated items to city residents

Need Addressed: (i.e. food, shelter, childcare)

Transportation for furniture/appliance drop offs to homes as needed.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Used Moving Truck	\$10,000
2.	
3.	
4.	
5.	
6.	
<b>Total Requested</b>	<b>\$10,000</b>
<b>Total Project Cost</b>	<b>\$10,000</b>

## For Office Use Only

### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2020	Denied	Healing Hands Moving Truck Project	\$0.00
2020	Denied	Used Moving Truck	\$0.00

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### **Staff Comments:**

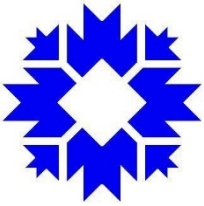
**501(c)(3)** – The application indicates that Healing Hands Outreach applied for 501(c)(3) status in March 2021 and that they are currently operating under the City Church for All Nation’s 501(c)(3). The committee may want to clarify the organizational structure of these two entities to determine which agency would carry out the project and submit claims for reimbursement.

**Vehicle request** – the agency requests money for a vehicle. The Committee may want more details on the scale of the operation, including the number of transports per week, and the use of the vehicle for other purposes. The Committee may also want to inquire about whether the agency has identified a specific vehicle.

**Estimates** – The agency did not include an estimate for a used moving truck. The Committee might want to verify that a reliable, 12-15’ moving truck can be purchased for 10k (including sales tax)

**Ongoing expenses/ budget**– The application states that Agency “assume all responsibility as it relates to maintenance, insurance, license plates, operational costs and/or upkeep of the vehicle” but it is not clear what the anticipated costs are or how they will be able to financially support these expenses.

This agency made a similar request last year that was not funded.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**Community Justice & Mediation Center (CJAM)**

Name of Project to be Funded:

Housing & Eviction Prevention Project (HEPP): Project Management and Mediation Services

Amount Requested:

**\$27,424**

Number of City Residents Served:

**292**

Number of Employees:

Full-Time	Part-Time	Volunteers
1	3	45

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

The Community Justice & Mediation Center’s (CJAM) mission is to promote a civil and just community through mediation, education, facilitation and restorative justice programs.

Project Synopsis:

HEPP offers free legal, mediation and housing/social services referrals for Bloomington and Monroe Co. residents facing eviction. We encourage early intervention in hopes to forgo an eviction judgment, as this is often a barrier to securing future housing.



Need Addressed: (i.e. food, shelter, childcare)

Housing, Legal, Mediation, and Social Service Referrals. In addition to assisting with on-site Court processes, HEPP strives to provide informed referrals to case management services, early mediation or legal referrals, rental assistance programs, alternate housing and legal counsel for further representation, if necessary.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

	<b>Item Name</b>	<b>Cost</b>
1.	CJAM Personnel	\$23,520
2.	Equipment & Technology	\$810
3.	Indirect Costs	\$2,474
4.	Printing/Copying	\$620
5.		
6.		
<b>Total Requested</b>		<b>27,427</b>
<b>Total Project Cost</b>		<b>49,212</b>

## For Office Use Only

### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2005	Granted	Personnel, training, and recruitment expenses for constructive conflict resolution program for Black and Multi-racial youth	\$1,400.00
2006	Granted	To pay for printing a conflict resolution handbook, purchasing conflict resolution materials, and personnel expenses for outreach and instruction.	\$2,170.00
2010	Denied	Director of Services and Managing Director	\$0.00
2018	Granted	Develop and Pilot "Mediation Matters" Program	\$9,493.00
2019	Granted	In collaboration with South Central Indiana Housing Opportunities, CJAM, Justice Unlocked & Tenant Assistance Program – Pilot tenant assistance project	\$7,676.00

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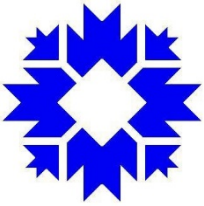
### **Staff Comments:**

**Need** - The agency is requesting \$27,424 in operational funding to support the Housing and Eviction Prevention Project (HEPP) with the goal of reducing evictions and improve overall housing stability for renters in the City and Monroe County, particularly for low-income households.

**Note** - This is not a collaborative request but the agency noted in its application a strong partnership between Justice Unlocked and the District 10 Pro Bono Project, who are also applying for HEPP funding in this JHSSF cycle. It is not clear if this project is contingent on all 3 agencies receiving full funding or how they would proceed with partial funds.

**Additional Funding** - The agency states that the operational funding is so that they can continue providing services while identifying sources for multi-year support.

The Committee may want to learn more about where the agency is securing the additional funding for this project.



## APPLICATION SUMMARY

Name of Lead Agency:

**Community Kitchen of Monroe County, Inc.**

Name of Project to be Funded:

**Produce Cooler Replacement**

Amount Requested:

**\$5,400**

Number of City Residents Served:

**2,880**

Number of Employees:

Full-Time	Part-Time	Volunteers
7	11	100/wk

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

Community Kitchen’s mission is to work alone, and in collaboration with others, to eliminate hunger in Monroe County and surrounding areas through direct service, education and advocacy.

Project Synopsis:

We are requesting \$5,400 to replace a sixteen-year-old produce cooler with a new one. The new one would have a different door style that we believe will reduce the issues that lead to more repairs.

Need Addressed: (i.e. food, shelter, childcare)

Food

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. True T-72-HC three-door cooler	\$5,400
2.	
3.	
4.	
5.	
6.	
<b>Total Requested</b>	<b>\$5,400</b>
<b>Total Project Cost</b>	<b>\$5,400</b>

## For Office Use Only

### **Past SSF Funding:**

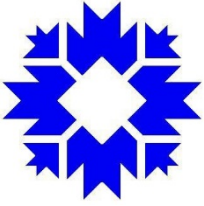
<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
1995	Granted	Used vehicle to serve meals	\$9,000.00
1997	Granted	Transport containers to provide meals to at risk youth in after school programs	\$1,300.00
1998	Granted	Purchase upright commercial oven, mobile sheet pan rack, and mats for kitchen floor	\$4,675.00
1999	Granted	Ice machine and freezer	\$4,650.00
2000	Granted	Eight dining tables	\$2,460.00
2001	Granted	To purchase equipment for second food preparation and distribution site	\$10,721.00
2002	Granted	To purchase a copy machine shared with Shelter, Inc. and aprons, and hairnets	\$3,639.00
2003	Granted	Replace fire suppression system, loading dock, and 60 chairs for the S. Rogers site	\$10,104.00
2004	Granted	Replacing a door and dishwashing machine, purchase a garbage disposal and kitchen grade metal shelving	\$7,780.00
2005	Granted	Replace produce cooler and purchase food trays for free meal service	\$4,100.00
2006	Granted	To purchase and repair a used van from Girls, Inc.	\$8,401.64
2007	Granted	To purchase and install a walk-in cooler and freezer for the 917 South Rogers facility.	\$29,800.00
2008	Granted	To purchase a commercial-grade refrigerator for use at 917 South Rogers Street.	\$2,350.00
2009	Granted	To purchase printed backpacks for the Backpack Buddies program.	\$1,005.00
2010	Granted	To purchase a pallet truck, ice machine and storage bin and two "trainable" dollies	\$7,851.00
2011	Granted	To pay for equipment and relocation costs for new South Rogers Street facility.	\$10,000.00
2012	Granted	Equipment purchase	\$7,555.00

2013	Granted	To purchase six pieces or kinds of equipment to improve the efficiency and effectiveness its main facility at 1515 S. Rogers.	\$3,475.00
2014	Granted	To purchase a new cargo van to transport food and otherwise support agency mission.	\$21,032.00
2016	Granted	To purchase a tilt skillet and to pay for parking lot repair.	\$19,824.00
2017	Granted	To purchase kitchen equipment and a power washer.	\$2,174.00
2018	Granted	Double Convection Oven	\$8,860.00
2019	Granted	Equipment purchase and van retrofitting	\$1,170.00
2020	Granted	Warehouse Pallet Shelving	\$8,113.00

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**Staff Comments:**

**Need** - The agency is requesting funds for a produce cooler replacement. The agency has provided the estimate for the cooler and a picture.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**Courage to Change Sober Living**

Name of Project to be Funded:

**Drug Testing Kits for Residents**

Amount Requested:

**\$3,036**

Number of City Residents Served:

**25-45 during funding period.**

Number of Employees:

Full-Time	Part-Time	Volunteers
	2	10-15

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

Courage to Change Sober Living provides low barrier, supportive, safe, sober living transitional housing to those suffering from substance misuse issues.

Project Synopsis:

Courage to Change Sober living is asking for funding from Jack Hopkins to buy drug testing kits for use in our four sober living houses.

Need Addressed: (i.e. food, shelter, childcare)

Shelter, healthcare.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Drug testing kits	\$3,036.00
2.	
3.	
4.	
5.	
6.	
<b>Total Requested</b>	<b>\$3,036.00</b>
<b>Total Project Cost</b>	<b>\$3,036.00</b>



## For Office Use Only

### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2019	Granted	Expand Fresh Start Rent Subsidy program	\$5,667.00
2020	Granted	Fresh Start Fund	\$6,000.00
2020	Granted	Case/House Managers Salaries	\$3,430.00

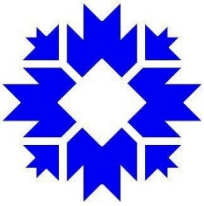
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### **Staff Comments:**

**Need** – this request is for drug screening kits for testing residents in the sober living houses. Courage to Change is certified by the Indiana Affiliation of Recovery of Residences (INARR). Drug testing is a requirement of INARR and also of the Courage to Change program for residents who choose to live in a sober living environment.

**City Residents/Total Clients Served in 2021** – The agency estimates serving 25-45 City residents with this project.

**One-Time Investment** – The application states, “This request is an exception to the one-time investment criteria but as drug testing is essential for our clients and residences we hope the Jack Hopkins Committee will allow this one-time exception.” The request seems to fall under the bridge funding exception. The agency indicates that for future funding they will be applying for grants, seeking donations, and setting aside a percentage of Recovery Works monies for purchasing the drug testing kits.



## APPLICATION SUMMARY

Name of Lead Agency:

**El Shadday and I, Inc.**

Name of Project to be Funded:

**Wheel Chair Van**

Amount Requested:

**\$71,335**

Number of City Residents Served:

**500**

Number of Employees:

Full-Time	Part-Time	Volunteers
1	1 Contractor	

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

The mission of El Shadday and I, Inc. will fulfill the known need in Monroe County for non-emergency medical transportation for vulnerable populations to meet their non-emergency medical appointment with quality care, integrity and compassion .

Project Synopsis:

El Shadday and I, Inc. proposes to purchase a wheelchair van and hire two part time drivers to answer the requests received daily for wheelchair transport.

Need Addressed: (i.e. food, shelter, childcare)

Health, Transportation

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Wheelchair Van	48,155
2. 2 part time drivers	18,720
3. Vehicle Wrap	\$4,500
4.	
5.	
6.	
<b>Total Requested</b>	<b>\$71,335</b>
<b>Total Project Cost</b>	<b>\$112,323</b>

## For Office Use Only

### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2020	Denied	Wheelchair Van	\$0.00
2020	Denied	New Wheelchair Van	\$0.00

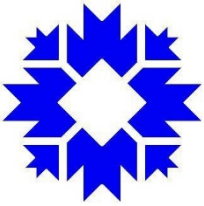
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### **Staff Comments:**

**Request for Vehicle** – This is a request for \$71,335 for a wheelchair lift van and two (2) part-time drivers working 20 hours per week to transport individuals to their non-emergency medical appointments.

**One-Time Funding** – No plan for future funding. \$18,720 of the request was for annual operating costs. The application does not identify how these operational costs will be covered in the future. The Committee may want to inquire about the use of the vehicle for other purposes and more detail about the scale of the operation.

The same request was submitted twice in 2020 and received no funding.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**Habitat for Humanity of Monroe County**

Name of Project to be Funded:

**Landscaping equipment**

Amount Requested:

**\$9,473.00**

Number of City Residents Served:

**30-40**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
16	5	818

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

Habitat for Humanity of Monroe County's (HFHMC) mission is to eliminate poverty housing by building decent, affordable homes in partnership with qualifying families.

Project Synopsis:

Habitat is requesting \$9,473 to purchase a riding mower, chipper/mulcher, and chainsaw in order to utilize staff and volunteer resources to self-manage landscaping requirements. By redirecting monies currently spent on outside landscaping providers, Habitat will save significant funds that instead will be used to build affordable housing.

Need Addressed: (i.e. food, shelter, childcare)

Affordable housing

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

	<b>Item Name</b>	<b>Cost</b>
1.	Scag Zero Turn Mower	\$5,923.00
2.	DK2 Power Chipper	\$3,099.99
3.	Husqvarna Chainsaw	\$449.99
4.		
5.		
6.		
<b>Total Requested</b>		<b>\$9,472.98</b>
<b>Total Project Cost</b>		<b>\$9,472.98</b>

## For Office Use Only

### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
1995	Denied	Paving Habitat Street	\$0.00
2000	Denied	Volunteer Coordinator	\$0.00
2005	Granted	Two heaters and insulation for Habitat ReStore facility	\$4,100.00
2008	Granted	To help pay for the renovation of Campbell House for use by agency programs and staff	\$4,000.00
2009	Granted	To help purchase a truck with lift gate for ReStore Facility.	\$20,069.93
2010	Granted	To purchase a job site trailer, tools and to help purchase a truck for the Construction Leadership Program.	\$17,000.00
2011	Granted	To pay for equipment for Construction Leadership Program.	\$6,000.00
2012	Denied	Materials, handling equipment and store fixtures	\$0.00
2013	Granted	To purchase fixtures, equipment and supplies, power tools, hand tools and pneumatic tools and equipment	\$19,085.00
2014	Denied	Habitat ReStore Donations Truck	\$0.00
2015	Granted	To purchase a Chevy Silverado truck and John Deere skid steer with a skid steer trailer	\$30,000.00
2016	Granted	To pay for tools, construction volunteer expenses, materials for classes and education outreach supplies.	\$14,500.00
2017	Denied	Purchase of heavy-duty 9 passenger van + seed funding for Certified Fund Raising Executive training	\$0.00
2019	Granted	Pick up truck and passenger van	\$19,400.00
2020	Granted	Bridge funding for Habitat for Humanity of Monroe County Women Build	\$10,000.00
2020	Granted	406 N Spring St, lumber for construction	\$8,862.00

**Staff Comments:**

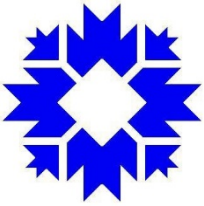
**Need** – This application requests \$9,473 to purchase a riding mower, chipper/mulcher and chainsaw in order to self-manage landscaping requirements. The agency estimates that over the next year, self-managing the landscaping will redirect up to \$45,800 to affordable housing. This would include the following:

- \$42,143 estimated for mulched seeding during Phase I infrastructure for the new Osage Place neighborhood.

- \$900 annually for mulch for home sites while still under Habitat ownership.

- \$2,800 annually for mowing Habitat owned property





**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**HealthNet, Inc.**

Name of Project to be Funded:

**Public Awareness Campaign - HealthNet: Safe and Secure Healthcare for the Entire Family**

Amount Requested:

**\$17,690.00**

Number of City Residents Served:

**1800**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
HN: 621 BLHC: 15	HN: 39 BLHC: 9	HN: 52 BLHC: 0

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

*The HealthNet mission is to improve lives with compassionate health care and support services, regardless of ability to pay.*

Project Synopsis:

HealthNet is requesting a one-time grant of \$17,690 to conduct a public awareness campaign promoting HealthNet Bloomington Health Center and educating the public that it is safe to seek healthcare despite the continuing pandemic.

Need Addressed: (i.e. food, shelter, childcare)

Health care
-------------

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify) 

One-time investment
---------------------

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. BL Transit, 10 buses, Exterior TAIL wrap, 1-month, with production and installation	\$5,250
2. Two billboards, 2 months, with production and installation	\$4,050
3. BL Transit, 1 promotional card inside all 32 buses, 3 months, with production	\$3,270
4. Targeted Facebook Campaigns, 6 months	\$1,200
5. BLOOM Magazine, ½-page ad, 3 issues, nonprofit and multiple ad discounts	\$3,420
6. Give-aways for health fairs (Children's Expo, 50+ Expo, Latino Del'O'tono...)	\$ 500
<b>Total Requested</b>	<b>\$17,690</b>
<b>Total Project Cost</b>	<b>\$26,700</b>

## For Office Use Only

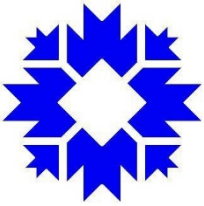
### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2007	Granted	To purchase computer equipment, commercial grade multi-function printer, subscription to messaging system, and IT network and support	\$32,250.00
2008	Granted	To purchase computer equipment for three clinical work stations, a monitor and software	\$10,725.00
2010	Granted	To purchase a Kirby Lester Tablet Counter to be housed at the facility located at 811 West 2nd Street.	\$5,880.00
2011	Granted	To purchase scanners to improve patient assistance.	\$2,700.00
2012	Granted	Promoting high quality care with high quality equipment	\$7,141.69
2013	Granted	To purchase and automated medication refill system, including the Tele-Fill and Attendant-Rx program.	\$7,545.00
2014	Granted	an A1C Analyzer, a pilot study of Fenofibrate for 20 diabetic patients with triglycerides > 400, and an electronic vital signs monitor and mobile stand.	\$9,283.22
2015	Granted	To purchase the Alere Cholestech System in order to offer patients onsite fasting lipid testing for the screening	\$5,700.00
2016	Granted	Salaries of dentists, dental assistants, and dental hygienists.	\$21,500.00
2017	Granted	Electronic Medical Records (EMR) system	\$24,830.00
2018	Granted	Diagnostic Labs and Imaging	\$26,000.00
2019	Granted	Offset Nurse Practitioner salary and fringe benefit cost to staff Walk-In Clinic	\$24,800.00
2020	Granted	Improving the Oral Health of Low-Income Children and Adults	\$19,590.00
2020	Granted	COVID-Risk Mitigation for Safe Patient Care	\$5,518.98

**Staff Comments:**

**Need** - The application seems to indicate that the agency's services were underutilized in 2020.

Because of this, the agency is requesting a one-time grant of \$17,690 to conduct a public awareness campaign promoting the availability of the Bloomington Health Center for medical and dental care for the entire family, and to educate the public that it is safe to seek healthcare despite the continuing pandemic.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**Hoosier Hills Food Bank**

Name of Project to be Funded:

**Covid Food Purchasing Project 2021**

Amount Requested:

**\$35,000.00**

Number of City Residents Served:

**10,320**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
14	0	2,000

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

To collect and distribute food to those in need through non-profit partner agencies and direct service programs.

Project Synopsis:

To purchase food for distribution to partner agencies in response to the increased need and decreased availability of donated food caused by the Covid-19 pandemic.

Need Addressed: (i.e. food, shelter, childcare)

Food insecurity and hunger.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Food Purchasing	\$35,000.00
2.	
3.	
4.	
5.	
6.	
<b>Total Requested</b>	<b>\$35,000.00</b>
<b>Total Project Cost</b>	<b>\$350,000.00</b>

## For Office Use Only

### **Past SSF Funding:**

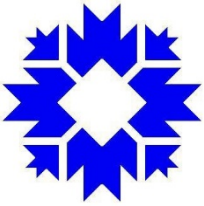
<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
1994	Denied	Warehouse addition, freezer, cooler, capital expenses	\$0.00
1996	Granted	Refrigerated truck	\$3,800.00
1997	Granted	Equipment for Food Repackaging Room for meal rescue program	\$9,200.00
1999	Granted	Cooler and condensing unit	\$14,394.00
2000	Granted	One low-lift pallet truck and three sets of racking	\$4,549.00
2001	Granted	To purchase food for city residents	\$3,000.00
2004	Granted	Pay for renovations to the facility	\$13,294.00
2006	Granted	To install lights, replace door, reinstall floor scale, and purchase safety equipment for two trucks.	\$6,670.00
2008	Granted	To purchase a refrigerated cargo van for use in the Meal Share prepared food rescue program	\$31,414.00
2011	Granted	To pay for salaries and equipment to expand capacity of their operations.	\$10,750.00
2012	Granted	Meal share program equipment replacement	\$13,895.00
2013	Granted	To purchase two electric Walkie Pallet Trucks and to pay for passive refrigeration supplies and equipment	\$9,930.00
2014	Granted	To purchase a 5000-pound capacity fork lift to be used primarily to improve collection and delivery of food to agencies serving residents of the City.	\$20,000.00
2016	Granted	To purchase and install a lift gate for the Food Bank's primary food collection and delivery truck.	\$12,000.00
2018	Granted	Insulated Refrigerator Van	\$30,000.00
2019	Granted	Matching funds for new vehicle	\$5,000.00
2020	Granted	Covid-19 Food Purchasing Project	\$30,000.00

**Staff Comments:**

**Need** - COVID-19 Driven Application - The application makes a request for \$35,000 of about \$350,000 in bridge funding for food.

**City Residents Served** - This agency serves multiple counties and only about 40% of people served are City residents. The Committee may want to confirm that this request will help offset expenditures made for the benefit of City residents.





**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**Hotels for Hope Inc. (formally Hotels for Homeless)**

Name of Project to be Funded:

**Post-Covid Program Shift Funding**

Amount Requested:

**\$21,520**

Number of City Residents Served:

**40+**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
0	0	17

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

The mission and purpose of Hotels for Hope (H4H) is to provide shelter to individuals and/or families experiencing homelessness, helping participants by utilizing a holistic care approach that integrates access to social services and community partners

Project Synopsis:

Provide hotel rooms and continuity of care for our currently enrolled families as well as several more, including private living space, necessities like meals and hygiene supplies

Need Addressed: (i.e. food, shelter, childcare)

Shelter, food, access to resources/services

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding okay? - YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. May hotel payments- 31 nights x 5 rooms	\$8680
2. June hotel payments- 30 nights x 5 rooms	\$8400
3. July hotel payments- 31 nights x 5 rooms	\$8680
4. August hotel payments- 31 nights x 5 rooms	\$8680
5. September hotel payments- 30 nights x 5 rooms	\$8400
6. October hotel payments- 31 nights x 5 rooms	\$8680
<b>Total Requested</b>	<b>\$21,520</b>
<b>Total Project Cost</b>	<b>\$51,520</b>

## For Office Use Only

### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2020	Granted	Keeping Women and Children Out of the Cold	\$7,400.00

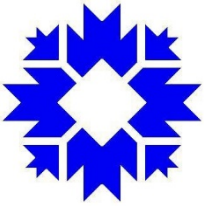
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### **Staff Comments:**

**Need** – This agency is requesting \$21,520 out of a total need of \$51,520 in operational funding for Hotels for Hope, which appears to work with New Leaf, New Life. It is estimated that this program would provide 10 families with a 3 month stay, which includes private living space, meals and hygiene supplies, connection to community partners and state/federal resources, education and career resources, mental and physical healthcare, and assistance transitioning into stable housing of their own.

**Cost** – Based on the application, H4H is paying \$56/night or \$1,736 a month for each hotel room.

The Committee may want more information about the agency will fund this project moving forward.



## APPLICATION SUMMARY

Name of Lead Agency:

**Indiana Recovery Alliance**

Name of Project to be Funded:

**Development Director Start Up Project**

Amount Requested:

**\$20,000**

Number of City Residents Served:

**3000**

Number of Employees:

Full-Time	Part-Time	Volunteers
2		14

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

The IRA shifts resources and power to people with substance use disorders. We reduce both the individual and structural harms caused by racialized drug policy through direct action and advocacy.

Project Synopsis:

This project will fund half of a new position (Development Director), the other half being funded by a private donor who has pledged to match funds up to \$20,000. The position will be self-sustaining in year 2 and in perpetuity.

Need Addressed: (i.e. food, shelter, childcare)

Health inequities experienced by people living with Substance Use Disorders

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Half of first year salary for Development Director	\$20,000
2.	
3.	
4.	
5.	
6.	
<b>Total Requested</b>	<b>\$20,000</b>
<b>Total Project Cost</b>	<b>\$45,000</b>

## For Office Use Only

### **Past SSF Funding:**

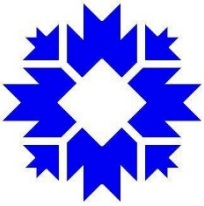
<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2016	Granted	To pay for the purchase of an unmarked vehicle used in the provision of Indiana Recovery Alliance services.	\$17,600.00
2017	Granted	To purchase naloxone, syringe disposal units, a storage shed, two card laminators, storage totes, and two bike trailers.	\$11,617.00
2018	Granted	Naloxone/ Salary, Printer, Furnishings and Items for Disposal	\$16,953.00
2020	Granted	Support Funds	\$4,430.00

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### **Staff Comments:**

**Need** – This agency is seeking funding to cover half of the salary to hire a Development Director.

**Fiscal Leveraging** – IRA has up to \$20K in matching funds available for this project. The agency anticipates that the position will be self-sustaining by year two.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**LIFEDesigns Inc.**

Name of Project to be Funded:

**Recover Forward Day Program Services Pilot**

Amount Requested:

**\$28,676.26**

Number of City Residents Served:

**23**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
192	46	34

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

LIFEDesigns mission is to partner with and promote independence for people with disabilities. Our core programs provide individual staff supports to people with intellectual and developmental disabilities with the goal of increasing their level of independence.

Project Synopsis:

LIFEDesigns is requesting \$28,676.26 to help us Pilot a New Day Services Program for individuals with intellectual and developmental disabilities. This request is urgent and important now because of the effects the Coronavirus has had on our community.

Need Addressed: (i.e. food, shelter, childcare)

The SCAN identifies people with a disability as a vulnerable population. Our clients typically are low income as well. The services that we provide are categorized in the health care field

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Recruiting, Hiring, Training 3 Staff to Pilot Program	\$11,380.46
2. 3 Staff salaries for 1 month	\$8332.80
3. Household items that would be used to practice independent living and life skills.	\$3,713.00
4. Equipment and Activities Supplies up to	\$3,250.00
5. 1st months' rent on Space up to OR for Capital Improvements to Modify the space at Orris Dr.	\$2,000.00
6.	
<b>Total Requested</b>	<b>\$28,676.26</b>
<b>Total Project Cost</b>	<b>\$28,676.26</b>



## For Office Use Only

### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2012	Granted	Housing Options II Essentials	\$6,196.86
2013	Granted	To purchase the College of Direct Support and College of Employment Services training packages	\$13,470.00
2014	Granted	To purchase furniture for bedrooms along with furniture and entertainment equipment for common areas at the Dunn and Winslow homes (located within the City).	\$7,090.00
2016	Granted	To pay for the purchase of a wheelchair-accessible vehicle.	\$14,000.00
2017	Granted	To purchase tablets, mobile briefcases, and design services for the LIFE Designs Mobilizing Work Project.	\$15,000.00
2019	Granted	Maintenance truck and snow plow	\$16,084.00
2020	Granted	Residential Services for Intellectual and Developmental Disabilities	\$8,800.00
2020	Granted	PPE for Disability Services	\$10,000.00

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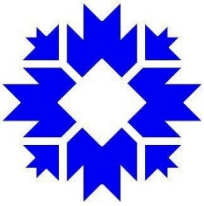
### **Staff Comments:**

**Project** – LIFE Designs closed its Day Services program in 2020 due to COVID-19. They are asking for funds for Day Services program pilot project. It is unclear if this is actually a reopening of their former Day Service Program.

**Fiscal Leveraging** – LIFE Designs is asking for salary support for just one month. While not stated in the application, it is possible that once a Day Program is back up and running, they will be able to support the positions.

**Project Priority and Partial Funding** – LIFE Designs is requesting \$11,380.46 to “recruit and train” 3 staff which does not include first month’s salary so partial funding of just the top priority could be problematic.

Council may want to see a breakdown of the recruiting and training expense.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**Bloomington Meals on Wheels**

Name of Project to be Funded:

**Website Redevelopment**

Amount Requested:

**\$5,673**

Number of City Residents Served:

**365**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
0	1	250+

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

To provide nutritional meals to homebound persons who are unable, through medical or physical disability, to purchase and prepare nourishing meals. The service is provided to the ill, disabled or elderly, regardless of income and without distinction as to race, color, creed, national origin or sex.

Project Synopsis:

This project is the redevelopment of a 10-year-old, functionally unstable website to improve access to information and services for Bloomington residents.

Need Addressed: (i.e. food, shelter, childcare)

This project addresses food insecurity for elderly and disabled Bloomington residents.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Website redevelopment	\$4,173
2. 1 <sup>st</sup> year website maintenance	\$500
3. 2 <sup>nd</sup> year website maintenance	\$500
4. 3 <sup>rd</sup> year website maintenance	\$500
5.	
6.	
<b>Total Requested</b>	<b>\$5,673</b>
<b>Total Project Cost</b>	<b>\$5,673</b>

## For Office Use Only

### **Past SSF Funding:**

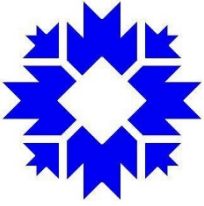
<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2011	Denied	Bloomington Meals on Wheels (3 clients for 1 year)	\$0.00
2012	Granted	Ensuring hot meal delivery for Bloomington's Homebound	\$1,118.99
2020	Granted	Electric Meal Transporters	\$7,260.00
2020	Granted	Medically tailored meals	\$10,000.00

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### **Staff Comments:**

**Need** – Agency is requesting \$5,673 for website redevelopment and maintenance.

**Number served** – Application lists more city residents served (365) than total number of clients served (130). The committee might want clarification.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**Middle Way House**

Name of Project to be Funded:

**Replacement Work Truck**

Amount Requested:

**\$10,000**

Number of City Residents Served:

**250+**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
30	43	50

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

Middle Way House works to support all survivors of domestic violence, sexual assault, and human trafficking; and to educate the community through outreach and prevention programs.

Project Synopsis:

Middle Way is requesting \$10,000 toward the purchase of a full-size work truck to replace its rapidly deteriorating 1996 Chevrolet S-10.

Need Addressed: (i.e. food, shelter, childcare)

Project will directly serve the buildings that house childcare, shelter, after school care, and transitional housing, as well as provision of meals to clients.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Used full-size work truck	\$10,000
2.	
3.	
4.	
5.	
6.	
<b>Total Requested</b>	<b>\$10,000</b>
<b>Total Project Cost</b>	<b>\$10,000</b>

## For Office Use Only

### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
1993	Denied	Transitional housing project and day care center	\$0.00
1994	Granted	Women's and children's transitional facility	\$35,000.00
1996	Granted	Child care facility	\$17,350.00
1997	Denied	Construction Fees	\$0.00
1999	Denied	Interim Salary for Coordinator	\$0.00
2000	Granted	To construct addition onto their shelter	\$10,000.00
2000	Granted	To buy and install security devices for two facilities	\$2,426.00
2000	Denied	Travel and Conference	\$0.00
2000	Granted	To buy an Industrial Grade document scanner for Confidential Document Destruction Program	\$3,210.95
2001	Granted	To support pilot childcare nutrition program/enterprise by paying salaries of cook	\$23,885.00
2003	Granted	Thermal carriers; pots, pans, and food trays; and, dishwasher proof dishes and flatware	\$4,100.00
2004	Granted	Pay a portion of salary and benefits for a Housing Specialist	\$7,500.00
2005	Granted	Steel ramp, tow bar loops, lifts for Confidential Document Destruction	\$10,000.00
2006	Granted	To pay for the personnel expenses of the Childcare Program Coordinator.	\$12,000.00
2007	Granted	To pay for salaries, taxes, and benefits for House Manager and weekend staff for the Emergency Shelter.	\$6,500.00
2008	Denied	Alternative Power and Energy for New Wings Community Partnership	\$0.00
2009	Granted	To purchase beds and mattresses for the Emergency Shelter.	\$10,500.00
2010	Granted	To purchase Food Works Kitchen equipment	\$10,554.00
2011	Granted	To pay for equipment and lighting to make facilities on South Washington more sustainable.	\$12,000.00

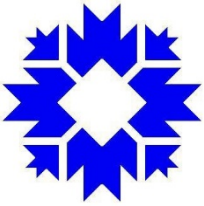
2012	Granted	New Wings emergency DV shelter	\$24,000.00
2013	Granted	To pay for the salaries of two Crisis Intervention and Prevention Service Coordinators, plus taxes and benefits	\$11,715.00
2014	Denied	New Wings Community Partnership	\$0.00
2015	Denied	To purchase a high-speed, fiber-optic, integrated internet/phone system and a server	\$0.00
2016	Granted	To purchase beds, mattresses, vinyl sofas, rocking chairs and related furnishings for 338 S. Washington Street.	\$11,800.00
2018	Granted	Redesign Technology Closet	\$11,000.00
2019	Granted	AEDs and hearing-impaired accessibility	\$7,470.00
2020	Granted	Climate Control Panel	\$3,000.00

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**Staff Comments:**

**Project to be funded** – The request is for the purchase of a used truck at \$9,000 (plus \$1,000 for taxes and fees). No estimate was provided. The committee might want to verify that a reliable used truck can actually be purchased for \$9k. A quick google search shows that mileage on a truck in this price range may be over 150,000.





**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**Monroe County United Ministries**

Name of Project to be Funded:

**Renovate and Upgrade facility**

Amount Requested:

**\$22,261.56**

Number of City Residents Served:

**2,123**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
<b>29</b>	<b>1</b>	<b>32</b>

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

Monroe County United Ministries creates lasting solutions to economic, educational, and social injustice in our community through quality programs, collaboration, and innovation. Our vision is to eliminate generational poverty for the people we serve.

Project Synopsis:

We are requesting \$22,261.56 for external improvement materials to increase safety, create positive visibility, and improve the message our physical environment sends to actual and prospective, clients, staff, community members, and funding partners.

Need Addressed: (i.e. food, shelter, childcare)

Access to food, childcare, financial stability

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Parking lot repave	4200
2. Mesh privacy slats for playground	3,523.35
3. Sheds	3,017.17
4. Safety lighting & decor	\$9,945.61
5. Signage	\$1,399.95
6. Paint	174.95
<b>Total Requested</b>	<b>\$22,261.56</b>
<b>Total Project Cost</b>	<b>\$101,111.56</b>

## For Office Use Only

### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
1996	Denied	Facility Addition - Daycare	\$0.00
1997	Granted	Addition and renovation of child care facility	\$51,000.00
1998	Granted	Renovate existing building to meet new building code	\$9,925.00
1999	Granted	Equipment for food area	\$11,850.00
2001	Granted	To pay rent and utilities for city residents at risk of being dislocated	\$32,884.00
2003	Granted	Subsidize childcare costs for low-income households within the City	\$20,000.00
2004	Granted	To subsidize child care services for low-income city residents primarily during the summer months	\$15,000.00
2005	Granted	Caseworker salary for Emergency Services program	\$16,000.00
2006	Granted	To pay for personnel expenses of an additional social worker for the Emergency Services program.	\$20,000.00
2007	Granted	To subsidize affordable childcare costs for working families residing in the City.	\$28,080.00
2010	Granted	To purchase cots, cot carriers, cot name plates and emergency kits for the Affordable Childcare program	\$5,540.53
2011	Granted	To pay for electrical improvements and cold storage equipment for the Emergency Food Pantry.	\$11,000.00
2012	Granted	Roof replacement for emergency services building	\$17,500.00
2013	Granted	To fund an energy audit and to pay for the purchase and installation of three air conditioning units and two furnace units.	\$20,845.00
2014	Denied	Energy Efficiency Improvements for MCUM Childcare Facility	\$0.00
2015	Granted	For capital improvements to two playgrounds on its property in the Crestmont neighborhood.	\$27,475.00
2016	Granted	To pay for construction costs associated with MCUM's Food Pantry Expansion Project located at 827 W. 14th Ct.	\$20,000.00

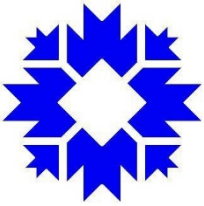
2017	Granted	To pay for staff salaries associated with the start-up operations of the Compass Early Learning Center.	\$20,000.00
2017	Granted	To pay for kitchen renovation for the Compass Early Learning Center, located at 219 E.4th St., Bloomington, Indiana 47408	\$21,600.00
2018	Granted	Equipment Upgrades and Additional Staffing for Compass Early Learning Center	\$14,014.00
2019	Granted	Security System, fire protection/security, and energy efficient lighting	\$31,456.00
2020	Granted	Upgrades to Foster Kindergarten Readiness	\$16,000.00
2020	Granted	Building up Monroe County Residents	\$9,500.00

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**Staff Comments:**

**Number served** – Application lists more city residents served (2,123) than total number of clients served (1,039). The committee might want clarification.

**Project Estimate** – Did not provide signed, written estimates for capital improvements as required with application.



## APPLICATION SUMMARY

Name of Lead Agency:

**Mother Hubbard’s Cupboard**

Name of Project to be Funded:

**Office and Pantry Furniture**

Amount Requested:

**\$11,325.03**

Number of City Residents Served:

**10,011**

Number of Employees:

Full-Time	Part-Time	Volunteers
7	5	0

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

Mother Hubbard's Cupboard (MHC) increases access to healthy food for all people in need in ways that cultivate dignity, self-sufficiency, and community. Our programs operate on the honor system. MHC’s Food Pantry Program is the largest in the region and last year distributed over 1 million pounds of healthy groceries to people in need.

Project Synopsis:

We are requesting \$11,325.03 in funding to purchase several pantry display shelves and office furniture for our newly renovated conference room/additional office space.

Need Addressed: (i.e. food, shelter, childcare)

Emergency food assistance

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Office and pantry furniture	\$11,325.03
2. Office and pantry furniture -10%	\$10,192.50
3.	
4.	
5.	
6.	
<b>Total Requested</b>	<b>\$11,325.03</b>
<b>Total Project Cost</b>	<b>\$11,325.03</b>

## For Office Use Only

### **Past SSF Funding:**

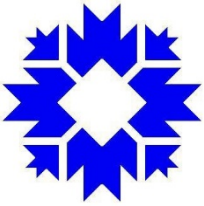
<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
1999	Granted	Refrigeration unit	\$1,029.00
2000	Granted	To establish a new Southside food pantry in concert with the Community Kitchen and the Perry Township Trustees	\$9,000.00
2002	Granted	To fund a new nutrition education program	\$5,000.00
2006	Granted	To pay for the purchase and installation of one two-door freezer unit and one two-door refrigeration unit.	\$6,670.00
2008	Granted	To provide bridge-funding to pay for salaries to operate the Mother Hubbard's Cupboard community food pantry	\$24,000.00
2009	Granted	To help purchase a cargo van for the Food Pantry program	\$28,650.00
2011	Granted	To help purchase a van for the Garden and Nutrition Program.	\$12,575.00
2012	Granted	Freezer storage for food pantry program	\$7,285.71
2013	Granted	Salaries of the Food Pantry Manager and Nutrition Education Coordinator and to pay CEO for 18 weeks.	\$23,815.00
2013	Granted	To pay for staff salaries, printed materials, program supplies and scholarships	\$1,960.00
2014	Denied	Expansion of Garden and Nutrition Education	\$0.00
2015	Granted	To purchase 4 laptop computers, 2 external CD drives, and software to increase organizational efficiency.	\$4,250.00
2016	Granted	To pay for staff salaries to expand Mother Hubbard's Cupboard's Education and Tool share programs.	\$15,000.00
2017	Granted	To purchase a freezer, safety lighting, and a power washer for Mother Hubbard's Cupboard	\$4,002.00
2018	Granted	Equipment Purchase	\$7,017.00
2019	Granted	Computers and software	\$8,620.00
2020	Granted	Bridge Funding	\$10,000.00
2020	Granted	Winter preparation and staff support	\$19,100.00

**Staff Comments:**

**Need** - Agency is requesting \$11,325.03 for purchase of pantry and office furniture.

**Financial Statements** - Provided profit & loss statement from 2020; statements of financial position provide year-end information from 2017 and 2018.





**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**My Sister’s Closet of Monroe County**

Name of Project to be Funded:

**Supporting Client Services in the Midst of Covid-19**

Amount Requested:

**\$22,456**

Number of City Residents Served:

**2,200**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
4	1	400+

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

My Sister's Closet is a non-profit organization, established to build a stronger community and promote economic self-sufficiency by providing women with professional support services and tools for success.

Project Synopsis:

My Sister's Closet is respectfully requesting \$22,456 to supplement the salary of an Assistant Store Manager so we are able to provide sufficient amounts of interview and job attire for clients coming to us for employment assistance.

Need Addressed: (i.e. food, shelter, childcare)

Professional clothing and hygiene product services; job attainment services with Interview skills training; and job skills training on-site through our regular voucher services and Ready-2-Work programming.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. We will do what we can with Part-time staff member	\$11,228
2. Part Time Staff Member	\$11,228
3.	
4.	
5.	
6.	
<b>Total Requested</b>	<b>\$22,456</b>
<b>Total Project Cost</b>	<b>\$27,456</b>

## For Office Use Only

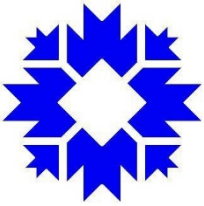
### **Past SSF Funding:**

Year	Status	Title	Amount
2000	Denied	Wages, Rent, Credit Card Processing, Parking Stickers and Loan Repayment	\$0.00
2001	Granted	To purchase display, tagging, and laundry equipment for clothing donation program	\$1,130.00
2003	Denied	Re-open retail and service facility	\$0.00
2007	Granted	To purchase equipment for resale store of women's workforce clothing and a display case	\$2,500.00
2008	Denied	Supporting Progress Towards Women's Economic Self-Sufficiency	\$0.00
2009	Granted	To pay rent and purchase boxes for storage facility.	\$1,781.88
2011	Denied	Maximized impact: Addressing the needs of clothing voucher recipients with extended store hours	\$0.00
2013	Denied	The Green Side of Pink	\$0.00
2014	Granted	To purchase an Apple iPad Air with WiFi, a Square Point-of-Sale System and supporting components, and an iPad-compatible projector	\$1,621.43
2015	Granted	Year's salary to executive director, for funding assistance, and software and computer hardware requests.	\$7,000.00
2016	Granted	To pay for the salary of the Success Institute Coordinator.	\$10,000.00
2017	Denied	Ready-2-Work Work Experience Training Pilot Program	\$0.00
2018	Granted	Ready-2-Work program and Technology Equipment	\$9,490.00
2019	Granted	Pilot project online sales coordinator	\$9,474.00
2020	Denied	Continuing Client Services in the Midst of Covid-19	\$0.00

**Staff Comments:**

**Number Served** – Lists City residents served as 2,200 but only 432 clients served. City residents might refer to shoppers in their store on Walnut and clients might be those who receive services, but the Committee might want clarity.

**Other Comments** – Includes a letter from executive director explaining the impact COVID-19 had on their ability to fund the Assistant Store Manager position.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**New Hope for Families**

Name of Project to be Funded:

**Purchase appliances and furniture for new childcare and shelter**

Amount Requested:

**\$35,000**

Number of City Residents Served:

**270**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
13	5	50

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

New Hope for Families helps families impacted by homelessness regain and maintain stable housing and provides excellent, accredited early childhood programming aimed at breaking the cycle of homelessness and poverty.

Project Synopsis:

New Hope is expanding its shelter beds by 70% and early childhood seats by 200% to more efficiently meet community need and maintain functional zero. We are requesting funding for furnishings and equipment for the new shelter and early childhood facilities.

Need Addressed: (i.e. food, shelter, childcare)

Shelter for families impacted by homelessness

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. 8 High capacity washer/dryer sets	13,600
2. 12 sets of bunk beds with mattresses	9,300
3. Six High Capacity Refrigerators (shared use by 12 families)	6,600
4. Seven Ovens with range tops	6,650
5. Seven dishwashers	5,600
6. Seven small refrigerators for classrooms/office	4,900
7. 14 Microwaves for Shelter/Classrooms/ Office use	1,050
<b>Total Requested</b>	<b>\$47,700</b>
<b>Total Project Cost</b>	<b>\$102,700</b>

## For Office Use Only

### **Past SSF Funding:**

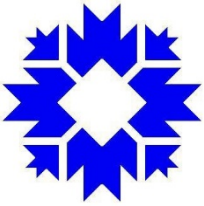
<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2011	Granted	To consturct a handicapped accessible bathroom and laundry at the 409 W. 2nd Street facility.	\$14,000.00
2012	Granted	The 301 project	\$9,400.37
2013	Granted	To pay for an external audit, program materials for the Love and Logic Program and improvements	\$8,025.00
2014	Granted	1) To pay for the following components of the New Hope Children's Program: the salary of the full-time Director, wages of one or more interns, furnishings, appliances, materials and equipment. 2) To pay for the purchase and installation of security system at 303 W. 2nd Street.	\$11,519.43
2015	Granted	To renovate a property as a childcare site and family education center for the clients of New Hope for Families.	\$16,600.00
2016	Granted	A corded telephone system linking New Hope offices; desktop and laptop computers; security system monitor	\$13,382.00
2017	Granted	To purchase outdoor educational items for the New Hope Early Child Development Center and a shed	\$12,091.00
2018	Granted	8-Passenger Vehicle	\$25,000.00
2019	Granted	Camp attendance costs and equipment	\$12,653.00
2020	Granted	Family Stability Program	\$13,000.00
2020	Granted	Strong Healthy Families	\$14,020.00
2020	Denied	Evidenced-Based Therapeutic Play for At-Risk Families	\$0.00

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**Staff Comments:**

**Funding Priorities** – Total request amount of priorities listed is \$47,700, not \$35,000 as stated in the application. It appears that they have subtracted the amount discounted on the appliances due to a partnership with the manufacturer ( $\$47,700 - \$12,700 = \$35,000$ ). The Committee may want to clarify.





**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**New Leaf, New Life**

Name of Project to be Funded:

**Reentry Case Management & Direct Service Supplies**

Amount Requested:

**\$12,015.00**

Number of City Residents Served:

**662**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
3	4	~5

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

To support residents during and after their incarceration with their reentry into our community.

Project Synopsis:

We are requesting \$12,015.00 to provide case management services and direct service supplies to support individuals who are currently/recently incarcerated with their reentry back into our community.

Need Addressed: (i.e. food, shelter, childcare)

Food, shelter, employment, substance use treatment, HIP/SNAP

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Salary Support: Full-Time Head Case Manager	\$1,354
2. Salary Support: Part-Time Case Manager 1	\$5,931
3. Salary Support: Part-Time Case Manager 2	\$3,240
4. Hoosier Workwear Outlet Gift Cards (for work attire/shoes)	\$750
5. Money Orders (for ordering birth certificates)	\$520
6. Stamps (for mailing treatment applications)	\$220
<b>Total Requested</b>	<b>\$12,015.00</b>
<b>Total Project Cost</b>	<b>\$32,294.00</b>

## For Office Use Only

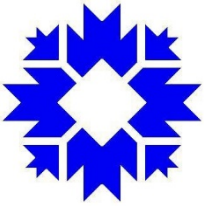
### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2006	Denied	Inmate Transition Program	\$0.00
2007	Denied	Families and Children of Incarcerated Parents	\$0.00
2008	Denied	Hal Taylor House	\$0.00
2009	Granted	To pay for salaries, benefits, and supplies for all New Leaf/New Life programs.	\$14,577.96
2012	Granted	Funding part-time facility manager for transition program	\$9,285.71
2014	Granted	To purchase the following for the New Transition Support Center located at 1010 S. Walnut Street: a washer, a dryer, computers, carrels, a copier, folding chairs, folding tables and a caddy.	\$4,085.71
2015	Granted	Pilot project to provide an additional 20 hours/week of much needed casework capacity at our Transition Support Center.	\$6,000.00
2017	Granted	To provide salary support for the Director of New Leaf-New Life Transition Support Center	\$10,000.00
2018	Granted	New Leaf- New Life Services	\$11,229.00
2019	Granted	Salary for Day-1 support and computer equipment	\$12,090.00
2020	Granted	Transition Supportive Services	\$9,000.00
2020	Granted	Re-Entry Support & Direct Service Items	\$9,540.00

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### **Staff Comments:**

**Need** - Seeking salary support but the dates listed in the project budget are confusing. Salary support for Full time case manager says it runs from 11/8-12/5/21 for a total expense of \$10,530. And a part time case manager runs from 6/7-7/18/21 for \$8,424. The committee may want to confirm that these dates are correct and ask what the hourly rates are for these positions.



## APPLICATION SUMMARY

Name of Lead Agency:

**The Persisterhood Workshop, Inc.**

Name of Project to be Funded:

**Infrastructure Investment**

Amount Requested:

**\$2943.07**

Number of City Residents Served:

**200**

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	40

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

The Persisterhood Workshop, Inc. is a volunteer driven organization that raises funds for local nonprofits through the making and selling of handcrafted items.

Project Synopsis:

We are requesting to \$2943.07 to cover the costs professional equipment and market infrastructure. This investment will allow us to expand our crafts workshop curricula, enhance our portfolio and production, and increase our fundraising capacity.

Need Addressed: (i.e. food, shelter, childcare)

Infant care, After-school and childcare, Adult education, Housing, Hunger & food insecurity, Prenatal and Infant Health, Access to affordable health care

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify) One-time investment to purchase essential equipment.

Partial Funding okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. EZ Up 10'x10' commercial tent	266.50
2. Convertible Hand Truck	265.15
3. Brother PE 100 Embroidery Machine	1299.96
4. Cricut Maker Cutting Machine	399.99
5. Banners (2) free standing (\$183.50) and tent banner (\$68.)	251.50
6. Singer 4423 Sewing Machine	179.99
7. Folding grid displays (2)	279.98
<b>Total Requested</b>	<b>\$2943.07</b>
<b>Total Project Cost</b>	<b>\$2943.07</b>

## For Office Use Only

### **Past SSF Funding:**

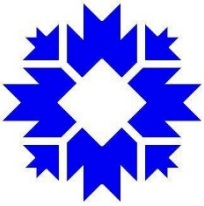
<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
N/A			

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### **Staff Comments:**

Need - Agency requests \$2,943.07 to cover the costs of professional equipment and market infrastructure.

- The Comment section of the application offers a clarification on the number of clients served. Because The Persisterhood Workshop creates crafts to sell in order to raise money for local nonprofits, they can only estimate the number of city residents that are served.



## APPLICATION SUMMARY

Name of Lead Agency:

**Bloomington Pets Alive Inc.**

Name of Project to be Funded:

Expand our high-volume spay/neuter program and Wellness Clinic

Amount Requested:

**\$35,200.32**

Number of City Residents Served:

**3,750**

Number of Employees:

Full-Time	Part-Time	Volunteers
13	3	8

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

Pets Alive provides the compassionate solution to end the unnecessary euthanasia of cats and dogs by offering affordable, high-quality spay/neuter services. Our Wellness Clinic offers additional, critical community services to improve and protect human & pet health

Project Synopsis:

We are requesting \$35,200.32 to support and expand our high-volume spay/neuter program and Wellness Clinic over the next three month period as we approach the Light at the End of the COVID-19 Tunnel.

Need Addressed: (i.e. food, shelter, childcare)

Our programs address creating safe home environments through health care reducing “susceptibility to diseases...absences from school...lost time from work, etc.” Mental health is also strengthened through our work to protect and strengthen the human-animal bond.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Wellness Clinic products through July 2021	\$15,000
2. A new surgery table	\$1,859.00
3. New surgical lights (4)	\$13,841.32
4. Hand-held Pulse Oximeters (2)	\$1,500
5. Wellness Clinic promotion	\$2,000
6. Technology upgrades	\$1,000
<b>Total Requested</b>	<b>\$35,200.32</b>
<b>Total Project Cost</b>	<b>\$57,200.32</b>



## For Office Use Only

### **Past SSF Funding:**

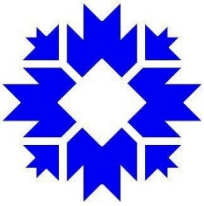
<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2020	Denied	Pet Wellness Clinic and Spay/Neuter Program Bridge	\$0.00

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### **Staff Comments:**

**Funding Priorities** - Top funding priority is 'wellness clinic products through July 2021'. If this is accurate, Jack Hopkins funds would be going towards supplies that were purchased before a grant is awarded.

**One Time Investment** - Agency does not provide a well-developed plan for future funding that would support the expansion of its existing program.



## APPLICATION SUMMARY

Name of Lead Agency:

**The Project School**

Name of Project to be Funded:

Laundry Room Installation for Use by School Families in Poverty

Amount Requested:

\$12,210

Number of City Residents Served:

532

Number of Employees:

Full-Time	Part-Time	Volunteers
32	18	50 (pre-COVID)

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

The mission of The Project School is to uncover, recover and discover the unique gifts and talents that each child brings to school every day. The vision of the Project School is to eliminate the predictive value of race, socioeconomics, gender and special abilities on student success.

Project Synopsis:

We are requesting \$12,210 to install a laundry room in The Project School. The laundry room will be available for the 40% of our school families who experience poverty, many of whom do not have access to reliable and affordable laundry services.

Need Addressed: (i.e. food, shelter, childcare)

This grant application addresses the need for access to laundry services, to provide students and families in poverty with clean clothing and bedding, so that students can thrive academically.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Installation of laundry room	\$11,000
2. Purchase of laundry appliances	\$1,210
3.	
4.	
5.	
6.	
<b>Total Requested</b>	<b>\$12,210</b>
<b>Total Project Cost</b>	<b>\$12,210</b>

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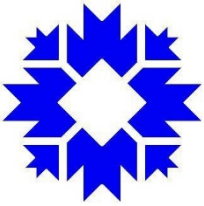
### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2014	Denied	Accessible Door Installation	\$0.00
2018	Denied	Camera Monitoring System	\$0.00
2020	Denied	Online Learning & Social-Emotional Supports for Students & Families	\$0.00

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### **Staff Comments:**

- The goal of this project is to upgrade a space in a building that the applicant is leasing. The lease began in 2020 and extends through 2030.



## APPLICATION SUMMARY

Name of Lead Agency:

**Bloomington Refugee Support Network (RSN)**

Name of Project to be Funded:

**Clients' rent, utilities, transportation, and medical expenses**

Amount Requested:

**\$8000**

Number of City Residents Served:

**27 families (55 total)**

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	6

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency's Mission Statement:

Refugee Support Network (RSN) supports asylum seekers who fled violence in their home country, came to the USA seeking legal asylum. We assist clients adjust to their new life, ensuring they have legal advice, but also assisting with immediate needs until they are self-supporting.

Project Synopsis:

The project will provide funds to address urgent basic needs of clients, who lost work hours and jobs due to the COVID pandemic. Delays in immigration system processing, including delayed receipt of work permits, creates unreasonable hardship on clients, preventing them from directly working to support their families.

Need Addressed: (i.e. food, shelter, childcare)

This will enable RSN to provide assistance for rent, utilities, transportation, urgent medical expenses, food. Clients have the skills to be self-supporting, when the economy improves.

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Rent payment assistance	\$3,000
2. Utility payment assistance	\$2,000
3. Medical payment assistance, urgent, delayed treatments	\$2,000
4. Transportation, food assistance	\$1,000
5.	
6.	
<b>Total Requested</b>	<b>\$8,000</b>
<b>Total Project Cost</b>	<b>\$31,000</b>

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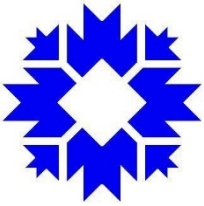
### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2020	Granted	Supporting Bloomington Refugees	\$5,000.00

---

### **Staff Comments:**

None



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**South Central Community Action Program**

Name of Project to be Funded:

**Making Healthy Choices videos and gardening kits**

Amount Requested:

**\$2,944.22**

Number of City Residents Served:

**7,000**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
99	9	402

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

We provide opportunities for low-income individuals and families to achieve personal and economic independence.

Project Synopsis:

Free, accessible video content that is specific to this area, in order to help them make affordable and healthy choices when shopping, cooking, and utilizing food pantries. We will also address the need for fresh local produce by donating 75% of produce to local food banks.



Need Addressed: (i.e. food, shelter, childcare)

- Food Insecurity, Health/Nutrition, Low-income families

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Relaunch of already established program to change with community need

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Video Equipment - Go Pro Max Camera and accessories (Amazon)	\$999.89
2. Mini Urban Garden kits for 200 clients	\$967.33
3. Delivery Cases – 30 (Amazon)	\$627.00
4. Full Color Advert Flyers (500)	\$350.00
<b>Total Requested</b>	<b>\$2,944.22</b>
<b>Total Project Cost</b>	<b>\$5,000.00</b>

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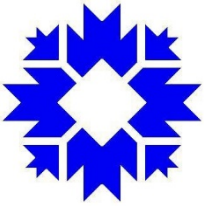
### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
1997	Denied	Renovation, cribs, cots, strollers and refrigerators	\$0.00
2002	Granted	To establish a revolving loan program for auto repairs of clients	\$5,000.00
2003	Granted	Pay for the development of computer software	\$6,292.00
2005	Granted	Furnishings, equipment and cognitive materials for Head Start classrooms at Templeton and Summit schools	\$8,000.00
2006	Granted	To pay for personnel expenses incurred as part of the Children's Door exchange program.	\$2,230.80
2007	Granted	To purchase and install additional surfacing material for the Arlington Park and Lindbergh Center playgrounds.	\$5,000.00
2008	Granted	To cover salaries, materials, stipends, meals, and childcare for the Circles Campaign pilot project	\$18,000.00
2010	Granted	To pay for parking lot expansion at 1500 West 15th Street.	\$16,521.00
2011	Granted	To pay for salaries for the Circles initiative	\$18,500.00
2012	Granted	STAR Child safety restraint systems- seats, connectors, and shipping	\$6,432.50
2013	Denied	Bloomington Hydroponic Employment and Training Project	\$0.00
2014	Granted	To purchase a hydroponics system for installation at Greenhouse #2 for the Growing Opportunities initiative	\$15,500.00
2015	Denied	To make housing more affordable for low-income citizens in the City of Bloomington by reducing their energy costs.	\$0.00
2016	Denied	Bloomington Weatherization Challenge	\$0.00
2017	Granted	To pay for parenting curriculum and equipment for the Dedicated Dads and Family Development Initiative.	\$3,000.00
2020	Withdrawn	Covering Kids & Families	\$25,000.00

**Staff Comments:**

**Need** – Agency is requesting \$2,944.22 to fund production of videos about healthy and affordable shopping and cooking choices when utilizing food pantries. The videos will be available to the public.

Application states that SCCAP intends to donate 75% of produce to local food pantries. This is part of its Growing Opportunities program which, according to its website, is: “an urban hydroponic farm that provides fresh produce and nutrition education to everyone, which we envision leading to healthier and happier communities.”



## APPLICATION SUMMARY

Name of Lead Agency:

**Bloomington St Vincent de Paul serving Monroe County**

Name of Project to be Funded:

Housing Stability Program - pay rent and rent deposits.

Amount Requested:

\$30,000

Number of City Residents Served:

100 households (240 individuals)

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	78

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

The Society of St. Vincent de Paul is an all-volunteer, non-profit, 501(c)(3) organization that provides safety-net services to families and individuals in our community. We are seeking a solution to help those in need be able to pay their rent or pay the security deposit to obtain stable housing.

Project Synopsis:

We request \$30,000 to assist the vulnerable population in the city of Bloomington to pay rent and rent deposits. With this grant funding we will pay up to \$300 to help families stabilize their housing situation.

Need Addressed: (i.e. food, shelter, childcare)

Housing through rent and rent deposit assistance

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Assist 100 families with rent and rent deposits	\$30,000
2. Assist 84 families with rent and rent deposits	\$25,200
3. Assist 67 families with rent and rent deposits	\$20,100
4. Assist 50 families with rent and rent deposits	\$15,000
5.	
6.	
<b>Total Requested</b>	<b>\$30,000</b>
<b>Total Project Cost</b>	<b>\$30,000</b>

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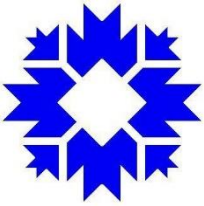
### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2005	Denied	SVDP Furniture distribution and resale center	\$0.00
2008	Denied	Replace truck engine	\$0.00
2019	Granted	Funding to support vehicle repair program	\$8,167.00
2020	Granted	COVID-19 Supplemental Back- Rent Program	\$15,000.00
2020	Granted	Bloomington Utility Assistance Program	\$15,000.00

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### **Staff Comments:**

**Need** - Agency requests \$30,000 to assist the vulnerable population with rent and rent deposits. This is bridge funding to assist people who face eviction or who have been evicted due to the end of the eviction moratorium, or who need to find new housing for other reasons.



## APPLICATION SUMMARY

Name of Lead Agency:

**Tandem Community Birth Center and Postpartum House Inc.**

Name of Project to be Funded:

**Birth Center Facilities Launch**

Amount Requested:

**\$30,000**

Number of City Residents Served:

~75 city residents

Number of Employees:

Full-Time	Part-Time	Volunteers
		13

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

Providing comprehensive perinatal medical care to families of Monroe and surrounding counties regardless of ability to pay.

Project Synopsis:

Lease our birth center space, purchase supplies, pay for insurance and utilities and hire two Certified Nurse Midwives who can begin offering limited services.

Need Addressed: (i.e. food, shelter, childcare)

We are addressing Prenatal Care and Infant Health which is a core component of Community Health in the Assessment of Needs.

Type of Funding Sought: (check all that apply)

- Capital Investment
- X Operational Funds
- Bridge Funding
- X Pilot Project
- Collaborative Project
- Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

<b>Item Name</b>	<b>Cost</b>
1. Projected Rent for 4 months	\$10000
2. Salary for part-time Certified Nurse Midwives for 2 months	\$8000
3. Basic Operational and Medical Supplies	\$5000
4. Insurance (property, worker's comp)	\$2000
5. Computer software and licenses	\$2000
6. 4 months of Utility Costs; Phone and Utility Deposits	\$3000
<b>Total Requested</b>	<b>\$30000</b>
<b>Total Project Cost</b>	<b>\$40000</b>



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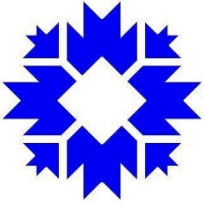
### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
N/A	--	--	--

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### **Staff Comments:**

- The agency is seeking pilot funding to help launch its birth center space. The application notes that the licensing and accreditation process won't start until after funding and a location are secured. It's unclear what services the agency will be able to offer while awaiting accreditation.
- The application notes that JH funding would help boost confidence in other potential donors. The application also notes that the agency expects revenues to cover costs by 2025. The committee might want to seek additional information about plans for future funding.
- If the agency is unable to secure additional funding after receiving JH funding (either partial or full), the committee may want to ask how the proposed project would move forward during the committee's funding window.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**APPLICATION SUMMARY**

Name of Lead Agency:

**Wheeler Mission**

Name of Project to be Funded:

**Food Services for the Homeless**

Amount Requested:

**\$15,068.40**

Number of City Residents Served:

**850**

Number of Employees:

<b>Full-Time</b>	<b>Part-Time</b>	<b>Volunteers</b>
8	1	526

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

Wheeler Mission aims to ensure that every person experiencing homelessness in Bloomington has access to a safe, compassionate environment where they can receive a clean bed and a hot, nutritious meal while also receiving access to additional supports and services that may assist them on their journey.

Project Synopsis:

Wheeler Mission is seeking an investment of \$15,068.40 to help absorb the cost of the full-time food services manager at Wheeler Mission's Center for Men. Through February of 2021, the Center for Men is serving an average of 208 meals per day – this includes breakfast, lunch, and dinner.

Need Addressed: (i.e. food, shelter, childcare)

Wheeler aims to meet the shelter needs of those experiencing homelessness while, simultaneously, providing meals to those seeking a healthy, nutritious meal. In other words, while this specific request is directly tied to meeting the need of food provision, it intersects with providing shelter for those in need.

Type of Funding Sought: (check all that apply)

- Capital Investment
- Operational Funds
- Bridge Funding
- Pilot Project
- Collaborative Project
- Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. Food Services Manager / <a href="#">FT@ \$14.50</a> /hour for one month	\$2,511.40
2. Food Services Manager, full-time, for a second month	\$2,511.40
3. Food Services Manager, full-time, for a third month	\$2,511.40
4. Food Services Manager, full-time, for a fourth month	\$2,511.40
5. Food Services Manager, full-time, for a fifth month	\$2,511.40
6. Food Services Manager, full-time, for a sixth month	\$2,511.40
<b>Total Requested</b>	<b>\$15,068.40</b>
<b>Total Project Cost</b>	<b>\$36,192.00</b>

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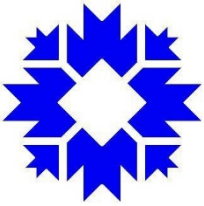
### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2016	Denied	Eight-passenger van	\$0.00
2017	Granted	To pay for security cameras and associated equipment for the Center for Women and Children	\$2,044.00
2018	Granted	Expand Capacity	\$25,000.00
2019	Granted	Increased safety and security for the most vulnerable	\$12,726.00
2020	Granted	Safety and shelter during COVID-19 crisis	\$17,000.00
2020	Granted	Shelter and case management for homelessness COVID-19	\$12,990.00

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### **Staff Comments:**

NONE



## APPLICATION SUMMARY

Name of Lead Agency:

**Pro Bono Indiana, dba District 10 Pro Bono Project**

Name of Project to be Funded:

**Housing and Eviction Prevention Project (HEPP)**

Amount Requested:

**\$8,206**

Number of City Residents Served:

**275**

Number of Employees:

Full-Time	Part-Time	Volunteers
15	13	5 laymen +varying numbers of attorneys

**Please provide brief (one or two sentences) responses here. There is room in the application to expand on each of these questions.**

Agency’s Mission Statement:

**We provide legal services to indigent people who otherwise would not be able to obtain justice.**

Project Synopsis:

**The Housing and Eviction Prevention Project will continue to provide legal services to low-income tenants in order to preserve housing and economic well-being.**

Need Addressed: (i.e. food, shelter, childcare)

Preserving shelter and economic well-being for low-income tenants

Type of Funding Sought: (check all that apply)

Capital Investment

Operational Funds

Bridge Funding

Pilot Project

Collaborative Project

Other (Please Specify)

Partial Funding Okay? – YES

Itemized Costs: (in order of priority)

Item Name	Cost
1. 2 attys X 47 HEPP eviction hearings X 3 hrs X \$30/hr	\$8,460
2. 2 attys X 26 weeks X 2 hrs X \$30/hr	\$3,120
3. Supplies for educational materials	\$500
4. Portable mobile printer & ink/office supplies	\$500
5. (Less Court Reform Grant of \$4,374)	(\$4,374)
6.	
<b>Total Requested</b>	<b>\$8,206</b>
<b>Total Project Cost</b>	<b>\$12,580</b>

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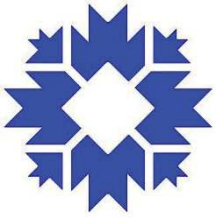
### **Past SSF Funding:**

<b>Year</b>	<b>Status</b>	<b>Title</b>	<b>Amount</b>
2012	Denied	2012 Bridge Funding	\$0.00
2019	Granted	Collaboration with South Central Indiana Housing Opportunities, CJAM, Justice Unlocked & Tenant Assistance Program – Pilot tenant assistance project	\$7,676.00

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### **Staff Comments:**

This is a collaborative application between Pro Bono Indiana (doing business as District 10 Pro Bono Project) and Justice Unlocked (JU), for the Housing and Eviction Prevention Project (HEPP). The project also involves another agency, Community Justice and Mediation Center (CJAM). CJAM submitted an individual application for the mediation services it provides for both the HEPP as well as overall project management, social service referrals, and outreach services chose. The committee should ask whether the HEPP would be able to continue without full funding of both this collaborative application as well as the related CJAM application.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

## CONTACT INFORMATION

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**Lead Agency Name:** All-Options Pregnancy Resource Center, a program of All-Options

**Address:**

1014 S Walnut Street Bloomington, IN 47401
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**Phone:** 812-558-0089

**E-Mail:** info@alloptionsprc.org

**Website:** www.alloptionsprc.org

**President of Board of Directors:** Dana Huber

**Name of Executive Director:** J. Parker Dockray

**Phone:** 510-817-0781

**E-Mail:** parker@all-options.org

**Name of Grant Writer:** Jessica Marchbank

**Phone:** 812-322-7005

**E-Mail:** jess@all-options.org



## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
3 @ AOPRC, 8 total	0	45 (All-Options)

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

At All-Options Pregnancy Resource Center, we trust and support people through every reproductive turning point, including pregnancy, parenting, abortion, adoption, infertility, and pregnancy loss. These issues are complex and each person's reality is different, but we know one thing for certain: Everyone deserves to have all options!

All-Options PRC is a secular, client-centered organization where everyone is welcome. We are proud to offer judgment-free support including free pregnancy tests, peer counseling, diapers, abortion funding, safer sex supplies, menstrual products, and referrals to community partners, all under one roof.

Our Hoosier Diaper Program strives to meet the overwhelming and often overlooked need for diapers and diapering supplies for local families of infants and toddlers who are struggling to make ends meet. Our goal is to provide cloth and disposable diapers to keep little ones clean, dry and healthy, while also supporting families in increasing their economic stability and parenting with dignity.

**PROJECT INFORMATION**

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Name of the project to be funded:

All-Options Mobile Diaper Program

Total cost of project: \$5,940Requested amount of Jack Hopkins funding: \$3,940Number of City residents to be served by this project in 2021: 200Number of clients to be served by this project in 2021: 600**PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$3,940 to pilot a mobile diaper distribution program for the rest of 2021. Working with community partners, we would identify and do outreach to underserved populations and neighborhoods in Bloomington and rent a van/truck twice a month to do mobile distribution at key locations. We would track our success and impact through 2021 and then evaluate for next steps. These funds would support vehicle rental costs, outreach, staff time, volunteer training, and a mobile internet hotspot.

Since 2015, All-Options has distributed well over 2 million diapers to Bloomington area residents from our Pregnancy Resource Center, using a contact-free diaper distribution model for the past year. However, getting to the Center can be a challenge due to transportation challenges, disability, quarantine, or just the logistics of lugging small children and a box of diapers on the bus.

For the past few months, we have been mobilizing volunteers to do contactless diaper delivery to a handful of clients each week. We know there are underserved populations in Bloomington who may not be able to access or even know about All-Options PRC, and we believe that mobile diaper distribution could help us reach new families in need.

## COLLABORATIVE PROJECTS

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

While not strictly a collaborative project, we receive client referrals and work closely with organizers of Monroe County Area Mutual Aid, and with Middle Way House, Mother Hubbard's Cupboard, Shalom (Beacon), and other local agencies such as Bloomington Refugee Network, and El Centro Comunal Latino, Hotels for Homeless, and the newer daytime shelter for the houseless. We would be in close contact with these partners as we do outreach and plan our mobile distribution sites and schedule.

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

**Address where the project will be housed** (if different than agency address):

Multiple sites within Bloomington; TBD after needs assessment. Sites will likely include 2 or more of the following:

Hotels for Homeless site  
BHA Crestmont Neighborhood (196 units)  
Limestone Crossing (208 units)  
Henderson Court (150 units)  
Arlington Park (120 units)

**Do you own or have site control of the property at which the project is to take place?**

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

**Is the property zoned for your intended use?**

Yes

No

N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

We will obtain permission (permits if necessary) from the sites we visit. We have already received verbal confirmation for two sites and will ensure we have written confirmation (and display any permits necessary.)

## PROJECT COSTS

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**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes       No

**If “yes,” indicate the nature of the operational request:**

Pilot     Bridge     Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

Individual Donations & Sponsorships (\$1000)  
Walmart (\$1,000/Pending)

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We anticipate submitting claims for reimbursement in August/September and November/December, each time invoicing for approximately 50% of the funds.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

We have budgeted carefully during the past year to ensure we have adequate funds for diapers to meet as much of the community's needs as possible; while we have the funds to provide diapers for our regular weekly distribution via the Center, we need pilot funding to begin doing outreach, purchasing supplies specifically for the mobile distribution, and renting a vehicle.

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

We believe that implementing a mobile distribution model will benefit our community adding value and expanding the reach of what the All-Options Hoosier Diaper Program is already doing and we feel confident it would allow us to bring in more community donors and sponsors. We would leverage this increased community exposure to aggressively pursue other grants that would help support our goal. We also plan to continue engaging our program volunteers to support mobile delivery and distribution.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	<b>Item</b>	<b>Cost</b>
Priority #1	Truck/Van rental - 2x month for (6) months - through end of calendar year 2021.	<b>\$1000</b>
Priority #2	Staff time (planning/needs assessment, outreach/networking, supervising)	<b>\$1540</b>
Priority #3	Diapers, menstrual products, wipes, soap/shampoo	<b>\$1400</b>
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>\$3940</b>

## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Diaper need has always been widespread in our community; even before the COVID-19 pandemic, the National Diaper Bank Network estimated that 1 in 3 Hoosier families struggled to provide enough diapers to keep their children clean, dry, and healthy.

Many families in Bloomington do not have access to reliable transportation, and using public transit is still potentially risky due to COVID-19; these families would also need to travel with small children and carry a significant load of diapers home with them. Some clients have been unable to come to the Center due to disability, illness or being under quarantine. We have been able to arrange deliveries for a few of our clients so far, and want to experiment with mobile diaper distribution to see if we can reach additional underserved populations.

For example, we have received multiple delivery requests for residents of the Crestmont Neighborhood, which contains nearly 200 units of low-income housing, but we are unable to deliver to so many families each month using volunteers. Using a delivery truck to visit neighborhoods with a high concentration of low-income families, we can bring supplies to the people who need them most, while also raising awareness of our services.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This project is distinct from previous requests; we intend to pilot this mobile distribution program for the remainder of 2021. If we determine the project is successful, we will consider continuing or expanding the project in subsequent years and will pursue funding from other sources to support those changes. At the end of the pilot period, we will have a better sense of which communities would be best served by mobile distribution, as well as a plan for how to sustainably expand mobile distribution throughout Bloomington.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

Our program helps to keep local children healthy by preventing the issues that come from a lack of clean diapers. Diapers are also critical for allowing parents to attend work or school, since most child care (including subsidized programs) requires infants and toddlers to bring their own supply of disposable diapers. By helping to provide these diapers, our Hoosier Diaper Program supports a family's ability to make ends meet and to parent with dignity.

Our mobile delivery program is intended to meet the basic needs of some of Bloomington's most overlooked, lowest-income families. Being able to reach previously underserved populations in Bloomington will have an immediate impact on the health of and well-being of not just the child, but the child's family, and on our whole community. In addition to providing them with the essentials, we can also provide people with ongoing resources or emotional support for pregnancy, parenting, abortion, and adoption, and connect them to local safety net providers for food, housing, health care, mental health, substance abuse, and domestic or sexual violence.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

At least 50 new-to-All-Options families will receive diapers & supplies via mobile distribution in the remainder of 2021.

Children with special needs and/or those in potty training will receive larger diapers and pull-ups; All-Options is one of the only local agencies that regularly provides diapers above size 4.

All new families will be asked for feedback about their experience receiving diapers from All-Options; at least 95% of survey respondents will indicate feeling more supported in their parenting experience, and more connected to community resources.



## **OTHER COMMENTS** *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

In 2020, we were able to refine our Hoosier Diaper Program so it is operating more efficiently and effectively than ever, as well as contact free. And, as we said last year, we will focus on amplifying what we already do well: providing clean diapers to families who need them, and helping them connect to additional community resources and support. This pilot program allows us to extend our judgment-free support and resources to community members who have been historically marginalized and made additionally vulnerable by COVID-19.

<b>All-Options Hoosier Diaper Program</b>			
2021 Proposed Project Budget			
		<b>HDP Mobile Diaper Distribution</b>	<b>JHSSF Grant</b>
<b>INCOME</b>			
Individual Donations		\$1,000.00	
Other Grants		\$1,000.00	
<b>JHSSF Grant</b>			<b>\$3,940.00</b>
<b>Total Income</b>	<b>\$5,940.00</b>	\$2,000.00	\$3,940.00
<b>EXPENSES</b>			
Client Supplies			\$1,400.00
Truck/Van Rental (6 Months)			\$1,000.00
Staff time (planning and needs assessment, outreach & networking, volunteer training, supervising on-site)			\$1,540.00
Signage/Printing / Outreach		\$500.00	
Mobile Hotspot for Van		\$100.00	
Staff pay (drive/staff the van)		\$1,400.00	
<b>Total Expenses</b>	<b>\$5,940.00</b>	\$2,000.00	\$3,940.00

## All-Options

## PROFIT AND LOSS

July 2019 - June 2020

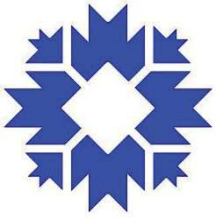
	TOTAL
Income	
DONATED INCOME	516,118.43
EARNED INCOME	4,400.00
MISC INCOME	4,543.74
<b>Total Income</b>	<b>\$525,062.17</b>
GROSS PROFIT	<b>\$525,062.17</b>
Expenses	
CONTRACTORS	23,272.15
EMPLOYEES	555,412.00
OPERATIONS	194,030.56
<b>Total Expenses</b>	<b>\$772,714.71</b>
NET OPERATING INCOME	<b>\$ -247,652.54</b>
Other Income	
OTHER INCOME	-70,254.03
<b>Total Other Income</b>	<b>\$ -70,254.03</b>
Other Expenses	
OTHER EXPENSE	21.39
<b>Total Other Expenses</b>	<b>\$21.39</b>
NET OTHER INCOME	<b>\$ -70,275.42</b>
NET INCOME	<b>\$ -317,927.96</b>

## All-Options

## PROFIT AND LOSS

July - December, 2020

	JUL - SEP, 2020	OCT - DEC, 2020	TOTAL
Income			
DONATED INCOME			\$0.00
Contributions			\$0.00
Individuals	1,821.00	2,288.00	\$4,109.00
<b>Total Contributions</b>	<b>1,821.00</b>	<b>2,288.00</b>	<b>\$4,109.00</b>
Grants			\$0.00
Government Grants	4,060.00		\$4,060.00
<b>Total Grants</b>	<b>4,060.00</b>		<b>\$4,060.00</b>
Released from Restriction	22,558.98		\$22,558.98
<b>Total DONATED INCOME</b>	<b>28,439.98</b>	<b>2,288.00</b>	<b>\$30,727.98</b>
<b>Total Income</b>	<b>\$28,439.98</b>	<b>\$2,288.00</b>	<b>\$30,727.98</b>
GROSS PROFIT	<b>\$28,439.98</b>	<b>\$2,288.00</b>	<b>\$30,727.98</b>
Expenses			
OPERATIONS			\$0.00
Client Support			\$0.00
Client Supplies	116.63	1,787.97	\$1,904.60
Diapers	5,319.03	3,101.82	\$8,420.85
<b>Total Client Support</b>	<b>5,435.66</b>	<b>4,889.79</b>	<b>\$10,325.45</b>
<b>Total OPERATIONS</b>	<b>5,435.66</b>	<b>4,889.79</b>	<b>\$10,325.45</b>
<b>Total Expenses</b>	<b>\$5,435.66</b>	<b>\$4,889.79</b>	<b>\$10,325.45</b>
NET OPERATING INCOME	<b>\$23,004.32</b>	<b>\$ -2,601.79</b>	<b>\$20,402.53</b>
Other Income			
OTHER INCOME			\$0.00
Restricted Grants & Contributions Used	-22,558.98		\$ -22,558.98
<b>Total OTHER INCOME</b>	<b>-22,558.98</b>		<b>\$ -22,558.98</b>
<b>Total Other Income</b>	<b>\$ -22,558.98</b>	<b>\$0.00</b>	<b>\$ -22,558.98</b>
NET OTHER INCOME	<b>\$ -22,558.98</b>	<b>\$0.00</b>	<b>\$ -22,558.98</b>
NET INCOME	<b>\$445.34</b>	<b>\$ -2,601.79</b>	<b>\$ -2,156.45</b>



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** Amethyst House

**Address:**

P.O. Box 11 Blooming, IN 47402
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**Phone:** (816) 336 3570

**E-Mail:** glovell@amethysthouse.org

**Website:** www.amethysthouse.org

**President of Board of Directors:** John Whikehart

**Name of Executive Director:** Mark DeLong

**Phone:** (812) 336-3570 ext 206

**E-Mail:** mdelong@amethysthouse.org

**Name of Grant Writer:** Katie Hutchinson

**Phone:** (248) 880-6383

**E-Mail:** khutchinson@amethysthouse.org

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
16	10	5

### **MISSION STATEMENT** *(150 words or less)*

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Amethyst House provides a foundation for recovery by partnering with individuals, families and communities impacted by substance-use disorders, offering high-quality residential and outpatient treatment services and guidance for healthy living.

## PROJECT INFORMATION

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Name of the project to be funded:

Essential Upgrades to the Women's House

Total cost of project: \$25,810

Requested amount of Jack Hopkins funding: \$21,800

Number of City residents to be served by this project in 2021: 50

Number of clients to be served by this project in 2021: 50

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$16,300 to upgrade our Women's Residential facility. These funds will allow us to fix the floor support both in the Kitchen and Dining Room and remodel the kitchen. With multiple residents living in the house at one time, common area facilities require frequent maintenance, and we hope to improve those facilities in upgrading to more durable materials.

Additionally, we are requesting \$5,500 to paint a portion of the Women's House. Doing so will provide additional protection from the weather and will help to preserve the siding. Further, in painting the house, we hope to increase the aesthetic appeal of the home in order to create a more welcoming environment for our residents. We also like to be good neighbors have our property be aesthetically pleasing for our neighbors.

The Jack Hopkins funding if awarded will be used for the painting of the house 515 S. Madison & the connecting breezeway which is attaching the two houses. We are currently hosting a spring fundraising campaign to raise funds to finish painting the main yellow house located at 322 W. 2nd St.

## **COLLABORATIVE PROJECTS**

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

N/A

**How do your missions, operations and services complement each other?**

N/A

**What is the existing relationship between agencies?**

N/A

**How will communication and coordination change as a result of the project?**

N/A

**Explain any challenges and steps you plan to take to address those challenges.**

N/A

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***



## PROJECT LOCATION

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**Address where the project will be housed** (if different than agency address):

322 W. 2nd St., Bloomington IN 47403  
515 S. Madison St., Bloomington, IN 47403

**Do you own or have site control of the property at which the project is to take place?**

Yes       No       N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

**If the property zoned for your intended use?**       Yes       No       N/A

If "no," please explain:

N/A

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

## PROJECT COSTS

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**Is this request for operational funds?** *(e.g., salaries, rent, vouchers, etc),*

Yes

No

**If “yes,” indicate the nature of the operational request:**

Pilot

Bridge

Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** *(Indicate source, amount, and whether confirmed or pending):*

Monstera Living will be donating \$2,000 towards the total project expenses (see their estimate) - confirmed.

\$2,010 will come from our 2020 Fall Concert proceeds - confirmed

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

If granted approval by the Jack Hopkins Committee, Amethyst House will plan on submitting claims as soon as possible, as the foundation improvements are crucial. Having a contractor in place, we could begin in June and finish the project by August.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

N/A

**FISCAL LEVERAGING** *(100 words or less)*

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

Monstera Living will be donating \$2,000 towards the total project expenses (see their estimate) which we are applying towards the dining room remodel portion of the project. The remaining \$2,010 will be spent on the kitchen remodel portion of the project and the funds will come from our 2020 Fall Concert proceeds.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	Floor Support in Kitchen	\$2,600
Priority #2	Kitchen Remodel	\$5,100
Priority #3	Floor Support in Dining Room	\$8,600
Priority #4	Exterior Painting	\$5,500
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>\$21,800</b>

## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Amethyst House has served Bloomington and the surrounding areas for the past 41 years and counting. We are dedicated to assisting those who need it most, especially during these challenging times we currently find ourselves in. In 2020, amid the COVID-19 pandemic we were able to serve 47 women given our capacity limits and new operational guidelines. We prioritize IV drug users, pregnant women, and women with dependent children. The majority of our clientele fall below the poverty line, aiding people who are experiencing poverty is another priority of ours. Indiana historically has a significant history with addiction. Since the beginning of the pandemic, the CDC has reported exacerbated substance abuse cases throughout the country, including Indiana. In order to effectively address the vicious cycle of homelessness, incarceration, addiction and instability, individualized treatment plans need to be created. At Amethyst House that is exactly what we do. We provide unique plans to allow our clients to rebuild their lives during their 3-6 month stay. With the help of the Jack Hopkins funding initiative, we hope to continue our trend of improvements throughout 2021. Creating paths to a healthy lifestyle and reintegration into Monroe county.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The upgrades to the Women's residential facility will be a one-time investment. We expect the kitchen and dining room to be operational for many years to come.

The painting of the Women's House will also be a one-time investment. We do not expect to reapply exterior paint for 10 years.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

Within the 41 operational years of Amethyst House, we have provided services to thousands of clients, many of whom have not only reintegrated back into society successfully but have been able to apply what they learned about maintaining a healthy lifestyle for years to come. Since the clients at Amethyst House typically come from the criminal justice system or are currently experiencing homelessness, Monroe county is no longer required to allocate as many funds, lessening their burden of tax distribution. Additionally, these individuals in recovery go on to make meaningful contribution to their community, in inestimable ways. Throughout our individualized programs, we strive to create a foundation of success for each client, including ways they can give back to the community.

The only way Amethyst House succeeds is by fostering quality services. The constant upkeep required in all of our facilities, significantly impacts our abilities to relay those services. As our facilities age the expenses to refurbish them become a toll on our finances. The Jack Hopkins grant can help alleviate the financial impact of required renovations, allowing Amethyst House to utilize other funds to benefit our clients.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

- Increase in value of the property.
- Creating a more welcoming environment for our residents.
- Reduce short-term upkeep and maintenance spending for the house.

## Amethyst House

Project Budget

Essential Upgrades to the Women's House

Item Name	Details	Cost
Floor Support in kitchen	lumber and labor to support floor	\$ 2,600.00
	flooring, updating cabinets, backsplash, new pantry	
Kitchen Remodel	door, new lights, new sink & plumbing, and painting	\$ 5,100.00
Floor Support in Dining Room	lumber and labor to support floor	\$ 8,600.00
Exterior Painting	paint and labor for painting	\$ 5,500.00
TOTAL		\$ 21,800.00

## Amethyst House Proposal-3/31/2021-Monstera Living

Dwayne's quote for fixing support under kitchen approximately \$2600

Dwayne's quote for fixing support under dining room approximately \$8600

### Kitchen remodel-

Fixing sub-flooring if needed, purchasing and installing new flooring, fixing and cleaning cabinets, prepping and painting cabinets, purchasing new countertop and installation, purchasing and installing backslash, purchasing and installing new door for pantry, purchasing and installing new lights, plumbing as needed, new small rug for back door, two corkboards, purchasing and installing new sink and faucet, and painting doors and trim. \$7110

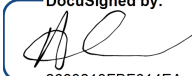
### Dining Room remodel-

Purchasing paint and painting trim, walls and doors, prep for table-staining or painting of existing table, two new matching chairs for table, two custom made corkboards, new rug, a few pieces of positive art for walls, using existing buffet to create a little coffee-tea station and new lighting fixture. \$2000.

Andrea and Olivia are donating \$2000 toward labor. That amount would come off of total for projects.

Hoping that we can do floor support in kitchen, floor support in dining room, kitchen remodel and dining room all in one.

$\$2600 + \$7110 + \$2000 + \$8600 = \$20310$ . Minus \$2000 donation would bring total to \$18310. All prices are approximated.

DocuSigned by:  
  
2683213FBF614EA...

Andrea Connolly

4/1/2021







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Accrual Basis

Amethyst House  
**Profit & Loss**  
July 2019 through June 2020

	<u>Jul '19 - Jun 20</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
6000 · DMHA FUNDS	
6070 · SABG 103	70,564.68
6080 · SABG 104	86,742.98
6010 · Chronic Abuse (CA) Funding	342,185.00
6042 · Gambling	175.00
	<hr/>
<b>Total 6000 · DMHA FUNDS</b>	499,667.66
6075 · INTECARE	29,312.00
6100 · CLIENT FEES	
Housing Program	
DCS - Per Diem	6,510.00
6105 · Program Participation Fees	35,664.79
6106 · Medicaid - PerDiem	604,382.98
6107 · RW - PerDiem	53,113.52
6108 · RW - Recovery Housing	14,205.83
8980 · Program Partic. Fees Write Off	-7,380.11
	<hr/>
<b>Total Housing Program</b>	706,497.01
OP Treatment	
6110 · Treatment Fees	12,665.60
6112 · RW - Treatment	16,925.20
6153 · Insurance	27,638.93
8990 · Treatment Fees Write Off	-4,573.85
	<hr/>
<b>Total OP Treatment</b>	52,655.88
	<hr/>
<b>Total 6100 · CLIENT FEES</b>	759,152.89
6200 · DONATIONS	
6250 · Unrestricted	13,990.32
	<hr/>
<b>Total 6200 · DONATIONS</b>	13,990.32
6300 · FUNDRAISING	
Dodging Addiction	313.00
6310 · NAP	22,798.00
6305 · Amazon Smile	117.44
6360 · Gift Card Program	705.42
6380 · Concert	
6385 · Sponsors	16,887.00
6390 · Tickets	6,230.00
	<hr/>
<b>Total 6380 · Concert</b>	23,117.00
6300 · FUNDRAISING - Other	328.50
	<hr/>
<b>Total 6300 · FUNDRAISING</b>	47,379.36
6400 · GRANTS	
IU Health Foundation	3,000.00
6420 · CARES	12,872.04

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Accrual Basis

Amethyst House  
**Profit & Loss**  
July 2019 through June 2020

	<u>Jul '19 - Jun 20</u>
6430 · EFSP	6,175.00
6440 · Jack Hopkins	22,923.50
6450 · MC Community Foundation	5,150.25
6460 · Perry Township	3,081.66
6491 · Blgtn Township Trustee	1,000.00
6492 · Sophia Travis	2,300.00
<b>Total 6400 · GRANTS</b>	<b>56,502.45</b>
6500 · UNITED WAY	
6510 · Relief Funds	34,000.00
6500 · UNITED WAY - Other	17,679.95
<b>Total 6500 · UNITED WAY</b>	<b>51,679.95</b>
6600 · OTHER INCOME	
6605 · Investment Income	5,242.40
PPP Cares Act Funding	
Rent	2,000.00
6615 · AH Foundation	1,321.00
6625 · Interest Income	503.75
6630 · Insurance Claim	19,474.18
6675 · Reimubersments	
<b>Total 6600 · OTHER INCOME</b>	<b>28,541.33</b>
Gain/Loss of Disposal Property	168,440.00
<b>Total Income</b>	<b>1,654,665.96</b>
<b>Gross Profit</b>	<b>1,654,665.96</b>
<b>Expense</b>	
7000 · PAYROLL	
7050-1 · FFCRA Time Off	898.53
7080 · 403 (B) Compnay Match	10,355.14
7025 · Salaries & Wages	625,660.73
7050 · Vacation, Holiday & Sick Pay	57,442.76
7075 · Bonuses	5,000.00
<b>Total 7000 · PAYROLL</b>	<b>699,357.16</b>
7100 · PAYROLL TAXES	
7125 · Comp MCARE	9,574.09
7150 · Comp SS	41,892.89
7175 · Comp SUI	3,328.34
<b>Total 7100 · PAYROLL TAXES</b>	<b>54,795.32</b>
7200 · EMPLOYEE BENEFITS	
7225 · Health Ins.	69,606.19
<b>Total 7200 · EMPLOYEE BENEFITS</b>	<b>69,606.19</b>
7350 · SUBCONTRACT	
MBE/WBE/IVOSB - SABG	27,524.86

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03/31/21  
Accrual Basis

Amethyst House  
**Profit & Loss**  
July 2019 through June 2020

	<u>Jul '19 - Jun 20</u>
7355 · Counseling for Change	
7356 · CA Funding	55,200.00
<b>Total 7355 · Counseling for Change</b>	55,200.00
7360 · SPEA Service Corp Contract	1,375.00
7365 · INTECARE FEES	1,172.48
<b>Total 7350 · SUBCONTRACT</b>	85,272.34
<b>7400 · FUNDRAISING EXPENSE</b>	
7495 · Marketing	400.00
7440 · Celebrations	558.88
7480 · Concert	12,471.66
7490 · Website & Social Media	25.00
<b>Total 7400 · FUNDRAISING EXPENSE</b>	13,455.54
<b>7500 · SUPPLIES</b>	
7510 · Office	12,519.75
7520 · Postage & Shipping	1,174.82
7530 · Technology	6,921.84
7540 · Printing & Copying	2,134.29
<b>Total 7500 · SUPPLIES</b>	22,750.70
<b>7575 · DUES &amp; SUBSCRIPTIONS</b>	
Relias Training	6,003.00
7585 · Financial	2,194.90
7576 · EHR System	9,020.01
7580 · Donor Database	2,400.00
7595 · Publications	724.77
<b>Total 7575 · DUES &amp; SUBSCRIPTIONS</b>	20,342.68
<b>7600 · MEDICAL FEES</b>	
Insurance Co-Pays	88.00
7625 · Supplies	5,731.66
7650 · Clients	10,883.56
7675 · Staff	169.99
<b>Total 7600 · MEDICAL FEES</b>	16,873.21
<b>7700 · FOOD &amp; BEVERAGE COSTS</b>	
7725 · Clients	28,523.43
7750 · Staff/Board	4,973.84
<b>Total 7700 · FOOD &amp; BEVERAGE COSTS</b>	33,497.27
<b>7800 · RENT</b>	42,700.01
<b>7900 · TELEPHONE</b>	
7910 · Telephone	7,716.39
7920 · Internet Services	2,327.21
<b>Total 7900 · TELEPHONE</b>	10,043.60
<b>7950 · UTILITIES</b>	

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03/31/21  
Accrual Basis

Amethyst House  
**Profit & Loss**  
July 2019 through June 2020

	<u>Jul '19 - Jun 20</u>
7960 · Electric	14,209.31
7970 · Gas	2,972.29
7980 · Water	6,506.23
7990 · Cable	2,906.65
<b>Total 7950 · UTILITIES</b>	<b>26,594.48</b>
<b>8000 · INSURANCE</b>	
8010 · Commercial Package	15,485.00
8020 · Directors & Officers Liability	6,242.00
8030 · Employee Bond	499.98
8050 · Rental Property	1,182.51
8060 · Umbrella	1,126.58
8070 · Workers Comp.	4,208.00
8080 · Vehicle	96.00
<b>Total 8000 · INSURANCE</b>	<b>28,840.07</b>
<b>8100 · MAINTENANCE &amp; REPAIRS</b>	
Damage	8,254.69
8140 · Improvements from Jack Hopkins	484.50
8110 · SubContract Labor	12,515.63
8120 · Supplies	3,031.49
8150 · Routine	19,709.65
8100 · MAINTENANCE & REPAIRS - Other	137.53
<b>Total 8100 · MAINTENANCE &amp; REPAIRS</b>	<b>44,133.49</b>
<b>8200 · PROFESSIONAL FEES</b>	
8220 · CARF Survey	330.63
8240 · CPA	21,575.00
8230 · Certifications	637.62
<b>Total 8200 · PROFESSIONAL FEES</b>	<b>22,543.25</b>
<b>8400 · INTEREST EXPENSE</b>	
8420 · Other Mortgages	7,443.07
8410 · LOC	2,406.71
<b>Total 8400 · INTEREST EXPENSE</b>	<b>9,849.78</b>
<b>8500 · CLIENT EXPENSES</b>	
8580 · Leisure Enhancement	2,252.75
8510 · Supplies	1,309.89
8520 · Household Goods (non-consumbl.)	10,987.49
8540 · Transportation	1,344.87
8560 · Client Fees - Refund	3,481.00
<b>Total 8500 · CLIENT EXPENSES</b>	<b>19,376.00</b>
<b>8600 · ADVERTISING</b>	
8640 · Job Advertising	2,045.67
<b>Total 8600 · ADVERTISING</b>	<b>2,045.67</b>

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03/31/21  
Accrual Basis

Amethyst House  
**Profit & Loss**  
July 2019 through June 2020

	<u>Jul '19 - Jun 20</u>
<b>8700 · TRAINING</b>	
Background Checks	1,293.80
8725 · Staff Conferences	2,242.02
8775 · Materials	447.04
	<hr/>
<b>Total 8700 · TRAINING</b>	3,982.86
<b>8800 · TRAVEL</b>	
8810 · Mileage	2,221.29
8840 · Parking	42.75
8860 · Lodging	1,345.83
8870 · Meals	486.04
	<hr/>
<b>Total 8800 · TRAVEL</b>	4,095.91
<b>8900 · EQUIPMENT RENTAL/LEASE/PURCHASE</b>	
Equipment Lease	5,270.45
Property Taxes	54.80
8900 · EQUIPMENT RENTAL/LEASE/PURCHASE - Other	
	<hr/>
<b>Total 8900 · EQUIPMENT RENTAL/LEASE/PURCHASE</b>	5,325.25
<b>8950 · DEPRECIATION</b>	24,654.00
<b>9000 · OTHER EXPENSES</b>	
9020 · Gifts	4,383.56
9040 · Service Charges	5,923.96
	<hr/>
<b>Total 9000 · OTHER EXPENSES</b>	10,307.52
	<hr/>
<b>Total Expense</b>	1,270,442.30
	<hr/>
<b>Net Ordinary Income</b>	384,223.66
	<hr/>
<b>Net Income</b>	<b>384,223.66</b>
	<hr/> <hr/>

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04/01/21  
Accrual Basis

Amethyst House  
**Balance Sheet**  
As of June 30, 2020

	<u>Jun 30, 20</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1000 · ONB 4026850	21,789.11
1040 · Investment Account - #610012015	314,822.25
<b>Savings Accounts</b>	
1025 · Reserve Savings #23312	86,814.07
1026 · Depreciation Savings # 5446	98,102.72
<b>Total Savings Accounts</b>	<u>184,916.79</u>
<b>Total Checking/Savings</b>	521,528.15
<b>Accounts Receivable</b>	
1090 · AR - DCS	4,410.00
1051 · Medicaid - OP	5,032.69
1055 · Recovery Works	360.68
1050 · DMHA	28,999.32
1065 · Misc. Grants	25,130.10
1070 · Medicaid Per-Diem	106,616.17
<b>Total Accounts Receivable</b>	<u>170,548.96</u>
<b>Other Current Assets</b>	
<b>1110 · Accounts Receivable</b>	
1114 · Outpatient AR	1,300.00
1116 · Men's House AR	175.00
1119 · Women's House AR	68.00
1112 · Bad Debt Allowance	-500.00
<b>Total 1110 · Accounts Receivable</b>	<u>1,043.00</u>
1309 · C.I.P	7,924.00
1345 · Petty Cash -- Admin	200.00
1346 · Petty Cash - Men's	100.00
1347 · Petty Cash - Women's	100.00
1360 · Outpatient Change Fund	30.00
<b>Total Other Current Assets</b>	<u>9,397.00</u>
<b>Total Current Assets</b>	701,474.11
<b>Fixed Assets</b>	
<b>1400 · Property Women's House</b>	
1410 · Second St. Property	357,006.26
1420 · Accum Depr.- 2nd St.	-156,377.38
<b>Total 1400 · Property Women's House</b>	<u>200,628.88</u>
<b>1415 · Furniture and Equipment</b>	
1416 · Furniture & Equipment	43,809.13
Office Equipment	2,194.15
1417 · Accumulated depreciation	-34,110.13
<b>Total 1415 · Furniture and Equipment</b>	<u>11,893.15</u>

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04/01/21  
Accrual Basis

Amethyst House  
**Balance Sheet**  
As of June 30, 2020

	<u>Jun 30, 20</u>
1430 · Land	10,000.00
1435 · Property Men's House	
1436 · Rogers St.	447,587.42
1405 · Accum. Depr.- Rogers	-190,124.27
	<hr/>
<b>Total 1435 · Property Men's House</b>	<b>257,463.15</b>
	<hr/>
<b>Total Fixed Assets</b>	<b>479,985.18</b>
	<hr/>
<b>TOTAL ASSETS</b>	<b><u>1,181,459.29</u></b>
	<hr/>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
2000 · Accounts Payable	10,754.55
	<hr/>
<b>Total Accounts Payable</b>	<b>10,754.55</b>
<b>Credit Cards</b>	
Staples #5180	2,257.90
Bank of America (Jill #3818)	951.98
Bank of America (Mark #4278)	635.24
Bank Of America (Gina #4514)	2,308.67
Bank of America (Nancy #1867)	34.89
	<hr/>
<b>Total Credit Cards</b>	<b>6,188.68</b>
<b>Other Current Liabilities</b>	
Alumni Account	236.48
3086 · Payroll - Supplemental Insuranc	89.48
4022 · Current Portion of LTD	
4025 · Men's	10,457.00
4027 · Women's	7,162.00
	<hr/>
<b>Total 4022 · Current Portion of LTD</b>	<b>17,619.00</b>
3030 · Accrued Vacation	19,046.64
3035 · Payroll - 403 (B)	2,018.74
3040 · Payroll-FEDERAL	2,622.00
3050 · Payroll-INDIANA	2,095.70
3055 · Payroll-MCARE	1,339.03
3060 · Payroll-County Taxes	830.95
3065 · Payroll-SOCSEC	6,681.17
3070 · Payroll-SUI	970.28
3095 · Salaries & Wages Payable	22,153.51
	<hr/>
<b>Total Other Current Liabilities</b>	<b>75,702.98</b>
	<hr/>
<b>Total Current Liabilities</b>	<b>92,646.21</b>
<b>Long Term Liabilities</b>	
4021 · PPP Loan	140,895.00
4015 · German American - Women's #9105	50,881.16
4016 · German American - #22991	21,087.48
	<hr/>

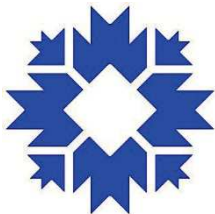


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04/01/21  
Accrual Basis

Amethyst House  
**Balance Sheet**  
As of June 30, 2020

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	<b>Jun 30, 20</b>
Total Long Term Liabilities	212,863.64
Total Liabilities	305,509.85
Equity	
5001 · Temp Restricted Asset	16,723.75
5000 · Open Bal Equity	25,491.17
5005 · Earnings	449,510.86
Net Income	384,223.66
Total Equity	875,949.44
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>1,181,459.29</b>



CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION

**CONTACT INFORMATION**

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Lead Agency Name: Artisan Alley, LTD

Address: 

222 W 2ND ST Bloomington, IN 47403
---------------------------------------

Phone: 812-370-0278

E-Mail: services@artisanalley.com

Website: artisanalley.com

President of Board of Directors: Mark Parmenter

Name of Executive Director: Adam Nahas

Phone: 812-360-5164

E-Mail: info@artisanalley.com

Name of Grant Writer: James Tanford

Phone: 812-369-0134

E-Mail: services@artisanalley.com

# AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
1	5	15

## MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Artisan Alley is a 501(3)c nonprofit in Bloomington, Indiana, that provides affordable creative resources such as workspaces, classes, tools & equipment, and exhibition opportunities for the local art community.

By providing these resources, Artisan Alley connects local artists with the city as a whole and adds cultural value by providing accessible opportunities for arts exploration and education.

## PROJECT INFORMATION

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Name of the project to be funded:

Artisan Alley Grant-Writing Fund

Total cost of project: \$15,000

Requested amount of Jack Hopkins funding: \$15,000

Number of City residents to be served by this project in 2021: 4-5k

Number of clients to be served by this project in 2021: 4-5k

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Artisan Alley is requesting \$15,000 to hire an additional grant writer.

We can afford to pay a few part-time contractors, but we still rely on interns and volunteers to implement our programs. This lack of staffing is a notable hinderance in our granting efforts; it is handled entirely by a single part-time contractor, who, among numerous other tasks, writes every grant application, finds new grants, and manages our exhaustive list of potential funding sources. We need to provide support to this sole staffer with an additional writer.

We understand that \$15,000 for staff support is significant, but grant writing is at the crux of Artisan Alley's—and Jack Hopkins'—mission to provide opportunities for underserved populations. This comes in the form of affordable resources, youth programming, and projects designed to maximize accessibility to both the arts and necessities like internet and food. These projects are life-changing for many in the Bloomington community, but they cannot be funded without outside financial support, and Artisan Alley struggles to find enough funding sources with only one grant writer.

For this reason, Artisan Alley asks your organization to support underserved populations by allowing them to expand its programming with a second grant writer.

## **COLLABORATIVE PROJECTS**

---

**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

# PROJECT LOCATION

---

Address where the project will be housed (if different than agency address):

Do you own or have site control of the property at which the project is to take place?

Yes       No       \*\*\*\* N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

**If the property zoned for your intended use?**       Yes       No       \*\*\*\* N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

## PROJECT COSTS

---

**Is this request for operational funds?** (*e.g., salaries, rent, vouchers, etc*),

Yes       No

**If “yes,” indicate the nature of the operational request:**

Pilot     Bridge     Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (*Indicate source, amount, and whether confirmed or pending*):

None.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We plan to pay the staffer bi-weekly for their work, and we will submit our claims for reimbursement at the end of each month.

Before we see a complete draw down of funds, we will need to hire a grant writer. We have an interested volunteer and know potential community members, but we haven't started interviewing.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

We don't anticipate other funds.

**FISCAL LEVERAGING** (*100 words or less*)

**Describe how your project will leverage other resources** (*e.g., other funds, in-kind contributions, or volunteers.*)

We have a grant writing intern this summer, but after she leaves, the new staff position will have no support besides the current grant writer and Executive Director Adam Nahas. A priority for the grant writing team will be finding more staff support, but if funds cannot be secured, the department will revert to one contracted writer and one writer paid on commission, should they choose to stay on.

# FUNDING PRIORITIES – RANKED

**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	<b>Item</b>	<b>Cost</b>
Priority #1	Grant Writer (\$15/hour, 20 hours/week, 1 year).	\$15,000
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		\$15,000



## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

We address many of the social needs outlined in SCAN and the Consolidated Plan, and grant writing is necessary for all of them.

SCAN mentions a need for affordable daycare and education, and we address this through our arts summer camp, after-school art camp, "Art-in-a-Box" program, and online classes. These combine affordable prices with low barriers for entry to maximize accessibility for underserved populations. Studies show arts exploration is crucial to one's intellectual and emotional development, which makes accessible arts education a social need.

We do more than just "arts" programs: we use our 501(c)3 status to directly address the priorities of the Jack Hopkins grant. We helped launch the People's Market, which, along with providing space for POC to sell goods, offers SNAP recipients a space to pick up their groceries. The Consolidated Plan mentions a need for services that "improve quality of life," which we addressed by funding the WiFi Mill and installing high-speed internet in low-income homes. Internet access is not a luxury anymore: it "connects" people, a social need mentioned in SCAN.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This request is being made as a part of your 2021 allowance for operational funds.

For future funding, our priority is finding another grant to fund the position. If we are unable to do this, should the new staffer choose to stay with Artisan Alley, we will revert to one contracted writer and one writer paid on commission. Some of this depends on the amount of revenue growth a second writer brings, but we don't anticipate being able to afford \$15,000 a year for this position.

**LONG-TERM BENEFITS** (200 words or less)**How will your project have broad and long-lasting benefits for our community?**

With a larger grant writing team, Artisan Alley will both be able to expand on the programs that already exist and create new ones to better support the underserved community in Bloomington.

The programs we currently have require annual funding, and while we have a series of grants that sustain them, we need to expand the projects to fulfill our mission of providing accessible arts education. We need more online classes; we need more copies of the “Art-in-a-Box” lessons; we need more stable pay for our after-school camp instructor; we need more class options for our summer camp; and we need more equipment for our internet installation project. To do this, we need more funding and an additional grant writer.

On top of this, the new grant writer will help us find different types of grants, which opens up possibilities for future programs. We often create and design social service projects based on available funding, which means our ability to serve the community is proportional to the number of grants we find. In this way, this second staffer is at the core of Artisan Alley’s growth.

**OUTCOME INDICATORS** (100 words or less)**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The main outcome indicators will be an increase in the number of submitted applications and the amount of money we receive. We want to double our application rate and expand our reach to national grants, where we struggle to receive funds. Additionally, we have a spreadsheet of 40 grants, which we would like to double. Creating a more exhaustive list of every grant Artisan Alley can apply for, including application dates and additional notes, will help us expand.

In doing all this, Artisan Alley will undoubtedly be better able to service underserved youth and community members through our programming.

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01/03/21

Accrual Basis

**Artisan Alley LTD**  
**Profit & Loss**  
 January through December 2020

	Jan - Dec 20
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Direct Public Support</b>	
Corporate Contributions	5.00
Other Donations	914.45
<b>Total Direct Public Support</b>	919.45
<b>Indirect Public Support</b>	
Grants	49,444.28
<b>Total Indirect Public Support</b>	49,444.28
<b>Investments</b>	
Interest-Savings, Short-term CD	4.56
<b>Total Investments</b>	4.56
<b>Other Types of Income</b>	
Janeway Donations	46,281.52
PM income	212,566.22
<b>Total Other Types of Income</b>	258,847.74
<b>Peoples Market Paypal income</b>	215,954.74
<b>Program Income</b>	
Classes and Educational Service	566.03
<b>Membership Dues</b>	
PayPal	23,518.08
Membership Dues - Other	95,803.08
<b>Total Membership Dues</b>	119,321.16
<b>Total Program Income</b>	119,887.19
<b>Total Income</b>	645,057.96
<b>Gross Profit</b>	645,057.96
<b>Expense</b>	
<b>Business Expenses</b>	
Business Registration Fees	49.00
Employee Wages, Salary, etc	
Adam Nahas	20,241.55
Employee Wages, Salary, etc - Other	3,265.26
<b>Total Employee Wages, Salary, etc</b>	23,506.81
Marketing Expense	181.15
Online Services	50.00
Payroll Taxes	2,239.22
Business Expenses - Other	3,305.18
<b>Total Business Expenses</b>	29,331.36
<b>Contract Services</b>	
Chloe Dukes	250.00
David Martin	2,474.33
Dre Art	250.00
James Tanford	2,526.83
Justin Scholfield	240.00
Rodney Crites	150.00
Contract Services - Other	3,344.50
<b>Total Contract Services</b>	9,235.66
<b>Facilities and Equipment</b>	
Depreciation Expense	1,696.33
Equipment and Maintenance	3,757.71
Rent	56,140.00

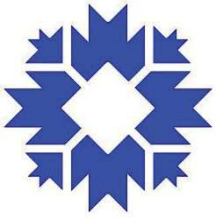
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01/03/21

Accrual Basis

**Artisan Alley LTD**  
**Profit & Loss**  
 January through December 2020

	Jan - Dec 20
<b>Utilities</b>	
City of Bloomington Water	539.99
Comcast	4,299.89
Duke Energy	10,371.22
Vectren Energy	3,566.80
	18,777.90
<b>Total Utilities</b>	18,777.90
<b>Facilities and Equipment - Other</b>	437.75
	437.75
<b>Total Facilities and Equipment</b>	80,809.69
<b>Operations</b>	
Gallery Walk	317.65
Postage, Mailing Service	55.00
Printing and Copying	279.25
Supplies	1,744.43
Operations - Other	657.10
	3,053.43
<b>Total Operations</b>	3,053.43
<b>Other Types of Expenses</b>	
<b>Banking Fees</b>	
PayPal Fees	4,858.30
Banking Fees - Other	3.00
	4,861.30
<b>Total Banking Fees</b>	4,861.30
Insurance - Liability, D and O	1,296.20
Janeway Expenses	45,926.34
Other Costs	226.00
PM Expenses	198,342.55
	250,652.39
<b>Total Other Types of Expenses</b>	250,652.39
Payroll Expenses	2,332.17
Peoples Market Paypal expenses	213,170.49
Uncategorized Expenses	390.00
	588,975.19
<b>Total Expense</b>	588,975.19
<b>Net Ordinary Income</b>	56,082.77
<b>Other Income/Expense</b>	
<b>Other Expense</b>	
Ask My Accountant	947.08
	947.08
<b>Total Other Expense</b>	947.08
<b>Net Other Income</b>	-947.08
	-947.08
<b>Net Income</b>	<b>55,135.69</b>



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

## CONTACT INFORMATION

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**Lead Agency Name:** Beacon, Inc.

**Address:**

PO Box 451 / 620 S. Walnut St. Bloomington, IN 47402-0451
--

**Phone:** 812-334-5734

**E-Mail:** beacon@beaconinc.org

**Website:** www.beaconinc.org

**President of Board of Directors:** Jean Capler

**Name of Executive Director:** Forrest Gilmore

**Phone:** 812-334-5734, x122

**E-Mail:** forrest@beaconinc.org

**Name of Grant Writer:** Forrest Gilmore

**Phone:** 812-334-5734, x122

**E-Mail:** forrest@beaconinc.org

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
53	10	Typically ~1500/yr

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Beacon, Inc. is a vital, leading, compassionate organization, which aids and empowers those experiencing poverty with a full range of support services to reduce hunger and homelessness in the communities we serve. Beacon provides daytime and emergency overnight shelter, hunger relief, permanent supportive housing, rapid re-housing, social services and case management, employment support, street outreach, eviction prevention, prescription and health care assistance, life essentials (restrooms, laundry, showers, mail, ID, etc.), and other health and human services to hundreds of adults and children each day and thousands each year.

## PROJECT INFORMATION

---

Name of the project to be funded:

COVID-19 Homeless Prevention Project

Total cost of project: \$64,500

Requested amount of Jack Hopkins funding: \$25,000

Number of City residents to be served by this project in 2021: 160

Number of clients to be served by this project in 2021: 200

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$25,000 to boost our eviction prevention funds for people at risk of losing their homes due to the COVID-19-induced recession.

Anticipating a significant increase in rental and utility assistance needs, increasing resources to meet the demand seems especially urgent. The national eviction moratorium is scheduled to end on June 30th. The Census Bureau's Household Pulse Survey currently estimates 1 in 4 renters in Indiana are behind in their rent. Beacon, through our work at the Shalom Center, has two decades of experience with providing rental assistance to at-risk households, serving approximately 200 households every year. Fully funded, this program would allow us to increase the amount available to each household from \$50 to \$250. As part of the process, we verify the existing debt with the landlord and that assistance is sufficient to prevent eviction. We work with other agencies if the debt is greater than the maximum amount we disburse.

