



Bill To
City of Bloomington
Controller's Office
401 N. Morton St #240
BLOOMINGTON, IN 47404

Ship To
220 E 3rd St
BLOOMINGTON, IN 47401

Purchase Order
No. 2017-00004523

06/28/17

Vendor 6050 Lenco Industries, INC

Contact
dba: Lenco Armored Vehicles
10 Betnr Industrial Drive
PITTSFIELD, MA 01201

Deliver by
Ship Via
Freight Terms
Originator Elaine Gresham
Resolution Number
Payment Terms

Quantity	U/M	Description	Unit Cost	Total Cost
1.0000	Ea	Automobiles, Buses, SUVs, And Vans (All Fuel Types)	\$200,000.0000	\$200,000.00
1.0000	Ea	Automobiles, Buses, SUVs, And Vans (All Fuel Types)	\$25,157.0000	\$25,157.00

Total Due \$225,157.00

Special Instructions

2017-4523



Protecting Our Nation's Defenders™

10 Betnr Industrial Drive – Pittsfield, MA 01201
PH (413) 443-7359 – FAX (413) 445-7865

Quotation 14581A

Quotation Date: March 2, 2017
Lenco Tax ID#: 04-2719777

BLLIN Bloomington Police Department 220 E 3rd St. Bloomington, IN 47408	F.O.B.: Origin, Pittsfield, MA
	Ship Via: Customer Pick Up
	Payment Terms: Payment Upon Pick Up
	Estimated Completion: 210 - 240 Days ARO
	Inspection & Acceptance: At Lenco's Facility, Pittsfield, MA

Terms and Conditions: 1) Transfer of Vehicle Certificate of Origin to New Owner Done Upon Receipt of Payment in Full. 2) Lenco Does Not Collect Tax or Register Vehicles with DMV. 3) Cooperative Purchasing availble under Lenco's GSA Contract# GS-07F-169DA or the 1122 Program. 4) Acceptance of this Quotation or entering into a purchase agreement with Lenco, the purchaser agree's to Lenco's full Terms and Conditions of Sale, available upon request.

Item:	Product #	Commercial	Net Price
Lenco BearCat (4WD, Rotating Hatch; Counter Balanced)	BC55003	\$209,255.79	\$198,793.00
US State Department Armor Level E			
V10 Gasoline Engine is Standard			
Options:			
Rear A/C-Heating System; Auxiliary (Rear Wall Mounted)	BCAC	2,014.74	1,914.00
22.5" Tire and Wheel Upgrade (G2 only)	BCTWU	9,263.16	8,800.00
Front Mounted Receiver with Ram Post and Plate	BCFRAM	4,735.79	4,499.00
Back Up Camera System with Monitor	BCBU	2,417.89	2,297.00
Intercom System; Inside to Outside	BCINT	3,022.11	2,871.00
1-Plasma Rope	BCPLAS1	529.47	503.00
Hydraulic Ram Upgrade	BCHYDRAM	5,768.42	5,480.00
Net Savings	\$11,850.37	\$237,007.37	\$225,157.00
Total Cost of (1) Lenco BearCat FOB Origin, Pittsfield, MA			\$225,157.00

Specifications Subject to Change PROPRIETARY

WARNING: Information Subject to Export Control Laws
The technical data in this document is restricted by the Arms Export Control Act (Title 22, U.S.C., Sec 2751, et seq.) or the Export Administration Act of 1979, as amended, Title 50, U.S.C., App. 2401 et seq. and which may not be exported, released or disclosed to non-U.S. persons (i.e. persons who are not U.S. citizens or lawful permanent residents ["green card" holders]) inside or outside the United States, without first obtaining an export license. Violations of these export laws are subject to severe civil, criminal and administrative penalties.
THE WRITTEN APPROVAL OF THE DIRECTORATE OF US DEFENSE TRADE CONTROLS AND LENCO INDUSTRIES, INC. MUST BE OBTAINED BEFORE RESELLING, TRANSFERRING, TRANSSHIPPING, OR DISPOSING OF A DEFENSE ARTICLE TO ANY END USER, END USE OR DESTINATION OTHER THAN AS STATED ON THIS LENCO QUOTE OR THE SHIPPER'S EXPORT DECLARATION IN CASES WHERE AN EXEMPTION IS CLAIMED UNDER THIS SUBCHAPTER ITAR 123.9(A).

WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE.

ACCEPTANCE OF PROPOSAL – The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

LENCO INDUSTRIES, INC.

Authorized Signature: *M. Wickhoff* Authorized Signature: James J. Massery
Please sign and return James J. Massery

Thank You