## **COLLABORATIVE PROJECTS**

---

**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***



## PROJECT LOCATION

---

**Address where the project will be housed** (if different than agency address):

620 S. Walnut Street

**Do you own or have site control of the property at which the project is to take place?**

Yes       No       N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

**If the property zoned for your intended use?**       Yes       No       N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

## PROJECT COSTS

---

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes  No

**If “yes,” indicate the nature of the operational request:**

Pilot  Bridge  Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

We currently have \$12,000 committed from the First United Methodist Church to the project in 2021 and will incorporate the staffing and administrative costs into our current income. We will seek additional funding from Sophia Travis and other funding sources.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We can begin spending the funds as soon as we receive them. Given the planned lifting of the eviction moratorium on June 30th, the typical timing for this grant will fit perfectly with the expected need. A complete drawdown of funds will depend somewhat on how the need arises, but we expect to be able to expend the full amount by December 2021.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

This project can be phased up or down depending on funding levels. More funds means more people helped.

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

We currently have \$12,000 budgeted to this project, dedicated from the First United Methodist Church. We also will be contributing an estimated \$14,500 in staffing and administrative costs raised through from our donor base. We'll be looking to other sources including Sophia Travis, the United Way, and CARES funding to bolster the support.

## FUNDING PRIORITIES – RANKED

---

**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	100 Households at \$250	\$25,000
Priority #2	80 households at \$250 or 100 households at \$200	\$20,000
Priority #3	60 households at \$250 or 100 households at \$150	\$15,000
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		\$25,000

## **JACK HOPKINS FUNDING CRITERIA**

---

### **NEED** *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The 2015-19 Consolidated Plan describes two of its priority needs as providing “funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care,” and providing “funding to non-profit organizations that provide a safety net for community members in need.”

The Plan also describes its Anti-Poverty Strategy as providing “access to emergency assistance by providing funding through CDBG and the Jack Hopkins Council Social Service Grant Program to agencies that provide said services.”

The Census Bureau’s Household Pulse Survey states 1 in 6 rental households nationally are currently behind in rent, with that number increasing to 1 in 5 for Latino and Asian American households and 1 in 4 for African Americans. Indiana is particularly hard hit with 1 in 4 rental households behind on rent (I wasn't able to obtain data for different racial groups in Indiana, but assume the national pattern of worsening conditions would hold).

Because of our central work as a resource for people struggling with housing security, this project will help address an urgent and emerging need in our community.

### **ONE-TIME INVESTMENT** *(100 words or less)*

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

These funds are targeted to issues directly resulting from the COVID-19 pandemic and recession.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

A study published in Science by William Evans, James Sullivan, and Melanie Wallskog titled The Impact of Homelessness Prevention Programs on Homelessness found that temporary financial assistance to families at imminent risk of homelessness reduced the likelihood that they will enter a homeless shelter by 76%. The benefits of the temporary financial assistance, including lower shelter costs, lower costs of other public services, and better educational and health outcomes, outweighed the costs.

Helping people stay in their homes rather than become homeless is an obvious benefit to the family involved but is also a net positive in reducing the number of people experiencing homelessness in our community.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

We will provide the resource to households in order to prevent eviction, so our measurement will be number of adults and children and households who avoided eviction due to assistance.



620 S Walnut St / PO Box 451  
Bloomington, IN 47402-0451  
[www.beaconinc.org](http://www.beaconinc.org)  
Day Shelter: (812) 334-5728  
Administration: (812) 334-5734  
Fax: (812) 334-5736

## COVID-19 Homeless Prevention Project Program Budget 2021

### EXPENSES

\$50,000	Direct rent and utility assistance
\$10,000	Case Management Staffing
\$4,500	Estimated Administrative Costs
<b>\$64,500</b>	<b>TOTAL COST</b>

### INCOME OBTAINED OR NEEDED

<b>\$25,000</b>	<b>Jack Hopkins Request</b>
\$14,500	Cash Donations (Secured)
\$12,000	First United Methodist Church Donation (Secured)
\$13,000	Additional Dollar Figure To Be Raised (Pending)
<b>\$64,500</b>	<b>TOTAL INCOME NEEDED</b>

12:45 PM

## Shalom Community Center

01/29/21

## Balance Sheet

Cash Basis

As of December 31, 2020

	<u>Dec 31, 20</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
10000 · Old National Checking 9643	222,874.67
10002 · Old National Savings 2314	34,750.74
<b>Total Checking/Savings</b>	257,625.41
<b>Other Current Assets</b>	
12001 · *Undeposited Funds	16,747.30
<b>Total Other Current Assets</b>	16,747.30
<b>Total Current Assets</b>	274,372.71
<b>Fixed Assets</b>	
18000 · Land	140,980.88
18100 · Land Improvements	6,899.00
18200 · Buildings	177,879.12
18300 · Building Improvements	292,742.96
18500 · Equipment - FP	1,199.00
18600 · Equipment	85,028.97
18700 · Furniture and Fixtures	38,387.25
18800 · Furniture and Fixtures - FP	8,650.20
19000 · Accumulated Depreciation	-236,753.23
<b>Total Fixed Assets</b>	515,014.15
<b>Other Assets</b>	
10004 · Endowment	44,585.22
<b>Total Other Assets</b>	44,585.22
<b>TOTAL ASSETS</b>	<b>833,972.08</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
20001 · Payables	-7,028.30
<b>Total Accounts Payable</b>	-7,028.30
<b>Other Current Liabilities</b>	
26000 · Deductions Payable	144.85
26050 · Payroll Tax Liabilities	58.00
26100 · Flex Med Spending Ded	798.72
26200 · Empl United Way Payable	64.00
26300 · Garnishment	1,261.76
26400 · Life and AD&D - Employee	874.01
<b>Total Other Current Liabilities</b>	3,201.34
<b>Total Current Liabilities</b>	-3,826.96
<b>Long Term Liabilities</b>	
27100 · PPP Loan (ONB)	166,309.28
27150 · Old National Loan	253,914.39
27200 · Other Liabilities	-2,046.00
<b>Total Long Term Liabilities</b>	418,177.67
<b>Total Liabilities</b>	414,350.71

12:45 PM

## Shalom Community Center

**Balance Sheet**

01/29/21

As of December 31, 2020

Cash Basis

---

	<u>Dec 31, 20</u>
<b>Equity</b>	
30000 · Opening Balance Equity	1,159,391.83
32000 · Unrestricted Net Assets	-149,221.42
Net Income	-590,549.04
	<hr/>
<b>Total Equity</b>	<b>419,621.37</b>
	<hr/>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u><u>833,972.08</u></u></b>



12:38 PM

01/29/21

Cash Basis

**Beacon, Inc.**  
**Profit & Loss**  
 January through December 2020

	Jan - Dec 20
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>40000 · Donations</b>	
40100 · Individual Donations	521,167.24
40200 · Faith Community Donations	32,116.29
40300 · Corporate Donations	18,408.11
40400 · Organization Donations	35,043.52
40500 · Income for Capital	7,630.00
41000 · NAP Contributions	24,795.00
<b>Total 40000 · Donations</b>	639,160.16
41500 · Isolation Shelter Income	6.38
42000 · Government Grants	1,664,629.80
42500 · Occupancy Fee Income	23,029.75
43000 · Nongovernment Grants	53,359.00
44000 · Gifts in Kind	257,693.58
48300 · Fundraising Event Income	50,533.22
49000 · Investment & Interest Income	1,319.32
49100 · Other Types of Income	0.00
49999 · Payroll Items	159.43
<b>Total Income</b>	2,689,890.64
<b>Gross Profit</b>	2,689,890.64
<b>Expense</b>	
<b>60000 · Personnel Expenses</b>	
60100 · Salaries & Wages	1,129,087.66
60150 · Yearly Bonus	31,017.52
60400 · Payroll Taxes	98,375.62
60500 · Zane Enrollment Fee	7,062.15
60550 · Employee Life Insurance	6,467.33
60600 · FSA Reimbursements	494.25
60650 · Zane Reimbursements	26,900.51
60700 · Workers' Compensation	8,878.33
60800 · New Employee Costs	1,555.84
60900 · Staff Development & Education	5,928.92
61100 · Mileage & Travel Expense	7,000.66
<b>61200 · Contract Services</b>	
61210 · Accounting Fees	12,500.00
61220 · Audit Costs	7,200.00
61230 · Consulting Services	13,459.37
61200 · Contract Services - Other	285.47
<b>Total 61200 · Contract Services</b>	33,444.84
61300 · Payroll Accounting Fees	3,636.31
60000 · Personnel Expenses - Other	14.79
<b>Total 60000 · Personnel Expenses</b>	1,359,864.73
<b>62000 · Administrative Costs</b>	
62100 · Office Supplies	6,928.46
62200 · Postage & Mailing	2,907.45
62300 · Internet	5,158.53
62400 · Telephone	7,958.49
62500 · Technology	10,436.30
62600 · Memberships & Dues	1,011.98
62000 · Administrative Costs - Other	546.80
<b>Total 62000 · Administrative Costs</b>	34,948.01
62101 · In-Kind Office Supplies	784.20
<b>64000 · Facility Expenses</b>	
64100 · Facilities and Equipment	17,113.39

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01/29/21

Cash Basis

**Beacon, Inc.**  
**Profit & Loss**  
 January through December 2020

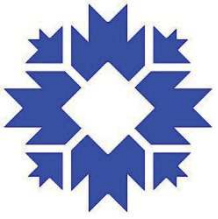
	Jan - Dec 20
<b>64200 · Utilities</b>	
64201 · Electricity	17,878.97
64202 · Natural Gas	3,660.42
64203 · Water	15,028.44
64200 · Utilities - Other	682.14
	37,249.97
<b>Total 64200 · Utilities</b>	<b>37,249.97</b>
<b>64300 · Waste Removal</b>	4,542.05
<b>64500 · Fire Suppression</b>	1,851.07
<b>64600 · Pest Control</b>	2,115.00
<b>64700 · Security</b>	7,602.96
<b>64800 · Custodial Supplies</b>	16,122.18
<b>64900 · Kitchen Supplies</b>	13,312.91
<b>65000 · Maintenance and Repair</b>	71,362.24
<b>65200 · Property &amp; Liability Insurance</b>	13,065.33
<b>65400 · Equipment Lease</b>	4,275.32
<b>64000 · Facility Expenses - Other</b>	8,759.00
	197,371.42
<b>Total 64000 · Facility Expenses</b>	<b>197,371.42</b>
<b>64901 · In-Kind Kitchen Supplies</b>	1,291.74
<b>65001 · In-Kind Maintenance</b>	9.00
<b>66000 · Client Support</b>	
66100 · Client Rents	856,559.88
66150 · Renters Insurance	2,560.42
66200 · Client Security Deposits	34,741.70
66250 · Client Application Fees	3,039.15
66300 · Client Utilities	47,779.36
66350 · Client Programming	39.00
66500 · Client BMV/BC Expenses	3,062.55
66600 · HIP Payments	634.88
66700 · Pharmacy	2,877.39
66800 · Bus Tickets - Local	1,380.00
66900 · Bus Tickets Out-of-Town	5,915.51
67000 · Food	19,540.71
67100 · In-Kind Food	202,287.69
67200 · In-Kind Client Needs	2,240.00
67300 · Hygiene Pantry	9,988.50
67600 · Other Client Needs	40,645.37
67700 · Lyft Transportation	1,578.98
66000 · Client Support - Other	171.56
	1,235,042.65
<b>Total 66000 · Client Support</b>	<b>1,235,042.65</b>
<b>66901 · Reconciliation Discrepancies</b>	0.00
<b>67601 · In-Kind Client Needs</b>	43,008.95
<b>68000 · Fundraising Expenses</b>	
68100 · Printing and Copying	508.56
68200 · Postage - Fundraising	8,773.51
68300 · Fundraising Event Expenses	10,469.35
68000 · Fundraising Expenses - Other	5,430.44
	25,181.86
<b>Total 68000 · Fundraising Expenses</b>	<b>25,181.86</b>
<b>68001 · In-Kind Fundraising</b>	10,312.00
<b>70000 · Bank &amp; Credit Card Fees</b>	4,219.58
<b>71000 · Interest Expense</b>	109.28
<b>73000 · Miscellaneous Expense</b>	
73100 · COVID 19 Expenses	
73150 · ISO Shelter Rent	81,550.32
73200 · Hotel Rents- COVID Isolation	255,710.90
73250 · - Auto Insurance	7,080.00
73100 · COVID 19 Expenses - Other	85,170.02
	429,511.24
<b>Total 73100 · COVID 19 Expenses</b>	<b>429,511.24</b>

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01/29/21  
Cash Basis

**Beacon, Inc.**  
**Profit & Loss**  
January through December 2020

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	<u>Jan - Dec 20</u>
73000 · Miscellaneous Expense - Other	-23,832.28
Total 73000 · Miscellaneous Expense	405,678.96
Total Expense	3,317,822.38
Net Ordinary Income	-627,931.74
Net Income	<u><u>-627,931.74</u></u>



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

---

**Lead Agency Name:** Big Brothers Big Sisters of South Central Indiana

**Address:**

501 N. Walnut St Office Bloomington, IN 47404
---

**Phone:** 812-334-2828

**E-Mail:** bbbs@bigsindiana.org

**Website:** www.bigsindiana.org

**President of Board of Directors:** Laine Mello

**Name of Executive Director:** Danell Witmer

**Phone:** 812-325-8803

**E-Mail:** dwitmer@bigsindiana.org

**Name of Grant Writer:** Danell Witmer

**Phone:** 812-325-8803

**E-Mail:** dwitmer@bigsindiana.org

## AGENCY INFORMATION

---

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
7		250+

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Our Mission at Big Brothers Big Sisters of South Central Indiana is:

To create and support one-to-one mentoring relationships that ignite the power and promise of youth.

Our vision is that all youth will achieve their full potential.

By partnering with parents/guardians, volunteers and others in the community we are accountable for each child in our program to achieve:

\*Higher aspirations, greater confidence and better relationships

\*Avoidances of risky behaviors

\*Educational Success

## PROJECT INFORMATION

---

Name of the project to be funded:

Operational Support

Total cost of project: \_\_\_\_\_

Requested amount of Jack Hopkins funding: \$20,000.00

Number of City residents to be served by this project in 2021: 500+

Number of clients to be served by this project in 2021: 250+

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

BBBSSCI is requesting \$20,000 in operating support. These funds will help power our mission by uniting young people (Littles) with caring, positive adult role models (Bigs) in professionally supported one-to-one mentoring relationships. Together, they clear a path to success by breaking societal barriers, closing opportunity gaps and overcoming adversities like poverty and identity-based discrimination.

The Littles we serve face adversity at a higher rate than the average child. 86% receive free or reduced lunches, 74% come from single parent/grandparent/foster care homes, 72% are from households living at or under the federal poverty level.

Our core programs are:

Community-based- Adult mentors are matched with youth ages 6-18 with a commitment to meet two to four times a month.

Site-based- Matches meet at schools or youth centers weekly

We also provide activities for the 100+ children on our waiting list. Due to Covid-19, our in person events which keep children on our waiting list engaged had to be canceled, but we created ways of keeping everyone connected by offering on-line activities, delivering STEM and creative activities and supplying them with on-line enrichment activities that they could engage in while we were in

## **COLLABORATIVE PROJECTS**

---

**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

---

Address where the project will be housed (if different than agency address):

Do you own or have site control of the property at which the project is to take place?

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

**If the property zoned for your intended use?**

Yes

No

N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*



## PROJECT COSTS

---

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes       No

**If “yes,” indicate the nature of the operational request:**

Pilot     Bridge     Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

OJJDP - \$40,000, Events (approximately) \$250,000, Indirect contributions (approximately) \$38,000, Individual contributions (approximately) \$65,000, private grants (approximately) \$22,000

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

All expenses will be tracked and submitting of official receipts and paperwork will occur at time of pull-down. An individualized spreadsheet will be used to track all expenses on a monthly basis to ensure that all expenses are tracked and accounted for in a timely basis.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

We receive funds throughout the year through fundraising events and individual donations. Due to the impact COVID-19 has had on our fundraising events this past year, we are moving to a more individual-donor focused fundraising strategy. Our fundraising efforts prior to Covid-19 were approximately 75% of our operating budget. There is a balanced calendar of fundraising and

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

Receiving the Jack Hopkins funding will show our potential donors that we are supported by the City of Bloomington in our efforts to positively impact the lives of youth in our community. This allows us to share with potential donors that our community leaders believe in the work we do, and are willing to fund our efforts. It will also allow us to focus more on individual meetings and interactions to build more individual and focused giving (especially monthly donations) instead of our past efforts of several events which uses precious staff time and a lesser rate of return.

## FUNDING PRIORITIES – RANKED

---

**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	Operational Expenses	\$20,000
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>\$20,000</b>

## JACK HOPKINS FUNDING CRITERIA

---

### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Youth development is the major focus of BBBSSCI. As mentioned previously, our Littles face adversity at a higher rate than the average child. 72% come from homes that fall at or below the poverty level, compared to 30% nationally. 66% live in a single family home, compared to 34% nationally. 22% of our littles are sad, lonely, have low self confidence, and suffer from depression compared to 12% nationally. Because of this, our Littles face greater exposure to adverse childhood experiences (ACEs) than the general population. ACEs can have a lasting negative effect on mental health and physical well being throughout life. Mentoring relationships through BBBSSCI protect against the harmful effect of ACEs and help young people with childhood trauma. According to the Service Community Assessment of Needs, "...beyond these basics, human development can include the fostering of self-empowerment, positive values, access to community support networks, a commitment to learning, social competencies, and constructive use of time. In critical stages of development early in life, changes are rapid, leaving only short windows of time to establish the developmental successes that are prerequisites for success in later life stages."

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

We are seeking operational support pursuant to the 2021 allowance. Our goal is to diversify our funding, moving toward a more balanced income stream and focus on more individual gifts. We have also hired a new staff member to help with recruitment and awareness, which we know will allow us to reach more people in our community and spread the message of the work we do to ignite the power and promise of youth in our community. This funding will help offset the loss of event income and allow us time to streamline our focus to individual giving.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

Our evidence-based program builds social and emotional support, confidence and resilience that helps ensure that young people:

- Are college and career ready
- Have a healthy physical and mental well being
- Are more likely to stay away from participating in risky behavior
- Will graduate with a high school diploma or GED
- Develop better relationships with parents, teachers and peers

The supportive, healthy relationships formed between mentors and mentees are both immediate and long-term and contribute to a host of benefits for mentees, including: increased high school graduation rates; lower high school dropout rates; healthier relationships and lifestyle choices; better attitude about school; higher college enrollment rates and higher educational aspirations; enhanced self-esteem and self-confidence; improved behavior, both at home and at school; stronger relationships with parents, teachers, and peers; improved interpersonal skills; and decreased likelihood of initiating drug and alcohol use. In addition, Former Littles earn \$315,000 more over their

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

BBBSSCI intends to measure the number of new volunteers, children enrolled, and matches made in order to track the outcomes of funding being provided for our agency. We measure this through our Youth Outcome Survey which shows improvement, such as 75% improving their social acceptance, a 65% increase in educational expectations, reductions in risk attitudes, a 63% increase in parental trust and a 100% rate of avoiding the juvenile justice system in the BBBSSCI program. As a result, we are seeing 93.4% positive outcomes from our matches across our community and site-based programs.

## **OTHER COMMENTS** *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

BBBSSCI has served Monroe County for 48 years. This year, we will serve over 150 families, supporting 250+ Littles. Our programs are 100% free to the families we serve, which is why operating support is so essential to our mission. We are the only youth serving agency with no cost to families or volunteers involved in our program.

In 2019, we launched a new program: Bigs with Badges, which includes police, firefighters, EMTs, Conservation Officers, and more. Bigs in Badges typically spend an hour or so a week with a child during lunch or in their enrichment hour (when schools allow those visits to happen in person and electronically during the pandemic), hanging out, doing fun activities, and enjoying time together. This program is critical to bridging gaps in our community, and illustrates another way operational support helps us leverage relationships in our community to positively impact our youth.

Big Brother Jason offered these comments about our program:

“My match with my Little Brother has been life-changing and perspective-altering on many occasions. Having insight into the challenges he has faced and overcome has been inspiring and helped me to overcome challenges in my own life. As my Little Brother now heads off to college, I feel like I have had the opportunity to impact someone’s life and change mine for the better.”

Simply put, BBBS programs impact youth for a lifetime. Of all the steps Littles take in their journey, walking through our door are the ones they always remember. It is these steps that lead to a friend, a confidante, or someone that will inspire them. It is these steps that give them hope and a chance to dream bigger. BBBSSCI helps them see beyond the boundaries of their neighborhoods, beyond their ideas of what they can achieve, and beyond the journey they imagined they'd be taking.

We are very proud to share that last year we were identified by Big Brothers Big Sisters of America as a recipient of the Quality Award. The Quality Award is given to a BBBS agency who provided high-quality, long-term programming for children we serve. Only 24 of 241 affiliate agencies received this award. In addition, BBBSSCI was one of 4 finalists for the Small to Mid-Sized Agencies of the Year, and our Board of Directors was Awarded Board of the Year for Small to Mid-Sized Agencies. These award affirm the quality programming we provide to our community.

## Project Budget

<b>Operational Costs One to One Mentoring Programming pairs volunteers with Bigs</b>	
<b>Item</b>	<b>Cost</b>
Rent	\$24,000.00
Payroll for all employees	\$277,000.00
Employee Health Insurance	\$25,000.00
Utilities & Phone	\$9,750.00
Liabilities Insurance	\$12,600.00
Office Supplies and Equipment	\$11,450.00
<b>Budget Total</b>	<b>\$359,800.00</b>

# Statement of Activity

January - December 2020

	Total
<b>REVENUE</b>	
4000 Government Grants	
4025 JJ9 Monthly	1,354.95
4070 Owen County	2,000.00
<b>Total 4000 Government Grants</b>	<b>3,354.95</b>
4100 Private Grants	
4120 Grants	61,243.09
<b>Total 4100 Private Grants</b>	<b>61,243.09</b>
4200 Individual Contributions	
4205 Individual Donations	175,795.76
4211 NAP Credits	20,806.00
4212 ASK	29,070.55
4230 Employee Giving	353.02
4235 Gardner Mem. Tadpole Fund	1,500.00
<b>Total 4200 Individual Contributions</b>	<b>227,525.33</b>
4300 Indirect Contributions	
4310 United Way of Monroe Co.	38,317.92
4330 Foundation & Misc Grants	10,773.50
<b>Total 4300 Indirect Contributions</b>	<b>49,091.42</b>
4700 In-Kind Contributions	
4710 MC InKind Income	387.00
4720 OC InKind	64.19
4730 BFKS In-Kind	9,212.86
<b>Total 4700 In-Kind Contributions</b>	<b>9,664.05</b>
4800 Fund Raising	
4817 Corporate Sponsor	26,732.47
4840 General Fundraising	11.15
4865 IU	3,384.50
4875 Community Bowl	57,295.03
<b>Total 4800 Fund Raising</b>	<b>87,423.15</b>
4900 Investment income	
4901 Investments	1,634.73
4910 Realized Gain on Securities	3,775.68
4920 Unrealized gain (loss) on sec	-10,465.83
4940 Interest Income	27.82
<b>Total 4900 Investment income</b>	<b>-5,027.60</b>
4995 Miscellaneous Income	6,000.08
<b>Total Revenue</b>	<b>439,274.47</b>
<b>GROSS PROFIT</b>	<b>439,274.47</b>
<b>EXPENDITURES</b>	
6000 Agency Expense	
6010 Investment Account Expenses	458.27

	<b>Total</b>
6018 Bank Fees	56.26
6020 WePay Credit Card Fees	3,480.64
6042 Dues and Subscriptions	11,745.67
6045 Food	903.15
6055 Miscellaneous	152.64
<b>Total 6000 Agency Expense</b>	<b>16,796.63</b>
6100 Board & Staff Expenses	
6120 Board Development	166.79
6130 Board - Food	637.21
6150 Staff Development	1,157.02
6170 Staff - Food	426.24
6180 Conference / Training	137.04
<b>Total 6100 Board &amp; Staff Expenses</b>	<b>2,524.30</b>
6200 Equipment	
6210 Computer Repairs & Support	9,937.68
6220 Depreciation	348.93
6230 Equipment Rental	1,780.92
6250 Office Equipment, Furniture, & F	478.34
<b>Total 6200 Equipment</b>	<b>12,545.87</b>
6300 Insurance	
6325 Liability Insurance	8,467.57
6350 Property & Liability Insurance	2,357.67
6375 Workmans Comp	784.73
<b>Total 6300 Insurance</b>	<b>11,609.97</b>
6400 Occupancy	
6401 Building Rent	24,000.00
6410 Building Expenses	145.63
6420 Household Supplies	138.10
6450 Utilities	
6451 Water	360.80
6452 Electric	3,574.77
6453 Internet	1,494.68
6455 Telephone	3,163.80
<b>Total 6450 Utilities</b>	<b>8,594.05</b>
<b>Total 6400 Occupancy</b>	<b>32,877.78</b>
6500 Payroll	
6510 Payroll Wage Expense	204,496.18
6530 Payroll Tax - FICA	17,199.95
6540 Unemployment Tax	399.00
6545 Employee Health Ins.	25,800.70
6570 Payroll Expenses	546.00
<b>Total 6500 Payroll</b>	<b>248,441.83</b>
6600 Professional Fees	942.75
6650 Accounting	24,157.00



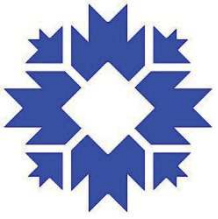
	Total
<b>Total 6600 Professional Fees</b>	<b>25,099.75</b>
6700 Program Expense	
6725 Expense Special Events Programming	1,214.04
6735 Fundraising Expense	1,109.35
6740 Volunteer & Child Outreach	130.00
6745 Office Supplies	1,833.01
6750 Printing and Reproduction	1,234.99
6765 Postage/NonBulk	501.85
6766 Bulk Mail	704.36
6767 Postal Fees	182.00
6775 Advertising	63.16
6785 Mileage & Parking Reimbursement	40.56
6795 Prizes & Awards	3,645.40
6798 Program Activities	764.88
<b>Total 6700 Program Expense</b>	<b>11,423.60</b>
6800 Volunteer Expense	
6825 Volunteer Background Checks	2,743.70
6850 Volunteer Recognition	489.63
<b>Total 6800 Volunteer Expense</b>	<b>3,233.33</b>
9020 In-Kind	214.19
9040 BFKS In-Kind Expense	9,212.86
<b>Total 9020 In-Kind</b>	<b>9,427.05</b>
9025 In-Kind Expenses	237.00
9055 Interest Expense	3,501.30
<b>Total Expenditures</b>	<b>377,718.41</b>
<b>NET OPERATING REVENUE</b>	<b>61,556.06</b>
<b>OTHER REVENUE</b>	
8100 Forgiveness Income	41,000.00
<b>Total Other Revenue</b>	<b>41,000.00</b>
<b>NET OTHER REVENUE</b>	<b>41,000.00</b>
<b>NET REVENUE</b>	<b>\$102,556.06</b>

# Statement of Financial Position

As of December 31, 2020

	Total
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Bank Accounts</b>	
1000 CASH	
1001 Monroe Petty Cash	50.00
1002 Owen Co Petty Cash	1,870.37
1050 ONB - Operating	188,004.91
1060 Baird Cash	252.38
<b>Total 1000 CASH</b>	<b>190,177.66</b>
1051 German American	199,878.33
1065 Venmo _ BBBSSCI	2,760.01
1110 Baird Mutual	28,890.36
<b>Total Bank Accounts</b>	<b>421,706.36</b>
<b>Other Current Assets</b>	
1300 Prepaid Expenses	1,674.87
<b>Total Other Current Assets</b>	<b>1,674.87</b>
<b>Total Current Assets</b>	<b>423,381.23</b>
<b>Fixed Assets</b>	
1800 Property	
1810 Office Equipment	15,594.20
1815 Accum Dep-Ofc Equipmt	-14,857.54
1830 Signs	1,436.48
1835 Accum Dep- Signs	-632.75
<b>Total 1800 Property</b>	<b>1,540.39</b>
<b>Total Fixed Assets</b>	<b>1,540.39</b>
<b>Other Assets</b>	
1900 Community Foundation Perm Endow	39,669.16
<b>Total Other Assets</b>	<b>39,669.16</b>
<b>TOTAL ASSETS</b>	<b>\$464,590.78</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Credit Cards</b>	
Bank of America 1295	1,444.70
<b>Total Credit Cards</b>	<b>1,444.70</b>
<b>Other Current Liabilities</b>	
2000 Current Liabilities*	0.00
2013 Interest Payable	3,495.38
2050 Federal Withholding	-2,448.00
2051 Social Security W/H	-1,120.89
2052 Medicare Withholding	-262.14

	<b>Total</b>
2053 State Tax Withholding	1,031.56
2054 Local Tax Withholding	538.92
<b>Total 2000 Current Liabilities*</b>	<b>1,234.83</b>
<b>Total Other Current Liabilities</b>	<b>1,234.83</b>
<b>Total Current Liabilities</b>	<b>2,679.53</b>
<b>Long-Term Liabilities</b>	
2200 SBA Loan	149,900.00
2240 City of Bloomington Loan	25,000.00
<b>Total Long-Term Liabilities</b>	<b>174,900.00</b>
<b>Total Liabilities</b>	<b>177,579.53</b>
<b>Equity</b>	
2900 Retained Earnings	38,507.07
2950 Perm Restricted Net Assets	42,857.00
2960 Net Assets (Temp Restricted)	57,822.66
2975 Unrestricted net assets	45,268.46
Net Revenue	102,556.06
<b>Total Equity</b>	<b>287,011.25</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$464,590.78</b>



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

---

**Lead Agency Name:** Bloomington Community Bike Project - Center for Sustainable Living

**Address:**

**Phone:** 301-785-7229

**E-Mail:** bloomington.bike.project@gmail.com

**Website:** btownbikeproject.org

**President of Board of Directors:** Woodie Bessler

**Name of Executive Director:** \_\_\_\_\_

**Phone:** 812-391-2259

**E-Mail:** treasurer@simplycsl.org

**Name of Grant Writer:** Sarah Baghdadi

**Phone:** 301-785-7229

**E-Mail:** bloomington.bike.project@gmail.com

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	20+

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The Bloomington Community Bike Project is a local cooperative that keeps Bloomington moving by recycling bicycles back into the community. Launched in 1997, we maintain a tool library in order to increase access to bike repair equipment, offer ongoing instruction in repair skills, run an Earn-A-Bike program to get community members on bikes regardless of financial barriers, and schedule regular events to promote bicycling and DIY bike repair.

During the pandemic, the Bike Project is distributing free bikes to anyone who needs them. We've distributed 300 free bikes since April 2020.

## PROJECT INFORMATION

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Name of the project to be funded:

Keeping Pace Project: Upgrading our Capacity for Pandemic and Post-Pandemic Relief

Total cost of project: \$12,225

Requested amount of Jack Hopkins funding: \$6,800

Number of City residents to be served by this project in 2021: 1,000

Number of clients to be served by this project in 2021: 1,020

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$6,800 for our Keeping Pace Project, addressing three key areas of the Bike Project's equity work and pandemic response. First, our COVID-19 Free Bikes Program (\$3,575) is keeping people moving even as they lose income and security by providing free working bikes to anyone who needs them. While rapidly recycling unused bicycles back into the community, this program provides reliable transportation to adults and children.

Second, the BCBP would like to invest in a tow-behind trailer outfitted as a mobile bike repair workshop to increase our public outreach (\$2,440). We would like to build upon our past participation in City of Bloomington and MCPL events, offering repair and instructional services. By allowing us to host events in Crestmont and other underserved communities, this will be key to forming new partnerships.

Third is a response to increased throughput necessitating upgrades in our on-site capacity to rapidly intake, repair, store and distribute bicycles (\$985). Adapting successfully will take investments in aids such as ladders and reach hooks, hanging storage supplies, and construction tools to create needed solutions as we go. These upgrades will make a lasting impact, making our space more safe, accessible, and efficient.

## **COLLABORATIVE PROJECTS**

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

N/A

**How do your missions, operations and services complement each other?**

N/A

**What is the existing relationship between agencies?**

N/A

**How will communication and coordination change as a result of the project?**

N/A

**Explain any challenges and steps you plan to take to address those challenges.**

N/A

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

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Address where the project will be housed (if different than agency address):

N/A

Do you own or have site control of the property at which the project is to take place?

Yes       No       N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use?       Yes       No       N/A

If "no," please explain:

N/A

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A



## PROJECT COSTS

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes  No

**If “yes,” indicate the nature of the operational request:**

Pilot  Bridge  Collaborative  
 None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

2020:  
- Bloomington Bicycle Club - \$800 (confirmed)  
- Community Foundation of Bloomington and Monroe County - \$1,800 (confirmed)  
- Leadership Bloomington Monroe County - \$300 (confirmed)  
- US Small Business Administration - \$1,000 (confirmed)  
2021:  
- Bloomington Bicycle Club - \$1,525 (confirmed)

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We plan to submit our claim for reimbursement for the COVID-19 Free Bike Program in Fall 2021 after the end of the program. We plan to submit the claims for reimbursement for tools, shop supplies and trailer in Summer/Fall 2022 after purchasing is completed.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

We expect to receive \$1,525 from the Bloomington Bicycle Club in April or May of 2021 for the COVID-10 Free Bike Program.

### **FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

Bloomington Community Bike Project relies on thousands of hours of volunteer labor and countless in-kind donations. We’re thrilled to have recently received grants from the Bloomington Bicycle Club, Community Foundation of Bloomington and Monroe County, Leadership Bloomington Monroe County, and the US Small Business Administration. We’re applying to the New Belgium Brewing Company Grant and if granted, we will contact both granting organizations. We’re excited to be developing a partnership with Pigeon Hill Pantry to provide bikes to adults and children in the Crestmont community in collaboration with the Purdue Nutrition Education Program and the City Bike-Pedestrian Office.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	<b>Item</b>	<b>Cost</b>
Priority #1	COVID-19 Free Bike Program - JHSSF Grant Portion	<b>\$3,575</b>
Priority #2	10' Utility Trailer + workshop tools and materials	<b>\$2,440</b>
Priority #3	Upgrading our repair space capacity, storage & safety	<b>\$985</b>
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>\$6,800</b>

## **JACK HOPKINS FUNDING CRITERIA**

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### **NEED** *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Transportation ties together all of Bloomington residents' core needs: work, housing, and access to services. According to the SCAN, accessing transportation to and from work is a problem for close to 20% of the respondents.(27) Transportation was more of a challenge for low-income individuals. (50) 50% of bike riders make less than 50k a year (65). Many of our grantees report using the bikes to commute to work, access services, or get to school. The pandemic has exacerbated transportation difficulties for many patrons, and we have scaled up to meet these escalated needs. Likewise, our mobile trailer workshop will meet the needs of Crestmont and other area residents, by reaching them in their own neighborhoods. We are partnering with Pigeon Hill Pantry specifically due to the transportation gap experienced in Crestmont, and the mobile workshop will be a new strategy for helping to close that gap.

### **ONE-TIME INVESTMENT** *(100 words or less)*

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Our COVID-19 Free Bike Program is a one-time 2-year program. The first year of the program was funded by several smaller grants. The second year will be funded primarily via Jack Hopkins. The purchase of storage supplies, tools, and a trailer are one-time investments.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

These investments will ensure we can respond to the impact of COVID-19. We have already functioned at a high level through the pandemic, providing hundreds of bikes to grantees. Each bike provides transportation for many years, and we support the long term-benefit of each bike by providing free maintenance, as well as teaching maintenance and repair skills during non-pandemic times. This is a high impact per dollar program, supporting other sustainability and equity goals by allowing people to better plug into Bloomington Transit and break employment barriers. Our mobile workshop will allow us to support residents who are pursuing long-term transformation of their neighborhoods in the direction of equity and accessibility.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

This project will successfully grant 600 free bikes to individual low-income grantees, reach out to hundreds of people at scheduled cycling events and on repair-event trips to marginalized neighborhoods.

## **OTHER COMMENTS** *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

### COVID-19 Free Bike Program:

Most of the bike donations that we receive are badly damaged by lack of maintenance, being left outside in the weather, general neglect, or theft of parts. We commonly see bikes with bare brake pads, completely rusted chains, flat tires, broken shifters, and seized cables.

The funding for our COVID-19 Free Bike Program covers the cost of those bike parts that are essential to bringing our donated bikes back into safe, working condition, but are difficult to salvage and re-use. Fixing a used bike may require any combination of these new parts:

- 1-2 tire inner-tubes \$2 - \$4
- 1-2 cables \$1 - \$2
- 1-4 feet of cable-housing \$1 - \$2
- 1-2 sets brake pads \$3 - \$6
- 1 set of shifters \$6
- 1 chain: \$5
- 1-2 27" or 16" tires: \$8 - \$16
- 1 bike lock - \$6

New parts are ordered from our wholesale supplier, JBI. We commonly salvage the following parts for re-use at zero cost: seat posts, saddles, 26" and 700c tires, brake assemblies, front and rear wheels, front and rear derailleurs, cranks, pedals, gear clusters. Typically these are the more expensive parts to purchase. Along with using volunteer labor, being able to salvage and re-use these parts is what keeps the cost of this project low. We provide free lights and locks upon request, for those lacking the funds to pay for them. We've estimated the total cost of fixing up and granting a bike at \$15 each.

# Jack Hopkins Grant Budget

Program		QTY	SKU	Source	Price (total)	Purpose
COVID-19 Free Bike Program (see attached Budget)	Various new parts to restore used bikes into safe/functioning condition-- see Budget Detail pages	various	various	JB (Wholesale Supplier)	\$9,000	
Mobile Repair Workshop	<a href="#">10' Utility Trailer</a>	1		Trailer World	\$1,990	
Mobile Repair Workshop	Workshop tools and materials (est)	various	various		\$250	
Repair space capacity	Dewalt 20-Volt Cordless Drill, Charger, 2 batteries	1	779393	Lowes	\$149	Tools
Repair space capacity	Dewalt 20-Volt Impact Driver	1	797358	Lowes	\$99	Tools
Repair space capacity	Stamped Steel Shoe	1	2758785	Lowes	\$79	Tools
Repair space capacity	<i>DEWALT 20-Volt Max Variable Speed Cordless Reciprocating Saw</i>	1	405418	Lowes	\$129	Tools
Repair space capacity	CRAFTSMAN 12-Gallon Portable Wet/Dry Shop Vacuum	1	3386745	Lowes	\$85	Tools
Repair space capacity	Project Source REUSABLE REGULAR CARTRIDGE FILTER	1		Lowes	\$16	Tools
Repair space capacity	Impact-ready socket adapters	2		Lowes	\$9	Tools
Repair space capacity	Surge protector	1		Menards	\$7	Tools
Repair space capacity	Surge protector - wall tap	1		Menards	\$8	Tools
Repair space capacity	Mounting Wall Rails - John Sterling Tap Mount	2	2137531	Menards	\$19	Tool storage
Repair space capacity	Mounting Single Peg 6 pack	2	2137531	Menards	\$5	Tool storage
Repair space capacity	Mounting S hooks	6	2137573	Menards	\$12	Tool storage
Repair space capacity	Werner 3-Step 250 lbs. Capacity Silver Aluminum Foldable Step Stool	3	1085109	Lowes	\$147	Step ladders
Repair space capacity	Libman® Zinc Threaded Wood Cleaning Tool Handle	1	6489818	Menards	\$5	Reach hooks
Repair space capacity	Rubberset® 9" Consumer-Grade Paint Roller Frame	2		Menards	\$5	Reach hooks
Repair space capacity	100 Foot Outdoor extension cord	1	68056	Lowes	\$80	Outdoor repair space
Repair space capacity	Yardworks Steel Utility Cart	1	2640009	Menards	\$80	Outdoor repair space
Repair space capacity	Black Pipe 45 degree elbow	6		Menards	\$5	Bike wheel storage
Repair space capacity	Black pipe 24" x 1/2"	6		Menards	\$33	Bike wheel storage
Repair space capacity	Black pipe flanges	6		Menards	\$14	Bike wheel storage
<b>Total</b>					<b>\$12,225</b>	
<b>Minus Current Grant Funding</b>					<b>\$5,425</b>	
<b>Requested amount from JHSSF</b>					<b>\$6,800</b>	

**Bloomington Community Bicycle Project** ~~Bloomington Community Bike Project~~  
**Profit & Loss Detail**

January through December 2020

Type	Date	Name	Memo	Split	Amount	Balance
<b>Ordinary Income/Expense</b>						
<b>Income</b>						
<b>Donation</b>						
Deposit	03/13/2020	MCPL	100.00	IUCU	100.00	100.00
Total donation					100.00	100.00
<b>Grant Income</b>						
Deposit	05/28/2020	Community Foundation	\$1800 for free bike program, \$80 for outdoor handwashing station	IUCU	1,880.00	1,880.00
Deposit	06/19/2020	Bloomington Bicycle Club Leadership Bloomington	\$400 for free bike program, \$400 for free locks program, \$200 for tool library	IUCU	1,000.00	2,880.00
Deposit	07/10/2020	Monroe County	for free bike program	IUCU	300.00	3,180.00
Total Grant Income					3,180.00	3,180.00
<b>Merchandise Sales</b>						
Deposit	01/02/2020	Square	Deposit Payee:Deposit Square Inc	IUCU	3.71	3.71
Deposit	01/13/2020	Square	Deposit Payee:Deposit Square Inc	IUCU	24.15	27.86
Deposit	01/16/2020		TYPE: 200116P2 ID: 9424300002 CO: Square Inc	IUCU	52.62	80.48
Deposit	01/17/2020		TYPE: 200117P2 ID: 9424300002 CO: Square Inc	IUCU	6.85	87.33
Deposit	01/21/2020	Square	Deposit	IUCU	10.61	97.94
Deposit	01/28/2020		December 2019 sales	IUCU	313.00	410.94
Deposit	02/03/2020		TYPE: 200203P2 ID: 9424300002 CO: Square Inc	IUCU	49.37	460.31
Deposit	02/04/2020		TYPE: 200204P2 ID: 9424300002 CO: Square Inc	IUCU	14.41	474.72
Deposit	02/06/2020		TYPE: 200206P2 ID: 9424300002 CO: Square Inc	IUCU	122.62	597.34
Check	02/10/2020	IU Surplus	E 10TH ST BLOOMINGTON IN %% Card 05 #4741 #057945	IUCU	-5.35	591.99
Deposit	02/13/2020	Square	Deposit	IUCU	19.38	611.37
Deposit	02/17/2020			IUCU	707.00	1,318.37
Deposit	02/18/2020		TYPE: 200217P2 ID: 9424300002 CO: Square Inc	IUCU	97.30	1,415.67
Deposit	02/18/2020		TYPE: 200218P2 ID: 9424300002 CO: Square Inc	IUCU	24.25	1,439.92
Deposit	02/18/2020		TYPE: 200217P2 ID: 9424300002 CO: Square Inc	IUCU	15.29	1,455.21
Deposit	02/19/2020		TYPE: 200219P2 ID: 9424300002 CO: Square Inc	IUCU	63.11	1,518.32
Deposit	02/20/2020		TYPE: 200220P2 ID: 9424300002 CO: Square Inc	IUCU	8.53	1,526.85
Deposit	02/24/2020		TYPE: 200224P2 ID: 9424300002 CO: Square Inc	IUCU	18.70	1,545.55
Deposit	02/25/2020		TYPE: 200225P2 ID: 9424300002 CO: Square Inc	IUCU	24.25	1,569.80
Deposit	03/02/2020	Square	Deposit	IUCU	4.77	1,574.57
Deposit	03/03/2020		TYPE: 200303P2 ID: 9424300002 CO: Square Inc	IUCU	14.51	1,589.08
Deposit	03/09/2020		TYPE: 200309P2 ID: 9424300002 CO: Square Inc	IUCU	90.28	1,679.36
Deposit	03/10/2020		TYPE: 200310P2 ID: 9424300002 CO: Square Inc	IUCU	11.59	1,690.95

**Bloomington Community Bicycle Project** ~~Bloomington Community Bike Project~~  
**Profit & Loss Detail**

**January through December 2020**

Type	Date	Name	Memo	Split	Amount	Balance
Deposit	03/13/2020			IUCU	696.50	2,387.45
Deposit	03/23/2020		TYPE: 200323P2 ID: 9424300002 CO: Square Inc	IUCU	10.13	2,397.58
Deposit	04/06/2020	Sale of merchandise	TYPE: 200406P2 ID: 9424300002 CO: Square Inc	IUCU	145.80	2,543.38
Deposit	04/09/2020	Sale of merchandise		IUCU	325.00	2,868.38
Deposit	04/13/2020	Sale of merchandise	25.00 DON: NANCY-CHO-TO-BCBP	IUCU	25.00	2,893.38
Deposit	04/20/2020	Sale of merchandise	TYPE: 200420P2 ID: 9424300002 CO: Square Inc	IUCU	7.69	2,901.07
Deposit	04/27/2020	Sale of merchandise	TYPE: 200427P2 ID: 9424300002 CO: Square Inc	IUCU	58.34	2,959.41
Deposit	05/04/2020	Sale of merchandise	TYPE: 200504P2 ID: 9424300002 CO: Square Inc	IUCU	175.02	3,134.43
Deposit	05/11/2020	Sale of merchandise	TYPE: 200511P2 ID: 9424300002 CO: Square Inc	IUCU	283.03	3,417.46
Deposit	05/18/2020	Sale of merchandise	TYPE: 200518P2 ID: 9424300002 CO: Square Inc	IUCU	303.02	3,720.48
Deposit	05/20/2020	Sale of merchandise		IUCU	340.00	4,060.48
Deposit	05/26/2020	Sale of merchandise	TYPE: 200525P2 ID: 9424300002 CO: Square Inc	IUCU	10.37	4,070.85
Deposit	06/01/2020	Sale of merchandise	TYPE: 200601P2 ID: 9424300002 CO: Square Inc	IUCU	588.47	4,659.32
Deposit	06/04/2020	Sale of merchandise	TYPE: 200604P2 ID: 9424300002 CO: Square Inc	IUCU	4.77	4,664.09
Deposit	06/08/2020	Sale of merchandise	TYPE: 200608P2 ID: 9424300002 CO: Square Inc	IUCU	1,006.94	5,671.03
Deposit	06/15/2020	Sale of merchandise	TYPE: 200615P2 ID: 9424300002 CO: Square Inc	IUCU	374.95	6,045.98
Deposit	06/19/2020	Sale of merchandise		IUCU	1,127.00	7,172.98
Deposit	06/22/2020	Sale of merchandise	TYPE: 200622P2 ID: 9424300002 CO: Square Inc	IUCU	1,322.19	8,495.17
Deposit	06/29/2020	Sale of merchandise	TYPE: 200629P2 ID: 9424300002 CO: Square Inc	IUCU	369.13	8,864.30
Deposit	07/06/2020	Sale of merchandise	TYPE: 200706P2 ID: 9424300002 CO: Square Inc	IUCU	452.41	9,316.71
Deposit	07/13/2020	Sale of merchandise	TYPE: 200713P2 ID: 9424300002 CO: Square Inc	IUCU	70.56	9,387.27
Deposit	07/14/2020	Sale of merchandise	TYPE: 200714P2 ID: 9424300002 CO: Square Inc	IUCU	121.65	9,508.92
Deposit	07/17/2020			IUCU	831.00	10,339.92
Deposit	07/20/2020	Sale of merchandise	TYPE: 200720P2 ID: 9424300002 CO: Square Inc	IUCU	505.09	10,845.01
Deposit	07/22/2020	Sale of merchandise	TYPE: 200722P2 ID: 9424300002 CO: Square Inc	IUCU	55.82	10,900.83
Deposit	07/27/2020	Sale of merchandise	TYPE: 200727P2 ID: 9424300002 CO: Square Inc	IUCU	527.70	11,428.53
Deposit	08/03/2020	Sale of merchandise	TYPE: 200803P2 ID: 9424300002 CO: Square Inc	IUCU	251.18	11,679.71
Deposit	08/10/2020	Sale of merchandise	TYPE: 200810P2 ID: 9424300002 CO: Square Inc	IUCU	175.21	11,854.92
Deposit	08/17/2020	Sale of merchandise	TYPE: 200817P2 ID: 9424300002 CO: Square Inc	IUCU	179.68	12,034.60
Deposit	08/24/2020	Sale of merchandise	TYPE: 200824P2 ID: 9424300002 CO: Square Inc	IUCU	657.03	12,691.63
Deposit	08/31/2020	Sale of merchandise	Check Received 90.00 Check Received 100.00	IUCU	1,405.00	14,096.63
Deposit	08/31/2020	Sale of merchandise	TYPE: 200831P2 ID: 9424300002 CO: Square Inc	IUCU	285.76	14,382.39
Deposit	09/08/2020	Sale of merchandise	TYPE: 200907P2 ID: 9424300002 CO: Square Inc	IUCU	363.67	14,746.06
Deposit	09/10/2020	Sale of merchandise	TYPE: 200910P2 ID: 9424300002 CO: Square Inc	IUCU	87.56	14,833.62
Deposit	09/14/2020	Sale of merchandise	TYPE: 200914P2 ID: 9424300002 CO: Square Inc	IUCU	233.26	15,066.88
Deposit	09/16/2020	Sale of merchandise	TYPE: 200916P2 ID: 9424300002 CO: Square Inc	IUCU	34.96	15,101.84
Deposit	09/21/2020	Sale of merchandise	TYPE: 200921P2 ID: 9424300002 CO: Square Inc	IUCU	77.13	15,178.97



**Bloomington Community Bicycle Project** ~~Bloomington Community Bike Project~~  
**Profit & Loss Detail**

January through December 2020

Type	Date	Name	Memo	Split	Amount	Balance
Deposit	09/25/2020	Sale of merchandise	TYPE: 200925P2 ID: 9424300002 CO: Square Inc	IUCU	97.30	15,276.27
Deposit	09/28/2020	Sale of merchandise	cash sale august	IUCU	1,373.00	16,649.27
Deposit	09/28/2020	Sale of merchandise	TYPE: 200928P2 ID: 9424300002 CO: Square Inc	IUCU	232.49	16,881.76
Deposit	10/05/2020	Sale of merchandise	TYPE: 201005P2 ID: 9424300002 CO: Square Inc	IUCU	19.38	16,901.14
Deposit	10/05/2020	Sale of merchandise	TYPE: 201005P2 ID: 9424300002 CO: Square Inc	IUCU	9.64	16,910.78
Deposit	10/13/2020	Sale of merchandise	TYPE: 201012P2 ID: 9424300002 CO: Square Inc	IUCU	350.24	17,261.02
Deposit	10/19/2020	Sale of merchandise	TYPE: 201019P2 ID: 9424300002 CO: Square Inc	IUCU	368.65	17,629.67
Deposit	10/19/2020	Sale of merchandise	TYPE: 201019P2 ID: 9424300002 CO: Square Inc	IUCU	146.00	17,775.67
Deposit	10/26/2020	Sale of merchandise	TYPE: 201026P2 ID: 9424300002 CO: Square Inc	IUCU	24.25	17,799.92
Deposit	11/02/2020	Sale of merchandise	TYPE: 201102P2 ID: 9424300002 CO: Square Inc	IUCU	43.73	17,843.65
Deposit	11/02/2020	Sale of merchandise	TYPE: 201102P2 ID: 9424300002 CO: Square Inc	IUCU	24.25	17,867.90
Deposit	11/09/2020		October cks sales	IUCU	774.00	18,641.90
Deposit	11/09/2020		20181900000021841 SMITH,JEANNE B Check Received 91.00	IUCU	991.00	19,632.90
Deposit	11/09/2020	Sale of merchandise	TYPE: 201109P2 ID: 9424300002 CO: Square Inc	IUCU	231.44	19,864.34
Deposit	11/12/2020		TYPE: 201112P2 ID: 9424300002 CO: Square Inc	IUCU	105.48	19,969.82
Deposit	11/16/2020		TYPE: 201116P2 ID: 9424300002 CO: Square Inc	IUCU	384.88	20,354.70
Deposit	11/23/2020	Sale of merchandise	TYPE: 201123P2 ID: 9424300002 CO: Square Inc	IUCU	159.05	20,513.75
Deposit	11/30/2020	Sale of merchandise	TYPE: 201130P2 ID: 9424300002 CO: Square Inc	IUCU	48.22	20,561.97
Deposit	12/07/2020	Sale of merchandise	TYPE: 201207P2 ID: 9424300002 CO: Square Inc	IUCU	150.77	20,712.74
Deposit	12/14/2020	Sale of merchandise	TYPE: 201214P2 ID: 9424300002 CO: Square Inc	IUCU	75.96	20,788.70
Deposit	12/21/2020	Sale of merchandise	TYPE: 201221P2 ID: 9424300002 CO: Square Inc	IUCU	10.13	20,798.83
Deposit	12/28/2020	Sale of merchandise	TYPE: 201228P2 ID: 9424300002 CO: Square Inc	IUCU	122.52	20,921.35
Total Merchandise Sales					20,921.35	20,921.35
<b>Uncategorized Income</b>						
Deposit	05/05/2020	US Treasury	SBA EIDL Grant - earmarked to free bike program	IUCU	1,000.00	1,000.00
Total Uncategorized Income					1,000.00	1,000.00
Total Income					25,201.35	25,201.35
<b>Cost of Goods Sold</b>						
<b>Merchant Account Fees</b>						
Check	01/27/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	778.84	778.84
Check	04/21/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	929.03	1,707.87
Check	06/09/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	360.63	2,068.50
Check	06/10/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	859.32	2,927.82
Check	06/22/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	203.10	3,130.92
Check	06/24/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	299.49	3,430.41

**Profit & Loss Detail**

January through December 2020

Type	Date	Name	Memo	Split	Amount	Balance
Check	07/24/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	413.70	3,844.11
Check	07/28/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	244.97	4,089.08
Check	08/10/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	395.00	4,484.08
Check	08/10/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	209.70	4,693.78
Check	08/10/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	60.31	4,754.09
Check	08/11/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	166.13	4,920.22
Check	08/12/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	226.72	5,146.94
Check	09/22/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	306.40	5,453.34
Check	09/23/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	740.82	6,194.16
Check	09/23/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	322.99	6,517.15
Check	09/23/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	246.44	6,763.59
Check	09/29/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	474.34	7,237.93
Check	10/14/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	144.13	7,382.06
Check	10/14/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	41.95	7,424.01
Check	11/04/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	91.80	7,515.81
Check	11/04/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	72.60	7,588.41
Check	11/04/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	21.89	7,610.30
Check	11/18/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	280.90	7,891.20
Check	12/14/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	538.72	8,429.92
Check	12/14/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	54.18	8,484.10
Check	12/14/2020	J&B Imports	TYPE: ACH ID: 3591378517 CO: J&B IMPORTERS	IUCU	47.80	8,531.90
Total Merchant Account Fees					8,531.90	8,531.90
Total COGS					8,531.90	8,531.90
					16,669.45	16,669.45
<b>Expense</b>						
<b>Bank Service Charges</b>						
Deposit	10/21/2020	Sale of merchandise	TYPE: TRANSFER ID:Square	IUCU	-24.15	-24.15
Total Bank Service Charges					-24.15	-24.15
<b>Computer and Internet Expenses</b>						
Check	12/21/2020	Mobile Citizen	MOBILE CITIZEN, LLC LONGMONT CO Date 12/19/20 0 0354882588 1 4816 %% Card 05 #4741	IUCU	209.95	209.95
Total Computer and Internet Expenses					209.95	209.95

**Bloomington Community Bicycle Project** **Bloomington Community Bike Project**  
**Profit & Loss Detail**

January through December 2020

Type	Date	Name	Memo	Split	Amount	Balance
<b>Office Supplies</b>						
Check	01/18/2020	Kleindorfers	KLEINDORFERS HARDWARE BLOOMINGTON IN Date 01/17/20 0017018741 0 5251 %% Card 05 #4741	IUCU	10.80	10.80
Check	01/23/2020	Menards	SOUTH LIBERTY DRIV BLOOMINGTON IN %% Card 05 #4741 #048907	IUCU	8.52	19.32
Check	03/18/2020	Menards	SOUTH LIBERTY DRIV BLOOMINGTON IN %% Card 05 #4741 #023129	IUCU	9.62	28.94
Check	05/05/2020	Sarah Baghdati	OFFICE DEPOT #530 BLOOMINGTON IN Date 05/04/20 0 0125012359 0 5943 %% Card 05 #4741	IUCU	16.04	44.98
Check	05/22/2020	Sarah Baghdati		IUCU	18.71	63.69
Check	05/23/2020	Sams Club	WAL-SAMS BLOOMINGTON IN %% Card 05 #4741 #029726	IUCU	84.53	148.22
Check	05/23/2020	Home Depot	HOMEDEPOT.COM 800-430-3376 GA Date 05/21/20 0 0142016962 0 5200 %% Card 05 #4741	IUCU	84.52	232.74
Check	06/18/2020	Jakob Breurig	OnUs Check	IUCU	23.15	255.89
Check	06/29/2020	Harbor Frieght	W 3RD STREET BLOOMINGTON IN %% Card 05 #4741 #016175	IUCU	44.49	300.38
Check	06/29/2020	Amazon	AMZN MKTP US*MS52J59V2 AMZN.COM/BILL WA Date 06/29/20 0 0181008739 0 5942 %% Card 05 #4741	IUCU	24.59	324.97
Check	07/18/2020	Home Depot	RURALKING.COM 2172357101 IL Date 07/18/20 0 0200025632 0 5999 %% Card 05 #4741	IUCU	128.39	453.36
Check	07/31/2020	Walmart	White tent	IUCU	89.88	543.24
Check	08/28/2020	Rural King	BLOOMINGTON RURAL KING BLOOMINGTON IN Date 08/26/20 0 0239210865 1 5999 %% Card 05 #4741	IUCU	8.01	551.25
Check	08/31/2020	Sarah Baghdati		IUCU	51.71	602.96
Check	09/07/2020	Home Depot	BLOOMINGTON RURAL KING BLOOMINGTON IN Date 09/04/20 0 0248416586 1 5999 %% Card 05 #4741	IUCU	18.16	621.12
Check	09/08/2020	Menards	MENARDS BLOOMINGTON IN BLOOMINGTON IN Date 09/04/20 0 0248341952 3 5200 %% Card 05 #4741	IUCU	18.39	639.51
Check	09/28/2020	Amazon	Card readers AMAZON.COM*M40IW4MV0 AMZN.COM/BIL WA Date 09/25/20 0 0269935121 0 5942 %% Card 05 #...	IUCU	59.82	699.33

Bloomington Community Bicycle Project Bloomington Community Bike Project

Profit & Loss Detail

January through December 2020

Type	Date	Name	Memo	Split	Amount	Balance
Check	10/06/2020	Office Depot	OFFICE DEPOT #530 BLOOMINGTON IN Date 10/03/20 0 0277293642 4 5943 %% Card 05 #4741	IUCU	16.04	715.37
Check	10/15/2020	Harbor Frieght	HARBOR FREIGHT TOOLS30 BLOOMINGTON IN Date 10/13/20 0 0287183890 1 5251 %% Card 05 #4741	IUCU	9.60	724.97
Check	10/27/2020	Harbor Frieght	HARBOR FREIGHT TOOLS30 BLOOMINGTON IN Date 10/24/20 0 0298152894 4 5251 %% Card 05 #4741	IUCU	42.79	767.76
Check	10/31/2020	Rural King	W STATE ROUTE BLOOMINGTON IN %% Card 05 #4741 #000052813289	IUCU	20.74	788.50
Check	11/03/2020	Harbor Frieght	HARBOR FREIGHT TOOLS30 BLOOMINGTON IN Date 10/31/20 0 0305814893 3 5251 %% Card 05 #4741	IUCU	6.19	794.69
Check	12/28/2020	Home Depot	MENARDS BLOOMINGTON IN BLOOMINGTON IN Date 12/26/20 0 0361931721 0 5200 %% Card 05 #4741	IUCU	16.45	811.14
Check	12/28/2020	Harbor Frieght	HARBOR FREIGHT TOOLS30 BLOOMINGTON IN Date 12/26/20 0 0361147990 3 5251 %% Card 05 #4741	IUCU	11.47	822.61
Check	12/28/2020	Jeanne Smith	reimbursed for LP gas Kroger- password debit forgotten	IUCU	77.00	899.61
Check	12/30/2020	Amazon	WD40 Bottle -AMZN MKTP US*RA6KW6VP3 AMZN.COM/BIL WA Date 12/30/20 0 0365149633 1 5942 %% Card 05...	IUCU	8.57	908.18
Total Office Supplies					908.18	908.18
<b>Professional Fees</b>						
Check	06/30/2020	CSL	FEE BCBP TO CSL-HQ	IUCU	405.52	405.52
Check	06/30/2020	CSL	FEE BCBP TO CSL-HQ	IUCU	498.30	903.82
Check	06/30/2020	CSL	FEE BCBP TO CSL-HQ	IUCU	535.41	1,439.23
Total Professional Fees					1,439.23	1,439.23
<b>Rent Expense</b>						
Check	02/24/2020	Tobys LLC		IUCU	1,300.00	1,300.00
Check	04/23/2020	Tobys LLC	TYPE: BILL PAYMT ID: M391165550 CO: TOBY'S LLC	IUCU	1,300.00	2,600.00
Check	06/11/2020	Tobys LLC	TYPE: BILL PAYMT ID: M391165550 CO: TOBY'S LLC	IUCU	150.00	2,750.00
Check	06/24/2020	Tobys LLC	TYPE: BILL PAYMT ID: M391165550 CO: TOBY'S LLC	IUCU	1,400.00	4,150.00
Check	08/24/2020	Tobys LLC	TYPE: BILL PAYMT ID: M391165550 CO: TOBY'S LLC	IUCU	1,400.00	5,550.00

**Bloomington Community Bicycle Project** **Bloomington Community Bike Project**  
**Profit & Loss Detail**

January through December 2020

Type	Date	Name	Memo	Split	Amount	Balance
Check	10/23/2020	Tobys LLC	TYPE: BILL PAYMT ID: M391165550 CO: TOBY'S LLC	IUCU	1,400.00	6,950.00
Check	12/23/2020	Tobys LLC	TYPE: BILL PAYMT ID: M391165550 CO: TOBY'S LLC	IUCU	1,400.00	8,350.00
Total Rent Expense					8,350.00	8,350.00
<b>Repairs and Maintenance</b>						
Check	10/28/2020	Overhead Doors	OVERHEAD DOOR BLOOMING BLOOMINGTON IN Date 10/26/20 0300115888 1 5039 %% Card 05 #4741	IUCU	100.00	100.00
Total Repairs and Maintenance					100.00	100.00
<b>Sales Tax</b>						
Check	01/02/2020	Indiana Department of Revenue	Memo:TYPE: INTAX ID: 9180019TAX CO: IN SALES/USE TAX	IUCU	68.40	68.40
Check	01/16/2020	Indiana Department of Revenue	TYPE: INTAX ID: 9180019TAX CO: IN SALES/USE TAX	IUCU	36.97	105.37
Check	02/19/2020	Indiana Department of Revenue	TYPE: INTAX ID: 9180019TAX CO: IN SALES/USE TAX	IUCU	51.68	157.05
Check	03/13/2020	Indiana Department of Revenue	TYPE: INTAX ID: 9180019TAX CO: IN SALES/USE TAX	IUCU	75.81	232.86
Check	04/14/2020	Indiana Department of Revenue	TYPE: INTAX ID: 9180019TAX CO: IN SALES/USE TAX	IUCU	26.95	259.81
Check	05/21/2020	Indiana Department of Revenue	TYPE: INTAX ID: 9180019TAX CO: IN SALES/USE TAX	IUCU	36.82	296.63
Check	06/22/2020	Indiana Department of Revenue	TYPE: INTAX ID: 9180019TAX CO: IN SALES/USE TAX	IUCU	147.79	444.42
Check	07/20/2020	Indiana Department of Revenue	TYPE: INTAX ID: 9180019TAX CO: IN SALES/USE TAX	IUCU	245.77	690.19
Check	08/28/2020	Indiana Department of Revenue	TYPE: INTAX ID: 9180019TAX CO: IN SALES/USE TAX	IUCU	204.54	894.73
Check	09/29/2020	Indiana Department of Revenue	TYPE: INTAX ID: 9180019TAX CO: IN SALES/USE TAX	IUCU	192.65	1,087.38
Check	10/30/2020	Indiana Department of Revenue	TYPE: INTAX ID: 9180019TAX CO: IN SALES/USE TAX	IUCU	101.53	1,188.91
Check	11/10/2020	Indiana Department of Revenue	TYPE: INTAX ID: 9180019TAX CO: IN SALES/USE TAX	IUCU	128.27	1,317.18
Check	12/18/2020	Indiana Department of Revenue	TYPE: INTAX ID: 9180019TAX CO: IN SALES/USE TAX	IUCU	75.59	1,392.77
Total Sales Tax					1,392.77	1,392.77
<b>savings Interest income</b>						
Deposit	12/31/2020	IUCU BCBP Savings		Savings at IU	-0.74	-0.74
Total savings Interest income					-0.74	-0.74

**Profit & Loss Detail**

January through December 2020

	Type	Date	Name	Memo	Split	Amount	Balance
<b>Utilities</b>							
	Check	02/06/2020	Big Lots		IUCU	127.26	127.26
	Check	10/24/2020	Big Lots	W 3RD ST BLOOMINGTON IN %% Card 05 #4741 #000000000300	IUCU	127.26	254.52
Total Utilities						<u>254.52</u>	<u>254.52</u>
Total Expense						<u>12,629.76</u>	<u>12,629.76</u>
Net Ordinary Income						<u>4,039.69</u>	<u>4,039.69</u>
<b>Net Income</b>						<u><b>4,039.69</b></u>	<u><b>4,039.69</b></u>

**Year-end balances, Dec 31 2020:**

Checking: \$6,213.37 Savings: \$30,005.74

State of Indiana  
Office of the Secretary of State  
Certificate of Assumed Business Name  
of  
**CENTER FOR SUSTAINABLE LIVING, INC.**

I, CONNIE LAWSON, Secretary of State, hereby certify that a Certificate of Assumed Business Name of the above Domestic Nonprofit Corporation has been presented to me at my office, accompanied by the fees prescribed by law and that the documentation presented conforms to law as prescribed by the provisions of the Indiana Code.

Following said transaction, the above named entity will transact business under the assumed business name(s) of:

**BLOOMINGTON COMMUNITY BIKE PROJECT**

NOW, THEREFORE, with this document I certify that said transaction will become effective **Sunday, May 20, 2018.**



In Witness Whereof, I have caused to be affixed my signature and the seal of the State of Indiana, at the City of Indianapolis, May 20, 2018.

*Connie Lawson*

CONNIE LAWSON  
SECRETARY OF STATE

198308-808 / 7916022

To ensure the certificate's validity, go to <https://bsd.sos.in.gov/PublicBusinessSearch>

Internal Revenue Service  
District Director

Department of the Treasury

P. O. Box 2508  
Cincinnati, OH 45201

Date:

Person to Contact:

Linda A. Hill

Telephone Number:

877-829-5500

Fax Number:

513-684-5936

Federal Identification Number:

31-1074237

Center for Sustainable Living

323 S. Walnut Street

Bloomington, IN 47401

Dear Sir or Madam:

We have received the copy of the Articles of Amendment filed with the State of Indiana, on June 12, 1998, indicating that your name has changed from Keep America Beautiful of Monroe County, Ind., Inc. to the name shown above. The copy of the Articles of Amendment also included a change made to reflect a larger geographical radius of the organization's activities.

Our records indicate that a determination letter issued in December 1983, granted your organization exemption from federal income tax under section 501(c)(3) of the Internal Revenue Code. That letter is still in effect.

Based on information subsequently submitted, we classified your organization as one that is not a private foundation within the meaning of section 509(a) of the Code because it is an organization described in sections 509(a)(1) and 170(b)(1)(A)(vi).

This classification was based on the assumption that your organization's operations would continue as stated in the application. If your organization's sources of support, or its character, method of operations, or purposes have changed, please let us know so we can consider the effect of the change on the exempt status and foundation status of your organization.

Your organization is required to file Form 990, Return of Organization Exempt from Income Tax, only if its gross receipts each year are normally more than \$25,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of the organization's annual accounting period. The law imposes a penalty of \$20 a day, up to a maximum of \$10,000, when a return is filed late, unless there is reasonable cause for the delay.

All exempt organizations (unless specifically excluded) are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more paid to each employee during a calendar year. Your organization is not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).



-2-

Center for Sustainable Living, Inc.  
31-1074237

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, these organizations are not automatically exempt from other federal excise taxes.

Donors may deduct contributions to your organization as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to your organization or for its use are deductible for federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Your organization is not required to file federal income tax returns unless it is subject to the tax on unrelated business income under section 511 of the Code. If your organization is subject to this tax, it must file an income tax return on the Form 990-T, Exempt Organization Business Income Tax Return. In this letter, we are not determining whether any of your organization's present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

Because this letter could help resolve any questions about your organization's exempt status and foundation status, you should keep it with the organization's permanent records.

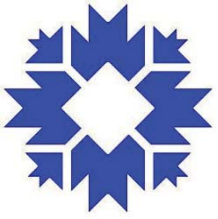
Please direct any questions to the person identified in the letterhead above.

This letter affirms your organization's exempt status.

Sincerely,



C. Ashley Bullard  
District Director



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** Boys & Girls Clubs of Bloomington (BGCB or "the Club")

**Address:**

803 N. Monroe St. PO Box 1716 Bloomington, IN 47402
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**Phone:** 812 332-5311

**E-Mail:** labshier@bgcbloomington.org

**Website:** https://bgcbloomington.org

**President of Board of Directors:** Jamie Crowhurst

**Name of Executive Director:** Jeff Baldwin

**Phone:** 812 332-5311, Ext. 212

**E-Mail:** jbaldwin@bgcbloomington.org

**Name of Grant Writer:** Mary Clare Bauman

**Phone:** 812 606-6830

**E-Mail:** mcbauman@gmail.com

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
22*	59	355

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission of the Boys & Girls Clubs of Bloomington (BGCB) is to empower all young people, especially those who need us most, to reach their full potential as caring, productive and responsible citizens. Club programs build character and strengthen life skills while providing hope and opportunity through accessible programming made possible by low membership dues (\$20/year, \$5 for Ferguson Crestmont Club), transportation from school to Clubs, and programs such as cooking, drama, tutoring, fencing, etc. BGCB meets the needs of the community by providing well-rounded after school programs that support the goals of the city and needs of its parents. The BGCB was able to continue to serve its members throughout the Covid-19 pandemic thanks to continuing support from the community. We are currently still serving our members safely by using a "pod" format as we transition back to full capacity when the public health situation allows.

## PROJECT INFORMATION

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Name of the project to be funded:

Transitioning the Club back to full capacity

Total cost of project: \$835,000

Requested amount of Jack Hopkins funding: \$25,000.00

Number of City residents to be served by this project in 2021: 1000

Number of clients to be served by this project in 2021: 1700

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

BGCB is requesting \$25,000 to support our general operations and staffing, which include after school and school break day programming and summer programming. Our request centers on a commitment to return to programming at full capacity when the community health situation allows. Our current Covid capacity is 60% of the Club's pre-pandemic Average Daily Attendance. Our staffing has remained at pre-pandemic levels to make sure each pod has trained, adequate supervision, but with fewer total members, and a reliance on paid staff instead of our traditional reliance on volunteer and intern support, as well as increased costs for cleaning, PPE, and other pandemic precautions, we continue to need additional funding to support operations as we transition to our successful operational model which, in addition to community support from a variety of sources, relies on volunteers, interns, IU service learning students and a wide variety of in-person fundraising events.

## COLLABORATIVE PROJECTS

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Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

n/a

How do your missions, operations and services complement each other?

What is the existing relationship between agencies?

How will communication and coordination change as a result of the project?

Explain any challenges and steps you plan to take to address those challenges.

*For collaborative projects, please attach a signed Memorandum of Understanding to this application.*

## PROJECT LOCATION

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**Address where the project will be housed** (if different than agency address):

Lincoln Street Unit: 311 S. Lincoln Street, Bloomington  
47401  
Ferguson Crestmont Unit/  
1111 W. 12th Street  
Bloomington, IN 47404

**Do you own or have site control of the property at which the project is to take place?**

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

n/a

**If the property zoned for your intended use?**

Yes

No

N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

## PROJECT COSTS

---

**Is this request for operational funds?** *(e.g., salaries, rent, vouchers, etc),*

Yes       No

**If “yes,” indicate the nature of the operational request:**

Pilot     Bridge     Collaborative  
 None of the above – General request for operational funds

**Other Expected Project Funds:** *(Indicate source, amount, and whether confirmed or pending):*

\$25,000 Auxiliary (confirmed); Event Income \$160,000 (pending); Corporations \$125,000 (pending); Individual Donors \$350,000 (pending); Membership Fees for Services, \$50,000 (pending); Grants, \$100,000 pending

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We plan to submit reimbursement claims mid December and mid February, roughly 50% with each draw. Preceding claims, we will account for our operations and supplies costs, as well as staffing. We will report on the number of members served, in total and on an average daily basis.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

We will continue to serve as many Club members and we can safely accommodate given both public health guidelines and our capacity to fund the staff needed to increase our membership and attendance.

**FISCAL LEVERAGING** *(100 words or less)*

**Describe how your project will leverage other resources** *(e.g., other funds, in-kind contributions, or volunteers.)*

Support from the Jack Hopkins Social Services Fund accompanies the CDBG funding we receive, our corporate and private donor support, and serves to indicate the community service we provide as a United Way member.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	Operations and Supplies	\$15,000
Priority #2	Staffing	\$10,000
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>\$25,000</b>



## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The SCAN (2012 and 2020 Update) explains the economic and social challenges faced by many of Bloomington's youth limit their access to essential programs. The Club's low membership fee directly addresses this obstacle. BGCB also addresses Strategy 4 and 5 of the 2015-19 Consolidated Plan by being a community resource working to create a better quality of life for all citizens of Bloomington, especially during this crisis. BGCB is addressing all items of Strategy 5, as the Club serves low income individuals/families, provides a safety net for community members in need, and provides valuable services to improve quality of life. Club programs address "Anti-Poverty Strategy #4" (91.215j) through "goals/policies that aim to reduce the number of poverty level families by providing resources ... and meeting a priority, non-housing, community need through youth services". Funding support that allows us to return to pre-pandemic levels of service, and grow from there is essential to support this mission.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Jack Hopkins funds will serve as bridge funding to continue to support the Boys & Girls Clubs of Bloomington as operations resume the transition to full capacity. As we move through the Covid-19 pandemic funding will come from usual operational sources and our community partners to cover these expenses.

**LONG-TERM BENEFITS** (200 words or less)**How will your project have broad and long-lasting benefits for our community?**

Getting Club kids back to the Club and expanding our capacity to serve will be crucial to the well-being of our Club members and the community at large. Taking part in Club activities that help to stem their learning loss from this challenging academic year and allow them to re-engage with their peers is essential for social and emotional growth and learning. The pandemic has disproportionately affected the low income communities across the country. 40% of the Clubs' members (and higher percentages at our Lincoln Street and Ferguson Crestmont Units) come from families that indicate income levels below \$40,000. These are the families who need us most and we cannot return to full capacity without additional the additional financial support to take us through the building back phase.

**OUTCOME INDICATORS** (100 words or less)**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Our outcome indicators will be:

- (1) An increase in the number of members served each month (increase overall capacity)
- (2) An increase in Average Daily Attendance (serve more members more regularly)
- (3) Maintaining our full time and part time staff, with a potential increase part time staff to accommodate more members attending.
- (4) Ability to welcome back into the Club our interns, service learners, and other community partners

**OTHER COMMENTS** *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Covid-19 has affected the local community in multiple ways, but our Club families are often those who are impacted in ways that make the services they receive from the Club even more important. Because of the support of the city, county, Community Foundation and our individual and corporate donors, we were able to continue to employ our staff, pivot to offering virtual Club experiences, provide food and supplies over the spring and summer, open the Community Emergency Relief Camp for children of essential healthcare workers, and eventually (in June 2020) open all the units up for in person programming with appropriate health precautions, in consultation with our local health department. Once the school year began virtually for all local students, our Clubs offered full day e-learning support in a pod model and we have been able to transition to provide whatever services (either after school or full day) that are required based on whether our schools operated in person, virtually or in a hybrid model. As the vaccine takes effect and we look towards welcoming more Club members back into the Club, we are focused on building back our membership base and capacity to serve more youth. The BGCB is an essential service for our member families and a partner to our local schools in our commitment to serving the needs of all children. Funding to support our continued transition back to full capacity is essential for us to resume our normal operational model, where we'll welcome our volunteers, interns, service learners and other special programs back into the Club and build back stronger and more resilient than in the past. Thank you for your consideration and support of our community.

<b>Boys &amp; Girls Clubs of Bloomington</b>	
Proposed Budget	
Jack Hopkins Social Service Funding	
<b>Item</b>	<b>Expense</b>
Increasing Capacity for Fall Club Operations & Supplies	<b>\$15,000.00</b>
Increasing Fall Staffing	<b>\$10,000.00</b>
<b><i>Total request from JHSSG</i></b>	<b>\$25,000.00</b>
<b>Additional projected expenses:</b>	
Fall Staffing	\$638,000.00
Fall Program Supplies	\$120,000.00
Operating Expenses for Fall Club Operations	\$37,500.00
Fall Food	\$14,500.00
<b><i>Estimated total cost at this time for entire project</i></b>	<b>\$835,000.00</b>

## Boys &amp; Girls Clubs of Bloomington

## Balance Sheet

As of December 31, 2020

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
10000 ONB Checking - General #7005	688,743.30
10010 ONB Savings - Capital Campaign #7681	0.00
10010.1 Capital Campaign	228,782.30
10010.2 Capital Improvement	20,000.00
<b>Total 10010 ONB Savings - Capital Campaign #7681</b>	<b>248,782.30</b>
10020 ONB Savings - Reserve & Restricted #7670	597,153.20
10030 ONB Checking - Raffle #3623	5.00
1072 Bill.com Money Out Clearing	18,989.33
<b>Total Bank Accounts</b>	<b>\$1,553,673.13</b>
Accounts Receivable	
10080 Accounts Receivable (A/R)	22,651.67
<b>Total Accounts Receivable</b>	<b>\$22,651.67</b>
Other Current Assets	
Interest - Community Foundation	129,579.01
Interest Boys & Girls Endow VG	289,110.48
Interest in Endowment Fund	203,276.47
Uncategorized Asset	0.00
Undeposited Funds	6,609.47
<b>Total Other Current Assets</b>	<b>\$628,575.43</b>
<b>Total Current Assets</b>	<b>\$2,204,900.23</b>
Fixed Assets	
Accumulated Depreciation	-842,611.00
Building - Crestmont	3,853,362.18
Building - Kenworthy	961,199.01
Building - Lincoln	4,866,732.22
Computers	15,799.00
Equipment & Furniture	180,632.30
Land - 323 & 329 S Lincoln St	40,638.25
Leasehold Improvements	377,366.79
Software	5,200.00
Vehicles	161,402.51
<b>Total Fixed Assets</b>	<b>\$9,619,721.26</b>
<b>TOTAL ASSETS</b>	<b>\$11,824,621.49</b>

## Boys &amp; Girls Clubs of Bloomington

## Balance Sheet

As of December 31, 2020

	TOTAL
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	14,109.40
<b>Total Accounts Payable</b>	<b>\$14,109.40</b>
Credit Cards	
21000 Elan CC #7416	-25,305.83
21001 #7424 - Baldwin	2,983.13
21002 #9643 - Reynolds	449.79
21003 #3680 - Hockersmith	1,427.85
21004 #0576 - Laskey	2,566.98
21005 #7048 - Yandl	617.57
21006 #0797 - Abshier	2,976.56
21007 #2961 - Smith	2,988.57
21008 #7022 - Dobias	1,282.94
21009 #1269 - Cassani	4,464.96
21010 #7787 - Laudeman	5,547.48
<b>Total 21000 Elan CC #7416</b>	<b>0.00</b>
22000 ONB - First Bankcard	0.00
<b>Total Credit Cards</b>	<b>\$0.00</b>
Other Current Liabilities	
Accounts Payable (Prior to QBO)	13,897.05
Accrue Pension	20,000.00
Capital Improvements Liabilities	10,000.00
Loan - Jackson County Bank	14,277.96
Loan - PPP	285,800.00
Payroll Liabilities	933.02
<b>Total Other Current Liabilities</b>	<b>\$344,908.03</b>
<b>Total Current Liabilities</b>	<b>\$359,017.43</b>
Long-Term Liabilities	
Loan - ONB Cresmont	0.00
<b>Total Long-Term Liabilities</b>	<b>\$0.00</b>
<b>Total Liabilities</b>	<b>\$359,017.43</b>
Equity	
30000 Retained Earnings	10,670,782.98
Temporarily Restricted	227,302.38
Net Income	567,518.70
<b>Total Equity</b>	<b>\$11,465,604.06</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$11,824,621.49</b>

## Boys &amp; Girls Clubs of Bloomington

Profit and Loss

January - December 2020

	TOTAL
Income	
40000 Auxiliary Funding	75,000.00
40010 Special Events	
40011 Boys to Men	83,981.93
40012 Club Heroes Golf Outing	36,431.00
40013 Father Daughter Dance	6,983.74
40014 Hoops Hysteria	2,750.00
40015 Lemonade Day	58,250.00
40016 Smart Girls, Strong Women	80,803.60
40017 Other Fundraising Events/Income	110,053.12
<b>Total 40010 Special Events</b>	<b>379,253.39</b>
40020 Contributions	
40021 Bequests/Memorials	22,537.99
40022 Major Gift Initiative	272,047.00
40023 Individual	327,831.53
40024 Civic Groups	70,248.81
40025 Corporate	472,400.65
40026 Alumni Club	6,377.95
40027 Big Hearts	81,055.85
40028 Our Kids	245,670.13
<b>Total 40020 Contributions</b>	<b>1,498,169.91</b>
40040 Fees	
40041 Camp Rock Fees	55,955.00
40042 Club Camp Fees	106,948.45
40050 Memberships Fees	8,880.26
40060 Facility Rental Fees	62,020.00
<b>Total 40040 Fees</b>	<b>233,803.71</b>
40070 Grants	
40071 Government	310,468.13
40072 Non-Government	306,675.12
<b>Total 40070 Grants</b>	<b>617,143.25</b>
40080 Interest Income	317.57
40090 Reimbursement Income	6,469.10
Non Profit Income	2,150.00
<b>Total Income</b>	<b>\$2,812,306.93</b>
<b>GROSS PROFIT</b>	<b>\$2,812,306.93</b>
Expenses	
60000 Fundraising Special Events	
60001 Boys to Men Expenses	9,616.70
60002 Club Heroes Golf Outing Expenses	4,920.42

## Boys &amp; Girls Clubs of Bloomington

Profit and Loss

January - December 2020

	TOTAL
60003 Father Daughter Dance Expenses	752.17
60005 Lemonade Day Expenses	10,431.89
60006 Smart Girl, Strong Women Expenses	10,684.75
60007 Other Fundraising Expenses	210,361.56
<b>Total 60000 Fundraising Special Events</b>	<b>246,767.49</b>
60009 Cultivation/Stewardship	14,804.95
60010 Marketing, Advertising & Dues	29,121.38
60015 Awards & Recognition	133.68
60020 Club Gear	853.43
60025 Program Equipment & Repair	15,375.44
60030 Facility Maintenance	78,962.85
60035 Member Food	1,301.77
60040 Office Equipment & Hardware	2,637.75
60045 Outsourced Transportation	2,500.00
60050 Professional Fees	18,336.25
60055 Program Activity	1,665.03
60060 Program Supplies	12,179.70
60065 Rent	5,000.00
60075 Software, Licenses & Fees	26,677.72
60080 Staff Food, Training & Recognition	16,005.27
60090 Supplies Copier Printing Mail	20,002.34
60095 Utilities	76,903.32
60100 Vehicle	5,560.65
60105 Fuel	2,091.73
60110 Professional & Legal	9,500.00
60115 Property Taxes	7,802.70
60120 Member Engagement	4,199.23
60125 Board of Directors Expense	716.83
60130 Payment Processing Fees	21,559.55
60135 Bank Charges/Fees/Interest	764.23
60140 Background Checks	6,938.40
60150 Dues	
60151 State	3,022.00
60152 Local - City/County	1,708.85
60153 Federal/National	8,933.00
<b>Total 60150 Dues</b>	<b>13,663.85</b>
60165 Payroll Taxes	
60166 Social Security	81,635.79
60167 Medicare	19,092.20
<b>Total 60165 Payroll Taxes</b>	<b>100,727.99</b>

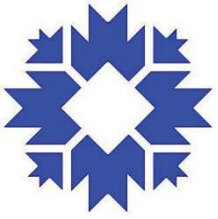


## Boys &amp; Girls Clubs of Bloomington

Profit and Loss

January - December 2020

	TOTAL
60170 Staffing Expenses	
60171 401K Admin Expenses	4,110.56
60172 Payroll Fees	10,337.64
60173 Work Study, AmeriCorps, & VISTA	23,271.08
60174 Unemployment Compensation	6,439.24
60175 Payroll Deduction	-1,605.28
<b>Total 60170 Staffing Expenses</b>	<b>42,553.24</b>
60177 Wages	1,379,727.64
60180 Benefits	
60181 Healthy Lifestyle Reimbursement	2,104.59
60182 Health & Life Insurance	63,278.60
60183 Retirement	26,129.95
<b>Total 60180 Benefits</b>	<b>91,513.14</b>
Depreciation Expense	335,135.00
Insurance	
60161 Director & Officers/EPLI	2,344.00
60162 Workers' Comp	5,636.63
60163 Commercial Package	42,244.84
<b>Total Insurance</b>	<b>50,225.47</b>
Unapplied Cash Bill Payment Expenditure	-535.46
Uncategorized Expense	-134.45
<b>Total Expenses</b>	<b>\$2,641,238.11</b>
<b>NET OPERATING INCOME</b>	<b>\$171,068.82</b>
Other Income	
40029 Big Future	341,792.88
40075 Other Miscellaneous Income	17,029.00
Change in Interest in Community Foundation	19,290.00
Other Income	
Income in Endowment Fund	18,338.00
<b>Total Other Income</b>	<b>18,338.00</b>
<b>Total Other Income</b>	<b>\$396,449.88</b>
<b>NET OTHER INCOME</b>	<b>\$396,449.88</b>
<b>NET INCOME</b>	<b>\$567,518.70</b>



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** Catholic Charities Bloomington

**Address:**

803 N. Monroe Street Bloomington, IN 47401
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**Phone:** 812-332-1262

**E-Mail:** occase@ccbin.org

**Website:** ccbin.org

**President of Board of Directors:** Robin Gress

**Name of Executive Director:** David Bethuram

**Phone:** 317-236-1530

**E-Mail:** dbethuram@archindy.org

**Name of Grant Writer:** O'Connell Case

**Phone:** 804-695-4577

**E-Mail:** occase@ccbin.org

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
13	0	16

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Catholic Charities Bloomington, CCB Counseling services' Teen Support Grant will increase therapeutic interventions for adolescents affected by the COVID-19 pandemic. The World Health Organization defines adolescents as individuals between 10-19 years of age. We know from our current work throughout the pandemic as well as from nation-wide data that the needs for services for adolescents and teens has increased due to the upheaval of safety nets, routines, and other anchoring supports, during the pandemic. We will increase services for adolescents via the following:

1. Reduce wait time to access mental health services when teens are asking for help
2. Increase individual mental health counseling sessions for teens experiencing stress, anxiety and trauma.
3. Create stability through providing virtual adolescent support groups, facilitated by a trained mental health professional.

## PROJECT INFORMATION

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Name of the project to be funded:

Teen Support Grant

Total cost of project: \$23,685

Requested amount of Jack Hopkins funding: \$17800

Number of City residents to be served by this project in 2021: 125

Number of clients to be served by this project in 2021: 150

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Catholic Charities Bloomington is seeking one-time funding of \$17,800 to expand our agency's capacity to serve adolescents and young adults in our city. The unmet need for youth mental health services had been growing before the pandemic and now adding the prolonged nature of the COVID-19 pandemic has robbed many teens of their ability to socialize, a key protective factor in their overall developmental and well-being. According to a recent publication in the Official Journal of the American Academy of Pediatrics, suicidality screenings among adolescents indicated a significant increase in suicide ideation between July 2019 to July 2020 (pediatrics.aappublications.org). This is consistent with our experience this past year where the calls have been more urgent and higher risk. The local hospitals report that they have many more teen ER visits for suicidality and attempts, with no capacity to admit them. CCB will put a special focus on the teens and young adults by hiring a therapist to increase capacity for consultations in real time, virtual support groups and provide more individual and family therapy sessions. The most difficult part to adding a new therapist is being able to support the position for the first 6 months, as they establish client relationships, being added to insurances, and complete advanced trauma treatment. This one time funding will make it possible to onboard an additional therapist to assist in the community wide effort to meet the demand for youth services.

## **COLLABORATIVE PROJECTS**

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

---

**Address where the project will be housed** (if different than agency address):

Same as agency address

**Do you own or have site control of the property at which the project is to take place?**

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

Not seeking funds for capital improvements

**Is the property zoned for your intended use?**

Yes

No

N/A

If "no," please explain:

N/A

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

## PROJECT COSTS

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**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes  No

**If “yes,” indicate the nature of the operational request:**

Pilot  Bridge  Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

N/A

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

July 27, 2021 - Submit claim reimbursement of EMDR Training @ \$1,000  
 September 1, 2021 - Submit claim for salary costs for 12 weeks @ \$8,400  
 October 27, 2021 - Submit claim for salary costs for 6 weeks @ \$4,200  
 November 24, 2021 - Submit claim for the balance of salary cost @ \$4,200

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

N/A

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

Start up costs to add another therapist is costly. We have been successful in building this when we have funding to cover the first 24 weeks of salary and EMDR training, CCB will use donor funds to cover the laptop, the HIPAA compliant software required to provide telehealth services, and any additional costs of benefits. By the end of 24 weeks, the therapist will have a stable caseload and CCB will be receiving insurance reimbursement to cover the salary for the remainder of the year.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	Projected Salary for 24 weeks	\$16,800
Priority #2	EMDR Training	1,000
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>\$17,800</b>



## **JACK HOPKINS FUNDING CRITERIA**

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### **NEED** *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The Community Survey in Bloomington's Housing and Neighborhood Development's 2015-2019 Consolidation Plan (p. 54) ranked mental health and related services as the most critical need for our community. According to SCAN 2012 a significant number of households, particularly in the lower incomes, report that stress, anxiety and depression negatively impact their lives (p.105).

Additionally, the Client Challenges Survey in this report showed that a significant number of households cannot pay for counseling. Violence and substance abuse have been strongly linked to trauma and lack of coping skills. Studies show that two-thirds of those with substance use issues have experienced abuse, neglect, and/or related traumatic events. Without treatment for root causes and coping skills for anxiety and depression, they find other ways to express pain and sadly one of them is violence.

Since 2012 there has been an increase in Medicaid recipients; however, CCB has found limited mental health providers. In addition, there has been a significant increase in large deductibles in commercial insurance making mental health services unaffordable to those families. All our therapists are trained in advanced trauma interventions, which is difficult to find if on Medicaid.

### **ONE-TIME INVESTMENT** *(100 words or less)*

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Treatment requests, especially for high-risk teens, have tripled this year. To meet the need, we have added 3 new therapists through one-time funding. In 2018 we had 5.5 therapists; we now have 10. With 50 people on the waiting list, we would like to increase our capacity by adding a part-time (28 hour) therapist to concentrate on the teen consultations, programming, and groups. This would add capacity of treating 25 more youth and adolescents per week, which cost we will be able to absorb into the budget in December.

**LONG-TERM BENEFITS** (200 words or less)**How will your project have broad and long-lasting benefits for our community?**

Teens and young adults are the future of our community. Through prompt, effective mental health treatment when teens are requesting help, the shorter their length of symptoms. There are consistent findings of the effectiveness of resilient-based approaches improving at least one individual (ie. self-esteem) and one environmental (ie. school connectedness) factor in their life. Stress grows and compounds in more at-risk communities where there is more poverty, crime, and high levels of trauma. If they do not have tools to cope with stress and trauma or resources to cope with life, they will find other ways to express pain and sadly, one of these is violence. Those that learn to overcome challenges have greater resiliency and resilient people create resilient communities. By empowering our teens to fulfill their potential there is a direct line to the positive consequence of health, education, labor and avoiding abusive substance use and the criminal justice system.

**OUTCOME INDICATORS** (100 words or less)**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

1. Will increase capacity to treat 25 teens a week through individual and group therapy.
2. Using a CAT-MH assessment tool, CCB will track a decrease of depression and suicidality from the beginning of treatment until discharge.
3. Teens and young adults will report a sense of community, belonging, and confidence after completing an adolescent support group.

## OTHER COMMENTS *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Catholic Charities Bloomington's mission is to increase access to mental health services. We do that by reducing barriers to treatment whether they are financial, transportation, or availability of high quality treatment. One of the biggest gaps is available trauma treatment for those without insurance or on Medicaid. We are committed to having all our therapists be trained in advanced trauma treatment due to the high occurrence of trauma with those in poverty who qualify for Medicaid. We also are one of the few providers of services for children under 5 with Medicaid. The earlier that we treat people who are having challenges with mental health, the quicker they rebound and see themselves as resilient and capable. From January of 2020 to December of 2020, we provided 8,269 hours of mental health services, 164 of them were teens. Agency-wide we expect to treat at least 250 teens with the additional therapist and are on track this year to exceed 10,000 sessions. A majority of those hours were provided to those on sliding fee scale, Medicaid, and Medicare.

Despite the pandemic, we have continued to deepen our partnerships with Boys and Girls Club, Thriving Connections, and New Hope for Families. We are providing training, consultations, and mental health support to their members and staff.

Interesting resources and facts:

A recent New York Times article also noted that ER departments nationwide are seeing an unwelcome spike in pediatric psychiatric-based admissions; an increase of 31% in adolescent admissions compared to the previous year (NYT).

Major National Findings: 9.7% of youth in the US have severe depression, this rate was highest among youth who identify as more than one race, at 12.4%. 60% of Youth with depression do not receive any mental health treatment. Those that receive treatment only 27% receive consistent care.

<b>Project Budget</b>
-----------------------

**Jack Hopkins Social Services Funding Application 2021  
Catholic Charities Bloomington- Teen Support Expansion Grant**

**28 Hour Part Time Therapist**

Projected Salary	\$16,800
28 hours/wk at \$25/hr x 24 weeks	
Partial benefits until Dec.	2,685
<b>Subtotal:</b>	<b>\$19,485</b>

**II. Additional Costs**

EMDR Training	\$1,000
Laptop	\$800
Security licenses and Support	\$2,400
<b>Subtotal:</b>	<b>\$4,200</b>

**III. Leveraged Funds:**

Security licenses and Support	\$2,400
Laptop from Archdioceses	\$800
Benefits paid by CCB	\$2,685
<b>Subtotal:</b>	<b>\$5,965</b>

<b>Total Project:</b>	<b>\$23,685</b>
<b>TOTAL REQUESTED:</b>	<b>\$17,800</b>

Archdiocese of Indianapolis  
Profit and Loss  
FYTD as of June 30, 2020

As of Date:

06/30/2020

Location Group:

Catholic Charities Bloomington

Counseling - CCB  
Year To Date  
June 30, 2020

## Change in Net Assets

## Revenue

## Contribution Revenue

## Contribution Revenue - General

42000 - Contribution Revenue	29,506	20,000	9,506
42001 - Contribution Revenue - Appeals	6,770	4,500	2,270
42002 - Contribution Revenue - Bequests	47,740	-	47,739
42004 - Contribution Revenue - NAP Credit	22,688	10,000	12,688
42005 - Contribution Revenue - Foundations	1,789	1,300	489

## Contribution Revenue - Archdiocesan Support

42100 - Archdiocesan Subsidy	65,098	65,099	-
42101 - Accounting Subsidy	17,022	17,022	-

## Total Contribution Revenue

190,613	117,921	72,692
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## Program Fee Revenue

## Program Fee Revenue

45000 - Program Fees	492,673	442,000	50,673
45001 - Program Fee Adjustments	(387,266)	(384,000)	(3,266)
45006 - Program Fees - Third Party Payments	68,604	77,000	(8,396)
45007 - Program Fees - Medicare / Medicaid	238,093	250,000	(11,907)

## Total Program Fee Revenue

412,104	385,000	27,104
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## Grant Revenue and Other Public Support Revenue

## United Way Revenue

46000 - United Way (Not Donor Options)	80,390	29,722	50,668
46001 - United Way Donor Options	5,364	400	4,964

## Grant Revenue

46100 - Gov't Grants - Federal	-	-	-
46102 - Gov't Grants - Local	15,679	15,000	679
46103 - Grants from Non-gov't Entities	136,702	114,247	22,455

## Total Grant Revenue and Other Public Support Revenue

238,135	159,369	78,766
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## Fundraising Events - Net

## Fundraising Event Revenue

47000 - Fundraising Events Revenue - Contributions	700	3,000	(2,300)
47001 - Fundraising Events Revenue - Sponsorship	1,500	-	1,500
47002 - Fundraising Events Revenue - Registration Fees	100	-	100
47003 - Fundraising Events Revenue - Auction Income	-	-	-

## Total Fundraising Event Revenue

2,300	3,000	(700)
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## Total Fundraising Events - Net

2,300	3,000	(700)
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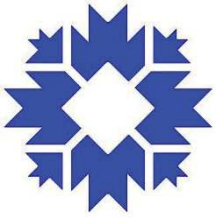
## Total Revenue

\$ 843,152	\$ 665,290	\$ 177,862
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## Expenses

Salaries And Wages Expense			
50000 - Wages - Lay	451,381	397,270	(54,111)
Total Salaries And Wages Expense	451,381	397,270	(54,111)
Payroll Taxes And Benefits Expense			
50101 - FICA Expense	33,539	30,391	(3,148)
50102 - Workers Comp - Paid to Arch	878	1,112	234
50104 - Health Insurance	73,628	81,240	7,612
50110 - Lay Retirement	13,918	13,918	(1)
Total Payroll Taxes And Benefits Expense	121,963	126,661	4,698
Professional Services Expense			
51000 - Professional Fees	16,063	13,900	(2,163)
51003 - Professional Fees - Accounting / Audit / Tax	1,170	1,170	-
51004 - Professional Fees - Background Checks	109	245	136
51006 - Professional Services - Security	406	336	(70)
51008 - Donated Acctg Services	17,022	17,022	-
51009 - Software as a Service (Saas)	32,274	32,000	(274)
Total Professional Services Expense	67,044	64,673	(2,371)
Admin And Supplies Expense			
Equipment Rental Expense			
53000 - Office Equipment Rental Expense	3,732	3,700	(32)
Computer Capital Expense			
53100 - IT Capital Expense	7,484	-	(7,484)
General Office Expenses			
53200 - Office Supplies	2,937	2,500	(437)
53201 - Postage & Shipping	1,212	1,000	(213)
53202 - Printing	1,455	2,000	546
53203 - Publicity & Advertising	3,583	3,000	(583)
53204 - Minor Capital Purchases (Under \$5K)	822	500	(322)
Program Expenses			
53300 - Program Expense - Food	183	600	417
53301 - Program Expense - Materials and Supplies	47	1,500	1,453
53302 - Program Expense - Admissions & Field Trips	-	100	100
Total Admin And Supplies Expense	21,455	14,900	(6,555)
Repairs And Maintenance Expense			
Maintenance And Cleaning Supplies Expense (R&M)			
55100 - Maintenance and Cleaning Supplies (R&M)	182	1,700	1,518
Repairs And Maintenance Expense - Building			
55300 - Repairs and Maintenance - Building	3,651	-	(3,651)
Repairs And Maintenance Expense - Equipment			
55400 - Repairs and Maintenance - Equipment	256	500	244
Total Repairs And Maintenance Expense	4,089	2,200	(1,889)
Occupancy Costs			
57002 - Utilities - Electricity	2,365	2,580	215
57003 - Utilities - Gas	693	756	63
57004 - Utilities - Water	948	720	(228)
57005 - Telecommunications - Land Line	-	-	-
57006 - Telecommunications - Cell Phone	89	-	(89)
57007 - Internet and Cable	2,193	2,200	7
57008 - Building Rental	36,000	36,000	-
57011 - Trash	220	240	20

Total Occupancy Costs	42,508	42,496	(12)
Bad Debt Expense			
59000 - Bad Debt Expense	15,000	-	(15,000)
Total Bad Debt Expense	15,000	-	(15,000)
Direct Assistance Expense			
61000 - Direct Assistance	50	-	(50)
Total Direct Assistance Expense	50	-	(50)
Other Expenses			
Other Expenses			
90000 - Miscellaneous Expense	(1)	-	1
90001 - Dues & Memberships	862	-	(862)
90002 - Registration Fees for Conferences / Meetings / Events	1,901	1,000	(901)
90003 - Bank Charges & Fees	4,683	4,000	(684)
90004 - Gasoline for Arch / Agency Vehicles	-	-	-
90006 - Gifts & Flowers	39	-	(38)
90007 - Volunteer Recognition	-	100	100
90900 - Allocation - Administration	17,302	10,540	(6,762)
Travel-Related Expenses			
91000 - Travel - Hotel / Lodging	-	150	150
91001 - Meals - Business	119	500	381
91002 - Travel - Mileage	51	300	249
Hosting Conferences / Meetings Expense			
92001 - Hosting Conferences & Meetings - Food and Beverage	777	500	(277)
92002 - Hosting Conferences & Meetings - Speaker	29	-	(29)
Total Other Expenses	25,762	17,090	(8,672)
Total Expenses	\$ 749,252	\$ 665,290	\$ (83,962)
<b>Change in Net Assets</b>	<b>\$ 93,900</b>	<b>\$ 0</b>	<b>\$ 93,900</b>



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

## CONTACT INFORMATION

---

**Lead Agency Name:** City Church For All Nations Outreach (CFAN)/Healing Hands Outreach Center, Inc.

**Address:**

1200 North Russell Road Bloomington, IN 47408
--

**Phone:** 812.336-5958

**E-Mail:** info@healinghandsbloomington.org

**Website:** www.healinghandsbloomington.org

**President of Board of Directors:** David Norris

**Name of Executive Director:** Renee Norris

**Phone:** 812-336-5958

**E-Mail:** business@citychurchbloomington.org

**Name of Grant Writer:** Julie Carter

**Phone:** 812-272-1821

**E-Mail:** info@healinghandsbloomington.org



## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
1		20

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

City Church for All Nations (CCFAN)/Healing Hands Outreach Center, Inc. offers extensive outreach services to low-income, high-risk communities across Monroe County and surrounding areas. CCFAN/Healing Hands Outreach Center, Inc. provides the following no-cost services and resources to residents of Monroe County and surrounding communities:

\* Furniture, appliances, essential household items (such as toiletries), clothing and food

\* Pick-up and drop off services for anyone in need without way of transporting items requested and/or for any donations.

These services are open to all and do not require religious or spiritual affiliation. To mitigate fear and reduce stigma, CCFAN Outreach/Healing Hands Outreach Center, Inc. operates at a neutral, non-religious location on the Westside of town.

Healing Hands Outreach Center, Inc. is a non-profit, charitable organization. 501 c 3 application was filed March 2021.

## PROJECT INFORMATION

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Name of the project to be funded:

Moving Foward

Total cost of project: \$10,000

Requested amount of Jack Hopkins funding: \$10,000

Number of City residents to be served by this project in 2021: 200-400

Number of clients to be served by this project in 2021: 200-400

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

CCFAN/Healing Hands Outreach Center, Inc. is seeking \$10,000 from JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE to purchase a used moving truck needed to transport donated items to city residents.

Currently CCFAN/Healing Hands Outreach Center, Inc. depends on renting U Hauls and a local moving business that donates the truck(s), staff and time. Acquiring a moving truck allows us to provide more efficient services and mitigate risk for the local business.

CCFAN/Healing Hands Outreach Center, Inc. would expand pick-up and drop-off services to operate daily allowing greater needs to be met. Items that are delivered include but are not limited to couches, beds, dressers, appliances, desks, chairs, household items etc.

The immediate benefits of this project include:

- 1) Servicing greater need for elderly and/or disabled residents
  - 2) Servicing individuals and families from low-income communities
- Offering increased quality of life for Bloomington families who may experience lack of resources due to homelessness, loss of wages, low-income households etc.

## **COLLABORATIVE PROJECTS**

---

**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

N/A

**How do your missions, operations and services complement each other?**

N/A

**What is the existing relationship between agencies?**

N/A

**How will communication and coordination change as a result of the project?**

N/A

**Explain any challenges and steps you plan to take to address those challenges.**

N/A

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

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**Address where the project will be housed** (if different than agency address):

Healing Hands Outreach Center, Inc.  
260 North Gates Drive  
Bloomington, IN 47404

**Do you own or have site control of the property at which the project is to take place?**

Yes       No       N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

**Is the property zoned for your intended use?**       Yes       No       N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

## PROJECT COSTS

---

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes  No

**If “yes,” indicate the nature of the operational request:**

Pilot  Bridge  Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

N/A

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

N/A

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

N/A

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

This project leverages funds in several ways:

- 1) Through business, volunteers with moving trucks that is being donated when available.
- 2) Financial donations through City Church for All Nations that are addressed to the giving of: Healing Hands Outreach Center, Inc., non-monetary donations from City Church for All Nations, other local churches, City of Bloomington residents and businesses.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	12ft -15 ft Moving Truck (used)	\$10,000
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>\$10,000</b>

## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

CCFAN/Healing Hands Outreach Center, Inc. aims to address the following priorities identified in the Service Community Assessment of Needs: Priority # 5-- A Healthy Community and Priority # 7 Meeting Essential Needs.

Currently, CCFAN/Healing Hands Outreach Center, Inc. currently services approximately 2,000-4,000 families annually. Acquiring a moving truck allows the team to support a healthy community by providing bedding and furniture for families. This is particularly important for families that have members with physical disabilities or limitations and young children. Providing quality sleeping and living conditions also leads to increase focus and morale for students which inadvertently impacts their performance in the classroom. Research has proven that reducing and/or addressing adverse childhood experiences (ACES) for children leads to greater performance and confidence in the classroom.

Additionally, this project allows for CCFAN/Healing Hands Outreach, Inc. to address priority #7 of meeting essential needs. The following excerpt was pulled from the SCAN report:

The 2010 Household Survey revealed that 20% of respondents had at least a minor problem with having enough money to buy needed clothing and shoes, while 80% of respondents had no problem having enough money to buy needed clothing and shoes. This is similar to what was found in 2003. Nearly one-third (30%) of respondents with income less than \$15,000 said that buying clothing and shoes was a major problem.

Providing free furniture and clothing helps remediate the most emergent needs for these families and reduces stressors that lead to substance abuse and neglect in households.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The purchase of a moving truck is a one-time investment. CCFAN/Healing Hands Outreach Center, Inc. assumes all responsibility as it relates to maintenance, insurance, license plates, operational costs and/or upkeep of the vehicle.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

For every home that is furnished at no cost to the resident, this allows the money to be put back into the economy or household in a way that stimulates growth, reduces stress, and improves quality of life. For example, providing furniture for a family with a household of 7 will reduce the burden on finances and allow money to be reallocated to food, clothing, and educational expenses. Also, it is particularly advantageous for families to not have to the burden of moving and delivery expenses.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

This funding request is for a moving truck that will last for years of service. To empirically assess success for this investment, CCFAN Outreach/Healing Hands Outreach Center, Inc. will log the number of families, number of deliveries, and number of items delivered every six months. It is expected that the numbers will increase by 10-15% in the first year since access to moving trucks and furniture will be easier.



## OTHER COMMENTS *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Healing Hands Outreach Center, INC. is a charitable, non-profit organization that has applied for a 501 c 3 status March 2021 and is currently operating under the CCFAN 501c 3.

This outreach has operated out of City Church For All Nations in a community effort to provide clothing, household items, furniture, food and hygiene items for anyone in need over the past several years in Monroe County. In July 2020 we realized there is a need in our community for a weekly resource center that offers free resources, such as those items listed above to people in need.

We have been giving away, offering free resources to the public for the past 2 years on a weekly basis in the Whitehall Shopping plaza on Bloomington's westside area. During the time of National closure to businesses, we saw a 100% spike and increase in the public receiving items at the outreach center and receiving items that were not available to the public at that time, especially during Covid outbreak in 2020. Total served in 2020 was about 4,000 where previously we were reaching about 400 in outreach services yearly.

We partner with local agencies on a referral basis. If non-profits have clients in need of particular items we accommodate. We also refer to other non-profits in our area if we have clients or patrons in need of anything including shelter, daily meals, services or resources we do not have.

Currently we are serving about 75 patrons and clients on a weekly basis. The Outreach Center is open daily Mon-Thur 11am-3pm and will receive drop-offs/donations on appointment outside of business hours as needed.

CCFAN Outreach had a moving van that the Healing Hands Outreach Center Inc. was using to transport much needed items to elderly and handicap individuals. That moving van was vandalized and not able to be recovered due to age of vehicle and cost to repair.

11:52 AM

City Church For All Nations, Inc.

04/05/21

Account QuickReport

Accrual Basis

January through December 2020

Type	Date	Num	Name	Memo	Split	Amount
<b>INCOME</b>						
<b>HEALING HANDS</b>						
Deposit	01/04/2020			Deposit	The Peoples S...	5.00
Sales Receipt	01/12/2020		Flippin,Helen		Undeposited F...	3.00
Sales Receipt	01/25/2020		Scott, Linda		Undeposited F...	25.00
Sales Receipt	01/26/2020		Glass, Janelle		Undeposited F...	25.00
Sales Receipt	01/30/2020		Burkett, Matthew		Undeposited F...	100.00
Sales Receipt	02/07/2020		Scott, Linda		Undeposited F...	25.00
Sales Receipt	02/16/2020		Bowlen, Marcella	Outreach	Undeposited F...	1,000.00
Sales Receipt	02/23/2020		Scott, Linda		Undeposited F...	25.00
Sales Receipt	02/29/2020		Burkett, Matthew		Undeposited F...	100.00
Sales Receipt	03/08/2020		Phillips, Evelyn (Evie)		Undeposited F...	1,000.00
Sales Receipt	03/08/2020		Scott, Linda		Undeposited F...	25.00
Sales Receipt	03/08/2020		Jeffers, Marjorie		Undeposited F...	30.00
Sales Receipt	03/17/2020		Scere, Stephanie		Undeposited F...	50.00
Sales Receipt	03/20/2020		Lane, Elizabeth		Undeposited F...	800.00
Sales Receipt	03/23/2020		Scott, Linda		Undeposited F...	25.00
Sales Receipt	03/24/2020		Webster,Rhonda S		Undeposited F...	30.00
Sales Receipt	03/26/2020		Toohill, Anthony & N...		Undeposited F...	35.00
Sales Receipt	03/26/2020		Guyton,Robin		Undeposited F...	25.00
Sales Receipt	03/27/2020		Summerlot, Amber&...		Undeposited F...	40.00
Sales Receipt	03/27/2020		Burkett, Matthew		Undeposited F...	100.00
Sales Receipt	03/31/2020		Bryant, Richard N		Undeposited F...	200.00
Sales Receipt	04/01/2020		Scere, Stephanie		Undeposited F...	50.00
Sales Receipt	04/01/2020		Vaughan, Brent		Undeposited F...	200.00
Sales Receipt	04/02/2020		Webster,Rhonda S		Undeposited F...	40.00
Sales Receipt	04/03/2020		Summerlot, Amber&...		Undeposited F...	40.00
Sales Receipt	04/08/2020		Guyton,Robin		Undeposited F...	50.00
Sales Receipt	04/09/2020		Barrow, Marty & Rut...		Undeposited F...	45.00
Sales Receipt	04/10/2020		Webster,Rhonda S		Undeposited F...	25.00
Sales Receipt	04/10/2020		Summerlot, Amber&...		Undeposited F...	20.00
Sales Receipt	04/12/2020		Zounlome, Nelson		Undeposited F...	40.00
Sales Receipt	04/14/2020		Chandler, Stephanie		Undeposited F...	120.00
Sales Receipt	04/16/2020		Alvarez, J		Undeposited F...	70.00
Sales Receipt	04/17/2020		Webster,Rhonda S		Undeposited F...	30.00
Sales Receipt	04/17/2020		Scott, Linda		Undeposited F...	25.00
Sales Receipt	04/19/2020		Toohill, Anthony & N...		Undeposited F...	5.00
Sales Receipt	04/23/2020		Guyton,Robin		Undeposited F...	50.00
Sales Receipt	04/26/2020		Bollhorst, Chad & El...		Undeposited F...	250.00
Sales Receipt	04/26/2020		Summerlot, Amber&...		Undeposited F...	20.00
Sales Receipt	04/30/2020		Burkett, Matthew		Undeposited F...	200.00
Sales Receipt	05/01/2020		Webster,Rhonda S		Undeposited F...	40.00
Sales Receipt	05/02/2020		Chitty, Brandon & S...		Undeposited F...	40.00
Sales Receipt	05/03/2020		Summerlot, Amber&...		Undeposited F...	20.00
Sales Receipt	05/05/2020		Cole, Jason & Miche...	Meal Train	Undeposited F...	500.00
Sales Receipt	05/06/2020		Cowden, Skylar		Undeposited F...	60.00
Sales Receipt	05/07/2020		Guyton,Robin		Undeposited F...	20.00
Sales Receipt	05/08/2020		Scott, Linda		Undeposited F...	25.00
Sales Receipt	05/10/2020		Ellis, Matt		Undeposited F...	25.00
Sales Receipt	05/10/2020		Richeson, Thomas ...		Undeposited F...	50.00
Sales Receipt	05/10/2020		Summerlot, Amber&...		Undeposited F...	20.00
Sales Receipt	05/12/2020		Sherwood Oaks Chri...	Covid-19 efforts	Undeposited F...	5,000.00
Sales Receipt	05/15/2020		Webster,Rhonda S		Undeposited F...	50.00
Sales Receipt	05/15/2020		Carter, Clay & Julie		Undeposited F...	500.00
Sales Receipt	05/15/2020		Melvin GDN, Nancy		Undeposited F...	150.00
Sales Receipt	05/16/2020		Summerlot, Amber&...		Undeposited F...	20.00
Sales Receipt	05/17/2020		Stroup, Rose		Undeposited F...	80.00
Sales Receipt	05/21/2020		Guyton,Robin		Undeposited F...	50.00
Sales Receipt	05/24/2020		Summerlot, Amber&...		Undeposited F...	20.00
Sales Receipt	05/29/2020		Webster,Rhonda S		Undeposited F...	60.00
Sales Receipt	05/30/2020		Summerlot, Amber&...		Undeposited F...	20.00
Sales Receipt	06/04/2020		Guyton,Robin		Undeposited F...	30.00
Sales Receipt	06/06/2020		Webster,Rhonda S		Undeposited F...	40.00
Sales Receipt	06/06/2020		Summerlot, Amber&...		Undeposited F...	20.00
Sales Receipt	06/11/2020		Stierwalt, Zedakiah ...		Undeposited F...	100.00
Sales Receipt	06/13/2020		Summerlot, Amber&...		Undeposited F...	20.00
Sales Receipt	06/13/2020		Webster,Rhonda S		Undeposited F...	40.00
Sales Receipt	06/14/2020		Hughes, Daniel & C...		Undeposited F...	1,000.00

11:52 AM

## City Church For All Nations, Inc.

## Account QuickReport

January through December 2020

04/06/21

Accrual Basis

Type	Date	Num	Name	Memo	Split	Amount
Sales Receipt	06/16/2020		A Better Way of Mov...		Undeposited F...	2,000.00
Sales Receipt	06/19/2020		Guyton,Robin		Undeposited F...	50.00
Sales Receipt	06/20/2020		Summerlot, Amber&...		Undeposited F...	20.00
Sales Receipt	06/26/2020		Webster,Rhonda S		Undeposited F...	50.00
Sales Receipt	06/28/2020		Ellis, Matt		Undeposited F...	25.00
Sales Receipt	06/28/2020		Summerlot, Amber&...		Undeposited F...	20.00
Sales Receipt	07/03/2020		Guyton,Robin		Undeposited F...	50.00
Sales Receipt	07/03/2020		Arnold, Keia		Undeposited F...	1,200.00
Sales Receipt	07/06/2020		Burkett, Matthew		Undeposited F...	50.00
Sales Receipt	07/10/2020		Webster,Rhonda S		Undeposited F...	50.00
Sales Receipt	07/17/2020		Hill, Renee		Undeposited F...	435.00
Sales Receipt	07/20/2020		Scott, Linda		Undeposited F...	50.00
Sales Receipt	07/22/2020		Joraanstand,Scott &...		Undeposited F...	70.00
Sales Receipt	07/23/2020		Barrow, Marty & Rut...		Undeposited F...	70.00
Sales Receipt	07/24/2020		Webster,Rhonda S		Undeposited F...	50.00
Sales Receipt	07/26/2020		Barbee, Ilisa		Undeposited F...	10.00
Sales Receipt	07/26/2020		Ellis, Matt		Undeposited F...	25.00
Sales Receipt	07/26/2020		Summerlot, Amber&...		Undeposited F...	20.00
Sales Receipt	07/26/2020		Norris, Kim & Renee		Undeposited F...	70.00
Sales Receipt	08/02/2020		Summerlot, Amber&...		Undeposited F...	20.00
Sales Receipt	08/05/2020		Norris, Zach & Valerie	Book Bags/su...	Undeposited F...	100.00
Sales Receipt	08/07/2020		Webster,Rhonda S		Undeposited F...	50.00
Sales Receipt	08/09/2020		Norris, Kim & Renee		Undeposited F...	10.00
Sales Receipt	08/21/2020		Webster,Rhonda S		Undeposited F...	50.00
Sales Receipt	09/04/2020		Webster,Rhonda S		Undeposited F...	50.00
Sales Receipt	09/06/2020		Burkett, Matthew		Undeposited F...	200.00
Sales Receipt	09/18/2020		Webster,Rhonda S		Undeposited F...	50.00
Sales Receipt	09/18/2020		Guyton,Robin		Undeposited F...	15.00
Sales Receipt	09/24/2020		Guyton,Robin		Undeposited F...	30.00
Sales Receipt	09/25/2020		Colon, Donna		Undeposited F...	100.00
Sales Receipt	09/26/2020		Webster,Rhonda S		Undeposited F...	50.00
Sales Receipt	09/30/2020		Starr, Victoria		Undeposited F...	100.00
Sales Receipt	10/02/2020		Webster,Rhonda S		Undeposited F...	50.00
Sales Receipt	10/09/2020		Harden, Teresa		Undeposited F...	25.00
Sales Receipt	10/30/2020		Hunsucker, Gary & ...		Undeposited F...	100.00
Sales Receipt	10/30/2020		Webster,Rhonda S		Undeposited F...	50.00
Sales Receipt	11/01/2020		Harden, Teresa		Undeposited F...	25.00
Sales Receipt	11/06/2020		Graebe, Glenda	Dumpsite exp...	Undeposited F...	600.00
Sales Receipt	11/07/2020		Colon, Donna		Undeposited F...	100.00
Sales Receipt	11/08/2020		Ellis, Matt		Undeposited F...	35.00
Sales Receipt	11/13/2020		Harden, Teresa		Undeposited F...	50.00
Sales Receipt	11/13/2020		Webster,Rhonda S		Undeposited F...	50.00
Sales Receipt	11/14/2020		Glass, Janelle		Undeposited F...	9.80
Sales Receipt	11/21/2020		Colon, Donna		Undeposited F...	100.00
Sales Receipt	11/22/2020		Richeson, Thomas ...		Undeposited F...	50.00
Sales Receipt	11/26/2020		Webster,Rhonda S		Undeposited F...	50.00
Sales Receipt	12/01/2020		Webster,Rhonda S		Undeposited F...	25.00
Sales Receipt	12/02/2020		Kamoji, Linda	Christmas pre...	Undeposited F...	20.00
Sales Receipt	12/02/2020		Nair, Dr Smita		Undeposited F...	30.00
Sales Receipt	12/05/2020		Young, Elise		Undeposited F...	577.00
Sales Receipt	12/05/2020		Colon, Donna		Undeposited F...	100.00
Sales Receipt	12/06/2020		Elmore, Jason		Undeposited F...	140.00
Sales Receipt	12/11/2020		Webster,Rhonda S		Undeposited F...	50.00
Sales Receipt	12/11/2020		Clark, Michelle & Bri...		Undeposited F...	1,000.00
Sales Receipt	12/16/2020		Harden, Teresa		Undeposited F...	25.00
Sales Receipt	12/19/2020		Colon, Donna		Undeposited F...	100.00
Sales Receipt	12/31/2020		Webster,Rhonda S		Undeposited F...	50.00
Total HEALING HANDS						21,499.80
Total INCOME						21,499.80
TOTAL						21,499.80

12:02 PM  
 04/05/21  
 Accrual Basis

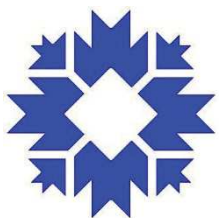
City Church For All Nations, Inc.  
**Account QuickReport**  
 January through December 2020

Type	Date	Num	Name	Memo	Split	Amount
<b>City Ministries</b>						
<b>OUTREACH</b>						
<b>Healing Hands</b>						
Check	01/22/20:	2114	Carter, Clay H	Gas for Van	Jackson Count...	90.00
Check	01/23/20:		Kroger fuel	Gas/Van	The Peoples S...	30.00
Check	02/27/20:	2205	Carter, Clay & Julie	Healing hands outreach	Jackson Count...	50.00
Check	03/04/20:	14320	Julie Carter	Reimburse	The Peoples S...	412.95
Check	03/18/20:		Aldi	//	The Peoples S...	82.32
Check	03/18/20:		Walmart	//	The Peoples S...	213.86
Check	03/18/20:		Sam's Club	//	The Peoples S...	11.96
Check	03/19/20:		IGA		The Peoples S...	3.38
Check	06/01/20:		Cracker Barrel	planning meal //	The Peoples S...	66.08
Check	06/08/20:	2405	A Better Way Movin...	Moving from MC to HH Gregg	Jackson Count...	4,768.75
Check	06/10/20:	2419	Julie Carter	Moving expenses	Jackson Count...	296.19
Check	07/01/20:	14378	Julie Carter	Dinner/marty	The Peoples S...	80.69
Check	07/07/20:	2475	Tuesday Morning	Store closing	Jackson Count...	467.50
Check	07/10/20:	14388	Julie Carter	Trash bags	The Peoples S...	91.89
Check	09/24/20:		Site Ground	Website	The Peoples S...	17.95
Check	10/11/20:	2696	USPS	Annual fee	Jackson Count...	92.00
Check	11/17/20:		JB SALVAGE	Dumpster fee	The Peoples S...	60.00
Check	11/17/20:		Amazon.com	3-Ladies Coats(3X)	The Peoples S...	115.92
Check	12/02/20:	14541	JB SALVAGE	Invoice #201031118271	The Peoples S...	60.00
Check	12/02/20:	14541	JB SALVAGE	Invoice #201130118271	The Peoples S...	60.00
Check	12/07/20:	14540	Carter, Clay H	Trash bags/expense for stockings	The Peoples S...	38.40
Total Healing Hands						7,109.84
Total OUTREACH						7,109.84
Total City Ministries						7,109.84
<b>TOTAL</b>						<b>7,109.84</b>

City Church For All Nations, Inc.  
Account QuickReport  
January through December 2020

11:57 AM  
04/05/21  
Accrual Basis

Type	Date	Num	Name	Memo	Split	Amount
<b>City Ministries</b>						
<b>OUTREACH</b>						
<b>Healing Hands-Groceries</b>						
Check	01/30/2020		Walmart	groceries//	The Peoples S...	276.36
Check	01/30/2020		Walmart	groceries/hom...	The Peoples S...	99.90
Check	03/04/2020		Walmart	groceries	The Peoples S...	226.37
Check	03/18/2020		Kroger	//	The Peoples S...	66.26
Check	03/23/2020		Kroger	//	The Peoples S...	247.66
Check	04/01/2020		Kroger	//	The Peoples S...	211.92
Check	04/04/2020		Walmart	Groceries //	The Peoples S...	410.64
Check	05/29/2020		Walmart	groceries //	The Peoples S...	244.04
Check	07/16/2020		Walmart	//	The Peoples S...	237.37
Check	09/11/2020		Walmart	//	The Peoples S...	263.76
Check	11/06/2020		Walmart	//	The Peoples S...	394.50
Check	12/07/2020		Walmart		The Peoples S...	353.74
Total Healing Hands-Groceries						3,032.52
Total OUTREACH						3,032.52
Total City Ministries						3,032.52
<b>TOTAL</b>						<b>3,032.52</b>



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** Community Justice and Mediation Center

**Address:**

205 S. Walnut, Suite 16 Bloomington In 47404
---

**Phone:** 812-336-8677

**E-Mail:** cjam@cjamcenter.org

**Website:** www.cjamcenter.org

**President of Board of Directors:** Vanessa Roberts

**Name of Executive Director:** Liz Grenat

**Phone:** 812-671-3889

**E-Mail:** cjam@cjamcenter.org

**Name of Grant Writer:** Liz Grenat

**Phone:** see above

**E-Mail:** \_\_\_\_\_

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
1	3	45

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The Community Justice & Mediation Center's mission is to promote a civil and just community through mediation, education, facilitation and restorative justice programs. CJAM envisions a fair community that learns from conflict, prevents harm, and grows in understanding. We are committed to making our services accessible to everyone who needs them, especially the vulnerable and under-represented, and to meet emerging community needs.

## PROJECT INFORMATION

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Name of the project to be funded:

Housing & Eviction Prevention Project (HEPP): Landlord Tenant Mediation & Project Management

Total cost of project: \$49,212

Requested amount of Jack Hopkins funding: \$27,424

Number of City residents to be served by this project in 2021: 292

Number of clients to be served by this project in 2021: 450

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$27,424 to provide on-going operational support for the Housing and Eviction Prevention Project (HEPP) by providing free landlord-tenant mediation services, along with the overall project management, social service referrals, and outreach services to tenants and landlords involved in eviction proceedings. The goal is to reduce evictions and improve overall housing stability for renters in the City of Bloomington and Monroe County, particularly low-income households.

Please note: while we are not requesting funds as a collaborative, the Housing and Eviction Prevention Project, is a strong partnership between the Monroe County Courts, CJAM, Justice Unlocked and D-10 Pro Bono. While originally funded as a collaborative pilot project, over the past year and a half, our funding sources and administration were separated based on the funder criteria and/or functions that the organizations play in providing services. We discussed as a group that it made more sense to continue to seek funding separately, unless there were multi-year funding opportunities for collaborative funding. D-10 and Justice Unlocked are applying for HEPP legal service funding.



## **COLLABORATIVE PROJECTS**

---

**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

---

**Address where the project will be housed** (if different than agency address):

Currently project and case management services delivered are being delivered virtually or by phone, including virtual eviction court programing. When COVID related concerns are alleviated, and court goes back to in-person sessions, our on-site services will be delivered at the Charlotte T. Zietlow Justice Center, 301 N College Ave, Bloomington, IN 47404.

**Do you own or have site control of the property at which the project is to take place?**

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

**Is the property zoned for your intended use?**

Yes

No

N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

## PROJECT COSTS

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**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes       No

**If “yes,” indicate the nature of the operational request:**

Pilot     Bridge     Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

CJAM Fund Raising: \$1500 - \$2500 (pending and this is a projected goal)  
See pro bono fiscal leveraging below. If United Way offers additional COVID-19 funding we will apply.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We plan to submit monthly claims and will draw down the funds by Dec 8, 2021.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

N/A

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

Each week CJAM provides four volunteer mediators, and a volunteer court liaison, at regular eviction and damages hearings, for a total of 5 volunteers @ 3 hours @ 2 sessions @ \$24.85/hr @ 24 weeks = \$17,892 leveraged dollars. In addition, CJAM Program Director and office manager spend 2.5 hours a week @ \$24.85 for 24 weeks, providing supervisory and administrative support = \$1,491.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	CJAM Personnel	\$23,520
Priority #2	Equipment & Technology	\$810
Priority #3	Indirect Costs	\$2,474
Priority #4	Printing/Copying	\$620
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>	27,424	27,424

## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

In the City of Bloomington, 83% of renter households are low-income (16,815 out of 20,030). Seventy-six percent of extremely low-income renters (6,805 households) in the city are extremely cost burdened, paying more than 50% of their income on housing (Source: U.S. Housing and Urban Development Comprehensive Housing Affordability Strategy data, 2011-2015).

Heading Home: Region 10 Plan for Making Homelessness Rare, Brief, & Non-repeating (Updated March 2021) Goal #1: "invest in strategies that prevent homelessness"/Strategy 1: "initiate practices that will assist households":

- Action Step 2: "expand access to and create awareness of financial assistance and housing stability services"
- Action Step 4: "address legal issues that are barriers to stable housing and determine ways to increase access to mediation and legal services for those at risk of housing insecurity."

2015 – 2019 HAND Consolidated Plan: Strategy 5 prioritizes and recommends providing assistance to non-profit organizations that provide services to "improve the quality of life." It prioritizes the need to "to help extremely low-income individuals and families avoid becoming homeless."

2012 SCAN: Identified the lack of affordable legal services and identified the need for mediation services; and the need for continued inter-agency collaboration.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

We are asking for operational funds that will allow us to continue services, while giving us time to identify sources for multi-year support. We secured funding in 2020 that support mediation to June 2021, and partial project management and referral services through April. We worked diligently to move services to a virtual platform in 2020, working closely with the courts to design a system where HEPP services would not be interrupted, and were actually improved. We are working to identify and secure local, state and/or regional funding sources (government funding, private foundations), as well as developing a new fund-raising event.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

Approximately 750 - 900 evictions are filed each year in Monroe County. Eviction is a traumatizing and destabilizing event that puts individuals and families on a path to financial, health, and social challenges. Housing costs in Monroe County are the highest in Indiana and it is estimated that 76% of extremely low-income renters (6,805 households) in the city are cost-burdened, paying more than 50% of their income on housing. An eviction on one's record makes it extremely hard to rent in the future, and even bans a person from accessing government housing assistance for three years. Parents may lose their jobs because of the instability and have difficulty finding a new one, further exacerbating the crisis (Desmond and Gershenson 2016). Children experience educational disruptions which can negatively affect their achievement (Vásquez-Vera et al. 2017). At the same time, landlords struggle to figure out ways to work effectively with tenants and do not consider eviction a successful outcome. While the COVID-19 moratoriums have helped to keep people housed - unpaid rents, legal and late fees continue to accrue. Intervening during or before an eviction crisis occurs is key for reducing the hardships, and mediated agreements between landlords and tenants, along with social service/financial assistance and housing referrals has been an important tool for empowering better outcomes. (Ebiinger & Clysdale, 2020)

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Anticipated Outcomes for the Tenant Assistance Table from June 23 – November 30 2021:

Mediation:

- a. 250 mediations provided (serving 500+ individuals)
- b. 163 tenants (65%) are city residents
- c. 200 tenants (80%) are low-income household
- d. 60% of mediated cases will preserve tenancy or avoid an eviction by mediating a voluntary move-out
- e. 780 volunteer hours logged

Project Management:

- a. 100 new intake calls not related to court-based services
- b. 85% new intake calls referred for either mediation, legal, social service (housing & case management), or rental assistance/financial resources
- c. 450 total eviction/damages cases served through HEPP
- d. # mediated agreements for payment arrangements made a damages hearings
- e. % decrease of default hearings due to texting/calling reminders the morning of the hearing - included a text of the zoom link.

## OTHER COMMENTS *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

HEPP has been a critical community asset, especially during this pandemic crisis, in providing mediation to landlords and tenants during and out-side of court hours, and in helping tenants who might need to find new homes with housing navigation, financial resources and social services. Our goal is "eviction last," which we believe benefits both landlords and tenants, and renders housing safer and more stable, all of which makes our community a better place to live. In March of 2020, we worked closely with the Monroe County court system to provide virtual HEPP services during virtual eviction court. CJAM created a new volunteer "court liaison" position, who assists the judges and court personnel with managing the breakout rooms and keeping track of litigants, who are given access to free mediation, legal services, and check-out resources and referrals. We developed new processes, forms, and trained mediators, and legal staff on using ZOOM. We have all worked to educate ourselves and keep abreast of the ever-changing COVID moratorium rules and funding assistance.

HEPP supports:

Rental Assistance referrals: We have directly referred tenants to the IHCD COVID relief application portal (when it was open), their Township Trustee and other community resources for rental assistance. Not only does this support continued tenancy and reduce arrears, it provides an income stream to the landlords that they may not otherwise have.

Continuity of housing through mediated agreements: CJAM has been able to successfully negotiate agreements for tenants to remain housed, or for Voluntary Surrender agreements allowing more time than what would typically be granted by the Court. This means that tenants don't have a "gap" period without housing, incur the cost of storage fees and the need to move twice. For instance, in Q1 2021, 45 tenants successfully mediated a voluntary surrender and another 15 were able to preserve their tenancy.

Temporary housing/shelter: In situations where tenants are vacating with no housing options, we've provided direct referrals to local shelters for temporary housing, food assistance and case manager support.

Paralegal and Referral Support: Having a "real person" to talk to who is empathetic to the individual's situation and can provide (limited) assistance through referrals, education, and follow up, can help relieve anxiety, provide timely information about the eviction process, and help to propel the person to take steps towards improving their situation.

Hearing Notice/Documentation: We have been able to alert tenants that did not receive service about their upcoming hearings. They would have otherwise not appeared and likely received an Order to Vacate and/or default Judgment.

Enhanced efficiencies: Implemented web-based Database System (Facilicase) that is used by all partners to improve efficiencies, communication and to track data and case outcomes. The gravity of eviction necessitates meticulous tracking of court dates, eviction dates and status to ensure the right priorities are set. All partners conduct debrief sessions after each court date, and we meet bi-monthly for "staff meetings."

Legal Representation: We have provided much needed legal advice and limited appearances by D-10 and Justice Unlocked attorneys. We have also referred some tenants to Indiana Legal Services for additional legal representation to assist them in presenting their claims.

# Community Justice and Mediation (CJAM)

Jack Hopkins Social Service Funding 2021

## Community Justice & Mediation Center

2021 Budget June 22 - November 30	Cost	Jack Hopkins	CJAM	Total Costs
<b>CJAM Personnel</b>				
Housing & Eviction Table Project Manager: 20 hours/week @\$27 hr. for 24 weeks (contract position)	\$ 12,960	\$ 12,960	\$ -	\$ 12,960
CJAM Landlord-Tenant Case Manager: 20 hrs./week @ \$22 hr. for 24 weeks (contract position)	\$ 10,560	\$ 10,560	\$ -	\$ 10,560
CJAM Pro-Bono Mediator and Administrative Time	\$ 19,383		\$ 19,383	\$ 19,383
<b>Printing &amp; Copying :</b>				
2000 BWcopies @.10/ea	\$ 200	\$ 200	\$ -	\$ 200
500 color copies @.50 ea.	\$ 250	\$ 250	\$ -	\$ 250
Landlord Outreach Direct Mail 250 color Pieces @ .50/ea./.18eac/bulk mailing	\$ 170	\$ 170	\$ -	\$ 170
<b>Equipment and Technology</b>				
Cell Phone (\$32@ 5 mo.= \$160) \$/Mobile Hot Spot(\$300)and Data Plan\$35@3mo (\$105)	\$ 565	\$ 160	\$ 405	\$ 565
Facilicase Database -\$130/month@ 5 months- collaborative	\$ 650	\$ 650	\$ -	\$ 650
Indirect costs @ 10%	\$ 4,474	\$ 2,474	\$ 2,000	\$ 4,474
<b>Total Costs</b>	<b>\$ 49,212</b>	<b>\$ 27,424</b>	<b>\$ 21,788</b>	<b>\$ 49,212</b>



BALANCE SHEET		<u>Dec 31, 20</u>
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
	1000 · Old National Bank # 4096931	100,967.24
	1060 · Old National Savings	5,027.93
	<b>Total Checking/Savings</b>	<u>105,995.17</u>
	<b>Total Current Assets</b>	<u>105,995.17</u>
<b>TOTAL ASSETS</b>		<u><u>105,995.17</u></u>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
<b>Accounts Payable</b>		
	2010 · Accounts Payable	(26.83)
	<b>Total Accounts Payable</b>	<u>(26.83)</u>
<b>Other Current Liabilities</b>		
	2100 · Payroll Liabilities	2,836.61
	<b>Total Other Current Liabilities</b>	<u>2,836.61</u>
	<b>Total Current Liabilities</b>	<u>2,809.78</u>
	<b>Total Liabilities</b>	2,809.78
<b>Equity</b>		
	3001 · Opening Bal Equity	20,162.00
	3010 · Unrestrict (retained earnings)	1,576.36
	<b>Net Income</b>	<u>81,447.03</u>
	<b>Total Equity</b>	<u>103,185.39</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>		<u><u>105,995.17</u></u>

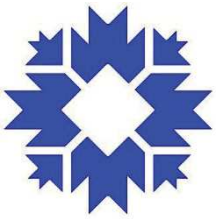
# Community Justice and Mediation (CJAM)

## BUDGET REPORT YEAR TO DATE THROUGH DECEMBER 2020

	CJAM Budget				RWJ Budget		
	Budget	Expected 12/31	YTD 12/31	Variance	Budget	Expected 12/31	YTD 12/31
<b>INCOME</b>							
<b>Program Income</b>							
Client Fees - STEP	\$ 1,500	\$ 1,500	\$ 2,430	\$ 930			
Client Fees - Mediation	\$ 200	\$ 200	\$ 50	\$ (150)			
Client Fees - Other							
Contractual Train, Ed & Fac Fees		\$ -	\$ 1,900	\$ 1,900			
CJAM Training/Education Fees	\$ 5,000	\$ 5,000	\$ 3,105	\$ (1,895)			
County Contract	\$ 20,000	\$ 20,000	\$ 20,000	\$ -			
<b>Individual/Organization Support</b>							
Individual Contributions/Gifts	\$ 8,000	\$ 8,000	\$ 7,916	\$ (84)			
NAP Contributions	\$ 20,000	\$ 20,000	\$ 26,117	\$ 6,117			
Corporate/Organization Support	\$ 700	\$ 700	\$ 100	\$ (600)			
<b>Fundraisers/Events</b>							
Come to the Table	\$ 10,000	\$ 10,000		\$ (10,000)			
Other Fundraisers	\$ 1,500	\$ 1,500		\$ (1,500)			
Miscellaneous Fundraising	\$ 250	\$ 250	\$ 912	\$ 662			
<b>Grants</b>		\$ -					
Government Grants	\$ 2,822	\$ 2,822	\$ 2,962	\$ 140			
Private Grants	\$ 23,750	\$ 23,750	\$ 20,510	\$ (3,240)			
RWJ grant	\$ 12,165	\$ 12,165	\$ 12,165	\$ -	\$ 101,370	\$ 101,370	\$ 101,370
<b>Endowment Income</b>	\$ 500	\$ 500	\$ 590	\$ 90			
Miscellaneous		\$ -	\$ 180	\$ 180			
<b>TOTAL</b>	\$ 106,387	\$ 106,387	\$ 98,937	\$ (7,450)	\$ 101,370	\$ 101,370	\$ 101,370
<b>EXPENSES</b>							
<b>Personnel</b>							
Exec Director Salary	\$ 33,000	\$ 33,000	\$ 33,000		\$ 15,000	\$ 15,000	\$ 15,000
Joelene Bergonzi & Jill Joliff					\$ 37,500	\$ 33,333	\$ 36,001
Community Outreach Liaison					\$ 18,700	\$ 16,622	\$ 8,681
Development Assistant	\$ 8,400	\$ 8,400	\$ -	\$ (8,400)			
VORP/STEP Staff	\$ 7,800	\$ 7,800	\$ 6,965	\$ (835)			
FICA & UC	\$ 4,920	\$ 4,920	\$ 3,227	\$ (1,693)	\$ 7,120	\$ 6,329	\$ 4,984
Contract employee - JaneAnn	\$ 10,000	\$ 10,000	\$ 10,911	\$ 911			
Contract employee - Tonda	\$ 4,000	\$ 4,000	\$ 9,119	\$ 5,119			
<b>Fundraising Expenses</b>		\$ -					
Cashling	\$ 900	\$ 900	\$ 871	\$ (29)			
Fundraising Expenses - HG	\$ 5,500	\$ 5,500		\$ (5,500)			
Women's Event	\$ 900	\$ 900		\$ (900)			
Fundraising Expenses - Other	\$ 1,300	\$ 1,300	\$ 1,687	\$ 387			
<b>Agency Advancement</b>		\$ -					
PR/Marketing	\$ 200	\$ 200	\$ 309	\$ 109	\$ 845	\$ 751	\$ 248
Subscriptions/Memberships	\$ 600	\$ 600	\$ 200	\$ (400)			
<b>Office/Facility Expenses</b>		\$ -					
Communications (Tele & Internet)	\$ 2,200	\$ 2,200	\$ 2,679	\$ 479			\$ 239
Insurance	\$ 2,800	\$ 2,800	\$ 2,535	\$ (265)			
Office Supplies	\$ 200	\$ 200	\$ 285	\$ 85			
Printing and Reproduction	\$ 200	\$ 200		\$ (200)			
Accounting Update	\$ 1,000	\$ 1,000	\$ 473	\$ (527)			
Postage & Mailing	\$ 100	\$ 100	\$ 33	\$ (67)			
Equipment & Furniture	\$ 1,500	\$ 1,500	\$ 8,222	\$ 6,722	\$ 2,000	\$ 1,778	\$ 150

## Community Justice and Mediation (CJAM)

Rent & Utilities	\$ 7,950	\$ 7,950	\$ 8,585	\$ 635	\$ 4,050	\$ 3,600	\$ 3,812
Office Operations for RWJ					\$ 1,570	\$ 1,396	\$ 294
Meeting Expenses for RWJ					\$ 900	\$ 800	
Polls & Surveys for RWJ					\$ 4,440	\$ 3,947	
Miscellaneous for RWJ					\$ 3,160	\$ 2,809	
Travel for RWJ					\$ 760	\$ 676	
Miscellaneous for CJAM			\$ 10	\$ 10			
<b>Staff Expenses</b>							
Staff Training & Travel							
Mileage/Travel							
Volunteer Support	\$ 200	\$ 200	\$ 302	\$ 102			
Board Support			\$ 175	\$ 175			
<b>Program Expenses</b>							
Program Supplies	\$ 100	\$ 100	\$ 263	\$ 163			
Training & Education Expenses	\$ 750	\$ 750	\$ 450	\$ (300)			
<b>TOTAL</b>	\$ 94,520	\$ 94,520	\$ 90,301	\$ (4,219)	\$ 96,045	\$ 87,040	\$ 69,409
<b>VARIANCE</b>				\$ (3,231)			\$ 31,961
						(This is unearned revenue)	



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** Community Kitchen of Monroe County, Inc.

**Address:**

PO Box 3286 (1515 S Rogers St) Bloomington IN 47402-3286
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**Phone:** 812-332-0999

**E-Mail:** director@monroecommunitykitchen.com

**Website:** www.monroecommunitykitchen.com

**President of Board of Directors:** Alison May

**Name of Executive Director:** Vicki Pierce

**Phone:** 812-332-0999

**E-Mail:** director@monroecommunitykitchen.com

**Name of Grant Writer:** Vicki Pierce

**Phone:** 812-332-0999

**E-Mail:** director@monroecommunitykitchen.com

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
7	11	100/wk

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Community Kitchen's mission is to work alone and in collaboration with others, to eliminate hunger in Monroe County and surrounding areas through direct service, education and advocacy.

**PROJECT INFORMATION**

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Name of the project to be funded:

Produce Cooler Replacement

Total cost of project: \$5,400Requested amount of Jack Hopkins funding: \$5,400Number of City residents to be served by this project in 2021: 2,880Number of clients to be served by this project in 2021: 3,600**PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$5,400 for a three-door reach-in produce cooler. Our current produce cooler is 16 years old. Over the past few years especially, we have had ongoing issues with it that caused us to have to get it repaired. Since most of our issues were ones that initially stemmed with the sliding doors on the unit, we plan to replace it with one that has solid doors that open out. When those sliding mechanisms don't work correctly, the doors don't seal well. That causes the unit to run harder, increases condensation in the unit and eventually leads to more repairs. In addition, there have been breakdowns over the weekend before, where food ended up being lost due to the incredible rise in the cooler temperature. We have worked over the years to replace the seals and keep the mechanisms properly lubricated but issues still occur. We feel that replacing it with one with a different door type will eliminate many of our issues. Our vendor agrees that there should be fewer issues with a different door type.

## **COLLABORATIVE PROJECTS**

---

**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

---

Address where the project will be housed (if different than agency address):

Do you own or have site control of the property at which the project is to take place?

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

NA

Is the property zoned for your intended use?

Yes

No

N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

NA



## PROJECT COSTS

---

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes       No

**If “yes,” indicate the nature of the operational request:**

Pilot     Bridge     Collaborative  
 None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

We would pay for any additional expenses in installation or freight as those are unknown at this point.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We would place the order as soon as funding is awarded. We would expect it to take no more than 4-6 weeks for the unit to arrive. We would then be able to submit a claim and draw down funds, just as soon as the unit was in and delivered.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

We work to replace pieces of equipment, like this, as they age and start to require more repairs. By doing so, we are able to leverage donations and other grants for program operating support and not for equipment purchase and repair.

## FUNDING PRIORITIES – RANKED

---

**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	True T-72-HC three-door cooler	\$5,400
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>\$5,400</b>

## **JACK HOPKINS FUNDING CRITERIA**

### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Community Kitchen addresses Strategy #5 (Public Service Assistance) of the City's 2015-2019 Consolidated Plan. Strategy #5 states "Provide funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care." (p. 6 & 91). Within the section NA-40 Homeless Needs Assessment, funding for service providers (like Community Kitchen) is listed as the second of five priorities for the next five years (p. 50).

According to Section 504 Needs Assessment, Community Kitchen was among the top four most highly utilized Community Resources or Programs (Consolidated Plan, p.44). In addition, 53% of those Housing Choice voucher and public housing tenants responding indicated that food was the largest strain on their budget (p. 44). Not only is Community Kitchen a vital agency functioning in accordance with the City's Consolidated Plan, but we also fit into the City of Bloomington's Anti-Poverty Strategy (Consolidated Plan p.108). Part 2. states "provide access to emergency assistance by providing funding...to agencies that provide said services" and 4. C. "continue to cooperate with other local funders on anti-poverty strategies such as the United Way of Monroe County" whose Essentials category includes "sufficient food," an area Community Kitchen addresses.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Community Kitchen's request is for funding to replace our three-door reach-in produce cooler. Since the current cooler is sixteen years old, we believe this qualifies as a one-time investment that would last many years. We would expect to get at least the same life out of the new one.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

Our program efficiency is dependent upon our ability to acquire and maintain a proper food supply. Having good, quality, functioning equipment is essential to maintaining that food supply. When we have the proper equipment and space for food storage, we are able to maximize acquisition at times when food costs are lower, accept the maximum amount of food available through the Hoosier Hills Food Bank, and donations. This particular cooler is held at a different temperature than the others, to maximize its usage for produce. The use of fresh produce whenever possible is essential to the nutrition value of the food we provide to the community. The long-lasting benefits of nutrition in the lives of individuals and the healthiness of communities, is well documented through national research.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The outcome indicator for success of this project will be the quality of nutrition that our roughly 3,600 patrons are able to access. With consistent temperatures in the produce cooler, we will be able to not only receive and better use produce donations, but will be better poised to purchase more fresh produce for use in our dinner meals. Since we have traditionally leaned on donations for our dinner vegetable, those vegetables tends to be canned. We want to focus on more fresh vegetables and are making a commitment to purchasing more fresh vegetables, outside of local gardening season, to be able to provide those. Having a good, working produce cooler makes sure that we can best store and utilize that produce.

**Item**

True T-72-HC three-door cooler

Freight  
Installation

**Total**

**Cost**

\$5,400.00

unknown at this time  
unknown at this time

\$5,400.00

3:12 PM

## Community Kitchen of Monroe County, Inc.

03/29/21

## Profit &amp; Loss

Accrual Basis

January through December 2020

	<u>Jan - Dec 20</u>
Ordinary Income/Expense	
Income	
Head Start	141,220.95
<b>INCOME</b>	
Business/Professional	40,824.12
Church	23,154.61
Civic	17,020.00
Collection Cans	812.19
Individual Contributions	596,432.33
Interest	91.73
Special Events Income	
Brunch	6,405.80
Misc Events	3,705.80
Special Events Income - Other	185.00
<b>Total Special Events Income</b>	<u>10,296.60</u>
<b>Total INCOME</b>	688,631.58
Grant Income	
CACFP	44,141.95
CDBG Grant	25,002.25
EFSP Grant	3,500.00
Local Govt./Townships	26,713.00
Misc. Grants/Other	67,503.80
SFSP	38,616.32
United Way Grant	27,981.74
<b>Total Grant Income</b>	<u>233,459.06</u>
BOBPAN-Perry Twp. Pantry	1,189.97
CK Express Pantry-Blmtn Twp.	176.32
In-Kind Income	
Food Donations	
Food Bank In-Kind	230,587.06
Food Donations - Other	81,349.23
<b>Total Food Donations</b>	<u>311,936.29</u>
Labor	138,408.66
Non-Food Donations	9,942.74
Rent & Utilities	7,678.00
<b>Total In-Kind Income</b>	<u>467,965.69</u>
<b>Total Income</b>	1,532,643.57
Expense	
<b>EXPENSES</b>	
Technology Services	959.00
Automobile Expense	
Gas Expense	1,917.48
Registration & Plates	1,158.74
Van Repairs	2,474.24
Vehicle Insurance	2,076.84
Automobile Expense - Other	1,414.07
<b>Total Automobile Expense</b>	<u>9,041.37</u>
Bank Service Fees	413.57
Board Development	37.00
BOBPAN-Perry Twp Pantry	833.34
CK Express Pantry-Blmtn. Twp.	582.46

3:12 PM

## Community Kitchen of Monroe County, Inc.

03/29/21

## Profit &amp; Loss

Accrual Basis

January through December 2020

	<u>Jan - Dec 20</u>
<b>Food &amp; Beverage Expense</b>	
Head Start	40,161.34
Backpack Buddies	13,477.19
CACFP	26,764.24
SFSP	19,601.50
Food & Beverage Expense - O...	18,080.21
<b>Total Food &amp; Beverage Expense</b>	<u>118,084.48</u>
<b>Fundraising</b>	5,366.90
<b>Gen. Repairs/Maint. Svcs.</b>	
Building Repairs	2,330.37
Equipment Repairs	3,233.97
Trash	2,686.00
Gen. Repairs/Maint. Svcs. - Ot...	11,501.44
<b>Total Gen. Repairs/Maint. Svcs.</b>	<u>19,751.78</u>
<b>Insurance</b>	
Directors & Officers	1,889.28
Health Insurance	41,667.85
Liability & Worker's Comp	11,817.34
Life Insurance	2,818.30
<b>Total Insurance</b>	<u>58,192.77</u>
<b>Kitchen</b>	
Physical Plant Equipment	4,883.07
Physical Plant Supplies	30,518.73
<b>Total Kitchen</b>	<u>35,401.80</u>
<b>Office Equipment</b>	
Computer & Software	1,667.42
Office Equipment - Other	47.99
<b>Total Office Equipment</b>	<u>1,715.41</u>
<b>Office Supplies</b>	2,444.53
<b>Organiz. Memberships/Filing Fee</b>	190.00
<b>Other/Contingency</b>	6,289.82
<b>Payroll Expenses</b>	466,129.94
<b>Payroll Taxes</b>	
FICA-Company	26,823.64
FUTA	229.17
Medicare-Company	6,273.30
SUTA	851.35
<b>Total Payroll Taxes</b>	<u>34,177.46</u>
<b>Postage</b>	4,439.43
<b>Printing</b>	4,998.72
<b>Professional Fees</b>	9,730.00
<b>Subscriptions</b>	224.25
<b>Telephone &amp; internet</b>	2,852.63
<b>Utilities</b>	15,597.70
<b>Volunteer Recognition</b>	527.50
<b>Total EXPENSES</b>	<u>797,981.86</u>
<b>In-Kind Expenses</b>	
<b>Food Donations</b>	
Food Bank In-Kind	230,587.06
Food Donations - Other	80,580.29
<b>Total Food Donations</b>	<u>311,167.35</u>

Profit & Loss

January through December 2020

	Jan - Dec 20
Labor	138,408.66
Non-Food Donations	4,832.74
Rent & Utilities	8,288.00
<b>Total In-Kind Expenses</b>	<b>462,696.75</b>
<b>Total Expense</b>	<b>1,260,678.61</b>
<b>Net Ordinary Income</b>	<b>271,964.96</b>
<b>Net Income</b>	<b>271,964.96</b>



Community Kitchen

GOOLDY & SONS, INC.

926 West 17th Street  
BLOOMINGTON, INDIANA 47404  
(812) 332-1682  
FAX (812) 332-2610

1113

PROPOSAL SUBMITTED TO <i>Community Kitchen</i>		PHONE <i>777-0999</i>	DATE <i>3-23-2011</i>
STREET		JOB NAME <i>Mr. Vidui &amp; Tim</i>	
CITY, STATE and ZIP CODE		JOB LOCATION <i>Exo 777-1937</i>	
ARCHITECT	DATE OF PLANS	JOB PHONE	

We hereby submit specifications and estimates for:

\* Estimate for new Trenching 3 low side Cooker per request.

See # T-77-MC Trenching 3 low side Cooker per request = 5,400.00  
(Everything included in above pricing)  
(Free cost)

\* Labor to install (if needed)

We propose hereby to furnish material and labor — complete in accordance with above specifications, for the sum of:

Payment to be made as follows: *Net 30 days* dollars (\$ \_\_\_\_\_).

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

Authorized Signature: *[Signature]*  
Note: This proposal may be withdrawn by us if not accepted within *30* days.

Acceptance of Proposal — The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Date of Acceptance: \_\_\_\_\_

Signature \_\_\_\_\_  
Signature \_\_\_\_\_



**TRUE MANUFACTURING CO., INC.**  
**U.S.A. FOODSERVICE DIVISION**

2001 East Terra Lane • O'Fallon, Missouri 63366-4434 • (636)240-2400  
 Fax (636)272-2408 • Toll Free (800)325-6152 • Intl Fax# (001)636-272-7546  
 Parts Dept. (800)424-TRUE • Parts Dept. Fax# (636)272-9471 • www.truemfg.com

Project Name: Community Kitchen

A/A #

Location: \_\_\_\_\_

S/S #

Item #: \_\_\_\_\_ Qty: \_\_\_\_\_

Model #: \_\_\_\_\_

Model:  
**T-72-HC**

**T-Series:**  
*Reach-In Solid Swing Door Refrigerator with Hydrocarbon Refrigerant*



**T-72-HC**

- ▶ True's solid door reach-in's are designed with enduring quality that protects your long term investment.
  - ▶ Designed using the highest quality materials and components to provide the user with colder product temperatures, lower utility costs, exceptional food safety and the best value in today's food service marketplace.
  - ▶ Factory engineered, self-contained, capillary tube system using environmentally friendly R290 hydro carbon refrigerant that has zero (0) ozone depletion potential (ODP), & three (3) global warming potential (GWP).
  - ▶ High capacity, factory balanced refrigeration system that maintains cabinet temperatures of 33°F to 38°F (5°C to 3.3°C) for the best in food preservation.
  - ▶ Stainless steel solid doors and front. The finest stainless available with higher tensile strength for fewer dents and scratches.
  - ▶ Adjustable, heavy duty PVC coated shelves.
  - ▶ Positive seal self-closing doors. Lifetime guaranteed door hinges and torsion type closure system.
- Bottom mounted units feature:**
- ▶ "No stoop" lower shelf.
  - ▶ Storage on top of cabinet.
  - ▶ Compressor performs in coolest, most grease free area of kitchen.
  - ▶ Easily accessible condenser coil for cleaning.

**ROUGH-IN DATA**

Specifications subject to change without notice.  
 Chart dimensions rounded up to the nearest 1/8" (millimeters rounded up to next whole number).

Model	Doors	Shelves	Cabinet Dimensions (inches) (mm)			HP	Voltage	Amps	NEMA Config.	Cord Length (total ft.) (total m)	Crated Weight (lbs.) (kg)
			W	D	H*						
T-72-HC	3	9	78 1/8 1985	29 1/2 750	78 3/8 1991	3/4 N/A	115/60/1 N/A	6.9 N/A	5-15P	9 2.74	575 261

\* Height does not include 5" (127 mm) for castors or 6" (153 mm) for optional legs.

	<b>APPROVALS:</b>	<b>AVAILABLE AT:</b>
	Printed in U.S.A.	

Model:  
**T-72-HC**

**T-Series:**  
*Reach-In Solid Swing Door Refrigerator with Hydrocarbon Refrigerant*

Community Kitchen  
**TRUE**®

**STANDARD FEATURES**

**DESIGN**

- True's commitment to using the highest quality materials and oversized refrigeration systems provides the user with colder product temperatures, lower utility costs, exceptional food safety and the best value in today's food service marketplace.

**REFRIGERATION SYSTEM**

- Factory engineered, self-contained, capillary tube system using environmentally friendly R290 hydro carbon refrigerant that has zero (0) ozone depletion potential (ODP), & three (3) global warming potential (GWP).
- High capacity, factory balanced refrigeration system that maintains cabinet temperatures of 33°F to 38°F (.5°C to 3.3°C) for the best in food preservation.
- State of the art, electronically commutated evaporator and condenser fan motors. ECM motors operate at higher peak efficiencies and move a more consistent volume of air which produces less heat, reduces energy consumption and provides greater motor reliability.
- Bottom mounted condensing unit positioned for easy maintenance. Compressor runs in coolest and most grease free area of the kitchen. Allows for storage area on top of unit.

**CABINET CONSTRUCTION**

- Exterior - Stainless steel front. Anodized quality aluminum ends. Corrosion resistant GalFan coated steel back.
- Interior - attractive, NSF approved, clear coated aluminum liner. Stainless steel floor with coved corners.

- Insulation - entire cabinet structure and solid doors are foamed-in-place using a high density, polyurethane insulation that has zero ozone depletion potential (ODP) and zero global warming potential (GWP).
- Welded, heavy duty steel frame rail, black powder coated for corrosion protection.
- Frame rail fitted with 4" (102 mm) diameter stem castors - locks provided on front set.

**DOORS**

- Stainless steel exterior with clear aluminum liners to match cabinet interior. Doors extend full width of cabinet shell. Door locks standard.
- Lifetime guaranteed recessed door handles. Each door fitted with 12" (305 mm) long recessed handle that is foamed-in-place with a sheet metal interlock to ensure permanent attachment.
- Positive seal self-closing doors. Lifetime guaranteed door hinges and torsion type closure system.
- Magnetic door gaskets of one piece construction, removable without tools for ease of cleaning.

**SHELVING**

- Nine (9) adjustable, heavy duty PVC coated wire shelves 24 1/8"L x 22 3/8"D (613 mm x 569 mm). Four (4) chrome plated shelf clips included per shelf.
- Shelf support pilasters made of same material as cabinet interior; shelves are adjustable on 1/2" (13 mm) increments.

**LIGHTING**

- LED Interior lighting - safety shielded. Lights activated by rocker switch mounted above doors.

**MODEL FEATURES**

- Exterior temperature display.
- Evaporator is epoxy coated to eliminate the potential of corrosion.
- NSF/ANSI Standard 7 compliant for open food product.

**ELECTRICAL**

- Unit completely pre-wired at factory and ready for final connection to a 115/60/1 phase, 15 amp dedicated outlet. Cord and plug set included.



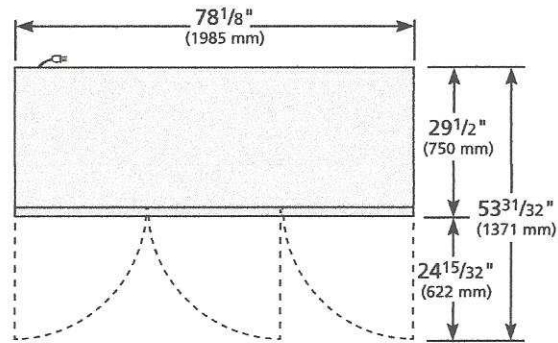
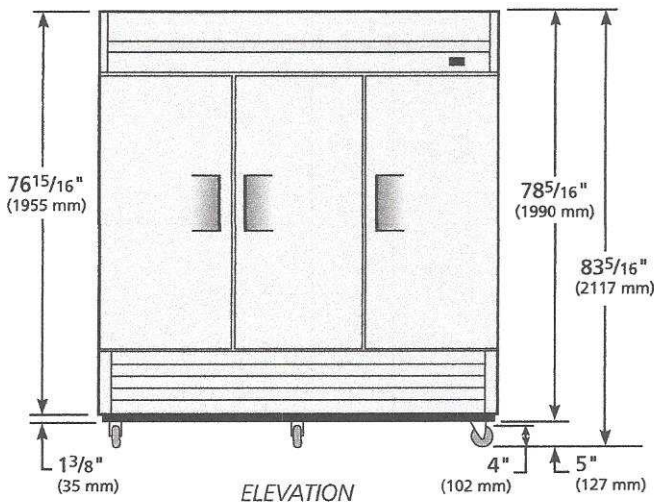
115/60/1  
NEMA-5-15R

**OPTIONAL FEATURES/ACCESSORIES**

Upcharge and lead times may apply.

- 6" (153 mm) standard legs.
- 6" (153 mm) seismic/flanged legs.
- Alternate door hinging (factory installed).
- Additional shelves.
- Half door bun tray racks. Each holds up to eleven 18"L x 26"D (458 mm x 661 mm) sheet pans (sold separately).
- Full door bun tray racks. Each holds up to twenty-two 18"L x 26"D (458 mm x 661 mm) sheet pans (sold separately).

**PLAN VIEW**



**3 YEAR** PARTS + LABOR  
**7 YEAR** COMPRESSOR  
**WARRANTY**  
(U.S.A. only)

METRIC DIMENSIONS ROUNDED UP TO THE NEAREST WHOLE MILLIMETER  
SPECIFICATIONS SUBJECT TO CHANGE WITHOUT NOTICE



Model	Elevation	Right	Plan	3D	Back
T-72-HC	TFEY01E	TFEY01S	TFEY01P	TFEY013	

**TRUE MANUFACTURING CO., INC.**

2001 East Terra Lane • O'Fallon, Missouri 63366-4434 • (636)240-2400 • Fax (636)272-2408 • Toll Free (800)325-6152 • Intl. Fax# (001)636-272-7546 • www.truemfg.com

F. D. BOX 2508  
CINCINNATI, OH 45201

Community Kitchen

Date: MAR 07 1989

Employer Identification Number:  
31-1101403  
Contact Person:  
CARRIE M. TOTTEN  
Contact Telephone Number:  
(513) 684-3578

COMMUNITY KITCHEN OF  
MONROE COUNTY INC  
827 W 14TH ST  
BLOOMINGTON, IN 47401

Our Letter Dated:  
January 24, 1985  
Addendum Applies:  
No

Dear Applicant:

This modifies our letter of the above date in which we stated that you would be treated as an organization which is not a private foundation until the expiration of your advance ruling period.

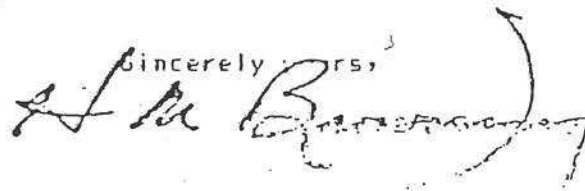
Your exempt status under section 501(a) of the Internal Revenue Code as an organization described in section 501(c)(3) is still in effect. Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the code because you are an organization of the type described in section 509(a)(1) and 170(b)(1)(A)(vi).

Grantors and contributors may rely on this determination unless the Internal Revenue Service publishes notice to the contrary. However, if you lose your section 509(a)(1) status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act, or the substantial or material change on the part of the organization that resulted in your loss of such status, or if he or she acquired knowledge that the Internal Revenue Service had given notice that you would no longer be classified as a section 509(a)(1) organization.

If we have indicated in the heading of this letter that an addendum applies, the addendum enclosed is an integral part of this letter.

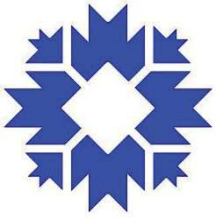
Because this letter could help resolve any questions about your private foundation status, please keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown above.

Sincerely,  


Harold M. Browning  
District Director

Letter 1050 (10/66)



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** Courage to Change Sober Living

**Address:**

P.O. Box 3001 Bloomington, Indiana 47401
--

**Phone:** 812-391-5440

**E-Mail:** c2csoberliving@gmail.com

**Website:** couragetochangehouse.org

**President of Board of Directors:** Marilyn Burrus

**Name of Executive Director:** n/a

**Phone:** 812-391-5440

**E-Mail:** c2csoberliving@gmail.com

**Name of Grant Writer:** Ms. Bobby Overman

**Phone:** 812-320-0508

**E-Mail:** bobbyjpcv@gmail.com

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
2		between 10-15

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Courage to Change Sober Living provides low barrier, affordable, safe sober living, transitional housing to people affected by substance misuse disorders where residents take responsibility for their recovery with support from house managers and board members.

Courage to Change Sober Living was founded in 2015 when a need for more transitional housing options was identified by members of the community due to the rising opioid epidemic.

CTC started with one house and has grown to four houses--two women's houses and two men's houses--allowing us to serve 25 clients at a time. Since its' inception Courage to Change has served over 154 clients with 99% of those clients being from Monroe County.

Courage to Change Sober Living applicants come from self-referral, family members, Monroe County Probation Office, Monroe County Prosecutors Office, Monroe County Correctional Facility, Monroe County Judges, Indiana Department of Corrections and other substance misuse treatment facilities.

## PROJECT INFORMATION

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Name of the project to be funded:

Drug Kits for Testing House Residents

Total cost of project: \$3036.00

Requested amount of Jack Hopkins funding: \$3036.00

Number of City residents to be served by this project in 2021: 25-45

Number of clients to be served by this project in 2021: 25-45

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting to buy 25 mouth swab drug kits per month and 50 screen cups per month for testing residents in our four sober living houses. We are certified by the Indiana Affiliation of Recovery Residences and not only is drug testing of our residents a requirement of INARR but also a requirement of Courage to Change for residents who choose to live in a sober living environment.

Previously we received drug testing kits from another local organization but due to funding cutbacks during COVID and uncertainty for funding in the future the organization had to make cuts to the amount of drug tests they could provide us. Our house managers currently have the capacity to administer 20-25 tests per month but with funding will be administering between 80-100 tests per month between our four houses.

Jack Hopkins funding will allow our house managers to test our clients appropriately and consistently without having to worry about rationing tests. Having the two types of tests will also allow our house managers do a better job of testing residents with alternate methods which is important when dealing residents dealing with different types of substance misuse issues.

## **COLLABORATIVE PROJECTS**

---

**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***



## PROJECT LOCATION

---

**Address where the project will be housed** (if different than agency address):

We rent four houses in Bloomington that house our residents. We have two women's and two men's houses. All are within city limits.  
107 East 1st Street  
2425 S Rogers  
1222 West Kirkwood

**Do you own or have site control of the property at which the project is to take place?**

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

**Is the property zoned for your intended use?**

Yes

No

N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

## PROJECT COSTS

---

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes       No

**If “yes,” indicate the nature of the operational request:**

Pilot     Bridge     Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

We will continue to receive drug tests from a local nonprofit as was previously mentioned but the amount we receive has decreased significantly over the years and in particular this last year. We receive 25 drug tests per month presently and that equates to \$1036 (six months) of in kind funding which will give us 100 tests per month with funding from Jack Hopkins.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We will submit our claims for reimbursement monthly until the end of the funding period.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

In-Kind drug testing kits from a local nonprofit.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	<b>Item</b>	<b>Cost</b>
Priority #1	75 drug testing kits per months for six months	\$3036.00
Priority #2	<b>50 drug testing kits per month</b>	<b>\$2266.00</b>
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		

## **JACK HOPKINS FUNDING CRITERIA**

---

### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

SCANN states many social service agencies offer a variety of services to help address multiple needs. Courage To Change provides sober living housing and drug testing. Drug testing supports individuals who are working on their recovery and also protects others in our residences who are working on their sobriety.

Our house managers work to identify issues before they become problematic which could lead to relapse, removal from our residence and even returning to the criminal justice system. Accountability is a big part of remaining sober and living in a sober living environment.

The 2015-2019 Consolidated Plan, Priority Needs Section, Strategy 5 points 1-3, "Provide funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care. Provide funding to non-profit organizations that provide a safety net for community members in need. Provide funding to non-profit organizations that provide valuable services to improve quality of life." Courage to Change serves our clients in all three of these areas and funding for drug testing kits plays a part in providing a safety net for community members and helps to improve their quality of life by making sure they are continuing on their recovery journey.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Drug tests are mandatory to what we do and how we serve our clients. COVID has changed many avenues of funding including acquiring the amount of drug testing kits needed for Courage to Change. This request is an exception to the one-time investment criteria but as drug testing is essential for our clients and residences we hope the Jack Hopkins committee will allow this one-time exception. For future funding we will be applying for grants, seeking donations and setting aside a percentage of Recovery Works monies for this purpose.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

CTC houses individuals with similar circumstances and daily battles; sobriety, building healthy relationships, getting back into the community. We rely on trust and influence to maintain sobriety and safety in our houses. Our residents have an agreement amongst themselves and with CTC to stay sober. Relapse can be contagious in our houses. If one person returns to substance misuse and others find out this can trigger thoughts of lapse in other residents.

CTC has found each resident has their own motivation for staying sober. For some residents knowing they will be drug tested and held accountable serves as the motivation they need to continue living a sober lifestyle. Drug testing contributes to an individual's recovery process as well as the overall process and morale of the entire house. We have found that clean drug tests act as positive steps not just for the individual but for the whole house and act as encouragement especially for new residents that sobriety is possible in spite of the obstacles they face.

Supporting our residents in maintaining their sobriety has long lasting benefits to the community in terms of folks living independent and productive lives and rebuilding family and community ties.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Increased drug testing kits measurements: track drug tests administered each month for each resident; measure in the following areas: how an increase in random drug testing impacts relapse rates; impact of more drug tests on our house managers abilities to stop a relapse from becoming a bigger issue; impact of increased drug tests on our houses overall through surveys of our residents; impact of increased drug testing on the accountability of our residents to stay sober throughout their stay at our residences; impact of more drug testing has on dismissal and graduation rates from our program.

## **OTHER COMMENTS** *(500 words or less)*

---

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Courage to Change has always administered random drug tests as was mentioned above but being able to do more testing and different types of testing will allow our house managers to be even more effective in maintaining a safe and sober living environment and hopefully getting folks back on the right track if they stumble--which is bound to happen at some point in their sobriety journey.

Most of our clients come from the criminal justice system so are tested by the court--and they pay for these tests themselves--but some who come to us are not court mandated to be tested. This has been especially true during COVID.

Even our residents who are tested by the court may not be tested by the court as often as our house managers feel is necessary for our residences especially for those who have just been released or are new to sober living.

Our mission is to provide safe and sober living for everyone in our residences while providing individualized support which in some cases means more random tests if our house managers feel there is a need.

Courage to Change believes in giving our residents the tools necessary to stay sober and upon graduating from our program be able to continue on their sobriety path while living on their own. Drug testing kits are an important part of the tools our house managers use to make this happen and we need to have an adequate supply of drug testing kits in order for our house managers to support out residents in being accountable for their actions.

Jack Hopkins Project Budget 2021

Courage to Change Sober Living

Budget: \$3036.00

Mouth Swabs: One case of 25 per month for six months (funding period):  
\$1497.00

Pee Cups: Two cases of 25 per month for six months (funding period)  
\$1539.00

In-Kind funding (drug testing kits from another nonprofit) --\$1036 (funding  
period)

# Courage to Change Sober Living

## Profit and Loss

July 1, 2020 - April 5, 2021

	TOTAL
Income	
Billable Expense Income (Rent)	0.00
Donation	1,916.46
Grants	
Jack Hopkins Social Services	7,560.00
Monroe County CARES	4,142.06
Perry Township	5,750.00
Smithville Foundation	6,000.00
Sophia Travis	2,950.00
United Way	4,000.00
<b>Total Grants</b>	<b>30,402.06</b>
Recovery Works	70,716.00
Rental Income	68,001.35
<b>Total Income</b>	<b>\$171,035.87</b>
<b>GROSS PROFIT</b>	<b>\$171,035.87</b>
Expenses	
Advertising & Marketing	141.25
Ask My Accountant	334.57
Contractors	262.65
House Supplies/Furniture	1,054.20
Insurance	12,508.34
Office Supplies & Software	226.35
Other Business Expenses	82.81
Payroll Expenses	
Payroll Fees	303.50
Salaries & Wages	1,206.27
Employees	14,741.05
Subcontractors	5,328.00
<b>Total Salaries &amp; Wages</b>	<b>21,275.32</b>
Taxes	2,475.44
<b>Total Payroll Expenses</b>	<b>24,054.26</b>
Property Taxes	882.11
Purchases	82.36
Reimbursable Expenses	430.15
Rent & Lease	44,073.89
Repairs & Maintenance	1,198.04
Taxes & Licenses	50.35
Utilities	16,153.44
Welcome Home Fund	1,652.76
<b>Total Expenses</b>	<b>\$103,187.53</b>
<b>NET OPERATING INCOME</b>	<b>\$67,848.34</b>
Other Income	
Dividend Income	6.82
<b>Total Other Income</b>	<b>\$6.82</b>
<b>NET OTHER INCOME</b>	<b>\$6.82</b>
<b>NET INCOME</b>	<b>\$67,855.16</b>





**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

---

**Lead Agency Name:** El Shadday and I, Inc.

**Address:**

520 S. Walnut St #1043 Bloomington, IN 47401
--

**Phone:** 812.908.2134

**E-Mail:** el.shadday812@gmail.com

**Website:** elandi2go.com

**President of Board of Directors:** Cheryl Mabry

**Name of Executive Director:** Cheryl Mabry

**Phone:** 812.345.5522

**E-Mail:** el.shadday812@gmail.com

**Name of Grant Writer:** Theda White

**Phone:** 616.706.8568

**E-Mail:** help4us.inc@gmail.com

## AGENCY INFORMATION

---

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
1	1 Contractor	

### **MISSION STATEMENT** *(150 words or less)*

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission of El Shadday and I, Inc. will fulfill the known need in Monroe County for non-emergency medical transportation for vulnerable population to meet their non-emergency medical appointments with quality care, integrity and compassion.

## PROJECT INFORMATION

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Name of the project to be funded:

El Shadday and I, Inc.

Total cost of project: \$112,323

Requested amount of Jack Hopkins funding: \$71,335

Number of City residents to be served by this project in 2021: 500

Number of clients to be served by this project in 2021: 640

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$71,335 for a wheelchair lift van and 2 part-time drivers working 20 hours per week at \$9.00 an hour to meet the needs of the requests we receive daily. The need for wheelchair lift vans provide the opportunity for those in need to meet their appointments; chemotherapy, doctor, dialysis, etc. to improve their quality of life. This reduces the incidence of inconsistent care and reduces fatality and the rising cost of emergency medical care.

Drivers are trained to treat clients with care and compassion. All transport is provided in a smoke free environment, clean and safe care.

## **COLLABORATIVE PROJECTS**

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

*For collaborative projects, please attach a signed Memorandum of Understanding to this application.*

## PROJECT LOCATION

---

Address where the project will be housed (if different than agency address):

Do you own or have site control of the property at which the project is to take place?

Yes

No

N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

Is the property zoned for your intended use?

Yes

No

N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

## PROJECT COSTS

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes  No

**If "yes," indicate the nature of the operational request:**

Pilot  Bridge  Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

Medicaid reimbursement for transport-confirmed  
Salaries for 2 part-time drivers @ \$9/hr x 20 hrs per week=\$18,720-pending JHSSF

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

Contract fees are paid bi-monthly

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

N/A

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

The use of this Van will open the doors to apply for other funding opportunities through the state and federal grants. This will also increase our contributions from individual donors and our annual fundraiser to demonstrate we see the need and meet it.

## FUNDING PRIORITIES – RANKED

**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	Wheelchair Van	48,115
Priority #2	2 Part-Time drivers	18,720
Priority #3	Vehicle Wrap	4,500
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>71,335</b>

## JACK HOPKINS FUNDING CRITERIA

### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

El Shadday and I, Inc. addresses the need reflected on page 42 of the SCAN Report under 'Additional Health Issues'; Transportation limits the access to health care services for some. We also identify with the needs of the Elderly who are not confident in their driving skills and often are challenged with memory issues. On page 48 of this report transportation is the issue with 4% of the vulnerable population among the elderly. El Shadday and I, Inc. will address this need with the acquisition of the Wheelchair Van and begin filling the gaps of service for non-emergency transportation. The issue with ADA requirements will be met therefore meeting the needs and filling the gaps in service as identified in the Service Community Assessment of Needs.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future

El Shadday and I, Inc. request of \$71,335 is a one-time investment. Upon the acquisition of the wheelchair van our need will be met. The additional request for funding for staff to drive the van will give us the opportunity to select the right staff for the job. Upon receiving the van and hiring the drivers our contract with providers will provide the maintenance and other related expenses for ongoing maintenance and care.



**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

The long-term benefits for our community is that the gaps in serving vulnerable populations with their non-emergency medical needs will be reduced. The long lasting benefits improves the quality of life of the residents in need of wheelchair transport and reduces the cost of emergency medical care and reduces the about of fatalities.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The outcome indicators used to measure the success of the project is the ability to meet the calls received requesting wheelchair pickup and delivery. The increase in client caseload. The reduction of need for the rural community needing non-emergency medical transportation. Success will also be measured by client evaluations.

**OTHER COMMENTS** *(500 words or less)*

---

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

El Shadday and I, Inc. has been providing non-emergency medical transportation since 2018 to the residents of Monroe County and surrounding areas. Our transportation also meets the needs of those who are of the vulnerable populations for occasional grocery trips. We have compassionate, careful, safe, tobacco free drivers and vehicles. We are committed to meeting the needs and reducing the gaps in our community regarding transportation.

**El Shadday and I, Inc. Project Budget**

for 2021 will consist of \$260 for vehicle registration, \$2,134 for fuel, \$3,750 for insurance, and for one full time employee, \$34,844. The total for all of these items is \$40,988.



**MAIN OFFICE:**  
 SUPERIOR VAN & MOBILITY LLC  
 1506 LAKESHORE COURT  
 LOUISVILLE, KY 40223  
 (502)-447-8267

<< QUOTE >>

QUOTE DATE	9/30/2020
QUOTE NO	24378

**PURCHASE LOCATION:**  
 INDIANAPOLIS  
 5410 S. MADISON AVE  
 INDIANAPOLIS, IN 46227  
 (317)-781-6900

**B** 3MABR  
**I** CHERYL MABRY  
**L** 334 MIAMI ST  
**L** ELLETTSVILLE, IN 47429  
**T**  
**O**

**S** CHERYL MABRY  
**H** 334 MIAMI ST  
**I** ELLETTSVILLE, IN 47429  
**P**  
**T**  
**O**

Phone: (812)-345-5522

Phone: (812)-345-5522

Fax:

<b>TOTAL DUE</b>	<b>48,115.00</b>
------------------	------------------

SLS1	SLS2	DUE DATE	DISC DUE DATE	ORDER NO	ORDER DATE	SHIP DATE	SHIP NO
SLO		9/30/2020	9/30/2020	00242271	9/30/2020		

TERMS DESCRIPTION	CUSTOMER PO NO	SHIP VIA
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DUE NOW

ITEM ID	TX CL	UNITS	ORDERED	SHIPPED	UNIT PRICE	EXTENSION
NMV- COMM NEW MOBILITY VEHICLE COMMERCIAL 2020 TOYOTA SIENNA L VIN: TBD MILEAGE: ~200 COLOR: TBD	5	EA	1.0000	0.0000	31,965.0000	31,965.00
NEW BRAUN TOYOTA RE BRAUN TOYOTA REAR ENTRY- MANUAL TOYOTA ADA SHORT FLOOR - VA 1 WHEELCHAIR POSITION, 56" MANUAL DOOR, VERTICAL STOW FLODOUT RAMP, ADA RAMP LIGHTING, RUBBER FLOORING, QRT MAX SLIDE-N-CLICK TIE-DOWNS, TRANSMISSION INTERLOCK, BACKUP ALARM, EMERGENCY HATCH RELEASE	0	EA	1.0000	0.0000	14,775.0000	14,775.00
PF PROCESSING FEE - IN, KY, TN, NE	0	EA	1.0000	0.0000	175.0000	175.00
SALES TAX SALES TAX NOT-FOR-PROFIT TAX EXEMPTION REQUIRES IRS FEDERAL DETERMINATION LETTER. OTHERWISE, INDIANA SALES TAX (7.0%) REQUIRED	0	EACH	1.0000	0.0000	0.0000	0.00
501849KN OPTIONAL ELECTRONIC FRONT RETRACTABLE TIE-DOWNS	0	EACH	1.0000	0.0000	1,200.0000	1,200.00
LL TOYOTA MOBILITY REBATE CHASSIS IS ELIGIBLE FOR \$1000 TOYOTA MOBILITY REBATE AFTER REGISTRATION OF VEHICLE.	0	EA	1.0000	0.0000	0.0000	0.00



**MAIN OFFICE:**  
 SUPERIOR VAN & MOBILITY LLC  
 1506 LAKESHORE COURT  
 LOUISVILLE, KY 40223  
 (502)-447-8267

<< QUOTE >>

QUOTE DATE	9/30/2020
QUOTE NO	24378

**PURCHASE LOCATION:**  
 INDIANAPOLIS  
 5410 S. MADISON AVE  
 INDIANAPOLIS, IN 46227  
 (317)-781-6900

**B** 3MABR  
**I** CHERYL MABRY  
**L** 334 MIAMI ST  
**L** ELLETTSVILLE, IN 47429  
  
**T**  
**O**

**S** CHERYL MABRY  
**H** 334 MIAMI ST  
**I** ELLETTSVILLE, IN 47429  
  
**P**  
  
**T**  
**O**

Phone: (812)-345-5522

Phone: (812)-345-5522

Fax:

<b>TOTAL DUE</b>	<b>48,115.00</b>
------------------	------------------

SLS1	SLS2	DUE DATE	DISC DUE DATE	ORDER NO	ORDER DATE	SHIP DATE	SHIP NO
SLO		9/30/2020	9/30/2020	00242271	9/30/2020		

TERMS DESCRIPTION	CUSTOMER PO NO	SHIP VIA
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DUE NOW

ITEM ID	TX CL	UNITS	ORDERED	SHIPPED	UNIT PRICE	EXTENSION
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Quotes are good for 30 days.

30-0184223

TAXABLE	NONTAXABLE	FREIGHT	SALES TAX	MISC	TOTAL
0.00	48,115.00	0.00	0.00	0.00	48,115.00
<b>TOTAL DUE</b>					<b>48,115.00</b>

Like Us on Facebook To Get The Latest Service and Sales Specials  
 YOU are our best referral source! Ask for Referral Cards and get paid for sending us new business!



**Estimate#**  
6203

**DATE**  
9/29/2020

**SALESMAN**  
JEFF

**SOLD TO:**  
El Shadday and I

**SHIP TO:**  
El Shadday and I

STOCK#	SHIPPED VIA	TERMS	PO#	ORDER#	COMMENTS
	N/A	CHECK			Toyota Sienna Vehicle Wrap

QTY. ORDERED	QTY. SHIPPED	QTY. B.O.	DESCRIPTION OF ITEM	ITEM PRICE	ITEM PRICE (MULTIPLIED BY QTY.)
1	1	0	Full wrap	4500	4500

SHOP ONLINE @  
VANHORN1.COM

**VANHORN TINT & ACCESSORIES**  
4503 OUTBACK COURT  
BLOOMINGTON, IN 47404  
(812) 876-2230 (812) 325-3040  
EMAIL: VANHORN1@SMITHVILLE.NET

<b>SUB-TOTAL</b>	=	4500
<b>DISCOUNT</b>	=	0
<b>TAXES</b>	=	0
<b>SHIPPING</b>	=	0
<b>INSTALLATION</b>	=	0
<b>C.O.D.</b>	=	0
<b>GRAND TOTAL</b>	=	4500

6:07 PM

04/01/21

Accrual Basis

**El Shadday and I Inc**  
**Profit & Loss**  
 January through December 2020

	Jan - Dec 20
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Direct Public Support</b>	
Individ, Business Contributions	1,000.00
<b>Total Direct Public Support</b>	1,000.00
<b>Program Income</b>	
Program Service Fees	1,028.49
Program Income - Other	57,034.37
<b>Total Program Income</b>	58,062.86
Uncategorized Income	7,677.42
<b>Total Income</b>	66,740.28
<b>Expense</b>	
<b>Business Expenses</b>	
Business Registration Fees	132.23
Fuel	4,267.64
Business Expenses - Other	149.94
<b>Total Business Expenses</b>	4,549.81
<b>Contract Services</b>	
Accounting Fees	10.70
Contract Services - Other	6,161.25
<b>Total Contract Services</b>	6,171.95
<b>Entertainment</b>	95.86
<b>Facilities and Equipment</b>	
Property Insurance	213.00
Refund	-207.41
Vehicle Maintenance	4,978.47
<b>Total Facilities and Equipment</b>	4,984.06
<b>Gifts</b>	74.88
<b>Operations</b>	1,271.99
<b>Other Types of Expenses</b>	
Insurance	7,498.67
<b>Total Other Types of Expenses</b>	7,498.67
<b>Payroll Expenses</b>	34,844.32
<b>Travel and Meetings</b>	40.00
<b>Total Expense</b>	59,531.54
<b>Net Ordinary Income</b>	7,208.74
<b>Other Income/Expense</b>	0.00
<b>Net Income</b>	7,208.74

INTERNAL REVENUE SERVICE  
P. O. BOX 2508  
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: MAR 01 2018

EL SHADDAY AND I TRANSPORT  
334 MIAMI ST WEST  
ELLETTSVILLE, IN 47429-0000

Employer Identification Number:  
82-3425440  
DLN:  
26053439001058  
Contact Person:  
CUSTOMER SERVICE ID# 31954  
Contact Telephone Number:  
(877) 829-5500  
Accounting Period Ending:  
December 31  
Public Charity Status:  
509(a)(2)  
Form 990/990-EZ/990-N Required:  
Yes  
Effective Date of Exemption:  
February 1, 2018  
Contribution Deductibility:  
Yes  
Addendum Applies:  
No

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to [www.irs.gov/charities](http://www.irs.gov/charities). Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.





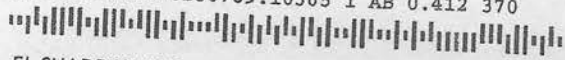
Department of the Treasury  
Internal Revenue Service  
Cincinnati, OH 45999-0038



Notice	CP148A
Notice date	December 30, 2019
Employer ID number	XX-XXX5440
To contact us	Phone 800-829-0115

Page 1 of 1

157229.214347.250789.10365 1 AB 0.412 370



EL SHADDAY AND I INC  
520 S WALNUT ST BOX 1043  
BLOOMINGTON IN 47401-4618



157229

## We changed your mailing address

We updated our records for your mailing address.

We update our records anytime the address entered on a tax return is different from what we have in our records, or a Form 8822-B is received.

The address shown above is where we will mail any IRS notice or letter about your tax account.

We also sent a confirmation notice to your previous mailing address.

### What you need to do

Our update to your address may be for minor changes in words and abbreviations, such as using "Street" rather than "St." in your address. To avoid confusion, you or your tax preparer should always enter your correct mailing address in exactly the same way every time you file tax returns.

**If the mailing address for IRS notices and letters shown above is correct,** you do not need to do anything.

**If the mailing address shown above is incorrect,** call or write to us using the contact information at the top of this page. If you call, please review the most recent tax returns you filed for differences in addresses entered. For written correspondence, include a copy of this notice.

### Caution for employers regarding third-party payroll providers

If we find any issues with an account, we send a letter or notice to your address of record. We strongly caution any employer against changing the address of record to that of a payroll service provider or other third party as it may significantly limit our ability to inform the employer of tax matters involving the business. The employer is ultimately responsible for depositing and paying all federal employment tax liabilities. For more information, visit [www.irs.gov](http://www.irs.gov) and search keywords, "Change of Address" or "Outsourcing Payroll Duties."

### Additional information

- Visit [www.irs.gov/cp148a](http://www.irs.gov/cp148a)
- For tax forms, instructions, and publications, visit [www.irs.gov/forms-pubs](http://www.irs.gov/forms-pubs) or call 800-TAX-FORM (800-829-3676).
- Keep this notice for your records.

If you need assistance, please don't hesitate to contact us.



**Department of the Treasury  
Internal Revenue Service  
Ogden, UT 84201**

In reply refer to: 0231485548  
Dec 05, 2019 LTR 147C  
82-3425440

**EL SHADDAY AND I INC  
520 S WALNUT ST BOX 1043  
BLOOMINGTON IN 47401-4618 203**

Taxpayer Identification Number: 82-3425440

Form(s):

Dear Taxpayer:

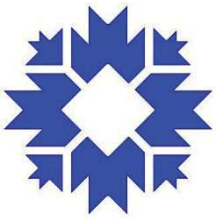
Thank you for your telephone inquiry of December 5th, 2019.

Your Employer Identification Number (EIN) is 82-3425440. Please keep this letter in your permanent records. Enter your name and your EIN on all business federal tax forms and on related correspondence.

If you have any questions regarding this letter, please call our Customer Service Department at 1-800-829-0115 between the hours of 7:00 AM and 10:00 PM. If you prefer, you may write to us at the address shown at the top of the first page of this letter. When you write, please include a telephone number where you may be reached and the best time to call.

Sincerely,

Mr. Doebrich  
1003247039  
Customer Service Representative



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** Habitat for Humanity of Monroe County

**Address:**

213 E Kirkwood Ave Bloomington IN 47408
--

**Phone:** 812-331-4069

**E-Mail:** habitat@monroecountyhabitat.org

**Website:** monroecountyhabitat.org

**President of Board of Directors:** Meredith Rogers

**Name of Executive Director:** Wendi Goodlett

**Phone:** 812-331-4069

**E-Mail:** goodlett@monroecountyhabitat.org

**Name of Grant Writer:** Colleen McKenna

**Phone:** 812-331-4069

**E-Mail:** mckenna@monroecountyhabitat.org

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
16	5	818

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Habitat for Humanity of Monroe County's (HFHMC) mission is to eliminate poverty housing by building decent, affordable homes in partnership with qualifying families. Through volunteer labor and tax-deductible donations of money and materials, our houses are sold to future homeowners at no profit and are financed with affordable loans. As partnering families pay back their interest-free mortgages, we are able to offer future opportunities for home ownership, making an impact for additional families.

Future Habitat homeowners are selected based on their need for housing, ability to repay an affordable mortgage, and willingness to partner with HFHMC. Each adult member living in a Habitat home must commit to 250 hours of "sweat equity" in the form of volunteer hours and homeownership education courses.

## PROJECT INFORMATION

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Name of the project to be funded:

Increasing Habitat homeownership opportunities through self-managed landscaping efficiencies

Total cost of project: \$9,473.00

Requested amount of Jack Hopkins funding: \$9,473.00

Number of City residents to be served by this project in 2021: 30-40

Number of clients to be served by this project in 2021: \_\_\_\_\_  
100+ including volunteers

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Habitat is requesting \$9,473 to purchase a riding mower, chipper/mulcher, and chainsaw in order to utilize staff and volunteer resources to self-manage landscaping requirements. By redirecting monies currently spent on outside landscaping providers, Habitat will save significant funds that instead will be used to build affordable housing.

Habitat will break ground this spring on our third Bloomington neighborhood, Osage Place, with Phase I plans for 30 homes. Before homes are completed and sold to area families, the responsibility for mowing and landscaping falls to Habitat. By mulching felled trees at Osage and mowing ourselves, we estimate over the next year alone we can redirect up to \$45,800 to affordable housing:

- \$42,143 estimated for mulched seeding during Osage Place Phase 1 infrastructure.
- \$900 annually for mulch for home sites while still under Habitat ownership, and for Habitat ReStore landscaping.
- \$2,800 annually - an average of \$400 per month April to October - for mowing for Habitat owned property. Osage Place has potential to increase this expense.

With Jack Hopkins funding to procure the equipment to mulch, mow, and remove and mulch trees ourselves, Habitat will save significant monies annually that will instead be used to build affordable housing.

## COLLABORATIVE PROJECTS

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

n/a

**How do your missions, operations and services complement each other?**

n/a

**What is the existing relationship between agencies?**

n/a

**How will communication and coordination change as a result of the project?**

n/a

**Explain any challenges and steps you plan to take to address those challenges.**

n/a

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

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**Address where the project will be housed** (if different than agency address):

Multiple Habitat owned properties within City of Bloomington limits, including Osage Place which encompasses currently undeveloped acreage adjacent to RCA Park.

**Do you own or have site control of the property at which the project is to take place?**

Yes       No       N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

n/a

**Is the property zoned for your intended use?**       Yes       No       N/A

If "no," please explain:

n/a

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

n/a

## PROJECT COSTS

---

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes       No

**If “yes,” indicate the nature of the operational request:**

Pilot     Bridge     Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

n/a

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

Assuming market availability of equipment for purchase this spring, we would procure the needed supplies immediately in order to quickly begin performing this work using staff and volunteers. Once we purchase the equipment and submit receipts, no further steps will be necessary to file for reimbursement.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

n/a

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

A main tenet of Habitat's model is the wide-ranging engagement of volunteers in our work. By utilizing both skilled and unskilled volunteers, Habitat is able to build affordable housing by keeping our costs low. The additional cost savings of performing mowing and mulching using our volunteer model will allow us to build more affordably, and ultimately to partner with more families.



## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	Scag Zero Turn Mower	5923.00
Priority #2	DK2 Power Chipper	3099.99
Priority #3	Husqvarna Chainsaw	449.99
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>9472.98</b>

## **JACK HOPKINS FUNDING CRITERIA**

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### **NEED** *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The SCAN and the 2015-2019 Consolidated Plan outline significant need in our community to improve the cost of housing. HFHMC provides low-income families the opportunity to purchase a decent, affordable home with a mortgage payment that is no more than 30% of their gross monthly income.

Many of our organizational goals directly align with strategies outlined in the 2015-2019 Consolidated Plan, and increasing the dollars we can redirect to construction of affordable homes will allow us to help the city reach its goals. The funds will allow us to increase the number of affordable housing units (Strategy 1). Through home ownership, Habitat families gain stability and an overall improvement in their quality of life (Strategy 5). All of our partnering families are low-income and earn between 25-80% of Monroe County median income, which corresponds to the desired population segment for these funds.

Stable housing remains critical as inadequately housed community members continue to feel the greatest impacts of the COVID pandemic. Funding our project will help us save resources for years to come so we can continue building affordable housing in partnership with volunteers and families in Bloomington.

### **ONE-TIME INVESTMENT** *(100 words or less)*

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The purchase of this equipment will yield long-term benefits to Bloomington residents by creating operational efficiencies that will allow us to redirect funds to client services and fulfill our mission of building decent, affordable homes in partnership with area families. This equipment will help us engage and utilize more volunteers while providing efficiency and cost-savings on current and future landscaping requirements. This one-time investment will allow us to extend our capabilities of serving low-income families and will simultaneously fulfill a need of the city of Bloomington for affordable housing.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

Grant funding for landscaping equipment from the Jack Hopkins Social Services Program will allow us to direct more resources into mission-related costs to efficiently build affordable homes for families in Bloomington.

Before the COVID pandemic, we were building an average of 10 homes each year. With our new neighborhood Osage Place beginning soon, and the anticipated ability to welcome more volunteers to work alongside our staff and partnering families, we aim to return to this number by 2022. Being able to direct more of our operational funds to construction and future homeowner services will allow us to more quickly return to our former capacity. In April 2021 we will open homeownership applications for the first time in over a year we anticipate high demand, yet will need to limit applicants so families are able to become homeowners in a reasonable timeframe. The opportunity to preserve and grow the number of homes we build annually will benefit more people in Bloomington by helping them purchase affordable homes at a cost of no more than 30% of their monthly income. This will greatly assist the city in providing more affordable housing for residents, a goal of Strategy 1 in the consolidated plan.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

As the pandemic enters a second year, Habitat aspires to return to building for families in need at pre-pandemic levels. 2021 goals include housing 7-8 families; for 2022 we are aiming for our pre-pandemic goal of 10-12 families. By mobilizing and further engaging volunteers for landscaping work while diverting the savings towards construction, we will ultimately serve more families. Having mowing and mulching equipment to use on Habitat owned properties, now and in the future, will create significant savings an estimated \$3,700 annually in addition to required mulched seeding costs of over \$40,000 during initial development of Osage Place.

## **OTHER COMMENTS** *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

At Habitat for Humanity of Monroe County we build strength, stability, self-reliance and shelter. With housing costs already consuming more than half of the monthly income for 18 million households across the United States, individuals and families who have lost wages or incurred new healthcare costs due to the COVID-19 pandemic may not be able to afford the place they call home, putting them at risk of foreclosure or eviction even as the pandemic subsides. The risk to low-income individuals and families is even greater if nonprofits like Habitat for Humanity do not have the resources to play a role in helping communities recover.

The 2015-2019 Consolidated plan outlines a great need in affordable housing for Monroe County: 8,615 households in our community have a housing cost burden (i.e. mortgage payments as a percentage of gross family income) of greater than 50%. Hundreds of households further suffer from overcrowding and deficient plumbing or kitchen facilities. This is a long-term problem and one that HFHMC works every day to reduce. Our aim is to continue serving vulnerable Bloomington citizens who need safe and stable housing.

The homes HFHMC builds, especially in neighborhoods like Osage Place, are not just shelter for a single family. They also provide benefits for the community as a whole, including:

- A sense of belonging where residents, partners, and volunteers identify with the neighborhood, feel connected, and support one another.
- A social cohesion, with willing residents, volunteers, and partners working together.
- A place for collective action, where residents, community associations and partners have the capacity and resources to effect change and influence decisions being made about our community.

By saving on landscaping services, more funds can go towards buying land and materials to create affordable housing in our community. Annual mowing and mulching savings, plus significant costs for mulched seeding requirements during Phase I of Osage Place infrastructure work, will have a tangible and meaningful impact on our ability to build additional Habitat homes. With the increased efficiencies provided by managing our own landscaping needs, we will be able to serve even more of Bloomington's most vulnerable citizens.

**Jack Hopkins 2021 Budget**  
**Habitat for Humanity of Monroe County**

Scag Zero Turn Mower	61" Heavy-Duty Hero Cutter Deck, 24 HP Kawasaki® FR691 Series 726 cc displacement	\$5,923.00
DK2 Power	6 in.14HP Kinetic Chipper with Electric Start & Auto Blade Feed KOHLER CH440 Command PRO Gas Engine-OPC566E	\$3,099.99
Husqvarna	455 Rancher 55.5cc Gas 20 in. Chainsaw, 966037320	\$449.99
	Total	\$9,472.98

## HABITAT FOR HUMANITY OF MONROE COUNTY, INC.

Statements of Financial Position  
June 30, 2020 and 2019

	2020	2019
<b>Assets</b>		
Cash and cash equivalents	\$ 765,313	\$ 593,017
Homes for sale or under construction	251,930	456,433
Other assets	34,226	13,462
Investments	65,828	93,125
Land held for development	1,040,494	1,168,374
Mortgages receivable	5,094,081	4,763,937
Property and equipment	140,113	148,757
	<u>                    </u>	<u>                    </u>
Total assets	<u>\$ 7,391,985</u>	<u>\$ 7,237,105</u>
<b>Liabilities and Net Assets</b>		
<b>Liabilities</b>		
Accounts payable	\$ 37,096	\$ 61,460
Refundable advance	163,350	-
Accrued expenses	71,172	65,842
Line of credit	1,300,000	1,267,102
Notes payable	101,829	431,730
	<u>                    </u>	<u>                    </u>
Total liabilities	1,673,447	1,826,134
<b>Net assets</b>		
Without donor restrictions	5,518,538	5,410,971
With donor restrictions	200,000	-
	<u>                    </u>	<u>                    </u>
Total net assets	<u>5,718,538</u>	<u>5,410,971</u>
	<u>                    </u>	<u>                    </u>
Total liabilities and net assets	<u>\$ 7,391,985</u>	<u>\$ 7,237,105</u>

See accompanying notes to financial statements

## HABITAT FOR HUMANITY OF MONROE COUNTY, INC.

**Statements of Activities**  
**Years Ended June 30, 2020 and 2019**

	<u>2020</u>	<u>2019</u>
<b>Revenues and support</b>		
Contributions	\$ 907,947	\$ 900,864
Home sales (net of imputed interest)	1,074,432	969,735
Merchandise sales	540,038	669,058
Grant revenue	75,474	10,250
Other	44,199	56,790
	<u>2,642,090</u>	<u>2,606,697</u>
<b>Expenses</b>		
Program services:		
Habitat	1,858,735	2,383,663
Restore	493,121	579,513
Management and administrative	40,826	49,606
Fundraising	141,841	163,729
	<u>2,534,523</u>	<u>3,176,511</u>
<b>Change in net assets without donor restrictions</b>	<u>107,567</u>	<u>(569,814)</u>
<b>Net assets with donor restrictions</b>		
Contributions	<u>200,000</u>	<u>-</u>
<b>Change in net assets with donor restrictions</b>	<u>200,000</u>	<u>-</u>
<b>Change in net assets</b>	307,567	(569,814)
<b>Net assets - beginning of year</b>	<u>5,410,971</u>	<u>5,980,785</u>
<b>Net assets - end of year</b>	<u>\$ 5,718,538</u>	<u>\$ 5,410,971</u>

See accompanying notes to financial statements

## HABITAT FOR HUMANITY OF MONROE COUNTY, INC

**Statements of Cash Flows**  
**Years ended June 30, 2020 and 2019**

	<u>2020</u>	<u>2019</u>
<b>Cash flows from operating activities</b>		
Change in net assets	\$ 307,567	\$ (569,814)
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities		
Depreciation	27,645	56,200
Unrealized gains	(2,617)	(8,544)
Discounts and amortization of mortgages receivable	177,350	443,646
Changes in:		
Homes for sale or under construction	204,503	(78,615)
Land held for development	127,880	(64,629)
Other assets	(20,764)	8,178
Refundable advances	163,350	-
Accounts payable and accrued expense	(19,034)	14,778
Net cash provided (used) by operating activities	<u>965,880</u>	<u>(198,800)</u>
<b>Cash flows from investing activities</b>		
Purchase of investments	(86)	(975)
Withdrawal of investment funds	30,000	-
Originations of mortgages receivable	(1,251,782)	(1,413,381)
Payments on mortgages receivable	744,288	809,798
Purchase of property and equipment	(19,001)	(59,484)
Net cash used by investing activities	<u>(496,581)</u>	<u>(664,042)</u>
<b>Cash flows from financing activities</b>		
Proceeds from lines of credit	185,000	963,982
Payments on lines of credit	(152,102)	49,777
Payments on notes payable	(329,901)	(30,975)
Net cash provided (used) by financing activities	<u>(297,003)</u>	<u>982,784</u>
<b>Net change in cash and cash equivalents</b>	172,296	119,942
<b>Cash and cash equivalents - beginning of year</b>	<u>593,017</u>	<u>473,075</u>
<b>Cash and cash equivalents - end of year</b>	<u>\$ 765,313</u>	<u>\$ 593,017</u>
Interest paid	\$ 61,412	\$ 30,481

See accompanying notes to financial statements



## HABITAT FOR HUMANITY OF MONROE COUNTY, INC

Statement of Functional Expenses  
Year Ended June 30, 2020

	Program Services			Management and Administrative	Fundraising	Total
	Habitat	Restore	Total Program Services			
Cost of homes sold	\$ 888,583	\$ -	\$ 888,583	\$ -	\$ -	\$ 888,583
Salaries and wages	646,947	242,703	889,650	30,483	95,940	1,016,073
Rent	-	159,002	159,002	-	23,491	182,493
Travel	12,478	813	13,291	442	996	14,729
Computer support	36,350	1,979	38,329	1,333	4,757	44,419
Insurance	21,838	10,430	32,268	1,061	2,031	35,360
Interest	55,271	-	55,271	1,842	4,299	61,412
Vehicle expenses	13,001	12,644	25,645	837	1,415	27,897
Utilities	10,215	8,896	19,111	625	1,079	20,815
Mortgage servicing fees	6,993	-	6,993	233	544	7,770
Advertising	17,775	2,302	20,077	-	-	20,077
Contributions	76,000	-	76,000	-	-	76,000
Depreciation	10,022	15,520	25,542	829	1,274	27,645
Postage	17,861	143	18,004	600	1,394	19,998
Repairs and maintenance	3,710	9,322	13,032	422	587	14,041
Professional fees	12,586	-	12,586	420	979	13,985
Training	10,034	931	10,965	364	810	12,139
Bank service fees	863	922	1,785	58	96	1,939
Telephone	-	12,520	12,520	400	400	13,320
Office supplies	4,203	3,461	7,664	250	437	8,351
Dues and memberships	-	6,567	6,567	-	-	6,567
Other expenses	12,732	4,966	17,698	583	1,149	19,430
Temporary help	1,273	-	1,273	44	163	1,480
	<u>\$ 1,858,735</u>	<u>\$ 493,121</u>	<u>\$ 2,351,856</u>	<u>\$ 40,826</u>	<u>\$ 141,841</u>	<u>\$ 2,534,523</u>

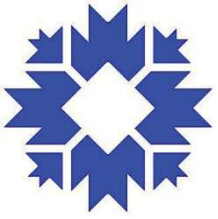
See accompanying notes to financial statements

## HABITAT FOR HUMANITY OF MONROE COUNTY, INC

Statement of Functional Expenses  
Year Ended June 30, 2019

	Program Services			Management and Administrative	Fundraising	Total
	Habitat	Restore	Total Program Services			
Cost of homes sold	\$ 1,268,409	\$ -	\$ 1,268,409	\$ -	\$ -	\$ 1,268,409
Salaries and wages	686,402	297,457	983,859	33,644	103,961	1,121,464
Rent	-	173,352	173,352	-	24,228	197,580
Travel	115,672	-	115,672	3,856	8,997	128,525
Computer support	45,948	3,254	49,202	1,709	6,054	56,965
Insurance	38,333	12,540	50,873	1,678	3,381	55,932
Interest	27,433	-	27,433	914	2,134	30,481
Vehicle expense	13,698	13,542	27,240	889	1,497	29,626
Utilities	8,024	19,354	27,378	885	1,242	29,505
Mortgage servicing fees	23,598	-	23,598	787	1,835	26,220
Advertising	20,310	5,519	25,829	-	-	25,829
Contributions	25,000	-	25,000	-	-	25,000
Depreciation	36,426	14,783	51,209	1,686	3,305	56,200
Postage	15,607	957	16,564	551	1,245	18,360
Repairs and maintenance	7,183	9,261	16,444	535	855	17,834
Professional fees	15,077	-	15,077	503	1,173	16,753
Training	13,108	126	13,234	441	1,024	14,699
Bank service fees	12,297	188	12,485	416	962	13,863
Telephone	-	12,718	12,718	406	406	13,530
Office supplies	3,804	6,629	10,433	339	508	11,280
Dues and memberships	-	6,215	6,215	-	-	6,215
Other expenses	2,618	3,618	6,236	202	319	6,757
Temporary help	4,716	-	4,716	165	603	5,484
	<u>\$ 2,383,663</u>	<u>\$ 579,513</u>	<u>\$ 2,963,176</u>	<u>\$ 49,606</u>	<u>\$ 163,729</u>	<u>\$ 3,176,511</u>

See accompanying notes to financial statements



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

---

**Lead Agency Name:** HealthNet, Inc. (on behalf of HealthNet Bloomington Health Center)

**Address:**

3403 E. Raymond St Indianapolis, IN 46203
--

**Phone:** 317-957-2018

**E-Mail:** kay.johnson@indyhealthnet.org

**Website:** www.indyhealthnet.org

**President of Board of Directors:** Terri Garcia

**Name of Executive Director:** Rick Diaz

**Phone:** 317-957-2035

**E-Mail:** Rick.Diaz@indyhealthnet.org

**Name of Grant Writer:** Nancy E. Richman

**Phone:** 812-322-1335

**E-Mail:** nancy.richman@indyhealthnet.org

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
HN: 621   BLHC: 15	HN: 39   BLHC: 9	HN: 52   BLHC: 0

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

HealthNet, Inc. is a not-for-profit 501(c)(3) federally qualified health center providing primary care, dentistry, mental health, and support services to the medically underserved. The HealthNet mission is to improve lives with compassionate health care and support services, regardless of ability to pay.

## PROJECT INFORMATION

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Name of the project to be funded:

Public Awareness Campaign -- HealthNet: Safe and Secure Healthcare for the Entire Family

Total cost of project: \$26,700.00

Requested amount of Jack Hopkins funding: \$17,690.00

Number of City residents to be served by this project in 2021: 1800

Number of clients to be served by this project in 2021: 2000

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

HealthNet is requesting a one-time grant of \$17,690 to conduct a public awareness campaign promoting the availability of the Bloomington Health Center (BLHC) for medical and dental care for the entire family, and to educate the public that it is safe to seek healthcare despite the continuing pandemic.

Because the transition from Volunteers in Medicine to BLHC coincided with the pandemic, many people are still unaware, 15 months later, of the vastly expanded resources provided by having a federally qualified health center in this community. Marketing undertaken to celebrate the opening of the new health center took a back seat to pressing news about the pandemic.

While BLHC served over 1400 unique individuals last year despite the pandemic, we only reached 34% of our budgeted number of visits for the year. Many people simply didn't seek medical care unless it became urgent. Instead, Internet searches for medical advice surged. This also increased people's susceptibility to misinformation.

This proposal targets several promotional avenues to "get the word out" to a broad range of potential consumers that are typically cost-prohibitive for a nonprofit. The plan is detailed below.

## **COLLABORATIVE PROJECTS**

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

NA

**How do your missions, operations and services complement each other?**

NA

**What is the existing relationship between agencies?**

NA

**How will communication and coordination change as a result of the project?**

NA

**Explain any challenges and steps you plan to take to address those challenges.**

NA

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

---

Address where the project will be housed (if different than agency address):

NA

Do you own or have site control of the property at which the project is to take place?

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

NA

Is the property zoned for your intended use?

Yes

No

N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

NA

## PROJECT COSTS

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**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes       No

**If "yes," indicate the nature of the operational request:**

Pilot     Bridge     Collaborative  
 None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

There are no other funds expected for this project.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

Steps will be taken immediately to implement the budget. All funds will be expended before December 1, 2021.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

NA

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

1. HealthNet will contribute 6 banners for the front yard of the Bloomington Health Center, 6 x \$85 = \$510
2. HealthNet will contribute the marketing director's time to execute the Facebook campaign, \$35/hour x 40 hours = \$1,400.
3. Sarkes-Tarzian has donated two six-week campaigns in which public service announcements are played daily on their radio stations. The second 6-week period will run in September/October. The value of this donation is \$7,100.
4. We plan to use other free avenues for marketing, such as: CATS, and HT "Neighbors."



## FUNDING PRIORITIES – RANKED

**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	<b>Item</b>	<b>Cost</b>
Priority #1	BL Transit, 10 buses, Exterior TAIL wrap, 1-month, with production and installation	\$5,250
Priority #2	Two billboards, 2 months, with production and installation	\$4,050
Priority #3	BL Transit, 1 promotional card inside 30 buses, 3 months, with production	\$3,270
Priority #4	Targeted Facebook Campaigns, 6 months	\$1,200
Priority #5	BLOOM Magazine, 1/2 page ad, 3 issues, nonprofit and multiple ad discounts	\$3,420
Priority #6	Give-aways for health fairs (Children's Expo, 50+ Expo, Latino Del'O'tono...)	\$ 500
Priority #7		
<b>Total Requested</b>		<b>\$17,690</b>

## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

A significant number of people, particularly at lower incomes do not seek regular check-ups or have a primary family doctor. This has serious implications for the prevention, early detection, and treatment of chronic diseases. At the same time, providing high quality, affordable health care for low-income and uninsured individuals is a priority for social service funding in our community (SCAN, p.99, Consolidated Plan p.3).

Although chronic diseases are among the most common and costly health problems, they are also among the most preventable. However, getting people to seek timely medical care in the best of times is difficult – during a pandemic, nearly impossible.

Risk factor identification, screening and interventions are usually successful in preventing chronic diseases and their associated morbidity and mortality. However, first, we must let people know that, despite the pandemic, it is safe to seek medical care before a health crisis necessitates a costly trip to the emergency room.

Moreover, many people in the community remain unaware that, as a federally qualified health center, HealthNet navigators are able to obtain insurance for those that are uninsured, and that the health center offers a generous sliding fee scale to those without the means to afford medical care.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This funding request is a one-time investment to conduct a public awareness campaign promoting HealthNet as an option for medical and dental care, and that it is safe to seek healthcare despite the continuing pandemic.

**LONG-TERM BENEFITS** (200 words or less)**How will your project have broad and long-lasting benefits for our community?**

HealthNet Bloomington Health Center (BLHC), by its very existence “has broad and long-lasting benefits for our community” – but only if people know who we are and what we offer!

Building public awareness that it is safe to seek medical care will go a long way to reducing the large number of non-emergent visits to the emergency room. Further, HealthNet provides after-hours phone triage, thus also obviating the need for late night emergency room visits. But only if people are aware!

Moreover, if people know that BLHC serves all ages, with and without insurance, then more people will schedule new patient appointments. There is, then, a greater chance for the early detection and treatment of potentially serious conditions. A huge benefit for the community. Further, unlike most other local medical practices, children and their parents can both be seen at BLHC, and both medical and dental are offered in the same location!

Finally, any U.S. citizen that comes to HealthNet without insurance is helped to enroll in an appropriate insurance plan, thus enabling the person to gain entry into the broader healthcare system. Becoming insured is a huge benefit to people that have not yet understood how to do this.

**OUTCOME INDICATORS** (100 words or less)**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The key outcome indicators to conducting a public awareness campaign are:

1. The number of calls to the call center about BLHC in the 3 months after the grant activities began, compared to the number of phone about BLHC in the 3 months prior to when grant activities began.
2. The number of new patient visits at BLHC in the 3 months after the grant activities began compared to the number of new patient visits at BLHC in the 3 months prior to when grant activities began.

## OTHER COMMENTS *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Even though the HealthNet Bloomington Health Center was intended to continue from where VIM left off and expand into the insured population and children/families, our start up year was filled with unexpected challenges. The acquisition took place on December 30, 2019.

Unfortunately, due to delays in the federal approval process of our construction plans, the extensive facility renovations didn't begin until mid-January 2020. Because of the renovations, we were forced to postpone our public "Grand Opening." In addition, because of our limited exam room capacity we also decided to postpone a huge planned marketing campaign to populations and counties that VIM had not previously served.

At the same time, HealthNet continued to recruit, hire and train new providers so that when the construction was completed we would be ready to hit the ground running with a full complement of providers, twice the number of exam rooms, and an expanded dental clinic. We were ready. And, that is when the pandemic took off in full force. All dressed up and nowhere to go!

Nevertheless, considering all of the challenges, even though we didn't hit our budgeted targets for 2020, we'd have to say that year 1 of the BLHC was very successful: we served 1422 unique individuals, well more than VIM typically served. Moreover, while VIM only served uninsured individuals, by the end of 2020, only 43% of our clientele were uninsured. - a clear indication that BLHC has begun to reach a new population. And, the population we're reaching is among the neediest of the community: 59% of our patient population in 2020 had incomes under \$15,000 and most of whom have Medicaid. In addition, 10% of our patient population have commercial insurance - an entirely different population from VIM's primary demographic.

The marketing plan we propose with this grant is designed to reach different ages and different populations. For example, interior cards in transit buses will reach commuters, essential workers, and students. Billboards will reach a general adult population; Facebook reaches young and middle-ages adults. We believe that for BLHC to reach its potential, we must be innovative in reaching out to the community with a multi-pronged promotional approach, so that people know that we have a federally qualified health center in the community and that it is safe to seek services.

Thank you for your consideration.



## 2021 Jack Hopkins Social Services Funding Application HealthNet Bloomington Health Center Project Budget

Item	Quantity & Frequency	Unit Cost	Total Cost
BL Transit Buses Exterior TAIL Wrap	10 buses, 1-month	300	3,000
BL Transit Buses Exterior TAIL Wrap -- production and installation		225	2,250
Billboards including production & installation	Two billboards, 2 months	4,050	4,050
BL Transit Buses Interior Cards	1 card, 30 buses, 3 months	30/bus/mo	2,520
BL Transit Buses Interior Cards production		25	750
Facebook Campaign	6 months, several times/week	200	1,200
<i>Bloom</i> Magazine	½ page ad, 3 issues		3,420
Giveaways for health fairs	Various		500
	<b>TOTAL REQUESTED</b>		<b>\$17,690</b>

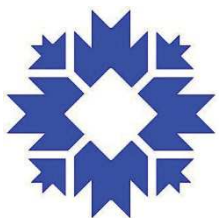
Our goal in designing a strategic multi-faceted marketing campaign is to create strong “brand” recognition with the HealthNet logo and theme: **Safe and Secure Healthcare for the Entire Family**. The approaches proposed are intentional for repeated viewing in multiple forms, to create optimal top-of-mind awareness and brand recognition.

Item	Rationale
BL Transit Buses Exterior	The tail end of the bus is viewed by traffic behind the bus as well as pedestrians, bikers, and other drivers. Using 10 buses ensures that many of the bus routes will have our message conveyed all day long where people live, shop, work, and play. Repetition of message builds familiarity.
BL Transit Buses Interior	Reaches an audience of students, commuters, essential workers, and lower-income people who don't have cars. Using 30 buses ensures that all parts of town are exposed to the HealthNet logo and message.
Billboards	A study from the Journal of Healthcare Management found that of 1,640 patients surveyed, 63.6% were influenced to visit a specific health center because of the billboards they encountered. As such, billboards can be a great way of quickly introducing a new brand and message to a population unfamiliar with the health center. With each passing driver, there is another potential patient who might discover HealthNet, our mission, and the services we provide. As such, two billboards will maximize views by putting them in different parts of town.
Facebook Campaign	Social media is one of the most popular and effective types of marketing strategies because its reach is so broad. Even children as young as 10 years old have started to use social media regularly. Our intention with Facebook is to target specific zip codes, specific populations, specific interests, including Spanish language individuals, with live videos on relevant topics, and multiple educational postings on health-related topics.
<i>Bloom</i> Magazine	<i>Bloom</i> is a highly read local culture and lifestyle magazine. Unlike our other efforts, advertising in <i>Bloom</i> is more likely to reach the insured, financially secure, population of adults and families.
Health Fairs	The central purpose of a community health fair is to help individuals be healthier by seeking to engage the public in conversation about common health issues and concerns. HealthNet uses a variety of interactive games, health quizzes, and other activities to engage children and adults in learning about their health. Typically, we offer fruit and healthy snacks and giveaways.

**CONFIDENTIAL**

## Income Statement 2020

	Year To Date
1	Gross Patient Charges 39,575,658
2	Medicare Allowances (1,020,448)
3	Medicaid Allowances (11,764,500)
4	Commercial Allowances (4,599,272)
5	Other Allowance Adjustments (19,070)
6	Charity Care (3,093,467)
7	Bad Debts (1,049,902)
8	Medicaid and Medicare Settlement 16,468,233
9	<b>Net Patient Revenue 34,497,231</b>
10	Grant and Gift Income 18,865,096
11	Meaningful Use and Incentive Payments 250,595
12	Provider Service Agreement Revenue 250,320
13	Other Income 8,461,274
14	<b>Operating Revenue 62,324,515</b>
15	Payroll Expense 39,038,729
16	Contracted Labor 496,045
17	Employee Benefits and Taxes 10,928,798
18	Medical & Dental Supplies and Equipment 1,094,385
19	Drugs and Pharmaceutical Supplies 2,038,565
20	Travel and Education 328,576
21	Contracted Medical Services 109,263
22	General & Admin Expense 370,736
23	Legal Fees 477,198
24	IT Licenses, Fees, & Equipment 1,641,010
25	Other Professional Fees 3,163,628
26	Contracted Grant Expense 1,047,776
27	Building Lease Expense 1,699,227
28	Utilities and Telecomm 582,564
29	Facilities Maintenance and Equipment 1,183,281
30	Taxes & Insurance 685,455
31	<b>Operating Expenses 64,885,237</b>
32	<b>Surplus/(Deficit) from Operations (2,560,721)</b>
33	Non-Operating Gift Revenue 36,175
34	Investment & Interest Income (3,991,673)
35	Equity Gain 2,850,000
36	<b>Non-Operating Revenue (1,105,497)</b>
37	Depreciation Expense 1,088,425
38	Interest Expense 94,712
39	Donated Services & Supplies 0
40	<b>Non-Operating Expenses 1,183,138</b>
41	<b>Net Surplus/(Deficit) (4,849,356)</b>



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

**Lead Agency Name:** Hoosier Hills Food Bank

**Address:**

PO Box 697 2333 W Industrial Park Dr, Bloomington, IN 47402
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**Phone:** 812-334-8374

**E-Mail:** julio@hhfoodbank.org

**Website:** www.hhfoodbank.org

**President of Board of Directors:** Kevin R. Robling

**Name of Executive Director:** Julio Alonso

**Phone:** 812-334-8374

**E-Mail:** julio@hhfoodbank.org

**Name of Grant Writer:** Julio Alonso

**Phone:** same

**E-Mail:** same

## AGENCY INFORMATION

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
14	0	2,000

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Hoosier Hills Food Bank collects and stores food from donated and other sources and distributes it to nearly 100 partner agencies in six counties and through direct service programs intended to reduce hunger and food insecurity. In 2020, 45% of the agencies we served were located in the City of Bloomington and several others served City residents.



## PROJECT INFORMATION

Name of the project to be funded:

Covid Food Purchasing Project 2021

Total cost of project: \$350,000.00

Requested amount of Jack Hopkins funding: \$35,000.00

Number of City residents to be served by this project in 2021: 10,320

Number of clients to be served by this project in 2021: 25,800

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$35,000.00. As part of our continued response to the Covid-19 pandemic, HHFB will continue purchasing food for distribution to our partner agencies as recovery continues and we await restoration of pre-pandemic food sources such as food drives, prepared food rescue and retail donations.

## COLLABORATIVE PROJECTS

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

While our project is not collaborative in the sense of this application, it does involve collaboration with dozens of other agencies to distribute food.

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

Address where the project will be housed (if different than agency address):

na

Do you own or have site control of the property at which the project is to take place?

Yes       No       N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

na

If the property zoned for your intended use?       Yes       No       N/A

If "no," please explain:

na

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

na

# PROJECT COSTS

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes       No

**If “yes,” indicate the nature of the operational request:**

Pilot     Bridge     Collaborative  
 None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

Confirmed: 100+ Women Who Care \$18,000; EFSP \$7,409; Feeding America \$55,000; Lawrence Co. Comm. Found. \$10,000; Owen County Council \$1,400; Greek Food Drive \$700. Pending: Alpha Gamma Delta \$10,000 and Jack Hopkins. We will also seek funding from Monroe County either directly or through the Sophia Travis Grant program.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We will either have ordered food or order it upon grant approval and will submit claims shortly thereafter. There should be no hindrance to submitting claims in a timely fashion as required.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

The project proceeds in proportion based on funding received...food is purchased as additional funds become available, so the amount of funding determines how much food we purchase, although we have already committed to purchasing more food than we have funding commitments for.

## **FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

We will continue to seek funding from various other government and private sources. Support from each jurisdiction we serve will help to leverage funds from other jurisdictions. Often, volunteers will be utilized to stage food for agencies and clients. Purchased food will be used to supplement food donated from other sources to provide greater supply and balance and food distributed to agencies will support various programs addressing hunger and other issues such as homelessness, domestic violence, youth engagement, addiction services and others.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	Food purchasing	\$35,000
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>\$35,000</b>

## JACK HOPKINS FUNDING CRITERIA

### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

HHFB's food distribution program addresses both the the specific priority of food insecurity and numerous other priorities outlined in both SCAN and the Consolidated Plan. "Public services" as mentioned in these plans include the provision of food and shelter to those in need and the services provided by many of our partner agencies including youth programming, counseling, addiction services, child care and health care. Other indicators are responses to our partner agency surveys in which over 70% of agencies reported an increase in clients due to the pandemic.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The Covid-19 pandemic has caused both an increase in demand among our partner agencies (food pantries, kitchens, shelters) and a reduction in food received from donated sources (retail, restaurant, food drives). This has a required a temporary but significant increase in the level of food purchasing we have been required to do. In 2019, purchased food was 4% of our total food distributed. In 2020, it was 16% and our overall food distribution level increased by 39%. While we cannot predict a precise time frame, we anticipate that as the pandemic eases, so will demand and some donated food sources will begin to return.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

It is generally accepted that poor nutrition and lack of regular access to food results in a number of negative consequences that include ill health, hindered development in children, lack of focus and inability to perform well in school or at work. Ensuring that people, particularly those already at risk, have access to nutritious food helps to reduce such consequences. In these particular times, the short-term response over 2020-2021 to the effects of the Covid pandemic is essential to the long-term recovery of the community. By helping people remain healthy and well-fed we improve their chances of full recovery as the pandemic effects subside and employment, education and social activity increase.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The direct benefit of our project is reducing food insecurity and hunger in the short-term. We hope that agencies will report to us that we are meeting their food supply needs and that will be measured through surveys. We also hope that as the pandemic eases, their needs (reflected by a decrease in clients) will decrease. While we cannot quantify or report them as outcomes, we also believe that our efforts will help improve nutrition and health for people with low-incomes and help families continue to recover from the pandemic by improving their food supply and enabling them to spend scarce resources on other essential expenses such as rent and child care.

## OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

HHFB is asking for essential the same type of support we received from Jack Hopkins last year to continue mitigating the food security-related impacts of the Covid-19 pandemic because the recovery is just beginning. Based on current indicators that include federal relief and aggressive vaccine distribution, we are hopeful that the negative effects of the pandemic will begin to ease and a combination of increased federal benefits and increased employment and accessibility of child care will begin to reduce the demand at food pantries and kitchens. We therefore do not anticipate that 2021 will be as difficult as 2020, however we do believe that increased services will be required for the better part of the year.

For the record, in 2020, we spent over \$1.1 million on food purchasing and saw an overall increase in food distribution of 39%. All purchased food has been provided at no cost to either agencies or clients. Again, we do not anticipate that level of activity to be repeated, however, retail and local donations have not rebounded yet and there has been a significant decline in federal commodities, so we do expect that food purchasing will remain essential for a good part of 2021 while remaining hopeful that food sources such as food drives, prepared food rescue from restaurants and retail/wholesale donations will begin to rebound.

We appreciate your consideration.

Note: This budget is a current estimate. If we are fortunate to receive additional funding for food purchasing, it will increase accordingly. If we don't receive funding it will be scaled back as needed.

### PROJECT BUDGET

#### Expenses

Food Purchasing	\$350,000.00
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#### Income

Currently Committed Sources: \$ 92,509.00

Pending Sources \$10,000.00

Jack Hopkins \$35,000.00

HHFB Operating Budget \$100,000.00

TBD Sources \$112,491.00

Total: \$350,000.00

Note: this is a current projection. If we can secure additional resources, we will purchase additional food.



## Hoosier Hills Food Bank, Inc.

## Statements of Activity

For the One and Twelve Months Ending December 31, 2020 and 2019

	Period			Year		
	2020	2019	Budget	2020	2019	Budget
<b>Support and Revenue:</b>						
<b>Support</b>						
Donated Book Inventory	\$ 51,034.37	\$ 71,899.80	\$ 0.00	\$ 51,034.37	\$ 71,899.80	\$ 0.00
United Way	17,329.41	2,441.57	2,833.34	273,692.26	31,502.64	34,000.00
Misc Grants	8,750.00	0.00	5,000.00	890,023.00	25,920.76	60,000.00
Donations	256,070.21	64,076.58	16,166.67	863,274.15	221,336.87	194,000.00
Food Donation In Kind Income	3,718,505.09	4,992,751.00	0.00	3,718,505.09	4,992,751.00	0.00
Bequest	(15,762.00)	(13,214.78)	8.34	59,582.00	0.00	100.00
<b>Total Support</b>	<u>4,035,927.08</u>	<u>5,117,954.17</u>	<u>24,008.35</u>	<u>5,856,110.87</u>	<u>5,343,411.07</u>	<u>288,100.00</u>
<b>Revenue</b>						
Shared Maint	120.15	12,658.22	16,333.34	38,788.79	186,713.65	196,000.00
Food Purchase Reimbursement	0.00	0.00	8.34	11,505.62	1,312.46	100.00
Monroe Co FEMA	0.00	0.00	1,000.00	10,424.50	17,003.50	12,000.00
CDB Grant-Operating	0.00	0.00	2,083.34	0.00	25,000.00	25,000.00
Restricted - Capital Contributions	0.00	0.00	0.00	0.00	116,185.00	0.00
USDA	25,260.29	67,588.91	12,618.92	255,803.67	229,487.44	151,427.00
Local Government Grants	17,500.00	-12,172.58	3,333.34	122,460.00	36,940.00	40,000.00
USDA CARES	0.00	0.00	0.00	125,000.00	0.00	0.00
Investment Income	20,409.16	7,922.87	58.34	21,163.56	8,765.52	700.00
Fund-Raising Events	183,039.62	75,235.62	35,750.02	663,863.09	489,482.92	429,000.00
<b>Total Revenue</b>	<u>246,329.22</u>	<u>151,233.04</u>	<u>71,185.64</u>	<u>1,249,009.23</u>	<u>1,110,890.49</u>	<u>854,227.00</u>
<b>Total Revenue, Gains and Other Support</b>	<u>4,282,256.30</u>	<u>5,269,187.21</u>	<u>95,193.99</u>	<u>7,105,120.10</u>	<u>6,454,301.56</u>	<u>1,142,327.00</u>
<b>Expenses</b>						
In Kind Food Expense	3,449,112.89	4,981,114.96	0.00	3,449,112.89	4,981,114.96	0.00
Salaries	91,712.35	54,501.92	46,531.83	699,842.05	515,625.47	558,382.00
Payroll Taxes	8,254.52	3,712.88	3,559.58	52,820.88	39,020.46	42,715.00
Health Insurance	10,424.64	7,399.24	8,083.33	108,031.79	90,798.77	97,000.00
Employee Benefits	1,560.50	716.00	854.16	11,428.77	9,299.80	10,250.00
IU Work Study	0.00	0.00	141.66	0.00	2,010.20	1,700.00
Harvest Membership	0.00	1,853.28	700.00	3,317.28	8,189.91	8,400.00
Food Share Purchase	169,601.91	7,933.84	7,500.00	1,168,512.30	96,040.64	90,000.00
Agency Food Purchase	0.00	0.00	8.33	7,820.48	1,312.46	100.00
Supplies & Maintenance	852.70	867.40	270.83	7,269.96	3,722.30	3,250.00
Occupancy	5,400.57	3,491.45	2,537.49	28,842.63	29,549.01	30,450.00
Office Supplies	1,120.86	758.74	208.33	3,236.06	3,015.37	2,500.00
General Office Fund	345.15	0.00	83.33	383.52	727.41	1,000.00
Computer Sup. & Exp.	28,418.94	114.18	500.00	40,854.32	4,461.58	6,000.00
Telephone	186.67	188.62	250.00	2,473.35	3,263.09	3,000.00
Postage	1,722.98	644.11	250.00	6,248.68	3,406.85	3,000.00
Subscriptions & Publications	0.00	55.00	41.66	693.02	512.74	500.00
Conf & Lodging	0.00	76.80	250.00	64.88	2,599.09	3,000.00
Business Insurance	2,562.72	2,179.98	2,416.66	32,634.57	27,788.10	29,000.00
Copy & Printing	3,256.81	3,097.90	916.66	12,345.38	13,578.76	11,000.00
Fundraising exp	45,133.40	24,279.83	5,333.33	95,044.62	99,548.31	64,000.00
Vehicle Expenses	8,440.51	6,578.36	4,770.82	66,633.75	78,631.86	57,250.00
Interest Income	3,443.44	3,124.74	3,060.00	35,101.78	36,002.59	36,720.00
Donated Book Expense	0.00	57,983.94	0.00	0.00	57,983.94	0.00
Compliance and Safety Expense	(4,463.77)	(4,552.85)	395.83	10,300.51	7,879.03	4,750.00
Equip Repair & Maintenance	1,318.49	1,172.88	291.66	4,962.56	3,557.44	3,500.00
Repairs & Maintenance	1,206.16	0.00	483.33	9,609.66	3,754.47	5,800.00
Legal & Accounting	3,748.05	1,890.00	2,000.00	26,741.85	24,538.10	24,000.00
Volunteer Supplies	4,132.78	757.34	500.00	18,689.80	8,560.99	6,000.00
Employee Mileage	85.84	218.66	116.66	306.65	1,214.64	1,400.00
Rent Expense	619.53	0.00	1,338.33	17,679.53	0.00	16,060.00
Depreciation	108,981.57	75,843.64	0.00	108,981.57	75,843.64	0.00
Miscellaneous	567.50	(4,525.33)	133.33	1,130.34	(2,828.76)	1,600.00
Grants to Agencies	(7,393.79)	0.00	0.00	36,000.00	0.00	0.00
CARES Grant Expense	14,102.89	0.00	0.00	127,091.57	0.00	0.00
Food Rescue Supplies	3,448.79	4,013.42	1,666.66	37,083.18	22,461.55	20,000.00
Gain(loss) on Sale of Assets	(5,000.00)	0.00	0.00	(5,000.00)	(26.80)	0.00
<b>Total Expenses</b>	<u>3,952,905.60</u>	<u>5,235,490.93</u>	<u>95,193.80</u>	<u>6,226,290.18</u>	<u>6,253,157.97</u>	<u>1,142,327.00</u>

See Accountants' Compilation Report

**Hoosier Hills Food Bank, Inc.**

**Statements of Activity**

**For the One and Twelve Months Ending December 31, 2020 and 2019**

	<u>2020</u>	<u>2019</u>	<u>Budget</u>	<u>2020</u>	<u>2019</u>	<u>Budget</u>
<b>Changes in Unrestricted Net Assets</b>	\$ 329,350.70	\$ 33,696.28	\$ 0.19	878,829.92	201,143.59	
Net Assets - January 1st				1,265,869.86	1,064,726.27	0.00
<b>Net Assets - December 31, 2020</b>				<u>\$ 2,144,699.78</u>	<u>\$ 1,265,869.86</u>	<u>\$ 0.00</u>

**Hoosier Hills Food Bank, Inc.**  
**Statements of Financial Position**  
**December 31, 2020 and 2019**

**Assets**

	2020	2019
<b>Current Assets</b>		
Petty Cash	\$ 50.00	\$ 50.00
German American Checking	664,080.49	170,048.72
German American Savings	126,914.85	62,114.83
German American Capital Projects	10,019.80	136,196.33
CD - 18 month	49,271.95	48,906.99
Unrestricted CD	19,088.07	18,936.22
CD - 8 Month	10,627.02	10,500.00
CD 7 - 8 Month	75,000.00	0.00
Beneficial Interest in Trusts	266,019.79	258,561.69
Accounts Receivable	0.00	26,211.80
Grant Receivable - Unrestricted	49,894.59	38,247.26
Allowance for Uncollectible Account	(2,000.00)	(2,000.00)
Inventory - Donated Food Inventory	490,797.06	221,404.86
Inventory - Donated Book Inventory	126,353.37	75,319.00
Prepaid insurance	7,109.16	7,109.16
Prepaid Warranty	2,782.00	2,782.00
Security Deposit	1,960.00	1,960.00
Deposit on Asset	0.00	10,000.00
Loan Origination Fees	6,780.57	6,780.57
<b>Total Current Assets</b>	<u>1,904,748.72</u>	<u>1,093,129.43</u>
<b>Property and Equipment</b>		
Land	157,500.00	157,500.00
Buildings	775,731.00	760,586.00
Building Improvements	370,419.65	351,340.72
Equipment	186,030.26	144,627.16
Vehicles	613,435.57	439,424.58
	<u>2,103,116.48</u>	<u>1,853,478.46</u>
Less Accumulated Depreciation	<u>(1,044,688.45)</u>	<u>(958,606.88)</u>
<b>Net Property and Equipment</b>	<u>1,058,428.03</u>	<u>894,871.58</u>
<b>Total Assets</b>	<u>\$ 2,963,176.75</u>	<u>\$ 1,988,001.01</u>

**Liabilities and Net Assets**

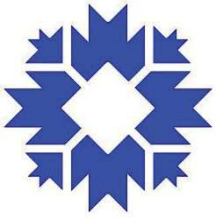
	2020	2019
<b>Current Liabilities</b>		
Accounts Payable	26,352.94	31,476.96
Accrued Wages	9,185.52	25,214.26
Accrued Paid Time Off	45,733.93	38,039.71
Payroll Taxes Payable	10,489.53	1,374.38
Employee Benefits	2,273.62	484.19
Mortgage - Current	20,357.63	18,739.51
<b>Total Current Liabilities</b>	<u>114,393.17</u>	<u>115,329.01</u>
<b>Long-Term Liabilities</b>		
Mortgage	577,053.80	606,802.14
Cares Act PPP Funds	127,030.00	0.00
<b>Total Long-Term Liabilities</b>	<u>704,083.80</u>	<u>606,802.14</u>
<b>Total Liabilities</b>	<u>818,476.97</u>	<u>722,131.15</u>

*See Accountants' Compilation Report*

**Hoosier Hills Food Bank, Inc.**  
**Statements of Financial Position**  
**December 31, 2020 and 2019**

<b>Net Assets - Unrestricted</b>	<u>2,144,699.78</u>	<u>1,265,869.86</u>
<b>Total Liabilities and Net Assets</b>	<u>\$ 2,963,176.75</u>	<u>\$ 1,988,001.01</u>

*See Accountants' Compilation Report*



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** Hotels for Hope Inc

**Address:**

2583 S. Addisyn Ln. Bloomington, IN 47403
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**Phone:** 812-219-8817

**E-Mail:** h4hbloomington@gmail.com

**Website:** h4hbloomington.org

**President of Board of Directors:** n/a

**Name of Executive Director:** Katie Norris

**Phone:** 812-219-8817

**E-Mail:** knorris1615@gmail.com

**Name of Grant Writer:** Lindsey Dominguez

**Phone:** 817-504-8523

**E-Mail:** lindseykus@gmail.com

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
X	X	17

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission and purpose of Hotels for Hope (H4H) is to provide emergency housing to individuals and/or families experiencing homelessness, with special focus on those affected by or vulnerable to the Covid-19 pandemic. H4H is grounded in low-barrier, Housing First principles proven to reduce homelessness and preserve community resources. In addition to providing shelter in hotel rooms, H4H is committed to helping participants visualize and attain sustainable futures for themselves by utilizing a holistic care approach that integrates access to social services and community partners, fulfills essential human needs and provides continuity of care during and after program participation. Our goal is to build a sustainable program incorporating these principles into solutions for members of our community experiencing homelessness, even after the threat of COVID-19 has diminished or disappeared.

## PROJECT INFORMATION

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Name of the project to be funded:

Post-Covid Program Shift Funding

Total cost of project: \$51,520

Requested amount of Jack Hopkins funding: \$21,520

Number of City residents to be served by this project in 2021: 40

Number of clients to be served by this project in 2021: 40

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$21,520 to continue housing families experiencing homelessness, while shifting our focus from providing emergency Covid shelter to providing temporary, transitional shelter. Conventional shelter programs are not structured to accommodate families; in Monroe County, only one other shelter program allows for entire families to remain together. Due to the economic effects of Covid-19, the opioid epidemic and the impending "eviction avalanche" creating an increased need for homelessness services in the area, we have seen a marked increase in the need for housing families with minor children.

This post-Covid shift project would help H4H provide hotel rooms and continuity of care for our currently enrolled families as well as several more. A total budget of \$51,520, could provide 5 rooms designated for this project for 6 months (184 days) while we navigate the coming months and shift to providing for clients with varying needs post-pandemic. We estimate that this program would provide 10 families (or more) with a 3 month stay, which we estimate would be about 40 community members afforded private living space, necessities like meals and hygiene supplies, connection to community partners and state/federal resources, education and career resources, mental and physical healthcare, and ultimately assistance transitioning into stable housing of their own.

## COLLABORATIVE PROJECTS

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

n/a

**How do your missions, operations and services complement each other?**

n/a

**What is the existing relationship between agencies?**

n/a

**How will communication and coordination change as a result of the project?**

n/a

**Explain any challenges and steps you plan to take to address those challenges.**

n/a

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***



## PROJECT LOCATION

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**Address where the project will be housed** (if different than agency address):

Travelodge by Wyndham Bloomington (or other local motel)  
2615 E Third St.  
Bloomington, IN 47401

**Do you own or have site control of the property at which the project is to take place?**

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

n/a

**Is the property zoned for your intended use?**

Yes

No

N/A

If "no," please explain:

n/a

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

n/a

## PROJECT COSTS

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes  No

**If “yes,” indicate the nature of the operational request:**

Pilot  Bridge  Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

For this shift project we anticipate \$30,000 from other sources.  
 Bloomingfoods Postitive Change Campaign \$15,000 pending  
 SpartanNash Foundation Grant \$10,000 pending  
 Community donations \$5,000 ongoing

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We plan to submit our claims for reimburment after each month of hotel payments is made. A complete draw down of funds would happen after about 2 and a half months of payments, at which time JH funding would be used in total.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

We are the overjoyed recipients of the Bloomingfoods Positive Change campaign for the month of April. They estimate we could receive between \$8,000 and \$15,000 from this fundraiser after completion, likely received in May. The SpartanNash grant application is due April 9th and the process takes about 12 weeks from time of submission to receipt of funds should we be awarded. We take donations online and run monthly fundraisers to keep the community engaged and solicit private donations.

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

Hotels for Hope thrives as a community centered and funded program. Run by a team of dedicated volunteers, we receive a large portion of our funding from individuals and organizations within our community. By using both social and traditional media we can leverage support, funding and awareness in Indiana and across the country. The program also collaborates with local organizations and businesses committed to serving those in need within Bloomington such Monroe County Mutual Aid, New Leaf-New Life, Pantry 279, Monroe Community Kitchen, Anthem Medicaid, New Hope for Families, Beacon, the Stride Center and Bloomington Travelodge.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	Payments for 5 hotel rooms x 31 days	\$8,680
Priority #2	Payments for 5 hotel rooms x 30 days	\$8,400
Priority #3	Payment for 5 rooms x 15 days	\$4,440
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>\$21,520</b>

## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

According to the January 2020 Point in Time Homeless Count, there are 39 homeless families in Monroe county, the majority of which are made up of women and children under the age of 18. We have received countless requests for assistance since beginning this program in March 2020, and we believe the current numbers do not provide a full picture since Covid-19 has changed the lives of so many in unprecedented ways and existing social services are overwhelmed with people seeking assistance.

While rapid rehousing and emergency shelter are not new concepts, ours is an innovative program in Bloomington. The partnership with hotels that have low occupancy rates has allowed H4H to cultivate an independent living situation for families while providing them with access to individualized casework assistance to support their transition to stable, long term housing solutions. In addition to shelter, H4H works to connect participants to appropriate wrap-around services including food pantries, Township Trustees, BHA, Centerstone, Medicaid, FSSA, SNAP, unemployment benefits, disability and aging services, Veteran's assistance programs, and referrals to area housing rental companies. To remove barriers, H4H assists applicants with online forms, over the phone applications and interviews for housing, employment, education and other vital community resources.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

H4H seeks operational funds pursuant to the 2021 allowance, to continue offering existing community assistance while pivoting our focus post-pandemic to provide additional services to one of the populations identified as most vulnerable and in need, the homeless families of Bloomington. In an average month we pay for 4-5 hotel rooms, providing basic needs and access to resources to transition to stable housing. This project will strive to meet the increased need in our community through the coming months and effectively double our capacity to serve this vulnerable community.

**LONG-TERM BENEFITS** (200 words or less)**How will your project have broad and long-lasting benefits for our community?**

This program is vital to the Bloomington community as it provides a safe space for families who are experiencing episodic homelessness to shelter together, instead of being separated in traditional shelters or living outside. Enhancing community health by diverting individuals from emergency services to primary care providers, this allows emergency services to focus on more critical cases. Additionally, individuals and families have been able to receive a respite from financial burdens and food insecurity, which has allowed each of them to focus on other concerns, such as their mental health, connecting with employment opportunities, and their child's educational needs. However, the most visible and reportable benefit is the outcome of participants gaining a self-sufficient lifestyle that leads to securing and maintaining stable housing of their own (ie moving into their own apartment). Our success rates for transitioning to and maintaining permanent housing is about 65% of participants, which has the effect of unburdening our social services, getting people off the streets and increasing the health and wellbeing of our community members. We have the added benefit of past participants helping others in the same way they were assisted, continuing the cycle of care for the community.

**OUTCOME INDICATORS** (100 words or less)**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

H4H uses specially designed intake, baseline and discharge forms that include demographics, mental and physical health, quality of life variables, social services used, living situations, education, career, etc.

These forms and the data collected will provide the information to measure success of the program and its participants. Success will be measured in the number of households served, the population demographics served, the number of people transitioned to stable housing, the health and wellness of participants, decreased barriers to services, and the quality of life of participants. H4H is partnered with IU's Center for Collaborative Systems Change to collect and analyze the data.

## OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

It is important to note that when referring to "women" throughout this application, we are referring to anyone that identifies as a woman. Likewise, "family(ies)" refers to anyone living together and caring for children. We do not discriminate based on family makeup, as such a family may be intergenerational, a single guardian with multiple children, a single parent caring for an adult child with disabilities, several adults living together and caring for their children together, etc. To strive to be as inclusive and low-barrier as possible H4H has intentionally created policies that respect the dignity and diversity of all community members and has implemented equity strategies through our services, programs, policies, and system.

Currently, H4H is pursuing additional funding from city, county and state entities, as well as private foundations and educational research cooperatives. We are also seeking to add a platform for sustained regular giving and corporate donation matching. This will allow us to expand the number of participants who benefit from our services.

The Hotels for Hope Inc program, previously known as Hotels for Homeless, became incorporated in Indiana in October 2020 but retains a fiscal sponsorship contract with New Leaf-New Life Inc. to provide financial and legal responsibility for the program, while H4H seeks 501c3 status. H4H is staffed by 2 directors and 4 support staff, all of whom are currently volunteers. Katherine Norris is founder and Executive Director of the program, client case manager, and community partnership and outreach specialist. Our Director of Operations, Lindsey Dominguez, primarily focuses on fundraising and bookkeeping, in addition to social media management, referral/waiting list coordination, and volunteer/donation coordination. Our support staff includes three volunteer consultants. Dairo Baez, MPH, CHW is our community health specialist, connecting program participants to available mental and physical health programs specific to their needs. Jen Watkins is our education and grant writing consultant, as well as our link to Indiana University programs. Vauhxx Booker serves on the Monroe County Commissions for Human Rights and Affordable Housing, as such he is our housing and human rights specialist, as well as PR consultant. Bobby Overman serves on the New Leaf - New Life Board and is our program representative within their organization, is a nonprofit specialist and our community engagement consultant. Our dedicated team of 6 complete all day-to-day tasks and decision making for the program, with assistance from several dedicated volunteers throughout the community.

Hotels for Hope (Formally Hotels for Homeless)  
Project Budget

**H4H Post Pandemic Shift Project Budget**

Items	Cost
Hotel payment- May- 5 rooms@\$56/night x 31 nights	\$8,680
hotel payment- June- 5 rooms@\$56/night x 30 nights	\$8,400
Hotel payment- July- 5 rooms@\$56/night x 31 nights	\$8,680
Hotel payment- August- 5 rooms@\$56/night x 31 nights	\$8,680
Hotel payment- September- 5 rooms@\$56/night x 30 nights	\$8,400
Hotel payment- October- 5 rooms@\$56/night x 31 nights	\$8,680
 <b>Total Project Cost</b>	 <b>\$51,520</b>
 Requested funding from JHSSF	 \$21,520
Estimated expected funding from Bloomingfoods	\$15,000
Estimated expected funding from SpartanNash	\$10,000
Estimated expected funding from alt donations	\$5,000
	<b>\$51,520</b>

	Lodging expenses
May-20	\$ 5,624.61
June-20	\$ 4,006.74
July-20	\$ 7,647.83
Aug-20	\$ 2,842.00
Sep-20	\$ 3,847.00
Oct-20	\$ 954.00
Nov-20	\$ 1,826.00



## Housing for Homeless / New Leaf--New Life Transactions Sheet

It is important that the following instructions be followed exactly.

All withdrawal transactions shall be entered before the transaction is completed, and not entered unless the balance is sufficient to cover the transaction.

Withdrawal transaction costs are entered as positive values that are automatically deducted from the running balance.

Deposit transactions are entered after funds have been deposited and include only the date and a NEGATIVE cost (displayed in parenthesis for clarity), that will have the effect of increasing the balance. --Edit: I'm adding information about the source of the deposit for ease of information sharing with H4H contacts. --TD 5/18/20

Please report concerns about this sheet to chayne56@gmail.com or call 812-360-0296.

LAST CHECKED: 4/4/2021 8:45 PM

Date	Hotel	Confirmation #	Cost	Balance	Receipt
5/5/2020		Zero starting balance	\$ -	\$ -	
5/13/2020		DEPOSIT: Paypal donation	\$ (102.09)	\$ 102.09	1. <a href="https://drive.google.com/file/d/1cpuh_uFEpMJRrAYX_vUEZTw1BnZY/view?usp=sharing">https://drive.google.com/file/d/1cpuh_uFEpMJRrAYX_vUEZTw1BnZY/view?usp=sharing</a>
5/18/2020		DEPOSIT: Anthem	\$ (5,000.00)	\$ 5,102.09	2. <a href="https://drive.google.com/file/d/1r2M-1ZARipnqtzlvICWJ1nuzVQeL930/view?usp=sharing">https://drive.google.com/file/d/1r2M-1ZARipnqtzlvICWJ1nuzVQeL930/view?usp=sharing</a>
5/18/2020		DEPOSIT: Paypal donation	\$ (121.95)	\$ 5,224.04	<a href="https://drive.google.com/file/d/1BjSjYdgPUHn1zbrf6P27v--2S0YJfwzR/view?usp=sharing">https://drive.google.com/file/d/1BjSjYdgPUHn1zbrf6P27v--2S0YJfwzR/view?usp=sharing</a>
5/18/2020	Super 8	Confirmation # 85922EC021923 (Reimbursement, erroneous charge)	\$ (55.99)	\$ 5,280.03	<a href="https://drive.google.com/file/d/1_nLwz6jUj3latakXxhQibCK8i6gh/view?usp=sharing">https://drive.google.com/file/d/1_nLwz6jUj3latakXxhQibCK8i6gh/view?usp=sharing</a>
5/18/2020	Super 8	Catherine Elizabeth Sunkel Acct # 719-95860	\$ 55.99	\$ 5,224.04	<a href="https://drive.google.com/file/d/1r1vRLE4hpCoBWAQ3JLCLMLkA93XGaA/view?usp=sharing">https://drive.google.com/file/d/1r1vRLE4hpCoBWAQ3JLCLMLkA93XGaA/view?usp=sharing</a>
5/18/2020	Super 8	Amber Grubb Acct # 522-123120	\$ 55.99	\$ 5,168.05	<a href="https://drive.google.com/file/d/1r1vRLE4hpCoBWAQ3JLCLMLkA93XGaA/view?usp=sharing">https://drive.google.com/file/d/1r1vRLE4hpCoBWAQ3JLCLMLkA93XGaA/view?usp=sharing</a>
5/18/2020	Super 8	Jezreel M. Lee David Acct # 470-533123	\$ 55.99	\$ 5,112.06	<a href="https://drive.google.com/file/d/1r1vRLE4hpCoBWAQ3JLCLMLkA93XGaA/view?usp=sharing">https://drive.google.com/file/d/1r1vRLE4hpCoBWAQ3JLCLMLkA93XGaA/view?usp=sharing</a>
5/18/2020	Super 8	Elijah Wesner Acct # 330-333661	\$ 8.02	\$ 5,104.04	<a href="https://drive.google.com/file/d/1r1vRLE4hpCoBWAQ3JLCLMLkA93XGaA/view?usp=sharing">https://drive.google.com/file/d/1r1vRLE4hpCoBWAQ3JLCLMLkA93XGaA/view?usp=sharing</a>
5/20/2020	Super 8	Bloom Hotel (advance payment on multiple rooms)	\$ 279.95	\$ 4,824.09	<a href="https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing">https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing</a>
5/20/2020	Super 8	Bloom Hotel (advance payment on multiple rooms)	\$ 279.95	\$ 4,544.14	<a href="https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing">https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing</a>
5/20/2020	Super 8	Bloom Hotel (advance payment on multiple rooms)	\$ 279.95	\$ 4,264.19	<a href="https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing">https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing</a>
5/20/2020	Super 8	Bloom Hotel (advance payment on multiple rooms)	\$ 279.95	\$ 3,984.24	<a href="https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing">https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing</a>
5/20/2020	Super 8	Bloom Hotel (advance payment on multiple rooms)	\$ 279.95	\$ 3,704.29	<a href="https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing">https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing</a>
5/20/2020	Super 8	Bloom Hotel (advance payment on multiple rooms)	\$ 279.95	\$ 3,424.34	<a href="https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing">https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing</a>
5/20/2020	Super 8	Bloom Hotel (advance payment on multiple rooms)	\$ 279.95	\$ 3,144.39	<a href="https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing">https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing</a>
5/20/2020	Super 8	Bloom Hotel (advance payment on multiple rooms)	\$ 279.95	\$ 2,864.44	<a href="https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing">https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing</a>
5/20/2020	Super 8	Bloom Hotel (advance payment on multiple rooms)	\$ 275.00	\$ 2,589.44	<a href="https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing">https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing</a>
5/20/2020	Motel 6	Bloom Hotel (advance payment on multiple rooms)	\$ 246.35	\$ 2,343.09	<a href="https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing">https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing</a>
5/20/2020	Motel 6	Bloom Hotel (advance payment on multiple rooms)	\$ 246.35	\$ 2,096.74	<a href="https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing">https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing</a>
5/20/2020	Motel 6	Bloom Hotel (advance payment on multiple rooms)	\$ 246.35	\$ 1,850.39	<a href="https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing">https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing</a>
5/20/2020	Motel 6	Bloom Hotel (advance payment on multiple rooms)	\$ 246.35	\$ 1,604.04	<a href="https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing">https://drive.google.com/file/d/1ei8T29G4oit_XTBVUKcOVchAUMxV0Ye/view?usp=sharing</a>
5/26/2020		Deposit: Paypal donation	\$ (488.70)	\$ 2,092.74	<a href="https://drive.google.com/file/d/1sA6Jd9RLUqM00mLlwwGQOS_Bp-AAAdA-view?usp=sharing">https://drive.google.com/file/d/1sA6Jd9RLUqM00mLlwwGQOS_Bp-AAAdA-view?usp=sharing</a>
5/26/2020		Deposit: Paypal donation	\$ (48.60)	\$ 2,141.34	<a href="https://drive.google.com/file/d/1CoHXUJ7YvUFIQDgKzC75_Z4Hpe1YE0/view?usp=sharing">https://drive.google.com/file/d/1CoHXUJ7YvUFIQDgKzC75_Z4Hpe1YE0/view?usp=sharing</a>
5/26/2020	Super 8	Amber Grubb Acct # 733-236305	\$ 223.96	\$ 1,917.38	<a href="https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing">https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing</a>
5/26/2020	Super 8	Elijah Wesner Acct # 871-626155	\$ 223.96	\$ 1,693.42	<a href="https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing">https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing</a>
5/26/2020	Motel 6	NO RECEIPT	\$ 197.08	\$ 1,496.34	
5/26/2020	Motel 6	NO RECEIPT	\$ 197.08	\$ 1,299.26	
5/26/2020	Super 8	Darrell Davis Acct # 164-208556	\$ 192.74	\$ 1,106.52	<a href="https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing">https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing</a>
5/26/2020	Super 8	Brandon Lee Acct # 141-476045	\$ 111.98	\$ 994.54	<a href="https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing">https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing</a>
5/26/2020	Super 8	Jasen Lee Taylor Acct # 751-302333	\$ 111.98	\$ 882.56	<a href="https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing">https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing</a>
5/26/2020	Super 8	Cynthia Louise Brown Acct # 857-371891	\$ 111.98	\$ 770.58	<a href="https://drive.google.com/file/d/17yhW5iVvq34VHQ05_5/view?usp=sharing">https://drive.google.com/file/d/17yhW5iVvq34VHQ05_5/view?usp=sharing</a>
5/26/2020	Super 8	Jasen Lee Taylor Acct # 976-643922	\$ 111.98	\$ 658.60	<a href="https://drive.google.com/file/d/17yhW5iVvq34VHQ05_5/view?usp=sharing">https://drive.google.com/file/d/17yhW5iVvq34VHQ05_5/view?usp=sharing</a>
5/26/2020	Motel 6	NO RECEIPT	\$ 98.54	\$ 560.06	
5/26/2020	Super 8	Brandon Lee Acct # 976-643922	\$ 77.50	\$ 482.56	<a href="https://drive.google.com/file/d/17yhW5iVvq34VHQ05_5/view?usp=sharing">https://drive.google.com/file/d/17yhW5iVvq34VHQ05_5/view?usp=sharing</a>
5/26/2020	Super 8	Jonie Sue Bowling Acct # 977-511776	\$ 55.99	\$ 426.57	<a href="https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing">https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing</a>
5/26/2020	Super 8	Michael Griffith Acct # 202-693877	\$ 55.99	\$ 370.58	<a href="https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing">https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing</a>
5/26/2020	Super 8	Jezreel M. Lee David Acct # 141-476045	\$ 55.99	\$ 314.59	<a href="https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing">https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing</a>
5/26/2020	Super 8	Catherine Elizabeth Sunkel Acct # 078-800493	\$ 55.99	\$ 258.60	<a href="https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing">https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing</a>
5/26/2020	Super 8	Cynthia Louise Brown Acct # 595-932932	\$ 49.99	\$ 208.61	<a href="https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing">https://drive.google.com/file/d/11qy0H2_u0mO6UG3LDmWU_wTFLC6T862/view?usp=sharing</a>
5/26/2020	Motel 6	NO RECEIPT	\$ 49.27	\$ 159.34	
5/26/2020	Super 8	NO RECEIPT	\$ 6.00	\$ 153.34	
5/27/2020	Super 8	Confirmation # 423-716546	\$ 5.99	\$ 147.35	<a href="https://drive.google.com/file/d/1QgW6l_E3XRks0-zuKvFFcmEklclmy/view?usp=sharing">https://drive.google.com/file/d/1QgW6l_E3XRks0-zuKvFFcmEklclmy/view?usp=sharing</a>
5/27/2020	Super 8	Confirmation # 85922EC022108	\$ 10.62	\$ 136.73	<a href="https://drive.google.com/file/d/1NGZAGPovY5fhNzS2T1Pcb2Agw9Kl/view?usp=sharing">https://drive.google.com/file/d/1NGZAGPovY5fhNzS2T1Pcb2Agw9Kl/view?usp=sharing</a>
5/28/2020		DEPOSIT: Paypal donation	\$ (97.50)	\$ 234.23	<a href="https://drive.google.com/file/d/1M0Z2Pvtz_bizf9HURtssYBmlSp9Mh7A/view?usp=sharing">https://drive.google.com/file/d/1M0Z2Pvtz_bizf9HURtssYBmlSp9Mh7A/view?usp=sharing</a>
6/1/2020		DEPOSIT: Paypal donation	\$ (1,030.21)	\$ 1,264.44	1. <a href="https://drive.google.com/file/d/13R1QYz0RZ47H8ad2EHgOQs1BThDh/view?usp=sharing">https://drive.google.com/file/d/13R1QYz0RZ47H8ad2EHgOQs1BThDh/view?usp=sharing</a>
6/1/2020	Super 8	Jezreel M. Lee David Acct # 821-570549	\$ 55.99	\$ 1,208.45	2. <a href="https://drive.google.com/file/d/12FGY7N6wCh5pOB88bpcUcAkmXbZekda_view?usp=sharing">https://drive.google.com/file/d/12FGY7N6wCh5pOB88bpcUcAkmXbZekda_view?usp=sharing</a>
6/1/2020	Super 8	Darrel Davis Acct # 138-431478	\$ 55.99	\$ 1,152.46	<a href="https://drive.google.com/file/d/1eNn9GVenjG8b_5dN3KEB40xqNLGQwF6w/view?usp=sharing">https://drive.google.com/file/d/1eNn9GVenjG8b_5dN3KEB40xqNLGQwF6w/view?usp=sharing</a>
6/1/2020	Super 8	Confirmation # 85922EC022196	\$ 55.99	\$ 1,096.47	<a href="https://drive.google.com/file/d/1Yw_r_zs5COMBqWlVwBceSae6Coq4K9m8/view?usp=sharing">https://drive.google.com/file/d/1Yw_r_zs5COMBqWlVwBceSae6Coq4K9m8/view?usp=sharing</a>
6/1/2020	Super 8	Micheal Griffie Acct # 219-734627	\$ 55.99	\$ 1,040.48	<a href="https://drive.google.com/file/d/1eNn9GVenjG8b_5dN3KEB40xqNLGQwF6w/view?usp=sharing">https://drive.google.com/file/d/1eNn9GVenjG8b_5dN3KEB40xqNLGQwF6w/view?usp=sharing</a>
6/1/2020	Super 8	Elijah Wesner Acct # 104-597218	\$ 55.99	\$ 984.49	<a href="https://drive.google.com/file/d/1eNn9GVenjG8b_5dN3KEB40xqNLGQwF6w/view?usp=sharing">https://drive.google.com/file/d/1eNn9GVenjG8b_5dN3KEB40xqNLGQwF6w/view?usp=sharing</a>
6/1/2020	Super 8	Confirmation # 85922EC022199	\$ 55.99	\$ 928.50	<a href="https://drive.google.com/file/d/1wbtWTKA6S04_kfapfDdaefuLw2RwYk/view?usp=sharing">https://drive.google.com/file/d/1wbtWTKA6S04_kfapfDdaefuLw2RwYk/view?usp=sharing</a>
6/1/2020	Super 8	Confirmation # 85922EC022197	\$ 55.99	\$ 872.51	<a href="https://drive.google.com/file/d/1RjwTuuCpVvUPQu_HnXmtXPAf6YPLU/view?usp=sharing">https://drive.google.com/file/d/1RjwTuuCpVvUPQu_HnXmtXPAf6YPLU/view?usp=sharing</a>
6/1/2020	Super 8	Confirmation # 85922EC022198	\$ 55.99	\$ 816.52	<a href="https://drive.google.com/file/d/16ybr9A47prf5yHbX_Ne24wEqO4e240l/view?usp=sharing">https://drive.google.com/file/d/16ybr9A47prf5yHbX_Ne24wEqO4e240l/view?usp=sharing</a>
6/1/2020	Super 8	Confirmation # 85922EC022195	\$ 55.05	\$ 761.47	<a href="https://drive.google.com/file/d/1jB0XZmFRsojAgYt-YwNsv4Ck7vT_QZ/view?usp=sharing">https://drive.google.com/file/d/1jB0XZmFRsojAgYt-YwNsv4Ck7vT_QZ/view?usp=sharing</a>
6/1/2020	Super 8	Tzadik Z Ysrael Acct # 241-198356	\$ 55.04	\$ 706.43	<a href="https://drive.google.com/file/d/1eNn9GVenjG8b_5dN3KEB40xqNLGQwF6w/view?usp=sharing">https://drive.google.com/file/d/1eNn9GVenjG8b_5dN3KEB40xqNLGQwF6w/view?usp=sharing</a>
6/2/2020		DEPOSIT: Community Foundation of Shelby County, OH (Bobby counter deposit)	\$ (500.00)	\$ 1,206.43	
6/2/2020	Super 8	Reimbursement to Bobby Overman for Super 8 invoice	\$ 100.00	\$ 1,106.43	<a href="https://drive.google.com/file/d/13F9TtoW0elnUo-uh5vEISC_0iz-ekX9/view?usp=sharing">https://drive.google.com/file/d/13F9TtoW0elnUo-uh5vEISC_0iz-ekX9/view?usp=sharing</a>
6/2/2020	Super 8	Jezreel M. Lee David Acct # 026-015979	\$ 61.59	\$ 1,044.84	<a href="https://drive.google.com/file/d/1hV9ONp82XFDeL5nDD7XaX4gXctaNQHbi/view?usp=sharing">https://drive.google.com/file/d/1hV9ONp82XFDeL5nDD7XaX4gXctaNQHbi/view?usp=sharing</a>
6/2/2020	Super 8	Elijah Wesner Acct # 790-956892	\$ 61.59	\$ 983.25	<a href="https://drive.google.com/file/d/1hV9ONp82XFDeL5nDD7XaX4gXctaNQHbi/view?usp=sharing">https://drive.google.com/file/d/1hV9ONp82XFDeL5nDD7XaX4gXctaNQHbi/view?usp=sharing</a>
6/2/2020	Super 8	Micheal Griffie Acct # 948-285625	\$ 61.59	\$ 921.66	<a href="https://drive.google.com/file/d/1hV9ONp82XFDeL5nDD7XaX4gXctaNQHbi/view?usp=sharing">https://drive.google.com/file/d/1hV9ONp82XFDeL5nDD7XaX4gXctaNQHbi/view?usp=sharing</a>
6/2/2020	Super 8	Darrel Davis Acct # 999-661777	\$ 61.59	\$ 860.07	<a href="https://drive.google.com/file/d/1hV9ONp82XFDeL5nDD7XaX4gXctaNQHbi/view?usp=sharing">https://drive.google.com/file/d/1hV9ONp82XFDeL5nDD7XaX4gXctaNQHbi/view?usp=sharing</a>
6/2/2020	Super 8	Tzadik Z Ysrael Acct # 167-082424	\$ 53.84	\$ 806.43	<a href="https://drive.google.com/file/d/1hV9ONp82XFDeL5nDD7XaX4gXctaNQHbi/view?usp=sharing">https://drive.google.com/file/d/1hV9ONp82XFDeL5nDD7XaX4gXctaNQHbi/view?usp=sharing</a>
6/3/2020	Super 8	Jezreel M. Lee David Acct # 369-492086	\$ 61.59	\$ 744.84	<a href="https://drive.google.com/file/d/15bec_QAZV9sD_K7IZYDdcG-xfafs14o/view?usp=sharing">https://drive.google.com/file/d/15bec_QAZV9sD_K7IZYDdcG-xfafs14o/view?usp=sharing</a>
6/3/2020	Super 8	Micheal Griffie Acct # 500-350883	\$ 61.59	\$ 683.25	<a href="https://drive.google.com/file/d/15bec_QAZV9sD_K7IZYDdcG-xfafs14o/view?usp=sharing">https://drive.google.com/file/d/15bec_QAZV9sD_K7IZYDdcG-xfafs14o/view?usp=sharing</a>
6/3/2020	Super 8	Elijah Wesner Acct # 865-843779	\$ 61.59	\$ 621.66	<a href="https://drive.google.com/file/d/15bec_QAZV9sD_K7IZYDdcG-xfafs14o/view?usp=sharing">https://drive.google.com/file/d/15bec_QAZV9sD_K7IZYDdcG-xfafs14o/view?usp=sharing</a>
6/3/2020	Super 8	Darrel Davis Acct # 117-678528	\$ 61.59	\$ 560.07	<a href="https://drive.google.com/file/d/15bec_QAZV9sD_K7IZYDdcG-xfafs14o/view?usp=sharing">https://drive.google.com/file/d/15bec_QAZV9sD_K7IZYDdcG-xfafs14o/view?usp=sharing</a>
6/3/2020	Super 8	Tzadik Z Ysrael Acct # 834-043354	\$ 60.06	\$ 500.01	<a href="https://drive.google.com/file/d/15bec_QAZV9sD_K7IZYDdcG-xfafs14o/view?usp=sharing">https://drive.google.com/file/d/15bec_QAZV9sD_K7IZYDdcG-xfafs14o/view?usp=sharing</a>
6/4/2020	Super 8	NO RECEIPT	\$ 61.59	\$ 438.42	
6/4/2020	Super 8	NO RECEIPT	\$ 61.59	\$ 376.83	
6/4/2020	Super 8	NO RECEIPT	\$ 61.59	\$ 315.24	
6/5/2020		Deposit: Paypal donation	\$ (195.30)	\$ 510.54	<a href="https://drive.google.com/file/d/1UEdHl_2aAfo7-gMT1cgGfJvg8o7hS5U/view?usp=sharing">https://drive.google.com/file/d/1UEdHl_2aAfo7-gMT1cgGfJvg8o7hS5U/view?usp=sharing</a>
6/5/2020	Travelodge	Confirmation # 84886EC013890	\$ 56.00	\$ 454.54	<a href="https://drive.google.com/file/d/1wZisznI7col0bCCYRzIEbzsdneQ1so/vi/view?usp=sharing">https://drive.google.com/file/d/1wZisznI7col0bCCYRzIEbzsdneQ1so/vi/view?usp=sharing</a>
6/5/2020	Travelodge	Confirmation # 84886EC013892	\$ 56.00	\$ 398.54	<a href="https://drive.google.com/file/d/1u69jmMIOOPFdqz-FUBPxrF84jWwE3PA3/view?usp=sharing">https://drive.google.com/file/d/1u69jmMIOOPFdqz-FUBPxrF84jWwE3PA3/view?usp=sharing</a>
6/5/2020	Travelodge	Confirmation # 84886EC013891	\$ 56.00	\$ 342.54	<a href="https://drive.google.com/file/d/1Czaqo1-XbcOufzSzkzopQX4Yt5-Wl9/view?usp=sharing">https://drive.google.com/file/d/1Czaqo1-XbcOufzSzkzopQX4Yt5-Wl9/view?usp=sharing</a>
6/5/2020	Travelodge	Confirmation # 84886EC013893	\$ 56.00	\$ 286.54	<a href="https://drive.google.com/file/d/1tquTj5Y4r8Dn3gJwGATsAhmGmUo/view?usp=sharing">https://drive.google.com/file/d/1tquTj5Y4r8Dn3gJwGATsAhmGmUo/view?usp=sharing</a>
6/5/2020	Travelodge	Confirmation # 84886EC013894	\$ 56.00	\$ 230.54	<a href="https://drive.google.com/file/d/1zHJFO1_g3dfpsgDhft2aKjNKFOAP9c/view?usp=sharing">https://drive.google.com/file/d/1zHJFO1_g3dfpsgDhft2aKjNKFOAP9c/view?usp=sharing</a>
6/5/2020	Travelodge	Confirmation # 84886EC013895	\$ 30.00	\$ 200.54	<a href="https://drive.google.com/file/d/1q6FRd010uzNvnjSVLUSBMOUAKWIV-AF/view?usp=sharing">https://drive.google.com/file/d/1q6FRd010uzNvnjSVLUSBMOUAKWIV-AF/view?usp=sharing</a>

# Hotels for Hope

6/8/2020	Super 8	Confirmation # 491-589524	\$ 61.59	\$ 138.95	<a href="https://drive.google.com/file/d/1HRIASAPh4n073D-iE_F_VqYi-dnIS2/view?usp=sharing">https://drive.google.com/file/d/1HRIASAPh4n073D-iE_F_VqYi-dnIS2/view?usp=sharing</a>
6/8/2020	Super 8	Confirmation # 984-406546	\$ 61.59	\$ 77.36	<a href="https://drive.google.com/file/d/1qBYz-wW59KBJFCFEvMU0c6HxHg70CX-H/view?usp=sharing">https://drive.google.com/file/d/1qBYz-wW59KBJFCFEvMU0c6HxHg70CX-H/view?usp=sharing</a>
6/8/2020	Super 8	Confirmation # 683-830767	\$ 61.59	\$ 15.77	<a href="https://drive.google.com/file/d/1TfAw_QZwN09rdq8mE6qjmlWFnokv9R/view?usp=sharing">https://drive.google.com/file/d/1TfAw_QZwN09rdq8mE6qjmlWFnokv9R/view?usp=sharing</a>
6/9/2020		Deposit: Paypal donation	\$ (390.90)	\$ 406.67	<a href="https://drive.google.com/file/d/15GHWKvPpKz-QgZ1Kb5F9aXahEgIwGsaW/view?usp=sharing">https://drive.google.com/file/d/15GHWKvPpKz-QgZ1Kb5F9aXahEgIwGsaW/view?usp=sharing</a>
6/10/2020		Deposit: Paypal donation	\$ (24.15)	\$ 430.82	<a href="https://drive.google.com/file/d/1QjWwZqYQTK4b7RP3q67NCFM-fyM8f/view?usp=sharing">https://drive.google.com/file/d/1QjWwZqYQTK4b7RP3q67NCFM-fyM8f/view?usp=sharing</a>
6/10/2020	Super 8	Kaila Stamper Acct # 760-007291	\$ 61.59	\$ 369.23	<a href="https://drive.google.com/file/d/1cfcmGk_wyVJo3yzyD0B1EE4JuJkaG/view?usp=sharing">https://drive.google.com/file/d/1cfcmGk_wyVJo3yzyD0B1EE4JuJkaG/view?usp=sharing</a>
6/10/2020	Super 8	Darrel Davis Acct # 966-339356	\$ 61.59	\$ 307.64	<a href="https://drive.google.com/file/d/1cfcmGk_wyVJo3yzyD0B1EE4JuJkaG/view?usp=sharing">https://drive.google.com/file/d/1cfcmGk_wyVJo3yzyD0B1EE4JuJkaG/view?usp=sharing</a>
6/10/2020	Super 8	Tzadik Z Ysrael Acct # 721-391328	\$ 61.59	\$ 246.05	<a href="https://drive.google.com/file/d/1cfcmGk_wyVJo3yzyD0B1EE4JuJkaG/view?usp=sharing">https://drive.google.com/file/d/1cfcmGk_wyVJo3yzyD0B1EE4JuJkaG/view?usp=sharing</a>
6/12/2020	Super 8	Tzadik Z Ysrael Acct # 470-401171	\$ 61.59	\$ 184.46	<a href="https://drive.google.com/file/d/1CyG14KUjgwA0CoSg1ccFVRILf0AhZAR/view?usp=sharing">https://drive.google.com/file/d/1CyG14KUjgwA0CoSg1ccFVRILf0AhZAR/view?usp=sharing</a>
6/12/2020	Super 8	Darrel Davis Acct # 801-264131	\$ 61.59	\$ 122.87	<a href="https://drive.google.com/file/d/1K2gwhpR17n6E4y69pJCHIMj3TfW/view?usp=sharing">https://drive.google.com/file/d/1K2gwhpR17n6E4y69pJCHIMj3TfW/view?usp=sharing</a>
6/12/2020	Motel 6	Confirmation # 4565ACX968 (line item on a combined receipt)	\$ 49.27	\$ 73.60	<a href="https://drive.google.com/file/d/1FCNTZFDDggegk3orl6LTPuut0wQDg/view?usp=sharing">https://drive.google.com/file/d/1FCNTZFDDggegk3orl6LTPuut0wQDg/view?usp=sharing</a>
6/15/2020		Deposit: Paypal donation	\$ (189.81)	\$ 263.41	
6/15/2020		Deposit: Paypal donation	\$ (48.60)	\$ 312.01	<a href="https://drive.google.com/file/d/1wXo6za1HF05FR5HLSTXGxewFAKL_k9/view?usp=sharing">https://drive.google.com/file/d/1wXo6za1HF05FR5HLSTXGxewFAKL_k9/view?usp=sharing</a>
6/15/2020	Super 8	Confirmation # 85922EC022499	\$ 61.59	\$ 250.42	<a href="https://drive.google.com/file/d/1EoVW-etuPQRvm2xz9srU_-QhtEeRscJ/view?usp=sharing">https://drive.google.com/file/d/1EoVW-etuPQRvm2xz9srU_-QhtEeRscJ/view?usp=sharing</a>
6/16/2020		Deposit: Paypal donation	\$ (48.60)	\$ 299.02	
6/16/2020		Deposit: Paypal donation	\$ (48.60)	\$ 347.62	<a href="https://drive.google.com/file/d/1137spq6QO5N6Hb2INbJZ2OWFF70UEKw/view?usp=sharing">https://drive.google.com/file/d/1137spq6QO5N6Hb2INbJZ2OWFF70UEKw/view?usp=sharing</a>
6/17/2020		Deposit: Paypal donation	\$ (97.50)	\$ 445.12	<a href="https://drive.google.com/file/d/1eF8L-1kM8YzeGmtB7qfp07JISFrAaFXN/view?usp=sharing">https://drive.google.com/file/d/1eF8L-1kM8YzeGmtB7qfp07JISFrAaFXN/view?usp=sharing</a>
6/17/2020		Deposit: Paypal donation	\$ (48.60)	\$ 493.72	
6/18/2020		Deposit: Paypal donation	\$ (48.60)	\$ 542.32	<a href="https://drive.google.com/file/d/15n1gpPMT1sgFJO2w7mbniEokw_EblnG/view?usp=sharing">https://drive.google.com/file/d/15n1gpPMT1sgFJO2w7mbniEokw_EblnG/view?usp=sharing</a>
6/18/2020	Super 8	Confirmation # 288-053926	\$ 61.59	\$ 480.73	<a href="https://drive.google.com/file/d/1uxfNsjk4C4HIDBCFIHw_oAuG6Nd/view?usp=sharing">https://drive.google.com/file/d/1uxfNsjk4C4HIDBCFIHw_oAuG6Nd/view?usp=sharing</a>
6/18/2020	Motel 6	NO RECEIPT	\$ 52.63	\$ 428.10	
6/18/2020	Motel 6	Motel 6 (line item on a combined receipt)	\$ 49.27	\$ 378.83	<a href="https://drive.google.com/file/d/1FCNTZFDDggegk3orl6LTPuut0wQDg/view?usp=sharing">https://drive.google.com/file/d/1FCNTZFDDggegk3orl6LTPuut0wQDg/view?usp=sharing</a>
6/19/2020		Deposit: Paypal donation	\$ (195.30)	\$ 574.13	<a href="https://drive.google.com/file/d/1m8HQV-bQ830dhj0TQRO-e_jeEby70M-K/view?usp=sharing">https://drive.google.com/file/d/1m8HQV-bQ830dhj0TQRO-e_jeEby70M-K/view?usp=sharing</a>
6/19/2020		Deposit: Paypal donation	\$ (97.50)	\$ 671.63	<a href="https://drive.google.com/file/d/1XD0YedMSs78N0W5h5RPIjsP8Uhmrf2Q6/view?usp=sharing">https://drive.google.com/file/d/1XD0YedMSs78N0W5h5RPIjsP8Uhmrf2Q6/view?usp=sharing</a>
6/19/2020		Deposit: Paypal donation	\$ (38.82)	\$ 710.45	<a href="https://drive.google.com/file/d/1wM3QZBP1V2fHvio6Ga1GbQT5nu124q/view?usp=sharing">https://drive.google.com/file/d/1wM3QZBP1V2fHvio6Ga1GbQT5nu124q/view?usp=sharing</a>
6/19/2020	Travelodge	Confirmation # 84886EC014103	\$ 56.00	\$ 654.45	<a href="https://drive.google.com/file/d/11QBOAT8p6jeY2n_87g5bHX2sR6-Pf6/view?usp=sharing">https://drive.google.com/file/d/11QBOAT8p6jeY2n_87g5bHX2sR6-Pf6/view?usp=sharing</a>
6/19/2020	Travelodge	Confirmation # 84886EC014105	\$ 56.00	\$ 598.45	<a href="https://drive.google.com/file/d/1W_ZwYXjUe_jpaEJsvG2C4M04He2PuQ/view?usp=sharing">https://drive.google.com/file/d/1W_ZwYXjUe_jpaEJsvG2C4M04He2PuQ/view?usp=sharing</a>
6/19/2020	Travelodge	Confirmation # 84886EC014106	\$ 56.00	\$ 542.45	<a href="https://drive.google.com/file/d/1LOLjPz2DvKCCyC_AeArwwGSPrdkL0F/view?usp=sharing">https://drive.google.com/file/d/1LOLjPz2DvKCCyC_AeArwwGSPrdkL0F/view?usp=sharing</a>
6/19/2020	Travelodge	Confirmation # 84886EC014102	\$ 56.00	\$ 486.45	<a href="https://drive.google.com/file/d/1K2gwhpR17n6E4y69pJCHIMj3TfW/view?usp=sharing">https://drive.google.com/file/d/1K2gwhpR17n6E4y69pJCHIMj3TfW/view?usp=sharing</a>
6/19/2020	Travelodge	Confirmation # 84886EC014104	\$ 56.00	\$ 430.45	<a href="https://drive.google.com/file/d/1M1V7bsr_Z_-bmjAWpJTa82UxdE0/view?usp=sharing">https://drive.google.com/file/d/1M1V7bsr_Z_-bmjAWpJTa82UxdE0/view?usp=sharing</a>
6/19/2020	Motel 6	NO RECEIPT	\$ 49.27	\$ 381.18	
6/22/2020		Deposit: Paypal donation	\$ (195.30)	\$ 576.48	
6/22/2020		Deposit: Paypal donation	\$ (185.13)	\$ 761.61	
6/22/2020		Deposit: Paypal donation	\$ (9.48)	\$ 771.09	
6/22/2020	Motel 6	Motel 6 partial reimbursement	\$ (3.36)	\$ 774.45	
6/22/2020	Super 8	Confirmation # 493-942709	\$ 61.59	\$ 712.86	<a href="https://drive.google.com/file/d/1sBlla-JT10Vea6cxgZpDhHGm9cGztl/view?usp=sharing">https://drive.google.com/file/d/1sBlla-JT10Vea6cxgZpDhHGm9cGztl/view?usp=sharing</a>
6/22/2020	Super 8	Confirmation # 539-158712	\$ 61.59	\$ 651.27	<a href="https://drive.google.com/file/d/1KYmbQ8wRkN224XOXzvGVHkIFX5zVdGP/view?usp=sharing">https://drive.google.com/file/d/1KYmbQ8wRkN224XOXzvGVHkIFX5zVdGP/view?usp=sharing</a>
6/22/2020	Super 8	Confirmation # 85922EC022649	\$ 61.59	\$ 589.68	<a href="https://drive.google.com/file/d/1Mh8Rns79P0INCPr-HqUPyA0JQVOTliff/view?usp=sharing">https://drive.google.com/file/d/1Mh8Rns79P0INCPr-HqUPyA0JQVOTliff/view?usp=sharing</a>
6/22/2020	Motel 6	NO RECEIPT	\$ 49.27	\$ 504.41	
6/22/2020	Motel 6	NO RECEIPT	\$ 49.27	\$ 491.14	
6/23/2020	Motel 6	Motel 6 Folio No 4565ACX969	\$ 98.54	\$ 392.60	<a href="https://drive.google.com/file/d/11czvJEVRAgKT00NqxpKEASQnxSI_VU6/view?usp=sharing">https://drive.google.com/file/d/11czvJEVRAgKT00NqxpKEASQnxSI_VU6/view?usp=sharing</a>
6/23/2020	Motel 6	Motel 6 Folio No 4565ACY077	\$ 98.54	\$ 294.06	<a href="https://drive.google.com/file/d/1ThGvRelywV_WshieIlyPYMGJ9eBlr4SU/view?usp=sharing">https://drive.google.com/file/d/1ThGvRelywV_WshieIlyPYMGJ9eBlr4SU/view?usp=sharing</a>
6/23/2020	Travelodge	Confirmation # 84886EC014193	\$ 56.00	\$ 238.06	<a href="https://drive.google.com/file/d/10Fxf7CcmUjTh1kAhZQ5DxvXooFEw_/view?usp=sharing">https://drive.google.com/file/d/10Fxf7CcmUjTh1kAhZQ5DxvXooFEw_/view?usp=sharing</a>
6/23/2020	Travelodge	Confirmation # 84886EC014190	\$ 56.00	\$ 182.06	<a href="https://drive.google.com/file/d/12GMDW9wH8SCdFTwnbWUwVZ7NBNSJHep8/view?usp=sharing">https://drive.google.com/file/d/12GMDW9wH8SCdFTwnbWUwVZ7NBNSJHep8/view?usp=sharing</a>
6/23/2020	Travelodge	Confirmation # 84886EC014190	\$ 56.00	\$ 126.06	<a href="https://drive.google.com/file/d/1FRmLzVyuQBJ6ovrW90C4XBIQgZsEv/view?usp=sharing">https://drive.google.com/file/d/1FRmLzVyuQBJ6ovrW90C4XBIQgZsEv/view?usp=sharing</a>
6/23/2020	Travelodge	Confirmation # 84886EC014188	\$ 56.00	\$ 70.06	<a href="https://drive.google.com/file/d/1Gr3-ILnIn5Qv22GrD184W_nogQXpTQ/view?usp=sharing">https://drive.google.com/file/d/1Gr3-ILnIn5Qv22GrD184W_nogQXpTQ/view?usp=sharing</a>
6/23/2020	Travelodge	Confirmation # 84886EC014191	\$ 56.00	\$ 14.06	<a href="https://drive.google.com/file/d/1VpXaXr2VwMugBv5p7aYRp4upgW0_H/view?usp=sharing">https://drive.google.com/file/d/1VpXaXr2VwMugBv5p7aYRp4upgW0_H/view?usp=sharing</a>
6/25/2020		Deposit: PayPal donation	\$ (58.38)	\$ 72.44	
6/25/2020		Deposit: PayPal donation	\$ (48.60)	\$ 121.04	
6/25/2020		Deposit: PayPal donation	\$ (48.60)	\$ 169.64	
6/25/2020		Deposit: PayPal donation	\$ (48.60)	\$ 218.24	
6/25/2020		Deposit: PayPal donation	\$ (9.48)	\$ 227.72	
6/29/2020		Deposit: Michael Lindsay Foundation (Counter deposit, Bobby)	\$ (1,000.00)	\$ 1,227.72	
6/29/2020		Deposit: PayPal donation	\$ (488.70)	\$ 1,716.42	
6/29/2020		Deposit: PayPal donation	\$ (48.60)	\$ 1,765.02	
6/29/2020		Deposit: PayPal donation	\$ (24.15)	\$ 1,789.17	
6/29/2020		Deposit: PayPal donation	\$ (14.37)	\$ 1,803.54	
6/29/2020	Super 8	Confirmation # 85922EC022861	\$ 61.59	\$ 1,741.95	<a href="https://drive.google.com/file/d/1WAHwB7sLqL0v5VhZ2Tpeggt1nhvz5ml/view?usp=sharing">https://drive.google.com/file/d/1WAHwB7sLqL0v5VhZ2Tpeggt1nhvz5ml/view?usp=sharing</a>
6/29/2020	Super 8	NO RECEIPT	\$ 61.59	\$ 1,680.36	
6/29/2020	Super 8	NO RECEIPT	\$ 61.59	\$ 1,618.77	
6/29/2020	Super 8	NO RECEIPT	\$ 61.59	\$ 1,557.18	
6/29/2020	Motel 6	NO RECEIPT	\$ 49.27	\$ 1,507.91	
6/29/2020	Motel 6	NO RECEIPT	\$ 49.27	\$ 1,458.64	
6/29/2020	Motel 6	NO RECEIPT	\$ 49.27	\$ 1,409.37	
7/1/2020		Deposit: PayPal donation	\$ (97.50)	\$ 1,506.87	
7/1/2020	Super 8	CRS # 85922EC022 906	\$ 61.59	\$ 1,445.28	<a href="https://drive.google.com/file/d/1E7STlyu1Vq5Oyftm8wepP9oAyh8VDUc/view?usp=sharing">https://drive.google.com/file/d/1E7STlyu1Vq5Oyftm8wepP9oAyh8VDUc/view?usp=sharing</a>
7/1/2020	Super 8	CRS # 85922EC022 905	\$ 61.59	\$ 1,383.69	<a href="https://drive.google.com/file/d/1E7STlyu1Vq5Oyftm8wepP9oAyh8VDUc/view?usp=sharing">https://drive.google.com/file/d/1E7STlyu1Vq5Oyftm8wepP9oAyh8VDUc/view?usp=sharing</a>
7/1/2020	Super 8	NO RECEIPT	\$ 49.27	\$ 1,334.42	
7/1/2020	Super 8	NO RECEIPT	\$ 49.27	\$ 1,285.15	
7/2/2020	Super 8	NO RECEIPT	\$ 61.59	\$ 1,223.56	
7/2/2020	Super 8	NO RECEIPT	\$ 61.59	\$ 1,161.97	
7/2/2020	Travelodge	Confirmation # 84886EC014372	\$ 56.00	\$ 1,105.97	<a href="https://drive.google.com/file/d/1_O5A1YhRE8bsaMDkmlpIX9wCh8R0kxJ/view?usp=sharing">https://drive.google.com/file/d/1_O5A1YhRE8bsaMDkmlpIX9wCh8R0kxJ/view?usp=sharing</a>
7/2/2020	Travelodge	Confirmation # 84886EC014371	\$ 56.00	\$ 1,049.97	<a href="https://drive.google.com/file/d/1GkPhLk215yq3InmYqmq2Pc13-RXmlPL/view?usp=sharing">https://drive.google.com/file/d/1GkPhLk215yq3InmYqmq2Pc13-RXmlPL/view?usp=sharing</a>
7/2/2020	Travelodge	Confirmation # 84886EC014373	\$ 56.00	\$ 993.97	<a href="https://drive.google.com/file/d/1iA8xkzWlWmUfukHs8pNaTq81m_Rfsx/view?usp=sharing">https://drive.google.com/file/d/1iA8xkzWlWmUfukHs8pNaTq81m_Rfsx/view?usp=sharing</a>
7/2/2020	Travelodge	Confirmation # 84886EC014367	\$ 56.00	\$ 937.97	<a href="https://drive.google.com/file/d/1_A9Vi0e51XJlhu7BaYQeiz9PgeP32PX/view?usp=sharing">https://drive.google.com/file/d/1_A9Vi0e51XJlhu7BaYQeiz9PgeP32PX/view?usp=sharing</a>
7/2/2020	Travelodge	Confirmation # 84886EC014370	\$ 56.00	\$ 881.97	<a href="https://drive.google.com/file/d/1lgTCyAvHSEF3Z7z1CmngGY6g9hauYpQ/view?usp=sharing">https://drive.google.com/file/d/1lgTCyAvHSEF3Z7z1CmngGY6g9hauYpQ/view?usp=sharing</a>
7/2/2020	Travelodge	Confirmation # 84886EC014368	\$ 56.00	\$ 825.97	<a href="https://drive.google.com/file/d/1u1MRyQC6Bqo9q1snLzld9DjIVPZ4H/view?usp=sharing">https://drive.google.com/file/d/1u1MRyQC6Bqo9q1snLzld9DjIVPZ4H/view?usp=sharing</a>
7/2/2020	Travelodge	Confirmation # 84886EC014369	\$ 56.00	\$ 769.97	<a href="https://drive.google.com/file/d/12izxxDlJc4a5Z7BjNB5bPeFqla6N/view?usp=sharing">https://drive.google.com/file/d/12izxxDlJc4a5Z7BjNB5bPeFqla6N/view?usp=sharing</a>
7/2/2020	Motel 6	Confirmation # 4565ACY761	\$ 49.27	\$ 720.70	<a href="https://drive.google.com/file/d/13VwblRz2uLvsI2H_gVcSkosXQ262BR/view?usp=sharing">https://drive.google.com/file/d/13VwblRz2uLvsI2H_gVcSkosXQ262BR/view?usp=sharing</a>
7/2/2020	Motel 6	Confirmation # 4565ACY759	\$ 49.27	\$ 671.43	<a href="https://drive.google.com/file/d/1PhoW8v2-QnTe72PdK9-9Cs1oMb6zDQx/view?usp=sharing">https://drive.google.com/file/d/1PhoW8v2-QnTe72PdK9-9Cs1oMb6zDQx/view?usp=sharing</a>
7/3/2020		Deposit: PayPal donation	\$ (38.82)	\$ 710.25	
7/3/2020	Travelodge	Confirmation # 84886EC014390	\$ 56.00	\$ 654.25	<a href="https://drive.google.com/file/d/1Jk58NBXhGjQVmfAUBTbzXyvuBtXOA/view?usp=sharing">https://drive.google.com/file/d/1Jk58NBXhGjQVmfAUBTbzXyvuBtXOA/view?usp=sharing</a>
7/3/2020	Travelodge	Confirmation # 84886EC014395	\$ 56.00	\$ 598.25	<a href="https://drive.google.com/file/d/1dyvef5g_jlJv0HwrlZm4GBxygg5X/view?usp=sharing">https://drive.google.com/file/d/1dyvef5g_jlJv0HwrlZm4GBxygg5X/view?usp=sharing</a>
7/3/2020	Travelodge	Confirmation # 84886EC014393	\$ 56.00	\$ 542.25	<a href="https://drive.google.com/file/d/1MvMvAsWkDwTvVleqYdjcVngFuskvN8JL/view?usp=sharing">https://drive.google.com/file/d/1MvMvAsWkDwTvVleqYdjcVngFuskvN8JL/view?usp=sharing</a>
7/3/2020	Travelodge	Confirmation # 84886EC014394	\$ 56.00	\$ 486.25	<a href="https://drive.google.com/file/d/18dBUcp4C4S9s4stuFmbFhCg1086qB/view?usp=sharing">https://drive.google.com/file/d/18dBUcp4C4S9s4stuFmbFhCg1086qB/view?usp=sharing</a>
7/3/2020	Travelodge	Confirmation # 84886EC014396	\$ 56.00	\$ 430.25	<a href="https://drive.google.com/file/d/1S82-Nin54cWeWEjyp80HAnXEEL_AgnP/view?usp=sharing">https://drive.google.com/file/d/1S82-Nin54cWeWEjyp80HAnXEEL_AgnP/view?usp=sharing</a>
7/3/2020	Travelodge	Confirmation # 84886EC014391	\$ 56.00	\$ 374.25	<a href="https://drive.google.com/file/d/1EadL5WmwP9wpxwufKD0zB8nQXIFQ/view?usp=sharing">https://drive.google.com/file/d/1EadL5WmwP9wpxwufKD0zB8nQXIFQ/view?usp=sharing</a>
7/3/2020	Motel 6	Confirmation # 4565ACY799	\$ 49.27	\$ 324.98	<a href="https://drive.google.com/file/d/17nJC4KDB2aPpq3rC0x02D50TjmhR0G/view?usp=sharing">https://drive.google.com/file/d/17nJC4KDB2aPpq3rC0x02D50TjmhR0G/view?usp=sharing</a>
7/3/2020	Motel 6	Confirmation # 4565ACY801	\$ 49.27	\$ 275.71	<a href="https://drive.google.com/file/d/174bqZ8Ymi1H4XD7cUKQyUXFHWipEQTS/view?usp=sharing">https://drive.google.com/file/d/174bqZ8Ymi1H4XD7cUKQyUXFHWipEQTS/view?usp=sharing</a>

# Hotels for Hope

7/6/2020		Deposit: PayPal donation	\$ (97.50)	\$ 373.21	
7/6/2020		Deposit: PayPal donation	\$ (48.60)	\$ 421.81	
7/6/2020		Deposit: PayPal donation	\$ (48.60)	\$ 470.41	
7/6/2020		Deposit: PayPal donation	\$ (24.15)	\$ 494.56	
7/6/2020	Super 8	CRS # 85922EC022 995	\$ 61.59	\$ 432.97	<a href="https://drive.google.com/file/d/1xPaOFvr3c0FAF_B8WzRH-N7xjtyqJIX/view?usp=sharing">https://drive.google.com/file/d/1xPaOFvr3c0FAF_B8WzRH-N7xjtyqJIX/view?usp=sharing</a>
7/6/2020	Super 8	CRS # 85922EC022 996	\$ 61.59	\$ 371.38	<a href="https://drive.google.com/file/d/1xPaOFvr3c0FAF_B8WzRH-N7xjtyqJIX/view?usp=sharing">https://drive.google.com/file/d/1xPaOFvr3c0FAF_B8WzRH-N7xjtyqJIX/view?usp=sharing</a>
7/6/2020	Travelodge	Confirmation # 84886EC014690	\$ 56.00	\$ 315.38	<a href="https://drive.google.com/file/d/1iqxY0TFLHagLqZ0aUjBjFm_qUZO-glUj/view?usp=sharing">https://drive.google.com/file/d/1iqxY0TFLHagLqZ0aUjBjFm_qUZO-glUj/view?usp=sharing</a>
7/6/2020	Motel 6	Confirmation # 4565ACY872	\$ 49.27	\$ 266.11	<a href="https://drive.google.com/file/d/1ALo7O5dQacQo5Cp7Kn7ET3mk_zPzd9/view?usp=sharing">https://drive.google.com/file/d/1ALo7O5dQacQo5Cp7Kn7ET3mk_zPzd9/view?usp=sharing</a>
7/7/2020		Deposit: PayPal donation	\$ (19.26)	\$ 285.37	
7/7/2020		Deposit: PayPal donation	\$ (19.26)	\$ 304.63	
7/7/2020	Motel 6	NO RECEIPT	\$ 40.00	\$ 264.63	
7/8/2020		Deposit: PayPal donation	\$ (97.50)	\$ 362.13	
7/8/2020		Deposit: PayPal donation	\$ (97.50)	\$ 459.63	
7/8/2020		Deposit: PayPal donation	\$ (62.97)	\$ 522.60	
7/9/2020	Super 8	CRS # 85922EC023 065	\$ 61.59	\$ 461.01	<a href="https://drive.google.com/file/d/110r20t5QL7Wpub5OBvMBnnuV7IF2286/view?usp=sharing">https://drive.google.com/file/d/110r20t5QL7Wpub5OBvMBnnuV7IF2286/view?usp=sharing</a>
7/9/2020	Super 8	CRS # 85922EC023 064	\$ 61.59	\$ 399.42	<a href="https://drive.google.com/file/d/110r20t5QL7Wpub5OBvMBnnuV7IF2286/view?usp=sharing">https://drive.google.com/file/d/110r20t5QL7Wpub5OBvMBnnuV7IF2286/view?usp=sharing</a>
7/9/2020	Super 8	CRS # 85922EC023 063	\$ 61.59	\$ 337.83	<a href="https://drive.google.com/file/d/110r20t5QL7Wpub5OBvMBnnuV7IF2286/view?usp=sharing">https://drive.google.com/file/d/110r20t5QL7Wpub5OBvMBnnuV7IF2286/view?usp=sharing</a>
7/10/2020		Deposit: PayPal donation	\$ (24.15)	\$ 361.98	
7/10/2020	Super 8	CRS # 85922EC023 146	\$ 61.59	\$ 300.39	<a href="https://drive.google.com/file/d/1JQqL2awytiYJVeU5_LOf2qxrY1AOig8o/view?usp=sharing">https://drive.google.com/file/d/1JQqL2awytiYJVeU5_LOf2qxrY1AOig8o/view?usp=sharing</a>
7/10/2020	Motel 6	Confirmation # 4565ACZ011	\$ 49.27	\$ 251.12	<a href="https://drive.google.com/file/d/15OQYXtMYtYJGJOpYozt5TispJHDDBI/view?usp=sharing">https://drive.google.com/file/d/15OQYXtMYtYJGJOpYozt5TispJHDDBI/view?usp=sharing</a>
7/13/2020		Deposit: PayPal donation	\$ (97.50)	\$ 348.62	<a href="https://drive.google.com/file/d/110r20t5QL7Wpub5OBvMBnnuV7IF2286/view?usp=sharing">https://drive.google.com/file/d/110r20t5QL7Wpub5OBvMBnnuV7IF2286/view?usp=sharing</a>
7/13/2020		Deposit: PayPal donation	\$ (19.26)	\$ 367.88	
7/13/2020	Super 8	CRS # 85922EC023 147	\$ 61.59	\$ 306.29	<a href="https://drive.google.com/file/d/1JQqL2awytiYJVeU5_LOf2qxrY1AOig8o/view?usp=sharing">https://drive.google.com/file/d/1JQqL2awytiYJVeU5_LOf2qxrY1AOig8o/view?usp=sharing</a>
7/13/2020	Super 8	CRS # 85922EC023 145	\$ 61.59	\$ 244.70	<a href="https://drive.google.com/file/d/1JQqL2awytiYJVeU5_LOf2qxrY1AOig8o/view?usp=sharing">https://drive.google.com/file/d/1JQqL2awytiYJVeU5_LOf2qxrY1AOig8o/view?usp=sharing</a>
7/13/2020	Super 8	CRS # 85922EC023 101	\$ 61.59	\$ 183.11	
7/13/2020	Motel 6	NO RECEIPT	\$ 40.00	\$ 143.11	
7/13/2020	Super 8	NO RECEIPT	\$ 20.00	\$ 123.11	
7/17/2020	Travelodge	Confirmation # 84886EC014392	\$ 56.00	\$ 67.11	<a href="https://drive.google.com/file/d/1OZ0rm6ikW9-p2F3W1J2Qk6ZgWF_GFoV/view?usp=sharing">https://drive.google.com/file/d/1OZ0rm6ikW9-p2F3W1J2Qk6ZgWF_GFoV/view?usp=sharing</a>
7/17/2020	Travelodge	Confirmation # 84886EC014702	\$ 56.00	\$ 11.11	<a href="https://drive.google.com/file/d/12-Lg0xSpJ5D5-d59VAIR5yruBPCoJ/view?usp=sharing">https://drive.google.com/file/d/12-Lg0xSpJ5D5-d59VAIR5yruBPCoJ/view?usp=sharing</a>
7/20/2020		Deposit: PayPal donation	\$ (4,642.27)	\$ 4,653.38	
7/20/2020		Withdrawal: Cash payment for multiple invoices, confirmation #: 84886EC014507 84886EC014522 84886EC014523 84886EC014524 84886EC014525 84886EC014527 84886EC014597 84886EC014620 84886EC014621 84886EC014622 84886EC014623 84886EC014624 641-726783 655-025128 773-107614 787-994956 801-550820 822-105048 855-904866 84886EC014627 84886EC014628 84886EC014629 84886EC014630 84886EC014631 84886EC014632 84886EC014633 84886EC014634 84886EC014635 84886EC014645 84886EC014647 84886EC014648 84886EC014649 84886EC014650 84886EC014651 84886EC014652 84886EC014653 84886EC014670 84886EC014671 84886EC014672 84886EC014673 84886EC014674 84886EC014675 84886EC014676 84886EC014677 84886EC014679			
7/20/2020	Travelodge	84886EC014679	\$ 1,848.00	\$ 2,805.38	<a href="https://drive.google.com/file/d/1ukpS9hTbPDDPbGEGWCTkRkMjKuvGrD7/view?usp=sharing">https://drive.google.com/file/d/1ukpS9hTbPDDPbGEGWCTkRkMjKuvGrD7/view?usp=sharing</a>
7/22/2020	Travelodge	Confirmation # 84886EC014709	\$ 112.00	\$ 2,693.38	<a href="https://drive.google.com/file/d/11hLsJkzoejcktuOYjQd4dq7b8d3k-v/view?usp=sharing">https://drive.google.com/file/d/11hLsJkzoejcktuOYjQd4dq7b8d3k-v/view?usp=sharing</a>
7/22/2020	Travelodge	Confirmation # 84886EC014710	\$ 112.00	\$ 2,581.38	<a href="https://drive.google.com/file/d/1c1L-1EU4P-GI1yxvFFv1ld_xnoSrrhS/view?usp=sharing">https://drive.google.com/file/d/1c1L-1EU4P-GI1yxvFFv1ld_xnoSrrhS/view?usp=sharing</a>
7/22/2020	Travelodge	Confirmation # 84886EC014711	\$ 112.00	\$ 2,469.38	<a href="https://drive.google.com/file/d/1Q2KvnxKoa1v3hPQj0rnf6FSrMm3_NEa/view?usp=sharing">https://drive.google.com/file/d/1Q2KvnxKoa1v3hPQj0rnf6FSrMm3_NEa/view?usp=sharing</a>
7/22/2020	Travelodge	Confirmation # 84886EC014712	\$ 112.00	\$ 2,357.38	<a href="https://drive.google.com/file/d/1aubXcOTbBzbsUNHxTEXySBra8gUVcNvs/view?usp=sharing">https://drive.google.com/file/d/1aubXcOTbBzbsUNHxTEXySBra8gUVcNvs/view?usp=sharing</a>
7/22/2020	Travelodge	Confirmation # 84886EC014714	\$ 112.00	\$ 2,245.38	<a href="https://drive.google.com/file/d/18P6bcM4hdq5m_qJuaur_b9-CzvtYU5ba/view?usp=sharing">https://drive.google.com/file/d/18P6bcM4hdq5m_qJuaur_b9-CzvtYU5ba/view?usp=sharing</a>
7/22/2020	Travelodge	Confirmation # 84886EC014715	\$ 112.00	\$ 2,133.38	<a href="https://drive.google.com/file/d/1UoTG3eO-7D8DjLEtX0zycemRy5TjJ/view?usp=sharing">https://drive.google.com/file/d/1UoTG3eO-7D8DjLEtX0zycemRy5TjJ/view?usp=sharing</a>
7/22/2020	Travelodge	Confirmation # 84886EC014716	\$ 112.00	\$ 2,021.38	<a href="https://drive.google.com/file/d/1Ej6RkxEdcv2knSKP60TUgnf6cmZyp2mx/view?usp=sharing">https://drive.google.com/file/d/1Ej6RkxEdcv2knSKP60TUgnf6cmZyp2mx/view?usp=sharing</a>
7/22/2020	Travelodge	Confirmation # 84886EC014717	\$ 112.00	\$ 1,909.38	<a href="https://drive.google.com/file/d/14nU55m12jdxYpTGSrGub-QbGp84eItdr/view?usp=sharing">https://drive.google.com/file/d/14nU55m12jdxYpTGSrGub-QbGp84eItdr/view?usp=sharing</a>
7/22/2020	Travelodge	Confirmation # 84886EC014718	\$ 112.00	\$ 1,797.38	<a href="https://drive.google.com/file/d/1qWgatK-mY3g6lwk1WZ7jJbUjX/view?usp=sharing">https://drive.google.com/file/d/1qWgatK-mY3g6lwk1WZ7jJbUjX/view?usp=sharing</a>
7/22/2020	Travelodge	Confirmation # 84886EC014719	\$ 112.00	\$ 1,685.38	<a href="https://drive.google.com/file/d/1sLc7_uG2ndmptIPZaPostbh9V2wEp1Mh/view?usp=sharing">https://drive.google.com/file/d/1sLc7_uG2ndmptIPZaPostbh9V2wEp1Mh/view?usp=sharing</a>
7/22/2020	Travelodge	Confirmation # 84886EC014713	\$ 112.00	\$ 1,573.38	<a href="https://drive.google.com/file/d/1t63ASGP_2sq-zeQqoNz7fDa0QzEYA0R/view?usp=sharing">https://drive.google.com/file/d/1t63ASGP_2sq-zeQqoNz7fDa0QzEYA0R/view?usp=sharing</a>
7/22/2020	Travelodge	Confirmation # 84886EC014774	\$ 56.00	\$ 1,517.38	<a href="https://drive.google.com/file/d/1EgaeYRWY67PrG5vTvyNtKtl0vPdNwe/view?usp=sharing">https://drive.google.com/file/d/1EgaeYRWY67PrG5vTvyNtKtl0vPdNwe/view?usp=sharing</a>
7/23/2020		Deposit: Counter deposit	\$ (500.00)	\$ 2,017.38	
7/23/2020		Deposit: PayPal donation	\$ (195.00)	\$ 2,212.38	
7/23/2020		Deposit: PayPal donation	\$ (45.67)	\$ 2,258.05	
7/24/2020		Deposit: PayPal donation	\$ (48.60)	\$ 2,306.65	
7/24/2020	Travelodge	Confirmation # 84886EC014784	\$ 56.00	\$ 2,250.65	<a href="https://drive.google.com/file/d/1OU488h5ZL31BLaiOSI9zVnQz3l_SrriN/view?usp=sharing">https://drive.google.com/file/d/1OU488h5ZL31BLaiOSI9zVnQz3l_SrriN/view?usp=sharing</a>
7/24/2020	Travelodge	Confirmation # 84886EC014785	\$ 56.00	\$ 2,194.65	<a href="https://drive.google.com/file/d/1zSSUEEER8S2GWQaaF7T_A9yZIK3Ry/view?usp=sharing">https://drive.google.com/file/d/1zSSUEEER8S2GWQaaF7T_A9yZIK3Ry/view?usp=sharing</a>
7/24/2020	Travelodge	Confirmation # 84886EC014786	\$ 56.00	\$ 2,138.65	<a href="https://drive.google.com/file/d/1gou9H9E23GBHqUms0zRWjL4p0mAEF/view?usp=sharing">https://drive.google.com/file/d/1gou9H9E23GBHqUms0zRWjL4p0mAEF/view?usp=sharing</a>
7/24/2020	Travelodge	Confirmation # 84886EC014787	\$ 56.00	\$ 2,082.65	<a href="https://drive.google.com/file/d/1r77ryz61N7d-E29NngQLQGO4RmMRGy/view?usp=sharing">https://drive.google.com/file/d/1r77ryz61N7d-E29NngQLQGO4RmMRGy/view?usp=sharing</a>
7/24/2020	Travelodge	Confirmation # 84886EC014788	\$ 56.00	\$ 2,026.65	<a href="https://drive.google.com/file/d/1xTPiZ_A_BwTgk7Brxm9BE6JOZae8K65E/view?usp=sharing">https://drive.google.com/file/d/1xTPiZ_A_BwTgk7Brxm9BE6JOZae8K65E/view?usp=sharing</a>
7/24/2020	Travelodge	Confirmation # 84886EC014789	\$ 56.00	\$ 1,970.65	<a href="https://drive.google.com/file/d/1_mAMfrZnly0m54TlIla_21gPd209L/view?usp=sharing">https://drive.google.com/file/d/1_mAMfrZnly0m54TlIla_21gPd209L/view?usp=sharing</a>
7/24/2020	Travelodge	Confirmation # 84886EC014790	\$ 56.00	\$ 1,914.65	<a href="https://drive.google.com/file/d/1-SOXfKk0k5ORoQAI9WwZpmTMsHJ/view?usp=sharing">https://drive.google.com/file/d/1-SOXfKk0k5ORoQAI9WwZpmTMsHJ/view?usp=sharing</a>
7/24/2020	Travelodge	Confirmation # 84886EC014791	\$ 56.00	\$ 1,858.65	<a href="https://drive.google.com/file/d/1HfBJR_zcWbtpnGDGuMFn7csl04MuXa/view?usp=sharing">https://drive.google.com/file/d/1HfBJR_zcWbtpnGDGuMFn7csl04MuXa/view?usp=sharing</a>
7/24/2020	Travelodge	Confirmation # 84886EC014792	\$ 56.00	\$ 1,802.65	<a href="https://drive.google.com/file/d/1_SUwCKQN-zsOe-criAKXnhbcN_n1nwoU/view?usp=sharing">https://drive.google.com/file/d/1_SUwCKQN-zsOe-criAKXnhbcN_n1nwoU/view?usp=sharing</a>
7/24/2020	Travelodge	Confirmation # 84886EC014793	\$ 56.00	\$ 1,746.65	<a href="https://drive.google.com/file/d/1_XntK8wvAnJ4sHYIz9pH9ap7sNaCon7/view?usp=sharing">https://drive.google.com/file/d/1_XntK8wvAnJ4sHYIz9pH9ap7sNaCon7/view?usp=sharing</a>

# Hotels for Hope

7/24/2020	Travelodge	Confirmation # 84886EC014794	\$ 56.00	\$ 1,690.65	<a href="https://drive.google.com/file/d/1s0YDcPwOAh9Fdcdle0pABB6CxbHvLt/view?usp=sharing">https://drive.google.com/file/d/1s0YDcPwOAh9Fdcdle0pABB6CxbHvLt/view?usp=sharing</a>
7/27/2020		Deposit: PayPal donation	\$ (97.50)	\$ 1,788.15	
7/27/2020		Deposit: PayPal donation	\$ (58.38)	\$ 1,846.53	
7/27/2020	Travelodge	Confirmation # 84886EC014763	\$ 56.00	\$ 1,790.53	<a href="https://drive.google.com/file/d/1plb4Jqj_Q30WnNm_GuVj0m2yWxWEE/view?usp=sharing">https://drive.google.com/file/d/1plb4Jqj_Q30WnNm_GuVj0m2yWxWEE/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014765	\$ 56.00	\$ 1,734.53	<a href="https://drive.google.com/file/d/1pb2YyPjTXNJo6wN2EFOiRKPpZnWvQze/view?usp=sharing">https://drive.google.com/file/d/1pb2YyPjTXNJo6wN2EFOiRKPpZnWvQze/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014766	\$ 56.00	\$ 1,678.53	<a href="https://drive.google.com/file/d/137XD6c3m2uSg90hwT12FGkYLmqn9/view?usp=sharing">https://drive.google.com/file/d/137XD6c3m2uSg90hwT12FGkYLmqn9/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014767	\$ 56.00	\$ 1,622.53	<a href="https://drive.google.com/file/d/1l0ca0m2PvM5Zx38vk4Gsdgoc_9JDe5s9/view?usp=sharing">https://drive.google.com/file/d/1l0ca0m2PvM5Zx38vk4Gsdgoc_9JDe5s9/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014768	\$ 56.00	\$ 1,566.53	<a href="https://drive.google.com/file/d/11v7RVq1MLP952VWVFIM6UTX84ApYXR8/view?usp=sharing">https://drive.google.com/file/d/11v7RVq1MLP952VWVFIM6UTX84ApYXR8/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014769	\$ 56.00	\$ 1,510.53	<a href="https://drive.google.com/file/d/1zU_vNfGNSz6LHODiqRU08DOavmMEP8/view?usp=sharing">https://drive.google.com/file/d/1zU_vNfGNSz6LHODiqRU08DOavmMEP8/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014770	\$ 56.00	\$ 1,454.53	<a href="https://drive.google.com/file/d/1Ze0t1LcWrlQ-7J_SmFvPGdUje-76JT/view?usp=sharing">https://drive.google.com/file/d/1Ze0t1LcWrlQ-7J_SmFvPGdUje-76JT/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014771	\$ 56.00	\$ 1,398.53	<a href="https://drive.google.com/file/d/181hH6ZhgEwQnkhk43YABzWyZM-UXll/view?usp=sharing">https://drive.google.com/file/d/181hH6ZhgEwQnkhk43YABzWyZM-UXll/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014772	\$ 56.00	\$ 1,342.53	<a href="https://drive.google.com/file/d/1b7FE2VqaZG8cvx-NXYE5-CSPAh0OTBc/view?usp=sharing">https://drive.google.com/file/d/1b7FE2VqaZG8cvx-NXYE5-CSPAh0OTBc/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014773	\$ 56.00	\$ 1,286.53	<a href="https://drive.google.com/file/d/1m1_lI0rdmgfVvsQoHfDR3Zkvf7R2auc3/view?usp=sharing">https://drive.google.com/file/d/1m1_lI0rdmgfVvsQoHfDR3Zkvf7R2auc3/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014774	\$ 56.00	\$ 1,230.53	<a href="https://drive.google.com/file/d/1GI_UFOirdx0o-5kOideOgPOQRcb0llr/view?usp=sharing">https://drive.google.com/file/d/1GI_UFOirdx0o-5kOideOgPOQRcb0llr/view?usp=sharing</a>
7/27/2020	Travelodge	NO RECEIPT	\$ 81.00	\$ 1,149.53	
7/27/2020	Travelodge	Confirmation # 84886EC014828	\$ 56.00	\$ 1,093.53	<a href="https://drive.google.com/file/d/1b8W0AmeqJD9uZkU3kN8kvkKsUDyKEIN/view?usp=sharing">https://drive.google.com/file/d/1b8W0AmeqJD9uZkU3kN8kvkKsUDyKEIN/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014827	\$ 56.00	\$ 1,037.53	<a href="https://drive.google.com/file/d/1YI00DB/ARP-wfF0cP8lQg8I9H4U3KqIB/view?usp=sharing">https://drive.google.com/file/d/1YI00DB/ARP-wfF0cP8lQg8I9H4U3KqIB/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014820	\$ 56.00	\$ 981.53	<a href="https://drive.google.com/file/d/1m5zn0lRGCbmgGAdSRl04tPlvZ_OmqQ/view?usp=sharing">https://drive.google.com/file/d/1m5zn0lRGCbmgGAdSRl04tPlvZ_OmqQ/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014826	\$ 56.00	\$ 925.53	<a href="https://drive.google.com/file/d/1zwd4K16ZIK9fw2noNF7U01t3FvLHDe9/view?usp=sharing">https://drive.google.com/file/d/1zwd4K16ZIK9fw2noNF7U01t3FvLHDe9/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014822	\$ 56.00	\$ 869.53	<a href="https://drive.google.com/file/d/1SLyTBLQ-qLqkxM8lkg3H520mpuYwF/view?usp=sharing">https://drive.google.com/file/d/1SLyTBLQ-qLqkxM8lkg3H520mpuYwF/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014824	\$ 56.00	\$ 813.53	<a href="https://drive.google.com/file/d/1mY0JrMFR0f4q8e6dMID0rJfG7DjSx/view?usp=sharing">https://drive.google.com/file/d/1mY0JrMFR0f4q8e6dMID0rJfG7DjSx/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014825	\$ 56.00	\$ 757.53	<a href="https://drive.google.com/file/d/1q1SlgyYb4u6GTDS5jXDi5UZRkUY/view?usp=sharing">https://drive.google.com/file/d/1q1SlgyYb4u6GTDS5jXDi5UZRkUY/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014823	\$ 56.00	\$ 701.53	<a href="https://drive.google.com/file/d/12ax9m46V702BNX8m2XFer4D73CwM8p/view?usp=sharing">https://drive.google.com/file/d/12ax9m46V702BNX8m2XFer4D73CwM8p/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014831	\$ 56.00	\$ 645.53	<a href="https://drive.google.com/file/d/1XyRjwyy3BfWprPrGZXtdpHNSocbPJ/view?usp=sharing">https://drive.google.com/file/d/1XyRjwyy3BfWprPrGZXtdpHNSocbPJ/view?usp=sharing</a>
7/27/2020	Travelodge	Confirmation # 84886EC014821	\$ 25.00	\$ 620.53	<a href="https://drive.google.com/file/d/10P0xogoYxH9E-Cd3iaclYAjb-oUmrz9a/view?usp=sharing">https://drive.google.com/file/d/10P0xogoYxH9E-Cd3iaclYAjb-oUmrz9a/view?usp=sharing</a>
7/28/2020		Deposit: PayPal donation	\$ (48.60)	\$ 669.13	
7/28/2020	Travelodge	Confirmation # 84886EC014832	\$ 56.00	\$ 613.13	<a href="https://drive.google.com/file/d/1OrVWSxpAFZ1n-QF19fxGATYhWoEK7Y/view?usp=sharing">https://drive.google.com/file/d/1OrVWSxpAFZ1n-QF19fxGATYhWoEK7Y/view?usp=sharing</a>
7/28/2020	Travelodge	Confirmation # 84886EC014850	\$ 56.00	\$ 557.13	<a href="https://drive.google.com/file/d/15-nP6geauxbERpe7-039XxwvbsbKXW3/view?usp=sharing">https://drive.google.com/file/d/15-nP6geauxbERpe7-039XxwvbsbKXW3/view?usp=sharing</a>
7/28/2020	Travelodge	Confirmation # 84886EC014849	\$ 56.00	\$ 501.13	<a href="https://drive.google.com/file/d/154Kjmm_KpxE4NLBx7200CVfGqSLCsH/view?usp=sharing">https://drive.google.com/file/d/154Kjmm_KpxE4NLBx7200CVfGqSLCsH/view?usp=sharing</a>
7/29/2020	Travelodge	Confirmation # 84886EC014847	\$ 56.00	\$ 445.13	<a href="https://drive.google.com/file/d/1DdbJcQAY-OpjPj_cPgn_SfH3hdago/view?usp=sharing">https://drive.google.com/file/d/1DdbJcQAY-OpjPj_cPgn_SfH3hdago/view?usp=sharing</a>
7/29/2020	Travelodge	Confirmation # 84886EC014880	\$ 56.00	\$ 389.13	<a href="https://drive.google.com/file/d/1gYy3c451RdA71n1dM_KNmO02IUPE0/view?usp=sharing">https://drive.google.com/file/d/1gYy3c451RdA71n1dM_KNmO02IUPE0/view?usp=sharing</a>
7/29/2020	Travelodge	Confirmation # 84886EC014877	\$ 56.00	\$ 333.13	<a href="https://drive.google.com/file/d/104FPxaP44-LkZ1QuMfHnrKlBgHx5j2/view?usp=sharing">https://drive.google.com/file/d/104FPxaP44-LkZ1QuMfHnrKlBgHx5j2/view?usp=sharing</a>
7/29/2020	Travelodge	Confirmation # 84886EC014878	\$ 56.00	\$ 277.13	<a href="https://drive.google.com/file/d/1YyN0mFnyZpp11Kl_MlPkiCll3y8r/view?usp=sharing">https://drive.google.com/file/d/1YyN0mFnyZpp11Kl_MlPkiCll3y8r/view?usp=sharing</a>
7/29/2020	Travelodge	Confirmation # 84886EC014872	\$ 56.00	\$ 221.13	<a href="https://drive.google.com/file/d/1r7URXz_bH88wUt4hKfH7hV7yS8zKoW/view?usp=sharing">https://drive.google.com/file/d/1r7URXz_bH88wUt4hKfH7hV7yS8zKoW/view?usp=sharing</a>
7/30/2020		Deposit: PayPal donation	\$ (199.89)	\$ 421.02	
7/30/2020		Deposit: PayPal donation	\$ (195.30)	\$ 616.32	
7/30/2020	Travelodge	Deposit: H4H overcharge reimbursement	\$ (25.00)	\$ 641.32	
7/30/2020	Travelodge	Confirmation # 84886EC014873	\$ 56.00	\$ 585.32	<a href="https://drive.google.com/file/d/1DBW4fQVA54YxbGvp_AKAukG7Rw8YbF/view?usp=sharing">https://drive.google.com/file/d/1DBW4fQVA54YxbGvp_AKAukG7Rw8YbF/view?usp=sharing</a>
8/3/2020		Deposit: PayPal donation	\$ (530.31)	\$ 1,115.63	
8/3/2020		Deposit: PayPal donation	\$ (24.15)	\$ 1,139.78	
8/3/2020	Travelodge	Confirmation # 84886EC014906	\$ 56.00	\$ 1,083.78	<a href="https://drive.google.com/file/d/1pXcXfmZvPwUg_bkv9OfZi02_qdWC1IRE/view?usp=sharing">https://drive.google.com/file/d/1pXcXfmZvPwUg_bkv9OfZi02_qdWC1IRE/view?usp=sharing</a>
8/3/2020	Travelodge	Confirmation # 84886EC014944	\$ 56.00	\$ 1,027.78	<a href="https://drive.google.com/file/d/1mpk6TR1WCF9Rk7Jy2hs9ZgN7hC8S-d/view?usp=sharing">https://drive.google.com/file/d/1mpk6TR1WCF9Rk7Jy2hs9ZgN7hC8S-d/view?usp=sharing</a>
8/3/2020	Travelodge	Confirmation # 84886EC014975	\$ 56.00	\$ 971.78	<a href="https://drive.google.com/file/d/10qacw4sc_d6ktBhFIFYLMLKJAZ3GRCD/view?usp=sharing">https://drive.google.com/file/d/10qacw4sc_d6ktBhFIFYLMLKJAZ3GRCD/view?usp=sharing</a>
8/3/2020	Travelodge	Confirmation # 84886EC014971	\$ 56.00	\$ 915.78	<a href="https://drive.google.com/file/d/10xbM265vCayfDEIBFQtdcTMI_Ut1/view?usp=sharing">https://drive.google.com/file/d/10xbM265vCayfDEIBFQtdcTMI_Ut1/view?usp=sharing</a>
8/3/2020	Travelodge	Confirmation # 84886EC014977	\$ 56.00	\$ 859.78	<a href="https://drive.google.com/file/d/1VEQXQmWBPQ62bYomlvZVAX1K2Bt/view?usp=sharing">https://drive.google.com/file/d/1VEQXQmWBPQ62bYomlvZVAX1K2Bt/view?usp=sharing</a>
8/3/2020	Travelodge	Confirmation # 84886EC014976	\$ 56.00	\$ 803.78	<a href="https://drive.google.com/file/d/127NLRWww6P118GmNlx84R4R8SR9K/view?usp=sharing">https://drive.google.com/file/d/127NLRWww6P118GmNlx84R4R8SR9K/view?usp=sharing</a>
8/3/2020	Travelodge	Confirmation # 84886EC014973	\$ 56.00	\$ 747.78	<a href="https://drive.google.com/file/d/1yt-GNCKXFKSpdT6Uu7fQ1M6NFbKvTT/view?usp=sharing">https://drive.google.com/file/d/1yt-GNCKXFKSpdT6Uu7fQ1M6NFbKvTT/view?usp=sharing</a>
8/4/2020	Travelodge	Confirmation # 84886EC014968	\$ 56.00	\$ 691.78	<a href="https://drive.google.com/file/d/1MK1f1BzSlnYvxn0xWlry-dBz-gdSe/view?usp=sharing">https://drive.google.com/file/d/1MK1f1BzSlnYvxn0xWlry-dBz-gdSe/view?usp=sharing</a>
8/4/2020	Travelodge	Confirmation # 84886EC015024	\$ 56.00	\$ 635.78	<a href="https://drive.google.com/file/d/1fD87ezdAv7F_KlBqICAOplnCPpjl/view?usp=sharing">https://drive.google.com/file/d/1fD87ezdAv7F_KlBqICAOplnCPpjl/view?usp=sharing</a>
8/4/2020	Travelodge	Confirmation # 84886EC015034	\$ 56.00	\$ 579.78	<a href="https://drive.google.com/file/d/1NyK4Fb7XenlGpWcUJ1FkVqYBpkTWLfx/view?usp=sharing">https://drive.google.com/file/d/1NyK4Fb7XenlGpWcUJ1FkVqYBpkTWLfx/view?usp=sharing</a>
8/10/2020		Deposit: PayPal donation	\$ (243.60)	\$ 823.38	
8/10/2020		Deposit: PayPal donation	\$ (195.00)	\$ 1,018.38	
8/10/2020	Travelodge	Confirmation # 84886EC015032	\$ 56.00	\$ 962.38	<a href="https://drive.google.com/file/d/1FsHSpeWaxSd-HyXVogJ6yJ7n7qUfX/view?usp=sharing">https://drive.google.com/file/d/1FsHSpeWaxSd-HyXVogJ6yJ7n7qUfX/view?usp=sharing</a>
8/10/2020	Travelodge	Confirmation # 84886EC015227	\$ 56.00	\$ 906.38	<a href="https://drive.google.com/file/d/1sskHxu4hN2W3T3PSbXW9Q2fqtfr5hQ/view?usp=sharing">https://drive.google.com/file/d/1sskHxu4hN2W3T3PSbXW9Q2fqtfr5hQ/view?usp=sharing</a>
8/10/2020	Travelodge	Confirmation # 84886EC015230	\$ 56.00	\$ 850.38	<a href="https://drive.google.com/file/d/1QOUZyhAOSBxkuv9B6bIP583na1rc6G0/view?usp=sharing">https://drive.google.com/file/d/1QOUZyhAOSBxkuv9B6bIP583na1rc6G0/view?usp=sharing</a>
8/10/2020	Travelodge	Confirmation # 84886EC015229	\$ 56.00	\$ 794.38	<a href="https://drive.google.com/file/d/1UqUDlRf1MhRfZnH-ObA6rjQIBDlCb/view?usp=sharing">https://drive.google.com/file/d/1UqUDlRf1MhRfZnH-ObA6rjQIBDlCb/view?usp=sharing</a>
8/10/2020	Travelodge	Confirmation # 84886EC015228	\$ 56.00	\$ 738.38	<a href="https://drive.google.com/file/d/1FRe7O3tz3f0RHH9PcnPY4u6tJH2Dx/view?usp=sharing">https://drive.google.com/file/d/1FRe7O3tz3f0RHH9PcnPY4u6tJH2Dx/view?usp=sharing</a>
8/10/2020	Travelodge	Confirmation # 84886EC015378	\$ 56.00	\$ 682.38	<a href="https://drive.google.com/file/d/1vaSvRmY1yY-ZC4J5lqFJX-NBn17Hq/view?usp=sharing">https://drive.google.com/file/d/1vaSvRmY1yY-ZC4J5lqFJX-NBn17Hq/view?usp=sharing</a>
8/10/2020	Travelodge	Confirmation # 84886EC015188	\$ 56.00	\$ 626.38	<a href="https://drive.google.com/file/d/154pmMehQ04D5F-uW9dkt3j0FCXrZn/view?usp=sharing">https://drive.google.com/file/d/154pmMehQ04D5F-uW9dkt3j0FCXrZn/view?usp=sharing</a>
8/10/2020	Travelodge	Confirmation # 84886EC015186	\$ 56.00	\$ 570.38	<a href="https://drive.google.com/file/d/1Ww7se-jp_XyTQCLFwh8SWN6A2G3TK/view?usp=sharing">https://drive.google.com/file/d/1Ww7se-jp_XyTQCLFwh8SWN6A2G3TK/view?usp=sharing</a>
8/17/2020		Deposit: PayPal donation	\$ (244.20)	\$ 758.58	
8/17/2020		Deposit: PayPal donation	\$ (244.20)	\$ 1,002.78	
8/17/2020		Deposit: PayPal donation	\$ (195.30)	\$ 1,198.08	
8/17/2020		Deposit: PayPal donation	\$ (9.48)	\$ 1,207.56	
8/17/2020	Travelodge	Confirmation # 84886EC015541	\$ 56.00	\$ 1,151.56	<a href="https://drive.google.com/file/d/1a-VpD8Y9mLDWpFOUEKnrDveVL_ChAPTF/view?usp=sharing">https://drive.google.com/file/d/1a-VpD8Y9mLDWpFOUEKnrDveVL_ChAPTF/view?usp=sharing</a>
8/17/2020	Travelodge	Confirmation # 84886EC015542	\$ 56.00	\$ 1,095.56	<a href="https://drive.google.com/file/d/1rklqnaDpGbcqzJTGk2PQ33X1VGI6Z/view?usp=sharing">https://drive.google.com/file/d/1rklqnaDpGbcqzJTGk2PQ33X1VGI6Z/view?usp=sharing</a>
8/17/2020	Travelodge	Confirmation # 84886EC015543	\$ 56.00	\$ 1,039.56	<a href="https://drive.google.com/file/d/1FI0_3MQsWN3S-E5HjmvqlXvE9q3s6/view?usp=sharing">https://drive.google.com/file/d/1FI0_3MQsWN3S-E5HjmvqlXvE9q3s6/view?usp=sharing</a>
8/17/2020	Travelodge	Confirmation # 84886EC015544	\$ 56.00	\$ 983.56	<a href="https://drive.google.com/file/d/1qy9_jf8Gsv1c29AcoJutDvxV633XTVA-/view?usp=sharing">https://drive.google.com/file/d/1qy9_jf8Gsv1c29AcoJutDvxV633XTVA-/view?usp=sharing</a>
8/17/2020	Travelodge	Confirmation # 84886EC015545	\$ 56.00	\$ 927.56	<a href="https://drive.google.com/file/d/11Ez1VwjNm-N9Cyxrt1787NgIDYwVosC/view?usp=sharing">https://drive.google.com/file/d/11Ez1VwjNm-N9Cyxrt1787NgIDYwVosC/view?usp=sharing</a>
8/17/2020	Travelodge	Confirmation # 84886EC015158	\$ 56.00	\$ 871.56	<a href="https://drive.google.com/file/d/1uWRYBkH048nYk8NLWkV8AImJg-K3/view?usp=sharing">https://drive.google.com/file/d/1uWRYBkH048nYk8NLWkV8AImJg-K3/view?usp=sharing</a>
8/17/2020	Travelodge	Confirmation # 84886EC015161	\$ 56.00	\$ 815.56	<a href="https://drive.google.com/file/d/1IN17WfrikOIL5rd2UdYUnged4Pv1nc6/view?usp=sharing">https://drive.google.com/file/d/1IN17WfrikOIL5rd2UdYUnged4Pv1nc6/view?usp=sharing</a>
8/17/2020	Travelodge	Confirmation # 84886EC015578	\$ 56.00	\$ 759.56	<a href="https://drive.google.com/file/d/1Bxink19KRuwyfMxif6oT0ga-In50f0/view?usp=sharing">https://drive.google.com/file/d/1Bxink19KRuwyfMxif6oT0ga-In50f0/view?usp=sharing</a>
8/20/2020	Travelodge	Confirmation # 84886EC015382	\$ 56.00	\$ 703.56	<a href="https://drive.google.com/file/d/1TEGcNjWnaJLXtmiDL5iG5fscs08/view?usp=sharing">https://drive.google.com/file/d/1TEGcNjWnaJLXtmiDL5iG5fscs08/view?usp=sharing</a>
8/20/2020	Travelodge	Confirmation # 84886EC015380	\$ 56.00	\$ 647.56	<a href="https://drive.google.com/file/d/1XZ7VQb871R1p2nBY_9p-x8JHskXDasQ/view?usp=sharing">https://drive.google.com/file/d/1XZ7VQb871R1p2nBY_9p-x8JHskXDasQ/view?usp=sharing</a>
8/20/2020	Travelodge	Confirmation # 84886EC015379	\$ 56.00	\$ 591.56	<a href="https://drive.google.com/file/d/1vNCP_34BSLc_LYkymMSo1vGSWjEusDE/view?usp=sharing">https://drive.google.com/file/d/1vNCP_34BSLc_LYkymMSo1vGSWjEusDE/view?usp=sharing</a>
8/20/2020	Travelodge	Confirmation # 84886EC015381	\$ 56.00	\$ 535.56	<a href="https://drive.google.com/file/d/16IGUm_E0_g0i8o_HwQ2ohHB0mUS7p/view?usp=sharing">https://drive.google.com/file/d/16IGUm_E0_g0i8o_HwQ2ohHB0mUS7p/view?usp=sharing</a>
8/20/2020	Travelodge	Confirmation # 84886EC015572	\$ 56.00	\$ 479.56	<a href="https://drive.google.com/file/d/14CBeqjPlmW8FWxydzZBhAI1dbttHw/view?usp=sharing">https://drive.google.com/file/d/14CBeqjPlmW8FWxydzZBhAI1dbttHw/view?usp=sharing</a>
8/21/2020	Travelodge	Confirmation # 84886EC015573	\$ 56.00	\$ 423.56	<a href="https://drive.google.com/file/d/1We4C89ZlUdWLR2wbYDpPwG5VvN6b6/view?usp=sharing">https://drive.google.com/file/d/1We4C89ZlUdWLR2wbYDpPwG5VvN6b6/view?usp=sharing</a>
8/21/2020	Travelodge	Confirmation # 84886EC015575	\$ 56.00	\$ 367.56	<a href="https://drive.google.com/file/d/1wvfgC4n-uglPndvNUGjC_GJLgsX3Wg/view?usp=sharing">https://drive.google.com/file/d/1wvfgC4n-uglPndvNUGjC_GJLgsX3Wg/view?usp=sharing</a>
8/21/2020	Travelodge	Confirmation # 84886EC015569	\$ 56.00	\$ 311.56	<a href="https://drive.google.com/file/d/1tcaGxMKneN3RTPY_Pqt--mCEZfTzZ/view?usp=sharing">https://drive.google.com/file/d/1tcaGxMKneN3RTPY_Pqt--mCEZfTzZ/view?usp=sharing</a>
8/21/2020	Travelodge	Confirmation # 84886EC015187	\$ 56.00	\$ 255.56	<a href="https://drive.google.com/file/d/13_h4jdiceSx88b9VHmh_JwDe-PuYlQe/view?usp=sharing">https://drive.google.com/file/d/13_h4jdiceSx88b9VHmh_JwDe-PuYlQe/view?usp=sharing</a>
8/24/2020		Deposit: PayPal donation	\$ (428.82)	\$ 684.38	
8/24/2020	Travelodge	Confirmation # 84886EC015189	\$ 56.00	\$ 628.38	<a href="https://drive.google.com/file/d/1sfOYvQvqAtIVW4nRXdBelMlPcaJQfnq/view?usp=sharing">https://drive.google.com/file/d/1sfOYvQvqAtIVW4nRXdBelMlPcaJQfnq/view?usp=sharing</a>
8/24/2020	Travelodge	Confirmation # 84886EC015343	\$ 56.00	\$ 572.38	<a href="https://drive.google.com/file/d/1MpT4YaO3hNzR0k8jKjvSwfCWfWIX/view?usp=sharing">https://drive.google.com/file/d/1MpT4YaO3hNzR0k8jKjvSwfCWfWIX/view?usp=sharing</a>
8/24/2020	Travelodge	Confirmation # 84886EC015345	\$ 56.00	\$ 516.38	

# Hotels for Hope

8/26/2020	Travelodge	Confirmation # 84886EC015342	\$ 56.00	\$ 524.78	<a href="https://drive.google.com/file/d/1ei5YnNdUG8rM5YMwe-RKQVg39HzJs/view?usp=sharing">https://drive.google.com/file/d/1ei5YnNdUG8rM5YMwe-RKQVg39HzJs/view?usp=sharing</a>
8/26/2020	Travelodge	Confirmation # 84886EC015702	\$ 56.00	\$ 468.78	<a href="https://drive.google.com/file/d/1o63CC5E5zppK4EKpxaC90aU_yCvBWqH/view?usp=sharing">https://drive.google.com/file/d/1o63CC5E5zppK4EKpxaC90aU_yCvBWqH/view?usp=sharing</a>
8/26/2020	Travelodge	Confirmation # 84886EC015710	\$ 56.00	\$ 412.78	<a href="https://drive.google.com/file/d/1aRku03UYiMLaTjLrL1DULEMxhPoJhr/view?usp=sharing">https://drive.google.com/file/d/1aRku03UYiMLaTjLrL1DULEMxhPoJhr/view?usp=sharing</a>
8/26/2020	Travelodge	Confirmation # 84886EC015705	\$ 56.00	\$ 356.78	<a href="https://drive.google.com/file/d/10zlpzhF9q2-XiZUJONJQTTTOh8EYUw/view?usp=sharing">https://drive.google.com/file/d/10zlpzhF9q2-XiZUJONJQTTTOh8EYUw/view?usp=sharing</a>
8/27/2020	Travelodge	Confirmation # 84886EC015703	\$ 56.00	\$ 300.78	<a href="https://drive.google.com/file/d/1gObxv0U_JuZwWjwPiePerokG9nP0OuA/view?usp=sharing">https://drive.google.com/file/d/1gObxv0U_JuZwWjwPiePerokG9nP0OuA/view?usp=sharing</a>
8/27/2020	Travelodge	Confirmation # 84886EC015725	\$ 56.00	\$ 244.78	<a href="https://drive.google.com/file/d/170kNREPIvpyIB18C10.JaiadJKNMgUya/view?usp=sharing">https://drive.google.com/file/d/170kNREPIvpyIB18C10.JaiadJKNMgUya/view?usp=sharing</a>
8/27/2020	Travelodge	Confirmation # 84886EC015728	\$ 56.00	\$ 188.78	<a href="https://drive.google.com/file/d/188RyRjBxKhFboET9a-WaqsoLrKm8w3C6/view?usp=sharing">https://drive.google.com/file/d/188RyRjBxKhFboET9a-WaqsoLrKm8w3C6/view?usp=sharing</a>
8/28/2020		Deposit: PayPal donation	\$ (97.50)	\$ 286.28	
8/28/2020	Travelodge	Confirmation # 84886EC015743	\$ 56.00	\$ 230.28	<a href="https://drive.google.com/file/d/1ATidAD4MuUjObAG09MJN7HubcqNADcq/view?usp=sharing">https://drive.google.com/file/d/1ATidAD4MuUjObAG09MJN7HubcqNADcq/view?usp=sharing</a>
8/28/2020	Travelodge	Confirmation # 84886EC015741	\$ 56.00	\$ 174.28	<a href="https://drive.google.com/file/d/1bf682LJuQ95p35gFaggBd6PC54JNesN3/view?usp=sharing">https://drive.google.com/file/d/1bf682LJuQ95p35gFaggBd6PC54JNesN3/view?usp=sharing</a>
8/28/2020	Travelodge	Confirmation # 84886EC015742	\$ 56.00	\$ 118.28	<a href="https://drive.google.com/file/d/1YoMMdGAPxWqDQ725AfsTnlGmW_aKkq2S/view?usp=sharing">https://drive.google.com/file/d/1YoMMdGAPxWqDQ725AfsTnlGmW_aKkq2S/view?usp=sharing</a>
8/31/2020	Travelodge	Confirmation # 84886EC015816	\$ 16.00	\$ 102.28	<a href="https://drive.google.com/file/d/12BjldtdGvCuHfxjF0N2yOTwUw_POOU/view?usp=sharing">https://drive.google.com/file/d/12BjldtdGvCuHfxjF0N2yOTwUw_POOU/view?usp=sharing</a>
9/2/2020	Travelodge	Confirmation # 84886EC015848	\$ 56.00	\$ 46.28	<a href="https://drive.google.com/file/d/1-pl5YofcKsN6K2kWaEvhLkZnM5NzGh/view?usp=sharing">https://drive.google.com/file/d/1-pl5YofcKsN6K2kWaEvhLkZnM5NzGh/view?usp=sharing</a>
9/8/2020		Deposit: Joan Creative (Brawny Co.)	\$ (2,500.00)	\$ 2,546.28	
9/8/2020		Deposit: PayPal donation	\$ (121.65)	\$ 2,667.93	
9/8/2020		NO RECEIPT	\$ 50.00	\$ 2,617.93	
9/8/2020	Travelodge	Confirmation # 84886EC015970	\$ 40.00	\$ 2,577.93	<a href="https://drive.google.com/file/d/16_ax1xm5ZurR0JIAWLCj374EZGz7G/view?usp=sharing">https://drive.google.com/file/d/16_ax1xm5ZurR0JIAWLCj374EZGz7G/view?usp=sharing</a>
9/9/2020		Deposit: PayPal donation	\$ (194.70)	\$ 2,772.63	
9/10/2020	Travelodge	NO RECEIPT	\$ (25.00)	\$ 2,797.63	
9/10/2020	Travelodge	NO RECEIPT	\$ (25.00)	\$ 2,822.63	
9/10/2020	Travelodge	Confirmation # 84886EC016076	\$ 122.00	\$ 2,700.63	<a href="https://drive.google.com/file/d/1ZYe9mNF4ZQVSwSryW6iuh30JssKLH0w/view?usp=sharing">https://drive.google.com/file/d/1ZYe9mNF4ZQVSwSryW6iuh30JssKLH0w/view?usp=sharing</a>
9/10/2020	Travelodge	Confirmation # 84886EC016073	\$ 112.00	\$ 2,588.63	<a href="https://drive.google.com/file/d/1jGOHNSD3SfnvaS-kor3dU7R-LgvJsVp/view?usp=sharing">https://drive.google.com/file/d/1jGOHNSD3SfnvaS-kor3dU7R-LgvJsVp/view?usp=sharing</a>
9/10/2020	Travelodge	Confirmation # 84886EC016077	\$ 112.00	\$ 2,476.63	<a href="https://drive.google.com/file/d/1RKS_ojN2yRvJ3SRUY1KVAfB6eOAEF0/view?usp=sharing">https://drive.google.com/file/d/1RKS_ojN2yRvJ3SRUY1KVAfB6eOAEF0/view?usp=sharing</a>
9/10/2020	Travelodge	Confirmation # 84886EC016096	\$ 81.00	\$ 2,395.63	<a href="https://drive.google.com/file/d/1v2wNEs55kxqAwWor1Yh7fD886x6D0M/view?usp=sharing">https://drive.google.com/file/d/1v2wNEs55kxqAwWor1Yh7fD886x6D0M/view?usp=sharing</a>
9/10/2020	Travelodge	Confirmation # 84886EC016075	\$ 66.00	\$ 2,329.63	<a href="https://drive.google.com/file/d/1iOcr89ndUsTdsTPwBAuYiCwVbQ_IzB4j/view?usp=sharing">https://drive.google.com/file/d/1iOcr89ndUsTdsTPwBAuYiCwVbQ_IzB4j/view?usp=sharing</a>
9/11/2020	Travelodge	Confirmation # 84886EC016141	\$ 56.00	\$ 2,273.63	<a href="https://drive.google.com/file/d/17Jra1T2VWOZNYkvtSNuJp4cz_JhQag/view?usp=sharing">https://drive.google.com/file/d/17Jra1T2VWOZNYkvtSNuJp4cz_JhQag/view?usp=sharing</a>
9/11/2020	Travelodge	Confirmation # 84886EC016137	\$ 56.00	\$ 2,217.63	<a href="https://drive.google.com/file/d/17-ckX0AeolTgzeZgH8-w-1K65utAw/view?usp=sharing">https://drive.google.com/file/d/17-ckX0AeolTgzeZgH8-w-1K65utAw/view?usp=sharing</a>
9/11/2020	Travelodge	Confirmation # 84886EC016138	\$ 56.00	\$ 2,161.63	<a href="https://drive.google.com/file/d/1LUJUNxnuqAFMwJj8_eAa9DL26Vr6JF/view?usp=sharing">https://drive.google.com/file/d/1LUJUNxnuqAFMwJj8_eAa9DL26Vr6JF/view?usp=sharing</a>
9/11/2020	Travelodge	Confirmation # 84886EC016135	\$ 56.00	\$ 2,105.63	<a href="https://drive.google.com/file/d/1dY5nS9YDP_TuBorFclzCLMSa3TPM46v4/view?usp=sharing">https://drive.google.com/file/d/1dY5nS9YDP_TuBorFclzCLMSa3TPM46v4/view?usp=sharing</a>
9/11/2020	Travelodge	Confirmation # 84886EC016151	\$ 56.00	\$ 2,049.63	<a href="https://drive.google.com/file/d/1FHKTGXyUy62gDOXy2pmqomMLZL4k6n4Q/view?usp=sharing">https://drive.google.com/file/d/1FHKTGXyUy62gDOXy2pmqomMLZL4k6n4Q/view?usp=sharing</a>
9/11/2020	Travelodge	Confirmation # 84886EC016139	\$ 56.00	\$ 1,993.63	<a href="https://drive.google.com/file/d/17LBSctDvAigR09FKs53fifeseVMk7/view?usp=sharing">https://drive.google.com/file/d/17LBSctDvAigR09FKs53fifeseVMk7/view?usp=sharing</a>
9/11/2020	Travelodge	Confirmation # 84886EC016136	\$ 56.00	\$ 1,937.63	<a href="https://drive.google.com/file/d/1MlhUsCxtPIRL3q2wbjDn_QDai5u0/view?usp=sharing">https://drive.google.com/file/d/1MlhUsCxtPIRL3q2wbjDn_QDai5u0/view?usp=sharing</a>
9/11/2020	Travelodge	Confirmation # 84886EC016115	\$ 10.00	\$ 1,927.63	<a href="https://drive.google.com/file/d/1D1MzL_GXkHOGTMqMhRkPkjK6hxaG8y/view?usp=sharing">https://drive.google.com/file/d/1D1MzL_GXkHOGTMqMhRkPkjK6hxaG8y/view?usp=sharing</a>
9/14/2020	Travelodge	Confirmation # 84886EC016121	\$ 56.00	\$ 1,871.63	<a href="https://drive.google.com/file/d/17A-9mJ4J-SanOh114TQOmPhMsV4je9f/view?usp=sharing">https://drive.google.com/file/d/17A-9mJ4J-SanOh114TQOmPhMsV4je9f/view?usp=sharing</a>
9/14/2020	Travelodge	Confirmation # 84886EC016120	\$ 56.00	\$ 1,815.63	<a href="https://drive.google.com/file/d/1dpRBQqJ7EUXJxBSJKyDhglbPFLX6H5/view?usp=sharing">https://drive.google.com/file/d/1dpRBQqJ7EUXJxBSJKyDhglbPFLX6H5/view?usp=sharing</a>
9/14/2020	Travelodge	Confirmation # 84886EC016119	\$ 56.00	\$ 1,759.63	<a href="https://drive.google.com/file/d/1PAwCtCzE8fuaB4u0C_o0wKKKoShxbmlr/view?usp=sharing">https://drive.google.com/file/d/1PAwCtCzE8fuaB4u0C_o0wKKKoShxbmlr/view?usp=sharing</a>
9/14/2020	Travelodge	Confirmation # 84886EC016123	\$ 56.00	\$ 1,703.63	<a href="https://drive.google.com/file/d/1B8924-Bjg6Aykkt2BJSDrM0glqOXks/view?usp=sharing">https://drive.google.com/file/d/1B8924-Bjg6Aykkt2BJSDrM0glqOXks/view?usp=sharing</a>
9/14/2020	Travelodge	Confirmation # 84886EC016183	\$ 56.00	\$ 1,647.63	<a href="https://drive.google.com/file/d/1A_8yEaEwOahvtdKtPxsUq-IBRQZxyky/view?usp=sharing">https://drive.google.com/file/d/1A_8yEaEwOahvtdKtPxsUq-IBRQZxyky/view?usp=sharing</a>
9/14/2020	Travelodge	Confirmation # 84886EC016184	\$ 56.00	\$ 1,591.63	<a href="https://drive.google.com/file/d/1-6smlnTqQ2R970tUjPAxHeQLM6f0GNc/view?usp=sharing">https://drive.google.com/file/d/1-6smlnTqQ2R970tUjPAxHeQLM6f0GNc/view?usp=sharing</a>
9/14/2020	Travelodge	Confirmation # 84886EC016185	\$ 56.00	\$ 1,535.63	<a href="https://drive.google.com/file/d/13O7Nxn9E9OcrK7RwGdW7HcNLd0tD1S/view?usp=sharing">https://drive.google.com/file/d/13O7Nxn9E9OcrK7RwGdW7HcNLd0tD1S/view?usp=sharing</a>
9/14/2020	Travelodge	Confirmation # 84886EC016186	\$ 56.00	\$ 1,479.63	<a href="https://drive.google.com/file/d/1XLOn8Ob4s_Fu7IAQQ_3F4iBQe0IpbW/view?usp=sharing">https://drive.google.com/file/d/1XLOn8Ob4s_Fu7IAQQ_3F4iBQe0IpbW/view?usp=sharing</a>
9/14/2020	Travelodge	Confirmation # 84886EC016187	\$ 56.00	\$ 1,423.63	<a href="https://drive.google.com/file/d/1FJYL2HaJZmDcSuyk_1262jaIAHka/view?usp=sharing">https://drive.google.com/file/d/1FJYL2HaJZmDcSuyk_1262jaIAHka/view?usp=sharing</a>
9/14/2020	Travelodge	Confirmation # 84886EC016197	\$ 56.00	\$ 1,367.63	<a href="https://drive.google.com/file/d/1YfflWj25x4R_CZ4x-0lnW7GfGGJd-view?usp=sharing">https://drive.google.com/file/d/1YfflWj25x4R_CZ4x-0lnW7GfGGJd-view?usp=sharing</a>
9/14/2020	Travelodge	NO RECEIPT	\$ 56.00	\$ 1,311.63	
9/14/2020	Travelodge	NO RECEIPT	\$ 56.00	\$ 1,255.63	
9/14/2020	Travelodge	NO RECEIPT	\$ 56.00	\$ 1,199.63	
9/14/2020	Travelodge	NO RECEIPT	\$ 56.00	\$ 1,143.63	
9/14/2020	Travelodge	NO RECEIPT	\$ 56.00	\$ 1,087.63	
9/15/2020		Deposit: Anthem, Inc. photo contest grant	\$ (1,000.00)	\$ 2,087.63	
9/16/2020	Travelodge	Confirmation # 84886EC016226	\$ 112.00	\$ 1,975.63	<a href="https://drive.google.com/file/d/1TSGQax14yHuQSSeOQ20H5eUMVQojcH/view?usp=sharing">https://drive.google.com/file/d/1TSGQax14yHuQSSeOQ20H5eUMVQojcH/view?usp=sharing</a>
9/16/2020	Travelodge	Confirmation # 84886EC016227	\$ 112.00	\$ 1,863.63	<a href="https://drive.google.com/file/d/1XEEweaZ-baoxNndQpHpP3DSorh1cy9Q/view?usp=sharing">https://drive.google.com/file/d/1XEEweaZ-baoxNndQpHpP3DSorh1cy9Q/view?usp=sharing</a>
9/16/2020	Travelodge	Confirmation # 84886EC016228	\$ 112.00	\$ 1,751.63	<a href="https://drive.google.com/file/d/1s3qMwsBDbwePwnQDjWp7-kuWUyFgSk/view?usp=sharing">https://drive.google.com/file/d/1s3qMwsBDbwePwnQDjWp7-kuWUyFgSk/view?usp=sharing</a>
9/16/2020	Travelodge	Confirmation # 84886EC016229	\$ 112.00	\$ 1,639.63	<a href="https://drive.google.com/file/d/1o6dUMDyE8D86LHYhJp1g_IP0IthQj985/view?usp=sharing">https://drive.google.com/file/d/1o6dUMDyE8D86LHYhJp1g_IP0IthQj985/view?usp=sharing</a>
9/17/2020	Travelodge	Confirmation # 84886EC016269	\$ 56.00	\$ 1,583.63	<a href="https://drive.google.com/file/d/19CWpDiXQs4S2cVX4322pj5VDyChFY/view?usp=sharing">https://drive.google.com/file/d/19CWpDiXQs4S2cVX4322pj5VDyChFY/view?usp=sharing</a>
9/17/2020	Travelodge	Confirmation # 84886EC016270	\$ 56.00	\$ 1,527.63	<a href="https://drive.google.com/file/d/1A2-1Z3B58JcGUsil3y6xXGAtTZcAxl/view?usp=sharing">https://drive.google.com/file/d/1A2-1Z3B58JcGUsil3y6xXGAtTZcAxl/view?usp=sharing</a>
9/17/2020	Travelodge	Confirmation # 84886EC016271	\$ 56.00	\$ 1,471.63	<a href="https://drive.google.com/file/d/16xhtVODQ4mNYJhoY6_yQum-wkWRa9B3f/view?usp=sharing">https://drive.google.com/file/d/16xhtVODQ4mNYJhoY6_yQum-wkWRa9B3f/view?usp=sharing</a>
9/17/2020	Travelodge	Confirmation # 84886EC016272	\$ 56.00	\$ 1,415.63	<a href="https://drive.google.com/file/d/1ySL6w4f6Zaem6uZSp6MwUyP2bQJ-R/view?usp=sharing">https://drive.google.com/file/d/1ySL6w4f6Zaem6uZSp6MwUyP2bQJ-R/view?usp=sharing</a>
9/18/2020	Travelodge	Confirmation # 84886EC016290	\$ 56.00	\$ 1,359.63	<a href="https://drive.google.com/file/d/1qtAQ_JdC5dR13sg42TomCpLdXfPn272/view?usp=sharing">https://drive.google.com/file/d/1qtAQ_JdC5dR13sg42TomCpLdXfPn272/view?usp=sharing</a>
9/18/2020	Travelodge	Confirmation # 84886EC016294	\$ 56.00	\$ 1,303.63	<a href="https://drive.google.com/file/d/1k8q-y6W0XPmo0X_eo-IJt5Tlrs/view?usp=sharing">https://drive.google.com/file/d/1k8q-y6W0XPmo0X_eo-IJt5Tlrs/view?usp=sharing</a>
9/18/2020	Travelodge	Confirmation # 84886EC016291	\$ 56.00	\$ 1,247.63	<a href="https://drive.google.com/file/d/1KSY-NeUraDUh9o3RpZiObskePMGtagGA/view?usp=sharing">https://drive.google.com/file/d/1KSY-NeUraDUh9o3RpZiObskePMGtagGA/view?usp=sharing</a>
9/18/2020	Travelodge	Confirmation # 84886EC016293	\$ 56.00	\$ 1,191.63	<a href="https://drive.google.com/file/d/1bbURMQUZfZi78e5XmfUplkT4d4A5cGmf/view?usp=sharing">https://drive.google.com/file/d/1bbURMQUZfZi78e5XmfUplkT4d4A5cGmf/view?usp=sharing</a>
9/21/2020	Travelodge	Confirmation # 84886EC016319	\$ 56.00	\$ 1,135.63	<a href="https://drive.google.com/file/d/16Rwnkqel9HhO-Mgr9Cf9wXAGWfJEZVU/view?usp=sharing">https://drive.google.com/file/d/16Rwnkqel9HhO-Mgr9Cf9wXAGWfJEZVU/view?usp=sharing</a>
9/21/2020	Travelodge	Confirmation # 84886EC016320	\$ 56.00	\$ 1,079.63	<a href="https://drive.google.com/file/d/11iePvGu_czHW7qxiQBL_a9Pqw99vY1/view?usp=sharing">https://drive.google.com/file/d/11iePvGu_czHW7qxiQBL_a9Pqw99vY1/view?usp=sharing</a>
9/21/2020	Travelodge	Confirmation # 84886EC016321	\$ 56.00	\$ 1,023.63	<a href="https://drive.google.com/file/d/119NxE1_1u19GSGqjpfNF4XUANrOjBj/view?usp=sharing">https://drive.google.com/file/d/119NxE1_1u19GSGqjpfNF4XUANrOjBj/view?usp=sharing</a>
9/21/2020	Travelodge	Confirmation # 84886EC016322	\$ 56.00	\$ 967.63	<a href="https://drive.google.com/file/d/1dtDttowlyHfKpxJpc49zmQsF5Pz0RLO/view?usp=sharing">https://drive.google.com/file/d/1dtDttowlyHfKpxJpc49zmQsF5Pz0RLO/view?usp=sharing</a>
9/21/2020	Travelodge	Confirmation # 84886EC016332	\$ 56.00	\$ 911.63	<a href="https://drive.google.com/file/d/1ySpm3pV0RIUN-JolZq9jWKKUaJ_LSpVD/view?usp=sharing">https://drive.google.com/file/d/1ySpm3pV0RIUN-JolZq9jWKKUaJ_LSpVD/view?usp=sharing</a>
9/21/2020	Travelodge	Confirmation # 84886EC016333	\$ 56.00	\$ 855.63	<a href="https://drive.google.com/file/d/1y63ufJf09MkHteyqFVPlag_ViAhcD/view?usp=sharing">https://drive.google.com/file/d/1y63ufJf09MkHteyqFVPlag_ViAhcD/view?usp=sharing</a>
9/21/2020	Travelodge	Confirmation # 84886EC016334	\$ 56.00	\$ 799.63	<a href="https://drive.google.com/file/d/16ZJ1gFgsGdY_ZkZnOK2dVkuK3vEdk/view?usp=sharing">https://drive.google.com/file/d/16ZJ1gFgsGdY_ZkZnOK2dVkuK3vEdk/view?usp=sharing</a>
9/21/2020	Travelodge	Confirmation # 84886EC016335	\$ 56.00	\$ 743.63	<a href="https://drive.google.com/file/d/11MMb0yWAZTVTQ3EmFMrV9p9jntC3Zg/view?usp=sharing">https://drive.google.com/file/d/11MMb0yWAZTVTQ3EmFMrV9p9jntC3Zg/view?usp=sharing</a>
9/22/2020		Deposit: PayPal donation	\$ (48.60)	\$ 792.23	
9/23/2020	Travelodge	Confirmation # 84886EC016375	\$ 112.00	\$ 680.23	<a href="https://drive.google.com/file/d/1j3sYqLQcqvjdKyzQwhqNTweEU4P037/view?usp=sharing">https://drive.google.com/file/d/1j3sYqLQcqvjdKyzQwhqNTweEU4P037/view?usp=sharing</a>
9/23/2020	Travelodge	Confirmation # 84886EC016377	\$ 112.00	\$ 682.23	<a href="https://drive.google.com/file/d/180Im4byoBH1bbEomS1x3QLaGrnk9Rt/view?usp=sharing">https://drive.google.com/file/d/180Im4byoBH1bbEomS1x3QLaGrnk9Rt/view?usp=sharing</a>
9/23/2020	Travelodge	Confirmation # 84886EC016378	\$ 112.00	\$ 456.23	<a href="https://drive.google.com/file/d/1z1IRAbwy45gX_-RNAzn8H7D8JXkb9a/view?usp=sharing">https://drive.google.com/file/d/1z1IRAbwy45gX_-RNAzn8H7D8JXkb9a/view?usp=sharing</a>
9/23/2020	Travelodge	Confirmation # 84886EC016376	\$ 112.00	\$ 344.23	<a href="https://drive.google.com/file/d/1c47BMQ9vBvXbYxRajzuCk4xqJ/view?usp=sharing">https://drive.google.com/file/d/1c47BMQ9vBvXbYxRajzuCk4xqJ/view?usp=sharing</a>
9/28/2020		Deposit: PayPal donation	\$ (121.65)	\$ 465.88	
9/28/2020	Travelodge	Confirmation # 84886EC016460	\$ 56.00	\$ 409.88	<a href="https://drive.google.com/file/d/1yKsZSON5HdC8jZtCcjjuMejsnQKkq/view?usp=sharing">https://drive.google.com/file/d/1yKsZSON5HdC8jZtCcjjuMejsnQKkq/view?usp=sharing</a>
9/28/2020	Travelodge	Confirmation # 84886EC016462	\$ 56.00	\$ 353.88	<a href="https://drive.google.com/file/d/1HGAKuoJVGWJxqBgG4YFYFVICMbnZg/view?usp=sharing">https://drive.google.com/file/d/1HGAKuoJVGWJxqBgG4YFYFVICMbnZg/view?usp=sharing</a>
9/28/2020	Travelodge	Confirmation # 84886EC016461	\$ 56.00	\$ 297.88	<a href="https://drive.google.com/file/d/14uj8F4c43U9RTTWWCQTP1SLmxm1v56D/view?usp=sharing">https://drive.google.com/file/d/14uj8F4c43U9RTTWWCQTP1SLmxm1v56D/view?usp=sharing</a>
9/28/2020	Travelodge	Confirmation # 84886EC016459	\$ 56.00	\$ 241.88	<a href="https://drive.google.com/file/d/1pMd2k3f8QQ_yNRQJ_eUjQXTJ4Ufl/view?usp=sharing">https://drive.google.com/file/d/1pMd2k3f8QQ_yNRQJ_eUjQXTJ4Ufl/view?usp=sharing</a>
10/2/2020	Travelodge	Confirmation # 84886EC016587	\$ 56.00	\$ 185.88	<a href="https://drive.google.com/file/d/1YYqbRblzskjpyWDbAbX0UaOtdAhqNA3/view?usp=sharing">https://drive.google.com/file/d/1YYqbRblzskjpyWDbAbX0UaOtdAhqNA3/view?usp=sharing</a>
10/2/2020	Travelodge	Confirmation # 84886EC016588	\$ 56.00	\$ 129.88	<a href="https://drive.google.com/file/d/1Q9LPDAsvLWDSjP6CQppqXa9m-D9M/view?usp=sharing">https://drive.google.com/file/d/1Q9LPDAsvLWDSjP6CQppqXa9m-D9M/view?usp=sharing</a>
10/2/2020	Travelodge	Confirmation # 84886EC016589	\$ 56.00	\$ 73.88	<a href="https://drive.google.com/file/d/1AjDxyky9qAmDibllhADh77e13c_JS/view?usp=sharing">https://drive.google.com/file/d/1AjDxyky9qAmDibllhADh77e13c_JS/view?usp=sharing</a>
10/2/2020	Travelodge	Confirmation # 84886EC016591	\$ 56.00	\$ 17.88	<a href="https://drive.google.com/file/d/1xk3vK066Vfz2hrypJy0m66_wQJm/view?usp=sharing">https://drive.google.com/file/d/1xk3vK066Vfz2hrypJy0m66_wQJm/view?usp=sharing</a>
10/7/2020	Travelodge	Confirmation # 84886EC016697	\$ 17.00	\$ 0.88	

# Hotels for Hope

10/16/2020	Travelodge	Confirmation # 84886EC016853	\$ 56.00	\$ 449.54	<a href="https://drive.google.com/file/d/1gQwQauChe_B7TSyHU4bAmd0TLO27IW5/view?usp=sharing">https://drive.google.com/file/d/1gQwQauChe_B7TSyHU4bAmd0TLO27IW5/view?usp=sharing</a>
10/16/2020	Travelodge	Confirmation # 84886EC016854	\$ 56.00	\$ 393.54	<a href="https://drive.google.com/file/d/16xHh5LhA49LYdaQETp-LAI089EqXFAView?usp=sharing">https://drive.google.com/file/d/16xHh5LhA49LYdaQETp-LAI089EqXFAView?usp=sharing</a>
10/19/2020		Deposit: Counter deposit, anonymous cash donation	\$ (60.00)	\$ 453.54	
10/19/2020	Travelodge	Confirmation # 84886EC016904	\$ 112.00	\$ 341.54	<a href="https://drive.google.com/file/d/12uiegZIW1G8dJiamKsBo_g7sClX2O7KView?usp=sharing">https://drive.google.com/file/d/12uiegZIW1G8dJiamKsBo_g7sClX2O7KView?usp=sharing</a>
10/19/2020	Travelodge	NO RECEIPT	\$ 112.00	\$ 229.54	
10/19/2020	Travelodge	Confirmation # 84886EC016905	\$ 56.00	\$ 173.54	<a href="https://drive.google.com/file/d/1W6cEpeWhk1HORQ0C30XZVmScaPh62iView?usp=sharing">https://drive.google.com/file/d/1W6cEpeWhk1HORQ0C30XZVmScaPh62iView?usp=sharing</a>
10/19/2020	Travelodge	Confirmation # 84886EC016966	\$ 56.00	\$ 117.54	<a href="https://drive.google.com/file/d/1nmsIBCNT0Sj1T7W38MqLus02WS_1JoS3iView?usp=sharing">https://drive.google.com/file/d/1nmsIBCNT0Sj1T7W38MqLus02WS_1JoS3iView?usp=sharing</a>
10/19/2020	Travelodge	Confirmation # 84886EC016881	\$ 56.00	\$ 61.54	<a href="https://drive.google.com/file/d/1w-y8C68H_Gp2QwgdZASxRTlBj_NiView?usp=sharing">https://drive.google.com/file/d/1w-y8C68H_Gp2QwgdZASxRTlBj_NiView?usp=sharing</a>
10/20/2020	Travelodge	Confirmation # 84886EC016882	\$ 56.00	\$ 5.54	<a href="https://drive.google.com/file/d/11QOM_9wVlUuAAZsLQgLa7wv0l_5NzD23wView?usp=sharing">https://drive.google.com/file/d/11QOM_9wVlUuAAZsLQgLa7wv0l_5NzD23wView?usp=sharing</a>
10/23/2020		Deposit: PayPal donation	\$ (97.50)	\$ 103.04	
10/27/2020		Deposit: PayPal donation	\$ (48.60)	\$ 151.64	
10/28/2020	Travelodge	Confirmation # 84886EC017157	\$ 56.00	\$ 95.64	<a href="https://drive.google.com/file/d/1MKHc4vRLVZM5CSTWTO1Fgu23W5rgUMView?usp=sharing">https://drive.google.com/file/d/1MKHc4vRLVZM5CSTWTO1Fgu23W5rgUMView?usp=sharing</a>
10/28/2020	Travelodge	Confirmation # 84886EC017168	\$ 46.00	\$ 49.64	<a href="https://drive.google.com/file/d/1PxW6sngFpZAMJa2Ed9_ZYFvFcmZyJView?usp=sharing">https://drive.google.com/file/d/1PxW6sngFpZAMJa2Ed9_ZYFvFcmZyJView?usp=sharing</a>
10/29/2020		Deposit: PayPal donation	\$ (73.05)	\$ 122.69	
10/30/2020		Deposit: PayPal donation	\$ (977.70)	\$ 1,100.39	
11/2/2020	Travelodge	Confirmation # 84886EC017222	\$ 112.00	\$ 988.39	<a href="https://drive.google.com/file/d/1NhtZtO-QR7ku2q259FnQZ51CbE3B6nOView?usp=sharing">https://drive.google.com/file/d/1NhtZtO-QR7ku2q259FnQZ51CbE3B6nOView?usp=sharing</a>
11/2/2020	Travelodge	NO RECEIPT	\$ 56.00	\$ 932.39	
11/2/2020	Travelodge	Confirmation # 84886EC017250	\$ 36.00	\$ 896.39	<a href="https://drive.google.com/file/d/111UyoNAZQVCbJUBHT_NDEnic45_geZduView?usp=sharing">https://drive.google.com/file/d/111UyoNAZQVCbJUBHT_NDEnic45_geZduView?usp=sharing</a>
11/4/2020	Travelodge	Confirmation # 84886EC017220	\$ 224.00	\$ 672.39	<a href="https://drive.google.com/file/d/1616ACDSUYRrvcST4oPM-XtdEVNLYEnFView?usp=sharing">https://drive.google.com/file/d/1616ACDSUYRrvcST4oPM-XtdEVNLYEnFView?usp=sharing</a>
11/4/2020	Travelodge	Confirmation # 84886EC017221	\$ 224.00	\$ 448.39	<a href="https://drive.google.com/file/d/1H3n7-vxgPScwJHw6yD4O-QGef767KHrView?usp=sharing">https://drive.google.com/file/d/1H3n7-vxgPScwJHw6yD4O-QGef767KHrView?usp=sharing</a>
11/4/2020	Travelodge	Confirmation # 84886EC017266	\$ 34.00	\$ 414.39	<a href="https://drive.google.com/file/d/1E4rvVgAHwID0ahZFZUUh-8bPrLgtmYdView?usp=sharing">https://drive.google.com/file/d/1E4rvVgAHwID0ahZFZUUh-8bPrLgtmYdView?usp=sharing</a>
11/5/2020	Travelodge	Confirmation # 84886EC017272	\$ 56.00	\$ 358.39	<a href="https://drive.google.com/file/d/1QQ5RTGyR6-HaHdid15QL4WpnHtr1aguView?usp=sharing">https://drive.google.com/file/d/1QQ5RTGyR6-HaHdid15QL4WpnHtr1aguView?usp=sharing</a>
11/5/2020	Travelodge	Confirmation # 84886EC017273	\$ 56.00	\$ 302.39	<a href="https://drive.google.com/file/d/1eggn1Z2e9lq9rVIR-n9YSwGaRthJView?usp=sharing">https://drive.google.com/file/d/1eggn1Z2e9lq9rVIR-n9YSwGaRthJView?usp=sharing</a>
11/5/2020	Travelodge	Confirmation # 84886EC017276	\$ 56.00	\$ 246.39	<a href="https://drive.google.com/file/d/1D-E7V_DksUx3vdxUBSWFmAmfKtJmYKView?usp=sharing">https://drive.google.com/file/d/1D-E7V_DksUx3vdxUBSWFmAmfKtJmYKView?usp=sharing</a>
11/6/2020	Travelodge	Confirmation # 84886EC017297 (room charge, partial refund on same receipt)	\$ 62.72	\$ 183.67	<a href="https://drive.google.com/file/d/1E6gEwhPrTrUFXN73L-1x1pKkxf3RthlyView?usp=sharing">https://drive.google.com/file/d/1E6gEwhPrTrUFXN73L-1x1pKkxf3RthlyView?usp=sharing</a>
11/6/2020	Travelodge	Confirmation # 84886EC017296	\$ 56.00	\$ 127.67	<a href="https://drive.google.com/file/d/1mbWsvy5Wgwpv-XXQRvV-h5ownKUYbView?usp=sharing">https://drive.google.com/file/d/1mbWsvy5Wgwpv-XXQRvV-h5ownKUYbView?usp=sharing</a>
11/6/2020	Travelodge	Confirmation # 84886EC017298	\$ 30.00	\$ 97.67	<a href="https://drive.google.com/file/d/1N8Qf0MRnuXfXMP83LJL3o3B9jLHOQView?usp=sharing">https://drive.google.com/file/d/1N8Qf0MRnuXfXMP83LJL3o3B9jLHOQView?usp=sharing</a>
11/9/2020	Travelodge	Confirmation # 84886EC017297 (room charge, partial refund on same receipt)	\$ (6.72)	\$ 104.39	<a href="https://drive.google.com/file/d/1E6gEwhPrTrUFXN73L-1x1pKkxf3RthlyView?usp=sharing">https://drive.google.com/file/d/1E6gEwhPrTrUFXN73L-1x1pKkxf3RthlyView?usp=sharing</a>
11/12/2020		Deposit: PayPal donation	\$ (82.53)	\$ 186.92	
11/13/2020		Deposit: PayPal donation	\$ (253.98)	\$ 440.90	
11/16/2020	Travelodge	Confirmation # 84886EC017548	\$ 56.00	\$ 384.90	<a href="https://drive.google.com/file/d/1NIEfHNCiWx9wzPeeLwcpPZNIKmj_zView?usp=sharing">https://drive.google.com/file/d/1NIEfHNCiWx9wzPeeLwcpPZNIKmj_zView?usp=sharing</a>
11/16/2020	Travelodge	Confirmation # 84886EC017544	\$ 56.00	\$ 328.90	<a href="https://drive.google.com/file/d/1gImZmygWh34pUjQc_nSRuJn3V7sv8View?usp=sharing">https://drive.google.com/file/d/1gImZmygWh34pUjQc_nSRuJn3V7sv8View?usp=sharing</a>
11/17/2020	Travelodge	Confirmation # 84886EC017460	\$ 112.00	\$ 216.90	<a href="https://drive.google.com/file/d/1K70bQ45ymisIshVKnMFXUQ492Oz95View?usp=sharing">https://drive.google.com/file/d/1K70bQ45ymisIshVKnMFXUQ492Oz95View?usp=sharing</a>
11/17/2020	Travelodge	Confirmation # 84886EC017459	\$ 112.00	\$ 104.90	<a href="https://drive.google.com/file/d/1lpZl5nKQzwoLnrH7QVoeHcET3r6MA3View?usp=sharing">https://drive.google.com/file/d/1lpZl5nKQzwoLnrH7QVoeHcET3r6MA3View?usp=sharing</a>
11/23/2020		Deposit: PayPal donation	\$ (150.69)	\$ 255.59	
11/23/2020	Travelodge	NO RECEIPT	\$ 56.00	\$ 199.59	
11/23/2020	Travelodge	NO RECEIPT	\$ 46.00	\$ 153.59	
11/24/2020		Deposit: PayPal donation	\$ (97.50)	\$ 251.09	
11/25/2020		Deposit: PayPal donation	\$ (48.60)	\$ 299.69	
11/30/2020	Travelodge	Confirmation # 84886EC017588	\$ 168.00	\$ 131.69	<a href="https://drive.google.com/file/d/1NBWpPrPHX0VUOMEqTidL5knD1p1l52View?usp=sharing">https://drive.google.com/file/d/1NBWpPrPHX0VUOMEqTidL5knD1p1l52View?usp=sharing</a>
11/30/2020	Travelodge	Confirmation # 84886EC017625	\$ 112.00	\$ 19.69	<a href="https://drive.google.com/file/d/1XyX9S3PpJXVdQzV4d4Oj2lkoEeView?usp=sharing">https://drive.google.com/file/d/1XyX9S3PpJXVdQzV4d4Oj2lkoEeView?usp=sharing</a>
11/30/2020	Travelodge	Confirmation # 84886EC017626	\$ 112.00	\$ (92.31)	<a href="https://drive.google.com/file/d/1QGvUvL-F36AIPDzPcPC59r2e8HlEQDwxView?usp=sharing">https://drive.google.com/file/d/1QGvUvL-F36AIPDzPcPC59r2e8HlEQDwxView?usp=sharing</a>
12/1/2020		Deposit: Sophia Travis Grant 2020	\$ (2,500.00)	\$ 2,407.69	
12/1/2020		Deposit: PayPal donation	\$ (73.05)	\$ 2,480.74	
12/1/2020		Deposit: PayPal donation	\$ (9.48)	\$ 2,490.22	
12/1/2020		Deposit: Bank fee return	\$ (38.00)	\$ 2,528.22	
12/1/2020		Bank fee charged in error which was reversed	\$ 38.00	\$ 2,490.22	
12/2/2020		Deposit: PayPal donation	\$ (4,889.70)	\$ 7,379.92	
12/7/2020		Deposit: PayPal donation	\$ (1,387.86)	\$ 8,767.78	
12/11/2020		Deposit: PayPal donation	\$ (97.50)	\$ 8,865.28	
12/11/2020	Travelodge	NO RECEIPT	\$ 70.00	\$ 8,795.28	
12/11/2020	Travelodge	Confirmation # 84886EC017839	\$ 56.00	\$ 8,739.28	<a href="https://drive.google.com/file/d/111qe_u0030UHQufFoY6vXDWJBOHU7ZwView?usp=sharing">https://drive.google.com/file/d/111qe_u0030UHQufFoY6vXDWJBOHU7ZwView?usp=sharing</a>
12/11/2020	Travelodge	Confirmation # 84886EC017832	\$ 56.00	\$ 8,683.28	<a href="https://drive.google.com/file/d/1V28fuxC4xQzQMl-v4tO-JrkEuXBUllView?usp=sharing">https://drive.google.com/file/d/1V28fuxC4xQzQMl-v4tO-JrkEuXBUllView?usp=sharing</a>
12/11/2020	Travelodge	Confirmation # 84886EC017851	\$ 56.00	\$ 8,627.28	<a href="https://drive.google.com/file/d/1h_9Q7lemQ49xTdhqTvAmMuDrs9lIG8QView?usp=sharing">https://drive.google.com/file/d/1h_9Q7lemQ49xTdhqTvAmMuDrs9lIG8QView?usp=sharing</a>
12/11/2020	Travelodge	Confirmation # 84886EC017840	\$ 56.00	\$ 8,571.28	<a href="https://drive.google.com/file/d/1R1FA7oWJULJKGdZvO_gxSvlvMnMGV_ZView?usp=sharing">https://drive.google.com/file/d/1R1FA7oWJULJKGdZvO_gxSvlvMnMGV_ZView?usp=sharing</a>
12/11/2020	Travelodge	Confirmation # 84886EC017844	\$ 56.00	\$ 8,515.28	<a href="https://drive.google.com/file/d/1Cz1qS8fZt-PX0IInqWvXHMlKjQ3e8hView?usp=sharing">https://drive.google.com/file/d/1Cz1qS8fZt-PX0IInqWvXHMlKjQ3e8hView?usp=sharing</a>
12/11/2020	Travelodge	Confirmation # 84886EC017842	\$ 56.00	\$ 8,459.28	<a href="https://drive.google.com/file/d/1JLWZ0xTYwezBamHUB1BUJLJaSjC1aUView?usp=sharing">https://drive.google.com/file/d/1JLWZ0xTYwezBamHUB1BUJLJaSjC1aUView?usp=sharing</a>
12/11/2020	Travelodge	Confirmation # 84886EC017841	\$ 56.00	\$ 8,403.28	<a href="https://drive.google.com/file/d/1eFS0ZJmaJgZ0vVr65emg3WgYuzF4hN5View?usp=sharing">https://drive.google.com/file/d/1eFS0ZJmaJgZ0vVr65emg3WgYuzF4hN5View?usp=sharing</a>
12/11/2020	Travelodge	Confirmation # 84886EC017843	\$ 56.00	\$ 8,347.28	<a href="https://drive.google.com/file/d/1vbdpE7zPr1q56mew8amZ1KqTzD_D6View?usp=sharing">https://drive.google.com/file/d/1vbdpE7zPr1q56mew8amZ1KqTzD_D6View?usp=sharing</a>
12/14/2020	Travelodge	Confirmation # 84886EC017833	\$ 56.00	\$ 8,291.28	<a href="https://drive.google.com/file/d/1_ky3mZjHvZ8eehVQ1wASQRqGk_mzbjView?usp=sharing">https://drive.google.com/file/d/1_ky3mZjHvZ8eehVQ1wASQRqGk_mzbjView?usp=sharing</a>
12/17/2020	Travelodge	Confirmation # 84886EC017898	\$ 112.00	\$ 8,179.28	<a href="https://drive.google.com/file/d/1HDaskZ_WeryafGMGfXK8G3PupDxB72qView?usp=sharing">https://drive.google.com/file/d/1HDaskZ_WeryafGMGfXK8G3PupDxB72qView?usp=sharing</a>
12/17/2020	Travelodge	Confirmation # 84886EC017879	\$ 56.00	\$ 8,123.28	<a href="https://drive.google.com/file/d/17SDFsWpnuUY3foXLzOsvaFICKx52eView?usp=sharing">https://drive.google.com/file/d/17SDFsWpnuUY3foXLzOsvaFICKx52eView?usp=sharing</a>
12/17/2020	Travelodge	Confirmation # 84886EC017884	\$ 56.00	\$ 8,067.28	<a href="https://drive.google.com/file/d/1wZXSO89TBK2oVki1E1TsPFAjDfPfsEView?usp=sharing">https://drive.google.com/file/d/1wZXSO89TBK2oVki1E1TsPFAjDfPfsEView?usp=sharing</a>
12/17/2020	Travelodge	Confirmation # 84886EC017880	\$ 56.00	\$ 8,011.28	<a href="https://drive.google.com/file/d/1qYX2mJUX_20rCX1UgyEwVtvm2-x6PhXView?usp=sharing">https://drive.google.com/file/d/1qYX2mJUX_20rCX1UgyEwVtvm2-x6PhXView?usp=sharing</a>
12/18/2020	Travelodge	Confirmation # 84886EC017916	\$ 112.00	\$ 7,899.28	<a href="https://drive.google.com/file/d/16lcBBBvZmsnBPIHOKIrvvUyUJLqL_ZView?usp=sharing">https://drive.google.com/file/d/16lcBBBvZmsnBPIHOKIrvvUyUJLqL_ZView?usp=sharing</a>
12/18/2020	Travelodge	Confirmation # 84886EC017953	\$ 56.00	\$ 7,843.28	<a href="https://drive.google.com/file/d/1eyaBJTfktIP3DiAqFQh14cwYm66CvDhView?usp=sharing">https://drive.google.com/file/d/1eyaBJTfktIP3DiAqFQh14cwYm66CvDhView?usp=sharing</a>
12/18/2020	Travelodge	Confirmation # 84886EC017954	\$ 56.00	\$ 7,787.28	<a href="https://drive.google.com/file/d/1d5M2M8qnsVRu9jCjQA016x4BY0MY9ZhmView?usp=sharing">https://drive.google.com/file/d/1d5M2M8qnsVRu9jCjQA016x4BY0MY9ZhmView?usp=sharing</a>
12/18/2020	Travelodge	Confirmation # 84886EC017956	\$ 56.00	\$ 7,731.28	<a href="https://drive.google.com/file/d/12rZWPfQu6PY5RvHRsvJOlyOUfEtxaView?usp=sharing">https://drive.google.com/file/d/12rZWPfQu6PY5RvHRsvJOlyOUfEtxaView?usp=sharing</a>
12/18/2020	Travelodge	Confirmation # 84886EC017957	\$ 56.00	\$ 7,675.28	<a href="https://drive.google.com/file/d/1ZMGU_dfo1MckaXbzYsX_iamGS-nUwxdView?usp=sharing">https://drive.google.com/file/d/1ZMGU_dfo1MckaXbzYsX_iamGS-nUwxdView?usp=sharing</a>
12/18/2020	Travelodge	Confirmation # 84886EC017955	\$ 56.00	\$ 7,619.28	<a href="https://drive.google.com/file/d/198nLr7H5T4h2kllWOTHcmV-2ZlAlView?usp=sharing">https://drive.google.com/file/d/198nLr7H5T4h2kllWOTHcmV-2ZlAlView?usp=sharing</a>
12/18/2020	Travelodge	Confirmation # 84886EC017959	\$ 56.00	\$ 7,563.28	<a href="https://drive.google.com/file/d/1PHkYt1DI5HmAdatdJkRoRwQcH1xbK1View?usp=sharing">https://drive.google.com/file/d/1PHkYt1DI5HmAdatdJkRoRwQcH1xbK1View?usp=sharing</a>
12/21/2020	Travelodge	Confirmation # 84886EC017958	\$ 56.00	\$ 7,507.28	<a href="https://drive.google.com/file/d/1MMgVgRhXhQaVppl9_BzW9cWPSITWqxfView?usp=sharing">https://drive.google.com/file/d/1MMgVgRhXhQaVppl9_BzW9cWPSITWqxfView?usp=sharing</a>
12/21/2020	Travelodge	Confirmation # 84886EC018000	\$ 56.00	\$ 7,451.28	<a href="https://drive.google.com/file/d/1SsPzSOMH-CRihzXMA4DITAVokfB4iView?usp=sharing">https://drive.google.com/file/d/1SsPzSOMH-CRihzXMA4DITAVokfB4iView?usp=sharing</a>
12/21/2020	Travelodge	Confirmation # 84886EC017941	\$ 56.00	\$ 7,395.28	<a href="https://drive.google.com/file/d/1Q_IeClZ1Hpvu8GMVt76h8N9zvV6DfView?usp=sharing">https://drive.google.com/file/d/1Q_IeClZ1Hpvu8GMVt76h8N9zvV6DfView?usp=sharing</a>
12/21/2020	Travelodge	Confirmation # 84886EC017943	\$ 56.00	\$ 7,339.28	<a href="https://drive.google.com/file/d/1cP2gNkK1f9UX3LkdYMJUUPVbuGagDFView?usp=sharing">https://drive.google.com/file/d/1cP2gNkK1f9UX3LkdYMJUUPVbuGagDFView?usp=sharing</a>
12/21/2020	Travelodge	Confirmation # 84886EC017937	\$ 56.00	\$ 7,283.28	<a href="https://drive.google.com/file/d/17U1VTo2h9pOQj5-yZ8I67-n5t8h7zView?usp=sharing">https://drive.google.com/file/d/17U1VTo2h9pOQj5-yZ8I67-n5t8h7zView?usp=sharing</a>
12/21/2020	Travelodge	Confirmation # 84886EC017936	\$ 56.00	\$ 7,227.28	<a href="https://drive.google.com/file/d/1Lp4YIOLmud2k0bcSH4K5oAYAwU8TView?usp=sharing">https://drive.google.com/file/d/1Lp4YIOLmud2k0bcSH4K5oAYAwU8TView?usp=sharing</a>
12/21/2020	Travelodge	Confirmation # 84886EC017938	\$ 56.00	\$ 7,171.28	<a href="https://drive.google.com/file/d/1RugbPw53FSpmsSHz8eHxsrwvFYSJdmView?usp=sharing">https://drive.google.com/file/d/1RugbPw53FSpmsSHz8eHxsrwvFYSJdmView?usp=sharing</a>
12/21/2020	Travelodge	Confirmation # 84886EC017939	\$ 56.00	\$ 7,115.28	<a href="https://drive.google.com/file/d/1ZQ_J3arJGG4YPOnR28s-flvXUeVcView?usp=sharing">https://drive.google.com/file/d/1ZQ_J3arJGG4YPOnR28s-flvXUeVcView?usp=sharing</a>
12/21/2020	Travelodge	Confirmation # 84886EC017940	\$ 56.00	\$ 7,059.28	<a href="https://drive.google.com/file/d/1ABd-c7k1h3Wp13egyuNIM7uzLaCoEnView?usp=sharing">https://drive.google.com/file/d/1ABd-c7k1h3Wp13egyuNIM7uzLaCoEnView?usp=sharing</a>
12/21/2020	Travelodge	Confirmation # 84886EC018001	\$ 56.00	\$ 7,003.28	<a href="https://drive.google.com/file/d/1Y6f3B2gEplndJ89ZTUDPnNqwwHsView?usp=sharing">https://drive.google.com/file/d/1Y6f3B2gEplndJ89ZTUDPnNqwwHsView?usp=sharing</a>
12/21/2020	Travelodge	Confirmation # 84886EC018002	\$ 56.00	\$ 6,947.28	<a href="https://drive.google.com/file/d/1F78MzGEPG-BmRV8MnuepS7zFC9-IvView?usp=sharing">https://drive.google.com/file/d/1F78MzGEPG-BmRV8MnuepS7zFC9-IvView?usp=sharing</a>
12/21/2020	Travelodge	Confirmation # 84886EC017999	\$ 56.00	\$ 6,891.28	<a href="https://drive.google.com/file/d/16YZZPcwwvAeV5iV_nWosdyvbyErs4View?usp=sharing">https://drive.google.com/file/d/16YZZPcwwvAeV5iV_nWosdyvbyErs4View?usp=sharing</a>
12/21/2020	Travelodge	Confirmation # 84886EC018003	\$ 56.00	\$ 6,835.28	<a href="https://drive.google.com/file/d/190N5_mvZ8J56anjzhFCUOwGHFEURScView?usp=sharing">https://drive.google.com/file/d/190N5_mvZ8J56anjzhFCUOwGHFEURScView?usp=sharing</a>
12/21/2020	Travelodge	Confirmation # 84886EC018004	\$ 56.00	\$ 6,779.28	<a href="https://drive.google.com/file/d/1m1R2kqJ6V4NSzCsPogEaYurCwSidView?usp=sharing">https://drive.google.com/file/d/1m1R2kqJ6V4NSzCsPogEaYurCwSidView?usp=sharing</a>
12/21/2020	Travelodge	Confirmation # 84886EC018006	\$ 56.00	\$ 6,723.28	<a href="https://drive.google.com/file/d/1j8Un_p2k3tblvG2_2yknQMI6FwkgQView?usp=sharing">https://drive.google.com/file/d/1j8Un_p2k3tblvG2_2yknQMI6FwkgQView?usp=sharing</a>
12/23/2020		Deposit: Counter deposit (Bobby) -\$50 from James B. Dobson & Joan Ten Hoer -\$100 from Tyler K. Ferguson -\$2,500 from Treasurer of Monroe County	\$ (2,650.00)	\$ 9,373.28	<a href="https://drive.google.com/file/d/1tpdYUjLqU1anS_mtM5W14_cY81ZiView?usp=sharing">https://drive.google.com/file/d/1tpdYUjLqU1anS_mtM5W14_cY81ZiView?usp=sharing</a> <a href="https://drive.google.com/file/d/1nxWLjAiwDw4-4RN7ReAeJufA0yView?usp=sharing">https://drive.google.com/file/d/1nxWLjAiwDw4-4RN7ReAeJufA0yView?usp=sharing</a> <a href="https://drive.google.com/file/d/1HEWfL0owzQnooyQoqUrUHWedb890_K8View?usp=sharing">https://drive.google.com/file/d/1HEWfL0owzQnooyQoqUrUHWedb890_K8View?usp=sharing</a>

# Hotels for Hope

12/23/2020	Travelodge	Confirmation # 84886EC017976	\$ 168.00	\$ 9,205.28	<a href="https://drive.google.com/file/d/1qYUf06WYF_7SstSLv6kaDM5LM_zEuG/view?usp=sharing">https://drive.google.com/file/d/1qYUf06WYF_7SstSLv6kaDM5LM_zEuG/view?usp=sharing</a>
12/23/2020	Travelodge	Confirmation # 84886EC017975	\$ 168.00	\$ 9,037.28	<a href="https://drive.google.com/file/d/1ub9YAUF7FF_nwu0_HopeMieb-0_2XY4P/view?usp=sharing">https://drive.google.com/file/d/1ub9YAUF7FF_nwu0_HopeMieb-0_2XY4P/view?usp=sharing</a>
12/23/2020	Travelodge	Confirmation # 84886EC017974	\$ 168.00	\$ 8,869.28	<a href="https://drive.google.com/file/d/1m_A0DTRrY1VfKs30ITgMcQRDNsIK0/view?usp=sharing">https://drive.google.com/file/d/1m_A0DTRrY1VfKs30ITgMcQRDNsIK0/view?usp=sharing</a>
12/23/2020	Travelodge	Confirmation # 84886EC017969	\$ 168.00	\$ 8,701.28	<a href="https://drive.google.com/file/d/1LnLzO4CXaUMl6VzP9r4ZAVmBbHJEaF/view?usp=sharing">https://drive.google.com/file/d/1LnLzO4CXaUMl6VzP9r4ZAVmBbHJEaF/view?usp=sharing</a>
12/23/2020	Travelodge	Confirmation # 84886EC017972	\$ 168.00	\$ 8,533.28	<a href="https://drive.google.com/file/d/13LzGvMRZ_CQ4avez6vxtMwQsEal09g/view?usp=sharing">https://drive.google.com/file/d/13LzGvMRZ_CQ4avez6vxtMwQsEal09g/view?usp=sharing</a>
12/23/2020	Travelodge	Confirmation # 84886EC017973	\$ 168.00	\$ 8,365.28	<a href="https://drive.google.com/file/d/1nQ6KXNjZM8On7Pl.e3B4c5SHciDTUL/view?usp=sharing">https://drive.google.com/file/d/1nQ6KXNjZM8On7Pl.e3B4c5SHciDTUL/view?usp=sharing</a>
12/23/2020	Travelodge	Confirmation # 84886EC017970	\$ 168.00	\$ 8,197.28	<a href="https://drive.google.com/file/d/12mug8S2Y55UPKQVnMstVMQJdvsYhaDgZ/view?usp=sharing">https://drive.google.com/file/d/12mug8S2Y55UPKQVnMstVMQJdvsYhaDgZ/view?usp=sharing</a>
12/23/2020	Travelodge	Confirmation # 84886EC017971	\$ 112.00	\$ 8,085.28	<a href="https://drive.google.com/file/d/1asQIV3A1e1Uc1R8CglzXjSkd2AeVf/view?usp=sharing">https://drive.google.com/file/d/1asQIV3A1e1Uc1R8CglzXjSkd2AeVf/view?usp=sharing</a>
12/24/2020	Travelodge	Confirmation # 84886EC018012	\$ 56.00	\$ 8,029.28	<a href="https://drive.google.com/file/d/11p3PUKCyQuY9R8bX0FPjVmjnYc8n8F/view?usp=sharing">https://drive.google.com/file/d/11p3PUKCyQuY9R8bX0FPjVmjnYc8n8F/view?usp=sharing</a>
12/24/2020	Travelodge	Confirmation # 84886EC018013	\$ 56.00	\$ 7,973.28	<a href="https://drive.google.com/file/d/14L1v6fj_ky921_Ys1dXvAZTbQQ6DcJ9/view?usp=sharing">https://drive.google.com/file/d/14L1v6fj_ky921_Ys1dXvAZTbQQ6DcJ9/view?usp=sharing</a>
12/24/2020	Travelodge	Confirmation # 84886EC018014	\$ 56.00	\$ 7,917.28	<a href="https://drive.google.com/file/d/1JL8u_IRRyPgC4YTZu8-9IzSm5q29uK/view?usp=sharing">https://drive.google.com/file/d/1JL8u_IRRyPgC4YTZu8-9IzSm5q29uK/view?usp=sharing</a>
12/24/2020	Travelodge	Confirmation # 84886EC018015	\$ 56.00	\$ 7,861.28	<a href="https://drive.google.com/file/d/12HMak8D4D9y-AxWsdKLzQKF2pQbEkoF/view?usp=sharing">https://drive.google.com/file/d/12HMak8D4D9y-AxWsdKLzQKF2pQbEkoF/view?usp=sharing</a>
12/24/2020	Travelodge	Confirmation # 84886EC018016	\$ 56.00	\$ 7,805.28	<a href="https://drive.google.com/file/d/1k9cy0DkKmE.lg9raQc_ITo4Ba1FF5xubS/view?usp=sharing">https://drive.google.com/file/d/1k9cy0DkKmE.lg9raQc_ITo4Ba1FF5xubS/view?usp=sharing</a>
12/24/2020	Travelodge	Confirmation # 84886EC018018	\$ 56.00	\$ 7,749.28	<a href="https://drive.google.com/file/d/1aDMbqLz0TLewLz9ADeacivCFRfI/view?usp=sharing">https://drive.google.com/file/d/1aDMbqLz0TLewLz9ADeacivCFRfI/view?usp=sharing</a>
12/24/2020	Travelodge	Confirmation # 84886EC018011	\$ 56.00	\$ 7,693.28	<a href="https://drive.google.com/file/d/1gPZ_VvwVSzdiAXvWpSCHUxAPxvRbW2/view?usp=sharing">https://drive.google.com/file/d/1gPZ_VvwVSzdiAXvWpSCHUxAPxvRbW2/view?usp=sharing</a>
12/24/2020	Travelodge	Confirmation # 84886EC018020	\$ 56.00	\$ 7,637.28	<a href="https://drive.google.com/file/d/1yW_4uoiqDbaUgWNWCQ3gkXvQ_eNa/view?usp=sharing">https://drive.google.com/file/d/1yW_4uoiqDbaUgWNWCQ3gkXvQ_eNa/view?usp=sharing</a>
12/28/2020		Deposit: PayPal donation	\$ (6,683.93)	\$ 14,321.21	
12/28/2020		Deposit: One World Enterprises	\$ (17.33)	\$ 14,338.54	<a href="https://drive.google.com/file/d/13YqxJusOPEWUUS9L01TY4-lin1bjY9/view?usp=sharing">https://drive.google.com/file/d/13YqxJusOPEWUUS9L01TY4-lin1bjY9/view?usp=sharing</a>
12/28/2020	Travelodge	Confirmation # 84886EC018029	\$ 112.00	\$ 14,226.54	<a href="https://drive.google.com/file/d/1h-g3acZHXKIX3zoYNUBNvqnzllthX/view?usp=sharing">https://drive.google.com/file/d/1h-g3acZHXKIX3zoYNUBNvqnzllthX/view?usp=sharing</a>
12/28/2020	Travelodge	Confirmation # 84886EC018086	\$ 56.00	\$ 14,170.54	<a href="https://drive.google.com/file/d/1QlccMSTCZsMpzL6Z032UBUkyAB3MsK/view?usp=sharing">https://drive.google.com/file/d/1QlccMSTCZsMpzL6Z032UBUkyAB3MsK/view?usp=sharing</a>
12/28/2020	Travelodge	Confirmation # 84886EC018091	\$ 56.00	\$ 14,114.54	<a href="https://drive.google.com/file/d/1eDcM6vGHDz64Sb6vzoyLmOcb6gBbcV/view?usp=sharing">https://drive.google.com/file/d/1eDcM6vGHDz64Sb6vzoyLmOcb6gBbcV/view?usp=sharing</a>
12/28/2020	Travelodge	Confirmation # 84886EC018088	\$ 56.00	\$ 14,058.54	<a href="https://drive.google.com/file/d/1O6IQDBI0bO4xGX4d4qlAKpU4U6U/view?usp=sharing">https://drive.google.com/file/d/1O6IQDBI0bO4xGX4d4qlAKpU4U6U/view?usp=sharing</a>
12/28/2020	Travelodge	Confirmation # 84886EC018090	\$ 56.00	\$ 14,002.54	<a href="https://drive.google.com/file/d/15mDvs8H5plDOWFMtAACC1GnO6K4E63/view?usp=sharing">https://drive.google.com/file/d/15mDvs8H5plDOWFMtAACC1GnO6K4E63/view?usp=sharing</a>
12/28/2020	Travelodge	Confirmation # 84886EC018087	\$ 56.00	\$ 13,946.54	<a href="https://drive.google.com/file/d/17NNANqZy_r1K0sJmBxClJKuWpDn3cJcx/view?usp=sharing">https://drive.google.com/file/d/17NNANqZy_r1K0sJmBxClJKuWpDn3cJcx/view?usp=sharing</a>
12/28/2020	Travelodge	Confirmation # 84886EC018089	\$ 56.00	\$ 13,890.54	<a href="https://drive.google.com/file/d/1K8K6fW5tX8DnNB4f1BibATTzWzTm2k1/view?usp=sharing">https://drive.google.com/file/d/1K8K6fW5tX8DnNB4f1BibATTzWzTm2k1/view?usp=sharing</a>
12/28/2020	Travelodge	Confirmation # 84886EC018026	\$ 56.00	\$ 13,834.54	<a href="https://drive.google.com/file/d/1MuycmnyIT-ExzLjPmKkQ4A7zBY2oyN2m/view?usp=sharing">https://drive.google.com/file/d/1MuycmnyIT-ExzLjPmKkQ4A7zBY2oyN2m/view?usp=sharing</a>
12/28/2020	Travelodge	Confirmation # 84886EC018030	\$ 56.00	\$ 13,778.54	<a href="https://drive.google.com/file/d/11tpJy5p6NemFa2nkndGEHHz4MdlXQek/view?usp=sharing">https://drive.google.com/file/d/11tpJy5p6NemFa2nkndGEHHz4MdlXQek/view?usp=sharing</a>
12/28/2020	Travelodge	Confirmation # 84886EC018028	\$ 56.00	\$ 13,722.54	<a href="https://drive.google.com/file/d/17gNE1y9R9VfnmN6ellx656KRB809jWu/view?usp=sharing">https://drive.google.com/file/d/17gNE1y9R9VfnmN6ellx656KRB809jWu/view?usp=sharing</a>
12/28/2020	Travelodge	Confirmation # 84886EC018023	\$ 56.00	\$ 13,666.54	<a href="https://drive.google.com/file/d/1gxWZkYRX6LePe2LmDp40T7wCC0yxX9/view?usp=sharing">https://drive.google.com/file/d/1gxWZkYRX6LePe2LmDp40T7wCC0yxX9/view?usp=sharing</a>
12/28/2020	Travelodge	Confirmation # 84886EC018027	\$ 56.00	\$ 13,610.54	<a href="https://drive.google.com/file/d/1XuMgbuRer330BTEUwGUA1OQY9eA56b/view?usp=sharing">https://drive.google.com/file/d/1XuMgbuRer330BTEUwGUA1OQY9eA56b/view?usp=sharing</a>
12/28/2020	Travelodge	Confirmation # 84886EC018024	\$ 56.00	\$ 13,554.54	<a href="https://drive.google.com/file/d/19T_QnpAjZ6MHKHT0Z2oYRMWCKS-Tluj/view?usp=sharing">https://drive.google.com/file/d/19T_QnpAjZ6MHKHT0Z2oYRMWCKS-Tluj/view?usp=sharing</a>
12/28/2020	Travelodge	NO RECEIPT	\$ 56.00	\$ 13,498.54	
12/28/2020	Travelodge	NO RECEIPT	\$ 56.00	\$ 13,442.54	
12/28/2020	Travelodge	NO RECEIPT	\$ 56.00	\$ 13,386.54	
12/28/2020	Travelodge	NO RECEIPT	\$ 56.00	\$ 13,330.54	
12/28/2020	Travelodge	NO RECEIPT	\$ 56.00	\$ 13,274.54	
12/28/2020	Travelodge	NO RECEIPT	\$ 56.00	\$ 13,218.54	
12/28/2020	Travelodge	NO RECEIPT	\$ 56.00	\$ 13,162.54	
12/28/2020	Travelodge	NO RECEIPT	\$ 56.00	\$ 13,106.54	
12/28/2020	Travelodge	NO RECEIPT	\$ 56.00	\$ 13,050.54	
12/29/2020		Returned check from grant due to city error -- TD contacted Bobby & H4H folks	\$ 2,500.00	\$ 10,550.54	
12/29/2020		Bank fee for returned check -- ONB will refund this due to City's error	\$ 11.00	\$ 10,539.54	
12/30/2020	Travelodge	Confirmation # 84886EC018095	\$ 168.00	\$ 10,371.54	<a href="https://drive.google.com/file/d/17DQ53pULk7k0CH16R9hgVhr5prB9/view?usp=sharing">https://drive.google.com/file/d/17DQ53pULk7k0CH16R9hgVhr5prB9/view?usp=sharing</a>
12/30/2020	Travelodge	Confirmation # 84886EC018100	\$ 168.00	\$ 10,203.54	<a href="https://drive.google.com/file/d/1AOsHoog1CEJqIMFUxsd7VdDdsIQzIK/view?usp=sharing">https://drive.google.com/file/d/1AOsHoog1CEJqIMFUxsd7VdDdsIQzIK/view?usp=sharing</a>
12/30/2020	Travelodge	Confirmation # 84886EC018097	\$ 168.00	\$ 10,035.54	<a href="https://drive.google.com/file/d/12_QINAtXMKUznUwzVlG6CYEJ6gB/view?usp=sharing">https://drive.google.com/file/d/12_QINAtXMKUznUwzVlG6CYEJ6gB/view?usp=sharing</a>
12/30/2020	Travelodge	Confirmation # 84886EC018098	\$ 168.00	\$ 9,867.54	<a href="https://drive.google.com/file/d/1y7R5cUBi8xw005Zi7OXx6VfK7yAHK/view?usp=sharing">https://drive.google.com/file/d/1y7R5cUBi8xw005Zi7OXx6VfK7yAHK/view?usp=sharing</a>
12/30/2020	Travelodge	Confirmation # 84886EC018096	\$ 168.00	\$ 9,699.54	<a href="https://drive.google.com/file/d/1PrGa3TLy3IOVb-wDp-viRU6cxo32a/view?usp=sharing">https://drive.google.com/file/d/1PrGa3TLy3IOVb-wDp-viRU6cxo32a/view?usp=sharing</a>
12/30/2020	Travelodge	Confirmation # 84886EC018094	\$ 168.00	\$ 9,531.54	<a href="https://drive.google.com/file/d/1f2533EMVlzm1EMC_Eh9C2M6XJeaX9/view?usp=sharing">https://drive.google.com/file/d/1f2533EMVlzm1EMC_Eh9C2M6XJeaX9/view?usp=sharing</a>
12/30/2020	Travelodge	Confirmation # 84886EC018106	\$ 112.00	\$ 9,419.54	<a href="https://drive.google.com/file/d/1zagt18tAqQOsc_kN8btYcTjXm-2J2uA/view?usp=sharing">https://drive.google.com/file/d/1zagt18tAqQOsc_kN8btYcTjXm-2J2uA/view?usp=sharing</a>
12/31/2020	Travelodge	Bank fee return	\$ (11.00)	\$ 9,430.54	
12/31/2020	Travelodge	Confirmation # 84886EC018146	\$ 56.00	\$ 9,374.54	<a href="https://drive.google.com/file/d/1qwwRUMNOJecBxOYQsqX15zCZpa3Chsw/view?usp=sharing">https://drive.google.com/file/d/1qwwRUMNOJecBxOYQsqX15zCZpa3Chsw/view?usp=sharing</a>
12/31/2020	Travelodge	Confirmation # 84886EC018148	\$ 56.00	\$ 9,318.54	<a href="https://drive.google.com/file/d/1ooqzXOR0WBDRyAuiUMAKn03pE8vlp/view?usp=sharing">https://drive.google.com/file/d/1ooqzXOR0WBDRyAuiUMAKn03pE8vlp/view?usp=sharing</a>
12/31/2020	Travelodge	Confirmation # 84886EC018145	\$ 56.00	\$ 9,262.54	<a href="https://drive.google.com/file/d/10IEsNvsORZDw8SF6nl50tDzVx-D-B-view?usp=sharing">https://drive.google.com/file/d/10IEsNvsORZDw8SF6nl50tDzVx-D-B-view?usp=sharing</a>
12/31/2020	Travelodge	Confirmation # 84886EC018147	\$ 56.00	\$ 9,206.54	<a href="https://drive.google.com/file/d/1qnXAy-99W8Hm6Zw5y2v9zGP0thGJ/view?usp=sharing">https://drive.google.com/file/d/1qnXAy-99W8Hm6Zw5y2v9zGP0thGJ/view?usp=sharing</a>
12/31/2020	Travelodge	Confirmation # 84886EC018143	\$ 56.00	\$ 9,150.54	<a href="https://drive.google.com/file/d/1_YDAAnp28h6uicNfIq33W7DQH1-ssz/view?usp=sharing">https://drive.google.com/file/d/1_YDAAnp28h6uicNfIq33W7DQH1-ssz/view?usp=sharing</a>
12/31/2020	Travelodge	Confirmation # 84886EC018144	\$ 56.00	\$ 9,094.54	<a href="https://drive.google.com/file/d/1kgFY_c5Gnm89f3ogaXms10TCoZk/view?usp=sharing">https://drive.google.com/file/d/1kgFY_c5Gnm89f3ogaXms10TCoZk/view?usp=sharing</a>
12/31/2020	Travelodge	Confirmation # 84886EC018149	\$ 56.00	\$ 9,038.54	<a href="https://drive.google.com/file/d/1HLpaDmkEN-nLhJ3uucSRGmInlB0Kk-view?usp=sharing">https://drive.google.com/file/d/1HLpaDmkEN-nLhJ3uucSRGmInlB0Kk-view?usp=sharing</a>
1/4/2021	Travelodge	Confirmation # 84886EC018199	\$ 112.00	\$ 8,926.54	<a href="https://drive.google.com/file/d/1bAK3ZaFbeaq73O4V1LUu4_A8FphM/view?usp=sharing">https://drive.google.com/file/d/1bAK3ZaFbeaq73O4V1LUu4_A8FphM/view?usp=sharing</a>
1/4/2021	Travelodge	Confirmation # 84886EC018182	\$ 56.00	\$ 8,870.54	<a href="https://drive.google.com/file/d/1-8lWRRPTdUCz4FNsCXGRGM5Yt3Jm/view?usp=sharing">https://drive.google.com/file/d/1-8lWRRPTdUCz4FNsCXGRGM5Yt3Jm/view?usp=sharing</a>
1/4/2021	Travelodge	Confirmation # 84886EC018180	\$ 56.00	\$ 8,814.54	<a href="https://drive.google.com/file/d/1uUHMNRjaE1EbHAYP-OnhvQ9rpX3vKs/view?usp=sharing">https://drive.google.com/file/d/1uUHMNRjaE1EbHAYP-OnhvQ9rpX3vKs/view?usp=sharing</a>
1/4/2021	Travelodge	Confirmation # 84886EC018181	\$ 56.00	\$ 8,758.54	<a href="https://drive.google.com/file/d/19VOrky8EisjgK8oo-DICkblPmErXpiv/view?usp=sharing">https://drive.google.com/file/d/19VOrky8EisjgK8oo-DICkblPmErXpiv/view?usp=sharing</a>
1/4/2021	Travelodge	Confirmation # 84886EC018184	\$ 56.00	\$ 8,702.54	<a href="https://drive.google.com/file/d/16_y4DMpF07bE6bnQ9ZC6_b-kQ46ZSAk/view?usp=sharing">https://drive.google.com/file/d/16_y4DMpF07bE6bnQ9ZC6_b-kQ46ZSAk/view?usp=sharing</a>
1/4/2021	Travelodge	Confirmation # 84886EC018179	\$ 56.00	\$ 8,646.54	<a href="https://drive.google.com/file/d/1hgcvhdkfneV03cpDyZTH8f1wPXICf/view?usp=sharing">https://drive.google.com/file/d/1hgcvhdkfneV03cpDyZTH8f1wPXICf/view?usp=sharing</a>
1/4/2021	Travelodge	Confirmation # 84886EC018183	\$ 56.00	\$ 8,590.54	<a href="https://drive.google.com/file/d/1UCkmg9pKCR1XmUouyQkYXa53WdWg3/view?usp=sharing">https://drive.google.com/file/d/1UCkmg9pKCR1XmUouyQkYXa53WdWg3/view?usp=sharing</a>
1/4/2021	Travelodge	Confirmation # 84886EC018169	\$ 56.00	\$ 8,534.54	<a href="https://drive.google.com/file/d/1qgPXAjQVUvdT3Wzq-YYPiLTLXAF5/view?usp=sharing">https://drive.google.com/file/d/1qgPXAjQVUvdT3Wzq-YYPiLTLXAF5/view?usp=sharing</a>
1/4/2021	Travelodge	Confirmation # 84886EC018167	\$ 56.00	\$ 8,478.54	<a href="https://drive.google.com/file/d/13Y_104aNMtBHWJm1I3Bn-Tl8MaEowSo/view?usp=sharing">https://drive.google.com/file/d/13Y_104aNMtBHWJm1I3Bn-Tl8MaEowSo/view?usp=sharing</a>
1/4/2021	Travelodge	Confirmation # 84886EC018166	\$ 56.00	\$ 8,422.54	<a href="https://drive.google.com/file/d/1elwMBpBq8-ysPQsp72EhNvkUPND1QkA/view?usp=sharing">https://drive.google.com/file/d/1elwMBpBq8-ysPQsp72EhNvkUPND1QkA/view?usp=sharing</a>
1/4/2021	Travelodge	Confirmation # 84886EC018168	\$ 56.00	\$ 8,366.54	<a href="https://drive.google.com/file/d/1MW6xgTvrVjPomEvrVjJpVdz_oPKv8U/view?usp=sharing">https://drive.google.com/file/d/1MW6xgTvrVjPomEvrVjJpVdz_oPKv8U/view?usp=sharing</a>
1/4/2021	Travelodge	Confirmation # 84886EC018170	\$ 56.00	\$ 8,310.54	<a href="https://drive.google.com/file/d/1PNS97WarcBumA3J4V3AE0LU8jW/view?usp=sharing">https://drive.google.com/file/d/1PNS97WarcBumA3J4V3AE0LU8jW/view?usp=sharing</a>
1/4/2021	Travelodge	Confirmation # 84886EC018164	\$ 56.00	\$ 8,254.54	<a href="https://drive.google.com/file/d/1hARqIsVlNM0oHwVdDc6T_LEp61XJZJ-view?usp=sharing">https://drive.google.com/file/d/1hARqIsVlNM0oHwVdDc6T_LEp61XJZJ-view?usp=sharing</a>
1/4/2021	Travelodge	Confirmation # 84886EC018214	\$ 56.00	\$ 8,198.54	<a href="https://drive.google.com/file/d/1UqvVSCJhNBEWofonCVLxxoVsvzDHgrL/view?usp=sharing">https://drive.google.com/file/d/1UqvVSCJhNBEWofonCVLxxoVsvzDHgrL/view?usp=sharing</a>
1/4/2021	Travelodge	NO RECEIPT	\$ 56.00	\$ 8,142.54	
1/4/2021	Travelodge	NO RECEIPT	\$ 56.00	\$ 8,086.54	
1/4/2021	Travelodge	NO RECEIPT	\$ 56.00	\$ 8,030.54	
1/4/2021	Travelodge	NO RECEIPT	\$ 56.00	\$ 7,974.54	
1/4/2021	Travelodge	NO RECEIPT	\$ 56.00	\$ 7,918.54	
1/4/2021	Travelodge	NO RECEIPT	\$ 56.00	\$ 7,862.54	
1/4/2021	Travelodge	NO RECEIPT	\$ 56.00	\$ 7,806.54	
1/6/2021		Deposit: Donation from Janice Lilly	\$ (4,000.00)	\$ 11,806.54	<a href="https://drive.google.com/file/d/13WDgcMZNDIQ2-piUy4q7hGlglRzFN/view?usp=sharing">https://drive.google.com/file/d/13WDgcMZNDIQ2-piUy4q7hGlglRzFN/view?usp=sharing</a>
1/6/2021	Travelodge	Confirmation # 84886EC018210	\$ 168.00	\$ 11,638.54	<a href="https://drive.google.com/file/d/18d6HFQ9J1xpkbTVAl5hv4a44uVvV-Q/view?usp=sharing">https://drive.google.com/file/d/18d6HFQ9J1xpkbTVAl5hv4a44uVvV-Q/view?usp=sharing</a>
1/6/2021	Travelodge	Confirmation # 84886EC018208	\$ 168.00	\$ 11,470.54	<a href="https://drive.google.com/file/d/1tXBsld8kAdYdG66nQqUbDlS92uJ5/view?usp=sharing">https://drive.google.com/file/d/1tXBsld8kAdYdG66nQqUbDlS92uJ5/view?usp=sharing</a>
1/6/2021	Travelodge	Confirmation # 84886EC018215	\$ 168.00	\$ 11,302.54	<a href="https://drive.google.com/file/d/1f903y20d8_Zl6ZBMZqJ27Z6fFPiXn/view?usp=sharing">https://drive.google.com/file/d/1f903y20d8_Zl6ZBMZqJ27Z6fFPiXn/view?usp=sharing</a>
1/6/2021	Travelodge	Confirmation # 84886EC018212	\$ 168.00	\$ 11,134.54	<a href="https://drive.google.com/file/d/101zA6kjz1h080bMfwBj2bfnHmshwFd/view?usp=sharing">https://drive.google.com/file/d/101zA6kjz1h080bMfwBj2bfnHmshwFd/view?usp=sharing</a>
1/6/2021	Travelodge	Confirmation # 84886EC018209	\$ 168.00	\$ 10,966.54	<a href="https://drive.google.com/file/d/1-S6PIEF_K2ImfGpCvPrF3HgoxClJXc/view?usp=sharing">https://drive.google.com/file/d/1-S6PIEF_K2ImfGpCvPrF3HgoxClJXc/view?usp=sharing</a>
1/6/2021	Travelodge	Confirmation # 84886EC018211	\$ 168.00	\$ 10,798.54	<a href="https://drive.google.com/file/d/1UjgmBrawZlX-aS4uEi8BEvhw5yavZ/view?usp=sharing">https://drive.google.com/file/d/1UjgmBrawZlX-aS4uEi8BEvhw5yavZ/view?usp=sharing</a>
1/6/2021	Travelodge	Confirmation # 84886EC018213	\$ 112.00	\$ 10,686.54	<a href="https://drive.google.com/file/d/1twj0Si2WVU70E64keHDGx1CsGkhe5ou1/view?usp=sharing">https://drive.google.com/file/d/1twj0Si2WVU70E64keHDGx1CsGkhe5ou1/view?usp=sharing</a>
1/6/2021	Travelodge	Confirmation # 84886EC018257	\$ 56.00	\$ 10,630.54	<a href="https://drive.google.com/file/d/19K0zHcpdqsY6S8oon7f5kzjz18Qn2Ma/view?usp=sharing">https://drive.google.com/file/d/19K0zHcpdqsY6S8oon7f5kzjz18Qn2Ma/view?usp=sharing</a>
1/7/2021	Travelodge	Confirmation # 84886EC018246	\$ 56.00	\$ 10,574.54	<a href="https://drive.google.com/file/d/1y_S6D3efXnXxcDL64pXJWtetV3vKXke/view?usp=sharing">https://drive.google.com/file/d/1y_S6D3efXnXxcDL64pXJWtetV3vKXke/view?usp=sharing</a>
1/7/2021	Travelodge	Confirmation # 84886EC018250	\$ 56.00	\$ 10,518.54	<a href="https://drive.google.com/file/d/1mqkOmAS7rRcXW8lCbGpEG4EtdUdY/view?usp=sharing">https://drive.google.com/file/d/1mqkOmAS7rRcXW8lCbGpEG4EtdUdY/view?usp=sharing</a>

# Hotels for Hope

1/7/2021	Travelodge	Confirmation # 84886EC018243	\$ 56.00	\$ 10,462.54	<a href="https://drive.google.com/file/d/1NsFHmopGEbSdbtXeZkGNBSUvIm5RfSM/view?usp=sharing">https://drive.google.com/file/d/1NsFHmopGEbSdbtXeZkGNBSUvIm5RfSM/view?usp=sharing</a>
1/7/2021	Travelodge	Confirmation # 84886EC018245	\$ 56.00	\$ 10,466.54	<a href="https://drive.google.com/file/d/1C2gE-zhKn844eEb_BhSjCCN28jMmCSpM/view?usp=sharing">https://drive.google.com/file/d/1C2gE-zhKn844eEb_BhSjCCN28jMmCSpM/view?usp=sharing</a>
1/7/2021	Travelodge	Confirmation # 84886EC018248	\$ 56.00	\$ 10,360.54	<a href="https://drive.google.com/file/d/1Zuv234vVhNFq332RxDO24BqrnhuixEi_/view?usp=sharing">https://drive.google.com/file/d/1Zuv234vVhNFq332RxDO24BqrnhuixEi_/view?usp=sharing</a>
1/7/2021	Travelodge	Confirmation # 84886EC018249	\$ 56.00	\$ 10,294.54	<a href="https://drive.google.com/file/d/1YVbmTwX24GGToHhK_Mo21Y0MTjYXFEU/view?usp=sharing">https://drive.google.com/file/d/1YVbmTwX24GGToHhK_Mo21Y0MTjYXFEU/view?usp=sharing</a>
1/7/2021	Travelodge	Confirmation # 84886EC018247	\$ 56.00	\$ 10,238.54	<a href="https://drive.google.com/file/d/19nKnWYAYB2W2PqR6E_3kSsUhrAFKMe/view?usp=sharing">https://drive.google.com/file/d/19nKnWYAYB2W2PqR6E_3kSsUhrAFKMe/view?usp=sharing</a>
1/7/2021	Travelodge	Confirmation # 84886EC018244	\$ 56.00	\$ 10,182.54	<a href="https://drive.google.com/file/d/1UF79we2YUaFbmXF9UEaSKOayE8QRrIFM/view?usp=sharing">https://drive.google.com/file/d/1UF79we2YUaFbmXF9UEaSKOayE8QRrIFM/view?usp=sharing</a>
1/8/2021	Travelodge	Confirmation # 84886EC018258	\$ 56.00	\$ 10,126.54	<a href="https://drive.google.com/file/d/1DEgBElJzFgBKXgSxcD2QcZBZ7YsQ9/view?usp=sharing">https://drive.google.com/file/d/1DEgBElJzFgBKXgSxcD2QcZBZ7YsQ9/view?usp=sharing</a>
1/8/2021	Travelodge	Confirmation # 84886EC018255	\$ 56.00	\$ 10,070.54	<a href="https://drive.google.com/file/d/1J06d_la0Gic1JNHNMBiMyZvFRzR2KX/view?usp=sharing">https://drive.google.com/file/d/1J06d_la0Gic1JNHNMBiMyZvFRzR2KX/view?usp=sharing</a>
1/8/2021	Travelodge	Confirmation # 84886EC018256	\$ 56.00	\$ 10,014.54	<a href="https://drive.google.com/file/d/1_7Qsbw2_p2Sk0f6f4z50B4mPi-PTaZ/view?usp=sharing">https://drive.google.com/file/d/1_7Qsbw2_p2Sk0f6f4z50B4mPi-PTaZ/view?usp=sharing</a>
1/8/2021	Travelodge	Confirmation # 84886EC018259	\$ 56.00	\$ 9,958.54	<a href="https://drive.google.com/file/d/186D4QHqUAFhEITEPm_Y75GwppU0T9F/view?usp=sharing">https://drive.google.com/file/d/186D4QHqUAFhEITEPm_Y75GwppU0T9F/view?usp=sharing</a>
1/8/2021	Travelodge	Confirmation # 84886EC018260	\$ 56.00	\$ 9,902.54	<a href="https://drive.google.com/file/d/18xSLfEIT20yGT2hGJmWZGdQgn_vfnsw/view?usp=sharing">https://drive.google.com/file/d/18xSLfEIT20yGT2hGJmWZGdQgn_vfnsw/view?usp=sharing</a>
1/8/2021	Travelodge	Confirmation # 84886EC018262	\$ 56.00	\$ 9,846.54	<a href="https://drive.google.com/file/d/1kdyVTPXTAenKBRWH9ndnsFaMiaBEF/view?usp=sharing">https://drive.google.com/file/d/1kdyVTPXTAenKBRWH9ndnsFaMiaBEF/view?usp=sharing</a>
1/8/2021	Travelodge	Confirmation # 84886EC018261	\$ 56.00	\$ 9,790.54	<a href="https://drive.google.com/file/d/1yqM63YU5nbvFHjjikWRhRgRz_m3xQ/view?usp=sharing">https://drive.google.com/file/d/1yqM63YU5nbvFHjjikWRhRgRz_m3xQ/view?usp=sharing</a>
1/8/2021	Travelodge	Confirmation # 84886EC018281	\$ 56.00	\$ 9,734.54	<a href="https://drive.google.com/file/d/1UApDloypAHzoJezvOik5UilPB9Nc0-vM/view?usp=sharing">https://drive.google.com/file/d/1UApDloypAHzoJezvOik5UilPB9Nc0-vM/view?usp=sharing</a>
1/11/2021		Deposit: PayPal donation	\$ (888.48)	\$ 10,623.02	
1/11/2021	Travelodge	Confirmation # 84886EC018296	\$ 56.00	\$ 10,567.02	<a href="https://drive.google.com/file/d/1E8wMTCB6TlxzH-TEM5EHRVCKsCshH9uQ/view?usp=sharing">https://drive.google.com/file/d/1E8wMTCB6TlxzH-TEM5EHRVCKsCshH9uQ/view?usp=sharing</a>
1/11/2021	Travelodge	Confirmation # 84886EC018295	\$ 56.00	\$ 10,511.02	<a href="https://drive.google.com/file/d/1zP2pm-kNn3DY5BYNk509yCmtOTNhh/view?usp=sharing">https://drive.google.com/file/d/1zP2pm-kNn3DY5BYNk509yCmtOTNhh/view?usp=sharing</a>
1/11/2021	Travelodge	Confirmation # 84886EC018294	\$ 56.00	\$ 10,455.02	<a href="https://drive.google.com/file/d/1RFFR0ZArncNZ80qEP26kEzJg8JNc/view?usp=sharing">https://drive.google.com/file/d/1RFFR0ZArncNZ80qEP26kEzJg8JNc/view?usp=sharing</a>
1/11/2021	Travelodge	Confirmation # 84886EC018293	\$ 56.00	\$ 10,399.02	<a href="https://drive.google.com/file/d/1QvB6friuKghyETMvLdAZsn9pHaca/view?usp=sharing">https://drive.google.com/file/d/1QvB6friuKghyETMvLdAZsn9pHaca/view?usp=sharing</a>
1/11/2021	Travelodge	Confirmation # 84886EC018292	\$ 56.00	\$ 10,343.02	<a href="https://drive.google.com/file/d/1Qg3hE2h3e25z-lS8lhCvE0-0W5ldOk6/view?usp=sharing">https://drive.google.com/file/d/1Qg3hE2h3e25z-lS8lhCvE0-0W5ldOk6/view?usp=sharing</a>
1/11/2021	Travelodge	Confirmation # 84886EC018291	\$ 56.00	\$ 10,287.02	<a href="https://drive.google.com/file/d/1c4RfGx1r4cL5XfS071UGTUM4obLXl1p/view?usp=sharing">https://drive.google.com/file/d/1c4RfGx1r4cL5XfS071UGTUM4obLXl1p/view?usp=sharing</a>
1/11/2021	Travelodge	Confirmation # 84886EC018290	\$ 56.00	\$ 10,231.02	<a href="https://drive.google.com/file/d/1RlSbQn995PLe8FwCwGbcTzQ_vk6fqv/view?usp=sharing">https://drive.google.com/file/d/1RlSbQn995PLe8FwCwGbcTzQ_vk6fqv/view?usp=sharing</a>
1/11/2021	Travelodge	Confirmation # 84886EC018289	\$ 56.00	\$ 10,175.02	<a href="https://drive.google.com/file/d/1lsc8CqQ2Q5x-IDcTAc7e7e7s-kASIR/view?usp=sharing">https://drive.google.com/file/d/1lsc8CqQ2Q5x-IDcTAc7e7e7s-kASIR/view?usp=sharing</a>
1/11/2021	Travelodge	Confirmation # 84886EC018280	\$ 56.00	\$ 10,119.02	<a href="https://drive.google.com/file/d/1hHSN70T7qbcvaoufMXB0uuxw7U4k/view?usp=sharing">https://drive.google.com/file/d/1hHSN70T7qbcvaoufMXB0uuxw7U4k/view?usp=sharing</a>
1/11/2021	Travelodge	Confirmation # 84886EC018278	\$ 56.00	\$ 10,063.02	<a href="https://drive.google.com/file/d/16QYRn_29f3A6HPLN4j5wsVnASG21SCS/view?usp=sharing">https://drive.google.com/file/d/16QYRn_29f3A6HPLN4j5wsVnASG21SCS/view?usp=sharing</a>
1/11/2021	Travelodge	Confirmation # 84886EC018273	\$ 56.00	\$ 10,007.02	<a href="https://drive.google.com/file/d/1IXZB_XPz0q3HTID04Sd3e09yTEsGz/view?usp=sharing">https://drive.google.com/file/d/1IXZB_XPz0q3HTID04Sd3e09yTEsGz/view?usp=sharing</a>
1/11/2021	Travelodge	Confirmation # 84886EC018271	\$ 56.00	\$ 9,951.02	<a href="https://drive.google.com/file/d/1pLR1CQuQdGZ7UeFQDKfj3kEJL1_9/view?usp=sharing">https://drive.google.com/file/d/1pLR1CQuQdGZ7UeFQDKfj3kEJL1_9/view?usp=sharing</a>
1/11/2021	Travelodge	Confirmation # 84886EC018277	\$ 56.00	\$ 9,895.02	<a href="https://drive.google.com/file/d/1Hq7BmbxyAeDP3PuPNeISk8sp1CSdRkCJ/view?usp=sharing">https://drive.google.com/file/d/1Hq7BmbxyAeDP3PuPNeISk8sp1CSdRkCJ/view?usp=sharing</a>
1/11/2021	Travelodge	Confirmation # 84886EC018274	\$ 56.00	\$ 9,839.02	<a href="https://drive.google.com/file/d/1YEOlA0Q3JZE8skBj-SkW6qJ0KDDr1/view?usp=sharing">https://drive.google.com/file/d/1YEOlA0Q3JZE8skBj-SkW6qJ0KDDr1/view?usp=sharing</a>
1/11/2021	Travelodge	Confirmation # 84886EC018272	\$ 56.00	\$ 9,783.02	<a href="https://drive.google.com/file/d/1PIMATv1h7xSebUixjYTPrO67j02sJG/view?usp=sharing">https://drive.google.com/file/d/1PIMATv1h7xSebUixjYTPrO67j02sJG/view?usp=sharing</a>
1/11/2021	Travelodge	NO RECEIPT	\$ 56.00	\$ 9,727.02	
1/13/2021	Travelodge	Confirmation # 84886EC018318	\$ 168.00	\$ 9,559.02	<a href="https://drive.google.com/file/d/1a-Wu9rxg2BnzvtzjFXa-W01UeUQ_86kBF/view?usp=sharing">https://drive.google.com/file/d/1a-Wu9rxg2BnzvtzjFXa-W01UeUQ_86kBF/view?usp=sharing</a>
1/13/2021	Travelodge	Confirmation # 84886EC018319	\$ 168.00	\$ 9,391.02	<a href="https://drive.google.com/file/d/1uZaNI1K14t4nBoYm2L_ebOV1n7v7clkt/view?usp=sharing">https://drive.google.com/file/d/1uZaNI1K14t4nBoYm2L_ebOV1n7v7clkt/view?usp=sharing</a>
1/13/2021	Travelodge	Confirmation # 84886EC018317	\$ 168.00	\$ 9,223.02	<a href="https://drive.google.com/file/d/1HoTcMzKMLcoXnMl_po-TEVp708u_/view?usp=sharing">https://drive.google.com/file/d/1HoTcMzKMLcoXnMl_po-TEVp708u_/view?usp=sharing</a>
1/13/2021	Travelodge	Confirmation # 84886EC018316	\$ 168.00	\$ 9,065.02	<a href="https://drive.google.com/file/d/1FhBj8DEYsStm1mNczbypgldB_KXgla/view?usp=sharing">https://drive.google.com/file/d/1FhBj8DEYsStm1mNczbypgldB_KXgla/view?usp=sharing</a>
1/13/2021	Travelodge	Confirmation # 84886EC018313	\$ 168.00	\$ 8,887.02	<a href="https://drive.google.com/file/d/1T5pNaxt5psbu4UTZiSyfAeAwN_vVvfr/view?usp=sharing">https://drive.google.com/file/d/1T5pNaxt5psbu4UTZiSyfAeAwN_vVvfr/view?usp=sharing</a>
1/13/2021	Travelodge	Confirmation # 84886EC018315	\$ 168.00	\$ 8,719.02	<a href="https://drive.google.com/file/d/1JwK01EPXnEJIKRvP73HzRWYxulFo7/view?usp=sharing">https://drive.google.com/file/d/1JwK01EPXnEJIKRvP73HzRWYxulFo7/view?usp=sharing</a>
1/13/2021	Travelodge	Confirmation # 84886EC018314	\$ 168.00	\$ 8,561.02	<a href="https://drive.google.com/file/d/15eT5RW0x6_gF968Rs7Y7Tm0f0pbk7s/view?usp=sharing">https://drive.google.com/file/d/15eT5RW0x6_gF968Rs7Y7Tm0f0pbk7s/view?usp=sharing</a>
1/13/2021	Travelodge	Confirmation # 84886EC018312	\$ 68.00	\$ 8,483.02	<a href="https://drive.google.com/file/d/1hWYTS5P0YHYAE9ALvAgQDn6J4OyX5/view?usp=sharing">https://drive.google.com/file/d/1hWYTS5P0YHYAE9ALvAgQDn6J4OyX5/view?usp=sharing</a>
1/14/2021	Travelodge	Confirmation # 84886EC018370	\$ 56.00	\$ 8,427.02	<a href="https://drive.google.com/file/d/1Qk0CgaVr-CPzoF1HTv2c5mPLN6P4YR/view?usp=sharing">https://drive.google.com/file/d/1Qk0CgaVr-CPzoF1HTv2c5mPLN6P4YR/view?usp=sharing</a>
1/14/2021	Travelodge	Confirmation # 84886EC018369	\$ 56.00	\$ 8,371.02	<a href="https://drive.google.com/file/d/1d2NYgtVpe-xCj8f0cY1rCuZbT9q/view?usp=sharing">https://drive.google.com/file/d/1d2NYgtVpe-xCj8f0cY1rCuZbT9q/view?usp=sharing</a>
1/14/2021	Travelodge	Confirmation # 84886EC018368	\$ 56.00	\$ 8,315.02	<a href="https://drive.google.com/file/d/1SnuFahCahkPDjJ2asM4j8NhbY59IE/view?usp=sharing">https://drive.google.com/file/d/1SnuFahCahkPDjJ2asM4j8NhbY59IE/view?usp=sharing</a>
1/14/2021	Travelodge	Confirmation # 84886EC018365	\$ 56.00	\$ 8,259.02	<a href="https://drive.google.com/file/d/1YyC6-x_ozZmkKrvMdykhl5nCc_Vw5M/view?usp=sharing">https://drive.google.com/file/d/1YyC6-x_ozZmkKrvMdykhl5nCc_Vw5M/view?usp=sharing</a>
1/14/2021	Travelodge	Confirmation # 84886EC018364	\$ 56.00	\$ 8,203.02	<a href="https://drive.google.com/file/d/1Skps0n5Dma2LPJHICqgYGSg-axn/view?usp=sharing">https://drive.google.com/file/d/1Skps0n5Dma2LPJHICqgYGSg-axn/view?usp=sharing</a>
1/14/2021	Travelodge	Confirmation # 84886EC018371	\$ 56.00	\$ 8,147.02	<a href="https://drive.google.com/file/d/1g-C_8XxyYjMBXhT2W4kFdJaoJNoyf/view?usp=sharing">https://drive.google.com/file/d/1g-C_8XxyYjMBXhT2W4kFdJaoJNoyf/view?usp=sharing</a>
1/14/2021	Travelodge	Confirmation # 84886EC018363	\$ 56.00	\$ 8,091.02	<a href="https://drive.google.com/file/d/1eA6NECaB-P00nyvMFCkJK9EzlyOF/view?usp=sharing">https://drive.google.com/file/d/1eA6NECaB-P00nyvMFCkJK9EzlyOF/view?usp=sharing</a>
1/14/2021	Travelodge	Confirmation # 84886EC018362	\$ 56.00	\$ 8,035.02	<a href="https://drive.google.com/file/d/1ePKozUdyqBoBXCcGz1rCrdQeBhrVSD/view?usp=sharing">https://drive.google.com/file/d/1ePKozUdyqBoBXCcGz1rCrdQeBhrVSD/view?usp=sharing</a>
1/15/2021	Travelodge	Confirmation # 84886EC018388	\$ 56.00	\$ 7,979.02	<a href="https://drive.google.com/file/d/12g8u-ejC28wYwNcQLeuURXDVpD7/view?usp=sharing">https://drive.google.com/file/d/12g8u-ejC28wYwNcQLeuURXDVpD7/view?usp=sharing</a>
1/15/2021	Travelodge	Confirmation # 84886EC018387	\$ 56.00	\$ 7,923.02	<a href="https://drive.google.com/file/d/1rQCG9yUjCz7w9-DkSu7Q2aHfC7d3Q/view?usp=sharing">https://drive.google.com/file/d/1rQCG9yUjCz7w9-DkSu7Q2aHfC7d3Q/view?usp=sharing</a>
1/15/2021	Travelodge	Confirmation # 84886EC018386	\$ 56.00	\$ 7,867.02	<a href="https://drive.google.com/file/d/1DAVCeyUl4SxzUYvOwkKv_dJL1DB8j5v2/view?usp=sharing">https://drive.google.com/file/d/1DAVCeyUl4SxzUYvOwkKv_dJL1DB8j5v2/view?usp=sharing</a>
1/15/2021	Travelodge	Confirmation # 84886EC018384	\$ 56.00	\$ 7,811.02	<a href="https://drive.google.com/file/d/1w2Nd6_AEVD-Ea8kEvXqnf1HKdelEgBp/view?usp=sharing">https://drive.google.com/file/d/1w2Nd6_AEVD-Ea8kEvXqnf1HKdelEgBp/view?usp=sharing</a>
1/15/2021	Travelodge	Confirmation # 84886EC018385	\$ 56.00	\$ 7,755.02	<a href="https://drive.google.com/file/d/1Q19gdW4rl8E-wSK28607GanJTrhC8m/view?usp=sharing">https://drive.google.com/file/d/1Q19gdW4rl8E-wSK28607GanJTrhC8m/view?usp=sharing</a>
1/15/2021	Travelodge	Confirmation # 84886EC018383	\$ 56.00	\$ 7,699.02	<a href="https://drive.google.com/file/d/1hafPCQeBBAERW1AUZagEwi-eValCMp/view?usp=sharing">https://drive.google.com/file/d/1hafPCQeBBAERW1AUZagEwi-eValCMp/view?usp=sharing</a>
1/15/2021	Travelodge	Confirmation # 84886EC018382	\$ 56.00	\$ 7,643.02	<a href="https://drive.google.com/file/d/1qVP_yEby2im4RPM93DBqd37rGTWn7bF4/view?usp=sharing">https://drive.google.com/file/d/1qVP_yEby2im4RPM93DBqd37rGTWn7bF4/view?usp=sharing</a>
1/15/2021	Travelodge	Confirmation # 84886EC018381	\$ 56.00	\$ 7,587.02	<a href="https://drive.google.com/file/d/1Nw0Y1n0UcTUzhny9mRuS2tIaHnWALg/view?usp=sharing">https://drive.google.com/file/d/1Nw0Y1n0UcTUzhny9mRuS2tIaHnWALg/view?usp=sharing</a>
1/19/2021	Travelodge	Confirmation # 84886EC018409	\$ 56.00	\$ 7,531.02	<a href="https://drive.google.com/file/d/1BAI0bmeAEF5yrH_evAs309vEgqRyh/view?usp=sharing">https://drive.google.com/file/d/1BAI0bmeAEF5yrH_evAs309vEgqRyh/view?usp=sharing</a>
1/19/2021	Travelodge	Confirmation # 84886EC018411	\$ 56.00	\$ 7,475.02	<a href="https://drive.google.com/file/d/1b7k5jPkdLToLkTeangVHlRrP5g2/view?usp=sharing">https://drive.google.com/file/d/1b7k5jPkdLToLkTeangVHlRrP5g2/view?usp=sharing</a>
1/19/2021	Travelodge	Confirmation # 84886EC018413	\$ 56.00	\$ 7,419.02	<a href="https://drive.google.com/file/d/1JcK4XJlFroHXUIU_M26P4-RPPcXkY/view?usp=sharing">https://drive.google.com/file/d/1JcK4XJlFroHXUIU_M26P4-RPPcXkY/view?usp=sharing</a>
1/19/2021	Travelodge	Confirmation # 84886EC018407	\$ 56.00	\$ 7,363.02	<a href="https://drive.google.com/file/d/1rK-M2BkCvry1vZuHutQp1RrCUkY3r/view?usp=sharing">https://drive.google.com/file/d/1rK-M2BkCvry1vZuHutQp1RrCUkY3r/view?usp=sharing</a>
1/19/2021	Travelodge	Confirmation # 84886EC018408	\$ 56.00	\$ 7,307.02	<a href="https://drive.google.com/file/d/1bEAvQy5ppWHLwqKopZQGTmN0jP5A/view?usp=sharing">https://drive.google.com/file/d/1bEAvQy5ppWHLwqKopZQGTmN0jP5A/view?usp=sharing</a>
1/19/2021	Travelodge	Confirmation # 84886EC018421	\$ 56.00	\$ 7,251.02	<a href="https://drive.google.com/file/d/1FGQPHvM1BXPk0h1-n9UNanDy1zW1JZj/view?usp=sharing">https://drive.google.com/file/d/1FGQPHvM1BXPk0h1-n9UNanDy1zW1JZj/view?usp=sharing</a>
1/19/2021	Travelodge	Confirmation # 84886EC018405	\$ 56.00	\$ 7,195.02	<a href="https://drive.google.com/file/d/1Pr3FuL7Cd13T9vE08Fyh6EoEwz_-2/view?usp=sharing">https://drive.google.com/file/d/1Pr3FuL7Cd13T9vE08Fyh6EoEwz_-2/view?usp=sharing</a>
1/19/2021	Travelodge	Confirmation # 84886EC018410	\$ 56.00	\$ 7,139.02	<a href="https://drive.google.com/file/d/1N1X4hGstEUNaVLVA6l3voeyJd4nu2/view?usp=sharing">https://drive.google.com/file/d/1N1X4hGstEUNaVLVA6l3voeyJd4nu2/view?usp=sharing</a>
1/19/2021	Travelodge	Confirmation # 84886EC018406	\$ 56.00	\$ 7,083.02	<a href="https://drive.google.com/file/d/1T3zK64ok1W7n1z1S8pBK6Tjd1n/view?usp=sharing">https://drive.google.com/file/d/1T3zK64ok1W7n1z1S8pBK6Tjd1n/view?usp=sharing</a>
1/20/2021	Travelodge	Confirmation # 84886EC018450	\$ 224.00	\$ 6,859.02	<a href="https://drive.google.com/file/d/1EJM7vhpY7FUmvoosC3yts3k8EXl0/view?usp=sharing">https://drive.google.com/file/d/1EJM7vhpY7FUmvoosC3yts3k8EXl0/view?usp=sharing</a>
1/20/2021	Travelodge	Confirmation # 84886EC018434	\$ 224.00	\$ 6,635.02	<a href="https://drive.google.com/file/d/1B5R0Jvq2rIQ7g9eYc26wXQzXXRf69T/view?usp=sharing">https://drive.google.com/file/d/1B5R0Jvq2rIQ7g9eYc26wXQzXXRf69T/view?usp=sharing</a>
1/20/2021	Travelodge	Confirmation # 84886EC018433	\$ 224.00	\$ 6,411.02	<a href="https://drive.google.com/file/d/1etUySzykuNow9_Pdd1smcVKZ8K997TaM/view?usp=sharing">https://drive.google.com/file/d/1etUySzykuNow9_Pdd1smcVKZ8K997TaM/view?usp=sharing</a>
1/20/2021	Travelodge	Confirmation # 84886EC018431	\$ 224.00	\$ 6,187.02	<a href="https://drive.google.com/file/d/1c9S_9aOZuWdCdCO477Uw1BYA5DJP/view?usp=sharing">https://drive.google.com/file/d/1c9S_9aOZuWdCdCO477Uw1BYA5DJP/view?usp=sharing</a>
1/20/2021	Travelodge	Confirmation # 84886EC018432	\$ 224.00	\$ 5,963.02	<a href="https://drive.google.com/file/d/1800TnFCemkKRJrW5dkqmsOOHbFwpMnm9/view?usp=sharing">https://drive.google.com/file/d/1800TnFCemkKRJrW5dkqmsOOHbFwpMnm9/view?usp=sharing</a>
1/20/2021	Travelodge	Confirmation # 84886EC018436	\$ 224.00	\$ 5,739.02	<a href="https://drive.google.com/file/d/1NhYxb53Lz5E56RD1My5a2seVnIsS5F/view?usp=sharing">https://drive.google.com/file/d/1NhYxb53Lz5E56RD1My5a2seVnIsS5F/view?usp=sharing</a>
1/20/2021	Travelodge	Confirmation # 84886EC018430	\$ 224.00	\$ 5,515.02	<a href="https://drive.google.com/file/d/1KS33mBaEoQec6DIAx3Hm1_ZLnyVfMnY/view?usp=sharing">https://drive.google.com/file/d/1KS33mBaEoQec6DIAx3Hm1_ZLnyVfMnY/view?usp=sharing</a>
1/20/2021	Travelodge	Confirmation # 84886EC018429	\$ 224.00	\$ 5,291.02	<a href="https://drive.google.com/file/d/1ZrUvhGk0TjZkVUqzL_S_wNHkWgu6b2/view?usp=sharing">https://drive.google.com/file/d/1ZrUvhGk0TjZkVUqzL_S_wNHkWgu6b2/view?usp=sharing</a>
1/20/2021	Travelodge	Confirmation # 84886EC018428	\$ 224.00	\$ 5,067.02	<a href="https://drive.google.com/file/d/1YvSghAV7oN9UgK9G3h8jV192Gq9XgZu/view?usp=sharing">https://drive.google.com/file/d/1YvSghAV7oN9UgK9G3h8jV192Gq9XgZu/view?usp=sharing</a>
1/20/2021	Travelodge	Confirmation # 84886EC018427	\$ 224.00	\$ 4,843.02	<a href="https://drive.google.com/file/d/1XZ8d0eQe11TbKhl2X9FQ2V9u0zrVZSS/view?usp=sharing">https://drive.google.com/file/d/1XZ8d0eQe11TbKhl2X9FQ2V9u0zrVZSS/view?usp=sharing</a>
1/25/2020	Travelodge	Confirmation # 84886EC018483	\$ 224.00	\$ 4,619.02	<a href="https://drive.google.com/file/d/14pBIAhAqEMMPQBx4XNB2zAHkIBBUy1/view?usp=sharing">https://drive.google.com/file/d/14pBIAhAqEMMPQBx4XNB2zAHkIBBUy1/view?usp=sharing</a>
1/25/2020	Travelodge	Confirmation # 84886EC018484	\$ 224.00	\$ 4,395.02	<a href="https://drive.google.com/file/d/1LD92FzrhRr9Awnsn55v6EGwtz29Ncm-/view?usp=sharing">https://drive.google.com/file/d/1LD92FzrhRr9Awnsn55v6EGwtz29Ncm-/view?usp=sharing</a>
1/25/2020	Travelodge	Confirmation # 84886EC018485	\$ 224.00	\$ 4,171.02	<a href="https://drive.google.com/file/d/1E2ZFEYrZrvunvXO4n4t4Cgp_UOHDp/view?usp=sharing">https://drive.google.com/file/d/1E2ZFEYrZrvunvXO4n4t4Cgp_UOHDp/view?usp=sharing</a>
1/25/2020	Travelodge	Confirmation # 84886EC018487	\$ 224.00	\$ 3,947.02	<a href="https://drive.google.com/file/d/1SF0E85PkJ8artux16hUbuMXBJazfql/view?usp=sharing">https://drive.google.com/file/d/1SF0E85PkJ8artux16hUbuMXBJazfql/view?usp=sharing</a>
1/25/2020	Travelodge	Confirmation # 84886EC018486	\$ 224.00	\$ 3,723.02	<a href="https://drive.google.com/file/d/18WIoD3BDolEaVvVbtaoQ4KXy6Zf2/view?usp=sharing">https://drive.google.com/file/d/18WIoD3BDolEaVvVbtaoQ4KXy6Zf2/view?usp=sharing</a>
1/25/2020	Travelodge	Confirmation # 84886EC018488			



# Hotels for Hope

1/27/2021		NO RECEIPT		\$ 168.00	\$ 7,415.46	
2/1/2021		Deposit: Benevity Fund		\$ (603.76)	\$ 8,019.22	<a href="https://drive.google.com/file/d/1TYhNHG3JZhOABTYXJFKPKXJHAGzN9T0I/view?usp=sharing">https://drive.google.com/file/d/1TYhNHG3JZhOABTYXJFKPKXJHAGzN9T0I/view?usp=sharing</a>
2/1/2021	Travelodge	Confirmation # 84886EC018581		\$ 224.00	\$ 7,795.22	<a href="https://drive.google.com/file/d/1JdvNNLBPdVbYl9VpNkpj1NF3x_-ZE9/view?usp=sharing">https://drive.google.com/file/d/1JdvNNLBPdVbYl9VpNkpj1NF3x_-ZE9/view?usp=sharing</a>
2/1/2021	Travelodge	Confirmation # 84886EC018587		\$ 224.00	\$ 7,571.22	<a href="https://drive.google.com/file/d/1MRQBz3-35spwYvdk_gw8ENUJTL0LzVuz2Usp=sharing">https://drive.google.com/file/d/1MRQBz3-35spwYvdk_gw8ENUJTL0LzVuz2Usp=sharing</a>
2/1/2021	Travelodge	Confirmation # 84886EC018582		\$ 224.00	\$ 7,347.22	<a href="https://drive.google.com/file/d/1KkL7xn370ncP2D5JU5xKs-O9csAAMk/view?usp=sharing">https://drive.google.com/file/d/1KkL7xn370ncP2D5JU5xKs-O9csAAMk/view?usp=sharing</a>
2/1/2021	Travelodge	Confirmation # 84886EC018588		\$ 56.00	\$ 7,291.22	<a href="https://drive.google.com/file/d/17yokFHFMMkMvLGlGAcLd7bWj5adEQD8I/view?usp=sharing">https://drive.google.com/file/d/17yokFHFMMkMvLGlGAcLd7bWj5adEQD8I/view?usp=sharing</a>
2/2/2021		Deposit: Counter deposit (TD) --\$200 from James B. Dobson & Joan Ten Hoer --\$10 from Mary Langley & Dean Langley		\$ (210.00)	\$ 7,501.22	<a href="https://drive.google.com/file/d/1Kk8O2o1KV3RwJ4kwWaIN_S2HV3P572Iw/view?usp=sharing">https://drive.google.com/file/d/1Kk8O2o1KV3RwJ4kwWaIN_S2HV3P572Iw/view?usp=sharing</a>
2/3/2021	Travelodge	Confirmation # 84886EC018625		\$ 168.00	\$ 7,333.22	<a href="https://drive.google.com/file/d/1GIEUfS6eHuCmBwzPFf1CR8oXjnEmsU/view?usp=sharing">https://drive.google.com/file/d/1GIEUfS6eHuCmBwzPFf1CR8oXjnEmsU/view?usp=sharing</a>
2/3/2021	Travelodge	Confirmation # 84886EC018630		\$ 168.00	\$ 7,165.22	<a href="https://drive.google.com/file/d/1FBXJ5I51OviSPisQ6dINFqZgQAxv_/view?usp=sharing">https://drive.google.com/file/d/1FBXJ5I51OviSPisQ6dINFqZgQAxv_/view?usp=sharing</a>
2/3/2021	Travelodge	Confirmation # 84886EC018631		\$ 168.00	\$ 6,997.22	<a href="https://drive.google.com/file/d/1BFcRScdH9qbx3MIGx7ZlpdU3oBo3r/view?usp=sharing">https://drive.google.com/file/d/1BFcRScdH9qbx3MIGx7ZlpdU3oBo3r/view?usp=sharing</a>
2/3/2021	Travelodge	Confirmation # 84886EC018632		\$ 168.00	\$ 6,829.22	<a href="https://drive.google.com/file/d/1caw-mzgUR01q8ceAyDwUctIm8dh-isp/view?usp=sharing">https://drive.google.com/file/d/1caw-mzgUR01q8ceAyDwUctIm8dh-isp/view?usp=sharing</a>
2/4/2021	Travelodge	Confirmation # 84886EC018667		\$ 56.00	\$ 6,773.22	<a href="https://drive.google.com/file/d/15C17w3QBPNxyQJ_B42VlttmNTl6gL1Rr/view?usp=sharing">https://drive.google.com/file/d/15C17w3QBPNxyQJ_B42VlttmNTl6gL1Rr/view?usp=sharing</a>
2/4/2021	Travelodge	Confirmation # 84886EC018669		\$ 56.00	\$ 6,717.22	<a href="https://drive.google.com/file/d/18s1x8Sj5V04L_e2OARQckrdpQGGY/view?usp=sharing">https://drive.google.com/file/d/18s1x8Sj5V04L_e2OARQckrdpQGGY/view?usp=sharing</a>
2/4/2021	Travelodge	Confirmation # 84886EC018672		\$ 56.00	\$ 6,661.22	<a href="https://drive.google.com/file/d/1NuV5z8zjQcNc-PzKQATyNfrXQxazO21X/view?usp=sharing">https://drive.google.com/file/d/1NuV5z8zjQcNc-PzKQATyNfrXQxazO21X/view?usp=sharing</a>
2/4/2021	Travelodge	Confirmation # 84886EC018673		\$ 56.00	\$ 6,605.22	<a href="https://drive.google.com/file/d/1ZieV0vZAB83qWN4HWD-WU0e8Y85UGN/view?usp=sharing">https://drive.google.com/file/d/1ZieV0vZAB83qWN4HWD-WU0e8Y85UGN/view?usp=sharing</a>
2/5/2021		Deposit: City of Bloomington (H4H John Hopkins?)		\$ (8,004.00)	\$ 14,609.22	<a href="https://drive.google.com/file/d/17oqNjKvZv08ZnkTwsdaF_pwe45VqGla/view?usp=sharing">https://drive.google.com/file/d/17oqNjKvZv08ZnkTwsdaF_pwe45VqGla/view?usp=sharing</a>
2/8/2021	Travelodge	Confirmation # 84886EC018788		\$ 168.00	\$ 14,441.22	<a href="https://drive.google.com/file/d/1Oz5sd11YAjEDgX7YN5DKIh9e6BC1w/view?usp=sharing">https://drive.google.com/file/d/1Oz5sd11YAjEDgX7YN5DKIh9e6BC1w/view?usp=sharing</a>
2/8/2021	Travelodge	Confirmation # 84886EC018790		\$ 168.00	\$ 14,273.22	<a href="https://drive.google.com/file/d/1-njP9B5F332SX3-ySXUa2pGiu7VppL/view?usp=sharing">https://drive.google.com/file/d/1-njP9B5F332SX3-ySXUa2pGiu7VppL/view?usp=sharing</a>
2/8/2021	Travelodge	Confirmation # 84886EC018789		\$ 168.00	\$ 14,105.22	<a href="https://drive.google.com/file/d/10D2Xn-Ck4ADLmQEL3XrRnZ7WukNER/view?usp=sharing">https://drive.google.com/file/d/10D2Xn-Ck4ADLmQEL3XrRnZ7WukNER/view?usp=sharing</a>
2/8/2021	Travelodge	Confirmation # 84886EC018787		\$ 168.00	\$ 13,937.22	<a href="https://drive.google.com/file/d/1MHRfG4WKY612WSPBbqa_yUQyJ17iB/view?usp=sharing">https://drive.google.com/file/d/1MHRfG4WKY612WSPBbqa_yUQyJ17iB/view?usp=sharing</a>
2/9/2021	Travelodge	NO RECEIPT		\$ 168.00	\$ 13,769.22	
2/10/2021	Travelodge	NO RECEIPT		\$ 168.00	\$ 13,601.22	
2/10/2021	Travelodge	NO RECEIPT		\$ 168.00	\$ 13,433.22	
2/10/2021	Travelodge	NO RECEIPT		\$ 168.00	\$ 13,265.22	
2/16/2021	Travelodge	Confirmation # 84886EC018862		\$ 224.00	\$ 13,041.22	<a href="https://drive.google.com/file/d/1cs7ZhwssUtywa1a3-s8InchyO6Edclbc/view?usp=sharing">https://drive.google.com/file/d/1cs7ZhwssUtywa1a3-s8InchyO6Edclbc/view?usp=sharing</a>
2/16/2021	Travelodge	Confirmation # 84886EC018863		\$ 224.00	\$ 12,817.22	<a href="https://drive.google.com/file/d/1vvh5jvg0s1AUUsVFTMps-qDqXJ75Bt/view?usp=sharing">https://drive.google.com/file/d/1vvh5jvg0s1AUUsVFTMps-qDqXJ75Bt/view?usp=sharing</a>
2/16/2021	Travelodge	Confirmation # 84886EC018864		\$ 224.00	\$ 12,593.22	<a href="https://drive.google.com/file/d/11pEIO_bfl1B1XoO_6JhT3LlVWVU_L1dKc/view?usp=sharing">https://drive.google.com/file/d/11pEIO_bfl1B1XoO_6JhT3LlVWVU_L1dKc/view?usp=sharing</a>
2/16/2021	Travelodge	Confirmation # 84886EC018867		\$ 224.00	\$ 12,369.22	<a href="https://drive.google.com/file/d/1IF7fqimPurNthJpsedOSVKnKqEaj180/view?usp=sharing">https://drive.google.com/file/d/1IF7fqimPurNthJpsedOSVKnKqEaj180/view?usp=sharing</a>
2/17/2021		Deposit: PayPal donation		\$ (3,321.54)	\$ 15,690.76	
2/17/2021	Travelodge	Confirmation # 84886EC018914		\$ 168.00	\$ 15,522.76	<a href="https://drive.google.com/file/d/1M1GtYrJm6H6c0aJ_1_vdYWas3GqkWC8/view?usp=sharing">https://drive.google.com/file/d/1M1GtYrJm6H6c0aJ_1_vdYWas3GqkWC8/view?usp=sharing</a>
2/17/2021	Travelodge	Confirmation # 84886EC018925		\$ 168.00	\$ 15,354.76	<a href="https://drive.google.com/file/d/1H0UXKpZRHapp5Vht8p8xbdkAqtL3_S/view?usp=sharing">https://drive.google.com/file/d/1H0UXKpZRHapp5Vht8p8xbdkAqtL3_S/view?usp=sharing</a>
2/17/2021	Travelodge	Confirmation # 84886EC018917		\$ 168.00	\$ 15,186.76	<a href="https://drive.google.com/file/d/1FnJIO9eytUQx0dyuvLZO7rw7a5x_nn/view?usp=sharing">https://drive.google.com/file/d/1FnJIO9eytUQx0dyuvLZO7rw7a5x_nn/view?usp=sharing</a>
2/17/2021	Travelodge	Confirmation # 84886EC018915		\$ 168.00	\$ 15,018.76	<a href="https://drive.google.com/file/d/1M9slmlmDQCXRQhQuQE6S7STi3LrTm_/view?usp=sharing">https://drive.google.com/file/d/1M9slmlmDQCXRQhQuQE6S7STi3LrTm_/view?usp=sharing</a>
2/18/2021	Travelodge	NO RECEIPT		\$ 56.00	\$ 14,962.76	
2/22/2021		Deposit: --\$13,145 from Trailblazer Grant via IU --\$200 from Gerhard and Angela Glomm		\$ (13,345.00)	\$ 28,307.76	<a href="https://drive.google.com/file/d/1WHmzhclH8F293_nzwxBSUJDRP-NcNPTA/view?usp=sharing">https://drive.google.com/file/d/1WHmzhclH8F293_nzwxBSUJDRP-NcNPTA/view?usp=sharing</a>
2/22/2021	Walmart.com	Walmart computers (Sophia Travis Grant)		\$ 620.59	\$ 27,687.17	<a href="https://drive.google.com/file/d/1VyyZA2vAjapZ5cGkPvmk3N5k4kuTrkT/view?usp=sharing">https://drive.google.com/file/d/1VyyZA2vAjapZ5cGkPvmk3N5k4kuTrkT/view?usp=sharing</a>
2/22/2021	HP.com	HP computers (Sophia Travis Grant)		\$ 576.18	\$ 27,110.99	<a href="https://drive.google.com/file/d/1UEB7Vtq2SGr0G07_Isa3j9WRfUoA8U/view?usp=sharing">https://drive.google.com/file/d/1UEB7Vtq2SGr0G07_Isa3j9WRfUoA8U/view?usp=sharing</a>
2/22/2021	Travelodge	Confirmation # 84886EC018987		\$ 224.00	\$ 26,886.99	<a href="https://drive.google.com/file/d/1_xANcBa6QJ0-W6jqWhJfma5SVvAc6Ar/view?usp=sharing">https://drive.google.com/file/d/1_xANcBa6QJ0-W6jqWhJfma5SVvAc6Ar/view?usp=sharing</a>
2/22/2021	Travelodge	Confirmation # 84886EC018976		\$ 224.00	\$ 26,662.99	<a href="https://drive.google.com/file/d/1Rswge-1fKJhFJvXJdYxgeQvQvE83_R/view?usp=sharing">https://drive.google.com/file/d/1Rswge-1fKJhFJvXJdYxgeQvQvE83_R/view?usp=sharing</a>
2/22/2021	Travelodge	Confirmation # 84886EC018981		\$ 224.00	\$ 26,438.99	<a href="https://drive.google.com/file/d/1LISPd2w_9bQc4Q5k3mGG5t19v_AG/view?usp=sharing">https://drive.google.com/file/d/1LISPd2w_9bQc4Q5k3mGG5t19v_AG/view?usp=sharing</a>
2/22/2021	Walmart.com	Walmart Protection Plan for computers (Sophia Travis Grant)		\$ 79.00	\$ 26,359.99	<a href="https://drive.google.com/file/d/1Juu1jmdUH8:Cfl8kvdFnDy-yjWX5_81/view?usp=sharing">https://drive.google.com/file/d/1Juu1jmdUH8:Cfl8kvdFnDy-yjWX5_81/view?usp=sharing</a>
2/24/2021	Travelodge	Confirmation # 84886EC019059		\$ 168.00	\$ 26,191.99	<a href="https://drive.google.com/file/d/1SpBwk51Tv5yPCnV6ic2_w7UkK6P8W/view?usp=sharing">https://drive.google.com/file/d/1SpBwk51Tv5yPCnV6ic2_w7UkK6P8W/view?usp=sharing</a>
2/24/2021	Travelodge	Confirmation # 84886EC019065		\$ 168.00	\$ 26,023.99	<a href="https://drive.google.com/file/d/1npZLwCdWYm9l3oQCEV7yQxRp8X4ma/view?usp=sharing">https://drive.google.com/file/d/1npZLwCdWYm9l3oQCEV7yQxRp8X4ma/view?usp=sharing</a>
2/24/2021	Travelodge	Confirmation # 84886EC019063		\$ 168.00	\$ 25,855.99	<a href="https://drive.google.com/file/d/1nJZwzcr4vZlh67ZGmZLNHc15RZpcc/view?usp=sharing">https://drive.google.com/file/d/1nJZwzcr4vZlh67ZGmZLNHc15RZpcc/view?usp=sharing</a>
2/24/2021	Travelodge	Confirmation # 84886EC019061		\$ 168.00	\$ 25,687.99	<a href="https://drive.google.com/file/d/1OadBh0s0JZeOIgh2BPTfRfm40nrtidph/view?usp=sharing">https://drive.google.com/file/d/1OadBh0s0JZeOIgh2BPTfRfm40nrtidph/view?usp=sharing</a>
3/1/2021	Travelodge	NO RECEIPT		\$ 224.00	\$ 25,463.99	
3/1/2021	Travelodge	NO RECEIPT		\$ 224.00	\$ 25,239.99	
3/1/2021	Travelodge	NO RECEIPT		\$ 224.00	\$ 25,015.99	
3/1/2021	Travelodge	NO RECEIPT		\$ 224.00	\$ 24,791.99	
3/3/2021	Travelodge	Confirmation # 84886EC019177		\$ 168.00	\$ 24,623.99	<a href="https://drive.google.com/file/d/17dqjdHAPQCDsFkJOdkKuGzIm_fk2w/view?usp=sharing">https://drive.google.com/file/d/17dqjdHAPQCDsFkJOdkKuGzIm_fk2w/view?usp=sharing</a>
3/3/2021	Travelodge	Confirmation # 84886EC019181		\$ 168.00	\$ 24,455.99	<a href="https://drive.google.com/file/d/1toyKMTraaNOYm76Z2xmFPQYUjRvB/view?usp=sharing">https://drive.google.com/file/d/1toyKMTraaNOYm76Z2xmFPQYUjRvB/view?usp=sharing</a>
3/3/2021	Travelodge	Confirmation # 84886EC019179		\$ 168.00	\$ 24,287.99	<a href="https://drive.google.com/file/d/1MLAXZyHfQYFNza0BavZMG9OOEQU8/view?usp=sharing">https://drive.google.com/file/d/1MLAXZyHfQYFNza0BavZMG9OOEQU8/view?usp=sharing</a>
3/3/2021	Travelodge	Confirmation # 84886EC019174		\$ 168.00	\$ 24,119.99	<a href="https://drive.google.com/file/d/1AVdcrcwMUPY5wuqGUITUo5iAvkVjJd6n/view?usp=sharing">https://drive.google.com/file/d/1AVdcrcwMUPY5wuqGUITUo5iAvkVjJd6n/view?usp=sharing</a>
3/8/2021	Travelodge	NO RECEIPT		\$ 392.00	\$ 23,727.99	
3/8/2021	Travelodge	Confirmation # 84886EC019248		\$ 224.00	\$ 23,503.99	<a href="https://drive.google.com/file/d/1fZQcBraeVJ6xnF3slvGhKz2wG4jVd/view?usp=sharing">https://drive.google.com/file/d/1fZQcBraeVJ6xnF3slvGhKz2wG4jVd/view?usp=sharing</a>
3/8/2021	Travelodge	Confirmation # 84886EC019246		\$ 224.00	\$ 23,279.99	<a href="https://drive.google.com/file/d/1efgaxsqxhZG6r2J0HN7h4GjKvAjmB/view?usp=sharing">https://drive.google.com/file/d/1efgaxsqxhZG6r2J0HN7h4GjKvAjmB/view?usp=sharing</a>
3/8/2021	Travelodge	Confirmation # 84886EC019249		\$ 224.00	\$ 23,055.99	<a href="https://drive.google.com/file/d/1X4-WJ0tW9strXa-CodGpPcC6rKjU4mN/view?usp=sharing">https://drive.google.com/file/d/1X4-WJ0tW9strXa-CodGpPcC6rKjU4mN/view?usp=sharing</a>
3/8/2021	Travelodge	Confirmation # 84886EC019247		\$ 224.00	\$ 22,831.99	<a href="https://drive.google.com/file/d/1SkvofFASVY-QN0WpCtELZGIZ71ZUo/view?usp=sharing">https://drive.google.com/file/d/1SkvofFASVY-QN0WpCtELZGIZ71ZUo/view?usp=sharing</a>
3/10/2021	Travelodge	Confirmation # 84886EC019305		\$ 168.00	\$ 22,663.99	<a href="https://drive.google.com/file/d/1PQhu4G50QeXRamOEht02sPdkK4mibz-/view?usp=sharing">https://drive.google.com/file/d/1PQhu4G50QeXRamOEht02sPdkK4mibz-/view?usp=sharing</a>
3/10/2021	Travelodge	Confirmation # 84886EC019307		\$ 168.00	\$ 22,495.99	<a href="https://drive.google.com/file/d/18h-cNvbWTJLSnydKT86FZvsVzkn6-Gw/view?usp=sharing">https://drive.google.com/file/d/18h-cNvbWTJLSnydKT86FZvsVzkn6-Gw/view?usp=sharing</a>
3/10/2021	Travelodge	Confirmation # 84886EC019303		\$ 168.00	\$ 22,327.99	<a href="https://drive.google.com/file/d/1LN6YrhvM45Y5NS-RVQeOQCFIDBe22/view?usp=sharing">https://drive.google.com/file/d/1LN6YrhvM45Y5NS-RVQeOQCFIDBe22/view?usp=sharing</a>
3/10/2021	Travelodge	Confirmation # 84886EC019302		\$ 168.00	\$ 22,159.99	<a href="https://drive.google.com/file/d/1qmrTSiGybnb8w0N5GllZDC2hSo79XX5/view?usp=sharing">https://drive.google.com/file/d/1qmrTSiGybnb8w0N5GllZDC2hSo79XX5/view?usp=sharing</a>
3/11/2021	Travelodge	Confirmation # 84886EC019358		\$ 56.00	\$ 22,103.99	<a href="https://drive.google.com/file/d/15tv4QvY_FVZPbo91Bj7qhdL5z2-u6Rs/view?usp=sharing">https://drive.google.com/file/d/15tv4QvY_FVZPbo91Bj7qhdL5z2-u6Rs/view?usp=sharing</a>
3/12/2021	Travelodge	Confirmation # 84886EC019373		\$ 56.00	\$ 22,047.99	<a href="https://drive.google.com/file/d/1KtBf19tFNHwbcpl_ON_XSldvP4id/view?usp=sharing">https://drive.google.com/file/d/1KtBf19tFNHwbcpl_ON_XSldvP4id/view?usp=sharing</a>
3/15/2021		Deposit: Counter deposit (TD)		\$ (824.00)	\$ 22,871.99	<a href="https://drive.google.com/file/d/1GIRI_ncB6Kall_FqLoFy2DmV1E4kxW8/view?usp=sharing">https://drive.google.com/file/d/1GIRI_ncB6Kall_FqLoFy2DmV1E4kxW8/view?usp=sharing</a>
3/15/2021	Travelodge	Confirmation # 84886EC019360		\$ 224.00	\$ 22,647.99	<a href="https://drive.google.com/file/d/13WvTTOEzEPVbHTIda-Bf0Z-Bx0irzBt/view?usp=sharing">https://drive.google.com/file/d/13WvTTOEzEPVbHTIda-Bf0Z-Bx0irzBt/view?usp=sharing</a>
3/15/2021	Travelodge	Confirmation # 84886EC019362		\$ 224.00	\$ 22,423.99	<a href="https://drive.google.com/file/d/1ZbxT2_wB1u3BKZG3zfeSbGelYwCck/view?usp=sharing">https://drive.google.com/file/d/1ZbxT2_wB1u3BKZG3zfeSbGelYwCck/view?usp=sharing</a>
3/15/2021	Travelodge	NO RECEIPT		\$ 224.00	\$ 22,199.99	
3/15/2021	Travelodge	Confirmation # 84886EC019412		\$ 112.00	\$ 22,087.99	<a href="https://drive.google.com/file/d/15116WqMabN1Zr4fpgtAp2VqPVGsBp/view?usp=sharing">https://drive.google.com/file/d/15116WqMabN1Zr4fpgtAp2VqPVGsBp/view?usp=sharing</a>
3/15/2021	Travelodge	Confirmation # 84886EC019388		\$ 56.00	\$ 22,031.99	<a href="https://drive.google.com/file/d/1U7E7z2nUGGjU4sVykRAr02sU3tQd7/view?usp=sharing">https://drive.google.com/file/d/1U7E7z2nUGGjU4sVykRAr02sU3tQd7/view?usp=sharing</a>
3/15/2021	Travelodge	Confirmation # 84886EC019450		\$ 56.00	\$ 21,975.99	<a href="https://drive.google.com/file/d/1UnSighupEnn3-ru80Do80Eiw3eH-Cn1z/view?usp=sharing">https://drive.google.com/file/d/1UnSighupEnn3-ru80Do80Eiw3eH-Cn1z/view?usp=sharing</a>
3/17/2021	Travelodge	Confirmation # 84886EC019449		\$ 168.00	\$ 21,807.99	<a href="https://drive.google.com/file/d/14XO13LhGoarp-k0q1ms9m5HDaGwax/view?usp=sharing">https://drive.google.com/file/d/14XO13LhGoarp-k0q1ms9m5HDaGwax/view?usp=sharing</a>
3/17/2021	Travelodge	Confirmation # 84886EC019451		\$ 168.00	\$ 21,639.99	<a href="https://drive.google.com/file/d/1ATrOc_TSwZbANiYgKAQBWnSLJG12go/view?usp=sharing">https://drive.google.com/file/d/1ATrOc_TSwZbANiYgKAQBWnSLJG12go/view?usp=sharing</a>
3/18/2021	Travelodge	Confirmation # 84886EC019542		\$ 56.00	\$ 21,583.99	<a href="https://drive.google.com/file/d/1awaD7wozyOrTTaC18tW8EUX3_lo8tww/view?usp=sharing">https://drive.google.com/file/d/1awaD7wozyOrTTaC18tW8EUX3_lo8tww/view?usp=sharing</a>
3/22/2021	Travelodge	Confirmation # 84886EC019541		\$ 224.00	\$ 21,359.99	<a href="https://drive.google.com/file/d/1ATrOc_TSwZbANiYgKAQBWnSLJG12go/view?usp=sharing">https://drive.google.com/file/d/1ATrOc_TSwZbANiYgKAQBWnSLJG12go/view?usp=sharing</a>
3/22/2021	Travelodge	Confirmation # 84886EC019540		\$ 224.00	\$ 21,135.99	<a href="https://drive.google.com/file/d/1W0lducCyak47d0zW6KCGbSdsFJOA_/view?usp=sharing">https://drive.google.com/file/d/1W0lducCyak47d0zW6KCGbSdsFJOA_/view?usp=sharing</a>
3/22/2021	Travelodge	Confirmation # 84886EC019539		\$ 224.00	\$ 20,911.99	<a href="https://drive.google.com/file/d/1kzw36M57nplKfSghryrvism_4ln01/view?usp=sharing">https://drive.google.com/file/d/1kzw36M57nplKfSghryrvism_4ln01/view?usp=sharing</a>
3/22/2021	Travelodge	Confirmation # 84886EC019543		\$ 224.00	\$ 20,687.99	<a href="https://drive.google.com/file/d/1wt0ETb_Q3yZeg-yQNB02FY6W6L3rLDSA/view?usp=sharing">https://drive.google.com/file/d/1wt0ETb_Q3yZeg-yQNB02FY6W6L3rLDSA/view?usp=sharing</a>
3/22/2021	Travelodge	Confirmation # 84886EC019546		\$ 206.00	\$ 20,481.99	<a href="https://drive.google.com/file/d/199aOMU9W0idbC6WuWF_zkhVLvNy8yP/view?usp=sharing">https://drive.google.com/file/d/199aOMU9W0idbC6WuWF_zkhVLvNy8yP/view?usp=sharing</a>
3/22/2021	Travelodge	NO RECEIPT				

# Hotels for Hope

3/26/2021	Travelodge	Confirmation # 84886EC019744	\$ 336.00	\$ 18,023.00	<a href="https://drive.google.com/file/d/1na1-mj7gMhC3n-mopXmNfoQ9vZDgmVaN/view?usp=sharing">https://drive.google.com/file/d/1na1-mj7gMhC3n-mopXmNfoQ9vZDgmVaN/view?usp=sharing</a>
04/02/2021	Travelodge	Deposit: PayPal donation	\$ (3,672.78)	\$ 21,695.78	
04/02/2021	Travelodge	NO RECEIPT	\$ 168.00	\$ 21,527.78	
04/02/2021	Travelodge	NO RECEIPT	\$ 56.00	\$ 21,471.78	
04/02/2021	Travelodge	NO RECEIPT	\$ 56.00	\$ 21,415.78	
04/02/2021	Travelodge	NO RECEIPT	\$ 56.00	\$ 21,359.78	
PENDING		NO RECEIPT	\$ 56.00	\$ 21,303.78	
PENDING		NO RECEIPT	\$ 224.00	\$ 21,079.78	
PENDING		NO RECEIPT	\$ 224.00	\$ 20,855.78	
PENDING		NO RECEIPT	\$ 224.00	\$ 20,631.78	
PENDING		NO RECEIPT	\$ 224.00	\$ 20,407.78	
PENDING		NO RECEIPT	\$ 224.00	\$ 20,183.78	

## H4H--NLNL Fiscal Sponsorship Agreement Renewal

March 2021

New Leaf, New Life, Incorporated (NLNL) has determined that continued sponsorship of Hotels for Hope, Inc. (H4H) is consistent with its goals and makes the following arrangements with H4H. On 10/19/2020, during the previous term of this agreement signed 1/5/2021, the Hotels for Homeless project of NLNL, based in Monroe County, incorporated in Indiana as Hotels for Hope, Inc. The present agreement is a revision and renewal of the original agreement.

1. The NLNL hereby agrees to sponsor the H4H and to assume financial and legal responsibility for its operation in accord with the non-profit status of NLNL and the requirements of funding organizations. The H4H agrees to operate in accordance with the terms of this agreement and any requirements imposed by funding organizations.

2. The H4H shall be operated in a manner consistent with NLNL's tax-exempt status and as described in this agreement. No material changes in the purposes or activities of the H4H shall be made without prior written permission of NLNL and in accordance with any requirements imposed by funding organizations, nor shall the H4H carry on activities or use funds in any way that jeopardizes NLNL's tax-exempt status. In particular, prior approval by NLNL is required for any H4H financial expenses other than payment to hotels for housing of H4H clients, or submission of grant proposals to support such expenses.

3. The H4H shall not attempt to influence legislation or participate or intervene in any political campaign on behalf (or in opposition to) any candidate for public office or otherwise engage in the carrying on of propaganda (within the meaning of section 501(c)(3) of the Internal Revenue Code of 1986).

4. The H4H shall provide NLNL with expenditure receipts, invoices, and records of any contributions received directly by the H4H, within 10 days of receipt. These shall be submitted in a reliable manner approved by NLNL. NLNL shall likewise within 10 days notify the H4H of funds received on behalf of the H4H. If paper documents are conveyed electronically, the originals shall be retained and conveyed to NLNL upon the expiration of this agreement.

5. H4H will provide all information and prepare all reports, including interim and final reports, required by funding organizations, with NLNL's assistance and final approval.

6. On behalf of H4H, NLNL will establish and operate for the use of the H4H a designated account ("Account") segregated on NLNL's books. All amounts deposited into a H4H's Account will be used in its support, less administrative charges, if any, and subject to the conditions set forth below.

7. NLNL, upon receipt of funds designated for H4H, shall communicate the amount within 5 days (typically the same day) to H4H. H4H shall designate which hotel located in Monroe County is to receive the funds and communicate to the hotel how those funds are to be used.

The NLNL shall disburse funds from the Account as requested by H4H within 5 days (typically the same day). In most cases, this is done by conveying to the indicated hotel permission to charge a debit card on the Account that the hotel holds on file for the purpose indicated, and for no other purposes.

H4H shall secure in advance agreement from the management of each hotel involved that they will adhere to this disbursement procedure.

NLNL shall maintain an online spreadsheet used to record transferred funds and the transactions using those funds, with transactions recorded before they are executed so as to avoid overdrawing the account.

Disbursements shall be restricted to the support and implementation of H4H only.

8. The H4H designates Katherine Norris and Lindsey Dominguez to act as authorizing officials. The authorizing officials shall act as principal coordinators of H4H's daily business with NLNL, shall have authority to sign disbursement requests, and shall act within policies established and monitored by the H4H board of directors. Likewise, NLNL designates Taylor Dean and Christopher Haynes as authorized officials of NLNL for the purposes of this agreement, acting in accord with policies established and monitored by the NLNL board of directors.

9. NLNL and H4H shall maintain all financial records relating to H4H according to generally accepted accounting principles, retain records as long as required by law, and make records available to auditors as required by law.

10. NLNL and H4H shall reflect the activities of H4H, to the extent required, on their state and federal government tax returns and financial reports. All disbursements from an Account shall be treated as payments made to or on behalf of H4H to accomplish the purposes of H4H. H4H shall provide NLNL with proper documentation to accomplish this. To the extent that H4H materially complicates NLNL tax preparation, H4H shall provide for professional preparation of both H4H and NLNL tax returns for any period of fiscal sponsorship. NLNL reserves the right to withhold funds for preparation of returns covering the last year of sponsorship.

11. This agreement requires that H4H make an application for 501(c)3 non-profit status before the end of April, 2021. This agreement shall expire two weeks after such status is granted, or the end of 2021, whichever comes first, and there is no expectation of further agreement renewal.

12. This agreement will terminate if any of the following events occur:
- a. NLNL requests H4H to cease activities that it deems might jeopardize its tax-exempt status and H4H fails to comply within a period of ten (10) days;
  - b. H4H fails to perform or observe any other covenant of this agreement, and this failure remains unremedied fifteen (15) days after notice in writing;
  - c. Upon expiration of two weeks after either H4H or NLNL has given written notice of its intent to terminate the agreement.

13. In the event this Agreement is terminated, the NLNL and H4H shall comply with any termination conditions imposed by funding organizations.

In witness whereof, the parties hereto have executed this Agreement on the later of the two signature dates below.

Accepted for NLNL:



Authorized signer for the NLNL board of directors

3-31-2021

Date

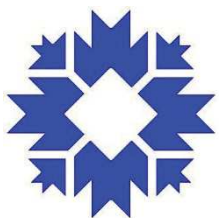
For H4H:



Authorized signer for the H4H board of directors

3/30/21

Date



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** Indiana Recovery Alliance

**Address:**

118 S Rogers St Bloomington, IN 47404
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**Phone:** 8123207525

**E-Mail:** info@indianarecoveryalliance.org

**Website:** indianarecoveryalliance.org

**President of Board of Directors:** Dr. Alicia Suarez

**Name of Executive Director:** Christopher Abert

**Phone:** 8123207525

**E-Mail:** chris@indianarecoveryalliance.org

**Name of Grant Writer:** Christopher Abert

**Phone:** 8123207525

**E-Mail:** chris@indianarecoveryalliance.org

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
2		14

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The IRA shifts resources and power to people with substance use disorders. We reduce both the individual and structural harms caused by racialized drug policy through direct action and advocacy.

**PROJECT INFORMATION**

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Name of the project to be funded:

Development Director Start Up Project

Total cost of project: \$40,000Requested amount of Jack Hopkins funding: \$20,000Number of City residents to be served by this project in 2021: 3000Number of clients to be served by this project in 2021: 3300**PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

The Indiana Recovery Alliance is seeking a one time capital investment of \$20,000 to cover half of the salary needed to hire a Development Director (DD) to further our goal of long term financial stability. We have secured an anonymous donor to match up to \$20,000 for this position. This is a one time investment, as the DD position will be self sustaining by year two. The DD will bring in new grants, facilitate fundraisers, increase individual contributions, grow our recurring donor base, grow support from corporations and foundations, utilize social media, advance donor relationships, and otherwise oversee and grow our fundraising and grant seeking capacity.



## **COLLABORATIVE PROJECTS**

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

N/A

**How do your missions, operations and services complement each other?**

N/A

**What is the existing relationship between agencies?**

N/A

**How will communication and coordination change as a result of the project?**

N/A

**Explain any challenges and steps you plan to take to address those challenges.**

N/A

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

---

**Address where the project will be housed** (if different than agency address):

118 S Rogers St  
 Bloomington, IN  
 47404

**Do you own or have site control of the property at which the project is to take place?**

Yes       No       N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

**Is the property zoned for your intended use?**       Yes       No       N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

## PROJECT COSTS

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**Is this request for operational funds?** *(e.g., salaries, rent, vouchers, etc),*

Yes       No

**If “yes,” indicate the nature of the operational request:**

Pilot     Bridge     Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** *(Indicate source, amount, and whether confirmed or pending):*

We have a confirmed anonymous donor that will match funding for this position up to \$20,000.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We plan to submit our claims for reimbursement on a quarterly basis, submitting ADP Payroll receipts.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

Our anonymous donor has expressed they are ready to begin matching funding ASAP.

**FISCAL LEVERAGING** *(100 words or less)*

**Describe how your project will leverage other resources** *(e.g., other funds, in-kind contributions, or volunteers.)*

We have secured an anonymous donor to match any funds we raise for this position, up to \$20,000. We will utilize fundraising capacity building and technical assistance resources that are available to us from our principle funders, AIDS United/Elton John Foundation and National Harm Reduction Coalition, as well as the relationships we developed while completing a Duke University Non-Profit Management Certification earlier this year. As always, we will utilize the scores of volunteers who donate thousands of hours of their time to the IRA each year.

## FUNDING PRIORITIES – RANKED

---

**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	Partial First Year Start Up Salary	\$20,000
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>\$20,000</b>

## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The IRA provides harm reduction materials, improving individual health and overall health of the community at no cost to participants. Our programming addresses the needs outlined in both the Service Community Assessment of Needs (SCAN) and the Housing and Neighborhood Development Department's (HAND) 2015-2019 Consolidated Plan. Specifically, section NA-50, Non-Housing Community Development Needs, 91.215 (f), which states, "The community survey ranks mental health and related services as the most critical need in our community." It also identifies a critical need for "substance abuse related services, and basic medical related services" (P.55)

The IRA also meets the needs identified in the SCAN, section 5, p. 98, identifying health as a community priority, specifically, "A healthy community ensures the health and well-being of every individual." Our services provide proven\* prevention and treatment materials, which improve the overall public health of our community.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The IRA is asking for a one time investment to initiate their Development Director (DD) position. Year two of this position will be covered by the cumulative increase in new grants, fundraisers, increasing individual contributions, growing our recurring donor base, growing support from corporations and foundations, utilizing social media, advancing donor relationships, and otherwise overseeing and growing our fundraising and grant seeking capacity.

**LONG-TERM BENEFITS** (200 words or less)**How will your project have broad and long-lasting benefits for our community?**

Studies show that syringe exchange programs (SEP) provide a multitude of benefits to a community. People living with Substance Use Disorder who have access to a SEP are 5 times more likely to enter into a drug treatment program, and have lower levels of HEP C and HIV infections than those who do not have access to SEP's. SEP's help create a legal system that allows injection drug users to tell police that they have syringes, helping officers to avoid injuries from needle sticks during searches or pat downs. In Baltimore, for instance, two years after the introduction of SEP researchers found a significant reduction (50%) in needles discarded on the streets.

Research has proven that the impact of having a SEP in a community will not only positively affect public health as whole, but also reduce the potential of further public health epidemics such as HIV. Monroe County has already declared a HEP C epidemic, and the entire country is in the midst of an overdose epidemic, which has reached unprecedented proportions during COVID-19. Since 1999, overdose deaths involving opioids have more than quadrupled. The IRA provides invaluable service to the community, delivering the services needed to save lives and mitigate negative health consequences to both individuals and the community that would turn this epidemic into a full blown syndemic (such as Scott County experienced).

We also provide people living with Substance Use Disorder dignity as we deliver our services, and invite them to volunteer, seek employment and be on our Board of Directors. We look forward to the full restoration of human and civil rights of people living with SUD, and in the meantime we can offer love and respect during each interaction.

**OUTCOME INDICATORS** (100 words or less)**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

With the unprecedented increase in overdose fatalities reported in 2020, driven by fentanyl poisoning the illicit drug supply and COVID-19 leading to a reduction of services and increased isolation. In 2021-22 the IRA expects do the following:

- Give 400 treatment referrals
- Distribute 10,000+ doses of Naloxone and training
- Distribute hundreds of blankets, coats, and other necessities
- Provide Harm Reduction and Naloxone Trainings
- Test 300 community members for HIV and HEP C (COVID-19 dependent)
- Collect and distribute sterile supplies and life saving educational materials

## OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Here are the key responsibilities of this position. Thank you for the opportunity to present our case for funding this one-time, start up project, which will bring sustainability and growth for years to come:

- Grow and lead a development team
- Informs the organization's Leadership Team, which guides vision and strategy for the organization; in collaboration with this team, ensure resources and strategies are mission-driven, responsive to Hoosier's who use drugs, and grounded in a racial equity and inclusion framework
- Identify and build relationships with funders who support human rights, healthcare, housing, homelessness, alternatives to incarceration, harm reduction, recovery, and other social justice issues
- Design and maintain an individual donor program, including strategies to build the pipeline, with emphasis on major gifts
- Continue to grow IRA's recurring donor base
- Cultivate relationships with key stakeholders, including non-traditional community partners and individuals who serve as organizational spokespeople, and devise ways to harness their energy and influence to support ongoing fundraising
- Facilitate introductions and coordinate meetings between appropriate staff and prospective individual/institutional donors
- Oversee and develop a strategy to grow support from corporations and foundations; collaborate with other teams to prepare and submit high quality grant proposals and reports as needed
- In partnership with appropriate consultants, implement a Customer Relationship Management (CRM) platform to plan, implement, and evaluate the fund development program
- Prepare effective written and online fundraising appeals and campaigns that result in sustained and upgraded giving
- Utilize social media to capture funds and engage potential and future donors
- Advance donor relationships through in-person visits, hosting small donor gatherings, and organizing visits with staff and spokespeople
- Set goals for an individual pipeline-building strategy that includes a calendar of new, targeted events that engage top-tier donors across the state; recruit hosts and committees, and work with volunteers to appropriately scale these cultivation events
- Organize the infrastructure of the fundraising program, including policies and protocols
- Prepare annual development budget and monthly fundraising reports
- Oversee the work of fundraising consultants and eventual communications, marketing, and development staff

<b>Monroe County Syringe Service Program (With Highlighted Jack Hopkins)</b>
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Projected Annual 2021

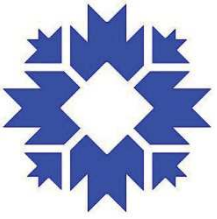
<b>Organization Name</b>	Indiana Recovery Alliance
<b>Total Project Budget (from all funding sources)</b>	<b>\$397,100</b>

Category	Narrative and Justification	Total Budget
<b>A. PERSONNEL</b>		
<b>Salaries</b>		
Executive Director		\$52,000
SSP Director		\$40,000
Development Director		\$40,000
<b>Subtotal Salaries</b>		<b>\$92,000</b>
<b>Other</b>	<b>Payment to CPA for Taxes</b>	<b>\$2,000</b>
<b>Subtotal Section A - PERSONNEL</b>		<b>\$94,000</b>
<b>B. Bills, Employer Fees, Insurance, etc.</b>		
DWD Unemployment	Based on fees over past year	\$2,500
Worker's Comp Insurance	Based on average rates	\$600
Monthly Recurring Bills (disposal, internet, etc.)	Based on recurring payments	\$6,000
<b>Subtotal Section B - OUTSIDE SERVICES/SUBGRANTS/CONTRACTS</b>		<b>\$9,100</b>
<b>C. DIRECT PROGRAM/ORGANIZATION EXPENSES</b>		
<i>Expenses may include: office expenses, staff travel, meeting expenses, direct service expenses etc.</i>		
Syringes	Based on last year's distribution	\$200,000
Naloxone	Based on projected distribution	\$30,000
Travel/Vehicle Costs	Projected	\$6,000
Sterile Supplies	Projected from NASEN orders	\$40,000
Office Supplies/Educational Materials	Projected	\$5,000
Meetings/refreshments	Projected	\$1,000
Participant incentives	Projected	\$7,000
Computer/IT costs	Projected	\$3,000
Printing/copying	Projected	\$1,000
Postage/delivery	Projected	\$1,000
<b>Subtotal Section C - DIRECT PROGRAM EXPENSES</b>		<b>\$294,000</b>
<b>F. TOTAL BUDGET COSTS</b>		<b>\$397,100</b>



**Indiana Recovery Alliance**  
**Statement of Activity**  
 January - December 2020

	Total
<b>Revenue</b>	
Contributed Revenue	317,204.44
Donations	8,160.00
Grants	35,730.53
Total Contributed Revenue	<b>\$ 361,094.97</b>
Refunds-Allowances	10,551.90
<b>Total Revenue</b>	<b>\$ 371,646.87</b>
<b>Gross Profit</b>	<b>\$ 371,646.87</b>
<b>Expenditures</b>	
Auto	1,761.67
Bank Charges	569.28
Charitable Contributions	100.00
Client Incentives	1,571.57
Computer & Software Expense	5,461.55
Disposal Fees	2,655.75
Insurance	1,649.32
Insurance - Liability	1,402.00
Internet	749.20
Legal & Professional Fees	1,733.15
Meals and Entertainment	297.88
Office Expenses	1,942.36
Parking	8.65
Payroll Expenses	957.00
Taxes	24,060.90
Wages	67,339.93
Total Payroll Expenses	<b>\$ 92,357.83</b>
Promotional	48.34
Promotional Events	427.26
Repair & Maintenance	1,170.75
Shipping and delivery expense	1,601.16
Stationery & Printing	85.60
Subcontractors	400.00
Supplies	241,841.06
Taxes & Licenses	180.00
Telephone Expense	130.34
Travel	9,935.48
Travel Meals	506.91
<b>Total Expenditures</b>	<b>\$ 368,587.11</b>
<b>Net Operating Revenue</b>	<b>\$ 3,059.76</b>
<b>Net Revenue</b>	<b>\$ 3,059.76</b>



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** LIFEDesigns Inc.

**Address:**

200 E. Winslow Rd. Bloomington, IN 47401
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**Phone:** 812332-9615

**E-Mail:** info@lifedesignsinc.org

**Website:** www.lifedesignsinc.org

**President of Board of Directors:** Terry Patterson

**Name of Executive Director:** Russell Bonanno

**Phone:** 812-332-9615

**E-Mail:** rbonanno@lifedesignsinc.org

**Name of Grant Writer:** Kristen King

**Phone:** 812-332-9615

**E-Mail:** kking@lifedesignsinc.org

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
192	46	34

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

LIFEDesigns mission is to partner with and promote independence for people with disabilities. Our core programs provide individual staff supports to people with intellectual and developmental disabilities with the goal of increasing their level of independence. Our focus with our clients is supporting them to have opportunities to live in their own housing, be employed in the community, and establish a network of natural supports around them (friends, neighbors, co-workers, etc.). Our agency works with case management companies to set goals for our clients to help them achieve their highest possible level of independence. Our staff work directly with individual clients to build their life and employment skills as well as develop relationships with community members, and learn how to access community resources.

## PROJECT INFORMATION

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Name of the project to be funded:

Recover Forward Day Program Services Pilot

Total cost of project: \$28,676.26

Requested amount of Jack Hopkins funding: \$28,676.26

Number of City residents to be served by this project in 2021: 23

Number of clients to be served by this project in 2021: 30

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

LIFEDesigns is requesting \$28,676.26 to help us Pilot a New Day Services Program for individuals with intellectual and developmental disabilities. This request is urgent and important now because of the effects the Coronavirus has had on our community. When the CDC began recommending social distancing and other practices to reduce the chance of the COVID-19 transmission through the community, we made the difficult decision to make some temporary but pretty substantial changes to our programs—especially community services. The biggest change was closing our Day Services Program and redirecting those staff to work in other settings. This was necessary to keep our clients and employees at a low risk for contracting the virus, and to be able to continue providing individual support services in our clients' homes. Our services are essential to maintaining the health of a population considered highly vulnerable and low income in the Bloomington community. The virus has impacted us by reducing our revenue (for community-based services we are not able to provide during this time), and increased our expenses because our clients who are now unable to receive the community-based services still need supports, but in their homes. These services are not expected to be reimbursed by Medicaid, but yet we are still required by the state to provide the care our clients need to maintain their health and safety. We would like to open a New Day Services Program to address the needs of individuals with disabilities to go into the community safely during the day which will help us with the added cost of sending our clients to other Service Provider's Day Programs at a high cost and allow us to hire more Bloomington residents to work in this services area.

## **COLLABORATIVE PROJECTS**

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

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**Address where the project will be housed** (if different than agency address):

We own a property on Orris Dr. that for at least a year, we would like to use as the space for the day program. It's close to Bus-lines, in city limits, and in walking distance of the Bowling Alley and Mills Pool.

**Do you own or have site control of the property at which the project is to take place?**

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

We are seeking very little for Capitol Improvements. However, we may need to make some adjustments at this property to make it work for this program.

**Is the property zoned for your intended use?**

Yes

No

N/A

If "no," please explain:

We are working on obtaining this information. Based off of what we find out, we may need to find another location for the Day Program Services.

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

We are still working on the answers to this. We may need to find another location for the Day Program Services should we not be able to use this space that we own.

## PROJECT COSTS

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**Is this request for operational funds?** *(e.g., salaries, rent, vouchers, etc),*

Yes  No

**If “yes,” indicate the nature of the operational request:**

Pilot  Bridge  Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** *(Indicate source, amount, and whether confirmed or pending):*

At this time there is no other source of Project Funds. However we may apply to other grant opportunities in the future. We are also planning to use some of our reserves to cover some of the costs which cannot be reimbursed through other funding resources. As the state evaluates funding and resources, there is some new changes which could allow us to continue providing community services in the home and be reimbursed for them. This is not yet fully defined, but we will be keeping a close watch on this and adjusting where we can to continue providing all of the services we can to our clients. Once we are able to bill medicaid for the services, we should be reimbursed so that we can continue to offer this service to the community.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We would likely submit for reimbursement when we hire and train the staff needed for this project and then again for any supplies needed to get the program running.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

The completion of our project does not depend on other anticipated funding.

**FISCAL LEVERAGING** *(100 words or less)*

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

Community interactions are a priority for our clients. This is based on the belief that people with disabilities should be included in all community activities, which benefits everyone. Due to Covid, we've had to be more creative about how to engage our clients with the community. A couple of examples are: Fun with Friends over Zoom video chat, Facebook live video series engaging volunteers and community businesses and organizations in short “how to” craft or cooking at home videos. Additionally, we're using in-kind donations from community members to provide our clients with supplies for these activities. We will continue to do all of these things and we will be seeking more Volunteers to help with Day Program to ensure that each client has a meaningful day.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	<b>Item</b>	<b>Cost</b>
Priority #1	Recruiting, Hiring, Training 3 Staff to Pilot this Program.	\$11,380.46
Priority #2	3 staff salaries for 1 month	\$8332.80
Priority #3	Household items that would be used to practice independent living and life skills.	\$3713.00
Priority #4	Equipment and Activities Supplies up to	\$3250.00
Priority #5	1st months' rent on Space up to OR for Capital Improvements to Modify the space at Orris Dr.	\$2000.00
Priority #6		
Priority #7		
<b>Total Requested</b>		\$28,676.26



## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The SCAN identifies people with a disability as a vulnerable population. Our clients typically are low income as well. The services that we provide are categorized in the health care field. Without our staff to support them, many of our clients would be at high risk for homelessness and other threatening health conditions. The SCAN report also states this population may also face additional difficulty accessing other services, maintaining consistent employment, developing strong social ties, advocating for themselves, and participating independently in their communities. The difficulties mentioned in the SCAN are exactly the types of things our staff work to support our clients on. We work with case management to assist our clients to access other types of services and community resources that could benefit them. Our staff work individually with our clients on developing skills related to employment, while we have an employment team that works specifically on helping people find and keep consistent employment. Social ties are one of the most important aspects of achieving higher levels of independence for people with disabilities, and our staff assist our clients in communicating and planning activities with others. A New Day Services Program will provide a safe and structured environment for individuals with disabilities to learn the skills necessary to be a productive member of the community.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The current health emergency related to the Coronavirus (COVID-19) has impacted nearly every business and family household in all communities across the nation. We have already lost significant revenue and increased expenses as a direct result of the COVID-19 impact. We're specifically requesting pilot funding for operating expenses to open a new Day Services Program which will help us maintain safe and critical services to people with disabilities through this very unexpected situation. Maintaining services now will prevent future health issues within our clients' lives. This also can be seen as Bridge Funding as opening this new program to the community, will ultimately provide LIFEDesigns with more revenue and less expenses due to the investment of this program.

**LONG-TERM BENEFITS** (200 words or less)**How will your project have broad and long-lasting benefits for our community?**

Community services for people with disabilities fall into the category of “Long Term Supports and Services” under Medicaid. As the name indicates, these services are aimed at benefitting the long-term health and well-being of people with disabilities. This is achieved by being pro-active as opposed to re-active, for example teaching people about their health and wellness and how to maintain a healthy diet and exercise before they develop serious health conditions. Our services certainly impact our clients lives directly, but additionally have some impact on the entire family of the client as well as the community at large. If our services weren’t available, a family member would have to devote most or all of their time providing the care to their family member with a disability. This would make it very challenging for them to maintain employment, especially full-time employment. They would then likely fall into a low income or poverty category. This would impact local businesses by decreasing the number of qualified candidates, and reduce the local economy by having fewer consumers making purchases. Everything our staff does with our clients is targeted toward achieving their long-term goals of independence, health, and life.

**OUTCOME INDICATORS** (100 words or less)**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Our goal for this program is to provide Day Services to 30 individuals with disabilities. Our Group Home Clients would be the first to participate in the program. We would then open registration to current clients of LIFEDesigns that are able to participate. We would then open to the community for any individual on the waiver that needed Day Services. We will see success if we have at minimum enough staffing for our Group Home Clients, lowering the expense of staffing or paying for our group home clients to attend more expensive Day Programs. Also, We will see success when we hire 3 employees and offer them competitive Employment in the field.

**OTHER COMMENTS** *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

The need for LIFEDesigns services has actually increased due to all of the changes taking place in response to COVID-19. Young adults who would normally attend school daily are now home all day adding hours of work not normally scheduled. Others who worked, often at entry level jobs during the day have found themselves out of work and requiring additional at home supports, again hours not scheduled. For our staff this means, our clients need them more, perhaps during the same hours that their own children now out of school need them. For our agency, this means providing services that funding sources are not prepared to pay. In addition to clients needing more staff, we've had staff who've been unable to work because they are sick, precautionary measures, FMLA, or other reasons related to COVID-19. As a result, our overtime costs have increased during this time. In addition to the added hours and increased overtime expenses, we've also lost several streams of revenue: Attendant Care Service, Community Habilitation Individual Services, Respite Services, Day Program Services, and trips to the community. Finally, our administrative and operational expenses, such as Human Resources, Fiscal Department, and others will not change.

Day Program Pilot Budget - Budget 2021	
Expense Description	Total Cost
<i>Request to JHSSF</i>	
<b>3 Staff - Recruit, Train</b>	<b>\$ 11,380.46</b>
3 Staff - 1st months salary	\$ 8,332.80
1st months rent on lease of space/ or improvements to Orris Drive.	\$ 2,000.00
House hold items that would be used to practice independent living and life skills.	\$ 3,713.00
Arts, Crafts, and Recreational Activites	\$ 3,250.00
<b>Total Request to JHSSF</b>	<b>\$ 28,676.26</b>
<i>Other Lost Revenue</i>	
Day Program Lost Revenue monthly	\$ 10,466.40
<b>Total Other Lost Revenue</b>	<b>\$ 10,466.40</b>

Household Items	Cost
Samsclub/Amazon	
walker 7 piece Dining Set x 2 @ 599 Ea	1198
Cookware set Members Mark 15 piece	129.98
Nordic Ware 3 Piece cookie sheet set	24.98
Martha Stewart 9 piece Nylon Gadget and Tool Set	27.98
Crock Pot	39.98
Viking 10 piece mixing bowl set	24.98
Corelle Service for 6 dinnerware set	69.99
40 piece Silverware set with tray	34.99
Modern Studio platform bed 2000 Queen	113.98
Queen Mattress - Night therapy coil spring	279.98
Queen Bed in bag set Amazon Basics 8 piece	48.99
Serta perfect sleeper 2 pack bed pillow X2 @ 9.98	19.96
Cleaning Supplies up to	200
Vacuum - Bissell Bagless Vacuum Cleaner	89.99
7 piece outdoor dining set	635
Green works Pro 80 V cordless Lawn Mower with two bat.	499
Greenworks g-Max 13" cordless trimmer with battery	144.98
52 piece gardening tools set	29.99
Wooden Raised 3 tier Garden Bed Planter	100
	<b>3,713</b>
Arts and Crafts Supplies	200
Board and Card Games	100
Proform Pro 2000 Treadmill	1498
Eclipse Indoor cycling Bike	548
Weider Dumbbell Set and rack	179.98
Lifetime 54" Basketball Goal	249.98
Basketball	14.98
65 in TV Smart TV	459
	<b>3,250</b>

LifeDesigns, Inc.  
Statement of Activities  
For the 1 months ended January 31, 2021  
Total Agency

	Current Month		Year to Date	
	<u>Actual</u>	<u>Budget</u>	<u>YTD Actual</u>	<u>YTD Budget</u>
Revenue				
Medicaid Revenue	261,569	0	261,569	0
MW Income ATTC	1,275	0	1,275	0
Waiver RH10	8,773	0	8,773	0
Waiver RH20	205,107	0	205,107	0
Waiver EMS	8,417	0	8,417	0
Waiver IBI	5,243	0	5,243	0
Waiver Trip Revenue	3,406	0	3,406	0
Waiver PAC	8,418	0	8,418	0
Waiver Daily Rate	214,284	0	214,284	0
MW Income SE	1,220	0	1,220	0
MW Income CHP1	5,815	0	5,815	0
MA Waiver BMG10	1,383	0	1,383	0
MW Income RATT	863	0	863	0
MW Income AF01	<u>3,189</u>	<u>0</u>	<u>3,189</u>	<u>0</u>
Total Medicaid Revenue	728,962	0	728,962	0
Other Service Revenue				
VR	21,370	0	21,370	0
Private Pay	806	0	806	0
Rental Income Covey	15,827	0	15,827	0
Prior Year Income	9,506	0	9,506	0
Total Other Service Revenue	<u>47,509</u>	<u>0</u>	<u>47,509</u>	<u>0</u>
Total Service Revenue	776,471	0	776,471	0
Other Revenue				
Grant Revenue	23,289	0	23,289	0
Donations	8,873	0	8,873	0
Fundraising	4,200	0	4,200	0
Interest Income	18	0	18	0
Miscellaneous Income	1,283	0	1,283	0
Total Other Revenue	37,663	0	37,663	0
Total Revenue	814,133	0	814,133	0

**LifeDesigns, Inc.**  
Statement of Financial Position  
For the 1 months ended January 31, 2021

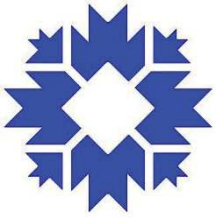
**ASSETS**

Current Assets:	
Cash in Bank Old National	2,562,343
Savings Old National	504,996
Cash in Bank IUCU	14,817
Money Market Regions Bank	0
Petty Cash HO	75
Gift Cards Box	0
Petty Cash Ida	100
Petty Cash Jefferson	100
Petty Cash Winslow	100
Petty Cash Limestone	100
Petty Cash Dunn	100
Cash & Cash Equivalents	<u>3,082,731</u>
Cash - Internet Sales	101,342
Cash - Covey Lane Deposits	10,740
Certificates of Deposit - ONB	100,399
Certificates of Deposit - German American	101,062
Total Cash	<u>3,396,275</u>
Accounts Receivable	1,275,704
Less: Allowance for Doubtful Accounts	0
Accounts Receivable County Tax	0
<b>Accounts Receivable Net</b>	<b><u>1,275,839</u></b>
Other Current Assets	27,643
<b>Total Current Assets</b>	<b>4,699,757</b>
<b>Investments:</b>	
Endowment Fund Heritage	29,264
Endowment Fund Community Foundation	34,081
Endowment Fund Brown Co. Community Foundation	15,084
Endowment Fund ONB IMA	630,154
Cash in Bank ONB Ops Fund	620,240
Investment in LifeDesigns-McKinley	822,795
Investment in Crawford	100
<b>Total Investments</b>	<b><u>2,151,718</u></b>
Mortgage Receivable Crawford Apartments	1,065,000
Mortgage Interest Receivable Crawford Apts	259,700
Mortgage Receivable Crawford II	900,000
Mortgage Interest Receivable Crawford II	79,910
Note Receivable LifeDesigns-McKinley	23,026
Property and Equipment	6,215,580
Less: Accumulated Depreciation	<u>-2,837,617</u>
<b>Net Property and Equipment</b>	<b>3,377,963</b>
<b>TOTAL ASSETS</b>	<b><u>12,557,073</u></b>

**LIABILITIES AND NET ASSETS**

<b>Current Liabilities:</b>	
Current Maturities of Long-term Debt	84,799
Accounts Payable	265,371
Accrued Salaries	655,627
Payroll Taxes	49,324
Rental Deposits - Covey Lane	10,790
Rental Deposits - Orris	574
Deposits - Private Pay	1,153
Deferred Revenue; HO-Operations	0
Deferred Revenue Week of Chocolate	0
Medicaid Payable	3,144
Total Current Liabilities	<u>1,070,783</u>
<b>Non-Current Liabilities:</b>	
Long-term Debt, Less Current Maturities	1,271,684
Total Liabilities	<u>2,342,467</u>
<b>Net Assets:</b>	
Fund Balance	10,259,235
YTD Net Income (Loss)	-44,629
<b>Total Net Assets</b>	<b><u>10,214,606</u></b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b><u>12,557,073</u></b>

	Current Month		Year to Date	
	Actual	Budget	YTD Actual	YTD Budget
Expenses				
Variable Expenses				
Householders/Indep Contractors	18,822	0	18,822	0
Nursing	1,997	0	1,997	0
Food & Dietary	8,637	0	8,637	0
Housekeeping & Laundry	2,925	0	2,925	0
Repairs & Maintenance; Small Equip	11,866	0	11,866	0
Legal & Accounting	9,313	0	9,313	0
Adv, Promotions, Help Wanted Ads	2,311	0	2,311	0
Travel	6,722	0	6,722	0
Licenses, Dues, Subscriptions	5,206	0	5,206	0
Supplies, Postage, Copies	1,091	0	1,091	0
Activities & Recreation	1,484	0	1,484	0
Day Service	3,750	0	3,750	0
Pharmacy	516	0	516	0
Salaries	596,409	0	596,409	0
Benefits	112,413	0	112,413	0
Conf, Inservices, & Training Materials	247	0	247	0
Background Checks	786	0	786	0
Miscellaneous	724	0	724	0
Total Variable Expenses	785,220	0	785,220	0
Fixed Expenses				
Depreciation & Amortization	26,626	0	26,626	0
Utilities & Phone	9,156	0	9,156	0
Office Lease	750	0	750	0
Van Lease	1,584	0	1,584	0
	1,085	0	1,085	0
Copier Lease	1,085	0	1,085	0
	5,574	0	5,574	0
	9,766	0	9,766	0
Insurance	15,340	0	15,340	0
Provider Assessment	14,489	0	14,489	0
	396	0	396	0
	4,118	0	4,118	0
Interest	4,514	0	4,514	0
Total Fixed Expenses	73,543	0	73,543	0
Total Expenses	858,762	0	858,762	0
Results of Current Operations	-44,629	0	-44,629	0
Net Income (Loss)	-44,629	0	-44,629	0
Serv Rev - Total Expenses	-82,291		-82,291	



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** Bloomington Meals on Wheels

**Address:**

2620 N. Walnut St. Suite 925 Bloomington, IN 47404
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**Phone:** 812-822-2499

**E-Mail:** blm-mow@iuhealth.org

**Website:** bloomingtonmealsonwheels.org

**President of Board of Directors:** Janelle EuDaly

**Name of Executive Director:** Carrie McHaley

**Phone:** 812-822-2449

**E-Mail:** cmchaley@iuhealth.org

**Name of Grant Writer:** Carrie McHaley

**Phone:** 812-822-2449

**E-Mail:** cmchaley@iuhealth.org



## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
0	1	250+

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission of Bloomington Meals on Wheels is to provide nutritional meals to homebound persons who are unable, through medical or physical disability, to purchase and prepare nourishing meals. The service is provided to the ill, disabled or elderly, regardless of income and without distinction as to race, color, creed, national origin or sex.

## PROJECT INFORMATION

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Name of the project to be funded:

Website Redevelopment

Total cost of project: \$5,673

Requested amount of Jack Hopkins funding: \$5,673

Number of City residents to be served by this project in 2021: 365

Number of clients to be served by this project in 2021: 130

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Bloomington Meals on Wheels is respectfully requesting \$5,673 for website redevelopment and maintenance. Our website was developed in 2011 and it has become increasingly difficult and time consuming to update content and add new features. It frequently crashes and experiences long loading times. It needs to be updated to reflect 2021 technology needs and allow easy access for staff and volunteers to make quick updates to convey important information to the community.

This project will improve Bloomington residents' access to information and ease of use by improving the site's mobile experience, upgrading website security, accepting online payments, and accepting online applications for services and volunteers. It will also improve the ease of use for updates and changes for staff and volunteers, allowing for more timely and accurate information to be posted.

The website redevelopment will include a complete redesign and rebuilding of the website, hosting and security services, plug ins to run site applications, imagery if necessary, staff time to manage the process, and a 3-year maintenance contract and warranty to ensure our investment is well-protected.

## **COLLABORATIVE PROJECTS**

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

N/A

**How do your missions, operations and services complement each other?**

N/A

**What is the existing relationship between agencies?**

N/A

**How will communication and coordination change as a result of the project?**

N/A

**Explain any challenges and steps you plan to take to address those challenges.**

N/A

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

# PROJECT LOCATION

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Address where the project will be housed (if different than agency address):

N/A

Do you own or have site control of the property at which the project is to take place?

Yes       No       N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use?       Yes       No       N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

## PROJECT COSTS

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**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes  No

**If “yes,” indicate the nature of the operational request:**

Pilot  Bridge  Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

Bloomington Meals on Wheels is not anticipating funds for this project from other sources.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

Bloomington Meals on Wheels will submit claims for reimbursement monthly as portions of the project are completed:  
 August: Submit reimbursement for half of website redevelopment and all hosting, plugin and image fees.  
 September: Submit reimbursement for half of website redevelopment.  
 October: Submit reimbursement for maintenance and warranty contract.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

Bloomington Meals on Wheels leverages the support of over 250 volunteers each month to deliver meals, coordinate other volunteers, assist with financial oversight, fundraise, and market the organization. Meals on Wheels continues to leverage collaborative community partnerships with CallNet, Meadowood Retirement Community, Area 10 Agency on Aging, Hoosier Hills Food Bank, and Indiana University Health Bloomington Hospital. This website redevelopment will free up staff time to explore and expand our community partnerships to improve our financial leverage in coming years.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	Website redevelopment	\$4,173
Priority #2	1st Year Website maintenance	\$500
Priority #3	2nd Year Website maintenance	\$500
Priority #4	3rd Year Website maintenance	\$500
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>\$5,673</b>

## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

According to the City of Bloomington, Housing and Neighborhood Development Department's 2015- 2019 Consolidated Plan, the Non-Homeless Special Needs Assessment, 7.9% of Bloomington's population is 65 or older and another 6.7% under 65 years old are disabled. Bloomington Meals on Wheels exclusively serves these two populations. The HAND Consolidated Plan Objectives include financial assistance to organizations that serve those specified populations.

Per the 2012 SCAN 2010 Household Survey, over 50% of respondents with a household income of \$15,001 or less report that having enough money for food was a major or minor problem. 50% of clients served by Bloomington Meals on Wheels have a household income under \$15,001 and received free or significantly reduced fee meals.

The website redevelopment will increase easy access to information for Bloomington residents. Mobile friendly online applications will provide an additional option for accessing services. Online payment opportunities will provide an additional option for those clients who can pay for services and reduce staff and volunteer time in payment processing, allowing them to focus on other projects to benefit clients and volunteers.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This grant will provide for a one-time redevelopment of the Bloomington Meals on Wheels website. The redevelopment proposal includes a 3-year maintenance contract and warranty to ensure our investment is well-protected. Going forward, Bloomington Meals on Wheels will conduct a biennial technology audit to identify and plan for large technology expenditures, allowing us to preemptively budget for these predictable expenses.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

Meals on Wheels serves homebound Bloomington residents who are unable to cook for themselves. Meals are tailored to each individual's dietary needs. Over time, health care costs are reduced because of appropriate nutrition required for their medical needs, such as diabetes or heart health. Additionally, often the ill or disabled have family, friends, or other caregivers who provide support. Meals on Wheels supplements this support providing respite for caregivers and reducing lost time from work absences. It also provides a daily safety check for isolated community members, 50% of whom report see no other people during the course of a day.

This specific project will increase access to Meals on Wheels to Bloomington residents by providing easy to access information about services and an additional option to register for services and volunteering. It will also allow staff and volunteers to focus more time on projects that benefit clients and volunteers by reducing the amount of time spent on website updates and maintenance, and payment processing.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Outcome indicators

Website updates: Decrease time spent on website updates/maintenance by 75% by 12/31/21.

Client applications via website: 25% of total applications by 12/31/21. Currently 0.

Volunteer applications via website: 75% of total applications by 12/31/21. Currently 40%.

Clients using online payment portal: 25% of client payments by 12/31/21. Currently 0.



**OTHER COMMENTS** *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

We have included a quote for the website redevelopment and maintenance. The Executive Director has previously worked with this provider and has confidence in his execution of the work.

**Bloomington Meals on Wheels  
Website Redevelopment Budget**

<b>Item</b>	<b>Expense</b>	<b>Notes</b>
Website redesign	\$ 2,675	107 hrs @\$25/hr
Hosting & SSL for 3 years	\$ 854	
Plug-Ins	\$ 200	
Images	\$ 100	
Staff time for management of project	\$ 344	15 hours @\$22.90/hr
Website maintenance (3yr)	\$ 1,500	60 hours @\$25/hr
 Total Expense	 \$ 5,673	

3/27/2021

**PROPOSAL | Prepared for Carrie McHaley**  
**Project: Bloomington Meals on Wheels website redesign**

**Description:** Full re-design and support (3 years) of bloomingtonmealsonwheels.org. Creation of a visually stunning new website with goals of increasing volunteers, client access, fundraising and awareness.

Time (hours)	Date	DESCRIPTION OF WORK	TOTAL	PRICE	TOTAL
		<ul style="list-style-type: none"> <li>Analyze current Bloomington Meals on Wheels website <b>(5 hours)</b></li> <li>Crawl the old site (if applicable) and document its structure/assign new structure. <b>(2 hours)</b></li> <li>Obtain benchmark data from your previous website <b>(2 hours)</b></li> <li>Identify your goals <b>(2 hours)</b></li> <li>Choose a Solid CMS: WordPress. <b>(1 hour)</b></li> <li>Design a new consistent brand/look. <b>(10 hours)</b></li> <li>Create your technical SEO strategy. <b>(2 hours)</b></li> <li>Strategize conversion paths <b>(2 hours)</b></li> <li>Set up analytics software. <b>(1 hour)</b></li> <li>Migration of Content/blog <b>(10 hours)</b></li> <li>Rebuilding Forms <b>(20 hours)</b></li> <li>Website Pre-Launch Checklist <b>(20 hours)</b></li> <li>Website Launch Checklist <b>(20 hours)</b></li> <li>Website Post-Launch Checklist <b>(10 hours)</b></li> <li>Support &amp; Warranty [3 Years] <b>(60 hours)</b></li> </ul>	167 hrs.	\$25/hr	\$4175
		<ul style="list-style-type: none"> <li>Cost of hosting &amp; SSL for 3 years <b>(\$540)</b></li> <li>One-time cost of plugins <b>(\$200)</b></li> <li>Cost of any imagery <b>(\$100)</b></li> </ul>		Hard costs	\$840
				<b>TOTAL</b>	<b>\$5015</b>

PREPARED BY Lou Centrella | 488 Amherst Ave. Des Plaines IL 60016

SERVICES Design, Marketing (Email), IT and Web Development

## DETAILED PROPOSAL FOR BLOOMINGTON MEALS ON WHEELS WEBSITE RE-DESIGN

**GOAL: A well-designed website with a focus on user experience can help an organization increase grow; increasing awareness and fundraising.**

### 1. Analyze current Bloomington Meals on Wheels website (5 hours)

- Conduct an interview Carrie McHaley, Executive Director
- What is the purpose of a new design or overhaul? (GOALS)?
  - What hasn't been accomplished with this existing site?
  - How will a new design serve the new organization?
    - View examples of other websites with designs that similar.
      - What are other successful divisions of Meals on Wheels doing?
    - View templates of possible site design options.
  - What are the fundraising goals and how can the website help achieve them?
    - How easy is it to make a gift or create a donation page? How many webpages must users navigate through to complete a form? Can they reach a donation or campaign creation page from your homepage? How long is the form?
    - Can you tell from the homepage what your organization does? Do we need an expanded “about” page that gives more history and core values? Does the site have more in-depth information on your programs on their respective webpages? How do we show impact? Can we access annual reports from your website?

***The answers will identify gaps, which can then inform goal setting for the new site.***

**2. Crawl the old site (if applicable) and document its structure. (2 hours)**

Will get an idea of site's existing structure, pages, and assets by using Screaming Frog.

**3. Obtain benchmark data from your previous website (if possible). (2 hours)**

Identify gaps that will provide data-driven insights to aid your new strategy.

For example: How many people visited the About page?

**4. Identify your goals for the new design, how you'll achieve them, and how you'll measure success. (2 hours)**

Goals:

- The current site no longer looks current; a refresh is needed.
- The current site doesn't perform, so we need a more SEO-friendly structure with a better UX.
- There is no 'Contact' form so emails can be scrapped by spammers.
- Ensure there are no broken images/pages
- Ensure the site is easy to update and maintain
- Make the volunteer signup process simpler

**We will craft a new site to meet these goals.**

**5. Choose a Solid CMS. (1 hour)**

WordPress is the current solution and will continue to be utilized.

Creation of Admin, Users and other profiles as needed.

**6. Use of a consistent brand/look. (10 hours)**

The current visuals are dated. We will use a consistent brand message and tone. This will make the site look more legitimate, credible, and memorable.

1. Understand your value proposition.
2. Choose a mission statement, vision statement, and tagline that represents that value as well as your brand identity.
3. Choose colors and fonts that convey that identity well.
4. Decide on the type of imagery that you'll use to further convey your messaging.

## **7. Create your technical SEO strategy. (2 hours)**

1. Perform keyword research and decide what we want to rank for.
2. Create a content strategy that satisfies those keywords.
3. Understand how your existing pages (if applicable) can be adjusted and which pages will need to be created new.
4. Figure out which pages are no longer necessary.
5. Map out where unnecessary pages can be redirected to (using a 301 redirect).

## **8. Strategize conversion paths (2 hours)**

Once we have an understanding of the Bloomington Meals on Wheels primary pages that will exist on the site, we will figure out exactly what actions you want users to take and how you'll capture their information. This includes thinking through:

- What premium top-of-the-funnel offers are needed (Volunteers, Donations, Clients etc)
- What bottom-of-the-funnel action will be presented on main pages
- What forms need to be created
- What landing pages and thank you pages need to be created
- How conversions will be tracked

- What actions will happen after a website visitor converts (email responder, etc.)

### 9. Set up analytics software. (1 hour)

1. Choose which analytics platforms you will be using on the new site.
2. Decide if any previous Analytics tracking scripts will be used or if new accounts/scripts are needed.
3. Set up new accounts (if applicable).

NOTE: This will likely be Google Analytics

### Website Launch Checklist

1. Make sure text is accurate and error free.
2. Replace all placeholder images with final images and designs.
3. Ensure copy aligns with the new brand.
4. Check that all styling preferences have been implemented.
5. Ensure design is aesthetically pleasing.
6. Ensure that rights to images, fonts, and other content have been properly licensed or cited.
7. Test the site for User Experience (UX).
8. Check that the conversion paths have been implemented properly.
9. Create a site backup strategy.
10. Store passwords and credentials in a secure place.
11. Audit the technical SEO implementation for errors.
12. Test the site for user experience again.

13. Test your conversion path's functionality.
14. Check that integrations with third-party tools are running smoothly.
15. Make a copy of the final website for backup purposes.
16. Ensure that backups are running properly.
17. Make sure your site is secure.
18. Comply with all applicable laws.
19. Crawl the site to ensure no errors happened on launch.
20. Check the technical SEO components for errors.
21. Optimize metadata.
22. Set up analytics.
23. Build anticipation with teasers before the site is live.
24. Create a social media strategy for the announcement.
25. Identify exciting ways to promote engagement for the new site.
26. Send an email to your existing database.
27. Continue to promote the launch for a month.

### Website Pre-Launch Checklist

1. Make sure text is accurate and error free.
  - Site content has been proofread for spelling and grammar.
  - Company contact details are accurate throughout the website.
  - Generic content, such as *lorem ipsum*, has been properly removed and replaced.



- All premium content, such as case studies, ebooks, and whitepapers, have been proofread. Spelling and grammar are correct.
  - Copyright date (perhaps in the footer) includes the current year.
2. Replace all placeholder images with final images and designs.
  3. Ensure copy aligns with the new brand.
    - The text has been copy-edited to ensure consistent brand voice and style.
    - All company taglines and mission statements are up to date.
  4. Check that all styling preferences have been implemented.
    - Paragraphs, headers, lists, and other formatting are correct.
    - Brand colors have been implemented correctly, including link and button colors.
  5. Ensure your design is aesthetically pleasing.
    - Scripts are optimized across web pages.
    - Images are optimized across web pages.
    - CSS is optimized across web pages.
  6. Ensure that rights to images, fonts, and other content have been properly licensed or cited.
  7. Test the site for User Experience (UX).
    - Website pages are compatible across browsers.
    - Website pages are compatible across devices.
    - Images, videos, and audio files are in the correct places, formatted and working on all devices.
    - All premium content, such as case studies, ebooks, and whitepapers, are stored in their proper libraries/databases and work properly.

- Internal links across web pages are working properly.
- Social media share icons are associated with the correct accounts.
- Company logo is linked to the homepage.

8. Check that the conversion paths have been implemented properly.

- All necessary forms are present.
- Landing pages and thank you pages have been implemented.
- The correct buttons and calls-to-action (CTAs) are present in the proper locations.
- Everything is linked together appropriately.

9. Create your site backup strategy.

We can prevent loss of data and protect against malware and other damages by properly setting up site security and regular backups. Check that:

- Backup schedule has been created.
- Backup location has been identified.
- A plan for implementation is set to be put in motion after launch.

10. Store passwords and credentials in a secure place.

Many individuals have likely been involved in the website launch up until this point, so ensure that passwords are reset when the time comes and proper password etiquette is followed.

11. Audit the technical SEO implementation for errors.

- Pages have unique page titles.
- Pages have unique meta descriptions.
- Each page has a specific purpose, and pages meant to rank organically are optimized around a single keyword or set of keywords.

## Website Post-Launch Checklist

But wait just one second because you still have things to check for now that your site is officially live.

### 12. Test the site for user experience again.

- Ensure your design is rendering as you expected it to across browsers.
- Ensure your design is rendering as you expected it to across devices.
- Ensure CSS/HTML is properly validated.
- CSS styling is rendering properly.
- Favicon is in place and rendering properly.
- Internal links across web pages are working properly.
- External links across web pages are working properly, and open in a new tab.
- Social media share icons are working properly.
- Feeds are working properly (RSS, news, social media).
- Company logo is linked to the homepage.
- 404 Redirect pages are in place (page-not-found.aspx).

### 13. Test your conversion path's functionality.

- Forms are submitting data properly.
- Thank you message or page displays after form is submitted.
- Form data is being emailed to a recipient and/or stored in a company database.
- Auto-responders are working properly (if applicable).

### 14. Check that integrations with third-party tools are running smoothly.

Integrations such as your CRM, e-commerce software, and/or marketing platform link to your site and help you run your business. If there is a potential issue that can cause data loss, you don't want to find out way after the fact.

### **15. Make a copy of the final website for backup purposes.**

Create a pristine copy of it should you experience data corruption or loss.

### **16. Ensure that backups are running properly.**

### **17. Make sure your site is secure.**

- 24/7 monitoring scripts are installed.
- There's a plan in place for updating plugins (if applicable).
- Ensure that all applicable parties are aware of your organization's password etiquette policies.

### **17. Comply with all applicable laws.**

Make sure the website complies with any applicable laws and regulations. Internet law can be sticky, and each industry has its own set of rules to follow. This plan will follow:

- Web pages offer accessibility for users with disabilities (WAI-ARIA).
- Web pages announce if the website uses cookies (required in some countries).
- Website is compliant with usage rights for purchased or borrowed code, images, and fonts.
- Terms and privacy policies are visible to website visitors.
- Website is PCI compliant (not applicable; no credit card numbers are stored within the site)

### **18. Crawl the site to ensure no errors happened on launch.**

Compare the crawl to the previous crawl and to see if any inconsistencies that were not intentional. Ensure that all pages have the proper search engine indexing settings.

### **18. Check the technical SEO components for errors.**

- Page titles, meta descriptions, and URLs are all present and match the original technical SEO strategy.
- Load time for site pages is optimized.
- A dynamic XML sitemap has been created.
- The XML sitemap has been submitted to search engines.
- Page URLs consistently reflect site information architecture.
- 301 redirects are in place for all old URLs (redirecting old to new pages).
- rel="nofollow" tags are in place on applicable links and pages.

### **19. Optimize metadata.**

- Metadata is properly in place for any content in an RSS feed.
- Metadata is properly in place for any social media sharing content.
- Spelling and grammar are correct in all metadata.
- Alt tags have been added to every image.

### **20. Set up analytics.**

Website is set up to capture web data and analytics. This valuable information will help to continually improve the website going forward, so you don't want to forget this stuff.

- Website analytics codes and tracking scripts have been inserted on website.
- Relevant IP addresses have been excluded from analytics tracking.
- Funnels and goals have been properly created in your analytics software (if applicable).
- Google Webmaster and Google Analytics accounts have been properly synced.
- Google Ads accounts have been properly synced (if applicable).

### **Announce a New Website Launch**

21. Build anticipation with teasers before the site is live.
22. Create a social media strategy for the announcement.
23. Identify exciting ways to promote engagement for the new site.

Consideration of a promotion; give-away; etc.

24. Send an email to your existing database.
25. Continue to promote the launch for a month.

### **Ongoing Support & Warranty (60 hours; 20 hours per year roughly)**

For 3 years; this plan will include:

- Free training on how to manage the site
- Building out any features/pages/requests desired
- Apply for Google Grant; if awarded can receive \$10,000/month in free advertising within the Google Ad network

### **ADDED COSTS:**

- Cost of hosting & SSL for 3 years **(\$540)**
- One-time cost of plugins **(\$200)**
- Cost of any imagery **(\$100)**

Meals On Wheels Twelve Months Of Running Our Operations  
Jan 1, 2020—Dec 31, 2020

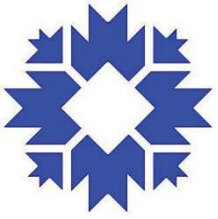
	Twelve Months 2020	2020 Amounts as % of budget
Operations—Serving Meals		
Payments received for meals	\$ 109,908	\$105,000 105%
(Waiver payments)	60,117	55,000 109%
(Self-payments)	49,907	50,000 99.8%
Payments to hospital and Meadowwood	(107,984)	
(Waiver clients)	(30,501)	
(Self-pay clients)	(39,976)	
(Low-income clients)	(37,507)	
Net cost before operating expenses	1,924	(9,000)
Operating expenses		
Executive director's salary	(28,317)	(23,850)
Executive director's bonus	(8,000)	
Other salaries (Mary)	(691)	
Related taxes	(2,831)	
Total salary costs	(39,839)	
Business insurance	(1,629)	(1,400) 116%
Dues and subscriptions	(458)	(175) 262%
Facilities	(1,300)	0
Management fee	(1,280)	(800) 160%
Meals and entertainment	0	(2,000) 0%
Miscellaneous	(482)	(1,500) 32%
MOW solutions	(900)	(900) 100%
Office	(348)	(1,500) 23%
Postage and delivery	(740)	(325) 148%
Printing and reproduction	0	(500) 0%
Professional and legal	(1,365)	(1,300) 105%
Supplies (business)	(814)	0
Supplies (program, includes hot boxes)	(9,162)	0
Tax liability as of 12/31,20	0	
Total operating expenses	(58,317)	(41,450) 141%
Net cost of operations	(56,393)	(50,450) 112%

Contributions received	110,439	63,000	175%
Grants received	40,500		
Interest and dividends	8,800		
Realized gains/losses	20,331		
Unrealized gains/losses	27,854		
Total change in investment activity	56,985		
Contributions, gifts, and change in investment activity	207,924		
Net increase for the twelve months	151,531		



Meals On Wheels  
Where We Stand Financially As Of Dec. 31, 2020

	Dec 31, 2020	Dec 31, 2019
Current Assets		
Regions bank account	\$ 19,985	\$ 11,996
Investments held by Foundation:		
Beginning of the year	\$ 504,624	
Contributions, grants and change in investment activity	207,924	
Doubtful pledge expense	4,446	
Funds drawn for cash needs	27,726	
Foundation balance as of 12/31/20	644,321	
Total assets as of 12/31/20	664,306	
Estimate of net worth Jan 1, 2020	516,620	
Change in value of assets	147,686	
Estimate of MOW net worth 12/31/20	664,306	



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** Middle Way House

**Address:**

**Phone:** 812-333-7404

**E-Mail:** grantsmanager@middlewayhouse.org

**Website:** www.middlewayhouse.org

**President of Board of Directors:** Kathleen Sideli

**Name of Executive Director:** Debra Morrow

**Phone:** 812-333-7404

**E-Mail:** debramorrow@middlewayhouse.org

**Name of Grant Writer:** Sam Ujdak

**Phone:** 812-333-7404 ex. 110

**E-Mail:** grantsmanager@middlewayhouse.org

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
30	43	50

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Middle Way House works to support all survivors of domestic violence, sexual assault, and human trafficking; and to educate the community through outreach and prevention programs. Our clients are at the center of all that we do. By centering the client, we acknowledge our work is for them and affirm that they will be treated with dignity and respect as they receive comprehensive, trauma-informed, and culturally-inclusive services based on their self-identified needs and/or desired course of action.

## PROJECT INFORMATION

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Name of the project to be funded:

Work Truck for New Wings Shelter and The Rise!

Total cost of project: \$10,000

Requested amount of Jack Hopkins funding: \$10,000

Number of City residents to be served by this project in 2021: 250+

Number of clients to be served by this project in 2021: 350+

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Middle Way House is requesting \$10,000 for the purchase of quality pre-owned work truck for maintenance and improvement of the New Wings Emergency Shelter and Rise! transitional housing facilities and the transportation of larger material donations.

For years Middle Way House has been limited in what work the organization can undertake on its own property and what type of donations it is able to accept as a result of the condition of the work truck owned by the agency. The current vehicle is a rapidly aging 1996 Chevrolet S-10. It is limited in the weight it can carry and unable to travel on highways or the bypass in Bloomington. Another significant issue presented by the current vehicle is that Middle Way is unable to transport furniture or other large equipment donations. Occasionally the agency receives offers for furniture or appliances that would be helpful for tenants' apartments in the RISE or as they transition into long term housing situations but the donor has no way to move the item. The result is that Middle Way will often have to pass on the donation and direct them to another organization that may be able to accept it.

## **COLLABORATIVE PROJECTS**

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

---

**Address where the project will be housed** (if different than agency address):

same as agency address

**Do you own or have site control of the property at which the project is to take place?**

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

n/a

**Is the property zoned for your intended use?**

Yes

No

N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

## PROJECT COSTS

---

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes

No

**If “yes,” indicate the nature of the operational request:**

Pilot

Bridge

Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

Middle Way House is prepared to adjust the purchase budget for a truck as necessary but would supplement the purchase with private fundraising if needed.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

Middle Way would like to purchase a replacement truck as soon as possible. The organization is planning a number of capital improvements for The Rise through 2022. We would anticipate a full draw down of funds by no later than August of 2021.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

n/a

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

The project will allow a significant expansion in the type of in-kind contributions Middle Way House is capable of accepting and expand facilities volunteers range of projects.

## FUNDING PRIORITIES – RANKED

---

**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	Used work truck	\$10,000
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>\$10,000</b>



## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The requested purchase is in support of MWH's on-going 50 year project of crisis response and 22 years of transitional housing. On average 85-90% of Middle Way's clients will fall into the lowest 2 brackets of AMI and 100% of the RISE's residents are in the lowest bracket. Both programs meet immediate, essential needs for hundreds of survivors and their children every year. Middle Way House provided shelter or transitional housing to 322 clients, including 147 children. More children were served through the Youth Empowerment Services program, having been provided tutoring and mentorship programs. MWH also provided legal advocacy, on-scene advocacy, childcare, and more. Despite COVID limiting access and ability, MWH still served over 1,350 total clients in 2020. The physical spaces housing these programs will be served by the project.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This project is a one time equipment purchase.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

The broader organizational projects the truck will support have been ongoing for 50 and 22 years respectively. While our goal is to make Middle Way's work unnecessary, we anticipate serving the Bloomington and surrounding community for years to come. We would like for the truck purchased in support of that mission to be in operation for at least a decade with regular preventative maintenance.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

1. Number of clients served at The Rise
2. Number of clients served at The New Wings Shelter.

## **OTHER COMMENTS** *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

A newer, more mechanically sound truck would also expand the organization's ability to move more food, more clothing, etc as needed, as well as allow greater flexibility in moving tables, chairs, materials, etc. for events.

4-5-2021

**Middle Way House 2021 Jack Hopkins Social Service Fund  
Project Budget**

Purchase Price of Truck	\$9,000
Tax, title, dealer, license fees	\$1,000
<b>Project Total:</b>	<hr/> <b>\$10,000</b>

**Middle Way House Inc**  
**Profit & Loss**  
 January through December 2020

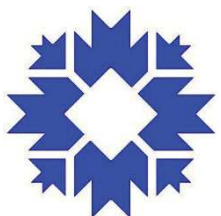
	Jan - Dec 20
516000 · Bad Debts	6,797.89
5170AD · Bank Service Charges	3,451.63
519900 · Client Direct Assistance	5,281.10
530000 · Compensation	
500200 · Salaries and Wages	1,396,578.26
5300AD · Payroll Taxes	121,256.92
530100 · Compensation Adjustment Account	2,666.08
5350AD · Health Insurance/Benefits	-32,348.61
530000 · Compensation - Other	2,357.12
<b>Total 530000 · Compensation</b>	<b>1,490,509.77</b>
5400AD · Contract Labor	25,978.20
5410AD · Conferences	368.38
5411AD · Training	1,823.65
5425AD · Contributions and Donations	30.00
5600AD · Donated Services	38,353.12
5650AD · Donated Car Expense	85.01
565900 · Donated Rent Expense	3,880.00
5700AD · Dues and Fees	-890.90
580000 · Restricted Fund Expenditures	
580020 · Martha Voyles Ripple Fund	172.54
580000 · Restricted Fund Expenditures - Other	2,151.87
<b>Total 580000 · Restricted Fund Expenditures</b>	<b>2,324.41</b>
590600 · FDE Fundraising Direct Expense	
590632 · Postage/Mailing	410.40
590600 · FDE Fundraising Direct Expense - Other	9,530.50
<b>Total 590600 · FDE Fundraising Direct Expense</b>	<b>9,940.90</b>
6000AD · Insurance	83,237.16
6200AD · Miscellaneous	90,581.20
6300AD · Occupancy	
5800AD · Equipment Rent and Maint	46,962.15
6310AD · Transportation	585.14
6320AD · Laundry	807.93
6330AD · Food	7,452.41
6335AD · Security	12,724.27
6340AD · Building Repairs and Maint	19,702.90
6350AD · Rent	5,550.00
6360AD · Supplies	9,657.81
6361AD · Trash Removal	2,263.08
6370AD · Utilities	55,234.73
6800AD · Telephone	18,794.60
6300AD · Occupancy - Other	1,613.92
<b>Total 6300AD · Occupancy</b>	<b>181,348.94</b>
635000 · Travel & Ent	
6905AD · Conference Registration	535.00
6946AD · Mileage	867.04
635000 · Travel & Ent - Other	10.00
<b>Total 635000 · Travel &amp; Ent</b>	<b>1,412.04</b>
6390AD · Penalties	433.46
6400AD · Postage and Delivery	2,030.06
6450AD · Printing and Reproduction	5,874.10
6500AD · Professional Fees	
6501AD · Audit	23,332.00
6510AD · Accounting	1,637.15
6520AD · Computer hardware/software	13.48
6500AD · Professional Fees - Other	376.72
<b>Total 6500AD · Professional Fees</b>	<b>25,359.35</b>

**Middle Way House Inc**  
**Profit & Loss**  
 January through December 2020

	Jan - Dec 20
Ordinary Income/Expense	
Income	
400000 · Grants	1,381,818.77
403000 · Contributions Income	
4001.00 · Donations - MWH	
4002 · Donations - Rise	250.00
4270AD · Unrestricted	3,575.00
4001.00 · Donations - MWH - Other	461,477.60
Total 4001.00 · Donations - MWH	465,302.60
4210AD · United Way	11,152.63
422500 · Restricted	
423020 Martha Voyles Ripple Fnd	327.27
422700 · Foundations & Awards	45,000.00
423010 · Toby Strout VOICES Fund	62,500.00
423015 · T Strout Ed & Infrastructure Fd	11,700.00
423026 · YES STEM Classroom	1,121.54
4260AD · NAP Credits	17,306.00
Total 422500 · Restricted	137,954.81
403000 · Contributions Income - Other	50.00
Total 403000 · Contributions Income	614,460.04
417000 · Program Fees	
4370-AD · Childcare Fees	16,707.42
417000 · Program Fees - Other	3,650.00
Total 417000 · Program Fees	20,357.42
4220AD · Donated Services and Assets	
422900 · Donated Rent	-22,398.80
4220AD · Donated Services and Assets - Other	38,354.12
Total 4220AD · Donated Services and Assets	15,955.32
4380AD · Other Income	
9720AD · Laundry (Rent)	415.79
9750AD · Rental Income	67,389.00
4380AD · Other Income - Other	142,116.12
Total 4380AD · Other Income	209,920.91
4401AD · Fundraising	94,462.27
950000 · Investment Income	
9501AD · Dividends	383.03
9502AD · Unrealized Gain/Loss on Invest	4,471.36
9520AD · Interest	434.87
950000 · Investment Income - Other	193,103.47
Total 950000 · Investment Income	198,392.73
Total Income	2,535,367.46
Gross Profit	2,535,367.46
Expense	
502800 · Employee Appreciation	346.67
5100AD · Advertising	465.00
5150AD · Automobile Expense	
515500 · Other	120.00
515600 · Fuel	103.86
515800 · Uber, Taxi	470.50
Total 5150AD · Automobile Expense	694.36

**Middle Way House Inc**  
**Profit & Loss**  
 January through December 2020

	Jan - Dec 20
6600AD · Supplies	
Software	14,360.85
6610AD · Program	11,845.66
6620AD · Office	12,473.12
6630AD · Office Equipment	9,870.38
6600AD · Supplies - Other	5,204.52
<b>Total 6600AD · Supplies</b>	<b>53,754.53</b>
66900 · Reconciliation Discrepancies	-15,704.99
6700AD · Subscriptions and Publications	526.18
6960AD · Uncategorized Expense	
Reimbursement Clearing Account	195.37
6960AD · Uncategorized Expense - Other	59,600.00
<b>Total 6960AD · Uncategorized Expense</b>	<b>59,795.37</b>
<b>Total Expense</b>	<b>2,078,086.59</b>
Net Ordinary Income	457,280.87
Other Income/Expense	
Other Expense	
502900 · Interest Expense	107.63
542500 · Depreciation Expense	156,030.00
<b>Total Other Expense</b>	<b>156,137.63</b>
Net Other Income	-156,137.63
Net Income	<b>301,143.24</b>



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

---

**Lead Agency Name:** Monroe County United Ministries

**Address:**

827 West 14th Court Bloomington, IN 47404
--

**Phone:** 812-339-3429

**E-Mail:** kbroadfoot@mcum.org

**Website:** www.mcum.org

**President of Board of Directors:** Lesley Levin

**Name of Executive Director:** Katie Broadfoot

**Phone:** 812-339-3429 ext. 11

**E-Mail:** kbroadfoot@mcum.org

**Name of Grant Writer:** Katie Broadfoot

**Phone:** 812-339-3429 ext. 11

**E-Mail:** kbroadfoot@mcum.org



## AGENCY INFORMATION

---

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
29	1	32

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Monroe County United Ministries creates lasting solutions to economic, educational, and social injustice in our community through quality programs, collaboration, and innovation. Our vision is to eliminate generational poverty for the people we serve.

## PROJECT INFORMATION

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Name of the project to be funded:

Visibility Revamp to Serve more Families

Total cost of project: \$101,111.56

Requested amount of Jack Hopkins funding: \$22,261.56

Number of City residents to be served by this project in 2021: 2,123

Number of clients to be served by this project in 2021: 1,039

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$22,261.56 for external improvement materials to increase safety, create positive visibility, and improve the message our physical environment sends to actual and prospective, clients, staff, community members, and funding partners.

## **COLLABORATIVE PROJECTS**

---

**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

---

Address where the project will be housed (if different than agency address):

Do you own or have site control of the property at which the project is to take place?

Yes       No       N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

**Is the property zoned for your intended use?**       Yes       No       N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

## PROJECT COSTS

---

**Is this request for operational funds?** *(e.g., salaries, rent, vouchers, etc),*

Yes       No

**If “yes,” indicate the nature of the operational request:**

Pilot     Bridge     Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** *(Indicate source, amount, and whether confirmed or pending):*

Early Learning Indiana - \$23,450 (confirmed)  
MCUM Funds - \$55,400 (confirmed)

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We will begin scheduling work and making purchases as soon as funding has been awarded; We plan to complete the project before Fall, 2021.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

Other funding has been confirmed and received.

**FISCAL LEVERAGING** *(100 words or less)*

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

We have other funding sources already confirmed for the interior portion of this project - Jack Hopkins funding would close the gap to help us finish with the exterior improvements.

We will utilize volunteers for as much of the work as possible.

The improved outside of the facility will give passers-by (1000's per week due to sharing a drive with Tri North Middle School) an opportunity to notice our building and inquire about our programs. We hope this draws attention and interest! Donor psychology research indicates people choose whether to give to an organization based on looks and impression - these changes will have a positive influence on food and hygiene as well as financial donations. Additionally, we hope an improved ambiance will help recruit more potential program users who could benefit from our services.

## FUNDING PRIORITIES – RANKED

---

**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	Repave parking lot	\$4,200
Priority #2	Mesh marketing/privacy slats for front playground fencing	\$3,523.35
Priority #3	Playground equipment sheds (3)	\$3,017.70
Priority #4	External safety lighting & decor	\$9,945.61
Priority #5	New signage	\$1,399.95
Priority #6	Paint	\$174.95
Priority #7		
<b>Total Requested</b>		\$22,261.56

## **JACK HOPKINS FUNDING CRITERIA**

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### **NEED** *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Forty-two percent of households reported having some degree of difficulty meeting their most basic needs each month (City of Bloomington SCAN 130). These households are often "forced to choose whether money should be spent on food, medical bills, or other essentials" (128). MCUM's Self-Sufficiency Center provides both basic needs assistance (food, cleaning/hygiene items, financial assistance, referrals) as well as individualized coaching that helps individuals aspire and achieve their own long-term goals and financial self-sufficiency.

The Annual Self-Sufficiency Wage for an adult with a preschool age child is \$43,173, but the median per capita income in Monroe County is \$39,880, meaning most families with children age 0-4 are prospective Compass Early Learning Center families. The Consolidated Plan ranked affordable childcare as a "close second" as "the most critical need for our community," (55). The number of children in Monroe County in the 0-4 age group has increased by nine percent in recent years (SCAN 50), while spaces in licensed centers have decreased.

By creating a noticeable, welcoming facility with a nice appearance, our hope is that this project will increase visibility which therefore increases awareness and accessibility for our programs - first and foremost for families who can benefit from them, and secondarily for families who want to contribute to our mission through donations.

### **ONE-TIME INVESTMENT** *(100 words or less)*

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

After completing the project, the only ongoing costs will be light maintenance, which we account for in our agency budget and most of which will be offset by the labor and expertise of our talented volunteer pool.

We expect the external changes we make to last the agency 20+ years.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

This project will help us to recruit and retain our clients, which will in itself provide broad and lasting benefits to the community. For example, according to the National Forum on Early Childhood Policy and Programs, high quality early childhood programs can yield up to a \$9 dollar return into a community for every dollar invested.

Programs like Compass:

- increase one's likelihood to pursue higher education (Only 45% of Monroe County adults have higher education degrees );
- support the attainment of higher-paying, stable jobs (Monroe County's current unemployment rate is 2.1% ); and
- reduce the use of social services (7,612 Monroe County residents used Food Stamps in 2018 and over 5,300 of Monroe County students were free and reduced lunch recipients).

This project also adds an element of safety, not just for MCUM's clients and staff, but for the neighborhood as a whole. The fencing slabs will add privacy for the children and community members who play there and motion-sensed lighting will add an additional component of safety, which is shown to help reduce crime.

Finally, by improving the messaging of our organization based on the appearance of our facility, this project should help us better collaborate with our agency partners - we cross refer about 75% of our Self-Sufficiency Center clients with other social service agencies. They'll be able to better-identify MCUM and will hopefully receive a warm, welcoming impression upon seeing our facility, increasing the likelihood of continued and future collaboration with others! The project should also help recruit volunteers and give a better impression to donors.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

	Tri North	Compass ELC	SSC	Community
# of new impressions of MCUM	1000	130	910	30
# of new families recruited	10	15	10	10
# of children protected during play		84		113*

\*our playground is open to the public outside of Compass' business hours.



## **OTHER COMMENTS** *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

The importance of first impressions applies to a building and agency as much as a person. The possible downsides of a bad client or donor experience outweighs the extra effort to earn them back, and when talking about the necessity of one meeting basic needs, it is so important that MCUM is a welcoming and inviting agency - starting with the exterior.

MCUM has a friendly, welcoming, helpful, and resourceful agency culture - once you get inside the building. The current parking lot is full of pot holes, the fence to the playground allows visibility of at-risk youth during the day, and there is no lighting to guide the paths to our buildings. There is also no structure that reinforces that both buildings are part of the same agency, which often causes great confusion for clients, staff, and donors. An exterior with good presentation shows that we are a welcoming place with a lot to offer and people do not need to feel scared to approach us!

Within one-mile of MCUM's location, there is Tri North Middle School (with an enrollment of 570 students), Mills Pool, six social service and government agencies, 3 subsidized housing communities, more than 20 businesses, and several pockets of owner-occupied housing neighborhoods. Establishing a positive and inviting presence improves the quality of the entire neighborhood.



mcum

Visibility Revamp to Serve more Families

**Project Budget**

Expenses				Income	
Item/Category	Vendor	Quantity	Total Cost	Funder	Amount
Indoor playroom construction	Indiana Foundation Service	1	\$ 68,850.00	Early Learning Indiana	\$ 23,450.00
				MCUM Fund	\$ 45,400.00
Indoor walls & doors	Indiana Foundation Service	1	\$ 10,000.00	MCUM Fund	\$ 10,000.00
Repave parking lot	<i>Bloomington Seal Coating &amp; Paving</i>	1	\$ 4,200.00	JHSSF	\$ 4,200.00
Mesh marketing/privacy slats for front	<i>Fence Screen</i>	1	\$ 3,523.35	JHSSF	\$ 3,523.35
Sheds	<i>Grainger Industrial Supply</i>	3	\$ 3,017.70	JHSSF	\$ 3,017.70
Edging of parking lot	<i>Bloomington Seal Coating &amp; Paving</i>	1	\$ 4,200.00	JHSSF	\$ 4,200.00
Lighting for parking lot	<i>Amazon</i>	20	\$ 539.80	JHSSF	\$ 539.80
	<i>Beau Jardin</i>	15	\$ 749.85	JHSSF	\$ 749.85
	<i>EHO</i>	4	\$ 103.96	JHSSF	\$ 103.96
Metal Art Sculptures	<i>Noah's Play</i>	2	\$ 4,052.00	JHSSF	\$ 4,052.00
Metal Spinners	<i>Wind &amp; Weather</i>	15	\$ 300.00	JHSSF	\$ 300.00
Entryway signage	<i>Delphi Signs</i>	3	\$ 1,399.95	JHSSF	\$ 1,399.95
Paint	<i>Lowe's</i>	5	\$ 174.95	JHSSF	\$ 174.95
				<b>Total Project Cost</b>	<b>\$ 101,111.56</b>
				<b>Total Jack Hopkins</b>	
				<b>Social Service Fund</b>	
				<b>Request:</b>	<b>\$ 22,261.56</b>

## MONROE COUNTY UNITED MINISTRIES, INC.

STATEMENTS OF FINANCIAL POSITION  
DECEMBER 31, 2020 AND 2019

<b>ASSETS</b>		
	2020	2019
Cash and cash equivalents	\$ 311,733	\$ 99,102
Restricted cash	15,142	15,294
Vouchers and fees receivable	24,548	39,294
Grants receivable	19,740	8,000
Investments	379,307	446,285
Prepaid expenses	6,883	4,861
Beneficial interest in assets held by others	248,615	239,937
Property and equipment, net	905,988	943,085
	<u>\$ 1,911,956</u>	<u>\$ 1,795,858</u>

**LIABILITIES AND NET ASSETS**

Liabilities		
Accounts payable	\$ 7,489	\$ 11,408
Accrued expenses	65,294	52,084
Assets held for others	15,137	15,289
Capital lease obligation	12,124	19,866
Total liabilities	100,044	98,647
Net assets		
Without donor restrictions		
Undesignated	1,268,685	1,114,386
Board designated endowment	219,760	287,734
	1,488,445	1,402,120
With donor restrictions		
Restricted for specified purpose	74,852	55,154
Restricted for endowment	248,615	239,937
	323,467	295,091
Total net assets	1,811,912	1,697,211
	<u>\$ 1,911,956</u>	<u>\$ 1,795,858</u>

See accompanying notes to financial statements.

MONROE COUNTY UNITED MINISTRIES, INC.

STATEMENTS OF ACTIVITIES  
 YEAR ENDED DECEMBER 31, 2020  
 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2019)

	2020			2019
	Without Donor Restrictions	With Donor Restrictions	Total	Total
<b>Support and revenues</b>				
Contributions	\$ 552,167	\$ 29,503	\$ 581,670	\$ 427,419
Childcare and preschool vouchers	309,321	-0-	309,321	297,792
Grants	140,135	-0-	140,135	191,120
PPP grant income	264,200	-0-	264,200	-0-
Childcare fees	169,692	-0-	169,692	386,589
Investment return, net	23,339	-0-	23,339	77,248
Change in value of beneficial interest in assets held by others, net	-0-	18,494	18,494	39,727
Miscellaneous income	5,728	-0-	5,728	11,095
Net assets released from restrictions	19,621	(19,621)	-0-	-0-
Total support, gains, and other revenue	1,484,203	28,376	1,512,579	1,430,990
<b>Expenses</b>				
Program services				
Preschool	1,014,714	-0-	1,014,714	1,361,957
Emergency services	196,670	-0-	196,670	210,988
Total program services	1,211,384	-0-	1,211,384	1,572,945
Management and general	77,029	-0-	77,029	79,359
Fundraising	109,465	-0-	109,465	67,974
Total expenses	1,397,878	-0-	1,397,878	1,720,278
Change in net assets	86,325	28,376	114,701	(289,288)
<b>Net assets, beginning of year</b>	1,402,120	295,091	1,697,211	1,986,499
<b>Net assets, end of year</b>	<u>\$ 1,488,445</u>	<u>\$ 323,467</u>	<u>\$ 1,811,912</u>	<u>\$ 1,697,211</u>

See accompanying notes to financial statements.

MONROE COUNTY UNITED MINISTRIES, INC.

STATEMENT OF ACTIVITIES  
YEAR ENDED DECEMBER 31, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
<b>Support and revenues</b>			
Contributions	\$ 422,975	\$ 4,444	\$ 427,419
Childcare and preschool vouchers	297,792	-0-	297,792
Grants	191,120	-0-	191,120
Childcare fees	386,589	-0-	386,589
Investment return, net	77,248	-0-	77,248
Change in value of beneficial interest in assets held by others, net	-0-	39,727	39,727
Miscellaneous income	11,095	-0-	11,095
Net assets released from restrictions	19,263	(19,263)	-0-
Total support, gains, and other revenue	1,406,082	24,908	1,430,990
<b>Expenses</b>			
Program services			
Preschool	1,361,957	-0-	1,361,957
Emergency services	210,988	-0-	210,988
Total program services	1,572,945	-0-	1,572,945
Management and general	79,359	-0-	79,359
Fundraising	67,974	-0-	67,974
Total expenses	1,720,278	-0-	1,720,278
Change in net assets	(314,196)	24,908	(289,288)
<b>Net assets, beginning of year</b>	1,716,316	270,183	1,986,499
<b>Net assets, end of year</b>	<u>\$ 1,402,120</u>	<u>\$ 295,091</u>	<u>\$ 1,697,211</u>

See accompanying notes to financial statements.

**MONROE COUNTY UNITED MINISTRIES, INC.**

STATEMENTS OF FUNCTIONAL EXPENSES

YEAR ENDED DECEMBER 31, 2020

(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2019)

	2020						2019
	Program Services			Management and General	Fundraising	Total	Total
	Preschool	Emergency	Total				
Salaries and wages	\$ 697,934	\$ 128,169	\$ 826,103	\$ 38,254	\$ 81,689	\$ 946,046	\$ 1,181,922
Employee benefits	116,720	19,415	136,135	7,415	12,577	156,127	147,956
Total salaries, wages, and employee benefits	814,654	147,584	962,238	45,669	94,266	1,102,173	1,329,878
Advertising	862	329	1,191	-0-	491	1,682	6,223
Supplies and expendables	4,142	368	4,510	199	146	4,855	7,990
Transportation and vehicles	80	100	180	14	14	208	489
Food, paper and crafts	28,427	3,922	32,349	-0-	-0-	32,349	80,379
Utilities and telephone	22,304	1,753	24,057	935	1,475	26,467	29,581
Printing	269	412	681	55	185	921	267
Insurance	13,053	3,334	16,387	2,123	1,031	19,541	19,490
Professional services	3,188	551	3,739	15,638	2,785	22,162	21,964
Repairs and maintenance	45,942	8,843	54,785	3,650	3,228	61,663	71,664
Postage and shipping	-0-	-0-	-0-	2,929	-0-	2,929	5,049
Events	-0-	-0-	-0-	-0-	609	609	6,736
Emergency grants	-0-	16,446	16,446	-0-	-0-	16,446	18,992
Depreciation	68,640	10,689	79,329	3,131	4,140	86,600	88,301
Training and staff development	2,679	135	2,814	-0-	-0-	2,814	6,097
Rent	3,348	754	4,102	-0-	-0-	4,102	15,280
Interest	2,375	-0-	2,375	1,067	-0-	3,442	-0-
Miscellaneous	4,751	1,450	6,201	1,619	1,095	8,915	11,898
	<u>\$ 1,014,714</u>	<u>\$ 196,670</u>	<u>\$ 1,211,384</u>	<u>\$ 77,029</u>	<u>\$ 109,465</u>	<u>\$ 1,397,878</u>	<u>\$ 1,720,278</u>

See accompanying notes to financial statements.

**MONROE COUNTY UNITED MINISTRIES, INC.**

STATEMENT OF FUNCTIONAL EXPENSES  
YEAR ENDED DECEMBER 31, 2019

	Program Services			Management and General	Fundraising	Total
	Preschool	Emergency	Total			
Salaries and wages	\$ 971,639	\$ 134,109	\$ 1,105,748	\$ 34,711	\$ 41,463	\$ 1,181,922
Employee benefits	117,932	16,950	134,882	6,746	6,328	147,956
Total salaries, wages, and employee benefits	1,089,571	151,059	1,240,630	41,457	47,791	1,329,878
Advertising	1,467	751	2,218	3,103	902	6,223
Supplies and expendables	6,175	667	6,842	915	233	7,990
Transportation and vehicles	245	244	489	-0-	-0-	489
Food, paper and crafts	66,405	13,974	80,379	-0-	-0-	80,379
Utilities and telephone	25,220	1,846	27,066	989	1,526	29,581
Printing	-0-	207	207	-0-	60	267
Insurance	14,741	1,857	16,598	2,231	661	19,490
Professional services	4,218	397	4,615	14,993	2,356	21,964
Repairs and maintenance	48,912	14,268	63,180	4,058	4,426	71,664
Postage and shipping	-0-	-0-	-0-	5,049	-0-	5,049
Events	267	157	424	-0-	6,312	6,736
Emergency grants	150	18,842	18,992	-0-	-0-	18,992
Depreciation	75,576	4,377	79,953	5,108	3,240	88,301
Training and staff development	5,384	415	5,799	298	-0-	6,097
Rent	15,280	-0-	15,280	-0-	-0-	15,280
Miscellaneous	8,346	1,927	10,273	1,158	467	11,898
	<u>\$ 1,361,957</u>	<u>\$ 210,988</u>	<u>\$ 1,572,945</u>	<u>\$ 79,359</u>	<u>\$ 67,974</u>	<u>\$ 1,720,278</u>

See accompanying notes to financial statements.

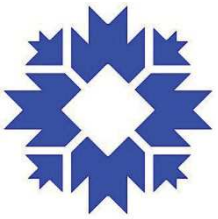
## MONROE COUNTY UNITED MINISTRIES, INC.

STATEMENTS OF CASH FLOWS  
YEARS ENDED DECEMBER 31, 2020 AND 2019

	2020	2019
<b>Operating activities</b>		
Change in net assets	\$ 114,701	\$ (289,288)
Adjustments to reconcile change in net assets to cash provided by operating activities		
Depreciation	86,600	88,302
Gain on sale of equipment	(19)	-0-
Reinvested interest and dividends	(3,769)	(9,859)
Realized and unrealized gain on investments, net	(22,070)	(70,967)
Change in value of the beneficial interest in assets held by others	(18,494)	(39,727)
Changes in operating assets and liabilities:		
Vouchers and fees receivable	14,746	1,239
Grants receivable	(11,740)	24,691
Prepaid expenses	(2,022)	(616)
Accounts payable	(3,919)	(3,757)
Accrued expenses	13,210	(51,528)
Assets held for others	(152)	(2,462)
Net cash flows from operating activities	167,072	(353,972)
<b>Investing activities</b>		
Proceeds from sale of equipment	900	-0-
Purchases of property and equipment	(50,384)	(37,781)
Purchases of investments	(96,751)	(270,322)
Proceeds on sale of investments	189,568	607,876
Net distribution from assets held by others	9,816	9,772
Net cash flows from investing activities	53,149	309,545
<b>Financing activities</b>		
Principal payments on capital lease obligation	(7,742)	(2,922)
Net change in cash	212,479	(47,349)
<b>Cash and cash equivalents and restricted cash, beginning of year</b>	114,396	161,745
<b>Cash and cash equivalents and restricted cash, end of year</b>	\$ 326,875	\$ 114,396
<b>Supplemental disclosure of cash flow information</b>		
Cash paid during the year for interest	\$ 3,442	\$ -0-
<b>Supplemental disclosure on non-cash investing activities</b>		
Equipment purchase financed by capital lease obligation	\$ -0-	\$ 22,788

See accompanying notes to financial statements.





**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** Mother Hubbard’s Cupboard \_\_\_\_\_

**Address:**

1100 W. Allen St. Bloomington, IN 47403
--

**Phone:** 812-355-6843 \_\_\_\_\_

**E-Mail:** development@mhcfoodpantry.org \_\_\_\_\_

**Website:** www.mhcfoodpantry.org \_\_\_\_\_

**President of Board of Directors:** Julia Dotson \_\_\_\_\_

**Name of Executive Director:** Amanda Nickey \_\_\_\_\_  
812-355-6843

**Phone:** \_\_\_\_\_

**E-Mail:** amanda@mhcfoodpantry.org \_\_\_\_\_

**Name of Grant Writer:** Sarah Cahillane \_\_\_\_\_

**Phone:** 812-355-6843 \_\_\_\_\_

**E-Mail:** development@mhcfoodpantry.org \_\_\_\_\_

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
7	5	0

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Mother Hubbard’s Cupboard’s (MHC) mission is to increase access to healthy food for all people in need in ways that cultivate dignity, self-sufficiency, and community. MHC provides healthy, wholesome food to people in need, and equips people with the skills, knowledge, and tools to grow and prepare their own food, making nutritious food and wholesome meals more accessible. MHC’s five programs (Food Pantry, Garden Education, Nutrition Education, Advocacy, and Tool Share) form a holistic approach to tackling the issues of hunger and food insecurity. All MHC programs focus on serving low-income families at or below 200% of the federal poverty line. MHC’s Food Pantry Program is the largest in the region and last year distributed over 1 million pounds of healthy groceries to people in need.

**PROJECT INFORMATION**

---

**Name of the project to be funded:**

Pantry and Office Furniture

\$11,325.03

**Total cost of project:** \_\_\_\_\_

\$11,325.03

**Requested amount of Jack Hopkins funding:** \_\_\_\_\_

10,011

**Number of City residents to be served by this project in 2021:** \_\_\_\_\_

16,147

**Number of clients to be served by this project in 2021:** \_\_\_\_\_**PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$11,325.03 for the purchase of pantry and office furniture. In July 2020, we began a renovation process thanks to CDBG Physical Improvement funding. The renovations included adding a room to our pantry to display our Tool Share items, adding a sink to our storage area, removing a wall in our storage area, and converting our empty attic into office space. The purchases will include- desks for both the office area and pantry, produce shelves, dry good shelves, bread shelf, plastic dividers for covid safety, masks, hand sanitizer stations, seating for the conference area in the office, and other office items such as desks, tables, shelves, and filing cabinets. The request also includes the federal rate of compensation for fuel for the mileage to drive to Ikea in Indianapolis to purchase the office furniture.

## **COLLABORATIVE PROJECTS**

---

**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

---

Address where the project will be housed (if different than agency address):

Do you own or have site control of the property at which the project is to take place?

Yes       No       N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

Is the property zoned for your intended use?       Yes       No       N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

## PROJECT COSTS

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**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes       No

**If “yes,” indicate the nature of the operational request:**

Pilot     Bridge     Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

Other potential sources of funding for this project include grants and individual donations.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

MHC will utilize the funds within three months of availability, and submit an invoice promptly.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

N/A

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

MHC has developed a strategic fundraising plan that is focused on growing individual donors, special events, gifts from faith communities, corporate donors, and grants. Support from JHSSF would allow MHC to leverage funds and seek additional foundation funding. In addition, MHC will continue to seek funding from a variety of sources, as outlined in our Values Statement.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	<b>Item</b>	<b>Cost</b>
Priority #1	Pantry and office furniture (see budget for details)	\$11,325.03
Priority #2	Pantry and office furniture (see budget for details) -10%	\$10,192.50
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		\$11,325.03

## JACK HOPKINS FUNDING CRITERIA

### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

MHC provides emergency food, nutrition and gardening education, and makes gardening and kitchen tools available at no cost to patrons. Mother Hubbard's Cupboards programming addresses the needs outlined in both the Service Community Assessment of Needs (SCAN) and the Housing and Neighborhood Development Department's (HAND) 2015-2019 Consolidated Plan. Specifically, MHC aligns with NA-50, Non-Housing Community Development Needs-91.215 (f) (Strategy 5, 1&3), which states HAND's priority to "Provide funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care." And, "Provide funding to non-profit organizations that provide valuable services to improve quality of life." (P.6) MHC's programming develops the self-sustainability of community members who participate in educational services. Community members who participate in the Nutrition and Garden programs gain skills that reduce their dependency on emergency food providers. MHC also helps low-income community members access the "Essentials" as outlined in SCAN (section 7). In addition to the normal challenges facing our organization everyday, dealing with Covid19 has created daily uncertainty. Funding from Jack Hopkins would allow MHC to transition to reopening our pantry in a way that will ensure the safety of our patrons, staff, and the whole community.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

We will do our best to purchase items for this project will be commercial grade, endeavouring to ensure longevity and sustainability. In the case that we cannot purchase commercial grade items, care will be taken to protect and care for these pieces to ensure they will last well into the future.



**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

Our programs have grown significantly since the move to the new facility in June 2013, and demand continues to grow. According to Feeding America, an estimated 25,260 food insecure people live in Monroe County. Monroe County's food insecurity rate was 16.8% in 2018, higher than the national average of 12.9% (This is the most recent data available for our area). Food insecurity in adults has been linked to an increased risk of diabetes and chronic cardiovascular illnesses. Children who live in food insecure households have an increased likelihood of being sick, having growth problems, and being at risk for obesity.

The poverty rate in Bloomington is 36%, and a staggering 37.1% for children under 5. In this moment of societal uncertainty due to Covid19, we have seen spikes of increased demand during this pandemic. Daily, we see many people new to our services due to job loss because of Covid19. Our low/no barrier services are sure to help community members who are losing jobs temporarily and who will not be eligible for high barrier services such as SNAP, TANF, or housing assistance.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

In an effort to follow CDC recommended safety guidelines for the Covid19 outbreak, MHC is tracking the amount of food distributed and number in the household, from a 6ft distance, minimizing contact with patrons. Patrons are allowed to take as many boxes of food as they may need and we are encouraging them to take enough to allow them to stay sheltered in place. We are tracking the pounds of food we are distributing, and in the last year, we distributed over 1 million pounds. As the pandemic begins to ease, we intend to carry out our annual survey, which we were unable to do during 2020.

## OTHER COMMENTS *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Traditional approaches to hunger relief are built on a false narrative presenting hunger as a temporary problem, often due to a personal failure or unforeseen circumstances. This narrative proposes hard work and perseverance will bring someone out of poverty. Likewise, traditional charity based approaches to poverty and hunger assume opportunity and resources are equitably distributed.

At MHC we are well aware that poverty and hunger disproportionately impact already marginalized communities and are rooted in systemic inequity. We approach our work through a social justice lens and understand the necessity of moving beyond food distribution to addressing the root causes of hunger and poverty.

Practically this shows up in our programs in a number of ways. All of our programs run on the honor system, meaning we do not require any proof of need or identification to participate. We offer a variety of engagement levels for education programming from in-pantry demos to drop in sessions to longer form workshops. Staff are trained in recognizing and minimizing implicit bias in our organizational structure and programs. Staff have completed anti-racism training and regularly engage in conversations about building equity in our programs. Patrons are involved in our organization as volunteers, board members, and members of our advocacy working group. We regularly seek feedback from patrons to inform improvements in our programming. Our commitment to diversity and to building equitable and inclusive programming influences the work we do beyond our local community. MHC is part of a national network of hunger relief organizations and advocates, called Closing the Hunger Gap. As a member of the leadership team we provide an on the ground perspective as a community based organization. Our CEO serves on the leadership team and was part of the committee revising the values and goals of the network. Increasing diversity by building equity and inclusion now plays a significant role in the direction of the network.

As the largest direct-service provider of emergency groceries in our community, MHC fills a vital role in the continuum of care for lower-income individuals, including homeless and temporarily sheltered community members. On average, MHC's food pantry serves 3,800 people each week, or two patrons per minute for the 30 hours that we are open each week. Children make up approximately 38% of our patrons, and adults over the age of 55 make up 25% of our patrons. These especially vulnerable populations, children and the elderly, make up nearly two thirds of those patrons who struggle to find enough food to eat without our pantry. MHC's pantry is determined to feed the many veterans, pregnant and nursing mothers, single mothers, and disabled individuals who seek out our services every weekday. Food assistance allows families and individuals to allocate limited resources toward housing costs, childcare, healthcare, and other "non-negotiables," preventing homelessness and other crises.

Item	Item count	Link	Cost per it	Total Cost
Upstairs Conference Area Chairs		4 <a href="https://w">https://w</a>	199	796
Upstairs Conference Area Table		2 <a href="https://w">https://w</a>	59.99	119.98
Upstairs Conference Area Storage Table		1 <a href="https://w">https://w</a>	215	215
Upstairs Conference table and chairs		2 <a href="https://w">https://w</a>	305	610
Upstairs desks		6 <a href="https://w">https://w</a>	399	2,394
Upstairs desk		1 <a href="https://w">https://w</a>	279	279
Desk Chairs		4 <a href="https://w">https://w</a>	29.99	119.96
File Cabinets		8 <a href="https://w">https://w</a>	129	1,032
Drawer unit for paper storage		1 <a href="https://w">https://w</a>	399	399
Shelving storage unit		2 <a href="https://w">https://w</a>	369	738
Plastic dividers		2 <a href="https://w">https://w</a>	79	158
Additional storage for office		1 <a href="https://w">https://w</a>	469	469
<b>Pantry Items</b>				
Desk		1 <a href="https://w">https://w</a>	160.49	160.49
Desk Chair		1 <a href="https://w">https://w</a>	80	80
End Cap Display unit*		2 <a href="https://w">https://w</a>	195	425
End Cap Display unit shelves*		4 <a href="https://w">https://w</a>	23.95	105
Shelving base for dry goods*		2 <a href="https://w">https://w</a>	279	450
Shelves for base*		6 <a href="https://w">https://w</a>	49.95	350
Shelf dividers*		16 <a href="https://w">https://w</a>	2.79	55
Shelf ends*		8 <a href="https://w">https://w</a>	6.99	65
Produce table*		1 <a href="https://w">https://w</a>	179	200
Produce table*		1 <a href="https://w">https://w</a>	289	310
Produce table*		1 <a href="https://w">https://w</a>	161.99	175
Outdoor produce table*		2 <a href="https://w">https://w</a>	40.99	95
Bread Shelf*		1 <a href="https://w">https://w</a>	131.75	151
Resource Display*		6 <a href="https://w">https://w</a>	56.6	389.6
Produce bins*	2 pack of 10	<a href="https://w">https://w</a>	145	330
Shelves for Kitchen Pantry*		1 <a href="https://w">https://w</a>	99	130
Bus tubs*		6 <a href="https://w">https://w</a>	12.85	95
Shopping baskets*	1 pack of 20	<a href="https://w">https://w</a>	200	220
Additional plastic divider*		1 <a href="https://w">https://w</a>	115.2	125

Federal rate of compensation for gasoline to travel to Ikea 75 miles/150 miles total

.56/mile

84

**Total Request**

**11325.03**

Items with \*include shipping costs

**Mother Hubbard's Cupboard, Inc.**  
**Statements of Financial Position**  
**As of December 31, 2018 and 2017**

<b>Assets</b>	<b>December 31, 2018</b>	<b>December 31, 2017</b>
	<hr/>	<hr/>
<b>Current Assets</b>		
Cash and Equivalents	\$ 103,513	\$ 68,476
Pledges/Grants Receivable, current less allowance for bad debt \$10,750 and \$8,500	89,861	76,430
<b>Total Current Assets</b>	<hr/> 193,374 <hr/>	<hr/> 144,906 <hr/>
<b>Non-Current Assets</b>		
Pledges Receivable, long-term net discount \$15,500 and \$14,200	71,851	64,565
Equipment, net accumulated depreciation \$148,790 and \$121,132	420,057	437,620
<b>Total Non-Current Assets</b>	<hr/> 491,908 <hr/>	<hr/> 502,185 <hr/>
<b>Total Assets</b>	<hr/> <hr/> 685,282 <hr/> <hr/>	<hr/> <hr/> 647,091 <hr/> <hr/>
<b>Liabilities and Net Assets</b>		
<b>Current Liabilities</b>		
Accounts Payable	5,293	3,806
Payroll Liabilities	6,090	11,305
Deposit for Repairs	5,432	-
Current Portion Long Term Debt	1,830	2,400
<b>Total Current Liabilities</b>	<hr/> 18,645 <hr/>	<hr/> 17,511 <hr/>
<b>Long Term Liabilities</b>		
Mortgage Payable	50,468	51,731
<b>Total Liabilities</b>	<hr/> 69,113 <hr/>	<hr/> 69,242 <hr/>
<b>Net Assets</b>		
Temporarily Restricted	194,596	120,743
Unrestricted	421,573	457,106
<b>Total Net Assets</b>	<hr/> 616,169 <hr/>	<hr/> 577,849 <hr/>
<b>Total Liabilities and Net Assets</b>	<hr/> <hr/> \$ 685,282 <hr/> <hr/>	<hr/> <hr/> \$ 647,091 <hr/> <hr/>

See Notes to Financial Statements

**Mother Hubbard's Cupboard, Inc.**  
**Statements of Activities**  
**For the Years Ended December 31, 2018 and 2017**

	December 31, 2018			December 31, 2017		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
<b>Revenues and Other Support</b>						
Donations	127,609	57,058	184,667	\$ 233,819	\$ 40,230	\$ 274,049
Grants and Contributions	197,574	49,640	247,214	125,383	-	125,383
In-Kind	159,963	-	159,963	143,555	-	143,555
Special Events	11,838	-	11,838	20,914	-	20,914
Released from Temp. Restricted	-	(32,845)	(32,845)	-	(45,945)	(45,945)
Released to Unrestricted	32,845	-	32,845	45,945	-	45,945
<b>Total Revenues and Other Support</b>	<u>529,829</u>	<u>73,853</u>	<u>603,682</u>	<u>569,616</u>	<u>(5,715)</u>	<u>563,901</u>
<b>Expenses</b>						
Program Services	467,576	-	467,576	471,049	-	471,049
Management and Administrative	65,980	-	65,980	65,534	-	65,534
Fund Raising	31,805	-	31,805	38,655	-	38,655
<b>Total Expenses</b>	<u>565,361</u>	<u>-</u>	<u>565,361</u>	<u>575,238</u>	<u>-</u>	<u>575,238</u>
<b>Change in Net Assets</b>	(35,532)	73,853	38,321	(5,622)	(5,715)	(11,337)
<b>Net Assets, Beginning of Year</b>	<u>457,106</u>	<u>120,743</u>	<u>577,849</u>	<u>462,728</u>	<u>126,458</u>	<u>589,186</u>
<b>Net Assets, End of Year</b>	<u>\$ 421,573</u>	<u>\$ 194,596</u>	<u>\$ 616,169</u>	<u>\$ 457,106</u>	<u>\$ 120,743</u>	<u>\$ 577,849</u>

See Notes to Financial Statements

**Mother Hubbard's Cupboard, Inc.**  
**Statements of Functional Expenses**  
**For the Years Ended December 31, 2018 and 2017**

	December 31, 2018				December 31, 2017			
	Program Services	Management and General	Fund Raising	Total	Program Services	Management and General	Fund Raising	Total
Salaries	\$ 166,517	\$ 37,696	\$ 23,816	\$ 228,029	\$ 182,189	\$ 23,312	\$ 30,144	\$ 235,645
Benefits	15,307	7,654	-	22,961	14,437	7,111	-	21,548
Payroll Taxes	10,869	2,884	1,822	15,574	13,246	1,783	2,994	18,023
Total Compensation	<u>192,693</u>	<u>48,233</u>	<u>25,638</u>	<u>266,564</u>	<u>209,872</u>	<u>32,206</u>	<u>33,138</u>	<u>275,216</u>
Auto Expense	1,617	-	-	1,617	954	-	-	954
Bad Debt	-	2,250	-	2,250	-	18,953	-	18,953
Depreciation	24,891	2,074	691	27,657	23,160	2,059	515	25,734
Dues & Fees	788	-	-	788	629	-	-	629
Food & Supplies	198,961	-	-	198,961	186,835	-	-	186,835
Insurance	6,304	1,113	-	7,417	6,963	774	-	7,737
Interest	-	2,569	-	2,569	-	2,338	-	2,338
IT Expense	1,013	506	169	1,688	-	-	-	-
Postage and Delivery	399	200	200	799	996	142	284	1,422
Printing	2,892	723	1,205	4,819	1,053	264	440	1,757
Professional Services	9,156	6,250	-	15,406	7,876	6,250	-	14,126
Taxes/Rent	-	-	-	-	1,578	197	197	1,972
Repairs	4,026	-	-	4,026	4,212	-	-	4,212
Supplies	12,305	820	3,281	16,407	12,111	1,730	3,460	17,301
Training/Conferences	1,978	-	-	1,978	3,624	-	-	3,624
Utilities	10,554	1,242	621	12,417	11,187	621	621	12,429
Total	<u>\$ 467,576</u>	<u>\$ 65,980</u>	<u>\$ 31,805</u>	<u>\$ 565,361</u>	<u>\$ 471,049</u>	<u>\$ 65,534</u>	<u>\$ 38,655</u>	<u>\$ 575,238</u>

See Notes to Financial Statements

**Mother Hubbard's Cupboard, Inc.**  
**Statements of Cash Flows**  
**As of December 31, 2018 and 2017**

	December 31, 2018	December 31, 2017
<b>Operating Activities</b>		
Change in Net Assets	38,321	\$ (11,337)
Items not requiring cash		
Depreciation Expense	27,657	25,734
Changes in		
Pledges Receivable	(20,717)	(3,806)
Accrued Expenses & Accounts Payable	1,703	(3,295)
<b>Net Cash Provided by Operating Activities</b>	46,964	7,296
<b>Investing Activities</b>		
Purchase of Building and Equipment	(10,093)	(4,797)
<b>Net Cash Used by Investing Activities</b>	(10,093)	(4,797)
<b>Financing Activities</b>		
Change in Long Term Debt	(1,833)	(1,750)
<b>Net Cash Provided by Financing Activities</b>	(1,833)	(1,750)
<b>Increase/(Decrease) in Cash</b>	35,038	749
<b>Cash, Beginning of Year</b>	68,476	67,727
<b>Cash, End of Year</b>	\$ 103,513	\$ 68,476

See Notes to Financial Statements

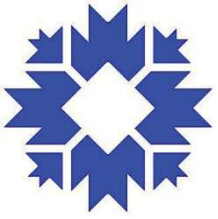


**MOTHER HUBBARD'S CUPBOARD INC.**  
**Profit and Loss**  
 January - December 2020

	Total
<b>Income</b>	
Contributions Income	
Total United Way	\$ 69,040.50
Total Contributions Income	\$ 551,978.43
Grants	800.00
Total Grants	\$ 222,963.69
In-kind Income	
Total In-kind Income	\$ 39,438.40
Misc. Income, Tools & T-Shirts	153.75
Special Events	
Total Special Events	\$ 63,408.30
<b>Total Income</b>	<b>\$ 877,942.57</b>
<b>Gross Profit</b>	<b>\$ 877,942.57</b>
<b>Expenses</b>	
Automobile Expense	
Total Automobile Expense	\$ 2,370.33
Building R&M	1,217.52
Building R&M, Unexpected	1,042.70
Conference/Travel	52.30
Depreciation	24,097.68
Dues & Fees	551.54
Equipment R&M	1,166.68
FDE Fundraising Direct Expense	
Total FDE Fundraising Direct Expense	\$ 7,197.56
Food Purchases-Other	7,261.76
HHFB SMC	10,170.70
In-Kind Donated Services/Assets	
HHFB In-Kind Food	39,438.40
Total In-Kind Donated Services/Assets	\$ 39,438.40
Insurance	
Auto-Insurance Vans	1,211.82
D&O Insurance	754.00
Liability Insurance	2,985.13
Worker's Comp	2,570.58
Total Insurance	\$ 7,521.53
Interest Expense ONB LOC	2,248.57
Payroll Expenses	
ADP Fees	1,332.10
Health STD LTD Den & Vis Ins.	38,188.80
Salary and Wages	326,074.35
Taxes	25,470.63
Total Payroll Expenses	\$ 391,065.88
Postage and Delivery	846.45

## Mother Hubbards Cupboard

<b>Professional fees</b>		
Accounting		8,300.00
Audit		5,475.00
<b>Total Professional fees</b>	<b>\$</b>	<b>13,775.00</b>
<b>Supplies</b>		
<b>Total Supplies</b>	<b>\$</b>	<b>33,034.89</b>
<b>Utilities</b>		
<b>Total Utilities</b>	<b>\$</b>	<b>12,132.52</b>
<b>Total Expenses</b>	<b>\$</b>	<b>555,192.01</b>
<b>Net Operating Income</b>	<b>\$</b>	<b>322,750.56</b>
<b>Net Income</b>	<b>\$</b>	<b>322,750.56</b>



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** My Sister's Closet of Monroe County

**Address:**

414 S. College Ave. Bloomington, IN 47403
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**Phone:** (812) 333-7710

**E-Mail:** Director@SistersCloset.org

**Website:** HTTPS://SistersCloset.org

**President of Board of Directors:** Maryanne Pelic

**Name of Executive Director:** Sandy Keller

**Phone:** (812) 369-6582

**E-Mail:** Director@SistersCloset.org

**Name of Grant Writer:** Sandy Keller, Executive Director

**Phone:** (812) 369-6582

**E-Mail:** Director@SistersCloset.org

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
4	1	400+

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

My Sister's Closet is a non-profit organization, established to build a stronger community and promote economic self-sufficiency by providing women with professional support services and tools for success.

## PROJECT INFORMATION

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Name of the project to be funded:

Supporting Client Services in the Midst of Covid-19

Total cost of project: \$27,456

Requested amount of Jack Hopkins funding: \$22,456

Number of City residents to be served by this project in 2021: 2,200

Number of clients to be served by this project in 2021: 432

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

My Sister's Closet is respectfully requesting \$22,456 to supplement the salary of an Assistant Store Manager so we are able to provide sufficient amounts of interview and job attire for clients coming to us for employment assistance.

This position was previously paid for in part with residual store sales and the free services of a regular community volunteer who stepped down in January 2020 with health issues. We were not able to count her 2019 volunteer hours in PPP loan requests and because our store sales were only 63% of 2019's sales, the position was not paid for in 2020.

Since this time, we have not had the support of this position. The result has stressed our organization's ability to function and to provide workforce clothing for women who rely on our services to secure jobs, and maintain a functioning resale store funded by supporters who shop. While our staff members have gallantly stepped up to volunteer beyond their paid hours, they're stressed with the unrealistic demands on their physical energies and mental wellness.

We plan to write larger Sam.gov Workforce Development this year, and to increase store sales to annually fund this position, so this is a one-time request.

## **COLLABORATIVE PROJECTS**

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

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**Address where the project will be housed** (if different than agency address):

My Sister's Closet  
414 S College Ave.  
Bloomington, IN 47403

**Do you own or have site control of the property at which the project is to take place?**

Yes       No       N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

**If the property zoned for your intended use?**       Yes       No       N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

## PROJECT COSTS

---

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes       No

**If “yes,” indicate the nature of the operational request:**

Pilot     Bridge     Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

Planned, increased store sales from our Resale Boutique once shoppers return and Workforce Development grants we plan to apply for later in 2021.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

This will be monthly invoices from our payroll.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

We plan to increase store sales once shoppers return on a regular basis to support the mission.

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

In-kind donors from Monroe County continually support our mission with quality in-kind donations which are processed and given to clients and sold to the public.



## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	<b>Item</b>	<b>Cost</b>
Priority #1	We will simply do what we can with a part-time staff member.	<b>\$11,228</b>
Priority #2	<b>Part-time staff member</b>	<b>\$11,228</b>
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>\$22,456</b>

## JACK HOPKINS FUNDING CRITERIA

### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

As cited from the Consolidated Plan, 2015-2019, p.108, services provided by My Sister's Closet specifically address previously identified needs as outlined in the City of Bloomington's Anti-Poverty Strategy to help reduce the number of poverty-level families. We accomplish this mission in points 3 and 4 of the plan, by addressing the needs of homelessness (71%) and at-risk homeless populations, as well as other vulnerable demographics, i.e., lack of education, domestic violence (66%), substance abuse, single adult household incomes, illness, previous incarceration, etc. to find and address barriers to employment.

We accomplish this by providing professional clothing and hygiene product services; job attainment services with Interview skills training; and job skills training on-site through our regular voucher services and Ready-2-Work programming. These combined services supply female heads of households with the critical tools they need to move out of poverty, ready to earn, and with stable job skill sets to help them obtain and maintain stable employment, increase their earnings capability, and provide education to understand the positive effects of building savings.

The combination of these services help a woman with previous obstacles to employment to be seen by a potential employer as: Credible, Reliable, and Professional job applicants.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

We plan to increase our sustainability as an organization by:

- 1) Increasing store sales from both our resale thrift store and our eBay store  
<https://www.ebay.com/str/mysistersclosetm>
- 2) With the application of government workforce development grants through Sams.gov.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

Helping to keep staff paid at My Sister's Closet would allow us to continue our services to help vulnerable populations of female headed households who are on the edge of falling through the cracks due to possible homelessness issues and lack of employment or underemployment due to Covid-19 and other factors. This services create a long and lasting impact on our entire community by helping families get closer to becoming self-sufficient and less reliant on public assistance, and allow children of these households to move in a more positive trajectory of life success. In 2019, My Sister's Closet assisted 234 job seekers with employment services to help them become self-sufficient.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Continued ability to serve female clients sent from partner agencies with adequate supplies of:

- Interview and workforce attire
- Hygiene products
- Fitted Undergarments
- Professional Interview Clothing and accessory assistance
- Skills training, resume composition,
- Job Skills and Life skills training.

The result will be to break the cycle of poverty, helping women into regular, full-time jobs with benefits at higher wages than they were able to compete for before coming to MSC. The result will allow them to be successful parents, reduce teen-age pregnancies, dropouts, and increase a family's ability to be self-sustaining.

## OTHER COMMENTS *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Dear Jack Hopkins Committee,

My Sister's Closet is respectfully requesting \$22,456 to supplement the salary of an Assistant Store Manager so we are able to provide sufficient amounts of interview and job attire for clients coming to us for employment assistance. This position was previously paid for in part with residual store sales and the free services of a regular community volunteer who stepped down in January 2020 with health issues. We were not able to count her 2019 volunteer hours in PPP loan requests and because our store sales were only 63% of 2019's sales, the position was not paid for in 2020. Since this time, we have not had the support of this position. The result has stressed our organization's ability to function and to provide workforce clothing for women who rely on our services to secure jobs, and maintain a functioning resale store funded by supporters who shop. While our staff members have gallantly stepped up to volunteer beyond their paid hours, they're stressed with the unrealistic demands on their physical energies and mental wellness. We plan to write larger Sam.gov Workforce Development this year, and to increase store sales to annually fund this position, so this is a one-time request.

Respectfully

Sandy Keller, Founder  
Executive Director



Project Budget for 2021 Jack Hopkins Grant

2080 hours (full time) x \$12.00/hour, including 10% to pay for FICA, SUI, Worker's Comp., 1 week Paid vacation, and holiday pay.

Store Sales: \$5,000  
Jack Hopkins: \$22,456  
Total Budget: \$27,456

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2019

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Do not enter social security numbers on this form as it may be made public. Go to www.irs.gov/Form990 for instructions and the latest information.

A For the 2019 calendar year, or tax year beginning, 2019, and ending

B Check if applicable: Address change, Name change, Initial return, Final return/terminated, Amended return, Application pending. C MY SISTER'S CLOSET OF MONROE COUNTY, MY SISTER'S CLOSET, 4533 HERITAGE WOODS, BLOOMINGTON, IN 47401-9311

D Employer identification number 35-2050048
E Telephone number 812-332-9295

F Name and address of principal officer: MARYANNE PELIC, SAME AS C ABOVE
I Tax-exempt status: [X] 501(c)(3) [ ] 501(c) ( ) (insert no.) [ ] 4947(a)(1) or [ ] 527

G Gross receipts \$ 240,560.
H(a) Is this a group return for subordinates? [ ] Yes [X] No
H(b) Are all subordinates included? [ ] Yes [ ] No

J Website: SISTERSCLOSET.ORG
K Form of organization: [X] Corporation [ ] Trust [ ] Association [ ] Other
L Year of formation: 1998 M State of legal domicile: IN

Part I Summary

1 Briefly describe the organization's mission or most significant activities: PROVIDE FREE WORKFORCE ATTIRE TO LOW INCOME AND AT-RISK WOMEN

Activities & Governance

- 2 Check this box [ ] if the organization discontinued its operations or disposed of more than 25% of its net assets.
3 Number of voting members of the governing body (Part VI, line 1a) 3 9
4 Number of independent voting members of the governing body (Part VI, line 1b) 4 8
5 Total number of individuals employed in calendar year 2019 (Part V, line 2a) 5 8
6 Total number of volunteers (estimate if necessary) 6 350
7a Total unrelated business revenue from Part VIII, column (C), line 12 7a 0.
7b Net unrelated business taxable income from Form 990-T, line 39. 7b 0.

Revenue

Expenses

Net Assets or Fund Balances

Table with 3 columns: Description, Prior Year, Current Year. Rows include contributions, revenue, expenses, and net assets.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete.

Sign Here: Signature of officer MARYANNE PELIC, Type or print name and title

Date: PRESIDENT

Print/Type preparer's name: STEPHEN R. MILLER CPA, Preparer's signature: STEPHEN R. MILLER CPA, Firm's name: STEPHEN R MILLER CPA PC, Firm's address: 205 N COLLEGE AVE STE 410, BLOOMINGTON, IN 47404-3950

Check [ ] if self-employed PTIN P00504332, Firm's EIN 35-1848476, Phone no. 812-332-0557

May the IRS discuss this return with the preparer shown above? (see instructions) [X] Yes [ ] No

BAA For Paperwork Reduction Act Notice, see the separate instructions.

**Part III Statement of Program Service Accomplishments**

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission:

PROVIDE FREE WORKFORCE ATTIRE TO LOW INCOME AND AT-RISK WOMEN

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?  Yes  No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes  No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code: ) (Expenses \$ 187,066. including grants of \$ ) (Revenue \$ 239,484.)  
CONTINUE TO PROVIDE WORKING ATTIRE TO LOW INCOME AND AT RISK WOMEN

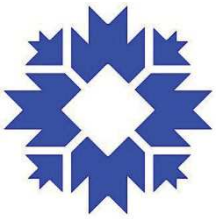
4b (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

4c (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

4d Other program services (Describe on Schedule O.)

(Expenses \$ including grants of \$ ) (Revenue \$ )

4e Total program service expenses ▶ 187,066.



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** New Hope for Families

**Address:** 1140 S. Morton  
Bloomington, IN 47403

**Phone:** 812-334-9840

**E-Mail:** office@newhope4families.org

**Website:** newhope4families.org

**President of Board of Directors:** Andy Allard

**Name of Executive Director:** Emily Pike  
812-369-7760

**Phone:** \_\_\_\_\_

**E-Mail:** director@newhope4families.org

**Name of Grant Writer:** Emily Pike

**Phone:** 812-369-7760

**E-Mail:** director@newhope4families.org



## AGENCY INFORMATION

---

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
13	5	50

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

New Hope for Families helps families impacted by homelessness regain and maintain stable housing and provides excellent, accredited early childhood care and education aimed at breaking the cycle of homelessness and poverty.

## PROJECT INFORMATION

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Name of the project to be funded:

Meeting the Need for Family Shelter

\$102,700

Total cost of project: \_\_\_\_\_

\$35,000

Requested amount of Jack Hopkins funding: \_\_\_\_\_

270

Number of City residents to be served by this project in 2021: \_\_\_\_\_

310

Number of clients to be served by this project in 2021: \_\_\_\_\_

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

With the city's planned redevelopment of the hospital property, New Hope will relocate and expand its services.

In August of 2019, New Hope purchased a 1.5 acre lot at the northwest corner of Patterson and Morton, where we will construct shelter and program space for 12 families impacted by homelessness and indoor and outdoor early childhood space to accommodate 48 children. This represents a 70% increase in shelter capacity and a 200% increase in early childhood capacity. We will break ground on April 12, 2021 and anticipate moving families into shelter in December 2021 and opening our first two early childhood classrooms in January 2022.

These expansions will allow New Hope to more fully and more efficiently meet our community's need for family shelter and early childhood care and education. We are seeking your partnership to purchase appliances and furnishings for these new buildings.

## COLLABORATIVE PROJECTS

---

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

---

**Address where the project will be housed** (if different than agency address):

1140 S Morton  
Bloomington, IN 47403

**Do you own or have site control of the property at which the project is to take place?**

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

**Is the property zoned for your intended use?**

Yes

No

N/A

If "no," please explain:

N/A

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

## PROJECT COSTS

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes  No

**If “yes,” indicate the nature of the operational request:**

Pilot  Bridge  Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

Jack Hopkins-\$35,000 (pending); Corporate In-Kind Gift-\$12,700 (confirmed); Additional Grant Funding-\$20,000 (pending); Private giving-\$15,000 (confirmed); In-kind gifts \$20,000 (some pending and some confirmed)

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We anticipate substantial completion of the new building in December 2021 and plan to move families into shelter there before Christmas. In order to accommodate this, we anticipate ordering appliances and furnishings in August 2021 for delivery before the end of November. We will submit one reimbursement request along with a final report before November 30, 2021.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

We will move forward with this project by purchasing the highest-priority items first. If all items cannot be purchased before clients move in, they will be added as funds are available, but we anticipate meeting all needs.

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

Through a partnership with a manufacturer of appliances, we will receive a discount equivalent to \$12,700 on the appliances listed. We will also work with local nonprofit, St. Vincent de Paul, to receive some furnishings gently used where that is appropriate. The items listed here are either difficult to come by used or require significant specificity to dictate purchasing a precise model.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	<b>Item</b>	<b>Cost</b>
Priority #1	8 High capacity washer/dryer sets	13,600
Priority #2	12 sets of bunk beds with mattresses	9,300
Priority #3	Six High Capacity Refrigerators (shared use by 12 families)	6,600
Priority #4	Seven Ovens with range tops	6,650
Priority #5	Seven dishwashers	5,600
Priority #6	Seven small refrigerators for classrooms/office	4,900
Priority #7	14 Microwaves for shelter/classrooms/office use	1,050
<b>Total Requested</b>		<b>47,700</b>

## JACK HOPKINS FUNDING CRITERIA

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### **NEED** *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Both the SCAN and Consolidated Plan encourage assistance to homeless families, which New Hope provides in the form of shelter, case management, and nationally accredited early childhood care and education.

The Consolidated Plan specifically recognizes the need to fund agencies providing services to homeless families. As the only emergency shelter serving unhoused families with children, New Hope is uniquely equipped to assist families on their path from homelessness to housing stability. By assisting families not only to find housing but to address the underlying causes of homelessness and through collaboration with other service providers, last year we were able to help more than 85% of families into sustainable housing. This is significantly higher than the state average of 52%.

The United Way's SCAN 2012 acknowledges a strong and growing need for childcare and early childhood education opportunities, particularly among low-income families. New Hope provides excellent, nationally-accredited, full-day care and education, ensuring children enter kindergarten ready for success while simultaneously meeting parents' needs.

### **ONE-TIME INVESTMENT** *(100 words or less)*

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The items requested in this application will be purchased new and will be of high quality. We anticipate that the majority of items will have a lifespan of ten years or more. New Hope has a dedicated team of volunteers that focuses on upkeep and maintenance of the property and facilities who will take responsibility for maintaining these appliances and furnishings to ensure the longest life possible for them.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

For a few years now, New Hope has worked with other service providers to achieve and then maintain what is referred to as “functional zero” for family homelessness. Currently, New Hope is maintaining functional zero by relying heavily on partnerships with local motels. Though this is an effective solution, it is not as efficient or cost-effective as it might be. Expanding capacity for family shelter will mean that we are able to more fully meet the need at lower cost and increased efficiency. New Hope has a strong track record for helping more than 80% of families served move through homelessness into stability.

A 200% increase in early childhood capacity will allow more community parents to work and will ensure that more of our community’s children enter kindergarten ready to succeed.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The outcomes of this project will be monitored in three ways:

1. Number of families with access to safe shelter.
2. Number of families who successfully transition from homelessness to stability.
3. Number of young children with access to high-quality early childhood care and education.

We anticipate significant increases in all three of these areas.



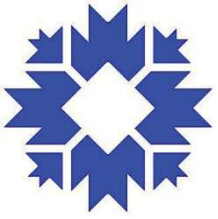
<b>Project Budget</b>			
<b>New Hope for Families Furnishings and Appliances Budget</b>			
<u>Item</u>	<u>Cost</u>	<u>Number</u>	<u>Total</u>
Bunk Beds	\$ 575.00	12	\$ 6,900.00
Mattresses	\$ 100.00	24	\$ 2,400.00
Washers	\$ 900.00	8	\$ 7,200.00
Dryers	\$ 800.00	8	\$ 6,400.00
Refrigerators	\$ 1,100.00	6	\$ 6,600.00
Ovens	\$ 950.00	7	\$ 6,650.00
Dishwashers	\$ 800.00	7	\$ 5,600.00
Small Refrigerators	\$ 700.00	7	\$ 4,900.00
Microwaves	\$ 75.00	14	\$ 1,050.00
Additional Household Furnishings	\$ 55,000.00	1	\$ 55,000.00
<b>TOTAL</b>			<b>\$ 102,700.00</b>

## New Hope for Families

## Statement of Activity

July 2019 - June 2020

	TOTAL
Revenue	
41000 Earned Revenue	136,175.55
42000 Unearned Revenue	6,385.00
43000 Donations	498,880.28
44000 Government Grants	
44100 Fed/State Government Grants	128,461.63
44300 Local Government Grants	124,740.41
<b>Total 44000 Government Grants</b>	<b>253,202.04</b>
45000 Nongovernment Grants	96,058.99
<b>Total 42000 Unearned Revenue</b>	<b>854,526.31</b>
46000 In-Kind Donations	102.50
47200 Program Income	-37.00
Unapplied Cash Payment Revenue	-1,320.00
<b>Total Revenue</b>	<b>\$989,447.36</b>
GROSS PROFIT	\$989,447.36
Expenditures	
50000 Personnel Expenses	523,600.24
60000 Non-Personnel Expenses	
61000 Administrative Expenses	15,209.44
62000 Facility Expenses	38,071.36
63000 Program Expenses	132,675.43
64000 Fundraising Expenses	62,266.53
<b>Total 60000 Non-Personnel Expenses</b>	<b>248,222.76</b>
64016 Advertising	1,980.00
66000 Interest Paid	18,027.48
Depreciation Expense	17,832.42
Unapplied Cash Bill Payment Expenditure	0.00
<b>Total Expenditures</b>	<b>\$809,662.90</b>
NET OPERATING REVENUE	\$179,784.46
Other Revenue	\$817.25
Other Expenditures	\$972.26
NET OTHER REVENUE	\$ -155.01
NET REVENUE	\$179,629.45



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

---

**Lead Agency Name:** New Leaf, New Life

**Address:**

1010 S. Walnut St. Ste. H Bloomington, IN. 47401
--

**Phone:** (812)355-6842

**E-Mail:** Grants-Manager@newleafnewlife.org

**Website:** newleafnewlife.org

**President of Board of Directors:** Lindsey Badger

**Name of Executive Director:** Jordan McIntire

**Phone:** (317)366-7916

**E-Mail:** Grants-Manager@newleafnewlife.org

**Name of Grant Writer:** Jordan McIntire

**Phone:** (317)366-7916

**E-Mail:** Grants-Manager@newleafnewlife.org

## AGENCY INFORMATION

---

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
3	4	~5

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

To support residents during and after their incarceration with their reentry into our community.

## PROJECT INFORMATION

---

Name of the project to be funded:

Reentry Case Management & Direct Service Supplies

Total cost of project: \$32,294.00

Requested amount of Jack Hopkins funding: \$12,015.00

Number of City residents to be served by this project in 2021: 662

Number of clients to be served by this project in 2021: 675

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$12,015.00 to provide case management services and direct service supplies to support individuals who are currently incarcerated or have been recently released from incarceration with their reentry back into our community.

Of these funds, \$10,525 will directly support our case managers (one full-time, two part-time) which provide critical services to our clients, such as assistance with obtaining housing, treatment, employment, SNAP and HIP benefits and SafeLink phones. This process of reentry support is extremely important for the success of people returning to the community, as housing and unemployment are the most commonly referenced reentry obstacles leading to individuals becoming incarcerated again (The Justice Collaborative Institute, 2020).

The remaining \$1,490 requested will assist us with purchasing necessary supplies to support our clients with successfully obtaining employment and treatment, when necessary. Specifically, \$750 will support individuals with obtaining required footwear and clothing for employment. \$520 will help us purchase copies of birth certificates, which are required for employment. Lastly, \$220 will purchase the stamps needed to assist individuals with mailing in treatment applications.

## COLLABORATIVE PROJECTS

---

Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

---

**Address where the project will be housed** (if different than agency address):

Same as agency address.

**Do you own or have site control of the property at which the project is to take place?**

Yes       No       N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

**If the property zoned for your intended use?**       Yes       No       N/A

If "no," please explain:

N/A

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

## PROJECT COSTS

---

**Is this request for operational funds?** *(e.g., salaries, rent, vouchers, etc),*

Yes  No

**If “yes,” indicate the nature of the operational request:**

Pilot  Bridge  Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** *(Indicate source, amount, and whether confirmed or pending):*

Smithville Charitable Foundation: \$9,176.00 (confirmed)  
 Monroe County CARES 2020: \$1,862.00 (confirmed)  
 Community Development Block Grant (CDBG) 2021: \$5,184.00 (confirmed)  
 Bloomington Tri Kappa Impact Grant 2021: \$3,339.00 (pending)  
 Monroe County CARES Grant 2021: \$9,260.00 (pending)

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We intend on submitting our claims for reimbursement monthly, dependent on the 2021 Jack Hopkins Claim Schedule.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

N/A

**FISCAL LEVERAGING** *(100 words or less)*

**Describe how your project will leverage other resources** *(e.g., other funds, in-kind contributions, or volunteers.)*

In an attempt to keep our services free to our clients, we are constantly seeking other forms of revenue generation, but mainly rely on grants. Because of this, we've been working to identify larger grants at the state and national level. Since COVID-19 has diminished our ability to have volunteers assisting in the office with day-to-day tasks, we've created new volunteer opportunities that individuals can do from their own homes, such as identifying and assisting with applying for non-local grants, as well as facilitating fundraisers and helping increase engagement with other charitable pursuits.



## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	<b>Item</b>	<b>Cost</b>
Priority #1	Salary Support: Full-Time Head Case Manager	\$1,354
Priority #2	Salary Support: Part-Time Case Manager 1	\$5,931
Priority #3	Salary Support: Part-Time Case Manager 2	\$3,240
Priority #4	Hoosier Workwear Outlet Gift Cards (for work attire/shoes)	\$750
Priority #5	\$10 Money Orders (for ordering Monroe County birth certs)	\$200
Priority #6	\$16 Money Orders (for ordering birth certs outside MOCO)	\$320
Priority #7	Stamps (for mailing treatment applications)	\$220
<b>Total Requested</b>		\$12,015.00

## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

While jails are intended to promote public safety, they're increasingly utilized to respond to medical and economic problems unrelated to public safety issues. As a result, local jails are filled with people who need medical care and social services, many of whom cycle in and out of jail without receiving the help they need. The Prison Policy Initiative (2019) found that people who are jailed have higher rates of social, economic, and health problems, and repeated arrests are related to poverty and high rates of mental illness & substance use disorders.

Locally, the SCAN (2012) found that 33% of those who are housing insecure in Monroe County struggle with addiction, lending itself to increased incarceration rates. The Indiana State Department of Health (2020) reported a 26.6% increase in incidents of opioid emergency department visits between 2017-2020. With a majority of Monroe County inmates experiencing incarceration due to substance abuse issues, it's apparent that increased reentry support – the process of guiding the currently/recently incarcerated through the process of acclimating to free society – is extremely important in assisting these individuals struggling with social, economic, and health related problems, including substance use disorders, in an attempt to reduce recidivism and drug use rates.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This is a pilot project focused on better serving the needs of our clients and our organization. Due to the continued impacts of COVID-19, we're experiencing an influx of clients requesting assistance with services such as obtaining housing, employment, and treatment – but we're also experiencing a greater number of individuals seeking support with accessing their stimulus payments, avoiding eviction, and other COVID-related services. Because of this, we're shifting from offering ongoing mentorship to providing more acute case management services to a greater number of people. To secure future funding, we plan on applying for multi-year larger impact state and national grants. We're also developing a more robust year-round fundraising strategy for our organization.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

High incarceration rates have detrimental effects on communities due to factors such as loss of working-age adults in the community, increased exposure to infectious diseases, and shifting public resources from health and social supports to the penal system. Emerging evidence suggests that high incarceration rates may directly contribute to poor population-level health and produce health inequalities (Gifford, 2019).

By focusing our efforts on reducing recidivism rates, we're working to directly combat these issues in our community. That is, by assisting individuals with obtaining stable housing, employment, health insurance, and other services, we're aiming to reduce recidivism rates and keep people out of jail. These efforts help to limit the negative impacts that incarceration rates have on our families and the community at-large.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Within the Jack Hopkins funding period (mid-June through early December 2021), we will:

- provide case management services to at least 675 individuals
- assist at least 20 individuals with obtaining a copy of their birth certificate (necessary for employment)
- assist at least 30 individuals with gaining employment
- assist at least 15 individuals with signing up for SNAP/HIP benefits

## **OTHER COMMENTS** *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

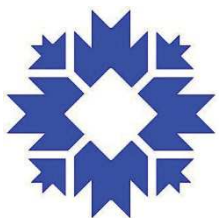
For the year of 2020, our staff served a total of 5,852 individuals. We received and responded to 2,335 letters from individuals incarcerated in the Monroe County Correctional Center. We assisted 23 individuals with signing up for SNAP/HIP benefits, helped 61 people get a copy of their birth certificate, provided 34 pairs of prescription glasses, 159 Goodwill vouchers, and distributed 95 reentry kits. Additionally, we provided computer access to 48 individuals and supported 74 individuals with working off their required public restitution volunteer hours during a time when most social service facilities closed their doors due to COVID-19. Within the past few months, we've had to hire two additional part-time staff members to keep up with the increased demand of our services. Our staff are well equipped for supporting currently/recently incarcerated individuals with their reentry back into our community, and we truly appreciate your support with this project. Thank you for your consideration.

**JACK HOPKINS - 2021 GRANT BUDGET**  
**Mid-June 2021 - Early December 2021**  
**New Leaf, New Life**

			(Mid-June - Early December '21)		
Priorities Ranked	Item	Requested Quantity	TOTAL Expense	Other Grant Support (Confirmed)	TOTAL JH '21 Ask
1	Salary Support: Full-Time Head Case Manager	30 hrs/wk from 11/8-12/5/21	\$10,530	\$9,176	\$1,354.00
2	Salary Support: Part-Time Case Manager 1	24 hrs/wk from 6/7-12/5/21	\$8,424	\$1,862	\$5,931.00
3	Salary Support: Part-Time Case Manager 2	24 hrs/wk from 6/7-7/18/21	\$8,424	\$5,184.00	\$3,240.00
4	\$100 Hoosier Workwear Outlet Gift Cards (for our clients to purchase required employment footwear)	five \$100 gift cards	\$2,400.00		\$500.00
5	\$50 Hoosier Workwear Outlet Gift Cards (for our clients to purchase required employment attire)	five \$50 gift cards	\$1,200.00		\$250.00
6	\$10 Money Orders (for purchasing copies of Monroe County birth certificates)	20 - \$10 Money Orders	\$210.00		\$200.00
7	\$16 Money Orders (for purchasing copies of birth certificates outside of Monroe County)	20 - \$16 Money Orders	\$336.00		\$320.00
8	Stamps for mailing treatment applications	four rolls of 100 stamps	\$770.00		\$220.00
<b>TOTAL EXPENSE</b>			<b>\$32,294.00</b>	<b>\$16,222.00</b>	<b>\$12,015.00</b>

PROFIT AND LOSS  
January - December 2020

	JAN 2020	FEB 2020	MAR 2020	APR 2020	MAY 2020	JUN 2020	JUL 2020	AUG 2020	SEP 2020	OCT 2020	NOV 2020	DEC 2020	TOTAL
<b>Income</b>													
4000 Revenue from Direct Contributions													\$0.00
4010 Individual Contributions	1,945.72	100.00		200.00	150.00	50.00		100.00	2,060.00	50.00		9,068.06	\$13,723.78
4020 Corporate Contributions			41.66	936.00	455.00		1,350.47	350.00	344.75		55.24	360.55	\$3,893.67
<b>Total 4000 Revenue from Direct Contributions</b>	<b>1,945.72</b>	<b>100.00</b>	<b>41.66</b>	<b>1,136.00</b>	<b>605.00</b>	<b>50.00</b>	<b>1,350.47</b>	<b>450.00</b>	<b>2,404.75</b>	<b>50.00</b>	<b>55.24</b>	<b>9,428.61</b>	<b>\$17,617.45</b>
4300 Non-government Grants													
4330 Foundation/Trust Grants						291.66							\$0.00
4330.1 Community Foundation of Monroe County			2,500.00								650.00		\$3,150.00
4330.2 Community Foundation of Middle Tennessee												10,000.00	\$10,000.00
4330.3 Smithville Foundation									60,000.00				\$60,000.00
4330.4 Community Foundation of ST. Joseph County	2,000.00						3,000.00						\$5,000.00
4330.50 United Way	24.60	250.00		6,000.00	3,120.00					333.34		3,500.00	\$13,227.94
<b>Total 4330 Foundation/Trust Grants</b>	<b>2,024.60</b>	<b>250.00</b>	<b>2,500.00</b>	<b>6,000.00</b>	<b>3,120.00</b>	<b>291.66</b>	<b>3,000.00</b>			<b>60,333.34</b>	<b>650.00</b>	<b>13,500.00</b>	<b>\$91,669.60</b>
4340 Nonprofit Organization Grants													
4340.1 St. Mark's Methodist Church Grant	115.00						896.79				2,600.00	2,855.00	\$6,466.79
4340.2 Jack Hopkins Grant		131.00					130.01				192.49		\$453.50
<b>Total 4340 Nonprofit Organization Grants</b>	<b>115.00</b>	<b>131.00</b>					<b>1,026.80</b>				<b>2,792.49</b>	<b>2,855.00</b>	<b>\$6,920.29</b>
<b>Total 4300 Non-government Grants</b>	<b>2,139.80</b>	<b>381.00</b>	<b>2,500.00</b>	<b>6,000.00</b>	<b>3,120.00</b>	<b>291.66</b>	<b>4,026.80</b>			<b>60,333.34</b>	<b>3,442.49</b>	<b>16,355.00</b>	<b>\$98,589.89</b>
4500 Government Grants													
4510 Federal Grants					12,600.00								\$12,600.00
4530 Local Government Grants	5,000.00											3,500.00	\$8,500.00
4530.1 Monroe County CARES									9,367.33				\$9,367.33
4530.2 Jack Hopkins Grant				12,090.00							6,920.00	3,468.99	\$22,478.99
4530.3 Sophia Travis Grant										4,610.00			\$4,610.00
<b>Total 4530 Local Government Grants</b>	<b>5,000.00</b>			<b>12,090.00</b>					<b>9,367.33</b>	<b>4,610.00</b>	<b>6,920.00</b>	<b>6,968.99</b>	<b>\$44,956.32</b>
<b>Total 4500 Government Grants</b>	<b>5,000.00</b>			<b>12,090.00</b>	<b>12,600.00</b>				<b>9,367.33</b>	<b>4,610.00</b>	<b>6,920.00</b>	<b>6,968.99</b>	<b>\$57,556.32</b>
PayPal Sales	362.08	102.50	80.00	40.00	3,084.00	2,964.60	6,002.00	2,600.00	1,640.00	1,970.00	880.00	-19,725.18	\$0.00
<b>Total Income</b>	<b>\$9,447.40</b>	<b>\$583.50</b>	<b>\$2,621.66</b>	<b>\$19,266.00</b>	<b>\$19,409.00</b>	<b>\$3,306.26</b>	<b>\$11,379.27</b>	<b>\$3,050.00</b>	<b>\$13,412.08</b>	<b>\$66,963.34</b>	<b>\$11,297.73</b>	<b>\$13,027.42</b>	<b>\$173,763.66</b>
<b>GROSS PROFIT</b>	<b>\$9,447.40</b>	<b>\$583.50</b>	<b>\$2,621.66</b>	<b>\$19,266.00</b>	<b>\$19,409.00</b>	<b>\$3,306.26</b>	<b>\$11,379.27</b>	<b>\$3,050.00</b>	<b>\$13,412.08</b>	<b>\$66,963.34</b>	<b>\$11,297.73</b>	<b>\$13,027.42</b>	<b>\$173,763.66</b>
<b>Expenses</b>													
5000 Salaries and Wages													
5010 Payroll	5,522.46	5,730.16	5,148.00	7,436.00	4,836.00	5,616.00	5,876.00	5,876.00	5,096.00	7,059.00	5,148.00	5,772.00	\$69,115.62
5020 Payroll Taxes	411.71	393.81	393.87	568.84	369.96	429.62	449.52	449.51	389.84	540.01	393.81	441.59	\$5,232.09
5050 Payroll Fees			117.86	66.06		47.00							\$230.92
<b>Total 5000 Salaries and Wages</b>	<b>5,934.17</b>	<b>6,123.97</b>	<b>5,659.73</b>	<b>8,070.90</b>	<b>5,205.96</b>	<b>6,092.62</b>	<b>6,325.52</b>	<b>6,325.51</b>	<b>5,485.84</b>	<b>7,599.01</b>	<b>5,541.81</b>	<b>6,213.59</b>	<b>\$74,578.63</b>
6000 Professional Fees													
6010 Accounting Fees									-2.10				\$ -2.10
6010.1 QuickBooks Subscription	125.00	117.00		75.00	117.00	70.00	121.00	121.00	127.10	117.00	117.00	125.00	\$1,232.10
<b>Total 6010 Accounting Fees</b>	<b>125.00</b>	<b>117.00</b>		<b>75.00</b>	<b>117.00</b>	<b>70.00</b>	<b>121.00</b>	<b>121.00</b>	<b>125.00</b>	<b>117.00</b>	<b>117.00</b>	<b>125.00</b>	<b>\$1,230.00</b>
6045 Bank Fees												0.00	\$0.00
<b>Total 6000 Professional Fees</b>	<b>125.00</b>	<b>117.00</b>		<b>75.00</b>	<b>117.00</b>	<b>70.00</b>	<b>121.00</b>	<b>121.00</b>	<b>125.00</b>	<b>117.00</b>	<b>117.00</b>	<b>125.00</b>	<b>\$1,230.00</b>
6050 Insurance - GL													
6100 Computer Subscription/Support	196.16					51.98							\$157.04
7000 Transition Center Program													\$0.00
7100 Office Supplies	566.60	17.82	6.40		4.24	53.81	34.59	105.85	45.72	32.19	2,744.60	3,553.91	\$7,165.73
7105 Other Business Expenses								53.00				-53.00	\$0.00
7110 Postage		110.00	33.00		55.00			113.80				110.00	\$501.80
7120 Personal Care Items											1,797.43	24.95	\$1,822.38
7125 Re Entry Kits	573.57	66.65					471.33		315.78			135.00	\$1,562.33
7130 Glasses	349.40	141.30						70.50		110.65		400.00	\$1,071.85
7150 Clothing and Glasses			59.77										\$59.77
7160 IDs and Personal Documents	231.48	153.80	67.11		33.75		72.74	15.00		72.90	571.08		\$1,217.86
7170 Transportation													\$0.00
7170.1 Bus passes	181.04	100.00											\$281.04
<b>Total 7170 Transportation</b>	<b>181.04</b>	<b>100.00</b>											<b>\$281.04</b>
7180 Food			-122.02	141.36	82.46		31.80	44.83	24.90	4.99	20.94		\$229.26
7200 Facility Expenses	372.57		33.24	27.61	68.26	248.94	402.50		210.00				\$1,363.12
7210 Utilities													\$0.00
7210.1 Phone-AT&T	57.68	57.68	57.68	57.68	57.68	57.68	57.68	57.68	57.68	57.68	57.68	57.68	\$692.16
7210.2 Energy-Duke Energy	168.30	74.26	50.60	15.52	160.21	119.15	253.23	178.88	225.75	138.47	117.90	121.10	\$1,623.37
7210.3 Natural Gas-Vectren	127.55	120.51	110.55	86.26	65.50	43.82	36.38	36.38	36.38	36.38	66.78	98.92	\$865.41
<b>Total 7210 Utilities</b>	<b>353.53</b>	<b>252.45</b>	<b>218.83</b>	<b>159.46</b>	<b>283.39</b>	<b>220.65</b>	<b>347.29</b>	<b>272.94</b>	<b>319.81</b>	<b>232.53</b>	<b>242.36</b>	<b>277.70</b>	<b>\$3,180.94</b>
7300 Maintenance and Repairs													
<b>Total 7000 Transition Center Program</b>	<b>2,628.19</b>	<b>842.02</b>	<b>296.33</b>	<b>328.43</b>	<b>527.10</b>	<b>523.40</b>	<b>1,360.25</b>	<b>752.90</b>	<b>916.21</b>	<b>453.26</b>	<b>6,021.41</b>	<b>3,883.56</b>	<b>\$18,533.06</b>
8000 Jail Program													
8125 Personal Docs & ID's									38.64				\$38.64
Supplies & Materials													\$0.00
8130 Glasses		40.30			36.80		60.70					31.85	\$169.65
<b>Total Supplies &amp; Materials</b>		<b>40.30</b>			<b>36.80</b>		<b>60.70</b>					<b>31.85</b>	<b>\$169.65</b>
<b>Total 8000 Jail Program</b>		<b>40.30</b>			<b>36.80</b>		<b>60.70</b>		<b>38.64</b>			<b>31.85</b>	<b>\$208.29</b>
Other Expenses	181.04					56.00							\$237.04
PayPal Fees	4.28	10.00	2.66	1.18	71.45	77.00	155.93	67.05	39.98	47.84	22.96	-346.28	\$154.05
Payroll Expenses													\$0.00
Wages							200.00						\$200.00
<b>Total Payroll Expenses</b>							<b>200.00</b>						<b>\$200.00</b>
<b>Total Expenses</b>	<b>\$9,068.84</b>	<b>\$8,355.29</b>	<b>\$5,958.72</b>	<b>\$8,475.51</b>	<b>\$6,380.81</b>	<b>\$6,871.00</b>	<b>\$8,223.40</b>	<b>\$7,266.46</b>	<b>\$6,605.67</b>	<b>\$8,619.61</b>	<b>\$11,735.03</b>	<b>\$9,784.77</b>	<b>\$97,325.11</b>
<b>NET OPERATING INCOME</b>	<b>\$378.56</b>	<b>\$-7,771.79</b>	<b>\$-3,337.06</b>	<b>\$10,790.49</b>	<b>\$13,048.19</b>	<b>\$-3,564.74</b>	<b>\$3,155.87</b>	<b>\$-4,216.46</b>	<b>\$6,806.41</b>	<b>\$58,343.73</b>	<b>\$-437.30</b>	<b>\$3,242.65</b>	<b>\$76,438.55</b>
<b>NET INCOME</b>	<b>\$378.56</b>	<b>\$-7,771.79</b>	<b>\$-3,337.06</b>	<b>\$10,790.49</b>	<b>\$13,048.19</b>	<b>\$-3,564.74</b>	<b>\$3,155.87</b>	<b>\$-4,216.46</b>	<b>\$6,806.41</b>	<b>\$58,343.73</b>	<b>\$-437.30</b>	<b>\$3,242.65</b>	<b>\$76,438.55</b>



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** The Persisterhood Workshop, Inc.

**Address:**

1960 S. Cooper Road Bloomington, IN 47401
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**Phone:** 812-345-0930

**E-Mail:** thepersisterhoodworkshop@gmail.com

**Website:** persisterhoodworkshop.org

**President of Board of Directors:** Deborah Meader

**Name of Executive Director:** Deborah Meader

**Phone:** 812-345-0930

**E-Mail:** thepersisterhoodworkshop@gmail.com

**Name of Grant Writer:** Deborah Meader

**Phone:** thepersisterhoodworkshop@gmail.com

**E-Mail:** 812-345-0930

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	40

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The Persisterhood Workshop (TPW) is a volunteer driven 501(c)3 educational charity. Our work serves to integrate individuals across the community and raise funds for local nonprofits. Our free workshops bring people together to teach and learn new skills and produce handcrafted items to sell. From these workshops, participants explore new skills, gain confidence, make new friends, and parlay their work into a funding source for social services programs.



## PROJECT INFORMATION

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Name of the project to be funded:

Infrastructure Investment

Total cost of project: \$2943.07

Requested amount of Jack Hopkins funding: 2943.07

Number of City residents to be served by this project in 2021: 800

Number of clients to be served by this project in 2021: 800

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$2943.07 to cover the costs of professional equipment and market infrastructure. This investment will allow us to expand our crafts workshop curricula, enhance our portfolio, mitigate social isolation through service, and increase our fundraising capacity.

The pandemic brought to our attention the isolation many people experienced long before social distancing guidelines. It also laid bare the long-standing inequities in our society, reminding us that access to resources drives social justice initiatives.

The majority of our work is handmade, but we depend on machine sewing and embroidery as additional design elements. Cooperatively owned sewing and embroidery machines will provide additional opportunities for teaching, learning and production.

A Cricut machine cuts a wide range of materials, including fabrics, vinyl, leather and delicate papers. It offers new craftwork ideas and opportunities for production, and the technology lends itself well to group work.

We are Bloomington Handmade Market's Philanthropic Maker for their two large-market venues, the Summer Fair and Holiday Show. Craft shows such as these require set-up (tables, displays, etc.); outdoor shows require tents. Sales from these shows represent 90% of our fundraising totals. Having a market set-up allows us to expand into other venues.

## COLLABORATIVE PROJECTS

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Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

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**Address where the project will be housed** (if different than agency address):

1960 S. Cooper Road  
Bloomington, IN 47401

**Do you own or have site control of the property at which the project is to take place?**

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

**Is the property zoned for your intended use?**

Yes

No

N/A

If "no," please explain:

N/A

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

No permits, variances, or other forms of approval are required for our project.

## PROJECT COSTS

---

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes       No

**If “yes,” indicate the nature of the operational request:**

Pilot     Bridge     Collaborative  
 None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

N/A

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

This request is for a one-time investment for equipment we will need in order to expand our outreach and fundraising capabilities. We expect to submit our claim by the December 8th, 2021 deadline.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

N/A

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

While there is no specific fiscal leveraging, Jack Hopkins funding is essential to sustaining our ability to:  
1) teach crafts, create community and produce unique handmade work to sell,  
2) donate proceeds from craft shows and market sales to area non-profits, and  
3) support community efforts that promote social justice.

We are 100% volunteer driven and depend on the contribution of approximately 2800 hours annually. Many of our volunteers are skilled craftspeople and professionals.

## FUNDING PRIORITIES – RANKED

---

**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	EZ UP ES100S 10'X10' Commercial Tent	266.50
Priority #2	Convertible Hand Truck	265.15
Priority #3	Brother PE800 Embroidery Machine	1299.96
Priority #4	Cricut Maker Cutting Machine	399.99
Priority #5	2 Banners - free stranding (183.50) and tent banner (\$68)	251.50
Priority #6	Singer 4423 Sewing Machine	179.99
Priority #7	Folding grid displays (2)	279.98
<b>Total Requested</b>		<b>2943.07</b>

## JACK HOPKINS FUNDING CRITERIA

---

### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The 2012 SCAN report documented an increase in demand for services across all organizational sectors assessed (i.e. Human Services; Education; Religion; Public and Societal Benefit; Arts, Culture and Humanities; and Health).

Additionally, SCAN found Human Services organizations reported the largest increase in demand, with 28% reporting a major increase in demand and 55% reporting a minor increase in demand. Education experienced the second largest major increase at 17%.

In four years, The Persisterhood Workshop has raised and distributed over \$17,000 to the following local nonprofits.

- Girls' Inc. (summer camp scholarships)
- New Leaf/New Life (incarceration-to-community transition support)
- All-Options Pregnancy Resource Center (diaper program)
- Planned Parenthood of Indiana & Kentucky (reproductive health care)
- Moms Demand Action for Commonsense Gun Control (outreach)
- Women Writing for (a) Change (girls' summer camp scholarships)

Our 2021 fundraiser will benefit The Dignity Project, a student-driven organization that secures and distributes hygiene products to community shelters.

The Persisterhood Workshop's fundraising model addresses the importance of developing new skills, gaining confidence and decreasing social isolation. Equally important is our commitment to raising funds for organizations that address the need for services as identified by SCAN.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This funding request is a one-time investment to purchase essential equipment for production and infrastructure for market/craft shows.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

The Persisterhood Workshop's volunteers turn handcrafted work into a source of funding for nonprofit organizations in our community. Our workshops are a way for folks to gather, learn and create. Proceeds from the sale of the handcrafted work we make are donated to organizations that represent social services, health care, youth development and arts and culture. These are organizations that have systems for collecting, assessing and reporting outcome data that demonstrates broad and long-lasting benefits to our community.

With an investment in professional equipment and market infrastructure, The Persisterhood Workshop will be poised not only to continue their work, but to expand our volunteer base, workshop curricula, production and market venues. This in turn will allow us to increase the funds we raise and donate to local programs that improve the quality of life for many in our community.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The investment in professional equipment and market infrastructure is focused on expanding our outreach to potential skilled and non-skilled volunteer crafters and increasing our ability to raise more funds for local nonprofits.

The key outcome indicators focus on:

- #1 increasing number of professional/skilled volunteers to teach workshops,
- #2 increasing number of volunteers to participate in said workshops, and
- #3 increasing our annual fundraising campaign totals.

## OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

#1. We offer the following clarification on the number of clients and city residents served through our annual fundraising campaigns. The Persisterhood Workshop has raised money for six nonprofit social service programs since 2017. It is difficult to provide a given number of clients and city residents served because metrics differ across organizations; and to date, we have not required the reporting of that information to us.

For the purposes of this grant, we are reporting the number of clients and city residents served by our current charitable cause, The Dignity Project. Since February, we have raised \$1000. Those funds were used to purchase and distribute hygiene products to 200 clients. We anticipate that we will raise an additional \$3000 or more for The Dignity Project. Residency status of these clients is unknown to us.

In contrast we raised \$4100 for Girls' Inc. in 2019. Those funds went to full and partial scholarships for an eight-week summer camp program costing \$1000 per child. All recipients were Monroe County Community School Corporation students but we do not know how many were Bloomington residents.

Our projected totals for clients and city residents served indirectly by The Persisterhood Workshop through The Dignity Project, will be significantly larger than totals from our other campaigns. While we do not formally identify our own volunteers as clients, we do recognize that they also benefit from participation in our craft programs.

#2. We understand the deadline for submitting claims is December 8th, 2021 but are requesting to submit at the earliest possible time. Our ability to purchase equipment well ahead of the November 2021 market will allow us to produce work to sell at that time.

#3. Below is a photo of girls craft aprons that were made using an embroidery machine in 2019. Positive self-image for girls was an important part of our message in supporting Girls' Inc. for this fundraiser.





**The Persisterhood Workshop, Inc.  
Project Budget for 2021  
Jack Hopkins Social Services Fund**

**EZ Up 10'x10' Commercial Tent (\$266.50):** TPW sells at craft fairs in the spring, summer and fall. Some of these events are outdoors. To shade our space, volunteers, and protect our merchandise, we have borrowed a tent for each occasion. That tent is no longer available to us and will require us to purchase one. By purchasing a tent for reuse by TPW, we will save money and our efforts at show time will be more predictable, economical, and secure.

**Convertible Hand Truck (\$265.15):** A convertible hand truck will enable us to move heavy tables, displays and merchandise between vehicles and our sales show space without risking injury to our volunteers.

**Brother PE 100 Embroidery Machine (\$1,299.96):** Purchasing this embroidery machine will enable us to make more items for sale with many more patterns. For example,

- aprons with positive image messages for children, women, and diverse communities.
- wine bags and shopping bags with seasonal appropriate designs and messages that further positive social engagement.
- hand towels and other items.

Currently, most of our items are hand embroidered. We estimate that an adult apron, for example, requires 40 hours of labor to embroider one apron. With this machine, we anticipate that we could produce 20 aprons instead of one in that time frame. This embroidery machine will enable us to have much more impact.

**Cricut Maker Cutting Machine (\$399.99):** The Cricut Maker Machine enables us to cut and apply silhouettes of historical figures on ceramic plates and mugs, and other things. For our next sale, we are making plates with silhouette images of historical black female figures and applying them to plates. We think this is an awe inspiring addition to our expanding repertoire of craftivism.

**Banners - one free standing and one tent banner (\$251.50):** TPW presents at craft fairs in the spring, summer and fall. These banners will help shoppers locate us and will identify our tent/presentation space. We will use and reuse them at every sale.

**Singer Sewing Machine (\$179.99):** We need a sewing machine to help craft single items for sale. We make ornaments, lavender sachets, and other items with a sewing machine. Many of our volunteers no longer have sewing machines. We will be able to lend our organization's machine to them.

**Folding Grid displays (\$279.99):** TPW presents at craft fairs in the spring, summer and fall. The folding grid displays will help showcase our unique merchandise, drawing more traffic to our tent. We will use and reuse them at every sale.

The Persisterhood Workshop, Inc.  
YEAR-END FINANCIAL STATEMENT  
Jan 1, 2020 – Dec 31, 2020

**Assets:**

Beginning Balance	\$1,037.44
Donations/sales	\$6,744.30
<b>Total Assets:</b>	<b>\$7,781.74</b>

**Expenses:**

Technology/Marketing Expenses:	257.12
Administrative Expenses	37.00
Printing, Supplies, and postage:	60.35
Program Delivery Expenses:	899.61
Grants Awarded to 2020 Recipients	3,500.00
<b>Total Expenses:</b>	<b>\$4,754.08</b>

INTERNAL REVENUE SERVICE  
P. O. BOX 2598  
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: APR 15 2019

THE PERSISTERHOOD WORKSHOP  
1960 S COOPER ROAD  
BLOOMINGTON, IN 47401-9172

Employer Identification Number:  
83-3126927  
DLN:  
26053486001959  
Contact Person:  
CUSTOMER SERVICE ID# 31954  
Contact Telephone Number:  
(877) 829-5500  
Accounting Period Ending:  
December 31  
Public Charity Status:  
170(b)(1)(A)(vi)  
Form 990/990-EZ/990-N Required:  
Yes  
Effective Date of Exemption:  
January 2, 2019  
Contribution Deductibility:  
Yes  
Addendum Applies:  
No

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

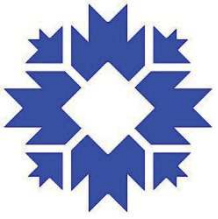
Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to [www.irs.gov/charities](http://www.irs.gov/charities). Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

Letter 947



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

---

**Lead Agency Name:** Bloomington Pets Alive Inc.

**Address:**

2444 S. Walnut Street Bloomington, IN 47401
--

**Phone:** 812-349-1349

**E-Mail:** allison@petsaliveindiana.org

**Website:** petsaliveindiana.org

**President of Board of Directors:** Jennifer Turrentine

**Name of Executive Director:** Allison Hess

**Phone:** 812-219-4058

**E-Mail:** allison@petsaliveindiana.org

**Name of Grant Writer:** Allison Hess

**Phone:** 812-219-4058

**E-Mail:** allison@petsaliveindiana.org

## AGENCY INFORMATION

---

Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
13	3	8

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Pets Alive provides the compassionate solution to end the unnecessary euthanasia of cats and dogs by offering affordable, high-quality spay/neuter services. While our programs are open to all, we primarily serve low income members of our community, and the majority of our clients reside in Bloomington. Bloomington Animal Care and Control is our top transport partner.

Our Wellness Clinic supports the funding of low-cost spay/neuter surgeries while offering additional, critical services (affordable vaccinations including one-year and three-year rabies shots, flea and tick preventatives, microchipping and heartworm testing).

## PROJECT INFORMATION

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Name of the project to be funded:

Light at the End of the Tunnel

Total cost of project: \$57,200.32

Requested amount of Jack Hopkins funding: \$35,200.32

Number of City residents to be served by this project in 2021: 3,750

Number of clients to be served by this project in 2021: 4,500

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$35,200.32 to support and expand our high-volume spay/neuter program and Wellness Clinic over the next three month period as we approach the Light at the End of the COVID-19 Tunnel.

As it was for so many, 2020 was an incredibly challenging year for Pets Alive. At this time last year, we were closed in accordance with state guidelines. After reopening five weeks later, we faced a leadership change and operated under limited capacity for the remainder of the year. In simplest terms, our surgery numbers were down 38% in 2020 from the year before (we performed 12,924 surgeries in 2019 and 8,037 surgeries in 2020).

2021 dawned with the knowledge that many cat and dog births were not prevented in the past year due to COVID-19. Using metrics provided by experts, our decrease in surgery numbers translates into 14,661 births not prevented last year. Our community will feel this impact for years to come in terms of euthanasia rates at shelters and human health outcomes.

We recently hired a second full-time veterinarian to join our team! Additional "bridge" funds are requested as we continue to move towards the "other" side of the global pandemic.

## **COLLABORATIVE PROJECTS**

---

**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

N/A

**How do your missions, operations and services complement each other?**

N/A

**What is the existing relationship between agencies?**

N/A

**How will communication and coordination change as a result of the project?**

N/A

**Explain any challenges and steps you plan to take to address those challenges.**

N/A

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

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**Address where the project will be housed** (if different than agency address):

Same address as agency

**Do you own or have site control of the property at which the project is to take place?**

Yes       No       N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

Our Wellness Clinic and spay/neuter program already operate at the current Pets Alive location (2444 S. Walnut Street). We have leased this property for nearly ten years, since September, 2011.

**Is the property zoned for your intended use?**       Yes       No       N/A

If "no," please explain:

N/A

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A



## PROJECT COSTS

---

**Is this request for operational funds?** *(e.g., salaries, rent, vouchers, etc),*

Yes       No

**If “yes,” indicate the nature of the operational request:**

Pilot     Bridge     Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** *(Indicate source, amount, and whether confirmed or pending):*

We consistently request support from our donor base throughout the year (amount pending). In addition, we are applying for a PetCo Foundation grant to support our spay/neuter program specifically (pending). Staff are continually researching additional grant and funding possibilities.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We plan to submit reimbursement claims in a timely fashion, as they are accrued, throughout the next three months. Preceding a complete draw down of funds, we will assess our progress and study the data at the 1 and 2 month marks (in May and June).

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

N/A

**FISCAL LEVERAGING** *(100 words or less)*

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

At Pets Alive we are constantly working to leverage our resources in the most responsible and careful way. In-kind contributions are regularly solicited through our Amazon and Bloomington Volunteer Network Wish Lists, as well as on our social media channels. The support we receive from donors supports operations on every level; regular contact with our donors is a priority through thank you letters, updates, appeals, newsletters, website content and social media posts. We are beginning to utilize core volunteers – once again on site and remotely to support administrative efforts.

## FUNDING PRIORITIES – RANKED

**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	<b>Item</b>	<b>Cost</b>
Priority #1	Wellness Clinic products through July 2021 (vaccinations, flea/tick products, etc.)	<b>\$15,000</b>
Priority #2	<b>A new surgery table</b>	<b>\$1,859.00</b>
Priority #3	<b>New surgical lights (4)</b>	<b>\$13,841.32</b>
Priority #4	<b>Hand-held Pulse Oximeters (2)</b>	<b>\$1,500</b>
Priority #5	Wellness Clinic promotion (brochure printing, advertising, wrapping our van with Pets Alive branding)	<b>\$2,000</b>
Priority #6	Technology upgrades to support clients (ProBleu, \$100/hour)	<b>\$1,000</b>
Priority #7		
<b>Total Requested</b>		<b>\$35,200.32</b>

# JACK HOPKINS FUNDING CRITERIA

## **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Living with animals who do not receive basic healthcare can have significant impact on human health. Fleas can carry a variety of zoonotic diseases; bites can lead to allergic reactions and infection. Rabies is, of course, severe and affects humans as well as other species. Ticks can easily be carried into the home and transmit Lyme disease, among other serious ailments. Vaccinations and preventatives to combat all of these risks are available at low-cost through our daily Wellness Clinic. And, our spay/neuter services allows families to keep the number of pets they care for in check.

For many of us, our pets provide an unwavering source of support and comfort. Especially while many of us have been isolated due to COVID-19, our animal companions increase quality of life exponentially. Not only does exercise with pets help decrease blood pressure and cholesterol, animals can also help significantly manage loneliness and depression.

A goal of the Jack Hopkins fund is to support "programs where investments now will have a positive... effect such as reduced susceptibility to diseases..." We are proud that our programs fit squarely within this framework.

## **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Pets Alive is a proven entity, changing the game in animal welfare since 2005. Our impact is demonstrable; we have performed more than 160,000 surgeries and given more than 60,000 vaccinations. Our work has led to an 86% decrease in euthanasia at shelters in our area.

The "bridge" funds that we are humbly requesting will allow us to build back up to capacity and beyond. Our staff is ready and excited for the challenge knowing that the work of Pets Alive will be more critical than ever in the coming years. Spay/neuter surgeries are booked weeks in advance and Wellness Clinic appointments fill up quickly. We simply need additional support to continue moving forward.

Future funding will be raised by increased outreach to our donors including appeal letters, a monthly donor solicitation and our annual Calendar/Photo Contest.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

Broad and long-lasting community benefit is our specialty. Our most often cited statistic is that since the opening of Pets Alive, euthanasia rates in our community have fallen 86%. That is no accident! Spay/neuter is the most critical component to reduce the number of animals entering the sheltering system. Pet overpopulation cannot be solved through adoption alone.

Our Wellness Clinic is equally critical for the health and well being of all members of our community. Prices for veterinary services can be prohibitive and many of our clients are reporting long wait times for appointments, even for routine check-ups. An exam at a full-service vet's office can cost as much as \$50; at Pets Alive a comprehensive exam with a veterinarian is just \$5. A spay surgery on a dog at a full-service vet's office can run up to \$350; at Pets Alive a spay surgery for most dogs costs \$75. Additionally, we have vouchers to assist with surgical costs for individuals who qualify. Cost should not be a factor in whether or not you can do right by the members of your family and keep everyone safe and healthy. The outcome of offering high-quality spay/neuter and routine healthcare has ripple effects throughout the community. We are grateful to live in a responsible and humane town!

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

At Pets Alive we continually collect data on the services we provide; an increase in output as a result of Jack Hopkins funding and related promotional efforts would be measured carefully. We use cloud-based software, Clinic HQ, to collect and codify our daily sales and impact. Our operations will continue to grow and we will continue to track the number of surgeries we perform and services that we provide.

## OTHER COMMENTS *(500 words or less)*

---

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Pets Alive has a proven track record and we will keep working hard to be community game changers. The only tangible limiting factor to our continued impact is funding. Indeed, our clinic expanded into the adjoining 1200 square foot space next door just before COVID-19 hit. We now have two surgical suites and a large Wellness Clinic office. With additional funding and sufficient staffing, we want patients filling up our kennels, surgery and examination tables all day long!

Some of the very best work happens when the interests of humans and the animals they love merge. Founded by local residents, Pets Alive works hard with our small but mighty staff becoming even stronger as a result of recent challenges.

Indeed, I am incredibly proud that we provide full-time employment with competitive pay, full benefits and a positive, enjoyable, stable work environment to so many. Cathy has been on staff since almost the beginning (2006), providing love to every single patient that comes through the doors like they are her own. Jamie spent years working at a local shelter, euthanizing healthy animals that simply had nowhere to go. She joined Pets Alive in 2013 to be a part of the solution to pet overpopulation. Dr. Nancy Ferguson is one of the leading spay/neuter vets in the country; she has trained dozens of doctors and performed surgery on thousands of animals. She is one of my heroes. The list of incredible people at Pets Alive continues, and our staff will only continue to grow along with our budget.

Cats and dogs did NOT socially distance last year! Our services are more critical than ever. With financial support from the Jack Hopkins Social Services Funding Committee, we will continue to innovate and grow, giving back to the community through our spay/neuter and Wellness Clinic programs. We are grateful for the opportunity to submit this proposal. Thank you for your time!



Project Budget – Light at the End of the Tunnel, April 2021

Item	Cost & Number	Total	Purpose & Notes
Wellness Clinic products	\$15,000 – multiple orders from multiple vendors (Elanco, Patterson and	\$15,000.00	Microchips, vaccinations, flea/tick products (Note: our cost up to this point for this year for these products is \$37,000)
New surgery table	\$1,859.00	\$1,859.00	VetLine distributor – an additional table will allow us to have up to 3 veterinarians working concurrently
New surgical lights	\$3,460.33 each through Med Liilum distributor	\$13,841.32	Four lights to replace outdated lights in our primary surgical suite
Hand-held pulse oximeters	\$750.00 each through MFI Medical	\$1,500.00	These are critical for monitoring patients in surgery; our current units need to be updated
Wellness Clinic promotion	Brochure printing (\$250); advertising (\$600); wrapping our van with Pets Alive branding (\$1,150)	\$2,000.00	Expanded marketing will help <i>all</i> community members to know about these services
Technology upgrades	ProBleu cost = \$100/hour	\$1,000.00	We plan to upgrade our platforms to Microsoft 365 as well as improving our credit card processing capabilities
<b>TOTAL</b>		<b>\$35,200.32</b>	

**PETS ALIVE**  
**Profit and Loss**  
**For the year ended December 31, 2020**

<b>REVENUE AND SUPPORT</b>	<b>2020</b>
Donations and Special Events	209,529.26
Grant Revenue	27,974.89
Product Sales	86,722.28
Surgery Fees	400,114.02
Vaccine and Wellness Income	217,556.06
<b>TOTAL REVENUE AND SUPPORT</b>	<b>941,896.51</b>
<b>COST OF GOODS SOLD</b>	
Preventative Medicine	59,424.99
Surgical and Medical Supplies	101,330.64
Vaccine and Wellness Supplies	32,884.85
<b>TOTAL COST OF GOODS SOLD</b>	<b>193,640.48</b>
<b>GROSS PROFIT</b>	<b>748,256.03</b>
<b>EXPENSES</b>	
Computers and Software	5,692.46
Development and Marketing	5,007.89
Employee Benefits	70,577.28
Financial and Banking	8,078.33
Liability Insurance	14,403.99
Office Expenses	8,663.00
Payroll Taxes	47,043.13
Professional Fees	25,896.58
Rent	65,490.60
Repairs & Maintenance	7,324.97
Utilities	17,374.44
Vehicle Expenses	4,676.95
Wages: Administrative/Office	157,156.40
Wages: Medical Staff	441,844.03
Wages: Transport Staff	15,646.94
<b>TOTAL EXPENSE</b>	<b>894,876.99</b>
<b>OTHER INCOME/EXPENSE</b>	
Interest Income	1,852.10
Interest/Penalty	(289.18)
Sales Tax Collection Allowance	13.67
<b>TOTAL OTHER INCOME/EXPENSE</b>	<b>1,576.59</b>
<b>NET INCOME</b>	<b>(145,044.37)</b>

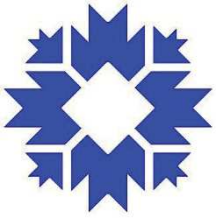
UNAUDITED

**PETS ALIVE**  
**Balance Sheet**  
 As of December 31, 2020

<b>ASSETS</b>	<b>12/31/2020</b>
<b>Current Assets</b>	
German American-Operating	\$ 178,511.36
German American-Gaming	100.00
Peoples State Bank-Checking	423.88
Peoples State Bank-CD	139,091.40
Accounts Receivable	5,230.00
Inventory	15,255.97
Prepaid Expenses	8,086.43
<b>Total Current Assets</b>	<b>346,699.04</b>
<b>Fixed Assets</b>	
Leasehold Improvements	53,108.82
Office Equipment	3,429.15
Surgical Equipment	181,431.52
Vehicles	138,225.92
Less: Accumulated Depreciation	(329,437.76)
<b>Total Fixed Assets</b>	<b>46,757.65</b>
<b>TOTAL ASSETS</b>	<b>\$ 393,456.69</b>

<b>LIABILITIES &amp; EQUITY</b>	<b>12/31/2020</b>
Accounts Payable	\$ 10,540.55
Payroll Liabilities	63,149.98
Unearned Revenue	29,525.11
Sales Tax Payable	10.89
Line of Credit-City of Bloomington	10,000.00
PPP Loan	153,403.00
<b>Total Liabilities</b>	<b>266,629.53</b>
<b>Equity</b>	
Opening Balance Equity	\$ 763.09
Retained Earnings	271,108.44
Net Income	(145,044.37)
<b>Total Equity</b>	<b>126,827.16</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>\$ 393,456.69</b>





**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** The Project School

**Address:**

349 South Walnut Street, Bloomington IN 47401
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**Phone:** 812.558.0041

**E-Mail:** connect@theprojectschool.org

**Website:** www.theprojectschool.org

**President of Board of Directors:** Michael Horvath

**Name of Executive Director:** Catherine Diersing

**Phone:** 812.558.0041

**E-Mail:** cdiersing@theprojectschool.org

**Name of Grant Writer:** Amy Jackson

**Phone:** 812.272.5035

**E-Mail:** ajackson@theprojectschool.org

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
32	18	50 (pre-covid)

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission of The Project School is to uncover, recover and discover the unique gifts and talents that each child brings to school every day. Our school works collaboratively with families, community members and social service agencies to solve real problems, as well as to create art for public spaces. Students graduate from The Project School as stewards of the environment with the will, skill, capacity, and knowledge to contribute to the greater good. The vision of the Project School is to eliminate the predictive value of race, socioeconomics, gender and special abilities on student success, by working together with families and community to ensure each child's success in school and in life. We believe in educating the whole child - heart, mind and voice.

## PROJECT INFORMATION

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Name of the project to be funded:

Laundry Room Installation for Use by School Families in Poverty

Total cost of project: 12,210

Requested amount of Jack Hopkins funding: 12,210

Number of City residents to be served by this project in 2021: 532

Number of clients to be served by this project in 2021: 133

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$12,210 to cover the cost of installing a laundry room in a classroom building of The Project School, for use by the 40% of our school families who experience poverty (our projected percentage during the 2021-2022 academic year), many of whom do not have access to reliable and affordable laundry services. This installation will take place in TPS2, our second school site on South Washington Street, which now houses our middle school program. The installation will include plumbing, electrical work, venting, floor installation and dry wall preparation, as well as the purchase of stackable appliances. The school will make this resource available to families at no charge. The installation of the laundry room will happen in conjunction with a phase 2 renovation of the classroom building; however, the cost exceeds our renovation budget. Therefore, it cannot happen without the securing of a grant. Providing laundry service to our struggling families has been a dream of our school since we first opened our doors in 2009. Our expansion into, and renovation of, a second classroom building offers the first availability of space to potentially provide this valuable resource to families.

## COLLABORATIVE PROJECTS

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Is this a collaborative project?

Yes

No

If yes, list the name(s) of agency partner(s)

N/A

How do your missions, operations and services complement each other?

N/A

What is the existing relationship between agencies?

N/A

How will communication and coordination change as a result of the project?

N/A

Explain any challenges and steps you plan to take to address those challenges.

N/A

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

**Address where the project will be housed** (if different than agency address):

416 South Washington Street, Bloomington,  
Indiana (known as TPS2, which is our middle  
school building site)

**Do you own or have site control of the property at which the project is to take place?**

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

We lease this space and moved into it in the summer of 2020. We have signed a long-term lease of 10 years, with the possibility of negotiated extensions as we approach the 10-year mark. With the owner's consent, we are undergoing a two-phase renovation of the space. The first \$160,000 renovation took place in summer of 2020. The second \$190,000 renovation will take place in the summer of 2021.

**Is the property zoned for your intended use?**

Yes

No

N/A

If "no," please explain:

N/A

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

## PROJECT COSTS

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes  No

**If “yes,” indicate the nature of the operational request:**

Pilot  Bridge  Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

We are currently working with Old National Bank on the financing of our Phase 2 renovation. Old National Bank financed our first phase; based on our demonstrated ability to pay down the loan, they have indicated their commitment to fund this second phase.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We will submit our claims between August and September 2021, depending on when the laundry room installation can take place in connection with the other renovation steps. The entire renovation will be done by mid-September 2021, in order to facilitate use of the building for the 2021-2022 academic year. We will submit the entire reimbursement claim in one submission.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

As described above, we are currently in the process of securing financing for the phase 2 renovation effort for TPS2, our middle school building. We are confident we will receive this financing from Old National Bank, and that the renovation work will begin after the conclusion of this current academic year, which ends mid-June 2021.

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

In addition to the potential Jack Hopkins grant funds and the bank loan we will receive for the larger renovation effort, we also expect substantive volunteer contribution. A collection of school parents has already agreed to offset renovation expenses through volunteer labor in the form of exterior building painting and interior wall painting, including painting of the laundry room. We also have commitment from resourced families to provide on-going consumable laundry supplies such as soap, dryer sheets, laundry bags, and other items to assist families in need. If Jack Hopkins is unable to provide the full amount for the installation to include appliances, TPS will seek donations to cover the cost of the stackable washer and dryer.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	laundry room installation	11,000
Priority #2	laundry appliances	1,210
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		12,210

## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Our request addresses priorities outlined in the SCAN, including educational outcomes; support for educational attainment; and support for vulnerable youth/youth experiencing poverty.

We project 40% of our students in academic year 2021-2022 will experience poverty, as defined by qualification for free or reduced lunch.

2020 Indiana law made it possible for chartered public schools to create a lottery priority for students experiencing poverty. TPS has always had a mission to support students and families in poverty, and therefore we immediately enacted this priority in our lottery. Our goal is to support a minimum of 40% children in poverty each year. We initiated this priority in 2020, and increased our population by 5%, reaching 31%. Based on applications in this year's lottery, we believe we will reach our goal of serving a minimum of 40% poverty for 2021-2022.

Access to clean clothing has a direct impact not only on student health, but also on educational outcomes and achievement. Many students look to TPS to provide them with a clean change of clothes when they arrive to school each day. More than ever, in the age of COVID, clean clothes and bedding must be a priority for our students and families.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Our request is a one-time investment. Once the laundry room is fully installed, we believe it will remain fully operational through the on-going donations of consumable supplies, and through maintenance that will be handled within our school's operating budget.



**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

Every child has the right to a quality education, which we believe should include access to sanitation and hygiene services while at school. Children spend a significant portion of their day at school where laundry services can impact student learning, health, and dignity - particularly for girls who have begun menstruation. The inclusion of laundry services at The Project School represents our ongoing and increasing recognition of the importance of laundry as a key component of a safe, non-violent, inclusive and effective learning environment.

We believe that providing laundry services will have long-lasting benefit for the community because it will increase attendance at school for a significant number of children in poverty, and will provide these students - community residents - with the opportunity to concentrate on academic attainment instead of the discomfort and embarrassment of not having access to clean clothes and linens. Access to free laundry services will decrease barriers to education and increase successful outcomes, and will have a ripple affect in our community.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

The outcome indicator for this grant will be the number of children and families experiencing poverty who have regular access to free laundry services. This metric will include up to 40% of our students, which is equal to 133 children and their families in the upcoming academic year.

## OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

TPS does not receive any on-going funding from the City of Bloomington. We are tenants of the Parks and Recreation Board via a long-term lease of our Main Building at 349 South Walnut Street, for which we currently pay an annual rent of \$91,000, and in which we executed 2.2 million in lease holder improvements when we began as a school in 2009.

TPS was able to implement our long-dreamed of school expansion in our current academic year, even amidst a global pandemic. This became possible once we had secured our secondary learning space on South Washington Street, adjacent to our main downtown building, along with the financing to make it a reality. We expanded enrollment by 27 students off our waiting list of 300+ for 2020-2021, with a second phase of expansion set for the 2021-2022 academic year (adding another 26 students). We were able to actualize both our expansion and our increased poverty rate goals in the days immediately before the pandemic arrived and our community closed.

Had we known what was to come literally moments later, we would none-the-less have gone ahead with enacting these goals – because we believe it is what our mission, vision, and values compel us to do. Now more than ever, in this time of crisis, we believe in caring for families with our individualized, whole-child supports. However, our expansion has brought to light even greater need, as we now support so many additional families experiencing poverty and families falling IN to poverty for the first time.

TPS demonstrates great intentionality in the use of our core values to guide the design of every program we implement:

- Empowering students and their families to be contributing participants in their education, their community, and the diverse society in which we live. The keystones to change rely upon the creation of a learning community that provides students with experiences that are immediately relevant.
- Knowing ourselves well, which is the pathway to knowing and understanding others well and is the pathway to the kind of collaboration that can solve problems and bring people together for the greater good.
- Valuing the contributions of all members of the learning community. A school works best for each student and family it serves when the culture of the school is both inclusive and inviting.
- Judging our success based on the success of our students, particularly those with the highest needs and the most challenges.
- Tailoring our practices to serve all children. We identify all obstacles and barriers to success and work collaboratively to systematically dismantle them.
- Celebrating and honoring our families and their communities by valuing our students and families, their diverse histories, and their ancestral backgrounds.
- Creating a culture where all are important and valued, by nurturing positive relationships with all members of the community.
- Infusing environmentally responsible practices into our school's culture and curriculum.

**JACK HOPKINS SOCIAL SERVICES FUND 2021**  
**Laundry Room Installation for Use by School Families in Poverty – Project Budget**  
**The Project School**

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Installation of Laundry Room by Commercial Services	\$11,000
• Removal and capping of existing outdated plumbing	
• Removal and reinstallation of drywall and flooring	
• Installation of electrical needs	
• Venting of dryer to exterior wall	
• Installation of laundry box with drainage	
Purchase of Stackable Washer & Dryer from Menards	\$1,210
<b>TOTAL PROJECT BUDGET</b>	<b>\$12,210</b>

April 2, 2021

**The Project School  
416 S. Washington St  
Bloomington**

To: Amy Jackson  
From: Caleb Jones  
Subject: Laundry Room Renovation

**Laundry Room Renovation: \$11,000.00**

- Remove existing sink drain and supply, Cap both behind wall.
- Remove existing toilet flange, cap drain in floor.
- Remove drywall and flooring as needed.
- Vent dryer vent to exterior wall.
- Coordinate electrical services for washer/dryer.
- Coordinate flooring and trim for put back.
- Install laundry box with drain and supply lines.
- Complete drywall and painting as needed.

**Exclusions: Lavatory sink, saw cuts, toilet, ADA grab bar,, washer, dryer, any and all not listed above.**

The Labor, Materials, and Includes Tax  
Pricing is valid for 30 days

Caleb Jones  
Proposed -CSB Representative

4/2/2021  
date

Accepted -Customer/Customer Representative

date

**Terms & Conditions**

Customer and Commercial Service of Bloomington, Inc. ("CSI") agree to be bound by the following terms and conditions:

1. This proposal shall be considered withdrawn if not accepted in writing within ten (10) days.
2. CSI shall provide only trained and qualified technicians employed or supervised by us.
3. All labor is to be performed during CSI's regular working hours, unless noted in this proposal.
4. Until final payment is made, CSI will retain the title to all materials and equipment it installs.



# Commercial Service

## Heating Cooling Plumbing

5. Unless stated otherwise in this proposal, payment is due in full upon completion of work. Any account not fully paid within thirty (30) days of completion or due date shall bear interest at the rate of 2% per month.
6. In the event Customer's account is referred to attorneys for collection, Customer shall pay reasonable attorney fees, court costs and other collection costs.
7. Customer shall carry fire, extended coverage and all other necessary insurance for its premises.
8. Customer hereby assumes the risk of loss or damage to the equipment installed by CSI from any cause whatsoever after the equipment is installed.
9. Every attempt will be made to complete the work on the date(s) specified, but because CSI may have no control over equipment availability and delivery, all completion dates are estimates only.
10. CSI shall not be liable for damage, injury, illness, loss or delays resulting from fire, explosion, flooding, the elements, labor troubles, mold or mold-related substances, or any other cause beyond our control.
11. CSI shall not be liable for injuries to persons or damage to property except those directly caused by negligent acts or omissions of CSI's employees. This term shall be subject to paragraph 15 below.
12. CSI shall not be responsible for any damages incurred due to inability of the building structure to properly support the installed equipment, or for expense incurred in removing, replacing or refinishing part of the building structure necessary for the performance of any service or installation, unless otherwise noted in this proposal.
13. CSI shall not be liable for any present or future taxes, charges or other governmental fees, or any items of equipment, labor or special tests required or recommended by insurance companies, equipment vendors or governmental authorities.
14. CSI nor its employees or agents are experts in the identification of hazardous substance or materials. Therefore, Customer agrees that CSI shall not be liable for the identification, detection, abatement, encapsulation, storage, removal or transportation of mold, mold-like substances, or any regulated or hazardous substances. Regulated or hazardous substances may include, but are not limited to, asbestos, certain refrigerants and refrigerant oils. If any such substances or materials are encountered during the course of work, CSI may stop work until any such substances or materials have been removed and/or any hazard or liability is eliminated. CSI shall be granted an extension of time to complete performance equal to the delay, and CSI reserves the right to be compensated for any loss due to a delay.
15. Customer agrees that, notwithstanding any other term or condition, CSI shall not be liable for any property damage or loss (whether direct or indirect), personal injury or illness, or death caused by the presence of mold or similar substances in, around, or emanating from any of the materials or equipment supplied, installed, serviced, or repaired by CSI.
16. This agreement contains the entire understanding between CSI and the Customer. Any modifications, amendments or changes must be in writing and signed by both parties.
17. Customer is hereby notified of the existence of certain lien rights pursuant to Indiana Code 32-28-3-1 et. seq. Customer's signature shall constitute acknowledgement and receipt of this notice of CSI's lien rights.
18. CSI shall provide a one (1) year limited labor warranty on new equipment installations.
19. The manufacturer provides a limited warranty on the equipment for you. Such warranty is typically a one (1) year limited parts warranty on new equipment installations and five (5) years on compressors.
20. Regular, recommended maintenance must be provided by a qualified provider and documented in writing or all warranties are void.
21. Payment terms are approved check or cash with 1/3 of contract amount due upon contract signing so we can order the equipment. 1/3 due upon rough-in completion and the remaining 1/3 of contract amount is due upon equipment startup. Our installer will collect your final payment before he leaves the job site.
22. All financing must be pre approved three (3) days before work can begin.
23. Any alteration or deviation from the attached, written specifications involving extras costs will be executed only upon written orders and will become an extra charge over and above this agreement.
24. Customer understands that CSI is not the earth loop contractor and does not provide any warranty for the geothermal earth loop. The earth loop will be paid under separate contract to the earth loop installer.
25. CSI does not provide tax advice. It is the responsibility of the customer to verify all tax credits, deductions and energy rebates.

# Equator® 1.6 cu.ft. Compact White Washer/3.5 cu.ft. Dryer

Model Number: EW824NED850RSK3 | Menards® SKU: 4612019



Online Price

EVERYDAY LOW PRICE

**\$1,359.00**

**11% MAIL-IN REBATE** Good Through 4/10/21

**\$149.49**

**FINAL PRICE**

**\$1,209<sup>51</sup>**  
/pair

You Save \$149.49 with Mail-In Rebate

**Variation:** White

\* Mail-in Rebate is in the form of merchandise credit check, valid in-store only. Merchandise credit check is not valid towards purchases made on MENARDS.COM®.



**FREE Ship To Store**

Enter Your ZIP Code for store information



**Shipping & Delivery**

Not Available Online  
Contact a store for delivery options

## Description &amp; Documents

This stackable set includes 2 front-loading machines with 12 programmable features, enabling it to stand proudly alongside larger counterparts. The 13-pound load capacity cleans small loads efficiently, with minimal water and electricity.

**Dimensions:** 23-1/2"W x 59"H x 22"D

**Shipping Dimensions:** 62.00 H x 36.00 W x 25.00 D

**Shipping Weight:** 220.0 lbs

Brand Name: **Equator**



## Features

- Stacked washer/dryer combination helps save space in your laundry room. By orienting your laundry units vertically as opposed to horizontally, you free up floor space for other appliances and tools
- Heavy, Towels, Standard, Quick 20, Baby, Delicates, Wool, Quiet, Winterize, Self Clean, Drain only, Rinse/Spin - Washer Cycles
- WINTERIZE FOR CABINS, RV, BOATS: Quick 2 minute easy to operate cycle located on knob. Pour anti freeze in drum. Press start
- QUIET FUNCTION: Operate the washer in Quiet Mode less than 60 dB. Perfect for babies, night time, sleeping in different shifts, campgrounds
- DELAY START: Program washer to start upto 24 hours in advance for convenience and to take advantage of lower electricity rate timings.
- 180° DOOR SWING WITH ANGLED 45° DOOR HANDLE Door swings open 180° making unloading of clothes easier and accessible. Good fit for laundry basket. Angled door handle reduces bending to open door
- CHILD LOCK Child lock prevents tampering with the controls of the unit.
- BUILT-IN DIAGNOSTICS: Identifies faults by showing error codes, making it faster for repair and less down-time.
- ANTI WRINKLE GUARD: The anti wrinkle guard in the dryer avoids wrinkle forming in clothes during the dry cycle. 2 DRY OPTIONS: Auto dry and 60 minutes Time dry options help you dry your laundry at your convenience
- Allows you to wash and dry at the same time and typically have a greater load capacity, so you can put more clothing into one load.
- The total height of stacked machines is 59 inches. The Dryer controls are installed in front, making them easy to reach

## Specifications

Actual Depth	22 inch	Actual Height	59 inch
Actual Width	23-1/2 inch	Amperage	15
Application	Residential	Color/Finish	White
Control Location	Front	Control Type	Electronic
Depth with Door Open 90 Degrees	38 inch	Dispensers	Bleach, Fabric Softener, Detergent
Dryer Capacity	3.5 cubic foot	Dryer Door Style	Left Swing
Dryer Drum Material	Stainless Steel	Dryer Lint Filter Location	Bottom
Drying Temperature Selections	Auto Dry, Wrinkle Guard, Stainless steel drum, Sensor dry	Energy Star Compliant	No
Fuel Type	Electric	Includes	Power cord, Rear stacking kit
Interior Light Type	None	Listing Agency Standards	UL
Manufacturer Warranty	1 Year Parts & Labor	Maximum Spin Speed	1200 Revolutions per Minute
Number of Dry Cycles	3	Number of Wash Cycles	8
Voltage	110	Washer Capacity	1.6 cubic foot
Washer Drum Material	Stainless steel	Weight	290 pound
WiFi Compatible	No	Return Policy	Major Appliances ( <a href="#">view Return Policy</a> ).

**Please Note:** Prices, promotions, styles and availability may vary by store and online. Inventory is sold and received continuously throughout the day; therefore, the quantity shown may not be available when you get to the store. This inventory may include a store display unit. Online orders and products purchased in-store qualify for rebate redemption. Mail-in Rebate is in the form of merchandise credit check, valid in-store only. Merchandise credit check is not valid towards purchases made on MENARDS.COM®. By submitting this rebate form, you agree to resolve any disputes related to rebate redemption by binding arbitration and you waive any right to file or participate in a class action. Terms and conditions available at [www.rebateinternational.com](http://www.rebateinternational.com)®

The Bloomington Project School

July 2019 - June 2020

Segment Name	Filter Applied
Location	All
Fund	All
Function	All
Account	All

Account Code	Description	Actual
3111	Basic Grant	\$1,914,639
3118	Charter-Innovation Netwk Schools Grant	\$230,504
3293	Excellence in Performance/TAG Grant	\$10,298
<b>Basic State Aid</b>		\$2,155,441
4223	Special Education	\$55,929
4291	School Lunch Reimbursement	\$23,096
4292	School Breakfast Reimbursement	\$9,511
4514	Title I	\$36,009
4515	Quality Counts Innovation Grant	\$9,955
4550	Title IV	\$13,000
4990	Title II Funds	\$118,458
<b>Federal Revenue</b>		\$265,958
0000	E Rate Income	\$6,300
1760	Receipts from Extra Curricular Activity Accounts	\$306
1999	Other Revenues	\$12
3214	Early Intervention/ Reading Recovery	\$2,657
3217	State Connectivity	\$6,300
3230	High Ability Grant	\$19,319
3910	Textbook Reimbursements	\$6,240
<b>Other State Revenue</b>		\$41,134



**The Bloomington Project School**

July 2019 - June 2020

1611	School Lunch Program	\$16,891
1741	Student Fees	\$13,900
1920	Contributions and Donations	\$72,780
1999	Other	\$36,808
<b>Local Revenue</b>		\$140,379
<b>Total Revenue</b>		\$2,602,912
1100	Certified Salaries	\$1,023,794
<b>Certificated Salaries</b>		\$1,023,794
1200	Noncertified Salaries	\$417,244
<b>Classified Salaries</b>		\$417,244
2110	Social Security - Noncertified	\$32,044
2120	Social Security - Certified	\$80,176
2140	Public Employees Retirement Fund	\$6,928
2160	Teacher Retirement Fund	\$23,577
2210	Group Life Insurance	\$4,313
2220	Group Health Insurance	\$117,000
2250	Workers Compensation Insurance	\$844
2300	Unemployment Compensation	\$2,146
2900	Other Employee Benefits	\$78,957
<b>Employee Benefits</b>		\$345,986
6110	Operational Supplies	\$32,075
6140	Food Purchases	\$38,136
6300	Textbooks	\$2,261
6550	Supplies-Technology Related_Under CAP Threshold	\$1,484
6600	Other Supplies and Materials	\$6,035
<b>Books and Supplies</b>		\$79,990

**The Bloomington Project School**

July 2019 - June 2020

3120	Conference	\$693
3190	Other Professional and Technical Services	\$131,965
4110	Water and Sewage, Maintenance	\$4,614
4200	Cleaning Services	\$36,949
4300	Repairs and Maintenance Services	\$680
4310	Non-Technology-Related Repairs and Maintenance	\$592
4400	Rentals	\$2,516
4410	Rentals of Land and Buildings	\$114,692
4430	Rentals of Computers and Related Equipment	\$22,975
5100	Student Transportation Services	\$70
5200	Insurance	\$16,773
5300	Communications, Licensing, and Subscriptions	\$22,250
5800	Travel	\$5,599
5930	Other Purchased Services	\$235
6210	Electricity	\$18,115
6220	Gas	\$4,109
8100	Dues and Fees	\$74,097
<b>Services &amp; Other Operating Expenses</b>		\$456,925
8770	Depreciation	\$74,439
<b>Capital Outlay</b>		\$74,439
8320	Interest-Long Term Debt	\$93,465
8710	Bank Service Charges	\$9,450
8760	Miscellaneous	\$7,964
<b>Other Outgo</b>		\$110,879
<b>Total Expenses</b>		\$2,509,257
<b>Net Income</b>		\$93,655

## The Bloomington Project School

June 2020

Segment Name	Filter Applied
Location	All
Fund	All
Function	All
Account	All

Group Description	Account	Account Description	
<b>Liquidity Ratio</b>			1.9
<b>Assets</b>			
<b>Current Assets</b>			
Cash	01-0100-8050	Cash in General Checking	\$556,275
Cash	01-2350-8050	Cash in ECA Account	\$166,874
Prepaid Expenses	01-0100-8300	Prepaid Expenses	\$3,023
Prepaid Expenses	01-5800-8330	Accounts Receivable	\$10,000
Prepaid Expenses	01-6891-8300	Prepaid Expenses	\$9,000
Prepaid Expenses	01-6891-8330	Accounts Receivable	\$22,876
Total Current Assets			\$768,049
<b>Fixed Assets</b>			
Land	01-0100-8701	Textbooks	\$77,317
Buildings and Improvements	01-0100-8720	Building & Improvements	\$2,222,431
Computer Equipment	01-0100-8730	Equipment	\$223,712
Computer Equipment	01-0100-8740	Computer Equipment	\$256,667
Furniture and Fixtures	01-0700-8721	Construction In Progress	\$101,632
Accumulated Depreciation	01-0100-8750	Accumulated Depreciation	(\$1,344,250)
Total Fixed Assets			\$1,537,508
<b>Other Assets</b>			
Security Deposits	01-0100-8600	Security Deposit	\$10,000
Security Deposits	01-6891-8600	Security Deposit	\$2,500

**The Bloomington Project School**

June 2020

Total Other Assets			\$12,500
<b>Total Assets</b>			<b>\$2,318,056</b>
<b>Liabilities And Net Assets</b>			
<b>Current Liabilities</b>			
Accrued Salaries, Payroll Taxes, Postemployment Benefits	01-0100-9250	Teacher Retirement	\$10,397
Accrued Salaries, Payroll Taxes, Postemployment Benefits	01-0100-9260	Public Employees' Retirement Fund	\$1,463
Accrued Salaries, Payroll Taxes, Postemployment Benefits	01-0100-9300	Other Payroll Deductions	\$21,615
Accrued Salaries, Payroll Taxes, Postemployment Benefits	01-0100-9500	Accrued Expenses	\$3,600
Accrued Salaries, Payroll Taxes, Postemployment Benefits	01-0100-9501	Accrued Salaries Payable	\$213,023
Accrued Salaries, Payroll Taxes, Postemployment Benefits	01-0100-9600	Accounts Payable	\$8,892
Accrued Salaries, Payroll Taxes, Postemployment Benefits	01-0100-9601	Accrued Liabilities	\$101,632
Accrued Salaries, Payroll Taxes, Postemployment Benefits	01-0100-9603	Refundable Advances	\$33,476
Total Current Liabilities			\$394,098
<b>Long Term Liabilities</b>			
Loans Payable	01-0100-9101	Temporary Loans	\$42,380
Loans Payable	01-0100-9701	IFF Loan	\$1,040,566
Loans Payable	01-0100-9702	ONB Loan	\$338,265
Loans Payable	01-0100-9703	Bloom Urban Enterprise	\$1,667
Loans Payable	01-3999-9101	Temporary Loans-PPP	\$335,100
Total Long Term Liabilities			\$1,757,978
<b>Total Liabilities</b>			<b>\$2,152,076</b>

**The Bloomington Project School**

June 2020

<b>Net Assets</b>			
Unrestricted Net Assets	01-0100-9900	Unrestricted Fund Balance	\$72,325
Profit/Loss YTD			\$93,655
Total Net Assets			\$165,980
<b>Total Liabilities And Net Assets</b>			\$2,318,056

INTERNAL REVENUE SERVICE  
P. O. BOX 2508  
CINCINNATI, OH 45201

## DEPARTMENT OF THE TREASURY

Date: **SEP 03 2008**

THE BLOOMINGTON PROJECT SCHOOL INC  
C/O GARRY L FOUNDS  
MALLOR CLENDENING GRODNER & BOHRER  
511 WOODSCREST DR  
BLOOMINGTON, IN 47401

Employer Identification Number:  
26-2228525  
DLN:  
17053092356028  
Contact Person:  
ANDREA SPECK ID# 95044  
Contact Telephone Number:  
(877) 829-5500  
Accounting Period Ending:  
June 30  
Public Charity Status:  
170(b)(1)(A)(ii)  
Form 990 Required:  
Yes  
Effective Date of Exemption:  
March 15, 2008  
Contribution Deductibility:  
Yes  
Addendum Applies:  
No

Dear Applicant:

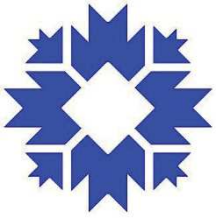
We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

Please see enclosed Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, for some helpful information about your responsibilities as an exempt organization.

Letter 947 (DO/CG)

*SCTC*  
*12/08*



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** Refugee Support Network

**Address:**

3500 East Bradley St Bloomington IN 47401
--

**Phone:** Pete Lenzen, Operations Director, 812-325-4279

**E-Mail:** bloomingtonrefugees@gmail.com

**Website:** <https://www.bloomingtonrefugees.org/>

**President of Board of Directors:** none

**Name of Executive Director:** Elizabeth Cullen Dunn

**Phone:** 720-231-0813

**E-Mail:** elcdunn@indiana.edu

**Name of Grant Writer:** Christina Sabbagh (Alway)

**Phone:** 937-308-4237

**E-Mail:** calway14@live.com

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	6

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The Refugee Support Network (RSN) supports asylum seekers, refugees, and other immigrants, in Bloomington and Monroe County. Our clients fled violence and wars in their home countries, and are now working in entry level jobs, to support their young children, as they restart their lives, raise their children in safety, and work to reacquire the skills and professional certifications needed to be self-sufficient in America.

Working with other community organizations, we help our clients meet their immediate needs like rent, utilities, transportation, medical support, food, and trauma counseling, as they await asylum processing, and employment authorization (work permit) forms. We ensure that our clients have legal representation during this lengthy legal asylum process.



**PROJECT INFORMATION**

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Name of the project to be funded:

Bloomington Asylum Seekers Essential Support

Total cost of project: \$31,000Requested amount of Jack Hopkins funding: \$8,000Number of City residents to be served by this project in 2021: 27 families (55 total)Number of clients to be served by this project in 2021: 27 families, 55 total**PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$8,000 to support our asylum seeker clients' needs for rent, utilities, transportation, and urgent medical appointments, many delayed due to the pandemic. Our clients lost work hours and jobs, due to Covid-19 business shutdowns and have been struggling to make ends meet. Some families are sharing living arrangements. Most of our clients are city residents, many have young children, who have been in virtual schooling, preventing parents from working. The Refugee Support Network has been working with our clients throughout the pandemic by providing basic living assistance, helping them stay current on bills, avoid eviction and utility shutoff. This extra-ordinary financial need outstripped our existing funds, requiring RSN to pursue community grants for this COVID relief.

## COLLABORATIVE PROJECTS

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

n/a

**How do your missions, operations and services complement each other?**

n/a

**What is the existing relationship between agencies?**

n/a

**How will communication and coordination change as a result of the project?**

n/a

**Explain any challenges and steps you plan to take to address those challenges.**

n/a

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

---

**Address where the project will be housed** (if different than agency address):

n/a

**Do you own or have site control of the property at which the project is to take place?**

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

n/a

**Is the property zoned for your intended use?**

Yes

No

N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

n/a

## PROJECT COSTS

**Is this request for operational funds?** *(e.g., salaries, rent, vouchers, etc),*

Yes  No

**If "yes," indicate the nature of the operational request:**

Pilot  Bridge  Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** *(Indicate source, amount, and whether confirmed or pending):*

Over the past 6 months, we have received \$12,000 in grants from other community organizations which enabled us to provide urgently needed COVID relief. We have received \$3,000 in donations from wonderful faith communities and supporters. We are confident that improving economic conditions, will greatly reduce our client families' need for basic living support, with clients working more hours. Additionally, we anticipate that our supporters in the wider community, may be able to provide more financial support after in-person community participation is restored.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We will submit claims for reimbursement per program guidelines. The Refugee Support Network does not pay clients directly for their financial needs. Rather, we make direct payments to the appropriate agency, landlord, utility, medical office, on the client's behalf. We anticipate these requested funds will be depleted for COVID relief well before, the end of the year, when clients will have more working hours, and caught up on rent, utility, and delayed, urgent medical procedures.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

If we do not have sufficient funding, we will not able to support some urgent client needs.

**FISCAL LEVERAGING** *(100 words or less)*

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

Historically, much of RSN support was non-financial. However, this Jack Hopkins funding is essential to our ability to financially support our client families as they continue to suffer from pandemic work losses. In addition to assisting with essential living expenses, RSN works closely with other community organizations, such as Health Net, St. Vincent de Paul, Middle Way house, El Centro, and various faith communities. Our volunteer translators and "special friends," help clients obtain furniture, resolve issues with landlords, find lower cost housing, find lower cost medical support options, drive clients to doctor appointments and immigration hearings in Chicago, help clients find lower cost legal assistance and sort out legal pathway for various issues, missing child support, etc. We help clients become more experienced drivers and get drivers licenses and reliable used vehicles. We help clients find resources to help them pursue recertification in their professional field, getting additional college classes as necessary.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	Item	Cost
Priority #1	Rent assistance	\$3,000
Priority #2	Utilities assistance	\$2,000
Priority #3	medical assistance	\$2,000
Priority #4	transportation, food assistance	\$1,000
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		<b>\$8,000</b>

## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Our project will enable RSN to financially assist Bloomington asylum seekers and families, that recently arrived, and were working, but are now struggling with loss of work hours and jobs, due to the unexpected Covid-19 pandemic. Our clients are lower income city residents, previously working entry level, service sector jobs, many with small children, without insurance.

The worsening backlog in immigration system processing now results in a delay of 6 months to a year for an asylum seeker to gain work authorization, which prevents them from directly supporting their families. Our legal asylum seeker client families are from Middle Eastern, Asian, as well as Latin America countries.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This grant will be used as one-time funding to assist our clients in recovering from the pandemic related loss of income, now being unemployed or working reduced hours. Our asylum seeker clients were able to work to pay their rent and other living expenses, under 'normal' circumstances. But, during COVID with greatly reduced income, they have used up all savings and are no longer to stay current on rent, utilities, car payments, repairs, medical expenses, etc. Some struggle to feed their children. Some clients have long-delayed medical issues, that are worsening.

The improving economic situation should result in greater work hours and better jobs for clients, children back to in-person learning at school, and they will be better able to, once again, meet their financial needs.

**LONG-TERM BENEFITS** (200 words or less)**How will your project have broad and long-lasting benefits for our community?**

Our clients are eager to create new lives within the Bloomington community and are passionate about not wanting charity. Prior to fleeing their country due to violence, many were professionals, nurses, teachers, supporting their families. Now, restarting their lives, they strongly want to be self-sufficient, earn their own way, pay taxes, and contribute to the community. However, when households are behind on utilities or unable to provide for their families due to pandemic caused job losses, they reluctantly ask for assistance, not wanting to be burdensome to the community. By supporting our clients now, they will be able to continue to build upon their new lives in Bloomington. Some of our previous clients that have adjusted to life in our community, now volunteer to help newly arrived asylum seekers and immigrants assimilate. Our clients have become restaurant owners, engineers, high-tech workers and chefs. This program will continue to strengthen the diverse, welcoming culture that Bloomington is known for.

**OUTCOME INDICATORS** (100 words or less)**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

- We intend to support 21 client families that falling behind on rent and utility payments.
- We intend to assist 8 client families that are unable to get urgent medical care, lacking established credit and funds for a down payment for a needed medical procedure.
- Through these actions, we intend to see 27 client families improve their financial stability, physical and emotional health, and confidence, enabling them to progress towards regaining their professional certifications, help their children succeed in school, and further contribute to their surrounding community.

## OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

The (Bloomington) Refugee Support Network (RSN) provides support for immigrants arriving in our community as legal asylum seekers, refugees. Much of our support historically was non-financial, helping our clients learn the "ins and outs" of our community, from medical providers, to schools, jobs, etc. The COVID pandemic changed everything, and has a precipitous impact on our clients, losing work hours and jobs, and their children now home in remote learning.

As a result, RSN pivoted to focus on these urgent basic living needs. Our traditional support from faith communities and caring individuals was quickly exhausted, and we needed to pursue community grants. This Jack Hopkins grant is very important to our organization to help our client families recover from this pandemic.

The humanitarian situation at the border is changing. Over the past several years, when asylum seekers arrived to apply for asylum, they were prevented from entry and were forced to stay in Mexico, in refugee camps, dealing with new threats of violence. Now, to be consistent with long-standing US law, they are now being gradually released to enter the USA and complete their asylum applications, and seek legal advice. This may increase the need for support for asylum seekers across the country, as these legal asylum seekers prefer to live near family and friends for support.

Families seeking to cross the border and apply for legal asylum come from many different countries in Africa, Asia and Latin America. These include people fleeing violence in China (ethnic Han political dissidents, as well as persecuted ethnic minorities - Uyghurs), but also Russian, Iran, Afghanistan, Syria, etc, as well as Venezuela, Columbia, etc. Currently, there are more asylum seekers, coming from Asian countries, than from Mexico.

Bloomington has witnessed remarkable success from welcoming families who were born in other countries. Many local physicians, engineers, high-tech factory workers, restaurant owners are first generation immigrants, who have succeeded, and are shining examples of the American dream.

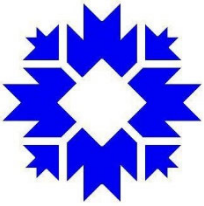
After becoming financially stable, many of our clients "pay it forward" by volunteering at schools and community events. Our previous clients have created positive relationships with, and contribute to, the greater community.

RSN frequently recites a portion from a poem "Home" written by Warsan Shire, A Kenyan-born Somali poet, writer and educator, who was the unanimous winner of the 2013 Inaugural Brunel University African Poetry Prize.

- No one leaves home unless home is the mouth of a shark.
- I want to go home, but ...home is the barrel of the gun.
- No one would leave home, unless home chased you to the shore, unless home tells you to leave.
- You have to understand, no one puts their children in a boat, unless the water is safer than the land.

Thank you for your consideration,





**CITY OF BLOOMINGTON, COMMON COUNCIL  
 JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
 2021 GRANT APPLICATION**

**Project Budget Detailing the Use of Jack Hopkins Fund**

Name of Lead Agency:

Bloomington Refugee Support Network (RSN)

Name of Project to be Funded:

**Bloomington Asylum Seekers Essential Support**


Amount Requested:

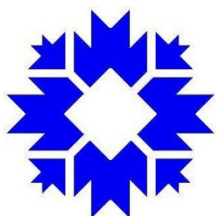
**\$8000**

<b>RSN PROJECT BUDGET</b>	<b>Total project</b>		<b>Jack Hopkins support</b>
Rent assistance	\$ 17,000		\$ 3,000
utility assistance	\$ 3,500		\$ 2,000
medical assistance	\$ 3,000		\$ 2,000
transportation / food assistance	\$ 5,500		\$ 1,000
legal assistance	\$ 2,000		
<b>TOTAL</b>	<b>\$ 31,000</b>		<b>\$ 8,000</b>

Pete Lenzen, Refugee Support Network

[PLNAVY75A@gmail.com](mailto:PLNAVY75A@gmail.com) 812 325 4279

YEAR END STATEMENT-		2020	 <b>Refugee Support</b> NETWORK
TOTAL ASSETS year end 2019	IUCU 0076	\$	20,827.26
	<b>2020 INCOME</b>		
Donations		\$	15,716.75
Grants		\$	16,700.00
Income from Sales		\$	-
<b>TOTAL CASH INCOME</b>		\$	<b>32,416.75</b>
<i>in-Kind Contributions</i>		\$	9,539.11
<i>Volunteer hours \$25/hr</i>		\$	37,650.00
	<b>2020 EXPENSES</b>		
OFFICE SUPPLIES		\$	(480.60)
EVENTS		\$	(23.78)
BANK FEES		\$	(12.52)
GRANT WRITING		\$	(996.00)
ALLOCATIONS TO CLIENTS			
	Application Fees	\$	(5,709.93)
	Transportation	\$	(2,902.27)
	Attorney Fees	\$	(1,400.00)
	Food	\$	(1,660.00)
	Rent	\$	(16,270.00)
	Medical expenses	\$	(1,085.00)
	Utilities	\$	(2,069.88)
	computers	\$	(294.25)
	<b>TOTAL EXPENSES</b>	\$	<b>(32,904.23)</b>
<b>NET CASH INCOME FOR 2020</b>		\$	<b>(487.48)</b>
TOTAL ASSETS year end 2020	IUCU 0076	\$	20,339.78
BLOOMINGTON REFUGEE SUPPORT NETWORK 501c3, DBA- Refugee Support Network;			
pete lenzen 812-325-4279 bloomingtonrefugees@gmail.com; PLNAVY75A@gmail.com			



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

---

**Lead Agency Name:** South Central Community Action Program

**Address:**

1500 W. 15th Street Bloomington, IN 47404
--

**Phone:** (812) 339-3447

**E-Mail:** info@insccap.org

**Website:** www.insccap.org

**President of Board of Directors:** Tom Pappas

**Name of Executive Director:** Frank Peacock

**Phone:** (812) 339-3447 ext. 708

**E-Mail:** frank@insccap.org

**Name of Grant Writer:** Jessie Yeary

**Phone:** (812) 339-3447 ext. 206

**E-Mail:** jyeary@insccap.org

## AGENCY INFORMATION

---

**Is the Lead Agency a 501(c)(3)?**

Yes

No

**Number of Employees:**

Full-Time	Part-Time	Volunteers
99	9	402

### **MISSION STATEMENT** *(150 words or less)*

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

We provide opportunities for low-income individuals and families to achieve personal and economic independence.

## PROJECT INFORMATION

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Name of the project to be funded:

Growing Opportunities

Total cost of project:     \$5,000.00\_\_\_\_\_

Requested amount of Jack Hopkins funding:     \$2,944.22\_\_\_\_\_

Number of City residents to be served by this project in 2021:     7,000

Number of clients to be served by this project in 2021:     7,000

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$2,944.22 to provide the Bloomington community with free, accessible content that is specific to this area, in order to help them make affordable and healthy choices when shopping, cooking, and utilizing food pantries. This content will come in the form of produced videos available to the public.

- Address the need for fresh local produce by donating 75% of produce to local food banks. (per needs assessment our local food banks have seen a 163% increase)
- Weekly nutritional videos
- Weekly cooking videos tailored to improving the nutritional content of a shelf stable diet.
- Weekly shopping videos to minimize cost of food.
- Mini-Urban Garden kits – Kits for individuals to grow fresh produce at home

## **COLLABORATIVE PROJECTS**

---

**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

N/A

**How do your missions, operations and services complement each other?**

N/A

**What is the existing relationship between agencies?**

N/A

**How will communication and coordination change as a result of the project?**

N/A

**Explain any challenges and steps you plan to take to address those challenges.**

N/A

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

---

**Address where the project will be housed** (if different than agency address):

2815 E 10th St, Bloomington, IN 47408

**Do you own or have site control of the property at which the project is to take place?**

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

**Is the property zoned for your intended use?**

Yes

No

N/A

If "no," please explain:

N/A

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

## PROJECT COSTS

---

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes  No

**If “yes,” indicate the nature of the operational request:**

Pilot  Bridge  Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

- Gas to distribute food to local pantries (providing fresh produce means very regular deliveries.) - \$100 per month for the next year. Confirmed from CSBG funding received by SCCAP
- Outside food to include in cooking and shopping videos- \$70 per month for the next year. Confirmed from CSBG funding received by SCCAP

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

Since this request is for a one-time investment for some of the equipment we will need in order to refocus our Growing Opportunities initiative, we expect to submit a claim for the entire grant by the end of the summer (September 2021).

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

Our CSBG funds are already at our disposal and have been set aside by SCCAP.

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

Our Growing Opportunities initiative has already received much public support, in-kind, grant, and otherwise through it's years in operation. We are bringing all those resources with us as we remodel our greenhouse to better serve the needs in our community. We will be using already existing food pantries, and simply enhancing the amazing work they're doing by making sure they can provide fresh produce as well as education on how to prepare it.



## **FUNDING PRIORITIES – RANKED**

---

**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	<b>Item</b>	<b>Cost</b>
Priority #1	Video Equipment - Go Pro Max Camera and accessories (Amazon)	\$999.89
Priority #2	Mini Urban Garden kits for 200 clients	\$967.33
Priority #3	Delivery Cases – 30 (Amazon)	\$627.00
Priority #4	Full Color Advert Flyers (500)	\$350.00
Priority #5		
Priority #6		
Priority #7		
<b>Total Requested</b>		\$2,944.22

## **JACK HOPKINS FUNDING CRITERIA**

---

### **NEED** *(200 words or less)*

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The results of the 2020 SCAN report make it clear that Monroe County has a long way to go in improving the health outcomes of our citizens. The diabetes category alone shows that our community needs easily accessible, healthy options when it comes to affordable or no cost food for their families. The Indiana Housing and Community Development Authority (IHCDA) Housing Assistant and Shelter survey list emergency food services as the 4th most needed services, they also list emergency food services as the most accessible and most effective. The IHCDA Basic Needs survey lists help with food as the second most needed services.

We are lucky to live in a county with wonderful food pantries, but they need our help in providing fresh, nutritious foods as well as education on preparing those foods and combining them with affordable options at the grocery store. Hoosier Hills Food Bank lists fresh produce as the second most requested item. Mother Hubbard's Cupboard and Pantry 279 have seen an increase in clients using their services in the past year. Pantry 279 saw a 163% increase last year. With the increase in visitors to our local food pantries, they are in need of additional supports, and we have a full functioning hydroponic greenhouse, ready to be that support.

### **ONE-TIME INVESTMENT** *(100 words or less)*

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Originally, Growing Opportunities was set up to be a job training program for people with barriers to employment. We previously worked with participants from Stone Belt to give job training and sold produce at local farmers markets. Due to COVID-19 we have ended our job training courses and noticed the increased need in our community for supplying food pantries with nutritious options. We have now shifted our focus to operate as a supplier to food pantries and be a source for educational nutrition videos specific to the Bloomington community. We are in need of a one-time investment to get the new focus of our greenhouse up and running.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

Providing fresh, local produce to our local food pantries will enable them to better serve the Bloomington community and lead to healthier citizens. The long-term benefits of that are innumerable. Our most at-risk neighbors will have the opportunity to access healthy options, a "luxury" that is typically not available to them.

The nutrition education portion of our project will have very long-term benefits, as we hope our audience will take the lessons they learn there and they will stay with them for the rest of their lives. The skills they learn in our weekly cooking and grocery shopping videos will forever change their eating habits and spending habits.

The mini-urban garden kits that we will provide to individuals with spark a green thumb and genuine interest in many to learn about the process of growing their own food which will, in the long term, save them money, help their families eat more nutritiously, and be better for the environment.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

With the obvious ultimate outcome of reducing hunger, bettering food accessibility, and creating nutrition education, we will track our project outcome in the following indicators:

- Number of food pantries we continue a successful partnership with for at least one year
- Amount of fresh produce that is distributed at local food pantries
- Views on weekly nutritional videos
- Views on shopping videos
- Individuals who utilized mini-urban garden kits at their home

**2021 Jack Hopkins Social Services Funding Application  
SCCAP Growing Opportunities Project Budget**

Item	Quantity	Unit Price	Total Price
1. Video Equipment - Go Pro Max Camera and accessories (Sweetwater)	1	\$999.89	\$999.89
2. Mini Urban Garden kits for 200 clients	200	~\$4.84	\$967.33
3. Delivery Cases – 30 (Amazon)	30	\$20.90	\$627.00
4. Full Color Advert Flyers (500)	500	\$0.70	\$350.00
Total Requested			\$2,944.22

**Explanations for budgeted items**

**1. Video Equipment:**

<a href="#">Go Pro Max Camera (Sweetwater)</a>	\$499.99
<a href="#">Go Pro Max Case (Sweetwater)</a>	\$49.99
<a href="#">Go Pro Max Dual Charger (Sweetwater)</a>	\$69.99
<a href="#">Go Pro Max LED light (Amazon)</a>	\$34.99
<a href="#">Go Pro Max Rechargeable Battery x 2(Sweetwater)</a>	\$29.99
<a href="#">Go Pro Max Mounts (Sweetwater)</a>	\$19.99
<a href="#">Gator Frameworks 2-pack Light Ring</a>	\$49.99
<a href="#">Go Pro 3-way Tripod</a>	\$69.00
<a href="#">Sandisk Ultra microSD Card 256GB</a>	\$79.99

**2. Mini Urban Garden Kits:**

<a href="#">4 inch Pots w/ saucer</a>	\$784.00
<a href="#">Potting Soil x 4</a>	\$57.92
<a href="#">Plant Labels</a>	\$22.96
<a href="#">Five Star Lettuce Mix</a>	\$66.76
<a href="#">Bibb</a>	\$35.69

3. **Delivery Cases:**

[CleverMade 62L Collapsible Storage Bins - Durable Plastic Folding Utility Crates, Solid Wall Stackable Containers for Home & Garage Organization, Black, 3 Pack - - Amazon.com](#)

4. **Full Color Advert Flyers:**

[Custom Flyer Printing: Business Flyer Printing Services | FedEx Office](#)

# South Central Community Action Program

## South Central Community Action Program Inc

### Statement of Revenues and Expenditures

From 1/1/2020 Through 12/31/2020

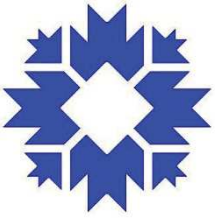
	Current Period Actual	Prior Year Actual	Current Year % Change
<b>Revenue</b>			
Grant Revenue	8,055,662.04	8,141,819.86	(1.06)
Rental Revenue	55,840.15	59,363.00	(5.93)
Donations	31,743.87	9,744.15	225.77
Program Income	95,495.61	42,278.82	125.87
Investment Income	18.00	11.76	53.06
Misc Revenue - Non-Federal	41,475.55	64,894.54	(36.09)
Revenue-Inkind-HS	395,507.04	985,406.99	(59.86)
<b>Total Revenue</b>	<u>8,675,742.26</u>	<u>9,303,519.12</u>	<u>(6.75)</u>
<b>Expense</b>			
Payroll Processing	18,398.25	17,335.59	6.13
Salary	3,089,530.13	2,890,331.39	6.89
Unemployment Compensation	29,114.84	54,775.58	(46.85)
FICA	174,198.65	210,033.61	(17.06)
Employee Fringe - 403b	17,911.57	0.00	100.00
Employee Ins	524,777.62	557,527.79	(5.87)
Mileage	6,015.44	15,415.35	(60.98)
Equipment < \$5000	20,488.44	7,036.35	191.18
Depreciation	102,050.56	117,193.25	(12.92)
Equipment over 5,000	16,460.00	0.00	100.00
Liability Insurance	48,901.00	38,792.00	26.06
Workers Compensation Insurance	25,666.88	21,806.00	17.71
Parent activity	336.87	124.98	169.54
Policy Council	481.41	893.69	(46.13)
Inkind Support	395,507.04	985,406.99	(59.86)
Advertising	27,810.26	64,524.35	(56.90)
Rent	90,759.13	90,969.49	(0.23)
Utilities	64,148.94	58,301.33	10.03
Supplies	154,807.27	235,432.20	(34.25)
Operating Supplies	768.88	28,011.82	(97.26)
Nutrition Experience	100.32	852.11	(88.23)
Maintenance and Repairs	59,395.02	31,060.74	91.22
Vehicles Expense	12,844.59	24,792.70	(48.19)
Postage	7,225.68	7,994.33	(9.61)
Telephone	21,586.78	24,136.52	(10.56)
Subscriptions & Memberships	29,137.12	20,272.35	43.73
Copy Cost	27,959.85	41,353.26	(32.39)
Professional Services	195,914.64	163,574.18	19.77
Interest	506.35	1,481.74	(65.83)
I.T. Support	93,526.87	47,851.44	95.45
Training	15,463.21	57,386.94	(73.05)
Travel - Out of Town	2,718.49	57,521.47	(95.27)
Food Service	257,377.47	348,876.61	(26.23)
Employee Incentives	3,191.15	3,808.91	(16.22)
Program Assistance	3,132,440.28	3,037,498.31	3.13
Bad Debt Expense	14,000.00	24,000.00	(41.67)
Miscellaneous Expense	3,014.25	4,590.50	(34.34)
Gain or (loss) on sale of property	0.00	2,809.90	(100.00)
<b>Total Expense</b>	<u>8,684,535.25</u>	<u>9,293,773.77</u>	<u>(6.56)</u>
<b>Excess of Revenues over Expense</b>	<u>(8,792.99)</u>	<u>9,745.35</u>	<u>(190.23)</u>

# South Central Community Action Program

## South Central Community Action Program Inc

Balance Sheet  
As of 12/31/2020

		Current Year
<b>Assets</b>		
<b>Current Assets</b>		
Cash - Old National	1000	323,493.54
Petty Cash	1004	850.00
W2W bank account	1005	21,253.15
Cash - JP Morgan Chase	1021	49,927.58
Accounts Receivable	1200	70,203.75
Allowance for Doubtful Accounts	1201	(63,000.00)
Grants Receivable	1220	300,996.38
Grants Receivable	1221	390,250.62
Mortgage Receivable 429 Hopewell	1225	24,780.00
Other Recievables	1320	7,226.25
Equipment - Non Fed	1400	119,148.28
<b>Total Current Assets</b>		1,245,129.55
<b>Long-term Assets</b>		
Equipment Federal	1410	538,855.28
Accum Deprec. - Non-Fed	1415	(98,777.98)
Accum depr. - Fed Equip	1420	(475,009.19)
Land	1505	39,917.74
Storm Sewer	1506	6,500.00
Real Estate - Affordable Rental Ho...	1520	671,270.57
Affordable Rental Houses - Accum...	1525	(529,858.97)
Other		154,408.65
<b>Total Long-term Assets</b>		307,306.10
<b>Total Assets</b>		1,552,435.65
<b>Liabilities</b>		
<b>Short-term Liabilities</b>		
Accounts Payable	2000	60,808.91
Escrow Payable - Hopewell	2015	60.00
Loans Payable - Current Portion	2100	1,901.34
ARH Deposits	2240	3,492.00
Accrued Salaries	2300	123,177.67
Clearing	2380	(229.59)
Deferred Revenue	2500	196,669.10
Owen Bank Mortg. 0600	2606	2,652.23
<b>Total Short-term Liabilities</b>		388,531.66
<b>Long-term Liabilities</b>		
Current portion - LT Debt	2800	(1,901.34)
<b>Total Long-term Liabilities</b>		(1,901.34)
<b>Total Liabilities</b>		386,630.32
<b>Net Assets</b>		
<b>Beginning Net Assets</b>		
Unrestricted Fund Balance	3100	1,063,139.04
Temporarily Restricted Fund Balan...	3200	109,610.28
<b>Total Beginning Net Assets</b>		1,172,749.32
Current YTD Net Income		(8,792.99)
<b>Total Net Assets</b>		1,163,956.33
<b>Total Liabilities and Net Assets</b>		1,550,586.65



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

---

**Lead Agency Name:** Bloomington St. Vincent de Paul serving Monroe County

**Address:**

1413 East 17th St. Bloomington, IN 47408
---

**Phone:** (812) 961-1510

**E-Mail:** info@bloomingtonsvdp.org

**Website:** svdpbloomington.org

**President of Board of Directors:** We have a slate of officers, but no Board.

**Name of Executive Director:** Scott Alber (President)

**Phone:** 812-322-1093

**E-Mail:** salber@bloomingtonsvdp.org

**Name of Grant Writer:** Jo A. Gilbertson; Mary Jean Regoli

**Phone:** (812) 219-5566; (812) 322- 5345

**E-Mail:** jo\_gilbertson\_503@comcast.net; mjregoli@outlook.com



## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
0	0	78

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Mission Statement of the Bloomington St. Vincent de Paul Housing Stability Program:

The Society of St. Vincent de Paul is an all-volunteer, non-profit, 501(c)(3) organization that serves those in need in Bloomington and Monroe County, Indiana without regard to religion, gender, sexual orientation, race, or ethnicity. We provide safety-net services to families and individuals in our community who are suffering, forgotten, or deprived—the working poor, the homeless, those who have been incarcerated, and all people living on the margins of society. We are seeking a solution to help those in need be able to pay their rent or pay the security deposit to obtain stable housing. Clients learn about us from handouts at Township Trustees, Monroe County United Ministries, Salvation Army, 211, church bulletins, and agency direct referrals. We require no faith-based test; we are open to all.

## PROJECT INFORMATION

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Name of the project to be funded:

St. Vincent de Paul Housing Stability Program

Total cost of project: \$30,000

Requested amount of Jack Hopkins funding: \$30,000

Number of City residents to be served by this project in 2021: 100

Number of clients to be served by this project in 2021: 240

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We request \$30,000 to assist the vulnerable population in the city of Bloomington to pay rent and rent deposits. Before the pandemic, our maximum financial assistance to clients was \$120 every six months. Our church donations, which provide the bulk of our recurring funding, are significantly down. However, by securing foundation, United Way, and city grants, we have been able to provide additional assistance to help families through these extra challenging times. Yet we continue to witness need that surpasses that amount to enable people to access housing and remain in their homes. With this grant funding we will pay up to \$300 to help families stabilize their housing situation.

St. Vincent de Paul is the only organization in our community with a program to provide rent deposits for those in need! We met Barbara when she was in a motel with little money left to pay for the room. Barbara experiences multiple physical disabilities and uses a wheelchair. Although on the list for Section 8 housing, Barbara had no money for the rent deposit. We helped her locate an apartment on the ground floor, and with our Rent Deposit Program, she found solace with stable housing.

## **COLLABORATIVE PROJECTS**

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

# PROJECT LOCATION

Address where the project will be housed (if different than agency address):

N/A

Do you own or have site control of the property at which the project is to take place?

Yes  No  N/A

If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property. For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

N/A

If the property zoned for your intended use?  Yes  No  N/A

If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

N/A

## PROJECT COSTS

---

**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes  No

**If “yes,” indicate the nature of the operational request:**

Pilot  Bridge  Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

None

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

We will submit claims periodically as checks clear the bank (necessary for documentation) and will draw down by December 8, 2021.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

N/A

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

We work with other agencies, organizations, and churches to support the needs of our clients. Salvation Army, Monroe County United Ministries, the Township Trustees, the three local Catholic churches, St. Thomas Lutheran Church, First United Church, and Sherwood Oaks Christian Church share their resources when they are able, while identifying and sending clients to us on a regular basis. We also receive many clients through word of mouth among those in need. Our organization is comprised of 78 volunteers who work efficiently to determine client needs, verify their information, and provide the best assistance possible with the resources available.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	<b>Item</b>	<b>Cost</b>
Priority #1	100 families will be assisted with rent and rent deposits	\$30,000
Priority #2	84 families will be assisted with rent and rent deposits	\$25,200
Priority #3	67 families will be assisted with rent and rent deposits	\$20,100
Priority #4	50 families will be assisted with rent and rent deposits	\$15,000
Priority #5		
Priority #6	With partial funding, we will help fewer families.	
Priority #7		
<b>Total Requested</b>		\$30,000

## JACK HOPKINS FUNDING CRITERIA

### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

The Service Community Assessment of Needs (SCAN) data for Monroe County reports that the percent of people living in poverty in Monroe County has increased from 16.7% in 2010 to 21.6% in 2017.

The City of Bloomington Housing and Neighborhood Development Department 2020-2024 Consolidated Draft Plan indicates the most significant housing issue was cost burden. A household is cost burdened if it spends between 30-50% of its income on housing, and severely cost burdened if it spends more than 50% of its income. 28.9% of Bloomington households are severely cost burdened, while an additional 14.7% experience cost burden.

Cost burden and severe cost burden disproportionately affect households with incomes below 80% of the Median Family Income (MFI). For example, 72.6% of households earning 30% of MFI or less are severely cost burdened. Elderly, small family, and single person households face similar rates of housing problems at incomes of 50% MFI and below.

According to CHAS data in the Needs Assessment, there are 13,345 households earning 0-50% AMI and 6,510 housing units affordable to households at those income levels. There are nearly twice as many who need housing than there are affordable units for those at this low-income level.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This will be a bridge to assist people who face eviction or who have been evicted due to the end of the moratorium, or who need to find new housing for other reasons. They will need rent deposit funds when new housing is located or rent to help keep them in their home. As reported in the Herald Times, local legal experts and social service agencies anticipate a rise in evictions, and with that, "widespread repercussions for our local economy...[plus] an increase in the number of people experiencing homelessness." (Boris Ladwig, Herald Times, March 16, 2021).

**LONG-TERM BENEFITS** (200 words or less)**How will your project have broad and long-lasting benefits for our community?**

The U.S. Interagency Council on Homelessness describes how housing is a core social determinant of personal health and well-being. "A body of evidence indicates that when people—both adults and children alike—experience housing instability or homelessness, their prospects for future educational attainment, employment growth, health stability, and family preservation are significantly reduced." (The Importance of Housing Affordability and Stability for Preventing and Ending Homelessness, May 2019)

Our project addresses a pressing need to secure stable housing: rent deposits and rent payments. From October 2019 to September 2020, St. Vincent de Paul received 1,106 requests for all types of financial assistance. We granted 930 (84% of requests) with \$146,170 total financial aid given. One third of financial aid was for rent (238 families) and rent deposits (63 families.) The need exceeded what we could provide. We worked diligently to acquire external grants to augment these funds including a \$20,000 grant from The Good Shepherd Fund of The Catholic Foundation for rent and utilities. Those funds, received January 2021, were dispersed in two months. This \$30,000 grant would enable us to increase our aid to \$300 for city residents, providing a greater impact for families facing challenges in securing stable housing.

**OUTCOME INDICATORS** (100 words or less)**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

We will conduct follow-up interviews with clients three months post assistance. The effectiveness of this program will be measured by the number of clients who were able to secure housing or to stay in their homes due to the \$300 added monies the grant would supply. We will see if the additional monetary support helped to keep them sheltered and had a positive impact on their household economic conditions. This review will allow us to assess whether this was a valuable stopgap program, as well as to provide compassionate, follow-up support.



## OTHER COMMENTS *(500 words or less)*

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Of the 40 clients we provided rent assistance to in January and February of this year, 32 (80%) were city residents. The new Indiana Emergency Rental Assistance (IERA) program will provide much needed assistance. However, many (more than half the clients we helped this year) will not be eligible as the IERA program requires that one household member has qualified for unemployment benefits or experienced a reduction in income or financial hardship due to COVID-19. The IERA program does not provide assistance for rent deposits. We have worked with clients who have applied but have not heard back for more than a month. They need assistance now to remain in their home.

This is the situation for many of our clients including a 58-year-old woman, Sheila, who suffers from severe hip disintegration and arthritis and will have surgery next month. She lives in a house over 100 years old. Her rent is low, but her monthly income totals only \$456 from her MCCSC retirement program plus \$135 from SNAP. Sheila does not qualify for IERA since COVID-19 has not affected her income. She has applied for disability, but that has dragged on for two years with attorney issues. Financially, she is living on the edge and is very frugal. She has needed our assistance to stay in her home.

Rent and Rent Deposit Program Application and Assistance Process:

Our Phone Volunteers screen calls from potential clients asking for date of birth, address, and the need. For this grant, we will verify that the client is a resident of Bloomington city proper. A Home Visitor is assigned to schedule a visit (now done via phone or Facetime due to COVID-19.)

During the interview we gather information about the family and their circumstances:

- Number in the household
- Who provides income to the family (including SS, SSI, SSDI, pensions, jobs, child support)
- Amount of income from each
- Whether client currently receives assistance through Public Housing or Section 8
- Whether client has sought financial help from Township Trustee, Monroe County United Ministries, Salvation Army, or churches, and the results of such contacts
- Client's expenses for rent, utilities, and other bills
- Name and phone number of landlord or property owner so we may verify when client's last rental payment was made, what month(s) are not paid, and total amount due

We have a referral and screening process in place that ensures equitable distribution of funds: The Home Visitor submits a Client Report electronically to the Treasurer and President. This report includes interview responses and the Home Visitor/Assistant Home Visitor determination of the level of assistance we will provide after information is verified. The Client Report information is included in our database for all clients going back 10 years. Our Treasurer, Steve Keucher, will track all funding distributed through the Jack Hopkins Grant. Jo Gilbertson and Mary Jean Regoli, co-grant writers, will receive copies of Client Reports to track assistance given, and to follow up with clients 3 months after rent assistance is awarded.

## **Project Budget**

### **St. Vincent de Paul Housing Stability Program**

We will use 100% of the Jack Hopkins funding to help clients pay their rent or rent deposit.

Rent and Rent Deposit Assistance:

100 families at average \$300 each = Total \$30,000

ST.VINCENT de PAUL BLOOMINGTON COUNCIL  
Report on Year-End 2020

General Operating Fund FY 2020

	Budgeted	Actual	Variance
<b>INCOME</b>			
Church Collections			
St. Charles	\$ 23,500	\$ 22,618	\$ (882)
St. Paul Catholic Center	23,500	20,965	(2,536)
St. John the Apostle	19,500	17,492	(2,008)
St. Thomas Lutheran	2,580	1,906	(674)
Sherwood Oaks	3,900	4,700	800
Other	200	-	(200)
Subtotal, Churches	\$ 73,180	\$ 67,681	\$ (5,499)
Fund Raising: Hog Roast, Other (net)	\$ 18,000	\$ 15,819	\$ (2,181)
Donations (1)	\$ 12,304	\$ 44,385	\$ 32,081
Indy Council	\$ 14,400	\$ 14,400	\$ -
Total	\$ 117,884	\$ 142,285	\$ 24,401
<b>EXPENSES</b>			
Client Financial Assistance (2)	\$ 79,884	\$ 63,496	\$ (16,388)
Warehouse and Furniture Operations			
Rent	\$ 24,000	\$ 22,547	\$ (1,453)
Transportation and other	4,000	2,948	(1,052)
Computer Services	3,000	2,302	(698)
Utilities, Supplies, Repairs	3,800	4,204	404
	\$ 34,800	\$ 32,001	\$ (2,799)
Operating Expense			
Supplies, postage, web, misc.	\$ 3,200	\$ 4,171	\$ 971
Net Transfers (to)/from Designated/Restricted Funds (3)	-	11,206	11,206
Total	\$ 117,884	\$ 110,874	\$ (7,010)
Operating Surplus/(Deficit)	\$ -	\$ 31,412	\$ 31,412

EXPLANTORY NOTES

- (1) Includes one-time bequest of \$13.6 K; nearly \$6 K in donations from generous family; special donations for beds, sheets, and dressers of over \$8 K; and estate and memorials of \$4.5 K.
- (2) Reflects lower activity in first half of FY as well as significant use of grant funds for client assistance.
- (3) Primarily funded match for Hopkins grant and internal vehicle repair fund

ST.VINCENT de PAUL BLOOMINGTON COUNCIL  
Report on Year-End 2020

## Cash/Restricted Accounts

	9/30/2019		Disburse- ments	Net Change	9/30/2020	
	Balances	Receipts			Balances	Balances
Appliance Center	\$ 4,853	\$ 20,000	\$ 11,629	\$ 8,371	\$ 13,224	
Bed Bug & Furniture Fund	1,310	-	460	(460)	850	
Bob Muldoon Fund	-	3,895	811	3,084	3,084	
Community Foundation Grant	-	2,522	2,522	-	-	
Furniture fund_Hefting fund	1,259	2,500	1,802	698	1,957	
Jack Hopkins Grant	(2,247)	11,391	13,439	(2,048)	(4,295)	
Rent Deposits	500	21,800	14,773	7,027	7,527	
Sophia Travis Grant	4,138	186	4,637	(4,451)	(313)	
Vehicle Assistance Program	4,369	16,416	16,895	(479)	3,889	
United Way COVID Grant	-	10,000	10,000	-	-	
United Way Round 3 Grant	-	10,048	10,048	-	-	
TOTAL	\$ 14,182	\$ 98,759	\$ 87,018	\$ 11,741	\$ 25,923	

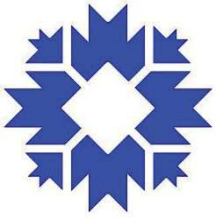
## MEMO: CASH BALANCE RECONCILIATION

	9/30/2019		Disburse- ments	Net Change	9/30/2020	
	Balances	Receipts			Balances	Balances
Budgeted Accounts	\$ 20,728	\$ 144,266	\$ 112,855	\$ 31,412	52,139	
Cash Accounts	14,182	98,759	87,018	11,741	25,923	
Total Cash Balances	\$ 34,910	\$ 243,025	\$ 199,872	\$ 43,153	\$ 78,063	

Cents are rounded in the subtotals and totals but not in the detail.

## CLIENT ASSISTANCE FUNDED DURING FY 2020

Category Group	Funding Source		
	General		
	Operating	Grants	Total
Auto	\$ 692	\$ 33,170	\$ 33,863
Rent	19,522	12,782	32,304
Utilities	24,193	6,931	31,124
Furniture & Appliances	11,383	15,547	26,930
Rent Deposits	700	14,767	15,467
All Other	7,006	3,822	10,827
	\$ 63,496	\$ 87,018	\$ 150,514



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

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**Lead Agency Name:** Tandem Community Birth Center and Postpartum House Inc

**Address:**

1314 S Grant St Bloomington, IN, 47401
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**Phone:** 812-727-0134

**E-Mail:** admin@tandembloomington.org

**Website:** www.tandembloomington.org

**President of Board of Directors:** Hadassah Katz

**Name of Executive Director:** Hadassah Katz

**Phone:** 812-360-4514

**E-Mail:** hellomidwife@gmail.com

**Name of Grant Writer:** Julie Duhon

**Phone:** 650-388-0414

**E-Mail:** admin@tandembloomington.org

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
		13

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Tandem is a not-for-profit 501(c)(3) corporation providing comprehensive perinatal medical care to families of Monroe and surrounding counties regardless of ability to pay. The pandemic has highlighted our community's need to improve maternal health outcomes as families suffer loss of income, increased isolation, and seek to avoid care where sick patients are treated. Tandem will respond to these needs with our mission to improve maternal outcomes by trusting patients, increasing options for care, and challenging the status quo. We already have families seeking support from us and hoping to find a safe place to give birth outside of the hospital. This summer, we will offer courses including childbirth education, lactation education and postpartum planning. In 2022-2023, we plan to open our midwifery care clinic and state-licensed birth center followed by our postpartum house, the first of its kind, which will provide 24/7 support to postpartum families.

## PROJECT INFORMATION

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Name of the project to be funded:

Birth Center Facilities Launch

Total cost of project: 40,000

Requested amount of Jack Hopkins funding: 30,000

Number of City residents to be served by this project in 2021: ~75

Number of clients to be served by this project in 2021: ~80

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$30,000 in start-up costs to lease our birth center space (\$10000), purchase supplies (\$5000), pay for insurance (\$2000) and utilities (\$3000) and hire two Certified Nurse Midwives (\$8000) who can begin offering limited services. Once we have secured funding, leased a location, and finalized our design plans, we can begin our state licensing application and national accreditation processes which will take a minimum of 6 months. We have an architect who has agreed to volunteer his time to create the birth center design plan, and a carpenter who has offered to lead volunteer build days. We have a physician who will be our midwives' collaborator as well as serve as the staffing physician required by state birth center licensing rules. To receive a Jack Hopkins grant would boost the confidence of our prospective large-dollar sponsors that we are capable of raising the funds necessary to be successful.

## **COLLABORATIVE PROJECTS**

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

**How do your missions, operations and services complement each other?**

**What is the existing relationship between agencies?**

**How will communication and coordination change as a result of the project?**

**Explain any challenges and steps you plan to take to address those challenges.**

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***



## PROJECT LOCATION

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Address where the project will be housed (if different than agency address):

TBD

Do you own or have site control of the property at which the project is to take place?

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

We are currently evaluating several locations to lease. Once we have reached the 40k fundraising mark we will seek to sign a long-term lease at one of these locations.

**Is the property zoned for your intended use?**

Yes

No

N/A

If "no," please explain:

We are working with city and county planning to ensure that we lease a properly zoned property. There are no local zoning codes for birth centers, so this requires negotiation.

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

Since the city has no zoning specific to birth centers, we have worked with Eric Gruelich from the planning department to determine that our birth center can operate in any area zoned for a medical clinic, which includes MN, MM, MC, ME, MI, MD, and MH zoning codes. To avoid issue, we will only seek property in one of these zones.

## PROJECT COSTS

Is this request for operational funds? (e.g., salaries, rent, vouchers, etc),

Yes  No

If “yes,” indicate the nature of the operational request:

Pilot  Bridge  Collaborative

None of the above – General request for operational funds

Other Expected Project Funds: (Indicate source, amount, and whether confirmed or pending):

Confirmed: \$4000- Existing funds raised from small-dollar donors for this campaign	Other grants we are applying for this spring/summer (that could yield up to \$45k total) Postpartum Support International Grant SCI REMC Grant Sia Foundation Grant T9 Pitchfest Nonprofit Edition
Pending: \$10000- Projected income from summer 2021 online gala \$20000- Projected income from matching funds if Hopkins grant is received	We are also soliciting funds from various organizations such as: Sarkes Tarzian Andrew B Young Foundation Local businesses and philanthropists

Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We plan to submit our claims on a monthly basis. Our goal is to have a facility leased in June of 2021 and to recruit and hire midwives immediately after that.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

While the Hopkins grants are being reviewed and awarded we will be simultaneously seeking additional funds through donations, sponsors, grants and low-interest loans to ensure we have the \$40,000 necessary to proceed with this project.

### FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources (e.g., other funds, in-kind contributions, or volunteers.)

A Jack Hopkins grant will increase our visibility and boost confidence. It will also help us jump from an organization with just a team of dedicated volunteers to an organization with a location, employees, introductory services and an army of volunteers. To date we've had ~700 hours of volunteer work on this project and have raised over \$5000 from more than 75 supporters. We expect up to \$20,000 in matching funds from donors if our Hopkins grant is successful. We also have donors hoping to make in-kind donations that we cannot currently accept because we do not have a space.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	<b>Item</b>	<b>Cost</b>
Priority #1	Projected Rent for 4 months	\$10000
Priority #2	Salary for part-time Certified Nurse Midwives for 2 months	\$8000
Priority #3	Basic operational and medical supplies	\$5000
Priority #4	Insurance (property, worker's comp)	\$2000
Priority #5	Computer Software and Licenses	\$2000
Priority #6	4 Months of Utility Costs, Phone and Utility Deposits	\$3000
Priority #7		
<b>Total Requested</b>		\$30,000

## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Prenatal Care and Infant Health is core to Community Health in the Assessment of Needs. Due to provider shortages, pregnant individuals sometimes must wait weeks to see a provider and over 26% do not receive any care in the 1st trimester. Women, Infants and Children (WIC), provides many valuable services to our low-income families, but there still exist large gaps in support for our families. The needs and wants of our community are as diverse as our community itself. While we have outstanding options already, there are legitimate reasons why a pregnant person would ask for a different option that better suits their family. We will offer care to all families, regardless of ability to pay, and we will accept Medicaid. Of the three to four thousand people who give birth each year in Monroe and surrounding counties, 40-50% of those are on Medicaid. We know that Indiana has some of the worst maternal outcomes in the country. We will focus on providing high-touch, low-cost, evidence-based care. Pregnancy and birth are normal physiological events, but momentous emotional events. Our focus on whole-person care will help address alarming rates of postpartum mood disorders which impact 15-20% of birthing parents.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This pilot project will launch our first facility and services. At Tandem, we have done extensive research to understand what it will take to open and operate our medical clinic, birth center and postpartum house. By 2025, we expect revenue to cover costs. We will accept Medicaid, cash payments, and eventually negotiating insurance contracts as well. We will leverage grants and donations to add additional services such as a perinatal nutrition partnership with local farms. 2021 is the year of growth and startup for Tandem and we would be honored to have Jack Hopkins Funds to help us launch.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

Tandem strives to be a village to our families, helping birthing families not just during birth, but in the challenging years that follow. Although Bloomington Area Birth Services (BABS) has been closed for over five years, we still hear community members lament the loss of their services. We have been told by multiple parents who went to BABS for prenatal and postpartum classes, groups, and services that BABS saved their life, that they could not have survived their childbearing years without that core sense of community and support. BABS served more than 600 families in our community per year with classes, groups and other support services. This gap has been sorely felt for the last 5 years. Providing families with additional options for high-quality medical care, connection, and support can only help our community. With the pandemic, our services have become higher in demand and the need for them has only increased. Parenting in our modern world has become an increasingly isolating and lonely experience. Midwifery care takes the focus off of the uterus and places it on the whole family, meeting the family where they are.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

Tandem is very data focused. The short term indicators for this specific project will be that Tandem is able to move into its first space and begin work to staff and license our birth center. We will also begin to offer limited services and hope to serve 80 people.

Our key performance indicators include, but are not limited to: patients per month, breast/chestfeeding success, transfer rates, laceration rates, and patient satisfaction. Additionally, we are collaborating with Professor James Clawson from Indiana University's Informatics department to provide his research group with access to our birth center as we launch so that we can accurately capture the impact on our community.

## **OTHER COMMENTS** *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Already, Tandem is creating relationships and partnerships with other area nonprofits. We have been in close communication with HealthNet as they seek to also expand into obstetrics care, and we hope to be able to offer privileges at our birth center to their Certified Nurse Midwives when they begin offering services. This spring/summer, we are working to create bilingual education content about infant movement and touch with Wonderlab and El Centro Comunal Latino.

As a fundraiser, Tandem began selling pregnancy, postpartum and sibling gift bags over the holidays, and now we have transformed this into a way to support community families, by allowing our supporters to sponsor bags to be donated to families receiving services from The Hannah Center, All Options Pregnancy Resource Center, and El Centro Comunal Latino. We have received glowing thanks from these organizations. Often material support for new parents comes in the form of gifts for the baby, but our bags focus on the parents' well-being as they undergo significant physical and emotional change.

We have joined the Nonprofit Alliance of Monroe County and have been blown away with the generosity of knowledge sharing in our community. We have been supported by Nonprofit Central at MCPL, the IU Nonprofit Legal Clinic, and countless other community members.

Over 5 years ago, more than 1000 people signed a petition asking for more midwifery care access and a birth center in Bloomington.

Here are some quotes from the signers:

"If this goes through it will be too late for me and my baby, but I want better options for future mothers and babies in Bloomington. This should already be an option in a town this progressive. This is not a luxury. Lack of birth options is a huge negative for families considering staying in or moving to Bloomington."

"My partner and I currently travel up to Indianapolis for our midwifery care. If we had the option for midwifery care in a hospital or birth center setting in Bloomington, we would very happily stay local and support our community. Please consider increasing the options for midwifery care in here Bloomington. We know of many other individuals considering traveling out of town for their care because of the lack of options here in Bloomington. Thank you."

"Our entire community is better when women and families are supported and heard while preparing for and during birth. Working cooperatively with CNM's is a win-win situation."

"In such a forward community it is amazing Bloomington doesn't already have these options."

Tandem is prepared to bring a birth center to Bloomington. We respectfully ask for your support on this essential project.

## Tandem - Project Budget

<b>Item</b>	<b>Cost</b>
Projected Rent for 4 months (est/ \$2500/month)	\$10,000
Salary for part-time Certified Nurse Midwives for 2 months (est. \$40/hr)	\$8,000
Basic Operational and Medical Supplies (see partial listing below)	\$5,000
Insurance (property, worker's comp)	\$2,000
Computer software and licenses (see partial listing below)	\$2,000
4 months of Utility Costs; Phone and Utility Deposits	\$3,000
Beginning Facility Renovations (Materials only, design and labor donated)	\$10,000
<b>Total</b>	<b>\$40,000</b>
<b>Operational and Medical Supplies (not an exhaustive listing)</b>	<b>Computer Software and Licenses</b>
15 units 100 mL NS	Accounting Software
40 units 20G IV Cath	Payroll Software
5 units 22G IV Cath	CRM Software
50 units 3-0 Vicryl	Electronic Medical Records Software
10 units 4-0 Vicryl	Microsoft Office
200 units 4x4 Sterile Gauze	Zoom
50 units Amnicator	
8 units bulb syringe	
2 units Cath Kit	
10 units Cath red Rubber 16 Fr	
50 units Chux pads	
150 units cord blood/pitocin needle	
10 units cord blander	
50 units Cord Clamps	
20 units Delee	
60 units Filter Needle	
15 units fishnets	
50 units IV caps	
50 units IV extension set	
50 units IV flushes	
25 units IV Start Kit	
50 units IV Tubing Set	
5 units Iodine Cath Swabs	
20 units lactated ringers	
40 units lidocaine needle/syringe	
2 units O2 masks and tubing	
Sterile gloves (box of 50)	
50 units tenderfoot	
50 units Vit K needle	
10 units amnihooks	
Scale	
Blood pressure cuffs	
toilet paper	
mirror	
urinalysis sticks, cups, wipes	
Office supplies	

Tandem Community Birth Center and Postpartum House Inc

Tandem Community Birth Center and Postpartum House Inc

Statement of Activity

January - December 2020

	TOTAL
Revenue	
PayPal Sales	871.84
Sales	879.53
Non-Profit Revenue	1,013.87
<b>Total Sales</b>	<b>1,893.40</b>
<b>Total Revenue</b>	<b>\$2,765.24</b>
<b>GROSS PROFIT</b>	<b>\$2,765.24</b>
Expenditures	
Advertising & Marketing	20.00
Facebook Ads	25.00
<b>Total Advertising &amp; Marketing</b>	<b>45.00</b>
Bank Charges & Fees	41.27
Interest Paid	-0.07
Office Supplies & Software	48.60
Other Business Expenses	14.40
PayPal Fees	21.89
Purchases	
Gift Bag Supplies	60.48
Bulk Tote Bag Order	267.50
<b>Total Gift Bag Supplies</b>	<b>327.98</b>
<b>Total Purchases</b>	<b>327.98</b>
Taxes & Licenses	631.00
State Fees	2.00
<b>Total Taxes &amp; Licenses</b>	<b>633.00</b>
Technology	
Website and Email	194.40
<b>Total Technology</b>	<b>194.40</b>
Travel	
Research Business Trip	146.41
<b>Total Travel</b>	<b>146.41</b>
<b>Total Expenditures</b>	<b>\$1,472.88</b>
<b>NET OPERATING REVENUE</b>	<b>\$1,292.36</b>
<b>NET REVENUE</b>	<b>\$1,292.36</b>





Department of the Treasury  
Internal Revenue Service  
Tax Exempt and Government Entities  
P.O. Box 2508  
Cincinnati, OH 45201

TANDEM COMMUNITY BIRTH CENTER AND  
POSTPARTUM HOUSE INC  
1314 S GRANT ST  
BLOOMINGTON, IN 47401

Date:  
01/21/2021  
Employer ID number:  
84-5009749  
Person to contact:  
Name: Mrs. Hein  
ID number: 31072  
Telephone: (877) 829-5500  
Accounting period ending:  
December 31  
Public charity status:  
170(b)(1)(A)(iii)  
Form 990 / 990-EZ / 990-N required:  
Yes  
Effective date of exemption:  
February 28, 2020  
Contribution deductibility:  
Yes  
Addendum applies:  
No  
DLN:  
26053630002070

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

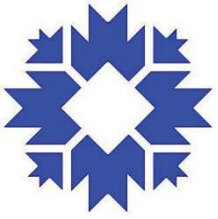
If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to [www.irs.gov/charities](http://www.irs.gov/charities). Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

Sincerely,

Stephen A. Martin  
Director, Exempt Organizations  
Rulings and Agreements



**CITY OF BLOOMINGTON, COMMON COUNCIL  
JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE  
2021 GRANT APPLICATION**

**CONTACT INFORMATION**

---

**Lead Agency Name:** Wheeler Mission

**Address:**

**Phone:** (812) 333-1905

**E-Mail:** stevegermani@wheelermission.org

**Website:** wheelermission.org

**President of Board of Directors:** Jim Fountain

**Name of Executive Director:** Rick Alvis

**Phone:** (317) 635-3575

**E-Mail:** rickalvis@wheelermission.org

**Name of Grant Writer:** Steve Germani

**Phone:** (317) 635-3575

**E-Mail:** stevegermani@wheelermission.org

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
8	1	526

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Wheeler Mission aims to ensure that every person experiencing homelessness in Bloomington has access to a safe, compassionate environment where they can receive a clean bed and a hot, nutritious meal while also receiving access to additional supports and services that may assist them on their journey to addressing the root causes of their circumstance(s).

Wheeler serves anyone seeking shelter without regard to race, color, religion, national origin or citizenship status, ancestry, sex, gender identity or expression, sexual orientation, pregnancy, age, disability, military status, or housing status.

## PROJECT INFORMATION

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Name of the project to be funded:

Food Services For The Homeless

Total cost of project: \$36,192

Requested amount of Jack Hopkins funding: \$15,068.40

Number of City residents to be served by this project in 2021: 850

Number of clients to be served by this project in 2021: 850

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

Wheeler Mission is seeking an investment of \$15,068.40 to help absorb the cost of the full-time food services manager at Wheeler Mission's Center for Men. This role is critical to Wheeler's operation, carrying the responsibility of ensuring a hot, nutritious meal is provided to those experiencing homelessness every day, 365 days each year. This includes breakfast, lunch, and dinner. This investment from Jack Hopkins will cover the wages for this critical role for up to six-months, and likely through the 2021 calendar year.

Wheeler Mission hosted approximately 83 guests per night, and served an average of 200 meals per day, at the Center for Men in Bloomington throughout the entirety of 2020. Through February of 2021, the Center for Men continues to see this same level of demand for shelter and meals, serving an average of 208 meals per day.

There are a variety of factors that influence whether a person experiencing homelessness may choose to address the root causes of their homelessness and/or pursue lasting change. Some of these factors are not within the control of the agency providing supports and services to those in need. However, offering authentic, judgment-free, trusting relationships alongside genuine compassion is something that is within our control at Wheeler Mission. Delivering hot, nutritious meals daily can often be overlooked as an important factor in offering pathways to change for those in need, but it is often critical in building a trusting relationship with those who won't pursue change without, first, establishing trust.

## **COLLABORATIVE PROJECTS**

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**Is this a collaborative project?**

Yes

No

**If yes, list the name(s) of agency partner(s)**

Not applicable.

**How do your missions, operations and services complement each other?**

Not applicable.

**What is the existing relationship between agencies?**

Not applicable for this proposal.

**How will communication and coordination change as a result of the project?**

Not applicable for this proposal.

**Explain any challenges and steps you plan to take to address those challenges.**

Not applicable for this proposal.

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

# PROJECT LOCATION

**Address where the project will be housed** (if different than agency address):

This project will take place at the Center for Men in Bloomington, located at 215 S. Westplex Avenue.

**Do you own or have site control of the property at which the project is to take place?**

Yes       No       N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

This is not applicable to this proposal, as Wheeler owns this property and is not seeking funds for capital improvements to this facility.

**Is the property zoned for your intended use?**       Yes       No       N/A

If "no," please explain:

Not applicable.

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

Not applicable.

## PROJECT COSTS

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**Is this request for operational funds?** *(e.g., salaries, rent, vouchers, etc),*

Yes       No

**If “yes,” indicate the nature of the operational request:**

Pilot     Bridge     Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** *(Indicate source, amount, and whether confirmed or pending):*

There are no other funds being pursued for the purpose of absorbing the cost of the Food Services Manager wages. However, Wheeler Mission is constantly in pursuit of general operating support through direct mail/annual appeal fundraising efforts, as well as ongoing relationship cultivation with existing donors. Wheeler Mission relies almost entirely on private, tax deductible contributions from individuals and private funders.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

The person occupying the Food Services Manager role at the Center for Men is already in the role, and has been for several years. Therefore, we would begin submitting claims for reimbursement as soon as it is allowable, by the City of Bloomington, to do so. Wheeler will submit claims for reimbursement monthly until a complete draw down of funds takes place.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

The support sought is for general operating support and, more specifically, for services that are delivered to those experiencing homelessness in Bloomington every day. Preparing and delivering hot meals to those in need does not depend on other anticipated funding, as it is core to our service delivery model.

**FISCAL LEVERAGING** *(100 words or less)*

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

Volunteers have always been the backbone of services delivered by Wheeler Mission to those experiencing homelessness. Further, food service is the largest area in need of volunteers - with approximately 80 individuals required every day, 365 days a year (at all Wheeler sites combined), to ensure each man, woman, and child in need has access to a hot, nutritious meal. However, due to the pandemic, the majority of volunteer opportunities - and all food service opportunities - have been suspended. Furthermore, Wheeler relies on in-kind contributions of food from local restaurants and churches throughout the year.

## FUNDING PRIORITIES – RANKED

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**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	<b>Item</b>	<b>Cost</b>
Priority #1	Food Services Manager / FT@\$14.50/hour for one month	\$2,511.40
Priority #2	Food Services Manager / FT@\$14.50/hour for second month	\$2,511.40
Priority #3	Food Services Manager / FT@\$14.50/hour for third month	\$2,511.40
Priority #4	Food Services Manager / FT@\$14.50/hour for fourth month	\$2,511.40
Priority #5	Food Services Manager / FT@\$14.50/hour for fifth month	\$2,511.40
Priority #6	Food Services Manager / FT@\$14.50/hour for sixth month	\$2,511.40
Priority #7		
<b>Total Requested</b>		\$15,068.40



## JACK HOPKINS FUNDING CRITERIA

### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Data from Monroe County Public Library's 2017 community survey indicates that the top three concerns for the local community are: 1) homelessness, 2) opioids/addictions, and 3) affordable housing. This correlates with data collected from the United Way's latest ALICE (Asset Limited, Income Constrained, Employed) report, where it was reported that 63% of Bloomington households are below the ALICE threshold; most of any city in the state of Indiana.

Wheeler Mission, along with many other social service agencies in the community, is absorbing the real impact of these reports. Wheeler Mission hosted an average of 77 guests at that site in 2018 and an average of 54 guests each night in 2017. The number continues to climb each year; corresponding with what was referenced earlier in this proposal. Wheeler served an average of over 80 men each night at the Center for Men throughout the 2020 calendar year, and is still maintaining those numbers throughout the first few months of 2021.

As more people experience homelessness and/or find themselves in a crisis, Wheeler Mission aims to be a safe place where people can meet their basic needs and access case management and/or other resources aimed at helping them address the barriers they may be facing. These services must continue to be made available, even (and especially) during a time of crisis.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Wheeler Mission seeks a one-time investment to assist in absorbing the cost of a full-time food services manager at the Center for Men in Bloomington. This role is critical to the shelter operation.

This role will always be an ongoing need for Wheeler Mission. However, this will not be an ongoing request for support, as the costs associated with this role will be absorbed by general fundraising income in future years. During this time of uncertainty, especially as it relates to being flexible and adaptable to the needs of the community and those served, Wheeler is grateful for the opportunity to request operational funds from a consistent and trusted partner, such as Jack Hopkins Social Services Fund.

**LONG-TERM BENEFITS** (200 words or less)**How will your project have broad and long-lasting benefits for our community?**

Nationally, there has been an emphasis on understanding and addressing the root causes of homelessness. This is a critical conversation that hopefully will continue. However, as is often the case with any critical conversation, there are some who have begun to question (understandably) every aspect of the existing homeless response system. Some have even gone so far as to say that delivering food to those experiencing homelessness is not effective, as food is not the reason for their homelessness and may result in keeping people comfortable in their circumstance.

Our focus at Wheeler is to do whatever is possible to help an individual stabilize. If getting individuals off the street quickly and into apartments (if they are available and affordable) is what is effective at helping an individual stabilize, we will do our part to connect individuals to those opportunities. However, many are simply looking for a hot meal and a clean bed. And in some cases, they are looking to find, or even borrow, hope. Our team is committed to meeting people where they are, with the goal of providing hope and establishing a trusting relationship that can lead to empowered choices that result in stability and housing.

Moreover, the National Coalition for the Homeless stated that it's a "myth" that food service programs are not effective in addressing the root causes of homelessness. In fact, they stated in a recent report that "food-service programs often represent the only way some homeless individuals will have access to healthy, safe food on a given day." And the report goes on to say that of the over 1,000 unsheltered individuals surveyed, 32% stated that they regularly use health care, 16% regularly use bus passes, and 14% seek drop-in day centers. By far the most commonly sought after resource for those who are unsheltered or are seeking shelter is free meals - with over 61% indicating that they regularly pursue food service and food sharing programs (NOTE: this survey was not conducted in Bloomington or Central Indiana).

Wheeler Mission aims to be the front door to homelessness in Bloomington; offering a low-barrier, safe space for people to access a clean bed and a hot, nutritious meal. Then, working alongside other community agencies, the goal is to help each individual access the support and resources best suited for them as they look to address their circumstances and achieve long-term stability.

**OUTCOME INDICATORS** (100 words or less)**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

It is, admittedly, difficult to provide quantitative indicators that effectively measure the impact of delivering healthy, prepared meals to those experiencing homelessness. As a low-barrier shelter promoting acceptance and relational development through the provision of basic needs, we are utilizing guest surveys as a way to measure effectiveness. More specifically, some of the survey questions include: a) 'my goals are understood and I am assisted with resources to meet them', and b) 'I am able to pursue training and resources in areas that strengthen my ability to live well and independently.' Over 75% of the guests who responded in the previous year either agreed or strongly agreed with those statements. Wheeler is aiming to see an increase in the number of guests who either agree or strongly agree with these statements - setting a goal of 85% guest respondents agreeing with these statements.

## **OTHER COMMENTS** *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Homelessness is not a recent phenomenon. Nor is it a localized problem. An estimated 100 million people worldwide are classified as homeless, and another 1 billion people live as squatters, refugees, or in temporary housing.

Although the definition of homeless varies somewhat from country to country and even city to city, all have the basic concept of an individual or family that is without shelter that would fall within the scope of living quarters. Besides providing shelter from the elements, a home also provides roots, identity, security, a sense of belonging, and a place of emotional well-being. A 1999 study by the Columbia University Center for Homelessness Prevention Studies reported that "age adjusted death rates of homeless men and women were four times those of the general US population," further emphasizing the critical role that housing plays in overall health.

The complexity of factors leading to homelessness makes ending its cycle much more difficult and requires individualized approaches and programs. Many individuals who are experiencing homelessness are facing a variety of barriers and challenges. Not only is expert care needed in such cases as mental illness and substance abuse, but even the routine daily needs of clothing, hygiene, regular medical care, healthy meals, and the safekeeping of limited personal items can be a tremendous challenge for an individual experiencing homelessness. The many challenges that come with daily existence makes obtaining consistent pursuits toward sustainable change difficult, if not impossible (for some).

Wheeler Mission, since 1893, has aimed to serve the basic needs of the most vulnerable citizens in Central Indiana so that they can begin to stabilize and make empowered choices that may lead to lasting change. Throughout the past 128 years, Wheeler has shown the capacity to adapt to community needs while remaining focused on meeting the basic needs of those experiencing homelessness and seeking shelter. We are eager to continue working alongside the City of Bloomington and the many other agencies serving the needs of those experiencing homelessness or aiming to prevent those on the brink of homelessness from entering into the homeless response system.

**WHEELER MISSION***Food Services for the Homeless***PROJECT BUDGET***TOTAL COST*

Item	Cost
Food Services Manager / <a href="#">FT@\$14.50/hour</a> for one month	<b>\$2,511.40</b>
Food Services Manager / <a href="#">FT@\$14.50/hour</a> for a second month	<b>\$2,511.40</b>
Food Services Manager / <a href="#">FT@\$14.50/hour</a> for a third month	<b>\$2,511.40</b>
Food Services Manager / <a href="#">FT@\$14.50/hour</a> for a fourth month	<b>\$2,511.40</b>
Food Services Manager / <a href="#">FT@\$14.50/hour</a> for a fifth month	<b>\$2,511.40</b>
Food Services Manager / <a href="#">FT@\$14.50/hour</a> for a sixth month	<b>\$2,511.40</b>
<b>TOTAL COST</b>	<b>\$15,068.40</b>

**WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF FINANCIAL POSITION  
MAY 31, 2020 AND 2019**

	<u>2020</u>	<u>2019</u>
<b>ASSETS</b>		
Cash	\$ 5,047,181	\$ 1,578,397
Restricted cash	7,257,678	-0-
Investments - capital and general operating	3,065,154	3,231,009
Accounts receivable	170,961	206,560
Contributions receivable, net	357,960	4,900
Note receivable	6,086,700	-0-
Inventory	201,660	309,186
Prepaid and other assets	18,018	18,422
Property and equipment, net	18,965,086	17,309,770
Investments - endowment	11,607,340	11,339,499
Investments - other		
Charitable gift annuities	164,131	160,510
Charitable remainder trust	<u>2,749,806</u>	<u>2,393,112</u>
	<u>\$ 55,691,675</u>	<u>\$ 36,551,365</u>
<b>LIABILITIES AND NET ASSETS</b>		
Liabilities		
Line of credit	\$ 1,000,000	\$ -0-
Accounts payable	723,778	226,423
Accrued payroll and other liabilities	331,336	292,703
Charitable gift annuities payable	68,933	62,161
Charitable remainder trust payable	1,772,315	1,453,433
Notes payable	<u>10,171,300</u>	<u>-0-</u>
Total liabilities	14,067,662	2,034,720
Net assets		
Without donor restrictions		
Undesignated	21,690,406	18,591,320
Board designated - endowment	554,450	528,883
Board designated - operating reserve	<u>500,000</u>	<u>500,000</u>
	22,744,856	19,620,203
With donor restrictions		
Purpose restricted	6,840,130	3,140,187
Time restricted for future periods	981,553	945,639
Endowment	<u>11,057,474</u>	<u>10,810,616</u>
	<u>18,879,157</u>	<u>14,896,442</u>
Total net assets	<u>41,624,013</u>	<u>34,516,645</u>
	<u>\$ 55,691,675</u>	<u>\$ 36,551,365</u>

See accompanying notes to consolidated financial statements.

# WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF ACTIVITIES

YEAR ENDED MAY 31, 2020

(With Comparative Total for the Year Ended May 31, 2019)

	2020			2019 Total
	Without Donor Restrictions	With Donor Restrictions	Total	
<b>Support and revenue</b>				
Contributions	\$ 10,270,409	\$ 8,328,116	\$ 18,598,525	\$ 22,944,236
Contributions - wills and estates	671,464	-0-	671,464	378,112
Gifts-in-kind	1,002,466	-0-	1,002,466	1,028,074
Program service revenue	1,723,913	-0-	1,723,913	2,209,401
Change in value of annuity and trust liabilities	(11,042)	(517,008)	(528,050)	(685,733)
Investment return, net	212,328	416,453	628,781	74,828
Other	80,097	-0-	80,097	65,625
Net assets released from restrictions	<u>4,276,846</u>	<u>(4,276,846)</u>	<u>-0-</u>	<u>-0-</u>
	18,226,481	3,950,715	22,177,196	26,014,543
 Special events				
Registration fees and other support	1,023,558	32,000	1,055,558	1,001,606
Gift-in-kind support	1,059,341	-0-	1,059,341	1,161,762
Direct expenses of events	(374,938)	-0-	(374,938)	(369,472)
Gift-in-kind expenses	<u>(1,059,341)</u>	<u>-0-</u>	<u>(1,059,341)</u>	<u>(1,161,762)</u>
	648,620	32,000	680,620	632,134
 Total support and revenue	18,875,101	3,982,715	22,857,816	26,646,677
 <b>Expenses</b>				
Program services				
Men's residential center	1,247,470	-0-	1,247,470	1,027,103
Shelter for men	2,011,318	-0-	2,011,318	1,856,394
Center for women and children	1,867,836	-0-	1,867,836	1,538,916
Camp Hunt	957,458	-0-	957,458	914,468
Industry	1,331,248	-0-	1,331,248	1,585,182
Edwards residence	108,687	-0-	108,687	114,929
Thrift shop	571,972	-0-	571,972	573,842
Ministry services	1,351,515	-0-	1,351,515	1,008,665
Center for men (Bloomington)	924,006	-0-	924,006	716,111
Center for women and children (Bloomington)	420,094	-0-	420,094	404,996
Food services	466,826	-0-	466,826	671,121
Restored creations	91,810	-0-	91,810	102,293
	<u>11,350,240</u>	<u>-0-</u>	<u>11,350,240</u>	<u>10,514,020</u>
Supporting activities				
Management and general	982,426	-0-	982,426	900,930
Fundraising and development	3,417,782	-0-	3,417,782	3,709,496
	<u>4,400,208</u>	<u>-0-</u>	<u>4,400,208</u>	<u>4,610,426</u>
 Total expenses	15,750,448	-0-	15,750,448	15,124,446
 <b>Change in net assets</b>	3,124,653	3,982,715	7,107,368	11,522,231
 <b>Net assets, beginning of year</b>	<u>19,620,203</u>	<u>14,896,442</u>	<u>34,516,645</u>	<u>22,994,414</u>
 <b>Net assets, end of year</b>	<u>\$ 22,744,856</u>	<u>\$ 18,879,157</u>	<u>\$ 41,624,013</u>	<u>\$ 34,516,645</u>

See accompanying notes to consolidated financial statements.

# WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED MAY 31, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
<b>Support and revenue</b>			
Contributions	\$ 7,881,035	\$ 15,063,201	\$ 22,944,236
Contributions - wills and estates	378,112	-0-	378,112
Gifts-in-kind	1,028,074	-0-	1,028,074
Program service revenue	2,209,401	-0-	2,209,401
Change in value of annuity and trust liabilities	(2,253)	(683,480)	(685,733)
Investment return, net	4,236	70,592	74,828
Other	65,625	-0-	65,625
Net assets released from restrictions	2,392,453	(2,392,453)	-0-
	13,956,683	12,057,860	26,014,543
Special events			
Registration fees and other support	990,406	11,200	1,001,606
Gift-in-kind support	1,161,762	-0-	1,161,762
Direct expenses of events	(369,472)	-0-	(369,472)
Gift-in-kind expenses	(1,161,762)	-0-	(1,161,762)
	620,934	11,200	632,134
Total support and revenue	14,577,617	12,069,060	26,646,677
<b>Expenses</b>			
Program services			
Men's residential center	1,027,103	-0-	1,027,103
Shelter for men	1,856,394	-0-	1,856,394
Center for women and children	1,538,916	-0-	1,538,916
Camp Hunt	914,468	-0-	914,468
Industry	1,585,182	-0-	1,585,182
Edwards residence	114,929	-0-	114,929
Thrft shop	573,842	-0-	573,842
Ministry services	1,008,665	-0-	1,008,665
Center for men (Bloomington)	716,111	-0-	716,111
Center for women and children (Bloomington)	404,996	-0-	404,996
Food services	671,121	-0-	671,121
Restored creations	102,293	-0-	102,293
	10,514,020	-0-	10,514,020
Supporting activities			
Management and general	900,930	-0-	900,930
Fundraising and development	3,709,496	-0-	3,709,496
	4,610,426	-0-	4,610,426
Total expenses	15,124,446	-0-	15,124,446
<b>Change in net assets</b>	(546,829)	12,069,060	11,522,231
<b>Net assets, beginning of year</b>	20,167,032	2,827,382	22,994,414
<b>Net assets, end of year</b>	\$ 19,620,203	\$ 14,896,442	\$ 34,516,645

*See accompanying notes to consolidated financial statements.*

## WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED MAY 31, 2020 (With Comparative Total for the Year Ended May 31, 2019)

	2020					2019 Total
	Program Services	Supporting Activities			Total	
		Management and General	Fundraising and Development	Total Supporting Activities		
Salaries and benefits	\$ 6,461,332	\$ 224,130	\$ 1,338,345	\$ 1,562,475	\$ 8,023,807	\$ 6,873,305
Gift-in-kind expenses	1,002,466	-0-	1,059,341	1,059,341	2,061,807	2,189,836
Public relations and direct mailing	180,164	4,219	1,691,283	1,695,502	1,875,666	1,683,770
Direct expenses of events	-0-	-0-	374,938	374,938	374,938	369,472
Telephone and utilities	603,117	31,515	4,500	36,015	639,132	712,271
Depreciation expense	787,555	145,491	-0-	145,491	933,046	805,206
Postage	667	11,993	54,192	66,185	66,852	53,966
Maintenance	314,425	18,758	51,125	69,883	384,308	370,589
Insurance	157,096	10,969	54,009	64,978	222,074	221,651
Food	181,528	-0-	20,999	20,999	202,527	179,363
Equipment repair and maintenance	196,184	15,077	10,111	25,188	221,372	192,106
Cleaning supplies	84,078	736	-0-	736	84,814	73,296
Fuel and oil	57,370	1,339	2,623	3,962	61,332	78,359
Professional services	128,384	298,063	62,206	360,269	488,653	507,752
Program materials	168,823	-0-	1,703	1,703	170,526	120,514
Office supplies	12,965	2,708	1,461	4,169	17,134	22,974
Staff travel and conferences	30,487	269	15,890	16,159	46,646	63,810
Industry and supplies	921,969	-0-	-0-	-0-	921,969	1,208,379
Grants and scholarships	32,825	1,500	-0-	1,500	34,325	40,250
Interest	-0-	23,735	-0-	23,735	23,735	-0-
Membership fees	9,536	1,223	3,544	4,767	14,303	13,936
Sales and property tax	-0-	16,496	-0-	16,496	16,496	3,225
Capital campaign expenses	-0-	88,740	34,005	122,745	122,745	719,033
Lockbox and bank fees	9,295	85,465	71,786	157,251	166,546	138,685
Miscellaneous	9,974	-0-	-0-	-0-	9,974	13,932
Total expenses	<u>11,350,240</u>	<u>982,426</u>	<u>4,852,061</u>	<u>5,834,487</u>	<u>17,184,727</u>	<u>16,655,680</u>
Less expenses netted with support and revenues on the statement of activities	<u>-0-</u>	<u>-0-</u>	<u>(1,434,279)</u>	<u>(1,434,279)</u>	<u>(1,434,279)</u>	<u>(1,531,234)</u>
Total expenses reported on the statement of activities	<u>\$ 11,350,240</u>	<u>\$ 982,426</u>	<u>\$ 3,417,782</u>	<u>\$ 4,400,208</u>	<u>\$ 15,750,448</u>	<u>\$ 15,124,446</u>

*See accompanying notes to consolidated financial statements.*



## WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED MAY 31, 2019

	Program Services	Supporting Activities			Total
		Management and General	Fundraising and Development	Total Supporting Activities	
Salaries and benefits	\$ 5,514,695	\$ 209,534	\$ 1,149,076	\$ 1,358,610	\$ 6,873,305
Gift-in-kind expenses	1,028,074	-0-	1,161,762	1,161,762	2,189,836
Public relations and direct mailing	157,386	3,370	1,523,014	1,526,384	1,683,770
Direct expenses of events	-0-	-0-	369,472	369,472	369,472
Telephone and utilities	669,496	39,700	3,075	42,775	712,271
Depreciation expense	702,283	102,923	-0-	102,923	805,206
Postage	1,287	8,775	43,904	52,679	53,966
Maintenance	308,395	30,453	31,741	62,194	370,589
Insurance	154,578	10,630	56,443	67,073	221,651
Food	178,268	-0-	1,095	1,095	179,363
Equipment repair and maintenance	158,561	11,885	21,660	33,545	192,106
Cleaning supplies	73,250	46	-0-	46	73,296
Fuel and oil	73,621	1,529	3,209	4,738	78,359
Professional services	37,062	412,659	58,031	470,690	507,752
Program materials	118,287	-0-	2,227	2,227	120,514
Office supplies	15,694	2,666	4,614	7,280	22,974
Staff travel and conferences	44,253	1,887	17,670	19,557	63,810
Industry and supplies	1,208,379	-0-	-0-	-0-	1,208,379
Grants and scholarships	40,250	-0-	-0-	-0-	40,250
Membership fees	9,117	1,127	3,692	4,819	13,936
Sales and property tax	-0-	3,225	-0-	3,225	3,225
Capital campaign expenses	-0-	-0-	719,033	719,033	719,033
Lockbox and bank fees	10,214	60,283	68,188	128,471	138,685
Miscellaneous	10,870	238	2,824	3,062	13,932
Total expenses	10,514,020	900,930	5,240,730	6,141,660	16,655,680
Less expenses netted with support and revenues on the statement of activities	-0-	-0-	(1,531,234)	(1,531,234)	(1,531,234)
Total expenses reported on the statement of activities	<u>\$ 10,514,020</u>	<u>\$ 900,930</u>	<u>\$ 3,709,496</u>	<u>\$ 4,610,426</u>	<u>\$ 15,124,446</u>

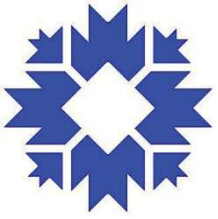
See accompanying notes to consolidated financial statements.

# WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED MAY 31, 2020 AND 2019

	2020	2019
<b>Operating activities</b>		
Change in net assets	\$ 7,107,368	\$ 11,522,231
Adjustments to reconcile change in net assets to net cash flows from operating activities		
Depreciation	933,046	805,206
Gain on sale of property and equipment	-0-	(16,371)
Realized and unrealized (gains) losses on investments, net	(109,248)	259,594
Change in value of annuity and trust liabilities	528,050	685,733
Change in allowance for doubtful accounts	88,740	-0-
Proceeds from contributions restricted for purchase and renovation of buildings	(6,512,760)	(4,119,121)
Proceeds from contributions restricted for investment in endowment	-0-	(9,000,000)
Changes in assets and liabilities		
Accounts receivable	35,599	(65,686)
Contributions receivable	(441,800)	19,000
Other assets	107,930	(118,146)
Accounts payable	63,352	(31,307)
Accrued payroll and other liabilities	38,633	55,345
Net cash flows from operating activities	1,838,910	(3,522)
<b>Investing activities</b>		
Capital expenditures	(2,154,359)	(2,325,301)
Proceeds from sale of property and equipment	-0-	19,506
Purchases of investments	(4,293,539)	(11,993,945)
Proceeds from sale of investments	3,940,486	2,357,351
Issuance of note receivable	(6,086,700)	-0-
Net cash flows from investing activities	(8,594,112)	(11,942,389)
<b>Financing activities</b>		
Borrowings under line of credit	1,000,000	-0-
Proceeds from contributions restricted for purchase and renovation of buildings	6,512,760	4,119,121
Proceeds from contributions restricted for investment in endowment	-0-	9,000,000
Proceeds from issuance of notes payable	10,171,300	-0-
Annuities and trusts payments	(202,396)	(95,948)
Net cash flows from financing activities	17,481,664	13,023,173
Net change in cash	10,726,462	1,077,262
<b>Cash and restricted cash, beginning of year</b>	1,578,397	501,135
<b>Cash and restricted cash, end of year</b>	\$ 12,304,859	\$ 1,578,397
<b>Included in the consolidated statements of financial position as:</b>		
Cash	\$ 5,047,181	\$ 1,578,397
Restricted cash	7,257,678	-0-
Total cash and restricted cash, end of year	\$ 12,304,859	\$ 1,578,397
<b>Supplemental disclosure of cash flow information</b>		
Change in accounts payable related to capital expenditures	\$ 434,003	\$ (43,430)
Cash paid during the year for interest	\$ 23,735	\$ -0-

*See accompanying notes to consolidated financial statements.*



**CITY OF BLOOMINGTON, COMMON COUNCIL**  
**JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE**  
**2021 GRANT APPLICATION**

## CONTACT INFORMATION

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**Lead Agency Name:** Pro Bono Indiana, dba District 10 Pro Bono Project

**Address:**

915 Main Street, Suite 208 Evansville, IN 47708
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**Phone:** (812)402-6303

**E-Mail:** dist10probono@gmail.com

**Website:** www.d10probono.org

**President of Board of Directors:** Hon. Gregory Smith

**Name of Executive Director:** Robert Scott Wylie

**Phone:** (812)402-6303

**E-Mail:** vlpwylie@sige.com

**Name of Grant Writer:** Diane J. Walker

**Phone:** (812)219-5900

**E-Mail:** dist10probono@gmail.com

## AGENCY INFORMATION

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Is the Lead Agency a 501(c)(3)?

Yes

No

Number of Employees:

Full-Time	Part-Time	Volunteers
15	13	5 laymen + varying nos. of attorneys

### MISSION STATEMENT (150 words or less)

**Note to faith-based applicants:** If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

We provide legal services to indigent people who otherwise would not be able to obtain justice. Our organization provides highly trained attorneys, who specialize in poverty law, to staff clinical programs and projects. We also provide high quality legal services by recruiting, training and recognizing attorneys from the private bar, and helping these attorneys fulfill their pro bono obligations by matching them with low-income clients.

We support lawyers in their natural role as problem solvers, so that lawyers can help lower income people create permanent solutions to issues involving shelter, income, safety, civil liberties, access to justice, and other necessities of life. Our volunteers include judges, lawyers, professors, law students and other community members, all of whom work together to create better justice in our legal system and better lives for the people in our community.

## PROJECT INFORMATION

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Name of the project to be funded:

Housing and Eviction Prevention Project (HEPP)

Total cost of project: \$12,580

Requested amount of Jack Hopkins funding: \$8,206

Number of City residents to be served by this project in 2021: 275

Number of clients to be served by this project in 2021: 344

### **PROJECT SYNOPSIS** (200 words or less)

**Describe the project to be funded.** Begin your synopsis with the amount you are requesting and a concrete description of your proposed project. *Example - "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."*

We are requesting \$8,206 for legal services on the Housing and Eviction Prevention Project, ("HEPP") formerly known as the "Tenants' Assistance Project."

HEPP gives legal help to tenants, 80% of whom are low-income, and advice to "mom and pop" landlords whose income has taken a nosedive during the pandemic. (Most corporate landlords have attorneys.) HEPP mediation, informed by advice about the client's legal position, encourages landlords and tenants to come to a mutually beneficial agreement, and HEPP social services, completes the process by giving tenants options on rental assistance and other services, or by giving tenants other options for affordable housing if the tenancy can't be saved.

The CDC moratorium on evictions will expire June 30th, after which legal, mediation, and social services will be more crucial. Tenants will desperately need legal help in order to level the playing field against landlord attorneys. Without legal help, tenants cannot hope to save their housing if they are behind in rent, because in Indiana, being behind is a prima facie reason to evict. With legal help, tenants will be able to leverage defenses and counterclaims. Landlords can be advised to mitigate their losses by accepting American Rescue Plan rental assistance or partial payment in full satisfaction of past-due rent. If the tenancy cannot be saved, attorneys help with reasonable payment plans, thus mitigating the economic damage to tenants as they move forward.

## COLLABORATIVE PROJECTS

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### Is this a collaborative project?

Yes

No

### If yes, list the name(s) of agency partner(s)

Justice Unlocked (JU) and Pro Bono Indiana, dba District 10 Pro Bono Project (D10). Community Justice and Mediation (CJAM) also works on this project, but is submitting a separate grant application.

### How do your missions, operations and services complement each other?

JU and D10 are both nonprofits who provide legal services on a sliding scale (in the case of JU) or for free (in the case of D10.) D10 helps people below 125% of poverty level, and JU fills the gap for people who are at higher the 125% of poverty, but who still can't afford to pay hundreds of dollars per hour for legal representation. CJAM provides neutral guidance which encourages parties in a controversy, including legal disputes, to come to a mutually beneficial accord.

### What is the existing relationship between agencies?

JU, D10, and CJAM have been working together on HEPP for almost two years. JU and D10 have also had a contractual relationship in another courthouse clinic, Counsel in the Court, which provides family law advice.

### How will communication and coordination change as a result of the project?

CJAM has an employee who provides not only social services to clients after the eviction hearings, but also provides scheduling and docket information to all HEPP partners to allow them to prepare better for eviction hearings. All parties are in the habit of meeting with each other every other month or so, and recently held a three-hour summit on improving efficiency and quality of service. CJAM, JU, and D10 expect this successful partnership with the courts to continue if funding is received from JHSS.

### Explain any challenges and steps you plan to take to address those challenges.

HEPP's biggest challenge is having time to allow all processes--legal advice, mediation, and social services--to work in the limited time frame which the court has for evictions every week. HEPP's partners are putting information on their websites so that litigants can inform themselves beforehand. HEPP will start 30 minutes before hearings do, and litigants who are waiting will view slides explaining processes before their hearing. HEPP will also design informational material to explain legal processes in more detail.

***For collaborative projects, please attach a signed Memorandum of Understanding to this application.***

## PROJECT LOCATION

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**Address where the project will be housed** (if different than agency address):

Because of Covid19, HEPP is by Zoom at present. When it becomes safe for in-person services again, HEPP will be at the Charlotte T. Zietlow Justice Center, 301 N. College Ave., Bloomington, IN 47404.

**Do you own or have site control of the property at which the project is to take place?**

Yes

No

N/A

**If you are seeking funds for capital improvements to real estate and if you do not own the property at which the project will take place, please explain your long-term interest in the property.** For example, how long has the project been housed at the site? Do you have a contract/option to purchase? If you rent, how long have you rented this property and what is the length of the lease? Be prepared to provide a copy of your deed, purchase agreement, or lease agreement upon the Committee's request.

NA

**Is the property zoned for your intended use?**

Yes

No

N/A

If "no," please explain:

**If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received.** If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. *Note: Funds will not be disbursed until all requisite variances or approvals are obtained.*

NA

## PROJECT COSTS

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**Is this request for operational funds?** (e.g., salaries, rent, vouchers, etc),

Yes  No

**If "yes," indicate the nature of the operational request:**

Pilot  Bridge  Collaborative

None of the above – General request for operational funds

**Other Expected Project Funds:** (Indicate source, amount, and whether confirmed or pending):

HEPP was funded by the Indiana Supreme Court in a Court Reform grant, of which about \$4,374 will remain through June 2021.

**Describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:**

Claims will be submitted monthly by JU to D10, which will forward JU's and D10's claim to JHSS. We anticipate a full draw down of funds by December 31, 2021.

**If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:**

We will continue submitting claims on the Court Reform grant on a quarterly basis until that money is exhausted.

**FISCAL LEVERAGING** (100 words or less)

**Describe how your project will leverage other resources** (e.g., other funds, in-kind contributions, or volunteers.)

D10 will occasionally recruit volunteer attorneys to give additional legal assistance. Such volunteer hours are valued at \$3,000;

D10 has work study law students, paid for by the law school, who will assist. Law student contribution is valued at \$2,400;

The Monroe County eviction courts are sending specialized information to be served along with eviction complaints, informing litigants about HEPP; providing Zoom services (and conference rooms when in-person contact is safe); and contributing a court reporter who coordinates traffic from legal help to mediation to check-out services by CJAM's social services coordinator.



## FUNDING PRIORITIES – RANKED

**If the Committee is unable to meet your full request, will you be able to proceed with partial funding?** (Due to limited funds, the Committee may recommend partial funding for a program)

Yes     No

**If “yes”, provide an itemized list of program elements, ranked by priority:**

	<b>Item</b>	<b>Cost</b>
Priority #1	2 attys 47 HEPP eviction sessions for 6 hours a week, \$30/hr	<b>\$8,460</b>
Priority #2	2 attys out of court/providing education,2 hours apiece for 26 wks, \$30/hr	<b>\$3,120</b>
Priority #3	<b>Supplies for educational materials</b>	<b>\$500</b>
Priority #4	Portable/Mobile Printer & Ink/Office Supplies	<b>\$500</b>
Priority #5		
Priority #6		
Priority #7	(Less from Court Reform grant)	(\$4,374)
<b>Total Requested</b>		<b>\$8,206</b>

## JACK HOPKINS FUNDING CRITERIA

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### **NEED** (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the [Service Community Assessment of Needs](#), the City of Bloomington, Housing and Neighborhood Development Department's [2015-2019 Consolidated Plan](#), or any other community-wide survey of social service needs.

Many Hoosiers lost jobs or income during Covid19, so they struggle to pay housing costs. According to the March 3-March 15, 2021 Household Pulse Survey of the US Census Bureau, a staggering 65% of Hoosier renters say they are "very" or "somewhat" likely to have to leave their housing in the next two months because of eviction.

HEPP was a significant force in keeping renters in housing during the CDC eviction moratorium, which began September 4, 2020 and will continue at least through June 30, 2021. The primary task HEPP lawyers performed from September to the present was helping tenants fill out CDC declarations to give to their landlords, which prevented tenants behind in rent from being evicted if certain criteria were met.

If the moratorium ends, HEPP lawyers may be even more crucial. They will inform people of the Indiana rental assistance portal and help persuade landlords to accept that rental assistance. Previous federal rental assistance, paid directly to landlords, was available, but landlords were reluctant to accept it because they didn't understand the pros and cons of accepting rent from the government. HEPP lawyers can explain how such assistance is the landlords' best chance to recover lost rent during eviction prohibitions. With the additional legal leverage of defenses and counterclaims, HEPP legal services is one of the best ways to help tenants stay in their housing. HEPP legal will also devise other medial to inform people of their legal rights.

### **ONE-TIME INVESTMENT** (100 words or less)

**Jack Hopkins Funds are intended to be a one-time investment. Explain how your project fits this criterion.** If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2021 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

We are asking for operational funds. Here are plans for future funding:

D10 merged with sister projects into a statewide program called Pro Bono Indiana in 2020. The reason for the merger was to obtain an accountant-certified audit to qualify for federal grants. By 2022, D10 and its collaborators will be poised to partake in larger grants won by its parent, Pro Bono Indiana.

While back-to-back funding isn't permitted for Court Reform grants, HEPP might be eligible for a 2022 grant from the Indiana Supreme Court.

HEPP will apply to Old National Bank's Foundation, which funds Affordable Housing.

**LONG-TERM BENEFITS** (200 words or less)

**How will your project have broad and long-lasting benefits for our community?**

Every eviction HEPP can prevent provides economic, physical, and emotional benefits for tenants. Economic moving costs include equipment rental, time off work, a deposit and first months' rent. Evictions damage credit ratings, and often landlords won't rent to someone with a past eviction.

A move may make a job commute harder or impossible, resulting in difficult or more expensive commutes or job loss. Neighbors often provide social capital or support, such as child care, which is lost in a move.

According to the CDC, eviction is an "Adverse Childhood Experience," which can cause lifelong damage. Evictions are destabilizing events that increase financial stress and strip away the psychological and physical security of having a home. These effects are particularly traumatizing for children, who suffer emotionally and academically.

Low-income people are at particular risk of not being able to find a new place, since housing is more expensive in Bloomington. Some tenants may have to squash in with family members, which creates stressors. Others risk homelessness, loss of stability, safety, employability, physical and psychological wellbeing.

Even if a tenancy can't be saved, HEPP services can help tenants minimize costs in the future.

**OUTCOME INDICATORS** (100 words or less)

**Describe the outcome indicators to be used to measure the success of your project.**

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term, preferably quantitative indicators used to measure the change your program has created during the period of your funding agreement. *Example: an agency providing a service might cite to the number of persons with new or improved access to a service.*

--HEPP legal presence at all eviction hearings;

--CDC Moratorium Declarations (if the moratorium is extended) provided to all eligible tenants, allowing them to stay, with referrals to rental assistance through the IHEDA rental assistance portal;

--Almost 350 tenants and landlords provided with legal advice, with 80% of these clients from low-income households who would not otherwise have legal counsel;

--Better preparation for mediations, which will prevent evictions, or allow the tenant longer stays in the property with more affordable payment plans if tenants do have to surrender the residence.

## OTHER COMMENTS *(500 words or less)*

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Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

HEPP lawyers also will:

--talk to clients outside of court, referred by CJAM's social services coordinator, who call for help before or after their hearings;

--prepare written materials distributed to litigants after hearings. These materials will provide further information on landlord-tenant relations, move-out inspections, and the security-deposit return statute, among other topics;

---do a "Talk to a Lawyer" education presentation, either at the Monroe County Public Library or on Facebook; and

--work with the Court to create informational slide presentations to be viewed while litigants are waiting for hearing.

Working in the HEPP process during evictions court takes about 3 hours of attorney time for every court session. However, helping clients outside of court and preparing materials and presentations, as described above, will add another 4 hours every week total. Thus if JHSS funds this project, which will cover approximately 47 HEPP sessions over 26 weeks, weeks, HEPP attorneys will spend, between JU and D10, 47 sessions X 3 hours X 2 attorneys X \$30/hour= \$8,460. The JU and D10 attorney will also spend an additional two hours a week apiece for 26 weeks devising educational materials. (26 weeks X 2 hours X 2 attorneys X \$30/hour=\$3,120, for a total of \$11,580, less the \$4,374 remaining on the Indiana Supreme Court Reform Grant for HEPP legal.

Here are past results: In one three-month period in 2020, there were 89 evictions plus 23 damages hearings. Damages hearings determine how much past-due rent and other damages a tenant must pay.

Both initial evictions and damages hearings were eligible for HEPP services. Seventy-one of these cases received legal advice, 37 damages and evictions were mediated, and 72 people were given social services referrals for rental assistance or more affordable housing.

Of the 89 evictions, four were dismissed, allowing tenants to stay. Thirteen tenants remained in their housing despite the eviction lawsuit, and 14 cases were continued to a later date so the tenant was able to stay in the tenancy longer. Fifty-one of the tenants negotiated a voluntary surrender of the property and thus got a move-out date better suited to their needs, along with affordable payment plans for past-due rent that were "agreed judgments" instead of the black mark of an eviction. Five tenants didn't appear for the court date to take advantage of HEPP services so a default eviction was entered against them. The status of the two remaining evictions is unknown. (This last could happen for a variety of reasons--the landlord may not have pursued the eviction, for example, or didn't get good service of process on the tenant.)

Thus only 5 out of the 89 tenants sued for eviction, or 6%, were evicted from their tenancies, and those were tenants who did not appear for hearings and did not receive HEPP services. Thirty-one tenants stayed in their housing after the eviction lawsuit was filed, and 51 tenants left under more advantageous circumstances.

**HOUSING AND EVICTION PREVENTION PROJECT (HEPP)**

<b>Project Sources</b>	<b>Amount</b>
Indiana Supreme Court-Court Reform Grant	\$4,374
Jack Hopkins Social Services Fund – Collaborative Pilot Grant	\$ 8,206
<b>Total Out-of-Pocket</b>	<b>\$12,580</b>
<b>Project Expenses</b>	<b>Amount</b>
Justice Unlocked Attorney for eviction court 47 sessions X 3 hrs X \$30/hour	\$ 4,230
D10 Attorney for eviction court 47 sessions X 3 hrs X \$30/hour	\$ 4,230
JU and D10 Attorney advising clients outside court and providing educational ll-t materials 2 attys X 26 weeks X 2 hrs X \$30/hour	\$ 3,120
Supplies for educational materials	\$ 500
Portable/Mobile Printer & Ink/Office Supplies	\$ 500
<b>Total Out-of-Pocket</b>	<b>\$12,580</b>
<i>Value of in-kind volunteer hours</i>	\$ 5,400
<b>PROJECT TOTAL</b>	<b>\$ 17,980</b>
<b>TOTAL JACK HOPKINS REQUEST</b>	<b>\$8,206</b>

## MEMORANDUM OF UNDERSTANDING

1. **The Overall Intent:** Pro Bono Indiana, dba District 10 Pro Bono Project, Inc. and Justice Unlocked, both legal aid nonprofits committed to providing services to indigent or lower-income people, hereby agree to collaborate to provide legal advice and/or brief services in a program called Housing and Eviction Prevention Project (“HEPP”) The purpose of this project is to provide legal advice to unrepresented litigants during eviction hearings in the Monroe Circuit Courts in order to allow these litigants to access justice, maximize the fiscal and general wellbeing of litigants, and to increase the stability of rental housing within our community.

2. **The Parties:**

Justice Unlocked is an Indiana nonprofit corporation with 501©(3) federal tax-exempt status. It is a law firm located in Bloomington, Indiana whose lawyers deliver low-cost services. (“JU”)

Pro Bono Indiana, dba District 10 Pro Bono Project, is a statewide Indiana nonprofit corporation with 501©(3) federal tax-exempt status, with a regional office located in Bloomington, Indiana, which is commonly known as District 10 Pro Bono Project. District 10 Pro Bono Project employs and a contracts with attorneys, as well as finding volunteer attorneys to deliver free legal services. (“D10.”)

3. **The Period:** This memorandum of understanding memorializes the parties’ intention to continue to work together for HEPP until at least December 31, 2021, if not beyond.

4. **Assignments/Responsibilities:**

A: JU:

i)Agrees to provide attorneys to give advice and brief legal services for the benefit of unrepresented litigants. Such unrepresented litigants will be referred mostly by the Court but may be self-referred as well.

ii)Agrees to collaborate and consult with D10 in improving programming.

iii)Agrees to provide malpractice insurance for the attorneys working under JU auspices.

iv)Agrees to pay JU attorneys in advance out of JU operating funds before reimbursement claims are made to Jack Hopkins’ funding.

v)Agrees to submit claims to D10 in a timely fashion, who will submit claims for both JU and D10 attorneys to Jack Hopkins funding.

vi)Agrees to submit data, materials, and necessary records or documents, or anything required to report to, claim from, or accomplish the purposes of Jack Hopkins funding to D10 in a timely fashion.

B: D10:

i)Agrees to provide attorneys to give advice and brief legal services for the benefit of unrepresented litigants. Such unrepresented litigants will be referred mostly by the Court but may be self-referred as well.

ii)Agrees to collaborate and consult with the Courts and JU in improving programming.

iii)Agrees to provide malpractice insurance for the attorneys working under D10 auspices.

iv)Agrees to pay D10 attorneys in advance out of their parent Pro Bono Indiana/D10 funds before reimbursement claims are made to Jack Hopkins' funding.

v)Agrees to be the lead organization for purposes of this grant, including submitting claims for both JU and D10 for reimbursement to JU and Pro Bono Indiana/D10 for Jack Hopkins funding.

vi)Agrees to submit data, materials, and necessary records or documents, or anything require to report to, claim from, or accomplish the purposes of Jack Hopkins funding, for both D10 and JU.

vii)Agrees to disburse funds to JU from Jack Hopkins funding for services rendered. Pro Bono Indiana shall be obligated to disburse funds to JU within a reasonable time period of Pro Bono Indiana's receiving reimbursement from Jack Hopkins.

## **5. Disclaimers and other Financial Obligations:**

A.If equipment or supplies are needed by either JU or D10 during the course of this MOU, each shall purchase their own equipment or supplies out of JU or D10 funds, keeping the receipts, and submitting receipts and necessary information for reimbursement. Such equipment and supplies shall remain the property of each respective organization.

B. JU and D10 agree to pay for their own malpractice insurance. If there is an incident during the course of this MOU alleging attorney malpractice or a disciplinary complaint, a claim or complaint against an attorney will be covered by the malpractice insurance of that attorney's employer or contracting agency, or in the case of volunteer attorneys, by D10's malpractice insurance. Any other liability claims will likewise be made against the insurance of that attorney's employer or contracting agency. D10 and JU agree to release, indemnify, and hold harmless the other agency should any malpractice, complaints, or liability of any sort inure against them.

C. For the purposes of this MOU, JU and D10 employees, contractors and volunteers are not shared by the parties.

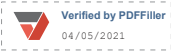
D. Any dispute under this MOU shall be governed by the laws of Indiana. Should any part of this agreement be found to be unenforceable, all other parts of this agreement remain enforceable, consist with providing services under the HEPP program.

E. All parties acknowledge that no representation of any kind has been made as inducement to enter into this MOU, other than the representations set forth herein, and that this MOU constitutes all the terms of the contract between said parties. The rights and obligations created by this MOU, except as otherwise provided herein, shall be binding upon, and run for the benefit of all successors and parties of interest.

F. Electronic signatures made by the parties' representatives serve to bind that party. Each party has retained a copy of this MOU for their records.

*Jamie Sutton* 4-4-2021  
Jamie Sutton, Executive Director of Justice Unlocked Date

*Diane Walker* 4/5/2021  
Diane Walker, Managing Attorney of Pro Bono Indiana, dba District 10 Pro Bono Project Date





## Pro Bono Indiana, Inc.

## Statement of Financial Position

As of December 31, 2020

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
2111047 Checking	375,907.62
<b>Total Bank Accounts</b>	<b>\$375,907.62</b>
<b>Total Current Assets</b>	<b>\$375,907.62</b>
<b>TOTAL ASSETS</b>	<b>\$375,907.62</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Direct Deposit Payable	0.00
Payroll Liabilities	
Federal Taxes (941/944)	7,162.46
IN Income / Local Taxes	2,969.04
IN Unemployment Tax	0.00
<b>Total Payroll Liabilities</b>	<b>10,131.50</b>
<b>Total Other Current Liabilities</b>	<b>\$10,131.50</b>
<b>Total Current Liabilities</b>	<b>\$10,131.50</b>
<b>Total Liabilities</b>	<b>\$10,131.50</b>
Equity	
Opening Balance Equity	0.00
Retained Earnings	
Net Revenue	365,776.12
<b>Total Equity</b>	<b>\$365,776.12</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$375,907.62</b>

## Pro Bono Indiana, Inc.

## Statement of Activity

January - December 2020

	TOTAL
Revenue	
1000 IOLTA Grant Funds	1,075,531.29
1200 Community Redevelopment Funds	11,000.00
1300 Family Court Project Grant	185,856.76
1500 Continuing Education Fees	2,560.00
1600 Bar Association Support	44,162.41
1800 Miscellaneous Gifts	301,093.91
1900 Private Contributions	26,919.90
<b>Total Revenue</b>	<b>\$1,647,124.27</b>
GROSS PROFIT	<b>\$1,647,124.27</b>
Expenditures	
2200 Contractors	150,485.34
2300 Workers Compensation Coverage	47.00
2400 Employee Benefits	
2410 Health Care Benefits	61,497.85
2430 Parking	150.00
<b>Total 2400 Employee Benefits</b>	<b>61,647.85</b>
3000 Office Expense	361.13
3010 Rent & Utilities	77,856.64
3020 Office Supplies	8,896.80
3030 Postage	1,721.17
3040 Copy & Printing	32.09
3050 Equipment Purchase	3,900.64
3060 Telephone & Internet	18,670.95
3070 Equipment Leases	2,591.17
3080 Software	23,130.42
3090 Miscellaneous Expense	4,645.28
<b>Total 3000 Office Expense</b>	<b>141,806.29</b>
4000 Insurance Products	84.00
4010 Professional Liability	15,994.60
<b>Total 4000 Insurance Products</b>	<b>16,078.60</b>
5000 Travel	
5010 Mileage & Parking	3,002.87
5020 Hotel	2,243.55
5030 Meals	464.24
5040 Airfare	749.99
<b>Total 5000 Travel</b>	<b>6,460.65</b>

## Pro Bono Indiana, Inc.

## Statement of Activity

January - December 2020

	TOTAL
6000 Employee Training & Dues	140.00
6010 Dues & Subscriptions	4,714.95
6020 CLE & Event Registration	3,624.00
6030 Library & Information Materials	304.95
<b>Total 6000 Employee Training &amp; Dues</b>	<b>8,783.90</b>
7000 Legal & Professional Fees	92,850.00
7010 Program Legal & Mediation Fees	268.00
7020 Accounting & Bank Fees	8,178.50
7040 Litigation Cost Reimbursement	712.99
<b>Total 7000 Legal &amp; Professional Fees</b>	<b>102,009.49</b>
Payroll Expenses	
Taxes	56,426.62
Wages	737,602.41
<b>Total Payroll Expenses</b>	<b>794,029.03</b>
<b>Total Expenditures</b>	<b>\$1,281,348.15</b>
NET OPERATING REVENUE	<b>\$365,776.12</b>
NET REVENUE	<b>\$365,776.12</b>



Department of the Treasury  
Internal Revenue Service  
Tax Exempt and Government Entities

Date:  
August 18, 2020  
Person to contact:  
Name: K. Gleason  
ID number: 0203083  
Employer ID number:  
35-2126880  
Form 990 required:  
Yes

PRO BONO INDIANA INC  
% ROBERT SCOTT WYLIE  
915 MAIN STREET, STE 208  
EVANSVILLE, IN 47708

Dear Sir or Madam:

We're responding to your request dated June 1, 2020, about your tax-exempt status.

We issued you a determination letter in September 2001, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(3).

We also show you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Section 509(a)(2).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax-deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5<sup>th</sup> month after the end of your annual accounting period.

- Form 990, Return of Organization Exempt From Income Tax
- Form 990-EZ, Short Form Return of Organization Exempt From Income Tax
- Form 990-N, Electronic Notice (e-Postcard) for Tax-Exempt Organizations Not Required to File Form 990 or Form 990EZ
- Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

According to IRC Section 6033(j), if you don't file a required annual information return or notice for 3 consecutive years, we'll revoke your tax-exempt status on the due date of the 3rd required return or notice.

**Letter 4168 (2-2018)**  
Catalog Number 66666G

## 2020 Jack Hopkins Social Service Funding Final Report

The following agencies have fully drawn (100%) their JH 2020 allocated funds:

• All Options Pregnancy Resource Center	\$ 4,000	Purchase diapers and wipes
• Amethyst House	\$18,000	Building upgrades
• Boys & Girls Club	\$15,000	Emergency community relief program
• Catholic Charities	\$20,278	Salary and benefits for agency therapist
• Community Kitchen	\$ 8,113	Pallet shelving and new battery for pallet stacker
• Courage to Change	\$ 6,000	Rent subsidy program
• El Centro Comunal Latino	\$10,000	Financial assistance for rent, utilities & medical
• Habitat for Humanity	\$10,000	Women Build site prep for W. Duncan
• Hoosier Hills Food Bank	\$30,000	Food purchase
• LifeDesigns	\$ 8,800	Residential support services
• Middle Way House	\$ 3,000	Climate control panel for the shelter
• Monroe County CASA	\$ 1,620	Security cameras and related equipment
• Monroe County United Ministries	\$16,000	Computers and software
• Mother Hubbard's Cupboard	\$10,000	Operational bridge funding
• New Hope for Families	\$13,000	Expended hours of family services coordinator
• New Leaf New Life	\$ 9,000	Expanded hours two existing part-time employees
• Pantry 279	\$20,000	<del>Cargo truck</del> or executive director compensation
• Saint Vincent de Paul	\$15,000	Supplemental back rent program
• Shalom Community Center	\$21,000	Exterior painting and floor upgrade
• Wheeler Mission	\$17,000	Staff expense for case mgrs and food service mgrs

The following agencies had funds remaining which were reverted back to the Jack Hopkins fund:

• Healthnet \$19,590 award	\$ 23.96	- Dental equipment purchase
• Meals on Wheels \$7,260 award	\$ 0.38	- Meal transporters plus shipping cost
• Planned Parenthood \$11,134 award	<u>\$2,096.00</u>	- Colposcopy equipment for health center
	<b>\$2,120.34</b>	<b>to revert back to the Jack Hopkins fund</b>

Notes:

Three agencies received extensions to spend down funds:

Saint Vincent de Paul - Catholic Charities - New Hope for Families.

Seven agencies received JH 2020 funds used for operational expenses:

Boys and Girls Club - Catholic Charities - Mother Hubbard's Cupboard - New Hope for Families

New Leaf New Life - Pantry 279 - Wheeler Mission

SCAAP was awarded \$25,000 for their Covering Kids and Families program. Per agency request the funding agreement was terminated. The funds were distributed through Jack Hopkins Recover Forward.

2020 Jack Hopkins funding of \$318,795.00	
less \$25,000 SCAAP return	<b>\$293,795.00 Jack Hopkins 2020 grant funds awarded</b>

**\$ 291,674.66 (99.28%) of JH 2020 grant funds utilized**



## **BOYS & GIRLS CLUBS OF BLOOMINGTON**

Update to 2020 Jack Hopkins Grant Funding - Outcome Indicators  
30 March 2021

As described in our Final Report, the Boys and Girls Club was able to support over 500 individuals (97 distinct families) with our emergency food and supply drive which not only supported Club and other local families, but allowed us to keep our staff employed. Our CERC served 18 children beginning in April 2020 and through our summer camp program which followed the original 6 weeks, we were able to serve 63 additional children.

We currently maintain a full time staff of 22 (while one fewer than our 2020 application, the full time position was lost due to attrition, and will be filled shortly) and currently 59 part time staff, soon to increase with summer camp staffing.

Our Jack Hopkins funding allowed us to continue to offer programming and to be in position to begin to scale it back up again in the fall. We were able to offer full day e-learning support when MCCSC and RBB were only operating with remote learning or when they were operating in a hybrid mode.

We continue to operate in “pod” format so that we can observe all current public health guidelines and we are planning to return to full capacity programming when public health conditions allow. Again, thank you for the support that Jack Hopkins Community Service Grant funding allows.

# SUPPORTING OUR KIDS

The Boys & Girls Clubs of Bloomington would like to extend a sincere **THANK YOU** to our 2020 Corporate and Civic Partners. The generosity of corporate and community donors helps us close the financial gap that exists in providing services to the community's youth who need us most.

## HERO PARTNERS (\$10,000+)



AUXILIARY to the  
**BOYS & GIRLS CLUBS OF BLOOMINGTON**

THE  
**KEN NUNN**  
LAW OFFICE



**Yes2Love**  
Sherwood Oaks Christian Church



United Way  
of Monroe County



**Cornerstone**  
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Auto Center



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**ZINK DISTRIBUTING COMPANY**



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**ROGERS GROUP INC.**

**COMMUNITY FOUNDATION**  
BLOOMINGTON • MONROE COUNTY

Abbadance Foundation

The Seven Kids Foundation

Glenn & Mary Miller Foundation

Kelley Association of Women MBA's

Lee & Annie Marchant



Catholic Charities Bloomington  
Jack Hopkins Social Services Committee  
Final Report  
Trauma Expansion Grant  
Award date: June 2020  
Report date: March 30, 2021

**Operational Funding Report Update:**

1. Total Award Amount Received: \$20,278.00
2. Project Description: (EMDR + Grace salary) We used the generous funding from the Jack Hopkins Committee to fund six months of salary for therapist Grace Theofanis. Grace completed her Masters Counseling internship at CCB during the 2019-2020 school year and showed exemplary aptitude for working with our demographic. She is dedicated to healing trauma in both children and adults has continued her education since her employment to better understand the biological underpinnings of trauma. She is a brilliant individual, incredibly compassionate, and a gifted clinician. We knew that given Grace's work experience and passion for children would make her the right candidate to fill a need in the agency for child focused therapists. Grace's hiring coincided with a rise in demand for therapy due to the pandemic. We received an increased demand for services from families where all members were struggled with mental health issues related to isolation, loneliness, and school closures. Grace has been an excellent addition to our team as she works well with both children and adults. Thanks to Jack Hopkins funding, Grace was fully trained in EMDR (Eye Movement Desensitization and Reprocessing) in November 2020.

**Project Outcome Indicators:**

As the pandemic progressed, CCB began to see a sharp increase and urgency to the referrals. We are now receiving triple the weekly number of referrals and have for many months. Thanks to the funding of the Trauma Expansion Grant from Jack Hopkins, we were able to increase our capacity as the demand for children and teens was the highest.

Partly due to the endorsement and support of the Jack Hopkins Grant, we were able to receive another grant to add a second therapist to the staff, which added more capacity. In fact, we are now providing an average of 800 sessions a month and are on course to provide 9000 therapy sessions to individual and families this year and moving forward able to provide 10,800 sessions a year.

**Review of the stated outcomes for the Trauma Expansion Grant:**



1. Catholic Charities Bloomington will expand our trauma informed services to an additional 25 sessions per week.

Outcome: Grace alone averages 22 sessions a week, 8 individuals received EMDR Treatment and Grace is averaged 14 play therapy weekly sessions for a total of 448 play therapy sessions in the last 8 months. As an agency, the therapists far exceeded the additional capacity of 25 sessions per week.

Outcome: We have been able to partner with the United Way Agencies to provide mental health support to nine different nonprofit organizations. We have provided 89 sessions to those individuals and it is ongoing. While the offer has been available since the Fall, many of the helpers were busy taking care of others and not taking the time for themselves. Recently, we have seen the number of requests from agencies to assist individually and as a group, as the helpers are now tired and needing support. We also have a partnership with Boys and Girls Club to provide mental health support/training/consultation to staff. Since September, 2020, we have provided 52 hours of service. We are now working with them on a Peer Led Parenting program that we are training parents and staff to facilitate.

2. An additional therapist will be trained in EMDR therapy, a modality that can be used for both children and adults. Thus, the new therapist will be a versatile addition to our staff.

Outcome: Grace has completed her intensive 6-day EMDR training which started October, 2020, and is actively involved in individual and group supervision to maintain those skills. She is on track to become a Certified EMDR Therapist with a specialty in children, which there are very few in the community.

3. Along with the additional sessions at the CCB office, an additional therapist will allow us to partner with other nonprofits to provide therapy sessions for their staff and clients.

Outcome: Adding a therapist gave the agency the capacity to partner to offer mental health support to their staff. We offered to the United Way Agencies the opportunity to offer mental health support to staff at \$5 a session. To date, we have completed 89 non-profit sessions from 9 different agencies. We have also formed an agreement with New Hope for Families to provide services to their staff individually or in a group. We have provided 52 hours of support to the staff and clients at Boys and Girls Club Bloomington. Other agencies have reached out for the support and we are in conversation about those services.

4. We will measure the improvements in mental health and behaviors of both adults and children on a monthly basis.

Outcome: Most (92%) of the adults and children reported improvements in their mental health and behaviors. The pandemic spotlighted mental health issues that individuals had been coping with by distractions of work and keeping busy. With the isolation of the pandemic and unable to use their usual coping skills, brought many first-time users of services to our agency. We also saw individuals that had never had mental health challenges, acquire symptoms of anxiety, depression and obsessive-compulsive disorder

from the impact of the pandemic. These individuals had shorter stays and were successful in meeting their goals.

5. Parents and caregivers will report they feel more capable of parenting.

Outcome: For Grace, 94% of parents and caregivers report they feel more capable of parenting. The other 6% did not return for another session, therefore unable to measure. We addressed the overall demand for parenting during this time in three ways. As an agency, each therapist works with the family and particularly the caregiver and parents on parenting. We also created a free two-session consult on parenting that had only a week's wait time. We provided 11 parenting sessions with excellent feedback. In addition, we are forming a partnership with Boys and Girls Club to create and train parents and staff on a Peer Led Parenting Group. Thriving Connections has been provided Parenting Hacks for their members and there is discussion about continued involvement.

6. Families will report fewer emotional and behavioral problems at home and school.

Outcome: 95% of Grace's families reported less arguing, less destruction of property, and less lying. There was an increased ability to express emotions and better communication in the families. Parents report that when their kid acts out, it feels less like a trauma response and more a developmentally appropriate challenge.

7. Individuals who have lost their jobs due to the pandemic will be given tools to cope with their grief, and encouragement and support to look towards their future.

Outcome: Grief has turned out to be a consistent theme with most of our clients as many had had many losses due to the pandemic and/or it triggered unresolved loss from the past. We taught coping skills to 100% of our clients and empowered our clients to move forward with future possibilities. Only 2 of Grace's clients or parents of client's lost their job due to the pandemic. They both have returned to full-time employment.

8. Adults who are working from home or who are unemployed will report that they have made the transition back to on-site work or new employment.

Outcome: Interestingly, when we wrote this outcome last Spring, we thought that transition back to work-site and new employment would be a measure to success. What we are finding nationwide, is that working from home is becoming more of a state of normalcy and that 1 in 4 workers will continue to work at home full or part of the time moving forward. Their preference to working at home is mixed. The two adults that were unemployed are now working.

The above outcomes illustrate the large impact just adding one therapist makes to our community and agency. Thank you for your support.

Respectfully Submitted,  
O'Connell Case, Clinical Director

## **2020 Jack Hopkins Social Service Fund- Follow up Report March 2021**

### *Final Report for Mother Hubbard's Cupboard*

In 2020, Mother Hubbard's Cupboard (MHC) was awarded \$10,000 for staff support. This funding enabled MHC to carryout services safely during the Covid19 crisis. As the largest food pantry in the region, MHC has become one of the only sources of food for many of our current patrons. During over a year of Covid19 response, we have spoken to many new patrons who have come to access our services for the first time due to job losses in the family. The need has been dire for many of our current patrons and other community members who continue to lose employment.

As an organization that is based in client choice, making the change to an impersonal distribution of boxes has been difficult, but necessary. This change was made, in addition to sending home all volunteers, in an effort to keep the seven staff members healthy for as long as possible. (One staff member is high-risk, and is quarantined at home.) In May, MHC hired three temporary staff members to assist in food distribution. Another part time staff person was added in August. MHC recognizes that in this time of crisis, we may be the only source of food for many of our community members and because of this, we intend to stay open and to make as much food available as possible for those in need.

We continue to operate three days a week as a drive through service. Patrons are allowed to take as many boxes of food as they may need and we are encouraging them to take enough to allow them to stay sheltered in place. In an effort to uphold the client choice model, we are doing our best to allow patrons to choose what they receive in their boxes. In the past year, we distributed over 1 million lbs of food, and we are serving an average of 3,800 individuals per week. We have begun to plan for our reopening, tentatively set for end of August/early September. Details about how services will work are still being discussed. We intend to keep up our vigilance and continue to enforce covid safety measures for as long as possible. MHC is grateful for the support of the Jack Hopkins grant, we thank you for your commitment to financially assisting our nonprofit community.



*Strawberries*  
Old Farm Market Strawberry Patch  
This patch is a great source for fresh  
strawberries. They are sweet and  
juicy. Harvesting is in progress.



**NEWHOPE**  
FOR FAMILIES

**NEW HOPE FOR FAMILIES**  
PO BOX 154  
BLOOMINGTON, IN 47402  
812 334-9840  
[newhope4families.org](http://newhope4families.org)

### **JHG 2020 Final Report, Family Stability Programming**

New Hope for Families' Family Stability Programming was designed to provide coaching in financial literacy, good nutrition and other life skills. Our application requested staff time and an intern together with supply funding to make the project a reality. In addition, we had recruited volunteers to provide in-person coaching and more. We received \$13,000 toward this pilot program.

When the pandemic hit, our ability to provide in-person coaching, cooking demos, budgeting seminars or other educational experiences evaporated. Without an intern to coordinate and lacking the volunteers for in-person coaching, our financial literacy programming could not be fully enacted as envisioned.

Despite the challenges, Our Family Services Coordinator, Ann MARie, found safe ways to provide nutritional programming. For example, instead of a group cooking demonstration, we packaged and distributed holiday recipes with food pantry items. Families were able to make the most of staples and unusual items from the food pantry like cranberry sauce or pie ingredients. In addition, we hosted cookouts and provided nutritional information for families. Last, our staff and board have held meetings and assembled resources for financial coaching, but are waiting for a safer time to launch interpersonal budgeting and coaching with a wide volunteer pool.

Families had success utilizing our food pantry after the holiday recipe demonstration. We encouraged our families to keep using the ingredients by giving them recipes based on our pantry's stock. In addition, our summer cookout demonstrated how to use a grill to make healthy meals. We gave grills to several families when they moved into their new homes because they wanted to use them after the cookout.

The success of the nutrition programming had immediate effects in the shelter like better morale, creative cooking from the residents, and more general confidence with food. Due to the pandemic and partial funding, we did not realize a complete launch of services across Family Stability Programming, but we do have plans to continue in the coming semester with other funding sources and interns. We anticipate the same kind of positive results when we launch financial stability coaching. We consider this pilot program a success insofar as we were able to launch it, and we are grateful to the City and the Jack Hopkins Grant administrators for the opportunity!

During the months of program activity, we served 59 adults and 71 children for a total of 132 people, all with extremely low income and experiencing homelessness.

Thank you,

Chase Techentin  
Roof Director



**NEW LEAF**  
**NEW LIFE**

**Jack Hopkins 2020 – 2<sup>nd</sup> Report**  
**Update on the Projects Outcome Indicators**  
**Grant Period: June 2020 – December 2020**

**CSF 1: Completion of Reentry Mentorship Program**

Since the Jack Hopkins 2020 funding period, we've continued to expand upon our reentry materials. We've taken the time to go through our reentry guide in its entirety to "fact-check" all of the resources we had listed, and make any edits/additions as a result of the pandemic. Additionally, we've identified resources specific to the pandemic that we utilize to support and assist our clients, such as an all-encompassing list of the free little pantries, a list of the in-person AA/NA meetings, a packet explaining how individuals who are incarcerated can apply for their stimulus checks, and resources for eviction and felony expungement support.

The way we've been utilizing volunteers has changed drastically since the beginning of the pandemic. Historically, we've asked for hands-on direct support from volunteers – whether that's sorting clothing donations, leading workshops inside the jail, or serving as mentors in the office. Over the past year, we've had to limit the amount of volunteers present in the office as a safety precaution. This led to a much larger work load falling on our staff's shoulders. To assist with this, we hired two additional part-time staff members in December 2020. We then reorganized the division of labor between staff and volunteers, mainly utilizing volunteers to assist with projects and responsibilities that could be completed from their homes instead of coming into the office. While our staff conducted a majority of the "hands on" reentry mentoring and employment assistance, our volunteers assisted with other "hands off" tasks, such as: identifying employers that were hiring and allowed for felony records, identifying additional treatment centers & transitional housing resources, gathering and updating resources, etc.

**CSF 2: Completion of Employment Assistance Program Pilot**

Our employment assistance program has been a huge success. We've assisted over 50 individuals with gaining employment. Of our participants who gained employment, only 5% have reoffended (compared to the 33.78% recidivism rate reported by the IDOC in 2018). Additionally, we were awarded a grant by the United Way in November 2020 which allowed us to purchase (23) \$100 gift cards and (24) \$50 gift cards for Hoosier Workwear outlet, which we then provided to our clients so they could purchase necessary clothing and footwear for their newly obtained employment.

As mentioned above, we had to shift the way we historically relied on volunteers for "hands on" support. Therefore, instead of training volunteers to serve as employment liaisons directly with clients, we utilized volunteers to assist us with other employment tasks, such as creating and organizing resources lists with employers that hire individuals with felony records, and scouting out which of those employers were currently hiring.



### **CSF 3: Materials for Employee Liaison Program**

As mentioned above, we were able to secure additional grant funding to support our clients with obtaining required employment attire, such as work pants, steel-toe work boots, and non-slip shoes. We were also able to acquire and distribute over 25 phones to individuals needing that resource to connect with potential employers. After depleting our inventory of cell phones, we identified Assurance Wireless and SafeLink phones as a valuable resource to assist our clients with gaining free cell phones until they were gainfully employed.

On behalf of New Leaf, New Life, I would like to extend our most sincere gratitude for your support throughout the last “wild” year. We are proud of the work we’ve accomplished and the support we’ve extended to our vulnerable community members, and that’s a direct testament to the support you’ve given us. If you have any further questions with regard to this second report, please do not hesitate to connect with me via email: [grants-manager@newleafnewlife.org](mailto:grants-manager@newleafnewlife.org) or by phone: (317)366-7916. Thank you.

## **Jordan McIntire**

Jordan McIntire, PhD, CTRS, CCTP  
Executive Director  
New Leaf, New Life



March 30, 2021

Housing and Neighborhood Development  
City of Bloomington  
P.O. Box 100  
Bloomington, IN 47402

City of Bloomington Common Council Jack Hopkins Social Services Funding Committee:

Wheeler Mission received an award of \$17,000 to reimburse the wages paid to a full-time food services manager and a full-time case manager at the Center for Men located in Bloomington. As a provider of shelter to over 100 individuals experiencing homelessness in Bloomington each night, it is important to ensure this vulnerable population feels safe and secure while accessing a nutritious meal, hot shower, and clean bed.

With the support of Jack Hopkins Social Services Funding, Wheeler Mission was able to provide an average of 228 meals each day to an average of 96 guests each night throughout the 2020 calendar year. At the time the initial application was submitted to the Jack Hopkins Social Services Committee for funding consideration, the global pandemic had just impacted our community and we were anticipating even greater demand for shelter and food services at our site. In fact, through May of 2020, there were an average of 287 meals being served each day to an average of 123 guests each night.

Some of the outcomes pursued with this funding include: 1) ensuring that some of the most vulnerable citizens in Monroe County had access to safe shelter and a nutritious meal throughout the existing pandemic, and 2) making sure that individuals in crisis had access to the supports and resources they need to achieve stability. Fifty-six individuals accessed stable housing and a stable income through the assistance of Wheeler Mission case management and supports in 2020.

Furthermore, Wheeler aimed to fill the gap of a reduction of over 500 volunteers and over 1,000 volunteer hours. It is difficult to quantify, in a measurable way, the impact of this loss of volunteer support. But the fact that we were able to effectively serve meals each day to each individual in need is a testament to the commitment of our staff and the support received from community partners, such as Jack Hopkins Social Services Fund, in helping make it possible to do so.



Provided below are two photos that were posted on Facebook acknowledging the generous support Wheeler Mission received from City of Bloomington Common Council Jack Hopkins Social Services Funding Committee. A similar post was shared on Instagram and Twitter.



Thank you, again, for your support of Wheeler Mission’s effort to serve the men experiencing homelessness in Bloomington. Please do not hesitate to request additional information, if needed.

Gratefully Submitted,

Steve Germani  
Director of Grants and Legacy Giving